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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$2.00 PER YEAR

VOL. VI.

TORONTO, NOVEMBER 4, 1892.

No. 45

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



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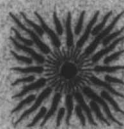


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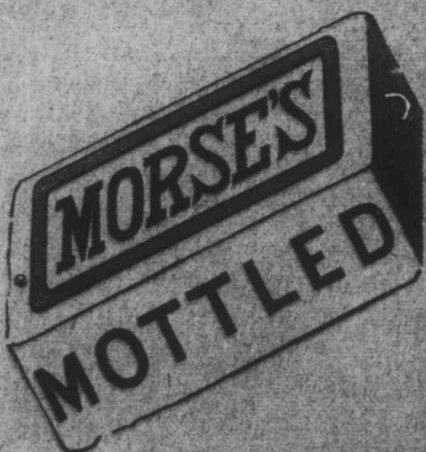
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THE CANADIAN GROCER

PUBLISHED WEEKLY.
\$200 PER YEAR

& GENERAL STOREKEEPER

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. VI.

TORONTO, NOVEMBER 4, 1892.

No. 45

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

The farmers are not holding back their wheat this fall, as the deliveries are over-taxing the transportation resources of the railways. There is always a scarcity of cars when the movement of the crops commences, but this year it is more aggravated and sudden than usual. Prices have lost some of their tone in consequence of this free selling, but that does not seem to make the offerings any the more stunted. The farmers themselves have to change their most conservative customs under new economic conditions, and one of their most cherished dogmas, to hold their grain for an advance, is being relinquished. It is very probable that the habit of marketing the grain as soon after threshing as possible will become an established usage. That is the usage ruling the sale of nearly all the staple products of other countries. The Valencia raisin crop is sold, up to the buying capacity of the market at full prices, as soon as the fruit is ready for shipping. The European farmers engaged in the production of sugar beets follow the same custom. In fact it is becoming a very common

practice for many classes of producers to sell their output before it exists. The Canadian farmer's stubborn faith in the future rather than the present of the market is evidently giving way before the lessons of disappointing experience, and he is beginning to fall into line with the habit of other classes of producers. The change would mean simply the abandonment of speculation by the farmer. Not alone is the grain movement now large, but the movement of many other classes of agricultural product also is free. More Canadian butter has been shipped to England this autumn than in any other during the last decade, and the prices have been good. Our cheese shipments have also been greater than ever and the price has been a profitable one to the producers. The market for eggs was a good one throughout the past month, and English buyers have enlarged the allowance of the demand that went last year to Canadian stock. The apple crop is also going forward early and in large quantities to the English market, but prices have proved unstable. All this selling on the part of the farmer means increased purchasing and paying of debts. There must be a large volume of money in the country now circulating from hand to hand, and the stiffer rates of the banks show that their coffers are being drawn upon heavily to provide money for the movement of the crops. Soon the farmers will be selling their hogs and adding another resource to the sinews of trade. The merchants of the country have reasonable grounds for building up expectations of a good trade this fall and winter.

* * *

The best solution of the problem, how to make a branch grocery store pay, is to sell the branch at a fair value and invest the proceeds in something that yields a fair return. That is the mode of solving the problem that is now

most commonly adopted, for fewer grocers are carrying on branches than formerly, selling out when opportunity offers and concentrating their attention and capital upon the main store. The economy that it is now necessary to practise in order to make money out of the grocery trade in the most favorable circumstances cannot be introduced in a branch store as it can in the main store. The principal must be a worker himself. There are few grocery stores now which yield so large a revenue as to afford more than the livings earned in the actual transaction of it. Not many masters of a grocery business can lead a life of ease and abstention from work themselves. Their wages are a necessary part of the income from the business and they must earn these. If all the work is done by hired help the proceeds will be mostly absorbed by hired help. The main store demands all the proprietor's time, study and care, and unless he is a rich man will keep all his capital engaged. A branch store will have to be managed on the spot, and the salesman trustworthy and capable enough to run it can command a high salary. It is better economy to pay such a one a large salary and secure the best results than to pay an inferior or dishonest man a low salary and reap low results. Then rent, taxes, delivery service and all the other expenses incidental to a single business will have to be paid out of the receipts. It sometimes requires all the prudence and administrative ability of the chief to keep the branch business from swamping the central one. Some men have not ability enough to run one store, as we perceive by the scores of failures every year. This itself is enough to prove that there are very few men with enough ability to spare from the affairs of one store to be able to take on another.

* * *

The majority of retail grocers are at a disadvantage in the tea trade. They generally

have to buy, and often have to sell against the odds of superior knowledge. The detection of delicate shades of difference between samples is of course not expected of every retailer, and those who would expect it of every wholesale salesman would be disappointed. The tea expert is a rare man. But the retailer should make it an object of study to become sufficiently acquainted with tea to perceive the broad differences that distinguish grades which are sometimes offered at the same or nearly the same price. The merest novice in tea-tasting would often correctly appraise one tea 5c. higher than another that was offered at the same price, while the untrained taste would miss the points of difference and perhaps prefer the inferior tea for the same money as he could get the better for. It is true that many a retailer has to pay dearly for his ignorance of tea. A competitor who is anything of a judge of teas can buy cheaper than one who is not. A traveller has frequently a latitude of some cents on the same tea, and can get more from A who does not know an 18c. tea from a 30c. tea, than he can from B who can appreciate the nice distinction between an 18c. tea and a 20c. tea. The ignorance of the retailer is an important factor in the wholesale returns from the tea trade. There are grades so close in intrinsic value that the difference is scarcely perceptible to ordinary drinkers, and if the retailer happens to be a discerning taster he can get the cheaper tea and retail it at the same price as he could get the dearer one, and thus save a cent or two a pound for his profit account. The grocer who is a poor judge of tea is also largely at the mercy of buyers, many of whom profess critical taste, and exercise the supposed faculty with as much arrogance as the most voluptuous bon vivant. The great majority of such pretentious people know really nothing about tea, and dominate the grocer's ideas only when he is equally ignorant and more aware of his ignorance. The trader who has some knowledge of the commodity can often put it to good use by suggesting precautions in drawing, and thus can establish a taste to which he alone is able to cater. By educating the just of his customers for good tea he would be in a better position to protect his trade when mere low prices were resorted to by competitors for the purpose of catching some of it. The tea trade presents the means of adjusting the balance that low prices in nearly everything else have disturbed,

and an important reason why more success is not met with in the grocery trade is that tea is a mystery to a very large proportion of those who handle it.

* * *

Trade opinion can be strong and unanimous on the side of right and yet prove sterile of reform. That is the case in relation to the anomalies of insolvency. Traders, both wholesale and retail, condemn the virtual complicity of creditors with swindlers who resort to insolvency for the purpose of making money. There should be no compromise for men who fail on principle, and creditors who are bluffed into conniving at these sharpers' rascalities are not more blameless than the contrivers of the mischief. The familiar train of evils attendant upon such compromises it is needless to recount. Even worse than the indulgence accorded to unworthy debtors is the swift and strict justice often meted out to honorable and candid men. "Alma" in a letter published on another page, gives the leading particulars of a case in which creditors sought to exact the uttermost farthing from a man who was frank enough to place a statement of his affairs in their hands before those affairs were really in any danger. But he was above-board; there was nothing wily or slippery about him to make his creditors dread a conflict with him. Therefore they descended upon him and sacrificed an estate that was really solvent. Truly all debtors are not equal in the sight of creditors, the most worthless, both financially and morally, often being the ones preferred. The country is in need of some regulating authority to equalize the practice of creditors in all cases. Now there is an indulgent, credulous or timid body dealing with an artful knave or unprincipled scoundrel; again a very strict lot of creditors have in their hands the destiny of an upright but temporarily unfortunate man. In neither case is poetic or any other kind of justice dispensed. Creditors ought to take into the account, more than they usually do when dealing with the affairs of an honest and industrious man, the adverse circumstances created by the trading methods and settlements of the crafty men who are able to outwit those they owe. If a straight man had a fair chance to do business his creditors would have grounds for being rather exact in their dealings with him. But they do not give a straight man a fair chance when they allow his competitor to engineer his business for a failure, and to get his goods at a fraction of their value.

CANADIAN FLOUR IN THE WEST INDIES

The appended resolution, and some discussion which it occasioned at a meeting of merchants held at Demerara, British Guiana, has occasioned considerable comment among flour shippers and millers in Montreal:

"That in view of expected closer relations between this colony and the Dominion of Canada, it is advisable that this society appoint a committee to investigate certain allegations that have been made as to the unsuitability of Canadian flour for this market on account of its not keeping good as long as that from the United States."

There seemed to be some fear at the meeting in question that Canadian flour would not keep well in the warm climate of the tropics, and some peculiarly ridiculous statements were made regarding the bread made from it. One of the complaints was that the bread was too spongy. This is the first time that we have heard of this as a defect, on the contrary we always understood that heavy doughy bread was a drawback. In fact it would seem that the gentlemen in Demerara who complained about Canadian flour, were not thoroughly acquainted with its peculiar good qualities.

It is true that hard wheat flours have a tendency to spoil more quickly than winter wheat stocks. This however is due to their superior glutinous qualities, but our experience has been; that when we have a good dry crop, such as this season's, no difficulty is experienced in keeping this grade of flour in the warmest weather. The only precaution that our West Indian cousins have to observe to attain this result is to keep the flour in a place where there is free circulation of air.

Even last year, although we had but an inferior crop, and some very warm weather, millers and jobbers did not have a single pound out of condition. However, if nothing but heavy winter wheat flour will do down in the tropics, Canada has winter wheat stock fully equal, if not superior, to the standard of any similar goods in the United States. But we venture the prediction that once they have acquired the taste for Manitoba and Northern hard wheat flours the West Indians will be satisfied with nothing else. The chief reason why they have become so well acquainted with winter wheat stock is its cheapness, and also owing, no doubt, to the fact that the two centres of Baltimore and Philadelphia from which most of the flour for the West Indies has previously gone, depend almost mainly on the winter wheat belts for their supplies of wheat.

Once such grades of flour as we can produce from our Manitoba hard wheat are thoroughly introduced into the West Indian market, buyers will have no other when the former is available. It may be stated in this connection that quite a quantity of our high grade flours have been going to the tropics

by the new direct line from Montreal, and that so far the shippers have not had a word of complaint.

Canadian millers should recognize the fact that there is quite a field for them in the West Indies, and that our cousins down there are anxious to trade with their northern relations in preference to the United States, if the above resolution speaks for anything.

THE GUILD'S ANNUAL MEETING.

The annual meeting of the Dominion Wholesale Grocers' Guild was held on Thursday and Friday of last week in a chamber of the Board of Trade building in Hamilton. The following were the delegates present: From Montreal—Messrs. Hebert, (President), Childs and Geoffrion; from Toronto—Messrs. Blain (vice-president), Ince, Davidson, Sloan, Eckardt, Larkin, Smith, Wills (Secretary); from Hamilton—Messrs. McPherson, Turner, Bristol, Stuart, Balfour, Harvey, Gillard; from Berlin—Mr. Roos; from Brantford—Mr. Watts; from London—Messrs. Masuret, Smith, Sreaton.

The business programme was not lengthy, neither were the remarks of members. President Hebert is a model chairman. Not only does he know when and how to put a bridle upon speakers' tendency to be diffuse, but he brings to bear upon the proceedings the expeditiousness of a thorough business man. He is a popular, as well as efficient presiding officer, as his re-election and the terms in which the thanks of the Guild were conveyed to him must be taken to signify. This meeting probably breaks the record for despatch. The delegates assembled at 3.30 on Thursday afternoon and had virtually transacted all their business by 7 p. m.

The report of their proceedings, as furnished by Secretary Wills, reveals nothing in the nature of a departure. The sugar situation was discussed, but it was resolved to take no action at present for the regulation of trade in that staple. The tobacco and starch agreements received some attention in the way of discussion, but there was nothing done in relation to either of them. The question of manufacturers, canners particularly, selling to retailers was before the meeting a while, and was disposed of in a resolution referring it to the local Guilds. An important matter was brought up by Mr. Blain. It was the question of railway discrimination between Montreal and Toronto. This was shown to seriously handicap the wholesale grocers of the latter city. On dried fruit alone the difference was nearly 20c. a hundred weight. The rate for dried fruit from Montreal to London, for example, is only 17½c., while from Toronto to London it is 28c. Add to this 9c. that Toronto merchants pay for ocean freight and the total freight to London from Toronto is 37c., or 19½c. more than if shipped from Montreal. The Montreal delegates appeared to be as much surprised at this difference in favor of their city as were the Toronto merchants, and showed no disposition to ask more than fair play. Their concurrence was as hearty as that of the other members of the meeting in the resolution authorizing Mr. Blain to bring this matter before the council of the Toronto Board of Trade.

The Guild is evidently not in the low state of debility that it ought to be in, according

to prediction, by this time. It was felt in many quarters that the relinquishing of the sugar clause would cause it to crumble to pieces. But it has more vitality now than it had when it limited the price of sugar, and the principle of union among its members is something stronger than a clause—it is the development of friendly feeling. That had really been hindered by the sugar clause, which tended to breed mutual distrust. The wholesale grocers now like to get together to enjoy each other's company, and if they liked each other less, such hospitality as the Hamilton Guild dispensed at this meeting could not fail to melt down mutual repugnances and drive out old grudges. After adjourning at 7 on Thursday evening the members assembled again at 7.30 at the Hamilton Club, upon the invitation of Mr. Balfour in behalf of the local Guild. There they sat down to a capital dinner. Under its refining influence the spirit of speech making soon got moving itself aright in the company, and all waxed silver-tongued. But the centre-piece of the after-dinner proceedings was the presentation to Ex President Ince of an address and a magnificent silver cabinet. That graceful act was very becomingly performed. Mr. Ince was the first President of the Guild, and had continued at its head for seven years. Thus he had guided it through the first and formative years of its life, and an almost filial tone was proper in an expression of that association's gratitude to him. Mr. Ince's reply well befitted the occasion. The following is a copy of the address:

DOMINION WHOLESALE GROCERS' GUILD
TO WILLIAM INCE, ESQUIRE,
First President.

