

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, NOVEMBER 20, 1896.

No. 47

COLMAN'S MUSTARD



BEST ON EARTH

THE ONLY TEN CENT CIGAR

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

**PEEK
FREAN
& CO'S**

**BISCUITS
AND
CAKES.**

Have obtained great Celebrity for their
→ PURITY & EXCELLENCE ←

VARSAITY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

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Ox Tongues



No housekeeper has the facilities for producing such an exquisitely flavored meat as our Canned Ox Tongue (Helmet Brand with Yellow Label). And no competitor either has mastered the secret, as we have, of securing the delicious juices which make the Ox Tongue famous. We want the trade of the wide-awake grocer, who knows a good article, and who buys it for the purpose of leading his competitors. Ask your jobbers for the Helmet Brand Yellow Label Ox Tongue.

Manufacturers' Agents,
JAMES HAYWOOD
 Toronto
J. L. WATT & SCOTT
 Montreal
J. HUNTER WHITE
 St. John, N.B.

**Armour
 Packing
 Co. . .**
 Kansas City,
 U.S.A.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
 HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.

McLAREN'S



The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.

Fresh Herrings



MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

The recognized leading Brand in all
 the markets of the world.

Kipped Herrings
 Herrings in Tomato Sauce
 Herrings in Shrimp Sauce
 Herrings in Anchovy Sauce
 Herrings a-la-Sardine
 Preserved Bloaters, etc.
SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed
 Aberdeen Fisheries.

For Sale by all Leading Grocers.

Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The **UNITED ALKALI CO., Ltd.**, Liverpool.

"New Process" Soda, finest on the market.



The Superior Quality of Lazenby's Solidified Jellies can always be relied upon as unsurpassed.



The most delicious Sauce you can buy is

"Stower's Peptonized Lime Fruit Sauce"

Buy

Fry's

*Chocolates
And Cocoas*

BEST VALUE FOR THE MONEY

GENUINE MACARONI

Bears this Name.

P. CODOU

Only Finest Quality

Manufactured.

The above lines to be had of leading wholesale houses in the Dominion.

A. P. TIPPET & CO.

MONTREAL and TORONTO

F. H. TIPPET & CO.

ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. **London, Ont.**

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



“THERE ARE OTHERS”

. . . But none so good as . . .

MALLAWALLA



SPECIAL SCOTCH WHISKY.

Cockburn & Co. Leith & London. ESTABLISHED 1796. 8 LIME STREET E C

Try—

COCKBURN'S SCOTCH WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland



FLOUR SACKS

LOUR
SACKS

Next to the contents, is the way they are put up.
Good Flour deserves to be contained in good sacks.
Our Flour Sacks are made of Manilla---pure Manilla.
Under tests they have stood more strain than those of
any other make.

They are unique in being provided with an undulating
corrugation, giving them elasticity lengthways
and sideways.

We have the latest stock of designs and type, and our
printing outfit is one many daily newspapers may
be proud of.

The E. B. E. B. EDDY CO. Ltd.

HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;
James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.

Grand Mogul Black or Mixed

JAPAN A cracker at 18c., with our advertising plan, adapted to win back your tea trade from the pedlars. If you are not selling all the tea you would like to, write us.

½'s and 1's—30, 40, 50 and 60c.

Tea Importers.
Wholesale Grocers.

T. B. ESCOTT & CO.

London, Ont.

Tea



BROOMS

Three most reliable lines :

ROSE, PANSY, THISTLE

Do you sell them ? If not, why not ?

MATCHES

Sovereign Brand

GUARANTEED equal to any match made.
Freight allowed on 5 case lots.

H. A. NELSON & SONS

Montreal and Toronto

Our Cans Have no Solder . . .

On the inside. The seam of the can is in the shape of two flat hooks dove-tailed together. These hooks are dove-tailed in such a way that the solder **has to be** placed on the outside of the can. It is absolutely impossible for the tomatoes to become lead-poisoned through contact with the solder.

It is worth something to you to be able to guarantee each can of tomatoes. Not only that, but customers who have not bought canned tomatoes before, on account of the solder scare, will be induced to try "Kent" brand.

There is no doubt about the **quality** of the Kent tomatoes; all those who handle them speak very highly of that. If you are not already a handler of our tomatoes, will you not try a few cases ? They will be sure to please your best trade.

AGENTS—
Wright & Copp, Toronto.
Rose & Laflamme, Montreal.

* THE KENT CANNING CO.
* CHATHAM, ONT.

THE "REINDEER" BRAND

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commissioner, says :

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.

Paradise Currants

(In cases of
120 lbs.)



10 CARLOADS---JUST ARRIVED

A SUPERIOR GROWTH from a district in Greece, celebrated for the handsome appearance and rich flavor of its currants.

SPECIALY SELECTED and prepared for us exclusively, under the personal supervision of one of the best known and most influential packers of currants in Greece.

FOR SEVERAL YEARS we have been striving to perfect arrangements in Greece whereby we could rely on securing exceptional quality and value for our retail friends, without entailing extra cost.

JUDGING from the universal satisfaction expressed by the trade handling this brand of currants during the past few years, we believe this has been accomplished. **PARADISE** Brand compare favorably with other varieties costing from 1 to 1½ cents more.



WE DON'T ASK YOU to take for granted all that we say in this connection, without first satisfying yourself by a personal and careful test as to the merits of these currants. A sample case will convince you of the accuracy of our statements, and will, we believe, bring an order for your full requirements.

W. H. GILLARD & Co.

WE SELL . . .

Gillard's New Pickle and
Gillard's New Sauce.

WHOLESALE ONLY

 **HAMILTON, ONT.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, NOVEMBER 20, 1898

(\$2.00 per Year) No. 47

NECESSARY BOOKS FOR A RETAIL GROCER.

FOURTH PAPER—BY A CITY GROCER AND EXPERT BOOKKEEPER.

THIS concludes the series. We have treated of all the important books of a larger and more-used character. There now remain but a few points to be treated of before leaving the matter in our readers' hands. The cheque book is not any too well looked after by very many people. You can easily tell this by the way hosts of buyers will pull out a dirty rolled-up thing and write you out a cheque, in many cases not even filling up the stub, or even making a fairly educated-looking affair of a cheque. Some of these things produced in a court of law, as they sometimes have to be, would afford endless matter for lawyers to make merry with. And no one relishes that or even the thought of it. This remark may be made now as well as at any other time: Keep every book in such a way that shame will never follow its public exposure. It pays to keep them that nicely for your own eye, and it will be doubly remunerative to have them irreproachable in the public gaze. The cheque book should be entered up on the stub; deposits, drafts, notes and cheques, all just at the moment they occur, and in a clean, business-like manner. Then you can always tell how much you owe the bank, because, being a grocer, you will never have such a thing as a balance to your credit.

The cost book is very valuable. It should be of a permanent character, as it will last for years, and should contain much information of a private and confidential nature. No ruling is necessary, as regularity of entry will not be possible, and even if possible, nothing would be gained. Such information as one gleans from day to day and year to year as to head sources of supply, quantities necessary to buy to obtain finest price, agents' addresses, any references mentioned, actual figuring in re import costs from Great Britain or U.S., new goods to be corresponded about, tares and

allowances, liquid weights and measurements, and so on ad infinitum. You will soon value this little reminder of many things valuable to know, and which you should, and probably do, know, but which never occur to your mind at the proper time. Take one page of the book—Cocoanut.

Schepps', 5 lbs., ea.	18c.
Cost in N.Y.	14c.
Duty 25 %	35c.
Freight	1/2c.

18c.

Cases 2c. ad. per lb. duty on pkg. and cocoanut weighed together.

Dunham's 1c. cheaper bulk.
2c. dearer pkgs.

It will show you not only cost, but at a glance best way to buy next time. No grocer ever bought a bill of goods but that he could have bettered himself on at least one item for lack of proper information thereon. Everyone takes stock, and must perforce have a stock book. Twice a year is not too often, once is necessary, and any more seldom is criminal. There is nothing peculiar about a stock book. Any ordinary day or cash book will do, with an additional ruling for guidance in addition and classification. In taking stock the quickest way is the best, but not the most thorough. The most thorough way is for everything to be counted and marked on little tabs fastened to each lot, and for the proprietor to go over and copy, or have called to him, each lot for entry. This plan is tedious and apt to find goods sold before able to be reached, by reason of the quick selling nature of groceries. The other plan is to quietly prepare for a few days before the proper day by sorting over everything possible into a convenient style for counting. On the day have two or three indexed, cheap blank books, and let two or three start in different directions, writing down as fast as they count each lot. Before night everything will be down, and it may be entered up at leisure. A sufficient

check may be made by the proprietor, without going to very much trouble, by simply taking the blank books and going over an item or two to satisfy himself that a fair amount of trouble has been taken to be correct.

In the back of your stock book make up a table of your fixtures every year, putting opposite each a fair price, having in view the cost of renewals, if such should at any time be necessary. Such a table is very apt to save you trouble in case of fire. Have also in the back a table of insurance carried, in which company and when it does lapse; the same regarding life insurance. Some day the agent may forget to call for premiums, although such a thing has never happened yet. Some grocers have none of the preceding books and are fairly successful. We all know some. But if you have none of them, by all means have a diary anyway. You can buy a splendid one for a quarter and you will be surprised how helpful it becomes with its ever-filling pages of do this and do that, or pay this or pay that, on this, that or another date, and jot down in it your deposit slip each day. I have found a case where it saved \$5 and it was paying for itself then you will perceive.

Now, we have said before that many will have small patience with all of these notions enumerated in these papers; many will pooh, pooh some of them and extol others, and some will be so superior as to have none of them. So be it, we have not a monopoly of the good notions. At the request of the genial editor of THE GROCER we present herewith a connected list of books necessary for a grocery store. You may have similar and better plans in use. Then you do not need advice. Another may be glad of it; to him may we say with all gladness: make use of all you need and let us hear how you succeed. But by all business interests in our fair land, let each and all do his level best to make for such records as shall bear the light of everlasting day. Let it never be said that so-and-so failed and his affairs took a Philadelphia lawyer to straight-

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



FOR SALE BY ALL WHOLESALE GROCERS, ALSO THE M'CLARY MFG. CO., LONDON AND TORONTO.

en them out. No books are too cumbersome, or too elaborate, to use in order to avoid having that said of us. So let each and all combine to evolve the very best means to attain the great end of every legitimate venture, viz., success.

TREATMENT OF CHILDREN IN STORES.

HERE is an instance of how the same boy was indirectly the means of a tradesman losing a customer. The boy, by the way, is of a philosophic and serious frame of mind, and he does considerable purchasing of household supplies. One day he said: "I don't like to go to _____'s."

"Why not?" I asked.

"He always keeps me waiting and he's too fresh. He thinks he's funny, and about every time I go there he makes a joke at me, and then his clerks laugh." I had noticed that the person in question appeared to be about what my son represented him, and naturally not wishing the boy to be a target for one of his calibre, the man lost my trade. It was not large, but averaged about \$15 a month.

In buying many small articles we let our three boys go wherever they please. They go to only one bake-shop, and the reason is they always get a cake for themselves when they purchase there, and they are treated considerably and are not kept waiting. The number of children who patronize this particular bake-shop, to the exclusion of any others in the vicinity, is remarkable, but not surprising when one knows the reason.

One day I asked the eight-year-old boy why he went three blocks to Tony's cobbling emporium when there were others much nearer.

"It's because," he replied, "Tony gives me a cent to spend every time I take him work, and if it comes to a quarter or more he always gives me two cents, and sometimes three."

I mentally remarked that Tony knew his business and also had good ideas on advertising for small tradesmen.—John Z. Rogers, in Printers' Ink.

FAILURE OF LABRADOR FISHERIES.

The deplorable shortage in this season's Labrador fishing, which on certain parts of the coast has never been worse, will, undoubtedly, have the effect of leaving many of our "hardy toilers of the sea" totally unprovided for the long winter months. The worst feature is that they can take up no other employment until the fishing season again comes round; and how many cries of want will be heard ere then! We almost blush to pen these words with such glowing reports of our mineral and fishing wealth going the rounds of the foreign press, but yet we fear that starvation will be a stern reality with some of our northern fishermen before the snows of '97 are obliterated.—Fishing Gazette.

A GOOD WORD FOR GUELPH.

Mr. H. C. Fortier, of the Toronto Biscuit and Confectionery Co., spent two days in Guelph last week in the interest of the company. He says Guelph is the cleanest city in Canada, and that he found all the merchants hopeful of a good trade this fall and winter. The grocers of that city, says Mr. Fortier, are successful because they attend personally to their stores. Every grocer seems to be a worker and a hustler. The private homes of Guelph are all solid, well-built houses, with plenty of ground around them, and altogether Guelph is a city where any man might wish to reside. A visit to Guelph and its model farm would be a pleasant day's outing for excursionists.

EARLY-CLOSING LAW IN WINNIPEG.

The most interesting case before Col. Peebles at the City Police Court on Monday was that of Mr. F. Cloutier, who has just begun anew his fight to upset the early closing bylaw recently enacted by the City Council. A number of prominent members of the Early-Closing Association were on hand to watch the case, the prosecution

being conducted by City Solicitor Hough. Mr. Cloutier's chief contention was that he ran a general store, and that while the by-law did apply to grocery, boot and shoe and other specifically mentioned lines of business, it did not apply to general stores. A large amount of evidence was given in the case by Mr. Cloutier, but the magistrate could not endorse his contention. Mr. Cloutier was charged in two separate counts as relating to both his grocery and boot and shoe departments, and on each charge he was fined \$10 and costs. Mr. Cloutier promptly gave notice he would appeal to the higher courts.—Winnipeg Free Press, Nov. 10.

FLORIDA ORANGES.

The first Florida oranges of the season were placed on sale in Jacksonville, Oct. 30. They came from the Manatee section, and while large and well-developed, were only half ripe. Of the crop, estimated at about 125,000 boxes, very few boxes are being shipped north at this early date, the growers preferring to hold until the fruit is thoroughly ripe and the prices better. Fully half of this crop, however, has been sold on the trees, at prices ranging from \$2 per box up.

ESSEX COUNTY'S FRUIT CROP.

An estimate has been given of the fruit shipped from the Leamington district besides the amount consumed by the residents of Essex county. This year the amount of peaches shipped by freight and express was 793,060 pounds, which brought \$31,722.40. Last year there were 431,650 pounds shipped for which \$35,396.30 was received. There were 373,695 pounds of berries shipped, netting \$33,632.55, as against 209,070 pounds last year, at an income of \$20,007. Other fruits this year amounted to \$994.70. The total amount received in the district this year for fruit was \$66,349.65, as against \$104,224 last year. The reason for the falling off in the receipts this year is that there was such an abundance, and the prices were consequently low.

TEAS

HILLWATTEE
 DANNAWALLA
 MALLAPORE
 KIJI
 URIBA
 POTMAHOFF
 13
 OLDE LADYE

THEY ARE THE GROCERS'

Gold Mine

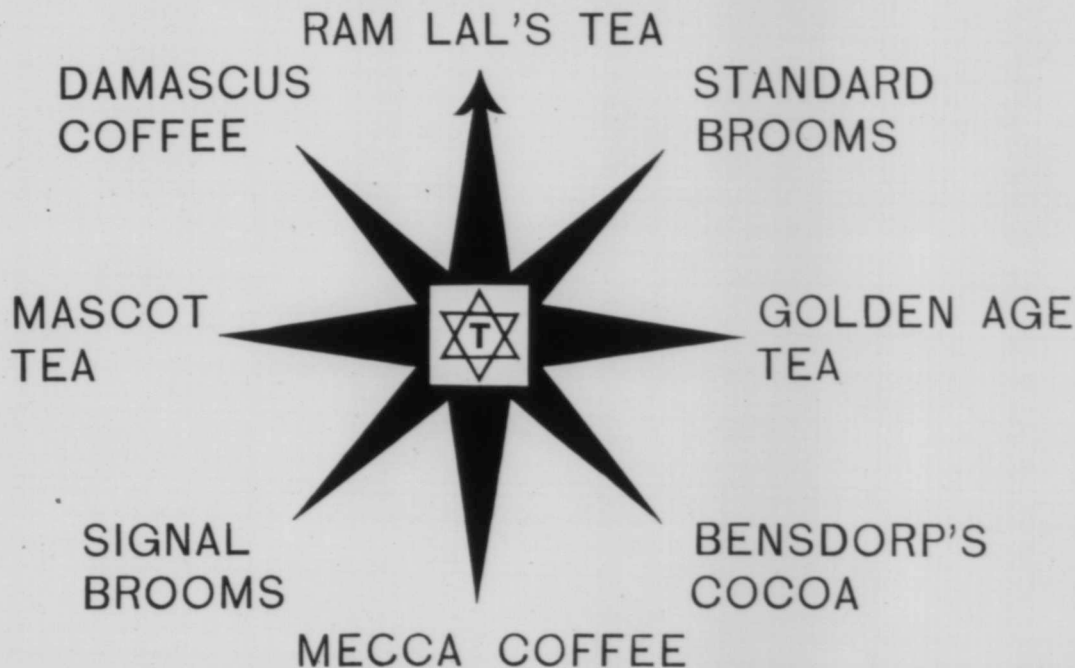
LUCAS, STEELE
 & BRISTOL

Wholesale Grocers

HAMILTON

James Turner & Co., Hamilton

ask their numerous friends to keep their eyes on this compass.



All are their specialties, in which they cannot be beaten. A trial will convince you they are right.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson Teas

SPLENDID VALUES

Agents in Canada for English Breakfast Hop Tea

POUNDS AND HALF POUNDS—ONCE TRIED ALWAYS USED.

BALFOUR & CO., HAMILTON

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FOR THE
Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

FULL-PAGE ADVERTISEMENTS.

By NATH'L C. FOWLER, JR.

The good of all good is in the good way of handling it.

A good thing, badly presented, may be as poor as a bad thing well presented.

Too little office room is extravagant economy.

Too much office room is wasteful extravagance.

Enough is plenty.

A large business, and a large office, generally go together.

A hundred-dollar man does not often wear a ten-dollar overcoat.

In the equilibrium of the parts of the business is the success of the whole of it.

The successful house has enough room, enough clerks, and enough of everything.

By your surroundings so will you be commercially judged.

Extravagance and economy, like the extremes of heat and cold, act the same.

There are several reasons in favor of full-page advertisements in trade papers.

To logically and practically present them, allow me to give them, number by number:

First—The full-page advertisement stands for progress.

Second—The full-page advertisement represents success.

Third—The full-page advertisement must be seen.

Fourth—The full-page advertisement is exclusive—nobody else occupies the page with you.

Fifth—The full-page advertisement gives you individual identity—you stand by yourself on your own ground.

Sixth—The full-page advertisement may not be a guarantee of respectability, but few, except the most reliable of houses, use full pages.

Seventh—The full-page advertisement admits of the boldest typographical display.

Eighth—The full-page advertisement

allows ample room for comprehensive illustration.

Ninth—More than four times as many people see and read the full-page advertisement than see and read the quarter-page advertisement, and the full page does not generally cost quite as much as four times the cost of the quarter page.

The traveling salesman should never be obliged to initiate the buyer, for the first time, with the name of the house he represents.

The full-page advertiser knows that the name, and the business he does, are familiar to every possible buyer.

The advertiser of smaller space generally finds that his advertisement pays him, and if he finds it to be so, there is no reason why his reason should not furnish reason to make the good thing that paid him well, pay him better.

There are exceptions, for no invariable rule ever existed, but no man of sense dares risk his dollars in following the law of exception, when the rule of average leads on to success.

So long as 99 per cent. of the most progressive and successful houses use full pages, have used full pages, and always expect to use full pages, the argument in favor of full pages lifts itself from out of the sea of doubt, on to the rock of successful safety.

