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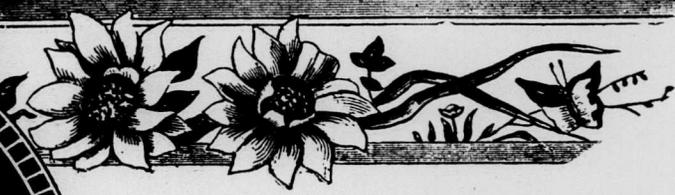
CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you  
**Ask him about QUALITY**  
When he talks quantity . . .  
**Ask him about QUALITY**  
When he talks merit to you . . .  
**Ask him about QUALITY**

That's the \_\_\_\_\_  
**STRONG POINT**  
in  
**Colman's Mustard**



Twenty-One Prize Medals.  
Twenty-One Royal Appointments.

**Something Fine**

PEEK FREAN'S  
Celebrated

## Zellar Wafers

THE CHOICEST DELICACY MADE.

Also a full line of their biscuits in tins and 40-lb. casks.  
(Casks free.)

CHAS. GYDE, 20 and 22 St. Francois MONTREAL  
Xavier Street.

|   |   |   |
|---|---|---|
| <p><b>Corn<br/>Brooms</b></p>   | <p><b>BROOMS</b></p>  | <p>"Rose"<br/>"Pansy"<br/>"Thistle"<br/>"Maple Leaf"<br/>"Shamrock"<br/>"Daisy"<br/>"Tulip"<br/>and<br/>"Good Luck"<br/>...</p> |
| <p><b>STANDARD BRANDS</b></p>   |   | <p>Always reliable<br/>and as represented.</p>  |
| <p>"GEM"<br/>"WIRE"<br/>"SNOW"<br/>"OORKER"<br/>"HEARTH"<br/>"LA BELLE"<br/>"BARBERS"<br/>"TRAVELLER"</p>   | <p>Wood, Bone, Nickel, Silver<br/>and Plush Handles.<br/>Large Variety. Low Prices.</p> |   |
| <p><b>WHISKS</b></p>  | <p><b>Corn<br/>Whisks</b></p>   |   |
| <p>The H. A. Nelson &amp;<br/>Sons Co., Limited<br/>59 to 63 St. Peter Street<br/><b>MONTREAL</b><br/>Toronto Sample Room:<br/>56 and 58 Front St. West</p> |   |   |



Millar's Paragon Cheese  
**FIRST ON THE MARKET.**  
Millar's Paragon Cheese  
**FIRST IN QUALITY.**

Acknowledged by all who have tried it to be, without a doubt, the best of its kind. It is

"THE IDEAL FANCY CHEESE."

The T. D. MILLAR PARAGON CHEESE CO.,  
INGERSOLL, ONTARIO.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton,  
Joseph Carman, Winnipeg

# 1000-MILE AXLE GREASE

IS  
THE  
BEST.

Put up in 1-lb. boxes and  
3, 5 and 10-lb. pails.

SEND FOR PRICE LIST.

**The Campbell Mfg. Co.**

FORT ERIE, ONT.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director

# Maypole Soap Washes and Dyes.

We've told you before, but it will bear repeating, of the thousands of grocers that have a little sign hung up in a prominent place in their store which reads, "We sell Maypole Soap, the famous English Home Dye. It washes and dyes at one operation. The colors are fast and very brilliant."

If you once catch a woman's eye with a sign like that you'll make a quick sale that will lead to a **steady** sale for Maypole Soap. Put up the sign—don't wait for your competitor to do it. Put it up to-day. **Act!** If you wait until the spirit moves you, **you'll wait too long.**

When a business grows to be the biggest of its kind in the world, it is pretty conclusive evidence that the merit of its goods deserves the confidence of the people. The United Alkali Co. of Great Britain are the largest manufacturers of Bi-Carbonate of Soda in the world. Their "Hand-in-Hand" Brand contains the largest percentage of pure Bi-Carbonate of Soda of any brand we know of, viz: 98 50/100.

Its purity, whiteness and evenness of the grade is almost proverbial. "The "Hand-in-Hand" Brand wins trade because it establishes confidence in quality. Every keg bears the trade mark of the "Clasped Hands" on the label.

# "Hand- In-Hand" Brand Bi-Carb. Soda.

**Arthur P. Tippet & Co.,**  
Agents for Both the Above Articles,  
Montreal.

THE NATURAL, PURE, UNCOLORED

# BLACK AND GREEN TEA

❁❁❁ FROM ❁❁❁



# Ceylon

... AND ...

# India

is pronounced by all to be the acme of perfection.

British planters now offer the Canadian public both kinds—black and green.

Keep well stocked with both and your tea department is bound to be a success.

*“Pharaohs”  
and  
“Pebbles”*

If there are any two brands of Cigars more popular than my “Pharaoh” 10c. and my “Pebble” 5c. Cigar, I will willingly take off my hat to them, but I have the most convincing evidence right at hand in the shape of over one thousand letters from grocers which makes me think that I shan't have to take off my hat but to the “Pharaoh” and the “Pebble.”

Do you want a better profit and a better Cigar, friend, than you have ever yet obtained? Send in for a trial order of an assortment of a thousand or more of my Cigars including one or two hundred each of the “Pharaoh” and the “Pebble”—**send it right along.** I'll pay freight charges and give you six months to pay for the Cigars in.

*J. Bruce Payne, Cigar Mfr.,  
Granby, Que.*



**SOUTH AFRICA  
RELISH.**

**Celebrated “Sterling” Brand.**

This is something new for the trade to consider. But the fact that it bears the brand “Sterling” and comes from Canada's largest pickle factory—made with the care of all other “Sterling” pickles—is all the trade will need to know to be sure of its splendid selling qualities.

**T. A. LYTLE & CO.**

124-128 Richmond St. West, - TORONTO.

**Safeguard  
Your Profits.**

“Eternal vigilance is the price of success.” It is one thing to buy a stock of goods, but it is another kind of a proposition to be absolutely sure that what you buy is going to **keep** perfectly in hot weather. Your anticipated profits may prove a dead loss if goods spoil upon your hands. There is a world of difference between

“Molina” and the ordinary Rolled Wheat—“Molina” safeguards your profits.”

**Tillson's Molina  
Rolled Wheat**

is kiln-dried in 312 degrees of heat to insure its keeping sweet in hot weather. It will not grow musty. It is thoroughly washed under a stream of clear, cold water and then rubbed and scoured to take off the coarse outer bran—then it is steamed and partially cooked under a pressure of 90 lbs. to give it a rich, delicate flavor.

“Safeguard your profits” by buying a Rolled Wheat like “Molina” **that will keep sweet in hot weather.**

**The Tillson Co'y Limited,  
Tilsonburg, Ont.**

Put up in 25, 50 and 100 pound wooden packages and sold to the retailer direct.



# Queen's Plate

is always an interesting subject.

Our **QUEEN'S PLATE JAPAN** has arrived. For four consecutive years it has lead in cup quality and style.

Picked in June, magnificent in liquor, and just the thing for tea drinkers who appreciate the best the market affords.

You retail Queen's Plate at 50 cents and make a good profit.

**W. H. GILLARD & CO.,** Wholesale Grocers **Hamilton, Ont.**



## "CLOVER LEAF" SALMON

Choicest Quality

Most Attractive Package.

**DELAFIELD, MCGOVERN & CO.**  
**NEW YORK.**

# DOLLARS

are made  
by

selling . . .

## PATERSON'S SAUCE.



**Rose & Laflamme**

Agents

**MONTREAL.**

## Batty & Co.

ESTABLISHED 1894

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

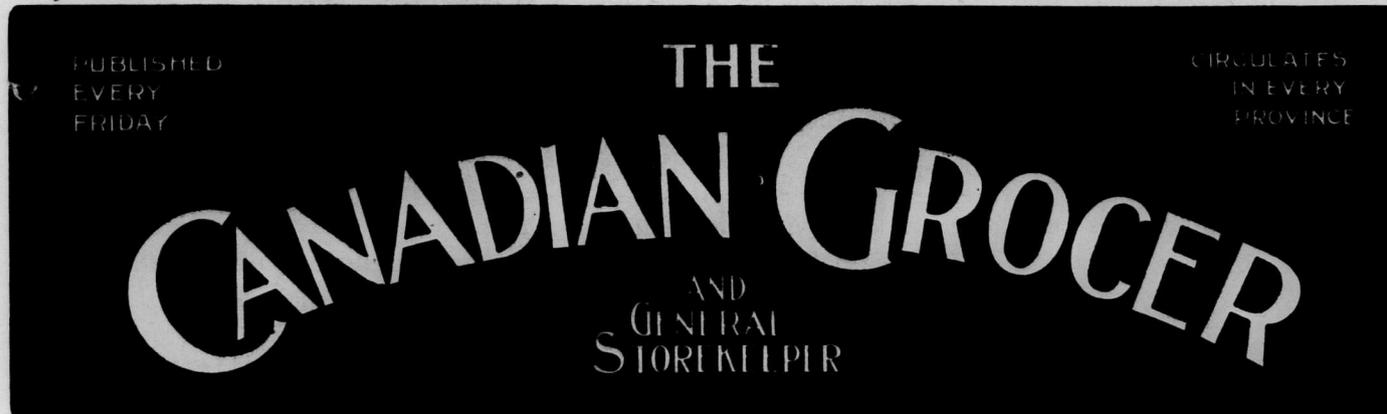
Makers of High-class

**PICKLES**  
OF  
**ALL KINDS.**



**SAUCES**  
OF  
**ALL KINDS.**

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.



VOL. XIV.

TORONTO AND MONTREAL, JUNE 29, 1900

NO. 26

## WINDOW AND STORE MANAGEMENT.

**W**INDOW dressing is not being paid as much attention to as it might be, but altogether the groceries of the city are attractive and goods are given good advertising. The grocer with ideas in displaying goods is making use of everything that comes his way to turn into advertising purposes, and some have succeeded in getting up attractive and creditable exhibits.

As a means to show goods to advantage, "The Canadian" display table has become decidedly popular among the grocers of the city. This, used either as simply a flat, ordinary table, or tilted on its axis to become a row of shelves, slanting, like steps, or vertical, is placed by some in the windows, where it forms

### A GOOD CENTRE PIECE

to the dressing of a window; while others keep it outside the door or just inside the same. This table shows a good deal in a small space, which, Mr. J. H. Greenshields, 300 King Street East, thinks ought to be the rule that all grocers should follow in arranging the goods in their stores.

"Stands like that should take the place of shelves in a store," said Mr. Greenshields. "It is possible to do away with shelves almost altogether. One shelf around the walls of a store is enough for any purpose. When the store is covered from top to bottom with shelves, you've got to keep them filled, or else your place looks as if you were

### GOING TO GIVE UP BUSINESS;

and there's no use in keeping goods on the shelf if they are not kept

clean. It won't take long for goods exposed to the light and air to look old and get dirty. As a place to show goods the shelves of a grocery are not worth a cent. People aren't going to look all down the lines of a man's shelves to see if there is anything there worth buying. A whole wall covered with bottles and tin cans and paper boxes attract no more attention than if they were in the cellar. They are put there though to fill up the store more than to display themselves, but I think that if shelves were done away with, and three or four pyramid stands put in their place it would be

### A GREAT IMPROVEMENT.

Say you put three stands along the wall—no shelves at all—five or six feet apart, and have a certain line of goods on each stand, tea and coffee, for instance, on one; pickled goods, sauces, etc., on another, and so on. It would not take much of each article to fill up a whole stand, one tier of goods above another. There wouldn't be the need to show one-tenth of the goods that the shelves hold, and they would all be

### SEEN TO GREATER ADVANTAGE.

Between these stands some good advertisement picture might be hung up on the walls—like that picture of the big Chinaman drinking tea beside the tea and coffee stand—something that has to do with the articles on the table nearest it. By an arrangement of this kind in a store you make the greatest possible display with as little stock as possible, and that's what I think every grocer should aim at.

### IT TAKES TROUBLE AND MONEY

to change a store around like that, but I've found that all these things very soon pay for any expense attached to them. That stand paid for itself in a week.

"It's a mistake, I believe, to put goods outside the door. I never do it because I can't keep the goods looking well out there. In almost a day some things are put "off color" by the sun and dust, and the men who stick them out there expect that a lot of tanned and dusty goods are going to tempt people to buy. You can't expect anyone to buy what isn't even in appearance up to the mark.

### OUTSIDE DISPLAYS.

I notice a great deal of stuff outside some stores that is no more use out there than if it were under the counter. Fruit, of course, has to be shown as much as possible, and the best place in the store for advertising should be given up to it in season; but there's no earthly use that I can see in putting half a dozen boxes of soap out doors. When people want soap they know before they come to the store what kind of soap they want, and are not going to pick up everything the grocer puts under their noses.

### HALF BLOCKED DOORWAYS.

The doorway, no doubt, is a good place for showing goods, also, but a door half blocked by boxes, etc., doesn't look well, and people don't have to be tripped up by a bag of flour to find out that they want it.

"The window is the proper place to show goods to the public, and I don't believe in filling it with everything at once either.

**RISING SUN**  
IN  
**CAKES**  
WELL KNOWN AND RELIABLE.

**STOVE POLISH** and **SUN PASTE**  
**STOVE POLISH**  
IN **TINS**  
GUARANTEED TO THE TRADE

**DURABLE**  
**3000 TONS SOLD**

**DUSTLESS, LABOR SAVING,  
BEST IN THE WORLD.**



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

#### ONE LINE OF GROCERIES

or two at the most—is better than half a dozen different things. When there are a great many kinds of goods in a window, one takes the attention from another and spoils the effect of it. One line will show itself to much better advantage, and besides, you can make a better looking window with a number of articles of the same kind than you can with totally different ones."

It is strange that there should be such a wide difference in the ideas of grocers in regard to placing one or more lines of goods at the same time in the windows. While the majority of them prefer to dress their windows, like Mr. Greenshields, with but one kind of goods at a time, others will put as many different articles in the window as possible. Each has his reasons, however, based upon experience, so there is no saying which is the better.

#### MANY LINE DISPLAYS.

Mr. A. Nettleton's store is on the corner of Queen and Church streets, and in the windows of it may be seen all kinds of groceries. He sometimes, for a change, puts on exhibition a single line of goods, but as a rule he thinks this is a poor way to dress a window. It draws a cash trade to have a number of different articles in a window. Of course you don't make the showing of any one article; but a number of things can be put in the window in such a way as to make each look attractive. If we have a new article altogether, or some novelty in advertising a particular kind of goods, we don't put anything in the window with it. As to

#### KEEPING GOODS INDOORS,

I would very much like to if others would do so, but there is a noticeable difference in the trade when we don't put anything outside. It is

hard to keep anything from being spoilt outdoors. The sun and dust make a big change in the looks of an article in one day. Still, people who would never notice a window will stop when the front of the store and doorway have anything of interest to them. We have had things stolen very often, too, by keeping them outside. It's a temptation to people who are inclined that way, to take things."

#### A SMALL BEGINNING.

When one sees Mr. Nettleton's large and well-stocked store, it is interesting to know that he started in business in a much smaller way than most grocers. His "store" in the beginning was a twelve foot plank stretched over two barrels, and his "stock," to quote him, "could have been bought with the profits of any day's trade in this store." He had no money at his back and won his way by hard and intelligent work.

#### FROZEN BRITISH COLUMBIAN SALMON IN ENGLAND.

A British trade paper to hand contained the following: "Possibly the scarcity of salmon this season has induced Messrs. W. Weddel & Co. to import a consignment of some 20 tons of Fraser river (British Columbia) frozen salmon. The fish itself is of excellent appearance, and if the experiment succeeds—for we must regard this shipment as experimental—there is no obstacle to regularly supplying the English markets. The fish, when caught, is frozen immediately in its own moisture, which, of course, arrests decomposition and admits of preserving for an indefinite period. When they are thawed the fish should be as fresh as when caught, and, therefore, perfectly edible."

#### THE VALUE OF A GOOD NAME.

Editor CANADIAN GROCER,—On reading your article on the late Wm. Christie, I could not help thinking how well a good name sticks to one who deserves it.

Thirty years ago, as an apprentice in the old Toronto Tea Co., I was greatly in love with Mr. Christie's kindly and gentlemanly ways to the boys when he came around for his orders for biscuits, and it is to this fact that as soon as I went into business for myself I handled his biscuits exclusively, never having sold any other during all that time up to now. I never saw a bad biscuit of theirs, and, strange to say, I have never been in their place of business nor seen any one, except, occasionally, their traveler (and that only during the past year), connected with the firm since I have been dealing with them. I am sure the loss to Toronto must be great when men of his stamp drop out.

Yours truly,

DANL. GORRIE,

General Merchant.

Haliburton, Ont., June 22.

#### THE "PRESENT" TRADING SYSTEM.

A Cumberland grocer, according to an English paper, has hit upon a decidedly novel sort of bait for luring customers to his shop. Tired of giving away rubbishy crockery and leaky tinware, he boldly announced the other day that to the first 50 purchasers of pound parcels of his 3s. 6d. tea, he would present a fully-paid £1 ordinary share in a certain limited liability laundry company. Investigations, however, revealed the fact that the shares have no market value. Consequently, those who were foolish enough to take them up would have to pay for stamp and transfer fee 3s., thus bringing the price of their pound of tea up to 6s. 6d.

The West Shefford, Que., creamery's output of butter last week was 7 tons, for which \$2,870 was received, or over \$470 a day.

**HOW IS YOUR STOCK OF** 

GINGER ALE,  
LEMON SOUR,  
LEMONADE TABLETS,  
CAMP COFFEE,

SODA WATER,  
LIME JUICE,  
RENNET WINE,  
CONDENSED MILK ?

Hoegg's New Lobsters in Store.

Tanglefoot Fly Paper in Store.

**LUCAS, STEELE & BRISTOL,**

**Hamilton, Ont.**

**CAMPING SUPPLIES.**

We have everything you need for such trade; all the leading brands at lowest ruling prices :

Canned Meats. Potted Meats. Pate de Foie Gras. Jellied Tongues. Chicken Soup—Aylmer is the choicest.

VanCamp's Concentrated Soups.

VanCamp's 3's Pumpkin Pie—Cooked and flavored, ready for the pie-crust, just what a camper needs.

Lime Juice. Lime Juice Cordial.

Pure Fruit Syrups—quarts and splits.

Bird's Concentrated Egg Powder, ¼-lb. tins. An English preparation. Always gives satisfaction.

Patersons' Camp Coffee—small and medium-sized bottles.

Milk and Cream—all first-class brands. Olives—all sizes and brands.

To make the outing of your party a success, and take away the worry of fighting the busy mosquito and black fly, get the men to take Taddy's Old English Tobaccos, "Premier" and "Orbit," and the ladies our celebrated

"RAM LAL'S PURE INDIAN TEA" and "MECCA COFFEE."

These goods have no competitors for quality. When once used no other brands of goods will satisfy.

**James Turner & Co., Hamilton.**



THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

**WHITE LABEL ALE**

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

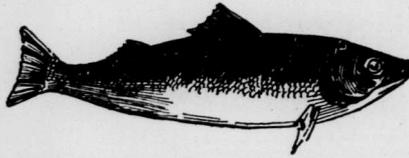
WM. ROSS, Manager.



# SALMON

We have a large stock of the best grades.

CLOVER LEAF, Flats.  
CLOVER LEAF, Talls.  
MAPLE LEAF, Talls.  
HORSE SHOE, Flats.  
HORSE SHOE, Talls.



