The Monetary Times

# Trade Review and Insurance Chronicle

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\$2 A YEAR IN ADVANCE

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### MANITOBA AND THE TERRITORIES.

For some time there have been indications of a feeling in our North-West Territories that their basis of representation in the councils of the Dominion should be altered. And indeed Mr. Haultain, the Premier of the Territories, has made a plain demand in that direction, which it is understood Sir Wilfrid Laurier was to consider, if not grant, after the Dominion election which has just taken place. It cannot be wondered at that such a demand should come, nor, we think, can it be successfully argued that increased representation should be refused. As to its taking the form of provincial autonomy, there may be reasons of state which cause the Government at Ottawa to delay approval of such a step. Nevertheless, something more than mere formality will have to be urged to quiet the demand.

The people of Manitoba, according to a speech of the Premier of that province at Manitoba, on Monday last, are in sympathy with the people of the Territories in their effort to obtain self-government, and Mr. Roblin declared that the time has arrived when it is possible to take common action. He went on to say that:—

The opportunity is not one to be neglected by Manitoba to press her claim looking foward the extension of her boundaries. He was not prepared to urge any encroachment on the Territories to the west, but he thought that the time had come when Manitoba might insist that her northern boundary might be extended to Hudson Bay, so as to include a sea-port, which, connected by rail with the more populous centres of the province, must prove of inestimable economic and social benefit to Manitoba and the North-West. The Provincial Government will use its best endeavors to secure this extension, and, once accomplished, it would fall within its province to construct the necessary railway, thus giving Manitoba direct connection with the markets of Europe.

It is further significant that the speech from the throne read at the opening of the Manitoba Legislature on Tuesday, referred to the success of the railway policy of that province, "which will be continued where possible on the lines of Government control." We must remember that there are now some 870,000 persons in that Great West of ours, with the probability that by the end of another year there will be a million. The existing population is largely composed of the very best quality of the Canadian people, penetrated with the western spirit of enterprise and selfreliance; that they have a magnificent country, whose populace feel that their affairs are past the territorial stage of development and that they are entitled to the kind of self-government that suits their ideas best. Therefore it will be well for the authorities at Ottawa to make no necessary delay in meeting the wishes of our western brethren; to meet them indeed in a spirit of large compliance. Any one who has been much among our western folk must know that they are apt to be disdainful-sometimes unjustly so-of "The East," and that red tape is a thing of which they are impatient. Any delay that is needless under the circumstances will only serve to heighten the feeling that they are being kept out of their rights. And this, in the interests of harmonious nation-building, is heartily to be avoided.

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### THE BANK OF MONTREAL.

In the statement laid before shareholders, and in the address of the general manager on Monday, the continued progress of the Bank of Montreal is made manifest. If the profits have not progressed during the year in equal ratio with the large increase in deposits and loans, this is accounted for mainly by the low rate of interest in foreign markets where much of this money is loaned so as to be readily available. The low price of lumber, consequent upon a glut in the British market, and the disappointing result of the dairy produce trade are features of the year which prevented its being characterized as an universally prosperous one, while certain industries have suffered from foreign competition. But "some of our important industries," by which doubtless are meant the Dominion Iron & Steel Works at Sydney and the various industries at Sault Ste. Marie, "are now reviving under more experienced and intelligent management." Mr. Clouston's paragraph on domestic and foreign trade is interesting, showing that while our total external trade increased to \$454,642,000 in 1904 from \$450,040,000 in 1903, the export of domestic products declined in value sixteen millions, while our imports rose by over seventeen millions, making a loss in balance of trade of more than thirty-five millions. This circumstance, however, is offset by the capital brought in by immigrants, by investments of American and British money in our lands and water-powers, and in other ways.

The country is growing, however, growing rapidly, and we believe not unsafely. The farm, our greatest resource, is doing nobly, our mines are showing improved results, and there was never a time when there were so many industrial projects put forward. It may be that there are somewhat too many of these in certain directions, and that undue haste or excessive capitalization is being shown. But new factories or additions for which there is real need are being erected in many places by our own manufacturers, and we are getting branch establishments erected in our midst by Americans besides. So that if a portion of the many companies now applying for charters prove but flashes in the pan, we shall still have sound industries enough to provide for a vastly increased and legitimate demand. It is very reassuring therefore to find so competent an observer as the executive head of our largest bank declaring that "there is increasing belief that this country has entered upon an era of great and enduring prosperity."

The vice-president's address referred to the higher range of value reached by securities on the stock exchange, and to signs of confidence spreading in the lasting character of the improvement. The facts and figures which he adduces to illustrate the progress of North-West Canada are striking, and an excellent statement of the condition and prospects of different trades is to be found in his "brief summary." A subject which is worthy of all the attention given to it is the trade of Montreal harbor and the condition of the St. Lawrence route, as indicated by the attitude of ship-owners towards that route. The possibility of winter navigation of that great water-way by means of the employment of ice steamers is one that is fitted to create the keenest interest.

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# THE HOLIDAY TRADE.

At this season of the year the chief feature visible in departmental and many of the smaller stores of a general character is the large quantity of articles of such a nature as to be easily and gracefully given away. The wholesale dealers in many lines report that so far this year the demand for such goods has been more than usually large. Forehanded retailers have of course already laid in their stocks, but by the manner in which orders still come in, it is to be judged that even the most far-seeing have somewhat underrated the call from the public for goods for presenta-

tion purposes; sorting orders continue to arrive from all parts.

It would be almost impossible to mention all the varieties of goods which may be classed under the term of "Special Xmas." Roughly classified, however, they may be said to comprise among dry goods, handkerchiefs, which are always favorites. The popular demand this year seems to be for a quality ranging from good medium, to extra good; the really poor grades drag somewhat. Those put up in boxes of a fancy description are asked for but perhaps not quite to such an extent as usual, and by no means to the exclusion of individual specimens which can be chosen personally according to the taste of the purchaser. Many consumers like to select a few handkerchiefs and then buy a box in which to place them; and for such as these some enterprising merchants keep in readiness a number of pretty boxes from which the customer can choose according to his fancy. Umbrellas are another line naturally in favor for presents, but, while they are shown in the usual large variety, there is no striking feature. To leather goods, such as belts, bags, card-cases, the same thing will apply.

The booksellers have made their preparations for the usual demand which makes itself felt about this time, and very attractive is the variety offered. A good trade is reported, but it seems strange that there is not a stronger rush for books for presentation purposes than actually prevails. Books may easily unite the two qualities, most unanimously in request for the holiday trade, namely, ornament and utility, and combine these two in most convenient shape, and so, while of course thousands of volumes are bought, it seems strange that the number is not doubled or quadrupled. It is said every now and then that the old fashion of sending Christmas cards is going out of date. Perhaps it is, judging from the semi-apologetic manner in which people talk of it; nevertheless, the pretty habit dies but slowly, if the numbers still manufactured and sold are any criterion.

We must not omit to mention, under the present heading, Santa Claus' great offering of toys. The immense number, varying cost, diverse patterns of these preclude description; suffice it to say they are as multiform as ever. One feature which strikes the curious "grown-up" is the fact that an eye to utility, as well as amusement, is this year more marked than usual. In this is to be traced the idea of a serious age that the youngsters may as well take their jam with a pill in it, and that it is never too early to begin their education. Tendencies of the age, too, are manifested in the large number of toys having the automobile or loop-the-loop idea as a basis. Certainly the children make a large factor in modern trade; and catering to their special whims has been done to a greater extent than ever this year.

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# THE COTTON SITUATION.

The atmosphere surrounding the position of the raw cotton market is gradually clarifying itself. The United States Government's estimate of the present season's crop has now been issued, and is distinctly bearish in its effect. It places the yield at 12,162,000 bales of 500 pounds each, which would be the largest crop on record by about 1,000,000 bales. Last year the Government estimate was 9,962,000 bales, which only proved less than the reality by 50,000. Some authorities believe the crop in the Southern States will approach 14,000,000 bales, while on the other hand the New York Journal of Commerce, a reliable authority, places the yield this year, based on the report of 800 independent correspondents, at 11,275,000 bales. Whatever may be the exact production for the present year, however, there can be no doubt that it will exceed that of the last two or three years, and this fact will do much to smooth the road of our Canadian mills.

At the same time, too much must not be expected of the above optimistic reasoning. It should be remembered that last year's shortage of crop brought about an almost unprecedentedly small surplus, and that a part of this year's harvest will have to be utilized in filling up the void in the world's markets which followed that shortage. As an illustration it may be stated that Lancashire mills are now working overtime to supply not so much the future demand as the deficiencies of staple cotton goods in all parts of the world.

Another factor which will count strongly against any great reduction in price is the constantly increasing consumption. This has been going on for some years past, and is due not only to the rapidly increasing population of this continent, and to the still more rapidly growing wealth of its people, but to the expanding markets in other countries, such as Japan, China, and others less important. While it is improbable therefore that prices will reach the inflated levels of a year ago, it is by no means unlikely that IOC. or so for raw material will be the range for some time to come. It is possible, of course, that a day may come when American cotton will occupy a less unique position than it does to-day, and that other countriesnotably the tropical possessions of Great Britain and Germany-will add important quota to the world's supply of raw cotton, but this is a contingency which probably is so remote that now it may be kept out of the range of "practical politics."

In the meanwhile, staple cotton goods in Canadian mills and warehouses may be described as retaining their recently accustomed firmness almost to the full. Some people point to the decline in raw cotton as an argument that lower prices for finished goods are sure to come, but, as we have said above, this is largely problematical in view of the light stocks in hand consequent upon the extreme prices earlier in the year, and the hand-to-mouth buying which resulted then. The demand both from city and country retailers seems to keep up very well and, for this period of the year, has been distinctly good. Reports from the country generally favor a continuance of the same conditions.

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# ESSAYIST versus ACTUARY.

Mr. E. Fielding, author of a leaflet which is being circulated amongst members of the Commercial Travellers' Association, has written to the Toronto World complaining that his proposed plan of using the funds of that society so as to produce results which actuaries say cannot be achieved, has been misunderstood and unfairly presented in last week's issue of the Monetary Times. Doubtless Mr. Fielding thinks he is right, and that he knows more than either the Ottawa or the Toronto actuaries who were employed to report upon the safe way of administering the accumulated funds of the C.T.A.

Since he ventures to contradict these gentlemen as to what can and cannot be done with a certain sum of money in hand in the way of paying mortuary benefits on a given number of lives, we can hardly expect him to agree with the cautionary views of the Monetary Times in the premises. Perhaps, however, he may be content to take a hint from such a publication as the last Report of the Inspector of Insurance for Ontario, which has come to hand since Mr. Fielding's pamphlet appeared. On pages C 193 and C 194 of this report he will find some weighty sentences which, if he is not an obstinate man, or one honeycombed with self-esteem, should show him that he has gone too far in his proposals in this matter. Says the Report:

"As financial calculations with serious results are still being erroneously based upon the so-called "Expectancy" or " Expectation of Life," it will be helpful to collect here some of the warnings that from time to time have been published by leading authorities."

The authorities here cited are T. B. Sprague, than whom none has stood higher in the actuarial world, F. G. P. Neison and Edward W. Brabrook, F.S.A., friendly societies' actuaries in England; and W. Sutton, M.A., F.I.A., at various dates from 1857 to the present day:

When reforming the financial basis of the great Friendly Societies of England, Mr. Neison pointed out the danger of founding any insurance or benefit upon the expectation of life. See Contributions to Vital Statistics, edition of 1857, page 99, from which the following is extracted:—

Neison.—"Although the expectation of life expresses the true average duration in years of a certain number of individuals at a given age, yet it does not represent the chances of surviving an equivalent number of years; and consequently for medical and other purposes in which it is required to determine the relative value, improvement or other change which may have taken place within a given period of life another expression must be found."

Mr. Brabrook says, in 10 Journal Institute of Actuaries, page 350: "Reflection will show that the 'expectation of life' means nothing whatever. It is merely an arithmetical result. It does not import that any one person, or any number of persons, will live that term of years; but only that, if you add the years lifetime of a number of persons together, and divide by the number of lives observed, you obtain a given result. If some die n years earlier, others will die n years later. Those who live beyond have not really 'exceeded their expectation;' if it were so, all would live till the last age of the tables, for the expected age at death increases with every year of life completed. The 'expectation' is not an element in the premium to be charged, nor is it a measure available for any purpose whatever."

And Mr. Sutton, in a lecture on mortality tables, said: "Although as a matter of theory the meaning of the expectation of life at any age is a perfectly simple matter, yet from various causes this phrase has been the source of endless confusion." Speaking of a certain calculated probability, he says: "This latter quantity is the *vie probable* of the French writers; and when translated into English as the *probable lifetime* has been mistaken for the expectation of life."

It may be that Mr. Fielding has, as his letter to the World says, "taken actuaries' figures," but he has not used them like an actuary; and no one but such cocksure calculators as himself can be certain that he has "shown the present and future income of our society," as he declares he has done. A little more research may do Mr. Fielding good. By reading and enquiring he can find that arithmeticians have lived and studied years before his era who, when they perhaps reached or foresaw just such false conclusions as he has now reached, pushed on further, and by the aid of patient observation and mathematics found out what he apparently has yet to discover, that "a little learning is a dangerous thing," and that shallow draughts sometimes intoxicate the brain.

### NOVEMBER FIRE WASTE.

The loss last month in Canada and the United States from fire was satisfactorily less than in November last year, but nearly a million dollars more than for November, 1902. The following table, compiled by the New York Journal of Commerce, shows the figures for this year and last in detail:

	1902.	1903.	1904.
January\$	15,032,800	\$ 13,166,350	\$ 21,790;200
February	21,010,500	16,090,800	90,051,000
March	12,056,600	9,907,650	11,212,150
April	13,894,600	13,549,000	23,623,000
May	14,866,000	16,366,800	15,221,400
June	10,245,350	14,684,350	10,646,700
July	10,028,000	12,838,600	11,923,200
August	7,425,550	8,428,350	9,715,200
September	9,945,000	9,939,450	14,387,650
October	9,593,300	10,409,800	12,866,200
November	10,546,650	13,589,550	11,515,000
Total II mos \$1	134,644,350	\$138,970,900	\$232,941,700

Already the losses for this year, so far as it has gone, largely exceed those for the whole of either of the past two years, and this would still be the case, even were the losses on account of the Baltimore and Toronto conflagrations deducted. It is believed, however, that notwithstanding this severe strain, a large number of the fire underwriting companies will find they have fairly large surpluses at the end of the year, owing to increases in the values of securities, and to the fairly good business transacted during the last few months. Allowing \$60,000,000 for conflagration losses, the eleven months of this year show a fire waste of \$172,-000,000, which is far above the figures of the same period in 1903 and 1904. The people of this North American continent are not showing that they have learned to cure their costly carelessness of fire.

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#### THE GUELPH STOCK SHOW.

No better index can be found of Canada's strongarmed reaching out for the best possible than in the exhibition which has been going on this week at Guelph, Ontario. Among the people who carry on the professions and trades and arts, there are two great divisions; the men content with the average, and the men who are never satisfied with any thing but the very highest. Between these two classes there is all the difference in the world, but between the various individuals who help to make up this second category, that is, the men who constantly strive to bring their respective trades or professions to the very finest point possible, there is hardly any difference at all. Intrinsically, they are all artists in the best meaning of the term-shapers of the ideal. The great physician realizes that his raw materials are nature and human mechanism a little out of joint, and his great striving is to bring the two phenomena once more into unison, with as little disturbance of other underlying sequences as possible. The great financier or business man, with a wide grasp of intricate causes and effects in widely separated portions of the globe, from the tangle creates a "deal" which will mean the success of far-foreseen plans. The breeder of fancy live stock puts before his mind's eye an ideal form of carcase and, with never-ceasing patience, with an eye trained to the analysis of subtle distinctions and not less subtle likenesses, with a power of observation capable of guessing at unseen tendencies, he drives towards his mark, firm enough

to guide nature with his acquired human skill, never too firm or obstinate to refuse to take nature's gentle reminder of "Thus far and no farther" along a forbidden direction. Each man in his respective career is working for the best possible result, not merely the passably good; the great farmer, or horticulturist, the great merchant, and the great engineer or physician are in a class by themselves based upon the equality of the finest.

Our banks and insurance companies, our great merchants in many lines need no calling of public attention to the importance of their work at this time of writing. The Guelph Show gives tangible illustration of the work of that other great class of workers referred to—the breeders. Suffice it to say that the exhibition this week shows that in this work they are in no way behind their fellow-workers above referred to. The animals shown have been more than fully up to the high average of previous years, and to say this is no small compliment. As to the exhibition itself, it has been a very pronounced success.

Upon this, the Royal City is to be congratulated. It has met with another great success, and most emphatically deserves it. Some other cities in the Dominion, jealous of the marks of approval which each year are showered upon Guelph for its enterprise in this respect would appear to be anxious themselves to become the seat of the annual Fat Stock Show. But we say, to the victors belong the spoils. Guelph has done splendidly well with her show; let her retain it and may she and it long prosper.

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#### TRADE WITH AUSTRALIA.

That Canadian trade with Australia presents openings which are yet a very long way from being filled may be gleaned from the report of the imports of the Commonwealth for the year 1903, which has just been issued by the Government. To mention a few items, the imports into Australia of wearing apparel from Canada amounted in 1903 to £1,117, while those from other countries were valued at £1,354,837; boots and shoes, Canadian, £386; other countries, £342,467; brushware, Canada, £24; other countries, £48,735; butter, Canada, £205; other countries, £88,754; cheese, Canada, £325; other countries, £33,071; preserved fish, Canada, £11,490; other countries, £272,572; furniture, Canada, £1,735; other countries, £143,129; wheat, Canada, £28,428; other countries, £1,909,403; flour, Canada, £108,558; other countries, £647,485; agricultural implements and machinery, Canada, £58,412; other countries, £455,127; leather and manufactures, Canada, £165; other countries, £236,885; machinery, Canada, £5,055; other countries, £687,121; pork, Canada, £15,117; other countries, £65,136; metals and manufactures, Canada, £1,946; other countries, £1,139,967; printing and other paper, Canada, £2,985; other countries, £700,-239; timber, dressed and undressed, Canada, £40,748; other countries, £698,705; bicycles, Canada, £25,046; other countries, £350,252.

Compared with the preceding year the most noteworthy changes were an increase in imports from Canada of breadstuffs of nearly £50,000, and a decrease in those of timber of nearly £70,000. Mr. J. S. Larke, of Sydney, N.S.W., to whom we are indebted for these figures attributes the former to the demand created by the drouth; while the latter he cannot explain, as there was no similar decline in importations from the United States. There were variations in different classes of manufactured goods; yet on the whole the imports for last year showed a decided increase.

Another Canadian commercial agent, Mr. D. H. Ross, stationed at Melbourne, Victoria, speaks of the very promising openings presented in Australia for furniture from this country; also for acetylene gas generators, for which there seems to be much enquiry. Obsolete goods will be of no use; the Australians want machines with all the latest improvements. Another line in request, of which manufacturers here would do well to take note, is enamelled and porcelainlined baths. One apartment-house shortly to be erected in Melbourne will need no less than fortyseven of these conveniences, together with all the appliances which usually go with them. But it is now, no doubt, too late to do anything with this particular order; the instance is merely given to point out to Canadian manufacturers of all kinds the desirability of making their goods known in Australia, by means of circulars, advertising, the appointment of agents, etc. But quality has always to be up to the mark. Many examples are recorded where merchandise supplied from Canada has been very inferior, or otherwise unfitted for the requirements it is expected to fill. Nor is it untimely to remind Canadian exporters of what the Monetary Times correspondent in Australia has for years been pointing out: that Canadian houses have a reputation in that country for being loose in their business methods, inattentive to shipping instructions from Australian houses, and careless as to quality and proper packing of their goods. All our export houses do not deserve this character, for some do their business properly. But the recklessness of others has done much to injure Canadian repute and to hinder Canadian trade with the Australian Com-·monwealth.

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# CANADIAN SAVINGS.

