

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 1, 1895.

No. 44

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 49 Hudson Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

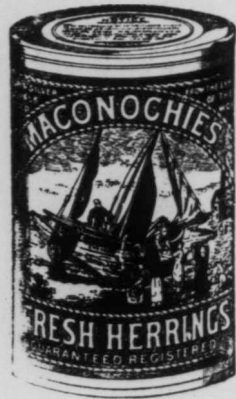
LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DRY STOKING TOBACCOS.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

THE CANADIAN GROCER



First Quality

Potted Meats

AND

Fish Delicacies



Jams

Jellies

Essences

Marmalades

etc.



To be obtained through all Leading Wholesale Grocers.

Maconochie Brothers

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For further particulars apply to agents:—

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**
"New Process" Soda, finest on the market.



Fry's

MOST DELICIOUS
Pure Cocoas
and . . .
Chocolates

100 Prize Medal goods. It pays to sell them.



MACURQUARHT'S
**Worcestershire
Sauce . . .**

A first-class article at a reasonable price.

**INCREASES THE APPETITE.
AIDS DIGESTION.**

FAULDER'S Silver Pan Jams and Marmalades

* contain no verdigris as fruit does not touch copper or brass during manufacture, being made in Silver-lined Pans.

STANDS SECOND TO NONE.



Cox's

REFINED
SPARKLING

Gelatine

For Strength and Purity, stands unrivalled.

Grocers would do well to keep all the above brands in stock.

ARTHUR P. TIPPET & CO., Agents

MONTREAL TORONTO

How About Paper Bags?

We make them.

They are
Full Count
Full Weight
Well Printed

Our bags are the largest made of each respective size.

The Paper
The Bags
The Printing

All made and done
under one roof, by one
firm, earning but one
profit.

SEND FOR SAMPLES AND PRICES.

The **E. B. Eddy Co.** Ltd.

Head Office and Factories: HULL, CANADA
Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

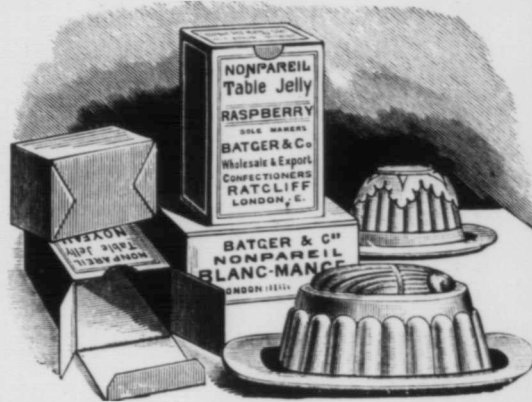
Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
Ransom, Forbes & Co.
Laporte, Martin & Cie.
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N. Quintal, Fils & Cie.
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Eby, Blain Co., Ltd.
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KINGSTON

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QUEBEC

Davidson & Co.
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Agents

Montreal

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



Kippered Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

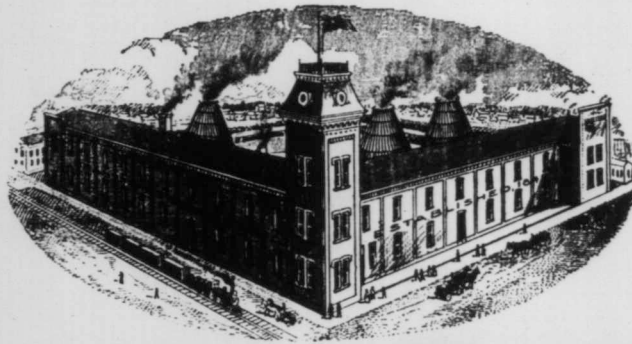
"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) **JOHN BAKER EDWARDS, Ph.D., D.C.L.**
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

THE BRANTFORD STONWARE MFG. CO., LTD.

BRANTFORD, CANADA



FOR . . .
**Rockingham, Yellow, Bristol and
Salt-Glazed Stoneware**

Established 1849 - Incorporated 1894

Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidors, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, ONT,

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea

Is like a gold mine to the merchant—large dividends without much effort. Quite true, Grand Mogul Tea is not placed in stores on approval, to be sold or returned. **Only goods of questionable quality and no reputation are so placed.** All merchants who handle this best of all teas are asked to do so after the most careful test with all competitors. This test wins us the order. Every merchant who handles this excellent tea has bought it on its high quality and well deserved popularity.

WM. TUFTS & SON, Agents, British Columbia.
HOOD BROS. & CO., Agents, Manitoba.

T. B. ESCOTT & CO. Sole Agents
Wholesale Grocers LONDON, ONT.

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.

In Barrels and Drums.

Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Highest Award

INDUSTRIAL EXHIBITION

1895

SILVER MEDAL

AWARDED TO

"Reindeer" Brand Condensed Milk

Condensed Coffee and Condensed Cocoa

The "Hevelius"

Is the name of the vessel which recently arrived at New York direct from Rio De Janeiro, with a large consignment of Rio Coffee for **W. H. GILLARD & CO., HAMILTON.**

The coffee will be sold to the trade at close prices. If you want Rio Coffee at the right prices, correspond with this firm.

**YOUNG GIRLS
OLD GIRLS
ALL KINDS OF GIRLS
LIKE
CHOCOLATES ^{A^ND} BONBONS**

We have them—Come with us.

WM. PATERSON & SON - - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 1, 1895

(\$2.00 per Year) No. 44

DROPS FROM THE EDITOR'S PEN.

Have not the Brownies been over-baked a little?

* * *

A merchant should be as affable selling pickles as dispensing sugar.

* * *

Chili's foreign trade last year decreased \$14,000,000. That's chilly.

* * *

He that loaneth money often roameth abroad in vain in search of it.

* * *

A little carelessness on a clerk's part may cause much damage. Be careful.

* * *

Clerks who associate with bad companions cannot expect to draw good customers.

* * *

Printers' ink, black as it is, has lit the pathway of many a merchant to success.

* * *

"Bust" rhymes with trust, but the worst of it is that the great trusts will not "bust."

* * *

"All the world's a stage," but all who are playing the part of merchants are not born actors.

* * *

Generosity towards clerks pays, while a mean employer begets an unprofitable employe.

* * *

Keep your money in your business or your money will probably put you out of business.

* * *

A "kicker" in the association is a good thing, when his kicks are timely and well-directed.

* * *

The advertisement has a two-fold mission: It introduces the merchant to the buyer and sells his wares.

* * *

I see that Indian Pekoe fannings were offered in London, Eng., the other day as

low as 4½d., duty paid. May those who drink such tea have copper bottom stomachs! They need them.

* * *

If you have a leak in your business locate and stop it. Otherwise, pump as you may, you will founder in the sea of bankruptcy.

* * *

When the merchant and the clerk do not pull together it is clear they cannot pull business to the store.

* * *

He who endorses for a friend exercises an implicit trust in mankind that should be condemned rather than condoned.

* * *

Whatsoever a man soweth that shall he reap. If you do not plant good advertisements you cannot expect to reap good business.

* * *

It is better to have the latter than the first days of one's life paved with ease. Begin smooth, end rough; begin rough, end smooth.

* * *

More endowed with riches than he who is born with a silver spoon in his mouth is he who comes into the world with a penchant for work.

* * *

When a merchant begins to cut prices he is unconsciously preparing the soil for a crop of tares that will eventually spring up and choke his business to death.

* * *

The authorities of Hammond, Ind., have decided to drive the canned horse meat business out of the town. That is right. The horse was made to be driven, not eaten.

* * *

Now that Canadian horses are a factor on the English market, we may expect stories to be manufactured to the effect that equines

from this side of the Atlantic are affected with some virulent disease. Some people in Great Britain, you know, are affected with a disease which becomes abnormal whenever Canadian live stock or produce becomes prominent on the market.

* * *

There are two descriptions of competition—legitimate and illegitimate. The latter kills active and slothful merchants alike; the former only gives the quietus to the slothful.

* * *

Indian and Ceylon teas are gradually working their way into the United States. Like Mickey Free's father, these teas may safely be expected to get the body where the head has preceded.

* * *

The man to whom you are paying money may be honest, but get a receipt notwithstanding. There are other things besides dishonesty that sometimes compel the payment of an account already liquidated.

* * *

The richness being shown by the gold mines in British Columbia is enough to give Canada an attack of "swelled head." It is to be hoped, however, they will rather help to give the country a swelled population.

* * *

An ordinance in Centralia, Ill., decrees that the displays in front of the grocery stores of that place must not be more than two feet. I do not know what kind of feet the people in Centralia have, but such an ordinance in Chicago would leave little room for pedestrians to get about.

* * *

It is said that the recent decline in the European sugar market was "merely the result of a successful effort to twist some remaining speculative holdings into control of operators who are concentrating stocks for bullish purposes." It would be a good thing for trade if these manipulators would twist themselves out of existence.



GROCERY CLERKS IN MONTREAL.

EDITOR GROCER,—Answering to a demand upon me, I write you these few lines to show to the readers of your valuable and interesting paper, and especially to the grocery trade, the position of grocery clerks of this city compared with other trades. It is a delicate question to touch, but I shall do my best to deal with facts, with the intention of improving the position of clerks, if possible.

Now, Mr. Editor, what a grocer expects from his clerk is education, honesty, intelligence, neatness in dress, politeness, and a good many other qualities, so that he can rely on his abilities to increase his trade. To acquire all these good qualities the young man who wants to be a good grocer should employ his leisure hours in educating himself in this delicate line of trade; for it is a very delicate trade, the grocery, and it requires a good training to be a successful grocer. He has to be up in the morning at six o'clock, the latest, and he is in harness till ten or eleven o'clock at night. Has he time to devote himself to any lecture, to any study of methods of improving his line of trade? Certainly not. But he has to be well educated to be a good merchant and a good citizen, and it is only by taking hours that he should devote to sleep that an ambitious young fellow can learn anything in the way of education.

Is the clerk well paid for his long labor? I say no. And the fault lies with grocers themselves. The reason is this: If grocers would organize and come to an understanding between themselves on a certain margin of profit, on a margin to meet expenses, and leave a profit for themselves, they could well afford to pay better salaries to clerks thoroughly acquainted with the trade; but as stores are run to-day in general, with the increase of expenses that has taken place since the last ten years, the property has increased in value, having the effect of increasing the rents. Rents being higher, the municipal taxes, which are based on rents, have increased. The license-taxes have increased 100 per cent. lately. With these increased expenditures on the shoulders of grocers, it seems to me that they should take means to have a larger margin of profit and thus be in a position to pay their employes a better salary for their long day's work. They would then have better employes, while the young man would take a greater interest in the welfare of his patron; the grocer would make more money, and both would be better off.

On what margin are goods sold to-day in

Montreal? I don't believe storekeepers get 10 per cent. on an average, and, to prove this, I will tell you that I know of a house here, that is pushing for business, that sells a bottle of Hennessy's brandy for \$1.10, which costs by the case \$1.05. That is one out of a hundred similar cases that I could enumerate of the way grocers are selling their goods to day. Grocers keep stores, not for the benefit of the passers-by, but for their own benefit, with the idea of increasing their capital. Selling goods on such a small profit I call giving goods away to the public, for which the grocers will never get any thanks.

Employers and employes should well understand that it is to their best interests that they should join their respective associations and discuss the matter thoroughly, and come to an understanding on a higher schedule of profit for the good of our community.

One example to show what salary a good clerk can get was illustrated to me the other day. A grocery friend, knowing that I was out of a situation, sent for me. After taking many references as to my experience, I decided to take the situation. I asked him the hours of labor. He told me that I would have to open the store at 6 30 a.m. and close same at 10 p.m. every day, and that the salary would be seven dollars a week. I thanked the party for his kindness in thinking of me, but could not accept a position on that salary. Now, that party is not to blame, as he has to compete with his neighbors on small margins.

I hope, Mr. Editor, that I haven't been too long in discussing this important subject, and hope that the study of these facts by the parties interested will bring some good results. By doing this they will appreciate their trade better, and by improving their business, better salaries can be given to clerks. All grocers should subscribe to a trade paper, such as THE CANADIAN GROCER, where matters most interesting to the trade could be discussed.

Hoping that good results will derive from this long article, and thanking your readers, I remain yours, etc.,

J. BTE. E. POIRIER,
President Montreal Retail Grocers'
Clerks' Association.

Montreal, Oct. 28, 1895.

IT SETTLES THE QUESTION.

The decision of the Board of General Appraisers and the N. Y. Circuit Court affirming British Columbia red cedar lumber to be free within the meaning of the U. S. tariff, is looked upon by lumbermen as settling the long pending question of whether the U. S. market was open to the competition of British Columbia lumbermen. The sample shipment of lumber on which the test case

was settled was beveled cedar siding, and it is, therefore, taken for granted that this description of lumber will be admitted free. There is yet, however, a question that it is manufactured lumber, but the decision of the Board of Appraisers will most probably be overthrown.

HE TAKES WHAT HE DEEMS BEST.

The manufacturer who thinks he can ignore the retail grocer—can compel him to come in like the Scriptural rich man who prepared a feast, may, like him, be obliged to go into the highways and hedges, into the byways—among the less intelligent and more pliable classes of trade—to secure the sale of his goods. The self-reliant grocer cannot be compelled to sell the most widely-advertised product; he will do as he deems best and his customers will do as he recommends—will do it every time. All the billboard and street-car advertising, all the appeals to consumers, count for naught unless first the good will of the grocer is obtained. Remember this, manufacturers; and remember, too, that the grocery trade press is the grocers' parliament—it speaks for him—speaks for the man in the village and the man in the city; it voices his sentiments, it is, as one of our subscribers happily puts it, the rudder by which his individual business is steered; and he will steer clear of the enemy of the grocers' parliament every time. There is no bulldozing in this—no boycotting—it is a statement of a fact.—New England Grocer.

COLD STORAGE IN MONTREAL.

The present owners of the block of land, buildings, etc., formerly owned by the Canada Meat Packing Company, on Murray, Wellington and Young streets, and the owners of the block of land and buildings on corner of Wellington and Colborne streets, Montreal, have completed arrangements to amalgamate and form a joint stock company to carry on a refrigerated storage business, under the name of "The Canada Cold Storage and Freezing Co.," of Montreal. The buildings are strongly constructed, have a total capacity of one million cubic feet, and are admirably suited for the business. Facing on four streets, with railway tracks already in place, goods can be handled very expeditiously and economically. The location is close to the canal docks and the street railway cars pass on two sides of the property. Thos. Fraser & Co. have been carrying on a cold storage business in one of the properties this past season. Tenders have been called for the latest improved mechanical refrigerating machinery, which will be placed in the former building. Incorporation will be called for in due course.

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The Peer
of all
Coffees

CONTROLLED BY

JAMES TURNER & CO. - *Hamilton*

IN

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - **Toronto**

PROTECTED FROM REMOVAL.

THE Dry Goods Economist's Washington representative has secured from the State Department the following list of all the consulates and commercial agencies whose incumbents, owing to the recent Presidential order, will hereafter be protected from removal by the fact that it will not be possible to select their successors except through the impartial regulations of Civil Service. The list will be subject to slight modifications from year to year, as compensations are occasionally changed in accordance with the volume of business of a consular district:

ARGENTINE REPUBLIC.—Buenos Ayres.
AUSTRIA-HUNGARY.—Budapest, Reichenberg, Trieste.
BELGIUM.—Brussels, Ghent, Liege.
BRAZIL.—Bahia, Para, Pernambuco, Santos.
CHINA.—Ningpoo.
COLOMBIA.—Barranquilla.
COSTA RICA.—San Jose.
DENMARK AND DOMINIONS.—Copenhagen, St. Thomas.
DOMINICAN REPUBLIC.—Santo Domingo.
FRANCE AND DOMINIONS.—Calais, Cognac, Guadeloupe Island, Limoges, Lyons, Marseilles, Martinique, Nantes, Nice,

Rheims, Roubaix, Rouen, St. Etienne, St. Pierre, Tahiti.

GERMANY.—Aix la Chapelle, Annaberg, Bamberg, Bremen, Breslau, Brunswick, Chemnitz, Cologne, Crefeld, Dusseldorf, Freiburg, Furth, Glauchau, Hamburg, Hanover, Kehl, Leipsic, Magdeburg, Mannheim, Mayence, Munich, Plauen, Sonneberg, Stettin, Stuttgart, Weimar.

GREAT BRITAIN AND DOMINIONS.—Amherstburg, Antigua, Auckland, Barbadoes, Belize, Bermuda, Birmingham, Bristol, Brockville, Cape Town, Cardiff, Ceylon, Charlottetown, Chatham, Clifton, Coaticook, Cork, Dublin, Dundee, Dumfermline, Fort Erie, Gaspé Basin, Gibraltar, Goderich, Guelph, Hamilton, Huddersfield, Kingston, Leeds, Leith, London, Ont.; Malta, Moncton, Morrisburgh, Nassau, Newcastle, Nottingham, Orilia, Pictou, Port Antonio, Port Hope, Port Louis, Port Sarnia, Port Stanley and St. Thomas, Prescott, Quebec, Sheffield, Sherbrooke, Sierra Leone, Southampton, St. Christopher, St. Helena, St. Hyacinthe, St. John, N.B.; St. John's, N.F.; St. John's, Quebec; St. Stephen, Stratford, Ont.; Swansea, Sydney, Three Rivers, Toronto, Trinidad, Tunstall, Victoria, Wallaceburgh, Windsor, N.S.; Windsor, Ont.; Winnipeg, Woodstock, Yarmouth, N.S.

GREECE.—Athens, Patras.

HAITI.—Cape Haitien.

HONDURAS.—Ruatán, Tegucigalpa.

ITALY.—Castellamare di Stabia, Catania, Florence, Genoa, Leghorn, Messina, Milan, Naples, Palermo, Turin, Venice.

MADAGASCAR.—Tamatave.

MEXICO.—Acapulco, Matamoras, Merida, Nogales, Paso del Norte, Piedras Negras, Tampico, Tuxpan.

NETHERLANDS AND DOMINIONS.—Amsterdam, Batavia, Curacao, Rotterdam.

NICARAGUA.—Managua, San Juan del Norte.

PARAGUAY.—Asuncion.

PORTUGAL AND DOMINIONS.—Fayal, Funchal, Mozambique.

RUSSIA.—Odessa.

SALVADOR.—San Salvador.

SPAIN AND DOMINIONS.—Baracoa, Cadiz, Cardenas, Cienfuegos, Denia, Malaga, Manilla, Sagua la Grande, San Juan, Santiago de Cuba.

SWEDEN AND NORWAY.—Christiania, Gothenberg, Stockholm.

SWITZERLAND.—Geneva, Horgen, Zurich.

TURKEY AND DOMINIONS.—Beirut, Jerusalem, Sivas, Smyrna.

VENEZUELA.—La Guayra, Maracaibo, Puerto Cabello.

ZANZIBAR.—Zanzibar.

OUR 20, 25 ^{AND} 30 CENT
BROOMS CANNOT BE BEAT.

ORDER

DAISY, THISTLE ^{and} ROSE

And you will have the Best Value in the market. On lots of
5 Dozen assorted we will allow freight charges.

H. A. NELSON & SONS, Toronto and Montreal

NEW FRUITS

Currants
Apricots
Peaches
Figs

It will pay you to have our quotations before placing your order for any of these lines.
SPECIAL QUOTATIONS ON LARGE LOTS.

