

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, APRIL 1, 1898.

No. 13

Manufacturers. by Special Warrant
 To Her Majesty THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS


ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
 Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 8

TO THE COURT OF HOLLAND AND THE KING OF ITALY
 PURVEYORS TO HER HIGHNESS THE PRINCESS OF WALES
 CROSS OF THE LEGION OF HONOUR



A PERFECT CHEESE.

EASY TO BUY.



EASY TO SELL.

NONE BETTER CAN BE MADE.

For the First Time

the popular "Chicken Tamale," in its corn shuck, ready for use, is offered under the brand and guarantee of a high-class house. All know the favor with which even the itinerant street vender's "Chicken Tamale" has been received; and none can doubt the instant success which awaits the **ARMOUR PACKING CO.'S** "Chicken Tamale." Prepared from chicken meat, corn meal, chile peppers and Mexican seasonings; wrapped in a corn shuck, and processed according to the original Mexican recipe. Packed in cases of 2 doz. 1's, or 2 doz. ½'s.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.

Or
Armour Packing Co., Kansas City
U.S.A.

A Sure Hit

Something that will sell to anybody and everybody at all times.



It will not lie on your shelves as old unsaleable stock, for once you get it in you have to sell it. You are sure to be asked for it time and again.

J. H. WETHEY

Sole Manufacturer St. Catharines, Ont.

The Salt Folks Know

The Salt that is long and pleasantly remembered by the folks who use it—Windsor Table Salt. Absolutely pure—snow white. Its parts do not adhere—each one is a crystal by itself.

Made in the only safe way—by the Vacuum Process. You won't find this process used elsewhere in Canada—

Windsor Table Salt

—purified—it is all Salt down to the last sparkling crystal of it. You and your customers get just what you pay for—pure salt in Windsor Salt for the table. Price? No higher than "impure salts." is refined—cleaned

The Windsor Salt Co., Limited, Windsor, Ont.

Strike While the Iron is Hot--Strike Now!

For The Klondyke Trade.

You like to have the demand created before you stock up—that's natural. But when the demand comes you "strike while the iron is hot"—that's natural, too.

Strike now! Hesitate and you lose the Klondyke trade on those great, strength-yielding—easy to carry—small, light, English Soup Squares.

But the demand from the kitchen, from campers, sportsmen and picnickers NEVER ceases. If you don't get the Klondyke trade you don't lose the regular demand for them. You're safe either way, you see.

Lazenby's
Soup Squares.

Suggestions for Spring Business— and lots of it.

STOWER'S CONCENTRATED LIME JUICE.

"It draws trade." Concentrated, hence the claim "20 per cent. stronger than any lime juice made anywhere by anybody."

"No musty flavor."

LION ROUGE CASTILE SOAP.

A trade stimulant for particular soap users. A good profit in it for you. Made from absolutely pure oils, and so guaranteed by the makers. Direct from Marseilles.

FRY'S COCOA AND CHOCOLATES.

No effort needed on your part to sell "Fry's goods"—the name Fry, settles that. Typical of all that is good and pure and honest in cocoa and chocolate-making.

Sold by leading Wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.



PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY

HAS COME TO THE
FRONT



MORNING
DEW

(10 Years Old)

MORNING
DEW
LIQUEUR

(12 Years Old)

ROYAL
GORDON

(10 Years Old)

PERFECTION
ROYAL
GORDON

(15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO.

BOX 1125

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 TRAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

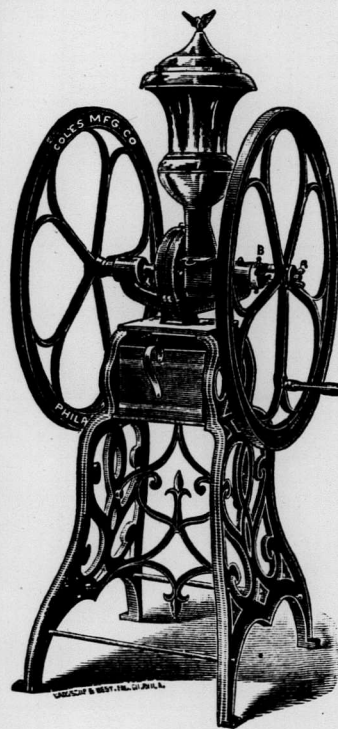
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



Sovereign
 Matches



No. 318

Agents | TODHUNTER, MITCHELL & CO., Toronto
 | DEARBORN & CO., St. John, N. B.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

"SURE CATCH"

STICKY AND POISON FLY PAPER

Try a case through your jobber. It will keep until used. 25 double sheets in each box, 10 boxes in a case.



"TRUE FRUIT" FOUNTAIN SYRUPS

We are the manufacturers of the above justly celebrated Syrups, so well and favorably known to the trade throughout Canada.

Crushed Fruits and Syrups of every flavor you want for your fountain.

Also **"True Fruit" Brand Powdered Fountain Chocolate.**

The best is always the cheapest in the end. Use "True Fruit" and you will be satisfied as well as the customer.

Write us for Quotations.

J. HUNGERFORD SMITH CO.

Rochester, N.Y.

Manufacturing Chemists

Toronto, Ont.

Condensed Mince Meat

"WETHEY'S"



Is the brand you should buy if you want the best quality put up. Nothing but the choicest fruits, peels, and spices used in its manufacture.

EXAMINE and compare the goods with any other make. The high grade quality of **"WETHEY'S"** commends it to the consumer.

**REDUCED PRICE—\$10.80 per gross, or
\$2.70 per case of 1/4 gross.**

W. H. GILLARD & CO., Manufacturers' Agents **Hamilton**
Wholesalers Only

A SHEET OF GENUINE

TANGLEFOOT

SEALED
STICKY
FLY
PAPER.

NOTE
THE
NEW
PRICES

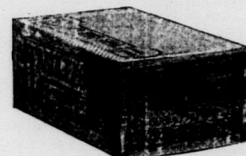
40 CENTS A BOX.



LOOKS LIKE THIS:



\$3.40 A CASE.



The paper that originated every modern idea and feature of Sticky Fly Paper, and made it a profitable and merchantable commodity. Tanglefoot is the paper your customers prefer and expect to get when they ask for Sticky Fly Paper.

ONE OF THE MOST PROFITABLE THINGS A RETAIL GROCER SELLS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII (Published Weekly)

TORONTO AND MONTREAL, APRIL 1, 1898.

(\$2.00 per Year) No. 13

THE NOVA SCOTIA INSOLVENCY BILL.

THE following is a complete copy of the Insolvency Act passed at the last session of the Legislature of Nova Scotia. THE CANADIAN GROCER is indebted to the Attorney-General, Hon. J. W. Longley, for a copy of the Act, which, according to a foot note made by that gentleman, goes into force July 1, next. The Act is styled "An Act respecting Assignments for the benefit of Creditors":

1. In case any person, being at the time in insolvent circumstances, or unable to pay his debts in full, or knowing himself to be on the eve of insolvency, voluntarily or by collusion with a creditor or creditors, gives a confession of judgment, cognovit actionem, or warrant of attorney to confess judgment to defeat or delay his creditors wholly or in part, or with intent thereby to give one or more of the creditors of such person a preference over his other creditors, or over any one or more of such creditors, every such confession, cognovit actionem or warrant of attorney to confess judgment, shall be deemed and taken to be null and void as against the creditors of the party giving the same, and shall be invalid and ineffectual to support any judgment or writ of execution.

2. (1) Subject to the provisions of the third section of this Act, every gift, conveyance, assignment or transfer, delivery over or payment of goods, chattels or effects, or of bills, bonds, notes or securities, or of shares, dividends, premiums, or bonus in any bank, company or corporation, or of any other property, real or personal, made by a person at a time when he is in insolvent circumstances, or unable to pay his debts in full, or knows that he is on the eve of insolvency, with intent to defeat, hinder, delay or prejudice his creditors, or any one or more of them, shall, as against the creditor or creditors injured, delayed or prejudiced, be utterly void.

(2) Subject also to the said provisions of the third section of this Act, every gift, conveyance, assignment or transfer, delivery over or payment of goods, chattels or effects, or of bills, bonds, notes or securities, or of shares, dividends, premiums, or bonus in any bank, company or corporation, or of any other property, real or personal, made by a person at a time when he is in insolvent circumstances, or is unable to pay his debts in full, or knows that he is on the eve of insolvency, to or for a creditor with intent to give such creditor an unjust preference over his other creditors, or over any one or more of them, shall, as against the creditor or creditors injured, delayed, prejudiced or postponed, be utterly void.

(a) Subject to the provisions of Section 3, aforesaid, if such transaction with or for a creditor has the effect of giving that

creditor a preference over the other creditors of the debtor, or over any one or more of them, it shall in and with respect to any action or proceeding which, within sixty days thereafter, is brought, had or taken to impeach or set aside such transaction, be presumed to have been made with the intent aforesaid, and to be an unjust preference within the meaning hereof, whether the same be made voluntarily or under pressure.

(b) Subject to the provisions of Section 3, aforesaid, if such transaction with or for a creditor has the effect of giving that creditor a preference over the other creditors of a debtor, or over any one or more of them, it shall, if the debtor within sixty days after the transaction makes an assignment for the benefit of his creditors, be presumed to have been made with the intent aforesaid, and to be an unjust preference within the meaning hereof, whether the same be made voluntarily or under pressure.

(3) Where the word "creditor" in this section indicates the creditor to whom a preference is given over the other creditors of the debtor, the same shall be deemed to include any surety, and the indorser of any promissory note or bill of exchange, who would upon payment by him of the debt, promissory note or bill of exchange, in respect of which such suretyship was entered into or such indorsement given, become a creditor of the person giving the preference within the meaning of subsection (2) of this section.

3. Nothing in the preceding section shall apply to any assignment made to an official assignee appointed by the Governor-in-Council for the county in which the debtor resides or carries on business, within the Province of Nova Scotia (with the consent of the creditors as hereinafter provided) for the purpose of paying rateably and proportionately, and without preference or priority all the creditors of the debtor their just debts; nor to any bona fide sale or payment made in the ordinary course of trade or calling to innocent purchasers or parties; nor to any payment of money to a creditor, nor to any bona fide gift, conveyance, assignment, transfer or delivery over of any goods, securities or property of any kind, as above mentioned, which is made in consideration of any present actual bona fide payment in money, or by way of security for any present actual bona fide advance of money, or which is made in consideration of any present actual bona fide sale or delivery of goods or other property; provided that the money paid, or the goods or other property sold or delivered, bear a fair and reasonable relative value to the consideration therefor.

(a) In case of a valid sale of goods, securities or property, and payment or transfer of the consideration or part thereof by the pur-

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.



chaser to a creditor of the vendor under circumstances which would render void such a payment or transfer by the debtor personally and directly, the payment or transfer, even though valid as respects the purchaser, shall be void as respects the creditor to whom the same is made.

(2) Every assignment for the general benefit of creditors, which is not void under Section 2 of this Act, but is not made to the official assignee (nor to any other person with the prescribed consent of creditors) shall be void as against a subsequent assignment which is in conformity with this Act, and shall be subject in other respects to the provisions of this Act until and unless a subsequent assignment is executed in accordance with this Act.

(3) In case a payment has been made which is void under this Act, and any valuable security was given up in consideration of the payment, the creditor shall be entitled to have the security restored or its value made good to him before, or as a condition of, the return of the payment.

(4) Nothing herein contained shall affect any payment of money to a creditor, where said creditor by reason or on account of such payment, has lost or been deprived of, or has in good faith given up, any valid security which he held for the payment of the debt so paid, unless the value of the security is restored to the creditor, or any substitution in good faith of one security for another security for the same debt as far as the debtor's estate is not thereby lessened in value to the other creditors.

(5) The debtor may, in the first place, with the consent of a majority of his creditors having claims of \$100 and upwards, computed according to the provisions of Section 20, make a general assignment for the benefit of his creditors, to some person other than the official assignee, and residing in this province.

(6) No person other than a permanent and bona fide resident of this province shall have power to act as assignee under an assignment within the provisions of this Act, nor shall any such assignee have power to appoint a deputy or to delegate his duties as assignee to any person who is not a permanent and bona fide resident of this province, and no charge shall be made or recoverable against the assignor or his estate for any service or other expenses of any such assignee, deputy or delegate of any assignee who is not a permanent and bona fide resident of this province.

4. Every assignment made under this Act for the general benefit of creditors shall be valid and sufficient if it is in the words following, that is to say: "All my personal property which may be seized and sold under execution, and all my real estate, credits and effects," or if it is in words to the like effect; and an assignment so expressed shall vest in the assignee all the real and personal estate, rights, property, credits and effects, whether vested or contingent, belonging at the time of the assignment to the assignor, except such as are by law exempt from seizure or sale under

execution; subject, however, as regards land to the provisions of Chapter 84, Revised Statutes, Fifth Series, "Of the Registry of Deeds and Encumbrances affecting Lands."

5. The property and assets of any estate of which an assignment is made under the provisions of this Act, shall not be removed out of the province without the order of the county court judge of the county in which the assignment is registered, and the proceeds of the sale of and all moneys received on account of the estate shall be deposited by the assignee in one of the incorporated banks within the province, and shall not be withdrawn or removed without the order of the judge of the county court aforesaid, except in payment of dividends and charges incidental to the winding up of the estate, and any assignee or other person acting in his stead, or on his behalf, violating the provisions of this section, shall be liable to a penalty of \$400, which may be recovered summarily before a judge of the Supreme Court or of the county court for the county in which the assignment is by sub-section (2) of Section 13 of this Act, required to be registered: and one-half of the said penalty shall go to the person suing therefor, and the other half shall belong to the estate of the assignor; but in default of payment of the said penalty and all costs which may be incurred in any action or proceeding for the recovery thereof, such assignee or other person may be imprisoned for any period not exceeding thirty days, and shall be disqualified from acting as assignee of any estate while such default continues.

6. If any assignor (or assignors) executing an assignment under this Act for the general benefit of his (or their) creditors owes (or owe) debts both individually and as a member of a co-partnership, or as a member of two different co-partnerships, the claims shall rank first upon the estate by which the debts they represent were contracted, and shall only rank upon the other after all the creditors of that other have been paid in full.

7. Whenever an assignment is made of any real or personal property for the general benefit of creditors, under the provisions of this Act, the assignee shall pay in priority to the claims of the ordinary or general creditors of the persons making the same, the wages or salaries of all persons in the employment of such person at the time of making such assignment or within one month before the making thereof, not exceeding three months' wages or salary; and such persons shall be entitled to rank as ordinary or general creditors for the residue, if any, of their claim.

8. A majority in number and value of the creditors who have proved claims to the amount of \$100 or upwards, may, at their discretion, substitute for the official assignee or for an assignee under an assignment to which sub-section (2) of Section 3 of this Act applies, a person residing in the county in which the debtor resided or carried on business at the time of the assignment. An assignee may also be removed and another assignee may be substituted or

Diamond Crystal Salt

is free from Lime, Magnesia and other impurities. Its flavor is delicious, its strength unexcelled, its purity unequalled.

It is especially refined for Best Table and Household purposes.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, HAMILTON

Every grocer wants a good, first-class (pound)

25c. Package of Coffee

The brand we have adopted is

“OUR OWN”

The package is of **Unique Design**, being lithographed in Red, Black and Gold, and will make an attractive show in the window, on the counter, or shelf. The goods are **Absolutely Pure**, as guaranteed over our signature. The weight is **pound net**. All of the foregoing are “points” in buying coffee in packages which will be appreciated by grocers.

James Turner & Co., Hamilton

Not Hot But Boiling

Water is required to make a good cup of Coffee from “REINDEER” Brand Condensed Coffee. No Sugar or Milk are required, as they are already there.

WE ARE THE AGENTS FOR

Crown Blend Ceylon Tea

In lead packets only, at **25, 40, and 50cts.**, shows a larger profit than any other brand offered. Our stock is always complete with—long lines

**Ceylons, Assams, Hysons,
Congous, and Japans**

We also carry Japan Tea in 1-lb. lead packets, and Japan Dust in 1-lb. packets, at low prices.

THOS. KINNEAR & CO., 49 FRONT ST. EAST TORONTO.

an additional assignee may be appointed by a judge of the Supreme Court, or of the County Court of the county where the assignment is registered.

(2) Where a new assignee is appointed the estate shall forthwith vest in him without a conveyance or transfer. The new assignee may register an affidavit of his appointment in the office of the clerk of the County Court in which the original assignment was filed. Such affidavit may also be registered in the office of the Registrar of Deeds for the county in which the assignment is made. The registration of such affidavit in the office of the Registrar of Deeds shall have the same effect as the execution and registration of a conveyance.

9. Save as provided in the next succeeding sub-section the assignee shall have an exclusive right of suing for the rescission of agreements, deeds and instruments or other transactions made or entered into in fraud of creditors or made and entered into in violation of this Act.

(2) If at any time any creditor desires to cause any proceeding to be taken which, in his opinion, would be for the benefit of the estate; and the assignee under the authority of the creditors refuses or neglects to take such proceeding, after being duly required so to do, the creditor shall have the right to obtain an order of any judge of the Supreme Court or of the County Court aforesaid, authorizing him to take the proceeding in the name of the assignee, but at his own expense and risk, upon such terms and conditions as to indemnify to the assignee, as the judge may prescribe, and thereupon any benefit derived from the proceedings shall belong exclusively to the creditor instituting the same for his benefit; but if, before such order is granted, the assignee shall signify to the judge his readiness to institute the proceeding for the benefit of the creditors, the order shall prescribe the time within which he shall do so, and in that case the advantage derived from the proceeding, if instituted within such time, shall appertain to the estate.

10. If the person to whom any gift, conveyance, assignment, transfer, delivery or payment, as in Section 2 of this Act is mentioned, has been made, shall have sold or disposed of the property which was the subject of such gift, conveyance, assignment, transfer, delivery or payment, or any part thereof, the moneys or other proceeds realized therefor, may be seized or recovered in any action under the last preceding section as fully and effectually as the property, if still remaining in the possession or control of such person, could have been seized or recovered.

11. No advantage shall be taken or gained by any creditor of any mistake, defect or imperfection in any assignment under this Act for the general benefit of creditors, if the same can be amended or corrected, and if there be any mistake, defect or imperfection therein, the same shall be amended by any judge of the Supreme Court or the County Court aforesaid, on an application of any creditor of the assignor, or of any assignee, on such notice being

given to other parties being concerned as the judge shall think reasonable, and the amendment, when made, shall have relation back to the date of said assignment.

12. The assignee shall receive such remuneration as shall be voted to him by the creditors at any meeting called for the purpose, after the first dividend sheet has been prepared, subject to the review of the judge of the County Court for the county in which the assignment is registered, if complained of by the assignee or any of the creditors.

(2) In case no remuneration is voted to the assignee by the creditors, the amount shall be fixed by the judge of the County Court aforesaid.

13. A notice of assignment made for the general benefit of creditors under this Act shall, as soon as conveniently may be, be published at least twice, in The Royal Gazette and one newspaper at least, having a general circulation in the county, in which the property assigned is situate.

(2) A counterpart or copy of every such assignment shall, also, within five days from the execution thereof, be registered (together with an affidavit of a witness thereto of the due execution of the assignment, of which the copy filed purports to be a copy), in the office of the clerk of the County Court of the county, where the assignor, if a resident in Nova Scotia, resides at the time of the execution thereof, or, if he is not a resident, then in the office of the clerk of the County Court of the county where the personal property so assigned is, or where the principal part thereof (in case the same includes property in more counties than one), is at the time of the execution of the assignment; and such clerk shall file all such instruments presented to him for that purpose, and shall endorse thereon the time of receiving the same in his office, and the same shall be kept there for the inspection of all persons interested therein. The said clerk shall number and enter such assignment, and shall be entitled to receive a fee of fifty cents for filing such instrument and affidavit, and for making all proper endorsements in connection therewith.

14. If the said notice is not published in the regular number of The Royal Gazette, and of such newspaper as aforesaid, which shall respectively be issued first after five days from the execution of the assignment by the assignor, or if the assignment is not registered as aforesaid within five days from the execution thereof, the assignor shall be liable to a penalty of \$25 for each and every day which shall pass after the issue of the number of the newspaper in which the notice should have appeared until the same shall have been published; and a like penalty for each and every day which shall pass after the expiration of five days from the execution of the assignment by the assignor, until the same shall have been registered.

(2) The assignee shall be subject to a like penalty for each and every day which shall pass after the expiration of five days from

Next to "Gold Dust" Corn Meal

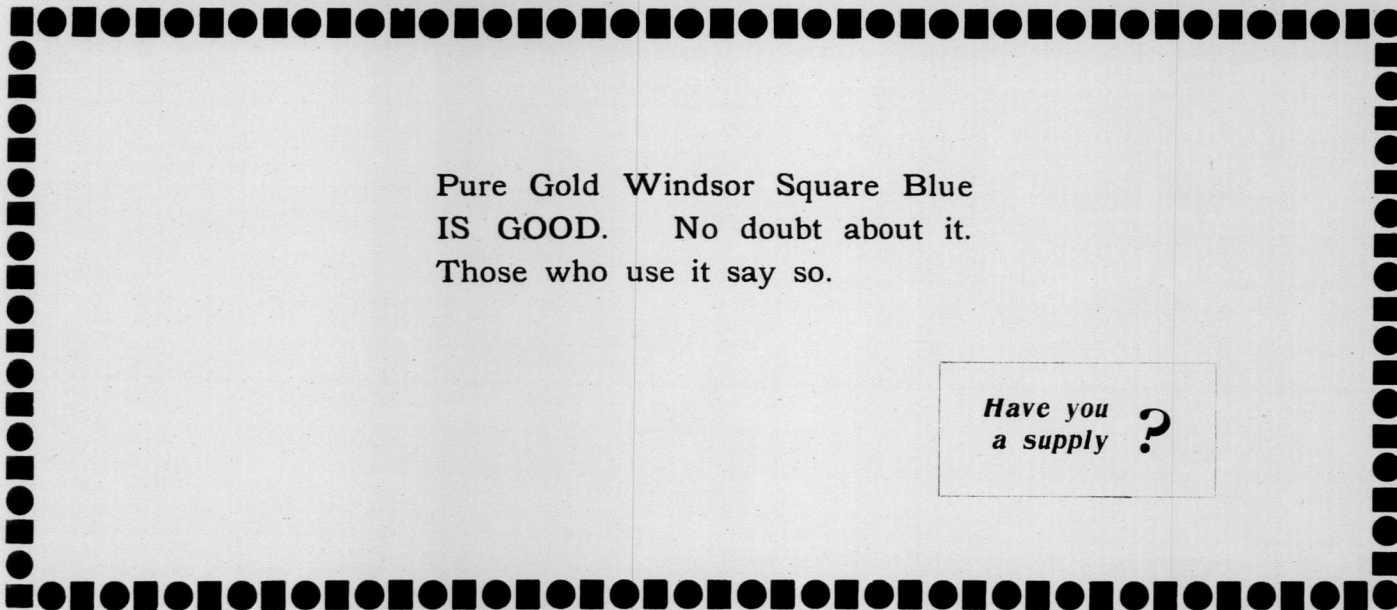
comes our cheaper grade—Kiln-Dried "Dixie" Corn Meal. It will keep as well as Gold Dust, because we do what the smaller mills **can't** do—Kiln-Dry it. This preserves the flavor, too.

It is not quite so yellow or as granular as "Gold Dust," but it serves its purpose well. There is a good wholesome flavor in bread made from the "Dixie" brand.

Dixie Corn Meal

FROM MANUFACTURER TO
RETAILER DIRECT.

The Tillson Co., Limited, Tilsonburg, Ont.



Pure Gold Windsor Square Blue
IS GOOD. No doubt about it.
Those who use it say so.

*Have you
a supply ?*

This Salt is All Salt

We make it to suit all purposes and
guarantee every package to give
highest satisfaction.

RICE'S PURE SALT

Drop us a card and we will cheer-
fully give you prices, samples, etc., etc.

Sole Manufacturers

The North American Chemical Co.

GODERICH, ONT. Limited

the delivery of the assignment to him, or of five days after his assent thereto, the burden of proving the time of such delivery or assent being upon the assignee.

(3) Such penalties may be recovered summarily before a judge of the Supreme Court or of the County Court of the county in which the assignment ought to be published or registered; one-half of the penalty shall go to the party suing, and the other half for the benefit of the estate of the assignor.