LOWE INLET, Talls.  
O-WEE-KAY-NO, Talls.  
NIMPKISH, Talls.  
GOLDEN NET, Talls.  
SUNFLOWER, Talls.

## THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

### THE ANTI-TRADING STAMP MEETING.

THE grocers of Toronto who are opposed to trading stamps held a special meeting in St. George's hall, Elm street, on Thursday evening, last week, to discuss means of doing away with trading stamps.

The chair was taken by D. J. Kelly, chairman of the committee left in charge of the movement at the last meeting. There were over 60 grocers from various sections of the country present.

The committee reported that a legal agreement had been drawn up, which, if acceptable to the meeting, would be presented for signatures. This agreement binds each merchant signing it to stop giving trading stamps after a certain date, say, July 1, when 250 or more signatures of grocers shall have been secured. Any grocer breaking the agreement is liable by its terms to the rest of the persons who have signed for damages for breach of trust.

Representatives were heard from the butchers' section of the Merchants' Association, who are securing signatures of butchers to a similar petition. They stated that they were having much success in their canvass, and expect to have the signatures of all the large and most of the small

butchers in a few days. They suggested that if the grocers would form a distinct anti trading-stamp association and join with them (the butchers) through the medium of the Merchants' Association, the work could be done possibly more easily and more thoroughly than otherwise.

Ways and means were discussed at length, with the result that the agreement prepared by the committee was adopted, and the suggestion of the representatives of the butchers followed. The officers elected were as follows:

Chairman.—W. M. Miller, 317 Carlton street east.

Secretary.—E. M. Trowern, Medical building, Bay street.

Treasurer.—D. J. Kelly, 90 Queen street east.

Committee.—Wm. Cole, 317 Parliament street; T. H. Davis, cor. Bloor street and Davenport road; O. A. Robinson, 388 Wilton avenue; S. Gibbons, 750 Queen street east; W. Armstrong, 808 Queen street east; T. Clark, 44 Tecumseth street.

As Mr. Trowern is secretary of the Merchants' Association, the grocers' anti-stamp association will work in conjunction with the butchers to fight the trading stamp evil, and, as the committee is a strong representative one, they should do their work wisely and well.

M. Wigle, Essex, Ont., is talking of starting a tobacco factory for the manufacture of Canadian tobacco in London, Ont.

### A BIG SHIPMENT OF LOBSTERS.

Fully \$250,000 worth of lobsters were shipped from this port by the steamer Roger that sailed last week for Havre. The shipment embraced 25,000 cases, or 1,200,000 cans of the crustaceans. They were worth more than \$10 per case wholesale, so that the value of the shipment was more than \$250,000. The weight of fish, exclusive of packages, was 600 tons. These lobsters are intended for consumption on the continent. Those consumed in England are shipped to London. France is one of the greatest consumers of our lobsters. — Halifax Chronicle.

### HAS AGAIN ENLARGED HIS STORE.

N. B. Howden, grocer and hardware dealer, Watford, Ont., has found it necessary to again enlarge his premises. He will now, in addition to his retail business, manufacture all kinds of tinware, and will employ several skilled workmen. Mr. Howden has built up a fine trade, and reports the past year's business far in advance of all previous years. His grocery department is a model of neatness, and very inviting to customers in that line. While he has his daily paper, he states that he would not think of doing without his trade journals, of which he takes several.



## In The Name of Imperial

there is a sure profit to the grocer, because **Imperial Cheese** is known by and sells on its merits.

It is not a new thing or an experiment. You will not have to explain its virtues to your customers, because the absolute purity and unvarying quality of **Imperial Cheese** are known by everyone.

# CURRANTS

We advise present purchases. Market advancing.

SEE OUR TRAVELLERS.

## THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

### THE CLOVE INDUSTRY OF ZANZIBAR.

THE United States consul at Zanzibar sends, under date of April 2, an interesting report regarding the clove industry of Zanzibar:

The clove supply of the world is produced on the islands of Zanzibar and Pemba, which constitute the principal producing territory of the Sultanate. Cloves were at one time the only economic product supplied to foreign countries by Zanzibar; and, although an effort has been made in recent years to encourage the native agriculturists to cultivate a variety of crops, cloves are still, and probably always will be, far more extensively cultivated than any other product. The following table shows the quantities of cloves brought into the Zanzibar market from the islands of Pemba and Zanzibar during the last 10 years:

| Year. | Quality.<br>*Frasilas. | Year. | Quantity.<br>*Frasilas. |
|-------|------------------------|-------|-------------------------|
| 1890  | 509,862                | 1895  | 537,857                 |
| 1891  | 393,640                | 1896  | 356,881                 |
| 1892  | 357,609                | 1897  | 331,630                 |
| 1893  | 367,457                | 1898  | 368,850                 |
| 1894  | 511,690                | 1899  | 570,600                 |

From these figures, it will appear that the 1899 crop was the largest ever produced, being 8,061,259 pounds in excess of that of 1898. It may be significant to remark, in this connection, however, that notwithstanding the large crop of cloves produced,

the clove plantations, particularly in Zanzibar Island, are not being cultivated in a way to keep them up to the past standard. The labor question is the great difficulty. Since the prohibition of the importation of slaves, the supply of labor has diminished with increasing rapidity each year, and since the decree of 1897 granting freedom to the slaves, the labor supply has been quite inadequate to meet the demands.

An effort is made, wherever it is possible, to get the freed slaves to settle on the plantations of their old masters and work for them, under voluntary agreement, either for fixed wage or by giving up a certain number of days to their employers and devoting the remainder of the time to the cultivation of plots of ground allotted to them for that purpose.

It would seem, however, that it is impossible to get the native to take a genuine interest in his work or to keep at it for a longer period than will enable him to exist the rest of his time in idleness. This condition, if continued, will result in greatly diminishing the clove crop, and will also have the effect of putting upon the market an inferior article; for no matter how generous nature may be with a country, it will not produce satisfactorily without cultivation.

### OLD LONG.

A little girl of about eight years went into one of our local stores recently to buy some tea, says The New England Grocer. "Does your mother want a pound of oolong tea, my little girl?" asked the grocer. "No, she don't want no 'old long' tea; she wants some 'new long' tea," said the mite with asperity, and an air which went to show that her mother was not going to be imposed upon; not if she knew it.

The following grocers of St. Thomas, Ont., have agreed, with other retail dealers of that city, to close their stores at 1 o'clock p.m. every Wednesday during July and August: I. Kingswood, J. A. Forsyth, Widdis & Graham, J. Y. Smiley, F. J. Waddell, W. Southern, Geo. Giles, Geo. T. Hair, Egan Bros., west and east end, A. R. McDonald, M. B. Hatch, B. C. Turville, W. D. Boyce, S. J. Puddicombe, J. Laidlaw, F. Tamlyn, W. Trott, A. McKenzie, Ayearst & Newton, A. A. Drinkwater, W. Lang, Geo. T. Walker, J. A. McCance, W. J. Stewart, Butler Bros., R. T. Hankinson, Precious & Co., Searl & Moody, James Munn, E. B. Benson, J. W. Johnston, W. E. Ross, Jno. McShea, Duffton & Co., Chas. Miller, J. Carter, W. J. Sparkman, Reeks & Co., Jas. Kane, Jos. Slade, Swinn Bros.



## It is Foolish

to expect people to buy imported marmalade when they can get so pure and delicious an article as

### UPTON'S MARMALADE

at a much . . .

## Lower Price.

ALL UP-TO-DATE JOBBERS SELL IT.

**HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**T**HE Brantford Packing Co., Limited, of Brantford, Ont., are meeting with splendid success with their now famous "Bow Park" brand of lard, and are quoting specially low prices to the trade,

Hoegg's lobsters may be had from Lucas, Steele and Bristol.

Another carload of Williams Bros. & Charbonneau's pickles, etc., to hand with W. H. Gillard & Co.

More green Ceylons in store with Lucas, Steele & Bristol this week.

White & Co. will have a car of Jamaica bananas on Friday morning, which they will sell for \$1.90, jobbing price.

New grated pineapple for sale by Lucas, Steele & Bristol; retails at 25c.

The brigantine Curlew arrived this week with a cargo of molasses for L. Chaput, Fils & Cie. They report that the quality is prime.

Van Camp's soups, choice quality, are for sale by Lucas, Steele & Bristol. Price, \$1.20 per doz.

Another car of Williams Bros. & Charbonneau's high-class pickles and condiments is now in transit for The Eby, Blain

Co., Limited, who report sales so far as being over double those of the entire season last year. Quality and low price do it.

New brand of Glasgow clay pipes, of handsome design, "Canadians to the Front," has arrived with W. H. Gillard & Co.

Lucas, Steele & Bristol claim to have the finest Japan tea brought in this season. Samples on application.

White & Co. brought in the first shipment of watermelons this year on Saturday. They expect a full carload at the end of the week.

W. H. Gillard & Co., have recently had another lot of fruit display cases, which show exceptional value at the price at which they are offered.

W. H. Gillard & Co. advise the arrival of the "Queen's Plate" Japan tea, which they have handled for four consecutive years with great satisfaction to their trade.

Mr. E. D. Marceau, Montreal, has just received a carload of "Condor" and "Old Crow" vinegar, for which he reports a good demand.

"There is a great demand for all lines of 'Nectar' tea, but especially for that put up in fancy tins," said Mr. E. D. Marceau, of Montreal, to our representative. "The tins are a very handsome package, being done

in the latest English lithographic style, and this accounts for the large demand."

Lorimer's lemonade crystals, concentrated and crystalized from the fruit—cartons, 1 doz.—are just the thing for picnics. The Eby, Blain Co., Limited, have them in stock.

"Sovereign" lime juice and "Sovereign" raspberry vinegar—cases of 4 doz. half-pint bottles, straight or assorted—is having a midsummer run with The Eby, Blain Co., Limited.

Although it is hardly three months since Madame Huot's coffee was introduced in Canada, Mr. E. D. Marceau, the Canadian agent, reports good sales in every section of the Dominion.

This week's arrivals of teas with The Eby, Blain Co., Limited, include several lines of scented orange Pekoes and new season's Moyune Young Hysons, showing exceptionally fine style and draw.

In these summer-outing days an article like pickles is always in large demand. This fact doubtless accounts for the splendid sale that T. A. Lytle & Co. find for their pickles in all parts of the Dominion. Of course, the excellent quality of these pickles is a large factor in their continued sale everywhere.

## Lamps and

ESTABLISHED 1801



## Lamp Goods!

*Merchants will do well to see our large and new assortment of Decorated Vase Lamps before purchasing elsewhere. Our assortment of Library Lamps is also very complete, and the quality is the best on the market.*

*Our Glass Lamps, both crystal and hand-painted, are the greatest sellers of this season.*

**The JOHN L. CASSIDY CO., Limited**  
**Montreal.**

# CANNED SALMON.

At prices fixed for spot and future delivery of many first-class Sockeye brands, profits are seriously cut. Here is where our "ANCHOR" BRAND steps in. As good as the best, all selected fancy Fraser River fish, handsomely labelled and wrapped, and backed by our guarantee, covering EVERY TIN SOLD, it combines high quality with moderate price, ensuring a substantial margin to those who place orders for . . . .

THE **EBY, BLAIN CO., LIMITED**  
 WHOLESALE IMPORTING AND MANUFACTURING GROCERS.  
 TORONTO.

**"Anchor"**  
 (Our Registered)  
**Brand.**

## TRADE CHAT.

**S**T. THOMAS, Ont., is experiencing a strawberry famine, the growers taking their berries to Aylmer canning factory for 4½c., while they will not send them to St. Thomas grocers for less than 6c. a box.

Charles Tupper's flour mill at Chippewa, Ont., was burned last week, entailing a heavy loss.

M. Moore, general merchant, of Churchill, Ont., is to have a telegraph office in his store.

The Simcoe, Ont., Canning Co., intend building a large factory to make their own tin cans.

George W. Bennett is forming a joint stock company in Belleville, Ont., to manufacture cigars.

The business men of Lucknow, Ont., are moving to have a pork factory established in that town.

Dundas & Flavelle Bros., produce dealers, etc., Lindsay, Ont., have installed a thoroughly up-to-date cold storage plant.

John Galbraith, Barrie, Ont., has sold the Tollendal flour mills to Mr. Watson, of Kincardine, Ont., who has already taken possession.

The Maple City Creamery, Chatham, Ont., last week were unable to fill, through

press of orders, an order from Scotland for 100 boxes of butter.

The A. A. McClaskey Manufacturing Co., Limited, are seeking incorporation as wholesale dealers in cigars, tobaccos, etc., in St. John, N.B.

Peter Smith, of Wellburn, Ont., is enlarging his cider, apple jelly and marmalade factory for the fall, as there is likely to be a large crop of apples.

W. J. Campbell, whose flour mills at Orangeville, Ont., have been closed for some time, has opened them up again, after entirely renovating them.

A. Hicks, Holmfield, Man., has arranged to sell his business and general stock to Wm. Hodnett, of Brandon, Man., who takes possession on July 1.

Kingston grocery clerks are about to form a union, having for one of its objects the closing of all grocery stores at 6 o'clock every night, except Saturday.

D. J. Jamieson & Sons, general merchants, Vankleek Hill, Ont., have sold their store in Hawkesbury to R. Banford, of Vankleek Hill, and Jackson Banford, of Newport, Ont.

Merchants in all the importing cities are leaving goods they are importing from Great Britain in the Customs and bonded ware

houses in order to take advantage of the new preferential tariff of one-third instead of one-quarter which goes into effect next week.

Amongst the St. Catharines merchants who have agreed to close their stores every Wednesday during July and August at 1 o'clock p.m. are the following grocers: J. McCarthy & Son, Bradley & Son, A. Wilson, Flynn Bros., Hodgins Bros., American Bazaar, Moore & Paxman, Merriman & Ross, D. Cruickshank, C. Gibson, Cloney Bros., A. Phipps.

## NEW FIRMS STARTING.

Wm. McDonald has opened up a restaurant in Halifax.

Mrs. D. Chaisson has started a restaurant at Tignish, P.E.I.

R. N. Parker has started a grocery business at Brockville, Ont.

## EXPECTS A GOOD APPLE CROP.

J. H. Wethey, St. Catharines, who is always a good authority on apples, because he uses a large quantity in the preparation of his condensed mince meats, says that there will be a good full crop this year in Southwestern Ontario unless there should be a frost or wind storm. All the trees bore a full bloom.

Don't Handle  
 Imitations of



# LEA & PERRIN'S SAUCE.

They hurt your good name and spoil your trade.

J. M. DOUGLAS & CO., Canadian Agents,

... MONTREAL

# Opportunity.

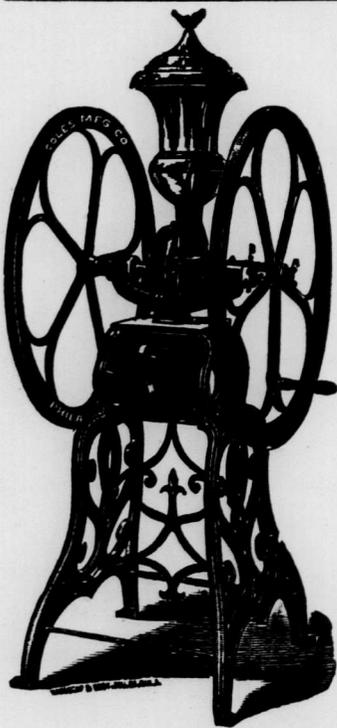
who never has to refuse a customer a widely advertised article takes advantage of his opportunities—he gets the trade that his competitor just across the street loses.

He is up to the times with the article itself—when a customer wants Windsor Salt—they know that they can get it *somewhere or somehow*. Why do they want it? Because they have learned from experience that it is absolutely pure—that it won't cake—that it is all Salt.

Sold by leading wholesalers everywhere.

The Windsor Salt Co., Limited,  
Windsor, Ont.

## Windsor Salt.



## The Canadian Grocers Know

a good mill when it is  
presented to them.  
They have taken up  
the . . .

## COLES COFFEE MILL

Because it saves them dollars  
in money and pounds of energy  
when they grind coffee. It  
works easily, grinds evenly,  
and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

**Hudson's  
Soap**

A FINE POWDER. IN PACKETS ONLY.  
Will wash more clothes, and do more work in  
much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will  
slip out with about half the  
usual labour.

R. S. HUDSON,  
30 Front St., East,  
TORONTO

Used in all the "Happy Homes of England."



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PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**ANTI-TRADING-STAMP AGITATION.**

IT is questionable whether any scheme which has secured a general foothold in Canada has caused so much dissatisfaction and bitter feeling as has the trading stamp or coupon system. Coupons and stamps have been introduced by vigorous companies, who are, through them, making a good living in an easy and comfortable way. And, everywhere they have found their way, there has developed a decidedly powerful feeling against them, both as regards principle and practice.

When they were first introduced, the principle was admitted as questionable by nearly all dealers, but, as their advocates claimed that their operation was monopolistic (Only one or two merchants in each line in a district were to have them), it was held by many that in practice they would be a good investment to the merchants who secured the "privilege" of handling them.

But, it seems that everywhere experience has compelled a different opinion regarding their value to those who have adopted them. In city after city, and town after

town, the merchants who had been induced to pay for the privilege of giving them to their customers met and organized to fight what they unanimously designated "the trading stamp iniquity."

Some towns, such as Petrolea, Ont., profited by the experience of others, and, when an attempt was made to introduce them, organized to keep them out. On the advent of trading stamps in Petrolea, a meeting of the mercantile section of the board of trade of the town was called, when they formulated a legal agreement with a forfeiture of \$100, which was signed by all but three of the merchants of all lines, not to give trading stamps, coupons, prizes, or anything that was not sound business principle. As a result, only one merchant handles trading stamps, so that they are doomed in that bright town.

In the majority of the cities or towns where they have been introduced they have been allowed to secure a firm footing before means were taken to do away with them.

But the determination that they must go is steadily growing, both in extent and power.

In Toronto the agitation has reached a critical stage, at least as far as the grocers and butchers of the city are concerned. Meetings have been held, resolutions unanimously passed in their disfavor, and iron-bound agreements to stop giving them are being circulated and largely signed.

The general feeling of dissatisfaction and vigorous fight against the stamps in Toronto would make it an opportune time for merchants in other centres who are paying tribute in the form of trading stamps to organize thoroughly and agree not to handle them.

**SUGAR 10C. DEARER.**

The past week or 10 days has developed an unusually strong feeling in the sugar market, not only in Canada, but in the United States and Europe. The raw sugar market in both countries has been stiffened by the purchase in Europe by American refiners of between 50,000 and 60,000 tons of sugar beets. In consequence, there has been an advance of fully 4½d. over the recent lowest quotations. The raw cane sugar market has also gone up in Europe to 7½d. above lowest recent prices.

As a result of the conditions, an advance of 10c. was made by New York refiners early this week, which step was almost immediately followed by all the Canadian refiners, who now quote all grades 10c. above the basis of a week ago.

As there is a large consumption of sugar for fruit canning and preserving, the movement during the past week, both before and since the change in prices, has been decidedly brisk.

As the raw sugar market continues to strengthen, the tendency in the price of refined is still upward.