Valencias
Muscatels
Peels

DAVIDSON & HAY Wholesale Grocers **TORONTO**



OUR "ABSOLUTELY PURE"
Buckwheat Flour
NO MIXTURE.
YOU BUY WHAT YOU PAY FOR.
E. D. TILLSON, - Tilsonburg, Ont.

Laughing Babies



all over Canada are blessing the mothers who have brought them up on Jersey Brand Condensed Milk. We solicit a trial order from every grocer.

The Babies' Friend

"JERSEY BRAND"
CONDENSED MILK.

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

HAMILTON TRADE GOSSIP.

DURING the past week trade has dropped off a little, but there is still a good volume of business passing; in fact, some at least of the wholesale houses have found it necessary to bring back their employes at night. As far as I can learn, Hamilton's wholesale houses have not much cause for complaint regarding the volume of business that has been passing their way lately. Neither have they much cause for complaint regarding payments.

I find that the tea market has lost none of its firmness. In fact, generally speaking, it is firmer than it was a week ago, especially on medium Congous, which are now being very much sought after on account of the high price of Ceylon tea. In China teas there has been an advance the past week of something like 2c. per pound. Japan teas are being held very firm, and nothing like a decent liquoring tea can be obtained under 16c., but the tea most in demand ranges from 17 to 18c. The better grades are rather neglected. No quantity of Young Hysons have come upon the market, and any desirable teas of this description are picked up as soon as offered. Locally the turnover during the week has been fair for the season.

The demand for sugar has fallen off considerably during the past week or ten days.

But in spite of this the movement is quite equal to that usually obtaining at this season. We quote as before: Granulated, 4 $\frac{3}{8}$ to 4 $\frac{1}{2}$ c.; yellows, 3 to 3 $\frac{3}{8}$ c.; brights, 3 $\frac{1}{4}$ to 3 $\frac{3}{8}$ c.

The feature of the grocery trade during the past week has been the sharp advance in Valencia raisins. Quotations received on Tuesday by importers here show that second quality fruit would cost about 5 $\frac{3}{4}$ c. net cash, laid down here. "In view of the bareness of the market in Spain, it seems safe to consider the advance a permanent one," remarked a wholesaler to me. "And one that is likely to affect the California raisin market, and that at no distant day." Very few off-stalk Valencias are being offered, and they are not wanted. Fine off-stalk Valencias are worth 5 to 5 $\frac{1}{4}$ c., ordinary selected 5 $\frac{1}{4}$ to 5 $\frac{3}{4}$ c., and best selected 5 $\frac{3}{4}$ to 6 $\frac{1}{4}$ c.

The advances which have taken place in currants have been fully maintained, and, judging from present indications, there is no possibility of a reaction. "And merchants," remarked a wholesaler to me, "can make no mistake in making their purchases now for the holiday trade." The idea as to price is: Provincials, 3 $\frac{3}{4}$ to 4c.; Filiatras, 4 $\frac{1}{4}$ to 4 $\frac{1}{2}$ c.; Patras, 4 $\frac{1}{2}$ to 5c.; Vostizzas, 5 $\frac{1}{2}$ to 6 $\frac{3}{4}$ c., according to quality. "It would pay for retailers to know," remarked an importer to me, "that there is more than one quality of

currants put up under similar brands. Merchants should therefore be very careful in buying. The difference in the quality of Vostizza currants is very marked."

The canned goods market is practically featureless. Ruling quotations are: Tomatoes, 75 to 85c., according to brand; corn, 75 to 85c.; peas, 80c. to \$1, according to brand.

Coffees continue much as before. With the advent of the winter months, naturally, a greater consumption is looked for. Green coffee is quoted: Rios, 19 to 20c.; Java, 29 to 32c.; Mocha, 30 to 32c.

There are new season's French prunes on the spot. They are quoted at 4 $\frac{1}{2}$ c., but there is no enquiry for them. Bosnia prunes are being quoted to arrive at 6c. Shipments are due here in a week or ten days.

I am told there is quite a good movement in both syrups and molasses. The molasses most wanted is that ranging from 23 to 25c., and that again at from 32 to 35c. In syrups, 30 to 32c. is the ruling idea. Some good values are being offered in American syrups, which are being brought in and underselling the native product, notwithstanding the heavy duty. Corn syrups are going into consumption more since the reduction in price. "Carrying out," remarked one wholesaler,

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

THE IRELAND CO.'S
BUCKWHEAT
FLOUR

In 2 $\frac{1}{2}$ lb. Packages. 2 doz. per Case.
" 5 " " " 1 " " "

TORONTO, ONT.

The most attractive Package on the market. It sells at sight.

Will it interest you

to know that you get the best **CLEANED CURRANTS** when you buy them from us? We make a specialty in this line—3 crown, 5 crown, 7 crown.

All our lines of Groceries are full and complete and all fresh.

OUR MAIL ORDER SYSTEM IS MOST PERFECT.

BALFOUR & COMPANY,

Hamilton.

"the old adage that price has a great deal to do with the increase in the consumption in a great many lines. When it was 50c. per gallon we did not keep it in stock; now that the price is down to 40c., we are selling large quantities."

F. W. Fearman, the pork packer, is fairly well employed, but the price of hogs is somewhat retarding operations. "In Chicago," explained one of Mr. Fearman's sons, "hogs were on Tuesday quoted at \$3.40 to \$3.70, and in Buffalo at \$3.75 to \$3.80. Now we are paying \$4 to \$4.10, and still the farmers are holding for higher prices. Our English agents advise that they expect a low run of values, and urge us to be cautious."

I ran against Mr. W. W. Montague, of Dunnville, on Wednesday, while he was in one of the warehouses buying some assorting parcels. "Trade is good," he said in reply to a query. "It has improved wonderfully the last few weeks, but the outlook was blue a short time ago," Mr. Montague is a cousin of the Secretary of State, and proud is he of his honored cousin. By-the-bye, I am told that Mr. Montague has a seventeen-

year-old daughter who promises to be about as famous as an eloquentist as his cousin, the Secretary of State, is as an orator.

Lumsden Bros. have this week received a shipment of 400 packages of China teas, all blacks.

Walter Woods & Co. are busily employed at the moment in shipment of brooms, brushes, woodenware and a number of other lines, which customers desire to get before the close of navigation.

Lucas, Steele & Bristol, who make a specialty of the article, are just in receipt of their usual fall shipment of English rock candy. The firm is quoting low prices.

Lucas, Steele & Bristol are in receipt of a large shipment of black teas in half-chests and caddies. "It was a very advantageous purchase," explained one of the members of the firm, "the people from whom we bought them advising us that they would cost 3c. per pound more to day."

Balfour & Co. have a large line of Valencia raisins and currants on the *Frerona*, due to arrive in Montreal in a few days. "These lines have gone up very much, but we find our customers are willing to pay the higher figure for the class of fruit we handle," it was explained to me. Balfour & Co. have had a busy week of it filling orders

for the Upper Lakes and Manitoba. They expect their shipment of Lipton's teas every day.

Balfour & Co. expect to be settled down in their new building about the end of the month. "We shall move over gradually," said Mr. Balfour. "Goods arriving are being sent there now."

James Turner & Co. report a large trade in "Mecca" coffee. "We have orders from as far east as Kingston," said a member of the firm.

W. H. Gillard & Co. have sold out the three carloads of China black teas they received about a month ago, and are now in receipt of a duplicate shipment of same quantity; also 500 packages of "Big Gun" Japans, and documents of 300 packages of Moyune Young Hyson points which left Shanghai Oct. 1.

In September last W. H. Gillard & Co. sold a dealer in Manitoba a sample package of Dalu Kola Congou, a blend, and on Wednesday last they received a duplicate order from the customer for five chests of the same.

W. L. E.

CHEAP CALIFORNIA FRUIT.

Smith & Keighley, Toronto, are offering a line of California dried apricots at 9c.; dried peaches at 8c., and prunes at 4½c. in 50 lb. bags.

FLAG-SHIP
BRAND

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

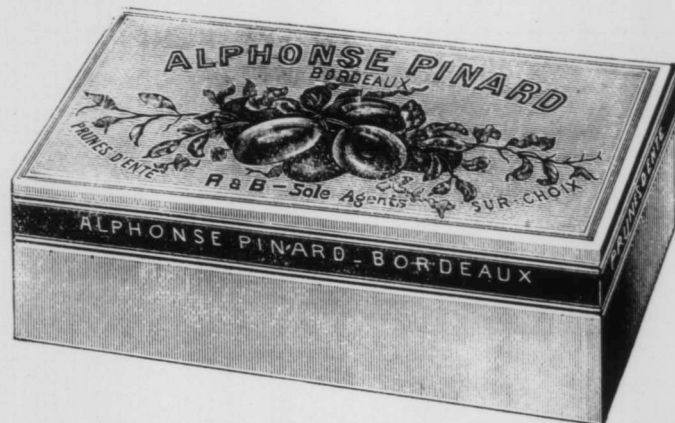
ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in 1/4 boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

TURNER, MACKEAND & CO. - Winnipeg
Wholesale Grocers.

Seasonable Seasonings For the Season

Sage
Summer Savory
Thyme
Sweet Marjoram and
Poultry Dressing

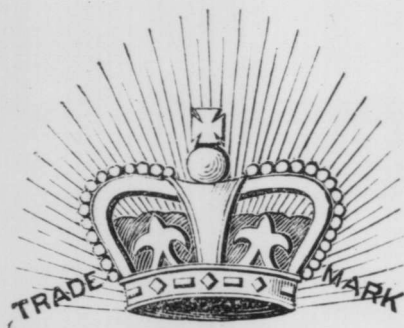
Fresh, Pure, Strong, Rubbed and Ground, in packages and bulk.

See our men when they call.



The SNOW DRIFT CO. = Brantford, Ont.

THIS CROWN is the trade mark of the leading line of



REGISTERED

UNSURPASSED FOR QUALITY

Flavoring Extracts

. . . ON THE MARKET . . .

ROBERT GREIG & CO.

. . . MONTREAL

GROCERS' SUNDRIES
EXTRACTS
MUSTARD
KETCHUP
OILS, ETC.

THE CANADIAN GROCER

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THE DUTY ON RICE.

THE CANADIAN GROCER has more than once dealt with the duty on rice. We are inspired to again do so by a circumstance which recently came under our observation.

Against cleaned rice there is a duty of one and one-fourth of a cent per pound, but in spite of this fact there are wholesalers who are bringing their supplies of this article from England. We know one house that has purchased the whole of its anticipated requirements in that country. It is this that has induced us to return to the subject.

The cost of the rice in question before it passed the Customs was less than two cents per pound. By the time it had passed the Customs and paid the one and one-fourth of a cent duty, its cost had swelled to three and one-fourth cents per pound. The duty, therefore, enhanced the price to the extent of about 62½ per cent.

The importer here cited was, however, more fortunate in the percentage of duty paid than was the average importer of last year.

Turning to the Trade and Navigation Returns of 1894 we find that there were brought into the country during that year 6,236,388 pounds of rice valued at \$106,882, the duty on which was \$68,764.62 or a little over 64½ per cent.

One unacquainted with the facts would naturally infer, with a duty averaging over 64 per cent., that rice milling, if not rice growing, was an important industry in Canada. It is important for two mills and for three or four score of people who earn their bread and butter by it. If our memory serves us, the number of persons employed in the industry is less than one hundred. Surely, then, to tax the people of this country for the purpose of giving employment to so few people is an injustice. It is an illus-

tration, indeed, where the "saving minority" is more important than the great majority.

But it would be unfair to overlook the fact that the rice manufacturers of the country are also taxed for the raw material they import. On the unhulled, uncleaned or paddy rice they bring in they are mulcted to the extent of three-tenths of one cent per pound. And we find that last year they contributed to the Government treasury on this account the sum of \$8,178.

But a comparison between the percentage of duty paid by the importer of rice and that of the mill-owner on his raw material shows a difference of nearly 60 per cent. in favor of the latter. In other words, the importer pays over 64½ per cent. on finished rice, while the mill-owner pays a duty of scarcely 5 per cent. If the duty is put on the raw material for the purpose of mollifying the importer and the consumer, obviously the attempt is weak. Here are the figures according to the Trade and Navigation Returns: Unhulled, uncleaned or paddy rice, 13,996,983 pounds, valued at \$136,761; duty, \$8,178. We have already given the figures regarding the cleaned rice imported.

Another striking feature revealed by the Trade and Navigation Returns is the proportion of cleaned (consumed by the people) and uncleaned (used by the mills) brought into the country. Of rice we last year imported in value \$106,882 worth and of uncleaned \$136,761, or nearly 78 per cent of cleaned to uncleaned, while in quantity the proportion was nearly 45 per cent. of the former to the latter.

These figures show that, in spite of a tariff evidently intended to be high enough to be prohibitory, Canadians have to import about one-half of the rice they require.

Obviously, the duty on rice is an injustice, and a rank one at that. The Government should not allow another session to pass without doing something to remedy the evil.

SHOULD BE MADE PAY THE PIPER.

COMPETITION between the department stores in Toronto is becoming so keen that it promises to be the death of some of them.

No one will probably regret if the promise becomes a reality.

Department stores are undoubtedly an evil. The daily newspapers get large advertisements from these concerns, but it is probably no exaggeration to say that even the newspapers are not the gainers in the long run: Department stores kill other advertisers and drive away subscribers.

But granted that the daily newspapers are gainers by the existence of the department stores, it is questionable whether any other class in the community are.

Manufacturers are not benefitted. Neither are the wholesalers. Store property in the vicinity of these department houses and

store property in outlying districts alike depreciate in value. Then one thing is certain: the wages of clerks and the wages of working people, male as well as female, are not appreciated by the "Cheap John" class of business which these stores carry on.

But of course the greatest sufferer by the advent of the department store is the retailer. It is all very well to declare that there are some retailers who should not be in business anyhow, small and incompetent ones for instance. But the trouble is that large and competent ones are also being made to suffer. Some are closed out altogether, while others have a struggle to keep their heads above water.

The department store is a monopoly, and anything that monopolizes trade cannot be a good thing for the community in which it exists. Ninety-nine per cent. of those who imagine they are saving money by buying their goods at these department stores would probably readily acknowledge that the injury these department stores are working is out of all proportion to the benefit they bestow.

The improvement of a thoroughfare, the construction of a railroad and other undertakings nearly always entail the payment of damages to someone. Yet these undertakings are admittedly for the public good. And if institutions admittedly on the whole beneficial to the community are compelled to pay damages, why should institutions such as department stores, admittedly on the whole inimical, be allowed to work injury right and left without being made to pay for the privilege of doing so?

THE CANADIAN GROCER does not, of course, mean to say that the department store should be made to pay damages to every retailer that it forces out of business. Such a contention would be too absurd to advance. Nor do we maintain that department stores should be withheld from starting up; that would be interference with the freedom of trade.

But what we do maintain is that the department store should be compelled to pay to the community in some way something proportionate to the privileges they enjoy, if not for the evil they work.

MARITIME PROVINCE POTATOES.

The potato crop in the Maritime Province is a heavy one. When in Shediac, N.B., THE CANADIAN GROCER found the principal street completely blocked with farmers' teams all laden with potatoes. One dealer alone, who ships to the West Indies, has handled 25,000 barrels so far this season, and recently the deliveries from the farmers averaged over 1,000 barrels per day. The price paid per barrel is 70c for the ordinary varieties, and for Garnets 75c.

In P.E. Island the crop is so abundant that potatoes are almost a drug on the market.

HON. MR. WALLACE AND CUSTOMS VALUATION.

SERIOUS complaint is made by Hon. N. Clarke Wallace, Controller of Customs, of some statements in the Ottawa correspondence of THE CANADIAN GROCER, Oct. 4. The article in question, our readers will remember, dealt generally with the vacant Commissionership of Customs, and complained that political reasons would probably determine the class of man chosen to fill the position. All the statements were in the nature of information for the business interests of Canada which support this journal, and which it, in turn, desires to serve on all occasions. The article was moderately and courteously expressed, and contained no charges of a personal nature, nor anything which reflected upon private character.

We understand that the Controller thinks that the article involves a charge of conspiracy against himself to compel Mr. Douglass to act unfairly in the matter of Customs valuation. He is clearly mistaken in such a view, for that is not the meaning intended to be conveyed by any of our articles regarding the Customs administration, and if any reference in the Ottawa correspondence in question seems to convey that impression, we are glad to disclaim it and regret that such an imputation should appear to be made.

As a matter of fact THE CANADIAN GROCER has repeatedly expressed its high regard for the Controller of Customs. It has, indeed, been accused of partiality towards him on different occasions, because it has spoken of his industry, of his capacity as a business man in a Government badly needing more business men in its make up, and of his personal worth. We still hold these opinions. We are as ready as ever to record his general willingness to listen to trade complaints and remedy abuses when such are pointed out.

But Hon. Clarke Wallace and the administration of the Customs Department are two different things. Political influences in public affairs didn't originate with Mr. Wallace. They are a legacy of times past. Neither party is free from the offence. Disputes as to rates of duty recently in the hardware trade have given rise to a feeling that the Customs Department unduly press upon the importer in the interest, apparently, of a few Canadian concerns. This question has been discussed in Parliament, in THE CANADIAN GROCER, and in other public journals. Discussion is free, and must continue so. Any attempt to muzzle public expression of opinion or stifle fair criticism would have a very bad effect, both politically and otherwise. At the same time, Hon. Mr. Wallace may imagine that reflections upon the system are intended for himself, personally or officially. This is not so, as far as this jour-

nal is concerned, and we wish to make the most distinct disclaimer of the slightest intention to attack him in his individual or official capacity. It is a system, not a man, we are dealing with. If any remarks in the Ottawa correspondence referred to can, fairly or unfairly, be construed into an injurious attack on character, we would greatly regret it, because this is a business man's paper, and wishes to have no party bias or personal animus in discussing public affairs.

Of course, we realize the difficulty of Mr. Wallace's position. He has to raise a revenue and the law gives him large discretionary powers. To business men his department is by far the most important branch of Government. He is certainly the most vigorous Minister of Customs we have yet had, and if the importers think the law is being strained to make them pay more duties than is necessary they will naturally air their grievances. They have a right to do so, and this journal is equally free to help them in their efforts. THE CANADIAN GROCER has no interest to serve, other than the interests of the merchant community whom it represents. It would not be worthy of support if it were not a fearless champion of the trade, and ready, even at inconvenience and cost, to stand up boldly for free discussion. But attacks on public men, as men, are not part of its programme, and Mr. Wallace may rest assured that the situation does not call for a campaign on his part against a paper which has always been a fair, nay a generous critic, a critic which may be antagonized, but one which cannot be muzzled.

THE MONTREAL COLLECTORSHIP.

THE following snappy correspondence was given out for publication this week by the Montreal Board of Trade, and will show the ill-feeling prevalent in Montreal in regard to the delay in appointing a Collector of Customs:

HON. MACKENZIE BOWELL, Premier of Canada:

SIR, I have the honor, by the direction of the Council of this Board, to again communicate to you the appended resolution adopted by it on the 9th of April, with regard to the delay in appointing a Collector of Customs at this port, and to express the disappointment felt by the Council that, although in acknowledging receipt of that resolution, you said that the matter would have the Cabinet's best attention, no appointment has yet been made.

The Collectorship of Customs became vacant in January 1893, and the Council is constrained to express its opinion that the action of the Government in delaying the appointment of a Collector for nearly three years indicates an indifference to the welfare of Montreal and a lack of regard for the representations made by this Board and the commercial community generally, that is most regrettable.