(4) In case of an assignment to the official assignee, he shall not be liable for any of the penalties imposed in this section, unless he has been paid or tendered the cost of advertising and registering the assignment, nor shall he be compelled to act under the assignment until his costs in that behalf are paid or tendered to him.

15. In case the assignment be not registered, and notice thereof published, an application may be made by any one interested in the assignment to a judge of the Supreme Court or of the County Court aforesaid, to compel the publication and registration thereof, and the judge shall make his order in that behalf, with or without costs, or upon payment of costs by such person as he may in his discretion direct to pay the same.

16. The omission to publish or register as aforesaid, or any irregularity in the publication or registration, shall not invalidate the assignment.

17. It shall be the duty of the assignee immediately to inform himself, by reference to the debtor and his records of account, of the names and residences of the debtor's creditors, and within five days from the date of assignment to convene a meeting of the creditors for the giving of directions with reference to the disposal of the estate, by mailing, prepaid and registered, to every creditor known to him a circular calling a meeting of creditors to be held at a convenient place to be named in the notice, not more than twelve days after the mailing of such notice, and by advertisement in *The Royal Gazette*; and all other meetings to be held shall be called in like manner.

18. (1) In case of a request in writing, signed by a majority of the creditors having claims duly proved of \$100 and upwards, computed according to the provisions of Section 20 of this Act, it shall be the duty of the assignee, within two days after receiving such request, to call a meeting of the creditors at a time not later than twelve days after the assignee receives the request. In case of default the assignee shall be liable to a penalty of \$25 for every day after the expiration of the time limited for the calling of the meeting until the meeting is called, such penalty to be recovered summarily as prescribed in sub-section 3 of Section 14 of this Act.

(2) In case a sufficient number of creditors do not attend the meeting mentioned in Section 17 of this Act, or fail to give directions with reference to the disposal of the estate, the judge of the County Court aforesaid may give all necessary directions in that behalf.

19. At any meeting of creditors any creditor may vote in person, or by proxy authorized in writing, but no creditor whose vote is disputed shall be entitled to vote until he has filed with the assignee an affidavit in proof of his claim, stating the nature and amount thereof.

20. (1) Subject to the provisions of Section 8 of this Act, all questions discussed at meetings of creditors shall be decided by the majority of votes, and for such purpose the votes of creditors shall be calculated as follows:

For every claim of or over \$100, and not exceeding \$200—	1 vote.
" " " 200, " " 500—	2 votes.
" " " 500, " " 1,000—	3 votes.
" " " additional 1,000, or fraction thereof—	1 vote.

(2) No person shall be entitled to vote on a claim acquired after the assignment unless the entire claim is acquired, but this

shall not apply to persons acquiring notes, bills or other securities upon which they are liable.

(3) In case of a tie, the assignee, or, if there are two assignees, then the assignee appointed by the creditors, or by the judge, if none has been appointed by the creditors, shall have a casting vote.

(4) Every creditor, in his proof of claim, shall state whether he holds any security for his claim or any part thereof; and if such security is on the estate of the debtor, or on the estate of a third party for whom such a debtor is only secondarily liable, he shall put a specified value thereon, and the assignee under the authority of the creditors may either consent to the right of the creditor to rank for the claim after deducting such valuation, or he may require from the creditor an assignment of the security at an advance of ten per cent. upon the specified value to be paid out of the estate as soon as the assignee has realized such security; and in such case the difference between the value at which the security is retained and the amount of the gross claim of the creditor shall be the amount for which he shall rank and vote in respect of the estate.

(5) If any creditor holds a claim based upon negotiable instruments upon which the debtor is only indirectly or secondarily liable, and which is not mature or exigible, such creditor shall be considered to hold security within the meaning of this section, and shall put a value on the liability of the party primarily liable thereon, as being his security for the payment thereof; but after the maturity of such liability and its non-payment, he shall be entitled to amend and re-value his claim.

21. (1) Every person claiming to be entitled to rank on the estate assigned shall furnish to the assignee particulars of his claim proved by affidavit, and such vouchers as the nature of the case admits of.

(2) In case a person claiming to be entitled to rank on the estate assigned does not, within a reasonable time after receiving notice of the assignment and of the name and address of the assignee, furnish to the assignee satisfactory proofs of his claim as provided by this and the preceding sections of this Act, the judge of the County Court of the county wherein the debtor at the time of making the assignment resided or carried on business, may, upon a summary application by the assignee or by any other person interested in the debtor's estate (of which application at least three days' notice shall be given to the person alleged to have made default in proving a claim as aforesaid), order that unless the claim be proved to the satisfaction of the judge within a time to be limited by the order, the person so making default shall no longer be deemed a creditor of the estate assigned, but shall be wholly debarred of any right to share in the proceeds thereof; and if the claim is not so proved within the time so limited, or within such further time as the judge may by subsequent order allow, the same shall be wholly barred, and the assignee shall be at liberty to distribute the proceeds of the estate as if no such claim existed, but without prejudice to the liability of the debtor.

(3) A person whose claim has not accrued due shall nevertheless be entitled to prove under the assignment and vote at meetings of creditors, but in ascertaining the amount of such claim a deduction for interest shall be made for the time, which has to run until the claim becomes due.

(4) At any time after the assignee receives from any person claiming to be entitled to rank on the estate proof of his claim, notice of contestation of the claim, may, at the request of any creditor, be served by the assignee upon the claimant. Within thirty days after the receipt of the notice, or such further time as a judge of the County Court of the county in which the assignment is registered may on application allow, an action shall be brought by

"K

WHOL

the claim
of the v
such a
said, th

(a)
place o
upon w
such se

22.
credito
and aft
months
to the
assigne
divider
will jus
a majo

23.
shall b
abstrac
been re
of the
stating
and aft
notice,
claims

24.
the est
recove
the sar
the ca



"Keep up with the Procession"

is good advice. We would urge you to **lead** the procession. Are you doing it in your tea trade? Our teas are "leaders," every one of them—well selected and well bought. Don't forget that! Our last arrivals in Assam and Ceylon Pekoes will convince you.

SEE OUR TRAVELLERS.

A CARD WILL BRING YOU SAMPLES.

THE DAVIDSON & HAY, LTD.

WHOLESALE GROCERS.

TORONTO

the claimant against the assignee to establish the claim, and a copy of the writ in the action served on the assignee; and in default of such action being brought and writ served within the time aforesaid, the claim to rank on the estate shall be forever barred.

(a) The notice by the assignee shall contain the name and place of business of one of the solicitors of the Supreme Court, upon whom service of the writ may be made, and service upon such solicitor shall be deemed sufficient service of the writ.

22. Upon the expiration of one month from the first meeting of creditors, or as soon as may be after the expiration of such period, and afterwards from time to time at intervals of not more than three months, the assignee shall prepare and keep constantly accessible to the creditors, accounts and statements of his doings as such assignee, and of the position of the estate, and he shall declare dividends of the estate whenever the amount of money in his hands will justify the division thereof, and also whenever he is required by a majority vote of the creditors to do so.

23. So soon as a dividend sheet is prepared, notice thereof shall be given by letter, posted to each creditor, enclosing an abstract of receipts and disbursements, showing what interest has been received by him for moneys in his hands, together with a copy of the dividend sheet, noting thereon the claims objected to, and stating whether any reservation has, or has not, been made therefor; and after the expiry of eight days from the date of mailing such notice, abstract and dividend sheet as aforesaid, dividends on all claims not objected to within that period shall be paid.

24. The law of set-off shall apply to all claims made against the estate, and also to all actions instituted by the assignee for the recovery of debts due to the assignor, in the same manner and to the same extent as if the assignor were plaintiff or defendant, as the case may be, except in so far as any claim shall be effected by

the provisions of this or any other act respecting frauds or unjust preferences.

25. An affidavit authorized, or required under this Act, may be sworn before any person authorized to administer oaths or affidavits in the Supreme Court or before a justice of the peace.

26. The provisions of this Act shall not be held to apply to assignments made under the provisions of any Act of the Parliament of Canada relating to or respecting bankruptcy or insolvency.

27. The Governor-in-Council is authorized to appoint, in pursuance of this Act, one or more persons in each county who shall be designated official assignees, who shall perform the duties and exercise the powers imposed upon such official assignees by this Act.

A FEW INTERESTING FACTS.

The daily sales of chocolat Menier attain the stupefying quantity of 50,000 kilos (110,000 lbs., or 50 tons), value, 200,000 francs. The duties Mr. Menier pays to the French State amount to 13,000,000 francs, or £520,000 a year. Over 3,000 men are employed in the works. The yellow-wrapped packages of chocolat Menier amount to 250,000 a day; thus, in a year of 300 working days, the production amounts to the trifling total of 75,000,000 tablets. The tablets in one day, being arranged in a pile, would attain a height seventeen times greater than the Eiffel tower.

The patrons of the Yorkton creamery are somewhat discouraged by the returns for last season's operations. The average price realized for the butter was 16.74c., and the net value, after deducting cost of making, hauling, etc., was only 9.9c. — Regina Leader.



FOUR REASONS WHY GROCERS

for which Grocers can offer no substitute without injury to

should sell a brand of Stove Polish which, above **ALL** others, consumers want, and their trade.

Enameline

The Modern STOVE POLISH

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: **NO OTHER** Stove Polish **ON EARTH** has so large a sale.

Praised by its Many Friends —

From its first production Ludella Ceylon Tea has met with continued success, and the reason is plain; it is the finest tea produced. Added to the above good points, the crowning one is, that it is sold at such low prices. Quality considered, it is by far the best value offered. Surely an article with such merits is worthy of your most careful consideration.

Lead packages.

25, 40, 50 and 60c.

H. P. ECKARDT & CO., Wholesale Agents, **TORONTO**



The unsolicited testimony of
thousands

GRAND MOGUL TEA

IS THE BEST VALUE
IN THE MARKET.

Coupons in every packet.

T. B. Escott & Co.

Sole Agents

LONDON, ONT.

... A PERFECT **SNAP**

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Fig Bars

are **Faultless—equal to, or better** than, any ever made or imported. With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."



JOHN

THE

Pu
cul
No
Qu
Isl

MON

TORO

LOND

MANC

NEW

Subscri

R

WHI

PLE

THEI

ILL

T

aggre

yet tl

indus

to inj

Th

the

which

no es

able

know

have

TI

Can

read

Eve

in Ca

theret

forth i

pers r

of the

TI

salm

have

or of

Now

eyes

respe



President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

OFFICES :

MONTREAL - - - - Board of Trade Building
Telephone 1255.
TORONTO - - - - 26 Front Street West,
Telephone 2148.
LONDON, ENG. - - - 109 Fleet Street, E. C.,
J. M. McKim.
MANCHESTER, ENG. 18 St. Ann Street,
H. S. Ashburner.
NEW YORK - - - - 14 Irving Place,
M. J. Henry.

Subscription, Canada, \$2.00. Great Britain, \$3.00.

Published every Friday.

Registered London Address, "Adscript."

**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

ILLEGALLY LABELLED SALMON.

THE canned salmon industry has become a most important one, the pack in British Columbia last year aggregating over one million cases. And yet there are men who would jeopardize this industry by employing methods which tend to injure it.

There is at the moment canned salmon on the Canadian market, upon the labels of which are the names of factories which have no existence. At least, no one has yet been able to discover that there are such. Well-known packers on the Coast declare they have no knowledge of them.

This is a direct contravention of the Canned Goods Act. Section 2 of this Act reads :

Every package of canned goods sold or offered for sale in Canada, for consumption, therein, shall have attached thereto or imprinted thereon, a label or stamp, setting forth in legible characters the name and address of the person, firm or company by whom the same was packed, or of the dealer who sells the same or offers it for sale.

The law here is clear: Every can of salmon put up for home consumption must have, on the label, the name of the packer or of the person who sells or offers to sell it. Now, a fictitious name is no name in the eyes of the law. And the person who is responsible for the fictitious label is evi-

dently not over confident as to the quality of the can, or why should he place thereon a name which has no existence?

The penalty for contravention of the law, in this particular, is a severe one. We quote the penalty clause :

Every person who sells, or offers for sale any such goods in violation of any provision of this section, shall, on summary conviction before a justice of the peace, for a first offence, incur a penalty of two dollars for each such package, and for a subsequent offence a penalty not exceeding twenty dollars, and not less than four dollars for each such package, in respect of which any such provision has been violated.

Here appears to be something which demands investigation by the Inland Revenue Department.

MUCH BUSINESS BUT NO PROFIT.

The folly of selling goods too cheap in order to gain a great bulk of business is illustrated by the business embarrassment of Faber Bros., the sub-contractors, who have supplied the Halifax garrison with meat. The contract for the supply of meat is let to an Antigonish firm at \$7.35 per hundred lbs., this firm sub-letting it to Faber Bros. at \$6.75 per hundred lbs.

Though the contract is a large one, 1,700 lbs. of meat being used daily in the garrison, the contract price has been such that Faber Bros. have become embarrassed, and are unable to continue supplying the garrison. It is stated that in 40 years only three firms who have received the army meat contract in Halifax have been able to make money out of it.

The spring winds may clean city streets and country roads of refuse, but it requires broom, brush and water to put the store and business premises in ship shape.

TAKING GOODS OUT OF BOND.

It having been reported that, in the case of goods held in bond in London, Ont., the owner thereof could not withdraw part of a shipment at a time, but that the entire shipment must be taken out at once, enquiry was instituted by THE CANADIAN GROCER, with the result that it was ascertained from an indisputable authority that part of a shipment could be taken out of bond, but that the part taken out must be complete in itself, i.e., if there are four packages in bond, the importer can take them out one at a time, but that packages cannot be broken and less than a complete package taken.

BRITAIN'S TRADE WITH RUSSIA AND FRANCE.

THE possibility of war between Great Britain and Russia and France is being actively discussed by the daily press. Such a war, aside from the sacrifice of life which it would entail, would in a commercial sense be a calamity.

Great Britain, in 1896, bought \$22,677,443 worth of goods from Russia, and sold to it \$11,403,810 worth; from France and the French possessions Great Britain bought merchandise to the value of \$50,860,929 and sold to them \$21,593,091 worth.

Here is an aggregate trade of \$106,544,273, which, in case of war with those countries, would cease for the time being.

As a customer of Great Britain's Russia stands sixth among the foreign nations, with a proportion of 5.3 per cent. of the whole.

France ranks number three as a customer, with a proportion of 10.2 per cent. to the whole of Great Britain's export trade to foreign countries.

Great Britain's largest customer, according to the returns of 1896, is Germany, which, with her possessions, took \$34,077,582 worth, while her next best is the United States with \$32,035,784 worth.

Great Britain, to say nothing of her various possessions, is France's best customer, the latter's exports to the former country in 1896 being valued at 1,296,100,000 francs, or 1,364,300,000 francs including the exports to British possessions. In other words, nearly 30 per cent. of the total goods exported from France go to the British Empire.

Great Britain is also Russia's chief customer. The latest returns we have access to are for 1894, and they show that in that year Russia exported 175,303,000 roubles worth of goods to Great Britain, against a total exportation of 668,753,000 roubles worth. The equivalent of the rouble in Canadian currency is 77.2c.

Canada's trade with Russia is insignificant. Her imports from that country last year were only \$15,984, while the exports from Canada to Russia were, in value, but \$4,508. With France, however, the Dominion does a much larger business, the exports to that country in 1897 being \$690,696, and the imports from \$2,601,351.

As far as France is concerned, there are

two important factors which tend to militate against war. The one is that two years hence a world's exposition is to be opened in Paris, and the other is the aversion at the present time of the peasantry of France to war. At the same time, the fact cannot be overlooked that the influence of the army is paramount in France at the moment.

Commercial interests are becoming more and more influential as factors in preventing hostilities between civilized nations, and it is to be hoped their influence will be strong enough in the present instance.

THE FRUIT STEAMERS.

THE first intelligence regarding the direct fruit steamers from the Mediterranean was received in Montreal this week, and, judging from it, the spring importations direct this year will not be as great as they were last spring.

The first steamer to arrive will be the Mathews, which has already left Messina with 28,000 boxes of lemons and oranges, and as she will stop at another Spanish port it is expected she will land about 32,000 boxes of oranges and lemons about the middle of April.

The second vessel, the Fremona, left Messina on Tuesday with 35,000 boxes of oranges and lemons, and she is expected to pick up 15,000 more at other ports.

This makes, in rough figures, about 80,000 boxes of fruit for both boats. Last spring the first steamer, the Fremona, landed, alone, 70,000 boxes of fruit, and altogether there were about 130,000 boxes received by the four direct boats. This spring there are also four vessels, but it is not expected they will land anything like the same quantity.

PRICE OF MOLASSES FIXED.

The jobbers are determined to keep out competition in molasses in Montreal and have fixed the price for immediate delivery at 24c. in car lots, and 25c. in small lots. New crop Barbadoes molasses, to arrive, is quoted at 23c. in car lots, and 25c. in smaller quantities.

It appears that the jobbers, in Montreal, feared that holders in the maritime provinces might steal a march on them and get some orders in their territory, so they are taking time by the forelock and fixing the price ahead.

THE DEFEATED YUKON BILL.

IT is to be regretted that the Senate has seen fit to reject the Yukon railway bill.

What THE CANADIAN GROCER said when the conditions of the contract were made known it repeats: Certain of the terms appertaining to the contract were open to criticism, and notably the land grant of 3,750,000 acres. For the building of a railway 150 miles in length it does seem excessive.

But, while acknowledging this, it must not be forgotten that the value of these lands is an undetermined quantity: They may be worth much and they may be worth little.

In fact, the whole thing is, to a certain extent, a speculation.

The Yukon district is undoubtedly enormously rich in gold; but every acre of land in that district is not rich in gold. More blanks than prizes will undoubtedly be drawn by those who go into that part of the country in search of the precious metal and wealth. And, although in the 3,750,000 acres Mackenzie, Mann & Co. would, in all probability, have drawn some prizes, yet that company would, to a certain extent, have had to have taken their chances with other prospectors.

Then, as to the railway itself. Its future as a paying investment was speculative. Placer mining, as a rule, in a few years runs its course. And when placer mining in the Yukon has run its course so would also the railway, for of farming lands there are practically none in that part of the country.

While believing the land grant to be excessive, we are also ready to give the Government credit for making what it conceived to be the best bargain, just as every business man tries to make a good bargain in every transaction, although that he does not always succeed is known to all men.

But, granted that the land bonus is, beyond all doubt, excessive, we still maintain that the Senate, in rejecting the bill, has done a most unbusinesslike thing.

The rejection of this bill means that no railway will be built this year, at any rate. And the absence of the railway will mean the loss to Canadian manufacturers, merchants, transportation companies, etc., of enormous sums of money, while the manufacturers, merchants and transporta-

tion companies of the United States will be corresponding gainers thereby.

We do not question the loyalty of the Senate in the action it has taken, but we do question its wisdom. And while we do not believe it is reflecting public opinion—at any rate, mercantile opinion—we quite believe it is reflecting public opinion in the United States, for press and people over there have time and again acknowledged that the proposed railway would divert the Yukon trade from United States to Canadian channels.

MOLASSES FOR SUGAR REFINING.

THE situation of Barbadoes molasses, both at points of distribution here, in Canada, and at primary markets, grows decidedly more interesting as time progresses.

The market at the Islands, as previously noted in these columns, took a strong turn about a fortnight ago, as a result of large purchases by Canadian sugar refiners. Since that time the strength has been maintained, and cables this week state that the market is in a strong position, as the weather has not been favorable for reaping the cane, and the supply is hardly equal to the demand, while vessels of all sizes are scarce.

The demand from sugar refiners, not only in Canada, but elsewhere, is the strongest bull factor of the situation, however, for besides the purchases by our own Canadian refiners, the sugar men of Greenock, Scotland, are sending orders direct to Barbadoes for round lots for prompt shipment. These refiners had sample lots shipped to them last season, on trial, and it is alleged that they turned out so favorably for refining purposes that the above is the result. They are, it is understood, still in the market for more, and the same is the case with Canadian refiners.

Dealers at the islands, however, appear to have all the orders in hand they care to attend to at present, and are refusing to make further offers until disposed of.

Another noticeable feature is the demand from the United States. Buyers in that country, during the past few years, have purchased little or no Barbadoes molasses. This spring, however, they have been an important factor in the market; have taken three large cargoes on Baltimore account, which, it is believed, is also for sugar refining purposes. Newfoundland also has been a large buyer from the opening, and is still on the market for further supplies.

Great F
before
conside
erymen
resoluti
droppe
bonusir
thought
cluded

That of
something
trade, and
ment show
an amour
bonus, of
fresh crea
fresh and
establishi
tinued for
creased, a
during th
to a rigid

That it
furnish fo

The
interest
giving
the vic
matter.

The
oppose
propos
had be
led th
had gr
and sc
would

basis
assista
bonusi
Quebe
to enc
Govern

The
Quebe
1895.
least,
quotin

Butter
1897:

Resol
Montrea
bonus gr
exported
regulati
culture,
bonus ha
of the pr
now dev
subject w
produce

THE PROPOSED BUTTER BONUS.

DR. REID'S notice of motion, proposing that the Government should give a bonus on butter to be exported to Great Britain, which was recently discussed before the Dominion Parliament, has caused considerable interest among farmers, creamerymen and exporters, and while the resolution was defeated and the question dropped for the time being, the principle of bonusing our produce is one worthy of serious thought. Dr. Reid's notice of motion concluded as follows :

That our Government should take immediate steps to do something more to assist in the development of our butter trade, and this House is of the opinion that the Government should place in the estimates, for the present session, an amount to be paid to the farmers direct by way of a bonus, of 1c. per pound on a specified quantity of our finest fresh creamery butter to be exported to Great Britain while fresh and in condition to secure a reputation for itself and establishing a lasting demand, and that this bonus be continued for three consecutive years. This bonus to be increased, at the discretion of the Government, on butter made during the winter months. All such butter to be subject to a rigid Government inspection.

That this bonus be paid to only those farmers who will furnish for export regular supplies.

The proposal was the cause of a long and interesting discussion, the various speakers giving expression to their own views, and to the views of their constituents on the matter.

The Hon. the Minister of Agriculture was opposed to such an artificial stimulus as was proposed; he said that our cheese trade had been established without, and to-day it led the world, our grain and cattle trade had grown and become firmly established, and so, too, would our butter trade. It would be better for it to rest upon a sound basis than to depend upon Government assistance. He referred to the results of such bonusing by the Provincial Government of Quebec, and said that they were not such as to encourage its adaption by the Federal Government.

The bonusing of butter for export by the Quebec Government was started early in 1895, and the opinion of the exporters, at least, as to its success can best be obtained by quoting a resolution adopted by the Montreal Butter and Cheese Association on Jan. 11, 1897 :

Resolved: That the Butter and Cheese Association of Montreal having had experience in the working of the bonus granted the past two years to those creameries which exported a portion of their product in conformity with the regulations set forth by the Provincial Department of Agriculture, have arrived at the conclusion that inasmuch as the bonus has been of no advantage generally to the creameries of the province, we suggest that the balance of the sum now devoted by the Department of Agriculture to that object will be productive of greater benefit, not only to the producers themselves, but also to the export trade in gen-

eral, were it devoted to greater facilities being afforded in the transportation of butter in cold storage conveyances from the factories to the point of shipment and thence across the ocean to Great Britain.

The same association, in 1895, after having considered the proposition of the Dominion Government to guarantee farmers 20c. per pound for winter butter for export, addressed the then Minister of Agriculture, disapproving of the proposal, part of their letter reading as follows :

The makers should be clearly and emphatically told that unless they are prepared to compete in the English market with butter-exporting countries, in price as well as in quality, Canadian butter, as an exportable article, must cease to be, no matter what Government efforts are made to help it.

It will thus be seen that the exporting interest is not favorable to the idea of bonusing butter for export, and, we understand, from speeches made before the House, and from outside sources, that the farming interest generally does not desire assistance of that nature. Much has been done to improve the conditions of the produce export trade by the Governments, past and present, by providing means for increased cold storage accommodation on land, and refrigerator apartments on ocean vessels, and the railways and steamship companies have ably seconded these efforts by improving their services. Thus, action on the part of the Government and the transportation companies has been much appreciated by all parties interested, but, in our humble opinion at least, the trouble and expense incurred in connection with these improvements have been largely discounted, owing to the circumstance that even when Canadian butter, or other produce, arrives in Great Britain in the best condition, and of such quality as to demand the highest prices, it almost invariably loses its identity, and frequently is sold as Danish, Australian, American, Irish or otherwise, Canada seldom getting credit for her best goods. In an article in *The Montreal Star*, of February 12 last, on "Impressions of London," it was stated that: "One sees American and Australian goods everywhere, but the only thing I saw labelled Canadian was a hideous style of hat in a shop on the Strand. Split packages of beautiful butter in the shop windows are labelled in big letters, 'New Zealand,' but one may eat cheese from Canada under English names in every restaurant."

