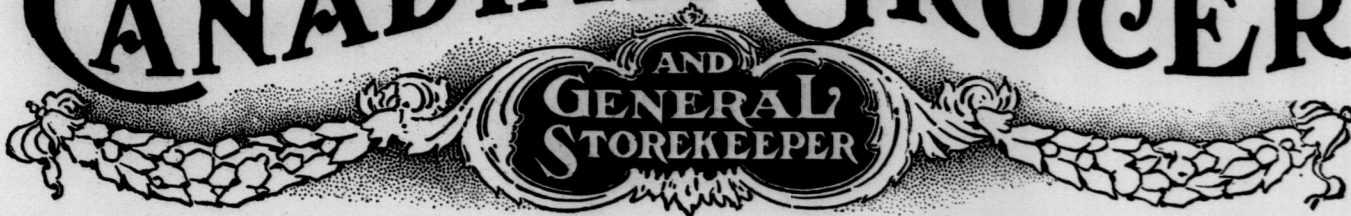


PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER



QUALITY..



When a salesman talks price to you

Ask him about **QUALITY**

When he talks quantity

Ask him about **QUALITY**

When he talks merit to you

Ask him about **QUALITY**

That's the _____

STRONG POINT

in

Colman's Mustard

CARR & CO'S

CELEBRATED



CAFE NOIR BISCUIT

(The Original and Genuine)

We carry it in stock and we can Sample your trade. Send in a list of customers.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

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**B U M
G U Y**

This looks like a puzzle, but it is very easy when you understand it. It simply means **buy gum** from the Canadian Chewing Gum Co., Toronto, whose brands are becoming so popular of late.

NEW AND DELICIOUS FLAVORS

made fresh every day and shipped promptly on receipt of order. These brands will be sure to please you. Profits are large and customers satisfied.

VICTORIA FRUIT--Delicious and wholesome. Six flavors in box.


MALTED PEPSINE--Medicinal Gum, good for indigestion.

MAPLE LEAF--Big value, patriotic lo. Chewing Gum.

Trial order solicited.
Samples and prices on application.

THE CANADIAN CHEWING GUM CO.
363 Spadina Ave., Toronto.

A Safety Buoy



For your guidance, should be the experience of others. Bright business fellows usually regard these signals--**THEY PROFIT BY THEM.** Merchants doing business in the old way--by use of pass books, will assure you that their losses are no inconsiderable sum, that in the rush and hurry of selling many items are omitted, and very often throughout the year such losses are occasioned that the results measurably affect the profits. Perhaps this very leak may have occasioned the shrinkage in **YOUR** profits last year.

With Allison's Coupon Books mistakes are impossible. There are never any losses through failure to charge goods--**THEY EFFECTUALLY BLOCK THE LEAKS.** Easy to use, and like this:

IF A MAN WANTS CREDIT

For \$10, give him a \$10 **ALLISON COUPON BOOK**, charge him with \$10 and there you are. No trouble at all. If he buys a plug of tobacco for 10 cents, just tear off a ten-cent coupon--that's all, and so on for all his purchases up to limit of the book. No Pass Book. No Writing. No Time Lost. No Kicking. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in **The Eby, Blain Co., Limited, Toronto.**
Canada by **C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., Makers,
Indianapolis, Indiana.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**

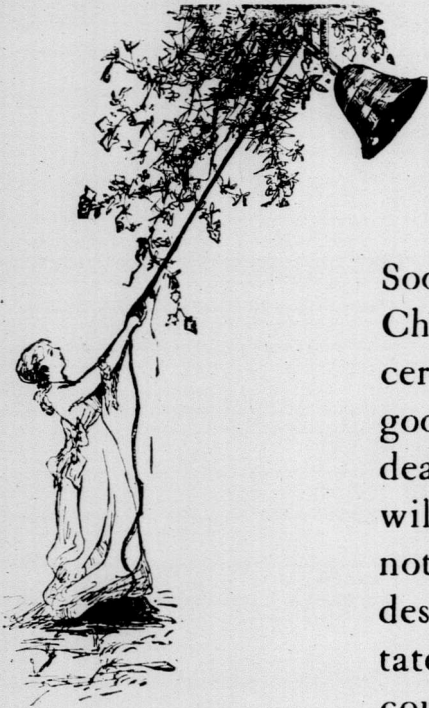
Fry's Cocoa and Chocolate.

No Cocoa or Chocolate made anywhere, by anybody, is made more absolutely on honor than 'Fry's.' They have the largest factory in the world, employing thousands of people. Their product has taken gold and diamond medals and awards without number. No flavorings whatever are used, neither do any injurious drugs or chemicals enter into the making of this world-famous brand.

The Chocolate, whether for eating or drinking, is rich and nourishing—nourishing because so pure. The Chocolate Confections, in quarter, half and one pound wooden boxes are delicious and of full weight always. The Concentrated Cocoa is the very essence of all that is good in the finest Cocoa Bean. Its great purity makes it the most economical, because a little of it goes as for as double the same amount of any other.

If you buy Fry's Cocoa or Chocolate you buy the best.

Sold by leading wholesalers everywhere.



NOW IS THE TIME TO BUY YOUR
CHRISTMAS GOODS.

Soon the busy housekeeper will be preparing for Christmas, and when making her purchases she is certain to patronize the merchant who has some good, genuine, seasonable lines to offer her. Those dealers desirous of picking up some holiday lines that will catch the popular fancy of their customers should not hesitate in getting our quotations for any quantity desired of the undermentioned goods---he who hesitates will lose a good share of trade and profit that could be secured by having such lines in stock :

Just arrived per Steamer
Tunisian a consignment
of extra-choice

Crystallized Fruits

These goods are put up in

7-lb. Wooden Boxes

and also in

4½, 9 and 18-oz. Cartons

These are "tip-top" fruits and we guarantee that all who place an order with us will never regret it—that is if they are in business to make money and give satisfaction.

LOTS OF COOKING

being done just now—these are certainly busy days in the kitchen. Cooks and housekeepers would appreciate it very much if you would sell and recommend

Jonas' Flavoring Extracts

the extracts of unequalled purity, richness and strength.

Henri Jonas & Co.

St. Paul Street,
MONTREAL.

The Steamer Corinthian arrived in port a few days ago with a special supply of

Mushrooms

and

Pates de Foies Gras

for us—or, we should say, for you—if you send in your order at once. These goods are packed in neat and attractive tins and bottles.

TRUFFLES

sell well at Christmas time—
we can fill your order to best advantage.

A Box of "Pharaohs" for Christmas!

Prepare for the Christmas trade! My "box" trade doubles and trebles every year about this time. A box of my 10-cent "Pharaohs" make a fine Christmas gift.

Remember, how easy it is for you to make a test of a first order—I pay all the cost of getting the Cigars to you, you have a long time to pay for them, and, too, you can send them back at any time and get your money.

*J. BRUCE PAYNE, Cigar Mfr.,
Granby, Que.*

LYTLE'S FAMOUS MINCE MEAT

When you recommend this mince meat to customers you can do so feeling confident that they get the best in Mince Meat. Grocers all over the country who know this Mince Meat will tell you the same thing.

This is the season when Mince Meat is in large demand, and you should see that your stock of Lytle's Mince Meats are kept well up.

—In 5-lb. fibre pails.

—In 7, 14, 28 and 60-lb. wood pails.

Ask your wholesaler for quotations or write us direct.

T. A. LYTLE & CO.

124-128 Richmond St. West

TORONTO.

The Pure Quill

These November days bring the thought of Buckwheat Cakes to the front again, and when you think of them you call to mind the kind you used to enjoy so much. They had a **Buckwheat** flavor which you have failed to discover in the many so-called Buckwheat Cakes offered to-day. So you have just about concluded that pure Buckwheat was a myth, and in its place had come some sort of mixture, made by goodness knows what formula, except it was very shy of Buckwheat. Now, your customers are just like yourself, they too, are looking for some of the real old-fashioned stuff. You can give your customers a treat by getting

Tillson's Pure Buckwheat Flour.

Not an ounce of anything but Buckwheat—pure and clean.

THE TILLSON CO., Limited, Tilsonburg, Ont.

THE "CANDAPER" ROLL HOLDER.

We can recommend it as the strongest and best-working holder and cutter you will find anywhere. It is solid steel throughout, spring knife and polished nickel.

Thoughtful dealers everywhere use the Roll Holder now in preference to the old method of stringing up paper.

CANADA PAPER CO., LIMITED
Toronto and Montreal.

John MacKay, Bowmanville, Ont.

Established 1854.

Manufacturer of

**POT and PEARL
BARLEY, SPLIT PEAS,
and CHOP FEED**

IN CAR LOTS.

Send for Prices or Samples.
Prompt Business.

Brockville Business College

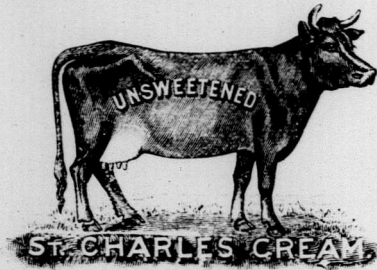
PRONOUNCED by members of Dominion and Provincial Parliaments and business men generally to be a first-class business school.

Graduates in all the leading cities of Canada and the United States. Do you want to become a good bookkeeper or shorthand writer? If you are interested in this line of work our Catalogue will interest you.

Address,

BROCKVILLE BUSINESS COLLEGE,
Department G. **Brockville, Ont.**

Purest and Best for all Purposes.



ST. CHARLES Evaporated (Unsweetened) CREAM

has stood the Test of every Climate, therefore, is particularly valuable for Cold Countries. **Always ready and never fails.** St. Charles Cream received the only Gold Medal awarded at the Pan-American Exposition for a product of this kind. Highest Awards at Paris, World's Fair, and Trans-Mississippi Exposition. Used extensively by the leading nations of the world for Army, Navy and Hospital purposes.

Send your jobber or broker a trial order, or write for full particulars to the **FOREIGN DEPARTMENT,**

St. Charles Condensing Co.,

FACTORY ALSO AT INGERSOLL,
ONTARIO, CANADA.

ST. CHARLES, ILLS., U.S.A.



FIRST IMPRESSIONS COUNT.

The dealer who is striving as much for the sales of to-morrow as for the sales of to-day is the dealer who stands the best chance for doing a successful, profitable business. The demand for pure, healthy, invigorating tea, like

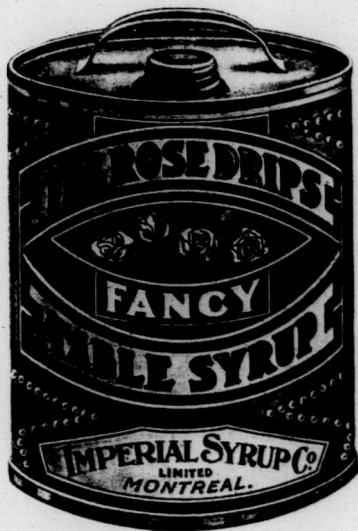
JAPAN TEA

is daily increasing. And why? Because tea-drinkers know they can rely on its quality. With **JAPAN TEA** quality does quality's work for the grocer—one sale is instrumental in producing another—its unapproachable quality is so apparent that a good impression of the seller is produced. That means continued patronage from the purchaser. You grocers who consider the importance of "first impressions" will appreciate the intrinsic merit of **JAPAN TEA.**

ALWAYS BE PREPARED

to supply your customers with our

TEA
ROSE
DRIPS



FANCY SYRUP.

The price is right, reasonable, and will be readily paid by those who desire a syrup that's really very delicious. It is decidedly the best and only kind for you to sell your customers. It is put up in very attractive tins. For sale by all wholesale dealers.

ROSE & LAFLAMME,

Wholesale Distributors,

MONTREAL

IVORY GLOSS STARCH

**V
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H**

Every article sold over your counter is representative of the class of goods you sell. Upon their quality depends the quantity of your trade.

STARCH

is an article that is in constant demand. Every package of the genuine, well-known, reliable, labor saving

IVORY GLOSS STARCH

you sell is a profitable advertisement for your store. It contains all the necessary elements essential to the producing of satisfactory results. Your customers will not look elsewhere for a better starch than the famous

**I
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C
H**

IVORY GLOSS STARCH

Manufactured by

THE ST. LAWRENCE STARCH CO., Limited,
PORT CREDIT, ONT.



FOR THE LADIES' SAKE

buy a good reliable line of Extracts. You cannot do better than sell

"R. F." FOR 10c. AND "GOLDEN QUINTESSENCES" FOR 25c.

The goods are always right and the profits also. We please the grocer and his most particular customers.

ROBINSON MFG. CO.,

TORONTO.

Seasonable Goods

NEILSON'S
Home-made

Mince Meat

Customers are asking for it. Get in line and give the people the goods they want.

2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs.

Your order will have prompt attention.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

CHOICE MEDITERRANEAN FRUITS...

The following MALAGA RAISINS, in boxes and ¼-boxes :

- ROYAL CLUSTERS
- DEHESA CLUSTERS
- CHOICE CLUSTERS
- BLACK BASKETS
- IMPERIAL CABINETS

A full line of all other seasonable fruits and nuts, of exceptional quality.

"Paradise" and "Haycastle" CURRANTS

The choicest productions from the most favored district in Greece. Cases and ½-cases.

W. H. GILLARD & CO., Wholesale Grocers. **HAMILTON, ONT.**



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



AYE READY!

JATERSONS'

"CAMP" COFFEE IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

The Commercial Development of Canada.

An address by E. C. CLOUSTON before the
Canadian Bankers' Association at Montreal.

CUSTOM lays upon your President the task of addressing you in annual meeting upon the events of the year which more nearly concern us as bankers. I shall take advantage of this opportunity to touch lightly upon one or two topics.

In the first place, I desire to draw your attention to the fact that though we were incorporated as "The Canadian Bankers' Association," by Act of Parliament in 1890, we actually obtained full authority from the Treasury Board to exercise the powers conferred upon us only in May last, and our first statements in connection with the circulation were issued in June, so that we can hardly be said to be in full working order yet. We are, however, making progress and gradually gathering the threads together, so that in a short time we shall employ the authority and discharge the duties entrusted to us in their entirety. As time goes on we can appreciate more fully the great responsibility placed upon us as an association, and I know it will be our endeavor to justify the action of Parliament by rendering at all times a satisfactory account of our stewardship. I may add that the policy of conferring upon our association large powers of supervision in the administration of the Bank Act is regarded by high financial authorities in Great Britain as calculated to contribute powerfully to the stability of the banks and to the protection of the public.

RETURNS SHOW INCREASES

Since our meeting a year ago, the figures of the bank returns show steady increase, and without going into details, I may mention that the circulation has expanded during that period about \$5,600,000; public deposits have risen nearly \$10,000,000; and the banks have some \$14,000,000 more of loans employed in the business of the country. Our present condition, indeed, may be contemplated with satisfaction, and with reference to the future, I can only give expression to the hope that our prosperity may continue for some time to come.

With regard to the general business of Canada, the great commercial prosperity which began in 1897 remains undiminished, all the outward and visible signs of active and profitable business having increased during the 12 months. Our foreign trade amounted to \$377,725,600 in the fiscal year ending June 30, 1901, or \$5,000,000 more than in the preceding year, and no less than \$146,000,000 in excess of the foreign trade of 1896. That is to say, in the brief space of five years the money value of our imports and exports has been enhanced by 63 per cent. An analysis of these figures brings out many gratifying points.

EXPORTS EXCEEDED IMPORTS.

For example, the foreign and domestic exports have contributed more largely to

the increase than have the imports, and for the past seven years our aggregate exports have exceeded our imports. Without opening up that much debated and many-sided question, the balance of trade, it is obvious that a debtor country is relatively accumulating wealth when exports exceed imports, and, in this connection it is significant that while from 1886 to 1891 the domestic exports of Canada were less than the imports by \$127,726,000 from 1896 to 1901 the imports only exceeded the domestic exports by \$6,000,000, or a betterment in the balance of trade of upwards of \$120,000,000. Home trade has likewise greatly prospered. Manufacturing concerns, with few exceptions, have been busily employed; railway traffics have been the largest in the history of the country; labor continues scarce, and the rate of wages relatively high; mercantile failures are few in number, and not formidable in extent. In a word, the good times are still with us.

THE DECENNIAL CENSUS.

We have taken this year the decennial census, and the result has been received with a good deal of disappointment. It will not be disputed that the one signal failure of the Confederation accomplished in 1867 has been our inability to attract population as rapidly as was expected. National sentiment has become strong, the pride and prejudice of provincialism have disappeared, large and substantial progress has been made, and a high average of comfort is enjoyed by the people. These things we have accomplished, and without discussing the causes of our slow progression in population I desire to point out that too much importance may be given to this phase of our national life, and that there are bright sides to the picture pleasant to survey. What, after all, Canada needs is quality rather than quantity. Mere numbers do not necessarily insure stability, strength or prosperity. Infinitely preferable is it that we possess a law-abiding people, imbued with a high sense of national pride, thrifty in habit, resolute in purpose to maintain the integrity of their country, rather than to encourage a large immigration of alien races beyond our ability to assimilate. Our efforts ought to be directed chiefly to the retention of our native born, and the attraction to Canada of the better class of emigrants from Great Britain, Northern Europe and the United States. Then, if our growth is slow, it will at least be upon a firm and sure foundation.

FIGURES TELL THE STORY.

How thrifty a community Canada has become, let the following figures tell: Placing the population this year at 5,400,000, as indicated by the later census returns, I find the foreign trade per head to have been \$71.50 in the fiscal year 1901, as against \$45, in 1891, \$47 in 1881, and \$49 in 1871. The deposits of the peo-

ple in the joint stock, Government, and savings banks have risen in steady progression from \$19 per head in 1871, to \$27 in 1881, \$40 in 1891, and \$71 in 1901—most striking evidence of the practical prosperity of the people. The amount of money employed in the daily business of Canada, excluding subsidiary coinage, is now \$11 per head; whereas 20 years ago it did not exceed \$7.50 per head. These examples of thrift, enterprise and commercial activity might be multiplied by reference to railway earnings, to industrial development, to the production of farm, forest, fisheries and mines, to postal and insurance statistics; in short, to all these standards by which the material condition of a country is measured. The foreign trade of the Dominion per head of population is exceeded by few countries, and with our valuable stores of iron, coal, and timber, and great extent of virgin agricultural lands, there would seem to be no valid reason why this trade should not continue to expand.

CARRIER SERVICE PROBLEM.

A good deal of attention is being given to the transportation facilities of the country, with a view to not only cheapening the cost of carriage to the Canadian people, but of attracting to our routes a considerable portion of the commerce of the American northwestern States. The subject is not new. For 30 years or more it has been a theme of discussion, and I regret to say the accomplishment is as yet far short of the expectation. In railway projection we have shown courage and enterprise, generously aiding private capital with public funds, and the policy has been richly recompensed. As much, however, I fear cannot be said of our aids to ocean commerce, and when we treat of foreign trade, the water carriage is as important a factor as land carriage. A link remains to be supplied in the chain of inter-imperial communication, in the form of a fast steamship service to Great Britain. It ought to be our motto that the best is not too good for Canada. More than 40 years ago, namely, in 1860, the Legislature of the old Province of Canada deemed efficient steamship communication with Great Britain of sufficient importance to justify a grant of \$8,000 per trip, or \$100,000 yearly, in aid of a weekly service, a charge upon the public revenue immeasurably greater in proportion than would be to-day the sum necessary to secure to us as speedy a service as anywhere exists.

FAST STEAMSHIP LINES.

The concomitant and subsidiary advantages of a fast steamship line between Canada and Great Britain, reducing the voyage from Europe to America to the lowest possible limit would be, I am satisfied, very great, and the faith and pluck which may give us such a service will not long wait vindication in material results of the highest benefit to the Dominion. A recent letter in one of our



RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE



STOVE POLISH
DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY



SUN PASTE
STOVE POLISH
IN TINS
GUARANTEED TO THE TRADE



STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.
MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

daily papers from one of the highest authorities in the country on fast ocean transportation throws great light on the subject, and I would recommend all who are interested in the future of Canada to give careful attention to it.

One word more, and I have done. A quarter of a century ago the paid-up capital stock of banks in Canada was \$66,800,000; to day it is \$67,480,000, or practically the same amount. In the interval the "rest," or reserve of profits has risen by more than 50 per cent., and now stands at \$36,900,000. We have, therefore, been able to conduct an immensely increased domestic and foreign trade upon a stationary bank capital stock, a result due to the excellence of our banking system, and affording convincing evidence of the adaptability of that system to the requirements of a young and growing country.

ALBERTA OATS FOR SOUTH AFRICA.

Professor Robertson has placed the order from the War Office for 500,000 bushels of oats for shipment to South Africa in Alberta. The price contracted for is 27c. f. o. b. at all railway stations between Edmonton and Calgary, and a guarantee is given that the farmer is to receive not less than 24 cents per bushel for oats up to the standard required.

This purchase of the War Office affords a market to the farmers of Alberta which they never otherwise would have had, and as the crop is large and has been harvested in good condition, they will be able to turn it to some account.

The oats will be collected in Calgary and Edmonton and then shipped to South Africa from St. John, N. B., after being cleaned at Montreal. It is expected that the entire shipment will be away from Canada by January 10 at the latest.

At a meeting of those interested in the the establishment of a butter and cheese factory held recently at Clarksburg, Ont., steps were taken to ascertain the number of persons willing to give cream towards it. There is no butter or cheese factory in that vicinity at present.

THE SICILIAN LEMON CROP.

THE United States Consul at Catania reports: "Conditions and prospects of the lemon crop in this consular district are good, the quality of fruit is excellent, and size of crop normal—about 1,600,000 boxes; the only complaint is on account of the lateness of ripening, caused by the long drought, gathering been delayed much longer than usual.

"As shipments have not commenced, no estimate of prices can be given. Unless they rule higher in New York than last year, the probability is that no shipments will be made to the United States from Catania, the value of lemons shipped since January 1 being only \$825.09. The present freight per box to New York is 1s. 2d. (28.3c.)

"The total exportation of citrus fruits from Italy and provinces for the first eight months of 1901 was as follows:

	Quintals.*	Pounds.
Oranges	628,653	138,592,840
Lemons	1,168,077	257,514,255
Limes	10,770	2,374,351

*1 quintal = 220.46 pounds.