The Council prays that the Government will not further delay the appointment of a Collector of Customs for this port.

I have the honor, etc.,

Your obedient servant,

GEO. HADRILL, Secretary.

The resolution adopted by the Board is as follows:

That the Council of the Montreal Board of Trade hereby asks the attention of the Government to the long continued vacancy in the Customs Collectorship of this port.

That the Council, in common with the business community generally, gladly bears testimony to the able and efficient

manner in which the Acting Collector has succeeded, by an unremitting devotion to the public service, in discharging the duties of the Collectorship; but that it considers that it is detrimental to the prestige of the chief port of the Dominion, as the combined duties of Collector and Acting Collector are more than one person can discharge, and unsatisfactory to importers, that there should be no Collector of Customs here.

That the Council, therefore, earnestly prays the Government to take the matter of the appointment of a Collector of Customs for the port of Montreal into consideration at once, with a view to action at the earliest possible date.

The Premier replied as follows:

GEORGE HADRILL, Esq., secretary Board of Trade:

SIR,—I have the honor to acknowledge your letter of yesterday enclosing a copy of a resolution adopted by the Council of your Board in April last, calling attention to the necessity for filling the position of Collector of Customs at the port of Montreal. I am exceedingly glad to learn that the Acting Collector has succeeded, by unremitting attention to the public service, in discharging the duties of the Collectorship, and your Council may rest assured that the matter of appointing a Collector will be attended to at the earliest moment practicable.

Yours respectfully,

MACKENZIE BOWELL.

The opinion was plainly expressed to THE CANADIAN GROCER by members of the Council that the Premier's reply was entirely unsatisfactory. The business community were going to have a plain answer, or know the reason why.

ONTARIO APPLES.

The apple market is in a better condition than it was a few weeks ago.

It is not long since, owing to the report that there was a tremendous yield of apples in all parts of the world, the outlook for the grower was bad, and speculators refused to buy up the fruit by the orchard, as is their wont.

Now, however, a slight reaction has set in, the tide seems to have turned the other way, and prices are advancing.

One reason for this is that, owing to the poor outlook before mentioned, large quantities of Ontario fall apples were not marketed, but instead were allowed to spoil. The results are that winter apples are being early called for, and the quotations for good fruit are firming up generally and in some lines actually advancing.

FIRMNESS OF BOSNIA PRUNES.

Bosnia prunes promise to be a scarce, as well as an expensive, commodity on the Canadian market.

Owing to the high price, the orders placed have been few. "Those who have ordered," said an importer, "are lucky, as the market is firm at the advanced figures. There will be no Bosnia prunes to retail under ten pence."

BIG OPERATIONS IN VALENCIAS.

THE week has been an excited one in wholesale grocery circles in Montreal, owing to the unusual anxiety displayed by buyers to procure supplies of Valencia raisins.

Some time ago THE CANADIAN GROCER referred to the fact that the Escalona's cargo had been almost all taken by western jobbers. This fact was one of the original causes of the activity witnessed this week in Montreal. Expecting that they would have no difficulty in securing their share of the stock on the Escalona, Montreal jobbers offered new crop fruit at very low figures, and were foolish enough to book orders to a considerable extent ahead without providing for supplies ahead. In fact, in some cases the competition for business was carried to such an extent that sales were made entirely irrespective of what supplies would cost laid down in Montreal.

Then came the steadily advancing cables from Denia, which have been going up ever since, the rise being 5s., or 1½c. per lb. from the lowest point at that port this season, and the Montreal jobbers who had sold ahead were in a decidedly unenviable position.

The Escalona came to hand, and they found that the westerners had shut them out. The outcome has been "cakes and ale" to the selling agents, in enabling them to make a quick turnover of the fruit to arrive ex Fremona on the 4th inst. There was a regular rush to buy, and with the demand from shorts anxious to cover and the firm cables, prices from first to second hands improved fully ½c. per pound all round.

The fruit on the steamer in question aggregates 60,000 odd packages—viz., 53,000 half, 4,800 quarter, and 2,700 eighth boxes of Valencia, and the fact that the whole, or almost the whole, of this large quantity has been placed to arrive within the past eight days or so, will afford some idea of the extensive buying done by Montreal houses. In fact, hardly any of it will go west, it being placed in Montreal and Quebec.

BETTER BUTTER MARKET.

Though there is little activity in medium and low grade butter, we have to note a considerable improvement in the finer qualities. Prices have not advanced to any extent, but the market is brisker, with an upward tendency at present.

This improvement is due to the better export demand just now existing for Great Britain.

Dealers, however, should not be too hasty in buying, as the present pleasant state of trade may not last long. The new Australian butter will soon reach the British mar-

kets, and may be followed by reduced values.

In this case the Canadian export demand would, of course, decrease again.

Meantime it may be mentioned that within a fortnight 40,000 tubs of creamery butter from this side of the Atlantic have been disposed of in London at prices varying from 24 to 28c. per pound.

CAN YOU TELL US WHY?

HOW did cheese first come to be artificially colored? For some days the dairy editor of THE CANADIAN GROCER has been worrying over this question. It seems strange that the fad of coloring cheese has become so universal. Cheese in its natural condition is, of course, as everyone knows, white, and the query as to how the people were first educated up to so generally demanding a colored article is therefore an interesting one.

Throughout the English-speaking world a rich-hued cheese is in demand, but there must be an exception to the rule, and so we find an odd community here and there that calls for the white article.

In Toronto and Montreal, for instance, and in fact throughout all Eastern Canada, the call is for the yellow-red product, but in Manitoba and other western districts the pure white article can be easily disposed of in considerable quantities.

This latter circumstance is a fortunate one for some of the Prairie Province manufacturers, who were unlucky enough this year to get hold of a lot of inferior coloring material, which "set" unevenly and turned out a very mottled specimen of cheese. These makers have had to throw away their "dye," and manufacture white cheese, which, as stated above, can be disposed of to a great extent in the local markets.

Turning to Great Britain, where nearly all our export cheese is disposed of, we find that the demand is chiefly for the colored product, but that "white" is in favor in some important centres. Liverpool and Glasgow, for instance, take all red cheese, while Manchester uses white almost exclusively.

These facts show that the call for red cheese is merely a fad supported by local custom, and as a big jobber remarked in the writer's hearing the other day, some day common sense will prevail and white cheese will be universally used. The sooner this change is brought about the better, for it is absurd that people, who are shocked at any attempt at adulteration or artificial coloring in connection with other articles of food, should be to so great an extent in favor of the introduction, for appearance sake, of foreign substance into cheese.

Taking Toronto as a criterion, it may be said that white has begun already to sup-

plant the red cheese. The better classes are calling more than formerly for cheese in its natural state, and the grocers who cater to the fashionable trade have now to keep the white article in stock. Of course, the masses always follow the suit of their wealthier fellow citizens, so we may perhaps expect in time to see the coloring of cheese a thing of the past.

We have made inquiries in various quarters with a view to finding an answer to the query with which this article opens, but in vain. Produce men and grocers seem alike unable to answer the question. The only remark approaching the nature of a reply elicited was to the effect that cheese may have been colored in imitation of butter in order to catch the poor people who were not able to buy the dearer article, and used the cheaper as a substitute.

We should be glad to hear from anyone who has a suggestion to make bearing on a possible solution of this problem.

DON'T SCALD YOUR POULTRY.

Last week THE CANADIAN GROCER made some suggestions regarding the manner in which poultry should be prepared for market, and we trust that country shippers have benefitted by what we said.

This week we wish to throw out another suggestion, nay, a strong recommendation. We want to impress upon shippers the advisability of sending dry-plucked fowl to market, and they can in turn call the attention of farmers and others from whom they get their poultry to this matter.

Dry-plucked poultry is more marketable by long odds than scalded fowl, and the sooner this is learned the better for all concerned.

Scalded fowl does not keep its appearance or freshness like dry-plucked. It turns blue more quickly, and taints more readily, it is said.

Read, mark, learn, so that others may inwardly digest the poultry you send to market, instead of turning up their noses at it, or throwing it away.

MALAGA RAISIN SITUATION.

Malaga raisins, like a good many other lines of foreign dried fruits, have developed a stronger feeling.

The shipments now on the way for Canada ex ss. Fremona are costing considerably less than earlier shipments via Liverpool.

The quantity of fruit imported has not been large and ought to meet with a ready sale. The higher grades, such as connoisseur and dessert clusters, have never shown as fine quality before, and the quality of Malaga fruit generally is better than that of a year ago.

TRADE CHAT.

THE price of eggs has advanced in Regina to 15 cents. Butter made a sharp advance also a few days ago.

The annual commerce of the British colonies amounts to £448,000,000.

The Manitoba Government has decided to start a dairy school in Winnipeg on Jan. 1st next.

Orders at the Tillson Co.'s mills are being received much faster than the output of the mill will fill them.

Mr. and Mrs. E. D. Tillson, of Tilsonburg, have arrived home from Chicago and Minneapolis, via Saulte Ste. Marie.

David Strickler has been appointed by the Bright Cheese Manufacturing Co. to fill the vacancy in the board caused by the death of the late John Little.

The Winnipeg civic health authorities have been devoting attention to the citizens' milk supply lately, and as a result some 300 cows have been isolated or destroyed.

Manitoba cheese shipments are beginning to assume large proportions, as well as grain and live stock exports. One Winnipeg firm in the past ten days has shipped 18,000 pounds to Montreal for export to England.

Land Commissioner Hamilton, of the C.P.R., suggests that a practical milling and baking test be made by the Government of frozen and other inferior grades of wheat, so

that the actual value of frosted wheat may be arrived at.

A Toronto traveler is reported to have sold \$8,000 worth of liquors in Kootenay on one trip.—B.C. Commercial Journal.

Henry Matthew, a prominent business man of Brockville, was married this week to Miss Maggie Beaubien, of Howe Island.

The British Columbia Commercial Journal is urging the people of that province to take advantage of the partial failure of the French sardine industry to embark in the industry for themselves.

On Monday at Toronto Junction, burglars entered the grocery store of Barnes and Padget, by forcing in the iron door at the rear. After drilling a hole in the safe they blew open the door with some explosive, and decamped with about \$30 in silver.

The C.P.R. traffic department is going in for record-breaking in grain carrying this fall. The highest figures of former years have been exceeded several times, but the record of one day last week of 413 cars is not likely to be exceeded this season.

A cable from London (Eng.) says: "The salmon from British Columbia, which the Fishmongers' Company declare to be salmon trout, the sale of which was made illegal, has been declared by experts to belong to the family of salmonidae, though they differ from the British salmon. The Fishmongers' Company has consequently withdrawn its

order prohibiting the sale of frozen salmon from British Columbia, and the importers of the fish are satisfied.

On Saturday fire was discovered in the cellar of G. G. Steele's grocery store, Woodstock, Ont., and was making good headway by the time the employes attacked it with pails of water. They succeeded in extinguishing the flames before much damage was done.

W. B. Cockburn, of the Milton Butter Factory, has purchased the brick store on the corner of Main and Brown streets, Milton, Ont., and the frame dwelling on the east side of it. Mr. Cockburn has commenced excavating, and intends erecting a fine building for a butter factory on the site.

Fire broke out last week in the stone residence of W. H. Gillard, Aberdeen avenue, Hamilton, and threatened to consume building and contents, but was got under control by the fire department after \$600 damage had been done. The fire originated in a frame addition to the house, and spread along the windows of the main building, destroying all the shutters, blinds and curtains.

John McCause, clerk with Butler Bros., Woodstock, Ont., will, on November 1st, enter into partnership in the grocery business with D. D. Black, of the same place. Mr. McCause is an energetic, obliging young man, and possesses a thorough knowledge of the grocery business. The new firm should, as they doubtless will, do a large trade.

Just received ex ss. Escalona . . .

New Valencia Raisins

LAYERS, ETC.

BEST KNOWN BRANDS ON THE MARKET.

We also expect in a few weeks a full assortment of Dried Fruits, such as

RAISINS, FIGS DATES, NUTS

OF ALL
KINDS

Which we offer at very low figures for delivery on arrival of goods.

WRITE FOR QUOTATIONS.

Laporte, Martin & Cie.

Wholesale Grocers

72 to 78 St. Peter
Street . . .

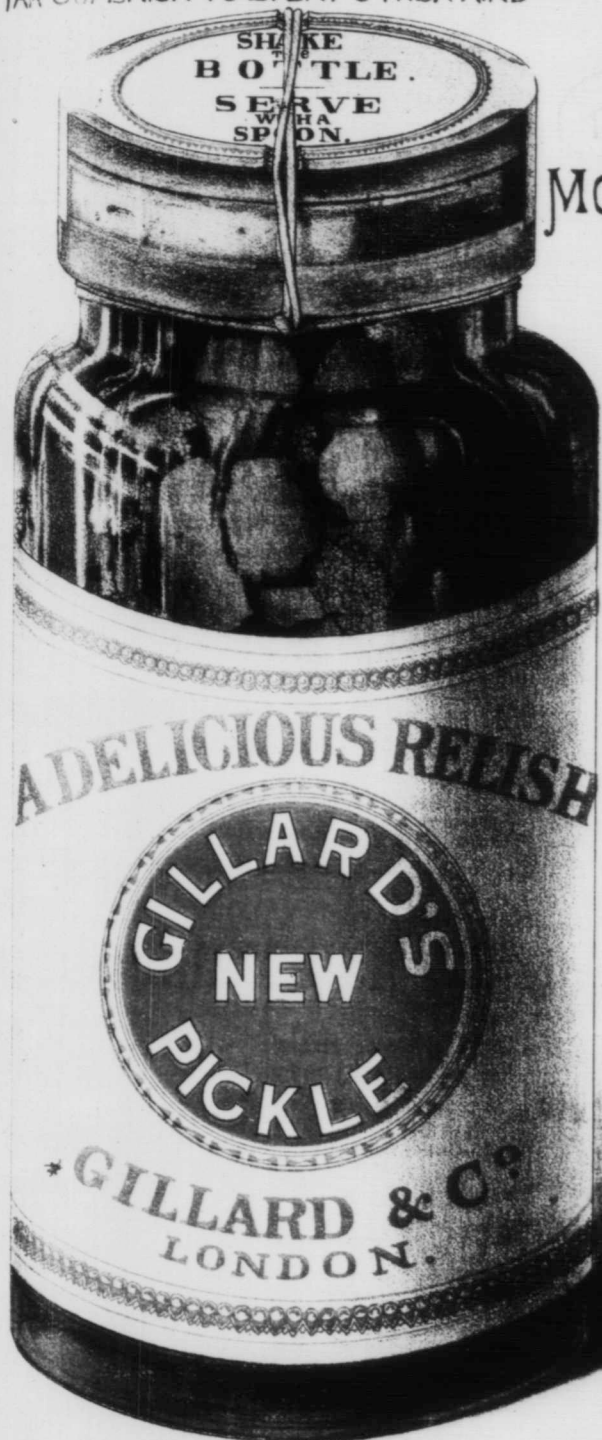
MONTREAL

(Mention this paper when writing.)

SUPPLEMENT TO THE CANADIAN GROCER.

GILLARD'S
NEW PICKLE
FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S
NEW SAUCE
PREPARED ONLY FROM FINEST INGREDIENTS



MOST DELICIOUS



MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Hosell Lith Co Hamilton, Ont.

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THE FINEST FRUITS

Never in Your Life —

Has such an opportunity occurred to give your customers **exactly what THEY are after**, viz:— **The Largest, Richest and Finest Mediterranean Fruits seen in years**, at about the price of ordinary goods.

WE LEAD THE VAN

OTHERS FOLLOW AFAR OFF



GREECE'S
FINEST
PRODUCTIONS



VALENCIA RAISINS

Off-Stalk, Fine Off-Stalk
Finest Off-Stalk, Selected
Finest Selected
Extra Selected
Extra Royal
Ondara Layers

Sultana and Malaga

(20 lb. Boxes.)

(4 Boxes and Boxes.)

Fine, Finest, Extra
Imperial London Layers
Black Baskets
Choice Clusters
Imperial French Plums in 25 lb. Boxes
Unicorn Prunes in 56 lb. Boxes

PEEELS
Crosse & Blackwell's
York Confectionery Co.



FIGS . . .
Eleme Layers
Turkish Delights
Comadre in taps

W. H. GILLARD & CO. HAMILTON, ONT.



These goods are A1 and a yard wide.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Oct. 31, 1895.

GROCERIES.

TRADE during the past week has not been noted for its activity. Although there is a fair business in staple lines outside sugar, yet the fact that sugar is moving slower than a week ago causes the aggregate volume of trade to be unsatisfactory. The feature of the trade during the week has been the appreciation in the price of foreign dried fruit, and particularly in Valencia raisins and currants, quotations on them being higher locally as well as in the primary markets. Teas continue firm, although the demand is not very active. Canned goods are receiving but passing attention. Syrup and molasses are both quiet. Payments are on the whole fair.

CANNED GOODS.

The demand is getting a little better for canned vegetables, but the volume of business is by no means large. There seems, however, to be a better feeling, and packers are less anxious than they were. Peas appear to be about cleaned out of first hands. Canned fruits are still dull. Canned salmon is quiet, but prices are firm. We quote: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flits, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

COFFEE.

Demand is moderate, with stocks fair. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

The local market is quiet and unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

The primary market is a little firmer on pepper, but locally there is no quotable change. The demand for pickling spices is about over. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

The first direct shipment of walnuts is expected here about Dec 1. Filberts will also be late. A direct shipment of Tarragona almonds is expected to arrive in about ten days. We quote: Brazil nuts, 11½ to 11¾c. Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There is practically no enquiry from the wholesalers, and retailers' wants are but small. The London market shows more strength. Prices there show a total advance of 4½d. from the recent lowest point, or a gain of one-half what values lost during the recent slump of three week ago. We quote: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, 4¼c.; yellows, 3¼c. to 3.85c.

SYRUPS.

The conditions, both as to business and price, remain much as before. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

The market is without special feature. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

People are holding off, apparently hoping to see lower prices. In the meantime, however, Indian and Ceylon teas remain firm. The scarcity of low grade Japan teas is still a marked feature of the market. "I never," said a tea man, "saw low grade Japans so scarce in all my experience with the tea trade. People have now given up asking for them." We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congou, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins are higher on the spot, in sympathy with the primary markets. First-class brands, such as Arguimbau's, C. Moran's and Trenor's, are now quoted as follows: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 6c.; layers, 6½c. The advance has somewhat checked the demand, although a large business could evidently be done at the old figures.

Currants have again advanced, and figures in the primary markets are now from 1s. to 2s. above the price of the fruit on board the Fremona, the direct steamer now on the way. Local wholesalers have also advanced their prices ¼ to ½c. per pound. We quote: Fine Filatras, in half-bbls., 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases,

5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

California dried fruit is without special feature. We quote: Peas, 11½c.; apricots, in boxes, 15 to 16c.; peaches, in boxes, 12½c.

The prune market continues firm, for the Bosnia kinds being especially so. California prunes we quote as follows: 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.

In figs the market is somewhat bare, but it is, of course, only temporary. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

The first direct shipment of Malaga raisins will be here in about ten days. We quote: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

GREEN FRUIT.

