

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER



## QUALITY..



When a salesman talks price to you  
**Ask him about QUALITY**  
When he talks quantity  
**Ask him about QUALITY**  
When he talks merit to you  
**Ask him about QUALITY**

That's the  
**STRONG POINT**  
in  
**Colman's Mustard**

## Dinner Biscuits

Instead of Bread at dinner, many people may prefer using our special "Dinner" Biscuits, and our customers will do well to notice this line.

They are very suitable for use with soup, being always crisp and tasty, and they also adapt themselves to such a variety of uses that they may well become popular in hotels and with housekeepers generally.

Chas. Gyde  
Canadian Agent  
MONTREAL.

### Peek, Frean & Co.

Manufacturers

LONDON, ENG.



<p><b>Corn Brooms</b></p>	<p><b>BROOMS</b></p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck"</p> <p>...</p> <p>Always reliable and as repre- sented.</p>
<p><b>STANDARD BRANDS</b></p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Flush Handles. Large Variety. Low Prices.</p>		
<p><b>WHISKS</b></p>	<p><b>H I S K S</b></p>	<p>The H. A. Nelson &amp; Sons Co., Limited 59 to 63 St. Peter Street <b>MONTREAL</b> Toronto Sample Room 58 and 59 Front St. West</p>
		<p><b>Corn Whisks</b></p>



**THE  
FORMULA**

for a well appointed meal embraces :

**HEINZ KETCHUP**  
**HEINZ BAKED BEANS** with Tomato Sauce  
**HEINZ PICKLES**  
**HEINZ TOMATO SOUP**  
 and others of the  
**57 HEINZ VARIETIES**

The Progressive Grocer keeps them all in stock.

Canadian Trade supplied by

**H. P. Eckardt & Co.,** **Hudon, Hobert & Co.,**  
 Toronto. **Montreal.**

**A Few Unassailable Facts.**

We are the oldest established Salt makers in Canada.  
 Thirty-one years' experience is not to be despised.  
 We know how to make Salt, we know what the public require, and we can supply it.  
 Our customers ordering Salt know they can rely upon prompt service.  
 We handle nothing but the best; and that is why we can say without boasting regarding our business connection, "What we have we'll hold."  
 Our Table and Dairy Salt—"Coleman" brand—is a good seller. It is a **PERFECT** Salt. Every crystal sparkles. Its marvellous purity is a guarantee it does not harden.

SEND FOR  
 SAMPLES AND PRICES.

**R. & J. RANSFORD, Clinton, Ontario.**



# Suggestions

## Cox's Gelatine.

The brand folks know—tried and true in its purity and its strength. It makes a rich and a crystalline jelly, and it does its work quickly and surely. The economical housewife's gelatine—Cox's.

**The Best and Strongest.**

## Lazenby's Jelly Tablets.

13 varieties of already sweetened and absolutely pure, flavored jelly tablets. The field of their sales is widening—"quality counts" you see.

## Lazenby's Soup Squares.

Large orders recently filled in London for the Government for the Indian frontier. Competition is always out-distanced by quality—again we say "quality counts."

## Stower's Lime Juice Cordial.

Absolutely no musty flavor so common in similar preparations. Not a drop of alcohol in it. Used by the Queen and both Houses of Parliament. The highest quality made anywhere by anybody. Good profits for you in handling it.

## "Thistle Brand" Finnan Haddies.

Real Finnan Haddies, cured, smoked and packed right at the waterside. Thus, they retain that delicate flavor that consumers like and yet so seldom get.

Packed at St. Mary's Bay, N.S.

## Stower's Lime Juice.

The most economical for your customers because 20 per cent. stronger than any other. Absolutely pure Lime Juice—purified twice over! A money-maker and a "customer-keeper." A quick, seasonable seller for now!

Every one the best of its kind.

--- Agents ---

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.



# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

## Free Cereals!

So sure are we that the quality will surprise and the prices of our Cereals will please, that we offer to send you Samples of our Gold Dust Corn Meal, Pot Barley, Wheatlets and Wheat Farina, absolutely free of any cost to you, and enough of each of them so that your wife can test the quality carefully in your own home.

We make a specialty of mixed car-load orders of them together with many other cereals that we manufacture—send for the Free Samples. There will be no obligation on your part to buy even after you get them. We want you to test them—in your own home.

FROM MANUFACTURER TO  
RETAILER DIRECT.

THE TILLSON CO'Y, Limited,

Tillsonburg, Ont.

To give unconsciously is not generosity, but wasteful and ridiculous excess.

Your customers do not thank you for the little extras you give them—they are as unconscious of your wasteful generosity as you are yourself.

We can cure you and your clerks of this habit. We have a system that will stop it.

### The Money-Weight System.

Write to us for particulars of the system which checks overweight and losses. We can let you into some of the secrets of merchandising that may surprise you.

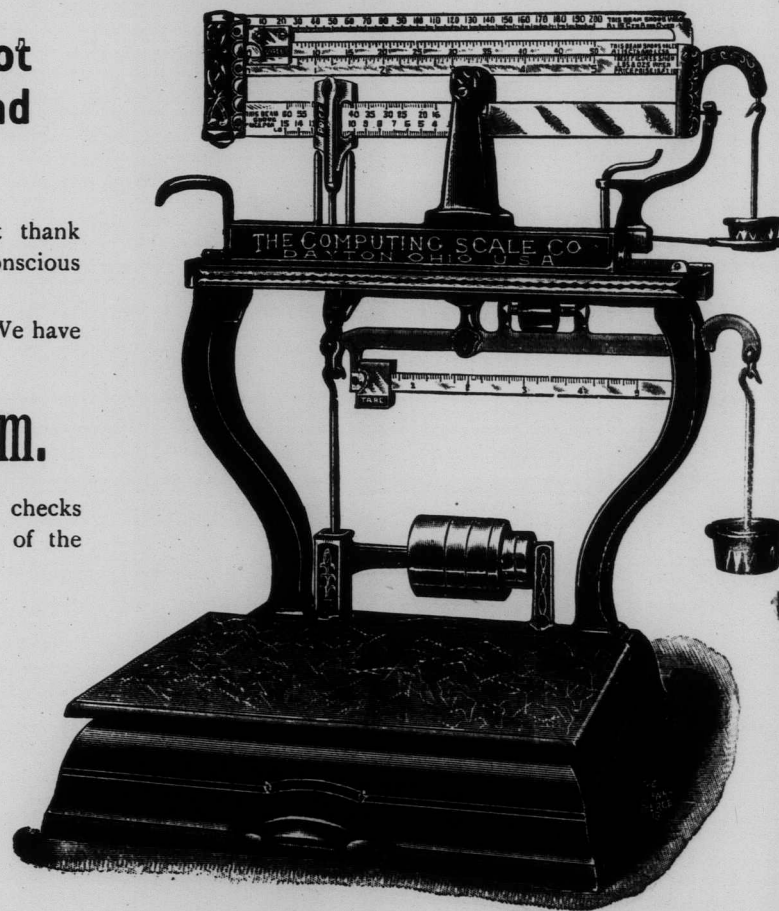
Address:

**THE COMPUTING SCALE CO.**

DAYTON, OHIO.

or **MONEY-WEIGHT SCALE CO.**, Sole Distributors,  
47 State St., Masonic Temple, Chicago, Ill.

or **L. A. DAVIDSON,**  
104 King Street West, Toronto.



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It is surprising how sensitive some of the grocers are, who, after writing me for samples and prices, send me an order for my Cigars, and then, because I ask them for references as to credit, consider it as a personal slight.

They forget that in many cases they are absolute strangers to me, and that, while in ninety-nine cases out of a hundred

**Payne's Cigars.**

they are entitled to all the credit they want, I have to adopt one rule on BUSINESS PRINCIPLES. I want all the business I can get, and I will fill every order I get, gladly, if a grocer will only give me one good reference.

Of course, there are many grocers whom I know about personally—it is only from ABSOLUTE STRANGERS that I ask for a reference.

J. BRUCE PAYNE, Mfr.,  
Granby, Que.

The "Pharaoh" for a 10c. line.

The "Pebble" for a 5c. line.

There is no test like a trial.

GIVE

**CROWN EXTRACTS**

a trial and you will be satisfied with the test, and continue ordering.

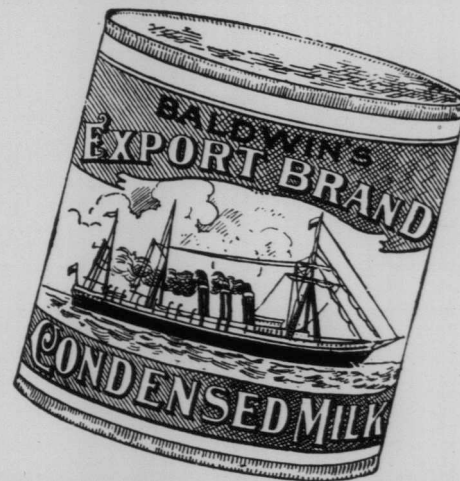
**The Greig Manufacturing Co.**

456 St. Paul St., MONTREAL.

The Dominion Analyst places Baldwin's

**EXPORT**

Brand Condensed Milk at the head of the list in competition with all other brands on the market.



**ROSE & LAFLAMME,** Selling Agents, **MONTREAL.**



LORD KITCHENER CONQUERED THE SOUDAN and  
**"THE SIRDAR"** Smoking Tobacco

is conquering the tastes of the Canadian public.

**GROCERS.**—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

**JOLIETTE TOBACCO CO.**

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.





# "SNOW DRIFT"

THE GOVERNMENT STANDARD OF BAKING POWDER SHOULD BE ABOUT RIGHT FOR YOUR TRADE. SEE PRICE LIST IN MARKET QUOTATIONS OF THIS ISSUE.



# LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

**YOUNG & SMYLLIE**  
BROOKLYN, N.Y.

Established 1845.



# A SIGN OF THE TIMES

is the way **IMPERIAL** Cheese is taking the place of all other brands of cheese. The tendency of the age is to use whatever is convenient, handy and economical.

While **IMPERIAL** Cheese combines these elements, it is also a standard of purity, and has that rich, delicious flavor which can never be obtained in ordinary cheese.

**A. F. MacLAREN & CO., Toronto, Canada.**

# LIKE MEAT WITHOUT SAUCE

is breakfast without marmalade. Yet many people never eat marmalade because of the impurities which most brands contain.

This need no longer hinder them, for they can now obtain a Canadian product which is absolutely free from adulteration — **UPTON'S MARMALADE.**

A purer, healthier food was never made.

In 1-lb. Glass Jars, \$1.00 per doz.  
In 7-lb. Wood Pails, 7½c. per lb.



**HENRY WRIGHT & CO.,** Canadian Agents, **TORONTO**



# The Tea Plant



thrives best in a warm, damp climate. High temperature and an abundant rainfall

are absolutely necessary. This is one reason why CEYLON and INDIA grow the best and healthiest teas in the world.

They are both blessed with an abundance of rain and the climate is known as humid.



## Perfection

in tea planting, raising, cultivating, preparing, handling and shipping is reached by British growers only.



TWO LINES IT WILL PAY YOU TO HANDLE:  
**Diamond Baking Powder**

1-lb Tins, 2 dozen in a case	- - - -	\$2.20 per dozen.
$\frac{3}{4}$ lb Tins, 3 dozen in a case	- - - -	1.30 per dozen.
$\frac{1}{4}$ -lb. Tins, 4 dozen in a case	- - - -	.60 per dozen.

We guarantee this powder to be equal to any on the market.

There's none better--  
 not even at twice the money.

**New York Ginger Ale**

Quart bottles,  
 1 dozen in a case.

Some of our customers sell from 20 to 25 cases per month, at a profit of 50 per cent.  
 As far East as Belleville and as far North as Sundridge 5-case lots are delivered at 80cts. per dozen, beyond these points 90cts. per dozen.

We are Sole Agents for NEW YORK GINGER ALE for the grocery trade of Ontario.

**W. H. GILLARD & CO.,** Wholesale Grocers and Tea Importers. **HAMILTON.**

**DOLLARS**

are made  
 by  
 selling . . .  
**Paterson's  
 Sauce.**



**Rose & Laflamme**

Agents | MONTREAL.



OLIVES  
 AND  
 PURE  
 OLIVE  
 OILS.

**Batty & Co.**

ESTABLISHED 1824.

LONDON.



Makers of High-class

**PICKLES**  
 OF  
 ALL KINDS.



**SAUCES**  
 OF  
 ALL KINDS.

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**VOL. XI**

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BY J. W.

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**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIII.

TORONTO AND MONTREAL, MAY 12, 1899.

NO. 19

**SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.**

**A** PRIZE was recently offered by the Grocery World, Philadelphia, for the best and simplest form of bookkeeping for a grocer. The result was announced the other day, J. W. Rittenhouse being the winner, while eight others secured honorable mention. Subjoined is the first-prize essay and one of those which was honorably mentioned:

BY J. W. RITTENHOUSE, SCRANTON, PA.

I have a Eureka cash register, which has an upright cabinet of 260 drawers, 1/2 inch deep, 3 inches wide and about 6 inches long. Each drawer is numbered and has a space for a card with the name of the customer. This cabinet was intended to use with coupons, but nor liking the coupon system I arranged a system of my own.

The charge is made on the day book and pass book at the same time by the use of a carbon sheet and footed up. No matter how often the book comes to the store it is always footed up in full on leaving, viz.: John Smith comes in to make a purchase, his book is footed up at \$10. We start the charge on the day book as follows, his drawer being No. 20:

(20.)

John Smith.

	\$10 00
1 lb. butter.....	\$0 23
1 lb. lard .....	10
Sugar .....	28
	— 58
	\$10 58

In transferring this to the charge sheet in the proper drawer, viz., No. 20, it is copied and footed exactly as it is on the day book and the pass book, or where a whole month's

order is to go on the sheet at once, you can save half the labor by using your carbon sheet between the page of the pass book and the drawer sheet, in that way posting, charging and rendering a bill all at once. The sheets are made to fold over once, and just fit the drawer nicely.

In each drawer there is a jump-up, with an attachment for holding slips. This is in case a customer does not bring his book. The charge is then transferred from the day book to a slip cut for that purpose and stuck in this jump-up (all Eureka cabinets have them). This then tells how often the customer comes without the book—day and date.

A good feature about it is you cannot open the drawer without noticing the slips, if there are any, and, consequently, when the book comes again you will put it on, and it is then fresh in the customer's mind.

I will say for this system that in the five years I've used it I've never had one cent disputed in my accounts. The customer always knows what he owes, and so do I.

No confusion on pay day to make up books—they are always ready. It gives the customer confidence in the merchant. It keeps both posted—the merchant as to the amount of credit extended, and the customer can, if he will, continue to live within his means.

BY FRANK GARRIGUES, MOORESTOWN, N.J.

I adopted, or, rather, worked out a plan some time ago which I think a very good one, but, of course, I know it is not perfect, hence am anxious to see a better one. For the benefit of some who may not be using so good a one, I submit mine.

All orders are taken on pink slips over

carbon paper, which makes two copies exactly alike. This avoids possibility of mistakes and disputed accounts. The original is not separated from the duplicate until the order is filled, so that price to be charged for anything like cheese, which has to be weighed, can be filled up on each slip at once.

When the order is all up the original is placed on the goods under a string, and shows where they are to go, and gives the housekeeper a chance to see at once on receipt of goods if all are delivered and account is correct. The duplicate is placed at this time in the cash register, and serves as my original entry of charge items.

The pink slips come to me in pads of 50 each, numbered. When the boy goes out to deliver goods he takes each day a new manila slip specially prepared for him, with numbers from 1 to 50 printed thereon. If Mrs. Jones pays him any money on account, he gives her credit therefor on this slip, in its proper place, by name. If she pays for goods just delivered, he gets the number from her slip and marks the amount received opposite to the corresponding number on his manila slip. On his return these different items are added on this slip with the amounts received on account, deductions made for such items as he pays out, like freight, toll, etc, and the footing shows undoubtedly what he must turn in to the cashier.

The different slips in the register are then gone over; all found paid on driver's slip are at once marked "paid," but kept for future reference in case of an error, etc. Balance are at once posted in ledger, which is the only book of accounts I keep. Using a cash register, I devised a slip (see inclosed white slip) to keep it in for purposes outlined thereon.

[OVER]



## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

(Here is the white slip referred to, both sides being reproduced.—Ed.)

1899		Change.	\$
Received from			
Paid for stock			
Expenses			
Wages			
Cash sales		\$	
Cash balance		\$	
Checks		\$	
Bank Notes			
Pennies			
Nickels			
Dimes			
Quarters			
Halves			
Dollars			
Credit sales			
		Shortage	
		Overplus	

As soon as the pink slips are posted in the ledger, all of them, both paid and unpaid, are collected with the white slip and the driver's slip, and fastened with a McGill fastener and filed away as my day book. These are easily referred to at any time for any purpose. Each month's slip is held together by a gum band.

Now then, for my ledger and the way I use it.

This is a plain double entry book, with as wide a page as I can get—indexed and paged, of course. It is all kept with a lead pencil, so as to avoid the trouble of using a blotter after each entry. If a good pencil is used I find no danger of it becoming illegible. Entries are made as follows:

		Dr.		Cr.	
1899	Thomas Jones.				
	.79 1.15 .56 3.14 7.00				
April	4 6 7 10 11	12 64		4-14	12 64

Of course, I soon learn the page devoted to each customer, which is always a double, that is, an open page.

The turning from page to page and marking with lead pencil—no blotter—is soon done. One line will always carry the charges for a week, so a double page lasts a full year. Then I begin a new ledger, always keeping the same page for the same customer, so as to help my memory in posting. Now then, all my pink slips have printed on them, "Keep this bill for reference," so when I send out statements on the first of each month, as I always do, I can use a printed line, "For groceries as per bill," and by only filling in dates on one side and amounts on opposite side, I save much writing here and get everything plain.

Of course, should a customer lose a pink slip, I can easily produce my own for same day and prove an exact duplicate. I use only one book and never copy an original order. I can't use less books, and fail to see how I can do less writing.

### A FRIENDLY PEDLAR.

From a recent issue of a Philadelphia daily we take the following item:

"A pedlar sold Mrs. Hastings, of No. 415 Bridge avenue, Camden, a pound of coffee yesterday. She gave him a \$5 bill and he left the door to get change, which he is apparently still seeking, for he never got back. The bag of coffee he left is worthless."

This pedlar is a true friend of every grocer in Camden, and the trade there ought to go his bail if he is caught. In this one act, he has done more to set good

Mrs. Hastings against pedlars and toward grocers than almost anything else he could do. Incidentally, Mrs. Hastings has herself and no one else to blame for the loss of this \$5 bill. What beautiful confidence must a woman have, not only to buy coffee of an itinerant pedlar, but to afterwards entrust him with \$5!