When the members of the Dominion Wholesale Grocers' Guild reluctantly acceded to your request to be relieved from the office of President, it was unanimously decided that you could not be permitted to withdraw from the highest position in the gift of its members without a substantial expression of appreciation of the long and valuable services you have rendered the trade.

When it was first proposed to organize in the interests of our special branch of business, your high and honorable position as a merchant of long standing pointed you out as one eminently fitted to direct the affairs of the Association. Your sterling integrity, honesty of purpose, and constant devotion to the general good, added to your great executive ability, have demonstrated the wisdom of the selection. During the first seven years of the existence of the Guild, by your intelligence, forethought, and forbearance, you have evolved a policy which has won the acquiescence and support of the entire membership.

In the working of the Association, embracing all the important business centres in Ontario and Quebec, many diverse views and interests were reconciled, only through the wisdom and moderation of your counsels. Your uniform courtesy, and kindness, together with your sound practical business ability, overcame difficulties which at first seemed incapable of solution. To-day there is a more cordial and friendly intercourse existing among the members of the Guild than formerly, while the methods of the trade are greatly in advance of those which govern all other branches of business, and will doubtless become an inspiration which will ultimately place the trade and commerce of the country on a more satisfactory basis.

We desire to emphasize the high esteem in which you are held, as well as our high

appreciation of your services to both the grocery trade and business generally, and we therefore beg your acceptance of the accompanying Silver Cabinet. At the same time we desire to express our sincere and best wishes for the continued happiness of yourself and family, and permit us to add, that we trust you will long be spared to take an active interest in the affairs of the Dominion Wholesale Grocers' Guild.

EDGAR A. WILLS, Secretary.

CHARLES P. HEBERT, President.
Oct. 27th 1892.

On Friday morning the delegates met again at 9.30. An item of the closing business was the following well-deserved expression of thanks unanimously voted to and suitably acknowledged by President Hebert.

That the Dominion Wholesale Grocers Guild desires to place on record its appreciation of the ability and zeal which the interests of the Guild have received from the hands of President Hebert during his occupation of the position of President, and hereby tenders him its most hearty thanks for the many services he has so willingly and gladly rendered the Guild.

President Hebert, Vice-President Blain and Secretary Wills were re-elected to their former respective offices.

Upon the motion of Mr. Blain it was resolved to hold the next annual meeting in Toronto.

MONTREAL LETTER.

MONTREAL, Nov. 1, 1892.

The available supply of canned vegetables is a question that occasions considerable thought with Montreal jobbers at present. The chief line of stock turned out in this vicinity is tomatoes, and from present appearances the pack this fall will be a very short one with the canning establishments in Quebec. This is owing to the extremely small crop of the vegetable in that province. The case of two leading establishments may be taken as a safe illustration of the remainder. At Windsor's cannery, at Lachute, where a pack of 5,000 odd cases was anticipated, the output will fall short by one-half, and 2,700 is put as a wide estimate. The same basis may be said to apply to Douglas' establishment at St. John's, and if the per-centage of decrease at these two apply generally, it is easy to see that the stock of the vegetable in Quebec will be considerably curtailed. It is worthy of remark in this connection that there has been no contracting at all for canned vegetables by Montreal jobbers this fall. This is quite contrary to the usual custom of former years, when the policy generally pursued was to contract a considerable way ahead. Jobbers claim however that they did not find it profitable to carry goods in this way. After they had stocked up, canners had still a surplus to offer, and of course sold it for what the open market brought, and the jobbers were handicapped to a certain extent. If however the conditions at present apparent in the case of tomatoes are absolute, it would seem as though they had selected precisely the wrong time for the inception of their new policy. With such a scarcity as seems probable prices are likely to stiffen, and on operations in a hand to mouth way from canners, supplies are likely to cost buyers a good deal more than if they had been contracted for ahead, according to the practice of former seasons.



COMMON SENSE IN BUSINESS.

EDITOR CANADIAN GROCER,

SIR,—Many reports have been published in the mercantile papers during the last few years concerning the management and disposal of the estates of insolvents when the dividend amounted only to a few cents in the dollar, but seldom, if ever, is any notice taken when any estate pays nearly 100 cents, although such large dividends are frequently declared, for there are many merchants, today, too honest and straightforward to remain in business when they find out that their liabilities exceed their assets, preferring to make an assignment for the benefit of the creditors, while there are hopes of a good dividend being paid. Others, whose business is well established, are doing a good trade and have a good balance on the right side, but in an evil moment, when pressed by the undue exertions of commercial travellers, have purchased a line of goods which they could have done without, or otherwise overstocked themselves and thereby fallen into serious difficulties. In this connection I would give as an instance for the benefit of wholesale houses in every department of trade, the case of a young merchant who started business about two years ago in one of the towns in eastern Ontario. This man had a wide business experience, bore an excellent reputation, was careful and industrious, in fact he possessed all those elements which not only constitute a good business man, but one essential to success. His line was almost exclusively that of ————,

and purchased his stock from one of the best and largest wholesale houses in Ontario. His payments were satisfactory to said firm until a few months ago, when he was compelled to ask that one note for \$500 be renewed for a short time. This request being refused, and he being pressed for the payment of this note, there was no other course open than to make an assignment for the benefit of his creditors. The assignee took possession, disposed of the estate and sent his statement in due time to all the creditors, revealing the fact that his stock was sold at 75c. on the dollar, which was equivalent to a loss of about..... \$2,200 00
 The assignee's remuneration was. 200 00
 Taking stock, travelling expenses, etc., say,..... 200 00
 Preferred claims, and other expenses about..... 200 00
 Meaning a total loss of..... \$2,800 00

Notwithstanding this enormous depreciation, the assignee was enabled to declare a

dividend of over 88c. on the dollar. Now, Mr. Editor, I submit that this merchant was not insolvent, and that if given a short extension of time, as is frequently done in cases of this kind, there would have been no necessity for an assignment. It is a great pity that wholesale houses do not take these matters into consideration instead of driving an honest man to the wall, taking from him every dollar of capital he was possessed of, crushing his ambition and hope for the future, to say nothing of the injurious effect which a \$9,000 stock causes when thrown on the market at 75c. on the dollar, especially in a small country town, and where there are merchants who always pay 100 cents. It tends to demoralize trade, for it is utterly impossible for such a merchant to compete against another who is fortunate enough to buy a good new bankrupt stock at 75c., and it is to be regretted that wholesale men are not more alive to their interests by protecting those who are struggling hard to pay 100c. on the dollar, rather than compel them to make an assignment when there is really no necessity for such a course.

ALMA.

SOMETHING NEW IN TRADE DUE BILLS.

J. K. Cranston, of the Galt Store and Office Supply Co., has put out something new in Trade Due Bills which, like his Happy Thought Counter Check Book are destined to come into general use. The old cumbersome way of filling out a printed form or writing a due bill on a scrap of paper, which is often lost or worn out before it is used, is superseded by a handsome circular of different colored Bristol card printed on one side thus,



and on the back the merchant's advertisement. It will be seen at a glance that this due bill will be a great time saver to the merchant, as he uses them as quickly and with as little labor and with as great safety as currency. Having a certain number ready for use, the merchant can pay any balance due a customer (that is to be traded out) as quickly as if he were dealing for cash. The customer in turn has no waiting to get a due bill written out, which will probably wear out in a week in his pocket. He gets the amount due in amounts equal to silver denominations, which he can keep for months or years in his pocket without being much the worse for wear. Or he can make a deal with another party or neighbor and pay for his purchase in due bills on So and So's store, making exact change the same as if he had money instead of due bills. Different mem-

bers of the family or friends can be given any sum or sums from 1c. up, to trade out without carrying the whole due bill, as is necessary with the written due bill. The merchant is saved the time and trouble book-keeping, entering the amount of purchase each time a customer wants a few goods on the amount due him, as per due bills. Everything can be said in favor of the Cranston Trade Due Bill and nothing against it. There are many advantages, and every merchant in Canada who uses due bills of any other kind will doubtless at once see the utility of the idea and get a supply for immediate use. Mr. Cranston has also a good thing on the way, for saving of time, labor and money to regulate the credit system. More will be said about it later.

THE APPLE TRADE.

Is at present in full swing. As the markets are glutted to a large extent just at the present time prices rule low, but good fruit, thoroughly matured and carefully packed, always commands a good price. Much of the fruit shipped from Canada has not been matured and consequently the whole trade suffers. Some suppose that fruit picked on the green side will ripen in transit across the Atlantic. This is an utter delusion. The process of ripening ceases so soon as the fruit is separated from the stem, and the process of decay begins. Ripe fruit mellow when properly stored and so also in shipment but green fruit does not. Another drawback to the perfect success of the Canadian Apple industry is the large size of the packages. Australian apples reach Great Britain in small boxes and barrels, and find a ready sale and dealers advise all Canadian shippers to pack the fruit in small barrels or kegs or boxes as finding a readier sale and higher prices than when put up in large barrels. At Covent Garden, London, Australian apples in 40lb. boxes are sold at from two to three dollars, says a Canadian dealer when a barrel of Canadian apples of 196 lbs. goes for about the same money. Purchasers, particularly in large cities buy articles of domestic consumption in small quantities, and especially does this rule apply to fruit.—Durham Review.

“Happy Thought”

IS BOUND TO WIN

Merchants that appreciate despatch, neatness, permanency and exactness will use nothing but our new “Happy Thought” Counter Check Books. No Carbon Paper required. Every page copies to the very edge and nothing to do but use your pencil upon the bill. Surely the invention is a “Happy Thought.”

Every Merchant is made happy, contented and safe when they use “Happy Thought.” Made in all sizes and shapes of Carter and Grip Books.

Send for samples of “Happy Thought” and Store and Office Supply price list, etc.

**J. K. CRANSTON,
GALT, ONT.**

Agent for Carter and Grip Counter Check Books as well.

Mention this Paper.

HILLWATTEE.

"Reasons why merchants should handle above brand of tea": It pays, it pleases, it never varies, is clean, sound, unadulterated, and free from taints.

GOODS JUST IN STORE.

- | | | |
|---------------------------|------------------------------|------------------------|
| Labradore Herrings. | Malaga Raisins. | Chelsea Table Jellies. |
| Lochfyne Herrings. | Erbetti Figs. | English Herbs. |
| Half Barrels Mackerel. | Excelsior Vostizza Currants. | French Mushrooms. |
| Kitts Mackerel. | Highland Evaporated Cream. | Roquefort Cheese. |
| Mackerel in Tomato Sauce. | California Apricots, | Batger's Peels. |
| Sportsman Key Sardines. | California Nectarines, | Ontario Tomato Catsup. |
| Kipperd Herrings. | California Plums. | Cases Diamond Salt. |

LUCAS, STEELE & BRISTOL, 73 McNab St. North, Hamilton, Ont.

W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

GILLARD'S SPECIALTIES:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

TEAS:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

JAMES TURNER & CO., HAMILTON,

WHOLESALE AGENTS FOR

Burnham's Clam Bouillon.

- Clam Bouillon makes fine Soup.
- Clam Bouillon tones up delicate stomachs.
- Clam Bouillon is first rate for Dyspepsia.
- Clam Bouillon is used very acceptably for hot drinks.
- Clam Bouillon will do more than Beef Tea and costs less money.
- Clam Bouillon carries out all the advertisers promise.

Try a case packed quarts, pints or ½ pint bottles.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS, IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto,

NIXEY'S REFINED BLACK LEAD.

There are few proprietary lines which link the grocery trade of Britain to so many customers as the goods manufactured by W. G. Nixey, whose refined black lead is a household necessity throughout the three Kingdoms. The demand for Nixey's black lead is every year extending farther and becoming



more confirmed wherever introduced. It has long been of important dimensions in this country and continues to grow. The secret of its success is its excellence. For half a century it has lent a lustre to the stoves and grates of the homes of people who have the means and the preference for the best that is produced. It is easily applied, the polish it gives a stove being a property of the blacklead itself, not a result of perspiring labor. It makes no dust.



It polishes a very large area of surface with a small bulk. It is cheap, the almost fabulous extent of the production enabling the manufacturer to practise economies out of the reach of ordinary concerns. The quotation on the Jubilee black lead manufactured by W. G. Nixey are given this week in our Prices Current. Mr. Nixey's premises at 12 Soho Square, London W., are shown in the accompanying cuts.

A DOUBLE SYSTEM REQUIRED.

A Woodstock grocer says he pays unwillingly from twelve to fifteen cents per pound for the greater part of the butter that is brought into his store, while twenty-two to twenty-five cents is paid for the better quality, and of which latter he is unable to secure a sufficient supply.

The experience of the Woodstock dealer is the experience of almost every storekeeper in the towns and villages throughout the province. Any amount of the second-class article can be obtained, but really good butter is made by but few.

Farmers are, however, beginning to see

that by adopting improved methods they can not only secure an enlarged local market for their dairy produce, but that improvement insures a large advance in the price as well. This is where the benefit resulting from placing the travelling dairy upon the road is made apparent. It shows farmers' wives how to produce a superior article at home and is thus securing a better supply for the local Canadian market and increased profit for the farmer at the same time.

But Ontario ought to do a good deal more than supply her own needs in this matter. She should have a large surplus for export as well. Butter for sale abroad must, however, be not only of good, but of uniform quality, and this can only be secured by means of the general introduction of the factory system.