The market is practically featureless, trade keeping on in the even tenor of its way. Lemons have declined considerably. In cranberries, Cape Cods are the only ones that cut any figure, Jersey not being in yet, and it being said that there will be practically no domestic this year. We quote: Lemons—Sorrento and Verdilla, in boxes, \$6 to \$8; Malaga, in half-chests, \$10 to \$10.50. Oranges—Jamaicas, in boxes, \$4 to \$4.50; in bbls., \$7 to \$8. Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; green apples, \$1.50 to \$2.50 a barrel; muskmelons, \$1.75 per bbl.; grapes, 4 to 5c. per pound, and 30 to 40c. for small baskets; Canadian peaches, 75 to 85c. per basket; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 60 to 70c. per small crate; Portugal onions, \$2 per large crate; sweet potatoes, \$3 to \$3.50 per bbl.; cranberries, \$10 per bbl., and \$3.50 to \$3.75 per case;

PLEASE RETURN ANY
"SALADA"
CEYLON TEA

You have on hand if it is not giving you the best satisfaction of any tea you ever handled. Have the proprietors of any other tea the courage to duplicate this advertisement.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East.

and TORONTO
318 St. Paul St., MONTREAL



Co SURPRISE SOAP

Recommend **SURPRISE SOAP** as a quick washer—an economical Soap. The best and cheapest in the end to use.

It's So!

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—There has been considerable improvement in the butter situation, especially in the finer grades. This is largely owing to a better export demand, but medium and low grades show little activity. See editorial remarks on situation. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 16c. Fresh creamery—Tubs, 20 to 21c.; pound prints, 22 to 23c.

CHEESE—Has made a very marked advance, as stated in our editorial columns. Local buyers have paid 8¾ to 9c. for August Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs remain firm at 15 to 16c. per doz, while pickled cannot be bought lower than 14c.

POULTRY—Is very plentiful on a declining market. We quote prices: Geese, 5 to 5½c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Are easier, jobbers offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Weaker at 5 to 5½c. per lb.

EVAPORATED APPLES—Dropped to 6¾c. per lb.

POTATOES—No appreciable improvement is noted, 25 to 30c. being the ruling quotation for bags in the city, while 15c. is the price spoken of at some outside points.

HONEY—Is very scarce in the comb, only a few local dealers being in a position to

offer any. Comb brings \$1.50 for buckwheat, and \$2 for choice clover fed.

HOPS—Are quoted 6½ to 7½c. for Canadian, and 14c. for Pacific.

DRESSED BEEF, VEAL AND MUTTON.

By the carcass is quoted thus: Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 5½c. per lb. Mutton, 4 to 5c. per lb. Veal, 4 to 6½c. for first quality.

PROVISIONS AND DRESSED HOGS.

Dressed hogs have gone still lower, and are now quoted at \$5 flat. Products seem also to be weakening. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½ to 11c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

FLOUR AND FEED.

WHEAT—Quoted thus: White, 73c.; red, 68½c.; goose, 64½c. per bushel.

OATS—Quoted at 28 to 28½c. per bu. h.

BARLEY—Quoted at 35 to 41c. per bush.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Owing to the firm price of white wheat rolled wheat is firm.

Prices are: Standard oatmeal and rolled oats, \$3.25 to \$3.55; rolled wheat, \$2.10 to 100 lb. barrels; cornmeal, \$3; split peas, \$3.25; pot barley, \$3.40.

BALED HAY—Quoted thus: In carloads, \$12.50; in small lots, \$13.50 to \$14.

FISH.

The market is featureless. Standard oysters are easier at \$1.10 to \$1.20, but selects remain at \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blueback herring, 3c.; pike, 5 to 6c. per lb.; flitched cod, 5c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; white fish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SALT.

Table salt is easier. We quote present prices: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Have dropped ½c. and will likely decline further. Dealers are paying 6½, 5½ and 4½c. respectively for Nos. 1, 2 and 3 green, and asking 8c. for cured.

SHEEPSKINS—Lambskins and shearings remain at 70c.

WOOL—Trade continues quiet. We quote: Fleece combing, from 23½ to 25½c.; re-

YOU SHOULD STORE POULTRY AT THIS SEASON.

Apply **W. H. LECKIE, Manager,**

THE TORONTO COLD STORAGE CO.

TORONTO, ONT.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

Arriving daily at

White & Co.'s

TORONTO

Oysters Digby and Labrador Herring Oranges
Haddock Figs in Taps Bananas
Ciscos and Boxes Sweet Potatoes
Codfish and Boxes Sweet Potatoes
quail-on-Toast Cranberries New Nuts and
Bloaters Malaga Grapes Dates soon

Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

OUR THREE LEADERS

Silver Star . . . }
Royal City . . . } **SOAPS**
Genuine Electric }

For prices and terms, write

GUELPH SOAP CO., Guelph, Ont.

Ask your grocer for

LEONARD'S

Boneless Codfish

In 20 and 40 lb. boxes, 1 and 2 lb. blocks. Best in the market. Put up by

LEONARD BROS.

Wholesale Fish Merchants

St. John, N.B., and Montreal, Que.

F. W. Hudson & Co., Toronto Agents.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

470 King St. West,

Toronto, Canada.

jections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.

Trade is good, and we still quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

ONTARIO MARKET NOTES.

H. P. Eckardt & Co. report arrival of good and choice Sultanas.

Dawson & Co. last week alone bought 3,000 barrels of apples.

Davidson & Hay are offering this week choice new Eleme figs in 10 lb. boxes.

The Eby, Blain Co., Ltd., report the arrival of another shipment of Hecker's Farina.

Another shipment of 3 and 4 crown California muscatels is to hand with Davidson & Hay.

Dawson & Co. are in receipt of a cargo of Malaga grapes; also to hand a big consignment of Ciscos.

Extra Faultless corn and Wagner's 2 lb extra de sert peaches are in store with Davidson & Hay.

Rutherford, Marshall & Co. have arranged with three creameries for a supply of winter creamery butter for their patrons.

H. P. Eckardt & Co. are offering a line of California apricots, which they report to be very fine goods, at a low figure.

D. Gunn, Flavelle & Co. are showing a nice line in S.ilon cheese. They say that it is with difficulty that they fill their orders for Maple Leaf lard.

H. P. Eckardt & Co. have now in store choice Eleme figs, 14 oz., 10, 20 and 28 lb. boxes; natural figs in 50 lb. bags and 28-lb. boxes; Comadre in taps.

The Eby, Blain Co., Ltd., have in store Martin Wagner's "Dog Head" oysters, 1's and 2's; also sliced, coreless and eyeless and grated pineapp'es.

H. P. Eckardt & Co. have in store barrels and half-barrels of Labrador herring; also Bay-split in half-barrels; also choice medium scale herring, all new stock.

P. C. Larkin & Co. have received the following letter from a Michigan merchant: "While in Toronto at Exposition your agent sold me a pound of Salada tea, and offered to send to any address ten pounds at 40c. per pound, express charges prepaid. I have used various brands of Ceylon tea, but liked the Salada, and if your offer is the same will have ten pounds. Please let me hear from you."

QUEBEC MARKETS.

MONTREAL, Oct. 31, 1895.

GROCERIES.

THE grocery market has ruled moderately active during the past week. Several of the staples have shown dulness, but the chief feature has been the excitement in several leading lines of Mediterranean fruits. This is especially the case with prunes and Valencia raisins, both of

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

Toronto Agents for the

UNION PRODUCE CO.'S CREAM CHEESE

Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

Rutherford, Marshall & Co.

Wholesale Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Correspondence Invited. Consignments Solicited.

EGG CASES SUPPLIED

Liberal advances made on consignments.

Bankers: Canadian Bank of Commerce.

W. N. LAZIER

Box 341, VICTORIA, B. C.

Agent for . . .

REMINGTON MACHINE CO.

Refrigerating and Ice Machines. Complete Plants Installed for all Purposes. Robb Engineering Co. Economic Boilers. High Speed and Corliss Engines. Complete Plants Erected. All work guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.

CLEMES BROS. - TORONTO

which, as will be seen elsewhere, have scored marked advances. The same can be said of currants. In other lines of dried fruit the tone is equally firm, though there has not been the same activity to report. Tea is active in a distributing way, while sugar is rather quiet, and the same can be said of syrups and molasses. Values all round, however, are firm in tone, and any changes that we have to mention this week are, with possibly one exception, in an upward direction.

SUGAR.

The sugar market has ruled very quiet during the past eight days, but spot prices here have ruled steady in the face of declines in outside markets, both in the refined and raw product. In fact, no radical change is anticipated by refiners here, as they look for a change in foreign markets consequent upon the very bullish statistics furnished last week from Europe in regard to the beet crop. It may be noted in this connection that private cables from Great Britain noted a steadier tendency both on beet and cane recently. Trading from refineries here both in granulated and yellows is moderate, and the same can be said of the distributive trade from second hands. We quote: Granulated; 4½c., and yellows, 3 to 3¼c. as to grade. At the refineries values are quotable ½c. less per lb. for straight wholesale lots.

SYRUPS.

The syrup market is quiet, but with light supplies both in first and second hands values are firmly maintained. We quote: 1¾ to 2½c. per lb. as to grade.

MOLASSES.

There is a fair trade doing from jobbers' hands at steady prices both on Barbadoes and Porto Rico stock. Prime goods of the former are held at 36 to 37c., but car lots have changed hands at 35c. Jobbing parcels of Porto Rico change hands at 35c. and car lots at 33c.

RICE.

There is no change in rice, which we quote as before: Japan, \$4.30 to \$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.30; Patna, \$4.37 to \$5; and Carolina, \$6.75 to \$7.50.

SPICES.

This market has been fairly active and a good business is reported at former rates. We quote: Cream of tartar, 22½c.; Penang black pepper, 7 to 10c.; white pepper, 12 to 15c.; cloves, whole, 9 to 20c.; cassia, whole, 9 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 17 to 20c.

COFFEE.

There has been no change in the coffee market, which rules quiet and steady. We

quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27½ to 31c.

TEAS.

The scarcity of low-grade Japans is still the leading feature of the tea market here, and practically the tea in first hands available, from 13 up to 15c., has been absorbed. This condition of affairs is of benefit to blacks ranging from 10 to 13c., and another notable fact is the constantly growing demand for Ceylon and India teas on western account. Japans from 15 to 19c. have been moving also from second hands with considerable freedom; in fact, though the market is quieter than usual in a wholesale way, there is an active distributing trade in progress at firm values from second hands.

DRIED FRUIT.

The strong tendency noted on Valencia raisins last week has been intensified, and an active business transacted here during the week between first and second hands. This is evidenced by the fact that nearly all of the Fremona's lot, 60,000 odd packages, have been sold to arrive, the great bulk within the past eight days. We quote: Ordinary off-stalk, 3¾ to 4c.; fine off stalk, 4¼ to 4½c.; selected, 5½c.; and layers, 6c.

Further carload lots of new California raisins have been received this week. Prices on 3-crown fruit are ½c. lower, as to range, but 4-crown are firmly held. We quote 5½ to 6c. for 3-crown and 7c. for 4 crown loose muscatels.

There is a fair jobbing trade doing in Malaga fruit at steady prices. We quote: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$1.10; Imperial Russian clusters, \$4.75.

Advices on Sultana raisins by cable are firm, being equivalent to an advance of 1c. per lb., contracts being put through on Monday at 4s. advance on offers of the 9th instant. We quote spot values firm at 6 to 6½c.

Shipments of California table raisins are expected toward the close of the present week consisting of 4, 5, and 6-crown Imperial clusters in boxes and quarter boxes. They are selling to arrive at \$2.25 in boxes, and \$1.25 in quarter boxes.

Advices from Patras on currants are very firm and to repeat orders means an advance of ¼ to ½c. per lb. The stock ex Fremona, is nearly all absorbed and prices are firm, sales of ordinary between houses having transpired at 3½c. spot cash. We quote: 3½ to 3¾c. in barrels, 4 to 4¼c. in half-barrels, and 4½ to 4¾c. in cases and half-cases.

All advices on prunes are firm and, in consequence, spot values here have to be advanced all round. No French prunes can

now be had under 6c., while fine to choice are much higher. Bosnia prunes are quoted at 1s. advance, and 6c. spot cash is asked for them to arrive. We quote: French ordinary, 6c.; fine to choice, 7½ to 13½c.

The fig market is steady on the whole, though fresh receipts have led to a somewhat lower range in some cases. We quote as follows in detail: Extra fancy 7-crown Eleme layer figs, 50-lb. flat boxes, 16 to 17c.; fancy 5-crown 12-lb. flat boxes, 9½ to 11c.; fancy 12-oz. boxes, 8 to 9c.; choice bag figs, 3½ to 4½c.

The date market is strong and contracts have been put through for reliable grades of Halloween dates that mean fully 4¼c. laid down in Montreal. The first shipment of new dates is expected to leave London for here on the 5th November.

NUTS.

There is nothing special to report in the nut market. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

There has been little change in the canned goods market during the past week, and business on the whole is quiet. Lobsters are firmly maintained as to value, though business is moderate. In vegetables nothing special is to note except the offer of a round lot of 5,400 cases of tomatoes on this market at a shading on quotations. In a jobbing way prices are slightly easier also. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 75 to 80c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

Some fair sized contracts have been put through for champagnes during the week, but as a rule the market is quiet and unchanged. Shipments of Scotch whiskies, etc., are arriving on all the steamers for houses both here and in Toronto, who have ordered fairly well ahead.

GREEN FRUIT.

The green fruit market continues much the same with the exception of apples. On these cables are rather easier.

APPLES—Anticipations of heavy receipts this week from American ports has led to easier cables on apples from Great Britain. Spot prices here are the same at \$2.50 to \$3 for reds, and \$1.75 to \$2.25 for greenings.

PEARS—There is a fair trade doing in these, and prices are steady at \$5 to \$6.

GRAPES—Are lower at 20 to 40c. per 100 lb. basket.

EDINBURGH

SYMINGTON'S

ESSENCE OF **COFFEE**

ORDER
NOW

IS UNEQUALLED.

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

SPECIALS.

If you haven't tried our **Cleaned Currants** you should order a case or two at once, if you wish to stay with your competitors. They are what your customers want: the finest fruit imported, perfectly cleaned and ready for use.

"KALAMOS"

"MOREA"

"ROYAL VONITSA"

FANCY PANARITI

CASES

A High Grade Coffee at a **MEDIUM PRICE**

CHASE & SANBORN'S

"ROYAL BLEND"

Tins 25 and 50 lbs. ; price 32c. per lb.

If you handle Blended Coffee try this. The name is a guarantee of good quality.

"Sportsmen"

Sardines, $\frac{1}{4}$ Key-opener, are beyond a doubt the finest **Genuine French Sardine** imported. We have the new season's pack in stock.

TEA. Four Special Bargains

A Ceylon, an Indian and a Japan at 18c. A Young Hyson in caddies at 15c.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

CRANBERRIES—No change to report. We quote: Cape Cod \$8.50 to \$9, and Nova Scotia, \$9.50 to \$10.

ALMERIA GRAPES—Stocks are light and prices firmly held at \$4.90 to \$5.25 per bbl.

ORANGES—Jamaica oranges range from \$6 to \$7 per bbl.

LEMONS—Malaga lemons sell quietly at \$4 to \$4.50 per box, and \$7 to \$7.50 per case.

SPANISH ONIONS—Stocks are not heavy, and prices are steady at 40 to 50c. per crate.

SWEET POTATOES—Fancy Jersey sweets are worth \$4 to \$4.50.

EVAPORATED APPLES—Quiet and rather lower at 6 to 6½c. per lb.

FISH.

Only a moderate trade can be reported in fish during the past week. Pickled fish have furnished the chief feature in the shape of exceptionally large arrivals of pickled herring and green cod. Values in consequence are exceedingly low, and shippers will hardly realize cost. We quote: Choice No. 1 Labrador, \$5.25 to \$5.50; Cape Breton, \$4.50, and Nova Scotia, \$4 to \$4.25; No. 1 green cod, \$4.50; No. 2 mackerel, \$1.75; No. 2 Labrador salmon, \$13.50; B.C. do., \$10.50.

In prepared fish business is of a moderate character, and values fairly steady. We quote: Dried cod, 4¼ to 4½c.; boneless cod, 6c.; shredded do., 11c.; bloaters, \$1 per box, and kippered herring, \$1.65 per box.

Fresh haddock and cod are arriving freely, and selling in a small way at 4c. per lb. This is the close season for white fish and trout, and they are not quotable.

Shell oysters are only in fair supply, especially in the line of ordinary grades. We quote: Hand-picked, \$4.50 to \$5; Miramichi, \$2.50 to \$2.75; and Buctouche, \$4 to \$4.50 per barrel.

COUNTRY PRODUCE.

EGGS—There has been a firmer tone in the egg market for choice candled stock, and prices are ½c. per dozen higher for small lots. A fairly active trade was done at 14 to 15c. per dozen for choice candled stock, and at 11½ to 12c. for ordinary. There has been no business in limed stock for local account to speak of, but some fair-sized lots have been shipped to the English market.

POTATOES—A fair business was done in potatoes and prices rule steady at 35 to 40c. per bag in car lots.

BEANS—The market for beans was quiet and steady at \$1.10 to \$1.15 per bushel in car lots for choice hand-picked, and at \$1.20 to \$1.30 for smaller quantities.

HOPS—The demand for hops continues slow, and the market is dull and steady at 5 to 8c. per lb. for new, as to quality.

TALLOW—There was no change in tallow, prices ruling steady at 6 to 6½c. for prime refined, and at 5 to 5¼c. for lower grades.

POULTRY—The poultry market was quiet owing to the small offerings, but all the stock arriving is meeting with a ready sale at steady prices. We quote: Turkeys, 8 to 9c.; chickens, 6 to 7c.; ducks, 7 to 8c., and geese, 5½ to 6c. per lb.

DRESSED HOGS—A few small lots of dressed hogs have come to hand, for which the demand was fair and sales were made at \$5.50 per 100 lbs. Holders in the country are offering carload lots delivered here at the above figure, but no sales are reported.

HAY—The hay market is steady. We

quote: No. 1, \$12, and No. 2, \$10.50 to \$11.

PROVISIONS.

The week has witnessed a weaker feeling in the provision market, and packers here have lowered prices on Canadian short cut mess 50c., to \$15.50 to \$16. Other lines are dull with an easy tendency also. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$14.50 to \$16; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9¼ to 10c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

The demand for flour was good and the market rules active with a large volume of business doing. In Manitoba grades prices have been shaded 10c. per barrel in some cases. We quote: Winter wheat, \$3.85 to \$4.15; spring wheat, patents, \$4.05 to \$4.15; straight roller, \$3.40 to \$3.50; straight roller, bags, \$1.50 to \$1.70; extra, bags, \$1.50 to \$1.55; Manitoba strong bakers', \$3.65 to \$4.

There was no change in oatmeal, business being quiet at steady prices. We quote: Standard, bbls., \$3.15 to \$3.20; granulated, bbls., \$3.25 to \$3.30; rolled oats, bbls., \$3.25 to \$3.30.

