

**PAGES
MISSING**

THE
CANADIAN GROCER
 AND
 GENERAL
 STOREKEEPER

CIRCULATES
 IN EVERY
 PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
 in
Colman's Mustard

Peek, Frean & Co.'s

CELEBRATED **VENICE WAFERS**
FLORENCE WAFERS
CHERRY WAFERS



Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

VENICE WAFERS (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

CHERRY WAFERS are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

Chas. Gyde, Canadian Agent, Montreal.

RICE'S

R. E. J. HANFORD

Address:

This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and lard. You desire to sell Salt to housekeepers that will not get hard in the salt water, and that possesses the pure, sparkling, white color that first-class Salt alone can have. Educate them thoroughly by advising them to buy Coleman's Salt, and the results will give them confidence in your judgment forever after. They will say they do not care—certain to please.

“Educate your customers in regard to quality.”

(COLEMAN'S)

Established 1868

SALT

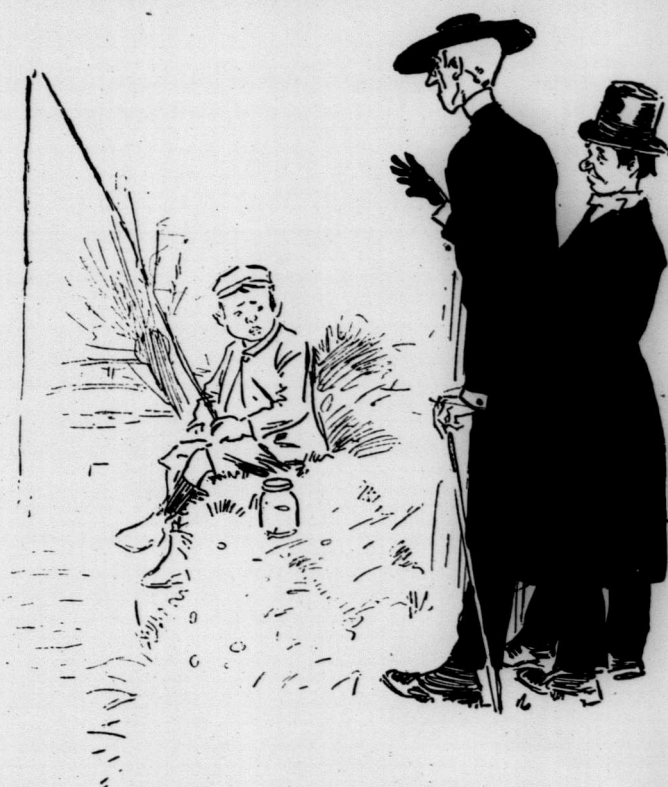
The T. D. Miller Paragon Cheese Co.
Ingersoll, Ont.
Agents—W. H. Owen & Co., Montreal
Lodge, Toronto, Vancouver and Victoria, B.C.

Miller's Paragon
Cheese.

Good Provis and Body Friends



MAGIC
BAKING
POWDER
PURE AND WHOLESOME
ONE POUND CAN 25¢
LONDON & CHICAGO
E. W. GILLET
TORONTO, ONT.



Cured and Packed Where Caught!

"Thistle" Brand Canned Fish.

One reason why the "Thistle" Brand of Canned Haddies, Kippered Herrings and Digby Chicken retain the rich, delicate flavor of the freshly-caught fish is because they are cured and packed right at the water side, where they are caught.

There is no dirt, no slime in the "Thistle" Brand to spoil the natural flavor. There are no "odds and ends" thrown in in a hurry. The "Thistle" Brand contains nothing but carefully-selected fish—**only the best will do for the "Thistle" Brand!**

The cost per tin, or can, to clean, cure and pack the "Thistle" Brand is without doubt greater than the cost involved in marketing any other Brand in the country, yet the high quality has been steadily maintained from year to year even in the face of strong competition. The "Thistle" Brand competes on quality and not on price. **It is the standard Brand of Canned Fish!** **Highest Quality Always.**

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale,
Montreal.

23 Scott Street,
Toronto.

Your advertising is done for you
when you handle——

JAPAN TEA

as thousands of dollars are being
spent, yearly, throughout Amer-
ica in thoroughly advertising this
delightful, invigorating beverage.

You don't have to wait for the
demand to come. The public
interest has been aroused from the
start, and the truly wonderful
qualities of Japan Tea fully sub-
stantiate all that is said of it.

**One sale means another and that
means a new customer.**

**For 5c.
and 10c.**

My two leading and most popular brands of 5c. and 10c. Cigars are the well-known "Pebble" and "Pharaoh." "Popular" because unequalled in their large sale, which increases steadily from month to month.

They are widely advertised. Grocers whom I have never met write me that they can't stand the pressure, that the demand for them has become so great that they must have one of my trial orders to include one or two hundred each of the "Pharaoh" and "Pebble" out of the assortment of a thousand or more which I will send them at my own expense. Let me send YOU that trial order.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

LYTLE'S SPICED GHERKINS.

Produced by Canadian growers.

Prepared by skilled Canadian workmen.

Preserved in Canadian-made Vinegars.

Why should they not be the best?

T. A. LYTLE & CO.

124-128 Richmond St. West,
TORONTO.

-Ask Your
-Wholesaler
-for Quotations.

"TILLSON'S FOR QUALITY"

TILLSON'S PAN DRIED OATS.

TRADE MARK - REGISTERED.

LUCAS, STEELE
& BRISTOL

MacPHERSON,
GLASSCO & CO.

HAVE YOU TASTED

Ceylon Green
TEAS?

If so, of course you will stock
with them.

Nothing need be said of their
Quality, seeing that they are sold
by the leading Houses in Hamilton.

British Teas

Grown in British Colonies.

BALFOUR
& CO.

W. H. GILLARD
& CO.

BISCUITS!



Not the common, every-day—but something dainty, crisp and palatable.

Carr's Original Cafe Noir AND Windsor Wafers

for afternoon and 5 o'clock teas.

FRANK MAGOR & CO.,

Canadian Agents, 16 St. John St., MONTREAL

THE AUER GASOLINE LAMP

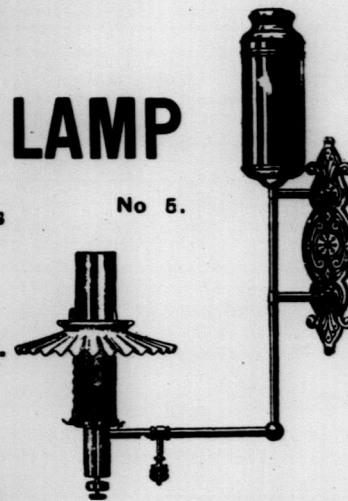
The Light of Eight Oil Lamps
for the Cost of Two.

**Safe,
Strong, Satisfactory.**

Covered by the broadest
possible Guarantee. The
construction, finish and
appearance are unequalled.

but it is your satisfaction which we guarantee. If
you don't like the lamp for any reason you can get
your money back. No other lamp in Canada is so
broadly guaranteed, for no other is as good.

No 5.



Write for Catalogue.

AUER LIGHT CO.

E. Simpson & Co., 1682 Notre Dame St.,
Moose Jaw, Agents for the Territories. MONTREAL.

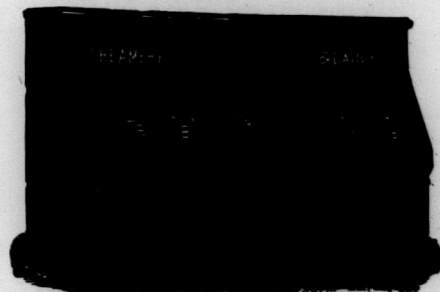
Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas
awarded at Montreal, Toronto and Ottawa Exhibitions.
Over 50 patterns to choose from. Proprietor of Aubin's
Patent Grocery Refrigerator, New Dominion, Imperial
Dominion, special improved Dairy Palace for Hotels—
all hardwood.

3189 Notre Dame St., MONTREAL.

CEYLON GREEN TEAS



BEST GOODS AND
BEST VALUE AT

Geo. Robertson & Son's

KINGSTON, ONT.

A PALATE TICKLER

Orange Marmalade

OF THE FINEST QUALITY.

7-lb. PAILS, 6 in Crate.
7-lb. SEALED TINS, 6 in Crate.
5-lb. SEALED TINS, 6 in Crate.

NOTHING—But the highest grade of Bitter Oranges and Extra Granulated Sugar used in the manufacture of this Marmalade.

W. H. GILLARD & CO., Wholesale Grocers . . . HAMILTON



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents	A. G. Snowdon,	10 Lemoine Street,	Montreal.
"	F. H. Tippet & Co.,	10 Water Street,	St. John, N. B.
"	C. E. Jarvis & Co.,	Holland Block,	Vancouver, B.C.

AN INDISPUTABLE POINT



PATERSON'S "Camp" Coffee

IS THE BEST

Producing a cup of delicious coffee at a moment's notice.

R. Paterson & Sons
GLASGOW.

Batty & Co.

ESTABLISHED 1824

LONDON.




OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia, and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED EVERY FRIDAY

THE

CIRCULATES IN EVERY PROVINCE

CANADIAN GROCER

AND GENERAL STOREKEEPER

VOL. XV.

MONTREAL AND TORONTO, MARCH 15, 1901

NO. 11

ADVANTAGE OF MEASURING AND WEIGHING GOODS.

LIKE others, I used to think it was not worth the time it took to weigh and measure everything that came into the store, until one day, on receiving some goods, I found a barrel of salt pork had been sent by mistake instead of breakfast bacon. When paying the bill the credit given me was 9 pounds less than what had been charged. I asked the jobber what this meant. He asked me if there had not been some taken out. I told him I could prove there was not, as I saw the barrel opened when received, and not a piece had been disturbed. The barrel was at once nailed up again and sent back. He then allowed me the full amount, but gave me

NO SATISFACTORY EXPLANATION.

Up to this time I had not the slightest doubt of getting all I paid for. On another occasion, I ordered a box of cakes. On investigation I found it contained only 14 pounds, and I was charged with 16 1-2 pounds, at 10 cents a pound. On claiming the shortage, which was 25 cents, I was told that they were the National Biscuit Co.'s goods, and the jobber was charged with the weight marked on the boxes, just the same as I had been. Suppose I bought five boxes a week just like this one, and did not weigh them, the result would be a loss of \$1.25 a week, or \$65 a year.

Another instance: A cake and cracker wagon stopped at my door. The salesman came in, asking if I was in need of anything. I told him I was not. "I have a bargain to-day," said he. "Let me show it to you." On opening a box which he brought in, he said: "These are regular 10-cent goods, but I will let

you have them for 9." I inquired how many pounds of cakes the box contained. "Twenty-one and a half pounds," was the reply. I weighed them in his presence, which, when done, **SHOWED A SHORTAGE OF 3 1-2 POUNDS.**

Had I taken his words my loss would have been 31 1-2 cents a week, or, allowing this to happen for one year, \$16.38—the wrong end of the bargain for me. One time I bought some butter in prints. The box being opened on receiving the same, I fancied the prints looked smaller than when buying them. On weighing one I found it was 2 ounces short of a pound. This led me to weigh every supposed pound in the box. The result was that on an average each print was 1 1-2 ounces short. The thought struck me, had I sold this butter, it would, through being weighed by some of my customers, lead them to think that I made a practice of cheating them by short weight. I know many customers who

WEIGH AND MEASURE EVERYTHING they buy. I wrote to the commission merchant from whom I purchased it, informing him that I would not sell the butter unless he made a reduction of 4 cents a pound, thus enabling me to make the same reduction to my customers. He was very glad to do this to avoid further trouble. I then sold the butter, telling the people that it was short weight, hence the low price. By this transaction I

GAINED NEW CUSTOMERS and strengthened the confidence which my old customers had in me. Another time I bought ten tubs of lard of 60

pounds each. On receipt of same I found, but not until after weighing one tub, that each one was marked 56 pounds net. This showed that there was an overcharge of 40 pounds, although, as the salesman afterward told me, this was done by mistake. Otherwise the tubs would have been marked differently. But had I not weighed one tub I probably would not think of looking to see if they were marked, and no one would ever have known the mistake had been made.

Late one afternoon two men drove up with a big two-horse team. They said they were farmers, and had sold all their load of potatoes, except twenty bushels, and they would sell them very cheap if I bought the lot, as night was drawing near, and they did not want to haul them home. I asked if they would measure them. One answered: "Yes, madam, we have the bushel measure right in the wagon." Just then I was very busy waiting on some customers, and being out of potatoes, told the

FAKE FARMERS

to carry them into the cellar, which they did. Before paying them I went into the cellar, and one look at their bushel measure convinced me that I was being duped. I went into the store telling them I was not satisfied about the measure, and turning to my little boy, told him to go and bring Mr. Heald at once, who would see that all concerned got justice. They, too, must have known that Mr. Heald was a policeman, for on hearing this they jumped into the wagon and drove off as fast as they could, neither waiting for money or potatoes. Afterwards I found there were fifteen bushels in the lot. It paid to measure them.

I think I have now shown that it pays to weigh and measure everything that comes into the store. By neglecting to do this we may lose money every day, either by mistake or fraud.—Mrs. Ellen Coyne, in *The Grocery World*.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE.

IN TINS
GUARANTEED TO THE TRADE

DURABLE
3000 TONS SOLD

**DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.**



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

THE GOD CHOCOLATE.

IT is one of the most sacred traditions of the Indians of Mexico to attribute a divine origin to chocolate. According to a Mexican legend of antiquity, it was Quetzalcoatl, the garden-prophet, who carried from Eden, where the first Sons of the Sun lived, the seeds of Quacahault, a tree which was above all the object of veneration for the population to which it furnished a food considered divine. So, full of gratitude for the prophet who had taught them to cultivate Quacahault, the people of America, from the Amazon to the Niagara, worshipped him under the name of "Votan," a name which, in the Tsindale tongue, signifies an adder clothed with precious or divine feathers. This was, in those far distant times, a most sacred title. They also called it the God Chocolate.

REPUTED ORIGIN OF CHOCOLATE.

Such is the tradition of Mexican mythology relative to the origin of chocolate. The primitive people of those American countries attributed marvellous properties to the almonds of the Quacahault, cocoa, which they used in preparing the primitive chocolate, a drink which in no way resembles that which is favored by our gourmets of to day. They prepared it with the cocoa beans, roasted in earthen vessels, then ground between two stones and mixed with cold water. This mixture they whipped up vigorously, and drew out the flavor by adding to it some Chili, a Mexican powder called also Axi, and of which the burning taste is much stronger than pimento. The people added to it a soup prepared from maize. The richer people sweetened it with Maguey sugar, a variety of fruit of the pineapple nature.

A HOME DRINK.

The ground and sweetened cocoa comprised the divine drink which was always kept ready for the service of Montezuma, the celebrated Mexican emperor, to whom it was always served in a tortoiseshell cup decorated with arabesques in gold. When

he had drunk the contents the cup was thrown into the lake which surrounded the palace of the sovereign, and from whence the Spanish conquerors recovered many incalculable riches.

The God Chocolate was the object of a great veneration on the part of the Mexican Indian. His admirers were not content with burning before his statue the odorous gum copal, but the fanaticism of some was carried so far that in the intention of being acceptable to the deified prophet they made several bloody cuts at the end of their tongues, which, it may be said in passing, effectively prevented the adorers from enjoying the products of the divine Cahuatl. These incisions were made with great ceremony, accompanied with religious dances, in which the whole tribe took part under the direction of their priests, leading the saraband or dance.

STANDARD DRINK OF THE SPANIARDS.

The first conquerors of the New World would doubtless find the chocolate prepared in the Mexican manner but little to taste, and they commenced by disdaining it; but when it was reduced with water to be drinkable they sought to profit by the cocoa, and added, to improve it for their taste, sugar, and aromatized it with vanilla or cinnamon. Thus prepared, it was an agreeable drink to the palate, and chocolate rapidly took the place of the ancient powdered soup of the Indians, and became the national drink of the Spaniards.

Thus the Spaniards were the first Europeans who utilized the grains of cocoa to prepare chocolate, of which, for a long time, they preserved the secret; so much so that during the war between Holland and Spain, Dutch seamen who captured Spanish vessels laden with cocoa beans threw them into the sea, calling them scornfully "crottes de brebis."

GROWTH OF THE USE OF CHOCOLATE.

However, the use of chocolate extended itself little by little all over Europe. It was introduced into France under the reign of

Louis XIII., and all the chocolate which was consumed in France at that period was imported from Spain. The manufacture of chocolate in France dates back to 1660, the period of the marriage of Louis XIV. with the Infanta Marie-Therese, of Austria. In 1659, a man named Chaillou David had obtained the monopoly of making and selling chocolate, a privilege which in 1666 was renewed to him for a further period of 29 years. His establishment was the first chocolate works in France, and was situated near to the Croix du Tiroir, at the corner of the Rue de l'Arbre-Sec, and the Rue Saint-Honore.

In 1692 the privilege accorded to Chaillou was conceded to Damame for a period of six years, and for the whole kingdom of France; but a year afterwards this privilege was withdrawn, and confectioners, grocers, and apothecaries were permitted to sell chocolate. In 1704 this liberty of manufacturing and selling chocolate was suppressed, and the King created revenues for himself in giving the right of selling chocolate as a hereditary privilege which one could purchase. In Paris 150 persons acquired the privilege.

One can easily understand that under such a condition the manufacture and the sale of chocolate did not assume any great proportions. One can better understand the precarious position in which French chocolate-making was when he is informed that in a visit which was paid in 1692 by the revenue authorities to learn the quantity of chocolate which the retailers of it had in their possession, they could only find 21 lb. 4 oz. of it.

The name of the merchant who was found with the largest quantity of chocolate in his possession merits being preserved for posterity. This was Rodolphe de Canvillet, silk merchant at the Palais de la Salle-Neuve, and in his shop was only found 10 lb.

CHOCOLATE INDUSTRY IN FRANCE.

Since that epoch, thanks to the reign of commercial liberty, under which our leading

Do your part and we'll do ours.

-WHICH IS-

-WHICH IS-

Send us your mail orders.

A guarantee of price and quality.

The Original Quick Shippers.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton.

Snaps... 99c. Great Bargains

(Daily papers are full of such catches.)

Here is an important item and requires a moment's attention :

Our Travellers have a great number of little lines of good goods at small prices, which we know will interest you, and which we desire to close out before the 1st of April—our annual stock-taking.

It would not be wise to say you don't think you want any; you would regret it. **Look out for him.**

James Turner & Co. Wholesale Grocers Hamilton



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



Choice Goods
Prompt Shipment
Right Prices
Clean Packages

PRUNES—California, all sizes, - boxes 25 and 50 lbs.
" —French, 90/100, - - - - 56 lbs.
" —Austria, Sphinx U., - - 25 and 50 lbs.
CURRENTS—Fine Filiatria - Cases and half-cases.
" —Amalias - " "
" —Crown Vostizza - " "
" —Fine Crown Vostizza " "

RAISINS—Grustan's Select, Arguimbau's F.O.S.

WRITE FOR PRICES AND GET A SURPRISE.

T. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., TORONTO.

French chocolate has been able to develop in a considerable and progressive way until it has now come to be considered as one of the most important branches of French industry. It merited a place at the Universal Exhibition of 1900 in proportion to its importance. It is to be regretted, however, that the French chocolate makers in general did not profit by that great occasion as they ought to have done. The Maison Menier, realizing the advantages that a universal exhibition would offer, showed in class 59 a large reproduction of the ship Triumphant, to commemorate the vessel which was the first to bear to France, to Louis XIV., chocolate manufactured at Martinique with cocoa and sugar gathered in that French colony. Whilst this vessel, the Triumphant, represents chocolate in the past, the firm had the happy idea of installing some representations which permitted the public to learn something of the industrial manufacture of chocolate. The importance of French chocolate-making merits recognition, and the Minister of Commerce has decorated with the Cross of the Legion of Honour, M. Lombard, who for 44 years has assisted in the prosperity of French chocolate and confectionery.

ANNUAL CONSUMPTION OF CHOCOLATE.

The annual consumption of chocolate at the beginning of the century was 25,000,000

lb. for all Europe, and to-day it has increased to 100,000,000 lb. As one sees, the virtuous prophet Quetzalcoatl, the God Chocolate, protects from above cocoa. It is without doubt he who inspired Her Gracious Majesty Queen Victoria with the idea of sending 100,000 boxes of chocolate as a gift at the New Year to her soldiers in the Transvaal, from whence Lord Roberts returned to his Sovereign one of these boxes, accompanied with the letter of a soldier who had received it, and whose life it had saved. The soldier having placed the box in his haversack, the cake of chocolate stopped a Boer bullet destined to kill him. Here was a miracle which can only support the legend of the God Chocolate, to whom we address the fervent prayer of continuing to favor the prosperity of chocolate-making. — The British Baker.

FROM GROCERIES TO INSURANCE.

E. E. White, who has successfully conducted a grocery business in Thamesville, Ont., for four years, has sold his business to D. E. Kennedy, Thamesville. Mr. White intends removing to Omaha, Neb., about April 1, where he has accepted a position with the New York Life Insurance Co. Mr. Kennedy will take possession on March 21.

INDUSTRIAL GOSSIP.

Those having any items of news suitable for this column will confer a favor by forwarding them to this office addressed to the Editor.

THE Newboro', Ont., canning factory started operations on Monday. The first few weeks will be devoted to making cans.

M. McElroy & Sons, flourmillers, Carp, Ont., are making extensive alterations to their mill.

The capacity of the White Fish Lake, N.W.T., flour mill has been increased to 2,000 lb. daily.

The Sydenham Valley cheese factory and plant is advertised for sale by J. N. McCoy, Wallaceburg, Ont.

On April 1 the summer freight rates go into effect throughout Ontario. The reduction will amount to about 20 per cent.

D. W. Hoegg & Son, Fredericton, N.B., who have several canneries in New Brunswick, have bought out the Maritime Pure Food Co., Woodstock, N.B., which they will in future operate.

J. A. Powell has bought the plant of the Farmers' Milling Co., Edmonton, N.W.T., which was recently damaged by fire. Mr. Powell proposes to build a new mill, repair the machinery and increase the capacity of the mill by adding a flax milling plant to the flour mill.



The Pacemaker

MacLaren's Imperial Cheese has paced and outdistanced all other potted cheese.

When ordering be sure you choose the winner.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited.

PICKLES

Special quotations on Domestic-Bulk and Bottled Goods. Finest Quality.

IMPORTED—We carry a full range of the best goods.

THE DAVIDSON & HAY, LIMITED

36 Yonge Street, TORONTO.

VANCOUVER GROCERS MEET.