A. Laing, Wyoming, Ont., writes under date 30th November, as follows: "In one of my business circulars from Chicago, I saw a statement of the amounts on deposit in the banks of the leading countries of the world, in which Canadian depositors were stated to have a total of sixty million odd dollars. I wrote the editor about it, but he said the figures he quoted were from Washington, and he assumed they were (or must be) correct. Now I think it would be too bad to let that figure go uncorrected, and I believe you can tell to a nearness how much Canadian deposits were lately; that is in banks, loan companies and the Post Office Savings Bank, etc. It seems to me the amount should be perhaps (600) million."

[The figures in the circular described are the same as those quoted by the Literary Digest from a recent bulletin of the United States Department of Commerce and Labor. This document gives a comparative statement of savings bank deposits in various countries, the number of depositors, the aggregate of deposits, the average deposit and the amount per head of population. The United States heads the list, with 3,060 millions of dollars; Germany having 2,273 millions; the United Kingdom, 996 millions; Canada, 60 millions. Even with this showing, Canada stands well, having an average of \$289 per depositor in savings banks alone, and thus ranking next to the United States, which has \$418. But it would be a great mistake to suppose that this 60 millions odd, which is the total of the Government and the post-office savings banks, represents all Canada's savings. She has \$438,975,000 deposited in the chartered banks; \$62,216,000 in the Government savings banks; \$21,-000,000 in Ontario loan societies, and \$23,507,000 in other savings institutions-in all, \$545,698,000, which makes the average deposit \$91 per head instead of \$11, which is allowed her by the compilation above referred to. In arriving at a knowledge of the comparative standing of different countries in this respect, it is essential to know what has been included under the term "savings bank deposits." We suspect that the basis alters

in different countries mentioned in this bulletin.--Ed. Monetary Times.]

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#### COMMERCIAL TRAVELLERS' ASSOCIATION.

The impending changes in the affairs of this important association, embracing some 6,400 members, and which is closely allied to the commercial interests of the country, are sufficient to warrant an examination of the proposals which are being made. In our last issue we showed the fallacies and inconsistencies of Mr. E. Fielding's shallow reasoning, and now we refer briefly to Mr. Hopwood's amendments to by-laws. This gentleman proposes to make up the deficiency in the funds by a flat assessment, limited to \$5 per \$1,000. This surely is a most original idea. The thirty years' traditions of the association, limiting the fee to \$10 per annum, are to be rudely swept away, and the members compelled to pay an assessment which would increase the cost by 50 per cent. What a pity that Mr. Hopwood has kept hidden for so long such a bright proposal as this, an application of which might have prevented the demise and disaster attendant upon the numerous assessment societies.

But what about the members who refuse to pay this added assessment, but are willing to continue to pay their \$10 fee, which the by-laws and the past thirty years' custom have practically made absolute. Mr. Hopwood's scheme proposes that not only shall all their interest in the Mortuary Benefit Fund absolutely cease, but that their transportation privileges shall also be taken away. Here surely is despotism! And what will the merchants and manufacturers who employ the commercial travellers, and who, for at least 85 per cent. of the members, pay the annual fee, say about this? Will they be prepared to pay 50 per cent. more for transportation privileges than heretofore? Again, what effect will this have upon the Association. Will new members be attracted to it when the same transportation privileges can be secured from other associations at the normal rate of \$10 per year.

The reform of the mortuary benefits of the Association is a matter which can only be treated with by those who have had special actuarial training, and any attempt which may be made by others, is almost sure to lead to serious trouble and dire consequences. Mr. Hopwood is, we believe, a good commercial traveller; he probably means well, but his endeavors to solve the difficulty, which the association is at present in, clearly indicate that he is incompetent for the task. Better follow the advice of such men as Dr. J. Howard Hunter, the Registrar of Friendly Societies for Ontario, or the Dominion Government actuary, Mr. A. K. Blackadar, F.I.A., both of whom have spent a lifetime wrestling with such problems. Their reports, which have just been published and sent to the members, should be read by every one who desires to see the association continue and succeed.

# OUR HALIFAX LETTER.

Rumor says that the Dominion Coal Company has in view a plan for placing its coal on the Ontario market, which involves a Government bonus towards the expense of carriage, and a remittance in whole or in part of the provincial royalty of twelve cents per ton.

The Halifax City Council some two years ago decided to accept the offer of Andrew Carnegie of \$75,000 for a public library, the city to expend a like sum for the same purpose. There was a great deal of opposition on the part of citizens, which became intensified when Mr. Carnegie expressed his opinion as to Canada's destiny, and this feeling culminated in a vote of the council at its last meeting, rescinding the acceptance of the offer. This finally disposes of the public library matter.

The Halifax Electric Tramway Company met with quite a reverse in the courts ten days ago, when Dr. Mader obtained a verdict of \$7,372.40 for damages sustained last winter through being thrown out of a sleigh. It was held that the accident was caused through the negligence of the company in not properly clearing the snow from the streets through which its line runs. The company will probably appeal.

The Halifax Board of Trade, which a few weeks ago took up the grievances of the local flour merchants, has succeeded in securing from the Intercolonial a rebate of \$7 per car on flour for export. There is no flour warehouse at the terminals in this city, and in consequence merchants are compelled to remove the flour to private warehouses for storage, while awaiting the arrival of vessels, and the rebate is to indemnify shippers for the cost of this work This, while affording temporary relief, is only partially satisfactory, and the agitation for better terminal buildings and facilities will not be allowed to drop. Much needed changes are now being made at pier No. 2, and in the immigration and passenger buildings, and when these are completed, passengers arriving by steamer need not be exposed to the weather for a moment even though bound for the Pacific Coast. Passengers arriving by the winter boats this season will land at Halifax instead of being compelled to go on to St. John. The two steamers that have arrived landed a large number of passengers, and it is expected that immigration this winter will be unusually heavy.

The special ship-building committee of the Board of Trade and the City Council met last week and arranged its plan of work. Local capital is to be interested and a company formed which it is hoped will be the nucleus of the proposed industry. Arrangements are to be made to have the matter of federal aid brought up as soon as possible after the House meets next January.

Much interest centres in the Vice-Regal reception this week to Earl Grey, Canada's new Governor-General. He is expected to arrive on the SS. "Parisian" on Friday, and will be sworn into office at the Provincial Building on the same afternoon. Immediately afterward, addresses will be presented to His Excellency from the Provincial Government and the Halifax City Council. On Saturday evening, Lieut.-Governor Jones will give a state dinner at the Government House, and on Sunday evening a dinner will be given by Gen. Sir Chas. Parsons at Earl Grey, the Countess and two daughters will be Bellvue. guests at Government House during their stay in Halifax. Upon his installation as Governor-General, a salute of 21 guns will be fired from the citadel. On Tuesday, the 13th inst,, the Joseph Howe monument is to be unveiled and it is probable that Earl Grey will remain and take part in the ceremony.

Seven counties of Nova Scotia are again in the throes of an election campaign. These bye-elections take place on December 15th. Among the Liberal candidates is Dr. Kendall, who formerly represented Cape Breton in the Dominion Parliament, and it is said he is eventually to be given the portfolio of Public Works and Mines in the province, now held by Hon. E. Drysdale.

The annual convention of the Nova Scotia Fruit Growers' Association takes place in Windsor on Wednesday, Thursday and Friday of this week. This is about the most important and influential body of agriculturists in the Maritime Provinces, and the sessions are always largely attended. Next week the Winter Fair and Fat Stock Show will take place at Amherst. This institution has grown rapidly in popular favor and has now assumed considerable proportions. The lectures on stock raising and agricultural subjects are an important feature.

Apples are still bringing small returns. Cheques received from the English markets have been disappointing. One dollar a barrel is about the average price received by farmers. The New York Journal of Commerce gives publicity to a story that a coterie of English dealers are in a combine to fleece the United States and Canadian apple growers. The way the plan is worked is to put the apples up to auction, and buy them in at a low price and then afterwards dispose of them at a good figure. Shippers here place little credence in the story, but no doubt the farmer can easily be made to believe that some one is depriving him of profits to which he is entitled.

Bank fish have advanced in price 30 cents per quintal, and are now worth \$5.50. There are not over 10,000 quintals unsold in Lunenburg County, while last year at this date there were over 60,000 quintals. Porto Rico molasses has advanced to 39c. per gallon in puncheons. Sugar is easier after its phenomenal rise in price.

Halifax, 5th Dec., 1904.

#### \* \* \*

-The Windsor, N.S., Board of Trade has elected officers for the current year, as follows: President, W. H. Roche; vicepresident, F. F. Murphy; secretary, H. E. Wilson.

#### THE METRIC SYSTEM.

Editor, Monetary Times :---

SIR,—Seeing your notice on page 722 in your last issue, re "Metric System," may I ask you to kindly give space to the enclosed. So many people declare favorably about the Metric System who really know very little or nothing about it.

The British Weights and Measures Association have for their objects: The defence standardizing and simplifying of British weights and measures. Their offices are at 25 Victoria St., London, S.W. Mr. George Moores is the secretary.

To bring our present standards to a uniform basis will bring beneficial results, and may be done in reasonable time without upsetting existing conditions.

The people of the British Empire and of the United States control the great bulk of the trade and commerce of the world, and the weights and measures they use are retained because they are the most satisfactory in use.

Then why establish, or try to establish, a change which can only create enormous confusion and loss.

#### Yours truly, Toronto, 5th Dec. JAS. P. MURRAY.

What Mr. Murray enclosed us was a circular containing a letter reprinted from Science, of 18th November, 1904, headed, Germany and the Metric System, and written by Samuel S. Dale, of Boston. Its contents would occupy one of our pages. It denies what Lord Kelvin stated before the House of Lords, what Sir Wm. Ramsay wrote, and what several United States and German gentlemen publicly declared, viz.: That there was no difficulty in getting Germany to adopt the Metric System in 1871, that it caused no complaint, but was recognized and put in use in a short period of time. And Mr. Dale further declares that "the weights and measures of a great German industry are in a state of chaos to-day." Here are some extracts from German books and journals which he adduces to prove that the Metric System is a mere nuisance:

#### EXTRACTS FROM. CIRCULAR.

Friedrich Frowein, Barmen, 1901, "Kalkulator fuer Artikel der Textilbranche," a hand-book for textile workers. Gives complicated formulas for converting different standards, including the Prussian, Würtemberg, Baden and Bavarian ells. Gives calculations of cost, all involving a variety of standards. In the one for cotton tape there are the French inch, the English yard, the French line, the English pound and the meter.

Leipziger Monatschrift, October 31st, 1902. A yarn calculation table based on the Vienna inch, English yard, English pound and the meter.

The same journal, July, 1903. An article on textile calculations, in which are found the Saxon inch, English yard and pound and the metric standards.

Donat, "Methodik der Bindungslehre," Leipzig, 1901. Gives a list of standards in use in Germany which include the following: Leipzig, Bohemian, Berlin, Brabant, Vienna, English and French ells; English, Leipzig, French and Vienna pounds; Leipzig, English, Vienna and French inches.

Sixteen different systems of numbering yarn are in use in Germany based on the Berlin pound, the kilogram and halfkilogram, the English yard, the Berlin, Brabant and Leipzig ells and the meter.

Muenchner Allgemeine Zeitung, 1902. At the session of the tariff commission on June 24th, 1902, the introduction of the Metric System for cotton yarn came up for discussion. According to Abgeordnete Muench-Ferber, who is a manufacturer of cotton and woolen goods at Hof, Bayern, the introduction of the Metric System would throw the German weaving industry into heillose Verwirrung because the German machinery is based on the English system.

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# BANKING AND FINANCIAL.

We are informed that the Crown Bank of Canada has arranged to open a branch office at Enterprise, in the County of Addington, Ontario, north of Napanee.

The Grand Trunk Railway Company will hold a special general meeting in London on the 21st inst., in order to ratify the directors' resolution to guarantee the principal and interest of \$7,500,000 fifty-year four per cent. gold bonds proposed to be created by the Grand Trunk Pacific Railway Company as a first charge upon the Lake Superior branch line.

The United States Department of Commerce has received instructions from President Roosevelt to make a thorough investigation into the petroleum industry of the country, the object, no doubt, being to ascertain whether the Standard Oil Company is an illegal combination in restraint of trade. Mr. J. R. Garfield, Commissioner of Corporations, will be in charge of the enquiry. It is stated, with what degree of truth it is difficult to say, that the President is determined that the Standard Oil monopoly shall be broken, and, anticipating a long, hard fight, he has issued instructions that it be begun immediately in order that it may be completed before his term of office expires.

# LIFE AND ACCIDENT ASSURANCE.

In her suit against the Steel Laundry Company, of Jersey City, New Jersey, a jury last week awarded Annie Erady, a fourteen-year-old girl, \$3,000 damages. While operating a washing machine Miss Brady's right hand was caught in a cog-wheel and all four fingers taken off.

Life assurance is worth starting and maintaining, says the Union Mutual, when supporting parents. Instances are not much scattered where young men find the support of one or both parents incumbent upon them. In such an event, how deplorable would be the situation of those parents should the contingency can be eliminated. A policy written for their beneson's life be cut short. By life insurance the hardships of that fit can any time have the name of some other person inserted as beneficiary after the reason for the first names appearing no longer exists, the change to be made in accord with the rules of the company.

We hear from Winnipeg that Mr. W. R. C. Hewat, who has been in the employ of the Great-West Life during the past nine years, has been appointed manager for the new branch to be opened in Halifax by that company, and his territory will cover the Province of Nova Scotia. Mr. Hewat has been successful both as a local and district agent; also as inspector in the Province of Ontario during the past few years. He will find his new field of action an interesting one.

Accident and health insurance are in a fair way to get on a "safe and sane" basis, to use the current political phrase, says the Insurance Post, Chicago. Marked improvements in policies and practices are under way, largely as a result of the frank and free discussion of conditions at the recent sessions of the International Association of Accident Underwriters. It was there made plain that the companies had been going too fast and too far in fields where their experience was inadequate, and that competition had added frills and furbelows to the business that were proving as expensive and useless as such fineries usually are. The saving feature of the situation was that the accident underwriters, once convinced that they were going wrong, had both the will and the ability to set themselves right.

It was not a cold-blooded insurance company, but a fraternal of the high sounding name of "The Modern Brotherhood of America," which fought to a finish in the Supreme Court of Iowa a claim for \$100 brought against the "order" by one of the Modern Brothers, who accidentally broke one of his legs and thought he was entitled to the amount under the terms of his beneficiary certificate. The certificate promised that amount of indemnity in case the holder should break a leg, providedand there was the little joker-"the shaft of the hip bone was broken between the hip and the knee joints or the shafts of both bones broken between the knee and ankle joints. Poor Malcolm Peterson didn't break his leg in approved fashion. He managed to break the fibula a couple of inches above the ankle joint and also to break a malleolus process. But in the opinion of the court he did not break the shafts of both bones. So the court decided against him. Not unanimously. One of the judges thought that when a man broke his leg he should not be asked to "observe minute lines of demarcation by which a learned profession has mapped and charted each particular bone of the human frame into sub-divisions too small to permit the inscription of their ponderous Latin names." But, unfortunately for Malcolm Peterson, the judge stood alone in the opinion.-Investigator.

Compliments from the English press have been paid to the Canada Life. Its progress is hardly equalled by any English institution, and appreciative references are made to the high rate of interest obtained on excellent security. In this country the insurance press has less than American liberty of speech, as the owners of a paper printed in the interests of industrial life assurance agents have discovered. Possibly the Assurance Agents Company made an unfair selection from the list of claims contested in the courts by the Pearl Life Company. At any rate a pamphlet was disseminated by them of a sort unlikely to do the Pearl people the minutest piece of good. The jury took the circular as defamatory and awarded damages in f = 300.

### \* \* \*

#### FIRE AND MARINE INSURANCE.

Lake marine insurance shows a fair field this year. The season closed December 5th, and so far the loss ratio is notably low. As a contemporary remarks, however, one or two total losses, however, could put a very different face on matters, so large are the values carried in one of the modern freighters.

After the denials—the confirmation. It is certain now that the overtures of the Commercial Union have resulted in provisional agreements with the Hand-in-Hand, and during the next session of Parliament a bill to legalize the union of the pair is to be brought in. Insurance punsters have had their say over the nuptials, despite a sentimental regret about the absorption of the oldest and perhaps the stoutest of life offices. To set any doubts at rest it must be added that the Handin-Hand was in no sort of danger or under any compulsion.

After fire-boats in harbors, fire-cars are the newest thing. A Chicago dispatch of Sunday tells of fire-cars which have been installed on the Metropolitan Elevated lines. The cars correspond in type to the regular chemical engine in use in the city fire department. One is stationed at each of the four branch terminals of the elevated road. At a test a firecar ran one mile and extinguished a fire within six minutes after the alarm was sounded. The equipment consists of two Ioo gallon tanks of chemical solution and two lines of hose, each 150 feet long, besides a reservoir containing 200 more gallons of solution. Two trained men compose the crew of each car.

We know how prevalent is the practice of various churches and societies of holding annual bazaars or fairs for the purpose of raising funds for church or charitable purposes. Booths are erected and decorated with flimsy, inflammable material, and during the open hours the halls are often overcrowded. A gust of wind or the ignition of a match under the foot of some spectator is liable to start a conflagration, and in such a gathering a holocaust is inevitable. Arthur Hawkhurst, insurance manager for Marshall Field & Co., Chicago, recently related a personal experience with an entertainment of the above character. During the preparations for the bazaar Mr. Hawkhurst advised the installation of certain safeguards, but was ignored by the management, which was sure there would be no danger of fire or panic. Yet, says the Argus, a fire did start when the hall was crowded, but the blaze was extinguished in its incipiency by a pail of water, which was placed in a booth presided over by a relative of Mr. Hawkhurst, who had heeded his warnings.

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### GROCERS AND PROVISION DEALERS.

The egg and produce warehouse of Gunns, Limited, at Wingham, Ont., has been destroyed by fire at a loss of over \$8,000.

The assets of the United Canneries Company, Vancouver, B.C., were sold the other day to O. M. Malcolm for \$119,500. This price, while it falls considerably below the original cost of the property, is sufficient, it is believed, to pay off all mortgages, interest and other charges. The properties include plants on English Bay, Gulf of Georgia, the Scottish-Canadian salmon canneries. For the past two years Mr. Malcolm has been operating the factories under lease.

The Canadian Grocer tells of the visit of a leading banker recently to a butter factory in a small Ontario town. He was told that the whole output of that factory was shipped regularly, without being salted, to Denmark, where it was prepared for the British market, and sold as Danish butter. The banker also stated that in a pork factory the other day he noticed that the hogs which were being killed were all of medium size, and that when cut up the bacon showed regular streaks of lean and fat. The output of the factory, in this instance, was shipped to Ireland, and no doubt from there re-shipped to Great Britain as Irish bacon. No doubt, as was remarked by a listener, this is a testimony that Canada's butter and bacon must be pretty good stuff or it would not be bought and palmed off as the product of countries which have established a very high reputation in the products as mentioned. But there is another side to the story. Why cannot Canada trade upon her own reputation?

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#### TORONTO STOCK TRANSACTIONS.

The volume of trading on the Toronto Stock Exchange this week has been somewhat large and prices have held steady. Stocks in New York during the last two days have had a rather strong downward tendency for some reason not fully explained. A feature in local financial circles this week was the auction sale of Consumers Gas Company new stock, of which the city bought \$10,000 worth at a price ranging from 209 to 2141/2. The following are details of the transactions in the more interesting of the stocks: Bank of Montreal, 15 at 249; Ontario, 15 at 127-1271/2; Toronto, 27 at 228; Commerce, 774 at 160-163; Dominion, 488 at 246-249; Standard, I at 2393/4; Hamilton, 34 at 214; Consumers Gas, 362 at 216-217; C.P.R., 1,369 at 1311/4-1341/4; Canadian General Electric, 1,046 at 1713/8-177; Bell Telephone, 141 at 1591/4-160; Rich. & Ont., 52 at 60-621/4; Toronto Railway, 270 at 1051/4-1063/4; Twin City, 810 at 1053/8-1067/8; Sao Paulo, 2,297 at 1043/8-1053/8; Dominion Steel, 616 at 181/2-19; preferred, 5 at 491/2; bonds, \$49,000 at 79-801/4; Dominion Coal, 627 at 623/4-651/2; Nova Scotia Steel, 989 at 66-681/2; bonds, \$6,000 at 1071/2-108.