Again, on Feb. 19, the same paper says: "The products of Canadian mines, fields,

and factories are not placed properly upon the markets as such, and credit claimed where it is due. The result is that their reputation is not what it should be, and in many cases their merits have simply served to make a reputation for foreign goods, under whose name they have been sold."

The need for some action being taken to ensure to Canada the credit for her products was expressed several times during the recent discussion of this matter before Parliament, and as the Minister of Agriculture, when addressing a meeting of exporters held in Montreal on Aug. 12 last, said that he fully endorsed, from the little practical knowledge that he had of butter making, the statement that in Canada to-day we can produce as fine a quality of butter, as well as the best cheese made in the world, and, further, as there is a large and increasing English demand for our cheese, butter, hams, bacon, eggs, canned meats, evaporated fruits, etc., it is earnestly hoped by all who have the Canadian export trade at heart that the Government will use every effort to see that such goods, when sold on the English or other foreign markets, are, wherever possible, labelled and sold as Canadian produce.

Now that the eyes of the world, and of Great Britain in particular, are turned towards Canada owing to her mineral wealth, and to the possibilities for an extended export trade to this country, our Government and our merchants and exporters should see that no effort is spared to secure to Canada full credit for her breadstuffs and agricultural products.

When a merchant's spirits are low he should force his energies to as high a notch as possible.

BLACK PEPPER DEARER.

During the last few months the pepper market has experienced some sharp advances, but indications are that there will be a further appreciation.

For some time the market has been holding its own, while cables received in Toronto this week urge the trade to buy black pepper now in view of the strong outlook.

For forward shipment from Singapore an advance of ½c. per pound is already being asked.

Stocks in the primary and terminal markets are light.



...FOR PACKING...

Lard
Butter
Mincemeat

Jelly
Preserves
Etc., Etc.

**EDDY'S
ANTISEPTIC
SPRUCE
FIBREWARE
PACKAGE.**

Antiseptic
Impervious
Air-tight
Water-tight
Light
Cheap

SEND FOR DESCRIPTIVE PRICE LIST
WITH TERMS AND DISCOUNTS.

The **E. B. EDDY CO.,** Limited

HULL, CANADA.

61 Latour St - - - MONTREAL
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg;
James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

A I

A

merchan
in his li
chant is
He is a
and wit
This me
state, a
in this c
and pas
paper n
to look
things i

"An'
sell?"
have th
do I be
to sell, i
pen to s
ye till a
don't ye
ye had
that he c

"Ah
do ye a
in' in th
be want
I don't
in yer b
paper n
and dor
big sth
sell the
I put an
to till th
paper n
to pay
come a
me that
rubbed
chant t
past ter

DUI

The
ecessary
admissi
held t
canoes,
utensils
The m
refunde
wards
ward:
from tir
are pro
before
place o
at a pl
s requi
the por

A LESSON IN ADVERTISING.

A wholesaler had one of the brightest and most impressive lectures on advertising read to him by a country merchant last week that he has ever heard in his life, says an exchange. This merchant is not one of the ordinary merchants. He is a character in his way, a Hibernian, and with his full share of the proverbial wit. This merchant lives in a small city in the state, and buys the better part of his goods in this city. He was in on a buying trip, and passing a wholesale house, he observed paper napkins in the windows. He went in to look at them, for he had sale for such things in his store.

"An' do ye have paper napkins to sell?" he asked of the wholesaler. He did have them, he said. "An' how the divil do I be knowin' that ye have paper napkins to sell, if I don't come down here and happen to see them in the windy? Why don't ye till a man ye have paper napkins? Why don't ye advertise. Thin we'd know what ye had to sell." The wholesaler told him that he did advertise, which was true.

"Ah, yis," said the merchant, "an, how do ye advertise? Ye put a cut of yer buildin' in the paper. Now, what the divil do I be wantin' to see the cut o' yer building for? I don't care for yer old buildin'. It's what's in yer buildin' that interests me. If ye have paper napkins, say ye have paper napkins, and don't be a showin' us a picture of your big shore. That's the way I'm a goin' to sell these paper napkins I am buyin' of ye. I put an advertisement in me paper at home to till the people of me town thet I have paper napkins to sell and the price they have to pay for them, and be the powers they come and buy them." This wholesaler told me that he had more good advertising sense rubbed into him in ten minutes by this merchant than he had found in books in the past ten years.

DUTY ON TOURISTS' OUTFITS.

The Customs Department has felt it necessary to make a new ruling regarding the admission of tourists' outfits. The outfits are held to comprise: Guns, fishing rods, canoes, tents, camp equipment, cooking utensils, kodaks, musical instruments, etc. The money deposited by the tourist may be refunded if the articles are exported outwards at the Customs port where reported inwards or at another port within six months from time of entry: Provided the articles are produced and their identity attested to before a Canadian Customs officer at the place of export or before a Customs officer at a place outside of Canada. The tourist is required to furnish the Customs officer at the port of entry with a report or invoice of

his outfit, in duplicate, one copy of which is to be returned to the tourist when signed by the Customs officer, with the amount deposited thereon. When a certificate of exportation, to the satisfaction of the Customs officer at the port of entry, is delivered to him personally or by mail the amount deposited may be paid to the party entitled thereto, personally or by mail, or otherwise, as he shall direct. It is suggested that post office orders (at tourist's expense for charges) be used for safety in forwarding remittances on above account through the mails.

HISTORY OF SCALES.

THE use of scales or balances is traceable to the earliest evidences of civilization, says an exchange. On the inner walls of sacred temples of ancient Egypt they are represented as being used for weighing human souls to ascertain where they should be assigned for future existence.

Instead of metal bowls or pans being suspended from the balancing beam, the shells of fish or nuts were used in the beginning, and designated by words similar in meaning to shell or scale. During later periods bowls, carved out of wood, were quite generally used, and may be seen in use to-day in some Oriental countries in weighing grain.

Our word balance comes from the Latin word *bilanx*, *bi*, meaning two, and *lanx*, pan—two pans suspended from a balancing beam. The weights used in balancing were numerous and even ridiculous, but not much more so than many of the absurdities still practised in civilized countries. In soul-weighting the tip of an ostrich plume is represented. In weighing merchandise, weights made of stone and metal in the shape of the heads of cattle, and small hard seeds, coins, etc., were used. Our term scruples means sand; dram, handful; grain, little seed; and pennyweight, old silver penny. The use of such weights on one side of the balance, of course, does not compare favorably with our accurate mechanical appliances. No doubt, though, they were as nearly uniform as is our present system, when considered in an international way. For instance, a hundredweight with us very naturally means 100 lbs., but in weighing rough rice in India it means 112 lbs. A ton scarcely has any meaning whatever unless applied to some particular article in a certain locality.

We need not wonder how our primitive ancestors got along without such appliances as platform, wagon and track scales. Their grain was handled in wooden or earthen vessels or baskets, and was transported in skins of animals on the backs of camels and asses. It was, therefore, always in convenient shape for measuring, or to be

weighed in the same kind of a balance as was Belshazzar, the Babylonian king, when he was "weighed (figuratively) in the balance and found wanting."

WEIGHT OF A BAG OF POTATOES.

WHEN the bill to amend the law respecting weights and measures was under discussion before the Dominion Parliament, Mr. Monk, M.P. for Jacques Cartier, called the attention of the House to the fact that farmers sold potatoes on the Montreal markets at so much per bag, the city by-law requiring the bag to weigh ninety pounds. This was considered a hardship by the farmers, who made a practice of using old flour bags, and found it difficult to put the required weight therein. Mr. Monk suggested that this difficulty be solved by making one bushel and one-sixth, viz., 70 pounds, a standard bag of potatoes.

The Minister of Inland Revenue, while expressing his willingness to meet the wishes of the farmers of the district of Montreal, said that it was the hope of the Department to secure uniformity in the matter of weights and measures.

A lengthy discussion having ensued, Mr. Monk, at the suggestion of the Minister, agreed to accept the bill of Mr. Fortin, providing that a bag of potatoes should weigh 80 pounds, as an amendment to the existing law. Meeting with some opposition, the matter was, however, allowed to stand.

Since the discussion of this question before the House, the farmers of the district have presented a petition to the Montreal city council asking that the by-law be so amended as to make the standard weight for a bag of potatoes 80 pounds. The petition was referred to the market committee for consideration and report.

Alderman Laporte, who is the president of the Montreal Wholesale Grocers' Association, has taken an active interest in this question, and it is understood that he intends giving notice of motion to have the city by-laws so amended as to provide for the selling of potatoes and other vegetables by weight, i. e., at a price per pound, claiming that such a law would give protection both to the merchants and to the consumer, and justice be done to all parties. He favors the placing of eggs under the same provisions, thereby assuring to the purchaser, whether he be farmer, merchant or consumer, the receipt of a fair and equitable return for his money. THE CANADIAN GROCER is informed that this idea has the support of several of the aldermen, as well as of a considerable number of the people handling the goods in question, and it is among the possibilities that it will soon be put into operation.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CANNED SALMON IN LONDON.

A LARGE quantity of the salmon sold forward is now in process of being delivered, and as there is no anxiety to sell what remains on hand, except at full rates, business is necessarily less brisk, and will probably remain so for some weeks, until the demand from the public commences in earnest. In the meantime, judging by the enquiries respecting delivery of forward purchases, stocks in retailers' hands appear to be passing into consumption more rapidly than is usual at this time of year. The most interesting feature of the market is the fact that, in spite of the admittedly large pack both of Fraser and Alaska fish, comparatively few parcels are offering, either on the spot or to arrive.—Produce Markets' Review.

A VIEW OF THE CURRANT SITUATION.

The currant market has been subject to some minor fluctuations, one day appearing to be strong, and the next rather weaker again; but closes at practically last week's level for the lower kinds, but at slightly easier rates for the medium and better sorts. The demand from the grocers shows some improvement, and it would appear probable that the time has arrived when they will require to buy a little more freely than during the few past weeks, to replenish their stocks; and if this turns out to be the case the market will probably show a firmer tone. On the other hand, it must be admitted that currants at 3d. per lb. look dear to the consumer against the 2d. or 2½d. per lb. in the last two or three years; and that at 22s. per cwt. they look dear to the grocer against the prices that he had been previously paying. This being the case, he will not, in all probability, be persuaded to buy until he really requires the fruit, and will, perhaps to some extent unconsciously, be reducing his stocks; causing for the time being a quiet demand, but so reducing the floating stocks throughout the country, as to leave a very considerable "lee way" of business to be made up when values are again more tempting. If these be at all correct conjectures, it would appear probable that the consumption of the next few months will be somewhat smaller than during the period of the last three or four years; and that the trade will be even smaller than the consumption, the margin of difference being in the reduction of the traders' stock generally. It would further appear probable that the new season (which, it is true, is a long while to look forward to) will be started under most favorable circumstances; and that if the crop of currants be larger than

the one from which we are now working, which is, of course, likely to be the case, and prices are in consequence at a more moderate level, that a very good season is likely to follow. Anyone inclined to be critical may say, and perhaps with justice, that these remarks savor too much of guesswork to be worth the paper upon which they are printed; but at the same time an attempt now and then to forecast the future of a market may perhaps be forgiven.—Produce Markets' Review.

VALENCIA RAISINS.

The annual statement of Messrs, Wm. Rogers & Co., of Denia, Spain, shows that the destination of the 1897 crop of Valencia raisins was as follows:

Exported to—	Cwts.
London	174,955
Liverpool	75,962
Other ports in Great Britain and Ireland	32,064
United States	23,160
Canada	47,004
Sweden, Denmark and other parts	77,072
Ports on Mediterranean	42,437
Estimated stock in growers' and packers' hands	6,000
Total	475,294

In 1896 the crop was 452,504 cwts. and in 1895, 457,500 cwts. Market opened at \$4, gradually fell to \$3.50, and, the demand continuing dull, finally reached \$3. Speculators later on succeeded in forcing the market up to \$4.50, at which price it remained until the end of October. Later, quotations sank to \$3, and a fair demand set in, but the few raisins now remaining (March 8) in first hands cannot be bought under \$4.

THE ABUNDANCE OF COFFEE.

The present abundance of coffee is no-wise remarkable, for it is the direct consequence of the high prices ruling for so many years previous to 1897. If Brazil should be unable to maintain her present high rate of production, the other countries in South America can probably be depended upon to make up the difference, as new plantations have been opened every season for several years, not only in South America but in the West Indies also.—Merchants' Review.

SELLING SUGAR ON THE "FACTOR" PLAN.

More or less commotion has been caused in grocery, in sugar, and also in Stock Exchange circles, by the allegation current this week that the American Sugar Refining Co. have virtually abandoned the plan pursued for a number of years in regard to their sales of refined sugar through the trade. Known as the "equality" or "factor"

plan, the system in question virtually made the wholesale grocery trade the agents of the refiners, and in conjunction with a system of rebates provided for an absolute uniformity and steadiness of refined sugar prices. There is some uncertainty as to whether the abandonment of this method is complete, and a great deal of discussion has naturally been created as to its effects upon the trade. It is contended in some quarters that the matter involves the certainty of a demoralization of prices and renewed cutting on all sides, such as existed some years ago before the so-called sugar trust and the wholesale grocers' organizations joined forces and inaugurated the policy which has been pursued with a considerable degree of success up to the present time. So far as Wall street is concerned, the inference generally drawn is that the abolition of the factor system is the opening gun in a trade war between the American Sugar Refining Co. and the new independent refineries in Brooklyn, which have been constructed by the Messrs. Arbuckle and Doescher, respectively, and which are approaching completion, so that their active competition with the American company is expected to begin before the coming summer is well advanced. The weakness of sugar stock in the market would seem to bear out such conclusions, although it is as yet difficult to ascertain whether the selling which has attended its decline from over 140 to 109½ is due to the operations by stock market bears or to the realization of long holdings by investors or insiders. The position which sugar stock holds as the prominent speculative security invests these matters with an unusual degree of practical interest.—Bradstreets.

THE MACE MARKET.

Wilhelm Schroder, writing from Amsterdam, under date of March 15, in regard to mace, says: "The offerings amounted to 35 tons net, all sorts, in the last sale, against 53, 53, 59 and 70 tons at the same time in the preceding four years. All has been sold at an advance of 10 per cent., and the tendency is yet a very steady one with a good demand at full prices. Arrivals were 67 tons gross in January and February of this year, but at least 30 tons of this quantity came from London, bought on speculation the second hands here. Arrivals in the same period last year were 64 tons (all from the East) and 42 tons in 1896. The deliveries in Holland were 43 tons gross in January and February of this year, against 68 tons in 1897 and 53 tons in 1896."

4 Gross in Three Months

It pays one retail grocer we know of, to sell Greig's "Crown Brand" Flavoring Extracts---see what J. A. McCrea, of Guelph, Ontario, says :

"The best recommendation I can give your Crown Brand Extracts is, that I placed an order with your traveller to-day for one gross, which makes the fourth gross in three months that I have purchased from you."

Four gross in three months means that these extracts have given pretty good satisfaction to those who used them ---there's a snug little profit for Mr. McCrea. Figure it up for one year without allowing for any increase whatever---576 bottles in three months---2,304 bottles in a year!

Greig's Crown Brand Flavoring Extracts are rich, strong, pure.

Each one of the forty different flavors is absolutely true to the fruit, flower or spice it represents.

At the price you sell them at they are matchless for the economical woman to use, because they have unequalled strength.

Business bringing advertising matter for your store sent with every order.

Greig's Crown Brand Flavoring Extracts

The Greig Mfg. Company Limited

ROBERT GREIG & CO., AGENTS
MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

IN Ceylon and Indian teas, chests and half-chests, at 17 to 20c., Lucas, Steele & Bristol have a large range.

Shredded wheat biscuit it selling well with the Davidson & Hay, Limited.

Attention is called to "Shinon." Lucas, Steele & Bristol recommend it most highly.

The Davidson & Hay, Limited, are quoting pure sugar syrups at tempting prices.

Hallowee and Sairs dates are moving well, at close prices, with the Eby, Blain Co., Limited.

"Royal" salad dressing is in stock with the Davidson & Hay, Limited.

The Eby, Blain Co., Limited, have desirable values in Young Hysons, at from 12 to 17c.

Canned strawberries and raspberries, in 2-lb. tins, are two of H. P. Eckardt & Co.'s specialties this week.

Rutherford, Marshall & Co. report the demand good for new maple syrup which they have in stock in all sizes.

The Davidson & Hay, Limited, offer choice, bright, dry evaporated apricots, in 50-lb. boxes, at close figures.

A full supply of Clark's and Armour's canned and potted meats is in store with the Eby, Blain Co., Limited.

A consignment of Marshall's fresh, kippered and herring in tomato sauce has just arrived for H. P. Eckardt & Co.

The Davidson & Hay, Limited, are showing samples of direct importations in Assam and Ceylon Pekoes arrived this week.

Lucas, Steele & Bristol are offering most attractive values in pipes. Each dozen is provided with a pretty circular metal stand for counter use.

Clemes Bros. have been selling about a car a week of fine, juicy, Jamaica oranges in barrels. They are now quoting them at \$4.75 to \$5.25 per bbl.

Royal salad dressing, both sizes, is for sale by Lucas, Steele & Bristol. They also have C. & B. "Huile Surfine de Provence," a most excellent salad oil.

Extra close prices are quoted by the Eby, Blain Co., Limited, on canned blueberries, peaches, plums, pears, raspberries, wax beans, pumpkin and marrow squash.

D. Gunn, Bros. & Co. report a better trade in meats for Easter requirements than for some years past. They claim the quality of their meats has something to do with it.

The Dawson Commission Co., Limited, have on the market this week one car of navel oranges, "Thistle" and "Good

Luck" brands, and one car of fancy bananas.

The Eby, Blain Co., Limited, have a full range of house-cleaning requirements, comprising every requisite among these harbingers of "gentle spring" at specially reduced prices.

IMPORTANCE OF GOOD CLERKS.

IT is only too evident to many who cannot entirely remedy the matter, that success in the retail branch of business depends to a marked degree upon the clerks, says Stoves and Hardware Reporter. If they show a deep interest in their work and exert strenuous efforts to sell the goods, a great difference is noticed in the number of sales which are made, whereas at other times, when they relax and show no interest in their work, or do not endeavor to persuade customers to buy, a marked falling off is observed. This is a difficult matter to deal with, and yet it is one which requires a remedy that will have a more permanent and enduring effect than simply a sound scolding. It would possibly be better to do something which will make them feel that they are working for their own as well as their employers' interests. To expect clerks to do better from a sense of duty presupposes the presence of a highly developed conscientiousness which few of them possess. Therefore, we advocate self interest as a powerful lever with which to move them. This is the plan of profit-sharing which has been adopted already by many stores. If clerks are given a small but adequate per cent. on the number of sales they make, they will soon summon up energy and enthusiasm which they have hitherto kept under a bushel measure. It is also highly probable that by employing these incentives to arouse the clerks a merchant's sales would be so much larger at the end of a season that he would make a handsome profit, even after giving them a per cent.

A WARNING TO CLERKS.

A grocer's clerk was telling the writer the other day how a customer had induced him to give her credit for several dollars' worth of goods, for which he couldn't collect the bill. He said: "I can't make much noise about the matter, because the 'boss' don't know anything about the debt." Since then the writer has wondered whether such occurrences are common. Suppose a good-looking female "dead beat" prevails upon a clerk to let her have goods on credit while the grocer is absent, it is not likely that the latter would find it out if the woman refused to pay and the clerk kept mum. As it is easier to get credit from a young and inexperienced employe than from the grocer himself, it is possible that some of the worst "dead beats" practise their arts upon the clerks alone, without their employer knowing anything of the occurrence.—Merchants' Review,

THE MODERN GROCER

Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

DRINK :::

:: Chocolate for Breakfast

**It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES**



But to get a good cup of Chocolate, you want to use the best of all

**VANILLA . . .
CHOCOLATES**

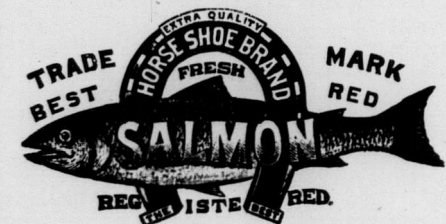
CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier
The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the fine Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, March 31, 1898.

GROCERIES.

THE wholesale grocery trade in Toronto, is, if anything, a little better than it was a week ago. At the same time, however, business is still quiet. With the general activity in trade, throughout the Dominion, wholesale grocers have been looking for a larger business than they have been experiencing during the last three or four weeks. This, however, is usually a quiet time of the year, when country roads are, as a rule, in a bad condition for travel. A little better feeling prevails in regard to sugar, and there has been a little more business doing. Teas are receiving a little more attention, although business in this line does not yet amount to a great deal. Some transactions have taken place in currants at the reduced prices, but values are a little firmer again in Patras. Coffees are quiet. Canned goods are scarcely receiving any attention.

CANNED GOODS.

Business in canned vegetables appears to be even quieter than it was a week ago. The idea as to price of tomatoes is, as a rule, \$1.20, although we hear of a produce commission house accepting a much lower figure for a lot of a few cases. Wholesale grocers, or, in fact, other commission men, are not, however, inclined to accept less than \$1.20 or \$1.25 per dozen. Canned salmon is quiet. Quotations for canned goods range much as before.

SYRUPS AND MOLASSES.

Trade continues quiet in both syrups and molasses. The price of molasses rules steady. In New Orleans descriptions prices are firm in the primary market, with supplies light.

SUGAR.

The past week has witnessed a couple of fractional advances in the London, Eng., market on raw sugars, and a healthier tone obtains in New York as a result. In Canada there has been no change in prices, and, while the demand has improved a little, the volume of business is still light. The English yellow sugars which are on the market, are meeting with a good demand at 3¾c. per lb.

NUTS.

There is nothing special to note, business being quiet and prices unchanged.

RICE, TAPIOCA, SAGO.

There is the usual demand for all these goods. Rice is still reported firm.

COFFEE.

The coffee market is steadier on all grades of coffee, but the volume of business, both at home and abroad, is small. Local quotations are as before.

SPICES.

Black pepper for forward shipment is quoted ½c. per lb. dearer, and a cable received in Toronto this week urges the trade to make purchases forthwith. On March 15 stocks of cloves in London were 66,980 bales, against 79,303 bales same time in 1897.

TEAS.

A little more activity is to be noted this week in the local tea market. The chief buyers appear to be the firms which had stock burned at the Carrie fire, two or three weeks ago, and the teas chiefly wanted are those of Ceylon growth ruling in the neighborhood of 8d. per lb. A good many of the teas sold are to arrive. Mail advices from London under date of March 18, state that the market there for good liquoring teas was fully maintained, while for poor descriptions prices were again lower. For Ceylon teas there was more competition than has recently occurred, and prices distinctly irregular showed occasionally a slight improvement.

FOREIGN DRIED FRUITS.

CURRENTS—A cable advice received in Toronto this week states that the first direct steamer of the year for Canada will sail from Patras on April 2. Some business has been done at the reduced prices referred to last week, but importations into Canada this spring will not be as large as usual. Since the decline the market in Patras has assumed a stronger position.

VALENCIA RAISINS—The market is quiet and uninteresting, with prices unchanged.

CALIFORNIA RAISINS—Are quiet and without feature.

PRUNES—California prunes are still in good demand. The damage by frosts in California does not appear to have yet had any effect upon the price of prunes.

CALIFORNIA EVAPORATED FRUITS—Both peaches and apricots are ¼ to ½c. per lb. dearer on the Coast owing to the recent damage to the fruit crops by frost. The coming crop of apricots is reported to be entirely destroyed. The local demand continues good. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. carton boxes; Peaches, 8½ to 12c. in

25-lb. boxes, and 13c. per lb. in 1-lb. cartons.

GREEN FRUITS.