"This exportation of citrus fruit was to the following countries:

Country.	Quintals.	Pounds.
Austria-Hungary.....	422,274	93,094,526
Belgium	5,333	1,175,713
Denmark	8,436	1,859,800
France	21,490	4,737,685
Germany	151,957	33,500,440
England	401,627	88,542,688
Malta	11,926	2,629,206
Holland	50,409	11,113,168
Russia	193,940	42,756,012
Sweden and Norway	10,019	2,208,789
Turkey	20,436	4,505,320
America, North.....	465,845	102,700,189
Australia	5,444	1,200,184
Other countries	38,364	8,457,727
Total.....	1,807,500	398,481,447

EUROPEAN BEET SUGAR ESTIMATES.

The estimates of Europe's beet-sugar production for the current year differ from 6,331,841 tons, which is the estimate of the International Association, to 6,540,000, which is the estimate of the Centralblatt of the German sugar industry. Herr Licht's

estimate is 6,430,000 tons, while that of Giesecker is 6,315,000. The International Association's estimate represents an increase of 262,841 tons upon last year's production, Giesecker's 246,000, Licht's 361,000, and the Centralblatt's 471,000 tons. The four estimates for Germany, Austria, France and Russia, as compared with the production of these countries last year, are as follows (in 1,000 tons):

	Central- blatt.	Licht.	Inter- national Ass'n.	Gie- seker.	Produc- tion. 1901.
Germany ..	2,125	2,070	2,070	2,060	1,979
Austria ..	1,225	1,220	1,220	1,225	1,004
France ..	1,190	1,150	1,030	1,100	1,170
Russia ..	1,000	1,050	1,010	1,050	920

The International Association says the average yield of sugar from beets hitherto worked up this season has been 13.43 per cent., against 14.12 for last season.

SCOTCH HERRINGS.

Statistics compiled by the Scotch Fishery Board show that "during the midsummer herring fishing on the east coast of Scotland, including the most northeastern county of England and the Orkney and Shetland Islands, a fishing which lasts barely 16 weeks, some 930,000,000 herrings were landed. Of the total catch, some 1,020,000 blbs. have been cured for export, and, therefore, it may be assumed that one-third has been kept for home consumption, the other two thirds going to the Continent and America. Of the quantity that goes abroad, each man, woman and child on the Continent could have one as a taster, and then come for a second helping. Presuming they were satisfied with one each, there would be one left for everybody in the United States, and then there would be some 250,000,000 herrings to spare—a quantity about sufficient to invite the entire population of the British colonies to the breakfast," says The London Express. "And if the 930,000,000 herrings were placed head to tail in a line they would cover the diameter of the earth at the equator 11 times."

AN ENQUIRY . . .

If you have one for **First-Class Japan Tea** buy our

“R.T.S.”

We also have the celebrated “**KIJI**” and “**L.S.**” brands.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario

It's Surprising how low prices make the orders roll in. We never enjoyed such a share of Xmas trade. **TABLE RAISINS** are low this year and we have lots of them. Also we are loaded up with **FIGS, DATES** and **PEELS**. **NUTS** will all be here very soon and then our stock will be complete, and the prices are so tempting on everything that it wouldn't pay you to pass us when getting prices. Don't forget this.

JOHN SLOAN & CO., - - TORONTO

Your great grandfather will remember the name

TADDY & CO. MINORIES, LONDON, ENG.

ESTABLISHED 1749.

Are the manufacturers of these Tobaccos, which are the top notch of Excellence—the nearest approach to Perfection ever attained.

Premier Navy, the very best. **Orbit**, a little better.

$\frac{1}{8}$ tins ; $\frac{1}{4}$ tins ; $\frac{1}{2}$ tins.

$\frac{1}{8}$ packages ; $\frac{1}{4}$ tins ; $\frac{1}{2}$ tins.

Myrtle Grove, $\frac{1}{4}$ tins for Cigarettes (better than Turkish).

ALL SMOKERS (who know a good thing) say that for SWEETNESS, MILDNESS and FRAGRANCE

there is no Tobacco to day can beat Taddy's. That is your opinion or you have not tried it. Take hold of a good thing—Send us a trial order—Be convinced. Luxury at the smallest cost is something we are all in quest of, and here you have it.

JAMES TURNER & CO., Sole Agents for Canada. HAMILTON.

**IN
STORE
NOW**

**NEW SEASON'S
FRUIT
NUTS
PEELS
CANNED SALMON.**

**THOS. KINNEAR & CO., Wholesale Grocers,
49 Front Street East, TORONTO.**

BUSINESS CHANGES.

**DIFFICULTIES, ASSIGNMENTS, COM-
PROMISES.**

WM. A. DIAMOND, general mer-
chant, Mountain, Ont., has
assigned to Geo. H. Ferguson,
Kemptville, Ont.

H. Desmarais, general merchant, Marie-
ville, Que., has assigned.

A. B. Waldron, general merchant, East
Clifton, Que., has assigned.

Eugene M. Hawless, grocer, Ingersoll,
Ont., has assigned to D. G. Cuthbertson.

Gilbert Kennedy, grocer, Wyebridge,
Ont., has assigned to Richard O. Wade.

Chartrand & Turgeon have been ap-
pointed curators of F. Lepine, grocer,
Montreal.

The creditors of B. F. Reid, general
merchant, Alywin, Que., will meet on the
22nd inst.

Schachter Bros., general merchants,
Shawenegan Falls, Que., are offering 40c.
on the dollar.

W. T. Bremner, general merchant, Bal-
dur, Man., has assigned to The Winnipeg
General Trusts Co.

There was a meeting of the creditors of
J. C. Langlois, general merchant, Magog,
Que., on the 18th inst.

The creditors of Wm. Smith, general
merchant, Point Gatineau, Que., held a
meeting on November 18.

The creditors of O'Leary & Dennis, gen-
eral merchants, Roseneath and Hastings,
Ont., met on the 29th inst.

The creditors of J. B. Dumesnil, general

merchant, Dalhousie Station, Que., held
a meeting on the 18th inst.

Davidson & Woods, general merchants,
Rosthern, Man., have assigned, and their
creditors met on November 15.

Maranda & Frere, general merchants,
St. Raymond, Que., are offering to com-
promise at 60c. on the dollar.

A. R. Dionne & Co., general merchants,
Mille Vaches, Que., have assigned to V.
E. Paradis, provisional guardian.

H. S. Peters, grocer, St. John, N.B., is
compromising with his creditors at 40c.
on the dollar, with liabilities amounting
to about \$1,100.

Joseph Ruel, general merchant, St.
Francois Xavier de Brompton, Que., has
assigned, and his creditors are to meet
on November 22.

Chas. J. Shirley, confectioner, Owen
Sound, Ont., has assigned to James Mc-
Laughlan, and a meeting of his creditors
was held on the 18th inst.

**PARTNERSHIPS FORMED AND DIS-
SOLVED.**

Herbert & Guertin, general merchants,
St. Charles, Que., have dissolved.

Thomas Deery & Co., poultry dealers,
etc., Montreal, Que., have dissolved.

E. B. Benson, grocer, St. Thomas,
Ont., has admitted A. J. Selwin as part-
ner.

J. B. O. Archambault & Co., hay and
grain merchants, Montreal, Que., have
dissolved.

A. McKay, confectioner, Chatham, Ont.,
has admitted his sons, under the style of
A. McKay & Co.

Page Bros. & Co., general merchants
and mitt manufacturers, Ojibwa, Ont.,
have dissolved, Leo Page continuing.

SALES MADE AND PENDING.

The cheese factory of S. A. Smith,
Avon, Ont., has been sold.

W. F. Barclay's stock of teas at Hali-
fax, N.S., were sold on November 21.

The assets of H. G. Charbonneau &
Son, grocers, Ottawa, have been sold.

The stock of J. A. Ouellette, grocer,
Chicoutimi, Que., has been sold at 53c.
on the dollar.

The stock of F. X. Gagnon & Co., gro-
cers, Quebec, P.Q., when sold brought
52c. on the dollar.

The stock of Puddington & Merritt,
grocers, St. John, N.B., was sold by
sheriff on November 15.

CHANGES.

Robillard & Dubois, grocers, Montreal,
Que., have registered.

The Galetta Milling Co., Galetta, Ont.,
has obtained a charter.

W. H. Finnemore, miller, Blyth, Ont.,
has sold out to C. H. Beese.

H. A. Astley, grocer, Edmonton, N.W.
T., has sold out to J. Whitlaw.

Geo. E. Rathwell, grocer, Clinton,
Ont., has sold out to Thomas Davis.

J. C. Price, Ridgetown, Ont., has sold
his general store to F. W. Fay.

Mrs. Edmond Bolduc has registered for
L. E. Bolduc & Co., bakers, Lachine,
Que.

G. C. Marshall & Sons, grocers, etc.,



Popularity

Nothing eatable has ever attained
the popularity of

MacLaren's Imperial

AND

MacLaren's Roquefort Cheese

The quality that protects the grocer.



MALAGA FRUITS.

See Our Travellers.

THE DAVIDSON & HAY, LIMITED

36 Yonge St.

Toronto.

Merlin, Ont., have sold out to Sales & Halliday.

White & Burling have bought out the general store of Louis Robins, Cottam, Ont.

Samuel Roach, baker and confectioner, Dunganon, Ont., has sold out to A. Trelevan.

Jules Robinet & Co., general merchants, Sandwich, Ont., have sold out to Arthur L. Page.

Hilliker Bros., general merchants, Dalesville, Que., have removed to Renfrew, Ont.

J. Kingswood, grocer, St. Thomas, Ont., has sold out his grocery business to John Sharp.

Margaret Holdsworth has bought the stock of Burnham & Holdsworth, grocers, Digby, N.S.

Garipey & Lessard have succeeded Garipey & Brosseau, general merchants, Edmonton, N.W.T.

The estate of W. J. Moran, dry goods, and grocer, Amherst, N.S., has been sold to A. W. Moffatt.

The Cardston Co., Limited, general merchants, Cardston, N.W.T., have sold out to Wood, Hey & Co.

Dumessnil & Co., have registered as commission merchants in hay and grain, Dalhousie Station, Que.

Mrs. Z. Picotte has registered under the name of Z. Picotte & Cie., general merchants, Victoriaville, Que.

W. S. McGowan & Co., general merchants, New Westminster, B.C., have been succeeded by Geo. Adams.

FIRES.

Fire destroyed the oatmeal mill of The J. D. Moore Co., Limited, St. Mary's,

Ont. The loss is partially covered by insurance.

Daniel Oakley's cheese factory, at Norwood, Ont., was damaged by an explosion.

At River Beaudette, Que., the flour mill of Rousson Bros. & Co., was burned. The building was partially insured.

DEATHS.

Joseph Renaud, grocer, Montreal, is dead.

James P. Gallivin, grocer, Kingston, Ont., is dead.

Wm. E. Baker, of J. B. Taylor & Co., grocers, Welland, Ont., is dead.

John T. Vanleit, of J. T. Vanleit & Son, grocers, Lacolle, Que., is dead.

Chas. Trepanier, of Trepanier & Co., general merchants, Louiseville, Que., is dead.

ANOTHER BEET-SUGAR FACTORY.

A member of a firm that owns several beet-sugar factories in the United States was in Peterboro', Ont., recently, seeking a suitable location for a sugar factory there, providing that the farmers can raise beets with the necessary percentage of sugar, and limestone of suitable quality exists in the neighborhood in sufficient quantities.

The company want 30 acres of land, tax exemption for a number of years, suitable sidings, and a guarantee that during the first year the farmers in that vicinity would place at least 3,000 acres of beets under cultivation. They would also want local capitalists to furnish at least one-seventh of the capital, they supplying the remainder. In turn they would

erect suitable buildings, and employ 180 men, divided into night and day shifts. Their factory would consume 4,500 tons of limestone and 9,000 tons of coal in one year, and would use 2,500,000 gallons of water.

THE WALLACEBURG SUGAR FACTORY

The beet-sugar factory which is being built for The Wallaceburg Sugar Company, Wallaceburg, Ont., by The Kilby Manufacturing Company, Cleveland, Ohio, a concern that has built many of the most successful beet-sugar manufactories in Michigan, is to have a slicing capacity of 500 tons of beets daily, and is to cost, when completed, which is to be about August 15, 1902, over \$600,000. The main building is to be a four-storey stone and iron structure, 250 feet long, adjoining which is a two-storey brick and iron warehouse, 200 feet in length. Besides these two buildings there will be a lime-kiln, a large power house, and a machine shop. Power to run the machinery will be furnished by a big Corliss engine, which will be supplied with steam from a number of boilers, of 2,000 horse power. The smokestack will be 135 feet high.

In connection with this manufactory a new feature will be ten beet sheds, each 100 feet long, with a total storage capacity of from 150,000 to 180,000 tons of beets. These sheds will alone cost the company \$25,000. The railway company have already laid tracks through the grounds, and the sheds will be built alongside of these switches, so that it will be convenient to unload the beets from the cars.



THE EXTENSIVE USE OF UPTON'S Jams, Jellies and Marmalade

is the strongest testimony of their high quality.

Quality counts. Why purchase goods of inferior quality when you can buy UPTON'S?

A. F. MacLAREN IMPERIAL CHEESE CO., Limited.

THE ADVERTISING ARENA

CHRISTMAS ADVERTISING.

It is fortunate for some business men that Christmas trade makes things hum, otherwise the average of the year's sales would be very discouraging, indeed. But is it not a "little bit" unfair to wait for the three weeks around Christmastide that the average of the year's business make a good showing? Do you find the most successful business men "waiting for Christmas trade to swell their sales?" No; the live up-to-date merchant

WAITS FOR NOTHING.

He gets business every month, every week, every day. He leads. His wares are always before the people. People appreciate his store news, and have come to regard the announcements of reliable merchants a part of their visit to the store. People are always buying. That merchant who is most enterprising, who always avails himself of a

PROPER AMOUNT OF ADVERTISING.

is the man who gets the trade. "But, what is a proper amount?" you ask. I think any business man who hesitates to invest at least 5 per cent. of his year's turnover is very short-sighted, and indifferent to his highest interests. Why is it that Mr. Brown does so much more business than Mr. Jones? Simply because Mr. Brown tells the people through a well-written advertisement that he wants their patronage that he appreciates it; and because the people, on the other hand, appreciate his store's intelligence. Most men and women will tell you that when they see some

SPECIAL LINE OF GOODS.

they want, or see an inducive price mentioned, they have a special interest in going to that store. Very few men or women who go out shopping ever think of dropping into a store that does not advertise. That is just why people pass your door and go to another's door. This is a fast age. People value their time more to-day by 50 per cent. than they did 10 years ago, and will not lose time running from store to store to see where the best bargains are to be obtained. They simply scan their local merchants' store news and go direct to the store whose advertisements are best written. By that, I mean most convincing, and whose advertisement has said something about what is a part and parcel of the most saleable goods for each particular season of the year.

There is absolutely no use advertising summer suits in winter weather—or in advertising fur goods in summer. People buy as they need, and he is the most up-to-date and successful merchant who makes his public announcements suited to each month or week during the year.

THE PLEASURE OF GOOD BUSINESS.

at Christmas time should be an example for the merchant who wants better business, or a more steady business at all seasons of the year. If you would do your whole duty to those who patronize you, you will constantly study the markets for new goods and think of the wants

of the community; then hustle to acquaint them with the fact and have them ready to buy as soon as you are ready to sell. Don't buy too heavy.

ACCUMULATED STOCKS.

are a loss, and unless you are a shrewd advertiser it's dollars to doughnuts your stock is accumulating on goods that are in less demand, with the result that the same old goods and the same old styles are always staring customers in the face till at last disgusted they drift away to a more up-to-date merchant who understands advertising. His advertisements are invitations, and people like to be invited to look at stocks before they buy. Dispositions are so various that only those who have studied human nature can equip themselves for successful business.

DO NOT PROCRASTINATE.

Mr. Merchant, if you would enjoy a full measure of success—do not wait till it is too late to take advantage of changes in conditions and inclinations get into line at once. Advertising always pays in the long run—advertising makes business all round—it makes profit for the advertiser; bigger sales, and consequently more profit to the wholesale merchant, who, in competition, is shrewd enough to know that he must also keep his wares before the great mass of enterprising merchants by patronizing the columns of the best trade papers.

Yours, for increased business,

MY ADWRITER.

A FABLE ON THE COST OF ADVERTISING.

Many of my experiences with dealers are no doubt the same as those my fellow salesmen are continually running up against in their respective territories. I ran across a dealer once in awhile who can't get it through his head how in the world The Sherwin-Williams Co. can do so much advertising—so much more than all their competitors—without making the consumer pay for it.

I sometimes find it an easy matter to set this dealer thinking right by telling him "The Fable of the Man Who Had a Good Thing and Spent Money to Push It," which runs as follows:

There was once a man who owned an apple orchard. It yielded him one thousand dollars a year. His neighbor owned one just like it. One day the man began to think. He decided to spend some money and straightway paid out one hundred dollars cultivating his orchard.

His neighbor laughed at him and said, "Who pays for all this? You will have to add ten per cent. when you sell the apples to cover the cost." He continued to cultivate and said nothing.

That year he got twelve hundred dollars for his apples. Did he have to charge more money for them? Not he. He sold more apples—that was all and gave better and larger apples in fact they were full measure apples. This led to an increased demand and by-and-by he had to buy out his neighbor on account of his growing business and because the people were rushing to buy his kind of apples. His neighbor gave up trying to compete.

But the man who was doing all the business continued the same policy of spending money to cultivate the soil—in other words of spending money to get business. Very soon he had all the good business there was and covered the earth with his brand of apples.

Moral—Good advertising pays for it self.—S. W. Smith in The Chamleon.

JOBBERS' ADVERTISING.

Advertising is as essential to the jobber as to anyone else. Or, to say the least, if not absolutely essential, it's as beneficial, which, as far as the reason for doing it is concerned, amounts to about the same thing. For no firm whose business can be increased by publicity ought to ignore advertising. It isn't business wisdom to ignore it.

The jobber, wholesaler, or whatever else you call the middleman, who refuses to advertise, or doesn't do it, for any reason whatsoever, is giving his competitors a better chance to pull trade. He who uses publicity is found to build up his trade. It follows as naturally as that the sun follows the night and makes day, and that the night follows the day again, in turn. Advertise—let folks know what you have to sell, no matter whether you're retailer, jobber, maker, commission man, or what not, and folks will deal with you as a consequence.

Whether a jobber advertises or doesn't advertise, if he is well located he will do business. In course of years, if his goods, prices, and service are such as to invite continuous trading, his business will grow. Can't help growing, for as fast as other retailers find out his resources and advantages they will be attracted thereto. The trouble with this process lies in the fact that it's necessarily a slow one at best. It doesn't grow fast enough to suit modern ideas, and some other power must be added to make the increase quicker. American Grocer.

INDEPENDENT SELF-RELIANCE.

The advertiser who prepares what he believes in his innermost soul is a good ad., should have the courage of his conviction and give it a chance to do the work he believes it capable of doing.

There's many a good, strong advertisement gone into the waste basket through ill advice, from one having a reputation for perfect judgment on such things, but which would have proven a hit had the writer of the ad. used his own judgment instead.

It is said of Conan Doyle, when a boy, that his teacher took him into his room alone, as he was about to leave the school, and said to him: "Doyle, I have known you now for seven years, and as I know you thoroughly, I am going to say something you will remember in after life. Doyle you will never come to any good."

The world knows how wrong that teacher's judgment was.

And we should see more good advertising if men of ability were strong enough to stand up in their boots and follow their own instincts in regard to what is and what is not fit, among their own writings, to go into print. There is, of course, such a thing as over confidence; yet the judgment of self should be equal to the "next man's," and often is better.

All this under proper conditions, of course.—Clifton S. Wady.

You Would Enjoy a Trip to the West Indies . . .

more than any other trip you have ever made, because everything the eye dwells upon is so different from the surroundings at home. The great scorching sun, the luxuriance of the tropical foliage, the glare of the various faces, black, yellow, white and copper, all impress the mind of the visitor with the fact that he is indeed in a strange country.

The voyage from Halifax to Demerara and return to St John, calling at twelve different islands, takes 42 days and costs \$130.00; but a shorter trip, to Barbados and return, 29 days, calling at all the northern islands and including a five days' stay at the "Marine Hotel" Barbados is offered for \$112.50. P. & B. boats are the finest in the West India service. Sailings fortnightly.

Write R. M. Melville, Toronto,

OR

Pickford & Black, Halifax.

TOILET SOAPS

Now is the time to get your
Xmas stock in.

We have the largest assort-
ment in Canada.

JOHN TAYLOR & CO.,
TORONTO.

You Will Double Your Money!

All Wholesale and Retail Merchants as well as Grocery Travelers and Clerks who have not yet sent in an application for stock in **E. W. GILLETT COMPANY, LIMITED**, should do so without delay. With assistance of Merchants, Travelers and Clerks interested in the Company, sales of Royal Yeast Cakes, Gillett's Lye, Magic Baking Powder, etc., can easily be doubled, and this will mean big dividends, and \$2,000 or more realized for every \$1,000 invested. See page 34a of THE CANADIAN GROCER, Nov. 15th.

WILLIAM DOBIE

34 Front St. West,
TORONTO, ONT.

Special offer to Grocery Travelers
and Clerks on application.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CANNED GOODS IN ENGLAND.

THE demand for all descriptions of canned goods has been on a limited scale during the past few days, although in one or two instances firmer markets have to be reported. As was anticipated, the catch of sardines on the French Coast during the last 11 days of October did not improve, and the season is now practically over. Some of the packers of the best brands have advanced their quotations, especially in the larger-sized tins, and it is expected that during the next few months we shall see a further improvement in values, as the pack generally has been the smallest for some years, and stocks on the spot of French goods are lighter than usual. Although fishing on the Portuguese Coast is carried on all the year round, weather permitting, the fish packed between October and April is usually of inferior quality—hence the advantage of ignoring brands when buying and of holding a good stock, while the summer-packed fish is to be obtained. There is a good inquiry for tomatoes for forward delivery, and valuations are firm. As American packed goods cannot be bought under 1s. 6d. c.i.f., attention should largely be turned to Italian peeled, which can be obtained at a low figure. The stock of gallon apples is being quickly absorbed on the spot, but little business has been done for the new pack, as it is difficult to get buyers to interest themselves on account of the high prices that are asked. Produce Markets' Review.

THE SITUATION IN CURRANTS.

