

# THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, JULY 31, 1896.

No. 31

**SELL  
ONLY  
THE  
BEST!**

**IN COMPETITION WITH THE WORLD**

We have received the **Highest Awards Made.**

**THESE** substantiate our claim that

## Colman's Mustard

**IS THE BEST IN THE WORLD**

THE ONLY TEN CENT CIGAR

## Kippered Herrings

The recognized leading Brand in all the markets of the world.



- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

**SALT HERRINGS IN KECS. "CROWN" BRAND.**

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

**MARSHALL & CO.**

Spring Garden Works, ABERDEEN, SCOTLAND.

**Walter R. Wonham & Sons**

Sole Agents for Canada, MONTREAL.

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOES

## Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,  
**JAMES HAYWOOD**  
 Toronto  
**J. L. WATT & SCOTT**  
 Montreal  
**J. HUNTER WHITE**  
 St. John, N.B.

**Armour Packing Co. . .**  
 Kansas City, U.S.A.

## SPECIAL IN DINNER SETS

Our own I.X.L. Shape  
 In Brown or Dove Colors

**97 PIECES, - \$4.50**

(Packing, 25 cents)

Or in crate lots—15 sets in crate—  
 5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The **CANADA GROCERY IMPORTING CO., Ltd.**  
 181 to 185 McGill Street  
**MONTREAL**

## TANGLEFOOT

### Sealed Sticky Fly Paper

PRICES FOR 1896	REGULAR.		"LITTLE."	
	One Box -	45 Cents	One Box -	18 Cents
One Case -	\$4.00	One Case -	\$2.10	
Five Cases -	3.75			
	10 Boxes in a Case.		15 Boxes in a Case.	

#### LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.—Balfour & Co. W. H. Gillard & Co. Lucas, Steele & Bristol.	TORONTO, ONT. H. P. Eckardt & Co. The Eby, Blain Co., Ltd.
KINGSTON, ONT. Geo. Robertson & Son.	BROCKVILLE, ONT.—Gilmour & Co.
LONDON, ONT. Elliott, Marr & Co.	QUEBEC, QUE.—Langlois & Paradis.
OTTAWA, ONT. H. N. Bate & Sons.	MONTREAL, QUE.—Geo. Childs & Co. N. Quintal & Fils. Laporte, Martin & Cie. Forbes Brothers.
BRANTFORD, ONT.—G. Foster & Sons	TRURO, N.S.—Black & Co. ST. JOHN, N.B.—Dearborn & Co.

## HOLDERS

Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.





**Standard Goods THE Best to Handle**

FOR  
**PURITY**

**Bi-Carbonate of Soda**

FOR  
**STRENGTH**



TRADE MARK

This brand is always reliable. Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

"New Process" Soda, finest on the market.

**Lazenby's Jelly Tablets**

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

**THEY STAND AT THE HEAD as the Finest Quality Made**

... FLAVORS ...

**CHOICEST  
JELLY  
TABLETS**

- |               |                  |                  |                     |
|---------------|------------------|------------------|---------------------|
| <i>Lemon</i>  | <i>Punch</i>     | <i>Vanilla</i>   | <i>Calves' Foot</i> |
| <i>Orange</i> | <i>Cognac</i>    | <i>Champagne</i> | <i>Strawberry</i>   |
| <i>Cherry</i> | <i>Raspberry</i> | <i>Madeira</i>   | <i>Pine Apple</i>   |

**CHOICEST  
JELLY  
TABLETS**

BOXES CONTAIN : 2 doz. 1/2-pint, 1 doz. pint, or 1 doz. quart packets.



**"THISTLE" HADDIES**



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

**A. P. TIPPET & CO.**  
MONTREAL and TORONTO

**F. H. TIPPET & CO.**  
ST. JOHN, N.B.

# The St. Lawrence Sugar Refining Co.

LIMITED

## MONTREAL

Laboratory of Inland Revenue,  
Office of Official Analyst,  
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99<sup>99</sup>/<sub>100</sub>** to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.  
Prof. of Chemistry and Pub. Analyst,  
MONTREAL.

WE MANUFACTURE . . . .

# All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application. . . . .

**Brantford Stoneware Mfg. Co.**

**Brantford, Ont.**

OTHER SPECIALTIES.

NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS ; LONDON, W.O.

MEDALS AND DIPLOMAS.

PARIS  
SYDNEY  
MELBOURNE

ROSE & LAFLAMME, Montreal.





## WHAT BISCUITS DO YOU SELL ?

What biscuits can you recommend? What biscuits do you find always the same and always satisfactory? We sell

### Carr & Co.'s Biscuits

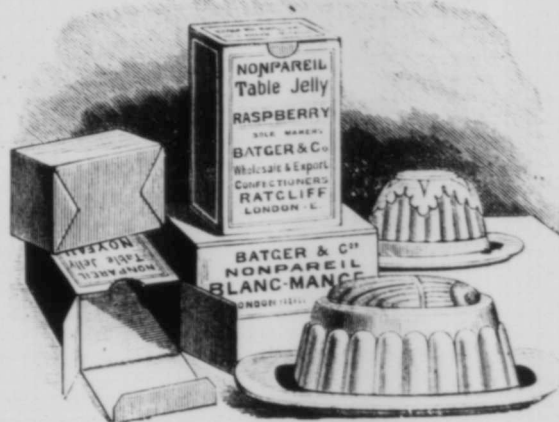
We give them our strongest recommendation. We always find that they give universal satisfaction. From Halifax to Vancouver grocers say the same thing. The "Cafe Noir," especially, is a keen favorite. They all sell.


Sole Agents for Canada

**ROBERT GREIG & Co.**  
MONTREAL.

## He ROOSTETH High

Who gives his Customers



**Rose & Laflamme** Agents  **Montreal.**



Not only for their high merits,  
not only because they are the  
best made should grocers push  
E. B. Eddy's Matches.

Their name and fame is aggres-  
sively and persistently published  
throughout Canada by the makers  
who employ the most abundant  
ideas in making known to the  
people their many qualities.

This counts when you are selling goods.

The E. B. EDDY CO. Limited

HULL, CANADA

318 St. James St. - - MONTREAL  
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;  
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg;  
James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.





# No Old Stock

IS CARRIED BY US

**ROSE BRAND** meats and lard are being constantly made—just as the trade demands—and are unequalled in Canada to-day.

Packed by

**The GEO. MATTHEWS CO. Ltd.,**

OTTAWA AND  
PETERBOROUGH

# No Sulphur Match on Earth

... CAN BEAT OUR ...

**SOVEREIGN BRAND**

We guarantee them to be A1.  
Freight charges allowed on 5-case lots.

**H. A. NELSON & SONS**

- -

**TORONTO**

# All Four Sell.

## “REINDEER” BRAND

CONDENSED COFFEE  
CONDENSED COCOA  
CONDENSED MILK  
EVAPORATED CREAM

At this season, you should never be without them.

Your own customers should be supplied by **you**, not by your neighbors.

**BUY IN SMALL LOTS AND OFTEN**



## A Wide-Awake Grocer

Thinks twice before buying tea, because he knows that a good article brings satisfaction and profit, and a poor one dissatisfaction and distrust.

IN A . . .

# JAPAN TEA

To retail at 25cts.

We have a selection which in point of value is unsurpassed. If on the look-out for a good thing, write us.

**W. H. Gillard & Co.**

Wholesalers Only

**Hamilton**

JOHN MOUAT, North-west Representative, Winnipeg.

RETURNED  
Dec. 1/96

**BOULTERS'**  
FAMOUS  
**FRENCH PEAS**

Peas are over and our three grades are perfect, viz.:  
French, Early June  
and Marrowfat.

