

**PAGES  
MISSING**

PUBLISHED  
EVERY  
FRIDAY

THE  
**CANADIAN GROCER**  
AND  
GENERAL  
STOREKEEPER

CIRCULATES  
IN EVERY  
PROVINCE

## Mustard to Sell

is made with the idea of getting the largest possible profit.

## Mustard to Eat

is **COLMAN'S**

The **Standard of Quality** for the **World.**

## Peek, Frean & Co.'s

CELEBRATED



**VENICE WAFERS**  
**FLORENCE WAFERS**  
**CHERRY WAFERS**

Just the sort of confections particular people are seeking for At-Homes, Receptions, Afternoon Teas, etc. They are the models of daintiness, and very tasty. Delicious with Ices, Creams, Coffee, etc.

**VENICE WAFERS** (Finger Shape), **FLORENCE WAFERS** (Oblong) are sandwiched with Lemon, Raspberry, and Coffee Cream.

**CHERRY WAFERS** are Finger Shape, pink color, and sandwiched with Cherry Cream. Just the thing for a "Pink Tea."

**Chas. Gyde, Canadian Agent, Montreal.**

**Corn Brooms**

**BROOMS**

**BROOMS**

- "Rose"
- "Pansy"
- "Thistle"
- "Maple Leaf"
- "Shamrock"
- "Daisy"
- "Tulip"
- and
- "Good Luck"

- "GEM"
- "WIRE"
- "SNOW"
- "CORKER"
- "HEARTH"
- "LA BELLE"
- "BARBERS"
- "TRAVELLER"

**STANDARD BRANDS**

Wood, Bone, Nickel, Silver  
and Plush Handles.  
Large Variety. Low Prices.

Always reliable  
and as represented.

**WHISKS**

**WHISKS**

The H. A. Nelson &  
Sons Co., Limited

59 to 63 St. Peter Street  
**MONTREAL**

Toronto Sample Room:  
56 and 58 Front St. West

**Corn Whisks**



**TOMATO CHUTNEY**

is made of large, fully  
ripe tomatoes, cooked  
fresh from the vines.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto.     Hudon, Hebert & Co., Montreal.

**EXTENDED INSURANCE.**

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

**Confederation  
Life Association.**

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. Macdonald,**  
Managing Director



**Hudson's  
Soap**

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in  
much less time than any other Soap.

**SOAK YOUR CLOTHES**

with HUDSON'S, and the Dirt will  
slip out with about half the  
usual labour.


R. S. HUDSON,  
30 Front St., East,  
TORONTO.

Used in all the "Happy Homes of England."

**THE BEST  
IS THE  
CHEAPEST.**

THISTLE


FINNAN  
HADDIES



KIPPERED  
HERRINGS

BRAND

LAZENBY'S




SOUP  
SQUARES

TABLE  
JELLIES

PICKLES

BI-CARBONATE  
OF SODA



United Alkali Co.  
The Purest  
Made.

**THESE THREE ARE  
THE BEST  
OF THEIR KIND.**

---

Your Wholesaler keeps these brands—order them.

A. P. Tippet & Co., General Agents, Montreal.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

## A System for Buyers



worth any number of quotation books or pigeon holes for recording, arranging and afterwards finding instantly all quotations and prices that are made you.

**\$2.25**

Shipped on approval. If not satisfactory, return it at my expense.

Consisting of 1 quarter sawed oak desk drawer box, 9 inches long; 300 Record Cards, ruled; 1 set of Alphabetical Index Cards; 1 set of Daily Guides; 2 extra Dividers; "Quotations Received" and "Blank cards."

New 1900 Catalogue for the Asking.

**CHAS. E. ARCHBALD,**  
Card Index Specialist.  
45 Adelaide St., E., TORONTO.  
Branches: Ottawa, Hamilton.

**WE  
WANT  
YOU  
TO  
HAVE IT.**

If you haven't got our new Catalogue, let us send it to you. In it you will find information that will be worth Dollars

to you. It contains 170 pages, giving over 5,000 styles and sizes of Brushes, as well as a full list of Brooms, Woodenware, etc.

It will be mailed to your address for the asking.



80 York Street,  
Toronto.

**OUR  
"SAY-SO"**

What it Means.

Every progressive grocer holds the confidence of his customers because they believe that he takes every precaution to protect them against **IMPURE FOODS.**

We ask you to put us to the same test, that we are building business on the same foundation.

## OUR PURE BUCKWHEAT FLOUR

has our "Say-so" behind it. We invite your test as to its purity and cleanliness.

THE TILLSON CO'Y, Limited,  
TILSONBURG, ONT.

**PURE  
BUCKWHEAT  
FLOUR.**

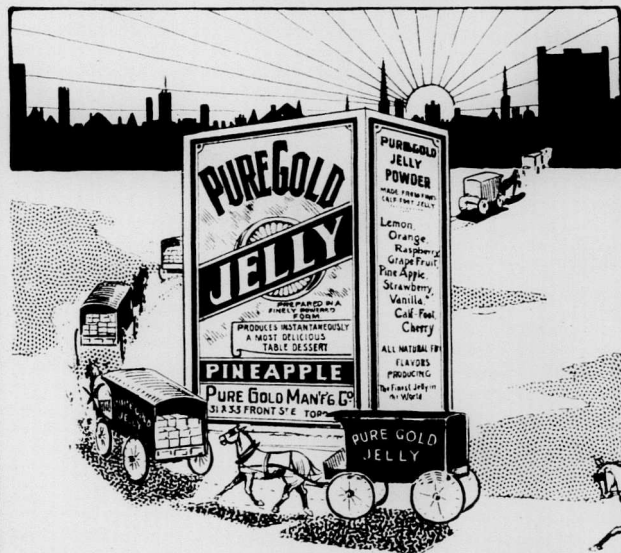
## “Money Back.”

I mean exactly what I say when I tell you that you can have your money back on a first or trial order of an assortment of a thousand or more of my Cigars if at any time within six months after you get them from me you would rather have your money than the Cigars.

There is no “string” attached to this offer—it is a plain, straightforward statement and it goes to prove my confidence in the quality, workmanship and ready sale of my goods. Will you send me an order?—“Money back” throws all the burden of risk on to my shoulders. Write me at any rate.

J. Bruce Payne, Mfr.,  
Granby, Quebec.

## IN HALF A MILLION HOMES



Pays the grocer a good profit  
and sells like hot cakes.

**PURE GOLD MAN'FG CO.**  
31 AND 33 FRONT ST. EAST LIMITED  
**TORONTO. CANADA**

# LARD

You can buy good lard and you can buy poor lard. Poor lard is not cheap at any price and good lard is worth more than to-day's prices. We can sell you good lard, the very finest, and in the following packages:

Tierces	=	400 lbs
Tubs	=	60 lbs.
Pails	=	20 lbs.
Pails, tin	=	10 lbs.
Pails, tin	=	5 lbs.
Pails, tin	=	3 lbs.
Cartons	=	1 lb.

**F. W. FEARMAN CO.**

Limited.

Pork Packers

**Hamilton.**

MADE IN CANADA.



STOCK-TAKING OVER  
THEN SORTING-UP  
TIME. . . .

Your experience has, doubtless, proven the salability and perfect satisfaction that has come from

“Sterling”  
Brand  
Pickles.

When sorting up your stocks see that there is no break in the variety of these always satisfactory pickles.

**T. A. LYTLER & CO.**

124-128 Richmond St. W., TORONTO, CAN.

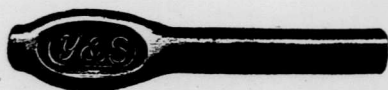


## INDIAN TEAS.

500 Chests of Teas, ranging in price from 17c. to 30c., just arrived—bought before the recent advances. Exceptional value. Special prices to keen buyers.

If too busy to write for particulars our travelers will be pleased to submit samples. If you want a bargain don't miss this lot while it lasts.

W. H. GILLARD & CO., Wholesale Grocers, Hamilton, Ont.



## LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

AYE READY!

# TATERSONS'

"CAMP" COFFEE  
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE  
AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER  
FOR IT.



Batty & Co.

ESTABLISHED 1824

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED  
EVERY  
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THE

CIRCULATES  
IN EVERY  
PROVINCE

# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

VOL. XIV.

TORONTO AND MONTREAL, FEBRUARY 9, 1900.

NO. 6

## THE REAL MERCHANT A SAFE-GUARD OF PROSPERITY.\*

By E. A. Stevens.

**S**EGREGATION, systemization, organization are common processes of nature. All experiences, all intelligent self-interests point to the necessary order at this time—combination! Combination must meet combination. Individually you can accomplish nothing; collectively you may hope to attain almost everything. But, remember, the evils of years are not to be remedied in a day.

The period of the easy-going, slipshod grocer and his methods is past. A revolution in the distribution of food products and household necessities has occurred. Keeness in competition is becoming daily more destructive. In fact, you have gotten beyond competition, you are dangerously nearing—so far as profits are concerned—annihilation. Therefore, combination is the only solution against such reckless competition. From an economic point of view, business should become a science. A knowledge of that science can only be gained by close study and comparison.

And let me say right here, that in one particular the grocery trade is woefully lax—viz., the support and study of its trade journals. Even where they subscribe and pay for a paper, a large majority do not read them. A trade journal is either a help or a hindrance. That is for you to individually determine. When such papers condemn price-cutting, the sale of trashy sham goods, urge the limitation of credits, agitate for organization and co-operation of grocers, you cannot be far wrong in extending them support. It has been well said that, "What the compass is to the mariner, the trade journal is to the grocer." The former would as soon jump overboard as to part with his compass. The retail grocer should not lightly relinquish his business guide.

You are all cognizant of the daring fact that your cost of doing business has increased, while your margins have visibly decreased. What is the cause of this demoralization? Low-priced, commonly called cheap (?) goods! Whoever has encouraged these paltry imitations has assisted in this common depression. A detriment to the community,

\* Paper read before the National Association of Retail Grocers of the United States.

as injurious as department stores and as ruinous as price-cutting, is the senseless, vicious tendency to "cheap" goods. It demonstrates a lack of business sense on the part of the jobber, manufacturer or retailer who caters to or encourages it; or on the part of the retail grocer who prefers selling low-priced trash instead of meritorious goods, made by honorable firms, who pay decent, living salaries to all their employees. Such may be retailers, but they do not deserve the designation or distinction of "merchants."

There are men who fancy they are merchants, because they stand behind a counter and hand out "cheap" rubbish to their poor, deluded customers—poor because deluded. "Cheap" goods are proverbially the dearest, in the long run, not only to the customer, but to the community at large.

Any experienced boy or girl can hand over "cheap" imitations of what people ask for. The distinguishing mark of the merchant is his ability to sell good goods at a decent margin of profit, and thereby gain and retain his customer's confidence owing to the excellence of their quality or service. The retail grocer is not in business merely to buy and sell, but primarily to enhance his financial condition. Cheap goods will never do that. Cheap goods mean a reduction:

1. In their quality.
2. In margins of the retailer.
3. In profit of manufacturer.
4. In wages of the laborer or producer.

The very class on whom the foundation of the grocery business, more than any other, depends for success.

Yet, John Wanamaker boasts that the modern department store has cut the price of American goods in half in the last twenty years. Think of it! Millions of millions of loss to the laborer and trading classes, while the public are getting a reduction in quality of at least 60 per cent.

When wages are low consumption decreases and production is curtailed. When production is curtailed wages are further reduced or stopped altogether. The less spent in productive industries, the less those employed in them will have to spend in the grocery or anywhere else.

The public, as well as the smaller tradesmen, have yet to learn that low-priced goods, as well as unrestricted competition, means loss to them in wages, or to the tradesmen in margins, and is the forerunner of their financial downfall. Low-priced goods and prosperity are wide apart



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH  
IN **CAKES** WELL KNOWN AND RELIABLE.   IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

as the poles. Whatever increases wages advances prosperity.

To show that I am not alone in deploring this devastating tendency I will quote from an article signed "Merchant," in The Saginaw (Mich.) Storekeeper:

"The cry in the larger cities just now among the retail merchants is 'Cheaper, cheaper, cheaper!' The storekeepers say that their customers demand cheap goods. The jobbers say their customers demand cheap goods. A manufacturer who turns out a good quality actually cannot sell his goods in competition with the shoddy that is in the market.

"The proprietor of a large dry goods store, commenting upon what he termed a public craze for cheap goods, said that he was selling now great quantities of stuff to which he would not have given store room five years ago. Our daily papers are filled with advertisements nearly all hammering on the one idea—the cheapness of the goods. That this is producing an undesirable and, in fact, pernicious effect can easily be seen. The amount of shoddy dry goods, the worse than ugly short-lived furniture, the gaudy and frail novelties, the useless Japanese rugs and other similar abominations which are sold in such enormous quantities, prove that the public taste is in a bad condition. Dress goods which fade and wear out in a short time are not cheap at any price. Cheap furniture is the most expensive kind of an investment; the love of cheap finery and gaudy ornamentations bespeak a low condition of public morals."

Whenever a dealer is crying out for "cheaper" goods he is helping on industrial debasement. We all deplore financial panics, but you ought, as merchants, to consider whether or not you are largely responsible for their fell visitations. The crying evils of the time are not merely the perversion of the will of the people by corporations, and industrial enslavement by syndicates and trusts, but our own inaction, or lack of knowledge of the causes of which they are only the effect. Prosperity is what every individual makes or unmakes. We cannot escape from the consequences of our own folly.

It should be considered immoral to sell goods at cost or less in an effort to delude the public into the idea that they are paying too much elsewhere, while the retailer hopes by short weight, or substitution, or some "dodge" to make up that loss on the bargain-hunting fools, who are, unfortunately, still quite numerous.

The men who have become conspicuously successful as retail grocery merchants—in the great majority of instances—never descended to that sort of tactics, nor seldom practised price-cutting. Such men, by their intelligence, elevated their profession. People discovered they were not "cheap" men; that they had honesty and dignity; that they possessed considerable sense, and, therefore, gained their respect and patronage. Such men are real merchants—not "second-hand" men, as the word retailer is defined.

Such men do not employ cheap clerks. Their clerks vie with them in courtesy and intelligent discernment. They are proud of their business, and that becomes infectious with their employes. They carry choice, fresh, standard goods: keep their windows well displayed with seasonable articles of merit, give honest weight, exact measure, exercise due care in extending credits, practise judicious economy; guarantee everything as represented, and appreciate the fact that they owe it to their customers to be reasonable in their charges. Progressive men like these are usually the chief supporters of organization.

Beside, they endeavor to make their store as nearly like a parlor as possible. Their opposites in methods often imagine that a place like a barn is good enough for their customers.

Many in the retail grocery business act as though their condition was one in which they should be only too glad to wear out their old clothes in meekness, humility and servility.

Do not forget that when you are lowering your standard of living you are bringing down others voluntarily to your level. Perhaps into poverty, vice and crime.

The far-seeing merchant endeavors to counterbalance the general decrease in margins by an increase in the price and quality of the goods he sells. It is poor policy to sell twice the amount of goods for half the amount of profit. They have to be used up before they buy again. There is a senseless idea that the "cheaper" the goods the more will be sold. That is an exploded fallacy. Those who defy this foolishness of business are usually referred to as having a "gilt-edged trade." Did you ever consider how much the successful, well-to-do customers owe of their prosperity and health to their grocery merchant?

Why? Because he has by his advice and intelligent protest prevented their throwing away money and health on trash or worse. He has saved their money for them.

Such real merchants will naturally succeed where many "Cheap Johns" fail. What a vast metropolis they represent in the past ten years!

A wooden automaton would fill the conception that many in the business have of what should constitute a retail grocer.

What is needed in the retail grocery business is more honorable fellowship between man and man. A new code of commercial ethics—an infusion of honor and honesty in everyday life—a willingness to live and let live! 'Tis said that brains will win. Put a little more in your business! Brains with honor, mind you!

Less bulls and bears and puts and calls; less corners, pools and trusts. Less of the cat-like commercial shrewdness that consists in getting a man in a corner and "skinning" him; less low, mean advantage-taking of our competitors or the generously inclined.

# The're Not Like Pie

"THE'RE HEALTHY."



Robinson's Groats	Robinson's Barley	Fould's Wheat Germ
Swiss Food	Grape Nuts	Shredded Wheat Biscuit
Malt Breakfast Food	Ralston's Breakfast Food	Ralston's Barley
Quaker Oats	Pettijohn's " "	Quail Oats.

**LUCAS, STEELE & BRISTOL,** **WHOLESALE GROCERS** **Hamilton.**

## SALT DRY AND PICKLED FISH

at money-making prices for the buyer.

Barrels, No. 1 Prime Labrador Herrings  
 Half-Barrels, No. 1 Prime Labrador Herrings  
 Half-Barrels, No. 1 Prime Herrings  
 Pails, each 20 lbs., No. 1 Prime Labrador Herrings  
 Half-Barrels, Choice Salt-Water Salmon  
 Pails, each 20 lbs., Choice Salt-Water Salmon  
 Half-Barrels, No. 2 Fat Mackerel  
 Pails, each 20 lbs, No. 2 Fat Mackerel  
 Cases, each 100 lbs., Choicest Boned and Skinned Cod  
 Quintals, Hard Dry Cod (the old-fashioned kind).

# James Turner & Co., Hamilton.

**GRAND MOGUL** **CEYLON TEA**  
 :: "Is Pure Tea" ::

Sales for 1899 in Ontario were more than total sales all over America for 1898. Showing clearly that it maintains its pre-eminence, and that the people recognize and will have the best.

LONDON, TORONTO,  
 MONTREAL,  
 VANCOUVER, WINNIPEG.

