FINE GOODS OUR SPECIALTY.

THE LEADING WHOLESALE TRADE HANDLE

MUNGO CIGARS, EXCEPTIONALLY FINE.

THE CANADIAN GROCER

VOL. VIII

TORONTO, MARCH 16, 1894

No. 11

COLMAN'S MUSTARD



BEST ON EARTH

IF YOU WISH TO INCREASE YOUR TRADE

AND CIVE SATISFACTION TO YOUR CUSTOMERS
SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

EL PADRE AND CABLE EXTRA.

BY STOKING TOBACCOS

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Imitation . .

Is said to be the sincerest flattery. That being so, we ought to feel highly flattered by imitators who, by copying the package try to pass off inferior French Matches for

Eddy's "TELEGRAPH" MATCHES

which are put up in packages like the sketch given here.



We Protect Jobbers handling our Matches from any drop in price, on stock in hand.

The E. B. EDDY CO.

BRANCHES AND AGENCIES AT :

Toronto, Montreal, Winnipeg, Hamilton, Kingston, St. John, N.B., Halifax, Quebec, Victoria, B.C., St. John, N.F., Melbourne and Sydney, Australia.

"Standard Goods are the best to Handle"

PURITY



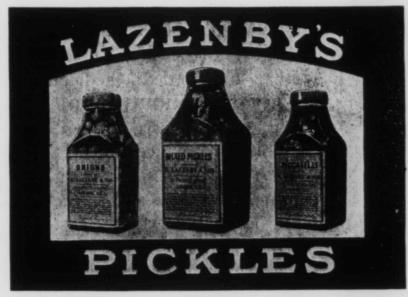
This brand is always reliable. Made only by

The UNITED ALKALI CO. Ltd., Liverpool

CANADIAN AGENTS:

ARTHUR P. TIPPET & CO., Montreal, Toronto, and St. John.

You can't afford to be without these if you value your reputation



For keeping the finest class of goods. The best are the cheapest.

Finest

Quality

Only

STRENGTH

Canadian Agents, ARTHUR P. TIPPET & CO.

GENUINE FRENCH MACARONI

bears the name of

P. CODOU, Marseilles

Specify the name in ordering.

The Finest Class of Preserves and Marmalade manufactured in England.

Gold Medals

Count the Cost

Mexican Fruit Vs.

Medicine

SOME FACTS

One Bar of Somerville's "Mexican Fruit" Chewing Gum costs as much to manufacture and put up as an ordinary bottle of medicine.

Our "Mexican Fruit" is sold for 5 cts. per bar—the bottle of medicine is sold for 25 cts.

Our "Mexican Fruit" is as good in all cases of Dyspepsia, Indigestion, and Throat Troubles as any medicine on the market.

Our "Mexican Fruit" contains all the curative properties and in the most pleasant way to introduce same into the system.

One Bar of our "Mexican Fruit" Gum is equal to a bottle of medicine and only costs One-Fifth. Why this difference in selling price? Simply because we sell One Hundred Bars of "Mexican Fruit" to one bottle of medicine that is sold.

Remember—The only Medicinal Chewing Gums manufactured are C. R. Somerville's "Mexican Fruit" and "Pepsin." Take no other. See that you get a Watch Coupon in every box.

C. R. SOMERVILLE, - London, Ont.



Owing to unexpected changes in the

FRUIT - JAR

Market we are compelled to withdraw all former prices.

O. E. ROBINSON & CO., Ingersoll, Ont.



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CHAS. SOUTHWELL & CO'S

High-class JAMS (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades
Now Ready

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice

SCOTCH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
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Herrings a-la-Sardine
Preserved Bloaters, Etc.

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins

and RED HERRINGS, in tins. "CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FISH

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

The Salt of the Earth.

WE KEEP IT: HIGHLY REFINED.

"CROWN" BRAND

Barrels containing 100 three lb. bags.

Barrels containing 40 seven lb. bags.

Barrels containing 60 five lb. bags.

This Salt is guaranteed to analyze as pure as, or purer than, any other salt on the market. We do not ask fancy prices. We handle this brand exclusively for Hamilton. Get the prices. Keep the best at the lowest cost.

W. H. Gillard & Co., Wholesalers only Hamilton, Canada.

JOHN MOUAT, Northwest Representative, WINNIPEG, MAN.

OUR HUSTLERS

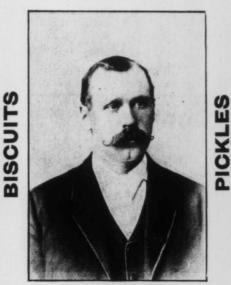
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IN 4 LOTS.

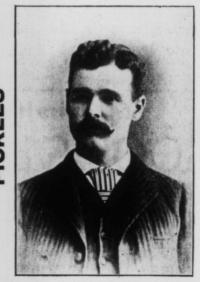
CONFECTIONERY



L. R. TREWILLIGAR



GEO. GARBUTT



I. W. CARROLI

AFFABILITY AND COURTEOUSNESS are their characteristics. Get acquainted with them—they will do you good.

Wm. Paterson & Son, - Brantford, Ont.

NANIAN LIROCER

Vol. VIII.

TORONTO AND MONTREAL, MARCH 16, 1894

J. B. McLEAN, President.

THE J. B. McLEAN PUBLISHING COMPANY

FINE MAGAZINE PRINTERS

AND

TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 10 Front St. E. MONTREAL OFFICE: 146 St. James St. E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building. Roy V. Somerville, Manager.

EUROPEAN BRANCH: Canadlan Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

Questions relating to the sale of patent medicines by those other than qualified pharmaceutists are likely to be again aired during the present session of the Ontario Legislature. In fact, already the ball has been set rolling. Last session, it will be remembered, the Pharmaceutical Society succeeded in getting a bill through the Houseto prevent others than druggists from selling patent medicines which might contain poisonous substances. This bill was to go into effect after July, 1894. The ostensible object of the bill was the protection of the public health; the real, to deprive general storekeepers and others, who have been selling simple proprietary medicines for a generation or two, of the further right to do so. The pharmaceutists in Great Britain got a similar law passed some years ago, and the use they made of it was to inaugurate a system of factious persecution against grocers and others selling patent medicines which, upon analysis, were found to contain the slightest percentage of poison of any kind. Ot course this meant that everyone selling proprietary medicines were liable at any moment to be summoned before a magistrate, for poison, to a more or less extent, is found in all medicines, and foods, too, for that matter. Eventually the English storekeepers formed

a defence association; and in one of the cases which they appealed the judge quashed the conviction, holding that in order to prove an infraction of the law it was necessary for the prosecution to show that there was sufficient poison present to prove dangerous. This deprived the pharmaceutists of their strongest point, and the point, too, with which they hoped to drive grocers out of the business of handling proprietary medicines. Of a similar nature was the object of the Canadian Pharmaceutists believed to be; and a fearthat such was the case has led one member of the Ontario Legislature-Mr. Balfour -to introduce a bill extending indefinitely the time when storekeepers shall cease to sell proprietary medicines containing poisonous ingredients. The bill has been read a second time, and referred to a special committee for consideration. It now behooves storekeepers throughout the province to exercise what influence they may have with their respective representatives in the local House to urge them to assist Mr. Balfour in the attainment of his object. What is done will have to be done quickly, for the druggists won't be idle, that is sure.

Another combine scheme is being hatched in the United States. The importers and growers of West Indian and Central American fruits are the parties to it, and the proposition is to fix the price to be paid for bananas, cocoanuts, oranges, and other tropical fruits at the point of shipment, as well as the selling price at the ports of arrival in the United States. Even the cost of carrying the fruit to the seaboard is to be regulated. The consummation of this idea is expected to result in the effectual destruction of all competition. Unfortunately for the promoters of the scheme much opposition to it is beginning to brew, and some

* * *

of the leading importers on the Atlantic ports say they will have nothing to do with it. Nature, too, does not seem to be a party to the compact, and if Nature is not with them she is against them. There is no doubt about that.

The New England Grocer is one of the leading grocery papers in the United States. It is also an advocate of the annexation of Canada. It was probably in pursuance of its policy in this respect that it, on March and last, annexed an editorial from THE CANADIAN GROCER, omitting to acquaint its readers with the fact that the article was the product of the editor's scissors and not of his

Early closing will soon be a ripe subject for discussion again. The sun is breaking up the icy coverings of the streams, rivers, and lakes, is melting away the earth's mantle of snow, is coaxing the blades of grass and buds of the trees out from their hiding places, and is creating anew within the breasts of the merchants and their clerks a desire for shorter business hours, whereby they may have opportunity to enjoy the sun's invigorating rays and drink deep draughts of pure, refreshing air. A number of the cities and towns in the Dominion have already decided on earlier hours for closing. In Toronto nothing has, so far, been attempted in the premises. Last year big efforts were made to secure the desideratum, but the failures were proportionately as great. The efforts, it will be remembered, were centred on securing a Wednesday half holiday, but, with an exception here and there, those who signed the agreement in compliance therewith, broke it after the first or second week of its operation. The few who did keep it through the summer months were satisfied, for while they had shorter hours of labor

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they, as far as known, experienced no falling off in business. But it is obvious that the time is not yet ripe for a Wednesday halfday closing. Those who have hitherto been warm advocates of it realize this. The thing that now seems the most feasible is to close early every evening in the week, except Saturday, to shorten which most people consider too radical altogether.

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The steps leading to reforms are often many, and this the advocates of early closing long ago discovered. It is obvious then, judging from the present outlook, that the time when business hours shall be curtailed to the desired number is yet some distance off. What, therefore, seems best to do in the premises is to endeavor for the retail trade to fix upon an hour for closing that will be most acceptable to the majority of business men, even if it is nine o'clock. That would be better than seven o'clock with only a few observing it; and then it would be educating the merchants along the early closing lines, something which now seems badly needed. Then, by-and-bye, they would get down to seven or even six o'clock. We would, however, suggest eight o'clock as the hour at which the trade agree to close every night except Saturday. After a year's experience in this way we fancy there would not be much difficulty in getting another hour knocked off.

Notwithstanding the great risk of discovery to the small chance there is of escaping detection, there are people who will persist in tampering with the Customs. A case in point has just been unearthed. It seems that a New York firm named Pitt & Scott has been in the habit of bringing goods into that port from Europe in bond, removing the contents, and then filling the packages with anything to hand, and shipping them to fictitious firms in Canada. Several of these packages found their way to Montreal and Quebec. In fact, no less than 68 are known to have arrived in the former city. The packages which arrived at Montreal were found on examination to contain cheap furniture, earthenware, etc., while those consigned to Quebec contained nothing but old papers and bricks. The frauds so far discovered amount to many thousands of dollars. The manager of the offending New York firm has been arrested and held in \$25,000 bonds, while two of the employees have fled to Europe.

UNJUST COMPROMISES.

IDE is the difference between the protection accorded society against those who would undermine it and that enjoyed by business men against those who would undermine their interests.

This fact is demonstrated particularly in regard to settlements granted insolvents.

Men go into business with little or no capital, little or no experience, or little or no principle. Of the three classes the last named is the most to be deplored. Having no principle, they care not how they serve their creditors, their fellow business men, or their customers. Self is their whole concern, Self they work for and Self they sell for. A fair proportion of the patronage of a community is beneath their dignity. They want the earth and the fulness thereof. In pursuance of this object they cut and slash prices right and left. What matters it to them if every article in stock is sold below cost, so long as customers are attracted from other stores to theirs.

Sometimes cormorants overtax their swallowing capacity; and business men who attempt to bite off more trade than they can chew often do likewise. We are having instances of this almost every day. Then when the creditors foregather and confer they too often remove the impediment which has for the time being placed the insolvent hors de combat, and then let him loose to again resume his favorite pastime of swallowing up his own profits as well as those of his competitors, until he again gets choked, when probably relief is again given.

To grant such men extensions or compositions is unjust, to their immediate competitors in particular and to the trade in general. The creditors themselves realize this. "But what is a fellow to do? If we sell the estate we won't get anything scarcely, while if we give him a settlement we stand a chance to get, say, 25 cents on the dollar. Then we'll get his custom in the future, and thus be able to even up a little on him. But, of course, we'll have to keep him down a little closer than we have hitherto done." And then, you know, we'll have to do what the other creditors do." This is in effect the way they argue, and this is the method whereby the pricks of their conscience are

The harm that they are doing those of their customers who pay one hundred cents on the dollar seems not to concern them at

all. At least, if it does, there is no fruit to show it. "By their fruits ye shall know them."

When leniency is shown a merchant who is the victim of adverse circumstances—who has shown average ability, industry, honesty of purpose, but in spite of all has failed—nobody but the most selfish of men would take umbrage. But when it comes to the systematic cutter, the incapable, the indolent or the dishonest, a line should be drawn. To draw the line, however, often requires courage.

Among the list of creditors there are usually to be found some who are disinclined to grant the desired extension or compromise, but who, unless they see that the current of opinion runs parallel with their own, fail to take the stand which they feel to be the right one. In other words, they go with the majority.

The Insolvency bill, which the Minister of Finance proposes introducing at the ensuing session of the Dominion Parliament, contains a clause which is a step in the direction of remedying this evil; as there will be then, provided the measure becomes law, no getting clear on the payment of a nominal amount on the dollar.

The bill stipulates that in no case shall any proposition providing for a discharge of a debtor on payment of a composition be entertained unless it provides for the payment in full within three months from the confirmation thereof of all costs, charges and disbursements in connection with proceedings under the act then remaining unpaid; all privileged claims; and for the payment within one year from the date of such confirmation of at least 25 per cent. of the unsecured claims of all legitimate creditors. Then, even after the creditors have decided to grant a discharge, it must be confirmed by the court before made binding. Furthermore, it devolves upon the debtor to show that no creditor was induced through monetary considerations to sign for his discharge. If it is shown that the creditor is guilty of any fraud, recklessness in business, extravagant in endorsing for others after having good reasons to know he was insolvent, he is not entitled to a discharge, and the court may order the suspension of the discharge for a period not exceeding five years. Even at the expiry of that period the dishonest man will be precluded from securing a dis-

With such a law as this it will be easier for the creditor to develop the back bone necessary to refuse a settlement to an insolvent unworthy of it, while he who is worthy will have no more difficulty than at present in securing the desideratum.

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THE DECLINE IN EGGS.

HE abnormally mild weather of the past fortnight or three weeks and the exceptionally heavy receipts of western limed eggs has proved disastrous to holders of eggs in Montreal, who have made some very heavy losses. During the winter months the market ruled firm and there was no pressure of stock. These comparatively high prices induced country holders to hold back their offerings, and the warm, mild weather coming on so suddenly has led to a regular downpour of limed stock from Ontario on the Montreal market. Under this heavy load it has continued to sag off, and with constantly increasing receipts of fresh boiling stock becoming a leading factor as the season advances, the prospects for a clearance of the limed stock, except at a further decline, are not bright. Another depressing influence has been the very inferior quality of a large proportion of the offerings of western limed. There were cases in Montreal last week where out of lots of thirty dozen or so only from two to three dozen sound eggs would be found. Of course, these were exceptional ones, but the fact of such a big percentage of unsound eggs being found in individual lots is an indication that the average in this connection must be pretty high. In fact, in many cases the shrinkage has entailed such losses in the cases of individual operators in Montreal that their purchases will not net them 3c. per dozen. Of course, this marked weakness of western limed has affected other grades, and they have declined more in sympathy than any other reason. In the past fortnight or so the average decline in the market for all grades has been about 3c. In this connection a striking point has been the stubbornness of the retailers to recognize the fact. Although fresh eggs have been wholesaling at 17 to 18c. a dozen for over three weeks, they have been charging the householders the extortionate price of 25 to 26c. a dozen. Indeed, it is quite probable that they would have been doing so yet had it not been for the action of a leading St. Paul street jobbing firm, which advertised in the daily papers the price consumers should pay for eggs, and he fact led to a strong protest. This has

had some effect, but even at present householders are paying proportionately more for their eggs than the condition of the market warrants.

IMPURE TEAS.

