

PUBLISHED EVERY
FRIDAY

CIRCULATES IN
EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
 in
Colman's Mustard

The Proof of the Biscuit

CHRISTIE'S
 LEIBNIZ
 TORONTO

like the proof of the pudding—is the eating. There's another proof though, that's more convincing to the groceryman, and that's the sale.

Our latest biscuit, **LEIBNIZ**, is the kind that people take a second one of, when they are passed around—the kind your customers will ask for again and again. Leibniz is perhaps the tastiest biscuit we have ever produced. You'll find it crisp, sweet, dainty and light—48 to the pound. It's a biscuit we're proud of. Ask the travelling men about it.

Christie, Brown & Co., Limited, Toronto

If your customers desire a really
fine, pure Table Salt,
give them

Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,

Established
1886

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2 1/4-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

THE TIME TO INSURE IS NOW

While you are WELL, STRONG and INSURABLE.

THE Confederation Life

ASSOCIATION issues policies on all approved plans of insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

W. H. Beatty, Esq.,
PRESIDENT.

W. D. Matthews, Esq., Frederick Wylid, Esq.,
VICE-PRESIDENTS.

W. G. MACDONALD,
ACTUARY.

J. K. MACDONALD,
MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

IT IS NOT TOO EARLY TO BEGIN
YOUR INQUIRIES ABOUT THAT TRIP
YOU ARE GOING TO TAKE TO THE

British West Indies

this winter. We have just issued a booklet telling what some people saw and did on the same voyage last winter, and if you write us we will send you one.

THERE IS NO MORE DELIGHTFUL
WAY OF SPENDING SIX OR SEVEN
WEEKS THAN ON SUCH A TRIP AS
THIS. THE WHOLE COST FROM
HALIFAX AND RETURN IS \$130.00.

Pickford & Black - Halifax.



Lever's

for more Business !

"Thistle Brand"
Canned Haddies,
Kippered Herring,
Fresh Herring,
Herring and Tomato.

The very best fish, put up in the cleanest way. The brand that knows no competitor from Quality's standpoint. Selected fish, packed with absolute cleanliness, without regard to cost. The "Thistle" Canning Co's factory at Little River is without exception the most perfectly equipped and cleanest one of its kind on the Atlantic Coast. Captain Austin, the Manager, has devoted a lifetime to his chosen work. The "Thistle" Brand is a safe, sure, strong "lever for more business."

"Griffin" Brand
Dried
Fruits.

Prunes, Seeded Raisins, Apricots, Peaches and Pears. "Second to none," because no other brand can equal their high quality. Grown, cured and packed right at the Vineyards Orchards on the Pacific Coast. They reach you at first hands—there is no tampering with the contents of the package en route. "Lever's for more business!"

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal:

23 Scott Street, Toronto.

John MacKay, Bowmanville,
Ont.
Manufacturer of Established 1854.

**POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED**

Send for Prices or Samples. **IN CAR LOTS.**
Prompt Business.

FLOUR **MAGOR'S
DELICIOUS
PATENT
FLOUR.**

The Purest Flour Made—makes
Delicious Bread, Cakes and Pastry.

Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL



For Sale Everywhere.

ASK FOR

MOTT'S.



Downweight is a Thief **Stealing Your Profits
Every Time You Use
Your Scales.**

The Toledo Springless, Automatic, Computing Scale, "The Scale with Brains," is the only scale in the world that positively stops the giving of **DOWNWEIGHT**. It is the only Automatic Computing Scale in the world without springs. No hand operation in weighing; no prices to set; no levers to move; no weights to lift; no poises to shift; you simply place the article to be weighed on the scale, and the scale instantly and automatically shows in plain figures:

1. The weight of the article in pounds and ounces.
2. The price per pound.
3. The total value of the article in dollar and cents.

It is a mechanical wonder, marvelous in its Simplicity, Sensitiveness, Accuracy and Rapidity of Operation. Made in many styles and sizes for all kinds of stores. Write to-day for illustrated catalogue.

Toledo Computing Scale Co.

DEAN & McLEOD,
Canadian Agents, **HAMILTON, ONT.**

Perkins, Ince & Co.

**Wholesale
Grocers**

FRONT STREET EAST,
Toronto.

Wanted

Sun-Dried Apples and Evaporated. Will buy f.o.b. I am also open to buy Poultry, Eggs, and Butter.

CORRESPONDENCE SOLICITED.

C. NEUGENT,
TRENTON, - ONTARIO.

Beg your pardon—



But, what about "**Marguerite**" Cigars? You're not forgetting about that order are you? There's no better way of finding out what there is for you in the sale of these popular cigars than giving them a trial. You're sure to be satisfied—right from the start.

Lots of people who don't smoke will be buying cigars by the box, along Christmas time. People who don't, know just as well as people who do, that "**Marguerite**" Cigars are always good class. Don't let the Christmas trade slip by.

TUCKETT CIGAR CO., Limited, - HAMILTON.

TO SATISFY YOU

that it is to your advantage to buy cigars of me, I make a liberal trial offer, which I would be glad to tell you all about if you will drop me a postal. This offer gives you a chance to test the selling qualities of my cigars at my expense.

J. Bruce Payne,

Cigar Mfr.

GRANBY, QUE.

Mince Meat

A brand that is reliable is one that finds a ready sale. Ours never deteriorates, but is always delicious.

—Put up in convenient-sized fibre and wooden pails.

T. A. LYTLE & CO.

High-Grade
Mince Meat Manufacturers.

124-128 Richmond St., West, TORONTO.

TILLSON'S

28

And all the best of
their kind

10 Kinds of Flour

8 Kinds of Cereal
Breakfast Foods

10 Kinds of Feed

The "all-around"
equipped Cereal
Milling Plant of
Canada.

THE TILLSON CO., Limited,
Tillsonburg, Ont.

THE POPULARITY OF

JAPAN TEA

Is in a large measure attributable to its *strength and delicacy of flavor.*

It comes from a country where modern ideas prevail—where the soil is most adaptable to the growing of such healthy, strengthening tea.

Japan Tea is a Winner.

The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S



They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

TO LIVE GROCERS ONLY

We are putting up and are having a **LARGE SALE** on our famous



"VICTORIA CROSS"

CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers.

WINDSOR, ONT.



IMPERIAL MAPLE SYRUP

The Standard from Ocean to Ocean.

**Merit Acknowledged
Superiority Admitted.**

YOUR MONEY BACK

IF NOT SATISFACTORY.

ROSE & LAFLAMME, Agents
Montreal.

YOU WILL FIND IT

IN THE LAUNDRY EVERYWHERE.

Ivory Gloss Starch

is the POPULAR BRAND because we have made it our primary aim to PLEASE THE CUSTOMER. You can recommend it with perfect safety and it will prove a money-maker.

Brands also manufactured for kitchen purposes.

THE ST. LAWRENCE STARCH CO.,

LIMITED

PORT CREDIT, ONT.

THE AUER GAS LAMP

"Turns night-time into day-time"

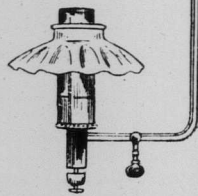
NEW MODELS. LOWER PRICES.

We offer you the best made lamp on the market, built scientifically.

We offer you a lamp that will light your store for half the cost of kerosene.

We offer you a lamp that is safer than a coal oil one.

We offer you a lamp which you can sell at a good profit.



No. 25
100 Candle Power.

Do you want the Agency for it?

THEN WRITE FOR
OUR CATALOGUE AND DISCOUNTS.

EVERY LAMP GUARANTEED.

AUER LIGHT CO., 1682 NOTRE DAME ST., MONTREAL.

SYRUP

We are now putting on the market a very fine Cane Sugar Syrup, which is one of the best things offered to the trade for some while.

*If interested send for Samples and Prices.
Wholesale only.*

...THE...

Dominion Molasses Co.,

Limited

Halifax - Nova Scotia.

IN STORE **Comadre Figs,** ^{In} **TAPNETS**

Choice Eleme Figs, 2 to 2 $\frac{3}{4}$ inches.
10, 20 and 24-lb. boxes.

ARRIVING: Another carload of those choice SANTA CLARA PRUNES, in 50-lb. boxes, at 3 $\frac{3}{4}$ c. A rare chance. Price subject to advance at any moment.

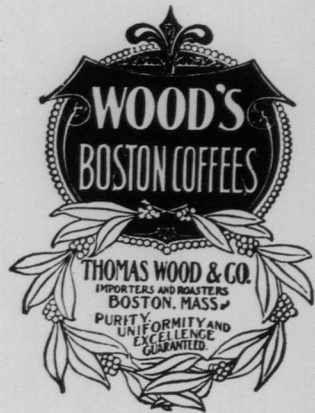


W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON.**

Lessons From the Strike.

If it teaches anything, the great contest proves the truth of the saying "It is each man's small misfortune that makes up the general misfortune."

Let us apply this rule by contraries: It is each grocer's small fortune in handling choice lines of



WOOD'S COFFEES

that makes a vast army of them rejoice in general good fortune. New recruits are constantly joining that army.

THOMAS WOOD & CO., 428 St. Paul St., Montreal

We offer **Canadian Tomatoes**

The adverse season did not prevent Grocers' Wholesale Co., Limited, from delivering in full every order booked with standard Canadian goods.

Whether it was good luck or good judgment on our part is immaterial to our customers. The fact remains that they have the goods they bought, and at the contract prices. We still have a limited quantity of

CANADIAN TOMATOES, CORN ^{AND} PEAS to offer.



TAPIOCA.

Ask our price on shipment arriving.

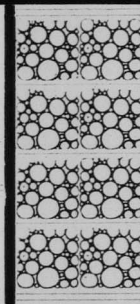
Grocers' Wholesale Company,

We are free sellers and desire correspondence with independent buyers.

Limited, Hamilton.

The Canadian Grocer

AND GENERAL STOREKEEPER.



Vol. XVI.

MONTREAL AND TORONTO, NOVEMBER 21, 1902.

No. 47.

GOOD ADVERTISING.

Notes by Miss Nora Laugher, Toronto.

ADVERTISING to bring business is very like fattening pigs for the market—you must keep right on with it. No man succeeds in fattening a pig by feeding it well one day and famishing it the next, neither can the merchant put money in his purse by advertising a portion of the year and neglecting it the remainder. An ad. must be continued—driven right home as it were. To advertise correctly is to advertise continuously. Merchants who have gained wisdom by experience thoroughly realize that very few people reply to an ad. the first time that it is brought before their notice. Of course, this does not apply to women and bargains. The very first bargain ad., if well written and catchily set, usually strikes home where it is intended to. I am speaking of some staple article

will shop, and quite right they are. Shopping is a part of woman's work. It is generally compulsory upon her, for Adolphus George scorns the idea of entering the store to ask for canned peas at three for a quarter, or socks for little Jimmy at six pairs for 50c. He would much prefer lording it around and paying 12½c. per can for peas and 25c. per pair for his son and heir's hose upon any ordinary occasion. He has a soul above bargain day. Woman, on the other hand, does not have to be coaxed or coerced into shopping, she knows it is her bounden duty, just as sweeping the parlor, cooking the dinner and dressing the children. Necessity compels her as the housewife, to economize.

The one thing every merchant must keep in view who wishes to reap the best results from the money expended in advertising is to conduct his business and make his announcements that the public will recognize the business integrity of the house and the entire reliability of any announcement he may make. This must be a fundamental principle of permanent success.

The next thing is to have his announcements so prepared that not only will their literary construction be above criticism, but with such a knowledge of primary ideas and the typesetter's art that he will be able to properly emphasize the leading thoughts of lines of goods by an appropriate display of type. It is only thus that the public in these days of universal advertising and rapid living can be induced to read and act upon his announcement, which, to the man who is paying for it, is of more importance than all the other combined ads. in any medium.

Like the farmer, the advertiser sometimes finds that the harvest follows the planting very quickly, while, at other times, the result is slower. So much de-

pends upon the character of the seed, the knowledge of the sower of the required conditions, and the field or the soil in which it should be sown.

Any dealer who has good, reliable articles to dispose of and takes space judiciously in good mediums to bring those articles before the public with well written ads. cannot fail to stir up a demand.

An ad. should be crisp and convincing; it should be well constructed so that it will catch the eye at once. Many a merchant has good and bright ideas regarding his own advertising, but lacks the ability to express them properly. Then, again, others have the ability to write their own advertisements, if they had time to concentrate their thoughts upon

High-Class Groceries

We purchase our stock from reliable dealers, and our goods at all times will be found strictly fresh and of the choicest quality. We make a specialty of keeping on hand the choicest lines of

Canned Meats, Fruits and Vegetables.

Quality is an essential in this class of goods. We place in stock only the most reliable brands

TAYLOR & CRUSO

Successors to
Jas. Miller.

Victoria
Block,
Fort William.

Strong statements.

which must be advertised steadily, but with proper variation and judgment, of course, in literary composition and type setting.

When an ad. appears but once a week in a daily paper people forget that they ever saw it. Speaking of women and bargains: Men may laugh, but women

Honey

You can depend on the quality of the article when you buy Honey, or anything else, from our store.

Just now we have a big stock of the very newest Honey in glass jars, 5-lb. tins or in the comb.

PRICES.

No. 1 Clover
5-lb. tins, 75c.
Glass Jars
15c., 2 for 25c.
Comb Honey
25c. Square.

W. F. HOGARTH.

Useful information.

them. These men should remember that there are now many ad. writers both ready and willing for a reasonable remuneration to put into correct and business-bringing form the ideas of the advertiser and see that the printer makes the mechanical work in displaying them prominently conform to the purpose of the advertisement.

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOS. LEDUC, general merchant, St. Isidore de Prescott, Que., has assigned to Lamarche & Benoit.

The Banner Tea Co., Granby, Que., is offering 50c. on the dollar.

Shore & Co., grocers, Ottawa, are offering 30c. on the dollar cash.

O. Lockwell, grocer and liquor dealer, Quebec, has effected a compromise.

Jude, Talbot & Fils, general merchants, St. Eulalie, Que., are offering to compromise.

The creditors of J. E. Heon, general merchant, St. Eulalie, Que., will meet on November 21.

G. A. Perry, general merchant, Dalhousie Station, Que., is offering 40c. on the dollar cash.

The creditors of M. Rousseau, general merchant, Warwick, Que., held a meeting on November 13.

Allard & Allard, confectioners, etc., of Quebec, are offering to compromise at 35c. on the dollar.

The Foster Manufacturing Company, manufacturers of butter tubs, Foster, Que., have assigned.

The premises and stock of Dennis McDonald, liquor merchant, Dunnville, Ont., were seized by the sheriff.

H. Robert & Co., grocers, etc., of La Chine, Que., have assigned, and their creditors will meet on November 21.

The chattel mortgagee is in possession of the premises of Haneon Firth, grocer, Victoria, B.C., and the stock is for sale by tender.

James F. Richards, confectioner, Bothwell, Ont., has assigned to S. J. Thomas, and the creditors will meet on November 22.

PARTNERSHIPS FORMED AND DISSOLVED.

V. Boyer & Co., bakers, Montreal, have dissolved.

Dauphinais & Frere, bakers, St. Hyacinthe, Que., have dissolved.

G. H. Brown, general merchant, Condie, Man., has admitted T. Higgin as partner.

Gordon & Kennedy, grocers, of Peterboro', Ont., have dissolved, and W. H. Gordon continues.

Wright, Cannon & Burnett, commission agents, Vancouver, B.C., have dissolved; Wright, Cannon & Co. continue.

SALES MADE AND PENDING.

E. Barbeau, tobacconist, Toronto, is advertising his business for sale.

John Moses, manufacturer of cigars, Toronto, was sold out by the bailiff.

The assets of Mrs. Jos. Leduc, grocer, Montreal, have been sold.

Mrs. S. Harris, baker, Medicine Hat, N.W.T., is advertising her business for sale.

H. C. Armstrong, grocer, Toronto, is advertising his business and property for sale.

The assets of J. D. Lalonde & Co., general merchants, St. Benoit, Que., have been sold.

The assets of C. D. Fontaine, general merchant, Shawenigan Falls, Que., have been sold.

J. H. Strachan, baker and confectioner, Aylmer West, Ont., is advertising his business for sale.

The real estate of F. J. K. Alexander, general merchant, St. Agathe and Little River, Que., has been sold by auction.

CHANGES.

Jasmin & Duquette, grocers, Montreal, have registered.

E. Delage & Co., general agents, Quebec, have registered.

Houle Freres, cheesemakers, Lapresantation, Que., have registered.

J. S. Keeping, tobacconist, Toronto, is succeeded by W. Cunningham.

Eli Bailey, grocer and confectioner, of London, Ont., is out of business.

C. D. Matheson, baker and confectioner, Weyburn, N.W.T., is out of business.

George J. Adams has registered for The Yamaska Milling Co., Adamsville, Que.

The estate of Owen Falls, grocer, Simcoe, Ont., is succeeded by W. S. McCall.

G. B. Ballard, general merchant, Listowel, Ont., has sold out to J. B. Douglas.

P. J. Austin, general merchant, Kingsbridge, Ont., has sold out to Charles Moss.

J. A. Petch, baker, etc., Rossland, B. C., is succeeded by Petch & Schwarzenheimer.

The stock of P. F. Bouchard & Co., grocers, Quebec, has been sold to Chas. Martel.

Robert Scales, general merchant, of Wardsville, Ont., has removed to Appin. Owen Burdett, baker and confectioner, Birtle, Man., is succeeded by Fitzpatrick & Chubb.

Amedee Charbonneau has registered for T. Chgrbonneau & Co., fish dealers, of Montreal.

Wilson Bros., wholesale grocers, Victoria, B.C., are discontinuing the Vancouver branch.

C. T. Bailey & Co., general merchants, Qu'Appelle, N.W.T., have sold out to A. E. Fitzgerald.

William Abrams, general merchant, of Waldheimer, N.W.T., has sold out to Jacob Jaugen.

The style of S. Fader, commission grocer, Vancouver, B.C., has been changed to C. Aldredge & Co.

Kenneth Ferguson, general merchant, of Glace Bay, N.S., has sold his grocery branch to J. A. Ferguson.

D. Sincennes, tea and coffee merchants, Montreal, have ceased doing business under the style of J. Landes & Co.

A. & J. Gingras, grocers and liquor merchants, Quebec, have opened a branch store on St. Foye Road, Mount Pleasant, Que.

The stock of the estate of Barker & Co., general merchants, Macleod, N.W.T., has been sold to R. T. Barker at 65c. on the dollar.

FIRES.

J. T. Peardon, grocer, Charlottetown, P.E.I., was burned out; insured.

G. W. Waggoner, general merchant, of Eden, Man., has sustained loss by fire.

L. B. Baker, druggist and general merchant, Aylesford, N.S., has been burned out.

Arthur Williamson, grocer, Hamilton, has sustained a small loss by fire; insured.

Dillon & Spillet, exporters of cheese, butter, etc., Charlottetown, P.E.I., have sustained loss by fire.

DEATHS.

A. D. Munroe, tea peddler, of Maxville, Ont., is dead.

Thomas Bearse, general merchant, of Corinth, Ont., is dead.

Robert E. Wight, of Wight & Esdarle, grain and flour commission merchants, of Montreal, is dead.

Port Dalhousie reports the finest herring fishing for years.

THE ONLY YEAST WITH CREAM IN IT—
JERSEY CREAM YEAST CAKE.

ev
pr
fr
ac
bu
sa

J

CALIFORNIA
 LOOSE
MUSCATELS
 2, 3 and 4 Crown.

Mat Figs,
 Malaga Fruit
 ALL CHRISTMAS GOODS.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton**

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

THE ONLY YEAST WITH CREAM IN IT—
 JERSEY CREAM YEAST CAKE.

THE ONLY YEAST WITH CREAM IN IT—
 JERSEY CREAM YEAST CAKE.

We noticed in last week's GROCER an ad. which says: "You have lots of worries, Mr. Grocer." If you want worry, Mr. Grocer, start a Canning Factory, but if you do, take our advice and sell only to the retail trade. Some wholesale men seem to believe in the motto: "When you have a man down, jump on him." However, look out for us next season, we shall double our capacity, and pack PEAS, CORN, TOMATOES and CANNED FRUITS of all descriptions,

We will book orders subject to pack after January 1st, at prices named by the RING to the WHOLESALE TRADE.

In 1903 the STANDARD CANNING FACTORY will be run solely in the interests of the retail grocer.

Our price for MAIL ORDERS only—

A Flinty Green Rio Coffee, 5½c.—to arrive.

Our travellers are not allowed to sell at this price.

LUMSDEN BROS.,
 TORONTO and HAMILTON

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

MECCA COFFEE

is a blend of finest Coffees grown ; every Coffee in this famous blend is the highest grade produced in the district shipped from.

MECCA cannot be matched, though, as we learn from the trade, offers to do so are legion. When so accepted by the grocer they turn out disastrously to the buyer who comes back every time to **MECCA** more satisfied than ever.

James Turner & Co., Wholesale Grocers, **Hamilton**

OWNERS AND BLENDERS.

MALAGA FRUITS ARRIVING

Dehesa Clusters,	-	Boxes 22 lbs.
Choice " "	-	" 5½ "
Blue Baskets,	-	" 22 "
Black " "	-	" 22 "

SHELLED ALMONDS, SHELLED WALNUTS.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

TRADE CHAT.

JAMAICA planters wish to exchange sugar, fruits, spices, etc., with Canada for grain, hardware, building material, canned goods and farm products.

P. C. Dufore has started a bakery at North Bay.

Alex. H. Ness has opened a grocery store at Barrie, Ont.

Fred Andrich has opened a butcher store at Portage la Prairie.

The Peterboro' Sugar Co., Limited, has been gazetted with head offices at Peterboro'.

The C. P. R. will erect a flour house at North Bay, for Canadian milling companies.

Canada's exports for the past four months exceed her imports by over \$10,000,000.

Toronto wholesale fruit dealers report that the apple export industry is rapidly increasing.