A CONTEMPORARY'S GOOD OPINION.

Col. Mitchell Floyd, of The New England Grocer, dropped in at the Montreal office the other day, and in the course of his conversation spoke in regard to THE CANADIAN GROCER, and what it had done for its interests throughout Canada. He was surprised at the magnificence of its work and of the courage shown by its proprietors and editors in projecting such marvellously fine work. Col. Floyd's early life was passed among the grocery and flour interests in New York, and no one is in a

better position than he to appreciate such work as THE CANADIAN GROCER has done.

WINNIPEG CITY TRAVELERS.

At an adjourned meeting of the city travelers of Winnipeg, the project of forming an association was completed. The organization will be known as the Winnipeg City Travelers' Association. The officers elected are: J. Mouat, honorary president; D. M. Horne, president; A. E. Scott, vice-president; John Horne, secretary; W. Watson, treasurer; committee, H. G. Spurgeon, J. H. Dickey, R. J. Galna, J. Douglas, D. B. McRae. The meeting was adjourned for two weeks, when the committee will submit a code of bylaws for approval.

STRONG OUTLOOK FOR MOLASSES.

A letter from New Orleans to a New York merchant says: "Tell our friends not to forget the very sharp jump in molasses which took place about the end of November last year. On the 30th, kettles were shipped at 30c., and on December 7 sent same forward at 23c. One year ago 'Allendale' molasses was bringing 12c. f.o.b., here, whereas to-day we are offering them at 11c. Cane syrups are a cent a gallon cheaper than 12 months ago, and there is no question that this year's crop will be fully as short as last year. In the Lafourche country and the territory bordering on the Mississippi River, from the mouth of Bayou Lafourche to New Orleans, good crops have been made this year; almost the entire remainder of the sugar territory is burnt up by the drouth. Out in the Teche country, which is considered the sugar bowl of Louisiana, they will not make much over half a crop, and the average tonnage of cane per acre is now running about 10 tons, whereas last year it exceeded 22. As the total receipts of molasses at this port last year were short 200,000 barrels, and stock carried over very small, I think you will find goods sold up cleaner this year than ever before in our experience of the trade."

WE ARE HEADQUARTERS FOR

Malaga Fruits

New Figs

New Peels

Shelled Almonds

Tarragona S.S. Almonds

We can give you close quotations on these fruits.

THE DAVIDSON & HAY, LTD.

Wholesale Grocers

TORONTO

The Farmer's Profit

in Buckwheat depends upon quality, and highest quality means good judgment as to the proper reaping time. Shrewd farmers make the biggest profits because quality counts. And the seeds that make Tillson's Roller Process Buckwheat Flour are furnished by farmers who are paid the most for their product. Inferior grades, gathered before the seeds were ripe, yield a bitter tasting flour; yet the flavor is one of the strongest selling points. Quality depends largely upon ripeness.

From Manufacturer to Retailer Direct.

**THE TILLSON COMPANY, LTD.
TILSONBURG, ONT.**

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

CHEAP GROCERY STAPLES IN ROSSLAND.

MR. J. W. Lang, of the wholesale grocery firm of J. W. Lang & Co., Toronto, has returned from a trip to the Coast. On his way back he visited Rossland and other mining centres in the Kootenay country.

"I merely went out," he remarked to THE CANADIAN GROCER, "to see the country and make myself acquainted with the men with whom I have been doing business."

It was Mr. Lang's first visit to British Columbia, and he is delighted with what he saw. "My dear sir," he said, "it is a glorious heritage we have out there. No one can have any idea what the country is like until he visits it."

Referring to the possibility of wholesalers and manufacturers in Eastern Canada doing business in the Kootenay country, he declared that while the freight rates to that point were as heavy as they now are it was impossible for merchants in some lines of goods to cater to that trade, on account of the close proximity of the United States market and the lower freight rates from there to Rossland and other points. "Why, do you know," he added, "you can get canned goods and some other staple groceries just as cheaply in Rossland as in Toronto."

A LOBSTER'S LEGS.

A LOBSTER'S legs all told are ten in number. But only eight of these are largely used for walking. The front pair, or big claws, have been specialized, as in the crab and most others of the higher crustaceans, into prehensile organs for catching and crushing the prey, says Longmans' Magazine. Their use is obvious. Lobsters feed largely off mollusks of various sorts and other hard-shelled marine animals. In order to be able to break or crush the shells of these, and so to get at the softer flesh within, they have acquired such large and very muscular nippers or pincers. That is not all, however; not only have the two front legs been differentiated and specialized from the eight others in this manner, but also, by a rare exception to the symmetry of the body, the right claw has been specialized from the left, each being intended to perform a distinct function. One is a scissors, the other is a mill, one is a cutter, the other is a cracker.

As a rule, the right claw is the slenderer and longer; it has toothlike projections or serrated edges on its nipping faces, and it is rather adapted for biting and severing than for crushing or grinding. The left claw, on

the other hand, is usually thicker, heavier and rounder; its muscles are more powerful, and in place of sharp teeth it has blunt tubercles or hammers of different sizes; it acts, in fact, more like a nut-cracker than like teeth or a saw; it is a smashing organ. Nevertheless you will find it interesting to observe, by noting the lobsters served to you at table, that this differentiation has hardly as yet become quite constant; for sometimes it is the right claw that displays the hammer-like nut-cracker type, and the left that acts as nipper and biter, while sometimes no difference occurs at all, both claws alike being sharp-toothed or blunt-hammered in the same specimen.

THE TEA MARKET.

A matter which has proved a subject for comment among tea men is the auction sale of Indian tea in London, England, on the 2nd inst., both the quantity brought forward and quantity sold being the largest on record. The figures were 33,324 and 62,554 packages respectively. And in spite of this the sales passed off with good competition, at prices which showed no change from those of the current week. This is significant. The offerings at public auction for October were 193,000 packages, against 224,000 the same month a year ago, while the average price was 9d., compared with 8¾ d. a year ago.

According to cable despatches the exports of tea from Calcutta to the United Kingdom since the opening of the season, up to the 6th inst., aggregated 84,250,000 lbs. against 78,550,000 lbs. for the same time last year.

The exports of tea from Colombo from June 1st to November 3rd were 38,000,000 against 33,350,000 lbs. the same period a year ago. The average sale price of Ceylon tea at the London auction during October was 8¾ d. per lb. against 9¼ d. a year ago.

From the beginning of the season to November 3rd the exports of tea from China were 32,000,000 lbs. against 34,250,000 lbs. a year ago.

A BOOK WORTH HAVING.

For those interested in making the interior of their stores attractive, especially for the holiday trade, a book just published by Chase & Sanborn, Montreal, is well worth having. It contains photographic reproductions of the interiors of leading stores in each province and in each of the United States. It is beautifully printed on heavy coated paper. It is, of course, an advertisement for Chase & Sanborn's coffees, but from the large number of interiors shown there are very few merchants who cannot

pick up some ideas from the book. It is probably too expensive a book for general distribution, but no doubt they will send a copy to any live retailer—as every reader of THE GROCER is—who sends a postal card asking for it.

BUSINESS LETTERS.

Business letters are written for business purposes.

Therefore they should be confined to business.

Brevity is a merit except when it interferes with a clear understanding of the subject.

Write all that is necessary and then stop.

But don't stop until all has been said.

One letter will do as much work as six if the contents of the six are included in one.

And it saves 10c. in postage.

Write only on one side of the paper.

If the white paper gives out finish on a piece of yellow.

Talk about the weather when it crowds out material business facts is in bad taste.

Before "yours truly" is written, read over the letter to discover possible omissions.

Add them to the body of the letter.

It will look better than a postscript.

Fancy signatures should be accompanied with a diagram.

A lawyer once had occasion to write a justice of the peace.

He knew his town but not his name, though he had the justice's signature to a letter which lay before him.

He could not read it.

Lawyers are not so easily baffled, however.

He cut the signature out of the letter with his knife, pasted it on an envelope, and addressed it to the town where the justice resided.

It reached its destination safely and in good time.

The local postmaster knew the justice's handwriting.

Still this is considerable trouble.

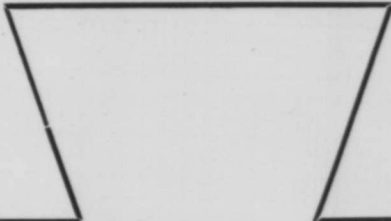
But it doesn't often happen.

A good business letter consists simply in stating plainly and fully all the writer wishes to say.

It is not, as some people suppose, one of the hidden mysteries.

The grammatical construction is of secondary importance to saying all that is to be said.

And then stop.—St. Louis Dry Goods Reporter.



The Keystone . . . of Business Success

The keystone that keeps up the whole arch of business. If it is missing, no matter how hard you try, the whole structure falls. That keystone that should be the particular care of every grocer is

The Best Goods at a Fair Price

That phrase just describes the lines we carry. We know this to be true ourselves; we are told it is true by the grocers who handle our goods and the many who use them.

Crown Brand Flavoring Extracts

The choicest of the choice. Satisfaction always attends the selling of these strong, pure, perfect flavors.

Kolacafe

The finest Coffee combined with the nourishing extract of the Kola nut. A satisfactory article for the seller, a delightful beverage for the purchaser; 5 oz. and 12 oz. bottles.

Buchanan's Celebrated Candied Peels

And justly celebrated, too—Lemon, Citron and Orange.
The best made.

Marmalade and Jams

The best and most reliable of jams and home-made marmalade. Made in Glasgow, Scotland.

ROBERT GREIG & CO. Sole Agents for Canada, **Montreal, Que.**

We are making special prices on the following lines.
 A Post Card enquiry will give you full particulars.

C. & B. Lemon, Orange and Citron Peel
 McCormack Mfg. Co. Lemon AND Orange Peel
 Eleme Figs in 14 oz. and 10 and 20 lb. Boxes
 Natural AND Commadre Figs, Vostizza Currants

To Buyers of Figs in case lots we want the opportunity of quoting prices.

H. P. ECKARDT & CO. - Toronto



PANCAKES

These frosty mornings will remind you of the Snow Drift Self-Rising Buckwheat Flour. We are now ready for your orders. Our goods are exceptionally fine this year. See our men.

The Snow Drift Co. = Brantford, Ont.



WHEN IN NEED OF

HAMS, BACON OR LARD

Try the "ROSE BRAND"—High-class Goods.

LETTER ORDERS PROMPTLY FILLED

Packed by
 The GEO. MATTHEWS CO. Ltd., OTTAWA AND PETERBOROUGH

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OUR TROUBLES ARE VANISHING.

It seems evident beyond all question that we are on the eve of better times. For more than a year indications favoring a return of greater commercial activity would make their appearance, but as far as the North American Continent was concerned they would again vanish. What at least helped to drive them away was Cleveland's Venezuelan message and the free silver agitation. Both of these are now no longer influences from which we need expect immediate trouble at any rate.

As far as the present indications are concerned, there is no mistaking their import. They are decidedly auspicious, and more so than at any time since the recent reign of hard times began.

The root of the commercial system is the farmer, and any improvement that does not originate with him is short lived. During the past year or two there have been spasmodic bursts of industrial activity. But they began with the manufacturer and ended there. The root does not respond to the branch. It is the other way about. As long as the farmers are losing money on the staples they produce no country can be in a healthy condition. And it is true beyond all question that the farmers during the past few years have been losing money.

The improved trade conditions which are now evolving themselves began at the right end: They began with the farmer.

The price of nearly everything he produces, and especially wheat, his chief staple, is appreciating, not as a result of manipulation, but because the consuming countries have become seized of the fact that there is an enormous shortage in the world's great staple food product. At the time of

writing wheat is worth something like 25c. per bushel more than it was six or seven weeks ago.

This means millions of dollars increase to the revenue of the farmers, which in turn means not only the liquidation of long-outstanding claims from the merchant, the manufacturer, and the loan companies, but more liberal purchases of those things which the tillers of the soil have during the hard times been compelled to deny themselves.

At a point in Western Ontario, white winter wheat sold on Saturday last up to 90c., or over 61 per cent. better than in June last. In the United States at the end of last week the price of wheat reached a point to which it had been a stranger since 1892.

Next to the farming industry that which is of the most importance to Canada is that relating to the forest. This industry has been in a most deplorable condition, owing to the crisis in the United States, that country taking over 52 per cent. of our forest output. In this important branch of our trade there has been a perceptible improvement during the past few weeks on United States account.

We hear of yards where a month or two ago lumber was piled up with no prospect of any immediate movement, and yet in some instances the stocks to-day are practically all bought up, principally for shipment to points across the line.

Much of the demand is doubtless induced by the anticipation that the United States will place an import duty on lumber. But whatever may be the cause, it is enough for us to know that the lumber is being sold, and that the money is going into the pockets of Canadians.

Then, in addition to what is being done with the market across the line, it is gratifying to know that for some months past we have been doing an increasing trade with Great Britain in this particular product.

Besides the improvement in farm and forest products, it must be remembered that the revival in the mining industry of the country, and that relating to gold, particularly, is most important. Everywhere where gold is to be found, and that is in British Columbia, Manitoba, Ontario and Nova Scotia, mining of the yellow metal is being pushed with vigor.

The improved earnings of the railways and increase in the bank clearings are also indicative of healthier trade conditions.

While Canada has by no means experienced that commercial depression which has been so much in evidence in the United States, yet we have had our own troubles in this respect, and glad are we to see a way out of them.

LUCKY TURNS IN DRIED FRUIT.

There are no Valencia raisins in control of commission men at Montreal. One leading firm said to THE CANADIAN GROCER last week that they had practically closed their business for the fall. The shippers at Denia, whom they represented, and who handle some of the best-known brands on the market, are booked so far ahead that they have shut down on any further orders.

This is a peculiar position of affairs, and it is doubtful if dried fruit has ever been more active and strong than it was this fall.

Some Montreal wholesale firms who were far-sighted enough to get their orders in early, are making good money at present by supplying the wants of other jobbers who cannot get supplied anywhere else.

There have been sales this week of round lots of fine off-stalk at 5 1/4 c. net to western buyers by a leading wholesale firm in Montreal. This firm got in early, and are reported to have made fully 1/2 c. per pound on the turnovers they have made so far. In fact, the stocks in Montreal jobbers' hands generally are not by any means well assorted at the present moment.

Very few firms have any selected Valencias at all, and those who have, have only light supplies. The same remark applies with equal force to layers.

CANADIAN APPLE PRICES.

The premium that has been paid on Canadian apples at Liverpool recently is certainly flattering. On the whole they have realized from 1s. to 5s. per bbl. more than the same grades of American apples. This is quite a substantial difference, and for that reason a comparison of the prices paid on Canadian and American on the 30th October last at Liverpool will be interesting:

	Canadian.		United States.	
	s. d.	s. d.	s. d.	s. d.
Kings, No. 1	12	10 13	10	10 11
" No. 2	9	10 11 6	8	10 10 6
Baldwins, No. 1	10	6 to 12 6	9	6 to 10
" No. 2	8	6 to 10 6	7	6 to 8 6
Greenings	8	10 10 6	6	10 9
Spies	10	10 13	9	10 10 6
Newtown Pippins	22	6 to 30	15	6 to 25

CANADIAN VS. AMERICAN CHEESE.

The year book of the United States Department of Agriculture points out that while in 1860 the United States exported more than 15,000,000 pounds of cheese and Canada only 125,000, in 1895 the latter exported 85,000,000 more than the latter.

The compiler of the report considers these facts humiliating. No doubt they are; but they should also goad the cheesemen of the United States to catch up, and those in Canada to keep well in the lead. There is a danger we may get too "fleshy" with no foeman to induce us to keep in training.

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THE TARIFF AND BUSINESS.

WE have very little sympathy with members of the Dominion Government who, for political reasons, refuse to meet the urgent requests of the business men in all parts of Canada to announce the date on which the tariff changes will be brought into force.

While taking no side in politics, we were among those who approved of many of the Ministers selected by Mr. Laurier. It was generally spoken of as a business Administration. It was thought that they would rise above party considerations and work in the best interests of the community. Members of the Government with whom representatives of this paper have discussed the question individually admit the justice of the requests made by the business men, but get out of it by saying that it is not policy to meet their requests and that the Conservatives might use it against them.

Notwithstanding what the party papers may say, it is a fact that this uncertainty as to tariff changes is seriously hampering business. Editors and reporters of this paper are in constant touch with merchants and manufacturers in every part of Canada, and they all speak of the unsettled condition of affairs.

It is said that Parliament may not meet until April and that tariff changes will not be brought down for a month later. If this be the case, why cannot the Ministry announce the date on which Parliament meets and the probable time at which tariff changes will be submitted? This itself would afford a certain amount of relief.

While on this question we are reminded by a Nova Scotian that we have not done justice to Hon. Dr. Borden, Minister of Militia. He points out that we have not included him among the business men in the Cabinet, when he is in reality one of the leading general merchants in his native province. Our informant is right. We owe Dr. Borden an apology. The medical prefix before his name threw us completely off the scent at the time we were referring to the representatives of the business community in the new Cabinet. He is manager of the Canning, N. S., agency of a leading bank, and is interested in a lumber and general store business. He seems to have been more successful than the average business man, for Bradstreet's gives him a higher rating than is usually accorded to general merchants. That he is a live business man is shown by the fact that he has long been a subscriber to THE CANADIAN GROCER, Hardware and Metal and The Dry Goods Review.

Hon. Dr. Borden's presence in the Government leads us to expect still more from

this Administration. Why was he not included in the Tariff Committee? It is generally believed that the members have undertaken more than they can properly do. If they were assisted by representatives of the different bodies interested they could do more and better work. For instance, such experienced men as Robert Bickerdike, president of the Montreal Board of Trade; E. B. Osler, M.P. president Toronto Board of Trade; A. E. Kemp, Canadian Manufacturers' Association, and the presidents of the Trades and Labor Congress and of the Farmers' Institute, and some representative retailer would be invaluable.

The free silver men may not have contemplated the repudiation even in part of their obligations, but people in their mental blindness often do that which, vision clear, they would scorn to perform.

TRADE WITH GREAT BRITAIN.

The Department of Trade and Commerce has completed a statement of leading Canadian exports to Great Britain during the past nine months, as compared with the same period last year. It shows a considerable increase in British trade. The following are the details:

	1895	1896
Bacon	\$1,672,070	\$2,300,541
Hams	659,727	1,381,540
Oxen and bulls	5,767,768	5,612,699
Wheat	2,196,307	3,751,201
Wheat flour	2,929,796	2,363,078
Hewn timber	2,080,922	2,976,599
Lumber	9,323,952	12,439,046
	\$24,531,542	\$30,824,694

Is it not possible that what was claimed to be a shock of earthquake at Calgary the other morning was the action of Trade in shaking off the cumbrances which have been holding it down during the last couple of years?

A CUSTOMS BOARD.

The late Government were appealed to several times, without effect, in regard to a Board of Customs Experts and now the present Government are to be tried. The Council of the Montreal Board of Trade has ordered that the Premier be addressed with regard to the petition presented to Parliament in May, 1895, by the merchants, importers and manufacturers of Montreal praying for the establishing of a Board of Customs' Experts, and, as the prayer of that petition has not been fulfilled, the Council now asks the Government's earnest and favorable consideration, believing, as did the Council of 1895, that such a Board of Customs' Experts would be a great boon to the mercantile interests of Canada.

BADLY DRESSED POULTRY.

JUDGING from the character of the poultry that is coming upon the Toronto market, a great many of those who prepare it have yet to learn both honesty and their business.

This conclusion is forced upon THE CANADIAN GROCER as a result of a tour of inspection among the different commission houses.

We feel that we are well within the facts when we say that not more than 10 per cent. of the poultry shipped to the Toronto market can really be classed as first-class stock.