**"GOLDEN WAX" AND  
"REFUGEE"**

## Green Beans

HAVE COME TO STAY.

So Small, so Tender and Luscious characterizes **Boulter's** PEERLESS "Lion" Brand. These beans are packed by automatic machinery at our new works, Picton (just completed). Every person is carried away with amazement and wonder when shown through.

If the great retail trade could only see our lines put up they would positively refuse to eat and sell any other brand.

ASK FOR SAMPLES OF LABELS. A POSTAL WILL DO IT.

RETURNED  
Dec 9/96

**BOULTERS'**  
FAMOUS  
**STRAW BERRIES**

You all know their RECORD.

**W. BOULTER & SONS** | **WORKS: PICTON, TORONTO AND DEMORESTVILLE**

Our Works are Models of **CLEANLINESS**



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, JULY 31, 1898

(\$2.00 per Year) No. 31

## DROPS FROM THE EDITOR'S PEN.

Relaxation lightens up one's energies.

It is better to die bravely than live dishonestly.

Watch and push is a good motto for business men.

Every grocery driver ought to be a business pusher.

Fates or no fates, a man usually gets what he works for.

Make haste to make friends, but be slow to make enemies.

Have an aim in life if you would not be an aim for failure.

It often costs more to have a thing done carelessly than carefully.

A store may be filled with sugar, and still not be sweet and clean.

It is a bad sign when a merchant has not a good sign over his store.

The average customer loveth a cheerful server behind the counter.

It is prostituting honeyed words to use them in selling sour goods.

Smile upon the cook if you would have the mistress smile upon you.

Lying is not always telling an untruth; it is sometimes trying to deceive.

Some people appear to think that price-cutting is the portal to riches.

When you get something for nothing it is usually worth all you pay for it.

The bush fires which are raging in British Columbia are not wanted there for the pur-

pose of proving the gold in that province. That was done long ago.

Many a merchant has lost his own credit by giving too much credit to others.

Push and principle are good paving stones for the pathway of prosperity.

It is nothing to a merchant's discredit when he hangs up a placard, "No Credit."

It is enviable to be a crack shot, but unenviable to be known as a cracked merchant.

The average "drummer" can beat a reveille, but a tattoo is something he knows nothing about.

The boiling point of water is 212 degrees. The boiling point of the average man is less than half that.

If you have any faults, kill them; if your fellow business men have, bury them—the faults of course.

He who would build up a good business must have good goods and a good character for a foundation.

If there is no affinity between the employer and employe something has got to happen some day.

You cannot learn everything, but that is no reason why you should put a limitation upon your researches.

Merchants that do not attend to their business should not complain if their business does not attend to them.

The sea of mountains in British Columbia, after all, appear to be colossal heaps of gold which Nature covered with earth, rock and

vegetation for the benefit of nineteenth-century Canadians.

Build up a reputation with the bricks of your own industry and ability if you would have a lasting structure.

We have all got to go through the school of experience, whether we like it or not. And we have to pay for it too.

The more acquainted a merchant is with his customers the less likely is he to become acquainted with the sheriff.

Should the sound money men of the United States win in the coming presidential election, the name of silver will be "mud."

A merchant may forget to wait upon the children who enter his store, but the parents of these children do not forget the merchant.

Like begets like. Treat a traveler bad and he will not treat you well, full to overflowing as he may be with Gospel precepts.

He is a wise man who always has an aim a little beyond his reach. When a man stops climbing he usually begins to go down.

Many a merchant who has essayed to jump from one business into another has learned that it was into a consuming fire that he leaped.

Attending to business by "fits and starts" does not help the business much, any more than does rowing by "fits and starts" force a boat up a swift stream.

It is not by might of ancestors' reputation or by power of present-day friends that a man should rely upon for success in business. If his own energy and ability are not equal to the task he had better shut up shop.

## THE RISING SUN STOVE POLISH

AND

## THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



AGENTS: LYMAN SONS &amp; CO., 382 ST. PAUL STREET, MONTREAL

## THE LOBSTER INDUSTRY.

THE St. John's Newfoundland correspondent of The Montreal Gazette writes: Our lobster fishery is every year becoming more prominent and important. In 1894 the value of the export of lobsters was \$312,364, and last year it approached \$360,000. This year it will probably exceed considerably the latter amount. The Newfoundland lobsters are pronounced by the best judges to be equal, if not superior, to those of any other country. A few years ago complaints were made as to the tinning of our lobsters; but there has been a great improvement in the method of packing them, and much greater care is taken. Much trouble and loss have been experienced of late years from the discoloration of lobsters after being tinned. This has been the case not only in Newfoundland, but equally in Canada and the United States. Numerous investigations as to the cause have been made, but hitherto without any satisfactory results, opinions of experts being of the most conflicting character. Mr. Nielsen, our superintendent, has given considerable attention to this matter. After lengthened investigations his conclusion is that the discoloration is mainly caused by the packing of lobsters which are not in season, and by the use of imperfectly coated tin. The remedy is to use only well coated tin, and having all the edges of the sides, bottoms and covers well tinned before they are made into cans; and also by fixing the close season so as to prevent the canning of soft lobsters or such as are not in season. Still, more extended investigations are required to get at the bottom of this trouble, which threatens to lower seriously the value of our lobster export.

A very important matter is the fixing of a close time for lobsters. Formerly fall fishing was allowed, so that after shelling the fishery was resumed in October. Now, however, the Department have fixed the closing of all canneries on the first day of August between Cape Ray and Cape Race, and the fifth day of August between Cape

Race and Cape St. John. The effect of this rule has been to prevent soft lobsters coming into the market, and at the same time these valuable crustaceans are allowed to shell, pair and multiply in peace. A large majority of packers are now in favor of a short season and the total abolition of fall fishing, which they regard as injurious.

Another very important matter is the regulation of the lobster traps. The great point is to fix the space between the undermost laths on each side of the lobster traps so as to permit small immature lobsters to escape when they enter, and to retain the larger lobsters. This space Mr. Nielsen fixed at one and three-quarter inches. At first many packers objected to this as being too large, but most of them have now changed their minds and approve of the new rule, and admit that lobsters which can escape through a one and three-quarter inch space are not worth handling and should be allowed to escape. The Department have also laid down a rule that a distance of 60 fathoms shall be fixed, and that no trap shall be set at a less distance from a trap previously set and belonging to one person, by any other person. This rule is designed to prevent interference and quarreling among the lobster fishers.

The most important measure of all for the preservation and improvement of the lobster fishery is the system of artificial propagation by means of floating incubators, the invention of Mr. Nielsen. This is carried on here upon a scale far exceeding that reached in any other country. In five years ending 1894 no less than 2,240,657,000 young lobsters were hatched and planted in the various bays of the island, or at the rate of 468,131,000 annually. It should be noted that all these life-germs would have been consigned to the boilers of the lobster factories had they not been taken from the captured lobsters, hatched and planted in the waters. The value of artificial propagation is thus made clear. What proportion of the young fry survive and become mature lobsters it is impossible to determine; but if only 5 per

cent. escape the dangers of their surroundings and grow up, that would mean an immense addition to the stock, and would not only sustain but increase the numbers in the waters, notwithstanding the heavy annual drafts on them. Of course, it is too soon to pronounce on the success of the experiment, but since the commencement of artificial propagation the catch has increased 70 per cent.; but, of course, many more are engaged in this industry than formerly. It is, however, an encouraging sign that from many quarters reports are received of increasing numbers of small lobsters being seen in the water.