**THE SLUMP IN CHEESE.**

A DEVELOPMENT that was not entirely unexpected has transpired in the cheese market, as prices have broke since a week ago from ⅝ to ¾c. per lb., and are now easy at the decline. This result THE GROCER, in the past two issues, pointed out as very probable in the event of certain contingencies. The most important of these was the attitude of the British market upon the advance of two weeks ago. As the more conservative predicted, British buyers positively decline to concede a first cost of 10½c. for June cheese, and the short contracts for the last half of June shipment being filled, there was nothing to sustain the market, with the result above mentioned.

The short contracts mentioned have proved to be a highly unprofitable business, and it can hardly be said that much pity is felt for the operators in question. During the last week of May and first part of June, certain operators in Ontario conceived the opinion that cheese was bound to break after the middle of the latter month. Accordingly, they sold ahead to a considerable extent for the last half of June shipment on the basis of 8½ to 9c. The Englishmen readily took these offers, and, accordingly, we have had the spectacle during the past two weeks of shipments being made daily from Montreal on the basis of a spot price of 9c. which were costing the shippers at the very least 10c. per lb., if not more. In other words, they were losing fully 70c. per box, and, as conservative estimates place these short sales at from 50,000 to 60,000 boxes, some pretty heavy losses must have been incurred.

**SUMMER WINDOW DISPLAYS.**

**D**URING the midsummer months the grocer should not pay less attention to his window displays than at other seasons of the year. The housekeeper is just as easily influenced at this time of the year as any other. And it is possible with the expenditure of the same time, care and thought to make the window as attractive and trade-winning.

To the grocer who handles fruits and vegetables, an especial opportunity is presented at this season. It is a question whether any display pays for itself better than does a window of vegetables arranged with a small spray fountain keeping them fresh-looking and attractive.

If the fountain cannot be installed there is no reason, however, for the display not being attractive. The object to be kept in view is, of course, to keep both vegetables and fruit as clean and fresh-looking as possible. One of the best schemes to serve this purpose is to have an artificial bottom to the window, so constructed that it will slope gradually to the front. Two divisions might be made in this. On one side vegetables might be placed, and fruit on the other. Have the floor of the vegetable section so built and connected that water poured over the vegetables with a sprinkler would run into a pail or pan nearby. To give the whole window a cool appearance it would be well to have some dark cloth reaching from the ceiling at the front to the artificial floor at the back. From the sides of the window similar pieces of cloth should converge toward the back. The effect of all this will be to show nothing but the goods desired to be seen, and to, incidentally, keep the store a degree or two cooler.

The grocer who desires to do a good business in campers' and picnickers' supplies should make use of his windows to draw attention to and excite interest in his stock of these goods. This fact has been recognized by several of the leading Toronto grocers in the last year or two, and some very attractive windows have been the result. One of the Toronto departmental stores has now a window devoted to these goods which is winning much attention.

In the centre of the window, which is a large one, a campers' scene is depicted,

showing two young men resting after having unpacked their provisions. The display of these campers' supplies is large, and, as it is placed just as if unpacked by the campers, it is closely examined by many intending picnickers. The appearance of reality is increased by placing grass sods on the floor of the window, and making a background of balsam branches.

**CANADIAN FOODS IN LONDON.**

**T**HERE is in process of organization in London, Eng., a company which, if properly directed, should do much towards the development of Canadian export of food products to Great Britain. This company will be known as The Canadian Food Supply Association, and will be capitalized at \$250,000. It will be managed, according to the London correspondent of a Toronto daily, by a Canadian who has had a wide experience in London and is well acquainted with the good qualities of Canadian food products.

The association proposes to handle Canadian products exclusively, both in the wholesale way and through the medium of retail stores to be opened in various sections of London. A high-class restaurant will be opened, wherein, under an accomplished chef, the choice taste and quality of Canadian foods will be demonstrated. It is furthermore proposed to establish at some central point a commodious building to be used as a rendezvous for Canadians, providing apartments, reading-rooms, parlors, etc.

To complete the scope of the association, it is proposed to establish a permanent exhibition of Canada's resources, providing in connection a board-room where the British buyer and the Canadian seller can meet and transact business.

**SAMPSON, McCUAIG & CO.**

At the meeting of the creditors of Sampson, McCuaig & Co., wholesale tea merchants, on Monday, the statement prepared by the assignee, H. Barber, showed a nominal surplus of \$612, the assets being \$4,843, and the liabilities \$4,231. It was decided by the creditors to defer action for a week to give opportunity to the assignors to make an offer of settlement.

**WILL THERE BE A PRUNE COMBINE ?**

**T**HE efforts of the growers and packers of Californian prunes to form an organization to control the market are meeting with a large measure of success, though not as much as they hoped for. According to The New York Journal of Commerce, the California Cured Fruit Association has been completed, with a membership controlling 85 per cent. of the acreage in the Santa Clara Valley and 80 per cent. in the rest of the State. As the aim of the promoters of the organization was to secure control over at least 90 per cent. of the acreage, they have come near to, though they have not attained, their object.

Two prominent packers have not joined the association, though it is hoped their cooperation will be secured later.

The majority of the trade in New York express the opinion that the association is too unwieldy to be a success, and that, with the big crop looked for, even such a small proportion as 15 to 20 per cent. will be sufficient to keep the market in an unsettled state and prevent the maintenance of combine prices.

But the promoters of the combine are sanguine. It is understood that their intention is to keep prices at a basis which, while affording the grower and packer fair returns, will be low enough to move the crop freely into consumption. It is also proposed to keep all fruit counting less than 100 to the pound off the market as a food, but to sell it to distillers to be converted into spirits.

**BRANDY CHOCOLATES.**

The trade, and to a lesser degree, the public have been considerably interested in cases brought against three London, Ont., confectioners who sold "brandy chocolates" and were summoned for violation of the Liquor License Act.

When the chocolates in question were analyzed it was found that the proportion of alcohol in them was very light.

Yet, though the cases in London were withdrawn because of their being test cases, the Police Magistrate stated that the sale of brandy chocolates was a clear violation of the law and would be punished in future.

## TRADE IN COUNTRIES OTHER THAN OUR OWN.

## CALIFORNIAN PRUNES.

THE California Fruit Grower says: "The market is becoming well cleaned up under a fairly good demand. Prices continue to be low; outside 40's offered below 4c. in bags. The bulk of the stock is in growers' hands, consisting of small lots here and there, mostly 40's to 50's and 50's to 60's sizes. The large dryers and the exchanges have practically sold their last car and cleaned up their warehouses. Eastern reports show a fair supply in dealers' hands and, for some reason, a light consumptive demand at this time. Reports from Europe continue to favor a good average crop this season. The prune crop in this State never looked better, and at present the weather is most favorable. We have been asked as to the possible output of cured prunes in California this season. This is a very difficult question to answer, but The California Fruit Grower's estimate is 160,000,000 lb. of canned fruit for season of 1900."

## ORANGES AND LEMONS IN NEW YORK.

The total receipts of Sicilian lemons and oranges in the New York City market since June 14 numbered 58,000 boxes of lemons and 2,500 boxes of oranges, against 88,000 boxes of lemons and 4,600 boxes of oranges for the same period last year. The total receipts for the month to date aggregate 232,000 boxes of lemons and 9,000 boxes of oranges, against 280,000 boxes of lemons and 13,000 boxes of oranges for the same period of last year.

## FRENCH MUSHROOMS HIGHER.

The Journal of Commerce, of New York, says that jobbing grocers note an improved demand for French mushrooms. The supply is reported to be small and prices rule higher than was the case several months ago. Offerings are on the market at from \$15 to \$15.50 per case for hotel size; choice, \$17 to \$17.50; first choice, \$19 to \$19.50, and extra choice, \$21.50 to \$22.50. The smaller production is said to be caused by the increased demand for fresh mushrooms. Importations are extremely light.

## APPLES IN THE HUDSON VALLEY.

Private mail advices received in New York City a few days ago from an apple shipper in the Hudson River Valley state that the outlook for a large crop of green fruit is far from encouraging. The crop of red varieties is, the writer states, looking well, and some of the farmers have sold to evaporators subject to crop. Export operators in fresh fruit are looking over the situation, and there seems to be a disposition among the producers to consider the

low offers now being made. It is reported in the trade that further sales of evaporated apples, late delivery, have been made but no price named.

## CANNED SALMON IN THE UNITED STATES.

At least two telegrams have been received here from Astoria, Ore., the headquarters of the Columbia River Packers' Association, stating that that concern has named \$1.65 for talls, \$1.80 for flats and \$1.05 for ½-lb., f.o.b. the Coast, as its opening prices on 1900 pack of fancy chinook salmon. One of the telegrams cites an officer of the association as authority for these quotations. When asked what truth there was in these reports, Mr. T. B. McGovern said: "No one has any authority to make prices on fancy chinook salmon, packed by the Columbia River Packers' Association but their agents, Delafield, McGovern & Co., and, as we informed you the other day, our prices are \$1.70 for 1-lb. talls, \$1.85 for 1-lb. flats, and \$1.07½ for ½-lb. flats, f.o.b. the river."—New York Journal of Commerce.

## THE OUTLOOK FOR SULTANAS.

The position of sultanas has undergone considerable alteration during the week, and, although there are still very desirable parcels to be bought at reasonable prices, the ideas of most merchants, consequent on very unfavorable and apparently well-authenticated reports from Smyrna, have advanced considerably, and there is no longer any disposition to meet buyers. There is little doubt but that the growing crop under favorable circumstances promised to be a fairly large one, but, so far, the conditions have evidently been unsuitable. Both the wholesale and retail trade have been operating with unusually restricted stocks, but during the last few days inquiries have been more numerous, and the larger clearances show that this article is regaining much of its lost popularity.—Produce Markets' Review, June 9.

## THE POSITION OF CURRANTS.

A further advance in the price of provincial currants, exceeding 2s. per cwt. on the week, has occurred as the result of fresh and reiterated news of damage to the growing crop. Even at the advance many holders refuse to sell, and the available supply is consequently extremely limited. Other qualities have participated in the rise, although to a smaller extent, and a very heavy general business has resulted. Apart from the question of damage to the vines by disease, the universal stocks of currants are so small as in themselves to warrant at least a portion of the advance which has taken place. When the question

of damage is considered the position is not so clear. The history of the article during the past 25 years shows that the ravages of the specific disease which is now attacking the vines cannot be correctly gauged until the crop is actually gathered in. There is no doubt that the climatic conditions so far experienced during the present year are such as to cause great apprehension, and, unless an improvement takes place before long, it may happen that the ultimate yield may be seriously diminished.—Produce Markets' Review.

## CROP CONDITIONS.

Among the many crop reports made by the Great Northwestern Telegraph Co. in Ontario the following are of especial interest to dealers in fruits and vegetables, green and canned:

St. Catharines (Lincoln Co.)—The extreme drouth that has been prevalent in this section has greatly impaired the crops in the district, especially on the sandy soil. Of the strawberries, which promised well, fully one-third dried up on the vines. Peaches good, full crop. Pears light; plums good; apples, fair; cherries, very light; corn, very backward.

Chatham (Kent Co.)—The larger and later fruits, such as peaches, pears, and plums, appear to be an exceptionally heavy crop, and should be a big yield if nothing comes along to blight the growing fruits. Cherries, too, will be had in abundance. The bean crop, a product for which Kent has become famous, appears to be thriving well in all localities. Recent rains have had a splendid and beneficial effect, and this commodity should be a paying crop. A local dealer remarked that beans will be a paying article. The demand was brisk all fall and winter, and good prices ruled. This has induced the farmers to again raise beans, a commodity of which there was a shortage last year.

Sarnia (Lambton Co.)—Corn is somewhat behind on account of the cool spring, but the recent warm weather is bringing it along, and it will be a fair crop. Fruit will be only a fair crop, and not so large as was expected earlier in the season and as might have been expected from the profuseness of blossoms. Small fruits, however, are producing large crops, and of a fine quality.

Picton (Prince Edward Co.)—There is an abundant crop of small fruits. Prospects are good for a big crop of apples, pears, etc., if dry weather does not continue.

Sandwich (Essex Co.)—The prospect of crops in this section are: Corn, full; potatoes and roots, good; apples and pears, fair; cherries, poor; peaches, good, but not many trees; small fruits, good; grapes, half crop.

## To unbelievers and those in doubt--

Here's a pill that is not sugar-coated, but composed of the raw material, "Truth." We received by one mail last week repeat orders for "**SALADA**" amounting to 9,692 lbs. Who says quality doesn't tell?

**Montreal Office, "SALADA" Tea Company.**

Toronto. Montreal. Boston. Buffalo. Pittsburgh. Detroit. Cleveland. Toledo. Philadelphia.

## COWAN'S

Hygienic **Cocoa**  
Royal Navy **Chocolate**  
AND  
Famous Blend **Coffee**  
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

The "**BOSS**"

## WASHING MACHINE

Still Leads.

If you have not tried the "BOSS"  
do so now.

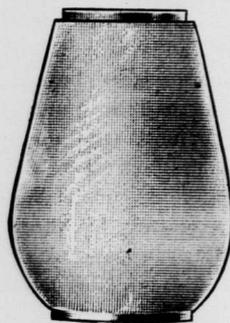
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HAMILTON.

## DON'T FORGET Silver Dust Soap Powder.

THE BEST  
... PROFIT  
QUANTITY  
QUALITY

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ARE YOU USING OUR



Cold Blast  
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Give them a Trial.

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Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading  
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**It pays to buy the best.**

For Sale by all Wholesale Grocers  
throughout the Dominion.

## G. M. Hasty Washer

A week's washing done in 1 1/2 hours. No rubbing or wear on clothes; just follow directions on each cake. 43 per cent. profit for the grocer, and a trade-winner.

EVERYONE HASN'T GOT IT.

If you wish to test its merits, write us for Free Sample.

**T. B. ESCOTT & CO., London, Ont.**

# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

Toronto, June 28, 1900.

### GROCERIES.

**T**HE chief feature of the market this week is an advance of 10c. in sugar. As the advance is because of a stiff raw sugar market, buying has been increased rather than checked by the change. Wholesale houses holding currants report a big movement. Stocks of Valencia raisins are light, and, though the movement is but fair, prices are firm. Coffees, syrups, and molasses are in small demand. There is a fair sorting trade in canned vegetables and a brisk movement of canned meats, fish, as well as pickles, relishes, etc., for picnickers and campers' supplies.

### CANNED GOODS.

The canned goods market shows very little change from last week, the only alteration in prices being an advance of 10c. in futures for strawberries, the crop of which has been limited by drought in Southern Ontario. There is a small sorting-up trade being done at 85c. for tomatoes, 75 to 80c. for peas and \$1.10 for corn, which prices are the same as last week. Canned fish, both salmon and lobster, are unchanged from last week.

### COFFEES.

There is not much doing either locally, or in an import way. Prices are unchanged locally, the ruling price for green Rio continuing at 9½c. per lb.

### SUGARS.

One of the features of the market this week is an advance of 10c. in all grades of refined sugars, which is a result of the strength in the raw sugar market, and is in sympathy with an advance of 10c. in the United States market. There is still a big movement, as is usual at the fruit-preserving season, and the market shows great strength at the advance noted.

### SYRUPS AND MOLASSES.

Neither syrups nor molasses are in active

demand. Prices are firm, though there is no expectation of a change.

### RICE AND TAPIOCA.

There is a fairly good trade being done, especially in rice. Tapioca keeps firm at 4¼ to 5c., and rice at from 3¼c. up.

### TEAS.

There has been considerable reduction in the price of Ceylon teas, which is due, however, to a falling off in quality rather than to any change in the market conditions. There is little doing in Japan teas as buyers are holding off in the expectation of filling their wants at nearer last year's quotations than the prices now ruling, which will be 3 to 4c. less than what is now asked. There is little activity in the China tea market. It is doubtful what effect the trouble in China will have on tea sales, but as yet prices have not been affected.

### FOREIGN DRIED FRUITS.

**CURRANTS** — Early reports of damage to the currant crop by peronosporos has been confirmed by cable messages, which state that the disease is spreading throughout

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

several districts, and, as the weather is favorable to such spreading, some fears are expressed of serious damage to the currant crop. The local market is stiff, though last week's prices are still quoted. The ruling price for good Filiatras is now 5¼ to 5½c.; Patras, 6 to 6½c.; Vostizzas, 6½ to 7½c., and Amalias, 5½ to 5¾c.

**RAISINS** — There is not much doing. Stocks of Valencia raisins are light and holders are very firm in their opinions. Selects are locally firm at 9½c. The crop of Sultana raisins is reported to have been damaged by rain, and cable advices state that prices are bound to advance.

### GREEN FRUITS.

There is an active market this week, although no special feature presents itself. All lines of seasonable fruit are coming in in fair quantities, and the demand has been steady on most of them. The first watermelons of the season arrived on Saturday, and were quickly sold at 40 to 50c. each. Another carload will be in at the end of the week. The watermelon crop is not expected to be as large as usual this year. Cherries

are still arriving in fair supply, though Californians are being shut out of the market by the arrival of Canadian cherries, which have come in in large quantities, and reduced the price 25c. since last week. Eating cherries sell for 60c. to \$1.25 per basket; sour, for 75c. to \$1. White cherries are arriving in a very wasty condition, owing to premature picking and hot weather. Strawberries are expected to rise, as the season is about over. They are sold freely at 5½ to 7c. Californian fruit in all lines, except cherries, is coming in in considerable quantities. Valencia and St. Michael's oranges are selling rapidly at \$8 to \$8.50, a car of the former, "Bronco" brand, having been received on Saturday in good condition. Californian plums sell for \$2.50 to \$3 per basket. Gooseberries are in plentiful supply, the small selling for 30 to 40c. per basket, and the large berries for 60 to 80c., the demand being about even. The pineapple market has been rather quiet this week. Jamaica bananas are arriving in good condition, and there is a good demand. The jobbing price is \$1.90, and \$2 to \$2.50 for the store trade. The market in lemons has been fairly well cleaned up. Prices are expected to advance next week as there is a shortness of stock, the lemons arriving in a wasty condition caused by the hot weather. An active trade is being done in tomatoes, although they are not so plentiful as usual. Jobbing prices are quoted at \$1.25 to \$1.50.

### COUNTRY PRODUCE.

**EGGS** — There is a fair trade doing in eggs. Demand and supply are about equal, while prices remain at 12½c.

**POTATOES** — Prices run from 30 to 35c. per bag f.o.b., track, Toronto, a drop of 3 to 4c. since last week. The price out of store has also fallen 5c., 40 to 45c. being paid this week.

**BEANS** — Trade is dull, and prices remain steady at \$1.70 to \$1.75 for hand-picked and \$1.50 to \$1.60 for mixed.

**DRIED AND EVAPORATED APPLES** — There is very little doing. Prices are nominally unchanged at 6½ to 7c. per lb. for evaporated and 5½ to 6c. for dried.

**HONEY** — There is a fair demand. New strained honey is beginning to be offered. Prices remain steady at 8½ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is easy at \$1.50 to \$2.25.

