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The Chronicle

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R. WILSON SMITH

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OUR COMING OF AGE

The "Chronicle's" 21st Birthday.

With the opening of the new century, THE CHRON-ICLE celebrates its coming of age, and the retrospect of twenty-one years yields encouragement and comfort. We have been rewarded in some slight measure for fidelity to the interests of legitimate underwriting and sound finance, and the fearless expression of independent opinion upon all matters of general interest has never involved us in litigation with those whom we have seen fit to criticize in the language of truth. It is with pleasant memories of the past, and courage and hope for the future, that we again extend the good wishes of the season to our friends and subscribers at home and abroad. We enter upon the century with no sounding promises to make, and no new policy to outline.

To a reflective mind the changes observable in the city of Montreal during the past twenty-one years ought to be sufficient evidence that the world we live in, with all its actors and spectators, is continually passing on. There is no rest-no cessation-no delay-in this age of progress. Each year is equally warm with projects, hopes and anticipations. A retrospective view of the century now fading ought to supply every citizen of Montreal with the most animating motives to diligence and perseverance in furthering the growth and improvements of the Canadian metropolis. We recall with mingled feelings of sadness, gratitude and the pleasure of most pleasant recollections, the memories of those with whom we have associated during the last twenty-one years, who have joined the great majority. In the field of insurance, in banking and other spheres, the changes have been very great, but happily a number of old, familiar faces still remain with us, whose presence is an encouragement and a stimulus to-day as it has been for many past years.

In response to an enquiry as to
the size of he Bank of England,
we give the latest figures at hand
relative to its capital, dividend, and reserve fund.

In September las, the proprietors assembled to a call "to consider of a dividend," and they came to the conclusion that, inasmuch as the net profits for the six months ended 31st August amounted to the comfortable sum of \$3,639,295, it would be safe to declare "a half-year's dividend of interest and profits of 5 per cent." This dividend upon a capital of \$72,765,000 absorbed \$3,638,250. After this distribution had been made, the Bank of England's "rest," or undivided profits, carried forward, amounted to \$15,123,665.

"Made in Germany."

A few weeks ago we referred to the depressing census figures of the pleasant land of France, which showed the population to be about stationary, and which have been made the basis for a suggestion that bachelors

and married couples having no issue, shall be specially taxed; while fathers of four children shall be rewarded by the government. The results of the German counting of heads have now been announced, and the figures are not likely to cheer the French.

The subjects of Emperor William are fruitful, and they have multiplied and replenished the earth to such good purpose that, while five years ago Germany possessed only twenty-eight cities with over 100,000 inhabitants; now the number has increased to thirty-three. The Berlinese have increased in numbers by 207,000 in the quinquennial period, and Hamburg by 80,000. The growth of population in these thirty-three cities during the five years is from 12 to 20 per cent., and the people made in Germany are, like those of the United States, the stoutest competitors for the world's trade and commerce that the British Empire has to meet.

These figures from the territory of the Teuton are calculated to make others than their French neighbours somewhat thoughtful.

A Pretoria
Proclamation.

A proclamation has been issued by
the British authorities at Pretoria
making the silver and gold coins of
the late Transvaal Republic redeemable at their face
values.

It will not be very many years before the holders of Kruger sovereigns and similar curiosities will be able to obtain fancy prices for these souvenirs of a sorrowful past.

Surprising Statistics.

At the annual meeting of the Chamber of Mines, held at Bulawayo, on the 28th September, some surprising particulars regarding the production of gold were furnished. Notwithstanding the war, the total production of gold in Rhodesia for the year ended 30th June, exceeded that of the preceding year by \$154,440 in value. During the twelve months, 123,510 tons of ore were milled, yielding 65,053 ozs. valued at \$1,155,635. There are now forty mines yielding profitable returns, and it is thought that, in the course of two or three years, the value of the annual production of the yellow metal in romantic Rhodesia will exceed \$10,000,

New schemes and fresh methods of insurances.

New schemes and fresh methods of insurance are created by demand. Following close upon the alarming discovery that some of the beer of the period recently sold in England has been arsenically treated, comes the announcement that a prominent accident and guarantee company are ready to consider proposals from brewers regarding the granting of policies indemnifying them against liability by reason of arsenic being found in the beer sold by them. At the same time the company are willing to insure the beer drinker to the tune of \$1,000, which sum will be paid to his

representatives if they can prove that he died from

the effects of arsenic mixed with brown October ale.

A Socialist
Society and
Pire Insurance.

and the sources of livelihood. These reorganizers of things in general are becoming enthusiastic in the movement having for its object the creation of municipal insurance funds. The following resolution passed by the British Socialist Society will serve to illustrate the desire of its members to secure the large profits of insurance companies and incidentally to bear the "small" losses. These Bristol socialists say:—

"Having regard to the large and increasing amounts paid in Bristol in insuring municipal property, and the small sums received in respect of losses, we are of opinion that it is desirable a municipal insurance fund should be founded, in order to secure for the ratepayers the benefit of this class of business; and we, therefore, request the labour representatives on the council to take the necessary action to bring the same before the council."

The benefit of this class of business! We hope that the good burghers of Bristol will read some of the remarks upon Municipal Insurance which we reproduce elsewhere in this issue.

Orear's Proposal. Superintendent Orear's Proposal. Superintendent of the Missouri Insurance Department when he visited Montreal last summer, will be interested in his advocacy of a fire marshal law, the expenses of which, he suggests, should be paid out of the funds of the Insurance Department. The proposal will appear in his forthcoming annual report. Mr. Orear thus explains his position:—

"It may be argued that the maintenance of an office of this kind would be expensive and might be a tax upon the people. Let us see. When the Insurance Department was created by an Act of the Legislature in 1867, certain fees were provided by statute to be charged to the insurance companies to maintain the department. It was clearly the purpose of the law-makers that all the expenses of the department should be paid by the companies, but it was not expected to have the department become a revenue producer. Section 7,841 of the Revised Statutes provides that the State shall not be responsible in any manner for the payment of any expenses of the department, nor any charges connected therewith, and Section 7,850 of the Revised Statutes provides that in case the expenses of this department, including salaries, shall exceed the amount collected, the superintendent shall assess upon all companies doing business in the State a sum equal to such excess, such assessments to be collected in proportion to the relative amounts of the assets of the companies.

"For many years the fees collected by the department did not more than cover the expenses of maintaining the same, but the business has grown, and the number of companies and agents operating in the State so increased that the collection of fees by the department now exceeds the disbursements at least \$22,000 each year, to say nothing of the immense sum of \$275,000 in taxes collected by the department each year from the insurance companies.

'Is it not reasonable to have at least a part of this surplus expended in the improvement of conditions that will materially benefit the insured by reducing his premium rate, protect the lives and property of the citizen, prevent criminal destruction of property which produces taxes for State, counties and cities, and which will, to a large extent, lessen the hazard of underwriting."

Berlin Exhibition of

In June next Berlin will commemorate the fiftieth anniversary o Fire Appliances, the organization of the fire brigad of that city by holding an Interna

tional Exhibition of Fire-Preventing and Fire Saving Arrangements. As the United States has been invited to take part we suppose an invitation will also be extended to the Dominion of Canada even if it has not been already received. It is explained in the official programme that the main object of the exhibition is to bring about the best possible development of fire protecting and fire extin guishing apparatus, as well as to give the manufacturers of every country an opportunity to notif others of the present state of the development of this branch, and at the same time bring the representatives of the fire brigades of the different nations into closer contact with one another. Cordial in vitations are extended to municipal authorities, fire brigade associations, national unions, manufacturer mill owners and interested parties of every country to compete and to promote the object in view by the exhibition of suitable apparatus.

If Canada is to be represented the matter ough to receive the immediate attention of those most in terested.

One of the leading New York dailie Marine Lloyds. is responsible for a statement that at the next session of Parliament a plication is to be made thereto for an Act to incor porate the "St. Lawrence Lloyds" for the purpos of carrying on an ocean and inland marine insurance business, with the right to maintain and navigate ice-breaking and wreck-relieving steamers on the St. Lawrence River.

The same paper says that "the idea of forming the new company arose out of the departure from Montreal in the last days of November of four vessels belonging to the Algoma Central Railway Company, carrying Carnegie steel rails without any insurance. Mr. F. H. Clergue, the head of the big American syndicate, which has extensive interests at Sault Ste. Marie, came down to Montreal at the time and found that no insurance could be had for his ships and cargoes.'

Without knowing from whom this information is obtained we accept even the rumor as evidence of the interest taken by our neighbours in any and every scheme in connection with the navigation of our national highway to the Atlantic ocean.

THE INSURANCE INSTITUTE OF MONTREAL.

At a meeting of the above Institute, held in this city on 28th ult., there was a large gathering of insurance officials. Mr. W. M. Ramsay was in the Two interesting papers were read, one on "Uniformity of Practice," by Mr. B. Hal Brown, manager of the London and Lancashire Life, and the

other by Mr. Robt, Howe, C.E., on "Acetylene Gas." The paper of Mr. B. Hal Brown excited much interest and a discussion upon it was engaged in, in which Mr. T. B. Macaulay of the Sun Life of Canada, and Mr. E. P. Heaton of the Guardian took part. We publish the paper on "Uniformity of Practice" in this issue, as it is well deserving consideration and thorough discussion. One kind of uniformity is seen in publishing the annual statements of the insurance companies by the government, but many items of importance in those returns are not classified uniformly. Would it not be well for the Institute to arrange a form for the annual returns for submission to the Insurance Department, Ottawa, as a suggestion for such a uniform schedule as would meet their views?

When referring to the uniformity observed in the returns of the banks, and the loan and deposit companies, as an example for insurance companies, it should be remembered that, the accounts of an insurance company, especially one engaged in life business are very much more complicated and elaborate than those of any other financial institution. To reduce the returns of the life insurance companies to strict uniformity would not be an easy task, but could be accomplished. The suggestion that the insurance companies employ an official having general oversight of their affairs, opens a serious question.

Is not the Superintendent of Insurance the proper person to exclusively have this responsibility? His staff might be increased, and his powers of inquiry and inspection enlarged in such a way as to meet the ideas of the insurance managers. The Superintendent, at present, is often blamed for not doing what he has no authority to do. He can report to the Minister, and there his authority ends. The desirability or otherwise of enlarging the powers of the Superintendent of Insurance is, however, a very delicate question, which calls for mature consideration.

The meeting closed by a general expression of thanks to the authors of the two important papers read respectively by Mr. B. Hal Brown and Mr. Howe, C.E.

FRATERNAL ORDERS.—Insurance by fraternal orders is a laudable effort to save the very great expense of soliciting new business. Life insurance could be afforded very much cheaper than at present if the cost of getting business could be obviated. Singular as it may seem, a man will hunt up fire insurance, but life insurance has to hunt him up, and bunt hard, and the insured have to pay for this. Fraternal insurance saves this expense, but it does not keep up the supply of new material, and after the fraternity has been in existence for a few years, the average age of the insured rises perceptibly the proportion of death increases, and the membership is affected not only by the increasing death rate, but by the inability or indisposition of members to meet increasing assessments. If men were as anxious to protect their families as they are to protect themselves, the insured would not have to pay the expense of being induced to insure. The fraternities do not secure the results that the much-abuse 1 solicitors do.-N. Y. Comm. Bulletin.

GREAT FURNITURE COMBINATION ENTERPRISE.

The first commercial event of the new century in time and importance is the inauguration of the largest and most promising combination of Trading Enterprises that has occurred in Canada. The new organisation is entitled the "Canada Furniture Manufacturers, Limited." The capital is \$3,000,000, made up of 30,000 shares of \$100 each. The shares are of two classes, divided as follows:

The whole of the Common Stock and \$525,000 of Preference Stock are taken in part payment of the purchase consideration, \$700,000 Preference Stock is reserved unissued, and the balance of \$775,000 Cumulative Preference Stock is offered for subscription at par as announced on a later page in this issue, to which the special attention is invited of those seeking an investment in an industrial security. The "Canada Furniture Manufacturers," has acquired the business of 17 of the leading manufacturing firms in Canada, and its arrangements will enable it to control 75 per cent. of the total output of the factories in this Dominion which are engaged in the furniture industry.

The furniture manufacturing trade is peculiarly adapted to Canada, as the raw material is abundant; is obtainable at a low cost, and is eminently suitable for the class of goods chiefly in demand. The industry has already reached very large proportions, it is peculiarly a native one and is protected by the natural conditions of the Dominion from any active competition from outside factories. It has long been one of the staple industries of this country. The constant expansion of the population of Canada, creates a proportionately increased demand for furniture, which, with rare exceptions, must be supplied by home production. Besides this increase there is in Canada a very large demand for this class of manufactures as the people of Canada are becoming more and more comfortable in such domestic conditions as create a demand for furniture.

But, there can be no doubt of there being a very wide opening for Canadian made furniture in several foreign markets. In the last five years the exports of these goods have increased nearly 500 per cent. The export trade indeed, as a specialty, has hardly been seriously engaged in, as the factories have found full employment for their capital in meeting the home demand. This branch has been hampered by inadequate capital, as to conduct a manufactory of furniture for export, demands large resources such as will be brought into service by the "Canada Furniture Manufacturers," enterprise.

The business of the Furniture Manufacturer's Exporting Company will be taken over and form a most valuable nucleus for building up an extensive export trade. The Company has acquired an option to secure the business of the Anderson Furniture Co., Ltd., of-Woodstock, which is the largest furniture manufacturing establishment in Canada. The prospects, therefore, both for the home market and the development of an extensive export trade are very promising. The factories acquired are in the best localities for economical production and distribution, their facilities for securing raw material, labour and cheap freights, being excellent.

The management will be in the hands of the most skilful, experienced, progressive and pushing men in the trade, who will have a personal, direct interest in the success of the enterprise. The organization starts under the most favourable auspices. The stock is a sound investment which will supply the needs of those who are prepared to place money in a live and promising industrial security which will give a return of 7 per cent. with rights to a further appropriation from profits when they exceed what is needful to pay a dividend of 7 per cent, on the Common Shares. The "Canada Furniture Manufacturers" will, we trust, give much greater prominence to this industry in the Dominion, and, by its success in foreign markets, will advance materially the industrial reputation of Canada.