Bananas are now commencing to sell well, the warm weather making it possible for the pedlars to do business. Navel oranges are in good demand, with a decline of 25c. noted. Valencias and California seedlings have also declined; the former 50c., the latter 25c. Lemons are moving well at 25c. lower figure than last week. Florida tomatoes are on the market at \$4 a case. Pineapples are offered freely, and of good quality at 20 to 25c. a decline of 5c. compared with last week.

COUNTRY PRODUCE.

EGGS—There is an abundant supply coming forward, with the demand active, although the supply exceeds the requirements. A drop of 1c. is noted this week.

POTATOES—A weakness is manifest, both on the street market and for car lots. Car lots are selling at 55c. per bush. Not much is offered on the street market. The demand is small, with prices unsteady. Some sales are reported as low as 50c., but the general quotation is about 60c.

DRIED APPLES—The market continues dull. A number of dealers are offering good stock at 3 to 4c. per lb., although holders at outside points are asking 5c. for choice.

EVAPORATED APPLES—Business is quiet, with prices unsteady at 9 to 10c.

BEANS—There is little doing, with ordinary beans selling at 70 to 85c., for both large and small lots, and hand-picked at 85 to 90c. Lima beans are also quiet at 3½ to 3¾c. per lb.

HONEY—There is a fair business, with prices unchanged, except in clover in comb, which is quoted 35c. lower than formerly.

POULTRY—The season is about over, and few birds are offering. The demand is also moderate. We quote: Chickens, dressed, 50 to 70c.; turkeys, small and medium, 10½ to 12c.; large, 8 to 10c. per lb.

MAPLE SYRUP—There is a fair supply now coming in from some sections of the country. The demand is moderate. We quote new syrup as follows: Imperial 5-gal. tins, 80 to 90c. per gal.; imperial 1-gal. tins, 80 to 95c.; wine 1-gal. tins, 60 to 65c. New sugar is quoted at 8 to 10c.

VEGETABLES—Rhubarb, celery, radishes and lettuce are firm in price. Onions, cabbage and parsley are rather unsteady. We quote: Rhubarb, 75 to 90c. per doz. bunches; onions, 10 c. doz. bunches; lettuce, 20 to 30c. doz. bunches; radishes, 40 to 60c.

The Best of its Kind

Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. "**SURPRISE**" Soap has these in its make up, as perfectly as can be obtained anywhere.



It makes "**SURPRISE**" the best of its kind.

It Pays to Push "SURPRISE" Soap.

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

Made by

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

doz. bunches; celery, 75c. to \$1 doz. bunches; cabbage, 25 to 30c. doz.; parsley, 15 to 20c. doz. bunches.

BUTTER AND CHEESE.

BUTTER—There is a slightly freer delivery, but there is just about enough offering to keep trade going. A freer delivery is expected in a week or so.

CHEESE—Some sales for export are noted this week, though the price paid was lower than general quotations, being 7½c. Home consumption is increasing somewhat. We quote local market at 7¾ to 8¼c. per lb.

PROVISIONS AND DRESSED HOGS.

Offerings of dressed pork have been free during the past week with prices steady at unchanged figures. Lard is in good demand, with prices firm. An active Easter trade in meats is noted.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Red and white winter wheats have eased off slightly, a decline of 2c. per bush. being noted. This week's quotation on cars outside are as follows: Wheat, red winter, 81 to 82c.; white winter, 79 to 80c.; goose, 78 to 80c. The street market is quiet, little coming in except red and goose wheat, on account of poor roads. We quote the street market as follows: Wheat, red, 83 to 84c., straight; white, 75 to 80c.; goose, 85 to 85½c.; peas, 55 to 56c.; barley, 35

to 36c.; oats, 30 to 33c. No. 1 hard wheat is steady at \$1.08 Toronto and Montreal freights, or \$1.05 Midland.

FLOUR—The market is dull. Ontario makes have weakened somewhat, a decline of 5 to 10c. being noted. Manitoba wheats are unchanged. We quote: Manitoba patents, \$5.30 to \$5.40; Manitoba strong bakers', \$4.90 to \$5; Ontario patents, \$4.65 to \$4.75; straight roller, \$4 to \$4.10, Toronto freights.

BREAKFAST FOODS—Business is quiet, with prices firm and unchanged. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.25.

FISH AND OYSTERS.

The season for some of the frozen and sea fish is about over, split herring and smelts particularly being well sold up. Manitoba whitefish are moving freely. We quote as follows: Oysters, \$1.25 per gal.; fresh trout, 6½ to 7c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; fresh pike, 5½c. per lb.; fresh perch, 5½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; sea herring, \$1.30 to \$1.35 per

100; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1.25 to \$1.35; Manitoba frozen whitefish, 6½ to 7c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.; frozen pike, 4 to 5c. per lb.; frozen perch, 3 to 4c. per lb.

HIDES, SKINS AND WOOL.

HIDES—Business is quiet, with prices unchanged. We quote: Cowhides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 10c. per lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is quiet. We quote at \$1.15 to \$1.25.

WOOL—There is a quiet, steady trade, with pulled wools quoted at 20 to 20½c.

SEEDS.

As holders will not meet the market, seed is still being imported from the United States to meet jobbing requirements. Jobbers are buying red clover at \$2.75 to \$3.25. For timothy \$1 to \$1.50 is paid, with 50c. extra for occasional choice lots. Alsike is quoted all the way from \$2 to \$4.50, as the quality varies greatly.

EGG

To
Commis
Merch

ROY

R
Geo. Anders

C
Manufact

V
Will
E.

S
Wholes
Establis

P

Cam

Me

REPRE

WH

Glasg

Will be
as Ager
their A
Letters c

(10)

PO

W
ch

Clen

G
42

Ship your
EGGS and BUTTER
 To **J. A. McLEAN**
 Commission Merchant. 77 Colborne St. TORONTO

ROYAL JUBILEE OIL
 Is the Best Burning Oil in the Market.
ROYAL OIL COMPANY
 SOLE MANUFACTURERS
 Geo. Anderson, Manager. Toronto

CANADIAN
 Manufacturers and Shippers who are not represented in
WINNIPEG
 Will do well to correspond with me.
E. NICHOLSON
 124 Princess Street, Winnipeg, Man.
 Successor to W. F. Henderson & Co.
 Wholesale Commission Merchants and Brokers.
 Established 1882. 16 years' experience.

Paul Campbell,
 Assignee.
Campbell & Campbell,
 Accountants.
 McKinnon Building, TORONTO.

REPRESENTATIVES WANTED
WHITELEYS LIMITED
 DISTILLERS
Glasgow, London and Liverpool
 Will be glad to appoint a reputable firm as Agents for Canada for the sale of their Ark Brand Whiskies in Canada. Letters of application to be addressed to
WHITELEYS LIMITED
 Care of The Canadian Grocer
 Montreal or Toronto
 (10)

POTATOES
POTATOES
 We are selling choice samples **IN CAR LOTS**
 Correspondence Solicited.
Clemes Bros. - Toronto

SALT.
 Trade is brisk, with prices steady and unchanged. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.
 Business is quiet, with prices unchanged. We quote in 1 to 10-bbl. lots, imperial gallon, Toronto, as follows: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.
 Eggs have declined another cent.
 Messina lemons are 25c. lower than last week.
 California tomatoes are on the market at \$4 per case.
 Potatoes are weak, at 3c. per bushel less than last week.
 Black pepper is ½c. per lb. dearer for forward shipment.
 Navel and seedling oranges have declined 25c., and Valencias, 50c.

Ontario patents and straight roller flour have declined 5 to 10c. per bbl.
 The first direct steamer for Canada with currants leaves Patras on April 2.
 Mr. J. F. Ramsay, of the Cowan-Ramsay Tea Co., Limited., is in Quebec pushing "Walla Galla" and reports business good.
 Mr. Leslie, representing the Cowan Co., Limited, is now in Winnipeg, and will cover the whole Northwest before he returns. He reports business fairly good, with prospects of future trade excellent.
 Tarrant, Henderson & Co., of Colombo, Ceylon, have just sent in an order for an "Ideal" packing machine. This, with one shipped to Gordon, Fraser & Co., of that place, makes two "Ideals" that have left for Ceylon within the past two weeks.

QUEBEC MARKETS.
 MONTREAL, March 31, 1898.
GROCERIES.
 THE week has not developed any striking change in the general ruling conditions of the grocery market, but there are several interesting new features. Most notable in this particular is the unsettled feeling on refined sugar, as local jobbers have been accepting orders for standard granulated in the Montreal district at 4 5-16c., which is 1-16c. under the figure quoted at the refineries, and stocks

The Following Brands Manufactured by
The American Tobacco Co.
 OF CANADA, Limited.
 Are sold by all the Leading Wholesale Houses.
CUT TOBACCOS
 OLD CHUM.
 SEAL OF NORTH CAROLINA.
 OLD GOLD.
CIGARETTES
 RICHMOND STRAIGHT CUT.
 SWEET CAPORAL.
 ATHLETE. DERBY

SARNIA Water White Lamp Oil. . .
 Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by
 The **QUEEN CITY OIL CO., Limited.**
 TORONTO, ONT.

THE TRADE BUILDERS OF B.C.
 ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
 OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

THE MANITOBA
PRODUCE AND COMMISSION COY.
 WINNIPEG, MAN.
 Wholesale Dealers
PROVISIONS OF ALL KINDS
 Consignments Solicited.

Don't Pay Freight on Water
CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—specially suitable for Klondike, Coast, Lumber, Exploration, and Mining Parties. Great saving in weight and freight.
 Agents—
W. H. SEYLER & CO.
 Room 100, Board of Trade, TORONTO
 Agents for HEINRICH FRANCK SOHNE & CO.
 German Chicory, Coffee, Extracts and Essences
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

EGGS and BUTTER
 IN BIG DEMAND.
 SHIP TO
RUTHERFORD, MARSHALL & CO.
 Commission Merchants
 Toronto.

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
 42 SCOTT ST. TORONTO. CELEBRATED

of syrups are almost nil, and prices accordingly are nominal. The firm feeling in Barbadoes molasses at primary points is maintained, but the fact has had no influence on spot values, which are as last quoted. Canned goods are firmly held, but retailers continue to buy sparingly. There has been more enquiry for Young Hyson and Gunpowder teas, and some fair quantities have changed hands. Spices are less active than they were, but remain firm, and rice continues firm with a higher tendency abroad. Coffee and the different lines of staple dried fruits are precisely as they were a week ago. In country produce increased receipts of eggs, honey and maple products have produced radical declines, and prices promise to go still lower, as the receipts are arriving in increasing volume.

SUGAR.

The easy feeling in sugar continues and though the refiners still ask 4 3/8c., with the usual trade discount for standard granulated, jobbers here are accepting orders at 4 5-16c., so that prices are decidedly unsettled. Domestic refined Dutch granulated is quoted at 4c. and imported ditto, 3 15-16 to 4c. There is a wide and very irregular range on yellow sugar, which sells all the way from 3 1/4 to 4c. as to grade. Prices on new sugar abroad have shown little change, except that beet, for next month's delivery, is rather firmer, both present and next month being cabled at 9s. 3/4d. Cane was quiet, with no change, with Java quoted at 11s. 3d. and fair refinery, 9s. 9d. In New York, values on raw have also ruled steady since last week, at 3 1/2c. for fair refining and 4c. for centrifugal 96 test. Refined was steady there also.

SYRUPS.

The stocks, both in refiners' and jobbers' hands, are down to the smallest possible limit, and prices are largely nominal at 1 1/2 to 2 1/2c.

MOLASSES.

The molasses market is in a feverish condition at present, for reasons that have already been referred to in this column. While advices from Barbadoes, as specially noted elsewhere, are very firm in tone, it is peculiar that jobbers here fear competition from maritime province sellers, and are tak-

MAKE BUSINESS that is always Reliable by selling

McLauchlan's Biscuits

Practical experience, a large and competent staff of employes and personal attention to all orders bring us unsolicited commendations from old and new customers.

J. McLauchlan & Sons Manufacturers Biscuits and Confectionery **Owen Sound**

ing steps to prevent it. In this market we quote Barbadoes from stock, 25 to 26c. in round lots, and 27 to 28c. in smaller quantities.

CANNED GOODS.

The firm feeling in canned goods is maintained, but the fact has no influence on the retail buyer, who continues to operate in a very sparing manner.

TEAS.

There has been an improved demand during the week for Ping Suey Young Hysons, and quite a fair quantity has changed hands. Gunpowders have also been enquired for, but no large lots were put through. Japans have been quiet, but remarks about small stocks apply with full force, large shipments to the States having reduced them appreciably of late.

SPICES.

Enquiry for spices has been less active, but the firm tone of values is fully maintained.

COFFEE.

There is no new feature in the coffee market, demand being limited and prices inclined to easiness.

RICE.

The activity in the rice market is well maintained, and as foreign advices continue strong the disposition of values is moderate.

DRIED FRUIT.

Nothing special has transpired in currents.

Valencia raisins rule firm but extremely quiet, and though spot prices are below the import point there is no disposition to advance them.

In California raisins the market rules steady with prices unchanged.

The demand for prunes continues active and stocks are light.

Dates are unchanged at 4 1/2 to 5c.

In figs there is fair jobbing enquiry.

GREEN FRUIT.

There has been a steady, seasonable trade in green fruit, but there is nothing special in the way of change. Jamaica oranges are off the market, bananas are rather easier, and strawberries have sold lower, at 25 to 40c.

APPLES.

The apple market continues quiet and steady at \$4 to \$4.50 for firsts, and \$2 to \$3 for seconds.

DRIED APPLES.

Unchanged at 5 to 6 1/2c. for dried, and 9 to 10c. for evaporated.

FISH.

The feature of the fish trade has been continued dullness. In regard to values for all lines there has been no actual change to note, but there is no doubt that holders would shade present figures of some lines in order to make sales. Haddock and cod are selling at 2 1/2 to 3c., with steak cod at 2 1/2 to 3 1/2c., Manitoba dore at 5c., and pike at 3c. Whitefish and trout at 6 1/2c. per lb. Fresh herrings, \$1 to \$1.20 per 100, in casks and barrels. Fresh salmon at 12c. per lb.

There is nothing new to relate in pickled fish, trout and green cod being unchanged at the decline noted last week. We quote: Green cod, No. 1 ordinary, \$3 to \$3.50; No. 2, \$2; herrings, No. 1 N.S., \$4 to \$4.25 per bbl., and \$2.25 per half-bbl.; Cape Breton, \$4.50 to \$4.75 per bbl.; B.C. salmon, \$12 per bbl.; No. 1 trout, \$4 per keg.

A moderate business is reported in smoked fish and values rule about steady. Haddies are selling at 6c. per lb., and Yarmouth bloaters at \$1.20 to \$1.25 per box.

In preserved fish boneless cod are still scarce and firm at 5 to 5 1/2c. per lb. Dried cod are selling at 3 1/4 to 3 1/2c. per lb.

COUNTRY PRODUCE.

EGGS—The steadily declining tendency in eggs has continued, and prices are 1 to

**WE ARE
PAYING
CASH
FOR**

**DRIED
APPLES**

W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. **Toronto**



1 1/2c. per
week ag

BEANS
and sale
and 80 t
bushel.

HONE
small job

MAPL
receipts

material

lower if

they hav

in gallo

to 40c. f
lb.; su

old, per
POTA1

75c. in s
ONION

There
the loca

about st

of a job

F
There

market,

jobbing

steady

Winter v

A Close Combination

A Ready and Profitable Seller
Extra Value to the Consumer.

OUR

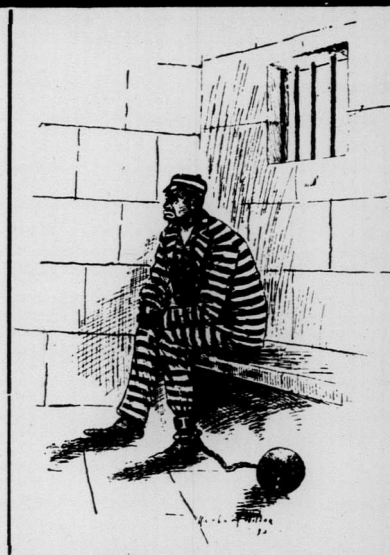
"GOLD MEDAL" BAKING POWDER

In (Wine Quart) Gem Jars, each 1 1/2 lbs. Net.
And (Wine Pint) " " " 3/4 "

----- PACKED 2 DOZEN IN A CASE. -----

FREIGHT PREPAID ON 5 CASE LOTS.

THE EBY, BLAIN CO. LIMITED
WHOLESALE IMPORTING
AND MANUFACTURING GROCERS
TORONTO, CANADA.



1 1/2 c. per dozen below where they were a week ago at 10 to 10 1/2 c.

BEANS—There was no change in beans, and sales were slow, at 75 to 80c. for primes and 80 to 90c. for choice hand-picked per bushel.

HONEY—Under increased receipts and a small jobbing trade, honey is rather lower.

MAPLE PRODUCTS—With very liberal receipts the expected decline in values has materialized, and prices are apt to go still lower if the supplies continue to increase as they have been doing. We quote: Syrup, in gallon tins, 45 to 50c. for new, and 35 to 40c. for old; and in bulk, 4 1/2 to 5c. per lb.; sugar, 6 1/2 to 7c. for new and 4c. for old, per lb.

POTATOES—Continue steady, at 70 to 75c. in small lots.

ONIONS—Unchanged, at \$2.25 per bbl.

PROVISIONS.

There was no change in the situation of the local provision market, prices being about steady all round. Trade is quiet and of a jobbing character.

FLOUR, FEED AND MEAL.

There was no improvement in the flour market, business being chiefly of a small jobbing character to fill actual wants at steady prices. We quote as follows: Winter wheat, patents \$4.75 to \$5; straight

rollers, \$4.50 to \$4.60; bags, \$2.25 to \$2.30; Manitoba strong bakers', \$4.90; Manitoba spring patents, \$5.30.

Business in meal is principally of a jobbing character, and prices for rolled oats are unchanged at \$4 per bbl., and \$1.95 per bag.

GRAIN AND FEED.

The feature of the local grain market was the stronger feeling in buckwheat, and prices advanced 1c. per bushel. Oats were also firmer, and 1/4 c. per bushel higher, with a fair trade doing, but the market on the whole was quiet. We quote: No. 2 white oats, 33 1/4 to 33 1/2 c., ex store; 34 1/2 c. afloat, May delivery; peas, 65 to 66c. afloat, May; buckwheat, 45 1/2 to 46c. ex store. Ontario red wheat, 81 to 81 1/2 c., and white, 79 to 79 1/2 c. along the line.

There was a better demand for feed today from local buyers, and several cars of Ontario bran changed hands at \$14.75 per ton on track. Shorts are still scarce and wanted. We quote: Ontario winter wheat bran, \$15; shorts, \$17 per ton in bulk; Manitoba bran, \$15, and shorts, \$17 per ton, including bags.

A fairly active trade continues to be done in baled hay, and prices are fully maintained \$11 to \$11.50 for No. 1, and at \$8.50 to \$9 for No. 2 per ton in car lots.

CHEESE AND BUTTER.

The cheese market was without change, and with buyers and sellers apart the turnover of the balance of last year's cheese yet carried here is likely to be a lengthy operation. There are several good orders on the market on the basis of 7 1/4 c., but the buyers cannot procure any finest at that price, either colored or white, the latter especially being at a premium. In fact, what holders would accept is hard to say, but they decline to consider business at 7 1/2 c., that price being bid in one case for Ontario white goods.

The butter market was firm and active in a jobbing way, and high prices were again paid for choice selections of fresh-made creamery in small tubs, 21 1/2 c. being paid for two lots this morning. Under-grades are more plentiful and are rather slow from 19 to 19 1/2 c., with medium to good 20c.

MONTREAL NOTES.

Increased receipts of fresh comb honey have led to a decline in price of 1/2 c. per pound.

Maple syrup and sugar have declined rather sharply under increased receipts and point still lower.

The slump in egg prices continues, another loss of 1 to 1 1/2 c. being recorded on last

CORKS CORKS

Hand and Machine Cut.

Our factory is now complete and we are prepared to execute orders for all grades of corks. Quality is guaranteed, and you will not be subjected to vexatious delays.

S. H. Ewing & Sons,

Importers and
Manufacturers,

Montreal

week. This is a decline of fully 6c. per dozen in little less than a fortnight.

Foreign advices on rice continue strong, private cables quoting an advance in Patna stock of 1s. 6d.

Jobbers here have accepted orders for standard domestic granulated this week at 4 5-16c., which is a decline of 1-16c. per pound.

MANITOBA MARKETS.

WINNIPEG, March 28, 1898.

THE weather is abominable. Certainly March came in in a lamblike mood, and following ancient tradition is emitting some very leonine roars in departing. The snow drifting has made train services uncertain, country roads bad, and generally tended to make trade quiet for the week.

The Local Legislature has had quite an exciting discussion over a bill introduced to abolish the elevator monopoly. The weight of evidence so far seems to indicate that the farmers who are kicking are in the minority. It is likely, however, that the conditions as to elevator building, enforced by the C.P.R., will be somewhat modified.

Mr. E. B. Nixon, of the Hudson's Bay Co. has just returned from an extended trip east and south. He states that he found business in the east good, with higher markets ruling everywhere, and all lines of trade looking to the Northwest. He is of opinion that eastern wholesalers are beginning to realize that Winnipeg is the real distributing point for the west, and that eastern cities now find it hard to compete with Winnipeg jobbing houses. In New York and Chicago trade was not so lively as it might have been. "Of course," said Mr. Nixon, "everybody is talking Klondyke and every manufacturer has some preparation to offer which he considers specially adapted to that trade." By the way, the Hudson's Bay Co. have found it necessary to open an office in the city of Chicago to manage the Klondyke parties from that city and surrounding states.

A visitor whose coming was of interest to the produce trade was Mr. Arthur J. Mills, of Mills & Sparrow, provision brokers, Tooley street, London, E.C. This firm have for years done a large business in Australian butter, and it was with reference to shipments of Canadian butter that Mr. Mills visited our province. This gentleman is of the opinion that in order to compete successfully with Australian butter the Canadian product will have to be held at a lower temperature. The Australian butter is frozen as soon as made, and he claims that, though not a good process for butter to be used almost immediately, it is better for butter that is to be held, say three months. Prices have not altered much in the past seven days, though there are some changes of situation in regard to certain lines.

CANNED GOODS—Situation is strong and holders are not willing to go out of their way to effect sales. Of course, there is a limit to the price people will pay for these goods, and if prices of tomatoes, peas and corn, go beyond it, the public will buy wax and string beans at present prices rather than pay such a high figure for the other vegetables. In canned fruits, raspberries are firm, the stocks being light.

DRIED FRUITS—California apricots are slightly lower on this market, and should be good property at the present price of 9 to 10c. per lb., according to quality. Prunes remain about the same as last week: 90's to 100's, 5 3/4c.; 100's to 120's, 5 1/2c. Market for dried apples is in a peculiar condition, as prices asked in the east range from 4 3/4 to 5 1/4c., and this would mean about 6 3/4 to 7c. here, yet in spite of this price dried apples are moving quite freely. Evaporated are firm, with fair demand, at 10 1/2 to 11 1/2c., according to quality. Currants and raisins are stiff, and, in consequence, California muscatels are being handled to a large extent instead of Denia fruit.

GREEN FRUIT—The return of the cold weather has somewhat demoralized this market. Dealers had ordered on spring stocks,

but owing to the blocking of the roads some of these have been spoiled in transit. In staple lines no changes have occurred during the week.

RICE—Millers are out of "Imperial Seeta" for the moment, and are offering "Imperial Glace," at a reduction, to take its place. "B" rice is high, and hard to obtain.

CEREALS—This market is firm, with an upward tendency. We quote: Cornmeal, \$1.30; rolled oats, \$1.95 to \$2; standard granulated, \$2.25; standard, \$2.20; pot barley, \$2.25; pearl barley, \$4, and split peas, \$2.30. Cereals in packages are gaining in favor, many of the larger retailers preferring them to bulk goods. It seems a little strange that Manitoba millers do not realize this, and put up an attractive package to compete with Ontario and United States mills.

FISH—This market has never been very active, and now that the Lenten season is drawing to a close, jobbers are reducing their stocks, and will not replenish until next fall.