N consequence of some reports regarding the importation of low grade green teas at Montreal, the facts of which the GRO-CER referred to over a month ago, the Ottawa papers have been interviewing the Custom's authorities at the capital. Some remarks made by the Acting Commissioner of Customs about the matter may be interesting to the trade, who will be able to say whether they are correct or not. The Acting Commissioner stated that it was quite true impure teas had been imported into Canada, "but," he added, "the inference that there is no protection to the public in this respect is scarcely correct. Only the other day samples of a consignment of cheap teas imported at Montreal were forwarded to this department by the Customs officials there. We had them analyzed by Mr. McFarlane. The test proved that there was gross adulteration or impurity, and as a result this entry of one of the very brands mentioned in the telegram as objectionable was prohibited." Mr. Watters said it was true we had no "tea inspector" in Canada, but he explained that the importation of impure articles of food and drink was prevented in another way. Every Custom House officer is supposed to be guided by the invoice prices of such articles in forming his judgment of what are likely to be adulterated goods, and where he finds the price so low as to cause suspicion as to the genuineness of the article, he is directed to send to the department a sample of the article in question, in order that its purity may be tested, as the department is anxious to protect the conscientious dealer against unfair competition with slaughtered goods of a deleterious quality. Another recent case in which the Customs law operated against the importation of what are considered impure articles of food, was cited by Mr. Watters. It was that of a consignment of oleomargarine, which was landed at Sault Ste. Marie. The Canadian Customs officer reported the case, and was directed by the department here to refuse entry of the goods, as the law prohibits the importation of oleomargarine or other substitutes for, or imitations of,

The Grocer's Prize Competition

THE TALK OF THE TRADE EVERYWHERE.

THE GROCER has decided to offer prizes for essays on the subject of

BUYING, HANDLING, AND SELLING OF TEAS.

The competition will close on APRIL 13, next. For first prize we will give \$20, second prize \$10, and third prize \$5.

The rules of the competition shall be as follows:

- Competitors must be devoting their whole time to the retail grocery trade, either as proprietors or clerks.
- No essay must exceed 2.500 words nor be less than 1,500. Neatness will not be regarded, beyond the point that the essay must be readable, and the paper written on one side only. The sheets must be fastened together and numbered.
- 3. The essay must be original.
- 48 Each essay must be signed by a nom de plume, and both the proper name and the nom de plume of the writer written on a slip and placed in a sealed 6nvelope, which envelope must be addressed, The Canadian Grocer, to Front street east, Toronto, and across the corner have the words "nom de plume." This envelope must be enclosed in another, so that no post mark will appear upon the former.
- All essays must be sent in to this office not later than April 13, and awards will be announced as soon after as possible, and the prize essays will then be published in order.
- As the competition is to encourage thought among merchants and clerks, professional writers will be excluded.
- The judging will be done by disinterested merchants.
 The names of these merchants will be announced at the same time as the award.
- Additional prizes—The five essayists who rank in order after the prize men shall each receive The Canadian Groces for one year. This will make eight prizes in all,
- All prize essays shall be the exclusive property of THE GROCER.

THE GROCER has received several inquiries as to whether the competition is open to such men as tea experts, wholesalers, and their clerks. It is not; and in order to set the matter at rest we have revised clause I of the rules governing the competition.

There is a good deal of complaint against anumber of pedlars who are traveling through the province of Quebec and underselling retailers. It is proposed to put a tax of \$50 on each of them.

EXPRESSION RE COMPROMISES.

HAT this association views with regret the large amount of credit given by wholesale firms to some houses which have recently got into financial difficulties and would ask the wholesale houses seriously to consider the effects of such methods of business on the merchants of this city who are striving to do a fair and paying-its-way business.

This was a resolution that was submitted by a committee of the Toronto Retail Grocers' Association at the regular meeting of the association held Monday night last, and unanimously adopted

The cause which led to the drafting of the resolution was the reading of an anonymous letter regarding a recent heavy failure in the local retail grocery trade. The discussion which ensued was animated. "I think we should watch the wholesalers who have been so free in giving this man credit and deal with them accordingly," said one member amid applause. "I shall look after them pretty closely," and again there were many "hear, hears."

The meeting was held at St. George's Hall, the new quarters of the association. President R. A. Donald occupied the chair, and there was a good attendance.

The new quarters consist of a compact, well-lighted and well-ventilated hall on the ground floor, with an anteroom adjoining. The rent, as stated by the president, is \$30 per year, payable in advance.

These new members were elected: W. A. Pink, 298 College street; James Poole, Brock avenue.

The president suggested that nominations be made for the election of recording and corresponding secretaries, as decided at the last meeting.

Some discussion ensued on the necessity of the two officers, and eventually, on the motion of Robert Mills, it was decided to appoint an honorary secretary, whose duty it shall be to attend to both the correspondence and to the records of the meetings.

Robert Mills was unanimously elected honorary secretary in spite of his protests to the contrary.

President Donald reported that the committee re tobacco and cigar licenses had waited upon the mayor and property committee, but definite action had been deferred till Thursday, when another meeting of the property committee would be held. He said he had hopes of the licenses being done away with after next year.

Mr. Gibson said he did not think so. "I find," he said, "that there is considerable opposition to the proposition, and I am afraid that if the aldermen of each division have not been seen we shall get left."

President Donald ventured the information that it was proposed to get up an elaborate dead-beat list, which would afterwards be put into book form. He urged the members to furnish the secretary with the names and addresses of delinquents on their books.

The following letter addressed to President Donald, was read:

DEAR SIR,—I have to hand your letter of 13th inst., with enclosed copy of resolution attached which was adopted by your association praying that a statute be enacted requiring all vegetables to be sold by weight, only except such as are sold by correct count, and that standards be published for measure in respect of fruit baskets, large fruits such as peaches, pears, plums, or other fruits, and for small baskets or boxes for strawberries, raspberries, etc., that each class be uniform in size, and that no deviation therefrom be allowed, except in foreign fruit, which at the purchaser's option must be sold by weight. I shall submit this matter to the department of Inland Revenue.

With reference to arranging a system for the garnisheeing of the salaries of civil servants, I think that matter can be arranged under present laws, as you may remember noticing in the newspapers some time ago a decision given in the city of Ottawa by Judge Ross requiring one of the civil servants here to pay a certain amount of his salary each month or go to gaol. The difficulties in garnisheeing are so many that legislation would be a very different thing. Moreover, from this decision of the judge, it would not appear to be necessary.

Faithfully yours,

N. CLARKE WALLACE.

A letter was also read from Attorney-General Mowat's secretary, stating that the question of garnishees would be submitted to the council for consideration.

F. S. Roberts delivered a short address on the "History of Tea." He traced the early history of tea, and referred to the peculiarities attending its first introduction into Europe. The consumption of tea in Canada, he said, was three pounds per head, compared with one pound per head in the United States. Continuing, he said that in Canada at first tea was sold by grocers only, but they charged such high prices that competition eventually sprang up in the shape of gift stores. This evil was, however, being gradually overcome, but now another was springing up in the shape of the competition of the department stores.

"One thing is now certain," he said; "and that is, we will in future have to be satisfied with small profits on teas."

President Donald: Do you think people will stick to Indians? They seem popular just now.

Mr. Roberts: I can't say.

D. W. Clark: Do you think China teas will eventually go out of the market?

Mr. Roberts: I do not. There is something about China tea which is not to be found in Indians or Ceylons. There was nothing like a good Moning before Indians came in, and it still continues to hold its place. The fact is, the public taste is ever changing. The people now favored one thing and then another, not really seeming to know what they wanted. I think teas should be blended.

President Donald: Do you find the consumption of Young Hysons falling off much? Mr. Roberts: No, not to any great extent.

A member: Do you believe in handling package teas?

Mr. Roberts: I do not believe in them at all. I prefer teas being handled in bulk.

Another member: Have not the handling of package teas been the means of introducing Indians on this market?

Mr. Roberts said he thought so.

President Donald suggested that the April meeting partake of a free-and-easy. This, on motion of A. R. Williamson, seconded by H. Tolchard, was concurred in.

The association adjourned at 10.30.

UNSPEAKABLE MEANNESS.

NE of the facts that drives naturally optimistic souls into pessimism is that while many men and women create misery from want of thought, many more seize the opportunity to shirk responsibility. Poverty is fashionable, therefore A, who can pay his debts, refuses because B can't. "I want to pay my bill," said a citizen of Washington recently to a prominent livery stable keeper.

"You are the most welcome sight my eyes have beheld for many a day," replied the unhappy creditor. "Do you see all those horses? Well, they belong to men who are as well off as ever. They receive the same salaries with unfailing regularity that they have always received, and yet they make the present panic an excuse to keep me out of my just dues. I don't want to lose their custom, hoping they'll pay some time, but I have to pay for their horses' feed just the same, and my employees must have their wages every Saturday night or what will become of their families?"

What excuse can these robbers make to their consciences or their God? With such examples, with national honesty apparently at a discount, is it strange that smaller folk on salaries ignore their obligations through fear of being left without work by sudden discharge?

Truly the world is out of joint. Unless "Christians" who have set it wrong conspire to set it right by actually living their religion, bad as are present conditions, the worst remains behind.—Kate Field's Washington.

ESTABLISHED 1850.

"It is only by introducing some new line that you can increase your sales."

Put up very artistically in one dozen boxes.

Any merchant displaying one box of each in the corner of a show case or counter with the illustrated cards makes a good attraction in his store, and he will be surprised at the increase of the daily sales.

Try a sample box of each.
They retail at 25 cts. per bottle.
Send us an order by first mail.

JAMES A. SKINNER & CO

You Want to Increase Your Trade

So do we. We do not pretend to sell **TEAS** below cost, but give you the best goods at living profits. Ours may be a "little higher" in price, **BUT** we do not hesitate to guarantee quality. There is no satisfaction in selling **TRASH.**

LUCAS, STEELE & BRISTOL, - HAMILTON.

LeRoy Mills

Extra Refined Salt

3, 5, 7, 14 lb. bags, full weight.

We strongly recommend this article to the trade.

Lovejoy's

Breakfast Flakes

Cases, 3 dozen packages, \$4.00.

Cherry's Irish Mustard

Absolutely Pure.

BALFOUR & CO. Wholesale Grocers, Hamilton.



JAMES TURNER & GO.

HAMILTON.

Ask your Grocer for this

The Best Coffee in the Market

THE COFFEE FOR

Private Families

Lumbermen

Hunters

and Miners

Pour on Boiling Water, and it is ready for use.



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TRADE CHAT.

A. GARRETT, grocer, corner
Waterloo and Oxford streets,
London, has received \$1.10 conscience money through the post.

There is talk of the establishment of a pork packing establishment in Harriston.

It is reported that Atkinson & Co., grain merchants, will build an elevator at High Bluff, Man., during the coming summer.

M. Moore, jr., has been engaged as processor and manager of the Burford Canning Factory, and will commence his duties shortly.

Huston & Co. will shortly remove to their new store, opposite the McKellar House. They intend opening out a stock of groceries, boots and shoes.

George E. Tuckett, of Hamilton, and A. McKay, M.P., saw the Comptroller of Inland Revenue last week respecting the excise duties on tobacco.

The Hamilton Hotelkeepers' Association are taking steps to quash the by-law reducing the number of tavern licenses. The matter was referred to a committee.

The members of the Hotelkeepers' Protective Association of North and South Wentworth and Halton county will meet in Hamilton shortly to prepare for the provincial convention of the association. It is said a deputation will be appointed to wait upon

Sir Oliver Mowat and ask him to abolish the Saturday evening prohibitory law.

The Toronto Board of Trade has appointed a committee to convey to Premier Mowat its appreciation of his efforts in introducing a bill extending the principle of arbitration.

F. R. Robinson, New Westminster, will ship 900 pounds of ham and bacon by the next boat to Japan. He expects hereafter to ship a consignment every two weeks.

Schultz & Hansen intend moving their store from Plum Coulee to Winkler. The Winkler branch will be under the management of Mr. Hansen.—Free Press, Winnipeg.

The Hamilton Retail Grocers' Association have concurred in the petition to Parliament that the wages of civil servants shall be garnished for debt, like the ordinary run of people.

"The first maple sugar of the season has appeared," says Le Courrier de St. Hyacinthe. "The Blanchard family, of St. Hyacinthe, has for years past made the first sugar every spring. This year, on the third of March, Louis Blanchard made the first cake."

The Edmonton Bulletin reports that the H.B. Company is shipping a large quantity of freight to the Landing to go north on the Athabasca steamer as soon as navigation opens. The rate paid is a cent a pound,

and the distance about ninety miles. Roads are good just now, and teams take about 3,000 pounds at a load.

Counterfeit Canadian 5-cent pieces have made their appearance in Victoria, and there are apparently a good many in circulation, reports the Colonist. They are a fair imitation, but are easily detected, as they are made of lead or some soft alloy.

Mr. Plummer, collector of Customs at Sault Ste. Marie, has sent to the department at Ottawa samples of a commodity entered at his port as butter, in regard to the genuineness of which he had his suspicions. Analysis has shown that Mr. Plummer's surmises were correct, the article proving to be oleomargarine, the importation of which is prohibited by the act introduced by Mr. Taylor, M.P.

J. T. V. May and Fred. Chapman have entered into partnership, and intend opening a general grocery and flour and feed business in the store recently occupied by Mr. Bruce in the Wilson block. They will carry a full stock of groceries, provisions, glassware, etc., and in the summer time will have an ice-cream parlor in connection. The new firm expect to open out in about ten days.—Gleaner, Cannington.

A good deal of interest has been aroused in rural sections in regard to the bill introduced by Dr. Barr to amend the act preventing the sale by hawkers of dry goods,

GOOD HEALTH



GOOD SOAP

The connection between good health and good soap is very close. People who keep themselves and their surroundings clean will live longer and happier than those who are negligent in this respect.

SOAP



were the only soap in the world, and everyone used it freely, half of the doctors would go out of business. It is death on dirt and grease, yet, being chemically pure, it cannot injure either delicate skin or fabric.

Diamond Crystal Salt

The best for dairy and table use.

H. P. ECKARDT & CO.

Wholesale Agents Diamond Grystal Salt.

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This cut shows the shape of



SWEET HOME SOAP.

The quality is unsurpassed. The price is unequalled. The demand is increasing.

London Soap Co.

LONDON, ONT.



Rolled Oats Rolled Wheat



Don't

decrease your trade in these staple lines of Breakfast Cereal Foods by selling your customers Imported Goods at high prices.

Canadian Mills are making a quality of Rolled Oats and Wheat not surpassed in any country in the world.

You can increase your trade by selling our goods. They are uniform in quality and superior to imported meals. They are less expensive. They will give satisfaction and demand is increasing. You can be selling our goods when your neighbor's stock of imported cereals is getting musty on the shelf.

Write us for prices.

Mail Orders receive prompt attention.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The largest and most complete BRBAKFAST CEREAL FOOD MILLS in the Dominion

The



"Royal Dutch" COCOA



is the Best

No amount of malicious and untruthful advertising can convince Connoisseurs to the contrary.

It is guaranteed absolutely PURE, It is a great invigorator, It requires no boiling,

It is easy of digestion,

It is a most delicious drink—and, gentlemen,

It Pays you a good profit.--Try It.



Without a Peer in its line

Chase & Sanborn's Pure "Seal" brand Coffees are great favorites with all merchants and lovers of "the golden berry of the East."—Do you handle them? If not, try a 25-lb. tin. Send for PRICE LIST.

EBY, BLAIN & CO., Wholesale Toronto, Ont.



T IS NOT necessary to go to the "States" for your washing powders. The PEERLESS WASHING COMPOUND is the best on earth. We are satisfied as to that, and have thousands of testimonials from ladies who say that it makes wash-day the most pleasant day of the week, and house-cleaning

time simply a picnic for both husband and wife. It will pay **YOU** to sell it. Every package guaranteed.

PURE GOLD MANFG. CO. TORONTO.

clocks and spectacles. The present act prohibits the sale by agents in towns, villages and counties of the articles enumerated, but it has been found in the past that parties have evaded its provisions by swearing that they were the owners in the firm and not agents. Dr. Barr now proposes to extend the scope of the act to owners as well as agents, and to add photographs to the articles mentioned in the act. The bill is regarded with favor in the country districts.—Empire.

Some person entered the grocery store of A. L. Vanstone, Brantford, the other night, by means of a rear window. Four panes of glass were carefully cut out and the window sash removed. The cash register was removed from its place behind the counter, taken out in the back part of the store and smashed open, but there was not anything in it, and the burglar must have been greatly disappointed. About \$3 in cash was found in a dish in the office, and also about the same amount in coppers, both sums being taken. Besides this the only goods missed were a few plugs of chewing tobacco.

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EXPLANATION RE CANNED GOODS.

THE Selling Committee of the Canadian Packers' Association take exception to some of THE GROCER'S statements in last issue re the scheme inaugurated for the sale of canned goods.

The members deny, in the first place, that each member of the association is compelled to sign a bond. "It is an agreement," said one of the members, "which is abso-

lutely binding to all in their mutual in-

In regard to the assertion that the wholesale trade does not believe the success of the scheme possible, the committee claim that the jobbers endorsed the scheme before it was finally consummated. "We maintain," say the committee, "that our scheme is (1) in the interest of the canners, (2) in the interest of the wholesalers, (3) in the interest of the retailers, and (4) in the interest of the consumers."

It is claimed, furthermore, that the pro rata plan for the sale of the goods of the different packers needs some explanation. In this particular THE GROCER said: "As a set-off to the tendency there naturally will be on the part of the trade to buy more largely of the better-known brands, the product of the respective packers will be sold pro rata of the pack. For instance, if a wholesaler were to order, say, 500 cases of A's goods, he will be compelled to take just that proportion of it that complies with this stipulation, or else have the order filled with 300 of A's and 200 of B's, or as the case may be."