Thirty members of the Retail Grocers' association were present at the meeting held in Welsh & Nightingale's store last evening, for the purpose of discussing plans for a better credit system. A committee of five was appointed to compile a blue book in which the business rating of each person will be given as well as the length of time he requires to get together the necessary money with which to pay his grocery bill. Another committee was appointed to adjust, if possible, the differences existing between the wholesale men and certain retail dealers. It is claimed that some of the wholesale men are injuring the trade by selling in small quantities to consumers. A committee of three will endeavor to find ways and means of stopping the general cutting of prices among the grocers. The next meeting of the association promises to be a lively one.—Vancouver Province, March 4.

TOOK HIM AT HIS WORD.

At his after dinner speech at the banquet served by the Natural Food Co., Niagara Falls, N.Y., manufacturers of shredded wheat biscuits, to the delegates to the recent convention of the National Retail Grocers' Association of the United States, held at Detroit, Mr. Perky,

president of the Natural Food Co., stated that if the association needed any help in the future, as it had in the past, its officers would not apply to him in vain.

P. G. Hanson, of Minneapolis, president of the association took him at his word and soon after called upon Mr. Perky and received a donation of \$1,000 for the association.

The spirit manifested by the president of this large manufacturing concern, if adopted generally, would do much to strengthen the position and influence of retail associations.

BISCUITS IN DINNER PAILS.

In the biscuit line the Wm. Paterson Co., Limited, Brantford, are finding a fast seller in their cream biscuits which they are sending to the retailers in a dinner-pail package, which, with its neat label, readily takes the eye of the customer.

John Robinson, general merchant, Grand Valley, Ont., has sold out to Warren & Graydon.

A deputation of Quebec members of Parliament have asked the Dominion Government to encourage tobacco-growing in Canada by the establishment of experimental stations, the appointment of inspectors, and the distribution of seed.

A STRANGE CAUSE OF FIRE.

Fire may be caused by a bottle of water standing harmlessly on a table. A correspondent writes to Fire and Water, showing how this may be the case:

In my laboratory the other day I detected the odor of burning wood, and, seeking the cause, noticed a tiny wreath of smoke rising from the counter. Setting aside a flask of water that stood close by, I sponged over the burning spot with a damp cloth. Shortly after I again detected the odor of burning wood, when, to my surprise, I discovered another burning spot on the table close to the water flask. The flask was standing in the sunlight, thereby concentrating the rays to a focus on the top of the table, acting in this case as a burning glass. A handful of highly combustible material was thrown over the burning spot, catching fire almost immediately. I cite this instance merely as a warning to chemists and apothecaries who may not realize how easily a fire may be started in their storerooms by the sun shining through bottles, flasks and carboys of liquid, converting them for the time being into burning glasses of great power. I have in mind now the instance of a fire originating in a storeroom from this cause.



QUALITY COUNTS—

Why purchase goods of inferior quality when you can buy

UPTON'S

Jams, Jellies, and Marmalade at the same prices?

The A. F. MacLaren Imperial Cheese Co.,

Limited

Selling Agents.

TORONTO

CANADA AND THE SOUTH-AFRICAN MARKET.

CAPT. WYNNE, of H. R. Ives & Co., Montreal, was a transport officer in South Africa during the year the Canadian regiments were at the front, and consequently learned just how Great Britain victualled and cared for her army. Recognizing that his observations would be made from a commercial point of view, THE CANADIAN GROCER has sought his opinion on the matter of Canada acquiring a share of the South-African trade.

He is firm in the conviction that if Canadian manufacturers and importers would study the market and adapt themselves to existing conditions, if the Canadian Government would see to it that we are placed in direct connection with the market, and that carriage charges are lowered, by the establishment of a line of steamers to ply between Canadian ports and Cape Town, and if there was a little more push and enthusiasm on the part of all concerned, Canada would develop an enormous trade in the South-African market.

"Did you see any quantities of Canadian goods while out there?"

"No, scarcely any. There was some jam, hay, butter and cheese. The packages of jam, I believe, were not filled, and the manufacturers seem to have tried to make as much profit as possible on the single transaction. They do not seem to have thought of building up a reputation and stimulating trade. I believe 300 tons of Canadian hay were thrown into the harbor at Cape Town. On the boat which took me over there was Canadian hay; some of it was good, but a good deal of it looked as if it had been taken off a marsh, and oftentimes we would find patches of thick, unpalatable clover sticks in the bales. The natural result is, the people of South Africa don't regard Canadian hay with favor. Of course, the Government bought it and distributed its purchases all over the country, whereas it should have confined itself to the best hay-producing districts. There was some Canadian butter there, but it went by way of England, where it was put into cans to make it portable. Our cheese, also, went via England, and the English middleman's big profit was tacked on to the price. I saw but little Canadian meat, biscuits, canned goods, bacon, flour, furniture, wagons, boots, or many other lines which we could supply as well as any other country trading in that market.

"Is it worth while taking steps to encourage this trade now?"

"Most certainly. If the war stopped to-day, South Africa would be importing

huge quantities of foodstuffs and manufactured materials for five years at least. Both the army and the people must be victualled, clothed and housed and the country itself can produce but little."

"Can you suggest any way by which we could enter this market?"

"First of all, we must approach the market in a commercial spirit. When one is dealing with army contractors one is not doing business with a Government, as some Canadian manufacturers and exporters seem to have thought. The purchasers are men who want the best goods for the least cost, and they know when they get value. What we want in South Africa is a commercial agent—not a passive agent, but an active commercial agent. Mr. Moffatt who has represented us there is a first-class gentleman, but he serves no material purpose by hobnobbing with Sir Alfred Milner, who does not buy a cent's worth of the vast quantity of goods going into the country. The Government should send a high-salaried man who will work and canvass for trade—a good commercial man, one who has proved himself worthy in business, not in politics. He should know this country and its manufacturers thoroughly and be able to recommend the proper sources of supplies. Moreover, he should make a study of South Africa's requirements and instruct the Canadian exporters in the art of putting up their goods in the proper style. For instance, we could make immense shipments of butter if our exporters would pack it in hermetically sealed tin cans as do the Englishmen with our butter or the Australians and Americans with their own. Our cold storage system is no good for this trade. Again, why do we not send potatoes as do the Americans who wash them and ship them in crates or boxes as they do lemons? There are many such pointers that could be thrown out by a competent man in South Africa.

"The best expedient I could suggest to work up the trade would be the running of a line of steamers from the supplying to the consuming market. Nearly all the goods we have sent have gone by England or New York. Sending them by England we incur an extra freight charge and a middleman's profit that would be wiped out if we traded directly. I am quite confident that we could profitably employ a line of steamers to ply at least monthly between Canadian and South-African ports. The people down there want our goods, and will give us the preference over American or German goods on every occasion, provided, of course, that they get even value. But

we must do business in a business like way—not a la politics. Let us send our cheese, butter, jam and flour direct and we will work up a wonderful trade in a short time. The number of lines of goods we could trade in is unlimited. The call for furniture is loud, and who can supply it more cheaply than we? A good wagon brings £75 in Cape Town, here it is worth \$60.

"I could wish your call for a direct line of steamers might be a loud blast that would sound in the Government's ears. We don't want to send our goods by New York, for the Americans watch our shipments and immediately put their finger on the spot to which they are addressed, using us as advertising agents."

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE Eby, Blain Co., Limited, have passed into stock a shipment of "Unique" safety lamp burners. The use of this burner precludes the possibility of the chimney breaking by falling off.

Buyers of Valencia raisins should communicate with H. P. Eckardt & Co.

"Cream of Wheat," as a new cereal on the market, is reported to be selling well.

Pillsbury's oatfood, in 2 lb. packages, may be had from H. P. Eckardt & Co.

"Blue Sky" Singapore pineapples are just to hand with The Eby, Blain Co., Limited.

H. P. Eckardt & Co. are offering canned clams at low prices. They are good sellers.

The Eby, Blain Co., Limited, have so far this season sold over three carloads of "Imperial" maple syrup.

T. A. Lytle & Co., the pickle manufacturers, Toronto, report that their shipments of "Sterling" brand pickles last week were the largest in the long history of the firm. "These pickles grow in favor with the trade straight along," remarked a member of the firm.

The "Salada" Tea Co. has received a letter from S. Forgette & Co., Sudbury, Ont., which reads as follows: "Kindly ship to us one 60-lb. box of 'Salada' Ceylon green tea in ½ lb. packages; also kindly send a few samples with it. We have only tried 10 lb. of it, and it has given both us and our customers the very best satisfaction."

On April 1 the summer freight rates go into effect throughout Ontario. The reduction will amount to about 20 per cent.

TWO SNAPS FOR QUICK BUYERS.

FRENCH PRUNES } **3¹/₂ CTS.**
HALLOWEE DATES } **LB.**

SEND IN YOUR ORDERS BEFORE STOCK IS EXHAUSTED.

THE **EBY, BLAIN CO.,** LIMITED

Wholesale Importing and
Manufacturing Grocers.

TORONTO.

A NEW OYSTER.

OYSTERS of a size greater than the far famed Olympian, and almost comparable with those from the east, are to-day a marketable British Columbian fish. They are little smaller than the eastern variety, but are quite as salable, and are pronounced by those who make a study of piscatorial life to be equal to any other kind of a shell fish sold. It is now about a week since the little unknown native made its first appearance in Victoria, or in fact since it was first discovered.

An Indian, well known to the fish dealers, was the discoverer. He makes his living by fishing, and usually employs his time in the Straits, catching at times a few dozen fish and then coming to Victoria in his unpretentious little dug-out to market them. One day last week he was loitering about Discovery Island after Indian fashion, when he happened to locate in the mud by the sea shore what might have seemed to him at a casual glance to have been an ordinary clam, but which, on investigation, proved to be a very valuable variety of oyster.

He looked around the beach still further, and finding some more brought them in to Brown & Cooper, of this city. The latter, of course, gave every encouragement to the

dusky aborigine, and have been fortunate thus far in being able to keep a small supply of the oysters in stock. The extent of the new oyster bed remains to be determined. It lies in shallow water, and, being only about 10 miles from Victoria, is likely to be well explored before long.—Times, Victoria, B.C.

MRS. W. H. SEYLER DEAD.

Mrs. Mittie Seyler, the wife of W. H. Seyler, broker, Wellington street west, Toronto, and a daughter of Hon. Senator S. Merner, Berlin, Ont., died at her late home, 204 Cowan avenue, Toronto, on Saturday night. Mr. Seyler, who had only been married about two years, has the profound sympathy of THE CANADIAN GROCER and his many friends in the trade in his bereavement.

TEA GROWING IN AUSTRALIA.

We learn that the Minister of Agriculture of Victoria has decided to apply to the Government of India for a small quantity of seed of the tea plant, for distribution among farmers and others who are disposed to experiment with its cultivation in the colony. That the tea plant flourishes there has been ascertained, but whether it can be grown

profitably in competition with producers who have the advantage of cheap coolie labor is another question.—Home and Colonial Mail.

CANNED SALMON FUTURES.

Coast mail advices regarding future salmon report as follows: "We are not able to learn of any figures being named for Columbia river or Puget Sound 1901 pack. We are in receipt of confirmed sales of Fraser river 1901 pack of sockeyes at the following figures: Talls, 21s. by sail ex ship London, 22s. overland; flats, 23s. by sail ex ship London, overland 24s.; half-flats, 28s. by sail ex ship London, 29s. overland. This sale does not carry first deliveries, but after a certain quantity has been packed and delivered on previous contract sale. It is said that sales have been made for early delivery for shipment to Liverpool at an advance on the above figures."

A general store has been opened at Brule Corner, N.S., by A. Forbes and John Hogan under the style of Forbes & Hogan.

E. Lepage & Co., departmental merchants, Montreal, have assigned, and a meeting of their creditors is to be held to-day (Friday).

In Every Country, in Every Climate—

Lea & Perrins'

"Sauce"

J. M. Douglas & Co.,
Canadian Agents, MONTREAL, QUE.

is considered sublime.
There is no other like it.

THE FIRST MESSAGE FROM MARS.

"To Nicola Tesla, via Wireless Telegraphy Route, Earth : Please put me in communication with The Computing Scale Company. Have just heard of the Moneyweight System. Must adopt it here."
MARS.

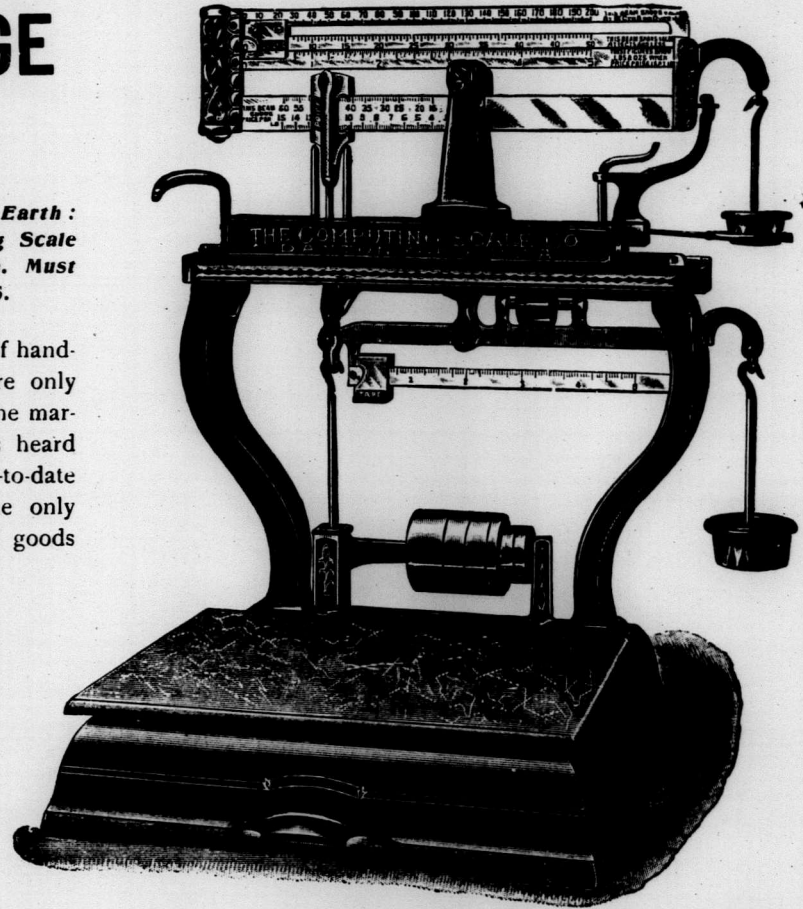
There is no place in the universe that our system of handling merchandise would not be acceptable if it were only known. With the 95,000 scales that we now have on the market it looks, however, as if some one besides Mars has heard of them. They should be in every well-managed, up-to-date business house selling goods by weight, for it is the only SYSTEM by which you can sell one dollar's worth of goods and realize one hundred cents in return.

Sold on easy monthly payments.

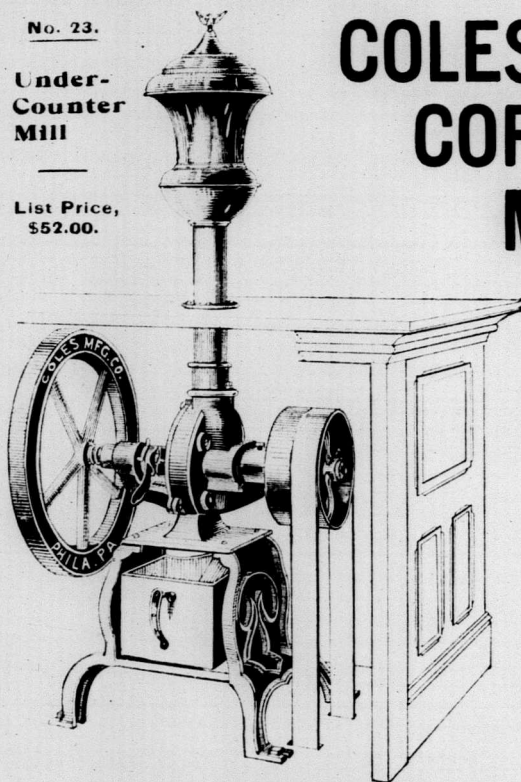
THE COMPUTING SCALE COMPANY

DAYTON, OHIO.

Moneyweight Scale Co., No. 47 State St., Chicago, Ill.
Moneyweight Scale Co., Nos. 50 and 52 Franklin St., New York, N. Y.
J. B. Poirer, Dist. Agent, No. 1662 Notre Dame St. Montreal, Que., Can.
L. A. Davidson, Dist. Agent No. 104 King St. West, Toronto, Ont., Can.



No. 23.
Under-Counter Mill
List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.
Our Grinders wear longest.

Agents
TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Canadian Grocers will find in

Rowntree's ELECT Cocoa

a most welcome and profitable addition to their stock ; one that will make and keep customers.

Its great economy (requiring about one-half the quantity of other Cocos to produce a beverage of equal strength), its easy digestibility making it readily assimilable to the most delicate constitution, its fragrant aroma and its delicate flavor all combine to make it one of the most popular and satisfaction-giving Cocos on the market.

As a warmth-giving, nourishing and flesh-forming food beverage, Rowntree's Elect Cocoa can be heartily recommended.

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MONTREAL 232 McGill Street,
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LONDON, ENG. 109 Fleet Street, E.C.,
J. M. McKim.
MANCHESTER, ENG. 18 St Ann Street,
H. S. Ashburner,
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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

**A BUSINESSLIKE DEMAND FROM
BUSINESS MEN.**

THE Federal Government should have no hesitancy in establishing an assay office in Vancouver in accordance with the petition of the business men of that city.

A couple of years ago the Provincial Government of British Columbia established an assay office in Vancouver, with the result that a quantity of gold has been purchased by the banks in that city. But the extent of the Provincial affair is not great enough to attract to Vancouver the large quantity of gold which it is possible to attract there. "What is really wanted," to quote the 1890 report of the president of the Vancouver Board of Trade, "is action by the Dominion Government, and either the establishment of a mint or an assay office on a larger scale, where the market price would be paid for all gold offering."

The request of the Vancouver merchants is based on no visionary scheme. Its basis is business.

The news of the rich strikes of gold which had been made in the Klondike began to reach the outside world about the middle of

1897. By the time the output of 1898 was coming upon the market from the Klondike the Government of the United States had established an assay office at Seattle, Washington State, and thither Klondike gold went. To that city also went the great bulk of the business on Klondike account instead of to cities like Vancouver and Victoria in British Columbia; for where the gold is assayed there is the merchandise for the mining camps bought. And not only merchandise for the mining camps, but there is a great deal of money spent on articles for other purposes.

It is true the merchants of British Columbia are gradually receiving a larger share of the Klondike trade, and when the direct line of steamers from Vancouver to Skagway, which the C.P.R. is to put on when navigation opens, are running, they will receive a still larger share. But, as long as nearly all the gold from the Klondike goes to Seattle to be assayed, the business men in the British Columbian trade centres must be under disabilities which they should not be under and which it not only within the power but within the province of the Federal Government to remove.

The United States Government took action four years ago to assay Canadian gold in order to secure Canadian trade. And it has admirably succeeded in its efforts, for Seattle has developed enormously since Klondike gold came to its office to be assayed. After four years it is surely time for the Canadian Government to do what it should long ago have done. And it is to be hoped that the proposed legislation for the establishment of a mint at Vancouver will not be, like other legislation of a business nature often has been, shelved for a subsequent session.

A MATTER FOR CAREFULNESS.

Grocers, as a rule, thoroughly understand the susceptibility of tea and various prepared foods to absorb the flavors of coal oil, fish, and oranges. But, of course, there are exceptions to every rule, which explains the fact that all grocers are not as careful in this particular as they should be.

Inexperienced clerks may be the cause, but it is the duty of the employer to train his employes in regard to such matters.

HEAVY LOSSES IN CHEESE.

THE past season has not been a profitable one to cheese exporters. Even before the close of navigation it seemed impossible to make sales that would allow a margin of profit, prices across the ocean showing only a slight advance on those paid by buyers at the Canadian boards.

But, since the close of navigation, holders have suffered decidedly heavy losses. Influenced by the buoyant tone of last summer's market, the most sober judges of the market thought that prices would advance during the winter, as they did last year. Accordingly, all the offerings on the boards last fall were taken at full figures, in the face of a falling market in England. Prices ruled from 11 to 11½c. This would have been a safe investment in the season of 1899-1900, for cheese was quoted at 12¼ to 13c. in March, 1900.

But the market fell, in spite of the most heroic efforts of the holders here. The law of supply and demand would have its way, and dealers are now clearing at 9 to 9½c. For months a struggle was stubbornly maintained with English buyers, but finally Canadians were compelled to yield to do business. The chief reason for this drop seems to have been that stocks were heavy; many holders were speculating on the experience of the last two profitable seasons. The make of October and November cheese was also exceptionally heavy, owing to the mild weather that prevailed late on into the fall.

The amount of cheese estimated to be held in storehouse in Montreal now is variously estimated from 115,000 to 125,000 boxes. The consumptive demand in England is improving since the decline, and all these goods will likely be wanted before the next season opens, which will not be for two or three months.

THE LEADERS IN BUSINESS.

It is much the same in business as in a foot race, the leaders are usually far in advance of the majority of their fellow competitors. It is the good training in the one as well as in the other instance that causes these things to be.

A NEW CANNED GOODS SCHEME.

ANOTHER scheme is pending for the purpose of putting the canned fruit and vegetable industry in Ontario on a more satisfactory basis. This was the object of the meeting of the executive committee of the Canadian Packers' Association in Toronto last week.

Very little is at present known regarding the details of the scheme, as the packers are guarding it with a great deal of secrecy. Enough, however, has been learned to give our readers its general outline.

The scheme in reality is a two-fold one, its purpose being both to curtail the pack and regulate the selling price.

The pack of peas, corn and tomatoes last year was, by the members of the association, over 700,000 cases. This does not represent, however, the total output in the country, for, with what the independent factories put up, the aggregate must have been over 1,000,000 cases. For home consumption this is in excess of the requirements, with the result that as the spring approaches some of the factories, particularly those in the association, find themselves with larger stocks on hand than is desirable. To remedy this it is now proposed that each member of the association shall curtail his pack by 30 per cent.

In regard to the disposal of the pack, it is the intention to do so through the medium of a syndicate which will undertake to buy outright the output of each factory, paying a fixed price for the same. The price at present under contemplation is said to be $67\frac{1}{2}$ c. per dozen, a moderate figure if it is true. Should, however, any one of the packers prefer to sell the whole or part of their pack they will be at liberty to do so, but the price must not be less than the fixed figure, while anything in excess is to be handed over to the syndicate.

A firm of Hamilton lawyers is understood to be the promoters of the syndicate scheme, which will not be undertaken until all the members of the association have subscribed to the agreement. The proposal, if consummated, will go into force in June next.

