

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER


QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . . .
Ask him about QUALITY

That's the _____
STRONG POINT
in
Colman's Mustard


**PEEK
FREAN
& C^o's**

BISCUITS

ARE NOW PRODUCED IN
Several Hundred Varieties.

Recent Novelties are
FLORENCE WAFERS
—AND—
CREAM SANDWICHES

CHAS. GYDE, Canadian Agent, MONTREAL

Corn Brooms	BROOMS	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ... Always reliable and as represented.</p>
		<p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>
STANDARD BRANDS		
WHISKS	<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>	
	Corn Whisks	



Any old stove will boil water, boiling water and ten minutes will prepare a delicious, nutritious dish of Heinz Baked Beans with Tomato Sauce.

Canadian Agents:

H. P. Eckardt & Co., Hudson, Hebert & Co.,
Toronto. Montreal.

Your Profit in Selling Salt

depends for its *real* value upon the length of time that you hold the trade of the customer who buys it of you. The permanent customer pays you the biggest profit in the end. Salt is a small item, but it is just one of these "small items" that holds a customer's trade.

Windsor Salt

is absolutely free from all impurities—it is a free-running, white, perfectly crystalized Salt that never varies from the one high standard that has made it famous as the "Salt of Quality." With it you can hold the trade of the most particular woman that ever lived. Leading wholesalers sell it.

THE WINDSOR SALT CO., Limited,
Windsor, Ont.

Have you handled

that Queen of Home Dyes

MAYPOLE SOAP?




The only DYE that washes and dyes at the same time.
The only DYE that does not require different packets
for Woollen, Silk, or Cotton.

WELL ADVERTISED. A SPLendid ARTICLE.
PAYS A GOOD PROFIT.

Handsome Show Card on application to A. P. Tippet & Co.,
8 Place Royal, Montreal.

Three suggestions—seasonable:



STOWER'S

Lime Juice,
Lemon Squash,
Lime Juice
Cordial.

Cases contain
1-dozen Quarts.

Fine Finnan Haddies

They have the rich,
delicate flavor of the
freshly caught fish—
canned where caught,
before they lose their
goodness.

Clean — real Finnan Haddies. No
dirt, no slime—nothing but Fine Finnan
Haddies in every can.

The "Thistle" Brand

Lazenby's

Soup Squares and Jelly Tablets.

The highest quality there is or can be.
The name guarantees it.

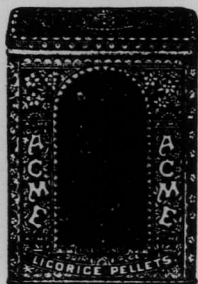
A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N B.



PICKLES!

CUCUMBERS GROW VERY FAST THESE WARM DAYS, AND WILL SOON BE READY FOR THE PICKLE BARREL. HOW ABOUT YOUR STOCK OF PICKLING SPICE? WE ARE READY FOR A LARGE OUTPUT OF OUR FAMOUS MIXTURE. **Prices Right.**



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE
BROOKLYN, N.Y.

Established 1845.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

*"The
Summer Cereal
Breakfast
Food."*

*Molina
Rolled
Wheat*

*The
Hot Weather
Profit-
Maker.*

The Tillson Company, Limited

Tilsonburg, Ont.

Cigars

of Quality—
of Profit.

The reasons are: I select the tobacco that I use, personally. I buy large quantities and take advantage of all the discounts that ready cash naturally brings. I insist on absolute cleanliness in my factory. I look carefully after every detail of the making. I keep my living expenses down to the lowest possible point. Lastly, I never vary the quality from the one high standard that first gave my Cigars prominence among the largest buyers in all Canada.

Payne's

"Pharaoh," 10c.
"Pebble," 5c.

J. BRUCE PAYNE, MFR.,
Granby, Que.

CROWN FLAVORING EXTRACTS

The Best.

Manufactured by

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



Summer Trade in "Sterling" Brand Pickles.

It is a large trade because "Sterling" brand pickles are good pickles—and summer is a good season for good pickles.

It is a satisfactory trade for the grocer because disappointed customers are not known when "Sterling" brand pickles are sold them.

Made of best-grown Canadian vegetables by skilled pickle manufacturers in Canada's largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



NEW YORK GINGER ALE

Make a Profit of 50 per cent. and at the same time
delight and refresh your customers.

This is the quickest seller on the market during the hot weather—just the thing
for Picnics and Outing Parties.

Some of our friends commenced *with five case lots and
are now selling 25 cases a month, at a profit of 50%.*

As far east as Belleville and as far north as Sundridge five case
lots are delivered at 80c. per dozen.

We are Sole Agents for New York Ginger Ale for the Grocery
Trade in Canada.



W. H. GILLARD & CO.

Wholesale Grocers and
Tea Importers

HAMILTON

Paterson's

THE ...

PRINCE of ... SAUCES

Has no equal
at the price.



SOLD BY ALL WHOLESALE GROCERS.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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CIRCULATES
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VOL. XIII.

TORONTO AND MONTREAL, JUNE 30, 1899.

NO. 26

CANNED GOODS IN TORONTO.

I VISITED a number of the larger retailers in Toronto the other day with a view of ascertaining the comparative consumption of canned goods in the city during the past year. The general verdict seems to be that the consumption has been larger this season than last, but this is attributed by many to special causes, the scarcity of fresh vegetables and the high prices of many fruits. Stocks are generally lighter than was the case a year ago.

Robt. Barron, 726 Yonge street, had found an increased demand for all canned goods, not only for vegetables, but for fruits and fish. He was not prepared to state how his stocks compared with a year ago.

D. Bell, 702 Yonge street, thought tomatoes and corn had shown the greatest increase, but all vegetables

SOLD MORE FREELY

in the past year than in previous ones. His stock, he thought, was lighter than this time last year.

Henry Swan, of Swan, Bros. said: "The past year has been a most satisfactory one. As we bought at a moderate figure, and the market advanced, the profit to us was unusually good. We stocked up heavily, but the demand has been fully as large as usual, so we have less on hand now than we generally do at this season, though."

W. J. Coutts, 461 Sackville street, answered: "I found a general increase in the demand. Not only tomatoes, peas and corn were affected, but

A REMARKABLE DEVELOPMENT

has been noted in some other lines. The sales of string beans, for instance, have grown in the last two years to a respectable figure. Canned salmon and canned fruits

also were in better demand. I have enough stock to last through this season."

F. W. Johnson, president of the Retail Grocers' Association, 82 Davenport road, has done considerable jobbing in tomatoes this season, and was quite satisfied with returns. "As far as my own store trade is concerned," said he, "business in canned goods has been more than satisfactory. More than ever have been sold, and the profit, you know, has been all right. Of course,

ONE CAUSE OF THE BIG INCREASE

in the demand with us has been that the population in the north of the city is increasing. There are no empty houses here now. My stocks are all getting light. But I have enough to last me till the new goods are in."

Clancy Bros., Harbord and Major streets, who also do a jobbing trade, were of the opinion that the consumption this year had been larger than usual. "This," said a member of the firm, "is accounted for, to some extent, by the fact that most fruits have been either dear or scarce, and that fresh vegetables have not been as plentiful as customary. The demand, though, is sure to increase to some extent in a growing city like this. I could not give an exact estimate of our stocks, but I should judge them to be about the same as last year."

Another retailer who has a good jobbing patronage is W. J. Sykes, 346 College street. He told me that he had found the demand for canned vegetables larger this year than usual. This, with the advance in prices, had made the past season a most satisfactory one. His

STOCKS ARE ABOUT THE SAME

as a year ago. "Though there has been

an increased consumption in the past season," concluded Mr. Sykes, "there is no good reason for an opening price of 75c. at factories. The production will be almost doubled this year, I believe. Last year, at this time, when prices were considerably lower, the production expected was nothing like that looked for this year.

THE FACTORYMEN

speak of one-third of their output having been already contracted for, but it should be known that they have contracted for it largely among themselves. It will take a good deal more than this to convince me that conditions warrant 75c. at the factories to-day."

A. White, 438 College street, considered that his sales of canned goods had been about the same, and possibly somewhat larger than in the previous season, but, as he did not buy in as large quantities this year as he did last, he could not make a comparison of his present stocks.

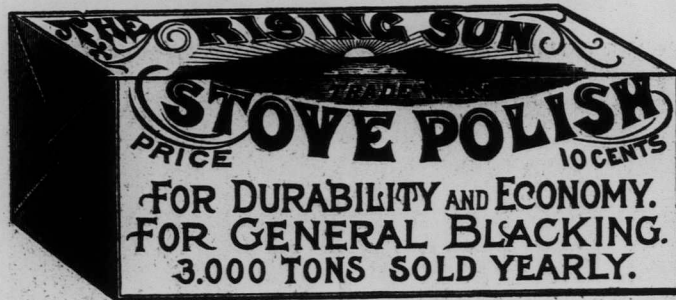
Wm. Moore & Sons, 402 Spadina avenue, estimated that the consumption of all canned vegetables this year has been considerably above that of last. "This is," said Mr. Moore, sr., "largely because our customers have been

UNABLE TO GET FRESH VEGETABLES

from the butchers. Then, all through the season, the ruling price has been 3 for 25c., which seems to be the popular price. My experience has always been that when the price gets above these figures, say to 10c. straight, the consumption is affected fully 20 to 25 per cent. Therefore, I am of the opinion that packers would make a mistake to force prices above the 3 for 25c. basis."

J. W. Sanderson, 601 Dundas street, has found the demand for all canned vegetables much larger than last year. His stocks of tomatoes are larger; those of peas and corn

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

are lighter than this time last year. "I have especially noted," said he, "the increase in the

DEMAND FOR CORN

in the last two seasons. Last season, corn, you know, sold at 5c. for many months. This increased the consumption, and introduced the goods to so many people that, even when the price this season advanced to 8c., the consumption continued to grow. There is no doubt that the consumption will still increase, but a year or two of low prices, while the quality is as good as it has been for the past few years, would help wonderfully to develop it."

H. W. Marmion, 1178 Queen street west, said: "There has been a good, all-round increase in the consumption of canned goods. This is partly due to the scarcity of fresh vegetables, but, apart from this, there is no doubt the past year shows that canned goods are growing in popularity. I now have more tomatoes and less peas and corn than I had in stock a year ago."

Thomas Holmes, 994 Bathurst street, had also found the increase in sales to be of a general nature. "But," reasoned he,

"ALL TRADE HAS BEEN GROWING with us. Besides, it was often impossible to get fresh vegetables, and when they are scarce the demand for canned goods is always large. I don't believe the past season has given us much reason for believing that the consumption of canned goods is increasing with great rapidity."

J. D. Kelly, of Kelly Bros., 90 Queen street east, said: "As we

DID SOME SPECULATIVE JOBBING

in canned goods this year it would be hard to make a comparison with last year. But I think our sales over the counter have been considerably larger than a year ago. In peas, especially, this season we have done a good business. We have got hold of a brand of Canadian peas, which I believe equal to, and, in some respects, superior to

the French article. We push it, and find it gives satisfaction. As long as the packers put up their goods in such quality as this line shows, there will be an increased demand for canned goods."

TEA CULTURE IN SOUTH AFRICA.

The tea industry in Natal is, according to an exchange, becoming an important factor in South African agriculture. The output of the tea estates in Natal for the year 1898 was from 300,000 to 400,000 lb., and estimates place the crop for next year at 1,250,000 lb. The chief centre of the industry is the Clifton Tea Estate, comprising about 3,000 acres on the Nonoyoi River, about 55 miles from the city of Durban. In a recent report Consul-General Stowe, of Cape Town, who recently visited the district, gives an account of the methods of tea culture employed.

The picking season in Natal commences generally early in September and goes on until about the end of the following May. The months of June, July and August are taken up with digging and manuring the land and pruning the plants.

The tea is picked by the coolies, mule cars in different gangs collecting the leaf. Men and women are employed in the picking process. The tea leaf is taken down to the factory, where it is "weighed in." When that is done, it is spread out thinly on frames covered with hessian, for the purpose of "withering," in a temperature of 85 to 90 deg. In the course of twelve hours the leaf has become perfectly soft, and produces the same sensation to the touch as a silk handkerchief. The leaf is then passed through shoots into the machine-room, where it is "rolled," the object of this process being to break up the juice cells in the leaf and to give the leaf that peculiar twist characteristic of the tea seen in ordinary commerce. When the rolling is finished the sappy, juicy mass is sent down into the cooling chamber, where it is spread out and submitted to the

action of the air at a temperature of from 60 to 70 deg. This is the critical stage in the manufacture of tea. The eye of the experienced manager is required to see that the fermentation is arrested at the exact time, or the tea would lose quality and would acquire an undesirable flavor. The rolled leaf is then passed to drying trays, in which it is spread out thinly and submitted to a temperature of about 250 deg., the excessive heat staying fermentation and taking all moisture out of the leaf. The now manufactured article is sent on to the sorting department, where the different grades of golden pekoe, flowery pekoe, pekoe souchong, souchong, and dust are separated by machinery, which consists of a huge revolving cylinder, the meshes gradually getting larger towards the outer end, so that the "dust" falls from the separating machine first and the coarsest leaf, the "souchong," last. It should be pointed out that the smallest leaves on the twig, when picked, make the finest tea.

The tea is then put into air-tight bins, where it is allowed to remain for from two to three months to mature. After this it goes to the packing department, where it is put into packets or boxes for the trade. At the Clifton estate all boxes and chests used in packing the finished product are made by coolies who are employed specially for this purpose.

If the industry develops at the rate now promised, Mr. Stowe is of the opinion that ships carrying goods to South Africa will soon be able to secure regularly a return cargo of tea, instead of being compelled to go in ballast to the Far East for return cargo, as is now the case. If this become possible, freight rates to that part of the world should be considerably reduced.

The promoters of the Brantford, Ont., pork-packing factory state that they are meeting with great success in their canvass for stock.

What's to Hinder

you ordering some of **VAN CAMP'S** Tomato Catsup, Macaroni, Macaroni and Cheese, Concentrated Soups, Whole Tomatoes for slicing (in fancy tins), when your traveller calls, or by phones 447, 488, and 1258 if in a hurry?

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**

Teas, a lovely line of Young Hyson Points arrived in store to-day. These goods we are determined to clear out at a very low figure, so, if in need, send for samples and quotations.

Lime Juice Cordial and **Lemon Squash**, prepared by Batger & Co., of England, are meeting with universal favor, and are, without doubt, the nicest summer drinks on the market.

Lobster Hoeggs, in pounds and half pound tins, these are very choice and we recommend our friends to send in their orders before all are sold.