It is a significant fact that the artificial propagation of marine food-fishes is rapidly extending among all nationalities having extensive fisheries. The decrease in the supply of food-fishes as population increases is experienced in all fishing countries, and practical and scientific men are everywhere giving increased attention to artificial propagation as a means, when combined with due protection and regulation of the fisheries, for increasing the wealth of the sea, as well as of the inland lakes and rivers. From the various marine hatcheries throughout the world it is found that about eleven hundred millions of salt water fish, including cod and various other round fishes, flat fishes, and also lobsters, are now hatched and planted annually. Of this amount Newfoundland contributes 63 per cent. in cod and lobsters. If we add to this the artificial propagation of anadromous fishes, and fresh water fishes, we find that seventeen hundred millions of food-fishes are now annually hatched and planted at the various hatching establishments of the world, in order to maintain and increase the food supply of man. The opponents of the artificial propagation of sea fishes are rapidly diminishing, and countries such as England, strongly conservative in their instincts, are now, one after another, introducing sea hatcheries.

On this side of the Atlantic the lobster is only found in the coastal waters of the Atlantic Ocean, from Delaware to Labrador—a



There are OTHERS But—  
none like these :

**CHALLAND & JENKS'**

LEMON SOUR CLUB SODA BIRCH BEER  
GINGER ALE SARSAPARILLA KELLMO WATER  
ORANGE CIDER CREAM SODA CHERRY PHOSPHATES

They cost no more than OTHERS.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

**Just Arrived** From   
Crosse & Blackwell

A LARGE CONSIGNMENT OF **SUMMER DELICACIES**

PICKLES, 1/2-pint, patent stoppered hexagon bottles.

PICKLES, pint, patent stoppered round bottles.

MANGO CHUTNEY, ESSENCE OF ANCHOVIES.

JAMS, assorted, all varieties,	- -	1-lb. tins,	4-dozen cases.
" " " "	- -	2 " " "	3 " "
" " " "	- -	7 " " "	1 " "
MARMALADE, Seville Orange,	1 " " "	6 " " "	" "
" " " "	2 " " "	3 " " "	" "
" " " "	7 " " "	1 " " "	" "
JELLIES, Red and Black Currant,	1 " bottles,	4 " "	" "

JAMES TURNER & CO. - HAMILTON, Ont.

*New English Sifted Peas*

*New Strawberries* Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment.

April Pickings—splendid values.

**BALFOUR & CO. HAMILTON.**

# "Ludella" CEYLON TEA

The Blue Label 25c. line  
Is now packed in ½-pounds, to retail at 12½c. Just think  
of it. A full half pound of fine quality blended tea which  
you can throw out to your customers at a York Shilling.

Until sold, 1894 5 Layer  
Valencias, good quality,  
at 75c. box.

## H. P. Eckardt & Co., Toronto

strip of water some 1,300 miles in length, and from 30 to 50 miles wide. Its northern limit is a little above the Straits of Belle Isle—indeed it is rarely taken on Labrador. It is more abundant on the northern half of this coast range—that is, upon the coast of Maine and British America. Having this limited range, and being in great demand as an article of food, and, consequently, heavy drafts being made on it, which are increasing every year, there is a serious danger of its destruction. Indeed, on many stretches of coast, along which it was formerly abundant, it is now so scarce that, as an industry, the catching of lobsters has ceased to be remunerative. Hence the need of stringent laws to regulate this fishery, and hence the value of the artificial propagation above referred to. In the Old World the danger of its extermination in many countries is increasing.

### CANADA'S PRIDE.

A little over a month hence the fall fairs will be commencing, and first and foremost will be the Industrial at Toronto, which is to be held this year from the 31st of August to the 12th of September.

Every Canadian is very properly interested in and justly proud of the success of this great Exhibition, because it brings pro-

minently before them, as well as the outside world, the vast resources and products of our country, and the progress which is being made from year to year in its agricultural and industrial pursuits, consequently the approaching Industrial Fair is being looked forward to with increased interest and pleasurable anticipation, and many are already making arrangements to visit it. By thousands it is made the occasion of their annual holiday outing, and it is usually a very enjoyable one. There is every indication that it will this year fully equal, if not excel, its predecessors. To meet the desires of those who usually look for this kind of thing, a large number of special attractions are being provided, of a new and interesting character. The live stock and all other exhibits, except cut flowers and fruit, will be on the grounds from Sept. 3rd, so that the first week of the Fair will be equally as good as the second. All entries have to be made before the 8th of August. The Toronto Exhibition has now become one of the best and most popular educational and entertainment enterprises on this continent, and those who have never visited it would be surprised at its magnitude and attractiveness, being almost like a small World's Fair. Prize lists and entry forms can be procured by anyone desiring them by dropping a post card to Mr. H. J. Hill, manager, Toronto.

### CAUSE OF BLACK LOBSTERS.

The results of the enquiry into the causes of the "blackening" of lobsters were explained to a number of packers and others interested at a meeting held in Charlottetown on Friday last. A series of five sample cans was submitted, The Examiner says, each one being put up by a different process, to decide which process should be adopted. The samples vary in quality, but two were pronounced perfect, one of which had been packed for twenty-nine days and exposed to a temperature of 86 degrees. The object of the test was to obtain the opinion of packers as to which process was the best. The one selected will be developed further and the whole results of the enquiry will be submitted to the packers as soon as possible.—Fishing Gazette.

### WHAT'S IN THE SACK?

An exchange tells a story of a boy who went to market with a sack of rabbits and lingered around town all day. When asked by his mother why he had not sold the rabbits, he said no one had asked what was in the sack. How many merchants are like this boy? They have plenty of goods for sale, but fail to tell the people "what's in the sack." If you expect to sell goods in this day and age of the world you must open your sack and keep shouting the merits of your stock-in-trade.

## S. & H HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

### Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not  
Injure the  
Leather



Trade Mark.

Requires  
No...  
Brushing

...ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



Sold

47 W



# Ceylon Teas

It will pay you to see the values we are offering in these Teas before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

## Its Keeping Qualities

Especially in hot weather, commend it to the retailer. The sweet, nutty flavor that so easily distinguishes Pan-Dried Rolled Oats (registered) from the ordinary brands is as perfect in the last pound in the barrel as in the first. "Pan-Dried" never tries the patience of the consumer.

FROM MANUFACTURER TO  
RETAILER DIRECT.

THE TILLSON COMPANY, LTD.,  
TILSONBURG, ONT.

DO YOU KEEP

## Pilkington's Powdered Perfumed Lye

Perfectly Pure.

