

THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, JANUARY 13, 1899.

NO. 2.

COLMAN'S MUSTARD



BEST ON EARTH

White
Wheat
Graham
Flour

Considered by many consumers superior to the high-grade Patent Flours, and for health and nutrition, acknowledged by the best authorities, unequalled. Made from White Wheat exclusively. It takes the place of whole wheat flour to perfection, but at less cost to you—famous cooks recommend it.

The profit you make will please you—the satisfaction your customers get will **please them**. It is the Graham flour of "**double-satisfaction**."

The Tillson Co'y, Limited

From Manufacturer to
Retailer Direct.

Tilsonburg, Ont.



Twenty-One Prize Medals
Twenty-One
Royal Appointments

Something Fine.

PEEK FREAN'S
Celebrated

ZELLAR WAFERS.

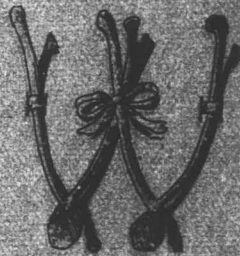
THE CHOICEST DELICACY MADE.

Also a full line of their biscuits in tins and 40-lb. casks
(Casks free.)

Charles Gyde

20 and 22 St. Francois
Xavier Street

MONTREAL



WE WISH our numerous customers a Happy and Prosperous New Year, and desire to express thanks for the liberal patronage accorded during the past year, and trust by continued excellence of manufacture and close attention to business to merit a continuance.

THE WINDSOR SALT CO., Limited

WINDSOR, ONT.



**Happy
New
Year!**

Thrice happy is the grocer who has held his trade during '98—he has welded another link in the chain of confidence that binds his customers to him. Thus, business grows—and prospers, for “Confidence” foreshadows success. A Happy New Year to you!

A Few Suggestions of Highest Quality for '99.

The Bi-Carbonate of Soda that never varies in its great purity and strength—98 50/100 of pure Bi-Carbonate of Soda in it. The

**“Hand-in-Hand”
Brand
Bi-Carb. Soda**

is the product of one of the largest manufacturers in Great Britain—The United Alkali Company. Pure, white, strong, **always.**

There is never a question raised about the purity of the materials that E. Lazenby & Son, of England, use in their products—“highest quality” is their watchword.

**Lazenby's
Jelly
Tablets**

come in 13 different varieties. They are rich, pure, delicate. The flavorings are true to Nature.

Easy to use—quick—sure—economical.

When you think of Cocoa do you think of “purity and Fry” at the same time? Your customers do or **will** if you make the suggestion of

**Fry's Cocoa
and
Chocolates**

The Cocoa is concentrated and dissolves easily—economy for the woman who uses it! The Chocolate (Diamond Sweet) is absolutely pure!

Sold by leading wholesalers everywhere.

AGENTS :

A. P. Tippet & Co.
Montreal and Toronto.

F. H. Tippet & Co.
St. John, N.B.

Your Advertising is done for you
when you handle

JAPAN TEA

as thousands of dollars are being spent, yearly, throughout America in thoroughly advertising this delightful, invigorating beverage.

You don't have to wait for the demand to come. The public interest has been aroused from the start, and the truly wonderful qualities of Japan Tea fully substantiate all that is said of it.

**One sale means another and that
means a new customer.**

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Help for the Expense Acc't

Ten
cents
a day
profit
means
\$31.20
earned

in a year—how much is your yearly light bill for the store? It's no trouble at all to sell two or three cigars from opening to closing up time, and you help the "expense account" out wonderfully with the profit you make—two or three good Cigars a day will do it. Think it over, and while thinking drop a Postal to J. Bruce Payne for some interesting figures about

Payne's Cigars.

J. Bruce Payne, Mfr.

The "Pharaoh" for a 10c. line.
The "Pebble" for a 5c. line.

Granby, Que.

"Begin the Year Well"

By placing your order for
FLAVORING EXTRACTS

... with ...

THE GREIG MANUFACTURING CO.

456 St. Paul St., MONTREAL

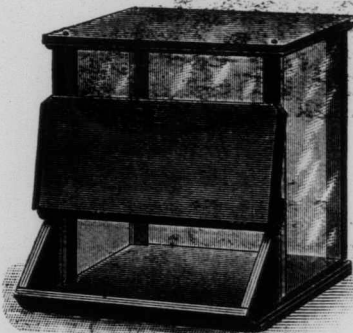
Manufacturers of

The Crown Flavoring Extracts

This brand excels in Purity, Flavor
and Strength

Write for quotations.

500 of these cases to be sold at a great sacrifice.



The Celebrated Bryan Candy or Fruit Case.

We sold several hundred dozen at \$17.00 per dozen. We offer the present stock to clear out at \$12.00 per dozen to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be \$17.00 per dozen.

T. B. ESCOTT & CO.

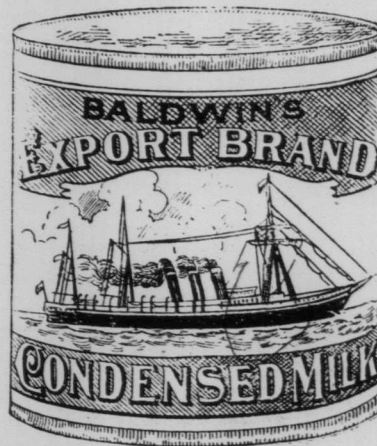
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LONDON, ONT.

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Rose & Laflamme. Selling Agents Montreal



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Ask Our Men



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LINE FOR '99

All About It



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

BROOKLYN, N.Y.

Established 1845.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



**Sovereign
Matches**



Pickles.

Visitors at our factory always remark on the extreme cleanliness everywhere apparent.

Others of our Popular Specialties are:

**Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce**

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Co., Montreal.

MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark



(Machine-Made---
therefore, pure and cleanly.)

CEYLON AND INDIAN TEAS

are pure, wholesome and unadulterated, being prepared for the market by modern machinery, instead of the primitive and less sanitary hand methods which are yet followed in other countries.

If you desire to secure and hold a fine tea trade, these teas will certainly accomplish that result for you.

BUY THEM.

SELL THEM.



TEAS

Every Line a Direct Importation.

A SELECTION from our stock of

Assams, Ceylons, Japans, Young Hysons and China Congous

will enable you to get the pick of over 500 lines, carefully selected with regard to the style and liquoring qualities.

THE MARKET IS STRONG. Teas will enhance in value by holding. We want your Tea Trade and have made ample provision to suit the requirements of the best trade of Canada.



AURORA CEYLON TEA—(Black and Mixed, 1/2-lb. and 1-lb.) A Superior Tea. The most healthful, and handsomest package on the market.

W. H. Gillard & Co.

WHOLESALE GROCERS and TEA IMPORTERS

Hamilton, Ont.

JOHN MOUAT, NORTHWEST REPRESENTATIVE, WINNIPEG.

A Sure Seller.



PINT AND HALF-PINT BOTTLES.

Sold by all Wholesale Grocers.



Batty & Co.

ESTABLISHED 1824.

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OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

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THE MINES OF BRITISH COLUMBIA.

(From The Economist, London, Eng.)

A FAIRLY comprehensive inspection of the leading mining districts of British Columbia—that is to say, of Rossland, Nelson and the Slocan, together with an odd mine here and there—has fully convinced me that the country may be included amongst the great mineralized areas of the world.

I refer, of course, principally to the Kootenay district, throughout large areas of which gold, silver, lead and copper, either by themselves or in association, are found in great, though not necessarily payable, quantities. The rich mineral area continues south over the United States border into the State of Washington, where a number of remarkable discoveries, principally of gold, have been recently made, and it is quite probable that, progressing equally with the adjacent Kootenay district, the State of Washington may become the headquarters of gold mining in the United States. Kootenay, a district of fir-clad mountain chains, on the sides or peaks of which the mines are poised, and of narrow deep blue lakes, has been, and is being, wonderfully well opened up by railways and steamers. Next year will witness the advent of the railway to several important districts at present lying stagnant, owing to want of transport facilities, while the benefits already derived from the now existing railways are incalculable. The outlook for the country for the next two or three years is, indeed, a bright one.

But there is much to be said, especially in an English financial paper, to detract from this theoretically pleasing outlook. In the abstract, the country certainly has a great future before it as a mineral producer, but how that future is in practice going to benefit the English financial or mining world is, to the writer, somewhat of a mystery.

To begin with, the great majority of the mines and prospects in the country are owned and entirely controlled by Canadian and American shareholders. However prosperous, therefore, the mining industry here, English capital will never benefit to the same extent as it did in South Africa or West Australia or India. This important fact greatly detracts from the interest in the country and its development which English mining people and investors would otherwise take, and equally acts as a check against the financing of sound British Columbian exploration and finance companies, and in general the spending of money in miscellaneous ventures. Again, the English floated British Columbian companies to date are a poor selection.

Take first the long list of exploration and finance companies. These, many of them floated with large cash working capitals, have been almost uniformly unsuccessful. The only two which the writer could hear of as having acquired some valuable assets are the British America Corporation and the London and British Columbia Goldfields, both of which will be fully dealt with in due time.

Then, again, individual mines floated in London; what is their record?

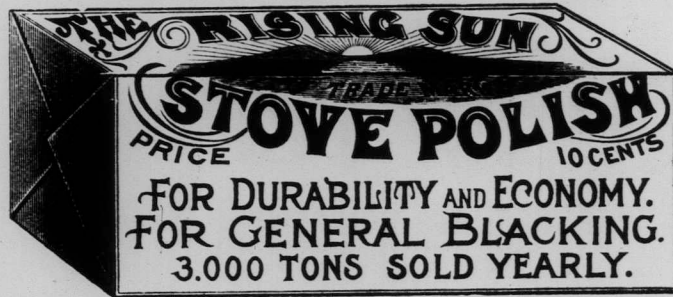
The Hall Mines, floated some years ago, paid a dividend or two, and is now shut down. The Athabasca and Ymir, two promising mines recently floated, are absurdly over capitalized. The group of hydraulic worked placer mines in Cariboo and Lillooet—Golden River Quesnelle, Cariboo, Lillooet Fraser and Cariboo, New Fraser River, Fraser River Consolidated, and Big Valley Creek—all are disappointments. Equally disappointing are such mines as the Tangier, Waverley, Duncan

and Galena mines; in fact, there are hardly any London floated British Columbia companies which have been successful, and it can be but poor consolation to the shareholders in these failures to know that, on the whole, the prospects for the country are very promising.

Several other unfavorable features in connection with British Columbia mines remain to be noticed. The population, as is usual with a new mining country, has an exceedingly hazy and exaggerated view of the value of any given mine or district. These hazy utterances and opinions find their way by the hundred into the local press, where they are again magnified and written up out of all recognition. From here all this rubbish finds its way to England, where it no doubt does a lot of harm, and the actual facts about the country and the mines are totally lost sight of. Even the local papers that profess to be of a semi-official nature, and devoted entirely to mining, fill half their columns, issue after issue, with pure hearsay and irresponsible gossip. The American methods of share speculation in vogue in British Columbia do not tend to introduce financial soundness. The absurd tendency to capitalize the least prospect with a capital of 1,000,000 \$1 shares gives everyone an exaggerated idea of true mining values; so much so, that many of the more soundly-balanced engineers representing exploration and mining corporations advised their companies to have nothing to do with the country until people there have come to their financial senses.

Another serious drawback to the prosperity of the industry is the highly refractory nature of many of the ores. The metallurgical and chemical study of their treatment is extremely primitive as yet, and offers splendid chances to the chemist and metallurgist. The only solution of the difficulties so far has been to smelt the ores. The process, as now organized, is extremely costly, and the mining companies are, in addition,

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

mulcted by the smelters in a dozen unnecessary ways.

THE VARIOUS MINING DISTRICTS.

A summary of the different mining districts in British Columbia is as follows:

In the northern districts of Lilloet, Cassiar and Cariboo practically no reef mining has been undertaken as yet. There are, however, a number of hydraulic sluicing mines in different localities, most of which are owned locally. The English floated hydraulic mines in these districts comprise the Golden River, Quesnelle, Cariboo, Lilloet, Fraser and Cariboo, Big Valley Creek, New Fraser River and Fraser River Consolidated. The mines have practically all been unsuccessful, and it may be accepted as a safe axiom not to invest in hydraulic or alluvial mines of any sort in this country. No doubt there is plenty of alluvial and placer gold to be found, but it lends itself more to the operations of private individuals than to those of a limited company. The district of Yale, immediately west of Kootenay, will probably become an important mining centre; at present all development there is at a standstill, on account of lack of roads and railways. A branch is now being laid to the Boundary Creek district in Yale, which will be completed next year. Many people consider that Boundary Creek will become the most important mining district in British Columbia. A great deal of ground is held here, and the advent of the railway next year will introduce great activity in development. Dotted along the coast, in the district of New Westminster, and on Vancouver Island and other small islands, there are here and there small mining camps, although no deposit of permanent value has yet been found in any of them. The last and most important district is, of course, Kootenay. In East Kootenay there are signs that all the minerals exist, and several mines have been developed to a small extent, but here, as in Yale, the district is awaiting railways. The Canadian Pacific Railway is building a

branch from the east over the Crow's Nest Pass, in the Rocky Mountains, which next year will largely open up the East Kootenay district, and at the same time will admit of the excellent coal found near Crow's Nest being made into coke, and furnished at a greatly reduced price to that now ruling to the smelters in West Kootenay. In West Kootenay the principal districts are: Rossland, producing gold and gold and copper ores; Nelson, producing gold and silver and silver and copper ores, and the Slocan, producing silver lead ores. These districts are excellently served by railways and lake steamers, while new branch lines are continually being built. Further north in the Prout Lake district, stagnant till a railway penetrates it, which will probably be next year. This, then, is a rough summary of the mining districts of British Columbia at present, but it is more than likely that in a few years the whole of the northern part of West Kootenay, and perhaps Yale, will be one large and important mining centre.

THE BRITISH AMERICA CORPORATION AND THE LE ROI MINE.

In my previous article I mentioned the fact that of the numerous exploration and finance companies floated in connection with British Columbia, the British America Corporation and the London and British Columbia Goldfields appear to be the only ones which have acquired assets of any real value.

The British America Corporation, floated a year ago with a working capital of £1,000,000, appears to have been conducted in that extravagant manner peculiar to the big London company promoters, who understand more about market manipulation than they do about even the rudiments of mining or finance. The trump card held by the corporation was the controlling interest in the Le Roi Mine, one of the great mines of the world. The directors of the British America Corporation, knowing that it was imperative to the success of their com-

pany to secure the remaining Le Roi shares, knowing, also, that the acquisition of these was only a question of negotiation, and knowing, moreover, from their experience that the Le Roi was vastly improving month by month, and as depth was attained, neglected the very rudiments of finance, and showed the utmost folly in allowing the money necessary for this most important and inevitable purchase to drift through their fingers. How it disappeared they probably do not know themselves. One property after another, showing indifferent prospects, was secured at a good round price. Work was started on six or eight of these, and others acquired at the flotation of the corporation. A magnificent suite of offices was erected—half the population of Rossland was secured to act in some capacity or other on the staff of the corporation. The managing-director gave several newspaper interviews a day, and columns of all the papers were devoted to eulogies of the company, its extravagance and fatuousness being glossed over.

Now, what is the result? In the last month or two the corporation has had to considerably restrict its operations for want of cash; on the head of that the negotiations for the purchase of the remaining Le Roi shares were completed, and reveal the fact that the corporation can only pay \$1 a share in cash, the rest being paid by bills. The debt must now be very considerable, severely depreciating the value of the shares, and yet the fact remains that had the management possessed the least knowledge of mining or finance there need have been no debt.

Now, as to the assets possessed by the company. It must be frankly admitted that the possession of the Le Roi mine, or at least of 480,000 out of the 500,000 shares, is an asset of extreme value. When I visited the mines I was greatly surprised at the great width and value of the reef in the lowest workings, at the large quantity of high-grade ore blocked out, and at the im-

Following up our ad. of last week in reference to

L. S. & B. No. 1 and Empire Coffees

We claim mediocrity is dangerous in the competition of to-day. The increasing demand for the above brands is the result of their superior excellence.

LUCAS, STEELE & BRISTOL,
Hamilton.

PURE

ALWAYS SATISFACTORY
PROFITABLE

Canada Baking Powder

1-4's to retail 5c.

1-2's to retail 10c.

1's to retail 15c.

Never sell Alum Powders when you can buy this wholesome powder to sell at these prices.

James Turner & Co.

HAMILTON

Reasonable and Good

"REINDEER" BRAND

CONDENSED MILK

Compare it with other brands.

Fresh Arrivals

Shell Brand Castile Soap, Bars
Shell Brand Castile Soap, Cakes
Pearl Sago
Pearl Tapioca

Aylmer Canned Chicken
Aylmer Canned Turkey
Aylmer Canned Duck

T. KINNEAR & CO.

AT RIGHT PRICES.

49 Front Street East, TORONTO.

mense reserves of low grade, but nevertheless payable ore, in the mine. If the British America Corporation will be content to concentrate its energies on this mine, to pay off the debt it has incurred in its purchase, and to run it on scientific lines, I am convinced that before long the Le Roi will be found to be worth the whole capital valuation at par of the British America Corporation. Of the corporation's other assets one cannot speak with much certainty. Until its debt is paid off all expenses on the eight or ten properties being developed should cease. I would make an exception in the case of the Columbia and Kootenay mine. This property, two miles from Rossland, has a reef 40 feet thick, proved already for 1,500 feet in length and 400 feet in depth. Usually the ore is very low grade, but in several places, recently, patches of high-grade ore of considerable area have been met with. On a reef of such great width a few of these patches, especially if found to continue in depth, would soon make the basis of a fine mine. This mine then should be pushed on, but, failing funds, such properties as the No. 1 Josie, Nickel Plate, etc., should be closed down. Several of these are promising prospects, but not assured successes, and the corporation is not justified in running into greater debt on their account. The technical staff of the British America

Corporation is sound, I consider, but showed supineness in not protesting against the extravagance of the management.

THE LONDON AND BRITISH COLUMBIA GOLDFIELDS, LIMITED.

The London and British Columbia Goldfields Company have secured three assets of considerable value. These are:

(a) The controlling interest in the Ymir gold mine. This is a genuinely good mine. Low-grade, but a wide reef, and with 120,000 tons in sight. A profit of 15s. a ton, or, say, £20,000 a year, should be available for dividend.

(b) A controlling interest in the White-water (silver-lead) mines. This mine has a good deal of galena ore in sight, and will restart to work almost immediately. The life of the mine will probably not be a long one, but, as the profits will be good, the shares may be valued intrinsically at par.

(c) A third interest in the Ruth (silver-lead) mine. This mine has been making profits for some time, and will, no doubt, continue to do so for some years to come. On the whole, London and British Columbia Goldfields shares, considering that these three assets will all be producing profits during next year, are, I consider, an excellent speculation at present prices.

NOVA SCOTIAN GOLD.

Nova Scotia is a comparatively old gold mining country. A quarter of a century ago the production had fallen off to less than half what it had been in the sixties. But it has been impressed on investors that the Nova Scotian gold fields have not been half explored, and within the past two years the industry has been greatly revived. The production of gold in 1898 not only exceeded that of recent years, but beat the record of the boom period of thirty years ago. The member of the Dominion Geological Survey staff who has worked most in this field, is of the opinion that there is a great future for gold mining in Nova Scotia, and that this will be realized when intelligent work is done in the lower levels.—Herald, Halifax.