James Turner & Co., **Hamilton**

—WHOLESALE GROCERS.—

BASS

Fishing season has just commenced, recommend your customers to take with them some "Reindeer" Brand Condensed Coffee; and Milk.

HEADQUARTERS FOR CAMPING SUPPLIES

Armour's Canned and Potted Meats
 Clark's " " " "
 Davies' " " " "
 Condensed Coffee and Milk
 Potted Jam, Jelly, Marmalade

Choice . . .

PICKLES
 SAUCES
 CATSUP.

T. KINNEAR & CO., 49 Front St. East, TORONTO.

THE BEAUTIFYING OF STORES.

ART GLASS IMPROVED.

MANY progressive business concerns in the cities and large towns obtain from decorative glass panels an artistic finish to their premises which is not without its telling effect upon the public. That this impression upon customers is of value to business is a point on which there is nothing but strong opinion.

The new style of art glass, known as electro-glazing—a specialty marketed by The Luxfer Prism Co., Limited, Toronto—has decided merits. The toughness of electrically deposited copper is resorted to in order to afford a panel which needs no disfiguring strengthening bars, and which has no cement to work loose with jarring. There is no bagging to the glass—a matter of much consideration. In cost, the improved glazing is practically the same as leaded work, and, therefore, in the end should be much cheaper, repairs being a remote contingency.

The Luxfer Prism electro-glazing lends itself to any class of design; it may be said, in fact, that the more intricate the pattern the better this system is adapted for it. The glazing lines are much neater and finer than

in any other, even the most expensive class of copper or German silver bar.

The Luxfer Prism Co.'s field in art glass is rapidly expanding, as it deserves—the latest installation being in the new palatial steamer, Toronto, for The Richelieu and Ontario Navigation Co.

WHAT LED HIM TO THE WEST.

Mr. Goodfellow, one of the oldest merchants in Prince Albert, recently told a representative of THE CANADIAN GROCER what led him to go West. While at his home in Peterboro', Ont., a missionary who was supposed to have just returned from the West, but in reality never was there, went through the county preaching about the good country, where there was very little to do, and a free and easy life. He said: "In Prince Albert you will find a mission where all are welcome. You need not knock on the door, but walk in. No one ever knocks on doors in that country. Once inside you will find people with open arms to receive you."

"We found the mission all right," said Mr. Goodfellow, "but it looked as if no one had ever lived there. Prince Albert hadn't much more than a Hudson's Bay post then. Now it is one of the towns of the West."

IT COULDN'T BE DONE.

An individual with considerably more lung power than was agreeable to his hearers was hawking fish recently in a northern town, says Tit-Bits.

"Fine fresh herring—fower a penny," he roared, in a fashion that made the windows rattle.

A woman approached the barrow and eyed the fish with a certain amount of suspicion, which, considering the circumstances, was not unnatural.

"Are they fresh?" she demanded, with a suspicious sniff.

"They're fower a penny, mum," was the guarded reply.

"Yes," responded the other, with a touch of sarcasm, "I think I 'eard yer say so. But are they fresh?"

"For aught I know, mum, they is."

"Where wor they cotched?"

This was too much, and, adopting the sarcastic style of his questioner, the hawker replied:

"Can't say for sartin, mum. I applied for the birth an' death stificate of every fish on the barrer, but, at fower a penny, it simply couldn't be done!"

"'Ere y'are! Fower a penny, herrin'."



Canned
Potted
and
Devilled

MEATS

Full Assortment

Special figures on
5-case lots, freight
paid from factory.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

"HOT-WEATHER WISDOM."

Those are the words that a progressive grocer used to a representative of this paper last week. This particular grocer stood behind a handsome showcase full of cigars, and the force he put into the remark that he made was undoubtedly emphasized an hundred fold from the fact that he was then counting over his day's receipts from his cigar trade. "Money talks," he continued; and he added, "to-day has given me the most convincing proof of my wisdom in carrying a side line of cigars that I could ask for."

It was a hot day—one of those days when business usually seems to be at a standstill, especially in a grocery store. Seventy-six dollars and twenty-five cents were the total receipts to the grocer for that day's sale of cigars. True, his store was a very popular one, and was situated on a direct line of electric cars running into the country, and probably his cigar trade had been stimulated by the demand which would naturally come from smokers who patronize the open cars so liberally in hot weather. Nevertheless, the representative of THE GROCER was assured that, even before the electric car line was put in at all, the demand in hot weather from his regular customers always increased four fold.

It seems as though a profitable lesson

could be learned from the experience of this one grocer in question, and, for the benefit of our readers, we cite this as an example of "hot-weather wisdom."

Remember the old saying, "never put off for to-morrow what you can do to-day." The grocer who hesitates about writing to some well-known cigar manufacturer for prices loses the most profitable part of the cigar-selling season. It will pay any grocer to write to-day.

A TRIBUTE TO SMOKING.

Apropos of tobacco, Dr. Geo. F. Shradly, the physician who ministered to General Grant during his last illness, says: "Smoking even the finest Havanas will not cure neuralgia. It may, however, make a man so contented that he forgets about the pain. No one can deny who has tried it that there's a lot of solid comfort in a good cigar. It is only when we forget the law of moderation that smoking becomes injurious. Then, when the appetite fails and the nerves are unstrung, it is time to stop. A man when he reaches that stage, be he President or the humblest citizen, must learn self-denial. It is impossible to estimate the amount of mischief caused by cigarette smoking. I have no word of apology to offer for cigarettes. I'm afraid there is nothing that can be said in their

favor. There are no vital functions that these pernicious little things are not liable to injure. But a good cigar—that is another thing. A good cigar has inspired many a great poem, brought to the musician's brain the melody that would make him famous, wooed for the artist a glimpse of the ideal he sought, and stimulated many a heroic deed."

ST. RAYMOND, QUE., BURNED OUT

The following merchants in the town of St. Raymond, Que., have been burned out:

Bertrand, A. D. M., general merchant, small insurance—Bourassa B., general merchant, insurance \$1,000—Duplain, F., tinsmith, no insurance—Duplain, P. J., general merchant, no insurance—Gauvin, P., tinsmith, no insurance—Leboeuf, P., harnessmaker and grocer, no insurance—Lesage, Louis, manufacturer cheese—Letarte, W., grocer, small insurance—Martel, Mrs. P., druggist, insured—Matte, Ulrich, general merchant, no insurance—Pelletier, H. & Frere, general merchants, insured—Piche, Nap., general merchant, fully insured—Plamondon, C., butcher—Proulx, F. X., tinmith, no insurance—Rinfret, Mrs. Henri, general merchant, small insurance—Savard, V. & Co., dry goods dealers.

The amount of Canadian merchandise passing through the port of Duluth and destined for points in Canada amounted to \$76,311 for the month of May. Of the amount passing from the east to west there was \$69,686 worth, and the amount passing from west to east was to \$6,625.

1899 Pack Canned Goods.

We are now quoting best brands at the lowest prices.

JOHN SLOAN & CO.

Wholesale Grocers.

TORONTO.

New Season's**SALMON****Anglo-British Columbia Packing Co.**

LIMITED

H. Bell-Irving & Co. Vancouver, B.C. Managers and Agents.
--

VANCOUVER, B.C.**LARGEST PACKERS OF BLOOD-RED SOCKEYE.****BRANDS**

- Talls and flats* **Sovereign.** Embossed white and gold label, tins tissue wrapped.
- Talls and flats* **British America.** The standard of twenty years ago—the standard to day.
- Talls, flats and ½ flats* **Laurel Wreath.** A most artistic and chaste label, in olive and gold, for high class trade.
- Talls and flats* **Holly Leaf.** A distinctive label and popular brand.
- Talls and flats* **Trident.** An attractive label in colors.
- Talls . . .* **Red Star.** A famous old brand. It is **Salmon.** Many people think it is a gold mine.
- Talls . . .* **Lynx.** Everyone wants Lynx. There is not always enough to go round.
- Talls . . .* **Salmon Fly.** Like the ancient fisherman, it “has a taking way.”
- Talls . . .* **Cornflower.** An attractive white and gold label. A splendid seller.

Every Wholesale Grocer in Canada can show you samples of the labels. The Company will see that the quality is right. All above brands are **Red Sockeye.**

Selling Agents

{	J. L. WATT & SCOTT, Toronto.
	WATT, SCOTT & GOODACRE, Montreal.

Canned Goods

FOR FUTURE DELIVERY

Before placing your orders
SEE OUR TRAVELLERS OR WRITE US.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,
MANUFACTURERS, IMPORTERS OF TEAS.

**New Pack
LOBSTER**
X, XX, XXX
1s, Tall and Flat
½s, Flat
IN STORE

TORONTO

HINTS TO BUYERS.

“ALL back orders for ‘Grand Mogul’ goods will be completed this week, and we hope with our increased facilities to be able to ship goods promptly from this time forward,” write T. B. Escott & Co.

John Sloan & Co. have received a large shipment of gallon apples.

Warren Bros. & Co. have ‘Miracle’ washing compound in stock.

S. H. Ewing & Sons are offering some good values in cheap Rios.

S. H. Ewing & Sons are daily expecting a shipment of choice Indian teas.

The Greig Manufacturing Co. have a shipment of Valento wine soon to arrive.

T. Kinnear & Co. have a shipment of ‘Scripture’ brand lobster, ½-lb. tins, to hand.

Ten-cent size Reindeer condensed milk can be procured from Lucas, Steele & Bristol.

“We find an increasing demand for currants cleaned by our own machine,” say John Sloan & Co.

T. B. Escott & Co. have a lot of fruit jars still to offer and are closing them out at reasonable prices.

A new biscuit, by Peek, Frean & Co., called ‘Cream Sandwich,’ has just made

its appearance on the market. It is a tasty article that is likely to sell freely, and samples may be had from Mr. Gyde, of Montreal, as usual.

T. B. Escott & Co. are offering several packs of canned vegetables for future delivery at reasonable prices.

Lucas, Steele & Bristol claim Golden Tip ‘Empire’ Ceylon tea the best value at the present time they ever sold.

W. H. Gillard & Co. have a lot of Van Camp’s condensed soups arriving, which are just the thing for outing parties.

Buyers can now secure futures in Aylmer goods from Lucas, Steele & Bristol. The firm, of course, quote other lines as well.

‘Owl’ brand, retailing at 10c., and ‘Reindeer’ condensed milk are selling freely with The Eby, Blain Co., Limited.

‘Ice Castle’ finnan haddie and ‘Ice Castle’ and ‘Beaver’ brand lobsters, 1-lb. and ½-lb., in store with W. H. Gillard & Co.

MAY PUT UP CANNED GOODS.

The Asiatic Trading Co., which has been incorporated by Toronto and Montreal men, will manufacture vinegar, jams and pickles, and, probably, will this fall go into the canning business. The company has its factory about completed.

NEW COMMISSION HOUSE.

T. H. Smith, who recently sold out his retail grocery business at the corner of Ontario and Wellesley streets, Toronto, has started in business as commission produce dealer, under the style of T. H. Smith & Co., 70 Colborne street, Toronto.

As this new commission house has gone to the expense of establishing cold storage facilities in its own premises, shippers can depend that butter, eggs, poultry, etc., sent to it will be properly cared for. Having cold storage in its own building, cartage to, and charges for storage in, the large public storage warehouses will be saved, while produce can be seen by buyers at any time. The firm essays to be up-to-date.

TO PUSH ‘IMPERIAL’ CHEESE.

Mr. Henry Wright, of A. F. MacLaren & Co., manufacturers of ‘Imperial’ cheese, left Toronto on Wednesday for New York, from whence he sails per ss. Lucania for Great Britain. He will be away about six weeks, and goes particularly in the interest of ‘Imperial’ cheese, a good trade in which has already been cultivated in Great Britain, but Mr. Wright believes it can be greatly expanded, and with this end in view he will visit the leading trade centres in England and Scotland.



THE SECRET

of the success of many grocers is in recommending to their customers—not merely the article which brings them most profit in a single sale—but the one most likely to satisfy the purchaser.

You are always safe in recommending **UPTON'S MARMALADE**, for those who try it once will come back for more.

Sold by all jobbers, in 1-lb. glass jars and 7-lb. wood pails.

Henry Wright & Co. - Toronto.

Canadian Selling Agents.

Canned Vegetables.

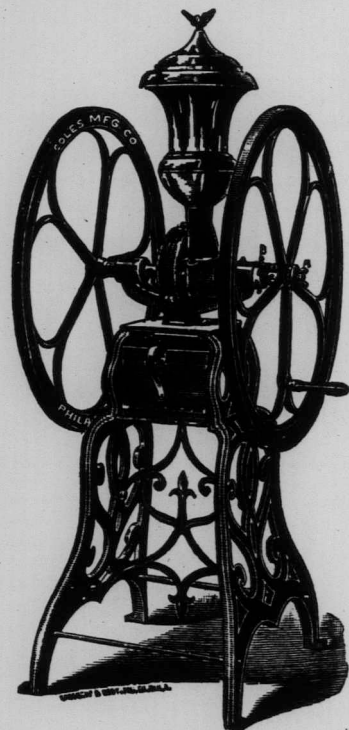
We offer new pack

Tomatoes	at 75c.
Corn	at 75c.
Peas	at 70c.
Beans, Refugee and Golden	at 70c.

QUALITY GUARANTEED.

Terms 30 days, or cash less 1% 10 days.

H. P. ECKARDT & CO., TORONTO.



No. 18
Agents: **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

There's no disagreeable stickiness, no permeating scent, no irritation from Wool Soap using--it gives the skin the clean freshness of a "dip in purity."

Swift and Company, Makers, Chicago.

Canadian Representatives:
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

**MONTREAL WHOLESALERS BUYING
CANNED GOODS.**

THE conviction that the agreement between the packers of canned goods will be of some duration is evidently widespread among the Montreal jobbers, if recent contracts that they have been placing with the canneries are a fair indication.

The demand has chiefly been for tomatoes, corn, peas, and beans, contracts for upwards of 3,000 cases of these having been booked by sales agents in Montreal during the past ten days. These were closed at 75c. for tomatoes, 65c. for corn and peas, and 65 to 70c. for beans, according to quality.

One result of these large sales is that the market has been firmed up, agents having had old prices withdrawn.

Corn seems to be an article of great interest in this respect, and packers who have not already contracted are asking 70c., and there seems to be a good prospect of prices going higher.