If finally adopted, it remains to be seen whether the scheme will be more successful than the many which the association has

launched. The association has tried the experiment of selling through a committee with a central office in Toronto, but the scheme collapsed before it was a year old. Time and again it has made a fixed price and time and again it has proved abortive. Before the pack of 1900 came upon the market the price was fixed at which it should be sold, but, while many undoubtedly kept the agreement, there were some who did not. And to make matters worse there were independent packers who sold at $12\frac{1}{2}$ c. per doz. below the association figures. The distracting elements outside were undoubtedly greater than those within the association. It has for some months been known that the agreement of last year would not be renewed for next season's pack unless the independent canners could be brought into the association. Members of the association have time and again told THE CANADIAN GROCER this. And their explanation was that they did not propose to any longer stand by with their hands tied by an agreement while the independent packers did business.

The present scheme is, no doubt, more ambitious than any of its predecessors, but we doubt whether it will be any more successful. It is not based upon sound enough economic conditions to be so. We shall return to this subject in our next issue.

LEMONS CHEAPER.

The boom in lemons is over, and prices have fallen to where they were two months or so ago, namely, \$2.50 to \$2.75 per box, a decline of 50c. during the week.

The advance in prices, it will be remembered, was due almost entirely to the great demand for lemons occasioned by the prevalence of la grippe, not only in Canada, but throughout a good part of the United States.

The advance was naturally followed by an increase in the shipments of the fruit to American ports. Now the demand has fallen off, and prices have sharply declined.

A GENERAL ADVANCE IN ORANGES.

There is every probability of an advance in Californian navel oranges. Owing to the fact that several cars have been refused

by buyers because of the amount of waste, the growers have determined to ship no more stock this season, except in refrigerator cars.

As this will entail an increase of 25c. per box in transportation charges, and, as the first cost—the value of the fruit at the primary market—is as high as it has been for some time, it looks as if prices must go up.

In Valencia oranges, there has already been an advance of 25 to 50c. per box. This rise is due entirely to supply and demand. Offerings are becoming reduced, and a good movement continues.

PORK AND LARD REMAIN FIRM.

THE present condition of the hog market would lead one to expect a continuation of the present high level of values holding on pork, lard and all hog products.

The advance has never been a speculative one. It appears to have been brought about by the fact that consumption has exceeded production. Even yet, with all the high prices, packers report that shipments are well above those of last year.

On the Montreal market hogs are worth about $6\frac{3}{8}$ to $6\frac{3}{4}$ c. per lb., against $5\frac{3}{4}$ c. this time last year. Dressed hogs are quoted at \$8.60 per 100 lb., against \$6.75 to \$7 a year ago. Yet these prices are not bringing forward all the supplies that are wanted and every indication points to a decreasing movement. If the hogs were in the country they would certainly be brought forward now, and it must only be concluded that a sufficient supply is not in existence and will not be for some months, at least.

Wholesalers report that they have difficulty in getting lard at market prices. One packer is selling in a jobbing way at \$2.10 to \$2.15 per pail, while another is asking \$2.30 to \$2.35 from the factory. Stocks of lard held throughout the world and afloat on March 1 show a slight increase over those of February 1, but not the increase one generally sees at this time of year. On February 1, stocks were calculated to be 187,893 tierces; on March 1, they were 191,380. Last year on March 1 they were 277,942 and the year before 378,900 tierces.

There is one feature worth noting that must affect the value of hogs. In the hog-raising districts corn is worth 50c. per bush., against 25c. per bush. in 1899 and 1900.

A CORNER FOR CLERKS.

By W. T. Robson.

This department being for clerks contributions from them are solicited.

"IF things in Canada are as good as you say in the last 'Corner,' " writes a clerk, "how is it there are so many young men out of employment in our cities at the present time?"

There are a number of reasons for the above state of things which we all know exists at the present time. For years people, and young men especially, have been flocking to the cities and large centres of population. Many of these come in without any special training in any given direction. Most of them have a good education, so far as school training goes, and hope to get a situation at bookkeeping, which seems to be the favorite employment. Failing this, they try and get in some store as a clerk. Thus we find these two occupations, which I believe require a special training, very much overcrowded with inefficient applicants which tends to reduce the wages of competent men. A business acquaintance had need of a bookkeeper so he placed an advertisement in one of the city dailies. As a result he had 79 applications. He assured me of that number 90 per cent. were not qualified to fill the position. Young men come into the cities from the country hoping to get away from the toil and the drudgery of country life. They crowd the streets all looking for a "soft snap," as they term a situation with little work and good pay, which is as hard to find as the proverbial "needle in the haystack." Many of our people think our educational system at fault, believing it tends to turn out too many school teachers, bookkeepers and people who expect their school education to give them a living. A mechanic has many chances for getting a situation to a man who has no trade. Possibly the establishment of industrial courses in the schools of our larger towns may tend to lessen this evil. The rural papers also should advise young men who have no trade of the state of the labor market, and the hopelessness of going to a city to seek employment. A young man without a trade, but with a school education, has a much better chance in the country than he has in the city. Farming successfully now requires education as it is daily becoming more scientific. Among our artisans are plenty of men who are cultured and well read. The trouble is so few of our young men are well trained in any given direction. This country is overrun with indifferent young men. Mediocrity abounds. There is much room at the top. Half-way clerks are plentiful and

really good ones scarce. Competition is all at the foot of the ladder, not at the top. Good men are constantly being sought for in every vocation.

"Miss B."—Do you approve of a young lady working as bookkeeper in a grocery store?

This is the first lady who has written to this department. In common with all other clerks, I have great respect for any young lady who ornaments a store at the desk. If she conducts herself with dignity, she will always command respect, both from clerks and customers.

"Early closing" seems to be the topic all over the country. Saturday night earlier closing is also in vogue. The merchants see the wisdom of this movement which involves more leisure for the clerks, who will show their appreciation with redoubled vigor in their work. The weekly half-holiday during July and August is also growing in favor, even very small places are falling into line. As the darkey preacher says, "De earth do move." Let the good work go on. The public should be told early about these changes, so they may become educated to the movement.

"W.E."—Am employed in a grocery store that makes a specialty of "seeds." How can I get information regarding the different kinds?

By reading seed catalogues and conversing with grocers regarding the results they have had from the various varieties. It is an interesting study and one which will require considerable research, but one which you will enjoy. Learn the germination periods of each variety. It is a valuable knowledge for a clerk to have, and often prevents serious difficulty for the dealer. For instance, parsnip seed is considered worthless when two years old, but beet seed will keep much longer. All seeds are better for bedding fresh, as they grow sooner and stronger.

"T.B."—We are now selling a large quantity of eggs. How can we deliver them without breakage?

Some of the boys use excelsior. It comes to the store used in packing confectionery and glassware. A little in the bottom of a paper bag will take away the jar and prevent breakage. One lady asked one of the boys when he first started bringing eggs in that way, if he brought the hen's nest also. There are wire egg carriers sold, but, as they take up so much room, some of the boy's don't like them. I have also seen them made the same as an egg case with paste-board partitions and they work well. The

difficulty is to always get these carriers back to the store, so often they are left with the eggs.

TORONTO GROCERY CLERKS MEET.

THE regular monthly meeting of the Toronto Grocery Clerks' Association was held on Tuesday evening in the Temple Building. The vice-president, James McGrath, occupied the chair. The attendance was not as large as usual.

Before the business of the evening was commenced the members were treated to several selections of music, etc., by M. G. Wright's graphophone. D. O. McKinnon, secretary of the Toronto Retail Grocers' Association, who was present, gave a short address, complimenting the association on the useful and substantial work it has done since its reorganization. He believed that while every effort should be made to have the meetings interesting, the important point was that they would be helpful to the members both as men and as grocery clerks.

R. H. Hudson, ex-president, agreed with the speaker and expressed confidence that it was the desire of all members to become better acquainted with their business, to make themselves better clerks and to better fit themselves to conduct a store of their own when opportunity should be presented.

In order to have arrangements made in ample time a motion was carried that the annual picnic of the association be held on May 24 at Centre Island, Toronto.

President Bradley, R. H. Hudson, W. C. Linder and Wm. Bail were appointed the committee to secure contributions for the picnic.

A games committee, composed of R. Hellstrop, James McGrath, M. G. Wright and the president, were appointed. It was suggested that they make provision for a game of football and challenge the Grocers' Association, but, as some of the clerks thought the grocers are too good "kickers" a baseball team will likely be organized.

Short addresses were given by Geo. Riley and R. H. Wright on "Large Fruits." Mr. Riley emphasized the necessity of thorough study of all fruits, foreign and domestic, green, dried and preserved, and the best methods of handling them. Mr. Hudson referred to the consumption of large fruits in London; the founding of the navel orange industry of California; the disappearance of the red banana, and the apple industry of Canada. He drew attention to the fact that growers frequently gather their fruit, especially apples and pears, before it is fully matured. Fruit gathered too soon, he declared, soon results in the rind shrivelling and giving the fruit a soft, leathery and unattractive appearance, and, through not being properly supplied with the juices and saccharine matter which are formed during the last stage of the fruit's development, do not keep as long as they should.

INTEREST IN PEANUTS.

THE value of nuts for food is exciting much popular interest, and the peanut particularly (which, however, is said to be not a nut at all but a legume) is coming to be looked at in a new way. Instead of belonging in the class of useless between-times chewables, like gum, we are learning that the peanut has an exceedingly high food value, and may be used as an important feature in the regular diet. And it appears that the common idea about the indigestibility of the peanut and nuts in general is due to the fact that these things have been so generally misused. Being rich,

CONCENTRATED FOOD

it is no wonder that the eating of a quantity of nuts after a hearty meal may cause distress. And to nibble at nuts between meals is simply to add more meals than the system can take care of. It seems that the only proper way to use nuts in any quantity is to make them a recognized part of a substantial meal, and that this use of them is satisfactory, hygienic, and economical.

The newspapers have been printing numerous articles lately, giving particulars about the peanut industry, but not in such a scientific or trustworthy manner as we may expect when the real importance of the

PEANUT AS A FOOD

is more widely understood, and it is looked upon as a more dignified sort of a crop. The Southern States are not to have a monopoly of peanut growing. Reports come from the State of Washington of successful peanut culture there; and Oklahoma has entered the market with a crop of 75,000 bushels.

The whole crop of the United States is said to be about 5,000,000 bushels, the bushel weighing about 22 pounds. This is estimated to be only about one-fifth of the world's crop, Europe receiving some 400,000,000 pounds each year from Africa and Asia (principally Mozambique and India), most of which is turned into oil at Marseilles and other seed pressing centres. It seems that there should be a great increase in peanut oil production in this country with a correspondingly greater demand for the nuts. We might just as well produce here the only products which the pressers of Marseilles are able to send us under one name or another.

NEWSPAPER STORIES.

One of the newspaper peanut stories states that peanuts are being used largely to adulterate roasted coffee. No doubt they would be if they were a desirable adulterant, but roasted peanuts do not draw like coffee, and add nothing of value to a coffee mixture. When the

coffee man wants an adulterant he can do better than use peanuts.

ONE UNFORTUNATE FEATURE

of the peanut business is the bad roasting which a large part of the goods are subjected to. A great part of the peanuts eaten from the shell are roasted by street vendors or in small shops and the apparatus used for the work is often of the crudest sort. Any sort of cylinder— if tight enough to hold unshelled peanuts, mounted so a strong arm can make it go around with some regularity, and arranged with a heat supply sufficient to scorch things—is considered a practical machine for this work, and the words "peanut roaster" have come to be a term of reproach as applied to things mechanical. The possibilities of these machines for bad roasting may be easily investigated by buying a bag of street roasted nuts. In most cases it will be found that some of the nuts are quite raw, while others are disagreeably over-roasted. No matter how badly a roast may turn out, the vendor's only concern is to turn it into nickels. The dissatisfaction of a chance customer is not likely to hurt him except as it hurts the whole peanut business, and that is too big a thing for him to bother about. If a bad roast were more evident before the nuts are shelled, the purchaser would be able to buy with some discrimination and the vendor who had a real roaster would get all the business.

PEANUT ROASTING.

Roasters of peanuts on a large scale, who are directly responsible for the character of work produced, understand that while peanut roasting does not require as much expertness on the part of the operator as coffee roasting, it does call for a machine which gives an equally perfect distribution of the goods so that each nut will be roasted to precisely the same degree. And there is no doubt that the liking for peanuts would be much increased if all the goods offered were uniformly roasted to the proper point. One house, at least, has won considerable success with "package peanuts," and this based, undoubtedly, on the uniform excellence of the roasting. The great advantage of the small roaster is that it meets the buyer's prejudice for a pocketful of hot peanuts; but this should be secured either by the use of a warmer to keep nuts hot after they have been properly roasted, or by a properly constructed small roaster which would do work comparable with that of the best big machines.

The Tecumseh grist mill, Chatham, Ont., was burned on Wednesday, last week. It was insured for \$1,600.

PUMPKIN FLOUR

WHOLESOME ♦ APPETIZING
ABSOLUTELY PURE

A new and convenient form of the delicious pumpkin—with all the delicate flavor of the fresh fruit—but without the many inconveniences and labour of preparing.

TO THE GROCERS

In attractive packages, of salable size, per case of 3 doz. packages \$2.70.

FOR SALE BY ALL JOBBERS.

THE MORSE PUMPKIN FLOUR MILLS
LEAMINGTON, ONT.

Cooney's Blue.

in SQUARES or BAGS.

Brightest, Bluest and Best.

When you sell this Blue you sell the best there is on the market, but not the highest priced.

Made in Dublin by

Cooney Manufacturing Co., Limited.

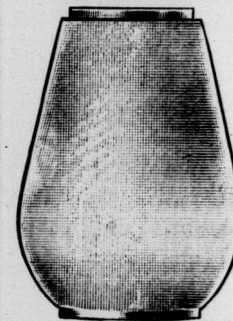
Send for a trial order to

A. Waddell & Co., 60½ Front St. East,
TORONTO

Wm. H. Dunn, St. Paul Street, Montreal

Selling Agents for Canada.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation
in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,
Limited

"Gleaner" Office. . . . KINGSTON, JA.

VINEGAR —Without that sharp, acid taste.

VINEGAR —That leaves a delightful, lasting sensation on the palate.

VINEGAR —Of guaranteed strength, mellowness and flavor.

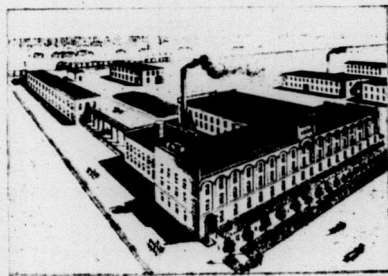
VINEGAR —Specially adapted for pickling purposes, with keeping qualities unexcelled.

VINEGAR —Produced from the highest known ingredients, by a strictly scientific process.



IMPERIAL WHITE WINE

HAVE YOU TRIED IT?



THE WALKERVILLE MATCH CO., LIMITED

Manufacturers of the Celebrated

Maple Leaf, Crown,
Knight and Imperial
Parlor Matches



The well and favorably known

Hero and Jumbo
Sulphur Matches

Our Leaders that give the dealers a big profit: { Imperial Parlor, 1,000 matches, to retail for 5 cents.
{ Jumbo Sulphur, 1,000 " " " 5 "

Our goods are put up in neat and attractive packages, and are for sale by all first-class grocers

"KENT"

BAKED BEANS

are as near the genuine old-fashioned Boston Baked Beans as skill and machinery can make them.

They are put up in 2 lb. flat tins to retail at 10c., leaving a good margin of profit for the retailer.

Order a case from your wholesaler and introduce them, or write direct for a sample can.

THE KENT CANNING CO. Limited - CHATHAM, ONT.

The Trade and the Public

alike "Pin Their Faith" to
"SALADA" Ceylon Teas---superior worth
 has brought this about, nothing else.

And now comes **"Salada" Uncolored Ceylon Green**,
 as a "Rival" to Japans. It is a better tea, therefore
 "Down" will go Japans---"Mark our Words."

Correspondence Solicited.

Samples Cheerfully Mailed.

Address, **"Salada,"** Toronto or Montreal.

TRADE CHAT.

U. N. Demers & Co. have started as grocers in Montreal.

Hebert & Caouette are opening a general store at Thetford Mines, Que.

Camilla cheese factory will in future be conducted by a joint stock company.

The Imperial Fruit and Produce Co., Limited, Winnipeg, is applying for incorporation.

Fire did about \$1,000 damage to the grocery store of John Forester, grocer, Brampton, Ont., on Sunday.

E. Howles, grocer, Woodstock, Ont., has bought out Wm. Toull, grocer, Ingersoll. He took possession last week.

The London, Ont., Tobacco Company, Limited, share capital \$50,000, have been incorporated to acquire the business at present carried on by Horatio Wigle, at London.

Jas. Herron & Son, grist millers, have sold their mill to John G. Haggart, M.P., who formerly owned it. The mill will in future be under the management of Geo. B. Jones.

Prof. Robertson announced last week that the steamship companies would this season put in improved ventilating fans and refrigerating chambers for the introduction of cold air.

A Halifax provision dealer last week discovered that a number of turkeys he

had just received from Prince Edward Island had been filled with oats to increase their weight.

The grocery stock of Mrs. Wm. Milne, corner Tecumseth street and Farley avenue, Toronto, was damaged to the extent of \$300 on Friday, last week. It was fully insured.

The name of Mr. Innes, of the Simcoe Canning Co., Simcoe, Ont., has been substituted for that of Pintley & Co., who had concessions from Tilsonburg, Ont., if they would establish an evaporating factory there.

A. M. Tyson, fish dealer, Vancouver, has left that city for Dawson with a car-load of fish. Mr. Tyson expects to be absent some weeks. His will be the first shipment of the kind that has gone in from Vancouver.

Excise officers seized a tobacco mill and a large quantity of tobacco owned by Roel Leveille, Pointe aux Trembles, Que., on the ground that the tobacco was being made illicitly, no excise duty being paid. It is said that the mill has been in operation for months.

W. E. Baker, who has for several years been employed with Spratt & Killen, grocers, etc., Lindsay, Ont., has bought out J. Duck, grocer, of the same town. Mr. Baker will take over the business on April 1. He intends to enlarge and renovate the store.

At a well attended meeting of South Ontario farmers at Whitby, Ont., addresses were delivered by the Hon. John Dryden, C. C. James, and Dr. Sutherland in regard to beet sugar making. A resolution was passed by the meeting appointing a large committee representing Ontario, York, Simcoe, Durham and Victoria counties, to "take such steps in organizing the farmers as will lead to successfully interesting capitalists in these, some of the finest farming lands of the Province, as a field for the establishment of beet sugar industry."

DEAD BEATS IN KINGSTON.

The Kingston Retail Grocers' Association held an important meeting last week. There was a good attendance.

A dead-beat list, which contained a great many names, including those of several prominent citizens of Kingston, was presented.

Secretary Gilbert was instructed to write to the managers of the local flour mills and biscuit factories, protesting against their custom of selling to consumers in small quantities, and asking that the practice be stopped.

Messrs. T. H. Johns and J. Gilbert were appointed delegates to wait upon the Ontario Government, asking for legislation to suppress trading-stamps.

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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, March 14, 1901.

GROCERIES.

THE feature of the wholesale grocery trade this week is a decline of 20c. per 100 lb. in the price of all refined sugars, in sympathy with a drop of 25c. in the United States. The effect of the decline caused a momentary falling off in the demand, but business has improved during the last few days. This is the only line in which any quotable change has taken place in prices. Generally speaking, the wholesale grocery trade is rather more active than it was a week ago, although the volume is still light. Canned vegetables are in a little better demand, and prices are much the same as before. Although, if anything, the tone of the market is steadier. A moderate business is doing in canned fish. The demand for coffees is fairly good. Syrups and molasses are in moderate demand. Spices are quiet with the market generally steady as to price. Rice and tapioca continue in moderate demand. The tea trade is on the whole a little better, with prices firm on fine teas. Currants and raisins are quiet and both are rather easier in the primary markets. Prunes are meeting with a steady demand. Payments are fair.

CANNED GOODS.

The feature of the canned goods' trade is the proposed scheme for the selling of all the output of the Packers' Association through a syndicate. As we noticed last week the executive committee was in session to consider this matter, and it is believed that the scheme only lacks the signatures of a few of the members to become an assured fact. Further particulars in regard to this matter will be found on our editorial pages. As a result of this scheme there is a rather better feeling in regard to prices, although no actual change has taken place. The demand is also a little better for canned vegetables, although no large lots are changing hands. There are a few lots being offered at figures below the association

prices, but there is at present little inducement for buyers to anticipate their wants. The ruling price for tomatoes to the retail trade is 75 to 85c. per doz.; for peas, 75 to 80c., and for corn, 70 to 80c. per doz. Canned fruits are also in little better demand. The demand is principally for strawberries, which are scarce, and for raspberries and peaches. The ruling prices to the retail trade for strawberries are \$2 per doz.; raspberries, \$1.75 to \$1.80; peaches, \$1.75 for 2's, and \$2.50 for 3's; cherries, \$2.10 to \$2.25 for red pitted. The demand for canned salmon is still but moderate, although the tendency is toward an improvement. Canned meats continue quiet. The ruling prices for canned salmon are: White salmon, \$1 per doz.; pink, \$1.25 to \$1.30, and sockeye, \$1.50 to \$1.65.

COFFEES.

A fairly good business has been done during the past week in green Rio coffee, partly, no doubt, due to the fact that fresh supplies have arrived on the market. Some

See pages 33 and 34 for Toronto, Montreal, and St. John prices current.

of the shipments of Rio coffee which have been received on the market during the past week are showing better value than any that has come to hand for some time. We quote: No. 7, 8¾c. per lb.; No. 6, 9c.; No. 5, 9¼c.; No. 4, 9½. Fancy Rios run from 9½ to 10c. per lb. The demand is chiefly for Nos. 6 and 7. We quote Santos at from 9 to 12½c.

SUGAR.

In sympathy with a decline of 25c. in New York, the prices of all refined sugars were reduced 20c. per 100 lb. in Canada on Saturday last, the change taking effect at noon on that day. The decline in New York was, in turn, the result of the weakness in raw sugars. The demand here fell off during the first few days subsequent to the decline in prices, but it is now more active, there being a feeling that an advance in prices is now more probable than a decline. The price of Montreal granulated in Toronto is now \$4.63, and for Acadia, \$4.58. Yellows run from \$3.88 up.

SYRUPS AND MOLASSES.

Business in both syrups and molasses is just fair at unchanged prices. The refiner-

ies report that the chief demand they are experiencing for syrups is for those put up in tins. In fact, for the other descriptions, they report little or no inquiry. Advices from New Orleans report a quiet but steady market for molasses.

SPICES.

The local market is quiet and without special feature. Advices report pepper ¼c. per lb. dearer in New York, while in London pepper, cloves and ginger are all reported firm. Very little business is being done here in spices on importation account. Cream of tartar has taken an upward turn, and is now 1s. per 100 lb., above the lowest point.

RICE AND TAPIOCA.

There has been a little business done in rice for importation during the last few days, but the demand on this account is not active. Imported rices continue firm, and efforts to secure supplies at lower figures have proved abortive. Locally, the demand is steady at unchanged prices, B. rice still being quoted at 3½c., and Japan at 5½ to 6c. Tapioca rules at 4¾ to 5c., and the demand is steady.