Long may such pedlars thrive!—Grocery World.

### TEA CONSUMPTION IN RUSSIA.

Some interesting figures are given elsewhere of the imports of tea into Russia, which, according to a Russian tea-buyer in Colombo, amount annually to 54,000,000 lb. of ordinary tea and another 86,000,000 lb. of brick tea. If we could only displace half of the former amount, or, say, ship 25,000,000 lb. annually to Russia, what a difference it would make to Ceylon planters, and above all to the Colombo tea market, as nearly all of it would be bought and sold in Colombo and be shipped direct! We do not despair of this being effected within the next few years. The rough estimate of shipments to Russia for this year is 6,000,000 lb., but we are assured that this is likely to be exceeded. The number of Russian tea-buyers settled here—at present four in number—has been steadily increasing, and among the passengers on the last P. & O. mail steamer for the Far East were four other Russian gentlemen bound for China to buy tea, all of whom announced their intention of paying the Colomco tea market a visit next year. The outlook in this direction, in spite of the heavy duty in Russia, and the fact that the population on the whole are very poor, very conservative, and speak another language, is very satisfactory; and is a bright contrast to our American experience, where we have been spending thousands of pounds trying to convert our "cousins" to take our product, but with comparatively little success.—Times, Colombo, Ceylon.



Our Circle Blends unaltered by  
the rise in the market, either in  
quality or prices! . . . . .

# TEAS

We hold stocks of the proper growths bought months ago at the bottom of the market, and don't care a button about the advance. Send us your orders.

Lucas, Steele & Bristol, Hamilton.

## SNAPS -- SNAPS -- SNAPS

Trenor's Eagle Brand Fine Off-Stalk Valencia Raisins.

Arguimbau's Brand Fine Off-Stalk Valencia Raisins.

Mayan's Brand Fine Off-Stalk Valencia Raisins.

Ostrich Brand Bosnia Prunes, "J."

Ostrich Brand Bosina Prunes, "G."

All scarce goods and will be more so later on. BUY NOW, we are selling cheap.

**JAMES TURNER & CO.,**

Importers and Wholesale Grocers

... HAMILTON

## Trout Fishing

Take with you some Reindeer Milk, Reindeer Coffee and Reindeer Cocoa, prepared specially for sportsmen.  
Boiling water the only requirement.

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WRITE  
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FOR

## Crown Blend Package Tea. Crown Brand Baking Powder.

NOTE THE FOLLOWING CHANGES IN PRICE OF STARCH :

Canada Laundry,  $4\frac{1}{4}$ . Gloss Starch, 1-lb. pkgs.,  $4\frac{3}{4}$ . Prepared Corn,  $4\frac{1}{4}$ .

# THOS. KINNEAR & CO.

Wholesale Grocers,  
49 FRONT ST. EAST  
TORONTO.

### THE OLD PRICES OF CEYLON TEA.

THE TIMES of Ceylon, of April 5, says: "The prophesied rise in prices has come with a rush. A steadier advance would have been more reassuring, and, as a sudden jump may mean a quicker fall, we must not lose our heads! The approach of the holidays, too, may have something to do with an average of  $9\frac{1}{4}$ d., and Pekoe Souchong at 8d.; and we shall know the state of the market better when the auctions are resumed after Easter. It is but human, however, to feel gratification at the changed position of affairs. It is a complete illustration of the law of supply and demand. Last year, Ceylon felt the full effect of several years of increasing supply; now, the receiver's time of competition to get what we send has come. This is what 'starving the London market' means—so much, and no more.

"The shipments to the United Kingdom, after being short in January, realized the estimate (7,750,000 lb.) for February; but, owing to the drought during the past seven weeks, the shipments to London during March will be hardly up to the amount calculated, which was 8,000,000 to 8,500,000 lb., and the estimate for April will be more like 7,000,000 lb. This ought to keep up prices, and we anticipate that last

week's figures will mark about the average between now and August, when the market has always shown up well. Those figures were: Pekoe Souchong,  $7\frac{1}{2}$ d.; average,  $8\frac{3}{4}$ d. This week, we have an advance of  $\frac{1}{2}$ d. on each of these prices, and, when we make a few comparisons, it will be seen why we are not sanguine that they will be maintained throughout April and the three following months. The average is 2d. higher than it was for the corresponding week in 1898.

"The highest average at any time last year was  $8\frac{3}{4}$ d.; the highest the year previous was 9d.; and in this, the worst month, we actually stand level with the best weekly average in 1896. Even then, March prices were considerably lower, and we have to take 1895 and 1894 to find a parity in the spring of the year. Of course, exchange was nearly at its lowest then. We have to go still further back—to 1893, and previously—to find Pekoe Souchong at 8d.; and thus it is that, though we seem to stand on velvet, something restrains us from dancing a hornpipe—it seems too good, to last. It is not too good, however, to justify something like a boom in tea shares, and further evidence of this is to be seen in the official quotations revised to-day.

"There is one other thing we desire.

We trust that those directors who have had to cut down remuneration on estates to a very fine point, and dispense with European assistants, will shortly see their way to again remunerate their superintendents adequately, and divide large properties which, for economy's sake, have been grouped under a single planter. It was the practical agriculturist who was made to feel the pinch first; and we trust, in the readjustments which can now take place, that he will be the first to benefit."

### BEEF SUGAR PRODUCTION.

The beet sugar production of the world for the past four years has been as follows, that of 1898 being in part estimated:

	1898.	1897.	1896.	1895.
	Tons.	Tons.	Tons.	Tons.
Germany.....	1,717,000	1,844,400	1,821,200	1,637,000
Austria.....	993,000	821,700	927,300	779,300
France.....	763,900	773,200	703,300	624,900
Russia.....	742,500	719,900	719,400	760,000
Belgium.....	214,200	231,000	28,000	221,000
Holland.....	151,700	123,700	156,800	107,000
Sweden.....	60,000	88,000	106,400	79,400
Other countries.	75,000	70,000	70,000	60,000
Totals.....	4,707,900	4,676,900	4,784,400	4,267,900

### NEW FIRMS COMMENCING.

J. F. Reid is opening a general store in Dauphin, Man.

Donald Taylor is opening a general store in Mine Centre, Ont.

Codville & Co., wholesale grocers, Winnipeg, have opened a branch at Calgary.

# We Have a Good Snap!

## In Preserved Lombard Plums

2-lb. tins.

Nice Goods in Heavy Syrup.

Write for Price.

# JOHN SLOAN & CO.

Wholesale Grocers

TORONTO.



**RICE** { *JAPAN*  
*JAVA*  
*PATNA*  
*STANDARD "B"* } **QUALITIES AND PRICES RIGHT.**

**THE DAVIDSON & HAY, LIMITED**

Wholesale Grocers

TORONTO

**QUEENSLAND COFFEE IN ENGLAND.**

Henry Devitt & Co., offered a parcel of Queensland coffee at Mincing lane—about a quarter of a cwt.—but the smallness of the entry prevented bids, says The British Australasian. This is a pity, for the coffee has been carefully examined and tested by experts, who report most favorably. The coffee arrived unhusked, and is considerably superior to the berries grown in Fiji, the nearest rival to Queensland in the cultivation of this article. A broker divided the beans into three lots, and then valued them at

50s., 55s., and 65s. per cwt. Coffee plants take four years to arrive at bearing age. In the Mackay district of Queensland coffee has been grown for some years; it is sold locally. "Great Britons" drink very little coffee, the import looking quite infinitesimal alongside tea, but good qualities will always command a market.

Dr. Sproule has given notice of motion in the Dominion Parliament calling for a Government bounty for beetroot sugar manufactured in Canada during the next ten years, and for the remittance for the same period of duty on machinery used in sugar manufacture, and not made in Canada.

**TEA IN CANADA AND THE STATES.**

Jas. & John R. Montgomery & Co. report the statistical position of tea for the United States and Canada on May 1 as follows:

Total afloat, May 1, 1899.....	40,840
Receipts to May 1, 1899.....	81,104,329
Total shipment advised by mail.....	81,145,169
Leaving to be shipped.....	1,924,926
Estimated supply, seasons 1898 and 1899.....	82,170,095
Supply seasons 1897 and 1898.....	87,711,780
Supply seasons 1896 and 1897.....	93,551,353
Supply seasons 1895 and 1896.....	105,300,581
Afloat May 1, 1898.....	1,940,900
Receipts to May 1, 1898.....	85,176,558
Total shipments advised by mail to May 1, 1898.....	87,117,467

**A Revelation in Domestic Science.**

CLEANS  
BRIGHTENS  
RENOVATES



ANYTHING  
AND  
EVERYTHING

Without labor or injury, and with lasting effect.

PURELY VEGETABLE, CONTAINS NEITHER ANIMAL FAT OR ALKALI.

—SELLING AGENTS—

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS  
IMPORTERS OF TEAS.

...TORONTO

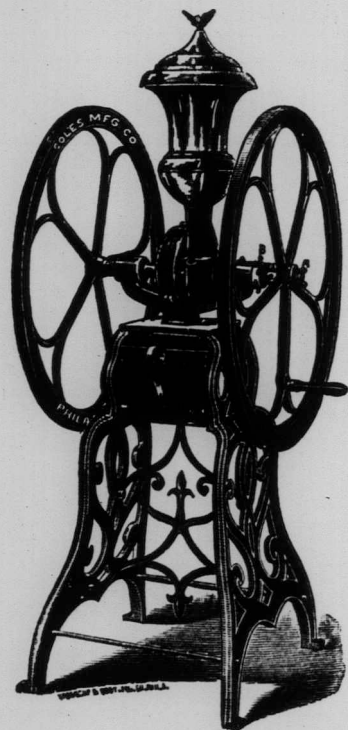


Why is it  
that the sale of  
**LUDELLA** Ceylon  
Tea

keeps increasing? Simply because it is the purest and most economical tea on the market, and consumers know it. The result is we are doing a tremendous business.

Lead Packages, 25, 30, 40, 50 and 60c.

**H. P. ECKARDT & CO., TORONTO.**



**Notice.**

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

**For Your  
Skin's Sake.**

always have Wool Soap in your soap-tray. It's the skin's chap-eron—it takes care of the skin, because it is positively pure, just clean, white, unadulterated soap—safe soap for the whole family, for baby and all the folks.

**Swift and Company, Makers,  
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W. T. Strong & Co., London.  
Thos. H. Goldring, Toronto.  
W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.

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President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

**NINE MONTHS OF BRITISH TEA EXPORTS.**

THE figures giving the exports of tea from the United Kingdom for the nine months ending March 31 last are interesting.

The total exports were 29,437,816 lb., or 3,186,067 lb. less than for the same period in 1898 and 512,081 lb. less than in 1897.

The decreases, however, are not due to any falling off in the exports of Indian and Ceylon teas. These have increased. The decline is in China and teas from "other countries." In Indian teas the gain is 2,200,000 lb., and in Ceylon teas 500,000. China teas show a depreciation of nearly 5,000,000 lb.

Canada did her share towards increasing the exports of Indian and Ceylon teas from Great Britain, and particularly of the former description. Even more China teas were exported to Canada from Great Britain during the nine-month period than during the same period in 1898. Here are the figures

in pounds for the nine-month periods of 1898-9 and 1897-8 respectively :

	1898-9.	1897-8.
Indian .....	1,606,491	845,082
Ceylon .....	1,608,886	1,145,158
China .....	797,003	779,737
Other countries..	37,526	23,064
	4,139,906	2,793,041

The increase of over 89 per cent. in the figures relating to Indian teas exported to Canada is the most striking feature of the above table. The increase in all teas exported to Canada during the nine-month period was nearly 50 per cent.

Presumably, on account of the duty and the inspection law, the United States has during the past year imported a much smaller quantity of tea than usual, and, as might be expected, the imports of this commodity from the United Kingdom to the United States have shared in the decline. The exports from the former to the latter country during the nine-month period under review were as follows :

	1898-9.	1897-8.
Indian .....	543,524	538,341
Ceylon .....	860,356	1,128,441
China .....	531,538	1,184,711
Other countries....	60,706	87,913
Total lb.....	1,996,214	2,939,406

It will be noticed that Indian tea is the only description which shows an increase.

Newfoundland took 13,043 lb. of Indian tea, against 5,921 lb. the corresponding nine months of 1898 ; 29,698 lb. of Ceylon tea, against 43,803 lb., and 33,404 lb. China tea, against 63,913 lb.

**EXPORTS OF CANADIAN BISCUITS.**

A YEAR or more ago, THE CANADIAN GROCER referred to the efforts that were being made by a biscuit manufacturing firm in Toronto to cultivate an export trade with the United States and other countries.

From what can be learned the results have been quite encouraging. With some of the border towns in the United States a steady, although at present small, business has become established, while with the British West Indies a nice trade is being built up.

One large grocery house in a certain border city across the line reports that the Canadian biscuits of certain lines are displacing similar lines made by the Biscuit Trust.

Unfortunately, the Dominion trade returns do not give separate figures for biscuits, the latter being grouped with bread. To publish, therefore, the figures of the two combined would be useless.

**BUSINESS MEN SHOULD HELP.**

MEN who possess qualities which have enabled them to make their business a success, should lend these qualities to the making of better laws, municipal, provincial and federal.

Good laws are only possible when those who have the immediate making of them are elected to the various legislative bodies by voters of merit and integrity.

No class is better fitted, either to govern or to appoint those who shall govern, than the business class, for the simple reason that government, to be good, must be businesslike.

The reason that we have so much poor government and so little good government is that the proportion of the business element in the councils of the various governing bodies of the country is so small, compared with that of the professional politician, who is devoted to grinding axes for himself or his party.

Every merchant who places the cause of good government first, and that of party second, is helping along the good cause.

**SELECTED RAISINS WANTED.**

Reference was recently made in these columns to the smallness of stocks of Valencia raisins in the world's commercial centres. Among the places mentioned was Liverpool. And how light stocks there are may be gathered from the fact that a cable has, this week, been received in Toronto offering to buy selected raisins.

Ten thousand half-boxes were wanted, and the price which the buyers named was 20s., cost and freight, Liverpool.

Stocks in Canada are too light to warrant the bid being accepted, but, even if the stocks were ample, the price would scarcely be acceptable, for the fruit wanted was to be best marks, for which from 18s. 6d. to 19s. 6d. Toronto, was paid by importers this season.

Selected Valencia raisins are this week being offered from London at 24s. per cwt., Toronto, which is equal to about 22s. in the former city, so it is evident the Liverpool people who sent the cable, are bargain hunting.

The price at which London houses are offering selected raisins to-day would mean, incidental charges added, nearly 6 1/4 c. per lb., Toronto.



## OUR RELATIVE TRADE WITH THE EMPIRE AND ALL FOREIGN COUNTRIES.

**H**OW important to Canada the trade of the British Empire is one begins to learn after a perusal of the trade returns. During the fiscal year ending June 30 last, the foreign trade of the Dominion was \$294,850,689, an increase of about 20 per cent., compared with that of the previous year.

Of the total trade, \$145,305,711, or 49.28 per cent., was with the British Empire, the balance being divided among over two score of other countries.

The foreign trade during the fiscal year 1897 was \$249,244,274, of which \$113,909,982, or about 45.70 per cent., was with the British Empire.

Taking the exports alone, the proportion taken by the British Empire to that by all other countries is still larger.

Last year it was 67.48 per cent., against 59.61 per cent. for 1897.

The grand total of exports was \$164,152,683, of which \$110,779,358 were taken by the British Empire and \$53,373,325 by all other countries. In 1897 the grand total was \$137,950,253; that taken by the British Empire being \$82,238,023, and that by all other countries, \$55,712,230.

This shows that the exports of the Dominion to the British Empire increased over \$28,500,000, or 34.71 per cent.

The exports under the different general classifications were as follows:

	British Empire.	Foreign countries.
Mine .....	\$ 579,211	\$10,970,876
Fisheries .....	5,543,960	5,025,128
Forest .....	14,666,433	16,765,861
Animals and their produce .....	34,720,880	5,647,380
Agricultural products .....	21,352,556	4,341,711
Manufactures .....	5,253,881	5,046,463
Miscellaneous .....	121,102	475,131
Grand total .....	\$82,238,023	\$55,712,230

While the imports are not as favorable to goods produced within the Empire as are exports of the Dominion to the different countries under the British flag, yet there is an increase of \$2,854,394, or 9.67 per cent. over 1897. In spite of this increase, however, the proportion of foreign goods imported was larger than during the previous

year, the percentage being 72.81 and 71.54 respectively.

The total value of the goods imported from the British Empire was \$34,526,353 in 1898 and \$31,671,956 in 1897. The following table shows how these figures were made up:

	Free Goods.	Dutiable Goods.	Total.
British, 1898 .....	\$11,231,037	\$23,295,316	\$34,526,353
Foreign, 1898 .....	44,841,881	51,329,772	96,171,653
British, 1897 .....	10,333,208	21,338,661	31,671,959
Foreign, 1897 .....	34,739,958	44,882,104	79,622,065

It will be seen from this that the importation of foreign goods increased 20.66 per cent., compared with an increase of only 9.67 in goods from the British Empire.

It will be remembered that the rebate of 12½ per cent. of the duty which was concurrent with the fiscal year 1898 was enjoyed by Germany, Belgium and a number of other countries besides Great Britain. This fact, of course, tended to minimize whatever preferential advantage there was in the tariff as far as the Mother Country was concerned. But it is significant that from the country which is Great Britain's chief competitor (the United States) the increase of imports was 27.86 per cent., a larger gain by 7 per cent. than that of all foreign countries taken together.

Under the present condition of affairs the British Empire is unquestionably the market for Canadian products, but it is equally certain that the Dominion is a much better customer of the United States than she is of Great Britain.

But British exports to this country are increasing, and they would increase still more if the manufacturers there would take vigorous steps to prospect the Canadian market. With the rapid development of the manufacturing industries in the United States, to say nothing of the close proximity of that country to this, it is only natural that there should be an increase in their trade with Canada. But the apathy of British manufacturers in regard to the Canadian market has made the increase all the more possible.

With a more aggressive policy in regard to Canadian trade, aided by the 25 per

cent. preferential tariff, British manufacturers should be able to regain a great deal of the lost ground.

### CROPS AND THE TRADE OUTLOOK

**T**HE backward nature of the season and the lightness of the rainfall this spring have naturally occasioned some concern in Canada. The appearance, therefore, of the crop report of the Agricultural Department of Ontario has been awaited with more than usual interest.

Fall wheat is, of course, the most important crop in the Province, and it is regretted that the weather of the winter and of the early spring has caused a great deal of injury. A quantity of wheat is, however, still being held by farmers for higher prices. Much clover, too, has been winter-killed.