W. S. Sitch, late storekeeper at Fort William, Ont., has opened a general store at Hymer's Crossing, Ont.

S. Hustwitt, Toronto, agent for T. H. Estabrooks, tea merchant, has left to open a branch in Winnipeg.

The Consumers' Tobacco Co., Leamington, Ont., and The McAlpine Tobacco Co., of Toronto, have amalgamated.

The Ferry Road Butter and Cheese Company have opened the factory formerly used by The Perth Canning Factory at Almonte.

The Fletcher Manufacturing Company have delivered a six horse-power dough-mixing machine, to W. A. Hunter, Baker, Galt, Ont.

T. Hook, of Markham, Ont., has sold his grocery business and residence to Moses White. Mr. Hook will lease an hotel in Stratford.

Wm. J. Cannon, flour and feed merchant, Hamilton, was united in marriage to Miss Maud, eldest daughter of T. Ghent, Burlington.

T. J. Jordan and Joe Burnett, of Durham, Ont., have entered into partnership in the grocery business under the name of Jordan & Burnett.

Reports from Halifax, N.S., say that this season's pack of lobsters is worth over \$2,000,000. This is the average annual value of the catch.

J. Blanchard, of Blanchard Bros., grocers, of London, Ont., and Mrs. Clara Nash, widow of the late B. J. Nash, were married on the 12th inst.

J. Bennetto & Co., Winnipeg, have purchased 40 ft. of the Trinity Church property, Portage avenue, from Alloway & Champion, paying \$6 per ft.

Michael Lawless, Kingston, has sold his grocery store and stock to Mr. Eves, a Simcoe Island farmer. Mr. Lawless has retired on account of ill-health.

James Edwards, grocer, of Meaford, Ont., was united in marriage to Miss Jessie Bailey, the ceremony being performed by the Rev. S. H. Eastman.

The Strathroy Canning and Preserving Company are applying at Osgoode Hall, Toronto, for an injunction to restrain

the Dominion Syndicate of Hamilton from proceeding on an arbitration on an alleged agreement, dated March, 1901.

Mr. Saunders has started a dry goods and grocery store at Prince Albert, N.W.T.

The Bowmanville branch of the Oshawa Canning Factory was destroyed by fire on November 12, and this season's goods and machinery were ruined. The cause of the fire is unknown.

F. C. Hare, Superintendent of the Dominion Poultry Fattening Stations, will establish breeding yards in Durham and Huron counties, Ontario, and at Bromo, in Quebec.

The Reindeer Condensed Milk Company, of Truro, N.S., are to build a branch at Huntingdon, Que., to help supply the great demand for condensed milk that has sprung up in the Yukon.

Two new stores are about to be opened at Brandon, Man. Taylor & Company, corner of 6th street and Rosser avenue, opposite the Royal Hotel are now completing their new store into which they intend to put an up-to-date stock, and Metcalfe & Mitchell have opened at the corner of 6th street and are carrying a new stock of groceries and provisions.

The exporting fruit growers in the Niagara district have adopted the practice of wrapping each article of fruit separately in tissue paper, packing it in excelsior and then putting in boxes, four of which hold a barrel. George C. Creelman, Superintendent of Farmers' Institutes, gave it as his opinion that this is the way in which all perishable fruit will be packed sooner or later.



**Mushrooms
AND
Toadstools**

look very much alike and are often mistaken for one another. Other Cheese Jars and Labels are made to represent "Imperial."

DON'T GET POISONED!

VALENCIA RAISINS

Our "future" orders for this fruit are now filled. Every box sold has been delivered. **PRICES ARE MOVING UP.** If you have not yet bought up your requirements—or do not feel assured that you will get full delivery of your order—we advise present purchases. Last season we sold several thousand boxes **in December** at an advanced price to those who had bought elsewhere but could not get delivery. History has a trick of repeating itself.

SULTANAS

CHOICE, BRIGHT, EXTRA BRIGHT.

We would be pleased to have your inquiry. See our travellers, or write us for samples. We can sell you.

COMADRE—FIGS—ELEME

We completed our deliveries in this fruit ten days ago. Send along your order if you want prompt shipment and full matured fruit.

MALAGA FRUIT

Full range in stock of best packers' fruit. Prices right.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, - - TORONTO.

THE PROVISION TRADE

AND COLD STORAGE NEWS.

THE LARD SITUATION.

IT is an unusual condition, write The N. K. Fairbank Co., under date of November 11, when the price of hog lard in the United States affects the Canadian market, a duty of 2c. per lb. always prohibiting the importation of American hog fat. At the present time, a peculiar condition, however, is that United States lard has advanced to a point that the foreign market is paying more for lard purchased in the United States than they could buy at in Canada. This, for the first time in years, gives the Canadian producers of lard an opportunity in the English market. Hog lard in the United States closed on November 8 at \$10.80, or fully ¼c. above the Canadian price at that time. To-day (November 11) foreign buyers can get a better grade of lard for ¼c. less in Canada than in the United States. The export records show that Canada has exported all of the products of the swine, excepting lard, and, with this opportunity, it looks as if the price of lard in Canada will soon be on a par with the price in the United States, as the foreign market is the balancing power. Buyers would do well to consider this phase of the situation, and its effects on lard and kindred products like refined compounds. Hog receipts in Chicago last week were 455,000, compared with 490,000 for the corresponding week in 1901, which probably means continued advances in the United States and better prices abroad, and, in turn, higher prices in Canada.

MONTREAL BUTCHERS.

The members of the Butchers' Association of Montreal held their annual meeting on the night of Tuesday, November 11.

The election of officers resulted in nearly all the former officers being reelected for the ensuing year. Following are the names of the new officers: President, Alfred Leduc, reelected; 1st vice-president, Jean Lamoureux, reelected; 2nd vice-president, Jos. Courville, reelected; secretary, L. R. Trudeau, reelected; assistant secretary, S. J. A. Toupin, reelected; treasurer, H. Poitras, reelected; assistant treasurer, F. Leroux; corresponding secretary, Albert Blanchard; marshals, J. B. Leroux and D. Belanger; auditors, Jos.

Vileneuve, S. Jeannotte and A. Leduc, reelected.

Vice-President J. Lamoureux outlined a scheme of reform which he proposed that the Association should demand when the intended amendments to the city's charter are discussed. He said that the system of meat inspection was defective and that the butchers are not sufficiently protected. For instance, meat sold by grocers, especially in the spring season, should be most carefully inspected, and he thought that no license should be given to them in the fall. He said that all tenants at the Bonsecours market, paying at least \$300, should be given the right to vote, and advocated the system of isolation for butchers' stalls.

The treasurer's report being read proved to be very satisfactory, there being a balance on hand of \$1,939.41, and the Association had a membership of over 300.

ADULTERATED FOODS.

The Pure Food Department of the State of Pennsylvania has knocked down a great many public idols in food sense. After carefully analyzing hundreds of brands of syrups, chocolates, honeys and more serious items of food, including imported articles, this department has condemned many popular and well-known brands as adulterated frauds. "Pure honey drawn from the bee" was highly adulterated with syrup, "pure chocolate" was frightfully adulterated with corn starch or mixed with the powdered hulls of the chocolate bean. Evaporated cream was colored for richness and many other frauds on foods were perpetrated upon the public. The whole range of the food field is being searched and it should be searched. — The National Provisioner.

TO MAKE POLISH SAUSAGE.

The Butchers' Advocate gives the following hints for making and keeping Polish sausage: "Take 25 lb. of pork, two parts lean and one part fat, which has been salted for a few days with 1 lb. salt and a little sugar. Grate down finely 3 sticks of garlic, salt them, stir in among them a quart of water; then add the meat, which has first been chopped into pieces the size of a hazelnut. Then add 1 ½ oz. of pepper, ½ oz. nutmeg. Mix well and put into

narrow pigs' casings very full. The casings should be 2 ft. 6 in. long. They are then tied up and doubled, so that each sausage is 15 in. long. Hang them on a smoking stick to dry for a day. Then smoke them at a heat of 133 deg. Fahr., and let them hang until they are thoroughly cooked inside merely with the hot smoking. These sausages can be made in the hottest weather without being spoiled. The garlic need not necessarily be an ingredient. If one should prefer to boil this sausage, then give only a light smoke until the sausage is a yellowish red color, and boil afterwards directly after smoking, for 25 minutes."

BUTCHER KILLS HIMSELF.

C. H. Cornell, a butcher of 200 Robert street, Toronto, committed suicide on Monday, November 17, at about 11 a.m., in Rosedale Ravine Drive, Toronto, by shooting. Deceased had been speculating in stocks and lost a lot of money, and this is supposed to be the cause of him putting himself out of the world.

THE PROVISION MARKETS.

TORONTO.

From 60 to 70 loads of cattle per day are being received at the Western Cattle Market. The stock is said by the dealers to be of good quality, and all shipments are quickly purchased. Export cattle are a little lighter than usual. About 5,000 hogs of a good quality have been received this week. Prominent dealers say farmers should keep their hogs until they are heavier as too many light ones have been received of late. Those who handle dressed meats claim the weather is having a depressing effect on the number of carcasses received. There has been an advance in prices in that branch of the business. We quote: Dressed hogs, \$7.00 to \$8.60; beef carcasses, \$4.50 to \$8.00 per 100 lb.; hind quarters, \$6.00 to \$9.00 per 100 lb.; front quarters, \$4.00 to \$6.00 per 100 lb.; veal, 5 to 9c., and lamb 6 ½c. Best live hogs, heavy weight (160 to 200 lb.), are worth \$6.00 to \$12.00, while light weights are quoted from \$5.00 to \$7.50. Choice export cattle sell for \$4.75 to \$5.25; butchers' from \$4.00 to \$4.40, and feeders from

All Bacon AND Hams



cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

Registered Trade Mark Brand
Found on all our Bacon and Hams

OUR LARD is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491.

Toronto.

LARD



We are sending out lard just as fast as rendered, ensuring our customers Fresh, New Made Goods, much more desirable to you and your customers than old, held over stock. We shall be glad to have your orders in

Tierces Tubs
Pails Tins
or in 1-lb. Cartons

F. W. FEARMAN CO.
(Limited)
HAMILTON, ONT.

Fresh Pork Sausage.

You will please your customers and increase your trade by handling *Our Celebrated Pork Sausage.*

Delicious in flavor and always fresh made. Once used always kept in stock. Expressed to all parts of Canada. Try a Sample Basket.

The Park, Blackwell Co.,
PORK PACKERS, LIMITED
TORONTO, ONT.

\$3.75 to \$4.15 for the best, and \$2.75 to \$3.75 for common stock.

Packers in the wholesale provision houses are kept very busy at present filling orders for dealers in lake port towns, who are stocking-up before navigation closes, on account of the boat freight rates being so much less than the all-rail rates. Fully a carload of venison has been received during the past week. The weather is unfavorable for keeping it in good condition, and, no doubt, a considerable quantity of it will have to be sacrificed if it does not get colder. Venison is sold at 6 to 8c. per lb. by the carcass. The following are our quotations in other lines: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; roll, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11 to 11½c., and backs 11½ to 15c.; Canadian heavy mess pork, \$21.50 to \$22.00; short cut, \$23.50 to \$24.00; lard, in tierces, 10¾ to 11c. per lb.; tubs, 11 to 11¼c., and pails 11¼ to 11½c.; compounds, 8¾ to 10c.; plate beef, \$15.00 per 200-lb. bbl.

MONTREAL.

No noteworthy change has taken place in the provision market. All lines are moving freely, but in small lots. In dressed hogs there is an easier feeling, and prices have receded somewhat. Sales of fresh-killed abattoir stock were made at \$8.25 to \$8.50, and country-killed at \$7.50, with earlots offering at \$7.25 to \$7.50 per 100 lb. In lard, no change has taken place. Quotations are as follows: Pure Canadian lard, \$2.37½ to \$2.40 per pail; Fairbank's "Boar's Head" lard compound, 9½c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce; 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ¼c.; 5-lb. tins, ⅜c.; 3-lb. tins - 1c. Snow White and Globe compound, \$1.80 to \$1.90 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11½c. for 60-lb. tubs, for Quebec and Ontario; hams, 12 to 14c.; heavy Canadian short cut mess pork, \$24.50 to \$25; Canadian short cut clear pork, \$23.50 to \$24; American short cut clear pork, \$24 to \$24.50; American fat back, \$24.50 to \$25; bacon, Wiltshire, 14 to 15c. per lb.; extra plate beef, \$14.50 to \$15 per bbl.

ST. JOHN, N.B.

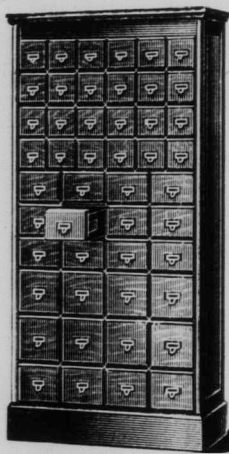
In barrelled pork and beef there is a slightly lower market, though the local market is unchanged. Stocks here are very light. In lard, full figures are asked. There continues to be a large sale. Refined and compound lard also are moving freely. In fresh beef, receipts are large, domestic beef being plentiful but light.

CENTRAL Business College.

STRATFORD, ONT.

One of the best Commercial Schools on this Continent. Write for Catalogue.

W. J. ELLIOTT, Principal.



Bennett's Grocery Cabinet.

**OUR GOODS SELL
THEMSELVES
BECAUSE
THEY GIVE
SATISFACTION.**

"Pincher Creek, N.W.T., August 25th. — Please forward one Spice Cabinet, same as the one got from you recently, the first one has proved such an accommodation. — "SCHOFIELD & Co."

WRITE NOW for Price List.

J. S. BENNETT,
Patentee and Mfr.,
15 Marion St., Toronto.

FISH AND OYSTERS WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.

Protect Your Parcels

for your customers. A well-wrapped parcel is the one that builds trade. Our Brown and Manilla wrapping-papers are the best. Durable, strong, and good weight.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

Sovereign Molasses Candy

100% PROFIT FOR THE GROCER.

Free Sample.

THE GLOBE MFG. CO., 103 Adelaide St. West, TORONTO.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacramento Street, MONTREAL

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

Long Clear Bacon.

New cured, free from rust, light or medium weights. Write or wire us for quotations in case or car lots.

Fowler's Canadian Company, Limited

HAMILTON.

Lamb is freely offered. Little mutton or veal is seen, and prices are unchanged. Pork is more freely offered, and is somewhat dull at full figures. Our quotations are as follows: Mess pork, \$23.00 to \$23.50; clear pork, \$23.00 to \$26; plate beef, \$14 to \$16; domestic beef, 5 to 7c.; Western beef, 7 to 9c.; lamb, 6 to 6½c.; mutton, 5c.; veal, 5 to 7c.; pork, 7½ to 8c.; pure lard, tubs, 12c.; pails, 12¼c.; compound, tubs, 9¼c.; pails, 9½c.; Fairbank's refined, tubs, 10¼c.; pails, 10½c.

A car of Fairbank's refined lard was distributed to the trade this week.

WINNIPEG.

BEEF—Beef is in good supply and prices are without change for the past 10 days, being 6c. for the top of the market.

MUTTON—Good stock of excellent quality mainly from Western ranges. 8c. is the quotation.

HOGS—A moderate supply at 9 to 9½c.

CURED MEATS—The market is still a very active one and no change of price is recorded for the week. We quote as follows: Hams, sugar cured, 15¼c.; breakfast bacon, bellies, 15¾c.; backs, 14¾c.; spiced rolls, short, 12¾c.; long, 13¼c.; smoked shoulders, 11½c.; cooked

hams, 25c. per lb.; smoked long clear, 13c.; dry salt, long clear, 11c.; dry salt, backs, 12½c.; lard, tierces, 11¾c.; 50-lb. tubs, \$6.05; 20-lb. pails, \$2.50; 10-lb. tins, in cases, \$7.60; 5-lb. tins, \$7.65; 3-lb. tins, \$7.75. Barrelled pork, heavy mess, \$20; pork sausage, 8c.; bologna, 7½c.

PROVISION NOTES.

James Coffey, butcher, Port Elgin, Ont., has sold out to F. Fair.

E. Brigden, butcher, Miami, Man., is succeeded by H. F. Hillis.

Wm. Templeman, wholesale and retail butcher, Montreal, is dead.

A. D. Marshall, butcher, Roland, Man., has closed his branch at Rosebank.

James Woodland, dealer in meats, etc., Cumberland, B.C., is succeeded by Donald McKay.

Thompson Bros., butchers, Southampton, Ont., have opened a branch at Port Elgin, Ont.

Hodgson & McKay, dealers in meats, Cumberland, B.C., have dissolved; Donald McKay continues.

William Templeman, a well-known butcher of Montreal, died suddenly on November 12. He was out and attending to business up till two days before his death. He was 41 years of age.

A WEALTHY BREWER.

THE London Daily Mail tells us in a recent issue that the value of the estate left by the late R. H. Ratcliff, a member of the well-known brewing firm of Bass, Ratcliff & Gretton, Limited, of Burton-on-Trent, amounts to £609,524 7s. 11d. and the personal estate is estimated to be £551,305. To Mrs. Ratcliff is left an annuity of £4,000, together with a sum of £1,000 and the effects at Wilton Lodge. Legacies of £40,000 each are left, in trust, to each of the testator's younger sons and also to the daughters. He bequeathed the Stanford Hall estate, at Loughborough, and his real estate in Nottingham and Lincoln, to his eldest son.

Within four years duties totalling a large amount have been levied on estates left by members of this firm, the estates being as follows: R. Ratcliff (died November 24, 1898), gross, £1,116,190; net, £1,007,362. J. Gretton (died October 2, 1899), gross, £2,883,640; net, £2,714,043. H. A. Bass (died April 8, 1898), net, £126,262.

Judging by the great wealth of these deceased gentlemen one would surely be warranted in thinking that there is money in the brewery business in the Old Land.



Bovril

BY SPECIAL APPOINTMENT

PURVEYORS TO HIS MAJESTY THE KING.

THE DEMAND FOR BOVRIL CONTINUES TO INCREASE ENORMOUSLY AS ITS MERITS BECOME WIDER AND WIDER KNOWN. Grocers will serve their own interests by keeping a plentiful supply on hand to meet the requirements of their customers.

BOVRIL IS THE ORIGINAL AND ONLY RELIABLE FLUID BEEF.

Wide - Awake Retailers.

Hints and Ideas
of Interest.

SOMETHING ON COFFEE.

EVERY grocer, of course, handles coffee to a more or less extent and is so eager to learn more about the most successful ways of buying the product. Some coffees are impure when they are delivered to the grocer, and some are not. How to buy only the pure should every grocer know. The Merchants' Review has the following to say about the buying of coffees:

A certain food commissioner declares that coffee is glazed in order to deceive buyers. Coffee is not exhibited in this part of the country so that consumers can examine it and buy it because it looks nice and brown and shiny, and we doubt if it is so exhibited anywhere, therefore if the glazing deceives any class it must be the grocers.

Now, Messrs. Grocers, do you buy coffee on its looks or on its flavor? If you buy it because it looks nice, nothing afterwards will much matter, whatever happens to that coffee. It will not much matter whether the coffee is properly ground, properly stored or properly made—simply because the start was made wrong. If the buyer does not get "stuck" at first he will later, and one invoice of poor coffee will drive away more trade in a day than could be won back in a month.

Now, if it is bought on its intrinsic merits, and not upon a fallacious polish which may or may not cover a multitude of sins, the dealer will be warranted in pushing the article.

First, let him use it on his own table. No grocer ought to let an article go over his counter until it has passed the same test. If it is not good enough for himself it is not good enough for his customers.

Having discovered the right goods, the right blend, keep it up to the standard. If it falls off, send the coffee back where it came from. Never take the risk of substituting an inferior article. Plead with customers to infuse the coffee properly, and print instructions on the label.

Take pains with the coffee blend or blends. See that they are bought right, kept right, and as far as possible, infused right.

Let your trade fame rest upon the fame of your coffee. If it is not good enough for that it is not good enough for your purpose. If it is good enough

for your trade, it is good enough for strangers, and will serve to carry your reputation further and to build your fortunes higher.

Make no mistake. Coffee is capable of working wonders for the grocer if used aright. Consider the remarkable success of a skilfully advertised breakfast food of the day! Many experts can see no merits in the article, but anyone can see the merits of the advertising. Let the same grade of advertising be applied to a really good grade of coffee, and it is a dollar to a last year's campaign button that the success of the coffee-advertising scheme would "force" the cereal success into the background and fill some grocer's pockets with gold or its substitutes.

See that your coffee is roasted properly. It is sometimes possible to over-roast it without affecting the appearance, but the flavor suffers. Don't be deceived by the appearance. You can't sell the goods that way, and therefore should subject every invoice received to the cup test.

If the goods vary much from time to time, the roaster may be responsible, and a peremptory warning may be sufficient to keep him more vigilant afterwards. When the trouble frequently occurs, the roaster should be changed. No compunctions should deter the grocer from taking a decisive step, for the whole future of his business may depend upon the manner in which he conducts his coffee department.

There are grocery stores that sell really fine coffee at reasonable prices, but only a few people are aware of the fact. Innate modesty or congenital conservatism perhaps prevents the owners from making the fact widely known.

There can be little doubt that more physical vigor is obtainable from a cup of delicious coffee than from a saucer of half-cooked vegetable matter which tastes like a mixture of butterscotch and a goat's milk, yet while health foods are lauded to the skies as food for angels and men, the royal berry of Mocha, Java and Brazil has no one to say a specially good word for it or to tell how some "Clem Jumps," or other sufferer from indigestion, produced by bad cooking, became a different man under the restorative influence of a regular morning dose of So and So's Mocha and Java blend at 30c. per lb.

Who will be the Homer of the coffee berry? Who will paint the good it does

and the joy that it spreads about it? Who will do this and incidentally make some humble grocer rich?

POOR FINANCING.

I READ an article not long ago, written by J. H. Bolton, the purport of which was that the reason a great number of merchants fail to make any money was not so much the lack of a volume of business as it was small profits.

There is a great deal of truth in this. So many merchants do not seem to realize what goods cost; they figure if they buy a yard of cloth for five cents and sell it at six cents they are making one cent. That they are not making anything, more likely losing, would be nearer the truth. There are so many articles that must be sold close that it is very necessary to put a profit on anything that will stand it. There is no sense in making leaders of everything.

