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VOL. 5.
WINNIPEG, MARCH 15TH, 1887.
No. 22.

## The Commercial

Journal dovoted to keoplug a comprehonoive record of the travactions of the Monetury, Mercautile and Manulacturing Interests of Manitcbe and the Canadian Northween.
ISSUED EVERY TUESDAY

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JAMBS ER. STRENA,
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## WINNIPEG, MARCH 15, 1887.

Llovd \& Consors, saloon, Fdmonton, will go into the general store business.
Silas Darix has bought out the butchering busincess of Jas. Walton, at Stonewall.
Goub has been discovered at Lethbridge, Alberta, in digging a well, but not in prying quantities.
F. H. Brazieh, tailor, Winnipeg, who carried asmall stock of cloths, has assigned. Alfrel Morris is the assignee.
Tuoxpson \& McDonald, manufacturers' agents, Winnipeg, have dissolved partnership. Ench will continue alone.
Gro. A. Brake, agriculturalinplementdealer, Edmonton, Alberta, has taken a partner and the style of the firm now is Plake E Kuowles.

The Three Stars hotel, Port Arthur, has been destroyed by fire. Loss $\$ 1,000$; no insurance.
The first train to reach Lethbridge for two weeks, arrived on Sunday, Feb. 27th. It brought in 50 sackn of delayed mails.
Coal was selling for $\$ 20$ per ton at Maclead, Alberta, last week and scarce at that though that place is only a few miles from the Galt coal nine.

Greenshields, Sox a Co., wholesale dry goods merchants, Montreal, have opened sauple rooms at 28 and 30 Rossin House, Toronto, for the convenience of their western customers dur. ing the height of spring trade.
The: Govermment has decided to establish quarantine stations in British Columbia and the Northwest at the following places:-For Alberta south of Milk River: for Assiniboin, south of Oak Lake ; for British Columbia, twelve miles from the boundary line on the Columbia River.

Chinoos winds lave carried off the snow about Macleod, and throughout the ranching conntry. There were from aighteen inches to two feet of snow on the level. The wind blew so fiercely that a number of buildings were danaged by having the windows loroken, chim. neys blown off, etc.
The Dominion Commercial Travellers As. sociation have a mutual benefit fund for life in. surance purposes. On the death of a member, an ussessment is made of the entire membership of the association, to the amount of $\$ 1$ each, which will yield over $\$ 500$, the society now numbering about that many members.
Tus suspension of the Maritime Bank of New Brunsuick has created a panic in business circles in that province. The bank houl a large circle of patrons, inciuding the accounts of the Local Govermment. Other failures have fol. lowed the announceinent of the suspension, in. cluding the large lumber firms of R.A. \& J. Stewart and Guy, Bevan \& Co. The failure of the bank is attributer to complications with the lumber firms named.

Bowiek, Blackburn \& Pokter, general storekeepers. Brandon, have assigned in trust for the benefit of their creditors. This firm was
established with the commencement of the existence of Branion as a town, and has since that time been one of the learling business institutions of that place. The firm are connected with Bower, Porter \& Bower, of Kentville, Ont., which latter firm also assigned a few weeks ago. The Bramion firm held a considerable quautity of real eatate, in which the $\mathrm{O}_{1}$. tario house was also interested, and to the shrinkage in value of the unproductive property of this nature is attributed the difficulties of the two firms. The Rrandon house secured a compromise a year or so ago, but has not been able to meet the obligations then assumed. The stock exclusive of the real property will amount to about \$2:,000, and it is thought that a fair percentage of the liabilities will be not. The Merchants Bank at Brandon has a claim of about $\$ 13,000$ againat the firm, secured upons real estate principally.
A Rapid Citi correspondent writes to tho effect that that place continues to improve since the completion of the railway to the town. A number of new business institutions have been established, and more are coming. M. C. Swal. low is one of the lates who proposes going intu business, which will be in the line of a tailoring establishment. D. A. Hopper, general storekeeper, has formed a partmership with W. M. Keunely, and in future the business will be conlucted under the stole of D. A. Hopper, Co. Une of the most pleasing features in found in the inquiry for farming lands in the vicinity of the town. A considerable number of farms were left vacaut in this vicinity, owing to the origiual settlers having taken up secundihomesteads. These farms are now coming into demand, and it is hoped that during the coming summer they will le all occupied. In this way it is expected the business of the town will be greatly increased. The machinery for the new roller flour mill and woolen mills has urrived, and will be placed in position by the latter parit of. the present month. These nevy features are expected to increase the business of the town with the surrounding country. AIonthly sales of live stock, etc., bave also been commenced. The farmers intend using Red Fyfe whent for seed very largely this spring, which is being supplied lyy the railway company.

A farmbres' club has been organized at Nel. son, Manitoba. Mectings will be held every second Saturday, for the purpose of discussing matters relating to agriculture, horticulture, stock-raising, etc. A large number of the farmers in the district linve connected themselves with the club, and several interesting papers have already been promiscd for tho next meeting. In a progressive agricultural colnmunity, an organization of this kimd should not only prove a pleasant diversion to the farmers, but should also result in much actun' good to the community. In a new country especially, where farming must to a great extent be experimental for some time to come, the interehange of ideas gained from practical experiment, should prove of great interestand value to all. The farmers could also combine in procuring new sorts of secis or plants, which could be distributed among the members for practical test, and in this way much good might lee necomplished. The system could also be cxtemded by the organization of clubs in other dietricts, with an interchange of papers between the different clubs. If conducted in the right way, these clubs should be a benefit to the rural communities where they cxist, socially as well as in furthering progressive agriculture.

Rumors have been kept up with great persistency that a large number of Canainans will be knighted in honor of this the Qucen's jubilee year. It is said that twenty-five bran new knights will be created in this country, including the mayors of leading Camalian cities, Winnipeg being mentioned among the latter. This is perhaps the silliest proposal yet in connection with this knighting business, and if carried out will bring the ridiculous farce into well-merited contempt. Canadians who have long breathed the pure air of this new western world, free from the stifling infuences of flunkeydom, should care little for these hollow baubles which fall like crums to the dogs that cringe around the table of royalty. Sensible people have long been disgusted with the attempts made to establish a Canadian uristocsacy, especially during and since the temporary residence in the country of a member of the reigning family. The proposed wholesale creation of new knights, if carried out, would only serve to increase the popular disgust with the whole busineas. It is to le hoped that many Canodians will be found whose democratic principles will preclude them from accepting the dauble.

Tue Montreal Irrule Bulletin attacks the C.P.R. for erecting hotels in the Northwest. The Bulletin says: "Such is the eagerness of the "Canadian Pacific Railway Company to com"'pete for the trade of the country, whenever "good profits are indicated, that they have "gone into the hotel business in the Northwest, "which, it is said, promises lucrative returns, "Of late cousiderable plant lias been shipped "from this city to the Northwest for the purpose "of erecting new hotels, and ruming them in "the interest of the company. Of course the "managers of the roal can mulvance the plaus"ible pretext that it is all for the good of the "new territorics, which they have fetter means "of opening up in this particular line, than pri. "vate indiviaiuals. An cexactly sianilar excuse "was put forward when the famous C.I'R. "wheat deal was concocted, the syndicate an-
"nonncing that their buyor was instructed to "go into the virgin wheat fields in order to help "the farmers to olitain full value for their offer. "ings, well knowing that if he ran up prices a "cent or two per bishel, they could fix it all "right on rebates, after the gram was shipped "out of the country." This is perhaps carrying bostility to the great monopoly a little too far. There are plenty of good nul justifiable gromils upon which, the company may be attacked without secking out uijust rersons for pitching into the C.l'.R. The company has not gone into the hotel business in the Northwest with any ilen of securing " lucrative returns." from sush investment. The so-called hotels along the railway in the Northwest are simply eatinghouses for the necommodotion of travellers, anl are a necessity, rather than a paying investment. Iniced, it is quite probable that the company has been obliged to conduct them at a loss. In a new comntry, where thero was scarcely any accommolation for trbvellers, it was elearly the duty of the company to provide such accommodation; and noreover, it will be foumd that at points where fair hotels have been established by private parties, the company has not crected eating-houses. The eating-houses have only been located at points along the line where the trains stop for meals, and only then at small places where reasonable accommolation would not otherwise have leen provilled. In the Rocky Mommains these hotels scrved instead of dining cars, and theroby lessen the danger of taking an extra car over a difficult piece of romi. Over the greater portion of the road travellers can now have the choice of taking their meals in the dining cars, or taking a cheaper meal at the eating houses. In the mountains, where the clining cars are not attached, a better class of hotels have been provided, which will serve as houses of accommodation for travellers who wish to stop over to view the mountain scenery, as well as for dining stations. If the C.P.R. is to be made a popular route of trasel, gooil accommodation had to be provided, and in the absence of such accommo. dation at stopping points along the line, the company was obliged to provide it.