Vegetation is naturally, like the season, backward, but the recent improvement in the weather has made great changes for the better, and made the conditions for spring seeding much more favorable than they were.

An abundant bloom is reported to be on the orchard trees, but a good deal of injury appears to have been done to the peach trees in the Essex district. In the western part of the Province, small fruits, particularly raspberries, were somewhat affected by the winter.

In regard to live stock, the report is, on whole, favorable.

Taking the situation as a whole, the report should not cause alarm. Wheat, while the chief, is not the only staple product of the farm, and what is likely to be lost in regard to fall wheat it is possible to regain at least in part by spring wheat. Then, the live stock, vegetable, fruit and dairying conditions are fairly good.

But granted that the agricultural conditions of Canada are a great deal less favorable than they were a year ago, there are others which are a great deal more favorable. The mining industry—gold, coal, iron, etc.—is immeasurably so, while the lumber industry, which a year ago was most unpromising, is now promising.

As far as the manufacturing and industrial interests are concerned, they were never in the history of the country in as good condition.

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## CEYLON TEA IN WAR AND PEACE.

**M**R. R. B. WEBSTER, the well-known representative of The Cooperative Tea Gardens Co., of Colombo, Ceylon, was in Toronto for three or four days this week. Mr. Webster every year makes a trip around the world in the interests of Ceylon tea, and is naturally, therefore, an interesting man to talk with, particularly as he is a good conversationalist and a keen observer of his surroundings.

He is at present making his tenth trip around the world. It was two years ago that he last visited Toronto, and since that time he has had some interesting experiences aside altogether from his calling as a representative of Ceylon tea. Early last year, for instance, when he arrived in Egypt he found the British and Egyptian troops ready to ascend the Nile to crush the Dervishes, and, realizing that it might be a good opportunity to push his tea in that part of the world, he became attached to the expedition and was given charge of the civil transport service for the contractors. He subsequently became assistant to the officer commanding the army service corps, and still later was appointed by the Sirdar war correspondent for The London Post.

In his capacity as war correspondent he was present at the battle of Atbara, where about 3,000 Dervishes were killed and the British and Egyptian losses were 700 men killed and wounded. Mr. Webster has some very interesting snap-shot photographs, taken upon the field of battle, some of which are gory and others humorous.

"I suppose some Ceylon tea was drunk by the troops?"

"Yes," said Mr. Webster, "the troops in the Soudan drank nothing but Ceylon tea."

"No coffee or spirits?"

"No coffee or spirits."

It may be mentioned that before returning home, Mr. Webster will again ascend the Nile, probably as far as Khartoum. This time his commission will be wholly commercial and not a combination of war and commerce.

It will be remembered that Mr. Webster was here two years ago. It was stated that he intended visiting, if possible, the tea estates in the Caucasian Mountains.

"I was told when I got to Russia," he explained, "that there was no possibility of my being allowed to visit these estates, as it was against the rule to allow foreigners to do so. I, however, with a great deal of persistent effort, succeeded in getting Mr. Popoff, the proprietor of these estates, to give me permission to visit them. I did so. A great deal of money has been spent on

these estates by Mr. Popoff. Up to the time I was there, the amount he had expended was about \$400,000. The estates are beautifully laid out in terraces."

"What do you think of the possibilities of these estates?"

"I do not think very much of their possibilities. The climate is too severe, and I noticed that the tea bushes were all stunted in growth. There is no fear of these estates producing tea in any large quantity. I tried to get them to give me some samples of leaf on the estate, but they refused my request. Fortunately, however, I had previously secured samples from Mr. Popoff, and these I forwarded to Gow, Wilson & Stanton for valuation. They advised me that they placed a value of 6d. per lb. upon them, which, I might state, was also my valuation. The workmen employed on these gardens are Chinese, who were imported for the purpose. The duty upon tea entering Russia is very high, but, on account of the conditions I have already noted, I do not look for any material development in the tea industry in that country."

Mr. Webster left Colombo on his present trip around the world in September last, and since then has visited many other countries—Australia, New Zealand, Samoa and the Pacific Coast States of the American Union. Among his selection of photographs is one in which he is taken with the rebel king, Mataffa. It might be incidentally mentioned that Mr. Webster considers that the quarrel of Mataffa is a just one, and that the British and American authorities are taking the wrong side.

"In your present trip, how have you found trade in Ceylon teas?"

"I found that the demand for our teas is increasing nicely everywhere, and I might tell you that six firms in Russia have appointed offices in Colombo, showing that that country is taking an increasing interest in our teas. Formerly, the Ceylon teas which Russia imported were bought in London, but now they are importing direct, finding it more advantageous."

"The tea conditions in Ceylon are becoming more satisfactory are they not?"

"Yes," replied Mr. Webster. "The year 1897 saw the lowest price touched in Ceylon tea, but now the conditions are becoming more favorable. The exports of tea from Ceylon up to April 12, 1899, were 1,248,000 lb. short of what they were up to this time last year, and, with the increased demand from Russia, and, in fact, the Australian market and Europe, I fail to see why there can be any drop in prices."

Mr. Webster, after concluding business

on this side of the Atlantic, will cross to England and will visit the continent, and, as already stated, will go to Egypt before he returns home.

Mr. Webster, who is managing-director of one of the new coffee estates in Queensland, Australia, reports that the coffee plants there are developing nicely, and that the first crop will be gathered the year after next.

## CHANGE IN A CROCKERY FIRM.

Mr. John Gowans, senior partner in the firm of Gowans, Kent & Co., wholesale crockery dealers, Toronto, has retired from the firm. About thirty years ago, Mr. Gowans, in partnership with Mr. Henry Kent, commenced this business in Toronto. This partnership was continued for about fifteen years, when Mr. Kent's sons, James G. and John G., were admitted. A short time later Mr. Kent, sr., died, since which time the firm has been unchanged until the present retirement of Mr. Gowans.

Wm. Peterkin, who has been the firm's foreign buyer for some time, and D. W. McClain, manager of their retail store, called the "Pantechneheca," who has made a special study of high art china goods, have been admitted into the firm, the style of which will remain unchanged.

The retail store will be closed, and Mr. McClain's knowledge of fine china will be exclusively devoted to the wholesale department.

## CANNED TOMATO SITUATION.

The easier feeling in canned tomatoes, noted two weeks ago, has resulted in a lower range of quotations in wholesalers' prices.

Prices for some time, as is well known, have ranged from 85 to 90c. per dozen. This week, however, the range is 80 to 85c., a decline of 5c. per dozen. Some houses are still, however, quoting 90c. for certain brands.

At present figures, however, the market is steady, and the fact that most of the packers have withdrawn quotations till June 1 has tended to increase the steadiness. The demand, too, is fair, and should improve from this out, which will, of course, help to maintain values.

One packer, who offered tomatoes for future delivery, came down from 77½ to 75c., but below the latter figure he could not be induced to go.

F. V. Chalmers, of A. Chalmers & Co., tobacco importers, London and Liverpool, who came out to examine the Essex county tobacco crop, states that though fine tobacco will soon be grown in that district, the last crop is of the mixed type, some of it being good and some of it inferior. He has not bought extensively as the growers hoped he would.



"NO QUESTION ABOUT THIS." The Grocer that is wise enough to give his customers

# "SALADA"

CEYLON TEA

is the man that has the least trouble with his Tea trade. Small sample cases put up for those "in doubt."  
32 Yonge St., TORONTO St. Paul and St. Sulpice Sts., MONTREAL

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited

## F. E. JODERY & CO.

PRODUCE AND PROVISIONS.  
Commission Merchants

BUTTER, CHEESE, EGGS,  
GAME and POULTRY,  
and all kinds of  
COUNTRY PRODUCE

Sold on Commission

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8 and 10 Lemoine Street, MONTREAL

All enquiries by letter or telegram promptly answered.

## THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets  
and "Clubhouse" in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

SEE OUR  
**BANNER**  
WASHBOARD  
for the best 25 cent line made.  
WALTER WOODS & CO.  
HAMILTON

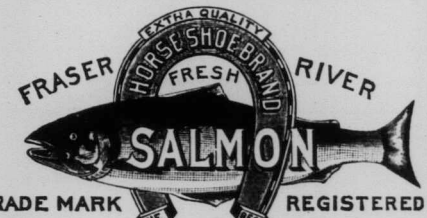
## HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,  
Victoria, B.C.

Who are also packers of the well and favorably known brands of Beaver, Columbia and Tigor, all guaranteed good Red fish.

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Tees & Perse, Winnipeg, for Manitoba and N.W.T.

# Grand Mogul Tea

## ...Goods...

Have you seen our new Profit-Sharing Plan? If not, write us for full particulars. A trade-winner, a money-maker.

WHOLESALE GROCERS  
MANUFACTURERS AND  
IMPORTERS

T. B. ESCOTT & CO., LONDON, ONT.



# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

TORONTO, May 11, 1899.

### GROCERIES.

THE wholesale grocery trade, this week, does not exhibit many striking features. The volume of business is fair, although, perhaps, not as brisk as it was during the last few weeks. Canned goods are meeting with a fair request, but the movement is not, on the whole, large. The feeling is a little easier in regard to canned tomatoes. Wholesalers are quoting from 80 to 85c. In regard to other lines of canned goods prices are unchanged. There is a good demand for canned fruits, and the season is beginning to open up for canned meats. Coffees are in a fairly good demand locally and the market is steady. There are quite a few sugars going out, although the business is not as large as it was a week ago. Syrups and molasses are quiet. Teas do not attract so much attention as they did, and the outside markets are a little easier. The currant market is steady, and there is a moderate business being done. A scarcity in Valencia raisins is still to be noted, and there have been some inquiries this week from Liverpool. The prune market continues active at firm prices.

### CANNED GOODS.

The tomato market is a little easier for present pack, wholesalers' quotations this week having been 80 to 85c. as a rule, although for some brands as high as 90c. per doz. is asked. As far as futures are concerned, packers appear desirous of refraining from doing business for a while, the most of them, at any rate, having withdrawn, until June 1, quotations for future delivery. There were, however, some offered this week at 77c. The packer, however, was subsequently willing to accept 75c. but he would not go below that figure, and as the buyer only wanted to pay 72c., no business transpired. There is no change in the price of corn and 95c. to \$1 is the ruling figure. The high price of corn appears to be, at least, effecting the consumption somewhat, as the trade report that

attention is being turned from this commodity to canned tomatoes. Peas are quiet from 70c. upwards and they appear to be the quietest line in the canned goods list. The demand for canned fruits keeps good, and better than is usual at this time. The demand for peaches is particularly good.

Business in canned meats is beginning to open up, and some houses report that they have, during the last few weeks, made quite a number of shipments of both canned meats and canned fish.

Quite a few shipments of canned goods have been made since the opening of navigation, orders for which were placed some time ago. The demand for canned goods generally, from Ontario points, is fairly good, and, as a rule, prices are considered steady.

### COFFEES.

The local demand is fair. The crop movement in Brazilian coffees continues small, the receipts at Rio and Santos being

See pages 27 and 28 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

light. Latest cable advices from Europe indicate a firm market there.

### SUGARS.

The demand has fallen off somewhat during the past week, and the volume of business is now only fair. The London market took an easier turn on Saturday last, but the cables on Monday reported a stronger tone to the market. On Friday last beet advanced 3d. in London. In the United States refined sugars are quiet and steady this week. Willett & Gray report that raw sugar last week advanced 1-16 to 1/8c. per lb. in New York, and refined 1/8c. Stocks in Europe and America, at the end of last week, were 2,194,825, against 2,156,397 tons the previous week, and 2,550,148 tons a year ago. Willett & Gray state that the repeated stimulus to the raw market is largely derived from the speculation for the raws going in Europe. Prices on the local market are unchanged at last week's advance.

### SYRUPS AND MOLASSES.

The market is without much feature either in regard to syrups or molasses, very little business being done in either. Advices from New Orleans state that the market

there is dull and unchanged. A cable advice received in New York this week from Barbadoes report large sales of molasses at 19c., Canada being a large purchaser.

### TEAS.

There is not a great deal being done. Advices from London state that the market there is a little easier for teas for a price, although about everything offering has been taken. Mail advices under date of April 28 state that the small auction of Indian teas passed with a slightly easier tone, a decline of a farthing per lb. being frequently noticeable, and that many buyers had, in consequence, withdrawn. "Apparently," says Gow, Wilson & Stanton's tea report, "there is only a small amount of Indian tea to be brought to auction during the remainder of the season." The week's average on Indian teas in London on garden account was 9.18d., against 7.91d. last year. Advices of the same date in regard to Ceylon tea say: "A further decline of 1/4d. to 1/2d. per lb. took place, but at these prices buyers operated readily. Teas for 8 1/2d. per lb. are now as cheap as they have been, taking the good quality into consideration. Such teas did not receive any benefit from the recent advance, and, as the decline mentioned above is general, such kinds are actually cheaper than they were some two or three months ago. The average for the week is 8.42d., against 7.81d. last year." A private letter received in Toronto this week states that the prospects for the Indian tea crop are generally favorable, some of the districts in India having had sufficient quantity of rain early in April. Samples have been coming in slowly to Calcutta of new crop. Those which have come forward were generally fair and above the average, especially those from the Darjeeling and Teria districts.

Spot low-priced green teas are a little firmer than a week or ten days ago, on account of an improved demand for them, several parcels having changed hands. It will be about three months and a half before the new crop of China green teas arrive.

### FOREIGN DRIED FRUITS.

CURRENTS—Trade is fairly good, although no striking features have developed during the week. The outside markets rule steady. Advices from New York state that two vessels are due to arrive there in June, which have between them about 5,000 barrels of currants.

VALENCIA RAISINS—The market is even stronger than it was a week ago, although



You get  
a good  
profit.

A pure hard Soap

**SURPRISE SOAP**

MAKES CHILD'S PLAY OF WASH DAY

Your customers  
get a good  
hard soap.

our quotations are without change. There is a good demand, and it is the opinion of wholesalers that more are being sold just now than is usual at this time of the year. It is significant that the price which wholesalers are quoting for selected raisins is nearly  $\frac{1}{2}$ c. per lb. below what it would cost to lay this fruit down to-day. A cable was received in Toronto this week by Watt & Scott from Liverpool offering up to 20s. for 10,000 half boxes of fruit. It will, of course, be remembered that the Liverpool market is practically bare of Valencia raisins, hence the inquiry here. Some shipments have recently been made from New York on Canadian account. The buyers are reported to have been Winnipeg business houses.

**PRUNES**—Local wholesalers report that they are doing a good business in Californian prunes at firm prices. Cheap Bosnia prunes are scarce here. Generally speaking, a good prune trade is being done.

**DATES**—There is a large demand, and there is a scarcity of spot goods. Some houses, however, have this week received shipments.

#### GREEN FRUITS.

The fruit market is beginning to take on its summer appearance. Tomatoes and strawberries are already coming in from the South in fair quantities, and the latter will be arriving in carload lots in a few days. The price of tomatoes ranges from \$4 to \$6 per case, according to quality, some of them proving quite soft. Strawberries are selling at 17 to 18c. for quarts. Pineapples are arriving freely, and good stock is selling actively at 12 to 15c., though as high as 18c. is paid for fancy fruit. A sharp advance is noted in lemons, on account of prices paid

at the Montreal fruit auction last week. One Toronto buyer secured 10,000 boxes. This, with other purchases made by Toronto houses, and the purchases made this week, will supply this market with an abundance of lemons. Though future sales may affect the market, prices are likely to be well maintained. Valencia oranges are done. There is a fair supply of Californian fruit at the prices ruling last week. Messina is the principal orange on the market to-day, all houses being wellstocked with them. Prices are steady at \$3.25 to \$3.50. The supply of bananas is moderate, and prices keep so high that there are sufficient for requirements. There is a fair movement of imported onions, but there is practically no demand for Canadian stock. There is little sale for sweet potatoes, which are still quoted at \$4.50 per bbl.

#### COUNTRY PRODUCE.

**EGGS**—As receipts are not increasing much quicker than the demand, prices have not yet declined, as anticipated, 11 to 11  $\frac{1}{2}$ c. still being the ruling figure.

**POTATOES**—There is no change. For cars on track, Toronto, 78c. would be paid. The street market is steady at 90c. per bag.

**BEANS**—Hand-picked are selling well at \$1 to \$1.10; medium grades at 85 to 90c.

**DRIED AND EVAPORATED APPLES**—The incoming of rhubarb, strawberries, etc., on the market, and the good prospects of a large crop and low prices in apples next fall has resulted in a weakened tone on the dried apple market this week. Jobbers who have been buying at 5c. on track, Toronto, are willing to sell out at that figure this week. For small lots in a jobbing way, 5  $\frac{1}{2}$ c. is the ruling figure, though 6c. is sometimes asked. Evaporated apples have

not been affected yet, and a steady feeling is manifest, dealers paying 9c. outside, and jobbing at 9  $\frac{1}{2}$  to 10c. locally.

**MAPLE PRODUCT**—The high prices noted last week are well maintained on account of the scarcity. We quote syrup as follows: Imperial gallon tins, \$1 to \$1.10; wine gallon tins, 85c. Maple sugar is quoted at 9c.

**VEGETABLES**—Rhubarb, spinach, asparagus, onions, etc., are all arriving in large quantities, with the result that a general reduction in prices is noted. We quote: Rhubarb, 40 to 60c.; greenhouse radishes, 30 to 50c. per dozen bunches; native spinach, \$1.50 to \$2 per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 60c. per doz.; celery, \$1.25 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz., \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; turnips, 35 to 50c. per bag; beets, 50 to 60c. per bag; parsnips, \$1 per bag; carrots, 30 to 50c. per bag; onions, Danvers, \$1.40 per bag; butter squash, \$1.75; Hubbard squash, \$1.75; red cabbage, 40c.

#### BUTTER AND CHEESE.

**BUTTER**—The market is demoralized. Receipts of both dairy and creamery continue large, and quite an accumulation of stock is noted. As the stock is of poor keeping quality, prices are easy, with a decline of  $\frac{1}{2}$ c. noted in large dairy rolls and all grades of creamery. Dairy tubs are  $\frac{1}{2}$ c. cheaper.

**CHEESE**—The quantity of new stock coming in continues to increase and to improve in quality. The demand is active, though the high price, 10  $\frac{1}{2}$ c., is still asked. There is a good demand for old cheese at 11 to 11  $\frac{1}{2}$ c.

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

◆ Cost you 7  $\frac{1}{2}$ c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dirt and dirt nor loss of weight, time and custom, but

#### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO

**Corona  
Golden Figs**

Excellent  
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Excellent Reasons, are they not?  
Why grocers should handle



They give you a fair margin of profit.  
They give you a reputation for handling superior goods.  
They give you entire satisfaction

# McLauchlans' Cream Sodas.

Biscuit Manufacturers

J. McLAUHLAN & SONS,

OWEN SOUND.