There are a variety of causes for this. The most prolific is the careless manner in which the birds are dressed. Being too lazy to pluck turkeys, chickens, etc., dry scalding is resorted to, with the result that they are not only red in color, but torn and ragged. Then frequently when dry picked the farmer has taken pains to feed well the turkeys, chickens, or whatever it might be in order that the weight of flesh and bones may be supplemented by a good bulky crop. A great deal of the poultry has been both well fed before death and badly scalded after death, and a day or two on the market has sufficed to impart a dirty green color to it.

If the inspector's eye falls upon a great deal of the poultry that is on the Toronto market this week there is no question what its fate will be.

A few days ago a commission house received a consignment of ducks, accompanying which was a note to the effect that a certain price was expected. While, however, the case containing the ducks was being opened, the inspector appeared, and he confiscated the whole lot. And thus the poor consignor got nothing.

There is nothing gained by practising either carelessness or dishonesty in the preparation of poultry for market. No matter how nicely a turkey, chicken, duck or goose is picked a full crop means a reduction of one cent per pound in price, and from two to four cents per pound if scalded and torn.

It is a pity the merchants in the different villages and towns throughout the country cannot arrive at some understanding with each other and thus establish a sort of standard for poultry with a running scale for that which was full cropped and scalded. It would pay the storekeeper and educate the farmer, and eventually increase the profits of the farmer, if some such a system were in vogue.

When a man begins to speculate there is not much room for speculation as to the outcome.

THE TARIFF ENQUIRY.

HON. MR. FIELDING, Finance Minister; Sir Richard Cartwright, Minister of Trade and Commerce, and Hon. W. Paterson, Controller of Customs, on Tuesday last, began their enquiry into the tariff at the Board of Trade Building, Toronto. The enquiry was continued on Wednesday and Thursday.

The evidence of a number of gentlemen representing different industries was taken. Reference below is only made to such testimony as relates to the grocery and allied trades.

Mr. William Dobie, representing E. W. Gillett, manufacturers of baking powder, yeast and other products used by grocers, opposed the reduction of the duty on the goods turned out by his company. Their headquarters, he said, were in Chicago, and if the duty were reduced they would have to manufacture their goods there instead of in Toronto. It was on account of the imposition of a high duty that the firm had begun to manufacture yeast in Toronto. Before that they had paid a duty of 20 per cent. and manufactured in Chicago. If the present duty were lessened Toronto and Canada would lose this industry. Moreover, the price of yeast to the wholesaler, retailer and consumer would not be lessened by a lowering of the duty, for the consumer paid the same price in the States as in Canada. He thought, too, that the duty on compressed yeast like Fleischman's should be made identical with dry hop yeast, such as that made by Gillett & Co.

The wholesale importers of dry goods present were unanimous in protesting against an imperfection in the administration of the Customs law which permits retail dealers in small places to obtain their goods at a lower rate of duty than they in Toronto can. It was pointed out that the existence of an unnecessarily large number of ports of entry accounts for this. The wholesale men have frequently found cases where some of their customers have by this means secured goods at a lower rate than themselves, they, therefore, asked that the policy of the Government be rather in the direction of lessening the number of ports of entry, so that equality might be secured.

So far as their own import trade was concerned, the wholesale men were not particular whether duties are lowered or not. They did ask, however, that if there is to be a lowering of duty, that the Government will be good enough to protect the retail men from loss. These retailers buy in February; their stock is not sold out until July. The deputation, therefore, desired that if the change be advocated before July it do not take effect until that date. Of

course, if the suggestion be brought down in July it might take effect at once.

On the subject of Canadian manufactures the delegation were not unanimous, all shades of political opinion being represented. They advocated that specific duties be done away with and ad valorem duties substituted in all cases.

The vinegar manufacturers of Ontario had representatives from three Toronto factories, two in Hamilton and one each from Kingston and Norwich. They also elected to exclude the press. These gentlemen sufficiently recognize the probable tendency of the Government to prevent them from asking an increase of duty. They do desire, and urge it very strongly, that the present duty of fifteen cents a gallon be not interelected with.

These gentlemen also have a grievance, and apparently a serious one. Why they should be so secret about presenting it is not clear. They pay an excise tax of six cents a gallon on vinegar made under Government inspection to secure its fitness for domestic use. They pay the Government \$600 annually towards the support of an inspector, who is always at the factory. At the same time they claim that others are making a vinegar for commerce which is merely acetic acid with a small portion of sulphuric acid. Acetate of lime is produced by the destructive distillation of wood; sulphuric acid then detaches the lime, leaving acetic acid. Traces of the stronger acid remain. The law is framed to prevent the sale of this stuff, but the deputation of today claim that the law is not enforced, and they desire that it should be hereafter. The impure stuff is said to be secretly made in out-of-the-way places, as secretly as though it were illicit whiskey.

Mr. John Gowans, of Gowans, Kent & Co., and Mr. John S. McMahon, of McMahon, Broadfield & Co., appeared as representing the crockery trade. They asked that a uniform duty of 30 per cent. be placed on all their lines. The duty now averages that ratio, but hovers between 25 and 35 per cent., with just enough indefiniteness to cause friction and vexation. Mr. McMahon said he had passed thousands of dollars' worth of goods through the Customs on which, but for a confusion of terms, he would have saved 2½ per cent. His loss through error had not been made good. They appealed against a section of the Act which allows silver-plating companies to import glass bowls at 20 per cent. to compete against themselves, who pay 30 per cent. Glass vases pay 20 per cent. This was explained as due to the charity of a Hamilton glass manufacturer, who had the duty raised to 30 per cent. on all articles

he manufactured, but "he did not want to be a hog," more particularly as he did not manufacture vases, and agreed to allow them to come in at 20 per cent.

Mr. Emil Poliska, representing the manufacturers of Sapolio, asked that that article should be allowed to come in under the same duty as laundry soaps, as it did not compete to any extent with them. The duty, he said, should be 20 per cent. instead of 35 per cent. He also wanted olive oil admitted free.

Messrs. F. W. Fearman, president of the Pork Packers and Provision Dealers, Hamilton; James Park, D. Gunn, Andrew Park, Charles Blackwell, A. Gunn, Robert Thompson, James E. Baillie, James Madden, a representative of the William Ryan estate; Frank Mathews, Peterboro; W. E. Mathews, representative of Hull and Peterboro; W. A. Maclean, Owen Sound, and F. F. Teller, Collingwood, appeared as representatives of the pork-packing industry.

Mr. Andrew Park read a prepared statement, which showed that the pork packing industry since 1881 has increased 50 per cent., and that two-thirds of the hogs produced in Canada are consumed in this country, the balance being exported.

Mr. Fearman stated the case of the pork men, and said it was absolutely necessary for the success of the hog trade in Canada that the tariff should not be reduced at present. Had it not been for protection this increase would never have occurred. Mr. Fearman quoted the following figures: In 1881 the production of hogs amounted to 1,207,619, and in 1891 to 1,733,850, showing an increase in the production of 536,231 hogs in the 10 years. In Ontario alone in 1881, the number was 700,922, and in 1895 was 1,299,072, an increase of 598,150, so that in 1896 it was safe to assume a showing equally favorable. The estimate of packing for 1895 numbered 1,360,000 hogs. The Canadian trade exported in 1895 hams, bacon, pork and lard, valued at \$3,943,275.

The soap men were represented by Messrs. C. C. Dalton, of Dalton Bros.; John Taylor, and Fred Richards, of Woodstock. They stated that they wished to have the tariff on laundry soap put back to where it was two years ago. It is now 10c. and was 1½c. then. Mr. Taylor wanted the old duty of 10c. per lb. and 10 per cent. ad valorem placed on soap. This was changed to 35 per cent. ad valorem the last time the tariff was revised, and now some dealers sending goods into Canada took advantage of the ad valorem duty by putting ridiculously low values on their importations. On high-grade soaps the deputation would like the duty to be made 5c. per lb. and 5 per cent. ad valorem.



Science in a Pickle

That is, a pickle manufactured on a sound scientific principle, containing those delicious palate-tickling requisites, which make it by long odds the finest article of its kind put up, and incomparably superior to all others—

Gillard's New Pickle

Packed 2 dozen in a case,
Single case lots, \$3.40
5 case lots, \$3.30.

Gillard's New Sauce

A most delicious relish, prepared only from the finest Eastern and English vegetables and spices.

Single dozen lots, \$1.75; barrel lots of 12 dozen, \$1.60.

SOLD BY ALL WHOLESALE GROCERS IN CANADA

GILLARD & CO. MAKERS LONDON, ENGLAND.

EVERYBODY WILL EAT

Boulters' Preserved Citron

It is PRESERVED in flats, with 100 per cent. best granulated, with choice lemons, etc., to tone it up: we guarantee it to be a superior article, and one that will sell. Send in your order for a case. The price is right.

We are the only packers of Preserved Citron in Canada.

W. BOULTER & SONS

PICTON TORONTO DEMORESTVILLE



Thanksgiving Pies

Will soon be engaging the attention of housekeepers all over Canada. There isn't better filling to be had anywhere than

WETHEY'S CONDENSED MINCE MEAT . . . It is wholesome and delicious, is easily prepared and will keep any length of time.

You will find it all right in every way.

J. H. WETHEY, ST. CATHARINES, ONT.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

NO marked changes have taken place in the wholesale grocery trade of Toronto, either in regard to volume of business or prices. If anything the demand for canned vegetables has further improved, but the turn-over is small as yet. Prices for all kinds of canned goods remain firm. Canned fruits are active and steady in price. In syrups a nice trade is being done. Molasses is in moderate request. Sugars are steady in price, but the demand is scarcely as brisk as it was. Latest mail advices indicate continued appreciation in the price of spices. Further shipments of nuts are to hand. Valencia raisins are still strong. Bosnia prunes are cabled higher. The currant market is still easy. Teas are receiving fair attention, and prices remain firm. Both oranges and lemons are firm. Payments are fairly good.

CANNED GOODS.

The position still indicates firmness. The demand for canned vegetables is, if anything, a little better, but the buying is by no means free. At the same time the packers do not appear to be anxious sellers, anticipating that when the demand springs up a couple of months hence, higher prices will obtain. Canned salmon is quiet with prices firm and unchanged. Canned meats are a little firmer again although no change has taken place locally. We quote best brands as follows: Tomatoes, 65 to 75c.; corn, 50 to 75c.; peas, 60 to 75c. for ordinary; sifted select, 80 to 95c.; extra sifted, \$1.15 to \$1.30; beans, 65 to 95c.;

peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.75 to \$2.00; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.37½ to \$1.40; "Maple Leaf," \$1.37½ to \$1.40; Lowe Inlet, \$1.30 to \$1.35, in tall tins; cohoes, \$1.15 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.75 to \$2.85; half tins, \$1.50 to \$1.55; Canadian canned beef, 1's, \$1.20 to \$1.35; 2's, \$2.30 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

COFFEES.

The demand is active locally, with sales being confined nearly altogether to Rio growth of coffee at from 15 to 16c. per lb. We quote green in bags: Rio, 15 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

The demand is fairly good for the cheaper grades. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business in this line is moderate only. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The tone of the outside market is scarcely as strong as it was. Cables early in the

week noted a decline of 3d. in London, and in New York the market is dull, with 96 test easy at 3½c., while buyers are cautious. In Canada no change has taken place in regard to prices, the recent advances having been maintained. The demand, however, is not as brisk as it was, and the refiners have been able to catch up with their orders. Wholesalers in Toronto are now quoting granulated at 4 to 4½c. per lb., and yellows from 3¼c. up.

SPICES.

The spice market is more than maintaining its strength. Cassia in particular is strong, having within the past few weeks advanced 4 to 5c. Mail advices to hand this week note a further advance of about ¼c. per lb. in pepper. Canary and hemp seed are much dearer also. Local quotations have not yet been changed. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The rice market is firmer, some shippers having notified their Toronto agents of withdrawal of prices. Tapioca and sago are up 1s. 3d. from the lowest point. There is not much doing in these lines. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Grenoble walnuts will be here this week. Prices will be somewhat higher than a year ago. Filberts will be a little late this season. We quote: Brazil nuts, 11 to 12c.; Sicily

FRUIT

Now is the time for making money, by giving nice, fresh, clean FRUIT to your customers.

Try one of our
"STEEL BRUSH"
up-to-date FRUIT
CLEANERS.

WALTER WOODS & CO.

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Cigarettes
Are up-to-date
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"One Great
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"SALADA"

CEYLON TEA

has over other teas for the retailer, is that he can return what he has in stock at any time. Anyone can do this, from the Atlantic to the Pacific, and we shall pay him his money back if he finds "Salada" not giving better satisfaction than any tea he has ever handled.

P. C. LARKIN & CO.
WHOLESALE
AGENTS

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DON'T OVERLOOK

the fact, that your customers want

"SURPRISE SOAP"

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BEST FOR WASH DAY.

of any Grocer

THE ST. CROIX SOAP MF'G CO.
ST. STEPHEN, N. B.

If you are a first-class grocer you keep first-class Soap; that is Surprise Soap.

shelled almonds, 25 to 26c.; Valencia shelled almonds, 22c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.; chestnuts, \$3.30 to \$4 per bushel; hickory nuts, \$1.50 to \$2 per bushel; Canadian walnuts, \$1 per bushel.

TEAS.

The past week has seen a further advance in both Japan and China teas, and shippers, having confidence in the market, are not pushing sales. Wholesalers are free purchasers of Japan teas ranging from 13 to 14c. per lb. The price of Indian tea is being well maintained, and a slight hardening is to be noted in the Ceylon article. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

No change has taken place in Valencia raisins during the week. Advices state that the Denia crop may be considered ended for the season. The market continues strong, but prices for importation are too high to admit of business. Locally, an active demand is still to be noted.

We quote: Off-stalk, 5¼ to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¾ to 7c.; layers, 7¼ to 7½c.

In currants the latest cable advices are to the effect that the market is dull and prices easier. Prices are still nearly one cent. per pound dearer than a year ago. Locally stocks are light and the demand good. We quote: Provincials, 4¼ to 4½c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do, half-bbls., 4¼ to 4½c.; Patras, 5 to 5½c. in bbls., 5 to 5½c. in half-bbls. and 5 to 5½c. in cases; Vostizzas, cases, 7 to 8½c.

California loose muscatel raisins continue strong and some of the shippers have withdrawn their quotations. Heavy rains have still further retarded shipments from the Coast. We quote 7½ to 8½c. for 3 and 7-crown.

Local wholesalers' stocks of Malaga raisins are now complete, and our quotations are not now as high as they were. We quote: London layers, \$1.60 to \$1.85; black baskets, \$2.20 to \$2.65; blue baskets, \$2.25 to \$2.50; choice clusters, \$2.25 to \$2.75; Dehesa clusters, \$3.50 to \$4; Non Plus Ultra, \$6; Imperial bunches, \$5.75 to \$6; Imperial Russian clusters, \$5 to \$5.50.

Figs are in good demand at quotations. Wholesale quotations are: 14 oz., 9 to 10c.; 10 lb., 9 to 12c.; 18 lb., 11 to 13c.; 28 lb., 13 to 16c.; taps, 3¼ to 4½c.; natural, 4½c. in bags, and 7¼c. in boxes.

Bosnia prunes are cabled 2s. 6d. per cwt. dearer, but in spite of the advances in the primary market buyers here do not seem in-

terested, anticipating that the consumption in this country will be light, on account of the plentiful supply of domestic fruit.

In California fruits, prunes are slightly higher on the larger sizes. The smaller sizes, on the other hand, are a little cheaper than last year. Apricots are unchanged, but peaches are a little dearer.

GREEN FRUIT.

Oranges have advanced 50 to 75c. per box in New York, and the quotations which we give will probably not be good by the time this issue is in the hands of the trade. In lemons the local market is very bare, and it is expected that prices will rule firm throughout the holiday season. There are no Maoris, Sorrentos or Verdellis on the local market. There are a few Malaga lemons in boxes at about \$5. New Messina lemons are due here this week, and they will probably sell at \$6. There are a few pineapples on the market and a fair demand is being experienced for them. The Almeria grape market is firm, while stocks are not very heavy. We quote as follows: Oranges—Jamaicas, fancy, \$3.50 to \$4 per box; barrels, \$6 to \$7. Lemons—Malagas, \$5 per box; Messinas, \$6 per box; cocoanuts, \$3.75 a sack and 60c. per doz.; Jersey sweet potatoes, \$2 to \$2.25 per bbl.; apples, 75c. to \$1 for good packed stock; pears, 25 to 50c. per basket and \$2 to \$3 per barrel for ordinary; grapes, 2 to 2½c. per lb. for Concords, Niagaras and Rogers; onions, 65 to 70c. per 80 lb. bag for Danvers and \$1 per crate for Spanish; Cape Cod cranberries, \$6.50 to \$7 for fancy dark, and \$4.75 to \$5.50

BUTTER, EGGS & POULTRY

Quick Sales and Prompt Returns

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

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Wholesale Fruit Importers and Commission Merchants.

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Write me with samples and prices. 14 years experience.

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Wholesale Commission Merchants. Established 1882.

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16, 18 and 20 FRANCIS STREET TORONTO

PORK PACKER, Etc., Etc.

Importer and dealer in best brands of

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AND

American Hogs' Casings

MANUFACTURER OF

BOLOGNAS, ETC., ETC.

Kettle-rendered Lard of best quality.

..Preservatives and Seasonings a specialty..

IN **NEW** STOCK
GRENOBLE
WALNUTS

NEW **TARRAGONA** ALMONDS
FORMIGETTA

CLEMES BROS.

51 Front St. East, TORONTO

for ordinary, Canadian cranberries, \$5 to \$6 per bbl.; quinces, 20 to 30c. per basket, and \$5.50 to \$2.75 per barrel; pineapples, 15 to 22c. each; bananas, \$1.25 to \$1.50 per bunch.; Almeria grapes, \$6 to \$7 per keg.

BUTTER AND CHEESE.

BUTTER—The position of the butter market is much about the same as it was a week ago. Deliveries are not very heavy, but the quality is poor. There is a great deal of medium butter coming forward. Large rolls are still the chief source of supply. Creamery butter is slow. We quote: Dairy butter—Tubs, 12 to 13c. for good to choice; low-grade to medium, 8 to 9c.; pails and crocks, 12 to 13c.; large rolls, 12 to 13c.; pound prints, 13 to 14c. Creamery—Tubs, 17 to 18c.; 1-lb., blocks, 18 to 20c., according to make.

CHEESE—The market is rather weaker on export account. The demand locally is good. We quote: 10 to 10½c. for early makes, and 10½ to 10¾c. for late makes.

COUNTRY PRODUCE.

BEANS—Dull, with 70 to 75c. per bushel as the jobbing price for good hand-picked beans.

DRIED APPLES—There is a little being done in an export way, but the market is, on the whole, quiet. There is still a great deal of poor fruit coming forward, and there is a wide range in prices. The idea as to price for bright, large cut fruit is 2½c. f.o.b.

EVAPORATED APPLES—Practically nothing doing, and from 3¼ to 4c. f.o.b. is the idea of buyers as to price.

EGGS—Prices are steady and the demand fairly good. We quote: Fresh gathered, 17 to 18c.; limed, 14c.; cold stored and held, 15 to 16c.

HONEY—There is very little doing. We quote: Strained, 7 to 8c. in 60-lb. tins, and 8 to 9c. in 5 and 10-lb. tins; comb, \$1.50 to \$1.75 per dozen.

MAPLE SYRUP—The demand continues fair at 80 to 85c. per gallon.

POTATOES—Dull and unchanged with sales at 30c. per bag in carload lots on track, and 40c. out of store delivered.

