

Vol. 2.

No. 1.

January 1897.

New Year's Number.

THE

PHILATELIC ADVOCATE.

A MONTHLY JOURNAL DEVOTED TO

STAMP COLLECTING

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BERLIN, ONT., CANADA.

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The Past Year.

Looking over my album to-night my thoughts travel back over the events of the year which has just closed.

What a swift-passing eventful year it has been. How many Philatelists have come and gone. Many of the old names which were familiar to the readers of stampic literature have disappeared, while new ones take their vacant place.

This year, now past, will live in Philatelic history, on account of the events which have marked its career.

Rare stamps have been discovered new varieties, before unknown, have been brought to the attention of Philatelists and numerous frauds have been exposed.

As I predicted at the close of '95, the approval sheet business has greatly fallen off, and the unsolicited sheet is fast becoming a nuisance.

We can proudly say that the banner of fair Philately has not retreated an inch, but in fact has advanced.

Since the election harmony is restored and most Philatelists are working to advance our favorite study.

If everything moves on as it bids fair to do, the year 1897 will exceed in interest even this year of years.

H. I. WATTS.

Is it a fact? It has been recently stated that one million pounds of ink are required annually for printing the national currency and revenue stamps of the United States.

Shades in Canadian Postage Stamps.

By R. G. WIDDICOMBE.

There are probably more shades in Canadian postage stamps than in the stamps of any other country. Though the issues are not numerous, and a collection of these stamps alone would make a very small showing, yet taking into consideration the minor varieties and innumerable shades a very fine accumulation would be the result.

The first on the list is the 3 pence red. There are practically no shades in this stamp, although by close examination I suppose might two or three be found.

The 6 pence is found in several colors, each color having a distinct shade of its own. A few of these such as lilac, brown lilac, violet, black violet, and purple might be mentioned, although by careful comparison various other colors and shades could be secured.

In the $\frac{1}{2}$ penny there is the rose and pink. The 10 pence has chiefly the dark and light blue, while the $7\frac{1}{2}$ pence and 12 pence really has no shades at

Of course it must be remembered that by carefully comparing and examining your stamps many shades might be found which would never appear in any catalogue yet they would be just as legitimate as those that are mentioned.

Owing to a change in the currency of Canada from £. s. and d. to \$ & cts a new issue of stamps appeared in 1858 This set consisted of five-values, the

1, 5, 10, 12½, and 17 cent and five years later a 2 cent. stamp was added. Shades might be found in all of these, but the 10 cent is the only one that would interest variety collectors to any great extent. The principle shades in this stamp are violet, black violet, brown violet, lilac and red lilac.

Among the stamps of the 1868 issue many shades will be noticed. The ½, 1 and 3ct. stamps have no shades of any great importance. The 2ct. gives us dark green, light green and yellow green. The 6ct. light and dark brown, while the 12½ct. is found in one color only. In the 15 cent variety an almost endless number of shades are seen. The most common being violet, slate and lilac.

In 1869 a new 1ct stamp was issued. The color was yellow but it is also found in a dark orange.

The current issue of Canadian stamps gives us shades in abundance. The ½, 2, 6 and 15 ct. show about the same varieties as the preceding issue, while the shades in the other values are more numerous. In the 1ct. you will notice yellow, orange and lemon. The 3 ct. stamp is found in a great number of shades some of them being red, rose, pink, carmine and lake. This is only a small list, as many others exist and with a little trouble a large number could be found. In talking to a collector the other day he stated that he had 27 distinct shades of this stamp.

You will find slate and slate green in the 5ct. and pink red and carmine in the 10ct. stamp. Very few, if any, shades will be noticed in the 8, 20 and 50 ct. values these having been in use but a short time.

It would be an easy matter to find 10 distinct varieties in the 2ct. register

although less would be considered a good showing. The orange is the commonest of these. The others are red, vermillion, brown red and dark red. The 5ct. register is dark, light and yellow green, and the 8ct. is one color only, blue.

In closing I might say that it was my intention to take up the adhesives only in this article which accounts for the absence of the envelopes, wrappers and postal cards. These will probably be considered later.

Polynesia and its Stamps.

By PHINEAS SCRATCH.

(Continued from last number.)

SAMOA continued.

Samoa first issued stamps in 1887 when a set of seven varieties was issued the values being 1d blue 3d carmine, 6d purple, 9d brown, 1 sh. yellow, 2 sh. chocolate, 5 sh. green. The originals of this set are quite valuable but reprints can be had at 10 cts. per set.