A NEW TOBACCO COMPANY.

Goldstein Bros. have secured the premises Nos. 80 to 84 Papineau avenue, Montreal, lately occupied by The Michael Lefebvre Co., where they will soon commence the manufacture of Canadian tobaccos, and will pay particular attention to plug smoking and chewing. The name of the firm is to be The Dominion Co.

*Edward Boylan, hotelkeeper and general merchant, New Ross, N.S., is dead.



THERE ARE NONE SO DEAF

as those who won't buy

MacLAREN'S IMPERIAL CHEESE

but endeavour to sell inferior imitations just because they are offered a little more profit. As soon as you offer a customer a substitute when asked for Imperial, you only lose his confidence.

BE WISE—Handle reliable goods. Every jar guaranteed always the same.

We are headquarters for

40/50'S
to
110/120'S

PRUNES California and
Austrian Fruit

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

AMONG TORONTO RETAILERS.

*Noted in
a Storm.*

During the blustery storm on Friday last I took a good walk along two of the principal business streets of Toronto. To say that I was surprised at the way goods were exposed in many of the stores would but poorly express my feelings when I saw in front of one store after another cases and boxes of fish left with no covering except from one to three inches of snow, turkeys, and geese lying in rows, frozen stiff and dark, and partly buried in snow, and even cases of cranberries exposed to the elements.

It is true that the larger portion of the dealers exposing their goods in this way were small merchants who have little or no family trade, but there were enough of the larger grocers in the number I noticed to make the subject worth, at least, a passing reference.

What possible benefit can accrue from the exposure of any class of goods on a day like Friday last, or, in fact, on any day which is stormy? The answer might be made that people pass one's store on stormy days as well as on fair-weather days, and that they may be attracted to buy on a stormy day as on a fair-weather day.

The fact of their passing by, I grant, but I most decidedly disagree with the assumption that because they see boxes in which are mixtures of snow and fish or snow and cranberries, or because they see a row of frozen fowl, they are likely to be attracted to purchase either the goods exposed or anything else.

Contrasted with these displays, I noticed quite a number of windows which were undoubtedly of value, even on a stormy day. It was not the manner in which they were dressed that struck me, but the air of brightness and cheeriness within contrasted so with the blustering storminess outside, and the cold appearance of many of the neighboring stores, that one could not fail to notice the window.

The best, the most attractive displays I

noticed were those where the window panes were clear from frost, and where one could see the inside of the stores, which were warm and attractive in appearance. Therefore, the impression of warmth and comfort in a store is, I believe, more valuable than an excellently arranged display of goods, which does not create that impression.

My attention was also drawn to the advisability of looking after the sidewalks immediately in front of the store, during and after a storm. A good many merchants follow an excellent plan in this matter.

They keep from four to six feet of the sidewalk nearest to their windows well cleaned up, thus making a good path for passers close by their windows and door. The advantage of keeping this portion of the walk free from snow, over allowing about four feet of untrodden snow to lie between the path beaten by passers and the door, must be apparent to all. The trouble of keeping a path this width clean is very slight, and will stop the likelihood of the snow becoming packed on any part of the walk, as it is bound to do unless a path be cleaned.

Keeping the walk in front of one's store clean may be a minor matter, but it is one of the "little things that count," and is worth looking after. I don't see any reason why a merchant should not see that there is at all times a good path in front of his store. This could be done so much more easily if the walk was granolithic instead of wood, that I believe it would pay to put down a granolithic walk for this reason if for no other.

*Grocers'
Ratings.*

I was talking to a veteran grocer who has long been a reader of THE CANADIAN GROCER, one day recently. The conversation turned towards the retail grocery business and the probabilities of making money at the business. He doubted if, among the 800 grocers of Toronto, a dozen could be rated as being worth \$20,000, and expressed a desire to know just how the

grocers of the city were rated. Since that talk, I took the trouble to go through the last report of one of the large commercial agencies and get the rating of each grocer in the city. The result is instructive. In the list I prepared from this report, I do not include grocers who are also liquor dealers, for the reason that their money may be more heavily invested and their profits more largely derived from the liquor than from the grocery department. Nor do I include wholesale dealers. It is strictly a list of the retail grocers of Toronto. From it, I find one firm rated at between \$75,000 and \$100,000; another at between \$35,000 and \$50,000; two at between \$20,000 and \$30,000; eight at between \$10,000 and \$20,000; 13 at between \$5,000 and \$10,000; 16 at between \$3,000 and \$5,000; 32 at between \$2,000 and \$3,000; 38 at between \$1,000 and \$2,000; 41 at between \$500 and \$1,000; 64 below \$500. Thus, we find that out of the 850 grocers in Toronto only 216 are credited by authority as worthy of any rating whatever, and 64 of these are rated at from nothing to \$500. But even more significant is the fact that, out of the big total mentioned, only 25 are reputed to be worth over \$5,000. Of course, no commercial agency can tell to \$1 or even \$100 the wealth of any business man, but these figures may be fairly taken as a basis of calculation. I do not intend to draw a large number of conclusions from these facts, but it strikes me that a good many people enter the grocery business with more hope in their hearts than either cash in their pockets or knowledge of the business in their heads. Hope is a very beneficial thing, but, when left to fill the place of either cash or experience, failure is the most likely result.

THE RAMBLER.

NEW FIRMS COMMENCING.

Arnold Wesley has opened out as baker in Regina, N.W.T.

Wm. Bowder is commencing in the commission biscuit business in Ottawa.

W. T. Greene has started up in business as grocer in Middle Musquodoboit, N.S.

Arthur Murray is opening out as grocer and provisioner in Bay of Islands, Nfld.

GOODS TO BE ADVERTISED.

ANY goods in the least way essential to humanity are worth advertising. If one should start to make a terse definition of civilization, I think it would read something like this:

"Civilized people are those who require a great many changes of food and drink and raiment and housefurnishings to make them comfortable."

Some of the smallest articles in use in the house are the most necessary: the lack of which cause the most inconvenience. One instance is the little, shiny black knobs fastened on tin pot lids. It is only lately that these extra knobs have been for sale; at least I heard one woman say to another: "I didn't know you could buy those. I have thrown away lots of lids because the knobs were lost."

These, and many other small necessities, lie in their boxes or baskets, in stores, gathering dust and making their owners wonder what to do with them.

The first and last and best thing to do is to advertise them, always remembering that the more highly civilized a woman is, the more intricate is her work, and the more she needs the little conveniences.

It is most advisable for any business house to have, occasionally, or maybe periodically, a day of small things. Fill your advertising space with lists and prices of all notions or little housekeeping conveniences. They need not necessarily be marked down. That point may always be left to the dealer. But these small articles, though sold at a profit, must move either steadily or in rapid, occasional spasms, to make the handling of them interesting. A "notion day" at a store, I am very sure, would prove a good and profitable institution, and it may be inaugurated in any business under the sun.—C. A. Bates.

A DRUMMER'S TALE.

"I was traveling through the mountains of West Virginia last week," said a drummer to a reporter, "and, driving up to a store, I opened up conversation with the merchant, on politics, before introducing any goods.

"What do you think of this expansion fever?" I asked.

"Wall, now, I sure am glad yo' axed me about that thing. Mebbe yo' can give me some points. Do yo' all hev it in Washington?"

"Oh, yes, we have it bad," I replied, wondering what the man meant.

"Wall, we hain't got but one case. That's my wife. Thar ain't no doctor 'ceptin' a hoss doctor hyar, an' he 'lowed it

might be dropsy. But her fut has expanded tell thar ain't room for much else under the table, and I'm pow'ful glad yo' all know somethin' 'bout it. Do yo' all know any cure fer it?"

"When I explained what I meant he was so angry that I could not have sold him gold dollars for 50 cents each."

A HIGH OPINION OF BRITISH COLUMBIA.

Mr. Alex. Jardine, president of The Pure Gold Manufacturing Co., Toronto, has returned from a trip to the Pacific coast. Two months of his time was spent in various parts of British Columbia, during which he called on the firm's customers, in company with Mr. Gartshore, the recently appointed representative in that part of the country. He visited Vancouver, New Westminster, Victoria, Rossland, Kaslo, Kamloops and other places in the Province.

It was Mr. Jardine's first trip to the Coast, and he was very much impressed with what he saw of British Columbia. "It promises to be one of the richest and most important parts of the Dominion, with its mining, lumbering, fishing and shipping industries," he said.

A FORMER LONDON GROCER DEAD.

William Ward, who for many years conducted a grocery and liquor store at the corner of Simcoe and Maitland streets, London, Ont., dropped dead on Sunday last while on the way to the barn to feed his horse. He was 75 years of age, was twice married and leaves a widow and grown-up family. The sons are Fred, of that city, and George, of the Northwest Territories. Mr. George Moon, a stepson, and one daughter reside at home.

EARLY CLOSING FRUITMEN.

The following fruit commission firms in Toronto have decided to close their places of business at 1 o'clock on Saturday until the end of April: Clemes Bros.; The Dawson Commission Co., Limited; S. K. Moyer, Charles Kimpton, J. Coutts & Co., Vance & Co., W. H. Smith, H. J. Ash, White & Co.

NEW STRIKE AT THE KLONDYKE.

Joseph Mueffeleau, a French-Canadian who has been in the Klondyke region for some time, recently stated in Vancouver that a new strike of gold has been made at Thistle Creek, about 90 miles from Dawson. In the claims he and his partner staked out every hole yielded results. From one of them they took \$48 in gold.

FIRE LOSSES IN 1898.

During the month of December, the fire losses throughout Canada and the United States amounted to \$12,712,100. The largest of the month was the Greenshields fire, in Montreal, the loss of which was placed at \$1,116,000.

During the whole year, the loss from fire in these countries is placed at \$119,650,500, against \$110,319,650 in 1897, and \$115,655,500 in 1896. The greatest loss of the year was the Westminster, B.C., conflagration, which was placed at \$2,500,000.

There were five other fires which caused a loss of \$1,000,000 or over. These were a cold storage plant and other buildings at Pittsburg, Pa., a grain elevator and other buildings at Chicago, Ill., hotel and stores at San Francisco, Cal., various buildings at Prescott, Ariz., and the Greenshields fire, Montreal.

FIRM TONE IN FISH MARKET.

There is a strong feeling among the Halifax fish merchants that the prospects for a profitable season are bright. The shore catch off Nova Scotia was short, but that on the banks was about up to the standard. But, as there is a general shortage in the catch this year, good prices are looked for.

There is a remarkably healthy demand from Brazil at present, with prices high. The demand from Europe is good, and though prices are not as good as in Brazil, they are steadily stiffening.

Codfish are especially scarce, stocks in St. John's, Nfld., being fully 20 per cent. less than a year ago. The price ex store has advanced 25c. per quintal at Halifax within the last few weeks.

The pork-packing by-law has been carried in Napanee, Ont.

The by-law to guarantee \$15,000 bonds of the Chatham, Ont., Cold Storage Co. has been defeated.

The Moose Jaw, N.W.T., creamery made 38,000 lb. of butter the past season. This sold for \$7,600, an average of 20c. The farmers received \$6,080, or 16c. per lb. A comparison of this with the price they formerly received for their own butter, 7 to 15c. per lb., gives a good idea of the value of the creamery in the Northwest.

FOR \$1,000 I can place a 35-line advertisement, every other day for one year, in fourteen of the leading papers in the eleven largest cities in Canada.

This is merely to give an idea of how far money can go in this country.

Never have failures been fewer, never has trade been better, never has there been better prospects for the shrewd advertiser.

I know the papers best suited for different businesses, I know their rates, I am in a position to help all who want to share in Canada's prosperity. Write stating who you want to reach, and I will gladly submit list and figures.

The E. Desbarats Advertising Agency, Montreal.

TRADE CHAT.

PLUNKETT & DAUM have opened their new grocery and provision store on Main street, Listowel.

Four carloads of eggs were shipped from Montreal to Boston one day last week.

Widdis & Graham, grocers, St. Thomas, Ont., have bought out W. Trott, also of St. Thomas.

Wm. Braid, wholesale grocer, Vancouver, was presented with a gold-headed cane by his employes the other day.

Locke & Daggett, lobster packers, Lockport, N.S., intend starting a large factory at Newport, Rhode Island, U.S.

Jamaica, with its ginger, might become desirable territory if this country ever got cramped elsewhere.—Philadelphia Times.

Mr. H. N. Norrish, of Guelph district, exported on Friday nearly \$2,000 worth of raw furs, being 2725 skins. He has now on hand 1,250 more. This is a large collection for Guelph district.

A charter has been granted to Messrs. Thomas Crawford, Frank Hunnisett, John Dunn, William Levack, and Mrs. Mary Steinle, as The Toronto Packing Company. The new concern will deal in meats and

dairy products, and has a capital stock of \$40,000. The site of their factory has not been decided upon.

The Bohemian is a crank on amusing signs. Here is what a Morgan street grocer labels a box of hen fruit: "Union Eggs." —Hartford, Ct., Globe.

T. Gentles & Son, grocers, etc., Dartmouth, Ont., have been awarded the contract for supplying the hospital and Mount Hope Asylum. The value of goods required is in the neighborhood of \$30,000.

The tobacco growers of Essex and Kent counties, Ont., at a meeting in Kingsville, considered the question of inducing a broker to go to one of the towns in that district to look after the sale of the tobacco crop. A committee, consisting of Messrs. Palmer, E. J. Wigle and Richard Ecde, was appointed to examine correspondence already received and to further correspond with buyers.

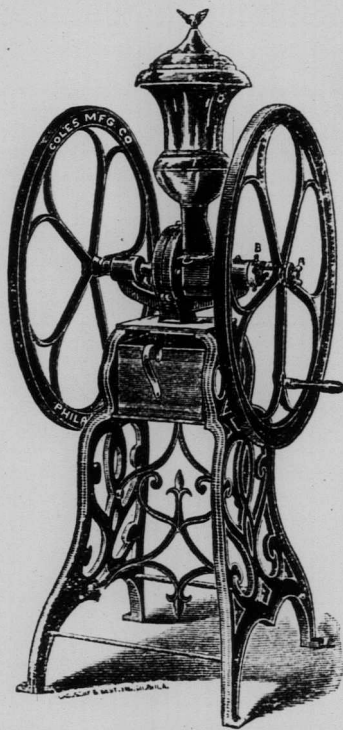
WHAT IS CATSUP?

A DIFFICULTY confronts the pure food authorities, and it has to do with the definition which is to be given to the word "catsup," or "ketchup," says Grocery World. In their investigations of the purity of catsup, the inspectors

have recently gotten several samples which contain pumpkin—a favorite adulterant for catsup. But, while pumpkin is used solely to fill up and to cheapen, it is a question whether a charge of adulteration for its use would or could be sustained by the courts.

The trouble is that there is no official definition for either catsup or ketchup. That is to say, there is no one to say exactly what the ingredients shall be, and no two manufacturers have the same formula. Webster's definition is "a table sauce made of mushrooms, tomatoes, walnuts, etc." Who is to say that that "etc." doesn't mean pumpkin? No one holds that pumpkin is at all harmful, and there seems to be no other line to go upon. Salicylic acid and other preservatives or harmful coloring are, of course, directly in violation of the law.

There are several generic terms like this which can mean a dozen things, which will, probably, be elucidated by an amendment to the pure food law. "Mince meat" is another. There is no official definition for mince meat. Some manufacturers leave out the meat, and answer all charges that they are thus cheapening the product and deceiving the public, by the claim that the usual idea of mince meat must contain meat could just as well mean the meat of nuts as the flesh of animals.



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
 Agents { TODHUNTER, MITCHELL & CO., Toronto.
 DEARBORN & CO., St. John, N. B.
 FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago.

The only soap that won't shrink woolens.

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THE CANADIAN GROCER

President, Treasurer,
JOHN BAYNE MacLEAN, HUGH C. MacLEAN
Montreal. Toronto.

THE MacLEAN PUBLISHING CO.

Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

OUR INTERESTS NEGLECTED.

THE CANADIAN GROCER has been urging for years the necessity of a commercial representative for Canada in London, and the appointment of Canadians to fill all vacancies in the Canadian Government offices there. Chances to turn trade into Canadian channels, amounting to hundreds of thousands of dollars annually, are neglected.

Any wide-awake business man visiting England will verify this. Lord Strathcona verified it in an interview a few days ago, when he said :

There are also great possibilities of developing a profitable trade in fruit pulp, produced from the crushing of small fruits, such as raspberries, used extensively in the manufacture of jams, which is a large industry in Great Britain. The demand for this article is enormous, and there is no doubt that Canadians would find a market, at profitable prices, for all they could produce. The normal price of raspberry pulp is from £18 to £21 sterling per ton, and it has risen as high as £30 per ton. The annual crop of wild raspberries in Canada is so large that much of it goes to waste for lack of profitable uses to which it may be put.

But the fruit pulp trade, if cultivated, offers an outlet which must yield handsome returns. Some enterprising canners have already gone into the trade, and, at 36s. per case of 12-gallon tins, it has been found a paying proposition. The Canadian product has been pronounced, by British jam makers, to be of excellent quality, flavor and color.

This is a subject to which attention was first directed by THE CANADIAN GROCER.

The managing-editor found, at Manchester, a large importer of raspberries, who had been told, in the Canadian offices in London, that he could not get raspberries in Canada. They looked up statistics for him and found that Canada imported the jam, hence they inferred she could not grow raspberries.

THE GROCER published the facts, and, last year, acting on the information, one canned goods packer, as was stated at the time, rented a building and put up considerable quantities in Montreal, for which he found a ready sale in England. A canned goods packer in Western Ontario has also sent forward a quantity. This is only one of a number of cases in which Canada suffers through the neglect of the Government to appoint the right men, or the ignorance of those who are supposed to do the work.

Self esteem is a good thing, but conceit is to be deplored.

THE CONDENSED MILK ANALYSIS.

SOME time ago, the analyst of the Inland Revenue Department of Canada examined a number of samples of condensed milk, and several makes were criticized, including that of The New York Condensed Milk Co. Word now comes from New York that this company are preparing to take action against the Canadian Government for publishing the analysis.

The reports of this Department, while honestly prepared, are often unfair, misleading and unpractical, as was the case a year or so ago, when they showed that all mustards were adulterated.

As THE GROCER pointed out at the time, an absolutely pure mustard will not keep. There is plenty of good work for the public analysts to perform, but they go about their work in a theoretical, instead of a practical, way. They seldom touch articles that are so adulterated that they seriously injure those who consume them, or take steps to punish those who compound and sell them.

Much of the drunkenness in Canada is due to adulterated spirits, adulterated by the saloonmen themselves, but we never hear of the Department punishing these people. The public are beginning to realize that if they want unadulterated drinks of any kind they must buy them in the original packages at their grocer's.

AN EARLY CLOSING MOVEMENT.

AT the last meeting of The Retail Grocers' Association, of Toronto, it was decided to inaugurate another early closing agitation.

It is not the purpose to confine the movement to retail grocers alone, but to solicit the cooperation of hardwaremen, dry goods dealers, and all other merchants. With these all interested, the idea is to secure the adoption of the early closing by-law, which the Ontario Legislature, a dozen years ago, empowered municipalities to pass.