### VEGETABLES.

New potatoes are placed on the market in considerable quantities, and a brisk trade



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is done at \$1.15 per bush. Canadian cabbage is opened freely, but low prices prevail owing to overloading of the market with American cabbage; 75c. to \$1 per crate is the prevailing price. Cucumbers are arriving in fair supply, and there is a good demand at \$1.25 to \$1.50 per small basket, and \$2 to \$2.25 per large basket. Wax beans in fair quantities sell for \$1.25 to \$1.50 per basket. Green peas are offering at 75 to 90c. per bush. We quote as follows: Rhubarb, 15 to 25c. per dozen bunches; green onions, 5 to 10c. per doz.; green mint, 20 to 25c. per doz. bunches; spinach, 15 to 20c. per bushel; asparagus, 50 to 60c. per doz. bunches; parsley, 15 to 20c.; radishes, 10 to 15c. per doz. bunches; lettuce, 20 to 30c. per doz.; new Canadian cabbage, 50 to 75c. per doz.; butter beans, 30 to 40c. per peck; cucumbers, 30 to 50c. per doz.; green peas, 90c. to \$1 per bush., or 35 to 40c. per basket; imported cabbage, \$1.25 to \$1.50 per crate; imported cucumbers, \$2 to \$2.25 per crate; imported butter beans, \$1.60 to \$1.75 per basket crate; imported potatoes, \$1.10 to \$1.15 per bush.; turnips, 40 to 50c. per bag; carrots, 75c. to \$1 per bag; parsnips, 75c. to \$1 per bag; onions, \$1 to \$1.25 per bag; Bermuda onions, \$2 a case; Egyptian onions, \$2.50 to \$2.75 per sack.

#### BUTTER AND CHEESE.

**BUTTER**—The keen edge is off the butter market, and there are very few buyers in the country this week. Country merchants who have been holding their butter are now writing for offers, and appear willing to accept lower prices. Prices are still above export basis, so the trade passing is not large. There is little quotable change in the local market. In dairy, a rise of  $\frac{1}{2}$ c. will be noted in best tub butter, and creamery prints also show  $\frac{1}{2}$ c. rise over last week. We quote: Dairy, large rolls, 15 to 16 $\frac{1}{2}$ c.; prints, 16 to 17c.; tubs, 15 to 16 $\frac{1}{2}$ c.; creamery, prints, 19 to 21c.; boxes, 18 to 19 $\frac{1}{2}$ c.

**CHEESE**—As may be seen from the different boards the cheese market is considerably

easier. Exporters are bidding from  $\frac{1}{2}$  to  $\frac{3}{4}$ c. less than a week or 10 days ago, and at present prices they are not anxious buyers. The large dealers are looking for lower prices. Prices remain steady at 10 $\frac{1}{2}$ c. for June make.

#### PROVISIONS.

There has been an active trade in all lines of provisions, firm prices prevailing. On most lines there is practically no change in prices; in barrel pork, however, Canadian short cut shows 50c. rise over last week, being at present \$17.50 to \$18. A number of packers are running low on some lines.

#### FISH.

The demand for fish this week is little better than last. In trout and whitefish, however, prices have advanced  $\frac{1}{2}$ c., owing to a falling off in the supply. This is the only change this week. We quote as follows: Trout, 7 $\frac{1}{2}$ c.; whitefish, 8c.; perch, 3c.; blue pike, 3c.; grass pike, 4 $\frac{1}{2}$ c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c.; haddock, 5c.; white halibut, 10c.; frozen salmon, 12c.; fresh sea salmon, 16c.; red snappers, 11c.; fresh mackerel, 15c. each; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4 $\frac{1}{2}$  to 5c.; quail-on-toast, 4 $\frac{1}{2}$  to 5c.; pure cod, 5 $\frac{1}{2}$ c.; shredded cod, \$1.80 per box.

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The reports of the prospects of poor crops in the Northwest and Manitoba have been greatly exaggerated, as always happens in time of excitement. No. 1 hard Manitoba wheat, sold this week at as high as 98c. Toronto, and \$1.01 grinding in transit. Values to-day are nominally 95 and 98c, but there are few buyers. The price on track outside has again risen and is now 70 to 72c. There is not much business being done, none but those who had to have wheat for immediate use doing any buying. Reports of good weather in Manitoba will probably bring prices fairly low, though it is not expected that they will reach their former level. We quote as

follows: Wheat, white and red, 70 to 75c.; goose, 70c.; peas, 60 to 63c.; oats, 29 to 31c.; barley, 40 to 42c.; rye 50 to 52c.

**FLOUR**—Trade has been fairly brisk this week, prices advancing 50c. on Manitoba patents and strong bakers'. In Ontario patents there is a rise of 35c., and on straight roller 15c. We quote: Manitoba patents, \$4.75; Manitoba strong bakers', \$3.90 to \$4.50; Ontario patents, \$3.55 to \$4.00; straight roller, \$3.50, Toronto freights.

**BREAKFAST FOODS**—There is not much doing. Prices are practically the same and steady. We quote: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.40 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.00.

#### HIDES, SKINS AND WOOL.

**HIDES**—There is little doing. Prices are steady and remain unchanged. We quote as follows: Cowhides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c. Steer hides are worth  $\frac{1}{2}$ c. more. Cured hides are quoted at 8 $\frac{1}{4}$ c.

**SKINS**—The market is quiet, spring lambskins showing the only advance in price, 5c. more being asked. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring lambskins, 30 to 35c. each.

**WOOL**—Though there is a little more wool offered, the market remains quiet. There is an advance of 1c. in combing fleece, the price, this week, being 15 to 16c., and unwashed is quoted at 9 $\frac{1}{2}$  to 10c., an advance of  $\frac{1}{2}$ c.

#### MARKET NOTES.

All grades of refined sugar are 10c. per 100 lb. higher.

Prices have been advancing on all grades of flour, from 15 to 50c.

Canned strawberry futures have been advanced 10c. by the factorymen.

Watermelons, the first of the season, arrived on Saturday and sold from 40 to 50c.

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## QUEBEC MARKETS.

MONTREAL, June 28, 1900.

### GROCERIES.

THERE has been a fair trade for the season in general groceries. With the preserving season in full swing, a large volume of trade is noted in sugar, and prices are firmly held, while the raw market has developed a stronger tendency. There have been reports of further decline in the first cost of Barbadoes molasses at the Islands, but the news has not been definitely confirmed yet. Spices, coffees and rice continue much as they were, while there has been some business noted in new-crop Japan teas, and the quality is said to be excellent. There has been a sharp break in the price of dairy produce, as the British market refused to follow the recent rise, and prices are now easy, with a downward tendency, at a decline of  $\frac{1}{2}$  to  $\frac{3}{4}$ c. in both cheese and butter.

### SUGAR.

There has been no change in the position of the domestic refined article since this day week. Demand has continued fairly good, and prices are unchanged at \$5.75 for granulated and \$4.05 to \$4.65 for yellows, as to quality, at the factory. Stocks, according to mail advices, are not excessive in retailers' hands, and the period of maximum consumption, owing to preserving work, is now on. Cables from abroad on raw sugars this week have been firmer, beet advancing  $\frac{3}{4}$ d. in London, on Monday, with the market showing a firm and higher tendency at the rise. June and July were both quoted at 11s.  $\frac{3}{4}$ d. Cane, firm and rather dearer, with Java at 13s.  $\frac{1}{2}$ d., and fair refining 12s. In New York, raw, strong; fair refining, 43-16c.; centrifugals, 96 test, 41-16c.; molasses sugar, 315-16c.; refined firm.

### SYRUPS.

There has been no alteration in this staple. Demand is limited, and business consequently light at  $1\frac{1}{2}$  to 2c. per lb., as to quality, at the factory.

### MOLASSES.

Reports of another decline in the first cost of molasses at Barbadoes have not been confirmed. Business has been quiet and featureless as buyers on spot show little disposition to operate at present. In a jobbing way single puncheons are selling at 39c. and carlots at 38c.

### CANNED GOODS.

There has been some demand for round lots of canned tomatoes and sales have taken place at 85 to 87 $\frac{1}{2}$ c. per doz., but in a jobbing way 95c. is the inside price. Corn is firm at \$1.10 to \$1.12 $\frac{1}{2}$  and peas at 82 $\frac{1}{2}$  to 90c., while beans are quoted at 85c.

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## DRIED FRUITS.

The crop of Valencia raisins, it is reported, will be larger than last year, but a little later, and the first shipment from Denia, it is expected, will not be made before the middle of August. In view of the bareness of consuming markets shippers are talking of high opening prices. According to the last mail from Smyrna, the crop of Sultana raisins promises to be abundant, but cable advices indicate recent damage, the extent of which is unknown. A cable from Smyrna reports a further advance of 4s. to 6s. in the price of Sultana raisins, owing to continued damage to the crop.

## RICE.

Inquiry for rice has been fair and prices remain at \$3.30 to \$3.40 for standard B.

## SPICES.

There is nothing new to report in spices. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 9c.

## COFFEES.

There is a moderate trade in this staple. We quote: Maracaibo, 10½ to 13c.; Mocha, 19 to 21c.; Rio, 9½ to 14c., and Mexicans, 10½ to 15c.

## TEAS.

Some small lots of new Japan teas have been sold at 18½ to 19c., and old Japans have changed hands at 10½ to 12½c. Greens and blacks are quiet, the latter being dealt in at 18c., and the former at 12½c. for gunpowders and 15 to 16c. for pea-leaf. Some new garden pickings of Japans have sold at 22c. on spot, the quality of which was said to be very fine.

## GREEN FRUITS.

There has been little change to report on this market, a fair trade being noted. We quote: Oranges, \$3 to \$3.50 for Messinas; \$3.25 to \$4 for Sorrentos, and \$2.75 to \$3 per box for bloods; lemons, \$2.75 to \$3.25 per box; bananas, \$1 to \$2, as to quality; Canadian asparagus, \$1 per basket; strawberries, 9 to 10c. per box; pineapples 10 and 20c. each, as to size and quality; Southern cabbage, \$3 per crate; beans, both wax and green, \$2.50 to \$2.75 per bushel basket; cucumbers, \$1.75 to \$2.00 per basket; Bermuda onions, \$2.50 to \$2.75 per crate; golden dates, 4½c. per lb.; Malaga figs in matting command 4½c. per lb., and in boxes are selling at 11 to 14c. per lb., as to grade. Californian peaches, \$1.75 to \$2 per box; do. plums, \$2.25 to \$2.50; do. apricots, \$1.75 and \$1.50; Canadian cherries, \$1.75.

## COUNTRY PRODUCE.

EGGS—There was a fair demand to-day for small lots, and the market was moderately active, with no change in prices to

note. Selects sold at 13c.; No. 2, at 11 to 11½c., and culls at 9 to 10c. per dozen.

MAPLE PRODUCT—There was no change in maple product. Business is quiet and prices nominal. We quote: Maple syrup, 85c. per large tin; 75c. per wine gallon tin, and 6½ to 7½c. per lb., in wood. Pure sugar, 9½ to 10c.

HONEY—Business in honey was dull, but, as offerings are small, prices rule steady. White clover in comb is quoted at 14 to 15c.; white extracted in large tins, 9 to 9½c.; and in small tins, at 10 to 10½c., and buckwheat extracted at 8 to 9c.

BEANS—In beans trade is chiefly of a jobbing nature, and the tone of the market is steady. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

POTATOES—A fair jobbing trade is doing in potatoes at steady prices. Carlots on track, 30c. per bag, and small quantities at 5c. per bag advance, according to the size of lot.

ASHES—Receipts of ashes continue small, for which the demand is light from abroad, and the market rules quiet. We quote: First pots, \$4.55; seconds, \$4.20, and first pearls, \$5.25 per 100 lb.

## PROVISIONS.

The market is without any special feature, except that the feeling continues very firm in smoked meats, and the late advance in prices is fully maintained. The demand is good, and an active trade is reported. We quote: Heavy Canadian short cut mess pork, \$18; short cut back pork, \$17; selected heavy short cut mess pork, boneless special quality, \$19, and heavy mess pork, long cut, \$17; pure Canadian lard, 9½ to 10c. per lb., and compound refined, 7¾ to 8¾c. per lb. Hams, 11 to 14c., and bacon, 10 to 14c. per lb.

## FLOUR AND GRAIN.

FLOUR—In spite of the decline in wheat prices at American centres, a very strong feeling prevailed in the local flour market, and millers to-day marked up Manitoba grades 40c. per barrel, and Ontario brands were quoted higher in sympathy. The demand was good, and a fairly active trade was done. We quote: Manitoba spring wheat patents, \$5; winter wheat patents, \$3.85 to \$4.25; straight rollers, \$3.55 to \$3.75; in bags, \$1.70 to \$1.80, and Manitoba strong bakers', \$4.40 to \$4.65.

GRAIN—Business in grain on spot was quiet, there being little demand from shippers, and holders showed no disposition whatever to try and force sales. The undertone of the market was firm, in spite of the weakness at American centres, and prices were fully maintained; in fact, oats were held at ¼c. per bushel higher. We quote:

Peas, 71½c. afloat; oats, 33¼c.; rye, 64c.; No. 1 barley, 50c., and No. 2, 49c.

FEED—A fair trade for the season continues to be done in feed, and values show no change. We quote: Manitoba bran, in bags, \$14; shorts, \$17; mouille, \$18 to \$22; Ontario bran in bulk, \$15, and shorts, \$16 per ton.

OATMEAL—There has been no actual change in the situation of the market for rolled oats, and prices are still irregular at from \$3.25 to \$3.45 per barrel, and at \$1.57½ to \$1.67½ per bag.

HAY—The demand for hay is steady, and prices show no change. We quote as follows: No. 1, \$9.50 to \$10; No. 2, \$7.50 to \$8.50, and clover, \$6 to \$7 per ton, in carload lots.

## CHEESE AND BUTTER.

CHEESE—There has been a break in this market since last report of from ¼ to ¾c. per lb., and, to-day, finest Western are quoted at 9¾ to 10c., and Eastern 9½ to 9¾c., and before the week is out values may go still lower.

BUTTER—This market has also developed an unsettled heavy tendency values being ½c. per lb. below what they were, as finest is now obtainable at 20 to 20½c., and the outside price is difficult to obtain except for very fancy stock.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., June 28, 1900.

**B**USINESS is quiet, and particularly with the retail grocery trade is this noticed. The fact that each season sees more of our people go into the country is no doubt a large factor, but, still, at this season it is quiet. Though our people go away, it is not to escape the heat, as, in 99 cases out of 100, they go where it is much warmer. Nor would they—at least, this year—find finer weather. June, with us, has been beautiful, though perhaps a little dry from some standpoints. Much interest has been taken this week in the meeting held to which delegates were invited to see if some effective effort could not be made to secure a summer port business here, an extension to the large winter port business now done. Markets are firm, and tend to help the otherwise dull tendency. Sugar is firm at the advance, and flour is again rather higher. Cream of tartar, which, to import, has been higher for some time, is not largely held here, and higher prices in the local market are expected.

OIL—The lower price in burning oil reported last week continues. This is the dull season. Between the two grades of Canadian offered there is, at some points, a tendency to make but ¼c. difference in the

price rather than 1c. Paint oil is still very high and but fair business. Lubricating oils show a steady sale at full figures. In cod oil there are more free receipts, but the quantity to hand is still small.

**SALT**— In Liverpool coarse salt, the market has been somewhat relieved by free receipts. There is, however, a good sale, with prices firm at rather higher figures than ruled earlier in the season. There is also some factory-filled and rock salt in the cargo. In Canadian, prices seem firm at the advance, but the local market has not altogether responded. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 6c. per 100 lb.

**CANNED GOODS**— Some goods for future were sold during the week. In almost all lines the expectation is for a firm market. Spot vegetables, particularly corn, are scarce. Prices work up slowly. Fruits are but fair sellers. Peaches are firm. Strawberries are scarce. In salmon, some cohoes for present shipment have been bought. Prices are firmer, and canners on the Coast say they lost money on this grade last year. Sockeyes, for future, have been shaded, but sell slowly, the market being for the cheaper fish. In haddies, reports favor a short pack and prices are firmly held. Herring, new, not yet received. Our factorymen say that last year they lost money and will hold firm at higher prices this year. A better western demand is also expected. Sardines are a light stock.

**GREEN FRUITS**—Dealers are very busy. Ontario and other western strawberries are very plentiful. They tend to keep the Nova Scotian out of the market. Prices are low. Local berries will soon be to hand. In oranges, prices are firmer, but some very nice stock is offered. Though the season is late, the quality of some Valencias received is very fine. Lemons have ready sale at somewhat higher prices, and are nice stock. Bananas keep high, but, as in other lines, our dealers are showing choice goods. Pines show no change, and are in but limited demand. Californian fruit has been rather scarce during the week, and prices have been forced up. There is quite a demand, but it is not till pears are offered that the big business is done. Rhubarb is very low. Early vegetables continue to occupy the attention of fruit men. Only western goods are yet to hand. Apples are out of the market.

## The Impossible

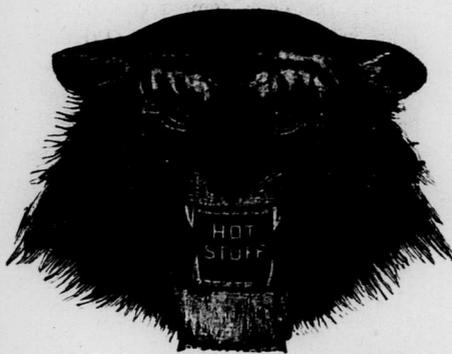
It is impossible to judge the quality of Canned Meats by the appearance of the package. The reputation of the maker must be the guide.

## The Actual

By many years' honest manufacturing **CLARK'S MEATS** are known from Halifax to Vancouver. The name of "CLARK" upon Canned Meats is looked upon as a Guarantee of Quality all over.

## The Certain

If your Canned Meats are Clark's you have the best that's made.



**At Last !!**

I have found something hotter than I am!

**BAYLE'S TABASCO  
PEPPER SAUCE.**

MADE BY

**GEO. A. BAYLE,**

**ST. LOUIS, U.S.A.**

FOR SALE BY Wholesale and Retail Grocers throughout the United States and Canada.



*720  
July 1<sup>st</sup> 07*

**THE BEST TIME . . . .**

for selling household brushes is right now. The demand is greater than at any other season of the year. If you are not sufficiently stocked with . . . .

**BOECKH'S BRUSHES**

you should place your order at once and see how readily they can be turned into good profitable sales.



**80 York  
Street,  
TORONTO**

# SCARCE GOODS

- Carraway Seed.
- Best Imported Chicory.
- French Mustard---something new in glass.

**S. H. EWING & SONS, Montreal.**

**96 KING STREET.**

**DRIED FRUITS**—This is still a very dull line. Some forward orders for Valencias have been given, but only in a small way. There are still some spot stocks. Prices have been good, but now dealers are getting more anxious to move their goods. Seeded are not selling freely; in fact, no raisins are much sought for. Currants have a better demand, but even they are quiet. While the report favors higher figures, no change is noted in local prices. In peels, dealers do not seem anxious to place orders; but the season will soon open. Spot stock is light. Prunes are dull. There is but a limited quantity held, and this is chiefly in the larger sizes. It is thought the lower prices likely to rule will allow Californian evaporated fruits to be again generally handled here. Evaporated apples are still moving down. Some stock is held, but the movement is very slow. Onions are free sellers at rather easier figures. Bermudas command the best prices. Peanuts have steady sale.

**SUGAR**—The week, at least in the local market, has seen a steady though gradual advance. The market is considered a firm one. Quite free sales are reported, holders, to move stocks, having but to slightly shade figures, which still show a profit. Except some little foreign granulated, little outside sugar is offered.

**MOLASSES**—There is but light movement at present, though in Porto Rico there have been large receipts. Arrivals have been

rather late this year, some 1,500 packages landing within a short time. Prices are firmly held in this grade. Even counting some yet to arrive, the quantity in sight is still well behind quantity imported last season, and the position is considered a very firm one. In Barbadoes, the receipts are rather ahead of last year, but, owing to quality, this stock has lost ground here and will not much affect Porto Rico, even though the price is rather lower. In other grades little stock is held.