"Now, as a matter of fact," said a member of the committee, "the goods are sold just as the people want them, and just as long as we have them to offer, but yet, although there may be none of a certain pack to offer, yet it may be in stock. This is, however, practically what we have always done, and the merch-

ant will therefore be in the same position as he was before. The brokers in the different parts of the country will be given so much of each pack to sell, so that each packer's goods will be distributed all over the Dominion. No packer wants to get all his goods placed in any one city or in the hands of any one wholesaler."

The broker at Winnipeg is Mr. Greenwood, and not Mr. Dingman, as first stated, and W. H. Whitesides has been appointed traveling agent in the cities not represented by brokers.

THE GROCER is authorized by the committee to state that the pack this season is much lower than last season, and below the average of the past seven years.

GENTLEMEN:

The time is at hand when you should

STOCK WITH BULK EXTRACTS . .

Our supply for Summer is now ready, and we will honor any commands sent direct, or through our travelers. Yours very truly,

THE

SNOW DRIFT CO.

BRANTFORD

PERSONAL MENTION.

LBERT FRENCH, who represents the Pure Gold Manufacturing Co. in Manitoba, Northwest Territories, and British Columbia, is in Toronto this week.

Mrs. Wiley, of Wiley & Co., Gravenhurst, is visiting at Webbwood, on the Soo branch of the C. P. R.

Mr. Nairn, of the Aylmer Canning Co. is in Toronto attending the Grand Council of the Order of Chosen Friends.

John Blauchett, of North Bay, was in Toronto this week. He reports that business is picking up, in consequence of increased railway traffic.

N. Irvine, who takes the Wiarton and Southampton branches for Lucas, Steele & Bristol, has made many friends amongst the merchants in that section.

Chris. Moore, of Orillia, who is retiring from business, has sold out to B Grennan, of Aurora, who has taken possession. Mr. Grennan, it is understood, intends selling out his Aurora store.

W. Boulter, president of the Canadian Packers' Association, is in Toronto this week attending the convention of the Select Knights of Canada. Mr. Boulter holds the offices of deputy grand and grand trustee in the order.

S. M. O'Kell, managing director of the O'Kell Fruit Canning Company, of Victoria, B.C., is a guest at the Leland. He is on his return from a trip to London, Eng., where he disposed of 1,000 cases of British Columbia preserved fruit. His company have opened an office in the city.-Free Press, Winnipeg.

R. W. Gowanlock, one of Perkins, Ince & Co.'s travelers, has just returned from a six weeks' trip to Nassau, Bahamas, where he went in search of better health, which he was fortunate enough in finding. One of his favorite pastimes down there was climbing the cocoa-nut trees and pelting his friends with the fruit, a la monkey.

Mr. Hutchinson, of Hutchinson & Hill, Weston, was in Toronto, Tuesday. He says prospects for spring trade are good, and, to show his faith therein, placed an order for a large supply of tea.

TONGUE FRUIT.

BY OLDSTAGER.

THAT kind of tongue fruit are you bearing, young man-you behind the counter? What impression are you implanting in the breasts of the customers who come to buy from you? Are you leaving, by your chaste conversation, a conviction in their hearts that you are a straightforward and honorable young man? One upon whom they can rely; one who would not stoop to take an advantage of them, but whose word is true, and in whom they can have implicit faith? Do you, by your every word and act, show your fellowclerks that there is only one way to succeed, and that is the way of manliness and honesty? If you do, you are of more value than gold to the man who employs you, and you will bear fruit which will live, not only in this world, but in that which is to come. Such a man may have to work for a man who, as the saying goes, has no use for him, but the fault is in the employer, not in the man. There is something in the employer that is evil: but even in such a place, such a man will bear good fruit. The customers will trust him when they would not the employer. I know men in the city of Toronto to-day who were let go, not because there was any fault in them, but because every look of their honest face cut the unscrupulous employer deeper than a knife. Even if he lets you go, he will never forget that there is such a thing as an honest man. Therefore, bear good Tongue Fruit, young

LONDON GROCERS.

ONDON Retail Grocers' Association held their regular meeting on March 7, with the president in the chair. All the officers were present except the secretary, who was unavoidably absent from the city. The treasurer, C. J. Watt, was elected secretary pro tem. There was a fair representation of members present.

Four applications for membership were received, and, on motion, they were elected.

The president reported that petitions re civil service and Fruit and Vegetable Act had been prepared by the committee appointed for that purpose, and largely signed, and the same would be forwarded at an early date. Several members of Parliament had been interviewed, and they had promised to support the petition.

A communication from the Canadian Packing Co. was read and fully discussed, and a committee appointed to wait on them with a view to obtain a better understanding regarding trade relations.

A committee was also appointed to wait on the City Council in support of a petition of the fruit dealers re pedlars.

It was suggested that a clause be inserted in the order of business, viz.: Has any member any report to make or new names to add on delinquent list? The suggestion was concurred in.

A RUSH FOR "TOMATOES."

J. A. Clark, a Seaforth grocer, recently received a job lot of canned tomatoes and started to run them off at three cans for a quarter. Next day there was a regular rush for tomatoes, so much so that the c'erk was led to enquire of a customer what was going on in town that everyone was buying tomatoes. It ultimately turned out that, although the cans were labelled "tomatoes," they contained very fine peaches, worth about 35c. per can, instead of 81/3c. Mr. Clark has had a "tired feeling" ever since.

Y. Hyson and Japan leas

Send for samples and quotations.

-- KURMA --

THE TEA OF TEAS.

In 1/2 lb., 1 lb. Packages, and 5 lb. Tins.

DAVIDSON & HAY : 36 YONGE STREET

TORONTO

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Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers, TORONTO.

FAMOUS STAR BRAND

ORDER EARLY

F. W. FEARMAN. HAMILTON, ONT.

LION "L" BRAND



PURE GOODS.

JELLIES. VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Coronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto. Beet Sugar Factory at Berthierville, P.Q.

Elliott, Marr & Co.,

Importers of Teas

Wholesale Grocers.

LONDON. ONT. PERKINS, INCE & CO.

FULL LINES OF

Raisins Currants Figs and **Pure Spices**

AT LOWEST PRICES.

WHOLESALE GROCERS, Toronto.

Porto Rico, Barbadoes, New Orleans. Barrels and Halves.

Choice Quality. Low Prices.

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

Teas

Ceylon, Assam, Congou. Hyson, Japan.

J. W. LANG & CO.

59, 61, 63 Front St. East, TORONTO

(Ceylon Tea)

In t lb. and ½ lb. packages. Blended to suit all tastes.

GIVE IT A TRIAL

T. KINNEAR & CO.,

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

Our well-known brands

MOON CRESCENT TEAHOUSE SAILOR BOY

Send for samples and quotations.

41 and 43 Front St. East

We are offering some . .

EXTRA GOOD VALUES IN

Syrups and

Molasses

SMITH & KEIGHLEY

9 Front St. E., TORONTO.



The "Monsoon" Brands

INDIAN.

CEYLONS,

Finest Assam Pekoe
 Assam Broken Pekoe
 Ceylon Broken Pekoe
 Ceylon P. Souchong

In Cases of 60 1-lb., 120 1/2-lb. or 12 5-lb. packets. Cases can be assorted Indians and Ceylons. The Above Brands Give Universal Satisfaction and Suit all Tastes. We carry the largest and best assorted stock of Indian Teas in Canada. Write for samples and you

will be satisfied with the values we can give.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

CHRISTR JAMES & Co., LONDON, ENGLAN

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

Currants

IN GOOD ORDER AND CONDITION

In Barrels at 3c. per lb.

Cases at 31/4 c. per lb.

CROP 1892.

Our Best Value for Grocer or Consumer to-day is

JAPAN TEA DUST

AT SIX CENTS PER LB.

Send for Samples to . .

Lightbound, Ralston & Co.

WHOLESALE GROCERS,

MONTREAL.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, March 15, 1894. GROCERIES.

OMMERCIAL travelers report country roads almost impassable, and country merchants who have been in the city corroborate it. As a result, visits of farmers to the local stores are few and far between; and this, again, is reflected in a falling off in the wholesale trade. The only line showing anything approaching activity is canned goods, business in which is on the whole brisk and prices firm. This market is again getting bare in Rio coffee, and prices are somewhat firmer in New York. Sugar continues firm at the refineries, but business is light. Syrups are getting scarce. There is a fair movement in tea, and in Indians and Cevlons prices are firm. In dried fruits about the only feature is a firmer feeling in prunes, which are getting scarcer. A brisk trade is reported in green fruits, and Valencia and Florida oranges are firmer.

CANNED GOODS.

There is no material change to report. Tomatoes are going out freely, and prices are firm at 85c. The same may be said of corn. Peas are in good request at 80 to 85c. Packers' prices are unchanged. Canned fruits, jams and jellies are in more active request. Gallon apples are getting scarce, and it is reported that some fruits are forwarded to England. We quote as before: Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10; preserved apples, 3-lb. tins, \$1.40 to \$1.45; gallon apples, \$2.50. A good many orders have been received for salmon. Good stand brands are selling at \$1.20 to \$1.35 for talls, and \$1.50 to \$1.60 for flats; spring salmon can be obtained at 90c. in tall tins. The price of lobster still appears to interfere with the consumption, business in this line being quiet; prices are unchanged at \$1.70 to \$2 for talls and \$2.40 to \$2.80 for flats.

COFFEES.

There is a fair business doing, and the local market is pretty well sold out of Rio growths. The New York market is firmer on Rio coffee, and supplies of the good article are light. We quote, green, in bags, as follows: Rio,21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Business continues quiet and prices unchanged. We quote as follows: Brazil nuts, 13 to 15c. a pound; Sicily

shelled almonds, 28 to 32c. a pound; Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11½ to 12½c.; filberts, 9¾ to 10½c.; pecans, 13½ to 15c.; nuts, per bushel, hickory, \$2.

RICE.

Business continues fairly good and prices as before. We quote: Ordinary, 3% to 3%c.; Montreal Japan, 5 to 5%c.; imported Japan at 5% to 6%c.

SPICES.

Demand continues fair. Cloves are about one half cent dearer in New York and London, but there is no change here. We quote: Pure black pepper, 13 to 15c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGAR.

Demand for sugar continues light. The refiners are still strong in their views regarding values, but wholesalers, in order to induce trade, are cutting prices. Some assert that they do not pretend to ask more than 4%c. for granulated, while others again claim to be still firm at 4%c. We learn that travelers representing some of the Western houses were last week offering granulated freely at 4½c., the price they have to pay today in Montreal. Yellows range from 3% to 4¼c.

OUR SPECIAL SUGAR CABLES.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

Centrifuga	l. Muscovado	Beet-	
96*	for refining.	Mar.	May
s.d.	s. d.	s. d.	s. d.
Mar. 8 15 0	19 6	19 111	12 101
Mar. 9 15 0	12 6	13 0	18 111
Mar. 10 15 0	12 6	13 0	18 111
Mar. 18 15 0	12 6	13 07	13 0
Mar. 13 15 0	19 6	13 0	18 111
Mar 14 15 0	12 6	18 111	18 101

SYRUPS.

The position is strong on syrups, demand being good, and supplies of all kinds light. We quote: Dark, 20 to 25c.; medium, 25 to 28c.; bright, 30 to 35c.; very bright, 40 to 45c.

MOLASSES.

There is no material change, demand being fair and prices steady and unchanged, with New Orleans at 28 to 30c. in barrels, and 32 ½ to 34c. in half-barrels, being the most fancied.

TEA

Enquiry continues good for all kinds. Ruling prices are: Japans, 12½ to 20c.;

Ceylons and Indians, 20 to 30c.; China blacks and Young Hysons, 13½c. up.

Brokers report local market quiet during the past week. A few good transactions have taken place where buyers saw exceptionally good value. Chief business has been in low priced greens, China blacks, low to medium Japans, and Indians and Ceylons for price.

Latest mail advices from London state that the market there continues fairly steady for Ceylons at prices lately ruling. Indians, particularly teas with quality, are dearer. China Congous are dull and without alteration.

DRIED FRUIT.

Valencia raisins continue firm and in fair demand. Stocks are pretty well exhausted: no further supplies are likely to come from Denia, there being practically none there. A few layer Valencias arrived in New York Saturday, but the quantity was not sufficient to make any difference in the position of the market. We quote: Off-stalk, 41/4c.; fine off-stalk, 51/2c.; selected 6 to 61/4c.; layers, selected, 61/4 to 61/2c. Currants remain much as before, both in regard to business and to price. We quote: Provincials, 31/4 to 4c. in barrels and half barrels; Filiatras, 4 to 4 1/2 c. in barrels, and 4 1/4 to 4 1/4 c. in half barrels; Patras, 5 to 51/2c. in barrels, 51/4 to 5%c. in half brls., 4% to 6%c. in cases; Vostizzas, 61/2 to 71/2c. in cases, 61/4 to 71/4 c. in half cases; Panariti, 9 to 10c. There seems to be a good deal of dissatisfaction with reference to the proposed bill before the Greek legislature for controlling the quantity of this article available for food purposes. Advices received here state that so many difficulties present themselves in the carrying out of the proposed bill that it is feared that it will not pass. Prunes continue firm and in good demand. Trieste advices state that stocks are diminishing so rapidly that by the end of the month they will be exhausted if the demand continues as good as at present. On the local market prices are unchanged at 51/2 to 7c. Sultana raisins are quiet and unchanged at 61/2 to 71/2c. Figs quiet and unchanged at these quotations: Small boxes, 8 to 9c.; 5 lb. boxes, 40 to 50c.; 12 lb. boxes, \$1; 6-crown, 121/2c.; 7crown, 13½c.; natural figs, 4½ to 5½c. Dates quiet and unchanged at 5 to 51/2c.; selected Hallowee dates are quoted at 81/2

CHEESE AND BUTTER.

The improvement noted last week has been maintained. Surplus stocks seem to be pretty well worked off. Fresh butter from farmers' hands is a little dearer, and some jobbers are trying to get higher prices than those quoted for large rolls, but they do not

appear to be meeting with much success. There are not many choice dairy tribs offering and they are not much asked for by storekeepers, the latter seemingly being satisfied with fresh pound and large rolls. A little old creamery in tubs at 22c. is taking the place of dairy tubs to some extent. Creamery butter is quiet and unchanged. We quote jobbing prices: Dairy—Choice tubs, 18 to 20c.; medium tubs, 16 to 17c.; low grade, 14 to 16c.; large rolls, 18 to 20c.; pound rolls, 22 to 24c. Creamery—Tubs, 22c. for August and 25c. for October; pound prints, 25c.

Demand for cheese is good and prices are firm, at 111/4 to 12c., according to quality.

GREEN FRUITS.

Some improvement has developed during the week and a brisk trade is now being done. Demand for oranges is good and supplies are ample, but Valencia and Florida growths are firmer. A cable received Monday from Liverpool quoted Valencia oranges about 1s. 6d. higher than the week before. Florida oranges are getting scarcer. Messina oranges are on the market this week and they are quoted at \$2.50 to \$3. Lemons are firmer in New York, but here if anything they are easier, in part, no doubt, owing to the arrival on this market of the Palermo article. Demand here is improving. An increase in the consumption of bananas is apparent and prices remain as before. In Malaga grapes there is practically nothing doing. Cranberries are higher and scarce, and, on account of the sharp advance in New York, dealers would have to get \$10 per barrel for any of the Jersey article if they might now import. In apples, both the supply and the demand are light. Some shipments are being made this week both to Liverpool and to Chicago. We quote: Oranges-Floridas, \$2.50 to \$3.25; Valencias, \$4 to \$4.25; California navels, \$2.50 to \$3 per box; Messinas, \$2.50 to \$3; bitter oranges, \$3.50 to \$4. Lemons-Messinas, \$2.50 to \$3.50 for 300's, \$2.50 to \$3.50 for 360's; Palermos, \$2 50 to \$3. Bananas, \$1.25 to \$1.75; Malaga grapes, \$4 50 to \$5.50 per keg; pineapples, 20 to 300; cranberries, New Jersey, \$8 per barrel, and \$2.85 to \$3 per hox. Apples, good to choice, \$3 to \$5; second quality, \$2.25 to \$3. California dried fruit-Apricots, 16 to 17c. per lb.; peaches, 14c. per lb.; nectarines, ISC.

HOGS AND PROVISIONS.

Not many dressed hogs are coming in, and as winter packers have nearly completed operations for the season, there are not many wanted. The idea for choice weights is \$5,75 to \$5.80, and for such as are not desirable for packers \$5 to \$5.25 is the price. For provisions the demand has not yet really started. Lard is a little lower in price, and the same may be said of Canadian heavy mess and short cut.