This is nor the first time there has been a movement in Toronto to introduce the early closing by-law. Eleven years ago, a movement was inaugurated by The Retail Grocers' Association for the application of the by-law to the grocery trade. The necessary signatures were secured and presented to the city council, and that body forthwith passed and put into operation the by-law.

But the by-law was destined to be short-lived. No sooner was it in operation than a cry went up against it, for those who were desirous of observing it found that those who refused to do so were not interfered with.

The by-law was consequently paralyzed at its birth, and at the very next meeting of the council it was buried.

One of the weak spots in the by-law which was, eleven years ago, in operation for a few weeks, was, that provision and confectionery dealers were not included in its operation, and as many of these sold certain goods appertaining to the grocery trade this naturally gave offence.

If the present movement to rehabilitate the early closing by-law is to be effective, it is obvious that its application should extend to at least the provision dealer. Any attempt to gain the cooperation of the confectioners will probably be abortive.

But, if the grocers cannot secure the cooperation of the other branches of trade, why should they not, independent of the by-law, have an understanding among themselves in regard to early closing?

There are individual merchants who, for some years, have closed their stores at six, seven, or eight o'clock, without even consulting their neighbor, and their measure of prosperity has not decreased, while life has been a little more worth living.

CONDITION OF THE TORONTO BOARD OF TRADE.

A FEW days hence the members of the Toronto Board of Trade will be called upon to elect officers for the ensuing year. More than ordinary judgment should be exercised. The conditions demand it.

The board has of late years become a sort of effete institution. It is true that it sometimes talks and throws its arms about, and passes resolutions. But it very seldom does anything.

The word "trade" is practically a synonym for activity. Therefore, when we think of trade we think of something being done, of something in action.

There is a possibility, however, that the Toronto Board of Trade may some of those days be recognized as a synonym having a meaning the very opposite.

Ask a member of the board what is the cause of its present comparative passiveness, and if he does not swear and say he does not know, he will probably blame some prominent official or vow that some particular influence is holding the board by the throat.

The board is not popular among business men, and even a great many of its own members are by no means in love with it.

The trouble with the board is not that it lacks among its members men of ability, the very cream of the commercial community is included in its membership.

What it wants above all else is that its members shall be inoculated with new energy and baptised with the spirit of independence.

Some of the progressive spirits of the board have doubtless become discouraged because of their failure to induce the spirit of action into the body as a whole. This is natural, but it is none the less improper.

Reforms are only won by keeping up the energy. And if those who are energetic will keep in motion, they will, eventually, attract kindred spirits, even if they fail to galvanize the passive with new life.

It is urged that the chief hindrance to forward movement of the board is the railway interests. And the experience of the past few years is certainly not of a character

that would tend to disabuse one's mind of this.

The railway interests and the commercial interests of the country should go hand-in-hand. True, they are at present one; but it is the wrong kind of oneness: The commercial interests have been swallowed by the railway interests, just as the tiger swallowed the lady.

Of course, the Toronto Board of Trade has done some protesting. But the commercial interests are still within the railway abdomen. And there they will be until the board of trade works up enough energy to lead the way out.

But it is not only the railway magnate that exerts his sway over the Toronto Board of Trade; the politician is not without his influence in the same body.

The board meets and passes resolutions calling upon the Government for certain reforms or remedies. But of what effect are these resolutions? Most times none at all.

Be the Government of Conservative or of Reform complexion, it is well aware, that while in business matters they may protest as their conscience dictates, the members of the board, as a rule, vote as their political conscience dictates.

Mr. E. Kemp is likely to be the president during the next term. As first vice-president he has proved himself to be an energetic officer, while the rapid development of his own business has shown him to be a business man of more than ordinary ability. If he puts these qualities into operation, should he be the next president, we may expect the Toronto Board of Trade to become of some value to the commercial interests of the "Queen City" in particular and of the Dominion in general.

The difference between a dude and a well-dressed window is this: The one dresses to be admired, and the other is dressed to sell, as well as to be admired.

YOUNG HYSON TEAS.

The Young Hyson season in China closed earlier than usual, and with a heavy deficit.

Cabled orders to China could not be executed, the market for these teas having

been cleaned out, and no shipments of consequence are to be expected for the next eight months.

Stocks in Canada are not heavy, while trade is fairly good.

THE BUSY MAN'S DICTIONARY.

ABILITY means "the quality, state or condition of being able," according to the dictionary. The word has reference to the active exercise of our faculties. It implies not only native vigor of mind, but that ease and promptitude of execution which arises from superior training. It always supposes something to be done and the power of doing it. It is distinguished from capacity, in that capacity is the power to acquire and retain knowledge, while ability is the power which puts knowledge into execution, makes use of knowledge acquired.

To be successful in any line of business, or, in fact, in any walk of life, a man must need have ability nowadays. Capacity is not enough, just as knowledge is not sufficient to build railways, run a business or grow grain. Ability is necessary, just as execution is indispensable.

He who would build a railway must survey the route, must set contractors at work constructing the line, and lastly, must at once secure bonuses from all sources possible.

He who grows grain must in the right season prepare his ground, and put therein his seed if he is to have a harvest. He who would conduct a business must not only have a knowledge of the business, but must put his knowledge of that business into execution.

It is not sufficient to fill one's store with goods, and sit down by the stove at the back of the store waiting for customers, as the frog sat on a stump with its mouth open waiting for a fly to come in, but one must at once commence to make it known that the store has been opened, and to have one's windows, counters and shelves so attractive that customers will be induced to come in and see.

And after one is started and has a goodly number of customers he cannot yet take possession of that chair near the stove if he would have ability associated with his name. He must be up and doing—putting into execution the knowledge which he has derived from experience and observation.

A THOUSAND SQUARE MILES OF GOLD.

SO much has been said in regard to the Klondyke that it would be almost impossible, one might think, to say anything further that would be either new or interesting.

Whatever may be one's views, however, in regard to this, the preliminary report, which has been issued by the Department of the Interior, bearing on the gold deposits and mining in the Klondyke, can scarcely fail to arrest attention, especially when it is known that the report is based upon the surveys of J. B. Tyrrell and R. G. McConnell, of the Geological Survey staff.

The report is particularly interesting in that it gives the area of the gold district, the situation of the gold, and its probable sources.

The area of the gold district covers no less than 1,000 square miles. We can gather some idea what this means when we imagine a district enclosed on each of its four sides by a line reaching from Toronto to Halifax.

Of course, not every foot or every mile within this area contains gold, but this area is traversed by a multitude of gold-bearing streams flowing in deep trough-like valleys.

The creeks which have so far been found to be rich are four in number. They are El Dorado, Bonanza, Hunker and Dominion. The proved portions of the four producing creeks have an aggregate length of about 30 miles.

The gold occurs in the gravel flooring in the bottom of the valleys, in stream terraces lining the lower slopes of the valleys, and in a remarkable moraine or glacial deposit which forms a southern slope of the El Dorado and Bonanza creeks for some miles, and which was also found north on the latter creek for some distance above its junction with El Dorado.

The gravels have a thickness of from two to eight feet, and these everywhere are more or less auriferous, that is, gold-bearing, with the yellow metal increasing in quantity towards the bottom. The greater part of the pay is found within 18 or 24 inches of the bottom. The gold is fine, but nuggets valued at \$1.35 have been found.

As to the original habitation of the gold found in the gravel beds of the streams, the

Government geologists say it was no doubt in quartz, and north of El Dorado creek they found gold in a thick quartz vein.

From another source it is learned that there are 40,000 people in the Klondyke, all of whom are depending, directly or indirectly, on the gold industry for a livelihood. But extensive and rich as the gold-bearing area is, it is only the few who are likely to draw the rich prizes, while the many would have been better off had they remained in the civilized parts of the country and labored for a moderate wage. But it is after all the spirit of adventure that has led to the amassing of wealth and to the opening up of new markets.

CHEESE STILL STRONG.

Cheese maintains its strength, and as high as 10c. per lb. has been obtained in Toronto this week for goods of poor quality indeed, while, for good cheese of September and October make, 10½c. per lb. is being obtained.

The outlook is for a firm market.

The chief strength-giving factor is the shortness of supplies, the make last season being estimated at 25 per cent. less than the year before.

Owing largely to the low prices prevailing, the make of very late fall cheese in 1897 was small, and in the early spring make of 1898, largely from the same cause, a great many of the factories made butter instead of cheese.

This was a decided advantage, as far as the quality of the general make was concerned, for it is the very late fall makes and the early spring makes which are the source of supply for the great bulk of the poor cheese on the market, and this is some compensation for even the light output for the year.

It will be interesting to give in this connection the following table, compiled by R. A. Simister, butter and cheese exporter, Ingersoll, Ont., showing the estimated stocks of cheese in England, Canada and the United States on January 1, compared with the same date 1898:

Point of Distribution.	1899. Boxes.	1898. Boxes.
London	175,000	280,000
Liverpool	79,600	138,900
Canada	155,000	480,000
New York City	70,900	95,000
New York State	50,000	100,000
Chicago	50,000	60,000
Totals	580,500	1,153,900

Shortage on 1st January '99, compared with '98..... 573,400

DROPS FROM THE EDITOR'S PEN.

Latter-day clerks should be up-to-date clerks.

Quality in goods produces quantity in business.

Mistakes are more the want of thought than the want of brains.

Those who think twice before they speak are saved much humiliation.

Have the courage of your convictions whether you lose dollars or sleep

He who makes and keeps a good resolution, has strength as well as good intentions.

He who has not the courage to strike out for himself will never have an individuality in business.

There is one thing about la grippe. It is no respecter of persons, and that hides a multitude of sins.

Criticism is cheap, and that is possibly the reason why some people get angry when is is offered them.

When a man has not brains enough to entitle him to municipal honors, he seeks the influence of the lodge to elect him.

INDIAN TEAS DEARER.

The season for Indian teas is drawing to a close in Calcutta, and the market is showing decidedly strong features.

A cable received in Toronto this week, from Calcutta, advises an advance of 1c. per lb., with a strong demand for the lower grades.

The opinion is becoming general in India that exports to the United Kingdom will not exceed those of last season.

Autumnal flavored teas bring full figures, and a strong market is looked for in these teas from now on.

Importers in Canada are beginning to purchase Indian teas more freely, although those in some cities are operating more extensively than those in others.

CENTRAL AMERICAN COFFEES.

Advices indicate a strong market for Central American coffees. The condition of the crops in all the countries of production in that part of the world, and especially in Costa Rica, is bad, and a small yield is, in consequence, looked for. A higher range of values is also anticipated.

ALL GROCERS SAY: The sale of Japan tea is growing beautifully less.

"SALADA"

CEYLON TEA

has already killed the sale of China teas, and is turning thousands away from the use of the injurious teas of Japan. **DON'T WAIT** until others have weaned away your tea trade, **BE ON THE ALERT** and keep "SALADA" Ceylon Tea in the most prominent place in your store.

MONTREAL OFFICE: cor. St. Paul and St. Sulpice Sts.

TORONTO OFFICE: 32 Yonge St.

Ivory Bar

IS PUT UP IN

1 lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

Evaporated Vegetables

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.
Limited
KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Tees & Perse, Winnipeg, for Manitoba and N.W.T.

F. E. JODERY & CO.

PRODUCE AND PROVISIONS.
Commission Merchants

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BUTTER, CHEESE, EGGS,
GAME, POULTRY,
and all kinds of
COUNTRY PRODUCE

8 and 10
Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

LYTLE'S Mince Meat

LYTLE'S Jams

LYTLE'S Vinegars

LYTLE'S Pickles

are known throughout the grocery trade as the "Best in Canada."

If our traveller doesn't call upon you, write for quotations.

T. A. LYTLE & CO.
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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

TORONTO, Jan. 12, 1899.

GROCERIES.

NO particularly striking features have developed in the market during the past week, as far as the volume of business is concerned. Naturally, at this time of the year, business is quiet, but it is not so much so as is usual. No complaints are heard, and a great deal of satisfaction is expressed in regard to the future. Canned goods are beginning to attract more attention, although there are not many transactions reported. Prices rule firm, particularly in regard to corn, and some of the wholesalers have, this week, marked their prices up to \$1 per dozen, while from 90c. to \$1 is the range. Tomatoes are firm at last week's quotations, although not much business is being done. The coffee market is steady, and wholesalers report that the demand is beginning to open up. Sugars are quiet and easy, with granulated at 5c. per 100 lb. lower than last week. Yellow sugar, on the other hand, is 5c. per 100 lb. dearer. Syrups are scarce, and there is not much doing, on account of the short supply of the dark article. Molasses is meeting with a fair demand. While, still quiet, the tea market is beginning to take on a little more life, both jobbers' agents and wholesalers reporting a little more business doing. The market for Indian and Ceylon teas is strong. In foreign dried fruits the market is without any special feature.

CANNED GOODS.

The canned goods market remains firm at last week's quotations. The wholesalers' prices are still 85 to 90c. There is not much business, however, being done, although, for this time of the year, a fair quantity is going forward. It is the general opinion that there are very few tomatoes left in the hands of the packers, and it is estimated

that, in regard to corn, there are less than 1,000 cases in the packers' hands. Several of the wholesale houses are this week, demanding \$1 per dozen for corn, but this price is so high that no business of any importance appears to have been done. The general range for corn is from 90c. to \$1, but those who are asking the former figure are in the minority. Some of the wholesale houses are, it appears, looking for corn, but they refuse to pay \$1, which some of their confreres are asking. Some of the wholesale houses, however, supplied those whose stocks had become exhausted with corn at 90c., but they state that they would not again sell at this figure. Peas are unchanged and quiet at 75c. upward. In canned fruits there is scarcely anything being done. Canned salmon remains quiet and unchanged. There is a little more being done in lobsters, but it is, no doubt,

See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

on account of the cheapness of some of the lines which are being offered.

COFFEES.

Wholesalers report that the demand for green Rio coffee is steadily improving at prices quoted. The outside markets rule steady, although there is not a great deal of business being done.

SUGARS.

While the demand is still light, there has been an improvement during the past week, both the refiners and wholesalers reporting a little better business. Since our last issue, there have been some changes in prices. Granulated has been reduced 5c. per 100 lb., being now quoted at \$4.53 per 100 lb., Toronto, for standard, and \$4.48 for Acadia. Yellow sugars, on the other hand, are 5c. per 100 lb. dearer. Supplies of raw sugars, suitable for making yellows, are very scarce at present, and prices which have been ruling for this description of sugar have left no margin of profit for the refineries, hence the justification for the advance. There is an impression in some quarters that prices must improve. The chief reason ascribed for the decline in granulated is the offering of United States granulated on the local market. In the United States, there are buyers of centrifugal sugars at 45-16c., the

lowest price paid, although only a limited quantity was sold at that price. Sellers, however, are holding for 4½c., and there is only a small supply available at that. The European markets have been fairly steady during the past week.

SYRUPS AND MOLASSES.

There is very little business being done in syrups, on account of the scarcity of the low-grade article. Molasses, on the other hand, is in good demand. The market for New Orleans molasses remains steady, and advices state that receipts at the primary market are largely of the low-grade description.

TEAS.

Both wholesalers' and jobbers' agents report that the demand for teas this week is a little better, although the volume of business is still small. Shippers' agents report a good demand for flavory Ceylon teas at from 18 to 24c. per lb., whether these teas be on spot or for importation from London. During the week the transactions have cleaned up spot stocks, while it is difficult to secure these teas from London, on account of the scarcity there. Supplies of these teas are coming forward very slowly. There have been some sales during the week in hard twisted Japan teas at from 15½ to 17c., and these have been pretty well cleaned up, and, as a consequence, some attention is now being given to low-grade teas at from 12½c. to 13c. In other lines of teas there is no special feature to note.

SPICES.

Mail advices from London, England, report a good demand for cloves and white pepper. Both black pepper and cloves, according to these advices, had risen in price during the past couple of days, and quotations are firm. Locally, there is nothing of special interest to note.

FOREIGN DRIED FRUITS.

CURRENTS — Stocks of provincial and Filiatra currants are scarce in Greece, and advices state that the market is firm and that a good demand is expected during the next two or three months. Stocks of currants in Greece are estimated at 35,000 tons, which is small, considering the fact that there are yet nine months of consumption to be provided for. The local demand is of an average character at the moment.

VALENCIA RAISINS — The local wholesalers report that there is still a few moving, chiefly of the selected kind, at from 5½c. per lb. up.

At 5 cents---This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
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THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PRUNES—Local wholesalers report the demand beginning to improve for prunes of Californian growth in the sizes from 90's to 100's and 70's to 80's.

FIGS—There is little doing in tapnet figs at 4½c.

DATES—There are a few going out. In fact, the demand is a little better than usual at this time of the year, the late arrival of dates this season having caused people to extend their buying later into the season than they would under ordinary circumstances. We quote: Hallowees at from 6 to 6½c., and Sairs at 5½c. per lb.

SULTANA RAISINS—Advices from Smyrna state that the market is strong, and that unshipped stocks are low.

GREEN FRUITS.

The extreme cold of the past week has greatly affected the demand for oranges, bananas, Malaga grapes and apples. Valencia and Mexican oranges have declined 25c. as offerings are large. Lemons are in fair demand, with prices firm. Onions are moving nicely. Prices of all fruits but oranges are unchanged.

COUNTRY PRODUCE.

EGGS—The demand for strictly fresh laid, for boiling stock and for pickled eggs is excellent. The price of pickled is ½ to 1½c. dearer. Some dealers are quoting as high as 17c., but from 15 to 16c. is the general figure. Boiling stock is firm at 22 to 24c. Cases bring from 14½ to 16½c. f.o.b. point of shipment.

POTATOES—There is a fair movement of carload lots reported at 55 to 60c. The local demand is moderate. From 60 to 65c. is asked for small lots on the market.

PQLTRY—There is little doing, with prices unchanged throughout.

DRIED AND EVAPORATED APPLES—The situation is unchanged. Little business is reported. Dried apples are steady at 5 to 5½c. at outside points, and at 5½ to 6c. in a jobbing way for No. 1 stock. Evaporated apples are steady at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way locally.

VEGETABLES—There is no change. We quote: Spinach, 75c. to \$1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz. 75c. to \$1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

BUTTER AND CHEESE.

BUTTER—There is a good demand for dairy rolls, prints and tubs. Prices are steady. Creamery is moving well locally, but the export demand has fallen off somewhat, and an easier tone is noted. We quote at outside points: Dairy tubs, 12½c.; prints,

13 to 14c.; large rolls, 13 to 13½c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18½c.

CHEESE—The movement is not very large, but a decidedly firm feeling is noted at from 9½ to 10c. for early, and 10 to 10½c. for late makes.

PROVISIONS.

The receipts of dressed hogs continue large, yet the market is so firm in tone that an advance of 10 to 15c. has taken place. Meats are in good demand, with prices steady and unchanged.

FISH.

There is a good movement in all frozen and salted fish. Receipts are liberal. Prices are unaltered throughout. We quote as follows: Fresh salmon trout, 7½ to 8c.; fresh whitefish, 7½c.; steak trout, 8c. lb.; fresh perch, 4c. per lb.; fresh herring, 4c. per lb.; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax herring, \$2 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 7 to 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon, or \$6.25 per large pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is steady, and the prospects are that it will continue so

BE SURE AND GET

BRIGHTON Canning Co.