**T. B. ESCOTT & CO.**

# DRIED FRUITS....

**RAISINS**—Select and Fine  
Off-Stalk.

**SULTANAS**—Good and Fine.

**CALIFORNIA**—3 and 4 Crown.

**PRUNES**—California and Austria.

AT LOWEST PRICES.

**THOS. KINNEAR & CO.,** 49 Front Street East, **Toronto.**

## FROSTED WHEAT.

**F**ROSTED wheat is not so much of a problem this side of the line as it is in Manitoba, but fields are occasionally touched, and in Utah last year a good deal of wheat was cut off before maturity by the frost. So far as milling quality is concerned, frosted wheat is always inferior, though the degree of inferiority depends on the stage of the grain's maturity at the time of the frost. How it differs in composition from normal wheat has just been made a subject of inquiry by Prof. Luther Foster, of the Utah Agricultural Experiment Station, who has made comparisons between high grade and low-grade frozen wheat, and the average of 262 analyses of milling wheat.

He found that the average content of water in milling wheat was 10.50 per cent., while in high-grade frosted wheat it was 13.09 per cent., and in low-grade frosted wheat 9.41. Of protein, the normal wheat had 11.80 per cent., the best frosted 8.99, and the low grade 10.56. In carbohydrates the normal wheat showed 71.90 per cent. and the two frosted grades 70.60 and 70.04 respectively. In crude fibre the average of milling wheat was 1.80 per cent., and in the frosted grain 2.97 and 4.39 per cent.

In fat, the three wheats gave 2.10 per cent., 2.67 and 3.35 per cent.

For mere feeding purposes there was little difference between good milling wheat and the frosted article. The differences in protein and water are no greater than occur in normal wheats of different sections, and the inferiority of the frosted wheat is due accordingly to the arrested development of the grain rather than to its constituents—American Miller.

## SETTLED IN HIS NEW STORE.

Mr. T. N. Hobley, grocer, Barrie, Ont., has just got nicely settled in his new premises. It is needless to say that he makes a display which would be a credit to even a larger city. His new premises being large and roomy give Mr. Hobley the opportunity of displaying his goods and exercising his ingenuity.

## DO NOT FAVOR THE CONTRACT.

The American Grocer says that the packers of New York State are generally averse to signing the contract made by the Wholesale Grocers' Association. Some of them would rather agree to deliver 100 per cent. than to accept its terms. They dislike the clause which permits the jobbers to reduce their purchases 25 per cent.

## OWEN SOUND BOARD OF TRADE.

At the annual meeting of the Board of Trade of Owen Sound on February 1, Mr. John Harrison was elected president, in succession to Mr. John Wright. Mr. Christopher Eaton was elected vice-president, and Mr. W. B. Stephens, secretary-treasurer. The following were elected to the council: W. P. Telford, Ewing Buchan, J. R. Wainwright, M. E. Hodder, J. G. Hay, R. Wightman, J. R. Brown, W. H. Smith, W. J. Christie and A. J. Creighton.

A committee was appointed to consider the advisability of holding an exclusive business men's excursion and a banquet, to which the most prominent men in Canada will be invited. The secretary's statistical report showed Owen Sound to have made great progress during the past year.

## HIGHER PRICES FOR TOMATOES.

At a meeting of the tomato farmers of the Cayuga district, Indiana, the subject of raising tomatoes was discussed. The price paid at the factory heretofore has been 20c. per bush. for the first 100 bush. per acre and 15c. per bush. for all over 100 bush., but in view of the fact that the wages of laborers have advanced it was decided to demand 20c. per bush. for all tomatoes delivered.



## When a man wishes

a coat, he goes to an experienced tailor—you would not expect an apprentice to make you a perfect coat. Neither can you expect anyone without experience to make good cheese.

We have been studying the making of cheese for years, and we now offer the public as perfect a food as it is possible to produce—**IMPERIAL CHEESE.**

FOR SALE BY ALL JOBBERS.

**A. F. MacLaren Imperial Cheese Co., Limited**

# TEAS

Japans, Young Hysons, Indians and Ceylons

AT LOWEST PRICES.

## THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

### MERCHANTS SHOULD INSURE.

**W**HENEVER a merchant finds that his business will not justify his paying premiums for reinsurance he had better give up business.

The question of carrying fire insurance is a matter of great importance to the creditor, for in some cases there is not sufficient insurance carried, while in others we find merchants carrying no insurance whatsoever. The attention of all such traders should be directed to this all-important question.

In the first place, a merchant injures himself by not carrying insurance, for he will certainly find that it will operate against him to the extent of curtailing his credit. It is a duty he owes himself as well as his creditors, and under no circumstances should he overlook it, or fail to fulfil it.

There are frequent instances where a merchant has sufficient capital, but is owing for merchandise for which he can pay in the usual course of business, but he has been so remiss as to carry no insurance, and, consequently, when visited by fire, he not only loses all he possesses, but also causes a loss to his creditors. It will, therefore, be apparent that he has not only committed an act of injustice towards himself, but to

those who have reposed confidence in him to the extent of giving him credit.

When a credit man is passing upon an application for credit, he should make it a point to thoroughly investigate the question of insurance carried by the would-be customer, and, in the event of his finding that there is no insurance carried, he should not hesitate to decline the risk.

A merchant has the following advantages through carrying fire insurance :

First—It assists him in obtaining credit.

Second—He protects himself in case of fire.

Third—He protects his creditors, as he is enabled to pay what he owes, in the event of his being visited by fire.—A. W. Sommerfield.

### CALIFORNIAN ORANGES.

The wonderful development of the Californian fruit trade is further illustrated by the immense orange crop now being gathered in the southern part of that State. We read in a letter from Pomona that the yield of oranges this season is between 14,000 and 14,500 carloads, or from 4,200,000 to 4,500,000 boxes. There has never before been such a yield of oranges in California. Last year the crop was about 9,000 carloads,

and the year before it was about 8,000 carloads. The prices, too, are the best in ten years, and the present crop is worth to the growers about \$4,600,000. The railroad companies will get about \$2,600,000 for hauling the product to market, and the shippers, who are practically speculators in oranges, may make tens of thousands of dollars more from the output of the season. This industry is mainly confined to the southernmost counties of the State, and it is calculated that a capital of not less than \$44,000,000 has been invested in orange groves there during the past ten or twelve years. The orange harvesting season begins in early December and continues until June.—Bradstreet's.

### RETAIL GROCERS OF VICTORIA.

The retail grocers of Victoria, B.C., have organized an association under the name of the Victoria Retail Grocers' Association. The following are the officers :

President—F. Carne, jr.  
Vice-president—S. Johns.  
Treasurer—C. N. Cameron.  
Secretary—A. Gibson.  
Directors—H. A. Ross, Joseph Renouf and John W. Speed.

Twenty-eight grocers were present, and a committee was appointed to draft by-laws and constitution, and report at a subsequent meeting.



## Poor Marmalade

is as common as exaggerations in advertisements—  
We don't deal in either, for UPTON'S Marmalade is so excellent  
that the highest praise is no exaggeration.

The best people use it.  
The best grocers handle it.  
You had best order it from your jobber.

Sold in 1-lb. glass jars and 7-lb. wood pails.

A. F. MacLaren Imperial Cheese Co., Limited.

CANADIAN SELLING AGENTS.

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE market for Sultanas is distinctly cheaper; in fact, some sales have been made showing exceptional value, particularly in fruit ranging from 34s. to 40s., where the reduction is about 2s. to 3s. per cwt. The lowest grades have also fallen about 1s., and are very weak at this drop.—Produce Markets' Review.

## DECREASED VISIBLE SUPPLY OF COFFEE.

In its report of the coffee market on February 3, The N. Y. Journal of Commerce said: "The principal new development of importance was an indicated decrease in the world's visible supply during the month of January of about 600,000 bags, whereas the estimates at the close of the month were of a decrease of from 300,000 to 500,000 bags. The decrease above noted brings the supply of coffee in sight on February 1, to about 6,450,000 bags, against 6,558,000 bags on the same date in 1899. Naturally with the steadily improving statistical position and the talk which is now current to the effect that the present Brazil crop has been overestimated, coffee at ruling prices is steadily gaining friends and the disposition shown by the majority of the local trade is to increase their holdings."

## SITUATION IN SPICES.

The general market has continued to show a good undertone, but the feature has been an advance in pepper. Buyers generally have given more attention to the market and have made fair purchases, paying full prices. The close was firm, with only limited supplies on offer and sellers indifferent, holding for 12 $\frac{3}{8}$ c. for Singapore black. Cable advices have reported firm and higher markets. Cloves have been firm. Other spices have been unchanged. The distributing business has been moderately active at full values.—New York Journal of Commerce, February 3.

## CALIFORNIAN PRUNE SITUATION.

Telegrams from the Coast quote prices  $\frac{1}{4}$ c. higher than were named a week or 10 days ago. The stock in the Santa Clara Valley is understood to be in few hands and held under an agreement to maintain prices for a specified time, which time has not yet elapsed. There are unconfirmed rumors of a further concentration of the Santa Clara stock by a large operator, to which some color is given by the stronger telegrams from San Jose during the past day or two. These are the bullish features of the situation, to which may be added the apparent feeling of confidence among Coast people as to the ultimate success of the com-

ination of growers and pacers for the purpose of controlling the output and market prices next season.

Of the weak points in the situation are the preponderance in the stock both here and on the Coast, of sizes that do not appear to be wanted by either home or export buyers, and the pressure of some holders to force the sale of them. Some New York sellers, we hear, are making confidential prices on these large sizes  $\frac{1}{4}$ c. under the quotations, and are, in turn, we understand, being undersold by Philadelphia  $\frac{1}{4}$ c. per lb. while the desirable sizes are held firm and on sizes most salable holders are disposed to demand a premium. They are somewhat depressed by the weakness and uncertainty of the market for the larger fruit. In some quarters an opinion seems to prevail that the market is being depressed for a purpose and that the present dull and weak conditions will give place to activity and strength, but the numerous offerings at cut prices would seem to dispose of that view.—N.Y. Journal of Commerce, February 2.

## TEAS IN NEW YORK.

The week closes with a quiet market, as the trade generally was disposed to hold awaiting next week's auction sale, when about 11,000 packages will be placed on offer. The tone of the market has held steady, dealers generally continuing to express confidence in the situation, and sales made have been at full values. The market for invoices has held steady, and a limited volume of business has been transacted, the sales including Formosa, Foochow and Pingsuey.—New York Journal of Commerce, February 3.

## HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE DAWSON COMMISSION CO., Limited, Toronto, received a car of "Clover Leaf" brand of navel oranges on Wednesday, and a car of Valencias on Thursday.

H. P. Eckardt & Co are offering Spanish onions at a low price.

Perkins, Ince & Co. have a shipment of tapioca on the way, ex ss. St. Jerome.

A car of tomato catsup, pint tins, is in stock with The Eby, Blain Co., Limited.

A. Booth & Co., Toronto, have just received the last car of Manitoba whitefish of the season. They have also a car of extra-bright, medium sized trout, a line

which ought to command heavy trade throughout the Lenten season.

A new shipment just in store with W. H. Gillard & Co., of Labrador salmon in 20 lb. pails.

Russel's mackerel, both soused and in tomato sauce, can be had from H. P. Eckardt & Co.

"Meadow Sweet" cheese, a 10c. article, one dozen in a box, is finding a good sale with W. H. Gillard & Co.

A consignment of Griffin & Skelley's prunes, a full range in sizes, in 25 and 50-lb. boxes, arrived this week for H. P. Eckardt & Co.

The Eby, Blain Co., Limited, have a large stock of green Rio coffees, purchased previous to recent advance, which they offer at close figures.

In stock with W. H. Gillard & Co., Queen olives, 10 oz. bottles, 2 doz. in case; Digby chickens, to retail at 10c., 2 doz. in a case; and Postum cereal and grape nuts.

W. H. Gillard & Co., are having a ready sale for the new breakfast delicacy, "Malt Breakfast Food," which is put up three dozen packages in a case and retailing at 20c.

A full range of all the leading cereals and breakfast foods is carried by The Eby, Blain Co., Limited, including grape nuts, shredded wheat biscuit, granulated wheat-shred, malted breakfast food, etc.

L. Chaput, Fils & Cie. had to cable for another lot of "Owl Chop" Ceylon tea in lead packages. They have only had one lot in, but there was such a demand for it that they were cleared out in a short time.

The "Salada" Tea Co. reports that, during the month of January just past, their increase in sales over the same month of last year amounted to 25,615 lb. of "Salada" tea, or the equivalent to 427 60 lb. half chests.

Two carloads of "Grand Mogul" Ceylon tea arrived on January 10 at Vancouver on the steamship Conig-Albert, via Hong Kong. One carload will be distributed among the British Columbian trade, and the other carload has been sent forward to Winnipeg for distribution among the Manitoba trade. This tea was packed in Ceylon under the "Grand Mogul" label, and is the first of a series of shipments of "Grand Mogul" package teas via this route.

## PERSONAL MENTION.

Mr. George Benson, president of the Edwardsburg Starch Co., was in Toronto a day or so this week.

Mr. J. A. McBain, Manitoba agent for "Grand Mogul," reports greatly increased sales. He states that the merchants are suffering considerably in business on account of lack of snow in many parts of the country.

**FINE TEAS****FOR BLENDING.**

We offer a complete range, at close prices, in all lines of FINE FORMOSA OOLONGS—CEYLONS—INDIANS—FIRST AND ORDINARY FIRST YOUNG HYSONS, S. O. PEKOES, Etc. And invite enquiry from the trade.

**"KOLONA"**  
PURE  
CEYLON  
TEA.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,  
TEA IMPORTERS, BLENDERS AND PACKERS

**TORONTO.**

**THE CANNED SALMON COMBINE.**

British Columbian papers to hand bring fuller details of the newly formed canned salmon combination :

"The salmon industry is saved from destruction by to-day's business," said one canner to a reporter. Another remarked : "Yesterday I would have traded my cannery for a jackknife; to day it's worth something." And still another : "For two years we have been losing money. This year it will give us a chance to make something."

The 48 canners have an agreement,

under heavy penalty, to abide by the decision of a committee on two questions—the price to be paid for salmon to fishermen, and the size of the pack assigned to each cannery. The price will be arranged according to the number of fishermen and to secure a fair margin of profit to canners according to threatened competition from the Sound, the fishermen's side of the question being carefully considered.

Any canner who breaks the agreement must forfeit a certified check for \$1,000, and any canner who packs beyond the limit assigned him must divide his surplus with the rest of the canneries.

**NEW FIRMS STARTING.**

A. C. McNab has opened a grocery in Ottawa.

Vanier & Berthiaume have opened a grocery in Montreal.

T. L. Bonsall has started as grocer, etc., in Buckingham, Que.

Perrin & Chester have started as confectioners in Smith's Falls.

Mrs. Samuel Danis has opened a general store in Danistown, Ont.

F. Mulhall is about to commence as grocer in Lawrencetown, N.S.

Frank Flanigan has started, as Herbert Durham is about to start, as grocer in Maitland, Ont.

**STRETCH YOUR MONEY**

If you want to satisfy your customers you must carry goods that give good value.

**"OZO"**  
**TEAS**

allow good profits and give best satisfaction.

THE OZO CO., Limited, - Montreal.

## “Just A Little Under.”

The grocer who keeps quality a little *above* rather than a little under the average, wins the kind of trade that pays him best—the family trade.

Quality that is “just a little under” may mean a larger single profit but it does not hold that permanent day-after-day trade that successful grocers try so hard to get.

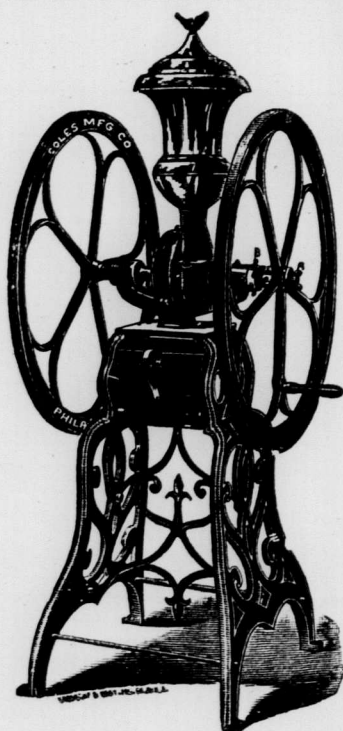
The quality of Windsor Salt holds trade—*permanent trade*. Skill, care and experience are the factors that have always kept it so much above the ordinary salt of commerce.

Absolutely clean, white, dry, crystalline.

Sold by leading wholesalers.

*The Windsor Salt Co., Limited,  
Windsor, Ont.*

**Windsor  
Salt**



### The Canadian Grocers Know

a good mill when it is  
presented to them.

They have taken up  
the . . .

### COLES COFFEE MILL

Because it saves them dollars  
in money and pounds of energy  
when they grind coffee. It  
works easily, grinds evenly,  
and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

SELL THE VERY BEST

## TIGER STOVE POLISH



Put up in two sizes—  
5c. and 10c. boxes.

This Stove Polish is the best made or  
sold in Canada. It is giving universal  
satisfaction, where sold, to both merchant  
and customer.

Sold by \_\_\_\_\_

**THE F. F. DALLEY CO.,**

OF HAMILTON.

Limited.



President,  
JOHN BAYNE MacLEAN,  
Montreal.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**HOW GOOD EGGS WERE OBTAINED.**

**H**OW to induce one's customers to make the finest class of produce and to market it in the best condition is a problem that retail merchants in all sections of Canada have to face.

A Western Ontario merchant solved the problem, as far as eggs were concerned, in a unique and businesslike manner. Discussion with a Toronto commission man had convinced him that the large brown eggs produced by the Leghorn species of hen were the best for this market. So, early one spring, he secured from the Ontario Experimental Farm, at Guelph, 100 settings of Leghorn eggs, which he distributed free among his best customers.