BACON—Long clear, 8 to 8 1c.; smoked backs, 11c.; breakfast bacon, 12c.; rolls, 8 1 to 9c.

HAMS—11 to A1½c. for smoked, and at 10½c. for pickled.

LARD—Pure Canadian 9c. in tubs, 9½c. in pails and 9 to 9½c. in tierces. Compound, 7¾ to 8c.

BARREL PORK—Canadian heavy mess \$14.75 to \$15, Canadian short cut \$16 to \$17.75, shoulder mess \$13.50.

DRESSED MEATS—Beef fores, 5 to 5½c, hindquarters 7 to 9c., mutton 6 to 7c.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged at \$1.25 to \$1.30.

DRIED APPLES—Some small lots of fine stock have changed hands outside at \$5.60 per hundred pounds. Jobbers here are still quoting 6 to 6 ½ c.

EVAPORATED APPLES—Trade quiet and the feeling easy. We hear of a lot of 100 boxes changing hands at 9½c., but there is some dispute as to quality not being up to sample; 9c., delivered, was also bid but not taken; 10c. is about the idea for jobbing price.

EGGS—Pickled eggs are being cleaned out and the few remaining jobbers feel like holding for higher prices. Held fresh are slow of sale. New laid are in better supply and steady at 15½ to 16c.

POTATOES—Market dull and easy at 40 to 45c. on track; 50 to 55c. is asked out of store for small lots.

POULTRY—Quiet and unchanged. We quote: Turkeys, 8 to 9c.; geese, 6c.; chickens, 35 to 55c.; ducks, 50 to 70c.

HONEY — Quiet and unchanged. We quote: Extracted white in tins, 7 to 9c.; white in sections, 14 to 15c.; dark ditto, 9c.

ONIONS—Firmer and in fair demand, with supplies scarce. We quote: Spanish, \$1 per crate; Canadian, \$2.75 to \$3 co per brl.

MAPLE PRODUCTS—Quiet and unchanged. Syrup is quoted at 75c. per wine gallon tin, sugar at 9c. per lb.

HOPS—Market continues dull, with sales of '93's, inferior quality, at 10½c.; good range from 13½c. up. Package hops are quoted at 20 to 25c. per lb.

SEEDS.

The bulk of the grass and clover seeds have been marketed, and dealers are jobbing out small lots as follows: Red clover, \$6 to \$6.25 per bushel; alsike, \$4.50 to \$8.50, latter figure being for fancy reproducing seed; timothy, \$2.10 to \$2.80, outside price being for fancy unhulled seed. The market is active and prices steady.

FISH

Demand is dropping off for sea fish, but these is a good movement for lake fish. Manitoba white fish is in good supply, but the Port Arthur article is coming forward but slowly. There is no British Columbia and Restigouche salmon on the market. Blue black herring is easier. We quote: Skinned and boned codfish, 61/2c.; shore herring, \$4 per bbl.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring 4c.; frozen sea herring, \$1.00 to \$2.00; blue pickerel, 4 to 5c. lb.; yel. ditto, 7 to 8c. per lb.; salmon trout 71/2 c.; white fish, 7c.; oysters in bulk, \$1.15 for standard and \$1.65 to \$1.75 selected; ciscoes, \$1.35 per 100 for small, and \$2.25 for very large; salt mackerel in bulk, toc. per lb.; pike, 6 to 61/2c. per lb.; black bass, roc. per lb.; haddock and cod, 5½c. per lb; steak cod, 5 to 6c.; chicken halibut, 12c.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Much as before. Dealers are paying 3c. for No. 1, 2c. for No. 2, and are selling cured at 3½ to 3½ c.

SKINS-Quiet and unchanged at 8oc.

WOOL—Dull and unchanged. We quote: Supers, 18½ to 19c., and are selling at 20 to 20½c.; extras are unchanged at 23 to 24c. Merchantable fleece is slow; dealers are paying 17 to 18c., and sales are made at 19 to 19½c.

TALLOW—Market quiet. Dealers are paying 5 to 5 1/4 c. for rendered and asking 6c.; rough, 2c.

PETROLEUM.

On the Toronto market the demand is easing off for burning oils, while that for lubricating is increasing. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—



JOHN HAWLEY, Provisions and Commission 88 FRONT ST. EAST.

Fresh Eggs sell at 16c. Pickled or Held Eggs, 7c. Large Rolls, 18 to 19c. Dairy Tub, 19 to 20c.

We charge five per cent., and prompt returns by registered letter.

Established 1870.

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Egg Trade a Specialty

WHITE & CO.

70 Colborne Toronto.

General Fruit and Produce Commission Merchants.

Write us for Quotations.

Consignments Solicited. Tel. 867.

ESTABLISHED 1874.

JAMES E. BAILLIE PORK PACKER

AND WHOLESALE PROVISION MERCHANT 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese. Cold Storage for Butter and Eggs. Country Consignments Solicited. Prompt Returns Made.

RUTHERFORD & HARRISON.

Wholesale Produce & Commission Merchants

76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN Butter, Eggs, Cheese, Poultry, Lard, Cottolene, Dried Apples, Honey, Hams, Bacon, etc.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignment

CLEMES BROS.

TORONTO.

UNSOLICITED TESTIMONIAL.

FEB. 12, 1894.

DEAR SIRS:

Please allow us to tender our sincere thanks for QUALITY of goods we have already had from you, and for the prompt manner in which you have sent same, which we highly appreciate.

Yours truly,

CLEMES BROS.

Wholesale Fruit and Commission,

TORONTO.

Canadian, 12 to 12 1/2 c. : carbon safety, 15 1/2 to 16c.; American water white, 18 to 19c.; photogene 20c.

The Petrolea Advertiser, in its weekly report, says: Crude oil \$1 per brl. Refined, 6¼ to 6½c. in bulk, or 9 to 9¼c. in barrels in car lots f.o.b. here. There is no change in prices to report since last issue and crude remains firm.

MARKET NOTES.

Tapioca is about 6d. per cwt. cheaper.

H. P. Eckardt & Co. are offering barrels No. 1 split herrings at \$3.75.

Perkins, Ince & Co. are offering a special line of Hallowee dates.

Smith & Keighley report large sales of B. C. salt water salmon.

Smith & Keighley have just received a carload of sulphur from Europe.

Cloves are reported by Ramsay & Aitkins 1/2c. higher in New York and London.

Eby, Blain & Co., report the receipt of a good many orders for their blended teas.

Dawson & Co. have received this week a car of Palermo lemons and a car of Messina oranges.

S. K. Moyer are in receipt of a car of sea herring. The stock is fine, being 70 lbs. to the 100.

An invoice of Roberts' jellies is to hand with Lucas, Steele & Bristol. The goods are expected in stock in about a week.

Davidson & Hay have a shipment of Indian and Ceylon teas arriving in about ten days.

Eby, Blain & Co. have to hand another lot of Vostizza, Patras and fine Filiatra currants. There are, all told, three carloads.

R. Beasley, manufacturer of chocolates, etc., formerly of No. 2 St. Enoch street, has formed a partnership with a brother. The

JAMES GOODALL Produce Commission Merchant GRAIN, SEED, Etc.

84 Front Street East, Toronto.

New Crop Clover Seeds and Grasses All kinds. Only to the Trade. PROMPT ATTENTION

D. GUNN. FLAVELLE & CO. PORK PACKERS

PROVISION AND COMMISSION MERCHANTS

Manufacturers of

"Maple Leaf" Brand Sugar Cured Meats and Lard

Consignments Solicited.

POTATOES.

We are always open to buy or sell car lots of potatoes.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants. Correspondence Solicited

J. Hunter White

Manufacturers' Agent, Broker and Commission Merchant

Correspondence solicited. References by permission Bank of New Brunswick, Merritt Bros. & Co. Geo. Robertson, Esq.

61 Dock St., ST. JOHN, N. B.

Winnipeg Produce and Commission Co. Ltd. WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

W. M. BOWIE 44 Front St. E.,

Grocery Broker.

Agent for Armour Packing Co., Kansas City, U.S.A.
Canned Meats, etc. W. Strachan & Co., Montreal, Soap Manufacturers.

AURENCE GIBB

Provision Merchant, 83 COLBORNE STREET, - TORONTO

Allkinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED. Good Prices paid for Good Dairy Butter.

Fancy Florida Oranges, Messina Lemons and Malaga Grapes for New Year's

HUCH WALKER & SON

Send for quotations.

GUELPH, ONT.

HUNTER & CO.

24 Front Street East, Toronto. Grocery Brokers. Agents for

Christ'r James & Co., London, Eng. Pickles, Sauces, etc. Lella & Edwards, Paisley, Scotland, British India Chutney Sauces.

Pork Packers

Provision Merchants Toronto, Ont.

TORONTO | Write for Price List.

MARKETS. - Continued

new firm, which is known as Beasley Bros., is located at 53 Richmond street, and will manufacture the same line of goods as was done at the old site.

The Ontario Canning Co., Hamilton, have leased their factory to the Aylmer Canning Co.

Pingsuey Gunpowder tea, claimed to be good style and cup quality, is being offered by H. P. Eckardt & Co. at 12½c.

Lucas, Steele & Bristol, special traders in canned goods, say their special travelers report good sales of same and a big demand.

"Clover Leaf" brand canned salmon in flat tins, packing of the season of 1894, is quoted at \$2.50 delivered in New York and vicinity.

Choice bloaters in cases of about 100 each are good sellers with Lucas, Steele & Bristol. Their new medium scaled herring turn out fine, it is said.

A cable received by J. L. Watt & Scott, Monday last, quoted Valencia oranges 1s. 6d. higher than a week previously on the Liverpool market.

Clemes Bros. have shipments of Valencia and bitter oranges and pineapples arriving this week; also a shipment of Uncas brand Florida oranges on the way.

Choice selected Valencias are just to hand with Lucas, Steele & Bristol. Their case prunes are going off fast, and are said to be pleasing every one.

Davidson & Hay have in stock a line of Pakling Congou tea which is said to show exceptional value; also in low and medium grade Japans.

Confectionery is a side line on which grocers can make a good profit. Many are going into it. Wm. Paterson & Son make the finest—all kinds. Write them for prices.

The invoices of blue and red label Hill wattee tea just in are reported to be nearly all sold, but more are reported shortly. Tea sales with Lucas, Steele & Bristol are reported to be away ahead of previous years.

A handsome new price-list has just been issued by Wm. Paterson & Son, embracing all the lines they manufacture. It is unique. Get one from their travelers or write for one direct to the house.

The Delhi Canning Company has just made an assorted shipment of canned goods to Jamaica. It was a straight sale f.o.b, and is the fifth or sixth shipment this firm has made to that island.

MONTREAL MARKETS.

MONTREAL, March 15, 1894.

THE grocery market has ruled rather quiet on the whole during the week just past. The chief reason for this has been not exactly on account of lack of demand, although of course this has

had something to do with it, but the break up in the winter roads earlier than expected. This has seriously interfered with communication in the country, especially up the Ottawa Valley, where dealers who had sold large quantities of supplies to the lumber camps are experiencing great difficulty in getting their goods through. This is felt here in Montreal in more ways than one, and on the whole the week has been a quiet one. Payments are not exactly satisfactory either, but it is expected that they will improve later. In regard to the conditions of the various lines, there is no change except in the continued demoralization of the fish market, owing to excessive supplies of fresh fish. As will be seen below, lots of these have simply had to be sacrificed to get rid of them, rather than have them spoil on holders' hands. In canned goods the action of the canners has toned up the market a trifle, but stocks are ample and buyers have the best of it in most cases. Sugar, tea, coffee, and other lines rule quiet and furnish no special feature.

DRIED FRUIT.

The market for dried fruit has ruled very quiet since our last, but the firm tone that has characterized Valencia raisins for some time back is fully maintained. The only business in a round way that was heard of was some round lots that were placed with western purchases out of bond in New York by Montreal commission houses at a basis slightly under the ruling spot quotations here. Demand on spot is quiet and the movement of limited proportions, but prices are firm. We quote: Ordinary, 4¾ to 5c.; fine off-stalk, 5 to 5½c.; and layers, 6 to 6½c.

Currants are a very dull article, but prices are steady. We quote: Barrels 3½c., half-barrels 3½c., and cases 4c.

There is very little business doing in figs, which continue steady at 7½ to 10c.

Dates have ruled quiet at 41/2 to 5c.

Prunes show no change under a moderate demand, and prices are unchanged at 4½ to 5c. as to quality.

NUTS.

There is no new feature in nuts. Business is of the merest jobbing character, and we quote: Grenoble walnuts, 11 to 11½c.; pecans, 7¾ to 8c.; peanuts, 6¾ to 10c.; cocoanuts, \$3.50 to \$4; Terragona almonds, 11½ to 12c.; shelled almonds, 22 to 40c.; filberts, 8½ to 9c., and shelled walnuts, 16 to 18c.

SUGAR

Quietness has been the ruling characteristic of the sugar market during the week, and trade has been of small volume. The tone on outside markets is firmer, as we have already noted, but the fact has had no effect on spot so far as we can learn. In granulated a moderate business has been done from the refineries at 4½c., but the range on low grade yellows has been shaded a trifle to 37-16c., higher grades ranging up to 4c. as to quality.

MOLASSES.

Dulness has characterized the molasses market, and prices show no radical change, but in the case of round lots 30c. has been shaded, business transpiring at 29½ to 30c. For smaller quantities quotations are steady at 32 to 33c.

SYRUPS.

The syrup market rules rather irregular in tone. One refinery has very light stock, while the other claims to have ample supplies. American stock has changed hands at 17½ to 23c., as to quality, while Canadian, for the reason above mentioned, is firm at 1½ to 2c. per lb.

TEA.

There is little or no improvement in the tea market, which, however, rules steady in tone on the whole. Low grade Japans at 10c. have met with some enquiry, but no large sales have been effected. Stocks here and in the country are generally admitted to be good, and the fact has its effect with buyers. Sales of medium to low grade Japan have sold at 17 to 17½c. The tone is easy on the whole. We quote: Japans, common, 12 to 13c.; medium, 14 to 17c.; fine, 18 to 21c., and choice, 23 to 28c. Black and green teas are quiet, the only business doing being in some very low grade greens at 10½c.

COFFEES.

There has been little change in the coffee market and business is of limited dimensions. Some Maracaibo stock which was offering and which changed hands at 20 to 21c., as to size of lot and quality, is the only important dealing that has been put through. Some Brazil grades have also left sellers' hands at quotations appended. We quote: Java, 27 to 28c.; Mocha, 26 to 28c.; Jamaica, 19 to 21c.; Rio, 18 to 21c., and Maracaibo 19 to 21c.

SPICES.

The business that we referred to last week in spices has been continued and offers on pepper have been again reported from London. In consequence of this, sales of round lots have transpired on spot since our last at rather easier prices, 6 to 6½c. We now quote: Black pepper 6 to 7½c., white pepper 10 to 12½c., cloves 7½ to 9c., cassia 9 to 10c., nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

E

RICI

There has been a rather fair demand for rice this week for later delivery, but otherwise the market is dull. We quote prices unchanged: Standard \$3.50 to \$3.75, Japan \$3.75 to \$4.25, and Patna \$4.25 to \$4.75.

CANNED GOODS.

There has been little change in the position of the canned goods market, business ruling dull on the whole. The action of the canners in the west has had a slight beneficial effect in toning up the market, but the demand continues slow. Though stocks generally are very large, however, there are

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in 1 and 2 lb. tins only. For sale by all wholesale and retail grocers throughout the Dominion.

C. A. LIFFITON & CO., Montreal Proprietors of the original patent Caffaroma

Dawson & Co.

and COMMISSION MERCHANTS

32 WEST MARKET STREET,

Consignments TORONTO.

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FRANK EVERIST

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL.. FRUIT

Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-CITED. Ample Storage.

All orders will receive our best attention.

BUCHANAN & CORDON.

Brokers and Commission Merchants and Manufacturers' Agents.

WINNIPEG

Representing in Manitoba and the North-West Territories :

ABMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo
THE B. C. SUGAR REFINING CO., Ltd., Van
couver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville
Ont.
JOHN DEWAR & SONS, Tullymet Distillery
Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

FOR DAIRY

-BUTTER

OR DRESSED

Write or Wire

POULTRY

PARSONS ...

WINNIPEG-----MANITOBA

some brands of vegetables, especially in corn, which are down to small compass, and on such prices have a firm tone. There is a rather large stock of salmon here, but the supply of lobsters is not more than will be wanted by the time the new pack comes in. In the former offers on new pack of British Columbia have been made at \$3.50 to \$4 f.o.b. on the coast. We quote: Tomatoes 75 to 80c., corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80 to \$2.05, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05.

GREEN FRUIT.