New Process

**THISTLE
BRAND**

TOMATOES

**GARDEN
GROWN**

How's the Stock To-day?

We want your trade in

CONFECTIONERY.

We manufacture it in every conceivable form, and have an immense assortment.

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Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

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We solicit consignments of

POULTRY

ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

The **Wm. Ryan Co. Limited**

70 and 72 Front St. East, TORONTO

with little change in prices one way or another. Red and white are now quoted at 69c. at middle freight stations. There is some activity on the street market, with prices steady. We quote as follows: Wheat, white, 71 to 71½c.; red, 71 to 71½c.; goose, 70 to 71c.; peas, 58 to 65c.; oats, 33c.; barley, 48 to 50c.; rye, 50c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—A decline of 10c. is noted for Manitoba grades and Ontario patents. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.80 to \$3.90; straight roller, \$3.25 to \$3.35, Toronto freights.

BREAKFAST FOODS—There is a good movement reported. We quote: Standard oatmeal and rolled oats, \$3.90 in bags and \$4 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL

HIDES—The demand is excellent. Prices are firm, with ¼c. advance noted for cured hides. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—No change. Sheepskins and lambskins keep firm at 80c.

WOOL—Market still weak. We quote fleece at 15c. and unwashed at 10c.

SEEDS.

In the lull between export and domestic demand there is little doing. Prices are

Direct shipment of (Choice Pea Beans.)
CURRANTS from **PATRAS**
just received. Orders solicited. Apply, **JAS. R. SHIELDS**, Board of Trade, TORONTO.

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Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

Our extensive

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gives us unequalled facilities for handling to best advantage your shipments of

Poultry, Butter Eggs, Dressed Hogs

CONSIGNMENTS SOLICITED
QUICK RETURNS.

D. GUNN, BROTHERS & CO.

Provision and Commission Merchants

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Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

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Watch this Space

SCARCE GOODS

Evaporated Peaches
Evaporated Apricots

Special Values This Week

New Dates

New Commadre Figs

Evaporated Apples

White and Lima Beans

CLEMES BROS., 51 Front St. East, Toronto

down 25 to 50c. below last quotations. The range in alsike values is large, from \$2.25 to \$4 being quoted, the latter figure only being paid for strictly choice lots. Red clover, also, shows a big range in value, from \$2.75 to \$5.75 being paid, the top price only for extra choice, large grain, rich purple seed.

SALT

A good steady movement is reported. Prices are unchanged, though a correction is made in the cost of sacks f.o.b. at wells, which are now quoted at 50c. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 50c.

MARKET NOTES.

Cured hides have advanced ½c.
Pickled eggs are ½ to 1 ½c. dearer.
Dressed hogs have advanced 10 to 15c.
Potatoes, in carload lots, are 5c. dearer.
Valencia and Mexican oranges are 25c. cheaper.
Alsike and red clover seed have declined 25 to 50c.
Granulated sugar is 5c. cheaper, and yellow sugar 5c. dearer.

QUEBEC MARKETS.

MONTREAL, Jan. 12, 1899.

GROCERIES.

THERE has been little improvement in the volume of business in the wholesale grocery trade since our last review, consequently, we have to report the market quiet, with few changes in values to note. The activity anticipated last week in some of the leading lines has not materialized yet, but the general impression is that it has to come in the near future. The only noticeable feature in the trade has been the further weakness in granulated sugar, which is due chiefly to the keen competition on the part of American refiners, and the very unsettled state of that market at present. On the other hand, the local market for all grades of yellow has been stronger, and refiners marked up prices for the same at the end of last week. All other lines are quiet and without change.

SUGAR.

The feature of this market during the week has been a decline of 5c. per 100 lb. in the price of granulated and an advance of 5c. per 100 lb. in yellows. The decline in granulated, as we have already stated, is due to the keen competition on the part of American manufacturers, and some lots have come in on western Ontario account, but refiners here state that local buyers do not want to handle this grade of sugar, as

long as prices are kept on a par. The situation at present is somewhat unsettled, consequently, buyers are afraid to operate freely, and this fact alone is tending to check business considerably. Granulated is quoted at \$4.35, and yellows at \$3.75 to \$4.25 per 100 lb., as to quality, at the factory. The foreign market for the raw article is reported quiet, with little demand. Beet is firmer and improving slowly: January, 9s. 5¼d., and February, 9s. 6d.

SYRUPS.

The demand for syrups is still limited, but the tone of the market is firm at 1 ¼ to 2 ¼c. per lb. in wood.

MOLASSES.

It was anticipated among the trade that the wholesale grocers, by this time, would have advanced prices for Barbadoes molasses, but, up to the present, they have not taken any such action, as car lots are still quoted at 30c.; single puncheons at 31c., and barrels at 32c. In round lots, little business is doing, owing to the fact that the stock is held in few hands, and, as it is comparatively light, holders are not anxious sellers at present figures.

DRIED FRUIT.

There has been no improvement in the dried fruit market. The demand is slow, owing to the fact that buyers have ample supplies on hand yet, consequently, little business of importance is doing, and prices show no change. We quote: Layers, 5 ¼ to 5 ½c.; fine off-stalk, 4c., and off-stalk, 3 ½c.

NUTS.

The demand for all lines of nuts is limited, which is usually the case after the holidays, and the market is quiet, with no new feature to note.

CANNED GOODS.

An easier feeling prevails in this market for tomatoes, but in the absence of any large transactions it is somewhat difficult to quote prices. Corn and peas are firm, but business quiet.

SPICES.

The tone of this market is firm, but the volume of business has been small owing to the fact that buyers stocked up previous to the holidays.

COFFEE.

There has been some demand for Maracaibo, and sales of some fair-sized lots have taken place within range of quotations. We quote: Maracaibo, 9 ½ to 13 ½c.; Santos, 7 to 10c., and Rio, 7 to 10c.

TEA.

The duty question has created a somewhat unsettled feeling in the tea market, but buyers in a great many instances take little stock in it, and therefore are not

anxious to load up. The demand is still slow, but some business has been done in Japans at 15 to 16 ¼c., and in dust at 6 ¼c. There is a fair inquiry for blacks, and low-grade Pingsuey gunpowders are in demand.

GREEN FRUIT.

The demand for all lines of green fruit has continued slow, and until buyers dispose of present supplies little activity is anticipated. On the whole, the market is very quiet with few changes to note. A weaker feeling was developed in Valencia oranges, owing to lower values, and prices here show a further decline of 50c. per box, but other grades are unchanged. We quote: Valencias, \$3.25 to \$5.50; Jamaicas, \$2.50 to \$3; Californian Jaffas, \$3 to \$3.25; navels, \$3.50 to \$4; and Floridas, \$4.75 to \$5 per box. There is a fair movement in lemons at prices ranging from \$2.25 to \$3 per box. Cranberries are slow at \$7 to \$9 per bbl. Almeria grapes range from \$4.50 to \$7 per keg. Bananas are scarce and dear at \$2.25 to \$2.75 per bunch.

APPLES.

The demand for apples has been better, but prices show no change, sales being made at from \$2.75 to \$4.50 per bbl., as to quality.

FISH.

All lines of fish are in fair supply, but the demand is chiefly of a small jobbing character. Stocks of fresh fish are large. In consequence the market has ruled weaker, and prices generally are lower. We quote: Haddock and cod at 3 ½c.; salmon, 10c., whitefish and dore, 6 ¼ to 6 ½c.; pike, 3 ¼ to 4c.; tommy cods, \$1.10 to \$1.50 per bbl.; fresh herring, \$1.65 to \$1.75 per 100, and smelts, 4 to 6c. per lb.

In salt fish trade has been quiet. Green cod and No. 1 hake have ruled weaker, and prices are 25 to 50c. per barrel lower. We give quotations this week as follows: No. 1 herrings, \$4.25 to \$4.50 in barrels, and in half-barrels, \$2.10 to \$2.25; No. 1 green cod, \$5.75; do. large, \$6; No. 1 hake, \$4; B.C. salmon, \$12.50 to \$13. in full barrels, and \$7 in half-barrels, and No. 3 mackerel, \$18 per barrel.

Smoked fish are in small supply. We quote: Haddies firm at 6 ½ to 7c.; bay bloomers at 85c. per box, and smoked herring 9 ½ to 10c. per box. Dried codfish, \$3.65 to \$3.75 per 100 lb.; boneless, 5 to 5 ½c., and dressed boneless cod, \$4.25 per 100.

COUNTRY PRODUCE.

EGGS—Owing to the continued good demand from American buyers for eggs, and the light stock on spot, a stronger feeling has developed in the market, and prices have advanced ½ to 1c. per dozen all round, and the prospects are they will go still higher. On the whole, an active trade

is doing, there being a good demand from local buyers. We quote as follows: No. 1 candled, 17c.; No. 2 do., 14c.; Montreal lmed, 16c.; western lmed, 14 to 15c.; western cold storage, 13 to 14c., and culls, 10 to 11c. per doz.

POULTRY—The feature of the poultry market was the improved demand for turkeys, and, as supplies were small of good stock, prices advanced $\frac{1}{2}$ c. per lb. Other lines were fairly inquired for, and prices show little change. We quote: Turkeys, good to choice, $9\frac{1}{2}$ to 10c.; scalded, $8\frac{1}{2}$ to 9c.; chickens, good to choice, 6 to 8c.; fowls, 4 to 5c.; ducks, 7 to 8c., and geese, 5 to $6\frac{1}{2}$ c. per lb.

GAME—Receipts of partridge were fair, for which the demand was good, and prices were unchanged at 55 to 65c. for firsts, and 40 to 45c. for seconds per brace.

BEANS—In beans, the trade was quiet and the market featureless. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—There was nothing doing in honey, and values are unchanged. We quote: White clover comb, in 1-lb. sections, 7 to $7\frac{1}{2}$ c.; dark, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; white extracted, 6 to $6\frac{1}{2}$ c., and dark, 4 to 5c.

POTATOES—The demand for potatoes was fair, and sales of car lots were made at 54c. per bag.

DRESSED HOGS AND PROVISIONS.

The feature of the local provision market has been an easier feeling in Canadian short and long cut mess pork, and packers, in some cases decided to reduce prices 50c. per barrel. In other lines there is no change to note. Trade is still quiet and chiefly of a jobbing character. We quote: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, $7\frac{1}{4}$ to $7\frac{1}{2}$ c. per lb., and compound refined at 5 to $5\frac{1}{2}$ c. per lb. Hams, 10 to 12c. and bacon, $10\frac{1}{2}$ to 11c. per lb.

There continues to be a good demand for dressed hogs in a jobbing way, and prices rule steady at \$5.65 for light weights, and at \$5.40 for heavy per 100 lb.

FLOUR, GRAIN, ETC.

GRAIN—Business in grain on spot has been quiet, but, notwithstanding this fact, the market is not altogether featureless, as private cables received from London reported stocks of oats heavy, with the market weak and depressed and resellers offer-

ing No. 2 white at 16s., which figure shows a decline of 6d. to 1s. on previous sales. Owing to the above shippers here held off; in consequence, an easier feeling prevailed and spot prices were fully $\frac{1}{2}$ c. lower at $32\frac{1}{2}$ c. ex store, with few buyers even at this figure. Peas were firm and quoted at $71\frac{1}{2}$ to 72c. ex store. For Manitoba No. 1 hard wheat 68c. was bid January, and $71\frac{1}{2}$ to 72c. May delivery afloat Fort William. Ontario No. 2 red winter wheat sold at $69\frac{1}{2}$ to 70c. west.

FLOUR—There was little change in the situation of the flour market. The demand was slow and only for small lots to fill actual wants. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.55 to \$3.70; in bags, \$1.70 to \$1.80; Manitoba patents, \$4.25; strong bakers', \$3.75 to \$4.

FEED—In feed, business continues fairly active, and prices rule firm. Ontario white wheat bran, in bulk, sold at \$14.50 to \$15, and shorts at \$15 to \$16 per ton. We quote: Manitoba bran, \$15; shorts, \$17, and mouille, \$19 per ton, including bags.

MEAL—In regard to oatmeal, there seems to be a considerable difference as to values of the same. One dealer declared that he had sold rolled oats at \$3.75 to \$3.85 per bbl., and at \$1.75 to \$1.85 per bag, while another stated that he found it difficult to make sales at \$3.60 per bbl. and at \$1.75 per bag.

HAY—In baled hay trade was quiet, and the market was without any new feature. We quote as follows: No. 1, \$6 to \$6.50; No. 2 extra, \$4.50 to \$5; No. 2, clover mixture, \$4 to \$4.50; clover, \$3.50 to \$4.

BUTTER AND CHEESE.

BUTTER—The butter market was quiet, business for export account being somewhat limited. Finest creamery in boxes sold at 20c., and in tubs at $19\frac{1}{2}$ c. The receipts were 563 packages.

CHEESE—There was no new feature in the cheese market. The demand is still slow, in consequence, business is quiet, with holders of finest western colored asking $10\frac{1}{4}$ c. and eastern good, 10 to $10\frac{1}{2}$ c.

F. B. Greene, manager of The Maritime Pure Food Co., which does an extensive business at Woodstock, N.B., in canned fruits, vegetables and packing pork, is considering the establishment of a canning factory in Sussex, N.B.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 10, 1899.

MERCHANTS are busy either taking stock and finding out the results of the past year's business or preparing to do so. A fairly satisfactory year is reported. There has been little chance to make money in staples, though molasses business has been more generally satisfactory than for years, and shows very good results. Canned goods have, of course, shown a large margin, but the quantity handled is not enough to tell very largely in the net results. While staples may not have shown large profits, they have not shown large losses. There has been some loss from bad debts. To a few this has been considerable. Since the first of the year payments have been quite good. In markets during the week flour has had considerable attention. Millers show quite a range in price. Oatmeal, particularly, is higher. Sugar has tended lower.

OIL—The matter of chief interest is the drawing together of the representatives of the Standard Oil people and those of the Imperial Oil Co., between whom in the past the competition has been most keen. There is but a quiet business even in burning oil, and in this line there is no change in price. Paint oils, particularly turpentine, incline higher.

SALT—Arrivals have not been large during the past few weeks. The Manchester steamers, coming, as they do, from the nearest port to the point of production, are inclined to get the business rather than the Liverpool boats, as in the past. Particularly in Liverpool coarse salt, business during this month is likely to be active, as at this season, steamers needing it for ballast, quote the lowest freights, and importers, rather than store it, quote very close figures to the consumers. In other lines there are but light sales. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

FOR THE HOLIDAYS.

CALIFORNIA NAVEL ORANGES
MEXICAN ORANGES
VALENCIA ORANGES
JAMAICA ORANGES
NEW MESSINA LEMONS
All sizes, and finest quality fruit.

HUGH WALKER & SON

Wholesale Fruit and
Commission Merchants

GUELPH, ONT.

FANCY MALAGA GRAPES
NEW NUTS, ALL KINDS
NEW DATES AND FIGS
CRANBERRIES
and
SPANISH ONIONS

... PRICES ALWAYS RIGHT ...

COFFEE COFFEE COFFEE

Santos, Maracaibo, Java

SPECIAL VALUES

ALL GREEN.

S. H. EWING & SONS - MONTREAL.

CANNED GOODS—There is little doing. Vegetables are firmer in price, particularly corn and tomatoes. There are fair stocks held, though not equally divided among the dealers. Salmon are firmly held, but there is no large local sale. Lobsters, as reported last week, are rather easier, the canning season being about here, and the past year showing that prices were higher than the demand would warrant. Blueberries are scarce and higher figures are asked. In fruits, peaches have the best sale. Pineapples show a steady demand.

GREEN FRUIT—Business has been somewhat quiet, even oranges moving slower. Retailers are still supplied with Christmas stock. Many of the smaller dealers buy a case at that season who never think of buying that quantity at another time. Larger buyers do about the same, but on a larger scale. Prices are easy. Jamacias are still the best oranges offered. In lemons easier prices rule. There is a steady sale. Bananas showing light business, and to wholesale dealers no profits. Apples hold their price, and there is a fair movement. Stocks are light. Malaga grapes are out of the market; at least in a wholesale way. Cranberries are high.

DRIED FRUIT—Since the holidays, the bottom is largely out of this line. In raisins, Valencias are easy, but other lines of dried

fruit are firmer, and should be higher. A fair stock of Californians are held. Currants are in light supply, and are firm. Dates move but slowly. Prunes show a fair business, prices tending high. A car of Californians are daily expected. These are favorites, particularly the 25-lb. box. A few apricots and peaches are in the car. The former are high. Figs have but light sale. Stocks are small. In evaporated apples, there is some inquiry, but dealers are backward about paying prices asked by western holders. Dried apples light sale. Onions are showing a fair profit to holders. Prices firm. Peanuts higher, particularly extra hand-picked.

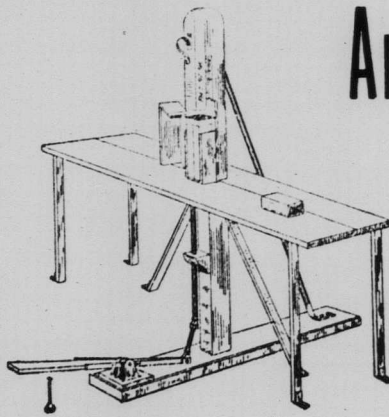
SUGAR—The price is rather lower, chiefly because of American competition. Some American granulated which has been received is of particularly fine quality. Importations have been light, as the Acadia refinery cut their prices to meet the competition. There is but a fair business doing.

MOLASSES—Stocks are getting very low. There is but little change in price, although higher figures are expected. Such lots as have been offered from American points continue to be quoted higher and to lessen in quantity. Some New Orleans has been offered, but dealers do not like to pay the price asked. Some that is here should, however, show them that it is not well to

push prices too low, as it is bound to tell in the quality. In syrup there is but little sale; prices rather higher.

PRODUCE—Cheese shows considerable strength, and better prices are obtained. Stocks are not large. Local business is light. In local markets a further advance is expected. Prices have been too low. Eggs have but fair sale. No large stocks are held. Buyers are particular about quality. For hennerly eggs high prices are asked, but for case eggs there is little change. Butter is but of fair sale; little change in price. Good butter would sell freely at quotations.

FISH—Lack of fresh fish makes business quiet. The outlook for frozen herring is poor. Fresh haddock are bringing a higher price than cod, which is unusual. This has advanced finnan haddies, for which there is a good western demand. Smelts are still a large business in the northern part of the Province. A few small lobsters have been received. In dry fish, there is but a fair business. Codfish hold firm, owing to the quiet demand. Pickled herring are light supply; prices unchanged. Large herring are difficult to get. Smoked herring keep low. Bloaters are about out of the market. We quote as follows: Large cod, \$3.60 to \$3.65; medium, \$3.55 to \$3.60; pollock, \$1.70 to \$1.80; Grand Manan



Armeda Tea Packer and Simplex Mixer

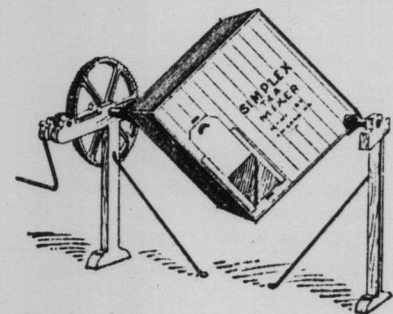
The enterprising firm of Jackson Bros., leading wholesale and retail grocers of Whitby, Ont., having got settled in their fine new premises, and being determined to maintain the foothold they have already secured, have added to their large stock an up-to-date Armeda Tea Packer.