So many merchants mark their goods according to the price they pay and not what they are really worth or will bring. I have frequently run across articles marked 20 per cent. above their real value, simply because the buyer gave too much for them at the time of purchase, or the market has dropped materially since that time; but the selling price is not changed.

On the other hand, I find next to the high-priced article, one which is marked at an equally ridiculous low figure, simply because it cost a certain price and a certain amount of profit was figured on that cost.

A man can't always hit everything right, but he'll pound his thumb a good deal if he doesn't try to find out, all the time, just how and where he is traveling. Men have made money when they went blindly into buying and selling goods, but we don't hear much about the fellows who flunk doing the same thing.

Making money by selling goods has to be done after just as intelligent methods, as running a locomotive or an automobile successfully—chance may do it, but actual knowledge is the only sure way.

The Canadian exhibit of grasses, vegetables and grains at the Michigan Fair was the best ever seen at that Fair. J. N. Grieve, the Canadian Emigration Agent in charge of the exhibit, was kept busy telling the merits of the Canadian Northwest to prospective settlers.

A Few of our Fall Importations in

DRIED FRUITS

300—50-lb. boxes	“Victor”	Choice Apricots
300—50-lb. boxes	“Victor”	Choice Peaches
700—25-lb. boxes	“Griffin”	Choice Royal Apricots
400—25-lb. boxes	“Griffin”	Choice Peaches
300—25-lb. boxes	“Red Ribbon”	Choice Apricots
500—25-lb. boxes	“Red Ribbon”	Choice Peaches
100—25-lb. boxes	“Red Ribbon”	Choice Pears
100—25-lb. boxes	“Red Ribbon”	Choice White Nectarines
50—25-lb. boxes	“Red Ribbon”	Choice Silver Prunes
350—36-lb. boxes	“Griffin”	16-oz. Seeded Raisins
400—36-lb. boxes	“Queen”	16-oz. Seeded Raisins
800—36-lb. boxes	“Carnation Pink”	12-oz. Seeded Raisins
600—50-lb. boxes	“3-Crown”	Cal. Loose Muscatels

Eight Carloads Oregon Prunes.

From the Willamette Valley Prune Association of Salem.

“Pheasant” Brand Fancy Evaporated Italians.

500—25-lb. boxes	30/40	Fruits to the lb.
1,000—25-lb. boxes	40/50	Fruits to the lb.
1,800—25-lb. boxes	50/60	Fruits to the lb.

“Pheasant” Brand Fancy Evaporated French.

1,200—50-lb. boxes	70/80	Fruits to the lb.
1,000—50-lb. boxes	90/100	Fruits to the lb.

HUDON, HEBERT & CIE,
MONTREAL.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

TEA IN NEW YORK.

NO business of importance was reported transacted for the day, but the tone of the market held firm. Increasing interest was reported being shown by buyers in both Congous and Formosas. Offerings were light, most of the dealers expressing decided confidence in the situation, and were holding for still higher prices. The line business was fairly active at firm prices.—N. Y. Journal of Commerce, November 18.

CANNED GOODS IN BOSTON.

About everything has an upward tendency except tomatoes, and they are about the same as last week. Corn is soaring higher all the time. Squash and pumpkin are firmer, and gallon apples are a shade firmer. The Alaska Packers' Association has advanced the price on canned salmon 20c. per case, and we look for a further advance before long. Canned salmon is the cheapest article on the list. Sardines are firm at unchanged quotations. Canned lobsters are still scarce and very firm.—New England Grocer.

FISH ON THE COAST.

Referring to salmon The San Francisco Trade Journal has the following: "Shipments on contracts are being made as fast as possible. New business is reported light. The supply of chinooks, sock-eyes and reds are practically out of first hands, but there are considerable pinks and also chums or dog. Holders are firm in their views, stating that with the higher grades practically out of first hands the trade will have to fall back on pinks, and owing to a scarcity and high prices for mackerel and pickled salmon these will be cleaned up when the spring demand sets in. Some think that stronger prices will probably obtain in view of the scarcity of other kinds of fish."

TOMATOES IN BALTIMORE.

Telegrams from Baltimore to-day report the tomato market steady in tone and full standard 3s, with 90c. regular f.o.b. quoted. Off standards are offered freely at 85 to 87½c. f.o.b. and standard 2s at 67½c. Gallons are quoted at from \$3 to \$3.10. The demand is reported quiet on the spot, little important movement being noted. Writing from Baltimore under date of Saturday, Strasbough-Steckel-Hewitt Co. say of the situation:

"One of the more important features of the week has been the strong position taken by holders of desirable lines of tomatoes against concessions under their figures. By a large number of holders of thoroughly desirable lines repeated offers at a shade under their figures have this week been repeatedly turned down, so that whatever shading has been done has

been confined to lines showing irregularity or other less desirable features. Several unsettling features of the tomato market which prevailed during the last half of October and the first half of this month, among them, anxiety to sell among some holders, adjustment of rejections and a lack of confidence in the market's ability to sustain quotations around 90c. for standard 3s. All of these are more and more being removed, and in their place we find a good, healthy undercurrent among leading interests, based on a more intelligent estimate of stocks in first and second hands than it was possible to arrive at prior to this time."—N. Y. Journal of Commerce, November 18.

OYSTERS IN BALTIMORE.

Dredgers and packers are complaining that oysters are unusually scarce. Already what may be called the entire summer crop of oysters has been collected, that is, there is nothing of the smallest kind of stock to be had off the bay; and many cargoes are being rejected by the packers because they are two-fifths shells without any oysters in them. It is certain from this that the cold weather of February will see much higher prices for Cove oysters, and that it will join the list of the high priced articles in canned goods.—The Trade, Baltimore.

REFINED SUGAR IN NEW YORK.

The general report continued of a better undertone to the market and a steadily growing belief that prices on their present basis were safe. Advices were received from New Orleans reporting that refiners in that market had advanced prices 5 points, so that they were on the same basis as quoted by New York refiners, also had a favorable influence. The volume of business transacted was reported as reaching fair proportions, there being a good call for shipments on outstanding contracts, and there was a fair run of new orders. No changes were made in list prices. The market closed firm. The first arrival of the domestic beet granulated was reported, and it was learned that this sugar will be stored and not offered at the present market prices.—N. Y. Journal of Commerce, November 18.

RAW SUGAR IN NEW YORK.

Willett & Gray have the following to say of raw sugar in New York:

"The desire to obtain 1-16c. advance at the close of last week on a cargo of Javas, then on the market, resulted in the cargo being put in store, rather than accept the then current quotation of 33c. for 96 deg. test centrifugals. The decision showed the wisdom of the owners, as buyers during the current week have paid 1-16c. advance for centrifugals. The

cargo of Javas is now held by the owners at 33c., with a fair prospect of obtaining it soon, though, for the present, the extreme of the market must be considered as strong at 3 11-16c. for 96 deg. centrifugals. European markets during the week, show slight fluctuations, closing at 1½d. higher, with beet sugars at 7s. 6½d. for November-December delivery. The whole tone and tendency of the raw sugar market is in favor of sellers.

"Mr. Licht's cables to ourselves, through the week, simply repeat that the prevailing conditions regarding the beet crop remain entirely unchanged.

"Meltings for the week were reduced 9,000 tons, against receipts of 50,582 tons, resulting in an increased stock to 185,219 tons, against last week, 165,630 tons. The reduced meltings are caused by the discontinuance of large shipments of refined to the west, preceding their sale, in order to take advantage of the low freight rates. Meltings will remain smaller for the balance of the year. Refiners are now storing several cargoes of Java sugars which arrived for their account sooner than needed."

NUTS FOR NEW YORK.

The second shipment of new-crop Greenoble walnuts is due to arrive per steamer Kronland, due November 23, and offerings are available at 12½c. and for shipment first half of December 12c. can be done. The first of the new French arrived on the ss. Philadelphia and offer at 10½c. A small lot is due per ss. Majestic on Wednesday, and offer at the same price. On the direct steamer due here about December 1, 10½c. can be done. The last of the new crop Chili walnuts arrived on the ss. Pretoria, and offer freely at 9½c.—N. Y. Journal of Commerce.

WHAT SORT OF GOODS TO PUSH.

AT one of the conventions held by retail grocers the question was asked: Should we, as retailers, push trust or anti-trust brands of goods of any and all characters? The reply was—Push the goods that give the best satisfaction and a legitimate profit. Therein lies the secret of success, says Retail Merchants' Review. Let the first thought be quality and service, so that customers have no chance for grumbling. Satisfy them in those respects, and there will be no trouble over prices. The question of profit as it relates to special lines is one to be determined by the conditions or circumstances surrounding the individual retailer. There are grocers who find it profitable to sell certain lines at absolute cost; a policy indefensible in others.

During the past week when creamery butter was 19½c. in large lines, a well-known retailer advertised it at 19c. per lb. That is no reason why 8,000 other retail grocers in the territory affected should do the same. The conditions governing the cut are radically different from those under which the majority of the grocers do business, and for them to throw away their profit on a leading article such as butter, would be foolish and do them harm. Their policy should be to sell the finest butter the market affords at a fair profit; see that the service is irreproachable. The difference in price will encourage the belief that the higher-priced article is superior and tend to confirm the customer's faith in the seller.

Every Grocer should handle

"MAPLE LEAF" GRANULATED SUGAR,

Manufactured by the **ONTARIO SUGAR CO.,** at **BERLIN, ONT.**

"THE FINEST EVER MADE IN CANADA, FROM SUGAR BEETS GROWN IN CANADA"

QUALITY.—IT IS A FINE SPARKLING CRYSTAL—NO DUST—AND IS GUARANTEED EQUAL TO ANY REFINED SUGAR.

FOR QUOTATIONS—DELIVERED AT YOUR STATION—WRITE

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, TORONTO.

LAKE OF THE WOODS COMPANY.

At the annual meeting of The Lake of the Woods Milling Co., held in Montreal, the shareholders decided upon an unprecedented piece of business, namely, not only increasing, or doubling, but of tripling their original capitalization!

This company have made such a name for themselves by the excellence of their "Keewatin" flour, which is now known all over the civilized world, that they have thus confessed themselves unable to cope with their business with the present capital stock, and hence the sensational action at the annual meeting. That the stock will be snapped up as soon as it is put on the market is a foregone conclusion—though our Ottawa correspondent makes a broad hint that the great bulk of the new issue will never see the brokers' hands, as it was no doubt spoken for by the original shareholders before the meeting took place.

The question as to what the company will do with the million of dollars must be patent to everyone. They will build more flour mills and more elevators, for the money that is to be made by "Keewatin Flour," which has for years been persistently advertised and consistently kept up to the standard of excellence advertised, could not be made so fast by any other means than by increasing the output to fulfil the demand for an article which has been established as the best, not only in Canada, but in the world.

Pears' soap people spend millions of dollars annually to establish a name. Once established, then the name of a firm is everything. When John Mather was organizing his company to harness the Tunnel Island water-power, which is in the town of Rat Portage, he knew what he was doing when he named it the Keewatin Power Co. He is a director of the Lake of the Woods Milling Co., and he knew that the day was not far distant when the name of "Keewatin Flour" would become as much a household word as Pears' soap, and that to supply the demand it would be necessary to build more mills. Keewatin flour, manufactured at the Keewatin Power Co.'s dam on Lake of the Woods, is now the only place for the Lake of the Woods Milling Co. to build additional mills to manufacture Keewatin flour.

Our correspondent says the company

could build an addition to the present mill at Keewatin, using the same power, and so arranging the machinery that it would not be necessary to duplicate the present crew to turn out double as much "Keewatin Flour" as is now being produced. He calculates that an additional two-fifths more labor would suffice—but he adds:

"If this was all the Lake of the Woods Milling Co. intended to do it would not have been necessary to even double the capital stock, much less triple it, as less than a quarter of a million of dollars would have been sufficient for this purpose. Therefore," he argues, "when they called for that million they knew just where it was going to be put, and after the explanation given above about the name of "Keewatin Flour" there is only one conclusion to be drawn and that is that they intend to build at The Keewatin Power Co.'s dam. Men do not subscribe \$1,000,000 unless they get dividends for it, and the quickest way The Lake of the Woods Milling Co. know of making those dividends is by manufacturing 'Keewatin Flour.' It may be stated that during the past year The Lake of the Woods Milling Co. have paid the C.P.R. over \$1,000,000 in freight charges."—Rat Portage Miner.

NOVA SCOTIA MARKETS.

Halifax, November 17, 1902.

DURING the last week the grocery business, which for some time had been very satisfactory, was very active, and the wholesalers are quite satisfied with the way goods are moving, all their energies being taxed to promptly fill and ship the rush of orders coming in. A heavy business is being done in fancy groceries as the country merchants are already preparing for a heavy Christmas and New Year's trade. Fancy biscuits and confectionery are in great demand; also the various dried fruits and peels which enter into the Christmas cookery. Payments still continue satisfactory, and especially good reports of the general business activity of the Maritime Provinces are coming in from all quarters.

Flour and the various kinds of mill-feeds are all firm. There is still only a small quantity of hay moving, and the price is somewhat upsettled as yet. Oats have been coming in in large quantities

from Prince Edward Island, but the producers are holding out for higher prices. In fact, oats are quoted 2 or 3c. higher now than 10 days ago. This possibly denotes even higher prices later on. The standard quotation now is 41 to 42c. During the last 10 days a very large quantity of Prince Edward Island potatoes have also come in, but nominal prices quoted two weeks ago are not materially affected. Prince Edward Island stock is quoted at 35 to 38c.; Nova Scotian, 40 to 45c.

On account of the high quotations on cheese, the factories have kept on making that article considerably longer than usual, and this has had the effect of cutting short the usual supply of butter that comes in at this season of the year. Butter is consequently very firm, and best grades have advanced 2c. since November 1. The supply of the cheaper grades is made up by the importation of western butter. Eggs are also firm and have advanced 1c. per doz. for case eggs. Fresh are still retailing for 30c. and over.

The dullness prevailing in the fish business, already reported, still continues. Markets in the south have not materially improved. Large quantities of Newfoundland cod are coming here as the price is very low in the Ancient Colony. Wholesalers now have large stocks on hand and are not anxious buyers. In fact, they can simply make their own prices.

The sugar market, which has been fluctuating more or less for some time, is not yet settled, and changes may come at any time. There is a good demand at this season of the year, and considerable trade is being done. During the last 10 days the following lots of sugar and molasses have arrived here: From Antigua, steamer Druro, 138 bbls., 241 bags; from Demerara, 14,970 bags for Montreal; from St. Kitts, 238 bags; molasses from St. Kitts, 4 hhd., 79 puns., 50 bbls. A sailing vessel also brought 195 puns. and 52 tierces molasses from Porto Rico.

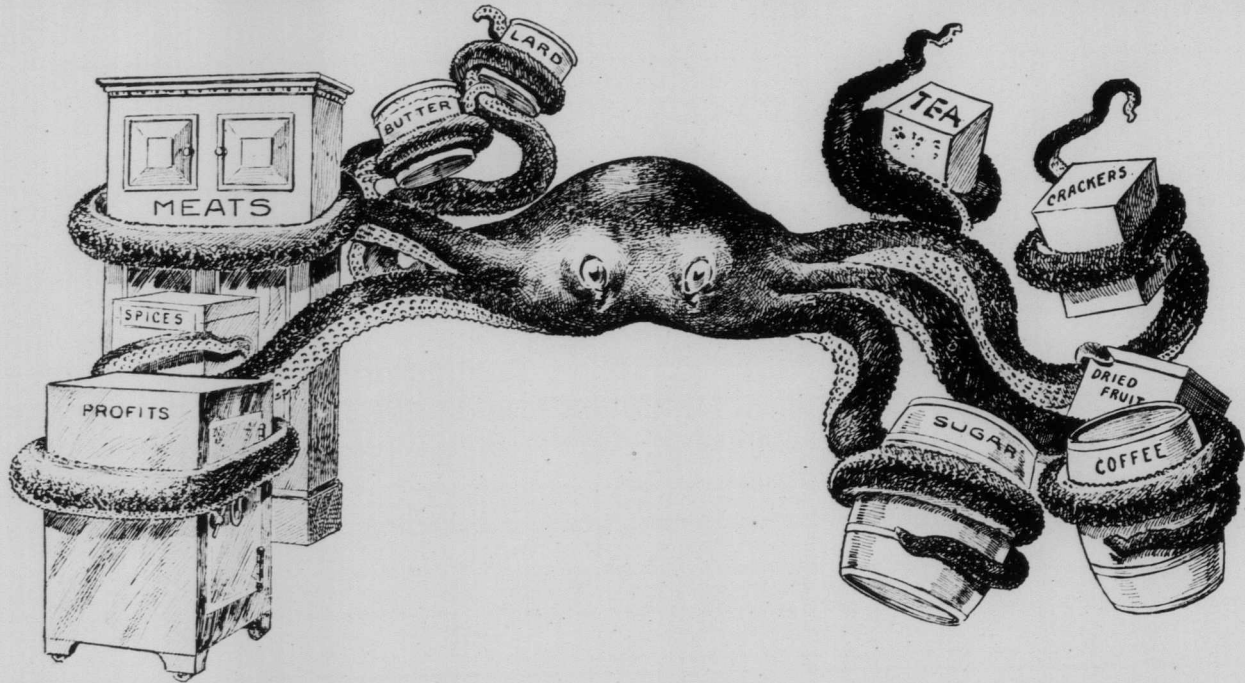
R. C. H.

H. P. Eckardt & Co. are quoting new dates at low prices.

A large shipment of Malaga table raisins arrived this week for H. P. Eckardt & Co.

Buyers of peel should communicate with H. P. Eckardt & Co., who are selling at interesting prices.

THE OCTOPUS OF WASTE



Don't let this hideous monster (the pound and ounce method of weighing merchandise) fix its tentacles on your store. It is death to profits and everlasting ruin to business.

The Moneyweight System will rescue you from this vampire.

**THE COMPUTING SCALE COMPANY,
OF CANADA, LIMITED**

663 Notre Dame St., Montreal, Que.
844 Pender St., Vancouver, B.C.

164 KING ST. WEST, TORONTO, ONT.

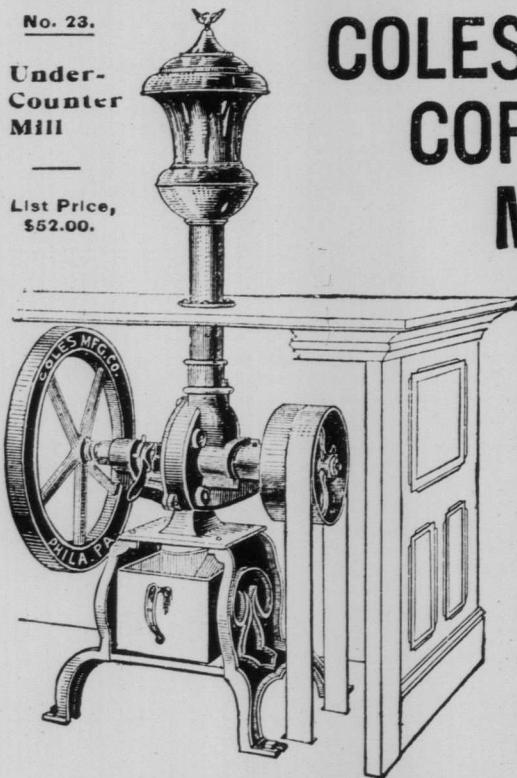
MANUFACTURERS OF . . .

**DAYTON COMPUTING SCALES.
MONEYWEIGHT SCALES.**

No. 23.

**Under-
Counter
Mill**

List Price,
\$52.00.



COLES COFFEE MILLS

None better for
granulating or
Pulverizing.

Our mills will
Pulverize with-
out heating Caf-
fee.

Every Coles
Coffee Mill has a
Breaker that
breaks the Coffee
before it enters the
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ducing wear of
grinders.

**A GREAT
LABOR-SAVER.**

**Our Grinders
wear longest.**

Agents { **TODHUNTER, MITCHELL & CO.,** Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
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**COLES MANUFACTURING CO., PHILADELPHIA,
PENNA.**

GENUINE MERIT



and good value are the
reasons why all women
prefer to buy

Paterson's Worcester Sauce.

All grocers should sell
it—if they don't they
miss sales.

**ROSE & LAFLAMME,
Agents, Montreal.**

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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CARELESSNESS IN RETURNING GOODS.

WHEN goods are returned, no matter for what reason, it is only reasonable to demand that they should be put up in packages that will insure their reaching their destination in proper condition. That this is not always done has been demonstrated to THE CANADIAN GROCER on several occasions lately. In some instances the goods were of delicate texture and the only protection they had from dirt and careless handling was the paper box or the paper in which they were originally wrapped for display on the shelves of the retail merchant. As a result, in many instances, the thin covering was torn and the goods exposed and damaged by contact with wet and mud. Naturally the wholesalers to whom the goods were returned were annoyed.

As long as goods are bought and sold the practice of returning them will exist to some extent, for we have not by any means yet reached the millennium when wholesalers make no mistakes in selling or in shipping and retailers no mistakes in buying. But to return goods in the way those were to which we refer is simply inex-

cusable. And in some instances it is impossible to conceive that the merchants who returned the goods could have been cognizant of the gross carelessness which was exhibited by those to whom they had entrusted the work of returning the goods.

It is evident from what we have cited that in some retail stores specific instructions need to be issued to those upon whom the duty of returning goods devolves.

COMPETITION vs. MONOPOLY.

WHILE it is only natural that men should try to create monopolies in order to escape competition, the latter is none the less the life of trade. Competition has no doubt its defects just as everything else of human creation. But business would suffer more from its absence than from its presence.

"A certain competition," says Emerson, "balances every gift and every defect." Competition is to many in business a defect. But the keener the competition the higher is the standard of business men it produces. This is its compensation.

Never in the history of the world was competition greater than it is to-day, but it is creating conditions in the commercial world that demand a higher state of efficiency in those who move and live and have their being therein. And this, fortunately, is not narrowing opportunities or minimizing ideals.