**BORAX**  
**SALTPETRE**  
**SAL SODA**  
**BI-CARB. SODA**

Wholesale Quantities Only.

**E. FIELDING,**  
34 Yonge St., TORONTO

**COX'S GELATINE** Always  
Trustworthy  
ESTABLISHED 1725.

Agents for Canada:  
C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

**SARNIA** Water White  
Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by  
**The QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

We solicit consignments of  
**POULTRY**  
**ROLL BUTTER**  
**FRESH EGGS.**  
Highest prices obtained. Quick returns.

**The Wm. Ryan Co. Limited**  
70 and 72 Front St. East, TORONTO

**PROVISIONS AND DRESSED HOGS.**

There is a fair inquiry for dressed hogs at \$5.25 to \$5.50 for butcher's use. The provision market is firm. The demand for all meats is active, and higher prices are confidently looked for by packers. Lard is steady at unchanged figures.

**FISH.**

Receipts of fresh-water fish are increasing. The demand is good. The price of white-fish, trout, herrings and haddock has declined 1 to 1 1/2c. We quote: Erie fresh whitefish, 8c.; North Shore whitefish, 7 1/2c.; North Shore trout, 7 1/2c.; perch, 4c.; pike, 5 to 6c.; eels, 6c.; bullheads, 4c.; herrings, small, 4c.; herrings, large, 4 1/2c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B C. salmon, 17c.; shad, 35c.; Labrador herring, \$4 per bbl. and \$2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, \$1.50 to \$1.65 per 100; cod, in 1-lb. blocks, 6 1/2 to 7c. per lb.; boneless fish, 4 to 4 1/2c. per lb.; boneless fish in 1-lb. blocks, 5 1/2 to 6c.; ciscoes, 60c. to \$1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

**GRAIN, FLOUR, BREAKFAST FOODS.**

GRAIN—The conflicting reports as to the condition of the crop of fall wheat has resulted in differences of opinion as to the probable price of wheat in the near future. An advance of 1c. took place early in the week, and, though the feeling is slightly easier, this rise is well maintained. Both red and white are worth 69 to 70c. outside. On the local street market there is a fair movement of goose wheat and oats. We quote this market as follows: Wheat, white, 71 1/2c.; red, 71 1/2c.; goose, 65 1/2 to 66c.;

Direct shipment of (Choice Pea Beans.)  
**CURRENTS** from **PATRAS**  
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, TORONTO.

**Toronto Salt Works**  
TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE**, car lots or less.

## SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade. There is nothing better. If you are not already a customer of ours a sample order will convince you.

**D. GUNN, BROTHERS & CO.**  
PORK PACKERS  
76-78-80 Front St. E. - - TORONTO.  
Curers of the **MAPLE LEAF** Brand Smoked Meats and Pure Lard.

**CONSIGNMENTS SOLICITED**

Our specialties  
**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.  
Correspondence Invited.

**Rutherford, Marshall & Co.**  
68 Front Street East, Toronto.

# THEY HAVE ARRIVED

**STRAWBERRIES**  
**BANANAS**  
**TOMATOES**  
**PINEAPPLES**  
**CUCUMBERS**

in stock.

## Fancy November Cut Lemons

Place Your Orders Early.

51 East Front St.

**CLEMES BROS.**



peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c.; rye, 52 to 54c. No. 1 hard Manitoba has advanced 1c., now being quoted at 81c. straight, Toronto.

**FLOUR**—The feeling is strengthening, an advance of 10c. being noted in Ontario grades. We quote as follows: Manitoba patents, \$3.95 to \$4; Manitoba strong bakers', \$3.65 to \$3.70; Ontario patents, \$3.60 to \$3.70; straight roller, \$3.20 to \$3.30. Toronto freights.

**BREAKFAST FOODS**—A quiet demand is noted. No change in prices. We quote: Standard oatmeal and rolled oats, \$4.00 in bags and \$4.10 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### HIDES, SKINS AND WOOL.

**HIDES** The market is weak, though prices are unchanged. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¼c.

**SKINS**—Offerings are more liberal, and the demand is active; consequently, the feeling is easy. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to \$1, and lambskins at 20c.

**WOOL**—An easy feeling is noted. Prices are unchanged, fleece selling at 13 to 14c., and unwashed at 8 to 8½c.

#### SALT

There is a good demand reported. Prices are unchanged. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

#### MARKET NOTES.

Business in starch is improving.

The dried apple market is weakening. Holders are offering to sell large lots at 5c. Toronto.

Dairy large rolls and all grades of creamery are ½c. cheaper. Dairy tubs have declined 1c.

The pickle trade is improving, quite a number of orders having been received during the past week.

Inquiries for selected Valencia raisins have been received on the Toronto market this week from Liverpool.

A. Booth & Co. are receiving liberal shipments of the fresh-water fish given in our fish market report this week.

Strawberries, at 17 to 18c. per quart box, and tomatoes, at \$4 to \$6 per case, are coming in freely from the South. Car lots of strawberries are expected in a few days.

### QUEBEC MARKETS.

MONTREAL, May 11, 1899.

#### GROCERIES.

**T**HERE has been no important change in the wholesale grocery trade during the past week, all lines being steady to firm, with the exception of molasses, and the excitement in this article referred to in our last issue has been more pronounced than ever this week, and the situation is exceedingly strong, with prices steadily tending upwards. In spite of the reaction in prices for raw sugar refined is firm at the advance noted last week, but business is still rather quiet. The movement in other lines has been up to the average and trade, on the whole, is satisfactory.

#### SUGAR.

The feature in the sugar situation has been the reaction in prices for beet in the foreign market, and, since this day week, they show a decline of 2¼d. Cables today, however, reported the market quiet, with a firm undertone, and quoted Java cane at 13s.; fair refining, 11s. 9d., and beet, 11s. 2¼d. May; 11s. 3d. June. The above facts have not had any effect upon the refined article, as the tone is firm and prices fully maintained at the recent advance. The demand for the season is not what it should be, but now that the tariff question is settled for the present, refiners are anticipating a more active trade in the near future, as stocks generally in second hands are comparatively small for the season all over the country. Granulated, at the factory, is selling at \$4.60 to \$4.65, and yellows at \$4 to \$4.40 per 100 lb., as to quality.

#### SYRUPS.

In spite of the recent advance in sugar and the strength of the molasses situation, there is no change or improvement to note in syrups, as the market is still quiet at 1¼ to 2¼c. per lb., as to quality, at the factory.

#### MOLASSES.

The excitement in the molasses market has shown no abatement since our last report, in fact, it has been more pronounced than ever, as cable advices from Barbadoes have been exceedingly strong, and prices show another advance of 1c. per gallon, the first cost now being 15c., and even at this price buyers state it is impossible to get orders filled, as the market there is practically bare of stock. At the above figure it would cost 33c. net, and with the discount 34c. laid down here. In sympathy with the above, the Wholesale Grocers' Guild fell in line this week by marking up prices 2c. per gallon to 33c. for carload lots, and 34c. for single puncheons. There is little doubt now that there is going to be a great scarcity this

season here, and the trade will not be surprised at still higher prices. The demand for molasses this year from Scotch and American refiners has been unusually large, on account of the scarcity of low grade cane sugars.

#### CANNED GOODS.

There is no special feature in the canned goods market to note. Demand for all lines has been rather slow; in consequence, the volume of business doing is small, but the tone of the market is steady for all lines, with the exception of tomatoes, which have a downward tendency, and sales of round lots are reported at 82½ to 85c. per dozen. Corn, in round lots, is held at 87½c., and small quantities at 90 to 95c. A few small lots of beans have changed hands at 77½c. Peas are quiet and unchanged at 75 to 80c. The demand for salmon is slow, and lobsters are firm.

#### RICE.

A more active business is reported in rice, as orders are coming forward more freely for new crop goods. The tone is steady, and prices show no change.

#### COFFEE.

Business in coffee continues quiet, and prices show little change. Some small sales of Rio have taken place at 7 to 7½c., and Santos at 7 to 10c. Maracaibo has changed hands at 9 to 10c., with choice quoted at 14c.

#### SPICES.

This market has ruled quiet but firm. Cables from the East were firmer on pepper, at 11¼c. for black for May and July sale shipment, and 18¼c. for Singapore white. Prices here show no alteration.

#### TEAS.

The activity in the tea market noticed during the last few weeks has been flattened out to some extent, owing chiefly to the action of the Government in regard to the duty. Business during the week has been quiet, but the tone of the market is firm, on account of the light stocks held. Sales reported were 100 Japans at 14c., and about 300 Ceylons at 19 to 21c. Pingsuey and gunpowders were scarce.

#### GREEN FRUITS.

The feature of the week in this department was the sale of oranges and lemons held last Friday at the Montreal Fruit Auction Company's rooms. It was the ss. Fremona's cargo, which consisted of 66,000 boxes and half-boxes. The attendance of buyers from both the United States and Ontario was large; in consequence, the demand was good and the prices realized were considered very satisfactory. The net receipts of the sale amounted to \$125,000. Lemons, extra fancy, sold at \$2.50 to \$2.90 per box; fancy, \$2.15 to \$2.50; choice,

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TEAS  
are our theme.

We have still a few lines of  
desirable TEAS to offer :

Suppose  
we talk it over.

## Japans, Congous, Ceylons, Young Hysons, Pingsuey and Gunpowder.

SAMPLES TO WHOLESALE TRADE ONLY.

### S. H. EWING & SONS, - MONTREAL.

\$1.75 to \$2.25, and fair, \$1 to \$1.50. Oranges were in a somewhat wasty conditions, consequently no fancy figures were paid, as the average price per box did not exceed \$1.60, and the range was from \$1.45 to \$1.50. The demand for small fruits such as are in season has been good, and the market, on the whole, is much more active than it has been. Bananas are plentiful, and prices range from 85c. to \$1.75 per bunch. Pineapples sold at 10 to 25c. each; strawberries at 20 to 25c. per quart. Apples are scarce and dear at \$3 to \$5 per bbl.

#### COUNTRY PRODUCE.

EGGS—Owing to the liberal receipts of the past few days, the tone of the egg market was easier to-day, but prices show little change. The demand was good, and trade is active at 11c. for choice and at 9½ to 10c. for No. 2 per doz.

MAPLE PRODUCT—There continues to be a good demand for maple product, and the market is fairly active and firm. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 7¾ to 8c. per lb.

HONEY—In honey, business continues quiet and prices are unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—There was nothing new in beans

to note. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

#### PROVISIONS.

A fairly active trade was done in smoked meats, and the demand for lard was fair, but pork is dull. The tone of the market is steady and prices show no change. We quote: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

#### FLOUR, GRAIN, ETC.

GRAIN—There was no important change in the situation of the local grain market. In oats, a stronger feeling prevailed late Saturday afternoon, and a sale of 20,000 bushels was made at 38¼c., afloat, but this figure could not be realized again, and the top was 37c., at which several sales were made, including one lot of 10,000 bushels. Peas were quiet; buyers and sellers being apart, the former bidding 74½ to 75c., and the latter asking 76c., afloat. In Manitoba wheat, the feeling was steady, No. 1 hard being quoted at 72½c., afloat, Fort William. The demand from foreign buyers was good for this grade of wheat, but bids were somewhat out of line, in consequence little business was done.

FLOUR—The flour market was rather quiet, but the tone is steady, and values

show no change. The demand was less active than it has been, both from local and foreign buyers. We quote as follows: Winter patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.10; strong bakers', \$3.70.

OATMEAL—Business in meal was quiet, but the tone of the market was firm, and prices were maintained at \$3.80 to \$3.90 per bbl. for rolled oats.

FEED—The demand for all kinds of feed continues good, and the market is active and firm. We quote as follows: Ontario white wheat bran, in bulk, sold at \$16 to \$17, and shorts \$17 to \$19 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

HAY—There was a good demand for baled hay, and trade is active at firm prices. We quote: No. 1, \$6.50 to \$7; No. 2 extra, \$5 to \$5.50; clover and clover mixture, \$4 to \$4.75 per ton.

#### CHEESE AND BUTTER.

CHEESE—The tone of the market here for old stock is firm with holders of such asking 11c. Business in new cheese was quiet.

BUTTER—The butter market was moderately active to-day and steady. The demand for export account was fair, and some fair-sized lots changed hands at 16¼ to 16½c. for creamery in boxes. A fair local

## American Sugars.

Absolute Purity  
Test 100% Sugar

Get quotations on car lots, freight paid.

## A. H. CANNING & CO.

57 Front Street East,

TORONTO.



trade was also reported at 16½ to 16¾c. Eastern Townships dairy sold at 14½ to 15c., and western at 12½ to 13c.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., May 11, 1899.

**T**HERE is but a fair volume of business. Much interest was taken in the budget, but after the disappointments of the past two years our dealers did not buy as largely as they otherwise would have done. The interest was around tea, sugar, and tobacco, and some little in oil. The river freshet is very large, the water being higher than for years, and but for the continued cold, would have been much higher. Business along the river is active. The steamers are running right up to Woodstock.

**OIL**—There has been much interest over the effort of a new American oil company, called The Sun Oil Co., to get a warehouse in the city. While oil is high and competition would be welcome if it tended to improve the situation, there is a difference of opinion if this would have the desired result. There is but a fair sale in oil in all lines, particularly burning oil, this being the quiet season. Prices show no change.

**SALT**—In Liverpool coarse salt, prices are rather higher, now that the regular steamers, which have been using this for their winter port, are going to Montreal. There is not a large stock held here, but the spring demand has been well supplied. In Canadian fine there is improved demand, owing to the opening of the dairy season. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—Except in corn and salmon values are hardly as firm. Tomatoes are somewhat disappointing, as Montreal holders are offering at lower figures than was expected. As goods can now be brought down by steamers freights are low. Corn is still sold here below western prices. There are but light stocks held. There is a steady sale. In meats goods are being sold close. In peaches, 2's are scarce and prices are very firm. There is some inquiry for gallon apples and 3-lb. pumpkin. The former tend higher. Oysters hold their advance. Canned pineapple is rather higher. New goods are now on the market. Lobsters and salmon are light stock and keep high.

**GREEN FRUITS**—The chief business is now done in bananas. Prices are firm. This

is a line that shows little change. In oranges, stock is very light. There is a steady sale for good stock. Messinas have the best demand. In lemons, prices are still low, but tend higher. This market requires good fruit, and in lemons will pay for it. Pines are arriving more freely, and are easier in price. Sale here is not large. Strawberries have more attention. Prices are about as low as they will go till natives arrive.

**DRIED FRUITS**—The sale is light. In prunes, which have had the chief attention during the spring, the sale is reported dull, with fair stocks held, so that, while prices west are firmer, holders are disappointed. Raisins are a light business, and prices are easy. A car of Californian ungraded Pacific that was consigned here some three months ago was this week shipped to New York, there being no demand here. Evaporated apples are scarce, but have limited sale; dried are dull. Dates are firm. In onions, Egyptian hold the market at even prices. In Bermudas, stock is light, but there is only a fair sale; the demand seems to fall off each year, the price being one cause. In peanuts, prices at Norfolk are again up 25c.

**SUGAR**—Fair stocks are held. Dealers rather looked for an increased duty, owing to the continued sale of American in our market, even American yellows being quite freely received. While holders of Canadian sugars were disappointed in regard to the duty, they find, owing to an advance made last week, that the somewhat extra stock they hold is very welcome. There is a good sale.

**MOLASSES**—Values are very firmly held, and the outlook is for quite high prices to rule, particularly in Barbadoes, stocks of which are light. Though there have been quite free arrivals of Porto Rico, it came on a bare market and has gone into consumption quite largely, so that present stock is quite small. There is quite a quantity about due here. Values are higher, and the fact that Canadian vessels are to be again allowed to carry cargo between Porto Rico and American ports, together with the firm feeling on the Island, makes a strong market here. There is still some demand for New Orleans.

**PRODUCE**—In eggs, there is but a light movement, and commission men are not encouraging shippers to forward any large quantities. Price is low. In butter, market is dull, but small quantities of Ontario being received, chiefly large rolls. There is but a fair demand for creamery. Dairy tubs have best sale. Cheese is scarce, but new fancy Ontario is beginning to arrive. Prices are rather firmer.

**FISH**—Stock is light. In dry cod, new fish, are now to hand. Price is still high,

with no difference between large and mediums. There are no pollock, the prices ruling in the West Indies having caused stocks usually sent here to be shipped there. Pickled herring are out of the market, which is nominal at this season. Shad dull, as are smoked herring, though price of the latter is somewhat firmer. There is a fair supply of fresh fish. Halibut is marked lower. Salmon are beginning to be offered, but are very high. Gasperaux are still but a fair catch. We quote rather lower. We quote: Large and medium dry cod, \$4; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; haddies, 5c. per lb.; smoked herring, 6½ to 7½c.; smoked alewives, 90c. per 100; kippered herring, \$1 per box; halibut, 6c. per lb.; fresh haddock and cod, 2½c.; gasperaux, 60c. per 100; alewives 75c. per 100; boneless fish, 4 to 5c.

**PROVISIONS**—In barreled beef prices are somewhat easier. Pork shows little change, and but a fair sale. In lard, prices are quoted rather higher.

**FLOUR FEED AND MEAL**—In flour, rather lower values prevail. There is but a

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quiet business. Oatmeal is quoted higher, but there is no large sale. In cornmeal, the higher price still holds. Sales continue large. Some granulated cornmeal has been received from the United States. Feed is still high and scarce, which is true to a somewhat less degree of oats. Beans are selling as low here as western shippers are asking. In barley and split peas, the high price has caused a falling off in the demand. Hay is firmer and holders hope for higher prices. We quote as follows: Manitoba flour, \$4.65 to \$4.75; best Ontario, \$3.90 to \$4; medium, \$3.70 to \$3.85; oatmeal, \$4 to \$4.10; cornmeal, \$2.20 to \$2.25; middlings, \$2.10 to \$2.2; oats, 41 to 42c.; hand-picked beans, \$1.10 to \$1.15; prime, \$1 to \$1.10; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.20; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.25; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$2; do., Canadian, \$1.80 to \$2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 6¾ to 7½c.

## ST. JOHN NOTES.

Another sardine factory is to be built at Grand Manan.

Geo. S. de Forest & Sons are acting as agents for the Havelock mineral springs.

A large business is being done between St. John and Bangor in smoked gasperaux.

A shipment of 30,000 halibut went forward from Nova Scotia to Boston during the past week.

A. F. Randolph & Sons, Fredericton, received another car of New Orleans molasses this week.

Some large shipments of Clark's corned beef have been received by the city wholesale grocers during the past week.

