

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West India, South Africa and Australia.

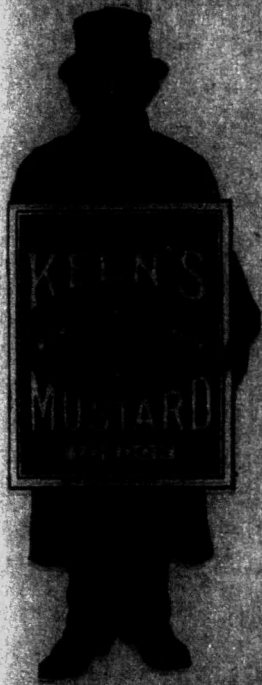
THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Provision and
Food Stuffs Trades of Canada.

VOL. XVIII.

MONTREAL AND TORONTO, SEPTEMBER 2, 1904.

NO. 36.



Keen's



Oxford Blue

is sold in one-ounce squares, all full weight.

(Put up in pounds, quarters and three-ounce packages.)

Note--When ordering Laundry Blue---

Keen's Oxford Blue and no other.

PUSH GOOD BISCUITS

CHRISTIE'S

Assorted Macaroons in Half-pound Tins

ARE GOOD BISCUITS

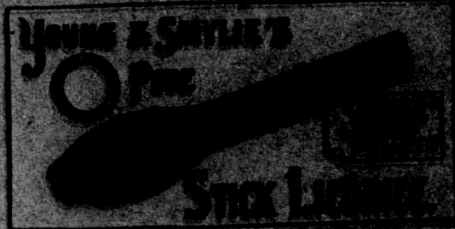
HENCE IT PAYS TO PUSH THEM

Christie, Brown & Co. Limited

TORONTO AND MONTREAL

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 29.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of PURE STICK LICORICE, Acme Licorice Tablets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines and other the Company's brands as follows: THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request.

FINEST QUALITY
EXTRA CIGARETTES
FOR PIONEERS
THE W. H. WILSON
Tilghonsburg

DAKEY'S
'WELLINGTON'
KNIFE POLISH

JOHN DAKEY & SONS, LIMITED
New York, N.Y.
WELLINGTON
JOHN DAKEY & SONS, LIMITED

You want the best

**Griffin & Skelley's
Dried Fruits.**

This is the one famous brand of California Fruits that never varies in its one standard of quality —*the highest*. Seeded Raisins, Prunes, Dried Apricots and Evaporated Fruits of all kinds. Sell the "Griffin" Brand and you sell the best. Sell it and you'll hold your trade. Sell it and you'll gain new trade—*you'll gain it and you'll keep it*.

Prunes.

"Griffin" Brand.

Large, black, meaty Prunes with small stones and fine flavor. Cured and packed with the greatest care. Packed where they grow. "Fine goods"—fine because of the great

regularity with which they maintain their high reputation. Not packed in bulk and then re-packed, but sent right through in the original package.

"Easter" Brand.

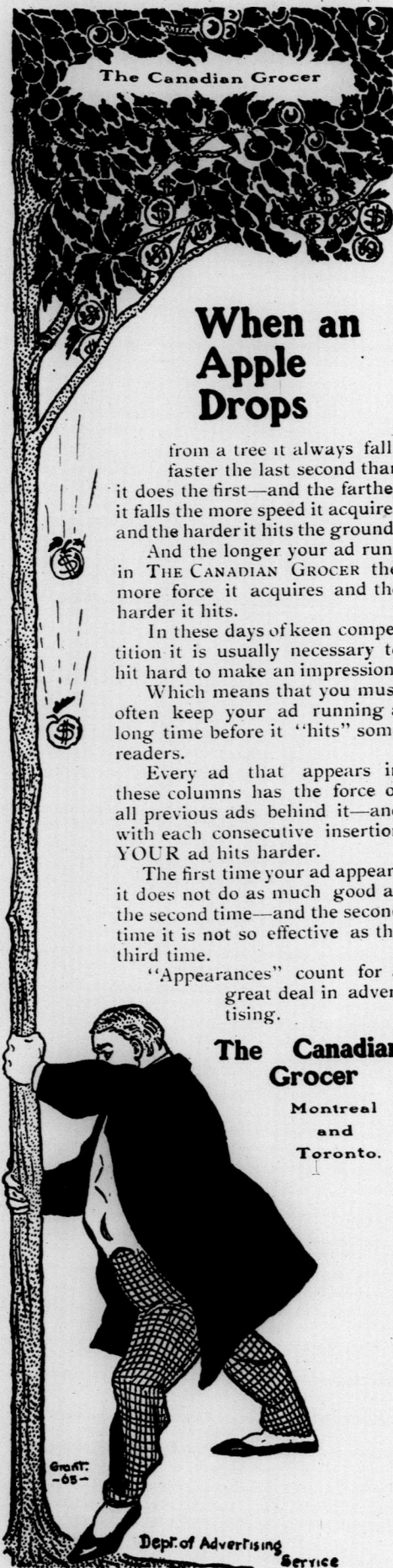
Seeded Raisins.

Clean and perfectly cured. Sound fruit always. *You should place your orders now for prompt delivery.* Ask your wholesaler. Insist on having the "Griffin" Brands. *They satisfy.*

Sold by Leading Wholesalers.

ARTHUR P. TIPPET & CO., AGENTS,
8 Place Royale, Montreal.

MANUFACTURERS' AGENTS AND BROKERS.



The Canadian Grocer

When an Apple Drops

From a tree it always falls faster the last second than it does the first—and the farther it falls the more speed it acquires and the harder it hits the ground.

And the longer your ad runs in THE CANADIAN GROCER the more force it acquires and the harder it hits.

In these days of keen competition it is usually necessary to hit hard to make an impression.

Which means that you must often keep your ad running a long time before it "hits" some readers.

Every ad that appears in these columns has the force of all previous ads behind it—and with each consecutive insertion YOUR ad hits harder.

The first time your ad appears it does not do as much good as the second time—and the second time it is not so effective as the third time.

"Appearances" count for a great deal in advertising.

The Canadian Grocer
Montreal and Toronto.

Grant -65-

Dept. of Advertising Service

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and Agents.

Established 1865

W. H. Millman & Sons
Grocery Brokers
27 Front St. E., - Toronto, Canada

IMPORT FRUITS
Currants—Paris.
Valencia Raisins—Valencia.
Malaga Raisins and Nuts—Malaga.

It is in your interest to buy from us

CALGARY.

Are you

Represented in the West ?

If not, write us and get in

ON THE GROUND FLOOR.

Place your offerings with us and we will sell your goods.

Consign your cars to us.
Goods reshipped.
Excellent storage.

NICHOLSON, BAIN & JOHNSTON,
Wholesale Commission Merchants and Brokers.
CALGARY, ALTA.

Head Office: NICHOLSON & BAIN, WINNIPEG.

WINNIPEG.

Dingle & Stewart
WINNIPEG, - - CANADA.
COMMISSION BROKERS.
Excellent Storage Accommodation.
Consign Your Cars to Us.

A CARD THIS SIZE

—COSTS—

\$30.00 per year

Weekly Changes if Desired.

EASTERN MANUFACTURERS
—AND—
SHIPPERS.

All **EYES** are turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in

CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

THE WILSON COMMISSION CO., Limited
BRANDON, MAN.
Commission Brokers,
Storage.

Correspondence Solicited.

If you have any snaps let us hear from you.

STRONG DURABLE LIGHT



POROUS AND CHEAP

The FOSTER POTTERY CO.
HAMILTON, ONT. Limited

GENUINE

PRATTS ASTRAL LAMP OIL

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY.

THE QUEEN CITY OIL COMPANY, Limited,
TORONTO, ONT.



ROW'S GUM
in Lumps, 5c. Pkgs.
in 1c. Stick, in 5c. Bars.

ROW & CO., Morristown, N.Y., and Brockville, Ont

To Manufacturers' Agents

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, **BUSINESS MANAGER,**
CANADIAN GROCER,
Montreal and Toronto.

W

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One we are l JUICE. of Cana

WHAT'S THE MATTER WITH JAMES' DOME LEAD?

Nothing. Its all right. Saves the merchants time and trouble. Always gives the householder satisfaction. Keep up your stock.

W. G. A. LAMBE & CO., Canadian Agents.

FOR
HOT WEATHER

Sovereign Lime Juice cools the blood—counteracts the feverishness caused by excessive heat, and actually lowers the temperature of the body.

Sovereign Lime Juice

is the drink of health. It's refreshing and delicious. Costs only one-third of a cent a glass.

Get the genuine—SOVEREIGN—at your grocer's

SIMSON BROS. CO. LTD.
HALIFAX, N.S.

One of the series of ads. running in many Canadian papers by which we are letting the consumer know the strong points of our SOVEREIGN LIME JUICE. We help you make the sales easily. Stocked by jobbers in all parts of Canada.

SIMSON BROS. CO., Limited
Halifax, N. S.



MR. GROCER,—
UNLESS YOU HAVE TRIED OUR
"STERLING"
BRAND
PICKLES

you don't know what good pickles are. Quality may cost more, but is never extravagant, therefore be wise and supply your customers with "STERLING" pickles, and the result will be an increase in your trade.

The T. A. LYTLE COMPANY, Limited

Manufacturers of High-Grade Pickles.

124-128 Richmond St. West, TORONTO, Can.

Two
Lines
That
Lead.

A Vinegar with Advantages.

You want a brand absolutely pure. One which will keep a long time without deteriorating. One known for its delicate aroma and its excellent flavour. **Hill, Evans & Co.** (Worcester, Eng.), produce the one. A Malt Vinegar which is unapproached by any other for these essential properties. A Vinegar you may always rely upon.

Quinine Wine with a Reputation.

Robert Waters' Quinine Wine enjoys a 50-year reputation as the finest tonic known.

Export Agents—ROBT. CROOKS & CO., Botolph House, Eastcheap
London, England.

—“everyone to his taste”

but the taste
for

JAPAN TEAS

once required,
can never be satisfied by the
teas of any other country.

Why ?

Because there is a freshness, a flavor, an aroma, and a
delicious healthfulness about them, possessed by
no other Teas in the world.



**“Let the GOLD DUST
twins do your work.”**

The overworked housewife should call

GOLD DUST

to the rescue. It will shorten her work and lengthen her leisure. Cleans everything cleanable from cellar to
attic—dishes and clothes, pots and pans, floors and doors.

Housework is hard work without GOLD DUST—the modern cleanser ; better and more economical than soap.

THE N. K. FAIRBANK CO., - - Montreal.

At Its Height Now is the PICKLING SEASON

Be ready for particular customers. We do not claim to have the cheapest pickling spice, but we have 19 or 20 varieties of the best spices nature produces.

Samples and Prices at Your Immediate Service.

S. H. EWING & SONS, Toronto Branch, 29 Church Street.
96-104 KING ST., MONTREAL TELEPHONE MAIN 3171
Telephone Bell Main 65. Telephone orders receive prompt attention.
" Merchants 522.



You are not well matched, if you do not sell our

MATCHES

BEST and CHEAPEST on the market.

The Walkerville Match Co.
LIMITED

WALKERVILLE, ONT.

TEA ROSE DRIPS

**A DELICIOUS
TABLE REQUISITE**

—the best product of its kind.
Tea Rose Drips is a pure cane sugar syrup of delicious flavor, put up into attractive sealed cans, which prevent any loss in weight or deterioration.

ROSE & LAFLAMME, Agents,
MONTREAL.



"It's the merit of the goods that finally wins business."



And when you have merit and profit combined what more does a retailer ask?

That's why so many grocers sell

Paterson's Worcester Sauce.

ROSE & LAFLAMME,
Agents, Montreal.

A Grocer in a Town of 3,500 Population

carries a tea stock of \$425.00. He thinks it too heavy, and it is too heavy. He says his trade is cut up between Japans and Chinas on the one hand, and Indians and Ceylons on the other.

He admits that the trend of his tea trade is in the direction of Ceylons, principally, but he owns that he is doing little himself to help on or check the movement. What concerns him most is the large amount of money always locked up in teas.

There is a better day coming for him, but he could bring it the quicker by throwing the weight of his influence on

Ceylon Teas

which come in both black and green.

BUY
St

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Cotton
and m

See that y



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THE EB

C. O. B

ALLISC

BUY

Star Brand

COTTON CLOTHES LINES

- AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers See that you get them.



FLIES CARRY DISEASE

IF FLIES CARRY DISEASE

AS YOUR CUSTOMERS WILL KNOW

WILL IT NOT offend your patrons if you offer them fly-blown and fly-specked goods?
WILL IT NOT be good policy on your part to spread out a few sheets of **Tanglefoot** in your store and shop windows to show that you are anxious to please your trade with clean, wholesome goods?
WILL IT NOT make you many profitable sales to keep **Tanglefoot** constantly at work within sight of every person who enters your store?

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profit to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **Allison Coupon System**.



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
 Indianapolis, Indiana.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply.

"COMMISSIONER,"

CANADIAN GROCER,
 88 Fleet Street E.C. London, Eng.

COX'S

SPARKLING GELATINE

FAMED for SIXTY YEARS

Gives a bright Transparent Solution and is

Always Uniformly Strong, and always trustworthy.

Sold in shredded form in well-known checkerboard boxes.

Agents for Canada—

C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO., Toronto, St. John's, N.B., and Montreal.

BURLINGTON CANNING CO.,

Burlington, Ont.

Limited,

We are sellers of

Gallon Apples,

QUALITY

FIRST

Spies,

Baldwins,

PUMPKIN,

CATSUP,

PORK and BEANS

in all forms.

Greenings.

The best are the cheapest.

Why not have the best?

WRITE FOR QUOTATIONS.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
 Montreal and Toronto.

QUALITY OF OIL

Store your kerosene oil in a common tank or keep it in a porous wooden barrel and the gas which is the illuminating part of the oil, in fact, its very life, passes off and the oil becomes lifeless. It clogs and chars the wick, which smokes and emits a most disagreeable odor. Your customers complain or go to some other merchant. It isn't the fault of the oil—it's your fault. Store your oil in a

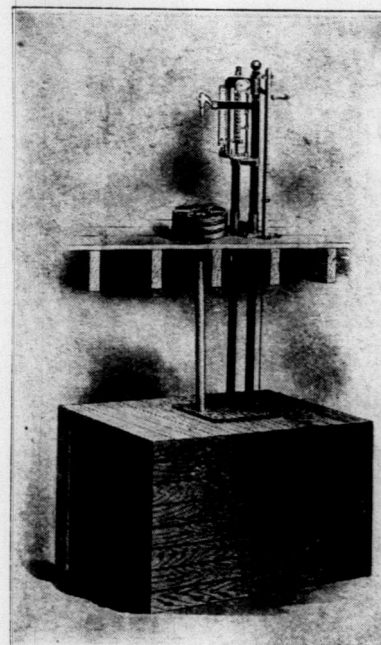
BOWSER SELF-MEASURING OIL TANK

and keep your trade by keeping up the quality of your oil.

BOWSER TANKS ARE TIGHT TANKS

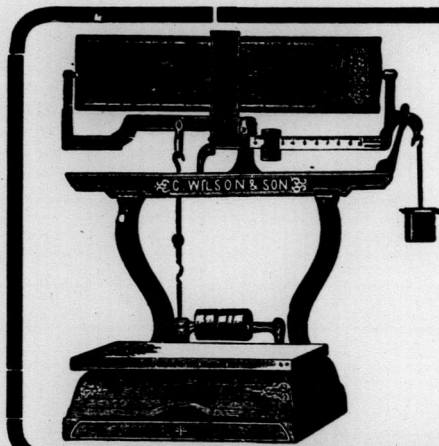
Besides this it will in less than one year repay its cost thro' its saving in oil, time and labor. Isn't it worth a cent to investigate the truth of this.

ASK FOR CATALOGUE "B."
 IT GIVES FULL PARTICULARS.



CELLAR OUTFIT.

S. F. Bowser & Co., Fort Wayne, Ind.



Paid For Itself.

C. WILSON & SON, Limited, Scale Manufacturers,
TORONTO.

HAMILTON, MAR. 19th, 1903.

DEAR SIR:—

I have used your **BALL-BEARING COMPUTING SCALE** for several years now and I believe it has paid for itself a good many times over during that period. Most of my profits went to my customers in overweights in the past. Now I have a little left for myself.

Yours truly,

One of a hundred similar testimonials secured by us. Let us put you on the same road to prosperity. Catalogue free for the asking.

C. WILSON & SON, Limited, TORONTO.



CAPSTAN BRAND HIGH-GRADE TOMATO CATSUP

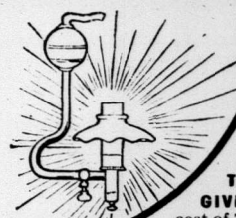
Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.



**PLENTY OF
LIGHT ATTRACTS
ATTENTION TO
A STORE.**

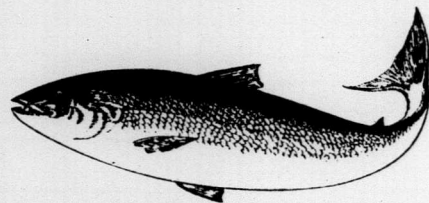
**THE AUER GASOLINE LAMP
GIVES 100 CANDLE POWER** at a cost of 7c. a week.

Beats gas, electricity, or coal oil.
Satisfaction guaranteed. Catalogue on request.

AUER LIGHT CO., - MONTREAL,
Sole Makers.



SOCKEYE SALMON



"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

IVORINE GOLD STARCH

Pays 60% Profit.

It is the best starch made.

The quality and the profit make two sufficient reasons why every grocer should sell it.

Cases, 40 Packages, \$2.50.

Order from your wholesaler.

St. Lawrence Starch Co.
LIMITED.

Makers - Port Credit, Ont.

Order One Case

if you are not ready to order a quantity. Test our goods. Get a report on them from your best customers. Test them yourself.

Put a can of

The Old Homestead Brand

alongside a can of any other make. See which is the most attractive—therefore the most saleable.

We know the result, but you—you want more evidence of the excellence and saleability of our brands of Canned Fruits and Vegetables than our word. Therefore, we propose a test.

Unless one knows, it is dangerous to propose tests and comparisons. We know because we make the goods, and know, too, what others make. Order a single case from your wholesaler if you are not ready to order more.

The Old Homestead Canning Co.
Picton, Ont.

Distributed in the Montreal District by Messrs. Carter, Galbraith & Co. and Messrs. Lockerby Bros.

This is a Case Where Quality and Real Merit Will Win and Keep Your Tea and Coffee Trade—No Matter What Your Competition.

AROMA TEA—and AROMA COFFEE

TWO LINES THAT ARE USED ON THOUSANDS OF CANADIAN TABLES with every satisfaction. HAVE YOU OFFERED THEM to your customers?

Send us a trial order and convince yourself. Drop us a card for handsome booklet.

W. H. GILLARD & CO., Wholesale Grocers, - HAMILTON.
TEA and COFFEE IMPORTERS.



It may be late for Primroses, but it is never late for "PRIMROSE."
"Everything in season" is a capital motto for the enterprising Grocer.
WOOD'S "PRIMROSE" TEAS show themselves always new and fresh among the multiplicity of brands, by having a large and ever increasing sale.
"PRIMROSE" is always in season with those who know what it is. Increase in knowledge here means increase of income to the Retail Grocer.

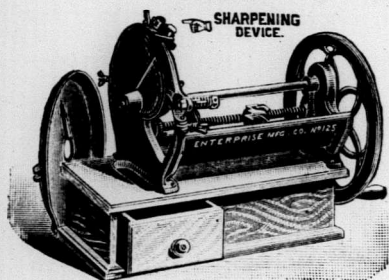
THOMAS WOOD & CO., Importers

No. 428 St. Paul Street

MONTREAL

"ENTERPRISE"

Rotary Smoked Beef Shaver *Rapid Grinding and Pulverizing Mills*
With Patented Self-Sharpening Device
40 Sizes and Styles for Hand, Steam and Electric Power

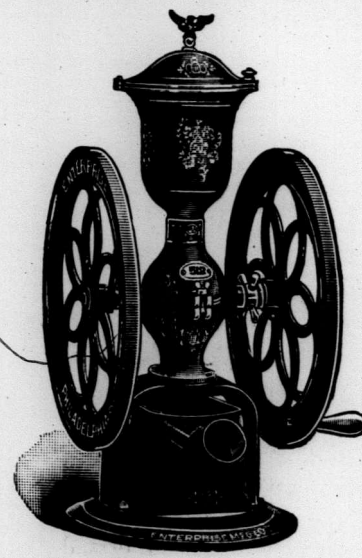


No. 125, 1 Blade, - \$22.50
No. 129, 2 Blades, - 22.50

We also make
Self-Priming and Measuring Pumps, Self-Measuring
Faucets, Bung Hole Borers, Self-Gauging Cheese
Knife, Meat and Food Choppers, Etc., Etc.

Illustrated Catalogue Mailed Free
Order from your Jobber

The Enterprise Mfg. Co. of Pa., Philadelphia, U. S. A.



No. 512, - - - \$13.50

CREATING NEW FRUITS

By H. Gibson Gardiner in The Cosmopolitan.

THE creation of a new fruit is announced by scientists in the employ of the Government, the creation it will be noted, not the discovery, and a new fruit, not a new variety.

Under the auspices of the United States Department of Agriculture has been evolved the "tangelo." You may never have heard the name, but if you live long enough it is likely to become more familiar. Your children—if you have any—will, no doubt, be surprised when you tell them you can remember a time when there were no tangelos. And when you add that, in your time oranges did not grow so far north, and that there were no "swingles" in Georgia or "webbers" in Southern Texas, they will think you are growing old and garrulous. People are still living who called tomatoes "love-apples," and did not consider them fit to eat. But, indeed, tomatoes in those days were little and seedy and hardly fit for food. The tomato, as now known, has been created within the last fifty years.

The word "create" is used here in the sense that man has learned new applications of natural laws, by which he is enabled to bring into existence new forms of plant-life, molding and adapting them to his purpose. In that sense, he has learned to create. The American Beauty rose is a creation of man. Nature gave, to start with, the so-called "wild" rose; the rest is the result of science. The carnation is likewise a product of science; and also, to a considerable degree, the strawberry of commerce, and all the apples grown in the Northwest.

A New Science.

Cultivation—i.e., tilling, sowing, reaping, nurture and care—has been known and practised for hundreds of years. It has accomplished much as compared with the conditions of primal nature. But we are now speaking of a new discovery—a discovery not two hundred years old—and of a science which has been practised a much shorter

time than that, and which in the brief space of a man's lifetime has accomplished more in the realm of plant productiveness than hundreds of years of world-wide patient toil. We speak of a science whose literature consists of a few thin pamphlets, and whose practitioners may be counted on the fingers of one hand—a science which promises to add inestimable wealth to the world's store, namely, the science of plant-breeding.

The most important thing in the science of plant-breeding, as at present understood, seems to be the hybrid. It is the hybrid which amends that great law of nature that "like produces like." In the case of hybrids the offspring is often very unlike. And it is to this new character of the offspring that the science is indebted for its ability to evolve new and strange types in the vegetable world.

Its Wonderful Possibilities.

But the hybrid is merely an incident. The man thing is the fact, the discovery, that here is a science, virgin to the experimenter, and fascinating in the wonders of its possibilities as seen from the very threshold. In return for the few brief years of its wooing, it has given man assurance that he can, by its practise, put scent into the violet which has lost its perfume, that he can actually paint the lily with new hues, or coax the rose to the ideal of his dreams; that he can make chestnuts grow on bushes, or bid the towering walnut-tree to double its stature; he can amend the laws of climate and invite the vegetation of the tropics to take up a residence farther north; he can add sugar to the beet or the starch ingredient to the potato, or substract them at will; he can lengthen the fibre of the cotton or the hemp, or strengthen or refine it, or cause it to mature before its wonted season; he can take the seeds out of the orange, or put pulp into the tomato, or make wheat to grow in dry ground or grass in a place which is without rain; he can make the wheat-stalk carry more grains of its precious yield, or the corn

more ears, or the oats more kernels; he can make many blades of grass, many bushels of rice and tons of fruit to grow where little or none grew before. And all this without any additional expenditure of tillage, fertilization or care.

And besides all this, he can create new foods for the use of man, new sensations to the human palate—types so different as to require new names and a fresh introduction to the world.

The Process Employed.

But how are plants bred? How does the scientist go about it to get the hybrid—as, for instance, an orange which will grow farther north and be resistant to severe frosts?

By marriage—plant marriage. For the purpose instanced—the rescue of the effete Florida orange from its enemy frost—reason suggests an alliance with some hardy relative of the north.

And here is just such a one—the wayward, scraggly, tough hedge-orange of Japan. So different is it from the ordinary orange of America that an untrained eye would not recognize it as a relative of the family. Each small, hard, sour ball, little bigger than a hickory nut, is crammed to the rind with seeds. Here is a branch of the family which has roughed it for many centuries, an offcast and forgotten of its pampered relatives, but now a sturdy and independent race, schooled to the winds and snows of Winter.

The flower of the sweet orange is separated from all of its kind. The plant-surgeon comes with sharp instruments and plucks away the stamens, even before they have reached maturity. A cage is made of fine gauze which is bound about the stem on which the flower grows. It is thus cut off from the insects and the bees which carry the pollen from other flowers. The pollen of the Japan orange is sprinkled with a camel's hair brush upon the stigma inside the gauze cage.

In ninety-nine cases out of a hundred (it is admitted with patient regret by the plant scientist) fertiliza-

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DORABLE
3000 TONS SOLD YEARLY

STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

tion does not take place, and the isolated flower dies.

The Ninety-Ninth Case.

But the one case does happen; the patient watcher is rewarded. Instead of withered remains in the gauze cage, the scientist finds, in his rounds of inspection, one flower that has set fruit. The races have crossed. Here are the beginnings of a miracle. In this fruit there will be seed and in this seed will the earth be blessed.

He has only to wait—there is much waiting in this science, and much need for patience—to wait until Fall for the fruit and seed to mature; then until Spring for a chance to plant these treasured seeds; and then seven years perhaps for these seedlings to come to bearing age; and then—what has he?

Mr. Herbert J. Webber and Mr. Walter T. Swingle, of the Government bureau of plant-breeding, can tell; for this experiment was theirs. In the Spring of 1897, Mr. Webber made the cross between the Japanese trifoliolate and the common sweet orange of Florida. Last Winter he had an opportunity to see what the fruit, in the first generation of this hybrid, would be. Briefly, it is a new fruit resembling the orange, but partaking of the hardy attributes of the Japanese parent, and thus able to grow many degrees farther north. It will easily survive any Winter experienced in the Carolinas, Georgia, Louisiana, Mississippi, Texas and Northern California, and it may be found by experiment that it will thrive in States even farther north. The fruit is not, properly speaking, an orange. It is about the size of a small tangerine, is almost seedless, has a fine tender pulp, is juicy and of an aromatic flavor. By its discovery, cultivation of

the edible citrus fruits may be extended into seven or eight States which have no such crop at present, adding to the total wealth of the country many millions of dollars.

This new fruit has, up to the present time, had no official name, being designated merely by the number "716" which was on the marking-tag by which the flower was identified when crossed with the foreign pollen and confined to her gauze cage; but in Georgia, where a few have been grown under Government supervision, they are already known as "webbers" after the originator. Mr. Walter Webber modestly purposes to name one of the two seedlings after the first secretary of agriculture, and another after his associate, Mr. Swingle; but it is likely that the public and other scientists will insist upon the customary practise according to which a thing discovered is known by the name of the discoverer.

Character of a Hybrid.

But it would be a mistake to suppose that these new fruits are valued chiefly for what they offer in their present form. They are hybrids. Hybrids do not, as has been said, as a rule, beget like. On the contrary, their progeny are apt to be very unlike. The plant-breeder has an expression for what happens; he says the type "breaks up." There is great confusion for the time, some of the progeny trying, apparently, to resemble one parent strain, and others the other, while still others manifest new characteristics unknown to either parent. A striking instance of this was observed in the crossing of two strains of beardless wheat, resulting in varieties with well-developed beards. It is natural, therefore, to turn with high expectations to the results which may fairly

be anticipated from the seedlings to be grown from this new fruit, and it is something of a trial to patience to realize that the happy surprises must be delayed three or four years until the seedlings come to bearing age. But, after all, a matter of a few years is of small moment when weighed against the fact that the results are almost certain to furnish the permanent solution of the problem of a hardy orange; and it is not impossible that among the offspring will be something so superior to any orange now known as to revolutionize the entire citrus industry.

The Tangelo.

But there is another fruit of which the scientists are as proud as they are of the promising hybrid of which we have been speaking, namely, the "tangelo." This, too, is a hybrid, resulting from a cross between the tangerine orange and the pomelo, or, as it is commonly called, the grape-fruit. The cross was made in 1897, but it was not until this year that the seedlings came to bearing age, and it was discovered that the combination had resulted in a new and delicious fruit, combining the most desirable characteristics of both parents, inheriting size, juiciness and refreshing flavor from the pomelo, while from the tangerine it acquires a thin rind which is easily removed, a tender pulp and an almost seedless interior. When extensively propagated, as it will be in a few years, the tangelo will undoubtedly be one of the most popular citrus fruits in the market. Fortunately, in the growing of citrus fruits it is not necessary to reproduce any seed; but any desirable variety like the "webber" or the tangelo may be propagated and perpetuated indefinitely by grafting and budding, as is done with apples.

THE VALUE OF A GOOD NAME

For years **KIJI** has been the recognized Japan Tea in Ontario. The new season's shipment, now on the way, is better in cup and style than the past two seasons.

KIJI makes the finest stimulant in the world.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton.

New Arrivals

ANT SUGAR

The best thing for keeping ants away from food.

STRETTONS' SAUCE

Reputed $\frac{1}{2}$ pints.

JAMES ROBERTSON & SONS SCOTCH MARMALADE

1-lb. Jars.

7-lb. Tins

THE GENUINE.

SAMUEL HANNAH & CO.'S IMPORTED PICKLES

16-oz. Octagon Mixed, cases, each 4 lbs.
16 oz. " Chow Chow, " " 4 lbs.
40-oz. Mixed, " " 2 doz.
40-oz. Chow Chow, " " 2 doz.

Write to us for quotation
on the above

James Turner & Co., - Hamilton

BRANCH CANADA GROCERS LIMITED

THANKS

— for your liberal patronage during the
travelers' holiday season. They will be back with you next week
loaded for bear

SEASON IS ON FOR . . .

SUGARS
SPICES
VINEGARS

and a wise grocer will buy a
few **TEAS** while they
are cheap.

BALFOUR & CO., Branch Canada Grocers Limited **HAMILTON**
Wholesale Grocers

EXHIBITION

We cordially invite our customers, when visiting the city during Exhibition, to call at our offices and sample rooms.

Our travellers will be here to welcome you.

THOS. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., Toronto

WORLD'S FAIR, CHICAGO, 1893; GRAND EXPOSITION, 1901; GOLD MEDAL

RETURNED

OCT - 9 1904

MACLAREN'S IMPERIAL CHEESE

KEEP IN A COOL PLACE

MACLAREN'S IMPERIAL CHEESE CO. (INC.) TORONTO, CAN.

**"Take My Advice—
Eat Cheese."**

MacLaren's Imperial Cheese is an article of regular diet, not only on the table of King Edward but in the homes of thousands of cheese connoisseurs in North America. It is the acknowledged superior of any cheese in the world because of its smooth and delicious flavor, and because it contains three times the nourishing quality of ordinary cheese. Sold in dainty opal jars. Price from Ten Cents up.

How to Get This Cheese Knife
In each jar is a coupon, by which purchaser can secure valuable premiums at little cost. If you cut out the coupon reproduced below, and send it with one coupon from a jar of cheese, together with the amount of money specified, we will send a beautiful cheese knife or handsome holder. The coupon at the bottom of this adv. counts as three coupons from the jar.

