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THE COMMERCIAL

FINANCE AND INSURANCE REPORT.

Subscription, \$2.00 per Annum in Advance.

Established 1882.

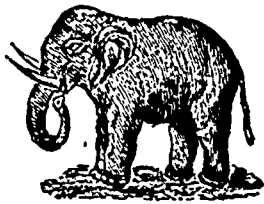
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Vol. 19

WINNIPEG, CANADA, FEBRUARY 2, 1901.

No. 22

Elephant White Lead and Paints



Have been well known brands for forty years, the same ingredients being used in the manufacture now and continuously during all those years. Experience in making paints for nearly half a century is at your service.
IF YOU ARE NOT SELLING ELEPHANT GOODS, YOU ARE NOT SELLING THE BEST GOODS MANUFACTURED TO-DAY.

MERRICK, ANDERSON & CO.
Sole Consignees, Winnipeg

FLOUR

HIGHEST AWARDS at home and abroad:
WINNIPEG EXHIBITION, PARIS EXPOSITION.

HUDSON'S BAY COMPANY



INCORPORATED A.D. 1670

The Flour manufactured by the Hudson's Bay Company from specially selected wheat has received the Grand Prize at the Paris Exhibition, also the highest awards at the Winnipeg Industrial Exhibition.

HUDSON'S BAY CO'Y

MANUFACTURERS OF

Denim Pants, Overalls, Shirts and Smocks

of all descriptions.

All Orders receive Prompt Attention.

MERSON & HAGUE

WINNIPEG

CODVILLE & CO.

Wholesale Grocers



—Packers of—

CELEBRATED GOLD STANDARD TEAS
Coffees, Baking Powder and Spices.

BANNATYNE AVE. E., WINNIPEG.
Branches: BRANDON and CALGARY.

BROMLEY & CO.



Tents
Awnings and
Mattress
Factory

Cor. Princess and Alexander St., Winnipeg

WHOLESALE SMALLWARES FANCY GOODS, TOYS, and GENTS' FURNISHINGS
Stock complete in all departments.

J. McLEOD HOLIDAY
173 McDermott Street.
DIRECT EXPORTER OF SENEGA ROOT

The Best Shoes

Are the Shoes that Give Satisfaction.

We are selling shoes not handled by any other house in this country, and they are sellers.

Read what dealers say about these shoes: One firm writes: "We want to compliment you on your double-stitched shoes. We have been selling shoes for about 30 years, and your shoes give the best general satisfaction of any shoes in the line of a work shoe we have."

A second firm writes: "We have just learned the true worth of your goods, and will use large quantities of them."

A third firm writes: "We think your double-stitched shoes give the best general satisfaction of any work shoe we ever handled. They are easy on the feet, do not rip, and sell readily."

ONLY \$2.00 A PAIR

Send for a 12 Pair Case on Trial.

THOMAS RYAN

Wholesale Boots and Shoes
WINNIPEG

How Often The Remark:



"The most comfortable shoes I have ever worn. They are Ames Holden's."

Our Shoes fit, and are comfortable from start to finish.

Send for prices and sample dozens. All kinds.

Split Grain, Dougola, Buff, Pebble, Kangaroo and Reindeer.

Letter Orders shipped same day received

THE AMES HOLDEN CO. Ltd.
WINNIPEG.

LOCK BROS. & Co.

WHOLESALE ..

FRUIT AND PRODUCE

(Anything in the Fruit Line)

WE WANT YOUR PRODUCE.

128 PRINCESS ST., WINNIPEG. RAT PORTAGE.

SNAPS



40 PER CENT 156 PIECES

We bought a manufacturer's stock of Linens which we are clearing out at 40 per cent less than regular prices, 60 to 70 inches wide, at 30c, 35c, 37½ and 40c.

Send your orders before it is too late.

THE GAULT BROS. CO. Limited

WHOLESALE DRY GOODS

.. WINNIPEG

Sole Agents for "Fowkes Gloves" in Canada.

IF ..

You wish to increase your business and popularity, you MUST please your lady customers.

You cannot do this if you don't have the right goods. WE HAVE JUST THE KIND TO DO IT.

Our Assortment of

BLACK AND FANCY BLACK DRESS GOODS

comprising over 40 RANGES, at prices to sell at 20c to \$4.00 per yd. We can suit you in quality, design and values. TRY US AND BE CONVINCED.

R.J. WHITLA & CO.

Wholesale Dry Goods
WI NIPEG

THE RUBLEE FRUIT CO. Limited

Importers of ..

Foreign and Domestic Green and Dried Fruits Nuts, Etc.

151 Bannatynne Street, WINNIPEG, MAN.
12th Street, BRANDON, MAN.

Automatic Button Holders

BIG SELLERS ALWAYS READY



NO NEEDLE REQUIRED

Trade Supplied by ..

McALLISTER & WATTS
43 Borel St., Winnipeg.

WINNIPEG Business College

Cor. Portage Ave. and Fort St.

We have increased our seating capacity to 240 and have now accommodation for 50 more students than last year. Our NORTH END BRANCH has accommodation for 60, making a total of 300 in both schools. We can find room for you if you decide upon a course with us. The best of instruction given by TEN COMPETENT and EXPERIENCED TEACHERS. New announcement ready. G. W. DONALD, Secretary.

BUTTER AND EGGS

Butter

There is a good demand for Fresh Made Dairy Butter. Now is the time to ship while you are sure of a good price. DELAYS ARE DANGEROUS. Then consign weekly to us and receive prompt returns.

* * *

Eggs

Good prices can be obtained for New Laid Eggs. Don't hold stock to make large shipments. Ship promptly and you can rely on better results.

* * *

Our stock of Fresh Smoked Sugar Cured Meats is better than ever. Note prices on new Price List just mailed. Your valued orders kindly solicited.

J. Y. GRIFFIN & CO., Pork Packers
WINNIPEG

ORANGES

We are to-day taking delivery of a car of extra Fancy Washington Navels, the bulk of which is made up of choice counts, running from 150 to 250s. As these particular counts are in great demand owing to the sizes of this year's crop, the more promptly you mail us your orders the better are your chances of getting what you want.

QUOTE 120s - - \$3.75
150s - - 4.00
175 to 250s - 4.50

R. A. ROGERS & COMPANY
WINNIPEG

Chattel Mortgage Form

As used by the leading implement men and private bankers in the west. Adapted for use in Manitoba and also in the Territories.
All kinds of Forms and Notes. Send for prices and samples.

Franklin Press Ltd. BOX 863.
233 Market St., Opp. Grain Ex., Winnipeg

FINANCIAL

WINNIPEG BANK CLEARINGS.

Returns for the Winnipeg Clearing House for the week ending Thursday, show as follows:

Week ending Jan. 31, 1901 . . . \$1,702,382
Corresponding week, 1899 . . . 1,770,121
Corresponding week, 1900 . . . 1,988,137

The monthly totals are as follows:

	1901.	1900.	1899.
Jan. . .	\$9,023,400	\$9,000,007	\$7,083,452
Feb. . .	6,702,046	6,702,046	6,220,171
Mar. . .	7,320,962	7,320,962	6,756,121
Apr. . .	7,001,519	7,001,519	6,916,131
May . .	6,782,579	6,782,579	7,472,555
June . .	6,612,084	6,612,084	8,211,716
July . .	6,858,423	6,858,423	8,103,038
Aug. . .	8,173,086	8,173,086	7,905,231
Sep. . .	7,320,147	7,320,147	8,281,150
Oct. . .	9,181,471	9,181,471	12,883,039
Nov. . .	10,800,323	10,800,323	14,425,219
Dec. . .			12,966,293
Totals	\$9,023,400	\$108,956,792	\$107,780,814

THE MONEY MARKET.

The bank rate remains at from 6 to 8 per cent. according to the seasonality, the former figure being only obtainable by gilt-edged paper. Loan companies are asking from 6 to 7 per cent. for city property loans and 7 to 8 per cent. for farm loans.

FINANCIAL NOTES.

The Toronto Globe says: Negotiations are in progress for the purchase of the business and assets of the British Canadian Loan & Investment Company by the Canada Permanent and Western Canada Mortgage Corporation. The Canada Permanent has made an estimate of the value of the assets of the British Canadian, and has made a formal offer for the purchase of the British Canadian. The offer was made on Friday last, but has not yet been accepted by the British Canadian. A conference between the managers of the two institutions has been arranged for.

Mercantile Credit.

We extract the following remarks, which contain good pointers, from a paper read at a recent convention of grocers and general merchants:—

The granting of credit I have always found to be the most difficult part of the mercantile business. To know who to trust and who not to is a question that puzzles the wisest heads. The means employed, and tricks resorted to by the dead-beats are so numerous that it is almost impossible to do any credit business without some loss. When a person applies for credit, his ability to pay should not only be considered, but his past record, occupation, chances of success, manner of asking credit, his income and expenses. If he is deemed entitled to credit, decide on the amount and the time, and then adhere strictly to that until circumstances warrant you in changing it. A credit business often has to be adopted because the best customers in some districts are so in the habit of paying at the end of thirty days that their patronage would be lost if we were to adopt a cash basis. Undoubtedly, however, the liberal granting of credit has caused the failure of more grocers than any other one thing.

As a credit man for a wholesale grocery firm, I have observed that too many men begin business without sufficient capital, with the result that in a short time their stock is on the debit side of their ledger; their shelves and tills are empty, and wholesale firms are pressing them for the payment of past due bills. One must be on an equal footing with his competitor, and therefore should have invested, in addition to his stock, a sufficient amount of working capital to enable him to discount all his bills.