TEAS.

The firmness in prices in fine Ceylon teas still continues. Mail advices from London, Eng., under date of March 1, say that, although the Ceylon auction was rather heavy, the market showed a steadier tone with somewhat brisker competition, and that good teas occasionally advanced about ¼d. per lb. and commoner grades showed a distinct firmness. In Indian teas the offerings were comparatively small at the auction, and fine liquoring descriptions advanced ¼ to ½d. per lb. On the local market there is still a scarcity of fine Indian and Ceylon teas, but there is an abundant supply of low grades which are still decidedly low in price. On the local market medium grades such as broken pekoes and orange pekoes have reached a very low level on account of the neglect of buyers. Increased interest is being shown by local wholesale houses for Ceylon green teas, and quite a few houses are buying little parcels. There is no inquiry for China green teas, nor are many offering. There have been a few transactions in Japan teas during the past week at fair rates.

FOREIGN DRIED FRUITS.

CURRENTS — According to cable advice received this week there has been a decline

in the market at Patras. On the local market some houses are holding fair stocks while others again have only a slight supply. Rather large stocks are still held in London. The demand here is still small, and prices rule as before. For good sound fruit we quote as follows: Patras, 12 to 12½c. per lb.; Filiatras, 10 to 11c. per lb.; Vostizzas, 14 to 16c. per lb., according to quality.

VALENCIA RAISINS—The market is also easier for these in London, and the demand here continues slow. The ruling prices are 7½c. for fine off-stalk, and 8 to 8½c. for selected.

CALIFORNIAN RAISINS—The demand continues dull. We quote: 2-crown, 8¾c.; 3-crown, 9¾c., and 4-crown, 10c. per lb.

PRUNES—These are moving a little better. The association in California has decided to make no change in prices. This is giving a little more confidence in the market, and local importers have been placing some orders. In anticipation of a decline, the wholesale trade have been holding off.

DATES—The demand is rather light. We quote Sairs at 4 to 4½c. and Hallowees at 4½ to 5c.

FIGS—There is some demand for tapnet figs at 3½c., but business is, on the whole, small.

CALIFORNIAN EVAPORATED FRUITS—A little better demand is being experienced this week for both peaches and apricots. There is also more inquiry for both these lines for importation. The ruling prices to the retail trade are as follows: Apricots, 11½ to 12½c. per lb., in 25-lb. boxes; peaches, 8½ to 10c. per lb. in bags and 10 to 12c. in boxes, according to quality.

GREEN FRUITS.

The demand for oranges is brisk, navels selling especially well. Valencias have advanced 50c. per box within the last week. Navels are likely to advance as transportation charges have been increased. Lemons have slumped. The great demand during January and February forced prices up 25 to 50c., and caused heavy shipments to the American market. Now the sales are smaller, and prices have fallen to the old figures quoted before the advance, namely, \$2.50 to \$2.75. Bananas are wanted in sound condition, but the last car to arrive was so chilled that it had to be sold at a sacrifice. The export market for apples is firm, and, as stocks are about exhausted, prices have advanced 50 to 75c. per bbl. Malaga grapes in sound condition are \$1 dearer. There is a good deal of stock of rather poor quality for which there is not much demand. Sweet potatoes are firm and in fair demand at \$7 to \$8. Cape Cod cranberries are about done, but the price of what

few remains is firm at \$11.50. Cocoanuts have not yet begun to move, but are firm. Pineapples are 5c. dearer, the market keeping stiff at 35 to 40c.

COUNTRY PRODUCE.

EGGS—Receipts continue to increase, and the accumulation steadily brings prices lower. Strictly new-laid are to-day worth 15 to 16c. Pickled and held stock are well cleaned up, but there are some sales at 13 to 14c., for pickled, and 10 to 12c. for held.

BEANS—There is a fair movement at steady prices. We quote hand picked at \$1.65 to \$1.70 and primes at \$1.50 to \$1.60.

HONEY—Prices are steady, and there is a fairly good movement. We quote 9 to 10c. for extracted clover, and \$2.40 to \$2.60 for No. 1 clover comb.

DRIED APPLES—A fair jobbing trade is being done in evaporated apples at 5½ to 6c., but dried apples are dull at 3¾ to 4¼c.

MAPLE SYRUP—There is a fair movement of old stock at 85 to 90c., for wine gal.; \$1 to \$1.10 for Imperial 1-gal. tins; 90c. to \$1 per gal. for Imperial 5-gal. tins.

POULTRY—There is still a good demand for nice looking poultry. Choice fresh killed turkeys are selling from 11 to 12c., and frozen stock from 10 to 11c.; geese are worth from 7 to 8c.; ducks, 50 to 75c. per pair; chickens, 65 to 80c. for choice, and 35 to 50c. for hens.

VEGETABLES.

Florida tomatoes are coming in more freely, but, as there is considerable range in quality, prices range from \$4.50 to \$6. Green vegetables are now arriving fairly well. We quote: Asparagus, \$3 per doz. bunches; cucumbers, \$2.50 per doz.; rhubarb, \$1 per doz. bunches.

CHEESE AND BUTTER.

BUTTER—The market is in a rather unsatisfactory state for holders as prices are keeping up, notwithstanding the fact of an accumulation of stock. Creamery prints are 1c. cheaper. Otherwise there is no change. We quote: Dairy prints, 18c.; rolls, 17 to 18c.; tubs, 17 to 18c.; second-grade tubs, 13 to 15c.; creamery prints, 22 to 23c.; boxes, 20 to 22c.

CHEESE—A good local demand is reported, but the market is none too strong, as holders have been trying to clear out their stocks. Last week's quotations, 10 to 10½c., are still quoted.

FISH AND OYSTERS.

A good movement of all lines continues. Digby herrings are 1c. dearer. Otherwise, there is no change. We quote: Fresh fish—Codfish, 6 to 7c.; haddock, 5 to 6c.; British Columbian salmon, 12 to 15c. Frozen fish—Trout, 8c.; whitefish, 7 to 7½c.; perch, 5c.; pike, 6c. Smoked fish—Finnan haddies, 7½ to 8c. per lb.; Digby herrings, 18c. per

box; ciscoes, \$1.25 per 100; mild-cured bloaters, 50 in box, \$1.25; No. 1 split herrings, \$5 per bbl. Salted fish—British Columbian salmon, No. 1, \$14 per bbl.; Labrador salmon, \$14 per bbl.; green cod, No. 1, \$4.75 to \$5 per 200lb.; small, \$3.75 per 200lb. Prepared fish—Dried cod, in 112 lb. bundles, \$4.75 per cwt.; flitched cod, \$5 to \$5.25; boneless cod, in bricks, 5 to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and 5-lb. boxes, 5c. per lb. Oysters—Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.25 to \$1.35 per gal.; Baltimore selects, \$1.50 to \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 60c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Oats are 1 to 1½c. dearer. Wheat is firm, both in Toronto and at outside points. Ontario wheat is still at 63½ to 64c. on track outside for both red and white. Manitoba No. 2 hard is quoted 91½c. at Toronto, grinding in transit. The deliveries on the local street market are moderate. We quote as follows: Wheat, white and red, 68½ to 69c.; goose, 65c.; oats, 34 to 34½c.; peas, 65c.; rye, 52 to 52½c.; barley, 45 to 46c.

FLOUR—The market keeps firm and the movement steady. We quote on track, Toronto (bags included), as follows: Manitoba patents, \$4.40; Manitoba strong bakers', \$4.15; Ontario patents, \$3.70 to \$3.85; straight roller, \$3.40 to \$3.60.

BREAKFAST FOODS—There is no change. The demand keeps good. We quote: Standard oatmeal and rolled oats, \$3.35 in bags, and \$3.45 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$3.90.

HIDES, SKINS AND WOOL.

HIDES—The decline anticipated in these columns took place this week. Prices are ½ to ¾c. lower. We quote: Cowhides, No. 1, 7c.; No. 2, 6c.; No. 3, 5c. Steer hides are worth 1c. more. Cured hides are quoted at 7½c.

SKINS—Calfskins are 5c. higher, otherwise there is no change. The market is quiet. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep skins, 90c. to \$1.

WOOL—Unwashed has again been reduced ½c. We quote: Combing fleece, 14 to 15c., and unwashed, 8 to 9c.

MARKET NOTES.

Eggs are 2c. lower.

Green vegetables are now being imported. Cream of tartar is higher in the primary market.

Refined sugars are quoted 20c. per 100 lb. lower.

Creamery butter in prints and squares is 1c. lower.

Valencia oranges are 50c. per box higher. Navels are likely to advance. Messina lemons are 25 to 50c. lower.

Toronto Commission Houses.

We Are Leaders

of the California Orange trade in Canada. This position we maintain by handling only Select Goods—brands that are known to be A No. 1. In Grape Fruit we have something Extra Fancy in large sizes. Two cars of Lemons have just arrived in splendid condition. This week's Price List will interest you. We make a specialty of filling Mail Orders.

McWilliam & Everist,

Wholesale Fruit, Produce and Commission Merchants
25 and 27 Church St., TORONTO, Can.
Office Phone 645. Warehouse Phone 8394.

Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
Limited.
70 and 72 Front St. E., Toronto.

**SMOKED MEATS
PURE LARD**

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and BUTTER. WRITE US.

D. GUNN, BROTHERS & CO.
Pork Packers and Commission Merchants
76-78-80 Front St. E. - TORONTO.

Save Money

by placing your orders at once for first quality
SPRUCE BUTTER TUBS
for delivery early this spring.
Get our quotations now, it will pay you.

Rutherford, Marshall & Co.
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The
DAWSON Commission
Co., Limited
FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. **TORONTO**

...EVERY...

COMMISSION MERCHANT
in Canada should have a card in these columns. We will be pleased to talk to you about it and quote rates.

QUEBEC MARKETS.

Montreal, March 14, 1901.

GROCERIES.

TRADE has freshened during the week, and the various wholesale houses report a good trade doing during the last few days. The feature of the week is the reduction made in the price of refined sugars by the New York refiners. Naturally, it had some effect here, and all sugars are 20c. per 100 lb. lower. New York has gone down 25c. per 100 lb. on all refined sugars. A recovery is expected within the course of a few weeks. Two of the most active articles in the grocery trade are syrups and molasses. Salmon is moving very freely. The situation in canned tomatoes and corn is not bright, and, although some of the largest dealers are holding firm, there are those who show a decided desire to lighten stocks. Retailers are evincing a great deal of dissatisfaction with the trend of the market. They laid in large stocks of canned goods last fall, and now, after holding them, they can replace them at a lower price. Dried fruits are still slow in almost all departments, raisins and evaporated apples enjoying the best call in the line. Teas are in fair demand, but the inquiry for Japans still holds off. Payments are quite satisfactory.

SUGARS.

In New York, sugars are reported to be dull and heavy. Refined sugars have dropped 25c. per 100 lb. on the American market. The raw sugar market is also weak. Centrifugal is now quoted dull at 4c. and London beet is cabled at 8s. 11 3/4 d., a decline of 1 3/4 d. on the week. Locally, prices have been reduced 20c. per 100 lb., prices at the refinery now being \$4.45 for granulated and \$3.60 to \$4.25 per 100 lb. for yellows as to quality. City 5c. extra. The demand is rather slow.

SYRUPS.

The demand for syrups is quite brisk and the Lenten trade is fully up to the average. The inquiry for corn syrup is indeed quite phenomenal and the manufacturers are experiencing considerable difficulty in filling orders. Prices are steady at 1 1/2 to 2c. for cane syrup and 2 3/4 to 3c. for corn syrup. Maple syrup is selling fairly well and new goods are expected on the market in a few days.

MOLASSES.

There are no new developments in the molasses market. Although there have been shipments of early Barbadoes made to Canada, none of these goods will likely come to the Montreal market. Offers have been made to Montreal dealers by Halifax and St. John shippers, but we do not hear that any offers have been accepted. The

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO
OLD OHUM.
SEAL OF NORTH CAROLINA
OLD GOLD
CIGARETTES ————
RIOHMOND STRAIGHT OUT.
SWEET CAPORAL.
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Wholesale Commission Merchant
and Broker.

Correspondence and Agencies Solicited.

Sanford Block, - WINNIPEG, CANADA.
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WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange.
Correspondence and Agencies Solicited.

W. R. ROWAN

Manufacturers' Agent and Com-
mission Merchant.

Correspondence Solicited.

OFFICE: 132 Princess St., Winnipeg, Man.

STORAGE

Eastern firms desiring Storage in WINNIPEG will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in the city.

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Wholesale Commission Merchant and
Broker.

115 Bannatyne Street East, Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

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WINNIPEG, MAN. BRANDON, MAN

Winnipeg Advertising Agents.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly
attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA.

Guild has put prices down pretty low, and it is likely that new goods will not arrive on this market before May. Stocks on hand will run until that time. The jobbers' selling price now is 34c. for carload lots, and 35c. in single puncheon lots. The demand is fair and the feeling steady.

CANNED GOODS.

The general view of the canned goods market is smooth, but there are a few bubbles here and there that show signs of subdued dissatisfaction. Tomatoes and corn are slow and easy in most warehouses, while in others one is surprised to find that they bring full prices and are moving out fairly well. The price seems to depend entirely upon the brand. A standard pack of tomatoes brings 87½c., while an inferior article sells at 80c. Corn is worth 75 to 80c., and peas 75 to 95c. The retailers are not at all pleased with the trend of the vegetable market. They complain that higher prices have curtailed consumption, and it is a noticeable fact that they are reducing prices to rid themselves of goods. We have heard nothing further in regard to the coming season's pack of salmon, and, so far as we can learn, there is very little doing in the article. The feature of the canned fruit market is the reduction in gallon apples, which are now selling at \$1.80 to \$1.90. Other fruits are in fair demand.

SPICES.

There is nothing new to note in the spice market. Prices are steady. We quote: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole Cochin, 15c.; Japan 10c.; Jamaica, 20c.; ground, Japan, 15c.; Cochin, 20c.; Jamaica, 25c.

RICE.

A good business is reported in rice. Wholesalers are making spring contracts for their own supplies and are making arrangements with the retailers for theirs. We quote as follows: CC rice, \$2.90 to \$3; B rice, \$3 to \$3.15, according to quantity; Japan, imported, 4½ to 5½c.; Canadian Patnas, 3¾ to 4c., imported Patnas, 4¼ to 4½c., according to quality; best Carolina Leads, 9 to 9½c.

DRIED FRUITS.

CURRENTS — The market drifts along. The demand is rather dull. Prices are being fairly well maintained. The general idea as to price is 9½ to 10c.

RAISINS — The inquiry is steady for good fruit, but there is still that prejudice against anything that is not first class. This applies to Valencia raisins. As for

fancies, they do not seem to be wanted and values are easy.

EVAPORATED FRUITS—A good trade is being done in apples at former prices, the general idea as to value being 5¾ to 6¼c. Pears are worth 11 to 11½c.; peaches, 9½c.; apricots, 11c.

DATES—Business is slow. Halloween dates are worth 4c., and Sairs, 3½c.

PRUNES—Trade is unsettled on account of some cutting in prices. We quote: 90-100's, 5½c.; 60-70's, 7c.; 40-50's, 10½c.; French prunes, 4 to 5c. and Bosnia prunes, 5½c.

FIGS — Some dealers are clearing out stocks while others have unloaded all they had. Tapnet figs are worth 3¾c., and layer figs 8 to 12c. per lb., according to size.

NUTS.

Trade is steady but quiet. We quote: Shelled walnuts and Bordeaux, 20c.; pure Mayette, 21c.; unshelled walnuts, Marbots, 10c.; pure Mayette, 11½ to 12½c.; Sicily filberts, 10½c.; Valencia almonds, 33 to 35c.; Tarragona almonds, 13½ to 14½c.; peanuts, 6½ to 7½c.

TEAS.

China greens are improving in demand. Gunpowders, Young Hysons, pinheads, pealeaf and low-grade Oolongs are all being substituted for low-grade Japans on account of the high price prevailing on the staple green tea. The higher Oolongs, from 17 to 23c., are also in better request. China blacks are rather quiet. Japans have not improved as expected.

Indian and Ceylon teas are "dirt" cheap, and offers of good liquoring teas at 4½d. are being freely made. Even 4d. c.i.f. is being talked of now. Yet the general opinion is that the market has touched bottom and that a recovery may be expected.

GREEN FRUITS.

Trade is quiet, and there is nothing particularly new to note. We quote as follows: Jamaica oranges, bbls., \$4 to \$4.50; Californian navels, first grade, \$3.35; second grade, \$2.50 to \$3; Valencia oranges, 420's, \$4 to \$4.25; Jumbos, \$5.25 to \$6.00; 714's, \$5.00 to \$5.25; Florida, bright and russet, \$4; bitter marmalade, \$3.25 to \$3.50 per box; Messina lemons, 300's, \$2.50 to \$3.00; 360's, \$2.75 per box; bananas, \$1.50 to \$2 per bunch for freight bananas, and \$2.50 to \$3.50 for express bananas. Apples, No. 2, \$3; No. 1, \$3.50 to \$4.50; fancy spies, \$5 per bbl.; cranberries, \$12 to \$13 per bbl., soft, \$5.50 to \$6.50; Spanish onions, \$2.25 per case and \$1.20 per small crate; chestnuts, 10c. per lb.; sweet potatoes, Vinelands, \$4.25 to \$4.50 per bbl.; figs, 8 to 12c.; Malaga grapes, \$5.50

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY. MONTREAL

Toronto Fruit Merchants.

FANCY NAVEL ORANGES FANCY MESSINA LEMONS.

Also Fine Assortment
EVAPORATED FRUITS.

Strained Honey and Maple Syrup

Your Orders receive prompt and careful attention

CLEMES BROS.,
51 Front East, TORONTO.

NAVEL ORANGES

"Camellia" Brand brings the highest price in open competition in New York, being **EXTRA FANCY.**

LEMONS—Car fancy Messinas.

DATES, FIGS, APRICOTS,
PEACHES, NUTS—Special values.

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Telephone 54. 82 Colborne St., Toronto.

Victoria Fruit Merchants.

From the Atlantic to the Pacific,

OKELL & MORRIS'

(Gold Medal Brands) of **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

Victoria B.C. Commission Merchants.

PATTON & SONS

Wholesale Produce

and

Commission Brokers

Operating B. C. Cold Storage and Ice Works. Bonded and Free Storage.

Consignments Solicited.

Advances Made on Warehouse Receipts.

AGENCIES ACCEPTED.

New Brunswick Lobster Cannery.

GOLDEN CROWN LOBSTER, flats and tails.
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.
GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

CHATHAM, N.B.

Limited.

to \$8.50 per keg; Californian fancy pears, \$4 to \$5; pineapples, 15 to 25c.; Californian celery, \$4.75 to \$5 per case; Californian cauliflower, \$3.00 to \$3.25 per crate; Florida tomatoes, \$4.50 per crate; radishes, 35 to 40c. per dozen bunches.

COUNTRY PRODUCE.

EGGS—The arrivals by express have been liberal, and stocks are commencing to accumulate. The tone of the market is weak and prices have declined 1 to 1½c. per doz. Sales are now made at 16½ to 17c.

MAPLE PRODUCT—Business is quiet, and will continue so till the new crop comes on the market. We quote: Syrup at 70 to 75c. per large tin and 50 to 60c. per small tin, and at 6½ to 7c. per lb. in wood; sugar, 8c.

HONEY—There has been no change and the market continues quiet. White clover comb is worth 13½ to 14½c.; white extracted, 8½ to 10c.; buckwheat in comb, 10 to 12c.; and extracted, 7 to 8c.

POTATOES—There is a slow demand for potatoes, and sales of carlots were made at 40 to 42½c. per bag.

ASHES—The demand has been ample to absorb all offerings. We quote: First pots, \$5 to \$5.10, and seconds, \$4.70 to \$4.75 per 100 lb.

BEANS—The demand is fair at \$1.60 to \$1.65 for primes.

FLOUR AND GRAIN.

FLOUR—A very fair trade has been done both on local and country account. We quote: Manitoba spring wheat patents, \$4.25 to \$4.50; winter wheat patents, \$3.75 to \$4; straight roller, \$3.00 to \$3.40; in bags, \$1.60 to \$1.70, and Manitoba strong bakers', \$4.00 to \$4.20.

GRAIN—We quote: No. 1 spring wheat, 77c. afloat; peas, 73c.; rye, 55 to 56c.; No. 2 barley, 49c.; oats, 33c.; buckwheat, 56c.; corn, 47 to 48c.; barley, 48 to 52c.

FEED—There continues to be a very good demand for feed, and prices show no change. We quote: Manitoba bran, in bags, \$17; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$17 and shorts, \$18 per ton.

OATMEAL—The demand for small lots of rolled oats has been fair and prices are maintained at \$3.35 to \$3.40 per bbl. and \$1.65 to \$1.70 per bag.

HAY—In baled hay the feeling is firm. We quote as follows: No. 1, \$10.50 to \$11; No. 2, \$9.50 to \$10, and clover \$8 to \$8.25 per ton in carlots on track.

FISH AND GAME.

The demand for fish continues brisk and prices are firm. Large herring are now out of season. We quote as follows: Fresh fish—British Columbian salmon, 10 to 11c. per lb.; haddock, 3½ to 4c.; codfish, 3½c.; halibut, 10c.; whitefish,

6c.; pike, 4 to 4½c.; dore, 5½ to 6c.; fresh frozen herring, \$1.20 to \$1.25 per 100 fish; smelts, 3 to 5c.; steak-cod, 4½c.; tommy cods, \$1.75 per bbl. Salt fish—British Columbian salmon No. 1, \$13.00 per bbl.; Labrador salmon, \$12.50 to \$13 per bbl.; green cod, No. 1, \$6.50 to \$7.00 per 200 lb.; small, \$5.00 per 200 lb.; Loch Fyne herrings, \$1.05 per keg; Dutch herrings, 75 to 80c. per keg; No. 1 Nova Scotia herring, \$4.75 to \$5 per bbl.; No. 2 mackerel, \$10 per bbl.; ½'s, \$5.50 to \$6. Smoked fish—Finnan haddies, 6½ to 7½c. per lb.; smoked herrings, 15c. per box. Prepared fish—Skinless cod, in 100-lb. cases, \$4.50; dried cod, in 112-lb. bundles, \$4.75 to \$5.00 per cwt.; boneless cod, in bricks, 5 to 5½c. per lb.; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c. per lb.; bloaters, \$1.75 per box. Shell oysters—Choice malpecques, \$7 to \$8 per bbl.; Miramichi, \$5 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

LIQUORS.