INSURANCE IN GERMANY .- A correspondent of an English financial paper writing from Berlin on the 27th ultimo, says: "A few days ago a delegation of representatives of foreign life insurance companies having branch offices in Germany was received in audience by the Chancellor of the Empire, whom they came to ask to modify the clause relating to foreign insurance companies in the projected Insurance Bill. The delegates especially petitioned the Chancellor to modify the clause making it compulsory that foreign insurance companies shall invest half of the premium reserve fund for policies contracted within the country in German Consols. They wished this clause to be enforced only for policies contracted after the promulgation of the law. It appears that Count von Bulow listened with great attention to the explanations of the delegates, without, however, giving them any binding promise for the future."

From the recently published annual statistics of the working of the 44 German life insurance companies, we learn that within the last twenty five years (1875-99) the total insurance capital has risen from 1,563,000,000 marks to 6,611,000,000 marks and the total assets from 468,000,000 marks to 2,513,000,000 marks. Of the premium and investment revenues, totalling 4,380,000,000 marks for the same period, 1,646,000,000 marks (i.e., 37.6 per cent.) were devoted to death, dowry, annuity and pension payments; for bonuses to policy-holders, 579,000,000 marks; whilst 1,577,000,000 marks (or 36 per cent.) were reserved for the increase of guaranteed capital and special

reserve funds.

UNIFORMITY OF PRACTICE.

The question of the desirability of uniform methods in the conduct of business enterprises, having like aims and purposes, has been a live and interesting one for a very long time. Those who have been its advocates have possessed strong characters. There is a great deal to be said upon both sides, for and against. It is plain to the observer that we are today living in the age of Combinations and Trusts; the unification of interests; the direction and control of competing industries, corporations and institutions by one central bureau, and having one uniform law regulating all their operations. This condition of affairs, not an unmixed good by any means, has been made possible by dominant men, through the assistance of associations; men being actuated in bringing about unity, mainly for purposes of increased influence and greater wealth.

The preparation and submission of a paper upon this subject, "Uniformity and Practice," has been suggested to me as affecting my own profession, not alone by the sign of the times above mentioned, but more directly by the constitution of the "Life Managers' Association." One of the articles of the constitution reads as follows:—

"The object of the aims of this Association shall be to advance the interests of Life Assurance Companies in Canada by promoting uniformity of practice among them in matters of general administration, by watching over all legislative measures bearing upon Life Assurance, and by affording opportunity for consultation and co-operation in all matters affecting the common interests of the companies represented in the Association."

The object of this paper will aim to be an enquiry into the partial meaning of the term "Uniformity" as it is used in the article just quoted, and its applications to the methods of life insurance companies at the present time; to glance at the condition of one or two corporations, other than those of life; and to offer suggestions, the adoption of which will advance wholesome uniformity and will inure to the benefit of all interested, both to the companies and to their clientele.

The paper will of necessity be limited, and deal in practical considerations, rather than in an attempt to embody a history of the changes introduced respecting the regulation of life business, from time to time, since it was first undertaken; and the results which these efforts, towards greater and desirable uniformity There is more than sufficient mahave produced. terial for one paper in briefly referring to the fundamental principles which underlie the transaction of sound life insurance; and its preservation; to instancing some corporations where uniformity of practice is recognized and followed, and which produces advantages of a marked character, not enjoyed by other corporations in which they are strangers to uniformity.

MEANING OF UNIFORMITY.

There can be little doubt that the founders of the "Life Managers' Association" had the betterment of the general conduct of the business in mind when they framed the constitution, and meant the term "Uniformity" to apply upon such basis as would, while leaving the various companies all the individuality necessary to distinguish them from their competitors, evolve an understanding upon certain principles and practices in respect, for example, of the uniform rates to be charged for protection; the maximum cost of the business; the investment of funds; the obtaining of legislation, and the creation of a council in which questions of interest could be discussed, and a better knowledge acquired on the part of the executive officers respecting general governing conditions, and of the views held by each other.

The subject is of such importance as to command serious consideration, and to elicit earnest discussion; in which it is hoped the members of this institute will take an opportunity of adding their quota from their own experience, for, or against the ideas herein simply presented.

The underlying idea in the formation of associations has been in effect, to bring together men following similar avocations, in order that methods might be discussed and the best prevail. Certain weaknesses eradicated and provision made for the establishment of standards by which to judge those actively engaged, or about to become so, in the business especially known to the particular association.

One of the direct results in educational matters that we have lived to see is the establishment of uniform examinations for university matriculation, and the granting of degrees. A uniform minimum amount of knowledge is requisite before the practice of law, medicine, engineering, actuarial and other equally important professions can be publicly undertaken. The different schools and colleges maintain their distinct individuality, notwithstanding that the questions for finals are set by a central board of examiners, but the very fact of the system being uniform as to qualifications raises the whole educational system of the country to a high plane. It may be that there are many who believe that they have a heaven-born genius for practising one or more of the learned professions, and who regard the standards which have been fixed by law a hardship; but unquestionably it is better and safer for people of civilized communities to have associations of the men who are labouring for the perfection of their calling; of the men who have attained experience and wisdom through which standards of uniformity have been established and by compelling conformity to these standards, not only have their own ranks been kept purged of undesirable members, but the public have been guarded from being experimented upon. Incidentally, under this heading, I may remark that the medical association would do an immeasurable service to the citizens of this and other countries if they would obtain legislative powers to investigate the qualifications of all medical men, and inspect the laboratories and the medicines produced by secret processes; such examintions should be followed by publication to the world if the compounds known as "pills," "physics" and "cure-alls" are found to be injurious to the health and longevity of the people. Deleterious drugs are sold, I believe, in enormous quantities, deceiving thousands and enriching hundreds. The vile nostrums of the charlatan could not exist if a standard of uniformity were established, and an ordinance repecting the use and abuse of drugs enforced by or through the medical association, thus ensuring the proper treatment of ailments, and lessening the number who are at present a charge upon the State in public institutions, such as hospitals, insane asylums and prisons; and last, if least, insurance companies would be able to give better results.

Insurance in all its branches, is not, as yet, regarded as a science conforming to the application of fixed laws and methods for its entire conduct; but, through the action of associations and governments, there have been long strides made in the direction of uniformity, and many of them of value. In life insurance especial mention may be made in this connection to,

- (a) The net rates of premium necessary to be charged which is one of the direct results of the labours of the actuarial societies;
- (b) The reports furnished periodically to the government;
- (c) The reports furnished to the central bureau respecting declined and impaired lives, a protection against fraud.
- (d) The privileges and advantages offered policy-holders. The principles of liberality, if not exact uniformity, the principle is being encouraged by a tacit understanding.
- (e) The life offices agreement respecting re-assurance conditions. A most important agreement.

The net premium, assuming the rate of interest, and given the mortality experience, is obtainable. In Canada, it is calculated by the Department of Insurance (a creation of the Dominion Government) in advance for all ordinary plans of life insurance, and furnished upon application at any time for special plans. These net rates are accepted by all companies doing business, and so far there is "Uniformity."

Each company has the power of fixing upon the loading for expenses, a right, in my opinion, which should be exercised as giving some scope for individuality, and opportunities for agents to present the merits of their respective companies; but some twelve of the Canadian life companies have adopted the same method in loading and have published uniform rates.

The liabilities of all companies are ascertained by the Department of Insurance, and are calculated upon a uniform basis, as would be implied by the data referred to in the net premium calculations. Valid securities for these liabilities must, in the opinion of the Department, be held by each company. One can easily see that if the loading upon the net premium has not produced sufficient margin for expenses—unless there be fortunately unexpected gains from some other source—the company in this position is fast approaching, if not already, upon the rocks of failure. The exact condition should be shown by the returns to the government so plainly that "he who runs may read," and all interested, encouraged or warned. The company returns to government should demand a higher standar l of uniformity than at present exists, and the companies themselves through their associations could very well recommend its introduction. In this connection I would suggest,

 That only new business paid for in cash should be included in the report instead of the method now employed of including all business written that has been accepted.

I am quite aware that there are two sides to this question. The majority engaged in the business, perhaps, inclining to the practice of reporting to the government all business written, for which the companies' policies have been, or are to be issued. The assumption being that a liability has been created, and, in consequence, the same should be included in the report.

The payment of the first premium is the underlying act on the part of the applicant, which enables the company to declare the policy operative. When business is included in the annual report to government immediately following acceptance, or before the first premium has been paid, the policy engagements are merely executory, and may be performed at the option of the applicants for assurance, and if left unpaid, must be reported in the following year as "Not Taken business."

The opportunity should not be given to report "fake insurance" placed on company's books at the close of the year, in order to make a showing for advertising purposes, to be charged up subsequently as "not taken." Then again, business under which the premiums have actually been paid, the commissions and offer charges have been entered up, and a fair estimate can be placed upon the expenditure incurred in procuring the business, and no opportunity is given to take credit in the assets for that portion of the expense represented by the commissions upon the unsettled premiums reported.

It will be interesting to know that in some of the States of the Union, careful attention has been given to the reports required by the Insurance Department, having in view a degree of uniformity among the companies furnishing reports. There is a convention of State insurance officials, a deliberative body, assuming the responsibility of the form furnished for reports, and respecting the procedure of which, the Hon. Frederick N. Cutting, Insurance Commissioner of one of these States, Massachusetts, in a recent letter to me says:

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"It must be obvious to anyone acquainted with life insurance accounts that in order that they be of value in comparing the results of one with another, there must be some settled and fixed standard to which the elements of the exhibits must conform. It was only after a great deal of labour and time that the form of report now in use was adopted by the convention, and any changes introduced have been after they had been submitted to and con-The convenience and sidered by the convention. "value of uniform returns need only be stated, and while it is not claimed that the present form is per-"fect, it is equally certain that whatever improve ment or changes are to be made should, if possible, "be universal."

The circular accompanying the blank for this year's returns concludes in the following words:

"Every policy which has been written within the year is expected to be accounted for, and, unless shown that it has been accepted and is returned and cancelled as 'Not Taken,' it will be consi'ered as in force, and the reserve charged therefor. On the the other hand the premiums unreported as such policies will be allowed in the assets at the net amount of the reserve charge (as heretofore). This method is exactly fair to the company and in no other way does it seem practicable to keep anything like a just record of policy liability and credit."

In one of the other States, Connecticut, the Hon. Edwin L. Scofield, Insurance Communisioner, introduces some changes in the form of report to the State Department, which are important considerations in view of the opinion I have given expression to regarding the report containing a statement of the company's business upon a cash paid-for basis, and charging deferred and declared dividends as a liability. He says in a recent circular:—

"The Department in its annual report of 1900, fothe business of 1899, took occasion to question the "propriety of companies reporting an amount of business that had not become, at the date of the "report of binding force and effect because of a failure "in the payment of first premiums; and, further, dis-"countenanced the practice which had long been in-"dulged in, of failing to report as a liability such sums "as are held for the payment of deferred dividends " and in that report, notice was given that future an-"nual statements of this Department would probably require the reporting of business on a cash paid-for basis, and that deferred apportioned dividends shoul! "be reported as a liability. The statement blanks "prepared for this year's business will provide for If you issue, or have issued, any these changes. " policies which are now in force where the contract provides that the insure! shall have any participation or interest in any special fund, or accumulation belonging to any special class of policies, kindly for-"ward a sample copy of same, stating the date of its " original issue.

"The gain and loss exhibit will be retained in the

"statement blank, and an amendment will be made thereto under head of credits, viz.:—'Balance unac"counted for,' and under head of debits the same "item will also appear. There seems to be no good "reason why these items 'unaccounted for' should be large in amount; the smaller they are the more forcibly they will testify to the propriety of the "company's management and methods. Notwithstanding in the retention of this exhibit I depart from the judgment of many of my fellow commissioners, I am thoroughly convinced that its retention is in the interest of a proper and reliable reporting of a company's business.

So much for the American attention to this part of the question.

2. The true book values of securities should be furnished in addition to the "par value" and "market value," because without the first the accounts do not convey the intelligence necessary in ascertaining the the true financial condition of the company and its interest bearing power. At present some companies show "par," "market" and "book values;" others omit the "book values," and others again omit "book" and "market" values. From the standpoint of utility, "uniformity" is needed.

3. There should be a means of placing a reliable estimate upon the value of the securities forming a company's assets. The interest income they will yield provides to some extent a good index of this, as if the interest earned is a low rate, taken conjointly with a large sum overdue, it will indicate that many loans are in a more or less unproductive condition.

At present the government schedules permit companies to include in one item "interest" both due and accrued, and it is also said that it is permitted to treat interest, which may be temporarily postponed, by agreement, as legitimate'y chargeable to the capital of the loan; and interest is then credited as though actually paid in cash.

The necessity will, therefore, be apparent to all, that each company reporting should be compelled to adopt a uniform method under which the items, "interest paid," "interest due" and "interest accrued" would mean the same thing in every case, aiding towards an ascertainment of the true financial position of any one company by those denied access to its books. There are other questions upon an inspection of the securities, the value of which are sworn to be a certain amount which might claim attention, and will, I presume, ere the business of insurance is much older, and through which a higher standard of uniformity in regard to presenting values to the public may be followed.

Much has been done to protect those effecting insurance against the possibility of loss. I can scarcely conceive of a condition more sad than would be presented by that of an aged man, who has for years cramped and pinched himself to lay aside from his earnings a set sum annually to create a provision for declining years, or for those dependent upon him. to find, when stress comes, and the date of realization arrives, the whole fabric unsound, tottering to ruin, and nothing forthcoming from those who assumed the responsibility of trustees, but the unsatisfactory admission that their standard was too low and the conduct of their business not based upon scientific principles. Much as has been done, there is much that remains to be done in order that proper regulation and control may be exercised over "wildcat" insurance concerns, that appeal to the public and secure patronage because of their cheap, but counterfeit undertakings.