Opportunities for the attainment of success in the commercial world were never better than they are to-day, while the prizes were certainly never more attractive. One has, perhaps, to strive a little harder for them, but that, of course, naturally follows.

SHARP ADVANCES IN SUGAR.

Sugar advanced on November 18 in New York 10c. all around, followed by a similar advance in this market. Just as we go to press we heard of another advance of 10c. in both markets. Our prices current on refined sugar should, therefore, be 20c. per 100 lb. higher all around.

Raw sugars in New York have advanced 1-16c., and are now quoted on the basis of 3 3/4 c. for 96 per cent. centrifugals. Beet sugar f.o.b. Hamburg has advanced 3d. per cwt., and is now quoted at 7 to 9 3/4 c.

THE BEAN SITUATION IN AUSTRIA AND ONTARIO.

FROM reports received by one of Montreal's largest dealers in beans from Austria and Ontario, we have gleaned the following:

The report from Austria states that the crop of beans turned out uncommonly poor this year. In consequence of bad weather the yield was hardly 25 per cent. of the average. Pea beans were a total failure, being only about 5 per cent. of last year's crop. When once news of the failure of the crop in the United States was received prices went up by leaps and bounds till the highest figures known for beans were reached. Fully 60,000 to 75,000 bags of beans have been sold to America. With the combined demand from America and Europe it is estimated that the whole of this year's crop is disposed of, and possibly oversold.

Reports from Ontario state that the market is very quiet both in east and west, and the trade is not disposed to stock up at the high prices prevailing. It is impossible to make any predictions in regard to the future of the bean market. The crop this year has been exceedingly light and most of it is now in the hands of dealers. Jobbers have deferred laying in their stocks until now they are actually compelled to make their purchases, and the stocks at the distributing points are very much lighter than they have been for a great many years. When the colder weather commences there is every reason to believe that there will be a very brisk demand for beans. The situation in Michigan and New York is much the same as in Canada.

SPICE SITUATION.

The outside spice situation all around is strong in pepper, cloves, nutmegs and mace. The total stocks of black pepper in Europe on October 1, 1902, were 206,300 bales, against 280,800 bales on the same date 1901, and 331,100 in 1900. There were 58,349 bales of cloves on November 1 in Holland and London, as compared with 58,349 bales on October 1, 1901, and 90,704 in 1900. The receipts of cloves from Zanzibar, August to October of this year, were 25,000 bales, against 50,000 bales for the same time last year, and 29,000 for the corresponding period 1900. In Holland the total stocks of nutmegs for 1900 were 116 tons, against 293 tons for 1901, and 342 tons in 1900, and on November 1, 1902, there were 22 tons of mace, as compared with 43 tons in 1901 and 40 in 1900 in Holland.

THE PACIFIC CABLE AND TRADE.

WHILE from the Imperial standpoint the completion of the cable across the Pacific Ocean, connecting Canada and Australia, is a matter of no small moment, its chief importance to Canadians, after all, lies in its existence as an aid in developing the trade and commerce of the country. And while in thus giving prominence to the commercial aspect of the matter one may be open to the charge of utilitarianism, we must not forget that we live in a commercial age and that the commercial interests of the country usually take precedence over others, except when the national honor is in question.

The stations of the new cable are wholly on British territory. This is scarcely of less importance to the commercial interests of the Empire than to its naval and military interests. This must be evident to everyone who has followed the discussion of the Pacific cable question during the past decade or two. The chief desideration sought, however, was cheaper cable rates. Owing to the monopoly possessed by The Eastern Extension Telegraph Co. the rates in the past have been excessive and an obstacle to the development of trade with Australia and the Orient. And had it not been for the machinations of this company it is altogether likely that the Pacific cable would have been in existence years ago.

The question has been more or less a topic of discussion for many years. At the conference in London in 1887 of representatives of the Imperial and Colonial Governments, and again at the Colonial Conference in Ottawa in 1894, it occupied a large share of attention, and resolutions favorable to the enterprise were adopted in both instances. In the former year a survey of the route was ordered to be made, but it was not until 1899 that it was completed. A committee, representing the Imperial and Colonial authorities, which had been appointed in 1896, reported in 1899, recommending the laying and maintenance of an all-British Pacific cable, the cost to be borne by the Mother Country and the colonies directly interested. Finally, in 1890, tenders were called for, the

cable to be laid from Vancouver to Fanning Island, Fiji and Norfolk Island, branching from the latter island to New Zealand and Queensland. The tender was awarded to The Telegraph Construction and Maintenance Co., the cost to be £1,795,000, the line to be completed by the end of 1902. In July of last year the British Government announced that it would advance £2,000,000 for the construction of the cable, and that the maintenance charges would be borne as to five-eighths by the Home Government and as to the remainder by the colonies concerned. It was at the same time announced that the Board of Management would consist of three representatives of the Imperial Government and two representatives of Canada, and two of Australia and New Zealand.

Already the benefits of the new cable are being realized, a rate of about 56c. a word from Canada to Australia having been fixed, against 99c. by The Eastern Extension Line; in fact, before the new cable was started the rate was \$1.50 per word.

It is a matter for congratulation that the chief promoter of the Pacific cable is a Canadian, Sir Sanford Fleming. In season and out of season, when the interest of many was cold and the opposition formidable, his zeal was untiring. And if anyone

is deserving of the thanks of the businessmen of Canada it is Sir Sanford Fleming.

APPLE STATISTICS.

THERE are being placed in storage this year about 350,000 barrels of Ontario apples of good quality, the greater part of which will be exported. The yield of apples altogether was an immense one but many, estimated at over one-half the crop, were unfit for sale.

From Nova Scotia there will not be over 100,000 barrels of apples exported this year, as against 300,000 barrels last year, and, in the opinion of Mr. Bigelow, of Wolfville, the president of the Nova Scotia Fruit Growers' Association, there may not be 50,000.

Shippers are now commencing to export their fruit by way of Portland and St. John, N.B., instead of Montreal, as navigation will shortly close at the latter port.

A despatch from Messrs. Woodall & Co., Liverpool, to Mr. Eben James, Toronto, under date of November 19, says of the Liverpool market:

"12,000 barrels sold and the market is showing great activity, and the prices are hardening, especially for good quality, which advanced 2s. and continued firm at the advance."

During the week ending November 15, the total shipments of apples to European ports were as follows:

From.	To Liverpool. Bbbs.	London. Bbbs.	Glasgow. Bbbs.	Various. Bbbs.	Total. Bb's.	Same week '00. Bbbs.
Boston	24,876	623	1,012	—	26,491	14,743
New York	9,873	9,844	9,204	8,568	37,489	8,050
Portland	5,843	—	—	—	5,843	6,058
Montreal	7,601	4,784	7,711	1,053	21,149	5,844
Halifax	—	4,383	—	—	4,382	none
Total for week	48,193	19,614	17,927	9,621	95,355	34,005
Same week 1901	26,043	2,150	6,084	418	34,695	
Same week 1900	59,043	19,108	1,314	2,019	82,384	
Total since season opened						1,100,315
Total same time 1901						327,239
Total same time 1900						694,971

Shipments in detail:

From	1902. Bbbs.	1901. Bbbs.	1900. Bbbs.
Boston	343,032	55,066	223,231
New York	339,012	51,712	138,394
Portland	23,899	14,503	—
Montreal	364,211	117,251	230,477
Halifax	30,161	88,647	87,000
Annapolis	—	—	15,869
Total	1,100,315	327,239	694,971

SIR WILLIAM TESTIFIES

ONE of the most important witnesses before the tobacco commission in Montreal was Sir William Macdonald, whose evidence was taken on November 13.

Sir William testified that he had been a tobacco manufacturer for 44 years, having begun in a small way and worked his business up. He had never resorted to the exclusive contract system. He reached the retail trade through the wholesale houses, which he thought was the best channel for getting the goods to the customers. He considered that if there were a monopoly of the tobacco trade that it would be very profitable to be the monopolist.

It depended entirely upon the moderation of the monopolist whether such a contract as he understood this of the American Tobacco Co.'s to be, was in the interests of the consumer. Competition was the life of business, and a monopoly did not tend to give the grower the best price.

In 1860 Sir William made an experiment with Canadian leaf, but, after a year's trial, discontinued it, confining his manufacturing solely to the American leaf.

He had had great competition which sometimes forced him to reduce prices below what he considered reasonable. He had bought out two small rival concerns, both of which, being offered to him, he bought for the purpose of closing them. He did not know that there had been an arrangement among the grocers regarding the exclusive handling of his goods and Mr. Tuckett's, or of the distribution of territory between them.

When the wholesalers spoke to him regarding their raising prices he told them that was their business.

He did not believe in encouraging the production of Canadian tobacco as it was now encouraged by the Government.

Sir William, continuing, said that he had sometimes refused to sell to retail merchants who wished to buy direct from the manufacturers. He did this because he wished to sell through the wholesale trade. The largest drop he had ever made in prices was during the American War, in 1864, when he dropped from 28 to 19c. No such drop had ever occurred since. He considered it quite legitimate for a man to get the best channel he could for the sale of goods. He knew of nothing to prevent arrangements being made with wholesalers to handle the goods of the

American Tobacco Co. exclusively. He took entire exception to the statement that he had killed off competitors. If anybody had killed them off it was themselves. If the merchant who bought and the merchant who sold made an agreement to deal together according to the law of the country, he did not see how he could prevent it, even though it injured his trade. The man who bought his goods and paid his price could do as he liked with them.

THE OPENING OF TORONTO'S NEW MARKET.

THE new St. Lawrence Market, Front street, east, Toronto, presented an animated scene on Saturday, November 15, the day set for its formal opening. Morning, afternoon and evening saw increasing crowds flocking through the new building. All who visited it, for whatever purpose, appeared to be satisfied. The building was nicely decorated with flags, bunting and pictures for the occasion.

The morning was given up to business. Crowds of farmers brought in large quantities of produce, the disposal of which occupied but a short time—everyone having sold out before 11 o'clock. Those who handled meats and vegetables did a splendid business and are certain of the new market's future success. The stock of flowers had to be replenished four times ere the crowd had finally left the building late in the evening. In fact, everyone doing business in the building was well pleased with the amount of the first day's sales.

In the afternoon still larger crowds were in attendance. The Grenadiers' band had been engaged and discoursed music from a raised stand at the south end of the building. Mayor Howland, the members of the city council, and the prominent tenants of the market delivered addresses.

The evening performance was the most largely attended. Until a late hour crowds continued to pour into the market to promenade to the strains of the band which had been retained for the evening.

Those who had the management of the opening in hand were highly pleased at its success, and at the number of people who took an interest in the proceedings.

A short description of the interior of the building may be of interest to readers of THE CANADIAN GROCER. It is 340 ft. long and 136½ ft. wide; has a clear roof space 138 ft. 4 in.; is well lighted, well ventilated and roomy, and has smooth concrete floors. There is a large room on the east side of the entrance called the "basket-

room." It is 50 x 60 ft., and is set apart for farmers handling butter, eggs and poultry. Of a corresponding size is the flower-room directly opposite—a light, cheerful room in which all varieties of flowers in season are kept. Massive palms, beautiful chrysanthemums and carnations at present predominate. The basement is divided into many departments which at present are used for storage, but which will be rented as small commission houses later on. There are 10,000 barrels of apples stored in that part of the building now. Radial cars, it is expected, will shortly be running there. The stores on the main floor are large, clean and commodious. Seventy-five merchants have already secured business places, and it is expected there will shortly be others.

Ex-Ald. Frame is the genial, obliging superintendent of the market. His office is nicely fitted up and is on the west side of the entrance.

Altogether it is a market of which any city might be proud. It is a credit to Toronto, and a place to which a visit is well-repaid.

STE. CUNEGONDE ELECTS MR. FABIEN AS MAYOR.

More interest than usual was manifested yesterday in the election at St. Cunegonde, where the mayor was chosen by a vote of the property-owners. Formerly the aldermanic board selected the chief magistrate of the town. Two aldermen of the outgoing council, C. P. Fabien and Joseph Roy, contested the mayoralty, and the former was elected by a majority of 25. The successful candidate received 140 votes and Mr. Roy 115.

OILS ADVANCING.

There have been rapid advances in petroleum during the past three or four weeks, and now the price of Canadian crude is higher at the wells than it has been at any time during the past 15 years. The refined article has gone up during the past two or three weeks 1½ to 2c. per gallon, and heavy advances have been made in the prices of naphthas, benzine, and gasolines. Only a small percentage of these are taken from the crude oil.

NEW STARCH WORKS.

The Imperial Starch Co., Prescott, Ont., have nearly completed their factory, and will soon have their product on the market. As their mills will be of large capacity, the price of starch will likely be kept down, and not go up, as was anticipated by the trade generally through the prices of corn being so high.

Our warehouses are situated in the following cities. If you visit them our different managers will be glad to see you and you can make use of our offices.

"SALADA" TEA CO.,
TORONTO,
32 Yonge Street.

"SALADA" TEA CO.,
MONTREAL,
368 St. Paul Street.

"SALADA" TEA CO.,
NEW YORK,
Hudson and Duane Streets.

"SALADA" TEA CO.,
BUFFALO,
79 East Market St.

"SALADA" TEA CO.,
PITTSBURG,
218 House Building.

"SALADA" TEA CO.,
DETROIT,
89 Shelby Street.

"SALADA" TEA CO.,
BOSTON,
206 State Street.

"SALADA" TEA CO.,
CLEVELAND,
444 St. Clair Street.



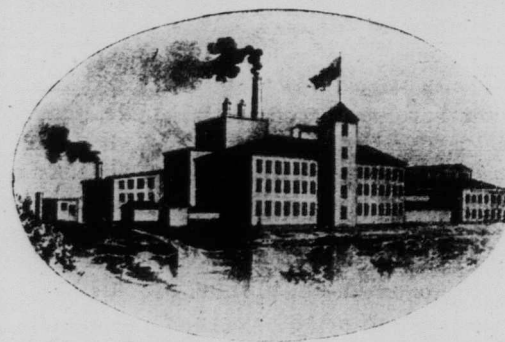
Have **YOU** bought the

Old Reliable?

For sale by every wholesale grocer from the Atlantic to the Pacific.

Packed only from the finest Red Sockeye Salmon.

EVERY CAN GUARANTEED.



**LILY WHITE
GLOSS STARCH**

is packed in

Handsome 1-lb. Packets.

Beautiful 6-lb. Trunks and Tins.

100-lb. Kegs—extra large crystals.

Strongest, Whitest, Purest.

The Brantford Starch Works,
LIMITED,
Brantford, Ont.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, November 20, 1902.

GROCERIES.

A FAIRLY active tone pervades the grocery market in all lines this week, with few new features to report. The mild weather has had the effect of keeping back trade to some extent, but the volume of business seems to be larger than last year. The travellers keep on sending in fair-sized orders and report the outlook bright in all quarters for a successful year's business. There has been a decidedly firmer tone to the sugar market and prices advanced 10c. early in the week. Previous to this they had declined 5 points last week, so that in reality our prices are 5c. higher than last week at the time of going to press. The product of the new sugar refineries, at Berlin and Wallaceburg, Ont., are now on the market and are listed at \$3.50 Montreal and \$3.88 Toronto. Canned goods are rather quiet and there have been no special changes in the prices of any in the list. The Grecian currant market is hardening and the prices here are stiffer in consequence. Valencia selected raisins are a little easier for fine off-stalk and selected stock, but layers are scarce and firm. New dates are now in stock and there are now a few more orders coming forward for them. Indian and Ceylon teas are stiffer in tone in sympathy with an advancing English market.

CANNED GOODS.

There has been no change in the prices of any lines of canned goods and the market is active for peas, corn and beans at firm figures. One leading wholesale house astonished the trade by filling all the orders for tomatoes it had received. There is still an active inquiry for that article, and it is reported that one grocer imported some from the south of France. Advices from Victoria, B.C., state that 37 of the salmon canneries of the Fraser River, which refused to join the British Columbia Packers' Association last spring when that company was formed, are now organizing themselves into an opposition combine. This new concern, it is stated, will be backed by English capital. Not all the outside canneries on the Fraser River are believed to be included in this new combine. A majority of the Fraser River salmon canneries are said to be small concerns, packing individually a small output.

COFFEES

A moderate demand continues for all coffees, principally green Rios, and the

prices are unchanged. The outside markets are dominated by an easier tone and for contracts, prices have weakened considerably. We quote as follows: Green Rios, No. 7, 7 $\frac{3}{4}$ c.; No. 6, 8c.; No. 5, 8 $\frac{1}{4}$ c.; No. 4, 9c.; No. 3, 10 to 12c. per pound.

NUTS.

A fair call is reported for nuts for the approaching holiday trade. Walnuts on the outside markets are strongly held.

RICE AND TAPIOCA.

Quite a number of orders are coming in this week for rice and tapioca. There is a firm situation in fancy head and choice Japan rice in the south. Tapioca outside is dull. We quote as follows: B rice, 3 $\frac{1}{2}$ c.; Japan, 5 $\frac{1}{2}$ to 6c.; sago, 3 $\frac{3}{4}$ to 4c.; tapioca, 3 $\frac{1}{4}$ to 3 $\frac{3}{4}$ c. per lb.

SYRUPS AND MOLASSES.

Syrups are moving out actively and a fair amount of business keeps up in molasses. The outside refiners are at present showing no anxiety to trade in

See pages 35 and 36 for
Toronto, Montreal, St. John
and Halifax prices current.

syrups unless at full prices, and consequently few sales are being made.

SPICES

Nutmegs are firm owing to strong cable advices from the East, where the stocks are reported to be exhausted. Pepper is steady and in fair demand. The other lines are moving out steadily at unchanged prices.

SUGAR.

There has been an advance of 10c. per 100 lb. all round in the prices of sugar for the Provinces of Quebec, Ontario and Manitoba this week. All refiners are firm in their views at the advance, and the prices are still believed to be abnormally low. Raw sugars for the week have advanced 1-16c. and business has been transacted on the basis of 3 11-16c. for 96 deg. centrifugals delivered in New York. Transactions there are rather small owing to the firmness in the ideas of the holders, 3 $\frac{3}{4}$ c. now being asked for 96 deg. centrifugals. Should this appreciation be affected the margin of the refiners in the market of the United States will be reduced to about 45c. This is exceptionally low and it is believed it would not cover the cost of refining. However, a slight advance in American refined is anticipated in the near future,

as the Californian beet shipments have been withdrawn from the market.

Cable advices quote 88 deg. beet sugar at 7s. 6 $\frac{3}{4}$ d. f.o.b. Hamburg, or an advance of 2 $\frac{1}{4}$ d. for the week. This quotation is equal to the parity of \$3.88 for 96 deg. in New York. The receipts for the week at the four United States ports amounted to 50,583 tons, and the meltings were 31,000 tons, leaving the total stock in the four ports at 185,215 tons, as against 165,583 tons last week and 173,508 tons last year. The stocks in Europe are 1,182,519 tons, as against 912,655 tons last year at the same uneven dates, and 1,377,900 tons at the even date of October 1, 1902.

Ontario beet sugar from the Berlin and Wallaceburg refineries is now offered to the trade and is in the hands of some Toronto wholesale dealers. These sugars are offered on the same terms as the eastern, and are quoted at the same prices as the Redpath and St. Lawrence granulated. The base price is \$3.80 f.o.b. Montreal and \$3.85 f.o.b. Toronto per 100 lb.

TEAS.

A fairly active business has been doing in Indian and Ceylon black and green teas during the week and the prices of these are gaining strength here on the reports of hardening markets in London, Eng. Higher prices are now asked, as cables from London on November 15 and 17 show an advance of $\frac{3}{4}$ d., or 1 $\frac{1}{2}$ c. on black teas at and below 6d. Finer teas are, in some cases, stronger, and those of good flavored that were quoted at 10l. are now worth 11 $\frac{1}{2}$ d. to 1s. 1d. Similar teas that were worth 7d. are now held at 8 $\frac{1}{2}$ d. Mail advices from London stated that a better tone was generally noticeable in Indian teas, and the bidding was not quite so restricted. The market there seemed to be affected by advices from India, stating that there was a strong probability of the season closing early, and this, with the small outturns during October, seems to indicate that the crop will be considerably smaller than expected. There was a recovering in the market for all grades of Ceylons, except the commonest descriptions. For the month the offering of Indian teas were heavier than a year ago. The supplies of Ceylon tea have been only of moderate amount and the volume of business passing in China teas has been small, but in the latter, prices show no important change.

FOREIGN DRIED FRUITS.

CURRENTS.—The primary currant markets, according to latest advices, are stiffening a little. The local business is moderate in volume at unchanged prices.

We quote: Fine Filiatras, 5½c. up; Patras, 6¼ to 6¾c. and Vostizzas, 7 to 8c.

VALENCIA RAISINS.—A fairly good demand is reported for Valencia raisins. Additional supplies of fine off-stalk and selected have come forward and prices are a little easier in consequence. Some of the Spanish houses, however, have notified their customers that they will not be able to completely fill their orders, and one house, it is said, is short 10,000 boxes. We quote as follows: Fine off-stalk, 7 to 8c.; selected, 7½ to 9½c. and selected layers, 9c. per lb.

SULTANA RAISINS.—There is not a great demand as yet for Sultana raisins. The prices are unchanged. We quote 9 to 13c. per lb.

DATES.—Stocks of jobbers here are now about complete with the dates of this year's crop, and a fairly active market is now reported. Hallowees are worth 5½ to 7½c.; Sairs, 4½c. and Fards, 7½ to 8c. per lb.

PRUNES.—Coast advices report a slow movement of the early sales of the large sizes of prunes. A satisfactory number of orders are coming in on the local market and the prices are steady. Quotations are as follows: Californian prunes, 100-110s, 4c.; 90-100s, 5 to 5½c.; 80-90s, 6 to 6½c.; 70-80s, 6½ to 7c.; 60-70s, 7 to 7½c.; 50-60s, 8 to 8½c.; 40-50s, 8¾ to 10c. per lb.

