

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, NOVEMBER 6, 1891.

No. 45

Registered.



Fac-Simile of Package.

CAUTION:

BENSON'S CANADA PREPARED CORN

Has been sold by every respectable grocer in Canada for more than 33 years. The popularity, purity and excellence of Benson's Prepared Corn for Blanc Mange, Infants' Food, etc., and all dietary purposes, has induced some covetous and unprincipled manufacturers to imitate even the color and general appearance of the wrapper, whereby ordinary purchasers may be easily deceived, unless they protect themselves against imposition by examining the package for the old name, "Benson's Canada Prepared Corn." Manufactured by the

EDWARDSBURG STARCH CO.,

Manufacturers of the Celebrated "Silver Gloss," "Satin," "Canada Laundry," "Rice Starch," "Potato Starch," Etc. MONTREAL.

H. A. NELSON & SONS

Manufacturers and Wholesale Dealers

-IN-

BROOMS AND WHISKS,

Brushes, Baskets, Mats,
Cordage, Grocers' Sundries,

Railroad and
Steamship Matches.

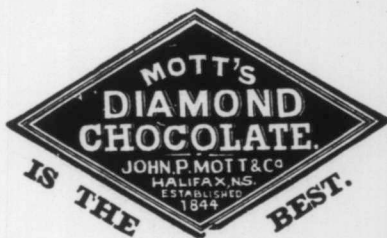
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BAKING
POWDER**

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Largest Sale in Canada.

Taylor, Scott & Co.,
TORONTO.



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IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO
FINE GOODS OUR SPECIALTY.
MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES)

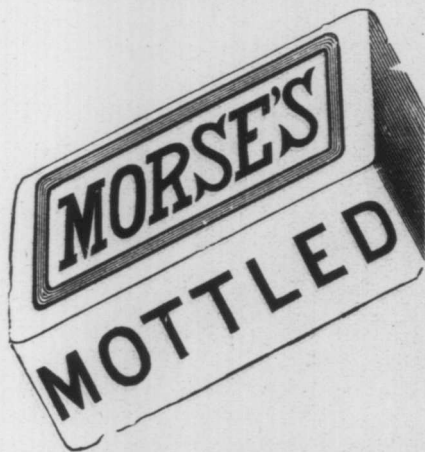
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THE CANADIAN GROCER

BRYANT, GIBSON & Co.,
TORONTO,
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The "Acme" Table Salt (new process) will not
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Two Silver Medals, at Industrial Exhibition,
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our "Star Brand" Dairy Salt.

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SPOOL SILKS & TWISTS,
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To satisfy and please your customers you
must keep the best lines. "CORTICELLI"
has that reputation; if you want to put in a
line of these goods. Send for further infor-
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ST. JOHNS, P. Q.

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FROST PROOF INK.

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This is a first-class Black Ink that is guaranteed not to freeze
in the coldest weather.

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HAMILTON, CANADA.

THE BRITISH COLUMBIA SUGAR REFINING CO'Y.,

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WORKS: VANCOUVER, B. C.

Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: **Finest Golden Syrups.** :-



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 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
 and General Storekeepers.

Vol. V.

TORONTO, NOVEMBER 6, 1891.

No. 45

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS
 AND
 TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St.
 G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building,
 Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

What with the prevalence of keen competition, the pettiness of people's tempers, and the shortcomings of salesmen, the trader is often put to his wit's end to solve the problem how to retain his hold on a body of desirable custom that may have drifted to his shop. For a moment, as it were, he may find himself surrounded by a group of substantial families whose trade is large and perfectly safe, but just when he is beginning to felicitate himself upon this acquisition, the visits of this or that particular one of the solid customers begin to fall off. Such defections must always be, even if grocers were perfect mortals: that is, the fault is not always on the grocer's side, and therefore not always within his power of correction. But where he is able to control circumstances that cause such withdrawals, he should be vigilant and prompt to do it. The whim, crankiness, or taste of a customer must not be taken against the grain if it is possible to humor it, but not always is it possible. In the case of reasonable people who look for a pretty close correspondence between what

they want and what they get, the fault is usually the dealer's if their custom silently steals away.

* * * *

When it goes it most commonly does steal away. The trader is given little warning. Ten chances to one he never hears any complaint about faulty delivery, unsatisfactory value, bad stock or any other defect on the part of him or his. The majority of people do not like to wrangle. If they get stale eggs morning after morning, strong butter every time they buy, tea below the standard of what used to be sent, they will probably stand it awhile, the wife or housekeeper may repine a little about it to a neighbor, who will at once dilate on the excellence of some other grocer's tea, service, etc., and the result will be that trade is transferred from the dealer complained of by one customer to the dealer who is lauded by another. Thus custom migrates, and the medium on which the best of it shifts is opinion more or less publicly uttered. It would certainly be more satisfactory to the well-meaning members of the trade, if their patrons were generally given to grumbling more. If customers would let their dissatisfaction be heard at the counter oftener, there would probably be more attached trade than there is to-day, and every live grocer would hail with approval the general adoption of such a practice. Those traders who make it a point to use, well every body who deals with them, ought to display in their stores and on their wagons the notice that all customers dissatisfied with the way orders are filled or delivered will oblige by making complaint.

* * * *

This would enable the trader to get at and amend the causes of loss of custom. He will by this means also be able to study his best customers, and once their peculiarities are known to their grocer, there will be small danger of their custom leaving him, provided of course that he puts his know-

ledge to use in their behalf. It is an easy enough matter to become intimate with the nature of the grocery wants in each household worth making a study of. It seems difficult, but if there were a hundred such customers to look after, a man with a progressive purpose in him would soon know all their shopping eccentricities. A mailing clerk will learn in a few weeks just in what one of a few hundred compartments any particular letter should be placed, that knowledge involving several particulars as to branch of railway, time of next mail train, etc., relative to the post offices named in the addresses. The task a grocer sets himself, when he aims to become acquainted thoroughly with the idiosyncracies of each family in the range of his best custom is a much easier one than the mail clerk's.

* * * *

The value of a complaint must be estimated according to its source and according to the views of the trader to whom it is made. There are some people who will complain upon the least grounds, or upon no grounds at all. Then there are traders who take a complaint as an insult. The latter are to be pitied, as the less disposed they are to stand fault-finding the less adapted they are for trade, and the chances are numerous against their success. Just complaints are the escape valves of adverse opinion that may grow so strong as to damage or wreck a business, if it finds no vent or satisfaction in grumbling. The man who grumbles with cause puts the dealer on his guard, who can thus lay in the goods that suit, correct his delivery-wagon driver, or in any other way rectify evils that may ensue in loss if not checked. Live merchants are uneasy when nobody complains. They are conscious that in everything human there are faults, but they aim to have no faults in their way of doing business except such as they cannot help. Hence, they lay hold of every murmur for their own improvement, and have misgivings that some trade is slipping from their grasp if there is no imperfection pointed out. They wisely encourage customers to speak out, and prefer criticism to withdrawal of trade.

MEN OF THE TIMES.

MR. GEORGE C. TAYLOR.

He forewarns his care
With rules to push his fortune or to bear.
—DRYDEN.

In the long roll of successful business men that this country can boast, nothing is more striking than the increasing number entitled to rank in it before they have reached middle life. There seems to be more men who attain an assured position before their prime is passed than there used to be. Changed ideas underlie this feature of the last half of the present century; young men undertake with boldness the tasks that only tried experience was supposed in earlier times to be equal to; the will of the declining generation acts less as a fetter to the advancing one. The consequence is that ability, with a chance to unfold earlier, accomplishes its mission earlier, and there is in business more adaptation to modern wants, less old-fogyism, as it were, than there used to be. This is an improvement. Though young men are brought to the front, incapable ones are not promoted any faster than their intrinsic merits entitle them to be, while able men are not held back by a false sentiment that only those seasoned to the toil are fit for the responsibility.

Mr. George C. Taylor is one of the youngest men in a prominent commercial position to-day. He is head of the well-known firm, Taylor, Scott & Co., manufacturers of woodenware, Toronto. He is a Canadian, a native of the Eastern Townships, born and brought up in Sherbrooke. The greater part of his life has, however, so far been spent in Ontario. His firm was founded in 1885. It does a vast domestic business extending from Halifax to Vancouver, and an export trade of very large proportions with the United Kingdom and other parts of the Empire. Seven travellers have all they can do to keep the firm in half-yearly touch with the immense volume of the Canadian trade whose stocks of woodenware, baskets, brushes, grocers' sundries, etc., are bought from Taylor, Scott & Co. The firm's office is a commodious and well-appointed one at 120 Bay street, under the

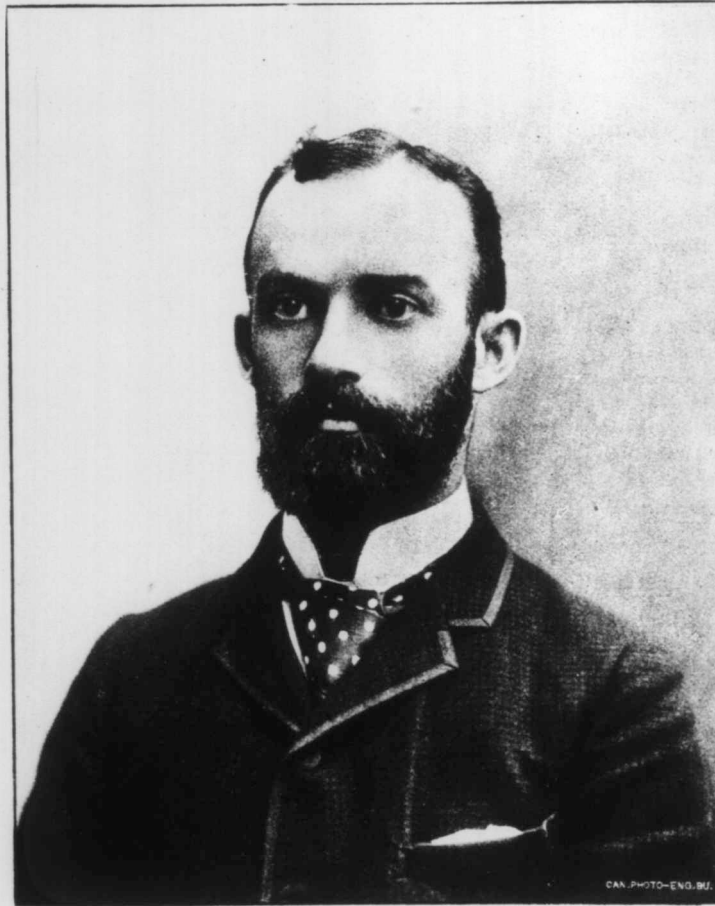
same roof as its warehouse. Its factories are at 108 Bay street and from No. 1 to No. 9, inclusive, Pearl street. The broom factory is under the management of Mr. Hennessey, one of the most experienced and practical broom-makers in Canada. The foreman of the washboard factory has equal prominence in his specialty, having for several years been manager of one of the largest washboard establishments in the United States. Both the firm's factories are equipped with the latest improved machinery, such as steam sewing machines, etc.

The products of Taylor, Scott & Co.'s factories are familiar both in name and

broom to keep it in place, to keep it clean, to prevent the corn from bleaching when exposed to the weather. It is wrapped, ready for delivery, when it reaches the grocer. The firm's success in broom making is due to the quality and attractiveness of its manufacture. Shapely handles, smooth, bright finish, lithographed labels, co-operated with substantial worth to make Taylor, Scott & Co.'s brooms sell.

The firm owns the patent for the Northern Queen washboard, and the Improved Globe washboard. These boards have found their way into countless laundries throughout the country. They are exported in very large orders to England, Scotland and Ireland, as the firm's various brands of brooms are. The zinc in the manufacture of the boards is imported direct from Belgium, and the lumber is selected in the forests. Many other lines of woodenware, such as butter bowls, ladles, baskets, brushes, etc., are shipped from their factory to all parts of the country, the demand having been enormously stimulated in late years by low prices and good quality. Woodenware is now as cheap in this country as it is anywhere in the United States.

Push, principle and sagacity are the elements into which the secret of Mr. Taylor's success analyzes. His own personal exertions must count for much. His experience is also a big factor in his success. He went through all the grades of service, from office boy to head traveller, in the wholesale grocery trade. For seven years he was on the road. This, he considers, contributed more to his business education than any other portion of



MR. GEORGE C. TAYLOR.

quality to our readers. Their brooms command wide sale. The manufacture of them is conducted with the utmost care, and the material selected with equal exactness. The broom corn is bought directly from the growers, a man being sent every year to buy in the fields. A specialty is made of very fine quality goods. In this country there is the very best class of demand for brooms, and it is due to our manufacturers that this is a fact. In Chicago, which is the shipping point for the bulk of the broom corn, the majority of the brooms made would not sell here at all. A most valuable patent in connection with broom making belongs to the firm; it is a brown bag. It is put on a

his training. The knowledge he acquired on the road enables him to understand the wants of country merchants more than he otherwise could. He holds firmly to the opinion that if you see a man and scan his store, you know something about him; whereas, if your communication with him is impersonal you know nothing about him. This belief causes him to put much store on travellers, whose business he deems it to be, not simply to sell goods, but to sell goods to deserving customers, requiring of travellers the judgment to select customers as well as the tact to make sales. Hence, all the firm's travellers are trained in the warehouse, not picked up. Their aptitude for the work

must show itself before they are given a commission for the road, and when they start out they know something about the stock they have to sell. Mr. Taylor lays little stress on connections, without qualifications. The connection is all right if the man is. Nor does he believe in luck. In his view, man, to be successful of himself, must be sufficiently able and sufficiently in earnest to push his purpose to completion.

ATTRACTIVE CANNED GOODS LABELS.

The next thing to a good name is a good appearance. It is doubtful, indeed, if the majority of people give second place to appearance. At all events, it is very frequently made to do service in default of a good name, and often with success. The part that attractive labels play in trade is an important one. Manufacturers recognise this to a very great extent, and usually mark their packages with wrappers that appeal strongly to one's sense of beauty. The demand for any given class of goods may have its fundamental basis on another sense entirely, yet the sight is sought to be captivated, as it is well known to be an important selecting influence. The relation between the taste and the sight is close and made the most of. Hence, manufacturers of edibles put up in packages rarely neglect to dress up the exterior with a captivating label. Our canners go in for handsome labels, and the development of labels in this country has made quite satisfactory progress in the main, though there is still room for improvement. Some very appetising designs are embodied in labels now in use, while others are defective in this quality. The canner should take a leaf out of the variety show manager's book. The latter advertises by means of pictures that are suggestive in a certain way; they are objectionable, to be sure, but they suggest feelings that are the basis on which such concerns are maintained. The canner ought to aim to have pictorial labels as seductive to the appetite, labels that suggest a longing to eat of the contents of the package. The goods will seem tempting, esculent, toothsome, mouth-watering, if labels are made the most of. Thus will they promote business, and the grocer as well as the canner will appreciate that effect of art in labels.