Insurance companies would do well to follow the action and example set them by the Bankers' Association in obtaining the authority of par'iament to nominate an inspector themselves, one of whose duties would be to report specially following examination upon the methods and condition of any unsound company or society that competes for the insurance of the public in any branch of the business, and, having powers acting with the Insurance Department, to wind up an institution which has unsound methods, and which could only result in the greater disappointment and disaster, the longer it is allowed to continue. The same objects might be attained by increasing the powers of the Superintendent of Insurance.

High standards of uniformity and the practice of the same in all that makes to the welfare of the great and increasingly important business of insurance, can, through the process of education brought to bear by associations, be introduced and established, not of necessity compelling the passing of what might be at the moment considered arbitrary legislation; but from the intelligent presentation of the advantages of sound principles in such a convincing manner, that they should be voluntarily adopted and practised. Able, conscientious and uniting minds are ever at work to this end.

In other branches of commercial activity, the degree of uniformity governing methods of transacting business, as viewed by an outsider, have been of immense value. Take, for example, the uniform rating of fire hazards and the experience gained by those who have taken part in the discussions, and have followed the arrangements which have led up to the adoption of rules regulating so important an undertaking. And again, a striking example of the benefits of uniform action is shown in the re-ults presented by the two great railway lines in this country, the Canadian Pacific and the Grand Trunk. I need hardly quote figures, as the reports of the respective companies and the press references to the recent appointment of Mr. Charles M. Hays to the presidency of the Southern Pacific Railway, emphasizing the appreciation in the value of the stock of the Grand Trunk during the four years of his management, are public property and well known. It is true that, for the past four years the prosperity of the country has been very marked; still, had there not been great business acumen present, and a broad minded policy

pursued by the official heads of these railways, involving unity of purpose and uniformity of practice in a large degree, the results which it is our privilege to chronicle, would have been of an entirely different and less favourable character.

Those engaged in directing the growing and important business of insurance, have need of unity of purpose and uniformity in practice in the administration of the sacred trusts confided to them in greater degree than is necessary in corporations of a purely commercial character, because, the success or failure of insurance institutions is so much more far-reaching

The need of uniformity in the payment of commissions for securing life applications has been conceded by the leading insurance men both of the United States and Canada, and attempts have been made to fix upon a maximum scale adequate for the proper recompense of those engaged in the arduous labour of obtaining he business, and, at the same time, not more than the business will bear upon a conservative basis. It is admitted that the demoralizing effect of excessive commissions are everywhere apparent Some evils are tolerated for a time because the supposed temporary benefits arising to some section the community. The evil here condemned has not even this doubtful recommendation admitting it to toleration. All parties suffer-the companies in two ways: First, through the excessive cost, far beyond the expense lording; and second, because the business thus produced is unstable. The existing policyholders suffer through their being deprived of dividends which would otherwise accrue to them, if more conservative methods were followed. The agent suffers because the payment of excessive commissions has induced a practice of rebating; now so common in many sections, that few large risks are closed without a demand being made upon the solicitor for a part of his commission, often resulting in his services being very poorly compensated. Uniformity in practice will alone correct this evil; and, although much has been said on the subject, little benefit has yet resulted, owing in a large measure to the prominence given in the di-cussions to non-essentials, preventing that un'ty which is essential and which we hope may finally prevail.

Mi. James H Hyde, of the Equitable, concludes a recent paper in the following words:—"It is too much "to hope that ere very long those who conduct the "affairs of the life assurance companies may come "together in a spirit of cordial good fellowship and "esprit de corps, and unite in getting rid of all the "blemishes which in any degree tarnish the fair fame" of the greatest work of beneficence of modern 'imes."

JAMES H. HYDE, vice-president.

The thoughts of Lord Bacon upon the subject of unity, may be fittingly quoted in closing this paper, he says:—

"Men ought to take heed of two kinds of contro-"versies. The one, is when the matter of the point "controverted is too small and light, not worth the s, inactica vilege ferent

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heat and strife about it, kindled only by contradiction. The other is, when the matter of the point controverted is great, but it is driven to an overgreat subtility and abscurity, so that it becometh a thing rather ingenious than substantial. A man that is of judgment and understanding, shall some-"times hear ignorant men differ, and know well within himself that those which so differ mean one thing and yet they themselves would never agree. There be also two false peaces or unities; the one where "the peace is grounded, but upon an implicit ignorance, for all colours will agree in the dark. The other, when it is pieced upon a direct admission of contraries in fundamental points. For truth and "falsehood, in such things, are like the iron and clay "in the toes of Nebuchadnezzar's image, they may "cleave, but they will not incorporate."

New York "Journal of Commerce and Commercial Bulletin" has the following item:

December 4th, 1900.

Boston.—"The Insurance Department has issued a circular-letter to the life insurance companies in this State, calling attention to the desirability of uniformity in annual reports. These are called on for new blanks approved by the recent national convention of insurance commissioners."

DEATH OF A FAMOUS INSURANCE EXPERT.

From the many interesting sketches of the life of one who is said to have had, when in his prime, few rivals as an insurance expert, we cull the following extracts:—

Mr. Daniel Addison Heald, president of the Home Insurance Company of New York, died of heart failure on Friday last. Mr. Heald was at the company's office on Thursday, attended a Finance Committee meeting, and left at the usual time apparently in good health. He did not appear at business on the following morning, and during the day information was telephoned by his family to his fellow officers that he 'had been attacked by heart failure at an early hour. Subsequent reports of his condition showed that he was sinking gradually, until the news Mr. Heald had of the fatal outcome was received. not been very active in the management of the company of late years owing to his advanced age. He would have been eighty-three had he lived to next

Mr. Heald was an organizer and for many years president of the National Board of Fire Underwriters. He was born at Chester, Vermont, May 4, 1818, the son of Amos Heald, a sturdy and prominent Vermont farmer. His grandfather, Daniel Heald, was a leading Boston patriot and fought with the Minute Men at Concord, Bunker Hill, and in other engagements. His maternal grandfather, Capt. Edwards, was an officer under General Washington during the whole Revolutionary War. His paternal ancester, seven generations back, John Heald, was

one of the Puritan colony, settling in Massachusetts in 1635. Mr. Heald remained on his father's farm until fifteen years of age, when he went to a preparatory school at Meriden, N.H. He then entered Yale College from which institution he graduated with high honours in 1841, when twenty-three years old.

Another report of his career says:-During his sennior year at Yale he commenced the reading of law, and he was admitted to practice in Vermont in May, 1842. He combined insurance business with his law practice and for thirteen years was agent for the Aetna and other Hartford companies. His reputation as an underwriter reached New York, and in 1856 he was invited to take charge of the general agency of the Home Insurance Company, which at that time had a capital of \$500,000 and assets of \$872,823. great services in this capacity led to his election as second vice-president of the company in 1868 In 1888 he was and vice-president in 1883. president, and held that unanimously chose Mr. Heald studied law position ever since, and would have made a brilliant lawyer. He brought his law education, however, into the insurance business, and by reason of his legal knowledge surmounted many difficulties.

He was a rapid thinker, a very methodical worker, and conscientious to a degree. After the Portland fire in 1867 insurance companies entered into fierce competition and began cutting rates, carrying the ruinous policy so far that fire insurance was seriously endangered. It was Mr. Heald who called a halt by suggesting a national association, and, in company with a few others, he organized the National Board of Fire Underwriters, becoming the first chairman of the Executive Committee—the position which entailed the greatest work—which, in fact, made the body what it is. He was its president from 1881 to 1891.

DIRTY STRAPS IN STREET CARS.—A correspondent of the New York "Evening Post" calls attention of the Board of Health to the condition of the straps in Many of them the cars of the different city lines. are in a state of advanced decomposition, and actually threaten to give way under the pressure of the abused wayfarer, in his effort to keep on his feet; He adds:-"I am, fortunately, tall caough to hook my fingers about the bars from which the straps depend, and, although these are covered with a thick layer of dust, I prefer to soil my glove than to expose myself to the danger of contagion. I suggest that some bacteriologist examine the microbe world swarming on these loops of leather, and publish his investigation, as a sanitary warning.

"A war on the car-strap would be a corollary of the war on spitting in public conveyances, which you made so relentlessly, and, in so great a measure, successfully. As the cure of the evil rests entirely with the companies, it is hoped that a simple warning from the Board of Health will stop the danger. The substitution of new straps need cause no corner in lea-

ther."

THE ROYAL BANK OF CANADA.

The Merchants Bank of Halifax has changed the name under which it was incorporated in 1864, to the Royal Bank of Canada.

"What's in a name?" It is quite certain that the founders of the Merchants' Bank of Halifax, when selecting a name, never contemplated extending their business beyond the boundaries of Nova Scotia, and could not have dreamed of a day when, as now, its branches would extend from the Atlantic to the Pacific, and also into foreign countries. The substitution of the Royal Bank of Canada for the Merchants' Bank of Halifax will remove the confusion occasionally caused by the prior existence in our community of the Merchants' Bank of Canada, and, under the management of Mr. Edson L. Pease, to whose energy the rapid growth of the Merchants' Bank has been greatly owing, the Royal Bank of Canada will, we trust, prosper exceedingly.

Yet much as its shareholders and patrons in the Maritime Provinces may rejoice at the birth of the Royal Bank of Canada, there will doubtless be some residents in the old city of Halifax who will regret the disappearance of a name associated with a period of progress and prosperity when the pioneers of the present enterprise made the present venture possible. However, the Royal Bank of Canada is fortunate in having as its President a very worthy representative of the first Board of Directors of the Merchants' Bank of Halifax. Mr. T. E. Kenny was elected President on June 25th, 1870, and has occupied the position ever since, and it is largely owing to his wonderful activity and business ability that the growth of this Halifax bank has led to its transformation into the Royal Bank of Canada.

WAS THE ANNEXATION OF THE ORANGE FREE STATE JUSTIFIED?

The annexation of the Orange Free State by Great Britain has been severely condemned by a distinguished Canadian, who, at the outbreak of the war, when Great Britain took up the gauntlet thrown down by the Transvaal, expressed his sympathy with the Boers. His utterances being universally condemned in Canada, he thought it wise to keep silent until some days ago. The pro-Boer sentiment he gave voice to in the Fall of 1800 again found expression in a very severe censure of England for annexing the Orange Free State. He declared, that it was contrary to the usage of nations for the conqueror to take entire possession of a conquered State. evidence of this he quoted the case of the Franco-German war when, France being conquered, was only compelled to relinquish possession of the two provinces, Alsace and Lorraine, although her conqueror, Germany, might have annexed the whole of France.

We doubt much the possibility of all France being seized by Germany, but this question is not part of our argument.

The question raised by the censor of England is. whether the annexation of the Orange Free State was or was not in accordance with those historic precedents by which we learn what rights over a conquered State are recognized by national usage? The censor of England plainly infers that England violated such usage. Now, if the constituent parts of modern Empires and nations were to have their independence as States restored which they enjoyed before being compelled to become part of the nation through whose superior power they were incorporated with the Empire or nation of which they now form a part, the United Kingdom of Great Britain and Ireland would become, at least, three separate, independent kingdoms. As such precedents may be objected to as too old, we will give modern ones. There was once a Kingdom of Poland, as autonomous and as independent as is England. Where is that nation? It was extinguished by force, because it was a perpetual menace to the peace of central Europe. About a century ago, there was a Republic of Venice, which Napoleon destroyed. Later still there was a Kingdom in north Italy over which the Pope was supreme ruler. In the same land, later still, there was a Kingdom of Naples, and one also of The Two Where are now the great Italian Republic of Venice, and the three kingdoms of the Papal States. Naples and the Two Sicilies? Where too is the Kingdom of Hanover? Here we have a list of to less than five independent States in Europe which have been conquered and absorbed by their conquerer in modern times. We have nothing to say about the equity, morality, or justice of such States being extinguished and annexed. Such questions are not in dispute. The censor of England denies that such political actions are in accordance with the usage of nations, and that the annexation of an entire State by its conqueror is unprecedented. History tells a very different story. Coming closer home we may quote the case of the Southern Confederacy of America. That was an organized State, with a president an army and other features of an independent Republic. What became of that State? It was crushed by its northern neighbour by force of arms; it was extinguished and forcibly annexed by us conqueror. Yet, with all these precedents, most of them in the memory of the living, we are told that the annexation by England of the Orange Free State is a violation of national usage! So much for the justification of historic precedents. Prior to the wir the Orange Free State had not the slightest quarrel with England. The State owed its very existence indeed to England, and was under express obligations not to oin in any war movement in association with another State without the formal sanction of England. Yet without any provocation, or excuse, moved only by lust to acquire British territory, the Orange Free

State made war upon Great Britain. A more wanton, more unprovoked attack was never made by one State on another than the armed onslaught made by the Orange Free State on the British Colony, Natal, and its threatened attack on Cape Colony. The Orange Free State has not the shadow of a claim on the clemency of England as a State. Its people, however, may well be leniently dealt with as they have been, to a large extent, the victims of the mad ambition of President Steyn and his followers. Principal Grant bewails the "extinguishment" of the Orange Free State. It has not been, as he says, "extinguished" by England, it has been only transformed into a British Colony, which is a distinct assurance to the people that they will advance in political freedom, and take a step upward and onward in civilization.

SCORING MUNICIPAL INSURANCE.

(From the "Local Government Journa'," Dec. 15.)

Another prophet has joined the ranks of commonsense on this question. On Monday last, the "Financial News" said, regarding what corporations (i.e., municipalities) would do when they carried their own insurance, that:—

He was quite certain that corporations would not their way to undertake the insurance of huge commercial undertakings such as has be n referred to; but private house property, which was particularly under he'r own control and protection, was what they should make inquiry about. We have hopes of the Mayor of Leicester. His proposal to insure only private house property shows, at the same time, an admirable business intelligence, and a lamentable ignerance of insurance principles. The probability is that when the business intelligence has been freed from the ignorance, it will incontinently condemn the municipal insurance proposals. The fact is, that the backbone of a successful fire insurance business is dwelling-house property, which, though charged a derisive fraction per cent, premium, gives the least trouble and the most regular, if not the largest profits. "With all the fire insurance plums at Liecester picked out by the Corporation, the companies would probably proceed to restore equilibrium by a terrific rating-up of the industrial risks."