A. F. MACLAREN IMPERIAL CHEESE CO., Ltd.
Detroit, Mich.
Toronto, Canada

THIS IS OUR OFFER

A Silver-plated Cheese Knife for 1 Coupon and 20c.	10c.
A Glass Jar Holder " " " "	15c.
A Medium " " " "	20c.
A No. 1 " " " "	25c.
A No. 2 " " " "	30c.
A No. 3 " " " "	35c.
A No. 4 " " " "	40c.
A No. 5 " " " "	45c.
A No. 6 " " " "	50c.
A No. 7 " " " "	55c.
A No. 8 " " " "	60c.
A No. 9 " " " "	65c.
A No. 10 " " " "	70c.
A No. 11 " " " "	75c.
A No. 12 " " " "	80c.
A No. 13 " " " "	85c.
A No. 14 " " " "	90c.
A No. 15 " " " "	95c.
A No. 16 " " " "	1.00

SEE THIS COUPON ON OTHER SIDE

SAVE THIS COUPON

ONE IN EVERY JAR

MacLaren's Imperial Silverware is guaranteed. If not satisfactory when returned we will refund your money. All forwarding charges paid by the send coupon and cash or cheque with your full address to A. F. MacLaren Imperial Cheese Co. Ltd.

SEE OUR OFFER ON OTHER SIDE

Mr. Grocer

You can sell 12 jars of MacLaren's Imperial Cheese while you would be trying to sell one of any other kind.

One reason is because the public know it to be of the highest quality and "always the same."

Another reason is because we help you to sell it by liberal and attractive advertising.

We reproduce here one of our advertisements, intended to assist your sales of MacLaren's Imperial Cheese.

Advertising costs money and if we hadn't a good thing we wouldn't "push it along."

It's a good thing for you too.

"Push it along."

A. F. MACLAREN IMPERIAL CHEESE CO., Limited,
Manufacturers and Agents,
51 COLBORNE ST., TORONTO, ONT.

Business Changes

ONTARIO.

J. C. PEARSON, grocer, Toronto, has assigned to Richard Tew; meeting of creditors on the 31st inst.

The plant, stock, etc., of Fox Bros. Co., pork packers, Brantford, has been burned.

United Cigar Stores, Toronto, have obtained a charter.

The general store of W. S. Carruthers, Barwick, has been burned.

L. Cyr, grocer, Ottawa, east, is removing to Villa Marie, Que.

T. G. Goodman, miller, Columbus, is advertising his chopping mill for sale.

C. McGregor, general merchant, Mount Brydges, has assigned to A. Robinson.

The goods of Parker & Co., general merchants, Waverley, have been sold by bailiff.

A. Juneau, produce merchant, Ottawa, has assigned; meeting of creditors on the 2nd prox.

McClarty Bros., dealers in groceries and crockery, Owen Sound, have sustained loss by fire.

The assets of J. E. Langlois, general merchant, The Brook, are to be sold on September 8.

A meeting of the creditors of B. G. Burk, general merchant, Buxton, was advertised for August 30.

T. Ruggle Co., Floradale, have purchased the general store formerly run by D. R. Pollock, Linwood.

D. T. Foster of Chatsworth has purchased the grocery business of G. E. Manning, Shelbourne, Ont.

QUEBEC.

H. Boland, general merchant, Quyon, has sold out.

B. Rafferty, dealer in groceries and liquors, Montreal, is dead.

A. Dallaire, general merchant, Tremblay, is offering to compromise.

The assets of J. W. Donohue, general merchant, Roberval, have been sold.

Vipond, Peterson & Co., fruit dealers, Montreal, have dissolved partnership.

The assets of H. Poitevin, grocer, St. German De Grantham, are to be sold.

WHEN visiting the city we invite you to make our offices your down town headquarters. Our staff, telephones and services are at your disposal.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, Toronto

A. Friendlich, general merchant, St. George East, is offering to compromise.

L. E. Desilets, general merchant, Shawinigan Falls, is offering 30c on the dollar.

The assets of L. H. Chouinard, general merchant, Matane, are to be sold on the 2nd prox.

P. M. Peterson has registered under the style of the Peterson Fruit Co., Montreal.

The assets of Arthur Morin, wholesale and retail liquor dealer, Valleyfield, have been sold.

The Rigaud Flour & Saw Mill, Rigaud, has been burned; loss partially covered by insurance.

H. Lemaire and L. E. Taschereau are joint curators for S. H. Frigon & Co., general merchants, Three Rivers.

S. E. Adam, general merchant and lumberman, Disraeli, has assigned to V. E. Paradis, provisional guardian.

Mrs. C. E. Begin and E. E. Bisson have registered under the style of the American Pure Food Co., Montreal.

E. Little has registered as chief agent for the Walter M. Lowney Co., manufacturers of confectionery, Montreal.

The curators of Telesphore Valiquette, crockery dealers, Montreal (St. Henry), are N. St. Armour and E. A. Bertrand.

The assets of L. E. Gingras, dealer in groceries and dry goods, Montreal (St. Henry) were advertised to be sold on Sept. 1.

S. Fortin, general merchant, Hebertville, has assigned to V. E. Paradis; meeting to appoint curator called for the 1st prox.

A meeting of the creditors of J. McGarrahan, tobacconist, Montreal, was advertised for 25th ult.; assets to be sold Sept. 7.

A. Morin, wholesale and retail liquor dealer, Valleyfield, has assigned to Alex. Desmarteau; meeting of creditors on August 26.

Normandin & Prance, manufacturers of brushes, Montreal, have dissolved partnership and registered under style of Normandin, Prance & Co.

E. Desy, dealer in groceries and liquors, Montreal, has assigned to Alex. Desmarteau; meeting of creditors 26th ult.; assets to be sold Sept. 7.

NOVA SCOTIA.

James Moffatt, general merchant, Amherst, has failed.

Urquhart & Codman, general merchants, Londonderry, have assigned.

MANITOBA AND N.W.T.

V. M. Ivey, confectioner, Sintaluta, is giving up business.

G. Betts, general merchant, Yorkton, has sold out to J. E. Carpenter.

The Padrone Cigar Co., Portage la Prairie, have dissolved partnership.

P. D. Hives, general merchant, Hal-brite, has been succeeded by A. E. Sibbald.

Stewart & Aspinall, general merchants, Mayton, have been succeeded by A. Aspinall.

Chevigny & Riquette, general merchants, Morinville, have dissolved partnership.

There has been a meeting of the creditors of W. R. S. Harrison, confectioner, Winnipeg.

E. S. Miller & Shopp, general merchants, Gretna, have been succeeded by Miller & Son.

The estate of R. Ramsay, general merchant, Bear's Hill, has been sold to N. W. Gould.

Faulhafer & Simons, general merchants, Fort Saskatchewan, have dissolved partnership.

J. J. Heaslip, baker and grain dealer, Alameda, has sold his elevators to Kittle & Co.

The MacLean-Manson Grain Co., Winnipeg, have been succeeded by John MacLean & Co.

Hartry Bros., general merchants, Lyleton, have been burned out; loss partially covered by insurance.

The Calgary Wine & Spirit Co., (S. Laurendeau, proprietor), dealers in wholesale liquors, have sold out.

Fraser & Green, general merchants, Fort Saskatchewan, have dissolved partnership; A. W. Fraser retires.

Laing, Smith & Co., general merchants, Lyleton, have been burned out; loss partially covered by insurance.

BRITISH COLUMBIA.

Wm. Duthie, flour and feed dealer, Vancouver, is selling out.

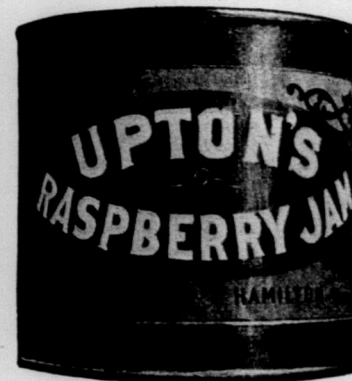
The Nanaimo Fisheries, Limited, Vancouver, have been incorporated.

The Standard Oil Co. of B. C., Vancouver, have been incorporated.

Wm. Rosie, dealer in feed, etc., Victoria, has gone out of business.

Jun Kee Co., general merchants, Vancouver, have dissolved partnership.

C. T. Diamond, general merchant, Camborne, is offering 50c on the dollar.



Quality
Counts

THAT IS WHY

Upton's

Jams

HAVE FIRST CALL.

Fresh and Cured Fish

The Fisheries of Canada.

THEIR fisheries are a notable source of wealth in all the Provinces of the Dominion of Canada, Nova Scotia standing first on the list, with about one-third of the total of the whole country, while British Columbia is an excellent second. Salmon fishing comprises the greatest single contribution to the Canadian fisheries, being about one-fifth of the total. In order after salmon the aggregate runs as follows: Cod, 4,028,000; lobsters, 3,133,000; herring, 7,723,000; mackerel, 839,000; white fish, 810,000; trout, 637,000; haddock, 599,000; halibut, 575,000. Smelts, pickerel, sardines, hake, pollock, clams, pike, alewives, sturgeon, oysters and eels, are under the half million dollar mark, though their value is not to be forgotten in the aggregate. Oysters contribute to the amount \$155,108.

The exports of fisheries for 1903 were set down as \$11,826,646, being about one-half of the total foreign trade of Canada and no doubt this could be very much exceeded, provided better shipping facilities were supplied, and the knowledge of curing perfected. In the matter of transportation accommodation, an instance might be made of the halibut fisheries, which in the west are controlled largely by American concerns. During the season, halibut is transported in immense quantities from the west coast, to the American Atlantic coast, in bond, part of which is sold again to Canadian buyers at excellent profit.

The matter of curing has been thoroughly emphasised by the recent introduction of a Scottish method of catching and curing herrings. Caught and cured after the Scotch method, herring sell for from fifty to a hundred per cent. better than those taken in Canadian waters and cured in the ordinary way. At certain periods, Canadian fish in the raw state are acknowledged to be superior in quality to the Scotch herring. Hence, it is only natural to conclude that the fault lies in the curing.

Dogfish are Palatable.

A lobster packer at Sydney, N.S., makes the interesting announcement

that he has at last succeeded in canning a brand of fish which is excellent for eating purposes, and that next year he will go into the canning of dogfish on a large scale. With the Government reducing factories in operation, the business of capturing these pests should prove a very profitable one for fishermen. The flesh trimmed by the above packer, is of a beautiful white and is entirely free from rank flavor.

Herrings in the Kiel Canal.

Quite an important herring fishery has become established in the canal which runs from the Baltic to the Elbe—the canal by which King Edward recently made his journey to Germany, says the English Fish Trades Gazette. The herrings begin to enter at Holtenau, the Baltic mouth, at the end of March or the early part of April, and they pass far down it towards the other end, seeking certain parts in particular for spawning—the presence of a rich algae on the bottom being supposed to be one of the attractions to the fish. Last Spring they came in very great numbers, and at the end of April they were found as far as 60 kilometers from the mouth. So abundant were they at some places that they were scooped out of the water with baskets, and even with hats—rather an uncommon way of pursuing the herring fishing! In the little Schiernauer Lake nearly 1,000,000 herrings were taken, and in the Andorser Lake about 800,000 more, as well as large numbers at other parts. These were full herrings and were most of them smoked.

Uncle Sam Concerned.

It is claimed by the American Fisheries Department that they have now no intention of entering into a formal agreement through Great Britain with British Columbia respecting the establishment of fish hatcheries in the waters common to the State of Washington and to British Columbia.

But about four months ago they did address themselves to the British Government on this subject with the pur-

pose of securing uniformity of regulations and the adoption of similar methods of breeding and fish protection on either side of the contiguous waters of Washington Territory and British Columbia. It is expected that without any formal international agreement, by common treatment of fish hatcheries' problems, satisfactory protection can be had for the salmon and the fisheries in that section to restore their former state of prosperity.

Columbia Pack Shy.

Reports from the Pacific coast are to the effect that the 1904 pack on the Columbia river will be 100,000 cases short of last year's, which was estimated at 329,000 cases. The Behring Sea pack will be 100,000 short while the Skaena River pack will fall short about 35 per cent., being to date 115,000 cases. The pack at Rivers Inlet will net 95,000 cases for the season, which is the best record since 1896.

The Alaska Packers' Association has announced prices on Puget Sound sock-eyes and the Alaska with the exception of reds. The market opens with higher prices than ever before in its history.

Estimates of the total pack at the coast are 2,900,000 cases. This is a shortage of nearly 600,000 cases from last year's pack, which was 3,451,047 cases. In 1902 it was 4,259,185, and in 1901 it aggregated 5,040,961 cases.

Notes.

It is expected that the new Government cruiser Vigilant will be launched about September 5. As soon as she is ready the Vigilant will be put into commission in the fisheries protection service on Lakes Erie and Huron.

A recent advice from England states that if only the science of freezing salmon could be brought to perfection and supplies landed in England regularly and in fine condition, Canada would have no cause to complain of this trade. Prices that are not possible for canned fish would be fetched on large consignments, and canning would be superseded.

Statistics show the value of the five principal fish caught in Canada since 1869, viz., cod, salmon, lobsters, herring and mackerel, reaches the stupendous aggregate of nearly \$378,000,000. A contemplation of this sum should imbue the average citizen with a true appreciation of Canada's great fishery wealth.

“Consider the Japanese and be Wise,” says the *Boston Globe*; “with only **Dried Fish** and Cereals in the Commissary they are holding up on Land and Sea a Great Flesh-eating Nation.”

There ought to be a lesson in this for every storekeeper—especially for every grocer, for the health of the customer is of importance to the dealer. It is well known now that people eat too much meat and that they should eat more fish, so it should be the business of the grocer to interest his customers in such articles as **HALIFAX, ACADIA** and **BLUENOSE BRANDS** of prepared codfish—fish that are good for the health and just salt enough to make one of the tastiest dishes for the



fussiest people. Get your customers interested in these fish. It will improve their health, and the better their health the more groceries will you sell. We have just issued a booklet called “Down by the Sounding Sea,” which contains some interesting pictures of the fishing fleet and the home of the fish which are made into the above-named brands; also receipts telling how to prepare the fish. You can help to interest your customers by distributing copies of this book.

BLACK BROS. & CO., Limited

HALIFAX, N.S.
LAHAVE, N.S.

A. H. BRITAIN & CO., Rep. in P.Q. and ONT.
BOARD OF TRADE BLDG., MONTREAL.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

Something Wrong with Canadian Cheese.

A SERIOUS charge has been laid at the doors of Canadian cheese makers by Thomas Clement, of Andrew Clement & Sons, London, Manchester and Glasgow. In the course of an interview with THE GROCER Mr. Clement said that Canadian cheese is faulty, and that the average has been going back during the past four years. Fortunately Canadians have been favored with cool Summers for the past few seasons, else there would have been terrible exposures of negligent work on the part of Canadian cheese makers. The quality and finish of Canadian cheese, in his opinion, has also deteriorated during the past three or four years. Owing to poor salaries having been paid by the cheese makers in Canada, the result has been the production of poor cheese.

In the course of his conversation Mr. Clement declared himself strongly in favor of the registration and licensing of cheese factories and cheese makers under proper regulations. He added that New Zealand was seriously considering the adoption of that method. He added that New Zealand had also succeeded in increasing the consumption of the New Zealand product in the British market by adopting a grading system in her butter exports.

Mr. Clement's exact words regarding the export dairy business, should be printed all over Canada. He said:—"That the consumption of Canadian cheese in England is near its maximum now, and if Canadians want to increase it they will have to send over a product that the English house-wife will find more palatable than a lot of the Canadian cheese that is now being sold across the retail counters in Great Britain."

Butter Might be Improved.

A review of the English produce market for the past year says: "It is satisfactory to record the fact that last season the quality of the Canadian butter showed a considerable improvement over that of any previous year, although in the matter of saltless there were many complaints regarding mouldy condition on arrival. This mouldy butter is mostly from western Ontario,

and no doubt the land transit to Montreal is largely responsible for this unsatisfactory feature.

"There is no reason why Canada should not be able to make as good butter as Denmark or other continental countries, but to do this she will have to revolutionize her methods. Canadian butter in the last few years has acquired a reputation in Great Britain not to the advantage of Canada. If the Canadian Government would permit preservatives in safe and moderate amounts the quality of the butter when it reached England would show considerable improvement over its present character.

Cheese Cuts.

Of the present dilemma of the cheese and butter market in Quebec the Huntingdon (Que) Gleaner says: There are more complaints than usual among factory-men of cuts in shipments of butter and cheese, both as to weights and quality. One factory that sent 112 boxes of cheese was docked 124 lbs., while there have been cuts of a cent and more per pound in butter. The dairy board is investigating the latter cases. As to cuts in weight our local manufacturers are helpless, for if they appeal, it is only from Caesar to Caesar, for the Montreal buyers have it so arranged that reweighing is by their own men and on their own scales. The belief, however, unwarranted it may be, is strong, that certain city buyers make an extra profit by means of cuts. An official inspector grades wheat. Why should there not be an official inspector for butter and cheese, who would not only grade but weigh it?

Trade Conditions in Trinidad.

According to latest advices received by THE GROCER from Gordon, Grant & Co., Fort-of-Spain, Trinidad, there is now more inquiry for pork and lard, although thus far prices have not perceptibly improved. Pork shoulders, loins, ribs, etc., of sound quality, are all readily salable. Canadian split peas, both in bags and barrels, are in excessive supply and values are again lower. American corn is wanted, and both oats and oilmeal are selling readily. The prospects for the

next sugar crop are satisfactory, the weather having been favorable. The growing cocoa looks well in most districts and promises a fair crop with actual prices generally tending towards higher figures. Exports for the fortnight to August 11, total 11,846 bags, while shipments for the season to the same date amount to 207,304 bags, as compared with 189,393 bags for the corresponding period last year.

Women in Slaughter Houses.

FEW people know to what extent woman is invading the great packing houses of America. The number in the Chicago stock yards has almost doubled in the past year. At the present time two thousand women are employed there. It is true that a little less than half that number are engaged in the revolting work described, the majority being employed in painting and labeling cans, wrapping and packing soap and butterine. To such work the butchers make no objection. But the number engaged in the less pleasing occupation is gradually being increased. Last summer the sausage makers at the stock yards went on strike. The strike was not sanctioned by the national officers of the organization, and when the men refused to return to work the packers proceeded to fill their places with women. The union could not object. The men had struck without authority. The women are at work to-day, filling, linking and trimming sausage. The men are seeking work. What wages the women are being paid is known only to themselves and their employers. They are Lithuanian peasant women. Few can speak the English language. To organize them would be practically impossible, even were it advisable, which the union officials do not believe. But at frequent intervals a few men are laid off and a few more women hired. Can the union stop the innovation?—World's Work.

Provision Notes.

The pork-packing plant of Fox Bros. Co., near Brantford, was totally destroyed by fire last week.

The Dominion Packing Company

LIMITED.

Telegraphic Address,
"DOMINO,"
Charlottetown.

Charlottetown, P.E.I. Canada

Codes Used
A.B.C.
LIEBERS
PRIVATE.

Our Prices

are exceptionally low at the present time on

**Barrelled Pork
Compound Lard
Smoked Meats**

Write us for full quotations now, and secure your stock while the present low prices last. All new stock—quality guaranteed.

The Dominion Packing Co., Limited, - Charlottetown, P.E.I.

BEECHNUT



BRAND

Hot Weather Meats.

COOKED HAMS	POTTED TONGUE
DRIED BEEF	JELLIED HOCKS
BOLOGNAS	SUMMER SAUSAGE
FRANKFURTS	COOKED CORNED BEEF

These meats are prepared under our own supervision. They will please you, they will give satisfaction to your customers and they will afford you a good profit for the handling. Sent by express only. Send us your order for weekly shipment.

F. W. FEARMAN COMPANY,
PACKERS AND LARD REFINERS. Limited.
HAMILTON, ONT.

LONG CLEAR BACON.

We can offer splendid value in this line. Our Bacon is well trimmed. Cured in Cold Storage of uniform temperature. Consequently no rust.

Write us for Special Prices.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED
TORONTO. ONT.

Public confidence in the wholesome preparation and splendid eating qualities of

MATTHEWS' PORK SAUSAGES

is what sells the goods. The fall season is here, write us for special prices on weekly orders.

The George Matthews Co., Limited

ESTABLISHED 1868.

Peterborough Hull Brantford

Large Profits



on cheap goods
don't pay in
the long run

Your profits on
Gillett's Goods are
good all the time be-
cause the goods are PURE,
well advertised and steady sellers.

Try **MAGIC BAKING POWDER**

Ask your jobber for it.

as a sample test.

E. W. GILLETT COMPANY LIMITED

London,
Eng.

TORONTO, ONT.

Chicago,
Ill.

We are buyers of

Poultry, Butter AND Eggs.

The best facilities for handling consign-
ments. Up to-date Cold Storage.

The J. A. McLean Produce Co., Limited

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Telephone Main 2491.

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Long of
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Roll be
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Medius
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Brockvil
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Tweed
Vanklee
Winche
Perth
Napane
Brantfo
Ottawa
Kempt
Bellevil
London
Alexan
South F
Cornwa
Lindsay
*Colo

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—The market in smoked meats is very strong, the demand in all lines being of a first-class order. Lards have advanced three-quarters of a cent owing to the large demand and small stocks on hand. Shoulder hams are up a half cent. In fresh meats there is no change to record. Prices are firm and the market is a trifle more brisk. We quote:

Long clear bacon, per lb.	0 08½	0 08½
Smoked breakfast bacon, per lb.	0 12½	0 13
Sell bacon, per lb.	0 09	0 09½
Small hams, per lb.	0 13	0 13
Medium hams, per lb.	0 11½	0 12
Large hams, per lb.	0 09	0 09½
Shoulder hams, per lb.	0 13	0 14
Backs, per lb.	15 00	15 50
Heavy mess pork, per bbl.	17 50	18 00
Short out, per bbl.	14 40	14 50
Shoulder mess pork, per bbl.	0 07½	0 08
Lard, tierces, per lb.	0 08	0 08½
" tubs	0 08½	0 08½
" compounds, per lb.	0 07	0 07½
Plate beef, per 200-lb. bbl.	11 00	11 50
Beef, hind quarters	8 00	9 00
" front quarters	4 50	5 50
" choice carcasses	7 00	7 25
" medium	5 50	6 50
" common	5 00	6 00
Mutton	5 50	7 00
Lamb, spring	6 00	9 00
Veal	8 00	8 50
Hogs, light	8 00	8 25

Butter—Quite large supplies of butter are coming to hand, but the quality is poor. This there is a great deal of poor but very little really first-class butter to be had. Dairy prints have strengthened a little but outside of this little has happened. The export demand is weak as far as good prices are concerned. We quote this week:

Creamery prints	0 19	0 20
" solids, fresh	0 17½	0 18½
Dairy prints	0 14	0 16
" in tubs	0 12	0 14

Cheese—Prices have advanced a quarter cent in sympathy with higher board prices. These maintain marvelous strength, having reached their highest point this season, 8 13-16, and at these prices more than half of the offerings were unsold. The export demand is sure to fall off in the face of such a level. Board transactions for the week ending August 30 were as follows:

Board.	Boxes.	Price.
Ingersoll	480	(no sales) 0 08½
Campbellford	1,350	(1,170 sold) 0 08 5-16
Woodstock	1,435	(100 sold) 0 08½
Pictou	985	(885 sold) 0 08½
Stirling	1,035	(935 sold) 0 08 7-16
Brockville	2,315	(no sales) 0 08½
Kingston	1,150	(60 sold) 0 08½
Madoc	845	(720 sold) 0 08 7-16
Tweed	600	0 08 7-16
Vankleek Hill	1,723	0 08½
Winchester	1,300	(no sales) 0 08½
Perth	2,440	0 08½
Napanee	1,764	(no sales) 0 08½
Brantford	1,480	0 08 7-16 0 08½
Ottawa	2,042	0 08½ *0 08½
Kemptville	1,750	(no sales) 0 08 9-16
Belleville	3,200	(2,900 sold) 0 08½
London	720	(130 sold) 0 08½
Alexandria	1,616	0 08½ *0 08½
South Finch	1,100	0 08½ *0 08½
Cornwall	1,738	0 08½ *0 08½
Lindsay	3,294	0 08½ 0 08 13-16

*Colored Cheeses.

We quote this week:

Cheese, large	Per lb.	0 09	0 09½
" twins		0 09½	0 09½

Montreal.

Provisions—The market continues very firm with good demand for all lines. Live hogs command from \$5.75 to \$5.85. Hams and bacon are in good demand; the Old Country is calling for Canadian bacon and exports are looking up. We quote:

Canadian short out mess pork	\$17 00	\$18 00
American short out clear	16 50	17 00
American fat back	17 00	17 50
Bacon, per lb.	0 11½	0 12½
Hams	0 10½	0 12
Extra plate beef, per bbl.	11 50	12 00
" Boar's Head" brand, tierces, per lb.	0 06½	0 07
" " " " tierces, per lb.	0 07	0 07½
" " " " 60-lb. fancy tubs	0 07½	0 08
Cases, 20 3-lb. tins, per lb.	0 07½	0 08
" 12 5-lb. tins	0 07	0 07½
" 6 10-lb. tins	0 07	0 07½
20-lb. wood pails, each	1 48	1 50
20-lb. tin pails, each	1 38	1 40

Wood net, tin gross weight—	Wood.	Tin.
Pure lard, pails	1 57	1 70
" tubs	0 07½	0 08½
" cases (6 10-lb. tins)	0 08	0 09
" cases (12 5-lb. tins)	0 08½	0 09½
" cases (24 3-lb. tins)	0 08½	0 09½

Cheese—Has been a puzzler all around this year. So far there is a shortage of over 400,000 boxes as compared with the same period last year with prices about 1 3-4 to 2c per lb. less and a very dull market on the moment. Various reasons are given, the principal and most acceptable one being the backwardness of Old Country firms in making bids. Their experience last year with the heavy losses sustained, inclines them to hold off from a similar experience, and they are buying only from hand to mouth. Moreover supplies here are plentiful and though the cry of shortage is raised it does not seem to stimulate trade. Though there has been some recovery here the market is unsettled. Prices at country boards rule firm; the make at present is excellent, pasturage being of the finest, and the quality of the cheese equal to the general run of September make. We quote:

Finest Western	0 08½	0 08½
" Eastern	0 08½	0 08½

Butter—The condition of the butter market is quiet with a tendency to easier prices except for finest to fancy grades of creamery. Stocks are large and the make plentiful. For dairy little demand exists except from confectionery and biscuit makers' quarters. We quote:

Eastern Townships choice creamery	0 19	0 19½
Western	0 18	0 19
Ontario dairy	0 14	0 15

40 HIGHEST AWARDS
In Europe and America
Walter Baker & Co. Ltd.



The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES

No Chemicals are used in their
manufacture.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children. Buyers should ask for and make sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal

None
Left
To
Bother
You
After
Using
Wilson's
Fly Pads

Sold Everywhere. 10 cents

Stock the kind the housekeepers ask for.
Avoid poor imitations.

Egg Cases

—AND—

Woodboard Fillers
BOTTOM PRICES.

WALTER WOODS & CO.

Hamilton and Winnipeg.

Our Argument for your Business

- a better article.
- at a lower price.
- more attractively put up.

Good reasons why you should buy

Napoli Macaroni

Order from your wholesaler.

Samples Free.

NAPOLI MACARONI CO.,

Hayter and Teraulay Sts.,

TORONTO, CANADA

4 LINES OF COFFEE

3 grades in bulk.
1 grade in package.

Each unequalled in its class.

TORONTO CLUB COFFEE

is our package line—a perfect blend of genuine high grade Java and Mocha.

SAMPLES ON REQUEST

TORONTO CLUB COFFEE CO.
85 Jarvis St., TORONTO.

COMMON SENSE

KILLS Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W.
TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.

Write for prices.

The only
Condensed
Mince Meat
I ever liked



PEACOCK
BRAND

was meant. So said a cautious retail grocer to us.

The Bates, Peacock Co.
HAMILTON, ONT.

St. John, N.B.

Provisions—In barreled pork and beef there has been little change to note and inquiries continue light. Pure lard after the very dull season is higher and firm, refined lard on the other hand has dropped in price. Hams and rolls are scarce and full prices are being asked. In fresh beef domestic is freely offered and prices rule low. Ontario beef is rather easier. Lamb has a large sale at fair prices. Mutton is dull. Veal continues scarce with enquiry light. Some pork is offering at fair prices.

Mess pork, per bbl.	\$16 00	\$17 00
Clear pork "	17 00	19 00
Plate beef "	12 00	14 00
Mess beef "	19 00	12 00
Domestic beef, per lb.	0 06	0 07
Western beef "	0 08	0 10
Mutton "	0 05	0 06
Veal "	0 06	0 07
Lamb, "	0 07	0 09
Pork "	0 06	0 07
Hams "	0 12	0 14
Rolls "	0 10	0 11
Lard, pure, tubs "	0 08	0 08
" " pails "	0 08	0 09
Refined lard, tubs "	0 08	0 09
" " pails "	0 08	0 08

Butter—The market is well supplied only best quality is in good demand. Prices are low.

Creamery butter	0 18	0 20
Best dairy butter	0 16	0 17
Good dairy tubs	0 14	0 15
Fair	0 12	0 14

Eggs—Supplies were light during the week and rather higher prices ruled.

Eggs, henery	0 18	0 20
case stock	0 16	0 17

Cheese—Is higher and the market is very firm. The output here will not be large.

Cheese, per lb.	0 09	0 10
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Winnipeg.

Lard—The market is now firm, and our quotations are as follows:

Lard, 50-lb. pails	4 30
" 20-lb. "	1 80
" 10-lb. "	5 50
" 5-lb. "	5 55
" 3-lb. "	5 65
" compound, in 20-lb. pails	1 65

Cured Meats—The market is now firm. Our quotations are as follows:

Hams, per lb.	0 13
Breakfast bellies, per lb.	0 13
Breakfast backs, per lb.	0 10
Picnic hams, per lb.	0 08
Long spice rolls, per lb.	0 10
Short spice rolls, per lb.	0 10
Long clear rolls, per lb.	0 08
Dry salt backs, per lb.	0 09

Butter—The market is fairly active and there is a good demand for choice creamery but practically no dairy is moving. Our quotations are as follows:

Creamery, fresh churned, per lb.	0 22
" per lb.	0 20
Dairy, per lb.	0 18
" in tubs, per lb.	0 15

Monopoly of Maple Sugar for Canada.

Maple syrup and maple sugar are getting scarcer every year in the United States, says an American contemporary. The Green Mountains of Vermont, which furnish the best grades of maple products over there are unable to supply half

the demand at the present time and conditions are steadily becoming worse. Canada is coming in each year to furnish a larger proportion of the amount consumed. Canadian syrup is stronger than the Vermont product and goes farther; the reason being the added rigor of the climate, which seems to concentrate the sweetness of the sap. It will be a long time before Canada's sugar trees run out.

TEA AREA OF INDIA.

In their latest report on the tea situation in India, Gow, Wilson and Stanton of London, Eng., state that very little increase has taken place in the area under cultivation during the past five years, while the actual acreage in 1903 was less than in 1902. Almost the total acreage of India is now under mature plants, which means that the present area appears to have reached almost if not quite its full yielding capacity

THE INCREASE IN CANADIAN TRADE

Complete trade returns for the fiscal year ending June 30, 1904, just completed show that Canadian trade last year was \$472,733,000, against 467,064,000 the previous year and \$239,025,000 in 1899.

AGENTS APPOINTED.