In another way will they minister to trade: The packages bearing such taking wrappers will differ with different classes of contents and with different brands. The goods of one manufacturer, the peaches, tomatoes, peas, corn, etc., will bear different labels, and constitute a varied series of themselves, and the assorted goods of two or three canners will give a rich source of diversity, which the grocer can turn to account in making his store attractive. Canned goods, well labelled, are beautiful shelf goods, as the material is sufficiently diverse to engage

a tasteful stock-keeper's study after varied effect. Not only in shelf array, but also in an ornamental pile, as a centre piece to the space between counters, or as a background at the end of the store, do the canned goods packages offer a resource of very considerable possibilities to the stock-dresser.

There are, as was said above, some attractive labels now on Canadian goods but there are others that fail to interest the eye for a moment. Colors are badly assorted, a staring, naked void in green or yellow yawns round a picture of this vegetable or that, the background is unrelieved, life is lacking, the design is not striking. These are faults illustrated in some labels now used. They have conventionalized forms upon them instead of natural ones. The full, rich rotundity of life is not aimed at, voluptuousness of effect seems to be absent from the intention, and it ought not to be. Such labels look melancholy and sombre and out of date. Exposure to flies a few days would complete the look of desolation that hangs over them. If they were bright and got up in a style calculated to impress the epicure, there would be an increase in sales that would soon justify the improvement. But quality ought always to be behind attractiveness of appearance.

PROFIT IN QUICK PAYMENTS.

The question "Are quick payments profitable?" can only be answered in one way. They certainly are, both to the buyer and to the seller. For the buyer a saving of interest, at a high rate easy to be calculated, and for the seller a prompt settlement of the account. This cancels the risk, besides giving him ready money to use in his business. The interesting part of the question is, however, not whether such payments are profitable, but why we do not find more firms taking advantage of them. This opens up nearly the whole of the very large subject of general credits, if not of the conduct of business. At the present time, I will undertake to discuss only that part of the subject which concerns the reason why discounts are not more often taken, rather than what is to be gained by so doing.

This, as hinted above, carries with it the discussion of methods of business. Lack of capital is, perhaps, more often assigned as a reason for inability to discount one's purchases than anything else, and this, to the man who sees no way of increasing his capital, appears an insuperable difficulty. Those persons, however, who have had the pleasure of seeing a large business grow under their hands from very small beginnings, have learned that there are other ways to practically increase capital without actually having ready cash put in from outside sources. This is, perhaps, the portion of the subject which will prove, if not the most interesting, certainly the most valuable to the ordinary retail merchant. Good collecting—the calling in of funds which have

for a long time been locked up in outstanding accounts, perhaps some of them being due from what the merchant is in the habit of considering the best class of trade, and which he fears to make much of an effort to collect from, owing to the danger of incurring ill-will and perhaps losing patronage—good collecting, I repeat, is essential. He should remember that there is no money made on the sale until the account is paid, and that over it stands an interest charge which slowly but surely eats up the profit. Often in this best class of accounts are found those which for one reason or another drop into the lower class, and a fair proportion of them are never paid at all. The nearer the seller who has not an unlimited cash capital can arrange to do a strictly cash business himself, the more possible it will be for him to do his buying for cash.

Another method of increasing the ready capital at one's command is by turning old stock into cash. There are few stores, if any, in which goods do not accumulate which are not easy to sell. Changes of styles, broken assortment, to say nothing of actual mistakes in buying, all contribute to this end. A certain amount of stock must necessarily be carried, but no matter how carefully this part of the business is looked after, there are accumulated goods which originally cost money, but which it is hard to again turn into it. Every dollar of such stock that is sold furnishes the merchant with a dollar with which to buy goods which can be turned in a short time, thus giving him the cash with which to discount new purchases. Another cell in which is locked up many a good dollar is that of too large a stock. In these days when most of the business is done by travelling salesmen, who are selected in the main simply for their ability to sell the most goods, it is not always easy to confine one's purchases within the limit originally dictated by the best judgment. Added to this is the demand which every storekeeper has often had from people coming in every day and asking for an article which he has not on his shelves. It is easy at such times to think that if the wished-for article were only in his store an easy sale and sure profit might have been made. Everyone of our most successful business men have, however, learned that there are some sales which it is more profitable to lose than to make, very largely because the profit on an occasional transaction is more than compensated for by the interest on the stock of goods which he would be compelled to carry, and from which he would sell only at rare intervals.

These are only a few of the many methods of increasing an active capital which will suggest themselves to the mind of a man who gives the matter careful thought. The reward which comes to the merchant who conducts his business on a cash basis is so ample that it should stimulate an intelligent effort on the part of those who have heretofore thought it impossible to accomplish.—
Ex.

INSOLVENCY.

"Continual dropping wears away the stone." The moral in this prompts us to return to the old subject of the Canadian insolvency laws. Of course, the name is a misnomer, for we have no such thing as "Canadian Insolvency Laws," but insolvency matters are in a "mix and muddle" state, so discreditable to the Dominion and its Government, and so productive of distrust in the minds of foreign merchants, that no excuse is necessary for bringing the matter before our readers again and again, until, by our very importunity, a solution is reached. Recent business troubles among us have drawn special attention to the matter in England, and trade journals there are very outspoken indeed, and we fear very much that the impression is general that Canadian laws favor Canadian creditors at the expense of foreign creditors. We desire for the sake of Canadian credit in England to state emphatically that this is not the case. The laws make no distinction between "Home" and "Foreign" creditors, but the foreign creditors have of course the disadvantages attaching to non-residence and long dating. The Canadian creditor, on the spot is naturally able to detect signs of weakness, and shorter dating sometimes brings him out safe and sound, while foreign firms, giving longer dating, suffer. Apart from these considerations, which will work their own cure, all creditors stand alike, and we press this strongly because of our views published in England, which are, we believe, entirely erroneous. None the less, we still have to face the fact that the state of the law in Canada is bad, and the question forces itself into greater prominence every day. In what direction shall these laws be amended? This question is not easy to answer, but that is no reason why it should be shirked. At the very outset of the consideration of the matter we are met by the difficulty that opinions are as numerous and as various as the parties by whom they are expressed. Merchants, bankers, accountants—all admit the evil, but scarcely any two agree as to the remedy. There is, however a unanimous desire that there should be an assimilation of laws, and, as far as possible, a uniformity of procedure throughout the Dominion. It is well known that a Toronto lawyer, no matter how great his ability or how large his experience in winding up insolvent estates in Ontario, may come to Montreal and be utterly at sea—helpless as a child—if he attempts to handle a Montreal estate; and while no doubt Montreal lawyers are well able to discharge all duties devolving upon them, it seems on the face of it absurd that a lawyer in one Province should be as ignorant as a layman in another. Of course, it is useless to point out diseases without at least suggesting remedies, and with a view to an ultimate cure we may point out the chief evils to be removed. We have already denied the truth

of statements to the effect that foreign creditors are discriminated against, but it cannot be disputed that undue preferences can be and are constantly being given to one creditor at the expense of all the rest. What business man has not suffered severe loss from a chattel mortgage in Ontario, or a bill of sale in the Lower Provinces? What Ontario lawyer is there who cannot devise for his client a lien still more dangerous than a chattel mortgage, because its registration is not necessary? What have we seen recently of open accounts transferred even to banks? And if banks take security, will not every merchant try to shield himself at the expense of his less lucky fellow creditors? Being in a position, then, to judge of the effects of preferences of the kinds mentioned, we urge with all possible emphasis, that we should have immediately such a uniformity of law as will render everything that is unjust in these matters impossible. We believe that the Province of Quebec may properly claim that her laws in commercial matters are, in many respects, nearer to what is fair and square all round than those of any other province. Chattel mortgages, bills of sale and assignments of accounts are here illegal and liable to speedy detection and punishment. The laws governing the distribution of assets, too (though perhaps savoring of red tape), seem so framed that a speedy and equitable distribution is certain if the curator is competent and the inspectors painstaking. If these statements are correct, Quebec laws may be taken as a foundation and the laws of provinces brought into harmony. We leave the matter for the present, but shall be glad to open our columns to any suggestions that may tend to bring about a better state of affairs.—The Shareholder,

A GUILD MEETING.

A very important conference was in session all day, yesterday, in one of the parlors of the Windsor. It was composed of delegates from the Toronto Wholesale Grocers' guild, appointed to meet a similar body from the Montreal guild to discuss matters appertaining to the trade. The Toronto delegates were Messrs, William Ince, ex-president of the Toronto Board of Trade; Hugh Blain, vice-president of that body; W. W. Gillard, of Hamilton; Geo. Meritt, of London, and Geo. Watt of Brantford. The meeting was presided over by Mr. Hebert, president of the Montreal guild. The press were not admitted, but one of the members told the Gazette that the sugar question took up a large portion of the meeting. The terms of membership in the Guild and what should qualify an applicant also came up for consideration. The delegates drew up a circular embodying their conclusions, which will be sent to all the local guilds throughout Canada for their approval.—Montreal Gazette (30th ult.)

AS TO CHEAP MATCHES.

The following letter has been sent by the Eddy company to all their agents: "It seems advisable that the trade and all jobbers in and users of matches should know that in addition to Eddy's 'No. 1 Telegraph' match and Eddy's 'Telephone' match, this company has four or five other grades and brands of French matches for sale. The makers of and agents for other brands may as well understand fully that all these brands of French matches are sold by this company and its agents solely in order to steady the trade, and to meet any competition offered by any other party with any other brand or grade or make of other matches. Our 'No. 1 Telegraph' match has been the standard match in Canada for nearly half a century. It has no equal anywhere, as a box contains the most of the best matches for the least money. When a portion of the trade asked for a lower priced article, we began to supply them with our 'Telephone' match some 15 years ago. The 'Telephone' is superior to any other sulphur match in America, except our 'No. 1 Telegraphs.' Sometimes, however, there is a call for an inferior, cheap, uncertain grade of matches; so to answer such a call we supply a Lower Province match to meet any and all competition that presents itself. This company and its agents throughout Canada are headquarters for all the grades of matches asked for. It is important that dealers in, and users of, matches should fully understand this and get our quotations, so as not to be deceived; for, although we do not cut prices, we always try to protect our customers. We never have been, and we never will be, undersold in matches in Canada. We have now a full line in stock, comprising: 'No. 1 Telegraphs,' put up in handsomely printed ¼ gross woodboard caddies, making the handsomest shell packages in Canada, packed in 10-gross cases, weighing only 60 lbs., while all other makes weigh from 25 to 30 lbs. heavier per case; also 'Telephones,' in our usual strongly made tongued and grooved box; also the Lower Province French brands, such as 'Stars,' 'Dominions,' 'Carnivals,' 'Electric Light,' etc., etc. We quote the lowest prices, the most liberal discounts and the most favorable terms, and can, and will, give in the future, as we have in the past, the most prompt delivery and the most satisfactory service throughout. See our prices and advertisement in THE CANADIAN GROCER.

"Yours truly,

"THE E. B. EDDY CO., Hull.
"Toronto Branch, 29 Front street West."

A motion in the action of Adams & Sons against Summerville & Co. of London, Ont., for an injunction to restrain the defendants from manufacturing alleged tutti frutti gum came up before Mr. Justice Meredith, but was enlarged for two weeks.

PICKING HILLWATTEE TEA.



Lady Charlotte Gelatine.
L. P. & Co's Pure Spices.
L. P. & Co's Pure Coffees.
Diamond Crystal Salt.
Hillwattee Tea.

Selling Agents for above :

LUCAS PARK & CO.,
73 McNab St. North, Hamilton, Ont.



HAVE YOU BOUGHT
**NEW
CANNED
GOODS.**

They will be dearer late in the season. Write us for prices and brands. Complete in every line, Tomatoes, Corn, Peas, Peaches (3s), Strawberries, Cherries, Etc., Etc.

W. H. GILLARD & CO.,
Wholesale Grocers,
HAMILTON.

To **GROCCERS,**
GENERAL MERCHANTS,
TEA DEALERS.

It is important to secure competition from good sources when you are in the Market for **TEAS.**

We carry full lines of:—

CHINA, INDIA, CEYLON AND JAPAN TEAS,

in all grades, and you will find it to your advantage to obtain our samples when buying.

THOS. B. GREENING & CO., Hamilton,
GREENING, BALFOUR & CO., Winnipeg.

THE ARTICLE OF GLUCOSE.

How is glucose produced commercially? asks and answers the New England Grocer. The process of making it will be best understood by following the corn from which it is made from the time it enters the factory until it runs out of the spigot, a clear, odorless liquid. The shell-corn is first soaked for several days in water to soften the hull and prepare it for the cracking process. The softened corn is conveyed by elevators to one of the highest stories of the factory, and shovelled into large hoppers, from which it passes into mills that merely crack the grains without reducing them at once to a fine meal. The cracked grain is then conducted to a large tank filled with rinsing water. The hulls of the corn float at the top of the water, the germs sink to the bottom, and the portions of the grain, becoming gradually reduced to flour by friction, are held in solution in the water. By an ingenious process both the hulls and the germs are removed, and the flour part now held in solution contains nothing but starch and glucose.

This liquid is then made to flow over a series of tables, representing several acres in area, and the difference in the specific gravity of the two substances causes the gluten and the starch to separate without the use of chemicals. The gluten is of a golden yellow color, and the starch snow white. By the time the gluten has been completely eliminated, the starch assumes a plastic form, and is collected from the separating tables by wheel-barrowfuls and taken to a drying room where it is prepared as the starch of commerce or is placed in a chemical apparatus to be converted into glucose.

The conversion is effected by submitting the starch to the action of a minute percentage of dilute sulphuric acid, which, without becoming a constituent part of the compound, produces by its presence merely a miraculous change. This change from starch to glucose is a gradual process, and has four or five well-defined stages. On the addition of the acid the first change results in the production of what is known to chemists as dextrine. If at this stage the acid is neutralized by the addition of lime water, the process is choked, and dextrine is the permanent product. If the process is allowed to go on, the acid, however, works a second change, and maltose is the result. Here, also, the process can, if necessary, be interrupted by neutralizing the acid by means of lime water, and for some processes in the art of brewing this is sometimes done. The third and important stage in the chemical change wrought by the action results in the production of glucose, and just here is where the greatest skill of the chemist is required. The product must show by tests that it responds to the chemical formula, C_6, H_{12}, O_6 . By comparing the formula with that of starch, which is O_6, H_{10}, O_5 —that is, 6 parts of carbon to 10 of hydrogen and 5 of

oxygen—it will be seen that the sulphuric acid has not added to the starch, but has taken up two parts of hydrogen, and the only gain in the starch is one part of oxygen.

The lime water introduced to neutralize the acid forms, with it, a product called gypsum—sulphate of lime—which can be removed from glucose without leaving any appreciable trace. The fourth stage in the chemical process results in crystallizing the liquid and then the product is called grape sugar. There is a fifth stage, in which caramel or burnt sugar, could be produced were it of any commercial value. The gypsum, or sulphate of lime, formed by the neutralizing lime water and sulphuric acid, sinks by gravitation to the bottom of the vessel, and the supernatant taccharine liquid is drawn off from the top. This is almost pure chemical glucose, but it is still subject to a filtering process through bone black, and refined in the same way as cane sugar is refined. The bone black has anything but the appearance of a purifying agent, but possesses the peculiar property of attracting to itself all coloring matter. The glucose, passing through a labyrinthine system of filtering is drawn off through spigots in the lower part of the building, and is ready to be shipped away in barrels. To give the glucose the appearance of cane syrup as well as to impart some of the characteristic taste, a small amount of that syrup is added to suit the fancy of the buyers. To make grape sugar the glucose is dried in rapidly revolving vessels from which much of the moisture escapes by virtue of the centrifugal force. Neither the glucose nor the grape sugar is used for domestic purposes, although either one is about two-thirds as sweet as the sweetest cane sugar. Glucose is largely used by makers of cheap candies; but chiefly for fermenting purposes, and of late years has become valuable to the brewer in making beer and pale ales. It is also largely used in mixtures with cane syrups and molasses, and is esteemed by those who are best capable of forming an opinion on the subject as being more wholesome than the cane product, which is, at least, only a side product or residue in the manufacture of sugar.