**"BELL BRAND"**

Superior to all  
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT  
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

### Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

### A FIFTY-YEAR-OLD FIRM.

A COUPLE of weeks ago The Hamilton Spectator completed its fiftieth year of publication, and celebrated the event by issuing a jubilee number. In that jubilee number was a reproduction of an advertisement which appeared in the first number of the paper. This is a fac simile of the advertisement:

gara:  
v: Mr.  
al: W.  
Seneca  
d family,  
2 ladies,  
rs. Mar  
Prescott,  
nd Mr.  
William  
Miss

**MESSRS. DALLEY & STEVENS,  
WHOLESALE AND RETAIL  
DRUGGISTS,  
MACNAB'S BUILDINGS, JAMES STREET,  
HAMILTON,**

**B**EGB to inform the inhabitants of Hamilton and its vicinity, that they have opened a *New Drug Establishment* in Hamilton, where they hope by strict attention to business, and great care exercised in the preparation and purchase of Drugs, to merit a share of the public patronage. They can assure their customers that they keep none but the very best of English Chemicals, and that all their

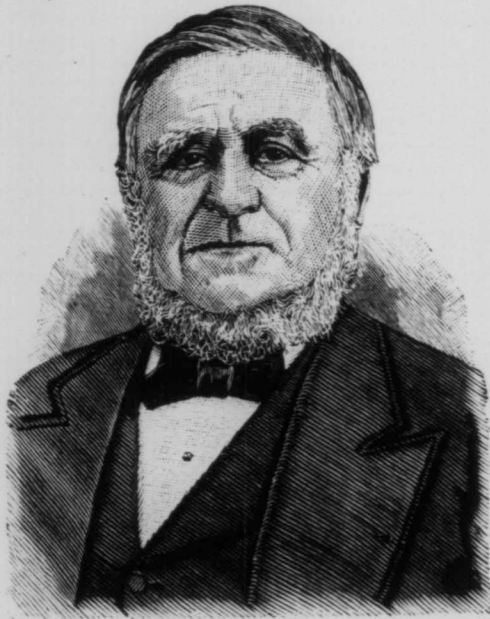
**ARTICLES ARE GENUINE,** convinced that a good article, especially in Medicine, is most important, the Physician's skill often being made nugatory by the adulterations of the Druggist.

A constant supply of Swedish Leeches  
Wholesale and Retail Depot for  
Dalley's Magical Pain Extractor.  
Hamilton, July 15th, 1846. 1

**RICHARD JUSON & Co,  
HARDWARE MERCHANTS**

ant, by  
Matthew  
uilders,  
Craig.  
ant, by  
of Indi-  
Toronto.  
the Rev.  
of Balti-  
laughter of  
he Rev. B.  
nt, of To-  
nos. Irving,

"This," explained The Spectator, "is the only survivor of the various firms whose advertisements appeared therein (the first issue)."



EDWIN DALLEY, founder of the firm.

Although the firm name has been changed somewhat, readers of THE CANADIAN GROCER will readily recognize that the firm in question

is that of the F. F. Dalley Co., Ltd., of to-day.

Mr. Edwin Dalley, who founded this business and whose portrait we herewith produce, came from England in 1833 and bought out the wholesale and retail drug business of Mr. Webster early in 1846 and took in Mr. Stephens, an English chemist, and continued the business until 1870; then it was taken over by his two sons, F. F. and E. A., under the style of F. F. Dalley & Co., when the business was incorporated under the style of the F. F. Dalley Co., Ltd., in 1893.

Mr. Edwin Dalley was also senior partner in the firm of Dalley, Ware & Co., scale manufacturers, who sold out his interest in the scale factory to E. & C. Gurney, and which is now the well known business of the Gurney Scale Co., of Hamilton.

The directors of the Dalley Co. are F. F. Dalley, president and treasurer; E. A. Dalley, vice-president and manager; Jos. B. Brown and Jno. R. Vert. Mr. O. S. Hillman is secretary of the

company. The building, a cut of which is herewith shown, has a frontage of 120 feet, running back 185 feet. It is fitted up with all the latest improvements and appurtenances for carrying on the business, and are the largest premises for the purpose in Canada.

The specialties of the F. F. Dalley Co. are high-grade spices, self-rising hygienic flours, baking powders, mustards, flavoring extracts, blackings, shoe dressings, stove polishes, harness oils, soaps and dressings, inks, mucilages, chemical preparations, also importers and dealers in grocers' and druggists' supplies.

It is perhaps not generally known that both Messrs. F. F. and E. A. Dalley are qualified druggists.

### A HINT TO DRIVERS.

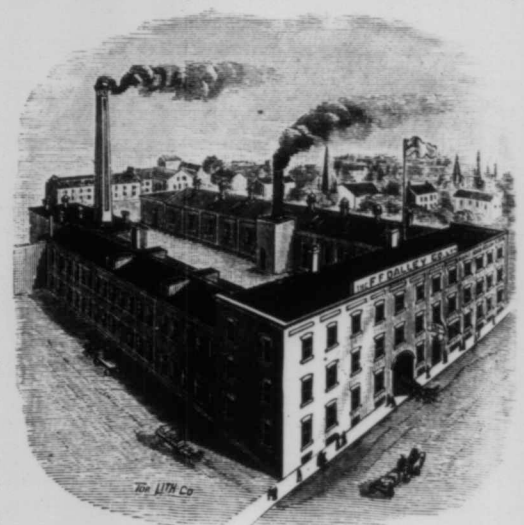
If the horse's shoe is loose, or lost, if there is anything broken on the harness or on the wagon, the good, careful driver will at once attend to it, says Retail Grocers' Advocate. He will see that the shoe is fastened and he will inform his boss if anything has happened while he was driving.

### THE LOBSTER PACK, 1896.

Up to Saturday, July 11th, the total shipments of lobsters were 99,660, as against 95,506 on the same date last year; or, an excess of about 4,600 cases. Of these, 28,500 went to Liverpool, as against 17,900 last year; to London, 40,600, as against 32,200; and to continental ports, 21,000, as against 23,000 last year. Of course the total shipments for 1895 were less than for 1894 or 1893. In 1894 the total shipments were about 175,000, as against 160,000 in 1895; and for 1893 the total shipments were about 180,000. All the figures given above include all lobsters exported from Halifax, whether the product of Nova Scotia, New Brunswick, P. E. Island, Cape Breton, Newfoundland, Magdalen Islands or Anticosti.—Chronicle, Halifax.

### SUGAR AT 2 1-2C. PER POUND.

That was the worst cut yet made by a Boston department store—but it was only



VIEW OF THE DALLEY FACTORY.

for one day, and it didn't demoralise the trade half as much as do the every day cut prices of these stores. But in the same paper in which these department store cut prices were advertised we noticed a retail grocer's advertisement, and therein cereals, canned goods, spices and miscellaneous products were unmercifully slashed. This does more harm than all the departmental stores. The retail grocer cutter is the bane of the trade; he has no excuse for his tactics. He cannot afford so to sell—he doesn't employ the female cheap help of the big stores—how can he do it? Is it true that retail grocers supply the department stores with goods? It is so stated. If so, we imagine the cutters are the suppliers. Birds of a feather sometimes flock together.—N. E. Grocer.

The French Government is about issuing a decree increasing the Customs duties on all foreign sugars.





## IT TICKLES

The taste with a toothsome touch that pleases the pampered palates of the most particular people. We refer to our **IMPERIAL CHEESE**. It has a delicate, piquant flavor, entirely its own, which has been imitated lots of times but never yet equalled.

**A. F. MacLAREN & CO. - Toronto**

# Do You Sell Crockery?

Then we want  
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

**GLASS BROS. & CO. POTTERSBURG P.O. London, Ont.**

## A NEW RECORD ..

We don't mean that it is a new record for Barbadoes Molasses to be considered the best on the market—dealers and customers have known that before—but the barque Flora, Capt. Lowe, which just brought us 1,200 puncheons of finest Barbadoes Molasses, made the record trip from Barbadoes to Montreal, the entire sailing time being 23 days.

THE  
QUICKEST  
SAILING TRIP  
BETWEEN  
BARBADOES AND  
MONTREAL

Another Fresh Arrival  
of

**BARBADOES  
MOLASSES**

of very best quality.

WITH  
THE FINEST  
BRAND  
OF  
BARBADOES  
MOLASSES

**LAPORTE, MARTIN & CIE.**

72-78 St. Peter Street

Wholesale Grocers.

**MONTREAL**

### HINTS TO BUYERS.

**T**RYPHOSA, the new jelly introduced by Robert Greig & Co., has proved a splendid seller, in the first ten days over fifty gross having been sold. It is put up in pint packages, is already sweetened and flavored, and can be prepared for table use in a moment, all that is necessary being the addition of boiling water.