The green fruit market does not furnish any specially new feature except the scarcity and firmness of Valencia oranges. Values in England have advanced to 12s, and they are now selling at \$4 to \$4.50, according to size of crate. Floridas are unchanged, with a good demand at \$3 to \$3.50 for large size boxes and \$2.75 to \$3.00 for smaller boxes California oranges are in fair demand at \$2.25 to \$2.75, and better Seville oranges selling well at \$3 to \$3.50 per crate. Messina blood meet a moderate demand at \$2.50 per box. Lemons have a rather wide range owing to diversity in quality, and the inside figure is rather lower than last quoted. Sales have transpired all the way from \$1 to \$3 per crate. Almeria grapes are a small stock, but prices are rather easier at \$3 to \$5 per crate according to quality. Apples are quiet and steady, and we quote \$4.50 to \$5.50 per barrel. A few car loads of bananas have been coming in and the stock has been jobbing out at \$3 per bunch. Cranberries continue scarce and firm, in fact prices are higher at \$7 to \$8 per brl. according to quality. California pears are fetching \$3 per box, but the demand is small. There is a good demand for pineapples at 15 to 25c each.

FISH.

The past week has developed a most disappointing falling off in the prices of all kinds of fresh fish. This is due solely to the large receipts and very mild weather, which has entirely checked the demand. In fact the market is demoralized, and unless the cold spell comes along the losses will be still heavier, for holders have to make a clearance at any cost, unless they want their stocks to spoil on their hands. Sales of fresh frozen herrings have been made in Quebec as low as 50c. per brl. In pickled and salt fish, No. 1 ordinary, firm; cod has been offered freely at \$2 50 to \$2.75, and No I large at \$3.75 to \$4, which shows the sharp decline of \$1.50 to \$2, as compared with our quotations of last week. New No. 1 herrings sold at \$5. Labrador salmon are selling at \$12.50 per brl. and \$18 per tierce. B. C. salmon changed hands at \$10 to \$10.50. A lot of 100 brls. of these was offered at auction

(Continued on page 24.)

LAWSON BROS.

Manufacturers

Bolled Oats, Bolled Wheat, Flake Peas Flake Hominy, Flake Barley, Wheatlets Etc Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds, Adelaide St. West, Toronto, Ont.

Produce Consignments
SOLICITED BY

WITT, MAGAULAY & CO.

64 Colborne St., TORONTO

HICHEST PRICES

QUICK RETURNS

COWAN'S COFFEES, COCOAS AND CHOCOLATES

Are the best in the world.

The Cowan Co., Ltd.

Toronto

WILLIAM RYAN, PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

S. K. MOYER,

Commission Merchant

76 COLBORNE ST., TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.

Orders Solicited.

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,

FLOUR AND FEED

THE American Miller has the following: It has been a queer year in some respects. Oats have sold for as much as wheat, pound for pound, and apples for more than oranges, peck for peck. All winter hogs have been worth more alive than dead, although there is no interest to compete with pork packers. Middlings and fee I have sold for more than wheat, and a dozen other trade anomalies have been witnessed. There seems to be a twist in things generally.

This has been a great year for Canadian hay growers. The extraordinary drought in England caused the shortest hay crop that country ever had, and at the same time Canada raised one of her largest crops of hay. Exporting went on lively and profitably for those concerned in it, until it was discovered that the cupidity of a few farmers led them to pack unsound hay, and then the trouble began. Hay was refused on the other side because of this, and markets declining, the refusals increased. It was most unfortunate for the growers and the trade that such cause for complaint should have occurred, and greatly to be regretted that the dishonesty of the few should have so damaging an effect on all interested. It was stated a short time ago that one bale was found to contain the carcase of a calf, neatly stowed away in the centre. This has not been verified, and may be but a story gotten up to illustrate the possibilities in hay pressing.

The U.S. Government report on the quantity of wheat in the hands of farmers in that country on March 1st and on other matters, was issued last Saturday, and shows 114,000,000 of bushels of wheat, against 135,000,000 a year ago. The effect of this has been to weaken markets, though no one should place any reliance on U. S. Government reports, after the record of blunders, or worse, which they have made during the past three years. To get even approximately reliable figures from farmers is an impossibility, even under the most advantageous of circumstances. Farmers cannot be relied on to come within 20 per cent. of the correct amount of wheat in their bins. Some of them could do so if disposed. A number of them will answer as, in their opinion, best suits their own interests. If they suspect the questioner to be a collector, or one who is curious to know how good their credit might be, their wheat pile increases, and if someone interested, as an assessor, it shrinks. In saying this we do not cast any reflection on farmers as a whole, but all who have had

any experience of buying grain at country places know that under no circumstances could they get even an approximate idea of farmers' stocks from farmers.

THE MARKETS.

TORONTO.

Demand continues dull for flour at prices unchanged.

FLOUR—Manitoba patents, \$3.60 to \$3.70; strong bakers', \$3.50; white wheat patents, \$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; Ontario family, \$2.85 to \$3.10; low grades, \$2.10 to \$2.25. These prices are in round lots delivered here to the trade.

MEAL—Rolled and standard oats, \$3.95 to \$4.00; granulated, \$4.05 per brl.; corn meal (common) \$3.10; Gold Dust, \$3.25 to \$3.20

MILLFEED—Bran still continues in active demand, with both it and shorts getting scarcer. City mills selling at \$15 per ton; carloads on track, \$15. Shorts \$16 per ton in small lots, and offering at \$16 per ton carloads in bulk.

OATS—Are strong and in good demand, cars on track selling at 36c. per bush.

FEED CORN-50 to 52c. per bush.

BARLEY—Dull, farmers' loads on market selling at 45 to 48c. per bush.

HAY—Prices are unchanged, with local trade quiet; farmers' loads selling from \$8 to \$10 per ton, according to quality, with good timothy, baled, on track, worth \$9.25 to \$9.50, carloads.

STRAW—Demand moderate, with prices unchanged. Quoted at \$5 to \$5.50 for car lots on track; market prices are \$7 to \$7.50 for sheaf.

PEAS—Steady, with sales on the market at 58c. per bush.

MONTREAL.

The flour market on spot was quiet and only a fair business was transacted on local account, sales reported being four cars Manitoba strong bakers' at current prices. There

was some export inquiry, and sales of 2,000 sacks are reported on Glasgow account at an advance of 10c. per brl. over local prices for shipment by first steamers in May. We quote: Winter wheat, \$3 60 to \$3.80; Manitoba patents, best brands, \$3.60 to \$3.70; straight rollers, \$3.10 to \$3.25; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.35 to \$3.45; Manitoba strong bakers', best brands, \$3.50.

There was no change in the situation of the oatmeal market business being quiet and of a small jobbing character at steady prices: Standard, bags, \$1.95 to \$2; do. brls., \$4 to \$4.10; granulated, bags, \$2.05 to \$2.10; do., brls. \$4.20 to \$4.30; rolled oats, bags, \$2 to \$2.05; rolled oats, brls. \$4 20 to \$4.25.

A fair amount of business was transacted in feed, there being a better demand, and as supplies were small prices were firmly held. We quote: Bran,\$17; shorts,\$18; mouillie,\$23 to \$25.

ST. JOHN, N. B.

There is no improvement in the flour market. Merchants here are anxious to reduce stocks. All kinds of feed are scarce and high, with improved tendency. The millers are making up for losses in flour on feed. Oatmeal is firmer. There is no change in prices of hay and oats; export demand for hay seems somewhat better, but prices here are too high for that purpose. Manitoba flour, \$4.40 to \$4.50; best Ontario, \$3.60 to \$3.75; medium patents, \$3.45 to \$3.55. Oatmeal, \$4.40 to \$4.50; cornmeal, \$2.50 to \$2.55; middlings on track, \$20.50 to \$21; bran, \$20.50; buckwheat, rough, \$1.30 to \$1.50; oats, local on track, 35 to 36c.; P. E. I., 43 to 45c.; hand picked beans, \$1.35 to \$1.40; prime, \$1.25 to \$1.30; split peas, \$3.75 to \$4; pot barley, \$4; round peas, \$3.65 to \$3.75; hay on track, \$12.25 to \$12.50.

FOR SALE.

PORTABLE SODA FOUNTAIN—BLACK'S PATent. New. A bargain. Good reasons for selling. Cheap for cash, or would exchange for counter show cases. Box 97, Brantford.



COLUMBIA

CATSUP AND SOUPS

"Connoisseur's Delight."

It is impossible to produce finer goods than the

GOLUMBIA BRAND
IN STOCK:—Catsup, Pints and 1-2 Pints.
Soups, Tomato and Assorted.

THE CANADIAN SPECIALTY CO.

Unite for Price List.

Ominion Agents, TORONTO, ONT.



QUEEN

Costs a little more than common Flour,

But it has no equal, and in consequence dealers who handle it know that it surpasses any article they ever sold for holding the trade of their customers.

TRY IT.

TELEPHONE 636.

M. McLAUGHLIN & CO.

Royal Dominion Mills, TORONTO.

Everyone is pleased with our . . .

Molina Rolled Wheat

Made only from selected white wheat and prepared so as to cook quickly. It is becoming a general favorite. It sells itself.



Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS,

MBRO. ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

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Selling Agents for

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FRUIT PUDDINE A Boon for Dyspeptics

ZIMMERMAN'S

DANDELION COFFEE

An excellent preparation. Superior to any other. The most popular Hygienic Beverage.

TODHUNTER, MITCHELL & CO.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION OOFFEE CO.

Henry J. Keighley, Manager,

468 King st West.

Telephone 1610.

Toronto Salt Works,

128 Adelaide East, TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

МеАцрім Товассо Со.____

Manufacturers,

Toronto, Can.

There is more of our "Apricot" Fine Cut Chewing sold in Canada than all other brands combined. If you have trade for this class of goods order a sample (5-lb.) package at 65 cents per lb. and we will guarantee satisfaction.

Now is the time to send Beaver Plug to the front. Many consumers object to a rank tobacco in the spring of the year. Beaver is mild, tough and lasting, and is just what they need. Kindly give them all a chance at it and you will find your Beaver trade double within thirty days.

See "Prices Current" for our other brands.

MCALPIN TOBACCO CO.

TORONTO

MONTREAL MARKETS-Continued.

but withdrawn, as the price bid was too low. Haddies are selling at 7 to 7½c. per lb,, and new Portland bloaters at \$1 per box.

COUNTRY PRODUCE.

Owing to the continued mild weather, and the large amount of western limed stock offering, the tone of the egg market is demoralized, and prices have declined still further, with demand moderate, and little prospect of a clearance. We quote: Western limed, 6 to 8c.; held fresh, 6 to 9c.: and boiling stock, 161/2 to 171/2c. In beans a fair business is doing, but prices are rather lower at \$1.20 to \$1.25. Honey is in fair demand, fair sized lots selling at 4 to 5c. per lb. Maple syrup is coming forward in fair quantities, but it is all old stock. It sells at 50 to 55c. per lb. Hops are dull at 16 to 17c. for medium, and 20 to 21c. for really choice lots. Old yearlings are quoted at 5 to Ioc. Onions have been turned over in large quantities at \$2.25 to \$2.50 per brl. Potatoes are a slow sale at 55 to 6oc. on the track; jobbing prices about 10c. extra. This is not surprising, in view of the very poor quality of the offerings, which was never worse. There are large and constantly increasing receipts from the surrounding dis-

PROVISIONS.

The demand for pork is slow, and outs de of some small lots changing hands on local account, little business is doing. Hams and bacon are being more enquired for on account of the near approach of Easter, and some fair sized lots have changed hands at about quotations. Canadian short cut, per brl., \$15 to \$16; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7½ to 8c.

BUTTER AND CHEESE.

The cheese market here is practically over for the season. There are not much over 1,200 to 1,300 boxes remaining here for sale, and of this only 800 are open to export bids. The remaining 500 or so are colored stock, and its holders contend that they will have no difficulty in disposing of it to supply the home demand, which will net them at least 12c. per lb.

The butter market continues firm. The only grades that there is any demand for are fine fresh rolls and selected creamery. On these two grades top prices are readily made, there being sales of fancy creamery to-day at 26c., while rolls have fetched 20 to 21c. for something especially nice. Under grades are dead, there being little or no demand for them, but a saving consideration is the fact that the stock of them is not large. Fine fall creamery, 25c.; undergrades, 22 to 23c.; Townships dairy, 23 to 23½c.; roll stock, 19½ to 20c.

The shipments of cheese last week through Montreal, via the American seaboard, were small, amounting to only 1,237 boxes.

MONTREAL TRADE NOTES.

The advance in Valencia oranges in England to 12s. and their scarcity here has led to an advance in prices of 50c. per package.

Reports from the Toronto branch of Tetley's teas state that business is picking up with them in the west on their teas and coffees. Mr. Brown leaves for Toronto and the west this week.

Caverhill, Hughes & Co. state that, although stocks of corn in general with canned goods are large, there is a scarcity of some brands of this vegetable, on which prices are firmer.

Benning & Barsalon put up at auction this week a 100-brl. lot of B.C. salmon, but the limit was too high to suit the trade here, and it had to be withdrawn.

Overwhelming receipts of fresh frozen herring have been received here. Efforts have been made to place some of them elsewhere, and four or five large lots were sold in Quebec at 5oc. per brl., which means a heavy loss.

Commission agents here offered good brands of new pack B.C. red canned salmon at \$3.75 to \$4. This is fully 40c. lower than the opening price last spring.

The Canada Sugar Refinery have stated to members of the trade that if others are scarce of syrups they are not, and that buvers who apply to them can easily find this out.

Rose & Laflamme call attention to their change of ad. this week. Batger's Universal Marmalade is a thing no grocer should be without.

In our trade notes of last week, through a typographical error, it was stated that some round lots of patent barley and groats had been placed by "F. Morgan & Co." This was a mistake. It should have read "Frank Magor & Co."

Gillespie & Co. have placed several lots of Valencia raisins in the west direct out of bond in New York. The figure is about equivalent to the spot quotation here, except that the freight rates from New York give them an advantage.

Lemons have dropped still further this week in the inside price, owing to the great variety and wide divergence in quality. Sales have been made at \$1.

Walter R. Wonham & Sons have just received word from Chicago that the suit of the Apollinaris Co., of whom they are the agents, against Chas. T. Davis and other defendants, has been won by their principals. A final decree has been entered perpetually enjoining the defendants from imitating the yellow Apollinaris labels and from in any manner pursuing a course of unlawful or unfair competition in trade calculated to injure the Apollinaris Co.'s business or reputation. In the Cook County Criminal Court, Davis has also pleaded guilty to an indictment under the state law found by the grand

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. . Quality Is Our Aim . .

VEGETABLES:

Tomatoes, Corn, Peas, Etc.

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Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.

NOW is the time of the year to push the sale of

'Kent" Pickles

They are appetising, will please your customers and prove trade winners.

For sale through all wholesale grocers

The Kent Canning & Pickling Co.

CHATHAM, ONT.

THE "Lion Brand'

packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

X. L. C. R. SOAP

\$2,25 per 1 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,
The College Grounds, Adelaide St. West,
TORONTO, ONT

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PHOENIX BRAND

CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.



W. A. M°CLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS-

WRITE FOR QUOTATIONS

Dlamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

"Jersey Brand" Condensed Milk





It is guaranteed Pure and Unskimmed.

An excellent Food for Infants



Buy only the **Jersey Brand** for all purposes. Sold by Grocers, Outfitters and others.

- MANUFACTURED BY -

FORREST CANNING CO.,

HALIFAX, N.S.

F. W. HUDSON & CO., Agents, Toronto

SAMPLE LETTER.

Daily Occurrence.

DELHI CANNING Co.

DELHI, ONT.

Send us immediately

10 Cases Assorted Jams, 7-lb. pails.

5 " " new jar glass.

5 " Horse Radish.

10 " Pint Catsup at lowest quotations.

We were induced to switch off from your house on a trial order, but our customers seem to be your friends and insist on having your goods. Hurry up shipment.

Yours truly,

AN OLD CUSTOMER.

jury for imitating and using imitations of the Apollinaris labels. The penalty for violation of this law is a fine of from \$100 to \$200, or from three months to one year imprisonment, or both. Sentence was suspeded.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., March 15, 1894.

Though the weather during the past week has been beautiful, the trade has not been all that would be desired. As the snow is all gone and the weather is so warm all are looking for the spring trade, which, however, comes to the front but slowly; there has been but little change in values. The small amount of grain handled at this port during the past winter has been the cause of much disappointment. This has, however, been a feature at all grain-shipping ports. The reasons given is the demoralized state of the markets abroad. There is one matter which goes to show a much larger business at this port during last month over the same month last year, that is the fact that the value of the goods entered through the Custom House for February of this year is almost \$100,000 in excess of last year.