So far, Montreal jobbers have done very little in canned fruits, except in raspberries and strawberries, of which some round lots

have been placed at \$1.35 for preserved strawberries, and \$1.15 for the same in syrup, and \$1.40 for preserved raspberries, and \$1.15 for the same in the syrup. In peaches, pears, and apples, nothing has yet been done. Agents state that their principals refuse to quote peaches on account of the uncertainty as to the crop this season, some estimates stating that fully half the nominal peach yield has been destroyed by the frosts of the early spring.

In canned salmon, jobbers are steadily accumulating supplies on the basis of \$4 f.o.b. Coast for Lowe Inlet and similar brands.

**STILL AGITATING AGAINST SUGAR
BOUNTIES.**

AGITATION against bounty-fed sugar is not yet by any means dead in Great Britain. Only a few weeks ago, the London Chamber of Commerce adopted a resolution, with only three dissentients, asking the Government to seek an agreement with Germany, Austria, and other countries that have expressed a willingness to abolish bounties, providing for the absolute exclusion from their territories of all bounty-fed sugar.

Coming from such an influential body as the London Chamber of Commerce, the resolution should have some weight with the British Government. Whether it will or not remains to be seen. Personally, our faith is not very large.

France and Russia were obdurate at the congress held a year or two ago, and they have not yet exhibited any change of heart.

As long as these stumbling-blocks are in the way, it is improbable, especially in view of the indisposition of the Imperial Government to employ radical remedial measures, that Germany, Austria or Belgium will abolish the objectionable bounties.

While waiting for Germany, Belgium, Austria, and other countries to untie the gordian knot, Great Britain could, by employing countervailing duties, easily cut it, but the Imperial authorities, while willing to assist in the untying, are unwilling to independently cut it, remedy and all as it might be.

And in the meantime, the sugar industry of the Empire is compelled to sit in sack-cloth and ashes.

SALMON CANNING IN B.C.

THE CANADIAN GROCER is in receipt of another letter from Malcolm & Windsor, Limited, Steveston, B.C., in which it is stated that the canned salmon situation has become even more serious than when the firm last wrote this paper.

The scarcity of fishermen is, they say, phenomenal. Steveston, the headquarters of the salmon industry of the Fraser river, which, at this season of the year is usually hustling with activity, is, to all intents and purposes, deserted. "No fishermen seem to be coming around, and some of the canneries have not a dozen men they can count on. Unless things take a decided turn for the better it is likely to go hard with the smaller factories along the river this season. Up to date, only some 900 licenses have been issued, an exceedingly small number for this season of the year."

It would appear as though the predictions made regarding the effect on the canned salmon industry of the new regulations issued by the Government were being fulfilled.

In Toronto, during the past week, a few orders have been taken for sockeye salmon for future delivery at open prices. The representatives of some canneries have, however, received no quotations whatever. Some northern river spring canned salmon has been offered in Toronto at \$3.75 f.o.b. the Coast, but no business has transpired as far as can be ascertained.

**WILL TORONTO WHOLESALERS
AMALGAMATE ?**

More than once, lately, people have suggested to THE CANADIAN GROCER that it would be a good thing were the wholesale grocers in Toronto to amalgamate and form a syndicate.

At the moment, a movement is actually on foot, having for its object the consummation of the idea.

It has only, so far, reached an initiatory stage. The wholesalers with whom THE CANADIAN GROCER has conversed in regard to the matter are generally of opinion that it would be a good thing, and, while they are not hopeful of its consummation in the near future, are of the opinion that a consolidation will eventually take place.

THE CANNED GOODS SITUATION.

A MORE interesting condition of affairs has developed in canned vegetables for future delivery during the past week.

When the packers' agreement went into effect on June 10, it will be remembered that the minimum selling price at which tomatoes were to be sold for future delivery was 75c. per dozen, and for peas and corn, 65c.

During the past week or ten days some of the jobbers in Toronto and elsewhere have been rather anxious to buy corn. As a result of this there has been an advance of 5c. per dozen in canned goods for this commodity; but even at 70c. packers will not sell corn unless tomatoes at 75c. are taken with it. As the jobbers had, before the fixed prices went into effect, already contracted for a good quantity of canned tomatoes, they are indisposed at this stage of the campaign to place fresh orders for this particular vegetable. Hence, there is not, at the moment, much buying by the wholesale houses.

Within the last week or ten days corn for future delivery has been sold to retailers at 65c., but the wholesale house which sold at that figure would not to-day accept less than 70c., which is the ruling figure. The range is from 70 to 75c. per dozen.

With regard to tomatoes, the most interesting feature in connection with these is the withdrawal of quotations on futures by at least one of the independent factories. It has booked a good many orders, and states it will not book any more until something definite is known in regard to the pack. The fixed association price is unchanged at 75c.

There have been a few transactions in 1898 pack tomatoes at 72½ to 75c. per dozen, and in one instance there was a sale at a still lower figure, but it was a forced sale and cannot be taken as a criterion of the markets. These were all odd hundred case lots.

The wholesale houses are quoting 75c. to the retailer for tomatoes for future delivery, and 80 to 85c. for 1898 pack goods.

As to the size of the coming pack no one can, of course, yet measure it; but should the crop conditions be favorable it will un-

doubtedly be large, if one can gather anything from the professed intention of the packers, several of them purposing to double their output as compared with that of 1898. But drought or early frosts may put their calculations awry.

At present, rain is certainly wanted, and this fact is already exercising its influence on the pea and strawberry pack, both of which are likely to be small. On account of the condition of the pea pack, there are people who are strongly of the opinion that it will prove the leading commodity for speculation during the ensuing canned goods season. The price of peas for future delivery has been advanced by the wholesale houses, and 70c., instead of 65c., is now the lowest figure, while some houses are quoting as high as 75c.

In the orders that are being booked for canned goods by the members of the association is a clause guaranteeing prices against a decline until the goods are shipped.

Until then, and that is until the fall, it is questionable whether there will be at any rate a decline. Should the pack, particularly of tomatoes, turn out to be large, there are not wanting those who are ready to predict a decline after the goods have been delivered. Such a thing may happen, but it is safe to say the association would do its best to prevent such a thing, for it would mean death to the fixed price and to any it may devise hereafter.

Unless something unforeseen happens, there does not appear to be any likelihood of any reduction taking place in the price of canned vegetables for future delivery for some months at any rate, whatever cause there may be for it in the size of the pack.

The independent factories, as far as can be learned, appear to have pretty well sold their anticipated output, particularly of tomatoes. This certainly strengthens the hands of the association. Then, with the market cleaned up of old corn and the new pack of peas short, the outlook for these two lines is for steady to firm prices.

One feature of the situation this week is the freer purchase of canned goods for future delivery by the retail trade and the increased willingness to sell futures of the

members of the wholesale trade, who had hitherto been passive in this respect. Several thousand cases have been sold on this account during the week.

CHEESE TOP-HEAVY.

AN undertone of anxiety pervades the cheese market regarding the immediate future of values, and, while it cannot be said that actual reaction has occurred this week, it is felt that a decline in Great Britain might lead to a sharp break in values on this side, because the price will be made there, and not in Canada, during the next few weeks or so.

Up to the present, the price was made in Canada, entirely irrespective of what the British market warranted.

Towards the end of May, speculative operators commenced to cable cheese for June shipment to England as low as 8c., and these short sales, which were very heavy, possibly from 60,000 to 85,000 boxes, were made at prices ranging from 8 to 8¼c. spot Montreal.

Now, as the first cost in the country, except in a few isolated instances, has never got below 8c., it will be easily recognized that the shorts for June shipment have been steadily losing money. They contracted to ship cheese at 8 to 8¼c. Montreal, and the goods have cost them more than that in the country.

It has been these speculative short sales that have put the market up to where it is, and now it is inclined to be top-heavy, as it naturally should be, under the circumstances.

With a make largely in excess of that of last season, it is hardly to be expected that prices throughout will rule from 1 to 1½c. per lb. above those of last year.

The statistical position in this connection is interesting, inasmuch as it is bearish. To date, the receipts at Montreal have exceeded those for the same period last year by 65,000 boxes. The exports also show an increase of over 10,000 boxes, compared with the same period in 1898. Not only, therefore, must the stock in store be much greater than it was last year, but more cheese has already been sent forward for consumption. Neither of these circumstances are bullish in their construction.

VEXATIOUS CUSTOMS REGULATIONS.

ONE might almost think it was the special office of some one under all Governments in Canada to devise and draw up Customs regulations vexatious as it is possible to make them.

There have, of course, been occasions when the Customs Department has obviously been persuaded to create a regulation which, although in a covert manner, increases the duty on a certain article, and, consequently, increases the protection which a certain industry enjoys. But, as a rule, the vexation which a regulation causes is the result of a desire to make it as efficient as possible. Good intentions do not, however, always produce good results.

A man who does not know the bowsprit from the topmast, may, with the very best intentions, undertake to pilot a vessel along a dangerous shore or into an intricate harbor, but that does not condone for the loss of the vessel. The man might say that his intentions were of the best; but the court of inquiry would, none the less, ascribe the loss to criminal negligence.

Time and again it has been demonstrated that it was, indeed, "a novice in the trade" who drew up many of the regulations governing the importation of goods into Canada.

There can be no other conclusion, unless we accept the other alternative and ascribe it to ulterior design.

A regulation, like everything else, can only be judged correctly by its results. The vexations which have followed in the wake of some of the regulations now in force clearly reveal their character. We are reminded of this by a letter which lies before us. It is from a house in France, and here is what it says in regard to certain tariff regulations:

Invoicing to your country will soon become a work of art, and will require a special staff to get through the work. We shall never, in the busy season, be able to make out all the documents required by a lot of small shipments. If we had 15 or 20 invoices to make out we should never have time to fill up Form "J" in every one * * * Form 6 is sufficient to scare us from making any consignments, especially as it must be written, printed or stamped on the invoice. Such a lot of red tape is not likely to increase business with your country.

The regulations referred to are instructions to exporters in foreign countries for invoicing goods to Canada. And we wish we only had the space at our disposal for

their reproduction. The prolixness, to say nothing of the abtruseness of some of them is enough to make an exporter hold his breath, not "for a time," but for all time.

If an exporter in France, for instance, sells goods to Canada which come within the purview of the French treaty, he must use two forms described respectively as "F" and "J." Form "F" consists of 143 words, without taking into consideration the signature, etc., of exporter and the form describing the number, character, etc., of the goods. Form "J" is the form for entry under the general tariff of Canada, and, without signature, etc., consists of 65 words. The latter must be written on the face or back of the invoice. It must not be attached or pasted thereon. The former may be on a sheet and separately attached.

Form 6, which the writer of the letter from which the above extract was taken says is sufficient to scare him, is the declaration to be made by the foreign owner or exporter of any goods shipped to Canada on consignment, and contains 460 words, minus the signature of the exporter, the name of his place of business and the declaration of the notary or consul before whom the declaration was taken, or equal to about one column and a quarter of THE CANADIAN GROCER. If the consignment comes under the French treaty, Form "F," already described, must be attached to, or written or printed upon, the invoice.

Both Forms "J" and "No. 6" must be written, printed or stamped on the face or back of the invoice. Is it any wonder foreign exporters are scared?

Form "P," which is the certificate prescribed to be written, printed, or stamped on invoices of all articles, except sugar, for entry under the British preferential tariff of Canada contains 178 words minus the "fill ins," which would materially increase the number.

It seems to THE CANADIAN GROCER that if business commonsense were applied to the drafting of Customs regulations one form might be employed where four or five are now made to do duty, and that imperfectly.

Hon. W. Paterson, Minister of Customs, who has always exhibited a desire to make

Customs regulations as reasonable as possible, will, it is to be hoped, give this matter his consideration.

TRASHY TEA AT 80c.

The lowest-priced tea retailed in Russia is 80c. per lb., and it is not of as good quality as the 25c. tea retailed in Canada.

THE CANADIAN GROCER's authority for this statement is a Russian gentleman who has arrived in Canada within the last month. Eighty-cent tea in Russia he termed trash.

The chief cause of the high price of tea is, of course, the high import duty imposed for the purpose of protecting the home tea-growing industry, which is about as low in its possibilities as the tariff is high in its exactions.

The gentleman in question, who lived not far from the tea gardens in the Caucasus, corroborated what Mr. R. V. Webster, of The Cooperative Tea Gardens Association, Colombo, Ceylon, told THE CANADIAN GROCER some weeks ago in regard to the stunted character of the tea plants in that part of the country.

DEAR TARRAGONA ALMONDS.

Tarragona almonds promise to be a dear commodity next season. The 1898 crop sold at figures about 25 per cent. above those of the previous year. Now, advices come to hand to the effect that the 1899 crop will be dearer by 25 per cent. than that of 1898.

An advance of 50 per cent. in two years is likely to materially affect the importation of Tarragona almonds into Canada.

A GROCER FROM ST. CATHARINES.

Mr. James Lee, a grocer of St. Catharines, was in Toronto on Wednesday. "The strawberry crop," he said in reply to a query, "is light and the quality of the berry poor owing to the want of rain. The peach crop, in my opinion, promises fair. Corn came up well, but the drought has prevented the plants from making good headway."

FILBERTS 1c. PER LB. DEARER.

Filberts have advanced 7s. 6d. per sack in the primary market. This is equal to 1c. per lb.

The cause of the advance is the shortness of the crop and the speculative buying by people in the producing districts.

"NEVER ECLIPSED." Makes friends and converts, and does "REAL GOOD" to every Grocer's trade that handles it.

"SALADA"

CEYLON TEA

Enormously the largest sale of any Tea in Canada and the United States. Sealed Lead Packets only—never in bulk.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited

Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.

Write for quotations to

The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR
BANNER
WASHBOARD
for the best 25 cent line made.
WALTER WOODS & CO.
HAMILTON

HORSE HAIR.

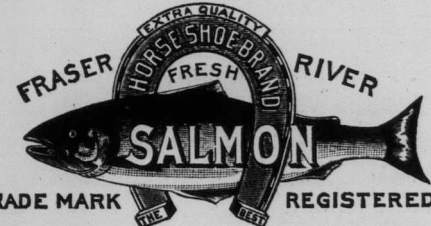
Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue

TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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"TRADE WINNERS"

Grand Mogul

"IS PURE EXTRACT."

FLAVORING EXTRACTS

10c. bottles equal in quality to regular 20c. bottles. 25c. bottle has no equal in Canada for purity of flavor and great strength. Coupons with every bottle. If your Extract Trade is waning build it up by introducing to your customers the best.

T. B. ESCOTT & CO.,

Wholesale Grocers,
Importers, Manufacturers.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS

TORONTO, June 29, 1899.

GROCERIES.