Tits action of the Catholic Church toward the Knights of Labor, has been a matter of great interest, not only to the Knights and the adherents of the Church, but also to many outside of loth bodies. In the province of Quebec the Church anthorities did not hesitate to coudemm the Kinghts, ami the faithful were forbidden on pain of excommunication, to assmiste ${ }^{-}$ themselves with the great labor organization. In the United States, however, many of the Catholic bishops ahd clergy generally took a more moderate vicw of the case, aud some even went so far as to defend the Knights as an institution not at variance with the teachings of the Church. The American Carlinal, who is now at Rome, has submitted a lengthy document to the Holy Sce, in defence of the Knights. Cardinal Giblons first declares that the organization of the Knights of Labor prescribes neither oath nor olligation, which would render it a secret society to the condemmed by that Church. The Cardinal further points out that the head of the order, together with about half the membership, are Catholics, who would feel justly aggrieved by the condennation of the
oriler. The argument is also alvancol that the formation of an organization is the beat means of obtaining anobject deaired by a member of peo. ple in common, and that labor is therefore justified in combining to obtain its righte. The main arguments against the condemnation by the Holy Seo of the Knights, is summed up by the Cardinal as follows: "That it would be dangerous to the reputation of the Church in our democratic comitry. That it would be powerless to compel the obedience of our Catholic workingmen, who would regard it an false and iniquitous. That it would be destructive instend of beneficial in its effecte, forcing the sons of the Church to rebel against their mother and to range themselves with condemmed societies which thoy have hitherto avoided. That it would be ruinous to the tinancial support of the Church at home and to the raisiug of leter's pence. That it would turn into doubt and hostility the marked devotion of our people toward the Holy See. That it would be regarded as a cruel blow to the anthority of the bishops of the United States, who, it is well known, protest against such a comdemnation." It is thought that the Holy Soe will take a fav. orable view of the caseas presented by Cardinal Gibbons, backed by the almost unanimous opinion of the American bishops. This would appear to be the case, judging from the tenor of a report prepared by Monsignor Straniero, late Papal Allegate in the United States, on the present condition of the Catholic Church in America. The Monsignor states that "there is not a single article in their (the Knights) statutes which can be properly condemned from a Catholic point of view." In referri of the action of the Quebec bishops in condeuning the Knights the Monsignor says: "Tye American Episcopate was generally nopused to such measures, which, though possibly suited to Canadian Catholics, might prove unwise when applied to Americans, shuuld it he considered necessary to extend those measures to the Unit I States. We must remember that in the United States the citizens are accustomed to freedom and independence in idcas, and are sure to le heard, and if they are nod listened to who will be blamed." This last quotation, taken with the American Cardinal's summary of arguments in opposition to the condemnation of the Kuights, gives the key to the situation. In other words, in Canaila (or at least Queber), where the people were more under the control of the clergy, it might do very well to condemm the Knights, but in the United States, where "the citizens are accustomed to freedom and independence in ideas," it "would turn into doubt and hostility" many of the people who are now alherents of the Church. This is evidently suiting the action to the exigencies of the case, and is an instancz where, in the aight of the Monsignor, what is sauce for the goose is not sauce for the gander. Canadiun Catholics, and especially those mmong them who may have been connected with the Rnights of Labor, will not likely relish the comparison made between them and the Catholics of the United States, who are accustomed to greater "independence in ideas." If the Kuights are to receive the approval of the Church ine the United States ank not in Canada, it will be difficult to make Canadian Catholics believe that they have not been unjustly dealt with, unless they are much more devcut than ordinary mortals usually le.

## The Yisible Sapply.

The following table shows the amount of wheat in store in the United States and Canada, east of the Rocky Mountains on the dates nam. ed.

Bush. 2887. Bush, 1sso.
January lat.
 62,729,670 $68,432,994$
January Sth. 63,345,595 67,750,320 January 15th 62,523,581 67,118,183 January 22nd........ 01,880,169 $55,870,797$ January 29th........ 61,885,068 $54,089,000$ February bth........ 61,769,520 $\quad \mathbf{6 1 , 1 9 6 , 9 4 2}$ February 12th....... $61,310,982 \quad 53,562,382$ February 10th....... $59,880,370$ 62,771,787 February 20th....... 57,027,308 52,148,859 March 5th........... $55,781,594$ 51,273,130
By this statement it will be seen that the visible supply of wheat decreased $1,845,714$ bushels for the week ended March oth, 1887.

A leading weekly circular gives the receipts of grain at the principal Western points from Jnly 26, 1886, to March 1, 1887, compared with the two previous years:

Wheat, bu . . $87,499,000 ~ 48,920,00088,453,000$ Corn, bu.....51,862,000 57,872,000 60,6is8,000 Osta, bu..... $34,016,000$ 37,881,000 36,367,000 Rye, bu.......1,220,000 2,280,000 3,673,000 Barley, bu ....16,345,000 17,329,000 13,967,000

Total. ...190,942,000 164,232,000 209,118,000 afailable supyly of wheat.
Available supply of wheat March 5th, 1887, and corresponding date last ycar ; also the sup. plyse shown by the first repore for each month of the crop year :-

1887, bus. 1886, bus.
Visible supply in the U. S. and Canaia, east of the Rocky Mountains . . . . . $55,781,594 \quad 51,273,1: 30$
On passage-
Wheat and flour for
Contivent........ 4,880,000 1,920,000
Wheat and flour for
United Kingdom. . 17,440,000
Total ............. 78,101,594
1803-
79,787,308
Feb. 5............. 86,489,520
Feb. 19............ . 82,680,370
Jan. 1.............. 86,169,570
Dec. 4. ............ 80,739,331
Nov, 6...... ....... 81,079,352
10,600,000
$\overline{09,793,130}$
70,588,859
70,836,912
70,691,887
71,454,978
71,823,440
66,283,880 56,740,901
 $56,444,381$
Aug. 7............. 58,192,992 56,419, 109
July 3. ............ . 52,778,752

Consolidation of weekly exports of Atlantic port exports of breadistuffs and provisions from Jan. 1, 1887, to March in, with comparisons:


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# The Commercial 

## WINNIPHG, MARCH 15th, 1887.

## CUTTING PRICES.

An Edmonton, Alberta, merchant, who was in the city last week purchasing goods, states that the trade of that place has been entiroly ruined through a promiscuous system of cutting prices, engaged in by the local dealers. It seems peculiar that such a state of affairs should exist at a point so far removed from outside competition. Cutting prices is an offence the most senseless and at the same time the least excusable which any business man can engage in. It is an offence against legitimate trade of a most grave nature, and which should not be condoned in any quarter, No rules or principles in comnercial economy can be deduced to prove that any permanent advantage can come from cutting prices below a fair or living profit. It is a senseless offence, because it is invariably self-destructive in its results, and like the boomerang in the hands of the unslillful thrower, strikes back upon the person who engages in such illegitimate trade transactions. The merchant who commences a system of cutting prices below fair profits, for the sake of underselling a neighbor, is shaping a weapon which will revert against himself quite as much as his compretitor.

Cutting prices is generally prompted from a number of principal motives, none of which, however, warrant a resort to such destructive practices. Not unfrequently a new house commences business with a great splurge in the way of "low prices," manifestly for the purpose of establishing a business and securing custom. A second cause for engaging in cutting prices is, where an established house, or perhaps a combination of several houses ${ }^{-} 7$ the same line of business, unite to "run out" a new claimant. Again, another reason for cutting is when an old established house finds its trade decreasing. Sometimes jealousy of a competitor whose business is increasing, causes a resort to cutting on the part of a less successiul dealer. These and other causes have frequently led to cutting prices in various lines of business, but perhaps none have been more productive of this evil than financial embarrassments. Frequently when a merchant finds himself in a close corner financially, a cheap sale is resortod
to, for the purpose of temporarily overcoming the difficulty, and in this way probalily by far the greater number of low-price wars arise. But whatever be the cause, the result is invariably the same. 'Irade is injured for all concerned, and often rendered altogether unprotitable for the time being. If the cutting become general, as is ofton the case, it must result in the utter demoralization of business, to the serious injury of many, and not unfrequently to the entire destruction of what might otherwise have been very successful business enterprises.

First, when a new house commences business with the avowed intention of breaking down established prices, it is in order to look out for an early assignment, or perhaps an "away." Many instances have occurred where an adventurer has been able to obtain a large line of credit without any intention of redeeming the obligations. In such cases as these the only olject is to get rid of the goods as quickly as possible before the payments become due. Of course, the only way to do this is to sell "regardless of cost," and in a very short tume from the date of opening, a lively trade can generally be done. Wholesalers are not without blame for the too frequent occurrence of such instances as these, through which they not only sustain a direct loss, but also lose through injury to the trade of their other customers in the same localities. A' little less cagerness on the part of whole. salers to do business, together with a greater cxercise of care in extending credit, especially to parties commencing business on small capital, would greatly curtail incidents of the nature above referred to. But even when a new beginner intezds to pay for his goods, a system of cutting prices cannot be of any lasting benefit. At best it can be continued but for a time, for if the house is to last, prices must be advanced so as to return a fair profit. Customers gained through cutting prices are generally not of the most desirable class, and as soon as they discover that they can no longer secure bargains, they will go elsewhere, besides causing any amount of annoyance to the merchant in his attempts to advance prices. In the meantime a general system of cutting prices will probably have been engayed in by the other dealers in the same line, to the great demoralization of the entire trade. In the long run it will be found that it would have been to the advantage of the new heginner to have erdeavored
to work up a trade less rapidly, but in a more legitimate manner.

Where established houses endeavor to hold a field to themselves by cutting prices, in the hope of "running out" a new claimant, they are but acting a piece of the most consummate folly, which is just as likely to result in killing themselves as in destroying the new house. They are ouly sure of demoralizing trade and injuring themselves and all concerned.