I. C. Bowman, broker and manufacturers' agent, has moved his office from the north wharf to Prince William street.

Berwick, N.S., has a board of trade, M. B. Anthony is president; T. H. Morse, vice-president, and H. E. Mosher, secretary.

Philips & Watson are opening a retail grocery and provision store in St. John, north end, which will be one of the handsomest and best arranged stores in the city.

The winter port business for the past season shows an increase in tonnage of 25,243 tons. While the quantity of grain shipped was below that for last year, that of package freight shows an increase of over 40,000 tons.

The past week has seen large shipments of lobsters from New Brunswick and Nova Scotia to Portland, Maine. Some 8,000 from Grand Manan, 12,000 from Port Matoon, N.S., and about the same number from Lockport, N.S.

## MANITOBA MARKETS.

WINNIPEG, May 9, 1899.

**B**USINESS is good and the weather is much improved. Seeding has been going steadily forward in spite of cold weather, and the area will be larger than last year, though not so large possibly as it would have been had the spring opened earlier.

Arbor day was very generally observed and many trees were planted and much general work of clearing up gardens and the like got through with.

Among the news of the week is the appointment of Mr. Briggs, late of The Codville Company, as agent for Manitoba and the Northwest of The Price Baking Powder Company.

Few changes are reported for the week. In butter, there have been offerings from one or two factories and two sales were closed at 18c., but most of the Manitoba make is being sent to British Columbia on consignment, as fresh-made creamery bricks are bringing 26c. per lb. at some Coast points. The low price in the east, is, however, expected to effect these prices within the next few days. Dairy butter is weaker and fresh-made rolls clothed are selling at 18c.; ordinary fresh dairy, 13 to 14c., with little demand; separator-made in bricks is quoted at 18 to 20c.

**CHEESE**—Houses are running along on old stock, the demand being small. No new cheese is offering.

**EGGS**—Eggs are easy and supply light. The market is fairly firm at 10c. point of shipment.

**CURED MEATS**—This market has experienced a slight advance in some lines. Hams are quoted at 11c.; bellies, 11½c., backs are unchanged at 10½c.; shoulders, 8½c. Dry salt long clear is quoted at 8c.; extra short clear, 8½c., dry salt backs, without change, 9c.; shoulders, 8¼c. The market appears firm at these figures.

**FISH**—Smoked and dried fish are practically out of the market, the only sales being of scaled herring and shredded cod. Herrings are worth 15c. per box and cod 90c. per doz. There is a pretty good demand for canned fish.

**NUTS**—It is reported that the Tarragona almond crop is completely destroyed by frost, and, though there is considerable stock afloat, holders are firm, looking for higher prices. Valencia almonds have advanced slightly, and are now quoted at 30 to 31c.; Tarragona, 16 to 17c.; Grenoble walnuts, 14c.; Sicily filberts, 12c.; cocoanuts, \$1 per doz.

**SUGAR**—This market has been active and excited all week. Sugar from Eastern refiners is 10c. higher, while that from British Columbia is from ¼ to ½c. higher.

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Table Condiments--the nicest line of sellers in the trade :

**Sal-piquant**  
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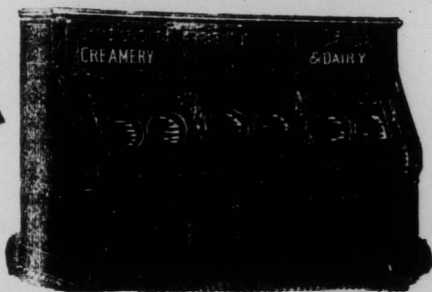
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# CURRENT MARKET QUOTATIONS

May 11, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who can daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb	10	11	15	17
" " pound prints.....	11	12	17	18
" " tubs, best			15	17
" " tubs, second grade			12	14
Creamery, tubs and boxes	17½	18	19	20
" " prints and squares			18	20
Cheese	11	10	11½	9½

## CANNED GOODS

	\$ 90	\$ 85	\$ 80	\$ 75	\$ 70	\$ 65	\$ 60	\$ 55	\$ 50
Apples, 3's	1.00	0.90	0.80	0.70	0.60	0.50	0.40	0.30	0.25
" " gallons	2.25	2.00	1.75	1.50	1.25	1.00	0.75	0.50	0.35
Blackberries, 2's	1.45	1.25	1.00	0.75	0.50	0.25	0.10	0.05	0.00
Blueberries, 2's	0.75	0.65	0.55	0.45	0.35	0.25	0.15	0.05	0.00
Beans, 2's	0.85	0.80	0.75	0.70	0.65	0.60	0.55	0.50	0.45
Corn, 2's	0.95	0.90	0.85	0.80	0.75	0.70	0.65	0.60	0.55
Cherries, red, pitted, 2's	1.80	1.75	1.70	1.65	1.60	1.55	1.50	1.45	1.40
" " white, "	1.75	1.70	1.65	1.60	1.55	1.50	1.45	1.40	1.35
Peas, 2's	0.80	0.75	0.70	0.65	0.60	0.55	0.50	0.45	0.40
" " sifted	0.85	0.80	0.75	0.70	0.65	0.60	0.55	0.50	0.45
" " extra sifted	1.00	0.95	0.90	0.85	0.80	0.75	0.70	0.65	0.60
Pears, Bartlett, 2's	1.45	1.25	1.00	0.75	0.50	0.25	0.10	0.05	0.00
" " 3's	1.45	1.25	1.00	0.75	0.50	0.25	0.10	0.05	0.00
Pineapple, 2's	2.10	2.00	1.90	1.80	1.70	1.60	1.50	1.40	1.30
" " 3's	2.50	2.40	2.30	2.20	2.10	2.00	1.90	1.80	1.70
Peaches, 2's	2.60	2.50	2.40	2.30	2.20	2.10	2.00	1.90	1.80
" " 3's	2.75	2.60	2.50	2.40	2.30	2.20	2.10	2.00	1.90
Plums, green gages, 2's	1.25	1.20	1.15	1.10	1.05	1.00	0.95	0.90	0.85
" " Lombard	0.95	0.90	0.85	0.80	0.75	0.70	0.65	0.60	0.55
" " Damson, blue	1.00	0.95	0.90	0.85	0.80	0.75	0.70	0.65	0.60
Pumpkins, 3's	0.65	0.60	0.55	0.50	0.45	0.40	0.35	0.30	0.25
" " gallon	2.10	2.05	2.00	1.95	1.90	1.85	1.80	1.75	1.70
Raspberries, 2's	1.45	1.40	1.35	1.30	1.25	1.20	1.15	1.10	1.05
Strawberries, 2's	1.50	1.45	1.40	1.35	1.30	1.25	1.20	1.15	1.10
Succotash, 2's	1.10	1.05	1.00	0.95	0.90	0.85	0.80	0.75	0.70
Tomatoes, 3's	0.90	0.85	0.80	0.75	0.70	0.65	0.60	0.55	0.50
Lobster, talls	2.50	2.45	2.40	2.35	2.30	2.25	2.20	2.15	2.10
" " 1-lb. flats	2.75	2.70	2.65	2.60	2.55	2.50	2.45	2.40	2.35
" " ½-lb. flats	1.65	1.60	1.55	1.50	1.45	1.40	1.35	1.30	1.25
Mackerel	1.30	1.25	1.20	1.15	1.10	1.05	1.00	0.95	0.90
Salmon, sockeye, talls	1.80	1.75	1.70	1.65	1.60	1.55	1.50	1.45	1.40
" " flats	1.40	1.35	1.30	1.25	1.20	1.15	1.10	1.05	1.00
" " Horseshoe	1.50	1.45	1.40	1.35	1.30	1.25	1.20	1.15	1.10
" " Clover } talls	1.55	1.50	1.45	1.40	1.35	1.30	1.25	1.20	1.15
" " Leaf }	1.60	1.55	1.50	1.45	1.40	1.35	1.30	1.25	1.20
" " Cohoes	1.15	1.10	1.05	1.00	0.95	0.90	0.85	0.80	0.75
sardines, Albert, ½'s	1.12	1.07	1.02	0.97	0.92	0.87	0.82	0.77	0.72
" " ¾'s	2.0	1.95	1.90	1.85	1.80	1.75	1.70	1.65	1.60
" " Sportsmen, ½'s	1.2	1.15	1.10	1.05	1.00	0.95	0.90	0.85	0.80
" " ¾'s	2.0	1.95	1.90	1.85	1.80	1.75	1.70	1.65	1.60
" " key opener, ½'s	1.0	0.95	0.90	0.85	0.80	0.75	0.70	0.65	0.60
" " ¾'s	1.8	1.75	1.70	1.65	1.60	1.55	1.50	1.45	1.40
" " other brands	1.6	1.55	1.50	1.45	1.40	1.35	1.30	1.25	1.20
" " P. & C., ½'s	2.3	2.25	2.20	2.15	2.10	2.05	2.00	1.95	1.90
" " ¾'s	3.3	3.25	3.20	3.15	3.10	3.05	3.00	2.95	2.90
" " American, ½'s	5	4.95	4.90	4.85	4.80	4.75	4.70	4.65	4.60
" " ¾'s	11	10.95	10.90	10.85	10.80	10.75	10.70	10.65	10.60
" " Mustard, ¼ size, cases	9.50	9.40	9.30	9.20	9.10	9.00	8.90	8.80	8.70
" " 50 tins, per 100	11.00	10.90	10.80	10.70	10.60	10.50	10.40	10.30	10.20
Haddies	1.00	0.95	0.90	0.85	0.80	0.75	0.70	0.65	0.60
Kipper Herrings	1.20	1.15	1.10	1.05	1.00	0.95	0.90	0.85	0.80
Herring in Tomato Sauce	1.80	1.75	1.70	1.65	1.60	1.55	1.50	1.45	1.40

## GREEN FRUITS

	\$ 75	\$ 60	\$ 45	\$ 30	\$ 15	\$ 0
Oranges, Valencia, 420's, large	5.75	5.60	5.45	5.30	5.15	5.00
" " ordinary	4.00	3.85	3.70	3.55	3.40	3.25
" " California Navels	4.25	4.10	3.95	3.80	3.65	3.50
" " Cal. Med. Sweets	3.75	3.60	3.45	3.30	3.15	3.00
" " Messina, per box	3.25	3.10	2.95	2.80	2.65	2.50
Lemons, Messina, new, p. box	2.25	2.10	1.95	1.80	1.65	1.50
Bananas, per bunch	0.80	0.75	0.70	0.65	0.60	0.55
Apples, per bbl	3.50	3.40	3.30	3.20	3.10	3.00
Cranberries, per bbl	7.00	6.80	6.60	6.40	6.20	6.00
Sweet Potatoes, bbl	3.50	3.40	3.30	3.20	3.10	3.00
Almond Grapes, per keg	9.00	8.80	8.60	8.40	8.20	8.00
Egyptian Onions, about 100 lb.	2.25	2.15	2.05	1.95	1.85	1.75
Bermuda Onions	2.00	1.90	1.80	1.70	1.60	1.50
Coconuts, per 100	3.25	3.10	2.95	2.80	2.65	2.50
Pineapples, each	12½	12	11½	11	10½	10

## SUGAR

	\$ 40	\$ 45	\$ 50	\$ 55	\$ 60	\$ 65
Granulated (St. Lawrence, R. d'path)	4.60	4.75	4.90	5.05	5.20	5.35
Granulated, Acadia	4.60	4.75	4.90	5.05	5.20	5.35
Paris Camp, bbls. and 100-lb. bxs	5.70	5.85	6.00	6.15	6.30	6.45
" " in 50-lb. boxes	5.80	5.95	6.10	6.25	6.40	6.55
Extra Ground Iceing, bbls.	5.80	5.95	6.10	6.25	6.40	6.55
Flower, bbls	5.15	5.30	5.45	5.60	5.75	5.90
Phoenix	4.50	4.65	4.80	4.95	5.10	5.25
Cream	4.50	4.65	4.80	4.95	5.10	5.25
Extra bright	4.45	4.60	4.75	4.90	5.05	5.20
Bright coffee	4.35	4.50	4.65	4.80	4.95	5.10
No. 3 yellow	4.15	4.30	4.45	4.60	4.75	4.90
No. 2 yellow	4.05	4.20	4.35	4.50	4.65	4.80
Trinidad	3½	3.65	3.80	3.95	4.10	4.25

## HARDWARE, PAINTS AND OILS

	2.55	2.55	2.55	2.55	2.55	2.55
Wire nails, base	2.55	2.55	2.55	2.55	2.55	2.55
Cut nails, base	2.05	2.05	2.05	2.05	2.05	2.05
Barbed wire, per 100 lb	3.00	3.00	3.00	3.00	3.00	3.00
Smooth Steel Wire (oiled and annealed, etc.), base	2.50	2.50	2.50	2.50	2.50	2.50
White lead, No. 1	5.50	5.50	5.50	5.50	5.50	5.50
Linseed oil, raw	49	49	49	49	49	49
" " boiled	52	52	52	52	52	52
Turpentine	65	65	65	65	65	65

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups				
Dark	1¼	30	32	3
Medium	2¼	35	37	3¼
Bright	2¼	35	37	3¼
Corn Syrup, barrels per lb.		2½		
" " ½-bbls. "		2½		
" " kegs "		2½		
" " 3 gal. pails, each		1.20		
" " 2 gal. "		90		
Honey		40		
" " 25-lb. pails		90		
" " 38-lb. pails		1.40		
Molasses				
New Orleans		26	45	28
Barbadoes	29	30		29
Porto Rico		38	42	32
Antigua				25
St. Croix			27	28

## CANNED MEATS

	\$ 1.50	\$ 1.40	\$ 1.50	\$ 1.30	\$ 1.50	\$ 1.75
Comp. corn beef, 1-lb. cans	2.65	2.50	2.60	2.40	2.75	3.00
" " 2-lb. cans	8.25	8.00	8.75	9.25		
" " 4-lb. cans	18.00	18.00	20.00	21.00		
" " 6-lb. cans	2.60	2.60	2.75	2.80		
Minced callops, 2-lb. can	3.30	3.20	3.25	3.00		3.00
Lunch tongue, 1-lb. can	6.70	6.75	7.00	6.00		6.50
" " 2-lb. can	2.40	2.60	2.80	2.75		2.75
English brawn, 2-lb. can		2.50	2.50			
Camp sausage, 1-lb. can		4.00	4.00			
" " 2-lb. can		1.50	1.40		1.50	
Soups, assorted, 2-lb. can		2.20	2.25		2.30	
" " 4-lb. can		1.80	1.75		1.80	
Soups and Bouill., 2-lb. can		4.50	4.25		4.50	
" " 4-lb. can		1.70	1.70		2.00	
Sliced smoked beef, ½'s	2.50	2.80	2.95		3.25	
" " 1's						

## CANDIED PEELS

	11½	12	12½	13	13½
Lemon, per lb	11½	12	12½	13	13½
Orange, "	17½	19			



# Celluloid Starch

Has no equal for  
Fine Laundry Work!



The **Brantford Starch Co., Limited**

BRANTFORD, ONT.

COFFEE					PETROLEUM				
	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Green—									
Mocha	24 29	23 28	25 30	24 25	Canadian	12	18½	15½	16½
Old Government Java	27 31	22 30	25 30	24 25	Sarnia water white	12	18	16½	17½
Rio	10 11	7½ 12	12 13	10 10½	Carbon safety	17	17		
Plantation Ceylon	29 31	26 30	29 31		American water white	17	17½	16½	18
Porto Rico		22 25	24 25		Pratt's Astral, in bulk	18	19	1	
Guatemala		22 25	24 26						
Jamaica	18 22	15 20	18 22						
Maracaibo	13 15	13 16	13 15						
NUTS					TEAS				
Brazil	12 13	12½ 13	12 12½	12½ 15	Black—				
Valencia shelled almonds	28 30	28 30		25 30	Congou—Half-chests Kalsow,				
Tarragona almonds	12 15	12 14	11 12	13 15	Morning, Paking	\$0 12½ \$0 60	\$0 12	\$0 60	11 40
Peanuts (roasted)	6½ 9½	9 10	9 10	9 12	Caddies Paking, Kaisow	17 40	18	50	15 40
(green)	5½ 8	7 9		10 15	Indian—Darjeelings	35 55	35	55	30 50
Cocoanuts, per sack	3 00 3 50	3 75 3 50	4 00		Assam Pekoes	20 40	20	40	18 40
per doz.		60 70			Pekoe Souchong	8 25	18	25	17 24
Grenoble walnuts	12 12½	12 13	12 13	14	Ceylon—Broken Pekoes	35 42	35	42	34 40
Marbot walnuts	7 11		9 10		Pekoe Souchong	20 30	20	30	20 30
Bordeaux walnuts	7 8		9 10		China Greens—	17½ 40	17	35	17 35
Sicily filberts	7½ 8½	8½ 9	8 10	12	Gunpowder—Cases, extra first	42 50	42	50	
Naples filberts	10 11	11 10	11 10		Half-chests, ordinary firsts	22 28	22	28	
Pecans	10 11	10 11	11 12		Young Hyson—Cases, sifted,				
Shelled Walnuts	25 25	28			extra firsts	42 50	42	50	
					Cases, small leaf, firsts	35 40	35	40	
RICE, SAGO, TAPIOCA, MACARONI					Half-chests, ordinary firsts	22 38	22	38	
Rice—Standard B	3 25 3 35	3¾ 3¾	3 25 3 40	4¾	Half-chests, seconds	17 19	17	19	
Patna, per lb		4¾ 5	5 6		" thirds	15 17	15	17	
Japan		5½ 6	5 6	5¾	common	13 14	13	14	
Imperial Seeta		4¾ 5	5 6		Ping Sueys—				
Extra Burmah		4¾ 5	5 6		Young Hyson—½-chests, firsts	28 32	28	32	30 40
Java, extra		6 6½	6 7		" seconds	16 19	16	19	
Sago	3¾ 4¾	3¾ 4	4 5	4	Half-boxes, firsts	28 32	28	32	
Tapioca	3¾ 4¾	3¾ 4	4 5	4	" seconds	16 19	16	19	
Macaroni, dom'ic, per lb, bulk		7½			Japan—				
" imp'd, 1-lb. pkg., French		9 10			½-chests, finest May pickings	38 40	38	40	
" " " Italian		11 12½			Choice	32 36	32	36	
					Finest	28 30	28	30	
SODA					Fine	25 27	25	27	
Bl-carb, standard, 100-lb. keg	2 25 2 50	2 25 2 50	1 85 2 00	1 50 1 75	Good medium	22 24	22	24	
Sal soda, per bbl	70 75	70 80	85 90		Medium	19 20	19	20	
Sal soda, per keg	95 1 00	95 1 00	95 1 00		Good common	16 18	16	18	
					Common	12 15	13½	15	
SPICES					Nagasaki, ½-chests Pekoe	16 22	16	22	
Pepper, black, ground, in kegs,					" Oolong	14 15	14	15	
pails, boxes	14 16	12 14	14 15	15	" Gunpowder	16 19	16	19	
in 5-lb. cans	14 17	14 15	15 16		" Siftings	7½ 11	7½	11	
whole	11 12	11 13	12 13	15					
Pepper, white, ground, in kegs,					WOODENWARE				
pails, boxes	21 23	18 24	24 26	35	Pails, No. 1, 2-hoop		\$1 55		\$1 55
in 5-lb. cans	21 23	20 26	22		" " 3-hoop		1 70		1 70
whole	19 25	19 25	20 22		" half grained		1 40		1 40
Ginger, Jamaica	19 25	18 25	20 25		" quarter, jam		0 90 1 08	0 90	1 08
Cloves, whole	12 30	14 35	18 20		" candy, and covers		2 25 2 65	2 25	2 65
Pure mixed spice	25 30	25 30	25 30		Tubs, No. 0		8 50		8 50
Cassia	25 40	20 40	18 20		" 1		7 00		7 00
Cream tartar, French	25 37	24 25	20 22	25	" 2		6 00		6 00
" best	25 30	25 30	25 30		" 3		5 00		5 00
Allspice	15 17	15 16	16 18	20					

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Canadian Ap



# Boston Laundry Starch.

This Starch has given universal satisfaction to all those who have used it, and also to the merchants that sell it; as those who use it once want it again, and merchants that keep it in stock always find a ready sale for this article, as there is no equal to it made or sold in the Dominion.