CASH VS. CREDIT.

No one will deny that it would be a good thing for the retail merchant and beneficial to the consumer if the cash system were in general use. Columns of space in the mercantile trade papers are given to the subject, which may eventually do some good in the direction of the object sought to be attained by inducing the dealers to change their methods of doing business.

Thirty or more years ago there were spasmodic efforts to do something in the way of bringing more "cash" and less "credit" to the retailer's till, but as there were no papers devoted to the merchant's interests and no organization among them, nothing could be done to break up the universal system of "charging" for nearly every sale made.

It would be only repeating an old story over and over again to say that any and every retail dealer will tell you that he is in

favor of the cash system; that he would like to see it generally adopted, but—and then he will tell you why he can not make the change. His reasons are simply and uniformly to the effect that he would lose trade; that if he did not "trust," his neighbor in the same line would, and thus draw his customers away. And therein, it seems to us, lies the great secret (if it is a secret) of the failure to do business on a "cash down" basis, i. e., want of unanimity and desire on the part of one to sell more goods than his neighbor.

Those who sell the articles of daily consumption by every family know when they give the head of the household one of those universal "pass books" that, in nine cases out of ten, a great many more sales will be made than if the cash accompanied every purchase. The tendency to buy what may be desired but not absolutely necessary, when the article need not be paid for at the time of purchase, is almost universal among people of moderate means, and this frailty of human nature is too frequently taken advantage of by the dealer to increase his sales. There are others who are too good-natured to say "no" even to persons whom they are morally certain will not or can not pay their bills in a reasonable time, if ever, but take the risk hoping that all will come out right in the end.

As a rule, the mechanic and laboring man of the present day, could pay cash for everything he needs at the time of purchase. Of course, there are occasional exceptions, such as cases of misfortune, sickness, etc., but this could be provided for by mutual understanding. He receives pay for his work every week, or two weeks, but the unfortunate credit system usually absorbs his earnings, if he pays at the end of the week for what has already been consumed, and he must again be "trusted" for future supplies. Frequently the temptation to "stave off" part or the whole of his bill at the grocery, butcher shop, etc., is irresistible—in order that he may have a little change in his pocket—and it is not a great while until the debt is too formidable for his means. And so it goes.

A partial remedy for the evils referred to lies in the use of what is known as "coupon books," and we advise those of our mercantile readers who really desire to get out of the credit rut, but do not find it feasible to adopt the cash in hand system abruptly, to examine the merits (and demerits if there be any) of the coupon book method of doing business.

It appears to us, however, that without thorough organization very little can, or rather will, be done to make the cash system absolute and universal. This, we repeat, appears to us the only way by which the desired end can be accomplished, and the sooner it is done the better for all concerned, both seller and buyer.—Grocer and Trade Index.

DIAMOND CRYSTAL SALT

It is free from impurities. It is unequalled for sweetness, purity and flavor. It is made by an entirely new and expensive process, which is the principal reason why other manufacturers cannot compete with it for quality. For the table DIAMOND CRYSTAL has no equal. Its freeness from hardening makes it the best for table use. For the Dairy, DIAMOND CRYSTAL has no equal. Its remarkable antiseptic qualities make it the best for Dairy use. For table use, packed in barrels containing 115-2 1/2s—100-3s—60-5s—40-7s and 30-10 lb. bags. For Dairy use, packed in barrels containing 20-14 lb. bags, also 28 and 56 lb. Sacks. On account of the combination entered into by the Canadian Salt Manufacturers, we are enabled to import this high-class manufacture, and are selling at prices as low as ordinary kinds.

Send us a trial order and be convinced of the correctness of the above statements.

Selling Agents for
Diamond Crystal Salt.

H. P. ECKARDT & CO.,
Wholesale Grocers, TORONTO.

Self-Rising Buckwheat Flour.

We are now mailing letters to the trade giving price for this line of goods for this Season. If any friend should be overlooked kindly drop us a card and letter will be sent at once."

The Snow-Drift Baking Powder Co.,
BRANTFORD.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
From your Wholesale Grocer.
Sells itself after one Trial. Prices Current

Cowan's
Royal Navy Rock Chocolate ;
Cowan's Chocolate Icing ;
Cowan's Chocolate Pudding.
The standard preparations for culinary purposes.
Order through your wholesale grocer or direct from
The Cowan Cocoa and Chocolate Co. L'd,
14 and 16 Mincing Lane, Wellington St. W. Toronto.

GREAT SELLERS.

Adams' Tutti Frutti and other
Staple Chewing Gums.
Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.
For descriptive catalogue and elegant hanger signs for windows. Address
ADAMS & SONS' CO'Y
11 and 13 Jarvis St., Toronto.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

Ex DRACONA.

Malaga Fruits.

W. C. BEVAN & CO.'S	DELIUS BROS. A CO.'S
Imperial London Layers.	Loose Muscatels.
Imperial Cabinets.	London Layers.
Connoisseurs Clusters.	Blackbasket best choice.
Extra Dessert Clusters.	Black Crown Dehesa.
Royal Buckingham Clusters.	Blue Crown Fine Dehesa.
Royal Dehesa Layers.	Malaga Figs, 28 lb. boxes

Tarragona Soft Shell Almonds.
W. C. Bevan & Co's 3 Crown Shelled Almonds.
Rein & Co's Best Shelled Almonds.

Hudon, Hebert & Cie.,
Montreal.



Ram Lal's
PURE
INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Put up in lead foil packages, 1/2 and 1 lb. Selling Agents :
CAVERHILL, ROSE, HUGHES & CO., Montreal.



Mr. James Anderson, grocer, of Newtown, N. S. has been appointed postmaster for Lunenburg.

J. Cleghorn & Son are just in receipt of 500 kegs Almeria grapes. They are reported to be extra fine and sound.

The steamer State of Indiana took from Halifax 1,000 barrels of sugar, on Saturday, for points west of Toronto via Boston.

Mr. H. P. Finlay has bought the general stock of Mr. George Sutherland, Fingal, Ont., amounting to about \$7,000 at a rate on the dollar.

Mr. E. C. Jones, Moncton, N. B. will shortly open a new business. He will confine his attention to glass, crockeryware and fancy goods.

The sugar-laden ship Caldera, from Cebu, Philippine Islands for Montreal, arrived in Halifax on Friday for repairs. She lost her spars and is leaking.

Stratford & Taylor's store, Vernon, B. C., was burglarized the other night. About \$150 in cash, cheques and bills was stolen. The thieves escaped.

A by-law was passed at last week's meeting of the Woodstock town council by which the grocery stores will in future close at 7 o'clock, excepting on Saturday nights.

The Agricultural Congress recently held at the Hague, Holland, recommends the establishment of an international Commission by the leading governments to protect their people from impure food.

Mr. Albert Shaw, grocer, Davenport Road and Yonge street, Toronto, is an annexationist. He annexed a handsome American girl last week. He is now receiving the congratulations of his numerous friends.

Messrs. Isaac Anderson, J. C. Anderson, C. E. Smith, W. C. Matthews and E. Lee Barr, of Toronto, are applying for letters patent of incorporation as "The Anderson Trading Company," with a capital stock of \$12,000.

The merchants of Port Stanley, Ont., with the exception of one, have decided to close their places of business at 8 o'clock each evening of the week, Saturday excepted, to come into effect on November 1st. They signed an agreement to the above effect, and any one violating it will be fined ten dollars.

While returning late Saturday evening from the labor of a busy day J. Mallabar, grocer, of Brandon, was accosted by two men who sought, with the assistance of a pistol, to make him disgorge the cash of

Saturday's sales. Frightened by the outcries of Mallabar the robbers, after a sharp struggle, decamped without any bootie.

The E. B. Eddy Co. feel constrained to say, that since the "Eddy matches" have been on the Canadian market—a matter of 40 years—none have ever been offered to the trade by auction, owing either to dullness in business or stress of competition, and that they have never had any returned or refused goods to furnish material for such a sale.

The grocery and dwelling belonging to Messrs. M. Carignan & Co., Cote St. Paul, Montreal together with the adjoining house, were totally destroyed by fire on the evening of the 28th ult. Despite the efforts of the several firemen, however, damage to the extent of about \$6,000 was done. The store, the stock in which was almost totally destroyed by water, was partially insured.

Liff Rollston, the 12 year old son of Robert W. Rollston, who keeps a grocery store at 330 Burwell Street, London, met with an unfortunate accident the other evening. He was running, chased by a companion, on Wellington street, and on the corner of Dundas street collided with an old gentleman named Ashton. The shock knocked the lad down, and he fell on his left arm, breaking both bones.

The fine stock and store of Messrs. W. A. McClean & Co., the well-known grocers and provision dealers, Owen Sound, was damaged by fire on Sunday last. The fire originated in a men's furnishing store next door and extended to Messrs. McClean & Co.'s premises, where it did some damage, but not so much as the firemen who opened their water-batteries on the stock and certainly quenched the fire, but also soaked a great deal of stock to its damage. Trade is at a standstill in the store till the insurance inspector shall have noted the extent of the harm done.

Mr. D. J. McGeein, manager at J. S. Henderson's grocery store, Kingston, was on the evening of the 28th ult. made the recipient of a beautiful massive gold-headed umbrella in acknowledgment of valuable services rendered at the Toronto Exposition in connection with "Surprise Soap" exhibit. W. J. Forrestall, western representative of the St. Croix Soap Manufacturing Company, made the presentation at the British American Hotel. The umbrella is suitably inscribed.

Mr. Newton D. Galbraith, grocer, Hamilton, has returned from a ten day visit to Boston, where the great Food Exhibition under the auspices of the New England Retail Grocers' Association was held. Mr. Galbraith, like the live and energetic man that he is, kept his eyes and ears open during his visit and ever watchful for the best interests of his customers, has secured a large number of pointers on the preparation of dainties which are comparative strangers to Canadian tables.



TORONTO MARKETS.

TORONTO, Nov. 5, 1891.
GROCERIES.

Bright hopes are still cherished though dull times are still experienced. Closely related to the slackness of trade is the shortage in grain receipts upon this market and at all buying points. Throughout our circulation week deliveries have been rather meagre. The stagnation in the grocery trade cannot well be assigned to any other cause, as the season is now on when buying is usually active. If there were worse weather there would probably be more business, but as farmers have a rare opportunity to get ploughing done they will not hurry even their threshing, much less their marketing. They can thresh in foul weather, or when the land is frozen up so that they cannot plough. The demand from Manitoba and the North-West remains an exception to the general dullness. As lake navigation approaches its close, the prospects of the higher railway freights urges traders in that part of the country to lay in their orders for early delivery. A few flakes of snow would impart new life to mercantile hopes these days.

CANNED GOODS.

The trade in canned goods languishes along with that in other lines, though a stronger tone continues to pervade quotations on vegetables. Deliveries in the meantime are being looked after, a very considerable business having been booked for forwarding now. Jobbers are receiving slender supplies of tomatoes, notwithstanding the mass of evidence that a large pack was expected. In two instances where canners had signed for the delivery of 2,000 cases, they advise that it is impossible to furnish more than 400. There is no doubt that the reports rife a few weeks ago to the effect that there would be a superfluity of tomatoes, had the result of thwarting tendencies that were alleged to be pointing that way. Canners were restrained by these rumors from putting up stock to the extent of their full capacity, as they had a misgiving that everybody else was preparing very large supplies. The frost as well



"CAIRN'S" HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited."

BLAIKLOCK BROS.,

General Agents for Canada.

MONTREAL

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP
The "STAR BRAND" delicious
HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.

SOMETHING NEW!
A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of
oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO., Toronto.

STEWART MUNN & CO., Montreal.

JAS. TURNER & CO., } Hamilton.

LUCAS, PARK & CO., }

Send for Samples.

ALL GROCERS SHOULD SELL
THE

**EMPIRE
BAKING
POWDER.**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

"We offer to the Trade."

3,000 half boxes new fine off stalk Valencia Raisins.

3,000 half boxes 3 and 4 Crown Layers.

200 packages New Currants, barrels, half barrels, cases and half cases.

Figs in 1, 6, and 12 lb. boxes, mats and bags.

Peels—Lemon, Orange and Citron, also

500 cases 2lb. blue berries.

Please ask for samples and quotations.

L. CHAPUT, FILS & CIE., Montreal.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



THOS. LAWRY & SON,

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated L. & S." and Imperial
brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.



E. Lazenby & Sons,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-
ADULTERATED and our labels are affixed
to the CHOICEST DESCRIP-
TION OF GOODS only.

Our goods can be obtained from:—

CAVERHILL,
ROSE & CO.
GEO. CHILDS
& CO.
Montreal.

BALFOUR & CO.
Hamilton.

PERKINS, INCE
& CO.
J. W. LANG & CO.
Toronto.

JAMES TURNER AND CO., WHOLESALE GROCERS, WINES AND LIQUORS.

Our stocks comprise everything in groceries, including the latest novelties.

We are selling agents for the following leading lines:

Ram Lal Pure Indian Teas,

Three grades, FINE, EXTRA, CHOICEST.

Bendsdorp's Royal Dutch Cocoa,

Batger's Jams and Marmalades,

Pickstone's Washing Crystal,

Mrs. Millar's Maccaboy Snuff.

The above goods in their respective lines cannot be excelled.



OUR AIM

Is to make the very best grades of tobacco that is sold in Canada, and we do every time.

All the retailers buy from us if they want to make money.

Send for price list and sample caddies.

Empire Tobacco Co.,
MONTREAL.

MARKETS—Continued.

nipped in the bud prospects of an unusually big pack. Prices of assorted round lots of peas, corn and tomatoes are uniform with all jobbers at \$1.05, but quoted separately tomatoes in some cases are held higher. All other lines are quiet and unchanged.

COFFEES.

New Rio coffees will be in stock shortly. The crop is quite large and delivery has been a matter of pressure with the growers, who have been adversely affected by political troubles. Hence, prices rule on the easy side. Spot stock quotes at 19 to 21c. for ordinary and up to 24c. for choice, with a marked shortage in the supply of the latter. Java coffees are steady and unchanged, as are also Mocha and other varieties.

DRIED FRUIT.