This act had a remarkably good effect. It taught, in the first place, many of the farmers the importance of producing good stock, and, in so doing, interested them for life in the advisability of always marketing their eggs in the best condition possible.

The action was, moreover, an ample demonstration of the merchant's interest in his customers and was not unappreciated. The benefits to the merchant were fully as great as to the farmer.

All merchants know the difficulty there is in making a different price for two farmers'

produce. By securing good stock from nearly all his customers the merchant is now able to pay the highest price, and lose little through buying poor stock at the price of good. His eggs now have a reputation, and always secure the top figure on the local market.

The high quality of his eggs helps, too, to make his butter sell well.

His method of marketing butter is also worthy of note. In shipping his butter he separates the good from the bad. The consequence is that butter received from him and marked as good is readily accepted as such on this market. Such a reputation is worth earning.

**TAPIOCA FIRMER.**

**A** DECIDEDLY firmer feeling obtains in regard to tapioca. Advices received from London, England, named prices which would mean a laid down cost of about 5½c. per lb. to Canadian importers, while from Singapore, delivery four or five months' hence, the cost was about 4¾c. per lb.

Then, one of the barges employed in unloading tapioca from a steamer in New York harbor went down the other day with 400 sacks on board. This induced sellers to offer to buy back at advanced figures shipments which were on their way to wholesale houses in Canada. The latter would not, however, sell.

These influences naturally imparted a firmer tone to the local market, and 5c. per lb. to the retail trade is, as a rule, a firm figure.

It was anticipated that, when fresh shipments came to hand, lower prices would be quoted, but, although shipments came to hand this week, the influences already noted changed all calculations as to lower ranges in values.

Stocks of tapioca in Canada are light, and wholesalers in Toronto report that they have been asked by Montreal buyers for quotations.

A bill has been favorably reported upon in the New York State Legislature to prevent the watering of milk. By-and-bye we may expect to hear of someone trying to stop the Niagara. One is about as difficult as the other.

**EXPORT APPLE TRADE.**

**T**HERE has been some improvement in the export apple outlook lately, and more encouraging advices from Britain have led to freer movement of stock forward to the seaboard.

The total exports from New York, Portland, Halifax and St. John for the week ending January 27 were 30,455 bbls., against 54,405 bbls. for the same week in 1899.

This makes the total exports from this continent, since the season opened, 1,082,632 bbls., against 1,053,881 for the same period in 1899.

Cables last week stated that the market at Liverpool was firmer, with more inquiry: Baldwins, 12 to 15s.; Russets, 11 to 17s., and Spies, 12 to 16s.

Local demand in Canada, however, is light, and, though good, sound stock are held firm, an expansion of the export demand is required to clear up stocks. The supplies carried in Montreal, for instance, are large. Another unfavorable factor is that the quality of a large percentage of the stock is inferior, and, though a good quantity of it has been sold lately, the stock of these inferior goods is larger than holders like.

**A SATISFACTORY START.**

Bank clearings in Canada have started off the new year in a satisfactory manner.

The clearings for January aggregated \$137,086,626, an increase of over 4 per cent., compared with the same month last year.

There are eight cities in Canada which have clearing houses, and each of these, with the exception of Montreal, shared in the increase. The decrease in the Montreal clearings is, however, only 3 per cent.

**TRANSACTIONS IN TAPNETS.**

In Toronto, a little more interest is being taken in the fig market, through transactions between wholesale houses in Comdras in tapnets.

The transactions were several, and, although the prices were not as high as those ruling during the season, they, nevertheless, yielded a fair margin of profit to the sellers.



## SHORTS VS. LONGS IN CHEESE.

THE closing deal this spring, in last season's cheese, promises to be more interesting than usual, for various reasons. In the first place, of the remaining available supply in Canada, a large percentage consists of cheese that cannot be sold under 12 to 12¼c., unless the seller is willing to accept a considerable loss.

Naturally, such holders are making a stiff fight to save a sacrifice of their goods, and, as the statistical position, as already pointed out in these columns, is bullish, the world's visible supply being fully 75 per cent. short of last year, they hope to pull out before the new season opens. On the other hand, the British buyers have been doing their level best to block an advance in prices and shake out what cheese there is held in Canada under 12c. So far they have been fairly successful, as they have bought only from hand-to-mouth since the beginning of the year.

Now that the cheaper lines of cheese have been cleaned out, however, they are finding it more difficult to fill their wants. Accordingly, they are adopting unusual tactics to create the impression that prices are bound to decline, and that there are sellers in Canada willing to let go.

"Rigging" the public Liverpool cable is one of the latest schemes they have worked. For instance, on Monday, white cheese was cabled at 56s. and colored at 58s., a decline of 1s. in each case. On Tuesday it came in 57s. for white and 59s. for colored, the old figures, and no one was able to trace how the error came about.

Strange to say, on Monday, when the public cable noted a decline, the wires were kept humming with private cables asking for offers of cheese, and, in some cases, advancing limits.

The only inference is, that some operators in Great Britain tried to create a false impression of the situation, because they were badly in want of cheese. In fact, it is pretty well known that some leading Liverpool firms are largely short of cheese, and have been doing everything in their power, even going so far as to steadily sell cheese at a loss, to keep the market down.

They had been advised that there were country speculators between Montreal and

Toronto who had considerable blocks of cheese, and, no doubt, thought they could be forced out. The first portion of their assumption was quite correct, but, as the speculators in question hold some of the dearest cheese on the market, they will certainly put up some sort of a battle before they let go at a sacrifice to oblige the British shorts.

## WOOLLEN MILLS OF ONTARIO UNITE.

The Dry Goods Review says that the union of certain Ontario woollen mills under one management has, after protracted negotiation, gone through at last, and the new company is applying for incorporation, as The Canada Woollen Mills, Limited. The new concern includes five mills, those of A. W. Brodie, Hespeler; The Waterloo Woollen Mills, The Maple-Leaf Woollen Mills, The Lambton Woollen Mills and The Hawthorne Woollen Mills. The capital stock is \$2,000,000, of which \$800,000 is subscribed. No stock will be offered to the public—it all having been subscribed by the mill owners and by private subscription.

The president of the new company will be W. R. Brock, Toronto; the vice president, A. W. Brodie, Hespeler; while John M. Morley will superintend the management of the mills. The selling agents of the united company will be Millichamp, Coyle & Co., Toronto. The provisional directors will be Messrs. Brock, Brodie, as already mentioned, and Geo. T. Benson, Montreal; John M. Morley, Waterloo; Timothy Eaton, Toronto, and R. Millichamp, Toronto.

## PRICE OF CANNED GOODS FOR 1900.

Another meeting of the Canadian Packers' Association was held towards the end of last week to further consider the question of prices on canned goods.

At the meeting held some weeks previously it was the intention not to quote figures on next season's pack until June. But it has since then been thought advisable to name prices sooner. It was to consider this that the meeting was held.

And as a result of this latter meeting it is likely that futures will be quoted in March.

How these prices will compare with those of last year THE CANADIAN GROCER cannot positively state. They will probably, however, be higher, as cases, tin, solder, labels and vegetables all cost more than a year ago. An offer was made at the meeting by a syndicate to purchase the whole pack of canned vegetables at a price understood to be considerably above 65c. per dozen, but it was not entertained.

The bubonic plague is putting increased health into the value of several commodities.

## SLIGHTLY EASIER TEA MARKET.

A slight break has again occurred in the market for Indian and Ceylon teas.

The cause is liberal offerings at the auctions in London, England.

During the week ending January 20, the offerings of Indian tea were the largest, with one exception, ever made in London. The offerings of Ceylon tea were also heavy. But the demand was so good that, in spite of the heavy offerings, prices were maintained. When, however, the subsequent auctions again experienced heavy offerings, while the demand had fallen off, prices sagged, medium selling ½d. and teas for price ¼d. lower. Good liquoring teas, however, kept their prices well, and in Ceylon descriptions they were slightly dearer.

It is anticipated that the decline in teas for price will stimulate the demand for these grades.

## HIGHER PRICES ON COFFEE.

Coffee continues to gather, rather than to lose, strength.

The decrease in the world's visible supply of Brazilian coffee this week is over 473,000 bags, and prices are generally higher.

Green Rio coffee, in New York, is up to 8¾c. per lb. for No. 7, which is ¼c. per lb. higher than jobbers in Toronto were selling at a week ago. Prices in Toronto have, however, been advanced this week ¼c. per lb., and quotations, in consequence, range from 9 to 12c. per lb.

Roasters in New York, on Monday last, advanced the price of package coffee ½c. per lb.

The demand in Canada continues fairly brisk at the advanced prices.

THE LOW-PRICED FALLACY.

LOW-PRICED goods have been so persistently brought to the front of late years that the term low-priced has almost become synonymous with value.

We believe it is no exaggeration to say that in a majority of stores the low-priced and inferior article is first shown to a customer, and not the high-priced and better quality one.

The same spirit is exhibited in the advertisement.

He is a wise merchant who keeps low-priced as well as high-priced goods in his store.

But he who is eternally holding up before his customers his low-priced goods is practising methods which are as far removed from sound business common-sense as it is possible to conceive.

Low priced goods are, as a rule, high-priced goods, as far as the merchant is concerned. They cost just as much as high-priced goods to sell, while the profit they yield is relatively less. And then we have not taken into consideration the danger of giving dissatisfaction which always arises from the sale of low-quality merchandise, no matter at what figure it sells.

Because of this interminable pushing of low-priced goods people are becoming educated to the fallacious belief that the prices asked for high-quality goods are extortionate prices.

The price which is ordinarily asked for an article, whether the quality is high or low, is its value. The figure at which an article sells is, under normal conditions, based either upon its cost of production, or what it would cost to replace it.

The man, therefore, who pays \$2 for a certain article may be getting just as good if not better value than he who pays \$1.50 for a similar kind of article, but not of as good quality.

That which business men should keep before their customers is value.

Impress them with the fact that mere figures do not determine whether an article is cheap or not. It is the value that one gets for the money expended which determines that.

In the advertisement, in the window display,

in the offering of goods in whatsoever way conceivable, preach quality.

By pursuing this policy, instead of that now so much in vogue, an influence will be set in motion which shall explode, and not strengthen, the fallacy that an article which can be purchased at 25c. per lb. is necessarily cheaper than that which sells at even double that figure.

DEPRESSED LEMON MARKET.

The New York lemon market, according to The Journal of Commerce, has steadily weakened since the middle of December, until now the feeling is more depressed than has been the case for some years.

The decline is largely attributed to competition of Californian lemons, which now supply the great portion of the demand west of the Alleghanies, to the large arrival of lemons from Sicily, and to the adverse influence of unseasonable weather upon the consuming demand.

The conditions in Toronto are much the same as in New York, the uneasiness there naturally reducing prices here. There have been, moreover, heavy receipts of lemons of poor quality, so, while \$3 is asked for good stock, as low as \$2 is accepted for much of what is offering.

EARLY CLOSING IN TORONTO.

There is a possibility that the movement on the part of the retail grocers and butchers of Toronto toward early closing may be extended to include early closing for all branches of retail business.

Ald. Asher, at the regular meeting of the city council on Monday evening, gave notice of motion for a by-law to close all unlicensed stores at 8 p.m. all the year.

THE "SOCIAL" TEA TROUBLE.

SEVERAL meetings of the creditors of The "Social" Tea Co. have been held within the last ten days. At a meeting on Friday, an offer of 30c. on the dollar was submitted, but this was refused and 50c. was demanded. An adjournment was then made to enable the firm to amend its offer. And, at a meeting on Wednesday, a proposition was submitted to the creditors, which, if carried

out, will be about equal to 50c. on the dollar.

The following is a statement of liabilities and assets as presented at one of the meetings of the creditors :

LIABILITIES.	
Direct—	
American Branch Indian Tea Co., London Ont.....	\$1,737 72
J. L. Watt & Scott, Toronto.....	2,601 37
Crosfield & Lampard, London, England.....	1,193 00
Harrisons & Crossfield, London, England.....	881 32
Consolidated Tea & Lands Co., Toronto.....	799 00
Harris Lithographing Co., Toronto.....	449 00
J. Travers & Sons, London, Eng and.....	428 24
Leonard Bros., St. John, N. B.....	382 46
McMeekin & Co., London, England.....	280 80
Toronto Silver Plate Co., Toronto.....	251 70
W. H. H. Ford, Toronto.....	177 69
D. Ford, Toronto.....	177 40
Barelay, Clark & Co., Toronto.....	153 65
Street Railway Advertising Co., Toronto.....	121 03
C. Edward, Toronto.....	111 60
Peck Bros. & Wines, London, England.....	101 79
Sundry accounts under \$100 each.....	931 79
	\$13,767 44
Ontario Bank, Toronto—	
Direct advances.....	\$3,000 00
Advance on accommodation notes.....	550 60
	\$3,550 60
	\$7,618 04
Indirect—Ontario Bank, Toronto—	
Customers' paper under discount.....	\$3,276 11
Probable loss on same.....	200 00
	200 00
Preferred—	
Wages for week ending 13th.....	71 10
Secured—Jones & Moore Electric Co., Toronto—	
Lien note on machinery.....	227 75
Machinery valued at.....	392 60
ASSETS.	
Merchandise—	
Stock on hand in warehouse, as per inventory.....	\$1,457 37
Merchandise stored with Dixon Storage Co., as per list.....	339 70
Merchandise stored with R. Currie, as per list.....	275 81
Boxes, labels and stationery.....	961 65
Premiums, silverware, etc.....	241 89
Machinery, as per list.....	1,447 33
Furniture and Fittings.....	900 25
Book accounts—	
Good.....	4,406 79
Doubtful, \$83,24 at 10 p.c.....	83 52
Bad.....	47 76
Cash in Bank.....	601 67
Total assets.....	\$10,715 99
SUMMARY.	
Assets—	
As above.....	10,715 99
Liabilities—	
Direct.....	\$17,618 04
Indirect.....	2,000 00
Preferred.....	71 10
Secured.....	17,889 14
Nominal deficiency.....	\$7,173 15

The company took possession of its present premises in January, 1899, and began putting package teas on the market in the following April, so that it has only actually been doing business eight or nine months. It is supposed to have started with a capital of about \$16,000.

It was stated in a former issue of THE CANADIAN GROCER, that friction existed among the partners. The sequel to this friction was an order made at Osgoode Hall on February 7, by Mr. Justice Robertson, dissolving the partnership.

Treat customers well if you would get them to buy well.

## YOUR HIGHEST EXPECTATION

Will be more than realized if you handle the new and up-to-date article...

# CANADA CEYLON GREEN TEA CANADA

Because it's the tea that sells and will keep on "Selling."

Toronto. Montreal. Boston. Buffalo. Pittsburgh. Cleveland. Detroit.

ARE YOU A BUYER of

Hardware, Metals,  
Paints, Oils, etc. ?

Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

The MacLEAN PUBLISHING CO., Limited.

Board of Trade, MONTREAL.  
26 Front St. West, TORONTO.  
109 Fleet St., E.C., LONDON, ENG.

The "**BOSS**"  
**WASHING  
MACHINE**

Still Leads.

If you have not tried the "BOSS"  
do so now.

**Walter Woods & Co.**  
HAMILTON.

## CANADA'S CANNED FISH

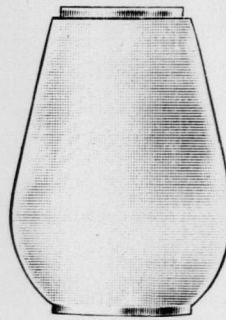
Sardines, all grades  
Oval Kippered Herring  
Oval Kippered Haddies  
Scallops  
Clams  
Clam Chowder

Every Tin Guaranteed.

Order from your wholesale grocer.

**JOHN SEALY, St. John, N.B.**

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.

**THE SYDENHAM GLASS CO.,**  
of WALLACEBURG, Limited.

## HORSE HAIR.

Have you any? We buy it.

**GEO. ROSSITER & SONS**

10-14 Pape Avenue

TORONTO



TRADE MARK REGISTERED

## HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading  
brand on the Canadian Market.

**It pays to buy the best.**

For Sale by all Wholesale Grocers  
throughout the Dominion.

The **Get Up** sells goods.

The **Quality** brings repeat orders.

This is especially true of

# SOAPS AND PERFUMES.

A TRIAL OF **Yardley & Co.'s** LINES WILL  
PROVE THIS.

**Yardley & Co.,**  
MAKERS,  
LONDON and PARIS.

Ask the **GREIG M'F'G CO'Y, Montreal**  
For our Illustrated Price List.

# MARKETS AND MARKET NOTES.

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

February 8, 1900.

### GROCERIES.

A DECIDED quietness characterizes the wholesale grocery trade this week. To the weather is generally ascribed the chief cause, and the weather is certainly anything but favorable. There is not a single line in the grocery trade for which it can be said that the demand is good. Canned goods are just about as quiet as ever. On tomatoes, quotations are more uniform than they were during the two preceding weeks. In other lines, quotations are as before. Coffees have again advanced, both locally and in the primary and terminal markets. Green Rios are  $\frac{1}{2}$ c. per lb. dearer here. Teas are quiet with prices easier in London on Ceylons and Indians. In foreign dried fruits, the feature is the recording of some good transactions in selected Valencia raisins between local wholesale houses. There have also been some transactions in the same way in Comadra tapnet figs. Syrups are quiet, steady and unchanged. The same may be said of syrups and molasses. Spices are firm. Japan rice is advancing, and tapioca is decidedly firm. Manufacturers report that the demand is beginning to open up for jams, jellies and marmalades.