The demand for liquors is hardly as brisk as it was, but a good trade is being done. We quote:

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	\$9.50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	9.75
Usher's G.O.H.	12.25
Gaelic, Old Smuggler	9.75
Greer's O.V.H.	9.50
Old Mull	9.75
Sheriff's One Star	10.25
" V.O.	10.50
Kilmarnoch	9.75
Doctor's Special	10.00
House of Lords	10.75
Bulloch, Lade & Co.—	
Special blend	9.25
Extra special	11.00
John Dewar & Sons—	
Extra special	9.50
Special liqueur	12.25
Extra	16.50
James Ainslie & Co.—	
Highland Dew	6.75
Glen Lion, extra special	12.50
J. Brown & Co.—	
Duke of Cambridge	12.00
Mitchell's—	
Heather Dew	7.00
Special Reserve	9.00
Mullmore	6.50
W. Teaches & Sons—	
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	\$4.50
Hiram Walker & Sons	4.50
J. P. Wiser & Son	4.49
J. E. Seagram	4.49
H. Corby	4.49
Gooderham & Worts, 50 O. P.	4.10
Hiram Walker & Sons	4.10
J. P. Wiser & Son	4.09
J. E. Seagram	4.09
H. Corby	4.09
Rye, Gooderham & Worts	2.20
" Hiram Walker & Sons	2.20
" J. P. Wiser & Son	2.19
" J. E. Seagram	2.19
" H. Corby	2.19
Imperial, Walker & Sons	2.00
Canadian Club, Walker & Sons	3.60

Less than one bbl. per gallon.

65 O. P.	\$4.55
50 O. P.	4.15
Rye	2.25

CHAMPAGNE.

	Per Case.
Comte de Castellane—	
{ Quarts	\$12.50
{ Pints	13.50
Carte d'Or	15.00

Champagne Ve Amiot—		
Carte d'Or	16.00	
" Blanche	13.00	
" d'Argent	10.50	
Pommery—	Quarts.	Pints.
Sec and Extra Sec.	\$28.00	\$30.00
Mumm's—		
Extra Sec.	28.00	30.00
Moet & Chandon—		
White Seal	28.00	30.00
Brut Imperial	31.00	33.00
Perrier-Jouet—		
Fruit	28.00	30.00
Reserve Dry	28.00	30.00
	GIN.	
Pollen Zoon—		Per Case.
Red, cases of 15 bottles		\$9.75
Green, " 12 "		4.75
Violette, " 12 "		2.45
P. Hoppe "Night Cap" Brand—		
Red, cases of 15 bottles		10.50
Green, " 12 "		5.25
Yellow, " 15 "		10.75
Blue, " 12 "		5.40
Poney, " 12 "		2.50
Draught—		Per Gal.
Hogsheads		\$2.95
Quarter casks		3.00
Octaves		3.05
De Kuyper—		
Violet, 2 doz. cases		5.30
Green, " "		6.00
Red, " "		11.50
White, " "		4.00
Terms, net 30 days, 1 per cent. off 10 days. In five case lots, freight may be prepaid.		
Key Brand—		
Red cases		10.25
Green "		4.85
Poney "		2.60
Melcher's—		
Infantes (4 doz)		4.75
Picnic		7.75
Poney		2.60
Blue cases		4.75
Green "		5.50
Red "		10.25
Honeysuckle, small		7.90
" large		15.25

PROVISIONS.

The tone of the provision market continues firm, although the demand for mess is quiet. Hogs rules high and scarce. We quote: Heavy Canadian short cut mess pork, \$20 to \$20.50; selected heavy short cut mess pork, boneless, \$21 to \$21.50; family short cut back pork, \$20 to \$20.50; heavy short cut clear pork, \$19.50 to \$20.50; hams, 13 to 14c.; bacon, 14 to 15c.; lard, pure Canadian, \$2.40 per pail; refined lard compound, \$1.72½ per pail; Snow White and Globe compound, \$1.62½ per pail; Cottolene, 8¼c. per lb. in tierces and 9½c. in pails.

CHEESE AND BUTTER.

CHEESE—The cheese market is in poor shape for sellers, with seemingly little chance for improvement. The nominal range of values is 9½ to 9¾c., with holders asking a fraction more.

BUTTER—The trade continues of a small jobbing nature, and the undertone to the market is easy. Finest creamery is worth 22 to 22½c.; seconds, 21c.; dairy, 17 to 18c.

The Lake Huron and Manitoba Milling Co., Limited, has been incorporated with \$400,000 share capital, to take over and develop the Ogilvie & Hutchinson mill at Goderich, Ont.

The partnership existing between William S. McPherson and Harry C. DeWolf under the firm name of Bremner Bros., wholesale fruiterers and produce dealers, Halifax, has been dissolved.

CONCERNING COFFEES

We are now offering some splendid values in RIO, MOCHA, JAVA, CEYLON, COSTA RICA, MARACAIBO, SANTOS, etc. Their flavor we guarantee to be pure and smooth. There is always a good demand for them.

CONCERNING CORKS

We manufacture and import all kinds of corks of the highest quality. Intending buyers should consult us before placing their orders.

CONCERNING TEAS

The wholesale trade cannot do better than to let us send them quotations and samples of our JAPAN, INDIAN, CEYLON or CHINA Teas.

You are sure to be well pleased with both our prices and the quality of our goods.

S. H. EWING & SONS, 96 King Street MONTREAL.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., March 13 1901.

THERE has been a fair business during the week, but it will require the opening of navigation to really start things. In markets there have been but few changes. Fish tend higher, all lines being scarce. Our merchants have been put to much inconvenience because of the steamer to Digby not being able to handle the freight offering. She has not only made the four trips each week which her contract calls for during the winter, but has made an extra trip each week, which they claim under the present subsidy is made at a loss. Our merchants also feel very much the loss of the ss. Monticello, and strong efforts are being made to have a steamer put on in her place running to Halifax via Yarmouth, calling at South Shore ports.

OIL—In burning oil there is a steady decrease in shipments, though the quantity handled is still large. While prices are unchanged the market is rather weak. In paint oil business is not yet general, and the market somewhat unsettled, and buyers are holding off. In lubricating oils, the sales for futures are large, pointing to increased business over last year. Prices average rather lower. Season of receipts for cod oil is over. A fair stock is held. Prices are higher than for years. In wax and candles, prices are unchanged.

SALT—The market in Liverpool salt shows little change. Business is dull. The high prices have very much affected sales. Stocks held are quite large. Present arrivals are light. In Canadian salt, there is good general business. The quantity handled shows a steady increase, largely in the large bags and dairy salt in barrels. The sale of English factory filled is light. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb.

bags, \$2.85 to \$2.90 per bbl.; 10 lb. bags, \$2.70 to \$2.75 per bbl.; 20 lb. wood boxes, 22c. each; 10 lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—In vegetables, quite ample stocks are held and prices are unchanged. Fair sales are reported. In fruits, there is an improved demand. Peaches are firm, selling higher than last season. In strawberries, the stock is light, and prices are tending higher. There is considerable inquiry. Gallon apples are but a fair sale. Blueberries, so far, have limited inquiry, but the season is early. Last year they were very free sellers. Other fruits are but little sold. In meats, stocks are quite largely bought to arrive later. Prices were rather lower than last season. Canadian are handled by the wholesale trade, except a few lines. Prices are quoted higher. In fish, there is a good demand. Salmon are a light stock and held firm. Haddies are scarce. Bloaters are also scarce. In lobsters, a few sell even at the extreme figures. In sardines, the sale of domestic is hardly as active. The advance is firmly held.

GREEN FRUITS—The seller is oranges, and the grade, Valencias. They are quoted rather higher, and the market is firm. The small fruit has but limited sale here. In Californians, the market is steady. Sales have rather improved. Lemons are free sellers, and keep quite low. In apples, there is a wide range in figures. Some nice stock has been received this week from Nova Scotia. For best stock, such as Nonpareils, full figures are obtained. Bananas are regularly received, but the quantity is limited.

DRIED FRUITS—The market is still dull. In raisins the demand for seeded is in packages. Prices are somewhat easier. In Malaga layers, the market is cleaned up, being in a better condition than for years. Valencias and Californian loose muscatels

seem to hang fire. Values are easy. In currants, stocks are light and it looks as if they would be scarce. New York supplies the trade. Prices are firm. Dates are low, but there is a fair sale. Figs are dull; so are peels. Californian evaporated fruits have but a limited sale, the demand there is for apricots and peaches. Dried apples are dull and rather lower. Some nice evaporated have been received this week. The market is hardly as strong. Prunes are having more general demand and stocks held are not large. The market is easy. Onions are high. A car of nice stock is to hand this week.

DAIRY PRODUCE—There is good steady business. Eggs are somewhat dull and rather easier. While stock arriving is good storage eggs are only for cooking. For fresh stock quite full figures are obtained. There is a fair demand for butter, but the price is rather lower and stock is offered more freely. Fancy stock is in demand. Some cheese continues to arrive and full figures are obtained.

SUGAR—There is little change. Foreign yellows continue to be quite freely received. Local refinery yellows have not been at all satisfactory. Foreign granulated is also offered. Local refined in bags is freely handled. The 100-lb. bags are quite popular.

MOLASSES—The market for old is weak. Our buyers are very "offish," and, from the outlook, it would seem someone will be disappointed. The only new to arrive has been some Barbadoes. Further arrivals are due shortly. In Porto Rico, some is daily expected. There has been some in Halifax for several weeks. A cargo is also shortly expected at St. Stephen. Syrup is having an improved sale. In New Orleans, the sale is not active.

FISH—The market is poorly supplied. Fresh fish is scarce. The season is about over, as the weather is getting warm for the frozen-fish trade. Dry fish is quoted higher. In cod, stocks are quite light.

Pollock, while higher, does not show active sale. In pickled, there is quite a variety offered. Finnan haddies are scarce. At this season, fresh fish for smoking is often brought from Boston, but it is short this year. Smoked herring keeps high. We quote as follows: Large and medium dry cod \$3.50 to \$3.60; small, \$2.25 to \$2.35; haddies, 5½ to 6c.; smoked herring, 12 to 13c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.70 to \$1.75 per 100 lb.; pickled herring, \$2.25 to \$2.35 per half bbl.; Canso herring, \$5.25 bbls., \$2.75 halves; Shelburne, bbls., \$4.50, halves, \$2.50; bloaters, 85c. to \$1.25; halibut, 11c.

PROVISIONS—Pork is high. The demand is light. In beef there is a fair demand at firm prices. There is quite a range in quality. Compared with pork prices are quite lower. Lard is high. Compound is little sold.

FLOUR, FEED AND MEAL.—There is an improved sale for flour. The market, particularly in Ontario, is rather weak. There is a large sale here for Manitobas. In oats, prices are firm. Oatmeal is also higher, and prices show quite a range. There is but a fair business. In cornmeal, the sale is large. Feed is in demand, but it is hard to get even at full figures. Beans on the local market are easier. There is but fair sales reported. In barley, the market is strong, but the demand seems to fall off. Split peas are higher, and blue peas are scarce. Hay is quite firm. Seeds are high and little is doing yet. We quote: Manitoba flour, \$4.95 to \$5.00; best Ontario, \$3.80 to \$4; medium, \$3.65 to \$3.75; oatmeal, \$3.70 to \$3.75; cornmeal, \$2.25 to \$2.30; middlings, \$2.00 to \$2.22; oats, 39 to 40c.; hand-picked beans, \$1.80 to \$1.85; prime, \$1.70 to \$1.75; yellow-eye beans, \$2.40 to \$2.60; split peas, \$4.10 to \$4.15; round peas, \$3.25 to \$3.40; pot barley, \$3.85 to \$4; hay, \$10 to \$11.50; yellow buckwheat meal, \$1.30 to \$1.40 per 100 lb.

ST. JOHN NOTES.

F. P. Reid, of F. P. Reid & Co., Moncton, passed through the city this week on his way to Boston.

The St. John Board of Trade is taking much interest in the movement for a reduction of city drop letter postage to one cent.

Mr. Warren, representing the Dominion Molasses Co., Halifax, called on the trade during the week with the local representative, Hunter White, from St. John. Mr. Warren went to Quebec.

Theo. H. Estabrooks whose full page ad. has been in THE GROCER is particularly well pleased with the reception given his teas in Ontario. His travellers who are now doing that Province report large sales.

A Satisfied Customer

is the best advertisement you can have.
The satisfaction buyers of

Clark's Meats

have had is the reason of our steadily increasing trade.

Have you tried them?

New Molasses

100 Puncheons Grocery Barbados.

First of the season, just received, and for sale low in car lots.

Write or wire for Quotations.

Baird & Peters, St. John, N.B.

Ceylon Green

Uncolored Teas

Can be obtained in their Natural Purity, from

Thomas Kinnear & Co.

Toronto.

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

MANITOBA MARKETS.

Winnipeg, March 11, 1901.

The weather has been fine and the last few days quite springlike. The city has all week been much excited over the proposed railway deal and gatherings of business men and others continue to be held to discuss the situation. The bill has received its second reading and had been debated by the Premier, the Ex Premier Mr. Greenway, and others.

Trade is improving in volume, both wholesale and retail. Money is very tight, however. Prices are very firm.

FLOUR. Demand is fair and prices are without change. Lake of the Woods, Five Roses, \$2.10; Red Patent, \$1.95; Medora, \$1.60; XXXX, \$1.35; Ogilvie Milling Co., Hungarian Patent, \$2.10; Glenora Patent, \$1.95; Alberta, \$1.75; Manitoba, \$1.60; Imperial XXXX, \$1.25 per sack.

CEREALS. Rolled oats have again advanced 5c. per sack and are quoted at \$1.95 to \$2.00. Cornmeal has declined 5c. and is quoted at \$1.25.

SUGARS. Notice of an advance of 20c. per hundred reached here to day and sugars will be quoted next week at \$5.80 for granulated and \$4.95 for yellows.

DRIED FRUITS. Valencia raisins are quoted as easier, but this is not the case with the best grades where prices are maintained steadily, but rather raisins that are somewhat below standard. There is no doubt that the sale of these damaged goods is to some extent, at least, lessening the sale of the better quality. Currants are without change as to price. Californian evaporated fruits are in fair demand and no change in price is recorded. The same may be said of evaporated and dried apples.

HONEY.—Is scarce. One pound glass jars in dozens are sold at \$2.00, while comb honey is 30c. per pound.

CURED MEATS.—The demand is good in this line, but there has been no change since our last week's quotations. On the other hand lard has advanced and is now variously quoted at \$2.30 to \$2.35.

BUTTER.—The supply of dairy butter continues large, but the quality and price are both on a sliding scale, the price for fresh dairy varying from 13 to 17c., according to grade. Fresh creamery butter, made by the two local creameries of Winnipeg, is selling for 22c.

CHEESE.—Is without change and shows scarcely any movement.

EGGS.—Supply is rapidly increasing. A great many are still coming in from the south, but there has been a very noticeable increase of fresh gathered eggs from Manitoba.

GREEN FRUIT.—The market has been quite active all week. Bitter oranges have dropped 50c. per case since last writing. Apples are very scarce and the quality poor. Oranges, \$3.50 to \$4.25; lemons, \$4.50; apples, \$4.50 to \$5.50; bitter oranges, per case, \$6.50.

FISH. This market is quite active both for fresh and cured fish. Haddies are at last in fair supply and Labrador herring more plentiful than for some time past. Labrador herring, \$4.15 per barrel; mackerel, \$2.25 per kit; haddies, 7 1/2 c. per lb.

NOTES

Mr. Bright, of the firm of Bright & Johnston, fruit dealers, has just returned from a visit to Portland, Oregon, Seattle, San Francisco, Los Angeles, Pasadena, St. Barbara, Victoria and Vancouver.

Mr. Bright reports everything looking well for a large crop of fruit for the coming season.

Mr. H. B. Ashelman, of Ashelman Bros., Fargo, agent of the National Cash Register, is spending a few days in town looking up old friends.

COFFEE CULTIVATION IN SPAIN.

The cultivation of coffee for commercial purposes is, according to the United States Consul at Malaga, about to be undertaken for the first time in the Province of Malaga at the little village of Campanillas, some five miles from the capital. Don Quirico Lopez, a rich wine merchant of Malaga, will begin by setting out from 20,000 to 50,000 coffee plants on his plantations there.

As long as Cuba and Porto Rico were Spanish possessions, the cultivation of coffee in the peninsula of Spain was forbidden, but under present conditions the Government interposes no objection. Senor Lopez has already made some experiments and is convinced that coffee can be advantageously grown in this province and elsewhere in Andalusia. Others who have examined the question claim that there is not sufficient humidity in the Andalusian climate.

Cuba and Porto Rico formerly supplied Spain with nearly all her coffee, paying the Government a consumption tax of 60 pesetas per 100 kilograms (\$9.60 per 220.46 pounds) on all coffee entering the Peninsula. At present the import duty on coffee is 140 pesetas (\$22.40) per 100 kilograms from all countries except from the Spanish island of Fernando Po, and Spain's supply last year came largely from Valparaiso and other South-American ports. Coffee from Fernando Po pays a duty of 105 pesetas (\$16.80) per 100 kilograms.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

M. J. LEITCH, general merchant, Michael's Bay, Ont., has assigned to A. E. Pavey, and a meeting of his creditors will be held to-day (Friday).

J. R. Kelly, general merchant, Glenboro', Man., is asking an extension.

Tison & Guillet, grocers, Montreal, are offering 25c. on the dollar, cash.

D. Levasseur, general merchant, Matane, Que., is offering 40c. on the dollar.

L. A. Corbiere, general merchant, La-colle, Que., is offering 60c. on the dollar.

Chas. A. Quick, general merchant, Kingsville, Ont., is offering 85c. on the dollar.

David Hecht, general merchant, Tichborne, Ont., has assigned to John Carson.

Eliza Betts, general merchant, Mount Brydges, Ont., has compromised and retired.

Paul Bissonnette, general merchant, Casselman, Ont., is offering 55c. on the dollar.

G. F. Nalder, (late) confectioner, Belmont, Ont., has assigned to John W. Lord, Winnipeg.

E. Lepage & Co., departmental merchants, Montreal, are preparing a statement for creditors.

A meeting of the creditors of Isaac Hirtle & Co., grocers, Lunenburg, N.S., has been called for March 20.

A meeting of the creditors of Leonide Sicotte, general merchant, Boucherville, Que., has been held.

M. Tisdall & Co., general merchants, Sturgeon Falls, Ont., have assigned to Richard Lee, Toronto.

F. C. Daniels, grocer, Ottawa, has assigned to T. W. McDermott, Ottawa. His creditors met yesterday.

Damase Cousineau, grocer, St. Eugene, Ont., has assigned to L. J. Labrosse. The creditors meet to-morrow (Saturday).

A meeting of the creditors of Roberge & Landry, general merchants, Thetford Mines, Que., has been called for March 25.

A meeting of the creditors of Hypolite Valois, grocer, St. Cyrille de Wendover, Que., who has assigned, has been called for March 19.

J. D. McLeod, general merchant, Prince Albert, N.W.T., has assigned to C. H. Newton, and a meeting of his creditors has been called.

The J. F. Brownscomb Co., general merchants, Uxbridge, Ont., have assigned to Henry Barber, Toronto. Their liabilities are placed at \$33,958, with assets of \$27,865.

PARTNERSHIPS FORMED AND DISSOLVED.

Copartnership has been registered by Donald McLeod and D. J. McLeod under

EPPS'SGRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, WinnipegTHE MOST
NUTRITIOUS.**COCOA****War Tin Tea.**

Packed by

**THE BRITISH &
BENNINGTON'S
TEA TRADING
ASSOCIATION,
Limited**London,
England.The most attractive package
on the market.Design registered for the
Dominion.On seeing it, your customers
are sure to buy it.Full information, prices, etc.,
can be had from any who's
sale house in the Dominion

Canadian Agents:

C. E. COLSON & SON,

Montreal.



the style of Donald McLeod & Son, general merchants, Dunvegan, N.S.

W. A. and J. A. Fairley have formed partnership to succeed Robert Fairley, grocer, Winnipeg.

SALES MADE AND PENDING.

Mrs. J. Reid, grocer, Egansville, Ont., has sold out.

R. E. Smith, grocer, Kamloops, B.C., is advertising to sell out.

The assets of Zenon Tougas, grocer, Montreal, have been sold.

The assets of F. Veilleux, grocer, St. Francois, N.S., have been sold.

The assets of A. J. McDonald, general merchant, Seaside, N.S., have been sold.

J. C. Price, general merchant, Ridgetown, Ont., is advertising his business for sale.

The assets of Prement & Co., general merchants, St. Felicite, Que., have been sold.

The assets of Pye & Co., fruiterers and confectioners, Amherst, N.S., have been sold.

The stock of the estate of W. S. Grant, general merchant, Minto, Man., has been sold.

George E. Corbett, general merchant, Annapolis, N.S., is advertising his business for sale.

The assets of Eugene Tremblay, grocer, Murray Bay, Que., are to be sold on March 16.

The stock of the estate of Morrison & Co., general merchants, Boissevain, Man., has been sold.

The business of John McRae, general merchant, etc., Quesnelle, B.C., is advertised for sale.

The business and property of L. B. Currie, general merchant, West Dublin, N.S., is advertised for sale.

The stock of Walter Wardrop, general merchant, Lac du Bonnett, Man., is advertised for sale by auction on March 14.

The stock, etc., of Benor, Taylor & Co., general merchants, Alliston, Ont., is advertised by sheriff to be sold to-day (Friday).

CHANGES.

Choquette & Dupuis have registered as grocers in Montreal.

Rachel Hopperton, grocer, London, Ont., is closing up her business.

J. A. Dickie & Co., grocers, Vancouver, have sold out to F. W. Wright.

W. Thibaudeau & Cie. have registered as wholesale fruiterers, etc., Quebec.

Capt. P. Hansen, grocer, etc., Sackville, N.B., has sold out to Gains Fawcett.

To Introduce Them

we are offering a fine lot of Ceylon Green Teas—Pekoes and Orange Pekoes. The price for the Pekoe, 18c., and for the Orange Pekoe, 19c. With each chest we furnish a handsome roll top tea tin, capacity about 60 lbs.—free of charge. There is no question about Ceylon Green Teas having merit, and they are almost sure to be a factor in the tea trade of the future.

Samples of the teas and photo. of the tin on application.

H. P. ECKARDT & CO.

WHOLESALE GROCERS

Front and Scott Streets, TORONTO.

W. H. McCabe, flour and feed dealer, Alvinston, Ont., is closing up business.

M. McBean & Co., general merchants, Phoenix, B.C., have retired from business.

J. C. Parker, general merchant, Coldwater, Ont., has sold out to David Brown.

J. F. Ardill & Co., general merchants, Thornton, Ont., have sold out to Tomlinson Bros.

N. H. Turcotte, general merchant, Thetford, Que., is about to remove to St. Gentilly.

James Simpson, fruiterer and confectioner, Amherst, N.S., has sold out to Wm. Loughray.

E. C. Crochu, general merchant, St. Agathe (Lotbiniere), Que., is about to open in Thetford.

F. X. Leduc, general merchant, St. Louis de Gonzague, Que., is removing to Valleyfield.

R. Fielding, general merchant, Uffington, Ont., has sold out to John Pyburn, who takes possession on April 1.

E. A. Russell, manufacturer of cheese boxes, North Stanbridge, Que., has sold out to H. A. Bockus.

FIRES.