POULTRY—Receipts are light and demand poor. We quote: Chickens, 20 to 40c. per pair; turkeys are 6 to 8c. per lb.; geese, 4½ to 5½c. per lb., and ducks, 40 to 55c. per pair.

PROVISIONS AND DRESSED HOGS.

The demand for long clear during the past week has been fair, due to the improvement in the lumber trade. The demand for smoked meats is not as large as it was, but the supply is light and prices unchanged. The demand for lard continues fair. Deliveries of dressed hogs have been much more liberal during the past week. For selected weights of 100 to 150 pounds \$5.50 is being paid; hogs either under or above these weights are quoted at \$4.50.

DRY SALTED MEATS—Long clear bacon, 5½c. for carload lots, and 5¼ to 6c. for small lots; backs, 7 to 7½c.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and **FAMOUS BLEND COFFEE**

Send your orders to

THE COWAN CO., Ltd.
470 King St. East, Toronto

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JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

"SHIPPERS ATTENTION"

Our specialty is BUTTER, EGGS, FOWL for the next three months, and our facilities for its disposal are unexcelled. FOWL—Always dry pick, and NEVER DRAW. Anything you may have to sell in our line we will be pleased to handle on consignment, when your interests will be guarded.

Rutherford, Marshall & Co.
General Produce and Commission Merchants

62 FRONT ST. EAST - TORONTO.

RICE RICE RICE

Imperial Polished Royal **PATNA**

Crystal J Seed **JAPAN JAVA**

MOUNT ROYAL MILLING CO.
D. W. ROSS CO., Agents MONTREAL

DO YOU SELL

Hardware? Then you ought to subscribe to **The Hardware and Metal Merchant**. It is issued every week and contains all the news of the markets. Sub. price \$2.00 per year.

MacLEAN PUB. CO., Toronto and Montreal

McL COUGH DROPS will not cure consumption in its last stages, but they will give instant relief from coughs, colds and hoarseness. Put up in 5c. packages, bottles and pails. Order at once a sample lot.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

SMOKED MEATS—Breakfast bacon, 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs, 7½c.; pails, 7½c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

FISH AND OYSTERS.

The fish market is still dull, and the demand for oysters is not as good as it was. We quote: Pickerel, 6c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$2.50 to \$2.75 per half-bbl.; boneless cod, 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes, 75c. to \$1 per 100. Oysters are quoted at \$1.25 for standards, and \$1.65 for New York counts.

SALT.

Packers' demand for salt is improving, and the volume of business is, on the whole, good. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Receipts continue liberal. We quote: White wheat, 91 to 92c.; red, 89 to 90c.; goose, 67 to 69c.; oats, 24 to 25½c.; peas, 46 to 47c.

FLOUR—Straight roller is rather easier. Cars are offering west at \$4.10 for ordinary grades. Manitoba flour is firm.

BREAKFAST FOODS—The demand continues fairly good. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.70 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.40 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50. Further advances are looked for in rolled wheat.

BALED HAY—Quiet and steady. We quote: \$11 for No. 1, and \$9.50 to \$10.50 for No. 2 in carloads on track.

SEEDS.

Business in alsike has fallen off during the week and prices are from 25 to 50c. per bushel cheaper, quotations now ranging from \$3 to \$5.25 per bushel f.o.b. The

feeling in red clover is a trifle easier at from \$4.50 to \$5.25 per bushel f.o.b. at point of shipment. There is very little doing in timothy.

HIDES, SKINS AND WOOL.

HIDES—Are unchanged, with cured quoted at 7¾ to 8c. Dealers pay 7c. for No. 1, 6c. for No. 2, and 5c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lamb-skins, 65 to 70c.

WOOL—The market is unchanged. Dealers are paying 20 to 21c. for fleece, but offerings are limited. Pulled supers are 20 to 21c., and extras, at 22 to 22½c.

PETROLEUM.

The demand is active; prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Pepper is ¼c per lb. dearer.

Alsike is from 25 to 50c. per bushel cheaper.

Tapioca and sago have advanced 1s. 3d. from the lowest point.

A cable to J. L. Watt & Scott reports the currant market dull and easier.

Cassia has advanced from 4 to 5c. in the primary markets during the past few weeks.

A cable to P. L. Mason & Co. announces a further advance of 2s. 6d. in Bosnia prunes.

P. L. Mason & Co. have been advised of the arrival of their shipment of Grenoble walnuts from Estrine & Co., Marseilles.

QUEBEC MARKETS.

MONTREAL, Nov. 19, 1896.

GROCERIES.

THE strength noted continuously in several leading staple lines during the past few weeks is fully maintained. It is as strongly marked as ever in the case of nearly every line of dried fruits, and the tenor of late advices from primary markets tends to accentuate it, if anything. The better feeling in regard to sugar also continues, and the fact has led to demand for it, while the call for all kinds of dried fruit

is quite active, but holders are treating their orders very conservatively. Some cookies have been offered easier this week, but the fact does not affect spot prices. Teas are active and firm, and the general grocery situation is distinctly buoyant at present.

SUGAR.

The sugar market retains the strength noted last week, and business has been more active in a wholesale way since. Both yellows and granulated rule firm, sales of the former at the refineries being noted at 3¼ to 3½c., and granulated has changed hands at 3¾c., over 2,000 barrels having been moved on western account during the past week. In fact, stocks in refiners' hands are very light and values have a higher tendency in sympathy with the feeling outside. We now quote granulated in a jobbing way firm at 4c., and yellows 3¼ to 3½c.

SYRUPS.

There is a quiet trade doing in syrups, and quite a few nice lots of the brighter grades have been moved. We quote: 1½ to 1¾c. per pound, and 22 to 35c. per gallon, as to grade.

MOLASSES.

There is very little to report in molasses, a quiet distributing trade being noted at 30 to 31c. in Barbadoes and Porto Rico. Round lots are available for less money, but there is little demand for large quantities, as stocks generally are ample.

RICE.

The rice market furnishes a fair degree of activity and the tone is firm in sympathy with outside advices. Current prices: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; shed Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

There is a fair demand for spices, and the strength outside is quite apt to lead to higher prices locally in the near future. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

There have been lower offers of coffee in invoice lots during the past week, especially

.. CAUTION ..

DRIED APPLES

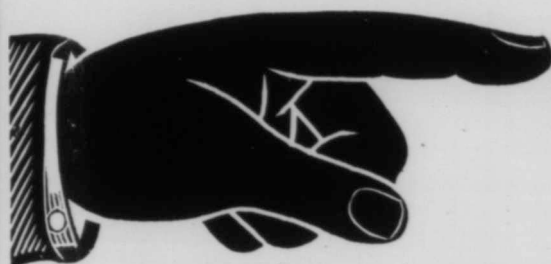
will be almost unsaleable this year unless the Farmers and Merchants give the strictest attention to **CUT, COLOR** and **CONDITION**. Requirements are **LARGE QUARTER-CUT FRUIT, BRIGHT COLOR** and **DRY, DISCOURAGE** all **SMALL-SLICED** and **CHIPPY** stock. **POSITIVELY REJECT** everything **DARK, BURNED** or **WET**.

With careful attention given to these requirements there is hope for a considerable trade at vastly higher prices than the U.S. fruit returns, by neglecting them, Canadian fruit will be reduced to the U.S. level in quality and price.

It is quicker to Cut fruit **LARGE** (in quarters) than **SMALL**, and as easy drying **BRIGHT** as **DARK**, it only requires therefore care on the Farmers' part and firmness on the Merchants' to ensure them both a profit as against a loss, besides creating a superior reputation for **CANADIAN DRIED APPLES**.

46 Front St. East,
TORONTO

W. B. BAYLEY & CO.



Confidence

In our goods and in our business methods is the object we desire to attain through this page.

That it will be read by a large number of dealers who are interested in our lines we are sure of, judging from the results of our first announcement.

We wish to emphasize the fact that any goods not strictly as represented may be returned on receipt at our expense.

LET US INTEREST YOU IN SOME OF OUR LINES:

Scrubbing Brushes	to retail at	5, 10, 15, 20, 25, 30 cts.
Stove	“ “	10, 15, 20, 25, 30, 40 “
Shoe	“ “	10, 15, 20, 25, 30, 40 “
Brooms	“	10, 15, 20, 25, 30 “

Also all kinds of Household Brushes, Hair Brooms, Dusters, etc.,
Woodenware and Baskets.

Send us a memo of what you require and we guarantee to fill order to your entire satisfaction. We have the highest grade of Pails and Tubs and Washboards made in Canada, and our prices are right.

We will allow you freight on Brooms to any Railway Station in Ontario in 6 dozen lots, and on Matches in 5 case lots.

OUR TERMS to strictly responsible dealers on all our regular lines are 30 days.

Illustrated Catalogue and Price List sent free on application.

Chas. Boeckh & Sons

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SNAP NEXT WEEK.

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ANADIAN

Our Importations from the Mediterranean Ports.

Per Steamer "Bellona"

18,871 PACKAGES OF

DRIED FRUITS and WINES

VALENCIA RAISINS

	Our Prices To-day
1,200 boxes Fine Off-Stalk, W. Abel	Sold
1,600 boxes Fine Off-Stalk, Juan de Llano	Sold

Another lot of 1,600 now due via New York

2,000 boxes Fine Off-Stalk, Alameda <small>(200 boxes un- sold yet)</small>	5¼c.
1,000 boxes Fine Off-Stalk, Aranda	Sold
1,000 boxes Fine Off-Stalk, Arguimbau <small>(250 boxes un- sold yet)</small>	5¾c.
2,000 boxes Fine Off-Stalk, W. Rogers & Co.	Sold
1,000 boxes Selected, Arguimbau	Sold
2,000 boxes Selected, W. Rogers & Co.	Sold
500 boxes 4-Crown Layers, Arguimbau <small>(200 boxes un- sold yet)</small>	6½c.

CURRANTS

(Partly sold)

	Our Prices To-day
300 barrels Fine Provincials	37½c.
300 half-barrels Fine Provincials	4c.
200 half-cases Filiatra	4¼c.
500 half-cases Fine Filiatra	4½c.
300 half cases Choice Vostizza <small>(now due via New York)</small>	6c.
130 quarter-cases Fancy Vostizza	8c.
1,430 packages	

MALAGA FRUITS

300 bags Farragona Almonds

250 28-lb. boxes Extra Selected Valencia Shelle

2,000 boxes Fine Off-Stalk, W. Rogers & Co. Sold
 1,000 boxes Selected, Arguimbau Sold
 2,000 boxes Selected, W. Rogers & Co. Sold
 500 boxes 4-Crown Layers, Arguimbau (100 boxes 4in) 6 1/2c.

130 quarter-cases Fancy Vostizza 8c.
 1,430 packages

MALAGA FRUITS

W. C. BEVAN & CO.

(Partly sold)

300 boxes Imperial London Layers \$1.45
 850 boxes Connoisseur Clusters 1.75
 1,000 quarter-boxes Connoisseur Clusters 65
 100 boxes Extra Dessert Clusters Sold
 200 quarter-boxes Extra Dessert Clusters 75
 200 boxes Royal Buckingham Clusters 3.75
 300 quarter-boxes Royal Buckingham Clusters 1.20
 50 boxes Imperial Russian Clusters 4.90

3,000 packages.

M. CAMPUZANO

50 boxes Empire Cluster Raisins 2.00
 200 Frails Malaga Figs Sold

250 packages

358 bags Tarragona Almonds 5 1/2c.
 250 28-lb. boxes Extra Selected Valencia Shelled
 Almonds, Bevan's Bull Brand 18c.
 25 10-lb. boxes Jordan Almonds, Bevan's Tiger
 Brand 35c.

575 packages

WINES

12 drums Tarragona Ports
 35 quarter-casks "
 40 octaves "
 62 quarter casks Sherries
 67 octaves "
 100 cases Vermouth

316 packages

Total number of packages, 18,871.

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Importers

MONTREAL

THE CANADIAN GROCER

Santos and Maracaibo, but the ordinary range of quotations can be reported as given last week. We quote: Rio, 15½ to 17c.; Santos, 15½ to 17c.; Maracaibo, 16½ to 19c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

The tea market remains firm, with a good demand from retailers, and this fact, coupled with light stocks in jobbers' hands, produces a very strong feeling regarding values, especially in view of the advices recently received from primary markets. Low grade and medium blacks and Japans in fact promise to develop into an absolute scarcity, and none are now obtainable under 13 to 14c. We quote: Young Hysons, 12 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grades; Japans, 14 to 21c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The strength already noted in Valencia raisins is fully maintained. A few of the jobbers have moderately well assorted stocks and expect some fresh supplies via New York, but others are scantily supplied. Demand is brisk also at higher prices and values are firm. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¾ to 6c.; selected, 6¼ to 6½c., and layers, 6¾ to 7c.

The strong feeling on the Coast in California raisins continues, and commission men here have not even received any quotations from their principals on the Coast. We quote: 2-crown, 6 to 6½c.; 3-crown, 7 to 7½c., and 4-crown, 8 to 8½c.

Sultana raisins are held firm with a fair demand at 8 to 12c., as to grade.

Malaga raisins continue steady at \$1.50 to \$4, as to grade.

Currants continue firm abroad and spot prices are firmly held. We quote: Filiatras, bbls., 4c.; half-bbls., 4¼c.; cases, 4¾c.; half-cases, 4½c. Fine provincials are worth about ⅜ of a cent a pound more; Patras, 5½ to 6c., and Vostizza, 6¾ to 8c.

The situation in prunes is strong in line with other fruits. No consignments of Californias are looked for this year and both French and Austrian appear to be firmly held. We quote: French 5 to 9c.; Austrian, 5¾ to 7c. and Californias, 10 to 11c. for 40 to 50's.; 9 to 10c. for 50 to 60's.; 8 to 9c. for 60 to 70's., and 7 to 8c. for 70 to 80's.

New figs and dates are in second hands here. The former range from 9½ to 15c. and the latter 5 to 7c. as to grade.

NUTS.

The nut market is quiet, but firm. We quote: New Valencia shelled almonds, 18 to 20c.; old Filberts, 8 to 9c.; pecans, 8 to 12c.; peanuts, 8 to 10c.; Grenoble walnuts, 14 to 15c.; shelled walnuts, 20 to 22c.; shelled peanuts, 9 to 10c.; cocoanuts, \$5 per 100.

CANNED GOODS.

The strength in canned vegetables continues and there has been more demand for them this week, though it is not especially

active or noticeable. We quote as follows: Tomatoes, 70 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

There is a fair enquiry for all kinds of green fruit. We quote: Jamaica oranges, \$5 to \$5.50; lemons, \$3 to \$3.50 per box, and \$6 to \$7 per chest; bananas, 50c. to \$1; pears, \$2 to \$2.50 per keg; grapes, 14 to 25c. per basket; California Tokay grapes, \$1.75 to \$2 per case, and new Almerias \$5 to \$7.50 per keg.

APPLES.

The apple market is unchanged locally. We quote seconds, 75c. to \$1, and firsts, \$1.50 to \$1.75 per bbl. The exports from Montreal last week were 27,688 to Liverpool, 26,206 to Glasgow, 18,367 to London, 6,145 to various ports, and 6,000 to Hamburg.

FISH.

The continued mild weather has tended to curtail the city and country trade in fish, consequently the market has been quiet during the past week, but as there is no overstock of preserved or fresh fish, with the exception of pickled herrings, prices show no material change from a week ago. No. 1 N.S. herrings are selling in a jobbing way at \$4 to \$4.25 per bbl., and in half-bbls. at \$2.40 to \$2.50. No. 1 green cod have changed hands at \$4.25, while No. 1 large have sold at a decline of 25 to 50c. per bbl., at \$4.50 to \$4.75, and No. 2 at \$3.25. Small Labrador salmon, unchanged at \$11.50 to \$12 per bbl., and B.C. in half-bbls. at \$6. No. 2 mackerel, steady at \$11.50 to \$12 per bbl.; No. 1 halibut at \$9, and tongues and sounds at \$7.50 per bbl. Prices are unchanged at 6½ to 7c. for haddies; 90c. per box for Yarmouth bloaters; \$1.35 per box for kippered herrings; \$1 per basket of 100 for Siscoe herrings, and 11c. per box for medium smoked herrings. Owing to the very small stock of dried codfish on the market prices are firmer at \$4.25 to \$4.50 per cwt. Pollock are steady at \$2 per 100 lbs., skinless cod at \$4.50 to \$5.25 per case as to brand, boneless cod at 5½c. per lb., and fish at 3c. per lb. Haddock have sold at 3½ to 4c.; frozen B.C. salmon at 10c.; fresh salmon at 11c.; dore at 6½c., and pike at 4½c. per lb.

COUNTRY PRODUCE.

EGGS—There is a quiet demand for eggs at 14 to 14½c. for candled, and fresh laid are scarce and firmer at 20 to 21c.

BEANS—Continue as before, at 70 to 75c.

HONEY—Remains dull at 10 to 12c. in the comb and 8 to 9c. extracted.

POTATOES—There is no change in these, which we quote at 35 to 40c.

DRESSED HOGS—The demand for dressed

hogs is quiet and prices are steady at \$4.75 to \$5 per 100 pounds.

BALED HAY—Without change, demand ruling quiet at \$10.50 to \$11 for No. 1 and \$9 to \$9.50 for No. 2.

DRIED APPLES—Dull and unchanged at 3 to 3½c., and evaporated 5½ to 6c.

PROVISIONS.

The demand for all kinds of provisions is limited and the market is quiet, with no new feature to note. We quote: Canadian pork, new, \$11 to \$12; Canadian short cut, clear, \$10 to \$10.25; Canadian short cut, mess, \$10.25 to \$10.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5¼ to 5½c.

FLOUR, MEAL AND FEED.

The tone of the flour market continues firm, and prices are fully maintained in spite of the declining wheat markets in the States for the past few days. Millers to-day reported the demand good, but Ontario dealers stated that sales were rather slow, as buyers are pretty well stocked up for the present. We quote: Winter wheat, \$4.90 to \$5.10; spring wheat, patents, \$5.20 to \$5.30; straight roller, \$4.40 to \$4.65; straight roller, bags, \$2.10 to \$2.25; extra bags, \$1.75 to \$1.85; Manitoba strong bakers', \$4.50 to \$5.

The demand for oatmeal continues slow and the market is quiet, with no change in prices to note. We quote: Standard, bbls., \$3.35 to \$3.40; granulated, bbls., \$3.45 to \$3.50, rolled oats, bbls., \$3.35 to \$3.40; rolled oats, per bag, \$1.65 to \$1.70.

In feed the feeling is steady, and millers report the demand good, especially from Eastern Ontario buyers. We quote: Bran, \$9.50 to \$10.50; shorts, \$11 to \$12; moultrie, \$15 to \$16.

CHEESE AND BUTTER.

The cheese market was quiet, and with the tail end of the fall make being gathered up at low prices there is nothing to induce buyers to meet holders' views on finest September at present. Accordingly, the values on these are purely nominal.

The butter situation is unchanged. For finest creamery in boxes buyers' and sellers' views are apart, the latter asking 19½ to 20c. and the former bidding 19 to 19½c.

MONTREAL NOTES.

New dates and figs are now distributed to jobbers here. They are held very firm as quoted last week.

No consignments of California prunes are expected this year. The fact has imparted a firm disposition to the market.

There have been lower offers on both Santos and Maracaibo coffee in lots, but the fact does not affect ruling spot prices.

Stocks of Valencia raisins in jobbers' hands are poorly assorted at present. Holders lucky enough to have any hold them very firm.

Mr. J. D. Roberts, of the Pure Gold Mfg. Co., Toronto, was in Montreal on Tuesday. After looking up some business here he intends going on to Halifax, N.S.