### CANNED GOODS.

Nothing particularly striking has developed on the Toronto market during the past week. Tomatoes are more uniform in price than they were a week or two ago, wholesalers who were holding their maximum figure at \$1 having dropped to 95c., making the range in the quotation 90 to 95c. Corn is still quoted all the way from \$1 to \$1.10. Peas are unchanged at 75c. per dozen up. The demand for peas, corn and tomatoes is confined to an odd case or two. There is a little demand for canned beans at 85c. per dozen, but they are scarce. Canned fruits are quiet, although one or two houses have made some good sales in greengages. Canned salmon is quiet and steady. There

is little or nothing doing in canned lobster, but quite a little trade is apparently being worked up in canned carabus, in  $\frac{1}{2}$ -lb. flat tins. It is put up on the Coast, and sells at \$1.40 per dozen, as against \$1.75 for lobster in  $\frac{1}{2}$ -lb. tins. The flesh is white and not as strongly flavored as lobster.

### COFFEES.

The coffee situation continues to gather strength. Prices at the primary and terminal markets continue to appreciate. No. 7 Rio is up to  $8\frac{3}{4}$ c. per lb. in New York, and the roasters there, on Monday, advanced their package coffees  $\frac{1}{2}$ c. per lb. Locally, green Rios are up  $\frac{1}{2}$ c. per lb., 9 to 12c. now representing the ruling quotation. The demand keeps fairly good.

### SUGARS.

Locally, no change has taken place in the sugar market during the past week. The volume of business is light, but prices are

See pages 27 and 28 for Toronto, Montreal, St. John, and Winnipeg prices current.

firm and unchanged at last week's advance. Although there have been some slight reactions in the European market, prices have on the whole ruled firm. As, however, some of the New York refineries have closed down for a brief period, a little easier feeling is anticipated in raw sugar. Refined sugars are on the other hand expected to rule firm.

### SYRUPS AND MOLASSES.

Both bright and dark syrups are being offered by some of the refineries this week, but there does not appear to be any responses. The demand on retail account is also light. Advices from New Orleans state that the market for molasses is firm, and that higher prices are anticipated. Locally, only a moderate business is being done.

### SPICES.

There is not much business doing locally in spices, but the market, as a rule, is firm, particularly in regard to peppers, which are advancing.

### RICE AND TAPIOCA.

Japan rice is advancing. Stocks in primary and terminal markets are nearly exhausted and samples of Java have been sent from London, England, to agents here as a substitute. Tapioca is strong, and high

prices are asked for importation. The price for pearl tapioca to the retail trade rules firm at 5c. per lb.

### NUTS.

The stock of Valencia shelled almonds in Spain is reported of insignificant quantity compared with former years, and the market rules firm. Mail advices from Bordeaux report a firm market for Grenoble walnuts at 82s. 6d., equal to  $13\frac{1}{4}$ c. laid down here. The stock remaining there was said to be insignificant and an advance to 85 to 86s. was considered to be among the possibilities of the immediate future.

### TEAS.

Both Indian and Ceylon teas are  $\frac{1}{4}$  to  $\frac{1}{2}$ d. lower in London, Eng., on medium and low-grades. The decline is due to heavy offerings at the auctions. A few more flavory teas have been offering on the Toronto market the past week from London, and they are offering at prices which are a little more attractive. These teas have been scarce. Japan teas are quiet and neglected. Advices from Japan state that no teas are offering there except those of the very poorest description. The same advices state that it is expected that the market for new season's teas will open high owing to nothing being left over from the past season.

### FOREIGN DRIED FRUITS.

CURRENTS — The demand is light and prices unchanged.

VALENCIA RAISINS — There have been transactions in good-sized lots the past week among jobbers in selected raisins. The market is firm, and at to-day's prices Valencia raisins appear to be good value.

SULTANA RAISINS — The market is easier in London, England, according to latest mail advices.

PRUNES — The demand has fallen off, and only a quiet business is now to be noted.

DATES — There are not many going out. We quote  $4\frac{1}{2}$ c. for Sairs,  $5\frac{1}{2}$ c. for Hallowee and 7c. for package dates.

FIGS — There has been some business in Comadra tapnets between wholesale houses, during the past week, at fairly good prices for this time of the year.

CALIFORNIAN EVAPORATED FRUITS — An odd box or so is going out, at  $18\frac{1}{2}$  to 20c. for apricots and  $11\frac{1}{2}$  to  $12\frac{1}{2}$ c. for peaches.

### GREEN FRUIT.

The volume of trade shows considerable expansion this week. There is a good demand for oranges, buyers dividing their attention fairly between Valencias and

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**THE ST. CROIX SOAP MFG. CO.**

**ST. STEPHEN, N.B.**

navels. Jamaicas in boxes are practically off the market. Lemons are selling well, though the market is easy, on account of depression in the New York lemon market. The high price of bananas is limiting the consumption, yet there is a fair movement. Good stock keeps firm in price. Winter apples are in good demand at steady prices. There are but few really first-class Almeria grapes to be had locally. These are quoted at \$10. Poor qualities range all the way from \$6 up. The demand for cranberries is about over, but, as stocks are light, prices are likely to keep steady.

#### COUNTRY PRODUCE.

**EGGS**—The deliveries of new-laid eggs are slowly but steadily becoming more liberal, but much of what is coming in as new-laid is really held stock. Strictly new-laid are worth 21 to 23c.; held stock 15 to 18c., according to quality. There is a fair demand for pickled at 15 to 16c.

**POTATOES**—There is little doing. Prices are nominally unchanged at 38 to 42c. per bag on track and 45 to 55c. for small lots out of store.

**BEANS**—There is considerable difference of opinion as to the present value of hand-picked beans. While some houses hold that the correct quotations for the week should be \$1.65 to \$1.75, others are quoting \$1.60 to \$1.65. There is little moving at either price, however. Prime beans are steady at \$1.45 to \$1.50.

**DRIED AND EVAPORATED APPLES**—The export demand for evaporated has fallen still lower than last week, as the local market will, for the remainder of the season, be dependent on the conditions of the home market. A drop of ½c. is reported by

some dealers, who now say 8c. is the highest figure that should be paid in a jobbing way. Dried apples feel the weakness in evaporated, but 5¾ to 6c. is still asked for jobbing lots. As the market is well cleaned up, it is not improbable that the home demand will prove strong enough to keep up the present quotations for some time.

**POULTRY**—While there continues a good demand for bright, fresh-killed poultry of all kinds, very little is coming on to the market. There is, however, more than a sufficiency of frozen stock. We quote: Turkeys, bright, fresh-killed, 10 to 11c.; frozen stock, 7 to 9c.; chickens, 40 to 70c., and ducks, 40 to 60c.

**HONEY**—The conditions are much the same as was noted a week ago. The high prices have curtailed the consumption to an extent that has left more goods on the market than the prices warrant. Clover comb is quoted all the way from \$1.40 to \$2.10 per doz., while strained is unchanged at 9 to 9½c. for clover, and 6 to 7c. for buckwheat. The market is easy at these figures.

**VEGETABLES**—The quality of stock offering this week is notably excellent. Cauliflower is rather scarce, and an advance of 20 to 30c. is noted. Otherwise there is no change. We quote as follows: Rhuabr, \$1.25 per doz. bunches; green onions, 15 to 25c. per doz.; radishes, 60 to 75c. per doz.; spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 60 to 75c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 60 to 90c. per doz.; celery, 75c. to \$1 per doz.; parsley, 15 to 20c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to

50c. per basket; squash, \$2 to \$2.50 per doz.; vegetable marrow, 40 to 50c. per doz.

#### BUTTER AND CHEESE.

**BUTTER**—There is a more free offering of dairy large rolls and prints. Dairy tubs are in moderate supply. Creamery is coming in rather more plentifully. The demand is excellent, and the present prices are well maintained. We quote: Dairy, large rolls, 19 to 21c.; prints, 19 to 20c.; tubs, 19 to 20c.; creamery, tubs and boxes, 22½c.; prints and squares, 23 to 24c.

**CHEESE**—Conditions are unchanged. Though the British market is reported slightly easier, the stocks held locally are so light that holders are not likely to reduce their prices below the present basis, 12 to 12½c. per lb.

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The wheat markets show considerable activity. Prices outside are firm at 65c. for both white and red. The offerings on the street market are largely goose wheat, barley and oats. There is a keen demand for all kinds of wheat, and prices have gone up 1 to 2c. Peas are 3c. higher. We quote as follows: Wheat, white and red, 70½ to 71½c.; goose, 71c.; peas, 60 to 63c.; oats, 30 to 31c.; barley, 43½ to 44c.; rye, 53 to 54c. No. 1 hard Manitoba wheat shows a firm tendency at 78c. which is an advance of 1c.

**FLOUR**—The past week has brought considerable increase in orders for flour, the firmness in wheat giving buyers more confidence. We quote: Manitoba patents, \$3.80; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

**BREAKFAST FOODS**—The export demand

are choice eating and cooking Figs and Dates. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

◆ Cost retailer 7½c. and sell at 10c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

#### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 2 caddies to any part of Ontario. State name of your wholesaler in ordering. Assorted caddies (24 cakes each Figs and Dates) make a fine display, and are having a large sale.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO

# Corona Figs and Dates

# How's your stock of **Biscuits and Confectionery?**

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

**McLAUCHLAN & SONS CO., Limited,** Manufacturers Biscuits and Confectionery, Wholesale Grocers, **Owen Sound, Ont.**

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BUTTER, EGGS,  
and DRIED APPLES.**

Consignments Solicited.  
Prompt Returns.

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... Limited.  
70 and 72 Front St. E., Toronto.

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—AND—

### NEW LAID EGGS

in demand.

CONSIGN to us and get prompt returns.

ALL LINES PRODUCE solicited.  
We give it prompt attention.

MAPLE SYRUP WANTED.

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70 COLBORNE STREET, - TORONTO

Reference, Imperial Bank of Canada, Yonge St.  
and Mercantile Agencies.

## CALIFORNIA NAVEL

# ORANGES

are fine eating now.

We have them in all sizes.

PRICE RIGHT.

## CLEMES BROS.,

51 Front East, TORONTO.

keeps large, and the home demand shows some improvement. We quote: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

### FISH AND OYSTERS.

Whitefish is ½c. and perch 1c. per lb. dearer. Stocks are liberal in most lines, but whitefish are about done. Some fancy trout are offered. We quote: Trout, 7c.; whitefish, 8c.; perch, 5c.; blue pike, 4c.; yellow pickerel, 7½c.; herrings, 3½c.; steak cod, 6c.; haddock, 5c.; white halibut, 12½c.; high-color salmon, 12½c.; red snappers, 12½c.; Spanish mackerel, 12½c.; frozen herring (large) per 100, \$1.60; ciscoes, per 100, \$1; bloaters (St. John), per 100, \$1; Yarmouth), extra mild and large, \$2.20 to \$2.25; salt herrings, splits, \$3.25 per half-bbl.; oysters, Baltimore selects, \$4.80; Baltimore standards, \$3.75; Norfolk standards, \$3.30 per pail.

### HIDES, SKINS AND WOOL.

HIDES—Conditions are unchanged. The demand is good, with deliveries fair. Prices are firm at unchanged figures. We quote: Cowhides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are quoted at 9¾c.

SKINS—A steady feeling is maintained at last week's prices. We quote as follows: No. 1 veal, 8-lb. and up, 11c. per lb.; No. 2, 9c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at \$1.10 to \$1.15.

WOOL—Unwashed wool shows a decline of ½c., the price now being 12c. Combing fleece, and clothing wool, are steady at 19 to 20c. per lb.

### SEEDS.

There is a rather brisker movement of red clover at \$5.25 to \$5.75 at outside points, which is an advance of 25c. For the finest qualities, slightly more than the top quotation could be had. Very little alsike is offering. Some occasional lots have been bought at \$4.50 to \$6.50 at outside points. Much of the timothy offering is so full of noxious weed seeds that it is unmerchandisable. For good stock, sellers could get \$1 to \$1.25 aboard cars outside for good to choice machine-threshed, and \$1.50 to \$2 for bright, unhulled, flail-threshed seed.

### THE RAW FUR MARKET.

No one can state accurately such value without seeing the skins. It is the opinion that considerable care must be exercised in

GOLDEN CROWN LOBSTER, flats and tails.  
GOLDEN KEY LOBSTER, flats only.  
GOLDEN CROWN CANNED CLAMS, 1-lb. talls.  
GOLDEN DIAMOND BLUE BERRIES, 2's size.

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CHATHAM, N.B. Limited

Established 1873.

CONSIGNMENTS SOLICITED

**POULTRY  
BUTTER  
EGGS  
DRESSED HOGS**

Highest market prices. Quick returns.

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Pork Packers and Commission Merchants

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Established 1892.

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68 Front Street East, Toronto.

Exporters of

**POULTRY  
BUTTER, CHEESE,  
EGGS, HONEY, DRIED  
AND GREEN APPLES.**

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

**FLEISCHMANN'S  
VEGETABLE  
COMPRESSED YEAST  
HAS NO EQUAL.**

Ship your **New-Laid Eggs,**

We are buyers of Large  
Roll Butter and Dried  
Apples at Top Prices

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Correspondence Invited. Consignments Solicited. Prompt Returns.

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FRUIT, PRODUCE AND  
COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

# My Registered Brands

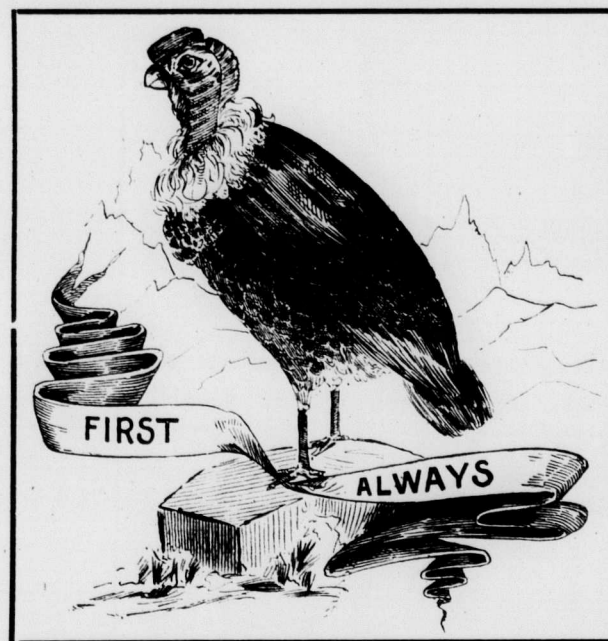
FOR THE NEW SEASON JAPAN TEAS

1900 -- 1901

## THE CONDOR

Nos. I, II, III, IV, V, X.

Each number a different grade and a different price. All strictly Choicest and Choice May Teas.



## THE CONDOR

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will be the Ideal Tea—the Tea of the Century. It will have no equal at the Price.

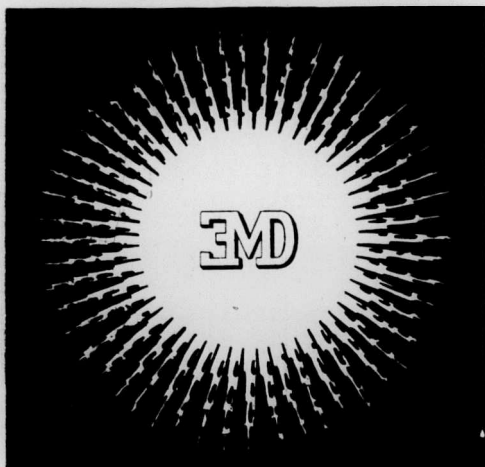
# THE CONDOR TEA

will be packed by Messrs. Smith, Baker & Co.

SPECIAL

will be packed by Messrs. Smith, Baker & Co.

**SPECIAL**



THIS BRAND IS A GUARANTEE OF QUALITY

A beautifully-made and good liquoring Japan Tea at 16½c., less 3% 30 days or 4 months note. I could not offer you a better bargain in a year. Don't miss it. Ask for samples.



**GENERAL TRADE MARK.**

In Black and White for Spices.  
In Red and Black for Coffees.  
In Blue and Gold for Tea.

Under this Trade Mark none but PURE SPICES and COFFEES will be packed.

HIGH QUALITY.  
BEST VALUE.

Integrity in all dealings will make the reputation of these brands, which appear before you for the first time.



In ¼, ½ and 1-lb. Lead Packets  
—AND—  
1-lb. and 3-lb. Fancy Tins only.

This blend of China, Indian and Ceylon Tea is the best adapted to the waters of this country. China Tea is the link between Ceylon and Indian, and no blend is perfect without it. The Nectar Tea will be the drink par excellence.

**E. D. MARCEAU**

296 St. Paul Street, MONTREAL.



# Ogilvie's Hungarian

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# Ogilvie's Glenora....

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All BAKERS and GROCCERS handling this Flour exclusively are making money.

**Superior Quality**  
**Always Good**

buying raw furs for this season. Lynx has shown a considerable advance, and will probably be much higher, ranging in value for good qualities from \$2.50 to \$3.50. Red fox will be higher, ranging as high as \$2.50. Cross fox, according to beauty, will probably demand much higher prices, ranging from \$5 to \$15. Silver fox, according to quality, from \$50 to \$150. Fisher from \$4.50 to \$7.50. Otter from \$6 to \$12. Common otter is very little wanted; good otter will command good prices. Dark martin will range from \$2.50 to \$5; pale martin, not so desirable, \$1.50 to \$3; mink, 50c. to \$2.50 each. Musk rats must be bought very low; they will scarcely be saleable except at lower figures than ever before.

#### MARKET NOTES.

Tapioca is firmer.

A higher market for cloves is cabled from Holland.

Green Rio coffee is quoted ½c. dearer by local jobbers.

Bright, fresh-killed turkeys are quoted at 10 to 11c. per lb. One fancy lot was sold at 12c.

A few kegs of fancy Almeria grapes are on the market. They are quoted at \$10 per keg.