CANNED GOODS-A large number of the brokers in this line of business have been notified that their services are no longer required, on account of their factories having entered the combination. There are, however, a few packers represented here who are not yet in the combine, and some I do not expect, will be. The prices of the association are now to hand and in most cases show an advance over old figures. The movement here in this line is at present very small, and the outlook is that the importation this fall will be much smaller than last. New salmon is being offered for future delivery; the price is in the vicinity of \$4.70 per can, delivered at St. John. The stock in this line is fairly large here. Prices are this week: Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; salmon, \$1.40 to \$1.50; lobsters, \$1.75 to \$2; canned beef, 2-lb. tins. \$2.50 to \$2.75; oysters, 2s, \$2.15 to \$2.25; gal. apples, \$2.40.

TOBACCO—McDonald's goods are sold as follows: Crown 44c., Pilot 46c., Index 45c., Napoleon 49c. McAlpin's, for which there is a growing demand—Tecumseh 65c., Beaver 62c., Jubilee 59c., Gold Shield 48c., Woodcock 53c., Prince George 49c., Army and Navy, 45c.

SALT—Demand continues quiet, with stocks of coarse large Canadian in 10-lb. bags, \$3.10 per barrel; 5-lb. bags, \$3.25 per barrel; factory filled, \$1.10; coarse, 50c.

OIL—Best American, 20c.; best Canadian, 19c.; second grade, 13½c.; no charge for barrels; terms, 30 days net.

DRIED FRUIT AND NUTS—Dates are quoted ½c. lower than last week. Onions, which are quoted higher west, have not advanced, stocks on hand being fully equal to



The ST. CROIX SOAP MFG. CO., St. Stephen, N.B.

Branches: — MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 40 Wellington St. East.
WINNIPEG: E. W. Ashley.

demand. The nearness of more new Bermudas have also an effect on the market. The demand for nuts is light. Valencias continue very firm in tone. There is quite a demand for California dried and evaporated fruits. Sultana raisins, 7 to 7 1/2c.; Valencias, 5 to 54c.; London layers, \$2.25 to \$2.40; Valencias layers, 6 to 6½c. California loose Muscatels, in sacks, 63/4 to 7c.; prunes, old, 5 to 51/2c.; new, 6 to 61/2c.; Californias, 11 to 12c.; currants, in barrels, 31/2 to 4c.; in cases, 4 to 5c.; 1-lb cartoons, 8 to 9c.; dried apples, 63/4 to 7c.; evaporated, 11 to 11½c.; dates, new, 5 to 5½c.; figs, 10 to 12c.; onions, \$3; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 15c.; Brazils, 121/2 to 13c.; filberts, 10 to 11c.; pecans, 12 to 13c.; peanuts, roasted, 10 to 11c.

GREEN FRUIT—Good apples are growing very scarce, but where found demand good prices. Lemons are off from 25 to 50c., while Florida oranges show an advance of 50c. With the coming of warmer weather increased activity is noticed in these lines. It is reported that a Montreal house has appointed as their agent for California fruit one of our local fruit houses. This is a class of goods that is fast becoming very popular in this market. Apples, \$2 to \$3.50; lemons, \$3.75 to \$4; Oranges, Florida, \$3.50 to \$4. Valencias, in cases about 420's, \$4 to \$4.50; Californias, \$2.75 to \$3 50; bananas, \$2.25; Malaga grapes, per keg, \$6.50 to \$7.50.

SUGAR—The demand is good; the market is rather uncertain owing to the possibility of tariff changes in the States. The feeling appears in favor of higher prices. Granulated, 4% to 4%c.; yellows, 3% to 4c.; Barbadoes, 4% to 4%c.; Paris lump, 6 to 6%c.; pulverized, 6 to 6%c.

MOLASSES AND SYRUP—Demand continues good, particularly in syrup. The reason

for the continued demand for syrup may be the much lower prices asked this season than last for equal quality, and the price of Barbadoes at point of shipment is off the 1c. advance, being now at the same figures at which the market opened. The prices of old or last season's goods are feeling the effect of the new here and to arrive. New Diamond (N),43 to 45c.; new Barbadoes, 32 to 33c.; best old, 31 to 32c.; second grade, 29 to 30c.; Porto Rico, 30 to 32c.; Antigua, 29 to 30c.; syrup, 30 to 35c.

DAIRY PRODUCTS—Eggs are very plenty and prices continue to drop. There is practically no sale for held and limed stock. Upper Canadian parties are offering eggs here freely. Butter is infairly large supply, and prices are easier. Cheese is very firm. Eggs, fresh, 16 to 18c.; cases, 12 to 16c. Butter, creamery, 24 to 25c.; dairy, tubs, 20 to 22c.; cheese, 11½ to 12½c.

FISH—Fresh fish are in over large supply on account of the soft weather. Pickled fish are very scarce, as are large cod. The catch of lobsters this season so far is very small. Large cod, \$4.10 to \$4.30; medium, \$3.60 to \$3.70; pollock, \$1.90 to \$2; herring, half-brls., \$1.85 to \$1.95; Shelborn, brls., \$4.50; half-brls., \$2.50; medium smoked herring, 12c.; lengthwise, 11c.

PROVISIONS—The market is very uncertain and very little is moving; prices are as last week. Clear mess, \$18.50 to \$19; mess, \$17.50 to \$18; P.E.I. mess, \$17 to \$18.50; do, prime mess, \$15 to \$16; plate beef, \$14 to \$14.50; extra plate, \$14.50 to \$14.75; pure lard, 11 to 12c.; compound, 9 to 10c.

WANTED - -

City Traveler.

Thoroughly Posted to Handle Teas

For Leading Wholesale Firm,

Apply, with references, Box 5, GROCER.

SNIDER'S



Tomato



Catsup

The T. A. Snider Preserve Co., Cincinnati, Ohio

Pettijohn California Breakfast Food



The American Cereal Co.

CHICAGO, ILL.

Crown BATTY'S **Pickles**

Sauces, Jams, Jellies, Marmalade



BATTY & Co.

Finsbury Pavement, LONDON, ENG.

Highland Evaporated Cream



HELVETIA MILK CONDENSING CO.

HIGHLAND, ILL.

FULL PARTICULARS FROM

Wright & Copp, Sole Dom. Toronto

THE CANNED GOODS AGREEMENT.

EAR GROCER,—Your article in last week's issue does not fully set forth the object of the agreement entered nto by the packers, and we ask you therefore to publish the following:

This agreement was entered into by the packers for the purpose of benefitting themselves, as well as the wholesale grocers, the retail grocers and the consumers of canned goods.

Anyone conversant with the value of canned goods knows that at the low price at which they have been selling for the past year or two the packers were not realizing first cost for goods, and that to continue longer in that course it must lead to ultimate ruin to the individual packers.

The wholesale trade know to their cost that they were never safe in purchasing, because, although they might be aware that they purchased at cost or less, they were sure that some other seller would come along and make a still lower offer of their goods, and for the past two years many of them felt like dropping canned goods off their list, as there was no profit, but generally a loss in handling them.

The retail dealer was situated pretty much in the same position. If he made his purchases ever so carefully from the wholesale dealer, he could never tell how soon some impecunious packer would come along and sell some unreliable brand to his neighbor at a price that would force him to sell the goods he purchased in the legitimate way at less than they cost him.

Then, as to the consumer. The competition amongst canners being so keen, and with prolonged over-production would get so much keener, that in order to keep in the race, there was a continued temptation to packers to reduce the cost of goods by putting up light weight, less sugar, weaker syrup, and inferior kinds of goods in their cans; and thus the consumers, as well as the packers themselves, would ultimately suffer.

Taking the foregoing (as I believe they are absolutely correct) views of the position previous to the "agreement" referred to, I would ask you, MR. GROCER, or any other fair, disinterested person, to give their judgment on what the packers have done by entering into the agreement, believing that you will give the verdict in their favor, since their aim and object was, in doing so, to benefit not only themselves, but the dealers, wholesale and retail, and last, but not least, the consumer also.

The packers, from the results already experienced, have reason to believe that they have taken a wise and business-like course that has already and will later on still further demonstrate the wisdom and justice of the course they have taken.

Believing, as I do, that you have a kinder feeling towards packers and dealers than your last week's article would lead one to suppose, and trusting that you will wish the packers Godspeed in their earnest endeayor to benefit themselves and others,

I am, etc.,
A MEMBER OF SELLING COMMITTEE.

GRIMBLE'S

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES ...

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

OAK

- DASH - -

CHURNS

BUTTER Bowls, Ladles, Spades, Tubs, Prints, Moulds, Plates, Paper, Etc., Etc.

WALTER WOODS & CO., HAMILTON, ONT.

1894

L. CHAPUT, FILS & CIE,

. MONTREAL .

WHOLESALE GROGERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842





FREE ..

Adams' Tutti Frutti

SIGNS

Send postal card with your address to

ADAMS & SONS CO., 11 and 13 Jarvis St., Toronto, Ont.



Sold by the Wholesale Grocery

Grocery Trade and the

Manufacturers,

THE HAMILTON

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SPICE (0

Sales

Increase

Yearly

It Holds Trade

EPPS'S COCOA

% 1b packets, 14 lb. boxes secured in tin. Special Agent for the Dominion:

C. E. Colson, Montreal

Medal Awarded at Industrial Exhibition, Toronto, 1893

THE COMPUTING SCALE



.. TEA SCALE ..

CAPACITY, 1 oz. to 6 lbs.

COMPUTES FROM 5c. to \$1.00.

Are you making all the money you desire? An investment paying from 100 to 1,000% per annum, according to your volume of business. A scale that weighs in money. The results are marvellous as well as startling. Why hesitate on a good thing? No man is 50 blind or deaf as the one who refuses to see or hear. It costs nothing to investigate. They may prove just what you have needed for years. Over 4,000 grocers are now saying so.

For further particulars address

Fry & Trask, 34 Yonge St., Toronto

Canadian Agents for the Computing Scale Co. of Dayton, Ohio, U.S. A.

R. & T. WATSON, Manufacturing Gonfectioners,

F you wish to handle the MOST SALABLE CONFECTION in the market, try BALA LICORICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East.

KOFF NO MORE.

WATSON'S COUCH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

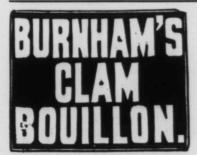
TORONTO.

McLAREN'S
Is Honest Goods and just

the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 5oc., and 9oc., in bottles only.

Order from E. S. BURNHAM COMPANY, "Manufacturers," 120 Gansevort St., New York, U.S.A., or JAMES TURNER & CO., Hamilton; R. H. HOWARD & CO., Toronto H. P. ECKARDT & CO., Toronto.

ROBT. MOORE, Travelling Agent, London, Ont.

THE CRANBERRY CROP.

HE crop last season, as estimated by the American Cranberry Growers' Association, was 425,000 bushels for New England, 375,000 bushels for New Tersey, and 100,000 bushels for the Westa total of 960,000 bushels for the entire country. This was an increase of 10 per cent. for New England, 15 per cent. for the West, and 11,955 bushels for New Jersey over last year's yield. The market on the whole has not been satisfactory, as prices have ruled lower than ever before. Early in the season, when advices were received of an unusually large crop, prices ruled very low, the season opening at \$4 to \$6 per barrel first of September for prime to fancy Cape Cods, which was \$2 per barrel lower than they opened on the previous season. Prices continued low throughout the entire season, at many times ruling so low as not to cover actual expenses. This had a tendency to open a wider outlet, and the surplus was forced out, so that when receipts commenced to fall off dealers did not have a very large quantity to last them the balance of the season, and prices have gradually improved under a steady demand and no important arrivals, and at the close stocks are not considered at all burdensome and holders are very confident that the balance of fruit still held will be cleaned up before the weather becomes mild enough to check demand; and full prices are asked and realized, with the outlook favoring an advance rather than a decline in values. The extremely small crop of apples this year has been favorable for the cranberry market, and has probably caused a larger demand than otherwise would have been, and has certainly given dealers confidence to hold fruit during the dull periods. The arrivals have now stopped almost entirely, only an occasional shipment being received from Long Island or Jersey. The total arrivals to this market from September 1st, when first berries appear, to date have been 51,343 barrels and 41,174 crates, and for same period last season receipts were 52,249 barrels and 41,752 crates. From these figures it will be seen that the receipts this year have been smaller than they were last year, which is accounted for, however, by the fact that an unusually large proportion of the Jersy crop went direct west, having been bought up by western speculators instead of coming to this market. Last season during March over 3,000 crates of Jersey berries were received here, but this season it is believed there are very few berries still held in Jersey, and no important arrivals are expected next month, or in fact again this season, and balance of fruit still held will probably be consumed at very satisfactory prices to holders. A few cranberries were received this season from Denmark, but they went direct west, and had no influence of effect upon the market here.- N Y Journal of Commerce.

A DIFFERENCE IN PROFITS.

E dropped into a country store the other day, says the editor of Dairy World. A farmer entered with a large basket of eggs and set them on the counter. It transpired that the eggs had been laid at the farm home while the mercury had been sliding up and down about zero, and when they were now brought to market fetched 22 cents per dozen.

Another farmer entered about the same time and put down a jar of butter. After usual salutations, one asked the other:

"Well, how do you find the times?"

"Very slow and uncertain," replied the man with the week's make of butter. "How's it looking to you?"

"O, I can't complain," quoth the other. Times might be better, but I'm getting pretty fair prices for my eggs; better'n I expected."

"So, mebbe you make it pay?"

"O, yes; you see it is just this way. Raising eggs is not a whim or fancy at home. My wife makes it a matter of business, looks carefully after every detail, and studies how she can get the best results with the least expenditure of money. She don't believe in having only fair weather hens; that is, hens that only lay in summer. She keeps them laying all winter when prices are high, and she keeps a strict account with them. Of course, we make it pay."

"Mighty clever woman that to have on a farm."

"Well, I notice that you don't find them on every farm. Now, don't suppose I'm idle because I have such a wife. You see I just lifted the milking and butter-making drudgery off from her shoulders and look after the dairy along every new and tested wrinkle in the business. I take the milk to the creamery, and so we are not bothered with butter making at home. The by-products go to the calves and chickens."

" Must be making money pretty lively, eh?"

"Well, I'm not losing any, that is sure. If you have a mortgage you want to lift, try it."

Here the grocer handed the butter man a memorandum of the amount placed to his credit on the running book account. He looked at it, and then with a scowl on his face jabbed it into his pocket. The cash was handed out to the egg farmer, and with a beaming countenance he proceeded to buy just a few trinkets then needed for the house. Of course, it was needless to inquire of the grocer which of the two were running their farms most intelligently and profitably.

TEA-BLENDING.

CCORDING to the London Grocers' Gazette tea-blending is still carried on in country grocery stores in England, notwithstanding that many of the large London wholesale tea firms make a specialty of tea-mixing for the retail trade. It says: "Provincial grocers, with very few exceptions, do not have their teas mixed for them in the London warehouses, and the large class of grocers still prefer to act with a free hand. Tasting and valuing is as much a business with a first-class country firm as it is with a London one, and that attention must be given to the pots and cups, if one wants to trade well, is quite as generally recognised in the provinces as on the London market. It is no uncommon practice for the sons of provincial dealers to be sent up to the large tea houses here that they may be well grounded in tasting and buying, and the insights thus gained in Mincing Lane methods are put to good use later on in the manipulation of their own trading. The blenders have made a lot of headway during the last few years, but they have not got all the trade yet, and there are still plenty of retailers left who are strong enough to buy and to mix for themselves."

The above is worthy of notice, inasmuch as it indicates that the average retail grocer in England possesses a pretty thorough knowledge of his business, the result, evidently, of careful training during the period of apprenticeship. This knowledge, of which skill in tea-blending is no mean feature, probably explains the English grocer's ability to hold his own in the keen competition with the co-operative stores. The increase of the trade of the grocery-selling bazars in this country will probably be the means of causing American grocers to give more attention to the study of the quality of their wares, and ensure a more thorough training of the clerks.

Fine butter is scarce, but Gunn, Flavelle & Co. are offering a line of fine October creamery which is said to show exceptionally good value.



New Maple Syrup

. AND SUGAR The old reliable Maple Leaf brand. Always delicious.

First consignment expected about March 25th, from Eastern Townships, Que., the great maple district of America.

Order early and get sample lot of "First Run." Write for special prices to large buyers.

JOHN WILKINS & CO.
Wholesale Agents, TORONTO

A UNIQUE BUSINESS LETTER.