Morrison Bros.' flour mill, Chatham, Ont., has been partially damaged by fire.

Jennie Milne, grocer, Toronto, has been burned out; insured.

The stock of J. A. Pinard, grocer, Ottawa, has been damaged by fire; insured.

John Miller's grocery store, Belleville, was destroyed by fire on Monday. His loss is fully covered by insurance.

The stock of R. H. Benson & Co., general merchants, Indian Head, N.W.T., has been damaged by fire; fully insured.

DEATHS.

Eugene Boissonneau, general merchant, Newbois, Que., is dead.

INQUIRIES REGARDING CANADIAN TRADE.

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, London, England, is in receipt of the following inquiries regarding Canadian trade:

1. Inquiry is made for the name of a responsible firm of Canadian manufacturers' agents wishing to undertake an agency in twines and cords.

2. A manufacturer of sauces seeks Canadian agents with good connection.

3. Another firm of importers desires names of Canadian shippers of poultry.

[The names of the firms making the above inquiries, can be obtained on application to the editor of THE CANADIAN GROCER, Toronto. When asking for names, kindly give number of paragraph and date of issue.]

CURRENT MARKET QUOTATIONS

March 14, 1901.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 28.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal.	Toronto.	St. John, Halifax.
Dairy, choice, large rolls, per lb.	\$0 18	\$0 17	\$0 18
" " pound blocks.	0 18	17	18
" " " tubs, best.	18	17	18
" " " tubs, second grade		13	15
Creamery, boxes.	22½	21	22
" " prints and squares.	24	23	24
Cheese, per lb.	11	10	10½
Eggs, new laid, per doz.	26	17	18

CANNED GOODS

	Montreal.	Toronto.	St. John, Halifax.
Apples, 3's.	90	0 90	0 85
" gallons	2 15	2 25	2 25
Asparagus	2 20	2 25	2 00
Beets.	1 00	1 00	95
Blackberries, 2's.	80	85	75
Blueberries, 2's.	80	85	75
Beans, 2's.	90	95	80
Corn, 2's.	85	1 00	85
Cherries, red, pitted, 2's.	2 15	2 20	2 10
" white	2 00	2 15	2 00
Peas, 2's.	1 10	1 10	1 25
" sifted.	1 10	1 10	1 20
" extra sifted.	1 20	1 20	1 15
Pears, Bartlett, 2's.	2 10	2 10	2 00
" 3's.	2 15	2 40	2 40
Pineapple, 2's.	2 40	2 60	2 50
" 3's.	1 50	1 90	1 75
Peaches, 2's.	2 25	2 90	2 50
" 3's.	1 25	1 35	1 10
Plums, green gages, 2's.	1 25	1 25	1 10
" Lombard		1 00	1 10
" Damson, blue		85	85
Pumpkins, 3's.		80	85
" gallon	1 45	1 60	1 80
Raspberries, 2's.	1 70	1 85	1 60
Strawberries, 2's.	1 25	1 25	1 15
Succotash, 2's.	90	1 00	85
Tomatoes, 3's.	3 15	3 20	3 00
Lobster, tails	3 65	3 75	3 50
" 1-lb. flats	1 75	1 85	1 75
Mackerel		1 15	1 25
Salmon, sockeye, Fraser	1 50	1 60	1 75
" Northern		1 60	1 65
" Horsehoe		1 80	1 80
" Cohoos.		1 25	1 30
Sardines, Albert, ¼'s.	12	12½	13
" Sportsman, ¼'s.	11½	12	12
" key opener, ¼'s.	9	11	11
" P. & C., ¼'s.	20	22½	23
" Domestic, ¼'s.	27½	30	33
" Mustard, ¼ size, cases	7	8	4
" 50 tins, per 100	7 50	11 00	8 00
Haddies		1 00	1 15
Kipper HERRINGS	1 55	1 85	1 75
Herring in Tomato Sauce	1 50	1 55	1 70

CANDIED PEELS

	Montreal.	Toronto.	St. John, Halifax.
Lemon, per lb.	10½	11	12
Orange, "	11	11½	12
Litron, "	14½	15	17

GREEN FRUITS

	Montreal.	Toronto.	St. John, Halifax.
Oranges, Jamaica, per bbl.	5 00	5 50	4 00
" Mexican, per box		4 00	
" Valencia, ord. 420's.	4 00	4 25	5 00
" large, 420's	6 25	6 50	6 00
" Cal. Navels	2 50	3 75	3 25
Lemons, Messina, per box	2 00	2 75	2 50
" Verdilli, 360's, per box	1 50	2 00	1 00
Bananas, per bunch	2 0	3 50	1 50
Apples, per bbl.	2 50	3 50	2 00
Malaga grapes, per keg.	5 50	7 00	6 00
Sweet potatoes, per bbl.		4 50	
Cranberries, Cape Cod, per bbl.	12 00	13 00	11 50
" Canadian, per bbl.		2 00	2 25
Cocoanuts, per 100.			3 75

SUGAR

	Montreal.	Toronto.	St. John, Halifax.
Granulated St. Lawrence and Red.	4 45	4 63	4 60
Granulated, Acadia.	4 40	4 58	4 50
Paris Lump, bbls. and 100-lb. boxes	4 95	5 13	5 55
" in 50-lb. boxes.	5 05	5 23	
Extra Ground冰糖, bbls.	4 95	5 50	
Powdered, bbls.	4 70	5 25	5 55
Phoenix	4 25	4 43	
Cream	4 25	4 43	
Extra bright coffee.	4 15	4 33	4
Bright coffee.	4 05	4 13	3 75
Bright yellow	3 95	4 13	3 50
No. 3 yellow	3 80	3 98	3 80
No. 2 yellow	3 75	3 93	
No. 1 yellow	3 60	3 78	

HARDWARE, PAINTS AND OILS

	Montreal.	Toronto.	St. John, Halifax.
Wire nails, base.	\$2 85	\$2 85	\$3 20
Cut nails, base.	2 35	2 35	2 85
Barbed wire, per 100-lb.	3 20	3 00	3 50
Smooth Steel Wire (oiled and annealed, etc.), base.	2 80	2 80	
White lead, Pure	6 75	6 87½	6 80
Linseed oil, 1 to 4 bbls., raw	80	76	77
" boiled.	83	79	80
Turpentine, single bbls.	59	59	62

SYRUPS AND MOLASSES

	Montreal.	Toronto.	St. John, Halifax.
Syrups—			
Dark	1½	30	32
Medium	2½	35	37
Bright	2½	35	34
Corn Syrup, barrel, per lb.	2½	2½	36
" " " ¼ bbls.	2½	2½	38
" " " kegs	3	3	
" " " 3 gal. pails, each	1 30	1 30	
" " " 2 gal. "	1 00	1 00	
Honey		40	
25-lb. pails.	90	1 00	
38-lb. pails.	1 20	1 40	
Molasses—			
New Orleans.	22	30	23
Barbadoes.	31	35	27
Porto Rico		38	42
Antigua	31	32	40
St. Croix			42

CANNED MEATS

	Montreal.	Toronto.	St. John, Halifax.
Comp. corn beef, 1-lb. cans.	1 45	\$1 85	\$1 60
" " " 2-lb. cans.	2 65	3 30	3 00
" " " 6-lb. cans.	8 25	11 00	8 25
" " " 14-lb. cans.	20 00	24 50	19 50
Minced callops, 2-lb. can.	2 75	2 60	2 50
Lunch tongue, 1-lb. can.	3 00	3 90	3 00
" " " 2-lb. can.	6 00	7 90	7 00
English brawn, 2-lb. can.	2 25	2 75	2 45
Camp sausage, 1-lb. can.			2 50
" " " 2-lb. can.			4 00
Soups, assorted, 1-lb. can.	1 15	1 50	1 50
" " " 2-lb. can.	2 40	2 45	2 20
Soups and Boull, 2-lb. can.	1 75	2 50	1 80
Sliced smoked beef, ¼'s.	1 65	1 70	4 50
" " " 1's.	2 75	3 10	2 00

FRUITS

	Montreal.	Toronto.	St. John, Halifax.
Foreign—			
Currants, Provincials, bbl.	9	9	12
" " ¼-bbls.	9	9	12½
" " cases.	9½	10	11
" " ½-cases.	9½	10	11
" Patras, bbls.			
" " ¼-bbls.			
" " cases.			
" " ½-cases.			
Vostizas, cases	14	15	15
Dates, Holloweys	4½	4½	5
" " " Sals			4½
Figs, 10-lb. boxes.	70	90	12
" " " Mats. per lb.			3½
" " " 7 cr., 28-lb. boxes.			16
" " " 1-lb. glove boxes			12
Prunes, California, 30's	11	13	10
" " " 40's	10	10½	8½
" " " 50's	7½	8	7½
" " " 70's	7	7½	7
" " " 80's	6½	6½	6½
" " " 90's	6	6	6
" " " 100's			5½
" " " A's.			4½
" " " B's.			9
" " " U's.	5½	6½	6½
" " " French, 50's.			6½
" " " 110's.	3½	4	4
Raisins, Fine off stalk	6½	7	6½
" " " Selected	7	7½	7½
" " " Selected layers	7½	8	8
" " " Sultanas	11	13	11
" " " California, 2-crown	7	7½	8½
" " " 3-crown			9
" " " 4-crown			9½
" " " seeded, 3-cr.	10½	11	10
" " " Malaga, Lon. layers	1 50	2 25	2 50
" " " Black baskets.		2 75	3 00
" " " Blue baskets.			2 50
" " " Dehesa clusters		3 50	4 00
" " " Choice clusters	2 75	3 00	3 25

PROVISIONS

	Montreal.	Toronto.	St. John, Halifax.
Dry Salted Meats—			
Long clear bacon	10	10	
Smoked meats—			
Breakfast bacon	14	13½	
Rolls	11	10½	9
Hams	12½	12½	13
Shoulder hams	11	10½	8
Backs			14
Meats out of pickle l.c. less.			
Barrel Pork—			
Canadian heavy mess	19 50	19 00	18 50
" " " short cut	20 00	20 00	18 00
Clear shoulder mess.			15 00
Pate beef	12 50	13 50	13 00
Lard, Hercules per lb.		10½	10
Tubs		11½	10½
Pails		12	11

IMPERIAL BRAND

MAPLE SYRUP



The Standard from Ocean to Ocean.

Guaranteed pure and to keep in any climate. Your money refunded if not satisfactory.

Imperial Syrup Co., Limited
88 Grey Nun St., MONTREAL.

ROSE & LAFLAMME, Selling Agents, MONTREAL.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, **W. B. BAYLEY & CO., Toronto**

COFFEE	Montreal.	Toronto.	St. John, Halifax.
Green—			
Mocha	24	23	25
Old Government Java	27	22	30
Rio	10	9	12
Santos		9½	10½
Plantation Ceylon	29	26	31
Porto Rico		22	24
Gautemala		22	24
Jamaica	18	15	20
Maracaibo	13	13	18
NUTS			
Brazil		15	16
Valencia shelled almonds	41	45	40
Tarragona almonds	15½	16	15
Formegetta almonds		14½	
Jordan shelled almonds		50	40
Peanuts (roasted)	6½	8	9
" (green)	5½	7	9
Cocoanuts, per sack	3 00		3 75
Grenoble walnuts	11½	13	12
Marbot walnuts	10	11	11½
Bordeaux walnuts	8	9	9
Sicily filberts	12	13	12½
Naples filberts		10	11
Pecans	12	15	12
Shelled Walnuts		25	30
SODA			
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00
Sal soda, per bbl.	70	75	80
Sal Soda, per keg	95	1 00	1 00
Granulated Sal Soda, per lb.			1
SPICES			
Pepper, black, ground, in kegs			
pails, boxes	16	18	18
in 5-lb. cans	14	17	15
whole	15	17	12
Pepper, white, ground, in kegs			
pails, boxes	26	27	24
5-lb. cans	25	26	20
whole	23	25	22
Jinger, Jamaica	19	25	20
Cloves, whole	12	30	14
Pure mixed spice	25	30	25
Cassia	13	18	20
Cream tartar, French		25	20
" best		28	25
Allspice	10	15	16
WOODENWARE			
Pails, No. 1, 2-hoop	1 90	1 60	1 90
" 3-hoop	2 05	1 75	2 05
" half, and covers	1 75	1 70	1 75
" quarter, jam and covers	1 45	1 20	1 45
" candy, and covers	2 70	3 20	3 20
Tubs No. 0	11 00	8 50	11 00
" 1	9 00	7 00	9 00
" 2	8 00	6 25	8 00
" 3	7 00	5 85	7 00

PETROLEUM	Montreal.	Toronto.	St. John, Halifax.
Canadian water white	17½	18	17½
Sarnia water white		18	16½
Sarnia prime white			15½
American water white		20	17½
Pratt's Astral (barrels extra)		21	17½
Black— TEAS			
Congou—Half-chests Kalsow			
Morning, Paking	13	60	12
Caddies Paking, Kalsow	17	40	18
Indian—Darjeelings	35	55	35
Assam—Pekoes	20	40	20
Pekoe Souchong	18	25	18
Ceylon—Broken Pekoes	35	42	35
Pekoes	20	30	20
Pekoe Souchong	17½	40	17
China Greens—			
Gunpowder—Cases, extra first	42	50	42
Half-chests, ordinary firsts	22	28	22
Young Hyson—Cases, sifted extra firsts	42	50	42
Cases, small leaf, firsts	35	40	35
Half-chests, ordinary firsts	22	28	22
Half-chests, seconds	17	19	17
" thirds	15	17	15
" common	13	14	13
Pingsueys—			
Young Hyson, ¼ chests, firsts	28	32	28
" " seconds	16	19	16
" Half boxes, firsts	28	32	28
" " seconds	16	19	16
Japans—			
¼ chests, finest May pickings	38	40	38
Choice	32	36	33
Finest	28	30	30
Fine	25	27	27
Good medium	22	24	25
Medium	19	20	21
Good common	16	18	18
Common	13	15	15
Nagasaki, ¼ chests, Pekoe	16	22	16
" " Oolong	14	15	
" " Gunpowder	16	19	
" " Siftings	7½	11	
RICE, MACARONI, SAGO, TAPIOCA.			
Rice—Standard B	3 00	3 10	
Patna, per lb	4 25	4 75	4½
Imperial Seeta	4 40	4 90	5½
Extra Burmah	4 60	4 90	4½
Java, extra		5½	6
Macaroni, dom'ic, per lb., bulk	5	6	6½
" imp'd, 1-lb. pkg., French	8	12	9
" " Italian	8	10	11
Sago	3½	4	4
" " "	4½	4½	4½
" " "	4½	4½	4½



Encourage Good Customers

The grocer who has good, steady customers is the one who is wide awake to the fact that it is absolutely necessary to give satisfaction in the quality of the goods he sells—he does not sacrifice quality for what some grocers imagine to be profit—he knows that high quality begets success. Because of their high quality all wide-awake grocers should sell and recommend

Jonas' *Flavoring Extracts.*

These Extracts embody the unequalled skill and experience of over thirty years in the making of Flavoring Extracts only. There are no richer, no stronger, no purer Extracts than JONAS'. They are the concentrated extracts of the fruits, flowers and spices they represent.

(We manufacture any flavor desired.)

You can encourage steady, good customers by selling such articles as

Jonas' *Flavoring Extracts.*

MANUFACTURED BY

HENRI JONAS & CO. - MONTREAL.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CABLE advices from Valencia, Spain, to-day, report a continued firmness there on Jordan shelled almonds.

Mail advices from Seville, Spain, report high prices there for new crop olives.

TEA IN NEW YORK.

The market presented a tame appearance. The expected improvement in the demand from the consuming trade that many expected would develop following the definite settlement of the duty question failed to materialize. Dealers generally continued to report a small and unsatisfactory distributing business. The market for invoices was dull, the unsatisfactory condition of business holding operations in check, and prices were showing some irregularity. A limited amount of interest was shown in the speculative market, and two lots for August delivery were traded in at prices showing a slight decline. The withdrawals of tea from bond at San Francisco, Chicago and New York during February were moderately large, amounting to 5,371,143 pounds.—New York Journal of Commerce, March 13.

RAISINS IN NEW YORK.

In his regular monthly statement on Valencia and sultana raisins, F. A. Hawkesworth reports as follows: Stocks of Valencia raisins on hand February 1 numbered 33,000 boxes. The receipts during the month were none and the distribution and goods in transit to Canada amounted to 4,000 boxes, leaving a total stock on March 1 of 29,000 boxes. Stocks of sultana raisins here on February 1 were 12,500 boxes. There were no receipts during February and the distribution was 1,700 boxes, leaving a total stock at the first of the month of 10,800 boxes.—N. Y. Journal of Commerce.

CANNED GOODS IN THE UNITED STATES.

Writing from Baltimore, Thos. J. Meehan & Co., have the following to say on tomatoes: "Future tomatoes are a standstill, but the demand for 'spot' tomatoes is good. The fact that the prices have not declined this dull period, shows the strength of the tomato situation, and it must have a beneficial effect upon the market, ultimately. Some buyers have been quietly picking up choice lots of 'spot' tomatoes at the prevailing prices to carry in storage here, in preference to buying 'futures' at the difference in prices, as the carrying charges here are extremely cheap, only 1-2 cent per case for storage, and the insurance rate is only .45 per \$100 per year, subject to cancellation and

rebate when the goods are shipped. The demand for 'spot' goods during the past week, although the orders were small, embraced a larger number of articles than during the week previous, which rather inclines one to the belief that the jobbers are carrying light stocks. The approach of the opening of lake and rail navigation next month will cause increased business, as usual, which may be the starting point of the coming season's activity."

STRONG SALMON MARKET IN LIVERPOOL.

The salmon market is very strong owing to the limited supplies on the spot, but prices are not likely to advance in any alarming way, as the principal holders are disposed to keep values as near a popular basis as possible. The unusually late sailing of the salmon fleet, and the long passages that all the vessels have made—not one having arrived as yet—are taxing the resources of the market to the utmost, and if the demand had been more active the position would have been acute. There is not at the moment a case of Alaska salmon in first hands on this market, and the bulk of the shipments now due have not only passed out of first hands, but are generally supposed to have passed from second hands also. When buyers are tempted with low offers of new salmon to arrive they should have the fact well in their minds that last summer's pack of salmon is not here yet, and offers of "new" may mean delivery some time during the spring and summer of 1902, by which time a price that looks cheap to-day may be woefully dear.—Produce Markets' Review.

PRUNE COMBINE ACTS.

Private telegrams received from the Coast state that the Cured Fruit Association has obtained control by purchase of all the stocks of prunes held by outside packers and growers. This announcement was received in the trade here with some surprise, and while the statement does not come from official (Association) sources it is believed to be correct. The advices do not state what amount of stocks were purchased, but in view of the fact that outside holdings of prunes were known to be small at this date it is considered unlikely that any large quantity has been taken over. From the point of view of the market the announcement had the effect of lending a little more tone to the situation, particularly on those sizes which are and have been in small supply. Some holders of 50-60s were disposed to advance prices, but so far as can be learned no quotations have been made above 53-4c. Spot supplies of this size are, it is stated,

practically exhausted at the moment. Some goods of all sizes except 70-80s and 80-90s are in transit; in fact a considerable quantity was purchased prior to the report of cleaning up on the Coast. This stock is variously estimated at from 25 to 35 carloads—the exact quantity is not known—and added to what is already here makes a supply sufficient to occupy the attention of the trade for some time to come.

Opinion in the trade as to the latest move of the Association is that the action comes late in the day—too late, in fact, to afford the combine opportunity to dispose of any large quantity before the new crop is ready for harvest.—N.Y. Journal of Commerce, March 13.

MOLASSES IN NEW ORLEANS.

Mail advices to G. A. Jahn & Co., New York, from New Orleans, dated March 9, say of molasses: "As regards blackstrap there is nothing in sight for delivery for 60 to 90 days, and it will perhaps be even longer before any great quantity is offering. Some of the planters have kept the last run of second sugars in tank, say 100 barrels to 200 barrels, and will not run them out until they get up steam for their thirds. These goods if available now would be worth 10 to 12c. There appears to be quite a little demand for this grade of goods, which is very scarce owing to the small quantity made this season, and all has gone into consumption. Receipts in New Orleans are very light, and the total for the season is still about 25,000 barrels behind same date last year."

TO HELP NOVA SCOTIA DAIRYMEN.

Premier Murray, of the Nova Scotia Legislature has introduced a bill to further encourage dairying in Nova Scotia. The measure provides for an annual appropriation of \$7,000 for the encouraging of dairying in Nova Scotia. Schools for the special instruction of dairying will be provided. Provision is also made for the assisting to equip and provide with plant and machinery any creamery proposed to be established that will annually for five years manufacture not less than 20,000 pounds of butter or 40,000 pounds of cheese.

WILL OPEN A BRANCH AT VANCOUVER.

Alex. Macdonald & Co., wholesale grocers, Winnipeg, are about to establish a branch in Vancouver. An up-to-date warehouse is to be erected at once on Powell street, where it will be extended back to a siding of the C. P. R., so that full car lots of merchandise can be received without teaming. It is the intention of the firm to make Vancouver their headquarters for operations in the West.

CEREAL MEN BANQUETTED.

On Monday evening a banquet was tendered in Peterboro', Ont., by Hon. J. R. Stratton, to the directors of the American Cereal Company, who intend erecting in Peterboro' a branch factory capable of turning out from 5,000 to 6,000 barrels of breakfast foods per day and employing over 600 men. It was announced that the company intend starting construction as soon as the weather permits.

OPPOSITION TO TRADING STAMPS.

THE trading-stamp question has been receiving a great deal of attention during the past week or ten days. As we went to press last week a deputation of about 200 merchants, including representatives of the Brockville City Council, the Kingston Grocers' Association, the Hamilton Grocers' Association, the London Merchants' Association, the London Retail Grocers' Association, the Woodstock Merchants' Association, the Peterboro' Merchants' Association, the St. Thomas City Council, the Toronto Grocers' Association, and the Toronto Merchants' Association, waited on Hon. G. W. Ross, Premier of Ontario.

They were introduced by G. P. Graham, M.P.P. for Brockville, to Premier Ross, who was accompanied by Hon. John Dryden. Addresses were made by Mayor Chant, St. Thomas; A. M. Patterson, Brockville; E. A. Shoebottom, London; E. Gilbert, Kingston; H. Canfield, Woodstock; A. G. Bain, Hamilton; A. W. Cressman, Peterboro'; G. E. Gibbard and W. B. Rogers, Toronto, and E. Jessop, M.P.P., St. Catharines. Several petitions were presented. One of these, presented by E. A. Shoebottom, was signed by over 350 merchants, the leading business men of London.

Premier Ross in answer to the deputation, stated that he had heard of trading-stamps before, but had not been aware that they affected the business men of the Province as had been evidenced to him. He promised thorough consideration of the request of the deputation.