I have observed, also, that some merchants doing quite an extensive business, keep no record of their transactions with the firms from whom they buy goods. I regard this as very important, and a well-kept set of books is indispensable to any successful business.

I have always made it a rule to invoice my stock at least once a year, and balance my books, thus getting the true condition of my business.

SOUTHERN MANITOBA.

Towns on the Pembina Mountain and Souris and Southwestern Branches of the C.P.R.

In our letter of last week mention was made of the towns along the Pembina branch as far as Deloraine, which although not the terminus of that branch is regarded as the last town, Napinka being counted as a station on the Souris branch.

Napinka is a railway divisional point and the town is supported largely by the railroad business. Several business changes occurred during the past year at this point. Hamelin & Cameron of Lauder and Melita, bought out the general store business of W. Bolton and Graham & Co., moving the stock into a new building erected by Major Cates, I. E. Gaudin, lumber and im-

plement dealer, and G. Markell, of Melita, bought out the hardware business of J. A. Gaudin, and C. Falls has opened a tailor shop.

Melita is the last point reached by the daily train service from Winnipeg and Brandon. Between here and Estevan a tri-weekly service is run. The Souris branch, on which this town is located, extends from Brandon to Estevan, 154 miles. The connection is made with the Soo-Pacific line, late C. P. R. short route to the Pacific coast. Melita is a thriving business town surrounded by a good farming community. All the different lines of business are well represented here and the flour mill owned by Bullock & Son is one of the best in this country.

Returning by way of the Souris and Southwestern sections the first station reached past Napinka is Lauder, which, although but a small place, does a surprisingly large business, much larger than would be expected by anyone not familiar with the situation.

Last fall the Northern Pacific Railway extended their Souris branch to Hartney, giving this point additional railway facilities, which will, no doubt, help in many ways to increase its importance. An association known as the Hartney Business Men's Association has recently been formed on the lines of a board of trade. The object is to build up the village of Hartney and further the interests of the village and district generally. Officers have been elected as follows: President James Innes; vice-presidents, R. Shoes and F. Chapin; secretary, T. D. Sutherland; treasurer, E. H. Strain. It is the intention to co-operate with the agricultural society in the erection of a permanent building to be used as an exhibition building and public hall during the summer and for a skating rink in winter. W. Ferguson, the manager of Ferguson Bros., harness dealers, Carman, has bought out E. Bowers. G. S. Pettapiece, hardware merchant, has moved into a new stand built specially for him.

Souris is built on the edge of Plum Creek valley, about a quarter of a mile from the Souris river. The valley of this creek is here very deep and wide and as seen from the Main Street of the town presents a most lovely view. Stretching along the bank of the stream is a grove of trees, making a very fine park. The population of Souris is placed at 1,000 and the citizens think they are now quite able to look after their own government, and there has, therefore, been considerable talk of applying for incorporation. Nothing definite has been decided as yet. Last summer the merchants formed an association

following on the lines of a board of trade. W. G. McLaren is president of this association, and W. H. Hetherington is secretary, and a membership of over thirty has been enrolled. Souris is an important railway point and the Canadian Pacific Railway company has recently erected here a two story round house. McCulloch & Herriott have a flour mill of 500 barrels capacity which is up-to-date in every respect. The building is of brick and is lighted by electricity. Last fall a drying plant was added to the other equipment. In addition to this there are six elevators at this point which shows that it is an im-

portant grain centre. The crops were very fair in this neighborhood, averaging about thirteen bushels to the acre of what was harvested, although the average would be much less than this if account were taken of the fields plowed under. A very fair building business was done last year, comprising residences principally. One good business block is now partly completed. A. L. Young is building this for the Merchants Bank branch. A. J. Hughes, lumber dealer, last year started a planing mill which has been of great advantage to the local builders. An addition was added to the Transit hotel and the building is being bricked. Among the business changes we notice that W. Clary, formerly of Rat Portage, has opened the bakery business of W. E. Spicer. E. C. and R. J. Hetherington, formerly carrying a confectionery and fruit business as Hetherington Bros., have now separate stands. Jos. Scott succeeds Cook, Marshall & Fitzpatrick, implement dealers. N. Taylor is now proprietor of the Crescent hotel in place of W. E. Mceneary and A. Dennison is running the Transit house, J. Nation, the former proprietor of the Transit, being now located at Cypress River. Collier & Willcox have started in the agricultural implement line. The Herald dealer still furnishes news to the district.

Between Souris and Glenboro there are three towns, namely, Neashitt, Methven, and Stockton, each containing a few stores.

Around Glenboro considerable damage was done to the crops last season by hail. It is estimated that the loss from this source would amount to between 30,000 and 50,000 bushels, and besides this some damage was also done by grasshoppers. The wheat yield for the territory immediately tributary to Glenboro would average about six bushels to the acre. The business here is carried on practically on the same basis as last year, the principal change being in the implement business of A. Dolg, which is now run by McDonald & Bowser. M. E. Nevins, proprietor of the Queen's hotel has built a solid brick addition, the ground floor of which has been fitted up as sample rooms, the upper flat being divided off into bedrooms. J. F. Fumerton & Co., F. Fredericksen and J. R. Kelly have general stores, C. B. Armistead & Co., and A. Dolg, hardware; Jno. McCutcheon, a lumber yard, J. H. Hazelwood, a confectionery and bake shop, besides various others, there are a number of other stores, a large flour mill owned by J. W. Cochran, and a branch of the Union bank.

Cypress River is only nine miles from Glenboro, and as the rule of this country seems to be that a large town is

followed, or preceded by, a small village, we would naturally expect to find here only one or two stores, but instead of that there is a street of considerable length built up with store buildings. J. McDole sold out his butcher business to A. Young and now owns the lumber yard formerly kept by A. Stevens.

At Holland we find a larger community with many stores in which are displayed large and up-to-date stocks of goods. Although Holland is not what is usually termed a railway divisional point still for the freight crews this often constitutes the end of a run. The farmers settled in this neighborhood are now in comfortable circumstances and as a result business at this point is very good. The crops were very fair last season, better in fact than in some sections of Manitoba.

At Treherne several business changes have occurred in the past year. The Norfolk Supply Co., general merchant, have been succeeded by J. F. Fumerton & Co., J. J. Darling bought out A. Ross, butcher, H. W. Reeves, formerly manager of the Norfolk Supply Co.'s business, has opened a general store. J. K. Robson, the local lumber dealer, reports a good throughout the country, some very handsome houses having been erected. Treherne has been and one reason for this may be traced to the fact that the roads leading to the town have been put into good condition, making it possible for farmers to travel more quickly and with much greater comfort.

Rehswell, seven miles from Treherne, is gaining prominence as a business point though it must still be regarded as one of the smaller towns.

At Elips Creek the spur line to Carman branches off. At this point W. H. Moore and P. D. Alair have general stores, Dean & Co. a hardware and J. Rinn a lumber yard.

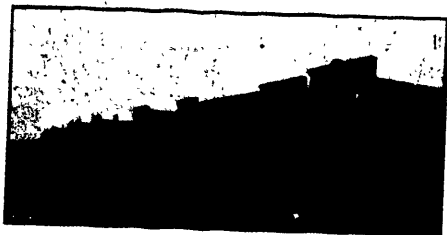
Carman has a population of 1,350 and is, therefore, one of the large towns of the west. It is the centre and market town of a large district which has won a name for itself as a good wheat district. A great many business

The Elliot Furniture Co. was bought out by W. J. Ede, who has formed a company, known as the Carman Furniture Co., with a capital of \$10,000. There are at this point six general stores, three groceries, three confectioners, two of whom also keep bake shops; two clothing stores, three hardware, two furniture warehouses, three butchers, three lumber dealers, etc.; also branches of the Union Bank and Bank of Hamilton, as well as a flour mill. A brick building was started last summer in which a bible school is held. In addition to the teaching of the bible, a course similar to the collegiate course of the public schools, is taken up. It is understood that this is a private institution kept up by some members of a sect known as the Church of Christ.

The business outlook throughout this section is none too bright. The wheat crops of course was very light, the oat crop was also a light yield and the quality very poor, not fit, in fact, either for seed or milling purposes, barley also gave very unsatisfactory returns, so that, as a rule, the farmers had very little grain to sell. Many of them, however, have made a practice of keeping a few head of cattle and some hogs, but as the hay crop was very short in some localities it was impossible to get sufficient feed for winter and a large number of young cattle were, therefore, sold which will, of course, lessen the amount of money usually received in the spring for beef cattle. On the other hand business was better last fall than most expected and it is probable that the spring trade will also turn out better than is anticipated by many.

J. M. Perkins, seed merchant, Winnipeg, has in circulation the annual edition of his seed catalogue. It embraces practically everything in the seeds of garden, field and house plant seeds besides birds and poultry supplies, garden implements, etc.

The annual settlers' excursions to the Canadian Northwest from points in Ontario will commence Feb. 12 and continue on every Tuesday following until the end of April. Indications are they will be well patronized by this section. The railroad companies re-



Business Street, Treherne, Man.



Presbyterian Church at Carman, Man.

changes have taken place during the last year. Bates & Huxtable bought the butcher business of Gibson & Harris; Hill & Mallory sold out the general store business of Bruce & Co. and Richardson & Miller, consolidating the three stocks into one. E. F. Mills, butcher, sold out to W. C. Hartley. Laidlaw, butcher, sold out to De Witt & Colvin. R. E. Fisher sold his hardware business to Buetner Bros. and opened out a stock of groceries, R. F. Roblin & Sons bought out the general store business of Hemenway & Waldar.

port the receipt of a very large number of enquiries from people who desire to take up homes in the west, and several parties of settlers, with their effects, have already been arranged for.