**PRODUCE**—Eggs hold their price, receipts not being large. There is steady sale. Butter is firm and moving freely. No creamery stock to speak of is offering. In cheese, the price is well maintained and local factories are not pushing sales.

**FISH**—Tendency is quiet. Salmon, which is the staple line at this season, continues a light catch both here and north. For best stock local caught fish are very much preferred. Prices are firm. There is little other fresh fish. Dog fish interfere very much with the fishermen. Alwives packed have been largely sold at much better figures than last season. Over 10,000 bbls. will be shipped. Dry fish is dull with fair receipts. In smoked herring there is but light business. The demand is dull. Pickled herring move in but a small way. Some fresh halibut is still being received, but there is no snap in the call for it. We quote as follows: Large and medium dry cod, \$3.00 to \$3.25; small, \$2.00 to \$2.25; pickled shad,

\$4.00 to \$4.50, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 7 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.00 to \$2.15 per 100; pickled herring, \$2.00 to \$2.10 per half bbl.; bloaters, 70c.; kippers \$1; Shelburne, \$4.50 to \$5; halibut, 6 to 7c.; gaspereaux, 60 to 75c.; shad, \$9 to \$10 per 100; salmon, 12 to 14c.

**PROVISIONS**—This is a very quiet line, though where sales are made full figures are asked. In beef, there is quite a range in quality. Smoked meat is in light sale, but the price is high. Lard is being shaded by some packers, but some report that money is lost at present figures.

**FLOUR, FEED AND MEAL**—Flour has some attention. Dealers are not sharp buyers, though they seem to have secured fair stocks. Manitoba flour is a free seller here. Oats and oatmeal show, as yet, little change. Cornmeal is firm, and a large quantity is moving. In beans, business is quiet. Feed is freely sold at good figures. We quote as follows: Manitoba flour, \$4.60 to \$4.80; best Ontario, \$3.75 to \$3.90; medium, \$3.50 to \$3.65; oatmeal, \$3.65 to \$3.75; cornmeal, \$2.25 to \$2.30; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40;

*The best selling tea in Canada today is*  
*Blue Ribbon Ceylon*  
*packed and sold by*  
*Blue Ribbon Tea Co.,*  
*12 Front St. East - Toronto.*

# Headquarters for Fine Goods.

**My own Importation direct  
from the countries of growth.**

|   |       |
|---|-------|
| Choicest Orange Pekoe Ceylon Tea. Nice, neat, small Pkgs, 20-lb. net, at  | 27½c. |
| Choicest Orange Pekoe Ceylon Tea. Nice, neat, small Pkgs, 10-lb. net, at  | 28½c. |
| Choicest Golden-Tipped Orange Pekoe Ceylon Tea. 50-lb. Pkgs, at   | 40c.  |
| Choicest Golden-Tipped Orange Pekoe Indian Tea. 100-lb. Chests, at  | 30c.  |
| A Beautiful Basket Fired Japan Tea, in Half-chests, at  | 27½c. |
| The Condor, No. I. The finest, choicest and best liquoring Japan Tea (spider<br>leg make) 40-lb. Boxes, at                    | 37½c. |
| The Condor, No. II. 80-lb. Half-Chests, at  | 32½c. |
| The Condor, No. III. 80 lb. Half-chests, at   | 28½c. |
| They will beat any teas for the same money.   |       |
| A 10-Year Old Mandheling Java, blended with a beautiful hand-picked<br>Mocha. A rich, mellow liquor, whole or pure ground, at | 50c.  |
| The finest and best Coffee in the world.  |       |
| A Small Lot of Choice Amboyna Cloves. The best imported here, whole, at   | 22c.  |
| pure ground, at   | 25c.  |

You cannot give your people the best value if you have not

**NECTAR TEA.** A choice blend of China, Ceylon  
and Indian Teas. A rich, sweet, wholesome drink

at 21c., 26c., 38c. and 45c.  
retails 25c., 35c., 50c. and 60c.

also 1-lb. and 3-lb. fancy tins, at 32½c., 42½c. and 50c. per lb.

**Madame Huot's Coffee.** The only coffee in Canada put up from a genuine  
French recipe, 1-lb. tins, at 31c., 2-lb. tins, at 30c. per lb.

— **Terms 3% 30 days.** —

**I HAVE ONE OF THE BEST ASSORTED STOCKS OF  
TEAS, COFFEES AND SPICES IN CANADA.**

ASK FOR SAMPLES.

**E. D. MARCEAU,** 296 ST. PAUL STREET **Montreal**

clover seed, 9½ to 10c½.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

#### ST. JOHN NOTES.

T. Collins & Co. have just received a shipment of seeded raisins.

If you want the best salmon, buy St. John harbor fish. John Sealy is a careful shipper.

Nicholson & Brock's mince meat continues to make friends. Northrup & Co. are selling this grade.

Armour's bacon is a standard, and, at this season, fills a want. Bowman & Angevine have a shipment just to hand.

Flaked rice and peas are taking their place in the line as regular sellers. H. F. Finley introduced these goods here.

Dearborn & Co. are local agents for "Old Homestead" cereal coffee. This grade of goods has an increased sale here.

"Tanglefoot" is a seller at this time of the year. C. & E. McMichael, who give special attention to the needs of local retailers, are finding an active demand.

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A**NNIE CAMPBELL, general merchant, Allan Lea, Manitoba, has assigned to J. H. Howden, Neepawa, Manitoba. The creditors met on June 26.

James H. Howard, grocer, Montreal, has assigned.

E. S. Larue, general merchant, St. Joseph, Que., has assigned.

P. Boulay, general merchant, Sayabec, Que., is offering 50c. on the dollar, cash.

H. Roberts & Co., general merchants, Strathclair, Man., are asking for an extension.

The mortgagee is in possession of Hemenway & Walker's general store, Carman, Man.

A. J. Crighton, wholesale grocer, Portage la Prairie, Man., has assigned to J. E. Matchett.

A. Lajoie, general merchant, Clairvaux de Bagot, Que., is offering 40c. on the dollar, cash.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Daoust & Frere, grocers, Montreal, have dissolved.

Peter Clark & Co., grocers, Sarnia, Ont., have dissolved, Mr. Clark continuing.

Beaucage & Co., general merchants and contractors, St. Alban, Que., have dissolved.

David S. Hennessey has retired from The Canadian Pacific Packing Co., salmon canners, Vancouver and Lulu Island, B.C.,

and George Alexander and Alex. Ewen have registered as proprietors; style unchanged.

Nesbitt & Greene, general merchants, Richmond, Ont., have dissolved partnership.

P. & P. Murphy, general merchants, Stoco, Ont., have dissolved partnership, Patrick Murphy continuing.

Leonard Bros., wholesale fish dealers, Montreal, have admitted D. J. Byrne to partnership; style unchanged.

Wm. J. Kent and Allan Parsons have registered copartnership as W. J. Kent & Co., general merchants, Bathurst, N.B.

H. C. Harrington and Robert M. Fulton registered partnership on June 12, as general merchants, in Sydney, N.S., as Harrington & Fulton.

The Fort Saskatchewan Milling Co., millers and general merchants, Fort Saskatchewan, N. W. T., have dissolved. P. B. Cunliffe retires, and L. Monet continues alone.

#### SALES MADE AND PENDING.

James Wade & Co., grocers, Brockville, Ont., have sold out.

E. Wood, fruits, etc., Victoria, B.C., is advertising to sell out.

The assets of J. C. Gaudry & Co., grocers, Montreal, have been sold.

L. Banghart, general merchant, Palmyra, Ont., has sold out to Blue & Gosnell.

R. P. Wright, boots, shoes and groceries, Dresden, Ont., sold out to B. Madden.

D. S. Vincent, general merchant, Kearney, Ont., advertises his business for sale.

James G. Foulds, baker and confectioner, Sarnia, Ont., sold out to D. W. H. Lucas.

The stock of the estate of Chas. A. Wenino, grocer, London, Ont., has been sold.

Wm. D. Brooks, general merchant, Gracefield, Que., sold out at 70c. on the dollar.

F. N. McConnell, general merchant, Carlton and Lakeview, Ont., advertises his Carlton business for sale.

The estate of G. L. Flaun, restaurateur, Halifax, has been sold to Wm. McDonald, who continues the business.

#### CHANGES.

Johns Bros., grocers, Victoria, B.C., have given up their branch store.

J. Stewart, general merchant, Parkisimo, Man., is retiring from business.

Joseph Martin, tobacconist, St. Thomas, Ont., has removed to Ingersoll, Ont.

Arthur P. Ray, restaurateur, Swan River, Man., has been succeeded by Ray & Grice.

Mrs. Elzear Fortin has registered as pro-

prietress of E. Fortin & Cie., restaurateurs, Montreal.

Bush & Son are opening a grocery store at St. Thomas, Ont.

John Hanson, general merchant, Stevensville, Ont., has been succeeded by C. C. Harris.

Mrs. Zotique Roy has registered as proprietress of Z. Roy & Co., restaurateur, Montreal.

Albert L. Fowler, confectioner, etc., Vancouver, B.C., has been succeeded by C. A. McKillop.

The Great West Trading Co. have been incorporated as general merchants at Yorkton, N.W.T.

Wm. Cousins, dry goods dealer and grocer, Medicine Hat, N.W.T., has been succeeded by A. Des Brisay.

#### FIRES.

S. M. Cooper's grist mill at Chippewa, Ont., has been burned.

The confectionery store of Desire Charest, Quebec, was burned out; insured.

Jeremie Dion, grocer, Montreal, has had his stock damaged by smoke and water; insured.

J. T. Schoales' grocery, Toronto, has been damaged by fire; loss about \$300; insured.

Arthur Rinfret's stock of groceries and liquors, Quebec, has been damaged by water; insured.

#### DEATHS.

John Adams, tobacconist, Toronto, is dead.

W. H. Miller, grocer, Carleton, N.S., is dead.

John Wheatley, produce, Charlottetown, P.E.I., is dead.

John Hallam, wholesale dealer in leather, hides and wool, Toronto, is dead.

### CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

#### FOR SALE.

**THE PURE GOLD CO.'Y, 31 AND 33 FRONT Street East, Toronto, offer for sale at quick sale prices: 5 Soap Tanks; 1 Dopp Crotcher (1600 lbs.); 1 Jacket Kettle (400 lbs.); 2 Cutting Tables; 2 Soap Presses; 25 Soap Frames. No reasonable offer refused. (26)**

### JOSEPH CARMAN . . .

**WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.**

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange. Correspondence and Agencies Solicited.

# CURRENT MARKET QUOTATIONS

June 28, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

|                                     | Montreal, Quebec. | Toronto. | St. John, Halifax. | Manitoba. |
|-------------------------------------|-------------------|----------|--------------------|-----------|
| Dairy, choice, large rolls, per lb. | 15                | 16 1/2   | 16                 | 17        |
| " " pound blocks.                   | 16                | 17       | 19                 | 20        |
| " " tubs, best.                     | 15                | 16 1/2   | 16                 | 17        |
| " " tubs, second grade              | 12                | 14       | 14                 | 15        |
| Creamery, tubs and boxes.           | 19                | 19 1/2   | 18                 | 20        |
| " " prints and squares.             | 19                | 21       | 21                 | 22        |
| Cheese, new, per lb.                | 9 1/2             | 9 1/2    | 10 1/2             | 11 1/2    |
| Eggs, new laid, per doz.            | 12                | 12 1/2   | 9                  | 10        |

## CANNED GOODS

|                              | \$0 90 | \$0 80 | \$0 85   | \$0 90 | \$1 00 | \$1 10 |
|------------------------------|--------|--------|----------|--------|--------|--------|
| Apples, 3's.                 | 2 20   | 2 25   | 2 20     | 2 25   | 2 25   | 2 40   |
| " " gallons                  | 2 20   | 2 25   | 2 20     | 2 25   | 2 25   | 2 40   |
| Asparagus                    | 1 00   | 1 00   | 1 00     | 1 00   | 1 00   | 1 00   |
| Beets                        | 1 00   | 1 00   | 1 00     | 1 00   | 1 00   | 1 00   |
| Blackberries, 2's.           | 85     | 85     | 75       | 85     | 85     | 90     |
| Blueberries, 2's.            | 90     | 95     | 85       | 95     | 90     | 95     |
| Beans, 2's.                  | 1 15   | 1 20   | 1 10     | 1 10   | 1 25   | 1 30   |
| Corn, 2's.                   | 2 00   | 2 00   | 1 90     | 2 00   | 2 30   | 2 40   |
| Cherries, red, pitted, 2's   | 2 00   | 2 00   | 1 90     | 2 00   | 2 30   | 2 40   |
| " " white                    | 85     | 90     | 75       | 90     | 95     | 1 00   |
| Peas, 2's                    | 1 10   | 1 10   | 90       | 1 00   | 1 10   | 1 15   |
| " " sifted.                  | 1 20   | 1 20   | 1 00     | 1 25   | 1 20   | 1 25   |
| " " extra sifted             | 1 60   | 1 60   | 1 55     | 1 55   | 1 75   | 1 80   |
| Pears, Bartlett, 2's         | 2 10   | 2 10   | 2 00     | 2 40   | 2 25   | 2 50   |
| " " 3's.                     | 2 15   | 2 40   | 2 25     | 2 50   | 2 15   | 2 25   |
| Pineapple, 2's               | 2 40   | 2 60   | 2 50     | 2 60   | 2 50   | 2 60   |
| " " 3's                      | 1 50   | 1 90   | 1 75     | 1 90   | 1 85   | 1 85   |
| Peaches, 2's                 | 2 25   | 2 90   | 2 50     | 2 60   | 2 70   | 2 85   |
| " " 3's                      | 1 25   | 1 35   | 1 10     | 1 25   | 1 30   | 1 60   |
| Plums, green gages, 2's      | 1 20   | 1 25   | 1 00     | 1 10   | 1 30   | 1 50   |
| " " Lombard                  | 85     | 85     | 85       | 1 00   | 1 10   | 1 25   |
| Pumpkins, 3's                | 1 60   | 1 60   | 1 70     | 1 70   | 1 75   | 1 75   |
| " " gallon                   | 1 65   | 1 75   | 1 60     | 1 75   | 1 95   | 2 00   |
| Raspberries, 2's.            | 1 25   | 1 25   | 1 10     | 1 15   | 1 10   | 1 15   |
| Strawberries, 2's.           | 90     | 90     | 85       | 1 05   | 1 05   | 1 10   |
| Succotash, 2's.              | 3 15   | 3 20   | 2 95     | 2 75   | 2 50   | 2 75   |
| Tomatoes, 3's                | 3 65   | 3 75   | 3 00     | 3 25   | 2 75   | 2 75   |
| Lobster, tails               | 1 75   | 1 85   | 1 75     | 1 80   | 1 65   | 1 65   |
| " " 1-lb. flats              | 1 25   | 1 30   | 1 35     | 1 25   | 1 35   | 1 35   |
| " " 1/2-lb. flats            | 1 30   | 1 50   | 1 35     | 1 40   | 1 25   | 1 50   |
| Mackerel                     | 1 45   | 1 65   | 1 60     | 1 60   | 1 30   | 1 35   |
| Salmon, sockeye, tails.      | 1 40   | 1 55   | 1 52 1/2 | 1 55   | 1 60   | 1 60   |
| " " " Horseshoe              | 1 40   | 1 55   | 1 52 1/2 | 1 55   | 1 60   | 1 60   |
| " " Clover Leaf, tails       | 1 40   | 1 55   | 1 52 1/2 | 1 55   | 1 60   | 1 60   |
| " " " Clover Leaf, flats     | 1 40   | 1 55   | 1 52 1/2 | 1 55   | 1 60   | 1 60   |
| " " Cohoes                   | 1 10   | 1 10   | 1 15     | 1 10   | 1 15   | 1 15   |
| Sardines, Albert, 1/2's      | 11 1/2 | 12     | 12 1/2   | 13     | 14     | 15     |
| " " 2's                      | 20     | 21     | 20       | 21     | 20     | 21     |
| " " Sportsman, 1/2's         | 11     | 12     | 12 1/2   | 12 1/2 | 12     | 12     |
| " " 2's                      | 20     | 20     | 21       | 20     | 21     | 21     |
| " " key opener, 1/2's        | 8 1/2  | 11     | 10 1/2   | 11     | 16     | 18     |
| " " 2's                      | 18     | 18 1/2 | 23       | 10     | 11     | 11     |
| " " P. & C., 1/2's           | 27 1/2 | 30     | 33       | 36     | 33     | 36     |
| " " 2's                      | 3 1/2  | 4      | 4        | 4 1/2  | 3 1/2  | 4      |
| " " Domestic, 1/2's          | 7      | 8      | 9        | 11     | 11     | 11     |
| " " Mustard, 1/2 size, cases | 7 50   | 11 00  | 8 50     | 9 00   | 10 00  | 11 00  |
| Haddies                      | 90     | 1 00   | 1 15     | 90     | 1 00   | 1 00   |
| Klippered Herrings           | 1 40   | 1 50   | 1 00     | 1 60   | 90     | 1 00   |
| Herring in Tomato Sauce      | 1 30   | 1 50   | 1 55     | 1 60   | 2 00   | 2 00   |

## CANDIED PEELS

|                | 11     | 11 1/2 | 11     | 12 | 13 |
|----------------|--------|--------|--------|----|----|
| Lemon, per lb. | 11 1/2 | 12     | 12     | 13 | 14 |
| Orange, "      | 14 1/2 | 15     | 15 1/2 | 17 | 16 |
| Citron, "      |        |        |        |    |    |

## GREEN FRUITS

|                                 | 8 00 | 8 50 | 6 50 | 7 50 |
|---------------------------------|------|------|------|------|
| Oranges, Valencias, ord. 420's. | 4 00 | 4 50 | 4 50 | 4 50 |
| " " Sorrentos, per box          | 2 00 | 2 50 | 1 50 | 2 10 |
| " " Messinas, per half box      | 4 00 | 4 50 | 3 50 | 4 25 |
| Lemons, Messina, per box        | 2 00 | 2 50 | 1 75 | 2 50 |
| Bananas, per bunch              | 3 00 | 3 50 | 2 00 | 3 00 |
| Winter Apples, per bbl          | 10   | 15   | 15   | 18   |
| Cocoanuts, per sack             | 6    | 8    | 10   | 12   |
| Pineapples, each                | 75   | 1 25 |      |      |
| Strawberries, per quart.        | 1 25 | 1 50 |      |      |
| Cherries, per basket.           |      |      |      |      |
| Tomatoes, per crate.            |      |      |      |      |

## SUGAR

|                                   | \$4 85 | \$5 03 | 4 75 | 4 85 |
|-----------------------------------|--------|--------|------|------|
| Granulated St. Law'ce and Red.    | 5 45   | 5 48   | 5 48 | 5 48 |
| Granulated, Acadia.               | 5 55   | 5 63   | 5 63 | 5 63 |
| Paris Lump, bbls. and 100-lb. bxs | 5 35   | 5 50   | 6 00 | 6 00 |
| " " in 50-lb. boxes               | 5 10   | 5 25   | 5 80 | 5 80 |
| Extra Ground Icing, bbls.         | 4 75   | 4 82   | 4 82 | 4 82 |
| Powdered, bbls.                   | 4 75   | 4 82   | 4 82 | 4 82 |
| Phoenix                           | 4 70   | 4 83   | 4 83 | 4 83 |
| Cream                             | 4 60   | 4 73   | 4 73 | 4 73 |
| Extra bright coffee.              | 4 45   | 4 63   | 4 63 | 4 63 |
| Bright coffee.                    | 4 30   | 4 48   | 4 48 | 4 48 |
| Bright yellow                     | 4 25   | 4 43   | 4 43 | 4 43 |
| No. 1 yellow                      | 4 15   | 4 33   | 4 33 | 4 33 |
| No. 2 yellow                      |        |        |      |      |
| No. 1 yellow                      |        |        |      |      |