Whitefish are quoted at 8c., and perch at 5c., an advance of ½c. in the former and 1c. in the latter.

Evaporated apples are quoted at 8c., a decline of ½c. The decline is due to the slump in export prices.

#### QUEBEC MARKETS.

MONTREAL, February 8, 1900.

#### GROCERIES.

THE grocery market furnished nothing special this week, a fair business doing, but, as the houses were just winding up their stock-taking, business was only getting into swing again. Values generally have been firm, sugar ruling stiff at the advance. Molasses also has been strong, but there was some shading in Canadian syrups. Canned goods reflected more life, and prices are strongly held, while dried fruits generally are steady and cables note higher primary markets on currants. Rice and spices show no alteration, but coffee has a distinct upward

tendency. Tea was featureless, and there was no change in fish.

#### SUGAR.

The demand for sugar has been fairly active since the rise, and the inquiry is increasing. Since last report also the strong feeling has continued in the raw sugar market and prices are firmly maintained in London. Cane strong, with Java quoted at 11s. 9d. and fair refining at 10s. 9d. Beet quiet, with prices barely maintained, and February and March quoted at 9s. 9¼d. In New York also raw sugar has been strong at 4c. for fair refining; 4 7/16c. for centrifugal 96 test, and 3¾c. for molasses sugar. Locally, refined is \$4.50, and yellows, \$3.70 to \$4.35 per 100 lb., as to quality at the factory.

#### SYRUPS.

Buyers have evidently filled their wants in syrups, for, in spite of the scarcity of molasses and the high prices ruling, the inquiry for syrups has slackened off again, and, coupled with this, prices have also been reduced ¼c. per lb., with recent sales reported at 1½ to 2c. at the factory.

#### MOLASSES.

There has been nothing new to note in the molasses situation since last week. Business is quiet, but the tone, for reasons well known, is exceedingly firm, and prices are maintained at 43c. for Barbadoes, 40 to 41c. for Porto Rico, and 35c. for Antigua. Mail advices from the Islands state: The weather has continued to be showery and favorable to the development of the crop, and therefore fears in this respect are over, and the result will be a fair average crop of about 40,000 puncheons. The rain has put off reaping, so there is nothing in that line yet, nor is anything expected for four or six weeks. Some inquiries have already been received for molasses, and, whilst no price is named, the impression is from present appearances it will not open under 12c., ex-cask, \$4. In regard to contracting, planters as a rule do not do it, but prefer to sell week by week as they accumulate.

#### CANNED GOODS.

There has been more inquiry for some lines of canned goods, and fair-sized sales have transpired. The tone is firm and values in some cases have an upward ten-

dency. The demand has been chiefly for corn at \$1.05 to \$1.10 per doz., and some sales of tomatoes have been made at 87½ to 90c. There is also considerable inquiry for beans, which are scarce and firmly held. One-gallon apples are quoted at \$2.10 to \$2.15.

#### DRIED FRUITS.

The receipt of some supplies of Valencia raisins from Halifax has been a new feature in the dried fruit market. Values generally are steady. We quote: 7 to 7¼c. for off-stalk; 8 to 8½c. for fine, and selected and layers, ½c. advance on these prices.

Cables from Greece report an advancing market for currants, owing to large European orders. We quote: 4½c. for bbls.;

#### CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

#### AGENCIES WANTED.

WANTED.—AGENCIES FOR ANY LINE of goods, for British Columbia, by young man thoroughly experienced in retail trade; best of references; intends starting for coast about March 1st. Address, "Agency," care THE CANADIAN GROCER, Toronto. (9)

#### THE MERCHANTS MERCANTILE CO.

260 ST. JAMES ST., MONTREAL.

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#### GLOBE BAKING POWDER.

Don't forget the following address when placing your next order for

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We give you a good article and guarantee satisfaction.

Put up in ¼-lb., ½-lb. and 1-lb. Packages.

#### GLOBE SPICE MILLS CO.

956 St. Denis St., ...MONTREAL

# VINEGAR ABSOLUTELY PURE...

Grocers should be more careful about the purity of the vinegar they sell than almost any other article.

Take no chances. Secure purity.  
Sell only that made by

The  
**Wilson, Lytle, Badgerow Co.**  
Limited  
TORONTO.



## Pratts Poultry Food

Cures all Poultry Diseases

Makes Hens Lay Rapidly and at all Seasons.

26 oz. package, retails for 30c., 24 in a case.

## Pratts Animal Regulator

Makes Horses Healthy,  
Makes the Dairy Pay,  
Cures Hog Cholera, etc.



21 oz. package, retails for 30c., 24 in a case.

PRICE, \$4.80 PER CASE. FREIGHT ALLOWED ON 2 CASES.

QUICK SALES AT THIS SEASON OF THE YEAR.

ROBERT GREIG, Toronto.

4 3/4 c. for half-bbls.; 4 3/4 c. for half-cases, and 4 7/8 c. quarter-cases.

Californian prunes are scarce and firmly held at 6 to 10 1/2 c., as to size, and Bosnias unchanged at 6c.

Dates were quiet at 5 1/4 to 5 3/4 c., and Malaga figs, in mats, are unchanged at 4 1/2 c.

There is a good demand for evaporated apples, and sales are reported at 7 to 8c. per lb. An inferior lot has been offered around the market at 6 3/4 c., without meeting with a buyer.

#### RICE.

Rice meets a limited inquiry, but prices are steady on the basis of \$3.30 to \$3.40 for standard B.

#### SPICES.

Business in spices has been rather quiet, but the market is firm in tone. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8 3/4 c.

#### COFFEES.

Advices by cable indicate an advancing tendency in this staple. There has been a fair demand on spot for Maracaibo, with 50-bag lots changing hands at 9 1/2 to 11 1/2 c., as to grade, while medium Jamaica has sold at 9 1/2 c.

#### TEAS.

There has been a lull in the Japan tea market since last report, and prices gener-

ally are unchanged. Blacks are firm for good grades, and there are a good many inquiries for cheap gunpowders, but none are offering that meet buyers' views in the matter of price.

#### FISH.

The fish market continues steady and generally unchanged. We quote as follows: No. 1 Nova Scotian herring, \$5.25 to \$5.50 per bbl.; \$2.75 per half-bbl.; Labrador salmon, \$13 per bbl.; B.C. salmon, \$13; No. 2 mackerel, \$15.50; No. 1 green cod, \$5; No. 2 green cod, \$3.75 to \$4; No. 1 green haddock, \$3.85 to \$4. Dried codfish \$4.75 per 112 lb.; dressed or skinless cod, \$4.50 and boneless codfish, 5 1/2 to 6c. per lb.; haddies, 6c. per lb.; bloaters, 90c. to \$1 per box; smoked herring, medium, 12c.; Lock Fyne herring, \$1.05 per keg. Fresh fish—Haddock and cod, 3 to 3 1/2 c.; steak cod, 4c.; white fish 7 1/2 c.; dore and pickerel, 6c.; pike, 4 1/2 c.; salmon, 10c.; halibut, 10c.; fresh herrings, \$1.60 to \$1.75 per 100; smelts, 5 to 6c. per lb., and tommycods, \$1.25 to \$1.50 per bbl.

#### GREEN FRUITS.

The past month has been one of the dullest in the annals of the fruit trade. Generally, after the rush of the Christmas holiday, the trade is exceptionally quiet for a few weeks, but this year has been quieter

than for a number of years back. The apple market remains in about the same position as it was last week; market quiet, with sales of No. 1 stock at \$3 to 3.50 per barrel, and second grades \$2 to \$2.25 per barrel. There is a great scarcity of Almeria grapes; in fact, very few are obtainable in this market, but what are offering command \$7 to \$9 per keg as to weight and quality. Oranges are about the only fruit that has been in good demand, and, while sales have been fair, there are plenty of stocks on hand to fill the requirements. Prices show very little change, and we quote as follows: Valencias, 420's, \$4.25 to \$4.50; 714's, \$5.50; Californian navels, \$3 to \$3.50, and budded, \$2.25 to \$2.50; Jamaicas, \$5 to \$5.50 per bbl. Lemons continue to be in limited demand at unchanged prices, namely, \$2 to \$2.75 per box. Cranberries still continue scarce, but there is only a very limited demand for them at \$8 to \$10 per bbl. Californian celery is in fair demand at \$5.50 to \$6 per crate.

#### COUNTRY PRODUCE.

EGGS—There was a good demand from local buyers, and there were some orders for fair-sized lots also received from lower-port buyers, and, as supplies of good stock on spot are decreasing rapidly, the tone of the market for such is firm. Strictly fresh sold at 22 to 24c.; held fresh, 16 to 18c.; Montreal limed, 15 to 16c.; Western limed, 14 to 14 1/2 c., and culls, 10 to 12c. per doz.

POULTRY—Receipts of fresh-killed poultry are small, for which there is considerable demand; in consequence, prices for such are firm. Held frozen stock move slow.

**COFFEES ARE UP, BUT WE ARE MAKING  
NO CHANGE IN OUR STANDARD  
GRADES OF MOCHA COFFEES.**



**S. H. EWING & SONS, Montreal  
96 KING STREET.**

We quote: Turkeys, good to choice, 9½ to 10½c.; common, 8 to 8½c.; chickens, choice, 8 to 9c.; common, 5½ to 6c.; ducks, 7 to 8c., and fowls, 5 to 6c. per lb.

**BEANS**—The demand for beans is slow, but the tone of the market is steady, and prices are steadily tending upward. Choice hand-picked pea beans, are held at \$1.80 to \$1.85; and choice primes \$1.70 to \$1.75.

**MAPLE PRODUCT**—There was nothing new in maple product. Choice syrup is quoted at 70 to 75c. per wine measure, and largetins at 90c. to \$1; pure sugar at 10½ to 11c.; common at 8 to 10c. per lb.

**DRESSED HOGS**—Owing to the small receipts as compared with a year ago, and the continued favorable weather, coupled with a steady demand, the tone of the market is strong and prices have an upward tendency. The trade to day was fairly active, and sales in a jobbing way were made at \$5.60 to \$5.80 for light, and at \$5.10 to \$6.35 for heavy per 100 lb.

**HONEY**—Business in honey was slow, but values rule steady. White clover, in comb, is quoted at 13 to 14c.; white extracted, in large tins, at 9c.; in small tins, at 9½ to 10c., and buckwheat extracted at 7 to 8c.

**POTATOES**—A fair jobbing trade was done in potatoes, and prices are maintained. We quote: Car lots on track, 42½ to 45c. per bag, and small quantities at 5 to 10c. per bag advance, according to the size of the lot.

**ASHES**—The demand for ashes is slow,

but the market rules firm. We quote: First pots, \$4.60 to \$4.65; seconds, \$4.35, and pearls, \$5.50 per 100 lb.

**PROVISIONS.**

A fair trade was reported in provisions, there being a better demand for both pork and lard, and some fair-sized lots changed hands. There was also some demand for smoked meats. The market was steady, and prices show no change. We quote: Canadian short cut mess pork, \$14 to \$14.50; short cut back, \$13.50 to \$14, and heavy long cut mess, \$13.50 to \$14 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 10 to 11½c., and bacon 11 to 11½c. per lb.

**FLOUR AND GRAIN.**

**FLOUR**—A fairly active trade was done in flour on local and country account, there being a good demand for small lots to fill actual wants and prices are steady. We quote: Winter patents, \$3.50 to \$3.75; straight rollers, \$3.25 to \$3.35; in bags, \$1.55 to \$1.60; Manitoba patents, \$3.80 to \$4, and strong bakers', \$3.50 to \$3.65.

**GRAIN**—The feature of the grain market was the decline of 1c. per bush. in the price of Manitoba wheat in Winnipeg in sympathy with the weakness at American centres. Business over the cable was quiet; there being little demand for anything but wheat. The demand from local shippers on spot was slow, but prices generally were steady. Oats were quoted at 30½c.; peas at 68½ to 69c., and buckwheat at 53c., ex store. Oats at points west of Toronto, 26½c., and

east, 27½c. Peas, points west, 60½ to 61c., and east, 61½ to 62c.

**OATMEAL**—There was no change in rolled oats. Business was quiet and of a jobbing character at \$3.50 per bbl., and \$1.70 per bag.

**FEED**—The demand for feed continues good and the market is active and firm. We quote as follows: Manitoba bran, in bags, \$15; shorts, \$16 to \$17; mouille, \$18 to \$24; Ontario bran in bulk, \$15 to \$15.50, and shorts, \$17 per ton.

**HAY**—There is a firmer feeling in the market for baled hay, owing to the improved demand of late at country points for round lots for shipment to South Africa and other points. We quote: No. 1, \$9.50 to \$10; No. 2, \$8.50 to \$9, and clover, \$7 to \$7.50 per ton, in carload lots.

**CHEESE AND BUTTER.**

**CHEESE**—The market was quiet and unchanged here to-day, and the decline in the Liverpool cable of 6d. on white and 1s. on colored, to 56 and 58s. respectively, is taken to mean that British operators have resolved to shake out what stock there is held here cheaply, if it is possible to do so. The question resolves itself, therefore, into a struggle between Canadian holders and British buyers. To-day prices were nominally the same at 11¼ to 11¾c. for eastern white, 11¾c. for western do., and 11½ to 12c. for western colored.

**BUTTER**—The market was firm and unchanged. Finest creamery is held at 22 to 22½c.; medium to good do., 21 to 21½c., and western dairy, 19 to 19½c.

**1900**

**NEW SEASON TEAS.**

**1900**

**Direct Importations from CEYLON, INDIA and JAPAN.**

*QUALITY the highest in Strength and Flavor.  
Samples sent on application.*

We are also Agents for the leading Package Tea of the present age—

**ARMEDA TEA**

**BLACK  
BLACK AND GREEN MIXED  
JAPAN**

In 1 or ½-lb. Sealed Packages,

Retail Price—

**25c., 30c., 40c., 50c. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Briar, 8s, costs 61c. per lb.

**57 Front St. E., Toronto.**

**A. H. CANNING & CO.**

The Following Brands  
Manufactured by  
**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

**CUT TOBACCO**

**OLD CHUM.**  
**SEAL OF NORTH CAROLINA**  
**OLD GOLD.**  
**CIGARETTES**  
**RICHMOND STRAIGHT OUT.**  
**SWEET CAPORAL.**  
**ATHLETE.** **DERBY**

**THE RUBLEE FRUIT CO.**

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC  
GREEN AND DRIED FRUITS, NUTS, Etc

151 Bannatyn St., WINNIPEG, MAN. 12th St., BRANDON, MAN

**PRUNES**  
**CALIFORNIA**  
**SANTA CRUZ**  
(Santa Clara Valley)

20/30's to 90/100's. A car just received.

**Perkins, Ince & Co., - Toronto.**

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to  
All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

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Telephone 645.

**COWAN'S**

**Hygienic Cocoa**  
**Royal Navy Chocolate**  
AND  
**Famous Blend Coffee**  
are the favorites with all grocers.

**THE COWAN CO., LIMITED. TORONTO**

**Toronto Salt Works**

TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE**, car lots or less.

THE  
**SIRDAR'S**  
REGISTERED



**MOCHA**

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations  
lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

How are you fixed for . . .

**BASKETS?**

Are you in need of any of the  
following kinds :

**GRAIN AND ROOT BASKETS**  
**CLOTHES BASKETS**  
**FRUIT BASKETS**  
**AND BUTCHER BASKETS?**

If so, we can supply you.

THE . . .

**OAKVILLE BASKET CO.,**  
Oakville, Ont.,

**BUSINESS MEN**

in all parts of the  
country who are  
alive to their busi-  
ness interests buy

**Clark's Meats**

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**

**GRIMBLE & CO., Limited, London, N.W., Eng.**

THE MANITOBA

**Produce & Commission Co.**

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WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

**Butter, Eggs, Cheese, Fruits, Cured Meats**

**PICKLED, DRY AND  
SMOKED FISH**

Consignments and  
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BRANCHES  
AT:  
Vancouver,  
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The Best Criterion of the Merit of

**DEWAR'S WHISKY**

is the ever increasing demand. The high Standard of Quality which first brought the Whisky into prominence is rigidly maintained, and every bottle **CORKED** in Dewar's Distilleries is a guarantee that you get the "BEST" in "SCOTCH."

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., February 8, 1900.

**B**USINESS continues quiet. During the past week the monthly West Indian steamer sailed. She took a large cargo from here, chiefly potatoes and fish, and of the latter, largely smoked herring. The winter export business to England is proving satisfactory, St. John showing to a greater extent each season its fitness as a winter port of Canada. This season, particularly, the incoming cargoes are much larger than ever before. A large trade is being done in supplying the steamers with coal, coal in England showing a very great advance. Soft coal here is also much higher. In markets, while sales are light, there is a marked stronger tendency in certain lines, chiefly pepper and cloves, butter and cheese.

**OILS**—The market continues a firm one. Crude oil is higher perhaps than ever before in the history of the trade. In burning oil, there continues a good sale. In lubricating, contracts for spring are now being made, and, while no advance is reported this week, the market is in a very strong position. Paint oils show a better business, the market holding firm at the very high figures.

**SALT**—The advance in coal in England is making itself felt in the price of salt. It is said to take about one ton of coal to make two tons of salt. Arrivals of coarse salt are somewhat lighter. As prices are higher buyers are backward, and those who hold stocks are inclined to hold for the higher values they expect must rule. In fine, both English and Canadian, business inclines light. We quote as follows: Liverpool coarse, 50 to 55c. English factory - filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

**CANNED GOODS**—Sales are such that it is difficult to tell the exact state of the market, but everything points to higher figures at once. There is an improvement in sales. Tomatoes are of interest, and share with corn and meats the prospects of still higher prices. In salmon, sales keep good, but there seems no tendency at present of much higher values. In lobsters, the wholesale grocer has about retired, the price having killed the demand. In haddies, the market is firm, but kippered herring and sardines are quite a large stock. Fruits tend to move more freely. Peaches are very firmly held, and, in pineapples, the supply is very light. Oysters keep high.