Wm. E. Knowler, of Knowler & MacAulay, commission merchants, Vancouver, B.C., was among the visitors at THE

**NO Sticks
Stones
Dirt**

Grocers

Competition is becoming keener every day, and one way of keeping your customers' trade is by offering them fruit perfectly free from dirt, stems and stones at prices that are bound to meet their approval. Our

Coffee.

CLEANED CURRANTS

KALAMOS
MOREA
ROYAL VONITSA
REGAL

are all ready for use, in cases and half-cases. Our prices are right. Try a case.



Our "Crushed" Java and Mocha (X T R) Coffee is a prime favorite. Put up in tins, 25 and 50 lbs. Price reduced from 22 to 20c. per lb. "Crushed" and 20½c. "Crushed Ground." Tons of this Coffee are sold by us every year---best value in Canada ---if you haven't tried it, write for sample ---it will surprise you---

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

GROCEER office on his way to spend Christmas with his friends in Manchester, Eng. He sailed on the Lake Ontario Thursday morning.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Nov. 19, 1896.

LARGE quantities of goods have been moving, and, as almost all values are firm and upward, the general feeling is one of satisfaction. The fall has been mild and the fall of rain much larger than usual. A drive of logs of this fall's cut has been brought down the river, and is said to be the finest ever brought down the same season as cut. We have had our first snow, and river steamers are making their last trip. The quiet season will soon be here, at least in wholesale lines. In tea quite a large business is being done in locally packed lead packages. Till lately one firm has had the business to itself. Trade in this line extends into the state of Maine. Hon. Sydney Fisher, Minister of Agriculture, was present at a meeting of the Board of Trade this week in the interest of cold storage. He said any help given by the Government would be to railways or steamship lines in connection with arrangements for export business.

OIL—Continues to move freely. Steamers are making their last trips, which causes an increase in shipments. We quote: American burning oil, 20 to 21c.; best Canadian, 19 to 19½c.; prime, 17c.; no charge for barrels.

SALT—Is still scarce, though a cargo of over 7,000 sacks arrived this morning. There are two more cargoes near to hand. In fine factory-filled demand is but fair. We quote as follows: Coarse, 48 to 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3.25; 10-lb. bags, in bbls., \$3; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartoons, \$2 per case of 2 doz.; Canadian fine, \$1.

CANNED GOODS—There is a fair sale. In oysters new are now offered. Prices are rather easier since the season opened. Strawberries are the firmest fruit. Canned meats are held firm by first hands at the advance, but this is the off season. Gallon apples were offered low this week, but demand is light. We quote as follows: Corn, 70 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 80c.; gallon apples, \$1.80 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.34 to \$1.45; peaches, 3's, Canadian, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; lobsters, \$2.20 to \$2.25; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz.; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—Winter apples are coming in freely and are of extra quality, but demand is only fair, though prices are rather

firmer. Pears are about out of the market, and Canadian grapes are also nearly done. Lemons are high. Oranges move slowly. Only a few bananas are being received. Cranberries are held firm, with chief demand for Cape Cods. Sweet potatoes are easier. We quote: Lemons, \$7 to \$7.50; oranges, \$5 to \$6; bananas, \$2 to \$2.25; grapes, 40 to 50c. per basket; apples, \$1 to \$1.50 per bbl.; keg grapes, \$5 to \$6.50; N.S. pears, \$4 to \$5 per bbl.; cranberries, Cape Cod, \$6 to \$6.50 per bbl.; bog cranberries, native, \$4.50 to \$5; sweet potatoes, \$2.50 to \$2.75.

DRIED FRUIT—The off-stalk Valencias to hand are in many cases not giving satisfaction. The people largely have themselves to blame, as they bought at lowest possible prices from houses they did not know. Good goods can only be bought by paying fair prices. The Californias give good satisfaction, but there is not enough of them. Some shippers did not fill all their orders. Some dealers find themselves short on peels. Large quantities were to hand this week. No new California prunes are being received. Evaporated apples show better demand, but prices keep low. Some Nova Scotia dried apples offered this week brought but 3c., and that in only limited quantity. We quote: Valencias, 5½ to 6c.; California L. M. 3-crown, 6½ to 7c.; London layers, \$2 to \$2.25; currants, cases, 4½ to 5c.; bbls., 4½ to 4¾c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 5½ to 6c.; dates, 4½c.; dried apples, 3 to 4c.; evaporated apples, 5 to 5½c.; Canadian onions, \$1.90 to \$2; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6½ to 7c.; citron peel, 16 to 17c.; orange and lemon, 12 to 13c.; Valencias, layers, 6½ to 7½c.; 4-crown L. M. raisins, 7¾ to 8c.

SUGAR—During the week a good demand is noticed, and refineries report sales active. Prices are firm at the advance and higher figures are looked for. We quote: Granulated, 4 to 4¼c.; yellows, 3½ to 3¾c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—A car was shipped this week to the province of Quebec. Local demand has been active, and there is a firmer feeling. In syrup less is being done than last season. New Orleans finds a fair business, but has been affected by the dulness which has ruled in other grades. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 26 to 28c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

DAIRY PRODUCE—Butter is dull. The quantity of poor butter offered keeps the price down. There is but a limited demand. Cheese shows good business, but not much higher prices are looked for. Stocks here are light. Eggs have good sale and are higher. We quote: Dairy butter, 16 to 18c.; new creamery, prints, 20 to 22c.; do., tubs, 20c. Cheese, 10 to 10½c. Eggs, 17 to 18c.

FISH—Shipments have been good during the week. Prices show little change. A few pickled Canso herring were here and sold at high figures, but quality was not satisfactory. Smoked herring show a marked change from last year, for not only are they much higher, but hold firm, stock being light. In boneless fish demand is quieter. The demand is good in the west, and

buyers for the present seem stocked. Quite a quantity of fish are now shipped, boxed whole with the skin taken off. In haddies and bloaters demand continues good. We quote: Large cod, \$3.25 to \$3.50; medium, \$2.75 to \$3; pollock, \$1.15 to \$1.25; bay herring, \$1.50 to \$1.55 per half bbl.; smoked, new, 7 to 8c.; shad, half-bbl, \$4.50 to \$5.50; boneless, 2½ to 8c.; bloaters, 60 to 70c. per box; kippered, \$1 per box; Barrington, \$3.25 per bbl.

PROVISIONS—There has been a good movement in all lines. Lard has been largely bought. Several cars are either here or to arrive; prices rather higher. Beef is also firmer. In compound lard little is doing. While there is a fair business in smoked meat, quotations show a large range. Pork is still low. We quote as follows: Clear pork, \$13.75 to \$14.50; mess, \$13 to \$14; plate beef, \$12.50 to \$14.00; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 8 to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—Flour is still a matter of interest. Prices show an upward tendency. Stocks, particularly in Manitoban, are large. At present there is but little heavy buying. Low grades and feed have still but little movement owing to the low price of corn. Middlings are, however, rather higher. Oatmeal is still firm at the advance, but St. John merchants are not active buyers owing to good stocks being held. Beans have shown but little further advance, and prices are still low. P.E.I. oats are offering more freely but at higher prices, figures being now about equal to oats of Ontario growth. Hay is moving freely. Western grey buckwheat is arriving in large quantities. There is a demand here. We quote: Manitoba flour, \$5.80 to \$5.85; best Ontario, \$5 to \$5.10; medium, \$4.60 to \$4.70; oatmeal, \$3.70 to \$3.75; cornmeal, \$2 to \$2.10; middlings, car lots, in bulk, \$15 to \$16; bran, do do, \$14 to \$15; hand-picked beans, \$1.15; prime, \$1; oats, 32 to 33c.; hay, \$12 to \$13; barley, \$3.00; round peas, \$1.15; split peas, \$3.00 to \$3.25; yellow eye beans, \$1.75; buckwheat meal, \$1.20 to \$1.25; grey, \$2 to \$2.25.

ST. JOHN NOTES.

A car of cheese went from Petitcodiac to Montreal this week.

Moncton gives the new Acadia Sugar Refinery 50,000 gals. of water per day free.

Jardine & Co. and C. & E. Macdonald this week received shipments of Beardsley's shredded codfish.

Leonard Bros.' haddies continue to move west in large quantities. The demand this year is larger than ever.

A new broom is on this market from our local manufacturer. It has a bamboo handle, which makes the larger brooms quite light to work with.

The new cheese, "Pepsin Cream," is for sale by our leading retailers. The quality of the cheese, together with the low price, wins for it many friends.

Tea is a matter of some interest, and some large orders have been placed for direct shipment. Not only are values firm and tending upward, but a number feel there is a fair prospect of duty being placed

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; J. Hunter White, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.
J. W. BEARDSLEY'S SONS, New York, U.S.A.

LONG CLEAR BACON
BREAKFAST BACON
BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.

Pork Packers, OWEN SOUND

APPLES

FOR EXPORT.

We are in position to handle all your apples in Great Britain, and as we have engaged considerable space to Liverpool, we can save you money in freight rates.

DAWSON & CO.

32 WEST MARKET STREET

Correspondence Solicited.

TORONTO.

GEORGE McWILLIAM

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL

FRUIT

Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

Sausages

of finest quality.
Fresh every day.

Pork Loins

Trimmed or not trimmed.
Supplied by express.

F. W. Fearman

HAMILTON

on it. Quite a number favor a duty, the more if it is a specific one, as that will tend to keep out low grade goods. Others feel a duty will but lessen the per cent. of profit, while it increases the amount of capital invested.

Apples are now being shipped direct to Manchester, as well as to Liverpool and London. A steamer is chartered to take 9,000 barrels of Nova Scotia apples there.

Mr. Rautenbery, so widely known through these provinces as the representative of Park, Blackwell & Co., of Toronto, has given up his business and intends becoming an evangelist.

Turnups are low here, selling from river steamers as low as forty cents per barrel. St. Andrews turnips, the best grown here, are chiefly sold in Boston, where they are shipped by the car, one of which goes about every day.

St. John is to have another first-class biscuit and cracker factory. A new building will be built and the latest machinery procured. The building will be a three storey one 45 by 90 feet. Mr. C. D. Bass, who has a large factory in New London, Conn., is the leader in the movement.

G. J. Hamilton & Sons, of Pictou, who have gained such a large trade here in biscuits and confectionery, intend to conduct their business here in the future rather differently. In place of working through an agent, they will sell direct to some one wholesale house, who will supply the retail trade.

"You can see for yourself that these goods are marked down," said the salesman, pointing to the altered price marks. "They appear to be all marked up," replied the customer, as he looked at the many hieroglyphics.—Yonkers Statesman.

A boy walked into a merchant's office the other day in search of a situation. After being put through a catechism by the merchant, he was asked: "Well, my lad, what is your motto?" "Same as yours, sir," he replied; "Same as you have on your door—'Push.'" He was engaged.

The store occupied by T. A. Rowat & Co., 228 Dundas street, has been purchased by Mr. T. G. Whiskard. This will necessitate Messrs. Rowat & Co.'s vacating the place, as their lease expires in a short time. This progressive grocery firm have taken lease of the store at 234 Dundas street—a few doors further east—and will immediately commence to refit it for their use.—Advertiser, London.

It Has No Equal

BROCK'S BIRD SEED



We know it because
The Wholesaler sells more. The Retailer sells more
The Customer buys more.

It pays to handle such goods.

NICHOLSON & BROCK - TORONTO

THANKSGIVING WEEK

There will be large demand for

POULTRY

We solicit your shipments. Also all kinds of produce.
Correspondence invited. Ref. Bradstreet's Agency.

H. P. GOULD & CO.

Wholesale Produce and Commission Merchants,

33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.

70 and 72 Front St. East
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

PURE LARD

TUBS PAILS

"MAPLE LEAF BRAND"

D. GUNN, BROS. & CO.

TORONTO.

Goods in Season

FINNAN HADDIES
OYSTERS

JAMAICA ORANGES

CRANBERRIES

JERSEY SWEET POTATOES
AND CHESTNUTS

Hugh Walker & Son

GUELPH, ONT.

A MARKET FOR CANADIANS.

Mr. R. M. Horne-Payne has addressed the following letter to Mr. E. B. Osler, president of the Board of Trade:

"In passing through Toronto I venture to address you on a subject that I consider should have the greatest interest for Toronto merchants and manufacturers generally throughout Canada. Whilst conducting the large mining operations in British Columbia of the Lillooet Fraser River Co. during the past eight months, nothing has struck me more forcibly than the remarkable absence of representatives of Eastern Canadian houses in the race for the supply of the mining trade of the Pacific province—a trade which has rapidly assumed gigantic proportions. Eastern Canada does not yet seem to have realized that already many millions of capital have come into the province, and that there are in the West Kootenay alone not less, probably, than 10,000 miners, and twice as many other workers to be fed and clothed and supplied with the necessities and luxuries of life. Few manufacturers from here are represented at all; those that are are for the most part represented by young men of little experience in their work, who devote more time to dabbling in mining claims than to their legitimate business. Against this the manufacturers of the United States are represented by the best and most active men they can command, and every train brings in fresh travelers to almost force American goods down would be English buyers' throats. Neither are these facts attributed to the inability of the Canadian manufacturer to compete with his American opponent, because having made up my mind to favor English trade wherever possible, I this year sent our purchasing agent on a month's missionary trip to the Ontario and Quebec manufacturers, with the result that, with the exception of machinery not made in Canada, we satisfactorily filled all our requirements in these markets. I am told that locally this state of affairs is attributed, first to lack of transportation facilities from eastern Canada to the Kootenay, and, secondly, to the fact that the great majority of the working mines are controlled by the United States.

"In reply to the first argument I would say, firstly, that the Southwest Kootenay is not by any means the only mining district in British Columbia, and that in the Illecillooet and the Lardeau (which are admirably served by the C.P.R.) the Canadian has the same advantages which he complains of the American having in Rossland, and yet he does not avail himself of them; and, secondly, that when the Crow's Nest Pass road goes through (which it undoubtedly must before long, as the demand for it is absolutely imperative) it should find the

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., MONTREAL AND TORONTO

Ask your wholesale grocer for

Leonard's 1-lb. Cod, in blocks and 5 and 20 lb. boxes, and 1-lb. "Gem of the Sea," in 21-lb. boxes
(GUARANTEED)

We are also putting up . . .

New Haddies, Kippers and Yarmouth Bloaters.

THERE IS MONEY IN IT!

For the dealer who handles Canned

"Golden" Haddies

The BEST and MOST RELIABLE brand on the Market.

"GOLDEN" Haddies are cured, smoked and canned immediately after being taken from the water.

Every can full weight and guaranteed.

Order **GOLDEN Haddies** from your **Wholesaler.**

PACKERS' AGENTS—

NORTHRUP & CO.,
ST. JOHN, N.B.

**From the Atlantic to the Pacific . . .**

There come orders and praises for

GRAHAM'S CELEBRATED CANADIAN PEP SIN CREAM CHEESE . . .

The only scientifically prepared cheese made in America. It is guaranteed to be absolutely pure and having aseptic qualities known to no other cheese. Every mail brings tidings of increased demand. Be careful you get the genuine. Manufactured by

R. J. GRAHAM,

519 KING ST. W., TORONTO.

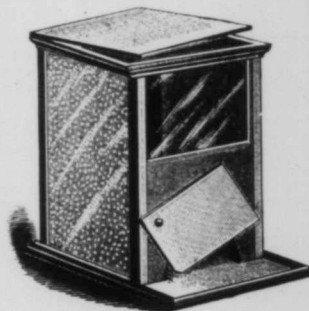
And at BELLEVILLE, ONT.

SALT**VERRET, STEWART & CO.**

Importers and Dealers

MONTREAL.

QUEBEC.

SALT**SALT****SALT****MARSHALL'S**

Saratoga Potato

CHIPS.

Grocers sell them.

Manufactured by . . .

JOHN E. MARSHALL118 Commercial St.,
Boston.D. H. RENNOLDSON,
Agent in Montreal.**KILLED TWO BIRDS**

With one stone. Bad seed has killed thousands and helps to kill many a short-sighted grocer's trade.

MORAL: Handle only the best.

The demand for **GOTTAMS BIRD SEED** is so great it will pay you well to handle it. Protected by five Canadian patents covering the most valuable discoveries for birds, it is 2½ times the value of any other brand. All wholesalers.

One year's subscription to **BIRD LIFE** (50c.) free for addresses of twelve of your customers keeping birds.

THERE ARE OTHERS, BUT,

**WHITE
MOSS
BRAND
COCOANUT**

is the **BEST** on the market to-day.

Canadian Coconut Co.
(J. Albert McLean, Prop.)

MONTREAL



**The
Club
Coffee**

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

Ewing, Herron & Co.

Coffee and Spices
Montreal.



COCOANUT?

Yes,

It's all right!

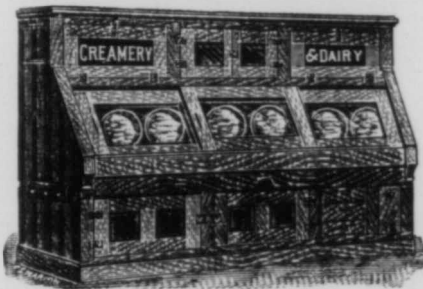
SCHEPP'S

Improved Shredded and Edelweiss Brand
Thin Strip have no equal.

They are the Standard goods with first-class trade.

Factory, 6 and 8 Bay St. **TORONTO**

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL.

Mince Meat

Carefully prepared from the best known English recipe. Purest ingredients mixed in the right proportions and properly seasoned.

Put up in pails of 7-lb., 14-lb., 28-lb.

Write for Quotations.

T. A. LYTTLE & CO.

Vinegar Manufacturers

TORONTO

SELL . . .

"KINCORA"

CEYLON

For Strength and Flavor.

JOHN SLOAN & CO.

45 Front Street E.

TORONTO

Full Lines

FIGS . . .

NUTS . . .

RAISINS

For Xmas trade. Lowest prices.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

Arriving this week

CASADO & REIN & CO.

London Layers

Black Baskets

Valencia Shelled Almonds

In 28-lb. Boxes

T. KINNEAR & CO.

49 Front St. East, TORONTO

NEW CANDIED PEELS

CROSSE & BLACKWELL'S

CITRON

ORANGE and

LEMON

A shipment now in store.

PERKINS, INCE & Co.

TORONTO.

**Holds the
Record**

**"Excelsior
Coffee"**

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO

BUY
**Ivory Bar
Soap**

THE BEST MADE

Canadian manufacturers already in the field with their very best men posted at every point—acquainted with every district and ready to attack and secure the position now held by their American cousins, who, I think, there can be no doubt, to-day control 90 per cent. of the trade.

“As to the working mines being all controlled by Americans, this is simply a mistake. I am satisfied that by far the largest share of the mining business of the province to-day is controlled by Englishmen anxious to help English and Canadian trade. I trust that you will consider the importance of this subject sufficient justification for me in trespassing on your attention.”

HALIFAX TRADE GOSSIP.

THE continued wet weather has put a damper on trade, and in almost every line there is reported very little doing. This applies more particularly to our great staple, fish. The catch has been all right, but the fishermen have not been able to get it dried, and in consequence will have to carry it over till spring. This means great hardship for the fishermen and dulness among the trade in general.

There is a fair movement in sugar, but quotations remain unchanged.

Provisions show no life whatever.

Seventeen packages of P. E. Island butter were shipped from here on Saturday to London.

Canned goods are moving slowly. Gallon apples are worth \$1.85; butter and string beans, 80c.; new corn, 70 to 80c.; peas, 75 to 80c.; pears, \$1.65; peaches, 2's, \$1.85; pineapples, sliced, \$2; grated, \$2.25; tomatoes, 75 to 80c.; N.S. salmon, \$7 per case; B.C. do., \$5 for old and \$6 for new. Lobsters are scarce, \$9.75 to \$10 being quoted for flats and \$7.50 to \$8 for tallis per case. Canadian canned beef is worth \$1.15 for 1's and \$2.55 for 2's.