The market for currants continues to be fairly active and steady, and duty-paid clearances have been on a scale of importance, exceptional even for the month of October. In spite of the large business, the retail trade shows no sign of having been guilty of overbuying, the frequent repetition of orders rather indicating that their stocks continue to be distributed with greater rapidity than usual. This is not difficult to understand, when it is considered that the effects of last season's campaign were to leave every branch of the trade short of currants before this year's crop commenced to arrive. Another and very important effect of the past season has been to create among importers a great desire to clear off stocks as fast as they come to market. Thus, circumstances have combined to give the present season a distinct character, the principal features being a very heavy trade and very reasonable prices. Whether the somewhat exceptional desire of holders to realize can be entirely ascribed to the nervous feeling alluded to is perhaps open to some little doubt. The present reputed statistical position would certainly seem to indicate a firmer course, and the question somewhat naturally arises whether the better informed among the importers may not have some intimation that the yield of the crop of 1901 is larger than has yet been stated. Be that as it may, several things are certain—stocks everywhere out of Greece are small; universal trade in the article is large; really desirable parcels showing any special character are easily sold, and, so far as the United Kingdom is concerned, no large stock can be accumulated in time to cause any important depression before

the whole of the Christmas trade must necessarily be finished and done with.—Produce Markets' Review.

UNSETTLED COCOANUT MARKET

The cocoanut market continues in an unsettled condition, and the course of the same is being watched carefully by the trade. A decline of from 82 to 81 per 1,000 is noted for the week, and to day a dealer stated that present quotations for large lots could be shaded on nearly all descriptions. The easiness is due largely to liberal offerings, fruit in sight, exclusive of recent arrivals, numbering about 1,050,000 cocoanuts. The brig *Venturer*, now out 43 days, has, it is stated, 100,000 cocoanuts; the schooner *Florida* is on the way here from San Blas with 250,000 cocoanuts, and the *Abby Bkwoer* is reported on the way from San Andres with 400,000 cocoanuts. A report is current also that the *Olinda* will bring about 5,000 bags from Baracoa.—New York Journal of Commerce, November 18.

CURRANTS HIGHER IN NEW YORK.

The delay in the arrival of the *Guild* hall with further supplies of currants increased the strength already noted in spot, and an advance of 1c. was chronicled to-day, 6½c. being paid for 100 barrels of fine *Amalias* for nearby interior account. A further inquiry is also noted for several small lots at 6c., but sellers are strong on the 6½c. basis for spot goods pending the arrival of the vessel now overdue, but expected hourly. Nothing is now offered to arrive under 6c. out of the *Guildhall's* cargo, and it is stated that excepting a few small lots the cargo is either sold out of first hands or concentrated into few hands. Temporarily pending the arrival of the vessel the market is strong at 6½c. for fine *Amalias*, with stocks in the hands of local cleaners light. Buying is for actual requirements. In cleaned currants, the demand is active and sellers' views are strong within the quoted range.—Journal of Commerce.

GLUCOSE PRICES ADVANCED.

Another advance has occurred in the price of glucose in the United States, so that the quotations are now \$1.78 per hundred pounds for the lowest grade in Chicago and \$1.81 in New York. On this basis it is asserted that there is a profit of 15 per cent. to the manufacturer at the prevailing price of corn.

CALIFORNIAN ORANGE SITUATION.

In connection with the new crop of Californian oranges, *The Fruit World*, says: "The feature of the situation is the delayed ripening of the new crop. Last year at this time a number of carloads were already under way, with plenty in sight for shipment. From Southern California no carlot shipments of strictly new crop have been made at this date (November 9), and no prospects of immediate shipments. The warm nights prevailing have delayed the coloring of the fruit. There is not the usual eagerness displayed for getting off early oranges on account of the quantity of Florida, Mexican and Porto Rico oranges. Occasional cars of off-bloom oranges continue moving in mixed cars with some slightly-colored new crop. Reports from the Redlands-Highlands dis-

trict state that some oranges are fairly well colored, and if there was the usual demand for them they would move. As has been stated before, there is an unusually large number of split oranges, especially in the Redlands-Highlands district; these color up and make it appear as though all fruit on the tree were well colored. The f.o.b. price at which the Southern Californian oranges will open is indefinite, most shippers talking \$2.25 per box."

SEASON'S SALMON PACK IN THE U. S.

A press despatch from San Francisco, says: "The aggregate salmon pack will come up to 4,800,000 cases. There is no business now passing. Some outside canners are shading prices 2½c. per dozen."

LONDON TEA TRADE FOR OCTOBER.

McMeekin & Co. report the London tea market for October as follows:

Indian.—The offerings at London public auctions were 205,000 packages, against 259,000 packages in the same month of 1900. Some few inferior old season's teas were included, but the quality generally was of a useful character. There were few high-class Darjeelings, and in Assams there was a falling-off as compared with earlier arrivals, but Dooars, Cachars and Sylhets showed distinct improvement. The market opened with a continuance of the firm prices of September and a slight advance on same was recorded, but the excessive offerings in the second week of the month caused a sharp fall which affected all grades. The smaller auctions and the excellent value offering tended to give confidence later, and there was a gradual recovery in prices with a marked advance in the value of the lower grades.

The average of public sale prices for the month was 8¼d. per lb., as against 7¾d. per lb. for the corresponding month of last year.

The imports were 24,515,000 lb., and the deliveries 13,865,000 lb., leaving in stock on October 31 55,315,000 lb.

Ceylon.—The offerings at London public auctions were 94,000 packages, against 106,000 packages in the same month of 1900. The quality continued to be of a fairly desirable character, and the moderate offerings were readily taken by buyers. The market was more steady than that for Indian teas. It fell somewhat in sympathy, but recovered more quickly, and shows at the close a more general improvement in the level of prices.

The average of public sale prices for the month was 8d. per lb., against 7½d. per lb. for the corresponding month of last year.

The imports were 6,242,000 lb. and the deliveries 9,698,000 lb., leaving in stock on October 31 21,152,000 lb.

The shipments from Colombo to London are now on an increasing scale, the total for October being 2,250,000 lb. in excess of the quantity for that month last year.

Harrison's & Crasfield's tea market report under date of London, November 6, says:

The tea market during October has steadily advanced for the lower grades of all descriptions. The quality of the arrivals has continued to be satisfactory, whilst the knowledge that the market was not likely to be swamped by excessive supplies has imparted confidence to operators holding stock; and as the indications at present point towards a continuance of shortened supplies for the remainder of this season, it is probable that the market will remain strong for some time; especially for all the lower grades. The payments of duty in London in the last four months show an increase on last year of about 3,000,000 lb. of tea, bringing up the total since January 1 last to 195,500,000 lb., against 190,500,000 lb. at the same date last year, which indicates an increasing home consumption, and leads to the conclusion that the accumulation of duty-paid stock has now been all worked off. The foreign demand has also increased, exports for the first nine months of this year showed 16 per cent. increase on last year; and, if these two facts are taken together with the shortened supplies, the very considerable advance in price of all the lower grades of tea during the last two months is no doubt accounted for.

IN STORE OUR NEW SEASON'S CELEBRATED

"ANCHOR" Brand JAPAN TEA

QUALITY—IN THE CUP IT IS THE FINEST WE HAVE EVER IMPORTED.

IN STYLE—IT IS A PERFECT BEAUTY.

SEE OUR TRAVELLERS' SAMPLES—OR WRITE US FOR SAMPLES AND PRICES.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,
AND DIRECT TEA IMPORTERS.

TORONTO.

A GROCERS' SECTION.

AT a meeting last Thursday evening a number of the retail grocers of Toronto organized themselves as a section of the Retail Merchants' Association, with the following officers:

President—F. C. Higgins, 804 Yonge street.
1st Vice-President—John Wrigley, 167 Richmond street west.
2nd Vice-President—A. W. Johnson, 815 King street west.
Treasurer—R. Passmore, 144 Dundas street.
Secretary—E. McAuliffe, 108 Queen street west.

G. M. Trowern, secretary of the Retail Merchants' Association, who was present, addressed the meeting, congratulating the members upon having completed their organization.

MOTIVE OF THE ORGANIZATION.

F. C. Higgins, the president of the new organization, when questioned by THE CANADIAN GROCER as to why the organization had been formed when there was already the Retail Grocers' Association in existence, said:

"We joined the Retail Merchants' Association because we believe that in union there is strength. They are a more comprehensive body, embracing all lines of trade, and we could, in any agitation or in petitioning the Legislature, bring more influence to bear.

"A number of grocers had previously belonged to this association, and we were only organizing ourselves into a section of the larger organization, which will give us greater influence in the councils of the merchants.

"In any matter that we undertake, we shall be able to bring more influence to bear. For instance, in the trading stamp fight, the Retail Grocers' Association had to bear the whole brunt of the battle, but, if we should undertake a reform like this, we should be supported by all the other branches of trade."

"Will the influence of this organization be only confined to Toronto?"

"The Retail Merchants' Association takes in the whole of Canada, and we expect branches to be formed in all the other centres. Our action must not be considered," he continued, "as in opposition to the Retail Grocers' Association. We want to cooperate with them and be of assistance in reconciling the whole grocery trade of Toronto. We would much like to see the retail grocers unite with us, and, if there is any matter of business in which we can work jointly together, we will be pleased to do so.

"Then, another advantage of our organization is that our expenses will not be so

great," he added, "especially in the collection of accounts, and we could make a much larger 'dead-beat' list."

TO VISIT THE WEST INDIES.

Canadian manufacturers seem to be taking more interest in the possibilities of trade with the British West Indies. Pickford & Black have just been advised that the president and secretary of the Canadian Manufacturers' Association will sail for Barbadoes, Trinidad and Demerara, on a voyage of inquiry. They will probably go on the ss. Orinoco, which sails from Halifax on December 2 and will be due to return about the middle of January.

A voyage to the tropics during the winter months is a delightful way to spend a few weeks, if one has the leisure, and the Orinoco, of the Pickford & Black Line, is a splendid ship to go on.

W. E. BARKER DEAD.

At Welland, Ont., at the age of 33 years, W. E. Barker, of the firm of J. B. Taylor & Co., grocers there, died on November 14. His death was sudden, as he had attended to business up till within a few days of his demise. THE CANADIAN GROCER sympathizes with his widow and three children.

From a dealer in Nova Scotia

MR. T. H. ESTABROOKS,

ANNAPOLIS, N.S., NOV. 11, 1901.

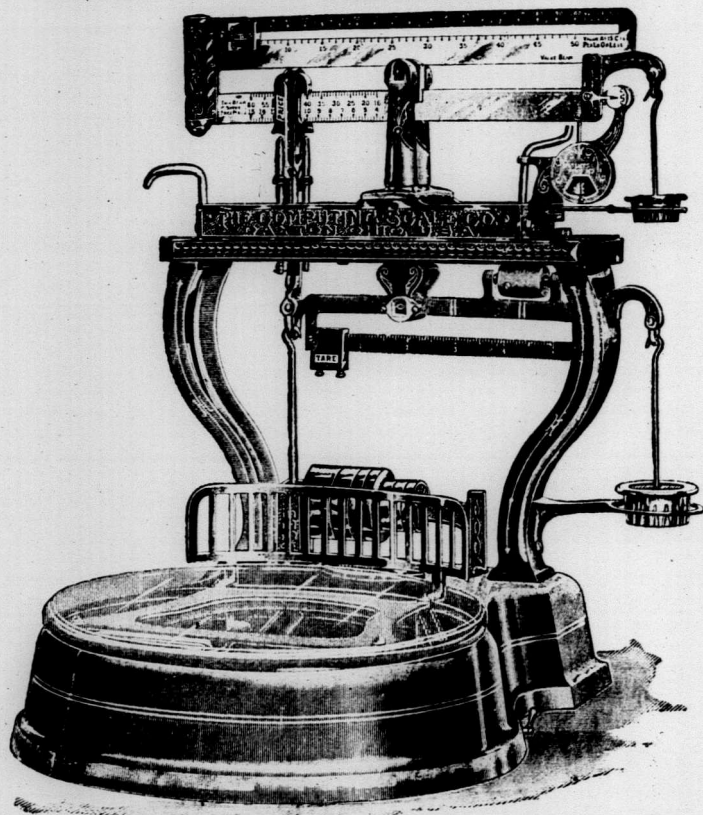
DEAR SIR,—I am sorry that you are unable to take any of the — tea off my hands, but must congratulate you on the popularity of your tea in this district. I only wish that all the tea in my store was **RED ROSE**. Please ship me by first schooner one case assorted Crimson and Blue Label.

Yours truly,

This letter is from a dealer who has a large quantity of tea on hand and wanted to exchange it for **RED ROSE**.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B.**

THE PROOF OF THE PUDDING.



The following New York, Chicago and Boston firms are using our system. Write to them.

Ask the following Chicago, Ill., merchants why they use our system:

- Ask Jerry Sullivan why he uses eight of our scales.
- Ask Mesler Packing Co. why they use five of our scales.
- Ask Frank Meine why he uses five of our scales.
- Ask A. H. Rugan why he uses three of our scales.
- Ask "The Fair" why they use twelve of our scales.
- They will tell you they know a good thing when they see it.

Ask any of the following New York City, N.Y., firms about them:

- Ask George Keller, 24 Willis Ave., why he uses six of our scales.
- Ask Peter Kiefer, 311 Third Ave., why he uses four of our scales.
- Ask M. Rubsam, 107 Willis Ave., why he uses three of our scales.
- Ask Geo. Griot, 855 Third Ave., why he uses five of our scales.
- Ask John Forest, 121 Manhattan Ave., why he uses two of our scales.
- Ask The New England Butter Co., of Boston, Mass., why they use 26 of our scales.

The Computing Scale Company

DAYTON, OHIO, Manufacturers.

The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.

E. E. Meeker, No. 50 Franklin St., New York, N. Y.

J. B. Poirier, Dist. Agent, No. 1662 Notre Dame Street, Montreal, Que., Canada.

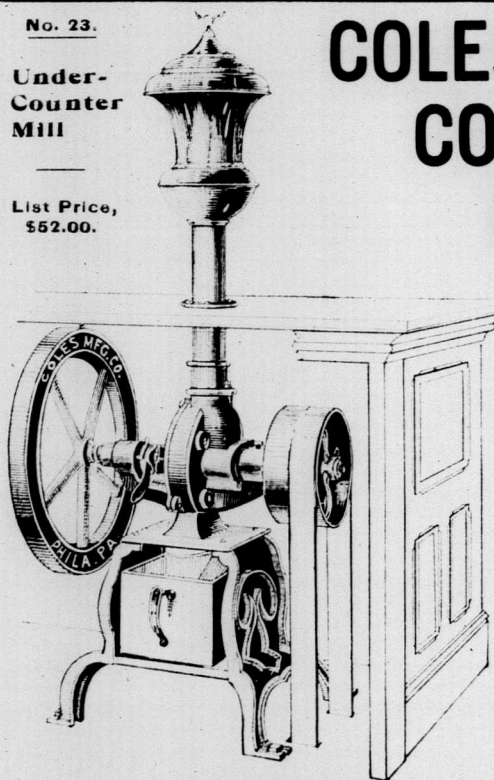
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Ont., Canada.

White & Ecclestone, Dist. Selling Agents, Vancouver, B. C.

No. 23.

Under-Counter Mill

List Price, \$52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Rowntree's

Chocolates and Pastilles

The "Court Circular" says of the Chocolates:

"Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

"Grocery" says:

"One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."

Two excellent lines of confections made by the manufacturers of

Elect Cocoa and Elect Lemonade.

Agents for Canada:

For Quebec, Ontario and the Maritime Provinces: MR. CHAS. GYDE, 20 St Francois Xavier St., MONTREAL.

For Manitoba, Northwest Territories and British Columbia: THE HUDSON'S BAY CO., WINNIPEG.



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JOHN BAYNE MacLEAN,
Montreal.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

TO INCREASE EXPORTS TO SOUTH AFRICA.

INTEREST in the South African War and the part Canada has taken in it may be declining, but the interest in South-African trade and the share we are getting of it is decidedly on the increase. Our exports to that country have grown to such a volume, and the outlook for an increase of trade is so favorable that the manufacturers in convention in Montreal pledged their ability to keep up a subsidized line of steamers plying between a Canadian and South-African ports.

The points that Mr. Cumming emphasized in his speech should not be forgotten either by the Government, which is being importuned, or by our manufacturers, who should be seriously concerned. South Africa, in peace, promises to be one of the greatest consuming countries in the world, both of agricultural and manufactured products. It is essentially a mining country, and its inhabitants are not steady or scientific agriculturists, nor are its workmen skilled

in any manufacture. Consequently, it must import many of its cereals and nearly all its hams, bacon, cheese and manufactured articles. It is a country with features entirely dissimilar from our own and a country with which trade ought to be mutually profitable. Should the war stop now, Mr. Cumming reckons that South Africa would be exporting £150,000,000 of gold in five years. It is a rich country, but only in certain lines. What it wants, we can supply.

Of course, we have already done considerable trade with South-African ports, but as yet Canadian South-African trade is not established on a proper basis—as if we meant business. True, we have sent out many tons of hay, some cargoes of oats, a large amount of clothing and boots, and our exporters, farmers and manufacturers have reaped their reward. But this trade is not permanent; it holds out no hope for the future. It would discontinue to-morrow if the war was brought to a close. What we want is a permanent outlet for our goods, one that will be open in peace as in war. We have many lines that will sell after the war is over, and these ought to be introduced now. Our exporting firms should work up a connection with South-African importing houses.

We are not blind to the fact that many connections have already been established. Canadian goods are being exported in large quantities, but we are not taking the place we are entitled to occupy in the South-African trade returns. As Mr. Cumming says, as we have pointed out on several occasions, and as the Manufacturers' Association has repeatedly urged, what we want is a direct line of steamships that will visit Australian ports. At present, the bulk of our goods is carried through American ports, but on this account they have been neglected, it being known that Canadian goods, after being placed in the hold of an American vessel, have been taken out to wait for the next vessel to make room for United States products. Not only is the cost of transportation heavy, but the delays are oftentimes very grievous. Working under such disadvantages, the wonder is that our Canadian firms have been able to do a South African or Aus-

tralian business at all. What we want is a direct steamship and mail connection from our Atlantic ports with these two sister colonies, whereby trade will become more satisfactory. We will then grow to have a more practical knowledge of each other's requirements, which will go a long way to prepare for that Imperial preferential tariff towards which people would have us believe we are tending.

It should be borne in mind by our manufacturers that South Africa wants only finished goods. It does not want lumber cut merely into deals; it wants it dressed and ready to nail together into a house. There is no skilled labor there. The people there do not want leather; they want ready-to-wear boots. And so we might go down the list. At present, we are sending a by no means small quantity of raw material to the United States and England, where it is being finished and reshipped at a neat little profit.

Mr. Moffatt, the Canadian representative in South Africa, has suggested that a dozen Canadian manufacturers club together and send a hustling representative out there. Travellers' expenses are very high, but by a cooperative movement this heavy expense could be distributed. There is certainly plenty of room for action. Ten years ago, the United States began to trade with South Africa; last year, \$19,000,000 worth of goods were sent over from their ports.

BUSINESS MEN'S COSTLY BATHS.

A business man, while taking a bath in New York the other day, was robbed of \$15, and a contemporary remarks that his bath cost him \$15.

Although there can hardly be said to be a parallel, we are reminded by this incident of the action of a Toronto auctioneer whose bath cost him a great deal more than \$15.

During the early days of the real estate boom in Winnipeg he amassed a great deal of money, and one day, to celebrate a particularly good transaction, he ordered champagne to be emptied into his bath sufficient for an ablution.

To-day he would probably be glad of sufficient champagne to slake his thirst, for when the boom burst his wealth disappeared.

CANADA AND THE UNITED STATES RECIPROCITY MOVEMENT.

THE question of reciprocity with Canada and other countries has for some months been the subject of a good deal of consideration in the United States, but not since the famous speech of President McKinley, on the day preceding his assassination, has it been brought more prominently before the public than during the past two weeks. This is due (1) to the influential deputation representing the manufacturers and merchants of Boston, Cleveland, Detroit, New York, Indianapolis, Cincinnati, Baltimore, Buffalo and Pittsburg, which, on November 13, waited on President Roosevelt, asking him to advise the establishment of reciprocal trade with Canada, and (2) the reciprocity convention which is meeting this week in Washington at the call of the Manufacturers' Association of the United States.

These particular incidents show that the question of reciprocity has assumed a phase unique in the history of the United States. Hitherto the movement for reciprocity has been from without, not from within. Born of their astonishing industrial development, the vastness of their country and the variety of its resources, they gathered wrong conceptions of their economical position among the nations of the world. But, while their sense of the industrial importance of their country has not diminished, they are awakening to the fact that studied exclusiveness is incompatible with commercial principles. There are indications on the commercial horizon that its continuance might produce unpleasant results. The day before he was shot the late Mr. McKinley declared: "The period of exclusiveness is past. Reciprocity treaties are in harmony with the spirit of the times; measures of retaliation are not." And, if it is as we are told, that the Presidents of the United States do not run ahead of public opinion, we must conclude that the voice of Mr. McKinley was the voice of the people.

But realizing that "the period of exclusiveness is past" and that "reciprocity treaties are more in harmony with the spirit of the times," is very well as far as it goes. It must, however, go farther if treaties are to become a fact. A reciprocity treaty is a

give-and-take affair. And we in Canada do not believe that the United States have yet got that far in their new-found faith. Their idea of reciprocity is akin to that of the wolf who made overtures to the lamb.

Our belief is not based on a mere supposition. We have not forgotten that the reciprocal plank in the national platform of the Republican party is to the effect that the market of the United States shall be opened on favorable terms to what the country does not produce on condition that the products of the United States are allowed free entry into the other country that is party to the bargain. They are willing to take, but they are not willing to give.

Under such a formula Canada will never even discuss reciprocity, much less

Notice to Advertisers

THURSDAY NEXT, Nov. 28, having been proclaimed a PUBLIC HOLIDAY, it will be necessary for us to close this paper for press on MONDAY night instead of Tuesday night.

We ask advertisers who wish to change their advertisements to kindly let us have copy, etc., on MONDAY next, otherwise we cannot guarantee insertion of new matter.

THE PUBLISHERS.

become a party to a treaty. And that is the explanation of the quiet unconcern that obtains in this country at the moment in regard to the question. It is not that we are not open to the consideration of a treaty that would be fair to both parties. Most people who look at the subject from a business standpoint believe that a treaty that was reciprocal in fact as well as in name would be a good thing for both countries. And they would scarcely be businesslike if they did not believe so. A de facto reciprocity treaty would mean the removal or the diminishing of at least some of the obstacles to the development of trade which now exist on both sides of the boundary line. But, since the opening of the convention at Washington it is evident, as the correspondent of one of the Toronto daily papers in attendance remarks, that most of the manufacturers in the United States are

"shivering behind a 50 per cent. tariff," afraid of the very subject which they were called together to discuss.

While, however, reciprocity between Canada and the United States is not probable in the near future, we believe that those on both sides of the boundary line who are in favor of it will finally become sufficiently strong to bring it about.