The quotation is ours.

All of which was pointed out by the "Local Government Journal" months ago.

From our contemporary, we also gather that the Glasgow Corporation, which has the distinction of being either the pioneer or principal mover in the further wrecking of ratepayers' pockets, that the City Fathers of the city on the Clyde are in a quandary. One of these gentlemen wanted to know why no progress had been made in the scheme, and the Lord Provost informed him that they had been faced with a difficulty in the matter, and that it might be neces-

sary to go to parliament. The difficulty being that in the event of loss occurring during a year amounting to more than the premiums received, they would have to assess proportionately to the amount to cover that loss

Other corporations bitten with the craze, please note, and remember, that a Special Act of Parliament, even if obtained, is an expensive luxury, and the cost would have to come out of the rates, whether granted or not. The beautiful spot in the statement of the Lord Provost is the admission that there might be a year when the premiums would be less than the losses, and what would the citizens do then, poor things? They would have to pay, of course, for the folly of their representatives; but what would their thoughts be. Seriously, the puzzle to an expert mind is where the reasoning power of any member of the municipality, corporation, or council can be who bases his arguments against the companies on the fact that their town, village, city or community has paid, say, one sovereign in premiums to the companies and only received ten shillings back in payment of losses. One could easily adopt the "reductio ad absurdum" and say, what a pity it was then that the town, village, &c., did not have more losses! The fact that everything insured has been covered all the time is ignored. The fact that there is not a city or town of importance in which the insurance companies have not large invested interests in the shape of buildings, ground rents, &c., and are therefore important contributories to the city funds and commercial interests of the community is altogether ignored. The one fact is that the primary fault was to allow the financial interests of a huge commercial community to be placed so largely in the hands of men, who, however honest and man-worthy, are ignorant of the very first principles of so vital a matter.

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PERSONAL,

Mr. H. E. Wilson, general manager of Northern Assurance Co., Lendon, England, favoured us with a call this week. After a trip to Ottawa, he will move on to New York, and from thence sail for England on the 6th inst.

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TORONTO LETTER.

Lived in Three Centuries, and Scotch, of course— The Calendar and Report Season—Making a New Start—The Bells of Toronto—In Sympathy—Personal.

Dear Editor.

Here is an interesting item worthy of record in the unperishable pages of The Chronicle. A Mr. Donald McLaren, now a citizen of Toronto, until lately and ever since 1834, a resident of a neighbouring county of Ontario, was born in Breadalbane, Scotland, just 27 days before the expiration of the eighteenth century, and celebrated his one hundredth birthday a short time ago. Evidently, therefore, he has seen or lived in three centuries, for to-day he is still hale and hearty. Children, grand-children and great-grand-children surround him, as might be supposed. A Scotchman, a shoemaker by trade, a centenarian, how exceeding eligible and profitable a risk he would have proved to a life company that might have secured his patronage.

This bright morning, the first of the New Century, will, I think, find all the fire insurance managers running down to their offices to see if they are really now quit of the fire losses of 1900, and may safely total up the columns of their fire loss registers. What a relief to many anxious chiefs to find that they now know the worst, that 1000 had to impose on them. From all accounts, the past year, if not the worst in fire insurance history in Canada, is well up amongst those badly pre-eminent in this way. Well now for a clean slate, some more hard work and some more hope, that hope which "springs eternal," and perhaps in greater volume "in the human breast" of the fire insurance manager than in other folk. Now the season of calendars, and of government reports, and reports and statements to annual meetings of companies is with us once more. How the days and seasons and years flit by. It seems so lately that I read and heard of the aspirations for 1900, and now pens are already dipped in ink to explain why the expected did not happen. Talking of eternal springs, and paraphrasing, what steel springs can excel in elasticity, the backbones of those presidents and managers who yearly (alas) bent down with weight of ugly facts, to wit, heavy losses and the onus of no profit, are, notwithstanding, ever found erect and buoyant in their several places, explanatory as regards past records, and exultant, encouraging as to prospects! I much love to listen to some dear old president of a company, say one of the "old school," read off the facts and figures and figuratives supplied him by the working manager, with kindly comments of his own, all put in such a taking style of form, and delivered by the old gentleman in such a way as shows his implicit belief in what he utters of another's composition. At such meetings, a shareholder may greatly desire to ask a question, to have something explained, but he just hates to ask, lest he get a reply that reflects on himself-or he considers it might seem unhandsome to disturb the serenity, the evenflow of the proceedings, for, after all, has it not been admitted that no profit was made last year, but money lost. and the reason why stated? Have others done any better? So let it pass. We shall do better next year, perhaps! A shareholder who stands up and asks awkward questions, knowing what he is talking about, is, after all, and perhaps, fortunately, a rara avis.

The birth of the New Century has been fittingly observed by us as a city. Our Big Ben and two con-

sorts having been duly installed in the bell-tower of our new City Hall (now fast approaching completion), were rung for the first time at midnight of 31st Dec., with all due pomp and ceremony. Crowds in the streets, and the sound of many cheers, and the music of bands helped make up a merry time.

A word of sympathy for our former Governor-General, Lord Dufferin, whose memory will long live in Canada, is, I think, in order. I am sure all readers of THE CHRONICLE will sincerely regret the trouble and anxiety that has fallen upon this family. The wounding of the second son, on the battlefield, and the business disasters that we have lately read about, are concurrent trials to which we may all hope the

issue will be a happy one, and speedy.

The New Year and the New Century remind me that I have had the honour of being Toronto correspondent of THE CHRONICLE for seventeen years. Standing this day on the threshold of the new century, and looking back upon the century bygone, I am in a position that can come but once in a life and is suggestive of many reflections, and, perhaps, some resolves. The office of a regular, though aronymous correspondent of a reputable journal, has its natural and proper obligations and restraints. Under a "nom de plume," a great freedom is necessarily enjoyed which tends to facilitate the treatment of any subject. whether in lighter or graver vein. It has been my endeavour always to keep these features before me, and, if in any way, at any time, I have let slip words that may have offended the sensibilities of any one, I would now, in this New Year, express my regrets and ask that credence may be given; when I say that I never write in a spirit of malice or of ill-will, and only desire that always a kindly indulgence may be accorded to any seeming departure on my part from the correct rule of such correspondence. With these words go, my century greetings and best wishes for the happiness and welfare, of the hearts and homes of our readers of THE CHRONICLE.

Yours, ARIEL.

New Year's Day, Toronto, 1901.

LONDON LETTER.

FINANCE.

December 20th, 1900.

Parliament is again prorogued. We were just beginning to enjoy the session, and, regularly each morning, wea searched our "Times," or "Telegraph," or eyen our "Daily Mail," for seenes. The new borrowing powers up to \$82,500,000 have been granted, and the city is absolutely of the opinion that this will be absurdly insufficient for the purpose desired. It's only a stop-gap. It doesn't even promise anything for the bonus to the troops at the front—and the boys must have their crisp "fivers!" My word! what do you think?

Ought a stock-broker to hold a position in the Ministry? The Government say yes, and counsel the young Earl of Hardwicke—Under-secretary for India, and a member of the well-known stock-broking firm of Basil, Montgomery & Co.—to sit tight. Lord Rosebery and the Liberal opposition, on the other hand, are petrified with astonishment at such a duplication of offices, and call upon history, their ancestors and the four winds to testify that such a thing is unheard of. After the dissemination of much eloquence, and not a little artful rhetoric, the question dropped and Lord Hardwicke is left at rest.

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And what about the markets. Well, we have had a revival of the American boom, and the bulls have been in clover. The poor bears! They had reckoned that the boom, once it relapsed, would hang fire until after Christmas. It didn't. Consequently, the ursine fraternity have been caught short, and have received a sharp lesson.

The feature of interest (the only other one in the whole of the markets) in the Mining section has been the effect of the London & Globe Finance meeting. The shareholders came down to old Broad Street expecting a row, and got a royal one. They had woke ap, the same morning, hoping to receive a ten per cent dividend that day, and the first post brought them the annual report of the London & Globe Finance Corporation, and then learned that they were to be sent empty away. The dividend was "passed." The Marquis of Dufferin and Ava (the chairman), a man universally respected, was roundly hissed and groaned at by indignant shareholders, and it took all Whitaker Wright's eloquence and carefully planted "claque" to secure anything like order. relapsed to only about half what they have been this vear.

You know, of course, that our "Reverend Dr. Parker," of the City Temple, is editing the "Sun" this week—a la Charles Sheldon? The result is amusing. Take one point. When we turned to the portion of the paper usually devoted to the race-course news and the betting-quotations, we found half a column of scriptural texts, beginning "The wages of sin is death." Then we turned to the City column, and found a half column "puff" of the newest of Horatio Bottomley's companies, and all the lastest tape quotations were given. This is the joke. Has the Reverend gentleman never heard that gambling goes on in Throgmorton street, and that the average company floated by eminent city financiers like—but I won't mention any names—is productive of ten times the mischief caused by a race-horse?

There is no lessening of the tide of new companies floated for public subscription. This week, the air is full of prospectuses, and some of the rankest swindles that have ever marqueraded as public investments are on offer. A day or two more, however, will see the end of all this, and Christmas will show that the prospectus has ceased from troubling, and the investor is at rest. Business all over the country shows further slackening, and the outlook for the New Year is not lively.

INSURANCE.

R. J. Paull, the manager of the Ocean Accident & Guarantee, Corporation, is an adept at advertising Have I not over and over again sung his praises? In fact, hasn't there been a general chorus in laudatory tones. He has now seized upon the "Arsenic in Beer" scare, and turned it to the advantage of his company. He announces (and widely so, for he has the ear of the press), that his company will issue policies indemnifying brewers against any legal liability in connection with the scare.

. Further, a thousand dollars will be paid to the

next of kin of any person who dies of arsenical poisoning from beer-drinking—a very moderate premium covering either one of these contracts. It is what one would expect of Paull.

So far the weather has been delightful for the time of the year, and life assurance officers are congratulating themselves on an easy finish up for 1900, and a heavily increased balance in hand for the debut of the Twentieth Century. The only Hies in the ointment are the war losses. It is plain that the further prolongation of the campaign will hardly make the renewal war premiums very lucrative.

This is a time of collapse for municipal insurance schemes. The Brighton corporation has decided that the plan it proposed shall not be proceeded with. Rather a complete turn round from the position of a month ago, is it not? Then the same corporation decided unanimously that the scheme should be proceeded with. Business like! this vacillation.

Glasgow has been chewing the matter of self-insurance over for a matter of three years now, and hasn't arrived at any definite conclusions, except that the fire insurance companies are bloated parisites, and so on. The whole thing is rapidly degenerating into farce, and the new result will beam added prestige for the real offices.

Big fires are conspicuous by their absence, and Lloyds is not a little thankful for this. There are some highly shaved lines held there.

STOCK EXCHANGE NOTES.

Wednesday, January 2, 1901.

The opening of the new century saw a strong local market, with a general feeling of confidence and fair activity. The prices throughout the general ist have stiffened, more particularly in the case of Montreal Street and Toronto Railway. The advance in the former would seem, to a large extent, to be speculative and due to a lack of inclination on the part of holders to sell, as there is nothing special, apart from the general strength of the market, to advance this stock at the moment. In the case of Toronto Railway the general bullishness is augmented by the will-o'-the wisp of increased dividends. Richelieu & Ontario has taken on a strong tone, and it is possible that this stock may have an advance of some points in the near future.

The New York market opened to day with heavy trading and orders well distributed throughout the list, and the trend of prices to a higher level still continuing. The bullishness of the Americans in London contributed to the feeling of strength, but towards the close of the day the heavy break in Sugar had a depressing effect on the market, anumerous failures of brokers in the Mining section of the London Exchange, which tended to depress prices in that centre last week, appear to have ceased to affect the

general market, and a good recovery has taken place, more particularly in C. P. R. and Americans' generally.

Money in London continues at about the same level and loans are being made at 3½ per cent. The rate in New York on Monday advanced to 6 per cent., but has since eased off and is now quoted at 5½. The local money conditions are unchanged and the rate continues at 5 per cent.

The quotations for money at continental points are as follows:—

	Market.	Bank
Paris	3	3
Berlin		5
Hamburg	334	5
Frankfort		5
Amsterdam		31/2
Vienna		41/2
Brussels		5 1/2
St. Petersburg	71/2	5 1/2

Canadian Pacific closed in London to-day at 951/4 and the quotation here was 93 at the close, being an advance of 11/2 points over last week's figures. There has been a good demand for this stock during the week, and 8,009 shares were dealt in.

The quotations for the Grand Trunk Railway Company's securities in London to day were as follows:—

First Preference	8958
Second Preference	6338
Third Preference	231/2

Montreal Street continues in its upward course, and closed to-day at 2825%, being an advance of 45% points for the week. Nothing, apart from the general strength of the market and the favor in which this stock is held, has developed to account for the advance. The trading was fairly active and 4,188 shares changed hands during the week. The increase in earnings for the week ending 29th inst. amounted to \$3,265.94, as follows:—

		Increase.
Sunday	\$3,518.01	* \$103.31
Monday	6,602.50	2,431.72
Tuesday	4,157.84	* 493.74
Wednesday	4.772.67	378.26
Thursday	4.734.15	339.74
Friday	4.764.81	198.72
Saturday	5,158.82	514.55
Decrease.		

Toronto Railway sold up to 111½ to-day and cless with 111 bid, an advance of 1½ points over last week's figures. This stock received a fair share of attention, and 3,017 shares were disposed of during the week. The increase in earnings for the week, ending 29th inst., amounted to \$3,657.29, as follows:—

		Increase.
Sunday	\$2,054.82	\$ 300.63
Monday	6,300.26	2,232.52
Tuesday	4,483.92	189.41
Wednesday	4,462.89	448.86
Thursday	4,225.40	321.29
Friday	4,336.26	212.75
Saturday	4,759.72	• 48.17
*Decrease.		