Official announcement has been made at a meeting of shareholders of the Crow's Nest Coal Co., called for February 4, a proposal will be made to increase the capitalization of the company from \$2,000,000 to \$3,500,000 by the issue of 60,000 shares of stock of the value of \$25 a share.

Have You Seen

THOSE Fawn, Seal Brown and Dark Blue double-breasted Cord Vests we are showing? They're trade winners.

We have a good range of Fur Coats received a little late, will clear at close prices. Drop a card for quotations.

DONALD FRASER & Co.
Manufacturers of Fine Clothing

WHOLESALE

120 Princess St., Winnipeg
302 St. Paul St., Montreal


JOHN W. PECK & CO.
MONTREAL WINNIPEG VANCOUVER

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**CLOTHING
FURS
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— Dealers in —

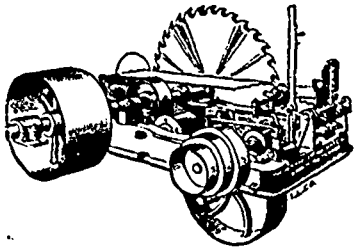
**MEN'S FURNISHINGS
HATS, CAPS.**



From the Sea

Car fresh Sea Fish now being consisting of smelts, cod, haddock, flounders, tommy cod, mackerel, herrings, etc.
Order at once to secure choice.

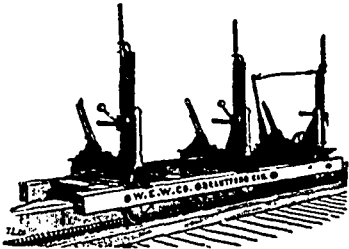
W. J. GUEST WHOLESALE FISH
802 Main Street, Winnipeg



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SAW MILL MACHINERY

Shingle Mills and Planers
Edgers and Trimmers



Waterous Engine Works Co

WINNIPEG, MAN. AND VANCOUVER, B.C.

MERCHANTS
TRADERS
BUTCHERS

SHIP YOUR

Hides and Furs

— TO —

FRANK LIGHTCAP
Dealer in
HIDES, PELTS, WOOL, SENECA ROOT.
Exporter of Raw Furs.

Highest market prices paid for consignments and returns made promptly.
Write for circulars containing Market Reports and latest prices.
172-174 KING ST., WINNIPEG.
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"Whence Its Record?"

That there is no article of diet or of general use that has the history or the "record" of Beer.

For ages it has given strength to those that need it. It has saved many from puny sickness and suffering, and made them strong and well. To those who use it—one question: Have you tried

The Refined Ale

"Which sparkles like champagne" If not, it is easy to procure of any wine or spirit merchant, or from the brewery.
Price: \$2 per 3 doz. half pints.

E. L. DREWRY Manufacturer and Importer, Winnipeg

Our travellers are now on the road with a splendid line of samples of

THE STUART-ARBUTHNOT MACHINERY CO., LIMITED

SUCCESSORS TO
STUART & HARPER

. . 764-766 Main Street, Winnipeg

HEAVY MACHINERY MERCHANTS
ELECTRICIANS

Sole Agents for

"Leonard's" Engines and boilers, "Brown" Automatic Engines, "Canton" Mining Fire and Boiler Feed Pumps, "Cameron" Steam Pumps, "Dodge" Wood Split Pulleys, "Beardmore's" Leather Belting, MacGregor, Gourlay & Co.'s Wood Working Machinery, Stratford Mill Building Co.'s system of complete Flour Mills.

LONDON Motors, Dynamos and Elevators.
PACKARD'S LAMPS, Transformers and Supplies.

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Evening classes fully organized.
Three recent graduates from our Short-hand Department took only 3 months' evening classes. They can write 100 words per minute, read their notes with perfect accuracy, and are now holding good positions.

No business college not having our methods and systems can approach this. Call and look into them.
W. A. SIPPRELL, B. A., Principal.

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244 Princess St., Winnipeg

ACETYLENE THE LIGHT FOR ALL

Buy the Ontario Acetylene Generator, and get your light at cost price. It is simple, portable, cheap and safe. Acetylene gas is acknowledged to be the best artificial light known, and as manufactured by the Ontario, makes a brilliant and cheap light. No waste. Agents wanted in every town in Manitoba and N. W. T.

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NORTH-WEST ACETYLENE GAS CO.
312 Princess St., WINNIPEG



The Toronto board of trade has elected A. E. Ames its president for this year.

"Yes," said Borrowmore, "now that I am married I am going to lead a different life, and everything will go on like clockwork."
"I see," replied Scudder, "it will be tick, tick."—Boston Transcript.

"Why do you have so many calendars hanging around?" asked the new clerk.
"That's for the benefit of my employees," replied the foxy business man. "When any of them feel the need of a vacation they can take a month off."—Philadelphia Record.

RICHMOND'S
TIGER TEA

PURE, FRESH and FRAGRANT.
Now used in thousands of families.

Address Mail Orders to
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W. WILLIAMS, Agent.

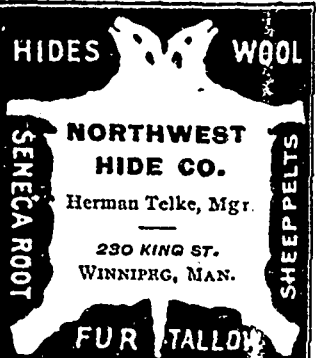
YOUR STOCK IS NOT COMPLETE WITHOUT

Victoria Yeast

For Sale by all the leading jobbers.

SENECA ROOT

HIDES



WOOL

SHEEP PELTS

NORTHWEST
HIDE CO.

Herman Telke, Mgr.
230 KING ST.
WINNIPEG, MAN.

FUR TALLOW

THE LUMBER TRADE.

UNITED STATES NORTHERN PINE CUT FOR 1900.

The permanent decline in the pine lumber product of the saw mills of Michigan, Wisconsin and Minnesota is graphically portrayed, says the American Lumberman, by the report of the output of those mills for 1900, and the comparative table giving the product by districts and the grand totals for a series of years. These statistics have now been compiled for twenty-eight consecutive years, and from the only complete and reliable figures existing in regard to any grand department of the lumber industry. They have been secured from the mill men themselves and their completeness of detail is convincing.

The last year the product passed the eight billion mark was 1892, and now it has dropped to a half billion. The grand total for the last eleven years, in round numbers, are as follows: 1890, 8,597,000,000; 1891, 7,850,000,000; 1892, 8,594,000,000; 1893, 7,235,000,000; 1894, 6,821,000,000; 1895, 6,050,000,000; 1896, 5,740,000,000; 1897, 6,233,000,000; 1898, 6,155,000,000; 1899, 6,056,000,000; 1900, 5,486,000,000. The exact total for the last year is 5,485,251,000 feet.

During the last two years there has been every inducement for the mills to turn out a heavy product and yet there was a slight falling off in 1899 as compared with 1898, and a heavy decrease in 1900. Every resource was strained to make a heavy output, but without result, except to prove that at last the closing years of the white pine industry of the northwest are one of great magnitude are at hand. With such results it must be admitted that the product will decrease annually until it reaches a point where by the adoption of preservative forestry methods it can permanently be maintained.

The decrease is not confined to any particular part of the white pine territory, but is seen in Minnesota as well as in Michigan. In the comparative statement it is seen that the output of the Chicago district the total for 1900 was 4,077,000,000 feet, against 4,401,000,000 in 1899. This includes the mills along the Green bay shore and in the upper peninsula of Michigan. Every district in this territory but two shows a decline. Even Minneapolis and upper Minnesota cut less in 1900 than in 1899. The Mississippi river below Minneapolis, however, cut 562,000,000 feet, against 504,000,000 in 1899, and the Wisconsin valley 613,000,000 against 500,000,000.

The mills in the Chicago district—including those on Lake Michigan and in the upper peninsula of Michigan—cut 1,050,810,000 feet in 1900, against 1,150,721,000 in 1899. The heaviest percentage of decrease was naturally found with the mills on Lake Huron waters.

The grand total of stock on hand at the mills or primary points on December 31 last was 2,839,700,000 feet, against 2,728,271,000 at the same date in 1899, 1,494,730,000 in 1898, 3,015,538,000 in 1897, 4,053,037,000 in 1896 and 4,180,300,000 in 1895. It is to be noted that there was a decrease of 58,000,000 feet west of the Chicago district, where is produced three-quarters of the entire output. There is shown a heavy falling off in shipments for 1900 compared with 1899, and yet stocks are nowhere near the old time standard, either in actual quantity or compared to the output.

The total shingle output of the pine and hemlock mills of the northwest for 1900 in lumber was 2,890,000,000, against 2,890,000,000 in 1899. This reduction followed that in lumber, and shows that the output of shingles is holding up much better than that of lumber. It is about the same as that of 1898 and 500,000,000 larger than that of 1896. The territory west of the Chicago district produced 983,000,000 shingles in 1900, the Chicago district 714,000,000 and the eastern part of the field 514,000,000.