No first-class grocer can afford to be without one of these machines.

A. H. Canning & Co.

Wholesale Agents,

57 Front Street East, TORONTO, ONT.



The Following Brands
Manufactured by
The American Tobacco Co.

OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
OLD OHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES ———
RICHMOND STRAIGHT OUT.
SWEET CAPORAL.
ATHLETE. **DERBY**

BIRD BREAD and Cottams Seed, manufac-
tured under six patents. Reliable standard
goods; nothing to approach them for popularity
and value. All wholesalers.

The _____
DAWSON Commission
Co., Limited
FRUIT, PRODUCE AND
COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

We make a specialty of handling
Domestic Fruit
Consignments personally and promptly attended to.
All Foreign Fruits in season.
FRUIT AUCTION SALES
Write us for particulars of sales. We are making special
efforts to make these sales mutually profitable. They are
held every Wednesday.
McWILLIAM & EVERIST
Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

Mince Meat
We are now placing on the
Market a very fine line of Eng-
lish Mince Meat, put up in
5 lb. 12 lb. 27 lb. and 60 lb. PAILS
Choice Fruit and the best of
Spices only are used in these
goods, and we can confidently
recommend them to our num-
erous customers.
F. W. Fearman
HAMILTON

Its bright handsome packages make a most effective display.	These facts account for the rapidly increasing popularity of TARTAN TEA Balfour & Co. Wholesale Agents, Hamilton	Its refined delicate flavor and strength makes satisfied customers.
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Always  **Go!**
On the
Clark's Meats.

The Great Hit of the fruit season is the
"MAPLE LEAF" BRAND


Ask your wholesale house for them. **SEEDED RAISINS.**



\$5 per Case, 64 Packages.

HAVE YOU TRIED
"BEE" STARCH
...FOR...
Collars and Cuffs?
Will not injure finest fabric. Requires no Cooking.
BEE STARCH CO.
Canadian Branch: Stanstead, Que.



Free 

Send for particulars regarding free
Automatic Selling Machine for the
sale of Adams' Tutti-Frutti Gum.

Address _____

Globe Automatic Selling Co.
13 Jarvis St., Toronto, Ont.

G. F. & J. GALT PACKERS OF THE **BLUERIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; bloaters, 6c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 per ½-bbl.; frozen smelt, 5 to 6c.; fresh cod, 2¼c.; haddock, 2¾c.; lobsters, 3 to 4c.

PROVISIONS—There is a light business doing. Barrelled pork shows little change. Mess is rather firmer than clear. Local packed is more freely offered. Beef holds rather higher, but there is little doing. In lard, western packers have reduced prices, so local market is lower.

FLOUR, FEED AND MEAL—Flour has had considerable attention, though dealers are not large buyers. Ontario millers show quite a range in price, but all tend higher. There is little change in Manitoba. Oatmeal is quoted higher. Local prices are about the same as millers ask, but if oats hold their advance it means still higher prices. Cornmeal holds its advance; there is large sale. Beans are quiet, and dealers are inclined to shade offers. Feed is still high, but hay shows no improvement. Holders through the country have increased the number of their cattle, and are feeding their hay rather than sell at prices offered. There is some inquiry for barley and split peas, but buyers hate to give prices asked. We quote as follows: Manitoba flour, \$4.70 to \$5, best Ontario, \$4 to \$4.15; medium, \$3.65 to \$3.75; oatmeal, \$3.85 to \$3.95; cornmeal, \$2.20; middlings, \$1.9 to \$2.0; bran, \$1.7 to \$1.8; oats, 37 to 43c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Mr. Fisher, representing J. W. Windsor, Montreal, called on THE GROCER this week.

So far, the shipments of apples from the Annapolis Valley have exceeded those for the same period last year by 150,000 barrels.

The Nova Scotia Pork-Packing Co., Middleton, has increased its capital stock to \$40,000. The factory will be capable of handling 25,000 to 30,000 hogs per year.

THE GROCER had the pleasure this week of seeing the particularly handsome gold medal, given by the Windsor Salt Co., for the best exhibition of cheese at the St. John exhibition, last fall. The Maritime agents

for the salt, Smith & Tilton, having received it from the company to forward to the winners, The Alberton Dairying Association, of Prince Edward Island.

L. G. Crosby was a passenger by the steamer Taymouth Castle for the West Indies this trip. Mr. Crosby represents here a number of the leading houses on the Islands.

With the New Year comes the report of a number of new manufactories to be started in the Province. Among them are a new biscuit factory for St. John, a canning factory for Sussex and a candy factory in Fredericton.

For the first time for many months the deposits exceeded the withdrawals at the St. John branch of the savings bank and agencies during December. At St. John alone the deposits for the week ending Dec. 31, were \$21,459.

At the annual meeting of the St. John Hardware Association this week, R. B. Emerson, of Emerson & Fisher, was elected president; Wm. Kerr, of Kerr & Robertson, vice-president, and John J. Barry, secretary. The annual banquet will be held on Jan. 19.

Few realize the extent of the fishing industry of St. John County. The following figures are given for the past year: Twelve vessels of 222 tons, employing 53 men, valued at \$4,400, and 403 boats, employing 806 men, valued at \$27,790. The total catch was valued at \$192,731.90.

TRUE TO LIFE.

We heard a pretty good story of a woman who spent nearly all of last Sunday in reading the department store ads, and on Monday went in to see what bargains she could get. She hired a girl to come in and tend her baby, and started off for the Hub. She spent all the forenoon looking 'round, and when she was quite tired out went home. She found the baby had been about choked during her absence, and that the cat had eaten up her valuable canary. But she brought home her bargain; a two-cent bunch of envelopes! This is a fair sample of what the women frequently accomplish when they start out bargain hunting.—The Germ.

J. E. Fisher, Burlington, Ont., shipped 135 cases of pears to Glasgow this season. For them he received £72 above all charges, including freight, commission, etc., a net return of \$2.60 per case. The case used was basswood, 20 x 13 x 19 inches in size, and cost about 10c. each. A barrel of pears would fill four of them. The fruit was wrapped in tissue paper, and was shipped in ventilated compartments, not cold storage.

MANITOBA MARKETS.

WINNIPEG, Jan. 9, 1899.

THE cold weather, mentioned in my last report, has continued and intensified, and Winnipeg has experienced some real old-time January weather, such as we used to hear stories about after boom days. This has had a tendency, along with the natural lull after the holiday trade, to make business quiet. Very few changes mark the history of the week.

CEREALS—Are all firm. Rolled oats have stiffened, and are now quoted at \$1.90 for 80's, with prospect of higher prices. It seems to be caused by a combine rather than a shortage of stock. Split peas are firm, and are quoted at from \$2.45 to \$2.50. Barley is the same, and is quoted at \$2.35. Beans are higher. Prime hand-picked are worth \$1.45.

CANNED GOODS—No change in price is noted in these goods. It would seem that corn is quite as scarce as was anticipated during the fall. From all that can be learned here it would seem that there was a decided shortage in the eastern market. Tomatoes, corn, beans and peas show a steady demand.

SUGARS—Have declined from 5 to 10c. per hundred, owing to the slight slump in raw material. Syrups remain the same.

FISH—Haddies and bloaters are scarce, and many merchants are much disappointed at non-fulfilment of orders. From the present outlook, there seems small hope of improvement. The heavy weather on the Atlantic coast seems to have played the mischief with this trade.

DRIED FRUITS—Apples still continue so high that the demand is light. The great consumers of this fruit are mining and lumber camps, and, at 8c. per lb., they are a luxury. Exaporated are almost as bad, being 10½c. per lb. Apricots continue at 16½c., so that the chief business is being done in peaches and nectarines.

RICE—Japan is slightly easier, but not enough to make a change in price.

CURED MEATS—Are moving very slowly and with no change in price. Lard is fluctuating, one day a quarter cent up and the next a quarter down.

Tea, coffee, spices and dried fruits all show a dull market without change of price.

The Dyson Gibson Co., manufacturers of "White Star" pickles, baking powder, "Health" coffee and the like, inaugurated a new feature in their business last week. The enlargement of their premises was commemorated by a dinner to the employees. The officers and employes number 45. Alderman Dyson, head of the company, started the business eight years ago with two assistants only. The dinner was a delightful affair and was followed by toasts, speeches and songs.

SHE IS SATISFIED.



ARE YOU SATISFIED

you are selling the best Soap Powder on the market ?

IF NOT, TRY

Hudson's Dry Soap

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell.

Cheaper for your customer and yields you a larger profit than other powders.

We give you good advice :

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

Obtainable from all wholesale grocers.

R. S. Hudson

34 Chaboillez Square

... MONTREAL.

No
Dissatisfaction
when
Hudson's
Soap
is used. It quickly
drives the dirt away
but won't wear out
the clothes.

Prunes

CALIFORNIAN } All grades
OREGON } and
FRENCH } sizes.
BOSNIA }

Lowest Figures.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

THE B. C. PROVISION HOUSE

VANCOUVER, NELSON,
VICTORIA, REVELSTOKE.

F. R. STEWART & CO.

Wholesale Dealers in
Butter, Eggs, Cheese, Dried and
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.
HEAD OFFICE, VANCOUVER, B.C.

Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

"MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and
delicious. Pounds and halves. Black and mixed.
In lead packets only.

GEORGE FOSTER & SONS

BRANTFORD, ONT.

COFFEE

Java (in mats)

A direct shipment per S. S. Franz
Schwalbe from Batavia, now in store.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

Cocoa Chocolate

Coffee
Spices

Baking Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers
TORONTO

NOT A GUESS—

Blue Label Tomato ..Ketchup

is always the same; in quality is superior to any but "Blue Label" Lagging appetites are improved by this palate pleaser.

Not only months with an "R" but all seasons are the times for using.



Prepared by . . .

Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



THE BEST ON EARTH

Tiger Stove Polish



5 and 10 cent boxes.

The largest box and best value of any Stove Paste manufactured or sold in Canada.

The F. F. Dalley Co.

LIMITED

HAMILTON, CAN.

CREDIT NOW AND THEN.

"THERE is a heap of difference," said a commercial agency man to a writer in The Retail Grocer's Advocate, "between the credit system now and the system of only a few years ago. When I started in business it was the fashion for the out-of-town merchant to come to the market to make his purchases. He visited the merchant he wanted to buy goods of, and, whether he knew him or not, the merchant in five minutes had made up his mind whether he wanted to sell goods to him or not, and just the amount and just the length of credit he wanted to give him. In very few cases was there any investigation of a man's record. The merchant simply sized his man up and then acted on his judgment. The system wasn't bad, either, for those days, for it was seldom that a merchant who had had experience in dealing with men made a mistake. You could tell then what a man was, after a five-minute talk.

"But to-day, good heavens! you talk to a man five minutes and you probably know less about him than you did before you saw him. I mean, of course, in the matter of business standing. The merchant who tried to do business on that plan to-day would probably be bankrupt in a month if

he was worth millions to start with. The man who comes in looking for credit to-day gets just as good a reception as he did in the old days; but after he has given his order and goes away his record is gone over with a fine-tooth comb before he gets a cent's worth of credit. I don't know whether human nature has changed so that it is impossible to tell whether a man is honest now and will keep his word or not, but certain it is that you can't size a man up to-day by talking to him, as you used to be able to size him up. More trouble is taken to-day to find out the trustworthiness of a man who wants \$100 worth of credit than was taken 20 years ago to look up the trustworthiness of a man who wanted \$20,000 worth of credit."

NUTRIMENT IN RICE.

It is not generally known that a large part of the nutriment in rice is thrown away before the grain is in shape to be offered to consumers, says N. Y. Commercial. The rice, in fact, has three parts—the husks, the inner cuticle and the grain itself, as it is ordinarily offered. The inner cuticle is cuticle in fact, as well as in name, growing fast to the grain. It has to be worn off by friction, and forms a residue, which is utilized as cattle feed. The cuticle is rich in gluten, or protein, and in China is eaten with the rest

of the grain. The possibilities of awakening the general public to a realization of the nutritive value of rice without this cuticle removed have not been considered by millers and rice men hitherto, but the man who makes the shredded whole wheat biscuit in Worcester is now considering the chances of success that a corresponding product made of rice would have, and, if the experiment proves a success, a new article of food may be added to the grocers' trade.

The inner cuticle of the grain, while it is very hard, and grows quite tightly on the grain itself, splits away without much difficulty when subjected to an end-to-end pressure, leaving the white grain perfectly clean. If the whole rice were to be offered for general use, it would have to either go through this breaking process, or would have to be partially steamed, as the outer portion cooks much more slowly than the inner, a difficulty which the ordinary cook, often unsuccessful with rice, might not be able to overcome.

W. B. Perrin, of Chicago, visited Woodstock, Ont., recently in connection with the proposal to establish a pork-packing factory in that town. He states that \$45,000 would build a packing-house sufficient to handle 2,000 hogs a week.

CURRENT MARKET QUOTATIONS

January 12, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	12 14	12 14	
" " pound prints		14 16	17 18	
" " tubs, best		13 14	16 18	
" " tubs, second grade		11 12	12 15	
Creamery, tubs	19 1/2	19 20	18 20	
" prints	21 22	20 22	20 22	
Cheese	9 9 1/2	9 10 1/2	9 10	

CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Apples, 3's	\$ 90 \$1 00	\$0 85 \$0 90	\$1 00 \$1 10	\$1 15 \$1 25
" gallons	2 40 2 75	2 00 2 20	2 25 2 50	3 00 3 25
Blackberries, 2's	1 40 1 70	1 40 1 70	1 50 1 80	
Blueberries, 2's	80 90	75 85	85 95	90 95
Beans, 2's	70 95	70 95	80 95	90 95
Corn, 2's	95 1 00	90 1 00	85 95	90 95
Cherries, red, pitted, 2's	2 00 2 35	1 85 2 25	2 30 2 40	1 75 1 90
Peas, 2's		75 80	80 90	90 90
" sifted		85 1 00	1 10 1 15	1 00 1 00
" extra sifted		1 00 1 25	1 20 1 25	1 15 1 15
Pears, Bartlett, 2's	1 50 1 75	1 50 1 75	1 70 1 80	1 15 1 15
" " 3's	2 25 2 40	2 00 2 40	2 40 2 50	2 40 2 50
Pineapple, 2's	2 10 2 40	2 40 2 50	2 15 2 25	4 50 5 00
" 3's	2 50 2 60	2 50 2 60	2 50 2 60	5 00 5 00
Peaches, 2's	1 75 1 90	1 50 1 60	1 65 1 70	1 60 1 60
" 3's	2 50 2 75	2 40 2 60	2 50 2 75	2 25 2 60
Plums, green gages, 2's	1 50 1 55	1 30 1 55	1 30 1 60	1 40 1 40
" Lombard	1 30 1 50	1 20 1 50	1 30 1 50	1 40 1 40
" Danson, blue	1 10 1 30	1 00 1 40	1 10 1 30	1 00 1 00
Pumpkins, 3's	75 85	70 80	90 1 00	1 00 1 00
" gallon	2 10 2 25	2 10 2 25	2 10 2 25	1 40 1 60
Raspberries, 2's	1 50 1 90	1 50 1 65	1 50 1 75	1 40 1 60
Strawberries, 2's	1 50 2 00	1 50 1 70	1 65 1 75	1 70 1 70
Succotash, 2's	1 10 1 15	1 15 1 15	1 15 1 15	
Tomatoes, 3's	90 95	85 90	95 1 00	1 10 1 10
Lobster, tails	2 50 2 95	2 50 2 95	2 50 2 80	
" 1-lb. flats	2 75 3 00	3 00 3 00	1 25 1 30	
" 1/2-lb. flats		1 75 1 85		
Mackerel	1 30 1 35	1 30 1 35	1 25 1 35	
Salmon, sockeye, tails	1 15 1 25	1 40 1 60	1 40 1 50	1 20 1 30
" " flats	1 30 1 45	1 50 1 60	1 30 1 35	
" " Horseshoe	1 20 1 25	1 50 1 60		1 60 1 60
" " Clover tails	1 20 1 55	1 60 1 60		
" " Leaf flats	1 45 1 45	1 60 1 15	1 25 1 25	
" Cohoes	95 1 00	1 15 1 20	95 1 00	95 1 12
Sardines, Albert, 1/4's	10 1/4 11		13 14 15	
" 1/2's	20 21	20 21	20 21	
" Sportsmen, 1/4's	11 1/2 12		12 1/2 12 1/2	
" 1/2's	19 20		21 20 21	
" key opener, 1/4's	10 11	10 1/2 11	16 18	
" 1/2's	16 18	18 1/2 23	10 11	
" other brands, 1/4's	23 35	18 1/2 23	10 11	
" P. & C., 1/4's	23 25	23 25	23 25	
" 1/2's	33 36	33 36	33 36	
" American, 1/4's	4 5	5 4	5 4	
" 1/2's	9 11	11 10	11 11	
Mustard, 1/2 size, cases				
50 tins, per 100	9 00 11 00	10 00 11 00	10 00 11 00	
Fruit in glass jars			4 25 4 50	
Haddies		1 00 1 15	1 00 1 10	
Kipperd Haddies	1 40 1 50	1 15 1 60	1 25 1 35	4 85 2 00
Herrine in Tomato Sauce	1 35 1 45	1 20 1 60	2 00 1 90	3 00 3 00

GREEN FRUITS

Oranges, Valencias, 714's	\$4 00 \$4 50	4 50		
" 420's, large	5 25 5 75	5 00 5 25	5 00 5 25	
" " ordinary	4 00 4 25	3 50 3 75	3 50 4 00	
" Mexican, per box	2 75 3 00	2 50 2 75		
" Jamaica, per bbl	5 25 5 50	5 00 5 25	6 00 7 00	
" California Navels	4 00 4 50	3 50 3 75		
" Jap. Tangarines		2 00 2 25		
" Sorrentino		2 25		
Lemons, Messina	2 50 3 50	2 75 3 25	3 00 3 50	
Bananas, new, p. box	2 00 2 25	1 40 1 70	2 00 2 25	
Apples, per bbl	3 00 4 00	2 00 3 50	2 00 3 50	
Cranberries, per bbl	8 00 8 50	7 00 8 00	7 00 8 50	
Sweet Potatoes, bbl	3 50 4 00		3 50 4 00	
Malaga Grapes, per keg	5 50 7 50	5 50 7 50	6 00 7 00	
Pears, late varieties, per bbl	4 00 8 00	2 50 4 00		
Spanish onions, per crate	75 80	1 00 1 15	2 50 3 00	
Valencia onions, 160-lb. case		2 75 3 00		