CALIFORNIAN SEEDED RAISINS.—A scarcity of cars is causing delays in the shipping forward of seeded raisins. The prices on the Coast have advanced 1c. per lb. The local trade continues fair. Prices are unchanged. We quote: 7½ to 8c. for 3-crown and 8 to 8½c. for 4-crown seeded raisins.

CALIFORNIAN EVAPORATED FRUITS.—An active market for peaches and apricots continues. The prices are as follows: Peaches, 9 to 11c. and apricots, 9 to 13c. per lb.

GREEN FRUITS.

Trade in fruits this week is moderate with no special features to note in any line. There is still quite an export demand for apples at the present quotations with no indications of an advance in prices. The market for oranges is showing an improvement. We quote as follows: Pears, per basket, 15 to 40c., and apples, 10 to 25c. per basket and \$1 to \$2 per bbl.; lemons, \$4.25 to \$5 per box; onions, ordinary, 60c.; Spanish, 65 to 70c. per case; oranges, Jamaica, \$2.50 to \$2.75 per box; Floridas, \$3.75 per box; Jersey sweet potatoes, \$2.50 to \$2.75 per bbl.; coconuts, \$3.75 per sack; quinces, 30 to 35c. per basket; Cape Cod cranberries, \$9.50 per bbl.; Nova Scotian do, \$9; bananas, \$1.25 to \$1.75 per bunch; grape fruit, \$4.50 per box; lemons, Californian, \$4.50 to \$4.75 per box; Malaga grapes, \$5.50 to \$7 per bbl.

VEGETABLES.

There is not much doing in vegetables this week. The dealers around the St. Lawrence Market have just moved into the new market building and are getting into shape to do business there. The prices are unchanged. We now quote: Lettuce, 30 to 40c. per dozen; radishes, 20 to 25c. per dozen; mint and parsley, 20 to 25c.; cauliflower, 50c. to \$1 per dozen; cabbage, 30 to 50c. per dozen and \$1.00 per barrel; pickling cabbage, 25 to 50c. per doz.; carrots, 40 to 50c. per bag; beets, 40 to 50c. per bag; potatoes, \$1 to \$1.20 per bag; celery, 50 to 75c. per dozen; corn, 8 to 15c. per doz.;

squashes, \$1 to \$1.50 per doz.; pumpkins, 50c. per doz.; citrons, 40 to 50c. per doz.; artichokes, 50c. per bushel; spinach, 40c.; parsnips, 40 to 50c. per bag; vegetable marrow, 30 to 50c. per doz.

COUNTRY PRODUCE.

EGGS.—Very few strictly fresh eggs are now coming in and good prices are being paid for any stock that arrives. There is a good demand for pickled eggs and cold stored. We quote: Strictly new laid, 20 to 21c.; cold stored, 17 to 19c.; pickled, 17 to 18c., and second grades, 16 to 17c. per dozen.

BEANS.—There are very few beans offering. The prices are firm at \$2.00 to \$2.25.

DRIED AND EVAPORATED APPLES.—Some evaporated apples are being offered, but not many transactions are as yet being made for future delivery. Dried apples are not yet on the market. Evaporated are worth 6½ to 7c.

HONEY.—This market is in a fairly active condition and prices are unchanged. We quote: Extracted, 8 to 8½c. for large quantities and 9 to 9½c. per lb. in small lots. Combs, \$1.50 to \$1.75.

POTATOES.—There are quite free offerings of potatoes this week and the prices are steady at 80c. per bag in carlots on track.

BUTTER AND CHEESE.

BUTTER.—Not a large quantity of choice butter is coming in this week, but what is arriving is finding a ready sale. The export movement still keeps up and the market in England has improved for choice creamery-made goods and is firmer with a tendency to advance. The prices follow: Finest 1-lb. prints, 17 to 18c.; choice large rolls and tubs, 15½ to 16½c.; secondary grades, tubs and rolls, 13½ to 14½c.; bakers', 12 to 13c.; creamery prints, 20 to 21c.; creamery solids, 19 to 19½c. per lb.

CHEESE.—There continues a good, strong market for cheese, both in Canada and the United Kingdom and there is at present no signs of the market going lower. We quote finest grades at 12½c. up per lb.

POULTRY AND GAME.

POULTRY.—The wet weather at the beginning of the week has had the effect of causing the deliveries of poultry to fall off. The local demand is good. Quotations are as follows: Turkeys, 10 to 12c.; geese, 6c.; ducks, 7c. to 9c.; young chickens, 8c., and old, 6 to 7c. per lb. For live poultry the prices offered are as follows: Turkeys, 8c.; geese, 5c.; ducks, 7c.; chickens, young, 7 to 8c. and old, 6c. per lb.

GAME.—The arrivals of game during the week have been large, but there is little inquiry and the prices are weak and unchanged. Our quotations are as follows: Teal, 20c. per pair, and pin tails, 30 to 35c.; black ducks, 70 to 75c.; butterballs, 30 to 35c.; red heads, 60 to 65c. and blue bills, 20 to 30c.

FISH.

Every description of fish is in fair demand. Lake Erie herring are firmer, and quotations are as follows: Frozen fish, trout, 7½ to 8c.; whitefish, 7½ to 8c. Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; pike, 6c.; British-Columbian salmon, 15 to 20c.; mackerel, 15 to 20c.; halibut, 15c.; blue pike, 4c.; live lobsters, 25c. per lb.; oysters, \$1.25 to \$1.35 per wine gallon; selects, \$1.50

to \$1.60; smoked ciscoes, \$1.25 per basket. Digby herring, 50c. per bundle of six baskets; finnan haddies, 7½ to 8c. per lb. in 15-lb. boxes; codfish, \$4.50 for 25-lb. boxes and \$1.80 for 2 doz. box; quail on toast, 5½c. in boxes; boneless cod, 4½c. per lb.; ciscoes, \$1.25 per basket; kippered herring, \$4 per case of 4 doz. tins; Labrador herring, in half-barrels, \$3 and lake herring, \$4; salt sea salmon, \$7.50 to \$8 per 100-lb. bbl.; salt sea mackerel \$2 per kit (20-lb. pail.)

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—This market is active and strong, and wheat is up a little. Quotations on the St. Lawrence Market are as follows: Red and white wheat, 71 to 72c. goose wheat, 64 to 66c.; barley, 45 to 49c.; oats, 36 to 37c.; rye, 51½c.; buck wheat, 50 to 54c.; peas, 74c.; at outside stations 67 to 69c. will be paid for red and white Ontario wheat, and 65c. for goose wheat.

FLOUR.—The market is strong and active and the prices of Hungarian patents have advanced 10c. per barrel. We quote as follows: Ontario patents, in bags, \$3.35 to \$3.65; Hungarian patents, \$4.10 to \$4.20; Manitoba bakers', \$3.75 to \$3.90; straight roller, \$3.40 to \$3.50 per barrel.

BREAKFAST FOODS.—Oatmeal and rolled oats are moving actively and the prices are firm and unchanged. We still quote: Oatmeal, standard and granulated in carlots on track here, \$4.45; standard rolled oats in carlots on track here, \$4.25 per barrel; in wood, 15c. extra; broken lots are 25c. per bbl. extra; rolled wheat, \$2.25 in 100-lb. bbl.; corn meal, \$4; split peas, \$4.75; pot barley, \$4.25 in 196-lb. bbls., or \$4.10 in bags.

HIDES, SKINS AND WOOL.

HIDES.—A moderate business continues in hides. We quote: No. 1 green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8½ to 9c. per lb.

SKINS.—Calfskins and sheepskins are wanted. The other lines are less active. Our quotations are as follows: Veal skins, 6 to 14 lb. inclusive, No. 1, 10c.; No. 2, 8c.; do, 15 to 20 lb. inclusive, No. 1, 9c.; No. 2, 7c.; deacons (dairies), 60 to 70c. each; sheepskins, 65c.

WOOL.—The market is weak and unchanged. We quote 13½c. for fleece and 7½c. for unwashed wool per lb.

TALLOW.—The situation is unchanged. We quote 6½ to 7c. per lb.

SEEDS.

There is not much doing in any lines on the list of seeds this week. For red clover, at outside stations, \$6.50 to \$6.75 will be paid. Alsike is worth \$6.50 to \$7 and timothy is nominal at \$1.50 to \$1.75. Higher prices will be paid for samples of extra fine quality, while inferior and lower grades would have to be bought at lower prices than the above to yield a fair margin of profit.

MONTREAL NOTES.

The market for wheat is stronger this week.

Hungarian patent flours have advanced 10c. per barrel.

All grades of refined sugars have advanced 10c. per 100 lb.

Sweet potatoes are advancing, in some cases being 25c. per barrel higher.

There has been an improvement in the prices of the better grades of creamery butter.

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CLEMES BROS.,
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QUEBEC MARKETS.

Montreal, November 20, 1902.

GROCERIES.

THIS has been a very busy week among the wholesale grocers, and shipments have been exceedingly heavy. Among the changes are Canadian cheap pickles, in bottles and wood, the former being 10c. per dozen higher and the latter 5c. per gallon higher. The cordage companies have cancelled the trade discount, and are now selling at a net price, which means an advance of about 2 to 3c. per lb. on sisal ropes. "Anchor" brand compound lard has been reduced 1/2c., and ham and bacon are also 1/2c. lower. Canadian and American coal oils have gone up 1c., prices now being: Silver Star, 17 1/2c.; Imperial Acme, 19c.; Standard Acme, 21c.; Pratt's Astral, 22c. Draft cod, which is still scarce on the market, is selling at 32c. per pound. Canned corn and peas and string beans have been advanced in price.

SUGAR.

On Tuesday morning all sugars went up 10c. for Quebec, Ontario and Manitoba. Previous to this, on the 12th inst., there was a decline of 5c. At present No. 1 granulated sells for \$3.50 and No. 2 for \$3.60, while yellow sugars range from \$3.15 for No. 1 to \$3.65 for extra bright. There is a good business doing.

SYRUPS AND MOLASSES.

There has been no change in the market for corn syrups, which are moving somewhat slowly. Prices are as follows: In bbls., 3c.; in half bbls., 3 1/2c.; in 3 1/2 bbls., 3 3/4c.; in 38 1/2-lb. pails, \$1.40 and 25-lb. pails, \$1.10. Barbados molasses is unchanged in price. There is a moderate inquiry. We quote: Barbados, 23 to 24c.; New Orleans, 16 1/2 to 17c.; Antigua, 24c. and Porto Rico, 35c. per gallon.

SPICES.

The market for nutmegs is stronger and prices are expected to rule somewhat higher. There is a sufficient supply, the good demand being accountable for the firmer feeling. A decreasing production, however, is reported in both the East and West Indies. In other lines there has been no change of importance, and our quotations are as follows: Nutmegs, 35 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12 1/2 to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c.; and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a fair business doing at unchanged prices. Our quotations are as follows: B rice, in bags, \$3.02 1/2; in 1/2 bags,

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\$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ¼ bags; \$3.02½ in ¼ bags and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb. and tapioca, 3½c.

TEAS.

Low grade Ceylon and Indian black teas have advanced about 1½c. during the past few days, and the tone of the market is firmer. There is a good demand for Ceylons, and shipments this week to country points have been quite heavy. Several arrivals of Japan teas at this market are reported and a fairly good business is doing at continued firm prices. Green teas are still firm.

CANNED GOODS.

Californian canned apricots and cherries are now on the market in 2½-lb. cans. The apricots are quoted at \$2.55 per dozen; white cherries, \$3.10 and black cherries, \$2.80. Tomatoes at the present price of \$1.50 went too fast, the jobbers say, and they have been advanced 10c. per dozen. With one large dealer, Simcoes are the only brand in stock, and they are quoted at \$1.75, at which price they are reported to be going well. Corn has advanced 10 to 15c. per dozen. There has been some demand from American buyers, and a fair amount of business transpired. It is expected that corn will go as high as \$1 before long. Green peas are up 7½c. and string beans are 5c. higher. We quote: Tomatoes, \$1.60 to \$1.75; corn, 95c.; peas, 90c. to \$1.27; string beans, \$1.75 to 90c.; strawberries, \$1.45 to \$1.60; blueberries, \$1.25; raspberries, \$1.45 to \$1.60; gooseberries, \$1.45 to \$1.60; pears, 2's, \$1.60 to \$1.70; 3's, \$2.10 to \$2.15; peaches, 2's, \$1.65 to \$1.70; 3's, \$2.50 to \$2.75; 3-lb. apples, \$5 to 90c.; gallon apples, \$2.10 to \$2.20; 2-lb. sliced pineapples, \$2.20 to \$2.30; grated pineapples, \$2.50; pumpkins, \$1 per doz.; spinach, \$1.50; sugar beets, 95c. to \$1.00; salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

FOREIGN DRIED FRUITS.

CURRENTS.—The local market is firmer in sympathy with the primary market. There has been no advance in prices here. Quotations are: Fine Filiatras, 5½ to 5¾c. in cases; cleaned, 5½ to 5¾c.; in 1-lb. cartons, 6½ to 7c.; finest Vostizzas, 6½ to 7c.

SULTANA RAISINS.—There are no Sultanas to be had under 9c. per lb., the prices ranging from 9 to 10c. for finest quality.

VALENCIA RAISINS.—Prices have advanced on 1-crown layers. The prices quoted here are low in view of the condition of the market, although being about 1½c. higher than those of last year. We quote: Finest off-stalk, 7½c.; selected, 8 to 8½c.; layers, 8¾c. to 9c., according to brands.

MALAGA RAISINS.—Malaga table raisins have advanced 2s. on the primary market, and the present selling prices on the local market are low. There is a good demand. Importers this year have not been as busy as usual, buyers having decided to try and avoid any slump after the holiday season. Quotations are as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.10 to \$2.20; 4's, 65 to 70c.; "Royal Buckingham Clusters," \$3.15 to \$3.25; 4's, \$1;

"Excelsior Windsor Clusters," \$4.50 to \$1.60; 4's, \$1.30 to \$1.40.

FIGS.—A Smyrna cable recently received quoted 43s. per cwt. for regular proportions on figs. Only 90 cases were offered at that figure. Locally there is no change. Figs are none too plentiful and this year's prices are about 20c. per tapnet higher than those of 1901. We quote as follows: Eleme figs, 10½ to 20c. per lb., according to size; Comadres, \$1.20 per tapnet.

DATES.—The first arrivals of dates sold on this market at 4c. Some dates are now in stock and are selling at 4½c., although quotations for delivery at the end of the month have not changed, still being 4c. for Hallowees.

CALIFORNIAN RAISINS.—There has been no change in the price on this market, although an advance is reported from primary sources. The market is firm.

PRUNES.—The tone of this market is strong, and some dealers are looking for an advance in prices. Quotations are as follows: 8½c. for 40-50s; 8c. for 50-60s; 7¾c. for 60-70s; 7½c. for 70-80s; 6¾c. for 80-90s; 6½c. for 90-100s. Italian prunes are offered at the following prices: 40-50s, 7½c. to 7¾c.; 50-60s, 7 to 7½c.; 70-80s, 5½ to 5¾c.; 90-100s, 4½ to 4¾c. per lb.

NUTS

No changes in prices have been made on the local market during the week. A cable from Bordeaux states that all the Chabert walnuts available for shipment during November, December and January have been sold by holders. Local prices are as follows: Walnuts, 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 21 to 26c.; shelled almonds, 29 to 30c.; filberts, 9½c.; Pecans, 15c.; Brazil nuts, 14 to 15c. per lb.

GREEN FRUITS.

Some choice Verdill lemons are now on the market selling at \$3.50 per box for 360 size. New lemons are expected shortly. Jamaica oranges are lower this week. Quotations are: Jamaica oranges, in barrels, \$1.75 and in boxes, \$2.75; Messina lemons, \$1 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1 to \$1.50 and 8-hands, \$1; Canadian cabbage, 25 to 40c. per dozen; potatoes, \$1.15 to \$1.30 per barrel; plums, \$1.50; pears, \$3.25 and limes, \$1.50 per box; Canadian apples, in barrels, \$1.50 to \$3 and in baskets, 20c. to 30c.; egg plant, 50c. per basket; Canadian pears, 40c. per basket; Spanish onions, 60c. per crate and \$2.25 per case; sweet potatoes, \$3.00 per bbl., and Malaga grapes, \$5.50 to \$7.00 per keg; cranberries, \$10 per bbl.; red onions, \$2 per bbl.; chestnuts, 9 to 10c. per lb.; Boston lettuce, \$1.15 per doz.; wax beans, \$2.50 per basket; green beans, \$2.50 per basket, and cucumbers, \$2.25 per doz.; pineapples, 24s. \$1 to \$1.50 per crate; Tokay grapes, \$3.25 per box; grape fruit, \$6 per box; new dates, 4½c. per lb.; figs, 14c. per lb.

FISH.

There is no quotable change. The market continues active. Draft cod is now on the market and is selling at 3½c. per lb. It is still scarce. Our quotations follow: Haddies, 6 to 7c.; smoked herring, 9c. per box; fresh haddock and cod, 3½c. per lb.; dore, 7 to 7½c.; pike, 6c.; halibut, 12c.; salmon, 15c.; No. 1 herring, Nova-Scotian, \$5.50 per bbl and \$3 per half-bbl.; No. 1 Holland herring, \$6.50 per half-bbl.; No. 1 Scotch herring, \$6.50

per half barrel and 95c. per keg; Holland herring, 70 to 80c. per keg; No. 1 green codfish, \$5.50 to \$5.75 and mackerel, \$20 per barrel; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4 to \$1.50 per 100-lb. bundle; British Columbian salmon, \$12.00 per barrel; standard bulk oysters, \$1.40 per gallon; Marshall's kippered herring, \$1.45 per dozen; Canadian kippered, \$1.00 per dozen; Canadian ¼ sardines, \$4 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.; Malpeque shell oysters, \$6 to \$8 per barrel.

BUTTER AND CHEESE.

BUTTER.—The market still maintains its firmness and sellers seem to be rather undecided as to what price to quote for spot transactions. Fine creamery is scarce and as high as 2½c. was paid for it on this market. Finest quality Quebecs is quoted at 21 to 21½c., and finest Townships at 21½c.

Shipments of butter from the port of Montreal during the past week amounted to 5,269 packages. This is 11,590 less than for the corresponding week of last year. Since May 1 the total shipments have been 499,091 packages, or 91,693 more than for the same period last season.

CHEESE.—While the volume of business is not very great the market continues in a healthy condition. It is reported that holders are not over eager to sell as they anticipate better prices in the future. One large house in Montreal offered to sell Quebecs at 12½c. and Ontario at 12½c. The ideas of other sellers did not coincide with this concern's and demanded ½c. and higher.

Cheese shipments for the week ending November 15 were 30,996 boxes, being 11,874 boxes less than for the same week last year. Since May 1 there have been 1,902,928 boxes shipped, or 268,751 boxes more than for the same period last year.

COUNTRY PRODUCE.

EGGS.—There is a good demand from the grocery trade for eggs. A good business is being done and it is expected that prices will advance. We quote: Selected, 22c.; candled stock, 18 to 19½c.; Montreal lined, 18c. in a jobbing way; straight receipts, 18½ to 19c.; Montreal lined, 17½c.; cold storage stock, 17½c. and western lined, 16½ to 17c. per doz.

POULTRY.—While there is a good demand for poultry the supply is not equal to it. The market is firm in tone. All arrivals are eagerly sought for. There is a scarcity of really choice fat turkeys, and what are now coming forward are selling at 10½ to 11c. If choice birds were procurable 12½ to 13c. would rightly be paid. Choice chickens are also in demand and would bring 10½ to 11c., while ordinary stock sells for 8 to 10c. Ducks are quoted at 9 to 11c. and geese at 7 to 8c. per lb.

BEANS.—The situation in beans is unchanged. The market is firm. Prices are \$2 per bushel for primes in car lots and 2.05 to \$2.10 in a jobbing way.

MAPLE PRODUCTS.—Trade in maple products is slow and the prices are unchanged. We quote: Syrup, in large tins, 70 to 80c.; in small tins, 50 to 60c.; in wood, 5 to 5½c. per lb. Sugar, 8½ to 10c. per lb.

HONEY.—Business continues slow in honey. Prices are steady. We quote as

ESTABROOKS' BLENDED TEA

Black, in Bulk.

Estabrooks' Ceylon Greens in Bulk.

Are you hearing anything about these teas? Even if you don't buy them, they are worth watching. You may find they are worth buying—perhaps pretty soon.

They allow you a very liberal profit, and they bring customers back after more of "the same as before."

T. H. ESTABROOKS

TEA IMPORTER AND BLENDER

St. John, Toronto, Winnipeg

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

PARTNER WANTED.

WANTED—ENERGETIC BUSINESS MAN with from \$5,000 to \$7,000 capital to take interest in good paying grocery business, old established. Present principal of firm would retire if desired. Address, Box 9, this paper. (49)

SITUATION WANTED.

TRAVELLING SALESMAN WITH EXPERIENCE desires position as traveller in Maritime Provinces for some large wholesale house or manufacturing establishment. H., P.O. Box 129, ST. JOHN, N.B. (45-2)

GENERAL STORE CLERK WANTS POSITION. Experienced young man, highly recommended, prefers the North or West. Address, THE CANADIAN GROCER, 10 Front street east, Toronto. (47)

Printing by Mail.

We pay special attention to orders received by mail, giving them prompt and careful treatment.

1,000 Good White Business Envelopes, \$1.00, any printing. Dodgers, \$1.00 per M.; Noteheads, Statements, Billheads, \$1.50 per M.; Letterheads, \$2.00 per M.

WEESE & CO., Jobbers,
51 Yonge St., TORONTO.



SEND YOUR NAME if you have, or will get,



the unequalled cleaner. People who once use it, want it, and we will do some sampling for you. 34 Yonge St., Toronto. All wholesalers sell it.

Dried Apples
Evap. " "
Waste and Chops

WE ARE BUYERS.

Send sample and advise quantity, if you have any to offer.

THE W. A. GIBB CO.
7 Market St., HAMILTON.

Established 1860

Geo. Wells & Matthews

Commission Merchants,
Live Stock, Grain and Produce Salesmen,
SYDNEY, N. S. W., AUSTRALIA.