Where an old established dealer, who has boun doing a good business, finds his trade decreasing, he should look for the real causes whinh have led to the diminution in his business. Perhaps his gonds are not adapted to the trade. If the trade is to be done, and others are doing it in a legitimate way, there must be some cause for the falling off in his custom. Let him look more carcfully into the details of his business and ascertain more anccurately the wants of his customers, anticipating their needs as much as possible. To engage in cutting prices in cases of this nature is but to undertake a suicidal policy. Competition then becomes the death, instead of the life, of trade. The merchant who commences cutting prices because others are doing the business, is but acting like the dat in the manger, which prevented the horse from eating the hay which it could not devour itself.

There seems to be more excuse for cutting prices in order to bridge aver temporary financial dificulties, but even in cases of this nature the object sought is not often attained. When one irm resorts to a cheap sale to bring in cash, a number of other firms in the same line will usually follow the example in quick succession, and soon a general slashing of prices ensues. Examples of this nature have occurred in the dry goods trade of this city to such an sxtent that the business was entirely ruined for the space of fully three years at a stretch. Wholesale dealers are opposed to cutting prices, and as a rule they would prefer to wait a short time for payments, rather than see the trade of a town ruined through the precipitation of a war of cutting prices. Wholesalers also have it in their power to curtail cutting prices, by discouraging such action on the part of retailers at every opportunity. The only legitimate way to do businezs is to obtain a fair, living profit upon all commodities, and coura inations among merchants to attain this end would be in the interest of all. The
opposite system of cutting frices is demoralizing and destructive to legitimate trade, under whatever circumstances indulged in.

## THB RAII BELT BXTENDIKG.

A Kanses correspondent of a New York paper declares that the area of what is popularly known as the Great American Desert, is beconing rapidly lessened. The writer declares that the rain belt is steadily moving westward as civilization apprsaches, all along the line from the bad lands of Texas to the alkali districts of Dakota. Over this vast region generally known as arid lands it is said the rain fall is steadily increasing, and that during the last three years the productive belt has been pushed nearly 300 niles westward. In this way it is claimed full $25,000,000$ acres of land have been added to the grear central wheat tield of North America. This land, which has so long resisted settlement, is, according to the correspondent, being rapidly settled up. During the past year about 200,000 people settled in that portion of the arid belt lying in the State of Kansas alone. For many years settlers have gone into this region with the intention of carrying on agricultural operations, but after breaking the prairie sod and repeatedly sowing the grain, they never had occasion to use the reapers. But notwithstanding the many failures, others were f, und ready to take the place of those who had become discouraged and left. Scientitic men declared that the lands could never become productive. The physical conditions of the country lying west of the arid region could not be changed, and as this western country controled the climate of the dry zone, it was but a waste of time and capital to attempt to bring the parched and dusty soil under cultivation. But it is now declared that the climatic conditions of the country are actually and rapidly changing, and that the discouraged settlers are now leing rewarded for years of unproductive toil. For the past three years the rain fall has been sutficient to produce good crops of wheat, with it fourth now in siglit. Over the eastern portion of the arid belt the rain fall has been so heavy as to render the couatry unfit for a winter range for cattle, owing to the fuct that the rains wash the nutriment out of the grass.

The great change in the climatic conditions of the country has been the cause of much speculation, and various theories
have feen advanced to account for the phenomenon. The wind blows from the same direction, namely the west, but instead of being dry, it now brings with it copious showers. The theory most genelally believed is, that the change is due to the extensive systew of irrigation now carried on aloug the castern base of the Rocky Mountains. The great rivers of that region, which take their rise in the perpetual snows of the mountains, have been drained of their waters, for the purposes of irrigating the plains. The water instead of ruming wastefully to the Gulf of Mexico has been turned into thousands of irrigating ditches, and is now soaked up by the thirsty soil and the arid atmosphere. So extensively is the system of irrigation carried on that even the waters of some of the larger rivers are entirely consumed in this way on the plains of Eastern Colorado and Western Kansas. In a short time, with the extension of agricultural operations, there will be very little surplus water to escape from the region. The spreading out of the water in the shellow irrigating ditches, allows of a great portion of its becoming absorbed by the dry atmosphere, and is carried by the west winds and precipitated in the shape of rain on the plains to the east.

The Kansas writer considers that with the extension of irrigation boih exst and west of the mountains, in a short tine the Great American Desert will practically disappear. If this theory be correct, it is undoubtedly of vast importance to the Canadian Northwest. It is generally supposed that the arid region extends some distance into Canadian territory, along the boundary of Montana, and a heavier and wore certain rain fall over that district would be of great value to the country. In time no doubt irrigation will be practiced to some extent in portions of the Canadian Northwesi, in the plains regions to the east of the Rocky Hountains. If the waters of the many rivers flowing eastward from the mountains were used to a considerable extent in irrigating those great plains, the effect would undoubtedly soon be felt in an increased rain fall over the central portion of the Territories.

Another system of irrigation which has been proposed, and which would proballly be found practical in some portions of the Territories, is by means of wells and windmills. In portions of the country where there are no available streams, apparently inexhaustible wells may be obtuined by digging or boring. About Regina, for instance, there is usually no dificulty in obtaining an abundant supply of water at 2 depth of about eighty feet. One of these wells has supplied that town for four years, without any sigas of giving cut. Every settler could have a well on his own farm, and if irrigation were neces-
sary, it is argued that chis could be provided from the wells by means of winclmills. A wind-mill is almost a necessity on a farm where stock are kept, and the irrigating it is claimed could be done without extra expense, by simply arrang. ing the land in plowing so as to leave the furrows through which the water could run.

## RAILTAY RUMBLIIGS.

Up to the time of writing the provincial railway situation had not materially changed, and in the matter of disallowauce nothing more definite was known than had previously been reported. The rumor that the Grand Trunk Railway Co. was negotiating for the purchase of the Manitoba Northwestern, has now become generally dissredited. In connection with the Northwestern Railway, however, it is understood that the latter road will be extended from Portage la Prairie to Winniper during the coming summer, where connection will be made at the latter place with a proposed road to be built to the United States boundary. Attention has been principally directed during the week to what might he termed the dispute between rival parties who wish to build from Winnipeg to the boundary. Those interested in the company holding the charter granted under the Geacral Railway Act, to build a road to the boundary, declaze their ability to build the road at once, but more than this they have not made public. It is understood that the promoters of the Manitoba Central Railway will apply for a re-enactment of the charter granted at the last session of the Legislature, but wisich was disal. lowed by the Dominion Government. The promoters of this last-mentioned railway declare that they have made arrangenents with one of the principal truk lines of the United States for a connection at the international boundary, providing they can obtain a charter which shall not be disallowed. They consider that a charter granted under the General Act would be defective, and will ask tho Legislaturs for a special charter. If this be granted, and be not subsequently disallowed by the Federal Government, the road will be buill from Winnipeg to the United States boundary by the first of August next, by which time the American road with which a conuection is to be formed, will also be completed to the boundary. The agreement between the two companies hinges upon the condition, that the promoters of the Manitoba Celltral can, by the first of June, show the Anserican company that they hold a legal charter to make connection at the international boundary. To comply, with these torms, a charier will have to be secured from the Legislature and receive the approval of the Dominion Government before the first of June next. The action which the Government intends to take in regard to disallowance will therefore very soon be definitely known.

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Complete Sct of Samples with Mr．W．B．MoARTEUR Donaldson＇s Block，WINNIPEG

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ASSORTED PICKAGES ON HAND FOR＇COUNTRYTRADH． ombers sol．citrd．

## FIKIIPRG MONET MAREBT

Wholesale dealers still report collections very slow in coming forward from the country, and it is evident that the monoy market is suffering a long apell of more than usual stringency. In the city the circulating medium seemed also to be tight all around. However, this state of things is not long expected to endure. Fiom present indications the expentiture of capital, especially in the city, in buiding and other operations, will be considerably larger than last year, and it will now lre but a short time before such undertakings will be under way, which will undoubtedly have the effect of producing an easier feeling in mony matters. There has also been a considerable movement in city real estate of late, which if continued to any extent, Hill have a good effect in increasing the circulation of money. A few batches of immigrants have slready arrived, with prospects for a favorable season in this respert, which is another pleasing teature. Last but not least, there are good prospects ifr a considerable amount of railway building during tho spring and early summer, in the immediate vicinity of the city, as well as in more distant parts of the province and territories. Indications are therefore very favorable for an carly renewal of the existing financial stringency, to be followed by a period of ease in monetary circles, accompanied by a considerable expansion in the development of the country.

## TIMHIPRG THOLESALR TRADE

The situation has changed but very little since our last report, and there cannot be said to have been more than a very slight improvement in general business. Spring weather set in in carnest toward the close of last week, and if this continues, it will soon be felt in wholesale trade circles. In dry goois, clothing, etc., spring orders had been pretty well cleared up, though there was some delay from the slow arrival of inportations of British goods. For present use there was little demamd in any branch, and even in the staple line of groceries, trade was dull.

## BOOTS AND SHOMS

The soft weather last week brought in some demand from the city trade for rubber goods, but it was too late in the week in starting to have much influence. If the mild weather continues, there will be a livelier movement during the present week.

## clotirns

First orilers have not yet been all cleaued out but what were left were pretty well in hand. Iravellers have gone on the road again for the spring sorting trade, and already a few amall aditional orlers have been taken. DRY GOODS
There was really nothing of a specially inter. esting nature in connection with this trade, beyond what was noted last week. Dealers were still fairly busy sending out spring shipments, but perhaps this work was not going on as acticely as during the previous week, a consider. able proportion of spring orders having already been dieposed of. Prices are firmly maintained in all lines, and reports from eastern maufacturers note a good degree oí activity at the mills in mamufacturing to order only.