BUTTER—Creamery—No stock; everything cleaned up and dealers all waiting for factories to open. As the season is in advance of other seasons the opening will probably be general, about May 1. Dairy Butter—A ten-ton order, for the Crow's Nest Pass construction, has about cleaned up everything in Winnipeg, and, in fact, in Manitoba. Price for local demand is from 15 to 20c. according to quality.

EGGS—Jobbers are now selling at 12c., from which figure commission and express charges have to be deducted. Supply has been in excess of local demand, but, as they are not at a figure that will permit of shipment to B.C. points, there will be no trouble in keeping stocks cleaned up.

CATALOGUES, BOOKLETS, ETC.

A remarkably neat little booklet, with catalogue of groceries, with blank space for prices, has been issued by Bowman & Angevine, successors to Jardine & Co., wholesale grocers, St. John, N.B. It should prove of great use to every dealer securing one.

Ba
h
g
o
C
p
tr
c
cl

WIN
THE AM

DA

FF
CC
Cor. M

Calif
C

Seedlings
ing the pla
were never

Write us f
efforts to r
held every
We atte
Produce.

McV

Telephone

But

F.

Extra
Mexic
rang
ancy
Grape

Bad Seed

has killed thousands of birds, and helps to kill many a short-sighted grocer's trade. Moral: Handle only the best. The demand for Cottams Seed is so great it will pay you well to handle it. Protected by six Canadian patents, covering the most valuable discoveries for birds, it is three times the value of any other brand.

ALL WHOLESALERS.

WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

California Navels
California Seedlings
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.

Telephone 645.

Butter and Eggs

We have had numerous inquiries from our out-of-town customers, to know whether we can sell Butter and Eggs. We have excellent facilities for doing so. There is a good demand here for both Eggs and Butter, at good prices. Customers entrusting us with the sale of their goods can be assured of fair prices, prompt returns and the advantage of a well equipped cold storage plant.

F. W. FEARMAN
HAMILTON

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

JUST ARRIVED FROM GERMANY

BALFOUR & CO. - Hamilton

FANCY

INDIA BRIGHT

JAVA

ROYAL

JAPAN GLACE

POLISHED

IMPERIAL SEETA

IMPERIAL GLACE

D. W. ROSS CO.
Agents

RICES

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

FIRST QUALITY

Oak Dash Churns

WHITE SPRUCE

Butter Tubs

PARCHMENT

Butter Paper

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

WALTER WOODS & CO.

HAMILTON.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

KNORR'S

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

HAMS BACON LARD

Choicest Quality

The Wm. Ryan Co. Limited

TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

HAM AND EGGS

FOR EASTER TRADE

Your stock will not be complete without a supply of our

Maple Leaf Brand Smoked Meats

We are preparing some specially nice goods for Easter. Write us.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

We
Guarantee
the
Quality.

Vimbos

FLUID BEEF.

BEST ---
FOR STRENGTH AND FLAVOR.

THE VIMBOS FLUID BEEF CO., Limited
of Edinburgh and London.

53 St. Francois Xavier Street MONTREAL

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., March 28, 1898.

THERE is an active appearance around the wholesale grocery houses. Many packets to Bay of Fundy ports are making their first trips, and they are getting full cargoes. One part of our city, Indian-town, which is the landing place for the St. John-river steamers, is particularly quiet in the winter as compared with the rush of summer. It is just now waking up and preparing for a busy season's work. Many of our grocers are busy preparing for the city election, a number being candidates for aldermen. A great many St. John people went to Boston this week to be present at the Sportsmen's Exhibition on New Brunswick Day, when the Governor of our province and members of the Government were present by invitation. We are looking for a large harvest in the way of tourists as the result of the part we have taken in the exhibition. In markets there is little change. Spices are firm, particularly pepper. In cheap tea good values are scarce.

OILS—Some interest is taken here in the oil wells at Gaspé, Quebec. As yet, though there are many wells, there has been no oil in paying quantities found. Some four hundred barrels did run from one, but it was but a short run. The quality of the crude is said to be extra. A large amount of money has been spent there and the work is still being carried on. In the local market the prices of burning oil remain unchanged at the advance. The Standard Oil Co., which is now manufacturing oil in Canada, out of Canadian crude, are, through their local representatives, placing their product on this market. So the Canadian companies find more opposition than ever. In lubricating oil a large trade is reported. This is the busy season as regards taking orders. In cod oil receipts are light and the price holds firm at the advance.

SALT—Trade is dull. The large supply of coarse salt received during the winter has not only supplied the local demand, but has been shipped to the outside trade, so that their wants for some time are supplied. In Canadian salt, there are the regular arrivals. A good spring business is reported. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85 to 95c.; Canadian fine, \$1 to \$1.10 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to

\$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; bottled salt, \$1.25 to \$1.30.

CANNED GOODS—There is little new to report. Vegetables continue to pay holders a handsome profit, and even higher prices are looked for. Canned clams and scallops have an increasing sale here. They are the product of this province, particularly the latter, which gives promise of a large business. In sardines, local packed, market is about bare. There is, however, little local demand, and western buyers have been pretty well supplied. This is also a growing business, though the market is a limited one. Local packers in this province are also putting up herring in the oblong tin, after the English fashion. The goods are said to be first-class. Canned meats are having more attention. Prices are firm, with upward tendency.

GREEN FRUIT—The sale is fair, but it is a little between seasons. The last arrivals of Valencia oranges were not in very good order. The Jaffa oranges which were brought here did not seem to take the market, though both in appearance and quality they were good. Californias are quoted rather lower, and sales have to be pushed. In bananas there is more movement, and big business is soon expected. In apples the trade is small. Best fruit is high, and the season is late. Lemons keep very low, but a fair trade is reported.

DRIED FRUITS—California products continue to have chief attention. Prunes tend higher. The size most sold here, 90's to 100's, is rather hard to get. Apricots are also firmer. There is a fair business in peaches. Pears have but light sale, while for nectarines there is very little demand. Quite a few cleaned currants from New York were received this week. The larger quantity of those sold are, however, cleaned here. In raisins, there is little doing; market is easy.

SUGAR—Market shows little if any change, refineries holding firmly to prices. Sales are, owing to spring orders, now being filled quite freely.

MOLASSES—The small cargo of Porto Rico which was spoken of in a previous report, found a ready sale. The more so as the price asked was not high, though quite a little above the cost of Barbadoes. The demand for Porto Rico molasses is growing here. In Barbadoes molasses the

feeling is quite firm, although, remembering the very low price on the Island last season, some dealers' views incline to lower prices. Outside of these two grades there is but little molasses sold here.

DAIRY PRODUCE—Butter continues of interest, and all the old lots are getting cleaned up. Some that have waited a year or two for buyers at any price are now bringing fair figures. The commission men look happy. They only wish they had more of it. Good butter is in demand and higher figures are asked. Eggs are low, but there is a better sale and a rather better price is looked for. In cheese the market is dull, and what were small stocks now look large, with light sales.

FISH—Prices are quite firm, and there is a good business doing. Fresh fish are scarce. In Gaspereaux there are none offering this week. Halibut are in fair supply. There are still no lobsters on this market. What the canners do not use go to the United States. In hake the improved prices in outside markets have quite cleaned up the stock, which for some time had found no sale. Smoked herring hold their advance. They have been too low. Stocks of pickled fish are light, and full prices are asked. We quote: Large cod, \$3.45 to \$3.60; medium, \$3.25 to \$3.35; pollock, \$1.90 to \$2; Grand Manan pickled herring, \$1.85 to \$1.95 per half-bbl.; smoked herring, 7 to 8c.; Canso, pickled, \$5 per barrel; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, \$3 per 100; fresh halibut, 10 to 11c. per lb.

PROVISIONS—The demand seems to be for mess pork, which is either packed here or in Prince Edward Island. There is very little sale for American clear. Beef holds its price, but the sale is limited. In smoked meats American hams are again seen, being landed duty paid, under what Ontario hams will cost, dealers there holding prices both in smoked meats and lard firm. Local stock of lard is quite large. We quote: Clear pork, \$15.50 to \$16; mess, \$15 to \$15.25; prime mess, \$14 to \$14.75; hams, 11 to 12c.; rolls, 9 to 10c.; plate beef, \$14 to \$15; pure lard, 7½ to 8½c.; compound, 6½ to 7½c.

FLOUR, FEED AND MEAL—The feeling in flour continues easy, that is, there is a little reaction from highest point, though at present little change is expected. Manitobas, particularly, seems to hold their price. Oatmeal is high. There is no large

stock h
sent pr
Oats a
Beans
kind of
light st
higher.
ing, at
attentio
quote:
\$5 to \$
meal,
middles
do, \$
to \$1.
\$3.40
peas, \$
oats, 3
seed, 1
dian,
7½c.;
8½c.

Eac
St. Jc
gin, et
She is
Mr.
rather
earne
visitin
Cap
have
steam
John

Worthy of Note

A very desirable adjunct to a good dinner.



Millar's Paragon Cheese

Your customers will thank you for offering them **PARAGON**. It pleases the most fastidious.

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents...

FRANK MAGOR & CO.	-	Montreal.
A. E. RICHARDS & CO.	-	Hamilton.
JOSEPH CARMAN	-	Winnipeg.



Pickles.

KLONDIKE SUPPLIES

Heinz's tins of Tomato Soup, Baked Beans with Tomato Sauce, and bottles of Evaporated Horseradish, should form a part of your outfit. Stimulating and Nourishing.

Others of our Popular Specialties are:

Tomato Chutney **Evaporated Horse Radish**
Tomato Ketchup **Tomato Soup**
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
 Hudon, Hebert & Cie., Montreal.

MEDALS--
 PARIS
 CHICAGO
 ANTWERP
 ATLANTA, Etc.

The **GENUINE**
 always bear this
 Keystone trade-mark.



stock here, as dealers are not buyers at present prices. Cornmeal shows no change. Oats are quiet with prices maintained. Beans are firm; pea beans seem the only kind offering. Peas, round and split, are light stock here, and prices are likely to be higher. Large quantities of seed are arriving, and this branch is receiving much attention. Hay shows no improvement. We quote: Manitoba, \$5.85 to \$6; best Ontario, \$5 to \$5.10; medium, \$4.85 to \$4.95; oatmeal, \$4.15 to \$4.25; cornmeal, \$2.10; middlings, bulk, carlots, \$19 to \$20; bran, do, \$17 to \$18; hand-picked beans, \$1 to \$1.10; prime, 95c. to \$1.00; barley, \$3.40 to \$3.50; round peas, \$1.25; split peas, \$3.60 to \$3.75; yellow eye beans, \$1.75; oats, 35 to 40c.; hay, \$8.50 to \$9.50; timothy seed, American, \$1.70 to \$1.90; do., Canadian, \$2 to \$2.25; mammoth clover, 7 to 7 1/2c.; red clover, 6 to 7c.; alsike, 7 3/4 to 8 1/2c.

ST. JOHN NOTES.

Each spring there is a direct steamer to St. John from Antwerp with glass, cement, gin, etc. This year it is the steamer Vitar. She is daily expected.

Mr. John Sealy, who has been sticking rather too close to business, is taking a well-earned holiday. He and Mrs. Sealy are visiting the eastern United States cities.

Capt. Fleming, so well known by all who have crossed the Bay of Fundy in the steamer City of Monticello, is to be the St. John Agent of the Manhattan Steamship

Co., whose steamers are soon to be running between New York and our city.

James Patterson receives at this season regular shipments of halibut, Gaspereaux and other fresh fish now in season. If his customers find him as pleasant and satisfactory as does THE GROCER, when looking for information, they no doubt go back to him when again in need.

The Bank of Nova Scotia, whose business in St. John has very much increased during the last few years, have, this spring increased their staff and added extensive improvements in their offices. Mr. Thos. B. Blair, the present manager, is popular with St. John business men.

A. M. Bowman and Charles Knowdell have formed a partnership under the firm name of A. M. Bowman & Co. They intend doing a general agency and commission business, giving attention during the season to the preserving of eggs. Their office is on Prince William street.

A number of new offices have been put in the Turnbull building, which is occupied by Merritt Bros. & Co. The offices are on the second floor. There are two private offices for Merritt Bros. For general business they will still occupy the offices of the lower floor, two for the Turnbull Real Estate Co., and one which is occupied by the well-known brokerage firm of Schofield

& Beer. Leonard Bros., the well-known fish men, have also treated themselves to new offices this spring.

Visitors to the office of T. H. Estabrooks, tea importer, have this week about all been met with the one question, "What do you think this is?" THE GROCER representative was no exception. He was handed by Mr. Estabrooks a hard, dark substance, weighing 2 1/2 lbs., and measuring 7 x 9 x 3/4 inches. THE GROCER suggested pressed pulp, but was wrong. Others had said rubber, peat, etc., but none had guessed right. It was what was known in Russia as brick tea. It was from Moscow. The grades of tea so imported there are usually the cheaper ones. After being softened it is then broken up and prepared in the regular manner.

J. H. Jones, general merchant, Clearville, Ont., is removing to Duart.

Lalonde & Malette, general merchants, will remove from Pointe Fortune, Que., to St. Andrews, Que.

SITUATION WANTED.

WANTED—SITUATION AS TRAVELLER BY A young man, open for engagement about 1st of May; twenty years' experience in Ottawa and surrounding towns, with wholesale grocery and liquor house. Apply Box O, CANADIAN GROCER. (13)

Retail at
25c. per 1-lb. tin.



Slade's Pure... English Butter Scotch

HOME MADE DELICACY

MADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

Slade & Co., Limited, *The Royal Candy Works,* **Leeds, Eng.**

TRADE CHAT.

A COMMITTEE of the business men of Middleton, N. S., has been appointed to enquire into the feasibility of starting a factory in that town for canning small fruits, apples, plums and vegetables.

The Canadian Food Supply Co., of Montreal, capital \$50,000, are applying for incorporation.

Mr. Geo. E. Maybee, traveler for the Napanee soap works, while on his way home from Toronto to Napanee, recently, fell and broke his leg.

The dairymen, of the counties of Richmond and Drummond, in Quebec province, have formed a Board of Trade at the town of Richmond.

A butter making outfit, including a Reed's Danish separator, a 400 gallon churn and an eight horse-power engine, and other accessories is being put in the Tilsonburg factory.

M. Lefebvre & Co., Montreal, are building a new factory at St. Johns, Que., where they will manufacture vinegar, pickles, canned goods, etc. The new factory will be in operation by April 1.

The following have been re-elected directors of the Perth Canning Co. for 1898-9: Messrs. John Hart, T. A. Code, Wm. McGarry, W. M. Gibson, I. M. Kenyon, A. McArthur and J. M. Walker.

The grocery and provision business heretofore carried on by J. S. Armstrong & Bro., at 32 Charlotte street, St. John, N.B., will hereafter be carried on under the firm name of J. S. Armstrong & Machum.

The president of the Chinese Benevolent Society, Victoria, has received a telegram from Hong Kong stating that a rice famine, which means starvation, is threatening Canton, and asking that subscriptions be forwarded.

The Greig Manufacturing Co., with a capital stock of \$12,500, to manufacture flavoring extracts, etc., is being incorporated. The officials are: Wm. Greig,

Robert Greig, James R. Greig, John Archibald, and Wm. Greig, jr.

The visible supply of Canadian raw leaf tobacco is, with the exception of some trash, now all in the hands of the manufacturers, and the possibility of further competition in this branch is out of the question, until the new crop is marketed in September next.

At Amherst Island, Ont., cheese factory, the amount of milk received for the season of 1897, was 1,814,124 lbs.; total amount of cheese made, 171,707 lbs.; total receipts, \$14,930.70; paid for manufacturing and other expenses, \$1,850.03; paid the patrons, \$13,080.87; average price per 100 lb. of milk, 72c.

Ottawa is to have another industry, which will be a large soap factory, and arrangements are now pending for the purchase of the land known as the Grant property on Vittoria street. A number of leading business men are interested in the scheme and it is probable that the sale will be transacted in the course of a few days.

One morning a minister on meeting a little boy asked him if he had got his porridge. "Ay," promptly replied the urchin. "And did you ask a blessing before you took them?" "No' me." "What, not ask a blessing! Were you not afraid they would choke you?" "'Deed, no; man, they were that thin that they cudna choke me."

A cheese board has been organized at Kemptville, with the following officers: L. Patton, president; E. Scott, vice-president; Albert Alexander, secretary-treasurer. The board starts out with the best prospects, and being in the centre of one of the largest cheese-producing sections of Ontario, its success is a foregone conclusion.

All arrangements have been completed for the establishment here of a thoroughly up-to-date plant for the manufacture of vinegar. Messrs. Dearborn & Co., of this city, who will have the management of the business, are the only local parties connected with the concern. It will be run in connection with and as the maritime branch of a

large vinegar manufacturer of the west.—Globe, St. John, N.B.

Owing to the good crops last fall and the present low railway rates, emigration from Huron and Bruce counties is greater this spring than for many years past. While regretting the departure of so many of our young men, it affords great pleasure to note that nearly all are going to Manitoba and the Canadian Northwest, instead of to Uncle Sam's domains. There were ticketed from the following stations last week: Wingham, 36; Seaforth, 17; Hensall, 14; Lonsdale, 13; Clinton, 9; Goderich, 8; Blyth, 4; Exeter, 3.—Goderich Star.

A new company has been started at Cazaville, Que., to be known as the Hop Growing Co., of Cazaville, Limited. The promoters are Messrs. E. H. Ladd, W. E. Smallman, and W. H. King, all of Malone, N.Y.; Lewis R. Searles, of New York city, and David Vass, of Cazaville. The capital stock will be \$25,000. The new company have leased the hop yard owned by Messrs. Ladd, Smallman, and Vass, who, however, retain their interest in the store at Cazaville. Mr. David Vass will remain as manager of both companies.

PERSONAL MENTION.

Mr. J. L. Watt, of Watt & Scott, returned from the south last week. Mr. Watt is looking exceedingly well after his five week's holiday.

R. Monour, city traveler for the Hamilton Coffee and Spice Co., is going to Cincinnati, where he will manage his brother's large clothing establishment.

Mr. Arthur H. Scott, of Watt, Scott & Goodacre, Montreal, has been spending a few days in Toronto. Mr. Scott has a good many friends on "the street," and he naturally received a cordial welcome.

The many friends of Mr. Chas. Chaput, of L. Chaput, Fils & Cie, Montreal, will be pleased to learn that he is having a most enjoyable trip abroad, and that his health is of the best. The firm had a cablegram from him recently from Rome, Italy, in which he wished to be remembered to his friends here, and conveying the information that it was his intention to remain in Europe till about the beginning of June.

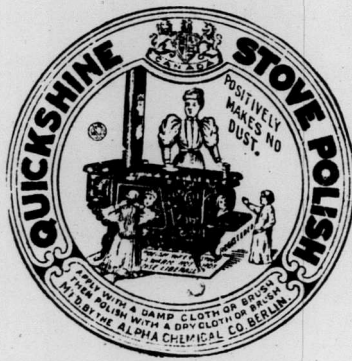
DEA
and
of
in Can
passed
any ma
This
talk, bu
true.
and be
by the
through



Manufa

T

DEALERS purchase and sell these brands of goods, all made in Canada, and not surpassed in quality by any made in the world. This may seem loud talk, but nevertheless it's true. Try these goods and be convinced. Sold by the wholesale trade throughout Canada.



Manufactured by . . .

**THE ALPHA CHEMICAL CO.,
BERLIN, ONT.**

Profits and Good Times

go hand in hand. The good times are here. It is easy to make the profits by selling . . .

J. Bruce Payne's

Celebrated CIGARS

PHARAOH
PEBBLE
LA FAMEUSE
GRIT
BIRD, Etc.

J. Bruce Payne Granby, Que.

New Profits —More Pleased Women

store, something like this: "Home Dyeing made easy and safe and pleasant with Maypole Soap. We sell it. All colors."

This helps the woman out of a dilemma—she'll remember *you*, please remember that.

There's a good profit in handling Maypole Soap. It is a **Clean** way of Dyeing at home. Powder Dyes can't approach it in the brilliant, fast, even color it yields. It is the Dye of highest quality. Free booklet about it by addressing,

Think of the great army of women that are wondering how to economize on their clothes this Spring.

Fancy their pleasure if you display a sign inside the

Maypole Soap Washes and Dyes

**A. P. Tippet & Co., General Agents for Canada
Montreal.**

ANALYSIS OF CONDENSED MILK.

THE Department of Inland Revenue has issued Bulletin No. 54, dealing with the treatment of samples of condensed milk collected from seven different cities in the month of November last. The chief analyst says that widely different opinions prevailed among the analysts in the different cities as to what constitutes adulteration in condensed milk. He states that, strictly speaking, it is only whole milk which has been concentrated by evaporation which is entitled to the name of condensed milk, and that, as the law now stands, condensed milk containing cane sugar must be regarded as adulterated, unless labelled "Condensed milk mixture," or "Sweetened condensed milk." Mr. McGill, one of the experts at headquarters, who had charge of these analyses, is of opinion that the use of antiseptics at any stage of the preparation of milk, as condensed milk, should be prohibited. He states that in very few cases does the milk used by the manufacturer come up to the standard for whole milk. In most cases a greater or less amount of cream has been used before concentration, and in some brands the cream has been all but completely removed.

THE WAR SCARE AND TRADE.

The increasing probability of war has at last begun to affect general trade. The floods in the Ohio valley have had some effect in checking business in a portion of the country, but that is only a minor influence. Last week woolen mills near Providence had orders cancelled. All the leading markets here show an indisposition to undertake new business. Bradstreet's reports a very active distribution of merchandise in St. Louis, Chicago, and some other centres, but the jobbers and wholesalers who have been selling readily to retailers are not renewing their stocks in any such proportion. On business for the future there is a sudden

check, and this has been felt also in current business, for the bank clearings, though 20 per cent. better than a year ago, were more than \$200,000,000 less than the previous week, and this decline was almost entirely in New York, where it was distributed between financial operations and merchandising.—N. Y. Journal of Commerce.

A CATCHY WINDOW DEVICE.

A catchy little window-displaying device is to be seen in a Yonge street, Toronto, store. On the top of a large diamond-shaped card is fastened a 10c. piece. Underneath it are the words "Will buy this," while immediately below is fastened a tobacco pouch which is offered for sale for 10c. By this device the card is made to read: "Ten cents will buy this pouch."

The idea is a good one, and is capable of being applied to a good many articles to be found in a grocer's store.

PAID AT LAST.

It was about 17 years ago that a Whitman man was in the wilds of Wisconsin, way up near the Chippewa reservation, and while there was appointed a Justice of the Peace. Men were scarce, and ministers were at a premium, so this Whitman man used to perform duties at weddings, as well as officiate at funerals. One of the first couples that he married was a young man from one of the surrounding settlements, and the witnesses were drawn up in line at the old log cabin in the woods. When the bill came to be paid the Whitman man said: "Now, this is my first marriage, and I will not take any money. If you are satisfied with your bargain later on just give me some money, and if you are not you need not pay me." Time elapsed and not a word was heard from the bridegroom. A few days ago a letter was received addressed to Whitman, and it read: "Wife is dead. Find enclosed 10 dols. for marriage fee. Thanks."

TEA AND COFFEE IN INDIA.

FROM a report of the Indian Government, dealing with the tea, coffee and cinchona plantations of that country, it is seen that the cultivation of tea is making great and continuous progress, both in the area under cultivation and in the production.

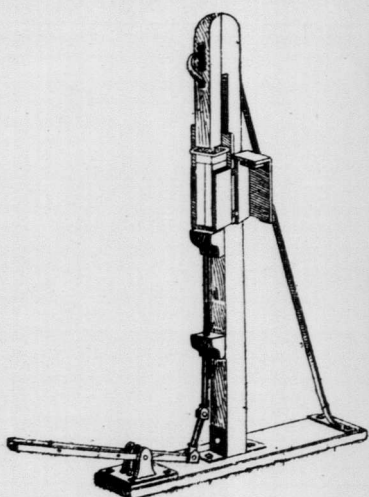
During the four years succeeding 1893 the increase in the area under cultivation was 58,244 acres, while the increase in the production amounted to 34,031,400 pounds.

The principal market for Indian tea is Great Britain and Ireland, to which country 135,456,884 lbs. were sent last year. Australia took 6,155,895 lbs., Persia 1,993,823 lbs., Canada and the United States 1,607,731 lbs., and Russia 457,634 lbs. The consumption of tea in India amounts to about .029 lb. per head, as compared with 5.5 lb. per head in England. About half a million persons are employed on tea estates.