SUGAR

Granulated (St. Lawrence, Redpath)	\$4 40	\$4 53	4 1/2	4 1/2	5 1/2	5 1/2
Granulated, Acadia	4 45	4 48		4 1/2		
Paris lump, bbls. and 100-lb. bxs	5 52 1/2	5 53	6 1/4	6		
" " in 50-lb. boxes	5 65	5 65				
Extra Ground Icing, bbls	5 20	5 40				
Powdered, bbls	4 75	5 00	5 1/2	6	6 1/2	
Phenix	4 20	4 43				
Cream	4 13	4 43				
Extra bright	4 11	4 33	3 1/2	4	4 1/2	4 1/2
Bright coffee		4 23	3 1/2	3 1/2		
No. 3 yellow	3 70	4 03	3 1/2	3 1/2		
No. 2 yellow	3 80	3 93				
Demerara		3 60 3 85				

SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark		30 32		3 3 1/2
Medium		35 37	34	3 1/2 3 1/2
Bright		40		
Honey		1 00		
" 25-lb. pails	90	1 00		
" 38-lb. pails	1 20	1 40		
Molasses				
New Orleans	31	24 45	26 28	35 45
Barbadoes	32		29 31	48 50
Porto Rico	23 25	38 42	32 34	40
Antigua	22 28		25 28	
St. Croix			27 28	

CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40	\$1 50	\$1 50	\$1 65	\$1 75
" " 2-lb. cans	2 65	2 50	2 60	2 50	2 65	3 00
" " 4-lb. cans	5 10					
" " 6-lb. cans	8 60		8 00	8 75	9 25	
" " 14-lb. cans	18 55		18 00	20 00	21 00	
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80	
Lunch tongue, 1-lb. can	3 50	3 20	3 25	3 00	3 25	3 00
" " 2-lb. can	6 70	6 75	7 00	6 50	6 00	6 50
English brawn, 2-lb. can	2 30	2 60	2 30	2 75	2 80	2 75
Camp sausage, 1-lb. can			4 00	4 00		
" 2-lb. can			1 50	1 40	1 50	
Soups, assorted, 1-lb. can	2 00		2 00	2 25	2 30	
" " 2-lb. can	3 00		2 20	2 25	2 30	
Soup and Bouill., 2-lb. can	2 00		1 80	1 75	1 80	
" " 6-lb. can			4 50	4 25	4 50	
Sliced smoked beef, 1/2's	1 70	1 65	1 85	1 50	1 75	
" " 1's	2 25	2 80	2 95		3 25	

COUNTRY PRODUCE

Eggs, boiling stock	23 24	22 24	17 18	18	15
" fresh gathered			17 18	20 25	
" held	15 16 1/2	15 16	15 16	15 16	
Poultry—chickens, dressed	*5 8	25 45	25 50	50	
Geese, per lb.		5 5 1/2	50 70	70	
Ducks, per pair	*8 1/2 9	40 65	40 60	60	
Turkeys, per lb.		6 8 1/2	10 14	14	
Honey, comb, per doz	1 50 1 75	80 1 85	1 50 1 75	1 75	
" light color, 60-lb. tins	7 8	7 8	7 8	7 8	
" " 5 and 10-lb. tins	7 8	7 8	7 8	7 8	
" buckwheat	5 1/2 6 1/2	3 4	5 6	6	

FRUITS

Foreign—Currants, Provincials, bbls	4 1/2	4 1/2	4 1/2	5 7	7 1/2
" " 1/2-bbls	4 1/2	4 1/2	4 1/2	5 6	7 1/2
" " Filletras, bbls	4 1/2	4 1/2	4 1/2	5 6	7 1/2
" " 1/2-bbls	4 1/2	4 1/2	4 1/2	5 6	7 1/2
" " cases	4 1/2	4 1/2	4 1/2	5 6	7 1/2
" " 1/2-cases	4 1/2	4 1/2	4 1/2	5 6	7 1/2
" " Patras, bbls				6 7	
" " 1/2-bbls				6 7	
" " cases				6 7	
" " 1/2-cases				6 7	
Vostizzas, cases	5 1/2 6 1/2	6 7	6 7	8 7 1/2	8
Dates, boxes	5 1/2 6	5 1/2 6	5 1/2 6	6 7	6 7
Figs, 10-lb. boxes, per lb.	15 20	18 20	14 16		
" 25-lb. boxes			28		
" Tappets, per lb.			4 1/2		
" Naturals, per lb.			8 8 1/2		
" Naturals, boxes			12		
Prunes, California, 40's	11 10	11 10	12		
" " 50's	9 1/2 9 1/2	8 1/2 8 1/2	8 9		
" " 60's	8 8	8 1/2 7 1/2	7 8		
" " 70's	7 7 1/2	7 1/2 7 1/2	7 8		
" " 80's	7 7 1/2	7 1/2 7 1/2	7 8		
" " 90's	6 1/2 6 1/2	6 1/2 6 1/2	4 1/2 5	6 1/2 6 1/2	
" Bosnia, B.			7		
" " C.			6 1/2		
" " U.			5 1/2 6 1/2		
Raisins, Valencia, off stalk	4 4	4 1/2 4 1/2	5 6	1 70	1 90
" " Fine off stalk	4 1/2 4 1/2	4 1/2 4 1/2	5 5 1/2		
" " Selected	5 1/2 5 1/2	5 1/2 5 1/2	6 7		
" " Layers	5 1/2 5 1/2	6 1/2 6 1/2	5 1/2 6 1/2	8 8 1/2	8 1/2
" " Sultanas	11 13	10 15	12 10	12 10	12
" " California 3-crown	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2	7 1/2 7 1/2
" " 4-crown	8 1/2 8 1/2	8 1/2 8 1/2	8 8 1/2	8 8 1/2	8 1/2
" " Malaga, London layers	1 50	1 80 2 00	1 75		
" " Black baskets		2 20 2 30			
" " Blue baskets		3 10 3 25			
" " Con. Clusters		2 30 2 40			
" " Choice		2 50 2 60			
" " Ex. Dessert		3 25			
" " Royal Buck'm		3 60 3 70			
" " Clusters		4 25 4 50			
" " Finest Elite		6 00 6 25			
Domestic—Apples, dried	6 1/2 7	6 1/2 6	5 1/2 6	6 7	
" " evaporated	9 10	8 1/2 9	9 10	11 12	

THE FREAKS THAT A GROCER MEETS.

“A GROCER meets some queer people,” said an old retailer to me.

“I used to sell to an old maid we called ‘Short-weight Maria,’” he went on. “She weighed everything on her own scales. And if it was a hair under weight, she’d bring it back and give the clerk that sold to her a laying out.”

“We got the best of her once, though. She used to buy lots of dried beef. She almost lived upon it. One day she bought a quarter of a pound. Soon she came running back, and demanded that the beef be weighed. I weighed it, and found it was half an ounce short. Old Maria pointed out the clerk who sold it, and I called him over and showed him the short weight.

“While I was telling him, I noticed the clerk smiling, and I wondered why. When I finished, the clerk said :

“That beef is short weight because Miss Jackson ate a lot of it before I wrapped it up.”

“The old lady got very red in the face. That was the last time she ever bought anything of me, and I was glad of it, because she was a nuisance. Why, I’ve known her to come back with a pound of crackers that took the scales down just so they were on the balance. She thought the scale ought to drop all the way down, and I had to give her one more cracker to get her out of the store.

“Another nuisance I used to sell to was a preacher. He was a clever fellow, but I’ve always said he was a thief. This fellow would insist on one of the younger clerks waiting on him, and I couldn’t understand it, except on the ground that he liked the boy.

“But one day I saw why he had a boy wait on him. I saw the lad measure a quart of lima beans one day, while the preacher stood by.

“The boy piled the quart measure up, and emptied the beans into the basket. The preacher grabbed up a big handful and added ‘em to the quart in the basket.

“‘The Lord loveth a cheerful giver, my boy,’ he said in a fatherly tone.

“I didn’t interfere just then. I didn’t know but that it might be an isolated case. Well, the next time the preacher came in I went up to him myself.

“‘What can I do for you, Dominie?’ I asked.

“‘Why, thank you,’ said the preacher, politely, ‘I’ll wait till James is through, I guess. He usually waits on me nicely.’

“‘Darned nicely,’ I thought to myself.

“The boy got through with his other

customer, and I heard the preacher ask for half a peck of sweet potatoes.

“The half peck was measured out, and heaped up at that. After it was emptied in the basket, the preacher leaned over, picked up three great, big potatoes and tossed ‘em into his basket.

“The Lord loveth a cheer—’ He got just about that far when I stopped him. I was hot.

“‘But he doesn’t love a thief!’ I said, right like that. I oughtn’t to have said it, but it was thieving all the same.

“The preacher got hot, and threatened to have me arrested. He put on an indignant front, and walked out, but he never did anything. I’d have made it too warm for him. I calculate I lost lots of money through that fellow.”

“Well, there was one more freak. He grew sort of crazy over the microscope.

“This fellow got an idea that the food he ate was impure. He’d take little bits of everything he bought and look at ‘em with his microscope. He found something to kick over in almost all of ‘em. He came down one day and swore that the vinegar I’d sold him was swarming with little bugs. I got quite worried over it, until I found out that they ought to be there—were really part of the vinegar.

“And that’s the way he worried me. This was impure, or that was, or the other. I

was trying to sell good stuff, and it sort of made me hot under the collar. So I told him one day to clear out. He left me, and the next grocer he went to took him by the scuff of the neck and shot him out the door when he went there one day to tell him some cheese was bad. I believe that ended the microscope business.

“Yes,” ended the old grocer, “in cases like that, I believe in getting rid of these freaks as soon as you can. They ain’t worth the sleep they cost you.”

And, on the whole, I believe he’s right.—
The Stroller, in Grocery World.

LAGNAPPE STORES.

“New Orleans grocers and marketmen and dealers in fruits and confectionery, all know that lagnappe is required, and they lay in a goodly store of articles to be given away,” writes Julia Truitt Bishop in the January Ladies’ Home Journal. “A little handful of something goes with every purchase, and it is astonishing how rapidly the barrels of gingernuts and the buckets of candy will melt away. An expensive custom, one would say, but so firmly established that no one dares to resist. Once in a while, one finds a grocer who complains rather bitterly to his confidential friends, but he will not set the fashion of rebelling. If he did, he would lose his trade, and his customers would seek out the lagnappe stores without delay.”

Boeckhs’ Curling Brooms

are made from specially selected corn which is free of seeds, and because the Brooms have Bamboo Handles they are very light. But they are strong and durable, too. They serve an ideal purpose in taking the place of the old-fashioned, heavy, hardwood-handle Broom.

They are seasonable **now**—they almost sell **at sight**.

Boeckh Bros. & Company
Mfrs.

Toronto, Ont.

With
Bamboo
Handles

HOW HE BROKE HIS CHRISTMAS-GIFT HABIT.

I HAD a melancholy tale of woe poured into my ear last week. Perhaps it may interest some of your readers, so here it is. I can't give even the faintest idea of the name or address of the hero, because he thinks The Grocery World is a Bible, and reads every word of it. He'll read this, too, and the only way I can square myself with him is by the plea that nobody'll know who is meant.

Last Tuesday we sat in this grocer's store talking. The first thing I had said to him was the conventional "Merry Christmas!" salutation.

"Oh, darn Christmas?" he rejoined, irritably. "I don't want to hear any more about the measly thing! I am sick of it! A whole lot of worry an' feasin', an' all for nothing?"

This was so out of tune with the predominant happy holiday spirit that I looked the old fellow over with surprise.

"What in the name of goodness ails you?" I asked.

The grocer was bristling like a turkey cock.

"Oh, there ain't nothing the matter with me," he said disgustedly, "except that I'm a-doing business with a lot of pigs, that's all! People that don't appreciate what you do for 'em! I'm sick of the whole gold-darned business! I won't be in it next Christmas, I'll tell you that!"

"See here," I said, you evidently want somebody to unload on. I'm here for that purpose, if you say so, so just go ahead and let it out. You can lay your old bald head on my gentle bosom while you tell your sad story, if you want to."

"I'm afraid to say anything about it," he said, "for fear I'll get so mad I'll bite. That's the way I feel whenever I think about it. Howsomever, I'll tell you if you'd like to hear. Tain't much, maybe, but it makes me most bustin' mad, all right.

"Last year I gave Christmas presents to all my customers. I was feelin' me oats pretty well last year. I had a splendid year, an' the business had increased full 20 per cent. So I was a-feelin' pretty good, and thought I'd do meself proud. Everybody got a Christmas present, an' a good one, too. I don't mean that I give 'em gold watches or anything like that, but I gave something better than cards or calendars. Every child got a picture book, an' I had a lot of leather card cases and postage stamp boxes, and things like that.

"Well, I was a blamed fool! I forgot that I was a-settin' the pace for myself. You see, your customers are just like hogs.

The more you give 'em the more they want, an' the less thanks you'll get for it. About a month before Christmas this year I made up my mind not to give any Christmas presents. I ain't had a very good year. Oh, I've got along, but it ain't like last year, for all the times was so hard then.

"I was fool enough to think that my customers wouldn't notice anything about it. But they seemed to expect something even better than I gave 'em last, and they began to hint like sixty about a week 'fore Christmas. There's Mrs. Bixby; she deals with me steady. Keeps a boardin' house down on Rutger street. Her trade 'mounts up, and I wouldn't like to lose it. I did think I'd give her something, but I argued that if I did it would get out, an' I'd be in worse trouble than ever. So I decided to stick to me rule, an' give 'em to nobody.

"On Wednesday before Christmas, Mrs. Bixby come in the store—something she very seldom does. She had a great, big, happy grin on, an' I began to suspect something right away, because she's a kicker, and don't usually grin much while she's a-buyin' goods.

"Good morning, Mr. Jones," she said, just like that, as sweet as thunder.

"Good morning, Mrs. Bixby," I says.

"We're getting over near Christmas again, aren't we?" she said.

"Yes, ma'am," I says, "an' I guess we're a-goin' to have good Christmas weather for it, too. I don't like warm weather this time a year, do you?" I was a-gittin' on the weather so as to switch her off, you see. I knowed what the old cat was a-hintin' at.

"But it wasn't any go. She seen what I was a-tryin' to do, so she pushed the thing right along bold.

"Do you know, Mr. Jones," she says, "I've got that very delightful Christmas gift you gave me last Christmas on my bureau yet. I appreciate it among my very best presents." Them was her very words. An' all the time with that great, big grin on. It was the grin that made me hot.

"Is that so?" I says, kind of short, "it looks 's if it might snow, don't it?"

"But I might as well a tried to switch off a brick house. She was there to hint, an' I couldn't stop her.

"Do you know, Mr. Jones," she went on, just as sweet as molasses, "few of us realize how much money we spend in the course of one year for mere food. I've taken the trouble to figure up, just for my own satisfaction, what I have paid you for groceries between last Christmas and this. What do you think it is?"

"I didn't know, an' I wasn't pertickler about knowin', so I just sort of grunted:

"I find that it foots up to just about \$600," she says, with her Christmas grin a-gittin' bigger all the time. "Quite a sum of money, isn't it?"

"That made me sort of huffy. Just as if it was charity.

"I hope I've give you good value, ma'am," I says; "I'm sure I've tried to."

"Oh, you have," she says, "but there are other grocers, you know, Mr. Jones."

"See what she was after? Plain as the nose on your face. But I got stubborn, an' made up my mind I was a-goin' to stick to me rule, so I didn't give her a thing. The order boy went around there as usual this morning, an' he tells me just before you come that she wouldn't give him no order—first time she's missed for two years. It's simply because she didn't get any Christmas present; that's all.

"An there's a lot more of 'em, too," he said, dejectedly. "A whole lot of the darn pigs threw out hints right along. None of 'em got anything from me, an' I don't know whether the'll drop me or not. I oughtn't never to have started it," he said, irascibly.

"Will you get Mrs. Bixby back?" I said.

"I don't know," he answered, "she's a muley old rip, pretty set in her ideas. I hate like the mischief to lose her, for she buys good stuff an' lots of it."

"Why don't you give some New Year's presents?" I suggested.

He grabbed at the idea like a toad grabs a fly.

"I'll do it!" he said, in great excitement. "There's no use a-losin' your trade, rule or no rule!"

And that's how one grocer "broke" his Christmas-gift habit. Beware of this habit, it's hard to break.—The Stroller, in Grocery World.

STILL ANOTHER EGG PRESERVER.

It is stated, according to a contemporary, that an entirely new process has been recently discovered for arresting the deterioration of eggs by a New York man. The method employed is very simple and inexpensive, and consists in heating the inner lining of an egg by chemical vapor through the pores of the shell, making it perfectly air-tight. At the age of even ten months it is claimed that no egg tester or candler can detect eggs so treated from fresh laid, either in appearance or by using, no matter what tests may be used.

The "Salada" Tea Company have lately added three travelers to their staffs in the the United States—one in Boston, one in Pittsburg and one in Detroit. The Montreal office has also added another traveler in the Eastern Provinces.

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NEW GOODS IN STOCK OR ARRIVING.

BALFOUR & CO. have in stock Dandicolle & Gaudin's French peas, mushrooms, and Haricots verts, both in tin and glass.

H. P. Eckardt & Co. are quoting low prices on canned fruits.

Yorkshire XXXX salt is in stock with Balfour & Co., Hamilton.

W. H. Gillard & Co. are offering some fine August-September cheese.

Warren Bros. & Co. are putting on the market a lobster to retail at 10c. per tin.

The Dawson Commission Co., Limited., have received another car of Halifax herring.

Canned fruits, 2 and 3-lb., are being offered at close figures by The Davidson & Hay, Limited.

The Eby, Blain Co., Limited, have special values in green Rio coffees, purchased before the recent advance.

H. P. Eckardt & Co. are offering canned salmon to retail at 10c.

Lucas, Steele & Bristol are offering in canned fish, fruit and vegetables, the largest assortment they ever had.

T. Kinnear & Co. have in stock the "Humpty-Dumpty" folding egg crate, which carries twelve dozen of eggs.

W. H. Gillard & Co. report a very active demand for teas, of which they have a superior range of direct importations.

A large shipment of Assam Teas, Pekoes and Broken Orange Pekoes are arriving this week for The Davidson & Hay, Limited.

Gallon and 3-lb. apples are being offered by H. P. Eckardt & Co.

The Davidson & Hay, Limited, have to hand a shipment of pure boneless codfish in 1-lb. blocks.

The Eby, Blain Co., Limited, have full stocks of fish in store for the Lenten season, and are quoting low prices for fall caught salmon trout f.o.b. Midland.

The Eby, Blain Co., Limited., have a full range of Californian prunes, from 40-50's to 90's, in 25-lb. and 50-lb. boxes, and Bordeaux prunes, 100's, in 50-lb. boxes, at close figures.

Advices received by wire from Calcutta, by Lucas, Steele & Bristol, advise a heavy advance in Indian tea. The firm's present stock was bought before the advance, and they are free sellers.

Perkins, Ince & Co. are in receipt of another shipment of Java coffee, direct from Batavia. This coffee comes by sailing vessel, and occupies about six months in the journey, but it is during this time that it

develops that flavor for which Java coffees are peculiar.

"Gold Medal," in pint and quart self-sealers; "Ruby," in 5-lb. tins, and "Red Cross," in 1-lb., ½-lb. and ¼-lb. tins, are The Eby, Blain Co., Limited's, own brands of baking powders. This firm also make a specialty of supplying baking powders to the trade under private brands and labels.

SCRIBBLING BOOKS WITH TEA.