## DREGS AND CIIRMICALS

Quotations in this branch are now as follows: Howard's quinine, 80 e to $\$ 1$; (German quinine, 70 c to 80 c ; opium $\$ 4$ to 84.50 ; morphis, $\$ 2$ to $\$ 2.50$; iorline, 84.2 to $\$ 4.50$; bronide potas. sium, is to 65 c ; American camphor, 40 to 45 c ; Finglish camphor, 45 to 500 ; glycerine, 25 to ijic ; tartatic acid, 70 to 7 ce ; cream of tartar, $3 j$ to 40c ; Heaching powder, per keg, $\$ 8$ to $\$ 10$; bicarb sorla, 84.50 to 85 ; sal sorla, $\$ 2.2$ ) to $\$ 2.50$; soda ash, 83 to $\$ 3.25$; chlorate potash, 25 to 30 c ; alum, 83 to $\$ 3.75$; copperas, $\$ 3$ to $\$ 4.25$; sulphur, flour, \$4 to $\$ 4.50$; sulphur, roll, $\$ 4$ to $\$ 5.25$; American blue vitrol, 6 to 8 c . pisil.
There is a miscellaneous assortment of varicties in the market, consisting of Lake Winnipeg and river fish. 1'rices are as follows: Gold eyes, (ic ; Whitefish, 8c ; pickerel, 1 ; jackfish, 3c. Oysters are quoted at 3 inc for standards, and $37 \frac{1}{2}$ to 4 je for selects, according to quality: Bulk oysters, $\$ 1.85$ to $\$ 2.20$ per galon, according to quality. Fresh sea fish are in the marketand guoted as follows: Smelts, 9 c ; tommy-colls, 6e; conl, 8c; hadilock, Sc; lobsters, 18 to 20 c ; herrings, ihe a dozen. Smoked Fiman haddies, 102e.

Fbuits-oreas, vaontamhe, vic.
Cranberries were about out of the market last week, but more were on the way, with prices not likely to bo greuly altered from quo. tations. New lines of lemons and oranges were also on the way. Business was said to be lrisk for the season. Quotations were as follows: Florida oranges, $\$ 7.00$ to $\$ 7.50$; Messina oranges, $\$ 6.00$ to $\$ 6.50$ per box; Valencia oranges, in cascs $\$ 11$ to 812.00 ; Winter apples, $\$ 6.00$ to $\$ 6.50$ per bbl. best stock. Messina lemons, $\$ 6.50$ to $\$ 7.00$; Malaga grapes, $\$ 7$ to $\$ 8.00$ per keg; Cranberries, $\$ 9.00$ to $\$ 12.00$, according to size of barrel and quality ; Sonthern red and yellow onions, $\$ 5.00$ per 100 lbs.; apple cider, $\$ 10$ per harrel.
yRUITS-DRIED, and NETS.
Prices were generally firm with dried apples higher. Quotations are now as follows: Figs, in 50-pound sacks, 121c; new Eleme figs, in layers, 10 c to 20 c per pound, in one lb . to ten Ib. boxes; Golien dates, 10 to llc; Valencia raisius, 82.40 to $\$ 2.50$; Iondon layers, 83.50 ; black crown, 85 to 85.25 ; black baskets, $\ddagger$ hoxes, $\$ 1.30$; evaporated apples, 13 to 14 c ; dried apples, $7 \frac{1}{2}$ to 7 c ; new Turkey prunes, $7 \frac{1}{\mathrm{c}} \mathrm{c}$. Nuts are quoted: Peanuts, roasted, 18c ; peaunts, raw, 1 juc ; walnuts, 20 c ; almonds, 20 c ; filberts, 15 c ; Texas pecans, 18 c . FUEI.
Quotations for wood and coal are now as fullows: Best tamarac wood, $\$ 1.50$, with some selling at $\$ 4.25$; sound poplar, $\$ 3.50$; poor, \$3.25. Yrices for car lots on: track. Coal on track sells at $\$ 9.75$ for anthracite, $\$ 10.75$ for smithy. Suskatchewan coal, $37.2 \mathrm{i}^{5}$ on track or $\$ 2.00$ f.o.b. cars at the mine.
raw furs
Furs are rather quiet and prices nomival un. til the result of the London saled, which commenced on March 14th, are fully known. In the meantime prices are: Beaver, per pound, $\$ 2.50$ to $\$ 4.00$; bear, per skin, 85.00 to $\$ 20$; bear, cul, per skia, $\$ 1.00$ to $\$ 7.00$; otter, per skin, 85.00 to $\$ 10.00 ;$ mink, per skin, 30 to 90 c ; martin, per skin, 60 c to $\mathbf{8 2 . 5 0}$; fisher, per
skin, 81.00 to 88.60 ; lynx, per skin, $\$ 1.00$ to $\$ 2.60$; racoun, per skin, 40 to 60 c ; skunk, per skill, 40.60-80; muskrat, per skin, 1 to 7c. Fox, red, 2 is to $\$ 1.47$; fox, cross, $\$ 1$ to $\$ 10$; wolf, timbr $2 \pi \mathrm{c}$ to $\mathbf{2 N} 2 \mathrm{2j}$; wolf, prairic, 2 ik to $\$ 1.25$.
arockries
Jusiness is still rather backwari in this branch. Sugurs were firmer cast, and had anl. vanced $\frac{1}{8} c, b=t$ prices hero were not altercil. Quotations are me follows: Canned tomatoes, 83. 75 ; com, 83.25 to $\$ 3.50$; peas, $\$ 4.00$; yel. low sugar 6 1 c to 7 c ; gramulated $7 \frac{1}{2} \mathrm{c}$; lumpsugar, 8 c c to kc ; Coffecs, Vios, 10 to 20 c ; Govemment Java, 30 to 35 jc , other Juvas, 25 to 28? ; Mochas,31 to 34: New seamon's teas are now quoted as follows: Japan scoson 1886.7, 20 to 4 ic ; Congous, $1880.7,20$ to 60 c ; Indian teas, 35 to 00 c . Ohl range, Moyune gunpowder $2 ;$ to 70 c ; panfired Japan 23 to 45 c , bisket-firel, 25 to 40 c ; ling Sucy young luson, 25 to 35 c ; Moyune young hyson, 25 to inc ; Seazon's congous, $1885.6,20$ to 5.ic. Syrups, com 32.25 to $\$ 2.00$; sugar, canc, $\$ 2.10$ to $\$ 2.3 \mathrm{in}$; T. and B. tobacco, 56 c per pound.

## HIDES

Prices for mil lots arriving in the cily are unchanged, the quotations being for lots all around, city hides sometimes being a fraction alvanced on quotations. Prices are: Winnipeg inspection. No. 1, $6 \frac{1}{2} \mathrm{c}$; No. 2, $4 \frac{1}{2} \mathrm{c}$; bulls, $3 \frac{1}{2} \mathrm{c}$; calf, fine-haired real veal, 7 to 13 pourcl skins, No. 1, 8c ; No. 2, 0c; sheep pelts, 30 to 65 c ; tallow, 31 to 4 c .
hardwake and metals
Quotations are now an follows: Cut nails, 10 dl and larger 83.55 to $\$ 3.75$; I. C. tin plates, 85.50 to $\$ 5.75$; I. C. tin plates, double, 811 to $\$ 11.50$; Camada plates, $\$ 3.50$ to $\$ 3.75$; sheet iron, $\$ 3$ to $\$ 4.50$, accorling to grade ; iron pipe, 45 to 50 per cent. off list prices ; inget tin, 28 to 30 c per $1 \mathrm{~b} .$, according to quality ; bar iron $\$ 2.50$ to $\$ 3$ per 100 lb ; shot, 64 to 7 c a lb; tarred felt, 82.75 to $\$ 2.95$ per 100 lbs; barbed wire 7 to 7 名c.

LUMBER
This trade is of crurse still very quiet, and until closer to the time when building operations may commence, ve.y little movement will be expected. British Columbia lumber has been finding its way freely into the country, and has been distributed at points along the C.P.P. as far east as Winnipeg. However, this Pacific coast lumber does not come into competition with the product of our home inills, as it is of a quality not produced here, and which would have to be imported from some other quarter, if not from British Columbia. It is mostly finer qualities of finishing stuff. It is not thought that the blockales from snow in the Ottawa district, which has largely interfered in getting out logs in that quarter, will make any difference in the trade here, as lumber is not imported froin that direction to any extent. The only way the lumber business here could be affected by the anticipated shortage and high prices east, would be to cause a aympathetic appreciation in valu.es here. There is said t be a general dispanition here to hold prices atiffer, and there will likely be less cutting during the coming season than there has been during the past few years. The contract to supply the city council with lumber cluring the year has been awarded by tender at $\$ 16.90$ per M. The amount required will be about 150,000 to $200 ; 000$ feet.

# the markets <br> WINNIPE: <br> wheat 

The whent markets thronghont the province continue very guiet, with scarcely any deliveriss at a great many points. The entire re. ceipts of whent for the past week, would not make one day's work in liandling. Prices were not influenced to any extent by the bulge in May wheat at Chicugo, which wis also the case in other markets than Manito .. Duluth forin. stance did not show the same proportionate advance, and it was generally considered that the Chicago bulge wias caused by manipulation. Cars at provincial points were quoted at sitc for hard whent, on track, with prices in the city nominally unchanged.
floult.
'lhere is no change in the flour market here, nor is there likely to be. Quotations for luroken lots, delivered in the city were: Patents, S2.35; Strong bakers', $\$ 1.80$; N.X. $\$ 1.20$ to $\leqslant 1.30$; supertine, 90c to \$1. At Montreal there was a little more activity in the flome market, and the feeling seemed better in view of the advance in whent. Sellers were less anaious and in some cises woull not sell superior below $\$ 3.90$ or extra below 33.70 . There was a good export enguiry for May shipment but no husiness has been through so far. Finquiry also his been male for superior for May, but buyers' views do not udmit of business. Three cars Manitolia stroyg lakers' sold at $\$ 1.30$. P'atents sold at $\$ 4.30$ to 4.6 .7 .
mhis AND shohts
In gool demand and stenly at $\$ 12$ for hran and Sil for shorts.