The Retail Merchants' Association are seeking the aid of the city in the attempt to secure legislation suppressing the trading-stamp system. On Monday, a deputation waited on the Board of Control for this purpose.

E. M. Trowern, secretary of the association, said that the use of trading-stamps was prohibited in several of the States of the Union. The system was, he declared, a decided evil. Stamps were given to merchants at reduced rates in order to compel other merchants to use them. It was, moreover, impossible to do business on a legitimate basis and give 5 per cent. of the turnover as a present to customers.

Mr. Flood, manager of the Dominion Trading Stamp Co., replied. He was confident that trading-stamps, properly used, encouraged cash trade and were of benefit to the merchant as well as the customer. He said his company had spent in Ontario last year \$40,000 in advertising, and for the various branches throughout the Dominion had purchased \$350,000 worth of goods, to be given away in return for stamps.

T. S. Lobb, dry goods dealer, Queen

street east, Toronto, had used trading-stamps and believed they had been a big benefit to his business. His trade had steadily grown since he started to use them.

The Board of Control closed discussion of the matter by requesting the Committee on Legislation and Reception to consider the advisability of asking the Ontario Government to pass legislation preventing the carrying on in Toronto of the trading-stamp business or any similar business, the object of which is to step in between citizens in business and their customers for the purpose of profit."

Cream OF Wheat

The best seller, and most profitable to sell. Special prices to the Canadian wholesale trade on application to

E. A. SHOEBOTTOM,
Canadian Agent, - LONDON, ONT.



To Improve his Standing

a grocer should push the best of each line. In Baking Sodas there is never any question as to which is the best.

John Dwight & Co., Toronto and Montreal.
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec
P.Q. St. John's, Nfld.

EXTRA FANCY

California Navel
Valencia
Marmalade
Messina Lemons

ORANGES

Full lines, Nuts, Dates, Figs; Oysters, Finnan Haddies, etc.
If you want "The Best" at right prices, order from us.

Hugh Walker & Son, Guelph, Ont.

16,000 ACRES OF OIL

Lands were purchased in the Midway District (one of the promising new oil fields) of California last week by

THE UNION CONSOLIDATED OIL COMPANY

which will be immediately developed and as large producing wells have recently been struck on adjoining lands, the probabilities are that this land alone will soon be WORTH MORE THAN THE ENTIRE \$5,000,000 CAPITAL STOCK OF THE COMPANY. The company have also acquired two large producing propositions with an aggregate of 5,000 barrels per month, insuring large dividends on the stock by May 1st, and Major Horace H. Russell, the Superintendent of the Company, is now investigating several other oil propositions, the most promising of which will be added to the assets of the Company. The price of the stock is now

17½ CENTS PER SHARE (Par Value \$1.00).

full paid and non-assessable, and only 200,000 shares are offered at this figure, when the price will be advanced to 25c. per share if more stock is disposed of for the purchase of additional properties and development.

THE STANDARD SMELTING AND REFINING COMPANY

have sold over 150,000 shares of the 250,000 shares of the inaugural issue of Treasury Stock offered at 40 cents per share through us as fiscal agents, and any of this first issue not taken by our customers within ten days will be offered for public subscription at

40 CENTS PER SHARE (Par Value \$1.00).

also full paid and non-assessable, and with the ten-year guaranteed contracts for ores to nearly the full capacity of the plant, this stock should pay FROM 20 PER CENT. TO 40 PER CENT. ANNUAL DIVIDENDS. The plant is now under construction in Yavapai County, Arizona, and over \$75,000 worth of new and modern machinery is in Arizona and entirely paid for. We make dividend-paying mining, oil and smelter stocks a specialty, and have several combinations of dividend payers and first issues that are now paying from

10 per cent. to 13½ per cent. and will pay from 20 per cent. to 40 per cent.

this year, dividing the investment and insuring the maximum of profit and the minimum of loss. We handle no mining properties except on the advice of our own mining experts, five of whom we keep continually in our employ. Our home office expert, Capt. L. D. Phillips, who arrived in Yavapai County, Arizona, Tuesday, to make a special confidential report to the firm on the Arizona mining properties, wires:

"Have inspected 'Rebel' (Pride of Arizona Copper Co.) and 'Kicker' (Amalgamated Gold and Copper Co.) They are great mining properties, and you have underestimated them. You can make no mistake in extolling their value."

The stocks of these companies are now selling at 25 cents per share (par value \$1.00), but are subject to advance at any time without notice.

Prospectuses of all the successful properties for which we act as fiscal agents, dividend payers and first issues, subscription blanks, etc., mailed to any one interested in legitimate mining, oil and smelting investments on application.

Canadian Branch, **W. M. P. McLAUGHLIN & CO.,** McLaughlin Buildings, St. John, N.E.

AGENCY WANTED.

MARTINDALE'S, LIVERPOOL, OLDEST Paste "Japan" Oil Blacking maker in England, are open to treat with a wholesale house for the agency of their noted Blacking and "Sandringham" Boot Creams. Applicants must state full particulars as to district worked, etc. Martindale's Oil Blacking Works, Liverpool, England. (11)

W. A. McCLEAN & CO.
OWEN SOUND.

Pork Packers and Grain Dealers.

Write for quotations on all cuts of Bacon, Hams and Breakfast Bacon.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
QUELPH. ONT.

R. J. Foster, grocer, Brampton, Ont., has been burned out.

GET YOUR BULK MIXED PICKLES AND CHOW CHOW FROM— TAYLOR & PRINGLE OWEN SOUND, ONT.

HEALTH IS WEALTH. You want your customers to be healthy so that they will prove profitable clients.

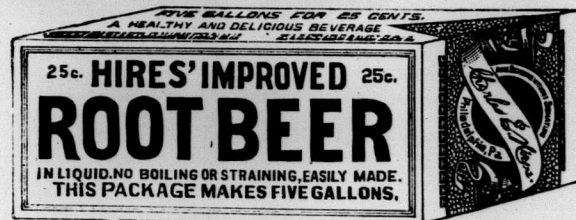
HIRES ROOTBEER is a tonic as well as a beverage.

Be sure you sell them HIRES. Price may be a little high, but the best pays in the long run.

All Wholesalers keep it.

Here is our **PUSH**—it deserves yours. Get up and hustle. Send us your order for One Gross Hires Rootbeer Extract, giving your jobber's name through whom you wish it filled, and we will send you One Case (2 dozen bottles) Hires Carbonated Rootbeer, **FREE**.

Your gain, \$2.40 besides the freight on the extract. This offer closes June 1st, 1901.



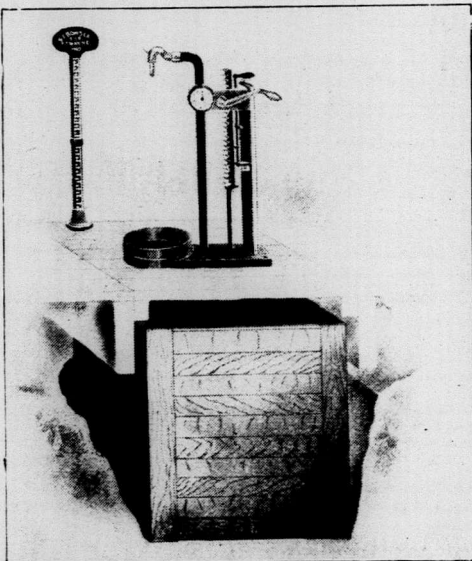
PRICE TO DEALERS.

One gross Rootbeer Extract, \$24.00 less 10 per cent.
One dozen " " 2.00 less 5 per cent.

SEND YOUR ORDER TO...

W. P. DOWNEY, Sole Canadian Agent,
20 and 22 St. Peter Street, MONTREAL.

WRITE A LETTER



UNDER THE FLOOR OUTFIT

We build FIFTY DIFFERENT STYLES of BOWSER OIL TANKS

They are A **POSITIVE ECONOMY** in any Establishment.

THEY SAVE OIL, MONEY, TIME AND LABOR. THEY PUMP GALLONS, HALF-GALLONS, AND QUARTS AT A STROKE. THEY ARE NEAT, CLEAN, HANDY, AND ENFORCE ECONOMY, WHETHER YOU WILL OR NO.

IF YOU WANT AN OIL TANK WE WILL HELP YOU FIND A PLACE FOR IT. WRITE US A LETTER TO-DAY.

S. F. BOWSER & CO., 65 Front St. E., Toronto. Factory: Fort Wayne, Ind.

If you would like to have a **BOWSER**

3 Measure Self-Measuring OIL TANK

But are at a loss to know where to locate it, or what style would best meet your needs, write us a letter about it.

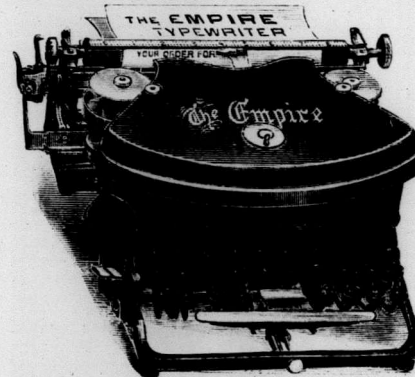
Maybe you want a Basement Tank but have no basement to your building. We can tell you how to place it.

Maybe you would like an Out-Door Storage Tank with the Tank out-of-doors and the Pump in the store. We can show you how to have it. Maybe you want a Tank to handle Linseed Oil or Turpentine or Varnish. We build Tanks that Pump and measure these liquids without "sticking."

No matter what your needs—write us. We have a fifty-page Catalogue handsomely illustrated, which is free to you. We have a man who is paid to answer your inquiries about Oil Tanks, and whose business it is to help you if he can—and usually he can.

The Central Milling Co., of Peterborough, Ont., Limited, have been incorporated with a share capital of \$40,000.

Halifax, N.S., has started on a campaign to attract factories to that city. As a first step the council has decided that new factories erected in the city shall be taxed on the amount of the present assessment of the property taken for a site.



The Empire Typewriter

Equal to any Machine in every way.
Superior to all Machines in several Important Features.

Canadian Pacific Railway have 175 Empires in daily use!

Only \$60-- You can save \$60 by purchasing an Empire.

The Williams Mfg. Co., Limited,
MONTREAL.

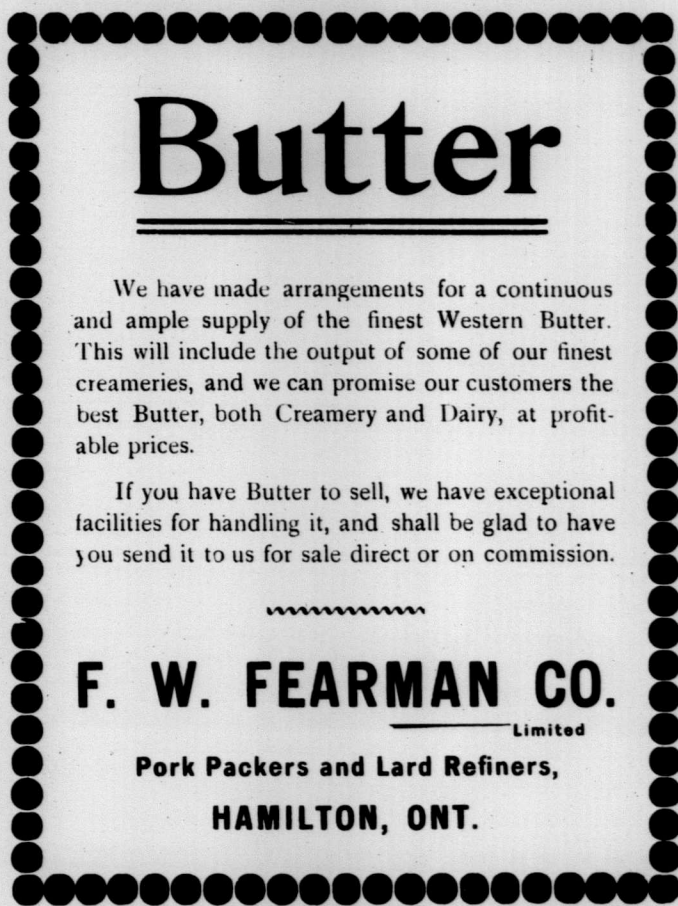


Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,
LIMITED
HAMILTON.



Butter

We have made arrangements for a continuous and ample supply of the finest Western Butter. This will include the output of some of our finest creameries, and we can promise our customers the best Butter, both Creamery and Dairy, at profitable prices.

If you have Butter to sell, we have exceptional facilities for handling it, and shall be glad to have you send it to us for sale direct or on commission.

F. W. FEARMAN CO.

Limited

Pork Packers and Lard Refiners,
HAMILTON, ONT.

Your Customers

will know you handle the best goods if they see

REGISTERED
Bow Park
BRANDS

PICKLES

on your shelves. They draw the best trade to your store and also hold your trade for you.

Drop us a line and we will tell you about them.

Shuttleworth & Harris,

BOW PARK FARM

BRANTFORD - - ONTARIO

Agents for the Maritime Provinces:

W. S. CLAWSON & CO., ST. JOHN, N.B.

THE CANADIAN PACKING CO.
LONDON, ONT.



GUARANTEED CHOICE AND PURE.

GOLD MEDAL, PARIS 1900.

Please order goods through your wholesale house.

THE TIN CAN DEAL.

A SPECIAL Chicago despatch to The Baltimore Sun upon the tin can consolidation, says: "The local subscriptions to the underwriting of the new American Tin Can Company were closed yesterday at the office of J. H. & W. H. Moore, and the papers were sent to their New York office, where the allotment will be made. Some trading in the underwriting privileges was reported at a premium; 101 bid and 102 and 103 asked was reported in the different brokerage houses.

"About 10 different concerns, situated all over the country, are absorbed. The principal ones besides the Chicago companies are located at Boston, New York, Philadelphia, Pittsburg, Cincinnati and St. Louis. Norton Brothers are the largest single company taken in. It is understood that they received \$5,000,000 in stock. The Frank Diesel Co. got \$350,000 and the Illinois Can Co. received \$250,000. The other Chicago concerns taken in are much smaller. The Norton company is larger by five times than any of the other concerns included in the deal, and has been a leading factor in the tin can trade for many years. Oliver W. Norton, of Chicago, president of the Norton Brothers Co., will probably be elected president of the trust.

"The subscription allotted to Chicago was \$3,000,000, which was distributed among brokers in the city. The stock has been on the Chicago market for the last four days. It is estimated that more than half of the stock will be taken up in New York. The allotment there was in the neighborhood of \$6,000,000. Most of the companies took preferred stock in payment for their interests, but a few of the small concerns took cash offers. The trust will absorb about 60 per cent. of the output of the American tinplate companies.

"Economy in the distribution will effect one of the principal savings expected from the consolidation. Moore Brothers control the factories of The American Tinplate Co., which will insure favorable contracts for raw material to the Can Trust. The most valuable assets to the combination are the patents of the individual companies which will be controlled by the trust. This was a paramount issue in the deal, as it is claimed that it practically makes it impossible for outside concerns to exist."

THE HERELLE CHOCOLATE WORKS.

The Herelle Chocolate Works, at Longueuil, conducted by Madame Augustine Herelle and Felix Herelle, jr., have assigned, on demand of George A. Alden & Co., of New York, creditors to the extent of \$3,030. The New York firm is repre-

sented by Atwater, Duclos & Chauvin. The total amount of the liabilities is about \$14,000. The principal creditors besides the firm of Alden & Co. are: The Acme Lithographing Co., Montreal, \$3,000; Trust and Loan Co., Montreal, mortgage, \$4,250, and Bothwell & Meygaud, New York, \$1,261.

The assets consist of the factory and stock in trade at Longueuil, as well as the right of remere on a property in St. Francis, Beauce. Frank Matthews, manager of The Acme Lithographing Co., has been named provisional curator. The meeting of creditors is fixed for March 20.

THE RIGHT MAN APPOINTED.

THE appointment of J. D. Stewart, of Russeldale, Ont., to take charge of Canadian food products at the Glasgow Exhibition is meeting with genuine approval because of the fitness of the man for the position.

Mr. Stewart spent 10 years in Glasgow travelling for a wholesale grocery house when a young man. Later, he spent 21 years in the same work in Canada. As an associate of W. E. Glennie and "Big Mack," as representative of Lucas, Steele & Bristol, Hamilton, he proved one of the most popular characters on the road. At the same time he successfully conducted a small stock and fruit farm at Russeldale, Ont. For eight years he has devoted all his attention to this farm.

His wide knowledge of Canada, his acquaintance with Glasgow and his understanding of Scottish traits and habits should make Mr. Stewart a valuable representative of Canada at Glasgow.

OTTAWA RETAIL GROCERS' ASSOCIATION.

The regular meeting was held on March 11 in rooms over the store of J. G. Stewart, Bond street. There was a good attendance of members. The most important business transacted was the selection of a hall for our meetings. The offer of the Workmen's Hall on Albert street was accepted, and we look for an increase in membership now that we will have regular meetings.

A communication from the Hamilton association, asking our support to a petition for the withdrawal of mutilated coins, was received, and all present agreed to sign it.

The secretary was instructed to send a letter of condolence expressing our sympathy for our president, W. J. Eastcott, in the loss of his mother, and also to W. H. McVeity, whose brother died in Chicago last week.

We invite all grocers in Ottawa to attend our next meeting, on the second Monday of April, in the Workmen's Hall, Albert street.—H. C. Ellis, Secretary.

NEW DEBT COLLECTING METHODS.

"BY the by, sir," said a North London bootmaker to a customer who had dropped in on his way to business to say that his last patent leathers were too tight, and he would like them stretched a trifle, "could you make it convenient to pay that little account? We have asked for it several times."

"I am afraid I haven't the money about me," said the youth.

"Then I regret, sir, that I shall be obliged to retain your boots until you have."

When the careless debtor realized that the only alternative was to walk to his office in his socks through the muddy streets, he caved in and sent home for the requisite cash.

There is a village near Belfast where one enterprising grocer and butcher had for years absorbed the whole business of the place. At last a rival came on the scene, and many of the former's customers deserted him without first settling their accounts to date.

One night a large crowd collected around the older shop. In each of the windows glared transparencies, in which figured in big letters the names of the debtors in question. Below was a notice: "The reason why these names appear here will be posted on Saturday night next." In the meantime, however, the list of over 40 names had dwindled to five.—Stray Stories.

DOES IT MEAN A SOAP COMBINE?

A despatch from Quebec says that the bill for the incorporation of the William Strachan Co., soap and perfumery manufacturers, Montreal, caused much discussion in the Private Bills Committee on Tuesday. There seemed to be an opinion that the reorganization of this company was the preliminary step towards a combination of all the similar industries in Montreal. Clause 4, which caused the greatest trouble, proposed that the company may purchase the assets of any other business of a similar nature and can pay for it in cash, bonds or paid-up stock in the company as the directors may deem advisable.

Two amendments were proposed, but both were lost by close votes, and hence the clause goes through.

The question of the increase of capital by the issue of new stock was limited by the following: "To an amount not exceeding \$300,000," although Mr. Brown, who represented the company, pressed for \$500,000, and would have had no objection if the amount had reached \$1,000,000.

A new clause was added that any resolution of the company re increase of stock should be published in The Quebec Official Gazette, and in two other papers, one English and one French.



No hog lard is as pure and wholesome as **Fairbank's Standard Refined Lard Compound**. This brand is the oldest on the market, and has at all times been the leading one, commanding the preference of consumers and bakers everywhere.

Fairbank's Standard Refined Lard Compound is composed chiefly of vegetable oil, and on account of its purity and wholesome quality is preferred to hog lard by those who have tried it.

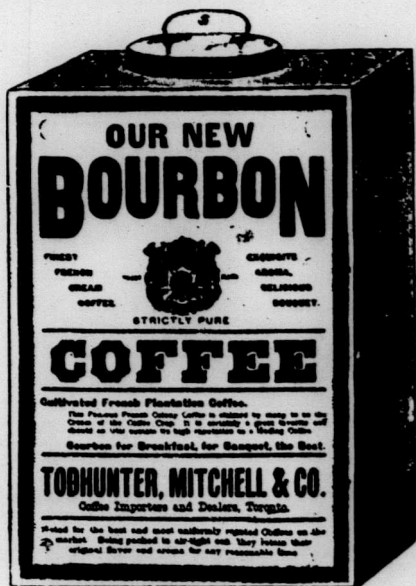
Our brand is sold at a considerably lower price than hog lard at the present time, and will go further in cooking than any hog lard made. Write for quotations on **Fairbank's Standard Refined Lard Compound**. It will give satisfaction to your trade and increase profits. We guarantee the quality of the goods.

The N. K. FAIRBANK COMPANY

Wellington and Ann Streets

Montreal, Quebec.

Most
Excellent
Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

Mela-gama

CEYLON GREEN TEAS

Unequaled in Quality.

Japan Tea Drinkers should try them.

MINTO BROS.

MONTREAL RETAIL GROCERS' ASSOCIATION.

Questions of Membership, Grocery Liquor Licenses and Discounts of Biscuit Manufacturers Discussed at the Regular Meeting.

THE Montreal Retail Grocers' Association held its regular monthly meeting in the Monument National Thursday evening, March 7. President N. Lapointe was in the chair, and there were present, among others, Messrs J. P. Dixon, J. B. Deschamps, E. W. Farrell, F. Bigaouette, H. Poirier, M. Scullion, P. Fillion, M. McLaughlin, F. Blanchard, and N. Morrin.

It seemed to be the chief concern of the meeting that something should be done to interest the grocers of the city in their association. The president pointed out the fact that out of 1,200 grocers in the city only 200 were members. The association sorely feels the need of more members at the present moment, when funds are required to fight departmental stores. Accordingly, the president appeals to the grocers of the city to come forward and ally themselves with the movement. It is also the intention of the executive to infuse more force and energy into the organization, and several new subjects are being laid before the members for discussion. It is resolved that the association will accomplish more within the next year than it has in the past, and thereby grocers will be compelled to recognize that it is to their own interests to apply for membership.

Mr. J. P. Dixon proposed a motion to the effect that the Quebec Legislature be requested to lower the maximum charges of transferring a grocer's liquor license from \$55 to \$20. Several members spoke in support of the motion, claiming that the present charges are exorbitant. It was adopted unanimously.

A letter was received from The Mutual Fire Assurance Company, of Richmond, Drummond and Yamaska, stating that the company had decided to open an office in Montreal, and asking the grocers to give it their support. There is a vacancy on the board of directors, and if the association, after an examination, regard the firm's methods of doing business with favor, it is likely that an appointee of the association will be given the vacant position. The meeting appeared to appreciate the company's letter, and, on motion of Mr. Farrell, seconded by Mr. Scullion, full charge of the matter was left with the president who will represent the association in its dealings with the company.

Then Mr. Dixon introduced another important matter. He threw out the suggestion that the association might secure the power from the Local Legislature to limit the number of grocers' licenses in the city.