Davidson & Hay are offering Brown & Polson's corn starch.

H. P. Eckardt & Co. have Morton's kippered herrings in stock.

Davidson & Hay report a large sale for "Imperial" cleaned currants.

T. Kinnear & Co. have to hand samples of their "Goat" brand of Japan tea.

Davidson & Hay report a good demand for new season's Japan teas.

California 3 and 4 crown muscatels can be obtained from H. P. Eckardt & Co.

Davidson & Hay are offering "Star" lobsters (new pack), ½-lb. tins.

Hubbard's Scotch rusks, in 1-lb., 2-lb. and 4-lb. tins, are now in stock with Robert Greig & Co.

A fine line of Japans to retail at 25c. and leave a good margin is being offered by W. H. Gillard & Co.

There are only ten boxes in case of Tanglefoot fly paper. Lucas, Steel & Bristol sell it at \$4 per case.

W. H. Gillard & Co. have a large consignment of Gillard's new pickle and Gillard's new sauce just at hand.

T. Kinnear & Co. announce that they have in stock a full line of canned goods suitable for the picnic season.

The Eby, Blain Co. report arrival of a fresh lot of Batger's "Nonpareil" table jellies, all flavors, in pint size.

Further shipments of Bryant & May's matches and Carr's biscuits are being taken into stock this week by Robert Greig & Co.

Two splendid lines of Rio coffees have just been received by the Eby, Blain Co., at prices reported to be away down.

The Windsor Salt Works, which met with another accident to their machinery a couple of weeks ago, are again in running order.

Warren Bros. & Co. have arriving a choice lot of Vostizza currants, which they state they are going to offer lower than ever before.

Buyers of 16 and 19c. Indian and Ceylon teas can still procure same from Lucas, Steele & Bristol; also Young Hysons, 9½ to 10c.

Keopff's family gelatine, put up in 10c. packages, is a good summer line, maintaining its popularity with the best trade. A

large shipment has just been landed by the Canadian agents, Robert Greig & Co., Montreal.

Boulter's goods are pure goods. Boulter's works are models of cleanliness. The peerless "Lion" brand is famous. Boulter has made it so.

Rose & Laflamme have just received a consignment of whole Singapore pine apples in 2½-lb. tins. This is a very nice assortment of goods.

The "Salada" Tea Co. report that they made a shipment of 49 cases of "Salada" to Buffalo last week. This speaks well for "Salada."

The Eby, Blain Co. report arrival in store of a splendid New Orleans molasses, selling in barrels at a low figure. Write for sample. Mention THE GROCER.

T. A. Lytle & Co. make popular lines of vinegar, the demand for which is brisk. Their salesmen on the road are meeting with much success.

The sales of "Farinosa," the new breakfast food recently put on the market by the Ireland National Foods Co., are fully up to the expectations of the firm.

Robert Greig & Co. have an exceptionally fine range of Christmas specialties this season. The trade will do well to see these before placing orders ahead.

John Sloan & Co. are in receipt of a shipment of Dandicolle & Gaudin's French goods, consisting of mushrooms, peas, capers in glass, anchovies and sardines.

Write to the Eby, Blain Co. for particulars of their bicycle scheme. The celebrated and reliable Stearns, \$75 and \$85 bicycle is the feature. It will pay you. Send for catalogue.

Just a few more of Noble's "Scripture" brand lobsters to be had of the Eby, Blain Co. Supply is short from packers, and bound to be high. Order now. XXX tall and flat 1's, and XX tall.

James Turner & Co. report that with an increased staff and extra appliances they are now up to date with their orders for "Mas-cot" tea, and are prepared to fill all orders in future without delay.

Following Pure Gold goods are finding ready sale with the Hamilton agents, Lucas, Steele & Bristol: Preserved ginger, Reception coffee, Delicatine; also chocolate and other icings and Electric soap powder.

W. H. Gillard & Co. have made an arrangement with the manufacturers of Dixon's Carburet of Iron stove polish by which they are enabled to place it on the market at \$5 per gross, which will show the retailer a handsome margin in selling.

The F. F. Dalley Co. are in receipt of a large consignment of Singapore pepper,

which is being ground for the trade. The firm never sells a mixed pepper, and buys only prime Singapore. The last lot was so favorably bought that the Messrs. Dalley are in a position to give good value in black pepper.

### FISHING FOR COD.

**I**N the herring fishery everything is done with the seine. In fishing for cod, halibut and hake hand lines are used to a limited extent, says an exchange, but most of the captures are made by trawls. All of the craft are schooner rigged, and but few of them carry topmasts. This gives them a slovenly appearance aloft, but they do away with the spar because the craft rolls less in a sea when at anchor. There are no fine lines about the hulls. The object is room and stability, and, while they are good sea boats, they are not fast sailers. The owners of the craft find trawls, small boats, salt and provisions, and two trips a year is the average for the craft which salts her fish on board.

Out of the fleet a few take ice and return to market with fresh fish every two or three weeks, but the majority catch and salt down. The crew go on shares. When the craft returns, the owners figure up the expense of the outfit and add to it half the value of the catch. What is left is divided pro rata among the crew. If the catch has been good, each of the sixteen or eighteen men has about \$40 per month, but it is quite as likely that he won't have made a dollar a day, though he has had free board all the time, and good board at that. Fishing on the banks at any time of the year is hard and disagreeable work.

Codfish are very erratic in their movements. A schooner may have fish around her for thirty days, one day being as good as another, or she may sail and drift for three or four days without getting a bite. If luck is with her, down goes the anchor, and the trawlers begin to work. A trawl may be described as a rope many hundred feet long, to which, at intervals of thirty-eight inches, fishhooks are attached by lines about two feet long. There are 3,000 hooks to the average trawl, which is attended by two men. Each man has 1,500 hooks to bait and care for. The rope is weighted to sink within a few feet of the bottom and is then buoyed. The trawl is generally set late in the afternoon and overhauled the next morning.

If luck is with the fishermen, 500 cod may be taken from a trawl. They are a voracious fish, and, in seizing the bait, firmly hook themselves. It often happens that the 3,000 hooks may be overhauled without securing more than 50 fish, but again the catch may be 2,500. The boats of the trawlers look something like ordinary river skiffs, but are very buoyant and easily handled. A schooner with sixteen men aboard puts out four trawls and eight men. The rest are left to work the craft and attend to the fish as they come in.




# JUST A FEW SUMMMER SUGGESTIONS

Most of our trade hints have been taken by the trade and have proved profitable. In other words, our steady-selling specialties

<p><b>FRENCH CANNED GOODS</b></p> <p>of Dandicolle &amp; Gaudin in stock :—Peas, Mushrooms, Haricots, Macedoines, Asparagus, Olives, Capers, Crete de Coq, Rognon de Coq, Sardines, Anchovies, Pates and Truffles.</p>	<p>are widely known—known by the grocers for their sale, and by the customer for their excellence. These are all easy selling goods at easy buying prices.</p>	<p><b>TRYPHOSA</b></p> <p>The new jelly—a real luxury, made in a minute—a delicious dessert. 3 doz. packages, assorted flavors, in each box.</p> <p>Tryphosa is a quick seller.</p>
	<p><b>CROWN BRAND FLAVORING EXTRACTS</b></p> <p>They are the purest, strongest and most delicate in flavor. Their increasing sale is rapidly proving it. Enough said.</p>	
<p><b>STAUFFER'S SOUP TABLETS</b></p> <p>Warm weather soups—good and wholesome ones, too—prepared easily and quickly with these tablets.</p>	<p><b>BRYANT &amp; MAY'S MATCHES</b></p> <p>The quickest light and surest. We always have in stock Safety and Tiger Matches for the household, Wax Vestas for the smokers.</p>	<p><b>MACK'S DOUBLE STARCH</b></p> <p>Stiffens and glosses with no additional preparation—contains in itself starch gloss, borax, gum and wax—a time-saving boon housewives are not slow to appreciate.</p>

## ROBERT GREIG & CO.

Sole Agents for Canada

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We desire to furnish you with the **VERY BEST.**

## Seely's

ALL SIZES.  
EVERY FLAVOR.