## HARDWARE, PAINTS AND OILS

|   | Montreal, Quebec. | Toronto. | St. John, Halifax. | Manitoba |
|---|-------------------|----------|--------------------|----------|
| Wire nails, base.                                   | \$3 20            | \$3 20   | \$3 20             | .....    |
| Cut nails, base.                                    | 2 85              | 2 85     | 2 85               | .....    |
| Barbed wire, per 100-lb.                            | 3 35              | 3 35     | 3 50               | 3 75     |
| Smooth Steel Wire (oiled and annealed, etc.), base. | 3 20              | 3 20     | .....              | .....    |
| White lead, Pure                                    | 6 75              | 6 87 1/2 | .....              | 6 80     |
| Linseed oil, 1 to 2 bbls., raw.                     | 73                | 77       | .....              | 80       |
| " " " " boiled.                                     | 76                | 80       | .....              | 83       |
| Turpentine, single bbls.                            | 77                | 73       | .....              | 80       |

## SYRUPS AND MOLASSES

|                             | 2     | 2 1/2 | 30    | 32    | 34    | 36    |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| Syrups—                     |       |       |       |       |       |       |
| Dark                        | 2     | 2 1/2 | 30    | 32    | 34    | 36    |
| Medium                      | 2 1/2 | 3     | 35    | 37    | 38    | 38    |
| Bright                      | 2 1/2 | 3     | 35    | 37    | 38    | 38    |
| Corn Syrup, barrel, per lb. | 2 1/2 | 3     | 35    | 37    | 38    | 38    |
| " " 1/2 bbls.               | 3     | 3     | 3     | 3     | 3     | 3     |
| " " kegs                    | 3 1/2 | 3 1/2 | 3 1/2 | 3 1/2 | 3 1/2 | 3 1/2 |
| " " 2 gal. pails, each.     | 1 50  | 1 50  | 1 50  | 1 50  | 1 50  | 1 50  |
| " " 3 gal.                  | 1 20  | 1 20  | 1 20  | 1 20  | 1 20  | 1 20  |
| Honey                       | 90    | 1 00  | 1 00  | 1 00  | 1 00  | 1 00  |
| " " 25-lb. pails.           | 1 20  | 1 40  | 1 40  | 1 40  | 1 40  | 1 40  |
| " " 35-lb. pails.           | 1 20  | 1 40  | 1 40  | 1 40  | 1 40  | 1 40  |
| Molasses—                   |       |       |       |       |       |       |
| New Orleans.                | 25    | 35    | 23    | 27    | 29    | 36    |
| Barbadoes, new              | 38    | 39    | ..... | 37    | 40    | 40    |
| Porto Rico                  | 40    | 43    | 38    | 42    | 42    | 46    |
| Antigua                     | ..... | ..... | ..... | 34    | 36    | 36    |
| St. Croix                   | ..... | ..... | ..... | ..... | ..... | ..... |

## CANNED MEATS

|                             | 1 65  | \$1 75 | \$1 80 | \$1 60 | \$1 70 |
|-----------------------------|-------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans | 2 80  | 3 10   | 2 80   | 2 60   | 2 75   |
| " " 2-lb. cans              | 8 25  | 8 25   | 8 25   | 8 75   | 9 25   |
| " " 6-lb. cans              | 21 00 | 22 00  | 19 50  | 20 00  | 21 00  |
| Minced callops, 2-lb. can   | 2 75  | 2 75   | 2 60   | 2 50   | 2 80   |
| Lunch tongue, 1-lb. can     | 3 00  | 4 15   | 3 00   | 3 00   | 3 25   |
| " " 2-lb. can               | 6 00  | 8 00   | 7 00   | 5 80   | 6 00   |
| English brawn, 2-lb. can    | 2 75  | 2 75   | 2 45   | 2 75   | 2 80   |
| Camp sausage, 1-lb. can     | ..... | .....  | 2 50   | 2 50   | .....  |
| " " 2-lb. can               | ..... | .....  | 4 00   | 4 00   | .....  |
| Soups, assorted, 1-lb. can  | 1 50  | 1 50   | 1 40   | 1 50   | 1 50   |
| " " 2-lb. can               | 2 45  | 2 20   | 2 25   | 2 30   | 2 30   |
| Soups and Boull, 1-lb. can  | 2 50  | 1 80   | 1 75   | 1 80   | 1 80   |
| " " 6-lb. can               | 5 85  | 4 50   | 4 25   | 4 50   | 4 50   |
| Sliced smoked beef, 1/2's   | 1 70  | 1 65   | 1 70   | 2 00   | 2 00   |
| " " 1's                     | 3 10  | 2 80   | 2 95   | 3 25   | 3 25   |

## FRUITS

|                                | 4 1/2  | 4 1/2 | .....  | 4 1/2 | 5     |
|--------------------------------|--------|-------|--------|-------|-------|
| Foreign—                       |        |       |        |       |       |
| Currants, Provincials, bbl.    | 4 1/2  | 4 1/2 | .....  | 4 1/2 | 5     |
| " " Filiatras, bbls.           | 4 1/2  | 4 1/2 | .....  | 5     | 5 1/2 |
| " " 1/2 bbls.                  | 4 1/2  | 4 1/2 | .....  | 5 1/2 | 5 1/2 |
| " " cases                      | 4 1/2  | 4 1/2 | 5 1/2  | 5 1/2 | 5 1/2 |
| " " 1/2 cases.                 | 4 1/2  | 4 1/2 | 4 1/2  | 5 1/2 | 5 1/2 |
| " " Patras, bbls.              | 5      | 5     | 6      | 6     | 7     |
| " " 1/2 bbls.                  | 5      | 5     | 6      | 6     | 7     |
| " " cases                      | 5      | 5     | 6      | 6     | 7     |
| " " 1/2 cases.                 | 5      | 5     | 6      | 6     | 7     |
| Vostizzas, cases               | 5 1/2  | 7     | 6 1/2  | 7 1/2 | 5 1/2 |
| Dates, new, boxes              | 4 1/2  | 4 1/2 | 4 1/2  | 6     | 5 1/2 |
| Figs, 10-lb. boxes, per lb.    | 90     | 1 10  | 12 1/2 | 14    | 10    |
| " " 20 & 28-lb. boxes, per lb. | .....  | ..... | 14     | 18    | ..... |
| " " Mats, per lb.              | .....  | ..... | .....  | 5 1/2 | ..... |
| " " Naturals, per lb           | .....  | ..... | .....  | 13    | ..... |
| " " 1-lb. glove boxes          | .....  | ..... | .....  | 10    | 12    |
| Prunes, California, 30's.      | 11     | 10    | 10 1/2 | 10    | 12    |
| " " 40's                       | 8 1/2  | 10    | 8      | 8 1/2 | 9     |
| " " 50's                       | 8      | 9     | 7 1/2  | 8     | 8 1/2 |
| " " 60's                       | 7 1/2  | 8 1/2 | 7      | 7 1/2 | 8     |
| " " 70's                       | 7      | 7 1/2 | 6 1/2  | 7     | 7 1/2 |
| " " 80's                       | 6 1/2  | 7     | 6 1/2  | 6 1/2 | 7     |
| " " 90's                       | .....  | ..... | .....  | 6     | 6 1/2 |
| " " Bosnia, A's.               | .....  | ..... | .....  | 8 1/2 | 9     |
| " " B's.                       | .....  | ..... | .....  | 7 1/2 | 8     |
| " " U's.                       | .....  | ..... | .....  | 6 1/2 | 7     |
| Raisins, Fine off stalk        | 7      | 7 1/2 | 8 1/2  | 8     | 7     |
| " " Selected                   | 7 1/2  | 8 1/2 | 8 1/2  | 8 1/2 | 7     |
| " " in layers                  | 8      | 8     | 7      | 7     | 7 1/2 |
| " " Layers                     | 8      | 8     | 7      | 7     | 7 1/2 |
| " " Malaga, 3-crown            | 8      | 8     | 8      | 8     | 8 1/2 |
| " " Sultanias                  | 8      | 12    | 9      | 15    | 10    |
| " " California, 3-crown        | 7 1/2  | 8     | 8 1/2  | 9     | 7 1/2 |
| " " 4-crown                    | 9      | 9 1/2 | 10     | 8     | 8 1/2 |
| " " seeded, 3-cr.              | 10 1/2 | 11    | 11 1/2 | 10    | 10    |
| " " Malaga, Lon. layers        | 1 50   |       |        |       |       |



# “Double the Strength”

Take a teaspoonful of the ordinary Flavoring Extract of commerce and for comparison's sake take half that amount of any one of the fruit, flower and spice flavors in Jonas' Flavoring Extracts—use one in the mixture for a loaf of cake and the other in a baking of equal size and judge the strength of the Extracts by the results. For richness and delicacy of flavor you could tell with your eyes shut in which baking Jonas' Flavoring Extract had been used. There is “double the strength” in

## Jonas' Flavoring Extracts.

Is there any better, safer, truer test of strength than this? We base our claims for “double the strength” on *facts*, not mere advertising talk—*and the strength is a perfectly natural one.* There is no attempt to improve upon Nature. No coloring and absolutely no adulteration. Jonas' Flavoring Extracts are distilled and re-distilled until they contain the greatest possible amount of goodness condensed into the smallest possible amount of space.

Again we say “double the strength”—a woman practises *double economy* when she uses Jonas' Flavoring Extracts. *It pays to please the women!*

---

Henri Jonas & Co., Mfrs.,  
Montreal.

**COMB HONEY.**

**A** BEE will gather no honey unless it has a place to put it; and, as Nature provides no place, she tells the bee how to make one. Nature often finds herself hedged in by her own laws, apparently; but she always finds a way out by taking another road. The only place where a bee will deposit its honey is in a six-sided cell made of wax, and this wax is a natural secretion from the body of the bee. Two of these cells, bottom to bottom, are about  $\frac{7}{8}$  of an inch long (generally a little less), and about 27 to 28 to the square inch, depending somewhat on the race of bee. The Italian bee, which has pretty much supplanted the native black in the United States, is somewhat larger than the latter. We may induce bees to build cells in frames of any size we desire, say 9 x 17; but,

**AS WE NOW WANT COMB HONEY,**

we readily see that such a comb would be unwieldy and inconvenient for the table. Then a smaller frame suggests itself. I have before me a square frame, made of basswood. It is  $4\frac{1}{4}$  x  $4\frac{1}{4}$  inches square and 2 inches deep. The sides are  $\frac{1}{4}$  of an inch thick. Eight of these frames (I must now call them sections) are placed in the large frame I have described, with four on top of the other four. But the big frame must now be 2 inches deep, because the sections are. It is then called a "wide" frame. A narrow strip of wax foundation is attached to the top of the sections to attract the bees, and the whole frame is hung in the hive. These sections, when filled with honey, will weigh 1 lb. each. In a few days after putting them in the hive they are filled with comb (which cannot be imitated), and the comb is

**SOON FILLED WITH HONEY,**

which in turn is capped over. The apiarist can remove the frames at will and take the sections out, when they are ready for market. The exquisitely beautiful cases which

are made to hold these sections while in the hands of the grocer need not be described here.

If grocers could realize how much depends on the looks of comb honey in order to sell it rapidly, they would take great pains to instruct their friends in regard to the best methods of bringing it to market. Generally, the honey should be removed from the hive as soon as the combs are filled, lest the bees soil the snow-white cappings of the cells by walking over them; and the sections should be scraped clean before they are taken to market. While bees are astonishingly cleanly in their habits, bits of bee glue will be found on the sections, and that is why it is necessary to scrape them. In

**NO LINE OF GROCERIES**

will cleanliness pay a better dividend than on comb honey.

Never put comb honey in a cellar, nor where it is damp. It seems hard to believe that anyone would do so, and yet it is frequently done, even by grocers. Honey has a strong affinity for water and absorbs it as eagerly as lime does; and when damp for some time it turns rancid. If kept warm (say 80 or 90 degrees), its candying will be retarded. And right here is an important point. When honey candies, it is one of the best possible tests of its purity.

**A FEW VERY RARE KINDS**

will not candy. I have some which was sealed four years ago, and is still quite clear. This was gathered in Franklin County, Ohio, near Columbus. It came from alsike clover—the nicest clover in the world, and clover is the nicest honey plant known. Any man who is "addicted to the bottle," when it is filled with such honey, will never be the worse for it. This honey is very rare, and is as much ahead of common honey as Mary's ointment was sweeter than bear's grease. Still, individual tastes differ. I am simply giving the consensus of opinion here. This applies to both comb and extracted honey.

Customers are very apt to say that

**CANDIED HONEY**

is sugar which has been fed to the bees. True, immense quantities of sugar are given to bees when they run short of honey, else they would starve; but it is altogether out of the question to feed sugar, or even extracted honey itself, in order to make comb honey, and make it pay. It has been tried, experimentally, on a large scale. One man writes that he fed 3,500 lb. of extracted honey to 20 colonies, or an average of 175 lb. per colony, in 35 days; and from the 175 lb. fed he received only  $62\frac{1}{2}$  lb., besides stings innumerable. The sugar and honey fed are digested just as other food is, and but little, comparatively, stored. The assumed margin—5c. for feed and 20c. for comb. honey—would offer great inducement for fraud; but the right kind of sugar would cost 5c., and the honey, even if sold as new and fresh, would hardly bring over  $9\frac{1}{2}$  or 10c. Hence, any intelligent grocer can readily see that feeding back old honey to make new is impracticable.—W. P. Root, Medina, Ohio.

**A POPULAR CLERK MARRIED.**

On Wednesday, last week, one of the most popular grocery clerks of Toronto, John Stanley, the confidential clerk of J. F. Morrish, 276 Yonge street, Toronto, was married to Miss C. Farewell, formerly of Harmony, Ont., and lately of Toronto. Mr. Stanley, who has taken up house over Mr. Morrish's store, is receiving the congratulations of many friends.

**TORONTO CLERKS WILL VISIT OSHAWA.**

The annual excursion of the Toronto Grocery Clerks' Association will be held at Prospect Park, Oshawa, Ont., on the Toronto civic holiday, August 6. Judging from the arrangements that have been made, the clerks will have a remarkably good time this year, even better than they have had in the past. The programme of sports is large, and will include several interesting events. One of these, a tug-of-war between teams representing the clerks of the east and west ends of the city, is already exciting much interest, and the boys are preparing for the event.

GET  **Lose No Time**  
**“OZO”** TEA and  
**COFFEE**

IN STOCK AS SOON AS POSSIBLE.

Packed in purity canisters, allowing a good profit and giving great satisfaction.

The “OZO” CO., Limited, MONTREAL

TEASTEASTEAS

*We have to arrive a large consignment of our celebrated OWL Chop Ceylon Teas in packages.*

Almost every grocery store in the Dominion of Canada handles the celebrated OWL Japan; now, we are offering you a black one under the following labels and numbers:



No. 5 to retail at 30 cents.  
 No. 10 to retail at 40 cents.  
 No. 15 to retail at 50 cents.  
 No. 20 to retail at 60 cents.  
 No. 30 to retail at 70 cents.

Above are put up in 1 and 1/2-lb. packages. They are choicest Pure Ceylon, packed in Colombo, and **are hard to beat.**

If you want to give your customers the best tea on the market, send us an order for a case. They are the handsomest packages offered.

THIS IS A MONEY-MAKER FOR YOU.

SOLD BY ALL FIRST-CLASS GROCERS

**L. CHAPUT, FILS & CIE.,**

Wholesale Grocers and  
Tea Importers.

... **MONTREAL.**

**MANITOBA MARKETS.**

Winnipeg, June 25, 1900.

**T**HE situation with regard to the crops has not improved since last writing. In fact, it is worse by so much as a week of the hottest weather we have had in June since 1886, together with two days of high strong winds. In many districts the crop is being ploughed under and the land got ready for green fodder crops should rain fall within the next two weeks. In no district of Manitoba will there be more than half a crop. This has, of course, depressed business to a great extent and wholesale men, while not giving way to any undue despondency are feeling by no means cheerful. The volume of business for the week, considering all things, has been fair, but collections are very, very slow. With the bad crop prospects and the consequent high price of wheat farmers are hanging on to all they had. The market has been very active in wheat all week and gained 13c. per bushel between Saturday and Saturday. A great quantity of wheat in elevators changed hands.

**FLOUR**—In sympathy with the advancing wheat market, flour has jumped up 30c. this week, and the best grades of both milling companies are quoted at \$2.30 per sack, with every prospect of a further advance.

**CEREALS**—Rolled oats have not actually advanced, but the feeling of the market is decidedly stiffer, and, with the present outlook for oats, it is a foregone conclusion that they must advance. Pilot Mound mills are refusing to accept any contracts for shipment after July 10, and the Ogilvie mills have shut down for a time. Present market quotation is \$1.70 to \$1.75. Barley and split peas are without change.

**RICE**—Market is normal and without change, but, should the Chinese War develop seriously, an advance is expected here.

**COFFEE**—Very firm and advancing, owing to slightly short crop. No. 5 Rio is worth 10¼c. Javas and Mochas are in fair demand and without change.

**CANNED GOODS**—No change, except that prices appear likely to decline as anticipated in former reports. Wholesalers here have been shy of buying in anything like large contracts at association prices, and now that news comes of very heavy packs they are even less inclined to do so.

**DRIED AND EVAPORATED FRUITS**—Evaporated apples are offering very freely and at lower prices, in expectation of the new stock; they are quoted at 7½c. Dried are still fairly firm, but in sympathy with evaporated they must decline. Currants will be scarce and dear. New York reports a present advance of ½c. with further

advances to follow. Last advices from Greece would indicate that the damage done by the peronosporos is very serious. There are absolutely no Valencia raisins to be had, and Californian muscatels are almost entirely taking their place. Reports from Smyrna to this market indicate that the fig crop is a fair one, and that prices will be reasonable. Advices from San Francisco state that stocks of prunes are well cleared up, and prices higher, but quotations are not given. The market here has not changed, but is very firm, especially on the light holdings of small sizes.

**SUGARS AND SYRUP**—Sugar is without change. There was a slight flurry during the week, and considerable quantities changed hands. Maple syrup of good quality is very scarce and hard to obtain.

Ontario strawberries are arriving, and sell at \$3.50 per crate. Bananas have advanced South 10c. per bunch in anticipation of the trade of July 4, but dealers here are selling at the old figures of \$2.75 to \$3.50. New potatoes of excellent quality are on the market, selling at 2½c. per lb.; new cabbage, \$2 for 90 lb. crate.; St. Louis tomatoes at \$2.50 for the 4-basket crate.

**NOTES.**

D. Pasqua, of Patras, Greece, was in town this week looking to the currant trade, in which he is largely interested.

**AN UP-TO-DATE GROCERY STORE.**

Within recent years it has become a generally recognized fact that appearance is to a grocery store almost of the same importance that clothes are to a woman. They are not everything, but they count for a great deal.