Valencia raisins of the last crop continue to quote variously, but the difference in price between two dealers usually corresponds to a difference in quality, and not to a difference in holders' ideas as to what good stock is worth. Off-stalk of the new crop offers as low as 5½c., and as high as 6½c., with the bulk of sales made at 6c. There are grades to meet to all these prices. Old Valencias tend to weaken the new, as the former are still plentiful at 4 and 5c. Selected Valencias are 7½ to 7¾c., and layers are 7¾ to 8c. In Malaga fruit there is a momentary scarcity. Supplies are on the way to and will shortly be to hand. London layers are going to be fully a dollar cheaper than they were at this time last year, but the higher grades of Malaga fruit are as dear as ever. Currants are steady at 5¾ to 6½c. Prunes are quiet and unchanged at 5½ to 6½c. in cases. The new crop prunes are growing higher priced, which is contrary to the tendency of their opening. Small prunes are scarce, and this is assigned as the reason for stiffer values. Eleme figs are steady at prices ranging from 12½ to 16c. Late shipments are on the way. Twelve ounce boxes are 8½c. Seven crowned figs are 17c. New Persian dates ex S.S. Renown, from Bassora, are to be put up at auction on the New York market to-day.

NUTS.

The nut trade is quiet yet. New goods are arriving and are cheaper. New Taragona almonds are in, to sell at 13½ to 15c., and new Valencia shelled almonds at 29 to 35c., according to quality. Other receipts are looked for to arrive at an early date.

RICE AND SPICES.

A small business in rice is kept up by country orders, the bulk of the trade being in medium grades. Spices are unaltered, rather quiet, and disposed towards stiffer quotations in some lines.

SUGAR.

A further shrinkage in the demand is to be chronicled. Friday and Saturday of last week were very good days for the refiners, as jobbers moved a considerable quantity of sugar against the advance in railway freights which took effect on Monday. Their action betokens confidence on their part in the strength of present prices, as it would pay them to wait and bring in supplies at the higher freight, if a sag in prices should take place in a short time. The general position of the sugar market favors the inference that prices will be steady. Raw is stronger on account of the big discount that M. Licht in his last utterance has made upon his first estimate of the beet crop. Cane has stiffened perceptibly, and holders are not forcing sales in New York.

Prices here are unchanged at 4½ to 5c. for granulated, 3½ to 4½c. for yellow, and 3.40 to 4½ for raws. The Farnham granulated sugars, the product of Canadian beet, are now listed at 4½c. for 15 barrels and over, and 4¾c. for smaller lots.

SYRUPS AND MOLASSES.

The trade in either line does not tax the wholesalers. A very tranquil movement is all there is to note. Syrups are in liberal supply at easy prices, ranging from 2½c. A very choice sugar syrup is in stock at 3½c. Molasses is listless, the livelier trade in table grades having come to a halt.

The St. Lawrence Starch Co. are showing a very fine line of corn syrups which will be sold wholesale at about 3¾c.

TEAS.

The jobbers are now pretty well supplied with all descriptions of stock, new teas having come in quite freely recently. Young Hysons of low grade are more plentiful and sell at from 17c. upwards. Japans can be had at almost any price for rough makes, but sales run in lines valued at from 16 to 20c. Congous are having a good run, the bottom price lines in request being 16c. Fine tippy Ceylon Pekoes are getting into smaller compass and are held firmer than a couple of weeks ago. London advices say the late arrivals there show much better quality.

The Produce Markets' Review says:—"There was a diminution in the quantities of Indian tea offered this week, and owing to a well-sustained enquiry, prices for most grades are firm, while the finest descriptions in some cases show an advance. The moderate prices and good value to be obtained from is. downwards are exemplified by the largely increasing consumption, and as there is no immediate prospect that these grades will rise in value, a further important expansion in the demand is probable. At any rate, the comparative value of Indian teas is favourable in this direction, and as there will probably be a falling off in the supply of the Ceylon growths a little later on, a greater impetus will be given to the use of the former. At a recent meeting the tea brokers agreed to endeavour to regulate the quantity to be offered at the public sales. To make this effectual it will be necessary to allow a reasonable time for sampling and valuing the teas, for it is frequently the case at present that the samples are not ready at the warehouses until the afternoon prior to the sale. If importers would adopt the principle of not issuing the catalogues until the teas are actually ready for sampling it would greatly facilitate business, and save much loss of time and labor. At the public sales 32,250 packages were brought forward, including a good assortment of most kinds. The bidding was active and a firm tendency was manifest for all good descriptions, while the downward movement for undesirable sorts continues. Ceylon teas have only been sparingly offered, but as the attention of buyers generally has been more or less monopolized by Indian teas, there has been no corresponding rise in values; indeed, although good to fine teas have maintained late prices, the lower kinds have sold at easier rates. The quality of the teas brought forward, although not quite so good as of late, is fairly satisfactory, a point to be specially borne in mind now that the fine China Monings and Ningchows, with which teas Ceylons chiefly compete, are selling at prices hitherto unheard of."

PETROLEUM.

A steady movement of stock at old prices constitutes the main force of the trade that is going on. The volume of business is up



BENS DORP'S ROYAL DUTCH COCOA.

Manufactured at Amstcrsdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4.50 per doz.; 1 lb. cans, \$8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

Compare the quality with any other.



INCREASE YOUR TRADE
BY HANDLING
"KENT BRAND"
Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,
Chatham, - Ont.

JOHN PETERS & CO.,
General Commission Merchants and Brokers,
Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

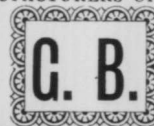
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSDAY, ONT.

MARKETS—Continued.

to that which is average in the fall trade usually, but otherwise does not call for comment.

The Petrolia Advertisers report: Petrolia crude \$1.34½ per bbl. Oil Springs crude \$1.35 per bbl. The market is very quiet and very firm, with exceedingly few transactions taking place that is worthy of note.

There have been several new developments in the producing line the past week, particularly we might mention that mother earth being induced by the sights and oleageneous wishes of the fair ladies of Petrolia has smiled on them so far as to give the "Ladies Syndicate" a gusher in the Township of Moore. Mr. T. Sanson we are sorry to say has met with a severe loss in the same locality by the burning down of his rig, it was a complete clean out, and to make the matter more aggravating the Titchborne boys within a few feet had just completed the well for Mr. S. F. Griffiths. Mr. James Loughead, Jackson Bros. and a dozen others are finishing wells and adding to our production every week, but with few exceptions the well in the North West do not continue spouters very long, the enormous pressure of gas peculiar to this territory has a trick of deceiving many an excited would be oil king, as soon as the oil bearing rock is reached all the oil in the immediate vicinity of a new hole is rushed to the same by the gas pressure and unless supported by good oil bearing rock the production soon falls down. Refiners appear to have settled down to the belief that prices for crude oil all along the line have been run up to the highest point that existing conditions justify, and that their is nothing to lose by following a conservative course for the present. The big fight in refined oil still continues and fractions and freights are brought into play like blackthorns at a Donnybrook fair. The Imperial Oil Co'y and the Premier Oil Co'y are the two principal contestants for supremacy on the market. A party informed us yesterday that refined oil could be purchased in London in bulk for 11 7-16 f. o. b. there. This is a fair sample of the fraction line of business. The small fry have to stand by and look on and in doing so their humble opinion that their profits will show up larger at the end of the season.

DRUGS AND CHEMICALS.

The present week's business does not show any variation from the quiet movement that has all along been the most notable feature of the fall trade. Prices have remained at the points quoted for some time.

BUTTER AND CHEESE.

Freer supplies of butter are telling upon prices, which are from one to two cents easier than they were a week ago. Cool weather enabled makers to hold stock, and the same operations on the farms that check the delivery of grain were hindering the marketing of butter to a considerable extent. High prices have caused, however, freer offerings, which in turn have reacted on values. Choice dairy is now obtainable at 17 to 18½ or 19c., though fewer parcels have been able to bring that. A 25-tub lot of selections sold on Monday from commission hands at 17c., but this is not quite a representative transaction, better prices holding for high-grade stock even in larger lots. The receipts are mostly of good quality, the weather favoring condition. Though more liberal offerings are the rule, there are no indications of any depression being near, as the supply of stock is mostly kept up by current making, no accumulation being reported from any quarter. Very good prices are to be had for

medium grade butter, the best of which sells at 17c. Creamery is high and firm, but not selling here. Tubs are worth 23c., and a cent or two more for very choice stock.

Cheese does not waver in any respect from the position it has occupied for some time. The trade is rather light, but as makers are firm, basing their attitude on sanguine views of the export outlook, the price here continues to be 10½c. for full-cream stock.

COUNTRY PRODUCE.

BEANS—New crop beans come forward slowly, holders being tenacious for better prices, those ruling now being \$1.30 to \$1.40. Re-selling is done on a basis of \$1.50 to \$1.60. The demand has not opened out to its usual late fall capacity yet.

DRIED APPLES—Buyers are wary and are repressing their wants in the expectation that prices may shade off to their views, which are represented in offers of 4c. outside, or 1-2c. below prices asked by holders. Stock sells from the hands of local holders at 5 to 5½c. Trade is dull.

EVAPORATED APPLES—Offerings are as numerous as ever, but the disposition to stock up makes slow headway. Purchases are made of car lots at 6½c., and sales from stock at 7 to 8c. There is little doing.

EGGS—Though not exactly scarce, they find ready sale upon delivery at 17c. for fresh stock. Consumption is more active and production is more limited than a few weeks ago.

GAME—Partridges bring 40 to 50c., and ducks 30 to 50c. per brace, according to size and condition. Venison is worth 5c. in the carcase and 7 to 9c. in the haunch. Cooler weather disposes dealers to take stock more freely.

HAY—All is bought that is offered, as holders come to the prices of buyers, whose quotations range yet at \$11 to \$11.50.

HIDES—Green have taken the drop that seemed inevitable more than a fortnight ago. The range is 4¾c. for weights under 60 lbs., and 5¼c. for heavier hides. The Chicago market has weakened a quarter since the decline here, and this is almost certain to inaugurate another drop here. Cured are unsteady at 5¾ to 5½c.

HONEY—Little development takes place from week to week in the honey market, the absence of buyers being a chronic complaint. Clear is 7 to 10c., sections are 12½ to 15c.

HOPS—Delayed demand still holds the market in suspense. Some transactions have taken place at the prices quoted, but these prices represent buyers' attitude rather than sellers', and the former are yet rather indifferent. They quote 13 to 15c.

ONIONS—The price is easier, \$2 being the highest obtainable for barrels. A somewhat slow demand is experienced.

POULTRY—Favorable weather has given an impulse to shipping from country points to this market, and there is a glut of stock some days. Chickens are quoted at 30 to 50c., according to weight, ducks at 40 to 50c., turkeys at 7½ to 10c. per lb., and geese at 4½ to 6c. A lot of 300 lbs. of dressed turkeys was sold at 8c. on Monday. A lot of poor poultry is arriving.

POTATOES—Hold their own despite the signs of lower prices. There has not been a large amount of business done in cars, but for what has been, the basis is 45c. Out of store lots are 50 to 55c.

SEEDS—Scarcely any alsike has been marketed. The price holds yet at the quotations given a week ago, that is, \$5.50 to \$6 for prime to choice, and \$6.50 for extra

selected for export. Threshing has not yet been done in the country, and growers seem to depend on a later market to get the long prices of last fall; wherein they will be disappointed, unless a freak of chance shall entirely change the situation.

SKINS—With the first of the month 5c. more was added to the price of sheepskins, bringing them to 80c. Calfskins are rather scarce at 5 to 7c.

STRAW—The supply is fairly good at \$6 to \$6.50.

WOOL—Is perhaps imperceptibly improved, as some offerings have been taken at 19c. Buyers are not eager for business at 18c. for average quality.

DRESSED HOGS AND PROVISIONS.

There has lately been an extraordinary delivery of small hogs that cannot be taken care of by the packers. They are suitable only for butchers whose capacity for putting them into consumption is too limited to maintain a market for such large and continuous receipts. The stiffer values of grains used in feeding have caused this over-supply of half-grown hogs. The owners prefer to market the grain henceforth, and therefore slaughter the hogs prematurely. Values for these small hogs run as low as \$4.50, and even at that price sales are on a full market hard to effect. Packers' weights are worth \$5.50. This class includes hogs of 125 lbs. and upwards.

BACON—Long clear is more plentiful, an easing off of the demand along with increased supplies tending to put the balance of trade on the side of buyers. The price is 8½c. Smoked bellies and backs are 10½ to 11c. Rolls are 8¾ to 9c.

HAMS—New smoked hams are in free demand at 11 to 12c.

LARD—Pure is 10c. in tubs and 10½c. in pails. Compound is easier at 8¼ to 8½c.

BARREL PORK—Is fairly active at \$14 to \$14.50 for heavy mess and \$16.50 to \$17 for short cut.

FISH AND OYSTERS.

The supply of white fish and salmon trout has ceased, the close season beginning on the first of the month. Stocks of frozen are

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51 Front Street East,
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Wholesale Fruit and Commission Merchants,
Importers of Nuts, Figs, Dates, Oranges, and
Lemons, Fancy California Evaporated and
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New Currants.
New Sultanas.
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WHOLESALE GROCERS,
25 FRONT ST. E.

LEONARD BROS.,

Wholesale Fish Dealers,
 Are now prepared to fill all orders for their
Celebrated Boneless Codfish
 (from new fish)
 packed in 5, 10, 25 and 40 lb. boxes, 2 lb
 blocks wrapped in waxed paper.
 SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

ALL GROCERS SHOULD SELL
 THE

**Empire
 Baking
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Manufactured by
**ELLIS & KEIGHLEY,
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TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
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"Peerless" Washing Compound.
 There is nothing equal to it. It
 will pay you a handsome profit.
 Your customers will like it. Address
 Pure Gold Manufacturing Co.,
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HIGH GRADE COFFEES,
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 Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.



**GOLD
 MEDAL
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DELHI CANNING CO.,

Jamaica Exhibition.

WE are still at the front and propose staying there, the high
 standard of excellence for which our goods are noted will
 be fully maintained this coming season. When purchasing Canned
 Goods keep in mind the **Maple Leaf Brand** prepared by the
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Delhi Fruit and Vegetable Co.,
FACTORIES : DELHI AND NIAGARA.

SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them
 17 cents per hundred on

GRANULATED SUGAR—

The Combination price is now 5 cents per lb., and I am selling at \$4.83 per hundred.
 I have a large stock.

**New Currants, New Raisins,
 New Figs, Canned Goods (1891 pack)**

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

JAMES LUMBERS,
WHOLESALE GROCER,
TORONTO.

MARKETS—Continued.

not supposed to be large as receipts during the open season were rather backward. The price is still quoted at 7 to 8c. Other descriptions of fish sell at values quoted in Prices Current. The demand is easy. Oysters go out freely at \$1.25 to \$1.30 per gallon.

FLOUR AND FEED.

The volume of the week's business comes up to that commonly realized in the trade of this season. Prices are as here follow:—\$5.75 for Manitoba patent, \$5.25 to \$5.35 for Ontario patents, \$4.50 for straight roller, \$4.40 to \$4.50 for extra, \$2.25 to \$4 for low grades, \$5.25 to \$5.40 for strong bakers'. Graham flour is \$4.50, standard oat-meal \$4 to 4.30, rolled oats \$4 to 4.30, Kiln-dried corn meal is \$3.75 to \$4.00, rolled wheat \$4.50 to 4.75; wheat bran \$12, cracked corn \$1.50 per cwt., mixed chop \$20 to \$25, split peas \$4, pot barley \$4.25, oats 34c.

FRUITS.

