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Wandientuil Success of The Bell Player Piano "The Autonola"
The one difficulty that we have in marketing the Bell Player Piane is that the demand is more than equal to the suppply. Ever since this style was first placed upon tho matket our factory has been doing its utmost to produce instruments in sufficient quantities to allow us to accumubte some stock ahead, but despite our best endeavors the demand increases with the increase in output. Not only is our stock low, but we have quite a large number of purchasers waiting for styles that have been ordered and have been in course of construction for weeks and, in some instances, for months past.
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 lar, dance, vocal,
Not only is the Autonola an instrument that can beplayed with the aidof treadles and music-rol, but it
can also be converted instantly into a regular piano for playing it is to be used in the regular way the music-roll box is concealed and
the treadles slide into the case, with the result that in appearance the piano is like an ordinary instrument.
The Autonola Piano is thus two pianos in one-one for playing automatically, the other for playing manually.
The splendid thing about this player piano is that, unlike most player instruments, the glorious Bell tone is unimpaired by the player mechanism. The instrument exhibits all the exquisite musical qualities of the regular Bell styles.
Surely the home that may have a piano of the ordinary kind now, and that has people who crave music (and what home is without music-lovers?) needs a Bell Player Piano Consider for a moment the possibilities musically in having such a piano in your home; then come and see this ideal instrument for yourself.
We are quite willing to take your present upright, grand or square piano in part payment of the new one. We will come to your house and make a valuation on the old piano ree of charge. We will do this at any hour, day or evening that you may appoint. We can artange, too, to receive the balance in comparatively small payments month by month. We will gladly send literature giving complete details to any address on request.
Don't fail to see and lrear these wonderful instruments t the forthcoming Toronto exhibition and also at

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