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-The Canadian market for paper is being affected by the situation in Norway and Sweden, where several large pulp mills have ceased operations on account of lack of water power. This circumstance is likely to lead to a heavy demand from British and Continental markets for Canadian pulp and paper. At a meeting of manufacturers in Ottawa, however, the other day, it was decided not to advance prices.

#### \* \* \*

-There can be little doubt that the new regulations referring to the bounties for the production of crude oil in Canada have resulted in a considerable stimulation to the oil industry. Between June 8th, when the law went into force, until December 1st, the total production was 18,463,200 gallons. The falling off in the importation of mineral coal and kerosene oils for the first four months of the present year amounts to 2,569,483 gallons, while in the case of crude petroleum there is a reduction of 838,354 gallons.

#### R R R

—Beatty, Kerr & Verner, who have opened a new wholesale dry goods business on Wellington Street East, Toronto, are now busily engaged receiving stock. By January 1st, they expect to be in good shape to carry on business in earnest. They will make a strong feature of specialties, some of the leading ones of which will be hosiery, underwear, laces, ribbons, embroideries, handkerchiefs, lace curtains, Victoria lawns, and a complete line of notions. Both Messrs. Kerr and Verner were formerly connected with the Wyld-Darling Company, and the latter gentleman will continue his travelling in the West, under the new auspices.

#### \* \* \*

—The Director of Experimental Farms, Ottawa, has received instructions from the Government to make another distribution next spring of samples of the most productive sorts of seeds for Canadian farmers. The stock is described as the very best, having been secured mainly from excellent Insurance Agents and Brokers

can add materially to their incomes by selling the Personal Accident, Health, Liability, and Steam Boiler Policies of the

# MARYLAND CASUALTY CO.

Our contracts sell well, being up to date in every particular. We allow usual commissions.

Surplus and Reserve for Policyholders, \$2,700,000 Canadian Government Deposit, \$93,706.66

J. Wm. MACKENZIE, Chief Agent for Canada, 13-15 Wellington Street East, Sun Fire Building, TORONTO.

crops reaped at the Experimental Farm at Indian Head, N.W.T. The seeds to be distributed will be oats, spring wheat, barley, Indian corn and potatoes, the weight of each varying from three pounds to five pounds. Only one sample will be sent to each farmer. Applications must be sent to the Director of Experiment Stations any time before the 1st of March.

#### K K K

—A circular from the general manager of the Grand Trunk Railway System announces that Mr. John Bell, K.C., for fifty years the trusted legal adviser of the company, has been obliged, owing to ill-health, to ask to be relieved of the active work and responsibilities incident to the position, but will remain as consulting counsel. Mr. W. H. Biggar, K.C., of Belleville, is appointed general solicitor, and Mr. M. K. Cowan, K.C., formerly of Windsor, is appointed assistant solicitor, with headquarters at Montreal. Mr. A. E. Beckett continues to act as solicitor in the province of Quebec. Mr. D. L. McCarthy, Toronto, will, as heretofore, act as agent in Toronto, of the general solicitor.

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#### CLEARING HOUSE FIGURES.

The following are the figures for the Canadian Clearing Houses for the week ended with Thursday, December 8th, 1904, as compared with those of the previous week:

compared with those of the r	Dec. 8.	Dec. I.
Montreal		\$26,726,638
Toronto	25,693,252	22,222,723
Winnipeg	9,846,111	9,201,872
Halifax	2,206,941	1,686,022
Hamilton	1,644,895	1,178,898
St. John	1,283,337	1,057,673
Vancouver	1,454,173	1,451,668
Victoria	627,536	760,706
Quebec	1,769,706	1,577,378
Ottawa	2,786,900	2,063,882
London	1,200,926	906,334
Total		\$68,833,794



749

#### NORTH OF ENGLAND LETTER.

The Canadian Agent at Leeds is represented to have said that Canadian knitted underwear is much better, cheaper and more up-to-date than English. Also, that Canadian exporters might find a ready sale in this land for underwear, sweaters and jackets, if adequate representation were secured. One is not disposed unhesitatingly to confirm this opinion, though the Canadian article may be better than the writer is aware. If a profit is sought, the work of sellers will be hard and the way thorny. If Canadians are content to dump at prices below cost no doubt an extensive business could be done. Last year a considerable number of knitted bodices from the States were disposed of in this way. At the present, domestic manufacturers of hosiery find orders and prices alike disappointing, though a revival is hoped for in the accustomed way during next year. Canada has to reckon in the English market not with native manufactures alone, but also with the cheap goods from Chemnitz and from Switzerland. In particular are the Swiss successful in dealing with knitted mixtures of wool and silk.

When correspondents are not unanimous, it remains only for manufacturers to try, and haply one may be of service in assisting tentative experiments. Leicester is, of course, headquarters in this Kingdom for knit goods, and many of the largest manufacturers there are also large importers. It is possible, therefore, for foreign firms to do business through firms like Cooper, Corah & Sons, which maintain agencies in all distributing centres. Alternatively, one might begin with London, testing such firms as Cook, Son & Co., of which several cluster together in St. Paul's Churchyard. These firms are huge wholesale department stores and they have counterparts in Manchester in houses like Ryland's, Watts' and Phillips', and in Glasgow, with houses like Arthur & Co., Limited, or Maclaren's. A first-class commission agent in any of these centres might make sure of the ground. Fancy knit goods or highly superior ones should be shown in Nottingham or at the London addresses of Nottingham dealers. Supposing these openings to be well surveyed, one could say definitely whether or not Canadian hosiery might take a place in this market.

Let it not be thought, however, that all the difficulties would end with the adoption of the goods by wholesalers. The Dominion is somewhat distant, and in modern trade of this kind the manufacturer must be able to give rapid delivery to repeat orders. Unless buyers found that goods could be had as and when required, Canadian sources would be abandoned to give place to home and Continental supplies. It is only right to add, on the authority of one who has the best means of knowing, that wholesale buyers in England have a short and haughty way of dealing with the inferior race of creatures that lives only to sell. Agents there are in thousands but only a few are in possession of wholesalers' confidence. Great commission men in the textile centres here know their value pretty accurately, and they also demand that their nominal principals shall be able to turn out large quantities in quick time. One feels it best to warn Canadians not to commence here in serious earnest unless they are prepared to cope to the fullest with all demands. Giving advice is always a matter involving some responsibility. But the thing to do-in the humble opinion of the writer-is to seek the confidence of one of the best type of agents and to test trade feeling in a way that will lead to little expense in the event of failure, and will afford some security for incurring expenditure should encouragement be found.

Those Chamber of Commerce delegates who toured through Canada last year do not forget what they saw. Neither do they cease talking and writing of the opportunities lying fal-Mr. R. S. Fraser, of the London Chamber, is one who low. has been correcting the errors of writers to the press. Enthusiasm for Canada is not confined only to these visitors. A kinsman of one's own is never quite so happy as when with mammoth maps he is expatiating in his own room on all that he saw in two months. These amateur advocates are perhaps as valuable as any that Governments can pay.

Any other disturbance in banking circles arises from the acquisition of the Midland Counties District Bank by the Birmingham District and Counties Company. As in other amalgamations, the uncalled liability on shares is much diminished. In this case the former liability for £50 is reduced to £6 uncalled, on £10 reserve liability.

Manchester, Nov. 25th. NORTH COUNTRY.

# ANSWERS TO ENQUIRERS.

Subscriber, Hamilton.-The dividends are payable in April and October. Shares are not listed here or in Montreal. Would recommend you to write J. C. Mackintosh, broker, Halifax.

S. B., Winnipeg .- There are rainbow tints and rose-water all over that statement of your friend's. It must have been a Minnesota banker who informed him, for no Canadian banker would talk such rubbish. He may remember, in Hudibras:

"Quoth she, I've heard old cunning stagers

Say, fools for argument use wagers." Wagers, such as he offers to make, prove nothing except the fatuity of betting against a sure thing, which even a Far West

banker ought to be shrewder than do. H. McL., Montreal.-If your letter to this office was ever posted, it has gone astray. Search your pockets; and if not found, try again.

G. A. W., Waterloo, writes: "I note per last Government return, under heading, 'Loans from Other Banks,' a loan made to one of the newer banks. Would you kindly explain what this means? I had hitherto looked upon this as a sign of weakness on the part of the borrowing bank." [If you look in the other half of the Bank Statement, under the head of "Loans to Other Banks in Canada Secured," you will find the names of the banks which lent the amount, or amounts, among liabilities, which have attracted your attention. The transaction is common enough, and for one bank to borrow from another and give security is not necessarily a sign of weakness-only, perhaps, temporary shortness of cash; for the offer of a good loan may tempt any bank to borrow from another and give security .--- Ed. Mon. Times.]

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# MOVEMENT IN BRITISH COLUMBIA.

Vancouver merchants are congratulating themselves on the prospects for the rapid settling up of the interior of British Columbia, which means a good deal for them in a business way. As one instance of what is being done in the desired direction, Messrs. Shatford propose to develop the Ellis property, which extends north of Summerland along the shores of Lake Okanagan as far as Osoyoos Lake, and dispose of it in small holdings. The land is especially adapted for fruit-growing, and some of it for dairying. The enterprise is to be capitalized at \$500,000. The Great Northern Railroad proposes to build west from Midway next summer and up the valley of the Similkameen river to Hedley, while the C.P.R. has a route surveyed which will take the line up the Okanagan river, along the west shore of the lake of same name, and via Hedley to Spence's Bridge. The construction of these roads will afford transportation facilities to districts rich in resources, the development of which should do much for Vancouver and the distributing points.

We hear from Victoria, B.C., that the syndicate of local business men who are going into the whaling industry on the west coast have procured a steamer at Christiania, Norway, specially built for such purposes, and she is now on her way to Canada. At Shushartie Bay, northern end of Vanccuver Island, a refinery is being built. The whales will be caught in the open sea and towed to Shushartie Bay, which is described as a more modern system than the one hitherto pursued on the Pacific coast of cutting them up when and where taken and refining the oil on board the steamer.

British Columbia engineers are considering a project for lowering the level of Lake Okanagan, which is believed to be feasible and of not too great cost. One of the main reasons of this improvement is to relieve the town of Kelowna, which is flooded by high water every spring. The town is situated on a rather low portion of land, and the spring freshets raise the level of the lake so much that inconvenience and damage is done. To overcome this, the river between Okanagan and Dog Lakes will be dredged, and the level lowered four feet or more. This river is only five or six miles long, and if made more navigable will allow steamers to pass through to Dog Lake and give water transportation to a portion of the district which will soon be settled.



-The Ontario and Quebec Railroad Company, which is controllea by the C.P.R., is applying to the Dominion Parliament for authority to build and operate a branch line from a point on its main line west of London to some convenient point on the St. Clair river, between Sarnia and Lake St. Clair. Incorporation will also be sought for the Georgian Bay and Seaboard Railway Company to build a railway from a point on Georgian Bay, between Port Severn and Penetanguishene, south-easterly through the counties of Simcoe, Ontario, Victoria, Peterboro', Hastings, Lennox and Addington, Frontenac and Lanark, or any of them, to a point of connection with the Ontario and Quebec Railway, between Cavanville and Maberly. This is looked on as being part and parcel of the C.P.R. scheme for extensive railway development in Western Ontario, which has been already foreshadowed.

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#### BANK OF MONTREAL.

The eighty-seventh annual general meeting of the share-holders of the Bank of Montreal was held in the board room of the institution, in the City of Montreal, at noon, on Tues-

of the institution, in the City of Montreal, at noon, on Tues-day, 5th December. There were present: Hon. Sir George A. Drummond, K.C.M.G., vice-president; Sir William C. Macdonald, R. G. Reid, Hon. Robert Mackay, Messrs. G. F. C. Smith, George Durn-ford, James Skeoch, Henry Dobell, C. J. Fleet, K.C.; George Filer, Henry Morton, R. B. Angus, M. S. Foley, B. A. Boas, F. S. Lyman, K.C.; Angus W. Hooper, Percy R. Gault, Thomas Irving, J. Scott and John Morrison. On the motion of Mr. R. G. Reid, Sir George A. Drum-mond, vice-president, was unanimously voted to the chair, in the absence of the president, the Right Hon. Lord Strathcona and Mount Royal. On the motion of Mr. C. J. Fleet, K.C., seconded by Mr.

On the motion of Mr. C. J. Fleet, K.C., seconded by Mr. Henry Dobell, it was agreed: "That the following gentlemen be appointed to act as scrutineers: Messrs. F. S. Lyman, K.C., and G. F. C. Smith, and that Mr. James Aird be secretary of the meeting."

The report of the directors to the shareholders, at their eighty-seventh annual general meeting, was then read by Mr. E. S. Clouston, general manager, as follows:

REPORT.

The directors have pleasure in presenting the report, show-ing the result of the bank's business for the year ended 31st October, 1904.

Balance of Profit and Loss Account, 31st Oct., 1903. \$ 373,988 of Profits for the year ended 31st October, 1904, after deducting charges of management, and making full provision for all bad and doubtful debts. 1,609,207 95

\$1.083.106 01

Dividend 5 per cent. paid 1st June, 1904..\$700,000 00 Dividend 5 per cent., payable 1st December, 1904 ..... 700,000 00

-\$1.400.000 00

Balance of profit and loss carried forward......\$ 583,196 of

Since the last annual meeting of the shareholders, a branch of the bank has been opened at Portage la Prairie, Man., and sub-agencies at Armstrong and Kelowna, B.C., and Papineau Ave. (Montreal), and Westmount. Sub-agencies at Hochelaga (Montreal), Enderby, B.C., and two at Winnipeg have been arranged for, and will be opened shortly.

The re-construction of the headquarters building on St. James street is now proceeding, and will be completed in a few months.

All the offices of the bank, including the head office, have been inspected during the past year. STRATHCONA AND MOUNT ROYAL,

### President.

Bank of Montreal, Head Office,

31st October, 1904.

#### THE GENERAL STATEMENT.

#### LIABILITIES.

..... \$14,000,000 00 Balance of profits carried forward.. 583,196 01 \$10,583,196 01 Unclaimed dividends ...... Half-yearly dividend, payable 1st De-cember, 1904 .... 980 01 700,000 00 -\$11,284,176 02 \$25,284,176 02

Notes of the bank in circulation .... \$10,925,689 00 Deposits not bearing interest ..... 23,681,366 62

Deposits bearing interest ..... Balances due to other banks in Canada 71,113,046 67 162,489 97 \$105,882,592 26

\$131,166,768 28 ASSETS. Gold and silver coin current .....\$ 4,083,672 63 4,468,798 75 Government demand notes ..... Deposit with Dominion Government re-quired by act of Parliament for security of general bank note circulation ..... Due by agencies of this bank and other banks circulation 460,000 00 . . . . . . . . . . . . in Great Britain..... \$3,555,929 34 Due by agencies of this bank and other banks in foreign countries... 1,112,152 15 Call and short loans in Great Britain and United States ..... 24,499,623 00 \$29,167,704 49 Dominion and Provincial Government securities ..... Railway and other bonds, debentures and stocks ..... 519,863 56 7,373,367 89 2,808,282 61 Notes and cheques of other banks.... \$48,881,689 93 Bank premises at Montreal and branches ...... 600,000 00 Current loans and discounts in Canada and elsewhere (rebate interest re-

served) and other assets ..... \$81,304,314 28 Debts secured by mortgage or other-

wise ..... Overdue debts not specially secured (loss provided for) ..... 252,478 07 128,286 00

-\$81,685,078 35

General Manager.

E. S. CLOUSTON,

\$131,166,768 28

#### Bank of Montreal, Montreal, 31st Oct. 1904.

# THE GENERAL MANAGER.

The general manager then spoke as follows: Referring to the statement laid before you, the principal changes, as compared with last year, are, an increase in the deposits bearing interest of \$13,265,000, in the call loans of

deposits bearing interest of \$13,205,000, in the call loans of \$9,143,000, in the current loans of \$6,699,000, and a decrease in the balance due by our own agencies and other banks outside Canada of \$4,114,000. There is nothing that calls for any special remark in con-nection with these amounts, except that in the case of the loans and deposits a certain amount of the increase is of a temporary nature and will disappear shortly, but there will still be a suffi-cient amount to show that our business is standily progressing cient amount to show that our business is steadily progressing. The diminution in our profits is largely accounted for by the low rate of interest ruling in the foreign markets, where we have to loan most of the money we desire to hold readily available. I saw a statement the other day, that in New York not in a quarter of a century has money ruled so low as it did a portion of this autumn.

On the whole, it may be said that the past year has been a prosperous one for Canada, though there have been special industries which did not participate. Lumber markets have been very disappointing, and the prices for dairy products unsatisfac-tory. Certain industrials have suffered from foreign competi-tion, but on the other hand, some of our important industries are now reviving under more experienced and intelligent management

The trade of the past year, both domestic and foreign, has been well maintained. Domestic trade shows a slight increase, while foreign trade, omitting specie, reached a value of \$454,-642,000, as compared with \$450,040,000 in 1903. One feature while foreign trade, omitting specie, reached a value of \$454,-642,000, as compared with \$450,040,000 in 1903. One feature of foreign trade may be noted. Exports of domestic products declined in value \$16,000,000, while imports for consumption rose \$18,776,000, making a loss in balance of trade of nearly \$35,000,000 from the preceding year. In the seven-year period, 1896-1902, inclusive, the very exceptional condition existed of an excess of domestic exports over imports for consumption, the actual balance in favor of Canada in this period having been \$1,428,000; but in the last two years the condition has changed, and since 1902 imports have outruin domestic exports by \$55,600,000. In itself this excess may be of small concern. It has probably been much more than overcome by the intro-duction of capital brought by an increasing volume of immigra-tion, by investments of foreign capital, largely from the United States, in our virgin lands, water-powers, forests, and in many other ways. Yet the fact remains that considered alone the for-eign trade balance has turned against us, and to this cause the somewhat less abounding activity of domestic trade may, per-haps, be traced. In the two months of the current fiscal year, for which returns are available, July and August, domestic ex-ports were less in volume by \$4,200,000, than in the correspond-

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BANK M	OF ONTREA	L Incorporate Capital, all Rest Undivided Head Off Board RT. Hon.	tablished 1817 d by Act of Parliament Praid-up, \$14,000,000 00 Profits, 583,196 01 face, MONTREAL I of Directors LORD STRATHCONA NT ROYAL, G.C.M.G.,
A. T. Paterson, Esq. R. B. Angus, Esq.	E. S. CLOUSTON,	Vice-President, elds, Esq. Sir W R. G. Reid, Esq. J General Manager.	President. illiam C. Macdonald. Hon. Robt. MacKay.
H. V. MEREDIT		Mapager, and Manag ant Inspector, Montro ant Inspector, Winnip TREAL-O. W. DEAN,	eer at Montreal. eal. Deg. Assistant Manager.
Ontario Almonte Belleville Brantford Brockville Ohatham	Ontario—Con. Ottawa Paris Perth Peterboro Picton	Quebec Lower Prov. Chatham, N. B.	Winnipeg, Man. Calgary, Alberta Edmonton, Alta. Indian Head, Assa. Lethbridge, Alta. Raymond, Alta.
Collingwood Cornwall Deseronto Fort Willism Goderich Guelph	Sarnia Stratford St. Mary's Toronto " Yonge St. Br. Wallaceburg	Halifax, N.S.	Regina, Azo'a. British Col. Armstrong Greenwood Kelowna Nelson
Hamilton "Sherman Ave. Kingston Lindsay London	Quebec	Gretna, Man.	New Denver New Westminster Rossland Vancouver Vernon
IN NEWFOUNDLAND- IN GREAT BRITAIN-	-St. John's, -Bank of I	Portage La Prairie. Montreal. Birchy Cove streal, 22 Abchurch Las	Victoria (Bay of Islands)—Bank ne E.C. [of Montreal.