The statistics of hemlock production will be a surprise to everyone and will fully explain the reason for the adverse market conditions during most of last year. The output for 1900 was 1,196,284,000 feet, against 1,039,310,000 feet in 1899—an increase of 256,974,000 feet. The stock on hand, however, is still in greater proportion. There was reported on hand December 1, 1899, 287,820,000 feet; while December 1, 1900, the stock was 622,312,000 feet—an increase of 334,492,000 feet.

But the producers have already heeded the warning, and the loss input of this winter and the hemlock lumber product of the year will be heavily decreased, and probably by next fall the balance will be restored.

LUMBER TRADE NOTES.

Hardwood lumber is moving in moderate quantities throughout the Northwestern States and prices are firm and steady.

W. Pickett is to start a sawmill shortly in township 20, range 13, near Glenella, Minn., and will saw for the settlers at \$1 per thousand, board measure.

Washington shingle mill men have agreed upon a price at which shingles are to be sold this year. They ask \$1.40 per thousand for star grade and \$1.60 for charrs at the mill.

W. Margach, of Hat Portage, crown timber agent for Western Ontario, returned a few days ago from a three weeks' trip through the camps of the Rainy River country. He says the

meeting of the Wisconsin valley lumbermen this week contented itself with merely reaffirming the old list. In the south, however, some substantial advances have been made. First the yellow pine people put up their prices about \$1, and then the cypress producers of Louisiana made an advance of \$1 to \$2 a thousand feet. Cypress has remained practically without change for a year or more until last month, when its producers threw out a feeler in the shape of a slight raise on some items. It worked so well, the volume of trade continued to such an extent and the price question entered so little into transactions that it was felt a more radical advance was in order and so it was made. In Washington the new manufacturers' organization reaffirmed the old list on fir and cedar. Elsewhere there has been no change in official lists, but on most lines a strengthening of values and positive advances in some woods. The white pine situation is admittedly a strong one. Even where trade is comparatively light and where the objec-

prices. Few if any people look for any radical advance, but anticipate a firm market with perhaps a stiffening in some values, while none looks for a decline.

New Port Arthur Wholesale Business.

The accompanying illustration shows the new premises of J. L. Melkle & Co., wholesale dealer in fancy goods, at Port Arthur, Ont. From this place of business Mr. Melkle will this year commence a regular wholesale trade in fine china, small wares, fancy goods and musical instruments, giving special attention to Northwest Ontario and Manitoba trade. Travelers will be put on the road in May and thereafter will regularly cover every line of railway in Western Canada for orders in addition to this wholesale business. Mr. Melkle will continue the retail business in Port Arthur, which he has carried on with much success since 1882.

Medicine Hat Board of Trade.

The annual meeting of the board was held on the 17th inst., at the Assiniboia hotel, Medicine Hat. This is a new board formed last year, and this was its first annual meeting. President Fewings occupied the chair. The by-laws were given a final reading and passed. The president in his annual address said in part: "During the year your council, asking the minister of customs, asking that Medicine Hat be made a customs port of entry and received a very courteous reply, in which the minister promised that the matter would be taken up in 1901, the estimates having been passed for 1900. But we must not let it rest at that, and we hope that your council for 1901 will press the matter until we get our rights. There is a large volume of business lost to the town owing to new comers from the United States having to go to Lethbridge or Maple Creek to come over the line. Several other matters of minor importance have been taken up and discussed, but it is the same with the town interests as with individual interests, that the little things make up our lives." Continuing he recommended the board to urge the beautifying of our streets and homes by the planting of trees. During the year several handsome new buildings and residences have been erected, which have added greatly to the appearance and stability of the town and we hope to see the same steady growth in the future. This has been a banner year for Medicine Hat and your retiring council hope that each year will be a better one. The election of officers resulted in the re-election of E. J. Fewings as president, L. B. Cochran as vice-president, C. R. Mitchell as general secretary. The following gentlemen were elected as members of the board of trade council: T. Tweed, F. G. Foster, E. Milne, F. C. Whitlock, Dr. C. E. Smyth, A. C. Hawthorne, W. B. Marshall and M. Leonard.



J. L. Melkle & Co.'s New Wholesale Warehouse, Port Arthur, Ont.

winter is very favorable for the work of getting out lumber, but a gripe is playing great havoc among the men, and some of the camps are demoralized on account of the disease.

According to the terms of a bill passed recently by the United States house of representatives at Washington, the Indians on the Grand Portage reservation in Northern Minnesota will hereafter be allowed to dispose of their allotments of timber as such is not valuable for lumber making by reason of the cedar posts and paving blocks which can be secured.

Within the last two weeks has begun in a formal way the expected advance in prices, says the American Lumberman, of Chicago. There has been a gradual upward movement for some time, but at last it has been organized by some of the associations. White pine has advanced but little, yet the Minneapolis meeting a short time ago advanced some prices, though the

tion to an advance is strongest there is no hope of lowering present quota movement and orders are being placed frequently than a short time ago. In fact a decided increase in transactions has been round lots. Eastern buyers have been visiting northern mills, and after looking over the ground have decided that Bay shore there is very little dry lumber. On Lake Superior the dry lumber at the mills are of pretty good size, but not in most cases very well assorted, and there is no disposition on the part of holders to relax their grip. It looks as though dry white pine would be a scarce commodity by the time the spring trade opens. All the mills that ship by rail are having a good winter trade, and consequently stocks are being constantly increased. The condition of stocks as to quantity, assortment and state of dryness leads to the belief that a buying policy is the wise one, regardless of the question of

A freight rate war is reported in Dawson travel. Dog team lines have been cutting rates from 50c to 20c a pound, and passenger rates have been reduced from \$150 to \$100. In previous winters passengers have paid \$200 to \$250 from Dawson to Skagway. The White Pass and Yukon railway is not affected.

The Ontario Fishery department for some time past has been considering a scheme to restock the lakes in the interior of the province with game fish. Under the old law for this purpose fish was permitted and for this purpose the stock of game fish in many localities has been pretty well depleted. The importance of this is realized by the fact that the local residents, where good fishing exists, have an early obtainable and wholesome addition to their food supply and at the same time derive a not inconsiderable pecuniary benefit from the sportsmen and tourists.

WANTED— Capable, reliable person in every country to represent large company of solid financial reputation; \$800 salary per year, payable weekly; per day absence fee; definite salary, no commission; advanced each week. SEND PICTURE AND ADVANCE EACH WEEK. HENDRICK HOUSE 354 Dearborn St., Chicago.

53 FRONT ST. E.
TORONTO


ESTABLISHED
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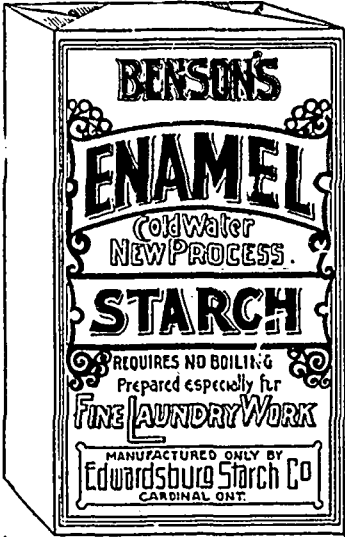
164 ST. JAMES ST
MONTREAL

Benson's Enamel Starch

MADE AND GUARANTEED
BY THE
EDWARDSBURG STARCH CO
LIMITED



A Cold
Water
Starch



SEE OUR
PRICE LIST

The EDWARDSBURG STARCH Co.

LIMITED

E. NICHOLSON, WHOLESALE AGENT
115 BANNATYNE STREET EAST, WINNIPEG


Myron McBride & Co.

* * *

CLEARING OUT SALE

* * *

WHOLESALE MEN'S FURNISHINGS



The season for heavy goods is not over yet and where stocks are broken sorting up will have to be done.

This demand can be supplied here in a large number of lines.

We have a traveller on the road and his orders are reducing stock rapidly.

Whatever you want should be bought as soon as possible.

Consider the discounts - from 15% to 33% below regular wholesale prices.

Furnishings for Spring and Summer in abundance.

* * *

MYRON McBRIDE & Co.

IN LIQUIDATION

Princess St., Winnipeg

"Have you heard the story of the empty box?" queried the Simple Mug. "No," replied the Wise Guy, "expectantly." "It's just as well," said the Simple Mug. "There's nothing in it." -Philadelphia Record.

"Feller name o' Shakespere foiled our folks purty well las' week," said Mr. Meddergrass. "He gave a show called Julius Caesar down to the opry-houses, an' blamed of the whole thing wasn't made up out o' pieces that's been spoke at the school exhibitions here for twenty years." -Baltimore American.

WM. FERGUSON

WHOLESALE

Wines, Liquors
and Cigars



8th STREET, BRANDON


The Brandon Cigar Factory

RAMSAY & CO., Props.
Our Standard Brands.

ST. LOUIS AULD REEKIE
PRINCESS MINUETS
EMPERADORES

HOPPER'S CAN OPENER



Does perfect work.
Easy to operate;
Turns edges down;
No jagged edges:

IT IS A PERFECT LITTLE TOOL,
well made and does quickly all we
claim for it. Blade being adjust-
able, it will open any can from 2
to 4 inches in diameter.

PATENTED OCTOBER 3, 1899.

OVER 30,000 IN USE!

Samples 30c Postpaid

Money refunded if not
satisfactory.

SOLD BY ALL UP-TO-DATE
GROCERS.

Write for Wholesale Prices.

KARL K. ALBERT

268 McDermott Ave.
Winnipeg



SHIP TO

McMillan Fur and Wool Co.

200-212 First Ave. North
MINNEAPOLIS, MINN.