This, then, is what is required: Creameries to supply the foreign consumers and improved methods of manufacture on each farm to meet the demand of the local market.—Hamilton Herald.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

WANTED—BY NOV. 1ST—ENERGETIC. Experienced salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Box 342, Woodstock, Ont.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN MANUFACTURERS OF Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

**ASSIGNEE'S SALE
Of GENERAL STOCK of DRY GOODS,
GROCERIES, Etc.**

Tenders will be received by the undersigned Assignee up to the 15th day of November, 1892, for the purchase at a rate on the dollar, as per inventory of the entire stock in trade of W. H. Howell, of Jerseyville, Ontario, amounting about as follows:—

Dry Goods.....	\$744.68	
Boots and Shoes.....	336.24	
Crockery.....	75.31	
Groceries.....	121.02	
Stationery and Drugs.....	79.89	
Hardware.....	96.03	\$1453 17
Shop Fixtures.....		198.00

Terms, one third cash; balance in two, four, and six months, with interest secured to satisfaction of Assignee.

The Stock is in good order and the sale offers a good opportunity for a live man to continue an established business in a locality surrounded by an excellent farming district.

Stock may be seen on application to W. H. Herriott, Esq., at Jerseyville, and inventory at office of the undersigned from whom any further particulars may be had.

E. SWEET, Assignee,
Market Street, Brantford.

Dated October 29th, 1892.

Competition is keen and active and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

**CHRISTMAS WINDOW DRESSING
A HOLIDAY PREMIUM OFFER.**

For \$2.25 I will mail post-paid The "300 Ways," a book of 250 pages and 150 illustrations, devoted to trimming windows and adapted to all lines of business. Price, \$1.50.

HARMAN'S CHRISTMAS PAMPHLET. Devoted to displays for that special occasion. Price, 75 cents, and the new improved window dressing Hammer. Price, 50 cents.

(Each mailed separate if desired.)
Purchasers of the entire outfit receive FREE my pamphlet of Catchy Ideas.

HARRY HARMAN, Window-Dressing Supplies,
Room 1204, The Temple, Chicago, Ill.

**THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.**

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

"CLEANLINESS"
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE

"SILVER MOONLIGHT
Plumbago"
STOVE POLISH.

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass
and Steel Work, &c., &c.
Won't Wear the Blades like
others.
6d. and 1s. Tins.

"INVICTA"
KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St.
East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas
St., Montreal.

J. F. EBY.

HUGH BLAIN.

YOUR IDEAS

On the subject of **COCOA DRINKING** are of the greatest importance, not only to ourselves or the manufacturer but essentially so to You and Your Customers. It is self-evident that if you offer a good article, one that becomes indispensable in every household, once introduced, it will pay you to keep that article constantly on hand.

BENSORP'S ROYAL DUTCH COCOA possesses all the attributes requisite to such an attainment,—it is perfectly Pure, perfectly Soluble, highly Invigorating, free from indigestible properties, and easily prepared.

We solicit a trial of this Cocoa, that is all, it will do the rest.

EBY, BLAIN & CO.,

Wholesale Grocers. TORONTO, ONT.

You can lose more than we do by not subscribing for this paper.

DR. PRICE'S Cream Baking Powder.

Contains the Whites of Eggs.
Other baking powders Substitute Ammonia.

Grocers!

Tell your customers who make fine butter to write us for sample and prices, of our parchment paper for wrapping butter, also Canens butter mould and other dairy appliances. It will pay you to either handle these goods yourself or have your customers write us and get these goods. Also

"ALEXANDRA" CREAM SEPARATORS.

BEST IN THE WORLD. ADDRESS
JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & CO., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made,"
"Perfection,"
"Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from
Seville Oranges,
Messina Lemons,
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc., etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Jones & Co. grocers, Essex, Ont., suffered a loss of about \$3,000 from fire last week.

G. F. Marter & Ca., of Meaford, have bought out the general store business of Mr. Matthews.

Evaporated fruit dealers in London district are sending large shipments of dried apples to Ireland.

The grocery patronage for the asylum at Kingston goes for next year to John Halligan and J. J. Behan.

The council of the Montreal Board of Trade have determined to address the Hon. Minister of Customs again on the question of securing uniformity of appraisements.

"The coffee is very weak this morning" said one of Mrs. Hashcroft's boarders at the breakfast table. "Set it by the butter awhile," replied the Star Boarder.—Pittsburg Chronicle.

The apple crop in the Port Elgin section is a heavy one. Large shipments have been made to Liverpool, Chicago, and Cincinnati during the past few weeks. About 5,000 barrels will be exported.

Before the Royal Commission on the liquor traffic, which met in Winnipeg last week, Mr. Steen of the Winnipeg Commercial, stated that five-sixths of all the bankruptcies that occurred were due to the liquor traffic.

A new canning business has been opened in Waterville, N. S., by John Peters & Co., of Halifax, who are largely interested in lobster and beef canning in Cape Breton. About 200 barrels of apples have been purchased at 25 cents per bushel, and over 500 cans have already been put up.

The Ingersoll Board of Trade has elected the following officers for the ensuing year:—President, Stephen Noxon; 1st Vice President, Dr. A. Mackay; 2nd Vice President, M. T. Buchanan; Treasurer, W. B. Nellis; Secretary, W. H. Jones. J. S. Smith and H. Richardson were reappointed as auditors.

The shipments of eggs to the old country will exceed this fall anything in the history of the trade. The Beaver line, which probably carries the largest quantity, is shipping very extensively each week. On the 26th of October the Lake Superior took 110,619 dozen of eggs, most of these being sent from the Western parts of Ontario. On the 5th of November the Lake Winnipeg will also

leave port, and her cargo will embrace 10 car loads of Ontario eggs. Each car contains about 100 cases, and each case 114 dozen, so this week's ship will have not less than, 14,000 dozen in her hold.

At the meeting of the City Travellers' Association in Richmond Hall the other night A. M. Piper, the retiring treasurer, was presented with a silver tea service and an illuminated address by the boys. R. Maxwell was elected treasurer by acclamation. It was decided to hold an at home in January.

Messrs. Donogh, Bertram, Blain, Christie and Cumberland have been appointed a committee of the Toronto Board of Trade to act in conjunction with a committee from the Toronto Wholesale Grocers' Association in consulting the railway authorities on the subject of discrimination of rates between Toronto and Montreal.

W. J. McHenry, a prominent grocer of Brockville, died a few days ago. The deceased gentleman had served terms as an alderman, and was prominently connected with the fire brigade and other public institutions. His loss will be much regretted. He was in the prime of life, being only 42 years of age. He leaves a widow and three children.

Peterboro' is becoming an important pork packing centre. George Matthews is making a \$10,000 addition to his extensive establishment, to be used chiefly for killing and curing his pork for the English markets. George Carten has begun work on a new pork-packing factory to cost about \$10,000, with a capacity of from 15,000 to 20,000 hogs per year.

Any one wanting first-class Santa Claus whisks, wigs, etc., for parlor, hall, street, or shop; Santa Claus and other Xmas attractions, etc., suitable for special advertising, should send to J. K. Cranston, Galt, for particulars. Mr. C. has always something good in this line, and is always ready to buy as well as sell, window and advertising attractions.

William Miller, of the A. C. Miller Company, Picton, packers of canned goods, was in the city last week. They have completed the season's operations, which are the largest in their history. They put up about 1,700,000 cans. Their pack of tomatoes is 26,000 cases and of corn 23,000 cases. Their total output is no doubt the largest in Canada, and shows the extent to which the canned goods industry has been developed in this country. The firm have factories at Brighton and Picton.

A deputation consisting of Messrs. Corby, Northrup, Miller and Wilson (Lennox), M. P's, had an interview with the Minister of Marine and Fisheries to ask for an extension of time for catching whitefish in the bay of Quinte until November 15, and to catch herring during the whole of the month of November, the close season for both these fish

commencing on the 1st inst. Despite the strong representations which were made to him Mr. Tupper said he could not accede to the request, as the Government had determined to rigidly enforce the law in regard to the close season.

Edward W. Bowslaugh, of Kingsville, is suing the Kingsville Preserving Company for some \$1,600, the price of 165,000 tomato plants, which he claims he grew under contract for the defendant company. He was to grow the plants and supply them on order of defendants' agent to farmers, who were to cultivate them and supply the company with tomatoes for canning. The action is set down for trial at Sandwich, but the plaintiff thinks he cannot get a fair trial of the action in that county, the farmers being likely to favor the company which purchases their produce. Mr. Winchester has made an order refusing to change the venue and dismissing the motion.

THE CLERKS' BALL.

A gay and happy throng of young people crowded the Market Hall last evening on the occasion of the first annual ball given by the Vancouver Clerks' Association. Upwards of 50 couples joined in the grand march to the music of Reynold's Orchestra. Dancing was kept up till a reasonable hour, when the enjoyable gathering was brought to a close. At midnight an adjournment was made for supper, served by the proprietor of the "Spa" restaurant. All the arrangements were perfect and the various committees worked most assiduously to make everyone feel at home. H. E. J. Campbell was floor manager. The following were the committee in charge: Floor Committee, A. C. Trudell, Alf. Addison, G. Thomas, A. Shragge; Reception Committee, J. White, J. C. McLagan, jr., J. Sloan, George Clair, W. Fraser; Invitation and Managing Committee, A. Shragge, A. C. Trudell, J. Sloan, George Clair. The Vancouver Clerks' Association is now well organized with the following officers: President, A. C. Trudell; Secretary, A. Shragge; Treasurer, J. Sloan.—Vancouver News Advertiser.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.

General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS:-

We have a large stock of MALAGA FRUITS,

Eleme and Natural Figs,
Hallowee Dates,
Sultana Raisins,

Valencia Shelled Almonds,
Provincial, Patras and Vostizza Currants,
Selected Layer Valencias, &c., &c.

It will pay you to get our quotations on the above before placing your order.

H. P. ECKARDT & Co.,
WHOLESALE GROCERS, TORONTO.

**FOR
COOKING
PURPOSES**



STERILIZED.

It makes the most delicious

**PUDDINGS,
CUSTARDS,
ICE CREAM.**

DELAFIELD, McGOVERN & CO.,

91 Hudson St., Sole Agents,
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by
JAMES TURNER & CO.,
Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
143, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade to arrive ex S. S. "Avlona."

BEVAN'S Extra Loose Muscatels, BEVAN'S Connoisseurs Clusters,
BEVAN'S Imperial London Layers, BEVAN'S Fine Dehesa Clusters,
BEVIN'S Imperial Cabinets, BEVAN'S Finest Dehesa Clusters,
BEVAN'S Extra Dessert Clusters.

FINE PROVINCIAL CURRANTS, in barrels and half barrels,
do FILIATRA do in barrels and half barrels,
FINEST VOSTIZZA CURRANTS, in half cases.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,
MONTREAL, P.Q.

WE OFFER THIS WEEK

Scotch Ling, in Cases 100 pounds each.
Kegs of Lochfyne Herrings.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

Wholesalers have summed up their month's trade and pronounced it up to the average, with a reasonable increase in many cases. There is no grumbling, all are satisfied with the progress of trade, and the circumstances in general. True there has been no startling developments, but there has been that healthy tone and healthy development of trade which shows that business is being done on sound principles and a solid basis.

The sorting-up trade has been very good during the past week; this trade has been quite general. Parcels are numerous and fairly large, but not large quantities of any one line. Heavy goods are still hanging back, as the weather is unsuitable.

Payments are not so satisfactory at present as they were two weeks ago. This is due, no doubt, to the fact that this is the season when wholesalers begin to expect prompt settlements in cash. Nevertheless in some cases this has not been forthcoming to the desired extent. The farmer doesn't seem to be placing his grain on the market with the same rapidity as in former seasons. This may be explained by two facts: first, he is not pushed so hard by his creditors, of whom he has fewer than in previous years, and secondly, the low price of grain.

The feature of the past three weeks has been the great demand for cottons. This may be due to the announcement made a few weeks ago of an eighth advance on greys, and the expected advances on other lines. The demand has been on all lines of shirtings, cottonades, tickings, etc. But these have been sold by the wholesaler at the old prices, with a dating of December 1st; but as soon as the dating changes to April 1st it is expected that all the houses will advance their prices more or less. In fact, it will be necessary to do so. Colored shirtings and grey cottons cannot be sold at the old prices when the dating of April 1st—four months—is given, and leave a profit to the wholesaler.

The lower grades in knit woollens—such as undershirts, topshirts, and half-hose—are advancing slowly in price. This is due to the regulations preventing the importation of waste from Belgian, German and other continental ports. This has caused a falling off in manufacture, and a compulsory use of better material to execute orders placed for October and November delivery. Underwear in some low lines has advanced 35c. per dozen.

The sorting trade in such goods as hosiery and underwear is likely to continue strong well on to December. This is the result of small ordering in previous months, and now dealers are placing small and more frequent orders. Consequently the demand will be brisk until the retail season is nearly over.

Most of the houses are laying in a strong stock of fancy handkerchiefs for the holiday trade. The trade manifests itself very clearly with the wholesalers during the latter half of the present month. These gentlemen are preparing for this expected run on this line of goods, and many beautiful ranges in Irish, Japanese and other makes are displayed.

Cloakings are selling well at present in all lines; some houses report a

very strong increase over last year in this class of goods.

Nearly all the buyers for the different houses are back from the Continent, and spring samples are being looked after. After that comes stock-taking.

NOTES.

Caldecott, Burton & Spence report a falling off in the demand for gauntlet gloves and an increase in that for lace gloves. These have been enquired after quite strongly during the past few weeks, as they are more suitable for fall wear with a jacket than the gauntlets.

Gordon, Mackay & Co. have just received a shipment of white silk elastic in round and 6 and 8 cord; also black in round and 4, 6, 8, 10 and 12 cord. These goods are somewhat scarce at present.

McMaster & Co. report a somewhat quiet trade; the special demand being on light wares and staples.

W. R. Brock & Co. are selling two lines of blankets which are taking well with the trade. Their sales in all lines of blankets have been large this year; but these lines are claimed to be extra good value.

Gordon, Mackay & Co. are showing a good stock of St. Hyacinthe flannels, in light and dark greys, plain and twill. They have also restocked in white and scarlet Saxony flannels.