IN GREAT BRITAIN-LONDON-Bank of Montreal, 22 Abchurch Lane E.C. [of Montreal. ALEXANDER LANG, Manager
 IN THE UNITED STATES-New York-R.Y. Hebden and J. M. Greata, agents 59 Wall St. Chicago-Bank of Montreal, J. W. DeC. O'Grady, Manager. Spokane, Wash.-Bank of Montreal.
 BANKERS IN GREAT BRITAIN-London-The Bank of England. The Union Bank of London and Smith's Bank, Ltd. The London and Westminster Bank, Idd. The Na-tional Provincial Bank of England, Ltd. Liverpool-The Bank of Liverpool, Ltd. Scotland-The British Linen Company Bank, and Branches.
 BANKERS IN THE UNITED STATES-New York-The National Oity Bank. The Bank of Mew York, N.B.A. National Bank of Commerce in New York. Boston-The Merchants National Bank. J. B. Moors & Co. Suffalo-The Marine Bank, Buffalo. San Francisco-The First National Bank. The Anglo-Californian Bank, Ltd.

# The Canadian Bank of Commerce

#### DIVIDEND NO. 75.

Notice is hereby given that a dividend of three and one-half per cent. upon the capital stock of this institution has been declared for the current halfyear, and that the same will be payable at the Bank and its branches, on and after

# Thursday, the First Day of December next.

The transfer books will be closed from the 16th to 30th November, both days inclusive.

The annual general meeting of the shareholders of the Bank for the election of Directors and for other business, will be held at the banking-house, in Toronto, on Tuesday, the 10th day of January next. The chair will be taken at twelve o'clock noon. By order of the Board,

B. E. WALKER,

General Manager. Toronto, 25th October, 1904.



#### INCORPORATED 1932

CAPITAL PAID-UF, \$2,000,000. RESERVE FUND, \$3,100,000. HEAD OFFICE, - - HALIFAX, N.S.

#### DIRECTORS:

JOHN Y. PAYZANT, President. CHAS. ARCHIBALD, Vice-President. J. BORDEN, G. S. CAMPBELL, J. W. ALLISON, HECTOR MCINNES R. L. BORDEN, G. S. CAMPBELL, H. C. MCLEOD.

GENERAL MANAGER'S OFFICE, . TORONTO, ONT.

H. C. MCLEOD, General Manager.

U WATERS, Supt. Branches. GEO. SANDERSON, Inspectro.

C. D. SCHURMAN, Inspector.

#### BRANCHES

Nova Sootia-Amherst, Annapolis, Antigonish, Bridgetown, Dartmouth, Digby, Glace Bay, Halifax, Kentville, Liverpool, New Glasgow, North Sydney, Oxford, Parrsboro, Pictou, Pugwash, River Hebert, Stellarton, Sydney Mines, Truro, Westville, Windsor, Yarmouth. British Columbia-Vancouver.

TE gin St. Andrews, St. George, St. John, St. Stephen, Sussex, Woodstock ? Northwest Territories - Calgary + 3 monton, Fort Saskatchewan Strath-cona, Wetaskiwin. Prince Edward Island - Charlottetown

and Suma erside Ontario – Arnprior, Berlin, Hamilton, Ottawa, Toronto.

Quebec - Montreal and Paspebiac. Manitoba - Winnipeg.

Newfoundland - Harbor Grace and 3

West Indies - Kingston Jamaica Onited States - Boston and Chuaru

	MOLSON: BANK	RESERV	L PAID-UP- <b>3,000,000</b> /E FUND- <b>3,000,000</b>
WM. MOLSON M M. Ramsay J. Wm. C. McIntyre	DURNFORD, Chief Ing) sector. H. LOCKW BRANC Hamilton— James Street Market Branch Hensall Highgate Iroquois Kingsville London Meaford Morrisburg Norwich Ottawa Owen Sound Port Arthur	- MON DIRECTORS: L. S. H. EWING with and Molson, L. ELLOT, General Mam- pector and Supt. of Br 'oon and W. W. L. C HES: Ridgetown Simcoe Smith's Falls St. Marys St. Thomas Toronto Junct Dundas Street Stock Yards [Branch. Trenton Wales Waterloo Woodstock	VICREAL , Vice-President. tCol. & U Henshaw wer. maches. HIPMAN, Ass't Insp'rs. Quebec— Ac habaska Chicoutimi Fraserville Knowlton Montreal— St. James St. St. Catherine St. Catherine St. Branch. Market and Harbor Branch Quebec Sorel, Victoriaville

AGENTS IN GREAT BRITAIN AND COLONIES-London and Liverpool-Par's Bank, Limited. Ireland-Munster & Leinster Bank, Limited. Australia and New Zealand-The Union Bank of Australia, Limited. South Africa.—The Standard Bank of South Africa, Limited. FOREIGN AGENTS.—France-Societe Generale. Germany—Deutsche Bank, Belgium Antwerp-La Banque d'Anvers. China and Japan.—Hong Kong and Shanghai Baakir g Corporation. Cuba.—Banco Nacional de Cuba. AGENTS IN UNITED STATES.—Agents and Correspondents in all the principal cities. Made in all parts of the Dominion, and returns promptly remitted a' lowest rates of exchange. Commercial letters of Credit and Travelors' Circular Letters issued, available in all parts of the world.

BANK OF BRINORTH AME	and the second	Established in 1836.  Incorporated by Royal Char- ter in 1840. 
J. H. Brodie. John James Cater. Henry R. Farrer. K. G. C. Richard F	CECHURCH W. OF DIRECT Glyn. L. Glyn. Are.	400,000 "ON E.C. STREET LONDON, E.C. S. GOLDBY, Manager ORS: Frederic Lubbock. H. J. B. Kendall. Geo. D. Wharman.
Head Office in Cana H. STREWAN, Gen'l Mgr.   J. ELWELY, BRANCHES IN CANADA London, Ont. Market (Sub. B.) Brantford, Ont. Barton St. (Sub.) Toronto, Ont. Toronto, Ont. "Stook Yards Weston (Sub Br.) Midland, Ont. Drafte on South Africanad Weston (Sub Lage Toronto, Ont. "Stook Yards Weston (Sub Br.)	da-St. James Supt. of Branche Levis, (Sub. Bc St. John. N. B. "Union Fredericton, N. Halifax, N.S. Winnipeg, Man Brandon, Man. Yorkton, N.W. Battleford, N.W. Calgary, N.W.1	Street, Montreal s. H. B. MACKENZIE, Inspector. h) Duck Lake, N. W. T. Estevan, N. W.T. St. Rosthern, N.W.T. H. Ashcroft, B. O. Greenwood, B.O. Kaslo, B.O. (Rossland, B.O. Trail, B.O. (Sub. Bch.) T. Victoria, B.O. V.T. Victoria, B.O.

Drafts on South Africa and West Indies may be obtained at the Bank's Branches.

AGENCIES IN THE UNITED STATES, Etc. New York-52 Wall Street-W. Lawson & J. C. Weih, Agenta. San Francisco-120 Sansome Street-H. M. J. McMichael and A. S. Ireland, (Acting Chicago-Merchants Loan and Trust Co. London Bankers-The Bank of England, Mesers, Glyn & Co. Foreign Agents-Liverpool-Bank of Liverpool. Scotland-National Bank of Scotland. Limited, and branches. Ireland-Provincial Bank of Ireland, Limited, and branches, New Zealand-Union Bark of Australia. Limited. Limited, and branches, New Zealand-Union Bark of Australia. Limited. Limited, and branches, New Zealand-Union Bark of Australia. Limited. Partice Mercantile Bank of India, Limited. West Indies-Colonial Bank. Paris-Credit Lyonnais. Lyonr, -Credit Lyonnais Agents in Canada for Colonial Fank, London & West Indies.

# The Dominion Bank.

Notice is hereby given that a dividend at the rate of TEN PER CENT. PER ANNUM, upon the Capital Stock of this Institution, has been declared for the quarter ending 31st December next, and that the same will be payable at the Banking House in this City on and after

### Tuesday, the Third Day of January next.

The Transfer Books will be closed from the 21st to the 31st December, both days inclusive.

The Annual General Meeting of the Shareholders will be held at the Head Office of the Bank in Toronto, on Wednesday, 25th January next, at twelve o'clock noon. By order of the Board,

Toronto, 26th Nov., 1904.

T. G. BROUGH, General Manager.

Capital (authorized by Act of Parliament) \$2,000,000 Capital Paid-up ....\$1,000,000 Reserve Fund..... 1,000,000

DIRECTORS

THE STANDARD BANK OF CANADA

#### HEAD OFFICF, - TORONTO, Ont.

4EO. P REID, General Manager J. S. LOUDON, Assistant General Manager and Inspector C A. DENISON, Accountant. AGENCIES Chatham Colborne ord Durham Forest Ailsa Craig Beaverton Blenheim Bowmanville Srighton Brussels Campbellford Cannington Bradford Brantford

Harriston Kingston Lucan Markham Orono

Parkale (Toronto Parkhill Picton Richmond Hill Stouffville Toronto (Bay St. B Temple Bidg Wellington

W. F. Cowan, President FRED. WYLD, Vue President W. F. Allen A. J. Somerville T. R. Wood W. R. Johnston W. Francis

ford BANKERS MANTEAL-Moisons Bank; Imperial Bank of Canada. NEW YORK-The Importers and Traders National Bank LANDON ENGLAND-The National Bank of Scotland.

ing period last year and imports for consumption show a de-cline of about \$530,000. Taking a broad view of Canadian commerce, the future is bright with promise. Our population is fed now by an immi-appears to be well turned towards Canada. Production in the North-West grows apace, the railways are prosperous, a second transcontinental line is on the eve of construction, the reports from the mining districts of British Columbia are more en-couraging, a spirit of abiding confidence in Canada pervades our people; and despite temporary checks in the progress of ma-terial developments, there is increasing belief that this country has entered upon an era of great and enduring prosperity.

#### VICE-PRESIDENT'S REMARKS.

The vice-president, in moving the adoption of the direc-

tors' report, said: The statements submitted by the general manager and in the directors' report, so fully place before you the position of the bank that it is unnecessary I should trespass on your patience

for more than a few moments with some general remarks. The handsome and commodious premises in which we are now assembled, and which are now close to completion, have, I am sure, met with your approval as furnishing a worthy and convenient home for the headquarters of the bank for many years to come.

years to come. The general manager has referred to one cause of dimin-ished profits, to which may be added the fact that to earn divi-dends now-a-days a much larger volume of business must be done, though that is only another way of stating the great re-duction in the rates for money, and in the charge for banking services which has been going on. I may again draw your attention to the fact that in 1847, when the bank first occupied the premises on this site, its total assets amounted to \$7,110,000, and this year they reach \$131,-160,000.

160,000.

In reviewing the general condition of the country, it may be noted that the Stock Exchange, reflecting as it does the views of investors, has apparently entered on a period of re-vival; securities have now a higher range of value, and con-fidence in the lasting character of this improvement appears to

be spreading. It is evident that any marked increase in immigration, or in the production of cereals, must come from the North-West. In the production of cereals, must come from the North-West. We have there an immense territory, of which the area stated in figures conveys no adequate idea; but taking only that por-tion to the south of the fifty-fifth parallel of latitude which, as you know, passes through the north of England, the Govern-ment expert estimates that the portion "suitable for cultiva-tion" in Manitoba, Assimiboia, Saskatchewan, and Alberta, that is from Manitoba to the Mountains reaches an extent consider tion" in Manitoba, Assimbola, Saskatchewan, and Alberta, that is from Manitoba to the Mountains, reaches an extent consider-ably exceeding the total area of the Empire of Germany, while referring to the much larger extent to the north of the fifty-fifth parallel, he says: "What proportion of these vast districts will be capable of the profitable growing of crops is as yet a matter of conjecture."

matter of conjecture." You are all aware, of course, that the isothermal lines do not necessarily coincide with the parallels of latitude, and these latter only approximately denote the climate, but the fact of the production of the finest qualities of wheat in our territory, as above defined, is established beyond question. You will be able to form some estimate of the possibilities of the future, when I add that as yet less than 4 per cent. of this land has been brought under crop. It is worthy of note, also, that the yield per acre in Manitoba and the Territories exceeds that of every one of the North-Western States of the American Union. Monone of the North-Western States of the American Union, Montana alone excepted.

tana alone excepted. Striking proofs of progress in this part of the Dominion are everywhere visible. The population of Manitoba and the Territories which in 1901 was 422,000, became, in 1904, 870,000. The homestead entries, which in 1901 numbered 8,157, and represented 1,305,120 acres taken up for cultivation, had, in 1904, reached the number of 31,383, and covered an acreage of 5,021,-291; and to this may be added land sold for settlement by com-panies. bringing the total up to 9,387,501 acres. The number of immigrants, which ten years ago. in 1895, was 25,788, and for years made little progress over this figure, last year reached 130,329, and is believed during the present year to have largely exceeded that number; but statistics are not vet attainable.

not vet attainable. While the evidences of progress are, as already said, most marked in our Western Territories, the rest of the Dominion has not been standing still. One feature is noteworthy, the has not been standing still. One feature is noteworthy, the number of new manufacturing enterprises springing up all over the country; some of them are essentially Canadian, others are branches of important American industries. It is impossible to give data, even approximately correct, of their extent or num-ber, but I hold in my hand a list of over thirty in Ontario and Quebec, and may say that for three only in this city and neigh-borhood, sites have been secured averaging about fifty acres each each.

#### OLDER PROVINCES.

Of trade in general, I submit the following brief summary, which, taken in conjunction with the remarks of the general manager, may be useful:

DRY GOODS-A fairly good year's business, the woolen industry somewhat better, collections good.

-Not so good; the production this year will be re-LUMBERduced, and better prices expected.

PROVISIONS—The export of bacon shows large increase, and considerable quantity of provisions is going to South Africa. LIVE STOCK—Exports show large decline, prices of cattle

being very low.

LEATHER-Good year's business at fair prices. BOOTS AND SHOES-A very unsatisfactory year, consequent on labor troubles and high prices of material.

on labor troubles and high prices of material. GROCERIES—Business reported good and fairly profitable; the farmers reported prosperous everywhere. DAIRY PRODUCE—Cheese has been disappointing, but butter has been satisfactory; upon the whole fairly good. The grain trade of the port shows a marked falling off. The hay crop of this province has been exceptionally good, and exports fetched remunerative prices. IRON AND HARDWARE—Not so good as last year which was

IRON AND HARDWARE-Not so good as last year which was

The construction of another line of railway across the con-tinent, about to be undertaken for the Grand Trunk Railway Company, is an event of the first importance. phenomenal.

#### TRADE OF THE PORT.

The steamship lines have suffered from various causes, the reaction due to the close of the South African war, and the keen competition in rates inaugurated by the continental lines, which largely reduced earnings. This warfare is believed to be over.

The import trade and the passenger business to this port have been up to the average in volume. The exports of grain and timber show a reduction of one-third to one-half.

The inland craft coming to this port show a heavy decline. Ship-owners, however, look for better trade next season.

It ought to be noted that importers complain that consider-ing higher freights and insurance and port charges in the St. Lawrence, as compared with Atlantic ports, there is little in-ducement to bring goods this way.

ducement to bring goods this way. The prompt completion of the long-talked-about harbor im-provements, with modern facilities for handling goods, the re-form of the pilotage and improvement of lighting, are urgently called for, if the advantages due to our geographical position are to yield their due results. In this connection, a point of interest is the announcement of the construction of one or more ice-breaking steamers. About these comparatively little is known, but any experiment bearing on the prolongation of the season of navigation. if seriously entered on, will be watched season of navigation, if seriously entered on, will be watched with an interest commensurate with its importance to the country.

The continuance of the sanguinary struggle in the Far East is of course, a menace to the general prosperity, but as regards our own country, surveying the whole field, I can see no reason to doubt that, given normal conditions and favorable weather, we are about to enter on a prosperous year.

I beg, in accordance with custom, to move:

"That the report of the directors now read be adopted and printed for distribution among the shareholders." The motion was seconded by Mr. R. B. Angus, and after some remarks by Mr. John Morrison, it was unanimously adopted.

Mr. B. A. Boas moved: "1 hat the thanks of the meeting be presented to the presi-dent, vice-president and directors for their attention to the in-terests of the bank." This was seconded by Mr. George Durnford and was

unanimously concurred in.

The vice-president having acknowledged the compliment, Hon. Robert Mackay moved: "That the thanks of this meeting be given to the general manager, the assistant general manager, the inspector, the man-agers, and other officers of the bank, for their services during the pact year." the past year."

This was seconded by Mr. R. G. Reid, and was unani-mously carried, the general manager acknowledging the same. Mr. Angus W. Hooper moved, seconded by Mr. James Skeoch:

"That the ballot now open for the election of directors, be open until 2 o'clock, unless fifteen minutes elapse without a vote being cast, when it shall be closed, and until that time, and for that purpose only, this meeting be continued." This was unanimously concurred in.

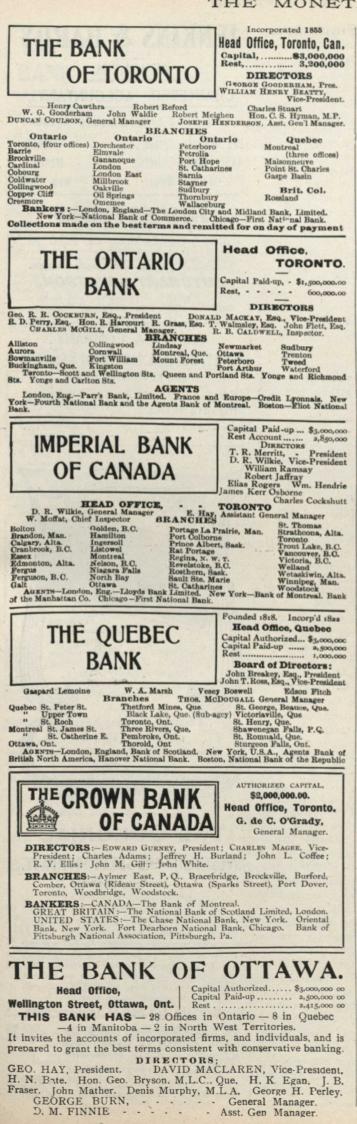
The ballot resulted in the election of the following directors: R. B. Angus, Hon. Sir George Drummond, K.C.M.G.; Edward B. Greenshields, Sir William C. Macdonald, Hon. Robert Mackay, Alexander T. Paterson, Robert G. Reid, Jas. Ross, the Right Hon. Lord Strathcona and Mount Royal, GCM G. G.C.M.G.

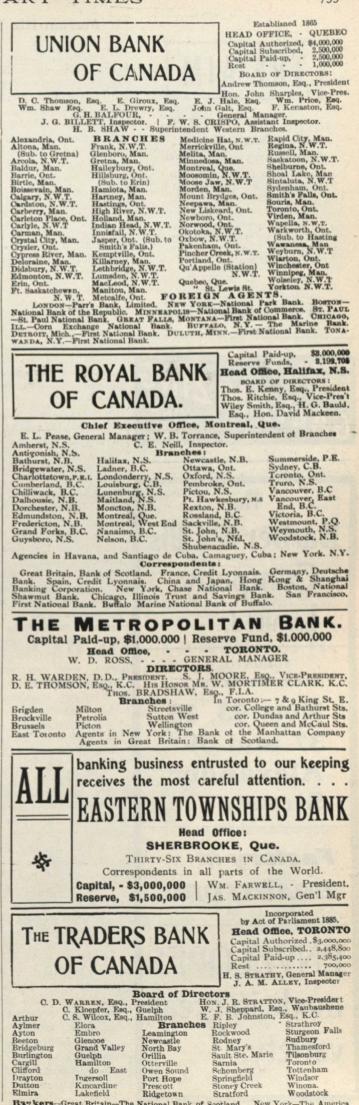
At a meeting of the board, held subsequently to the annual meeting of shareholders, Right Hon. Lord Strathcona was re-elected president, and Hon. Sir George Drummond, vice-president.