The demand for feed continues good, and the market rules active and firm. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

The butter market rules steady with nothing special to note. The high prices at which creamery is held has enabled some holders to close out lots of dairy stock to better advantage. In this connection we hear of sales of held dairy stock at 16c. In the country it is reported that some local jobbers have been offering full prices for October creamery, as their supplies are not heavy, with the season as far advanced as it is. We quote: Finest September creamery, 22 to 23c.; finest August creamery, 19 to 19½c.; Township dairy, 17 to 18c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market is rather unsettled at this writing. Buyers are not disposed to bid as high prices as last week. This was evidenced in connection with the usual weekly offerings from the French sections down the river this week. About 3,000 boxes of these were offered, which were all sold, the leading and ruling price being 9c. This is ¼c. per lb. less than cheese from the same section realized last week. The price, however, only applies to Quebec cheese from the French sections, for values on Ontario goods are nominal. Buyers, it is true, talk lower prices, but, with supplies situated as they are, it is hardly likely that they could fill an order with Western cheese at a concession upon the rates ruling for finest Ontario or Townships last week. We quote: Finest Ontario, fall makes, 9½ to 9¾c.; finest Quebec, fall makes, 9 to 9¼c.; summer makes, 8 to 8½c.

ASHES.

The ashes market is weaker in feeling, under increased receipts. We now quote firsts \$4 to \$4.10; seconds, \$3.75 to \$3.80; and pearls, \$4.70.

MONTREAL NOTES.

Cables to Rose & Laflamme cite an advance in Bosnia prunes of 1s. per cwt.

Hudon, Hebert & Co. have booked some large orders in Western Ontario for fine and

selected Valerica fruit. Among the larger lots was one line of 1,000 packages to a London house.

The Rosarian landed shipments of jams and other specialties for F. Magor & Co.

J. M. Douglas landed from Glasgow last week some shipments of spirits ex Sardinian.

Lockerby Bros. & Caverhill, Hughes & Co. received shipments of tea this week from London.

Low, Young & Co. received from Antwerp last week a shipment of 450 cases of Hollands ex European.

Rose & Laflamme expect the first shipment of new Bosnia prunes this week, of the well-known Ostrich brand.

John Hope & Co. received some small consignments of whisky and other spirits ex Sardinian from Glasgow.

Rose & Laflamme received this week a carload of Wm. Forsythe & Co.'s 3-crown muscatels and London layers.

A very handsome showcard for the "Crown Brand" flavoring extracts has just been issued by Robert Greig & Co.

Several consignments of Patterson's sauce, etc., were landed from Glasgow and distributed this week to Montreal firms.

Shipments of tapioca were landed this week for D. Masson & Co., and L. Chaput, Sons & Co., ex Rosarian from London.

J. A. Mathewson & Co., L. Chaput, Sons & Co. and Hudon & Orsali received shipments of starch this week from London.

D. H. Reynoldson turned into stock this week a shipment of Batger's jams in one and four-pound jars, received ex Rosarian.

Robert Greig & Co.'s staff are said to be working nights trying to keep up with the orders for their "Crown Brand" flavoring extracts.

The first shipment of Hallowee dates to this market will be made from London on the 5th. They will arrive via Boston about 24th.

Two or three very large shipments of Rowntree's chocolate and other confectionery were passed at Customs this week by Robert Greig & Co.

The Fremona will land 5,200 crates of Spanish onions on November 4. They will be sold at public auction, or at least the bulk of them will.

The Dry Goods Clerks' Committee met in Ald. Marsolais' store on Monday night under the presidency of Mr. L. C. Langevin. They renewed their vows to continue the warfare against the aldermen who do

TORONTO, Nov., 1895.

DEAR SIR:

It will pay you to write us for quotations on any line of China, Crockery, Glass, etc., and it will pay us to quote you prices that will be an inducement for you to Buy before offering the stock (en Bloc). "We are going out of business." Yours truly,

JAMES A. SKINNER & CO.

(Now in Liquidation.)

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**TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK**

Ready to be used in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING: J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
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Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS
**32 WEST MARKET STREET
TORONTO.**
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

Sausage

You can increase your trade by sup-
plying your customers with clean,
fresh, appetising, and at the same
time cheap, Sausage. The cold
weather is the time for them. Also

BRAWN, POTTED FEET,
HEAD-CHEESE, POTTED TONGUE,
ETC., ETC.

F. W. FEARMAN
HAMILTON



That's the
Best Yeast
That pleases
Your best trade

**FOAM
YEAST**

The Foam Yeast Co., Ltd.
TORONTO

not show a willingness to help in the early-
closing movement. There was another
meeting Tuesday night on St. Denis street.

The month of October has been the busi-
est for some time with Robert Greig & Co.,
the rush being principally for their popular
"Crown Brand" extracts.

The European, from Antwerp, landed shp-
ments of gin for L. Chaput & Co., N. Quint-
al & Co., Hudon, Hebert & Co., and La-
porte, Martin & Co., aggregating 1,000 odd
cases.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Oct. 31, 1895.

THE Fall Number of THE CANADIAN
GROCER has been the sensation of
the fortnight. It is on all sides said
to be the best thing seen here in the way of
a trade paper. The number (to say nothing
of the handsome manner in which they are
arranged) of the advertisements is a matter
of much comment. But not only in its special
numbers, but in its regular numbers, THE
CANADIAN GROCER weekly makes friends.
It has made itself a necessity. In trade the
output of the week has been good. In tea
there continues a good demand. Indians
range higher. Throughout this province
Indians and blends make up about one-
third the consumption. In cream of tartar
the market is easier, there being no good
grounds for the rapid and large increase in
price. Sal soda is reported higher. Mer-
chants report country collections good. New
dried fruit being to hand, merchants are
busy filling their advance orders. Ontario
flours show strength.

OIL—An improved demand is noted in
burning oil, and dealers are very busy.
Prices remain firm at quotations. American,
22 1/2 c.; best Canadian, 21 1/2 c.; prime white,
17 1/2. No charge for barrels.

SALT—There is a good steady demand.
Prices remain steady. Stocks held are not
over large, but equal to demand, and a
cargo is now afloat though not expected for
some weeks. On round cartoons the Wind-
son salt people report a better demand since
the Exhibition, which they hold is the result
of their display at the show. We quote:
Coarse, 50 to 55c.; fine factory-filled, \$1.10;
5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags,
\$2.80 to \$3 per bbl.; 20-lb. boxes, 20c.; 10-
lb. boxes, 12c.; cartoons, \$2 per doz.; cheese
salt, bulk, \$2.70 per bbl.

CANNED GOODS.—Stocks are now largely
to hand and, as reported, are fairly large.
The only thing which is short is peas, a
quantity of which could be sold here in
prospect of high prices. Six cars of
salmon, at least, are coming here. This
is about two cars less than last year.
There is something new on the market
—canned kippered herring from Grand
Manan. Those who have tried them are
much pleased with them. New oysters are
quoted, and merchants begin to show an in-
terest, but think prices rather high. Canned
beef is quiet. Peaches and strawberries are

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1 lb. tins.

Dillon's Baking Soda

"BELL BRAND" in 1 lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork,
L. C. Bacon, Hams, Break Bacon, Rolls and
Shoulders,
Evaporated and Sun-dried Apples,
New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A
trial order will convince

S. K. MOYER,

Commission Merchant and
Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES.—Oranges, Lemons, Dates,
Bananas, Pineapples, Peanuts, Coconuts,
Trout, White Fish, Baltimore Cabbage, Cucum-
bers, New Potatoes, and Strawberries.

76 COLBORNE ST.,
TORONTO, ONT.

Telephone 1064

**Ham and
Eggs
Pork
and Beans**

You can increase your trade by selling
Maple Leaf Brand of smoked meats. No
loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants TORONTO

very firm. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85; 2's, \$1.90 to \$2; pine-apple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT.—Peels are to hand. Those principally offered are English. There were none cured in Canada this season. Many more California raisins are coming to this market than were expected. Since the lower prices have been quoted some five cars have been sold. In Malagas there are also fairly large stocks on the way. One broker reports having sold upward of 2,000 boxes. Evaporated apples are being offered very low, but at this season the demand is light. In dried, Nova Scotias are coming forward in fair quantities, costing here about 5c. New currants are daily expected. California evaporated are slow. We quote: Currants, 1-lb. cartoons, 7½c.; bulk, 6½c.; dried apples, 5½ to 6c.; evaporated apples, 7½ to 8c.; Sultana raisins, 7 to 8c.; old Valencia, 4c.; layers, 5c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¼ to 3½c.; half-cases, 3¼ to 4c.; dates, 4 to 4½c.; prunes, 4½ to 5½c.; figs, 11 to 18c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; onions, \$2 to \$2.25 per bbl.; new Valencias, 5½c.; keg prunes, 4 to 4½c.; case, 4¼ to 6c.

DAIRY PRODUCE.—Cheese here do not show the increase in price which is noted on Ontario markets. In Nova Scotia the market is rather better than here, while P.E.I. cheese are all sold in Montreal. White cheese will not sell in the local market. A fair quantity were shipped of small cheese (about 30 lbs.) to the West Indies by the last steamer, but returns from there are not very encouraging. In eggs stocks are small and prices higher, with a firm feeling. Butter is rather dull, with far too large stocks of poor. Creamery shows fair demand. We quote: Common dairy butter, 16 to 17c.; dairy, 18 to 19c.; new creamery prints, 22c.; cheese, new, 8½ to 9c.; creamery, tubs, 20c.; eggs, 15 to 16c.

MOLASSES.—There is a fair movement, but prices show no change. If there is any difference it is that there is an easier feeling. Syrup, of which there is a splendid quality offered, shows a better demand. The last steamer from the West Indies landed about 100 casks of Trinidad molasses. We quote: Barbadoes, 32 to 34c.; Trinidad, 33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 29 to 30c.; syrup, 35c.

GREEN FRUIT.—Apples are rather firmer with lighter arrivals, winter fruit being now in demand. In oranges the last West India steamer landed some 400 bbls., besides 254 at Halifax, 170 for Montreal and 75 for Boston. This fruit was in splendid condition. The California grapes which are arriving are splendid. Canadian are firmer. Lemons continue to drop off in price. Sweet potatoes are being received freely and find a good demand. We quote: Oranges, \$4.75 to \$5 per bbl., \$3.50 to \$4 per box; Lemons, \$5 to \$5.25; keg grapes, \$5 to \$6, California, \$4.50, double case, Canadian, 40 to 60c. per basket; quince, \$6 per bbl.; pears, \$5; bananas, \$1 to \$2; sweet potatoes, \$3.50 to \$4 bbl.

SUGAR.—Granulated is being held firm at quotations. In yellow there is also a strong

feeling. There are, however, reports of an easier feeling outside. We quote: Granulated, 4¾ to 4¼c.; yellow, 3½ to 3¾c.; Paris ump, 5¼ to 5½c.; powdered, 5¼ to 5½c.

FISH.—There has been a large quantity of smoked herring landed during the week, one firm handling upward of forty thousand boxes. Prices have dropped as low at the vessel's side as 4½c. in cargo lots. A large quantity has been shipped to the West Indies. Quotations from there are, however, low. In boneless, a large business is being done, and a good demand is also noted in dry cod. Pickled shad are particularly good this season. A large quantity of extra dry haddie is to hand for the West Indies. These cost from 25 to 40c. more per cwt. than those not so well dried. Pickled herring, Grand Manan, are low, with good movement. We quote Canso rather easier. Buctouche oysters are being largely bought to supply the trade, Prince Edward Island being high. We quote: Fresh haddock, 2 to 2½c. per lb.; dry, \$1.50; large cod, \$3.65 to \$3.75; medium, \$3.35 to \$3.40; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Ripplings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, old, 5 to 6c.; new smoked, 7 to 8c.; Canso, \$4.50 to \$5 per bbl.; Barrington, \$3.50 per bbl.; Digby chicken, 10c.; shad, half-bbl., \$5 to \$5.50; fresh, 10c.; Grand Manan herring, half bbl., \$1.40 to \$1.45; Shelburne, \$3 to \$3.25 bbl., \$2.70 half-bbl.; boneless, 2½ to 8c.; oysters, \$3 to \$3.25 per bbl.

PROVISIONS.—A good demand is noted for lard. Prices show no change from last week. In smoked meats there is a fair sale, but the season is late and prices are low. Local packers are not offering barreled pork freely yet. We quote: Clear pork, \$15.50 to \$16.50; mess, \$14.50 to \$15; beef, \$13.50 to \$14; pure lard, 9½ to 10c.; compound lard, 7½ to 8c.

FLOUR, FEED AND MEAL.—It is understood that prices of Manitoba are being shades. Prices as compared with Ontario have been rather high. Ontario flours (particularly Star, which is a standard brand here), are higher and a strong feeling is noted. Hand-picked beans, though price in this market is likely to be lower owing to the arrival of beans bought at bottom prices, are held rather firmer outside. Cornmeal at present prices is in large demand. Oats are still low, Ontario being principally hand'ed. Hay is firm with a fair movement. We quote: Manitoba, \$4.65 to \$4.75; best Ontario, \$4.10 to \$4.15; medium, \$3.75 to \$3.85; oatmeal, \$3.50 to \$3.75; cornmeal, \$2.30 to \$2.35; middlings, \$1.90 to \$2.00 on track; bran, \$1.80 to \$1.90; hand-picked beans, \$1.30; prime, \$1.40; oats, 33 to 35c.; hay, \$10 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.70; split peas, \$3.70 to \$3.80; native yellow eye bean, \$2.

ST. JOHN NOTES.

One firm in our city has so far placed orders for 50 tons of dried fruit.

The St. John City takes upward of 10,000 barrels of apples to London this trip.

A liquidator has been appointed to wind up the business of the Port Elgin Furniture and Manufacturing Co.

A large number of lambs are being shipped from the Island to the American market, three cars going forward this week.

James B. Gillespie has opened an office at No. 8 North wharf, where he intends carrying on a general brokerage and commission business. Among his agencies is

that of G. J. Hamilton & Sons, biscuit and candy manufacturers, whose goods, in the face of strong local competition, are finding a large sale here.

C. & E. Macmichael have been appointed city agents for the Sussex Mineral Spring

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. ETC., ETC.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearlina.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

SELL ONLY THE BEST

If you buy a case of

GOLDEN FINNAN HADDIES

You will have the best
Canned Haddies
that are on the market

The reason our sales are increasing:

BECAUSE EVERY CAN
IS GUARANTEED . . .

Wholesale by

HUDON, HEBERT & CO.
MONTREAL

FISH

WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.



ASK FOR

MOTT'S

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspé Cod Oil

CLARETS

Alex. Andreae Kraay & Co.'s very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky

SPECIAL LIQUEUR WHISKY

**J. & R. McLEA, 23 Common St.
MONTREAL**

When in want ..

GET OUR PRICES FOR

✻ **SALT**

FOR ANY PURPOSE

**Verret, Stewart & Co.
QUEBEC. MONTREAL.**

OUR GOODS ALWAYS GIVE PERFECT SATISFACTION

The **"KENT"**
Canning & Pickling Co.
Chatham, Ont.

**T. A. LYTLE & CO.
TORONTO**



Manufacturers
... of

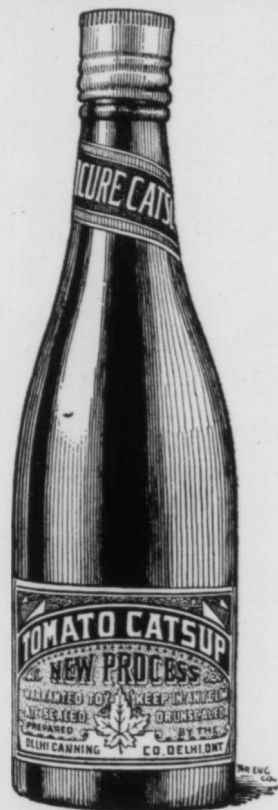
Pure Pickling Vinegar

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.



EPICURE TOMATO CATSUP

is unrivalled for purity and delicious flavor. It is natural in color, piquant and appetizing—the product of sound and perfect tomatoes. Sample it at your wholesaler's or from us direct.

DELHI CANNING CO.

DELHI, ONT.

Co., and have a full stock of their goods on hand. Though new, they have already a reputation.

Dry cod, both large and medium, are quoted lower. Northrup & Co. received during the week a large supply of the best qualities.

Country markets showed low values during the week. Lamb sold for 5½c., and even as low as 5c., with pork at 5 to 6½c. for whole pigs; good beef at 4c., with poor hard to sell; turkeys at 10c., and a large supply of chickens at 25 to 50c. Butter was dull at 18c., and there were more potatoes than buyers. There is a strong growing feeling that more goods should be sold by weight, chickens being particularly mentioned.

John Seely received 40,000 extra quality new medium smoked herring during the week. He guarantees the quality, and they were bought at bottom prices.

The Woodstock Board of Trade has passed the following resolution: "That, in the opinion of this Board, the duty on coal oil is an unjust tax on the vast majority of the poorer people of the Dominion to benefit one section alone, and be it resolved that this Board invite all the Boards of Trade in the Maritime Provinces to join in petitioning Parliament at its next session to abolish the duty on coal oil."

MORE ABOUT THE SALMON PACK.

Full returns relative to the pack of sock-eye salmon in British Columbia have been received by the Fisheries Department at Ottawa.

We take a special pleasure in reproducing the figures, as they are practically the same as those published in THE CANADIAN GROCER several weeks ago, and which were held by some to be exaggerations.

The figures submitted to the Government are as follows: Fraser River, 347,346 cases; Skeena River, 67,351; Rivers Inlet, 59,000; Naas River, 18,000; other northern points, 20,000; grand total, 512,197. The total output last year was 494,371 cases, so that this year's pack is larger by 17,826 cases.

Although the largeness of the pack has now been assured by the official figures, it will have no effect on the market. The trade had already appreciated the size of the pack.

But, aside from this, there are other facts which warrant a belief in a steady market for at least the standard and better brands of salmon, no matter what may be the fate of the other brands not generally considered first class.

One of these facts is the bare character of the market at the opening of the season. Another is the increased export demand of the present season. Great Britain alone will probably take at least from 70 to 75 per cent. of the total pack. Up to October 12 two vessels had left the Fraser river loaded with salmon for England, taking between them 121,326 cases of salmon, valued at \$654,757, while two barks were loading at New Westminster for the same destination. Then larger quantities than usual are expected to be shipped to Australia and

New Zealand. What, however, promises to be a modifying factor on the market is the price; as it stands to-day it is interfering with the consumptive demand.

Notwithstanding all that has been said about a small pack of cohoes on the Coast, there is likely to be cheap fish of this description on the market, if some of the offers made within the last week or so can be taken as a criterion. The coho pack is estimated at 40,000 cases.

WALNUTS, ALMONDS, FILBERTS.

Shipments of walnuts from France will be a little later than usual, but every effort is being made to shorten the time in transit, and it is expected that the goods will be on the Canadian market by December 1. Prices will be somewhat below those of last year.

Tarragona almonds will be on the market in about ten days, and are likely to be sold wholesale in lots at about 12c. per pound.

Filberts will be late, and are likely, in consequence, to be sold on close margins. Retailers will likely buy them at about 8c. per pound.

CHEESE IS HIGHER.

Notwithstanding the gloomy prophecies regarding cheese, the values of that article have made a marked advance.

The Old Country markets have jumped up several shillings, and a lot of late fall Canadian cheese has been cleaned out from the factories at 9 to 9¼c. per pound.

This means very much higher quotations for the local markets, and prices in Toronto have already, in fact, begun to advance.

A SPECIAL NUMBER ADVERTISEMENT.

There was only one advertisement in the Fall Trade Edition of THE CANADIAN GROCER that was a disappointment to the publishers, and that was the full page of the Truro Condensed Milk Co. They themselves were partly to blame, and the fate that is sure to follow some advertisement completed the cause for disappointment. What we started out to do was to show the medal in silver, and we came near it, but not near enough to suit us. Look for their advertisement next week and you will find a genuine silver medal.