FINEST QUALITY  
OF GOODS.

ELEGANTLY PUT UP.  
SIGHT SELLERS.

The most attractive Extracts on the market.  
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

WHOLESALE  
GROCERS

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# Snow Drift . . Baking Powder

Always Pure      Always Reliable  
Always Best



The Snow Drift Co., - Brantford.



# The Sydenham Glass Co. Ltd.

Manufacturers of WALLACEBURG, ONT.

## FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.  
Write for prices. Prompt attention to orders and inquiries.

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Manitoba and N.W.T., Tees & Persse, Winnipeg.  
British Columbia, Martin & Robertson, Vancouver and Victoria.

OFFICE AND WORKS Wallaceburg, Ont.



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### PREFERENTIAL TRADE.

**D**URING the course of a speech delivered a few days ago the Premier of the Dominion announced himself as an advocate of preferential trade with the United Kingdom.

Whatever may be the ultimate outcome of the movement for preferential trade it is obvious that it is a growing one just now. Whether it will develop to fruition remains to be seen.

In this country we now see both political parties smiling approvingly on the idea. True, in England there is still a strong feeling of opposition to the scheme. But it is chiefly centred in such manufacturing centres as Manchester and Birmingham. Taking the country as a whole, the hearts of the people are, however, softening.

As The British Trade Journal of July 1 last remarked: "At the Congress of 1892 there was much more opposition to differential treatment of foreign produce in the United Kingdom than at the Congress held last month; nor was there any proposal put forward for preferential treatment in favor of British and against foreign manufactured articles in the colonies themselves. In 1892 there was also much more heart in the arguments of the British free-importing body at home than there is now; and it must be remembered that four years ago the motion of Sir Charles Tupper in favor of a differential tariff against goods from outside the Empire was lost by fifty-five votes against thirty-four."

Although at the Congress held in June last no resolution directly favoring the preferential idea was adopted, yet it is beyond question that there was a strong following that would have given such motion their

support. The journal we have just quoted declared that: "If we may judge from the number of speeches made in its favor, as against those opposed to it, it seems very probable that the preferential tariff motion would have carried."

The British Chancellor of the Exchequer, while not committing himself in favor of preferential trade, showed, in a speech delivered about a month ago, that he was at least open to consider the question. "We should," he said, "be wrong to refuse consideration even of theories that might seem crude and immature if we were satisfied that they were propounded with a sincere wish to make what would be a gigantic step in free trade by sweeping away all Customs barriers in an empire which contains three hundred million people."

It is evident that the average Englishman who favors preferential trade does so with the expectation that it will be a means to an end, namely free trade within the Empire. What the future may evolve no one can with certainty say. We know, however, that, as far as the colonies are concerned, and Canada in particular, it will be a long day before we can have free trade pure and simple. Aside altogether from the spirit of protection, we have a revenue to create, and both political parties in Canada concede that, for some time to come at least, the Customs is the most feasible revenue-producing source.

All great undertakings necessarily take time to work out and put into practice. The preferential trade scheme is a great one. It is only within the last few months that it can really be said to have even approached a live issue. Even without taking into consideration the time it will take to arrange details, a year's notice has to be given Belgium and Germany of the abrogation of the treaties of 1862 and 1865, before preferential trade can go into effect. Advocates of preferential trade will therefore have to wait as well as work.

### ALLEGED INFERIOR PICKLING SPICES.

It has been alleged to THE CANADIAN GROCER that some inferior pickling spices are on the market this season. The cause seems to be the old one of the keenness of competition inducing makers to put up spices at a price irrespective of what the quality may be.

If what is alleged be true, it is to be regretted. Depreciation in the quality of a commodity is followed by depreciation in business in the same. The manufacturer or merchant who persists in sticking to quality is the best off in the long run.

It is well that the members of the trade should be acquainted with the rumors that

are rife, for they will then be on the watch for the inferior goods. If a merchant wants to buy first-class goods he should get them.

One precaution is to deal with none but well-known and reputable houses. Another is, take a small handful of the different spices which are on the market, grind them separately and then pour hot water upon each. The aroma which arises will determine which are the best spices.

### COMPLICATED ISSUES.

**N**EW issues in matters political often complicate old issues. We have an evidence of that in the United States to-day.

McKinley is the recognized high priest of the protection doctrine in the United States. It was because of this that he was nominated at the Republican convention for the Presidency. And it was understood that his election in November next would be followed by a revision of the tariff along protectionist lines.

Although the strength which the silver party has developed during the last few weeks has somewhat shaken the confidence of the Republican party, yet the chances are still in favor of its nominee.

But the prospects for a revision of the tariff do not seem as bright.

Arrayed against the Republican party are Democrats, Silverites and Populists. These three are united in regard to the tariff: they are all tariff-for-revenue men. In regard to free silver they are in favor of it almost to a unit. What prevents them from being a unit is the defection of the sound money Democrats. The Democratic candidate for the Presidency is, of course, an out-and-out free silver man.

With the Silverites free silver is first and foremost. All other questions are secondary. Free silver, in their minds, is the panacea for all trade ills that affect the United States. Whatever strength they may possess in the next Congress, and there is no question they will possess a great deal, will be uncompromisingly in favor of their pet scheme.

With the Republicans, on the other hand, the tariff is of first importance and the currency question nowhere, at least as far as any present change in existing currency conditions is concerned.

Now, it naturally follows that when the two forces meet in Congress the Democrats and Silverites will just as strongly oppose any effort that may be made to raise the tariff as they will fight for the adoption of a free silver measure.

The politicians recognize this, and in Washington they are beginning to talk of a compromise with the Silverites in order to get a tariff measure through Congress.

There is, however; we should think, no

prospect of the sound money protectionists making any concessions, and particularly any that would be sufficient to either win over or satisfy the Silverites of the West and South.

American politics promise to be both aggravating and interesting for some time to come.

#### BULLISH SALMON NEWS.

A TELEGRAM received by a Toronto broker on Tuesday last from the Coast was somewhat startling. It stated that the price of canned salmon had advanced 25c. per case above the figures ruling a week ago, and that within the next sixty days there would probably be a further advance of 50 per cent.

The telegram in question was from a large and well-known firm of shippers, and naturally created a little excitement. At the same time, however, buyers spoken to by THE CANADIAN GROCER regarding the matter, declared they were unconcerned.

The telegram in question also stated that the salmon run on the Fraser so far has been an entire failure. It will be remembered that our own private information during the last week or two has indicated unsatisfactory conditions regarding the run. And it is quite possible that they may have become worse rather than better.

It must be remembered, however, that the fishing season has only just begun and that there is about a month before it closes. In the meantime, therefore, it is possible that there may be a good run. Last year the season opened poorly, but closed with some big runs.

It might be stated in this connection that on some salmon held on the Toronto market a bid of about 50c. per case above the price asked some time ago was refused.

It is generally conceded that the situation is strong, and yet the buyers are holding off.