Wyld, Grasett & Darling are having a strong run on neckwear at present. This is a line which they make a specialty of, and their buyer is now in foreign markets securing the latest novelties for the holiday trade.

John Macdonald & Co. have received a large number of shipments during the past week. These are mainly composed of holiday novelties; but there are also other lines, such as men's smoking jackets, embroidered Japanese silk handkerchiefs, men's silk umbrellas, Baldwin Beehive fingering yarns, fancy shell hairpins, printed border handkerchiefs, chamois skins, N. P. corsets, cardigan jackets, and 5 or 6 cases of neckwear.

PLANTATION PHILOSOPHY.

'Taint de buck dat shouts de loudes' owns
de highes' heabenly seat,
Nor de hoss whose name is longes' as is
allus suah to beat.
'Taint de glass an' silber dishes gibs de
flavor to de roast,
Nor the edicated waiter gibs de crispness to
de toast.
Nebber leab de tater diggin' for a chance to
run a sto',
Kase de key what locks de kitchen nebber
fits de parlo' do'.
'Taint no sign a puss is heaby cos it's stuffed
wid unpaid notes,
An' de chaps wot pay de sures' offen w'ar de
plaines' coats.
Signin' moggages an' 'dorsement makes de
poores't writin' skule,
An' a feller's min's improvin' w'en he 'mem-
bers he's a fool.
Dar is offen solid comfort in de quahter's
cabin cheers,
While de big house ob de master kibers up
a pile of tears.

Plantation Proverbs.



SPECIAL BLEND

PACKED BY

THE KURMA TEA ESTATE,
SYLBET, INDIA.

1/2 lb. and 1 lb. Packages and 5 lb. Tins.

DAVIDSON & HAY,

Sole Agents for Canada,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

1/2 lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S
Famous
Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S
Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S ^{English Malt}
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Nov. 3, 1892.
GROCERIES.

The trade events of the week are the merest ripples upon the surface of the market. Nothing important enough to mark out the week from the time before or after it has occurred. The season is one usually associated with quiet trade, when production and consumption are both in their annual ebb. The tranquillity is not so deep as we are accustomed to in the beginning of November. The review of the trade for October appears to be satisfactory to most houses, who can make a good showing of the last month's trade by comparison with the statistics of the same month's trade in the years '90 and '91. The sugar trade for October, though it had declined from the figures of September, was fully up to that of a year ago, and that of a year ago was the best on record. In canned goods this fall's trade is far behind the average. In general groceries it is above the average for October. The weather is now taking on the irregular character common to November, and will probably put a stop to many farming operations and thus benefit trade. But the farmers are selling freely and should have money. They appear not to be parting with it readily, as complaints that settlements are not what they should be at the end of the month are heard from wholesalers. Sugar has stiffened at the refineries, tea is in more active demand, canned vegetables remain unsettled, new fruits are continuing to arrive.

COFFEE.

The market is still unfavorable to buyers, and that condition appears to be favorable to buying, as a considerable volume of business is reported. Rios are stiff at 19½ to 21c. The market has withstood a long strain of neglect in New York but does not weaken. Java coffee is firm at 30 to 40c., the highest priced being a very fancy line. Mochas are from 28c. upwards.

DRIED FRUITS.

The outside strength of Valencia raisins stands well the test of time. For the last two weeks buyers have been endeavoring to get lower quotations than those made upon the advance announced at the beginning of that time. The representative of a Denia house here was instructed by cable a few days ago to quote ¼c. higher than he was asking up to that time. The crop is said to be short and sellers are not anxious to find purchasers. Nevertheless, local jobbers continue to sell off-stalk at from 5c. up. Selected are 6½c. up, and layers are 7½ to 8c. The bulk shipments of blue fruit are on the way and will be in stock in a few days. There is no change in the price, London layers quoting at \$2.85 to \$3.25, and black baskets at \$4.25 to \$4.50. Sultanas are unchanged

at from 7½c. up. Currants are quiet, with a strong upward tendency in sympathy with primary market. Patras and Provincials are 5¾c. in barrels, and 5¾c. in half barrels. Filiatras are 6c. in barrels, Vostizzas 7½c. in cases. There is no change in Eleme figs, which are selling freely at 11c. for 14 oz. and 10 lb. boxes, and 15 to 16c. for 30 lb. Seven crowns. New Malaga figs in sacks are now in and offering at 4½c. Candied peel is unchanged at 15 to 16c. for lemons, 17 to 18c. for orange, and 27 to 30c. for citron.

RICE, SPICES, ETC.

Rice is in occasional but moderate demand. The price is from 3¾c. up. Spices are still active, but without any feature specially attributable to this week.

SUGAR.

The sugar trade cannot be complained of. If it could escape comparison with the business done in September it might get its due, but that comparison is inevitable. A fair way of measuring the degree of activity would be by comparison with other late autumns. If the sales of any autumn prior to that of 1891 be taken, they will be found to compare disadvantageously with those of this one. The consumption of sugar is very much greater at any given time of year than it was at the corresponding time of year previous to 1891. But the demand now acts without any haste, and shipments are generally small-sized instead of being by the carload. The price of sugar has hardened at all points since last report. The refiners are stiffer in their ideas and do not entertain propositions submitting the lowest figures that were acceptable ten days ago. Locally, the retailer can still buy granulated at 4½ to 4¾c., but this does not represent any profit to the wholesaler, as the price is 4½c. at Montreal and freight easily brings the cost laid down here up to 4¾c. Yellow sugar is 5¾c. up.

SYRUPS AND MOLASSES.

Canadian refiners continue to produce only bright and comparatively bright syrups, of which the minimum price to the retailer is 2½c. The very dark syrups in jobbers' stocks are United States syrups and some of them can be bought at 1¾c.

TEAS.

Jobbers report an increasing interest on the part of retailers, and a good outward movement in low grades and mediums. The essential strength of the market is unimproved. Japans, Congous, Assams, Ceylons, and some lines of Young Hysons are firm. A cable from a Chinese exporter was, this week, received in response to an order to repeat a certain line of black tea at 13c; the reply was that nothing was obtainable under 17c. Holders here of all kinds of tea are slow to respond to outside advances, but they are beginning to show more indifference to low offers from buyers.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

Sloan & Crowther have received 200 mats of Malaga figs which they are offering at 4½c.

Perkins, Ince & Co. have just got in a shipment of Brazil nuts. The market here has been quite bare for some time.

The quality of the Grenoble walnut crop will be below the average this year. Owing to drought the nuts are of poor color and more

(Continued on page 16.)

CANNED GOODS.

TORONTO.

Both jobbers and retailers still hold to the policy of masterly inactivity. They feel that they have nothing to fear and probably have much to hope from the future. Whatever the packers think about this, they at any rate keep up their spirits, and talk as if they were in dread of not having enough goods to go round. But this is generally received with sardonic smiles by the jobbers. Some packers are more candid and own up to the largeness of the pack. Others profess to be unable to see where its magnitude comes in. A delegate at the meeting of the Guild the other day made the remark about packers that David in his haste made about all men, but unlike David the delegate did not afterwards recall or qualify the sweeping statement. The quotations on canned vegeta-

NEW ELEME FIGS,

MAIORI LEMONS,
MALAGA LEMONS,
JAMAICA ORANGES.

SPANISH ONIONS,

JERSEY SWEET POTATOES,
CAPE COD CRANBERRIES.

CLEMES BROS.

Phone 1766. TORONTO, ONT.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,
SIMCOE, ONT.



DANIEL G. TRENCH & CO.,
CHICAGO, ILL.
CANNING FACTORY OUTFITTERS.
GENERAL AGENTS FOR
SPRAGUE MFG. CO., FARNHAM, N. Y.
CANNING MACHINERY OF ALL KINDS.

HENDERSON & LIDDELL,

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. S.P.

Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.,
CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,

PICTON, ONT.

LOBSTERS,

Finest brands, Canned Lobsters, talls and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.

Factories at Lakeport and Trenton

Canned Goods.

We
Pack
Only
the
Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,
St. Johns, P.Q.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,

FACTORIES: Delhi, Ont., and Niagara on the Lake.



bles remain 85c. to \$1, and are no firmer. There appears no likelihood that prices will go up. Buyers are unwilling to commit themselves to present prices for quantities in excess of current requirements, and therefore contracts for future delivery are rare. Salmon is very firm at from \$1.50. The cutting propensity, so wayward in relation to this commodity is now apparently curbed.

(Continued from page 14.)

or less wormy. So much is this the case that the crop has generally the appearance of old fruit. The best grenobles—the Fayettes—have suffered as much as the poorest.

W. T. Harris, Chatham, N. B., dealer in general merchandise, offers 200 cases canned lobsters, also dried cod of finest quality. 52.

A cable from Patras on Wednesday reports the market for currants excited and a shilling higher. The strong demand from New York is the chief cause of this advance and strong tone.

No article has come to the front so quickly as Clam Bouillon. James Turner & Co., who are agents for Hamilton, say they have received a great many repeat orders, which proves the superiority of the goods.

Perkins, Ince & Co's well-known brand of Eleme figs, "The finest of the season", specially packed for the firm, are now to hand. The name of these goods is no misnomer, as they are a selection from the finest fruit of the season.

J. H. Todd & Co., Victoria, B. C. writing to a Front street house, explaining their failure to deliver the amount of Horse Shoe contracted for, say they made arrangements, had cans made and men hired for putting up 15,000 cases, and got only 7,000.

Norway and Sweden are very anxious to do business with Canada. Already Canadian manufacturers have made several shipments of their products to these countries, and now Norwegian condensed milk is being sold in this country. A. Waddell, 13 Victoria street, has been appointed agent for Canada.

Russian Blend, Imperial Breakfast Congou, Calu Kola Congou, in 80 and 100 lb tin cases, and Mallawalla Pure Indian Tea, in ½ lb. and 1 lb. lead foil packages, are growing rapidly in favor with the trade and meeting with a large sale. W. H. Gillard & Co., of Hamilton are the Dominion agents for all of these lines.

Says The Manchester Guardian: The available supply of indigo is little more than

SURPRISE SOAP

A good soap for all uses.

Peculiar qualities for washing clothes.

We sell it. So do all the best wholesalers in Canada.

The St. Croix Soap M'g Co.,

St. Stephen, N. B.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

half an average one. Moreover, the outturn of the crop in the Bengal, Oude and North-west districts this year will not exceed 86,000 maunds, whereas the average yield has been about 150,000 maunds. Prices are now fully 30 per cent higher than at the beginning of the year. It is stated that some of the unscrupulous native manufacturers have mixed aniline with indigo. About fifteen years ago a considerable quantity of such spurious indigo found its way to the English market. Cobalt was then used as the adulterant. In 1889 and 1890 about 1,500 chests adulterated with aniline were sent to London, but the bulk was promptly returned. It is alleged that all adulterated indigo comes from Madras or Bombay, none coming from the Bengal districts."

PETROLEUM.

Prices are quoted the same as ever. Canadian refined is 14 to 14½c. to outside buyers and 14½ to 15c. delivered in the city.

The Petrolia Advertiser reports; Petrolia crude \$1.27 per barrel; Oil Springs crude \$1.27½ per barrel. The oil markets continue in a firm position throughout. Crude is certainly gaining ground against buyers, but no change in prices has taken place, although daily expected, quotations remain the same \$1.27 to \$1.27½.

The refined oil market has not materially changed since this time last week. The feeling seems to be gaining in strength however,

and in sympathy with crude we expect to see the market take another advance.

BUTTER AND CHEESE.

The seller can still get good prices for his butter. The market has improved appreciably and may strengthen more before the turn of the year. Of course the cessation of work at the cheese factories leaves more raw material to be manufactured into butter, and thus the supply is likely to be increased on that side. But on the other hand the yield of milk per cow falls off at this time of the year. The price of butter may consequently be depended on not to grow less for some time at all events. Buyers for shipment to the English market still have room for stock and are picking up lots all over the province. The range of store-packed butter is all over the teens, from 13c. to 19c., but it is only extra choice that brings either of the last two prices in this range. For the most part 17c. is the outside price. The finest dairy tub stock is good for 20c., or in exceptional cases one cent better, but the price grades down to 16c. for dairy tub. Creamery tub is finding better sale for local consumption at 23 to 24c.

Cheese is firm at 10½c. for all makes previous to September, but 11c. is the price for later makes, and few are handling any of September or October make, because they realize no profit at 11c.

COUNTRY PRODUCE.

BEANS—The price is unchanged at \$1.15 to \$1.25. The movement of stock is light.

DRIED APPLES—Buyers pay 4½c. here and 4¼c. outside. The jobbing price is 5c.

TORONTO, Nov. 4, '92.

WE—PAYING—ARE

4 1/4 C.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE **BUYING** ARE

NEW

=DRIED APPLES=

ADDRESS

STANWAY & BAYLEY,

42 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT—Or local pay orders honored, 10 days after shipment made.

QUALITY—Bright, dry, and sound, new-crop stock.

**John Jamieson & Co's
LOCHFYNE
HERRINGS**

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

**DRESSED
POULTRY**

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

**PARSONS PRODUCE CO.,
WINNIPEG, - - MANITOBA.**

**W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.**

REPRESENTING:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyet Distillery, Perth, N. B.
PERIN & ET FILS, Reims.

Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote.

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

**LAURENCE GIBB
Provision Merchant,**

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester,

Also at
Liverpool and Glasgow. **England.**

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

Husband Bros. & Co.,

- 71 Colborne St., Toronto.

**OYSTERS, HADDY.--DAILY.
GRAPES, PEARS.
ORANGES, LEMONS, FOREIGN NUTS.**

W. GIBBINS & CO.,

SUCCESSORS TO

JOSEPH CARMAN,

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited Consignments Produce will have prompt attention.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

**JAS. PARK & SON,
TORONTO.**

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

REINHARDT & CO.,

**SALVADOR LAGER
IS THE VERY BEST.
TORONTO.**

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

GEORGE McWILLIAM.