The increase in either the area under cultivation or the production of coffee is not nearly so marked, the increase in the area averaging about 110 acres each year, and that of the production to only about 100 lbs. each year.

The amount of coffee produced in 1896 was 34,750,765 lbs., of which 30,428,563 lbs. were exported. There were 46,217 persons permanently engaged on coffee plantations, and during harvesting periods an additional 72,136 persons found employment.

There were 5,916 acres of cinchona under cultivation at the end of the official year 1896-97, 72 per cent. of which is in southern India, and the remainder in Bengal. The low prices ruling for the bark have been such that a steady decrease in production is manifest, a decrease of 4,702 acres being noted in the last twelve years.



THE "ARMEDA" Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

This machine is now a general favorite with merchants. **LAST WEEK FIVE MACHINES SHIPPED.** Enquiries coming in from every province in the Dominion. Every merchant desirous of holding his tea trade should have the "Armeda" Tea Packer, and sell his own tea, put up in lead packages by himself.

Write _____

A. H. CANNING & CO., 57 Front St. East, **TORONTO**

FOR DESCRIPTIVE CIRCULAR AND PRICES.

CADE
CHOC

A
SIN
DELI
ANI
PA
SPEC
F
CAN
MAI

Agents:

THE
Capit
Reser

HON. SIR F
Pres
E. B. OSLE
Vice-Pres
H

Belleville
Brampton
Seaforth

TORON
"
"
"

Drafts on
and Europ
Letters o
China and

S

Brig
choice

Wa

BRA

"I
bars,
cakes
paraff
Qu
of soa
attrac
chang

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:—
 "CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
 "CADBURY'S is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

ABSOLUTELY PURE, THEREFORE BEST.

The MEDICAL MAGAZINE says:—
 "For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
 It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
 Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.
 E. B. OSLER, M.P. Vice-President.

W. INCE. W. R. BROCK. EDWARD LEADLEY. WILMOT D. MATTHEWS. A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

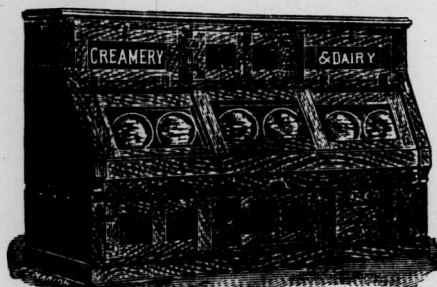
Belleville Cobourg Lindsay Orillia
 Brampton Guelph Napanee Oshawa
 Seaforth Uxbridge Whitby Winnipeg
 Montreal

TORONTO—Dundas street, corner Queen.
 " Market, corner King and Jarvis street.
 " Queen street, corner Esther street.
 " Sherbourne street, corner Queen.
 " Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
 Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

RECOLLECT that we can supply you with . . .

FRESH

Maple Syrup

in quantities to suit your trade.

T. A. LYTLE & CO.

Vinegar Manufacturers TORONTO

Santos Coffee

Bright, even sample, extra choice roaster—low price.

Warren Bros. & Co.

TORONTO.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1-lb., 2½-lb. and 3-lb. bars, 65 lbs. to the box; and in 10 and 12-oz. cakes, 100 cakes in the box. All wrapped with a paraffin waxed wrapper.

Quotations for "Ivory Bar" and other brands of soap furnished on application. See our list of attractions in Premium Circulars offered in exchange for Ivory Bar Soap Wrappers.

Extra Choice Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers, TORONTO

PRUNES

CALIFORNIA SANTA CRUZ

All Sizes.

Another car just to hand.

PERKINS, INCE & Co.

TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

CURRENT MARKET QUOTATIONS

April 1, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence, Acadia).....	4 5-16	4 5/8	4 1/2	4 3/4
German (Canadian) bbls.....	4 4 1/2	4 1/4	4 1/4	4 3/8
" (imported) bags.....	3 5-16	4 1/4	.....	.....
Dutch, bags.....	4 4 1/4	4 1/2	.....	.....
Paris lump, bbls, and 100-lb. bxs.....	5 1/2	5 7/8	5 3/4	6
" in 50-lb. boxes.....	5 5/8	6	.....	.....
Extra Ground Icing, bbls.....	5 1/4	5 3/4	.....	.....
Powdered, bbls.....	5 5/8	5 3/4	5 1/4	5 1/2
Cream.....	4 4 1/2	4 3-16	.....	.....
Extra bright.....	.....	4 1-16	.....	.....
Bright coffee.....	.....	.....	.....	.....
Light yellow.....	3 3/4	3 7/8	3 3/4	3 3/8
Medium light yellow.....	3 1/2	3 13-16	3 3/8	3 3/4
Yellow.....	3 3/8	3 1/2	3 1/2	3 3/4
Demerara.....	.....	3.50	3.75	.....

SYRUPS AND MOLASSES

Syrups—				
Dark.....	2	\$0 23	\$0 25	.....
Medium.....	2 1/2	28	35	.....
Bright.....	2 3/4	32	42	.....
Honey (com).....	.....	.....	40	.....
" 2-gal. pails.....	.....	.....	1 00	.....
" 3-gal. pails.....	.....	1 35	1 40	.....
Molasses—				
New Orleans.....	28	30	.....	28 30
Barbadoes.....	27	28	.....	24 26
Porto Rico.....	23	25	.....	26 28
Antigua.....	22	23	.....	22 25

TEAS

Black—					
Congou—Half-chests Kaisow, Mong, Peking.....	\$0 12	\$0 60	\$0 12	\$0 60	11 40
Caddies Peking, Kaisow.....	14	40	18	50	15 49
Indian—Darjeelings, Kaisow.....	35	55	35	55	30 50
Assam Pekoes.....	20	40	20	40	18 40
Pekoe Souchong.....	18	25	18	25	17 24
Ceylon—Broken Pekoes.....	35	42	35	42	34 40
Pekoes.....	20	30	20	30	20 30
Pekoe Souchong.....	17	35	17	35	17 35
China Greens—					
Gunpowder Cases, extra firsts.....	42	50	42	50	.....
Half-chests, ordinary firsts.....	22	28	22	28	.....
Young Hyson—Cases, sifted, extra firsts.....	42	50	42	50	.....
Cases, small leaf, firsts.....	35	40	35	40	.....
Half-chests, ordinary firsts.....	22	28	22	28	.....
Half-chests, seconds.....	17	19	17	19	.....
" thirds.....	15	17	15	17	.....
" common.....	13	14	13	14	.....
Ping Sueys—					
Young Hyson 1/2-chests, firsts.....	28	32	28	32	30 40
Half-boxes, firsts.....	28	32	28	32	.....
seconds.....	16	19	16	19	.....
Japan—					
1/2-chests, finest May pickings.....	38	40	38	40	.....
Choice.....	32	36	32	36	.....
Finest.....	28	30	28	30	.....
Fine.....	25	27	25	27	.....
Good medium.....	22	24	22	24	.....
Medium.....	19	20	19	20	.....
Good common.....	16	18	16	18	.....
Common.....	13	15	13 1/2	15	.....
Nagasaki, 1/2-chests Pekoe.....	16	22	16	22	.....
" Oolong.....	14	15	14	15	.....
" Gunpowder.....	16	19	16	19	.....
" Siftings.....	7 1/2	11	7 1/2	11	.....

TOBACCO AND CIGARS

British Consols, F's; twin gold bar, 8's.....	.....	.....	73	.....
Ingots, rough and ready, 8's.....	.....	.....	71	.....
Laurel, 8's.....	.....	.....	68	.....
Brier, 8's.....	.....	.....	63	.....
Index, 7's.....	.....	.....	69	60
Honeysuckle, 8's.....	.....	.....	73	.....
Napoleon, 8's.....	.....	.....	67	67
Victoria, 16's.....	.....	.....	63	.....
Prince of Wales, cads., 8's, 16's.....	.....	.....	65	65

WOODENWARE

Pails, 2-hoop, clear, No. 1.....	.....	\$1 45	\$1 45	\$1 50
" 3-hoop, " ".....	.....	1 60	1 60	1 60
" 2-hoop, " No. 2.....	.....	1 40	1 40	1 40
" 3-hoop, " ".....	.....	1 55	1 55	1 55
" 3-hoop, painted, No. 2.....	.....	1 40	1 40	1 40
Tubs, No. 0.....	.....	8 00	8 00	8 00
" 1.....	.....	6 50	6 50	6 50
" 2.....	.....	5 50	5 50	5 50
" 3.....	.....	4 50	4 50	4 50

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	16	18	19	12	14
" pound prints.....	20	21	18	20	18
" tubs, best.....	.....	17	.....	17	18
" tubs, second grade.....	15	15 1/2	.....	15	16
Creamery, tubs.....	20 1/2	21	19	20	19
" prints.....	.....	21	23	20	22
Cheese.....	8 3/4	9 1/4	7 3/4	8 1/4	9 1/4

PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Mats—				
Long clear bacon.....	7 3/4	8	7 3/4	8
Smoked Mats—				
Breakfast bacon.....	.....	12	11 1/2	12
Rolls.....	.....	8 3/4	9	9 1/2
Hams.....	11 1/2	12	10	11
Shoulder hams.....	.....	8 1/2	9	.....
Backs.....	.....	11 1/2	.....	.....
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	.....	15 50	16 00	15 00
short cut.....	16 00	16 50	17 00	.....
Clear shoulder mess.....	.....	14 50	15 00	13 50
Plate beef.....	.....	.....	14 00	15 00
Lard, tierces, per lb.....	.....	.....	7 1/2	.....
Pails.....	.....	8 1/4	8 1/2	8
Compound.....	.....	5 1/2	5 3/4	6 1/2
Dressed hogs, heavy.....	6 50	6 75	5 75	6 00
" light.....	.....	6 25	6 00	6 10

GREEN FRUITS

Oranges, Valencia, per case.....	\$4 00	\$4 50	\$5 00	\$6 25	\$5 50	\$6 00
" Florida.....	.....	.....	.....	.....	4 70	5 00
" Cal. navels, per crate.....	3 50	4 00	3 00	3 50	3 50	3 75
" Jamaica, per bbl.....	5 50	6 00	4 75	5 25	.....	.....
" per box.....	.....	.....	.....	.....	.....	5 00
" Tangarines, per box.....	.....	.....	.....	.....	.....	.....
" Dominica, per bbl.....	.....	.....	.....	.....	.....	5 00
" Mexican, per box.....	.....	.....	.....	.....	.....	.....
Lemons, Messina, per box.....	2 50	3 00	2 50	3 00	3 00	3 50
Grapes, Almeria, per keg.....	5 00	6 50	.....	.....	.....	2 25
Bananas, per bunch.....	1 50	2 00	1 50	2 00	2 00	2 25
Cranberries.....	7 50	8 50	.....	.....	.....	.....
Apples, per bbl.....	2 00	4 50	2 00	4 00	3 00	5 00
Grape fruit, per bbl.....	.....	.....	.....	.....	.....	3 00
Limes.....	.....	.....	.....	.....	.....	.....

NUTS

Brazil.....	12	13	12 1/2	14	12	12 1/2
Valencia shelled almonds.....	22	24	23	25	.....	.....
Tarragona almonds.....	9 1/2	11	9	11	11	12
Peanuts (roasted).....	6 1/2	9	10	12	9	10
" (green).....	5 1/2	8	8	10	.....	.....
Cocoanuts, per sack.....	.....	.....	4 50	5 00	3 50	4 00
" per doz.....	.....	.....	.....	60	60	70
Grenoble walnuts.....	10 1/2	12	11 1/2	12	10	12
Marbot walnuts.....	8	9	9 1/2	11	9	10
Barboux walnuts.....	8	9	8	9	9	10
Sicily filberts.....	7 1/2	9	9 1/2	10 1/2	8	9
Naples filberts.....	10	11	.....	11	10	11
Pecans.....	8 1/2	12	12	12 1/2	11	12

SPICES

Pepper, black, ground, in kegs, pails, boxes.....	11	15	12	14	14	15
" in 5-lb. cans.....	15	16	14	15	15	16
" whole.....	11	13	12	13	12	13
Pepper, white, ground, in kegs, pails, boxes.....	18	26	22	24	24	26
" in 5-lb. cans.....	20	22	20	22	20	22
" whole.....	17	25	20	22	20	22
Ginger, Jamaica.....	20	25	24	25	20	25
Cloves.....	15	20	15	20	15	20
Pure mixed spice.....	25	30	25	30	25	30
Cassia.....	25	40	25	40	25	40
Cream tartar, French.....	25	27	24	25	25	27
" best.....	28	30	28	30	28	30
Allspice.....	13	14	.....	16	13	14

PETROLEUM

Canadian.....	11 1/2	12	.....	14	15 1/2	16 1/2
Sarnia water white.....	12	13	.....	15	17 1/2	18 1/2
Carbon safety.....	.....	17	.....	.....	.....	.....
American water white.....	17	17 1/2	.....	17 1/2	16	21
Pratt's Astral, in bulk.....	18	19	.....	17	.....	.....

COUNTRY PRODUCE

Eggs, fresh laid.....	13	15	9 1/2	10	12	13
Poultry—chickens, dressed.....	85	8	50	70	40	45
Geese, per lb.....	5	6	6	6 1/2	5	6
Ducks, per pair.....	8 1/2	9	40	60	40	60
Turkeys, per lb.....	8	10	10 1/2	12	9	10
Game—Hares, per pair.....	25	30	25	30	25	30
Honey, comb, per doz.....	1 50	1 75	90	1 50	1 50	1 75
" light color, 60-lb tins.....	7	8	6	6 1/2	7	8
" 5 and 10-lb. tins.....	7	8	7	7 1/2	8	10
" buckwheat.....	4	5	3	4	5	6
* per pound.						

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 40	3 50	.....	3 7/8	3 40	3 50
Patra, per lb.....	4 3/4	5	.....	5 1/4	5	6
Japan.....	4 3/8	5	.....	5 1/2	5	6
Imperial Seta.....	4 5	6	.....	5 1/2	5	6
Extra Burma.....	4	5	.....	4 1/4	4 1/2	5
Java, extra.....	6	7	.....	6 1/4	6	7
Sago.....	3 1/4	4	.....	3 1/2	5	6
Tapioca.....	3 1/2	4	.....	3 1/2	5 1/2	6

SODA

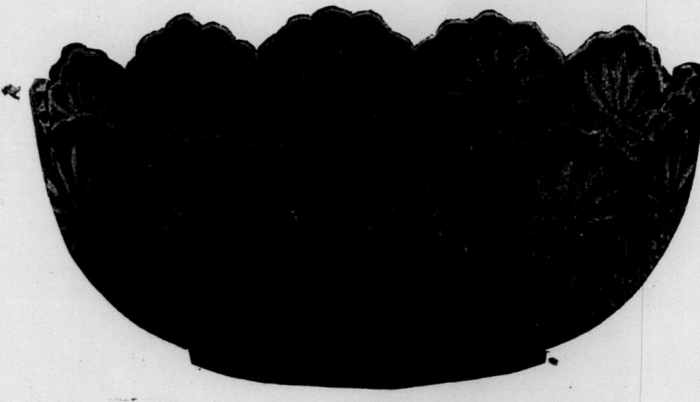
Bi-carb, standard, 100-lb. keg.....	2 40	2 50	2 40	2 50	2 40	2 50
Sal soda, per bbl.....	70	75	85	90	85	90
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00

	FRUITS				Green—	COFFEE			
	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax,	Manitoba and B.C.		Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Foreign—									
Oranges, Provincials, bbls...	5 3/4	6	5 1/2	6	Mocha	24	29	27 1/2	30
" " 1/2-bbls	5 3/8	6	6 1/8	6	Old Government Java	27	31	30	33
" " Filiatras, bbls	6	6	5 3/4	6 1/4	Rio	10	11	8	13
" " 1/2-bbls	6 1/2	6 1/4	6 1/4	5 3/4	Plantation Ceylon	29	31	29	31
" " cases	6 1/4	6 1/2	6	6	Porto Rico	24	28	24	28
" " 1/2-cases	6 1/4	6 1/2	6	6 1/2	Gautemala	24	26	24	26
" " Patras, bbls	7	7	7	7	Jamaica	18	22	18	22
" " 1/2-bbls	6 1/2	7	7	7	Maracabo	13	15	16	20
" " cases	6 1/2	7	7	7 1/4					
" " 1/2-cases	6 1/2	7	7	7					
Costanzas, cases	7	8	7 1/4	6					
Apples, Hallowee, boxes	4	6	5 1/4	5					
" " 4-crown	10	12	10	11					
" " 5-crown	12	13	11	13					
" " 7-crown	13	14	13	14					
" " 9-crown	15	16	15	16					
" " natural, bags	3 1/2	6	4 1/2	5					
Prunes, Sphinx, B's				10					
" " A's				8 1/2					
" " California, 40's	10	11	10	10 1/2					
" " " 50's	8	9	8	8 1/2					
" " " 60's	7 1/2	8	7 1/2	8					
" " " 70's	7	8	7	7 1/2					
" " " 80's	6	7	6 1/2	7					
" " " 90's	6	5	6	6 1/2					
Raisins, Valencia, off stalk	4 1/2	5	4 1/2	5					
" " Fine off stalk	4 3/4	5 1/2	5	5 1/2					
" " Selected	5 3/4	6 3/4	6	6 1/2					
" " Layers	6	7	6 1/2	7					
" " Sultanas	9 1/2	12	9 1/2	12					
" " Cal. L.M., 3-crown	7	8	7 1/2	8 1/2					
" " " 4-crown	8	9	8 1/4	8 1/2					
Domestic—									
Apples, dried, per lb	6 1/2	7	5	6					
" " evaporated	9	10	9	10					
Cal. Evaporated Fruits									
Apricots, 50-lb. boxes	9	10	9	9 1/2					
" " 25-lb. boxes	9	16	9 1/2	10					
" " cartons	13	14	13	14					
Peaches, 25-lb. boxes	10	12	9 1/2	12 1/2					
" " 1-lb. cartons	12	13	12	13					
CANNED MEATS									
Comp. corn beef, 1-lb. cans	\$1 40	\$1 70	\$1 45	\$1 50	\$1 25	\$1 35			
" " 2-lb. cans	2 50	2 85	2 45	2 50	2 35	2 50			
" " 6-lb. cans	7 75	9 00	7 75	8 25	7 75	8 25			
" " 14-lb. cans	15 50	18 50	17 50	18 00	15 00	16 00			
Minced callops, 2-lb. can	2 60	2 70		2 60	2 75	2 80			
Launch tongue, 1-lb. can	3 40	3 50	3 00	3 10	3 40	3 50			
" " 2-lb. can	6 50	7 00		6 00	5 80	6 00			
English brawn, 2-lb. can	2 50	2 60	2 75	2 80	2 75	2 80			
Camp sausage, 1-lb. can	2 40	2 50		2 50	2 50	2 60			
" " 2-lb. can	4 00	4 25		4 00	4 00	4 25			
Soups, assorted, 1-lb. can	1 50	2 00		1 50	1 40	1 50			
" " 2-lb. can	2 25	3 00		2 20	2 25	2 30			
Soups and Bouill., 2-lb. can	1 75	1 80		1 80	1 75	1 80			
" " 6-lb. can	4 25	3 50		4 50	4 25	4 50			
Sliced smoked beef, 1/2 lb. P's			1 65	1 70					
" " " P's			2 80	2 95					
					CANNED GOODS				
Apples, 3's	\$1 00	\$1 10			\$0 95	\$1 00	\$1 10		
" " gallons	2 60	2 75	\$2 50	2 60	2 75	3 00			
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80			
Blueberries, 2's	80	90	75	85	75	85			
Beans, 2's	70	85	75	85	90	95			1 80
Corn, 2's	80	1 00	85	95	1 00	1 00			2 25
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40			
Pears, 2's	90	95	90	95	90	1 20			2 25
" " sifted select	1 14	1 20	1 10	1 25	1 15	1 20			
" " extra sifted	1 25	1 40	1 25	1 40	1 30	1 50			
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 75	1 80			
" " 3's	2 25	2 40	2 00	2 40	2 20	2 40			
Pineapple, 2's	2 10	2 40	2 40	2 50	1 75	2 40			
" " 3's	2 50	2 60	2 50	2 60	2 50	2 60			
Peaches, 2's	1 75	1 90	1 40	1 75	1 75	1 90			
" " 3's	2 50	2 75	2 00	2 40	2 50	2 75			
Plums, green gages, 2's	1 50	1 55	1 50	1 55	1 30	1 60			
" " "	1 30	1 50	1 20	1 50	1 30	1 50			
" " Damson, blue	1 10	1 30	1 10	1 40	1 10	1 30			
Pumpkins, 3's	75	85	75	90	90	1 00			
" " gallon	2 10	2 25	2 10	2 25	2 10	2 25			
Raspberries, 2's	1 50	1 90	1 40	1 70	1 50	1 90			3 25
Strawberries, 2's	1 50	2 00	1 65	1 95	1 75	2 00			3 40
Succotash, 2's	1 10	1 15		1 15	1 10	1 15			
Tomatoes, 3's	1 20	1 25	1 20	1 25	1 30	1 40			3 15
Lobster, tails	2 50	2 95	2 40	2 70	2 50	2 60			
" " flats	2 75	3 00	1 65	1 70	1 25	1 30			
Mackerel	1 30	1 35	1 30	1 35	1 10	1 25			
Salmon, sockeye, tails	1 15	1 25	1 20	1 30	1 20	1 25			
" " " Horseshoe	1 20	1 25	1 25	1 30	1 30	1 35			
" " Cohoes	95	1 00	95	1 00	95	1 00			
Sardines, Albert, 1 1/2's	10 1/2	11		13	14	15			
" " " 1's	20	21		21	20	21			
" " Sportsmen, 1 1/2's	11 1/2	12		12 1/2		12			
" " " 1's	19	20		21	20	21			
" " key opener, 1 1/2's	10	11	10 1/2	11	16	18			
" " " 1's	16	18	18 1/2	23	16	11			
" " other brands	23	35	16	17	16	17			
" " P. & C., 1 1/2's	33	25	23	25	23	25			
" " " 1's	33	36	33	36	33	36			
" " American, 1 1/2's	4	5		4	4	5			
" " " 1's	9	11	9	11	10	11			
" " Mustard, 1/2 size, cases									
" " 50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00			
Fruit in glass jars					4 25	4 50			
Haddies					1 20	1 00			
Kipperd Herrings	1 40	1 50		1 60	1 10	1 15			
Herring in Tomato Sauce					1 60				

Cassidy Crockery

China, Glass, Lamps, Fancy Goods, etc., just received.

NEW GOODS IN NEW PATTERNS are
ARRIVING DAILY from English and Continental makers.



BARGAINS in Glass, China and Printed Ware, from last year's stock.
 Assorted packages, at special prices, to make room for new goods.

The John L. Cassidy Co.
 Limited.

339 and 341 St. Paul Street

MONTREAL

NELSON'S GROWING BUSINESS.

THE South Kootenay Board of Trade at Nelson, B.C., have issued a circular urging that public buildings should be erected there in accordance with the importance of Nelson as a commercial centre.

Nelson was made a port in August, 1895, previous to which time it had been an out-port of New Westminster. The collections at the port have so grown that the total collection last year at Nelson was \$431,048 as compared with \$407,762 at the seaport of Vancouver. The following statement will give an idea of the growth of the Kootenay district during the last three years:

	Value Imports.	Value Exports.	Duty Collected.
1895	\$ 397,393	\$ 736,839	\$ 84,737
1896	1,147,173	2,790,628	254,851
1897	1,539,993	7,724,522	431,038
Totals	\$3,084,559	\$11,251,989	\$770,626

The Custom's collections in Nelson amounted to \$10,375.53, in Kaslo to \$4,723.04, in Rossland to \$3,773.74, out of a total in the district of \$21,125.98.

The inland revenue returns in the last six months of 1897 amounted to \$19,162, as compared with \$12,542 during the same months of 1896. During last year over \$11,163 worth of stamps were sold, \$70,661 were issued in money orders, and \$4,574 were paid into the savings bank.

Nelson is now the terminus of three railroads, the Columbia and Kootenay, the Slocan River and the Nelson and Fort Sheppard. The Crow's Nest Pass railway will make the fourth. Three banks, the Bank of Montreal, the Bank of British Columbia and the Merchants Bank of Halifax, have branches in the town.

I.C.R. BUSINESS INCREASING.