Write for Circular. Make trial shipment.
Convince yourself that we pay high prices.

FURS

RAW

AND Deerskins

Winnipeg Hardware and Metal Prices.

ANVILS—Per lb. 10¢; 12½¢. anvil and axe combined, each \$4.50.
ADZES—Post hole, Vaughan's, each, \$1.00.
AXES—Beuch, 30 and 10 per cent; chopping axes, per dozen; \$7.12; double bit, per dozen, \$12.00.
BARS—Crown, \$1.50 per 100lb.

size box, \$6.50; I C. charcoal, 20x28, 112 sheets to box, \$10.75; I X box, 20x28 112 sheets, \$12.75.
TERNE PLATES—I C. 20x28, \$10.00.
TINWARE—Plain, 75 and 2½ per cent; returned, 70 and 10 per cent.

Winnipeg Prices, Paints, Oils, Glass, Etc.

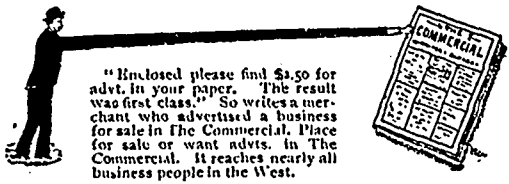
ALABASTINE—Cases of 20 packages, \$0.69; Maral do, \$0.50.
BENZINE—Case, \$3.50.
DRY COLORES—White lead, lb, 7½¢ red lead, kegs, 7¢; yellow ochre in barrel lots, 2½¢, less than barrel lots, 3¢; golden ochre, barrels, 3½¢; less than barrels, 4¢; Venetian red, barrels, 3¢; less than barrels, 3½¢; American vermilion, 15¢; English vermilion, \$1 per lb; Canadian millie oxidized, barrel lots 2½¢, less than barrels, 3¢; English purple oxides, in casks, 3½¢, less quantities, 4¢ lb.

Winnipeg Lumber Prices.

Following are wholesale prices, delivered at Winnipeg, for pine lumber:
TIMBER AND DIMENSION—Timber, 4x10 and 12, 6x10 and 12, and 8x3 to 12x12, 12, 14 and 16 feet long, \$20; timber, 6x6 to 6x8, 4x4 to 4x8, and 3x3 to 3x12, 12, 14 and 16 feet long, \$18.

Advertise

Businesses for Sale, Partners Wanted, Etc., in The Commercial



"Enclosed please find \$1.50 for advt. in your paper. The result was first class." So writes a merchant who advertised a business for sale in The Commercial. Place for sale or want advts. in The Commercial. It reaches nearly all business people in the West.

FINISHING—¼, 1½ and 2 in. first, second and third clear white pine, \$45.50; do., select white pine, \$35.50; do., shop \$30.50. ¼ per M advance on 2½ in. and thicker, 1½, 2½ and 2 in. clear red pine, \$31.50; do., selected red pine, \$27; 1 in. first and second clear white pine, \$18; do., third clear white pine, \$37; do., select white pine, \$30.50; do., C. select white pine, \$25.50; No. 1 stock white pine, 12 in., \$42.00; do., 8 and 10 in., \$40; No. 2 stock white pine, 12 in., \$37; do., 8 and 10 in., \$39; No. 3 white and red pine, 12 in., \$30; do., 8 and 10 in., \$28; 1 in. clear red pine, \$31.50; do., select, \$20.50. Selected vitals, \$2 per M extra.

OVERALL CLOTHING



OUR GOODS ARE WELL MADE. They will please your customers. You will be pleased yourself. Send us your orders. Satisfaction guaranteed.

The Hoover Mfg. Co. Ltd. Maw's Bldg. WINNIPEG.

Report of Indian Department.

Ottawa, Jan. 30.—The annual report of the Indian department for the year ending June 30 last was issued to-day. There were 2,373 births and 2,557 deaths during the year. Given by provinces the Indian population is as follows:

Table with 2 columns: Province and 1899, 1900. Rows include Ontario, Quebec, Nova Scotia, New Brunswick, Prince Edward Island, British Columbia, Manitoba, Northwest Territories, and Outside treaty.

This shows a net increase of twenty-nine. The Indian population is therefore holding its own.

Industrious and Prosperous.

The aggregate of Indians' earnings throughout the Dominion for the year was about \$3,212,040.05, an increase of \$103,556.74 over the income derived from the same sources the year before. This includes value of farm produce, wages earned from fishing, hunting and various other industries. In the nature of things it is impossible for the agents to inform themselves exactly as to the amount the Indians may make in various ways, especially when at a distance from their reserves, so that probably the actual amount was considerably greater.

The Indians have other sources of income, notably interest money on funded capital, annuity payments and land rentals, but what has been mentioned represents an effort on their part, and it will be seen from the sum mentioned above that they have been industrious and prosperous.

Bakery Business for Sale.

One of the best bakery and confectionery businesses in the Northwest for sale. Rare opening for a hustler. Capital required, \$1,500.00 to \$2,000.00. Poor health cause of selling. Possession given at once. Write C. O. N., care Commercial, Winnipeg, Man.

For Sale. A general store business, thoroughly established, in good town. Good will and lease of premises to right buyer. Address X. Y., care of Commercial.

To Rent. TWO RENT—BE STAND IN VIRDEN, 1½ km. as at Merrick's corner, now occupied as general store, or a good general job stock wanted to purchase. W. F. Scarth, Virden, Man.

FOR RENT At Regina, a solid brick 27x140 store, on corner of the two principal streets of the town, with offices above. This property has always been occupied as a general store and in it a very large business has been done. It is now for rent at \$75 per month, possession to be given on the 14th February. For further particulars apply to G. T. Marsh, Regina, or R. T. Riley, Box 1337, Winnipeg.

WANTED A Situation by a Dry Goods Traveller, with eighteen years (18) connections in Manitoba and the Northwest Territories to handle any lines in connection with General Dry Goods Trade. First-class references. Address Thos. A. Montgomery, 249 Garry street, Winnipeg, Man.

AGENTS WANTED Agents wanted for "Life and Times of Queen Victoria" Liberal terms, freight paid, credit given, sample book free, send 20 cents to pay postage. Act promptly, be first in the field. The Bell Company, P. O. D., Philadelphia, Pa.

PARTNER WANTED A respectable young man, worth \$1,000 to \$1,500, to go into Hotel Business in a most prosperous mixed farming district on the Soo line in Assinibola. New buildings just completed. Address G A H, care The Commercial, Winnipeg.

TO SELL OR RENT A good butcher business, 200 miles west of Winnipeg, main line C. P. R. A good town and country trade; also good dwelling house close by. Present occupier going west in the cattle business. Applicant must be of good standing and reliable. Apply X Y Z, Commercial Office, Winnipeg.

Agents Wanted In every town in Canada to handle quick money-making goods used daily everywhere. Write for particulars. KARL K. ALBERT 208 McDermott Avenue, WINNIPEG

SET AND CAP SCREWS We are the oldest, largest and best equipped company in the Dominion manufacturing milled screws. Write for catalogue. The John Morrow Machine & Screw Co., Ingersoll, Ontario.

TO THE TRADE.

Our Brands

Are a guarantee of superior value. Customers know the rapid selling "Crescent" Black Dress Goods, "Scabelle" Black and Navy Serges, "Abergeldie" Costume Cloths, "Imperial" Velveteens and Hosiery, "Queen City" Cotton Goods, and all goods bearing our trade mark.

FILLING LETTER ORDERS
A SPECIALTY.

John Macdonald & Co.

Wellington and Front Sts. E.,
TORONTO, ONT.

WRITE FOR PRICES AND CUTS OF

Reliable Air-Tight Heaters

MARSHALL-WELLS CO.
WHOLESALE HARDWARE
WINNIPEG

Epsom Salts Heavy Chemicals Patent Medicines Glassware

We are receiving this week: One Car Epsom Salts, one car Heavy Chemicals, two Cars Patent Medicines, three cars Glassware.

We are open to fill winter orders at good prices. Write for quotations.

The Martin, Bole & Wynne Co.
WHOLESALE DRUGGISTS
P.O. Drawer 1461. WINNIPEG

S. GREENSHIELDS SON & Co

MONTREAL.

Wholesale

DRY GOODS MEN'S FURNISHINGS CARPETS, Etc.

Winnipeg Sample Room:
412-414 McIntyre Block
Represented by:
R. B. GALLAGHER
G. M. NEWTON

Made to Wear

"Queen's Head" is made to wear. No danger of its rusting in spots or discoloring after a short exposure, like so many other brands. The secret is perfectly galvanizing. Examine the surface carefully, under a magnifying glass, compare it with other makes, and note the cleanness, smoothness and uniformity of "Queen's Head" coating.

It's "the best to-day, and good for years."

A. C. LESLIE & CO., MONTREAL

Hodgson, Sumner & Co.

IMPORTERS OF

<h3 style="margin: 0;">DRY GOODS MEN'S FURNISHINGS</h3>	<h3 style="margin: 0;">DOMESTIC BRITISH FRENCH GERMAN AMERICAN</h3>
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Small Wares and Fancy Goods
47 and 349 ST. PAUL STREET, MONTREAL. Represented in the West by
Hox 408.
A. C. McLAUCHLAN, WINNIPEG

The W. H. Malkin Co.

LIMITED.

Importers and
Wholesale Grocers

CONSIGNMENTS OF DAIRY BUTTER
SOLICITED. HIGHEST PRICES
REALIZED. PROMPT RETURNS
MADE.