Dealers are looking for 11½c. for September cheese. Old stocks are about cleared up. Some P. E. Island makes just put on the market are meeting with much favor. Halifax is sure to become a good market for Island cheese, if the quality keeps to its present excellence.

There is no improvement in the local apple market. The demand is large, but the prices are too low for profit. Good winter fruit retails at \$1.50 per barrel, and common varieties sell as low as 75c.

There is a fair demand for molasses in a jobbing way. A small order was filled for Newfoundland account last week. Quotations are: Fancy Demerara, 33c.; fancy Porto Rico, 33c.; choice Porto Rico, 31c.; common grades can be had at 25c.

Stocks of dried fruits on this market are getting low, although supplies were recently received by late English steamers. Higher prices are anticipated. Valencia raisins are quoted at 6½c. in lots of 100 boxes, and 6¾c. in lots of 50 boxes. Fine off-stalk Merles and Morands are quoted at 5¾c. in lots of 100 boxes, and 5½c. in lots of 50 boxes. London layers are worth \$1.75 to

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

JAMIESON'S BISCUITS

are better, and this view is being convincingly confirmed by daily extensive and extending demands—the true touchstone of merit.

THE MANUFACTURER - R. E. JAMIESON, OTTAWA

\$1.90 per box; Imperial cabinets, \$2 to \$2.20; black baskets, \$2.25 to \$2.50; and Dehesa bunch, \$3.50 to \$3.75. Layer figs are worth 12c. and French prunes 5½c.

There is a fair trade doing in green fruits. Jamaica oranges, repacked, are worth \$6. with possibilities of an advance. Pears are worth from \$4 to \$6 per barrel. A carload of Canadian grapes was received on Saturday. They are selling at 30 to 40c. per basket. Almeria keg are worth \$5.50, with indications of a rise. Lemons are quoted at \$4.50 to \$5.50. Silver skin onions are selling at 1¼c. per lb.

The steamer Barcelona took 1,260 cases of cheese to Liverpool on Saturday. They came from P. E. Island. The same steamer also took 508 barrels of apples.

J. B. Scott, grocer, of Moncton, is about removing to Parrsboro, N.S.

The Dominion Government is going into the green fruit business. The steamer Newfoundland arrived here last week with 63 barrels of cranberries from Sable Island, which were sold at auction on Tuesday. They were picked by the life-saving staff on the island and the proceeds of the sale went to swell the Dominion coffers.

P. E. Island oats are arriving freely and sell ex vessel at 30c. per bushel. There are plenty of oats on the Island, but very few potatoes. Vessels arriving this week are bringing large quantities of oats, but very few potatoes. The latter are worth 30c.

The flour market is decidedly on the up grade. There is a very perceptible change in quotations this week and the movement is encouraging to dealers. Since last report prices have advanced 25c. per bbl. This makes in this market an advance from the lowest point of \$1.50 per bbl. Feeds and corn are steady at last quotations.

James D. Eisenhauer, one of the most prominent merchants in this province, died at his home in Lunenburg on Monday, aged 64 years. Deceased carried on an extensive business with the West Indies, sending

out cargoes of fish and bringing back the product of the islands. In his business he was very successful, and the town of Lunenburg will feel his loss. He sat in the Provincial Legislature for some years and represented his county at Ottawa for one term. He was a Liberal in politics.

Fishstuffs—The volume of trade on the whole is fairly satisfactory. Late West India steamers had full cargoes ordered. Buyers are stocking up for the holiday season, now fast approaching. Prices have declined considerably in Porto Rico, but the market still shows a profit. The prospects are that the Brazils, Cuba and Porto Rico will not be flooded this year with jerked beef from Rosario, and, if this proves true, a better average price will be secured. Fat herrings are scarce. Alewives are firm and advancing. The market is bare of salmon of higher grades. There is no stir in mackerel, and holders feel anxious. No advance is anticipated on account of the enormous quantities still to come from Ireland. A large catch is also reported in the Gulf. West India herring are in good supply.

A. F. MACLAREN'S SEAT.

THE CANADIAN GROCER is pleased to see that the petition to unseat Mr. A. F. MacLaren, M.P. for North Perth, has been dismissed. Mr. MacLaren, whatever his politics may be, is a cheese man of the highest reputation, and the loss would be the country's were he out of Parliament.

QUICK SHIPMENT OF GRENOBLES.

Estrine & Co.'s (Marseilles, France) shipment of Grenoble walnuts arrived on the Toronto market on Thursday, 19th inst. On the 7th inst. the nuts were in France, so that only 12 days elapsed between the time they were shipped and the time they were in wholesalers' hands in Toronto.

PURE DRUGS

are what your Physician counts on when he writes your prescription.

PURE SPICES

are what your Customers want when they are ordering Spices for their Xmas Cake.

You can guarantee Pure Gold Spices

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.

A UNIQUE PLAN.

A NUMBER of merchants in a Missouri town have adopted a rather unique plan for dealing with the farmer trade. It is described by an exchange as follows. The grocer with whom any given farmer deals agrees to take all his produce at the top price, in trade. No cash is paid, and an endeavor is made to get the customer to get a credit to his account, if possible. If anything not handled by the grocer is wanted by the customer — for instance, dry goods, clothing, boots or shoes, or anything of that kind — the grocer gives his customer a credit slip stating the amount due him, which is accepted for the goods needed. The bill is then presented to the grocer, who pays the same, less a small percentage as commission and pay for his trouble. As the grocer usually pays almost the retail price for produce, his profit comes in a measure from the commissions he receives from other merchants. The plan is said to work very successfully and to bring trade to the town, for when a farmer once has a balance to his credit he is not apt to go to some other point for the things he may need.

The future of the scheme will be watched with interest, but it would appear to an outsider that there are elements of weakness in it. In the first place, it gives the grocery merchant who succeeds in making such a deal with a farmer a rather unwarrantable control of trade not in his line. Then again, the number of farmers with whom he

would succeed in making such an arrangement must be limited, as farmers are getting more and more careful of allowing their affairs to be managed by outside control, by mortgaging their crops ahead, etc.

PEEK FREAN & CO.'S NEW LINE.

The novelty in biscuits shown by Peek Frean & Co. this year is chocolate macaroons, a very tasty and nutritious article. They are put up in neat tin boxes with soft metal coverings so that they should keep an indefinite time. The keeping quality of Peek Frean & Co.'s biscuits seems to be greater than they themselves say. When Mr. Petter was in Halifax some weeks ago, Bauld, Gibson & Co. said they had a case of vanilla sugar wafers which had been lying in their cellar for 10 years. They were afraid to offer them for sale as they thought they were sure to be off flavor. Mr. Petter had them open one of the boxes, and to their surprise they were as sweet and crisp as the day they were packed. He is sending a box to England for his firm to examine.

The "Marlborough" is another novelty. It is a light, delicately flavored almond biscuit. The "Dutch Macaroon," which was so popular here some years ago, has this year sold very well. For the really first-class trade where a very fine plain biscuit is wanted Mr. Petter has been selling the "Health." A popular biscuit with children is the "Juvenile" at 6c. of which 1,260 go to the pound.

PERSONAL MENTION.

Mr. J. H. Weir, one of Sault Ste. Marie's live grocers, was in Toronto this week.

Mr. Lightbound, of Lightbound, Ralston & Co., Montreal, is in Toronto this week looking up business.

Mr. P. C. Larkin, of the Salada Tea Co., has just returned from a two weeks' trip to Boston and other points in the United States. While in Boston he made arrangements to start a branch of his business there. "There is a great opening there for fine teas," he remarked to THE CANADIAN GROCER. "Salada" tea has already been introduced in Western New York and Northern Pennsylvania.

Mr. J. N. Christie, of Thomas Doherty & Co., tea merchants, Montreal, is in Toronto this week with a number of samples under his arm. He has been through to the Northwest and is stopping over in the "Queen City" for a few days to gather in orders. He corroborates what has already been said regarding the improved business outlook in the Northwest.

Hudon, Hebert & Cie. had one of the largest shipments that has come to any one firm for some time ex Bellona, namely, 18,871 packages.

Maclaren's Imperial Cheese . . .

There is no doubt about its being the best. Competent judges have declared it superior to any other cheese in the world, and you can easily test it yourself as compared with any other Canadian or American cheese.

We are now shipping to all parts of the world.

A. F. MACLAREN & CO., Toronto.

HINTS TO BUYERS.

A FRESH supply of following are just to hand with Lucas, Steele & Bristol: Roberts' table and invalid jellies, English rock candy, Robinson's groats and prepared barley, "Pure Gold" icings and pastry spice.

S. K. Moyer has a shipment of Almeria grapes arriving.

W. H. Gillard & Co. report a lively sale for their Japan teas.

Crosse & Blackwell's peels are in stock with the Davidson & Hay, Ltd.

All back orders for currants have been filled by Lucas, Steele & Bristol.

T. Kinnear & Co. have in stock a shipment of new Formigetta almonds.

L. Schepp reports an ever-increasing demand for their cocoanut in packages.

Lazenby's soup squares and solidified jelly are now in stock with H. P. Eckardt & Co.

The Davidson & Hay, Ltd., are showing this week some fine natural figs in 30-lb. boxes.

The manufacturers of Gillard's new pickle and Gillard's new sauce (Messrs. Gillard & Co., of London, Eng.,) in a letter

written to their agents in Canada, state that they are delighted at the high favor which these products are finding with Canadian consumers.

Perkins, Ince & Co. are in receipt of a shipment of Crosse & Blackwell's candied peels.

John Sloan & Co. have a carload of fancy package salt, to retail at 10c., arriving next week.

The Davidson & Hay, Ltd., have a direct shipment of Ceylon teas due to arrive shortly.

W. H. Gillard & Co. have at hand 10 carloads of their "Paradise" brand of currants.

The Eby, Blain Co., Ltd., are in receipt of a shipment of Tarragona soft-shelled almonds.

The Davidson & Hay, Ltd., have another line of syrup in stock this week. It is a dark one.

Laporte, Martin & Cie., Canadian agents, report greatly increasing sales for P. Richard's brandy.

H. P. Eckardt & Co. report the arrival of new Tarragona soft shelled almonds and Grenoble walnuts.

John Sloan & Co. are putting a Japan tea in one-pound packages on the market. It

is named the "Golden Stork" and retails at 35c. The package is an attractive one.

Merchants can now obtain Graham's Canadian Pepsin cream cheese from their wholesale grocer.

Some fancy cartoons, 2-lb. and 5½ lb. each, of Malaga raisins are to hand with Lucas, Steele & Bristol.

Laporte, Martin & Cie. find that the low prices they are asking for green codfish have brought in many orders.

The Davidson & Hay, Ltd., have in stock shipments of Bevan & Co.'s and Rein's shelled Valencia almonds.

A lot of Labrador and Nova Scotia herrings, in barrels and half-barrels, has just been received by Laporte, Martin & Cie.

Clemes Bros. have their first direct shipment of Grenoble walnuts in stock this week; also a carload of new Messina lemons.

H. P. Eckardt & Co. are offering Elene figs 14-oz. boxes at 8c. per box by the case. These are not the ordinary figs packed in small boxes.

Shipments of East India pickles have been recently made to Norway and South America, and orders come pouring in from different parts of the world. The manufacturers are now extremely busy filling their

Don't Believe



all you hear—especially about canned goods. Believe what you see, taste and handle. Sample our goods at any time, and anywhere, and you will always find them pure, wholesome and carefully packed. We fear no comparison.

DELHI CANNING CO., DELHI, ONT.

fall orders. Merchants should now lay in their winter supply while the weather is mild.

T. A. Lytle & Co. are still selling large quantities of vinegar and catsup, but their most recent and seasonable output is a line of mince meat.

The Eby, Blain Co., Ltd., report a shipment of "Prime," "Extra" and "Imperial" Sultana raisins just in store; also a shipment of figs.

THE POTATO CROP OF 1896.

A smaller acreage and a decreased rate of yield are resulting in a decidedly smaller and more manageable crop of potatoes, says The American Agriculturist in its final report published this week. It says that the amount available for market is by no means as burdensome as was the crushing crop of 1895. The crop now being harvested in the United States is placed by this authority at 245,480,000 bushels, a decrease of more than 50,000,000 bushels, or 17½ per cent. compared with a year ago. The total area harvested approximates 2,865,000 acres, which in turn is 10½ per cent. short of last year. This report makes the Canadian crop 55,300,000 bushels, a decrease of nearly 13,000,000 bushels compared with 1895. In view of the shortage on this side of the ocean and the smaller crop in Germany and England, The Agriculturist thinks that the outlook for prices to farmers is certainly better than a year ago.

HOW HE HANDLES PEDDLERS.

A Northwest Missouri grocer writes an exchange that he is having some fun with the vegetable peddlers in his section, and thinks he is getting the best of them. Each morning it is his custom to send his waggon around for orders, and of late weeks he has tried loading it up with nice green stuff, which is sold direct, and the customer selects what is wanted then and there. Orders for other goods are taken and delivered afterward. His trade has increased to such an extent that he now employs three waggons instead of one. His customers prefer to buy from him than from the itinerant peddler, for they know the merchant cannot afford to misrepresent his goods.

WILL INJURE NEWFOUNDLAND'S FISH.

The Newfoundland correspondent of The Fishing Gazette writes that journal as follows: "A cablegram was received last week by a leading fish exporting firm from London, which says: 'Differential duty Portugal favor Norway, ten pence half-penny sterling.' This means that we shall have to pay 21 cents a quintal more duty on fish than our Norwegian competitors. The French bounty system has always hampered us, but we were always able to compete with

Norway hitherto. This differential duty may mean the loss of one of our best markets—Portugal. The average annual exportation to Oporto—only one Portuguese market—is 100,000 quintal, and a loss of 21 cents on that quantity means a loss of \$21,000 to our fishermen. Lisbon, Vianna and Figuiera are the other great fish centres of Portugal, and, allowing that a similar loss is met in the importations to these ports, the result will be a loss of \$40,000. This is a very serious matter to Newfoundland, as we find, by referring to the exportations of fish for 1895, that the Oporto market that year was the salvation of Newfoundland."

Josh Billings defined "a thurer bread business man" as "wun that knows enuff about stealin' so 't theare kant ene body steel from him, and enuff about law so 't he can do his stealin' legally."

Whatever may happen to a man of fixed purpose, even though his sails may be swept away and his mast stripped to the deck, though he may be wrecked by the storms of life, the needle of his compass will still point to the north star of his hope. Whatever comes, his life will not be purposeless. Even a wreck that makes its port a greater success than a full-rigged ship with all its sails flying, with every mast and rope intact, which merely drifts into an accidental harbor.—Architects of Fate.

FIGS ♦ FIGS

Now is your time to get the Finest Figs imported. We have just received from Messrs. Mainetty & Co., Smyrna—

- 20 cases 24 x 16 lb. boxes beautiful Layer Figs.
- 5 cases 42 x 10 lb. boxes Nec Plus Ultra.
- 5 cases 400 x 14 oz. boxes Choicest Figs.
- 5 cases 440 x 12 oz. boxes Choicest Figs.
- 50 boxes 25 lbs. each Choice Large Smyrna Figs.
- 50 boxes 50 lbs. each Choice Large Smyrna Figs.
- 100 bags 50 lbs. each Fine Natural Figs.

Do not forget that we have some Pinard's Prunes left (27½-lb. boxes). They are as fine as in bottles. Brands—AA 40's, A 50's, B 60's. Do not buy without asking for our prices on all fruits. Our stock is large and well assorted.

L. CHAPUT, FILS & CIE. - MONTREAL

This is the time to sell **BAKED BEANS** and **CANNED PUMPKIN**, and if you would sell something that will please your customers **besides giving you good profits**, order some of the

"LORNE" BRAND BAKED BEANS, in (3 lb. Cans) PUMPKIN . . .

If your dealer has none in stock write to

The WEST LORNE CANNING AND EVAPORATING CO., Ltd.
WEST LORNE, ONT.

TRADE CHAT.

THE C.P.R., according to The Winnipeg Free Press, continues to send east 150 cars of wheat daily. Navigation is expected to close about the 28th inst.

Over 4,900 barrels of dried apples were shipped from Ingersoll one day recently.

The will of the late John Faraday Young, provision merchant of Front street, Toronto, who died at Minden on Oct. 14, has been filed for probate. It leaves all the estate, \$4,151, to the widow.

Every ton of Atlantic water, when evaporated, yields 81 pounds of salt; a ton of Pacific water, 79 pounds; Arctic and Antarctic waters yield 85 pounds to the ton, and the Dead Sea water 187 pounds.

The H., G. & B. Electric Railway carried 147,000 passengers between May 1 and October 31 last and 26,000 packages of fruit. The total amount of freight carried during the months referred to amounted to 2,259,620 pounds.

Recently in the City Police Court Mr. F. Cloutier was fined for obstructing the sidewalk with his goods. He refused to pay the fine so on Saturday the police visited his store and seized two chests of tea. Mr. Cloutier says the police may sell the tea for he will not pay the fine.—Free Press, Winnipeg.

The spice factory of Dyson, Gibson & Co., Winnipeg, was damaged by fire on the

13th. The fire started in a peculiar manner. A quantity of alcohol had become spilled on the floor, and the gas rising from it caught fire from the candle which Mr. Dyson was carrying, and held near to see what was spilled.

A carload of geese was shipped from this station on Tuesday by Messrs. George and John Murray, of Seaforth. They paid from 45 to 55c. for each goose and bought a few ducks at 25c. each. It was the cause of scores of farmers coming to town on Tuesday and made things very brisk for that day. The geese will be shipped to the United States, where a fair figure is realized for them.—Journal, Wingham.

Thos. Hourston shipped 5,000 lbs. of wool to the Midnapore woollen mills, California, last week, exchanging it for cloth of the mill's manufacture. The price allowed for the wool was eleven cents a pound. The goods taken in exchange are of good wearing quality. Mr. Hourston is of opinion that the wool clip of the Edmonton district during the past season was about 50,000 pounds.—Edmonton Bulletin.

When Mr. W. Lindsay, near Porter's Hill, was packing some exceptionally fine Kings this fall, he inserted a note in one barrel, asking the purchaser to correspond with him and let him know the prices at which the apples were bought. The other day a letter was received from W. Wallace, a Liverpool dealer, who stated that the fruit

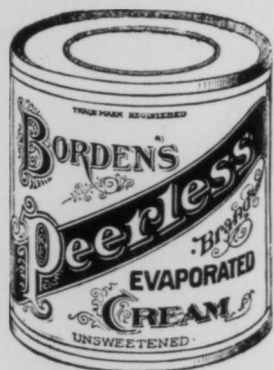
had been bought at 8s. the barrel. As the fruit originally cost 75c., it will be seen that there was in reality no margin left.—Clinton New Era.

Mr. Arch. Lamont, a large pork packer of Chatham, has been at work on an important invention, and Saturday he received word from Ottawa that a patent had been granted. The invention is an apparatus for transforming railway freight cars into refrigerator cars. It is, in brief, an adaptation of the principle used in cold storage warehouses to these conveyances. At present cold storage cars are cooled by ice, which has frequently to be replenished. Mr. Lamont's idea is to secure power from a connection with the axle of the car and by means of compressed air and a small engine generate frigidify from ammonia, doing away wholly with the use of ice.—Journal, St. Thomas.

JAS. BROWNLEE'S UNTIMELY END.

The death by suicide of James Brownlee came as a shock to the grocery trade of Toronto and Western Ontario, during his connection as traveler with Perrin & Co., of London, and Smith & Keighley, of Toronto, he having acquired an extensive acquaintance. Since the latter firm went out of business Fortune had rather frowned than smiled upon poor Brownlee. Being of a sensitive nature, he became melancholy, with the result that early on Wednesday he threw himself into Toronto bay.