S. H. Ewing & Sons, Montreal, have made the following appointments:

Wm. Phillip, Toronto, and J. H. Herzog, Hamilton. Messrs. Phillip and Herring are both thoroughly and well known to the trade of Toronto and Hamilton and their appointment as agents S. H. Ewing & Sons covers the representation of the following firms:

Teas—Jardine, Matheson & Co., New York, Yokohama, Kobe, Shanghai, Foochow and Amoy; McLeod & Co., Calcutta; Henderson & Co., Colombo; Tarrant & Co., Colombo; F. W. Jamieson & Co., London; R. S. Freeman, Shanghai; Alex Campbell & Co., Shanghai.

Raisins and Spanish Fruits—F. W. Rolley & Co., Denia, Spain.

Currants—Arsenis & Co., Patras. Figs, Sultanas, etc.—Th. Tarrazi & Cie., Smyrna.

California Fruits—The Co-operative Packers' Association, Fresno; Seropian Bros., San Francisco.

Besides the above firms represented by S. H. Ewing & Sons their western agents will also have sale of coffees, spices, flavoring extracts and other grocers' sundries manufactured and prepared by S. H. Ewing & Sons.

Two birds with one stone—

wouldn't be half as good luck as is offered you,
to take advantage of the cheap rates to

CANADA'S NATIONAL EXPOSITION

and attending our

—FIRE SALE—

at the warerooms of **SUCKLING & CO.**—Wellington St. West,
commencing **WEDNESDAY**—Sept. 7th—

THE GREATEST BUYING OPPORTUNITY EVER OFFERED THE GROCERY TRADE.

— DO NOT MISS IT. —

THE **EBY, BLAIN CO.,** Wholesale Grocers
LIMITED, **TORONTO.**

REMARKABLE RESULTS.

SOME retailers seem to think that "any old thing" in the way of fly poison is good enough for their customers, but the man who is careful of his reputation sells the best.

The manufacturer of Wilson's Fly Pads claims that no other article, be it sticky paper, poison paper, fly trap, or what not, brings results that can surpass the death dealing properties of Wilson's Pads.



The following unsolicited testimonial from one of the most highly respected retail druggists in Canada illustrates an astonishing incident in this connection: "St. Mary's, Ont., Aug. 3rd, 1892. Mr. Archdale Wilson, Hamilton.

Dear Sir,—The following may be of use to you: A customer of mine who keeps a butcher shop in this

town bought a 10c. package of your Fly Pads from me, and in ten days killed over a bushel measure of flies. Yours truly, T. G. Sanderson." When one realizes that a bushel of flies cannot be stuck on 300 sheets of sticky fly paper that retail for \$15 they begin to appreciate the immense difference in value.

A. D. B. T.

The CONTENTED GROCER

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USING
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RETURNED

OCT 12 1904

Ext Recd 25
Page 2

"NATIONAL

COFFEE
MILL



It has so many points of superiority over other mills that we should like to tell you about them.

Drop Us a Line or—See Our Travellers.

THE **EBY, BLAIN Co.** LIMITED

IMPORTERS AND
WHOLESALE GROCERS, **TORONTO.**

PERSONAL MENTION.

Mr. J. Lloyd, manager W. H. Scroggie's grocery department, Montreal, is enjoying a holiday at Lake Charlebois, P. Q.

Mr. Hugo Rohde, Calgary, N. W. T., who represents Hudon, Hebert & Cie., Montreal, in the Northwest, is paying a short visit to his house this week.

Mr. Geo. Lightbound, Toronto, was a visitor to the Montreal trade this week. Mr. Lightbound is working his way west from New York and eastern points.

Mr. C. H. Cochrane, of S. H. Cochrane & Co., Ottawa, was a visitor to Montreal trade last week. Business is reported good, and a brisk trade is looked forward to this Fall.

Mr. J. J. Speirs, western Ontario representative of Chase & Sanborn, was a visitor to Montreal during the past week. Business is reported by him as satisfactory.

Mr. W. H. Halford, of S. H. Ewing & Son, Montreal, in company with Mr. F. W. Loudon, New York, representing Jardine, Matheson & Co., is making a tour of western Ontario centres this week.

Mr. Chas. Chaput, of L. Chaput, Fils & Cie., wholesale grocers, Montreal, has returned from a six weeks' outing at Old Orchard Beach much improved in health, and after spending a very restful vacation.

Mr. Wm. Forbes, of Snowdon, Forbes & Co., Montreal, has returned from a two weeks' holiday at Bay View, Me. He looks brown and healthy. Evidently he enjoyed the sea breezes and salt water bathing.

Mr. Wm. C. Mooney, Jr., of the Mooney Biscuit and Candy Co. branch at Winnipeg, has returned from the factory and head offices at Stratford, where he has been securing new lines for the Christmas trade.

Mr. A. J. Hughes, of the Ozo Co., Montreal, left on Monday last for the Maritime Provinces and Newfoundland. Mr. Hughes has covered the eastern ground for Ozo Co. for several years, and secured a good share of the trade in his firm's line of manufacture.

Major Zeph. Hebert, of Hudon, Hebert & Cie., Montreal, has returned to business after enjoying a five weeks' outing with his family at Old Orchard Beach. A more enthusiastic admirer of the well-known seaside resort than Major Hebert will be hard to find. It is in his ideas an ideal Summer resort.

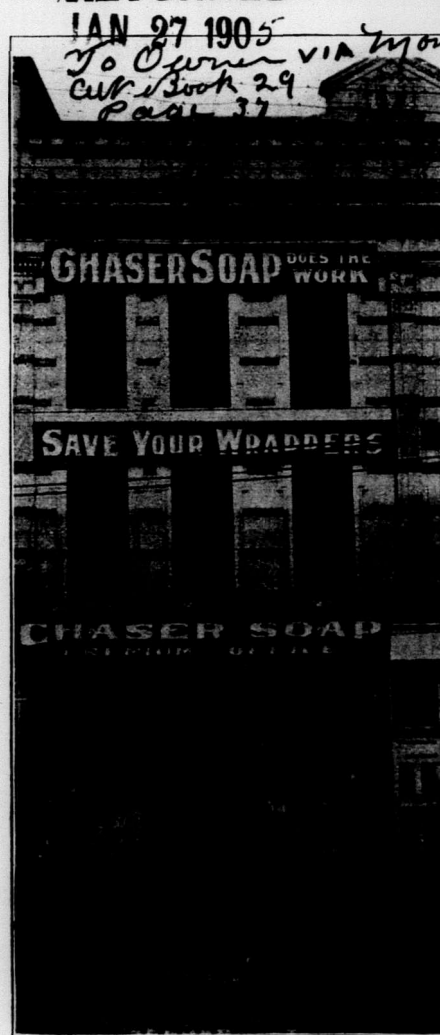
Mr. G. D. Atkinson, Valleyfield, P. Q., who is connected with the firm of McDonald & Robb, Valleyfield, millers and shippers of flour and feed, was a visitor to Montreal during the past week. Mr. Atkinson was met by The

Grocer in company with Mr. D. McKenzie, of the Paisley (Ont.) Advocate.

Mr. Walter M. Lowney's representatives on the road report good opening business for Fall trade. The gentlemen are Mr. W. G. Kyle (formerly with Armour & Co., Chicago,) who takes territory from Montreal west; Mr. Harry Hart, of Toronto, who represents his firm east of Montreal to and including the Maritime Provinces, and Mr. Geo. Varty, who looks after the City of Montreal.

Mr. F. D. Gill of Burnhamthorpe, Ont.,

RETURNED



Premium office of Chaser Soap, The Duncan Co., Montreal.

ofices of The Canadian Grocer this week. Mr. Gill has been a subscriber to The Grocer for over a year, and has already come to the conclusion that he could not do business without it. The news which it contains from week to week he finds the most reliable and up-to-date obtainable. The market notes serve as an infallible guide in buying, and the advertisements have saved him many a dollar, in so far as they have from time to time given him a clue to where and what and when to buy.

HINTS TO BUYERS.

Husband Bros. & Co., Toronto, have a large shipment of fancy Jersey sweet potatoes to hand this week.

The R. & J. H. Simpson Co., Guelph, are offering special values in Japan and Ceylon teas this week.

The first car of Spanish onions to be imported into Toronto was received by McWilliam & Everist this week. This firm is also handling domestic onions.

E. D. Marceau, Montreal, is offering the trade special values in vinegar and Japan and Ceylon teas this week.

W. B. Stanger & Co., Toronto, have received their first car of fine Jumbo peanuts.

The R. & J. H. Simpson Co., Guelph, have just taken into stock a shipment of new pack kippered herring and herring in tomato sauce.

Snowdon, Forbes & Co., Montreal, report splendid sales and increasing demand for their "Beaver" brand coffee 1-lb. tins. They are giving away a handsome cup and saucer with every pound. As it retails for 25c per lb. it is a good line and ready seller.

James Rutherford & Co., Montreal, are offering special inducements in China teas, gunpowders, Hyson, Oolongs, this week.

L. Chaput, Fils & Cie., Montreal, are offering at very low figures new season's currants ex steamer Escalona.

J. L. Watt & Scott, Toronto, are showing attractive samples of new sifted Young Hysons and Young Hyson points this week.

Twenty thousand gallons of vinegar are still on hand with L. Chaput, Fils & Cie., Montreal. These are standard Government strength, and are being offered at very attractive prices before the close of navigation.

Hudon, Hebert & Cie will close their offices and warehouse on Monday, September 5. Labor Day.

L. Chaput, Fils & Cie., Montreal, report good business in California seeded raisins, 1 lb. cartons. They have on the way 2,500 boxes for September, October and November delivery.

Dundas, Ont., is to have a new soap factory which will be located in part of the cotton mills property now occupied by the Wool Stock Co.

F. E. Waldon & Co., retail grocers, Winnipeg, are adding a third storey to their store on Portage avenue.

NOTWITHSTANDING THE UNFAIR COMPETITION
THAT THE FAMOUS

Lea & Perrins' Sauce

"The Only Genuine Worcestershire"

has continually to fight, consisting of the infamous imitations of bottle and label, it is to-day enjoying a sale unprecedented in its long history. It is, without doubt,

"The Sauce that has absolutely no equal."

No properly assorted Stock is complete without it.

J. M. DOUGLAS & CO., Montreal
CANADIAN AGENTS.

Best Values in TEAS

Write us for Samples

● Teas
● and
● Coffees

Ceylon and Indian Greens, at 10c. to 18½c.—Special value. Try a sample lot.

Special values now in **Japans**, all grades, from 11c. to 35c.

Ping Suey Gunpowder, in boxes, from 9c. up—all grades.

Also Japan Siftings and Fannings, from 5c. up to 10c.

We carry a full range of all other kinds and our prices will prove attractive.

Pleased to send you samples. Say what grade and price you want.

New Japan Fannings and Siftings now in stock.

JAMES RUTHERFORD & CO.

DIRECT IMPORTERS

27 St. Sacrament Street

MONTREAL



What Makes Good Pickles ?

Right kind of seed, right kind of soil, careful picking and handling, tanks as clean as much scrubbing and water can make 'em, brine of extra fine salt and filtered water, cut small and so there is no waste to the juices of the vegetables.

Experience in spicing and absolutely pure spices. A pure, pungent vinegar of extra strength. Clean, wholesome, sterilized packages. An honest endeavor to improve your product in some way every day.

We have learned and done these things during the past 60 years of our career in the business. With us pickles are the FRUIT OF EXPERIENCE.

Michel Lefebvre Vinegar Works
Founded 1891

post card will bring quotations.

The OZO CO., Limited
MONTREAL.

Southwell's Jams and Marmalade

are standard.

There is satisfaction to everybody through their use.

Frank Magor & Co.

Canadian Agents,
403 St. Paul St.,
Montreal.

EAGLE BAKING POWDER

Two lines that always
please your customers
and pay you a good profit.

(See prices in current market quotations.)

SAN- TOY STARCH

ALVINA SALT

PAYS THE GROCER.

BECAUSE

IT RUNS FREE
DOES NOT CAKE
IS PUT UP IN ATTRACTIVE TINS
RETAILS AT 10c.

WRITE US FOR PARTICULARS

ROSE & LAFLAMME,
MONTREAL.

BATGER'S
Lime Juice Cordial

**"In the good old
Summer Time"**

there are lots of lime juice
cordials sold. The wise
dealer sells the kind that
gives satisfaction, like

"BATGER'S"

It fills the bill.

STOCKS CARRIED BY

ROSE & LAFLAMME,
MONTREAL.

A. F. MACLAREN IMPERIAL
CHEESE CO., LTD.,
TORONTO.

EVERYBODY WANTS

FREEDOM

SCOTCH WHISKY

(Thoroughly matured in wood.)

MacLEAY, DUFF & CO.,

GLASGOW, SCOTLAND

B. O. BELAND,

Agent,

1684 Notre Dame Street,

MONTREAL

MADAM HUOT'S COFFEE

Last Report

"Condor"
Japan and Black Tea, Baking
Powder, Mustard, Vinegar.

"Nectar"
Black Tea, in lead packets and
fancy tins only.

My correspondent in Japan says: " Aug. 11th, 1904.
"Our market is very low, especially for Teas suited to Canadian requirements; and as present prices are far from encouraging to native producers, we shall not be surprised to see a substantial recovery before many weeks have gone by."

They were not mistaken, as the market is now in much better shape.

I have bought at the right point, and I can show you splendid values.

Ask for samples, it pays!

EX STR. "EMPRESS OF CHINA."

- 60 Half-chests, 80 lbs., Condor XXX Japan Tea.....at 21c.
- 48 30-lb. boxes Condor XXX Japan Tea.....at 22c.
- 49 Half-chests, 80 lbs., Condor XX Japan Tea.....at 18½c.
- 9 Matts, 10-20 lbs., Condor XX Japan Tea sold.

The above are fine, clean, large leaf, and choice liquor.

- 12 Half-chests Choicest Early Pickings, fancy basket-fired Japan Tea.....at 26½c.

178 Packages

FROM COLOMBO, ISLAND OF CEYLON.

- 53 Crates, 8 5-lb. boxes each, Fine Orange Pekoe Ceylon Black Tea, "Highmore," at 22½c.
- 25 Cases, 12 5-lb. boxes each, Choice Golden-tipped Orange Pekoe Ceylon Black Tea.....at 27½c.

"Old Crow"

- 10 Cases, 12 5-lb. boxes each, Choicest Golden-tipped Orange Pekoe Ceylon Black Tea.....at 32½c.

VINEGARS

"Condor"

Why not buy the best, when it does not cost any more than the ordinary quality?

For five seasons I have sold my three brands of Vinegars. "EMD" the finest and strongest. The "CONDOR," the best pickling vinegar of high strength, and the "OLD CROW" a good, pure vinegar, better than most XXX. Prices 27½c., 23½c., 18½c., less 5%, and delivered in Eastern Ontario and Province of Quebec. **Three strengths; only one quality—the finest.**

Specialty of High-Class Goods in Teas, Coffees, Spices and Vinegars.

E. D. MARCEAU

281-285 ST. PAUL STREET,

MONTREAL.

"Old Crow"
Baking Powder, Mustard,
Vinegar, Black Tea.

"EMD"
Baking Powder, Vinegar,
Spices, Coffee

Ammonia
Gorman,
Baking P
Gillett, E
Maiden,
Baskets,
Oakville
Bird See
Nichols
Biscuits,
Christie,
Lamont,
Lowney,
McGregor
Mackint
Mooney
Mott, Jc
Nationa
Blue and
James
Torc
Oakley,
Canned
Balfour
Black B
Bloomfi
Burling
Canada
Old Hor
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Lucas, I
Cheewin
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McDou
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Tucket
Clothes
Hamilt
Locoan
Downe
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Locoan
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CLASSIFIED LIST OF ADVERTISEMENTS.

Ammonia.
Gorman, Eckert & Co., London, Ont.

Baking Powder.
Gillett, E. W., Co., Toronto.
Maiden, J. H., Montreal.

Baskets.
Oakville Basket Co., Oakville, Ont.

Bird Seed.
Nicholson & Brock, Toronto.

Biscuits, Confectionery, Etc.
Christie, Brown & Co., Toronto.
Lamont, Corliss & Co., Montreal.
Lowney, Walter M., Co., Boston, Mass.
McGregor-Harris Co., Toronto.
Mackintosh, John, Halifax, Eng.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.

Blue and Black Lead.
James Dome-W. G. A. Lambe & Co., Toronto.
Oakey, John, & Sons, London, Eng.

Canned Goods.
Balfour & Co., Hamilton, Ont.
Black Bros. & Co., Halifax, N.S.
Bloomfield Packing Co., Bloomfield, Ont.
Burlington Canning Co., Burlington, Ont.
Canadian Cannery, Hamilton.
Old Homestead Canning Co., Picton, Ont.

Cheese Cabinets.
Lucas, Steele & Bristol, Hamilton.

Chewing Gum.
Row & Co., Brockville, Ont.

Cigars, Tobaccos, Etc.
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Empire Tobacco Co., Montreal.
Fortier, J. M., Montreal.
McAlpin Consumers Tobacco Co., Toronto.

McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
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Clothes Lines.
Hamilton Cotton Co., Hamilton.

Cocoa Nutt.
Downey, W. P., Montreal.
Greig, Robt., Co., Toronto.

Cocoas and Chocolates.
Baker, Walter, Co., Dorchester, Mass.
Cowan Co., Toronto.
Dutch Chemical Works, Amsterdam, Holland.
Epps, James, Co., London, Eng.
Lamont, Corliss & Co., Montreal.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
VanHouten's-J. L. Watt & Scott, Toronto

Commission Merchants & Brokers.
Dawson Commission Co., Toronto.
Dingle & Stewart, Winnipeg.
Dunn, Wm. H., Montreal and Toronto.
Lambe, W. G. A., & Co., Toronto.
Millman, W. H., & Sons, Toronto.
Nicholson & Bain, Winnipeg.
Nicholson, Bain & Johnston, Calgary.
Price, Chambers & Co., Winnipeg Man.
Rattray, D., & Sons, Montreal.
Ryan, Wm., Co., Toronto.
Watt, J. L., & Scott, Toronto.
Wilson Commission Co., Brandon, Man.

Computing Scales.
Wilson, C. & Son, Toronto.

Concentrated Lye.
Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
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Colson, C. E. & Son, Montreal.

Corks.
Ewing, S. H., & Sons, Montreal.

Crockery, Glassware and Pottery.
Gowans, Kent & Co., Toronto.

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Dominion Packing Co., Charlottetown.
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Matthews, Geo. Co., Brantford, Hull, Peterboro.
MacLaren, A. F., Imperial Cheese Co., Toronto.
McLean, J. A., Produce Co., Toronto.
Park, Blackwell Co., Toronto.
Turner, James, & Co., Hamilton.

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McCann, Wm., & Co., Toronto.
McIntosh, P., & Son, Toronto.
Natural Food Co., Toronto.

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Eckardt, H. P., & Co., Toronto.

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Simpson, R. & J. H., Co., Guelph, Ont.
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House Insect Destroyer.
Common Sense Mfg. Co., Toronto.

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Keen, Robinson & Co., London, Eng.

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Auer Light Co., Montreal.

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Greig, Jas. R., Montreal.
"Ozo" Co., Montreal.
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Southwell's-Frank Magor & Co., Montreal.

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President:

JOHN BAYNE MACLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Northwest Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES

MONTREAL - - - 232 McGill Street.
Telephone Main 1255.
TORONTO - - - 10 Front Street East.
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J. Meredith McKim.
MANCHESTER, ENG. - 92 Market Street.
H. S. Ashburner.
ST. JOHN, N.B. - No. 3, Market Wharf.
J. Hunter White.
NEW YORK - Room 1241, New York Life Bldg.
W. T. Robson.
VANCOUVER, B.C. - Geo. S. B. Perry.

Subscription, Canada and United States, \$2.00.
Great Britain and elsewhere 12s.

Published every Friday.

Cable Address } Adscript, London.
Adscript, Canada.

CANADIAN NATIONAL EXHIBITION.

IT was surely an inspiration that suggested the first Canadian Industrial Exhibition. At any rate the manufacturers and those interested in the industrial development of Canada have persisted in the idea, and for the last fifty years have spared no pains to make the exhibitions held annually in the different centres of the Dominion of the greatest possible educational significance. Citizens of Canada may see within limited compass the results of the previous years in the varied lines of industrial activity carried on throughout the length and breadth of the country. They may judge for themselves whether there is not magic in the words "Made in Canada," although it is no secret that by far the greater part of the commodities used by them at the present time are manufactured within the boundaries of the Dominion.

Although it would be manifestly unfair to institute comparisons with the

World's Fair now in progress at St. Louis, a remark frequently heard from those who have done the great exposition is worth a moment's reflection, namely, that as an entertainment there is nothing new at St. Louis. Canadian Industrial Exhibitions may not seek to excel as spectacular shows; they have a more important purpose to serve in which the nation is vitally interested. Only a fortnight ago the greatest exhibition western Canada has ever had was brought to a successful close at Winnipeg. This week marks the opening of the premier exhibition of eastern Canada at Toronto. Next week's issue of The Grocer will be devoted largely to an account of the Canadian National Exhibition, with illustrated write-ups of exhibits of particular interest to the grocery and allied trades.

FAULTY CANADIAN CHEESE.

THE somewhat alarming statement by a prominent British importer regarding Canadian cheese which is published elsewhere in this week's issue of The Grocer, should strike home to the cheese makers everywhere in Canada. The view expressed regarding the deterioration of Canadian cheese may be a great surprise to Canadians, but there is little doubt that it has excellent foundation in many cases. In the Province of Quebec, for instance, it is unquestionable that complaints against inefficient makers have recently come up at the Winter conventions. Even this season considerable quantities of carelessly made cheese have been sent in to Montreal from Quebec factories.

A point which will no doubt be emphasized at the next convention of dairymen, is that of licensing and registering cheese factories. Last Winter, it will be remembered, this subject came up at the annual convention of dairymen and received a great deal of support from a number of the most influential members. There will have to be, however, a general awakening among the cheese men, before any real improvement can take place, in fact a sort of commercial revolution.

ARTISANS WANTED.

ONE of the most tangible evidences of Canada's present prosperous condition is the fact that on all sides the supply of skilled labor is inadequate for the demand. This is all the more striking in view of the fact that in the United States manufacturers have been discharging large numbers of their employees within the past few months. In many Canadian manufacturing establishments benches are standing empty for want of men, which shows clearly the activity in industrial conditions in the Dominion.

From time to time recently the Canadian Manufacturers' Association has announced that there was a scarcity of skilled labor in Canada. The real state of affairs was thus brought before the British press. Various labor councils had been denying that there was such a scarcity and contending that they could supply all, and more men than were necessary. The matter was put to an actual test, however, when the Montreal secretary of the Manufacturers' Association asked the local Trades and Labor Council to provide certain mechanics for manufacturing establishments in different sections of the country. They undertook to do this, saying they were confident that it was an easy task. It transpired that the undertaking was beyond their power to execute, and they were forced to admit that they could not secure the men required, although they were given a reasonable time to do so. Harnessmakers, shirtmakers, and tradesmen of other kinds are called for, and their places are still vacant.

Although the situation is not at all agreeable to the manufacturers, as they are doubtless hindered considerably from producing a maximum output, it is one of the most hopeful signs that could exist. "More men needed in well established industries" is synonymous with progress and advancement. It is not only an assurance that the country is in a flourishing condition, but it is a good omen for the near future.

CANADA AND CEYLON GREEN TEA

A RECENT number of the New York Tea and Coffee Journal contains the interesting announcement that the tea planters of Ceylon are becoming much exercised about the marketing of Ceylon green teas in America and are urging that some better means for securing a direct market in Canada and the United States should be provided than the existing bonus.

The following is an epitome of the Ceylon green tea situation in Canada at the present time. The total importation of Ceylon greens to Canada in 1902 amounted to somewhere in the neighborhood of three million pounds. In 1903 it jumped to fifteen or sixteen million pounds, and the significant thing is that the increase came without anything extraordinary being done to create a corresponding demand. Wholesalers became possessed with the idea that Ceylon greens were about to assume a leading position in the market and stocked heavily. Their travelers in turn had an interesting story to tell on the strength of probabilities and experienced no difficulty in placing a case or two with practically every retail grocer throughout the country. So far so good; but the demand had not been created among the consumers themselves, and the result was that return orders failed to justify the most sanguine hopes of the wholesale trade which was left with almost two years' supply of Ceylon greens on hand.

That the demand for Ceylon greens in Canada has been growing steadily for the last few years is easily seen from the fact that the big surplus from 1903 is now almost used up. It would have been a strange thing had a ready market for such an enormous quantity of Ceylon greens sprung up in a night when nothing had been done to create a demand for it beyond the action of the wholesaler in stocking the retail grocery trade.

Regarding the anxiety of Ceylon tea planters about the marketing of Ceylon greens in Canada, The Grocer would advise

the exercise of a little patience. They ought not to be discouraged over the first adverse turn a trade has taken, especially when the abnormality of the situation is pointed out to them, as well as the comforting assurance that the market for Ceylon greens in Canada is growing steadily.

By way of remedy The Grocer would suggest that instead of the cess being distributed among the planters in the shape of bounty, some more of it be spent in this country in creating an increased demand for Ceylon greens. The producer then wouldn't require a bounty, as he would realize a higher price for his tea than the present price and bounty combined. The Ceylon and

The Auer Light Co. carry a small advertisement in THE CANADIAN GROCER from which they have time and again got remarkably good results. A few months ago they received an inquiry from a firm in Patras, Greece, who had seen the advertisement in THE GROCER. A sample of their gasoline lamp was sent to this firm, resulting in a small order, and during the months that followed they have sent in repeats which have amounted to \$2,500 worth of business. The firm in question is working up a splendid trade for this lamp in Greece, and the end is not yet.

Results like these give a small idea of the possibilities of an advertisement in a good trade paper like THE GROCER, with its large British and foreign as well as Canadian circulation. It is not always the first order, but the making of a customer often results in thousands of dollars worth of business.

Indian tea trade would seldom hear of sales for foreign markets at ridiculously low prices, such as occurred the other day when an American tea merchant bought no less than 500,000 pounds of tea at a price that had better not be mentioned.

It is true that systematic attempts have been made to develop this trade in Canada and the United States and the result is a complement to the energy and enterprise of the promoters. The exhibit of the Ceylon Government at the St. Louis Exposition is a further step in the right direction. Much, however, yet remains to be done; plenty of capital and the willingness to spend it are a necessity at the outset. There are better ways and means, however, than the weekly, fortnightly, or monthly auctions for Ceylon green teas, after the

manner of the London auctions in the leading trade centres of Canada and the United States as suggested by one correspondent. The scheme was tried years ago in Montreal where it proved a decided failure.

Direct sampling and advertising are far more to the point and wherever they have been tried they have proved a most effective way of establishing a market for new products.

TARIFF REFORM IN THE UNITED STATES.

BUSINESS men in the United States are congratulating themselves over the fact that the commercial and financial interests of the republic in the Summer time of the presidential campaign of 1904 are much less disturbed than they have been during any preceding campaign within easy memory. The currency question has been practically eliminated from political discussion; the only political question which might cause commercial disturbance is the demand for changes in the tariff.

Even here American manufacturers who fear the result of tearing down a storey or two of the high protective wall need not be unduly alarmed since the probability of change is very remote. Before any reduction of duties can actually be made, Mr. Parker must be elected, an overwhelming Democratic majority in the House of Representatives must be elected (in a House, too, that will not meet till December, 1905); and lastly, the tariff reformers must secure a majority in the Senate. This last change alone (even if the Democrats should carry everything before them in November) will require from four to six years. The practical impossibility of any Democratic change in the tariff within an early period prevents the subject of tariff reform from causing any appreciable disturbance in United States business circles. The security of the high protectionists is assured for a considerable time to come, and those who choose to talk reciprocity with Canada and inculcate kindred "revolutionary" principles can do no more than plan for the future.

THE NEXT GOVERNOR-GENERAL

THE following letter has been received from a correspondent of the MacLean Trade Newspapers in London, England, who says that the British Government is experiencing considerable difficulty in finding a suitable man to be Governor-General of Canada.

"It was fully intended to appoint the Duke of Marlborough, who, since his marriage, has developed a strong ambition (no doubt inspired by his American wife, who, you know, was a Miss Vanderbilt of New York), to do something and be somebody in the public service. He has taken an active part in public affairs and is generally believed to have put himself in training for the Governor-Generalship of Canada. But when his name was sent out as a feeler, it stirred up so much opposition on account of the prejudices of many Canadians against his American wife, that the idea was dropped, and, no one being available for a time, the Earl of Minto was given another year. For some time an effort has been made to get various gentlemen to take the position, but none of those of high rank to whom it was offered, would agree to practically exile themselves for five years, particularly as some of them have rather crude ideas of Canada and its climate. I know it to be a fact that the appointment was practically offered to one well-known peer and he considered it seriously. He consulted with a gentleman who at one time commanded the Canadian militia and is now well-known in radical circles, but whose Canadian experience was not pleasant to him or satisfactory to the Canadians. This officer gave his inquirer such an unfavorable story of Canada, its climate and people, that even the impessure of his ambitious wife could not overcome his fears of five years in such a country.

It is known that several men of high degree have been urged to accept and given time to consider, but none of them have been willing to accept. Once more, the Duke of Marlborough's name has come forward; this time, on the ground that Canadians have had time to consider more seriously the pros and cons

of living under the daughter of one of the richest American families, and are not only more reconciled but see some advantages, and the Duchess stated quite recently that there was a possibility of their coming to Canada."

Our columns are usually so crowded with every-day business news that there is no space for social or semi-political questions such as this, but this letter has a practical business side, and we are among those who from a practical standpoint favor the appointment of the Duke of Marlborough. From a political and business view, such an appoint-

ment would be an excellent one. It is true, there are many of us so strongly British that we do not care to have an American placed in the highest social position in our country; but, if that American can render service to Canada and cause more money to be spent in this country, there is no reason why we should not overcome our sentiments. The Governors-General in the past have lived on their income; some of them have saved money. The Marlboroughs no doubt would not only spend large sums in Canada, but their presence would draw thousands of rich Ameri-

cans to the country who would spend their money freely. Her presence in a high position in Canada would be the best and most far-reaching advertisement this country could have among the people we must look to chiefly to fill up our vacant lands and develop our uncultivated industries. From a political standpoint we are inclined to think it would be most advantageous. The actions of the Duchess, if she interfered at all in Canadian affairs, would be so jealously watched that she could do nothing detrimental to our interests, while the immense influence

RETURNED To you right
JAN 24 1905

Cut Book 29

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Mr. J. Lamoreaux, President Montreal Retail Butchers' Association.

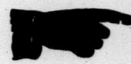
of her family in the United States would do much to promote a more friendly feeling on the part of the leading men in United States public life.

TOO LATE FOR LAST WEEK.

The Grocer has pleasure in presenting its readers in this week's issue with a photograph of Mr. J. A. Lamoreaux, president of the Montreal Butchers' Association, which arrived too late for insertion last week with the write-up of the annual outing of the association.

THE SUCCESS OF THE BEST

Is No Longer A Debatable Issue



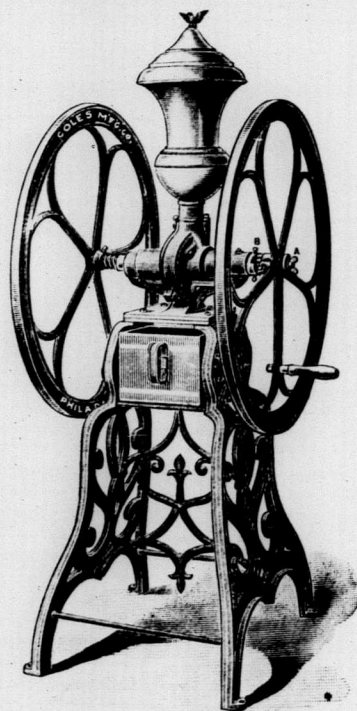
The growth and expansion of the business is a quietus to all doubts and arguments in this connection, and as "Chauncey M. Depew" once said that "It's foolish to oppose a success." Those who have not yet taken advantage of the benefits to be gained by using "SALADA" as a Leader, should do so at once, and note closely the improvement that will rapidly develop in the Tea sales of their business.