WHOLESALE WHEELERS.

The employes of Davidson & Hay, wholesale grocers, held their annual bicycle races on Saturday afternoon last. The race was a five-mile handicap, the starting point being just east of the Norway hill, on the Kingston Road. The prizes were very handsome, the first prize being a gold medal donated by Col. Davidson. Great interest was taken in the race by the whole staff, there being eleven entries. The contestants

finished as follows: 1, Floyd Brown; 2, E. A. Watts; 3, Geo. Wills; 4, F. H. Oulcott; 5, John Findlay; 6, J. A. Bremner. And, alas! there were others, who are still riding. The time made by the winner, 18 min. 35 sec., was very good, considering that half the distance was ridden against a very strong head wind. Needless to say, the winner drinks nothing but "Kurma."

PERSONAL MENTION.

J. Saunders, grocer, of Wawanesa, Man., met with a serious accident at his farm, near Miami. He was driving a bull, which turned upon him, throwing him down and bruising him very badly.

J. N. Christie, representing Thomas Doherty & Co., tea importers, Montreal, was in Toronto on Monday en route home from a business trip through Manitoba. "I have had a fairly successful trip," he said, in reply to a query, "and a much more successful one than a year ago."

In the last issue of THE GROCER we stated that S. R. Oakley, Princess and King streets, Toronto, was engaged in the fishery business in Newfoundland previous to coming to Canada. In this we have since found that we were wrong, as Mr. Oakley held a Government position, which he gave up to come to Canada. Previous to that he was in the grocery business for three years.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address upon receipt of . . . 10 Cents

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively) for they will fight until the last drop of blood in their dying little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

The Royal Family of Tomato Catsup



Monarchs on the tables
of good housekeepers.

Move mighty fast off
the shelves of enterpris-
ing grocery stores.

This well known article is Tomato
Colored. No injurious poisonous
paint used for coloring matter.

**PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST.
TORONTO.**

"THE QUEEN" IN COLLISION.

Passengers on Front street shortly after 6 o'clock on Tuesday evening were startled by a loud crash, and for a moment or two thought a volcano or an earthquake had come to town, but when the thickness in the air settled it resolved itself into coffee pots, ground coffee, and profanity.

It appears that a C. P. R. lorry, heavily loaded with Pure Gold Mfg. Co.'s "Queen" coffee, was proceeding from their factory to the freight sheds, when a trolley car crashed into it and sent the load flying in all directions. The matter was attended to with commendable zeal by the Dominion Transport Co., who reimbursed the Pure Gold Co. in cash without delay, and a new load went on its way rejoicing early next morning. A distinct odor of coffee, however, still pervades the neighborhood.

B. C. HALIBUT FISHERY.

The halibut fishery has opened satisfactorily as far as the Company's success in fishing is concerned. Two cargoes of fish, consisting of about 75,000 pounds each, have already been shipped from here east over the Canadian Pacific Railway, and the steamer is expected in immediately with the third cargo.

Prices, however, are said to be very low in the east at the present time. The Com-

pany has, however, got its business so well and economically organized that profitable results are likely to be the reward of its enterprise.—Statistic.

A STRIKING EXCHANGE.

J. H. Todd & Son, Victoria, B.C., shipped a car of salmon to Toronto. When it reached here and was unloaded, it was immediately filled by W. Boulter & Sons, and will go direct to Todd & Son, Victoria, as part of their order of canned goods.

OF COURSE.

Do not embrace a new thing until you are assured that it is worthy of your affection.—CANADIAN GROCER.

Of course reference is made in the above item to grocery articles—not to Canada's lovely red-cheeked damsels.—N. E. Grocer.

THERE IS SALT IN MOORETOWN.

We are in receipt of a letter from the Mooretown Salt Co., Ltd., Wallaceburg, denying that their works are closed down, as was stated in THE CANADIAN GROCER of the 18th ult. The wells are in operation and shipments are being made continuously.

We are sorry that the mistake was made. Our information came from what we believed to be a reliable source, and it was not until we received the letter of the Mooretown Co. that we discovered our error.

NEW CURRANTS.

The steamship Fremona brings to Montreal on the 4th inst. the second cargo of new currants, amounting to 780 bbls., 1,485 half-barrels, and 4,033 half-cases. Most of this lot has been sold to arrive.

LATE BUSINESS CHANGES.

D. Gould, drugs, Oakville, Ont., has sold out to F. J. Capell.—The estate of Grocer J. A. Killickey, of Toronto, is offered for sale by the assignee.—The bailiff is in possession of B. H. Scott & Co.'s grocery store at Toronto.—H. W. Norrish, grocer, Walkerton, Ont., has sold out to Anthony Bell.—John Edwards is opening a general store at Hemmingford, Que.—Jos. Bourdon, flour and feed, Montreal, has assigned.—R. Brooks is commencing as a grocer at Montreal.—Jos. and Omer Langevin are partners as traders in the firm of Jos. Langevin & Fils, Montreal.—M. Bigaouette, trader, Quebec, has been burned out.—Jos. E. Forest and Henri St. Germain are proprietors of the general business of Forest & St. Germain, at Sherbrooke, Que.—Con. and Jos. T. Larochelle constitute the general store firm of Larochelle & Fils, St. Henri, Levis county, Que.—Theodule Lafrance and Jos. Guerin are proprietors of Lafrance & Guerin's grist mill, at St. Monique, Que.—Octave Dhaes has opened a general store at St. Remi De Tingwick, Que.—Jos. Proulx has opened a general store at the same place.—J. A. Smith is erecting an elevator at Glenboro, Man.—Daniel M. Calder, drugs, Medicine Hat, N.W.T., has assigned.—The Fraser River Packing Co., is incorporated.

COFFEE IN CEYLON.

THE little island of Ceylon is attracting an unusual amount of attention from commercial centres through the wonderful development of its tea industries. The stride made by this sea-girt little isle in the tea trade is truly remarkable, and is another evidence of what British capital, push, and enterprise can do. It is only since the year 1880 that any attention was given to Ceylon as a tea producing country, and this was largely due to the complete destruction of its leading export article, coffee, by an insidious parasite that worked its way into the leaves of the coffee tree and sapped its strength and prematurely destroyed all chance of development.

It is within the range of possibilities that even more attention will be given Ceylon as a food producer, if we may judge from an article copied from The Ceylon Observer of Sept. 4th last, on the subject of coffee. We append the article, and can only wish that the hopes expressed in the resurrection of the old King of the Isle may be verified. It would be a grand thing for British commerce should it gain control of such an indispensable article as coffee—British-grown coffee—and it goes without saying that if the crop reports of The Observer's correspondent are verified, English capital will develop the coffee industry of Ceylon on an as equally large and systematic scale as it has and is developing the tea industry. The Observer says:

Coffee blossom full out to-day, and a really fine show, nothing to equal it for some years. Weather far setting has so far been all that could be wished. Leaf-disease disappeared some time ago, and has not been had at all this season. Up-to-date green bag practically nil. I wonder if the old king is really to take a new lease of life. I returned yesterday morning from a tour round the Haputale side of the district; coffee on Nayaledde was one white sheet, not so much on Gonamotava and Roehampton. I understand they have just finished gathering a very big crop. Haputale and Sherwood, especially the latter, was a sight sufficient to gladden the heart of any old stager who can remember the blossoms of the sixties. Hotalagalla was very fine on their big acreage of fine coffee left. I would say they had blossom for an average of 4 cwt. an acre, and on a few acres here and there more than double. Pita Kamalle had also a good blossom; but somewhat patchy. On this estate, it is reported, the proprietors contemplate opening a hundred acres of their fine forest reserve in coffee next season, so that faith in the old king is also reviving. Nothing could look better than the coffee on Dambatenne, and that just after giving a crop of over 5 cwt. an acre. Not so dusty in these degenerate days!

FISH FOR BREAKFAST.

J. W. Beardsley's Sons, the original packers of shredded codfish, are sending out 50,000 copies of a pamphlet entitled "Your Breakfast." It contains a complete series of recipes for making delicious dishes, with shredded codfish as a basis.

A TORONTO FIRE.

MacWillie Bros.' palace grocery store in the Confederation Life building, Yonge and Richmond streets, Toronto, was badly scorched on Sunday last. Before the flames could be extinguished damage to the extent of \$10,000 was done to the grocery stock, while the huge building got off with the small loss of \$1,000. Insurance covers all losses.

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the housekeeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

THE

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries.

Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Perse, Winnipeg.

Martin & Robertson, Vancouver and Victoria.

Agents for Manitoba and Northwest Territories.

Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

Finest Highland Whisky
of great age.

John Dewar & Sons,
DISTILLERS, Limited.

London Offices,
48 Lime St., & Co.

PERTH, SCOTLAND.

J. M. Douglas & Co., Agents, Montreal.



THE OTHERS . . .

Can claim that they have the best article

WE PROVE IT

**Jersey Cream
Baking Powder**

**Lumsden Bros.
Hamilton.**

Do you want

to get the bulk of the family trade in your town?
If so, send in your order to EWING, HERRON
& CO. for the following goods:

PICKLING SPICE, ALLSPICE

Or any other kind of Spice. We will give you
nothing but the best, what everyone wants.

**DURHAM MUSTARD
RIO, MOCHA AND JAVA COFFEE**

Whole or Ground, Blended or Separate.
Sole agents in Canada for

PETERMAN'S ROACH FOOD, NEW YORK

Trade Coffee and Spice Mills, Montreal
579 and 581 St. Paul Street.

**Highest Prices
Secured . .**

For
Butter Eggs
Honey Cheese
Maple Syrup and Sugar
Peas Beans
Apples Potatoes

and all kinds of Country Produce.

We sell the best ROLLED OATS
and OATMEAL in Canada.

Feed, Bran, Oats, Flour, etc.

HOWE, McINTYRE CO.

461 St. Paul St. and 9, 11, 13 and 15 St. Nicholas
Agents for The Ireland
National Food Co. **MONTREAL**

NEW CURRANTS

CAMPOS

In Barrels, Half-barrels, Cases and
Half-cases.

Splendid Goods. Good Value.

JOHN SLOAN & CO.
TORONTO.

**Batger's
New Peels**

NOW IN STORE.

Warren Bros. & Boomer
Wholesale Grocers
35 FRONT ST. EAST

NOW IN STORE

Choice Eleme Figs
10 lbs. and 14 oz. boxes.

New Filiatra Currants
Barrels and half-barrels

New Almond Nuts
Get our quotations before you buy.

T. KINNEAR & CO.
WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkgs."
Very fine.

J. W. Lang & Co.
59, 61 and 63 Front
Street East Toronto.

**Profits
are
double**

If you sell
Wonderful Soap

40% and your customer
always returns for
more.

P. M. LAWRASON - London

Malaga Grapes

Albert Sardines
Rio Coffee
Young Hyson Teas

PERKINS, INCE & Co.
TORONTO.

CHOICE NEW

Currants

SULTANAS, AND

VALENCIA RAISINS

: : : IN STORE

SMITH & KEIGHLEY
9 Front St. E. TORONTO.

THE RYAN-DELANEY FAILURE.

THE inspectors who are looking after the estate of Ryan & Delaney, the insolvent produce and commission firm of Colborne street, Toronto, are much dissatisfied with the statement of assets and liabilities submitted.

The statement shows that in the six months since the firm started to do business it has gone behind nearly \$2,000, or at the rate of \$4,000 per annum. The liabilities total \$1,986, while there are practically no assets.

It seems that the business has been carried on carelessly, and that the personal expenses of the partners have been rather high. As an instance of this, a frequent entry in the firm's cash book has been "Around town, \$2.50," or "Around town, \$3.50." Questioned as to what such entries meant, one of the partners is said to have replied, "We do a good deal of business with the hotels, and have to spend some money there."

Another example of carelessness is the way in which the cash book is daily closed. "Shortage, \$—," is a frequent entry, inserted for the purpose of securing a balance.

It is said that the day after the assignment was made the sum of \$215.60 standing to the credit of the house in a city bank was withdrawn, and besides this a cash on

hand balance of \$176.01, vouched for by the firm's books, has not yet materialized. Again, a bicycle which was purchased by one of the partners for \$105 and charged to the firm account, was, it is claimed, sacrificed to "a friend" for \$20.

These and other circumstances of the case have put the creditors on their mettle and the inspectors propose to make a further investigation.

Several Toronto produce men and a lot of outside dealers are "stuck" as a result of the smash, for sums varying from \$10 to \$400.

EXCITEMENT IN VALENCIAS.

Further and material strength has been developed by the Valencia raisin market. Since our last prices have appreciated about another cent per pound in the primary market, and wholesalers' ideas are higher by about half a cent. per pound. The latest advance has put values from four to five shillings above the lowest point. Compared with a year ago prices are several shillings per cwt. higher.

In Spain the crop is practically exhausted, while if such were not so there is no steamer available.

With stocks in Canada low, it is only natural, therefore, that wholesalers should have advanced their figures.

BOULTERS' TRAIN OF CANNED GOODS.

W. Boulter & Sons' special train for Vancouver, B.C., will leave their Toronto works the latter part of this week. It will go by way of Owen Sound, and will be handsomely decorated with flags, mottoes, etc. The train will consist of seventeen cars, each containing 2,400 pounds of canned goods. It was originally intended to have placed only 2,000 pounds in each car, but as it was found possible to pack 400 pounds more than that in each car, it was decided to do so, thus making it possible to reduce by three the number of cars in the train.

OATS 130 BUSHELS TO THE ACRE.

A gentleman who has just returned from a trip to British Columbia is delighted with the fruit, cereal, and other crops in and about Chilliwack. He was on one farm where the yield of oats averaged 130 bushels to the acre. He gazed upon two cherry trees that had yielded two tons of fruit between them. Hops he never saw the like before, and he was brought up in an Ontario hop district. When he feasted on white plums, he was reminded of a good sized apple. Lombardy plums he saw growing in clusters so close that they looked more like monstrous grapes than anything else.

TETLEY'S TEAS



ARE SELECTED BY EXPERTS

Of many years' experience and are absolutely the finest packet teas in the trade, and selling freely where introduced. They contain no rubbish and produce a thick, rich, juicy liquor.

London, Eng.,
5, 6, 7 Fenchurch Street.

Montreal Headquarters,
14 Lemoine Street.

Toronto,
128 Richmond Street West.

Manitoba,
Northwest Territories }
and } The Hudson
British Columbia, } Bay Co.

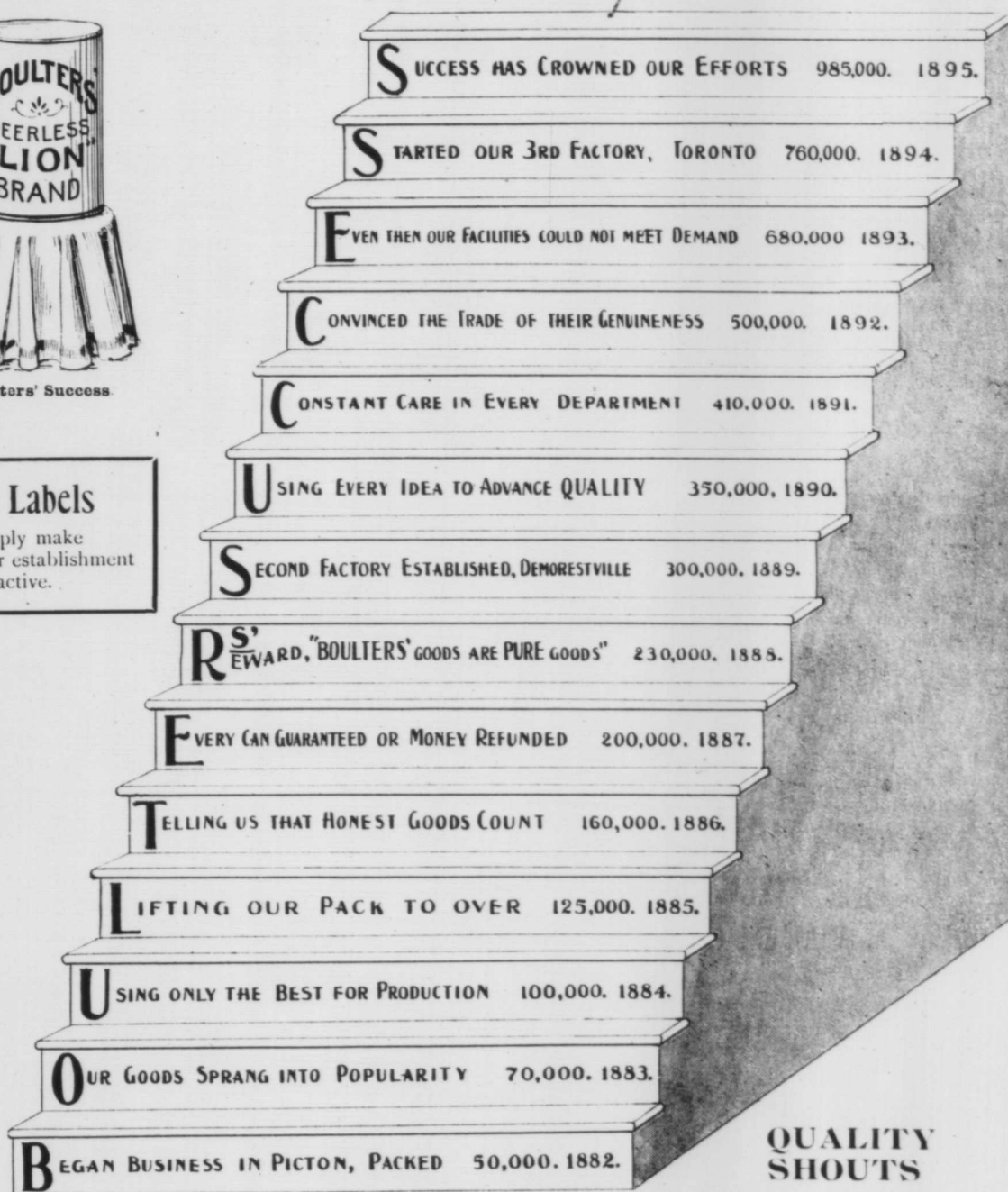
"Here's a Record for Your Life"



Boulters' Success.

Our Labels

Simply make your establishment attractive.



QUALITY SHOUTS

To further prove this, be patient and SEE our "ad" next issue.

IT'S NO EXPLODED IDEA



Don't lose sight of our DEMAND NOVELTY to be given away about Xmas time —It's a beaut.

BOULTERS' GOODS HAVE COME TO STAY.

W. Boulter & Sons

PACKERS of the Peerless "LION" Brand Canned Goods . . .

FUN FOR MERCHANTS.

The magnificent spectacular production of magic that Mr. Frederick Bancroft brings to the Princess Theatre for a week's engagement, beginning Monday, November 4, with the usual matinees, will be one of the greatest of the season's novelties in the stage appointments, costuming and mechanical effects. In the first act the magician in his palace of magic gives eight great feats of magic. Next comes "Onri" in her beautiful aerial equipoise. Part second is a mystical comedy entitled "The Sultan's Visitor," with Mr. Bancroft as "Abdul Hafiz," a wizard, and a full cast of characters. Mlle. Rose Gautier, premiere danseuse, and Miss Catherine Giles, with Indian clubs, will be seen, incidental to the act on. Mercedes, in her spectacular divertissement, "A Solar Sunbeam," will also be seen. In the last act Mr. Bancroft will again appear in six numbers more of magic and mystery, the performance ending with a beautiful scenic representation of "The Home of Magic." Bargain day matinee will be given on Wednesday.