THE feature of the wholesale grocery trade this week is the increased interest which is being taken in canned goods for future delivery, retailers being freer operators than at time of last review. Canned corn and peas are both firmer for future delivery. In canned vegetables of last year's pack a fair sorting-up trade is being done. Sugars are rather quieter than a week ago, but prices are steady and unchanged. Very little is being done in teas. Green Rio coffees are in fair request. Rice and tapioca are selling fairly well. In foreign dried fruits the situation is much as before. Both filberts and Tarragona almonds are quoted higher in the primary markets.

CANNED GOODS.

Increased interest has developed in futures during the past week, particularly on the part of retailers, who have been buying rather freely. The price for future delivery to the retailer for tomatoes is still 75c., but peas and corn are higher, by both packers and wholesalers. The minimum figure with the packers is now 70c. for peas and corn, while wholesalers are quoting 70 to 75c. to the retail trade. At present packers' prices, the wholesale houses are still indisposed to buy freely of tomatoes. Corn, however, they would be more inclined to take, but the packers will not in many instances accept an order for corn unless tomatoes are also purchased. The pea pack is a light one, and the outlook is the same for strawberries. In regard to old pack canned vegetables there is still a fair sorting-up trade being done at 80 to 85c. for tomatoes; 70c. up for peas, and 95c. to \$1 for corn. Canned salmon is in fair demand, although very little is being done for future delivery. Spring salmon is being offered at \$3.75 per case to arrive f.o.b. the Coast.

COFFEES.

The primary markets are a little steadier. Locally, the demand for green Rio coffee is steady, with prices unchanged at 7½c.

upwards. Very little is being done in the milder grades of coffee.

SUGARS.

Business is scarcely as good as it was a week ago, although quite a little sugar is still going out. The sugar trade has been rather disappointing this month, caused, possibly, by the light crop of strawberries. Prices, locally, are steady and unchanged. In New York, last week, raws declined 1-16c. per lb. and on Tuesday, of this week, there was a similar decline. In the European markets there has been a reaction from the recent decline, this week's cables quoting fractional advances in beet-root sugar.

RICE AND TAPIOCA.

The price of tapioca rules strong, and 4¼ to 4¾c. per lb. now represents the range of quotation to retailers. In consequence of the high price of tapioca more

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

attention is being paid to rice which rules steady and unchanged as to price.

SYRUPS AND MOLASSES.

Business is quiet and prices unchanged in regard to both syrups and molasses.

TEAS.

Indian teas on spot at 15c., and Ceylons at 16½ to 17c., are in fair demand, but stocks are light. Good values are being shown in Ceylon teas at 20 to 22c. "They are the best values I have seen for some time," remarked a well-known broker. Mail advices from London, England, under date of June 16, state, in regard to Indian teas, that the sales passed without material change in prices. "The new teas, which were mostly disappointing in quality, did not prove of much interest to the trade, prices for all except the lower grades being unusually low, with a somewhat weak market." In regard to Ceylon teas, the advices say: "Buyers discriminated in this week's sales more than they have done for some time past, giving considerable attention to teas with good character, prices for which showed an occasional slight advance, while lower and medium grades were inclined to be less animated and prices occasionally fell ¼d. per lb."

Advices from Japan state that the natives

are keeping teas back in expectation of higher prices. The quantity of tea received at Kobe is 20 per cent. in excess of that of last year. The market for teas below 18c. is firmer. In values, Japan teas are much ahead of last year.

NUTS.

Advices just to hand note an advance of 7s. 6d. per sack, equal to ½c. per lb., in the price of filberts. The cause is the extremely short crop and speculative buying. It is reported that the price of Tarragona almonds will be 25 per cent. higher than last year. Prices last year were 25 per cent. higher than the preceding year.

FOREIGN DRIED FRUITS.

CURRENTS—The wholesale trade is still fairly good, but very little has been done during the past week for importation.

VALENCIA RAISINS—Selected raisins on the spot are still very scarce, but there is a quantity of fine off-stalk in first hands, which will probably supply the demand until the new crop arrives.

FIGS—Are progressing very satisfactorily, but the trees have not entirely recovered from the disastrous consequences of last winter's frosts. The production is presently estimated at between 40,000 and 50,000 loads.

GREEN FRUITS.

The indications at present are that the strawberry crop this year is going to be a short one. Everything went well until the last ten days or so, during which time the weather has continued so hot and dry that berry fields in nearly every section are dried up. The Oakville, Bronte, and Clarkson districts seem to have suffered least, but the aggregate amount coming in from all sources is so small that prices have advanced 2c. per quart, according to quality. As high as 10c. has been paid for a few lots, and some dealers are talking of 12½c. berries for Saturday next. The crop of cherries is above the average, and as receipts have increased prices have decreased, so that sour or cooking cherries are selling freely at 65 to 75c., and sweet or table cherries at 75 to \$1.25 per basket. Red currants are commencing to arrive, and are moving well at 65 to 75c. per basket. Gooseberries are plentiful at 30 to 50c., according to quality. Californian peaches and plums are arriving in larger quantities, and in better condition. Peaches are selling at \$1.50 to \$1.60, and plums, according to variety, at \$2 to \$3 per crate. Pineapples

At 5 cents---This is the price at which
SURPRISE SOAP retails.
 Your customers get a pure
 hard Soap---**You** get a good
 profit.

BRANCHES—
 MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co., 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VANCOUVER: 430 Cordova St.
 ST. JOHN'S, NEWFOUNDLAND.

THE ST. CROIX SOAP MFG. CO.
 ST. STEPHEN, N.B.

are very scarce, the reason being that they are arriving in New York in such poor condition that they cannot be sent on from there in large quantities. On account of the scarcity the price of best qualities has advanced 5c. Extra fine black Spanish watermelons are arriving in good quantities, and are selling freely at 25 to 30c. each. There are no Florida tomatoes arriving, but the market is amply supplied with Texas fruit at \$1.75 to \$2 per crate. There is a good demand for lemons and bananas, and a fair movement of oranges at unchanged prices.

COUNTRY PRODUCE.

EGGS—An active movement is reported. Prices are unchanged at 12½ to 15c., but the feeling is rather stronger than a week ago.

POTATOES—A few old potatoes are offering. Prices have advanced to \$1 to \$1.20 out of store and on the street market. There is nothing doing in car lots, however, as new potatoes are starting to come in at \$1.25 per bushel.

BEANS—A moderate demand is noted. Prices are unchanged at \$1 to \$1.10 for hand-picked, and 75 to 80c. for medium grades.

VEGETABLES—Green peas are arriving in larger quantities, and are selling at 75 to 90c per bag. New cabbage are also arriving more freely, and are 10c. cheaper. We quote as follows: Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, \$1.00 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; green cucumbers, 60 to \$1 per doz.; new

beets, 20 to 30c. per doz. bunches; parsnips, \$1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, 75 to 90c. per bag. New cabbage are being imported at \$1.65 to \$1.90 per crate; cucumbers at \$2 per half-bush. hamper.

PROVISIONS.

The firmness which has been noted for some weeks has resulted in an advance of ½c. in breakfast bacon, hams and backs. Canadian heavy mess pork is 50c. per cwt. dearer. The demand, both for Ontario and British Columbia consumption, at the advanced prices, is so brisk that packers are five or six days behind their orders.

BUTTER AND CHEESE.

BUTTER—There is a good demand for dairy tubs and pound prints, both for local and export trade. Receipts are liberal. There is also a large delivery of packages of creamery. The demand is active and prices unchanged at 16½ to 17c. for tubs and boxes and 17 to 17½c. for prints and squares.

CHEESE—The feeling locally has strengthened somewhat, and dealers maintain 8¼ to 9c. as a jobbing price more strictly than in the last week or so. The price at country boards is 8¼ to 8½c., which is above the export basis, and the English price to-day is equivalent to 8¼c. Toronto.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The feeling is somewhat easier, and a decline of 2c. for both red and white wheat is noted. Holders of Ontario winter wheat are asking 69c., and a moderate business is reported. There is considerable activity in wheat on the Toronto street market. Wheat prices are 2 to 3c. lower, but coarser grains are unchanged. We

quote as follows: Wheat, white and red, 73c.; goose, 66c.; peas, 60 to 68c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat has declined 2c., and is selling at 82c., Toronto.

FLOUR—A good demand is noted, with prices 10c. lower than last week. We quote: Manitoba patents, \$4.10; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Business is dull. Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.75 in bags and \$3.85 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—Deliveries continue large. Prices are steady. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

SKINS—There is no change. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to \$1, and lambskins, 25c.

WOOL—A stronger feeling is noted, causing an advance of 1c. Receipts are larger. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

SALT.

A good business is reported. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt is

**Corona
 Golden Figs**

are choice eating and cooking Figs. Put up in
1-LB. CAKES—each wrapped and packed in
 special Caddies, containing 4-doz. cakes.

◆ Cost you 7¼c. and sell from 10c. to 15c. No
 ◆ scraping goods out of bags or mats; no dust and
 dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

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Excellent Reasons, are they not?
Why grocers should handle



They give you a fair margin of profit.
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McLauchlans' Cream Sodas.

Biscuit Manufacturers

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OWEN SOUND.

CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

Toronto Salt Works

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Write us for SALT of any kind.

Also SALTPETRE, car lots or less.

CREST BRAND
BAKING-POWDER.
TRADE MARK
COFFEE, EXTRACTS,
MUSTARDS, AND SPICES.
BEARING THIS TRADE MARK
ARE GUARANTEED

We solicit consignments of

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ROLL BUTTER

FRESH EGGS.

Highest prices obtained. Quick returns.

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70 and 72 Front St. East, TORONTO

Clemes Bros.

51 Front St. East

TORONTO.

Fruit Commission Merchants.

offered at Toronto at 47 to 49c. per sack of 154 lb.

MARKET NOTES.

All grades of flour have declined 10c.

Canned corn and peas for future delivery are quoted 5c. higher.

Filberts and Tarragona almonds are dearer in the primary markets.

All provisions are stiffening in price. Breakfast bacon, hams and backs are 1/2c. dearer.

Old potatoes are scarce in Toronto, and are selling at \$1 to \$1.10 per bag on the street market. New potatoes are starting to come in at \$1 to \$1.25 per bush.

On account of drought, strawberries are very scarce. They are now selling at 6 to 9c. per box. Gooseberries, cherries and red currants are coming in freely this week. A few raspberries have been received, but are not looked for in quantities before July 10.

QUEBEC MARKETS.

MONTREAL, June 29, 1899.

GROCERIES.

THERE was a fair volume of business in wholesale groceries during the past week, an improved demand being noted for several leading staples. This was notably the case in connection with refined sugar which rules steady. Prices on molasses have again recovered at the Islands, but, as noted last week, these frequent fluctuations are attracting slight attention. On spot the price of Barbadoes is firmly held. Open orders for early shipments of new crop Valencia raisins are recorded coming from the West. Other dried fruits are featureless. Canned goods generally are steady, and some large contracts have been closed for forward shipment of new crop vegetables, etc. Rice, coffee, spices and tea are generally quiet.

SUGAR.

There is a steady feeling in sugar in this market with an improved inquiry from city and country customers on the same basis, \$4.50 for granulated, and \$3.75 to \$4.25 for yellows, according to grade. Cables in regard to raw show that the position rules steadier than it did at the close of last week. Cane, in London, is quiet and unchanged, Java, 12s. 9d., and

SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded Sarnia Water White. Wholesale only by

The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.
GUELPH, ONT.

In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN

1-lb. Tin, 25c.

ROYAL CANADIAN

1-lb. Tin, 15c.

QUEEN'S FAVORITE

1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

fair refining, 11s. 9d. Beet was firmer in tone on Tuesday, but not quotably higher, present month, 10s. 9d., and next month, 10s. 9½d. In New York raw was steadier in tone this week, fair refining, 4¼c.; centrifugal, 96 test, 4¾c., and molasses sugar, 4c.

SYRUPS.

Business in syrups continues exceedingly quiet, and prices are nominally unchanged at 1¾ to 2¼c. per lb., as to quantity and quality at the factory.

MOLASSES.

The latest cables from the Islands on Barbadoes molasses are firmer again, once more quoting first cost at 15c., as against 14c. last week. As pointed out last week, however, these frequent fluctuations at the Islands lately have attracted no attention on spot or caused any alteration in prices. The recent advices also seem to indicate that the stock on the Islands is pretty well absorbed, and steady prices are now looked for. Business on spot is quiet, sales of car lots being quoted at 35c., and single puncheons 36c., the range which we quoted last week.

DRIED FRUITS.

During the week open orders have been received here from the West for several small lots of the early shipments of the new crop Valencia raisins, amounting to about 2,000 boxes. No definite figures have yet been specified in this connection. On spot no further business has been noted, as jobbers are now supplied for the time being. Cables in regard to the growing crop indicate an average yield this season. Reports with regard to currants are firm, and there is nothing to relate in regard either to prunes, figs or other fruits.

CANNED GOODS.

There has been a good fair trade on spot in canned goods from stock. Beans are scarce here and the supply of peas also is light, with sales of the latter at 67½c. Tomatoes have sold at 75 to 77½c., and corn at 70c. In other lines business in a regular jobbing way is quiet.

RICE.

There is a good demand for rice, and the market is steady in tone. We quote: B standard, \$3.40 to \$3.50; Patnas, \$4.12½ to \$4.75; Japans, \$4.50 to \$5, and Caroline, \$6 to \$7.

COFFEE.

Business in green coffee in bags has ruled dull. Some sales of Maracaibo are quoted at 12c., and low-grade Santos at 8c. Jamaica and Rio stock has also changed hands at 8 to 9c., as to grade.

SPICES.

There is no change in spices, the firm feeling being fully retained. We quote:

Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

TEAS.

The market has not reflected anything striking during the week. Sales of the new crop Japan, to which reference was made last week, are noted at 19 to 19½c., and the quality is said to be remarkably fine. Business in old Japans has transpired at 13c. for low-grade stock. Pingsuey gunpowders are firm, with business reported at 13c., and Ceylons have been placed at 17c. for fine stock.

GREEN FRUITS.

There is a good business in all lines of green fruits, both with local and country buyers. Oranges maintain the advance noted last week, and lemons also continue in good demand at the rise. Pineapples are almost off the market, and bananas also have been scarce, and prices are higher at \$1.25 to \$1.75. There have been heavy receipts of strawberries, and prices have dropped 5 to 7c. per box. There is a good demand for Florida tomatoes at \$3.50 per crate, and Mississippi at \$1.20 to \$1.30. Cherries are commanding \$1.25 to \$1.50 per basket for red, and 75c. to \$1 for white. Offerings of Californian fruits are light, and demand is active at \$2.25 to \$3 for plums, \$1.40 to \$1.75 for peaches, and \$2.25 to \$2.50 for apricots.