Black, Mixed or Natural Green

Sealed Packets Only.

Retailing 60c., 50c., 40c., 30c., 25c. per pound

Wholesale Terms from "SALADA" Tea Co., Toronto and Montreal.



No. 17. List Price, \$40.00.

Agents...
 TODHUNTER, MITCHELL & CO., Toronto.
 DEARBORN & CO., St. John, N.B.
 FORBES BROS., Montreal.
 GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.
 PHILADELPHIA, PENNA.

Goles Coffee Mills

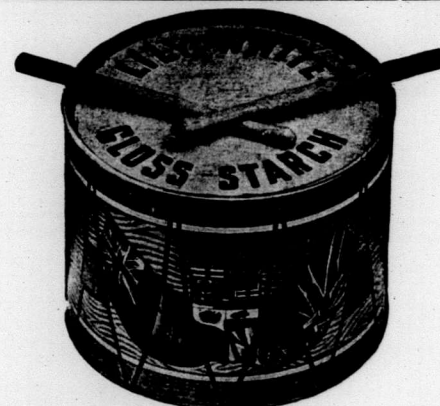
None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.



This is another of the dainty packages in which we put up

LILY WHITE GLOSS STARCH.

Good starch in attractive packages makes good business.

Trunks—6 lbs. starch, 8 trunks in a case.

Drums—6 lbs. starch, 8 drums in a case.

A pair of drum sticks with each drum.

THE BRANTFORD STARCH WORKS, LIMITED.
 BRANTFORD, CANADA.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Groceries.

Toronto, Sept. 1, 1904.

THE wholesale trade report that trade is going along nicely, with Fall orders beginning to come in. It will be some time before the brunt of the Fall trade strikes the wholesalers; meanwhile they are chuckling over the fact that the volume for the past Summer is better than it has been for years. Usually July and August are quiet months in the grocery trade; this year, however, has been an exception to the rule. Uncertainty hangs over the markets just now owing to the unfavorable grain reports received from Western Canada. It is believed that these have been grossly exaggerated and that on the whole the western farmers will have as much money as ever to spend. The trade will know definitely in the course of ten days or a fortnight the extent of the harvest of Manitoba and the Territories.

One or two firms say trade may be a shade quieter during the two weeks of Exhibition. The item of chief interest in canned goods is sockeye salmon, which are very firm. Western packers have withdrawn from the market for the time being. New pack sockeye salmon will be on the market within ten days. Prospects for a good-sized tomato pack continue fair, although the corn situation is not so favorable and wholesalers who have already sold nearly up to the limit of contracts for future delivery, have now withdrawn on the ground that there may not be enough corn to go around. Herrings are scarce and the market bare. Sugar is quiet at the moment, but the statistical situation is as strong as ever and a further rise in refined would not come as a surprise. The tea market is steady with Indian and Ceylon blacks quiet, and an increased activity in Japans and Moyune Hysons. Coffee continues very firm, with very little buying on this market, and small stocks being held. Firmness characterizes the dried fruit market generally, and the volume of trade is beginning to increase. Syrups and molasses, spices, and rice and tapioca remain unchanged. The

almond and filbert markets are reported to be firm and advancing.

CANNED GOODS.

A large share of trade in canned goods during the past week has been sorting up, although a good percentage of orders taken to arrive is reported throughout the trade. The general impression seems to be that there are plenty of old tomatoes and corn left to keep the trade supplied until new stock arrives on the market. Prospects for tomatoes continue good and unless the weather becomes abnormally wet or frosty, the pack will be a large one. In corn the prospects are not so good, and owing to doubt as to whether there will be enough canned corn to supply the usual demand, one Toronto firm who have already sold almost up to the limit of their contract with the canners for new pack corn for future delivery, have withdrawn from the market.

The salmon situation continues very firm and packers at the coast are not offering sockeyes at present. Stocks of old sockeyes are a minus quantity as far as local wholesalers are concerned; if there are any at all on the market they are in the hands of the retail grocery trade. Generally demand for salmon is being supplied with pink salmon and cohoes. Things will adjust themselves in the course of ten days or a fortnight, when new pack sockeye salmon will be here for local distribution, considerable quantities being now in transit.

The usual Summer trade in potted and canned meats does not show much sign of easing as yet. New herrings are late in arriving on the market, and locally the market is bare. Sardines are reported to be difficult to obtain. California olives are moving only fairly in limited quantities. Lobsters at abnormally high in price and moving slowly as a result, the maximum size of an order at the present time being 50 cases, which compares anything but favorably with the average size of shipments in former years. Our quotations are as follows:

Apples, 3s.....	0 80
" gallons.....	2 20
Asparagus, American.....	4 00
" tips, 2s.....	2 65
Beets, 2s.....	0 90

Beets, 3s.....	1 00
Blackberries, 2s.....	1 50
Beans, 2s.....	0 80
Corn, 2s.....	1 25
Cherries, red, pitted, 2s.....	2 20
" white.....	2 40
Peas, 2s.....	0 82
Pears, 2s.....	1 45
" 3s.....	1 90
Pineapples, 1 1/2 s.....	1 50
" 2s.....	1 80
" 3s.....	2 50
Peaches, 2s.....	1 65
" 3s.....	2 60
Plums, green gages, 2s.....	1 10
" Lombard.....	1 00
" Damson, blue.....	0 95
Pumpkins, 3s.....	0 85
" gallon.....	2 50
Rhubarb, 3s.....	1 90
Raspberries, 2s.....	1 40
Strawberries, 2s.....	1 47
Succotash, 2s.....	1 00
Tomatoes, 3s.....	1 12
Lobster, tails.....	3 50
" 1-lb. flats.....	3 50
" 1/2-lb. flats.....	2 00
Mackerel.....	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf".....	1 25
1-lb. tails, 5 cases and over.....	1 77 1/2
1-lb. tails, less than 5 cases.....	1 80
1-lb. flats, 5 cases and over.....	1 90
1-lb. flats, less than 5 cases.....	1 92
1-lb. flats, 5 cases and over.....	1 17 1/2
1-lb. flats, less than 5 cases.....	1 20 1/2
Chums.....	0 95
Sardines, Sportsman.....	1 00
".....	0 15
" Portugese.....	0 23
" P. & C. 1s.....	0 08
" P. & C. 1/2s.....	0 25
" P. & C. 1/4s.....	0 35
" Domestic, 1s.....	0 03
" Mustard, 1/2 size, cases 50 tins, per 100.....	0 09
Haddies.....	0 09
Haddies, per case.....	9 00
Kipperd herrings, domestic.....	1 00
" imported.....	1 45
Herrings in tomato sauce, domestic.....	1 00
" imported.....	1 45
California ripe olives, tins, per doz.....	4 75
Corned beef, 1s, per doz.....	1 50
" 2s.....	2 70
" 1s.....	9 00
" 1/2s.....	20 00
Lunch tongues, per doz.....	3 00
Potted meats, 1s.....	0 50
" 1/2s.....	1 00

SUGAR.

There is no noticeable change in the sugar situation since last report. Only slight transactions in raws are recorded, buyers being willing to accept only nearby parcels at current quotations. Holders have been very firm in their ideas and are showing a disposition to expect further advances. Cubans for shipment might be bought at 2 15-16 c. and f. for basis 95 but only to a moderate extent, this being equivalent to an advance of 1-16; refiners recent heavy purchases which will be coming forward during the next week or so, make them indifferent to the pretensions of holders. There appears, however, to be good reason for expecting in further appreciation in Cuban sugars in view of the heavy reduction in stocks which has been going on for some time. It is estimated that there now remain only 20,000 tons of unsold sugars out of a total stock of 54,000 tons in the Island as against 217,988 tons for the corresponding period a year ago.

Receipts at United States Atlantic shipping ports for the week ending Au-

Something New

Pineapple in glass is unquestionably more to be desired than Pineapple in tin.

McGregor's Preserved Pineapple

is in glass jars of very attractive shape. The quality is

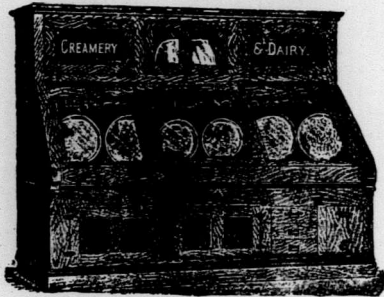
McGregor Standard

—that means perfection.

1 lb. glass jars, per dozen, \$1.70
 Pint jars, " " 2.25
 Quart jars, " " 3.75

Haven't you an order?

McGregor - Harris Co., Limited
 33 Pearl St., TORONTO.



REFRIGERATORS Useful to every one. 46 different styles. Silver medal, Quebec, 1901. Diplomas: Toronto, Ottawa, Montreal.
C. P. FABIEN,
 Merchant and Manufacturer.
 167 to 171 N. Dame St., Montreal, Can.
 Write for Illustrated Catalogue.

EGGS

We will buy your eggs F.O.B. all year.

CORRESPONDENCE SOLICITED.

The WM. RYAN CO., Limited
 70 and 72 Front St. E., Toronto,

BUTTER and EGGS

—WE ARE—

BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.
 Wholesale Produce Merchants.
TORONTO.

gust 24 were nearly 10,000 tons less than meltings, the figures being as follows: Receipts, 35,540 tons; meltings, 44,000 tons, and total stocks, 128,510 tons, as against 250,744 tons last year. Combined stocks of United States and Cuba show a decrease of 286,220 tons, as compared with last year. Total stocks of Europe and America at latest uneven date were 1,643,512 tons as against 2,159,841 tons at the same time last year, the decrease being 516,329 tons.

American refiners are reported to have purchased recently 16,000 tons Demarara centrifugals for September shipment at 29-16c e and f., which is equivalent to a full duty paid parity of 4.25c. Recent purchases also embrace 13,000 bags Cuban centrifugals afloat at equal to 41-4c duty paid.

Notwithstanding reports of rain in some districts in Europe, the market has appreciated a further 3-4d per cent. and is now firm at 10s 7 1-2d basis, f.o.b. Hamburg, which is equal to 4.26c for 96 test centrifugals duty paid, New York. Private cable advices estimate the deficiency in the beet crop at 500,000 tons, but this is not official. Apparently it is sufficient in itself to justify not only present prices, but an even higher level of values.

Recent mail advices from London, England, quoted by Willett & Gray say "there is no doubt that permanent harm has been done to the beet root crop in Bohemia, Hungary and Silicia and that a deficiency of from 15 to 20 per cent. in most districts must be reckoned upon." Czarnikow, Macdougall & Co., say the belief is general that prices in 1905 will be much higher than for many years past, the maximum being largely dependent upon the ultimate result of the present beet crop. Stocks in Europe on October 1 will be much smaller than they were at the same date last year, therefore United Kingdom refiners will not be able to draw as much sugar of 1903-04 crop as they did of the previous one, but must look to new crop for supplies. Thus the world's stocks will be kept from the start below those of last year.

There is nothing new to report in the refined situation. Consumption in U. S. appears to be large and contracts are being considerably renewed. There has not been much new business though, and the same remark applies to Canada. At the close the market is quiet and firm with no particular indications. Our quotations are as follows:

Paris lumps, in 50-lb. boxes	5 33
" " " " in 100-lb. "	5 23
St. Lawrence granulated	4 68
Redpath's granulated	4 68
Acadia granulated	4 58
Berlin granulated	4 58
Domestic beet, granulated, 1902 (off grade)	4 38
Phoenix	4 58
Bright coffee	4 48
Bright yellow	4 43
No. 3 yellow	4 38
No. 2 "	4 18
No. 1 "	4 08
Granulated and yellow, 100-lb. bags, 10c. less than bbls.	

SYRUPS AND MOLASSES.

There is little of special interest to record in syrups and molasses this week. A fair volume of trade is reported for this season of the year at quotation prices. The new tariff regulation, regarding the admission of foreign syrups and molasses through Canadian ports does not seem to have affected the local market. Our quotations are as follows:

Syrups—	
Dark	0 30
Medium	0 32
Bright	0 35
Corn syrup, bbl., per lb.	0 02 1/4
" " " "	0 03
" " " "	1 30
" 3 gal. pails, each	0 90
" 2 gal. " "	1 90
" 2-lb. tins (in 2 doz. case) per case	2 25
" 5-lb. " (in 1 " " " " " "	2 25
" 10-lb. " (in 1/2 " " " " " "	2 25
" 20-lb. " (in 1/4 " " " " " "	2 10
Molasses—	
New Orleans, medium	0 25
" " " " " "	0 27
" " " " " "	0 45
" " open kettle	0 35
Barbadoes	0 35
Porto Rico	0 35
West Indian	0 32
Maple syrup—	
Imperial qts.	0 27 1/4
1-gal. cans	0 95
5-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
5-gal. Imp. brand, per can.	4 50
1-gal. " " " " " " " "	5 10 1/4
1-gal. " " " " " " " "	5 60
Qts. " " " " " " " "	6 00

TEAS.

There is nothing new to report in Ceylon or Indian blacks this week, only a small but steady business having been done. Foreign markets remain on a very level basis. Japan teas have met with more attention during the week; values shown are attractive and some fair-sized orders for importation have been given; the total value, however, is after all not very large, and a goodly proportion of the trade is still pinning its faith to Ceylon greens as showing the consumer better value.

Importations of China greens are less than half those of the same date last year; but as the demand is also small, the shortage is not felt except in the higher grades of which very few have been shipped and for which there is some demand.

A little more than usual has been doing in Moyune Hyson, the trade finding that there are still a scattered number of people who think that no other tea really takes their place. We quote:

Congou—half-chests, Kaisow, Moning	0 12	0 60
" " " " " "	0 19	0 50
Indian—Darjeelings	0 35	0 65
" " " " " "	0 20	0 40
Assam Pekoes	0 17	0 25
Pekoe Souchongs	0 35	0 42
Ceylon—Broken Pekoes	0 22	0 30
" " " " " "	0 18	0 25
Pekoe Souchong	0 18	0 25

China Greens—
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have been only moderate for the past week. The local demand remains brisk. Quotations given this week are 17 to 18c, although at the lower price eggs are only average in quality.

HONEY

The honey market continues firm and steady. Supplies are good in quality but not too big to meet the demand. A fair supply of old honey is being placed on the market. Prices remain unchanged. Following are our quotations:

Honey, extracted clover, per lb.....	0 07	0 07½
" sections, per doz.....	1 65	1 75

BEANS.

During the week under review the bean market has become stronger, although the price list remains unchanged. Our quotations are as follows:

Beans, mixed, per bush.....	1 25
" prime.....	1 35
" handpicked, per bush.....	1 50
" Lima, per lb.....	0 05½

Green Fruits.

During the week under review only one car of California fruit put in an appearance on the local market, where at the present time Canadian fruit has the preference. Bananas are firmer; on account of the low prices ruling last week very few were on hand to meet the increased demand caused by speculators at the exhibition. All indications point to a heavy apple crop. Some dealers are inclined to believe that apples will be a drag on the market and will be sold just to cover expenses. W. B. Stringer & Co., agents for J. C. Houghton & Co., Liverpool, report S.S Saxonia selling at Liverpool 750 bbls., and give quotations on Gravensteins at 12s to 15s 6d.

The season for Indiana cantaloupes is practically over; trade is brisk with Canadian cantaloupes, which are selling at from 30 to 40c per basket. Canadian fruits are more prominent generally this year with the exception of Canadian peaches and plums. St. John's peaches, the first of the freestone variety, are beginning to arrive, and are selling at from \$1 to \$1.50 per basket; another brand known as the "common" is selling at from 50 to 75c per basket. Crawfords are not expected for ten or twelve days yet.

Canadian pears are arriving daily from all parts of the province. These pears appear to be of a fair quality. Canadian Bartletts are selling at from 40 to 60c per basket, and Clapp's Favorite at from 30 to 50c per basket. There are few changes to note since last quotations. A busy fruit market is expected during exhibition. Our quotations are as follows:

California late valencias, per box.....	4 50	5 00
Verdelli lemons, 300's, per box.....	3 50	3 75
" 360's, per box.....	3 00	3 00
Florida pineapples, per crate.....	4 00	4 50
Bananas, large bunches.....	1 00	1 25
Bananas, 8's, per bunch.....	1 00	1 15
Apples, Canadian, baskets.....	0 15	0 30
Limes, per box.....	1 00	

Tomatoes, per basket.....	0 25	0 30
Watermelons.....	0 25	0 35
Cantaloupes, Indianas, per basket.....	0 50	0 55
Cantaloupes, Can, per basket.....	0 30	0 40
California peaches, per crate (4 baskets).....	1 75	2 25
plums.....	1 25	2 50
California Bartlett pears, per box.....	2 75	3 25
Blueberries, per basket.....	1 00	1 25
Black currants.....	1 25	
Blackberries, per box.....	0 07	0 08½
Peaches, Canadian, St. Johns, per basket.....	1 00	1 50
" common, per basket.....	0 50	0 75
Lawton berries, per box.....	0 08	0 10
Pears, per basket.....	0 25	0 50
Sweet potatoes, double heads, per bbl.....	4 00	
cloth covers.....	3 00	3 50
Plums, Canadian.....	0 40	0 75
Pears, Canadian, Bartletts, per basket.....	0 40	0 50
Clapps Favorite, per basket.....	0 30	0 50

Vegetables.

The supply of potatoes and onions during the week has been small. The demand is good and prices remain unchanged. We have added to our list red peppers, which are selling at from 75c to \$1 per basket. We quote the following:

Head lettuce, per doz. bunches.....	0 20	0 25
Radishes, per doz. bunches.....	0 20	0 25
Mushrooms, per lb.....	0 75	
Mint, per doz. bunches.....	0 15	
Parsley, ".....	0 20	
Sage, per doz.....	0 15	
Savory, per doz.....	0 15	
Carrots, new, per doz.....	0 20	
Rhubarb, per doz.....	0 20	0 25
Green onions, per doz.....	0 15	0 40
Green house water cress, per doz.....	0 25	
Green cucumbers, per basket.....	0 20	
Waxed beans, per bush.....	0 60	0 90
Cauliflowers, per doz.....	0 60	1 50
Green peppers, per basket.....	0 30	0 40
Ped peppers, per basket.....	0 75	1 00
Michigan celery, per doz.....	0 50	
Canadian celery, per doz.....	0 35	0 50
Vegetable marrow, per doz.....	0 60	0 75
Green corn, per doz.....	0 10	
Egg plant, per basket.....	0 40	0 50
Potatoes, per bush.....	0 65	0 85
Butter squash, per doz.....	1 00	1 25
Parsnips, per doz.....	0 30	

Fish.

Trade on this market continues brisk. Locally the demand for this article will be good during the next two weeks, while the exhibition is on. Prices remain unchanged. Our quotations are as follows:

Halibut, ".....	0 12
Sea salmon, ".....	0 18
Whitefish, fresh caught, per lb.....	0 09
Haddock " per lb.....	0 06
Cod, steak ".....	0 08
Perch ".....	0 06
Trout, lake, per lb.....	0 09
Herring, lake, per lb.....	0 05
Pike, per lb.....	0 07

Grain, Flour and Breakfast Foods.

GRAIN.

After many weeks of excitement this market has settled down. During the week under review red wheat has slumped 2c per bush. Oats have advanced ¼c per bush., and are now selling at 38½ and 39c. Otherwise prices remain unchanged. The demand is good and trade is moving briskly. We quote the following prices:

Manitoba wheat, Northern No. 1 ".....	1 10½	1 11
" " " No. 2 ".....	1 07½	1 08
" " " No. 3 ".....	1 05	1 05½
Red, per bushel, on track Toronto old.....	1 08	1 08½
White " " ".....	1 06	1 07
Barley " " ".....	0 45	0 49
Oats " " ".....	0 38½	0 39
Feed " " ".....	0 69	0 70
Buckwheat " " ".....	0 55½	
Rye, per bushel, " " ".....	0 63	0 64

FLOUR.

The flour market has been steady during the week. The demand is good and trade brisk. Prices remain the same. Quotations are as follows:

Manitoba wheat patents, per bbl.....	5 30
Strong bakers ".....	5 05
Ontario wheat patents ".....	5 10
Straight roller ".....	4 80

BREAKFAST FOODS.

The market continues steady and the outlook is for an increase in demand. Prices remain unchanged. Following are our quotations:

Oatmeal, standard and granulated, carlots, on track, per bbl.....	5 05
Rolled oats, standard, carlots, per bbl., in bags.....	4 50
" " " " " in wood.....	4 75
" " " " " for broken lots.....	4 90
Rolled wheat, per 100-lb. bbl.....	2 70
Cornmeal.....	3 35
Split peas.....	5 00
Pot harley, in bags.....	3 75
" " " in wood.....	4 00

SEEDS.

On account of the majority of people being engaged with harvesting the grain crop, the supply of seed has fallen off. Prices given for Alsick clover have advanced from \$4.65 and \$5.75 to \$4.65 and \$6. This advance in price is due to short supply, and prices will in all probability drop as the demand sharpens. Following are our quotations:

Alsick clover, per bush.....	4 65	6 00
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Hides, Tallow, Skins and Wool.

During the week under review the tallow market has brightened. Since last quotations lamb skins and shearings have advanced 5c. We quote the following prices:

HIDES

No. 1 green steers, per lb.....	0 09
" 2 " " ".....	0 08
No. 11 green, per lb.....	0 05
" 2 " " ".....	0 07½

CALFSKINS.

Veal skins, No. 1, 6 to 14 lb. inclusive.....	0 10
" " " 15 to 20 lb ".....	0 08
" " " 21 to 25 lb ".....	0 09
" " " 26 to 30 lb ".....	0 07
Deacons (dairies), each.....	0 65
Sheep skins.....	1 00
Lamb skins.....	1 25
Shearings.....	0 60

TALLOW.

Rendered Tallow, per lb.....	0 04½	0 04½
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WOOL.

Unwashed wool, per lb.....	0 11½	0 13
Fleece wool, new clip, per lb.....	0 19	0 20
Fuller wools, super, per lb.....	0 20	0 22
" " extra.....	0 21	0 23

QUEBEC MARKETS.

Montreal, Sept. 1, 1904.
Groceries.

BUSINESS locally, taken all round, is reported as satisfactory. Collections are fairly good. One wholesale grocer reported that he was much pleased with his returns. A comparison with the three preceding years shows his receipts from country points this August to have been far ahead of last year's, and he judges that business must look good outside. It is true that farmers have not had so much success with their cheese and butter as last year but in this district the hay and fruit crop have been good, which possibly equalizes matters. Teas are reported as being on the quiet side, in fact too quiet. Japans, low grades, have held some attention, Ceylon and India greens are dull and not much business going. China blacks do not obtain much if any attention. Sugar, on the contrary, is

must naturally follow that very high prices will rule during the coming season. Some B. C. and U. S. packers have in consequence of the position of the canning industry this season, withdrawn quotations. Tomatoes are reported as likely to be short in Quebec, though weather has been favorable in Ontario and that province is looked to as having to keep up an average pack. Prices of new pack may be looked forward to shortly now. Corn is scarce and high and stocks so light that not a case will be on hand before new pack is delivered. Sardines are higher as the run is not what was expected. Canned fruits are dull and uninteresting on account of the fresh fruit offering. We quote:

Fraser River salmon	5 75
Skeena "	5 65
River Inlet and Lowe Inlet salmon	5 35
Spring sockeye	5 00
Cohoos	4 00
Humpbacks	2 75
Tomatoes	1 05
Corn	1 25
Peas	0 87 1 50
String beans	0 85 0 90
Strawberries, preserved	1 40 1 60
Succotash	1 00
Blueberries	1 10
Raspberries	1 47 1 57 1 63
Lawtonberries, 2s	1 57 1 63
Raspberries, black	1 42
Gooseberries	1 63
Pears, 2s	1 52 1 67 1 72
" 3s	2 00 2 20
Peaches, 2s	1 63 1 77 1 85
" 3s	2 57 2 72
Plums, Lombard 2s	1 35
" Green Gage, 2s	1 47 1 57

Cherries, red pitted, 2s	2 30
Baked beans, 3s	1 03
3-lb. apples	0 90 1 00
Gallon apples	2 20
2-lb sliced pineapples	2 00 2 10
Grated pineapples	2 40
Singapore whole pineapples	2 40
Pumpkins, per doz	0 95
Spinach	1 00
Sugar beets	0 90 1 40
Salmon, pink	0 90 1 00
" spring	1 40
" Rivers Inlet red sockeye	1 50
" Fraser River red sockeye	1 50 1 70
Lobsters, talls	3 45
" 1-lb. flats	4 00
" 1-lb. flats	2 25
Canadian Sardines, 1s	3 65 4 00
California asparagus	4 50 5 00
Asparagus tips	3 50 3 75

The following is the new price list issued by the canners for 1904 pack vegetables and fruits. Other lists will be given later.

VEGETABLES.	Per doz.
2s Asparagus Tips	\$2 50
2s Beans, Golden Wax	0 80
2s " Refugee or Valentine	0 82 1 00
2s " Crystal Wax	0 92 1 00
2s Peas, No. 4 " Standards"	0 82 1 00
2s " No. 3 " Early June	0 85
2s " No. 2 " Sweet Wrinkled	0 95
2s " No. 1 " Extra Fine Sifted	1 30
2s Table Spinach	1 40

FRUITS.	Per doz.
2s Cherries, red, pitted	2 20
2s " not pitted	1 75
2s " black, pitted	2 20
2s " black, not pitted	1 75
2s " white, pitted	2 40
2s " white, not pitted	2 00
2s Currants, red, heavy syrup	1 52 1 60
2s " red, preserved	1 77 1 85
Gals. " red, standard	4 75
Gals. " red, solid pack	7 00
2s " black, heavy syrup	1 75
2s " black, preserved	2 05
Gals. " black, standard	5 00
Gals. " black, solid pack	8 00
2s Gooseberries, heavy syrup	1 62 1 85
2s " preserved	1 85
Gals. " standard	7 25
2s Lawtonberries, heavy syrup	1 57 1 85
2s " preserved	1 85

Gals. standard	4 97 1 00
2s Pineapple, sliced	2 25
2s " grated	2 35
3s " whole	2 50
2s Plums, Damson, light syrup	1 00
2s " heavy syrup	1 30
2 1/2s " " "	1 57 1 65
3s " " "	1 85
Gals. " standard	2 95
2s " Lombard, light syrup	1 05
2s " heavy syrup	1 35
2 1/2s " " "	1 62 1 70
3s " " "	1 90
Gals. " standard	3 15
2s " Green Gage, light syrup	1 15
2s " heavy syrup	1 47 1 55
2 1/2s " " "	1 72 1 80
3s " " "	2 00
Gals. " standard	3 45
2s " Egg, heavy syrup	1 52 1 60
2 1/2s " " "	1 80
3s " " "	2 10
2s Raspberries, red, heavy syrup	1 40
2s " preserved	1 60
Gals. " standard	5 00
Gals. " solid pack	8 00
2s " black, heavy syrup	1 35
2s " preserved	1 50
Gals. " standard	4 75
2s Rhubarb, preserved	1 15
3s " " "	1 90
Gals. " standard	2 62 1 70
2s Strawberries, heavy syrup, 1903 pack	1 47 1 55
2s " " 1904 pack	1 60
2s " preserved	1 75
Gals. " standard	5 50
Gals. " solid pack	8 50

Foreign Dried Fruits.

New crop valencias are quoted at 17s f.o.s., 20s selected, and 21s for 4 crown layers. New crop currants for first direct steamers are offered at 13s to 14s 6d. Nuts are showing activity at the recent advances with exception of shell-ed walnuts, which are fully 8 to 10c per lb lower than this time last year. California prunes are ridiculously cheap, so cheap in fact that it does not seem possible they can go lower.

ONE of the principal objects of the canners' amalgamation was to reduce the cost of production to the lowest possible point, and at the same time improve the quality to the highest standard.

Sugar, Labels, Cases, Solder and Labor are considerably higher this season than in 1903. Notwithstanding this, our opening prices, so far as made, are lower than last season.

New Peas, Beans, Strawberries, Raspberries and Cherries are now ready for shipment. We are confident that quality will please, and think the present a favorable time to place your orders, and await your favors.

Canadian Canners, Limited
Hamilton, Ont.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " 1 year.....	10 00

SITUATIONS WANTED.

A YOUNG man, good education, with several years experience in the tea trade, desires position in wholesale house or brokers; excellent references. Box 35, Canadian Grocer. (36)

SITUATIONS VACANT.

WANTED—Grocery salesman; young man, well posted in the grocery business; one accustomed to a country trade preferred, with some knowledge of boots and shoes. Apply personally, James Whimster, Aurora. (36)

AGENT'S WANTED.

A GENT IN NEWFOUNDLAND. An English firm manufacturing Worcestershire Sauce desires an agent to represent them in Newfoundland. Address Box 164 c/o THE CANADIAN GROCER, Toronto. (32tf)

OLD-ESTABLISHED English malt vinegar house with connection in Canada is desirous of increasing business, and is ready to appoint reliable agents in Halifax, St. John, Toronto and Winnipeg. Address Box 153, care CANADIAN GROCER, Toronto or Montreal. (28tf)

FOR SALE

FOR SALE—OLD ESTABLISHED GROCERY, meat and liquor business; Hamilton: large trade and first-class location; stock list and inventory may be seen on application; splendid opportunity for a good man; satisfactory reason for retiring; the premises also for sale. Address P. O. BOX 27 HAMILTON. (36)

FOR SALE—Good grocery business, including dwelling; room for extension; post office in connection. Postmaster, Orr Lake, Ont. (36)

FOR SALE.

No Fake—Town and city right for preserving eggs by a first-class process; no cold storage needed. Circular for your address. Box 118, CANADIAN GROCER, Toronto.

The Canadian Vinegar Company

HIGH-GRADE VINEGAR

Under Excise Supervision

Reputed the best on the market.

Factory and Office: 35a, 35c, 37 St. Antoine Street,

MONTREAL.

Watt, Scott & Goodaere report as follows:

Currants—There is considerable disappointment amongst importers and shippers' agents over the weakness that has developed in the Patras market. Present quotations are apparently below parity of currant bank absorption price, which was counted on to hold the market to an approximately minimum figure, below which, however, present quotations are. In present obscurity it can only be supposed that the decline in price is the outcome of a material advance in exchange.

Valencia Raisins—The weakness of the California situation is having no visible effect on Denia. Offers for first direct steamer to Montreal are only a few shillings below the basis of early shipments via Liverpool.

California Raisins—Low prices being made on coast and proving unattractive, except for seeded fruit.

California Prunes—Best Santa Claras of new crop, have touched a low record mark, and still as in the case of raisins, buyers are little attracted.

Valencia Onions—The crop is again of very good quality, but in quantity it will only very slightly exceed that of last year, which was early exhausted.

Filberts, tarragonas and shelled walnuts have all scored material advances this week, in their respective primary markets.

VALENCIA RAISINS.

Fine off-stalk, per lb.....	0 65	0 06
Selected, per lb.....	0 06	0 06
Layers.....	0 07	0 07

FIGS.

Comadres, per tapnet.....	1 00	1 10
Elemes, per box, new.....	0 90	

DATES.

Dates, Hallowees, per lb.....	0 03	0 03
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per b.....	0 12	
Peaches.....	0 09	
Pears.....	0 12	

MALAGA RAISINS.