Borden's Peerless Brand Evaporated Cream



ABSOLUTELY PURE

Is pure milk reduced to the consistency of cream, light in color, natural in flavor.

It cannot be compared with any unsweetened milk or evaporated cream heretofore offered.

It is not dark in color.

It does not thicken with age.

It does not spoil.

It is not disagreeable in flavor.

Prepared and Guaranteed by the

New York Condensed Milk Company

Send for particulars to

For quotations see price columns.

F. W. HUDSON & CO.

Selling Agents.....

TORONTO

Fish for Advent

Our stock of Fish
is complete. . .

GREEN CODFISH

LABRADOR SALMON

LABRADOR HERRINGS

NOVA SCOTIA HERRINGS

QUALITY UNSURPASSED

In barrels and half-barrels.

Also a fine lot of "EXTRA CHOICE" EELS

OUR PRICES ARE LOW AND CAN SATISFY ANYONE.

WRITE FOR QUOTATIONS.

Laporte, Martin & Cie. Wholesale Grocers Montreal.



**YOU'RE
LOSING
BUSINESS**

By not having Carr & Co's Fancy Biscuits in stock. Your customers must know of them, for their fame and sale are world-wide. They have been supplied to Her Majesty the Queen for the past fifty years.

Give a trial order for "CAFÉ NOIR," they're special favorites with many.

Sole agents for Canada

Robert Greig & Co.
MONTREAL.

*If you want the cream of the
India and Ceylon growth*

Buy



**Appleton's
Teas**

THOMPSON & THOMPSON, Agents
TORONTO

F. MAGOR & CO. Agents
MONTREAL



2 1/2 oz. Bottle

The best is the cheapest to use.

No trouble to sell

**Dalley's Pure
Fruit Extracts**

These extracts are the strongest, purest and finest in flavor of any, foreign or domestic, sold in this country.

**THE F. F. DALLEY
CO., Ltd.**

Hamilton, Can.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

**OVER
1,000,000**

Packets sold weekly in Great Britain alone.

Largest sale in the World

Wholesale Agents

- Montreal: Caverhill, Hughes & Co.
- Toronto: Eby, Blain Co., Ltd.
- Ottawa: P. Baskerville & Co.
- Kingston: W. G. Craig & Co.
- Hamilton: Balfour & Co.
- London: A. M. Smith & Co.
- Sarnia: T. Kenny & Co.
- Winnipeg: Sutherland & Campbell



**LIPTON
TEA PLANTER
CEYLON**

Chief Offices City Road, London, England.
United States Offices: 80 Front St., New York

Britain's love of Pure Machine made Teas Growing Yearly

Look at these figures from official London report :

Quantity of Tea (in lbs.) on which duty was paid at all Bonded Warehouses in the Kingdom from June 1st, 1895, to May 31st, 1896.

Indian,	121,099,849	-	percentage	54%
Ceylon,	75,922,039	-	"	34%
China,	26,079,360	-	"	12%

Facts are stubborn things.

Think of it---British grown teas show **88** per cent., of which the little Island of Ceylon furnished **34** per cent.

Canadian Grocers :---There is a lesson and a moral in this for you---will you take the pointer ?

DOMINION TRAVELERS MEET.

THE quarterly meeting of the Dominion Commercial Travelers' Association, held on Saturday evening in their rooms in the Board of Trade Building, Montreal, was largely attended, and so great was the disposition to transact business that the deliberations did not last more than one hour. Amongst those present were: Messrs. Fred. Massey, in the chair, Max. Murdoch, D. Watson, Gustave Piche, Jas. A. Cantlie, Fred. Hughes, Fred. Birks, Frank Gormley, J. T. Dwyer, W. P. Beauchamp, Lawrence A. Wilson, W. Brewster, W. Kissock, Thos. Herries, E. B. Garneau, of Quebec; J. Croil, H. W. Wadsworth, N. Tucker, A. S. Campbell, E. H. Copland, F. S. Cote, F. X. de Grandpre, Sam Woods, L. O. Demers, Henry Langelier, Geo. Logan, E. E. Brewster, and others.

With the exception of a little good-natured banter on the dinner question, there was apparently no inclination to make speeches, and the business went through with a rush. For the second time in a little over twenty years the French-Canadians will have a representative in the most important office in the gift of the association, and it goes without saying that the president-elect is a gentleman who will reflect credit upon the association as well as upon his race. This, in fact, is not the first time that the English speaking community has expressed its confidence in Mr. J. D. Rolland, for it is indeed a great compliment to the man to be chosen president of an association comprising 2,200 English and 500 French-speaking Canadians.

At the quarterly meeting the nomination of officers is the chief business, yet it seldom happens that an election of a president by acclamation takes place. This year has been the exception, and it has been brought about by the generosity of Mr. Max Murdoch, whose name has been freely mentioned as a candidate, but who graciously retired in order that the French Canadian element in the association might have their representative in the chair for 1897. Mr. Rolland was declared elected by acclamation, and the president-elect, although absent, received a hearty cheer.

There will be a contest for the vice-presidency. Messrs. James Armstrong, Wm. Kissock and Newton Tucker being put in nomination by their respective adherents, and a keen, but, of course, good-natured, contest is expected. There are two positions in the D.C.T.A. which scarcely ever provoke a contest, the treasurership, filled by Mr. Fred. Birks, and that of secretary, by Mr. H. W. Wadsworth, Saturday evening being no exception to the general rule.

"There are now five directors to be chosen," said Lieut.-Col. Massey and

the following twelve names were immediately put in nomination: A. A. Brown, J. Edgar Buchanan, J. Croil, H. Dean, Jno. T. Dwyer, J. S. N. Dougall, R. H. Holland, W. D. McLaren, W. B. Mathews, Jno. E. Wright, L. O. Demers and John Taylor.

The question of the annual dinner was then taken up, and a brief discussion followed, Mr. Beauchamp being leader of the opposition. A big majority decided, however, that it would be heresy not to have the annual spread, and December 22nd was fixed upon as the date, with the following committee: David Watson, W. P. Beauchamp, L. A. Wilson, J. T. Dwyer, F. S. Cote, Thos. Herries, Fred. Hughes, Fred. Birks, Hy. Langelier, Frank Gormley, Wm. Kissock, E. B. Garneau, Max Murdoch and John Rogers.

Three days before the dinner, viz., December 19, the annual meeting will be held, when the result of the voting will be announced. The notices of motion were few, but an important one by Mr. E. H. Copland, to the effect that the quarterly meeting proceed at once to the election of officers was made.

LOBSTERS FROM SOUTH AFRICA.

The scarcity of lobster packed in Canada and at other points in America has brought out offerings from remote markets, such, for instance, as South Africa. A brand of lobster packed in Cape Town, South Africa, has been brought here, and is said to be receiving considerable favor. It is known as the Triton brand. Last year a similar grade of goods was brought here, but did not take, as the fish was not separated from the shell. Profiting by experience, the shipments this year were made with a view to meeting the requirements of the American market, and there were no shells in the can. Only flat tins are offered, but the comparatively low prices named, it is said, are making a market for these goods, and although it is still an experiment, the importers are hopeful of finding a good market here.—N.Y. Journal of Commerce.

A press despatch from Windsor, under date of Nov. 9, says: "Some months ago Florey & Sons, general merchants, of Amherstburg, sold out their business to Smith & Healey, with the express stipulation that an opposition store would not be opened by the former. The promise was not kept, however, and Smith & Healey decided to obtain legal redress for their injuries. This morning Mr. J. W. Hanna, acting for the plaintiffs, obtained from his Honor Judge Horne an injunction restraining the defendants from continuing in business in Amherstburg."

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. **LOUIS HILLIARD**, Proprietor.

Union Mutual Life Insurance Co.

OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

EPPS'S COCOA

The most nutritious Cocoa
1-4 lb. Tins. 14 lb. Boxes

EPPS'S COCOAINE

COCOA-NIB EXTRACT.

A light refreshing beverage. ¼ lb. Tins. 6 lb. Boxes
Special Agent, **C. E. COLSON, MONTREAL**

VINEGARS

Made under Government Supervision. Absolutely pure.

**BADGEROW
SCOTT & CO.**

79 and 81
JARVIS ST.
TORONTO.

**SOAP
AND
WATER**

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

**SILVER DUST
WASHING POWDER**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE 

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

The QUEEN CITY OIL CO., Ltd.

Samuel Rogers, President. Sole proprietors, Toronto, Ont.
30 Front Street East.

DRINK :::

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

Established 1780.

WALTER BAKER & CO., LIMITED,

Dorchester, Mass., U. S. A.

The Oldest and

Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES

on this Continent. No Chemicals are used in their manufactures. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

CANADIAN HOUSE,

108 Hospital Street, - - Montreal.



ASK FOR
MOTT'S



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the 'lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,
Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Pears, Winnipeg.



"BUILD TO-DAY THEN,
STRONG AND SUKE.
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
An advertisement
in the
**CONTRACT-
RECORD.**
TORONTO
will bring you
tenders from the
best contractors

The
"Vacuum"
System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



An Automatic Selling Machine

TO SELL

Adams'
Tutti Frutti

For full particulars, apply

GLOBE AUTOMATIC SELLING CO..

13 JARVIS STREET, TORONTO, ONT.

G.F. & J. GALT PACKERS
OF THE
42 SCOTT ST. TORONTO. CELEBRATED

BLUE RIBBON TEAS

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DESBIENS & BRASSARD, general merchants, Pointe a Pic, Que., are offering to compromise at 55c. on the dollar, cash.

F. X. Letourneau, grocer, Quebec, has suspended.

A. Demers, grocer, St. Henri de Montreal, has assigned.

P. Belanger, general merchant, St. Aime, Que., has assigned.

J. J. Wood, general merchant, Neepawa, Man., has assigned.

J. A. Theriault, general merchant, Fraserville, Que., has assigned.

E. J. Batchelor & Co., general merchants, Leamington, have assigned.

J. W. Dickie, general merchant, Gagetown, N.B., is offering to compromise.

Richard Ryan, grocer and crockery, Pembroke, has assigned to W. H. Williams.

John Wade, general store, Grenville, Que., has compromised at 20c. on the dollar cash.

A demand of assignment has been made upon L. A. H. Hogle, general merchant, Pike River, Que.

A meeting of the creditors of R. N. Scott, general merchant, Cowansville, Que., has been called for the 23rd inst.

M. A. McAuley, grocer, Southampton, has assigned to N. A. Ray, and a meeting of creditors will be held on the 21st inst.

A meeting of the creditors of L. Mercier, grocer, Que., has been called for the 21st inst. for the purpose of appointing a curator.

SALES MADE AND PENDING.

The real estate of O. P. Robert, grocer, Lachine, has been sold.

The general stock of the estate of A. E. Adams, Calton, has been sold.

The assets of N. Chalifoux, grocer, Montreal, have been sold at auction.

The general stock of the estate of A. Leggatt, Rainham Centre, has been sold.

The stock of Amedee Guimont, St. Francis, Que., has been sold at 57c. on the dollar.

The stock of J. A. Mercier & Co., St. Michel, Que., has been sold at 30c. on the dollar.

J. B. Brunet, grocer and butcher, St. Louis de Mile End, is offering grocery business for sale.

The assets of Mrs. Louis Lambert, general store, Thetford Mines, are to be sold by auction on the 24th inst.

A. D. Morrison, jeweler, baker, grocer,



CLARK'S Potted Meats

Are nice goods inside and outside. You should have them on your shelves.

TRY A PACKAGE OF OUR "CLUB HOUSE"

A perfect blend of the finest

INDIA and CEYLON TEAS

For which we are sole agents in America.

It will please your customers.

J. F. RAMSAY & CO.

Wholesale Importers

14 and 16 Mincing Lane

TORONTO.

etc., Beaverton, is advertising grocery and confectionery department for sale.

CHANGES.

L. Beauregard, grocer, Montreal, has sold out.

A. S. Allan has opened a grocery store in Montreal.

W. E. Babin, grocer, Moncton, N.B., has sold out.

John Connors, grocer, Arthur, is giving up business.

Head & Co., general merchants, Milton, are selling out.

C. Verdon has opened a grocery store in Ste. Cunegonde.

F. J. Hall, grocer, Victoria, has sold out to W. J. Dwyer.

R. Weller has opened out as butcher and grocer at Trenton.

A grocery store has been opened in Montreal by Z. Gascon.

J. L. Koch, brewer, Perth, is reported to have left that place.

C. C. Collins, grocer, Guelph, has sold out to Robert McDonald.

H. A. Sydie, general merchant, Gore Bay, is giving up business.

J. B. Scott, grocer, Moncton, N.B., has sold out to Cross & Dawson.

A. Stevenson, general store, Lytton, B.C., has sold out to Anthony & Dobson.

Mary Harnett, groceries, Richibucto, N.B., has sold out to H. T. Colpits.

Guimont & Co. have opened out as general merchants at Cap St. Ignace, Que.

John Currie, grocer, Winnipeg, has transferred business to Miss Agnes Currie.

B. J. McLeod, wagon maker and grocer, Stromness, has sold out to — McGregor.

F. H. Vyse, butcher and grocer, Port Dover, has been succeeded by C. Innes.

Joseph Lafortune, grocer, Ste. Cunegonde, has sold out and removed to Montreal.

B. W. Jones & Co., general merchants, Fort Steele, B.C., have sold out to Planto & Conlon.

J. M. Rousseaux & Co., groceries and liquors, Hamilton, have sold out to J. B. Browne.

Hesson & Irving, grocers, Vancouver, B.C., have been succeeded by Hobson & Ingram.

G. M. Marshall, general merchant, Grasse's Corners, Ont., has sold out and removed to Dunnville.

PARTNERSHIPS FORMED AND DISSOLVED.

The Leading Co., groceries, Montreal, has admitted a partner.

Herringer & Scheffer, general merchants, Mildway, have dissolved. G. Scheffer continues.

Curtis & Hetherington, grocers, etc., Fenelon Falls, have dissolved. C. Curtis, Jr., continues.

Helmina Beaudoin, wife of A. A. Lefebvre, has been registered proprietress of the firm of H. Lefebvre & Co., grocers, Montreal.

Dufresne & Mongenais, groceries and liquors, Montreal, have dissolved, and a new partnership has been formed with J. B. Mongenais only.

Buchanan & Robinson, grocers, Nelson, B.C., are dissolving. Turner & Kirkpatrick, grocers, of the same place, are also dissolving, John A. Turner retiring.

FIRES.

T. A. Harrison, evaporator, Napanee, has been burned out.

ENGLISH MINCE MEAT

We are supplying the finest mince meat made, and are putting it up in a shape to suit the most fastidious. Many housewives do not like to buy an article of this kind from bulk stock, and for them we put up 1 and 2-lb. round cans. For larger consumers we put up 5, 10, 20 and 25-lb. fancy wooden pails, while for bulk stock we put up tubs and barrels. All our pails, tubs and barrels are specially prepared, and the goods will not taste of the wood.

WE GUARANTEE THE QUALITY AND OUR GUARANTEE IS GOOD.

CAMBRIDGE SAUSAGES

in 1 and 2-lb. round cans. Will keep all winter . . .

Laing Packing and Provision Co. Ltd. Montreal

AGENTS: Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

All Up-To-Date Goods.

		PER C.S.			PER C.S.
Pettijohn's Calif. Breakfast Food,	36/2	\$4 00	Quaker Pancake Flour	36/2	\$2 80
Quaker Rolled Oats	36/2	3 80	" S. R. Buckwheat Flour	24/3	3 00
" Farina	24/1	2 00	Corn Meal Grains of Gold ..	10/5	1 40
" Gran. Hominy	10/5	1 40	" " Pure Gold ..	Bbls.	

. . . Manufactured by The American Cereal Co. . . .

Eastern Agents: **ROSE & LAFLAMME, Montreal.**

100 FREE

COLUMBIA

BICYCLES

I want every grocery clerk to send me his address on a postal that I may tell him how he can obtain right from the Pope Mfg. Co.'s factory, the latest pattern Columbia Bicycle, and his choice of lady's or gentleman's wheel, and all without paying any money and without any extra work.

C. B. KNOX, Johnstown, N.Y.

Starch..

LAUNDRY
STARCH
CULINARY
STARCH
RICE
STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets	\$0 17
1/4 lb. "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CANNED GOODS. per doz.

Apples, 3s	\$0 70	\$0 95
gallons	1 65	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 75	0 85
Beans, 2	0 65	0 95
Corn, 2s	0 50	0 75
Cherries, red pitted, 2s	2 00	2 25
Pear, 2s	0 60	0 75
" Sifted select	0 80	0 95
" Extra sifted	1 15	1 30
Pears, Bartlett, 2s	1 65	1 75
" 3s	2 40	2 40
Pineapple, 2s	1 75	2 40
" 3s	2 40	2 50
Peaches, 2s	1 65	2 00
" 3s	2 50	3 00
Plums, Green Gages, 2s	1 60	1 80
" Lombard	1 50	1 70
" Damson Blue	1 15	1 40
Pumpkins, 3s	0 70	0 90
gallons	2 10	2 25
Raspberries, 2s	1 50	1 80
Strawberries, 2s	1 65	1 95
Stacotash, 2s	1 15	1 15
Tomatoes, 3s	0 65	0 75
Lotus, talls	2 10	2 30
" flats	2 75	2 85
Mackerel	1 20	1 30
Salmon, Sockeye, talls	1 35	1 45
" flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, 1/2s tins	0 13	0 13
" 1/2s tins	0 20	0 21
" Sportsmen, 1/4s genu- ine French high grade, key opener	0 12 1/2	0 21
Sardines, Sportsmen, 1/2s	0 16	0 18 1/2
Sardines, key opener, 1/2s	0 10 1/2	0 11
" 1/4s	0 18 1/2	0 19
Sardines, other brands 9 1/2	0 16	0 17
" P. & C., 1/4s tins	0 23	0 25
" 1/2s	0 33	0 34
Sardines, Amer., 1/4s	0 04 1/2	0 09
" 1/2s	0 09	0 11
Mustard, 1/2 size, cases 30 tins per 100	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 15

Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.
(CANADIAN.)

Comp Corn Beef, 1-lb. cans	2	\$1 20	\$1 35
" " " 2	2	2 30	2 50
" " " 6	6	7 75	8 25
" " " 14	14	15 00	16 00
Minced Callops	2	2 60	2 60
" " " 2	2	2 60	2 65
Launch Tongue	1	3 40	3 50
" " " 2	2	6 00	6 00
English Brawn	2	2 75	2 80
Camb Sausage	1	2 50	2 50
" " " 2	2	4 00	4 00
Soups, assorted	1	1 50	1 50
" " " 2	2	2 25	2 25
Soups and Bouill.	6	1 80	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.00.



Beardley's Boneless Herring. doz 2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
" 4 lb.	5 50	5 80
" 6 lb.	8 50	8 80

Roast Beef, 1 lb.	1 40	1 50
" 2 lb.	2 60	2 75
Lauchon Beef, 1 lb.	1 60	1 70
" 2 lb.	2 75	2 85
Brawn 1 lb.	1 30	1 40
" 2 lb.	2 35	2 50
" 6 lb.	6 50	6 80
" 14 lb.	14 50	15 00
Ox Tongue, 1 1/2 lb.	7 00	7 20
" 2 lb.	8 50	8 80
" 2 1/2 lb.	10 75	11 00
Lauch Tongue, 1 lb.	3 35	3 50
" 2 lb.	6 50	6 80
Chipped Beef, 1/2 lb.	1 60	1 70
" 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham 1/2 lb.	70	75
Potted Meats, Tongue or Ham 1/2 lb.	1 20	1 25
Potted Deviled Ham or Tongue, 1/2 lb.	70	75
Potted Deviled Ham or Tongue, 1/2 lb.	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Figant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	5 00
Sliced Gold Band Bacon	3 00	3 00

Codfish. per doz.