BARLE:
Deplers lave been buying to fill the (iovernment seed contracts, and from 40 to 45 c has been paid at provincial market, for cars on track. In the city about ande would be paid at the breweries.

## OATS

About two or threc cars per week would be all that reach this market from the country, with prices stealy at 44 to $4 . \pi$.
oxtme.it.

Prices hold steady at $\$ 2.60$ for standard and \$2.7.5 for granulated. in trade lots.

## *itis.

Limel are out of the market, an! but very few fresh aro arriving from the comitry, with even these not usually oi a very good duality. Inportarions of Ilimeseta eggs have heen made to some extent, and these, which were really fresh, first sold ut 30 c . Later they were going at 27 c , with a probability that 2 ie would be the ruling price this week, some having been sold at 2 ic at the close of last weck. Country eggs. if fairly goml, brought Dic.

## nutre:

Some very choice lots of rolls and prints arrived last weck. Some of these were shipped infar better aliape alian is usually seen in this market, and such lots commanded nivetter price than usual receipts. Some really choice sind cieanly preked rolls brought Ilc from the city trade ; and one lot of handsomely packed prints, of extra and uniform quality, bronglit $2 \mathrm{za}_{\mathrm{c}}$. This merely shows what an advantage it is th ship butter in gook condition. The rolls re. ferred to were placri in a clean box, of uniform color and quality, and cach roll wrapped in clean musliu. Dails and tule of what is usually calleal goorl wore going at from 18 to 20 c , the latier for the choicest, in si vall guantities. bREASBD IM:1.TRS.
Eresh chickens are searce, and would scll readily at from 8 to 10 c , the latter price being readily ohtained for chnice. There is still it
good supply of ohl turkey and gecso, which are sold at lUc for turkey. and 8c for geese, in any fuantity from a single bird to a hundred pounds.

## cuneid meats

1'ork packers held a meeting on I'uesday last to consider the situation and the high and ad. vaucing prices of hog prodncts in outside narkets. It wias decided to pitt up prices here in propartion to the rdvunces at Chicago and in the east. The following prices were arranged ujon: Long.clear, in lots of under 500 pounde, l0c; over 600 pounds 63 c ; breakfast bacon, clear, 12c; breakfast bacon, unclear, 11c; spiced rolls, lle; hams, liste ; mess pork, \$19 per barrel.

LAKD
Iard hus also ulvanced 10c. per pail. The sale is now almost entirely confined to large palls, whicn are held at $\$ 2.25$ per per pail of 20 pounds. Three-pound pails, 4.3 c ; five-pound pails, kinc erulh.

DRESERD MEATS.
Hogs have been in keen demand for all ar. riving. One car of choice logs sold the week before at $85.9 \%$. They were all hogs in good comatition mal weighing an average of cove pounde. Another car which arrived on Thursday, was all spoken for lefore it came to hand, at Ue in broken lots. Some choice hogs went over $6:$ in small lots, but this wiss more in a retail way. However, prices may lo considered as very firm at 6c, with perlaps an mivance of子e olitainable for goon hogs in small lots. Frozen beef was offering freely, at ahont the last prices. One choice lot of sides brought Sis. 60 from a butcher, but from $4 \frac{1}{2}$ to $\mathbf{3} 3 \mathrm{c}$ may le considered the range of prices for sides, ac. cording to quality: liest prork sansages, Sc at the packing houses.

### 1.1V: STOCK.

Scarcely anything cloing in cattle, lut prices may "se said to range from $3!$ to te-the latter for ${ }^{\circ}$ chesice animal.

## H.AY

Any quantity of hay maty le had, either on the narket, or pressed incar lots. The latter is offered f.o.c. at fron $\mathrm{Si}_{8}$ to $\mathbb{N}$ per ton, the former price for coarse low land and the latter for upland. On the market prices weie easier and offerings abundant, from sif to $\$$ per ton lecing ?aid, accorling to quality:

## rotituls

ucre offered in car lots at country points, but only a few arriving and the demand here only in surall lots, with frices at fo to jote per lushel.

## MLNAEAI'OLIS.

The local market has not respronded to the sudden and wild boom at Chicago, where at advance of 8 c within the week, with a closing to lay 6 c alove the price of the same day last week, was expected to cause all other markets to tail in a:nd thus strengther Chicago in inaking a further upward movement. The inulls have apparently overreached themselves. Had they been content to push prices up slowly but steculily, they would have had an casier task and would have leen able to inject confilence into operators elsewhere, thereby making a prolonged advance poesible, as well as main. taining a goox degree of firmuces. It remains to be seen whether the cligue which is enginecr. ing the corner can successfully combat a strong opposition in every important market. It is true that the opposition is not organizeil, but it is atmng and vicious.

Receipts and shipments have again been large, and all railroads being open, the movement from the country is likely to lie quite large for a time.
'I'se highest and lowest wheat pices by grade on 'chango during the weck ending Mar. 9 , closing prices, and the prices one year ago were:

| Wheat- | Hikhest. | lowest. | Closing. | Fcl. 24. 1880 |
| :---: | :---: | :---: | :---: | :---: |
| No. 1 hard | 783 | 30 | 78! | 87 |
| " 1 norther | n 301 | 74 | 785 | 82\% |
| ". ${ }^{\text {a }}$ | 31 | $7 \pm$ | 34 | 751 |

Futures showed about the saina range, May 1 hard opening at $78 \mathrm{idc}^{\mathrm{c}}$ and closing at 80 c . May 1 northern clused at 78 and 2 northern at Tijsc. Coarso grains were steady, corn closing at 381 to 39 d c , oats at 29 to 32 c , barley at 38 to 50 c , and rye at 48 to 50 c , all by sample.

Flour. - This market has been firmer, with a better movement, though millers have been rather timid about selling, aud buyers have not been disposed to pay higher figures than have been ruling, both parties seeming to feel suspicious nbout the wheat bulge. The export demand has been better and there is an improved tone in domestic inarkets.

Quotations at the mills for car or round lots are : l'ateits, $\$ 4.20 @ 4.40$; straights, $\$ 4.00$ @ 4.20 ; first bakers', $\mathbf{8 3 . 6 0 @ 3 . 5 0 ; ~ s e c o n d ~ b a k e r s , ~}$ \$2.90@3.05; best low gracles, $\$ 1.70 @ 1.90$, in bags, red dog, $\$ 1.40$ al.50, in bags.

Mintsterf,-Continues stıong, with bulk bran selling at $\$ 12$ to $\$ 12.50$ and shorts at $\$ 11$.. -50 to $\$ 12$ per ton.

## - Northinextern Miller.

## Personal.

Mis. J. F. Risifi, of Risley io Kerrigan, wholesale hardware dealers, Toronto, stopped over a while in Wimipeg last week, onthis way Lack from British Columbia.

Min. J.J. Pumir has retumed from the sonth.
Mh. (ieo. Mclsean, grain merchant; was as far west as Reginu last week, in commeotion with (iovernment grain contracts.

Jio. Jago, representing A. R. Clarke \& Co., manufacturer of gloves, mits, eic., Toronto, arrived in the city last week, and proceeded west for the purpose of purchasing furs for his firm.
(i. W. Gaisdes, a small back street grocer, of Winuipeg, has assigned.
$\mathrm{D}_{\mathrm{A}} W \mathrm{~L}(\mathrm{~N}$, IGm.: \& Co., wholesale druggists, Regina, are establishing a branch at the Banf 7ot springs.
Zrisk Bros., boot and shoe dealers, Brandon, have opened a branch at Rapid City. . Win. Tink is in charge.

Stroate \& Runton, groceries and crockery. Portage la Prairic, have sold out to A. Wallace. formerly of Wimnipeg.

Tus Virien Adeance reports that R. F. Campion, grocer, of Oak Lake, is giving uy business and will give his entire attention to has farm.
It is stated that a sccond French paper will shortly le catablished at St. Boniface, to lec called Lee I'efit Journal. The firat number will appear emily next month.

Estimares upon the probable run of hags at Chicago for the eight summer monthe of 1 sis place arrivals at 100,000 to $1,000,000$ decrease as compared with receipts for the summer of 1880. Several of the leading hog bugers figure unon 300,000 to 400,000 decreas.

## General Notes.

The Hochelaga Cotton Company have declarel a quartorly dividend of 24 per cent., or equal to 10 per cent. per numum.
The gross earnings of the Canalian Pacific railway during Janunry were $\$ 443,493$ and the working expenses $\$ 021,089$, the net profis theing \$ 2 linut.

The Canada Paper Company intend rebuild. ing their mills at Windsor, and tenders for the construction of a sprecious factory will be abked it a few days.
The Customs receipts for the port of Hamilton during February amonnts:i to $\$ 01,6 i 0$ an increase of $\$ 11,387$ over the receipts for Feb. ruary last year.

A Bowmanville merchant recently received an envelope containing $\$ \mathbf{8 0 0}$ and the following letter: "I owe this much to you. lietter for we to pay it in this worll than in the next."