FRANK EVERIST.

McWILLIAM & EVERIST

General Commission Merchants,

25 and 27 Church street,

TORONTO, ONT.

Consignments of Fruit and Produce Solicited. Ample Storage.

J. Cleghorn & Son,

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—

Finnan Haddie, Oysters.

**WILLIAM RYAN,
PORK PACKER**

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.**

WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MARKETS—Continued

EVAPORATED APPLES—Little has been done on this market, holders feeling that the time is unfavorable for selling. The highest price paid by buyers is 7c. Re-selling is done at 7½c.

EGGS—Are scarce at 17 to 17½c. for fresh and 15 to 15½c. for limed.

HONEY—In this commodity there is no improvement to note. Clear extracted goes out at 8 to 10c. and dark at from 5c. up. Sections are 13 to 15c.

HOPS—Business does not proceed swiftly between the brewers and the growers, both standing off for advantages. The quotation 16 to 18c. is rather nominal, but appears to be the one most likely to be adopted in the end.

ONIONS—The demand is steady but not of large proportions. The price is \$2.25 per barrel.

POTATOES—Good stock sells readily at 60c. on track. Less acceptable offerings are taken at 50 to 55c. Out of store prices are 60 to 70.

DRESSED POULTRY—Chickens are 40 to 50c., geese 4½ to 5c., ducks 40 to 75c., turkeys 9 to 10c.

HOGS AND PROVISIONS.

Packers are taking good medium weight hogs at \$6.40 to \$6.50, and but few are offering. The wet weather gave a check to receipts. Weights under or over those preferred by packers are worth \$6 to \$6.25. The market for products is firm, as in many descriptions there is a lack of stock.

BACON—Long clear is 7¾ to 8¼c. Smoked backs are 11½ to 12c., bellies 12½c., rolls 9 to 9½c.

HAMS—Are 11½c. to 12c.

LARD—Pure Canadian is 9c. in tubs, and 9½c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15.50. Canadian short cut is \$16 to \$17.

DRESSED MEATS—Beef forees are 3 to 4c. hindquarters 5 to 7c., veal 6½ to 8½c., mutton 5 to 6c., lamb 6 to 8c.

GREEN FRUIT.

The trade in green fruit is but moderate. The supply of domestic fruits in all but apples becomes less every day and soon will cease altogether. Grapes continue to quote as before at 3½ to 3¾c. for Concord, 4½ to 5c. for Niagaras. Quinces are 65c. a basket. North Shore Cranberries are \$6.50 to \$7, Cape Cod are \$8.50 to \$9. Winter apples are plentiful at \$2.25 to \$2.75 per barrel. Jamaica oranges are \$8 per barrel and \$4.50 per box. Florida oranges are \$4 per box. Lemons, packed in Messina boxes, but generally supposed to be Malaga fruit, are \$6.50. Majoris are firm at \$9. Bananas are scarce at \$1.50 to \$2.

FISH AND OYSTERS.

The close season for lake herring, salmon trout and white fish is now on. The first named are out of stock, and the other two are scarce in the frozen state. Whitefish is 7½c. salmon trout is firm at 7c. and will probably add ½c. inside of a week. There are some sea fish now coming in. Cod are 4½c., haddock are 5c. British Columbia salmon is 16c. The demand for fish is now becoming active. Oysters are in fairly good request at \$1.30 to \$1.35.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moved out at 5c. in car lots.

SKINS—Sheepskins are 80c. Calfskins are quiet at 5 to 7c.

WOOL—Combing fleeces are 17c., clothing fleeces 19 to 20c. The market is very

dull. In pulled wools prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¼c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Nov. 3, 1892.
GROCERIES.

Business has been fair, but there have been causes operating to interfere with the movement in some lines. Sugar is an instance, the competition between refiners somewhat unsettling the market, while the low offers do not seem to have induced any activity. This is taken as an indication that jobbers are pretty well supplied. Values on almost everything else point upward. Advices the world over favor higher values on tea. Dried fruit disappointed those dealers who were offering at all sorts of low figures when the first direct shipments were received here. Present indications point to a scarcity of Valencia raisins, and an advance has been made in the price this week. Cables report a short crop in Spain. The quantity on the way to Montreal is not heavy, while it is practically controlled by two importers aside from the lots on direct account for the west. Payments continue fair.

SUGAR.

Despite firmness on outside markets owing to the firm position of raw sugar, the local market is easy owing to competition. Nor do the concessions lead to any acceleration of wide movement. Local refiners complain that the Lower Province men are offering yellow stock very low, and as a consequence values are somewhat easier, 3¾c. being the ruling price for this kind of stock from refiners hands. For granulated we quote 4½c. Advices on raw are firm values having advanced considerably in Europe while the estimate of the maturing crop of beet is placed at 100,000 tons less than last year. First beets are quoted at 14s 4½d for spot, and November against 13s 9d last week, an advance of 7½d. Java has stiffened 6d. in sympathy and is now quoted at 16s 3d.

SYRUP AND MOLASSES.

The syrup market is unchanged. Sale of American have transpired at 23c., while Canadian ranges from 1¾ to 1½c. There was little doing in molasses and prices rule about the same, 31½ to 32c.

TEAS.

The tea market is quite active, all goods worth from 14 to 16c. moving freely and advices from Yokomoka regarding the shortage in low grade Japans tend to strengthen the feeling. Owing to the advance in Ceylon and India stock, blacks are very firm also. Cables come to hand withdrawing all goods under 6½d., which further stimulated the market on blacks.

COFFEES.

There is no change in coffee which rules firm.

SPICES.

The firm tendency noted in spices last week is maintained, round lots of Pimentos moving at 6½c. and pepper at 7½c.

RICE.

There is a fair movement in rice, prices ruling steady and unchanged. We quote: Standard \$4 to \$4.20, Japan \$4.50 to \$5, Patnas \$5 to \$5.50, and Carolinas \$7 to \$8 per hundred pounds.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The flour market is a poor place to look for news. There is nothing to make a report of or comment on, except the persistent dullness. Shippers are not more cheerful this week than they were last, business being limited, and prices being close. Quotations are exactly as they were last week. In feed there has been no change, but buying is rather active.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.20 to \$3.45; extra, \$2.90 to \$3; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.50 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 30 to 31c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$6 to \$6.50.

MONTREAL.

Flour, locally, continues active. Buyers recognize the fact that freights will soon be advanced, and are anticipating their requirements. In an export way there is little prospect of business for advices quote the English market lower than ever, owing to large quantities of consigned flour arriving from the United States. In meal and feed the demand is a little more active for the same reason as in the case of flour. Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10; strong bakers \$4.00 to \$4.10.

ROYAL
Crown Soap

ROYAL SOAP CO.,

WINNIPEG, MAN.

SP

**COWAN'S
COCOAS AND
CHOCOLATES**

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of
Pepper that we had at stock taking last
January, and have placed our order for 200
sacks, about 14 tons, of the finest Tillicherry.
You will see that we will be able to fill your
orders with the finest goods at the lowest
prices for some months to come. Asking
you for a continuation of your valued patron-
age. We remain,

Yours,

THE SNOW DRIFT CO.,
BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son
BRANTFORD.

Best Value Made.

**Ocean Wave
Baking Powder**

Sold only in Cans.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

The Western Milling Company
(Limited.)
REGINA, ASSA.

Manufacturers of all kinds of
High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat, Oats, and
other kinds of feed.

We would solicit the patronage of the
Millers' of the Eastern Provinces, wanting
Manitoba Hard Wheat. All orders en-
trusted to us will be carefully and promptly
filled.

Correspondence Solicited.

**Embros
Oatmeal
Mills**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated
Oatmeal
IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.
STRATHROY OATMEAL AND CORNMEAL MILLS.
Pincombe & Sutherland,
STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,
also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and
Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and
prices.

N. B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

**Dominion Mills,
LONDON.**
**Excelsior Mills,
MITCHELL.**

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

BRANDON ROLLER MILLS,
Brandon, Man.

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal
Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

N. WENGER & BROS.,
AYTON, ONT.

-- MILLERS --
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MONTREAL Markets Continued.

DRIED FRUIT.

The firmness in dried fruits is enhanced, prices are higher, while supplies offering are light. There is a possibility of a squeeze in values later on. Cables from Denia state that there is a short crop and importers here have advanced the price of seconds to 5c., and we note sales of 500 to 1000 box lots from first hands at this figure. Prime stock is selling at 5¼c., and in some cases a fraction more. All this bears out the ground taken by THE GROCER from time to time since the receipt of the first direct shipments. Currants are steady at last week's prices, viz., 5¼ to 5½c. in barrels, and 5½ to 5¾c. in half barrels.

GREEN FRUIT.

The oranges re America have been pretty well taken up despite their condition, but prices are 50c. lower than they were, owing to the increased supplies. The demand for the fruit is fair at the decline. Jamaica quote at \$5.50 to \$6 per barrel and \$3.50 to \$4 per box. There is a fair demand for lemons which are somewhat firm under rather light supplies at \$9 to \$12. The firmness in Almeria grapes that has ruled for the last fortnight is maintained and higher figures have been made in the case of strictly choice stock, as high as \$8 being quoted, and we quote \$5.50 to \$8 per keg. For domestic grapes a fair demand is experienced, while supplies are light. We quote Concord 3½ to 4c. Red Rogers and Niagaras 4 to 4½c. There is a good demand for new dates, business transpiring at 5½ to 7c. A good quantity are now on the way and will be here in the course of three weeks. They are selling at 6c. to arrive, in good sized lots. The supply of figs is not plentiful, while the demand is good. Prices range from 8 to 15c. A round lot of fresh stock came to hand Tuesday and were readily absorbed at the above range. The demand has been good for coconuts and with light supplies values are firmer, sales transpiring at \$5 per 100. There is no change in dried fruit, a fairly active demand being to note. We quote dried apples 5 to 5½c., evaporated 6 to 7c., dried peaches 14½ to 15c. In nuts there is a fair trade doing. No new shell walnuts are expected here for three weeks. They are selling at 15 to 16c. to arrive. We quote: Pecans 10 to 12½c. per lb., Tarragona almonds 14 to 15c., Grenoble walnuts 13½ to 14c., Filberts 9 to 10c., Ivica 12½c. to 13c., Bordeaux 9 to 10½c., Peanuts No. 1 roasted 9½c., Brazil 11 to 12½c., Marbots 11½c. per lb. The demand for cranberries is only fair, barrels selling at \$6.50 to \$8. There is a fair demand for sweet potatoes, choice fresh arrivals selling at \$3 to \$3.25, old stock \$2.75. The demand for choice spanish onions is good, and supplies are scarce with prices firm at 90c. per barrel.

APPLES.

Prospects on winter apples have improved. This is owing to the demand which has reappeared on Western States account. It is expected that the outlet in this direction will prove large as advices from the west to shippers here state that American buyers are taking the fruit freely at \$2.25 f. o. b. and paying a duty of 80c. News from Liverpool is somewhat better also, latest cables quoting 12s to 20s. This range allows of some margin on Greenings and winter stock.

FISH.

So far as herring are concerned values are likely to rule firm. Genuine Labrador stock is held firm at \$5.25 to 5.50 and Cape Breton \$5.50 to \$5.75. A sale of fresh shore stock transpired for a little less money. Green cod

has sold in round lots at \$4.25 for No. 1 and \$4.50 for large, a pretty low price. Dry cod has also been placed at \$4.25 to \$4.50. Smoked fish are the same. Green cod, \$4.55 to \$4.50 per 200 lbs.; dry cod, \$4.50 to \$4.75; B. C. salmon, \$14 to \$15, and Labrador, \$12 to \$14; N. S. and Newfoundland herring, \$5.50, and C. B.'s, \$5.50 to \$5.75.

EGGS.

The supply of eggs is light and values hold firm. There is a good demand. Export shipments recently have been principally of limed eggs on which shippers are making a good bargain. In a local way business is mainly in fresh stock. We quote a range of 15 to 18c. Export sales are at 7s. 9d. f. o. b. here; for prime and pickled 6s. 7d. f. o. b. here. It is thought that this export demand will continue after the close of navigation.

BEANS.

Business moves at the old range, viz., \$1.20 to \$1.40 per bushel.

HOPS.

Difference between buyers and seller causes movement on a basis of 18 to 19c, but this cannot be quoted for business in a general way.

HONEY.

There is a fair business with easier prices under freer supplies. We quote extracted 7 to 8c., and comb stock 12 to 13c. per lb.

GAME.

Rather more partridges are offering and values are lower at 60 to 65c. for No. 1, and 40 to 45c. for No. 2 per brace.

DRESSED POULTRY.

Only a few chickens arrive and are selling at 8c. per lb.

HAY.

The market continues firm. Pressed stock is selling in car lots at \$8.50 for No. 2 on track. Boston buyers have paid \$10 for No. 1.

ASHES.

There is little or no business to report. We quote \$4.50 to \$5 for pots according to quality.

POTATOES.

There are fair supplies, and they meet with a fair demand. Choice early rose in car lots move at 65 to 70c.

PROVISIONS.

The firmness in the American market has been maintained, and the influence has been felt on this market. New Canada short cut has sold at \$17, and we quote our range firmer at \$16.75 to \$17.25. To lay down American mess would cast more than last week's figures, viz. \$16.25. Lard is firmer at \$1.49 to \$1.45, round lots of 500 pails bringing the inside figure. Smoked meats are firm in sympathy with the rest of the markets.

BUTTER AND CHEESE.

The butter market rules easier and holders of creamery are showing a little more anxiety about bids. Very little business is doing, as the demand is not brisk. For dairy stock it is said that a leading shipper is short on Western dairy and he has been doing considerable buying, paying as high as 19c. which is better than Townships will bring in many cases. We quote:—Late made fall creamery, 23 to 23½c.; earlier makes 22c.; Townships 20 to 21c.; Morrisburg and Brockville 18 to 19c.; Western dairy 18 to 19c.