Apples are higher on account of the preponderance of winter-keeping fruit that is now on the market. The range is \$1.50 to \$2.50. Pears are becoming scarce at 30 to 40c. per basket. Grapes are also getting into small volume at 1¼ to 3c. per lb. Cranberries are unchanged at \$8.50 to \$9 per barrel, and \$3 to \$3.25 per crate.

GREEN FRUIT.

Better supplies are easing prices both in oranges and lemons. The attention given to either by traders is only moderate. Maori lemons are \$8.50 to \$9, Malagas \$8 to \$8.50 per chest and \$4 to \$5.50 per box. Jamaica oranges are steady at \$7.50, and Floridas at \$3.75 to \$4.25. In Malaga grapes there is no change. They quote at \$5 to \$5.50 per keg. Bananas are scarce at \$1.25 to \$2 per bunch. Sweet potatoes quote at \$2.75 to \$3.50 for Jerseys and \$2.75 to \$3 for Baltimore.

SALT.

Business is chiefly confined to deliveries of contracts made some time ago with packers. In other directions the movement of trade is slow, calling for not more than two or three carloads a week. Prices are unchanged.

DRY GOODS.

The same general dullness characterizes this trade as the grocery trade. There has been some improvement since last week, as seasonable weather has braced up the demand a bit, but until freezing up takes place or snow falls or grain prices go up, the substantial basis of the trade will change but little.

MONTREAL MARKETS.

MONTREAL, Nov. 5, 1891.

The grocery market has exhibited a fair degree of activity during the past week, principally in dried fruit, but jobbers generally report encouraging prospects in most lines. These active symptoms are due to the advance of the season, and the fact that the movement of supplies toward their final destination is commencing in earnest. No par-

SURPRISE Soap

IS PUT UP

100 Cakes to the box

IN ATTRACTIVE WRAPPERS.

In each box of SURPRISE SOAP there is one hundred 3 lb. paper bags which answer equally as an advertisement of SURPRISE SOAP and as an ordinary 3 lb. bag for the grocer.

SELLS

At a fair price to the consumer and with a good profit to the grocer.

The St. Croix Soap Mf'g Co.,

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Branches:

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ticular line shows any radical change, and values generally, as will be seen by the appended reviews are steady.

SUGAR, SYRUP, ETC.

All the raw sugar markets are reported firm, but there is little doing on spot as refiners are pretty well supplied. There is a small cargo in the river, but nothing can be said about it definitely yet. In refined, business is rather quiet and prices rule at 3½ to 4¼c. for yellows, with granulated 3½ to 4¼c. Syrup is moving slowly at prices ranging from 2 to 2¾c., and there is a fair jobbing trade in molasses at 37 to 38c. according to quantity.

TEAS.

The tea market is quiet, and dealers are not taking more than they require for immediate wants, as they are apparently well supplied.

RICE.

The rice market is very quiet at the moment, and prices are unchanged. We quote: Patna, \$4.50 to \$5; Japan, \$4.25 to \$4.50; Standard, \$3.90, and off grades, \$3.50 in car lots.

COFFEES AND SPICES.

All advices on coffee from outside markets show a firmer tendency, and although prices here are not altered, they have a stronger tendency. Rio has been moved for wholesale lots during the week at 18½ to 19c., but it is likely to be higher, and the same can be said of Jamaica. Spices were quiet during the week, pepper and cloves 9½ to 10c.

DRIED FRUIT.

The week has witnessed more activity in dried fruit, more especially from first hands, and this is a good indication that jobbers are feeling the want of fresh supplies. There has been a good call for Valencia raisins since our last, and fully 7,000 boxes must have been moved out of first hands during the past few days, on a steady basis of 5 to 5½, which is only possible in the case of a round lot, stocks in first hands are therefore brought into narrow compass by these transactions, and holders are more independent in their views. In fact to job out the goods the basis is steady at 5½ to 5¾ for firsts and 5¼ to 5½ for seconds. Valencia layers have also furnished a fair business during the week, at 6 to 6½ for round lots, a large quantity being moved and the feeling on them is distinctly firmer. Currants are in good demand business in a wholesale way has been done at 5 1-2 to 5 3-4 with a proportionate advance for jobbing business. The tendency is upwards in sympathy with leading markets, and strong advices from primary sources.

CANNED GOODS.

The canned goods market does not show any improvement. Reports indicate that there is a large stock of lobsters in first hands, and that they are anxious to sell, but trade moves very slowly indeed. In fact a lot of 700 cases was offered Monday at a very low figure, with no takers. Tomatoes are firmer owing to rumors that the pack in the West is smaller, but stocks here continue large. Business has been done at 97 1-2 to \$1. Some 2,500 cases of new blueberries have been placed on this market at about

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS.

ESTABLISHED 1850.
STANWAY & BAYLEY,
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AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS

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Coffees,
Spices,
Mustard.
HALIFAX, N.S.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

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Importers and Manufacturers of

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We are desirous of representing two or three more Importers or Manufacturers in any lines of Grocery goods we do not now handle.



All kinds of produce handled. Consignments solicited. Carriers supplied.

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Wholesale Fruit and Oyster Dealers
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Bulk and Canned Oysters and Haddies etc., fresh daily.

Florida Oranges, Almeria Grapes, Cape Cod Cranberries, Lemons, Spanish Onions, Nuts, Figs, Dates, etc., in stock.

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

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**NEW CURING HAMS,
BACON, PORK,
NEW PURE LARD.**

**Hams, Breakfast
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New curing, now ready.**

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
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Produce Brokers and Commission Agents,

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Solicit consignments of the following:

Tub, Large and Pound Roll BUTTER.

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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

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Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

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Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

MONTREAL MARKETS.—Continued

90c., but packers in the east are now offering as low as 80c., and wholesale jobbers here are known to have sold as low as 75c. and expect still lower prices, owing to the large supplies in first hands. Peas are scarce and jobbers' stocks are small. Very little is doing in corn, and a difference of 15c. is reported in prices from first hands, the market being unsettled owing to the fact that dealers don't know definitely how the future will develop. Fruits are generally dull and sick.

GREEN FRUIT.

There is no particular change in green fruit which moves along quietly in a jobbing way with prices steady. Jamaica oranges in barrels move at \$7 to \$8 and Florida stock is now on the market at \$3.75 to \$4. Lemons are unchanged at \$4.50 to \$6 per box.

FISH.

The fish market generally is firm under light supplies while demand is fair. The first shipment of B. C. salmon in barrels were placed on the market during the week at \$12 spot, a fair price. There were quite a few arrivals of Labrador stock also by the recent steamers, but the supply was readily picked up at quotations, 14 to 16c. according to grade. Advices regarding the regular fall trout sales at St. John, N. F., state that all the offerings were bought up on American account at \$6.75 to \$7. Attempts have been made to place some of the purchases on the market, but the figure prohibited the idea of business. A fair business is doing in lake trout at \$4 the half barrel. Herring are firm and scarce, high prices checking the demand.

APPLES.

The apple market continues fairly steady, and although cable advices do not quote at outside figures so high at Liverpool, the difference there is not so great considering the large shipments which must have depressed the market, at present there is a good demand from shippers which leads to a good business in car lots at \$2 to \$2.10 the bulk of the business at the inside figure. Recent cables quote a range in Liverpool of 13 to 21s. as follows. Kings 20 to 21s. Ribstone 18s. Baldwin's 16s. and Greenings 13s. 6d. The shipments for last week were heavy the largest yet this fall 24,660 bls to Liverpool, 13,626 to Glasgow, and 10,283 to London, a total of 48,569. From Boston the shipments to the same three ports were 11,106.

DRIED AND EVAPORATED APPLES.

There is nothing doing in dried stock yet as none is offering. Evaporated rules at 8 to 9c.

HOPS.

The hop market does not show any change. Some odd trading in a small way has transpired, but the terms are kept quiet. However, we think 15c. a fair nominal quotation. The lot of Bavarian referred to last week, will be here this week, and 35c. is the price asked for them.

PROVISIONS.

The provision trade is quiet, but the market holds steady under a fair jobbing demand. We quote:—Canadian short cut, per brl. \$17 to \$17.25; mess pork, western, per brl. \$14.00 to \$14.50; short cut, western, per brl. \$17.25 to \$17.50; hams, city cured, per lb. 10 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 0.08 3/4 to 9c; bacon, per lb. 9c. to 10c; lard com. refined, per lb. 7 3/4 to 8c.

EGGS.

There is a good steady demand for eggs at unchanged prices. Lined eggs sell at 15 1-2 to 16c. and held stock 15 to 16c.

BUTTER.

The butter market remains firm, with sufficient reasons evident for buyers to keep independent. Late-made creamery furnishes business at 24c. for export and 25c. has been made for selected parcels on local account. High prices have also been made in Townships dairy, and on the whole the market is firm. Finest creamery, 23 1-2 to 24c.; finest Townships, 17 to 19c.; Western dairy, 16 to 17c.

CHEESE.

The market has commenced to show a little more life recently, and there are more shippers who speak of a possibility of business now, than formerly, although they still complain of limits. It is noticeable, though, that business is doing in grades under finest at about 9 3/4 c., and it is to be presumed that some are picking up the best they can get and sending it forward. For strictly finest there is no reliable basis to quote, as we do not know of any business in it. Some business over the cable in October stock at 48s. 9d. is reported, but it was for pasty October which had been offered to a Bristol house. Of course everyone heard of it and cabled to their correspondents on this side that their neighbors were offering below them. The fact is, no finest could be moved here at present under ten cents, and our quotations of that price is a purely nominal one. The cable to-day advanced to 50s, but it will have to climb a little more yet before holders of finest can operate on a paying basis. Finest September and October 10c; finest French and eastern 9 3/4 to 9 7/8 c; medium 9 to 9 2-1; cable 50s.

GRAIN.

There is no change in the grain trade; business being confined to oats and peas, which continue to move out fairly well at quotations. The stocks in store compared with those of a week ago show a decrease of 2,216 wheat, 50 corn, 95,638 oats, 16,401 barley, and an increase of 101,610 peas, and 12,603 rye. Compared with a year ago there is an increase of 246,496 wheat, 255,264 peas, 53,123 oats, 115,351 barley, 92,035 rye, and a decrease of 11,534 corn. We quote: No. 1 hard Manitoba, \$0; No. 2 do. \$1.05 to \$1.07; No. 3 do., 97c; No. 2 Northern, \$1.04; peas, 76 to 77c. per 66 pounds in store, 77 to 78c. afloat; oats, 34c. per 34 pounds in store; corn, 68c. to 69c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

FLOUR.

The flour market is quiet, with only a moderate enquiry reported for local account. The stock in store shows a decrease of 9,775 barrels compared with a week ago, and an increase of 2,839 barrels compared with a year ago. Patent spring, old wheat, \$0.00 to \$5.40; Patent spring, new wheat, \$5.00 to \$5.30; Patent winter, \$5 to \$5.25; straight roller \$4.75 to \$4.80; Extra \$4.40 to \$4.50; Superfine \$3.95 to \$4.25; City strong bakers' old wheat, \$0.00 to \$5.10; City strong bakers, new wheat, \$0.00 to \$5.00; Strong bakers' \$4.75 to \$5.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, Nov. 4, 1891.

BREADSTUFFS—There is nothing new to be said in connection with this trade, except that there is a demand for flour at the reduced values. Cornmeal and oatmeal will remain firm, at least for some time, with probabilities that oatmeal will not go lower this crop year. Whilst we make no change in quotations, yet sales are made below our quoted prices, in some lines at least.

Manitoba highest grade patents, \$5.75 to 6.00; High grade patents, \$5.20 to 5.30; Good 90 per cent Patents, \$5.05 to 5.01;

Straight grade, \$4.90 to 5.00; Good seconds, \$4.40 to 4.60; Graham flour, \$4.90 to 5.15; Oatmeal, \$4.30 to 4.40; Kiln dried corn meal, \$3.25 to 3.40; Rolled wheat, \$5.55; Wheat bran per ton, \$18.50 to 19.50; Middlings, \$23 to \$23.50; Shorts, \$22.00 to \$22.50; Cracked corn, per ton, \$00.00; Moulee, \$24; Split Peas \$4.00 to \$4.10; White beans per bushel, \$1.50 to 1.55; Pot Barley per bbl, \$3.90 to \$4.00; Canadian oats, choice quality new, 38c. to 40c.; Hay per ton, \$12 to 13.

SUGAR AND MOLASSES.—The movement in sugar during the past week has been only fair. The raw sugar markets are quoted firm, but there is no advance in refined, owing, no doubt, to the curtailed demand. Molasses is receiving some attention in a jobbing way, but no large transactions are reported.

Cut loaf, 5 1/2 c.; Granulated, 4 1/2 to 4 5/8 c.; Circle A, 4 1/2 c.; White extra C, 4 1/4 c.; Standard, 3 1/2 c. to 3 5/8 c.; Yellow C, 3 1/4 c.

MOLASSES.—Barbados, 36c.; Demerara, 35 to 38c.; Diamond N. 48c.; Porto Rico, 34 to 35c.; Trinidad, 32 1/2 to 33c.; Antigua, 33 to 34.

FISH—There is absolutely nothing new to note regarding the position of the local fish market. Receipts are very small indeed, but as there is no demand, prices do not advance.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Nov. 2, 1891.

There has been a considerable increase in business the past week. Wholesalers and jobbers are looking forward to a good fall trade. Money continues scarce, and unless it gets more plentiful trade will not expand as much as was expected.

FLOUR—Has been in better demand the past week. During the next two or three weeks it should increase still more. The prices are not much changed, though holders of large stocks are more inclined to give concessions than a week ago. Manitoba patent, \$5.75 to \$5.90; high grade, \$5.25 to \$5.35; medium patents, \$4.90 to \$5.10.

MEAL—The price of cornmeal is gradually getting down. The quantity moving is not large and the lower prices should start it some. Quotations are \$3.05 to \$3.15.

OATMEAL—Has advanced the past few days about 25c. per barrel, though the general opinion is it will soon be got at the old prices or lower, as the oat crop is reported the largest for years.

SUGAR—Sugars are reported firmer at the refineries, yet wholesalers are offering better grades at lower prices than for several weeks. Granulated 4 1/2 to 4 5/8 c.; yellows 3.40 to 3 3/4 c.

SYRUPS—Are easier and the market is pretty well supplied with both golden and maple, which are offered in both cans and kegs.

BUTTER—Is in good demand for choice stock, of which very little is offering, is quoted at 17 to 19c.

EGGS—Very few offering with prices firmer.

POTATOES—Are still being shipped in large quantities and keeps prices steady; \$1.15 to \$1.80 as to quality are the ruling prices.

NOTE.—S.S. Saymouth Castle arrived yesterday, from Bermuda. Her inward cargo was light. She is expected to sail again on Wednesday with a full cargo of potatoes, fish, butter, etc.

SPECIALTY.

- Stone Ground Flour -

No Frozen Wheat used.

Meals and Feed of all kinds.

Mention this Paper.

J. & R. ROBSON,

Brantford, Ont.

New Season's Pack

SNIDERS' TOMATO CATSUP.

" " **SOUP.**

" **CHILI SAUCE.**

The finest goods in the Market to be had of Wholesale Grocers.

WRIGHT & COPP,

AGENTS,

TORONTO.