CANNED GOODS PACKERS CONFER.

THE Canadian Packers' Association met in Toronto on Tuesday and Wednesday last. Among those present were: Messrs. H. I. Mathews (president), W. A. Ferguson, Wellington Boulter, D. Marshall, W. P. Innes, Robert James, F. R. Lalor, D. Morgan, W. Miller, Fred Miller, F. W. Hepburn, Smith, Leitch, James Dolan, Flynn, Louis Schenck.

A great deal of the time of the meetings was devoted to executive work. The packers expressed themselves as being well pleased with the treatment they had received from the syndicate, and while it was felt that the agreement, as it at present existed, could not be continued for another season, they concurred in the opinion that some scheme should be worked out whereby the market would be steadier next season.

It was estimated by some of the members present that the profit of the syndicate this season would be in the neighborhood of \$100,000.

The full complement of corn was estimated to be packed, but tomatoes and peas were short. The pack of tomatoes by the members of the association was held to be only 95,000, about one-third less than that of last year.

WOODENWARE 7½ PER CENT. DEARER.

An advance of 7½ per cent. on the old list has taken place all round in the price of woodenware. The advance in iron and in other raw materials going into the manufacture of woodenware, is the cause of the appreciation in prices. Hoop iron it is almost impossible to get, the effects of the strike in the United States of the iron and steel workers still being seriously felt.

WILL THE TEA TAX BE REPEALED?

EVER since the duty of 10c. per lb. was put upon tea some three years ago for war-revenue purposes by the United States Congress there has been more or less opposition to it. As the reason for this duty became less the opposition to it increased in strength. And this, a few days ago, crystallized into an organization in New York to be known as the Tea Duty Repeal Association. Its supporters include prominent wholesale grocers, jobbers and tea importers of New York, Pennsylvania, Massachusetts, Iowa, Ohio, Wisconsin, Michigan, Illinois, Missouri, California and Colorado. G. Waldo Smith, the well-known New York wholesaler, is president, and Alfred P. Sloan is chairman.

As a revenue-producer, the Government of the United States can scarcely require to perpetuate the duty, for the enormous surplus of \$600,000,000 is lying in the Treasury. That it is a burden on the tea trade there is no doubt. On a tea which costs 10c. per lb. the tax is 100 per cent., while the average on all the imports is about 75 to 80 per cent. During the fiscal year ending June 30, 1901, the imports of tea into the United States were 89,806,453 lb., the value of which was \$11,017,876. The amount collected in duty was \$9,980,645, or more than three-fourths the value of the tea.

Aside altogether from the intention of the tax as a revenue-producer, there were a number of people engaged in the tea trade who anticipated that one of its results would be a curtailment in the use of low grade tea, it being contended that, as the duty was relatively lower on the high grade than on the lower grade, consumers would gradually be induced to turn their attention to the better descriptions. This is something every tea dealer would like to see brought about, for the better the grade of tea sold the larger, as a rule, is the merchant's profit. But the tax in the United States has not brought about any such results.

"The duty," says a letter issued by the Repeal Association, "has injured our tea departments in every conceivable way. It has reduced profits and cut down the sale of fine tea, so that business is tending

almost exclusively toward the lower grades."

While it is possible that the duty may not have been as great an influence in bringing about the consumption of the lower grades of tea as the members of the Repeal Association think it has (for it must be remembered that tea dealers in the United States, as in other countries, have concentrated altogether too much effort in pushing low-priced goods), one cannot be blind to the fact that the tax has not stimulated the consumption of the better grades of tea.

It is this phase of the experience of the United States that probably interests Canadian tea dealers most, for there are a good many in this country who have for some years advocated a duty on tea in order that consumers might be induced to take the better grades.

THE TROUBLES OF THE SHIPPERS.

THE close of navigation and the advent of winter freight rates have brought more than their usual quota of trouble this year to Montreal wholesale houses. Every fall jobbers are inundated with orders to ship by last boat or just before the imposition of winter freights. So far has this habit gone with the retailers that it is now absolutely impossible to comply with the requests of even a small majority of them. One wholesaler told us this week that it would have required eight or ten last boats from Montreal to take his shipments alone, so he was compelled to override the retailers' directions and ship just as the goods were ready.

But although the wholesalers foresee the impossibility of sending everybody's fall stocks out by the last boats, they are not able to relieve the pressure entirely. This year there has not been sufficient space for the shipments and, what has been more troublesome, is that there has been an insufficient cartage service. Montreal streets are bad at their best, but covered as they have been with slush during the past two weeks, they have allowed only half loads. It has been absolutely impossible to get goods to the wharf or station or even to make prompt city delivery. The conse-

quence is that many retailers will not get their goods as they require them.

To this problem there is only one solution; country merchants must come early and avoid the rush. They must not allow their desire to avoid small interest and insurance charges to swell their transportation expenses or delay the arrival of new goods till late in the season. Wholesalers have great trouble in convincing retailers that everybody cannot be supplied at once, but if nothing else will teach them, experience must. There have been several very forceful lessons taught to country merchants this week who persist in postponing their orders till the last day in ordering their goods to go by the last boat or summer freight train.

MERRITT BROS.' STOCK.

The stock of Merritt Bros. & Co., wholesale grocers, St. John, N.B., who failed a short time ago, has been sold by auction by Sheriff Ritchie. All the notes, several shares in a barquentine, schooner, steamer, several companies, gold mining stock, stock of teas and general merchandise brought altogether \$12,788. The stock of teas, the value of which was listed at \$4,334, brought \$2,800, and the general merchandise, including wagons, office furniture, etc., valued at \$11,460, was knocked down for \$7,100.

A BUSINESS CHANGE.

The Clinton, Ont., correspondent of The Seaforth Sun writes: "Mr. George E. Rathwell, who for some months has conducted a grocery in the Searle Block, has disposed of the business, and will be engaged for some time getting his accounts straightened up. He was doing very nicely for a beginner, but has something else in view. We trust success may attend his efforts in whatever line he may embark. His successor is Mr. T. M. Davis, of Mitchell, who has been engaged in a similar business and understands how a first-class grocery should be conducted. He intends making a number of changes in the store, and, a week hence, will be in a position to make an announcement to the grocery-consuming public."

The collection of canned fruit which won the silver medal at the Pan-American will be removed from Buffalo to St. Catharines and offered for sale by the Ontario Department of Agriculture by whom it was exhibited.

WHAT DID WE TELL YOU

two years ago about

"SALADA"

Ceylon Green Tea?

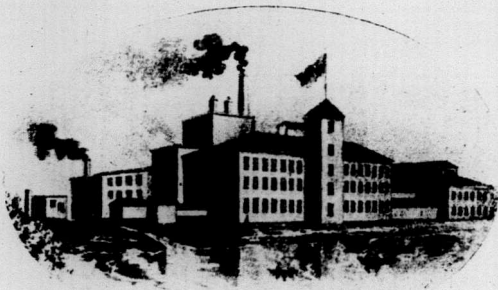
We stated then, on this page, and have stated often since, that **Japan Teas would disappear** from Canada and the United States, and that their place would be taken by Ceylon **Green Teas**.

Two years ago we were laughed at. To day every wholesale firm in Ontario and Quebec are carrying them in stock ; and the most conservative firms who laughed at our predictions now acknowledge them to be correct.

If you handle Japan Teas in your district it will pay you, we assure you, to give your very closest attention to **"SALADA" Ceylon GREEN Tea**. **Japan Tea is a sinking ship**. Do not stand by it.

Samples of "Salada" Ceylon Green, Black or Mixed, for the asking.

Address, **"SALADA,"** Toronto or Montreal.



LILY WHITE GLOSS STARCH

—o IS PACKED IN o—

Handsome 1-lb. Packets.

Beautiful 6-lb. Tins or Trunks.

100-lb. Kegs—Extra Large Crystals.

Strongest, Whitest and Purest.

The Brantford Starch Works, Limited, BRANTFORD, ONT.

JAM like any other line of goods, is made in several qualities. No doubt you can buy cheaper Jam than we are selling, but does it pay you to handle goods just because they are **cheap**? We could make cheap Jam, but we won't. Our Jam is the best sold—those who are handling it tell us their customers won't have any other make. Don't take our word for it, try it. You can buy silk for 50c. per yard to \$5.00. You can buy Jam (?) at any price.

THE CANADA BISCUIT COMPANY, Limited

Office Phone : Main 3624.
Warehouse Phone : Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, November 21, 1901.

GROCERIES.

BUSINESS is being well maintained. There is no great rush in any one line but there is a steady and fair movement in merchandise. Sugars, are meeting with a fair demand this week and the outside markets are a little firmer. Acadia granulated is down another 10c., making it 15c. below the price of the Montreal refined article. Canned goods of all kinds are only in fair request, but prices continue to rule firmer, particularly on tomatoes. A strong market continues to rule on coffee, but the demand, locally, is light. Very little is being done in either syrups or molasses. Only a moderate business is to be noted in teas, but the outside markets rule firm. Business is fairly good in currants and prunes, but in other lines of dried fruits there is not much being done.

CANNED GOODS.

Canned vegetables are in much about the same position as they were a week ago. A steady business in small lots is being done and a firm feeling still obtains in regard to prices. The Packers' Association held a meeting in Toronto this week, but no business of much importance appears to have been transacted. The ruling price of tomatoes is 82½ to 85c.; corn and peas, 80c. upward. Fruits are attracting but little attention. Gallon apples are gradually advancing and quotations are as high as \$2.65. Three's rule at 85 to 90c. The demand for canned salmon is not as brisk as it was, but there is still a fair business being done. Prices are unchanged. We quote: Northern sockeye, \$1.25 to \$1.30 and Fraser river sockeye, \$1.12½ for 5-case lots and over and \$1.15 for less quantities. Cohoes, \$1.05 to \$1.15, according to quality. Pink salmon 95c. to \$1 a dozen.

COFFEE.

There has been some liquidation in New York, which has caused a decline in prices, but a steadier tone has since developed. Cable advices regarding the Santos crop show a considerable difference in the estimates, some calculating 6,000,000 bags and others 4,500,000. The latter figure is endorsed by the Santos commissarios. Locally trade is quiet and prices unchanged. We quote Rio coffee as follows: No. 7, 8c.; No. 6, 8½c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

SYRUPS AND MOLASSES.

Business does not show much improvement, the movement still being light in

both syrups and molasses. Mail advices from New Orleans report that receipts of molasses there are rather large, but that prices, notwithstanding, are firm. Ruling prices for syrups, locally, are 30 to 35c. per gallon: New Orleans molasses, 25 to 28c.; Barbados, 36 to 39c.

RICE AND TAPIOCA.

Business keeps steady in both lines. Rice continues steady. We quote: B rice, 3¼ to 3½c.; Japan, 5½ to 6c.; Tapioca, 1¼ to 1½c. per lb.

SUGAR.

The raw-sugar markets closed dull and easier last week, but at the time of writing prices are firmer, the latest cables reporting an advance of ¾d. in Beet sugar, and of 3d. in cane sugars. Locally, the demand for refined sugar is a little better than it was, but the turnover is still light. The feature of the local market is a decline of 10c. in the price of Acadia granulated, thus again putting the quotation 15c. per 100 lb. below the figure ruling for the product of the Montreal refineries. Quotations are now as follows f.o.b. Montreal, for granulated:

See pages 35 and 36 for
Toronto, Montreal, and St.
John prices current.

Montreal refined, \$1.10; Acadia, \$3.95. The meltings in the United States last week were again in excess of the receipts, being 30,000 tons against 26,895 tons for the latter. The stocks in the four United States ports at the close of the week were 173,508 tons against 53,099 tons the same week last year.

CANDIED PEELS.

Business cannot yet be said to be active. We quote: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c. per lb.

TEAS.

Advices from London, Eng., under date of November 8, say that a heavy auction of Indian tea resulted in a drop of fully ¼d. per lb., with a general slackness in the bidding. The market was also disappointing in regard to Ceylon teas at the auction, a decline of ¼ to ½d. being frequently noticeable. The unsatisfactory turn the market took is attributed to the failure of the sellers to support the Regulating Committee. The disturbance caused by the fog also appears to have had some influence. Since then, however, the market has again assumed a firmer tone. Fewer teas from now on are likely to come forward, better shipping facilities having enabled teas to be brought forward from the market of production earlier in the season in larger quantities than usual. A cable received on Tuesday from Calcutta reported an advance of 1d. per lb. Locally, the demand for tea is not brisk and buyers and

sellers are apart in their views as to price.

China green teas continue scarce and high and almost unobtainable. The shortage in the exports this season is about 2,750,000 lb., the quantity last year being 11,750,000 lb. against 12,000,000 lb. this year. There is a little movement locally in Ceylon green teas, and business is gradually although slowly improving.

NUTS.

Wholesalers report that business is beginning to pick up in this line, although the volume is not yet large. The ruling prices are: Filberts, 9 to 9½c.; Tarragona almonds, 11½c.; Fornegetta almonds, 10½c. Grenoble walnuts are slightly lower in the primary market and this has induced local wholesalers to place some sorting-up orders.

SPICES.

The feature of the spice market is the strength of the price of ginger which is quite pronounced. Cable advices report a firm market for pepper. Business, locally, is fair.

FOREIGN DRIED FRUITS.

CURRANTS — There has been no material change in the situation. Locally there is still a free movement to be reported. Ruling prices, according to quality, are: Filibras, 5 to 5½c. per lb. for uncleaned and 5½ to 6½c. for cleaned; Patras, 6 to 6½c. for uncleaned and 6½ to 7½c. for cleaned; Vostizzas, 8c. for uncleaned and 8½c. for cleaned. A good portion of the cargo of the ss. Guildhall, overdue at New York, is destined for Canada, according to advices from that city.

VALENCIA RAISINS — The tone of the local market is strong in sympathy with the conditions ruling outside, and 6½c. seems to be the ruling price for selected for any delivery. The ruling price for fine off-stalk on spot is 5½c. per lb.

FIGS — The demand for tapnets continues fairly good at 2¾ to 3c., and for naturals at 3¾c. per lb.

PRUNES — The demand for prunes continues good. In anticipation of a good season's trade local houses have laid in pretty large stocks of Californian prunes. We quote Californian prunes as follows: 100-110's, 5c.; 90-100's, 5½ to 6¾c.; 80-90's, 6½ to 7c.; 70-80's, 6¾c. to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

MALAGA RAISINS — The wholesale houses are now supplied with new fruit, but there is practically nothing doing yet. Ruling prices are: Black baskets, \$2.25; "Empire Clusters," \$2.60; "Dehesa Clusters," \$3.10; "Excelsior Clusters," \$1.60; "Connoisseur Clusters," \$2.10; "Extra Dessert Clusters," \$3.35; "Royal Buckingham Clusters," \$5.

DATES — Very little doing. New dates are quoted as follows: Hallowees, 4½ to 4¾c.; Sairs, 4¼ to 4½c.

CALIFORNIAN EVAPORATED FRUITS
—Only a small movement. We quote in 25-lb. boxes as follows: Apricots, 13 to 16c.; peaches, 11 to 13c. per lb.

GREEN FRUITS.

The prices of apples remain firm, but no advance has taken place. Latest reports from Liverpool say that apples are selling well there, and good markets are looked for until December 18. Dealers here are advised to ship their stuff forward as fast as possible. Pears are nearly done, and those that are selling, in some cases, bring as high as 60c. per basket. Jamaica oranges are more plentiful and are 25c. lower. The season for Canadian cranberries is about over, and they have been a very scarce article on the market these last few days. Pineapples are not plentiful, and will not be so until the new crop comes in. We quote: Apples, \$2.50 to \$4.50 per bbl.; pears, 40 to 60c. per basket; Canadian grapes, 30 to 35c. per 10 lb. basket; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Malaga grapes \$6 to \$7; Jamaica oranges, \$4.75 to \$5 per bbl., or \$3.50 to \$4 per box; Cape Cod cranberries, \$8 to \$8.75 per bbl., and \$2.75 to \$3 per case; Ontario cranberries, \$5 to \$7 per bbl. Pineapples sell at 23 to 25c. each by the case.

VEGETABLES.

Cauliflowers are not so plentiful as they were and the price for them remains firm. Lettuce is more plentiful and sells well. Watercress, mint, and parsley, are 5c. per bunch lower this week owing to the arrival of a large quantity. Citrons are hard to get; so are Hubbard squashes. Potatoes are scarce and are 10c. per bag higher. Dealers say that this is owing to the farmers bringing in grain almost entirely and neglecting the potato market. In other respects, the market remains unchanged. We quote as follows: Carrots, parsnips and beets, 20c. per peck; turnips, 15 to 20c. per peck; lettuce, 40 to 50c. per doz.; radishes, 30 to 40c.; watercress, mint and parsley, 20 to 25c.; cauliflower, \$1.00 to \$1.50 per doz.; celery, 40 to 60c.; red cabbage, No. 1, 5 to 10c. cabbage, 25 to 40c.; pickling onions, 35 to 40c. per peck; dry onions, \$1 per bush.; potatoes, 65 to 75c. per bag; egg plant, 30 to 35c. per basket; Hubbard squash, 15 to 30c. each; vegetable marrow, 10 to 20c. each; pumpkins, 10 to 25c. each; citrons, 10 to 15c. each.

COUNTRY PRODUCE.

EGGS—The quantity of eggs arriving is fairly good for this time of year. Strictly new-laid eggs are very hard to obtain and command the highest prices, some being sold at from 21 to 22c. per doz. Eggs are firm in tone, and, as some Chicago dealers

have secured a corner on the egg market there, we may expect high prices here. Fresh gathered are worth from 18 to 20c.; cold stored, 17 to 18c.; and limed, in most cases, 17c. per doz.

BEANS—There is a quiet but steady movement in beans, the demand being fair and the supply plentiful. Choice handpicked beans bring \$1.70 to \$1.75; prime, \$1.50 to \$1.60.

HONEY—Is moving steadily if slowly. There is a good supply. Prices are the same as before. We quote: Clover, 10c.; in combs, \$2 to \$3 per doz.

DRIED APPLES—Demand for dried apples is steady and slowly increasing. Prices are steady. There is a good supply on hand. Evaporated apples are selling at 9c. in car lots and 9½ to 10c. for cases. Dried apples are worth 5½ to 6c.

POTATOES—Demand has improved, and good potatoes have advanced 5c. on the track. Dealers complain about the inferior quality of this article that is coming in. In car lots, on the track, potatoes are worth 55c. per bag, and sell from 60 to 70c. per bag for good stock.

BUTTER AND CHEESE.

BUTTER—Larger arrivals of butter are reported than last week, but the quality is not much improved, the majority of the large rolls coming in selling at 15 to 16c. Large rolls are in better demand, but 1-lb. prints of an improved quality are desired. Choice 1-lb. prints sell at from 17 to 18c.; large rolls, 15 to 16c.; tubs, best, at from 14 to 15c., and medium from 12 to 13½c. per lb. Creamery prints are selling well at 20c.; creamery solids, 19 to 19½c. per lb.

CHEESE—The cheese market is quiet. Most of the cheese factories have closed down for the season, but there is a great quantity in storage. The prices here are weak, but the movement is steady, the local demand being good on account of the low prices. Prices of cheese are unchanged at from 9¼ to 9¾c. per lb.

POULTRY AND GAME.

DRESSED POULTRY—The supply is good this week in the dressed poultry line. Thanksgiving Day being close at hand, lots of turkeys are coming in and sell at better prices than last week. The price of turkeys is now 10c. per lb. in most cases. Geese have also advanced ½c. per lb., and are in good demand with moderate receipts. We quote as follows: Chickens, 30 to 50c. per pair; ducks, 40 to 75c. per pair; geese, 6 to 6½c. per lb.; turkeys, 9½ to 10c.

LIVE POULTRY—This has been a record week for live poultry dealers, as the receipts have been so large that it has been difficult

to handle all the arrivals. A large shipment is being made up for the British market, the date of departure being about December 18. There is a great quantity of hens on the market, and dealers have lowered the price ¼c. per lb. The proximity of Christmas helps to make things busy in this line. The Canadian Produce Co., 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

GAME—In game, the supply is greater this week than ever, and the demand is steady. Prices are the same as they were last week. We quote: Teal and butterballs, 20 to 25c.; bluebills, 40 to 50c.; pintails and redheads, 50 to 60c.; black ducks, 75 to 85c. per brace; canvas-back and mallards, \$1.

FISH.

Fresh fish are selling well, and oysters are booming; large receipts and big sales in the latter line being reported this week. Last week the catch of finnan haddie was short, and dealers are looking out for higher prices; they already have advanced 1c. Flitched cod are few and hard to get, and the price has advanced 25c. per cwt. In other lines the prices are unchanged. Digby herring are selling well. We quote: Fresh fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; trout, 7c.; halibut, 14c.; sea salmon, 13 to 15c.; haddock, 6c.; herring, 5c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscos, 75c. to \$1; finnan haddie, 7½ to 8c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb. Oysters—Standards sell at \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—This week lighter arrivals of Manitoba hard wheat are reported, and there has not been so much going for export. Prices remain at 84c. grinding in transit, or 82c. Toronto and west. In the local market, red and white wheat, barley and peas are not being received in great quantities. Large deliveries of oats are reported, and two loads sold at 47½c. Red and white wheat are 1c. higher, oats 3½ to 4c., rye 3c., barley ½c., and peas 5c. Goose

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FRUIT, PRODUCE AND COMMISSION MERCHANTS.

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wheat also has advanced ¼c. We quote: White and red wheat, 65 to 73c.; goose, 66½ to 67c.; oats, new, 46 to 48½c.; rye, 58c.; barley, 50 to 60c.; peas, 75 to 76½c.

FLOUR—Supply is well maintained and the demand is heavy. Prices are unchanged from last week. We quote as follows: Ontario patents, in bags, \$3.50 to \$3.60; Hungarian patents, \$4; Manitoba bakers', \$3.75; straight roller, \$3.00 to \$3.15 per bag in Toronto.

BREAKFAST FOODS—The demand for oatmeal and rolled oats is good in every quarter, but, owing to the scarcity of raw material, difficulty is experienced in filling all the orders. Oatmeal, standard and granulated, has advanced 50c. in carlots, and rolled oats are 50c. higher. We quote: Oatmeal, standard and granulated, in carlots on track here, \$5.75; standard rolled oats in carlots on track here, \$5.25; in bbls., 15c. more; broken lots are 25c. per bbl. extra; rolled wheat, \$2.30 in 100-lb. bbls.; cornmeal, \$3 60. split peas, \$4 50; pot barley, \$4.50.

HIDES, SKINS AND WOOL.