The cheese market displays a better feeling, owing to free purchases in the country, the correct inference being that there are more orders than a week ago. We quote as follows:—Finest Ontario lots made 10½c.; Finest Eastern 10¾c.; Medium 10 to 10¼c.

GRAIN.

The grain market remains much the same and there is no particular feature to note. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 75 to 76c. per 66 pounds; oats, 34 to 34½c. per 34 pounds; corn, 60 to 65c. duty paid; barley, feed, 45 to 46c.; barley, malting 52 to 55c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Nov. 3, 1892.

GROCERIES.

A more general improvement is noticed in trade the past week in all lines. The very low price of flour is making a larger demand than usual. Sugars are holding steady. New off-stalk raisins are moving freely. Canned goods are duller than usual at this season. Country produce, such as eggs, butter, and potatoes, sell readily and at higher prices. Payments are not nearly as good as are expected, considering the favorable prices in most lines.

SUGAR—A moderate demand with very little if any change in prices is to be reported. Granulated is 4½ to 4¾c., Extra C. 3¾ to 4c., yellow 3¾ to 3¾c.

MOLASSES—Stocks are moving off very well at regular prices. Barbados is quoted 33 to 34c., Porto Rico 32 to 33c., Antigua 31 to 32c.

TEAS—Teas are in better demand for grades from 18 to 26c., though occasionally there are calls for lower as well as higher priced teas.

EGGS—Have taken a sharp advance within a week, and now find a ready sale at 19 to 21c., with prospects good for steady prices at figures named.

BUTTER—Choice stock is very scarce and sells quickly at 18 to 20c.

CHEESE—Is in good demand, with prices steady at 10½ to 11c.

POTATOES—Have been scarce, and are some firmer. They are quoted at \$1.35 to \$1.60.

Harry Harman's improved window dressers' hammer fits into a very general and well defined want as neatly as it does into the window dresser's vest pocket. The handle serves as a receptacle for pins or tacks. When ready for use it is 7 inches long; closed, it is 4 inches. The price is 50c. post paid, which remitted to Harry Harman, Room 1204 The Temple, Chicago, Ill., will secure one.

The shipment of apples from the Lucknow station, Ont., already this season is something enormous. Up to the 25th ult. 23,780 barrels had left by train and fully 5,000 more are now in the yard waiting for shipment. Half the apples grown in the section have not yet been brought in, and it is estimated that fully \$150,000 will be paid out for apples delivered in Lucknow this season. This is a pile of money, and when the price of the barrels, and the wages of the packers, etc., is added will swell the amount to over \$200,000. —Lucknow Sentinel.

Soap and water are cheap, but soil on good is expensive.

Every Grocer should have the Salada Tea Co's Teas in stock.

In pound and half pound lead packages. They are guaranteed to give satisfaction or you can return them any time. Send us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS
—AND—
WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

Horseshoe Salmon Now
In Store.

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We expect one thousand packages Pakling this week, direct from China, ex s.s. "Glengyle." Also ex "Glenarm," four hundred half chests Panyong Congous. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

SYRUPS--

Full Assortment, barrels and half barrels.

Our medium grade best value in market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

ARRIVED IN STORE
New Malaga Raisins,
New Figs,
Currants and Dates.

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

New Currants
IN STORE

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas
—AND—

Wholesale Grocers
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR
GOAT

JAPAN TEA.
Nothing equal to it at the price.
See our travellers.
Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,
Importers of Teas

—AND—
Wholesale Grocers.

LONDON, ONT.

A SONG OF THANKSGIVING.

There's a purple light on the rugged hills,
 There's a song of winds, in the leaf-flown
 trees,
 And sweet, ah, sweet, through the country-
 side,
 The wild winds croon of Thanksgiving-tide;
 Speed on, O wind, to the busy town,
 Speed on, again, to the farthest sea,
 And flow into song-waves—chanting clear,
 "The time of Thanksgiving draweth near."
 There's a light of stars in the purple skies,
 There's a song of waves on the sandy shores,
 And soft and sweet where the foam-flecks
 ride,
 The lithe waves sing of Thanksgiving-tide,
 Shine out, kind stars, on our absent ones,
 And murmur, waves, to the listening shores,
 And flow into song-tides, chanting clear,
 "The time of Thanksgiving draweth near."
 There's a spirit-song in the tranquil air,
 There's an anthem's ring in the passing
 breeze,
 And e'en where our loved lie, side by side,
 The late flowers sing of Thanksgiving-tide.
 "They are home in their Father's house
 to-day,
 They are ris'n" say the flow'rs, "from their
 haunts of clay.
 In that far sweet land, by the crystal sea,
 Their Thanksgiving keep they, grand and
 free."
 So with heralds sweet, of the earth and air,
 Does the day draw near that our fathers
 loved;
 So with joy and song, at the Autumn-tide,
 Do we spread the board, with a royal pride.
 Ah, ye unknown friends, let us stretch our
 hands
 To each other, sooth—and with loving bands,
 Round the wretched draw, with our hearts'
 good cheer,
 And with mercy crown this glad feast of the
 year!

—HELEN CHASE.

PROVERBS FOR ADVERTISERS.

The firm is dead that does not advertise.
 A world of wealth lies in that one word—
 advertising.
 Let thy advertisement be short, compre-
 hending much in few words.
 Know how sublime a thing it is to adver-
 tise and be famous.
 An effective advertisement is a fair estate.
 A little advertisement may save a deal of
 idleness.
 A false circulation is abomination to the
 advertiser, but a guarantee is his delight.
 A good advertisement keeps off wrinkles.
 He gets the best position that pays cash
 in advance.
 Advertising is a constant want, and should
 be a constant study.
 Measure your space before you write your
 advertisement.
 Let your goods be known among all men.
 An advertisement should be intense ex-
 pression of condensed idea—one pithy line
 more pregnant than a windy column.—From
 an English paper.

THE VALENCIA RAISINS MARKET.

Although a very large quantity of Valen-
 cias was again advertised for sale on Wed-
 nesday, a really good demand prevailed, and
 by far the greater bulk of the fruit found
 buyers at very full prices. The position of
 this article is as difficult to forecast as usual,
 and it must be admitted that the American
 proverb of "Don't prophesy unless you
 know" holds good far more in the matter of
 Valencias than with any other article of
 produce. It may further be said of Valencias,
 that no one does "know," and therefore it is
 most unsafe for anyone to prophesy. The
 reports of those who are, or at least should
 be, best informed on the subject, differ so
 materially that the whole question is one of
 more or less doubt. There appears to be a
 consensus of opinion however, that the crop is
 in the close neighborhood of 30,000 tons, and
 that probably nearly two-thirds of it are by
 this time shipped, or in process of shipping.
 The nation which is responsible for the
 above-mentioned proverb is, contrary to ex-
 pectation, to a large extent responsible also
 for having kept the market as steady as has
 lately been the case. It has for some time
 past been accepted as an inevitable result of
 the McKinley tariff, that Spanish raisins
 would before long cease to be required in the
 United States; and it was expected that this
 season the demand for that country would
 have shown a very serious falling-off. Up to
 the present time, however, America and
 Canada have taken between 5,000 and 6,000
 tons, and the latest reports from New York
 are to the effect that the prospects for future
 business are good. Two reasons have no
 doubt been at work to bring about this re-
 sult: the first being the unusually good
 quality of the Spanish fruit, and the second
 and probably the most important, the "ring"
 or "combination," which was entered into
 by those engaged in the Californian raisin
 trade to keep up prices to a fixed point dur-
 ing the early part of the season. While the
 operations of this ring remain in force there
 is a good chance for the Spanish growers to
 get in their fruit, and they are naturally tak-
 ing every advantage of it in the full knowl-
 edge that without the American demand
 they would have to force off upon the older
 consuming countries a weight of fruit which
 would cause in them a serious and unusual
 depression. With the stock left over, and
 the vessels just at hand, there is an ample
 supply for the English markets for the im-
 mediate future, but it is reported that the
 quantity afloat is only limited, as, during the
 low prices of a fortnight or so ago, shipments
 fell off very considerably, the growers being
 unwilling at that time to send on more fruit
 for fear of causing a further depression in
 prices. It remains to be seen how far the
 enhancement of values which has since been
 brought about will induce the farmers and
 merchants in Spain to send on further im-
 portant consignments, which will beyond
 doubt be required to meet the demand that
 prevails.—Produce Markets Review.

MONTREAL TRADE CHAT.

Caverhill, Rose, Hughes & Co. re-
 port encouraging returns from their
 special lines of new fruits.

A round lot of 1,000 crates of fine
 Spanish onions, ex Oregon, were turned
 over from first hands at 85c.

W. T. Costigan, tea and grocery
 broker, was in New York this week
 in connection with tea transactions.

W. S. Kennedy, of Rowntree's co-
 coa, is offering some of Jamieson's fine
 herrings this week to the trade. They
 are tasty and plump looking.

The steamship Escalona is expect-
 ed to report by the close of the pre-
 sent week in Montreal. Her stock of
 Valencia raisins is in few hands.

Advices to tea brokers here from
 Yokohama increase the shortage in
 the supply of low grade Japan teas,
 to within close on 3,000,000 lbs.

George Vipond, fruit merchant and
 apple exporter, returned on Saturday
 last from Great Britain, where he had
 been in connection with his apple ship-
 ments.

At an auction sale of butter which
 had been damaged on the steamship
 Georgia, wrecked, the lots of Kamour-
 aska and dairy stock made better fig-
 ures comparatively than the cream-
 ery.

A firm of fruit dealers who received
 an order from a western customer for
 a round lot of Malaga grapes cabled
 over to their agent in Liverpool at
 once, and received the reply that it
 is hardly probable that he will be
 able to fill the orders he has now on
 hand.

It is understood that some apple
 operators here who contracted for
 winter apples in the west on the basis
 of \$1.60 for the fruit have resold their
 lots to buyers from the Western States
 at \$2.25 to \$2.50 f.o.b. on the cars.
 They were feeling blue a week ago.

A round lot of bright centrifugal
 sugar left first hands here last Friday
 at 4 3-4c., on account of a western
 buyer. This is considered a pretty
 good price in view of the position of
 the local sugar market.

Fred. Harte, apple exporter, appears
 to be having a good time across the
 water. He attended a gathering of
 apple merchants there and was the
 recipient of many compliments, ac-
 cording to a letter from himself, upon
 the proper way in which Canadian
 apples were packed and the generally
 good condition in which they arrived.

Some quick work was done by the
 firm of W. W. Ogilvie & Co. in the
 way of shipping flour last week. Some
 4,000 barrels of flour were placed on
 the steamship America from the hours
 of 8:30 a.m. to 8:30 p.m.

**PURE CONFECTIONERY,
 FINEST BISCUITS.**

Manufactured by
J. McLAUGHLAN & SONS,
 OWEN SOUND, ONT.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA.

PUT

TEXAS BALSAM IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.00. Express prepaid. Cash with order.

C. F. SEWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.



N. B.—The old STANDARD BRAND of
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest satis-
faction to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

W. S. Goodhugh & Co., Montreal.
Tees & Persse, Winnipeg.

T. A. LYTLE & CO.,

Vinegar Manufacturers,

TORONTO.

Have reduced the price of
their Celebrated

BEAVER BRAND



PICKLES

Send for Quotations.

FAMOUS "STAR"

Sugar Cured Meats

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.



USE SPANISH BLACKING

THE KING OF BLACKINGS

F. F. DALLEY & CO., - - HAMILTON, ONT.

Condensed Mince Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all seasons.

Will not ferment in
warm weather.



The best and cheapest
Mince Meat on
Earth. Price re-
duced to \$12.00
per gross, net.

J. H. WETHEY, St. Catharines, Ont.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN
BLACKING

(As used in the Royal
Household)

Renders the Boots soft, dur-
able and waterproof.



MELTONIAN
CREAM

(white or black)

For Renovating all
kinds of Glace Kid
Boots and Shoes.



ROYAL
LUTETIAN
CREAM

The best for Cleaning
and Polishing Rus-
sian and Brown Lea-
ther Boots, Tennis
Shoes, etc.



NONPAREIL
DE GUICHE

Parisian Polish

For Varnishing Dress Boots
and Shoes is more elastic and
easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



SALES MADE OR PENDING.

W. J. Clark & Co., grocers, St. John, N.B., have sold out.

T. M. Beggs, general merchant, Hopewell, N. S., has sold out.

The general store stock of White & Co. is advertised for sale by auction.

J. A. Gougeon, produce merchant, Montreal, is succeeded by Daoust & Leduc.

A. Cates, general merchant, Napinka, Man., has sold out to ——— McKinnon.

F. D. Peters, general merchant, White-water, Man., has sold out to ——— Peters.

Cannon & Woods, general merchants, Beresford, Man., have sold out to W. Cannon.

The general store stock in the estate of J. F. Shillington, Hartney, Man., has been sold to Mr. Ireson.

S. K. Colquhon, general merchant, Gainsboro, N. W. T., has sold his Carievale branch to Colquhoun & Munro.

Hickman & Co. have sold out their branch store, 982 Yonge street, Toronto, to Jno. Hickman, who has been successfully managing it for the last nine months.

R. S. Hodgins, who for the past ten years has been a grocer and provision dealer in

Lucan, has sold out his retail business. His successors will be J. J. Hodgins & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Lewis & Cook, grocers, Yarmouth, N. S., have dissolved.

Curzey & Laughton, fruit merchants, Montreal, have dissolved.

Langevin & May, grain and hay merchants, Montreal, have dissolved.

Parsons & Wilkes, fish merchants, Fredericton, N. B., have dissolved.

D. L. Gogain & Co., general merchants, Cocaigne, N. B., have dissolved.

Nason & Nobles, general merchants, Fredericton Junction, N. B., have dissolved.

Richard James White, of Boston, is now registered sole proprietor in the firm J. D. White & Co., groceries, Montreal.