THEIR BUILDING IN OPERATION.

The Truro Condensed Milk and Canning Co., Ltd., have begun operations in their new building. In their new, extensive and well-equipped quarters this enterprising company will largely increase their output, and are now prepared to compete with any similar concern in Canada or the United States.

MEAT
PACKERS

will get more satisfaction from
using our

COARSE SALT

for curing and packing meat
than from any other salt.

Estate of T. T. COLEMAN,
SEAFORTH

SICILIAN
LEMONADE

One tablet dissolved in a large glass of water,
and sweetened, makes delicious Lemonade.

12 Tablets in a Bottle

Price per dozen Bottles, - 85c.
Price per 12 dozen Bottles, \$9.50

ASK YOUR JOBBER FOR THEM

Sicily Lemonade Tablet Co.
20 St. Peter St. Montreal.

BROWN & POLSON'S
DISTINGUISHED FOR
PURITY, STRENGTH,
AND FLAVOUR. CORN FLOUR

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK.
MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT
THESE SIGNATURES—

John Brown John Polson

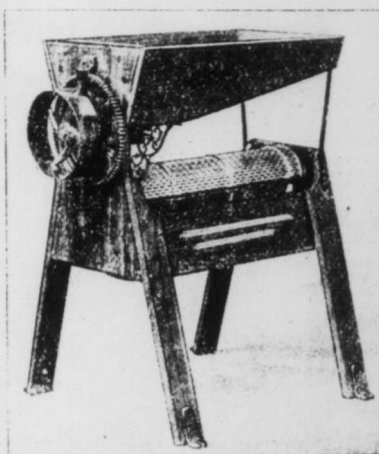
For sale by all the leading grocers Write for samples and quotations. Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

CROSSE &
BLACKWELL'S

New Season's Candied Peels

Can be had from the following firms:

Messrs. W. H. Gillard & Co.	-	-	-	Hamilton
" Davidson & Hay	-	-	-	Toronto
" Balfour & Co.	-	-	-	Hamilton
" Smith & Keighley	-	-	-	Toronto
" Lumsden Bros.	-	-	-	Hamilton
" Geo. Watt & Sons	-	-	-	Brantford
" T. Kinnear & Co.	-	-	-	Toronto
" D. H. Rennoldson	-	-	-	Montreal
" Warren Bros. & Boomer	-	-	-	Toronto
" P. Baskerville Bros.	-	-	-	Ottawa
" Perkins, Ince & Co.	-	-	-	Toronto
" Lucas, Steele & Bristol	-	-	-	Hamilton
" H. P. Eckardt & Co.	-	-	-	Toronto
" Jas. Turner & Co.	-	-	-	Hamilton
" W. T. Wickham & Co.	-	-	-	Brantford
" M. Masuret & Co.	-	-	-	London
" T. B. Escott & Co.	-	-	-	London
" Caverhill, Hughes & Co.	-	-	-	Montreal
" J. W. Lang & Co.	-	-	-	Toronto
" A. M. Smith	-	-	-	London



DID IT EVER STRIKE YOU

That good housekeepers want nice, clean fruit
for Christmas? It is quality, not quantity that is
their first consideration.

By using The Grocers' Fruit Improver you can
supply them with this grade of fruit. If they per-
chase their fruit from you, it follows, that you re-
ceive the rest of their Xmas order. This produces
BUSINESS and PROFITS, which every
Grocer seeks.

PRICE, \$12.00.

For sale by

W. P. RYAN

309 King W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.


93,000,000
Pounds



Increase in 12 years is what the
shipments of

Ceylon Teas

Have to show—and this is as nothing to what
the **FUTURE** will show.

Do you know why 

PEOPLE LIKE CEYLON TEAS?

Because they are Pure, Wholesome, Clean, and
of Rich Flavor.

Grocers . . .

You can thoroughly recommend Ceylon teas ; they are
superior to the "hand-made stuff of the unwashed
Celestial."

APPLES FROM NOVA SCOTIA.

PROFESSOR C. E. FAVILLE, director of the Nova Scotia School of Horticulture, has just completed a tour in Europe, made in the interests of the Nova Scotia Fruit Growers' Association, and has given a representative of The Canadian Gazette some information as to his travels and as to the progress of the industry.

Mr. Faville does not look for much of a market for Nova Scotia apples in European countries, except Germany. He visited Belgium, Holland, Austria, Germany, Switzerland, Italy and France, paying special attention to the different horticultural institutions and scientific schools, and visiting the markets and orchards. At Berlin he left an exhibit of Nova Scotia fruit for competition in the International Exhibition. There is no duty upon imported apples in Germany, and a trial cargo is to be sent to Hamburg from Nova Scotia this autumn, in the full expectation of opening up a profitable trade. In France, Canadian apples have, by virtue of the new Franco-Canadian treaty, been placed upon the minimum tariff; but there does not seem any immediate prospect of trade so far as Nova Scotia apples are concerned.

The Nova Scotia apple crop of this year is, Professor Faville said, above the average, but it is not a large crop such as was the crop of last year. The quality is good, especially as regard Gravensteins, Ribstons, Kings, and Nonpareils. Of this, no better proof is needed than the fact that Nova Scotia apples are bringing higher prices in British markets this year than last, despite the present glut of English apples. Mr. Faville found Gravensteins bringing from 12 to 15 shillings per barrel and Ribstons as high as 18 and 19 shillings.

"And what," asked The Gazette's representative, "have British importers to say about the trade?"

"They speak most highly of the quality of our fruit and the prospects for its extended sale in British markets. They would, however, prefer flat barrels to the round ones, and they like larger and neater barrels than we now use. They think, too, that we need not trouble to drive quite so many nails into the barrels. The best French apples and the Canadian are, they say, the best picked apples that come into the market. Australians arrive at a different season of the year, and do not compete with us. Indeed, the Nova Scotian apple is better flavored, and better packed, than any imported apple that competes with us. It also has excellent keeping qualities, for our climate in Nova Scotia is peculiarly adapted to fruit growing. Spring begins late in the season, and the apples are harvested late in the autumn, and so keep well when placed on the market. Especially is this true of all winter fruits. We have no hot summers in Nova Scotia, and that means much to our apples. Our growers are, moreover, realising the neces-

ity of more careful grading, so that buyers here, seeing a certain grower's name on the barrel, will at once feel confidence in the quality of the fruit."

"And are sales increasing?"

"About 50,000 barrels have come from Nova Scotia so far this season, and within the next month there will probably be 150,000 to 200,000 more, mostly Gravensteins and Kings. Of the 1894 crop half a million barrels were exported to Britain, yielding a cash return of, say, three quarters of a million dollars. The value of our total shipments to Great Britain, the United States, West Indies, Prince Edward Island, and Newfoundland is about one million dollars. Thirty years ago we produced only a few hundred barrels for home use."

"And it follows, doubtless, that the orchard area in Nova Scotia is increasing rapidly?"

"In the Annapolis Valley it is estimated that there are 7,500 acres in bearing, and 5,000 acres newly planted. But this is only a fragment of the area capable of equal production. In the Annapolis Valley alone there are about 250,000 acres of land adapted to fruit-growing, and of this, as I have said, less than one-twentieth part is as yet planted in orchards. Why, do you know that the Annapolis Gravenstein excels in flavor and quality, though not in size, the apple of Germany, where the parent stock is? And while the Annapolis Valley is the favorite orchard country, fruit can be grown with more or less success in other parts of the province."

Any room for Englishmen, Mr. Faville, or are you keeping all these good things for yourselves?"

"No, we are not. You know how United States capital is pouring into Nova Scotia for the development of our coal and lumber resources. The same is taking place in the apple industry. One body of United States capitalists has planted 100 acres in fruit, and others are planting smaller areas. As these succeed more United States capital will come in, and of course we welcome it. I myself am a native of the United States. Our local people are forming fruit-land improvement companies, and subscribing the capital among themselves."

"But what about Englishmen and English capital?"

"Well, the High Commissioner, who is himself, you know, a Nova Scotian, has probably been the means of sending out one hundred with capital during the past few years, and they are now developing fruit farms in various parts of the province, and there are many Englishmen to be found here and there. Of course, there is plenty of room for many more, but they must have common sense, and they must have some capital. A man who understands his business and attends to it would start well with from \$1,000 to \$2,000 (£200 to £400). A

man who does not understand his business and does not attend to it can run through any capital you like to name, and have little to show for it. There is no difficulty in getting land—unenclosed land—for from \$15 to \$20 (£3 to £4) an acre, and cleared land proportionately higher.

"But so much really depends on a man himself. One man will make a success with only £200 to start with; another man will fail with £2,000. I know a man who, twenty-five years ago, had not a dollar to call his own; he has now ten acres of fruit land, and is worth \$60,000. Another man took fifty acres of uncleared land, cut the trees down, planted apple trees between the stumps, removed the stumps at his leisure, put in plum trees and small fruit trees between, grew a large crop of potatoes the first year, and took out enough of a crop in succeeding years to pay for his farm. It cost him \$10 an acre—\$500 in all—and is now worth about \$8,000. That man knows his business."

"Of course, training is necessary, and it is for that purpose that the Nova Scotia School of Horticulture has been established at Wolfville by the Fruit Growers' Association, assisted by the Nova Scotia Government. The tuition is free, and students can board in the students' boarding halls for about \$80 or \$90 (£16 or £18) a year. This is the second year of the school and there are 50 students. The requirements for entrance are a knowledge of the elementary branches of education. We have nursery grounds, conservatories, and the schools are surrounded by acres of orchard land in all stages of development, so that practice and theory go hand in hand."

"Are there any openings for men without capital?"

"For men who will work, and know how to work in nurseries and in the packing and exportation of fruit. There are from 8,000 to 10,000 men employed during the season in picking, packing and shipping fruit, and over 6,000 men are constantly employed in fruit culture."

"You might add that we are getting a good market for small fruits—plums, etc.—in Boston and New York. Our fruit comes to market just two or three weeks later than their local fruit. We can land fruit in Boston in twelve hours, and in New York in eighteen hours. Of course Britain is our great market for apples, and we mean to do greater things there and in Germany before long."

"SILICO"

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

CHRONIC KICKERS.

WE presume that everyone engaged in business, whether he be a grocer or a dealer in any other commodity, comes in contact with a class of people who seem to take a peculiar delight in grumbling and in kicking. This propensity is not the exclusive right and privilege of those who buy, but is frequently indulged in by those whom we employ. The practice results in unpleasantness wherever it is found, and cannot be productive of good anywhere. It is bad enough when those to whom we sell make a kick every time they get a bill of goods, but it is worse when our own people kick. Who has not among his force of employes those who are valuable to him, with whom he is glad to remain on terms of friendship and intimacy, but who, presuming on their worth and value, make life a burden to their employers? With customers we can put a stop to grumbling much easier than we can with our own employes. A sharp letter, a convincing argument or a gentle reminder may serve to break them off the habit or at least diminish the number of their complaints. If the worst comes to the worst we lose a customer whom we can replace by another customer.

With trusted and valued employes the question is one of greater importance. If he be our cashier or book-keeper we cannot turn him off without subjecting ourselves to the risk of not being able to replace him by one equally honest and equally reliable. If he be a salesman we have a greater risk of seeing him engage his services to a competitor and take from us not only the trade which is his, but a portion that he knows to be our own. If he be a porter or a driver we have a risk when we displace him because he knows our customers and can sell his information to a ready, willing and anxious competitor.

Perhaps the unkindest cut of all we experience is when the kick comes from those whom we are anxious to serve. When those who profess confidence in us and in our methods show by their selfishness, ignorance or thoughtlessness that all our actions, our solicitude and thoughts for their welfare are unappreciated, then we feel sore and our hearts feel heavy.

With our customers, as above stated, we can afford to take a stand sometimes. We ourselves have had for years in heavy letters printed on our price lists, "We do not want the trade of habitual grumblers." We have never lost trade by being thus frank and outspoken and we have never regretted that we made our likes and dislikes known thus publicly. Chronic kickers, such who kick when there is no occasion for so doing, such as are calamity howlers, such who overlook all merit on the part of their houses, but magnify every demerit real or apparent, are hard to get along with and are calculated to make a veritable sinner out of a probable saint.—Jacob Furth in Inter-State Grocer.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

**B
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OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS
Manufacturers. TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

**JOHNSTON'S
FLUID BEEF**

. . . STRENGTHENS

There's a Best in Everything

Using modern methods and improvements in the manufacture of any line of goods is sure to produce the best article. This is as true of salt as of anything else.

WINDSOR SALT

is the purest and best for the reason that the "Vacuum" system, the best and most modern system of making salt, is used. When you want anything in salt, either Table, Dairy, Cheese—or a car of barrel and sack salt—always order the Windsor.

WINDSOR SALT WORKS - WINDSOR, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

ROBERT DOUGLAS, grocer, Toronto, has assigned to George H. May.

A. J. Allaire, general store, St. Guillaume D'Upton, Que., has assigned.

Ernest A. Dunn, grocer, Woodstock, Ont., has assigned to Alfred S. Ball.

Z. Gauthier, groceries and liquors, Three Rivers, Que., has compromised at 25c.

E. D. Edwards, general store, Franktown, Ont., has assigned to George H. Findlay.

Romeo Prevost has been appointed curator of the stock of H. Goldberg, trader, Montreal.

Wm. J. Dunlop, cheese maker, Blanchard Township, Ont., has assigned to Gillean McLean.

Neil Bouchard, trader, East Clifton, Que., has assigned. Creditors will meet on November 5.

E. M. Robertson & Co., fish, etc., St. John, N.B., have suspended business, offering to compromise at 20c.

PARTNERSHIPS FORMED AND DISSOLVED.

Letters patent have been issued to the International Trading Co.

Dean Bros., grocers, St. John, N.B., have dissolved. T. J. Dean continues.

McBean Bros., grain, Winnipeg, have dissolved. D. G. McBean continues.

Bastow & Ness, grocers, Toronto, have dissolved. F. W. Bastow continues.

The Lowe Inlet Packing Co., Lowe Inlet, B.C., have dissolved. John Rood continues.

Louis J. Gladu and Paul Boileau are partners in the firm of Gladu & Boileau, vermicelli, etc., Montreal.

A. F. Falconer & Co., druggists, Sherbrooke, N.S., have dissolved. A. F. Falconer retires and E. F. L. Jenner continues.

Joseph Tremblain and Zephirin Martin have gone into partnership as traders at Montreal, under the firm style of Tremblain & Martin.

The Northumberland Paper and Electric Co., Ltd. has been incorporated by letters patent; so has the Sault Sainte Marie Trading Co., Ltd.

Thomas Alfred Code, John Hart, Andrew McArthur, William Andrew Moore, William Grant, John Gray Campbell, and Joseph McKenzie Rogers, all of Perth, Ont., seek incorporation by letters patent as "The Perth Canning Co., Ltd.," with \$20,000 capital, and headquarters at Perth.

SALES MADE AND PENDING.

W. R. Holley, grocer, Toronto, has sold out to Ness Bros.

Jas. Abbie, baker, Sutton West, Ont., has sold out to A. French.

W. Duncan's general store stock at Niles-town, Ont., has been sold.

Wm. Wilson's general store stock at Shawville, Que., has been sold at 61c.

S. Perrin, druggist, Lindsay, Ont., has been sold out by the bailiff.

The tobacco and cigar business of F. W. White, Montreal, is for sale.

Thos. Robinson, grocer, etc., Windsor, Ont., has sold out to G. H. Nairn & Co.

Filion & Simard's general stock at Chambord was sold at 37c. to L. Letourneau.

The Simley-Hemstreet Co., Ltd., Otterville, Ont., has sold out to Samson Simley.

T. S. Edwards, groceries and crockery, St. Thomas, Ont., has sold out to A. W. Graham.

W. A. Bradshaw & Co., soap makers, Toronto, have sold out to Pugsley, Dingman & Co.

The grocery business of J. H. Notter & Co., Owen Sound, Ont., is advertised for sale.

The assets of A. Renaud & Co., grocers, Montreal, are to be sold at auction on Nov. 4.

The assets of Wm. Howatson, Jr., general store, Black Cape, Que., are to be sold Nov. 7.

The assets of Donat Brossard, general store, Dominique De Jouquieres, Que., are to be sold Nov. 7.

Thomas McDonald has sold the Great Western Mills at Woodstock to James Ireland, of Owen Sound, for \$11,500.

Mrs. G. O. Tousignant, hotel and general store, Chicoutimi, Que., offers her hotel for sale, but will continue the general store.

CHANGES.

Phil. Leduc has started a grocery store at Montreal.

T. Coggin, grocer, Montreal, has opened a butcher shop there.

M. Galvin, liquors, Campbellford, Ont., has been succeeded by Dan. J. Connolly.

Maria Gamble, general store, etc., Loretto, Ont., has been succeeded in the hotel business by J. A. Small.

Wm. Mann, confectioner, Quebec City, has opened a branch at 76½ St. Joseph street, St. Roch, Que.

Thos. Holloway, fruits and confectionery, Stonewall, Man., has been succeeded by Mrs. D. J. Rutherford.

Waddington & Kennedy, the fruit men, are opening a branch store at Souris, Man., next door east of McDowell's grocery.

FIRES.

James White's cheese factory at Jelby, Que., has been burned. Partially insured.

Desire Chaput's cheese factory at St. Joachim De Shefford, Quebec, has been damaged by fire.

The general store of Ferguson Brownell, Amherst, N. S., valued at \$4,000, was totally destroyed by fire. Insurance \$2,000.

At Pont Rouge, Que., the general stores of Miss O. Lesage and Francois Vezina, were destroyed by fire. The former was partially insured, but the later not at all.

Orchard Valley cheese factory, situated in Elizabethtown, was burned with its contents. The buildings were valued at \$800, and the

cheese on hand at the same sum. No insurance on the building, and a slight amount on the cheese.

DEATHS.

Laurent Bosse, trader, St. Helene Kamouraska, Que., is dead.

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to CARR & Co., P.O. 110, British Columbia.

THE OLDEST ESTABLISHED GROCERY AND Crockery business in Owen Sound. The Toronto Tea Store, established 1865. This is a rare chance. JOHN H. NOTTER & Co., Box 96, Owen Sound. (43)

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

CHARLES H. RICHES
Solicitor
of
PATENTS

Canada Life Bldg, King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.



Champion Fire and Burglar-Proof Safes...

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL
577 Craig St., Montreal, P.Q.

Doing Business

personally with a firm is more satisfactory than doing it by correspondence. Ten minutes conversation will accomplish more than two weeks of writing. The next business trip you take to Toronto call on us, even if you do not want to buy just now, and we will be pleased to show you samples, quote you prices and give you any information you desire in regard to Salt. Our prices are the lowest possible market price. When you want anything in Salt write **US.**

Toronto Salt Works, Toronto

128 Adelaide Street East.



Delicious Mince Pies

are made from Wethey's Condensed Mince Meat. Each package contains sufficient for two large pies. Finest meats and fruits are used in its preparation.

J. H. WETHEY

SOLE MANUFACTURER

ST. CATHARINES

NORTHERN ASSURANCE COMPANY

Established 1836. OF LONDON.