137 Water St., - VANCOUVER, B.C.

To Lumber Purchasers

WHOLESALE
AND
RETAIL

We are manufacturing all kinds of BRITISH COLUMBIA FIR, SPRUCE and CEDAR LUMBER. We also carry in stock a full supply of Pine, Native Spruce, Building Material, Also Perfect Maple and Birch Flooring, (and matches, hollow back, bored and polished), Red and White Oak, Lath and Shingles, Sash, Doors and Mouldings, Cedar and Tamarac Posts, Building Paper, etc., etc., at bottom prices guaranteeing satisfaction.

No trouble to show you our stock. See us before placing orders.

THE B. G. MILLS TIMBER AND TRADING COMPANY

GEO. W. CAMPBELL, Manager.

P. O. Box 604 OFFICE AND YARD, COR. PRINCESS AND FONSERCA ST., WINNIPEG, MAN. Telephone 777.

SPECIALLY MADE FOR FAMILY USE.



OGILVIE'S FLOUR



ALWAYS ASK FOR OGILVIE'S.

H. & A. LEADLAY
(Formerly of The Toronto
Hide & Wool Co.)

HIDES, SHEEPSKINS, WOOL, AND TALLOW

Write us for Prices on Frozen Hides

288 ROSS STREET

The Anderson
Produce Co. Ltd.

All kinds of
FRUIT
in Season.

Mail orders promptly attended to.
Butter, Eggs and Poultry hand
led on consignment or purchase
for cash—highest prices.

Toronto Grocery Market.

GRAIN—Granulated, Feb. 2, 14.70; 14.81; yellow, from 13.36 to 13.42...

CANNED GOODS—Tomatoes, 80c/82c; corn, 70c/72c; lima beans, 80c/82c; alfalfa seed, 1.05/1.10...

DRYED FRUITS—Raisins, Valencia, selected, 74c/76c; figs, 76c/78c; prunes, 70c/72c...

PROVISIONS. PORK—Cuba mess, short cut, 32c; heavy, 31c; shoulders, 31c...

Toronto Hardware and Paint Prices.

ANTIMONY—116114c per lb for Cooks. BARRED WIRE—Car lots, 4.10. CLEVELAND, 2.25/2.37...

BUILDING PAPER—Three-ply, 1.65 per square. CANADA PLASTER—All dull, 3.15 per 100...

100lb; new light scrap copper, 12c per lb; bottom, 10c; heavy copper, 12c; coil...

PAINTS AND OILS. CASTOR OIL—East India, in cases, 2 1/2c...

Manitoba Wheat Stocks. There were 1,640,000 bushels of wheat in store at Fort William on Jan. 26...

Winnipeg Grain Inspection. For the ten days ending Jan. 31, there were 230 cars of grain inspected...

W. H. Stratton and H. O. May have entered into a partnership at Stone-wall, Man., under the firm name of Stratton & May...

Chicago Board of Trade Prices.

Chicago, Jan. 23.—Wheat, Jan. open 74 1/2, high 74 1/2, low 73 3/4, close 73 3/4. May open 77 1/2, high 77 1/2, low 76 1/2, close 76 1/2...

Chicago, Jan. 23.—Wheat, Jan. open 73 1/2, high 73 1/2, low 73, close 73 1/2. May open 76 1/2, high 76 1/2, low 75 1/2, close 75 1/2...

Chicago, Feb. 2.—No quotations. A week ago May option closed at 77 1/2...

New York. New York, Jan. 23.—Wheat, May open 81 1/2, high 81 1/2, low 80 1/2, close 80 1/2. July open 84 1/2, high 84 1/2, low 83 1/2, close 83 1/2...

Manitoba Wheat. Minneapolis, Jan. 23.—Wheat, May open 70 1/2, close 70 1/2. Minneapolis, Jan. 23.—Wheat, May open 70 1/2, high 70 1/2, low 70 1/2, close 70 1/2...

Duluth Wheat. Duluth, Jan. 23.—Wheat, May open 74 1/2, close 74 1/2. Duluth, Jan. 23.—Wheat, May open 74 1/2, high 74 1/2, low 74 1/2, close 74 1/2...

LIVERPOOL PRICES. Liverpool, Feb. 1.—Closing Wheat, spot and futures, steady; March 90, May 6 1/2...

WINNIPEG CLOSING WHEAT.

Closing prices for the week at Winnipeg will be found in our review of the grain market under heading "Grain and Produce"...

Late Western Business Items.

A large and enthusiastic meeting of the Winnipeg Commercial club was held on Friday evening in its rooms in the Livingstone block...

Fire broke out in C. A. Young's elevator at Deloraine on Friday morning and in a short time it was totally destroyed. Being in the centre of the threatened...

D. B. Hanna, superintendent of the Canadian Northern railway, speaking Thursday of the company's work, gave an outline of the progress being made and the amount still to be done...

Winnipeg Raw Fur Prices.

Following is a list of the prices now being paid by responsible fur buyers in Winnipeg for consignments of furs from all parts of the west:

The New Century



WE extend a cordial greeting to all and wish you a Happy and Prosperous New Year. Your aim and ours are identical. Your business existence depends largely upon the wisdom and judgment you display in selecting and purchasing your stock. Our business existence depends on that very same thing. We have determined that, if close margins of profit can do it, this year will mark an era in the development of our trade. Our samples are on the road and our prices are closer than they ever were since we commenced business.

MOCCASINS Such values have NEVER been offered SINCE MOCCASINS WERE FIRST SOLD, as we are offering for next season.

IN MITTS AND GLOVES, ARCTIC SOX, etc., prices are as close as they can possibly be sold.

Our New Line of Felt Shoes with GENUINE ALFRED DOLGE FELT SOLES, will interest every merchant who insists on progress.

**BOSTON RUBBERS and
ALFRED DOLGE FELT SHOES**

guarantee every pair, which speaks for itself.

Go together as THE BEST OF THEIR KIND, no matter what others may assert. We know this to be a fact, and we stake our reputation on it. We also

ARTHUR CONGDON, Winnipeg

Have you, as an Up-to-Date Grocer, Stocked

Green Ceylon Teas?

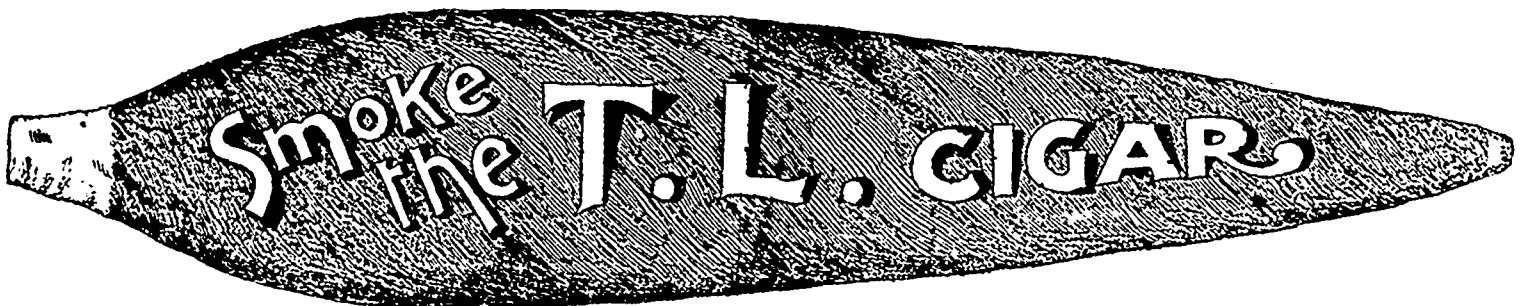
See Mr. Dixon's Samples.

LUCAS, STEELE & BRISTOL, Wholesale Grocers - **Hamilton**
C. R. DIXON, CALGARY.

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CANADIAN CORRESPONDENCE SCHOOL

Teach you the following subjects by mail: Bookkeeping and Commercial Correspondence, Shorthand, Photography, Architecture, Engineering, Chemistry, Mechanical Drawing, how to run a steam engine, how to operate an electric plant, Wood Carving, Arithmetic, any subject you desire. For terms, etc., apply secretary Canadian Correspondence School, P. O. Box 606, Winnipeg.



Doing business Daily at all First Class Dealers.

LEADING COMMERCIAL HOTELS

WINNIPEG HOTEL LELAND
Headquarters for commercial men. CITY HALL SQUARE.

DRYDEN, ONT. DRYDEN HOTEL
A. R. HUTCHINSON, Prop.
Headquarters for commercial and mining men and the general public.

RAT PORTAGE HILLIARD HOUSE
LOUIS HILLIARD, Prop.
First-class accommodation for commercial men.

RAPID CITY QUEEN'S HOTEL
THOS. EVOY, PROP.
Headquarters for commercial travellers. Free bus meets all trains.

BIRTLE ROSSIN HOUSE
B. FENWICK, Prop.
Good accommodation; telephone connection with the station; sample rooms, inside closet. Livery in connection.

YORKTON BALMORAL HOUSE
McDOUGALL BROS., Props.
Good sample rooms and every accommodation for the general public. Heated by furnace and lighted by acetylene gas.

TREHERNE LELAND HOTEL
W. F. LEE, Prop.
First-class accommodation for Commercial Travellers, etc.

SOURIS- CRESCENT HOTEL.
N. TAYLOR, Proprietor.
Headquarters for the travelling public. Free bus meets all trains.