We are prepared to act as Canadian agents for shippers of flour and all lines of produce. Communications invited, consignments received, and information supplied as to market value here.

Head Office:
Corporation Buildings, Sussex St.,
Cable address, "Wells" } SYDNEY, N.S.W.
Code, A B C.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue,
London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

APPLES

We have several cars of best Fall and Winter fruit to offer, standard packed, and are quoting very attractive prices.

California Lemons

Fresh car to hand, all sizes.

WHITE & CO.

TORONTO.

follows: White clover in comb, 11 to 11½c. and white strained, 8 to 8½c. per lb.

POTATOES.—The market is steady under a good demand from local and western purchasers. Trade is unusually active. Prices are much as before. Carlots of choice varieties sold for 72 to 75c.; ordinary stock, 63 to 68c. in a jobbing way.

ASHES.—There is very little doing in this article. We quote: First pots, \$1.35 to \$1.40; seconds, \$3.60 to \$3.70; pearls, \$6.25 per 100 lb.

FLOUR AND GRAIN.

FLOUR.—Manitoba spring wheat patents and strong bakers' flours have advanced 10c. The market is active with a good demand for spring wheat flours. We quote: Choice Manitoba spring wheat patents, \$1.20; seconds, \$3.90; strong bakers', \$3.50; straight rollers, \$3.50 to \$3.60; winter wheat patents, \$3.75 to \$4.00.

GRAIN.—Buckwheat is still easy and is lower this week. Oats are 1c. higher and the tone of the market is firm. We quote: Rye, 56c.; peas, 80c.; corn, 70c.; buckwheat, 56 to 57½c.; barley, 49c.; oats, 37 to 37½c. ex store.

OATMEAL.—The price of rolled oats has advanced considerably. The market is firm under a fairly good demand. We quote: In small quantities, barrels, \$1.60; bags, \$2.25. In carlots, barrels are now quoted at \$1.35 and bags, \$2.10 to \$2.12½.

FEED.—Prices of bran and shorts have advanced all round from \$1 to \$2. Owing to limited offerings the market is firm. We quote: Manitoba bran, \$17 to \$18; shorts, \$19 to \$20; Ontario bran, \$17 to \$18; shorts, \$19 to \$20; mouillie, \$23 to \$30, according to the quality.

BALED HAY.—There is a good business doing at unchanged prices. We quote: No. 1 timothy, \$9 to \$9.50; No. 2, \$8 to \$8.75; clover, \$7 to \$7.50 per ton in carlots.

NOTES.

Coal oil is up 1c.

Sugar is 10c. higher.

Canadian cheap pickles have advanced. An advance has been made in canned tomatoes, corn, peas, and string beans.

NEW BRUNSWICK MARKETS.

St. John, N.B., November 16, 1902.

THE fall number of "The Canadian Grocer" is to hand since our last report was written and fully sustains the high standard already attained by this paper in its special numbers. This is the verdict of the trade here, the very handsome cover calling out from all especial words of appreciation. Business here is particularly active. Merchants are at their wit's end to get their orders out promptly. In markets, there is little new. Beans have again turned upward. Sugar, in spite of a firm market, keeps very low. Hops are held firm at the advanced figures. Cream of tartar is again moving up.

OILS.—In burning oils the sale continues very large and prices are very firmly held. Lubricating oils are quiet, though a fair business is reported. There is lit-

tle sale for paint oil, the market is easy and the outlook for spring is for lower prices. Turpentine is firmly held. Seal oil is unchanged. Cod oil has not been as freely received as in some years. The season is about over.

SALT.—In Liverpool coarse none has been landed for some time, but a fair stock is held and a cargo is due next week, about 7,000 bags. Prices are held firmly. In fine salt there is a fairly steady sale and the prices are unchanged. Canadian has the demand, and we now quote: Liverpool coarse, 55c. to 60c.; English factory-filled, 95c. to \$1.00; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.75 to \$2.85 per bbl.; 10-lb. bags, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 22-23c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of two dozen; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—The short delivery of tomatoes is still of chief interest in the canned goods. Full prices are asked and there is no doubt the high figures will affect the demand. Eastern packers are as short as those in the west. There is some inquiry for both corn and peas, and the prices are held firm. Blueberries are firmly held at the full figures, there not being enough to go round. Squash is scarce and has some demand. Pumpkin are a light stock here and rather higher prices are expected. Pork and beans are quite full stock. In peaches and pears a new size is offered this season, in 2½-lb. tins. There are quite good stocks of gallon apples here. There is a firmer market. There is a larger stock of Singapore pineapples here than ever before and the market tends higher. Salmon are unchanged. In finnan haddies the demand is for the round tin. Herring are freely offered. Domestic sardines are quite light in supply. The western demand is good and prices keep low.

GREEN FRUITS.—Apples are freely offered. Very much of the Nova-Scotian stock is poor. Some nice Ontario apples have been received, chiefly Northern Spies. Jamaica oranges are freely offered, and lemons are higher. There is a good sale of the latter. Bananas are a very light business. Cranberries have a good demand, the imported being preferred, as they stand up better than the domestic. Little is done in sweet potatoes. In grapes, while a few Ontario are offered, Malagas are more freely bought. A few pears are still offered.

DRIED FRUITS.—This is the active line. There have been free arrivals of Californian prunes, evaporated apricots and peaches. Loose muscatels are daily expected, but seeded will be late. In raisins, prices tend upward. Currants are much lower than last season, but rather higher prices are looked for. The new

dates received are of fine quality. Figs have a good sale and are held firm. Peels are freely sold, but stocks are not large. In evaporated apples there have been quite free arrivals, and prices are unchanged. Onions are lower and the market is overstocked. The western dealers killed the business by claiming a short supply early in the season.

DAIRY PRODUCE.—Eggs are more freely received and there is a better sale. The prices are firmer. Butter is also firmer and best stocks finds ready sale. Stocks are not large. Cheese is firm at the full figures and the stock is light.

SUGAR.—The low price continues. It is low simply on account of competition, as the price of raw is high in proportion to refined, and higher prices are looked for.

MOLASSES.—There is a steady sale at rather better figures. A fair stock is held, chiefly Porto Rico.

FISH.—Business is quiet. Dry cod are quite plentiful, but pollock are scarce and firm. Pickled herring are unchanged and the stocks are ample. Finnan haddies have a large business, chiefly for the west. Smoked herring are a very light supply, and high prices rule. Kippered herring are freely offered. We quote as follows: Haddies, 4½ to 5c.; smoked herring, 9½ to 10c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, \$1.60 to \$1.70 per 100 lb.; pickled herring, \$2 to \$2.25 per ½ bbl.; dry cod, \$3.25 to \$3.35; pickled shad, per ½ bbl., \$6.00.

FLOUR, FEED AND MEAL.—In flour, the prices are unchanged. A good business is done at full figures. Feed is scarce and rather higher, and there is a steady demand therefor. Oats and oatmeal are firmly held at rather higher prices. Beans have turned higher and a firm market rules. Barley is unchanged. Split and blue peas are still scarce. We quote as follows: Manitoba flour, \$4.70 to \$4.75; Ontario, \$4.25 to \$4.30; oatmeal, \$4.50 to \$4.60; cornmeal, \$3.20 to \$3.25; middlings, in small lots, \$26 to \$28; oats, 40 to 44c.; handpicked beans, \$2.35 to \$2.40; prime, \$2.25 to \$2.30; yellow eye beans, \$2.80 to \$3; split peas, \$5.15 to \$5.25; barley, \$4.40 to \$4.50; hay, \$9 to \$10.

ST. JOHN NOTES.

Bowman & Angevine are landing new Californian prunes.

Baird & Peters have received a further large shipment of their well-known brand of "Reindeer" lard.

Jones & Schofield received a large shipment of evaporated apricots and peaches this week, shipped by The J. K. Arncliffe Company.

"The Grocer" extends its sympathy to J. A. Tilton, one of our leading brokers. Mr. Tilton's brother died last week in Milwaukee. The funeral was held in this city this week and was very largely attended.

A. S. Bowman in conversation with "The Grocer" reports the largest sale of canned goods this season ever made by him, though for years he has sold very freely. Mr. Bowman represents The Simcoe Canning Co.

Important Notice

We beg to advise the grocery trade that we still have a few boxes of

FRENCH CRYSTALLIZED FRUITS

Suitable for Christmas ^{and} Holiday Trade.

Those who have not yet ordered should do so immediately. The results from last week's advertisement were very satisfactory. If you are after a line of goods that will prove highly pleasing to your customers, you, too, will send in your order while they are still obtainable—but your order should be sent in at once. Don't delay! Below we present a list of the Crystallized Goods that we can still supply you with:

PEACHES

APRICOTS

CRYSTALLIZED and GLAZED CHERRIES

BROCHETTES

PLUMS

ANGELIQUE

ALMONDS

GREEN GAGES

RED and WHITE PEARS

CHINOIS

SLICED PINEAPPLE

ROSE ^{and} VIOLET LEAVES

Also a few pounds of

FRENCH NOUGAT

Remember our stock will soon be exhausted. Now is the time to order.

OUR

FRENCH SYRUPS

in FANCY DECANTERS are GREAT SELLERS. We will be pleased to send you quotations upon request.

HENRI JONAS & CO.
MONTREAL.

MANITOBA MARKETS.

Winnipeg, Man., November 15, 1902.

BUSINESS shows few new features for the week. Trade is good, and the increasingly cold weather and the fair amount of sleighing is enabling farmers to get about better. Interest throughout the country is still centred in the wheat movement before navigation closes. Traffic is badly congested at nearly every point, and the number of cars passing the inspector's office is greatly diminished, not having averaged 200 per day for the week.

Probably owing to the difficulty in getting wheat marketed collections are not quite up to expectations this week, although they are on the whole good.

CANNED VEGETABLES.—The situation shows no improvement over last week. Heavy consignments of canned tomatoes are coming in from the American side, to fill orders already taken, but this is certainly no relief to the price. Jobbers are quoting \$3.50 to \$3.65, but even at these figures there is practically nothing in them for them. Corn is firmer in tone, though no actual advance is quoted, but it is doubtful if a carlot could be bought at \$2 to \$2.10, the prices at which corn is quoted. Peas are firm and unchanged at \$2; beans at \$1.75. In canned fruits there is moderate activity and no change in price.

CANNED MEATS.—These are fairly active, and a list of prices at which they are sold may be of interest: Corned beef, 1 lb., \$1.70, do, 2 lb., \$2.90; brawn, 2 lb., \$2.80; roast beef, 1 lb., \$1.65, do, 2 lb., \$2.90; pigs' feet, boneless, 2 lb., \$2.85; pigs' feet, whole, 1 lb., \$1.15; chipped beef, 1 lb., \$2.85, do, ½ lb., \$1.70; boiled mutton, 1 lb., \$1.95, do, 2 lb., \$3.30; roast mutton, 1 lb., \$1.95, do, 2 lb., \$3.30; lunch tongue, 1 lb., Clark's, \$3.25; do, 2 lb., do, \$6.50; lunch tongue, 2 lb., Rex, \$7.50; tongue, lunch, 1 lb., Clark's, \$2.70; ox tongue, 1½ lb., Rex, \$8.50; do, 1½ lb., Clark's, \$6.80; do, 2 lb., Clark's, \$7.35; veal loaf, 1 lb. tins, Libby's, \$2.50, ½ lb. tins, Libby's, \$1.25; ham loaf, 1 lb. tins, Libby's, \$2.50; ham loaf, ½ lb. tins, Libby's, \$1.25; beef loaf, 1 lb. tins, Libby's, \$2.50; beef loaf, ½ lb. tins, Libby's, \$1.25; cottage head cheese, 1 lb. tins, Libby's, \$2.50; cottage loaf (veal), 1 lb., \$2.25; cottage loaf (veal), ½ lb., \$1.15; chicken loaf, ½ lb. tins, Libby's, \$1.75; jellied hocks, 2 lb. tins, \$2.85; premium soups, 1 lb. tins, Libby's, \$1.10; Cambridge sausage, Clark's, 1 lb., round tin, \$1.55; do, 2 lb. do, \$3; Geneva sausage, 1 lb. square tins, \$1.80; do, 2 lb. do, \$3.15; turkey, 1 lb., Avimer and Delhi brands, \$2.40; chicken, 1 lb., Avimer and Delhi brands, \$2.40; duck, 1 lb., Avimer and Delhi brands, \$2.40; potted ham, ¼ lb., 55c.; do, ½ lb., \$1.05; devilled ham, ¼ lb., 55c.; do, ½ lb., \$1.10; potted tongue, ¼ lb., 50c.; do, ½ lb., \$1.05; potted chicken, ¼ lb., 60c.; potted turkey, ¼ lb., 60c.; Armour's sliced ham, 1 lb., \$3.25; Armour's sliced breakfast bacon, 1 lb., \$3.25; Libby's sliced breakfast bacon, ¼ lb., \$1.75 per dozen; pate de foie gras, 7 oz., per tin, 50c.

CEREALS.—Rolled oats are still quoted at \$1.75 for 80 standard, and granulated, \$2.80 per sack of 98 lb.; cornmeal, \$1.80; white beans, \$2.40; split peas, \$2.70; pearl barley, \$3.35; pot barley, \$2.20; rolled wheat, \$2.25.

EVAPORATED AND DRIED FRUITS.—New Sultana raisins have arrived and

prices are unchanged. Valencias are firm and unchanged. We quote: New crop, fine off-stalk, Valencia, per box, \$2.25; muscatel, 2-crown, 7c.; ditto, 3-crown, 7½c.; ditto, 4-crown, 8c.; ditto, seeded, 1-lb. cartons, choice, 9½c.; ditto, seeded, 1-lb. cartons, fancy, 10c. per lb.

CURRENTS.—The market is active and the prices are unchanged. We quote: Fine Filiatras, 5c.; cleaned, 6c. and Vostizzas, in cases, 6c. per lb.

FIGS.—Choice cooking figs, in bags or tannets, 4½ to 5c.; apples, 7½ to 8c.; dried, 6½c., with a rather weaker market.

SUGARS.—These are unchanged at \$1.40 for granulated and \$3.80 for bright yellows.

LOBSTERS.—The finer grades of lobsters are particularly scarce. Lobsters, in glass, are almost unobtainable. Burnham's, in New York, are practically the only people with a supply, and to bring them in from there would make the price prohibitive. The whole lobster market is high and firm.

MACKEREL.—Good Canadian mackerel is also scarce. It would seem as if the American market absorbed the best of the fish caught, leaving the inferior grades to the Canadian trade. At least, this is the view of some of the buyers here.

POULTRY.—Supplies are increasing and all offerings are now in the shape of dressed. Turkeys make a fair showing at 12½c.; geese and ducks, 10c. and chickens, 10 to 11c. per lb.

DAIRY MARKET.

BUTTER.—The situation shows no new features and prices are without change. Very little is being done.

CHEESE.—All stocks are now Ontario, and the price is firm at 13 to 13½c. per pound.

OTTAWA TRADE GOSSIP.

THE weather here has been wet all week, causing business to be very slow among retailers. Wholesalers are still pretty busy handling goods which are arriving every day this time of the year, but business is reported only fair with them.

Sugars advanced 10c. to day, although since last week's report they had dropped 5c. The price now is \$3.87 for granulated and \$3.22 for yellows.

Raisins are reported to be firmer, and currants are the same as last week.

No change of importance has taken place worth mentioning, except that illuminating oil has advanced again. Best American is now 20c. and Prime White Canadian, 16c.

The tomato situation is about the same as last reported. You hear so many stories in regard to it that you don't know where you are. The prices quoted are from \$1.50 to \$2 per dozen. It is believed that after the excitement is over about \$1.50 will be the price.

In green fruits, at the Exchange, the sale on Monday was a clean-up one and consisted mostly of No. 2 stock. Prices were fair. Lemons are very scarce and in few hands. The price is \$3.50 to \$4 per box. Cranberries have advanced to \$10.50 per barrel for Cape Cod stock.

Flour and rolled oats are in good demand. We quote: Hungarian patent, \$4.10; strong bakers', \$3.80; Family,

\$3.70; rolled oats, 80s, \$1.60 per bag. Potatoes are selling on the market here from 75 to 80c., and are very scarce.

Coffee trade is reported brisk with the wholesalers here; also a demand for spices. Buyers are replenishing their stocks for the Christmas trade.

NOTES.

H. G. Gardiner, of Kilgour Bros., is in the city.

Frank Mallette, of Park & Blackwell, is on his regular trip here.

The executive committee of the Ottawa Grocers' Association are arranging for a euchre party to be held in Booth's Hall in a couple of weeks.

J. McGregor, of J. C. Wilson, Montreal, is going the rounds to day. He reports a drop in wrapping paper by his firm, owing to their being out of the combine.

The Bank of British North America have purchased the Leslie property on Sparks street, right in the centre of the business portion, and intend moving at an early date from Wellington street, where they have been for years.

G. W. Hunt, of the Ottawa Fruit Exchange, left a few days ago for Winnipeg with the intention of sizing up the situation so as to establish an exchange there. Western shippers as well as Californian, Jamaica and importers of Mediterranean fruit have been pressing Mr. Hunt for the past two years to do this, claiming that it is the best way to get a big fruit trade in the West. If it works as well as it has in Ottawa under the management of Mr. Hunt, it will be a boon to merchants and consumers in the West. A few years ago only wealthy people could buy fruit in Ottawa, as the business was in the hands of a few who only brought in a limited supply. Since the inception of the Exchange, and selling by auction every day, it has become an enormous business.

The Ottawa Cheese and Butter Board held their annual banquet on Friday night last in the Hotel Gilmour. The function was largely attended by public men, professors, dairymen, buyers, sellers and exporters. Its success reflects great credit upon the committee in charge. The spacious dining room was tastefully decorated, the menu was the very best, and a "Kipling" toast list had been prepared.

The annual report of the season was presented by the treasurer, W. H. Dwyer, which showed that the season just closed has been the most successful in the history of the Board, since its organization five years ago. The total number of cheese boarded amounted to 32,814 boxes made up of 21,651 white and 11,163 colored. The highest price paid was 11½c. and the lowest 9½c., or an average price of 10½c. per lb. It was estimated that about \$266,000 were paid to farmers in the Ottawa Valley and district along during the past season. A report from the inspector was also received dealing with the making of cheese in each factory.

The toast list consisted of "Our Dairying Industry," "Agriculture," "The City of Ottawa," "Export Trade," and "Transportation." All were responded to by eloquent speakers, after which a hearty vote of thanks was tendered to the chairman, John R. Reid, president of the Cheese Board. The banquet was then brought to a close by singing "God Save the King."

The Raisin of Matchless Quality—

TRENORS' BLUE EAGLE SELECTED VALENCIAS

FOR PROMPT SHIPMENT.

SANTA CLARA PRUNES

to retail profitably at five cents. 50-lb. boxes. Sizes, 100/120. Small-stoned meaty fruit.

As a profitable offset to the cyclone of Breakfast Foods whirled on the market, to retail at 15c. per lb. and over, we offer

WHEATINE

made in Canada from Canadian wheat—without a rival as to quality, without a peer as a profit-maker. Retail, 7½ lb. for 25c.

WARREN BROS. & CO., Toronto

The

Dominion Canister Company

Limited

MANUFACTURERS OF

The "Perfection" Canister

THE VERY BEST PACKAGE FOR

SPICES	BAKING POWDER	JELLIES
TEAS	STARCH	JAMS
COFFEES	BISCUITS	Etc., Etc.

IT IS A WISE MAN

who knows a good thing when he sees it. You can find out all about it and save money by corresponding with us.

The Dominion Canister Company, Limited

DUNDAS, ONTARIO, CANADA.

Nasmith's
Bread
and Cakes
Will
Bring
You
Business

We would be glad to hear from out of town grocers who are not handling our goods.

THE NASMITH CO., Limited

66 Jarvis Street, TORONTO.

CORKS and CAPSULES

Your requirements in these lines can be well looked after by us. We have both machine and hand-cut goods. All sizes cut to order. Also brewers' supplies.

S. H. EWING & SONS

96 KING ST., MONTREAL.

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Telephone orders receive prompt attention.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SARDINES are among Grocers' Wholesale Co.'s specialties. They have a splendid assortment in spite of the fact that small fish are scarce. Ask quotations.

"Nonpariel" prunes are now offered by T. Kinnear & Co.

Now is the time to buy Valencia raisins at The Davidson & Hay, Limited.

Choicest Golden Tipped Assam tea, very attractive, is in store with Grocers' Wholesale Co., Limited.

L. Chaput, Fils & Cie are expecting a lot of the famous "Owl" Chop Japan teas in this week, comprising about 1,000 packages.

E. D. Marceau reports the arrival of 128 boxes of fine tea leaf, completing an order of over 1,000 packages to one firm in China.

The Eby, Blain Co., Limited, are quoting "Maple Leaf" granulated sugar, the product of The Ontario Sugar Co., of Berlin.

W. H. Gillard & Co. have just at hand a large shipment of that celebrated stove polish, Dixon's Carburet of Iron stove polish, of which they are agents for Western Ontario.

The Davidson & Hay, Limited, have now in stock a full assortment of Malaga raisins.

The Eby, Blain Co., Limited, are offering prime, fall-caught lake trout and herrings, f.o.b. Midland.

The Davidson & Hay, Limited, have just received another consignment of fine Filiatra cleaned currants.

L. Chaput, Fils & Cie have a large quantity of table figs in boxes which they are offering at very attractive prices.

In our last issue an error crept into the ad. of Lumsden Bros. Instead of 10 per cent. 10 days, it should have read 1 per cent. 10 days.

L. Chaput, Fils & Cie expect to receive shortly a consignment of 250 packages of Young Hyson and Pingsuey teas; also about 500 1/2-chests of new crop Japans. Samples and prices furnished on demand.

E. D. Marceau is receiving by steamer Empress of China, 222 packages of dusts, siftings, fannings and nibbs. These are four good lines of Japan teas and show extra good liquor. Samples will be gladly sent.

The Eby, Blain Co., Limited, have now in store a large stock of new Malaga raisins in boxes, quarts, flats and 1-lb. cartons, and would advise intending buyers to order early before the assortment is broken.