COUNTRY PRODUCE.

EGGS—There was a little more activity in the egg market to-day, there being a better demand for small lots at firm prices. Choice candled stock sold at 13 to 13½c.; ordinary, at 11½ to 12c., and culls at 9 to 10c. per dozen.

MAPLE PRODUCT—There was nothing new in maple product. The supply is small and business quiet. We quote: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 8½ to 9c. per lb.

HONEY—For honey there is little inquiry at present, and the market is dull. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, 4 to 5c.

BEANS—In beans, trade continues quiet, and prices rule steady. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

POTATOES—The tone of the market for potatoes is strong, and prices are steadily working up. Receipts are light, and sales of car lots to arrive have taken place at 85

to 90c., and in a jobbing way as high as \$1.10 is being asked.

ASHES—Receipts of ashes are small, and the market is quiet, but steady. We quote: First pots, \$4, and seconds, \$3.80 per 100 lb.

HOPS—Are quiet at 16 to 19c. for Canadian.

DRIED APPLES—Steady, at 5½ to 6c. for dried and 8½ to 9c. for evaporated.

FLOUR, GRAIN, ETC.

FLOUR—In sympathy with the wheat markets an easier feeling prevailed in flour, and holders in some cases showed a disposition to shade prices, but no actual decline was recorded. Business was only fair, the demand being chiefly for small lots. We quote as follows: Winter patents, \$3.75 to \$4; straight rollers, \$3.40 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.20 to \$4.40; strong bakers', \$3.80 to \$4.

WHEAT—The continued weakness at American grain centres and lower cables checked business on spot, and the market was quiet, but the tone was about steady. No. 2 white oats were offered at 34½c. afloat. Peas sold at 76c. afloat, and buckwheat was quoted at 60½ to 61c.

MEAL—There is only a moderate demand for meal and the market is quiet. Rolled oats are offering at \$3.80 per bbl. and at \$1.85 per bag.

FEED—The demand for all kinds of feed continues fair for the season, and the tone of the market is steady. We quote: Ontario bran, in bulk, \$14.50 to \$15; shorts, \$16 to \$17 per ton; Manitoba bran, \$15; shorts, \$17, and mouillie, \$18 to \$25 per ton, including bags.

HAY—At country points an active trade continues to be done in baled hay for shipment to the United States, in consequence prices are firmly held. For choice No. 1 buyers are paying \$7 to \$7.50, and for No. 2, \$5, f.o.b., cars. On spot the demand is good, and, as supplies are not large, prices are firming up. We quote:

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WESTERN Incorporated 1851.
ASSURANCE COMPANY

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Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,840,000.00
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Prices are firm and will be
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This is the season for them.

If you buy the

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LIMITED.

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Rowntree's

Rowntree & Co., Limited., of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

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ELECT COCOA

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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A new Lemonade (in essence), of great purity and delicate flavour. Very economical.

ROWNTREE'S
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Of world-wide fame for delicacy of make. Chocolate creams of all varieties.

ROWNTREE'S
Confectionery

employing over 1,500 hands.

Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories

Agent for Canada

CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.

Choice No. 1, \$7.50 to \$8; No. 2, \$5.50 to \$6, and clover, \$4.75 to \$5.25 per ton, on track.

PROVISIONS.

A fair trade was transacted in smoked meats, but the demand for lard was somewhat limited and pork is dull. The tone is steady and prices are unchanged. We quote: Heavy Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per barrel; pure Canadian lard, in pails, 7 to 7½c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

CHEESE AND BUTTER.

CHEESE—The cheese market rules steady, and there was little doing on spot to-day aside from what was done at the wharf, where 5,000 to 6,000 boxes of cheese sold at 8¾ to 8½c. The cable was unchanged at 42s. 6d. for white, and 42s. for colored. On spot holders were asking 8¾c. for Ontario, and 8½c. for Quebec stock.

BUTTER—Business in butter is rather quieter, and offers have been made at lower prices, and, though 18c. is named, 17¾c. is near the top for business on spot, while prices run down to 17½c. In the country, however, full bids are still reported, and it

is understood that 17½c. was paid in the Townships to-day for pet factories.

MONTREAL NOTES.

The first cost of Barbadoes molasses at the Islands has advanced 1c. to 15c.

Western buyers are placing open orders here for early shipments of new crop Valencia raisins.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., June 29, 1899.

THE half year is about gone. It has been one of fairly successful business.

While the amount of trade done has not been extra, markets have favored wholesale grocers, and in some lines much better profits have been made than usual. This has been particularly the case with canned goods. Molasses and fish, and to some extent flour, have shown good margins, but, when all has been taken into consideration, profits have not run into big money. One feature of business during this half year has been the fairly large imports of American sugars. It has given the consumer every satisfaction, and is much preferred to other foreign sugars. But no large quantity of the latter has been brought here. The week has shown no particular changes in prices.

Future business begins to occupy much attention.

OIL—Lubricating oil has a fair movement at even prices.—The season's business has been large. Low prices ruling have, no doubt, led to more free buying than usual. As far as other lines are concerned, there is a growing tendency to buy as needed. The high price of turpentine continues to surprise the trade, as earlier signs seemed to favor even figures. Market is very firm. Linseed oils are high and stocks are not large. Cod oil begins to have more attention; prices are low. No large quantity has as yet been received, and it is too early to say if the low prices will hold through the season. Burning oils show a fair sale, but no change in price.

SALT—The arrival of a cargo of Liverpool coarse salt has caused a busy week in this line. It came upon a lightly stocked market, and found quite a ready sale. In factory-filled, some in particularly good condition is now on the market. Canadian has good sale, but only in fine salt, cheese salt being the coarsest that is brought here. Sale in small bags is limited. Twenty and fifty-pound sizes have never been popular. Box salt is largely used, tens and twenties chiefly. For table salt, American in small packages is quite freely used; also English bottled. We quote as follows: Liver-

NEW SEASON'S JAPANS



We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

S. H. EWING & SONS - **Montreal**

pool coarse, 43 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—Some quite large orders in corn, peas, and tomatoes have been placed, largely with one or two canners, for the trade prefer to buy the best-known brands when all prices are the same and they are guaranteed against decline. Dealers are not giving complete orders, preferring to see how things will look later. They seem to feel at least tomatoes should be bought below present figures. Little interest is, as yet, taken in other lines. Californian fruits have little sale here. The market for futures here seems uncertain, and, at present, prices have been withdrawn. American pineapple is quite largely used here. The pack is said to, so far, be a very small one, and some packers have refused to book further orders for the present. Oysters are higher, and the outlook is a very firm one. Salmon is firmly held; stock light. Vegetables are a very light supply, and

particularly in corn. It looks as if everything would be cleaned up before new arrives. Gallon apples have a steady sale at full figures; stocks light.

GREEN FRUITS—Prices depend very largely on the condition of the goods. Dealers do their best to keep stocks down, as our market is not large enough to move large quantities quickly, so that an overstock means very low prices and often direct loss owing to decay. Bananas continue to hold a place of first interest. Values are quite high. Oranges have but a fair sale. Prices show no change. Lemons are still low, but stocks could not be replaced at the ruling figures. A fair business is being done in Californian fruit, but demand is limited. The cherries arriving have been very fine. Strawberries are lower. The Ontario berry is taking the place of the American. Rhubarb is very low; in fact, there is an oversupply. Tomatoes have a more general sale.

DRIED FRUITS—There has been some interest in evaporated apples. The market was almost bare, but a car consigned has supplied present demands, sales at this season being very light. Prices seem rather easier. There is no sale for dried. In all lines prices are easy, owing to limited business, but when dealers want to replace

stock from outside points they have to pay full figures, and in some lines advanced figures, low-priced goods being well cleaned up. Prunes are dull and price easier. Onions are low, particularly Bermudas. In nuts there is light business. Peanuts are very firm, being somewhat higher.

SUGAR—There is no change in the local market. There is good business reported, and rather an increasing demand for granulated. While the position of sugar would seem to be a strong one there has been, if anything, an easier tendency during the week.

MOLASSES—This line gives promise of firmer figures, but present prices are lower than expected. Local market is lower than most outside points. There is a fair sale. The receipt of a number of small consignments from the West India Islands tend to an easy market even with Barbadoes a very light stock, and Porto Rico quite high.

PRODUCE—Eggs are beginning to ease off in price owing to more free receipts. P.E. Island eggs have kept too high for this market, but some are now being received. In butter, business is dull. There is an overstock. Quality is quite fair, but price is low. There is no sale for creamery except in a retail way. Cheese is a fair sale at even figures, small being prepared for local

AMERICAN SUGARS

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Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

A. H. CANNING & CO.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCO
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DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to.
All Foreign Fruits in season.

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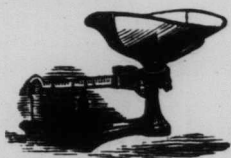
Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

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GROCERS, MAKE MONEY!
BE UP-TO-DATE

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Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. **AGATE BEARINGS**
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C. WILSON & SON
69 Esplanade St. E., TORONTO, ONT.

COWAN'S
Hygienic Cocoa
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Famous Blend Coffee
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

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A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—\$1.00.

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For The Picnic

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Tempting lines—both in the quality of the goods, the manner of preparation and their variety—**CLARK'S** Tongues, Potted and Deviled Meats, Pates, Sliced Smoked Beef, Sausages, etc., in small and convenient packages, are stocked by every **Wholesale Grocer.**



\$5 per Case, 64 Packages.

HAVE YOU TRIED
"BEE" STARCH

...FOR...
Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: **Stanstead, Que.**

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

DAISY BRAND SEEDED RAISINS.

Have you them in stock? If not, better order at once. They're having a great sale.

PUT UP IN 1-LB. CARTONS.

We're still open for **DRIED APPLES.**

W. NORTHROP, 9 Jarvis Street, **TORONTO.**

GOOD WILL SOAP

Makes Storekeeping Easier.

VANLUVEN & CO. - - **NAPANEE, ONT.**

Hugh Walker & Son

Wholesale Fruit and Commission Merchants

Consignments carefully handled.

GUELPH, ONT.

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

market. The consumption is, however, not large. Small are also used for the West Indian trade, but only large for the English market.

FISH—The supply of fresh fish is quite limited, both in quantity and variety, being chiefly confined to salmon, and even here the catch is light. Rather firmer figures are looked for the more as this is a time for an active American demand. A few halibut are still being received, but the sale is light and prices easy. After the season for any one fish is over there seems to be little sale at any price. In dry fish, rather lower values rule; they move off more slowly and are more freely received. The market is quite bare of pickled fish, but not many are needed. In smoked herring, the firmer figures of last week continue to hold. Nothing would be more welcome than increased life just here. Supplies are ample, and a good price would mean a great deal to the fishermen. We quote: Large and medium dry cod, \$3.75 to \$4; small, \$2.25; pickled shad, \$3.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 7 to 8c. per lb.; fresh haddock and cod, 2c.; shad, 8c.; boneless fish, 4 to 5c.; pollock, \$1.75 per 100; salmon, 14 to 15c.

PROVISIONS—This is another dull line, though there is a fair sale for hams, medium preferred, owing to the picnic season. Prices hold firm. In barreled meats there is a wide range in figures, there being many

sources of supply. There is a rather firmer feeling. Lard is a fair stock and moves slowly.

FLOUR, FEED AND MEAL.—There does not seem to be any particular interest in spite of higher prices ruling. Demand is just fair. Manitobas continue to show a range in prices. Ontarios are firm. Oatmeal is but a small business at this season. Prices are firmly held. Oats are quiet. Beans show little movement. Prices are steady and firm, there being little change for some time. Feed is high, though bran is rather easier. Cornmeal is low. We quote as follows: Manitoba flour, \$4.70 to \$4.80; best Ontario, \$3.85 to \$4.10; medium, \$3.60 to \$3.75; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.05 to \$2.10; middlings, \$21 to \$22; oats, 41 to 42c.; hand-picked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$1.75; do., Canadian, \$1.80 to \$2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

ST. JOHN NOTES.

T. P. Reid & Co., Moncton, received a shipment of Schopp's cocoanut this week.

J. Hunter White, Canadian agent for Nahiques, Domenech & Co., of Denia and Liverpool, is now quoting Spanish onions for August and later shipment. Re-

garding Valencias his information points to a good crop in both quality and quantity.

Henri Jonas, of the firm of Henri Jonas & Co., extracts, Montreal, was in the city during the week.

To meet competition Maconachie Bros. have put a second grade of pickles on the market branded "White's."

THE GROCER extends congratulation to C. H. Burt, of the firm of Burt & Coburn, grocers, Fredericton, who was married during the past week.

Mr. Allen Randolph, of the firm of A. F. Randolph & Sons, wholesale grocers, Fredericton, was in the city this week in the interests of his firm.

THE GROCER congratulates the hardware clerks on the public spirit shown and the success attending it in inaugurating their half holiday by a band concert at the park.

CATALOGUES, BOOKLETS, ETC.

AN ANGLING SUPPLIES BOOKLET.

A unique little booklet has just been issued by R. & W. Kerr, fishing supplies, 2230 St. Catherine street, Montreal. It consists of 12 pages, counting the cover, and is printed in red and gold. The eight inside pages are a good deal smaller than the cover, and are of very thin white paper, while the cover is a light pale green and of thick paper. The object of the booklet is to advertise the fishing rods, salmon, trout bass and other flies which are included in the firm's list of angling supplies. But, what gives the booklet its particular uniqueness is a fly-hook with gut attachment neatly fastened to the front cover.

VINEGAR

"Don't Pay Freight on Water."

Don't pay freight on heavy barrels. Don't worry about empties, etc.

BUY

Concentrated Grape Wine Vinegar.

Absolutely pure, healthful, and more economical than the common spirit vinegars. Gives you from **4 to 6cts.** per gallon more than ordinary vinegars—besides the freight charges. Sold from Halifax to Vancouver. Write for sample and prices.

W. H. SEYLER & CO.

Sole Canadian Importers

Room 100 Board of Trade

TORONTO, ONT.


See that you have this
on your


Chewing TOBACCO.

It is always reliable, uniform in make and flavor
AND pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

THE JOLIETTE TOBACCO CO., Joliette, Que.
 F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

For Sale by your wholesaler.]

Boston Laundry Starch.

Do not confound this starch with the ordinary starches sold in packages, as this starch is in a class by itself. It is superior to any other starch made or sold in packages in Canada, in every respect, and merchants who sell this starch find that it gains friends wherever it has been sold, as everybody is delighted with its work.