Twin City has again developed strength and closed with 70 bid, a gain of a full point over last week's closing quotation. 1600 shares changed hands during the week, and the last sales were made at 701/8. at which price a block of 1,050 shares changed hands. The earnings for the third week of December show an increase of \$5,876.15.

Montreal Gas which sold at 219 on Friday last had a slight reaction on Saturday, selling down as low as 215¾, but has to-day shown renewed strength, selling up to 216¼ and closing with 216 bid, an advance of 2½ points over last week's figures. The trading was exceedingly heavy, and 22,568 shares changed hands; of this 10,000 shares were disposed of to-day in one block at 216. A good deal of guessing is indulged in in connection with the advance in this stock.

Royal Electric maintains a strong tone and sold up to 210 to-day, at which price it closed, being an advance of 234 points over last week's figures on transactions, involving 1,320 shares.

Richelieu & Ontario on sales of 956 shares advanced to-day to 110, closing with 109% bid, an advance of 136 points for the week.

Dominion Cotton at 92 is off half a point on quotation, but sales have not been made under 93 during the week.

	Per cent
Call money in Montreal	5
Call money in London	31/2
Bank of England rate	4
Call money in New York	51/2
Consols	9736
Demand Sterling	91/2
60 days' Sight Sterling	834
MINING MATTERS.	

The shipments from the mines of the Rossland Camp for the week ending 29th inst. were as follows:—

Le Roi	2,072	tons
Centre Star	1,800	"
Le Roi, No. 2	75	"
Iron Mask	175	**
Giant	43	**
I X L	25	"
	-	

1 otal.

The closing prices of the listed stocks and sales for the week were as follows:—

A week ago.	Today.	Sales. 1,200
War Eagle 100	103	1,200
Payne 76	64 X. D.	14,000
Republic 60	59	4,300
Montreal-London 5	•••	500
Virtue 29		
North Star	87	500

The close of the week in the mining section of the market was exceedingly listless, and in five out of the six listed stocks there was no asked quotation, while in two there was neither offer nor bid, and trading in general was rather on the small side.

War Eagle closed with 103 bid and 1,200 shares changed hands during the week, the last sale being made at 105.

Payne was somewhat more active, and a block of 9,000 shares was disposed of at the beginning of the week at 76, but the stock has since sold down as low as 65 X. D. equal to 68, and closed with 64 X. D. bid.

There have been no transactions in Virtue during the week, and the stock was not offered nor bid for at the close of the Board.

Republic is off a point on quotation and closed with 59 bid. 4,300 shares changed hands during the week.

There was only one transaction in North Star, 500 shares being disposed of at 87. The closing price was 87 bid.

Centre Star dividend No. 2 at the rate of 1 cent a month is being paid to-day, and notice has been made of a further dividend at the same rate payable on 1st February.

The output of the Rossland camp for the coming twelve months has been estimated at 400,000 tons.

The meeting of shareholders of the Dominion Iron and Steel Company ratified the project to increase the capital from \$15,000,000 to \$20,000,000, and it is said that, save certain formalities, the whole \$5,000.000 has been underwritten.

The Lachine Rapids Hydraulic Co. has declared a dividend of 3 per cent. for the half year ending 31st Dec., 1900, payable on the 1st day of February next. The dividends heretofore paid were at the rate of 4 per cent. per annum.

MONTREAL STOCK EXCHANGE SALES

	The state of the s
	JANUARY 3, 1901.
MORNING	BOARD.
1	50 Dom. Cotton 9214
No. of Price.	2: " " 93
Shares,	50 " " 92/8
350 C.P.R 921/6	Bank of Montreal 257
275 " 92	" " 255
25 " 921/8	. " " 255%
10 " 9238	s Dom. Coal Prel 109/2
25 Mon'real Street 28:1/2	troo Republic 00
125	sone Virtue 30
100	ar Montreal Gas 21072
50 " " 28:14	" 217/2
80 " " 28256	4 " 210
50 " " 28214	218%
500 " " 2811/2	2 " " 218
25 " " 282 %	6. " " 217%
100 " " 283	218
10 " " (new) 274	475 " " 220
10 " " 2741/2	4 4 2184
25 Toronto Street III	30 " " 118
425 " " 111/2	2184
25 " " 111/8	100 4 21814
25 " " 111/2	250 210
25 R. & O 110	200 " " 2104
55 " Ito	50 2191/2
200 Twin City 7018	200 11034
10 Com. Cable 16914	25 21016
25 Dominion Cotton 93	175 "
AFTERNO	ON BOARD.
50 C.P.R 921/8	125 Iwin Carron
50 0	
275	
400	200 Montreal Chart
0114	100
100	072
200	50
300 Montreal 500 284	64 "
435 28:34	100 "1/
25 " " 2824	100
1 50 4 mm 275	25 " " "
50 " new. 2/5	375 " " 220

The gross traffic earnings of the Grand Trunk, Canadian Pacific, Duluth, South Shore & Atlantic railways, and the Montreal, Toronto, Halifax and Twin City street railways up to the most recent date obtainable, compared with the corresponding period for 1808 and 1800 were as follows:—

for 1898 and 1899 were as follows:—

| GRAND TRUMK RAILWAY. | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 1900 | 190

31	590,203	3-313-3	*381,942	*7,717
Feb. 7	395.785	*374,225		*45,933
	415,437	*323,811	*369,744	
. 14	4.5,437	*371,599	*425,617	*54,018
21	411,644		# 410.620 De	.*25,294
28	527,686	435.914	*299,372 De	c*01.193
	445,048	* 390,565	-299,37-	* 8 775
March 7	447,000	*419,318	*428.093	
14	476,407		*126,84	*13 015
21	415,340	*393,813	*676 :21	*8: '41
21	674.015	* 195,272		*31,857
	470,995	*395,118	426,975	
April 7		*401,318	*463,335	*62,017
14	469,655		*424,859	*42,711
21	433,595	*382,148		* 39,262
	544.232	*459,283	*498,545	*29,086
30		* 362,297	*3 11,383	
May 7	429,774	*392.718	*416,573	*23,8:5
14	475, 91		*429,305	*27,401
	449,483	*401,904		*41,741
21	586,132	*593,771	*635,512	
31		* 384.324	*414,937	*30,613
June 7	420,025		432,502	*30,995
14	433.475	401,507	*453,873	*34,774
	429,511	*419 099		*43,199
21	597,391	*572,733	*615,932	
30		*385,696	402,009	*16,31
July 7	418,554	A	A 6 60 1	*17,11
1	433,475	* 399,576		* 5.40
14	419,961	420,136	*425,540	* 5,68
21	-8- 255			5,00
31	587,255	3711333		
3				

			INSU	MINCE	a rinn	MCE CHROMIC	dente de la company		MOAKI 4	
Week	ending.	1898.	1899.	1900.	Increase.	Week ending	1898.	1899.	1900.	Increas
Aug.	7	427,393	*444,168	463,861	19,693	Jan. 14	25,797	39,944		Dec. 4, 1
	14	439,519	*464,089		ec.*29,426	21	27,604	36,146	38,936	
	21	462,794	*466,744	*489,295	*22,551	31	36,492	48,982	58,99	
36.3	31	663,096	*689,268	*700,783	*11,515	Feb. 7	24,889	31,690		
	7	535,185	*525,505	*531,806	*6,301	14	25,644	31,879		
	14	488,840	485,408	*475,918 I	ec. *9,490	21	24,630	34,802		
	21	520,915	487,678	*480,838	" •6,840	28	30,290	36,456		
	30	716,208	679,712	*629,128 D	ec-50,584	Mar 7	30,859	38,011		
ct.	7	527,603	*477,429 *498,871	470,868	* *6,561	14	30,470	32,733		
	14	510,161	498,871	403,-93	1313/0	21	31,090	25,894		
	21	494,620	*494,600			31	43,648	64,269	74,975	10,70
	31	728,189	*687,437	732,077	*44,640	April 7	30,063	41,216	49,167	7,95
ov.	7	533,845	*461,131	*463,664	* 2,533	14	31,404	43,641	51,777	8,13
	14	521,683	*497,191	450,754 De	c. 40,437	21	31,766	38,348	48,134	9,78
	21	513,593	484,250	*462,539 "	*21,711	30	49,788	47,500	57,440	
	30	620,958	*657,632	*652,934 "		May 7	37,764	40,200	52,612	
ec.	7	454,296	548,381		15,051	14	40,581	46,902	55,252	
	41	428,563	517,378	550,188	32,810	21	41,647	45,458		*****
-	21	499,238	566,307	575,314	9,007	31	53,099	71,622	77,389	5,76
. CP	icago and Gran	ANADIAN PA	gs omitted.	WAV		June 7	40757	43,405	48,712	5,30
		GROSS TRAFF				14	38,921	47,212	57,416	10,20
				1900.	Increase	21	42,859	50,543	53,820	3,27
	ending.	1868.	1899.			30	52,568	71,945	74,018	2,07
ın.	7	\$401,000	\$442,000	\$496,000	\$54,000	July 7	36, 386	46,033	96-	*****
	14	404,000	416,000	497,000	81,000	14		51,358	52,865	Dec 4.05
	21	396,000		504,000	56,000	21		56,424	51,472	Dec. 4,95
	31	472,000		486,000	58,000	31	58,002	84,613	89,049	4.43
b.	.7	385,000				Aug. 7	30,690	52,077	61.047	82
	14	375,000		476,000	55,000	14	40,258	60,221	61,047	
	21,	351,000		490,000	47,000	21	36,371	56,663	51,588	Dec. 5,07
	28	377,000			40,000 Dec.70,000	Sent 31	65,253	76,898	89,424	
a ch	7	454,000		525 000	31,000	Sept. 7	39,476	47,872	49,746	1,87
	14	492,000		529,000		14	45,857	49,524	:	
	21	463,000	449,000	814,000	41,000	21,	41,865	52,953	51,349	D . 39
	31	641,000	673,000	608,000	87,000	30	42,450	71,078	68,313	D.c. 2,7
but	7	448,000		606,000	81,000	Oct. 7		53,098	52,049 49,889	,00
	14	451,000			73,000	14	33.497	54,635		411
	21	453,000	620,000	575,000 672,000	52,000	21	36,959	59,398	51,941	/94
lay	30	573,000	538,000	605,000	47,000	Nov. 7	49,334	77,041	83,344	Dec. 11,0
ay	7	507,000	537,000	584,000			34,505	53,644	42,626	. 9,8
	14			594,000	47,000	14	30,008	51,701	41,818	9,00
	21	511,000	529,000	856,000	65,000	21	31,156	50,160		D
	31	710,000	554,000	591,000	85,000	30	37,179	62,084		Dec. 7,79
une	7	512,000	530,000	575,000	37,000	Dec. 7	26,699	44,952	43,046	" 188
	14	469,000		594,000	45,000	Mo	NTREAL ST	REET RAIL	WAY.	
	21	668,000	538,000	792,000	56,000			.0		
	30	481,000	730,000 522,000	575,000	53,000	Month.		1899.	1900.	Inc.
uly	.7	486,000	567,000	569,000	2,000	January		125,391	\$ 136,334	\$ 10,94
	14	448,000	543,000		ec. 12,000	February		112,618	122,120	9,50
	21	609,000		767,000	32,000	March		125,306	130,666	5,36
	31	468,000	519,000	565,000	46,000	April		125,943	128,866	2,9
lug.	.7			571,000	4,000	May		145,989	151,540	5,55
	14	484,000		587,000		June		156,858	168,244	11,3
	21	718,000		846,000	53,000	July		154,048	171,332	17,2
	31	518,000		594,000	15,000	August		163,790	173,584	9,79
ept.	7		565,000	620,000		September		146,185	161,526	15,34
	14	511,000		606,000	55,000	October		145,875	158,442	12,50
	21	555,000	852,000		2,000 Dec. 59,000	November		133,489	146,923	13,43
	30	757,000				Week ending.				
ct.	7	634,000	695,000	651,000	44,000			30,508	*****	
	14	607,000	696,000	575,000	,000	Dec. 7		30,329	33,117	2,60
	21	593,000	1,008,000	598,000	67,000	21			32,311	1,98
	31	851,000		941,000	67,000			31,194	33,947	2,7
ov.	7	567,000	683,000	644,000	39,000		KONTO ST	REET RAILY		
	14	556,000	674,000	610,000	" 51,000 " 78,000	Month.		1899.	1900.	Inc.
	21	576,000	887,000	619,000		January		95,690	\$113,704	\$ 18,0
	30	758,000	887,000	Lactoria	,000	February		91,865	103,954	12,0
ec.	7	591,000	689,000	3.,000	30,000	March		103,235	117,631	14,3
	14	566,000	652,000	646,000	6,000	April		95,213	107,199	11,9
	21	550,000	601,000	605,000	4,000	May		104,806	118,410	13,6
		NET TRAFF			1	June		109,053	122,688	13,6
Mon		1898,	1899.	1900.	Inc,	July		116,825	127,123	10,29
	y	\$515,627	\$617,534	\$691,570	\$ 74,036	August		123,:83	138,927	15,6
	Ary	423,667	599,701	622,732	23,031	September		137,621	152,848	15,2
		753,233	828,869		ec. 46,912	October		111,466	126,538	15,07
pril.		717,090	920,303	1,207,068	106,764	November		102,502	128,549	26,0
	•••••	926,662	1,032,759	1,079,670	46,912	Week ending.		1899.		-
ay .		730,688	1,023,060	1,057,805	34,795				1900.	Inc
ne		730,688	972,961		Dec. 88,587	Dec. 7		24,100	26, 96	1,9
ne		883,026	1,018,831	1,054,476	35,644	14		26,843	27,186	3
ne	L	1.092,513	1,146,886	1,058,700 I		21		28,639	30,291	1,6
ine	nber		1,411,016	1,078,174 D		31		33,486	36,664	3,1
ine		1,255,845								
lay	nber		1,182,236							
aly aly epten etobe oven	nber	1,080,508				TWIN	THE KAPIL	TRANSIT (COMPANY.	
aly aly epten etobe oven	n ber		1,182,236				III KATIL			Inc
lay aly ugus epten ectobe oven	nber aber	1,080,508	1,375,98			Month,		1899.	1900.	Inc.
lay une uly ugus epten ectobe oven	nber sher sher	1,080,508	2,230,164			Month, January	9	1899. \$187,336	1900. \$217,252	29,91
day une uly ugus epten letobe ioven lecem	nber sher sher	1,080,508	2,230,164			Month,	1	1899.	1900.	Inc. 29,91 26,25 33,44