**GREEN FRUITS**—The winter is the quiet season, both because of the difficulty to move goods and the lack of variety. Valencia oranges continue to form the bulk of the trade. Prices are firm and quality good. Jamaicas are about done. Rather more Californians are being received, but they are not a general favorite. Some

Messinas are offered, and for early fruit are very nice stock. In lemons the low prices still rule and there is a fair sale. In cranberries it is getting more difficult to get best stock and, for the best, advanced prices are asked. Bananas are a very light sale. Retailers only buy from hand to mouth, and say it is impossible not to lose money in them at this season. Grapes sell slowly. Much of the stock is but fair, and for this grade prices are low. Apples are very dull even at auction; good fair stock will not sell when offered at low figures.

**DRIED FRUITS**—Prunes have the chief attention. There is quite a fair supply of Californians held here. They show some range in quality. Owing to the popular size, 90 to 100's, being scarce, some dealers are offering 100 to 110's. This season all so far imported have been in 25-lb. boxes. Seeded raisins have had a larger sale than ever before here. Prices are firmly held. They are the only Californians on market. Malaga muscatels are scarce; at a price some could be sold. There are ample supplies of Valencias. Some few Californian peaches and apricots are seen, but prices rule high. Currants keep low and move quite freely. Many handle nothing but the cleaned stock, buying in New York, where price is low. Dates are very firm with a fair sale. Figs are very dull. Onions show no change. There is a fair business. Evaporated apples are low, but there seemed a tendency to a firmer market late in the week. Nuts are scarce and high. Peanuts have shown an advance during the week.

**DAIRY PRODUCE**—These lines show increased interest. Butter is scarce, and best dairy brings high figures. Many dealers who usually have ample stocks are cleaned right out. Eggs are also scarce, and higher prices rule. There is a steady sale. In cheese, dealers are finding themselves short and no supplies coming to hand. Prices are moving up. This should stimulate manufacture for the coming season.

**SUGAR**—Market shows little change; the tendency is upward. Stocks are not large. Local refinery is now very largely supplying the trade. Granulated has the chief sale. Dealers are satisfied with small margins.

**MOLASSES**—There continues to be a demand for New Orleans. Stock held here, however, is small. This is true of all lines, but there are quite a number of ends of different grades. In best quality Porto Rico the highest prices are obtained. In syrup, the sale this season has been particularly light, with the demand only for the better grades.

**FISH**—The demand is for fresh stock, and it is scarce. This helps other lines. The market all around, except, perhaps, in smoked herring, is a very firm one, though showing no change in price. In finnan haddies there is a ready sale for all that can be obtained. A cargo of Newfoundland frozen herring has been landed here. They were chiefly sold fresh and at high figures, the quality being nice. Dry fish show steady sale at even figures. Pickled herring, while a light stock, seem to be ample to supply what is quite a steady demand. Price is high. Few shad are selling. In smelt, there is a market for all that can be obtained and shipped in good order. We quote: Large and medium dry cod, \$3.70 to \$3.80; small, \$2.50 to \$2.60; pickled shad,

\$4.50 to \$5, as to quality; haddies, 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.35 to \$2.45 per 100; pickled herring, \$2 to \$2.50 per half bbl.; bloaters, 60c.; kippers, \$1.50; smelts, 5c.; Shelburne, \$4.50 to \$4.75; frozen herring, \$1 to \$1.20 per 100; frozen cod, 2½c.

**PROVISIONS**—There is but a quiet business. The demand for round hogs has also fallen off. Barreled goods show little change for some time. Stock of lard is quite large and firm figures rule.

**FLOUR**—Ontario flour showed a firmer tendency towards the end of the week. Manitoba continues low. The sale is not large. Oatmeal is unchanged in value and moves in but a quiet way. Oats are rather easier with a fair sale. In cornmeal, the price is a little easier. While we have two new mills they have not yet started to grind. In beans, the higher prices rule, but, when dealers replace present stocks, there will have to be a further advance. Yellow eyes are much liked here. Hay is firm at the higher figures. We quote as follows: Manitoba flour, \$4.40 to \$4.60; best Ontario, \$3.80 to \$4.00; medium, \$3.60 to \$3.75; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.20 to \$2.25; middlings, \$2.1 to \$2.2; oats, 38 to 40c.; hand-picked beans, \$1.80 to \$1.85; prime, \$1.65 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$3.90 to \$4.00; round, \$3.25 to \$3.40; pot barley, \$3.75 to \$3.85; hay, \$8 to \$9.50; timothy seed, American, \$1.50.

## ST. JOHN NOTES.

Buyers of peanuts should see they get the "Diamond G" brand.

V. S. White & Co. received a shipment of fancy New Orleans molasses this week.

Large pickled herring are very scarce this season. G. E. Barbour is offering some nice Shelburne fish.

F. H. Tippet & Co., representing Griffin & Skelley, distributed a car of Californian prunes and seeded raisins among the wholesale trade this week.

There is a change in the well-known wholesale grocery house of Joseph Finley, he having retired, and in future the business will be carried on by his son, H. F. Finley.

Mr. Green, of The Maritime Pure Food Co., Woodstock, N.B., in company with W. S. Hooper, the local representative, called on the trade this week. They are introducing a full line of pickles. In bottled goods, they are showing the latest style package.

J. Hunter White, representing J. K. Armsny & Co., shippers of Californian products, received, this week, the following letter which speaks for itself:

DEAR SIRS,—We beg to notify you that the board has, this day, passed the following resolution:

That rebates on seeded raisins for foreign shipment are hereby discontinued to take effect immediately.

We desire to notify the trade that all claims for rebate on sales of seeded raisins for export, will be disallowed if not presented within thirty (30) days from this date.

CALIFORNIA RAISIN GROWERS' ASSOCIATION. FRESNO, CAL., January 25, 1900.

Percy W. Nelles, grocer, Woodstock, is offering a compromise with his creditors.

# CURRENT MARKET QUOTATIONS

February 8, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	20	21	16	18
“ “ pound prints.....	19	20	17	20
“ “ tubs, best.....	19	20	18	20
“ “ tubs, second grade.....	16	18	14	17
Creamery, tubs and boxes.....	20½	21	22½	20
“ prints and squares.....	20	23	20	22
Cheese, per lb.....	11½	12	12½	13
Eggs, new laid, per doz.....	20	22	23	19

## CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's.....	\$0 90	\$0 95	\$1 00	\$1 10
“ gallons.....	2 25	2 25	2 25	2 40
Asparagus.....	2 40	2 40	2 40	2 40
Beets.....	1 00	1 00	1 00	1 00
Blackberries, 2's.....	70	75	85	90
Blueberries, 2's.....	82½	85	90	95
Beans, 2's.....	1 05	1 00	1 25	1 30
Corn, 2's.....	1 10	1 00	2 00	2 30
Cherries, red, pitted, 2's.....	80	85	90	95
“ white.....	80	85	90	95
Peas, 2's.....	80	85	90	95
“ sifted.....	80	85	90	95
“ extra sifted.....	80	85	90	95
Pears, Bartlett, 2's.....	2 10	2 00	2 40	2 50
“ 3's.....	2 40	2 25	2 50	2 50
Pineapple, 2's.....	2 40	2 25	2 50	2 50
“ 3's.....	2 60	2 50	2 60	2 60
Peaches, 2's.....	2 50	1 75	1 90	1 85
“ 3's.....	2 50	2 50	2 70	2 85
Plums, green gages, 2's.....	2 50	1 14	1 25	1 30
“ Lombard.....	1 00	1 10	1 30	1 50
“ Danson, blue.....	1 00	1 10	1 10	1 30
Pumpkins, 3's.....	85	85	90	1 00
“ gallon.....	2 10	2 25	2 10	2 25
Raspberries, 2's.....	1 60	1 45	1 50	1 75
Strawberries, 2's.....	1 60	1 75	1 65	1 75
Succotash, 2's.....	90	1 00	1 10	1 15
Tomatoes, 3's.....	90	95	95	1 00
Lobster, tails.....	2 85	2 75	2 50	2 75
“ 1-lb. flats.....	3 00	3 25	1 25	1 30
“ ½-lb. flats.....	1 75	1 80	1 75	1 80
Mackerel.....	1 30	1 35	1 25	1 35
Salmon, sockeye, tails.....	1 30	1 40	1 25	1 50
“ flats.....	1 50	1 60	1 30	1 35
“ Horseshoe.....	1 35	1 40	1 30	1 60
“ Clover Leaf, tails.....	1 to 4 cases	1 50	1 50	1 50
“ “ 5 " 9 ".....	1 47½	1 45	1 45	1 45
“ “ 10 " 25 ".....	1 45	1 45	1 45	1 45
“ “ Clover Leaf, flats.....	1 44	1 65	1 65	1 65
“ “ 5 " 9 ".....	1 62½	1 60	1 60	1 60
“ “ 10 " 25 ".....	1 60	1 60	1 60	1 60
“ Cohoes.....	1 05	1 10	1 10	1 15
Sardines, Albert, ¼'s.....	12	12½	13	14
“ ½'s.....	20	20	21	20
“ Sportsman, ¼'s.....	12½	12½	12	12
“ ½'s.....	20	21	20	21
“ key opener, ¼'s.....	10	10½	11	18
“ ½'s.....	18	18½	23	10
“ P. & C., ¼'s.....	23	25	23	25
“ ½'s.....	33	36	33	36
“ Domestic, ¼'s.....	4	4½	3¼	4
“ ½'s.....	9	11	11	11
“ Mustard, ¼ size, cases.....	9 50	11 00	8 50	9 00
“ 50 tins, per 100.....	9 50	11 00	8 50	9 00
Haddles.....	1 20	1 50	1 00	1 00
Kipper HERRINGS.....	1 20	1 50	1 00	1 00
Herring in Tomato Sauce.....	1 30	1 45	1 55	1 60

## CANDIED PEELS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Lemon, per lb.....	11	12	13	13
Orange, “.....	12	13	14	14
Citron, “.....	15½	17	16	16

## GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Jamaica, per bbl.....	\$5 50	\$6 50	\$6 00	\$7 00
“ per box.....	3 50	3 50	4 00	4 00
“ Washington Navels, bx.....	3 25	3 50	4 00	4 50
“ Valencia, ord. 420's.....	4 50	5 00	4 00	4 50
“ large 420's.....	5 50	6 00	5 50	5 50
“ 714's.....	6 00	6 50	5 00	5 50
Lemons, Verdill, p. box.....	1 75	2 00	2 50	3 00
“ Messina, per box.....	2 25	2 75	3 00	3 50
Bananas, per bunch.....	50	1 00	1 25	1 75
Winter Apples, per bbl.....	3 80	3 50	3 00	3 00
Cranberries, per bbl.....	5 00	6 00	7 00	8 50
Almeria Grapes, per keg.....	6 00	10 00	5 00	7 00

## SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated (St. Lawrence, Red-path).....	\$4 50	\$4 60	\$4 65	\$4 50
Granulated, Acadia.....	4 45	4 55	4 50	4 40
Granulated, American (net).....	4 55	4 65	4 60	4 50
Paris lump, bbls. and 100-lb. bxs.....	5 23	5 43	5 3½	5 3
“ in 50-lb. boxes.....	5 33	5 53	5 4½	5 4
Extra Ground C'ing, bbls.....	5 30	5 43	5 38	5 3
Powdered, bbls.....	5 15	5 35	5 3½	5 3
Phoenix.....	4 35	4 48	4 48	4 48
Cream.....	4 35	4 48	4 48	4 48
Extra bright.....	4 20	4 33	3½	3½
Bright coffee.....	4 10	4 23	3½	3½
Bright yellow.....	4 13	4 26	3½	3½
No. 3 yellow.....	3 80	3 93	3½	3½
No. 2 yellow.....	3 80	3 94	3½	3½
No. 1 yellow.....	3 70	3 81	3½	3½
Foreign, yellow.....	3 70	3 81	3½	3½

## HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base.....	\$3 45	\$3 50	.....	.....
Cut nails, base.....	2 85	2 85	.....	.....
Barbed wire, per 100-lb.....	3 72½	3 72½	.....	.....
Smooth Steel Wire (oiled and annealed, etc.), base.....	3 45	3 45	.....	.....
White lead, Pur.....	6 75	6 87½	.....	.....
Linseed oil, 1 to 4 bbls, raw.....	86	85	.....	.....
“ “ boiled.....	89	88	.....	.....
Turpentine, single bbls.....	80	80	.....	.....

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark.....	1¾	30	32	.....
Medium.....	2	30	32	.....
Bright.....	2½	35	37	34
Corn Syrup, barrel, per lb.....	.....	.....	2¾	36
“ “ ½ bbls. “.....	.....	.....	2¾	38
“ “ kegs “.....	.....	.....	2¾	.....
“ “ 3 gal. pails, each.....	.....	1 30	.....	.....
“ “ 2 gal. “.....	.....	1 00	.....	.....
Honey.....	.....	40	.....	.....
“ 25-lb. pails.....	90	1 00	.....	.....
“ 38-lb. pails.....	1 20	1 40	.....	.....
Molasses—				
New Orleans.....	.....	23	27	28
Barbadoes.....	43	.....	28	30
Porto Rico.....	.....	38	42	35
Antigua.....	.....	.....	25	28
St. Croix.....	.....	.....	27	28

## CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans.....	\$1 50	\$1 50	\$1 50	\$1 60
“ “ 2-lb. cans.....	2 65	2 65	2 50	2 75
“ “ 4-lb. cans.....	5 25	5 10	5 10	5 10
“ “ 6-lb. cans.....	8 25	8 25	8 75	9 25
“ “ 14-lb. cans.....	18 00	18 50	19 50	20 00
Minced callops, 2-lb. can.....	2 60	2 60	2 50	2 80
Lunch tongue, 1-lb. can.....	3 30	2 90	3 25	3 00
“ 2-lb. can.....	6 70	6 75	7 00	6 00
English brawn, 2-lb. can.....	2 40	2 50	2 80	2 75
Camp sausage, 1-lb. can.....	.....	2 50	2 50	.....
“ 2-lb. can.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can.....	.....	1 50	1 40	1 50
“ 2-lb. can.....	.....	2 20	2 25	2 30
Soups and Bouill, 2-lb. can.....	.....	1 80	1 75	1 80
“ 6-lb. can.....	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s.....	1 70	1 65	1 70	2 00
“ 1's.....	2 75	2 80	2 95	3 25

## FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbl.....	.....	.....	4½	5
“ “ ½-bbls.....	.....	.....	5	5½
“ “ Filiatras, bbls.....	4½	.....	5½	5½
“ “ ½-bbls.....	4½	.....	5½	5½
“ “ cases.....	4½	4½	5½	5½
“ “ ½-cases.....	4½	4½	5½	5½
“ “ Patras, bbls.....	.....	.....	6	7
“ “ ½-bbls.....	.....	.....	6	7
“ “ cases.....	.....	.....	6	7¼
“ “ ½-cases.....	.....	.....	6	7
Vostizzas, cases.....	.....	5½	6	6
Dates, new, boxes.....	5	5½	6	6
Figs, 10-lb. boxes, per lb.....	12½	14	14	14
“ 20 & 23-lb. boxes, per lb.....	14	18	18	18
“ Mats, per lb., new.....	3½	4	.....	.....
“ Naturals, per lb.....	.....	5½	.....	.....
“ 1-lb. glove boxes.....	.....	13	.....	.....
Prunes, California, 30's.....	10	10	10½	12
“ “ 40's.....	8½	8½	9	9
“ “ 50's.....	7½	7½	8	8½
“ “ 60's.....	7	7	7½	8
“ “ 70's.....	6½	6½	7	7½
“ “ 80's.....	6	6	6¼	6½
“ “ 90's.....	6	6½	6	6½
“ “ Bosnia, A's.....	.....	8½	9	.....
“ “ B's.....	.....	7½	8	.....
“ “ U's.....	.....	6½	7	.....
Raisins, Fine off stalk.....	7	6½	6¾	6
“ Selected.....	7¾	7	7½	7
“ Layers.....	8	7½	8	7
“ Sultanas.....	10	12	15	10
“ California, 3-crown.....	.....	8¾	9	7¼
“ “ 4-crown.....	.....	9½	10	8¾
“ “ seeded, 3-cr.....	.....	11½	.....	.....
“ Malaga, Lon. layers.....	1 60	1 75	1 85	1 75
“ Black baskets.....	1 90	2 00	1 80	1 90
“ Blue baskets.....	2 00	2 25	1 90	2 25
“ Dehesa clusters.....	3 00	3 25	2 75	3 00
“ Royal clusters.....	4 00	4 50	3 50	4 00
“ ½-flats black baskets.....	.....	75	.....	.....
“ ¼-flats blue baskets.....	.....	85	.....	.....
“ ½-flats Dehesa.....	.....	1 00	.....	.....
“ S. Mal. Musc. lb. pkg.....	.....	10	.....	.....

## PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dry Salted Meats—				
Long clear bacon.....	.....	7	7¾	.....
Smoked meats—				
Breakfast bacon.....	11½	12½	10½	11
Hams.....	12	13½	10½	11
Shoulder hams.....	10	8	8	8
Backs.....	.....	10½	11	.....
All meats out of pickle i.e. less.				
Barrel Pork—				
Canadian heavy mess.....	15 00	15 50	14 00	14 50
“ short cut.....	.....	15 50</		

**Most Excellent Coffee**



A pure, high-grade berry at a popular price.

**Trial Order Solicited.**

Fresh, Frozen Haddock  
 " " Herrings  
 " " Smelts, etc.  
 Choice Finnan Haddies  
 In 15 and 30 lb. boxes.  
 Labrador Salmon,  
 Green Cod, etc.