The market is featureless, the prices remaining unchanged. The receipts are only normal, and business is steady. Sheepskins are improving in quality. We quote:

HIDES—We quote: No. 1, green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8¼ to 8¾c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 60 to 65c.; deerskins, 12½c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 8c.

SEEDS

The red clover market is dull, as large offerings are being made; hence, prices are decidedly easier than last week. The quotation this week in this line represents the extreme outside figures. Alsike is being offered in moderate quantities. Larger offerings in timothy are desired. We quote: Red clover, \$4.50 to \$4.80 per bush. for good, choice quality at outside points. Alsike brings from \$6 to \$7.25 for extra choice seed, but the poorer qualities are quoted lower. Timothy remains at \$2 to \$2.25.

MARKET NOTES.

Woodenware is 7½ per cent. higher. Jamaica oranges are 25c. per barrel lower.

There has been a poor catch of finnan haddie, so the price here has been advanced

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1c. per lb. and the fish dealers expect a still further rise.

A pronounced firmness is still the feature of the ginger market.

Valencia raisins are held slightly firmer by the local wholesalers.

Potatoes are scarcer, and have advanced 5c. per bag on the track.

The receipts of live poultry were exceptionally heavy last week.

Acadia granulated sugar has again been reduced to a point 15c. below the price of Montreal granulated.

Dealers are expecting high prices for their eggs, as the Chicago egg market is being cornered by several astute United States dealers.

Good markets are looked for in apples in Great Britain until December 18, and dealers there are advising shippers to rush their stuff forward as fast as possible.

The receipts of venison here have improved since last Wednesday, but, owing to the large quantities being bought by the lumber camps, they are not equal to those of last year.

To Liverpool, London and Glasgow, 14,743 bbls. of apples from Boston and 5,844 from Montreal were shipped last week, as compared with 38,723 and 18,088 bbls., respectively, for the same period last week.

QUEBEC MARKETS.

Montreal, November 21, 1901.

GROCERIES.

THE wholesalers have had their troubles this week, particularly some of them who attempted to send all the goods asked for by the last boats. A limited cartage service has also militated against prompt shipments. Everybody has certainly been busy. The markets do not show any great change. Sugar remains about steady, with Acadian 15c. below Montreal granulated; the foreign raw market is firmer. Teas remain firm and on this market first hands are short of supplies. Canned goods show no change and wholesalers continue to complain of small profits. Fruits are moving out of stock steadily and some lines are scarce. Tapnet figs are wanted and Valencia raisins are now in tight supply. The express shipments of Grenoble walnuts have all been cleared out of wholesalers' hands and there will be no more obtainable till the first week in December at least. Prunes have been actively inquired for and dealers are complaining that they cannot renew stocks immediately. Sultana raisins are 1s. higher in the primary market which makes them 4 to 5s. above the lowest point touched; the market is firm. Probably the feature this week is an advance of 7½ per cent. in the price of woodenware. Pork has been very scarce and almost unobtainable.

SUGAR.

The 10 cent cut of the Montreal refiner was immediately followed by a similar reduction in the price of Acadian

sugar which is still 15c. below the local refiners' price. Montreal granulated is worth \$1.10 and \$3.35 to \$4.05 for yellows. The sugar market is now lower than it ever has been under the present tariff. Advices from foreign markets say that the quantities of raw beet now being marketed are heavy, but after the bulk has been sold the rest will probably be held back for higher prices; probably this accounts for the firmer market we have now, as the London quotation is to-day over 2s. above the lowest point touched. The local demand for sugar is not heavy.

TEAS.

The latest mail advice from Shanghai says that shipments of greens from that port are, to date, 9,170,312 lb. against 12,705,371 lb. to the same date last year, and of Congous, 10,569,371 lb. against 18,916,569 to the same date last year. In Congous a fair business has been done during October, but the market closed quiet with teamen rather anxious to sell. Pingsueys have again advanced and the market is fully three taels per picul higher than a month previous. Teamen are not eager to sell even at present high rates. In country teas a stronger market is also reported; stocks are small.

The latest Yokohama circular dated October 31 says that during October prices advanced 1 yen per picul and the market closed firm. Arrivals have been light and the unsold stock is now estimated at 5,500 piculs, consisting mostly of teas grading below fine, unattractive both in cup and leaf. From Yokohama and Kobe exports to date have been 32,261,630 lb. against 33,117,133 lb. to same date last year, and 36,751,886 lb. the year previous.

Locally, the tea market is quiet but firm, with few supplies visible. Wholesalers report a fair demand for new Japans running from 19 to 22c., and for black Ceylons.

SYRUPS.

The demand for syrups has been quite brisk at unchanged prices. We quote as follows: 3½c. in bbls.; 32c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.50 in 38½ lb., and \$1.10 in 25 lb. pails.

MOLASSES.

The demand has not expanded very materially as yet although there have been a few shipments made this week. The price remains unchanged at 28 and 29c.

CANNED GOODS.

In spite of the upward turn that vegetables took some weeks ago, wholesale merchants continue to lament over the unwholesome condition of the market. It seems that packers have gone out to the retail trade and taken orders at very low figures and handed these contracts over to the jobber to be filled at little or no profit, a procedure that only depresses values. Even less than carload lots have been sold at carload prices. Naturally the wholesaler resents such intrusion and depressing of prices. Tomatoes are selling at 85 to 87½c. for new western goods; corn at 80c. and peas, 80 to 95c. Fruits are at present rather slow. Gallon apples are worth \$2.65 to \$2.75. Jams, jellies and marmalade are in good request.

SPICES.

The latest New York report says that trade has been even better during the

past week and the markets both on spot and for shipment are very much firmer in black peppers, white peppers, gingers and pimento. Nutmegs are quiet. The pimento crop is over now and is considerably below the average; it is reckoned that the article must advance. We quote as follows: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 14 to 16c.; Japan, 10c.; Jamaica, 16 to 20c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 22 to 25c.

COFFEE.

The market is steady and the demand normal. Roasted coffees are worth: Mocha, 27 to 32c.; Javas, 25 to 32½c.; Rios, 13 to 18c.; Santos, 15 to 22½c.; Maracaihos, 15 to 22c.

RICE AND TAPIOCA.

The markets in rices and tapiocas are firm and the demand is good. We quote in combine district: B rice in bags, \$3.10; in half bags, \$3.15; in quarter bags, \$3.20; in pockets, \$3.25. In 10-bag lots, an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 12c. per lb., and tapioca, 3¼ to 3½c.

FOREIGN DRIED FRUITS.

CURRENTS — The primary market shows an advance of 6d. this week, making fine Filiatras worth about 16s. f.o.b. Montreal. The market here is steady but irregular with the finest Filiatras quoted at 5½c. in half cases; 1 lb. cartons, 8c. and finest Vostizias, 7½ to 8c.

VALENCIA RAISINS — The market is steady at all points with a fair distributing trade passing. Importations have been so moderate this year that inquiries are already coming into brokers for more goods. There are many different brands on the market but the best are worth 52c. for finest off-stalk; 62c. for selected, and 67 to 7c. for layers.

PEELS — The best English peels are worth 10 to 10½c. for lemon; 10½ to 10¾c. for orange, and 11½ to 11¾c. for citron.

PRUNES — Sales of prunes have been quite large and wholesalers are now sorry that their first orders were not heavier. The market is firm. Californians are worth 8½c. for 10 50's, 8c. for 50 60's, 7½c. for 60 70's, 7c. for 70 80's, 6c. for 80 90's, 6½c. for 90 100's.

MALAGA RAISINS — A good trade is passing in Malaga raisins at previous quotations. We quote: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; 1's, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; 1's, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$1.50 to \$1.60; 1's, \$1.30 to \$1.40.

SULTANA RAISINS — The market is about 1s. higher this week which makes it 4 to 5s. above the lowest point that has been touched. The local market is steady at 9 to 10½c.

DATES — Halloween dates are selling at 1½c. in fair quantities.

FIGS — Tapnet figs are in short supply on this market and are now selling at 81 per tapnet. Wholesalers should be careful to understand in quoting a price in these goods to bear in mind that a

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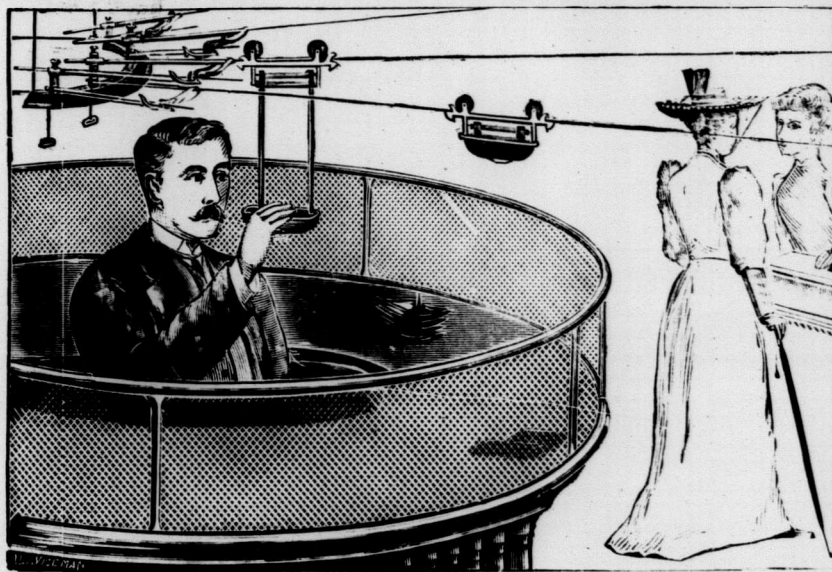
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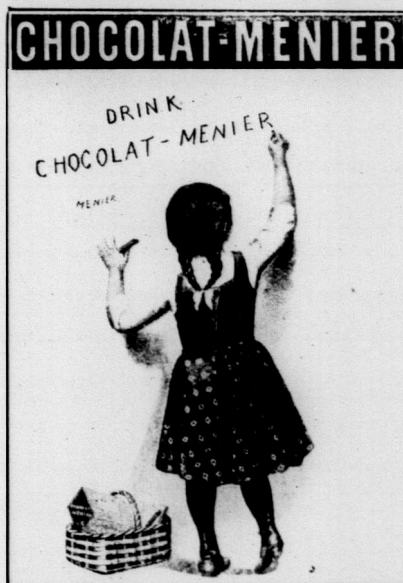
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shrinkage must be allowed for if the goods are sold according to actual rather than reputed weight.

NUTS

Grenoble walnuts are sold out on spot and as the market is bare there will be none obtainable, either of new or old, till the first week in December. Last year's shelled walnuts are reduced and are now worth 16½ to 17½c. Grenoble walnuts are quoted nominally 10½c. for immediate delivery, 10c. for December; shelled walnuts, 16½ to 17½c.; Tarragona almonds, 19c.; shelled, 22 to 23c.; filberts, 8 to 8½c. in bales; pecans, 13½ to 14c.; peanuts, 6½ to 7½c.

GREEN FRUITS.

There is a fair trade passing in Florida oranges, but apples are rather quiet. We quote as follows: Jamaica oranges, \$1.75 to \$5.00 per bbl.; Florida oranges, \$1.25; Verdill lemons, 300's, \$1.50 to \$5.50; 260's, \$2.50 to \$2.75 per box; Malaga lemons, half chests, \$6.50 to \$7.00; pineapples, 20 to 30c.; Canadian apples, \$3.00 to \$5.00 per bbl.; Californian plums, \$2.00 per box; limes, \$1.50 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1.00 to \$1.50; Canadian pears (baskets), 40 to 60c.; Spanish onions, 90 to 95c.; sweet potatoes, \$2.50 to \$3.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$6.50 to \$7.75 per bbl.; barrel onions, \$2.75; new dates, 4½c. per lb.; chestnuts, 10 to 11c.

FISH.

Green cod is advancing, being quoted 50c. higher this week. Supplies are very short and small lots have sold close to \$7.00 this week. We quote: Haddies, mouth bloaters, 60 in a box, \$1 per box; Yarmouth bloaters, 100 in a box, \$1 per box; smoked herrings, medium, 13c. per box; single haddock, 3½c. per lb.; Marshall's canned, kippered and with tomato

sauce, \$1.45 per doz.; also Canadian kippered, etc., 95c. per doz.; No. 1 green haddock, \$4.25 per bbl.; No. 1 green codfish, \$5.75 per bbl.; No. 2 green codfish, \$1.75 per bbl.; No. 1 dressed or skinless cod, 100-lb. case, \$1.75 to \$1.85; dried codfish, per 112 lb., \$5; Ivory brand boneless codfish in 1 and 2-lb. blocks, 20-lb. boxes, 5½c. per lb.; loose boneless cod, 40-lb. boxes, 4½c. per lb.; No. 2 mackerel, \$12 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 1 Labrador salmon, \$11.50 per bbl.; No. 1 Labrador salmon, \$6.25 per ½ bbl.; No. 1 B. C. salmon, \$11 per bbl.; No. 1 B. C. salmon, \$6 per ½ bbl.; No. 1 Nova Scotia choice herrings, \$5.50 per bbl.; No. 1 Nova Scotia choice herrings, \$3 per ½ bbl.; Scotch or Loch Fyne herrings, \$6.75 per ½ bbl.; Scotch or Loch Fyne herrings, \$1 per keg; Holland or Dutch herrings, 75c. per keg; large salted cels, \$12 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; canned Canadian ¼ sardines, per 100, \$3.75; canned U. S. little neck clams, \$1.50 per doz.; canned U. S. Kensetts Cove oysters, \$1.25 per doz.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; little neck clams, \$4; 1-lb. lobsters, flat cans, \$9.50 to \$10; ½-lb. lobsters, flat cans, \$10 to \$10.50.

FLOUR AND GRAIN.

FLOUR — The flour market ruled firm during the early part of the week, but there has been a slightly easier feeling towards the close on account of a bearish tendency in wheat. Spring patents are worth \$1 to \$1.10; winter patents, \$3.75 to \$3.95; straight roller, \$3.40 to \$3.50; strong bakers', \$3.75 to \$4.

GRAIN — We quote: Manitoba, No. 1, hard, 78½ to 79c. aloft November; peas, \$2 to \$2½c.; rye, 56 to 56½c.; No. 2 barley, 51½ to 55c.; oats, 49 to 50c.; buckwheat, 56 to 56½c.; corn, 61½ to 65c.

OATMEAL — The firmer feeling we reported last week has been fully main-

tained and carlots are now worth fully \$4.90. Wholesalers ask \$5.10 to \$5.20 in wood and \$2.50 to \$2.55 in bags.

FEED — Supplies of Ontario bran have been very short and carlots are worth up to \$18 in bulk. Shorts are difficult to secure except at very high prices, \$19.50 to \$20 now ruling. There is still a good export demand.

BALED HAY — The export demand is active and prevents accumulations, causing prices to remain firm, with the tendency upward. We quote: No. 1 timothy, at \$9.50 to \$10; No. 2 timothy, \$8.50 to \$9; clover mixture, \$8; clover, \$7.50.

COUNTRY PRODUCE.

EGGS — The market is very firm at a further advance this week, sales having been made of cold storage goods at 22 to 23c. Late fall receipts are quoted at 28c. Pickled eggs are worth 16c. The English market is very strong and exporters find it impossible to fill wants. The market is tending upward.

HONEY — There is a good demand for choice white honey which continues scarce. Dealers are paying 11 to 11½c. and selling at 13 to 14c. White extracted is worth 9½ to 10c.

POTATOES — Choice Early Rose and Hebrons are worth 63 to 65c. on track per carload.

ONIONS — The market is firmer and higher under light offerings. Sales of Canadian red onions have been made at \$2.50 per bbl., holders asking \$2.75.

BEANS — The market is steady and we quote carlots at \$1.50 and broken lots at \$1.55 to \$1.60.

ASHES — The market is firm, first pots, \$1.35 to \$1.40. Second pots nominal at \$1.

CHEESE AND BUTTER.

CHEESE — If the market does not take a better turn the prospects are decidedly gloomy. The finest westerns

The best selling tea in Canada today is
Blue Ribbon Ceylon
 packed and sold by
 Blue Ribbon Tea Co.
 17 Front St. East - Toronto

have sold this week at 9c., which shows further reduction. Eastern goods have sold below 8½c.

BUTTER — The market is easier and lower, sales of finest Eastern Townships creamery having been made at 20 to 20½c. The regular price now is 20c., or even lower. Western dairy is worth 11½ to 17½c.

LIQUORS.

SCOTCH WHISKIES.

Per case of quarts.

Roderick Dhu	\$9 50	less 3 p.c.	30 days
Usher's O.V.G. Special Reserve	10 50	"	"
Usher's G.O.H.	13 00	"	"
Gaelic, Old Smuggler	9 75	"	"
Greer's O.V.H.	9 50	"	"
Old Mull	9 75	"	"
Sheriff's One Star	10 25	"	"
" V.O.	10 50	"	"
Kilmarnoch	9 75	"	"
Doctor's Special	10 00	"	"
House of Lords	10 75	"	"

Bulloch, Lade & Co.—

Special blend	9 25
Extra special	11 00

John Dewar & Sons—

Extra special	9 50
Special liqueur	12 25
Extra	16 50

James Ainslie & Co.—

Highland Dew	6 75
Glen Lion, extra special	12 50

J. Brown & Co.—

Duke of Cambridge	12 00
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Mitchell's—

Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50

W. Teaches & Sons—

Highland Cream, qts., \$9.50 less 3 p.c. 30 days.

CANADIAN WHISKIES.

In barrels per gal.

Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.

Comte de Castellane—		
Cuvee Reservee	{ Quarts.....	\$12 50
	{ Pints.....	13 50
Carte d'Or		15 00
Champagne Ve Amiot—		
Carte d'Or		16 00
" Blanche		13 00
" d'Argent		10 50
Pommery—		
Sec and Extra Sec	Quarts.....	\$28 00
	Pints.....	\$30 00
Mumms—		
Extra Sec		28 00 30 00
Moet & Chandon—		
White Seal		28 00 30 00
Brut Imperial		31 00 33 00
Perrier-Jouet—		
Brut		28 00 30 00
Reserve Dry		28 00 30 00

GIN.

Pollen Zoon—		
Red, cases of 15 bottles		\$9 75
Green, " 12 "		4 75
Violette, " 12 "		2 45
P. Hoppe "Night Cap" Brand—		
Red, cases of 15 bottles		10 50
Green, " 12 "		5 25
Yellow, " 15 "		10 75
Blue, " 12 "		5 40
Poney, " 12 "		2 50

33⅓ % is your profit

ON **Clark's Concentrated Soups.**

Handsome Labels = 13 Varieties.

Retail price 10c. per tin.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS.

COCOA

A POOR brush not only causes inconvenience to your customer, but very often it is the means of inducing him to buy where he can secure reliable brushes such as **BOECKH'S** make.

BOECKH BROS. & COMPANY, TORONTO, ONT.

	Per Gal.
Draught—	
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00
Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.	
Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, sma	7 90
large	15 25

MONTREAL NOTES.

Shelled walnuts are a trifle lower.
Green cod is now worth \$6.50 to \$7.
Greenish walnuts are not procurable.
Sultana raisins are 1s. higher this week.
Woodenware has advanced 7½ per cent.
Pork is very scarce on the Montreal market.
Aconian sugar is still 15c. below Montreal granulated.
Eggs are about 1c. per dozen higher and butter about 1½c. lower than last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

St. John, N.B., November 18, 1901.

BUSINESS has been particularly active. The river business is over, navigation closing, at least as far as the steamers are concerned, this week. We may say there has as yet been no cold weather or snow. It is doubtful if we ever had as fine a fall. There is a general feeling that our retail grocery trade in the city cut prices too fine. This has been particularly noticed this fall in basket grapes. They often make less profit than the wholesale dealer. Canned goods is another line that is cut. This, no doubt, accounts for some being so hard up all the time. In markets there are some few changes, but none very marked. Cream of tartar is quoted low for import. Ginger is high and very firm.

OIL. In burning oil shipments continue large. Prices are unchanged. Paint oils are quite firm, and sale is limited. Linseed oils, while quoted lower than a short time ago, are firm. Turpentine is rather higher. In lubricating oils business is small, several reasons tending to rather light business. Prices are unchanged. Seal oil is firm at the rather higher figures. Cod oil also is held at the high price which has ruled for some time. Wax and candles are unchanged.

SALT. In Liverpool coarse salt for the past week the market has been bare. No price is quoted in a wholesale way. A cargo from Boston to relieve the situation has been some days overdue. In Liverpool fine business is small. Canadian salt is but a fair sale. We quote as follows: Liverpool coarse, 56 to 58c.; English factory filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags,

\$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS — New goods continue to arrive. Except salmon, stocks are all in. In vegetables prices are unchanged. The market is well supplied. In fruits some of the peaches offered are particularly nice goods this year. It is difficult, if not impossible, to get any extra price. Gallon apples show a range in price, but they move slowly at full figures. Blueberries are scarce. Salmon are hardly as firm. Stocks are not large. Meats are a small sale. Domestic sardines are quoted rather lower. Supplies are quite large. In other domestic fish prices are very firm. Stocks are short. Herring in tomato sauce have quite a sale.

GREEN FRUITS — Apples are high. The crop in Nova Scotia was large and quality particularly good. The growers have made big money. In the local market there is quite a range in price, much poor stocks, that will not do for export, being offered. Gravenstein and Bishop pippins are particularly fine. Oranges have a fair sale and the market is well supplied. Lemons are rather easier, but there is a fair sale. Cranberries are rather firmer, and the native stock is well cleaned up. In grapes, while Ontario stock is still offered, Malagas are now free sellers. Prices are quite low. A few sweet potatoes are still offered.

DRIED FRUITS — New Californian prunes are here. Prices this year are quite low; small sizes which sell very largely here, are reported very scarce. Other prunes are not being imported. Prunes are sold earlier than formerly. Californian loose and seeded raisins are shortly expected. In Valencia raisins prices are low. Stocks this year are not large. There is quite a few Malaga loose offered and a fair quantity of layer goods. Dates, via New York, are freely offered. Prices are low. In peels, good stocks are held. Prices this year are quite high. Currants are reported rather firmer; cleaned stock has the market. Figs are free sellers at even figures. Evaporated apples are held firm at the high prices. Sales are much lighter than usual. Dried are higher here than west. Onions are held very firm at full figures.

PRODUCE — Eggs are higher and for fancy stock fancy prices are asked. For held eggs, while price is much lower, the tendency is upward. Butter is more plentiful and the demand is more quiet, so that prices are rather easier. Cheese is rather dull.

SUGAR — Prices are rather lower. 15c. difference in the price of granulated is made between bags and barrels. Barrels are preferred. The standard is sold only in barrels. Only two grades of yellow are offered. Sales have been quite large.