Sold by all wholesale dealers at \$3.20 for a case, forty packages in a case.

The F. F. DALLEY CO., Limited, Hamilton, Can.

SOLE PROPRIETORS.

The \_\_\_\_\_  
**DETECTIVE AND CONFIDENTIAL AGENCY.**

Room 12, Janes Building,

75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

## Window Dressing

FOR GROCERS—A new book by noted American experts Contains fifty-two designs, all new, with full instructions. Sent to any address, post paid, on receipt of price—\$1.00.

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

**E. NICHOLSON**

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**B. C.** First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

**F. R. STEWART & CO.**

VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

## We Want You to Have Them!

**HAZARD'S**

Shrewsbury  
Mayonnaise.

**HAZARD'S**

Shrewsbury  
Tomato Ketchup.

The best goods on the market. If you have not these goods in stock send for a trial order. They are sure to please you.

Full Stock of Foreign Cheese

ALWAYS ON HAND.

**HAZARD'S**

English Worcester Sauce and  
Arlington Tomato Ketchup.

ARE UNEQUALLED FOR PRICE  
AND QUALITY.

For sale by  
C. & E. MacMichael, St. John, N.E.  
The London Coffee & Spice Co., London, Ont.

THESE ARE GOOD SELLERS.

**FOREIGN CHEESE and IMPORTING CO.**

Sole Canadian Agents for  
Hazard's Goods.

9 St. Peter Street, MONTREAL.

# LEMONS . . .

Our Mr. Macpherson was the heaviest buyer West of Toronto at the sales in Montreal last week.

We can give you bargains, send us your orders. If you are not already a customer drop us a card for our price lists.

**The Macpherson Fruit Co.,** WINNIPEG, MAN.

THE MANITOBA

## Produce & Commission Co.

147 Bannatyne Street East

Limited

P.O. Box 1012.

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Poultry, Fruits,

Honey, Cider, Lard, and all kinds of Cured Meats.

**PICKLED, DRY AND SMOKED FISH.**

Consignments and  
Correspondence Solicited.

BRANCHES  
AT:

Vancouver,  
Victoria,  
Nelson,  
Rossland,  
B.C.



**HINTS TO BUYERS.**

**M**AYELL & CO. have just received delivery of a large consignment of sal soda, and are offering it at low prices.

Perkins, Ince & Co. have a shipment of Rio coffee nearly due.

H. P. Downey has just received a fresh consignment of "Albene."

New York ginger ale is going out freely with W. H. Gillard & Co.

The "Imperial" cheese new 10c. jar is meeting with a good demand.

Canned peaches are being offered at low prices by H. P. Eckardt & Co.

T. Kinnear & Co. are in receipt of a shipment of Japan and Patna rice.

Perkins, Ince & Co. have a shipment of Ceylon tea on the way ex ss. Angola.

Lucas, Steele & Bristol are still showing good values in black teas from 16½ to 18c.

A carload of Crosse & Blackwell's goods were received this week by T. Kinnear & Co.

H. P. Eckardt & Co. are in receipt of a shipment of "Miracle" washing compound.

W. H. Gillard & Co. report an active demand for their "Diamond" baking powder.

T. Kinnear & Co. have just received a shipment of Hallowee dates. The stock is nice and bright.

H. P. Eckardt & Co. are offering fancy Oregon prunes 40 50's and 50 60's in 25-lb. boxes, at 6c. per box.

"Art" Ceylon coffee in meeting with success where introduced. It is a specialty of Mayell & Co.'s, Toronto.

The Greig Manufacturing Co. report good demand for Cayley's fruit drinks. These goods are put up in 12 flavors.

In Young Hyson points, Lucas, Steele & Bristol have a big range at 18c.; also more of those gunpowders at 13 to 15c.

Mayell & Co. have just gotten out a new line in flavoring extracts. It is a 2-oz. flask with nickel screw cap, and retails for 10c.

The very choicest Darjeelings, in half-chests, may be procured from Lucas, Steele & Bristol; also the Empire golden tipped Ceylon.

The Eby, Blain Co., Limited, can sell you canned gooseberries, red cherries, peas, lombard, damson and greengage plums—standard packs—at close prices.

A. P. Tippet & Co. are landing this week two new lines of fine English toilet soaps, "Gloriola" and "Oriole," made by The Maypole Co.

An assortment of new show-cards for all the various goods they represent: Keen's, Cadbury's, Day & Martin, Bryant & May, Southwell, Bird's, Franco-American Food Co., will be sent to the trade applying to

Frank Magor & Co., 16 St. John street, Montreal.

"Anchor" salmon, the firm's registered brand, packed from the finest Fraser river fish, and every tin guaranteed, is quoted at low figures by The Eby, Blain Co., Limited.

Every grocer should have a case of Lucas, Steele and Bristol's cafe de Paris; no package like it has ever been put on the market.

The Eby, Blain Co., Limited, are selling agents for Postum cereal food, coffee and grape nut food, made by The Postum Cereal Food Co., Limited, Battle Creek, Michigan.

"We have just received a shipment of fine brown nutmegs (120's) and are selling them extremely low," report Mayell & Co., Toronto. "Nutmegs are expected to advance in price soon."

**A MERCHANT FROM ALGOMA.**

THE CANADIAN GROCER, last week, received a visit from Mr. T. J. Foster, of Foster & Co., Richard's Landing, St. Joseph Island, Algoma.

Mr. Foster was originally a Hamiltonian. He went to Algoma several years ago to teach school. From a teacher he became a clerk in a general store, after serving seven years in which capacity he became a merchant. He carries a stock of practically all kinds of merchandise and does a business of about \$25,000 annually. In addition to their regular business, Foster & Co. do a large trade in lumber, pulp wood and farm produce, which they purchase from the farmers and ship to outside points. A good deal of hemlock and hardwood are shipped by the firm to the United States.

Mr. Foster reported that business during the past winter had been decidedly good.

**A WESTERNER'S UNIQUE SIGN.**

There is a grocery sign in Macleod, Man., which is very striking and amusing, and no doubt has been a means of building up trade. It reads:

OLD JOHN BLACK  
Adventurer and Agitator  
Seller of Groceries and Guff.

Mr. Black is an eastern Ontario man and has been in the Northwest a number of years. He spent 14 years with the Hudson's Bay Company, at Macleod, and has been in business for himself a little over two years, in which time he has worked up a large connection.

A writer in Wyoming, Ont., states that the cold snap in February so affected the fall wheat that there is not likely to be more than half a crop. The spring has been a good one for all fruits in that district.

**TRADE CHAT.**

**T**J. Medland, grocer, Picton, Ont., has been succeeded by J. S. Carr. Mr. Carr conducted a grocery business in Waupoose, Ont., for ten years. He has decided to carry on a cash business in Picton, his former experience having taught him that this is the most satisfactory way to conduct a grocery business.

At a recent meeting of the Guelph Retail Grocers' Association, the members unanimously agreed not to handle trading stamps in the future.

The close season for black bass in Lake Erie, west of Point Pelee, this year, is from May 15 to July 15, inclusive, instead of April 15 to June 15, as usual.

**THE "PURE GOLD" COUPON COMPETITION.**

This interesting competition closed on the 1st inst., and "Pure Gold" people are busy sending out rewards and communications regarding the same to their numerous inquirers.

The Old Country trip went to Mr. W. G. McLaughlan, Owen Sound, who had collected the astonishing number of over 150,000 coupons, while the British Columbia trip went to A. V. Bradley, Toronto, with only about half Mr. McLaughlan's total. There are 25 other people who receive \$5 each as being next in the row.

The clerks' grand prize of \$50 went to Charlie Frey, with E. K. Scoley, who had over 1,800 coupons, and who has been saving and "lying low" all year for his reward.

There will be another clerks' competition this year.

**A SOAP FIRM MOVES.**

The Canadian grocery trade and general public are quick to recognize an article of real value. The quality of an article has to be proven before it is accepted, but, once accepted, the growth of its sale is assured. One of the most recent proofs of this fact is cited in the case of "Hudson's Soap," the fine powder soap introduced from England. The sale of this article has already reached over all parts of the country. The firm has just moved its headquarters from 34 Chabillez square, Montreal, to 30 Front street east, Toronto.

**HAVE PUT IN A FRUIT CLEANER.**

A power fruit cleaner has been put into the warehouse of John Sloan & Co., Toronto. It contains the latest improvements, and is driven by a 2-horse-power electric motor. The machine cleans all kinds of dried fruits. Sloan & Co. have always made a specialty of high quality currants, and they feel that they will now be in a better position than ever to pay attention to this branch of their business.



**CAUTION**

**“Montserrat”**

(TRADE MARK.)

**LIME-FRUIT JUICE and CORDIALS.**

The success of the above has caused many **imitations** to spring up, many of them **utterly worthless** concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the **Montserrat Company, Limited**, and the **Sole Consignees**, are on the capsule of each bottle. The word “Montserrat” is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

Sole Consignees:

**EVANS AND SONS, Limited**

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

EVANS SONS & CO., Liverpool, Eng.  
EVANS, LESCHER & WEBB, London, Eng

MONTREAL and TORONTO, Canada, and BOSTON, Mass.

**“Don't Pay Freight on Water”**

The above curt advice will strike every business man as **sensible** and worthy of reflection.

Hundreds of merchants from **Halifax to Vancouver** are acting upon it and saving money by buying

**Concentrated Grape Wine Vinegar**

(Imported from Germany)

For sale by  
**Wholesale Grocers in  
Toronto, Hamilton,  
London, Montreal,  
Vancouver, Victoria.**

If your wholesaler does not keep it write to us direct.

Why pay freight on 900-lb. (2 bbls. vinegar) of water when you can buy **Concentrated Vinegar** (2 gals.) weighing only 30-lb. You can add water yourself. No object in buying Toronto or Hamilton water at 25c. per gallon and paying freight on it besides. Has this feature ever struck you, grocers?



Send for Sample and Circular.

**W. H. SEYLER & CO.**

SOLE IMPORTERS.

Room 100 Board of Trade, **TORONTO.**

This Vinegar is the only absolutely pure article on sale. The highest medical authorities of Europe have given this verdict.



## TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE feature of the week was the auction sale held on Wednesday. The offering was a fairly large one and reflecting the increased pressure to sell and the absence of a spirited demand, a lower basis of values was established; Formosa, Foochow, country greens and Pingsueys showing a decline of  $\frac{1}{2}$ c. and Japans, Congous and Indias and Ceylons were rather easier. Subsequent to the auction sale the private market ruled quiet and quoted prices were lowered about  $\frac{1}{2}$ c. per lb. It has been decided to hold two regular auction sales of tea a month, instead of one, as has been the custom for about the past year.—New York Journal of Commerce, May 6.

## GOOD PINEAPPLE SEASON.

Baltimore packers have great confidence in the outlook for the pineapple season. It is expected that the packing will begin within two weeks, and the indications are that it will be large. Up to date the inquiries for pineapples have far exceeded those of previous years, and there is every reason to believe that money will be made this year. The local brokers say that the orders up to the present time, based on the reports that the crop will be large, are very gratifying. A fleet of schooners have cleared and will clear from Baltimore for the West Indies, and will return laden with "pines."—American Packer.

## A CLEANED-UP FRUIT MARKET.

Reviewing the dried fruit situation on the Coast, The San Francisco Trade Journal says in its issue of April 28: "The market is about cleaned up of every variety, even prunes have been taken quite freely; so much so as to leave very little to be had. The price is reported  $\frac{1}{4}$ c. higher. We hear that offers have been made for new season's delivery of peaches on the basis of 8c. for choice."

## SALMON SITUATION IN THE UNITED STATES.

The salmon situation on the Coast is thus reviewed by The San Francisco Trade Journal in its issue of April 28: "So far, the pack on the Sacramento river shows an increase over the corresponding time in 1898, but not quite up to 1897. The fish it is said average better in color and more solid in flesh. On the Columbia the run has been light with the size small, not going above 14 to 15 lb. each on an average. The light run there is causing fewer fishermen to go out than was expected with the high prices considered. It is said that some buyers are scouring the river in steam launches and pay cash for fish from boats without fisher-

men being compelled to pull for a cannery. Owing to the light catches there is considerable competition between buyers. The water in the river is reported quite high, more or less muddy and quite cold. In high water seasons in the Columbia the April catches have been uniformly light, but with warm weather in May and June the runs increase as do the size of the fish, and we do not see why this year should be an exception. We still think the pack of chinook this year will be largely in excess of 1898, but that of bluebacks will be less, for cold storage men will be quite a buying factor for bluebacks and steelheads, besides which the price of Alaska will have quite a bearing on that of the two latter. It looks as if more attention will be given by Columbia river canners to packing ovals, flats and halves at the expense of 1's in talls owing to the increasing demand for the finer grades in those cans, and the impracticability of Alaska canners, by reason of higher cost of labor, packing much outside of 1-lb. talls."

## RAISINS ON THE COAST.

Referring to the raisin situation, The New York Journal of Commerce says: "Stocks on the Coast are reported to be exceptionally light, even for this season. Ordinarily, at this time of the year, there are at least

1,000 cars left in first hands there, but, according to reliable information, the holdings of the association on April 28 were less than 300 cars of graded loose raisins and about 140 cars of Pacific. There were included in these holdings 215 cars of three-crowns, 24 cars of four-crowns, 55 cars of two-crowns, and 3 cars of ungraded loose muscatels."

## DAMAGED TARRAGONA FRUIT.

Advices received from Tarragona to April 6 are as follows: "It is confidently reported from different districts that the entire crop has been lost. Some allowance must, of course, be made for exaggeration in reports from the villages, but, after exhaustive inquiries, we have been forced to the conclusion that very little sound fruit will be gathered, and you will not be surprised that every parcel of old fruit has been withdrawn and that prices here to-day are nominally 50s. cost and freight."

## EXPORT OF MANITOBA WHEAT.

A considerable quantity of Manitoba wheat has been moved from Fort William by two Montreal firms at about 8c. per bushel all rail, which is said to be the cheapest rate yet established by the C.P.R. Besides the low rail freight on this grain the shippers have the advantage of putting it on the first steamers, which they could not have done had they waited for its arrival by water.—Trade Bulletin, Montreal.

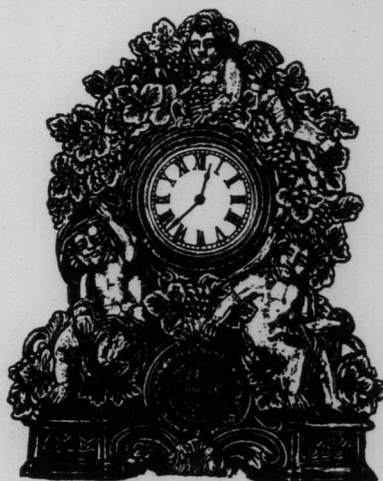


## Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

**GROGERS:**—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.  
TORONTO AND MONTREAL.



(Size 14 $\frac{1}{2}$  x 12 Inches.)

THE DRESDEN  
CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti.....	\$ 3.60
30 Packages Pepsin Tutti Frutti....	1.50
72 Bars Globe Fruit.....	3.60
	8.70
The Dresden Clock, Gold Finished..	6.50
	15.20

PRICE, COMPLETE, \$7.00.

ADAMS & SONS CO.  
11 and 13 Jarvis Street, TORONTO, ONT.



**PARLORS**

“Eagle,” 200's and 100's.

“Victoria,” 65's.

“Little Comet”

**SULPHUR**

“Telegraph”

“Telephone”

“Tiger”

**Eddy's  
Matches.**

THESE MATCHES

are known as the best in Canada,  
and are famous for their

**CERTAINTY IN PRODUCING A LIGHT.**

**ABSENCE OF BAD ODORS.**

**IMPERVIOUSNESS TO MOISTURE  
IN ANY CLIMATE.**

See that you are well stocked with all of EDDY'S BRANDS.  
Present prices subject to change without notice.

**The E. B. EDDY CO., Limited**

**HULL.**

**MONTREAL.**

**TORONTO.**

**Hamilton,  
Winnipeg,**

**London,  
Vancouver,**

**Kingston,  
Victoria,**

**St. John, N.B.,  
St. John's, Nfld.**

**Hallifax,  
Quebec.**



## MEETINGS OF RETAIL GROCERY ASSOCIATIONS.

## TORONTO ASSOCIATION.

HERE was a large attendance at the regular meeting of the Toronto Retail Grocers' Association, which was held in St. George's Hall, Elm street, on Monday evening. The president, F. W. Johnson, was in the chair.

J. T. Paul, R. H. Hudson and L. Draper, a deputation from the Toronto Grocery Clerks' and Drivers' Association, were heard regarding the early closing movement. The deputation expressed the determination of the clerks and drivers to use every effort to secure general observance of early closing in the grocery trade of Toronto. They had already succeeded in persuading a number of grocers to close early, and others had promised to commence in the near future.

At the advice of members of the association, the deputation promised to ask their association to wait on the Toronto Trades and Labor Council, and ask that body for sympathy and cooperation in their efforts to secure a shorter day's work.

The committee who were appointed to meet the commission fruitmen re the shipment of fruit to the Toronto market on the early morning trains reported that a circular, which embodied the resolution passed at the last meeting of the association, had been sent to the various growers.