#### SULTANA RAISINS, FIGS AND PRUNES.

Advices to P. L. Mason & Co., from Smyrna, regarding Sultana raisins, state that some forward sales to the Continent have been effected at prices much about the same as a year ago, but that figures are expected to rule higher this season, the statistical position of the fruit being against consumers.

Fig trees are progressing favorably, and although the crop will be less than last year, there will be sufficient to meet all requirements.

The firm's advices regarding Bosnia prunes state, that while the crop presents a favorable appearance, nothing is sure until the end of July, as the weather may largely affect the production.

#### NO ADVANCE IN SUGAR.

THE preserving demand for refined sugar has commenced in earnest, but it does not look at present as if it would have any influence towards lifting sugar values from their present level.

The notable feature of late in the news regarding the staple has been the continued weakness of the raw article, which declined as much as 7½d. in eight days, though it has recovered slightly since, being now quoted 9s. 5¼d. July and 9s. 9¼d. October. It touched 9s. 3d. for July once last week, which was the lowest price so far this year.

This weakness, according to all accounts, is not due to any inherent weakness in the legitimate market, but to heavy liquidation by speculative holders, and the changing from one month to the other.

Until this process is over and all the weak holders wiped out, legitimate traders do not look for much improvement in the situation.

It is difficult, with this condition of affairs prevalent, for refiners in Canada to try and obtain any advance, especially while their stocks are as heavy as they are and the position in regard to the duty as uncertain as it is.

In the matter of actual consumptive demand a good healthy enquiry is experienced, though there is no disposition to contract large quantities ahead. It is said that the refiners have shaded regular quotations for round lots of granulated, but if so it was in only one or two instances.

#### VALENCIA RAISIN CROP DAMAGED.

Advices received in Toronto this week from Mr. Arguimbau, under date of Denia, July 14, contain some interesting and rather unexpected news regarding the growing crop of Valencia raisins.

All advices heretofore have indicated a large crop of this fruit, but those in question just to hand report from all districts a partial failure of the crop owing to excessive heat.

"Farmers," continues Mr. Arguimbau, "say that it is much reduced and that we shall have a small crop. My opinion is that if we have no rain hereafter the quality will be finer than usual."

#### LOBSTERS A DOLLAR HIGHER.

Canned lobsters have opened the season at remarkably high prices in Montreal. Sales agents this week and last asked \$8.25 to \$9 per case.

This is a clean dollar higher than the highest price last year, and it is expected that values may go even higher, as the season's pack, both in Prince Edward Island and

Newfoundland, is lighter than usual. In the Canadian waters the Federal authorities extended the season a fortnight, but it is not expected that this will have much influence.

#### NEW CROP CALIFORNIA RAISINS.

THE first prices on new crop California raisins were received in Montreal this week. The brands were not specified, and it is considered that the offers in question are largely speculative, so that they have not resulted in any business. It cannot be said, therefore, that a quotation on new crop raisins has actually been made.

Based on the figures named, twos would cost 5c., threes, 5½c., and fours, 6c., laid down in Montreal. This is about ¼c. per pound lower than they opened at last year, and is not in accord with the advices that have been received during the summer from the Coast.

The latest advices direct from the orchards were to the effect that deliveries this season would be from a fortnight to a month later than last year. If this is correct, and there is reason to believe that it is so, firm, legitimate offers on good reliable brands are hardly possible as early as this. In New York, however, it is learned that prices have opened much lower than expected in view of the prospect of a short and late crop, and that the offers made there have not been allowed to go begging, but that a large quantity of goods had been sold for October delivery.

#### A QUESTION OF LEASE.

A SUBSCRIBER writes: "We mail you lease to-day. We would like to know how long this holds us. You see it states from one year with privilege of five years. The year is now past, but nothing has been said with regard to continuing for four years. Can we be compelled to rent building for four more years, or does this constitute a yearly lease? In case the landlord wished to dismiss us what time should we be allowed?"

REMARKS: The lease in question is really not a lease at all. Although it is filled out on the regular form it contains no seal, which deprives it of the power of being a lease. By law, therefore, it is really an agreement for a lease. The tenants being in possession, and having remained in possession beyond the definite period of one year fixed by the document, are entitled to remain for the balance of the period. Another thing overlooked in the document is that no time is fixed when the tenants shall give notice that they desire to continue the lease for the five year time. It is usually stipulated that such notice shall be given at the expiration of ten or eleven months.

THE EDITOR.



**FAR NORTH STOREKEEPERS.**

THE CANADIAN GROCER met at Edmonton, Alberta, Mr. A. L. Brick, of the firm of Brick Bros., Peace River. The Messrs. Brick Bros. are sons of the Rev. J. G. Brick, formerly English church missionary at Peace River Crossing. They have been in business eight years, and have a store at Peace River Crossing, 400 miles from Edmonton, and another 300 miles down the Peace River.

In order to reach their trading posts, they have to travel as follows: From Edmonton overland to Athabasca Landing on the Athabasca River, 90 miles; thence up the Athabasca River, 75 miles; up the Lesser Slave River, 60 miles; across Lesser Slave Lake, 85 miles; overland to Peace River, 90 miles, and down the Peace River, 300 miles.

Mr. Brick describes the country as mostly prairie, interspersed with a good supply of timber. Edmonton is their nearest post office and the market where they dispose of their furs. The country is a great fur-producing country, and they reach Edmonton annually in July laden with from ten to twenty thousand dollars' worth of choice furs. These they readily dispose of to the buyers for cash. They then purchase supplies for another year and return, the trip occupying from 30 to 40 days each way.

**BOUGHT SMITH & KEIGHLEY'S STOCK.**

The trade will be interested to know that the stock of Smith & Keighley, one of the oldest grocery houses in Toronto, has been purchased by Mr. James Adams.

Mr. Adams has been manager of the business for the past thirteen years, and the trade will no doubt wish him success in his new venture.

The stock is nearly all new and it is well assorted. As it was bought by Mr. Adams from the executors of the estate at a considerable reduction in price the retail trade should be able to secure some bargains.

As the business will be carried on under Mr. Adams' own name, the firm name of Smith & Keighley, one of the oldest among wholesale grocery houses in Toronto will be no more. For some time at least the business will be carried on at the present warehouse, No. 9 Front street east.

**FRENCH PRUNES OPEN LOWER.**

The indications at present point to a lower average opening for new crop French prunes this season than last.

Cable advices to hand this week at Montreal stated that prices in France had opened about 1s. per cwt. lower than last year.

Offers to arrive August delivery have been made in Montreal at a price which is

about equivalent to 4¼ to 5c. for ordinary French prunes. The opening price last summer was 5 to 5½c., or ¼ to ½c. per pound higher.

**TRAVELERS IN THE MOONLIGHT.**

I WENT out with the city travelers of Toronto on Monday night on their fourth annual promenade concert on the steamer Chippewa. We had a delightful time, and the treasury of the City Travelers' Association an augmentation of many dollars.

It was just nine o'clock when the steamer left her moorings at the foot of Yonge street and wended her way past the sombre-looking wharves and brilliantly-lighted Hanlan's Point out into the lake.

The evening was an ideal one for a moonlight excursion. The bosom of the lake was unruffled save where here and there a gently passing breeze kissed it into dimples. Overhead the stars shone brightly. The moon, red and dirty, like a huge ball of molten iron beginning to cool off, peeped up over the horizon as the boat left the Western Gap, but almost immediately vanished behind a ridge of dark clouds which fringed the horizon. When she came out again, some twenty minutes later, she was polished and burnished to her old bright and natural appearance.