			70 1	Mo.th.	1899	1900	Inc.
Month.	1899.	1900.	Inc.	August		13,743	937
ay	195,210	223,605	28,395	September		14,745	1,016
e	197,936	23-,197	39,261			9.714	1,281
y	221,535	247,659	26,121	November	00	10,328	1,600
gust	220,073	252,695	32,622	November	0,,,=0		The second
otember	241,6:8	270,093	28,455	Week ending.	1900.	1899.	Inc.
tober	226,835	239,085	12,700	Dec. 7	2,162 54	2,163 07 l	Dec. '53
vember	207,782	238,216	30,434	14	0		191 18
week ending.	1899.	1900.	Inc.	21	2,422 52	2,216 32	206 20
	49,541 25	54,832 15	5,291 90				
7	50,133 85	55,440 80	5,306 95		Lighting Receip	its.	
14	54,141 05	60,017 20	1,876 15		1900	1899	Increase.
HALIFAX ELEC	Trans		The state of	January	\$9,582 79	\$7,909 35	\$1,673 4
HALIFAX ELEC	Railway Rece	inte		February	8,037 23	6,619 76	1,417 4
		1899.	Inc.	March	7,337 46	6,593 92	743 5
Month.	1900.		\$ 2,770	April	6,839 24	5,976 44	862 8
nuary	\$ 11,475	\$ 8,705	1,451	May	6,133 66	5,585 70	547 9
truary	8,982	7,531	1,189	June	5,864 82	5,308 44	556 3
arch	9,766	8,577	898	July	5,933 63	5,249 38	684 2
oril	9,359	8,461		August	6,542 38	5,927 32	615 0
ay	9,185	8,481	704	September	8,096 05	7,179 32	916 7
ne	11,062	9,689	1,373	October	8,619 06	7,663 92	955 1
ıly	12,936	11,967	969	November	11,401 89	9,015 38	2,386 5

MINING STOCK LIST

Reported for THE CHEONICLE by R. Wilson-Smith, Meldrum & Co., 151 St. James St., Montreal.

Corrected to January 2nd, 1901, P.M.

		Nature of Proposition	Capital	Par value of one	Mar valu one S	rket e of share	Divi-	Dividend when	Revenue at present	REMARKS.
NAME.	LOCATION	Anture of Proposition		share	Ask'd	Bid		payable.	prices.	
	-			8 c.	\$ c	\$ c.			p. c.	
lice A	Seine River	Gold	\$1,000,000 £100,000	61 00	4 70	3 00				
thabasea	Nelson, B.C	Gold		1 00	54	43				
ltimore	Nelson, B.C Trail Creek, B.C	Gold, Copper	3,500,000		13	1)				
g Three,	Trail Creek, B.C	dota, copper			100					
randon and Golden	Boundary B.C	Gold	1,500,000	1 00	10	3				
Crown ullion	Boundary, B.C Lake of Woods, Ont	Gold	300,000	1						
alifornia	Trail Creek, B.C	Gold			44	34	3c.	Quarterly.	1.1-5	
anadian Gold Fields	Trail Creek, B.C Roseland, B.C	Gold	5,000,000	. 00	2 00					
ariboo Hydraulic		Gold		1 00	60		le.	Monthly	20.00	
ariboo McKinney	Camp McKinney Rossland, B.C	Gold	3,500,00	1 00	1 40	1 25				
entre Star		Gold	50,000	25 00	58 00	55 00	0			
ommander row's Nest Pass Coal	Crow's Nest Pass	Coal			1,	1				
pardanelles	Slocan, B.C	Silver, Lead			4					
		Gold	975,00	1 00	3					
hoor Park	Trail Croek, D.V.	Gold	3,000,00	0 1 00	3	2	1			
	Ymir, B.C	. Silver	. 1,000,00	0 1 00	20					
		Gold	1,000,00		1					
mpress	Rossland, B.C	. Gold	. 1,500,00	0 1 00	6					
venting Star	Fairview Camp B.C.	Gold	1,000,00	0 1 00	5					
ern	. \ mir. B.C	Gold	200,00		85					
oley		. Gold			2	1				
iold Hills,	Trail Creek, B.C	. Gold	1,000,00		5	2				
lolden Star	. Seine River, Ont				2		14			
Hammond Reef	. Upper Seine, Ont	Gold			4		2			
Homestake	Rossland, B.C	Gold	The second second		2					
Iron Colt	do	Gold	1,000,0		4					
ron Horse	do	Gold		00 1 00						
Iron Mask				00 1 00						
Jumbo				00 1 00	5:	2 4	5			
Knob Hill				00 £ 5.00	6 -	1 6 13-				
Le Roi	Rossland, B.C			00 1 00						
Minnehaha	Camp McKinney, B.		2,500.0	00 1 00		3	a character			
Monte Christo Montreal Gold Fields	Rossland, B.C.	Gold	\$800,0	00 .20		3	64			
Montreal-London	N.S. Slocan, B.C., et	C. Gold, Shiver, Lead, e.	te. 432,0			44				
Morrison	Boundary Creek, D.	. Gold	1,000,0				2			
Noble Five	Slocan, B.C	Silver and Lead					7 30		13.32	
North Star	Fast Kootenay	. Suver, Lead				15				
Novelty	Rossland, B.C	Gold					60			
Old Ironsides	Boundary B.C. Lower Seine, Ont.	Gold	1,000,	10			9			
Olive Oro di Noro King	Boundary Creek. B	C. Gold	1,000,	000 1 0			31		y 14.62	
	Senton BC XD	Silver, Lead	2,500			**1		e. Quarterl	y 14.02	
Payne	Sandon, B.C., X.D. Boundary, B.C. Slocan, B.C.	Gold	1,000,							
Pay Ore Poorman	Slocan, B.C	Gold	500,			17				
Rathmullen	Come McKinney, B.	C. Gold	1,000		0		99			
Rambler Cariboo	Slocan, B.C	sh. Gold	3,500				59 1 1	.c. Monthly	18.77	
Republic	Eureka District, Wa	en. Gold	125			15	10			
Sawbill	Unper Seine, Ont.	Gold Silver and Lead	1,500			10	9		*** ******	
Slocan Sovereign	Slocan, B.C	Gold	1,000	000 1 0	10	14	****			
Smuggler	Trail Creek. B.C.	(4010	1,000		10	20	21			
St Elmo	per Seine River, Ont	Gold	1,000		10	31				
Van Anda	Toyada Island, D.C.	ICopper and done	5,000	CALC A	00	31	14			100
Victory Triumph		Gold and Copper			00	24				
Virginia	Rossland, B.C	Gold	0.000		00	49	27		*** . *** * . **	
Virtue	Baker City, Ore	0014			00	23	2			
Waterloo	Camp McKinney. H	Gold and Copper	1,750	,000 1		1	03		*** ********	N NOTE OF
War Eagle			250	.000	25	15	14			
Winchester White Bear	Trail Creek, B.C.	Gold	DEX		00		2			d.
Winnipeg		Copper and Gold, .		1						

The SUBSCRIPTION LIST W LL OPEN at 10 a.m. on Tuesday, 15th Januar, 1901, and will CLOSE at or before 4 p.m. on Thursday, 17th January, 1901.

CANADA FURNITURE MANUFACTURERS

LIMITED.

Incorporated under the Ontario Companies Act.

CAPITAL

\$3,000,000

In shares of \$100 each, divided into

20,000 Seven per cent. Cumulative Preference Shares (with further rights as mentioned below) -10,000 Common Shares

\$2.000,000 1,000.000 \$3 000,000

The whole of the Common Stock and \$525,000 Preference Stock is taken in part payment of the purchase consideration; \$700,000 Preference Stock is reserved unissued;

AND THE BALANCE OF

\$775,000 7 per cent. Cumulative Preference Stock is now offered for subscription at par.

Payable 10 per cent. per Share on Application; 15 per cent. on Allotment; 25 per cent. one month after Allotment; 25 per cent. two months after Allotment; 25 per cent three months after Allotment.

The Preference Shares are Cumulative and rank both as regards Capital and Dividends in priority to the Common Shares, and in addition to receiving a Preferential Dividend of 7 per cent., are also entitled to divide with the Common Shares pro rata any surplus profits, after providing for a Reserve Fund, and after the Common Shares have received a dividend of 7 per cent. The Charter also provides that after payment of the dividend on the Preference Shares, and before payment of the dividend on the Common Shares, not less than 25 per cent. of the remaining profits in every year shall be set aside to form a Reserve Fund until such Reserve Fund amounts to \$500,000.

The Dividend on the Preference Shares will be payable half yearly in the months of

August and February of each year.

There is no debenture issue, and no debentures can be created without the consent of at least two-thirds in value of the share-holders present or represented at a general meeting specially convened. DIRECTORS.

SIMON SNYDER, Waterloo, Ont., President Furniture Mír's Exporting Co., Limited. HON. SAMUEL MERNER, Senator, Berlin, Ont., President of The Simpson Company, Limited. POBERT KILGOUR, Toronto, Ont., President The Carter-Crume Co., Limited. DANIEL KNECHTEL, Hanover, Ont., President Knechtel Furniture Company, Limited. HENRY CARGILL, M. P., Cargill, Ont., of H. Cargill & Son, Wholesale Lumber Merchants. W. R. HOBBS, London, Ont, Director of the National Life Insurance Company. THOS. BELL, Wingham, Ont., President of the Canadian Furniture Manufacturers' Association. J. S. ANTHES, Berlin, Ont., Secy-Treas. and Manager of the Anthes Mfg. Co , Limited.

THE CANADIAN BANK OF COMMERCE.

SOLICITORS TO THE COMPANY.

BLAKE, LASH & CASSELS, Toronto. SMELLIE & SHAW, Toronto.

BROKERS.

R. WILSON-SMITH, MELDRUM & CO, 151 St. James St., Montreal. PELLATT & PELLATT, 36 King Street East, Toronto.

REGISTRAR AND TRANSFER AGENT.

NATIONAL TRUST CO., LIMITED, Toronto and Montreal.

JENKINS & HARDY, Public Accountants, 152 Toronto Street, Toronto.

HEAD OFFICE.

TORONTO, CANADA.

TEMPORARY OFFICES: 36 KING STREET EAST.

CANADA FURNITURE MANUFACTURERS.-Continued.

PROSPECTUS.

This Company is formed to acquire as going concerns the following furniture manufacturing businesses in the Province of Ontario, with the object of consolidating the various interests and effecting economy in the manufacture, and in the sale and distribution of the good, produced.

in the	sale and distribution of the good; product	alkart	on Lim	ited			Walkerton,	Ont.
1.	American Rattan Company of W	and .					Berlin.	44
2	The Anthes Mfg Company, Limi	tea	***************************************				Wingham,	
3.	Thos. Bell & Son, Limited						Seaforth.	**
4.	Broadfoot & Box Furniture Con-	pany					Guelph.	**
5.						•	Wingham,	
6.	Button & Fessant							"
7.	The Hobbs Manufacturing Comp	any					London,	
8.							New Hambu	
-	The Hill Chair Company, Limite	h					Wiarton,	"
9.	The Knechtel Furniture Company	v. Lim	ited				Hanover.	"
10.	The Knechtel Furniture company						Stratford,	"
11.	Joseph Orr						Waterloo,	"
12.	Schaeler, Killer & Company						Waterloo.	**
13.	Snyder, Roos & Company						Wiarton.	"
14.	Siemon & Bros. Mnfg. Co						Berlin.	"
15.	The Simpson Company, Limited						Wingham.	"
16.	The Union Furniture Company,	Limit	ed				9	
17.						bald	Mt. Forest	,
10.	Zoellner & Co With the exception of N	o. 7 all	the above	propert	ies are tre	enoid.		

With the exception of No. 7 all the above properties are freehold

THE FURNITURE BUSINESS.

The manufacture of furniture is one of the principal industries in Canada. The supply of raw material is abundant, and can be obtained at a low cost. The industry, which is already one of considerable magnitude, is capable of great extension, and Canada should become in the near future one of the leading countries for the manufacture of furniture in the world.

Owing to the increasing population and the growing of prosperity of the country, the demand for furniture in

Canada is very large, and has absorbed nearly the whole of the production of the factories.

The export trade has only within the last few years been cultivated. Canadian furniture is now being shipped to Great Britain and other countries, and the outlet in this direction is practically unlimited. Valuable connections for the export trade have already been formed, and in addition to the foregoing Factories, the Company will acquire the business of The Furniture Manufacturers' Exporting Company, Limited, of Berlin, Canada, and Liverpool, England, which Company has been recently established for the purpose of developing the export trade. The Company also has an option to acquire on favorable terms, after the organization of the Company has been completed, the business of the Anderson Furniture Company, Limited, of Woodstock, the largest manufacturing establishment in Canada, the addition of which will give the Company control of over 75 per cent. of the output of Canadian factories.

The increase in the Furniture Export trade of Canada during the last four years will be seen from the following

figures :-

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Total value of Furniture exported in the year 1896, \$ 75,447 115,863 " 1897, 1898, 242,177 " 1899, 351,479

The businesses to be acquired comprise some of the oldest and most important in the trade, and the factories are situated in the best localities for raw material, labor and shipping; they are equipped with the latest plant and machinery, and are capable of greatly increased production with small additional outlay, and many of them have sawmills of their own, which will become the property of the Company. The Company will thus be in a position to carry on its operations in the most profitable manner. PROFITS.