In the reprints a 2d is also included but this stamp was never used in Samoa.

In 1887 a new set appeared comprising the following values ½d brown violet, 1d green, 2d orange, 4d blue, 6d brown, 1 sh rose, 2 sh 6-d violet.

This is a very popular set among many collectors. They can be had of most dealers at 50 cents per set.

The next stamp to appear was 2½ d pink in 1862, bearing the likeness of King Malieto.

In 1893 the 4d value of the 1837 issue was surcharged 5d some in black and others in red, but in 1894 a stamp of that value, 5d, appeared.

When this stamp first appeared the color was brick red and white but at present it is carmine and white. This

Polynesia and its Stamps, next page.

BERLIN.

A Short Sketch of the home of the PHILATELIC ADVOCATE.

By W. A. STARNAMAN.

Berlin, the county seat of Waterloo County, is a town of about 9,000 inhabitants, situated on the main line of the Grand Trunk Railway.

It is a great manufacturing town and is known all over the continent as Buttonville. So called on account of the large quantity of buttons manufactured by the well known firm of J. Y. Shantz & Co.

The inhabitants are mostly Germans and very industrious. Most of them are property owners.

The buildings are all substantially built. There is not a house in town that does not stand on a stone foundation.

Among the fine buildings to be seen are, the Post Office, the Court House, Walper House, Berlin Waterloo Hospital, the High School, St. Jerome's College etc.

Berlin boasts of about thirty fraternal societies, Y. M. C. A., thirteen churches and the 29th. Batt. Band, one of the best bands in Canada. It also has one of the finest parks in Ontario.

Besides numerous small boy collectors there are about forty active philatelists in town. Some of the most prominent are Paul Pequegnat, W. H. Schmalz, H. Illing, H. Stuebing, W. Engelter, Ralph Weaver, Chas Weaver, L. Strohm, Jas. Jaimet, Findlay I Weaver and Starnaman Bros.

W. H. Becker & Co., the booksellers carry the largest stock of stamp albums in town. Their stock is well assorted and prices are right.

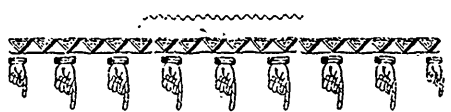
In 1894, Eli S. Moyer commenced publishing the Pet Philatelist. It con-

sisted of eight to ten $3\frac{1}{2} \times 4\frac{1}{4}$ pages with cover. He issued four numbers Sept. to Dec. when, on account of other business, he was forced to give up his paper.

In July 1896 F. I. Weaver and Starnaman Bros. conceived the idea of publishing the Philatelic Advocate. After much "Mathematical calculation" it was decided that the first number would appear in Sept. Owing to being unable to secure proper material in time the first two numbers did not present as neat a typographical appearance as was wished for. Still the result was more than expected. As soon as number 3 was ready for mailing second class mail rates were applied for and granted and the paper has a bright future before it now.

Berlin lost two enthusiastic philatelists lately. Eli S. Moyer has left town and is attending college at Napierville Ill. and Eugene Tuerk has secured a situation with Tuerk Bros. Specialty manufacturers Chicago Ill.

Waterloo, a town of about 3000 population adjoins Berlin and the two towns are known as the Twin City. I am sorry to say that Philately is practically dead in Waterloo there being only one or two active Philatelists.



Philatelic Literature Collectors. ATTENTION!

We will give Vol. 1, complete, as long as they last, to all who send 25c. for a year's subscription to this paper, before FEB'Y 15th.

As we have only a limited number of Vol. 1 you should send at once.

DON'T NEGLECT THIS.

stamp is of a very pleasing design it bears wide white cross-bars running vertically and horizontally leaving the four corners either brick red or carmine. This stamp is water-marked star and N.Z. and is perforated 11½.

In 1895 the 2d. of the 1887 issue was surcharged 1½d in blue and 3d in black. A post card also appeared in 1895, value 1d. bearing the stamp of the same value in the 1887 set color, blue. Soon after the appearance of the post card a 1d x 1d reply card was issued.