The motion, which D. Clark gave notice of last month, that the salary of Ed. Hawes, the secretary, be increased, was introduced, and, after discussion, it was decided to give him an advance of \$50. The opinion was unanimous that Mr. Hawes has been of great value to the association, and if the association funds were larger, his salary would have been even more largely advanced.

J. D. Kelly proposed that the association should be incorporated. It was decided to leave the matter over till the executive committee should report on the expenses that would be incurred and the benefits that would be derived from such action.

The secretary read communications he had received from the various railway and steamboat lines regarding their annual summer excursion. When the subject was opened for discussion it was speedily moved that the excursion be by boat, as in the past few years. This was carried, and a warm discussion regarding the best point to visit took place. It was soon evident that Oshawa and Cobourg were the favorites in the minds of the members, but, as more information concerning rates, etc., was wanted, a decision was not reached. The executive were instructed to bring in a report on the various points that were suggested,

and any other points which they think worth considering.

## MONTREAL ASSOCIATION.

Regular monthly meeting of The Montreal Grocers' Association was held in Monument National Hall, 220 St. Lawrence street.

Present: John Scanlan (president) in the chair, J. P. Dixon, V. Raby, N. Lapointe, S. Demers, E. W. Farrell, C. H. Pitt, J. Collins, C. Creely and other.

Moved by N. Lapointe, seconded by E. W. Farrell, that the secretary be instructed to write The Wholesale Grocers' Association, thanking them for the manner in which they have kept the agreement signed by the wholesale firms and manufacturers re selling to department stores, and that this association relieve them of further adhering to said agreement, as it is quite evident that the department stores have been buying goods through some medium unknown to us.

This was carried unanimously.

Moved by P. O'Brien, seconded by N. Lapointe, that we hold our annual picnic as usual this year, during the month of July. Carried.

Moved by J. P. Dixon, seconded by S. Demers, that a committee composed of the officers of this association be named to choose a site for holding our picnic, and report at a special meeting to be held on May 17. Carried.

The meeting proceeded with the naming of committees as follows:

Games—Moved by J. P. Dixon, seconded by S. Demers, that E. W. Farrell be named chairman of games Committee. Carried.

Music and Dancing—Moved by P. O'Brien, seconded by C. H. Pitt, that M. de Repentigny be named chairman of music and dancing committee. Carried.

Printing and advertising—Moved by V. Raby, seconded by N. Lapointe, that J. P. Dixon be named chairman of the printing and advertising committee. Carried.

Banquet—Moved by V. Raby, seconded by N. Chartrand, that P. O'Brien be named chairman of the banquet committee. Carried.

Railway—Moved by S. Demers, seconded by E. W. Farrell, that V. Raby be named chairman of railway committee. Carried.

Reception—Moved by V. Raby, seconded by J. P. Dixon, that A. D. Fraser and S. Demers be named joint chairmen of reception committee. Carried.

Finance—Moved by V. Raby, seconded by E. W. Farrell, that our president, Mr. John Scanlan, be named chairman of finance committee. Carried.

Subscription—Moved by J. P. Dixon, seconded by S. Demers, that N. Chartrand and J. E. Manning be named joint chairmen of subscription committee. Carried.

General Committee—Moved by S. Demers, seconded by V. Raby, that C. H. Pitt and Ald. R.

Turner be named joint chairmen of general committee. Carried.

Moved by J. P. Dixon, seconded by C. Creely, that three instruments only be engaged for to give music at our picnic. Carried.

Moved by J. P. Dixon, seconded by E. W. Farrell and N. Chartrand, that the secretary be instructed to write to the Mayor of Montreal signifying our protest against any further increase of tax on delivery wagons, and that the secretary arrange an appointment for a delegation of grocers to wait on the mayor and aldermen of the city regarding this question. Carried.

P. GANNON, Secretary,  
469 Laval avenue.

## NOTES FROM BISCUITDOM.

Where in the world do Peek, Frean & Co. get all their ideas for such an infinite variety of biscuits? Every day seems to bring a new creation from their vast ovens to meet the constant demand for a novelty, and yet the old favorites still retain their places in popular affection, to a much greater degree than one would at first imagine. For any person with a sweet tooth, what can excel their new "Florence Wafer?" It is really a sandwich made of two light wafers, with delicately flavored cream, and is a sweet and dainty morsel. With many people it is already a favorite, and those of the trade who have not seen and sampled this new confection, should communicate with Peek, Frean & Co.'s Montreal agent, whose address is given in their advertisement, for he has just received samples for distribution to those who want them, and will be glad to have inquiries.

## A PORTAGE LA PRAIRIE STORE.

While in Portage la Prairie I had the pleasure of calling upon J. & E. Brown. They have, I think, without exception, the finest general store in Manitoba. In fact, it would not hurt a few Eastern merchants to pattern after it.

There are three entrances from the main street, there being one to the grocery, boot and shoe building, another to the men's furnishing and clothing department, and a third to the dress goods and staples department.

The second floor is devoted to carpets, dressmaking and millinery. The millinery showroom is large with sufficient mirrors around to produce a good effect. The grocery department is the full length of the west side of the store and gives ample room to show the stock off to best advantage. I cannot remember a store where the stock looked better.

E. T.

ST. JOHN,  
WHROY  
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**E. T. STURDEE**  
 Mercantile Broker,  
 Manufacturers' Agent,  
 87, JOHN, N.E. ETC., ETC.  
 Wholesale trade only.

**Royal Snaps**

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.  
 GUELPH, ONT.

**In Baking Powder**

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

TORONTO

**DON'T PAY FREIGHT ON WATER**

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.  
 German Chicory, Coffee, Extracts and Essences  
 LUDWIGSBURG, GERMANY FLUSHING, N.Y.

**COWAN'S**

Hygienic Cocoa

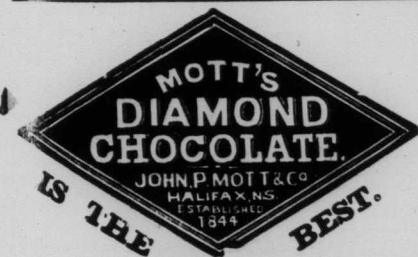
Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR

**MOTT'S**

**MONSOON**

INDO-CEYLON TEA.

In placing your orders for tea, you should (to save annoyance) place them with a reliable house.

There are big and little concerns in every business. The little people may be good, but business men have no time to waste finding that out.

In the tea business we stand at the head, with all the gain there is to be had from growing our own teas, saving many profits to the retailer and a perfect system of packing. We can give better tea value than is to be found anywhere else.

**THE MONSOON TEA CO.**

Toronto and Montreal.

**MONSOON**

INDO-CEYLON TEA.

**How To Make Money**

HANDLE ATTRACTIVE GOODS.  
 KEEP YOUR SHELVES NEAT.

Brighten up your Store with . . .



- Art Mustard
- Art Ceylon Coffee
- Art Extracts
- Art Spices
- Art Baking Powder

THEY HAVE NO EQUAL.  
 QUALITY SIMPLY SUPERB.

We have 7 designs in new labels for baking powder under private brands, all most handsomely lithographed in 7 colors and gold; these designs are owned and controlled by us. Write for Quotations and Samples.

MAYELL & CO. - - TORONTO



# Enameline

The Modern **STOVE POLISH**



We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

## BUSINESS CHANGES.

### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**R**ICHARD CHARLES, general merchant, Caledonia, Ont., has assigned to Donald McGregor.

M. Fernandez, manufacturer of cigars, Toronto, is offering to compromise.

The sheriff is in possession of the business of Wm. Quirk, general merchant, Dryden, Ont.

Narcisse Reid, general merchant, St. Philomene, Que., is preparing a statement of affairs.

Lefebvre & Paschereau have been appointed curators of Max Winter, general merchant, Grand Mere, Que.

C. Leblanc, grocer, Cornwall, Ont., has assigned to A. McNab, sheriff of the county. His creditors will meet on the 13th inst.

Patrick Lynch, grocer, Cornwall, Ont., has assigned to A. McNab, sheriff, and a meeting of his creditors will be held on the 13th inst.

### PARTNERSHIPS FORMED AND DISSOLVED.

C. S. Chapman & Son, general merchants, Amherst, N.S., have dissolved.

G. L. Edmunds, grocer, Port Hope, Ont., has been succeeded by Edmunds & Syer.

Codd, Clapcott & Co., wholesale commission dealers, New Westminster, B.C., have dissolved.

W. D. McCahey and W. H. Brown have registered as proprietors of O. Marceau & Co., crockery dealers, Quebec.

Onesime Duval and Hector R. Bellefeuille have registered as proprietors of Duval & Bellefeuille, grocers, Three Rivers, Que.

Copartnership has been registered between Daniel H. McGillivray and Edward Mc-

Intosh under the style of McGillivray & McIntosh, general merchants, Antigonish, N.S.

J. T. Gagnon, general merchant, etc., Moose Creek, Ont., has admitted Thomas Gagnon, and the style is now J. & T. Gagnon.

Wm. F. and Thos. A. R. Routledge have registered copartnership under the style of Wm. Routledge & Co., general merchants, Dominion, N.S.

John Paterson Bickell, Leon Gelinas, and Michael Marquis have registered as proprietors of Bickell, Marquis & Gelinas, general agents, Montreal.

### SALES MADE AND PENDING.

John Geddes, grocer, Elora, Ont., has sold out.

A. Garland, grocer, Victoria, is offering to sell out.

John Edgar, grocer, Ottawa, is selling out and retiring from business.

Helen Strang, grocer, Victoria, is advertising to sell out by auction on May 28.

Lederman & Co., general merchants, Baden, Ont., are advertising their business for sale.

The stock of Richard McShane, grocer and ship chandler, Montreal, has been sold at auction.

E. A. Dool, general merchant, Easton's Corners, Ont., has sold his stock at 61½c. on the dollar.

### CHANGES.

Thos. Kealey, confectioner, Ottawa, is selling out and retiring from business.

Mrs. Paul Greene, grocer, Ottawa, has removed to Cummings Bridge, Ont.

Thorne Bros., general merchants, Sidney, Man., have sold out to D. McLennan.

Edward Gander, grocer, St. Catharines, Ont., has given up business.

Mrs. A. D. Morency has registered as proprietress of J. A. D. Morency, grocer, Quebec.

Mrs. J. G. Monkman, general merchant, Cookstown, Ont., has been succeeded by R. B. Scott.

Mary McDonald has registered as proprietor of J. R. McDonald & Co., grocers, Montreal.

Alford & Co., grocers, Niagara Falls, Ont., are about leaving there and going to Hamilton.

Gillard & Nobles, general merchants, etc., Grafton, Ont., have been succeeded by J. W. Nobles & Son.

Mrs. E. B. Newberry, grocer and provision dealer, Napinka, Man., has sold out to Temple & Bolton.

W. M. Robson, general merchant and hotelkeeper, Plumper Pass, B.C., is giving up his store business.

The name of The Toronto Packing Co., Limited, has been changed to The Toronto Packing and Beef Co., Limited.

W. E. Crowe & Co., grocers and victuallers, Halifax, have sold out their victualling business to Joseph Edwards.

### FIRES.

J. S. Thompson, grocer, Elora, has suffered damage by fire.

Mayell & Co., manufacturers spices, etc., Toronto, have suffered slight damage by fire and water.

### DEATHS.

Paul Shakespeare, of Shakespeare & Co., grocers, Toronto, is dead.

Chas. E. McLaren, general merchant, Port Clyde, N.S., is dead.

John McMillan, of John McMillan & Co., general merchants, Antigonish, N.S., is dead.



Good in Any  
Climate  
Wherever  
There Are Flies.

# TANGLEFOOT

SEALED  
STICKY  
FLY  
PAPER.

Ask  
Your  
Jobber.

Cur

Quotations etc., are supplied by agents, who accuracy. The If a change is cline, it is ref as a matter of request it or

BA



4 lb. cans, 1  
5 lb. cans, 1  
Cook's Fri  
1 lb. in 2  
10 lb. in 4  
2 lb. in 6  
12 lb. in 6  
3 lb. in 4  
Pound tins,  
6 tins,  
12 tins,  
Diamond-  
1 lb. tins, 2  
1/2 lb. tins, 1  
1/4 lb. tins, 4  
Silver Cream  
English Cream  
1 lb. tins,  
Kitchen Qu  
cases





A WORD TO THE WISE IS SUFFICIENT.

Sell

# Keen's D. S. F. Mustard

if you want your customers to have the **BEST.**

Keen's has a reputation of over 150 years.

## Current Market Quotations for Proprietary Articles

May 11, 1899.  
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market report as a matter of news, whether manufacturer request it or not.

### BAKING POWDER.

<b>PURE GOLD.</b>	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 2, in 4 doz. boxes	2 10
" 3, in 6 "	80
" 4, in 6 "	70
" 5, in 4 "	45
Pound tins, 3 doz. in case	3 00
6 oz. tins, 3 " "	2 40
4 oz. tins, 4 " "	1 10
1/2 lb. tins, 1/2 " "	14 00
<b>Diamond—</b>	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	per doz. 2 00
1/2 lb. tins, 3 " "	1 25
1/4 lb. tins, 4 " "	0 75
<b>THE F. F. DALLEY CO.</b>	
Sliver Cream, 1/4 lb. tins, 4 to 8 doz. cases	per doz \$0 75
English Cream, 1/2 lb. tins, 4 to 8 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 8 doz. cases	0 55

1/2 lb. tins, 4 to 8 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1 1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

<b>JERSEY CREAM BAKING POWDER.</b>	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

<b>SNOW DRIFT BAKING POWDER.</b>	
1/2 lb. tins, 4 doz. in case	per doz. \$ 75
1/4 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

<b>WHITE SWAN BAKING POWDER.</b>	
1/2 lb. tins, 3 doz. in case	per doz. 0 80
1/4 " 3 " "	1 20
3 " 3 " "	2 00
5 " 1 " "	9 00

<b>CANADA MFG. CO.</b>	
Queen Baking Powder, 1/2 lb. tins	1 20
1 lb. tins	2 15

<b>BLACKING.</b>	
<b>P. G. FRENCH BLACKING</b>	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel.	8 25

<b>THE F. F. DALLEY CO.</b>	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
<b>per doz.</b>	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
New York Dressing, 1 doz. cases	2 00
Spanish Satin Gloss, " "	0 75
Spanish Satin Gloss, " "	1 00
Rescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

### THE ALPHA CHEMICAL CO.

<b>Stove Polish—</b>	
Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
<b>Patent Stove Polish—</b>	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
unlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	1/4 gross cases 14 40
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins.	
Alpha Metal Polish No. 2	9 00
<b>Shoe Dressing— in 1/4 gross cases.</b>	
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4
<b>Shoe Blacking—</b>	
Reliable French Blacking, No. 5	in 1/4 gross cases. 9 00
No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

### BIRD SEEDS

<b>THE F. F. DALLEY CO.</b>	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
<b>NICHOLSON &amp; BROCK.</b>	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. 48 " "	0 03

### BLUE.

<b>KEEN'S OXFORD.</b>	
Per lb	per lb \$0 17
In 10 lb lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

### BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

### CORN BROOMS

<b>BOECKH BROS &amp; COMPANY.</b>	
Bamboo Handles, A, 4 strings	doz net 3 25
" " B, 4 strings	3 65
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

### CHEWING GUM.

<b>ADAMS &amp; RONS CO.</b>	
Tutti Frutti, 36 5c. bars	per box \$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	



# Edwardsburg Silver Gloss

The Edwardsburg Starch Company believes in keeping abreast of the times. It depends upon **quality** to sell its Starch, but it is not so narrow minded as to fail to

recognize the value of an attractive package to the grocer who sells its goods. And so the six-pound Enameled Tins in "horseshoe" shape that

## Silver Gloss Starch

is now put up in prove our statement that we "keep abreast of the times."

You must not confuse the Edwardsburg **Silver Gloss** with any other so-called "Gloss" Starch, because that would not be fair to **Silver Gloss** which is made from the very best selected corn, by the most skillful starch-workers in the country. Our experience of over forty years makes it "best"—quality counts.

The Edwardsburg Starch Co., Limited  
Cardinal, Ont.

Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75
<b>CHOCOLATES &amp; COCOAS.</b>	
Cocoa—	per lb.
Epps's.....	0 35
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½
<b>CADBURY'S.</b>	
Frank Magor & Co., Agents.....	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42½
Nibs, 11-lb. tins.....	0 35
<b>TODHUNTER, MITCHELL &amp; CO.'S.</b>	
Chocolate—	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caracas, ¼'s—6 and 12 lbs.....	0 35
Premium, ¼'s—6 and 12 lbs.....	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00
Cocoa—	per doz
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " " " " " " "	0 25
London Pearl 12 and 18 " " " "	0 22
Rock " " " " " " " " " "	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, packages.....	40
<b>FRY'S.</b>	
Chocolate—	per b
Caracas, ¼'s, 6-lb. boxes.....	0 42
Vanilla, ¼'s, " " " " " " " "	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ¼'s, 14 lb. bxs.	0 24
Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" " " " " " " " " "	4 50
" " " " " " " " " "	8 25
Homeopathic, ¼'s, 14 lb. boxes ..	8 25
" " " " " " " " " "	1 1/2 lbs. 12 lb. boxes ..