Drayton Dutton

Bay.kers

Elmira





Stoney Creek Stratford

rs-Great Britsin-The National Bank of Scotland. New York-The Americs Exchange National Bank, Montreal-The Quebec Bank.

Woodstock



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# Mercantile Summarv.

Messrs. J. P. and Philip Cook and C. J. Fitzgerald, of London, Ont., have organized a company, under the name of the Cook-Fitzgerald Co., with a capitalization of \$50,000. They will put up a modern three-story shoe factory, plans for which are now being prepared.

We note that a charter has been granted by the Dominion Government to La Presse Publishing Co., Limited, Montreal, with a capital stock of \$1,250,000. The names of the charter members are: The Honorable Treffle Berthiaume, member of the Legislative Council of the Province of Quebec, journalist; Hermenegilde Godin, manager; Simeon Beaudin, K.C.; Louis Gideon Gratton, general superintendent, and Joseph Eugene Dupont, superintendent, all of the city of Montreal.

The Canadian International Mercantile Agency, Limited, and Sprague's Mercantile Agency of Ontario, Limited, have formed an agreement for the purpose of amalgamating and consolidating their stock, property, businesses and franchises; the corporate name of the new company to be the International Mercantile Agency of Canada, Limited, with a share capital of two hundred and fifty thousand dollars. The headquarters will be in Toronto, and among the provisional directors we note the names of Messrs. S. F. McKinnon, W. K. George, John Flett, etc., Toronto.

The negotiations between the Dominion Coal Company management and delegates from the various associations of employees are still going on. The men in general are satisfied to sign the three years' wage contract, provided conditions as to allotment of work and various other matters remain as they are at present. Modifications and proposals by the company seem in many cases very unacceptable. Prominent among such is the request that the men ask no new legislation for three years. This is regarded as a direct blow at the plans for an eight-hour day. The company agreed to modify the proposal that the coal cutters do their own timbering outside their rooms, and also their track-laying.

Mr. Joseph Wharton, of Philadelphia, reports the discovery of valuable byproducts in the nickel ores at Sudbury. When visiting the Sudbury district some time ago, he became interested in a pile of refuse from the nickel smelting furnaces, and began examinations resulting in the discovery of several byproducts, particularly palladium, a product more valuable than gold. He has gone into the work extensively, and has now, we hear, recovered 3,000 ounces of palladium from 300,000 tons of nickel copper ore treated. The chief physical property which makes palladium of such value is its high fusing temperature, rendering it suitable for crucibles, evaporating dishes, and so on, in the chemical laboratories, while its silvery appearance and non-corrodible property make palladium valuable to the maker of delicate instruments, such as chronometers, verniers, surgical instruments, etc.

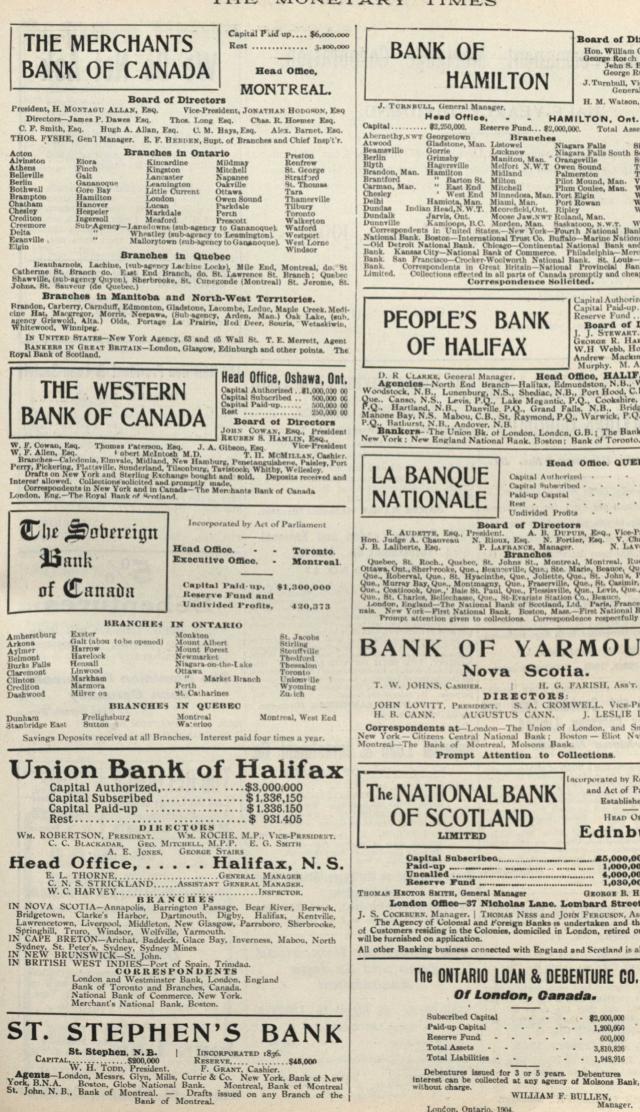


The Transfer Books of the Company will be close from the 15th to the 31st December inclusive.

By order of the Board.

(Signed). A. J. JACKSON. General Manager.

Dated Toronto, November 29th, 190.



Andrew Mackenlay. Michael Murphy. M. A. Curry, M.D. Murphy. M. A. Curry, M.D. Morphy. M. A. Curry, M.D. Woodstock, N.B., Lunenburg, N.S., Shediac, N.B., Port Hood, C.B., Fraserville, Que., Canso, N.S., Levis, P.Q., Lake Megantic, P.Q., Cokshire, P.Q., Quebec F.Q., Hartland, N.B., Danville, P.Q., Grand Falls, N.B., Bridgewater, N.S., Mahone Bay, N.S. Mabou, C.B., St, Raymond, P.Q., Warwick, P.Q., Grand Mere, P.Q., Bathurst, N.B., Andover, N.B. Bankers- The Union Bk. of London, London, G.B.; The Bank of New York, New York; New England National Bank, Boston; Bank of Toronto, Montreal Head Office, QUEBEC.

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Board of Directors-

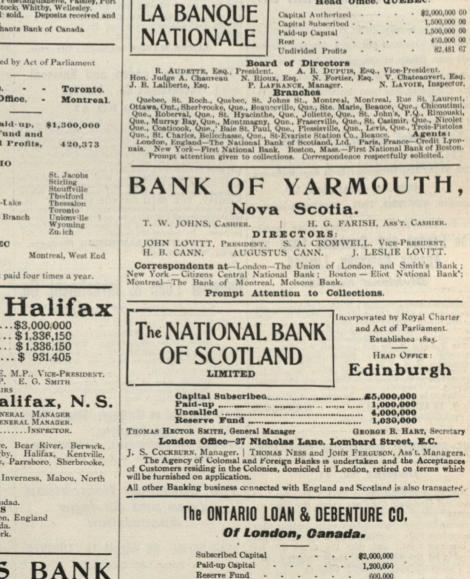
H. M. Watson, Inspector,

HAMILTON, Ont.

Hon. William Gibson, President George Rosch John Proctor John S. Hendrie George Rutherford

J. Turnbull, Vice-President and General Manager.

Total Assets.... \$25,000,000



London, Ontario, 1904.

3.810.826 - - 1,948,916



# The London and Canadian Loan and Agency Company, Limited. Dividend No. 69.

Notice is hereby given that a Dividend of three percent on the paid up Capital Stock of this company for the six months ending 31st December 1904, (being six per cent. for the year), has this day been declared, and that the same will be payable on and after the 3rd January next. The Transfer Books will be closed from the 20th, December, 1904, to the 2nd January, 1905, both days inclusive. The Annual General Meeting of the Shareholders will be held at the Company's Offices, 103 Bay Street, Toronto, on Wednesday, 15th February, 1905. Chair to be taken at noon. By order of the Board.

V. B. WADSWORTH, - - - MANAGER. Toronto, November 22nd, 1904.

# THE TORONTO MORTGAGE COMPANY. Dividend No. 11.

Notice is hereby given that a Dividend of Two and One-half per Cent., upon the Paid-up Capital Stock of this Company, has been declared for the current half-year, ending 31st December, 1904, together with a special bonus of one per cent., and that the same will be payable at the Offices of the Company, No. 13 Toronto Street, on and after

Tuesday, 3rd January, 1905. The Transfer Books will be closed from the 15th to 31st instant, both days inclusive. By order of the Board.

WALTER GILLESPIE, Manager.

EDWARD SAUNDERS, Manager. Toronto, Nov. 16th, 1904.

# Imperial Loan & Investment Co.

ESTABLISHED 1869. OF CANADA.

JOHN H. TILDEN, Esg. - PRESIDENT. President Gurney-Tilden Co., Hamilton. Gurney Stove and Range Co., Winnipeg. His HoNOUR JUDGE MORSON - VICE-PRESIDENT. One of the Judges of the County of York.

AS T. ROLPH, SEC Highest Rate of Interest Allowed on Deposits, Currency and Sterling Bonds, Payable Half-Yearly. THOMAS T. ROLPH, · SECRETARY.

Money Advanced on Mortgages, Stocks, Bonds

and Debentures.

OFFICES - IMPERIAL CHAMBERS, 82 and 84 Adelaide St East, Toronto.

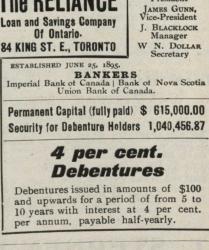
# The Canadian Homestead Loan and Savings Association

HEAD OFFICE, 66 Victoria St., TOBONTO Home Life Building

A. J. PATTISON, - MANAGER.

12 King Street Wes HON. J. R. STRATTON, President. F. M. HOLLAND, General Manager.

Hon. JOHN DRYDEN President



# Loan Company

The RELIANCE



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# The Standard Trusts Co.

Notice is hereby given that a Dividend of Six per cent, for the year ending December 31st, 1904, on the paid up capital Stock of the Company has been declared, and that the same will be payable at the Company's Offices in Win-nipeg, on and after

January 2nd, 1905. The transfer books will be closed from the 16th to the 31st of December, both days inclusive. By order of the Board. WM. HARVEY, Managing Director.

Winnipeg, Nov. 28th, 1904.

# The Peoples Building and Loan Association, LONDON, Ont.

Stock Issue of \$100,000 now open for allotment in sums of \$100 and up. This Stock has paid 6 per cent. dividends for the past ten vears.

Annual Reports. Application. Forms, etc., upon request. IUDGE EDWARD ELLIOTT, PRESIDENT

A. A. CAMPBELL, - - MANAGING-DIRECTOR. WM. SPITTAL, - - SECRETARY-TREASURER.

# THE GREAT WEST PERMANENT LOAN AND SAVINGS CO.,

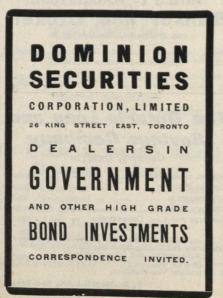
274 Portage Ave., Winnipeg, Man.

Permanent Preference Stock of the par value of One Hundred Dollars per Share is being rapidly sub-scribed for at a 25 per cent. premium. This stock bears Five per Cent. per annum, paid half-yearly. It also par-ticipates in the profits in excess of said five per cent. Profits paid yearly. A dividend at the rate of **Seven** per cent. per annum was declared on the Permanent Stock for the year 1903. Five per Cent. Full-paid Stock (is an excellent investment). withdrawable in three years.

investment), withdrawable in three years. Money to Loan on First Mortgage on Real Estate on reasonable and convenient terms.

Board of Directors

Board of Directors:
W. T. Alexander, Esq., President and Manager.
E. S. Popham, Esq., M.D., -- Vice-President.
J. T. Gordon, Esq., M.P.P., Gordon, Ironside & Fares,
E. D. Martin, Esq., Wholesale Druggist. [Exporters.]
James Stuart, Esq., President Stuart Machinery Co.
E. L. Taylor, Esq., Barrister-at-Law.
F. H. Alexander, Esq., Scretary.



# Mercantile Summary.

The Imperial Steel and Wire Company's plant at Collingwood, Ont., is now in operation, the preliminary tests of the machinery having been found satisfactory in every way. The daily capacity of the plant is fifty tons.

Ratepayers of St. Thomas, Ont., will have an opportunity next month of voting on the question of whether they are prepared to give between \$240,000 and \$250,000 (the value which has been decided on by arbitration) for the gas and electric lighting plants and run them municipally.

The Grand Trunk Railway Company's large extensions to its shops at Stratford, Ont., are now almost completed. The extension to the blacksmith shop, the new wheel shop and the brass moulding shops are finished, and men are at work in them. The total staff of employees now numbers about one thousand.

The Dominion Coal Company during the season just closed made water shipments, practically all to Montreal, amounting to 1,116,191 tons of coal, as compared with 846,137 tons for 1903, or an increase for the present season of 270,054 tons. This record of about 5,580 tons moved by sea for each day of navigation is looked upon as distinctly noteworthy.

The mercantile failures of the last month in Ontario have been very few, and the business changes for the most part unimportant. At Chatham, the re-tail confectionery department of the Northwood Company has been sold out. In Hamilton, the retail grocery business of the late Tom Hazell is advertised for sale. The Harriston Pork Packing Company, Limited, has been sold to the Wm. Davies Co., Limited. And the Watt Brothers Company, Limited, millers, at Ridgetown, are succeeded by the Ridgetown Milling Company.

We hear that the Canadian Westinghouse Company, Limited, has sold to the Hamilton Cataract Power, Light and Traction Company, for use in the Victoria sub-station of the latter at Hamilton, Ont., two motor-generator sets, each consisting of a synchronous motor and a direct current generator. The sets will be of the two-bearing type, the generators delivering direct current at 550 volts to the railway system, and each being rated at 750 k.w. The synchronous motors will take two-phase current at 8,000 alternations and 2,400 volts, and will be rated at 1,380 h.p. The excess of capacity in the motors is provided so that they may be used for raising the power factor of the transmission system. Power is taken through lowering transformers from the high tension transmission line from the De Cew Falls station. It is also stated that the Westinghouse Electric and Manufacturing Company, through their Mexican agents, have been awarded the contract for the electrical apparatus to be installed by the El Oro Mining and Railway Company at El Oro. The price amounts to nearly \$100,000.

# The Toronto General Trusts Corporation.

### Semi-Annual Dividend.

Notice is hereby given that a Dividend at the rate of Seven and One-Half per Cent. (71%) per annum on the Capital Stock of this Corporation has been declared for the half-year ending 31st December, 1904, and that the same will be payable on and after

### Tuesday, 3rd January, 1905.

The Transfer Books of the Corporation will be closed from the 19th to the 31st days of December, both days inclusive.

> By order of the Board, J. W. LANGMUIR,

Managing Director.

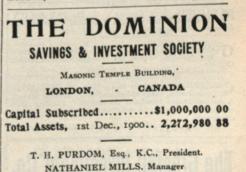
Toronto, 1st December, 1904.



Notice is hereby given that a Dividend at the rate of Six per Cent, per annum has been declared for the current half year, upon the Capital Stock, payable on and after

3rd January next. Transfer Books closed from 15th to the

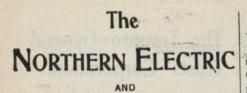
C. P. BUTLER, London, 5th Dec. 1904, Marci Manager.





You should make your will and you should appoint an executor under that will, one who is experienced in such duties and offers security for the carrying out of every clause of your will. Our Company was formed for just such duties.





Manufacturing Co., Limited

MANUFACTURERS OF AND DEALERS IN

# **Electrical Apparatus**

Supplies

OF EVERY DESCRIPTION

and

Special attention to

all classes of

# METAL WORK

OFFICE, Bell Telephone Building, Notre Dame St. FACTORY, 371 Aqueduct St.

### MONTREAL

# BANKERS.

From the following list our readers can ascertain the names and addresses of bankers who will undertake to transact a general agency and collection business in their respective localities :

MEAFORD-Grey County. C. H. JAY & CO'Y Bankers, Financiers and Canadian Express Co. Agents. Money to loan.

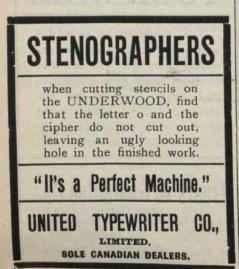
GEORGE F. JEWELL, F.C.A., Public Accountant and Auditor, Office, 361 Dundas Street, London, Ontario.

COUNTIES Grey and Bruce collections made on commission, lands valued and sold, notices served. A general financial business transacted. Leading loan companies, lawyers and wholesale merchants given as references. H. H. MILLER, Hanover.

# The Grenfell Investment Co. BANKERS

**GRENFELL**, N.W.T.

A General Banking and Financial Business transacted. Special attention given to collections on Neudorf, Hyde, Tiree, Mariahilf and Pheasant Forks. JAS. YOUNG-THOMSON MGR.



### **Mercantile Summary**

Work on the new Dominion Government 2,000,000 bushel elevator at Port Colborne, plans of which have been prepared by Mr. Jamieson, of Montreal, will begin in earnest, it is stated, as soon as the frost is out of the ground in the spring of 1905.

Mr. C. R. Hosmer, Mr. H. S. Holt, Mr. F. W. Thompson, and other Montreal capitalists are said to have purchased the Kakabeka Falls, near Fort William, for the purpose of developing power. It is calculated that the falls, which are 125 feet high, will produce 30,000 horse-power.

The New York and Ottawa Railroad, which runs from Ottawa to Tupper Lake, N.Y., crossing the C.P.R. at Finch and the G.T.R. at Cornwall Junction, has been taken over by the New York Central Railway, the price being about \$2,000,000. As a consequence, Ottawa now has direct communication with the sea over the tracks of the New York Central.

An Ottawa news item says that 20,000 tons of steel rails made for the Dominion Government in the Algoma works have been inspected, and over half of them shipped to Montreal. They are of the 80-pound class, and are to replace some 67-pound rails on the Intercolonial Railway. The rails have been inspected as to shape, strength and weight, and were found to be up to the requirements.

Four of the railroads now entering the town of Emerson, Manitoba, namely, the C.P.R., Great Northern, Canadian Northern and the Minneapolis, St. Paul and Sault Ste. Marie Railway, will construct a new international union depot on the border where the four lines intersect. Owing to the fact that two of the companies interested are American and two Canadian, the depot will be placed half on each side of the international line.

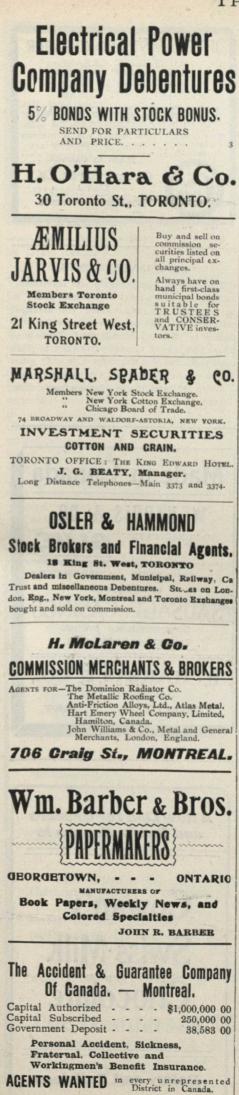
An offer of compromise, at the rate of 50 cents on the dollar, has been made by Buffett Bros., who are general dealers at North Sydney, N.S. They attribute their troubles to the general bad state of business thereabout, and to the fact that they were quarantined for several weeks owing to smallpox. They appear, however, to have been very lax in the matter of giving credits, having over \$4,000 outstanding on their books, less than half of which, it is said, is uncollectible. They owe about \$4,500.