NAPINKA- HOTEL LELAND.
B. HALLONQUIST, Prop.
First-class in every department. Sample rooms. Every convenience for the travelling public. Opposite C. P. R. depot.

KILLARNEY GRAND CENTRAL HOTEL
FRANK CURRY, Proprietor.
First-class accommodation for all travellers.

DELORAIN- PALACE HOTEL.
LAIRO & MCGARVEY, Props.
New building, new furnishings, furnace heating, acetylene gas. First-class. Large sample rooms.

MCGREGOR, MAN. THE STANLEY HOUSE
E. WATSON, Prop.
First-class accommodation for travellers. Commodious sample rooms. Livery and feed stable in connection. All kinds of teaming attended to.

OAK LAKE HOTEL MANITOBA
GEO. WRIGHT, Prop.
Newly remodelled and heated by hot air. Commercial headquarters. First-class sample rooms.

ELKHORN HOTEL MANITOBA
W. J. DIXON, Prop.
New building. New furnishings. Furnace heating. Acetylene gas. First-class. Large sample rooms.

FLEMING WINDSOR HOTEL
W. GEO. CLEVERLY, Prop.
New management. Rates \$1.25. Renovated and refurnished. Commodious sample rooms. Heated by hot air. Livery and feed stable in connection. Inside closet.

WAPELLA HOTEL MUNDELL
STUART MUNDELL, Prop.
Good sample rooms. Hot air heating.

PRINCE ALBERT PRINCE ALBERT HOTEL
DAVID POLLOCK, Prop.
First-class accommodation. Good sample rooms for commercial men. Bus meets all trains.

ROSTHERN QUEEN'S HOTEL
CAZES & POIRIER, Props.
Every accommodation for commercial travellers.

MOOSE JAW THE MAPLE LEAF HOTEL
EDW. C. MATHEWS, Prop.
Heated by steam. Lighted with acetylene gas. Hot and cold baths. Barber shop in connection. Commercial trunks moved from and to station free. Rates \$2 per day, including sample room.

MEDICINE HAT ASSINIBOIA HOTEL
H. H. ROSS, Prop.
Commercial headquarters. Commodious sample rooms. Newly furnished bath-rooms. Rates \$2.50 per day.

STRATHCONA STRATHCONA HOUSE
W. H. SHEPPARD, Prop.
First-class. Opposite depot.

EDMONTON ALBERTA HOTEL
JACKSON & GRIERSON, Proprietors.
Sample rooms. Free bus. Livery in connection.

MACLEOD MACLEOD HOTEL
R. S. IRWIN, Prop.
Good sample rooms and every accommodation for commercial travellers and the general public. Rates \$2.00 per day. Bus to and from all trains.

PINCHER CREEK HOTEL ARLINGTON
MITCHELL & DOBBIE, Props.
New Building, New and Commodious Bedrooms, Parlors, Bath Rooms, and Sample Rooms. Newly Furnished, Heated Throughout with Hot Air, Lighted by Gas. Electric Bells in every room. Cuisine second to none, and the best stock of Wines, Liquors and Cigars in Alberta. Miss Mitchell, Matron.

CRANBROOK, B. C. CRANBROOK HOTEL
JAS. RYAN, Prop.
Large and convenient sample rooms and good accommodation for commercial men. Rates \$2.00 a day.

FORT STEELE, B. C. HOTEL WINDSOR
Headquarters for commercial and mining men. All modern conveniences. Large sample rooms for commercial men.

MOYIE, B. C. THE CENTRAL HOTEL
V. DESAULNIER, Prop.
Headquarters for commercial and mining men. Sample rooms. Rates \$2 per day.

REVELSTOKE, B. C. HOTEL VICTORIA
JOHN V. PERKS, Prop.
Large and well lighted sample rooms. Hot air and electric bells and light in every room. Night Grill Room in connection for the convenience of guests arriving and departing by night trains.

NEW WESTMINSTER, B. C. HOTEL COLONIAL
J. E. INSLEY, Proprietor.
Special attention given to commercial travellers. Charges moderate.

NANAIMO, B. C. HOTEL WILSON
GEO. R. RAYMOND, Proprietor.
Headquarters for commercial travellers. Well lighted sample rooms. Booking office Alberca Stage.

PLEASE NOTIFY.
Subscribers to The Commercial are requested to notify this office of any irregularity in the receipt of their paper.

Somerville Steam Marble and Granite Works
SOMERVILLE & Co., PROPS.
BRANDON, MAN.
Estimates given on every description of Monument, Headstone or Fence.
This monument, 27 feet 8 inches in height, manufactured of Manitoba granite, was erected by us in Brandon cemetery during 1899.

Wholesale Millinery
Our Range
Look through our magnificent range of samples. Spring and summer season
THE D. MCGILL CO. LTD
WINNIPEG TORONTO MONTREAL

LEITCH BROS.
Oak Lake
Anchor Brand Flours
FROM NO. 1 HARD WHEAT.
Bran, Shorts and all kinds of Chopped Feed and Grain.
ADDRESS
OAK LAKE, MAN.

SADLER & HAWORTH
Formerly Robin, Sadler & Haworth
MANUFACTURERS OF
LEATHER BELTING
MONTREAL AND TORONTO
Royal Planing Mills AND Lumber Yard G. W. MURRAY
Market St. East, Winnipeg
A Specialty of Doors, Sash, Mouldings, Turnings, Hardwood Finish, Cabinet and Interior Finish, etc. Dry Kilns.
Telephone 715 E. NEWEL, General Manager
P. O. Box 580

WANTED- Capable, reliable person in every country to represent large company of solid financial reputation. \$936 salary per year, payable weekly; \$3 per day absolutely sure and all expenses; straight, bona fide, definite salary, no commission; paid each Saturday and expense money advanced each week. STANDARD HOUSE 334 Dearborn St., Chicago.

Cattle Killed on Railways.
The following is from the Medical News:
'It really affords the News gratification to be able to make the following announcement regarding an arrangement made between the Western Stock Growers' association and Canadian Pacific railway regarding adjustment of claims made for animals killed upon the C. P. R. The courteous treatment accorded the delegation and the fact that the company have gone a long way towards meeting the views of the ranchers is something which the stockmen will appreciate and not be ungrateful for. The whole carrying trade for the country is practically in the hands of the C. P. R., and the ranchmen generally look to the railway company for generous treatment to a trade which is growing with leaps and bounds and in the growth of which the railway company shares. With the adoption of a set schedule of rates we hope that the annoyance and bickerings as to valuations between owners and claims agent will cease, and that claims will not drag along for endless months awaiting settlement. A small rancher in need of his money cannot understand why six months or more should elapse between the entering of a claim and the settlement of the same. The new arrangement, we hope, will put an end to those delays. The following letter to the editor of The News, from one of the delegation, explains the result of the interview with Manager Whyte:
Winnipeg, 20th Jan., 1901

Dear Sir,-You will be interested to hear of the result of the Western Stock Growers' association delegates visit to Winnipeg in order to interview the C. P. R. in regard to compensation for cattle killed on the tracks. I may say at once we have been successful. Mr. Whyte has treated Mr. Andrews and myself in most courteous manner, and on behalf of the railway company has met our requests in the most reasonable way. In future the company will in cases of cattle killed on their tracks, make compensation to the owners to the full value of the animals, and to avoid disputes and delays have agreed to the following hard and fast schedule of values:
Calves \$12.50
Yearlings 17.50
Two-year-olds 25.00
Cows 25.00
Three-year-old steers 32.50
Four-year-old steers and up 40.00
Bulls 40.00
Very truly yours,
C. R. SPRINGETT

Yukon Improvements.
A Skagway dispatch says Commissioner Ogilvie, of the Yukon, in his message to the Ottawa government recommends improvements costing thousands of dollars that will greatly facilitate the navigation of the Yukon river and improve and shorten the winter trail to Dawson.
Among other improvements advocated by Mr. Ogilvie is the dredging of Lake Lebarge, where about \$60,000 is needed to deepen the channel for steamers running during low water.
Five Fingers and Hell Gate, are also included in the list of places needing improvements. Last winter a large sum of money was spent at both points, with the result that navigation was made safer. It is now the plan to take out all the fingers at the former place and to widen the channel at the entrance to Hell Gate.
Hell Gate is just above Fort Selkirk and during low water the entrance to the narrow channel, which for 100 miles runs very swift, is only sufficiently wide to allow one steamer to enter at a time. The steamer Eldorado King was stuck in the mouth late last fall and was unable to get out. She now lies in a very dangerous position and will most certainly go out with the ice in the spring. At one time last fall five steamers were tied up at Hell Gate for three days, greatly interfering with navigation.
Included in Mr. Ogilvie's recommendations is a provision that the winter trail, instead of continuing down the river from Fort Selkirk, be built overland to Gold Run creek and come down Dawson down the Klondike river, being about fifty miles.

WINNIPEG PRICES CURRENT

Railway Notes.

It is reported that the Northern Pacific Railway will spend \$3,000,000 on new equipment this year.

The Alberta Railway & Coal Company will apply to parliament for authority to lease or sell its works...

H. B. McGilverin, of Ottawa, solicitor for the applicants, gives notice that application will be made to parliament for the incorporation of a company to build a railway from some point in British Columbia to Calgary...

Notice is given by McKerchar & Forrester, barristers, Winnipeg, of application for incorporation of a company to build a railway from a point at or near the junction made by the international boundary line and the western shores of Lake of the Woods...

The Port Arthur, Duluth & Western Railway will now no longer be known by that name. The name which will designate the road hereafter will be Duluth and Port Arthur and the Northern Railway.