(To be continued.)

~~~~~  
*A GEM.*

Quite recently I received a package from a gentleman in a city near here, which, when opened, disclosed a small stamp album. In the same mail I received a letter from its owner asking to examine the collection and make an estimate of its value.

Shades of Philatelia! What a glorious sight I beheld between the worn backs of that old green album, in which not a stamp had been added since the year of grace 1878.

True there was only a paltry three or four hundred stamps in it, but such stamps!

I started in at Great Britain and came out at Tasmania, so dazed I could hardly believe the evidence of my eyes and perforation gauge.

The owner stated that the collection had been made while he was an English school boy.

Oh, that we might have been a school lad in Merry England twenty years ago

To give the reader some idea of this bonanza I will mention a few of its precious scraps of paper.

Among other emissions from Great Britain I ran across a 4d rose on white,

watermarked a small garter, and perforated 14, issue of 1855, a splendid used copy. Two shilling blue, 1867-69, unused, watermarked a spray of roses.

South Australia had, among others, a perfect used specimen of the 1d dark blue of 1855, watermarked star with long pointer, also the 9d slate blue and 1 shilling, orange, of the same issue.

I cannot take the time and space to tell of any more of its contents, but will say that the collection of British Colonials was amazing as it contained a number of stamps one never sees on sheets and only now and then are offered at private or public sales.

The album alone is a curiosity being one of Stanley Gibbon's No. 2 issued in 1878. It contains a plate in two colors showing some of the then new issues.  
H. I. Watts.

~~~~~  
NOTES.

By SIDNEY NICHOLS.

The "London Philatelist" in an article on the "Stamps of Cape of Good Hope Colony" states that the rare wood blocks were issued in Apr. 1861, and that no copies were in the main P. O. of the colony in Sept. 1861. But in 1878 the postmaster at Graaf Reinet found a complete sheet of both the 1d and four pence in stock and sold most of them in the ordinary course of business. Had these sheets been preserved until to day, probably \$20,000 would hardly buy them.

A novel use of stamps is reported from Washington D. C. where a collector has had a pair of 10ct. 1847 stamps mounted in his cuff buttons.

One million stamps will fill a sugar barrel. When you start to collect that number put one stamp in the barrel look at the space left then think it over.

The 1 penny Mauritius issued in 1847 is valued at \$1000 or as much more as the collector will give, and there are only six or eight in existence.

There is but one proper way to collect envelopes or postal cards and that is entire and unused if possible. By this means different sizes can be collected and is also an infallible means of ensuring genuineness.

There has been 211 different U.S. Adhesive postage stamps issued. This does not include re-engraved designs.

A Different view of Boy Collecting.

By A. F. B. C.

I have read a great many stamp papers and nearly every one has some articles or notes about boy collecting.

The subject is all right but the writers always have in their minds boy collectors in the towns or cities and I think that this is an unjust way to treat the boys on the farm. In towns and cities the boys go to school, trade stamps and see stamp papers while "Farmer Boys" work hard all day and does not get a chance to hear about stamps or see a stamp paper.

It is very seldom one hears of a boy who works on the farm who is a collector. What is the reason of this? I will attempt to explain in the following paragraphs.

The town boys hate farmer boys and think that they are nothing but farmers and it does not matter if they do not see stamps or magazines. While at the same time collectors who live on the farm (I am sorry to say there are very few) are far more enthusiastic than most town boys. It is probable that if a stamp paper happened to be

sent to some of these lads they would answer nearly every advertisement and send a subscription besides. The trouble is that publishers think if a boy is not a stamp collector he does not need a sample copy, but papers are not often received by boys in the country and when they do receive one every word is read and if they have twenty five cents they will subscribe at once so as to get the next numbers,

In the long winter evenings farmers have nothing to do. Perhaps if they received a few copies of a stamp paper they might discover that stamp collecting is a better and more profitable way to pass the evening than lounging around or retiring at half past seven.

A year ago a friend of mine started a collection. In a short time he induced others to collect. They in turn got their friends to save stamps and now nearly all the boys in that neighborhood are active collectors.

This is the same as the woman who sent ten letters to ten friends asking for 100 stamps from each and asking them to write to ten of their friends and so on. Every one knows the story. The effect would be the same in getting the farmer boys collecting.

If publishers of stamp papers would make a note of this subscriptions and new collectors would be the result and dealers would do a rushing business.

SUBSCRIBE for this paper NOW.

Philately should be a brotherhood, a family wherein we are taught to help each other. Backbiting and petty jealousies should not be. Philatelists should pull together and not permit anything to come between them. Let us place more confidence in one another.

Evergreen Philatelist.

The
PHILATELIC ADVOCATE

FINDLAY I. WEAVER, Berlin, Ont., Editor.
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☞ Subscriptions must commence with current number. Back numbers 5c. each

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Half Col.	1.50	4.00	7.00	12.00
One Col.	2.50	6.75	12.00	20.00
One Page	4.00	10.50	19.00	30 00

TERMS: Cash in advance. Ads. to run 6 mos. or longer may be paid quarterly.