W. K. McKay has retired from the firm Brace, McKay & Co., hardware and grocery merchants, Summerside, P. E. I.

G. S. Wetmore, produce merchant, St. John, N. B., has admitted J. N. Wetmore into partnership under the style G. S. Wetmore & Co.

G. M. Jackson, general merchant, Poplar Point, Man., has admitted ——— Conner into partnership under the style Conner & Jackson.

Burpee D. Tucker, general merchant, Parrsboro, N. S., has admitted Eugene Huntley into partnership under the style Tucker & Huntley.

REMOVALS AND DEATHS.

John Souther, of the firm Souther & Sprague, grocers, St. John, N.B., is dead.

FIRES.

Caleb Jones, general merchant, Essex, Ont., is burnt out.

W. O. Schwartz, grocer, Moncton, N. B., is burnt out. Insured.

T. J. Thompson, general merchant, Kagawong, Ont., is burnt out.

J. A. Wilson, general merchant, Kagawong, Ont., is burnt out.

D. Waters, grocer, Quebec, had his stock damaged by water during a fire. Insured.

Dow & Will, oatmeal millers, Pilot Mound, Man., are burnt out, their stock insured for \$5,000.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

R. N. Tane, grocer, Toronto, has assigned to James Dickson, Toronto.

Branchaud & Duquet, grocers, Montreal, have been asked to assign.

W. H. Howell, general merchant, Jerseyville, Ont., has assigned to E. Sweet, Brantford.

Bold Jarvis, grocer, 373 Yonge street, has assigned to Fredrick Roper, accountant, Toronto street. The liabilities and assets are both small, only a few hundred dollars. Mr. Jarvis bought this business fourteen months ago, but paid too much for it, it is said he was unable to meet his liabilities.

SIGNS OF WINTER.

Among the signs that herald in a new year is the appearance of our old friend, The Canadian Almanac, now in its forty-sixth year. We understand the 1893 number is to be considerably enlarged by some very valuable information not hitherto given. Among other interesting articles is one on how to make your own will, by attending to which, the mistakes made by many men, and even lawyers sometimes, may be avoided. A fine map of Montreal will be given together with a graphic description of the city.



THE DRUMMER on the road.



THE DRUMMER'S return to the office with less than the usual number of orders.

E. LAZENBY & SON,

PICKLE FACTORIES :
Cole St., and Globe St.

OFFICES :
18 Trinity St.

SOUP FACTORY AND STORES :
Grimscott St., LONDON.

EVERY ARTICLE PREPARED BY US IS GUARANTEED ENTIRELY UNADULTERATED. OUR LABELS ARE AFFIXED ONLY TO THE CHOICEST GOODS.



PICKLES, SAUCES, CAPERS, POTTED MEATS, SOUPS, OLIVE OILS, OLIVES, FORTT'S OLIVER BISCUITS, Etc.

THE BEST IN THE WORLD.

To avoid misconception and to answer the numerous enquiries we receive regarding E. LAZENBY & SONS' Pickles and other goods we beg to say that we do not keep a stock of them but that they can be procured from the undermentioned firms.

ARTHUR P. TIPPET & CO.,
43 1/2 Wellington St. E., Toronto.

TORONTO—Perkins, Ince & Co.,
H. P. Eckardt & Co.
Sloan & Crowther,
J. W. Lang & Co.,

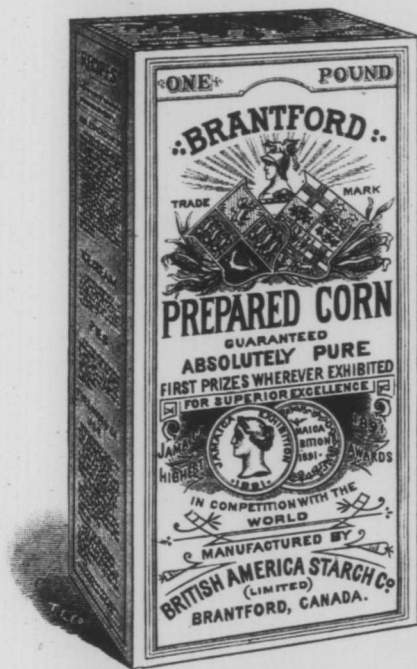
HAMILTON—Balfour & Co.
MONTREAL—George Childs & Co.
WINNIPEG—Thompson, Colville & Co.
LONDON—A. M. Smith & Co.
OTTAWA—H. N. Bate & Sons.
QUEBEC—Whitehead & Turner.
TRURO—Black & Co.

HALIFAX—Bauld, Gibson & Co.,
J. Tobin & Co.,
R. P. Seeton & Co.,
A. & W. Smith,
Geo. A. Pyke,
C. H. Harvey,
Seeton & Mitchell,
Davidson Bros.

ST. STEPHEN—C. D. Hill & Co.,
C. H. Clerke,
Ganong Bros., Ltd.

ST. JOHN—Stephens & Figgures,
J. Finley,
Geo. Robertson & Co.,
Jardine & Co.,
Baird & Peters,
G. S. DeForrest & Sons,
W. Frank Hatheway, &c.
FREDERICTON—A. F. Randolph & Sons,
James Hodge.
MONCTON—F. P. Reid & Co.,
Dunlap & Robinchaud.

AND EVERY LEADING RETAIL GROCER IN THE DOMINION.



**BRITISH AMERICA
STARCH CO.,**
Brantford, Ontario.

PRICE LIST

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4 3/4 c
Barrels, 175 lbs	4 3/8 c
Kegs, 100 lbs	4 3/8 c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6 1/4 c
Brantford Gloss, 1 lb. cartoons	6 3/4 c
Lily White Gloss, 1 lb. cartoons	6 1/4 c
Canada Laundry, boxes 40 lbs	3 3/4 c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages .	7c
Challenge Brand Corn, 1 lb. packages	6 1/4 c
Brantford Cold Water Rice, 1 lb. car- toons	8 1/2 c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17 1/2 per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house preferred.



E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43 1/2 Wellington St. E., TORONTO.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,
LONDON, TORONTO, MONTREAL, WINNIPEG.

GROCERS and SUNSHINE

(Scouring Soap)

Price per box of 100 cakes, \$6.50. At 10c. per cake it pays \$3.50 per box profit.

Also packed 50 cakes to the box.

FOR SALE BY

J. M. LOWES SON & CO, Toronto.
EBY, BLAIN & CO., Toronto.
LUCAS, STEELE & BRISTOL, Hamilton.
W. T. COSTIGAN & CO., Montreal.

BREWSTER SOAP WORKS,

308--310 Greenpoint Ave.,
Brooklyn. N.Y., U.S.A.

THE FINEST
IN THE LAND.



EVERY CHOCOLATE IS STAMPED
G. B.

GANONG BROS., Ltd.
ST. STEPHEN, N.B.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

ENGLISH BISCUITS

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,
NEW YORK.

HUNTLEY & PALMERS,
READING

and 162 Fenchurch Street,
LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 3, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, 1 doz. in case	19 80
" 1 lb. cans 1 doz. in case	16 00
" 1/4 lb. cans, 1 and 2 doz in case	10 50
6 oz. cans, 1 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Per doz	
Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz pkgs	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb.	12
Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb.	15



COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 25
" 5 lb, 1/2 "	9 60
WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5lb " "	9 00
5oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernetby	8 1/2
Arrowroot	\$0 11
Butter	0 6
" 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 06 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	3 00
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH DRESSING (LADIES.)
For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " 2	1 25

P. G. FRENCH BLACKING.

per gross	\$1 00
1/2 No. 4	4 50
1/2 No. 6	7 25
1/2 No. 8	8 25
1/2 No. 10	8 25

BLACK LEAD.

Beckett's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
W. G. NIXEY'S "JUBILEE"	
Package of 12 boxes of 12 round 1 oz. blocks	2 25
Package of 12 boxes of 6 round 2 oz. blocks	2 25

BLUE.

Beckett's Pure Blue, per gross	2 10
--------------------------------	------

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 60
2 " 4 " "	3 20
3 " 3 " "	2
XXX Hurl 4 " "	2 90
1X " 4 " "	2 65
2X Parlor 4 " "	2 50
4 50 3 " "	2 25
8 00 4 " "	1 85
9 00 5 " "	1 50
Warehouse 4 " "	3 25
Ship 4 " "	4 00
1 Cable 2 wire bands, net	3 25
2 " 3 " "	4 00

CANNED GOODS.

Per doz	
Apples, 3's	\$0 85 \$1 00
gallons	1 75 2 00
Blackberries, 2	2 00 2 25
Blueberries, 2	1 10 1 25
Beans, 2	0 90 1 00
Corn, 2's	0 90 1 00
" Special Brands	1 30 1 60
Cherries, red pitted, 2's	2 10
Pears, 2's	1 00
Pears, Bartlett, 2's	0 90 1 00
" Sugar 2's	1 50
Pineapple 2's	2 25
Peaches, 2's	2 00 2 75
" 3's	3 25
" Pie, 3's	

THE TORONTO BISCUIT AND CONFECTIONERY CO'S

Goods are always the best. No first-class grocer can afford to be without them.

The Toronto Biscuit and Confectionery Co.,

Geo. W. Booth,
Henry C. Fortier,
Charles J. Peter.

**7 FRONT STREET EAST,
TORONTO.**

Telephone 528.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20 30
Say's Parisien, in 1/2 and 1 lb tins	30

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 03	0 03 1/2
Borax		0 12	0 14
Camphor		0 65	0 75
Carbolic Acid		0 30	0 50
Castor Oil		0 07 1/2	0 08
Cream Tartar		0 28	0 30
Epsom Salts		0 01 1/2	0 02
Paris Green		0 16	0 17
Extract Logwood, bulk		0 13	0 14
" boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb.		0 17	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 30	0 35
Salpêtre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz.	\$0 75
" " " " 1 1/2 oz.	1 25
" " " " 2 1/2 oz.	1 75
" " " " 3 1/2 oz.	2 00
(SEELY'S FLAVORING) per doz	
Concentrated, 2 oz. full measure	1 75
4 oz. "	3 00
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.	

FLUID BEEF.

JOHNSTON'S, MONTREAL

Cases, No. 1, 2 oz tins	\$2 75	\$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN.

Currants, Provincial, bbls.	5 1/2
" " " bbls.	6
" " " Filialtas, bbls.	5 1/2
" " " bbls.	6 1/2

Currants, Patras, bbls	5 1/2	
" " " 1/2 bbls.	6	
" " " cases	7 1/2	
" " " Vostizzas, cases	7 1/2	
" " " 1/2 cases	8 1/2	
" " " 5-crown Excelsior (cases)	8 1/2	
" " " 1/2 case	5 1/2	
Dates, Persian, boxes	5 1/2	
Figs, Elemes, 14oz., per box	11 11 1/2	
" " " 10 lb boxes	11 12	
" " " 30 lb bxs. 7 crown	15 16	
Prunes, Bosnia, casks	4 1/2	
" " " cases, new	6 7 1/2	
Raisins, Valencia, off stalk	2 1/2	
" " " old	3 1/2	
Selected	7 1/2	
Layers	8 8 1/2	
Raisins, Sultanias	8 11	
" " " Eleme	
" " " Malaga:		
London layers	2 85	3 25
Loose muscatels
Imperial cabinets
Donnoisseur clusters	4 00	4 50
Extra dessert	5 00	5 25
" " " qrs.
Royal clusters
Fancy Vega boxes
Black baskets	4 25	4 50
" " " qrs
Blue
Fine Dehesas
" " " qrs
Lemons, Jamaica	6 50	9 00
Oranges, Valencia
" " " Messina
" " " Seedlings
" " " Navels

DOMESTIC.

Apples, Dried, per lb.	0 04 1/2	0 05
do Evaporated	0 06 1/2	0 07

FISH.

Oysters, per gallon	1 30
" select, per gallon
Pickarel	per lb 0 06
Pike	do 0 07 1/2
White fish	do 0 07 1/2
Manitoba White fish	do 0 07
Salmon Trout	do 0 07
Lake herring	p. 100 1 50 2 50
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00 6 25
Shore herring	5 00
Salmon trout, per 1/2 bbl	5 00 5 50
White Fish, 1/2 bbl	5 50 5 75
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04 1/2
Boneless cod 0 08
Smoked Fish:	
Finnan Haddies, per lb	0 07 1/2 0 08 1/2
Bloaters	per box 1 00 2 25
Digby herring	" 0 20
Sea Fish: Haddock per lb	0 05
Cod 0 07 1/2
B.C. salmon 0 16
Market Cod
Frozen Sea Herrings

GRAIN.

Wheat, Fall, No 2	0 66	0 67
" Red Winter, No 2	0 65	0 66
Wheat, Spring, No 2	0 61	0 65 1/2
" Man Hard, No 1	0 91	0 92
" " " No 2	0 84	0 85
" " " No 3	0 77	0 77 1/2

Oats, No 2, per 34 lbs	31	32
Barley, No 1, per 48 lbs.	49	50
" No 2 extra	43	46
" No 3	38	39
Rye	59	60
Peas	58	60
Corn	56	57

HAY & STRAW.

Hay, Pressed, "on track	9 00
Straw Pressed, "	6 00 6 50

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 70
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:
"C" 60 and 5 per cent. from list.

HORSE SHOES:
From Toronto, per keg .. 3 65

SCREWS: Wood—
Flat head iron 7 1/2 p.c. dis
Round " " 7 1/2 p.c. dis
Flat head brass 7 1/2 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]
1st break (25 in and under) 1 35
2nd " (26 to 40 inches) 1 55
3rd " (41 to 50 ") 3 40
4th " (51 to 60 ") 3 70
5th " (61 to 70 ") 4 00

ROPE: Manilla 0 11 1/2
Sisal 0 09 1/2
New Zealand 0 08 1/2

AXES: Per box, \$6 to \$12.
SHOT: Canadian, dis. 12 1/2 per cent.