Macdonald, Boland and Thompson give notice of application to the Dominion parliament for an act authorizing the building of a railway from the point on the international boundary near Cascade, B. C. to the city of Kettle river, to a point on the boundary at or near Carson...

Notice is given by Munson & Allen, barristers, Winnipeg, that application will be made at the next session of the legislature for an act to incorporate a railway company to construct and operate a line from the international boundary between Canada and the United States to the city of Gladstone...

The C. P. R. land sales for January amounted to 26,948 acres, for the sum of \$81,000, making an average of \$3 per acre.

The Winnipeg grain and produce exchange report for 1900, a resume of which recently appeared in The Commercial, has been printed in pamphlet form.

R. H. Hall, who has been in charge of the H. D. Co.'s store at Victoria, will come to Winnipeg shortly, where he will be attached to the general staff at the head office, Jas. T. Gannon success Hall in British Columbia.

Notice is given of application for letters patent incorporating "The Yukon Trust Company," with a capital of \$100,000. Headquarters, Montreal. Applicants, L. J. Forget, A. A. Thibaut, Alexandre Blenven, and L. de G. Beaubien, of Montreal, and Louis F. Coligny, per lib. of Louis J. Gagnon, of Montreal.

An order-in-council has been passed by the Dominion government amending the clause of the regulations for the disposal of mining localities in the Yukon territory, by adding a provision that leases for the working of claims by hydraulic or other mining process, shall be subject to the right of the crown to withdraw from the operation of the lease, at any time, on the condition that the location for agricultural or building purposes, which, at the time of such withdrawal, are not being operated by the lessee.

GROCERIES

Prices to retail dealers for ordinary lots, with usual discounts for cash or large lots.

Table listing various canned goods such as Apples, Peas, Corn, Beans, etc., with prices per case.

Table listing various dried fruits such as Raisins, Figs, Apples, etc., with prices per pound.

Table listing various meats such as Corn Beef, Pork, Ham, etc., with prices per pound.

Table listing various oils and fats such as Lard, Tallow, etc., with prices per pound.

Table listing various cereals such as Split Peas, Rolled Oatmeal, etc., with prices per sack.

Table listing various fish such as Haddock, Mackerel, etc., with prices per pound.

Table listing various other goods such as Dates, Raisins, etc., with prices per pound.

Dried Fruits

Table listing various dried fruits such as Raisins, Figs, Apples, etc., with prices per pound.

Table listing various meats such as Corn Beef, Pork, Ham, etc., with prices per pound.

Table listing various oils and fats such as Lard, Tallow, etc., with prices per pound.

Table listing various cereals such as Split Peas, Rolled Oatmeal, etc., with prices per sack.

Table listing various fish such as Haddock, Mackerel, etc., with prices per pound.

Table listing various other goods such as Dates, Raisins, etc., with prices per pound.

Tobacco

Table listing various tobacco products such as T. & B., L. & S., etc., with prices per pound.

Table listing various meats such as Corn Beef, Pork, Ham, etc., with prices per pound.

Table listing various oils and fats such as Lard, Tallow, etc., with prices per pound.

Table listing various cereals such as Split Peas, Rolled Oatmeal, etc., with prices per sack.

Table listing various fish such as Haddock, Mackerel, etc., with prices per pound.

Table listing various other goods such as Dates, Raisins, etc., with prices per pound.

DRUGS

Table listing various drugs such as Alum, Bleaching Powder, etc., with prices per pound.

Table listing various meats such as Corn Beef, Pork, Ham, etc., with prices per pound.

Table listing various oils and fats such as Lard, Tallow, etc., with prices per pound.

Table listing various cereals such as Split Peas, Rolled Oatmeal, etc., with prices per sack.

Table listing various fish such as Haddock, Mackerel, etc., with prices per pound.

Table listing various other goods such as Dates, Raisins, etc., with prices per pound.

LEATHER

Table listing various leather goods such as Harness, Saddle, etc., with prices per pound.

CURED MEATS, ETC.

Table listing various cured meats such as Lard, Bacon, etc., with prices per pound.

FUEL

Table listing various fuel goods such as Coal, Wood, etc., with prices per ton.

Uses of Aluminum.

Hundreds of tons of aluminum are now consumed annually in metallurgy. Steel-makers are well acquainted with the fact that ingots are very apt to turn out spongy at the top; and it has been the practice, when particularly good ingots are required, to cut off an upper portion of the metal...

all gases contained in the metal, and prolongs the period of fluidity, thus permitting a longer time for the escape of the gases. In nearly all steel works, and in a large number of foundries, aluminum is extensively used, and we believe that the number of "wasters" is consequently reduced by more than 80 per cent.—Feldens Magazine.

H. A. Nelson & Sons, wholesale fancy goods, Montreal, who were burned out in the big fire last week, have determined not to continue in business, but will liquidate.

A favorite song at the Christmas jollification on the New York Stock Exchange was:— 'He's to the buff and the bear; May each one get his share. For the bear has got the best of the game. We'll skin him out of his hair O hair; We'll skin him out of his hair!'

"What is Moriarty's brother doing now?" asked the police captain, waving his hand at a street-car conductor who passed. "He's soliciting advertising for one of the big firms," replied the balliff. "Is he a good advertising solicitor?" "One of the best. He got an advertisement for a ham firm for the Christmas number of a Hebrew paper that shows what he can do."—Chicago Evening Journal.

RAT PORTAGE LUMBER COMPANY

LIMITED

MANUFACTURERS OF . . .

**LUMBER,
LATH, SHINGLES,
SASH,
DOORS**

AND ALL KINDS
OF WOODWORK

Head Office and Mills at RAT PORTAGE, ONT.

Branch: Point Douglas Avenue, WINNIPEG

WE ARE AGENTS FOR THE CELEBRATED

Tyrian Rubber Goods



Homestead Fountain Syringes.
" *Hot Water Bottles.*
" *Combinations.*
Tyrian Nipples.

THESE GOODS HAVE A WORLD-WIDE REPUTATION.

THE BOLE DRUG CO.

Wholesale Druggists, Winnipeg

KEEWATIN FLOUR

In Bags, Sacks or Barrels



IS THE BEST TO SELL, BEST TO BUY and
BEST TO USE. It pleases Brokers, Jobbers,
Merchants and Bakers. It's quality is always
the same—THE BEST. How much do you
want?

Lake of the Woods Milling Co.

Limited

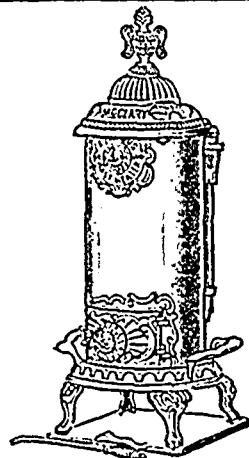
OFFICES AT WINNIPEG, KEEWATIN AND PORTAGE LA PRAIRIE

TO ALL MERCHANTS:

Please remember that we can supply your wants in Paper. Wide range in both flat and roll stock in Brown, Manilla, Express and White. Our B Manilla for Butchers' use is the best in the market. Heavy Red in rolls only; Straw in sheets only.

Note that we are fully stocked in GENUINE VEGETABLE PARCHMENT, the only safe wrapper for BUTTER—all sizes, from 8x12 to 24x36. Special sizes and weights to order at close prices. Paper Bags, Hat and Millinery Bags, Shirt Bags, Shot Bags, etc. Full line Twines.

The Consolidated Stationery Co. Ltd., Winnipeg



McClary's
Famous
Hot
Blast
Heaters
For
Coal

This stove has been constructed specially for the trade of Manitoba, the North-West Territories and British Columbia.

By the arrangement of the damper at the top of stove and the position of smoke pipe collar, the smoke is made to pass through the fire, and thus be consumed. A ventilator in front of stove keeps gas from accumulating.

Supplied with nickelled fancy swing top, air-tight screw dampers, direct and indirect drafts. A POWERFUL HEATER AND A GREAT SAVER OF FUEL.

It will burn successfully HARD COAL, SOFT COAL, or SOUTHERN COAL.

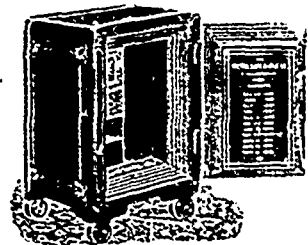
It practically consumes its own smoke.

The air passing in at the top, being first heated, brings about the most perfect combustion possible, as it supplies a fresh discharge of oxygen at the very point of combustion, enabling the fire to burn up all the smoke. The amount permitted to go through the fire can be accurately regulated by the air inlet.

The down draft in this heater warms the floor, where heat is most needed.

THE MCCLARY MANUFACT'G CO.
183-185-187 BANNATYNE AVE. E., WINNIPEG MAN.
Sold to the Trade only.

VICTOR SAFES



The most reliable—the most used of any safe on the market.

Made in all sizes suitable for every business.

They're fire proof and burglar proof.

We have a catalogue that tells all about them, it's interesting reading and will gladly mail it upon request.

Our easy terms and special prices will enable you to buy one.

Will we hear from you?

"Own a Victor and be safe."

KARL K. ALBERT

268 N. BERMONT AVE.
WINNIPEG.

T & B PLUG AND CUT TOBACCO

Try the new fours. They are giving the satisfaction. Pays the retailer a big profit.

THE GEO. E. TUCKETT & SON CO., LTD.
HAMILTON

Teas & Persec, Agents, Winnipeg.