TO PUBLISHERS.

☞ We wish to exchange two copies with all philatelic publishers. Send one copy to F. I. Weaver, and one to Starnaman Bros

Editorial.

The Philatelic Advocate has been placed on a sound basis, by being granted second class mailing rates. **A sure thing** Now look out for an A 1 paper. This great saving in postage leaves us more to expend on the quality of the paper both in contents and the paper itself. We intend to have articles from some of the leading philatelic writers of the day and will spare no effort to make it Canada's favorite stamp journal. It will be to your advantage to subscribe at once and take advantage of the premium offers which are mentioned elsewhere.

The Halifax Philatelic magazine has appeared dated January, 1897. It is edited by Mr. Alex. M. Muirhead who was first to fill the editorial chair of the Canadi-

an Philatelic Magazine. It means no harm to the D.P.A. rest assured. The new paper is published by Muirhead and Van Malder Halifax N.S.

The Pennsylvania Stamp has ceased to exist as have also the Bay State Philatelist, Stamp Facts, Washington Philatelist.

Mr. Alex. Nafe of Preston spent part of the holidays in Berlin.

The Ontario Philatelic Association is now an assured thing. All Ontario collectors should communicate at once with the secretary pro tem; Mr. Pritchard Box 316 London Ont.

The Toronto Daily Mail and Empire recently gave an interesting article on stamp collecting, two columns in length. It was illustrated with cuts of W. H. Brouse, president of the Toronto Philatelic Club, and Walter McMahon two of Toronto's most prominent philatelists. It also contained illustrations of rare and curious stamps.

The D. P. A. is fast becoming a power in the land. If every member does his duty the membership will be nearly four hundred one year hence. This year is going to be one in which many things will happen which will go down in philatelic history. Let us make it D. P. A. year. Let each and every member get to work and not stop until the four hundred mark has been reached, it can be done now do it.

Remember it is not only Canadians we want as new members. Gather in all your forty second. cousins the world over.

A person would almost think the dues were enough to break some people by the work it takes to convince them to join whereas they are only 25c. per year. Now don't be an old fogey but

get in the game at once. For further particulars address, F. I. Weaver, or W.A. Starnaman, Berlin, Ont.

The P.S. of A. The largest in the world is still booming. The membership is now about 1500 with more coming in every month. Who will be the next presiding officer? Messrs Beamish and Ashcroft are mentioned favorably.

Swelled head. We are sorry to see that the dread disease 'swelled head' has struck our fair Canadian land. We are afraid a certain person not a thousand miles from Guelph has an attack of it. The swelling no doubt springs from a sore head occasioned by being defeated in the recent elections. We sincerely hope that it will not be many moons before the swelling will have entirely disappeared.

3 months for No 1. Owing to the great demand for our first number we make the following offer.

We will give a 3 month's subscription to this paper for every copy of Vol. 1 No. 1 returned to us. Send at once. This offer will not appear again.

Jan'y No. What do you think of our Holiday number?

We think
 'Twill knock from you, or else it oughter,
 A first-class, new, bright, silver quarter;
 And thus you'll bind us fast as friends,
 Until the year '97 ends.
 We wish you all a happy Year,
 As through the world your course you steer;
 And when on earth we cease to roam,
 A joyful time we'll spend at home.

B.D.N.

Vol. 2. Several years ago it was the custom to call twelve numbers of a monthly stamp paper a volume. At present six numbers usually form a volume and now we come out and call three numbers a

volume, queer isn't it? Here is our reason. The three first numbers have not been exactly what we would have them be, nor anything like what we intend to make our future issues, therefore we think the beginning of a new year is a very good time to begin our second volume. We also take this opportunity of wishing all our readers **A bright and prosperous NEW YEAR.**

We do not intend to send you a sample copy of this paper every month. If you don't subscribe you will not receive next issue.

The publishers do not deal in stamps. Those wanting sheets etc. should address our advertisers.

Our Exchanges We have mailed two copies of this paper to all the philatelic publishers we know of and request them to exchange two copies with us.

Those only sending one copy will receive only one of ours in future.

PREMIUMS.