The Accounts of the 17 Furniture Manufacturing businesses as enumerated above have been examined by Messrs. Jenkins & Hardy, Public Accountants, Toronto, and the following is a copy of their Certificate.

TORONTO, November 1st, 1900.

We hereby certify that we have examined the books and accounts of the 17 businesses set forth in the foregoing Schedule, to arrive at the profit for the two years and seven months ending 31st July lost

As the stocks of the businesses had been taken and the books closed at varying dates, it is impossible to show from the Accounts the actual separate profits for the years ending 31st December, 1898, 31st December, 1899, or for the period ending 31st July, 1900.

We find that the aggregate profits of the businesses for the above mentioned period amounted to \$517,996.13, which, after making certain necessary adjustments and charging expenses of management, excepting managers' salaries, we apportion as follows :

For the year ending 31st December, 1898 \$144,450,43 230,708,18 " 31st December, 1809 \$112,837.52 seven months ending 31st July, 1900 244,864.32

being at the rate per annum of In arriving at these Profits the cost of mrintenance and repairs of Plant and Machinery has been charged as an expense of the business, and provision has been made for depreciation, but interest on Capital and borrowed money has not been charged. Yours faithfully, JENKINS & HARDY.

CANADA FURNITURE MANUFACTURERS .- Continued.

It will be seen from the Accountants' Statement that the profits of the last three years have been progressive; the amount necessary to pay the 7 per cent. dividend on the \$1,300,000 Preference Stock now issued, being \$91,000, is (on the basis of the profits of the last two years) more than doubly secured, and leaves an ample surplus for providing for the Reserve Fund and paying the dividend on the Common Stock.

It is anticipated that the above profits will be considerably increased as the result of the amalgamation of the businesses.

SALES.

The sales for the two years and seven months ending 31st July, 1900, were as follows:

For the year ending 31st December, 1898, - - \$1,082,023

For the 7 months ending 31st July, 1900, \$763,720,

being at the rate per annum of - - \$1,309,234

ADVANTAGES OF AMALGAMATION.

Among the advantages to be gained by this consolidation of interests the following may be cited:-

- 1st. The purchase of lumber and goods in larger quantities and on better terms.
- and. Avoidance of unnecessary competition.
- 3rd. Saving in cost of distribution.
- 4th. "Specializing" the manufacture of particular goods, which means that instead of each factory having to manufacture many different kinds of furniture, certain factories will undertake special lines.
- 5th. Development of export trade.

MANAGEMENT.

The Board of Directors include the representatives of some of the principal businesses acquired and it is also intended to retain the services of most of the old Managers, so that the management of the Company and the superintendence of the various factories will be in the hands of experienced manufacturers, who have been successfully identified with the furniture trade for many years.

STOCKS.

After paying for the various businesses, there will remain a sum of over \$500,000 for the purchase of the stocks-in-trade to be taken over by the Company at valuation and for working capital and the general purposes of the Company.

The price to be paid by the Company for the above mentioned businesses has been fixed at \$1,859,972, payable as to \$263,472 in cash, \$525,000 in fully paid Preference Stock, \$1,000,000 in fully paid Common Stock, and \$71,500 in mortgages on the property. The Company will assume these mortgages and will retain in the treasury an equivalent amount of Preference Stock for the purpose of redeeming the same.

The Company will acquire the business of the Furniture Manufacturers' Exporting Company, Limited, by purchasing the whole of the shares of this Company, and thus taking over the assets and liabilities, the consideration for which is included in the above mentioned purchase price.

The Company may at any time before completion reject any of the businesses agreed to be sold, and if they think fit may substitute other businesses of a similar character, and in this case the price to be paid to the Vendors will be increased or diminished as the case may be.

Application will be made in due course for a quotation of the share; of the Company on the Montreal and Toronto Stock Exchanges.

Applications for Preference Shares should be forwarded to either R. Wilson Snith, Meldrum & Co., Montreal, or Pellatt & Pellatt, Toronto, together with a remittance for the amount of the deposit. Cheques to be made payable to the National Trust Co.

If the whole amount applied for be not allotted, the surplus paid on deposit will be appropriated towards the sum due on allottment. Where no allottment is made the deposit will be returned in full.

Prospectuses and Forms of Application can be obtained at the Offices of the Company, and from the NATIONAL TRUST CO., R. WILSON-SMITH, MELDRUM & CO., AND PELLATT & PELLATT.

The Subscription List will open at 10 a. m. on Tuesday, 15th January, 1901, and will close at or before 4 p. m. on Thursday, 17th January, 1901.

TORONTO, DECEMBER 19TH, 1900.

NOTE. Since this prospectus was prepared a fire occurred at the Knechtel Furniture Company's works which destroyed the factory and warehouses and a portion of the stocks, but not the saw-mill or all lumber. The place was well insured and will be rebuilt to a greater advantage than before. This fire will necessitate readjustment of the figures relating to the Knechtel Company, but it does not substantially change the basis of this Prospectus.

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STOCK LIST

Reported for THE CHRONICLE by R. Wilson-Smith, Meldrum & Co., 151 St. James Street, Montreal.

Corrected to January 2nd, 1901, P.M.

	Co	rrected	-	nuar Per cent	age Par	Market	Die dend	Revenue per cent. on	Closing		
BANKS.	Dapital becribed.	Capital paid up.	Reserve Fund.	of Res to paid Capits	up one	of one	half year	investment at present prices.	(per cen on par.		When Dividend payable.
	2,920,000	2,920,000	486,666	16.66	8 97.3		Per cent.	Per cent,		Ji	anuary July
B Lish Columbia	4,866,666	4,866,666	1,581,000	32.4	9 243	303 75 72 50		4 80		25 A 45 J	pril Oct.
	6,000,000	6,000,000 350,000	1,250,000	20.8 22.8		1	3			M	lar 1 Aug. 24 eb, May Aug. Nov
margial Rank, Windsor, N.S.	2,304,500	2,115,065	2,115,065	100-0	0 50	90 00	. 5	4'44			anuary July
Exchange Bank of Yarmouth	1,824,500	1,635,£45 261,744	900,000	55.0 11.4	6 50 6 70	30 00		1		F	ebruary Aug.
Exchange Bank of Yarmouth	280, 00	599,960	445,591	74.2	7 20		. 34				bune Dec.
Halifax Banking Co	1,967,200	1,860,330	1,328,988 680,000	71.4 45.3		135 00	34	5 18	135 1	31 J	une Dec.
	1,500,000 2,500,000	1,500,000 2,481,991	1,715,190	69.1	1 100		4 & 11		1		dune Dec.
I a Banque Nationale Merchants Bank of P.E.I	1,200,000	1,200,000	200,000	16.6						d	January July
Merchants Bank of P.E.I	200,020 6,000,000	6,000,000	2,600,000	43,3	100	12,12	31	4 68	192	1913	June Dec. April Oct.
Mechants Bank of Canada	2,500,000	2,499,93)	2,050,000	82.0 58.3				3 84	260	250	June Dec.
Montreal New Brunswick	12,000,000 500,000	12,000,000 500,000	7,000,000	140	100	12200	. 6	4.50	235		January July February Aug.
New Brunswick	1,860,000	1,860,000	2,281,942	122.6				3 82 4 03	1	124	June Dec.
O-taylo	1,226,590	1,205,700 1,993,940	200,000 1,660,455	16:3			0 481	4 45			June Dec March Sept
Ottaws People's Bank of Halifax	700,000	700,000	240,000	34	29 20						March Sept January July
People's Bank of N B	180,000	180,000	150,000	83.	33 150						
People's Bank of N B Provincial Bank of Canada	2,500,000	741,752 2,500,000	700,000	28			. 3				June Dec, February Aug.
	2,000,000	2,000,000	1,700,000	85.	00 10			1 ::::			April Oct.
Royal standard	1,000,000	1,000,000	700,000	704			2				April Oct.
	200,000 504,600	323,390	45,000 75,000		19 10		3				February Aug.
St. Hyacinthe	500,200	262,154	10,000	3				1 :::	1 ::::		
St. John Summerside P.E.I	48,666	48,666 2,000,000	1,900,000		00 10	0	6				June Dec. June Dec.
	1,193,100	1,185,550	150,000	12	65 10			::::	1 ::::		Feb. 28 Aug. 3.
Traders Union Bank of Halifax	796,950	781,515	415,757 500,000	53	20 5		3.				February Aug
Union Bank of Canada	2,000,000	400,739	128,000	31	94 10	0			1 ::::		June Die Feb. 1 Aug.
Western	300,000	300,000	30,000	10	00 7	6			1		
MISCELLANEOUS STOCKS.			Ed Walter						1	171	ton 4ml tol 13ml
a u milaskana V D	3,960,000	,534,000	910,00		.53		00 2	4 57	175	171	Jan.Apl.Jul. Oct
	2,700,000	700,000			1	0 93	124 24	5 37	934	93	April Oet.
Canada Colored Cuton and Canadian Pacific Commercial Cable X.D	10,000,000	65,000,000	3.037,10		.37	170	00 110 &		170	1693	Jan. Apl. JulyOct. Jan. July
Commercial Cable X.D	2,000,000	2,000,000	0 175,02	9 8	75	00		1 ::::			
	15,000,000 3,033,60	15,000,000	0			95		6 31	95	92	Mar Jan Sep Dec
Dominion Cotton Mills	12,000,00	0 12,000,00	0		!		00		6	15	
do Pref	10,000,00	0 10,000,00				50	3				
do Pref. Guarantee Co., of N.A. Halifax Tramway Co X.D Intercolonial Coal Co. do Preferred.	668,60 800,00			0		00 130	00 110	5 00	100	97,	Jan. Apl.JulyOct
Intercolonial Coal Co	500,00	0 500,00				00 130	00			130	
do Preferred	250,00				1	06 137	50 4	5 81 5 92		1374	Mar.Jun.Sep.De.
Merchants Cotton Co	1,400.00	0 1,400,00	00 00		0.15		60 5	4 61	2134		April Oct.
W -to-al Clas Co	2.591.11	4 2,997,70 0 432,00			0	24			400		Feb MayAg Nov
Montreal London	5,000,00	5,000,00	00 373,00		7.94		374 24	3 53	282 175	167	Jan, Apl. Jul. Oct.
Montreal London Montreal Street Railway Montreal Telegraph, X.D	2,000,0					25				47	
North-West Land, Com	1,467,64 5,642,9	95 5.642.9	25				64 3	18 74	51		
Payne Mining	2,500,90	2,500,0				100		411			
Payne Mining. People's Heat & Light of Halifaz Richelieu & Ont. Nav. Co	1,350,0	00 1,350,0	00 223,9	20			0 50 3 1 00 2°	5 43 3 79	110 211	109	Jan Apl July Oct.
		0,500,0	245,8	720		100 21	1 00 2° 59 11	20 34	111	59	Monthly, Mar.Jun.SepDec
Parablia Consolit'd Gold Mining	3,500,0		000			100 11	7 50 1	• 4 25	117	111	Mar.Jun.SepDec
St. John Street Railway Foronto Street Railway X.D. Fwin City Rapid Transit Co. OPreferred Preferred	6,000,0	0,000,8	717,0		11.95		0 12½ 1½	3 59 4 28		7	
Iwin City Rapid Transit Co	15,010,0		000						***		**
do do Preferred War Eagle Gold Mines	1,750,0	00 1750,00	00			.00	1 63		1 :::		
Windsor Hotel	600,0	000,0	000		.100		6				
Virtue Mining Co	2,000,0	2,000,								or State at	
	Date of		1	1		7				atest	
BONDS.	Interest	Amount	When In		Where	Interest	payable.	Reden	mater 4	don.	REMARKS.
BONDS.	annum	outstanding.	uue							ion.	4.0
					-						
Commercial Cable Coupon		\$16,000,000	11 Jan.	1 Apl.	New You	k or Lon	don	1 Jan.	2397	101 101	
" Kagistered		3,423,000	1 Apl.	1.Oct.	Montreal,	New Yor	k or Londo	n. Oct.,	1931	109	Redeemable at 110
Canadian Pacific Land Grant Can. Colored Cotton Co	6	2,000,000	2 Apl.	2 Oct.	Bank of M	ontreal,	Montreal Can., Mont	real 1 May	1902	100	
Canada Paper Co	0	200,000 940,000	1 May	1 Oct.	Bank of M	ontreal.	Montreal .	1 Api.	1925	1144	
Bell Telephone Co	5	2,935,000	1 Apl.	1 Sep.	Merchants	Bk. of C	an., Montr	eal. 1 Mch	., 1913	110}	Redeemable at 110
Dominion Coal Co	4	£ 308,200		1 July				1 Jan.		96	Redeemable at 110 after 1st Jan., 1900
		\$ 600,000	1 Jan.		Bk, of N. S	cotia., H	al. or Moat	real Jan.	1916	104	Redeemable at 105
	: 5	350,000	1 Apl.	1 Oct.			Montreal.	l Apl.	, 1918 , 1921	102	
Intercolonial Coal Co	. 4	£ 900,000	1 Jan.					en I wen	., 11000	107	
Halitax Tramway Co		£ 140,000		1 Aug.	Bankof	montrea	, London I	ing. 1 Aug	., 1922 .	115	to the state of
Montreal Gas Co	6			1 Oct.	Marchan	te Bank	of Hali	fax. 1 Ap	1917	60	Redeemable at 110
Montreal Street Ry. Co						e omni	tree!				
Montreal Street Ry. Co		\$ 700,000		1000	Halifa	or Mor	Ittemi				
Montreal Street Ry. Co		\$ 700,000 100,000 623,167	1 Meh.	18 .	Montreal a	nd one	lon	don 1 Meh		100	Redeemable at 110
Montreal Gas Co. Montreal Street Ry. Co Peoples Heat & Light Co. First Mortgage Second Mortgage Richelleu & Out. Nav. Co. Royal Electric Co.	5 5	\$ 700,000 100,000 623,167 £ 130,900	1 Meh. 1 Apl.	18 .	Montreal a	nd one	lon	don 1 Meh		100	Redeemable at 116 5 p.c. redeemable
Montreal Gas Co. Montreal Street Ry. Co. Peoples Heat & Light Co.— First Mortgage. Second Mortgage. Richelieu & Ont. Nav. Co. Royal Electric Co. St. John Railway.	5 5 5	\$ 700,000 100,000 523,167 £ 130,900 \$ 475,000	1 Meh. 1 Apl. 1 May 1 Jan.	18 .	Montreal a	nd one	lon	don 1 Meh		105	Redeemable at 110 5 p.c. redeemable
Montreal Gas Co. Montreal Street Ry. Co. Peoples Heat & Light Co.— First Mortgage Second Mortgage Richelleu & Out. Nav. Co. Royal Electric Co.	5 5 5 5	\$ 700,000 100,000 523,167 £ 130,900 \$ 475,000 600,000 2,309,953	1 Meh. 1 Apl. 1 May 1 Jan.	18 .	Montreal a	nd one	lon	1 Meh		105	Redeemable at 110 Redeemable at 110 5 p.c. redeemable yearly after 1900

^{*} Quarterly. * Bonus of per t cent. ! Monthly. T Price per Share.