Though the through freight business of the Intercolonial railway has fallen off greatly, the total tonnage of the road has in twenty years increased to over four times what it was in 1869.

According to The Halifax Herald, there have been some remarkable decreases in through traffic. In 1887 over 58,000 tons of raw sugar were shipped from Halifax to Montreal. This year there was not any. There has been a falling off of about 50,000 tons of European goods for Montreal in the same time. In 1884-5 more than 8,000 head of cattle were shipped over the I.C.R. for export. There have been none since 1895. The year after the Jamaica exhibition 12,000 barrels of flour went via Halifax to that island, while now hardly a barrel goes.

Yet, the total tonnage of the road shows steady and material increase. The freight forwarded from Halifax by the I.C.R. in

1875-6 was 24,000 tons; in 1885-6 it was 67,000 tons; in 1895-6 it was 100,000, with a small increase last year. The tonnage of freight received at Halifax has increased even more rapidly than that forwarded in these years. In 1875-6 about 34,000 tons were received; in 1885-6 the receipts were 145,000 tons, and last year it had risen to 211,000 tons, or more than six times that of 1875-6.

The passenger traffic out of Halifax on this road has always shown gratifying increase. The number of passengers leaving in 1875-6 was 46,000; in 1885-6 it was 82,000; in 1895 it was 165,000. Last year it was 179,000, nearly four times that of 1875-6.

Such a report in regard to the Intercolonial is eminently satisfactory, and gives great hope of future progress in the country through which it runs.

AMONG TORONTO RETAILERS.

*They Do
A Cash
Business.*

J. Charter & Co., Yonge street, are believers in a strictly cash business, and have the courage to carry their belief into operation. Mr. Charter told me this week that his policy was to discourage credit at every opportunity. In the event of a regular customer asking for a few days' credit, he would grant the request, but in every such case he makes it plain that he never opens up an account; that this is merely a temporary convenience. This policy has been found to work satisfactorily, the cases being very rare where a courteous refusal to give credit has resulted in the loss of a customer. On the other hand the reduction in price, made possible by the cash system, has attracted customers who before went further away to get the same goods.

*Unique Idea
in Store
Fittings.*

All grocers agree to a greater or lesser extent that it is good policy to have labor-saving shop fittings, but not all of them take the trouble and go to the expense of fitting their store as they think would be best suited for the transaction of business. D. Bell, Yonge street, believes so thoroughly in up-to-date fittings that, on entering his present place of business some time ago, he had the shelving, etc., arranged just to suit his business. One unique idea which he has developed is that of canting bins, for holding bulk breakfast foods, etc. These bins are about sixteen inches high, and form a row along the floor, under the shelving, behind the counter. When not in use, they fit closely into the wall, and no dust or dirt can get in. When it is desired to use them they are canted out, resting partly on the floor and partly on a round wooden strip of wood, upon which it turns when canting. The bin is so arranged

Spring

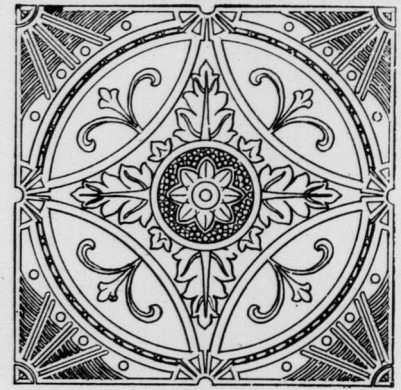
is the
time to

Re-decorate

Make up your mind to enjoy the enduring beauty and practical fireproof and hygienic qualities of our

Embossed Metal Plates

for Ceilings and Walls.



One of 150 designs.

The price is moderate. They may be applied over plaster if necessary, and are suited to any room of any building. Write us, we'd like to tell you more about this metal finish.

Metallic Roofing Co., Limited

1180 King St. West, TORONTO

that it cannot fall in any direction, either when open or shut. Another good feature of Mr. Bell's fittings is his system of shelf display. Instead of having each shelf level from front to back, as is usually the case, he has, by having rising tiers or steps, made it possible to exhibit three or four rows of goods on each shelf. When building the shelves, etc., room was made, the full length of the store, for a row of spice jars and for a row of large tea bins, thus making room for nearly every article of regular sale behind the one counter. Having fittings to suit his own ideas, Mr. Bell takes pride in keeping his shelf display neat, bright, and attractive.

THE RAMBLER.

CHOICE EVAPORATED GOODS.

The Kerr Vegetable Evaporating Co., of Kentville, Nova Scotia, are manufacturing and paying strict attention to their soup compounds, which they manufacture from the choicest vegetables.

The Annapolis valley, of which Kentville is the centre, produces vegetables and fruit among the finest in the world, owing to its soil and climatic conditions.

The goods of the Kerr company are adapted for the soldier, the sailor, and especially the miner. They are put up in small and large packages, ready for use. The company have already made shipments for the Klondyke. The advertisement of this company will be found on another page.

RO
with
any
so in
Al
struc
and
lowe
expa
tee t
and
U
fully
Steel
ings
The



a dou
Englis
Single

Barrel

GIL

ROOFS FOR THE KLONDIKE



Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

Rheumatic Slavery Abolished!

Release at last from the racking torture-some pains of rheumatism, lumbago, and neuralgia! POLYNICE OIL comes to you to free the fetters. The real and genuine discovery of a French scientist sought for and has been used in such hospitals as the Bellevue of New York; Howard of Philadelphia, and Maryland of Baltimore! Class this not among the numerous cure-alls. Its mission begins and ends with RHEUMATISM, Lumbago, Sciatica, Neuralgia, Dyspepsia, and inflammatory diseases.

.. Polynice Oil ..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

Dr. A. Alexandre,
1218 G St. N. W., Washington, D. C.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

A COMMISSION HOUSE having good connection with wholesale grocery trade wishes to correspond with parties desirous of being represented in the City of Montreal. Can give best of references. Address M., Canadian Grocer, Montreal. (12)



GILLARD'S NEW PICKLE



Backed by

12 GOLD MEDALS

Awarded at the Great Pure Food Expositions held in England. Beyond a doubt the most delicious pickle in the world. Made from the choicest English pickling vinegar and selected vegetables. Packed 2 doz. in case; Single case lots \$3.40; 5 case lots and over, \$3.30 per doz.

GILLARD'S NEW SAUCE

A most delicious relish; distinct from all others in its superior flavor. Barrel lots of 12 doz. \$1.75 per doz.; Single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., VINTRY WORKS, London, England
Sole Manufacturers.



DEATH OF J. P. CLEMES.

THE death of Mr. John Pope Clemes, senior partner of the wholesale fruit firm of Clemes Bros., Toronto, came as a severe shock to the fruit and grocery trades in Toronto.

Deceased came to the "Queen City" about seven years ago and, in conjunction with his three brothers, M. P., W. H., and A. E. Clemes, started the wholesale fruit business, which was so successful from the start, and is now become one of the leading houses in the trade.

As a business man he ranked high, while as a man he was kindly and pleasant, and altogether devoid of ostentation. As a result, he was popular, the evidences of which were to be seen in the tributes of respect paid to his remains by his business confreres, his associates in church work, and the people of Port Hope, with whom he so long resided.

Prior to coming to Toronto, deceased was associated for several years with his

brother, Mr. M. P. Clemes, in the grocery business at Port Hope, which, for a great number of years previous to that, was carried on by his father.

While a resident of Port Hope, deceased was a major of the 46th Batt., and in that capacity served through the Northwest rebellion.

Death came very suddenly. He came home to dinner about 7 p.m., on Thursday, 24th inst., and seemed quite well. He ate heartily; and retired to bed about 11 o'clock. Shortly after lying down he was seized with a terrible coughing fit, and, before Dr. Hart, who was called in, could reach the house, he passed away. Organic heart disease, which had been established several years, was the cause of his death. Deceased was 50 years of age.

The business of Clemes Bros. will be carried on as usual, and the death of the senior partner will entail no impairment of capital.

A few more puncheons of "Pons" molasses can be had from Laporte, Martin & Cie., which they are offering at a "clearing sale" price.

AUCTION SALE OF TEA.

As a result of the recent fire in the Front street, Toronto, tea warehouse, a salvage sale of tea by auction was held in the auction rooms of Suckling & Co., Toronto, on Wednesday. About 400 packages of tea, principally Japan, in unbroken packages and in pretty fair condition were sold at 8, 10 and 12c. per lb.; and 300 packages of Japan teas, in broken packages, at 4 to 6c. per lb.

PREFERENTIAL DUTY ON SUGAR.

In the House of Commons, on Wednesday, it was announced that negotiations were pending, with a view to securing the entry into Canada and the United States of West India sugar under preferential terms, as compared with foreign beet sugar.

Laporte, Martin & Cie. are offering a full line of Valencia raisins at cut figures.

"We are receiving a part of our lot of sardines from Union Sardiniere du St. Laurent," say Laporte, Martin & Cie. These sardines are sold at low price and guaranteed of superior quality.

IF YOU ARE OPEN FOR BARGAINS

Write us and we will quote our lowest figures for :

VALENCIA RAISINS

of all grades and best brands.

CALIFORNIA RAISINS

Loose Muscatels, 2 Crowns, 3 Crowns,
and 4 Crowns, in 50 lb. boxes.

SARDINES

"UNION SARDINIÈRE DU ST. LAURENT."

In half tins. We have secured the balance of their pack. The Sardines are prepared in the very best Italian Olive Oil, and will be found a superior article. **Try a case.**

CANNED GOODS

Have you ordered a sample case of "Maritime Pure Food" Canned Goods? This is the time, we have but a few cases left and they are sure to find a ready sale, being put up in attractive and elegant package. **We guarantee the quality.**

. . FISH . .

We have a few barrels of Salmon, Herrings, Green Cod, etc., which we are disposed to give at a low figure. If you are in need of any, you are sure to strike a bargain with us.

We will be happy to quote anything you may need in our line. We keep the assortment, and our prices are right.

Write for Quotations, we do not advertise them.

LAPORTE, MARTIN & CIE.

Wholesale Grocers, MONTREAL.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GUSTAVUS HAMILTON, general merchant, Spanish River Station, Ont., has assigned to Wm. C. Armstrong, Toronto, and a meeting of his creditors will be held on April 6. The amount involved is about \$1,200.

John Hambleton, grocer, Toronto, has been sold out by bailiff.

A. J. Landriau, general merchant, L'Original, Ont., has assigned.

J. B. Lessard, general merchant, Berthier (en bas), Que., has suspended.

Fred. Wanless, grocer, Chatham, Ont., has assigned to J. R. Gemmell.

John Stewart, general merchant, Renfrew, has assigned to H. G. W. Wilson.

C. Dionne, general merchant, Fraserville, Que., is offering 60c. on the dollar.

W. C. Ross, general merchant, Hope-town, Que., is offering 60c. on the dollar.

Assignment has been demanded of G. L. Pelletier & Co., general merchants, Metane, Que.

J. A. Levis, general merchant, Sturgeon Falls, Ont., has assigned to J. M. McNamara.

G. G. Johnston, general merchant, Exeter, Ont., has assigned to A. G. Malcolm, Toronto.

Maximienne Laguerriere, general merchant, Ste. Therese, Que., has assigned to Kent & Turcotte.

Mrs. Joseph Guimond, general merchant, Petit Matane, Que., has compromised at 50c. on the dollar.

The assignment of Mrs. Mary Gillis, grocer, Sydney, N.S., has been set aside by order of the court.

Henry Cole, general merchant and blacksmith, Blessington, Ont., is endeavoring to compromise.

Wm. Hickey, general merchant, Deux Rivieres, Ont., has assigned to A. P. Mutchmore, Toronto.

A meeting of the creditors of A. Theriault & Co., general merchants, Fraserville, Que., will be held on April 4, to appoint a curator.

John Wilder, grocer, Milltown, N.B., has made an assignment to Mr. George J. Clarke, of Saint Stephen. His assets are estimated at \$275, and liabilities at \$1,000.

SALES MADE AND PENDING.

J. B. Brunet, grocer, Montreal, has sold out.

H. Plamondon, grocer, Quebec, is selling out by auction.

Susan Munns, confectionery, has sold out to Annie Crabtree.

George Ballentine, grocer, Toronto, has sold out to A. Graydon.

Hood & Co., general merchants, Glamis, Ont., have sold out.

James Campbell, general merchant, Clarendon, Ont., has sold out.

Caroline Loynes, grocer, Deseronto, Ont., has sold out to A. E. Gracey.

Solomon MacIntyre, grocer, Kincardine, Ont., has sold out to Wesley Boyd.

Clark's Tomato Soup

A moment's heating and it's ready. Made from big ripe tomatoes, deliciously seasoned and perfectly preserved.

A TRADE BRINGER.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand ?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

The book debts of Felix Brisebois, general merchant, Oka, Que., have been sold.

The book debts of G. Daoust, general merchant, Isle Perrot, Que., have been sold.

The real estate of W. A. Stuart, baker, Montreal, is to be sold by auction on April 13.

The stock of Mrs. John Moisan, general merchant, Drummondville, Que., has been sold.

The book debts of P. Gauthier, general merchant, Papineauville, Que., have been sold.

G. H. Watson, general merchant, Ballycroy, Ont., has sold out to S. J. McClelland.

The assets of Tester & Co., manufacturers of confectionery, Montreal, are to be sold by auction.

The book debts of H. B. Lafleur & Co., general merchants, Ste. Adele, Que., have been sold.

The Donaldson Trading Co., General merchants, Manitou, Man., have sold out to C. R. Gordon.

PARTNERSHIPS FORMED AND DISSOLVED.

Mercier & Wake have started business as grocers in Montreal.

McCall & Gillies, general merchants, Spry, Ont., have dissolved.

Lanthier & Cie, general merchants, St. Telesphore, Que., have dissolved.

Crowe & Covey, confectioners, Halifax, have dissolved, W. G. Crowe retiring.

Starforth & Blyth, bakers, Golden, B.C., have dissolved, Starforth continuing.

Kilgour & Jordan, general merchants, Thornhill, Ont., have dissolved partnership.

Brodeur & Co., wholesale and retail crockery dealers, Montreal, have dissolved.

Hobson & Ingram, grocers, Vancouver, have dissolved, George Hobson continuing.

Runians & Butler, departmental store, London, Ont., have been succeeded by Runians, Gray, Carrie & Co.

Stewart & Abbott, produce dealers, Exeter, Ont., will dissolve partnership on May 1, Andrew Stewart retiring.

A Desrosiers & Cie, grocers, Montreal, have dissolved and a new firm has been registered, composed of Azarie Desrosiers and Alphonse Bouvier, under the old style.

Alphonse N. Brodeur and Sarsfield Cuddy have registered as proprietors of the firm of Cuddy & Brodeur, crockery dealers, Montreal.

Henry C. and Arthur C. Barnaby have registered as partners of the firm of H. C. Barnaby & Son, general merchants, Bridgewater, N.S.

J. Barsalou & Co., manufacturers of soap, Montreal, have dissolved partnership, and a new partnership has been registered, composed of Hector Barsalou and Erasme Barsalou; style unchanged.

CHANGES.

J. H. Paquin has started business as grocer in Montreal.

James Reid, confectioner, Lucknow, Ont., has given up business.

Elizabeth Ullman, fruit dealer, Kaslo, B.C., has gone out of business.

Mrs. A. A. Butler has opened out in business as confectioner, in Chester, N.S.

The Manitoba Produce and Commission Co., Winnipeg, are applying for incorporation.

The St. Catharines Cold Storage and Forwarding Co., Limited, St. Catharines, Ont., have obtained a charter.

Alexander Anderson, general merchant, Stirton, Ont., has been succeeded by Grace E. and Catherine A. Anderson.

Sarah Stafford, widow of George Dickson, has registered as proprietor of the grocery firm, J. G. Stafford & Co., Montreal.

Chas. A. Chouillon has registered as proprietor of the firm of C. A. Chouillon & Cie, commission merchants and brokers, Montreal.

FIRES.

The premises of Arthur Rinfret, grocer, Quebec, have been damaged by fire.

DEATHS.

Hugh Thompson, general merchant, Blair, Ont., is dead.

Daniel Ahearn, general merchant, Cape Cove, Que., is dead.

W. H. Kinnisten, fruits and confectionery, Calgary, N.W.T., is dead.

Robert Sevin, general merchant and lumber dealer, Doaktown, N.B., is dead.

John P. Clemes, of Clemes Bros., wholesale fruit and commission merchants, Toronto, is dead.

FOR

Apply

WHITE HOUSE



no of M gi Br M

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

c

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - - Choice Prime Beans, Evaporated Apples.
Apply JAS. R. SHIELDS & CO.
Board of Trade, TORONTO



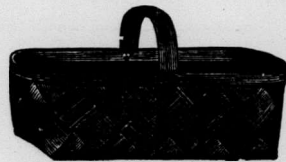
TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

HIGHEST

PAILS TUBS

And Wood Packages

FOR

Lard, Candy, Spices, Pickles, Syrup, etc.

Manufactured by

The Wm. Cane & Sons Co., Limited
Newmarket, Ont.

CHAS. BOECKH & SONS
Sole Agents, Toronto

QUALITY

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

SUMMER RATES of freight in effect April 1st.

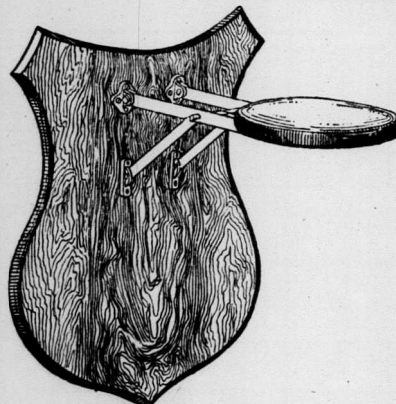
Don't you Want a Car of Salt?

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL
ABSOLUTELY PURE
GIVE IT COW BRAND SODA A TRIAL



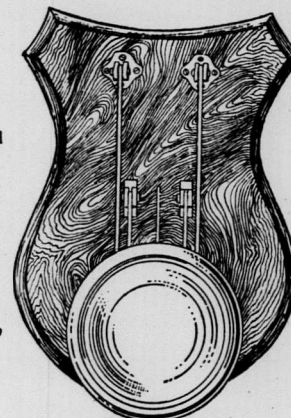
Gem Folding Counter Stool with the Globe Fruit and Globe Pepsin Chewing Gum,



OPEN.

You make a good profit on the Gum and you get this high-class patented Stool **FREE.**

Get one from your wholesaler, or write for circular to



CLOSED.

GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.

VEGETABLES FOR KLONDYKE TRADE.

There are evidences on all sides of the increase of business occasioned by the discovery of gold in the far Northwest, and the consequent rush from far and near to that section of our country. Grocers, clothing houses, hardware firms, and provision and supply dealers have all felt an increased demand for their goods, and it is only natural that the prospective miner, when completing his outfit, would make it a point to see that he was provided with the best and easiest carried goods, including the vegetables of his particular taste.

To enable the prospectors and miners to secure such at a minimum of cost and in such condition as would necessitate the least trouble to carry, certain firms have gone into the business of drying vegetables, and packing them in cases of such size as are most convenient for transportation. The Acme Dried Vegetable Co., of 126 and 128 Queen street, Montreal, have made this trade a special feature of their business, and report most encouraging results, the demand being a steady and increasing one.

FOR SALE.

BUSINESS FOR SALE IN BEST LOCALITY IN Manitoba. General stock, about four thousand dollars. Building for sale or rent. Owner retiring from business. A good chance for the right man. Apply to box 264, Winnipeg. (15)

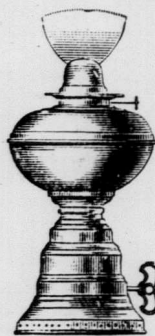
Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA



WANZER.

WANZER LAMP & MFG. CO.
Hamilton, Ont.

INVERNESS, P. Q., Feb. 14th, 1898.
WANZER LAMP & MFG. CO.,
Hamilton, Ont.

GENTLEMEN.—We have been using the Wanzer Lamp for about five years and can not praise it too highly, as it is all and more than you represent it to be. I have placed several here—"they are giving good satisfaction." Your Cooker is also a success. I am of opinion that every home should have a Wanzer Lamp. I can not praise it too highly.

Very truly yours,
JOHN YOUNG.

Write us for illustrated and descriptive pamphlets and testimonials.

OF NERVE--

The amount required varies, of course, with the individual temperament, sometimes the amount is very considerable, especially in cases of chronic "Old Fogysm," fostered by an unswerving adherence to the "Ruts" worn by a long train of "Hum-drum" predecessors travelling the same road. To "Tip Toe" up out of these "Ruts" high enough to see what one's competitors are doing, who are not handicapped with the absurd notion that it is not "orthodox" to sell a PACKET TEA simply because their forefathers did not do so before them, does tax some men's nervous forces—it certainly does—at first.

The world's conditions of trade are changed. New ideas take the place of old. The old pass away and make place for the new. You must move with the times or be left behind.



is the unadulterated product of the finest tea producing soil in the world, the Island of Ceylon.

The QUALITY is incomparable.
The SALE enormous.

What are your views on the question?

Montreal Wholesale Depot, 318 St. Paul St.
and at
Toronto, Winnipeg, Vancouver, Buffalo,
Detroit, Boston, Pittsburgh.

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL—COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON,
Montreal. In Nova Scotia, E. D. Adams, Halifax.
In Manitoba, Buchanan & Gordon, Winnipeg.



Dewar's Famous Scotch

Can be had from
Geo. J. Foy Perkins, Ince & Co. Toronto.
R. H. Howard & Co. Adams & Burns

James Turner & Co., Hamilton, and all first-class houses.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

"Magnolia" BRAND Ceylon Tea

Fine Thick Cup

CHESTS and CADDIES.

Write for Samples.

George Foster & Sons
BRANTFORD, ONT.



ASK FOR
MOTT'S

MONSOON INDO-CEYLON TEA

PLAIN TRUTH

No matter how much you would like to buy tea from this or that house, you must always remember that if you do not handle the best that your customers are apt to move around. Give them a good article and there will be no danger of them changing. We guarantee

MONSOON

INDO-CEYLON TEA

and if it does not please your customers send it back at our expense.

Put up in 30 and 50 pound boxes. 25, 30, 40, 50 and 60 cent grades.
Black and Mixed ½ and 1's.

THE MONSOON TEA CO. - 7 WELLINGTON ST. W. TORONTO



Ceylon AND Indian Teas.

Every wide-awake grocer has been looking for these Ceylon and Indian Teas, because the consumer has at last awakened to the fact that there is nothing beneficial to be derived from the washy teas of Japan and the unclean, earthy China teas.

Ceylon <small>and</small> Indian	}	Teas are Pure Clean Healthy Invigorating <small>and</small> Economical	}
--	---	---	---

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

MORNING DEW

Virginia Flake Cut.

CHAMPAIGN

Virginia Cut Plug.

GOLDEN LEAF

Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)

Kentucky Curly Cut.



WINN & HOLLAND
MONTREAL

SOLE AGENTS
FOR CANADA

Brunner, Mond & Co.'s

Bicarbonate of Soda

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

**BEST IN
THE MARKET**

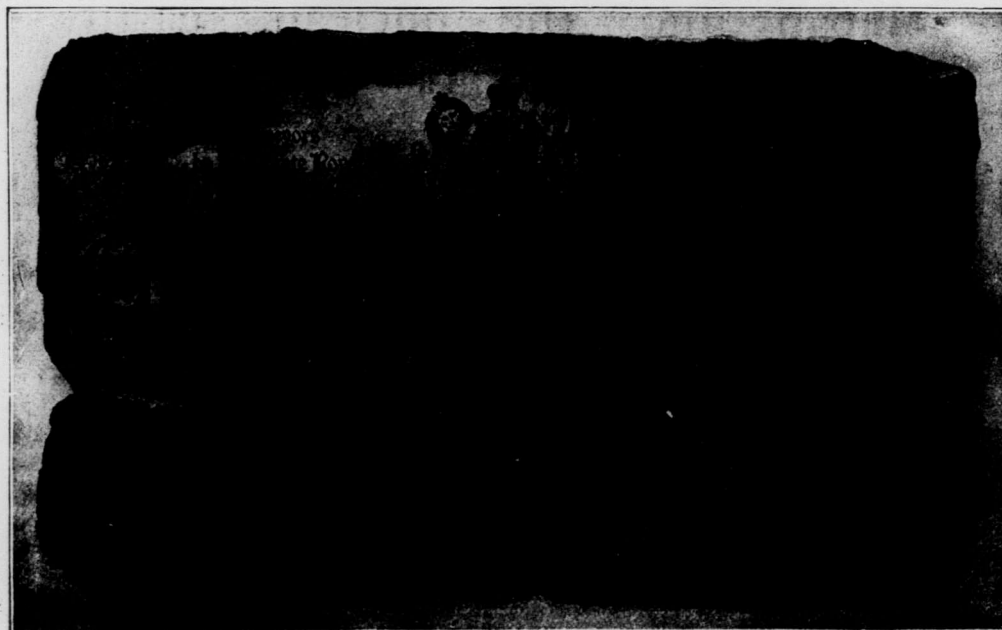
**PUREST THAT
CAN BE MADE**

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

The Best Grocers make
a point of Keeping it
always in Stock.