Send us 25c. before Feb, y 15th. and we will give you this paper one year and your choice of any one of the following:-

Copy of Ont. Philatelic Directory and Collectors Handbook,
 1000 "Stick-to-it-ive" hinges,
 50 stamps to sell at 1c. each,
 All the back numbers of this paper.
 25 blank approval sheets,
 15 ditto, with your name printed on,
 5 approval books to hold 60 stamps,
 A Half inch advertisement in this paper
 A collection of 18 var. Japanese stamps and 3 var. cards mounted in books made of rice paper.

Special.

Send 75 cents for 3 subscriptions and we will give you your own free.

Correspondence.

The publishers do not hold themselves responsible for the views expressed by correspondents,

A Criticism.

Publishers PHILATELIC ADVOCATE.

Kindly allow me a few words in your valuable paper.

I have before me a journal supposed to be published in the interest of stamp collectors. In its fourteen pages of reading matter I find five criticizing young stamp journals and several of its advertising pages devoted to sewing machines, furnaces, carriages &c. I wonder if the editor of this paper ever started a stamp paper or did he find one already started. His correspondent says, "If you have no money to burn don't start a stamp paper." Wonder if ye editor is still heating his sanctum with ten dollar bills? I guess nit!

I would venture to say, that nine-tenths of the six hundred thousand collectors in the U.S., and the thousands in other countries, would prefer doing their own criticizing.

Stamp collectors, in general, are hustlers and don't care to poke their noses into soft soap, patent medicine, sewing machines, carriages, &c., in a philatelic paper. Life is too short for that. For my part I say, go in boys. Start a paper. There is millions in it.

I am making a collection of purely philatelic papers.

Phil.

~~~~~  
A Wurtemberg parish priest, having collected 9,000 lbs. of postage stamps in eighteen years, has sold the lot for \$5,000 and given the money to charity.

~~~~~  
Watch our next issue.

Post Card Column.

Under this heading we will publish any question you wish to ask, which can be written on a post-card, and will throw it open for our readers to answer. Answers will be published when received.

Questions.

What is meant by an "up to date" stamp paper? Is it one that issues Dec. No. in Jan. J A. D.

~~~~~  
What constitutes a complete Philatelic literature collection? A.S.

~~~~~  
I intend to start an auction sale of stamps and Philatelic literature by mail. Must I have an auctioneer's license. A.H., Toronto.

Answers.

~~~~~  
In answer to J.H. There is a coin collectors journal published in New York.

~~~~~  
In answer to G.W. Sidney Nichols says "There are 2875 different U.S. catalogued.

~~~~~  
Answers have not yet been received to the other questions in Dec. No.

### Philatelic Phunnigrams.

BY PHUNNY PHILATELISTS.

"A new stamp collector". This is the way the papers announced the birth of a stamp collector's son.

Cruel business. Licking stamps.

A pin properly inserted in a chair makes as good a starting point as most collectors desire.