MOLASSES — There has been a fairly large sale the past few weeks. Prices are unchanged, continuing to rule low. Porto Rico has the chief sale. Stock is held in a few hands, but it is quite ample. Barbados is not active. American goods have little sale. There is quite a little syrup in tins offered.

FISH — There is little new. In dry cod, while there is no change nor are lower prices expected, there is a fair stock held and sales are less active. Pollock

are very quiet; there are but few here. Price is unchanged. Smoked herring continue low. Pickled are held at full figures. Bay herring are about the only grade offered. The season of most active demand is about over. In kippered herring supplies are short. Finnan haddies are moving freely. Western sales are large. We quote as follows: Haddies, 4½ to 5c.; smoked herring, 7 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2.15 to \$2.25 per ½ bbl.; Canso herring, \$5.50 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per ½ bbl.; dry cod, \$3.50 to \$3.60.

FLOUR, FEED AND MEAL — In flour, Ontarios are rather higher. Supplies have been short. Millers say they cannot get cars. Manitoba is unchanged. Oat meal and oats are high, and very firm. Cornmeal is firm at the high price. Sales are not as large. Feed is very scarce. Hay is unchanged. A very large part of that for export is from the West. In beans, new goods are offered. Prices rather lower. We quote as follows: Manitoba flour, \$1.10 to \$1.70; best Ontario, \$3.90 to \$4; medium, \$3.60 to \$3.70; oatmeal, \$5.10 to \$5.20; cornmeal, \$2.90 to \$3.00; middlings, \$22 to \$23; oats, 52 to 53c.; handpicked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$1.50 to \$1.55; barley, \$1.20 to \$1.25; hay, \$12 to \$14.

ST. JOHN NOTES.

Mr. L. G. Crosby went to New York this week.

James Patterson has shipped a number of cars of pickled herring west.

"The Grocer" had a call this week from Mr. A. I. Teed, of St. Stephen.

"Imperial" maple syrup and "Tea Rose Drops" are two new lines being offered by the wholesale grocers here.

A. L. Goodwin has received the first car of Californian prunes of the season. The only straight car for one buyer to come here.

Mr. N. D. Hooper, representing The Sunlight Soap Co., reports a largely increased sale for their "Lifebuoy" and disinfectant soap.

"The Canadian Grocer" regrets an error in stating that Baird & Peters had been appointed agents for New Brunswick for Christie's biscuits. They share the agency with A. F. Randolph & Sons, Fredericton. The latter, for some 10 years, have represented The Christie, Brown Co., Limited, in York, Sunbury, Carleton, Northumberland and Victoria counties, about one-half the Province.

NEW YORK TEA MARKET.

Statistically, the position of tea was a decidedly favorable one and was reflected in a firm tone to the market. Advices from the East report primal markets practically closed, and all indications point to a short supply for the present season. Offerings of greens were decidedly limited owing to available supplies in first hands, and prices ruled strong. Blacks also were firmly held and were receiving rather more attention in a large way. In addition to sales previously reported during the week sales were made of 1,800 packages Formosa. The line business it was reported was beginning to show to some extent the agitation now going on for repeal of the present import duty of 10c. per pound on tea.—Journal of Commerce.

Scientifically Prepared.

Being assured of the absolute purity of . . .



ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists.



All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT.

St. Charles Condensing Co.,

ST. CHARLES, ILLS., U.S.A.

Factories—
Ingersoll, Ont., and St. Charles, Ills.

WE WANT TO REMIND YOU LEST YOU FORGET THAT

The Delhi Canning Co.

STILL LEADS IN QUALITY, AND MEETS THE PRICE.

YOU SHOULD SEE SAMPLE OF OUR 1901 PACK.

Our **CORN** is a trade-winner. **PEAS**—the best we ever packed.

Competitors admit that our **TOMATOES** are superior.

"EPIPURE" KATSUP has no rival.

PEACHES—Choice yellow, XX syrup, tell their own story.

All other lines the best that can be produced.

Packed under the **"MAPLE LEAF"**—our Trade Mark and consumers' guarantee.



TRADE MARK

Always in stock with Leading Wholesale Grocers.

Factories: **DELHI** and **NIAGARA.**

Head Office: **DELHI.**



The THISTLE Brand

ARE
HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED
SECOND TO NONE. BRIGHTON CANNING CO.

The Perfection of Beans in Cans

are **KENT BAKED BEANS.** They are carefully prepared from the best materials and are so perfectly cooked and seasoned that they are ready, at all times, for immediate use—hot or cold. We will mail you a "sample" Can on application.



THE KENT CANNING CO., CHATHAM, Ont.

LIMITED.

MANITOBA MARKETS.

Winnipeg, November 18, 1901.

BUSINESS has been good all week. The crisp, cool weather and bright sunshine seem to have had an inspiring effect on trade. Collections have greatly improved, and altogether the outlook is most promising. Present indications are that business will be good throughout the entire winter.

FLOUR—Mills are finding difficulty in keeping abreast of the demand. No change in price has occurred. We quote: Ogilvie's Hungarian patent, \$2; Gienora patent, \$1.85; Alberta, \$1.65; Manitoba, \$1.45; Imperial XXXX, \$1.25; Lake of the Woods Milling Co.'s Five Roses, \$2; Red Patent, \$1.85; Medora, \$1.45; XXXX \$1.25.

CEREALS—Rolled oats are remarkably firm, and the demand is heavy. There has been no change in price, but the advance of last week has been fully sustained. We quote: 80 lb. sacks, \$2.40; 40 lb. sacks, \$1.22½; 20 lb. sacks, 62½c; 10 8 lb. sacks, \$2.80; granulated and standard are in good demand at \$2.90; split peas, \$2.50 to \$2.60; cornmeal, \$1.70 to \$1.80; pot barley, \$2.20 to \$2.30; pearl barley, \$3.30; rolled wheat, \$2.25; beans, \$1.95 to \$2.

SUGAR—All granulated sugars show a further decline of 10c. per cwt., and are cheaper now than they have been for a long time. Present quotations are: Granulated, \$4.80; extra ground, in bbls., \$5.30; extra ground, in boxes, \$5.55; powdered, in bbls., \$5.15; powdered, in boxes, \$5.40; Paris lump, in bbls., \$5.40; Paris lump, in ½-bbls., \$5.50; Paris lump, in boxes of 100 lb., \$5.40; Paris lump, in boxes of 50 lb., \$5.50. Yellows are unchanged at \$4.15.

SYRUPS—Moderate demand, and no decline in prices. Extra bright, 3 to 3½c.; medium, per lb., 2¾ to 3c.; molasses, per gal., 35 to 38c.; Porto Rico, 45 to 46c.; Barbadoes, 55 to 57½c.

COFFEE—Market is very firm and though not actually advanced here, brokers are instructed to accept no orders except at the advanced market. This means 10½ to 10¾c. for No 5 Rio.

DRIED FRUITS—With the arrival of later shipments, Denia raisins have declined slightly on this market, and layers are now quoted at \$1.90 to \$2.00; layers, \$2.15 to \$2.25. Currants are unchanged from last week's price of 7 to 7¼c., with advance of 1c. per lb. if cleaned.

GREEN FRUITS—The first car of navel oranges has arrived and shows excellent quality, although not quite so well colored as they will be later in the season. Price is \$4, \$5 and \$6 per case, according to size. Cranberries have advanced probably owing to the near approach of

Thanksgiving, and are \$9.50 per barrel. Apples are unchanged in price, but genuinely fancy stock is very scarce, and there is every prospect of an early advance. Present prices range at from \$4.75 to \$5.50 according to variety.

FISH—Haddies are still arriving by express, and the price is high, being 12½c., but, with the increasing cold weather, freight shipments will be in very shortly. There is a scarcity of Labrador herring at the present time, and prices are firm at \$4; mackerel, \$1.80 per kit; oysters, \$2 and \$2.25 per gal.

BUTTER—Creamery butter in bricks, 24 to 25c.; in packages, 21 to 22c.; dairy butter, in small tubs and crocks, 17c.; fresh dairy separator bricks, 18 to 19c.

CHEESE—Growing scarce in this market, and prices are firm at 10½ to 11c.

EGGS—Supplies are short; unsatisfactory Ontario eggs are the chief source of supply. Lined eggs, 20c.; fresh gathered, 22c.

TWO MORE STOREYS ON "SALADA."

Some few years ago, "Salada" Tea Co. purchased and remodelled their new and commodious premises at 32 Yonge street, Toronto, making them the best equipped and most elegantly fitted tea house on the continent. It was then thought that the facilities possessed would be amply sufficient to serve all demands for some years to come, but so great has become the growth and expansion of "Salada" Ceylon tea that it has been found imperatively necessary to still further enlarge and improve, also to add two storeys, which will certainly not only greatly facilitate the conduct of the "Salada" business, but largely add to the appearance of an already imposing structure.

ENLARGING THEIR FACTORY.

During the past year the demand for the products of The Canada Biscuit and Confectionery Co., Limited, King street west, Toronto, has so increased as to render their present premises too small for them to fulfil all their orders, and lately, they have had, on this account, to call in two of their travellers who were operating east of Ottawa, pending an enlargement of their factory. This fall they have commenced to enlarge their premises. The new addition, which is to be built of brick and stone, is five-storeys high, 50 x 100 feet, and will give them an additional floor space of 25,000 square feet, where there is to be installed a complete cold storage equipment. Besides this they are putting in a large quantity of new machinery which will enable them to double their output. This new part, which is to be heated by hot water and lighted by gas throughout, will be entirely devoted to the confectionery part of their business.

It will be the middle of January before they will be fully installed in their new extension, when they will greatly increase their staff, making ready to respond to the growing wants of their numerous patrons.

Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.

POULTRY

In big demand. Choice dry picked bring good prices.

APPLES

BUTTER, EGGS and CHEESE WANTED.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.
Wholesale Produce and Commission Merchant.

"Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO.,
KINGVILLE.

LEMONS

Car fancy bright Californias just to hand. The only lemon at present for fine trade.

Malaga Grapes Sweet Potatoes
Oranges

Write for weekly price list which explains fully.

WHITE & CO.

Commission Merchants, TORONTO.

Toronto Fruit Merchants.

NEW MESSINA
LEMONS

We have just received
1,000 boxes elegant
stock new MESSINA
LEMONS.

Cranberries Jamaica Oranges
Malaga Grapes

Special attention paid to Mail Orders.

HUSBAND Bros. &
Co.

82 Colborne St., Toronto

SPECIAL.

Our New Warehouse, Cor. Church
and King Streets, gives us the most
central position for handling

Poultry, Butter, Eggs.

GIVE US YOUR SHIPMENTS.

CLEMES BROS.,

FRUIT AND PRODUCE,
TORONTO.

"SUPERIOR GLUTEN FLOUR"

This is a Brain, Nerve, Bone, and Muscle-building Flour. For children, for invalids, for people with weak digestion, and, above all, **FOR NURSING MOTHERS.** One-half your trade should have it as a daily food. You will be able to get it in package form about December 1st through your wholesaler.

E. A. SHOEBOTHAM

CANADIAN AGENT,
St. James' Park, LONDON, Canada.

OYSTERS.

FOR YOUR SUPPLY, SEND TO
STANDARD OYSTER CO.,
89 and 91 Broadway, - BUFFALO, N.Y.

Oldest and most reliable firm in the business.
Wholesalers and jobbers.

Established 1879. Branch, 63 Colborne St., TORONTO

POULTRY, POTATOES, APPLES, EGGS, BUTTER, ONIONS,
Etc., bought and sold on commission.

Get your Poultry in market early for Thanksgiving Trade. INSTRUCTIONS—Don't scald; don't draw; pick body clean; store well and cool before packing. I also want Potatoes in car lots at once.

Manufacturers' and Grocers' Broker,
GEO. A. BOOTH, Fruit and Produce Exchange Bldg.,
OTTAWA.

Persons addressing advertisers will kindly mention having seen their advertisement in *The Canadian Grocer*.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants
Teas, Sugars, Molasses, | 46 Front St. East,
Canned Goods | **TORONTO**

Correspondence Solicited.

ROCK SALT FOR HORSES and CATTLE.



TORONTO SALT WORKS, Toronto, Ont.

New **Sultanas**

Choice confectioners' fruit,
clean and bold. Write for
samples and quotation.

WARREN BROS. & CO.
TORONTO.

**QUICKMAID
RENNET
TABLETS**



Make delicious desserts in ten minutes.

A book of recipes goes with each package.

The most reliable Rennet Tablets on the market. For sale by all wholesalers.

Retails at _____
10 Tablets for 10 Cents

SLEE, SLEE & CO.,

Limited
Tower Bridge Brewery,
LONDON, ENG.

FOR **English Malt
Vinegars.**

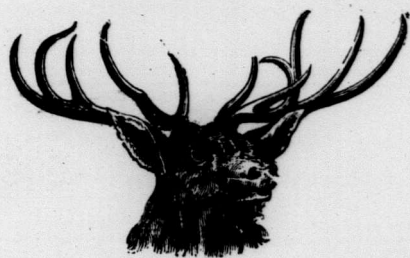
Ontario Agents
John W. Bickle & Greening.
HAMILTON AND TORONTO.
From whom Samples and Prices can be obtained.

"QUALITY TALKS."

We want to ask a simple question :

Why do Retail Grocers buy imported Pork and Beans and pay two prices ???

Somebody is to blame—**WHO IS IT ? ? ? ? ?**



We Hold the Secret.

We believe that our quality and flavor is superior to any other Canadian Brand and equal to the imported. Our plain Boston Baked Beans and Pork and Beans in Tomato Sauce will retail over your counter at following prices :

One Pound Cans	-	-	-	5c.
Two " "	-	-	-	10
Three " "	-	-	-	15

These prices will give the Grocer good profits and are the popular prices that catch the Consuming Public.

Send for sample order, one case of each size or drop us a postal for sample can.

F. R. LALOR CANNING CO., HIGH-GRADE **DUNNVILLE, ONT.**
CANNERS.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE value of a good article is in evidence in the large sale that T. A. Lytle & Co. report for their mince meats. This is the mince meat season, as our readers know, and they will not go astray in keeping well stocked with this line.

The "Salada" Tea Co. has received a letter from The North Bay Supply Co., Limited, stating that the Ceylon green tea

it had bought was meeting with splendid success, and that 500 lb. more would be required in a few days.

John Sloan & Co. report that they are selling new dates cheap.

The Davidson & Hay, Limited, are in receipt of a shipment of "Hamburger" brand currants.

John Sloan & Co. have a good supply of olives for their Christmas trade.

Evaporated apples, 50 lb. boxes, top laid, choice quality, are in stock with W. H. Gillard & Co. at a close price.

The Eby, Blain Co., Limited, report the

arrival of their new season's "Anchor" Japan teas, which are of finer quality than ever.

The Eby, Blain Co., Limited, report an active demand for the fresh water herring, trout and whitefish which they are offering for shipment from Midland.

W. H. Gillard & Co. have this year an exceptionally fine lot of table fruit, nuts, etc., to offer their friends.

The Davidson & Hay, Limited, are in receipt of shipments of their "Diamond D" and "Falcon" brands of candied peels.

Shuttleworth & Harris, Brantford, manufacturers of "Bow Park" pickles, last week shipped a car and a half of their products to Vancouver.

OUR
CANS CANS CANS

CAN not be surpassed in point of
workmanship, material, quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS

Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell.

MONTREAL.

William Pratt.

" OZO "	" OZO "	" OZO "	" OZO "	" OZO "
" O Z O "	" O Z O "	" O Z O "	" O Z O "	" O Z O "
Grocers	Here is Something	WORTH KNOWING		
<p>We have a most complete range of teas—both Japan and Ceylon—of exceptionally good value and at remarkably reasonable prices. There is no question as to their satisfaction-giving qualities—that is evidenced by the large number of REPEAT ORDERS being placed with us right along. The best teas are none too good for your customers—sell them</p>				
"OZO" TEAS				
and they are certain to prove satisfactory as to price and quality.				
OUR PRICES ARE:				
		Wholesale.	Retail.	
" O Z O "	" OZO " Ceylon in ½ and 1's	20c.	25c.	
	" OZO " Ceylon in ½ and 1's	22c.	30c.	
	" OZO " Ceylon in ½ and 1's	25c.	35c.	
	" OZO " Ceylon in ½ and 1's	29c.	40c.	
	" OZO " Ceylon in ½ and 1's	33c.	50c.	
	" OZO " Japan in 1's only	20c.	25c.	
	" OZO " Japan in ½'s only	29c.	40c.	
THE "OZO" CO., Limited, - Montreal				
" OZO "	" OZO "	" OZO "	" OZO "	" OZO "

UNPRECEDENTED OFFER

to every Grocer in Canada.

Any grocer who will order by mail on or before December 20th one sample tin of our Art Royal Blend Coffee—50-lbs.—will receive, absolutely free, a beautiful RUBY and GOLD Berry Set, valued everywhere at \$4.00, newly designed for this Xmas trade and suitable as a valuable Xmas present.

We make this offer to introduce to your customers **the finest Coffee in Canada**

ART ROYAL BLEND

One tin will convince you that it pays to buy the best coffee, and that Art Royal Blend is the finest coffee you have ever sold. Price, 29c. per lb., tins free—returnable within ten days at our expense if you are not highly pleased.

Our proposition in the Fall Number of THE GROCER (October 25th) in which we offered to ship \$16.15 worth of goods for \$12.00 by mail is still open to those who desire to benefit by it. This has been a very attractive offer. Look it up, and take advantage of it before the expiration of 30 days from date of this publication. You may increase or decrease any of the articles to make a total of \$16.15. Send \$12.00 and get this big value.

MAYELL & CO., TORONTO

CAPT. ADAMS BUYS A STOCK.

Capt. James Adams, so well known to the grocery trade in Ontario and the West, has bought a large grocery stock in Port Hope, and took it over a few days ago. The Captain has a large connection in the Northwest and British Columbia. At the time of writing, we have not yet been definitely informed whether it is his intention to fill in his time between trips to the Northwest or to devote the whole of his time to his business in Port Hope. From what we can gather, however, he will, for the present at least, not sever his connection with the trade in the Northwest and British Columbia.

A LETTER OF APPRECIATION.

Editor CANADIAN GROCER,—Permit me to express to you, on behalf of the Canadian Manufacturers' Association, my thanks for your very full and complete account of the proceedings of the recent annual meeting of the association held in the city of Montreal. The reports were very full and correct, and should assist much in making the aims and objects of the Manufacturers' Association more thoroughly known throughout Canada.

T. A. RUSSELL,
Secretary.

Toronto, November 18.

SALMON FOR GREAT BRITAIN.

The British ship Charles Cotesworth is the fifth ship to leave Victoria, B.C., with this season's catch of salmon. The cargo amounted in all to 44,491 cases of salmon, valued at \$236,120. Six more vessels are yet to go within a fortnight to the Fraser river for salmon.

BEET-SUGAR FACTORY BONUSED.

At Berlin, Ont., a by-law granting a bonus of \$25,000 to The Ontario Sugar Refining Co., Limited, toward the erection of a beet-sugar factory there was carried on November 16. On November 26 the Township of Waterloo will vote on a by-law to grant a bonus of \$20,000 towards the same purpose. That the Berlin by-law passed is due to the energy of the board of trade of that town, and although the result in the township is doubtful, yet the Berlin Board of Trade is confident the by-law will pass.

TAX ON JAMAICA ORANGES.

A press despatch from Jamaica says: "The Government intends to levy a tax of 1c. on each package of oranges exported. The shipment of immature fruit will shortly be prohibited by law."

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Are You Getting Satisfaction

from the Mantles you are using? If not, why not try our "GLORIA" Triple-Weave Mantles? They are the strongest, most brilliant and cheapest mantle on the market.

PHONE US
and we will send our agent.

The United Incandescent Light Co.,
7 Yonge St. Arcade, TORONTO.
Phone Main 3730.

It's not like pie,
It's healthy

N. & B.
Jelly Powder

Pays to push because it always gives satisfaction.

Be sure you get **THE RIGHT KIND**, made by

Nicholson & Brock
TORONTO.

(A Sample Free)

**APPLES
POULTRY
POTATOES**

and all other produce bought and sold on commission.
References: THE CANADIAN BANK OF COMMERCE, Market Branch.

McBRIDE & STRONACH,
23 Church St., TORONTO.

**DOMINION
BUSINESS
COLLEGE** TORONTO, ONT.

The best equipped business and shorthand college in Canada.

International Gold Medal at New York for penmanship.

Situations secured for all worthy graduates. Seventy-five new typewriters for the use of students. Greatly reduced tuition rates. Call or write for information.

Confederation Life Building,
Catalogue Free. TORONTO, ONT.

Refrigerators

BUY

EUREKA

it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

This cut represents No. 13. 54 Noble St. Toronto

Do you handle

Graham's

Jams, Jellies and Marmalade?

If not, why not? They are the finest goods put up in Canada.

Canada Preserving Company

GEO. J. CLANCY & CO.,
Agents, TORONTO.

HAMILTON.