Beardley's Shredded, 2 doz. pkgs.	0 90
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CHEWING GUM.
ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	\$1 20
" (in cream pitcher) 36 5c bars	1 20
" (in sugar bowl) 36 5c bars	1 25
" (in glass jar) 115 5c pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages	3 75
Pepsin Tutti Frutti, 23 5c packages	0 75
Round Pepsin, 30 5c packages	1 00
Cash Register, 300 5c bars and pkgs	15 00
Cash Box, 150 5c bars	6 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Variety Gum (with book in each box) 150 1c pieces	1 00
Banner Gum (English or French wrappers) 115 1c pieces	0 75

Flirtation Gum (English or French wrappers) 115 1c pieces	0 65
Mexican Fruit, 36 5c bars	1 20
Sappota, 150 1c pieces	0 90
Orange Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, (English or French wrappers) 115 1c pieces	0 75

CHOCOLATES & COCOAS.

CADBURY'S. per doz.

Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 45
Rock Chocolate, loose	0 37 1/2
" 1 lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40

TODDINGTON, MITCHELL & CO'S.

Chocolate—French, 1/4s-6 and 12 lbs.	0 30
Caracas, 1/4s-6 and 12 lbs.	0 35
Premium, 1/4s-6 and 12 lbs.	0 30
Sante, 1/4s-6 and 12 lbs.	0 26
Diamond, 1/4s-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, 1/4s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl, 12 and 18	0 22
Rock	0 30
Bulk, in boxes	0 18

Royal Cocoa Essence, packages. per doz 1 40

Cocoa—EPPS. per lb.

Case of 11 lbs. each	0 35
Smaller quantities	0 37 1/2

CHOCOLAT MENTHE.

Cases of 10x12 lb. boxes	In 12
Vanilla	8 03
Yellow wrapper, p. lb.	8 03
Triple Vanilla	8 03
White	0 73
Unsweetened	0 38
Blue Premium	0 42

Cases of Less than 54 lbs.

Pastilles	0 19
1/2 lb. boxes	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—Caracas, 1/4s, 6-lb. boxes	per lb 0 42
Vanilla, 1/4s, 6-lb. boxes	0 42
" Gold Medal Sweet, 6-lb. boxes	0 29
Pure, unsweetened, 1/4s, 6-lb. boxes	0 42
Fry's "Diamond," 1/4s, 6-lb. boxes	0 24
Fry's "Monogram," 1/4s, 6-lb. boxes	0 24

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

To Retailers this time—Do you ticket prices on your goods? Our "Artistic Price Ticket Printer" does the business.

No. 1 $\frac{1}{2}$ set, Agent's price... \$6.50
No. 1 $\frac{1}{2}$ set, Our price... 4.50

Send cash with order.

THE HAMILTON STAMP & STENCIL WORKS
HAMILTON, ONT.

THE "DIAMOND" OIL BLACKING

TRADE
OIL
MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

WATSON'S AN INSPIRING SPIRIT.
DUNDEE WHISKY.
A WHIFF OF HEATHER.
Agents: **Chard, Jackson & Co.** for the Dominion, **Montreal**

ENAMELLED MEASURES



In $\frac{1}{2}$ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED

Superior to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode . . .

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

FLUID BEEF SET.

(Made of Pure Aluminum.)

A Handsome and Convenient Outfit for Room or Office.

OUR SPECIAL OFFER

1 Tray, 1 Spirit Lamp, 2 Cups, 2 Spoons, 1 Water Boiler, 2 Salt and Pepper Casters, 1 Bottle Methylated Spirits.

1 16 oz Bottle **JOHNSTON'S FLUID BEEF** (Brand Stiminal)

The whole neatly cased for \$3.50.

Expressed prepaid on receipt of price.

Remit by Express or Post Office Order payable to

THE JOHNSTON FLUID BEEF CO., - - MONTREAL.

Cocoa—	per doz
Concentrated, $\frac{1}{4}$ s, 1 doz. in box..	2 40
" " " " " " " " " " " "	" " " "
" " " " " " " " " " " "	" " " "
Homeopathic, $\frac{1}{4}$ s, 14 lb. boxes ..	0 33
" " " " " " " " " " " "	" " " "
" " " " " " " " " " " "	33

JOHN F. MOTT & CO.'S

(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa ($\frac{1}{4}$ s) ..	0 32
Mott's Breakfast Cocoa (in tins) ..	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate ..	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate ..	0 21
Mott's Sweet Chocolate Liquors ..	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, $\frac{1}{2}$ lb. tins, per doz..	\$3 75
Cocoa Essence, $\frac{1}{2}$ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb ..	0 20
Diamond Chocolate, 12 lb. boxes,	
$\frac{1}{4}$ lb. cake, per lb	0 22 $\frac{1}{2}$
Royal Navy Chocolate, 12 lb. boxes,	
$\frac{1}{4}$ lb. cake, per lb	0 30

Mexican Vanilla Chocolate, 12 lb. boxes, $\frac{1}{4}$ lb. cake, per lb	0 35
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WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, boxes, 12 lbs. each ..	0 46
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caraccas Sweet, in boxes, 6 lbs. each.	0 38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each ..	0 25
Eight cakes to the lb., in boxes, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In boxes, and 12 lbs. each, $\frac{1}{2}$ lb., tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand	
Pkgs. 1 lb., 15 or 30 lb. es.	27
" " " " " " " " " " " "	28
" " " " " " " " " " " "	29
" " " " " " " " " " " "	30
Bulk	
White Moss, 10, 15 or 20 lb. Pails.	20
Feather Strip, " " " " " " " " " " " "	22

Special Shred, 10, 15 or 20 lb. Pails.	18
Macaroon, " " " " " " " " " " " "	18
Crown Bisc., 12, 20 or 25 lb. " " " "	18
Special, " " " " " " " " " " " "	17
Barrels, 2c. per lb. less.	
Terms, 3 p.c., 30 days net.	

COFFEE.

Green. per lb.

Mocha	0 27 $\frac{1}{2}$	0 30
Old Government Java	0 30	0 33
Rio	0 14	0 16
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 19	0 22
Maracaibo	0 18	0 20

TODD HUNTER, MITCHELL & CO.'S

Excelsior Blend	0 34
Our Own " " " " " " " " " " " "	0 32
Jersey " " " " " " " " " " " "	0 30
Lagutaya " " " " " " " " " " " "	0 27
Mocha and Java	0 32
Old Government Java	0 30
Arabian Mocha	0 32
Maracaibo	0 26
Santos	0 22
Crushed East India	0 60

CONDENSED MILK.



Gail Borden
Eagle, 4 doz. 1
lb. cans per case 2 00
Gold Seal Brand
4 doz. 1-lb. can
per case



Borden's Peerless
Evaporated Cream
Family size,
3 in case.. 1 75
Hotel size,
quarts, 2 doz.
in case

Half-gallons
1 doz. in case
Gallons, $\frac{1}{2}$
doz. in case
Quality thoroughly
guaranteed.

Christmas Candy

Let us have your orders now if you want your goods in time for Christmas trade. We have a big range of Fancy Goods in sugar toys, grained and clear.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST - TORONTO.

EXTRACTS. per doz.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gland Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—

1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
4 " " " "	2 00
8 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r	3 50
8 " " " "	7 00
Parisian Essence, per gross	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top	21 00
" " S. & L. "High Grade"	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	\$ 3 00
" " No. 2, 4 oz. tins	5 00
" " No. 3, 8 oz. tins	8 75
" " No. 4, 1 lb. tins	14 25
" " No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. " "	6 00
8 oz. " "	9 00
16 oz. " "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

FRUITS.

FOREIGN.

Currants—Provincials, bbls	0 04 1/2
" " " "	0 04 1/2
" " Filiatras, bbls	0 04 1/2
" " " "	0 04 1/2
" " Patras, bbls	0 05 0 05 1/2
" " " "	0 05 0 05 1/2
" " cases	0 05 0 05 1/2
" " Vostizas, cases	0 07 0 08 1/2
" " Fancy Panaritas	0 08 0 08 1/2
Dates, Persian, boxes	0 08 0 08 1/2
Figs—Eleme, 14 oz.	0 09 0 10
" " 10 lb.	0 09 0 12
" " 18 lb.	0 11 0 13
" " 28 lb.	0 13 0 16
" " taps	0 03 1/2 0 04 1/2
" " natural, boxes	0 04 1/2 0 04 1/2
" " ditto, bags	0 04 1/2 0 04 1/2
Prunes—Bosnia, cases	0 06 0 07
" " Bordeaux	0 04 1/2 0 06 1/2
Raisins—Valencia, off stalk	0 05 1/2 0 05 1/2
" " Fine, off stalk	0 05 1/2 0 06
" " Selected	0 06 1/2 0 07
" " Layers	0 07 1/2 0 07 1/2
" " Sultanas	0 07 0 10
" " Cal. Loose Muscats	0 07 1/2 0 08 1/2
" " 50 lb. bx. 3 & 4 cr.	0 07 1/2 0 08 1/2

DOMESTIC.

Apples, dried, per lb.	0 03 0 04
evaporated	0 05 0 06
Split Peas	3 25 \$3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISEING FLOURS.	per doz.
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Panecake Flour, 2 lb. packages, 3 doz. in case	1 20

TEA BISCUIT FLOUR, 2 lb. packages, 3 doz. in case 1 20

GRAHAM FLOUR, 2 lb. packages, 3 doz. in case 20

BREAD AND PASTRY FLOUR, 2 lb. packages, 3 doz. cases 1 20

GELATINES.

KNOX'S

Sparkling calves foot	1 20
Crystallized Fruit, flavored	1 65
Acidulated	1 50

(Sold by all wholesale grocers.)

KEOPFF'S FAMILY GELATINE.

Robert Greig & Co., Agents.

1 oz. Packages, White, per doz.	85 90
1 " " Red, " "	90 95

COX'S

1 Quart size, per doz.	1 15
2 Quart size, " "	2 30

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—

50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35

HORSE NAILS— Canadian, dis. 50 per cent.

HORSE SHOES— From Toronto, per keg. 3 60

SCREWS—Wood—

Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 7 1/2, 10 and 5 p. c. dis.	
Round-head brass, 7 1/2, 10 and 5 p. c. dis.	

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under) 1 20 1 30

ROPE—Manilla 0 09 0 09 1/2

Sisal 0 06 1/2 0 07 1/2

AXES—Per box 6 00 12 00

SHOT—Canadian, dis. 17 1/2 per cent.

HINGES—

Heavy T and strap	0 04 1/2 0 05
Screw, hook and strap	0 03 1/2 0 04

WHITE LEAD—Pure Association guarantee, ground in oil.

25 lb. irons	0 04 1/2 0 04 1/2
No. 1	0 04 1/2
No. 2	0 04
No. 3	0 03 1/2

TURPENTINE—

Selected packages, per gal.	0 42 0 43
2c. extra outside points.	

LINSEED OIL—

Raw, per gal.	0 46 0 47
Boiled, " "	0 49 0 50
2c. extra outside points.	

GLUE—Common per lb. 0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10

(All the above in 1 lb. clear glass pots.)

LICORICE.

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" " Ringed" 5 lb. boxes, per lb.	0 40
" " " " Pellets, 5 lb. cans, per can.	2 00
" " " " Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" " Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wethey's Condensed, per gross, net \$12 00

WINES, LIQUORS AND MINERAL WATERS.

WHISKIES—DEWAR'S SCOTCH.

(J. M. Douglas & Co., Montreal, Agents.)

Cases—Special, 1 qt., 1 doz., case	9 00 9 75
Ext. Special " "	9 25 9 75
Special Liqueur " "	12 00 12 75
Ex. Special Liqueur " "	16 50
Ex. Special Jorum " "	15 50
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof, " "	4 75

J. & R. M. LEA, MONTREAL.

Cockburn very old Highland	8 75 9 25
" " Special Scotch	9 50 10 00
" " Special Liqueur, 14	15 50 16 50
In wood—Fine old Scotch	4 40
Special old Scotch	5 00

MUSTARD.

COLMAN'S OR KEEN'S.

Square Tins—	per lb
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 1/4 lb. tins	0 45

Round Tins—

F. D., 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb.	0 25
" " 4 lb. tins, decorated, p.t.	0 80

FRENCH MUSTARD

Crown Brand—(Robert Greig & Co.)

Pony size, per gross	\$ 7 50
Small Med. " "	7 50
Medium " "	10 80
Large " "	12 00
Spoon " "	18 00

Beer Mug 16 20
Tumbler 11 50
Cream Jug 21 00
Sugar Bowl 22 00
Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superiorine Durham Mustard, bulk, per lb.	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/4 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 00
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

RICE, ETC.

Standard "B"	per lb.	per lb.
Patna	0 03 1/2	0 03 3/4
Japan		0 04 1/2
Imperial Seta		0 05 1/2
Extra Burmah	0 03 1/2	0 04
Jaya Extra	0 06 1/2	0 06 3/4
Guenuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2



KINGSFORD'S OSWEGO STARCH.

SILVER 40-lb. boxes, 1-lb. pkgs.	0 08
GLOSS 6-lb. boxes, sliding covers	0 08 1/2
PURE 16-lb. boxes	0 07
OSWEGO 40-lb. boxes, 1-lb. pkgs.	0 07 1/2
CORN STARCH 40-lb. boxes, etc.	
For puddings, custards, etc.	
ONTARIO 38-lb. to 45-lb. boxes	0 06
STARCH 6 bundles	0 06
STAR IN Silver Gloss	0 07 1/2
BARRELS Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07

Brantford Gloss—

1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

SUGAR. per lb.

Granulated	0 04	0 04 1/2
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 05 1/2
" " in 50 lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. icing	0 05 1/2	0 05 1/2
Powdered, bbls	0 05 1/2	0 05 1/2
Very bright refined	0 03 1/2	0 03 1/2
Bright Yellow	0 03 1/2	0 03 1/2
Dark Yellow	0 03 1/2	0 03 1/2
Demerara	3 75	5 25

SYRUPS AND MOLASSES.

SYRUPS. bbls 1/2 bbls

Dark	per gallon	0 23 0 25
Medium		0 28 0 35

Always in Season . . .

And always safe and reliable. No starch is purer or better than

BRANTFORD STARCH

Bright	0 32	0 42
Redpath's Honey	0 40	
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50
MOLASSES.		
Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.
Babbitt's "1776" Soap Powder . . . \$4 00



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.		
BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-		
ing, Paking	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary	0 22	0 38
firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary	0 22	0 38
firsts	0 17	0 19
Half Chests, seconds	0 15	0 17
" " thirds	0 13	0 14
" " common	0 13	0 14
Young Hyson—	PING SUEYS.	
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Chests—	JAPAN.	
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13½	0 15
Nagasaki, ½ chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07½	0 11

TETLEY'S TEAS.		
No. 1. Retailed 70 cents, cost 50 cents.		
No. 2. " 50 " 35 "		
Mixed. " 40 " 30 "		

LIPTON'S TEAS.		
No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.		
Brown Label, 1 lbs. retailed at 25c.	0 20	
Brown Label, ½ lbs. retailed at 26c.	0 21	

Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red label, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net. "KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.	0 22
Blue Label, retail at 30c.	0 28
Green Label " 40c.	0 35
Red Label " 50c.	0 35

Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.		
British Consols, 4's; Twin Gold		
Bar, 8's	0 59	
Ingot, rough and ready, 8's	0 57	
Laurel, 3's	0 49	
Brier, 7's	0 47	
Index, 7's	0 44	
Honeysuckle, 8's	0 56	
Napoleon, 8's	0 50	
Victoria, 12's	0 47	
Brunette, 12's	0 44	
Prince of Wales, in caddies	0 48	
" " in 40-lb. boxes	0 48	

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—		
Comfort, 1-6, 5 lb. box	0 22	
Champion, 1-10, 5 lb. box	0 38	
I. O. F., 1-10, 5 lb. box	0 28½	
Solmer, 1-10, 5 lb. box	0 32½	
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40	
Quessel Tobacco, all sizes	0 60	
Crown Cut Plug Mixture, ½ lb. tin	0 50	
" " 1 lb. tin	0 47	

Cigarettes—		
Sonadora Havana	\$10 00	
Royal Turkish Egyptian	10 00	
Creme de la Creme	7 20	
Lafayette	3 80	
Marquis	7 00	
Imperial (Virginia tobacco)	3 50	
Plug tobaccos (sweet chewing)—		
Navy, in caddies	0 35	
Navy, plug mark	0 33	
Honey, boxes and caddies	43	
Spun roll chewing, boxes	55	
Plug smoking (with or without tags)—		
Black Crown, caddies	per lb 0 35	
Crown Rouge smoking	0 38	
Leaf tobacco, in bales	0 08	0 20

Cigars—		
La Sonadora Reina Victoria Flor Fin, 1-20	\$85 00	
La Sonadora Reina Bouquet, 1-10	55 00	
Creme de la Creme Reina Victoria Extra, 1-20	55 00	
Creme de la Creme Reina Victoria Special, 1-20	50 00	
Honeymoon, Regalia Comme il Fait, 1-40	55 00	
El Caza Cuabras, 1-40	55 00	
La Fayette Reina Victoria, 1-20	32 50	
Noisy Boys, Blue Line, 1-20	25 00	
Princess of Wales, Princess, 1-10	25 00	
Ditto, low grades	13 50	20 00

CIGARS—S. DAVIS & SONS, MONTREAL.		
Madre E Hijo, Lord Lansdowne	Per M \$60 00	
" " Panetelas	60 00	
Madre E Hijo, Bouquet	60 00	
" " Perfectos	55 00	
" " Longfellow	50 00	
" " Reina Victoria	55 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Victoria Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Pins	50 00	
" " Longfellow	50 00	
" " Perfectos	50 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
" " Queens	29 00	
Cut Tobaccos—		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

WASHING POWDER.		
"SILVER DUST"		
Case	72 1-lb. cartons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.		
Pails, 2 hoop, clear, No. 1	per doz. \$1 45	
" " " " 2	1 60	
" " " " 3	1 40	
" " " " 4	1 55	
" " " " 5	1 40	
Tubs, No. 0	8 00	
" " 1	6 50	
" " 2	5 50	
" " 3	4 50	

THE E. B. EDDY CO.		
Washboards, Planet	per doz. 1 60	
" " XX	1 40	
" " X	1 25	
" " Special Globe	1 50	
Matches—		
5-Case Lots, Single Case		
Telegraph	\$3 30	\$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 25
Flamers	2 25	2 35

BRYANT & MAY.		
Robert Greig & Co., Agents.		
No. 9 Safety, per gross	\$ 2 00	
" " 10 " "	1 10	
" " 2 Tiger, " "	5 00	
" " 4 " "	2 00	

Licorice Goods

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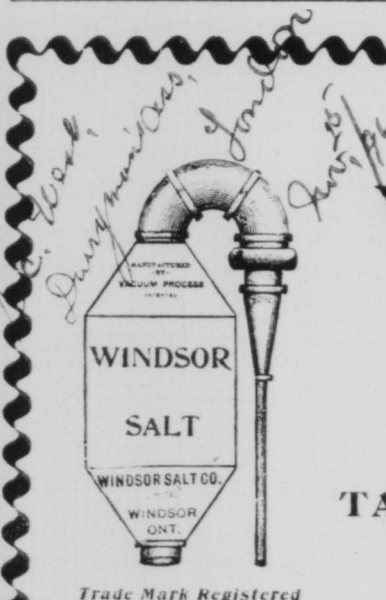
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