HINGES: Heavy T and strap ... 0 4 1/2
" Screw, hook & strap. 0 3 1/2 0 4 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.
25 lb. irons per lb 4 1/2 5 1/2
No. 1 " 5
No. 2 " 4 1/2
No. 3 " 4

TURPENTINE Selected packages; per gal 0 50
LINSEED OIL per gal, raw 0 56 1/2 0 57 1/2
Boiled, per gal. 0 59 1/2 0 60 1/2
GLUE: Common, per lb ... 0 10 0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fibre pail, 14 qt.	5 50

Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 25 lb. pails.

Marmalade—orange 0 12

LICORICE.

YOUNG & SMYLER'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
" Ringed" 5 lb boxes, per lb.	0 40
" Acme" Pellets, 5 lb cans, per can	2 00
" Acme" Pellets, Fancy boxes (30s) per box	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " " 100	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net.... \$12 00

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins	per lb	25
" Fine, in 1 lb jars	22	
" Fine, in 4 lb jars	70	
" Ex Sup, in bulk, per lb	30	
Superior in bulk, p. lb	20	
Fine,	15	

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in 1/2 lb. tins	0 42
Pure in 1/4 lb. tins	0 44

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	13	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	32
" Jordan	40	45
" Canary	28	30
Brazil	10	12 1/2
Cocownuts	5	6
Filberts, Sicily	10 1/2	11
Peanuts	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	10	11
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chillis	12	13

PETROLEUM.

	Imp. gal.	per gal.
to 10 bbl lots, Toronto	0 14	\$0 15
Canadian	0 17	0 18
Caroon Safety	0 20	0 22
Canadian Water White	0 24	0 25
Amer'n Prime White	0 27	0 00
" Water White	0 27	0 00
Photogene		

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.		
(Wright & Copp, Toronto, Agents.)		
Home Made Tomato Catsup, qts	6	00
" " " pts	3	50
" " " 1/2 pts	2	00
Chili Sauce	4	50
" " " 1/2 pts	3	25
SOUPS (in 3 lb. cans).		
Tomato	3	50
Fancy—Chicken, Mock Turtle, Cream of Corn, Pea, Celery, Asparagus	4	50
Fancy—Chicken Gumbo, Ox Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanier, Julienne, Vermicelli, Vegetable	4	25

LEA & FERRIN'S.		per doz.
Worcester Sauce, 1/2 pts.	\$3 60	\$3 75
" " " 1 pt.	6 25	6 50
LAZENBY & SONS Per doz.		
Pickles, all kinds, pints	3	25
" " " quarts	5	00
Harvey Sauce-genuine—hlf. pts	3	25
Mushroom Catsup	2	25
Anchovy Sauce	3	25

PRODUCE.

DAIRY.		Per b
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10 1/2	0 11

COUNTRY

Eggs, fresh, per doz.	0 16 1/2	0 17
" limes	0 15	0 15 1/2
Beans	1 15	1 30
Onions, per bbl.	1 75	2 25
Potatoes, per bag	55	70
Hops, 1891 crop	0 13	0 15
" 1892 "	0 16	0 18 1/2
Honey, extracted	0 05	0 07
" section	0 12	0 14

PROVISIONS.

Bacon, long clear, p lb.	0 03
Pork, mess, p. bbl.	14 50 15 50
" short cut	16 00 17 00
Hams, smoked, per lb.	0 11 1/2 0 12
" pickled	0 11
Bellies	0 12 1/4 0 13
Rolls	0 09 1/2
Backs	0 11 1/2 0 12
Lard, Canadian, per lb	0 09 0 09 1/2
Compound	0 08 0 08 1/2
Tallow, refined, per lb.	0 05 0 05 1/2
" rough	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3 1/4 4
" Patna	4 1/2 5 1/2
" Japan	5 6
" extra Burma	3 1/4 4
" Java extra	6 1/2 7
" Genuine Old Carolina	9 1/2 10

Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 5 1/2

ROOT BEER.

Hire's (Liquid) per doz	\$2 00
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SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.		
1st quality white, in kegs and brls	4 1/2	4 1/2
1st quality white, 3 lb. cartoons	6 1/2	6 1/2
Lily White gloss, crates	6 1/2	6 1/2
Brantford gloss, 1 lb.	6 1/2	6 1/2
Lily White gloss, 1 lb. chromo	6 1/2	6 1/2
Canada Laundry, Boxes	3 1/2	3 1/2
Pure Prepared corn	7	7
Challenge Corn	6 1/2	6 1/2
Rice Starch, fancy cartoons	8 1/2	8 1/2
" cubes	7 1/2	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	8
36-lb " 3 lb. packages	8 1/2
12-lb " "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb boxes, 1, 2 and 4 lb. pack'g's	9 1/2
40-lb " 1/2 lb. package	9 1/2
40-lb " 1 lb.	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages	8 1/2
30-lb " "	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—	
St. Lawrence corn starch	7
Durham corn starch	6 1/2

Laundry Starches—

No. 1, White, 4 lb. Cartons	4 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2
Ivory Starch in cases of 40 packages	\$3 00

SUGAR.

	c. per lb
Granulated	4 1/2 4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	6
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2 4
Medium	3 1/2
Brown	3 1/2

SALT.

Bbl salt, car lots	1 20
Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 90
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, fine car lots	0 80
" small lots	0 95 1 00
Rock salt, per ton	15 00
Liverpool coarse	0 75 0 80

SYRUPS AND MOLASSES.

	Per lb.
SYRUPS.	bbls. 1/2 bbls
D	1 1/2 2
M	2 2 1/2
B	2 1/2 2 1/2

W. G. A. LAMBE & CO.,

Grocery Brokers,
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.



Sustaining, Strength-giving,
Invigorating.

Johnston's Fluid Beef

IS A PERFECT FOOD FOR

INVALIDS

—AND—
CONVALESCENTS

Supplying all the NUTRITIOUS PROPERTIES of PRIME BEEF in an EASILY-DIGESTED form

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imitations of our brand.)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

You

Will do your Customers a great Kindness by recommending

NEW COLD PROCESS

Ivoryine Starch.

THE MOST PERFECT FOR COLLARS, CUFFS AND SHIRTS.

Prices current, continued—

V.B.	21	23
E.V.B.	22	24
E. Superior	22	24
XX	22	24
XXX	23	25
Crown	3	3 1/2
MOLASSES.		
Trinidad, in puncheons	0 35	0 37
" bbls	0 38	0 46
" 1/2 bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds.	0 38	0 40
" barrels	0 42	0 44
" 1/2 barrels	0 44	0 46
SOAP.		
Ivory Bar, 1 lb. bars	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 lb bars, wax W	"	4 1/2
" 1	"	4 1/2
John A, cake, wax W	per doz	42
Mayflower, cake	"	42
Gem, 3 lb bars per lb	"	3 1/2
" 18 oz, 1 and 2 lb. bars	"	3 1/2
Queen's Laundry, per bar	"	5 1/2
Pride of Kitchen, per box	"	2 75
Sunshine, boxes, 100 tablets	"	6 50
" 50	"	3 40
MORSE'S SOAPS.		
Mikado (wrapped)	Per lb	0 04 1/2
Eclipse	"	0 04 1/2
Stanley Bar	"	0 04 1/2
Defiance	"	0 04 1/2
Toronto, 12 oz.	Per doz	0 50
Ruby, 10 1/2 oz	"	0 30
Monster, 8 oz	"	0 24
Detroit, 14 oz	"	0 48
Lily White	"	0 80
Everyday	"	0 80
Queen City, 14 oz	"	0 72
Per box		
Mottled in 5 box lots, 100 bars	"	5 00
" 60 bars	"	3 00
Floater (boxes free)	"	6 50
Electric	"	2 75
Hard Water Electric	"	2 50
Royal Laundry	"	3 25
Octagon	"	4 00
Per doz		
Royal Magnum	"	0 25
" 25 doz per box	"	0 20
Anchor, Assorted	"	0 40
" Castile	"	0 50
Morse's Assorted	"	0 45
Morse's Rose	"	0 45
" Windsor	"	0 45
" Castile	"	0 45
Bouquet, paper and wood	"	0 80
Prize Magnum, White Castile	"	0 72
" Honey	"	0 72
" Glycerine	"	0 72
" Oatmeal	"	0 72
Per box		
" Honeysuckle	"	0 72
Sweet Briar	"	0 85
Extra Perfume	"	0 55
Old Brown Windsor Squares	"	0 30
White Lavender	"	1 00
Per doz		
White Castile Bars	"	0 85
White Oatmeal	"	0 85
Persian Bouquet, paper	"	2 50
Oriental	"	0 45
Pure Coconut, 3 doz. bxs, wood	"	0 40
Heliotrope paper	"	1 50
Carnation	"	0 60
Rose Bouquet	"	0 40
Cocoa Castile	"	0 40
Arcadian	"	0 45
New Arcadian, per gross	"	4 25
Ocean Bouquet	"	0 45
Barber's Bar, per lb	"	0 25
Pure Bath	"	1 00
Magnolia	"	1 20
Oatmeal	"	0 85

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
TEAS.	
CHINA GREENS	
Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" seconds	17 19
" thirds	15 17
" common	11 14
PING SUEYS.	
Young Hyson—	
Half chests, firsts	28 32
" seconds	16 19
Half Boxes, firsts	28 32
" seconds	16 19
JAPAN.	
Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	12 15
Nagasaki, 1/2 chests Pekoes	16 22
" Oolong	14 15
" Gunpowder	16 19
" Siftings	5 9

CONGOU—	
Half Chests, Kaisow, Mon-	12 60
ing, Pakling	12 60
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35
TOBACCO AND CIGARS.	
British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's	57
Laurel, 3's	55
Brier, 7's	55
Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	60
B's	56
Lily, 7's	55
Diamond Solace, 12's	50
Mvrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	85
lb.	85
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs	51
St. Lawrence, 2 x 3, 7s. caddies	51
about 17 lbs.	48
Banner, 2 x 3, 7s. caddies about	48
17 lbs.	46
Sterling, 2 x 3, 7s. caddies about	46
17 lbs.	46
Louise, Solace, 12s. caddies about	46
16 lbs.	42
Florence, Solace, 12s. caddies	42
about 17 lbs.	47
Hawthorne, 8s. butts 23 lbs	46 1/2
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.	
Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	50
Rough and ready. Butts 25 lbs	49
Judge, 2 x 3, 8s. Flat. Caddies	49
about 20 1/2 lbs.	49
Currenty, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	50
Kentucky, 1 1/2 x 3, 13s. Caddies	49
about 21 lbs.	49
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 lbs.	49

BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about	47
22 lbs.	43 1/2
Morning Star, 12s. Butts about	43 1/2
22 1/2 lbs.	44
Montreal Twist, 12s. Caddies	44
about 23 lbs.	42 1/2
Anchor Twist, 12s. Caddies about	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M
Madre E' Hijo, Lord Landsdow	\$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
Reina Vict., Especial	50 00
Conchas de Regalia	50 00
Bouquet	55 00
Pins	50 00
Longfellow	80 00
Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES.	
Athlete	Per M. \$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOS.	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	1 15
Athlete, per lb.	10 50
Hyde Park	10 50

VINEGAR.	
A. HAAZ & CO	
XX, W.W.	0 2c
XXX, W.W.	0 5
Honey Dew	0 30
Pickling	0 30
Malting	0 45

WOODEN WARE. per doz	
Pails, 2 hoop, clear	No. 1... \$1 70
" 3	" " 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" 3	" " 1 80
" 3 " painted	" " 1 80
Tubs, No. 0	1... 9 50
" 1	2... 8 00
" 2	3... 7 00
" 3	4... 6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30
per case	
Matches, 5 case lots, single cases	
Parlor	1 60 \$1 65
Telephone	3 60 3 70
Telegraph	3 80 3 90
Safety	4 20 4 30
French	3 60 3 75

RAILROAD (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40
per doz	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

HOUSEKEEPER'S QUICK WASHING COMPOUND

Washing per case

5c pkgs 100 in case ... 3 50

10c " 60 in case ... 4 00

PEERLESS WASHING COMPOUND.	
1/2 lb packages, 12 doz in case	per case \$1 50
1 lb " 6 " " "	3 90
1 lb " 3 " " "	3 60
5 cts " 100 " " "	3 50

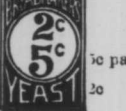
YEAST.	
BARM MFG. CO.	
1 box containing 2 doz. 5c. pkgs.	0 50
1 " " 2 doz. 10c. "	1 00

BREADMAKER'S

per box

5c packages 36 in box 1 00

2c " 45 in box 0 50



— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

- Lump Sugar**, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

OLD CHUM

THE CANADIAN GROCER

PLUG AND CUT

Ask for
GOLDEN FINNAN HADDIES,
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

H. W. NORTHRUP & Co.
AGENTS,
South Wharf, Saint John, N. B.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Canning, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

DAWSON & CO.,
32 WEST MARKET ST.,
TORONTO.

FRUIT, PRODUCE AND COMMISSION
MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.
Telephone No. 1471. Scatter goods code.

FAC SIMILE OF PACKAGE.



"It is entirely free from organic matter. The most pleasant water of the many on the market is of absolute purity. Has no equal."

JAMES LOBB
Agent for Canada,

30 Wellington St. E., TORONTO



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds. E. D. TILLSON, TILSONBURG, ONT.



THE BUSINESS MEN OF AMERICA
Are men of clear Brain, and are quick to discern a good thing when they see it,
THIS IS THE REASON THEY BUY
THE "PITTSBURGH" LAMP
THEY KNOW THAT

To buy them it will increase their trade. Their customers will be delighted with it. The combustion of oil will be perfect, therefore no disagreeable smell. It will give a brighter light, although cheaper than gas.

The "PITTSBURGH" is made in all sizes and styles of Banquet, Hanging, Vase and Piano Lamps.

WRITE FOR PRIMER. **GOWANS, KENT & CO.,**
Sole Wholesale Agents for Canada. Toronto and Winnipeg.



HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

SMOKING TOBACCO.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.