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T is supposed that business letters are deficient in humor, and it is certain that the phrase "We beg to acknowledge your favor of the such-and such an inst." is not generally the herald of amusement. Still, there have been some notable exceptions; and the very latest, kindly sent me by a member of the well-known wholesale soap-making firm (let us say) of Cake and Son, is one of the most brilliant. A reand Son, is one of the most brilliant. A retail dealer in a small way had sent for a
consignment of their goods: "Gentlemen"
(he writes), "wherefor have you not
sent me the sope? His it bekawse
you think my money is not so
good as nobody elses? Dam you,
Cake and Son! wherefor have you not
sent the sope? Please send sope at once,
and oblige your respectful servant. RICHARD and oblige your respectful servant, RICHARD JONES. P.S.—Since writing the above, my wife has found the sope under the counter." This is an absolutely genuine letter, and, I should think, unparalleled for fun among business transactions. One hardly knows whether to admire most Mr. Jones's emotional disposition, which seems to be quite feminine in its variableness; the elasticity of his language, which flies from stormy to serene and back again in a sentence; or the economy which forbids him to waste his literary effort even though he has found his "sope." His epistle should be made a model for correspondence in all commercial schools.—The London News, Feb. 18, '94.

THE MAPLE SUGAR HARVEST.

The first maple syrup of the season was offered upon the market this week, and sold at \$1.20 per gallon. Of course it depends upon the weather in the first place if the harvest of maple syrup is large, and upon the work of man in the second place. If the weather continues warm and bright, as at present, the maple trees will run freely if tapped. But farmers seen on the market tosay it is not probable that as many trees will be tapped as usual this year, and that the maple syrup and maple sugar harvest will not be as large a one as usual. The reason given is that it does not pay, ordinary sugars and syrups being so low in price. It doesn't pay to sell maple sugar at 7 cents per pound and maple syrup at 70 cents per gallon, the highest prices they can get, and the probabilities are that not balf the farmers will tap the trees in their woods.-St. Thomas Journal.

Always COX'S CELATINE Trustworthy. ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal



THE Eureka Hetrigerator, PATENT.

Manufactured by the

Eureka Refrigerator Co., of Toronto. 54 Noble St.

Wilbert Hooey

Manager

This cut shows our grocer refrigerator in three sizes.
We also keep in stock a large assortment for family use.

Send for Catalogue.

WE MAKE THE FINEST-

EA CADDIES

IN CANADA

Spice, Baking Powder, Tobacco Tins and Tin Signs LITHOGRAPHED OR JAPANNED.

In 3 and 51b. Lithographed Tea Caddies we can make an original design for each customer.

Try this plan for increasing sales,

Write our nearest house for Prices and Catalogue.

London. Toronto. Montreal. Winnipeg.

Ammonia Soap

Finds a ready sale wherever introduced. It lightens color and

Brings Sunshine to

Every home where it has been introduced. Wash-day in

Every Home

Where Ammonia Soap is used is more a day of pleasure than of labor.

Grocers find it is to their interest to keep in stock Ammonia Soap.

Toronto Soap Co.

W. A. BRADSHAW & CO., Proprietors.

UNXLED

FOR

SALE

UNIVERSITY MARMALADE

Sole Makers

BATGER & CO.

Estab. 1748.

LONDON, ENG.

MONTREAL:

Caverhill, Hughes & Co.

TORONTO:

Eby, Blain & Co.

HAMILTON:

Jas. Turner & Co.

Dominion Agents

Rose & Laflamme MONTREAL

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

B. O. ARCHAMBAULT, grain dealer, Montreal, has assigned at the instance of O. Laventure, St. Ours. Liabilities unsecured, about \$21,000. Principal creditors: A. A. Normandin, \$723; E. Lacroix, Mirable, \$1,073; Sincennes & McNaughton, \$681; C. Guertin, \$500; Banque Ville Marie, \$5,174; A. M. Archambault, St. Antonie, \$3,226; Jacques Cartier Bank, \$2,111.

H. Saunders, grocer, Victoria, B.C., has assigned.

P. H. Durocher, grocer, Hull, has assigned.

George Reading, general merchant, Port Hope, has assigned.

Wm. Gosnell, grocer, Toronto, has assigned to M. A. Rice.

J. V. Rae, general merchant, Arrow River, Man., has assigned.

Emma C. Campbell, general merchant, Apple Hill, Ont., has assigned.

H. W. Allen, general storekeeper, of Essex, is offering to compromise.

Ford, Lowe & Co., grocers, Winnipeg, have been granted an extension.

George Wyatt & Son, boots and shoes, London, are asking an extension.

H. W. Allen (late), general merchant, Essex, is offering to compromise.

J. E. P. Racicot, patent medicines, Montreal, has assigned to Kent & Turcotte.

C. G. & G. Southwick, general store, Hawtree, have assigned to J. H. Oswald.

John Wallace, general storekeeper, of Dundalk, has assigned to F. H. Lamb.

Amedee Pellerine, general merchant, Maddington, has compromised at 40 cents on the dollar.

Rooney Bros., of Shelburne and Rosemont, are offering to compromise at 60 cents on the dollar.

The creditors of the Wanzer Soap Company, Hamilton, have refused the request for an extension of time.

D. C. Forbes, boot and shoe merchant, King street east, Toronto, is offering to compromise at 25 cents on the dollar.

Wm. Burke, general storekeeper, Waldemar, has assigned to J. W. Lawrence, of John Macdonald & Co. The assets and liabilities are placed on a parity at \$1,500.

M. McLeod, general merchants, Baddeck, N.S., has assigned. So has J. T. Linkletter, in the same line of business at Northam, P.E.I.

George A. McLaurin, general merchant and fur trader, of Savanne, Thunder Bay district, has made an assignment to John Ferguson, Toronto. The liabilities amount to \$14,816 and the assets to \$14,621. A meeting of creditors will be held at the assignee's office on the 20th of March, at three o'clock.

A meeting of the creditors of D. McKellar & Son, general merchants, Belmont, was

held in the office of Macdougall & Robertson, St. Thomas. The assignee, W. H. Odell, was confirmed and instructed to wind up the estate. S. Curtis and O. Dier were appointed inspectors. The assets are about \$800, the book-debts \$115, and the liabilities about \$3,800.

W. A. Baldwin, commission merchant, Quebec, is financially embarrassed. He owes about \$100,000. The failure is believed to be due to speculation in molasses. His assets are practically nil. The Empire Oil Co., of Toronto, has a claim for about \$2,000, and several Montreal creditors have claims for \$1,000 to \$4,000 each. Leclerc & Letellier, of Quebec, are creditors for \$6,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Shea & Adams, butter and eggs, Halifax, have dissolved.

Mills Bros. & Huestis, general merchants, Sussex, N.B., have dissolved.

Thomas Fradette and Oscar Riverin have registered a partnership in Quebec, under the style of Fradette & Riverin, fruits and teas.

J. E. Price and Samuel Allison have registered a partnership in Norton, N.B., to carry on business as general merchants under the style of Price & Allison.

SALES MADE AND PENDING.

W. McC acken, liquors, Uxbridge, is advertising business for sale.

J. W. Jones, Monday, sold the general stock of H. W. Moorehouse, Port Alma, valued at \$3,861.87, to Edmund Yellar, at 56 cents on the dollar, and at the same time, the stock of Charles Martini, of Roduey, hardware, stoves, etc., valued at \$1,093.03, to G. A. Hugill at 88 cents on the dollar. The latter is the best bid ever realized by Mr. Jones.—Free Press, London.

The stock of Joseph Dilworth, 170 King street east, Toronto, was sold Monday by

Bailiff Frank Morrow. The drugs were purchased by T. E. Drew at 47c. on the dollar, and the groceries by R. Gillis at 5oc. Total value of stock \$2,983.19; amount realized \$1,425.

The groceries and general stock of John Murphy, of Wallaceburg, valued at \$2,463, has been sold at sixty-five cents on the dollar. A stock of liquors belonging to the same estate, amounting to \$550, was sold for sixty-five cents on the dollar.

The stock of O. Gagnon & Frere, mnfrs., boots and shoes, Montreal, is to be sold March 20.

CHANGES.

J. A. Beattie, general merchant, Hespeler, is giving up business.

Eli Blueman, general merchant, Hawkestone, has been succeeded by T. H. Baker.

Precourt & Gauthier, groceries and liquors, Sherbrooke, have sold out to H. and O. Fortier & Co.

FIRES.

George Davis, grocer, Halifax, has been burned out; no insurance.

The stock of C. E. E. Anthier, grocer, Montreal, has been partially damaged by smoke and water; insured.

DEATHS.

Horace Lapierre, grocer, Victoria, B.C., is dead.

H. L. Drew, grocer, Fitch Bay, Que., is dead.

George Berteaux, grocer, Vancouver, is dead. Deceased was forty-nine years of age, and was a native of Cornwallis, N.S.

* OILS *

Samuel Rogers & Co.



STERLING

SOAP

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO.,

Agents, TORONTO.

Wm. Logan

ST. JOHN, N.B.



John Taylor & Co.

Proprietors Morse Soap Works
TORONTO

BRUSHES, WHISKS, BROOMS

FOR THE

Wholesale and large and Progressive Retail Grocery Trade.

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Correspondence or Sample Order Solicited. . . .

The Windsor Patent Brush Co., Ltd., SANDWICH, ONTARIO

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

Sold By All Dealers Everywhere



-:- The Old Reliable

DALLEY'S CRESCENT DRESSING

For Ladies' Fine Kid Shoes.

IT EXCELS ALL OTHERS.

DALLEY'S RUSSET DRESSING

For Tan Shoes, and all articles made of Russia or Russet Leather it has no superior.

THE F. F. DALLEY COMPANY OF HAMILTON, LIMITED.

WILLIAM Carpenter and Store Fitter

STORE, OFFICE AND SHOW ROOM FITTER All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free Post cards promptly attended to.

Cor. of Adelaide St., Toronto.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We ad vise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
"2 at 33c.,"
""

Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.



MELTONIAN

(As used in the Royal

Household)

Renders the Boots soft, dur-

able and waterproof.

BOOT PREPARATIONS SOLD EVERYWHERE.



MELTONIAN CREAM (white or black)

For Renovating all kinds of Glace Kid Boots and Shoes



LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes,

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S. A



NONPAREIL DE GUICHE Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B.C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2,00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR MOTT'S

OTHER SPECIALTIES. NOUGAT

BLACKING

RAHAT LAKUHM ALMOND ROCK EL MAHNA



MEDALS AND DIPLOMAS.

PARIS SYDNEY **MELBOURNE**

ST. JOHN'S WORKS, LONDON, W.C., ENGLAND.

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.



THE "MOST REMARKABLE" POLISH

KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc. Won't Wear the Blades like others. 6d. and 1s. Tins.

Canadian Representatives

Mr W. Matthews, 7 Richmond St. East, Toronto. Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

Matchless

Cilver Dolish

earth for cleaning and polishing Silverware.

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Robt. Ralston & Co. HAMILTON, ONT.

For Sale Everywhere.

THE PERFECTION OF

Table Jellies

NELSON'S

in packets.

All flavors in stock, Highly concentrated, Handsomely packed.

The Very Best

Maconochie's Preserved Fish in tins. Kippered Herrings, Fresh Herrings, Herrings in Tomato Sauce, Potted Bloaters, etc., etc.

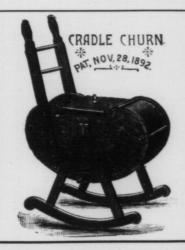
Write for samples and quotations,

FRANK MAGOR & CO.

16 St. John Street, MONTREAL.



T. G. WILLIAMSON & CO., TORONTO.



RADLE (HURN

Easiest to Clean and Operate, and Guaranteed in every particular.

Send for Descriptive Circular and Testimonials,

(HAS. BOE(KH & SONS

TORONTO, Mar. 15, 1894 This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. and quantities as are usually ordered

prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

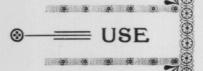
BAKING POWDER.



A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff



BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch (o., LID.,

BRANTFORD, ONT.