<b>JOHN P. MOTT &amp; CO.'S.</b>	
R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (¼'s).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caraccas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21
Mott's Sweet Chocolate Liquors.....	0 19
<b>COWAN COCOA AND CHOCOLATE CO.</b>	
Hygienic Cocos, ¼ lb. tins, per doz..	\$3 75
Cocoa Essence, ¼ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb.....	0 20
Diamond Chocolate, 12 lb. boxes,	¼ lb. cake, per lb.....
Royal Navy Chocolate, 12 lb. boxes,	½ lb. cake, per lb.....
Mexican Vanilla Chocolate, 12 lb.	boxes, ¼ lb. cake, per lb.....
<b>COCOANUT.</b>	
CANADIAN COCOANUT CO.	
White Moss Brand—	per lb.
¼ lb. Packages, 15 or 30 lb. cases....	0 27
½ & ¼ lb. " " " " " " " " " "	0 27½
¾ " " " " " " " " " "	0 28
" " " " " " " " " "	0 29
" " " " " " " " " "	0 29
" " " " " " " " " "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb. ....	0 18
Feather Strip, " " " " " " " "	0 20
Ribbon, " " " " " " " " " "	0 18
Special Shred, " " " " " " " "	0 16
Macaroon, " " " " " " " " " "	0 16
Crown Desic'd, 12, 20 25 " " " "	0 16
Special, " " " " " " " " " "	0 15
STANDARD COCOANUT MILLS.	
Feather strips.....	18 21
Cream shredded.....	17 20
Standard.....	15 18
Macaroon.....	15 17
Desiccated.....	14 16
Shavings, in packages.....	16 18
Cream shredded, ¼ lb. ....	29
" " " " " " " " " "	28

**CHEESE.**



MacLaren's Imperial—

Large size jars.....	Per doz \$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Cheese Silver Holder—	
Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00

**COFFEE.**

**JAMES TURNER & CO.** per lb

Mecca.....	0 32
Damascus.....	0 28
Cairo.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 12½

**TODHUNTER, MITCHELL & CO.'S**

Excelsior Blend.....	0 32
Jersey ".....	0 29
Rajah ".....	0 30
Old Government Java.....	0 28
Maracaibo.....	0 18
West India.....	0 16
Rio, choice.....	0 12

**CLOTHES PINS.**


**ROECKH BROS. & CO.**

Clothes Pins (full count), 5 gross in case, per case.....	0 65
4 doz. packages (12 to a case).....	0 75
6 doz. packages (12 to a case).....	1 00

**EXTRACTS.** per doz.

Dalley's Pure Fruit Extracts, 3½ oz. bottles, all flavors.....	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors.....	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors.....	1 25
<b>Crown Brand (Greig Mfg. Co.)—</b>	
1 oz. Bottle, per doz.....	0 90
2 " " " " " " " " " "	1 50
3½ " " " " " " " " " "	2 00
4 " " " " " " " " " "	3 00
8 " " " " " " " " " "	6 00
" " " " " " " " " "	4 00
" " " " " " " " " "	4 00

**P. G. FLAVORING EXTRACTS**



8 oz. Glass Stopper bott.....	\$6 00
4 oz. " " " " " " " " " "	4 00
8 oz. Plain bottles.....	5 00
4 oz. " " " " " " " " " "	3 00
2½ oz. Cabinet bottles.....	2 00
2 oz. Bottles.....	1 80
1 oz. " " " " " " " " " "	1 20
Per gallon.....	7 00
Per pound.....	1 00

**FOOD.**

**ROBINSON'S BARLEY AND GROATS.** per doz.

Patent Barley, ¼ lb. tins.....	1 25
" " " " " " " " " "	2 25
" Groats, ¼ lb. tins.....	1 25
" " " " " " " " " "	2 25

**DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.** per doz.

Buckwheat, 2½-lb. pkgs, 3 doz. case.....	1 20
Pancake, 2 lb. pkgs, 3 doz. case.....	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case.....	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case.....	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases.....	1 20

**CANADA MFG. CO.**

"Star" Self-Raising Flour, 3-lb. pkgs ..	1 30
" " " " " " " " " "	6-lb. " " " " " " " "
Flexman " " " " " " " " " "	3-lb. " " " " " " " "
" " " " " " " " " "	6-lb. " " " " " " " "

**GELATINES.**

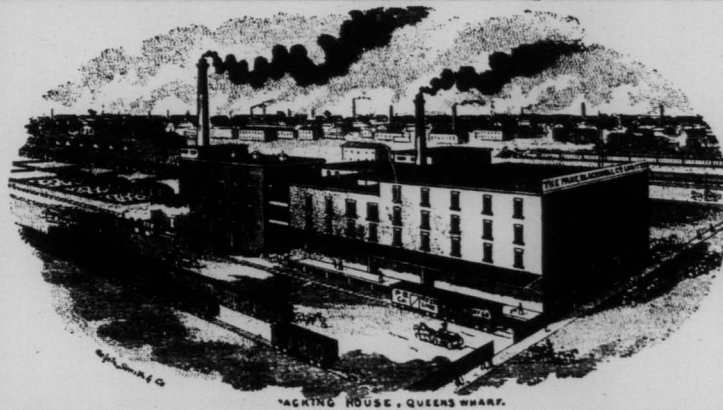
**COX'S**

2's.....	1 10
4's.....	2 20
8 Quart size,.....	2 12

**RECKITT'S Blue and Black Lead** (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)



**FANCY** ↔ **MOUNT ROYAL MILLS**  
 INDIA BRIGHT  
 JAVA  
 ROYAL  
 JAPAN GLACÉ  
 POLISHED  
 IMPERIAL SEETA  
 IMPERIAL GLACÉ  
**D. W. ROSS CO.**  
 Agents  
**RICES**

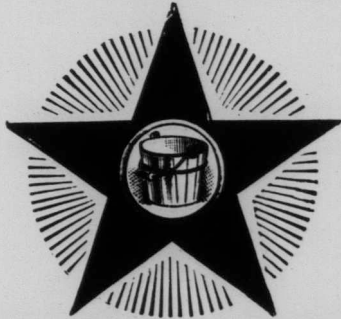


Mild Cured Hams  
 Boneless B. Bacon  
 Roll Bacon  
 Pure Lard  
 Plate Beef  
 Mess Pork  
 Dairy Butter  
 Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,** Pork and Beef Packers, **TORONTO**

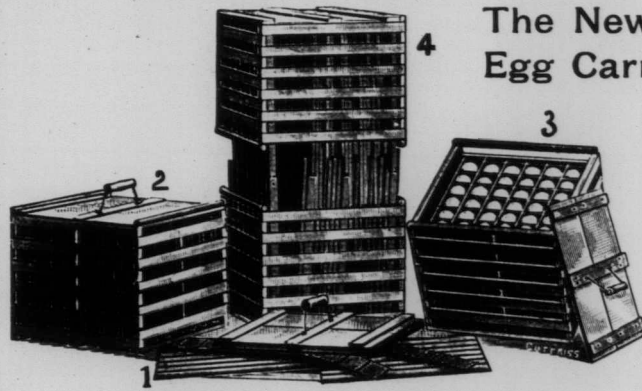
**The "Star Brand"**

—of—  
 Palls, Tubs, and General Wooden-ware is always reliable.



**BOECKH BROS. & COMPANY**  
 Selling Agents, Toronto, Ont.

**WM. CANE & SONS, Limited**  
 Manufacturers, **NEWMARKET.**



The Newest and Best Egg Carrier Out.

The **Humpty-Dumpty**

Has no equal for Farmers' use. Light and durable. Breakages and miscouints out of the question. Handy for carrying anything with fillers removed.

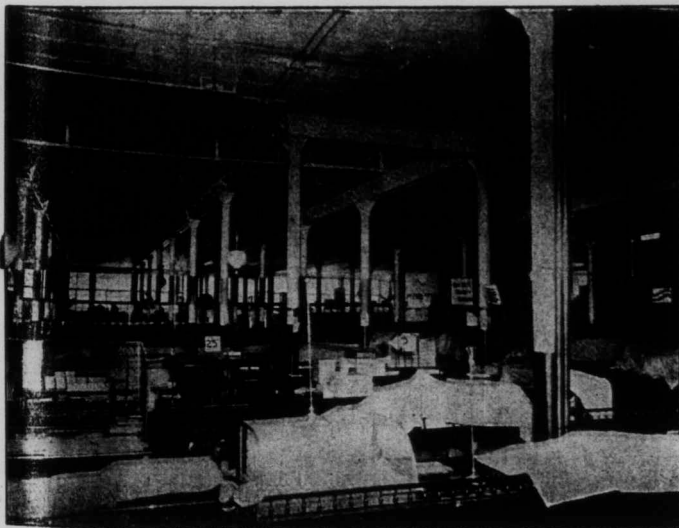
Made exclusively by The... **Dowswell Manufacturing Co., Limited,** **HAMILTON, CANADA.**

Fig. 1. Folded Flat. Fig. 2. Set up, closed. Fig. 3. Set up, open. Fig. 4. Shows 1/2-do. crates packed for shipment.

**LUXFER PRISMS**

Placed in windows echo the outside brightness to the very rear of your warehouse.

"Investment, not speculation," say our thousand odd patrons.



**EATON'S—WITH PRISMS**



**EATON'S—WITHOUT PRISMS**

Your next door neighbor knows what it will cost to light his store; why don't you also?

Write for Descriptive Book.

**The Luxfer Prism Company**  
 Limited

58 Yonge St., Toronto.

per doz.  
 \$2 00  
 0 75  
 1 25  
 0 90  
 1 50  
 2 00  
 3 00  
 6 00  
 4 00  
 6 00  
 PRISMS  
 ...86 00  
 ... 4 00  
 ... 5 00  
 ... 3 00  
 ... 2 00  
 ... 1 80  
 ... 1 20  
 ... 7 00  
 ... 1 00  
 PRISMS  
 per doz.  
 ... 1 25  
 ... 2 25  
 ... 1 25  
 ... 2 25  
 PRISMS  
 per doz.  
 ... 1 20  
 ... 1 20  
 ... 1 20  
 ... 1 20  
 ... 1 30  
 ... 60  
 ... 1 30  
 ... 60  
 ... 10  
 ... 20  
 ... 12  
 ACTION



**INDURATED FIBRE WARE.**

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	1 80
" " round bottoms	2 50
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails.	4 75

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 90
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate. 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 66 1/2
7-lb. wood pails, 6 "	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb. "	0 06 1/2

**LICORICE.**

YOUNG & SMYLYE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (40) per box.	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans.	1 50
" Purity " Licorice, 200 sticks.	1 45
" " 100 sticks.	0 73
Dulce, large cent sticks, 100 in box.	0 75

**MINCE MEAT.**

Wetley's Condensed, per gross, net	\$10 80
per case of 3 doz., net.	2 70
Nicholson's, per gross.	10 80
per 1/4 gross case.	2 70

**MUSTARD.**

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins, per doz.	\$1 40
" " 1/2 lb. tins, " "	2 50
" " 1 lb. tins, " "	5 00

In Jars—

Durham, 4 lb. jars, per jar.	0 75
" " 1 lb. " "	0 25

F. D., 1/4 lb. tins. per doz. 0 85

" " 1/2 lb. tins. " " 1 45

**FRENCH MUSTARD**

Crown Brand—(Greig Mfg. Co.)

Pony size.	7 50	Beer Mug.	16 20
Small Med.	7 50	Tumbler.	11 50
Medium.	10 80	Cream Jug.	21 00
Large.	12 00	Sugar Bowl.	22 00
Spoon.	18 00	Caddy.	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
" " 1/2 lb. tins, 4 doz. in case, per doz.	0 65
" " 1 lb. tins, 2 " "	1 20
" " 1 lb. jars, per doz.	2 40
" " 4 lb. " "	7 80
" " 1/4 lb. glass tumblers.	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

**ORANGE MARMALADE.**

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

**PICKLES—STEPHENS'**

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 40

**SODA.—COW BRAND.**

DWIGHT'S SODA

Case of 1 lb. (containing 60 pkgs.), per box, \$3.00	
Case of 1/2 lb. (containing 120 pkgs.), per box, \$3.00	
Case of 1 lb. and 1/2 lb. (containing 30 1 lbs. and 60 1/2 lb packages) per box, \$3.00	
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00	

**SOAP.**

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box.	\$4 00
Freight prepaid 5 box lots. Special discount for larger quantities.	

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2-6-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



Surprise Soap, colors 1 box and less than 5 boxes and upward, 4 00

Maypole Soap, black, boxes and upward, 4 00

Freight prepaid on 5 box lots.

A. P. TIPPET & Co., AGENTS

Maypole Soap, colors 1 box and less than 5 boxes and upward, 4 00

Maypole Soap, black, boxes and upward, 4 00

10 per cent. discount on gross lots.

**STARCH.**

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 05 1/2
No. 2 " " 3-lb. " "	0 05 1/2
Canada Laundry " "	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters.	0 07 1/2
Edwards' Silver Gloss, 1-lb. pkg.	0 07 1/2
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons.	0 07 1/2
No. 1 White, btls. and kegs.	0 04 1/2
Benson's Enamel, per box.	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06 1/2
Canada Pure Corn.	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps.	7 1/2

**THE F. F. DALLEY CO.**

Boston—Laundry, 40 pkgs. to box, per package.	0 08
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.	



**KINGSFORD'S OSWEGO STARCH.**



SILVER (40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers)	0 08
GLOSS (12-lb. boxes each crate)	0 08 1/2
PURE—40-lb. boxes 1-lb. pack.	0 07
" 48-lb. " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH | 40-lb. boxes, 1-lb. packages. .... 0 07 1/2

ONTARIO) 38-lb. to 45-lb. boxes, STARCH } 6 bundles ..... 0 06

STARCH IN Silver Gloss ..... 0 07 1/2

BARRELS } Pure ..... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 4 1/4
Finest Quality White Laundry	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Btbs., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enameled canisters, 8 in crate 48 lbs	0 07 1/2

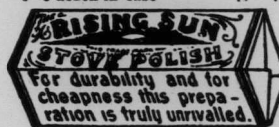


Brantford Gloss—	
1 lb. fancy boxes cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 36 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 70
Celluloid Starch—	
per case.	3 50
Culinary Starch—Chal Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

**STOVE POLISH.**



No. 4-3 dozen in case (net cash).	\$4 50
6-3 dozen in case	7 50



For durability and for cheapness this preparation is truly unrivalled.

Rising Sun, 6-oz. cakes, 1/2 gross bxs.	\$ 8 50
Rising Sun, 3-oz. cakes, gross bxs	4 50
Sun Paste, 10c. size, 1/4 gross boxes.	10 00
Sun Paste, 5c. size, 1/4 gross boxes.	5 00



Tiger Stove Polish, 1/4 gross boxes, large.	per gross, \$7.20: small, per gross, \$4.50.
Stovepipe Varnish, 4 oz. bottles.	1 00
" " 6 oz. bottles.	1 25
Boston Brunswick Black, 8 oz. bot's.	1 75



TEAS. SALADA CEYLON.

Wholesale. Retail	
Brown Label, 1's and 1/2's.	0 20 0 25
Green Label, 1's and 1/2's.	0 22 0 23
Blue Label, 1's and 1/2's and 1/4's.	0 30 0 40
Red Label, 1's and 1/2's.	0 36 0 50
Gold Label, 1/2's.	0 44 0 60

Terms, 30 days net.

**RAM LAL'S lead packages.**



Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1/2-lb.	0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " 1/2-lb. " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

(Ceylon in lead packages)

Wholesale Retail	
Red Label, 1-lb. and 1/2's.	0 35 0 50
Blue Label, 1-lb. and 1/2's.	0 28 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2's.	0 19 0 25
Japan, 1's.	0 19 0 25



LUDELLA CEYLON, 1's AND 1/2'S PEGS.

Blue Label, 1's.	0 18 1/2 0 25
Blue Label, 1/2's.	0 19 0 25
Orange Label, 1's and 1/2's.	0 21 0 30
Brown Label, 1's and 1/2's.	0 28 0 40
Brown Label, 1/2's.	0 30 0 40
Green Label, 1's and 1/2's.	0 35 0 50
Red Label, 1/2's.	0 40 0 60

**TOBACCO.**

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3, Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Narrow 12s.	0 44
Free Trade, 8s.	0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s.	0 44
Cut Smoking—	
Leader 9's, in 5 lb. boxes (10 hrs. in case)	0 32

**WOODENWARE.**

THE E. B. EDDY CO. per doz

Washboards, X	1 10
" " XX	1 60
" " Waverly	1 70
" " Planet	1 50
" " Special Globe	1 70
" " Solid Back Globe	1 50
" " Electric Duplex.	2 20
M.tches—	
5-Case Single	
Lot.	
Case.	
Telephone	\$3 00
Telephone	2 80
Tiger	2 65
Empire, (slide box)	2 25
Safety, Capital	2 75
Parlor, Eagle, 200's.	1 30
" " 100's.	1 50
" " Victoria.	2 50
" " Little Comet.	3 00
Flamers.	2 25
" (wax stems).	3 20

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 45
" " Improved Globe	1 50
" " Standard Globe	1 60
" " Solid Back Globe	1 70
" " Jubilee (perforated)	2 20
" " Crown	1 35

F.o.b. Toronto.

Matches, Kodak, per case (10 gross in case) 2 68



THE CANADIAN GROCER

**A FREE OFFER** -- are you interested?



**Dewar's Famous Scotch**

Can be had from  
Gen. J. For  
R. H. Howard & Co.  
Partners, Ince & Co.  
Toronto.  
James Turner & Co., Hamilton, and all first-class houses.

**GRIMBLE'S** English Malt

**SIX GOLD MEDALS VINEGAR**  
**GRIMBLE & CO., Limited, London, N.W., Eng.**

*The Dry Goods Review*

**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

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TORONTO... MONTREAL

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We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



The Best Grocers make a point of Keeping it always in Stock.

is the finest Goods and just the Thing on Which to Buy -  
Make or Extend a Business.

**OAKVILLE, ONT.**

For Sale by all Grocers and Bakers.  
First packages of all descriptions.  
Butcher and Confectionery packages.  
1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100



**Oakville Basket Co.**  
MANUFACTURERS OF BASKETS

**TORONTO, ONT.**

**The Toronto Patent Agency**

General Patent Agents in procuring Patents and Foreign Patents and all matters pertaining to Patents and Foreign Patents, also the buying and selling of Patents, and the Organizing and financing of Joint Stock Companies. The Agency for sale, mailed to any address free of charge. For more information, send for our Circulars and list of Canadian Patents.

**TORONTO, ONT.**

19, 80, 81, 82 Confederation Life Building

W. H. BRYAN, Esq., President  
J. DODD, Esq., Vice-President  
J. ARTHUR MONTGOMERY, Sec. Treas.

**CAPITAL \$25,000**

**The Toronto Patent Agency**

For the entire Dominion, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34, 35, 36, 37, 38, 39, 40, 41, 42, 43, 44, 45, 46, 47, 48, 49, 50, 51, 52, 53, 54, 55, 56, 57, 58, 59, 60, 61, 62, 63, 64, 65, 66, 67, 68, 69, 70, 71, 72, 73, 74, 75, 76, 77, 78, 79, 80, 81, 82, 83, 84, 85, 86, 87, 88, 89, 90, 91, 92, 93, 94, 95, 96, 97, 98, 99, 100

**EPPS'S**  
GRANDED  
GOMBOURING  
**COCOA**

**THE MOST NUTRITIOUS COCOA**



## We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many *new lines* of

## Toilet Ware Dinner Ware Tea Ware

and *miscellaneous products* of the *English Potteries* are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

## Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises :  
27 Wellington Street West.

## QUALITY FIRST and ALWAYS.

Years and years experience in manufacturing  
Mince Meat



enables me to produce a very superior article. I personally select all my fruits, etc., and my standard is high.

## J. H. WETHEY

Sole Manufacturer.

St. Catharines.

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS  
KIPPERED HERRINGS <sup>in</sup> Tomato or Shrimp Sauce.

## C. E. COLSON & SON,

## MONTREAL

### THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
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