A new steamer, the "Dufferin," was successfully launched on the 1st inst. from Jos. McGill's shipyard at Shelburne, N.S. She was built for the Burrill-Johnson Iron Co., of Yarmouth, and will take the place of the "Wilfrid C." now running on the eastern shore route. Her dimensions are 120 feet long over all, 25 feet beam, and 9 feet deep, has fine passenger accommodation and large freight space. Maritime Province shipbuilding seems to be making good headway, this being the sixth vessel which has been turned out from the abovenamed yards since April last.



Money loaned at low rates of interest on the security of Real Estate and Municipal Debentures. Deposits received and Interest allowed. W. F. ALLAN, Vice-President.

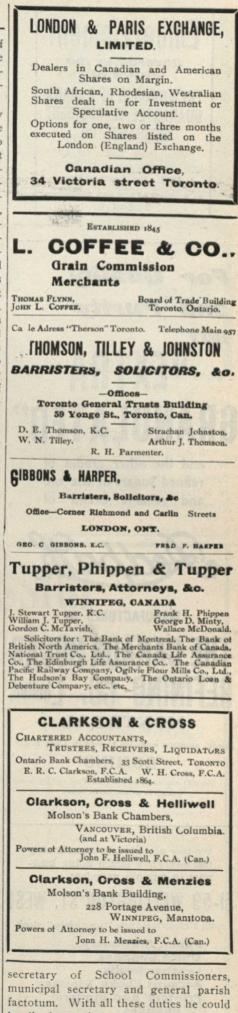
T. H. MCMILLAN, Sec-Treas.



# Mercantile Summary.

Graves & Bath, manufacturers of cider vinegar, Annapolis, N.S., have just made large extensions at their factory. The tanks now have a total capacity of 150,000 gallons.

Latest insolvencies among country traders in the Province of Quebec are noted as follows: Ed. Martin, who started storekeeping in a small way, at Laurier, less than a year ago, was previously a logger, without any business experience. He was foolish enough to become a merchant, and his assignment, now reported, is hardly a surprise .--Philippe Hebert, of St. Maurice, is another similar example. He began business as a retail storekeeper in April last, having had no previous business training, and he has already had to put his affairs into the hands of an assignee. -An offer of 35 cents on the dollar has been made by J. A. Meloche, general merchant, of St. Timothee, who was recently burned out, and who claims to have made a loss of some \$7,000 .- For the past twelve years Elzear Cliche, of St. Joseph de la Beauce, has been carrying on a small saw-mill, and has generally been found dilatory in the carrying out of his engagements. He has now assigned .- We learn that Azarie Deslauriers, a butcher of St. Liboire, near St. Hyacinthe, who has also carried on cheese factories at Danby and elsewhere, has got into deep water, and is gazetted insolvent.-A compromise at the rate of 85 cents on the dollar has been effected by the estate of the late J. O. Beaudry, dry goods merchant, at Three Rivers. Mr. Beaudry, who bought the insolvent stock of Gariepy & Panneton last spring, shortly afterward took sick, and recently died .- In the spring of 1902, L. G. Belzil bought out the general store business of Belavance Freres at St. Fabien. He subsequently engaged also in some lumbering operations, which are reported to have not resulted advantageously, and he has had to assign. He shows apparent assets of \$4,400, as against liabilities of \$5,110.-J. H. L. Guillemette, of St. Norbert, formerly a clerk, who began storekeeping on his own account in the summer of 1903, has assigned. He recently approached his creditors with an offer of 25 cents on the dollar, but the proposition did not apparently meet with much favor.-For nearly 20 years Philippe Bergeron has worked as blacksmith and storekeeper at L'Anse au Foin, on the Gulf of St. Lawrence coast, also doing a little as a logging jobber in winter for the Price Bros., and has hitherto paid his way, but now finds himself obliged to assign .- Fontaine Bros., of St. Cyrille de Wendover, in the grocery and hardware line since the summer of 1903, are reported insolvent. They were formerly clerks, one at Nicolet, and the other in Woonsocket, U.S., and they began with small capital .- An assignment has been made by Olivide Desilets, who has kept a small store for eighteen years at Ste. Helene de Chester. He has also filled the positions of postmaster,



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municipal secretary and general parish factotum. With all these duties he could hardly have given much time to shopkeeping. At any rate, he had no right to buy goods on credit if he could not give attention to selling and paying for them.



I. E. ROBERTS, Cen'l Manager, TORONTO.

# For Quality and Purity <sup>BUY</sup> "EXTRA GRANULATED"

and the other grades of refined Sugars of the old and reliable brand of



# MANUFACTURED BY THE CANADA SUGAR REFINING CO. Limited, MONTREAL

Special attention is directed to our new Lump Sugar. "DOMINO"

the size made and used in New York and Paris and put up in 50 and 100 lb. boxes.

We take pleasure in announcing that we are now again doing business in our old premises

# 51-53 WELLINGTON ST. WEST

with a completely new "up-to-date" stock

Paper, Stationery, Office Supplies, Leather Goods, Account Books, Diaries, Printers' and Binders' Supplies.



# Mercantile Summary.

W. J. Doyle's general store at Clan William, Ont., has been burned down at a loss of \$10,000; insurance, \$1,000.

The Imperial Land Company, Limited, Ottawa, has received a Dominion charter authorizing it to acquire, own and operate flour and saw mills, stores, hotels, etc., and buy and deal in land, etc. Among those interested are G. W. Parker, St. John, N.B., and Dr. A. R. Pennoyer, of Montreal.

Many will hear with regret of the death of Mr. John Foy, which took place in Toronto from erysipelas on Tuesday last. He was widely known in transportation circles for many years, and was manager of the Niagara Navigation Company from 1879 until the spring of last year, when he was elected president, to succeed Sir Frank Smith. He was also vice-president of the Home Savings and Loan Company, a director of the Toronto General Trusts Corporation and of the Crown Life Insurance His early manhood was Company. spent in France, and he was later resident in England in mercantile employment. Mr. Foy was an open-hearted man, with much sweetness and no hardness in his disposition. He had no enemies and many friends, and he should have lived longer.

#### \* \* \*

-In a paper read before the Chicago Medical Society, a physician, Dr. William M. Harsha, declared that the reason appendicitis is so much more prevalent in the United States than in England or France is because Americans eat too fast, eat too much, eat the wrong food, or too much of the right food.

### \* \* \*

### BOOKS AND PAMPHLETS RECEIVED.

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Resources of British North America. -A monthly review of the developed and undeveloped wealth of Canada and Newfoundland. Board of Trade Build-ings, Montreal. Ten cents a copy; \$1 a year. The principal illustrations in the November issue are Ouiatchouan Falls, in the Province of Quebec (to which Province much of the issue is devoted), Shawinigan Falls, Metabetchouan Falls, and others less known. Gaspe and Percé are illustrated, too. It is pleasant to find in these pages a tribute to Hon. John Young, in his day one of Canada's prescient men, and a good portrait of him. "Resources" is doing good work.

The Reader Magazine.—Published by the Bowen-Merrill Company, Indianapolis, Indiana. Three dollars a year, 25 cents a copy. In readableness this magazine deserves to be classed alongside the Booklover's. The book reviews and the Reader's Study are distinctly well done; many of the illustrations quite unusual; the topics pleasantly varied. An admirable bit of description



#### SAFE INVESTMENTS.

There is only one perfectly safe investment, and that is in a good life insurance policy, in an old-time company. Have you arranged sufficient of these safe investments for your family in case you should die? There is no better company in Canada with which to place them than the Manufacturers Life. It guarantees positive protection to its policy holders. Write for rates to the Manufacturers Life,

Toronto.



# Cowan's Swiss Milk Chocolate

**Dainty and Delicious** 



61, "The King and the Beggars." This is the story of the King of Spain's annual duty of washing the feet of a dozen beggars and waiting on them at table. "The ceremony has its impressive and beautiful side, no doubt," says Zangwill, after telling how the young king did his work, "but I do not care for editions de luxe of humility." Another brief paper by the same author is quite remarkable, especially when we consider who writes it. He execrates the darkening of Christianity and the travesty of it committed sometimes in the name of religion. He declares that "the humanitarian turn given to Yule-tide by the genius of Dickens was at bottom a return from the caricature to the true concept. Dickens converted Christians to Christianity." And he says, on page 57, "My compliments to Christmas, in

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that it preserves for us the word 'merry,' which seems to have faded out of life."

The Delineator .- Monthly by the Butterick Publishing Co., New York and Toronto; \$1 a year, 15 cents a copy. Apart from its value to the feminine portion of the community as a fashion book, with scores of cuts of garments, this December issue possesses real interest from its sixty pages of literary reading: Wagner and Cosima; Washington Society; stories by Robert Grant and Hopkinson Smith; colored illustrations of Tristan and Isolde, the duet of Brynhilda and Siegfried, and the Immolation, from Gotter-Dammerung.

Insurance Report, Ontario, 1903.-Printed by L. K. Cameron, King's Printer, 1904. This bulky volume of 526 pages contains a detailed report of the Inspector of Insurance and Registrar of Friendly Societies, in three divisions: A, Insurance Corporations operating under the Ottawa Insurance Act; B, Provincial Licensees; C, Friendly Societies, registered in the Province to do insurance therein. An added feature is the Appendix, containing addresses delivered in 1904 by Mr. J. Howard Hunter, M.A., KC., before the Mutual Fire Underwriters' Association and the Canadian Fraternal Association; also an unreported case, Armstrong vs. Toronto Police Benefit Fund (Street, J.), affirmed by Court of Appeal; and lastly, cautions from leading authorities that the average known as "The Expectancy," or "Expectation of Life," is not to be used for calculating premium rates or for



-The musical critic of a rural newspaper in Kansas referred to "Ave Maria," and the editor, who abhorred abbreviations, promptly corrected it to read "Avenue Maria."-New Haven Chronicle.

# A Successful **Railway Roller** as proven by Bearing the following:

THE HENDERSON ROLLEE BEARING MANUFACTURING Co., LIMITED, 785 King Street West, Toronto, Ont. GENTLEMEN, - Re Working of Bearings on Freight Car. Your Roller Bearings have been in operation on our heaviest car since shipment of installed. We have placed them on our heavy freight car so as to give them the severest test possible on our system. The length of our freight car is 28 king weighs about 15 cons. and carries from 15 to 8 tons of freight, running over 108 miles daily. We find that the car coasts fully one-third farther than the other cars. We have had no hot boxes since installation, and have saved 90 per cent. of the amount of oil required by the ordinary sources, while no waste is required and no time lost replacing brasses and packing, besides avoiding the drip of oil, which is so evident in the ordinary stuffbox. Judging from results up to date the Bearings will not require renewing for years. We expect to have all our heavy cars equipped as soon as possible. Yours truly. (Signed) HAMILTON, GRIMSEY & BEANSYLLE ELECTRIC RY. Co. CEO. E. WALLER, Manager.

THE GRAND VALLEY ELECTRIC R. R. have several cars already in use, and expect to equip throughout their whole system.

THE TORONTO RAILWAY CO. are now using them, and are delighted with them. An additional order for 30 cars has been received from the Toronto Railway Company. These cars will be equipped at the rate of one per day.

In use in scores of factories in Canada from east to west. Also on Vehicles, etc.

As the present premises are overtaxed in filling orders, a site has been secured on King Street, west of Subway, where a new factory will be shortly erected.

ALL BEARINGS GUARANTEED

The Henderson Roller Bearing Manufacturing Co., Ltd Head Office: 403 Temple Building TORONTO

A small amount of stock is available at \$125.00 per share with \$75.00 paid in, the remainder subject to call. Inquiries regarding this stock may be made

Factory: 785 King Street West

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#### NOT GOOD ENOUGH FOR THE BANK.

A stranger came into a bank the other day and presented a cheque for which he wanted the equivalent in cash.

"Have to be identified," said the clerk. The stranger took a bunch of letters from his pockets all addressed to the same name as that on the cheque.

The clerk shook his head.

The man thought a minute and pulled out his watch, which bore the name on its inside cover.

Clerk hardly glanced at it.

The man dug into his pockets and found one of those "If-I-should-die-tonight-please-notify-my-wife" cards, and called the clerk's attention to the description, which fitted to a T.

But the clerk was still obdurate.

"Those things don't prove anything," he said. "We've got to have the word of a man that we know."

"But, man, I've given you an identification that would convict me of murder in any court in the land."

"That's probably very true," responded the clerk, patiently, "but in matters connected with the bank we have to be more careful."—Pittsburg Index.

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#### TORONTO MARKETS.

#### Toronto, Dec. 8, 1904.

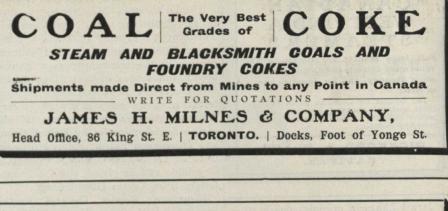
Chemicals, Drugs, etc.—An active Xmas trade is being carried on. Opium is dull, but locally prices keep unchanged in spite of a decline in primary market. Quinine remains as before. Carbolic acid is firm at recent advances. Sulphate of copper has gone up in sympathy with the metal. Antimony is dearer. Camphor is also much higher. Bromides are very firm, and show a strongly advancing tendency.

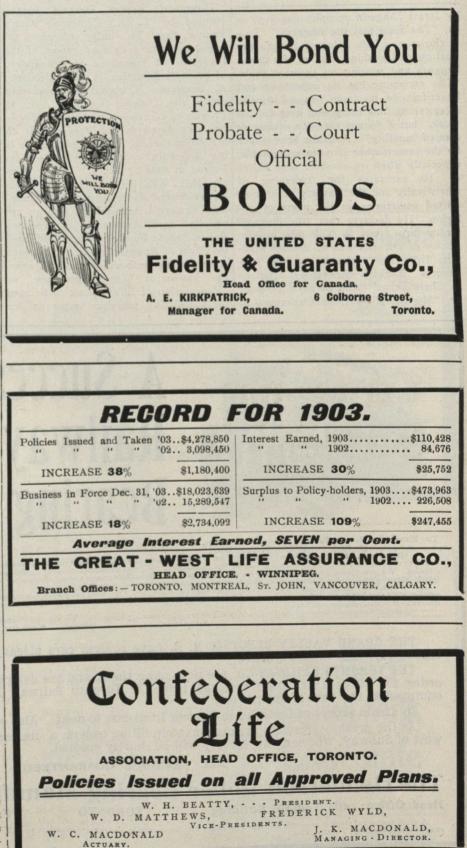
Dry Goods.—The holiday trade promises good results, according to indications made by the present orders coming to hand. Cotton goods hold firm, in spite of the more bearish conditions in the raw cotton market. Woolens are still very firm. Payments have been very fair.

Flour and Grain.—But little business is being done, and prices are practically unchanged. Ninety per cent. patents are quoted at \$4.25 to \$4.35, in buyers' bags, east or west. Oatmeal is easy. In millfeed no change has taken place. Wheat is quiet. Barley has advanced a fraction.

Groceries.—Sugar prices are very firm still, and the movement is fairly good. Country merchants are giving good orders, and prospects for trade are bright. Dried fruits are in good request for the holidays. No change has taken place in the situation of canned goods.

Hardware.—Trade has been heavy, especially in all lines of seasonable goods. Possibly with a change in the weather towards colder conditions it would be even better. Metals have been a strong feature. Antimony has advanced 1½ to 2c. per pound. Brass is







very firm. Canada plates have advanced. Copper also is firmer. All metals, in fact, have this week a distinctly firmer tendency.

Hides and Skins .- Hides are firmer, and a few upward changes have been made. The leather market is not very brisk at the moment, but improvement is looked for shortly.

Live Stock .- The offerings of cattle have been light, and while, as a result, business has been very quiet; prices have kept steady. Few good butchers' cattle are coming forward for some reason, the farmers probably holding back for Xmas trade. Sheep and lambs are steady, especially the former.

Provisions .- Prices for butter range about the same as last week. For the better kinds a good demand is being experienced. Cheese remains steady. The egg market is very firm. Practically no new-laid eggs are coming forward, though they are still quoted at 22 to 23c. Poultry offerings are light, with a brisk demand. Young turkeys fetch 13 to 14c., and old 10 to 11c. Chickens are 5 to 9c., according to age. Ducks and geese fetch about 8 to 9c. In the provision trade a fair business is going on. Smoked meats are firm. The deliveries of dressed hogs are aboutaverage, and prices continue steady.

Wool .- Quotations remain the same as quoted last week, but they are purely nominal, as practically no business whatever is passing. Values in every part of the world are exceedingly strong. Toronto, 10th November, 1904



No ice is hereby given that a Dividend at the rate of Five per cent. per annum on the Paid-up Capital of the Company, for the half-ye ar ending gist December, 1904, has this day been declared, and that the same will be payable on the **Third 1my of January next**. The Transfer Bocks will be closed from the 20th to the gist proximo, both days inclusive. By order of the Directors.

ERNEST S. BALL, Manager.



An externally fired boiler wastes fuel because of the radiation of heat from the outside of the brickwork and the leakage of cold air above the fire, which causes a double loss by heating the excess of air and by producing imperfect combustion.

In a Robb-Mumford internally fired boiler the heat is transmitted directly to the water; and air cannot get into the furnace except through the regular drafts. This makes a saving of at least Ten per cent.

# ROBB ENGINEERING Co., Limited, AMHERST, N. S. AGENTS :- Wm. McKay, 320 Ossington Avenue, TORONTO.

Watson Jack & Company, Bell Telephone Building, MONTREAL. J. F. Porter, 355 Carlton Street, WINNIPEG. Toronto Prices Current.