The Davidson & Hay, Limited, have still some A1. brands this season's tomatoes.

Grocers' Wholesale Co., Limited, announce a shipment due of Rowat & Co.'s English pickles, 40-oz. and 20-oz. cruet, fancy bottle, etc. They will be offered at attractive prices.

Buyers of a good line of French macaroni and venticelli, in packages or loose, should ask prices of L. Chaput, Fils & Cie, who have just received into stock 1,500 boxes from Brussons, junior, France.

D. J. KELLY IMPROVING.

D. J. Kelly, of Kelly Bros., grocers, Queen street, Toronto, who has been having ill health all summer, is now getting better. Mr. Kelly's many friends amongst the trade will be glad to hear of his recovery.

FIRE IN TEA WAREHOUSE.

A fire occurred on November 13 in the establishment of W. D. Stroud & Sons, wholesale importers of teas and coffees, 31 and 33 St. Sacramento street, Montreal. Fortunately the blaze was noticed before it had made much headway, and was extinguished in a short time by the fire brigade. A small quantity of tea was destroyed.

The catch of Bank codfish is reported to be very poor this season.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
17 Front St. East - Toronto

EARLY-CLOSING IN MONTREAL.

J. B. E. POIRIER, secretary of the Grocery Clerks' Association of Montreal, has written to a local paper as follows, regarding the movement for early closing in that city, to which we have at different times referred:

Sir,—The clerks of Montreal of different lines of business have organized themselves into an association called the "Early-Closing Society," of which I have been elected chairman.

The object of our organization is to induce our fellow merchants and patrons to close their stores at a reasonable hour after 6 p.m. The movement has already been endorsed by the Grocers' Association of Montreal, which has asked its members to close their stores at 7 p.m. every Thursday night. The boot and shoe merchants and the retail dry goods merchants have also joined cause with us. The good work has already started and being put in operation in different parts of the city, especially in Point St. Charles. The merchants there are well contented because they can close their stores one night a week and are able to enjoy themselves with their families like other good citizens, and they hope that the movement will be kept up. Only they seem to have a certain fear that the movement will have a hitch, as one merchant, who has signed the agreement and has closed during three months, threatens to open his store on Thursdays, notwithstanding his agreement to join the others. This would be very serious, as one man opening his place of business forces his neighbors to do so as well, and so the whole line has to open up. As this merchant resides on Wellington street, right in the centre of business, I hope that he will stand by his agreement and not force all his confreres to open their places of business just on account of his opening his.

I would ask all ladies and buyers who generally do their shopping at night to be good enough to buy all their requisites during the day hours. By their doing so the merchants will have no pleasure in keeping their stores open at night. This is a favor I demand in the name of all the clerks of Montreal. The motto of all lady buyers should be: "Day shopping."

J. B. E. POIRIER,
Chairman of the "Early Closing Society."

A WEEK'S SALE OF "SALADA" TEA.

The "Salada" Tea Co.'s output last week amounted to a little over 70,000 lb. Over 35 tons of tea for one week's sales is certainly remarkable.

Legault & Legault, butchers, Montreal, have registered.

We have spared no pains or expense

in producing a line of Mince Meat that will appeal to everybody. Packed in convenient sized tins—1's, 2's, 3's, 4's and 5's; also in 25-lb. pails and bulk.

Now's the time to carry a full stock of

Clark's English Mince Meat.

EPPS'S

**GRATEFUL.
COMFORTING.**

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

**THE MOST
NUTRITIOUS.**

COCOA

**MINCE
MEAT.**

Everybody is talking Mince Meat these days, and they all tell you their's is the best.

We don't talk much, but we get there just the same, as others do the talking for us.

Capstan Mince Meat once sold is always sold.

In Packages or in Bulk, from 7-lb. pail to 600-lb. barrel.

CAPSTAN MFG. CO., Toronto.



**NEW GOODS
JUST ARRIVED.**

**Fancy Cape Cod Cranberries
Fancy Malaga Grapes
Fancy Jamaica Oranges
PRICES RIGHT.**

HUGH WALKER & SON, Direct Importers, GUELPH, ONT.



We want 100,000 Live Chickens annually for our export trade

We will pay the highest possible market price for really prime well-fed birds.

Correspond with
SCOTT, ASHTON & COMPANY, MORRISBURG, ONTARIO.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

CANADA AT FOREIGN FAIRS.

THE following exhibitions in which Canada is expected to take part will be of great interest to our readers. There are to be two in South Africa, one at Cape Town a year hence, and one at Johannesburg during the latter part of 1904. Canada has not yet decided, as a Government, in participating, but communication is being held with Lord Strathcona regarding the scope and importance of these two exhibitions. And action must be delayed until these communications are received.

The Government will be represented at the Osaka, Japan, Exhibition in 1903, and will occupy its own building. The Government will make a large display of agricultural and food products and in fruits and forestry, and the rest of the space, which is small, will be devoted to manufactured articles. It is somewhat difficult to determine what articles to exhibit to promote trade between two countries, but articles selected by the Government and commission will have freight charges paid, and an agreement made as to value so that in case of loss the matter could be adjusted without difficulty.

The Government has a collective exhibit at St. Louis in 1904 of our four great natural resources, namely, agriculture, horticulture, forestry and minerals. The rules and regulations preclude a collective exhibition of manufactures, as all articles have to be shown under their respective groups. Space will be supplied free to manufacturers who apply through the commission, and any information can be obtained at the Department of Agriculture, Ottawa. Mr. Hutchison, Exhibition Commissioner, will be in Toronto this week to confer with intending exhibitors.

A GREAT SALE.

A line of goods that no up-to-date grocer should overlook for his Christmas and holiday trade is the assortment of crystallized fruits from France which Henri Jonas & Co. advertised in last week's GROCER. From that advertisement many inquiries were received, and the goods sold rapidly. It would be difficult to find goods put up in a more tasteful style than these. The colorings of the different fruits are natural, and in an assorted box the contrasting shades produce a very pretty effect. They will make a striking display, and practically sell themselves. All sorts of fruits are put up in this way. They are very delicious. They are now going very quickly, and no one in the trade should fail to stock some of them.

There being a great scarcity in labor The Ontario Sugar Company have sent 150 Chinamen and a large number of Indians to the sugar beet farms throughout Ontario.

Crocers and Confectioners can rely upon the purity and excellence of

COWAN'S Cocoa, Chocolate

COWAN'S Famous Blend Coffee.

Cowan's Cake
Icings,

Cowan's Pure
Confections.

QUEEN'S DESSERT CHOCOLATE.
CHOCOLATE GINGER, WAFERS, ETC.

CHOCOLATE CREAM BARS.

COWAN'S SWISS MILK CHOCOLATE.

THESE ARE CHOICE CHRISTMAS GOODS.

THE COWAN CO., Limited

TORONTO.



Canadian Maple Syrup

Made straight from the maple tree and guaranteed pure; no adulteration whatever; stands upon its merits; money refunded if not satisfactory.

Canadian Maple Syrup Co., TORONTO, Canada.

"ACME" TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3 lb. cartons in a case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

They Cost Something, Of Course.

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick, or lose him.



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

Established 1869.
BUTTER, CHEESE,
EGGS, POULTRY.

Consignments solicited.
Highest prices. Prompt returns.

A. GIBB & CO.

83 COLBORNE ST.,

TORONTO

Try the "Imperial" Brand

— OF —

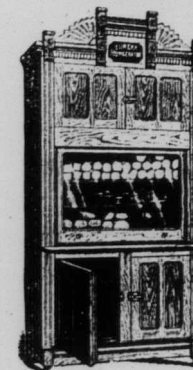
Peaches, Pears, Apples,
Corn, Tomatoes, etc.

They are packed from the choicest
fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

REFRIGERATORS.



Fit up your store with a Eureka Refrigerator and you will have a refrigerator that won't dry wet matches.

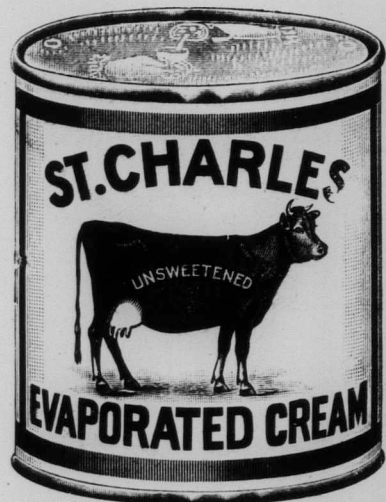
Write for our catalogue, guarantee test and testimonials which are free.

Eureka
Refrigerator Co.,

Wilbert Hooley, Manager,
54 Noble St., TORONTO.

This cut represents No. 13.

Phone Park 513.



"SOLD BY ALL PROGRESSIVE GROCERS"

Has stood the test of every climate.

This is a fact, with due respect to everybody in the business. It has got so now that

St. Charles Evaporated Cream

IS AS STAPLE AS SUGAR.

We of course know that some localities have less demand for it than others, on account of dairy interests, but every grocer sells some, and all together they sell a lot. We appreciate your assistance, and assure you of satisfaction by **Guaranteeing Every Can.** Our "Silver Cow" and "Purity" Brands of **Sweetened Milk** are also of highest possible quality, absolutely pure, and increasing very rapidly in demand over all sections of the country.

We are represented by all the leading Wholesale Grocers in Canada, any of whom will be pleased to quote delivery prices promptly.

St. Charles Condensing Co. - Ingersoll, Ont.

Address: ST. CHARLES CONDENSING CO., St. Charles, Ill., U.S.A.

LISTEN!



We are offering goods at the uniform Association prices.

We solicit your patronage on **the merit of our goods.**

We guarantee the quality of any line of goods packed by us **equal to the best brands packed on the Continent of America.**

We are ready to support this statement with samples. **Don't be side-tracked.**

Your wholesale house will supply our best brands if you insist upon it. If not, write for quotations.

Delhi Canning Co., Limited, -:- Delhi, Ont.

Gillard's Sauce Gillard's Pickle

Is still the best and cheapest.

The most delicious English pickle made.

AS SUPPLIED TO

HIS MAJESTY THE KING

AND

HIS ROYAL HIGHNESS THE PRINCE OF WALES, K.G., Etc.

Sole Proprietors:

GILLARD & CO., Limited, LONDON, ENG.

Confectionery

Now is the time to place your orders for the Christmas trade. We make everything in the candy line, from the Finest Bon-Bons and Chocolates to the

old-fashioned Sugar Sticks and Bull's Eyes. A big line of one-pound and half-pound fancy boxes, to retail from 10c. up.

The Canada Biscuit Co., LIMITED

KING ST. WEST AND BATHURST ST., CARS PASS OUR WORKS.

KING and BATHURST STS., TORONTO.

If you want the very best Sugars,
ask for

ST. LAWRENCE SUGARS

THE CANADIAN GROCER

THE ST. LAWRENCE SUGAR REFINING CO.,
MONTREAL. LIMITED,

Every Wholesale Grocer in Canada can supply them.

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collected
of these
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All
who ca
BUT
Dairy,
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" "
Cream
Cheese
Eggs, 1
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Apples
Asparagus
Beets
Blackberries
Blueberries
Beans,
Corn,
Cherries
Pears, 2
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Pears,
Pineapples
Plums
Peach
Plums
Pumpkin
Raspberries
Strawberries
Succot
Tomatoes
Lobster
Mackerel
Salmon
Sardines
Haddock
Kippers
Herrings
Olives
Lemons
Oranges
Citrus
Oranges
Quinces
Lemons
Bananas
Apples
Pineapples
Jersey
Milk
Apples
Can.
Oran
Gran
Paris
Eggs
Powder
Phos
Graham
Bread
No.
No.
Map
City

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



It's the flavor of a good article that makes it distinctive and desirable

UPTON'S

JAMS, JELLIES AND MARMALADE

are superior in this as in every other respect.

Best People Use Them.

Best Grocers Handle Them.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto, AGENTS.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
COFFEE				PETROLEUM			
Green—				Photogene	14 1/2	15 1/2	17
Mocha	24	23	28	Canadian water white	16	17	16
Old Government Java	27	22	30	Sarnia water white	16	17	16 1/2
Rio	10	7	12	Sarnia prime white	18	18	18
Santos	29	9 1/2	10 1/2	American water white	19	17 1/2	18
Plantation Ceylon	22	26	30	Pratt's Astral (barrels extra)	22	17	17 1/2
Porto Rico	22	22	25	Lily White (Canadian)	14 1/2	16 1/2	18
Guatemala	18	15	20	Silver Lead (American)	16	16 1/2	18
Jamaica	18	15	20	Crystal Spray (W. W. Amer.)	18	18 1/2	19
Maracatho	18	18	18	Pennoline (choice fcy. brand)	19	19 1/2	19
NUTS				Black— TEAS			
Brazil	14	15	16	Congou—Half-chests Kalsow	13	60	12
Valencia shelled almonds	29	31	30	Morning, Paking	17	40	18
Tarragona almonds	11	11 1/2	13	Caddies Paking, Kalsow	35	55	35
California almonds	19	19	19	Indian—Darjeelings	20	40	20
soft shell walnuts	4	50	50	Assam Pekoes	15	25	18
Canadian chestnuts, per bush	42	40	43	Pekoe Souchong	20	30	20
Formegetta almonds	7	11	9	Ceylon—Broken Pekoes	17 1/2	40	17
Jordan shelled almonds	6 1/2	7 3/4	8	Pekoes	42	50	42
Peanuts (roasted)	8	8	10	Gunpowder—Cases, extra first	22	28	22
(green)	8 25	8 25	8 25	Half-chests, ordinary firsts	42	50	42
Cocoanuts, per sack	13	11	12	Young Hyson—Cases, sifted	35	40	35
per doz.	10	12 1/2	13	extra firsts	22	38	28
Grenoble walnuts	10	11 1/2	12	Cases, small leaf, firsts	17	19	16
Marbot walnuts	9	16 1/2	17	Half-chests, ordinary firsts	15	17	16
Bordeaux walnuts	9 1/2	11	11 1/2	Half-chests, seconds	13	14	14
Sticky fiberts	15	13	15	" thirds	28	32	23
Naples fiberts	15	13	15	" common	16	19	18
Pecans	18	27	28	Pingsueys—	28	32	23
Shelled Walnuts	18	27	28	Young Hyson, 1/2-chests, firsts	16	19	18
SODA				Japans—			
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	1/2-chests, finest May pickings	38	40	38
Sal soda, per bbl.	70	75	80	Choice	32	36	33
Sal Soda, per keg	95	1 00	1 00	Finest	28	30	30
SPICES				RICE, SAGO, ETC.			
Pepper, black, ground, in kegs	16	18	18	Rice—Standard B.	3 00	3 10	3 1/2
pails, boxes	14	17	19	Patna, per lb	4 25	4 50	4 1/2
in 5-lb. cans	15	17	19	Japan	4 40	4 90	5 1/2
whole	15	17	19	Imperial Seeta	4 60	4 90	4 1/2
Pepper, white, ground, in kegs	26	27	26	Extra Burmah	5 1/2	5 1/2	5 1/2
pails, boxes	25	26	25	Java extra	5 1/2	5 1/2	5 1/2
5-lb. cans	23	25	25	Macaroni, dom'ic, per lb., bulk	3 1/2	4 1/2	4 1/2
whole	23	25	25	" imp'd, 1-lb. pkg., French	8	12	9
Ginger, Jamaica	19	25	20	" " " Italian	8	10	11
Cloves, whole	12	30	14	Sago	3 1/2	3 1/2	3 1/2
Pure mixed spice	25	30	25	Tapioca	3 1/2	3 1/2	3 1/2
Cassia	18	18	20				
Cream tartar, French	25	24	25				
" best	28	25	30				
Allspice	10	15	18				
WOODENWARE							
Pails No. 1, 2-hoop	1 65	1 55	1 90				
" 3-hoop	1 80	1 70	2 05				
" half, and covers	1 65	1 60	1 75				
" quarter, jam and covers	1 15	1 10	1 45				
" candy, and covers	2 50	2 90	3 20				
Tubs No. 0	10 00	10 15	8 50				
" 1	8 00	8 15	7 00				
" 2	7 00	7 15	6 00				
" 3	6 15	6 15	5 25				

THE "GLOBE" POLISH HAS COME TO **STAY**
AND ALL **DEALERS** CAN STOCK IT WITHOUT
HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

"GLOBE" METAL POLISH

Write for a supply of
Show cards and Advertising Novelties.

— WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES. —

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.



Schepp's Cocoanut.



A high-grade food product that you can recommend.
The best of its kind, that's all.
For particular people, Schepp's Improved Cocoanut
in packages.

L. SCHEPP CO.,

CANADIAN FACTORY: **TORONTO, CAN.**
NEW YORK.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents.

"Best in the World."

HILL, EVANS & CO'S (WORCESTER, ENG.)

PURE ENGLISH

MALT VINEGAR

*Delicate in Flavor and Aroma.
Splendid keeping properties.*

ROBERT WATERS' QUININE WINE

Quinine in a palatable form - 50 years' reputation.

Export Agents:

Robt. Crooks & Co., Botolph House, Eastcheap, London, Eng.

FIGURES CAN'T LIE.

Our Yeast Department made

1,084,320 YEAST CAKES

during week ending November 15th.

Canadian housekeepers can make with above

8,674,560 LOAVES OF BREAD.

NO ARGUMENT NECESSARY:—Housekeepers and Bakers throughout Canada know from experience that we make the only reliable dry hop Yeast in Canada.

E. W. GILLETT COMPANY, LIMITED,

London,
Eng.

TORONTO, ONT.

Chicago,
Ill.

INTERIOR AND WINDOW DISPLAYS.

MANY grocers are now only beginning to perceive in this generation the value of interior displays in building up their businesses. Some of the ones who have achieved the greatest success in their vocation recognized long ago the importance of these displays as a means of selling their goods, and took advantage of the fact. The customer comes in the store to buy sugar, perhaps, and

SEES NICELY DISPLAYED
on a stand or the counter some breakfast food which he has seen advertised

should be on the watch continually to take in as much custom as he can.

INSIDE AND OUTSIDE DISPLAYS.

As a means of showing off goods to advantage interior displays far surpass those made outside. The goods which are put out in front of the store generally catch the dirt and dust which is sure to be blown from the street, which much impairs their value. People dislike to see food exposed to the sun, the wind, the dust and the rain, and unless outside displays are well looked after the store front is disfigured. Goods standing outside are

away from the sun, dust, and rain and are in better condition for selling. Customers often dislike to have delivered them goods that have been outside, as they are often dirty, perhaps, have lost their freshness, but if they are displayed inside and proper care taken of them they are kept in better condition, and so will give the user more satisfaction.

CHANGING INSIDE DISPLAYS.

In regard to inside displays, they should be changed once a week, or at least once in two weeks. The goods should always be kept well dusted, and the flies kept away from them as much as possible. Some fine cotton netting thrown over the display will serve to exclude the insects and at the same time the goods can be seen plainly. The grocer should always have handy a quantity of the articles shown so that when a customer orders anything shown in the display he will not have to remove it from the stand, thus preventing the display from being disarranged.

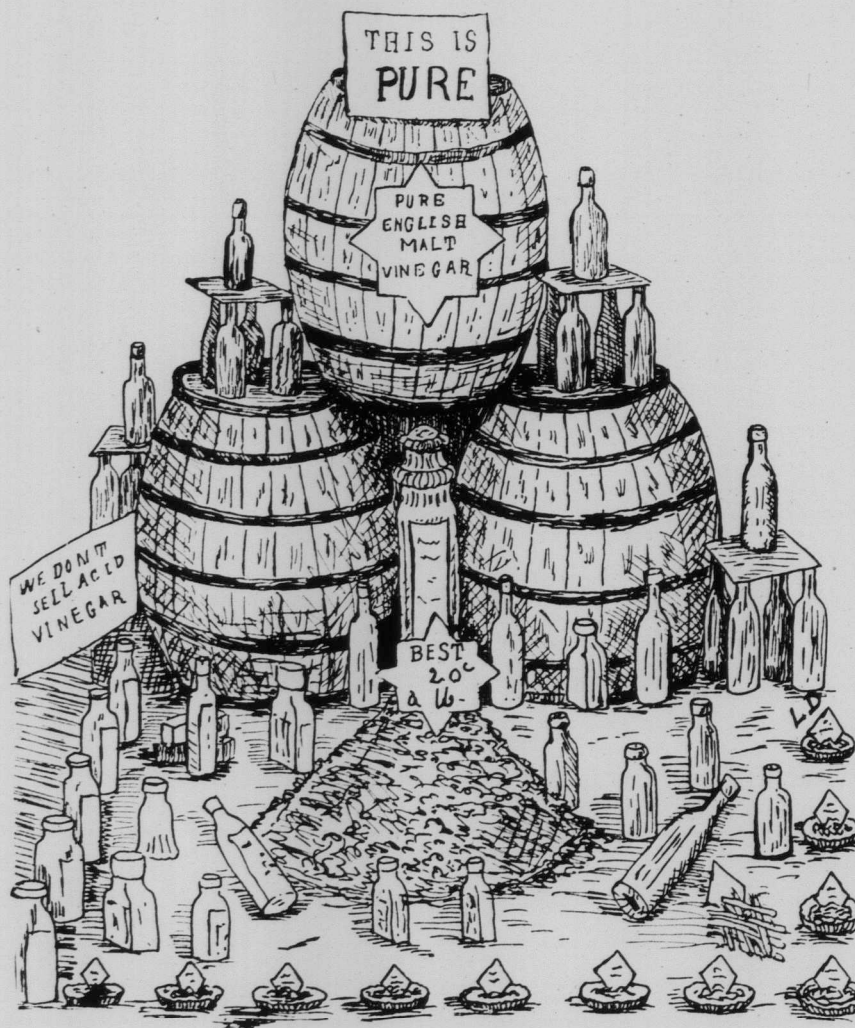
USE OF STANDS.

A stand is always suitable for displays inside of the store. It is useful, especially for canned goods, pickles, bottled goods, and goods in jars and packages. There should be four or five shelves in the stand to enable a large quantity of stuff being displayed on it without too much crowding, and it should be kept clean and neatly painted or stained, a dark color being preferable. A stand is always handy, occupies little space, and can easily be removed to any part of the store desired.