C. E. Colson

Montreal

The

KE

Curr

Quotations
etc., are suppl
agents, who
accuracy. Th
if a change is
line, it is ref
as a matter o
request it or

BA



oz. cans, 4
cent can.
Cook's Fri
ze 1, in 2 a
10, in 4 d
2, in 6
12, in 6
3, in 4
ound tins,
oz. tins,
oz. tins,
lb. tins, 1

Diamond-
lb. tins, 2
lb. tins, 3
lb. tins, 4

Benson's Canada Prepared Corn


This is something especially nice for Blanc Mange, Custards, etc., as over 90 per cent. of the housekeepers in Canada know. Most of them will use no other, as experience teaches them that it is perfectly free from adulteration, and although on the market now for over 40 years, its quality still stands unsurpassed.

MANUFACTURED ONLY BY

The Edwardsburg Starch Co., Limited, Cardinal, Ont.

Per gross

THE F. F. DALLEY CO.



Gem Stove Polish, ¼ gross cases \$9 00
per doz

Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles 1 25

Boston Brunswick Black, 8 oz. bottles 1 75

ENAMELINE

ENAMELINE

ENAMELINE

No. 4—3 dozen in case \$4 50
No. 6—3 dozen in case 7 50

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer. 0 05½
Belgian, with Bird Improver. 0 05½
International, with Bird Treat. 0 05½
German X, with Cuttlefish Bone. 0 04½
German, with Cuttlefish Bone. 0 04½
London Bird Seed, bulk 25 lb. cases. 0 04½
Bird Gravel, 10c. pkts., 24 in case. 0 06
Bird Gravel, 5c. pkts., 48 in case. 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases. 0 06½

NICHOLSON & BROCK.

Brock's Bird Seed 0 07
Norwich Bird Seed. 0 06
Maple Leaf Bird Seed. 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
" " " " 48 " " 03

CORN BROOMS

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—
"Imperial," extra fine, 8, 4 strings.. \$3 65
" " " " 7, 4 strings.. 3 45
" " " " 6, 3 strings.. 3 25
" " " " 5, 3 strings.. 3 10
" " " " 4, 3 strings.. 2 90
" " " " 3, 3 strings.. 2 60
" " " " 2, 3 strings.. 2 40

"Victoria," fine, No. 8, 4 strings.. 3 30
" " " " 7, 4 strings.. 3 10
" " " " 6, 3 strings.. 2 90
" " " " 5, 3 strings.. 2 75
" " " " 4, 3 strings.. 2 60
" " " " 3, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets \$0 17
¼ lb. " " " 0 17
Reckitt's Square Blue, 12-lb. box. 0 17
Reckitt's Square Blue, 5 box lots. 0 16

CANNED MEATS.

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb. 1 65 1 70
2 lb. 2 65 2 75
4 lb. 5 50 5 80
6 lb. 8 50 8 80
14 lb. 18 50 19 00

Roast Beef, 1 lb. 1 40 1 50
2 lb. 2 75 2 90

Luncheon Beef, 1 lb. 1 60 1 90
2 lb. 2 75 2 85

Brawn 1 lb. 1 30 1 40
2 lb. 2 50 2 75
6 lb. 6 60 6 80
14 lb. 14 50 15 00

Ox Tongue, 1½ lb. 7 00 7 20
2 lb. 8 50 8 80
2½ lb. 10 75 11 00

Lunch Tongue, 1 lb. 3 35 3 50
2 lb. 6 50 6 80

Chipped Beef, ½ lb. 1 75
1 lb. 3 50

Pigs' Feet 1 lb. 1 65 1 75
2 lb. 2 75

Potted Meats, Tongue or Ham 70 75
¼ lb. 1 20 1 25
½ lb. 70 75

Potted Deviled Ham or Tongue, ¼ lb. 70 75
½ lb. 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt. 3 00 3 15
1 pt. 2 00 2 10
Gelatine of Boar's Head, 2 lb. 3 00 3 20

Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00 3 10
Plover Roast. 5 00
Sliced Gold Band Bacon. 3 00

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars. \$1 20
" " (in cream pitcher) 36 5c. bars 1 20
" " (in sugar bowl) 36 5c. bars 1 25
" " (in glass jar) 115 5c. pkgs. 3 75

Pepsin Tutti Frutti (in glass jar) 115 5c. packages. 3 75
5c. packages. 0 75

Round Pepsin, 30 5c. packages. 1 00
Cash Register, 390 5c. bars and pkgs. 15 00
Cash Box, 160 5c. bars. 6 00

Tutti Frutti Show Case, 180 5c. bars and packages. 6 00
Variety Gum (with book in each box) 150 1c. pieces. 1 00

Banner Gum (English or French wrappers) 115 1c. pieces. 0 75
Flirtation Gum (English or French wrappers) 115 1c. pieces. 1 20
Mexican Fruit, 36 5c. bars. 0 80
Sappota, 150 1c. pieces. 0 75
Orange Sappota, 150 1c. pieces. 0 75
Black Jack, 115 1c. pieces. 0 75
Red Rose, 115 1c. pieces. 0 75
Magic Trick, (English or French wrappers) 115 1c. pieces. 0 75

CHEESE.



MACLAREN'S IMPERIAL. Per doz.

Large Size, cases 1 doz. \$3 00
Small Size, cases 1 doz. 4 50
Large Size, cases 2 doz. 7 00
Individual, cases 2 doz. 1 00

CHOCOLATES & COCOAS.

Cocoa— EPPS'S. per lb.

Case of 14 lbs. each. 0 35
Smaller quantities. 0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages. \$1 65

Mexican Chocolate, ¼ and ½ lb. pkgs. 0 40
Rock Chocolate, loose. 0 40
1-lb. tins. 0 42½
Cocoa Nibs, 11-lb. tins. 0 35

TODHUNTER, MITCHELL & CO'S.

Chocolate— per lb.

French, ¼'s—6 and 12 lbs. 0 30
Caracocas, ¼'s—6 and 12 lbs. 0 35
Premium, ¼'s—6 and 12 lbs. 0 30
Sante, ¼'s—6 and 12 lbs. 0 26
Diamond, ¼'s—6 and 12 lbs. 0 22
Sticks, gross boxes, each 1 00

Cocoa—

Homeopathic, ¼'s, 8 and 14 lbs. 0 30
Pearl, 12 and 18 " 0 25
London Pearl, 12 and 18 " 0 30
Rock, 12 and 18 " 0 30
Bulk, in boxes. 0 18

Royal Cocoa Essence, packages. per doz 1 40

BENSNDORF'S ROYAL DUTCH COCOA.

¼ lb. tins, boxes 4 doz. 2 40
½ " " " 2 " " 4 50
1 " " " 1 " " 8 50

Ralston Health Club boxes 6 lbs. per lb. 45

CHOCOLAT MENIER.

Vanilla—per lb. In Cases of In 12 lot. bxs. lb bxs

Yellow wrapper, \$ 0 32 \$ 0 34 \$ 0 36
Unsweetened—
Blue Premium C 35 0 37 0 39

Per case. Less than case

Pastilles—
Yellow wrapper, 108 bxs. to the case. \$20 00 0 20

Croquettes—
Yellow wrapper, 9 bxs. of 12 packages. \$20 00 0

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

The Toronto Biscuit & Confectionery Co., Limited, are putting on the market a Biscuit that every grocer ought to handle. It is called

WHEAT MEAL

Besides being very palatable, it is invaluable for invalids and persons with weak digestion. Include a tin in your next order.

THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED,

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

FRY'S.		per lb.
Chocolate—		
Caracas, 1/4's, 6-lb. boxes	0 42	
Vanilla, 1/4's	0 28	
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29	
Pure, unweetened, 1/4's, 6 lb. bxs.	0 42	
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24	
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/4's, 1 doz. in box..	2 40	
" " " " " "	4 50	
" " " " " "	8 25	
Homeopathic, 1/4's, 14 lb. boxes	0 28	
" " " " " "	0 28	

JOHN P. MOTT & CO.'S.		per lb.
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa in tins	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 28	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.		per doz.
Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/4 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes,		
1/4 lb. cake, per lb.	0 25	
Royal Navy Chocolate, 12 lb. boxes,		
1/4 lb. cake, per lb.	0 30	
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35	

COCOANUT.		per lb.
CANADIAN COCOANUT CO.		
White Moss Brand—		
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27	
" " " " " "	0 28	
" " " " " "	0 29	
" " " " " "	0 30	
Bulk—		
White Moss, 10, 15 or 20 lb. Pails	0 30	
Feather Strip, " " " "	0 25	
Special Shred, " " " "	0 22	
Macaroon, " " " "	0 30	
Crown Desic., 12, 20 or 25 lb. "	0 30	
Special, " " " "	0 18	
Barrels, 2c. per lb. less.		
Terms, 3 p.c. off 30 days.		

COFFEE.		per lb.
JAMES TURNER & CO.		
Mecca	0 34	
Damascus	0 30	
Cairo	0 20	
TODHUNTER, MITCHELL & CO.'S		
Excelsior Blend	0 33	
Bourbon Blend	0 31	
Our Own " "	0 30	
Jersey " "	0 28	
Laguaya " "	0 25	
Rajah Blend	0 21	
Mocha and Java	0 32	
Old Government Java	0 30	
Arabian Mocha	0 31	

EXTRACTS.		per doz.
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00	
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75	
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25	
Crown Brand (Robert Greig & Co.)—		
1 oz. Bottle, per doz.	0 90	
2 " " " "	1 50	
2 1/2 " " " "	2 00	
4 " " " "	3 00	
8 " " " "	6 00	
4 " " Glass Stop'r "	3 50	
8 " " " "	7 00	



ROBERT GREIG & CO., MONTREAL, AGENTS.		per doz.
1/4 lb. Tins, boxes 2 doz.	2 40	
1/2 lb. Tins, boxes 2 doz.	4 60	
1 lb. Tins, boxes 1 doz.	8 70	
FOOD.		
ROBINSON'S BARLEY AND GROATS.		
Patent Barley, 1/2 lb. tins	1 25	
" " " " " "	2 25	
" " " " " "	1 25	
" " " " " "	2 25	
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.		
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case.	1 20	
Pancake Flour, 2 lb. packages, 3 doz. in case.	1 20	

TEA BISCUIT FLOUR, 2 1/2 lb. packages, 3 doz.		per doz.
in case	1 20	
Graham Flour, 2 lb. packages, 3 doz. in case.	20	
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20	
GELATINES.		
KNOX'S		
Sparkling calves foot, 2 qt. size	1 20	
Acidulated, 2 qt. size	1 50	
(Sold by all wholesale grocers.)		
KEOPFF'S FAMILY GELATINE.		
Robert Greig & Co., Agents.		
1 oz. Packages, White, per doz.	0 90	
1 " " " " " "	0 95	
COX'S		
1 Quart size, per doz	1 15	
2 Quart size, " "	2 30	

INDURATED FIBRE WARE.		per doz.
THE E. B. EDDY CO.		
1/2 pail, 6 qt.	\$3 35	
Star Standard, 12 qt.	3 80	
Milk, 14 qt.	4 75	
Round-bottomed fire pail, 14 qt.	4 75	
Tubs, No. 1	15 30	
" " " " " "	11 40	
" " " " " "	9 50	
Fibre Butter Tubs (30 lbs.)	3 80	
Nests of 3	2 85	
Keelers No. 4	8 00	
" " " " " "	7 00	
" " " " " "	6 00	
" " " " " "	5 00	
Milk Pans	2 65	
Wash Basins, flat bottoms	2 65	
" " " " " "	2 50	
Handy Dish	2 25	
Water Closet Tanks	17 00	
Dish Pan, No. 1	7 60	
" " " " " "	6 20	
Barrel Covers and Trays	4 75	
Railroad or Factory Pails	4 75	

JAMS AND JELLIES.		per doz.
SOUTHWELL'S GOODS.		
Frank Magor & Co., Agents.		
Orange Marmalade	1 50	
Clear Jelly Marmalade	1 80	
Strawberry W. F. Jam	2 00	
Raspberry " "	2 00	
Apricot " "	1 75	
Black Currant " "	1 85	
Other Jams " "	1 55	
Red Currant Jelly	2 75	
(All the above in 1 lb. clear glass pots.)		

LICORICE.		per doz.
YOUNG & SMYLLIE'S LIST.		
5-lb. boxes, wood or paper, per lb.	80 40	
Fancy boxes (36 or 50 sticks) per box	1 25	
"Ringed" 5 lb. boxes, per lb.	0 40	
"Acme" Pellets, 5 lb. cans, per can	2 00	
"Acme" Pellets, fancy boxes (40) per box	1 50	
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00	
Licorice Lozenges, 5 lb. glass jars	1 75	
" " " " " "	1 50	
"Purity" Licorice, 200 sticks	1 45	
" " " " " "	0 73	
Dulce, large cent sticks, 100 in box	0 75	

MINCE MEAT.		per gross.
Wetthey's Condensed, per gross, net	\$10 80	
per case of 3 doz., net	2 70	
MUSTARD.		
COLMAN'S OR KEEN'S.		
Square Tins—		
D. S. F., 1 lb. tins	\$0 40	
" " " " " "	0 42	
" " " " " "	0 45	
Round Tins—		
F. D., 1/2 lb. tins	0 25	
" " " " " "	0 27 1/2	
F. D., 4 lb. jars, per jar	0 75	
" " " " " "	0 25	
" " " " " "	0	

FRENCH MUSTARD		per gross.
Crown Brand—(Robert Greig & Co.)		
Pony size, \$7 50	Beer Mug	16 20
Small Med. 7 50	Tumbler	11 50
Medium 10 80	Cream Jug	21 00
Large 12 00	Sugar Bowl	22 00
Spoon 18 00	Caddy	28 00
THE F. F. DALLEY CO.		
Dalley's Mustard, bulk, pure, per lb.	0 25	
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00	
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00	
Dalley's Superfine Durham Mustard bulk, per lb.	0 12	
1/4 lb. tins, 4 doz. in case, per doz.	0 65	
1/2 lb. tins, 2 " "	1 20	
1 lb. jars, per doz.	2 40	
4 lb. " " " "	7 80	
1/4 lb. glass tumblers	0 75	
Jersey Butter Color, 2 oz. bottles, per doz.	1 25	
1 gallon tins, per gal.	2 50	
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25	
Curry Powder, 2 oz. bottles, silver tops, per doz.		

Try a case of

Boston Laundry Starch

This Starch excels all others for imparting a hard polish to Cuffs, Collars and Shirt Fronts.

SOLD BY

The F. F. Dalley Co., Limited - Hamilton, Can.



per lb. 0 35 0 37 1/2
per doz \$1 65
per lb 0 40 0 42 1/2 0 35
per doz 0 30 0 35 0 30 0 26 0 22 1 00
In 12 lb bxs 0 36 0 39
Less than case 0 20
0

The merits of the Starch are generally estimated by the demand there is for it.

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.
 Patent stoppers (pints) 2 30
 Corked (pints) 1 90

SODA.

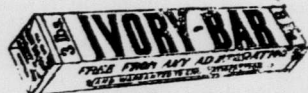


Case of 1 lbs (containing 60 pkgs) 3 00
 " " 1/2 lbs. (" 120 ") 3 00
 " " 1/2 lbs and 1/4 lbs (containing 33 1/2 lbs and 60 1/2 lb. packages) 3 00
 Case of 50 pkgs (containing 96 pkgs) 3 00

SOAP.



1 box and less than 5 4 00
 5 boxes and upward 4 00
 Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.

Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box: Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

A. P. TIPPET & CO., AGENTS.

Maypole Soap, colors 12 00
 " " black 18 00
 10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.
 Laundry Starches—
 No. 1 White or Blue, cartoons... 0 05
 Canada Laundry 0 04 1/2
 Silver Gloss, 6-lb. draw-lid boxes 0 07
 Silver Gloss, 6-lb. tin cannisters.. 0 07
 Edwardsburg Silver Gloss, 1-lb. (chromo package) 0 07
 Silver Gloss, large crystals, 0 06
 Benson's Satins, 1-lb. cartoons... 0 07 1/2
 No. 1 White, bbls. and kegs..... 0 04 1/2
 Benson's Enamel, per box..... 3 00
 Culinary Starch—
 W. T. Benson & Co.'s Prep. Corn 0 06
 Canada Pure Corn 0 05
 Rice Starch—
 Edwardsburg No. 1 white, 1-lb. cart. 0 09
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 09

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS (40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2
 PURE—40-lb. boxes, 1-lb. pack... 0 17
 48-lb. " " 16 3-lb. boxes.. 0 07
 For puddings, custards, etc.
 OSWEGO } 40-lb. boxes, 1-lb. packages 0 07 1/2
 CORN STARCH }
 ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles 0 06
 BARRELS }
 STARCH IN } Silver Gloss 0 07 1/2
 } Pure 0 06 1/2
 THE BRANTFORD STARCH CO., LTD.
 Laundry Starches—
 Canada Laundry, boxes of 40 lbs.. 0 04 1/2

Finest Quality White Laundry—
 3 lb. cartoons, cases 36 lbs.... 0 05
 Bbls., 175 lbs 0 04 1/2
 Kegs, 100 lbs 0 04 1/2

Lily White Gloss—
 Kegs, extra large crystals, 100 lbs. 0 06
 1 lb. fancy cartoons, cases 36 lbs. 0 07
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07
 6 lb. tin enamelled cannisters, 8 in crate 48 lbs 0 07

Brantford Gloss—
 1 lb. fancy boxes, cases 36 lbs. 0 07 1/2

Brantford Cold Water Rice Starch—
 1 lb. fancy boxes, cases 28 lbs.... 0 09

Canadian Electric Starch—
 40 packages in case 3 00

Culinary Starch—Challenge Prep. Corn—
 1 lb. pkgs., boxes 40 lbs..... 0 05

No. 1 Pure Prepared Corn—
 1 lb. pkgs., boxes 40 lbs..... 0 06

TEAS.

"SALADA" CEYLON.



Wholesale Retail
 Brown Label, 1s and 1/2s 0 20 0 25
 Green Label, 1s and 1/2s 0 22 0 30
 Blue Label, 1s and 1/2s and 1/4s... 0 30 0 40
 Red Label, 1s and 1/2s 0 36 0 50
 Gold Label, 1/2s 0 44 0 60
 Terms, 30 days net.

RAM LAL'S (lead packages)



Cases, each 60 1-lbs. 0 35
 " " 60 1/2-lbs. 0 35
 " " 30 1-lbs. 0 35
 " " 120 1/2-lbs. 0 36

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.

Black Label, 1-lb., retail at 25c 0 19
 " " 1/2-lb., " " 0 20
 Blue Label, retail at 30c 0 22
 Green Label " 40c 0 28
 Red Label " 50c 0 35
 Orange Label, retail at 60c 0 42
 Gold Label, " 80c 0 58
 Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale Retail
 Red Label, 1-lb. and 1/2 s. 0 35 0 50
 Blue Label, 1-lb. and 1/2 s. 0 28 0 40
 Green Label, 1-lb. 0 18 0 25
 Green Label, 1/2 s. 0 19 0 25
 Japan, 1 s. 0 19 0 25

WOODENWARE.

THE E. E. EDDY CO. per doz

Washboards, Planet 1 60
 " " XX 1 40
 " " X 1 25
 " " Special Globe 1 50

Matches—
 5-Case Single Lots, Case
 Telegraph \$3 00 \$3 20
 Telephone 2 80 3 00
 Parlor 1 30 1 40
 Red Parlor 1 50 1 60
 Safety No. 1, wall box 1 40 1 50
 " No. 2, slide box 2 80 2 90
 " No. 3, capital... 2 75 2 85
 Flammers, slide boxes... 2 25 2 35
 " wax stems..... 3 20 3 30
 Tiger 2 65 2 85

BRYANT & MAY.

Robert Greig & Co., Agents.
 No. 9 Safety, per gross \$ 2 00
 " 10 " " 1 10
 " 2 Tiger, " 5 00
 " 4 " " 2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

SALT



First-Class Grocers are particular about the quality of the smaller as well as the larger lines. Take Salt for instance—a mere trifle in housekeeping, but it **must be good**. If you do not keep a good brand your customers will get it elsewhere, and other things with it.

Buy the Best.

For Table and Household use, **Coleman's Salt is the Best**. Pure, White, Crystalline, Sparkling, in first-class packages, each one guaranteed to the consumer. The five pound carton is a wonderful package—neat and handsome—for shelf display it ranks with the finest fancy groceries.

Have you a Dairy Trade?

You cannot hold it with Common Salt that is a menace to the quality of every pound of butter and cheese it touches. Better run no risks but get **Coleman's Special Dairy Salt**, put up in bags, sacks and barrels.

Common Salt in Carloads.

The better it is, the better it pays the retailer. We carry large stocks at several shipping points and can always guarantee prompt shipment of clean, dry salt.

R. & J. RANSFORD, Clinton.

AN.

packets.

0 19
0 20
0 22
0 28
0 35
0 42
0 58

Retail
0 50
0 40
0 25
0 25
0 25

per doz

1 60
1 40
1 25
1 50

Single

Car e
\$3 20
3 00
1 40
1 60
1 50
2 90
2 85
2 35
3 30
2 85

\$ 2 00
1 10
5 00
2 00

Gro-
Stick
es, in
ticks;
ubes,

IE

NO JOB LOT

BUT STRAIGHT GOODS

A line of

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

GOWANS, KENT & CO.

TORONTO

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

ossesses a

eculiar

iquancy and zest

leasing the Consumer, and

roviding a satisfactory

rofit to the Grocer.

repared by R. PATERSON & SONS,

roprietors and Manufacturers of

ATERSON'S "Camp" Coffee Essence.

ATERSON'S "Eureka" Chutnee Pickles, &c.

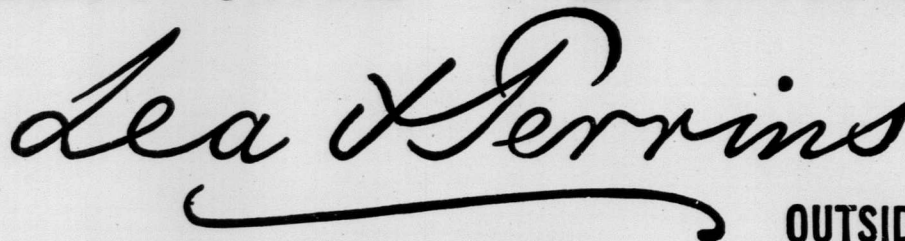
Agents—ROSE & LAFLAMME, MONTREAL

LEA AND PERRINS'

Observe

that the

SIGNATURE



Is now printed

in blue ink

diagonally

across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally,

RETAIL EVERYWHERE.

ORIGINAL . . .

WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

GENERAL MERCHANTS

and other Dealers, who are regular subscribers
to THE CANADIAN GROCER, wishing copies of:

The Canadian Hardware and Metal Merchant.
The Canadian Dry Goods Review.
The Bookseller and Stationer.
The Paper and Pulp News.
The Canadian Printer and Publisher.
Plumbing and Steamfitting.

May have a single copy of them sent free at
any time they wish to consult the advertising
columns. Special clubbing rates on applica-
tion.

MacLean Publishing Co. Limited

Montreal : : Toronto

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN,
TREASURER

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and
financially, the strongest organization of its
kind—working in one interest and under one
management—with wider ramifications, with
more capital invested in the business, and it
expends more money every year for the collec-
tion and dissemination of information than any
similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S

'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA :

JOHN FORMAN, 650 Craig Street
MONTREAL