Sold by all wholesale dealers at \$3.20 per case—forty packages in a case.



The F. F. Dalley Co., Limited, Hamilton, Can.
 or 48 Front St. East, TORONTO; 10 John St., MONTREAL, QUE.

Better Tea hath no man than this.



100 per cent. pure Ceylon. It pays the Grocer the best profit.

WARREN BROS. & CO.
TORONTO.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite
 This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions. 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

PERKINS, INCE & Co.
TORONTO.

IT IS not in the name but in the QUALITY

that is why

THE FRAGRANT ...

"MAGNOLIA"
CEYLON TEA

is so popular.

If you do not handle it an assorted case will convince you of its excellence.

BLACK 25, 40, 50, 60 MIXED
 1/2's and 1's. cents per lb. 1/2's and 1's.

GEORGE FOSTER & SONS
Wholesale Grocers,
BRANTFORD, ONT.

Why don't
YOU use



Best Breakfast Tonic.

DRINKS DELICIOUS.
DRAWS TRADE.

Blue Label Tomato ..Ketchup

is right—made from finest, ripest tomatoes — just enough spice to give it snap. Put up in bottles sterilized before filling.



Prepared by . . .

Curtice Brothers Co.
ROCHESTER, N.Y.

Proprietors of
The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

Pure Gold Pays

OUR EXTRACTS are true flavors and please your customers.

OUR JELLY POWDER is a quick dessert and a quick seller.

Pure Gold, Toronto

B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

F. R. STEWART & CO.
VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

**POULTRY
BUTTER
EGGS**

T. H. SMITH & CO.

70 Colborne St., Toronto.

Produce and Commission Merchants.

Send us a trial shipment, we know we can please you. We make prompt returns and pay strict attention to all consignments.

Reference—Imperial Bank of Canada, Yonge St.

THE MANITOBA
Produce & Commission Co.
Limited
WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN
Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND SMOKED FISH.

Consignments and
Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.



Do You Sell

CIGARS?

We guarantee to you our Palatial brand is one of the best sellers and best value offered to-day. It pays you a nice profit and brings you trade. Ask our travellers for samples. Special terms for big orders. Factory prices.

The . . .
Macpherson Fruit Co.
WINNIPEG, MAN. Limited

CURRENT MARKET QUOTATIONS

June 29, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb				
" " pound prints.....	13	14	17	18
" " tubs, best.....	12	13	15	17
" " tubs, second grade.....	9	11	12	14
Creamery, tubs and boxes.....	17 1/2	18	17	19
" " prints and squares.....	17	17 1/2	19	20
Cheese per lb.....	8 3/4	8 3/4	9	10 1/2
Eggs, per doz.....	12 1/2	13 1/2	13	11

CANNED GOODS

	\$0 90	\$0 85	\$0 90	\$1 00	\$1 10	\$1 15	\$1 25
Apples, 3's.....	2 10	2 00	2 20	2 25	2 40	3 00	3 25
" " gallons.....							
Asparagus.....			1 40	1 70	1 50	1 80	
Blackberries, 2's.....	70	75	80	85	90	90	95
Blueberries, 2's.....	79	80	80	85	90	95	90
Beans, 2's.....	95	1 00	95	1 00	95	1 00	
Corn, 2's.....			1 80	1 85	2 30	2 40	1 75
Cherries, red, pitted, 2's.....			1 75	1 80			
" " white, ".....	70	75	80	80	90	90	
Peas, 2's.....			1 00	1 00	1 10	1 15	
" " sifted.....			1 25	1 50	1 65	1 75	1 15
Pears, Bartlett, 2's.....	2 10	2 40	2 25	2 50	2 15	2 25	4 50
" " ".....	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Pineapple, 2's.....	2 50	2 60	2 50	2 60	2 50	2 60	5 00
" " 3's.....	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's.....	1 25	1 10	1 25	1 30	1 30	1 30	1 40
" " Lombard.....			1 00	1 10	1 30	1 30	1 40
" " Damson, blue.....			1 00	1 10	1 30	1 30	1 40
Pumpkins, 3's.....	2 10	2 25	2 10	2 25	2 10	2 25	1 40
" " gallon.....	1 45	1 65	1 50	1 75	1 40	1 60	1 70
Raspberries, 2's.....	1 35	1 50	1 40	1 50	1 65	1 75	1 70
Strawberries, 2's.....			1 15	1 10	1 15		
Succotash, 2's.....	79	82	80	85	95	1 00	1 10
Tomatoes, 3's.....			2 50	2 50	2 60		
Lobster, tails.....	2 75	3 00	3 00	3 25	1 25	1 30	
" " 1-lb. flats.....			1 65	1 85			
" " 1/2-lb. flats.....	1 30	1 35	1 30	1 35	1 25	1 35	
Mackerel.....	1 30	1 50	1 40	1 60	1 25	1 50	1 20
Salmon, sockeye, tails.....	1 40	1 60	1 50	1 80	1 30	1 35	1 30
" " ".....			1 50	1 60	1 80		
" " Horseshoe.....			1 55	1 60			
" " Clover } tails.....			1 60	1 15	1 25		
" " Leaf } flats.....			1 20	1 00	1 10	95	1 12
" Cohoes.....	1 05	1 15	1 10	1 20	1 10	1 15	
Sardines, Albert, 1/4's.....	12	12 1/2	13	14	15		
" " 1/2's.....	20	21	20	21	20	21	
" " Sportsmen, 1/4's.....	20	21	20	21	20	21	
" " ".....	10	11	10 1/2	11	16	18	
" " key opener, 1/4's.....	18	18 1/2	23	10	11		
" " P. & C., 1/4's.....			23	25	25	25	
" " ".....			33	36	36	36	
" " American, 1/4's.....			9	11	10	11	
" " Mustard, 1/4 size, cases.....	9 50	11 00	8 50	9 00	10 00	11 00	
" " 50 tins, per 100.....			1 00	1 15	1 10	1 10	
Haddies.....	1 29	1 50	1 00	1 60	1 15	1 25	1 85
Klippered Herrings.....	1 30	1 45	1 55	1 60	2 00	1 90	2 00
Herring in Tomato Sauce.....							

GREEN FRUITS

	\$3 75	\$4 00	\$4 75	\$5 00	\$4 00	\$4 50
Oranges, Sorrento, boxes.....	2 00	2 25	2 50	3 25	1 50	2 00
" " 1/2 boxes.....						
Lemons, Messina, new, p. box.....	1 25	2 00	2 50	3 50	1 50	3 00
Bananas, per bunch.....	3 25	3 50	1 75	2 00	1 75	2 25
Coconuts, per 100.....	10	12	5	9	10	14
Strawberries, per quart.....	5	15	11	18	10	16
Pineapples, each.....	1 75	2 00				
Tomatoes, Tex., 4 carrier cases.....	65	75				
Cherries, sour, per basket.....	1 25	1 50	75	1 25		
" " sweet ".....			65	75		
Red Currants, per basket.....			30	50		
Raspberries.....			1 50	1 80		
Peaches, Cal., per crate.....	2 00	3 00				
Plums, " ".....	25	30				
Watermelons, each.....						

SUGAR

	\$4 50	\$4 60	4 1/2	4 1/2	5 1/2	5 1/2
Granulated (St. Lawrence, Redpath).....	4 50	4 55		4 1/2		
Granulated, Acadia.....		4 50				
Granulated, foreign, net.....	5 00	5 10	5 1/2	6		
Paris lump, bbls. and 100-lb. bxs.....	5 70	5 20				
" " in 50-lb. boxes.....	5 20	5 57			7	
Extra Ground Icing, bbls.....	5 05	5 17	5 1/2	6		6 1/2
Powdered, bbls.....	4 25	4 35				
Phonix.....	4 25	4 35				
Cream.....	4 10	4 20	3 3/4	3 3/4	4 1/2	4 1/2
Extra bright.....	4 00	4 10				
Bright coffee.....		4 00				
Bright yellow.....	3 75	3 85	3 1/2	3 1/2		
No. 3 yellow.....	3 70	3 80				
No. 2 yellow.....		3 75				
Foreign, yellow.....						
Trinidad.....						

HARDWARE, PAINTS AND OILS

Wire nails, base.....	2 65	2 65		
Cut nails, base.....	2 15	2 15		
Barbed wire, per 100 lb.....	3 30	3 30		
Smooth Steel Wire (oiled and annealed, etc.), base.....	2 60	2 60		
White lead, No. 1.....	5 62 1/2	5 75		
Linseed oil, raw.....	55	60		
" " boiled.....	62	60		
Turpentine.....				

SYRUPS AND MOLLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups.....				
Dark.....	1 3/4	30	32	3 3/4
Medium.....	2 1/4	35	37	3 1/2
Bright.....				
Corn Syrup, barrels per lb.....				
" " 1/2-bbls. ".....				
" " kegs.....				
" " 3 gal. pails, each.....		1 20		
" " 2 gal. ".....			90	
Honey.....			40	
" 25-lb. pails.....	90	1 00		
" 38-lb. pails.....	1 20	1 40		
Mollasses.....				
New Orleans.....		26	45	28
Barbadoes.....	37			29
Porto Rico.....		38	42	32
Antigua.....				25
St. Croix.....				27

CANNED MEATS

	\$1 50	\$1 35	\$1 60	\$1 30	\$1 50	\$1 70
Comp. corn beef, 1-lb. cans.....	2 65	2 40	2 60	2 40	2 75	2 50
" " 2-lb. cans.....						
" " 4-lb. cans.....	8 25		8 00	8 75	9 25	
" " 6-lb. cans.....	18 00		18 00	20 00	21 00	
" " 14-lb. cans.....	2 60		2 60	2 75	2 80	
Minced callops, 2-lb. can.....	3 30	2 90	3 25	2 75	3 00	2 75
Lunch tongue, 1-lb. can.....	6 70	6 75	7 00	5 80	6 00	6 25
English brawn, 2-lb. can.....	2 40	2 50	2 80	2 75	2 80	2 50
Camp sausage, 1-lb. can.....			2 50	2 50		
" " 2-lb. can.....			4 00	4 00		
Soups, assorted, 1-lb. can.....			1 50	1 40	1 50	
" " 2-lb. can.....			2 20	2 25	2 30	
Soups and Bouill., 2-lb. can.....			1 80	1 75	1 80	
" " 6-lb. can.....			4 50	4 25	4 50	
Sliced smoked beef, 1/2's.....	1 70	1 65	1 70	1 70	2 00	
" " 1's.....	2 75	2 80	2 95		3 25	

CANDIED PEELS

Lemon, per lb.....	10 1/2	12		
Orange, ".....		12 1/2		
Citron, ".....		17	19	

FRUITS

Foreign.....						
Currants, Provincials, bbls.....	4 1/2	4 1/4	4 3/4	4 1/2	5	5 1/4
" " ".....						
" " Filatras, bbls.....	4 1/2	4 1/2	4 3/4	5 1/4	6 1/4	5 1/4
" " ".....						
" " 1/2-bbls.....	4 1/2	4 1/2	4 3/4	5 1/4	6 1/4	5 1/4
" " cases.....	4 1/2	4 1/2	4 3/4	5 1/4	6 1/4	5 1/4
" " 1/2-cases.....	4 1/2	4 1/2	4 3/4	5 1/4	6 1/4	5 1/4
" " Patras, bbls.....				6	7	
" " ".....				6	7	
" " cases.....				6	7 1/4	
" " 1/2-cases.....				6	6 1/4	
Vostizzas, cases.....	5 1/2	6 1/2	6 1/2	7	8	
Dates, boxes.....	5 1/4	6	5 1/2	6	5 1/2	6
Figs, 10-lb. boxes, per lb.....		18	20	14	16	
" " 28-lb. boxes, ".....			28			
" " Mats, per lb.....		3 1/2	3 3/4			
" " Naturals, per lb.....		8	8 1/2			
" " Naturals, boxes.....		8 1/2	11	10	12	
Prunes, California, 40's.....		8	9 1/4	8 1/2	9	
" " ".....		8	7 1/2	8 1/2	8 1/2	
" " ".....		7 1/2	7	7 3/4	8	
" " ".....		7	6 1/4	7	7 1/2	
" " ".....		6	5 1/2	6 1/2	6 1/2	
" " Bosnia, B.....				7		
" " C.....				6 1/2		
" " D.....				6		
" " U.....				4 1/2		
Raisins, Valencia, off stalk.....	4 1/4	4 1/2	4 1/2	5	6	1 50
" " Fine off stalk.....	5	5 1/2	5 1/2	6 1/2	7	1 85
" " Selected.....	5	5 1/2	6 1/2	7 1/2	8 1/2	1 75
" " Layers.....	11	16	10	15	10	12 1/2
" " Sultanias.....	6 3/4	7	7 1/2	7	7 3/4	8 1/2
" " California 3-crown.....	7 3/4	7 3/4	8	8	8 1/4	7 3/4
" " 4-crown.....	6	6 1/2	6	6 1/2	6	6 1/2

QUITE A SENSATION

has been caused among handlers of **OWL BRAND CONDENSED MILK** on account of a Toronto firm advertising it to retail at 10c. per tin.

In explanation, we beg to say this is a special size put up for picnics and small parties, and is a great seller.

Canada Milk Condensing Co., Limited
ANTIGONISH, N.S.

Manufacturers of the celebrated
Owl Brand Condensed Milk.

Can be had of leading

OTTAWA
TORONTO
HAMILTON and
LONDON JOBBERS

SOLD FROM **ATLANTIC TO PACIFIC**

FAC SIMILE OF CASK LABEL.



PURNELL'S
PURE
PLAIN and SPICED
MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.

Toronto—J. Westren & Co., 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

CHAT WITH A CARBERRY MAN.

Mr. W. A. Fairley, of Carberry, Man., was in Toronto for a few days this week. He is a son of Mr. J. Fairley, with whom he and two other brothers are associated in carrying on a general business in Carberry.

The business was started about six years ago, and is gradually expanding. The firm has a grocery, crockery, and dry goods branch, and a bake shop, and each member of the firm has charge of one of these branches.

The firm is at present experimenting with a view to doing a trade with British Columbia, both in the mining districts and the Coast cities, in pickled eggs. With this end in view, it is now putting large quantities of eggs into pickle.

"Poultry is becoming an important industry in our part of the Province," replied Mr. Fairley to a question. "Some of the farmers have most elaborate places for their poultry."

Mr. Fairley also informed me that his firm was also experimenting with a system for keeping apples over the winter till the spring. "We kept a few barrels over last winter, and they did all right," he explained.