- STORAGE -

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

HARRY T. DEVINE & CO.,
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for **LEITCH BROS.' CELEBRATED OAK LAKE MANITOBA FLOUR.**

City Office and Store : 130 Condova St. Wharves, No. 1 and 2 : False Creek, Westminster Avenue,
VANCOUVER, B.C.

BRANDON ROLLER MILLS,

Brandon, Man

— MANUFACTURERS OF —

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal, Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,
PROPRIETORS.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY, SPLIT PEAS, ROLLED WHEAT, AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,

303 to 311 Talbot St.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

HODD & CULLEN
Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic, Anchor, White Frost, Challenge, Diadem, Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans, Peas, Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

EMBRO
OATMEAL
MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders



FLOUR High Patents, Bakers and Low Grades.

Feed of all kinds.

Split Peas, Pot Barley and Corn Meal.

E. D. TILLSON, TILSONBURG, ONT.



ANSWERS TO CORRESPONDENTS.

A Reader writes: Would you be so kind as to give us the address of some good agents of Toronto, who handle bankrupt stocks of groceries and soaps, pipes and tobaccos. We buy all our groceries from wholesale houses in Winnipeg, but their are often chances in large cities like Toronto from bankrupt sales, and we do a fair Indian trade.

We could not now do without our weekly visitor THE GROCER. Your fall number was splendid.

Ans—The periodical trade sales furnish the best opportunities for such bargains as our correspondent asks about. Perhaps further information can be furnished by readers.—ED.

SOME REFLEXIVE QUESTIONS.

Does the condition of the public highways effect your trade, and in what way?

Byadopting which principle, cash or credit, will a merchant do the most business and find himself better off at the end of the year?

If you have been an advertiser, what system has proved the most profitable?

Do you find cheap or high railroad fares the greatest advantage to your business?

Does cutting prices in competition bring you a desirable trade or, is their anything gained by it in the end?

Are you bothered with loungers about your store; and if so, what means do you take to break it up?

Do lady clerks aid in bringing certain customers that you would otherwise lose?

Do you find it difficult to secure efficient help in the way of clerks? What do you think constitutes good help?

Do you visit the wholesalers and jobbers often; or, can you do as well by patronizing drummers and agents?

Do you find much information in trade journals and do you subscribe for many.—Country Merchants and Storekeepers' Guide.

WHEN TO STOP ADVERTISING.

An English trade journal once requested a number of its largest advertisers to give their opinion concerning the best time to stop advertising, and the following replies were received: "When you have convinced everybody whose life will touch yours that you have better goods and lower prices than they can ever get anywhere else." "When you perceive it to be the rule that men who never advertise are outstripping their neighbors in the same line of business." "When men stop making fortunes right in your very sight solely through the discreet use of this mighty agent." "When you can forget the words of the shrewdest and most successful business men concerning the main cause of their prosperity." "When every man has become so thoroughly a creature in habit that he will certainly buy this year where he bought last year." "When younger and fresher houses in your line cease starting up

and using the newspapers in telling the people how much better they can do for them than you can." "When you would rather have your own way and fail, then take advice and win." "When nobody else thinks 'it pays to advertise.'"

It is an easy matter to adulterate licorice so as to sell it at almost any price, but consumers soon become disgusted at the dirty, gritty stuff, so that it does not pay the retailer to handle it. To be on the safe side sell the licorice of Young & Smylie, and you will never have complaint from the buyers. The reputation of the goods are A1, and their quality is always kept up to the standard.

Two steamers and two schooners arrived at Halifax from Newfoundland ports on Friday, bringing 15,000 quintals of codfish. These fish were admitted into Canada duty free, and in one day aggregated more than Newfoundland's exports to the United States in one year. The effect is to decrease prices in Halifax. Thus, while Canada admits these products duty free, the Newfoundland Government refuses the decencies of civilization to Canadian fishermen in Newfoundland waters. Two steamer loads of over 10,000 quintals of these imports were to Hon. A. G. Jones.

The early-closing business seems to be gradually playing out. This seems too bad, as winter is about setting in, when the volume of business done after seven in the evening is not likely to pay for the extra gas consumed, while at the same time inducing people to form the bad habit of deferring purchases (which could as readily be made in the daytime) until after tea. The by-law may have some harsh features, but, on the whole, it is a good thing for the clerks and storekeepers, and a conference of all interested would perhaps lead to the suggestion of amendments beneficial to all.—Port Hope Times.

The note struck by the Deseronto Tribune in the following paragraph will find responsive chords in the experience of the majority of general merchants and grocers just now. It says:—Business men in town complain of the great difficulty which they experience in collecting debts, both large and small. They are too frequently only paid in promises. They say there is a lamentable want of honor in keeping a promise to fulfil obligations. "I will pay you next week sure," has become a stale story on which no reliance is placed. There are silly people who get angry when in the ordinary course of business they are presented with a statement of their accounts. They flare up and threaten to take away their custom. The town has more than its share of dead-beats. The machinery of the law is slow and unsatisfactory in collecting lawful debts as far as Deseronto is concerned. The limits of forbearance are about reached.

DISSOLUTION OF PARTNERSHIP.

Notice is hereby given that the partnership heretofore subsisting between us under the name of SINCLAIR, HOOD & Co., dealers in coffees and spices, at numbers 48 and 50 Lombard street, Toronto, has this day been dissolved by mutual consent. All debts owing to the said partnership to be paid to the undersigned, WILLIAM HOOD, and all claims against the said partnership are to be presented to him for payment.

Dated at Toronto this 31st day of October, A. D. 1891.

Witness, (sd.) WILLIAM HOOD,
(sd.) R. A. DICKSON, (sd.) JOHN A. SINCLAIR.
The business will be continued in the same premises by Mr. Hood under the name of William Hood & Co'y.

BUSINESS CHANCE.

NEW HONEY. COMB OR EXTRACTED—We can supply the trade. Write for prices. GOULD & CO., Brantford, Ont. 46

STEEL, HAYTER & CO.,
Importers of

INDIAN TEAS

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

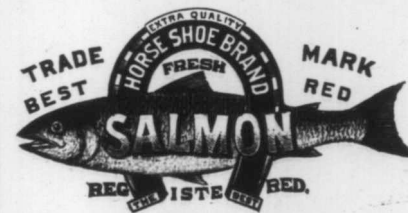
Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario.

W. S. Goodhugh & Co. Montreal.

Grant, Horn & Bucknall, Winnipeg.

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
TORONTO.

- FLATS -

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

Sloan & Crowther

WHOLESALE GROCERS,
 59, 61 and 63 Front St. E.,
TORONTO.

STUART, HARVEY & CO.

IMPORTERS AND

WHOLESALE GROCERS

A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries

NOW IN STORE:

New Muscatels,
 " London Layers,
 " Connoisseur Clusters,
 " Valencia Shelled Almonds,
 " Sultanas.

HAMILTON, ONT.

To the Trade.

NEW ARRIVAL OF
 NEW SULTANA RAISINS.
 NEW LONDON LAYER RAISINS.
 NEW IMPERIAL CABINET do
 NEW CONNOISSEUR CLUSTER
 RAISINS.
 NEW CURRANTS IN BARRELS.
 NEW CURRANTS IN 1/2 BARRELS.

Write for quotations. Specialty of Sugars.

N. QUINTAL & FILS,
 WHOLESALE GROCERS,
 274 St. Paul Street,
MONTREAL.

RIO COFFEE

Ex. S. S. Phidias.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,
TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
 IMPORTERS OF TEAS

—AND—

WHOLESALE GROCERS,
HAMILTON.

WESTERN ONTARIO AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

JUST ARRIVED !

Consignment finest Mocha
 Coffee.

Write for Samples and Quotations.

SMITH & KEIGHLEY

WHOLESALE GROCERS,
 9 Front St. E., Toronto

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

CEYLON TEAS.
 THE CELEBRATED



is packed expressly for

J. W. LANG & CO.,
 Wholesale Grocers, Toronto.

NEW FRUITS.

(IN STORE)

CURRANTS--

VOSTIZZA,
 "CRESCENT"
 FINE PROVINCIAL,

(In cases, barrels and 1/2 barrels.)

RAISINS--

VALENCIA, C. Morand brand.
 Selected and finest Off Stalk.
 Black Basket Malaga.

FIGS--

Fine to Choicest Eleme in 1 lb., 10 lb. and
 20 lb. boxes.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

J. F. EBY.

HUGH BLAIN.

NEW

Ceylon and India

TEAS.

Extra value. Write for Samples.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
 SCOTT STS. **TORONTO.**

CORRIDI,

Accountant, Auditor, Etc.

EXPERT AUDITING, BUSINESS INVESTIGATIONS and GENERAL ACCOUNTING A SPECIALTY.

Accounts Adjusted, Books Opened, or Audited. Books written up. Trial Balances and Balance Sheets Prepared.

Office 139 Yonge St., TORONTO.



Brantford and Pelee Island } J. S. HAMILTON & COY,
Sole Agents for Canada. BRANTFORD, ONT.



Send for Price List of our various brands of chewing gum.

C. T. HEISEL,
36-38 Lombard St.
TORONTO.

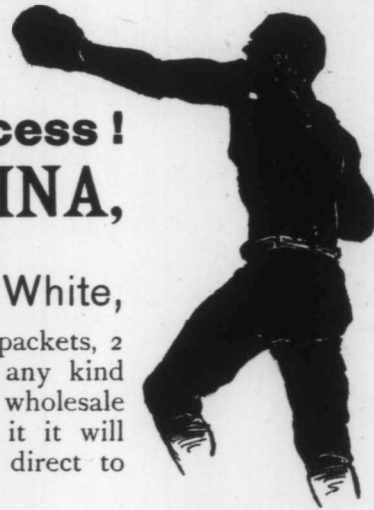
A Striking Success!
GIBSON'S ICINA,

(Trade Mark registered)

Chocolate, Pink and White,

Put up in 1 lb. and 1-2 lb. packets, 2 doz. in a case, assorted or any kind separate. Order through your wholesale grocer and should he not keep it it will only cost you a cent to write direct to the sole proprietors,

GIBSON & GIBSON,
Cocoa and Chocolate Makers,
Toronto.

**Grand Pacific Hotel**

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

H. SMITH, Proprietor.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

HOW'S THIS FOR BIZ. :

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

Grocers send for sample and press opinions, of the fastest selling article of the day, big seller, big profit.

STAR MFG. CO., London.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by

J. McLAUCHLAN & SONS,
OWEN SOUND, ONT.

THE COPP CLARK CO., Ltd.,

Wholesale and Manufacturing Stationers,

9 Front St., - - - Toronto.

NOTE PAPERS.**ENVELOPES.****BLANK BOOKS** of all qualities and bindings.**PASS BOOKS.**

Lead and Slate Pencils, Pens, Slates, School Books, Exercise Books, Scribbling Books, Note Books and all School Supplies.

General Stores write for our new Illustrated Catalogue just issued with trade discounts.

M. LEFEBVRE & CO.

Established 1849.

GOLD, SILVER

-AND-

BRONZE MEDALS

Reg. Trade Mark.

MICHEL LEFEBVRE & COY

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

20 1st prizes.

Headquarters for Fruit. We beg to quote you:—Oranges, Jamaica, in bbls., New Florida; Lemons, Fine Fancy bright. Fresh Chestnuts. Bananas. Red and Yellow Onions. Blue grapes. Roger grapes. Apples. Sweet potatoes, extra fine. Spanish Onions. Valencia Onions, per crate. Cranberries, Cape Cod, fancy. Malaga grapes. Pine Apples, Havana. Raisins, New Bevans brand—New Imperial London Layers, New Extra Dessert Clusters, New Buckingham Clusters, New Connoisseur Clusters, New Connoisseur Clusters, 4 boxes, 5 lbs., New Fancy Cartoon Raisins, fancy style. Canned Goods—French Peas, F. Delory's Petits Pois Fins, 2 lb. tins, cases containing 50 tins, Aylmer Canned Chicken, Aylmer Canned Turkey, Aylmer Canned Pig's Feet, Simcoe Canned Corn, Boulters' Canned Peas, Simcoe Canned Tomatoes, Peas and Plums, Various brands canned apples. Finest California Fruit—Peaches, Grapes, Tokays and Muscats, half crates and crates, Honey, 1 lb. sections. Fine Fall Cabbages. Cocoanuts, fine and fresh. Evaporated Fruit—Apples, fine, 50 lb. boxes, Peaches, fine, 25 lb. boxes. Dried Fruit—Figs, 10 lb. boxes, Prunes, fine and fancy, Apples in bbls. Nuts—Greenoble Walnuts, Filberts, Peanuts, Valencia Shelled Almonds. 28 lb. boxes, Almonds, Soft Shell, Brazil, finest, Pecans. Fine Jellies and Jams in 7 lb. pails. Special quotations for carloads of Onions and Apples.

McBRIDE, HARRIS & CO., Montreal, P.Q.



Always Reliable !!!

The secret of the great popularity which "BARM" Yeast enjoys is that it can be depended upon,

Always reliable.
Never Fails.
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT !!!

BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

ALL GROCERS SHOULD SELL
THE
**Empire
Baking
Powder.**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

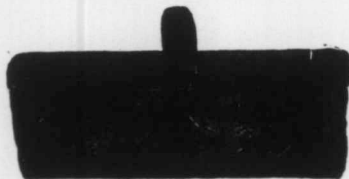
PICKLING VINEGAR.



T. A. LYTLE & CO.,
Bonded Manufacturers,
124-128 RICHMOND ST. W.,
TORONTO.

P. DOTY & SON,

(Successors to W. B. Chisholm)
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.



B. R. Nelles,
GRIMSBY, ONT.

Packer and Preserver of the Celebrated **BEAVER Brand** Canned Goods, Evaporated Apples.

JAMS and JELLIES
IN GLASS AND PAILS.
Wholesale Only.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Importers and Manufacturers of
COFFEES, SPICES, MUSTARDS,
CREAM TARTAR, BAKING POWDER, &c.,
FLAVORING EXTRACTS,
CANDIED PEELS,
JAMS, JELLIES, MARMALADES and
CANNED FRUITS.

Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,
Alma, Ont.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.



The Latest. The 2c. Package. It is the thing. You should have it. Order at once a box containing 45 packages. Price, 50c.
THE BREADMAKERS' YEAST CO.,
TORONTO, manufacturers of White Star Baking Powder, Breadmakers' Yeast, and Housekeepers Quick-Washing Compound.



SALES MADE OR PENDING.

The stock of B Woods, general merchant, Hillsburg Ont., has been sold.

J. B. Wylie, general merchant, Almonte, Ont., advertises his business for sale.

The business of Frank M. Elliott, grocer, Dartmouth, N.S., is advertised for sale.

The grocery stock in the estate of Thos. S. Grant, grocer, Toronto, has been sold.

F. X. Lachance, grocer and liquor dealer, Kingston, advertises his business for sale.

The estate of J. W. Bourque, general merchant, Amherst, N.S., is advertised for sale by tender.

David Spence, liquor dealer, Walkerton, Ont., has sold out to Richard Hanley, who takes possession on the 15th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Randall & Glass, general merchants, Bayfield, N. S., have dissolved.

Boright & Soule, general merchants, Cowansville, Que., have dissolved.

Hinck & Ulrich, general merchants, Longenburg, N. W. T., have dissolved, Paul Ulrich continuing.