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Bit Browning         Bit Strain (No. 1996)         Bit	Rye	0 75 0 70			CUT NAILS :	2 10 2 25	Pumpkins—3's " 0 75
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Interner         Frankensen         Frankense			Macdonald's			2 45	Fish, Fowl, Meats-Cases. lb tin
Profile         Profile <t< td=""><td></td><td>0.15 0.16</td><td></td><td></td><td></td><td></td><td>Mackerelper doz \$1 10</td></t<>		0.15 0.16					Mackerelper doz \$1 10
Cheer         Cheer <th< td=""><td>" Prints</td><td>0 17 0 18</td><td>Brier, 8's</td><td></td><td>6 and 7 dy</td><td></td><td></td></th<>	" Prints	0 17 0 18	Brier, 8's		6 and 7 dy		
Cheme (Large)         Cont Synch (See Cont Processing)         Cont Synch (See Cont Processing)         Space (See Cont Proces)         Space	Creamery, boxes	0 19 0 201	G.E.Tuckett & SonCo	- 6-			Lobster-XXX I's flat
-         Chain         Construction         Construction <thconstruction< th="">         Co</thconstruction<>	Cheese (Large)	1010 010	Myrtle Navy, 4's		2 dy		Sardines-Alberts, 1's per tin 0 20 0 21
Home, Canadan         Canadan         Add of a particle	" (Twin)	0 10 0 10			Wire Nails, basis	2 55	" Sportemen "s her onn's "
Hore, Landahan	Evaporated Apples		Liquor	in hid do ad	HORSE NAUS : "C"		" " t, key opener " 0 212 0 22
Index         Index <th< td=""><td>Hops, Canadian</td><td>0 28 0 35</td><td></td><td></td><td>Monarch</td><td>dis 50-10</td><td>French, † s, key opener</td></th<>	Hops, Canadian	0 28 0 35			Monarch	dis 50-10	French, † s, key opener
Boards         Boards<	Beet, Mess	12 00	" 50 0. D	1 14 4 37	Peerless	dis. 50-71	" " " s, " " 0 143
product winner         product	Bacon, long clear		Family Proof Whie	0 00 2 22	CANADA PLATES: all dull	3 00 4 05	" Canadian, 1's " 0 04 0 04
Princip         Hams $0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 < 0 \\ 0 \\$	" Breakt'st smok'd	0 12	key, 20 u. p	0 66 2 40	Lion 1 pol	2 60	Chicken-Boneless Aylmer, 1's
Bolin         Construction	Picnic Hams	0 00	Old Bourbon 20 u. p.	0 66 2 40	Full Pol'd		2 dozs per doz 3 25 Duck-Bl's Avlmer, 1 S. 2 doz "
Land         Control         System         System </td <td></td> <td>0 12 0 13</td> <td>Rye Whiskey 4 V. old</td> <td>0 85 2 60</td> <td></td> <td>3 75</td> <td>1 Iurkey, B1sAylm r, 18, 2 doz " 3 45</td>		0 12 0 13	Rye Whiskey 4 V. old	0 85 2 60		3 75	1 Iurkey, B1sAylm r, 18, 2 doz " 3 45
Exps. P dot. nucl. lat.       0.9.9.9.8       0.9.9.9.8       0.0.0.9.7       0.0.0.0.0.7       0.0.0.0.0.7       0.0.0.0.0.7       0.0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7       0.0.0.0.7	Lard	0 073 0 081	" 7 y. old	1 15 2 90	25 and under dis 10%		Pigs Feet—Aylmer, 12's, 2 doz " 2 50 2 5c
Beans per hum         1 as a for         2 as a for           Georgeners         Special 180;         1 as a for         2 as a for           Beans for hum         Special 180;         1 as a for	Eggs, # doz. new laid	0 22 0 23	G. and W		20 to 40		
Corrents         Space State	Beans, per bush		Special 1887	3 00 0 45	si to 60		
Corrents       0<		1 30 1 00		3 = 3 0 10	61 to 70 "	5 00	" Clark's, 2's " 8 25
Borto Rice         0 <th0< td=""><td>COFFEES</td><td>A CARAGE AND</td><td>and the state of the second second</td><td></td><td></td><td></td><td>Lunch Tongue " s'a s day "</td></th0<>	COFFEES	A CARAGE AND	and the state of the second				Lunch Tongue " s'a s day "
Fore Rico         Salagies, Margan	8 '5., green	0 24 0 35	" " No. 2		Lath yarn	0 11 0 11	" " 2'S, " " 6 15 6 25
Mechan         0 <td>Thursday This is</td> <td>the second se</td> <td>Slaughter, heavy</td> <td>0 27 0 31</td> <td>AXES :</td> <td>and the state of the</td> <td>Chipped Beet-i's and is, p'r d'z " 160 2 70 Soun-Clark's i's Or Tail ad'z"</td>	Thursday This is	the second se	Slaughter, heavy	0 27 0 31	AXES :	and the state of the	Chipped Beet-i's and is, p'r d'z " 160 2 70 Soun-Clark's i's Or Tail ad'z"
PRATT:         Harriss.         heary:         0         0         0         0         0         0         1         0 <th0< th=""> <th0< th="">         0</th0<></th0<>	Mocha	. 0 20 0 28	' No. 2 ''	0 20 0 29	Double Bits	0 50 9 00	" Clark's, i's, Chicken, 2 doz " 1 00
R. B. Stallar				0 20 0 22		9 30 10 30	Fish-Medium scaled Herring. " o 11
**         Sultann         ••         Soltann         ••         Soltann         ·•         Soltann         ··         ··         Soltann         ··         Soltann         ··         Soltann         ·· <t< td=""><td>Kaisins, Malaga</td><td>2 25 7 00</td><td>Unper No theavy</td><td>0 28 0 32</td><td>and the second se</td><td>0.75 1.00</td><td></td></t<>	Kaisins, Malaga	2 25 7 00	Unper No theavy	0 28 0 32	and the second se	0.75 1.00	
Corrent Centreman       0 0 30 0 30 0 40       Amber       3 0 0 30 0 40         Corrent Centreman       0 0 0 0 0 40       15 0 40       Control Centreman       0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	" Sultana	0 05 0 14	" light & medium	0 20 0 40	Palm, # 1b	0 063	
·         Vostaza, Press, 200-00         or o of a off press, 200-00         Henrik Calif (ps to 47)         o do o a so a base         o do o a so a base         o do a so a baso a baso a base         o do a so a base	Cantornia	. 0 075 0 9		· > .5 0.90			White Labe \$1 00 0 70
• Vostaza, Pres, ge-ao       0 or 0 of 0 of 0 of 0 of 0 of 0 of 0 of 0 of	" Patras	0 05 0 06	" Veals	0 50 0 50	Linseed, boiled	0 45	Amber
Calin. Apriceds       0	" Vostizza	0 07 0 081	Heml'k Calf (35 to 40)	0 60 0 80	Linseed raw	C 43	Jubilee 0 90 0 60
"       Top-60	Calit. Apricots		French Calt	1 1 2 1 30	Olive, & Imp. gal	0 80	
n       n	" 80-20	. 0 04 0 05.	Enamelled Cow, & ft	0 00 0 03	Seal pale S.R	05 060	
go-do.         0 of 0 or	" 70—80	. 0 05 0 059	Patent	0 18 0 23	Amer'n Family Safety	0 17	
*       *			Grain, upper			0 17 0 173	
The Streem internation of the order of the sector	40-50	. 0 073	Buff	0 12 0 16		Imp ma	1 17 and 2 m. NO. I, 45 00 55 00
Penetations and mainting 0 00 0 010       Sandlers Russels       0 00 0 010       Can. Write Write       0 4 0 077       9 000000000000000000000000000000000000				0 40 0 50	Canadian e to to ble		it inch flooring AI 00 26 00
" rozasted       0 0 9 0 11       Sumac	Peanutz, green		Saddlers Russets		Can. Water White.	• 0 24	11 inchilooring 21 00 2b on
<b>Control of Control of Con</b>	" roasted	. 0 09 0 11	Sumac	0 05 0 06			1x10 and 12 dressing 25 00 30 00
Brazils         44         0         15         of 4         55         54         16         dressing and better         16         15         16         16         16         16         15         16         16         15         16         15         16         16         15         16         15         16         15         16         16         15         16         15         16         16         15         16         15         16         15         16         15         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16         16	Filberte Sicily	0 12 3 13	Degras	0 67	Paints, &c.		IX10 and 12 common 18 00 22 00
Persons	Brazils	. 14 0 15	Hides & Skins.		White Lead, pure		1 inch dressing and better 25 00 30 00
Simple Control for the first contr	Pecans	0 15	Steers, 60-00 lbs, No	0 00		. 5 23 5 45	1 inch siding common 16 00
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	SYRUPS : Com. to fine, .	0 01 0 02	Cows, green, No. 1	0 00 09	Venetian Red, Bbrigh	it I 75	Cull Scantling 13 00
Motasses:W. $t_{a}$ $t_{a}$ $t_{a}$ $t_{a}$ $t_{a}$ $t_{a}$ $t_{a}$ $t_{b}$ <	Pine *0 choice	0 029 0 00	Calfskins, green, No	1 0 10		0 05 1 00	r in strips, 4 in. to 6 in. Canadian
New Orleans $a_{3}$ 0 30 0 00 $a_{3}$ 0 30 00 $a_{3}$ 0 0 30 00 $a_{3}$ 0 0 30 00 $a_{3}$ 0 0 30 00	MOLASSES: W. I., gal	0 30 0 50	· · · ·	2 0 08	Varnish, No. 1 furn.	. 0 90 1.00	I inch strips, common 17 00 18 00
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	New Orleans	. 28 0 50	Tallow, rough	50 0	Varnish, No. Carr.	. 1 50 1 75	XXX Shingles, 16 in 2 50 3 00
Japan"" $0 \circ d_1^2 \circ 0 d_2^2$ Putty, inbil per ioclbsi 80 2 orSenter Hd. Carolina0 to 18 0 200 to 10 0 15 0 160 to 10 0 15 0 160 to 13 0 140 to 13 0 14Drugs.Sentes Allsnee0 25 0 30Fleece (washed)0 13 0 140 13 0 14Fleece (washed)0 13 0 22 0 23Ginger, root0 20 0 300 20 0 230 23 0 25Bine Vitrol.0 0 42 0 030 0 40 0 0Nutmeres0 20 0 300 22 0 230 25 0 25Borax0 0 42 0 050 0 40 00Nutmeres0 23 0 25" super0 22 0 230 25 0 25Borax0 0 49 0 05Hard Woods - #M. ft. Car LotsNutmeres100 1 to 10100 1 to 11100 1 to 11100 1 to 11Borax0 28 0 25" super12 25 0 25Carbolic Acid0 0 50 0 050 15 0 175Subass100 1 to 2 1015 2 57 34 co15 2 57 34 co15 2 57 34 co15 0 27 0 30Cut Loat, so s5 2815 2 57 34 co15 0 27 5 3015 0 27 515 0 25 0 175Breed Granulated5 58100 22 co15 0 25 0 co15 0 27 510 0 10 0 12Phoenix5 1815 0 25 0 co15 0 27 515 0 25 0 coNotine15 0 25 0 coCorperse 1 lagot15 0 25 0 co15 0 27 5Notine15 0 25 0 co15 0 27 510 0 10 0 1215 0 27 5Phoenix5 06Solde, chi hk khi0 10 0 1215 0 27 5Notine0 18	Patna, 'om, to imp	. 0 05 0 06	Tallow, caul	. 0 022 0 00	Whiting ordinary	0 65 1 00	
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$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Spiles Alleura	0 10 5 10	Wool.		Drugs.	· ·	Lath, Norway 2 00
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Cassia	0 20 0 70	Fleece (unwashed)				2x10 and 12 common 18 00 20 00
Ginger, root $0 \ zo \ o \ $	Cloves	0 25 0 30	Fleece (washed)	0 21 0 22	Blue Vitriol	. 0 061 0 07	Hand Woods 39M ft Con Lata
Nutmegs $0 \ 35 \ 0 \ 60 \ 1 \ 00 \ 00 \ 0 \ $	Ginger, ground	0 20 0 30		0 22 0 23	Borax.		
Maxe1 co1	Nutmegs	0 35 0 60	" super	0 22 0 23	Camphor	0.85	" " 21 to 4 in 35 00 40 00
Sugars SugarsSo as o So as o CarpersSo as o So as o The sector of the sec	Mate		extra	0 23 0 25			black, " 1 to 12 in 22 00 30 00
SUGARS Cut Loat, go s	white, ground		Hardware	The states	Caustic Soda	0 024 0 05	4X4 10 5X5 ID. 25 00 25 00
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	SUGARS	and the second second	TIN:		Cream Tartar	b 0 27 0 20	" Red, " I to 13 in 25 00 28 00
* Extra Granulated		5 93	Ingot	. 32 75 34 00	Epsom Salts	T FO T TE	" 2 to 11 35 00 38 00
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Beet Granulated	Acadia	5 28	LEAD: Bar	3 60	Gentian	. 0 10 0 12	Butternut, " to 11 in 24 00 30 00
Bright Coffee	Beet Granulated	5 18			Hellebore		" to 3 in 25 00 35 00
No. 3 Yellow	Bright Coffee			5 15 6 00	lodine		Chestnut,
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	No. 3 Yellow	4 98	Zinc sheet	6 50 7 00	Insect Powder	1. 0 28 0 20	" 2 to 4 in 60 00 100 00
$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	" 2 "	4 78	Antimony	0 17 0 1	B Opium	··· I 75 I 80	Elm, Soft, 1 to 12 11 20 00 25 00
1283:       Japan, Yokohama		4 68	Solder, Standard	0 19	· Oil Lemon, Super	4 60 4 80	" Rock " I to 12 in 18 00 22 UC
Japan, Kobe0 18 0 30IRON: Hamilton Pig18 00 $285 295$ Paris Green 1 b pkts0 17Hemlock, "16 012 00 1Japan, Siftings & Dust0 09 0 120 09 0 12Horseshoe2 402 40Paris Green 1 b pkts0 17Hemlock, "16 012 00 112 00 1Congou, Monings0 13 0 600 13 0 60Horseshoe2 402 400 47 0.52Maple, "1 to 1 1 in16 00 2aCongou, Fochows0 13 0 60Swedish2 904 25Saltpetre0 07 0 08""1 to 1 1 in25 00 2aYg. Hyson, Fuchow &0 20 0 65Bar, ordinary1 75 1 85Saltpetre0 60 0.650 02 0 03""White Pl'in"1 to 1 1 in 35 00 44Yg. Hyson, Pingsuey,0 20 0 35Band2 90 3 00Soda Ash0 02 0 03""White Pl'in"1 to 1 2 in 35 00 44Yg. Hyson, Pingsuey,0 20 0 35Band2 90 3 00Soda Ash0 02 0 03""White Pl'in"1 to 1 2 in 85 00 94Yg. Hyson, Pingsuey,0 20 0 35Band2 90 3 00Soda Ash0 22 0 37Quartered "1 to 2 in 85 00 94			BRASS : Sheet	0 24 0 2	5 Oxalic Acid	0 10 0 12	" " " I1 to 3 in 20 00 25 50
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$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$	Japan, Siftings & Dust	0 09 0 12	Horseshoe	2 40	· Quinine o	- 0 0	Maple, " I to 12 in 16 00 20 00
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Yc Hyson, Fuchow & Tienkai, com to cho'tLowmoor $0 \ge 0 = 50^{-1}$ $0 \ge 0 = 50$	Yg. Hyson, Moyune	0 20 0 65	Bar, ordinary	I 75 I 8	5 Sal Rochelle	0 28 0 30	
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Cevon B'k a Orange 2 15 0 30 Boiler Rivets, best 4 50 5 00 Critic Acid	Gunnowder, Moyune.		Tank Plates	2 50	· Soda Bicarb, # keg	2 25 2 75	Quartered         1         to 2         1n $85$ $05$ $95$ $06$ Walnut,         "         r         to 3         in $00$ $00$ $05$ $06$
KUSELA Sheet has the state of t	Ceylon B'k a Orang	e 2 15 0 30	Boiler Rivets, best	4 50 5 0	Citric Acid	0 42 0 43	With the stand " to a in at on the
Pekoes	Pekoes	25 45	Kussia Sneet, per lb	O 100 0 1	I	1 - 4 40	1



The City of Moose Jaw, a firmly established railway and agricultural centre with an ex-ceptionally strong financial position, invites tenders for the purchase of \$160,000 Five per Cent. Fifty Year Debentures. Offers will be received up to and including December 15th, 1904 No tender pecessarily accepted 1904. No tender necessarily accepted.

TENDERS.

For full particulars apply to J. D. SIMPSON, Secretary-Treasurer.

Moose Jaw, Assiniboia.

# Debentures for Sale.

TOWN OF RED DEER, N.W.T.

The town of Red Deer, N.W.T., has fifteen thousand dollars' (\$15,000.00) worth of debentures for sale, covering twenty years, and bearing interest at 5 per cent. These debentures are issued for the installation of a water-works system.

Sealed tenders, endorsed "Tenders for Debentures," will be received at the office of the undersigned up to DECEMBER 30TH, 1904. The debentures will be sold in whole or in blocks to suit purchasers.

> L. C. FULMER, Secretary-Treasurer.

Red Deer. N.W.T.

# The Standard Loan Company.

Take Notice that a Special General Meeting of the Shareholders of The Standard Loan Company will be held at the Head Office of the Company, Number 24 Adelaide Street East, in the City of Toronto, on Monday, the 19th day of December, 1904, at the hour of two o'clock in the afternoon, for the purpose of taking into consideration and, if approved, of ratifying and accepting an agreement provisionally entered into by the Directors of the Standard Loan Company and the Directors of the Huron and Bruce Loan and Investment Company, for the purchase by the Standard Loan Company of the assets of The Huron and Bruce Loan and Investment Company, upon the terms and condi-tions prescribed in the said agreement.

And take notice that the said agreement may be inspected by any Shareholder at the Head Office of the Company.

Dated this 9th day of November, 1904. W. S. DINNICK, Vice-President and Managing Director.

### MONTREAL MARKETS.

Montreal, Dec. 7, 1904.

Ashes .-- Business is almost at a standstill in this line at present, but there is little available in the way of supplies, there being less than a dozen barrels in store here, and quotations are fairly steady at \$5.90 to \$5.95 for first pots; seconds, about \$5.40. Pearls would bring about \$7.50.

Dairy Products .- As is usual after the close of navigation the market is of a very dull character, and the few transactions reported are mainly in late fall ends at from 93% to 934c. Holders of choice Western makes are firm in their quotations of from 101/4 to 101/2c. There is some scarcity of choicest creamery butter for local family trade, and 21c. is asked for such goods in small packages; under grades range down to 19c.; dairy makes, 151/2 to 16c. The shipments of cheese via Portland and St. John for the past week were 47,744 boxes of cheese and 3,588 packages of butter.

Dry Goods .- City retailers do not report any great improvement in business over November, and shoppers are apparently not turning out in the numbers usually looked for with the approach of Christmas. There appears, however, to be comparatively little complaint with regard to general collections. In wholesale circles stock-taking is general, and results are hardly expected to be equal to last year.

Groceries .- In this line there is still a very fair demand for Christmas goods, and remittances are fair to good. The local sugar market is in somewhat peculiar shape. As was noted last week the St. Lawrence Sugar Refining Co. advanced prices 5c. a cental, making their figure for standard granulated \$5.25. Since last writing the Canada | Stratford, Dec. 5th, 1904.

Sugar Co. has reduced their quotation to \$5.15, but the former concern steadily maintains its figure, and shows no disposition to make any concessions. The movement in teas continues of limited extent. In general lines there have been no recent noteworthy changes.

Hides .- As anticipated, there has been a further advance this week in lambskins, dealers now buying at \$1.10. Hides in New York and Chicago are reported much firmer, but the strength there does not appear to be reflected in the local market, and dealers are still buying on the basis of 9c. for No. I.

Leather .- For the season a fair movement is reported. Values are very steady, and some dealers are apparently of the opinion that prices may advance, owing to the very strong markets reported in both hides and leather in the United States. In the meantime sole is being sold on the basis of 231/2 to 24c. for manufacturers' No. 2; Western splits, 20 to 21c.; Quebec ditto, 17c.; harness, 28 to 30c.; grain, 14c.; pebble and buff, 12c.

# The British Mortgage Loan Co. OF ONTARIO.

#### Dividend Number 53.

Notice is hereby given that a Dividend at the 1 rate of Six per cent. per annum, on the Paid-up Capital Stock of this Company, for the half-year ending the 31st day of December, has this day been declared, and that the same is payable at the office of the Company, in the City of Stratford, on and after

Tuesday, the 3rd Day of January next. The Transfer Books will be closed from the 16th to the 31st December, inclusive. By order of the Board.

WM. BUCKINGHAM, Manager.