When Mr. Fairley came East, he was

alone; but he will not so return. On the 21st inst. he was married in Owen Sound to a young lady of that place, and the happy couple are now spending their honeymoon visiting points in Eastern Ontario. Mr. and Mrs. Fairley return home by way of Chicago, St. Paul, etc.

PERSONAL MENTION.

Mr. C Ryan, formerly traveler for Badgerow & Scott, has taken a situation with The Wilson-Lytle-Badgerow Co., and will cover the ground north and west of Toronto.

Mr. Marc. A. Guggenheimer, of Buffalo, representing the Van Camp Packing Co., Indianapolis, Ind., is in Toronto this week in the interest of his company. It is about a year since The Van Camp Packing Co. introduced its canned soups, pork and beans, etc. to the Canadian market, and Mr. Guggenheimer reports that there has been a steady improvement in trade.

GROCERY GUILD MATTERS.

A few weeks ago, it will be remembered, H. P. Eckardt & Co. withdrew from the sugar agreement. On Friday last they withdrew from membership in the guild. There was a rumor to the effect that another Toronto firm had withdrawn, but the firm in question denies it has withdrawn. THE CANADIAN GROCER has been informed that

the Montreal Guild is likely to be strengthened by the admission of a couple of houses to membership. One is said to have already applied for membership.

VISIT FROM A COGNAC MERCHANT.

Mr. D. Richard, a son of the senior partner of the firm of Ph. Richard & Co., the well-known cognac firm of St. Jean-d'Angely, France, was in Toronto a few days last week in the interests of his firm. He was accompanied by Mr. Eedy, the western representative of Laporte, Martin & Cie., Montreal.

It was Mr. Richard's first visit to Western Canada, although he has made two journeys to Montreal.

He said his firm's trade with Canada was gradually increasing, and hoped that with the inauguration of the direct steamship service between Canada and France, the increase would be still more marked, lower freight rates being expected.

WILL VISIT THE BRITISH MARKET.

W. J. Marshall, of Rutherford, Marshall & Co., commission produce dealers, Toronto, left on Wednesday for New York, from whence he will sail for Great Britain on the steamer *Lucania*, on Saturday. The export business of this firm has developed very largely in the last couple of years, and Mr. Marshall will visit London, Liverpool, Glasgow, Bristol and Manchester in the interest of this trade. He will also visit several points on the continent. The whole trip is expected to occupy six weeks' time.

BARBADOES MOLASSES

The "Sunlight" arrived this week direct from Barbadoes with a cargo of **Choice Molasses** shipped by Messrs. Jas. A. Lynch & Co. Quality **Second to None** and packages in first-class order.

Insist upon getting **Molasses** imported direct on account of the **quality** being **superior**.

If you have not already ordered all you require for the next six months write to us and we will supply you at reasonable prices.

Sugars

Are you aware that we are not in the sugar combine? If not, write and ask us for our prices and we will prove it to you.

L. CHAPUT, FILS & CIE.,

Wholesale
Grocers

Montreal.

Down with the "Sugar Combine"

Open Prices are always in favor of
Independent Buyers.

Down with the Equalized Freight Rates System.

Why pay a profit to anybody on the freight of your Sugars?
Buy your sugars **F.O.B. MONTREAL**, and pay your own
freight. Our Prices are not governed by "The Dominion Whole-
sale Grocers' Guild," or any other organization.

We are free to sell our Sugars at the Prices we see fit.

COMPETITION IS THE LIFE OF TRADE

We can **meet** and **stand Competition**,
WE SEEK IT.

Argo Gloss Starch

Bulk	-	Boxes 50 lbs.,	4c.	per lb.
3-lb. Cartons,		Boxes 48 lbs.,	4 $\frac{3}{4}$ c.	per lb.
1-lb. Cartons,		Boxes 40 lbs.,	5c.	per lb.

HUDON, HEBERT & CIE.
MONTREAL.

Everybody is Drinking
CEYLON AND INDIAN
Machine-Made
TEAS.

Are you selling them?

If not, start at once. It will pay you and help build up your tea trade.

They are the Purest, Cleanest, Healthiest and most profitable Teas to handle.

TRY THEM
AND BE
CONVINCED.

TO THE TRADE



Our **BRUSH FACTORY** is now in full operation and
we are ready to supply

SCRUB and HORSE

BRUSHES

in quantities to suit the Trade. Stove Brushes
will soon be ready. Please write for catalogue,
prices, discounts and terms to

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax,

Hamilton,
Winnipeg,

London,
Victoria,

Kingston,
Vancouver,

St. John, N.B.,
St. John's, Nfld.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

WM. CHAMBERLIN, general merchant, Hamilton, has assigned to David C. Haig.

Auguste Philippon, grocer, St. Everist, Que., is offering 30c. on the dollar.

John Bidgood, general merchant, Fernie, B.C., has assigned to Stephen F. Wallace.

Jones Bros., general merchants, Belliveau Cove, N.S., are offering 20c. on the dollar.

The stock of Thomas Ellis, grocer, Halifax, has been taken possession of under bill of sale.

Joseph Ganter, cigar and tobacco dealer, Niagara Falls, Ont., has assigned to Arthur F. Crow.

John J. Campbell, general merchant, Black Cape, Que., has assigned to John McD. Hains.

J. J. & D. L. Campbell, general merchants, New Richmond, Que., have assigned to John McD. Hains.

Assignment has been demanded of Beaucage & Co., general merchants and contractors, St. Alban, Que.

Eliza J. and George Moore, fruit dealers, Souris, Man., have assigned in trust to The Macpherson Fruit Co., Limited.

PARTNERSHIPS FORMED AND DISSOLVED.

Partnership has been registered by Leduc & Frere, general merchants, St. Tite, Que.

Saunders & McLearn, seedsmen, Halifax, have dissolved, Alfred Saunders continuing.

George Robb, grocer, etc., Knowlton, Que., has admitted his son G. H. Robb under the style of Geo. Robb & Son.

Caie & Wilson, wholesale grocers and commission dealers, St. John, N.B., have dissolved, James P. Caie continuing.

Daniel Lacy, general merchant, Egansville, Ont., has admitted John P. Lacy under the style of Daniel Lacy & Son.

Oscar Robert and Leopold Bernier have registered partnership under the style of Robert & Bernier, grocers, Montreal.

Dionis and Josephat Dupont have registered partnership under the style of Dupont & Frere, general merchants, St. Flore, Que.

New copartnership has been registered by Ephraim Phillips and Creal McArthur under the style of E. Phillips & Co., general merchants, Tyne Valley, P.E.I.

SALES MADE AND PENDING.

H. W. Scott, grocer, Toronto, has sold out.

Joseph Ball, baker, Victoria Harbor, Ont., is advertising his business for sale.

The assets of L. Jutras, general merchant, Richmond, Que., have been sold.

The assets of Henry Swain & Son, cigar manufacturers, St. Johns, Que., are advertised for sale.

The stock of J. O. A. Deguire, general

merchant, Glen Robertson, Ont., has been sold at auction.

CHANGES.

Andre Carriere, general merchant, St. Eugene, Ont., is giving up business.

Octave Charland has registered as proprietor of Mailhot & Co., bakers, Gently, Que.

J. Cleghorn & Son, fruit and fish dealers, etc., Toronto, have sold out to James Caldwell.

George Henry & Co., fruit dealers, etc., Listowel, Ont., have sold out to Arthur George and James Kay.

FIRES.

The stock of C. A. Drolet, grocer, Que., has been damaged by fire; insured.

The stock of A. F. Ferreira, grocer, Vancouver, has been damaged by water.

CANADIAN PRODUCTS WANTED.

The following were among the inquiries relating to trade matters which have lately been received at the High Commissioner's Office in London.

A Scotch house desirous of extending their trade in jute yarns in Canada, ask for names of Canadian rope and twine makers and carpeting and mat manufacturers.

An inquiry has been received for a good manufacturer of dining-tables made from birch, spruce, and basswood, in quantities, and shipped in the white.

Inquiry is made for shippers of hickory suitable for golf sticks, in lengths of 44 inches by $\frac{3}{8}$ inches square. The goods are required immediately for wholesale trade.

A London firm inquire for the names of shippers of fresh Canadian salmon (frozen), as they are in a position to take considerable quantities. They also ask for the name of a reliable shipper of fruit pulps.

An inquiry has been received through the medium of the Consul-General for Spain for the names of the principal fruit brokers in the larger Canadian cities.

Agents in the large centres are required for the sale of real Irish frieze ulster coats made by a firm in Ireland.

[Information in regard to any of the above items sent to the office of THE CANADIAN GROCER will be forwarded to destination.—THE EDITOR.]

FRUIT IN WELLINGTON COUNTY.

The indications are that the apple crop in the county of Wellington this year will be light, but there is likely to be an abundance of small fruits, such as gooseberries, raspberries, currants, etc. The raspberries have developed wonderfully this season, and will be ready for picking in the course of a couple of weeks, if the weather continues favorable. Only a fair crop of plums and pears is promised.—Herald, Guelph.

TOBACCO....**IF YOU WISH TO
MAKE MONEY**invest in Tobaccos
manufactured by**Empire Tobacco Co.**

Limited

THEY cost less and bring
**LARGER RE-
TURNS** than any
other tobacco.**THEY** SELL ALL DAY
EVERY DAY.Something Good }
Royal Oak ... } **Smoking**Free Trade ... }
Currency. } **Chewing****EMPIRE
TOBACCO
CO., Limited****Granby, Que.**

See Prices Current.

Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

POMMERY, highest grade, bright, 3½'s.

SMILAX, bright pounds.

HOLLY, bright, 3's and 8's.

BLACK BASS, Navy, all styles.

Our Plug Smoking Brands are:

MONARCH, 3½'s.

MARIGOLD, ROUGH and READY, 8's.

CLOVER, Double Thick, 8's.

BANNER, SOLACE, 13's

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

Dominion Tobacco Co.

80 to 94 Papineau Ave., MONTREAL

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

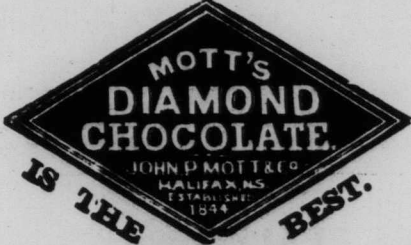
Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



MOTT'S DIAMOND CHOCOLATE
IS THE BEST.
ASK FOR
MOTT'S

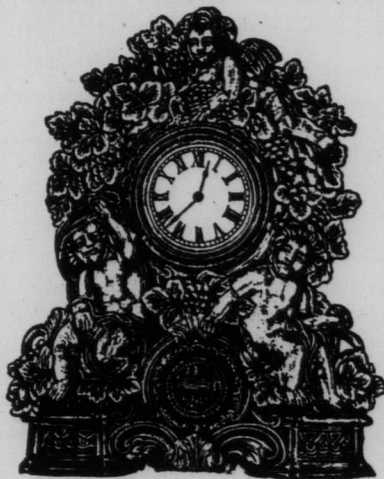


Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

GROCERS—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.
TORONTO AND MONTREAL.



(Size 14¼ x 12 Inches.)

THE DRESDEN

CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti.....	\$ 3.60
30 Packages Pepsin Tutti Frutti....	1.50
72 Bars Globe Fruit.....	3.60

The Dresden Clock, Gold Finished..	8.70
	15.20

PRICE, COMPLETE, \$7.00.

ADAMS & SONS CO.

11 and 13 Jarvis Street, TORONTO, ONT.

MONSOON

INDO-CEYLON TEA

We own and control thousands of acres of the best tea-producing land in India and Ceylon, and most people know that the best teas in the world come from these countries.

Monsoon is not best merely because it looks best—tea isn't grown for looks. The soil of Ceylon and India is peculiarly adapted for the growing of tea, it gives a flavor and lusciousness to the leaves which is got from no other soil in the world.

Drop a post card for an assorted case of Monsoon, you will never regret it.

THE MONSOON TEA CO.

Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

Enameline

The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

ARRIVALS of Havana pineapples in New York from the beginning of the shipments in April to and including June 24 were, according to statistics posted by the Fruit Buyers' Union, 59,000 barrels, while of Bahamas, during the same period, the receipts were 42,000 dozen.

Gallon apples are very closely cleaned up on the spot, the few remaining being in the hands of two or three holders. The market is advancing, and up to \$3 has been paid for lots of 500 cases.

Cable advices from W. P. Leacock & Co., Barbadoes, to John Farr reported the following: Molasses, 14c., and \$4 for puncheons first cost, but not including charges. Holders demand 1c. more; present unsold stock very small.

PUGET SOUND SOCKEYE TALLS.

It is reported that prices on the basis of \$1.10 for tallies have been made on Puget Sound sockeye salmon by the representatives of one of the largest concerns on the Coast.—N. Y. Journal of Commerce.

THE SOUTHERN PEA PACK.

The chief feature of interest is the uncertainty as regards delivery of new pack Southern peas owing to the light output. Southern pea-packing seems to be done, but it is understood that some of the packers will try to fill out their contracts by buying unlabeled stock in New York State. It is even intimated that they may go West to secure the goods. The pack of marrow

fats has been very light. At the prices now demanded for Southern peas little or no business seems possible, New York packers are busy putting up stock and they look for a good output as a result of the recent rains, but the possibility of damage by insects is great, and it is held in some quarters that the output may be considerably shorter than estimated. Western crops at present promise well, but they, too, it is held, may be attacked by the insect pest which did such great damage in the South, as, according to the latest advices, it is making its way rapidly to the West and North.

The condition of the pea-packing industry in Baltimore has made an opening for Wisconsin goods, which is being taken advantage of by packers who have never before put goods into this market.—N. Y. Journal of Commerce.

OUTLOOK FOR CALIFORNIAN AND FRENCH PRUNES.

Regarding the situation in prunes in California The California Fruit Grower of June 17 says: "We are able to report a little better feeling in the prune market, but still no wholesale demand or movement. Prices remain about the same, as the bulk of the prunes are in the hands of three large holders. Quotations are nominally 3c. for outside and 3½c. for Santa Clara prunes, basis price, f.o.b. in bags. The growing crops look very promising. The rains of two weeks ago made a decided change for the better. Our latest advices from Bordeaux, France, report prunes dropping badly, with the outlook for about one-third

of an average crop, or, say, 33,000,000 lb. of cured fruit for season of 1899."

RULES FOR COMPUTING INTEREST.

The following, from an exchange, will be excellent rules for finding the interest on any principal for any number of days. When the principal contains cents, point off four places from the right of the result to express the interest in dollars and cents. When the principal contains dollars only, point off two places:

Four per cent.—Multiply the principal by the number of days to run, and divide by 90.