Capital and Funds, \$36,465,000.
Revenue, \$5,545,000.
Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

ROBERT W. TYRE - Manager.
G. E. MOBERLEY, Inspector.

THE PEOPLE'S Building and Loan Association (INCORPORATED)

Head Office - - London, Ont.

When business is prosperous every merchant should put by a regular monthly sum in our Class "A" stock. It will be available when you need it most. \$3 deposited monthly is estimated to mature a \$500 certificate in 7½ years. Larger amounts in like ratio.

Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages. Agencies in all the principal towns and cities in Ontario. Write for manuals and name of resident agent in your locality. Do not delay. It will pay you.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL

TORONTO

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



Batty's Pickles

Have been awarded Eight Prize Medals.

NABOB SAUCE and PICKLES

Are universally admitted to be the finest and most enjoyable in the world. All wholesalers have them.

CANADIAN AGENTS:

J. A. GORDON & CO., MONTREAL

BICYCLE ...WANTED

SECOND-HAND

Address, giving lowest price, make and condition of wheel

THE CANADIAN GROCER
TORONTO.

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER
TORONTO

English Army Blacking

STANDS AT THE HEAD

Of all the Blackings made or imported into Canada . . .

- 1st—A beautiful Jet Black Polish.
- 2nd—For a lasting polish.
- 3rd—For a quick shine
- 4th—For its leather-preserving qualities.
- 5th—For the universal satisfaction it gives to the users of Blacking. Everybody that tries it always speaks in the highest terms of its many good qualities. It is the handsomest package and the best Blacking in the world. Sold by all first-class dealers.



RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages. Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane Toronto.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Pollishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

CREAM SODAS

3 Pounds Net in every Tin. Don't try to sell Sodas in Pasteboard packages if you want your customers to get nice, fresh goods.

Tin packages will build up and keep your trade.
Tin packages will insure sweet and crisp Sodas.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Crown Brand (Greig & Co.)—

1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
1/2 Glass Stopper	doz.	3 50
" " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
Screw Top	"	21 00
S. & L. "High Grade"	"	"
per doz	"	3 50
Pepper Sauce, per gross	"	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef No. 1, 2 oz. tins	gross	\$ 3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Staminal 2 oz. bottles	"	3 00
4 oz. " "	"	6 00
8 oz. " "	"	9 00
16 oz. " "	"	12 75
Fluid Beef Cordial 20 oz. bottles	"	15 00
Milk Granules, in cases, 4 doz.	"	6 00
Milk Granules with Cereals, in cases, 4 doz.	"	5 75

FRUITS.

FOREIGN.

Currants Provincials, bbls	per lb.	0 03 1/2	0 04
" " "	"	0 03 1/2	0 04 1/2
" Filiatras, bbls	"	0 04 1/2	0 04 1/2
" " "	"	0 04 1/2	0 04 1/2
" Patras, bbls	"	0 04 1/2	0 05
" " "	"	0 04 1/2	0 05 1/2
" " cases	"	0 05 1/2	0 07 1/2
Panarete, cases	"	0 08	0 08 1/2
Dates, Persian, boxes	"	0 04 1/2	0 05
Figs, Flemish, 14 oz.	"	0 09	0 10 1/2
" " "	"	0 11 1/2	0 12 1/2
" " 18 lb.	"	0 15	"
" " 28 lb.	"	0 16	"
" " taps	"	0 04 1/2	0 05
Prunes, Bosnia, cases	"	0 05 1/2	0 07
" Bordeaux	"	0 04 1/2	0 06 1/2
Raisins, Valencia, off stalk	"	0 03	0 03 1/2
" " Fine, off stalk (new)	"	0 05	0 05 1/2
" " Selected (old)	"	0 04 1/2	0 05
" " Layers (old)	"	0 04	0 05
" " Sultanas	"	0 05 1/2	0 08
" Cal. Loose Muscates 50 lb. boxes	"	0 04	0 05 1/2
" Malaga	"	per box	"
" London Layers	"	2 20	2 25
" Extra Dessert	"	3 75	4 00
" Com. Cluster	"	3 00	3 25
Lemons Sorrento and Verduilla, boxes	"	9 50	10 00
" Malaga, half chest	"	10 00	10 50
Oranges—Jamaica, per box	"	4 25	4 75
" Jamaica, per bbl	"	8 00	8 50

DOMESTIC.

Apples, dried, per lb.	0 05 1/2	0 05 1/2
" evaporated	0 07	0 07
split Peas	per bbl.	\$3 50
Port Barley	"	3 75
Peat Barley, XXX	"	6 50

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " 1 lb. tins	"	2 25
" Groats, 1/2 lb. tins	"	1 25
" " 1 lb. tins	"	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	"	"
30 to 60 dy basis	"	2 50
40 dy	"	2 55
0 dy	"	2 60

20 16 and 12 dy	2 65	
10 dy	2 70	
8 and 9 dy	2 75	
6 and 7 dy	2 90	
5 dy	3 10	
4 dy A P	3 10	
3 dy A P	3 50	
4 dy C P	3 00	
3 dy C P	4 10	
HOISE NAILS	"	"
Canadian, dis. 55 per cent.	"	"
HOISE SHOES	"	"
From Toronto, per keg	3 60	"
SCREWS—Wood—	"	"
Flat-head iron, 80 p. c. dis.	"	"
Round-head iron, 75 p. c. dis.	"	"
Flat-head brass, 77 1/2 p. c. dis.	"	"
Round-head brass, 72 1/2 p. c. dis.	"	"

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i. e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	1 15
2nd " (20 to 40 inches)	1 30
3rd " (50 to 60 inches)	2 90
4th " (51 to 60 inches)	3 20
5th " (61 to 70 inches)	3 50

ROPE	"	"
Manilla	0 09 1/2	0 09 1/2
Sisal	0 07	0 07 1/2
AXES	"	"
Per box	6 00	12 00
SHOT	"	"
Canadian, dis. 17 1/2 per cent.	"	"
HINGES	"	"
Heavy T and strap	0 04 1/2	0 05
Screw, hook and strap	0 03 1/2	0 04

WHITE LEAD—Pure Association guarantee, ground in oil	per lb.	0 04 1/2
No. 1	"	0 04 1/2
No. 2	"	0 04 1/2
No. 3	"	0 04 1/2
TURPENTINE	"	"
Selected packages, per gal.	0 39	0 41
LINSEED OIL	"	"
Raw, per gal	0 58	"
Boiled,	0 61	"
GLUE	"	"
Common per lb.	0 07 1/2	0 08

ARACAN	per lb.	per lb.
Patna	0 03 1/2	0 03 1/2
Japan	0 05	0 05
Imperial Seta	0 05 1/2	0 05 1/2
Extra Burma	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 06	0 06
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	0 06 1/2	0 06 1/2

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	"	"
1/2 pail, 6 qt.	\$3 35	"
Star Standard, 12 qt.	3 80	"
Milk, 14 qt.	4 75	"
Round-bottomed fire pail, 14 qt.	4 75	"
Tubs, No. 1	13 30	"
" " 2	11 40	"
" " 3	9 50	"
Fibre Butter Tubs (30 lbs.)	3 80	"
Nests of 3	2 85	"
Keelers No. 4	8 00	"
" " 5	7 00	"
" " 6	6 00	"
" " 7	5 00	"
Milk Pans	2 65	"
Wash Basins, flat bottoms	2 65	"
" " round bottoms	2 50	"
Handy Dish	2 25	"
Water Closet Tanks	17 00	"
Dish Pan, No. 1	7 60	"
" " 2	6 20	"
Barrel Covers and Trays	4 75	"
Railroad or Factory Pails	4 75	"

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.	"
Orange Marmalade	1 60	"
Clear Jelly Marmalade	2 00	"
Strawberry W. F. Jam	2 30	"
Raspberry " "	2 20	"
Apricot " "	2 00	"
Black Currant " "	1 55	1 90
Other Jams " "	1 55	1 90
Red Currant Jelly	3 10	"
(All the above in 1 lb. clear glass pots.	"	"

LICORICE.

YOUNG & SMYLLIE'S LIST.	"	"
5-lb. boxes, wood or paper, per lb.	\$0 40	"
Fancy boxes (36 or 50 sticks) per box	1 25	"
" Ringed" 5 lb. boxes, per lb.	0 40	"
"Acme" Pellets, 5 lb. cans, per can	2 00	"
"Acme" Pellets, fancy boxes (40) per box	1 50	"
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00	"
Licorice Lozenges, 5 lb. glass jars	1 75	"
" " 5 lb. cans	1 50	"
"Purity" Licorice, 200 sticks	1 45	"
" " 100 sticks	0 75	"
Dulce, large-cent sticks, 100 in box	0 75	"

MINCK MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

GOLMAN'S OR KEEN'S.	per lb.	"
Square Tins	"	"
D. S. F., 1 lb. tins	\$0 40	"
" " 1/2 lb. tins	0 42	"
" " 1 lb. tins	0 45	"
Round Tins	"	"
F. D., 1/2 lb. tins	0 25	"
" " 1 lb. tins	0 27 1/2	"
" " 4 lb. jars, per jar	0 75	"
" " 1 lb.	0 25	"
" " 4 lb. tins, decorated, pt.	0 80	"

FRENCH MUSTARD.

Crown Brand (Greig & Co.)	"	"
Pony size, per gross	9 00	"
Small Med.	7 80	"
Medium	10 80	"
Large	12 00	"
Spoon	18 00	"
Mug	16 20	"
Tumbler	12 00	"
Cream Jug	21 00	"

ROOT BEER.

Hire's Root Beer, per doz.	\$2 00
Adams like size, per doz.	0 30
" " 25c per doz.	10 00
" " per gross	20 00
Bryant's, 2 doz in box	1 75
" " per gross	10 00

STARCH.

EDWARDSBURG STARCH CO., LTD.	"	"
Laundry Starches	"	"
No. 1 White or Blue, cartons	0 05 1/2	"
Canada Laundry	0 04 1/2	"
Silver Gloss, 6 lb. draw lid boxes and fancy packages	0 07	"
Silver Gloss, 6 lb. tin canisters	0 07	"
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07	"
Silver Gloss, large crystals	0 06 1/2	"
No. 1 White, bbls and kegs	0 04 1/2	"
Benson's Enamel, per box	3 00	"
Culinary Starch	"	"
W. T. Benson & Co's Prepared	"	"
Corn	0 07 1/2	"
Canada Pure Corn	0 06 1/2	"
Rice Starch	"	"
Edwardsburg No. 1 White, 1-lb. cartons	0 09	"
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2	"

THE BRANTFORD STARCH CO., LTD.

Laundry Starches	"	"
Canada Laundry, boxes of 40 lbs.	0 04 1/2	"
Finest Quality White Laundry	"	"
3 lb. cartons, cases 36 lbs.	0 05 1/2	"
Bbls., 175 lbs.	0 04 1/2	"
Kegs, 100 lbs.	0 04 1/2	"
Lily White Gloss	"	"
Kegs, extralarge crystals, 100 lbs.	0 06 1/2	"
1 lb. fancy cartons, cases 36 lbs.	0 07	"

6 lb. draw lid boxes, 8 in crate	"	"
48 lbs.	"	0 07
6 lb. solid tin canisters, 8 in crate 48 lbs.	"	0 07
Brantford Gloss	"	"
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2	"
Brantford Cold Water Rice Starch	"	"
1 lb. fancy boxes, cases 28 lbs.	0 09	"
Canadian Electric Starch	"	"
40 packages in case	3 00	"
Culinary Starch	"	"
Challenge Prepared Corn	"	"
1 lb. pkgs., boxes 40 lbs.	0 06 1/2	"
No. 1 Pure Prepared Corn	"	"
1 lb. pkgs., boxes 40 lbs.	0 07 1/2	"

KINGSFORD'S OSWEGO STARCH

40 lb. boxes, 1 lb. pkgs.	0 08 1/2
SILVER GLOSS 6 lb. boxes, sliding covers	0 08 1/2
(12 lb. boxes each crate)	"
PURE 12 lb. boxes	0 07 1/2
OSWEGO 40 lb. boxes, 1 lb. packages	0 07 1/2
CORN STARCH	"
For puddings, custards, etc	"
ONTARIO 38 lb. to 45 lb. boxes	0 06 1/2
STARCH 6 bundles	0 06 1/2
STARCH IN Silver Glass	0 07 1/2
BARRELS Pure	0 06 1/2

BROWN & POLSON'S CORNFLOUR

1 lb packages	0 07
40 lb boxes	2 80

SUGAR

Granulated	per lb.	0 04 1/2	0 04 1/2
" No. 2	"	0 04 1/2	0 04 1/2
" German	"	"	"
Paris Lump bbls and 100 lb. boxes	"	0 05 1/2	0 05 1/2
Extra Ground, bbls, 100 lb. boxes	"	0 06	0 06
Powdered, bbls	"	0 05 1/2	0 05 1/2
Extra bright refined	3 75	3 85	"
Bright Yellow	3 40	0 03 1/2	"
Medium Yellow	3 30	0 03 1/2	"
Dark Yellow	3 20	0 03 1/2	"
Raw Demerara	0 03 1/2	0 03 1/2	"

SYRUPS AND MOLASSES.

SYRUPS	per gallon.	"
Dark	1 30	0 33
Medium	0 33	0 38
Bright	0 38	0 43
Very Bright	0 53	"
Redpath's Honey	0 50	"
" 2 gal pails	1 35	"
" 3 gal pails	1 60	"

SOAP.

1 Box Lot	5 00	
5 Box Lot	4 30	
Freight prepaid on 5 box lots.	"	
P. M. LAWRIE'S SOAPS.	per box	"
Wonderful, 100 bars	\$4 00	"
Supreme, 100 bars	3 60	"
Our Own Electric, 100 bars	2 00	"
Sunflower, 100 bars	2 00	"



Why? IS BRANTFORD STARCH

selling better every day?

BECAUSE it is always **UNIFORMLY RELIABLE**, and its packages are the most attractive in the trade.

BRANTFORD SOAP WORKS CO.



Ivory Bar— per box.
 3 lbs. and 2 6-16 lbs., 60 bars in box \$3 30
 13 1/4 oz. and 1 lb., 60 bars in box 3 30
 12 oz. cakes, 100 cakes in box 4 00
 10 oz. cakes, 100 cakes in box 3 60
 Twin cake, 11 1/4 oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 05
Peculiar, 2 1/2-lb. bar	0 04 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

"SALADA" CEYLON.

Green label, retailed at 30c	per lb.	0 22
Blue " " "		0 30
Red " " "		0 36
Gold " " "		0 44

Terms, 30 days net.

BLACK.

Congou	per lb.	
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
Half Chests, thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold Bar, 8s	0 59
Ingots, rough and ready, 8s	0 57
Laurel, 3s	0 49
Brier, 7s	0 47
Index, 7s	0 44
Honeyuckle, 8s	0 56
Napoleon, 8s	0 50
Victoria, 12s	0 47
Brunette, 12s	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T. & B., 3s	0 60
Lily, 7s	0 47
Diamond Solace, 12s	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/2-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

Prince George, 8s, 21-lb. caddies	0 47
Tecumseh, 9 to 10 lb. (fancy chewing)	0 65
Extra Black Chewing	
Gold Shield, 16 oz., 7 to 10 lb., 20-lb. butts	0 47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking—	
Woodcock, 18-lb. caddies, 7s	0 50
" " " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to 10 lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65

Standard Kentucky, bright, 5-lb. pails
 Apricot dark sweet, 5-lb. pails
 Terms, 30 days, less 2 per cent.

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	55 00
" " Pins	80 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00

CIGARETTES—All Tobacco—

El Padre	7 00
Manrico	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 68
" " " 8s, R. & R. 13 1/2	0 68
" " " 7s, R. & R. 14 1/2	0 68
" " " 7s, Solace, 14 1/2	0 68
" " " 8s, R. & R. 16	0 68
" " " 8s, Solace, 15	0 68
O. V. " plug 8s, Twist, 16	0 68
O. V. " " 3s, Solace, 17 1/2	0 68
O. V. " " 1s, " 17	0 68
Derby " 12s, " 17 1/2	0 61
Derby " 7s, " 17	0 61
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.	\$ 1 50
" " 3 " " " 2		1 40
" " 2 " " " 2		1 40
" " 3 " " " 2		1 60
" " " painted " 2		1 65

Tubs, No. 0.

" 1	7 00
" 2	6 00
" 3	5 00

Washboards, Globe

" Water Witch	1 40
" Northern Queen	2 25
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Mops and Handles, combined

Butter Tubs	1 60
Butter Bowls, crates assort d.	3 60

Matches—

Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10

Per Case.

5-Case Lots, Single Case	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

Licorice Goods



YOUNG & SMYLIE'S
 PURE Spanish
ACME LICORICE PELLETS
STICK LICORICE

SOME OF OUR LEADERS ARE:

- Pure Calabria "Y & S" Licorice
- Acme Licorice Pellets
- Tar Licorice and Tolu Wafers
- Licorice Lozenges
- "Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

PRATT'S BEST BURNING OIL
 LIVE DEALERS SELL IT.
 IN THE WORLD
 NO SMOKE, NO SMELL, WHITE LIGHT.
 SAMUEL ROGERS & Co. TORONTO.

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BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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DURABLE PAILS AND TUBS.



TRY THEM

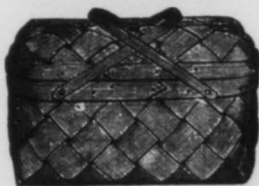
The Wm. CANE & SONS MANUFACTURING Co
 OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
 Chas. Boeckh & Sons, Toronto,
 H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..
 - HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The Dry Goods Review



CLUBBING RATES

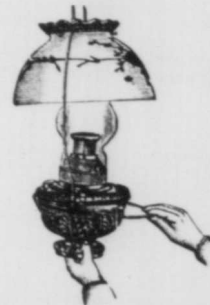
The Dry Goods Review and The Canadian Grocer **\$3.00** *Send for Samples.*

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

Mammoth Sizes for
STORES CHURCHES, Etc.

Gowans, Kent & Co., Toronto

ALL THE LEADING WHOLESALE TRADE HANDLE C.U.D. CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

B. F. P. Cough Drops

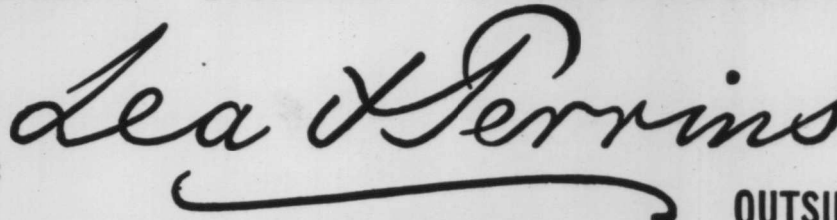
are not a cure-all, but are a soothing and effective remedy in all cases of Coughs, Colds and Throat Troubles. They are pleasant to the taste and do their work speedily and thoroughly.

TORONTO BISCUIT & CONFECTIONERY CO.

TORONTO

LEA AND PERRINS'

Observe
that the
SIGNATURE



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in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Crosse & Blackwell, Limited, London;
and Export Oilmen generally.
RETAIL EVERYWHERE.

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WORCESTERSHIRE

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AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.
ESTABLISHED 1849.

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MERCANTILE AGENCY**

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Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and,
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

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THOS. C. IRVING, Superintendent.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
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COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal

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'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
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Manufacturers of Emery, Black Lead, Emery and
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