London Layers.....	1 75	1 90
"Connoisseur Clusters".....	2 00	
"Royal Buckingham Clusters," 1/2-boxes.....	1 00	
"Excelior Windsor Clusters".....	4 25	
".....	1 25	

CALIFORNIAN RAISINS.

Loose muscatels, per lb.....	0 07	0 08
" " seeded, in 1-lb. packages.....	0 10	
" " in 12-oz. packages.....	0 08	

PRUNES.

	Per lb.	Per lb.
30-40s.....	0 09	
40-50s.....	0 08	
50-60s.....	0 07	
60-70s.....	0 06	
70-80s.....	0 06	
80-90s.....	0 05	
90-100s.....	0 05	
Oregon Prunes (Italian style) 40-50s.....	0 08	
" " " 50-60s.....	0 07	
Oregon prunes (French style), 60-70s.....	0 06	
" " " 90-100s.....	0 04	
" " " 100-120s.....	0 04	

CURRENTS.

Fine Filiatras, per lb. in cases.....	0 04	0 05
" cleaned.....	0 05	0 05
" " in 1-lb. cartons.....	0 06	0 06
Finest Vostizzas.....	0 06	0 07
Amalias.....	0 05	

SULTANA RAISINS.

Sultana raisins, per lb.....	0 06	0 08
" 1-lb. carton.....	0 09	
Shelled Walnuts.....	0 19	0 20

Green Fruits.

Business is reported as satisfactory. California fruit is selling high on account of the small arrivals. Pears have advanced 50 to 75c per box, with a good demand for this fruit. Plums advanced from 20 to 35c per box and peaches 25c. Canadian peaches sold from 35 to 45c per basket. There are of course cling-stone plums from 40 to 60c per basket; pears from 25 to 60c; western melons from \$1 to \$1.25 per crate; Virginia sweet potatoes \$5 per barrel and \$2.50 per basket. There is very little demand for Canadian apples on account of California and Canadian small fruits still coming in freely and obtaining sales. Prices range from \$1.25 to \$1.75 per barrel, and 17-1-2 to 25c per basket of fancy apples. Bananas are very cheap, heavy arrivals having brought the market down. No. 1 are bringing 90c to \$1.25 and for S hands 75c to 80c is the ruling prices. We quote:

Cocoanuts, per bag of 100.....	3 50
Canadian apples, in bbls.....	1 50
Pineapples, 24 to case.....	5 25
" 30 to case.....	4 50
Bananas.....	1 50
Bananas, red, per bunch.....	1 10
New Messina lemons 30's.....	3 75
" 360's.....	2 75
Peanuts, Bon Tons.....	0 12
" Sun brand.....	0 11
" Diamond G brand.....	0 09
" Coon brand.....	0 08
New Brazil.....	0 13
New potatoes, per bbl.....	2 50
Limes (100).....	1 25
California peaches, per crate.....	1 65
California plums, per crate.....	1 25
Cantaloupes, California, per crate.....	6 50
Gooseberries, per basket.....	0 75
California late valencias, per box.....	4 75
Verdell lemons, 300's, per box.....	4 00
Watermelons.....	0 25
Raspberries, Canadian.....	1 50
California Bartlett pears, per box.....	3 50
" per half box.....	1 65

Vegetables.

Trade is tolerably active and in some lines prices show a receding tendency. Radishes are off 5c this week, cabbage 10 to 15c and Canadian celery 10c lower than last quotations. Supplies of cucumbers are coming in a little better. Waxed beans are up to \$1.25 per bushel. Virginia sweet potatoes being \$5 per barrel and \$2.50 per basket. We quote:

Egyptian onions, per sack.....	2 00
Bunch lettuce, per doz. bunches.....	0 20
Radishes, per doz. bunches.....	0 20
Mushrooms, per lb.....	0 30
Mint, per doz. bunches.....	0 20
Parsley,.....	0 20
Sage, per doz.....	0 15
Savory, per doz.....	0 15
Carrots, new, per doz.....	0 25
Beets, new, per doz.....	0 25
Egg plant, per basket.....	0 75
Rhubarb, outdoor, per doz.....	0 20
Green onions, per doz.....	0 15
Green house water cress, per doz.....	0 45
Green cucumbers, per bush, hamper.....	1 25
" per half bushel hamper.....	0 60
" per bbl.....	3 50
" per doz.....	0 40
Green peas, per bag.....	1 50
" cabbage, per doz.....	0 60
" beans, per bush.....	1 00
Waxed beans, per bush.....	1 25
Cauliflowers, home grown, per doz.....	1 50
Green peppers, per basket.....	0 45
Canadian new potatoes, per bush.....	0 90
Michigan celery, per doz.....	0 40
Canadian celery, per doz.....	0 35

Fish.

Business in fresh fish is picking up, possibly owing to the return to city of the citizens from the country and sea-side resorts. Dore and pickerel are still very scarce, but by September 15 the shipments from Lake Winnipeg will ease prices. In dry salt fish the usual demand for this time of the year prevails, but indications are that higher prices will rule in the near future; a good foreign market and scarcity of catch assisting to this end. The oyster season has opened and first shipments of "bulk" will arrive this week; as usual they will be readily used up for first goods. Opening prices are in the region of \$1.40 to \$1.50. Shell oysters will not likely reach here before September 24, as the season opens on September 2nd. Arrivals will be by express and price no doubt high. We quote:

Haddies	0 07½
Smoked herring, per box	0 17 0 18
Fresh haddock, per lb.	0 04 0 04½
Pike, " round and dressed	0 06½ 0 07
Halibut, fresh, per lb.	0 11
Gaspé salmon, fresh frozen	0 15
B. C. Salmon, frozen	0 14 0 15
Fresh steak cod	0 04½ 0 05
Lake trout, per lb.	0 08
Whitefish	0 08
Dore	0 09
Fresh mackerel	0 10
No. 1 Labrador herring in 20-lb pails	0 75 0 85
No. 1 Herring, Labrador, per bbl.	4 75
" " half bbl.	2 75 3 00
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring	6 50
" " per keg	0 95
Holland herring, per keg	0 65 0 75
Salt mackerel, pail of 20 lbs	2 00
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
" " fish	0 05
" " loose, in 25 lb. boxes	0 04½
Boneless fish, in crates 12 5-lb. boxes	0 05
Pure Georges cod, 40 lbs	0 07½
Skinless cod, cases 100 lb. (new)	5 00
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian ½ sardines, per 100	3 75 4 00
Canned cove oysters, No. 1 size, per doz.	1 30
Canned cove oysters, No. 2 size, per doz.	2 25
Standard bulk oysters, per gal.	1 40 1 50
Selects	1 75

Country Produce.

EGGS.

The market continues firm and good prices are ruling. Export business is dull, prices being too high to warrant exporting. English advices to hand indicate values there as being higher, but before any profitable business can be done a considerable enhancement has yet to be made abroad. A few small shipments have been made to England during the week with little or no margin of profit. Prices at country points are gradually advancing. Quotations locally for straight goods are 16 1-2 to 17 1-2e, selected 20 to 21e, and No. 1 candled, 17 1-2 to 18e.

POTATOES.

The market has turned somewhat steadier in tone and a fair amount of business is doing. Sales of car lots for delivery this week as noted at 85 to 90c

per bag of 90 lbs. Smaller quantities are selling at 95c to \$1 per bag.

BEANS.

Beans are very firm and indications point to higher prices. The syndicate seem to have the crop in good shape for steady and higher prices. In car lots to-day for choice prime quotations are \$1.30 to \$1.35. In less than car lots \$1.40 to \$1.50; primes, \$1.40.

HONEY.

There is good inquiry for buckwheat and fair business is reported. A fair supply of extracted and clover comb is reported with slow demand. We quote:

White clover, extracted, tins	0 08 0 08½
" " kegs	0 07½ 0 08
" " comb	0 10 0 10½
Buckwheat	0 05½ 0 06½

MAPLE PRODUCTS.

A steady market is reported but little actual business. We quote:

Maple syrup, in wood, per lb.	0 05½ 0 05½
Maple syrup, in large tins	0 50 0 60
Pure sugar, per lb.	0 07½ 0 08
Pure Beauce, county, per lb.	0 08 0 09

HOPS.

A slow demand is reported. We quote:

Choice	0 30 0 31
Fair to good	0 24 0 28

Flour and Feed.

FLOUR.

No advance is noted this week. The market is firm thought quiet. It is difficult to indicate prospects of a further advance owing to the conflicting rumors as to the Manitoba wheat crop; a more optimistic feeling pervades the trade since the rust scare has been generally discounted very materially. We quote:

Manitoba spring wheat patents	5 25 5 50
" " strong bakers	5 00 5 20
Winter wheat patents	5 00 5 10
Straight rollers	4 75 4 80
Extra	4 10 4 20
Straight rollers, bags, 90 per cent.	2 40 2 50

ROLLED OATS.

The market is steady and any business doing is for small lots. We quote:

Fine oatmeal, bags	2 10
Standard oatmeal, bags	2 90
Granulated " "	2 90
Rolled oats, " "	2 55
" " brls.	5 00

FEED.

The market is strong and a good demand for mill feed is reported. We quote:

Ontario, bulk	16 50 17 00
Shorts	18 00 19 50
Mouillie	22 00 28 00
Ontario bran, in bulk	16 00 17 00
" " shorts	16 50 17 50
Manitoba bran, in bags	17 00 18 00
" " shorts	19 00 20 00

HAY.

A good business has been doing in new hay for local account. Several cars were sold at \$7.50 on track, while

a few cars of old brought \$8 for No. 2 and \$8.50 for No. 1. We quote:

No. 1 timothy	8 50 9 00
" " choice	7 50 8 00
" " ordinary	7 00 7 50
Clover and clover mixed	6 50 7 00

NEW BRUNSWICK MARKETS.

Office of THE CANADIAN GROCER,

St. John, N.B., Sept. 3, 1904.

WITH the first of September Fall business may be said to be well under way. The continued strength in the flour market has been a matter of much interest. The new regulations received from the Customs Department referring to molasses must affect this business considerably throughout Canada. It will practically put a stop to the shipping of West India molasses into Canada via American ports. It is a question if New Orleans molasses can be shipped into Canada except from Southern ports, if it is to get the best rate of duty. The regulation reads that goods must be shipped from the place of production or its shipping port. The Inland Revenue Department is also looking closely into the quality of all molasses offered for sale.

Sugar remains firm. Cheese has shown a firmer tendency and already higher prices are asked. Fish is still high. Lard has at last gone up and the outlook is firm. Cream of tartar continues steady. Soda, in which there has been an entire change in the method of business owing to American firms having been given the control of the market on this side of the water is much higher in price. Keg business has always been large here but the people doing the business at the present time will without doubt make every effort to make this a package soda market. Already there is a large demand for package goods. Rice is unchanged.

OIL.

There is already a noticeable increase in the consumptive demand for burning oil. Prices are unchanged. Lubricating oils are also unchanged, and only a fair business is reported. In paint oil only a limited demand is reported, though the firmer feeling in linseed oil has tended to more free buying. Turpentine is unchanged. In cod oil rather lower prices rule.

Salt.

In Liverpool coarse salt there is a marked improvement in the demand. Stocks in store are moving freely. A cargo now due is nearly all sold and there is a further cargo afloat. Prices are firmer and ex-store prices have been

advanced. The best season for Canadian salt is practically over.

Canned Goods.

Owing to a change in the method of doing this business there is much less excitement in canned goods than a few years ago. There is, however, more profit to the dealer, which is perhaps after all the important matter, although not the same chance to push business. Those buying outside of the association have been much better served than last year, there being no trouble in securing full supplies of all lines. Lobsters have been a light pack. Salmon is firm and meats continue unchanged. In gallon apples, the market is being supplied by local canners, the demand being but fair. Blueberries are lower than last year. Canners of sardines are feeling more encouraged. For sometime they got no fish but now they are having a good run.

Green Fruit.

Apples are plentiful and domestic fruit cheap. Quality as yet is only fair. For the higher priced American fruit buyers will not pay the figures asked. Oranges are high and a fair sale is reported. Lemons are unchanged with sales light. Pears are selling freely, for best stock prices rule rather firmer. California plums are plentiful and low. In peaches only a fair business has been done. Ontarios are now offered. In melons sales have been light. Bananas are plentiful.

Dried Fruit.

Currants have interested the wholesale trade during the past week. Prices declined about 2s after opening and dealers bought freely, chiefly package goods. The California market in both raisins and prunes is unchanged at the low figures. Sales of malaga layers are growing less each year. Very little will be done this season in valencias. Dates will be low. In figs buyers are not purchasing as freely as last year, quite a few having been carried over. Evaporated apples have shown light sales. Valencia and American onions are being received on the market.

Sugar.

The market is firm at the advance. Business has been large. Full stocks are carried.

Fish.

In fresh fish the market has been rather better supplied. While dry cod fish are more freely received prices are still high. Some pickled bay herring

have been received; there is a good demand for them and full prices are asked. Shad are very scarce. In smoked herring the market is bare.

Flour, Feed and Meal.

Business in flour has been very active. Prices have continued to advance. In oatmeal while the high price is still held, buyers are hoping for lower figures with the coming season. New oats are quoted but so far the market has been quite bare.

TRADE CONDITIONS IN BRITISH COLUMBIA.

Special correspondence of The Canadian Grocer.

Vancouver, August 25, 1904

TRADE conditions during the past week have been good, and the prospects for Fall business are very satisfactory. An impetus was given the general trade this week by the holding of the annual convention of the Canadian Medical Association in this city. It brought over 500 strangers to Vancouver, who have filled up the hotels, and are spending the whole week seeing things and buying.

Business with the Yukon has practically closed for the season, though late shipments will be rushed in the same as ever. Local merchants obtained a large proportion of what was going, and while the total may not have been as large as in former years, yet the trade was considered very satisfactory.

In local prices there is not much to note. Coffees are very firm, with a prospect of an advance. The tea market has no new features, while spices are unchanged. Cured meats, however, show a firmer tendency, and hams and breakfast bacon have gone up a cent per pound. Eggs are higher, eastern fresh eggs having advanced from 1 to 1½c per dozen. Butter, lard and cheese are unchanged. Flour is very firm and another increase is looked for in addition to the 20c per barrel raise recently inaugurated.

The first Crawford peaches from the Ashland District, California, arrived this week, and are going at \$1.10 to \$1.25. A car of peaches from Washington also arrived yesterday and command 90c to \$1. These are for preserving and are in considerable demand. In fruit generally stocks are good. Apples are more plentiful, and the price of native fruit has fallen. California Gravensteins are worth from \$1.75 to \$2 per box, the price being well maintained. Plums from the south are \$2, while the local variety are 50c to 75c. The crop here is not good this year, and while some of the product is very good, some of it is very inferior. Watermelons from Lodi, California, go at 20c and 25c. Pears are a little cheaper, \$2, and tomatoes are also coming down.

R. P. McLennan, of McLennan, McFeeley & Co., of this city, has returned from a trip to the firm's houses in Dawson, and brings latest news of business conditions in the north. He says that Dawson will become the distributing centre for the new Tanana mines on the Alaskan side of the boundary in the

Yukon Territory. General conditions were good, he said, though 8,000 tons less of merchandise went into the country than last year. In a sense this would prove a benefit to the merchants. The dealers in the north have been overstocked, and a shortage of supplies will enable them to get rid of the goods they already have on hand. The big rush for the Tanana gold fields caused a heavy demand in that district. Every steamer leaving Dawson was crowded with passengers, and had on large cargoes of goods.

Hon. Raymond Prefontaine, Minister of Marine and Fisheries, left for the east on Tuesday morning, and the people of the west feel that much good will result from his personal inspection, especially in connection with the salmon fisheries. He arrived, fortunately, in a bad year, and was able to see just how bad things had become. With a pack of about 60,000 cases all taken, the season has been a disastrous one, but he has taken steps to have a closed season enforced from August 25 to Sept. 15, as well as for the immediate installation of a hatchery at Harrison Lake. These will be the first steps, and it is expected that in a few years by scientific propagation and careful conservation the salmon fishing will be good each year. Such results were accomplished on the Columbia river, where the fishing had gone down to nil, but where this year, which has been a very bad one on the Fraser River and Puget Sound, has been good there. The reports from the Skeena River up to August 8 were that 110,000 cases had been put up. The season in the north has been better than on the Fraser, though in Alaska it was none too good.

SUGAR FIVE CENTS HIGHER.

On Thursday afternoon just as we went to press an advance of 5c per 100 lbs. was made in the price of all grades of sugar, in sympathy with outside markets, a sale having been made in New York at 1-16 advance, while in London cane sugars advanced 2½d.

HINTS TO BUYERS.

A light good-flavored cane sugar syrup in half barrels may be obtained from H. P. Eckardt & Co., Toronto.

H. P. Eckardt & Co., Toronto, have a lot of particularly good currants in fine Filleatras, Patras and Vostizi kinds.

Call and see the Heinz exhibit near the north entrance Manufactures building at the Exhibition.

H. P. Eckardt & Co., have some excellent values in Trinidad and Barbados grocery sugars.

The sales of Ludella Ceylon tea has increased very rapidly during the past few months. This tea is fast becoming a leader in popularity in this market.

FOR SALE.

FOR SALE—Established grocery business Eastern Ontario town, 6 doors from post office; light stock; good reasons. Apply Box 171, CANADIAN GROCER, Toronto. (36)

Ask for TODHUNTER'S

Pure Coffees, Pure Spices, Cocoas and Chocolates.

Todhunter, Mitchell & Co.
7 Front Street East,  Toronto

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means **THE BEST**

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"Peerless" brand **Cream.**

Your stock is wisely selected if these **2** brands are on your shelves.
Once a sale is made it is easy doing business with your customers.

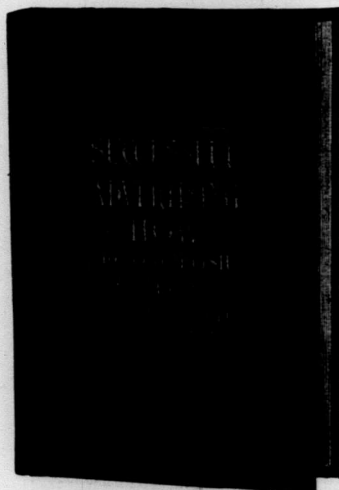
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Prunes

1904

Talking about PRUNES

We forgot last week to mention
that we had still a few on hand.

HERE THEY ARE

1,000 Boxes Prunes

“Santa Clara” GRIFFIN & SKELLEY,
90-100, 25-lbs. boxes - - \$1.00

How many boxes do you want?

Don't hesitate, this is a real **bargain.**

Vinegar Vinegar

We can offer

20,000 Gallons VINEGAR “Full Strength.”

Owl 1 star, 80 grains.

Owl 2 stars, 90 grains.

Owl 3 stars, 100 grains.

Owl 4 stars, 117 grains.

Barrels, Half-Barrels, Kegs and D-Johns.

The **Purest**, the **Finest** and **Best** brand of Vinegar. Freight
paid all over. One pump given free with each hundred gallons order.

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Importers, MONTREAL.

Sole Agents for “Dubonnet” Tonic Wine and -saint-Louis Vichy Water.

MANITOBA MARKETS.

Winnipeg, August 27, 1904.

THE effect of rust on the grain has been greatly exaggerated, for even through Holland district, where the crops have suffered most it will not average more than about 25 per cent. There has been a slight frost through Moosejau and Regina, the only places that suffered in all the west, and the Assiniboia crop is most magnificent. Nothing but an untimely frost can prevent a satisfactory year.

Business has been bright for the past week and all markets have been well maintained by a fairly good demand. The flour market has again advanced 10c all around.

Sugar—The market is firm with prices steady, quoting Montreal granulated at \$5.25 per barrel and \$5.15 per sack; yellows, \$4.65; Wallaceburg, the market quotes at \$5.15 in barrels and \$5.05 in sacks.

Evaporated and Dried Fruits—The market continues firm, 1904 stock of evaporated apples, choice quality, are quoted at 13 1-2c per lb. New stock evaporated apples will not be available before November.

Canned Vegetables—The market is firm in all lines; new stock of canned beans are now on the market and are quoted at \$1.80 to \$1.90 per case; canned peas are also available, the market quoting them at \$1.90 per case.

Coffee—The market is firm, quoting No. 5 green Rio, good quality, at 10 1-4 to 10 1-2c per lb.

Flour—The market has again advanced 10c and No. 1 is now quoted at \$2.65, No. 2 at \$2.55 and No. 3 at \$1.90.

Rolled Oats—The market is steady and prices are firm, quoting 80-lb. sacks at \$2.25; 40-lb sacks at \$2.35; 30-lb sacks at \$2.35; 8-lb sacks at \$2.65, and 6-lb sacks at \$2.85.

Canned Fruits—The market is fairly firm for all lines of new stock canned goods now available, quoting strawberries at \$3.25 per case; raspberries at \$3 per case of 2 dozen. Jams have advanced slightly and the market quotes both Upton's and Aylmer's pail jams at 47 1-2c.

Green Fruits—The market is still very active. Oranges are quoted according to quality from \$4.50 to \$5.50 per case, lemons \$5 per case, bananas \$2.75 to \$3 a bunch, Ontario pears 85c per basket, Ontario apples 40c per basket, and Ontario tomatoes 85c per basket. Cali-

Sure Money

Grocers are looking to-day to the manufacturer for **Money Makers**. A word now and then to your trade about the value and good qualities of

Clark's Sliced Smoked Beef
will repay the trouble.

This line is a **Money Maker**. Everybody comes back for more.

 <p>This design a guarantee of quality.</p>	<p>FIBRE WRAPPING PAPER</p> <p>STRONG, TOUGH AND STIFF</p> <p>Will Carry all Kinds of Packages Safely to Destination.</p>
	<p>WRITE US FOR SAMPLES AND PRICES</p> <p>CANADA PAPER Co.</p> <p>Toronto LIMITED Montreal</p>

EPPS'S GRATEFUL. COMFORTING.

IN ½-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS.

COCOA

Japs that are Sure Winners.

Some time ago we picked up a few lines of Japan Teas consisting of about three hundred packages, which we consider exceptional value; ranging in price from 15 cents to 18 cents per pound. They are sure winners and would help tone up your tea trade. Ask our travellers about them or send for samples direct.

Ceylon Blacks and Ceylon Greens—we can also show you samples that will interest you.

The R. & J. H. Simpson Co.,
WHOLESALE GROCERS AND TEA IMPORTERS,
Guelph, Ont.

fornia peaches are quoted at \$1.50 per crate, Washington peaches at \$1.25 per crate, Washington pears at \$2.50 per case and Washington plums at \$1.50 per crate. Ontario apples are now quoted at \$3.50 per barrel. American apples are off the market. California grapes, the market quotes at \$3.50 per crate, and watermelons, \$3 to \$4 according to size.

COMMERCIAL TRAVELING IN CANADA

Special to The Birmingham Daily Post.

THE following is a rejoinder to Mr. P. B. Ball's contribution to the columns of the Birmingham Daily Post, on the subject of "Commercial Traveling in Canada," which was reproduced in last week's issue of The Canadian Grocer:

Mr. P. B. Ball, the Canadian commercial agent in Birmingham, is by common consent a genial and estimable gentleman, but, to judge by his letter of July 15, logic is not his strong point. Probably this quality is not essential to the discharge of his official duties, but it is desirable in a journalistic controversy.

In the article which I contributed to the Daily Post under the above heading, the point upon which of all others I laid the most stress was the fact that the British manufacturer had largely himself to thank for the humiliating position of British trade in Canada to-day. I dwelt upon the long neglect of that market by our traders at home, whereby the Canadian had been driven into the arms of the American, and I was particular to say that the Canadian could not be blamed for this result. I stated that we had much leeway to make good before we could catch up with the Yankee; I shattered the fallacy that the Canadian was willing to buy English goods merely because they are English; I warned old-established firms at home not to presume upon their mere reputations to provide them with gratuitous passports to the Dominion's markets; I summed up the situation in the words that "Canadian trade was not an over-ripe apple, ready to fall into the first British jaw that chose to open for it." Finally, I emphasized the point that my strictures did not apply to those trades in which regular business was being done, and that my advice was offered only to such firms as were contemplating their initial journeys to Canada.

Patriotism.

Now, what is the Canadian commercial agent's rejoinder to all this? Speaking of my, to him, unknown individuality, he says: "No doubt he thought that he would be able to sell his goods amidst the waving of the Union Jack and the singing of the National Anthem. He believed that anything that sold in Great Britain or any Continental country was quite good enough for Canada. What did he think

we were going to do; sit and suck our thumbs?" And he sums up, "In spite of the gentleman's remarks, there is a large business to be done if the British will go after it and make what we want, but it is useless thinking he can sell any old thing just because it is British."

All this is a corroboration of what I myself have said, but, in the temper of a Mrs. Caudle, Mr. Ball scolds me for having said it. "Argument" of this kind is puerile. But it is very characteristic of the official commercial agent. It is quite in the style of those precious lucubrations, the trade reports, which, at the bidding of the foreign office, are periodically sent home by those well-meaning gentlemen, the British consuls abroad, to teach British merchants and manufacturers the first principles of business.

Mr. Ball's other rejoinders are for the most part on the lines of the above quoted examples. I have written that "In Canada—as elsewhere—patriotism stops short at the pocket," but Mr. Ball conveniently ignores the words "as elsewhere," and construes my remarks into a special disparagement of Canadian patriotism. I had elaborated the point that the Canadian's "loyal feelings to the Old Country prompt him—all other things being equal—to favor England as against the foreigner." "What more can any fair business man want?" is Mr. Ball's querulous comment upon what was obviously a tribute from myself to Canadian loyalty. "The writer of the article," says Mr. Ball, "sneers at our modest little 10 per cent. preference. He evidently expected he would get 33 1-3 per cent. How high did he think our tariff was?" For Mr. Ball's benefit I may say that I was myself perfectly posted up beforehand as to the tariff. But as I know, that there is in England a certain amount of misapprehension on the subject, I endeavored to explain its precise bearings. My words were intended to show that the preferential tariff must not be expected of itself to transfer Canadian import trade to British hands, and I venture to think that they would be so understood by the ordinary reader.

Proximity to the United States.

Similarly, Mr. Ball misinterprets my remarks as to the proximity of the American manufacturing districts to Canada, and the advantages which that

proximity confers on the American. He indulges in some humorous remarks about a Yankee porter, "handing packages across the border at no expense," and goes on to state that "it costs as much to send a ton of stuff from Pittsburgh to Toronto as it does from Liverpool to Toronto." Possibly so, but the Birmingham manufacturer has first to get his ton of stuff from here to Liverpool and then on board ship there, which is no small additional item. Moreover, when one is speaking of the influence of "proximity" in international trade, one has other things in mind besides the actual cost of freight. There is the ease and cheapness with which travelers can visit the adjacent country; there is the rapidity of postal intercourse and of goods transit—all of which are very important factors in export trade. It costs no more to send "a ton of stuff" from Hull to Antwerp than from Dusseldorf to Antwerp, but does Mr. Ball suppose that the proximity of Rhineland or Westphalia to Belgium does not give the German manufacturer an advantage over his competitor from the English Midlands? All these considerations are well understood of business men, although they may not be obvious to an official commercial agent.

I stated—Mr. Ball says I "complained," but that is a way he has—that in their system of railways, sanitation, lighting, heating, cooking, and other things, the Canadian adopts American plans and patterns. This was written in order that intending British exporters might know what to expect. I admitted that it was a case of the operation of the inexorable law of gravitation. But Mr. Ball makes my remarks the text for a homily to the Englishman on the antiquated fashion of his cooking ranges and his cast-iron pot. As a business man I admitted that in many directions we English have to meet the "handier notions and cleverer patents of the Americans," and Mr. Ball is welcome to his little chuckle over this admission. No one could complain of this, but every Englishman traveling in Canada observes with regret the Canadian tendency to adopt an American habit, mannerism, or system, merely because it is American. As an example, take that abomination, the American pattern sleeping car, which is in use through the Dominion, and which

The quality of **BLUE RIBBON CEYLON TEA** has never been discredited, and quality is the **supreme test** of a tea's worth, therefore, grocers who look for quality in a package tea find it in

Blue Ribbon Ceylon Tea

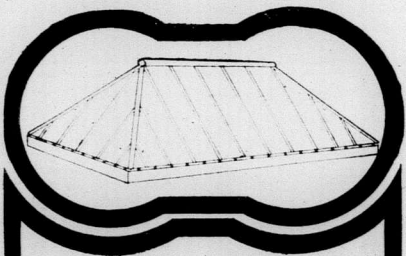
"Blue Ribbon" is worthy.

Push the Red Label 40c., worth 50c.

Luck may bring you a prize in a lottery, but it will never get you the best trade of the town. This is largely begotten by a **confidence** in your good judgment. You can start things by recommending Chase & Sanborn's Coffees to your **particular** customers.

CHASE & SANBORN

The Importers, Montreal



Metallic Skylights

The acme of Skylight perfection!

We make them from hollow bars of Copper or Galvanized Steel—in styles and sizes to suit all kinds of roofs.

They are very strong, and unaffected by cold or heat, as there is neither contraction nor expansion—and, if glazed with our fire-proof wired glass, they are absolutely fire-proof.

METALLIC ROOFING CO.,
Limited,
Wholesale Manufacturers,
TORONTO, CANADA.

Merchants Who Buy Hides

I purchase Hides, Calfskins, Sheep Pelts, Tallow and Bones. I pay spot cash, full market values, freights, customs charges. I want an agent in every town and village in Canada. I furnish the money and keep my agents fully posted. Write me for fuller particulars.

CARROLL S. PAGE, - HYDE PARK, VT.

Orlan Clyde Cullen, C.E.I.L.M.

Counsellor at Law U.S. Supreme Court.
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GUN SHOP and MODEL SHOP,
Warren White Sulphur Springs,
Totten P. O. Virginia.

**BROCK'S Bird Seed is
Prepared by Men Who
Love Birds.**

SEND FOR FREE SAMPLES.

NICHOLSON & BROCK, - TORONTO

is designed to secure the greatest misery to the greatest number, combined with the minimum of decency. Doubtless it all comes of "proximity."

"Mr. Ball confesses that he "does not know the nature of my business;" it seems to him to be "something in the household furnishing line." So, for the information, not only of Mr. Ball, but of other of your readers, I may say that the nature of my business is one into which the element of design and style enters very largely, and I have enjoyed opportunities of judging the standard of taste in many countries. In Canada I found that standard below that of this country, or of the more artistic nationalities of the Continent. I found that some of the best productions of some of the best makers in England did not appeal to the Canadian tastes. And when, on comparing notes with other travelers, I found my own experience corroborated, I recorded my opinion that in certain artistic trades—which I enumerated—"the trend of taste in Canada was to the light and flashy." Hereupon Mr. Ball proceeds to indulge in abstract generalisations on the folly of British manufacturers in "putting a ton of metal in an article when half a ton will do." It is the old hardy-annual, the consular report in a new guise. The hand is the hand of Mr. Ball, but the voice is the voice of the official commercial agent, which is very like unto that of the parrot.

Expense of Travelling.