The Licensed Victuallers' Association has this power at the present day, and allows no more than 400 licenses in the city. The association has 389 members, showing that the power it enjoys forces the saloonkeeper into the association. Mr. Dixon suggested that the Grocers' Association adopt the same plan to secure a good membership roll. If the number of licenses were limited, he claimed also that the license would be capitalized to the benefit of the holder. His idea was not accepted unanimously, so it was decided to defer the discussion till a better attended meeting of the association could be held. The secretary was instructed to summon all the grocers of the city to discuss this subject at the next regular meeting, which is set down for March 14. This is an important matter, and it demands serious consideration.

Mr. Deschamps then sprang to his feet to speak about the discount that the biscuit manufacturers are allowing. Formerly it was 10 per cent., now it is only 2½ per cent. The secretary was instructed to write to the manufacturers and ask for the old discount. This was the effect of a resolution proposed by Mr. Deschamps and seconded by Mr. Fillion.

The meeting then adjourned.

AGENT FOR "CREAM OF WHEAT."

J. D. Shoebottom, grocer, London, Ont., vice-president of the London Retail Merchants' Association, was in Toronto last week in connection with the anti-trading stamp deputation which waited on Premier Ross on Thursday. Mr. Shoebottom, besides carrying on a successful retail grocery business, is agent in Canada for "Cream of Wheat," a pure white cereal product, made from the heart of the best Northwestern spring wheat by the Cream of Wheat Co., Minneapolis, Minn. This food has attained much popularity in the United States, but Mr. Shoebottom was induced to accept the agency only after he had been thoroughly satisfied as to its worth. It has proved a good seller with him. He is placing it with the wholesale trade, but would like to hear direct from any retailer whose wholesale dealer does not carry it.

BUSINESS BETTER THAN LAST YEAR.

Mr. James B. Campbell, of the Acme Canning Works, Montreal, has been in Toronto for some time. He attended the packers' convention last week. He reports business exceedingly brisk, the orders received being much ahead of those taken to date last year.

EVERY RESIDENCE WITH A TELEPHONE IN ONTARIO

Has had a convincing letter this week about

H AND H
TRADE MARK

THE UNEQUALLED CLEANER.

Get a dozen or so NOW. Let it be seen.

Ask Wholesale Grocers.

JAMES McINTOSH, Sole Agent for Canada,
34 Yonge Street, Toronto.

"Chief Keokuk"

Pickles and Condiments.

"Montrose"

Tomatoes, Peas and Vegetables.

SOLD ON THEIR MERITS.

KEOKUK PICKLE CO.

KEOKUK, IOWA, U.S.A.

CHOICE

Roasted Coffee

10½ cents per lb.

In barrel lots only.

WARREN BROS. & CO.

TORONTO.

Shredded Whole Wheat Biscuit

For sale by all
Wholesale Grocers.

J. HEWITT, Agent

61 Front St. E., TORONTO.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

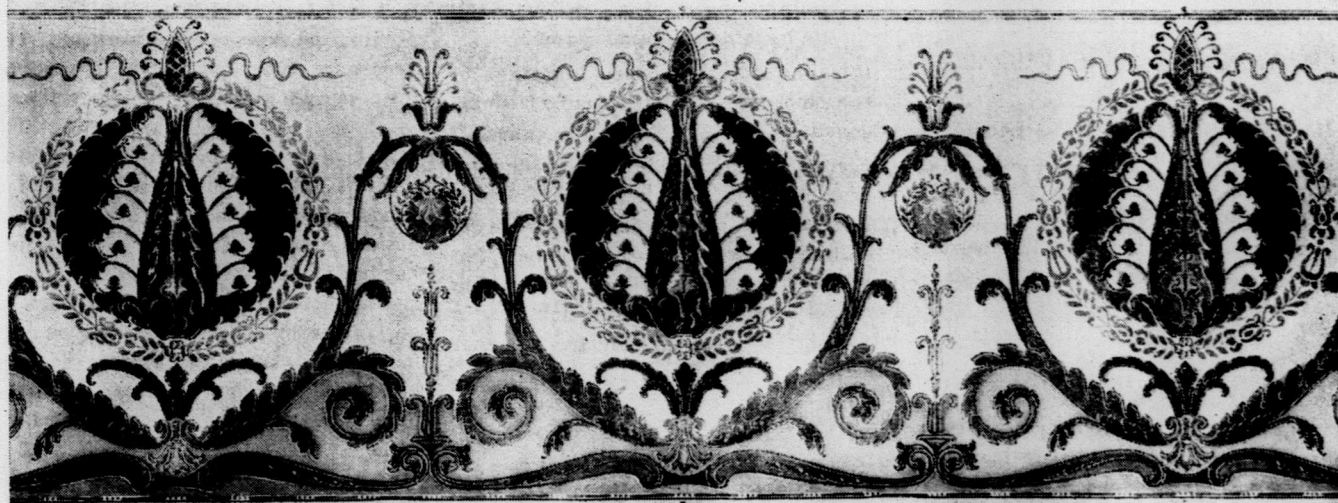
AND

Famous Blend Coffee

are the favorites with all grocers

THE COWAN CO., LIMITED, TORONTO

EVERYTHING GOOD AND PROFITABLE IN WALL PAPER.



21-inch Ingrain Frieze, No. 2030.



21-inch Ingrain Frieze, No. 2043.

THE ABOVE ARE TWO OF MANY SUCCESSFUL FRIEZES
IN OUR 1901 COLLECTION * * * * *
IF OF INTEREST WE WILL MAIL SMALL BOOK OF
INGRAIN SHADES WITH ILLUSTRATED MATCHED
COMBINATIONS, OR SAMPLES OF ABOVE OR OTHERS
IN ANY DESIRED SHADE * * * * *

THE WATSON, FOSTER CO., LIMITED
MONTREAL.

Feb. 1st.



A QUESTION REGARDING LABRADOR HERRINGS.

Editor CANADIAN GROCER.—Labrador herrings are generally retailed at 25c. per doz. Out of curiosity, and to see what the actual profit would be, I counted the number of dozens in the last barrel we opened, and found to my surprise that there were only 23 doz., whereas I was under the impression that there would be 32 to 34 doz.

Now, at 25c. per doz., this shows a distinct loss, and it seems to me that, if the number of dozens in a barrel were marked on the head of the barrel when packed, the merchant would be better able to figure the price he ought to charge to make a fair profit.

I would like an expression of opinion from some of your other readers on this subject.

LLOYD BROS.,

per A. J. Lloyd.

Owen Sound, March 6, 1901.

A BIG COMBINE.

Editor CANADIAN GROCER.—We merchants must surely be a short-sighted class of people for not kicking long ago where such was required, through the way in which we are used with the manufacturers of fruit jars is simply unreasonable in the extreme.

In no other line do we have to buy and pay for goods before the season for sale of same is in—only (fruit jars). The manufacturers' plea is we sell you them at a reduced price in the winter season! Stop, here. Do they sell at a reduced price? Why, no! They have a reasonable margin on their goods, or why should they sell at the price named for February delivery as that is the month all jars are delivered with the exception of a very few during the busy season for the sale of them? And, remember, if we do not get February 1 dating, up they go 50c. per gross, and how often this rise may take place until the season for same is over, no one can tell. I may say just here the reason they give for the jump in price at stated times is because they are getting scarce and hard to be got owing to none being manufactured in the summer season.

If they have not the capital to carry on that line of business in a legitimate way why not the retail grocers form a joint stock company and furnish the poor manu-

facturer with some means to make up a stock and date or sell at the proper season of the year, not when fruit trees and bushes of all kinds are covered with six feet of snow, not knowing whether jars bought will be or not be in demand that season?

It is time some steps should be taken to put a stop to such unreasonable business transactions, if business it can be called.

A good healthy business is founded on honest principles, and if this way of running the fruit jar business has not the proper backbone, of course Uncle Sam will simply step in and relieve the unreasonable combines in fruit jars of their business in this line. A house built on sand cannot stand.

JOHN BULL.

Mansfield, Ont., March 8.

CAUSES OF PRICES BEING CUT.

Editor CANADIAN GROCER.—There has been a great deal of agitation on the part of the retail trade regarding cutting prices and selling goods below cost, and several reasons have been cited as to its cause, one of the principal ones being given, that the wholesale man will start up a man with a couple of hundred dollars capital and supply him with three or four thousand dollars worth of goods. The consequence is, after a few months, these stocks are slaughtered, being retailed 40 and 50 per cent. less than cost and the whole retail trade is demoralized. While this has undoubtedly assisted in the present demoralized state of the retail trade, there has been another cause, I think, which has been overlooked, I refer to the system of mills and other industries em-

ploying a large number of men having in connection with their works and being under an agreement with certain retailers to supply their employes with provisions, etc. This is a mutual arrangement in which both profit at the expense of the workman. These people are compelled to take a portion of their wages in provisions and pay from 10 to 15 per cent. more than they otherwise would, while the merchant who is supplying them is making the extra profit on the goods supplied to them. He is thereby in a position to offer these goods to the ordinary buying public at prices the retailer, not having these advantages, cannot even buy at. The extra 10 per cent. profit he makes out of these compulsory customers enables him to sell to the public at least 7 per cent. lower than his competitor and then make a better profit on his sales.

If it were possible for the wholesale man to so regulate his business so that none of his stock should come on the market at a lower rate than it cost to manufacture and likewise compel every employer of labor to pay his workpeople in current coin so that they could buy where they liked, I think the grievance of price-cutting would be to a great extent adjusted. OBSERVER.

Vancouver, March 2, 1901.

PROPOSED PORK-PACKING FACTORY.

Belleville citizens are taking up the matter of founding a Farmers' Cooperative Company for the purpose of promoting a pork-packing, beef-canning and poultry-dressing factory. A meeting has already been called for a near date. The move shows a commendable spirit in that city.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 39 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.,
LIMITED
MONTREAL, QUE.

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE—Cases of 2 Dozen.

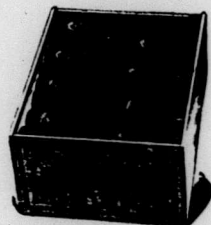
5-Case Lots and over \$3.20 Per Dozen.
Less Quantity, 3.30 "

GILLARD'S SAUCE

is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over \$1.40 Per Dozen.
Less Quantity 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

COX'S GELATINE Always Trustworthy ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

ROCK SALT FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

WOODEN PACKAGES

Suitable for Liquids in
PAINTS, SYRUPS.
PICKLES, OYSTERS, ETC.
Sizes 1, 2, 3 and 5 Gallons.
Plain or finished wood.

Manufactured by
The Wm. Cane & Sons Mfg. Co., Limited,
Newmarket, Ont.

Sole Agents
Boeckh Bros. & Company,
TORONTO, ONT.

Ceylon Green TEAS

HEADQUARTERS
IN
LONDON,

EDWARD ADAMS & CO.

“THE EDWARDSBURG BRANDS”

Starch .. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-
MENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East.
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.		FOOD.		MINCE MEAT.	
JAMES TURNER & CO.		Robinson's Patent Barley		Wetley's Condensed, per gross, net \$12 00	
Mecca	per lb 0 32	1/2 lb. tins..	1 25	per case of doz., net...	3 00
Damascus	0 28	1 lb. tins..	2 25	ORANGE MARMALADE.	
Calro	0 20	Groats, 1/2 lb. tins..	1 25	T. UPTON & CO.	
Sirdar	0 17	1 lb. tins..	2 25	1-lb. glass 2 doz. case, per doz.. \$1 00	
Old Dutch Rio	0 12 1/2			7-lb. pail 6 pails crate, per lb.... 0 07 1/2	
TODD HUNTER MITCHELL & CO.		GILLETT'S POWDERED LYE.		PICKLES.	
Excelsior Blend	0 32	4 doz. in case		STEPHENS.	
Jersey	0 28	.. \$3 60		A. P. Tippet & Co., Agents.	
Rajah	0 20	JAMS AND JELLIES		Patent stoppers (pintal) per doz... 2 50	
Old Government Java	0 28	SOUTHWELL'S GOODS.		Corked	
Maracaibo	0 18	Frank Magor & Co., Agents.		BAYLE'S.	
West India	0 16	Orange Marmalade.....		Robert Grig & Co., Toronto, Agents.	
Rio, choice	0 12	Clear Jelly Marmalade.....		1/2 Pintal Pintal	
CLOTHES PINS		Strawberry W. F. Jam.....		Pandora, per doz.....	
BOEKH BROS. & CO.		Raspberry		Sliced Sweet.....	
Clothes Pins (full count), 5 gross in		Apricot		Hot Stuff.....	
case, per case		Black Currant		Tobasco Sauce, 2-oz. bottle, per doz.....	
doz. packages (12 to a case)		Other Jams, W. F.		Tolasco Pds in vinegar, 1/2 pt.	
doz. packages (12 to a case)		Red Currant Jelly			
		T. UPTON & CO.		QUICKMAID BRENNET	
EXTRACTS.		Jams—		TABLETS	
HENRI JONAS & Co.		1-lb. glass jars 2 doz. in case, per doz		Single dozens.....	
1 oz. London Extracts	Per gross \$6 00	5-lb. tin pails, 8 pails in crate, per lb		1/4 gross, with or without wooden bxs. 2 60	
1 oz. " " (no corkscrews)	5 50	7-lb. wood pails, 6 "		3/4 gross	
2 oz. " "	9 00	14-lb. wood pails, per lb		1 gross	
1 oz. Spruce essence	8 00	30-lb. " "		In lots of 5 gross or over, \$6.50 per gross.	
2 oz. " "	9 00	Jellies—		SODA.—COW BRAND	
2 oz. Anchor extracts	12 00	1-lb. glass jars, per doz.....		Dwight's	
4 oz. " "	21 00	7-lb wood pails, per lb.....		Case of 1 lbs. (con	
8 oz. " "	36 00	14-lb. " "		taining 60 pkgs.	
1 lb. " "	70 00	30-lb. " "		per box, \$3.00.	
1 oz. Flat	9 00	Nixey's "Cervus" 6d. and 1s. tins		Case of 1/2 lbs. (con	
2 oz. Flat, Ancho, extracts.....	18 00	For price list and slitting scale apply W. G.		taining 120 pkgs.	
2 oz. Square	21 00	Nixey 12 Soho Sq. London, Eng		per box, \$3.00.	
4 oz. " " (corked)	35 00	LICORICE.		Case of 1 lb. and 1/2	
8 oz. " "	70 00	Vouge & Smylie's Licr.		lbs. (containing 30	
4 oz. " " glass stop extracts.....	3 50	5-lb. boxes, wood or paper, per lb....		1 lbs. and 60 1/2 lb	
8 oz. " "	7 00	Fancy boxes (36 or 50 sticks) per box..		package per box, \$3.00.	
2 1/2 oz. Round quintessence extracts ..	2 00	"Ringed" 5 lb. boxes, per lb.....		Case of 50. pkgs (containing 96 pkgs) per	
4 oz. Jockey decanters	3 50			box \$3.00	

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

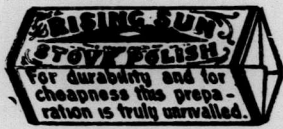
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A. P. WILSON & CO. AGENTS
 Maypole Soap, colors per grs., \$10.00
 Maypole Soap, black, per grs., \$15.50
 Ortol Soap, per gross \$10.20

Gloriola Soap, per gross 12 00
 Straw Hat Polish, per gross 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2-gross boxes... \$ 8 50
 Rising Sun, 3-oz. cakes, gross boxes 4 50
 Sun Paste, 10c. size, 1/4 gross boxes... 10 00
 Sun Paste, 5c. size, 1/4 gross boxes.... 5 00



No. 4-3 dozen in case, per gross .. 4 80
 6-3 dozen in case " " " .. 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.
 No. 1 White or Blue, 4-lb. cartons 0 05 1/2
 No. 1 " " 3-lb. " 0 05 1/2
 Canada Laundry " " " 0 04 1/2
 Silver Gloss, 6-lb. draw-lid boxes 0 07
 Silver Gloss, 6-lb. tin canisters... 0 07
 Edwards's Silver Gloss, 1-lb. pkg. 0 07
 Kegs Silver Gloss, large crystals 0 06
 Benson's Satin, 1-lb. cartons..... 0 07 1/2
 No. 1 White, bbls. and kegs..... 0 04 1/2
 Benson's Enamel, per box..... 3 00

Culinary Starch—
 Benson & Co.'s Prep. Corn..... 0 06
 Canada Pure Corn..... 0 04 1/2

Rice Starch—
 Edwardsburg No. 1 white, 1-lb. cart. 0 09
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1-lb. pkgs. 0 06
 GLOSS { 6-lb. boxes, sliding covers
 (12-lb. boxes each crate) 0 18 1/2

PURE—40-lb. boxes 1-lb. pack..... 0 07
 " " 16 3-lb. boxes.. 0 07
 For puddings, custards, etc.
 OSWEGO } 40-lb. boxes, 1-lb.
 CJOEN STARCH } packages..... 07 1/2
 ONTARIO } 38-lb. to 45-lb. boxes,
 STARCH } 6 bundles 0 06
 STARCH IN } Silver Gloss..... 0 07 1/2
 BARRELS } Pure 0 06 1/2

BEE STARCH.
 Cases, 64 pkgs. 48's \$5.00
 1/2 Cases, 32 pkgs. 24's 2.50
 Packages 10c. each.



TEAS.

SALADA CEYLON.
 Wholesale. Retail

Brown Label, 1's..... 0 20 0 25
 " " 1/2's..... 0 21 0 26
 Green Label, 1s and 1/2's... 0 22 0 30
 Blue Label, 1s, 1/2's and 3/4's... 0 30 0 40
 Red Label, 1s and 1/2's..... 0 36 0 50
 Gold Label, 1/2's..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c..... 0 19
 " " 1/2-lb. " " " 0 20
 Blue Label, retail at 30c..... 0 22
 Green Label " " 40c..... 0 28
 Red Label " " 50c..... 0 35
 Orange Label, retail at 60c. 0 42
 Gold Label, " 80c. 0 55

CROWN BRAND

Wholesale Retail

Red Label, 1-lb. and 1/2's..... 0 35 0 50
 Blue Label, 1-lb. and 1/2's... 0 28 0 40
 Green Label, 1-lb..... 0 19 0 25
 Green Label, 1/2's..... 0 20 0 25
 Japan, 1's..... 0 19 0 25

"SNELLINGS PATENT"



English Breakfast Hopped Tea, 29c.; retail, 40c. A. Waddell & Co., agents, Toronto. Samples on application.



Cases, each 60 1-lb..... 0 35
 " " 60 1/2-lb..... } 0 32
 " " 30 1-lb..... }
 " " 120 1/2-lb..... } 0 3



LUDELLA CEYLON, 1's AND 1/2'S PKGS.

Blue Label, 1's..... 0 18 1/2 0 25
 Blue Label, 1/2's..... 0 19 0 25
 Orange Label, 1's and 1/2's... 0 21 0 30
 Brown Label, 1's and 1/2's... 0 28 0 40
 Brown Label, 1/2's..... 0 30 0 40
 Green Label, 1's and 1/2's... 0 35 0 50
 Red Label, 1/2's..... 0 40 0 60

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3 1/2, 5s and 10s .. 0 39
 Royal Oak, 2 x 3, Solace, 8s 0 52
 Something Good, 7s..... 0 48
 Chewing—Bobs, 5s and 10s..... 0 36
 Currency, 13 1/2 oz. bars, spaced 9s. 0 39
 Currency, 6s and 10s 0 39
 Old Fox, Narrow 10s 0 40
 Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44
 Snowshoe, pound bars, spaced 6s.. 0 44
 Snowshoe, 2x4, 6s 0 44
 Pay roll, 6s 0 44

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BOCKH BROS. & COMPANY.

Washboards Leader Globe 1 55
 " Improved Globe..... 1 65
 " Standard Globe..... 1 80
 " Solid Back Globe..... 1 90
 " Jubilee (perforated).... 2 10
 " Crown..... 1 45

F.o.b. Toronto.

Matches, Kodak, per case (200's) 9 boxes to packages, 40 packages to case. 3 30

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case... 1 00

Mediterranean Fruits
 Granulated and Raw Sugars
 Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
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C. A. CHOUILLOU & CIE.

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We make them in all shapes and sizes. We have

Grain and Root Baskets,
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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
 Oakville, Ont.

CEYLON GREEN TEAS

For the very best, apply to

MR. JAMES LUMBERS

THE WELL-KNOWN WHOLESALE GROCER

of Front Street, TORONTO.

TAKING



Stops the back from aching, the knees from aching, the heavy load he is carrying from weighing him down.

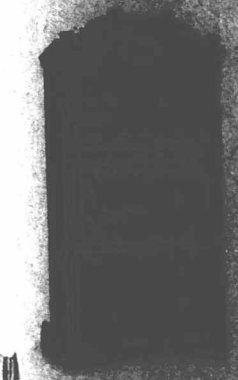
The O. & W. Thom Co., Mfrs.

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BUY
EUREKA

WHY?

It is the best refrigerator on the market. It is built of heavy metal and is fireproof. It is the only refrigerator that is guaranteed for ten years. It is the only refrigerator that is guaranteed to keep your food fresh and cool. It is the only refrigerator that is guaranteed to be the most economical.

Is Home Goods and just the thing you need to make your business.

Walter Woods & Co.
HAMILTON.

Walter Woods & Co.
HAMILTON.

BRITISH BUSINESS CHANGES.

These changes of getting into communication with British merchants at merchants of the world to day, which make up the best possible copy of who are willing to become agents for British merchandise, are invited to send particulars of their requirements for

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Best and most economical... One gallon Concentrated makes eight gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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Agents for HENDERSON FRANK JOHN & CO.—
Canned Goods, Coffees, Extracts and Essences
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GRIMBLE'S English Malt
Six GALLONS **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

WHEAT MARROW

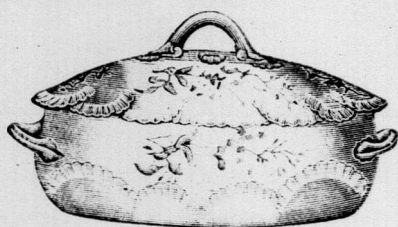
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The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the best package will insure their buying it from you regularly.

Manufactured by
THE EXPRESS ROLLER MILLS
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The Best Grocers make a point of Keeping it always in Stock.



WE HAVE SOME EXTRA GOOD LINES IN

Dinner Sets
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in assorted crates and open stock.

Write for prices, illustrations and contents of our
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Condensed Mince Meat

— IS —

A most healthful and delicious article.
 Guaranteed strictly pure and wholesome.
 Handsomely boxed and labelled.
 Sells at a popular price.
 Order from your wholesaler.
 Put up only from finest Meats, Fruits,
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J. H. WETHEY
St. Catharines.

Crosse & Blackwell, Limited
Pickles, Sauces, Jams and
Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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KNIFE POLISH

JOHN Oakey & Sons, Limited
 MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and
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