The excellent demand for Chinchilla and sat. inet overcoatings has caused in the last month of so an advance of abont 10 c in the shoildy used for those goods, in the face of a decline in wool.

At a recer" meeting of the Canala Rubier company it vas decided to increase the capital stock from $\$ 1,000,000$ to $\$ 2,000,000$ and to ex. tend the business and devclop other branches of the trale not inchuded up to the present in tho goods mannfactured.

At the annual meeting of the Ontario Cotton Mills Company, held at noon on the 23 rid Feb. ruary, in Hamilton, the old board was re. clected. The board is constituted thus: Johm Harvey, president; Wim. Hendrie, vice.pres. ilent; F. Gumey; Charles Gurney, D. Moore, A. T. Woor, John Knox, W. A. Robinson.

Accorling to the Sfatixt, the average price of wheat in Creat Britain in 1886 was lower than in suy year since 1761, being 3ls. Id. per guarter. The highest aunual average reached during the periol named was 120 s . 6d. per quarter in 1812, and in 1835, 1851, 1894, 1885, and 1886, are the only years in the present contury in which the anmal average has gome below 40s. per quarter.
Oregon wheat growers have long received so little for their prorluct that many have become discouraged and are ahamboning this business for other branches of farming. It is quite prolable that if low prices of wheat continue that the State will ceasc to grow any fur export. California wheat growing has bean largely reduced by the greater profit nade from putting the land into vineyards. In Oregors the sub. stitute ior wheat will probably le stock-growins.
Within the last twenty years the average annual prorluction of grain to each inhabitant of the livited States has increased from 32\} to 32$\}$ lushels; while at the same time the cost of trangortation from Chicago to New lork has iecreased 3.4i cents to. 68 of a cent per ton per mulc. Thas the western farmers, in spite of their distance from market, have ween able to make n profit on their superabundant products, while castern consumers have been benefitted to a remarkable extent by the cheapening of all staple artieles of subsistence.

Cottons at first hands are moderately active, with no recmmulation and no higher prices are looked for in the near future. Demand for prints and ginghams'is better. Wool is weaker and prices are no ligher than a year ago. Fine wools are cheaper. Hearish talk predominates, us shearing begins in California within a nouth. The condition of Toxas and sonthern flocks is good. In Montana and the north there linve been some losses. Cotton is one-sixteonth cents higher for spot on the lighter crop movement and stronger foreign advices.-Bradstreet's

The amual meeting of the Stormont Cotton Manufacturing Co. was held at the head office of the company in Comwall, on Wednesday, the 23 ril February. There were present, Messrs. A. F. Gault, S. H. Ewing, J. Hf. R. Molson, M. H. Gault, R. L. Gault, S. Finley, F. C. Smith, R. R. Stevenson, C. H. Black, and others. The seventh annual report of the com. pany was submitted to the meeting aml unanimously adopted, those present expressing themselves as highly pleased with the ycar's work. The carning? of the mill for the past year were considered satisfactory and the outlook for the future very favorable.

A new use has been fomal for the goose. An enterprising firm in St. Thomas, Ont., known us the St. 'Chomas Featherbone Company, take goose quills, strip them of the feathers, split them into narrow strips, spin these and bind them and weave them so as to form soft, elastic and endurable ribs for cosset and dressmaking purposes. They in aldition manufacture corsets, with these ribs as the foundation. It is claimed by the manufacturers that these ribs are unsurpassed for the purpose mentioned and that, although the process of manufacture is comparatively new, they are coming into use very largely in the United States anml Canada. In any case the goose guill, discarded on the invention of the steel pen, is agaia becoming a marketalle article.

A Montreal exchange suys: A letter waiz receivel in this city from a thoroughly reliable firm in Queberc on W'ednesday last, stating that the boot and shoe and leather tranles in that city were still excited over financial disturiances and zumors of further zrouble ahead. In fact the writer referred to stated distinctly that he hat been informed by his banker, that another shaky firm would shortly be compelled to face the nusic of its creditors. This fact, however, is far from creating anything approaching to a panicky feeling, but on the contrary it will cause a senee of genuine relief to the whule trade. We question if the wholesale leather and boot and shoe trade of Quebec ever rested on a firmer foundation than it does to day. This weerling out of weak and troullesome firms is but the carncst of healthier times to come.

A new and promising step has been taken in India in the direction of developing home in. dustries to supply home needs. Hitherto the prodisct of the teeining wheat ficlds has been shippeat is Europe, and from Furope has been brought in return the same wheat ground into flour for Indian consumption. This was a capital arrangement for ship.owners and Enroyean millers. But it lus dawued upon the native mind that the work of grinding may as well be done at home, and the profits of European mer.
chants and millers saved for the Indian people. Accordingly, a great native milling corporation has been formed at Bombay, and there are indications that it will he imitated in other Indinn citics. This will probably mean higher prices to the wheat.grower and lower prices to the bread-consmmer, and general advantage to the Indian people. Indeed. it is not impossible that the milling of wheat for the European market will yet be done within sight of the Indian wheat fielis.
E. Seckle \& Co., of Clisago, in their sast circular of March 7th, say of wheat: The carly part of last was ciull and neglected, but owing to very large exports from the seaboard, our markets bobbed up several times, only to sag off again by receiving no support. Friday a large operator who had secured a large profit in the pork deal, started in buying May corn. taking all that was offered. The udvance in this cercal at once helped to raise the prices of all the other deals. especially wheat, which alvanced nearly lc. Saturduy morning the mar. ket opened fromat an adrance of fully fand after remaining firm for an hour, ruickly climbed up le on active buying of shorts, and closes at the highest point, S2d. Unless we contime to have large exporting, we think this advance premature and that the market will again sell lower, fyit should exports be fair, and the visible show large decreases, we think whent will hearafter lee a better purchase on a break than a sale on a bulge.

## Indian Crop Reports.

The Government of India proposes to issue only thrce reports in future. The first will give an account of the acreage. The second, to be published about March 15, will give as accurate information as may be procurable regarding the ared, condition and out-turn of the crop. The third will be issued in the latter half of May, contaning revised and fuller information on the alove points. The first report just issued shows the acreage slightly in excess of last year, and the comition generally favorable. l'resent indications point to a crop of about $\mathbf{2 5 0 , 0 0 0 , 0 0 0}$ bushels. There is no good reason to apprehend any diminution in the proportion of the wheat harvest available for ex. portation. - Hall Street Ners.

## Changes in Dry Goods.

We notice that retail buyers are carefully avoiling large purchases of prints. In former years from $\mathbf{0} 00$ to 1000 pieces would be an ordin. ary purchase for the larger houses, but now it is difficult to sell such houses more than from 2010 to 300 picces in $H$ season. The cause of this is to be fonnit in the $\Gamma_{\alpha_{1}}$ ularity of checked and striped ginghams and other cotton goods of domestic manufacture, which are now retaile.i alucstas low as printed goods. During the coming season another change in the trade is likely to occur, namely, the almost cutire sup. erceerling of winceys by dress meltons. At on time winceys formed one of the largest and most important lines of goods handled by our wholesale dry goods establishmente, but it is expected that it will dwindle down to evry mall pmportions this yenr. - Exchanger.

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## BASTERI LIAKBTS.

## Chicago

The wheat market opened at 82 c for May on Monday, which was a shade lower than Satur. day's close. There was heavy selling, on outside account from the start. The nows that the Frencf Govermment hall imposed a duty of 8 c ous wheat had a woakening effect, and under free selling prices broke 1c. All the whent of fered was bought frecly, and prices again turned upward, steadily advancing for the bal. ance of the day. Pork was neglected and re. mained pegged at $\$ 21$, though somo transactions were reported at $\$ 20.50$. Closing prices were :

|  | Mar. | Mas: |
| :---: | :---: | :---: |
| What ............................... | 7is | 835 |
| Corn ............... .. ...... ..... .... | 351 | 401 |
| Oats ................ ................. | 94 | 9) |
| Pork ................................... | 20.70 | 21.00 |
| Lard ................................... | 7.45 | 7.00 |
| Shott Ribs ..................... | 845 | 8.8315 |

Wheat went wild on Tuesday. Pricesopened jc higher, and went jumping up ropidly. May opened at 833 c and advanced lc. June did not advance proportionately, and sold at a discount from Nay of to 1 lc . There was free realizing at about $84 c^{\circ}$ for May, and prices fluctuated sharply. At this point numerous small buying orders commenced to pour in from the country, under the support of which prices again advanced sharply. It is said that these orders came in through the board owing to the bucket-shops having refused to trade in May wheat. May closed to 86 c and June to 8 ijc. Heavy realizaing again but prices back $\frac{1}{2} \mathrm{c}$, but 863 c was reached at 2 o'clock. Then prices sold downward under heavy realizing to 83 ic for May inut closing firmer. Provisions neglected. Closing prices rere:


There was much talk of a "deal" in May wheat on Wednesday, but many thought that the bulge was only owing to the market being heavily oversold. It is estimated that from $75,000,000$ to $100,000,000$ bushels of wheat have been sold in this market. When shorts started buying and became alarmed ạt limited offerings prices rapidly reacted from the decline caused hy the previous heavy selling. Prices fluctuated sharply, and during the first half hour the range was from 84 to $36 \mathrm{c}, 85 \mathrm{c}$ being the open. ing price. for May, and 832 c for June. There was a sharp downward tendency about noon, which continued at the aftemoon session. May sold down to 837c, closing higher. York neg. lectect. Lard sold up to $\$ 8$ for may, and May ribs to $\$ 8.77$, both closing easier. Closing prices ware:

|  | Nar. | May. |
| :---: | :---: | :---: |
| Wheat ...-.................... | 72 | 348 |
| Corn ..... ............................ | 301 | 413 |
| Oats | 243 | 991 |
| Jork .......................... | $\pm 0.10$ | 90.50 |
| Lant | 7.75 | 7.803 |
| Short Ribs | 350 | 8.00 |