THE UNION MUTUAL LIFE INSURANCE Co., of Portland, Maine, reports that the books are being closed for 1900, with an undoubted increase in new business written over 1899, and the Company is flooded with applications from all over the United States and Canada. The November issues will make a record. Mr. Jacobs, the manager here, is very justly jubilant over the progress of the company last year.

COLONEL OTTER'S THANKS .- Colonel Otter, in the name of the officers, non commissioned officers, and men of the Royal Canadian Regiment, desires, on the eve of their departure for Canada, to give expression to their grateful appreciation of the cordial welcome and bountiful hospitality they have received in their mother land. The Regiment is under special

WATERLOO

MUTUAL FIRE INSURANCE COMPANY.

Head Office. WATERLOO, ONT.

POLICIES IN FORCE, 25,197

Intending Insurers of all classes of insurable property have the option uring at STOCK RATES or on the Mutual System,

GEORCE RANDALL,

FRANK HAIGHT. JOHN KILLER, Inspector. JOHN SHUH, Vice-President

Fire Ins. HARTFORD Company.

ESTABLISHED -HARTFORD, CONN.

CASH ASSETS, - - \$10,004,697.55

Fire Insurance Exclusively.

GEO, L. CHASE, President. P. C. ROYCE, Secretary THOS, TURNBULL, Assistant Secretary CHAS, E, CHASE, Assistant Secretary.

C. ROSS ROBERTSON & SONS, AGENTS, MONTREAL

THE SUN LIFE ASSURANCE COMPANY OF CANADA.

POINTS FROM THE LAST DEPORT

	,,,,,			-	•		·FU		
Increase in Income .								268,203	07
Decrease in Expenses .							. 3	10,203	64
Increase in Assets .								1,015,752	
Increase in Surplus (bes	ider	pay	ing	\$59.7	40.7	5 pro	fita)	118,906	
Death Claims and other	Pa	yme	nte	to Po	diev	hold	ers.	803,972	
Payments to Policyhold								5 000 500	

The Sun Life of Canada has for years done the largest new business among Canadian Companies, and has last year attained the position. of having also the largest net Premium Income.

R. MACAULAY, Hon. A. W. OCILVIE. President.

Vice-President. T. B. MACAULAY, F.I.A., Secretary & Actuary.

Prosperous and Progressive

obligations to the members of the Colonial Troops, Entertainment Committee. Colonel Otter and the Regiment recognize that their reception represents a generous and spontaneous expression of affection and kinship on the part of their fellow British subjects for that portion of the Empire from which they come. They will not readily forget the warm greeting extended to them everywhere, and are sure that Canadians generally will be deeply moved, as they themselves have been, by the kindness shown to the Regiment by all classes of the community. (English papers.)

INSURANCE INSTITUTE OF SOUTH AFRICA.—It may seem strange to those who think that the war in South Africa has convulsed that part of the Empire from north to south, from east to west, to know that at the Second Annual General Meeting of this Institute, held in Dix's Cafe, Cape Town, on Monday evening, 5th November, after the business was completed, the remainder of the evening was spent in a social manner, a long and excellent programme being gone through. There was a large a tendance of members and associates. Mr. William Marshall, the president, occupied the chair. After the minutes of the previous meeting were read and confirmed, the Council's Report for the Second Session, as well as the Financial Statement, were submitted and approved of. The report was very satisfactory, showing that the total number on the roll was now 97.

The officers for the next session, (1901) are as follows:-president, Mr. Wm. Marshall, South African Mutual; vice-president, Mr. R. R. Brydone, British and Colonial; hon, secretary and treasurer, Mr. R. H. Mitchell, Southern Life; hon, auditor, Mr. D. J. Stegmann, Colonial Mutual; council, H. E. R. Graham, Atlas and Law Union; C. F. Smuts, London and Lancashire Life: A. H. Bullen, Star; R. S. Price. Economic Life: J. L. Owen, Alliance; J. W. Rail. National Mutual of Australasia, and Mr. C. Gordon. F.F.A., South African Mutual.

Law Union & Crown

Assets Exceed \$22,000,000

Canadian Head Office:

67 BEAVER HALL, MONREAL J. E. E. DICKSON, Manager

Agents wanted throughout Canada.

Provident Savings Life Pssurance Society

EDWARD W. SCOTT PRESIDENT

THE BEST COMPANY FOR POLICY HOLDERS AND AGENTS

9,065,423

6,184,209

5,155,868

5.352.527

19,625,893

FIFTY-FIFTH ANNUAL STATEMENT

New York Life Insurance Company

Nos. 346 and 348 BROADWAY, NEW YORK CITY.

JOHN A. McCALL,

BALANCE SHEET, JANUARY I, 1900.

President.

And the state of t	LA particular de la companya del la companya de la
ASSETS.	
United States, State, City, County and other Bonds	
hand at a cx4) market value, Dec. 31.	
0	\$144,528,785
I Mostgages (715 hrst Hens)	36,297,517
n I Patete (22 piecer, including twelve omce bidgs)	17,082,000
. Policy holders on their policies, as	
decal value thereof, \$15,000,000,	11,557,714
Trust Companies and Banks, at Interest	10,050,049
Companies, etc. (\$3,550,232	
market value, December 31st, 1899	5,955,500
t see and bonds (m'rk't value, \$4,177,523)	3,278,450
Quarterly and semi-annual premiums not yet due,	
reserve charged in liabilities	2,204,000
Described in transit, reserve charged in liabilities	2,206,423
Premium Notes on Policies in force (legal reserve to	
secure same. \$3,400,000)	1,000,101
Interest and rents due and accrued	1,389,116
Interest and tents due and decreed	

LIABILITIES. Policy Reserve (per certificate of New York Insurance Endowments, etc., awaiting presentment for pay-2,990,583 Additional Policy Reserve voluntarily set aside by 3,507,699 the Company Accumulated Surplus Funds, voluntarily reserved and set aside by the Company, to provide Dividends payable to policy-holders during 1900, and in

28,862,362 Aggregate

EXPENDITURES, 1899

Paid for Losses, Endowments and Annuities \$16,022,766

Total Assets \$236,450,348

Total Liabilities \$236,450,348

Premiums (Annuities \$1,517,928).\$10,356,887 ewal Premiums	8,502
rest on : a	,232,761

CASH INCOME, 1899

Commissions and all other payments to agents (\$4,628, o69) on New Business of \$202,309,080; Medical Examiners' Fees, and Inspection of Risks (\$527,799) Home and Branch office expenses, taxes, advertising, equipment account, telegraph, postage, commissions on \$859,562,905 of old business, and miscellaneous expenditures Balance-Excess of Income over Expenditures for the year.....

Paid for Dividends and Surrender Values

Total Income...... \$52,371,263

Total Expenditures & Balance \$52,371,263

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INSURANCE ACCOUNT-On the Bas	is of Paid-f	or Business Only
New Insurance paid-for, 1899	373,934 99,357	\$944,021,120 202,309,080
Old Insurances revived and in-	1.116	2,873,077
Total paid for business	474,407	\$1,149,203,277
DEDUCT TERMINATIONS: By Death, Maturity, Surrender, Expiry, etc. Paid-for business in force Dec. 31,	36,631	87,331,292
Paid-for business in force Dec. 31,	437,776	\$1,061,871,985
Gain in 1899	63,842	\$117,850,865

COMPARISON FOR EIGHT YEARS-(1891-1899) DEC. 31st, 1899. Gain in 8 Yrs. DEC. 31st, 1891. \$236,450,348 \$110,503,058 \$125,947,290 Assets 52,371,263 20,517,069 31.854,194 Income Dividends of Year to Policy holders 2,768,748 1.508,408 1.260.340 Total payments of Year to Policyh'rs 12.671,491 9.535,486 22.206.977 Number of Poli-cies in force 182,803 437.776 254.973 Insurance in force (premiums paid) . . \$575,689,649 \$1,061,871,985 \$486,182,336

Certificate of Superintendent of State of New York Insurance Department. Albany, January 4th, 1900.

1, LOUIS F. PAYN, Superintendent of Insurance of the State of New York, do hereby certify that the NEW-YORK LIFE INSURANCE COMPANY, of the City of New York, in the State of New York, A MUTUAL LIFE INSURANCE COMPANY having no Capital S.ock, is duly authorized to transact the business of Life Insurance in this State,

1 FURTHER CERTIFY that, in accordance with the provisions of Section Eighty-four of the Insurance Law of the State of New York, I have caused 1 FURTHER CERTIFY that, in accordance with the provisions of the Insurance Law of the Sate of New York, I have caused the policy obligations of the sate from pany, outstanding on the 31st day of December, 180s, to be valued as per the Combined Experience Table of Mortality at four per cent interest, and I certify the same to be \$192,024,281.

at rour per cent interest, and 1 certify the same to be \$132,000,001.

I FURTHER CERTIFY that the admitted assets are \$236,450,348.

The general Liabilities \$2,000,503. The Net Policy Reserve, as calculated by this Department, \$192,024,281, making the Total Liabilities as per State Laws. \$195,014,864.

The additional Policy Reserve voluntarily set aside by the Company, \$3,507,699.

The Accumulated Surplus Funds voluntarily set aside by the Company, \$3,507,099.

The Accumulated Surplus Funds voluntarily reserved and set aside by the Company to provide dividends payable to policy-holders in 1900, and in subsequent years, \$28,862,362.

Other funds for all other contingencies, \$9,065.422.

IN SURPLESSE These becomes appearing an accumulation of the contingencies of

Other funds for all other contingencies, \$9,065.422.

IN WITNESS WHEREOF, I have hereunto subscribed my name and caused my official seal to be affixed at the City of Albany, the day and year first LOUIS F. PAYN, Superintendent of Insurance.

The Company is prepared to treat with gentlemen of influence for appointments as District Representatives. Some valuable positions now vacant be conferred on suitable applicants. For particulars apply to any of the following Branch Offices:

WESTERN CANADA BRANCH, 496 Main St., Winnipeg, Manitoba, J. G. MORGAN, Manager. NEW BRUNSWICK BRANCH, 120 Prince William St., St. John, N.B., H. A. AUSTIN, Manager.

TORONTO BRANCH, 20 King St., East Toronto, Ont , R. J. KEARNS, Agency Director. HALIFAX BRANCH, corner Barrington and Prince Sts., Halifax, N.S. W. C. SOMERS, Cashier.

R. HOPE ATKINSON, F.S.S. Agency Directory, Company's Building, Montreal.

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THE

NATIONAL LIFE ASSURANCE COMPANY

AUTHORIZED CAPITAL, \$1,000,000.

H. S. Howland, President, F. Sparling, Secretary, R. H. Matson, Managing Director.

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COMMERCIAL UNION

Assurance Company Ltd. of London, Eng.

Apital and Assets, \$32,500,005 Late Fund (in special trust for Life Policy Holders) 9,548,530 Total Annual Income 9,548,530 Deposited with Dominion Government, 536,000

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RICHARD A. McCURDY, President

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Experienced agents who desire to represent this company are invited to address GEORGE T.

DEXTER, Superintendent of Domestic Agencies Home Office

OF INTEREST

Every man investing in a Life Policy and every Life Insurance Age is should read the Statement of Interest Earnings of Life Insurance Companies published by ISBURANCE & FINANCE CHRONICLE, of Montreal, of date December 21, 1900.

"eference to that Statement will satisfy both Ruyer and Seller that it pays best to do Life Insurance business with and for

THE GREAT-WEST LIFE ASSURANCE CO.

According to that Statement the average rate of Interest earued in 1899 was by Canadian Companies . 4.52 per cent. by British Companies . 3.92 " " by American Companies . 4.69 " " while the Great West Life carned . 6.59 " "

A few openings in good districts for good Agents; Address Head Office, Winnipeg, or Branch Office in Toronto, Montreal, St. John, N.B., Vancouver, B.C., or Victoria, B.C.

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A POLICY IN IT PAYS For Policyholders

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DOMINION GOVERNMENT DEPOSIT, \$100,000.00. ROBERT HAMPSON & SON, Agents, MONTRESAL m

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ANUARY 4, 1901

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The following statement from comm-recement up to January 1, 1900, amply attests to the successful management of Canada's Leading Company :-

Received from Policyholders, over.....\$35,236,000 Paid to Policyholders or Representatives, over . 19,683,000

Total paid and credited to Policyholders, over.. \$40,922,000 Showing the receipts from interest have paid all

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For every \$100 received from its policyholders since organization the Canada Life Assurance Company has already paid or credited to them over \$116.

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The success which has attended the operations of The Imperial Life Assurance Company of Canada has been more marked than the most san-guine optimist anticipated, and one of the contributing causes of this is the

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no wonder that every person who has any interests in

THE TEMPERANCE AND CENERAL LIFE ASSURANCE COMPANY

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It guarantees, on the death of the insured, a definite income to the beneficiary for twenty years, at the end of which term the face of the policy is payable, as insured may have directly.

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paid the Income to the the policy.

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Wm. McCabe, Mng. Director.

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