CURRENT MARKET QUOTATIONS

November 21, 1901.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

	Montreal.		Toronto.		St. John, Halifax.	
BUTTER, CHEESE AND EGGS						
Dairy, choice, large-rolls, lb.	\$0 15	\$0 15 1/2	\$0 16	\$0 16	\$0 21	\$0 21
" " pound blocks	17	17	17	17	20	21
" " tubs, best	16	16	14	15	20	17
" " tubs, inferior	15	16	12	13	16	17
Creamery, boxes	22	21	19 1/2	20	22	23
" prints	22	22	20	21	23	24
Cheese, new, per lb.	10	10	9 1/2	9 1/2	10 1/2	11
Eggs, new laid, per doz.	19	19	20	20	19	20
CANNED GOODS						
Apples, 3's	1 00	1 00	90	1 00	1 00	1 10
" gallons	2 50	2 75	2 25	2 40	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	2 00	2 40
Beets	1 00	1 00	95	1 10	1 10	1 10
Blackberries, 2's	1 30	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	82 1/2	95	80	85	95	1 00
Beans, 2's	75	80	80	85	90	95
Corn, 2's	2 25	2 30	2 10	2 25	2 30	2 40
Cherries, red, pitted, 2's	2 25	2 30	2 00	2 25	2 25	2 40
" white	80	85	80	82 1/2	85	90
Peas, 2's	95	1 05	90	1 00	1 10	1 15
" sitted	1 05	1 15	1 25	1 30	1 20	1 25
" extra sifted	1 50	1 60	1 50	1 60	1 75	1 80
Pears, Bartlett, 2's	1 90	2 00	2 00	2 40	2 00	2 25
" 3's	2 00	2 40	2 25	2 50	2 15	2 25
Pineapple, 2's	2 40	2 60	2 50	2 60	2 50	2 60
" 3's	1 75	1 95	1 75	1 90	1 75	1 75
Peaches, 2's	2 50	2 75	2 50	2 75	2 70	2 80
" 3's	1 30	1 35	1 10	1 25	1 30	1 60
Plums, green gages, 2's	1 20	1 25	1 00	1 10	1 30	1 50
" Lombard	1 00	1 25	1 00	1 10	1 10	1 30
" Damson, blue	85	85	85	90	90	1 00
Pumpkins, 3's	2 10	2 25	2 10	2 25	2 10	2 25
" gallon	1 40	1 50	1 60	1 80	1 70	1 75
Raspberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Strawberries, 2's	1 00	1 25	1 15	1 15	1 10	1 15
Succotash, 2's	85	87 1/2	82 1/2	85	90	1 00
Tomatoes, 3's	2 75	3 20	3 50	3 70	3 25	3 25
Lobster, tails	3 00	3 75	1 75	1 80	1 75	1 75
" 1-lb. flats	1 75	1 80	1 15	1 25	1 35	1 45
" 1/2-lb. flats	1 00	1 10	1 15	1 25	1 35	1 45
Mackerel	1 35	1 60	1 35	1 45	1 50	1 75
Salmon, sockeye, Fraser	1 25	1 30	1 25	1 30	1 25	1 50
" Northern	1 42 1/2	1 45	1 42 1/2	1 45	1 42 1/2	1 45
" Horseshoe	1 00	1 15	1 05	1 15	1 00	1 25
Sardines, Albert, 1/2's	12	12 1/2	12 1/2	13	14	15
" 3's	20	21	20	21	20	21
" Sportsman, 1/2's	11 1/2	12	12 1/2	13	12	12
" 3's	19	20	21	21	20	21
" key opener, 1/2's	9	11	10 1/2	11	16	18
" 3's	20	18	18 1/2	23	10	11
" P. & C., 1/2's	27 1/2	22 1/2	23	25	23	25
" 3's	4	4 1/4	4	4 1/2	4	4 1/2
" Domestic, 1/2's	7	8	9	11	4	4 1/2
" Mustard, 1/2 size, cases	7 50	11 00	8 50	9 00	8 00	9 00
50 tins, per 100	1 00	1 00	1 10	1 15	1 00	1 10
Haddles	1 00	1 85	1 00	1 75	1 00	1 10
Kipper Herrings	1 00	1 55	1 00	1 70	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	1 00	1 10
CANDIED PEELS						
Lemon, per lb.	9 1/2	10	10	12 1/2	12	13
Orange, "	10	10 1/2	11	13	12	13
Citron, "	14	15	15	18	15	17
GREEN FRUITS						
Oranges, Jamaica, per box	4 00	4 00	3 50	4 00	4 00	4 00
" California, per bbl.	4 00	4 00	4 00	4 00	5 50	6 00
Lemons, Malaga, per box	3 75	4 25	4 00	4 10	4 00	4 10
" California, per box	1 75	2 25	1 50	1 75	1 50	2 00
Bananas, Firsts, per bunch	2 00	4 50	2 00	4 50	2 50	4 50
Apples, per bbl.	3 25	3 25	3 00	4 00	3 25	3 50
Cocoanuts, per 100	6 00	7 00	6 00	7 00	5 50	6 00
Malaga grapes, per keg	8 00	9 00	8 00	9 00	5 00	6 50
Cranberries, Cape Cod, per bbl.	5 00	7 00	5 00	7 00	8 00	10 00
Out, p-r bbl.	3 00	3 25	3 00	3 25	3 50	3 75
Sweet Potatoes, per bbl.	3 50	3 50	3 50	3 50	3 50	3 75
SUGAR						
Granulated St. Lawrence and Red	4 10	4 10	4 25	4 25	4 15	4 15
Granulated, Acadia	4 05	4 05	4 25	4 25	4 15	4 15
Paris lump, bbls. and 100-lb. bxs	4 60	4 60	4 78	4 78	0 05	0 05
" in 50-lb. boxes	4 70	4 70	4 78	4 78	4 78	4 78
Extra Ground Cing, bbls.	4 60	4 60	5 05	5 05	5 05	5 05
Powdered, bbls.	4 25	4 25	4 80	4 80	5 55	5 50
Phoenix	4 05	4 05	4 28	4 28	4 28	4 28
Cream	4 10	4 10	4 18	4 18	4 18	4 18
Extra bright coffee	3 95	3 95	4 13	4 13	4 13	4 13
Bright coffee	3 95	3 95	4 03	4 03	4 03	4 03
Bright yellow	3 75	3 75	3 93	3 93	3 75	3 75
No. 3 yellow	3 65	3 65	3 83	3 83	3 45	3 45
No. 2 yellow	3 55	3 55	3 73	3 73	3 73	3 73
No. 1 yellow	3 35	3 35	3 53	3 53	3 53	3 53

	Montreal.	Toronto.	St. John Halifax.
HARDWARE PAINTS AND OILS			
Wire nails, base	\$2 85	\$2 85	\$3 20
Cut nails, base	2 55	2 55	2 85
Barbed wire, per 100-lb.	3 05	3 05	3 50
Oiled and Annealed Wire, No. 9	2 80	2 80	3 75
White lead, Pure	6 00	6 12 1/2	6 80
Linseed oil, 1 to 4 bbls., raw	79	81	82
" " " boiled	81	84	85
Turpentine, single bbls.	58	59	61
Benzine, in bbls., per gal.	16 1/2	16 1/2	19
SYRUPS AND MOLASSES			
Syrups—			
Dark	1 1/2	30	32
Medium	2 1/2	35	37
Bright	2 3/4	37	34
Corn Syrup, barrel, per lb.	3 1/4	3 1/4	3 1/4
" " 1/2 bbls.	3 3/4	3 3/4	3 3/4
" " kegs	3 3/4	3 3/4	3 3/4
" " 3 gal. pails, each	1 40	1 50	1 50
" " 2 gal. "	1 05	1 10	1 10
Honey	1 40	1 40	1 40
" 25-lb. pails	1 40	1 40	1 40
" 38-lb. pails	1 40	1 40	1 40
Molasses—			
New Orleans	22	30	60
Barbadoes	29	24	28
Porto Rico	38	42	30
Antigua	38	42	30
St. Croix	38	42	30
CANNED MEATS			
Comp. corn beef, 1-lb. cans	1 45	\$1 60	\$1 60
" " 2-lb. cans	2 70	2 85	\$1 60
" " 6-lb. cans	7 90	8 25	\$1 60
" " 14-lb. cans	16 50	19 50	20 00
Minced callops, 2-lb. can	2 75	2 60	2 50
Lunch tongue, 1-lb. can	3 00	3 00	3 00
" " 2-lb. can	6 00	7 00	5 80
English brawn, 2-lb. can	2 40	2 75	2 75
Camp sausage, 1-lb. can	2 40	2 50	2 50
" " 2-lb. can	4 00	4 00	4 00
Soups, assorted, 1-lb. can	1 15	1 50	1 50
" " 2-lb. can	2 40	2 45	2 20
Soups and Boull, 2-lb. can	1 75	2 50	1 80
" " 6-lb. can	3 50	5 55	4 50
Sliced smoked beef, 1/2's	1 65	1 70	1 70
" " 1's	2 75	3 10	2 95
FRUITS			
Foreign			
Currants, Provincials, bbl			
" Filiatras, bbls.			6
" " 1/2-bbls.			6
" " cases	5 1/2	5 1/2	6 1/2
" " 1/2-cases	5 1/2	5 1/2	6 1/2
" Patras, bbls.			6
" " 1/2-bbls.			6
" " cases	6	6 1/2	7
" " 1/2-cases	6	6 1/2	7
Amalias	6 1/2	7	7 1/2
Vostizzas, cases	7 1/2	8	8 1/2
Dates, Hallowees	4 1/2	4 1/2	4 1/2
" Sairs	4 1/2	4 1/2	4 1/2
Figs, 10-lb. boxes	1 00	10	8
" Mats, per lb.	3 1/2	3	3
" Naturals	3 30	3 1/2	3 1/2
" 1-lb. glove boxes	12	10	10
Prunes, California, 30's	9	8	10
" " 40's	8 1/2	8 1/2	9
" " 50's	8 1/2	8 1/2	9
" " 60's	8	7 1/2	8
" " 70's	7 1/2	6 1/2	7 1/2
" " 80's	7	6 1/2	6 1/2
" " 90's	6 1/2	5 1/2	6
" " 100's	6	5 1/2	6 1/2
" " Bosnia, A's	6	5	5
" " B's	6	7 1/2	8
" " U's	5	6 1/2	6 1/2
" " French, 50's	5	3 1/2	4
" " 110's	5	5 1/2	4 1/2
Raisins, Fine off stalk	5 1/2	5 1/2	5 1/2
" Selected	6	6 1/2	5 1/2
" Selected layers	6 1/2	6 1/2	5 1/2
" Sultanas	8	10	10
California, 2-crown	8	9	11 1/2
" " 3-crown	7 1/2	8 1/2	10
" " 4-crown	7 1/2	8 1/2	10
" " seeded, 3-cr.	9 1/2	10	10 1/2
" Malaga, Lon. layers	1 60	1 65	2 00
" Black baskets	2 25	2 25	2 00
" Blue baskets	2 25	2 25	2 50
" Dehesa clusters	3 00	4 00	3 00
" Choice clusters	2 75	3 00	3 00
PROVISIONS			
Dry Salted Meats—			
Long clear bacon	12	11	11
Smoked meats			
Breakfast bacon	15	13 1/2	13 1/2
Rolls	12	11 1/2	11
Medium Hams	14	13	14
Large Hams	13	12 1/2	15
Shoulder hams	12	11	8
Backs	15	13 1/2	9
Meats out of pickle 1c. less			
Barrel Pork—			
Canadian heavy mess	21 00	19 00	21 50
" short cut	22 00	21 00	22 00
Plate beef	12 50	13 00	13 00
Lard, tierces, per lb.	11	10 1/2	11 1/2
" Tubs	11	11 1/2	12 1/2
" Pails	11 1/2	11 1/2	12 1/2



SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Observatory, Ottawa, Ont.," will be received at this office until Wednesday, Nov. 27th, inclusively, for the erection of an observatory building at the Central Experimental Farm, Ottawa, Ont., according to plans and specifications to be seen at the Department of Public Works, Ottawa.

Tenders will not be considered unless made on the form supplied, and signed with the actual signatures of tenderers.

An accepted cheque on a chartered bank, payable to the order of the Minister of Public Works, equal to ten per cent. (10 p.c.) of the amount of tender, must accompany each tender. This cheque will be forfeited if the party decline the contract or fail to complete the work contracted for, and will be returned in case of non-acceptance of tender.

The Department does not bind itself to accept the lowest or any tender.

By Order,
FRED. GELINAS,
Secretary.

Department of Public Works,
Ottawa, 6th November, 1921.

Newspapers inserting this advertisement without authority from the Department will not be paid for it. (47)

FISH AND OYSTERS

Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.

F. T. JAMES CO., Limited

Phones { Day—Main 1064. 76 Colborne St., TORONTO.
 { Night—Park 862.

ROWAT'S

Rowat's Pickles give
the consumer good value
—the grocer, good profit.

PICKLES

SELLING AGENTS:

Snowdon & Paterson, 449 St. Paul St., Montreal. | F. H. Tippet & Co., 10 Water St., St. John, N.B. | C. E. Jarvis, Holland Block, Vancouver, B.C.

A LITTLE ADVERTISEMENT

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited; Montreal and Toronto

TO LIVE GROCERS ONLY

We are putting up and are having a **LARGE SALE** on our famous



"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

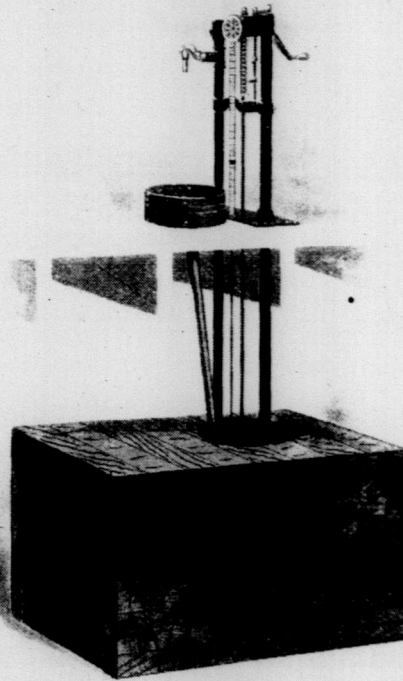
Every package guaranteed finest grade grown. 25 40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. **WINDSOR, ONT.**

Winter is Coming



AND YOU MAY REASONABLY EXPECT YOUR OIL TRADE TO LARGELY INCREASE.

Are you tired of going down cellar for your oil and toiling up stairs with heavy unwieldy cans and jugs? If you have been doing this don't you think it about time to give your back a rest, and stay where you can see that the "light-fingered" customer does not get away with goods valued at many times the profit on the oil sale? You can do this if you like by installing in your store a

BASEMENT OUTFIT BOWSER OIL TANKS

Are equipped with Full Brass Cone Valves, Dial Discharge Registers, and Anti-Drip Nozzles, and Measure Accurate, Gallons, Half-Gallons and Quarts at a Stroke. Fifty Different Styles.

CATALOGUE FREE UPON REQUEST.

S. F. BOWSER & CO.,
65 Front St. East, TORONTO.
Factory, FORT WAYNE, Ind.

BOWSER
Basement
Self-Measuring
Oil Outfit

As shown above

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on.
ohn,
ifax.
16 1/2
16 1/2
15 1/2
17 1/2
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8

THE PROVISION TRADE.

The Markets — High - Priced Stock — Miscellaneous Notes.

HIGH-PRICED STOCK.

THE record-breaking prices recently obtained for a herd of shorthorn cattle in Dexter Park amphitheatre caused stockyards men to declare that Chicago provides the best market in the world for pure bred cattle. The herd put on sale is said to have been the finest ever imported. In it were several animals formerly owned by Queen Victoria. The cattle were imported by W. D. Flatt, of Hamilton, Ont. Lord Banff, of the Royal herd; was sold to George E. Ward, of Hawarden, Iowa, for \$5,100. Cicely, of the same herd, went to J. G. Robbins & Sons, of Horace, Ind., for \$5,000, and 44 other animals brought an average of \$1,139 each. These prices are said to have been the highest paid in this country for a shorthorn bull, cow or herd in a quarter of a century. Choice Goods, the champion bull of England, was sold to Robbins & Sons on private terms. The price is said to have been the highest ever paid for a shorthorn in America. Choice Goods will be exhibited at the coming live stock show.—National Provisioner.

PAPER SAUSAGE CASINGS.

Something is always rooting something else out. The pig skin is to take a fall out of the kid skin for gloves and bottle stopper covers. Now, some fellow has invented a paper sausage casing which is to take the place of animal intestines for stuffing sausages and bolognas. The intruder is made in Germany, and a shipment of these new "envelopes" has been received in New York by a large firm which handles them. It is claimed for the new paper casings that they are cheaper and cleaner than intestines, and not liable to fermentation. Whether they will stand the reaction of moisture and other conditions of a sausage holder is not known.—National Provisioner.

A HUMOROUS WINDOW DISPLAY.

Everyone admires good window displays, but sometimes such displays become humorous because of their suggestiveness. One of our representatives noticed a window display in a butcher shop at 1911 Third avenue last week. At one side of the window was a large dish of nice-looking fresh sausages. On the other side was a similar dish. Between them was a life sized bisque figure of a dachshund dog. There was no

placard to give a hint as to what relation the dog held to the sausages, but the words, "We make both ends meet," occurred to him. The dog should be removed, and the figure of a young pig substituted. Nothing should be done by butchers to encourage the dog sausage joke.—Butchers' Advocate, New York.

MISSED HER CHANCE.

A lady butcher in Indianapolis has the misfortune to have a husband of spasmodic temperament. He bellowed like a bull the other day, grabbed a cleaver and threatened to cut her to pieces. She defied him, and he became lamb-like. That was the moment at which she should have done some slaughtering.—Butchers' Advocate, New York.

THE PROVISION MARKETS.

MONTREAL.

The chief feature of the provision market is the scarcity of pork. For some days during the past week it was literally impossible to get a carload. "Boar's Head" compound lard has been reduced $\frac{1}{4}$ c. this week. We quote as follows: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 12 to 13c.; bacon, 15c.; lard, pure Canadian, \$2.25 per pail; refined lard compound (Fairbank's), \$2.00 for 1 to 24 pails; \$1.98 for 25 to 49 pails; \$1.97 for 50 pails and over; Snow White and Globe compound, \$1.72 $\frac{1}{2}$ per pail; Cottolene, 11 $\frac{1}{2}$ c. for 20 lb. pails, and 10 $\frac{7}{8}$ c. for 60 lb. tubs, for Quebec and Ontario.

TORONTO.

Western hogs are easier, and sell at \$6.90 to \$7 per 100 lb. in carlots. Dressed hogs are coming in in larger quantities, the greater portion being on the heavy side. Light hogs for shops are mostly in demand. They are 10c. easier, and now sell at \$7.40 to \$7.60 per 100 lb. Venison is arriving in larger quantities, but prices are firmer. Beef is in good demand and the supply is good. Veal is not selling so well. We quote: Venison carcasses bring from \$6 to \$8 per 100 lb.; saddles, \$8 to \$10 per 100 lb.; beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6 to \$7 per 100 lb.; front quarters, \$5 to \$5.50 per

100 lb. Veal, 7 $\frac{1}{2}$ to 8 $\frac{1}{2}$ c. per lb.; lambs are steady at 5 to 5 $\frac{1}{2}$ c. Live hogs remain unchanged; for selects the price is \$5.50 and lights \$5.25 per 100 lb.; choice export cattle bring \$4.75 to \$5 per 100 lb.; lights sell at \$4 to \$4.50.

Cured meats are in brisker demand now that the weather is colder. The lower prices of last week are maintained. There is a good movement in lard, and no surplus stock is accumulating. Canadian heavy mess pork is 50c. lower. We quote: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11 $\frac{1}{2}$ c.; medium hams, 13 $\frac{1}{2}$ c.; large hams, 12 $\frac{1}{2}$ to 13c.; shoulder hams, 11c., and backs, 13 $\frac{1}{2}$ to 14c.; Canadian heavy mess pork, \$19.50; short cut, \$20 to \$21; lard, in tierces, 10 $\frac{3}{4}$ c. per lb., tubs, 11c., and pails, 11 $\frac{1}{4}$ c.

WINNIPEG.

The market for cured meats shows good demand, with slightly lower prices in some lines. Smoked hams, 14c.; picnic hams, 8 $\frac{1}{2}$ c.; shoulders, 10 $\frac{1}{4}$ c.; breakfast bellies, 14 $\frac{1}{2}$ c.; spiced rolls, 11 $\frac{1}{2}$ c.; dry salt, long clear, 12 $\frac{1}{2}$ c.; backs, 12 $\frac{1}{2}$ c.

The market in lard is somewhat easier, and certain lines show a decline, 20-lb. pails having dropped from \$2.75 to \$2.40; 50-lb. pails remain at \$7; tins, 3 and 5 lb., 60 lb. to case, \$8; compound lard, \$2.20 per 20-lb. pail.

ST. JOHN, N. B.

Pork is steady at the rather lower prices. Sales are not large. In pure lard the price is rather easier, and dealers are inclined to delay buying to see which way the market will turn.

Established 1873.

Pork Packers, Commission Merchants,
Buyers and Exporters of

Eggs, Butter,
Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

EGGS, BUTTER, CHEESE,
ETC. CONSIGNMENTS
SOLICITED.

Write us when you have Eggs and
Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,
77 Colborne St., TORONTO.

The demand for

REGISTERED
Bow Park
HAMS

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

REGISTERED
Bow Park
BRANDS

White Onions

IN BOTTLES AND KEGS

Are quick sellers. Have you tried them?

At all wholesalers, or write direct.

Shuttleworth & Harris,
BRANTFORD, CAN.

MINCE MEAT

in pails, 70-lb., 27-lb., 12-lb.
and 5-lb. each.

Fruits have been scarce this year. Apples have never been so high in price. This will make a great demand for Mince Meat. We are putting up a very fine Mince Meat, just as good as any that can be made at home and a good deal cheaper in price. If our travellers do not call on you, write for quotations.

F. W. FEARMAN CO.,
Limited
Curers of "Star" Brand Hams
English Breakfast Bacon.
Hamilton, Ont.

THE CANADIAN PACKING CO.
LONDON, ONT.



GUARANTEED CHOICE AND PURE.
GOLD MEDAL, PARIS 1900.
Please order goods through your wholesale house

INQUIRIES ABOUT CANADIAN TRADE.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London :

1. A London firm who are in a position to sell large quantities of Canadian hay will be glad to hear from parties open to ship for the English market.
2. Inquiry is made for the addresses of Canadian asbestos works where asbestos yarn and cloth is spun.
3. A Liverpool house is desirous of obtaining a good agency for Canadian produce.
4. The makers of lifting machinery, chain pulley blocks, hoists, cranes, girder work, etc., are making inquiry respecting the opening for a trade for these goods in Canada.
5. A firm of trunkmakers wish to correspond with Canadian exporters of wooden slats in various lengths from 28 to 42 inches.
6. A dealer in County Longford, Ireland, asks to be placed in communication with exporters in Canada of flour, furniture, bedding, boots, shoes and hardware.

Inquiries received at the Canadian section of the Imperial Institute :

7. A Lancashire company asks to be placed in touch with Canadian producers of pig iron who are in a position to fill export orders.
8. A London firm possessing a good connection among the wholesale trade is prepared to take up the sale of Canadian pharmaceutical lines suitable for this market.

[The names of the firms making the above inquiries, can be obtained on application to the editor of THE CANADIAN GROCER.]

TOBACCO CROP GOOD IN ESSEX.

This year the crop of tobacco in Essex County, Ont., is good. A Granby factory has made a contract with a firm for 200,000 lb. of leaf tobacco at 8c. per lb. In Essex County one grower had 14,000 lb., two others 10,000 lb. each, and another 8,000 lb. of this product.

TWO TESTIMONIES.

A. C. Buchner, Orillia, Ont., writes to THE CANADIAN GROCER, stating that he sold out his grocery store in Alliston, Ont., to H. W. Wright, and has removed to Orillia, where he has purchased the grocery store of H. H. Wilson, which he has extended and painted inside and out, proposing to keep an up-to-date grocery store. In renewing his subscription for THE GROCER, he says: "I feel the need of it to keep in touch with the times."