The wheat market was leadly shaken up on Thursiay. The market opened about 3 c lower, anil soll down to 83 c for May during the first
hour. Prices then became a shado firmer, and from that time until noon considerable trading was done between 83 c and 83 s c. About noon there was a remarkably sharp break following the offer of two large operaturs to sell $1,000,000$ bughels each. Prices dropped to 81c. Prices then bounded back 3 c , back to 81c, and then fluctuated violently for the balmee of tho session. Pork was at a standstill, hat in lard and ribs there was considerable firmness. Closing prices were:


Wheat was nervons on Fribay. British and European advices indicaed inactive' markets, and the idea scemed to prevail there that the advances in America were purcly from manipulation, and that prices would fall back to their former level. Exports from the seaboard were said to be at a standstill. To day developed the fact that several large lines of long wheat were still held, and some large margins were put up, amonnting in some instances to over $\$ 500,000$. There was a noticeable disinclination to trade in May, and buying was generally transferred to more remote months. May sold up $\bar{z} \mathrm{c}$ from the upening to 831 cc , and June to 82 c . Prices then went back to 81c for May and 803c for Junc. Later there was greater firmness, but May exhibited more strength and sold at a premium on June. Jume and July closed at 8ic, September at 81 ze and December at 8ist. Pork held firm, with a few trades between 820.50 and $\$ 21$. Lard and Ribs sold off sharply , under heavy offerings. Closing prices were:

|  | Mar. | May: |
| :---: | :---: | :---: |
| Wheat ... . ... ..... . . . ... ..... | 76\% | S29 |
| Corn ......... | 302 | 413 |
| Oats ....... | 945 | 291 |
| Pork | 20.10 | 20.50 |
| Lard....... | 7.0 | 7.85 |
| Short Itibs .............................. | 3.52! | 8.423 |

On Saturday wheat opened at 82e, and reach. ed $82{ }^{3} \mathrm{c}$ during the session, only going de below the opening price. May sold at a premium on June, the later month closing at 80ac. July closed at 80 द. Provisions were stealy. Clos. ing prices were :


Prices advanced during the cariy part of last week. On Monday No. 2 fall sold at 8ic, and on Tuesdry ai 81 to S1dc. No. 2 spring sold on Weduesday at 81 to 82 c .
OATS

White sold on track at 3: to 33c, and mixed alpuared to tee worth about the sime. Light would not go over the smaller figures. bawder
Has hehl dull and pricos weak. No. 1 sold at 56 c , and No. 2 at 50 .

## ariles.

Somse cars were moving at $\$ 2.50$ for sound fruit, with some seconil guality at \$2. Strect
offerings were small and prices ranged from $\$ 2.50$ to $\$ 3$. per bbl.
nutter
Some choice eastern has been offered in the market, and has sold at from 20 to 23c. Western dairy has nothrought over 21 c , for selections and from 16 to 18 c , for melinm. Rolls have sold at from 129 to 17 e , with supplies increasing. cheses:
Fine hus sold at $1: 3$ e in small lots. Holders are firm in their views.

E:at:
Prices contimue to decline, and urse lots have been moving at 16 c , with priees le lower at the close.
cuncid mbits.
Youg clear in car lots was held at se; cases sold slowly at 8 ge, closing firm, with some talk of alvancing to 9c. Cumberlund was held at 7is ; rolls, 9 c ; bellies, 10 to Ilc, the latter for smoked loneless; hams, smoked, 12c; mess pork, sll

## dmessed hogs

A few millots arrived and brought $\$ 6.15$ to $86.2 \overline{2}$.

HMES.
Following are cyuotations :-Mides, No. 1 inspected steers, $\$ 7.00$; No. 1 inspected cows, 37.00 ; No. 2 inspected, $\$ 6.100$; No. 3 inspected, \& 5.00 : calfskins, green, 7 to 9 c ; calfskins, cured, 11 to 12c; sheepskins, green, 7ije to $\$ 1.30$; wool, super, 23 to 24 c ; extra super, 28 c ; wool pickinga, 8 to 10 c ; tallow, rough, 2 c ; rendered, 4 to 42 c .
b, ve stock
The demand from local butchers and for Montreal market has been good, and notwithstanding the increased offerings nearly everything has been sold, and prices, though not so firm as a week ago, are well naintained. Best cattle sold about 3 se per llb.

## DULUTH WHEAT MARKED'

Closing prices for No. 1 hard on each day of the week were :

|  | Cash | May. | June |
| :---: | :---: | :---: | :---: |
| Monday ............ ...... ... | - | 83 | - 848 |
| Tucsday:..................... | - | 82 | 83 |
| Wednesday ................ | 73 | S0\% | 81 \% |
| Thurmiay ..... .... . . . . . . | - | S01 | S13 |
| Friday .. ..... ........ | - | 797 | ¢01 |
| Saturday .................. | - | - | - |

It would seem that, whatever doubts may prevail among railroad managers as to the ultimate effects of the Interstate Commerce law, they are making every effort to conform their methois arid arrugenements to the presumptive requirements of the act. The mectings for this purpose have been attended by representatives of nearly the entire railroal mileage of the country, and a uniform classifica. tion of trattic and scale of rates are being adopt. ed with a dispatch which will emable the roads to practically meet the requirements as to certainty and publicity of tariffs as scon as the law gees into effect. In the same direction the announcement by the lemnsglvania Railroad that all its rebate or specinl rate agreements are withdrawn and rescinded on the date the law becomes operative is a significant fact as to the manner in which the law will exert its force At the same time the disposition in rairmad circles to dwell on the beneficial features of the enactment becomes more pronounced, and the expressions of President Sloan of the Lackawaman, that on the whole good to the railromes is likely to follow from the act, and that even if there is difficulty in adjustiug methonls to the new requirements it will be loyally obeyed, seem to represent the genersl sentiment of conservative managers.--Smedntrect'x.

## Business Bast. <br> ONTARIO.

Jones' I)ry (ioods Co., Guelph, have asaigned. J. S. Adams, grocer, Struthroy, has assigned. M. Keachie, hotelkceper, 'loronto, has sold out.
(reo. Cioldsbore, tailor, Ningara Falls Sontl, is ilead.
Mrs. Miller, milliner, Colborne, has assigned in trust.
R. Stark, shoo maker, 'Joronto, has assigned in trust.

Andiew Brown, blacksmith, Ilderton, has sold out.

Graham \& Leurn, nursery, St. Thomas, have dissolved.
G. Blackmore, tailor, Barrie, has sold out to (ico. May.
IV. R. Bain, lry goods morchant, l3rock ville, has absigned.
Jas. Henigan, gents' fumishings, Humilton, has assigued.
Munn \& Co., boots and shoes, Strathroy, have sold out.
Mrs. Tremlett, boots and shocs, Hanilton, has closed up.
Mrs. MeAvoy, hotelkeeper, Sarnia, has as. signed in trust.
H. Monckman, grocer, Park Head, hus is. signed in trust.

Wm. Saunders \& Co., druggists, London, have dissolved.
Jas. Milan, grocer, Malmerston, has sold out to Davey \& Co.
L. M. McDonald, fruits, Orillia, has sold out to Hugh Wright.
H. Wright, confectionery, Harriston, has moved to Orillia.
W. \& L. Richardson, tailors, Clatham, have assigued in trust.

Lazier \& Meyers, hats, Belleville ; closel mader execution.
A. Fleisheur, wugon maker, Bright; meeting of creditors called.
J.\& R. Kilgour, organ factory, Hamilton; suspended ratings.
M. Sullivan, hotelkceper, Gordonville, has removed to Arthur.
Caleb Chase, carriages, Guelph, has sold out to Thos. MeIntosh.
R. G. Struthers, grocer, (ialt, has sold out to McRae a Struthers.
John MicDonald, hotelkeeper, Port Arthur, is giving up busincess.
D. Livingston, hotelkeeper, Atherley, has removel to Thornton.

Alex. McCracken, wagon-maker, Cookstown, has assigned in trust.

Buck \& Stevens, general storekcepers, Orillia, have assigned in trust.
G. L. Krvanagh, pork packer, Toronto, is offering to compromise.
W. H. Olmsted, grocer, Hamilton; closed under chattel mortgage.
Jas. Madden, liquor dealer, Arthur, has sold out to Martin Sullivan.
17. IV. Lea, confectionery, Simcoe, has sold out to Surrens \& Miller.
W. J. Hogg, dealer in funcy gorels, l'erth, is offering to compromisc.
J. A. Aubin, gencral storckeceper, Stony point, has axsigned in trust.
13. O'Dwyer, grocer; Strathroy, has sold out.

Wm. Smenton, dealer in try goods, Belleville, has compromised at 45 c in $\$$.
C. D. Glemio, general storekeeper, Lawtence Station, has assigned in trust.
Jos. Close \& Son, brick machines, Wood. stock; Jos. Close, sri, is ical.