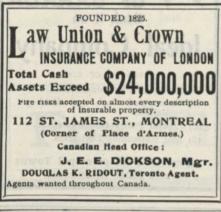


Commercial Uni		CN N			000	ODT		
<b>Commercial</b> Uni		A	ND E	SUND	REP	ORI	inil	149
Assurance Co., Limited. of LONDON, Eng. Fire - Life - Mari	DANUS	Share	Capital Author- ized.	Capital Sub- scribed.	Capital Paid-up	Rest	Divi- dend last 6 Months	Closing Price HALIFAX, Dec. 5, 1304.
Capital & Assets over \$34,000,0	00		\$		\$	\$	189 31	UCE TRO
Canadian Branch-Head Office, Montree Jas. McGrecor, Manager.	New Brunswick	243	4,866,000	4,866,000	4,866,000 500,000 2,000,000	1,946,000 775,000	3%	131 135 300 301 265 270
Toronto Office, 49 Weilington Street Es GEO. R. HARGRAFT,	People's Bank of N B	. 100 . 20 . 150	2,500,000 1,500,000 180,000	2,000,000	1,000,000	3,100,000 410,000 170,000	5 3 4	137 140 136 140
Gen. Agent for Toronto and Co.	of York Royal Bank of Canada St. Stephen's	. 100 . 100	4,000,000	3,000,000	2,000,000 200.000 1,336,000	3.000,000 45,000	4 21/2	204 210
Caledonia	n Union Bank, Halitax Yarmouth Merchants Bank of P.E.I.	. 50 75 	3,000,000 300,000 500,000	1,336,000 300,000 34,3,000	300,000 343,000	931,000 50,000 266,000	31 23 4	95 100
INSURANCE CO., OF EDINBURGH	most store annual more avenue			- Lenn			in the second	Montreal. Dec. 6.
The Oldest Scottish Fire Office.	Banque St. Jean Banque St. Hyacinthe		1,000,000	500,000	274,000 329,000 2,472,000	10,000 75,000	33	
EAD OFFICE FOR CANADA, MONT LANSING LEWIS, Manager	RRAL Eastern Townships Hochelaga La Banque Nationale	. 50 . 100 . 30	3,000,000 2,000,000 2,000,000		2,000,000 1,500,000	1,500,000 1,200,000 450,000	4† 32 3.	134
J. G. BORTHWICK, Secretary.	Merchants Bank of Canada	200	6,000,000	6,000,000 14,000,000	6,000,000 14,000,000 3,000,000	3,200,000	31 5 41	157 160 248 250 218 219
UNTZ & BEATTY, Resident Ag Temple Bldg., Bay St., TORONTO	Provincial Bank of Canada	. 50	5,000,000 1,000,000 3,000,000	846,000	823,000	3.000,000 nil. 1,000,000	42 3 32	218 219
Telephone 2309.	Union Bank of Canada		4.000,000		2,500,000	1,000,000	31	135 138
Jorthern Assurance	Co. Canadian Bank of Commerce	50	10,000,000	8.700,000	8,700,000	3,000,000	33	Toronto Dec. 6.
Northern Assurance of	<b>g</b> • Hamilton	. 50	4,000,000 2,500,000	3,000,000 2,237,000	3,000,000	3,000,000 2,004,000	5 5	246 248 213 214
Canadian Branch, 1780 Notre Dame Street, Mo	ontreal. Imperial	. 100	2,000,000	1,000,000	3,000,000 1,000,000 1,500,000	2,850,000	Nil	225 228
apital and Accumulated Funds,	3,115,000 Ontario Ottawa Standard	. 100	3,000,000	2,500,000	2,500,000	600,000 2,415.000 1,000,000	3 42 5	211
nnual Revenue from Fire and Life Premiums and from Interest on Invested Funds eposited with Dominion Government for	7,525,000 Sovereign. Toronto	100	4.0 0,000 4.0 0,000	1,300,000 2,984,000	1,300,000 2,984,000	350,000	51× 22× 5,	230
the Security of Policy-holders E. MOBERLY, Inspector. E. P PEARSON ROBT. W. TYRE, Manager for Canada	283,500 Traders Agent Western Crown Bank of Canada	100	and the second s	500,000	2,385,000 500,000 515,000	700,000 217 000 nil.	39 32 *(qu'rtly)	130 141 <sup>1</sup> / <sub>2</sub>
	LOAN COMPANIES.		Cardon Silo	21 .com				12
THE HOME LI	SPECIAL ACT DOM. & ONT.		i and		,			e est else g
ASSOCI	TION Canada Permanent Mortg e Corporation	on re	20,000,000	0,000,000	6,000,000	1.750,000	3	124 1
OF CANA		201 115/2	LIZER CAL		-	11 2		117 119
HEADO	FFICE Agricultural Savings & Loan Co Canada Savings & Loan Co	50	1,445,860		630,200 725,000 750,000	235,000 250,000 300,000	3 21/2 3	100
Home Build	Life Dominion Sav. & Inv. Society	50	3,000,000	1,000,000 3,000,000	934,200 1,400,000	40,000 975,000		7° 184 185
Toron		100	700,000	700,000	1,100,000 700,000 679,700	390,000 215,000 101,000	33	121 121 110 120
A Capital	and Ontario Loan & Deben. Co., London . Ontario Loan & Savings Co., Oshawa	50	1 1 + 121 -1 1	2,000,000	1,200,000 300,000	600,000	3 3 3	122
Asset	UNDER PRIVATE ACTS.			E. Print	1 3032	opti in lite	Not in	and and a fe
<b>31,4</b>	Brit, Can. L & Inv. Co. Ld., (Dom. Pa	r.) 10			398,481	120,000		75 IOU 150
Reliable wanted in	unre- Mon & Vosth West L Co. (Dom. Pa	10. 5	2,000,000	1,000,000	1,000,000 3 000	210,000 51,000	3	98 100 95 96
Correspondence		100				- Alexandra	C. Lakes	tot barren
State	indence	10		0 2,008,000	734,590	174,000		702
OHN FIRSTBROOK, PF	ESIDENT   Real Estate Loan Co	4	0 1,600,000	0 578,840	373,720	50,000		76
A. J. PATTISON, · MANAGING-D	ONT. JT. STK. LETT. PAT. ACT, 1874		0	450,000	435,000	160,000	3	
ECONOMICA	British Mortgage Loan Co Ontario Industrial Loan & Inv. Co Toronto Savings and Loan Co	10	0	. 373,000	271,993 600,000			122 130
	and the second sec					-	a di di	The Chiefe
Fire Ins. Co. of Berlin, On			0 1 000,00	0 1,000,000	1,000,000	830,000	31	98
Cash and Mutual Systems.		10	0 1,000,00	0 1,000,000	1,000.000	47,800	4 1 <sup>1</sup> / <sub>2</sub> *	270 149
Amount of Risk 16,1 Rovernment Deposit	35.065 Western Assurance Co	10	0 2,000,00 0 80,000,00	0 80,000,000	80,000,000		3.	100 1338 1041
JOHN FENNELL, Preside	int. Toronto Railway	10	0 20,000,00	0 16,500,000	15,000,000		14*	105 105
GEORGE C. H. LANG, - Vice-Preside W. H. SCHMALZ, - MgrSecreta	ry. Commercial Cable Co	TO	0 15,000,00 5,000,00	0 15,000,000 0 3,960,000	13,000,000	4,421,000		176 182
JOHN A. ROSS, Inspec	Canadian General Electric	10	0 2,000,00	0 2,000,000	2,000,000		13*	1723 174 150 150 75 8
MANTER	Northern Navigation Co Lake Superior Consolidated Dominion Iron and Steel Co., commo	··· 10	0 100,000,00	0 73,500,000	73,000,000			181 10
WANTED	" " preferre	1 100	0 5,000,00 8,000,00	0 5,000,000 7,926,000	5,000,000		32	554 784 8 63 6
A GENERAL MANAGER f	or the Dominion Coal Co common	10	3,000,00	3,000,000	3,000,000		4,	53 54 663 6
Province of Ontario for a first-cl line Life Insurance Company,		n 10	i,000 00	4,463,000 625,000	4,463,000		28	99 <sup>1</sup> / <sub>2</sub> · · · · · · · · · · · · · · · · · · ·
established in the Province for 10	years. Richelieu & Ontario Navigation	10	50 1,000,000 5,000,000	1,000,000 3,132,000	2,505,000		3	61 6
To the proper man, who can s successful record in personal wo	how a Carter Crume, preferred.	10		0 300,000 1,750,000	300,000	100,000	31	211 21
developing agents, a first-class co	ontract Niagara Navigation Co	0	1,000,00	1,000,000	605,000		4 13*	
will be given. Address all con cations, which will be treated co	nmuni-				Tai		*quarter for 2 m'l §annuo	18
							tAnd 1	

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# W. G. A. LAMBE LLOYD'S AGENT FOR ONTARIO.

Surveys and Appraisements on goods damaged by salt water attended to at all points in West-ern Ontario. Certificate from Lloyd's Agent of damage is accepted by British Insurance Companies.



# WATERLOO MUTUAL FIRE INS. CO ESTABLISHED IN 1863. - WATERLOO, ONT HEAD OFFICE. Policies in Force in Western Ontarlo over ..... 25,000 00 GEORGE RANDALL, President. WM. SNIDER, Vice-President FRANK HAIGHT, | R. T. ORR, Manager. | T. L. ARMSTRONG, | Inspectors. The London Mutual Fire Insurance Co. of Canada Established 1859 - - \$3,500,000 00 Losses Paid, Assets - - - \$736,796 55 HON. JOHN DRYDEN. GRO. GILLIES. President. Vice-President. H. WADDINGTON, Sec'y and Man. Director. H. A. SHAW, City Agent, 9 Toronto Street. UEEN CI Fire Insurance Co. HAND-IN-HAND **Insurance Company**. MILLERS & MANIFACTURFRS Insurance Company. Fire Ins. Exchange Corporation.

Authorized Capitals, \$1,250,000

Special attention given to placing large lines on inercantile and manufacturing risks that come up to our standard,

Head Offices-Queen City Chambers, Toronto

SCOTT & WALMSLEY, ESTABLISHED 1858.

Managers and Underwriters.

Metals .-- In general metals there is a slightly easier tone, but there is no disposition as yet to reduce the lately advanced quotations. Ingot tin is held at 321/2 to 33c.; copper, 16 to 161/2c. in an ordinary way; antimony, 9½c.; spelter, \$6.50, and sheet zinc, 7 to 7½c.; lead is a little lower at \$5.50. Tinplates are steady at \$3.65 and \$3.90 for cokes and charcoals respectively of standard weights and brand; Canada plates, \$2.30; ditto galvanized, \$3.90 for fifty-two's; galvanized sheets, \$4.15; Terne plates, \$6.25; black sheets, \$2.20 to \$2.25; boiler plate, \$2. Bars are advanced to \$1.80 in small lots, and barb wire is firmer at \$2.20 in car lots, and \$2.30 in smaller quantities

Oils, Paints and Glass .- The warehouses in this line now present a very quiet appearance, and little is being done in the way of shipping goods. Turpentine is again a cent easier, the figure for barrel lots being now 77c. per gallon. Linseed oil, 43c. for raw and 46c. for boiled. Fish oils are little asked for. Refined seal is quoted at 58 to 6oc .; cod oil, 35 to 40c. In leads, glass, etc., there is nothing new.

Furs .- No very large lots in the way of new receipts are yet reported. We repeat quotations for prime new-caught pelts as follows: Black bear, large, \$12; medium, \$8; small, \$5; badger, 50c. for No. 1 large; fisher, \$5 for No. 1 dark.

No. Shares or amt. Stock.	Yearly Divi- dend.	NAME OF COMPANY	Share par value	Amount	Last Sale Nov. 2
43.14	% 8 ps	0.101113	12	J	11.10
50,000		Alliance	20	21-5	11 11
200,000	35	C. Union F L. & M Guardian F. & L.	50	5	59 60
35,862	20	London Ass. Corp.	IO	5	91 9
10,000	171	London & Lan. L.	25 10	121	56 57
289,155	24	London & Lan. F.	25	21	
45,640	90	Liv. Lon. & Globe	Stk	2	222 23 43 44
130,000	30	Northern F. & L	100	IO	76 78
10,000	. 3ops	North Brit. & Mer	25	61	371 38
153,776	35	Phœnix	50	5	35 36
25,234	633	Royal Insurance	20	3	47 48
000,01	14:2	Standard Life	50	12	
10,000	8/6 ps	Sun Fire	10	IO	104 11

announced many more hard and	-	-	-
Canadian Pacific \$100 Shares, 3% C. P. R. 1st Mortgage Bonds, 5% do. 50 year L. G. Bonds, 3% Grand Trunk Con. stock 3% perpetual debenture stock do. Eq. bonds, and charge 6% do. First preference $5$ do. Second preference stock $3$ do. Third preference stock $3$ do. Third preference stock Great Western per $5\%$ debenture stock Midland Stg. 1st mtg. bonds, $5\%$ Toronto, Grev & Bruce 4% stg. bonds, 1st mortgage	\$100 100 100 100 100 100	111 1009 193 130 121 106 949 47 	13 11 10 13 12 10 9,4 10 9,4 10
SECURITIES.			
do. 4% do 1904, 5, 6, 8, do. 4% do 1900, Ins. stock do. 3% do. ns. stock Montreal Sterling 5% 1, 28		tot tot 104 101	10, 10, 10, 10,
	C. P. R. 1st Mortgage Bonds, 52 do. 50 year L. G. Bonds, 34% Grand Trunk Con. stock 3% perpetual debenture stock do. Eq. bonds, and charge 6% do. First preference 5 do. Third preference stock at do. Third preference stock at Great Western per 5% debenture stock Midland Stg. 1st mtg. bonds, 5% Toronto, Grev & Bruce 4% stg. bonds, 1st mortgage Dominion 5% stock, 1903, of Ry. loan do. 4% do 1904, 5, 6 8 do. 4% do 1904, 5, 6 8 do. 4% do 1904, 5, 6 8 do. 4% do 1910, Ins. stock Montreal Sterling 5% 1.3%	C. P. R. 1st Mortgage Bonds, 5% do. go year L. G. Bonds, 34% Grand Trunk Con. stock do. Eq. bonds, and charge 6% do. First preference stock 44 do. Third preference stock 44 orcat Western per 5% debenture stock Toronto, Grev & Bruce 4% stg. bonds, 150 SECURITIES.	C. P. R. 1st Mortgage Bonds, 5%

do. 1879, 5%, City of Toronto Water Works Deb., 1906, 6% 101 108 City of Toronto Water Works Deb., do. do. gen. con. deb. do do. stg. bonds do. do. Loca Imp. Bonds do. do. Bonds City of Ottawa, Stg. City of Hamilton Debs. City of Quebec, con., do. do. sterling deb City of Vancouver, do. do. City of Winnipeg, deb 1906, 6% 1920, 5% 1928, 4% 1913, 4% 1929 32% 1904, 6% 1934 5% 1905, 6% 101 100 94 101 98 101 100 1931, 49 99

114. 5%

106

Central Life Insurance Co., of Canada. Authorized Capital, \$1,000,000 Capital Subscribed, 50,000 Head Office. TORON'10. Our rates are most favorable to the insuring public. Our Policies are unconditional from date of issue. Our Reserves are based on the highest Govt. Standard. First-class positions for men of character and ability. Write to the Head Office of the Company for particulars. THOMAS CRAWFORD, M.P.P., J. M. SPENCE, President. Man. Dir.

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INSURANCE IN FORCE.

OVER SIX MILLION DOLLARS.

A Company with :- An Unparalleled Low Death Rate; Low Expense Rate, and Earning over Six per Cent. on Assets, is a Desirable Company to Insure in and a Good Company for Agents to Represent.

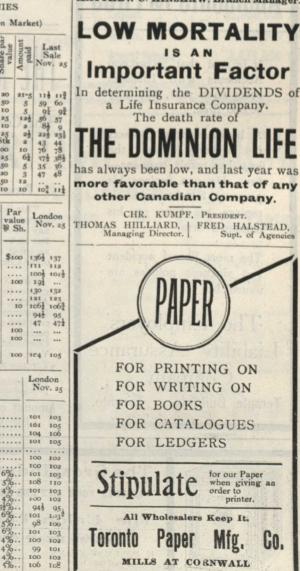
# Cood Agents Wanted.

Attractive Contracts Offered. E. MARSHALL, \_\_\_\_\_ D. D. FASKEN, Secretary

# Atlas Assurance Company, Limited MANCHESTER FIRE OFFICE SUBSCRIBED CAPITAL, - - \$11,000,000

Total Security for Policyholders exceeds Twenty-five Million Dollars. Claims paid exceed One Hundred and Thirty Million Dollars. TORONTO BRANCH – 22-24 TORONTO STREET. A. WARING GILES, - LOCAL MANAGER. SMITH & MACKENZIE, - TORONTO AGENTS. The Company's guiding principles have ever been Caution and Liberality. Conservative selection of the risks accepted and Liberal treatment when they burn. AGENTS-i.e., Real Agents who Work-wanted in unre-presented districts.

Head Office for Canada-MONTREAL. MATTHEW C. HINSHAW, Branch Manager.



2 2 2



30,000 Policyholders who carry \$40,000,000 Insurance in Bend Office ... WATERLOO, ONT. Jual OF CANADA think it an Ideal Company BECAUSE OF ITS (a) Reasonable Premium Rates. (b) Guaranteed Cash and Paid-up Values. (c) Liberal Policy Conditions, (d) And Expanding Dividends. Agencies in all principal Towns and Cities in Canada.

Hy. Elliott has sold out his stock of shoes at St. Thomas. The tailoring establishment of McLean Bros., at Stratford, Ont., will in future be carried on by F. H. McLean. The stationery business of Thos. Ballantyne, in Galt, Ont., will be carried on in future by E. Cummings.

The Company OF the People, BY the People, FOR the People.

ASSETS, \$105,656,311.60

# **Proof of Public Confidence**

This Company has more premium-paying business in force in the United States than any other Company, and for each of the last 10 Years has had more New Insurance accepted and issued in America than any other Company.

The Number of Policies in force is greater than that of any other Company in America, greater than all the Regular Life Insurance Companies put together (less one) and can only be appreciated by com-parison. It is a greater number than the Combined Population of Greater New York, Chicago, Philadelphia, Boston, Toronto and Montreal.

# Significant Facts

This Company's Policy-claims paid in 1903 averaged in number one for each min-ute and a third of each business day of 8 hours each, and, in amount, \$89.00 a min-ute the year through.

THE DAILY AVERAGE OF THE COMPANY'S BUSINESS DURING 1903.

359 per day in number of Claims Paid.

6.297 per day in number of Policies Issued.

\$1,303,559.06 per day in New Insurance Written. \$98,582.76 per day in Payments to Policy holders and addition to Reserve.

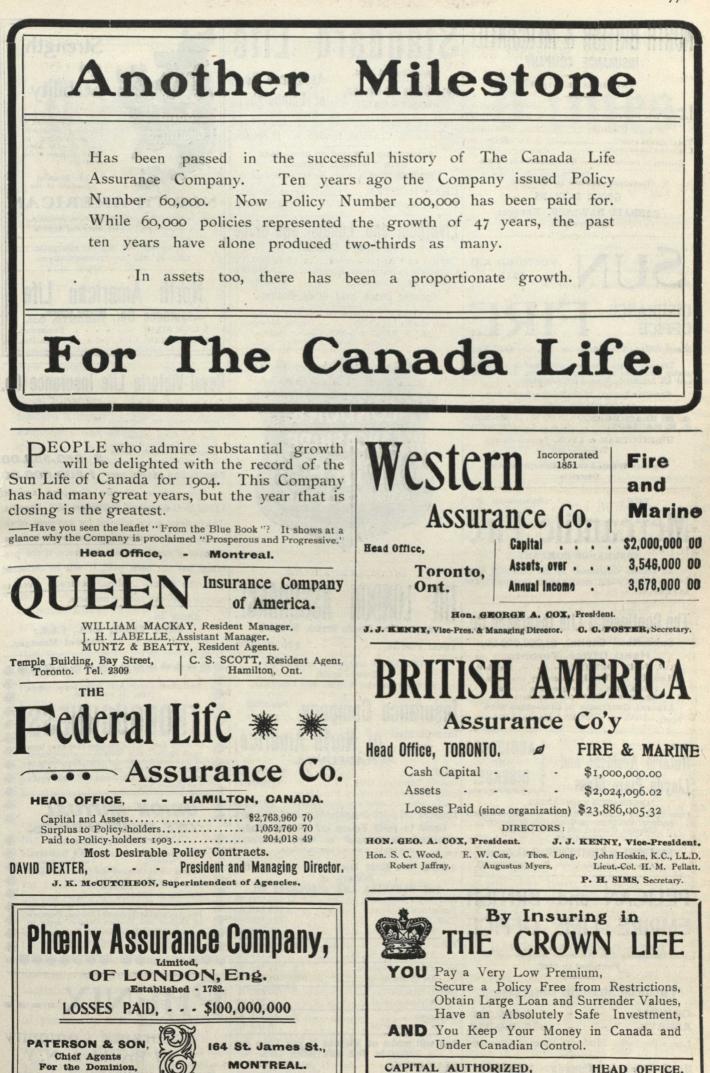
\$53,841.18 per day in Increase of Assets

Full particulars regarding the plans of the Metropolitan maybe obtained of any of its Agents in all the principal cities of the United States and Canada, or from the Home Office, a Madison Ave. New York City.

Amount of Canadian Securities deposited with the Dominion Government, for the protection of Policy-holders in Canada, \$1 800,000.00.



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\$1,000,000.

HEAD OFFICE, TORONTO.