With regard to the expense of travelling, Mr. Ball's figures are interesting, but his line of reasoning is, logically speaking, beside the mark. Railway fares are in point of mileage slightly lower than here. But in no European country—Russia alone excepted—are important towns so far apart. This geographical fact, coupled with the slowness of the freight traffic, renders a business journey with heavy samples a very costly undertaking, despite the rebate obtainable under the Commercial Travelers' Association—of which, I may incidentally inform Mr. Ball I duly availed myself. "Hotels are excellent but high priced," I had said. It is a pity Mr. Ball could not let this inoffensive statement pass. Instead, he enters upon a long dissertation to show that if a commercial traveler in England were to put up at, say, the Carlton or the Savoy, it would cost him quite as much as in the best hotels of Toronto, Montreal, or Quebec. No one doubts it. "Everything is table d'hôte," he says. "And a bill of fare is put before the traveler which could not be got for three times the money in Great Britain." That is also true. The mere reading of a Canadian menu will give a European an attack of indigestion. If

a man could but eat half what is offered for his choice the Canadian hotel would, I admit, be the apotheosis of cheap feeding. But, it is just this dearth of good moderate-priced hotels, this obligation to board on the so-called "American plan," that makes Canada so costly a ground from the commercial traveler's point of view.

Duty on Samples.

To my charge of rapacity in the levying of duties, Mr. Ball's only retort is the lame one that "all travelers have to pay this, no matter from what country they come." It is but a negative satisfaction to the British commercial to know that his Yankee rival is rooked to like extent. Mr. Ball likens the annoyance to that of the Canadian having to pay duty on entering England with a broken pound package of tobacco. But the parallel does not hold good; the tobacco is a dutiable article in England and is going to be consumed in the country. The samples going into Canada are only for the purpose of showing, and, if not sold there, the duty paid on them should be recoverable when they are taken out of the country. This is a concession to commercial travelers that is granted by the most protectionists of European States, as also is the exemption from duty on one's traveling cases and trade catalogues. "Had I been willing to take a little advice," Mr. Ball says, "I should have gone with the invoice of samples and packages and might probably have paid a little less." The single quotation marks are my own: the delightful vagueness should not be missed by anyone who may be thinking of taking "a little advice." But it would be interesting to me personally to know upon what grounds Mr. Ball assumes I was such an ignoramus as to go to Canada without taking a certified invoice of my samples and packages.

Mr. Ball is good enough to offer me his "most sincere sympathy" upon what he calls the "failure" of my visit to Canada. I was not aware that—beyond describing certain difficulties with certain classes of goods—I had given any indication as to the success or otherwise of my visit. My article embodied the experiences of many other men with my own as, in fact, I mentioned. I described certain conditions existing in Canada, and certain characteristics of Canadian business men. My criticisms were levelled at least as much at my own countrymen as at the Canadians. But, according to Mr. Ball, it seems my conclusions are wrong, my experiences of no value, and all because I would not take "a little advice." He has no difficulty—consuls and official commercial agents never have—in showing how easily the trick may be done. All that the British manufacturer has to do is to change his methods of production, alter his patterns, cut down his prices; then, if he will take "a little advice" and a great deal of money, he may go out to Canada, and—so Mr. Ball assures us—"there is no doubt that he will do business." It is true that under the aegis of the tariff the Canadians may take—as Mr. Ball tells us they are in the habit of doing—"what they consider the best ideas and manufacture them for themselves." But that is an after consideration.

CORRESPONDENT.

New Season Salmon

in Store

“Red Buoy” and “Red Shield”

Highest grade rich, red SOCKEYE fish, selected pack, flavor unsurpassed.

WARREN BROS. & CO. TORONTO



You
won't
feel
like
this
man
if you use

HIRES' ROOT BEER

The best and most refreshing drink for warm weather.

For sale by all first class grocery and drug jobbers.

If they don't carry it in stock when you order write direct to

W. P. DOWNEY
AGENT

26 St. Peter Street MONTREAL

Who Ever Heard of Such a Grocer?

Have you ever known a grocer who went back to soaps and sodas, **Household Ammonia** Powder?

Ever even heard of one?

“No” to both questions, for they don't go back.

We have a retail grocer who, up to 18 months ago, never expected to make anything out of his soaps or sodas. Said he had resigned himself to it as one of the fixed conditions of trade.

Real reason is that soap prices are all cut to pieces by departmental and bargain counter stores.

To-day he makes a splendid profit on it. He now regards it as one of the safely profitable features of his business.

Who performed this miracle? It wasn't a miracle—he simply started to sell Household Ammonia in cartons. He escaped the labor and got back his profit.

You ought to think a good while before you turn this carton proposition down.

CLEAN, SANITARY CARTONS THAT PRESERVE STRENGTH AND FRESHNESS. 1 1/2 LB. CARTONS TO SELL AT 10c. AND 10 OUNCE CARTON TO SELL AT 5c.

GORMAN, ECKERT & CO. LIMITED, LONDON, CANADA.

Dealers and Makers of Grocers'
High-Class Specialties.

COWAN'S PERFECTION COCOA

(MAPLE LEAF LABEL ON EVERY TIN)

THIS IS THE FINEST, MOST NUTRITIOUS AND
MOST DIGESTIBLE COCOA IN THE WORLD.

Cowan's Milk Chocolate

MADE IN CANADA OF PURE CANADIAN MILK WITH ALL THE CREAM IN IT.

Cowan's Cocoa, Chocolate, Cake Icings, Etc., are absolutely pure.

THE COWAN CO., LTD., TORONTO.

JAPANESE FISHING SCHOOL.

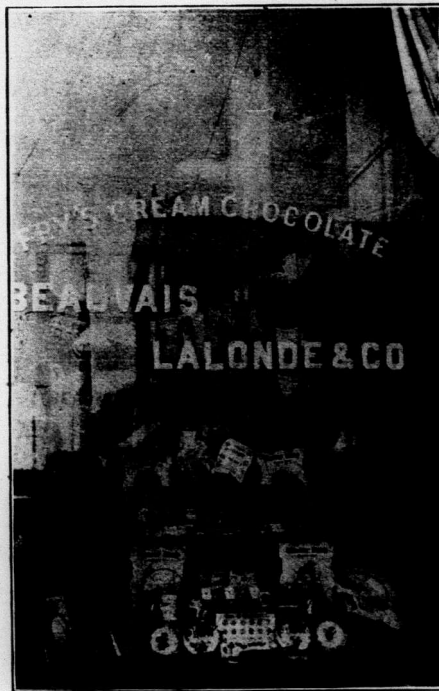
JAPAN'S foresight, energy and industry have, in no line of effort, been so marked as in the development of her fisheries. As early as 1882 the fisheries of the Empire underwent associated direction, and it became the concern of the leading men of the then infant industry to further its expansion by a system of enlightened instruction. In 1888 the Minister of Agriculture established the first school at Tokio, and to-day there are in the Empire the following: One school of instruction in marine and freshwater products, sustained without government aid; twenty-five experiment stations under state subvention; three fishery schools also assisted by the state; twenty-one subsidized schools for the fullest instruction in all that appertains to the preparation or to the gathering of the varied harvests of the waters. In the principal of these institutions the students undergo a three years' course of instruction; the first year in fish culture, sea and river fishing, ichthyology, botany, chemistry, physics, drawing, foreign languages, etc. The second year they study the mechanical arts, boat building, navigation, tin working, fishery jurisprudence; the third year being largely practical instruction, the Government furnishing a number of fishing vessels, each comfortably accommodating twenty-four students, besides the crew, the fishermen and the teaching staff. Among the facilities of instruction are colored representations, in the highest style of art, of ninety-six fishes, in most instances life-size, also a text-book for fishermen, fully and clearly illustrated. Norway, Germany and Holland have likewise schools of fishery instruction, but not upon Japan's impressive scale.

The steadily increasing development of Japan's fisheries challenges our interest, for her enterprise extends to foreign waters.

Ere debarred by restrictive legislation, Japanese fishing boats operated largely

upon the Skeena and Fraser Rivers in western Canada, and also in Australian waters, the alert, quick-witted, knowledge seeking little Oriental apparently finding everywhere a field of profitable activity.

In 1899 Japan had 400,000 fishing craft in service that directly or indirectly gave employment to 3,338,000 persons,



Montreal store window advertising a popular commodity.

or about a twelfth of the population. The total value of the product was 70,761,846 yen, against but 44,527,645 yen in 1895. Until very recently Japanese exports to Europe and America were substantially limited to fish oil and pearl shells; but to-day her salt and smoked fish have found a lodgment in European markets with an assurance of a future extensive sale. At the great Russian International Fishery Exposition Japan's exhibit excited exceptional

interest; her display, among various other marine products, including sea weeds furnishing glazing or stiffening materials for textile and other fabrics, specimens of pearl shells, worked and unworked, salted salmon roe, canned oysters and mussels, eels in oil, also sardines, fish puddings, codliver oil of exceptionally fine quality, etc.

Japan is no longer like a girl at her first ball, waiting anxiously to be noticed; the throng thickens about her, and she is to be reckoned with.—Pacific Fisherman.

COMPANIES INCORPORATED, ETC.

The Anglo-Canadian Cold Storage Exchange, Toronto, with share capital of \$1,500,000, has been incorporated to carry on a cold storage and warehouse business. The provisional directors are W. Griffith, L. Sterne, L. W. Just, and J. McGregor, all of Toronto, and A. J. Forward of Ottawa.

The Whaley Automatic Smoke Preventer and Fuel Saver Co., Toronto, with share capital of \$125,000, has been incorporated to manufacture and deal in smoke consumer and preventer and fuel saving devices. The provisional directors are J. T. Eastwood, N. W. Tovell, E. E. Wallace, J. H. Hallett and F. Hodgson, all of Toronto.

The Young Grain Co., Winnipeg, with share capital of \$300,000, has been incorporated to operate grain warehouses, elevators, milling property, etc., and deal in grain and produce. The provisional directors are the Hon. F. McNaughton Young and T. Buck, both of Killarney, Man.; C. A. Young, Winnipeg; D. D. Young, Dunrea, Man., and F. W. Young, Boissevain, Man.

A firm of lumber importers in the Canary Islands has written the Department of Trade and Commerce, Ottawa, asking to be put in communication with Canada manufacturers of basswood for making baskets or boxes to hold tomatoes, sweet potatoes and bananas.

DON'T ASK FOR "DUTCH COCOA"

—ASK FOR—

VAN HOUTEN'S COCOA

There are other Dutch Cocoas.

Van Houten's "beats the Dutch."

Grocers, don't supply other Cocoas when your customer will appreciate only Van Houten's.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE - - MONTREAL



Keep both hands

on the business you have and
increase it by selling

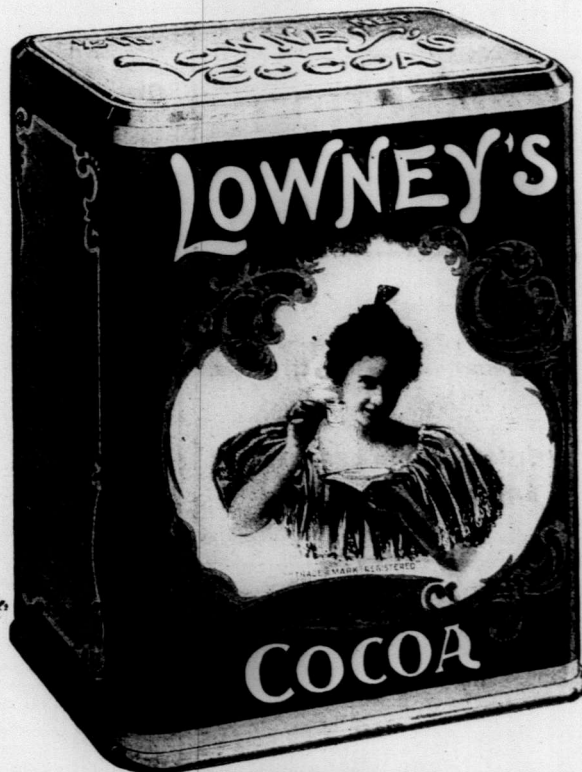
MOTT'S CHOCOLATES

and COCOAS

—always satisfactory to the consumer
—and profitable to the dealer.

John P. Mott & Co. HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR, MONTREAL. R. S. MCINDOE, TORONTO. JOS. E. HUXLEY, WINNIPEG.



Received Highest Award **GOLD MEDAL** Pan-American Exposition
The full flavor, the delicious quality, the absolute purity of Lowney's Cocoa distinguish it from all others. It is a natural product; no "treatment" with alkalies or other chemicals; no flour, starch, ground cocoa shells or coloring matter; nothing but the nutritive and digestible product of the choicest Cocoa Beans. A quick seller and a profit maker for dealers.

THE WALTER M. LOWNEY COMPANY, No. 47 COMMERCIAL STREET, BOSTON, MASS.

New Crop Maple Syrup and Sugar

Prompt delivery guaranteed for **FOREST BRAND**. Freight prepaid in reasonable lots. Sugar in pound and half-pound blocks. Syrup in tins, bottles and wood.

We feel quite sure the quality will please you.

The F. J. Castle Co., Limited, WHOLESALE GROCERS OTTAWA, CANADA.

There
are
Some Grocers

—Good Grocers—

that are reluctant to experiment with new lines. Their caution occasionally prevents them from handling some goods of superior merit. With some it may be that our

Perfection
Cream Sodas

are looked at askance. We assure such, and others assure us, that these sodas are unequalled for crispness, quality and flavor.

Order couple cases.
3-lb. Cans or Tins.

THE Mooney
Biscuit & Candy
Company,

LIMITED,
Stratford, - Canada.

BRANCHES:
WINNIPEG and HAMILTON
Manitoba Ontario

TELEPHONE { MAIN 125
" 467

Wm. McCann
Milling Co.

MILLERS
AND GRAIN DEALERS

192 King Street East
TORONTO.

MOLASSES TRANSPORTED IN
TANK STEAMERS.

IN view of the fact that Russian refineries are contemplating the transportation of raw beet sugar molasses to this country by means of tank steamers, the following item taken from the New England Grocer is of particular interest:

"The molasses business in the past years has undergone changes like all other commercial enterprises. There was a time when all these goods were handled in packages from the size of a nail keg to the familiar hogshead, but within the last few years enterprising transportation companies have been carrying molasses on shipboard in tanks similar to those used for the transporting of oil. It is customary for certain lines to charter their vessels in the oil carrying trade during the greater part of the year, but during the spring to use a certain number of these vessels in the molasses business for the purpose of transporting goods from Cuba, Porto Rico and the Islands of the United States. This of course takes place only in the spring or during the season, as it is called.

To the uninitiated the thought of carrying molasses in vessels principally used for oil seems somewhat unpleasant, and the usual question is what deleterious effect the oil has upon the molasses. Strange to say, it is a fact that there is very little danger of the oil injuring the molasses. The trouble has always been that the molasses seems to injure the oil. However, there is very little chance of any action of either the molasses on the oil or oil on the molasses, for at the end of each trip these vessels are very carefully and thoroughly cleaned. The usual method is to batten down the hatches, fill the tanks with live steam and then after a certain period to scrub and wash down the tanks thoroughly by hand, and it is a fact that in the case of molasses not the slightest trace of the oil can be detected.

The purpose of handling molasses in tank ships is many sided, but all features of this class of trade tend to the same object, that of saving money. In the first place there is a great saving in the first cost of the packages, which may amount to many thousand dollars for a small cargo. The cooperage of these packages when they have been discharged from the vessel to the wharf is another large item. The cost of handling, both in loading the ship and in discharging the ship is an item which is reduced to a small matter where the cargoes are handled in bulk. If the old 'saw' that 'Time is money' holds good there is certainly a large sav-

ing in this respect, as a cargo of molasses, say of 500,000 gallons, may be loaded on the vessel in a matter of from 15 to 30 hours, and discharged in approximately the same amount of time. There is a great saving in space, both on the ship and in store, and finally when the molasses is once placed in the steel storage tank there is a constant element of expense avoided in that there is no leakage or cooperage, which is always true of the same goods when stored in wood.

SETTLEMENTS OF JAPAN TEA.

Figures in regard to settlements of Japan tea at Kobe and Yokohama from the commencement of the present season to July 28 and 30, respectively, have been received from C. M. Bernard, agent for Bernard & Co., Yokohama, as follows:

Settlements at Kobe from commencement of season to July 28, 1904.

Buyers.	1904-05.	1903-04.
Hellyer & Co.....	16,704	17,111
Smith, Baker & Co.....	7,150	8,780
Hunt & Co.....	12,158	17,053
Jardine, Matheson & Co.	4,183	4,317
John C. Siegfried & Co..	14,167	21,250
Averill & Co.....	1,408	3,543
Geo. H. Macy & Co.....	18,075	15,202
Nippon Seicha Kaisha ..	11,394	16,160
Japanese sundries.....	800	3,374
To Yokohama.....	1,424	.....
To Shizuoka.....	89	.....
Total.....	87,552	106,790
Stock.....	6,607	2,343
Total arrivals.....	94,159	109,133

Settlements at Yokohama from commencement of season to July 30, 1904.

Buyers.	1904-05.	1903-04.
Geo. H. Macy & Co....	26,095	25,175
Hunt & Co.....	18,962	26,702
Hellyer & Co.....	27,296	28,245
Smith, Baker & Co.....	29,350	26,333
Averill & Co.....	5,478	20,185
Jardine, Matheson & Co.	14,534	6,573
Bernard & Co.....	15,200	10,337
M. J. Brandenstein & Co.	1,284	2,513
Nippon Seicha Kaisha ..	6,475	7,233
Sundries.....	.....	375
Total.....	144,724	154,527
Stock.....	6,802	5,345
Total arrivals.....	151,526	159,872

BIG SUGAR MILL.

The Honolulu Iron Works has been awarded the contract to build for Alexander and Baldwin's sugar plantation at Makawell the biggest sugar mill in the world. It will be a 12-roller mill, with revolving cane cutters and a Krajewski-Pesant cane crusher.

The new Makawell sugar plant will consist of a 34-inch by 78-inch 12-roller mill in connection with revolving cane cutters and a 26-inch by 72-inch Krajewski-Pesant cane crusher, all driven by two Corliss engines, and will probably be the most complete milling outfit in the world.



"Clover Leaf" Salmon

THE FANCIEST QUALITY OF RED SOCKEYE
PACKED ON THE FRASER RIVER.

For sale by nearly every Wholesale Grocer in Canada.

THE PACIFIC SELLING CO., 95 HUDSON ST.,
 NEW YORK, N. Y.

An
 Irresistibly
 Delicious
 Confection



MADE IN VEVAY, SWITZERLAND—FOR EATING ONLY.

Gives
 Eating
 Chocolate
 a New
 Meaning

A Wholesome Food, Especially Nourishing and Sustaining. Recommended for Invalids and Persons of Weak Digestion.

Push Peter's. The Original. Other Brands are Imitations. Send for Sample.
LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal

old
 reputation

Attention!

old
 reputation

The **BEST**
 of

Swiss Milk Chocolates

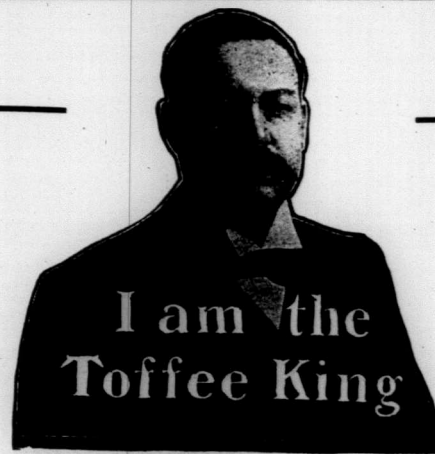
KLAUS'S
CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the **Gold Medal**
 at the Glasgow Exhibition.)

Wholesale Depot for Canada:

Canadian Swiss Trading Co.
 17 ST. JOHN ST.,
MONTREAL.



I am the
Toffee King

I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE

is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

CHARLES GYDE, 20-22 ST. FRANCOIS-XAVIER STREET, MONTREAL.

FINANCE AND INSURANCE

CHARTERED BANK STATEMENT.

THE statement furnished by the thirty-four chartered banks for the month of July shows evidence of steady but continuous expansion, even when compared with the most expansive of Canada's recent prosperous periods. As compared with June, the note circulation of the banks shows slight contraction—a natural development during July. As compared with July last year, the note circulation has expanded more than two million dollars, and the expansion is about eleven million when compared with July, 1901.

The deposits of the public with Canadian chartered banks also continue to increase in the most encouraging way. The total deposits amounted to \$431,045,762 for July, as compared with \$423,874,030 for June, and \$382,140,101 for July, 1903. Deposits after notice continue to show the greatest relative expansion, but the expansion in deposits on demand has been quite appreciable, being nearly two and a half million dollars as compared with June.

Deposits of the public on withdrawal after notice have more than doubled since July, 1896. They were then \$122,100,074, whereas for July, 1904, they were \$312,713,823. When the July deposits withdrawable after notice are compared with those of June, an expansion of nearly five million dollars is shown.

Current loans and discounts amounted to \$208,759,940 for July, 1896, and to \$414,096,802 last month, a gain of \$205,336,862, or nearly a hundred per cent. There is a slight gain in discounts comparing July with June, and a gain exceeding fifty millions as compared with July a year ago. It is also significant to note that call loans which went up to \$45,876,667 in July, 1902, are now down to \$31,924,405.

Foreign business has contracted appreciably since last year, which goes to show that the Canadian banks have now pretty nearly enough Canadian business to keep them busy. The total assets of the banks now amount to \$696,409,519, or \$140,000,000 more than the liabilities, as compared with \$641,985,699 a year ago and \$319,582,621 for July, 1896. At that time, July, 1896, there were thirty-eight chartered banks, so that the average assets amounted to \$8,410,000, whereas now there are only thirty-four chartered banks, and the average assets amount to \$20,482,632.

AUSTRALIAN OPPORTUNITIES.

IN his latest report on trade conditions in Australia, D. H. Ross, Canadian Commercial Agent at Melbourne, remarks that up to the present no Canadian or United States banks have opened branch banks in Australia or New Zealand. There appears to be a splendid opening for an extension of the Canadian banking system to Australia, which would be appreciated by all Canadian houses doing business there, as well as by exporters to Australia. At present all exchanges are made through London, which is inconvenient, expensive and pregnant with delay. Gold can be shipped from Australia to Vancouver or San Francisco at less rates than to London. The United States Government exchanges gold

at par between its sub-treasury in San Francisco and the treasury at Washington or other sub-treasuries in the different United States cities. This would enable a Canadian bank, having offices in Australia, San Francisco and New York, to secure the greater portion of the profitable exchanges on Canadian and United States business which is now all settled through London. In this connection, it may be of interest to bankers to note the Australian shipments of gold to San Francisco in recent years, the values of which are as follows:—

1900	£3,710,156
1901	2,150,363
1902	1,601,000
1903	1,500,000

INSURANCE IN MONTREAL.

OWING to unsatisfactory conditions prevailing at the Montreal Water Works, the Executive of the Canadian Fire Underwriters' Association decided on Aug. 11 to charge in the congested districts of Montreal 50 cents more than the existing tariff on fire insurance. Since then the underwriters have taken the ground that the congested city districts were getting insurance too cheaply, from which the inference may be drawn that the old level is not to be restored even after the requisite repairs to the water works shall have been completed. Considerable dissatisfaction has been expressed by the mercantile interests of Montreal over this alleged unjustifiable action of the fire underwriters, and some drastic measures may be taken as a result.

FINANCE NOTES.

A. Guilbault & Cie., bankers, Montreal, have registered.

The Imperial Securities Co., Toronto, has obtained a charter.

Mr. J. M. Robinson, banker and investment broker, St. John, N.B., has been succeeded by J. M. Robinson & Sons.

The thirtieth annual convention of the American Bankers' Association will be held in New York on September 14, 15 and 16.

The shareholders of the Consumers' Gas Co., Toronto, have passed a resolution authorizing an increase in capital of \$1,500,000.

The National Agency Co., of Toronto, have taken over the assets and affairs of the Century Life Assurance Co., of Vancouver, B.C.

Harsthorne, Bogert & Battelle, bankers and brokers, Montreal, have registered.

The British America Trust Co., Grand Forks, B.C., has increased its capital stock to \$100,000.

Mr. S. B. Fuller, of Woodstock, Ont., formerly manager of the Imperial Bank, has been appointed manager of the branch of the Crown Bank, to be opened in Woodstock about September 1. The Crown Bank has also opened branches at Comber, Ont., Bracebridge, Ont., and Aylmer East, P.Q.

According to a recent ruling of the British Treasury Department the exemption from income tax on premiums paid in the United Kingdom on life insurance or on contracts for deferred annuities, which has heretofore applied only to premiums paid to companies holding charters under the laws of Great Britain, will in the future apply to any or all insurance companies legally established in any British possession. This matter is of great significance to the large colonial offices doing business in Great Britain.

WESTERN ASSURANCE COMPANY.

Incorporated 1851

FIRE AND MARINE

Head Office
Toronto, Ont.
 Capital - \$2,000,000.00
 Assets, over - 3,546,000.00
 Annual Income - 3,678,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.
 C. C. FOSTER, Secretary.

Money

CAN BE SAVED BY MEANS OF AN ENDOWMENT POLICY.

YOU CAN ONLY SECURE SUCH A POLICY WHILE YOU ARE IN GOOD HEALTH.

Pamphlets and Full Particulars regarding the New Accumulation Endowment Policy sent on application.

Confederation Life ASSOCIATION.

W. H. BEATTY, PRESIDENT.
 W. O. MACDONALD, ACTUARY. J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833
 CASH CAPITAL, \$1,000,000.00.
 TOTAL ASSETS, \$2,024,096.02.
 LOSSES PAID SINCE ORGANIZATION, \$23,886,005.32.
 HEAD OFFICE, - BRITISH AMERICA BUILDING, Cor. Front and Scott Sts., Toronto.
 HON. GEO. A. COX, President. J. J. KENNY, Vice-President and Managing Director.
 P. H. SIMS, Secretary.

THE CANADIAN BANK OF COMMERCE.

Paid-up Capital, - \$8,700,000
 Rest, - \$3,000,000

HON. GEO. A. COX, President. B. E. WALKER, General Manager.

HEAD OFFICE: TORONTO, CANADA.

This Bank, with 110 branches, covering all the principal cities of Canada and the Pacific coast of the United States, and its own offices in London, Eng., and New York, is able to offer to those engaged in mercantile business of any kind unexcelled facilities for any legitimate banking business.

LIST OF BRANCHES:

- BRITISH COLUMBIA:**
 Atlin Greenwood Nanaimo Vancouver
 Cranbrook Kamloops Nelson " East End
 Fernie Ladysmith New Westminster Victoria
- MANITOBA AND NORTHWEST TERRITORIES:**
 Calgary Elgin Moose Jaw Regina
 Carman Elkhorn Moosomin Swan River
 Dauphin Gilbert Plains Neepawa Treherne
 Dawson Grandview Ponoka White Horse
 Edmonton Innisfail Portage la Prairie Winnipeg
 Lloydminster Medicine Hat Red Deer " North
- ONTARIO AND QUEBEC:**
 Ayr Dundas Ottawa Stratford
 Barrie Dunnville Paris Strathroy
 Belleville Fort Frances Parkhill Toronto, 8 offices
 Berlin Galt Peterboro' Toronto Junction
 Blenheim Goderich Port Perry Walkerton
 Brantford Guelph St Catharines Walkerville
 Cayuga Hamilton Sarnia Waterloo
 Chatham London Sault Ste Marie Wiarton
 Collingwood Montreal Seaforth Windsor
 Dresden Orangeville Simcoe Woodstock
- MARITIME PROVINCES:**
 Amherst Canning New Glasgow Springhill
 Antigonish Halifax Parrsboro' Sydney
 Barrington Lockport Sackville Truro
 Bridgewater Lunenburg St John Windsor
 Middleton Shelburne
- IN THE UNITED STATES:**
 New York Seattle, Wash. Portland, Ore San Francisco.
 Skagway, Alaska
- LONDON, ENGLAND, OFFICE: 60 LOMBARD ST., E.C.**
 A general banking business transacted. Foreign exchange bought and sold

MANUFACTURERS AND MERCHANTS.

It may be necessary for your staff to have fidelity bonds. We act as surety on such. We are known the world over.

Write to us for terms and particulars.

The London Guarantee & Accident Co., Limited,
 D. W. ALEXANDER, General Manager for Canada,
 Canada Life Building, TORONTO.

CAPITAL PAID UP, - \$1,000,000.
 RESERVE FUND, - 1,000,000.

THE METROPOLITAN BANK.

DIRECTORS

R. H. WARDEN, D.D., President S. J. MOORE, Esq., Vice-President
 D. E. THOMPSON, Esq., K.C. His Honor W. MORTIMER CLARK, K.C.
 THOS. BRADSHAW, Esq.

HEAD OFFICE, - TORONTO.
 W. D. ROSS, GENERAL MANAGER.

GENERAL BANKING BUSINESS TRANSACTED

SAVINGS DEPARTMENT
 at all Branches.
 ACCOUNTS SOLICITED
 Drafts Bought and Sold.
 Letters of Credit Issued.

Onions!!

First importation this season of **Valencias**, in large cases, same as proved so satisfactory last season; also **Spanish**, in small crates, all clean, bright, sound stock. If you're in town we'll be delighted to have you call and examine these goods. If you can't come let's have your address and you'll get our price list.

McWILLIAM
Mc. AND E.
EVERIST

PHONE MAIN 6145.
25 & 27 CHURCH ST.
TORONTO, CANADA.

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. TORONTO

WE BUY

BRIGHT DRIED APPLES.
HIGHEST MARKET PRICES.

The W. A. GIBB CO.

5 and 7 Market St., HAMILTON

If in need of anything in fruit line, write, wire or phone, and we will fill orders at lowest prices possible. We handle all kinds of Foreign and Domestic fruit. State how to ship.

HUSBAND Bros. &
Co.

Wholesale Fruit and Commission Merchants.
82 Colborne St., TORONTO.
Phone Main 54 - Market Phone Main 3428.

GREEN FRUITS

Fruit Trade in Great Britain.

THE following figures giving the quantity and value of fruit imported into Great Britain for the year ending December 31, 1903, will be of interest to Canadian fruit exporters.

	Cwts.	Bbbs.	£
Apples.....	4,568,413	3,426,300	2,781,348
Pears.....	271,483	.....	326,462
Plums.....	596,483	.....	622,948
Strawberries..	32,644	.....	49,362
Gooseberries..	34,312	.....	28,444
Cherries.....	110,192	.....	167,142
Currants.....	76,419	.....	110,535
Grapes.....	687,938	.....	717,830

With regard to Canadian apple exports general satisfaction is evinced, as to branding, packing and quality, and as to the latter it is pre-eminently first. Packed in barrels properly graded is the method preferred by the Manchester trade. It is deemed advisable to ship as few varieties of apples as possible, as mixed lots do not bring as high a price as shipments of one well-known apple of uniform grade. Large dealers buy the uniform lots, and the different varieties indifferently graded, are only purchased by small dealers at cut prices.

Apples Should be Packed in Boxes.

IN his last report the Canadian High Commissioner in England says regarding apple packages:

"Shippers are now using very extensively a new package for apples in the shape of boxes, which are very highly spoken of in some quarters. For instance, one firm in the north of England expresses the opinion that the market for Canadian apples might be vastly increased and developed in Great Britain were they to be sent across in smaller packages than the ordinary sized barrel. It is very glad to notice that the custom of sending apples across in boxes of a handy size seems now to be rapidly growing.

"It thinks any further development in that direction will largely increase the field for Canadian apples in England, and that the large size barrel, which has been used in past years, has greatly stood in the way of consumers purchasing supplies of Canadian apples where, as must have happened in many cases, a barrel was too big a quantity

for them to buy at a time, and where in many cases they might not even have accommodation for an apple barrel.

"Care should be taken that both barrels and cases are sufficiently strong for carrying in view of the distance to be covered and the frequent handling necessary. It has been suggested that uniform weights might be adopted with the best results, e.g., not less than 166 pounds gross for barrels and 50 pounds net for fruit in cases. Several shippers sent barrels 20 pounds lighter than usual, the effect of which was to cause confusion and loss among sellers."