Reynolds. Co., generad storckeapers, Walker! ton, have removed to Glencoo.
R. H. Climie, general storekepper, Milverton, has sold out to F. W. Guther:
W. D. Hepburn \& Co., shoe manufacturors, Preston, have assigned in trust.
John Watson, general storekeeper, Batrrio, has sold out to Jas. Clark \& Co.
J. W. Way, furniture dealer, Brighton, has sold out, anil moving to Toronto.
Faryuharson \& l'ringle, gencral storckeepers, Barrie; meeting of creditors held.
M. Kelly, hotelkecper and grocer, Clinton, has sold ont hotel to 1'. J. Reynohls.

Nellis \& Stevens, grocers, Ingersoll, have dissolved; W. L. Stevens continues.

Weseloh \& Wurtz, shocmakers, Dashwood, have dissolved; Fred Wurtz continues.

Mclhee \& Kernan, hardware merchants, have dissolved; Neil Mclhee continues.
Camplell \& Abraham, furniture dealers, Stratford, have dissolved; David Campbell con. tinues.

Fowell \& McKay, general storekcepers, Mount Elgin, have dissolved; James McKay continues.
E. J. O'Callagan, general storekeeper and publisher, Arthur, has sold out publishing business to E. H. Dewar.
A. Sweet, general storckeeper, Weat Win. chester, has admitted Fred. S. Mlanning and WV. B. Sweet as partners; style now A. Sweet \& Co.

## QUEBEC.

Mrs. D. Leonard, milliner, Montreal, has as. signed.
Louis Cousincau, grocer, Montreal, has as. signed.
Mary Rodger, dressmaker, Montreal, has as. signed.
Welsh Bros., confectionery, Montreal, have dissolved.
Mount \& Fisher, plumbers, Montreal, have dissolved.
E. H. Robinson, druggist, Ormstown, was burned out.
M. Myers, jeweler, Montreal; meeting of creditors held.
Jenkins \& Mason, horse dealers. Mcntreal, have dissolved.
R. Sullivan. general storekeeper, Coteau Laming, is dead.
W. R Ross \& Co., wholesale grocers, Montreal, have dissolved.
J. J. Ford, confectionery, Montrcal ; adver. tises business for sale.
Haines, Baillic \& Co., manufacturing agents, Montreal, have dissolved.
Israel Sabourin, general storckeeper, St. Urhain, has assigned in trust.
Emil Poliwka \& Co., wholesale glue, Montreal; meeting of creditors held.

Archambanlt \& Bro., dealers in dry goods, Montreal ; stock damaged by fire.
W. F. Power \& Co., cistern manufacturces, (Inontreal ; Inilifi's anle alvertinchl.
J. W. Hanmali d Co., harlwaro merclants, Montreal : stock partially damaged by firc.

Ward, Curter: Co., wholesale grocers, Montreal, havo almitted Wm Gulbraith as partner : style same.

Tu: 'lacoma Neas thas refers to a pest well known to most retail grocers: The "nibuler" is the man who enters a store, runs his fingers into every open barrel, goes to the cheese box and cuts off a slice, then as a matter of course must have a few crackers. He then proceeds to the show window and swallows some cannmels and a chunk of candy, asking the proprietor in the meantime "how he sells 'em 'ere apples?" luat after cating the liggest one in the pile he concludes that " they're not eatin apples nohow." and helping himself to a chew of tobacco with the remark that he hus "plenty in his pocket but it isu't good," ho then consoles himself with the idea that he complimented the proprictor on the vulue of his wares! Nibb. lers are the biggest kind of nuisances.

Becket-shor's are not breaking to any great extent. They merely 1 efuse to pay loss is where individual profits are heavy, and keep right on truling with the remainder of their customers -or victims. For instance, one party who is sail to have mule a profit of $\$ 35,000$ in a stock. let with a local bucket-shop proprietor cannot get his money. As he cannot collect at law, he is ont $\$ 35,000$. Nany similar cases where in. dividuals who have made big winuings in pork (ou paper) camot get a nickel are being reportel by country victims. The shops keep right on doing lusiness, however, simply refusing to settle unless the deals go their wuy. That is where they have the dead wogd on'parties who can see business sense in betting with skin gamblers and letting the other fellows hold the stakes.-Chicayo Daily Buxiness.

Tue legal status of strikes and boycotis is be. ing gradually fixed by the courts. Two decisions of more than usual importance have just been rendered, one by a United States District Court and the other by the Supreme Court of Errors of Connecticut. In the former case a number of men were arrested upon a suit by a steam. ship company to recover damages for inter. ference in its busincss. The defendants were charged with crusing the company's workum to guit work in a body, declaring a boycott of the company's busiuess and endeavoring ly means of intimidation to prevent other persons from dealing with the company. The court held that the acts of the defendants were not only illegal, so as to render the defendants liable in damages, but were also misdemeanors at common law as well as against the section of the New York penal code directed against conspiracy. The court characterized the associa. tion of the defendants for the purposes mentioned as an illegal combination, and declared that all acts done in furtherance of those purposes were actionable. In the Connecticat case the court affirned the conviction of three members of a typographical uniou for conspiracy in hoycotting a newspuper for refuning to pay union rates to its printers. The broad ground upon which the courts proceed in those cases is that associations formed with the design of jnterfrring by overt scts with the freedom of cm . ployers in the proper control and management of their busincss arc illegal combinationsBruilxfrel'x.

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## Crep Morement.

The following table shows the total receipts of winter wheat at the points namel, for 31 weeks, from July 3 to Feb. $\overline{5}$, for two years is bushels:

|  | 1880-7. | 188j-6. |
| :---: | :---: | :---: |
| St Louis | 10,346,000 | 5,971,0.20 |
| Toledo | 11,470,000 | 5,936,000 |
| 1)etroit. | 8,130,000 | 6,987,000 |
| Kansas City | 2,614,000 | 1,849,000 |
| Cinciunati.. | 2;304,000 | 1,373,000 |
| Total | 34.054,000 | 22,095,000 |

The total receipts at the spring wheat markcts mentioned, for 27 weeks, from July 31 to
Feb. 5 , compare as follows :

|  | 1888-7. | $1885-6$. |
| :---: | :---: | :---: |
| Chicago | 13,262,000 | 8,198,000 |
| Milwaukee | 5,012,000 | 3,846,000 |
| Minneapolis | .23,168,000 | 19,592,000 |
| Duluth. | .18,014,000 | 10,609,000 |
| Total bushels | .60,066,000 | 42,245,000 |
|  | 1886-7. |  |
| Wintur whe't, 31 we | $\text { 3. } 34,954,000$ | $22,095,000$ |
| Spring whe't, 27 we | .60,066,000 | 42,245,000 |
| Tutal bushels | .95,020,000 | 64,340,000 |
| Immigration to the United States. |  |  | the United States during January was 10,302 mgainst 8,749 in January, 1886 . For the seven months ending January 31, 1887, 207,092 ins. migrants arriverl, against 147,079 in the same period of 1886. The arrivals from the United Kingdom secm to have been the largest, Germany ranking sccond; Rumsia, Scandinavia and Italy come neat. The arrivals during the seren



Total packing at all western points, 1886-7, $5,880,000$; 1855-6, 0,16i, 000 .

## Ancient Civilization in America.

Instead of being the New World America is probably morolikely the older continent of the two in civilization, mal the first inhahitimes
having faded and paled before peatilence, famine, earthquakes and floods.
No man can see Peru without wondering at the remains of its ancient gramedeur-the industry and intelligence of the remote Incus, empire. Those people hud arts that the world knew; thrift which their comquerors could not imitate; and wealth which made them the prey to every alventurer of the sixteenth century. Their temples and palnces were built of hewn stone from quarries that the Spaniards had never been able to discorer, and the means by which they lifted blocks of granite weighing hundreds of tons is a problem which no anti. quarian has been able to solve. They knew how to harden copper until it had an edgo as keen and enduring as the finest of modern steel ; they male ormaments of gold and silver as skill. fully as the lapidaries of to day, and their fabrics of wool and cotton were span and woven as smoothly as those made by out modern looms. They surpacsed molern civilization in many thinge, and hal a system of government under which millions of people lived and labored as one family, with everything in common; know. ing all arts save those of war, and worshipping a deity whose attributes were almost parallel to those of the living Christian God. Hemmed in on one side by the impassible snows of the Anics, and on the other by the desert sands, lifted above the rest of the world unknown to them, in syirit as well as fact, as peaceful as the Andean stars, they established a system of civilization to which, for the first time sinco cration, tho equal rights of every human being. were reonguizel and ehserved. -. Bir.

A solst stuck company han been formed at Morden for the purpose of purelinaing and pub) lishing the Morden Necrs.
N. Borm, (. R. Crowe, Colin H. Campleel, of Wimnipeg, R. Logan and H. Crowe, of Carberry, Man., ask for letters patent of incorporation umer the name of the Manitoln lhanking, Lomanal Trust Co.

## Graila Rates.

One result of the new classitication of freight rates by the trunk lines and thear western connections under the interstate law is the placing of grain and provisions in classes which reduce the rate 5 c per 100 lbs , to the basis of 2 je on grain from Chicago to New look and 30 c on provisions. The cutting of east-bound freight sutes at the west is general. The Chesapeake \& Uhto is accuscel of makang tates to Newport News less than 20c on grain. Whe other lines to the Atlantic seabourd are also making rates far below the existing tariff. At an informal discussion of the subject in New Jork, 'Thurs. day, it was agreed that nothing could be done to currect the situation with the ipril redaction pending before shippers. It was the general sentment that the execution of the new law would have to be the means of reforming the cutting. $-E x$.

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