T. B. Escott & Co. are shipping with every pound of Grand Mogul tea going out during January a school children's scribbling book, with their advertisement on the cover, so that merchants can hand out a nice scribbling book to the children of their customers free of charge. As there is only a limited quantity of these books, it is necessary for merchants to send their orders at once, as those already received this month have been unprecedentedly large, and additional orders are coming in rapidly.

FREE TOOTH-PULL WITH TEA.

If there is any truth in the following extract from a communication to a London newspaper, the grocers must have plumbed the utmost depths of competition in Great Britain:

A few days ago I was purchasing some tea at a west end grocer's, when the young woman serving said that if I liked to make up my order to a pound weight, I could step into the parlor and have a tooth drawn free of expense. I wonder how long at this rate it will be before grocers have a physician in their back parlors to give away prescriptions with a pound of tea, or surgeons to perform operations under similar circumstances.

PERSONAL MENTION.

Major Chas. A. Smylie, of Young & Smylie, Brooklyn, N.Y., was in Toronto this week.

Mr. C. R. Dixon, who represents Lucas, Steele & Bristol in the Northwest and British Columbia, has been at headquarters in Hamilton during the week. His friends in the "Ambitious City" were glad to see him. The Alberta Hotel, Calgary, is his western address, and, from his account of their Christmas dinner, it is not a "half-bad" sort of a place to put up at.

Stratford, Ont., has carried the by-law guaranteeing the debentures of the Whyte Packing Co., who propose starting a pork-packing factory in that city.

Goods Well Bought, Are Half Sold.

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper
The Hardware and Metal Merchant.
The Dry Goods Review.
The Bookseller and Stationer.

Samples Free
MacLEAN PUBLISHING CO., Limited
Montreal and Toronto

TOBACCO....

**IF YOU WISH TO
MAKE MONEY**

invest in Tobaccos
manufactured by

Empire Tobacco Co.

Limited

THEY cost less and bring
**LARGER RE-
TURNS** than any
other tobacco.

THEY SELL ALL DAY
EVERY DAY.

Something Good }
Royal Oak ... } **Smoking**

Free Trade ... }
Currency. } **Chewing**

**EMPIRE
TOBACCO
CO., Limited**

Granby, Que.

See Prices Current.

TORONTO RETAIL GROCERS' ASSOCIATION.

THE annual meeting of the Toronto Retail Grocers' Association was held on Monday evening, in St. George's hall, Elm street.

Owing to the prevalence of gripe among the members of the association, there were not enough members present to constitute a quorum when 8 o'clock, the opening hour, arrived. By means of many telephone messages, a few absentees were prevailed upon to appear, and the meeting was called to order shortly after 9 o'clock. The president, W. H. Marmion, occupied the chair.

The secretary read a reply from His Worship Mayor Shaw, in reply to the request of the association for representation on the executive board of the Industrial Exhibition. The mayor merely stated that the request would be placed before the council in due order.

A communication was received from Jeremiah Burns, secretary of the Toronto Travelers' Association re the proposal that the grocers and travelers hold a joint concert in Massey Hall. The reply stated that the Travelers' Association did not consider itself financially strong enough to take such a risk.

Officers were then elected for the ensuing year. For the presidency, F. W. Johnson, vice-president during the past year, was elected by acclamation.

The election of the vice-president was interesting, for, as a general rule in the association, the vice-president succeeds to the chair. Messrs. A. G. Booth, T. Holmes, B. Panter, D. J. Kelly, and D. Bell were nominated. Messrs. Booth and Holmes withdrew and D. J. Kelly was elected.

Other officers were elected as follows: Treasurer, D. Bell; secretary, Edward Hawes; inside guard, R. Davies. Executive committee—T. Holmes, J. A. Johnson, B. Panter, and J. Nolan. Trustees—J. S. Bond, A. White, and F. S. Roberts. Auditors—J. G. Schoates and R. Van Loan.

The advisability of the association holding a concert in Massey Hall without the assistance of the Travelers' Association was brought up, and it was decided to drop the matter for the present.

On motion of A. White and J. Nolan, it was resolved that the association would make a determined effort to have early closing introduced into Toronto, and that a committee be appointed to visit the Retail Merchants' Association and endeavor to secure their cooperation in the matter.

The discussion on the motion brought out the fact that there is a strong and growing

feeling regarding early closing among the members, and, in fact, among grocers generally throughout the city.

A. White was appointed to act with the executive committee, who were empowered to do what they considered most likely to secure early closing.

P. E. PRODUCE FOR ENGLAND.

That local shippers, of Prince Edward Island, are active may be gathered from the following list of goods shipped from Charlottetown, by ss. Gaspesia, the last of December:

Carvell Bros., 200 tons of hay, 200 sheep and 10 cattle; G. D. Longwood & Co., 10,000 bush. oats, 10 bbls. pork; B. & M. Rattenbury, 150 tons of bacon and hams; J. T. Dillon, 600 packages butter, 200 boxes cheese; E. Wheatley, 700 sheep, 60 head cattle, 50 carcasses of pork in cold storage; John Wheatley, 3 tons poultry, 25 carcasses of mutton, 75 tons of hay; Barrett Henderson, 200 sheep, 20 head cattle; H. W. Longworth, 600 cases preserved meat; J. H. Mysick & Co., 350 cases preserved meats; Donald Ferguson, 150 bbls. apples; John Robertson, 100 boxes apples; Mr. Munn, 225 sheep. There were also a number of smaller shipments.

QUEENSLAND COFFEE GROWING.

The important industry of coffee growing has been, according to an exchange, for some years carried on in Queensland, where there are considerable areas of tropical coast lands suitable for the cultivation of the coffee plant. A quantity of unhusked coffee berries has recently arrived from the colony, and will shortly be offered for sale in Mincing-lane. Half a dozen leading firms of brokers have reported upon this Queensland coffee, which they state to be well cured and dried, and to compare well with the Central American article in general quality. They advise that the industry should be briskly followed up in Queensland.

GROCERS WITH NERVE.

Grocers, as a rule, have less nerve than some other classes of business men, remarks The Ohio Merchant. And nerve is one of the prime essentials to success. Many grocers are convinced that they should change their system of doing business from credit to cash, but they lack the nerve and will-power to put their conclusions into practice. Many believe in advertising, but they are short of "sand" when it comes to spending the necessary amount of money. It has been truthfully said that that which entails no risk usually brings little profit. It is those who strike out from the shoulder and cast adrift from established customs and worn-out methods who achieve success-

A GOOD TEA YEAR.

"Yes," said P. C. Larkin, of The Salada Tea Company, "our increase during the past year has been marvelous, amounting to more than our whole output in 1896. In our opinion, the sale of package tea will go on increasing until there will not be any tea sold except in registered packets, as Ceylon is destined to supply the whole tea consumption of Canada. There are hundreds of grocers in Toronto who have handled "Salada" for years, who state that they prefer handling packet tea for very many reasons. There is the handiness of it, the scarcity of complaints as to quality, and, above all, to the grocer, the smallness of stock it is necessary to carry, thereby saving interest and many other charges."

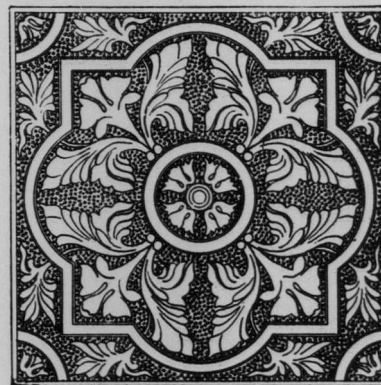
OFF TO NEW ORLEANS.

H. W. Dawson, manager of The Dawson Commission Co., Limited, Toronto, is away to New Orleans, where The American Fruit Commission Men's Association is now in session. Mr. Dawson, who is accompanied by his wife, met at Buffalo a party of fellow fruitmen and their wives. From this point, the journey was made in a special Pullman. He will be away about a fortnight.

A large food manufacturing concern in Battle Creek, Mich., is looking for a site on which to start a branch factory in Canada. Ottawa, and London, Ont., have both been visited by a representative of the company. The food the concern makes is made from all kinds of nuts, and is said to have all the nutritious qualities of beef, without any of its deleterious effects. If started, the branch will give employment to 50 men.

They Will Please You

At first—and afterwards—and all the time.



Sample Design—Plate No. 229.

Our METALLIC CEILINGS AND WALLS

Are taking the place of all other styles of interior finish, because they are more beautiful, last longer, and are fireproof and sanitary and easily applied.

Countless artistic designs—prices moderate.

We will send an estimate if you mail an outline showing the shape and measurements of your walls and ceilings.

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“Take a pinch with us,”
it's perfectly pure. Scientific
experts say it's all salt
—every crystal. Manufactured
for over 20 years
—honored with over 50
awards at leading expositions for its purity
and excellence. The name of the salt is

Rice's Pure SALT.

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Butter Salt
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Packers' Salt
Fine Salt
Coarse Salt
Tanners' Salt
Pickle Salt

*Leading Grocers
Sell It. Do You?*

Sole Manufacturers

The North American Chemical Co.
GODERICH, ONT. Limited

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ASSIGNMENT has been demanded of Joseph Moreau, grocer, Levis, Que.

Caron & Potvin, grocers, Hull, Que., have assigned.

James J. Galway, grocer, St. John's, Nfld., has been declared insolvent.

J. A. St. Laurent, general merchant, Father Point, Que., has assigned.

J. W. Tremblay, general merchant, Les Eboulements, Que., has assigned.

The sheriff is in possession of the business of C. B. Lee, grocer, Guelph.

Mrs. Simon Narovlansky, general merchant, Moosomin, Man., has assigned.

A. P. Manson, general merchant, Sintaluta, Man., is offering 80c. on the dollar.

Terrence Kennedy, fish dealer, etc., Carbonear, Nfld., has been declared insolvent.

E. J. Brown, grocer, etc., Ridgetown, Ont., has assigned to John Loughlin, London.

F. L. Henry, grocer, etc., Rainham Centre, Ont., has assigned to C. S. Scott, Toronto.

Wm. H. Hackett, general merchant, St. John's, Nfld., has applied for insolvency declaration.

Insolvency declaration has been applied for by Nicholas Dawe, fish dealer, Killigrews, Nfld.

A meeting of the creditors of A. J. Prefontaine, general merchant, Beloeil, Que., will be held on Jan. 17.

J. T. Stock, general merchant, Waterdown, Ont., has assigned to C. S. Scott, Hamilton, and a meeting of his creditors will be held on Jan. 13.

PARTNERSHIPS FORMED AND DISSOLVED.

Lalonde & Depocas, grocers, Montreal, have dissolved.

B. Goldstein & Co., cigar manufacturers, Montreal, have dissolved.

A new copartnership has been registered by Viau & Frere, wholesale biscuits, Montreal.

Meikle & Coppinger, general merchants, Morden, Man., have dissolved, Henry Meikle continuing.

Dissolution has been registered by T. Blouin & Co., wholesale grocers and soap manufacturers, Quebec.

Bates & Gillis, general merchants, Sydney, N.S., have dissolved and are asking an extension of time.

Geo. G. Bedard and Joseph Bedard have registered as proprietors of G. G. Bedard & Cie., grocers, Montreal.

W. A. Sanders and John M. de B. Kemper have registered partnership as com-

mission merchants, under the style of W. A. Sanders & Co., Montreal.

Joseph Ward and John S. Clunie, have registered as proprietors of The Canadian Dairy Supply Co., Montreal.

Geo. St. Hilaire and Edouard St. Hilaire have registered as proprietors of St. Hilaire & Cie., grocers, St. Louis de Mile End, Que.

Copartnership has been registered by Ellen McDonald only, under the style of McDonald & Co. grocers, Summerville, N.S.

Avila and Chas. Lalonde have registered partnership as grocers and liquor dealers in Montreal, under the style of Lalonde & Frere.

Eagle & Paxton, general merchants, 150-mile House, B.C., have dissolved, John Eagle retiring, T. Paxton and J. W. Eagle continuing under old style.

SALES MADE AND PENDING.

The assets of Ira A. Byce, general merchant, Kars, Ont., are to be sold.

The stock of Dickson & Co., grocers, etc., is advertised for sale by auction on the 18th inst.

E. A. Cote, general merchant, Papineauville, Que., has sold out at 46 $\frac{3}{4}$ c. on the dollar.

C. E. Mallette & Co., produce dealers, Nelson, B.C., are reported to be offering to sell out.

Sturdy Bros., grocers, Goderich, Ont., are advertising sale by auction on the 13th inst.

The stock of W. Defoe, general merchant, Methuen, Man., has been sold at 65c. on the dollar.

H. N. Coursier, general merchant, Revelstoke, B.C., has sold his grocery stock to Steed & Morris.

The assets of T. J. Bourke, general merchant, Valleyfield, Que., are to be sold on the 14th inst.

The stock, etc., of P. Graveline, general merchant, Ange Gardien, Que., has been sold at 57c. on the dollar.

The stock of J. H. Bedard, general merchant, Franklin Centre, Que., has been sold at 46c. on the dollar.

The stock of James Ahearn & Co., general merchants, Newport Gaspe, Que., has been sold at 42c. on the dollar.

CHANGES.

R. Rose, grocer, Vancouver, has retired from business.

R. Parker, general merchant, Crystal City, Man., has been succeeded by J. A. Orange.

G. W. Willis & Co., hotelkeepers and general merchants, Vancouver and Bickley Bay, B.C., have retired from business.

Henry McDonald, Summerville, Ont.,

has registered consent for his wife, Ellen McDonald, to carry on business as grocer in her own name.

Clerilda Hotte, wife of Sylvain Turcotte, has registered as proprietress of Turcotte & Co., grocers, Montreal.

The style of Ephriam Erb & Co., commission flour dealers, etc., Halifax, has been changed to Erb & Rankin.

P. A. Conroy is advertising his intention of retiring from business as grocer and hardware dealer in Cornwall, Ont.

John R. Smith, Oxford, N.S., has registered consent for his wife, Mary E. Smith, to do business as grocer in Oxford.

Anne Hould, wife of Jean Baptiste Mantha, has registered as proprietress of J. B. Mantha & Co., tobacconists, etc., Montreal.

Dame Amelia Ogilvie, wife of James Morgan, has registered as proprietress of James Morgan & Co., pork-packers, St. Henri de Montreal.

FIRES.

J. J. Burton, grocer, Kingston, Ont., has been burned out.

Thos. Symington, grocer, Napanee, Ont., has been burned out.

Pierce Bros., general merchants, Warren, Ont., have been burned out.

D. Shanks, grocer and crockery dealer, Paisley, Ont., has been burned out.

Francois Benoit, grocer, Longueuil, Que., has been burned out; partially insured.

Wm. Tierney, merchant, Nelson, B.C., is opening a general store at Sirdar, B.C.

J. F. East, general merchant, Kleinburg, Ont., has suffered damage by fire and water.

John Hanna, general merchant, Wingham, Ont., has suffered loss by fire and water.

Russel Humber, tobacconist, Victoria, B.C., has been burned out; insured for \$4,000.

Miller Bros., flour and feed dealers, Regina, N.W.T., have been burned out; insured.

S. Gould & Son, general merchants, Canterbury Station, N.B., have been burned out; partially insured.

Wm. Mack, grocer, West Lorne, Ont., has suffered damage by fire and water. E. R. Mogg, grocer, and Skinner Bros., general merchants, of the same place, have been burned out.

DEATHS.

E. C. D. Laplante, St. Johns, Que., is dead.

T. R. Isley, general merchant, Lawrencetown, N.S., is dead.

W. J. Dalton, grocer and liquor dealer, St. John, N.B., is dead.

Nicholas Burke, of Burke Bros., general merchants, Winnipeg, Ont., is dead.

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THE
TRADE**

Our New Match Machines

are now in operation, and
we are prepared to supply, in any quantity, the
following brands of **SULPHUR MATCHES.**

“Telegraph”

“Telephone”

“Tiger”

See that you are fully stocked.

The E. B. EDDY CO., Limited

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**QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.**

CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

Enameline

THE MODERN
STOVE POLISH
PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

CANADIAN CANNED GOODS FOR THE ADMIRALTY.

A REPRESENTATIVE of THE CANADIAN GROCER called upon the several canners of Montreal in reference to supplying goods for the British Admiralty. Whilst all had heard of the new order, they expressed very much the same opinion, namely, that more specific information should be procured before Canadian manufacturers could take advantage of it.

Mr. Wm. Clark said: "Yes, I heard something about it, but paid little attention to it."

"Will it in anyway benefit you?"

"If you can give me more information as to what they require there I can tell you better what I can do. The British Admiralty are very particular in their requirements. They know what they want, and nothing else will do. If you can give me a copy of their contract so I can see the quality, sizes, and style of packing, then, I will see if I can pack to suit, and, if so, I will certainly have a try for it."

"I am informed an American firm having sold the American Admiralty a large quantity of pork and beans, have sent a representative to interview the British authorities on the same matter. What do you think will be the result?"

"I do not think there can be much success in this line. The British Admiralty are very particular in this matter, and, unlike the American authorities, know the values of different qualities of goods, and then they are also unlike the Americans in that they

always prepare to feed their men before they send them out on a cruise. And then, again, anyone with sufficient pull could sell the American Admiralty about anything he had. But I do not think the British Admiralty would require pork and beans, but if they do, I guess Canadian firms can supply them. The principal aim of the British authorities, as far as I know it, is to get the greatest amount of food in the least bulk."

"I see you are putting up pork and beans, how do you find them taking?"

"During the past two months we have sold over 100,000 cans, and that shows the people must like them. We are putting them up in three sizes, the smallest of which sells at 5c. per can."

"How have you found Canadian business during the past year?"

"Splendid, our goods are now in better demand than ever before, and it is fast coming to that point where Canadian meats are monopolizing the Canadian market. Besides canning meats, I am doing a large business in plate beef in barrels, and am so rushed with orders that I have to add another storey to my building."

The Lefebvre Co. were also seen, but the only article they thought they might sell would be pork and beans, but said they: "If we find that there are other articles in our line that will be required, we will be in it sure."

Mr. J. W. Windsor said he had not yet paid much attention to the matter, but thought there ought to be a good opening for several of his lines. He could supply evaporated vegetables and canned fish. He

ships now the principal portion of his canned lobsters to Great Britain, and finds it very profitable. He said that he would be pleased if he could get fuller particulars.

Speaking of business generally, he said he had had a good season, but that his pack was very short, especially in certain lines.

PORK-PACKING IN NOVA SCOTIA.

At a special meeting of the Nova Scotia Pork-Packing Co., held in Middleton, recently, it was decided to increase the capital stock to \$50,000, of which \$40,000 is to be made immediately available. Thus far \$25,000 has been subscribed. At that meeting the shareholders present increased their subscriptions \$1,570. It was stated that it would cost \$20,000 to build and equip a factory capable of handling 25,000 to 30,000 hogs per year. About \$15,000 would be required for general running expenses. Discussing the question of hog supply, several farmers declared their belief that they could raise hogs for 4c. per lb. dressed. One said he could do it for 3c. in summer, and 4 to 4½c. in winter.

MANITOBA'S FIRST GOLD BRICK.