TABLES AND COUNTERS.

Many grocers utilize tables and counters a good deal for their displays, and nice piles of canned goods and similar articles can be made on these, but it is not wise for a grocer to take up too much of his counter with displays of goods as he is thus often much hampered for room and often the goods are knocked over and damaged by being in the way of someone. Showcases also are much used in the store for displaying goods and are especially useful for such stuff as candies, etc.

In the fall and winter the grocer usually displays canned goods, bottled goods and such articles, and in the summer, fruits. He should always be reasonable in his displays and not crowd up too much with them his floor space. Also, by adopting interior displays in his store



A Simple, but Attractive Display of Spices, Pickles and Vinegars.

extensively, and determines then and there to bring it home and give it a trial. The purchase is made, but if the customer had not seen the article in the display it would probably never have been sold. Hundreds of cases like the above occur every day, and the grocer

liable to be stolen; indeed, many grocers lose a good deal of money through their goods being taken in this way.

GOODS ARE KEPT CLEAN

Interior displays avoid all the above loss. Goods can be kept clean and

To Arrive in a Few Days:

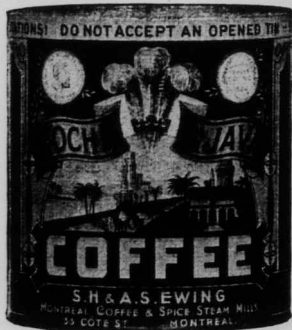
- California Raisins, Griffin Seeded.
- California 2-Crown Loose Muscatels.
- California 3-Crown Loose Muscatels.
- California 4-Crown Loose Muscatels.
- Malaga, Bevan's 3-Crown Loose Muscatels.
- 4-Crown Solari's Sultanas.
- 4-Crown Layers, Pallare's Valencias.

F. J. CASTLE - OTTAWA.

Established 1845

MODERN MACHINERY, UP-TO-DATE METHODS

Established 1845



1 and 2-lb. Tins.

S. H. & A. S. EWING'S

HIGH-GRADE

COFFEE and SPICES

"The goods that have stood the test of time."

"The perfected products of 57 years' study and experience."

(Have you seen the new ¼ Spice package "Prince of Wales" brand? Write for sample.)

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills,
55 Cote St., MONTREAL, P.Q.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

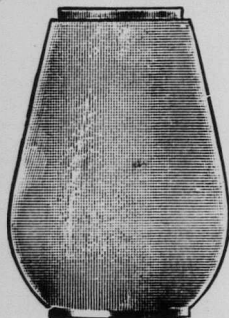
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

*McWilliam &
Everist*

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

California Evaporated Fruits

Apricots, finest in the market. Prunes, all sizes at lowest prices. Peaches, get our prices before buying.

**DATES FIGS NUTS
ORANGES, LEMONS**

Send for sample packages.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.
Phones, Main 54, Main 3428.

the grocer can better utilize this floor space and carry a much larger stock of goods than otherwise he would be able to do.

A PICKLING WINDOW.

When the autumn season commences the house wife's thoughts turn in the direction of pickles, and what is passing in the housewife's mind is naturally reflected in that of the grocer, and he strives, by means of an attractive display in his windows, to show that he has in stock just what is wanted for the manufacture of the finest pickles.

The grocer who arranged the display from which our cut is taken has been very successful along these lines, and has just put in an attractive window that is sure to draw custom, as not only is it well and effectually arranged, but he impresses on the public mind, by way of neat and plainly written tickets, that his vinegar is pure and not acid, and his spices are of the best—two very important points to consider in making pickles.

It would be superfluous to describe the arrangement of the barrels, etc., in the window, as the cut explains itself.

The up-to-date merchant would be likely to draw attention to this display by means of some special advertisement.

TO DETECT OLEOMARGARINE.

IN New York grocers and others have to be careful in selecting their butter as there is lots of oleomargarine on the market. The following from The New York Herald tells how to distinguish the two products:

"It seems curious to me that so few people are able to tell the difference between butter and oleomargarine," said an old butter tester a few days ago. "There is a very simple and easy method of distinguishing them.

"The test of which I speak will serve when a good chemist would fail after he has made a chemical analysis, for good oleomargarine has very nearly the same components butter has, even under chemical analysis. There is, you know, good and bad oleomargarine, as well as different qualities of butter.

"Doubtless you have noticed, after you have eaten a piece of very fat meat or gravy made from fat meat that there remains in your mouth a greasy taste. It may not be strong, but it is distinct. This is also true of cheap ice cream, in which lard is used. Well, this same taste remains in your mouth after you have eaten oleomargarine.

"When an expert dealer considers the purchase of a lot of butter, he has one of the packages opened. From this he takes a sample about as big as one of the patties that are served at restaurants. Placing this in his mouth he mashes it

around and lets it grow soft from the heat of his mouth, until it is what you might call 'mushy.' He then ejects it.

"If this substance is oleomargarine a lardy taste will remain. There will be a little grease sticking to the membranes of his mouth, no matter how finely the imitation may be made. If it is pure butter there will be no taste or grease.

"That is a test which any housekeeper can make at her grocer's. After she has tried it several times the grocer will learn to offer her nothing but pure butter."

SAMPLES OF NEW SUGAR.

"The Canadian Grocer" has received from Hugh Blain, of The Eby, Blain Co., Toronto, president of The Ontario Sugar Company, Berlin, Ont., a sample of the granulated sugar made at their factory from sugar beets grown in Canada. The sugar is of excellent quality, and those who have tested it have everything nice to say about it. The capacity of the factory is 60 tons per day, and cost \$600,000. The managing director is J. S. Williams, and James Fowler, of Toronto, is secretary.

In the Minister of Finance's official statement of the Colonial Conference there appears the following: "The Canadian representatives contended that if Canada gave British goods a preference, their Canadian goods reaching the British markets must be exempt from existing duties. Unless such a reciprocal arrangement was agreed on, then Canada must be free to take such other steps as circumstances must justify."

VICE-ROYALTY VISITS CANADA'S GREAT CANNING FACTORY.

HIS EXCELLENCY the Governor-General is evidently desirous of thoroughly familiarizing himself with those Canadian industries which tend to promote the prosperity of his people, especially the agricultural classes.

The other day, accompanied by his aide-de-camp, Capt. Bell, he visited the head office of The Simcoe Canning Company, at Simcoe. This company, by the way, is the most extensive one of its kind in this country, possessing several factories, nearly all of which are situated in the peninsula between Lakes Erie and Ontario, known as "The Garden of Canada."

His Excellency spent an hour in and about the factory at Simcoe, inquiring eagerly into the detail of the manufacture of the different products, and he evinced marked interest in following the processing from the time the raw materials went to the operators' hands until they came out canned and ready for shipment.

His Excellency expressed himself as being very much pleased and impressed with his visit, and also stated that a visit to the canning factory should have been included in the itinerary of the Boer delegates to Canada.

Before leaving, the Governor-General expressed a desire to have some samples of canned goods to take with him, and agreeable to his request, these were sent to his private car.

Bell & McCaul's general store, Dominion City, Man., was robbed of about \$25 last week.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

Ceylon Tea

BLACK or GREEN

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and the demand is constantly growing. Try them.

Ceylon Tea

BLACK or GREEN



As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means
and that also means
Which is packed in

KEEN'S
D.S.F.
SQUARE TINS.

Current Market Quotations for Proprietary Articles

November 20, 1902

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2 in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3	2 40
5-lb. tins, 7 1/2	14 00

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
1 "	12-oz.	3 50
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1/2 doz.	2 1/2-lb.	10 50
1 doz.	5-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER

Cases.	Sizes.	Per Doz.
4 doz.	5c.	\$ 40
4 "	4-oz.	60
4 "	6-oz.	75
4 "	8-oz.	95
4 "	12-oz.	1 40
2 "	12-oz.	1 45
4 "	16-oz.	1 65
2 "	15-oz.	1 70
1 "	2 1/2-lb.	3 40
1 "	5-lb.	7 31
2 "	6-oz.	Per case \$4 55
1 "	12-oz.	
1 "	15-oz.	

JESSEY OREAM BAKING POWDER

1/2 size, 5 doz. in case.....	40
1/2 size, 4 doz. in case.....	75
1/2 size, 3 " " ".....	1 25
1 " " " " ".....	2 25

VIENNA BAKING POWDER.

1 lb. tins, 4 doz. in box.....	82 25
1/2 lb. tins, 4 " " ".....	1 25
3/4 lb. tins, 4 " " ".....	75
3 oz. in paper, 4 doz. in box.....	70
5 " " " " ".....	35

BLACKING. SHOE POLISH.

Jonas'	Per gross \$9 00
Fronents	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.....	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Peckitt's Square Blue, 5 box lots.....	0 12
Gillett's Mammoth, boxes, 1 gross	9 00
Nixey's "Cervus" in squares, per lb.....	0 16
" " " " in bags, per gross	1 25
" " " " in pepper boxes, according to size.....	0 02

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
Nixey's refined, per 9 lb. box of 12 1 doz. chip boxes	1 50
Nixey's, as supplied the King, per 9-lb. box of 12 doz. block	1 50
Nixey's Silver Moonlight "Stave" Polish, in buckets 13 3 and 6-oz. size. Full price list on application.	

BOECKH'S CORN BROOMS.

UNITED FA-TORIS, LIMITED.	doz. net.
Bamboo Handles, A, 4 strings	4 35
" " " " B, 4 strings	4 10
" " " " C, 3 strings	3 85
" " " " D, 3 strings	3 60
" " " " F, 3 strings	3 35
" " " " G, 3 strings	3 10
" " " " I, 3 strings	2 85

BISCUITS.

GARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09

CANNED GOODS. MUSHROOMS.

Mushrooms, Rione	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir	19 50
extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S HENRI JONAS & CO.

Moyen's No 2.....	\$9 00
No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES. HENRI JONAS & CO.

1/2 Trefayennes	\$9 50
1/2 Rolland.....	9 50
1/2 Delory	10 50
1/2 Club Alpins.....	2 50

CHOCOLATES & COCOAS. COCOA—THE COWAN CO LIMITED.

Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins	3 75
" 1/4-lb. tins	2 25
" fancy tins	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

CHOCOLATE—FRY'S.

Queen's Dessert, 1/4's and 1/2's.....	\$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock	0 30
Diamond	0 25
" 8's.....	0 28

JOHN F. MOTT & CO.'S R. S. Molndoe, Agent, Toronto.

Mott's Broma	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 12
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracac Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibbs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liqueurs 0 19	0 30

CABBY'S. Frank Magor & Co., Agents.

Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42
" " 11-lb. tins.....	0 35 1/2

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.....	per doz. \$ 32
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
Breakfast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	35
Caracac sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

COCOANUT. L. SCHEPP Co.

1-lb. packages, 15 and 30-lb. cases.....	per lb. \$0 26
1/2-lb. " " " " ".....	0 27
1/4-lb. " " " " ".....	0 28
1/2 and 1-lb. pkgs., assorted, 15 and 30-lb. cases.....	0 26 1/2
1/4 and 1/2-lb. pkgs. assorted, 15 and 30-lb. cases.....	0 27 1/2
5c. package, 4 doz. in case, per doz.	0 45

Mecco
Dams
Claro
Sirda
Old D
"Old
"Coo
"15-yea
"h
"1-lb.
"4c
"Mada
"100 lb
"Cloth
"1 doz
"CO
"For s
"L
"F
"In 1c
"10 1/2
"500 t
"R

"THE EDWARDSBURG BRANDS"

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
 MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO

COFFEE.

JAMES TURNER & CO.	
Mecca	per lb. 0 32
Damasous	0 28
Oairo	0 20
Sirdar	0 17
Old Dnt. h Rio	0 12 1/2
E. D. MARCIAU, Montreal.	
"Old Crow" Java	per lb. 0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandehing Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	



CONDENSED MILK.

Borden's Condensed Milk Co.

"Eagle" Brand	\$1 65
"Gold Seal" Brand	1 30
"Petrels" Brand Evaporated Cream	1 20

CLOTHES PINS.

UNITED FACTORIES LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages (12 to a case)	0 12
6 doz. packages (12 to a case)	0 82

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto O. O. Beauchemin & Fils, Montreal

\$1, \$2.50, \$5, \$10 and \$20 books.

Un-covered and num. Coupons	4c.	4 1/2c.
Lined numbered.	3 1/2c.	4c.
	3c.	3 1/2c.

in lots of less than 100 books. 1 kind assorted 101 to 500 books. 500 to 1,000 books.

Allison's Coupon Pass Book

1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 1/2 cents each
15 00 books	6 1/2 cents each
20 00 books	7 1/2 cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	\$5 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	8 00
2 oz. " "	9 00
2 oz. Anchor extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat " "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square " "	21 00
4 oz. " " (corked)	36 00
8 oz. " " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
Per doz.	
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

Robinson's Patent Barley 1/2 lb tins 1 25
 " " 1 lb. tins 2 25
 " " Groats, 1/2 lb. tins 1 25
 " " 1 lb. tins 2 25

GINGER ALE & SODA WATER

Cantrell & Cochrane's Imported Ginger Ale and Club Soda Water... \$1 40

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 50
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75
Jams—T. UPTON & CO.	
12-oz. glass jars, per doz	\$0 95
1-lb. glass jars 2 doz. in case, per doz	1 50
2 1/2-lb. tin pail, 2 doz. in crate, per lb.	0 03
5-lb. tin pails, 8 pails in crate, per lb	0 16
7-lb wood pails, 6 "	0 06

14-lb. wood pails, per lb	0 06
30-lb "	0 06
Jellies—	
1-lb. glass jars, per doz	\$1 51
7-lb. wood pails, per lb	0 09
14-lb. " "	0 09
30-lb. " "	0 09

LICORICE.

YOUNG & SMYTHE'S LIST.

5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
Dulce large cent sticks, 100 in box	0 73

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12s.	\$22 50
F.C.	15 00
F.C. 1-15 bottles, 180s.	12 00
V.S.O.P.	12 00
V.S.O.P. pints, 24s.	13 00
V.S.O.P. 1/2-pints, 48s.	14 00
V.S.O.P. 1-15 bottles, 180s	20 00
V.S.O. quarts, 12s	10 00
V.S.O. 1-15 bottles, 180s	18 00
V.O. quarts, 12s.	8 50
V.O. pints, 24s.	9 50
V.O. 1/2-pints, 48s.	10 50
V.O. 1-15 bottles, 180s.	14 00
V.O. decanters, 12s.	0 51
V.O. " " pints, 20s.	13 00
V.O. flasks, Imp. pints, with thumblers	9 75
V.O. " Reputed	24 10 50
V.O. " no "	24s. 9 50
Chas. Couturier.	
Quarts, 12s.	7 00
1/2 bottles, 24s.	8 00
1/4 " 48s.	9 00
1-15 bottles, 180s.	13 50
Flasks, 24s.	8 00
1/2 Flasks, 48s.	9 00
Flasks Imperial pints, Copale, 16s.	8 00
F. Marion & Cie.	
Quarts, 12s.	6 00
1/2 bottles, 24s.	7 00
1/4 " 48s.	8 00
Flasks, reputed 24s.	7 10
Flasks, 1/2-pints, 48s.	8 00
1-15 bottles, 180s.	12 50
Flasks, Imp. pints with thumblers, 16s.	8 00

Cognac In Wood.

Ph. Richard.

Gals.	Oct's.	Oct's.	Bbls.	Hds.
Couturier	\$4 00	\$3 45	\$3 85	\$3 80
Marion	3 75	3 60	3 50	3 40
Ph Richard				
V.S.O.P.	5 50	5 35	5 25	5 00
Richard				
V.O. proof.	4 25	10	4 00	3 90
Richard 5 up.				
proof V.O.	4 00	3 80	3 70	3 50
Richard Fine				
champagne	6 00	5 90		
Gin—Pollen & Zoon, in Cases.				
Red, 15s			\$10 00	
Green, 12s			5 00	
Poney, 12s			2 50	
Gin Pollen & Zoon, in Wood.				
Gals.	Oct's.	Oct's.	Bbls.	Hds.
Gin, P. & Z.	\$3 15	\$3 05	\$3 00	\$2 95
Mitchell Bros. Limited - Scotch.				
1 case. 5 cases.				
Heather Dew, ordinary qts.			\$ 7 00	\$ 6 75
12s.				
Heather Dew, stone jars.			12 50	12 25
Imperial, 12s.			10 00	9 75
Heather Dew, oval flasks, quart, 12s			11 25	11 00
Special Reserve, oval, pts. 24s			11 75	11 50
ordinary qts.				
12s.			9 00	8 75
Special Reserve, 1/2 bottles, pints, 24s.			10 00	9 75
Extra Special Liqueur, Bagon, 12s.			9 50	9 25
Extra Special Liqueur, ordinary bottles, 12s.			9 50	9 25
Heather Dew, flasks, 48s.			12 00	11 75
1/2 flasks, 60s.			9 00	8 75
Mullmore, Imperial oval quart flasks, 12s			10 00	9 75
Mullmore, flasks, Imperial pints, 24s			10 50	10 25
Mullmore, flasks, ordinary pints, 24s			7 75	7 50
Mullmore, 1/2 flasks, ordinary, 48s.			9 00	8 75
Mullmore, ordinary quarts, 12s			6 50	6 25
Mullmore ordinary pints 24s			7 50	7 25
Scotch Whiskey in Wood.				
Gals.	Oct's.	Oct's.	Bbls.	
9gals.	17gals.	40gals.		
Special Reserve	\$4 51	\$4 25	\$4 15	\$3 90
Heather Dew				
"A"	4 00	3 85	5	3 65

RECKITT'S Blue and Black Lead { **ALWAYS GIVE YOUR CUSTOMERS SATISFACTION**

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Extra Special Liqueur, Oil Scotch, Whiskey in Cases.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Whiskey in Cases (Mitchell Bros.), Cruisken Lawn, Old Irish flasks.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Irish Whiskey in Wood, Mitchell Special, Old, B, C.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Champagne Wine in Cases, Duc de Pierland, Cardinal, Vve. Amiot.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Blandy Bros Wine, Blandy's Madeira Wine, Very Superior.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Blandy's Malaga, Pale Sweet Blue Label, Blandy's Sherry.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Manzanilla, Murosa, Blandy's Port Wine, Invald Special.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Blandy Bros. Wine in Wood, Madere, Malaga Pale Sweet.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Canadian Whiskeys, Gooderham & Worts, J. P. Wiser & Son.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes LYE (CONCENTRATED), Gillett's Perfumed.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes MINCE MEAT, Wethey's Condensed.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes MUSTARD, Coolman's or Keen's, D. S. F.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes HENRI JONAS & Co., Pony size, Imperial, Tumblers.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Mugs, Pint jars, Quart jars, E. D. MARCEAU.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes "Condor" 12-lb. boxes, 1/2 lb. tins, 1 lb. tins.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes "Old Crow" 12-lb. boxes, 1/2 lb. tins, 1 lb. tins.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes OLIVE OIL, Barton & Guestier's quarts.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes ORANGE MARMALADE, T. UPTON & CO.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes PICKLES, STEPHENS', A. P. Tippet & Co.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Patent stoppers, Corked.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes SODA - COW BRAND, DWIGHT'S, Case of 1 lb. con.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes EMPIRE BRAND, Brunner, Mond & Co., Case 120 1/2-lb. pkts.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes "MAGIC" BRAND, No. 1, cases, 60 1-lb. packages.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes SOAP, Maypole Soap, color, black.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes GIORIA SOAP, Straw Hat Polish, EDWARDSBURG STARCH CO.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Laundry Starches, No. 1 White or Blue, Canada Laundry.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Culinary Starch, Benson & Co.'s Prep. Corn, Canada Pure Corn.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Rice Starch, Edwardsburg No. 1 white, Blue, 4-lb. lumps.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes BEE STARCH, Cases, 64 pkgs, 48's, 1/4 Cases, 32 pkgs.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Brantford Gloss, Canadian Electric Starch, Celluloid Starch.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Culinary Starches, Challenge Prepared Corn, No. 1 Brantford Prepared Corn.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Crystal Maize Corn Starch, 1-lb. packages, boxes 40 lbs.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes STOVE POLISH, ENAMELINE, No. 4 - 3 dozen in case.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes RISING SUN STOVE POLISH, For durability and for cheapness.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Rising Sun 6-oz. cakes, Rising Sun, 3-oz. cakes.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes SALADA CEYLON, Wholesale Retail, Brown Label, 1's.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes TEAS, SALADA CEYLON, Wholesale Retail, Green Label, 1 and 1/2's.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes KOLONA PURE CEYLON TEA, Ceylon Tea, in 1 and 1/2 lb. lead packages.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes RAM LAL'S PURE INDIAN TEA, Cases each 60 1-lb., 80 1/2-lb.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes LUDELLA CEYLON, 1's AND 1/2'S PKGS., Blue Label, 1's.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes CROWN BRAND, Wholesale Retail, Red Label, 1-lb. and 1/2's.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes E. D. MARCEAU, Montreal, Japan Teas, "Condor" I 40 lb. boxes.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Black Teas, "Nectar", in lead packets, Green label, retain 0.26.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes Black Teas, "Old Crow" Blend, Bronzed tins of 10, 25, 50 and 80 lb.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes LITTON'S TEA (in packages), Price per lb., No. 1, cases 50 lb.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes TOBACCO, THE EMPIRE TOBACCO CO., LIMITED, Smoking - Empire, 3/8's.

Table with 4 columns: Item, Price 1, Price 2, Price 3. Includes VINEGARS, E. D. MARCEAU, Montreal, Per gal, FMD, pure distilled, highest quality.

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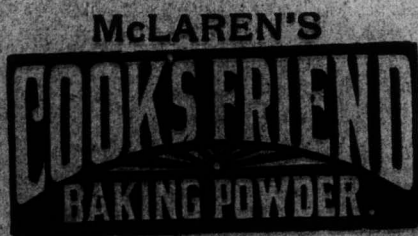
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