Fruit Report.

THE Fruit Division, Ottawa, reports as follows regarding prospects for the fruit crop in Canada:

Prospects for apples have not changed materially since the last report. In Southern Ontario the fruit will be at least equal the crop of last year in quantity and surpass it in quality. In the Georgian Bay and Lake Ontario district everything points to a medium crop, cleaner than usual. Nova Scotia is developing considerable fungus. The storm of August 20 did thousands of dollars worth of damage in Nova Scotia, particularly in the Annapolis Valley. Prince Edward Island reports no appreciable change.

Pears of all sorts are a light crop. Plums are a total failure in more than half the orchards, and only a light crop anywhere. The prospects for peaches have not improved. Fifty per cent. of correspondents throughout the country report a total failure. Black rot has injured the grape crop materially in the larger vineyards, but the crop will still be fair.

Japan Fruit and Vegetable Market.

In his last report to the Department of Trade and Commerce, Ottawa, A. MacLean, commercial agent at Yokohama, Japan, says evaporated apricots, dried raisins, canned pears, peaches and apricots, asparagus, corn, beans and peas in cans find a sale in Japan. Tomatoes and other vegetables are not generally in brisk demand except when an English or American man-of-war

comes to town, or a sailing ship, for stores. In Tokio there is a good deal of canned asparagus (French) imported. Canned peas are also greatly used in Japan, mostly French canning, put up without label other than a thin brass plate giving name of maker and contents in French. Nicely labelled cans take well in almost every line.

There is a demand during apple season for fresh apples, the earlier the better. A quantity of French fruit preserved in glass bottles holding each about a pint, usually cherries and plums, is also selling in Japan. The Americans are putting a similar article on the market. Practically all canned fruits arriving in Japan come from California. Canadian fruit canners should take note of this, with a view to pushing to the front.

Foreign Markets and Crop.

The first American apples of the season sold in Glasgow at 12 to 14 shillings. The British and continental crop fill the English market at present, but the fruit crop is lighter than was anticipated, though still a good crop. American apples are 75 per cent., peaches 60 per cent. and grapes 90 per cent. of a full crop.

U. S. Fruit Must be Marked.

British Columbia and Ontario packers have recently made complaint regarding the evasion of the Fruit Marks Act on the part of American fruit growers importing fruit into the Canadian West and particularly Manitoba, and insist that the law should be applied as rigorously to American as to Canadian products. It is impossible for the American packer personally to mark all packages shipped into Canada, and in this case the Canadian receiver of American fruit is required to mark the package, or pay the penalty provided for by the statute. The result of the enforcement of this law in the case of the American shipper will probably be that the standard of first-class fruit will be raised, the finest American fruit setting the grade. Much fruit formerly graded No. 1 will be graded No. 2, and fruit formerly grade No. 2 will be rejected.

Fruit Notes.

The annual meeting of the Province of Quebec Fruit Growers was held on Tuesday and Wednesday of last week at St. Jerome. It was resolved to hold the Winter session at Ayer's Flats on December 14 and 15 next.

JERSEY SWEET POTATOES

Season is now in full swing. Real Jerseys are coming now, put up in

Barrels (Double Faced) 3 Bushels.
Barrels (Cloth Tops) 2½ Bushels.

Send for our price list explaining fully our different lines and prices.

WHITE & CO., 64 Front St. E., TORONTO
WHOLESALE FRUIT AND PRODUCE

W. B. Stringer.
J. J. McCabe.

TAKEN

Phone Office,
Main 520.

the hint. Many Retailers have taken the hint, and rightly too, that our position warrants our giving them unequalled satisfaction in the filling of orders. Have you? Have you given us a trial order? Remember we personally select the fruit for our customers.

Authentic reports of the English apple market furnished Exporters—ask. Just now Jobbers can get close prices from us on New Messina Lemons—October and November shipment. Ask for quotations and brands. Also fine cut prices on peanuts—50 sacks to a carload.

61 FRONT ST. E.
TORONTO

W. B. Stringer & Co.

AGENTS
FRUIT BROKERS

**Arriving Daily—
Almost**

Fancy Ripe BANANAS, PINEAPPLES
and FLORIDA TOMATOES.
Finest Quality. Prices Right.

Just in—Fresh car EXTRA FANCY NAVELS, all sizes.
Fresh arrivals—EGYPTIAN AND BERMUDA ONIONS. Mail or phone your orders.

Hugh Walker & Son, - Guelph, Ont.

Ridge Hall Fruit Farm.

ROCKY FORD MUSK MELONS, in Baskets.
HACKENSACK MUSK MELONS, in Crates.
Now ready. Fresh picked day of shipment.

E. E. ADAMS, Leamington, Ont.

**McDOUGAL & LEMON
OWEN SOUND**

Wholesale dealers in Foreign Fruits,
Butter, Eggs, Cheese, Poultry, Raw
Hides, Sheep Skins, and Wool.

We want to sell you some fruit, and
we will buy your butter and eggs.

WRITE FOR OUR PRICES

APPLES

For the Northwest

Packed by Experts, same as for European
shipment. Correspondence
from buyers solicited.

EBEN JAMES

BOARD of TRADE BLDG.
TORONTO

Dried Fruit

cleaned and renovated by the
latest improved machinery
and appliances.

GUARANTEED TO GIVE SATISFACTION.

J. T. ADAMSON & CO.

27 St. Sacramento Street,
MONTREAL.

Tel. Main 778.

SPECIAL NOTICE to the TRADE.

IN a previous issue of the Grocer we called the attention of the Trade to our very tender Sugar Pea. We now beg to call their attention to another line of peas which we believe to be first-class value. We refer to our brand "Midget" Peas. This is a pea just one grade larger than Petit Pois, and is selected from what is the most tender peas in the entire pack. It can be retailed at ten cents at any point in Ontario where the freight rates are only ordinary. As a straight ten cent line we believe it the best value to the consumer of any pea we pack. We finished packing peas on the 30th July, and all through the pack the weather was perfect for packing peas, cool and moist, so that the raw material was kept in fine condition. Taking the pack as a whole, we have every reason to believe it is the finest in quality that we have ever packed.

Bloomfield Packing Co.

LIMITED

Bloomfield, Aug. 9th, '04.

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FLOUR AND CEREAL FOODS

The Grain Situation.

IN grain circles just now the principal topic of interest both at home and abroad is: "What shall the harvest be?" in Manitoba and the Northwest Territories. Rust has been at work on the ripening grain, and until the last day or two it was impossible to give even an approximate estimate of the damage done. Meanwhile the "bulls" have been spreading all kinds of alarmist reports, and one indirect result has been a big jump in the price of wheat.

The Winnipeg grain dealers have returned from their tours of inspection of Manitoba and the Territories, and report that the yield will be about 41,000,000 bushels, or about 13 bushels per acre. Taking twenty bushels per acre, or from 70,000,000 to 80,000,000 bushels as a fair estimate of what the crop promised before rust developed, this blight would seem to have depreciated the harvest prospects something like thirty-five per cent. Threshing, which is the final test, will, in the opinion of some western authorities, show the rust to have done much more damage than has been expected, this judgment being based on what has already been seen in South Dakota.

One of the redeeming features of the situation is the fact that the rust damage is all in the older settled and comparatively wealthy sections of the country. The new districts, where many of the settlers would be unable to stand such a loss, have escaped disease. The worst conditions of rust were found around Glenboro' and Treherne, where the crop is one week earlier than in the extreme southern districts. It is thought that grain is now too far advanced to suffer much more from rust, the principal danger from now on being from damp weather and frost, as wheat generally is considerably later than a year ago.

In the Territories the damage so far has been very light, and all the crops look promising. All the way from Brandon to Moose Jaw practically no rust has been discovered, and the same may be said of the Prince Albert District.

On the whole it looks as if Manitoba and the Northwest will have enough

wheat to supply the shortage in Ontario, with about as much for export as last year. The general agreement, moreover, is that on account of the big shortage in the United States crop, and a shrinkage in the world's wheat crop of between ninety and a hundred bushels, fairly high prices will rule.

Advices to Bradstreet's this week are of better weather in the United States for harvesting Spring wheat and a more cheerful tone in sections heretofore displaying uneasiness. Serious impairment of early promise is, however, confirmed in advices that the three northwestern states will raise slightly less wheat than a year ago. Conservative maximum estimates point to a wheat yield of about 570,000,000 bushels, which harvest and threshing results may revise later. Much needed rains have fallen in the corn belt and have done good in that portion west of the Mississippi. Improvement is also noted in the Ohio Valley, though here impairment of earlier promise is also noted. A large but not a record crop is the present outlook, hinging upon the advent of warmer weather—it is now too cool for best results—and the occurrence of a late open Fall. Generally excellent reports come from the western country as regards oats, barley, rye, flaxseed and other less important crops.

The following is a condensation of foreign crop conditions as published in Broomhall's, Liverpool, Corn Trade News:

United Kingdom.—Reports regarding wheat are a shade better, but on oats are less favorable.

France.—Crop reports are bullish in most cases.

Germany.—There are fair supplies of new wheat, the quality of which is good. The outlook for the fodder crops is improving.

Russia.—At some ports the arrivals of new wheat is fair to good, with the quality excellent, but at Odessa receipts are very small and the grain of poor quality.

Rumania.—Rains are needed to admit of ploughing.

Hungary.—Is buying cargoes of Argentine corn.

Sweden.—Heavy rains have stopped harvesting.

India.—The crop situation is satisfactory.

WORLD'S WHEAT SHIPMENTS.

	Aug. 29, 1904.	Aug. 31, 1903.	Sept. 1, 1902.
Canada and U. S.	1,840,000	3,246,000	5,437,000
Argentina	1,152,000	480,000	72,000
Australia	254,000		
Danube	1,324,000	1,324,000	1,232,000
India	1,432,000	376,000	360,000
Russia	3,016,000	1,776,000	1,800,000
Totals	9,028,000	7,202,000	8,901,000

VISIBLE SUPPLY IN CANADA AND UNITED STATES.

	Aug. 29, 1904.	Aug. 31, 1903.	Sept. 1, 1902.
Wheat	11,988,000	13,203,000	20,995,000
Corn	3,898,000	5,888,000	3,077,000
Oats	6,329,000	6,996,000	2,933,000
Rye	1,004,000	568,000	668,000
Barley	814,000	689,000	193,000

Wheat decreased 335,000 bushels during the past week; corn decreased 748,000, and oats increased 2,209,000. Last year wheat increased 513,000.

GRAIN ON PASSAGE.

	Wheat & Flour, Bush.	Corn, Bush.
To the U. K.	24,240,000	8,400,000
To the Continent	9,192,000	7,680,000
Total	33,432,000	16,080,000
Last week	37,041,000	14,880,000
This week last year	25,440,000	18,880,000
Same week, 1902	26,560,000	9,200,000

The total amount of wheat in sight to-day, consisting of the amount on passage, and the visible supply in Canada and the United States, is 15,420,000 bushels, against 19,363,000 last week, 38,643,000 last year, and 47,555,000 in 1902. The total amount of corn in sight is 19,978,000, against 19,526,000 last week, 24,768,000 last year, and 12,277,000 in 1902.

Will Flour go Higher?

IN the course of an interview with The Grocer this week, a prominent Toronto flour exporter remarked that the price of flour had in all probability nearly reached its upward limit. It was extremely unlikely that the level of prices would go lower than at present. Unless something unforeseen happened there would not be much further advance.

Canadian millers are paying \$1 per bushel for wheat, when they can get it. Not in years has there been such a scarcity of Fall wheat in Ontario; so scarce is it that in the Lake Erie District many farmers are having to buy seed wheat. During the week a Toronto flour man bought a car of flour at Chatham, and within an hour had sold it to a miller in Amherstburg, all going to

Orange Meat

The Premium Food

Orange Meat

at first look

resembles some other ready-for-serving cereals, and is made mainly from wheat. It differs, however, from all other cereals in certain important details, which give it distinction and superiority. The flavor is very marked, and the large tasty flakes provoke a greater appetite. It is this fact of large consumption that has a significance to the grocer—the more consumed the more frequent the sales, and, of course, the profit is multiplied.

**ORANGE
MEAT**

sells at 15c. There is another size which sells at 25c. The 15-cent size is priced:

Single cases, 36 pkgs. - \$4.50

5-10 case lots, freight paid, 4.40

The 25-cent size:

Single cases, 20 pkgs., - \$4.00

5-10 cases, freight paid, - 4.00

ORDER THROUGH
WHOLESALE GROCERS.**THE FRONTENAC CEREAL CO.**
Limited

43 Scott St., Toronto.

show the scarcity of wheat for milling purposes. The situation will improve as soon as the Manitoba crop is ready for shipment east.

At the present time no flour is being exported from Canada, the price of wheat in Liverpool being \$1 per bushel, the same as the price ruling at home. The consensus of opinion, however, is that the English market will come part way to meet the Canadian grain exporter, since it is no secret that there is a demand across the water for Manitoba hard wheat, which no other variety can supply. The only countries growing hard wheat besides Canada are Russia, the United States. Neither of these countries will be able to export as much as last year, thus leaving Canada in pretty good shape to bid for this market. In Minneapolis and Duluth prices are away above an export level, and it is questionable whether there will be any appreciable reduction for some months. Prices ruling in Winnipeg are a little above export level, but in all probability they will have to come down in the near future.

Great Britain is getting sufficient soft wheat and flour from Argentina, India and Australia to answer her requirements in this line, even if Canada is unable to send her any soft wheat, which is now a foregone conclusion.

Estimates of the World's Wheat Crop.

PRELIMINARY estimates of the world's wheat crop, subject, of course, to free revision after the harvest is over and the results of thrashing reported from different countries, are beginning to appear in leading grain trade journals. The following estimates have been published in Broomhall's Corn Trade News, Beerbohm's Evening Corn Trade List and Dornbusch's Floating Cargoes Evening List. The estimates for 1904 are given with the estimates of the same authorities for 1903 and 1902:

Broomhall—1904, 3,056,000,000 bushels; 1903, 3,097,600,000 bushels; 1902, 3,155,200,000 bushels.

Beerbohm—2,917,600,000 bushels; 1903, 3,087,800,000 bushels; 1902, 3,029,600,000 bushels.

Dornbusch—1904, 3,064,000,000 bushels; 1903, 3,160,000,000 bushels; 1902, 3,080,000,000 bushels.

These estimates, says the Journal of Commerce, fall below last year's crop, but they exceed the six years' average, 2,880,000,000 bushels, and about equal the annual normal consumption of the world, which is said to be something like 3,000,000,000 bushels. The Journal continues: "It is generally assumed that the European yield will be considerably less than that of last year, but there is a wide variation in the esti-

mates. A good deal depends upon Russia. The Argentine and Australian figures are altogether uncertain. There is a practical certainty that the yield in the United States will be from 40,000,000 to 80,000,000 bushels less than last year, and Canada may fail to make the anticipated gain. But there is no sign of anything like a wheat famine anywhere, and no likelihood of a serious deficiency in the world's supply."

New Elevator for Port Colborne.

Tenders will be asked at once for the new 2,000,000 bushel elevator to be erected at Port Colborne, Ont., by the Dominion Government. This will be one of the largest working elevators on the Canadian side of the Great Lakes, and will in all probability be in operation in time for next Summer's grain crop. The move is a significant one in so far as it will tend the lake grain traffic which now goes via Buffalo.

Cereal Notes.

The A. Kelly Milling Co., Brandon, Man., are enlarging their premises.

The Empire Elevator Co. have commenced work on the construction of a 1,750,900 bushel elevator at Fort William, Ont. Between 300 and 400 men are employed on the job and it is expected that it will be finished in time for this year's crop. It will be capable of unloading 150 cars of grain in ten hours, and two 505 ft. vessels will be able to tie up at the elevator's wharf and be loaded at the rate of 60,000 bushels an hour.

NOT A BAD RECORD.

In the fine exhibit of The E. W. Gillett Co., Toronto, in the Manufacturers Building at the Canadian National Exhibition, there is a beautiful picture painted on glass, showing the new factory building they are soon to occupy. The picture in question is illuminated by electricity at night and is sure to be an attraction to all visitors. Immediately under the picture the following appropriate notice appears:

Not a Bad Record.

"We did not have a piece of paper or a lead pencil left after the fire of April 19 last, yet sales in June and July this year exceeded those of corresponding months of 1903."

The record is certainly a phenomenal one. Not many concerns who suffered in the big conflagration last April can make similar claims, although the enterprise and energy displayed by many of them is wonderful.

Shredded Wheat

... AND ...

TRISCUIT

NEW PRICE LIST

SHREDDED WHEAT

Per Case, Containing 50 Cartons, \$5.25

" 1-2 " " 25 " 2.75

TRISCUIT

Per Case, Containing 30 Cartons, \$3.00

1 per cent. 10 days, net cash 30 days.

FOR SALE BY ALL WHOLESALE GROCERS

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. p.r day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, * ONTARIO.

The food that endures.

THE BEST WHEAT IN THE WORLD

is grown in Canada. We use this wheat in making

SWISS FOOD

We remove the outer husk and convert the rich grain by a process of our own into a flaked cereal of ideal quality. SWISS FOOD is thoroughly kiln-dried to prevent souring. It is acceptable to the most delicate stomach. SWISS FOOD is not a blood heater, and the eruptions and other disorders that proceed from some cereals never follow the use of SWISS FOOD.

SWISS FOOD is a food for Summer and for Winter—it's sales are steady the year through. On this account as well as for its own worth, it is a good line for the grocer. SWISS FOOD has had a continuous growth in sales at home and abroad for 10 years. It is known in this day of changes as

The food that endures.

In 3-lb. Cartons. Send for a case lot.

P. McINTOSH & SON

Millers and Manufacturers

TORONTO

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Tobacco Burdens in England.

ACCORDING to The Daily Chronicle, Mr. Austin Chamberlain has now replied to the arguments by which the tobacco section of the Liverpool Chamber of Commerce attempted to show him the unwisdom of his new duty of 3d. on strips. They pointed out that if the extra duty on strips was necessary in order to put whole leaf and strips on an equal footing, then the Chancellor has convicted tobacco importers of incompetency in business, for these gentlemen for upwards of half a century, have been importing leaf in large quantities, when they might have saved 3d. per lb. by importing strips. Mr. Chamberlain practically tells them that they do not understand their business so well as he does, and he offers them elaborate data to show them how grievously they have erred. He does not believe that even now with the 3d. duty on strips it will pay to strip the leaf in this country.

The Liverpool merchants, with an eye on the Budget debate, reply to the following effect:

That there has been practically no business done in imported strips since the Budget announcement.

That virtually all making of strips in the United States for shipment to the United Kingdom has ceased.

That the revised scale of drawbacks has adjusted any disadvantages from which stemming in this country may previously have suffered, and that the differential scheme is now unnecessary to achieve this object.

That such differential duty scheme if persisted in will virtually lead, in the future, to the disuse of imported strips, as it would be much more profitable for manufacturers to use leaf at 3s. duty than strips at 3s. 3d.; and heavy losses would in consequence be sustained by merchants on their present holdings of strips.

That practically no revenue will be derived from the 3d. tax on imported strips after existing stocks have been cleared from bond.

The section, in conclusion, hopes that Mr. Chamberlain will pay its members "the compliment of believing that in a lifetime devoted to the trade they have acquired some knowledge of it."

Mr. Chamberlain has also been assailed by the retail tobacconists with a demand for the abandonment of the duty. It is pointed out as an instance of hardship that the manufacturers of "B.D.V." who raised the price of this tobacco from 4½d. to 5d. per ounce with the ordinary increase to the trade, have now found it necessary to go back to the old selling price with 2d. per pound increase to the retailer.

The Chancellor of the Exchequer, in reply writes a letter deeply sympathising, but declaring that "inconvenience" is at first inevitable.

The Factory Reader.

THE increased demand for hand-made cigars of recent years has led to the immigration to the United States of a large number of Spanish or Spanish-speaking makers of cigars. Many of these have worked their way north, and now in every large American city may be found a growing colony of them, still speaking their musical tongue, retaining in some instances the customs and manners of their native countries. Although they conform to the northern idea of dress.

A transplanted cigar making factory is an interesting place to visit for several reasons, says the Tobacco World. In the north it is usually hidden behind an unpretentious shop, and is a long, narrow room with dust stained walls, hung with natural leaf tobacco, filler and wrapper, tools, forms and boxes. In this room 20, 30, 40 and even 50 dark-haired, bright-eyed, swarthy-complexioned men may be found throughout the day bending over their work. Their deft fingers never cease their movements; their eyes seldom rise from their task, and even their tongues are stilled. This may seem wonderful to anyone knowing anything at all about the Latin people, but it is explained by the presence of a sonorous voiced man, who sits on a platform raised in the middle of the room. He is the reader. He is the man whose duty it is to so interest the workmen that the facile tongues are kept quiet, and the usually gesticulating hands are kept at work.

The reader for a cigar factory has almost as long hours as the other men, and receives almost as good pay as the best. He is, in fact, a workman. Gifted with a good reading voice, a clear pro-

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

It pays the rent.

One of our customers makes enough each year out of his cigar department to pay his rent—\$250.00 per annum. In four years he will have had \$1,000 to the good. He sells on an average \$600 worth of cigars a year—not big perhaps, but pretty fair for a grocer. He took advantage of our standing offer :

We will send you, express paid, 1,000 Cigars assorted as desired, on usual terms. At the end of three months we will buy back at invoice price any unsold stock.

No possible loss.

We suggest **Pebble** as a 5-center, and **Pharaoh** as a 10-center. Send an order to-day.

J. BRUCE PAYNE, Limited, Mfrs., Granby, Que.

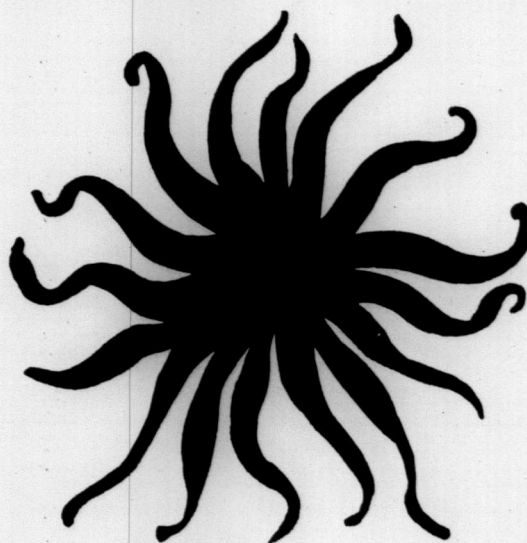
In every direction

T & B

Smoking Tobacco is to be found. It has taken a generation or two of push and purpose to bring **T & B** to its present eminence, and if it were not an out and out good tobacco, all effort would be in vain.

10-cent size is popular.

Geo. E. Tuckett & Son Co., Limited
HAMILTON, ONT.



nunciation, an ability to select interesting reading matter, and, last of all, some talent as a story teller, for whenever the printed word tires and the hearers are beginning to show weariness then must the reader turn to telling stories, and they must be of every variety.

It is early morning and the men have just begun work. Enter the reader with a bundle of papers under his arm; first of all the morning paper, then the weekly magazine, then the Havana papers. Last of all, a comic paper from Madrid which is regarded as a prize, no matter how much opposed to the mother country the

men may be in other things. The news—the important news—is the first thing read—news of Cuba, Porto Rico and Spain, changes in ministers, plans for future statehood, ambitions of leaders, defeat of the week, success of the strong, and finally the flotsam and jetsam of news, telling of South American revolt so dear to the heart of the Spaniard. The Havana papers are taken up in turn, the magazine follows, and last of all comes the funny paper.

These are always read last, because by that time it is growing late in the day, and the men are becoming wearied of

statecraft and politics. They have heard the last instalment of the current novel, and their minds are pining for lighter things.

In Key West, Tampa, Punta-Gorda and other coast towns the men of a factory are taxed 40c. a week for the reader. Where 70 or 80 men are in one place the pay amounts to a very snug little sum. But in these exceptional cases the reader is exceptionally good of his kind. The wisdom of thus employing the minds of the men has impressed itself upon the northern employers of such labor, and in New York it is the custom for the employers to

The Chamberlain Cigar

The best value in Canada! Sold the world over! It will help your trade tremendously! Order a sample lot to-day!

SAVE THE BANDS AND RETURN THEM TO

J. M. FORTIER, Limited
MONTREAL.

MANUFACTURERS OF

Cigarettes and Cut Tobaccos



SMOKING

Tonka
Solid Comfort
Pinchin's
Hand Made

CHEWING

British Navy
King's Navy
Beaver
Apricot

“Yes Siree!

give me **McALPIN'S** every time.”
And the grocer smiles, too, because every time he sells

McALPIN'S TOBACCOS

he makes an extra profit.

Have you given **McALPIN'S TOBACCOS** a good show?

McAlpin Consumers Tobacco Co., Limited,
TORONTO

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pay the readers themselves. They say the money is well spent. If there were not something to keep him from talking a Cuban or a Spaniard would not come within 70 per cent. of doing the amount of work of which he is capable. For if he talks he must use his hands, and if he uses his hands then there is the end of work.

Cigars from Sugar-Beet Leaves.

The proximity of the Presidential campaign in the United States is giving birth to a number of interesting trade enterprises over there, among which may be mentioned an industry for the manufacture of cigars and stogies from the leaves of sugar beets. The plan is fathered, it is said, by a Philadelphia tobacconist who has enlisted the support of a number of Pennsylvania capitalists, men presumably, who, having had the opportunity to study the stogie in its native haunts, have come to the conclusion that the endurance of the smoker's stomach is limitless. Over the woes that he proposes to inflict upon his fellow men the promoter of the scheme seems to have no qualms of conscience. "What," he is reported as saying, "does the smoker of stogies or cheap brands of cigars care, whether they contain tobacco or not? Those who smoke the "two-fors" or three-fors" are troubled with nervous affliction that only the act of smoking will alleviate. They care nothing whether it's tobacco or other vegetable leaves they are smoking. If the cheroot or stogie smokes, that's all they care."

Change of Taste in Cigars.

THAT a change of taste in the matter of clear Havana cigars will take place during the coming winter is within the bounds of possibility, says a leading exchange. Ashes have been frequently pointed out by Havana correspondents light colors are rather rare in the Vuelta wrappers of this year's crop, and will probably be held at high prices. Hitherto the call has been largely for light colors. The smoking public prefers, as a general rule, a mild Havana, and they judge the strength by the color of the wrapper. As a matter of fact, the criterion is an unreliable one. True, a dark wrapper is stronger than a light one, but it is really the filler that determines, for the most part, the quality of the cigar, and though it is unusual to combine extremes, yet a light wrapper may contain a fairly strong filler the result being a moderately heavy smoke.

This preference for light colors is far from universal. For example, in Havana itself, in Spain and in the South American

republics, very light wrappers are practically unsalable, the taste running chiefly to Colorado and Colorado Maduro, which find little favor in Canada and the United States. Of course, in those climates it is generally admitted that heavy cigars are less overpowering than in more northerly latitudes; at the same time, however, it is the opinion of experts that the moderately dark shades furnish a more aromatic and satisfactory smoke, than the extremely light, and that is particularly the case with this year's crop. However, a number of manufacturers, declare that they have noticed the beginnings of a gradual change in the public taste in favor of the darker colors, and from this they prophesy that moderate shades, like Colorado Claro, and Colorado may be the best sellers this year.

Of course all this is merely in the nature of speculation, but it is a subject that the retailer would do well to consider. Could the consumer be induced to try a cigar a little darker colored than what he has been accustomed to, it may be that there would be less grumbling about "trashy stuff" and "no flavor," and a few adroitly put hints on the subject might win for the dealer many a valuable customer. Of course if the public wants Colorado Claro, Colorado it must have it, for the public taste is the retailer's master; but the dealer who is first to spy the indications of a change in taste or to comprehend conditions which may lead to such a change, is the dealer who will get the trade. At times it is conditions of supply that regulate the character of demand; and here is when the retailer who reads his trade journal, and consequently knows all about the goods he is handling from the time the seed is put in the ground until the cigar is in his hands, will be able to utilize his knowledge to win the trade from his less well-informed competitors.

Hints to Smokers.

Buy none but new cigars, the newer the better. Old cigars that are dry and brittle are avoided in those countries and among people where smoking is a second nature.

Leave the ash on your cigar until it falls off. A cigar not only burns more evenly while the ash remains, but it lasts longer and tastes better.

If your cigar goes out be sure to blow through it as soon as possible. You will see some dead smoke leave it. That would become stale, and make your cigar stale if left in.

You cannot tell whether a cigar is good

Should be in the mouth of every smoker. What?

McDougall Scotch Clay Pipe

Be sure and ask for it, and see that you get it.

D. McDougall & Co., Glasgow, Scotland.



or bad unless you light it properly—that is to say thoroughly.

Do not smoke too much, and do not smoke a good cigar while you are out of doors.

If you think smoking is injurious to your health stop smoking in the early morning. Two-thirds of the people of this country have their stomachs out of order, and no man ailing that way can smoke in the early morning before or after breakfast.

Duty on Sumatra and Havana Samples.

In a letter to the Collector of Customs at Niagara Falls, N. Y., under date of Aug. 17, 1904, the United States Treasury Department has ruled that samples of tobacco taken to Canada by commercial travellers are dutiable upon their return to the United States.

Up to the present samples of Sumatra and Havana tobacco have been admitted to entry free of duty upon their return through certain ports on the Canadian frontier. The practice has been to admit such samples as American goods exported and returned as personal effects, or samples of no commercial value. It further appears that such samples are put up in packages of one pound or less in weight and that sometimes twenty or thirty pounds are admitted to free entry at one time.

Tobacco Notes.

Reports have been received from certain sections of the Province of Quebec showing that the heavy hail storm of August 5, damaged very considerably the tobacco crop. One report especially noted was from the district around Valleyfield.

FREIGHTS AND CHARTERS

FOR tonnage, in both steam and sail, for foreign and coasting trade the market continues dull. It does not seem to be the fault of offerings of vessels, as there are quite a number offering in the several departments, in most instances upon favorable terms, but orders of an important character are lacking. Operations in steam freights are somewhat restricted, owing in a measure to the difference in owners' and charterers' limits. An important subject, which has a relative value in connection with Canadian

in order to promote their export of wheat, and because English millers are compelled to have American wheat in order to compete with American flour, and the flour, must be exported to their market to furnish the inducement for competition, otherwise the people will have to be contented with inferior flour, and the millers will use the cheaper wheat from India. The assumption is that the export of both wheat and flour might be increased to the benefit of the railroads, by increasing the freight on the former. What the real

into flour, being of interest to the railroads, is almost absurd. Representatives of the big railroads deny that it is more profitable to carry flour than wheat at the present rates. Handling wheat in bulk is considered very much cheaper, than handling flour in barrels. Ocean steamers will take grain frequently as ballast, at a very low rate. There is a great interest in all these facts for Canada, because if the trunk lines in the United States, raise their rates on wheat, it would help to send export grain through

BERTH QUOTATIONS.

Rates quoted in cents per 100 lbs.; in sterling per 2,240 lbs.