**J. & R. McLEA,  
 MONTREAL.**

**COFFEE**

has advanced—is still advancing. We offer for immediate shipment choice selections in

Rio, Santos  
 Maracaibo and  
 Mild Coffees.

**WARREN BROS. & CO.  
 TORONTO.**

Ow! Wow!! That's the Stuff!



**Bayle's Horseradish Mustard**

The Original and Genuine.

In Stomachic Value.—The Perfection of Condiments.

Beware of Imitations.

Sole Maker, **Geo. A. Bayle,**

For Sale by all Grocers.

**ST. LOUIS, MO.**

COFFEE		Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
Green—					
Mocha		24	23	25	30
Old Government Java		27	22	25	30
Rio		10	9	12	13
Santos			9	13	
Plantation Ceylon		29	26	30	31
Porto Rico			22	24	28
Gautemala			22	24	26
Jamaica		18	15	18	22
Maracaibo		13	13	13	15
NUTS					
Brazil			13	8 1/2	9
Valencia shelled almonds	28	30	25	30	22
Tarragona almonds			14	13	15
Formegetta almonds			13		
Jordan almonds			35	40	
Peanuts (roasted)	6 1/2	9 1/2	9	10	9
" (green)	5 1/2	8	7	9	
Cocoanuts, per sack		3 00	3 75	3 50	4 00
" per doz.			60	60	70
Grenoble walnuts	14	14 1/2	14	9	12
Marbot walnuts	10 1/2	11	10 1/2	11	9
Bordeaux walnuts			9	9	10
Sicily filberts			10	9	10
Naples filberts			10	11	10
Pecans			10	11	12
Shelled Walnuts			23	25	
SODA					
Bi-carb, standard, 112-lb. keg	2 25	2 50	2 00	2 25	1 85
Sal soda, per bbl.	70	75	80	90	85
Sal Soda, per keg	95	1 00		1 00	95
Granulated Sal Soda, per lb.				1	
SPICES					
Pepper, black, ground, in kegs					
" pails, boxes	18	15		16	14
" in 5-lb. cans	14	17	14	16	15
" whole	11	12		14	12
Pepper, white, ground, in kegs					
" pails, boxes	20	23	18	24	24
" 5-lb. cans	20	23	20	25	20
" whole	19	25	19	25	20
Ginger, Jamaica	19	25	22	25	20
Cloves, whole	12	30	14	35	18
Pure mixed spice	25	30	25	30	25
Cassia	20	40	20	40	16
Cream tartar, French	25	24	25	20	22
" best	28	25	30	25	30
Allspice	18	17	18	18	18
WOODENWARE					
Pails, No. 1, 2-hoop			1 90		1 90
" 3-hoop			2 05		2 05
" half, galvanized			1 75		1 75
" quarter, jam and covers			1 30		1 45
" candy, and covers			2 70		3 20
Tubs, No. 0			11 00		11 00
" 1			9 00		9 00
" 2			8 00		8 00
" 3			7 00		7 00

PETROLEUM		Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
Canadian		12		19 1/2	20
Sarnia water white		12	13	18	20 1/2
Sarnia prime white				16 1/2	
American water white		17	17 1/2	19 1/2	21
Pratt's Astral		18	19	20	21 1/2
TEAS					
Black—					
Congou—Half-chests Kalsow, Morning Paking, Kalsow		13	60	12	60
Caddies Paking, Kalsow		17	40	18	50
Indian—Darjeelings		35	55	35	55
Assam Pekoes		20	40	20	40
Pekoe Souchong		18	25	18	25
Ceylon—Broken Pekoes		35	42	35	42
Pekoes		20	30	20	30
Pekoe Souchong		17 1/2	40	17	35
China Greens—					
Gunpowder—Cases, extra first		42	50	42	50
Half-chests, ordinary firsts		22	28	22	28
Young Hyson—Cases, sifted extra firsts		42	50	42	50
Cases, small leaf, firsts		35	40	35	40
Half-chests, ordinary firsts		22	28	22	28
Half-chests, seconds		17	19	17	19
" thirds		15	17	15	17
" common		13	14	13	14
Pingsueys—					
Young Hyson—1/2-chests, firsts		28	32	28	32
" seconds		16	19	16	19
Half-boxes, firsts		28	32	28	32
" seconds		16	19	16	19
Japan—					
1/2-chests, finest May pickings		36	40	38	40
Choice		32	36	32	36
Finest		28	30	28	30
Fine		25	27	25	27
Good Medium		22	24	22	24
Medium		19	20	19	20
Good common		16	18	16	18
Common		16	15	18 1/2	18
Nagasaki, 1/2-chests Pekoe		18	22	16	22
" Oolong		14	15	14	15
" Gunpowder		16	19	16	19
" Siftings		7 1/2	11	7 1/2	11
RICE, SAGO, TAPIOCA, MACARONI					
Rice—Standard B.		3 30	3 40	3 30	3 25
Patna, per lb.				4 1/2	5
Japan				5 1/2	6
Imperial Beets				4 1/2	5
Extra Burmah				4 1/2	5
Java, extra				6	7
Sago		8 1/2	4 1/2	4	5
Tapioca, domestic, per lb., bulk		8 1/2	4 1/2	5	6
Macaroni, dom'tic, per lb., bulk				5	6
" imp'd, 1-lb. pkg., French				7 1/2	8
" " " Italian				11	13 1/2

WOODENWARE		Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
Pails, No. 1, 2-hoop			1 90		1 90
" 3-hoop			2 05		2 05
" half, galvanized			1 75		1 75
" quarter, jam and covers			1 30		1 45
" candy, and covers			2 70		3 20
Tubs, No. 0			11 00		11 00
" 1			9 00		9 00
" 2			8 00		8 00
" 3			7 00		7 00

"For 30 years the Favorite."

## "Fussy Folks."

If we can suit those dealers who cater to the trade of the most particular women in all Canada (fussy folks), then we are pretty sure that our Flavoring Extracts will please and satisfy the masses. "Fussy folks" have been regular buyers of Jonas' Flavoring Extracts for thirty years, and that is a strong argument for the unvarying richness, great strength and absolute purity of our goods.

The very particular housekeeper won't be fooled more than once or twice with weak diffusions and artificially colored Extracts—*she will stick to a good thing though!*

You'll find all the wanted fruit, flower and spice flavors, and you'll find them pure and exactly true to just what they represent in Jonas' Flavoring Extracts. "Fussy folks" have been regular buyers of Jonas' Flavoring Extracts for thirty years—think of that fact when you think of

**Jonas'  
Flavoring  
Extracts.**

---

Henri Jonas & Co., Mfrs.,  
Montreal.



**MANITOBA MARKETS.**

WINNIPEG, February 5, 1900.

**B**USINESS continues very fair for the season. Collections are lamentably slow owing to the light wheat movement.

**WHEAT**—The deliveries have been about the lightest on record for the season. Dealers, however, now estimate that 80 per cent. of the wheat is out of the hands of the farmers. Holders are still firm in their determination to obtain higher prices, and judging by the tone of the Chicago market on Saturday, their expectations are likely to be realized. The quarantining of the Argentine and the feeling that the world's supply is now pretty fairly exhausted seems to have strengthened the market. Wheat at Fort William which closed at 65c. on Saturday week went as high as 66¼c. during the week, but dropped back to 65½c. on February 3, closing at that figure. At country points the prices have been: On 15c. rate of freight, 52c.; 16 and 17c. rate, 51c.; 18 and 19c. rate, 50c.; 20 and 21c. rate, 49c.

**CEREALS**—There has been no change. Rolled oats, \$1.65 to \$1.70; standard, \$2.10, and granulated, \$2.10; split peas, \$2.45; barley, \$2.25; pearl barley, \$3.75 to \$4, according to size. A new claimant in the way of cereal food which has suddenly become popular here is "Cream of Wheat," put up in Minneapolis. It seems singular that, with the finest wheat in the world for the purpose, Manitoba has allowed an outside firm to so anticipate them in a wholesome food product.

**FLOUR**—Flour has been very dull all week, and patent and strong bakers' have declined 5c. per sack, for no reason, apparently, but because they have.

**VEGETABLES**—Potatoes are advancing, and are now selling at 55c., in carlots.

**CANNED GOODS**—Brokers and agents are now offering canned vegetables more freely, and it begins to look as if stocks in Ontario were heavier than estimated by buyers here. Prices here are unchanged, and, even with an easier feeling, it would not be possible to lay down fresh goods at the prices quoted here. It would appear from the week's offerings that jobbers are unloading rather than increasing stocks.

**DRIED FRUITS**—Dealers have been notified that the rebate on seeded raisins will be disallowed for the future, and this will mean an advance of 1c. per lb. on this fruit. Californian Valencias have been offered, but the sample was not considered up to the market. They are certainly inferior to the Spanish fruit. Evaporated apples are not buoyant, and the sale is slow. Dried continue firm at 7½c.

**SUGAR**—There has been an advance of 5c. per cwt. on sugar, and this means that

the jobber and retailer suffer and the buyer gets the benefit.

**COFFEE**—The feeling of this market is firmer, and the advance quoted before is maintained, but the market is distinctly dull.

**CURED MEATS**—The market continues without change of any kind.

**CANNED MEATS**—Are very firm, and further advances are anticipated. In view of this, the new products being placed on this market by Libby, McNeill & Libby, of Chicago, are rather a surprise in the matter of price. These products are tinned "meat loaf" beef, ham, veal and chicken. The large size (something under 2 lb.) retails at 30c., and the smaller at 20c. They certainly seem excellent value for the money, perhaps more so than any tinned meats submitted to the consumer.

**BUTTER**—Little of interest can be said of this product, as the supply of first-class dairy is limited. Owing to the increased demand second qualities are meeting with more ready sale. There do not appear to be any very large held stocks in any line. The best fresh dairy is quoted at 20c. and from that prices range down to 13c.

**GREEN FRUITS**—The market is beginning to revive after the dullness which follows after the Christmas season. There are no new lines in, but all staple lines are well represented with the exception of apples which still continue a desperately vexed problem in this market. The auction sales of the past week met with little recognition, the stock being wretched, but good apples are worth from \$4.00 to \$4.50 and in some cases \$5.00. Two carloads that arrived last week had been first overheated and then frozen and were a pitiable sight, as when packed, they had evidently been exceptionally fine fruit. Oranges are unchanged at \$4; lemons, \$5; Californian grape fruit, \$5. Cranberries have advanced 25c. and are now quoted at \$7.75.

**GLASS FRUIT JARS**—There has been an advance in these goods and a still further advance is anticipated.

**SOAP**—The advance in soap anticipated in last week's report has taken place and amounts to from 20 to 50c. per box.

**NOTES.**

Judge Senkler, who has been acting as chairman of the Elevator Commission, died suddenly on Friday at the general hospital. The judge was taken sick about a week ago, but it was not until the last day or two that anything serious was anticipated. As the evidence is nearly all in it is not known whether another member will be appointed to take Judge Senkler's place. It is felt here that his sudden death is a great loss to the Commission as he had followed the evidence

carefully and would have been able to give valuable assistance in the summing up.

It is now decided that, owing to the death of Mr. Ogilvie, the large new mills under contract for construction cannot be proceeded with at present, though there is no doubt that ultimately they will be erected. This will be a bitter disappointment to the town, which had been looking forward to a specially active summer on account of the amount of building involved.

C. J. Clerihue, manager for Falconer & Martin, Deloraine, was in Winnipeg most of the week. Mr. Clerihue reports that business has been very good all winter, though the wheat movement has not been so active as expected.

B. J. Smith, general merchant, Reston, Man., has been in town on a purchasing trip, and returned home on Friday.

The City Travelers' Association held their annual meeting the other evening, when the following officers were elected: J. H. Dickie, president; John Horne, vice-president; A. Veitch, treasurer, and W. G. Barclay, secretary. It was also decided that the annual entertainment should take the form of a smoking concert. The fair sex seem to have offended the city travelers, as this is the second time they have excluded them from their annual entertainment. It is the more surprising as the city travelers' annual dance used to be quite a feature of the winter gaieties.

There has been a change in one of the largest and most prosperous general stores in Manitoba, that of F. Fairley, of Carberry. Mr. J. Fairley sr. and three sons were engaged in a business which comprised dry-goods, china and glassware, groceries, large baking business, flour and feed, produce of all kinds, and tinware. W. A. and J. A. Fairley have bought out the interest of J. Fairley sr. and R. Fairley. The business will be operated by the new management after March 1.

**THE TEA WAS MOST ACCEPTABLE.**

THE CANADIAN GROCER a few weeks ago announced that a shipment of Ram Lal tea had been forwarded to the Canadian troops in South Africa. The following letter, received by James Turner & Co., of Hamilton, acknowledges the receipt of the tea:

Belmont, South Africa, December 20, 1899.

Dear Sirs: I beg to acknowledge with many thanks the receipt of eight cases of Ram Lal's Pure Indian Tea, which has been so kindly presented to the Royal Canadian Regiment by your clients.

Will you please convey to them the grateful acknowledgement of the officers and men of that corps, for their most acceptable gift, and our full appreciation of the thoughtfulness which prompted their remembrance of us. Nothing could have been more welcome under the circumstances nor give greater pleasure in its use.

W. D. OTTER,  
Lieutenant-Colonel commanding  
Royal Canadian Regiment.

*“Kalsomined Teas”*  
*Sounds Odd, Doesn't it?*

And yet this is just exactly what all Japan Teas are to a greater or lesser degree, paint being used as an accommodating factor to deceive the public eye and cover up their worthlessness.

**“CEYLON and INDIA”**  
**Natural Leaf, Pure, Uncolored**  
**GREEN TEA**

is similar in color of infusion to Japan, but decidedly better flavored and of double strength to the finest Japan Tea on the market.

The invariable results attained by a sample order--“**REPEATS.**”

Help your business along with “**UP-TO-DATE**” goods, and the fact will be speedily appreciated by a discerning public.

The “**Salada**” Tea Co. have prophesied that, as Ceylon and India Black Teas have displaced all others, so will these uncolored greens entirely displace Japans, and they back up their prophecy by going into **GREEN** Ceylons and Indias with their usual vigour.

*There is no better trade-winner than  
a good article - Sell your customers  
Blue Ribbon Ceylon Tea  
address orders to 17 Front St. East - Toronto  
and they will receive prompt attention*

#### EULOGY OF THE GROCERY CLERK.

CONSIDERING, according to statistics, that the grocery clerk is the medium through which 75 per cent. of the world's foodstuffs are distributed, he must be a very important factor in the world's doings, says a writer in Retail Grocers' Advocate. The fact that Adam was not a grocery clerk detracts very little from his importance. To compensate for this, however, he knows that some of the world's great men have toiled at his calling—the late Abraham Lincoln and Roswell P. Flower and Russell Sage are examples.

It would be probably very difficult to trace the origin of the grocery clerk, but it must have been far back in the middle ages, shortly after people began trading with one another. His vocation is, therefore, not too young to receive \$50,000 or \$75,000 to establish a chair in one of our universities from some of our public benefactors. This is a gentle way of reminding some of our modern successful grocerymen of a very appropriate thing to do.

The grocery clerk, as a rule, is brimful of intelligence, and is rarely seen idle, his unceasing toil being a foremost characteristic of him.

What the grocery clerk doesn't know is worth learning, though this does not mean

that he is necessarily ignorant. He is, as a rule, thrifty, and generally opens a store of his own when about 25 or 30 years of age, while, sometimes, though not often, he closes it again after three or four months' ventilation. The closing part of the scene is not always done by himself.

#### THE BRITISH COLUMBIAN SALMON AGREEMENT.

The Victoria Times, of January 26, says: "At a meeting of 46 salmon canners, held at Vancouver yesterday, an agreement was signed in regard to the price to be paid to fishermen for salmon, and size of the pack to be assigned to each cannery. Any canner breaking the agreement is to forfeit a certified cheque for \$1,000, and anyone packing beyond the assigned limit will have to divide his surplus among the other canneries."

#### AS LONG AS A FLOUR BARREL.

There is an old saying that a horse's head is as long as a flour barrel, remarks an exchange. A man measured the heads of three horses. One was a small horse, with large head, which measured 28 inches, exclusive of the ears. The other horses had heads of average size; one was 27 inches and the other 27½ inches. So that the old saying is substantially true.

#### YIELD OF HONEY IN THE STATES.

The New York Evening Post, in presenting the views of a dealer in honey on the yield of that syrupy product, observes that for the first time in many years the honey yield in this country has practically failed. Dealers report frequent and large importations from Jamaica, Mexico and Europe to supply the demand. This year's home supply of comb and liquid is less than last season's which was small enough; following the scarcity of 1898, it has spread consternation among bee owners. Further comment on the situation elicits the following: "It is safe to say that honey has advanced 40 per cent. in price in two years; in some cases it has doubled. Two years ago it was selling for a little more than 4c. per lb.; to-day it commands 9c. The falling off in quantity of this season's product is very great. In 1897 New York city received from California 500 carloads; in 1898, 100, and in 1899 about 60. In the east, Vermont has produced nothing, and St. Lawrence county in New York, which sent us 4,000 crates in 1898, furnished last fall about 200. Clover comb honey has risen from 12 to 16c. per lb. and buckwheat honey from 8 to 12c. At present it pays to import foreign liquid honey, with a duty of 20c. per gal."



### If You Are Wise

You will offer your customers a cheese that will so please them that they will speak of it to their friends. This means new business for you. The name of that cheese is

## MILLAR'S PARAGON CHEESE

Demand is increasing daily. People insist upon having it.

HAVE YOU GOT IT?

The T. D. MILLAR PARAGON CHEESE CO.,  
INGERSOLL, ONTARIO.