Sinclair, Hood & Co., spice manufacturers, Toronto, have dissolved, Wm. Hood continuing under the style Wm. Hood & Co.

REMOVALS AND DEATHS.

J. F. Pearce, general merchant, Uxbridge Ont., is dead.

James Watson, of James Watson & Co., wholesale dealers in spices and coffees, Toronto, is dead.

FIRES.

Alex. Wilson & Son, fish dealers, Halifax are burnt out.

Ramsay & Clingham, general merchants, Virden, Man., are burnt out.

Wilcox & Co., general merchants, Virden, Man., are partially burnt out.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

O. B. Ranger, grocer, Montreal, has assigned.

Ranger & Verner, grocers, Montreal, have assigned.

Wm. G. Coombs, manufacturers' agent, Halifax, has assigned.

S. L. Tingley, general merchant, Aspy Bay, N.S., has assigned.

Wm. Proudfoot, general merchant, Hope-well, Ont., has assigned.

C. J. Thomas, grocer, Toronto, has called a meeting of his creditors.

R. A. Starrs & Co., wholesale liquor dealers, Ottawa, have assigned.

Derby & Co., general merchants, St. Charles, Que have assigned.

Mrs Laurina Stevens, general merchant, Wallace N. S., has assigned.

Ezra Rose Newmans, produce dealer, London, has assigned to P. Levy.

Bernard, Savard & Pepin, grocers and liquor dealers, Que., have assigned.

Nathaniel McNair, general merchant, Bel River Crossing N. B. has assigned.

Joubert & Le Pailleur, grocers and hardware dealers, Montreal, have assigned.

F. A. Belknap, fruit dealer, Toronto, has assigned to F. W. Brownlow, Toronto.

Edward Young, general merchant, Burlington, N.S., is offering to compromise.

James H. Cummsky, general merchant, Hickey's Wharf, P. E. I., have assigned.

Dugrenier & Lagnon, manufacturers of butter tubs, Racine, Que., have assigned.

A. McC. Hagerman, grocer and baker, Newmarket, Ont., is offering to compromise.

Miss M. J. Freeland, grocer, London, has assigned to H. W. Ewing, Palmerston, Ont.

Magor Bros. & Co., shipping and commission merchants, Montreal, have suspended.

D. E. McDiarmid & Co., general merchants, Dutton, Ont., have assigned to Jos. Bonnick, Toronto.

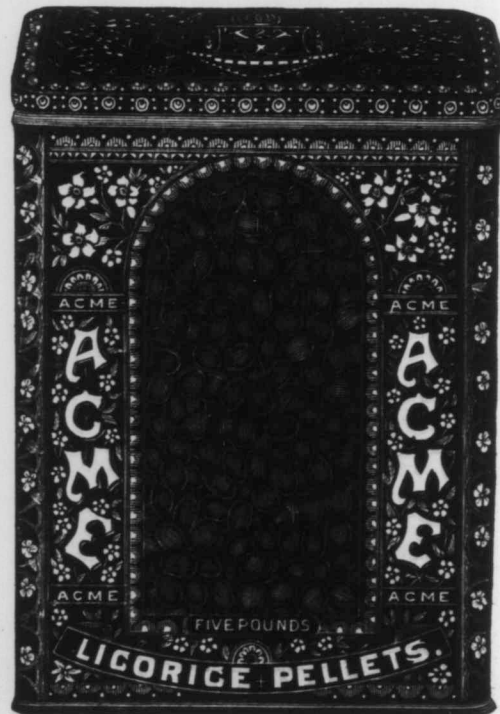
BEET SUGAR IN AMERICA.

All the factories are now in the height of sugar making, and the results are proving very satisfactory. The season was much more favorable for the beet roots than last year, and with the bounty of 2c. per lb. the business is so highly remunerative that a considerable "boom" in beet sugar raising is in sight for another year. New factories are apparently about to be built in several States. The production of this season is estimated at 13,000 tons, and it may be

doubled next year. Sorghum sugar is also being more successfully produced this season, and although the present amount is small, and scarcely beyond the experimental state, it has increasing possibilities under the stimulus of 2c. per lb. bounty. The sorghum sugar produced at Medicine Lodge is being refined in Brooklyn by the American Sugar Refining Co. before going into consumption. A few years should show rapid progress in sugar production in the United States, as all the interests connected with the business are wide awake, and much encouraged by this season's apparent success. The Treasury Department at Washington pays the bounties promptly in cash. Owing to the short crop of cane sugar in Louisiana the draft upon the Treasury for bounties this year will be much less than the applications indicated.

Mr. E. B. Eddy, of the Eddy Mfg. Co., Hull, accompanied by the mechanical superintendent of this big concern, Mr. Milton, passed through the city, last week, on their way to New York, where they intend to purchase.

Young & Smylie of Brooklyn, N. Y., are the most widely known licorice manufacturers in the United States. The purity and excellence of their licorice is universally conceded, and wherever licorice is found bearing the stamp of Young & Smylie it is sure evidence of its purity. Grocers and general merchants are finding that licorice is desirable to carry in stock; and while the volume of sales is less than candy, still it is certainly on the increase, and every merchant should embrace in his order a supply of Young & Smylie's toothsome product.



YOUNG & SMYLIE'S Licorice Preparations

Have been before the public for half a century. This fact tells the story of their popularity. The specialties named below are for sale by all first-class leading houses in the Dominion.

Y & S Pure Calabria Licorice, 4, 6, 8, 12 and 16 sticks to lb.

Y & S Acme Licorice Pellets, 5 lb. Glass Front Cans.

Y & S Licorice Lozengers, 5 lb. Glass Front Cans and Jars.

Y & S Tar, Licorice and Tolu Wafers, 5 lb Tin Cans.

Y & S Ringed Licorice, 17 sticks to lb.

Y & S Purity—Pure Cent Sticks, 100 and 200 Sticks to Box.

Manufactured only by

YOUNG & SMYLIE,
Brooklyn.



WHEN A STRENGTH-GIVING FOOD
IS NEEDED
Always use

**JOHNSTON'S
FLUID BEEF**

**W. G. A. LAMBE & CO.,
Commission Merchants,
TORONTO.**

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

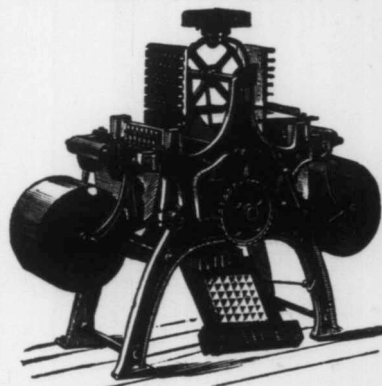
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOILET PAPERS

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

⊗ **IN PACKAGES** ⊗

IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

**PERFORATED AND PLAIN
ROLLS** ⊗

STANDARD, FACTORY,	HOTEL, ATLANTIC.
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SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

THE E. B. EDDY CO., - HULL, CANADA.

For reliable brands of cut smoking and chewing
Tobaccos use the following:

CUT SMOKING :

OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 5, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Cleveland's Superior Baking Powder in tin cans, per dozen net.	
10 cent tins	1 00
1/2 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" 7 oz	85
" 2 oz	40
" 5 lb. tins	65
" bulk, per lb.	12
Empire, 5 dozen 4 oz cans	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb.	15

COOK'S FRIEND. (in Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 13, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60
WHITE STAR	per doz
4 oz tins, 3 doz in case	0 75
10 " 2 doz in case	2 00

BISCUITS.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 6 1/2
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 10 1/2
Ginger Nuts	0 09 1/2
Graham Wafer	0 10
Lemon	0 09 1/2
Milk	0 12 3
Nic Nac	0 06 1/2
Oyster	10 1/2
People's Mixed	0 09
Pic Nic	0 08 1/2
Prairie	0 14
Rich Mixed	0 11 1/2
School Cake	0 06 1/2
Soda	0 21
" 3 lb	0 11
Sultana	0 11 3
Tea	0 09 1/2
Tid Bits	0 11
Variety	0 07 1/2
Village	0 08 1/2
Wine	

BLACKING.

Day & Martin's, pints, per doz	\$3 30
" 1/2 "	2 10
" 3/4 "	1 10
Spanish, No. 3	9 00
" 10	9 00
JACQUAND FRENCH BLACKING.	
No 2	2 30
No 3	3 45
No 4	4 60
No 5	6 90

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

BLUE.

Silver Star Stove Paste	Per gross. 9 00
Packed in fancy wood boxes, each box contains 3 doz.	
Reckitt's Pure Blue, per gross.	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

Carpet, 4 strings	2 90
X Parlor, 2	2 65
Louise, 3	2 65
Gem, 4	3 25
" 3	2 65
" 2	2 20
" 2	1 85
O Hurl, 4	2 65
" 3	2 35

2 Hurl, 3	2 05
3 " 3	1 70
OK " 2	1 35
Mvvy Mill 4	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
2 " 4	2 90
3 " 4	2 60
XXX Hurl 4	2 40
1X " 4	2 25
2X Parlor 4	1 95
4 " 3	1 70
5 " 2	1 30
Girls " 2	1 50
Railway 4	3 00
Ship 4	4 00
2 Cable 2 wire bands, net	3 00
3 " 3	4 00
1 Hearth 2 strings, net	1 75
2 " 2	1 50
3 " 1	1 20
4 " 1	1 30

CANNED GOODS.

Apples, 3's	Per doz \$1 00 \$1 10
" gallons	2 60 2 75
Blackberries, 2's	2 00 2 10
Blackberries, 2's	1 25 1 40
Beans, 2's	1 00
Corn, 2's	1 05 1 10
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 10 1 15
Pears, Bartlett, 2's	2 00
" Sugar, 2's	1 70
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 10 2 25
" 3's	3 00 3 50
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	1 75 2 00
" Lombard	1 75 2 00
" Damsen Blue	1 90 2 00
Pumpkins, 3's	0 90 1 00
" gallons	3 00 3 25
Raspberries, 2's	2 25 2 40
Strawberries, choice 2's	2 25 2 40
Succotash, 2's	1 50 1 65
Tomatoes, 2's	1 05
Finnan haddies	1 50
Lobster, Clover Leaf	2 95
" Other brands	2 10 2 30
Mackerel	1 00 1 10
Salmon, Horseshoe, tails	1 40
" flats	1 70
white	1 10 1 25
Sardines Albert, 1/2's tins	11 1/4
" 3/4's "	18
" 10 "	10 10
" 1/2's "	16 17 1/2
Other brands, 9 1/2, 11, 16, 17	
P & C, 1/2's tins	23, 25
" 1/4's "	33, 36

Sardines Amer, 1/2's	6 1/2, 8
" 3/4's	9, 11

JAMS AND JELLIES.

DELHI CANNING CO.	
Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25
TORONTO BISCUIT & CONFECTIONERY CO	
Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant, Raspberry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50 \$1 65
" 2 "	2 55 2 70
" 4 "	4 80 5 00
" 6 "	8 00 8 25
" 14 "	17 50 18 50
Minced Collops, 2 lb cans	2 60
Roast Beef	1 50
" "	2 60 2 75
" "	4 75
Par Ox Tongue, 2 1/2 "	\$5 50 8 75
Ox Tongue	7 85 8 00
Lunch Tongue	6 00 6 25
" "	6 00 6 25
English Brawn, 2 "	2 75 2 80
Camb. Sausage, 1 "	2 50
" 2 "	4 00
Soups, assorted, 1 "	1 35
" 2 "	2 25
Soups & Bouilli, 2 "	1 80
" 6 "	4 50

Potted Chicken, Turkey, or Game, 6 oz cans	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 75

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars, \$0 50	
Ditto, 25 and 40 lb pails, per lb. 12 1/2c	
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$12 00

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 20
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 "	1 00
Magic Trick, 115 "	0 75

Cleveland's Baking Powder yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose, 115 pieces ... 0 75
Sweet Fern, 230 " ... 0 75
Puzzle Gum, 115 " ... 0 75
Oolah " 115 " ... 0 75
Monte Cristo, new 180 " ... 1 30

C. T. HEISEL,
To retailers per box
Red Jacket, 115 pieces, 0 75
Royal Fruit, 36 5c. pkgs. 1 20
Digestive, 120 pieces, 0 80
Largest Heart, 150 " 1 00
Globe picture, 150 " 1 00

CHOCOLATES & COCOAS.

TOBURNER, MITCHELL & CO'S.
Chocolate— Per lb.
French, 1/4's, 8 and 12 lbs., 0 30
Caracacas, 1/4's, 8 and 12 lbs., 0 35
Premium, 1/4's, 6 and 12 lbs., 0 30
Sante, 1/4's, 6 and 12 lbs., 0 26
Diamond, 1/4's, 6 and 12 lbs., 0 34
Sticks, gross boxes, each, 1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs 30
" Pearl " 25
" London Pearl 12 & 18 " 25
" Bock " " 30
" Bulk, in bxs., 18 " 18

BERNDORF'S ROYAL DUTCH COCOA.
1/4 lb. cans, per doz., 22 40
1/2 " " 4 50
1 " " 8 50

JOHN P. MOTT & CO'S.
R. S. McIndoe, Agent, Toronto.)
Mott's Broma, per lb. \$0 30
Mott's Prepared Cocoa 28
Mott's Homoeopatic Cocoa (1/4's) 32
Mott's Breakfast Cocoa 35
Mott's Breakf. Cocoa (in tins) 40
Mott's No. 1 Chocolate 30
Mott's Breakfast Chocolate 28
Mott's Caracas Chocolate 20
Mott's Diamond Chocolate 22
Mott's French-Can. Chocolate 22
Mott's Navy or Cooking Choc. 26
Mott's Cocoa Nibs 35
Mott's Cocoa Shells 30
Mott's Vanilla Chocolate stick 22
Mott's Confec Chocolate 28-30
Mott's Sweet Choc. Liquors 21c-30

COWAN COCOA AND CHOCOLATE CO.