~~~~~  
What is the difference between a trade-mark and a stamp collector? One stamps the trade and the other trades the stamps.

~~~~~  
There is a man in this town so tender hearted that he cannot lick a stamp without shedding tears.

*St. Catharines Notes.*

R. G. WIDDICOMBE.

The D.P.A. now has four members in St. Catharines. we expect more soon. Have you promised yet?

It is rumored that a certain prominent dealer in Ontario will publish a catalogue of B.N.A. postage stamps in the near future. The prices in the new catalogue don't suit Canadians.

We were all glad to get the news that the Advocate has secured second-class rates. A better paper may be expected now.

No 1 of the Halifax Philatelist has made its appearance. It contains much interesting reading and for a first attempt it is surpassed by few. You can always expect something out of the usual run when it comes, from Muirhead.

An effort is being made to call the collectors here together and form a society. It will no doubt be a success. Two years ago we had a flourishing philatelic club of about 15 members, and I see no reason why it can't be done again. I shall be able to report further in next number.

*Indiana Notes.*

By H. I. WATTS.

The return of cold weather has been productive of the birth of several new collectors.

I am indeed sorry to report that one of our well known collectors Mr. W.S. Preston, has decided to sell his collection. It will probably be dispersed by auction.

From reports I learn that there is a paper called the "Hoosier Philatelist," but I have never had the pleasure of seeing a copy. Why don't the publishers send one around? Give us a chance

to subscribe.

Mr. W. W. Edmunds, of Richmond, has a collection which he formed while attending school in Great Britain. It is in one of Stanley Gibbons 1874 albums which is in itself a relic. This collection contains several fine British Colonials.

Quite a number of "imperf" and part "perf" U.S. Revenues have lately come to light here. Indiana affords a fine field for old stamps, for those who know where to look.

Nothing has been heard lately of the projected Hoosier State Society.

*Exchanges.*

We have received the following exchanges since last issue.

November Nos:-- Philatelic Literature, International Philatelist, Diamond Philatelist, Philatelic Free Lance

December Nos:-- Home Worker, Evergreen State Philatelist, Philatelic Literatelist, Stamp facts, Indiana Philatelist, Philatelic West, Monthly Observer, All Around Stamp Advertiser, Official Bulletin, Herald Exchange, New York Philatelist, Our Philatelia, Omaha Philatelist, Weekly Philatelic Era, 4 nos.

January Nos:-- Halifax Philatelic Magazine, Philatelic Messenger.

Vol. 2 No. 8 Dakota Philatelic.

We also received, A sample of Widdicombe's "Best" hinges at 6c. per 1000.

J. M. Bartels & Co's Price Catalogue & Reference List of Plate Numbers of U.S. Adhesive Stamps, 1847-1897 Price 25c. This is a very handy book for collectors of plate numbers.

No. 2 of the Philatelic Messenger is to hand. After taking out the publishers advertisements there is scarcely anything left.

# BARGAINS

Notices in this column will be inserted for half cent a word, each insertion. No adv. taken for less than 10 cents.

Subscribers may have one thirty word notice FREE if it is sent with subscription.

1000 hinges 6 cents. Ontario Philatelic Directory 10 cents.

R. G. Widdicombe, St. Catharines Ont.

\$150 premium. See adv. Page 12.  
S. Hazen Bond 1302 F. St Washington  
D. C.

Have you a printing press? We have a few fonts of type for sale cheap.

Send for proof

Geo. H. H. Richert, Berlin, Ont., Can.

Ontario Philatelic Directory and this paper one year for 25 cents.

Address the publishers.

Wanted! Ads. for this column.

100 Stamps and the best 40 cent Album published only 40 cents.

James Jaimet, Berlin, Ont.

Send for my first Auction List.

H. Watts, Winchester Indiana.

I will give 25 var. good stamps for every number of Vol. 1 Canadian Philatelist or Lewis Bishop's Philatelist. Many other papers to X.

F. I. Weaver Box 494 Berlin Ont.

10 first class covered stamp papers for 10 cents. 100 names of stamp collectors selected from my correspondence, all neatly written and sent postpaid for 10 cents.

Eli S. Moyer, Naperville, Ill.

When answering the above Advs. kindly mention the Bargain Column.

Tell them that you saw these ads. in The PHILATELIC ADVOCATE.

# MOYER gives your Money's worth.

My DOMINION PACKET consists of 100 varieties of Stamps, all enclosed in a rare unused entire CANADIAN LETTER CARD. It includes stamps such as New Brunswick, scarce Canada etc., etc.

This Packet is GUARANTEED TO PLEASE. Just see whether you will not order a second one!

The price is 25cts., silver or stamps 7 var. entire Canadian Postal Cards only 10 cents. All postpaid.

Address,

*ELI S. MOYER,*  
*Naperville, Ill.*

## Samoa.

AT LAST IN STOCK AGAIN.

Set of 9. 1, 2, 2½, 4, 5, 6d., 1s., 2s. 6d. canceled. . . . . 50c. the set.  
1½d. on 2d. yellow, 3d. Registered on 2d. yellow, the two. . . . . \$0.20  
5d. on 4d. blue, red surcharge. . . . . 40  
5d. on 4d. blue, black surcharge. . . . 1.20  
5d. Flagstamp, the early print, brickred .25  
(the present is carmine.)

ERROR. 2½d. Malicota BLACK. . . . . 15

This stamp will perhaps be quite scarce.

*W. Sellschopp & Co.*

108 Stockton St.

San Francisco, Cal.

## Cuba is well

Represented in my

## First Auction Sale.

Also many common ones missing in many collections. Also a

FINE DEALER'S LOT.

Send for list.

*H. I. WATTS,*

WINCHESTER, INDIANA.

We have contracted for this space for **SIX MONTHS.**

Watch it for **BARGAINS** in  
**Novelties & Printing**

Sample Prices.

- 100 Envelopes, printed, . . . 25 cents.
- 100 Bill Heads, „ . . . 30 „
- 100 Letter Heads, „ . . . 30 „
- 100 Cards, . . . . . 25 „
- Sample of "Woman's Friend" Knife Cleaner, 10 cts. 1 doz. 50 cts.

All postpaid.


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 Box 375, **BERLIN, ONT., CAN.**

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 and subscription **AGENT.**

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