DESCRIPTION.		Liver-pool	Glas-gow	Lon-don	Bristol	Belfast	Leith	Aber-deen	Dublin	Man-chester	Cardiff	Hamb-urg	Ant-werp	Havre	Rotter-dam	Quebec to Lond n
Flour, starch, split peas and oatmeal, in bags.	2240 lb.	5 c	7c	6 7c.	9c.	12/6	10/	11/3	13/6	6c.	....	10c.	10/	....	10/	....
Oilcake and cotton seed cake.	"	4 1/2 c	6c.	5c.	9c.	10/	10/	11/3	....	....	....	10	10/	....	10/	....
Flake oatmeal, rolled oats, middlings, in bags.	"	5c.	8 3/4	5c.	9c.	15/	....	....	....	16/	10/	10	10/	....	10/	....
Lard, beef, pork, tallow and oleo, in barrels or tierces.	"	5/3	13/3	13/3	15/	17/6	13/3	15/	18/3	5/3	....	16	17/6	....	17/6	....
Lard in pails and other small packages.	"	....	....	....	....	....	....	....	....	....	....	....	....	....	....	....
Bacon and boxed meats.	"	5/3	13/3	13/3	15/	17/6	13/3	15/	17/6	5/3	....	16	17/6	....	17/6	....
Canned meats and fish.	"	5/3	13/3	13/3	15/	....	13/3	15/	....	....	....	16	17/6	....	17/6	....
Canned goods (fruits, vegetables, etc.)	"	5/3	15/9	13/3	15/	....	....	....	....	7/6	....	....	....	....	....	....
Cheese in boxes. Condensed milk.	"	20/	25/	25/	25/	25/	25/	25/	25/	....	....	....	30/	....	30/	....
Cheese in crocks in cases.	"	25/	30/	30/	30/	25/	30/	30/	25/	....	....	....	35/	....	35/	....
Butter, in cases and kegs.	"	40/	46/6	45/	30/	25/	30/	30/	25/	....	....	....	35/	....	35/	....
Seeds, timothy and clover, in bags.	"	10/	15/	12/6	15/	25/	15/	15/	25/	....	....	20c.	12/6	....	12/6	....
Seeds, blue and other grass, in bags.	"	....	....	....	....	....	....	....	....	....	....	....	....	....	....	....
Leather, black and other, in heavy bales and bundles.	"	15/	21/	20/	20/	25/	....	....	25/	15/	....	30/	30/	....	30/	....
Leather, rough sole, and split, in rolls and bales.	"	20/	31/6	25/	25/	25/	....	....	25/	20/	....	35/	35/	....	35/	....
Pot and pearl ash, No 1 asbestos and mica.	"	7/6	10/	10/	12/6	12/6	....	....	16/6	7/6	....	12/6	12/6	....	12/6	....
Maple and elm blocks and squares.	"	8/	12/6	11/3	12/6	17/6	....	....	17/6	8/	....	12/6	13/9	....	13/9	....
Heavy lumber—oak, elm, birch and maple.	"	8c.	16c.	14c.	12/6	17/6	....	....	17/6	8/	....	15c.	13/9	....	13/9	....
Weight (coarse).	"	7/6	12/6	10/	12/6	12/6	12/6	12/6	12/6	7/6	....	12/6	12/6	....	12/6	....
Radiators and similar castings.	"	7/6	12/6	12/6	12/6	17/6	....	....	17/6	7/6	....	12/6	12/6	....	12/6	....
Seed, peas and beans, in shipper's bags.	"	6/3	10/	10/	20/	12/6	10/	12/6	13/6	....	....	....	15/	....	15/	....
Measurement (coarse).	40 cb. ft.	8/9	15/9	....	12/6	12/6	15/9	15/9	12/6	8/9	....	12/6	12/6	....	12/6	....
Measurement (fine).	"	20/	21/	....	20/	20/	21/	20/	20/	20/	....	20/	20/	....	20/	....
Woodenware, etc.	"	8/9	10/6	....	112/6	12/6	12/6	12/6	12/6	8/9	....	12/6	12/6	....	12/6	....
Furniture, etc.	"	10/	13/1 1/2	....	122/6	12/6	....	....	12/6	8/9	....	....	....	....	....	....
Implements etc.	"	10/	10/6	....	2/6	12/6	....	....	12/6	10/	....	12/6	....	....	....	....
Eggs, in cases or barrels.	"	....	....	....	....	15/	....	....	15/	....	....	....	....	....	....	....
Apples, flour.	Barrel	....	3/	....	....	....	....	....	3/	2/6	....	....	....	....	....	....
Apples and other green fruit, in boxes.	40 cb. ft.	15/	15/9	15/9	17/6	20/	....	....	20/	12/6	....	....	17/6	....	17/6	....
Smalls, of less than 1/4 ton wt. or msmt.	each	10/	1/	10/	1	10/	....	....	10/	10/	....	10/	10/	....	10/	....
Grain, in shipper's bags.	Quart'r	....	....	....	....	3/	....	....	....	....	....	....	....	....	....	....
Deals.	Stand'd	30/	....	....	32 6-37 6	....	....	....	....	....	....	....	....	....	....	....

When ocean charges are collectable at port of destination, rates exchanged on basis of \$4 80 to £1 stg. When ocean charges are prepaid, rates exchanged on basis of \$4 86 to £1 stg.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

freights, has arisen as a result of a statement made by the traffic manager of the Millers' National Association in the United States. He visited Europe to study the situation affecting the export of American wheat and flour. Some arguments were used in favor of increasing the railroad freight for wheat, which in some respects are inconsistent with each other. For instance, one was that Americans must increase, or keep up their export of flour,

effect would be can only be described as a possible diminution of the export of wheat by raising the cost of transportation so that the export of flour might be increased. Perhaps this is the object of the Millers' Association in demanding an equalization of rates. The reduction of the rate on flour and an increase on that of wheat would benefit the millers and not the railroads. The argument that exporting no wheat at all, without first converting it

Canada to the Gulf. It would therefore injure the American trunk lines, as far as wheat traffic is concerned, without materially increasing their flour traffic. The business of railroads, however, is not usually embodied in any such work, hence it is likely that no such increase of rates will take place.

Mr. J. Patton, Montreal, formerly in the wholesale crockery trade in Toronto, is dead.



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Cook's Fri
Size 1, in
" 10, in
" 2, in
" 12, in
" 3, in
Pound tin
12-oz. tins
5-lb. "

Diamond
1-lb. tins,
1-lb. tins,
1-lb. tins,
1-lb. tins,
1-lb. tins,

Cases.
4 doz.
3 doz.
3 doz.
1 doz.
2 doz.
3 doz.
2 doz.
3 doz.
1 doz.
1 doz.



The language of advertising is very much the same all over. Everybody claims to make the best goods and grocers must find out by actual experience what to let alone. We guarantee you against loss by refunding money in all cases where



DWIGHT'S COW BRAND SODA

proves in any sense unsatisfactory. Business hasn't drifted our way blindly, and there's no reason why we shouldn't get all the trade there is in baking soda.

You run no risk at all in recommending "Cow Brand."

JOHN DWIGHT & Co.
TORONTO

"FACTS"

THE BEST GROCERS POPULARIZE THEIR STORES

AND

PLEASE THEIR CUSTOMERS

BY SELLING

Golden Eagle Coffee.

WE WILLINGLY SUBJECT THIS COFFEE
TO THE CRITICISM OF THE BEST JUDGES.

POST CARD WILL BRING
SAMPLE PACKAGE
FREIGHT PREPAID.

AMERICAN
COFFEE & SPICE CO.
TORONTO.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

September 1, 1904.

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " "	0 75
" 3 " "	1 25
" 2 " "	2 25

Ocean Mills.	Per doz.
Ocean Baking Powder, 1 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1 lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pks. in a case.	78
Freight paid, 5 p.c. 30 days.	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$ 1 00
" 1 lb.	2 25
" 1/2 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

Sizes.	Per Doz.
Cleveland's—Dime	\$ 1 00
" 1 lb.	1 50
" 6 oz.	2 20
" 1 lb.	2 80
" 12 oz.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz in box	\$2 25
1-lb. tins, 4 doz in box	1 25
1-lb. tins, 4 doz in box	75

BEE BAKING POWDER.

1-lb. tins, cases 4 doz, per doz.	\$2 25
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HOME BAKING POWDER, CO., MONTREAL.

Sizes.	Per doz.
2 doz. case 1 lb.	\$2 40
1 " 1 lb.	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1 gross box.	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size.	0 02 0 10

J. M. DOUGLAS & CO.—Laundry Blues.

"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16c
"Sapphire"—14-lb. boxes, 1/2-lb. pkgs. per lb.	12c
"Union"—14-lb. boxes, assorted, 1 & 1/2-lb. pkgs. per lb.	10



Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size;	
1/2 gross, 2 oz.; or 1/4 gross, 4 oz.	

JAMES' DOME BLACK LEAD.

Per gross	
6a size	\$2 40
2a size	2 50

BORAX.

"Bee" brand, 5 oz., cases, 40 pkgs.	1 40
" " 10 oz., cases, 48 "	2 25
" " 18 oz., cases, 48 "	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages	Per doz. \$0 40
" 5-doz. 10c.	0 55

Brooms.

UNITED FACTORIES, LIMITED.	doz. net.
Boeckh's Bamboo Handles, A, 4 strings	\$4 70
" " " B, 4 "	4 40
" " " C, 3 strings	4 10
" " " D, 3 "	3 85
" " " E, 3 "	3 85
" " " G, 3 "	3 20
" " " I, 3 "	3 85

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 12 1/2
Quaker Oats, 2-lb. pkgs., per case.	3 00
Tillson's Oats, 2-lb. pkgs., per case.	3 00

Chocolates and Cocos.

THE COWAN CO., LIMITED.	
Cocos—	
Hygienic, 1-lb. tins	per doz. \$6 75
" 1/2-lb. tins	3 50
" 1-lb. tins	2 00
" fancy tins	0 85
" 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, per doz.	2 25

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$4 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 3 doz. in case	3 00
12-oz. tins, "	2 40
5-lb. "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
1-lb. tins, 3 "	1 25
1-lb. tins, 4 "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	4-oz.	1 20
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
2 doz.	12-oz.	3 45
3 doz.	12-oz.	3 40
2 doz.	16-oz.	4 45
3 doz.	16-oz.	4 35
1 doz.	2 1/2 lb.	10 40
1 doz.	5 lb.	19 50

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 "	4-oz.	0 60
4 "	6 "	0 75
4 "	8 "	0 95
4 "	12 "	1 40
2 "	12 "	1 45
4 "	16 "	1 85
2 "	16 "	1 70
1 "	2 1/2 lb.	4 10
1 "	5 "	7 30
2 "	6 oz.	Per case \$4 85
1 "	12 "	
1 "	18 "	



VALENCIAS

ASK YOUR WHOLESALER FOR



REIRA'S BRAND

D. RATTRAY & SONS

Canadian Agents

110 Coristine Bldg.
MONTREAL

110 Dalhousie St.
QUEBEC

Chocolate—	per lb
Queen's Dessert, 1/2s and 1/4s	\$0 40
Mexican Vanilla, 1/2s and 1/4s	0 42
Royal Navy Rock	0 35
Diamond,	0 30
8's	0 25
0 28	
Iceings for cake	Per doz.
Chocolate, pink, lemon color, lbs.	\$1 75
Orange, white and almond, 1/2 lbs.	1 00
Confections—	Per doz.
Cream bars, large boxes	\$2 25
small	1 35
Chocolate ginger, lbs.	3 75
1/2 lbs.	2 25
wafers, 1/2 lb. boxes	2 25
1/2 lb. boxes	1 30
FRY'S	per lb.
Caracas, 1/2s, 6-lb. boxes	\$0 42
Vanilla, 1/2s	0 42
"Gold Medal," sweet, 1/2s, 6-lb. boxes	0 39
Pure, unsweetened, 1/2s, 6-lb. boxes	0 42
Fry's "Diamond," 1/2s, 14-lb. boxes	0 24
Fry's "Monogram," 1/2s, 14-lb. boxes	0 24
Cocoa—	Per doz.
Concentrated, 1/2s, 1 doz. in box	2 40
1-lb.	4 50
1-lb.	8 25
Homeopathic, 1/2s, 14-lb. boxes	
1/2s, 12-lb. boxes	
Eppe's Cocoa, case of 14 lb., per lb.	0 35
Smaller quantities	0 37 1/2
BENSDORF'S COCOA	
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.	
1 lb tins, 4 1/2 doz. to case, per doz.	\$ 90
2	2 40
1	4 75
1	9 00
JOHN P. MOTT & CO.'S	
R. S. McIndoe, Agent, Toronto.	
MOTT'S DIAMOND CHOCOLATE	
Mott's Bromo	Per lb \$0 30

Mott's Prepared Cocoa, 1/2s and 1/4s boxes	0 28
Mott's Breakfast Cocoa, 1/2s in boxes	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's Navy Chocolate, 1/2s in boxes	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	1 00
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 20
0 36	
WALTER BAKER & CO., LIMITED.	
Premium No. 1 chocolate, 12-lb. boxes	\$0 38
Vanilla chocolate, 6-lb. boxes	0 47
German sweet, 6-lb. boxes	0 27
Breakfast cocoa, 1/2, 1 and 5-lb tins	0 43
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 35
Caracas sweet chocolate, 6-lb. boxes	0 37
Caracas tablets, 100 bundles, tied 5's, per box	3 00
Soluble chocolate (hot or cold soda)	0 42
1-lb. cans	0 42
Vanilla chocolate wafers, 48 to box, per box	1 56
The above quotations are f.o.b. Montreal.	
WALTER M. LOWNEY CO.	
Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins	44c.
Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1-lb. tins	32c.
6-lb. boxes, 12 boxes in case, 1-lb. tins	34c.
Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	35c.
Medallion sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	44c.
Milk chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
Vanilla sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	32c.
Tid-Bit chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	30c.

Diamond sweet chocolate—
6-lb. boxes, 12 bxs. in case, 1-lb. pkgs. 23c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs. 23c.

Condensed Milk.

Anchor brand, cases 4 doz., per case \$5 00
evap. cream, cp. 4d. " 4 65



Borden's Condensed Milk Co.

Eagle brand... \$1 50
Gold Seal brand... 1 30
Peerless brand evaporated cream... 1 20



"Reindeer" Brand
Case (4 doz) \$5.60

Coffee.

"Bee" brand, 1 lb. tins, cases, 30 tins \$ 00
2 lb. tins, cases, 15 tins \$ 70
THE EBY, BLAIN CO., LIMITED.
In bulk— Per lb.
Club House... 0 32
Royal Java... 0 31

Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 26
Ambrosia	0 25
Fancy Bourbon	0 30
High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 17

JAMES TURNER & CO. Per lb.

Mecca	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

E. D. MARCEAU, Montreal. Per lb.

"Old Crow" Java	\$0 25
Mocha	0 25
"Condor" Java	0 30
Mocha	0 30

15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
II, 40-lb. boxes	42 1/2c.
III, 80-lb. boxes	37 1/2c.
IV, 80-lb. boxes	35c.

S. H. & A. S. EWING'S. Per lb.

Mocha and Java coffee, in 1-lb. tins, 30-lb cases	32
Mocha and Java coffee, in 2-lb. tins, 30-lb cases	28

Cheese.

Imperial—Large size jars	per doz. \$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size	2 40
Small size	1 40

Leaders in their line—

The absolute purity of **Edwardsburg Starches** has been demonstrated for nearly half-a-century. Housekeepers from one end of Canada to the other know and use

Edwardsburg "Silver Gloss" Starch and Benson's Prepared Corn.

For sale by every jobber in Canada.

EDWARDSBURG STARCH CO'Y, Limited
ESTABLISHED 1858

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Un- Covers and num Coupons bered. numbered

Allison's Coupon Pass Book.

\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
50 00 "	12 "

Cane's Clothes Pins.

UNITED FACTORIES, LIMITED.
Clothes pins (full count), 5 gross in case, per case. \$0 82
doz. packages (12 to a case). 0 75
doz. packages (12 to a case). 0 95



Wholesale Agents.
The Davidson & Hay, Limited, Toronto

Food.

Gelatine.

Knox's Gelatines	Per gross.	\$16 75
Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	2 25
" "	groats	1 25
" "	1-lb. tins	2 25

" "	Per doz.	
" "	5 doz., at.	\$ 1 40
" "	1 doz., at.	1 45

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.
Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 85
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.
Pure Fruit Jams—
1-lb. glass jars, 2 doz. in case, per doz. \$0 95
2½-lb. tin pail, 2 doz. in crate, per lb. 0 06½
5 and 7-lb. tin pails, 8 and 9 pails to crate. per lb. 0 06
7, 14 and 30-lb. wood pails,
Pure Fruit Jellies—
1-lb. glass jars, 2 doz. in case, per doz. 0 95
7, 14 and 30-lb. wood pails, per lb. 0 06
Home Made Jams—
1-lb. glass jars (16-oz. gem.) 1 doz. in case. per doz. 1 50
5 and 7-lb. tin pails per lb. 0 09
7, 14 and 30-lb. wood pails. 0 09

BRAND & CO.

Brand's calf's foot	\$3 50
Real turtle jelly	7 75

Licorice.

NATIONAL LICORICE CO.
5-lb. boxes, wood or paper. per lb. \$0 40
Fancy boxes (36 or 50 sticks) per box 1 25
"Ringed" 5-lb. boxes. per lb. 0 40
"Acme" pellets, 5-lb. cans. per can 2 00
" " (fancy boxes 40) per box 1 50
Tar licorice and Tolu wafers, 5-lb. cans. per can 2 00
Licorice lozenges, 5-lb. glass jars. 1 75
" " 20 5-lb. cans. 1 50
"Purity" licorice 10 sticks. 1 45
" " 100 sticks. 0 75
Dulce large cent sticks, 100 in box.

Lye (Concentrated).

GILLET'S PERFUMED. Per case.
1 case of 4 doz. \$3 70
3 cases " " 3 60
5 cases or more. 3 50

Matches.

UNITED FACTORIES, LIMITED. Per case.
Surelight (Parlor) \$3 50
Flashlight (Parlor) 5 75
Kodak (Sulphur) 3 90

WALKERVILLE MATCH CO.

Parlor	1 case, 5 cases.	
Imperial	\$3 75	\$5 50
Best	3 50	3 25
Crown	1 70	1 60
Maple Leaf	1 90	1 80
Knights	4 75	4 50
Sulphur		
Club	3 90	3 70

Mince Meat.

Wetley's condensed, per gross net.	\$12 00
per case of doz. net.	3 00

Mustard.

COLMAN'S OR KEEN'S.
D.S.F., 1-lb. tins. per doz. \$1 40
" " 1-lb. tins. 2 50
" " 1-lb. tins. 5 00
Durham 4-lb. jar. per jar. 0 75
" " 1-lb. jar. 0 85
F. D., 1-lb. tins. per doz. 0 85
" " 1-lb. tins. 1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—
1-lb. tins. per lb. \$0 35
" " 1-lb. tins. 0 35
" " 1-lb. tins. 0 32½
4-lb. jars. per jar 1 20
1-lb. jars. 0 35
Old Crow," 12-lb. boxes—
1-lb. tins. per lb. 0 25
" " 1-lb. tins. 0 23
" " 1-lb. tins. 0 22½
4-lb. jars. per jar 0 70
1-lb. jars. 0 25



Orange Meat.

Cases, 36 15c. packages.	\$4 50
5 case lots.	4 40
(Freight paid.)	
Cases, 20 25c. packages.	4 00
5 case lots.	4 00
(Freight paid.)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.
"Anchor" brand 1-lb. glass. \$1 50
quart gem jars. 3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case.	per doz. \$0 95
Home-made, in 1-lb. glass jars	1 50
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06

Pickles.

STEPHENS'.
A. P. Tippet & Co., Agents.
Cement stoppers (pints) per doz. \$1 50
Corked 1 90

Soda.

COW BRAND.
Case of 1-lb. containing 60 pkgs., per box, \$3 00.
Case of 1-lb. (containing 120 pkgs., per box, \$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.), per box, \$3 00.
Case of 5c. pkgs. (containing 96 pkgs.), per box, \$3 00.

MAGIC BRAND.

No. 1, cases, 60 1-lb. packages	per case. \$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
" 60 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	2 85
1 case	2 75
5 cases	2 75
"BEE" BRAND.	
"Bee" brand, 8 oz., cases, 120 pkgs.	per case \$3 75
" " 10 oz., cases, 96 pkgs.	3 75
" " 16 oz., cases, 60 pkgs.	3 75

Soap and Soap Powders.

A. P. TIPPET & CO., Agents.
Maypole soap, colors. per gross \$10 20
" " black. 15 30
Oriole soap. 10 30
Gloriosa soap. 12 00
Straw hat polish. 10 90

RABBITT'S.

Babbitt's "1776" 6-oz. pkgs. \$3 50 per box. 5 boxes freight paid and a half box free.
Babbitt's "Best soap, 100 bars, \$4 10 per box.
Potash or Lye, box each 2 doz., \$2 per box.

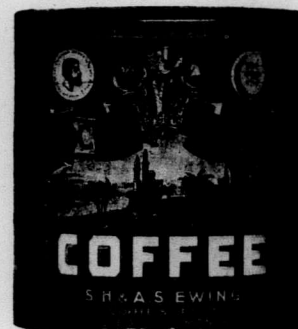
WM. H. DURN, AGENT.

A "GOOD COFFEE" reputation—has—does—and will, increase a Grocer's trade—even in the face of fiercest competition. YOU can gain the reputation, by handling

"Prince of Wales"

MOCHA & JAVA COFFEE

Packed in 1 & 2-lb. (air-tight) tins.



S. H. & A. S. EWING

ESTABLISHED 1845.

Importers and Manufacturers
55 Cote St., MONTREAL



CHASER SOAP.

1 case	\$2 40
5 cases	2 30
10 cases	2 20
20 cases	2 10
5 per cent. 10 days or 60 days acceptance.	

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches—	
No. 1 White or blue, 4-lb. carton	\$ 0 06 1/2
No. 1 " " " 3-lb.	0 06 1/2
Canada laundry, 6-lb. draw lid boxes	0 07 1/2
Silver gloss, 6-lb. tin canisters	0 07 1/2
Edward's silver gloss, 1-lb. pkg.	0 07 1/2
Kegs silver gloss, large crystal	0 06 1/2
Benson's satin, 1-lb. cartons	0 07 1/2
No. 1 white, bbls and kegs	0 05 1/2
Canada White Gloss, 1-lb. pkgs.	0 05 1/2
Benson's enamel, per box 1 25 to 2 50	
Culinary Starch—	
Benson & Co.'s Prepared Corn	0 07
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car.	0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps	0 08 1/2

BEE STARCH CO., MONTREAL.

"Bee" brand, cases, 64 packages. 5 00

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40-lb.	\$0 05 1/2
Aome Gloss Starch—	
1-lb. cartons, boxes of 40 lb.	0 05 1/2
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lb.	0 06 1/2
Barrels, 200 lb.	0 05 1/2
Kegs, 100 lb.	0 05 1/2
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lb.	0 07 1/2
6-lb. toy trunks, 8 in case.	0 07 1/2
6-lb. enameled tin canisters, 8 in case.	0 07 1/2
Kegs, ex. crystals, 100 lb.	0 06 1/2
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lb.	\$0 07 1/2
Canadian Electric Starch—	
Boxes of 40 fancy pkgs., per case	2 50
Celluloid Starch—	
Boxes of 45 cartons, per case	3 50
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 05 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lb.	0 07
Crystal Maize Corn Starch—	
1-lb. packages, boxes 40 lb.	0 07

ST. LAWRENCE STARCH CO., LIMITED.

Ontario and Quebec.

Culinary Starches—

St. Lawrence corn starch, 40 lb.	0 07
Durham corn starch, 40 lb.	0 05 1/2
Laundry Starches—	
No. 1 White, 4-lb. cartons, 48 lb.	0 06 1/2
" " " 3-lb. cartons, 36 lb.	0 06 1/2
" " " 300-lb. bbl.	0 05 1/2
" " " 100-lb. kegs.	0 05 1/2
Canada Laundry, 40 to 46 lb.	0 05 1/2
Ivory Gloss, 8-6 family pkgs., 48 lb	0 07 1/2
1-lb. fancy, 30 lb.	0 07 1/2
" " large lumps, 100-lb kegs	0 06 1/2
Patent starch, 1-lb. fancy, 28 lb.	0 07 1/2
Akron Gloss, 1-lb. packages, 40-lb.	0 06 1/2

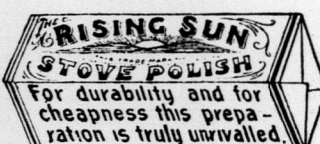


OCEAN MILLS.

Chinese starch, per case of 4 doz., \$4, less 5 per cent.

San Toy Starch— 10c. pkgs, cases 5 doz., per do. 1 00 less 5 per cent.

Stove Polish.



Rising Sun, 6-oz. cakes, 4-gross boxes \$8 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 4-gross boxes 10 00
Sun Paste, 5c. size, 4-gross boxes 5 00



Enameline No. 4, bxs., ea. 3 dz. 0 38
Enameline No. 6, bxs., ea. 3 dz. 0 65
Enameline liquid, bxs., ea. 3 dz. 0 75
Blackene, 5-lb. cans, per lb. 0 10

Syrup. "CROWN" BRAND PERFECTION SYRUP.
Enamelled tins, 2 doz. in case \$2 40
Plain tins, with label 4 50
2 lb. tins, 2 doz. in case 1 90
5 " " " " 2 35
20 " " " " 2 35
(10 and 20 lb. tins have wire handles.)
"BEAVER" BRAND.

Per case. 1 gal. tins, square, 6 in case \$4 40
1/2 gal. tins, round, 12 in case 4 50
1/2 gal. tins, round, 24 in case 4 60

SMALL'S BRAND—Standard. Per case. 1 gal. tins, square, 6 in case \$4 70
1/2 gal. tins, round, 12 in case 4 90
1/2 gal. tins, round, 24 in case 5 30



Teas. SALADA CEYLON.

Wholesale. Retail.	
Brown Label, 1's	\$0 20 \$0 25
Green Label, 1's and 1/2's	0 21 0 26
Blue Label, 1's, 1/2's and 3/4's	0 22 0 30
Red Label, 1's and 1/2's	0 23 0 40
Gold Label, 1's	0 24 0 30



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 26c.	\$0 19
" " 1/2-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label, " 40c.	0 28
Red Label, " 50c.	0 35
Orange Label, " 60c.	0 42
Gold Label, " 80c.	0 55



Cases, each 60 1-lb. \$0 35
" " 30 1-lb. " 0 35
" " 120 1-lb. " 0 35



LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1's	\$0 18 1/2	\$0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Brown Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 60

"CROWN" BRAND. Wholesale. Retail.

Red Label, 1-lb. and 1/2's	\$0 35	\$0 50
Blue Label, 1-lb. and 1/2's	0 38	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2's	0 20	0 25
Japan, 1's	0 19	0 25

E. D. MAROEAU, Montreal.

Japan Teas— "Condor" I 40-lb. boxes \$0 40
" " III 40-lb. boxes 0 37 1/2
" " III 80-lb. boxes 0 35

EMD AAA Japan, 40 lb "at.	0 32 1/2
AA " 40 " "	0 30
Blue Jay, basket fired Japan, 70 lbs.	0 27 1/2
"Condor" IV 80-lb. " "	0 32 1/2
" " V 80-lb. " "	0 27 1/2
" " XXXX 80-lb. boxes	0 23 1/2
" " XXXX 30-lb. " "	0 24 1/2
" " XXX 80-lb. " "	0 21
" " XXX 30-lb. " "	0 22
" " XX 80-lb. " "	0 19
" " XX 30-lb. " "	0 20
" " LX 60-lb. per case, lead packets (25 1's and 70 1/2's)	0 27 1/2

Black Teas—"Nectar" in lead packets
Green Label, 1's, 1/2's and 3/4's retail 0 26 at 0 20
Chocolate Label, " " " " 0 35 at 0 25
Blue Label, " " " " 0 50 at 0 36
Maroon Label, " " " " 0 60 at 0 45
Fancy tins—Chocolate, 1-lb. " " 0 32 1/2
" " " " Blue, 1-lb. " " 0 42 1/2
" " " " Maroon, 1-lb. " " 0 58
" " " " Maroon, 1-lb. " " 1 56

"Condor" Ceylon black tea in lead packets
Green Label, 1's, 1/2's and 3/4's, 60-lb. cases retail 0 25 at 0 20
Grey Label, 1's, 1/2's and 3/4's, 60-lb. cases retail 0 30 at 0 23
Yellow Label, 1's and 1/2's, 60-lb. cases retail 0 35 at 0 26
Blue Label, 1's, 1/2's and 3/4's, 50-lb. cases retail 0 40 at 0 30
Red Label, 1's, 1/2's and 3/4's, 50-lb. cases retail 0 50 at 0 34
White Label, 1's, 1/2's and 3/4's, 80-lb. cases retail 0 80 at 0 48

Black Teas—"Old Crow" blend—
Bronzed tins of 10, 25, 50 and 80-lb.
No. 1 per lb. 0 35
No. 2 " " 0 30
No. 3 " " 0 25
No. 4 " " 0 20
No. 5 " " 0 17 1/2

LIPTON'S TEA (in packages). 1 lbs. & Sold Color of 1/2 lb. & 1/4 lb. Label, per lb. lb. lb.
Ceylon-India, Ex. oh't A Yellow 45 47 70
" " " B Red 40 43 60
" " " C Pink 35 37 50
" " " D Orange 38 48 48
" " " E L. Blue 23 30 30
" " " F L. Green 20

Tobacco. THE EMPIRE TOBACCO CO., LIMITED.
Smoking—Empire, 3/4's, 5's, and 10's... \$0 20
" " Amber, 8's, and 3's... 0 20
Chewing—Stag, bars, 10oz... 0 43
" " Boba, 5's, and 1's... 0 44
" " 10 1/2 oz. bars, 6's... 0 44
" " Currencoy, 12 oz bars, 12's... 0 47
" " " 6's, and 12's... 0 47
" " Old Fox, narrow, 12's... 0 47
" " Snowshoe, 14oz b'n, sp'd'd... 0 51
" " Pay Roll, 7's and 6's... 0 52
" " Fair Play, 8's, and 1's... 0 55

Vinegars. E. D. MAROEAU, Montreal. Per gal.
EMD, pure distilled, highest quality.. \$0 30
Condor, pure distilled..... 0 25
Old Crow..... 0 20
Special prices to buyers of large quantities

GRIMBLE'S MALT. Bulk, 4-casks, 25 gals..... \$5 45 \$10 85
casks, 60 " " " " 10 35 23 40
Bottles, cases, 3 doz..... 3 35 4 40

Washing Powder. FAIRBANK'S GOLD DUST. Five cases assorted—
24 25c. packages..... \$4 15
100 10c. " " " " 7 50
100 5c. " " " " 3 90
1 case 50 5c. packages free with 5-case lots
Freight prepaid.

Cane's Woodenware. UNITED FACTORIES, LIMITED. Per doz.
Washboards, Victor..... \$1 35
" " Crown..... 1 45
" " Improved Globe..... 1 60
" " Standard Globe..... 1 70
" " Original Solid Globe..... 3 00
" " Superior Sld. Bk. Globe..... 3 15
" " Jubilee..... 3 10
" " Pony..... 3 05
Diamond King (glass)..... 3 08
Tubs, No. 0..... 11 25
" " 1..... 9 00
" " 2..... 8 00
" " 3..... 7 00
Pails, No. 1, 2 hoops..... 1 85
" " No. 3..... 2 00

Yeast. Royal yeast, 3 doz. 5c. pkgs. in case... \$1 65
Gillett's cream yeast, 3 doz. " " " " 1 65
Jersey cream yeast cake, 3 doz. 5c. " " " " 1 60
Victoria " " " " 3 doz. 10c. " " " " 1 80

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Canada.

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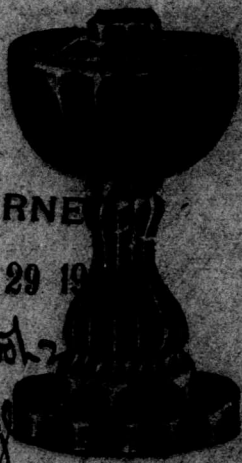
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