Five per cent.—Multiply by number of days, and divide by 72.

Six per cent.—Multiply by number of days, and divide by 60.

Seven per cent.—Multiply by number of days, and divide by 52.

Eight per cent.—Multiply by number of days, and divide by 45.

Nine per cent.—Multiply by number of days, and divide by 40.

Ten per cent.—Multiply by number of days, and divide by 36.

Twelve per cent.—Multiply by number of days, and divide by 30.

Fifteen per cent.—Multiply by number of days, and divide by 24.

Eighteen per cent.—Multiply by number of days, and divide by 20.

Twenty per cent.—Multiply by number of days, and divide by 18.

Twenty-four per cent.—Multiply by number of days, and divide by 15.

Four millions of salmon trout and whitefish fry have been deposited in the various lakes and rivers in Ontario and Quebec.



Good in Any
Climate
Wherever
There Are Flies.

TANGLEFOOT

SEALED
STICKY
FLY
PAPER.

Ask
Your
Jobber.

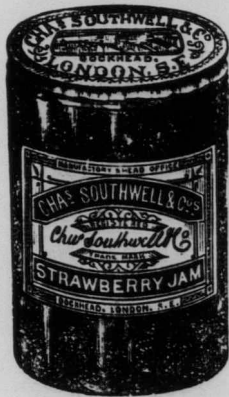


Pickling Season

will soon be on.
Our New Samples of High-Grade Pickling Spice, clean and properly proportioned, are now ready. See our Samples before you buy.

All other Spices, Extracts, Coffees,
Ocean Wave Baking Powder, etc.

Hamilton Coffee & Spice Co., Limited, Hamilton, Ont.



New Season's Jams. All Sound, Ripe Fruit.

Prices just in for 1899 goods.

SOUTHWELL'S KENTISH FRUIT JAMS

are the finest of the fine.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

Current Market Quotations for Proprietary Articles

June 29, 1899.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
12 oz. cans, 2 and 4 doz. in case	3 60
16 oz. cans, 2 and 4 doz. in case	9 00
2 1/2 lb. cans, 1 and 2 doz. in case	14 40
4 lb. cans, 1 doz. in case	18 00

Cook's Friend—

10, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 doz. in case 3 00
oz. tins, 3 " 2 40
oz. tins, 4 " 1 10
lb. tins, 1/2 " 14 00

Diamond—

1 lb. tins, 3 doz. in case	per doz. 2 00
1/2 lb. tins, 3 " " "	1 25
1/4 lb. tins, 4 " " "	0 75

THE F. F. DALLEY CO.

Sliver Cream, 1/4 lb. tins, 4 to 6 doz. cases \$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases 1 5
1 lb. tins, 2 to 4 doz. cases 2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases 0 55
1/2 lb. tins, 4 to 6 doz. cases 0 80
1 lb. tins, 2 to 4 doz. cases 1 15

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/4 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
3/4 " 4 " " "	75
1 " 3 " " "	1 25
1 1/2 " 2 " " "	2 25

SNOW DRIFT BAKING POWDER.

1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " " "	1 20
3/4 " 2 " " "	2 00
1 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.

1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " " "	1 20
3/4 " 2 " " "	2 00
1 " 1 " " "	9 00

CANADA MFG. CO.

Queen Baking Powder, 1/2-lb. tins 1 20
1-lb. tins 2 15

BLACKING.

P. G. FRENCH BLACKING

No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " " "	4 50
" 8, 3/4 " " "	7 25
" 10, 1 " " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.

No. 2—1/4 gross boxes	per gross 2 70
No. 4—1/2 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases \$9 00
No. 2 Spanish " " " 3 80
No. 3 " " " 4 50

No. 5 Spanish Blacking, 1/4 gross cases per d. z. 2 30
No. 10 " " " 2 30
Vuon Oil Blacking, 1 doz. cases, liquid 2 00
New York Dressing, 1 doz. cases 0 75
Spanish Satin Gloss 1 00
Crescent Ladies' Dressing, 1 doz. cases 1 75
Spanish Glycerine Oil Dressing 2 00

THE ALPHA CHEMICAL CO.

Stove Polish—

Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—

Sunlight Lead Bar 6's	Per Gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 80
Moody's Black Lead 3's	4 25
Reliable Stove Pipe Varnish, 1/4 gross cases	14 40
Quickshine Pipe Varnish, 1/2 gross cases pressed top tins	12 00

Alpha Metal Polish No. 2 9 00

Shoe Dressing— in 1/4 gross cases. 22 00
French Oil in 3-doz. cases 9 00
Reliable Shoe Dressing 12 00
Eclipse Combination tan 12 00

Moody's Ox Blood 12 00
Chocolate 12 00

Alpha Chemical Co.
French Castor Oil 9 00
Alpha Chemical Co. Refined Sweet Oil 9
Alpha Chemical Co. Turpentine 7 80
Moody's Non-Corrosive Inks 4

Shoe Blacking— in 1/4 gross cases.
Reliable French 9 00
No. 2 4 50
United Service Blacking No. 4 8 00
United Service Blacking No. 1 1/2 4 25
Patent Leather Polish No. 1 1/2 9 00
Waterproof Dublin No. 4 9 00

BIRD SEEDS

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " 5c. " 48 " "	0 03

BLUE.

KEEN'S OXFORD. per lb. \$0 17
Per lb. 1/2 " 0 16
In 10 box lots or case 0 16
Reckitt's Square Blue, 12-lb. box 0 17
Reckitt's Square Blue, 5 box lots 0 16

BLACK LEAD.

Reckitt's, per box 1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY doz. net

Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 9c
" " D, 3 strings	2 70
" " F, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars	\$1 20
" " (in cream pitcher) 3" 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Regi-ter, 390 f.c. bars a-d pkgs.	15 00
Cash Box, 140 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 "c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Flirtation Gum (English or French wrappers) 115 1c. pieces	

41 Years.

41 years is a long time to maintain one position in the Starch business in Canada, namely—at the head. During that time competition has invited a lowering of prices at the expense of quality, but we believed then, and believe now, that "quality" in Starch, as in everything else, is the corner-stone of a successful business.

We have kept abreast of the times. We have always tried to improve even on our best efforts of the past.

"Edwardsburg"

and "Benson" are so closely identified with the Starch business of Canada that the names have become household words. It is your privilege of course to experiment with "new things," but it costs money and loses trade for you. The housekeepers of Canada have confidence in the names "Edwardsburg" and "Benson"—41 years have proved it with

Benson's Prepared Corn and Edwardsburg Silver Gloss Starch.

Mexican Fruit, 36 5c bars.....	1 20
Sappota, 150 1c pieces.....	0 90
Orange Sappota, 150 1c pieces.....	0 75
Black Jack, 115 1c pieces.....	0 75
Red Rose, 115 1c pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c pieces.....	0 75
CHOCOLATES & COCOAS.	
Cocoa—EPPS'S.....	per lb.
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½
CADBURY'S.	
Frank Magor & Co., Agents.....	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42½
" " Nibs, 11-lb. tins.....	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—.....	per lb.
French, ¼'s—6 and 12 lbs.....	0 30
Caracas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs.....	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00
Cocoa—.....	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " " "	0 25
London Pearl 12 and 18 " " "	0 22
Rock " " " " " "	0 30
Bulk in boxes.....	0 18
Royal Cocoa Essence, packages.....	per doz
40	
FRY'S.	
Chocolate—.....	per lb.
Caracas, ¼'s, 6-lb. boxes.....	0 42
Vanilla, ¼'s, " " " " " "	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs.	0 42
Fry's "Diamond", ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram", ¼'s, 14 lb. bxs.	0 24
Cocoa—.....	per doz
Concentrated, ¼'s, 1 doz. in box..	2 40
" " " " " "	4 50
" " " " " "	8 25
Homeopathic, ¼'s, 14 lb. boxes.....	
¼ lbs. 12 lb. boxes.....	
WALTER BAKER & CO.	
Cocoa, ½'s.....	0 52
Premium Chocolate, ½'s.....	0 45
Webb's Cocoa Powder, ¼'s.....	0 30

JOHN P. MOTT & CO.'S.	
E. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (¼'s).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, ¼ lb. tins, per doz..	\$3 75
Cocoa Essence, ¼ lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb....	0 20
Diamond Chocolate, 12 lb. boxes,	
¼ lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes,	
½ lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.....	0 35

COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases....	0 27
¼ & ½ lb. " " " " " "	0 27½
¼ " " " " " "	0 28
½ " " " " " "	0 29
¾ " " " " " "	0 29
1 " " " " " "	0 30
1½ " " " " " "	0 30
2 " " " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb.	0 18
Feather Strip, " " " " " "	0 20
Ribbon, " " " " " "	0 18
Special Shred, " " " " " "	0 16
Macaroon, " " " " " "	0 16
Crown Desol'd, 12, 20 25 " " "	0 16
Special, " " " " " "	0 15

STANDARD COCOANUT MILLS.	
Feather strips.....	18 21
Cream shredded.....	17 20
Standard.....	15 18
Macaroon.....	15 17
Dessicated.....	14 16
Shavings, in packages.....	16 18
Cream shredded, ¼ lbs.....	29
" " " " " "	28

CHEESE.	
	
MacLaren's Imperial—	Per doz
Large size jars.....	\$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Cheese Silver Holder—	
Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00

COFFEE.	
JAMES TURNER & CO.	
Mecca.....	per lb 0 32
Damascus.....	0 28
Rajah.....	0 20
Sirdar.....	0 17
Old Dutch Rio.....	0 13½
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend.....	0 32
Jersey.....	0 29
Rajah.....	0 30
Old Government Java.....	0 28
Maracaibo.....	0 18 0 2
West India.....	0 16 0 18
Rio, choice.....	0 12

CLOTHES PINS.	
ROECKE BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case.....	0 65
4 doz. packages (12 to a case).....	0 75
6 doz. packages (12 to a case).....	1 00

EXTRACTS.	
per doz.	
Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors.....	\$3 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors.....	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors.....	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.....	0 90
2 " " " " " "	1 50
3½ " " " " " "	2 00
4 " " " " " "	3 00
4 " " Bottle " " " "	6 00
4 " " Glass Stop'r " " " "	4 00
8 " " " " " "	6 00
P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.....	\$6 00
4 oz. " " " " " "	4 00
8 oz. Plain bottles.....	5 00
4 oz. " " " " " "	3 00
2½ oz. Cabinet bottles.....	2 00
2 oz. Bottles, 2 lb. pack-	1 80
1 oz. " " " " " "	1 20
Per gallon.....	7 00
Per pound.....	1 00

FOOD.	
ROBINSON'S BARLEY AND GROATS.	
Patent Barley, ¼ lb. tins.....	per doz 1 25
" " 1 lb. tins.....	2 25
" " Groats, ¼ lb. tins.....	1 25
" " 1 lb. tins.....	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
per doz	
Buckwheat, 2½-lb. pkgs, 3 doz. case.....	1 20
Pancake, 2 lb. pkgs, 3 doz. case.....	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case.....	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case..	1 20
Bread and Pastry Flour, 2 lb. pack-	
ages, 5 doz. cases.....	1 20
CANADA MFG. CO.	
"Star" Self-Raising Flour, 3-lb. pkgs..	1 30
" " 6-lb. " " " "	2 60
Flexman " " 3-lb. " " " "	1 30
" " 6-lb. " " " "	2 60
GELATINES.	
COX'S	
2's.....	1 10
4's.....	1 10
Quart size.....	2 25

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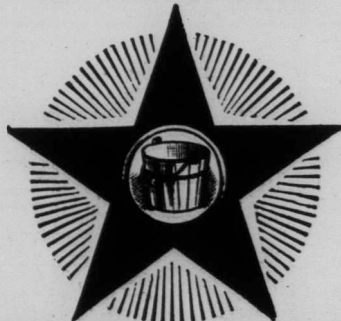
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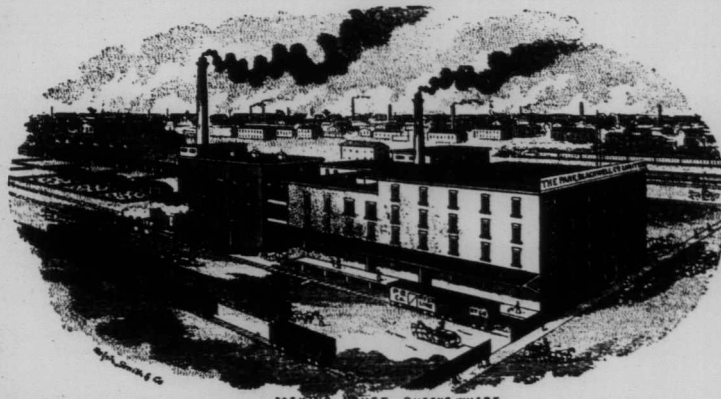
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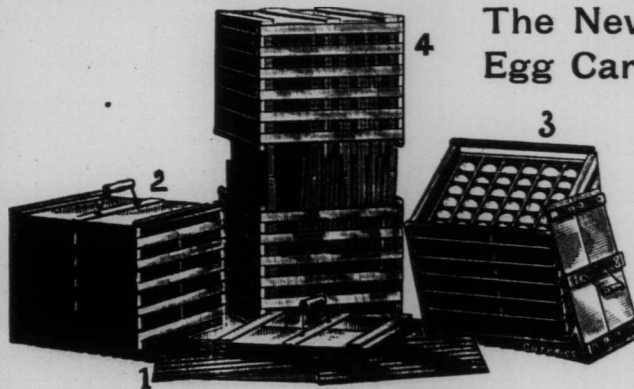


Fig. 1. Folded Flat. Fig. 2. Set up, closed.
Fig. 3. Set up, open. Fig. 4. Shows 1/2-dozen crates packed for shipment.

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 0 19 0 25

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 0 18 1/2 0 25
 0 19 0 25
 0 21 0 30
 0 28 0 40
 0 30 0 40
 0 35 0 50
 0 40 0 60

per doz
 0 52
 0 53
 0 54
 0 39
 0 41
 0 44
 0 41
 0 44
 0 44
 0 44
 0 32

per doz
 1 40
 1 60
 1 70
 1 80
 1 70
 1 80
 1 80
 2 50
 Case Single
 33 00 33 20
 2 80 3 00
 2 65 2 85
 2 25 2 35
 2 75 2 85
 1 30 1 40
 1 50 1 60
 2 50 2 60
 2 00 2 10
 2 25 2 35
 3 20 3 30

per doz
 1 45
 1 50
 1 60
 1 70
 2 20
 1 35
 2 65

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