Hand & Phillips, Grocers, Ottawa, in renewing their subscription to THE CANADIAN GROCER, say: "We may state that we find it a progressive and up-to-date journal, very useful for reference. No grocer should be without it."

Every grocer who desires to have the finest goods for his customers, will see that he is never without a full stock of :

COWAN'S Hygienic and Perfection Cocoa.
Queen's Dessert, Royal Navy and Perfection Chocolate.

COWAN'S Cake Icings—Chocolate, Pink, Lemon Color and White.

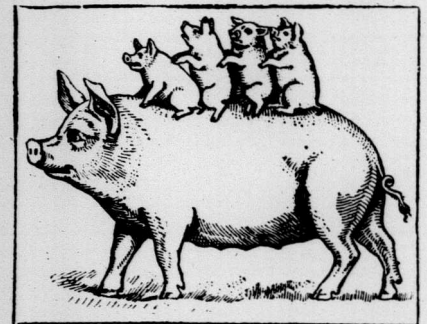
COWAN'S Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, TORONTO



LARD Guaranteed
PURE.



**BACON and
HAMS**

of the Best Quality.

**The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.**

Fresh Pork Sausage.

We make a superior article in this line.
Will satisfy your customers and increase
your sales.

Try a Sample Basket.

Expressed to all points.

The Park, Blackwell Co., Limited
Pork Packers and Exporters, **TORONTO, CANADA.**

London Agents: Messrs. Miller Bros.
16 Tooley St.

Liverpool Agents: Messrs. W. P. Sinclair & Co.
12 North John St.



There is really a good reason why **Fairbank's Boar's Head** brand of **Refined Lard Compound** pleases the jobber, the retailer and the consumer. We are cotton-oil producers. We must make the best compound as it is our leading product. A packing house cannot afford to make as good compound as we can, or they would lose all their trade on hog fat. The best packing houses sell our **Boar's Head** brand of **Refined Lard Compound**.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Boxes	-	50 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

Orders can be filled by any of the leading jobbers in Canada or direct.

THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

Pure Gold Jelly Powder

23 Imitations to date

The best selling and most popular line in grocerydom to-day. **SELL THE REAL THING**, your customers want it.

Pure Gold Co., Toronto

MARKET FOR MAPLE SUGAR IN EUROPE.

THE Treasury Department of the United States Government a short time ago requested their consular officers in Austria-Hungary, France and Germany to obtain whatever information they could relative to the market for maple sugar and syrup in those countries. From these reports it appears that the most promising opening for these articles is afforded by Austria-Hungary, but even there the prospects might be very much brighter.

AUSTRIA-HUNGARY.

There is a vague possibility of creating a market for American maple sugar and syrup in Austria-Hungary, although these products are practically unknown there. It is thought a light brown sugar known as muscovado, and used by liquor merchants to improve the flavor and hasten the fermentation of their wines, could be replaced by maple sugar. A number of leading confectionery manufacturers in Vienna also find that it is well adapted for the manufacture of chocolates and chocolate icings, and they express themselves as being willing to adopt it, providing they can have it at a lower price than the sugar which is at present used, the latter costing \$16.24 for 220 lb. As sugar is high in Austria, it might be possible to use maple sugar there as a sugar substitute.

As a delicate exotic confection, maple sugar would certainly find a market there, in the opinion of the consul. There is no doubt that, if the formidable obstacle of expense in duty and in advertising could be overcome, this palatable, healthful food adjunct, so widely esteemed in America, could be permanently taken up in that part of the world, as has been the maize, which at one time was considered in Europe only fit for fodder.

The duty on syrup is 30 crowns (\$6 09), and its entry into that monarchy is attended by a great deal of formality, a chemical analysis being required. Two samples, each weighing about 1 pound, are taken of the syrup, and one of these is sent for examination to the Imperial Royal Agricultural Trial Station, in Vienna. Pancakes, for which maple syrup is traditionally adapted, are a food almost unknown there, and hence a sale for this purpose is confined to those who may have used and relished the syrup in America.

FRANCE.

The prospects for a market for maple sugar and syrup in France are not very encouraging, as the French people do not consume the same amount of sweet stuffs as is done in the United States, nor have they been brought up to the habit of eating much

sugared food. Treacle and molasses, although obtainable as articles of food, are rarely bought by the average French family. Then maple sugar is almost unknown in the home, and it would take great energy to bring it before the public so as to insure a constant demand. The tariff on sugar and syrup is high, the duty on maple syrup being 2.50 francs (48.25c.) per gallon.

The maple sugar and maple syrup at present imported into France are purchased for the most part by Americans residing in Paris, and it is quite insignificant in quantity, not being more than perhaps \$200 worth per annum.

GERMANY.

Consul General Mason, of Berlin, says that he has consulted a number of grocers in Germany, and that none whom he has consulted believe that any large demand for maple sugar or syrup could be built up in that country, because Germans do not eat hot biscuits nor any other form of warm bread. As buckwheat cakes are eaten then only by Americans, the conditions which make maple sugar a popular luxury in the United States do not exist in Germany and cannot be created. Experiment has shown that few things are more difficult than to change the food of a people as fixed in their ideas as the Germans.

Maple sugar and syrup are subject to an import duty of 40 marks per 100 kilograms (equal to 4½c. per lb.). Adding this to first cost and expenses of importation, they become when brought there an expensive luxury.

At present there are only a few merchants in Germany handling maple sugar and syrup, and under most favorable conditions there has only been a very small quantity of either product ever sold. From all information obtainable, it is seriously doubted whether any important outlet for these articles could be found or developed in that country, especially at the present time, when owing to the general prostration of industrial and financial interests, meagre harvests, low wages, and scarcity of labor, all classes of German subjects are constrained to reduce to a minimum their expenditures for food and other necessities of life.

BACK FROM THE COAST.

Mr. Trudel, the western representative of L. Chaput, Fils & Cie, Montreal, has just returned from his regular fall trip to the Coast. He reports having been very successful with his orders, particularly in Manitoba and the Northwest Territories. British Columbia is rather quiet, as the majority of the mines are not working. When the labor question is settled he looks for a revival of good business throughout that district.

Enterprise
RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,
83 Bay Street, TORONTO.

BASKETS

We make them in all shapes and sizes. We have

*Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,*

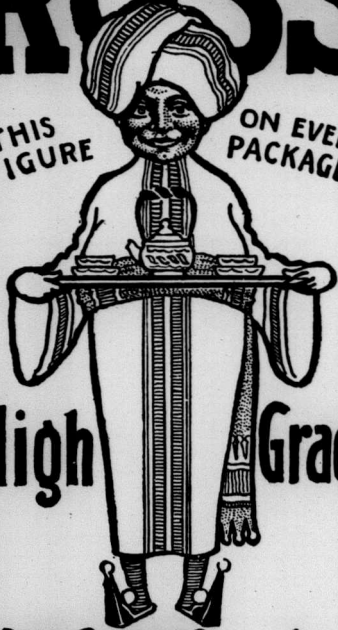
In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.
Oakville, Ont.

ROSS'

THIS FIGURE ON EVERY PACKAGE



High Grade

TEA

There is no question about Ceylon Teas being the **BEST**, but grocers should be careful not to sell teas marked Ceylon and adulterated with inferior teas.

ROSS' HIGH-GRADE is, without exception, the only pure Ceylon tea on the Canadian market. For your own edification inquire into this.

THE ROSS TEA CO., - - TORONTO.

CEYLON AND INDIA TEA

BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

GREEN

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

A PEEP INTO A CEYLON TEA HOUSE.

ON the invitation of Tarrant, Henderson & Co.—a firm well and favorably known in Ceylon for enterprise, and who probably have one of the largest Colombo commission-buying agencies for all parts of the world—we visited this morning their Nilwatte Tea Factory, situated in Colpetty, which most of our readers will, no doubt, recollect was bought from the late firm of J. P. Green & Co., and is known as the "Temple Trees" property. This property covers over six acres of land, and the factory occupies nearly three acres of it.

We were shown over by Mr. Henderson. On the left, when entering the gate, is a large warehouse capable of holding some hundreds of tons of tea, which is frequently full; and in this store is warehoused all tea awaiting shipment. Other two large warehouses, or godowns as they are called in Ceylon, were full of sundry goods, from tin-tacks to bales of cloth, their business being an import as well as an export one.

The tea-packing factory which we went chiefly to see, is a large building, 300 feet long, and contains all the latest and most improved machinery for tea-packing work. The firm must have invested a large amount of capital in making the factory as complete as it is. In fact, we may say that not a machine is missing that is required for the purposes of their work, and from the packets turned out we should think that in the direction of packet business, so far as neatness and finish are concerned, it would be difficult to improve on their work.

Mr. Henderson, on being asked where the innumerable labels came from, replied that some came out from England, but that the bulk of them were printed in our own printing office, and, we may venture to say that when we saw the finished work, we could not help the gratified feeling that we had contributed in no small degree to the end arrived at by the firm—the best and only the best work. The piles of finished packets with their brightly-colored labels and their special names formed a most attractive sight, in which the "Taj" and the "Avinca" were especially prominent.

The whole of the machinery is driven by a powerful gas engine, supplied and kept by the Colombo Gas and Water Co., which, Mr. Henderson remarked, was never sick nor sorry, and that this motive power gave him less trouble than the whole of the rest of his establishment.

We will not enumerate the many details we should like to. Suffice it is to say that our representative was much pleased with this visit to Tarrant, Henderson & Co.'s "bee-hive," probably the best equipped

packing establishment of its particular kind in the Island, and we wish the firm all success in its efforts to find new outlets for our overflowing supplies of tea.—Ceylon Observer.

A NATURAL FIG.

Watt, Scott & Goodacre, Montreal, made a small importation of a new variety of fruit this fall that bids fair to develop into a line of importance. It is the washed natural fig, a plump, square fruit of extra quality that excels as a desert. It is packed in Lokoum style in 50 lb. boxes, and comes in three qualities, one, two and three-crown, the prices running from about 5½ to 7½c. laid down here. This year their shipment amounted to only 300 boxes, but the test proved that it would be a popular fruit with the high-class trade, and next year's importations will, in all probability, be much larger.

IT WAS USED ON THE ROYAL TRAIN.

James McIntosh, sole agent in Canada for "H & H," has received the following from J. A. Sheffield, superintendent of the sleeping, dining and parlor cars of the C.P.R.: "I have much pleasure in saying 'H & H' has fulfilled fully all that is claimed for it. Further, its cleansing qualities (so far as I am able to determine) in no way impairs its usefulness by imparting a gummy substance to the fibre or nap of material cleaned (when properly used), but material comes out in its natural state, fresh and elastic. Cars of the Royal train, interior, upholstery, carpets, etc., were cleaned with 'H & H' to my entire satisfaction."

THE BRITISH LUMBER TRADE.

Farnworth & Jardine, Liverpool, Eng., in their wood circular of November 1, say: "The arrivals from British North America during the past month have been 27,695 tons register, against 42,062 tons register during the corresponding month last year, and the aggregate tonnage to this date from all places, during the years 1899, 1900 and 1901, has been 464,546, 502,906 and 402,840 tons, respectively. The business of the past month has been quiet, but of a steady character. The arrivals, generally, have been moderate, the deliveries fair and stocks all around are not too large. Values of some of the leading articles show improvement, and in spruce deals a sharp advance has been established."

A BUSINESS EDUCATION.

Deserve success and you shall win it. Young men who are dissatisfied with their present occupations ought to bear this in mind and make their work serve as a stepping to something higher. Clerks who are working all day long may fit themselves for a better position by studying in the evenings, thus making good use of their spare time, for every hour is precious. For those desiring success no better way is offered than for them to attend the evening classes of some business college. The Dominion Business College and school of shorthand and typewriting, in the Confederation Life Building, Richmond street, Toronto, whose advertisement appears on another page of this journal, affords an excellent opportunity for those desiring advancement to grasp.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

[Made]by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.
Excelsior Macaroni
White Castile Soap

C. A. CHOUILLOU & CIE.
 14 Place Royale (Customs House Sq.) MONTREAL.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor 'SELL'S COMMERCIAL INTELLIGENCE,' 168 Fleet Street, London, England.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.



CLOTHES PINS...

Selected and full count, in packages of 4 doz.—6 doz.—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes. Ask for quotations.

BOECKH BROS. & COMPANY, TORONTO.

Manufactured by **WM. CANE & SONS MFG. CO., Limited, NEWMARKET.**

Hugh Walker & Son, Wholesale Fruit Importers, Guelph, Ont.

- DIRECT IMPORTERS OF -

Fancy and Domestic Fruits.

OUR SPECIALTIES
Fancy Oranges, Lemons, Malaga Grapes, Cape Cod Cranberries.
 Special Attention to Mail and Telephone Orders.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.



Capstan Brand

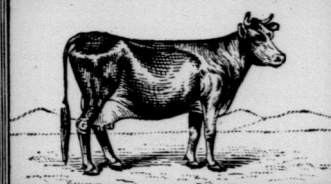
BAKING POWDER

¼-lb., ½-lb., 1-lb., 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed. Write us for prices.

The Capstan Mfg. Co., - Toronto.

DWIGHT'S



SODA

Grocers Save

time, twine, paper bags, and loss of weight by selling Dwight's Cow Brand Soda in packages, instead of keg soda. Moreover, he sells his customer the best article of its kind and makes a good profit on it.

JOHN DWIGHT & CO., 34 Yonge St., TORONTO.

Agencies in all leading centres.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 ½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.



THE MANUFACTURERS OF

KEEN'S D.S.F. MUSTARD

have pleasure to advise the Public that they have been appointed, by Special Royal Warrant,

PURVEYORS OF MUSTARD

TO

HIS MAJESTY THE KING.

Current Market Quotations for Proprietary Articles

November 21, 1901.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Size	Per Doz.
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case.....	3 00
12oz. tins, 3 " ".....	2 40
9oz. tins, 4 " ".....	1 10
5 b. tins, 1/2 " ".....	4 00
Diamond—	
lb. tins, 2 doz. in case..... per doz.	2 00
1/2 lb. tins, 3 " ".....	1 25
1/4 lb. tins, 4 " ".....	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 1 3 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

1/4 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 " 3 " ".....	1 25
1 " 2 " ".....	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & Co. Per gross

Jonas'.....	\$9 00
Froments.....	7 50
Military dressing.....	24 00

BLUE.

Keen's Oxford, per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16

BLACK LEAD.

Reckitt's per box.....	1 15
Box contains either 1 gro. 1 oz.	
size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " F, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

BISCUITS.

CARR & CO., LIMITED.

Frank Magor & Co., Agents.

Cafe Noir.....	0 15
Ensign.....	0 12 3/4
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.

Mushrooms, Rionel.....	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
extra Lenoir.....	24 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & Co.

Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tree fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & Co.

1/2 Trefavennes.....	\$9 50
1/2 Rolland.....	9 50
1/2 Delory.....	10 50
1/2 Club Alpines.....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.....	0 35
Smaller quantities.....	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents

Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.....	0 40
Rock Chocolate, loose.....	0 40
" 1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

Chocolate—FRY'S.

Caracacs, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.....	0 29
Euro, unsweetened, 1/4's, 6 lb. bxs.....	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.....	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.....	0 24

Cocoa—

Concentrated, 1/4's 1 doz. in box.....	2 40
" 1/2's.....	4 50
" 1-lb. cans.....	8 25
Homeopathic, 1/4's 14 lb. boxes.....	
1/2 lbs. 12 lb. boxes.....	

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma..... per lb	0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in ins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracacs Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 28
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 18
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	0 43
Mott's Sweet Chocolate Liqueurs 0 19	0 30

THE COWAN CO., LIMITED.

Cocoa—	per lb.
Hygienic, 1-lb. tins, per doz.....	\$7 25
" 1/2-lb. tins.....	3 75
" 1/4-lb. tins.....	2 25
" fancy tins.....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz.....	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25

Chocolate—

Queen's Dessert, 1/4's and 1/2's.....	\$0 40
" 6's.....	0 42
Mexican Vanilla, 1/4's and 1/2's.....	0 35
Royal Navy Rock.....	0 30
Diamond.....	0 25
" 8's.....	0 28

WALTER BAKER & CO., LIMITED.

per lb.	
Premium No. 1 chocolate, 12-lb. boxes.....	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
Breakfast cocoa, 1/4-lb. tins, plain; 6-lb. boxes.....	
Cracked cocoa, 1/2-lb. pkgs., 12-lb. bxs.....	35
Caracacs sweet chocolate, 6-lb. boxes.....	37
Solub'e chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

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Starch ... and Syrup

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CHEESE.		Allison's Coupon Pass Book.		JAMS AND JELLIES.		MUSTARD.	
Imperial—Large size jars, per doz.	\$8 25	\$ 1 00 books.....	3 cents each	SOUTHWELL'S GOODS. per doz.		COLMAN'S OR KEEN'S.	
Medium size jars.....	4 50	2 00 books.....	3 cents each	Frank Magor & Co., Agents.		D. S. F., 1/4 lb. tins, per doz.	\$1 40
Small size jars.....	2 40	3 00 books.....	3 cents each	Orange Marmalade.....	1 50	" 1/2 lb. tins, " "	2 50
Individual size jars.....	1 00	5 00 books.....	4 cents each	Clear Jelly Marmalade.....	1 80	" 1 lb. tins, " "	5 00
Imperial Holder—Large size.....	18 00	10 00 books.....	5 1/2 cents each	Strawberry W. F. Jam.....	2 00	Durham, 4 lb. jars, per jar	0 75
Medium size.....	15 00	15 00 books.....	6 1/2 cents each	Raspberry " ".....	2 00	1 lb. " "	0 25
Small size.....	12 00	20 00 books.....	7 1/2 cents each	Apricot " ".....	1 75	F. D., 1/4 lb. tins, per doz.	0 85
Roquefort—Large size, per doz.	2 40	25 00 books.....	8 cents each	Black Currant " ".....	1 85	" 1/2 lb. tins.....	1 45
Small size.....	1 40	50 00 books.....	12 cents each	Other Jams, W. F.....	1 90	JONAS' FRENCH MUSTARDS	
Paragon—Large size, per doz.	8 25	EXTRACTS.		Red Currant Jelly.....	2 75	HENRI JONAS & Co. Per gross.	
Medium size.....	4 50	HENRI JONAS & Co. Per gross.		Jams— T. UPTON & CO.		Pony size.....	\$7 50
Small size.....	2 40	8 oz. London Extracts.....	\$6 00	1-lb. glass jars 2 doz. in case, per doz.	\$1 00	Imperial, medium.....	9 00
Individual size.....	1 00	2 oz. " " (no corkcrews).....	5 50	5-lb. tin pails, 8 pails in crate, per lb.	0 67	Imperial, large.....	12 00
COFFEE.		2 oz. " ".....	9 00	7-lb. wood pails, 6 " "	0 07	Tumblers.....	12 00
JAMES TURNER & CO. per lb.		2 oz. Spruce essence.....	6 00	14-lb. wood pails, per lb.	0 67	Per gross.	
Mexico.....	0 32	4 oz. Anchor extracts.....	12 00	30-lb. " ".....	0 06 3/4	Mugs.....	13 20
Damascus.....	0 28	1 oz. " ".....	21 00	Jellies—		Pint jars.....	18 00
Cairo.....	0 20	1 oz. " ".....	36 00	1-lb. glass jars, per doz.....	\$1 00	Quart jars.....	24 00
Sirdar.....	0 17	1 lb. " ".....	70 00	7-lb. wood pails, per lb.....	0 06 3/4	MATCHES.	
Old Dutch Rio.....	0 12 1/2	1 oz. Flat.....	9 00	30-lb. " ".....	0 06 3/4	Eddy's Telegraph, 5-case lots.....	\$4 00
CLOTHES PINS.		2 oz. Flat, bottle extracts.....	18 00	LICORICE.		single cases.....	4 20
BOCKH BROS. & CO.		2 oz. Square.....	21 00	YOUNG & SMYLYE'S LIST.		Telephone, 5-case lots.....	3 90
Clothes Pins (full count), 5 gross in		4 oz. " " (corked).....	36 00	5-lb. boxes, wood or paper, per lb.	\$0 40	single cases.....	4 10
case, per case.....		8 oz. " ".....	72 00	Fancy boxes (36 or 50 sticks) per box	1 25	Eagle Parlors, 20s, 5-case lots	1 60
doz. packages (12 to a case).....		8 oz. " glass stop extracts.....	3 50	" Ringed " 5 lb. boxes, per lb.....	0 40	" single cases.....	1 70
doz. packages (12 to a case).....		8 oz. " ".....	7 00	" Acme " Pellets, 5 lb. cans, per can.	2 00	" 100s, 5-case lots	1 80
COUPON BOOKS—ALLISON'S.		2 1/2 oz. Round quintessence extracts.....	2 00	" Acme " Pellets, fancy boxes (40)		" single cases.....	1 90
For sale in Canada by—The Eby, Blain Co.,		4 oz. Jockey decanters.....	3 50	per box.....	1 50	Victoria Parlors, 5-case lots	2 90
Limited, Toronto. C. O. Beauchemin &		FOOD.		Tar, Licorice and Tolu Wafers, 5 lb.	2 00	single cases.....	3 10
Fils, Montreal		Robinson's Patent Barley 1/2 lb. tins	1 25	Licorice Lozenges, 5 lb. glass jars.....	1 75	ORANGE MARMALADE.	
\$1, \$2, \$3, \$5, \$10 and \$20 books.		" " 1 lb. tins	2 25	" " 20 5 lb. cans.....	1 50	T. UPTON & CO.	
Un-Covers and		" " Groats, 1/2 lb. tins	1 25	" Purity " Licorice 10 sticks.....	1 45	1-lb. glass 2 doz. case, per doz.....	
num. Coupons and		" " 1 lb. tins	2 25	Dulce, large cent sticks, 100 in box	0 73	2 doz. case, per doz.....	
bered. numbered.		GILLETT'S POWDERED LYE.		MINCE MEAT.		7-lb. pails and 5 and 7 lb. tins.....	
In lots of less than 100		4 doz. in case.....		Wethey's Condensed, per gross, net		\$1 00	
books, 1 kind assorted.				per case of doz., net.....		3 00	
100 to 500 books.....							
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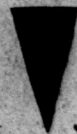
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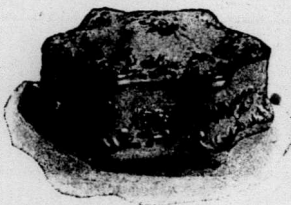
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