Coccos—
Hygienic, 1 1/2 lb. boxes 70, 75
Iceland Moss 1/4 lb in 12 lb boxes 35
Soluble (bulk) 15 & 30 lb bxs 18, 20
Soluble (tins) 6 lb and 12 lb. 30, 35
Coccos Nibs, any quantity 30, 35
Coccos Shells, any quantity 05
Coccos Essence, any per doz 1 40
Chocolates—
Mexican, 1/4, 1/2 in 10 lb bxs 30
Queen's Dessert, " 35
Vanilla " 35
Sweet Caracas 32
Chocolate Powder, 15, 30 lb bxs 25
Chocolate Sticks, per gross... 40
Pure Caracas (plain) 1/4, 1/2 lbs 40
Royal Navy (sweet) 30
Confectioners' in 10 lb cakes 30
Chocolate Creams, in 3 lb bxs 30
Chocolate Parisien, in 6 lb bxs 30

WALTER, BAKER & CO'S

Chocolate—
Premium No. 1, bxs. 12 & 25 lbs each 40
Baker's Vanilla in bxs 12 lbs each 52
Caracas Sweet bxs 6 lbs each, 12 bxs in case 35
Eagle, sweet & spiced, bxs 12 lbs each 33
Vanilla Tablets, 416 in box, 24 bxs in case, per box 3 65
Spanish Tablets, 100 in box, 12 bxs in case 3 00
German Sweet Chocolate—
Grocers' Style, in cases 12 boxes, 12 lbs each 25

Grocers' Style, in cases 24 boxes, 6 lbs each 25
48 Fingers to the lb., in cases 12 bxs 25
12 lbs each 25
48 Fingers to the lb., in cases 24 bxs 25
6 lbs each 25

Coccos—
Pure Prepared boxes, 12 lbs each 40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers, 32
Cracked, in bxs, 12 lbs., each, 1 lb. 32
papers 32
Cracked, in bags, 6, 10 & 25 lbs each 32
Coccos and shells, 12s and 25s... 30
Breakfast Coccos—
In bxs, 6 & 12 lbs., each, 1 lb. tins 45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters, 45
Broma—
In boxes, 12 lbs., each, 1 lb. tins... 40

GIBSON & GIBSON'S per lb
Sydney Gibson's Cocca, 1/4's 0 30
Dr. Clarke's Cocca, 1/4's and 1/2's, tins 0 45
Soluble Cocca bulk in boxes... 0 18
Prepared do " 0 22
Sydney Gibson's Chocolate, 1/4's. and 1/2's 0 30
Gibson's Rock do 1/4's, 0 28
Dr. Clarke's do 1/4's, 0 30
Confectioners' Pure Chocolate 10 lb. blocks 0 30
Vanilla choc. sticks, per gross... 1 00
per doz 1 25
Gibson's Icina, 1/4's, 2 doz. in case. 1 25
Packed chocolate, white and pink assorted, or if required, any kind separate.

COFFEE.

GREEN c. per lb.
Mocha 30, 35
Old Government Java 27, 32
Rio 19, 24
Plantation Ceylon 29, 31
Porto Rico 24, 28
Guatemala 24, 26
Jamaica 22, 23
Maracaibo 24, 28

WHOLE ROASTED OR PURE GROUND. ELLIS & KEIGHLEY'S.

c. per lb
Java 33, 34
Java and Mocha 34, 36
Plantation Ceylon 35
Arabian Mocha 37
Santos 28, 28
English Breakfast 16, 24
Royal Dandelion in 1 lb tins... 26
TOBURNER, MITCHELL & CO.'S
Our Own " 31
Laguayra " 29
Mocha and Java 32, 33
Java, Standard 33
" Old Government 30, 32
Arabian Mocha 36
Santos 28

J. W. COWAN & CO.
Standard Java in sealed tins, 25 and 50 lbs. 36
Standard Imperial in sealed tins, 25 and 50 lbs. 32
Standard Blend in sealed tins, 25 and 50 lbs. 33
Ground, in tins, 5, 10, 15 and 25 lbs. 20, 30
Say's Parisien, in 1/2 and 1 lb tins 30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz. \$0 75
" " " " 1, 1 1/2 oz... 1 2
" " " " 2, 2 oz... 1 7
" " " " 3, 3 oz... 2 0

FIRE LIGHTER.

"Star" Fire Lighter, per gross. \$1 70
FLUID-BEEF.
JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins... per doz \$2 75 \$3 00
" No. 2, 4 oz tins... 4 50 5 00
" No. 3, 8 oz tins... 8 00 8 75
" No. 4, 1 lb tins... 12 60 14 25
" No. 5, 2 lb tins... 25 00 27 00

FRUITS.

FOREIGN. c. per lb.
Currants, Provincial, bbls... 5 1/2, 6 1/2
" " cases 6 1/2, 7 1/2
Filiatras, bbls... 6 1/2, 6 1/2
" bbls 6 1/2, 6 1/2
Patras, bbls... 6 1/2, 7 1/2
" bbls 7 1/2, 7 1/2
Vostizzas, cases. 7 1/2, 9 1/2
" cases 8 1/2, 10
5-crown Excelsior (cases) 9 1/2, 10
" cases 9 1/2, 9 1/2
Dates, Persian, boxes 5 1/2, 6
Figs, Elemes, 14 oz., per box 12 1/2
" 10 lb boxes 5 1/2
" 20-lb 15 1/2
" Seven-Crown 16 1/2, 17
Prunes, Bosnia, bags 5 1/2, 6 1/2
" cases, 5 1/2, 6 1/2
Raisins, Valencia, off stalk, 4 5
" New, off stalk 6 6 1/2
Selected 7 1/2, 8
Layers 8 1/2, 9
Raisins, Sultanas 10, 13
" Elemes 10, 13
" Malaga:
London layers 3 00, 3 10
Loose muscatels 2 35, 2 75
Imperial cabinets 3 25, 3 50
" qrs., flat. 1 00
Jounoisseur clusters 4 25, 4 40
Extra dusters " 4 50, 4 75
" qrs. 1 50
Royal clusters 6 00, 6 50
Fancy Vega cartoons 4 00, 4 10
Black baskets 1 30, 1 35
Blue " qrs 4 75, 5 00
" qrs 1 50, 1 60
Fine Dehesas 7 00, 7 25
" qrs 2 00, 2 25
Lemons, Malaga 8 00, 8 50
" Maori 8 50
Oranges, Jamaica 7 50
" Florida 3 75, 4 25

DOMESTIC.

Apples, Dried, per lb... 0 04 1/2 0 05 1/2
do Evaporated... 0 07 0 08
Wheat, Fall No. 2 0 95 0 96
" Red Winter, No. 2 0 95 0 96
Wheat, Spring, No. 2 0 94 0 95
" Man Hard, No. 1 1 06
" No. 2 1 02 1 04
Oats, No. 2, per 34 lbs... 30 32
Barley, No. 2, per 48 lbs... 50 52
" No. 3, extra... 47 48
" No. 3... 42 43
Rye... 88 85
Peas... 65 67
Corn... 70 71

HAY & STRAW.

Hay, Pressed, " on track 11 00 11 50
Straw Pressed, " 5 00 6 50

LICORICE.

YOUNG & SMYLLIE'S LIST.
5 lb boxes, wood or paper, per lb 0 40
Fancy bxs. (36 or 50 sticks), per box 1 00 1 25

"Ringed" 5 lb boxes, per lb... 0 40
"Acme" Pellets, 5 lb cans, per can 2 00
" Fancy boxes (30s) per box... 1 50
"Acme" Pellets, Fancy paper boxes, per box (40s) 1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can 2 00
Licorice Lozenges, 5 lb glass jars 1 75
" 5 lb cans... 1 50
" Purity " Licorice, 300 sticks... 1 45
" " 100 " 0 72 1/2
Imitation Calabria, 5 lb bxs p lb 0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.
In Butter Tubs... 0 08 1/2
Fancy " 0 08
3-hoop pails... 0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb 0 10

MUSTARD.

ELLIS & KEIGHLEY'S. o/s
Durham, Fine, in 1/2 and 1 lb tins per lb... 25
" Fine, in 1 lb jars... 22
" Fine, in 4 lb jars... 70
" Ex Sup. in bulk, per lb 30
" Superior, in bulk, per lb 20
" Fine, " 15

COLMAN'S AND KEEN'S

In 4 lb jars... 75
In 1 lb jars... 25
D. S. F., in tins, per lb... 41
" in 1/2 lb tins... 42
" Ex Sup. in bulk, per lb... 44
D. F. in 1/2 lb tins, per lb... 26
" 1/2 " 28

NUTS.

Almonds, Ivica 14 15
" Tarragona 13 15
" Forrigetta 15 16
Almonds, Shelled Valencia 29 35
" Jordan 45 55
Brazil 12 13
Cocoanuts, per 100 6 00
Filberts, Sicily 11
Filberts, Oblong 11 11 1/2
Peanuts, roasted 13, 13
" green 9 10
Walnuts, Grenoble 16 17
" Bordeaux 12, 13
" Naples, cases...
" Marbots... 13
" Chiils 12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S TORONTO.
PICKLES.
John Bull, mixed, in bulk... \$0 45
" Chow Pic's, in bulk 0 50
" Mixed & Chow Chow 1 30
" Mixed & Chow-Chow pts 2 15
" Mixed & Chow-Chow qts 3 40
Horse Radish, bottles, per doz 2 25
SAUCES.
John Bull, kegs, per gal 1 25
" 1/2 pt. bottles, per doz 1 25
" Reputed pints 1 25
Raspberry Vinegar, per doz 2 25
Raspberry Syrup and vinegar 2 25
Terry's Candied Peels. c. per peels
Lemon, 7 lb boxes...
Orange, "
Citron, "

CRUISE & BLACKWELL'S

Pickles, all kinds, pints, per doz 3 25

To the Grocers and Confectioners of Canada.

Although only in business since March our success has been such thro' your kindness that we feel we cannot let this opportunity pass without thanking you for your many favors to us the short time we have been running. We assure you it was no easy task to persuade many persons that our goods and prices were right and you no doubt did not always find it an easy task to get your customers to try a new brand such as ours. We have labored hard and spent considerable money to make our Biscuits and Confectionery what they now are—the very best. We assure you nothing will be left undone to keep them perfect so long as we are in the field. We truly try to please you all, and assure you that our aim will be to manufacture from the highest grades of the many articles used in our business. We wish it were possible to make the personal acquaintance of you all, but just now it is not possible for us to visit you all but extend to you a hearty invitation to call upon us when in Toronto. No one will be importuned to buy. We will let our goods, prices and style of doing business win your favors. Again thanking you for your support, we remain,

Yours truly,

The Toronto Biscuit and Confectionery Co.,
7 Front St., E.

GEO. W. BOOTH.
HENRY C. FORTIER.
CHARLES J. PETER.

Prices current, continued—

LBA & PERRIN'S.	per doz.
Worcester Sauce, 1/2 pts.	\$6 80 \$8 75
" " pints	6 25 6 50

LAZENBY & SONS.

Pickles, all kinds, pints	3 25
" " quarts	5 00
Harvey Sauce—genuine—1/2 pt.	3 25
Mushroom Catsup	2 25
Anchovy Sauce	3 25

PRODUCE.

Butter, creamery, rolls	\$0 25 \$0 27
" " tubs	0 24 0 26
" " dairy, tubs, choice	0 17 0 19
" " " medium	0 13 0 16
" " low grades to com.	0 10 0 13
Butter, pound rolls	0 18 0 20
" " large rolls	0 16 0 18
" " store crocks	0 16 0 18
Cheese	0 09 1/2 0 10 1/2

COUNTRY

Eggs, fresh, per doz.	0 17
" " limered	0 15
Beans	1 50
Onions, per bbl	2 00
Potatoes, per bag	0 40 0 50
Hops, 1890 crop	0 13 0 15
" " 1891	0 13 0 15
Honey, extracted	0 08 0 10
" " section	0 12 1/2 0 14

PROVISIONS.

Bacon, long clear, p. lb.	0 08 1/2
Pork, mess, p. bbl.	14 00
" " short cut.	16 50 17 00
Hams, smoked, per lb.	0 11 0 12
" " pickled	0 10 1/2 0 12
Bellies	0 10 1/2 0 12
Rolls	0 09 0 11
Backs	0 10 1/2 0 12
Lard, Canadian, per lb	0 10 0 10 1/2
Hogs	4 50 5 50
Tallow, refined, per lb.	0 05 0 05 1/2
" " rough	0 02

RICE, ETC.

Rice, Aracan	3 1/2 4c
" " Patna	4 1/2 5c
" " Japan	5 1/2
" " extra Burmah	3 1/2 4c
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 1/2

SPICES. GROUND.

Pepper, black, pure	\$0 12 1/2 \$0 15
" " fine to superior	10 15
" " white, pure	20 28
" " fine to choice	20 25
Ginger, Jamaica, pure	25 27
" " African	18
Cassia, fine to pure	18 25
Cloves	14 25
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL.

No. 1 White, 4 lb cartons	5 1/2 c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Satin Starch 1 lb chromos	6 1/2
No 1 White, barrels & halves	7 1/2
Benson's Canada Prepared Corn	4 1/2
Canada Corn	6 1/2
Rice Starch, 1 lb	9

BRITISH AMERICA STARCH CO BRANTFORD.

1st quality white, 3 lb. cartons	5 1/2
Lily White gloss, crates	6 1/2
Brantford gloss, 1 lb	7 1/2
Lily White gloss, 1 lb chromo	6 1/2
Canada Laundry, Boxes	4 1/2
Pure Prepared corn	7 1/2
Challenge Corn	6 1/2
Rice Starch, fancy cartons	9
" " cubes	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
35-lb boxes, 3 lb. packages	8
12-lb " "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb 1, 2 and 4 lb packages	9
40-lb 1/2 lb package	9 1/2
40-lb 1/4	10
40-lb 1/2 assorted 1/2 and 1/4 lbs.	9 1/2
6-lb sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages	8
20 " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

SUGAR.

Granulated, 15 bbls or over	4 1/2
" " less than 15 bbls	5
Paris Lump, bbls and 100 lb. bxs	5 1/2
" " 50 lb. boxes	5 1/2
Extra Ground, bbls	5 1/2
" " less than a bbl	6
Powdered, bbls	5 1/2
" " less than a bbl	5 1/2
Extra bright refined	4 1/2
Bright Yellow	4 1/2
Medium	3 1/2
Brown	3 1/2
Raw	3 1/2

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
D	2 1/2
M	2 1/2
B	2 1/2
V.B.	2 1/2
E.V.B.	2 1/2
E. Superior	2 1/2
XX	3
XXX	3 1/2
MOLASSES.	Per gal.
Trinidad, in puncheons	0 35 0 36
" " bbls	0 38 0 40
" " 1/2 bbls	0 40 0 42
New Orleans, in bbls	0 45 0 50
Porto Rico, hdds	0 38 0 40
" " barrels	0 42 0 45
" " 1/2 barrels	0 44 0 47

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 5's	67c
Ingots, rough and ready, 7's	64
Laurel, 3's	57
Brier, 7's	55

Index, 7's	50
Honeysuckle, 7's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette and Lovely, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" " in 75 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 6 lb boxes	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

The Old Flag, 1/2 lb. in 5 lb. boxes	70c
" " 1 lb. Fancy Tins	70c
" " " "	41c
Gold Flake, 1-5, 6 lb boxes	70c
" " 1/2, 5 " "	70c
" " 1-10, 5 " "	80c
" " 1 fancy tins	70c
" " 1 " "	41c
" " 1 " glass jars	77c
Hand Made, 1-5, 6 lb boxes	65c
" " 1/2 6 " "	68c
" " 1 fancy tins	65c
" " 1 " "	40c
" " 1 glass jars	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	45c
" " 1-10, 6 lb " "	45c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/2, 6 lb boxes	41c
" " 1-5, 6 lb " "	45c
" " 1-10, 6 lb " "	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	95c
Globe, " " " "	90c
Victoria, " " " "	75c
High Court, " " " "	70c
Jersey Lilly, " " " "	65c

Golden Thread, 1-16 " Foil in 1/2 gro. boxes, per gross

Solace, 1-16 " Foil in 1/2 gro. boxes, per gross	9 05
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CIGARS—S. DAVIS & SONS, Montreal.

Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00



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"Pure" and "Silver Gloss"
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Corn Starch,
FOR THE TABLE,

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--PUBLIC OPINION.

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To the Canada Sugar Refining Co., Montreal :

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

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Public Analyst for the District of Montreal, and Professor of Chemistry.

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

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Yours truly,

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architects, all read the publication issued in
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