rices Current Continued—	Orange Blossom 150 pieces 1 00	BENSDORP'S BOYAL DUTCH COCOA.	Blue 0 58 0 6
eaches, 2's 1 90 2 00	(each box contains a bottle of high	Boxes each 1 lbs	Green 0 50 0 5 Lilac 0 58 0 6
3'8 2 85 3 00	class perfume. Guaranteed first	4 lb. cans. per doz \$2 40	Bronze 0 65 0 7
		% 1b. cans, perdoz	White Glace 0 73 0 8 Premium 0 28 0 4
" Lombard 1 85 2 00 " Lombard	Monte Cristo, 180 pieces 1 30	1 " " 8 50	Premium 0 28 0 4
	Moving Fruit 26 50 here 190	FBY'8	Fancy Chocolates.
mpkins, 3's 0 90 1 00 gallons 2 10 2 25	Sappota. 150 pieces 0 90	(A. P. Tippet & Co., Agents)	Fingers— 40 in a boxper box 36 36 36
" gallons 2 10 2 25 spherries, 2's 1 75 1 85	Sweet Fern, 230 0 75 Black Jack 115 0 75	Chocolate— per lb	20
awberries, choice 2's. 180 190	Black Jack 115 0 75	Carracas, 1's, 61b. boxes 0 40 Vanilla, 1's, 0 40	Croquettes-
cotash, 2's 1 40	Magic Trick 115 proces 0 10	"Gold Medal" Sweet, 6 lb bxs. 0 30 Pure, unsweetened, 1's, 6 lb bxs. 0 40 'Fry's" Diamond 1's, 6 lb bxs. 0 26	Yellow wrap. " 2 70 8
natoes, 3's 0 80 0 85 istle" Finnan haddies 1 40 1 50	Oolah 115 " 0 75	Pure, unsweetened, 1's, 61b bxs. 0 40	Pink
oster. Clover Leaf, flat. 2 75	Puzzle Gum 115 pieces 0 75	Fry's" Diamond 1's, 6 lb bxs. 0 26	Croquettes are packed 12 11b. na
" Star (tall) 2 00	Pod Spyroe Chica 900 4 1 00	Cocoa— per doz	ages in a box, and 8 boxes in a ca
1 1mpr'l Crown flat 2 60 tall 1 90 2 00	Automatic	Concentrated, ½'s, 1 doz in box 2 40	Vellow wrapper per lb \$0.40
" Other brands 1 90 2 00		Concentrated, ½'s, 1 doz in box 2 40 " " " " " " " " " " " " " " " " " " "	Yellow wrapper per lb \$0 40 \$Pink "
		1 lbs. " 8 75 Homopathic, 1's, 14 lb boxes 0 34	Green " " 0 55
mon, talls 1 10 1 35	Tutti Frutti cash box 800 " 6 00 Glass Jar with Pepsin Tutti	1 lbs, 12 lb boxes 0 34	Each case contains 54 11b package 108 1 lb packages.
" flats. 1 50 0 00	Frutti, 115-5c. pkgs, per jar 3 75	JOHN P. MOTT & CO.'S	100 g 10 packages.
dines Albert, % stins 13			
ckerel 1 00 1 10 mon, talls 1 10 1 35 " Hats. 1 50 0 00 dines Albert, ½'s tins 13 " ' ' Sportsmen, ½ genu-	C. R. SOMERVILLE.	R. S. McIndoe, Agent, Toronto.) Mott's Bromaper 1b \$0 30	"Highland Bra:
e French high grade, key	Mexican Fruit, 36-5c. Bars 1 20	Mott's Prepared Cocoa 28	"Highland Bra
ener 12½	Pepsin (Dyspepsia), 20—5c. Bars 0 70 Sweet Sugar Cane, 150 pieces 1 00	Mott's Homosopat'c Cocoa (4s) 32	Evaporated
dines, key opener, is 101	Celery, 100 " 0 70	Mott's Breakf. Cocoa(in tins) 45 Mott's No.1 Chocolate 30	Cream, per case
Exq. fine Fr'ch, k.op. 4s. 111 111 4s. 104 11	Celery, 100 " 0 70 Lalla Rookh (all flavors) 100 " 0 70 Lingle Poll	Mott's Breakfast Chocolate 28	doz 1 lb tins.
Other bronds 05 11 16 17	Jingle Bell, 150 " 1 00 Cracker, 144 " 1 00 O-Dont-O, 144 " 1 00 Little Jap, 100 " 0 70 Dude Prize: 144 " 1 70	Mott's Caracas Chocolate 40	The state of the s
	O-Dont-O, 144 ' 1 00	Mott's Diamond Chocolate 22 Mott's French-Can Chocolate 18	Luaporated Gream
1 14's 11 33 36	O-Dont-O, 144 100 Little Jap, 100 070 Dude Prize; 144 1100	Mott's French-Can Chocolate 18 Mott's Navy or Cooking Choc 27	ASTRANCE CRASENINGES
lines Amer 1/4's " 61/8	Dude Prize; 144 " 1 00	Mott's Navy or Cooking Choc 27 Mott's Cocoa Nibbs	CLOTHER DING
P& C, %'s tins	Clock Gum comprising,500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock	Mott's Cocoa Shells 5	CLOTHES PINS.
50 tins, per 100	"Little Lord Fauntleroy" clock	Vanilla sticks, per gross 90 Mott's Confec Chocolate21c-43	5 gross, single & 10box lots 0 60
	guaranteed.) 3 75	Mott's Sweet Choc. Liquors 19c-30	Star, 4 doz. in package
CANNED MEATS.	La Rosa (20-10c pieces)		" 4 ' cotton bags
CANADIAN)	Alpha bet (100-1c, pieces) 0 65	COWAN COCOA AND CHOCOLATE CO.	COFFEE.
np. Corn Beef 11b cans \$1 50 \$1 60	Keno Prize (144-1c. pieces) 1 00 Love Talk (100-1c. pieces) 0 70	Cocoas— per doz	GREEN C. per
2 11 2 60 2 65 4 11 4 80 5 00		Hygienic Cocoa in 1 lb. tins, 12	Mocha
	CITOCOT A TITO & COCOA &	24 and 36 lbs in box 7 25	Rio 21
14 11 17 25 17 50		Hygienic Cocoa in 11b tins, 12 24 and 36 lbs in box	Plantation Ceylon 25
ced Collons, 2 lbcans 2 60	CADBURY'S.	24 and 36 lbs in box	Porto Rico 2
	Cocoa essence, 3 oz. pkgs \$1 55	24 and 36 lbs in box 2 25	Guatemala
Tcngue 2 "	per lb	Cocoa Essence, pkgs, 2 and 4 doz in box	Maracaibo
cch Tongue1 " 3 40 3 50	Mexican chocolate. 4&24 lb bkgs 0 40	11 002 1 40	Caffaroma, 1 & 21b. tins asstd
	Rock chocolate, loose 0 371	WATERD DAWN & gole	TODHUNTER, MITCHELL & CO.
nh Canagago 1 11 9 50	Cocoa nibs. 11 lb. tins	WALTER BAKER & CO's Chocolate—	Excelsior Blend
do. Dadougo. 1		Chocolate—	Our Own
	TAYLOR BROS.' CHOCOLATE & CHICORY	Premium No. 1, bxs121bs each 45	Jersey "
	, , , ,	Premium No. 1, bxs12lbs each 45 Baker's Vanilla in bxs12lbs each 55	Laguayra
	Per lb Soluble chocolate, 11b packets 0 30	Caraccas Sweet bxs 6 lbs each 40	Jersey Laguayra Mocha and Java
ps, assorted. 1 1 50 2 22 2 22 1 80 1 80 4 50 4	Per lb Soluble chocolate, 11b packets 0 30 Granulated chicory	Caraccas Sweet bxs 6 lbs each 40 Best Sweet in bxs, 6 lbs. each 30	Mocha and Java
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ups, assorted. 1 1 56 ups & Boulli. 2 2 22 ups & Boulli. 2 1 1 86 tted Chicken, Turkey, or ame, 6 oz cans. 1 60 tted Ham, Tongue or Best, 6 z cans. 1 30 villed Tongue or Ham, ½ 1b ans. 1 40 villed Chicken or Turkey, 1 b cans. 1 26 ndwich Ham or Tongue, ½ b cans. 1 50 m, Chicken and Tongue, ½	Per lb	Barer's wanila in Dxs 1710 seach 50 Caraccas Sweet bxs 6 lbs each 40 Best Sweet in bxs, 6 lbs. each 30 Vanilla Tablets, 416 in box, 24 bxs in case, per box	Mocha and Java
ups, assorted. 1 150 ups & Boulli. 2 1 180 ted Chicken, Turkey, or ame, 6 oz cans	Per lb	Baker's wanila in DXS 121D Seach 55 Caraccas Sweet bxs 6 lbs each 40 Best Sweet in bxs, 6 lbs. each 30 Vanilla Tablets, 416 in box, 24 bxs in case, per box	Mocha and Java
ups, assorted. 1 150 ups & Boulli. 2 1 180 tted Chicken, Turkey, or tame, 6 oz cans. 160 tted Ham, Tongue or Best, 6 z cans. 130 villed Tongue or Ham, ½ 1b ans. 140 villed Chicken or Turkey, 1b cans. 140 b cans. 150 m, Chicken and Tongue, ½ b cans. 150 m, Chicken and Tongue, ½ b cans. 150 CHEWING GUM. ADAMS & SONS CO.	Per lb	Barer's wanila in Dxs 17 h seach bot Caraccas Sweet bxs 6 lbs each 40 Best Sweet in bxs, 6 lbs. each 30 Vanilla Tablets, 416 in box, 24 bxs in case, per box	Mocha and Java
ups, assorted. 1 150 ups & Boulli. 2 1 180 tted Chicken, Turkey, or tame, 6 oz cans. 160 tted Ham, Tongue or Best, 6 z cans. 130 villed Tongue or Ham, ½ 1b ans. 140 villed Chicken or Turkey, 1b cans. 140 b cans. 150 m, Chicken and Tongue, ½ b cans. 150 m, Chicken and Tongue, ½ b cans. 150 CHEWING GUM. ADAMS & SONS CO.	Per lb	Barer's wanila in Dxs 17 h seach bot Caraccas Sweet bxs 6 lbs each 40 Best Sweet in bxs, 6 lbs. each 30 Vanilla Tablets, 416 in box, 24 bxs in case, per box	Brimstone 0 03 0 Borax 0 1½ 0 Camphor 0 65 0 Carbolic Acid 0 30 0 Castor Oil 0 07½ 0 Cream Tartar 0 25 0 Epsom Balts 0 02½ 0 Paris Green 0 16 0 Extract Logwood, bulk 0 13 0 13 0

Apricot Wafers.

Another new dainty morsel in the Biscuit line. Keeps you busy keeping track of our new ones? Better that than stagnation; follow us and be awake. We have only begun the race. How did the Jelly Wafers please you? Splendidly, eh; well try the Apricot Wafers, they are the best so far.

HENRY C. FORTIER CHARLES J. PETER

0 60

ges or

and 725

er 1b. 28, 33 25, 35 21 22 29, 31

29, 31 24, 28 24, 26 22, 23 24, 26 ... 30

. ... 35 0 32 36 35 30 ... 27 28

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.





Brantford and Pelee Island Sole Agents for Canada.



Common Error.

Chocolate & Cocoa are by many supposed to be one and the same, only that one is a powder

(hence more easily cooked) and the other is not.

This is wrong

TAKE the Yolk from the Egg, TAKE the Oil from the Olive, What is left?

A Residue. So with COCOA.

In comparison,

COCOA is Skimmed Milk, CHOCOLATE, Pure Cream.

Ask your Grocer for

CHOCOLAT MENIER

Annual Sales Exceed 33 MILLION POUNDS

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TETLEY'S COFFEE - - IN ONE POUND TINS

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PETROLEUM.

PICKLES, SAUCES, SOUPS.

PRODUCE.

PROVISIONS.

SAPOLIO.

In 1 for grs. boxes, per gross.... \$11 30

ROOT BEER.

Hire's (Liquid) per doz \$2 25

SPICES.

SPICES.

GBOUND Per lb.

Pepper, black, pure. \$0 14 \$0 16

"fine to superior 10 15

"white, pure. 20 28

Ginger, Jamaics, pure. 25 27

Affrican, 16 18 25

Cloves, 11 14 25

Allspice, choice to pure 12 15

Cayenne, 17 10 12

Mace, 10 10 125

Mixed Spice, choice to pure. 30 Cream of Tartar, fine to pure 25

KEEN'S MIXED

1 oz.tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

KINGSFORD'S OSWEGO STARCH.



{ 40-lb. bxs., 1-lb. pkgs., 6-lb. bxs., sliding covers (12 bxs. each crate) SILVER

PURE ONTARIO- 38-1b. to 48-1b. bxs. bulk

KINGSFORD'S 40 lb. bxs , 1-lb pkgs CORN STARCH 20-lb. bxs., 1-lb pkgs

For puddings, custards, etc.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—
St. Lawrence corn starch..... 71
Durham corn starch...... 7

SUGAR.

SALT.

SYRUPS AND MOLASSES.

SYBUPS. Per gallon bbls. } bbls
 Dark
 20
 25

 Medium
 25
 23

 Bright
 30
 35

 Very Bright
 50
 00
 CRESCENT BRAND.

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SC	DLE AGENTS FOR THE	DOMINION OF CANAD	А.
Prices current, continued—	LONDON SOAP CO.	Nagasaki, i chests Pekoe 16 22	Bouquet 55 00
Redpath's Honey 40		" Gunnowder 16 19	Fins
Redpath's Honey		Butings 14 11	Longreitow 80 00
	Sweet Home.	Congou— BLACK. Half Chests Kaisow, Mon-	Cable, Conchas
MOLASSES. Per gal	100 bars 4 00	ing, Pakling	Queens 29 00
Trinidad, in puncheons 0 32 0 35 bbls 0 36 0 37	Continued Spinishing	Caddies, Pakling, Kaisow 18 50 INDIAN.	
" bbls 0 36 0 37 " bbls 0 40 0 40 New Orleans, in bbls 0 30 0 53 Porto Rico, hdds 0 40 " barrels 0 42 0 44 " barrels 0 44 0 46		Darjeelings 35 55	El Padre
New Orleans, in bbls 0 30 3 52	Givcerine. 60 " 3 00	Assam Pekoes	DOMINION CUT TORACCO WORKS WOW.
" barrels 0 42 0 44	" 20 " 3 00	CEYLON.	TREAL.
" ½ barrels 0 44 0 46	" 30 " 2 40	Broken Pekoes 35 42	Athlete
	Eureka Electric, 60 bars 2 00 100 ' 3 25	Pekoes 20 40 Pekoe Souchong 17 35	Puritan 6 95
SOAP.	World, 70 "	TOBACCO AND CIGARS	Sultana 5 75
Ivory Bar, 1 lb: barsperlb 6	per doz.	British Consols, 4's; bright twist,	Derby
Do. 2, 6-16 and 3 lb bars 11 51 Primrose, 12 oz. cake, per doz 8	Twin Bar 75	5's; Twin Gold Bar, 8's 59c	Sweet Sixteen 3 75 The Holder 3 85
Sterling (100 cakes) 4 85	Castile	Ingots, rough and ready, 8's 57 Laurel, 3's 49	Hyde Park 10 50
MORSE'S MOTTLED	Prairie Flower 75	Brier 7's 51	CUT TOBACCOS. per 1h
MORSE'S MOTTLED	1 Box Lot	Index, 7's. 46 Honeysuckle,8's 56 Napoleon, 8's 50	Puritan, tenths, 51b. boxes 75 Old Chum, ninths, 51b box 70
Per box-in f box lots	5 Box Lot	Napoleon, 8's 50	Old Virgin., 1-10 lbpkg, 10 lbbxs 62
100 bars \$5 25	SURPRSE 10 Box Lot.	Victoria, 12's	Gold Block, ninths, 51b boxes. 73
60 bars 3 25	10 Box Lot.	Brunette, 12's	CIGARETTE TOBACCO. B. C. N. 1, 1-10, 5 lb boxes
	Freight pre	" in 40 lb boxes 48 Bright Smoking Plug Myrtle, T &	Athlete, per 1b 1 15
GANT BE BEAT!	paid on 10 Box lots.	B 3'a 60	PLUG TOBACCO'S.
	Box lots.	Lily, 7's	Old Chum plug 4s Solege 16 lbs ce
MEGINIE SIE		Myrtle Cut Smoking, 1 lb tins 70	" " 8s. " 16 68
		1 lb pg, 6 lb boxes	" Ss. R. & R. 12½ 68 " chew 7s. R. & R. 14½ 58
	CUNLICHT GUARANTEED PURE AND TO	MCALPIN TOBACCO CO.	7s. Solace 141/2 58
Eclipse, 3 lbs 3 30		White Burley Chewing-	8s. R. & R. 16 58 8s. Solace 15 58
Per box	SOAP INJURIOUS CHEMICALS	Beaver, 12 oz., smooth, 3x12, 5c	O. V plug 8s. Twist 16 58
Everyday, 12 oz	CHEMISALS	and 10c cuts, 12 lb butts	8s. Solace 15 58 O. V plug 8s. Twist 16 58 O. V 3s. Solace 17½ 58 - O. V 7s. 17 55½ Derby, 12s. 17½ 51 Derby, 17s. 17 51
Morse's Best, 12 oz		cuts, 12 lb butts 61	Derby, - "12s, " 17% 51
Detroit, 1202 2 40	SUNLIGHT SOAP.	Do. 16 oz., R & R, 10c cuts, 2x12,	Derby, - " 7s. " 17 51 Athlete, - " 5s. Twist 9 74
Empire 12 0z 2 40	5 Case 3 40	Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	WOODENWARE, per doz
Ruby, 10 oz. 2 10 Monster, 8 oz. 1 50	1 Case lots 3 50		
Per doz.	TEAS. TETLEY'S TEA.	Prince George, 8s 21 lb caddies 47 Tecumseh, 9 to lb (fancy chew'g) 65	Pails, 2 hoop, clear No. 1 \$1 70
Sweet Briar 0 85	No. 1 quality 50	Extra Black Chewing— Gold Shield, 16 oz., 7 to lb, 20 lb	Pails, 2hoops, clear No. 2. 160
Old Brown Windsor Squares 0 30	" 2 " 35		" 3 " painted " 180
White Castile Hars U /D	TETLEY'S COFFEES.	Black Chewing— Standard, 3rds, 4ths, 7s and 12s,	Tubs, No. 0
White Oatmeal	One quality only	20 lb. pkgs	
Persian Boquet, paper	CHINA GREENS	Woodcock, 181b caddeis, 7s 50	3
Rose Boquet	Gunpowder— per la 42 50 Cases, extra firsts 42 50		Water Witch 1 40
Oriental, per gross	Half chests, ordinary firsts 22 38	sunny South, 68 and 78, 18 1b caddles	Plunet 1 70
Pure Bath 1 00	Vonng Hyson-	caddles	Waverly 1600 X X 150 X X 1 30
Ostmool 0.85	Cases, sifted, extra firsts 42 50 Cases, small leaf, firsts 35 40	Special, 7s, extra value, 18 lb caddies	" X X 1 50
Grey Oatmeal 0 60	Half chests, ordinary firsts 22 38	Cut Tobaccos, Smoking— Silver Ash, 1-3ths, 5 lb boxes 62	" Bingle Crescent 1 85
Plain Honey, Glycr., Windsor. 0 75 Morse's Toilet Balls 2 90	" " seconds 17 19	Puck, mixture, 1-9ths, 5 lb boxes 70	ii Inhilee 2 10
Turkish Bath	" common 13 14	Puck, mixture, 1-9ths, 5 lb boxes 70 Cut Cavendish, 1-9ths, 5 lb boxes 65 Fine Cut Chewing—	Globe Improved. 2 00
Infants' Delight	PING SUEYS.	Standard Kentucky, bright, 51h	" World 1 75
33% Glycarine 1 25	Young Hyson—	pails	Itstitler 1 30
Floral Bouquet 0 50 Stanley 1 00	Half chests, firsts	pails	Matches 5 caselots single case
Heliotrope, wrapped, † doz 1 50 in gross lots 15 00	Half Boxes, firsts	CIGARS-S. DAVIS & SONS MODITIES.	Matches, 5 caselots. single case Parlor 1 70 \$1 75 Telephone 3 30 3 50
in gross lots 15 00	JAPAN.	Sizes Per M Madre E' Hijo, Lord Landsdow\$60 00	Telephone 3 30 3 50 Telegraph 3 50 3 70
	Half Chests-	" Panetelas 60 00	Safety 4 00 4 20
AMMONIA SOAP.	Finest May pickings 38 40	Bouquet 60 00	French 3 00 \$ 10 Steamship (10 gro. in case)
72 bars.	Choice 32 36 Finest 28 30	" Longfellow 85 00	Single case and under 5 cs. \$ 10
1 box\$3 00	G 3 31 00 04	" Keins Victoria 80 00	5 cases freight allowed 2 to
SOAP 5 " 2 85 10 " 2 85 25 " 2 65	Medium	El Padre, Reina Victoria 55 00	Mops and Handles, comb per doz Butter tubs \$1 25 Butter Bowls, crates ast'd \$60
10 " 2 75	Good common 16 18	Reina Vict., Especial 50 00	Butter tubs\$1 60 \$3 60
	Common 13½ 15	Conchas de Begana 50 00	Dutter Downs, oraces ast d \$ 60

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THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of OUR GRANULATED

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MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND



Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

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"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.



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The distance is greatly increased by the regular use of

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It thoroughly nourishes and thus fortifies the system against sickness and disease.

The virtues of the two staple articles of food.

Beef and Wheat, combined with the standard tonic, Hypophosphites.

If anything can tone up and strength-



The Johnston Fluid Beef Co. MONTREAL.



FAC SIMILE OF PACKAGE



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CELEBRATED FOR



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Sauces,

Potted Meats. Table Delicacies.

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