Glucose is advancing, in sympathy with the advance in corn.

**BUTTER**—Creamery is firm, at 16½ to 17c., some factories holding for higher figures. Dairy butter continues in fair supply, at 12 to 14c., according to grade. Cheese is in good demand, at 9 to 9¼c. for well-cured, full-cream cheese.

**EGGS**—Are somewhat limited in supply at 13c., Winnipeg.

**GREEN FRUITS**—Mediterranean sweet oranges are almost out of the market owing to heavy shrinkage. No change in the price of any line. Mediterranean sweets are \$4.75 and Valencias \$5.50. Messina lemons are going off the market, and new Californians will arrive on Monday. They are reported extra good stock. Plums, peaches, and apricots are arriving in small lots, but carlots are due next week, when prices will drop. Reports indicate that both in Ontario and the Western States the fruit crop will be abundant and of good quality.

One of the many Canadian grocers who are alive to this fact is N. D. McLeod, Ottawa. The accompanying cut conveys some idea of the neatness and attractiveness of the interior. But no photograph can give a complete knowledge of the finish and cleanliness of such a store as Mr. McLeod's. The floor, walls, and ceiling are finished in wood, the floor being of the best of hardwood. The fixtures are stained to match the walls and ceiling.

These, with up-to-date showcases, refrigerators, adjustable tables, cash register, etc., give to it an inviting appearance which is enhanced by the scrupulous manner in which it is kept thoroughly clean. It is heated with hot water and lighted by Auer lamps.

It is an interesting fact that Mr. McLeod, under whose care this store is kept so clean and inviting, is but 20 years of age, having learned the business with his father, the late D. McLeod.

At his father's death, a year ago, Mr. McLeod moved to his present premises, and has built up a first-class trade.

# "STAR" BRAND

HAMS and  
BREAKFAST  
BACON

are noted for delicious mild flavor.

Put up by

**F. W. FEARMAN CO.,**

LIMITED

PORK PACKERS AND LARD REFINERS.  
HAMILTON.

We are in a position to supply you  
with the very best

## VINEGAR

manufactured in Canada. We have  
thousands of barrels already filled  
and ready to ship at a moment's  
notice.

Send us your order and we will  
ship goods on the same day the order  
is received.

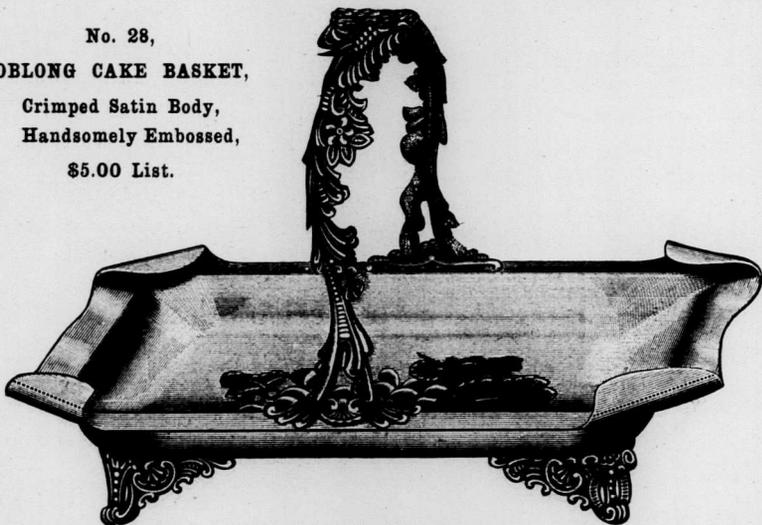
**THE WILSON, LYTTLE, BADGEROW CO.**

TORONTO.

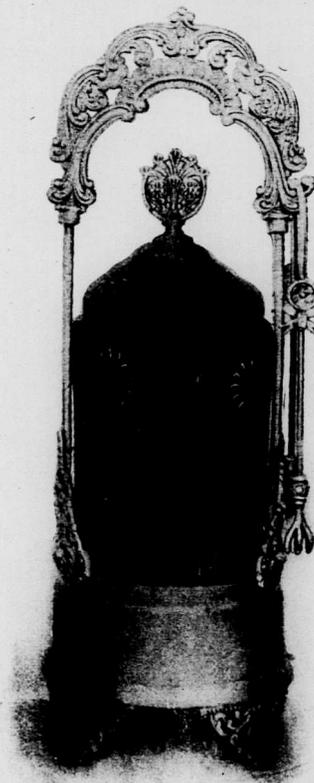
Limited

# THE G. WEETON MFG. CO.

No. 28,  
OBLONG CAKE BASKET,  
Crimped Satin Body,  
Handsomely Embossed,  
\$5.00 List.



No. 0084½,  
PICKLE,  
with Richly  
Decorated  
Ruby Glass  
and Burnished  
Frame,  
\$3.50 List.



Issue an illustrated Catalogue and Price List of Electro  
Silver Plate and Specialties, and offer a liberal discount off  
list prices. The two articles shown are fair examples of value.

IF INTERESTED WRITE FOR CATALOGUE "F."

TORONTO ADDRESS: 326½ SPADINA AVE.

# Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality  
Always Good

## INQUIRIES FOR CANADIAN PRODUCTS.

THE following were among the recent inquiries relating to Canadian trade received at the office of the High Commissioner in London :

1. Inquiry has come from a firm in Sydney, New South Wales, respecting Canadian maple sugar and syrup which they are anxious to introduce to the Australian market.
2. The names of gauge glass buyers in Canada are asked for by a manufacturer of these goods.
3. A firm buying box boards from time to time will be glad to send specifications of their requirements to Canadian houses able to meet them.
4. A London firm desire to hear from Canadian exporters of butter, bacon and fresh pork, who are not already represented here.
5. The makers of elastic stockings, surgical bandages, etc., ask to be referred to Canadian business firms willing to take up these lines.
6. An important firm of hemp and wire rope manufacturers are anxious to extend their business to Canada and ask to be supplied with names of users of such goods.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, recently received the following inquiries :

1. A manufacturer of high-class cutlery and electro-plate contemplates appointing a resident Canadian agent, and is prepared to receive communications from responsible persons. United Kingdom references asked for.
2. A Lancashire manufacturer of woven wire mattresses would like to hear from Canadian makers of wood spring bed frames who can fill orders. Pitch pine is mainly used.
3. A company manufacturing paints and varnishes are prepared to hear from Canadian agents

possessing a good connection in their line with a view to representation.

4. A Liverpool firm of produce brokers and commission merchants ask to be placed in touch with Canadian shippers of beans, peas and seeds, also honey, beeswax, tallow, grease, etc. Goods purchased or received on consignment.

5. A manufacturer of starch would be pleased to hear from Canadian makers of potato starch seeking an export outlet.

6. An inquiry has been received for the names of Canadian makers of wood pulp who have supplies to offer, by a firm wishing to place a considerable order.

7. A firm interested in provisions, wines, spirits, etc., asks for names of Canadian importers of these goods.

8. A Rotterdam firm would be prepared to hear from Canadian shippers having tinplate scrap to dispose of. Material wanted bundled in pressed bales. Present value 55s. to 60s. per 1,015 pg. c.i.f.

## EARLY CLOSING IN WINNIPEG.

The Winnipeg early-closing by-law was moved forward a stage last week. At the regular meeting of the city council delegations from the Early-Closing Association and from those opposed to the by-law were heard before the by-law received its second reading.

After both sides were heard, the by-law was read. Then, after a short discussion, it was passed. It was then decided that before the third reading it will be referred to the city solicitor to settle certain conditions regarding statutory and civic holidays. Though this may delay the passage of the by-law for a few days, there seems to be no question as to its final outcome, as the sentiment of the council seems to be almost unitedly in favor of it.

Joseph Kennedy, grocer, Sarnia, Ont., has repainted his store.

## A GOOD COLD-WATER STARCH.

The Edwardsburg Starch Co., Limited, manufacturers of starches, glucose, syrups, etc., are devoting particular attention to their cold-water starch, known to the trade as Benson's "Enamel" starch, at present. Though this starch has been on the market for some years, it has not been pushed by its manufacturers as vigorously as the quality of the goods deserved, but, of late, there has been no stone left unturned to acquaint the public, as well as the trade, with the true merits of this article. It is now being sampled from house to house, and retailers have been canvassed with a view to personally intimating and explaining to each grocer that this brand of cold-water starch, while, to a certain extent, new to them, has been, nevertheless, tested for a good many years by being in a quiet way before the trade.

The reputation this company, as well as its products, have on this market is so favorable that their efforts to push this brand have been uniformly successful. They report that the sales of the past few months have been gratifying indeed, and orders are now coming from many districts without any solicitation on their part. This is not surprising, as the fact that Benson's "Enamel" starch is put on the list of The Edwardsburg Starch Co., Limited, and is guaranteed by them is sufficient proof of its quality to the majority of the trade.

Official statistics of Jamaica show a decrease of nearly half a million dollars in the value of bananas exported to the United States and Canada in the last quarter, as compared with the same period last year.

IT WILL PAY YOU TO HANDLE

REGISTERED  
*Bow Park*  
BRAND  
**HAMS**

Finest in Quality.  
Prices Right.  
Drop us a Card for Price List.

REGISTERED  
*Bow Park*  
BRAND  
**BACON**

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

# YARDLEY'S PURE BUTTERMILK



## SOAP

“For a Skin like velvet.”

A PURE WHITE SOAP

which always gives satisfaction alike to the retailer and user.

ATTRACTIVELY BOXED IN DOZENS.

YARDLEY & CO., Limited, London and Paris.

AGENTS IN CANADA, GREIG MFG., CO., Montreal.

# THE AUER GASOLINE LAMP 100 CANDLE-POWER.

SATISFACTION GUARANTEED OR MONEY REFUNDED.

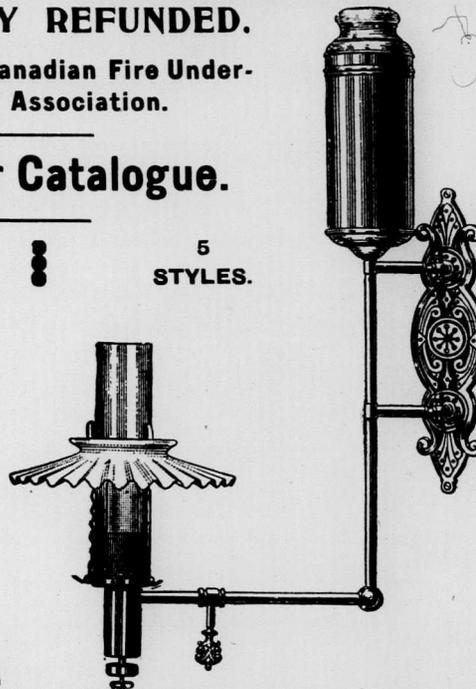
Approved by Canadian Fire Underwriters' Association.

Send for Catalogue.

NO. 5 PRICE \$7.00.

5 STYLES.

AUER LIGHT CO., MONTREAL.



# “What's in a Name?”



AROSE by any other name would smell as sweet,” but there is only **ONE NAME** for the original and best

## LIME JUICE

—AND THAT IS—

# ROSE'S.

ROSE'S LIME JUICE is supplied to H.M. Government for the use of the Troops in South Africa, H.M. Navy, the United States Government, the Hospitals, and the Red Cross Societies, etc.

L. Rose & Co., Limited  
Finsbury, London; Leith, Scotland; and West Indies.

Sole Agents for Canada: Messrs. Law, Young & Co., Montreal.

### POOR STREETS AND TOURIST TRAVEL.

THE attractiveness of a city to tourists may be made or marred according to the condition of its streets.

People may even enjoy being tossed about on a rough corduroy road in the country, but, when they visit a city, nothing but smooth pavements will suit them. And if such are not to be had ten chances to one they will shake that city's dust off their feet as they leave, even though, in other respects, the city offers many attractions to tourist travel.

There are some cities on this continent which have few attractions of a historical or natural character for the tourist, and yet thousands of people flock there year after year. And one of the reasons for this is the character of their roadways.

We have in mind at the moment one city whose fame is its excellently well-paved asphalt streets, which afford miles upon miles of roadway for carriage or bicycle. "Aren't its streets beautifully paved!" is in effect the first thing that nearly every visitor to that particular city says on returning from his first visit thereto.

Most of the leading cities in Canada have some nicely paved streets, but they have still more that are badly paved.

It behooves business men, therefore, in looking after the tourist attractions of their respective cities or towns not to forget the street pavements.

### PREPARING FOR FRUIT TRADE.

Retail grocers in Toronto are busy getting their places of business ready for the fruit trade. There are very few who are fond of this part of the business and a thorough dislike of fruit in their stores is general amongst the fraternity. The grocers in the vicinity of the St. Lawrence Market complain that the Wednesday afternoon trade has been falling off considerably; as one of them, Mr. A. Provan, expressed it, there's "a holiday in the trade." What the reason is is doubtful.

### "THE KNIGHT OF THE GRIP."

The commercial traveler, as a factor in business, is losing none of his power. In fact, as competition increases, his necessity seems to become more pronounced. He is also receiving more attention from the literary world. From the trade press particularly he comes in for attention. And among the latest efforts is a book devoted to him. It is entitled, "The Knight of the Grip," contains 179 pages, and is a reprint of a series of articles published in The Iron Age. The book is a series of dissertations, written in

an easy and entertaining style, on the conditions, character and conduct of the commercial traveler. The publishers are David Williams Co., 232 William street, New York, and the price of the book is 60c. The binding is in the popular khaki cloth.

### A HOT TIME 'MONG THE GROCERS.

A'r—"A Hot Time in the Old Town To-night."

Of all the business men  
That live in any town,  
The grocers are the ones  
For getting great renown,  
They take it in their heads  
That their business is not right;  
Then there's a hot time in the  
Old town that night.

Brown gets a strange idea  
That Smith across the way  
Is getting all the trade,  
Then there's the d— to pay.  
He hangs out a shingle,  
"Our sugars are 'way down,"  
Then there's a hot time 'mong  
The grocers of the town.

Then the fellow down the street,  
Reads the card at our friend Brown's;  
He smiles, then he laughs,  
Then his smiles they turn to frowns.  
Says he, "I'll go one better,  
I'll make it hot for Brown."  
There'll be a hot time 'mong  
The grocers of our town.

A little further down  
In a window hangs a card,  
"We give trading stamps  
With butter, hams and lard."  
They put their prices up—  
While you put your money down.  
There'll be a hot time when you  
Find it out in town.

The trading stamp's a fraud,  
As everybody knows,  
Does a sensible woman think  
Or a thoughtful man suppose  
That they'll give you fancy chairs and such,  
And the other trash that goes?  
There'll be a hot time some day  
In our old town.

Of all the humbugs on this earth  
It certainly beat them all,  
And the people that advocate it  
Have an enormous 'mount of gall.  
They take five per cent. of your cash  
Once a week when they do call.  
There'll be a hot time by-and-bye  
In our o'd town.

There's no grocer in the business  
Can do things upon the square  
And give five per cent. away  
And be honest, straight and fair—  
To give full weight the best of goods  
It would break a millionaire;  
And a hot time in the  
Old town to-night.

There's a certain number of people  
That will always eat and drink,  
And a certain number of grocers  
To supply them, too, I think.  
You don't need any premiums  
To make them spend their chink,  
And a hot time in the  
Old town to-night.

Then sell your goods at prices  
A fair profit you will make  
And don't be always trying  
To work some silly fake;  
Be honest with your customer  
And some money you will make,  
And a good time in your  
Old town, good night.

J. F. W. B., Grocer,  
St. Thomas.

June 18, 1900.

L. J. Johnson's store in Noyan, Que., was burglarized one night last week. The thieves have not yet been discovered.

# SMOKING

## TOBACCO



POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

# EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

EMPIRE  
TOBACCO  
CO., Limited

Granby, Que.



# BENSON'S ENAMEL STARCH

## A COLD WATER STARCH

MADE and GUARANTEED by the

**EDWARDSBURG STARCH CO., LIMITED.**

SEE OUR PRICE LIST.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

**ESTABLISHED 1858.**

Montreal, Que.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**TODHUNTER MITCHELL & CO.'S**

|                          |           |
|--------------------------|-----------|
| Excelsior Blend.....     | 0 32      |
| Jersey ".....            | 0 29      |
| Rajah ".....             | 0 20      |
| Old Government Java..... | 0 28 30   |
| Maracibo.....            | 0 18 0 20 |
| West India.....          | 0 16 0 18 |
| Rio, choice.....         | 0 12      |

**CLOTHES PINS.**

**BOECKH BROS. & CO.**

|   |      |
|---|------|
| Clothes Pins (full count), 5 gross in case, per case..... | 0 75 |
| 4 doz. packages (12 to a case).....                       | 0 90 |
| 6 doz. packages (12 to a case).....                       | 1 20 |

**EXTRACTS.** per doz

**P. G. FLAVORING EXTRACTS**

|                                |        |
|--------------------------------|--------|
| 8 oz. Glass Stopper bott.....  | \$6 00 |
| 4 oz. ".....                   | 4 00   |
| 8 oz. Plain bottles.....       | 5 00   |
| 4 oz. ".....                   | 3 00   |
| 2 1/2 oz. Cabinet bottles..... | 2 00   |
| 2 oz. Bottles.....             | 1 80   |
| 1 oz. ".....                   | 1 20   |
| Per gallon.....                | 7 00   |
| Per pound.....                 | 1 00   |

**HENRI JONAS & Co.** Per gross.

|                              |        |
|------------------------------|--------|
| 1 oz. London Extracts.....   | \$6 00 |
| 1 oz. " (no corkscrews)..... | 5 50   |
| 2 oz. ".....                 | 9 00   |
| 1 oz. Spruce essence.....    | 6 00   |
| 2 oz. ".....                 | 9 00   |
| 2 oz. Anchor extracts.....   | 12 00  |
| 4 oz. ".....                 | 21 00  |
| 8 oz. ".....                 | 36 00  |
| 1 lb. ".....                 | 70 00  |
| 1 oz. Flat.....              | 1 9 00 |



|  |       |
|--|-------|
| 2 oz. Flat, Anchor extracts.....           | 18 00 |
| 2 oz. Square ".....                        | 21 00 |
| 4 oz. " (corked).....                      | 36 00 |
| 8 oz. ".....                               | 72 00 |
| Per doz.                                   |       |
| 4 oz. " glass stop extracts.....           | 3 50  |
| 8 oz. ".....                               | 7 00  |
| 2 1/2 oz. Round quintessence extracts..... | 2 00  |
| 4 oz. Jockey decanters.....                | 3 50  |

**FOOD.** per doz.

|  |      |
|--|------|
| Robinson's Patent Barley, 1/4 lb. tins.. | 1 25 |
| " " " 1 lb. tins..                       | 2 25 |
| " " Groats, 1/4 lb. tins..               | 1 25 |
| " " " 1 lb. tins..                       | 2 25 |

**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.** per doz.

**Frank Magor & Co., Agents.**

|                            |           |
|----------------------------|-----------|
| Orange Marmalade.....      | 1 50      |
| Clear Jelly Marmalade..... | 1 80      |
| Strawberry W. F. Jam.....  | 2 00      |
| Raspberry ".....           | 2 00      |
| Apricot ".....             | 1 75      |
| Black Currant ".....       | 1 85      |
| Other Jams, W. F. ....     | 1 55 1 90 |
| Red Currant Jelly.....     | 2 75      |

**P. G. JELLY POWDER.**

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

**P. G. ICINGS.**

Chocolate, 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.