Mr. Robert Rogers arrived from Rat Portage yesterday, and had in his possession a gold brick from a Manitoba mine, situated six miles from Ingolf. About ten tons of ore were taken out and milled at Keewatin, the result of the run being gold to the extent of \$160. This is understood to be the first bullion ever produced by a Manitoba mining property.—Free Press, Winnipeg.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

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Actuary.

J. K. MACDONALD,
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Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00; White's Phonography, per month, \$8.00; Telegraphy, per month, \$8.00; Bookkeeping and Business Practice, per course, \$35.00; Bookkeeping and Business Practice, per month, \$5.00; Penmanship, per month, \$3.00; Night School, per month, \$3.00; Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

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Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men deal with matters of importance to the retailer and are well worth his careful perusal.

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Three valuable articles full of ideas and suggestions for grocery men.

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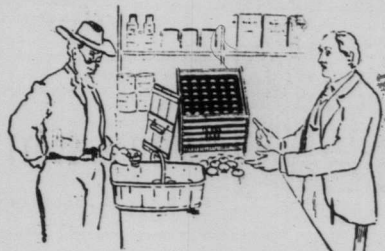
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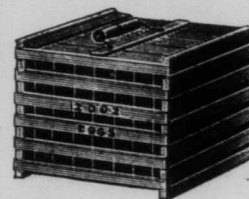
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Humpty Dumpty
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Egg Crates!



FARMER JOHN.—"Isn't it annoying, after bringing these eggs so far to find them in this condition?"

MERCHANT.—"True, it is, but you can avoid both the disappointment and loss by using the new Egg Crate; they call it the Humpty Dumpty, and it is the finest thing I have seen for carrying eggs. You never lose any, and you always know exactly how many you have."

FARMER JOHN.—"It does look like a good thing, but times have been rather bad lately and baskets are cheaper."

MERCHANT.—"That's where you are mistaken, a penny saved is a penny gained, and you are out just about the value of one crate on this damaged lot; take my advice and use them in future."

Nothing to equal them for farmers' use.
Light and Durable.
Breakages and miscounts out of the question.
Handy for carrying anything when fillers are removed.

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BORAX
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SAL SODA
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 VINEGAR,** best and most economical
 Vinegar made. One gallon Concentrated
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 Great saving in weight and freight. Write
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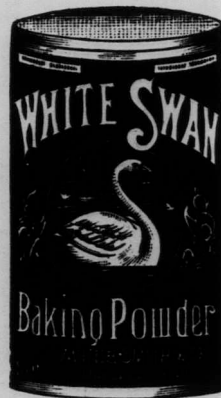
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 Good Value.
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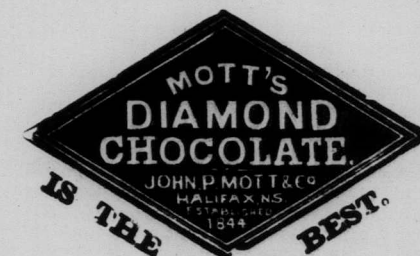
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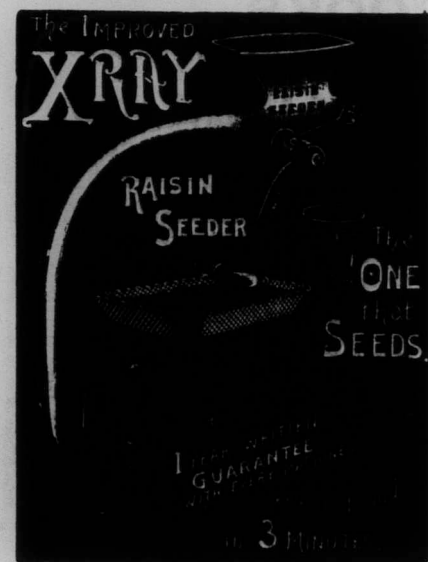
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 WHEN X RAY SEEDER IS USED
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Sound Fruit. Good Value.

Southwell's Jams

Kentish Whole Fruit

are increasing in favor.

Write for price list.

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ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

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"CADBURY'S is the typical Cocoa of English Manufacture." IT IS ABSOLUTELY PURE, THEREFORE BEST.

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"For Strength, for Purity, and for Nourishment, there is nothing superior to be found." It is not dark in liquor like those prepared with Alkali.

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(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

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Current Market Quotations for Proprietary Articles

Jan. 13, 1899.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturer request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 3 and 4 doz. in case	1 40
8 oz. cans, 3 and 4 doz. in case	1 87
12 oz. cans, 3 and 4 doz. in case	2 70
16 oz. cans, 3 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 00
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 3 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 2, in 4 "	45
Four tin, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 3 doz. in case	per doz. 1 30
1/2 lb. tins, 3 "	80
1/4 lb. tins, 4 "	60

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/4 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/4 lb. Jellies	1 25
1/2 lb. Jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
7/8 size, 5 doz. in case	40
1/2 " 4 " " "	75
1/4 " 3 " " "	1 25
1 " 2 " " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz \$ 75
1/2 " 3 " " "	2 00
3/4 " 2 " " "	6 50
1 " 1 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 2 " " "	1 20
3/4 " 1 " " "	2 00
1 " 1 " " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/2 grs. bxs.	\$4 00
" 6, " "	4 50
" 8, " "	7 25
" 10, " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 80
No. 3 " " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 10
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine	per 9 00
Electric Crown	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar's	per Gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
4 gross cases pressed top tins	12 00

Quickshine Pipe Varnish	12 00
4 gross cases pressed top tins	
Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/2 gross cases	
French Oil in 3-doz. cases	2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00

Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking—	
Reliable French	in 1/2 gross cases 9 00
Blacking, No. 5	No. 2 4 50
United Service Blacking No. 4	8 00

United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLUE.

KEEN'S OXFORD.

Per lb.	per lb. \$0 17
In 10 box lots or case	0 15
Reckitt's Square Blue, 12-lb. box	0 15
Reckitt's Square Blue, 5 box lots	0 16



Enameline.	
No. 4—3c. size	per gross \$1 85
No. 6—5c. size	5 50
No. 8—10c. size	6 60
No. 4—3 dozen in case (net cash)	
6—3 dozen in case	\$4 50
	7 50

Benson's Enamel Starch

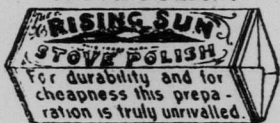
is a perfect cold water starch for Shirt Bosoms, Collars and Cuffs, and wherever a specially stiff finish or brilliant gloss is required.

Manufactured exclusively by

The Edwardsburg Starch Co., Limited

CARDINAL, ONT.

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50
 Rising Sun, 3-oz. cakes, gross bxs. 4 50
 Sun Paste, 10c. size, 1/4 gross boxes... 10 00
 Sun Paste, 5c. size, 1/4 gross boxes... 5 00



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... Per gross \$9 00
 Stovepipe Varnish, 4 oz. bottles... per doz 1 00
 Rock Chocolate, 6 oz. bottles... 1 25
 Boston Brunswick Black, 8 oz. bot's... 1 75

BLACK LEAD.

Reckitt's, per box... 1 15
 Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.

CORN BROOMS

BOECKH BROS. & COMPANY.

Bamboo Handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " E, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c. bars	\$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars and packages	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	0 75
Flirtation Gum (English or French wrappers) 115 1c. pieces	0 75
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 1c. pieces	0 90
Orange Sappota, 150 1c. pieces	0 75
Black Jack, 115 1c. pieces	0 75
Red Rose, 115 1c. pieces	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces	0 75

CHOCOLATES & COCOAS.

Cocoa—Epps	per lb. 0 35
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2

GADBURY'S.

Frank Magor & Co., Agents	per doz \$1 65
Cocoa essence; 3 oz. packages	per lb. 0 40
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42 1/2
Nibs, 11-lb. tins	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—French, 1/4's-6 and 12 lbs.	per lb. 0 30
---------------------------------------	--------------

Caracacas, 1/4's-6 and 12 lbs.	0 35
Premium, 1/4's-6 and 12 lbs.	0 30
Sante, 1/4's-6 and 12 lbs.	0 26
Diamond, 1/4's-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, London Pearl, 12 and 18 "	0 25
Rock "	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, packages	per doz 40

CHOCOLAT MENIER



FRY'S.

Chocolate—Caracacas, 1/4's, 6-lb. boxes	per lb. 0 42
Vanilla, 1/4's, 6-lb. boxes	0 42
"Gold Medal" Sweet, 1/4's, 6-lb. boxes	0 29
Pure, unsweetened, 1/4's, 6-lb. boxes	0 42
Fry's "Diamond", 1/4's, 14-lb. boxes	0 34
Fry's "Monogram", 1/4's, 14-lb. boxes	0 34
Cocoa—Concentrated, 1/4's, 1 doz. in box	per doz 2 40
" " 1/2's, 1 doz. in box	4 50
" " 1-lb. boxes	8 25
Homeopathic, 1/4's, 14-lb. boxes	per lb. 0 30
" " 1/2's, 14-lb. boxes	0 32

JOHN F. MOTT & CO.'S.

B. S. McIndoe, Agent, Toronto	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocos (1/4's)	0 32

Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracacas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/4 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 25
1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
1/4 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 30

COCOANUT

CANADIAN COCOANUT CO.

White Moss Brand—1/4 lb. Packages, 15 or 30 lb. cases	0 27
1/2 & 1/4 lb. "	0 27 1/2
1/4 " "	0 28
1/2 " "	0 29
1/4 " "	0 29
1/2 " "	0 30
Bulk—White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " "	0 20
Ribbon, " "	0 18
Special Shred, " "	0 16
Macaroon, " "	0 14
Crown Desic'd, 12, 20 25	0 16
Special, " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18 21
Cream shredded	17 20
Standard	15 18
Macaroon	15 17
Desiccated	14 16
Shavings in packages	16 18
Cream shredded, 1/4 lbs.	29
" " 1/2 lbs.	28

COFFEE.

JAMES TURNER & CO.

Mecca	per lb. 0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
O'd Dutch Bio	0 17 1/2

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS
10-14 Pope Avenue TORONTO

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea
in lead packets

and "Clubhouse"
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

Ham & Nott Mfg. Co., Limited.
Formerly Knowles, Ham & Nott Co., Limited
BRANTFORD.

Woodenware

IN
PAILS, TUBS, KEELERS,
CLOTHESPINNS, WASHBOARDS.

Also packages for "Dry" or "Liquid" materials in any size or shape.

Boeckh Bros. & Company
Sole Agents, TORONTO, ONT.

WM. CAWE & SONS, LIMITED,
Mfrs., Newmarket.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

JOHN DWIGHT & CO.

Manufacturers

MONTREAL

TORONTO

WINNIPEG

EVERYTHING IN CHEESE.

Roquefort—Gruyere—Gorgonzola—
Cream Cheese, American Pineapple Cheese, Neufchatel (Cow Brand), Fromage de Brie and Philadelphia Cream Cheese, **BAYLES' DEVILLED CHEESE and CONDIMENTS.**

Delicious German Lunch and American Swiss Cheese, at lowest prices. **Prices the Very Lowest.**

THE FOREIGN CHEESE AND IMPORTING COMPANY

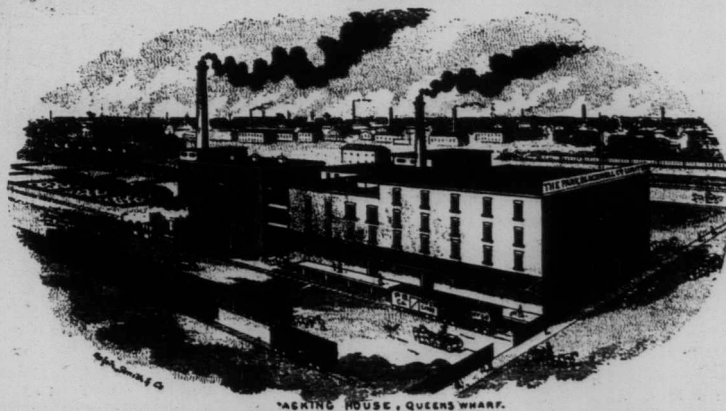
9 St. Peter Street - - MONTREAL.

"I want a pound of good tea,"

Says a may-be prospective customer. Don't take chances in offering doubtfully good, broker-bought, blended teas—but give the asker a package of the true—pure—clean—customer-making

MONSOON

INDO-CYLON TEA.



PACKING HOUSE, QUEENS WHARF.

Mild Cured Hams
Boneless B. Bacon
Roll Bacon
Pure Lard
Plate Beef
Mess Pork
Dairy Butter
Cheese, D. Apples

THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO

FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL

JAPAN GLAOE
POLISHED
IMPERIAL SEETA
IMPERIAL GLAOE

D. W. ROSS CO.
Agents

RICES

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0

CHEESE.



MacLaren's Imperial—

Large size jars	\$9 00
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00

Imperial Cheese Silver Holder—

Large size	18 00
Medium size	15 00
Small size	12 00

CLOTHES PINS.

BOECKH BROS. & CO

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—

1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
4 1/2 " " " "	2 00
8 " " " "	3 00
4 " Bottle	6 00
4 " Glass Stop'r	4 00
8 " " "	6 00



P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
3 oz. Plain bottles	5 00
4 oz. " " "	3 00
1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " " "	1 20
Per gallon	7 00
Per pound	1 60

FOOD.

ROBINSON'S BARLEY AND GROATS.

Patent Barley, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.

Huckwheat, 2 1/2 lb. pkgs. 3 doz. case	1 20
Pancake, 2 lb. pkgs. 3 doz. case	1 20
Tea Biscuit, 2 lb. pkgs. 3 doz. case	1 20
Graham Flour, 2 lb. pkgs. 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

CANADA MFG. CO.

" Star" Self-Raising Flour, 3 lb. pkgs.	1 30
" " " " 6 lb. " "	2 60
Flexman " " " 3 lb. " "	1 30
" " " " 6 lb. " "	2 60

GELATINES.

COX'S

2's	1 10
4's	1 20
8 Quart size	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	13 30
Tubs, No. 1.	11 40
" " 2.	9 50
Fibre Rutter Tubs (30 lbs)	3 80
Nests of 3.	2 85

Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	6 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams " " "	1 55 1 90
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pin-apple, cherry, calves-foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.
Chocolate 2 doz. cases, \$1.25 per doz.
Lemon, white, pink, canary and Kerneline, 2 doz. cases \$1.01 per doz.

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
"Purity" Licorice, 200 sticks	1 45
" " " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
per 1/4 gross case	2 70

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints)	2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins	\$1 40
" " " " 1/2 lb. tins	2 50
" " " " 1 lb. tins	5 00

In Jars—

Durham, 4 lb. jars, per jar	0 75
" " " " 1 lb. " "	0 25

F. D., 1/4 lb. tins..... 0 85
1/2 lb. tins..... 1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross	per gross.
Pony size, \$7 50	Beer Mug... 16 20
Small Med. 7 50	Tumbler... 11 50
Medium... 10 80	Cream Jug 21 00
Large... 12 00	Sugar Bowl 22 00
Spoon... 18 00	Caddy... 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btl., per oz.	0 75
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btl., sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

SODA—COW BRAND.



DWIGHT'S SODA

Case of 1 lbs (containing 60 pkgs.), per box, \$3.00	
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00.	
Case of lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb packages) per box, \$3.00	
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00	

SOAP.

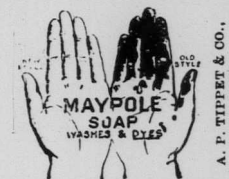


box and less than 5
... \$1 00
oxes and upward, 4 00
Freight prepaid on
5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 1/2-16 in. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



MAYPOLE SOAP
WASHERS & DIPS

A. P. TIPPET & CO., AGENTS
Maypole Soap, color, per gross, \$12.00. black, 10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07 1/2
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 3/4
No. 1 White, bbls. and kegs	0 04 3/4
Benson's Enamel, per box	3 00

Culinary Starch—

W. T. Benson & Co's Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps.	7 1/2



KINGSFORD'S OSWEGO STARCH.

SILVER 40-lb. boxes, 1-lb. pkgs.	0 08
GLOSS 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08 1/2
PURE 40-lb. boxes, 1-lb. pack.	0 07
" " " " 48-lb. " " " 16 3-lb. boxes.	0 07

For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packets..... 0 07 1/2

CORN STARCH 38-lb. to 45-lb. boxes, 6 bundles..... 0 06

STARCH IN SILVER GLOSS..... 0 07 1/2

BARRELS Pure..... 0 06 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary—Toledo Corn Starch, 40 pkgs to box, per lb. 6 1/2c.	



THE BRANTFORD STARCH CO., LTD.

Laundry Starches—	
Canada Laundry boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 3/4
Kegs, 100 lbs.	0 04 3/4
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs	0 06 1/2

1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enameled canisters, 8 in crate 48 lbs	0 07 1/2



BRANTFORD GLOSS— 1 lb. fancy boxes, cases 36 lbs..... 0 07 1/2

BRANTFORD COLD WATER RICE STARCH— 1 lb. fancy boxes, cases 28 lbs..... 0 04

Canadian Electric Starch— 40 packages in case..... 3 30

Celluloid Starch— per case..... 3 50

Culinary Starch—Chalenge Prep. Corn—

1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2



SALADA CEYLON.
Brown Label, 1's & 1/2's... wholesale 25c., retail 25c.

Wholesale Retail.

Green Label, 1s and 1/2s	0 29
Blue Label, 1s and 1/2s and 1/4s	0 30
Red Label, 1s and 1/2s	0 36
Gold Label, 1/2s	0 44

Terms, 30 days net.



RAM LAL'S lead packages.

Cases, each 60 1-lb.	0 35
" " " " 60 1/2-lb.	0 35
" " " " 30 1-lb.	0 35
" " " " 120 1/2-lb.	0 38



Ceylon Tea, in 1-lb. and 1/2-lb. lead packet black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " " " 1/2-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " " 40c	0 28
Red Label " " 50c	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " " 80c.	0 58

Terms, 3 per cent. off 30 days.

CROWN BRAND.
(Ceylon in lead packages)

Wholesale	Retail
Red Label, 1-lb. and 1/2's	0 35
Blue Label, 1-lb. and 1/2's	0 28
Green Label, 1-lb.	0 18
Green Label, 1/2's	0 19
Japan, 1's	0 19

TOBACCO'S

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
Domestic Chewing	
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6. Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snow-hoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 lbs. in case)	0 32

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THE E. B. EDDY CO.

per doz	
Washboards, Planet	1 60
" " " " XX	1 40
" " " " X	1 25
" " " " Special Globe	1 50

Matches—

5-Case	Single
Loz.	Case
Telegraph	\$3 00 \$3 20
Telephone	2 80 3 00
Empire, slide box	2 25 2 35
Safety, Capital	2 75
Flamers, slide box	2 25
" wax stems	3 20
Parlor, Eagle, slide box	1 30
" " Victoria	2 50
" " Little Comet	2 00
Tiger	2 65 2 85

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per doz	
Washboards, Leader Globe	1 40
" " " " Improved Globe	1 45
" " " " Standard Globe	1 55
" " " " Solid Back Globe	1 65
" " " " Jubilee (perforated)	2 15
" " " " Gem	1 25
" " " " Crown	1 30
" " " " F.o.b. Toronto	
Matches, Diamond Jubilee, per case (10 gross in case)	2 75

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