# EDDY'S

## PARLOR MATCHES

*contain no Brimstone* and produce a *quick, sure "LIGHT"* every time, without the sometimes objectionable fumes arising from the common sulphur match.

## INDURATED FIBRE WARE

*Tubs, Pails Washbasins, etc.* have become household necessities. being *lighter, cleaner* and *more durable*, they are rapidly superseding the ordinary wooden articles for domestic use.



**DEALERS ! See that you are fully stocked.**

# The E. B. EDDY CO, Limited

**HULL.**

**MONTREAL.**

**TORONTO.**

Quebec,  
 Halifax,

Hamilton,  
 Winnipeg,

Kingston,  
 Victoria,

London,  
 Vancouver,

St. John, N.B.  
 St. John's, Nfld.

**BAKING QUALITIES OF FLOUR.**

By Wm. G. Clark.

**T**HE successful baking of a flour does not depend entirely on its quality. The very best flour will, under some conditions, and manipulated by careless breadmakers, produce an inferior loaf.

There are certain conditions which control the quality of the bread; for instance, the temperature at which the flour is kept. Flour should not be exposed to an extremely low temperature, but should be kept, if possible, in a cool, dry and airy room, at a temperature of about 70 deg. Fahrenheit.

Flour should not be stored in a room with goods that have a strong flavor or odor, such as coal oil, tobacco, coffee, fish or stale vegetables, for it will absorb these odors and retain them when in the form of bread. Through this cause, flour is sometimes pronounced unsound.

Age will whiten flour, or, as we say, bleach it out. Some claim that old flour loses its natural flavor and nutritive quality, to a certain extent. If this is true, which I doubt, why is it that old wheat flour brings a premium over new wheat flour at harvest time? If the new wheat is sound and well-matured, it would certainly have all the flavor and nutriment possible; still, it is not wanted by the large flour buyers. I do not think that flour from two months to one year old will have lost any of its flavor or good bread-making qualities, if properly kept.

Inferior flour has a dull white color, and a soft, weak-bodied flour has a smooth feel like soapstone. Strong flour, as a rule, has a granular or sharp feel when rubbed between the thumb and forefinger. Strong flour will absorb more water, make a larger loaf, have a better flavor and contain more nourishment than a weak, soft flour.

Sour bread is generally caused by poor yeast, especially during the warm months. The acidity of the yeast is imparted to the bread, and too much acidity produces sour bread. All yeast should be carefully tested before use. Unsound, or sprouted wheat will also cause sour and runny bread. If flour is left in a damp place or package it will become tainted and make sour bread.

A noted baker once said that if both flour and yeast are sound and good and the bread made therefrom is sour, it is due to leaving the dough too long over some stage of working, or, as it is generally called, overfermentation. It is a fact that the alcoholic fermentation of dough, by which normal aeration is caused, is followed by fermentation which results in sourness. Again, changes in temperature or the degree of stiffness of the dough may accelerate or retard fermentation as a whole, but they do not alter its character and general course.

Thus we can see that there are many things aside from poor flour that may cause poor baking results.

Good, strong flour, sound yeast and a good baker will, as a rule, make good bread, but under the head of good baker there are many points to be considered: First, careful attention to the temperature of the water, oven and the flour itself. Second, proper kneading of the dough—do not knead it too stiff. Third, slack dough will ferment quicker than stiff dough, therefore, it must be handled quicker. All of this comes to the baker and housewife by experience. More bread is spoiled by poor and careless bakers than by poor flour.

Spring wheat flour will make more bread to the barrel than winter wheat flour, as a rule, because of its having 3 to 5 per cent. more gluten, consequently it has more expansion, and as it is milled more granular it will absorb more water. The most palatable and satisfactory bread-making flour is that which gives the best flavor, retains moisture the longest and is free from branny or gummy particles and at the same time has a good color.

I do not hesitate to say that winter wheat patent will fill more of these requirements than spring wheat patent. Of course, the professional baker prefers the strong flour—the one having the greatest water absorbing quality—as his profits increase accordingly. But for all-around family use and general satisfaction, especially as to color and moisture of loaf, I think the winter wheat flours have the preference and generally sell for more money.

A blended flour of one-third spring and two-thirds winter is quite popular and a good one to use. It is almost universally used by large bakers. It gives both color and strength and retains the other qualities better than if either flour was used alone.—American Miller.

**A VISITOR FROM WINNIPEG.**

Mr. M. B. Steele, of Steele & Toms, commission agents and merchandise brokers, Winnipeg, has been in Toronto the past week.

Mr. Steele, like all Winnipeggers, has strong faith in regard to the future of Manitoba and its capital.

Referring to the number of new warehouses that were erected in Winnipeg during 1899, he declared with emphasis, "We have now better warehouses in some lines than you have in Toronto."

Steele & Toms represent, among others, The "Salada" Tea Co. in Manitoba and the Northwest Territories, and one of the objects of Mr. Steele's visit to the east is to secure a few more agencies.

# SMOKING

## TOBACCO



**P**OPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

# EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.

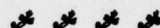


**EMPIRE** costs you only 36 cents, and pays a good profit.

**EMPIRE** is well advertised.

**EMPIRE** is selling well in almost every store from Halifax to Dawson City.

**EMPIRE** is a *big plug* for *little money*.



Made by the

**EMPIRE**  
**TOBACCO**  
**CO., Limited**

Granby, Que.

# CARR & CO.

Limited . . . CARLISLE.



We are making  
a specialty of

## Carr's Cafe-Noir Biscuit

This biscuit has attained the greatest popularity everywhere and solely on merit.

AGENTS FOR CANADA

Frank Magor & Co., 16 St. John St., Montreal

For British Columbia

C. E. JARVIS & CO., VANCOUVER, B.C.

# C. Southwell & Co.

LONDON.

Do you want

## MARMALADE ?

We handle the  
best

## SOUTHWELL'S



Made from the finest Seville Oranges,  
with the greatest care in manufacture.

Agents for the Dominion

FRANK MAGOR & CO.

16 St. John St, MONTREAL.

### Current Market Quotations for Proprietary Articles

Feb. 8, 1900.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

#### BAKING POWDER.

PURE GOLD.

3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
<b>Diamond— W. H. GILLARD &amp; CO</b>	
1 lb. tins, 2 doz. in case	2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
<b>THE F. F. DALLEY CO.</b>	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
Silver Cream, 1/2 lb. tins	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
<b>JERSEY CREAM BAKING POWDER.</b>	
size, 5 doz. in case	40

1/4 size, 4 doz. in case	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25
<b>OCEAN WAVE BAKING POWDER.</b>	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
1/4-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00

<b>BLACKING</b>	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 00
" 8, 1/4 " "	7 50
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

<b>CARR &amp; SONS.</b>	
per gross	
No. 2-1/4 gross boxes	2 70
No. 4-1/4 gross boxes	5 75
No. 5-1/4 gross boxes	8 00

<b>THE F. F. DALLEY CO.</b>	
per gross	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 80
No. 3 " "	4 50
per doz	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss	1 00
Orscent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	3 00
Imperial Shoe & Leather Dressing, all colors	1 25
Combination Dressing	75

<b>SHOE POLISH.</b>	
HENRI JONAS & CO. Per gross.	
Jonas' " "	\$9 00
Froments " "	7 50
Military dressing " "	24 00

<b>BIRD SEEDS</b>	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 08 1/2

<b>BLUE.</b>	
Keen's Oxford per lb.	\$0 17
In 10 box lots of case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

<b>BLACK LEAD.</b>	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
<b>CORN BROOMS</b>	
BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings	
" " B, 4 strings	
" " C, 3 strings	
" " D, 3 strings	
" " F, 3 strings	
" " G, 3 strings	
" " I, 3 strings	

<b>BISCUITS.</b>	
PEEK, FREAN & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 30c.
Venice Wafers	8 lb. tins 30c.
Florence Wafers	Small tins \$3.70 per doz
<b>CARR &amp; CO., LIMITED.</b>	
Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

<b>CANNED GOODS.</b>	
<b>MUSHROOMS</b>	
HENRI JONAS & CO.	
Mushrooms, Rionel	\$14 75
" 1st choice Puteuil	17 50
" 1st choice Lenoir	18 50
extra Lenoir	20 00
Per case, 100 tins.	

<b>FRENCH PEAS DELORY'S.</b>	
HENRI JONAS & CO.	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

<b>FRENCH SARDINES.</b>	
HENRI JONAS & CO.	
1/2 Trefavennes	\$9 00
1/2 Rolland	9 50
1/2 Delory	10 50
1/2 Club Alpains	11 50

<b>CHOCOLATES &amp; COCOAS.</b>	
Epps' cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37 1/2
<b>CADBURY'S.</b>	
Frank Magor & Co., Agents. per doz.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35 1/2

<b>TODD HUNTER, MITCHELL &amp; CO.'S.</b>	
Chocolate— per lb.	
French, 1/4 s-6 and 12 lbs.	0 30
Caracas, 1/4 s-6 and 12 lbs.	0 35
Premium, 1/2 s-6 and 12 lbs.	0 30
Sante, 1/4 s-6 and 12 lbs.	0 25
Diamond, 1/4 s-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
<b>Cocoa—</b>	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

<b>FRY'S.</b>	
Chocolate— per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 1/4 s, 6 lb. bxs.	0 25
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4 s, 14 lb. bxs.	0 24
Fry's "Monogram", 1/4 s, 14 lb. bxs.	0 24
<b>Cocoa—</b>	
per doz.	
Concentrated, 1/4 s, 1 doz. in box	40
" 1/2 s, " "	4 50
" 1 lb. " "	8 25
Homeopathic, 1/4 s, 14 lb. boxes	
" 1/2 lbs. 12 lb. boxes	

<b>JOHN P. MOTT &amp; CO.'S.</b>	
R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 25
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40



## "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
GUELPH, ONT.



### THE CLOTHES PINS...

manufactured by

**THE WM. CANE & SONS**  
MFG. CO., Limited  
Newmarket, Ont.,

are the most perfect  
on the market.

Write for prices to

**BOECKH BROS. & COMPANY**  
Toronto, Ont.

### DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**W. H. SEYLER & CO.**

118 King St. East, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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**CANADIAN PRESS CLIPPING BUREAU,**

505 Board of Trade Bldg., **MONTREAL, QUE.**  
Telephone Main 1255.

26 Front St. West, Toronto. Telephone 2148.



## Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

**JOHN DWIGHT & CO.,**

TORONTO, MONTREAL,

VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

# WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,  
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

**THE EXPRESS ROLLER MILLS**

WM. MACK, Proprietor.

CORNWALL, ONT.

# MONSOON

INDO-CEYLON TEA.

Package teas have practically made the selling of all black tea in bulk, a thing of the past.

There must be a reason for all this, and that reason is that the public are so much better served by the packet, and the grocer has finally seen that handling the packet pays him better: Because there is no loss in weight; he does not have to carry a large stock; there is no possibility of it going off like the bulk, and many other reasons.

At the same time there are packets and packets.

Monsoon is the one to please your customers, and enable you to hold your trade.

**THE MONSOON TEA CO.**

Toronto and Montreal.

# MONSOON

INDO-CEYLON TEA.



THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btl., per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btl., sil. tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

JONAS FRENCH MUSTARDS.

HENRI JONAS & CO.

Per gross.

Pony size	\$7 50
Imperial, medium	4 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

MINCE MEAT.

Wethay's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SARDINES.

DOMESTIC.

J. Sutton Clark, St. George, N.B. R. B. Noble, agent, 100 Board of Trade, Toronto.

1/2 s, in finest oil	\$3 50
1/2 s, in mustard	5 00
1/2 s, in mustard	3 50

SODA---COW BRAND

DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.) per box	\$3 00
Case of 1/2 lbs. (containing 120 pkgs.) per box	\$3 00
Case of lbs. and 1/2 lbs. (containing 30 packages) per box	\$3 00
Case of 5c. pkgs (containing 96 pkgs), per box	\$3 00

SOAP

SURPRISE

1 box and less than 5 boxes and upward.	\$4 00
Freight prepaid on 5 box lots.	



Gloria Soap, per gross 12 00  
Straw Hat Polish, per gross 10 20

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.

No. 1 White or Blue, 4-lb. cartons	0 05 1/2
No. 2 " " " "	0 05 1/2
Canada Laundry " " " "	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 06
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 07 1/2
No. 1 White, lbs. and kegs	0 04 1/2
Benson's Enamel, per box	3 00

Culinary Starch—

Benson & Co.'s Prep. Corn	0 06
Canada Pure Corn	0 04 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart.	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07 1/2

Culinary—Toledo Corn Starch, 40 pkgs. to box, 6c per package.



KINGSFORD'S OSWEGO STARCH.

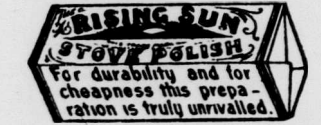
SILVER { 40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
GLOSS " " " "	0 08 1/2
PURE—40-lb. boxes 1-lb. pack.	0 07
" 48-lb. " " 16 3-lb. boxes.	0 07
For puddings, custards, etc.	
OSWEGO { 40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH. " " " "	
ONTARIO { 38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH { Silver Gloss	0 07 1/2
BARRELS { Pure	0 06 1/2

STARCH IN BARRELS

Silver Gloss	0 07 1/2
Pure	0 06 1/2



No. 4—3 dozen in case (net cash) 4 50  
6—3 dozen in case " " 7 50



Rising Sun, 6-oz. cakes, 1/2-gross boxes \$ 8 50  
Rising Sun, 3-oz. cakes, gross boxes 4 50  
Sun Paste, 10c. size, 1/4 gross boxes 10 00  
Sun Paste, 5c. size, 1/4 gross boxes 5 00



Tiger Stove Polish, 1/4 gross boxes, large, per gross, \$9.00; small, per gross, \$4.80.  
Stovepipe Varnish, 4 oz. bottles, 0 80  
" 6 oz. bottles, 1 25  
Boston Brunswick Black, 8 oz. bot's. 1 75

TEAS.

SALADA CEYLON.

Brown Label, 1's	0 20	0 25
" " " "	0 21	0 26
Green Label, 1s and 1/2s	0 22	0 30
Blue Label, 1s, 1/2s, 1/4s and 1/8s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label, 1/2s	0 44	0 60

KOLONA PURE CEYLON TEA BLACK

Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

CROWN BRAND.

Red Label, 1-lb. and 1/2s	0 35	0 50
Blue Label, 1-lb. and 1/2s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, 1/2s	0 20	0 25
Japan, 1's	0 19	0 25



Cases, each 60 1-lbs. 0 35  
" " 60 1/2-lbs. 0 35  
" " 30 1-lbs. 0 35  
" " 120 1/2-lbs. 0 36



LUDELLA CEYLON TEA AND 1/2'S PKGS.

Blue Label, 1's	0 18 1/2	0 25
Blue Label, 1/2s	0 19	0 25
Orange Label, 1's and 1/2s	0 21	0 30
Brown Label, 1's and 1/2s	0 28	0 40
Brown Label, 1/4s	0 30	0 40
Green Label, 1's and 1/2s	0 35	0 50
Red Label, 1/2s	0 40	0 60

TOBACCO.

EMPIRE TOBACCO CO.

Smoking—Empire, 3's, 4 1/2 and 9's	0 36
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 53
Louise, 2 x 3, 14s	0 54
Chewing Currency 13 1/2 oz. bars, 9s	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10 1/2 oz. bars, 8s	0 44
Snowshoe, pound bars, 6s	0 44

WOODENWARE.

THE E. E. EDDY CO. per doz

Washboards, X	1 70
" XX	1 90
" Waverly	2 10
" Planet	2 00
" Special Globe	2 10
" Solid Back Globe	2 20
" Electric Duplex	3 00

Matches—

5-Case Lots. Single Case	
Telegraph	\$3 70 \$3 90
Telephone	3 55 3 75
Tiger	3 45 3 65
Telephone (1/2-gross)	3 70 3 90
Empire, (slide box)	2 50 2 60
Safety, Capital	3 00 3 10
Parlor, Eagle, 200 s.	1 50 1 60
" 100 s.	1 70 1 80
" Victoria	2 75 2 85
" Little Comet	2 00 2 10
Flamers (wax stems)	2 60 2 70
" " " "	3 70 3 80

BOECKH BROS. & COMPANY. Per doz

Washboards, Leader Globe	1 65
" Improved Globe	1 70
" Standard Globe	1 80
" Solid Back Globe	1 90
" Jubilee (perforated)	2 45
" Crown	1 50
F.o.b. Toronto.	
Matches, Kodak, per case (10 gross in case)	3 50

SENSIBLE GROCERS USE THE

Wilson "Agate"

AND BALL BEARING

SCALES.



Catalogue Free.

C. WILSON & SON, 69 Esplanade St. E., TORONTO, ONT.

"QUEEN CITY" TABLETS

WASHING MADE EASY... Half the labor in half the time, and no rubbing to wear out the clothes, better and cleaner washing with a soft smooth finish that makes ironing easier, and the articles keep clean and wear longer.

For sale by Grocers, Druggists, and General Stores.

QUEEN CITY OIL COMPANY, Limited

SAMUEL ROGERS, President.

TORONTO, ONT.

*[Faint, illegible text, likely bleed-through from the reverse side of the page.]*



**WINDMILL BRAND**  
**COTTON**  
**YARN**

**BUY**  
**Star Brand**  
**COTTON**  
**YARN**

**COTTON**  
**YARN**  
MADE IN U.S.A.

**THE SERVICE YOU WANT TO USE**  
[Faint text describing a service or product]

**The Service Manufacturing Co.**

**make**  
**it**

# FRUIT JARS

Early orders  
ensure good quality  
and low prices.

WRITE FOR PARTICULARS.

**Gowans, Kent  
& Co.**

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