**T. UPTON & CO.**

Raspberry, Strawberry, Red Currant, Pineapple.

|  |          |
|--|----------|
| 1-lb. glass jars, 2 doz. in case, per doz..... | \$1 00   |
| 5-lb. tin pails, 8 pails in crate, per lb..... | 0 06 1/2 |
| 7-lb. wood pails, 6 ".....                     | 0 06 1/2 |
| 14-lb. wood pails, per lb.....                 | 0 06 1/2 |
| 30-lb. ".....                                  | 0 06 1/2 |

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

|   |        |
|---|--------|
| 5-lb. boxes, wood or paper, per lb.....                 | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box..                 | 1 25   |
| " Ringed " 5 lb. boxes, per lb.....                     | 0 40   |
| " Acme " Pellets, 5 lb. cans, per can..                 | 2 00   |
| " Acme " Pellets, fancy boxes (40) per box.....         | 1 50   |
| Tar, Licorice and Tolu Wafers, 5 lb. cans, per can..... | 2 00   |
| Licorice Lozenges, 5 lb. glass jars....                 | 1 75   |
| " " 5 lb. cans.....                                     | 1 50   |
| " Purity " Licorice, 200 sticks.....                    | 1 45   |
| " " 100 sticks.....                                     | 0 73   |
| Dulce, large cent sticks, 100 in box...                 | 0 75   |

**MUSTARD.**

**COLMAN'S OR KEEN'S.**

|                                     |        |
|-------------------------------------|--------|
| D. S.F., 1/4 lb. tins, per doz..... | \$1 40 |
| " " 1/2 lb. tins, ".....            | 2 50   |
| " " 1 lb. tins, ".....              | 5 00   |
| Durham, 4 lb. jars, per jar.....    | 0 75   |
| " " 1 lb. ".....                    | 0 25   |
| F. D., 1/4 lb. tins, per doz.....   | 0 85   |
| " " 1/2 lb. tins.....               | 1 45   |

**BAYLE'S PREPARED MUSTARDS.**

|  |           |
|--|-----------|
| 1/4-lb. jars 1-lb. jars  |           |
| Horseradish.....per doz., \$1 20   | \$1 75    |
| English Sandwich.....  | 1 20 1 75 |
| Mustard (with fine herbs) ".....   | 1 20 1 75 |
| Packed in our self-sealing half and one-pound jars, two dozen in a case. |           |

English Sandwich Mustard, Mustard (with fine herbs)

|                              |  |
|------------------------------|--|
| Half 10-gal. 5-gal. 1-gal.   |  |
| Bbls. Bbl. Kegs. Kegs. Jugs. |  |
| 50c. 55c. 60c. 65c. 70c.     |  |

**JONAS' FRENCH MUSTARDS.**

**HENRI JONAS & Co.** Per gross

|                       |        |
|-----------------------|--------|
| Pony size.....        | \$7 50 |
| Imperial, medium..... | 9 00   |
| Imperial, large.....  | 12 00  |
| Tumblers.....         | 12 00  |
| Mugs.....             | 13 20  |
| Pint jars.....        | 18 00  |
| Quart jars.....       | 24 00  |

**MINCE MEAT.**

|   |         |
|---|---------|
| Wetley's Condensed, per gross, net..... | \$11 00 |
| " per case of 3 doz., net.....          | 2 75    |

**ORANGE MARMALADE.**

**T. UPTON & CO.**

|   |          |
|---|----------|
| 1-lb. glass 2 doz. case, per doz.....                           | \$1 00   |
| 7-lb. pails, 6 pails in crate, per lb....                       | 0 07 1/2 |
| Silver Pan, 1-lb. fancy glass jars, 2 doz. n case, per doz..... | 1 30     |

**PICKLES—STEPHENS'**

**A. P. TIPPET & CO., AGENTS.**

|                                       |      |
|---------------------------------------|------|
| Patent stoppers (pints), per doz..... | 2 30 |
| Corked (pints), ".....                | 1 90 |

**SODA.—COW BRAND**

**DWIGHT'S**

|   |         |
|---|---------|
| Case of 1 lbs. (containing 60 pkgs.) per box.....                                   | \$3.00  |
| Case of 1/2 lbs. (containing 120 pkgs.) per box.....                                | \$3.00  |
| Case of lbs. and 1/2 lbs. (containing 30 lbs. and 60 1/2 lb. packages) per box..... | \$3.00  |
| Case of 5c. pkgs (containing 96 pkgs) per box.....                                  | \$3.00. |



Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

## "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
GUELPH, ONT.

W  
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THE BEST

**PICKLE PACKAGES**  
**PAINT PACKAGES**  
**SYRUP PACKAGES**

are manufactured by  
The Wm. Cane & Sons Mfg. Co'y, Limited  
Newmarket, Ont.

Selling Agents:  
**Boeckh Bros. & Company**  
TORONTO, ONT.

### DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**SEYLER, SANDERSON & CO.**  
28 Wellington St. West, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

**CANADIAN PRESS CLIPPING BUREAU,**  
505 Board of Trade Bldg., MONTREAL, QUE.  
Telephone Main 1255.  
26 Front St. West, Toronto. Telephone 2148.

## To the Retail Merchant.



Why do you sell Keg Soda? These are days of progress. The enterprising dealer has ceased to figure percentage. Amount of goods turned over, and profit accrued, with economy of time and labor, is his method. A keg of Soda means to the merchant, 100 paper bags, 100 twines, 100 down weights, and the loss of 10 to 12 pounds, with no assurance of quality; since low prices mean cheaper methods of production among manufacturers, and of course inferior products (or Soda). The Cow Brand package improves the appearance of your shelf.

John Dwight & Co., Toronto and Montreal.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.  
St. John's, Nfld.

## FRUIT - FRUIT - FRUIT

The Toronto Fruit Market will open next week. Canadian **STRAWBERRIES** will begin to be plentiful. Let us have your standing orders and we will make such selections as you wish each morning. We handle in large quantities, **PINEAPPLES, BANANAS, ORANGES, LEMONS.**

**WHITE & CO., 64 Front St. E., TORONTO.**

## OUR SPECIALTIES!

**FANCY BANANAS.**

◆◆◆  
AT RIGHT PRICES.

" **LEMONS and ORANGES.**  
" **PINEAPPLES.**

## HUGH WALKER & SON

Wholesale Fruits,

GUELPH, ONT.

# WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,  
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

## THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor

CORNWALL, ONT.

How are you fixed for . . .

## BASKETS?

Are you in need of any of the following kinds :

**GRAIN AND ROOT BASKETS**  
**CLOTHES BASKETS**  
**FRUIT BASKETS**  
**AND BUTCHER BASKETS?**

If so, we can supply you.

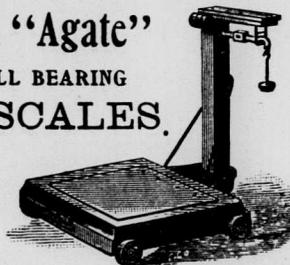
THE . . .

**OAKVILLE BASKET CO.,**  
Oakville, Ont.,

**PERSONS** addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

SENSIBLE GROCERS USE THE

**Wilson "Agate"**  
AND BALL BEARING  
**SCALES.**



Catalogue  
Free.

**C. WILSON & SON,** 69 Esplanade St. E., TORONTO, ONT.



# PURNELL'S MALT VINEGARS

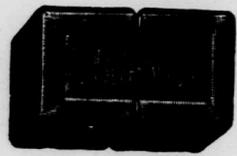
Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.  
 Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.  
 Halifax, N.S.—J. Peters & Co., 47 Upper Water St.  
 St. John, N.B.—Robert Jardine.

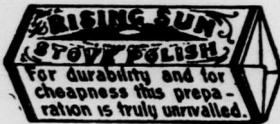
Montreal—J. M. Kirk, Imperial Buildings, St. James St.  
 Toronto—J. Westren & Co., 73 Carlton St.  
 Hamilton—Imperial Vinegar Co.  
 Winnipeg—A. Strang & Co., Portage Avenue.  
 Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

SOAP



Gloriola Soap, per gross ..... 12 00  
 Straw Hat Polish, per gross ..... 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50  
 Rising Sun, 3-oz. cakes, gross bxs ..... 4 50  
 Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
 Sun Paste, 5c. size, 1/4 gross boxes.... 5 00



No. 4—3 dozen in case, per gross .. 4 80  
 5—3 dozen in case ..... 3 40

STARCH.

EDWARDSBURG STARCH CO., LTD.  
 Laundry Starches— per lb.  
 No. 1 White or Blue, 4-lb. cartons 0 05 1/2  
 No. 1 " " 3-lb. " 0 05 1/2  
 Canada Laundry " " " 0 04 1/2  
 Silver Gloss, 6-lb. draw-lid boxes 0 07  
 Silver Gloss, 6-lb. tin canisters... 0 07  
 Edwards'g Silver Gloss, 1-lb. pkg. 0 07  
 Kegs Silver Gloss, large crystals 0 06  
 Benson's Satin, 1-lb. cartons..... 0 07 1/2  
 No. 1 White, bbls. and kegs..... 0 04 1/2  
 Benson's Enamel, per box..... 3 00

Culinary Starch—

Benson & Co.'s Prep. Corn..... 0 06  
 Canada Pure Corn..... 0 04 1/2

Rice Starch—

Edwardsburg No.1 white, 1-lb. cart. 0 09  
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb. boxes, 1-lb. pkgs., 0 08  
 GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2  
 PURE (40-lb. boxes 1-lb. pack..... 0 07  
 48-lb. " 16 3-lb. boxes... 0 07  
 For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb. }  
 CORN STARCH } packages..... 0 07 1/2  
 ONTARIO } 38-lb. to 45-lb. boxes, }  
 STARCH } 6 bundles ..... 0 06  
 STARCH IN } Silver Gloss..... 0 07 1/2  
 BARRELS } Pure ..... 0 06 1/2



TEAS.

SALADA CEYLON.  
 Wholesale. Retail  
 Brown Label, 1's..... 0 20 0 25  
 " " 1/2's ..... 0 21 0 26  
 Green Label, 1's and 1/2's..... 0 22 0 30  
 Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 30 0 40  
 Red Label, 1's and 1/2's..... 0 36 0 50  
 Gold Label, 1/2's..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.  
 Black Label, 1-lb., retail at 25c..... 0 19  
 " " 1/2-lb. " " " 0 20  
 Blue Label, retail at 30c..... 0 22  
 Green Label " 40c..... 0 28  
 Red Label " 50c..... 0 35  
 Orange Label, retail at 80c..... 0 42  
 Gold Label, " 80c..... 0 55

CROWN BRAND

Wholesale Retail  
 Red Label, 1-lb. and 1/2's..... 0 35 0 50  
 Blue Label, 1-lb. and 1/2's..... 0 35 0 50  
 Green Label, 1-lb..... 0 19 0 25  
 Green Label, 1/2's..... 0 20 0 25  
 Japan 1's..... 0 19 0 25



Cases, each 60 1-lbs..... 0 35  
 " " 60 1/2-lbs..... } 0 35  
 " " 30 1-lbs..... } 0 35  
 " " 120 1/2-lbs..... } 0 36



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's..... 0 18 1/2 0 25  
 Blue Label, 1/2's..... 0 19 0 25  
 Orange Label, 1's and 1/2's..... 0 21 0 30  
 Brown Label, 1's and 1/2's..... 0 28 0 40  
 Green Label, 1/4's..... 0 30 0 40  
 Green Label, 1's and 1/2's..... 0 35 0 50  
 Red Label, 1/2's..... 0 40 0 60

TOBACCOS.

THE EMPIRE TOBACCO CO., LIMITED.  
 Smoking—Empire, 3s, 4 1/2s and 9s.... 0 36  
 Royal Oak, 2 x 3, Solace, 8s..... 0 52  
 Something Good, 7s..... 0 53  
 Chewing—Currency, 13 1/2 oz. bars, spaced 9s..... 0 39  
 Currency, 6s and 10s..... 0 39  
 Old Fox, Narrow 10s..... 0 44  
 Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44  
 Snowshoe, pound bars, spaced 6s... 0 44  
 Snowshoe, 2 1/2, 6s..... 0 44

WOODENWARE.

THE E. B. EDDY CO. per doz  
 Washboards, X..... 1 70  
 " " XX..... 1 90  
 " " Waverly..... 2 10  
 " " Planet..... 2 00  
 " " Special Globe..... 2 10  
 " " Solid Back Globe..... 2 20  
 " " Electric Duplex..... 3 00  
 Matches— 5-Case Single  
 Lots. Case  
 Telegraph..... \$3 70 \$3 90  
 Telephone..... 3 55 3 75  
 Tiger..... 3 45 3 65  
 Telephone (1/2-gross)..... 3 70 3 90  
 Empire, (slide box)..... 2 50 2 60  
 Safety, Capital..... 3 00 3 10  
 Parlor, Eagle, 200's..... 1 50 1 60  
 " " 100's..... 1 70 1 81  
 " " Victoria..... 2 75 2 85  
 " " Little Comet..... 2 00 2 10  
 Flammers..... 2 60 2 70  
 (wax stems)..... 3 70 3 80

BOECKH BROS. & COMPANY.  
 Washboards Leader Globe..... 1 75  
 " Improved Globe..... 1 70  
 " Standard Globe..... 1 80  
 " Solid Back Globe..... 1 90  
 " Jubilee (perforated)..... 2 45  
 " Crown..... 1 50  
 F.o.b. Toronto.  
 Matches, Kodak, per case (10 gross in case)..... 3 50

## LICORICE..

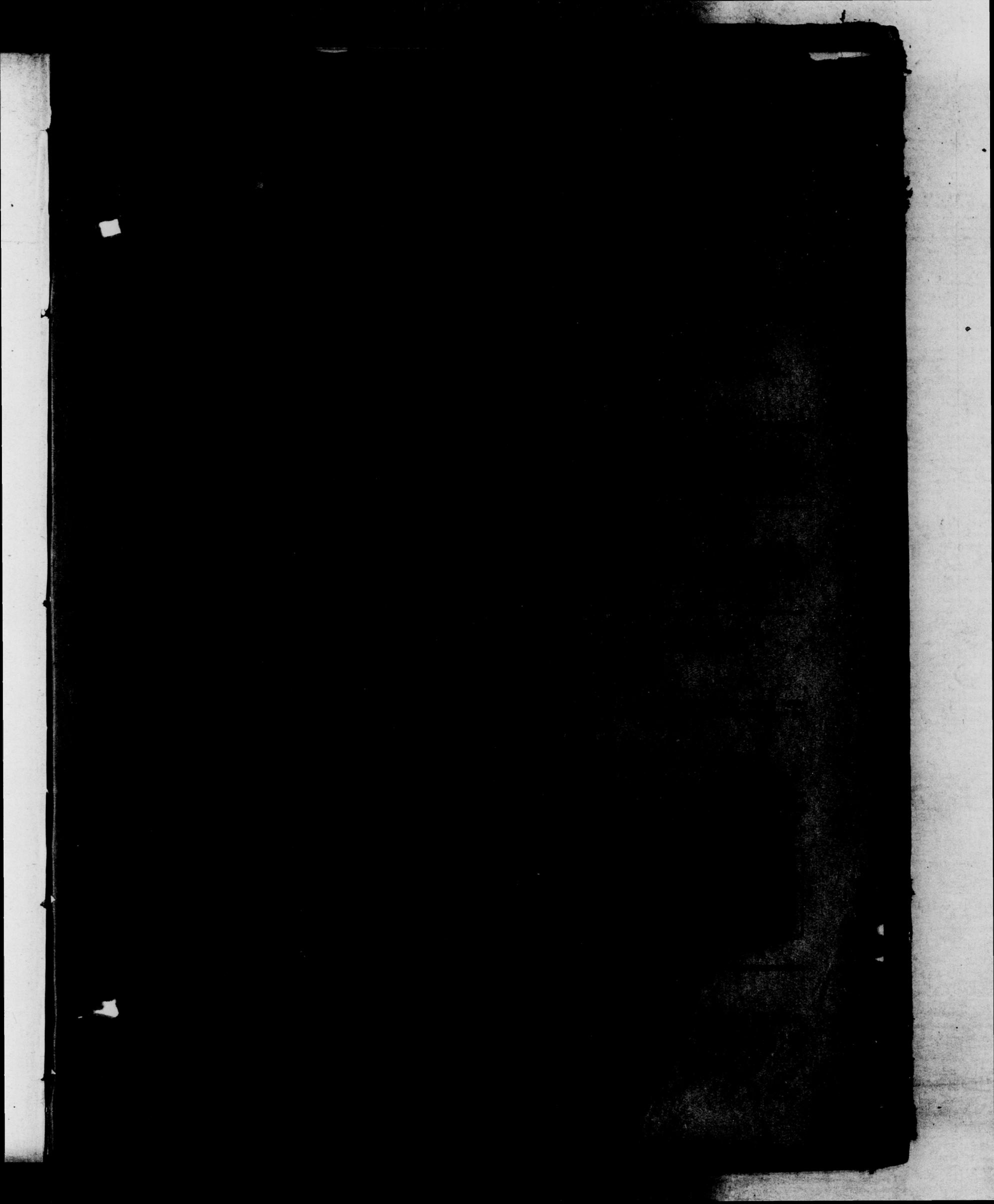


We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—  
 BLOW PIPES, 300 TO BOX  
 Styled, TRIPLETS.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.



BERRY SETS  
LEMONADE SETS  
WATER SETS

BERRY BOWLS  
ICE CREAM NAPPIES

SODA WATER TUMBLERS  
MINERAL WATER TUMBLERS  
BEER MUGS  
LAGER TUMBLERS

In fact everything in the glass line that suggests coolness. Write for prices.

**Gowans, Kent & Co.**

**TORONTO and WINNIPEG...**



TRIAL USERS OF  
**WETHEY'S**  
**Condensed Mince Meat**

Become **STEADY CUSTOMERS**.

Simply because the **TRIAL** convinces them of its superiority, and they will naturally not forget where it was purchased, and a "well pleased" customer will tell others about your store.

**PROFIT ALL ROUND FOR YOU**

**J. H. WETHEY,**

*Sole Manufacturer*

**ST. CATHARIES, ONT.**

# Crosse & Blackwell, Limited

New Season's

## Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, in 7-lb. or 10-lb. Wood Boxes, in 1-lb. Cartoons.

**C. E. COLSON & SON,**

**MONTREAL**

CHAS. F. CLARK, President.

JARED CHESTERMAN, Treasurer.

ESTABLISHED 1849.

### BRADSTREET'S

Capital and Surplus, \$1,500,000.

Executive Office: 240 and 242 Broadway, New York City, U.S.A.

**THE BRADSTREET COMPANY** publishes information that is of value to the merchant in the controlling circumstances of every market of importance. It is a service to the merchant, for the merchant. In procuring valuable and reliable information, the merchant's reasonable expense is considered too great. The result is a publication of value to the merchant in commercial affairs and mercantile credit. It contains the latest news of the world, and information concerning mercantile persons throughout the world.

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Winnipeg Office: No. 100 Main Street  
Victoria Office: No. 100 Main Street

THOS. S. IRVING, Gen. Mgr., Western Canada, Toronto, Ont.

**DAVEY'S**  
**'WELLINGTON'**  
**WINE POLISH**