The crowd on board was a large one, but it was not too large for comfort. It consisted nearly altogether of young people; but all ages were represented. Here and there I noticed men and women whose hair was by time whitened. Then three or four families had brought their toddling infants rather than permit the said toddling infants to keep them home. Boys only fairly started in their teens were also there in goodly numbers.

The main deck was monopolized by dancers, and the music for these disciples of Terpsichore was supplied by two orchestras, one at either end of the deck. The captain's bridge on the upper deck was occupied by the band of the Royal Grenadiers. I should not forget to mention that for'ard on the main deck a band composed of an auto-harp and mouth organ dispensed music for the various knots of lovers who ensconced themselves there.

Down in the ladies' cabin the president of the association, R. Muat-Corrie, had charge of the concert programme. This programme was of unusual excellence. The cabin was packed by those who wanted to hear it, and those who could not get into the cabin grouped about the windows, standing on chairs, benches, etc. Those who contributed to the programme were the following: Mrs. Weir, Mr. W. J. A. Carnahan, Mr. H. M. Bennet, Miss

Gertie Black, Miss H. Morrell, Miss May Dickenson, Mr. Neil Burton, Mr. T. A. Baker, Mr. Chas. Dimmock, Mr. A. I. E. Davis, Mr. F. W. Howitt, Mr. Oscar Winborne. Mrs. B. Weir was accompanist.

Out in the lake the big steamer lazily described circles until about 11 o'clock, when her prow was pointed homeward, the dock being reached at 11.45 p.m.

An officer on board the Chippewa assured me it was by far the best moonlight excursion party that the boat had carried out this season.

**CARGO OF MOLASSES.**

The barque Flora, Captain Lowe, made the record run between Barbadoes and Montreal recently. She left Barbadoes on June 30th, having on board a large consignment of molasses for Laporte, Martin & Cie., reaching Montreal on the 23rd of July, making the entire sailing time only 23 days, which is the shortest time on record for this distance.

**THE PRIZES PRESENTED.**

President Vallieres and the Sports Committee of the Montreal Retail Grocers' Association, have presented the long list of prizes to the winners at the games the other week. The presentation was made Monday evening last in the Monument National Hall. All sorts of nice things were said to the successful contestants, and a hearty invitation extended to them in advance for next season's gathering.

**OCCUPATIONS OF MEMBERS OF PARLIAMENT.**

The Toronto Globe of July 28 had the following: Complete returns give the following as the occupations of the members of the new House of Commons: There are 63 lawyers, 33 farmers, 26 merchants, 21 physicians, 19 gentlemen, 12 manufacturers, 10 journalists, 6 mill owners, 3 contractors, 3 real estate agents, 2 surveyors, 1 veterinary surgeon, 1 township clerk, 2 distillers, 1 financial agent, 1 insurance manager, 1 banker, 1 shipowner, 1 rancher, 1 oil refiner, 1 printer and 1 civil engineer. The lawyers and gentlemen combined form nearly two-fifths of the whole house, so that the lookout is poor for the honest toilers who make up the remainder. Col. Domville, Mr. Bourassa and Mr. Bostock are returned as farmers, and Messrs. Wallace, McMullen, Penny, Tucker, Bain, Charlton, Morin, Stenson, Hackett, Brodeur, Blanchard, Scriver, Sutherland and Kaulbach as gentlemen. To these have been added Mr. Foster, Mr. Casey, Mr. Haggart, Mr. Beattie and Sir Richard Cartwright, who are not labelled with any occupation, and are therefore entitled to be classed as gentlemen. Only 19 gentlemen out of a total of 213.



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One package will do twice the work of the ordinary article, **and do it better.** For seventy years it has stood the test in American households, polishing grates and ranges as none other could, and is to-day the acknowledged king of polishes.

ARRANGEMENTS have been made with the manufacturers by which we are enabled to offer to the trade at \$5.00 per gross, or 45cts. per dozen. It insures you a handsome profit and perfect satisfaction to the user—consider it.

WE KEEP GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE.

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A delicious relish. Far superior to every other kind. A blending together of the richest and most aromatic vegetables and Eastern spices. A delightful adjunct to a good dinner. . . . .

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Prepared only from the finest  
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LONDON, ENGLAND

Sold by all Wholesale Grocers in Canada



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

### GROCERIES.

TRADE is assuming its usual midsummer quietude. Some houses report that they are well employed, but the report is not general. Since a week ago the volume of business has fallen off somewhat, and complaints are heard thereat. There is a good deal of sugar going out, but not as much as the trade would like to see. The outside sugar markets are a little better, and there is a better feeling here in consequence. Salmon is still in active demand, although, if anything, there does not appear to be as much going out as a week ago. Canned goods are in good demand on country account. Coffees are receiving fair attention for the season. In teas there is a nice trade doing, particularly in Japans. Foreign dried fruits, such as currants, Valencia raisins and Sultana raisins are receiving fair attention, the first-named particularly. Lemons are dearer outside and there is a stronger feeling locally. Oranges are scarce and firm. Payments are fair.

### CANNED GOODS.

There is not as much doing as there was a week or two ago, but still there are a good many canned goods going out. Tomatoes, peas and corn are all in fairly good demand on country account, and in the city the first named are meeting with a fair sale. It is claimed that in tomatoes there will not be more than enough to supply the demand until the new pack is on the market. Canned salmon is still in good demand, although it is not as active as it was. Telegraphic advices received from the Coast on Tuesday announce an advance of 25c. per case, and furthermore stating that another advance of was extremely likely within the next sixty days. The lobster market is firmer, the cost having been advanced one dollar per case at outside points. Some of the local wholesalers have advanced their prices 10c. per dozen. We quote: Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.50; "Maple Leaf," \$1.40; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.50 to \$2.65; half tins, \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

### COFFEE.

Trade is fairly good for this time of the year. The last shipments of Rio coffee are moving off well at from 17 to 17½c. It is almost impossible to get good selections of high grade coloring coffees. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

### SYRUPS.

Business is still at a standstill in this line. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

There is practically nothing doing. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

### SUGAR.

During the past week business has eased off a little, although there is a good deal of sugar going, nearly every order that is being received containing sugar. Shortly after our last review the raw market eased off a little and the feeling was weak. Since then, however, beets have advanced 1½d. on two distinct occasions on the London market, and the feeling is better in consequence. It is the general opinion that prices in Canada will remain unchanged for sometime, unless the trade falls off sufficient to cause accumulation of stocks in refiners' hands. Wholesalers are quoting 4¾ to 4.45c. for granulated, and 3.40 to 3.90c. for yellows.

### SPICES.

The demand for pickling spices is fair. The price of ginger is very high in the primary market. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Bavia.

### RICE, ETC.

The demand for rice, sago and tapioca continues good. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

### NUTS.

The market is still devoid of feature. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

### TEAS.

The Ceylon tea market keeps firm, although the quality of the goods being offered

is not as good as one would expect for the price. Teas from Japan are coming in satisfactorily and wholesalers are more inclined to buy in view of the fact that shippers have slightly advanced their views. Ceylon teas for price are expected to be dearer, as the quantity of teas arriving in London will be getting less within the next few months, while those coming forward will be chiefly teas of better quality. Indian teas are firm. The first new season's China teas have been placed on the market, but prices have not yet settled down to a regular basis. Local wholesalers report a fairly good demand for new season's Japans and for Indian and Ceylon teas. Good medium grade Japan teas of last season's growth are receiving a good deal of attention at about 15c. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

### DRIED FRUITS.

In currants, the low price and good quality continues to induce a good demand. We quote wholesale prices as follows: Provincials, 3¾ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¼ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¾c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are not as much wanted as currants are, but there is a fair quantity

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# "SALADA"

CEYLON TEA

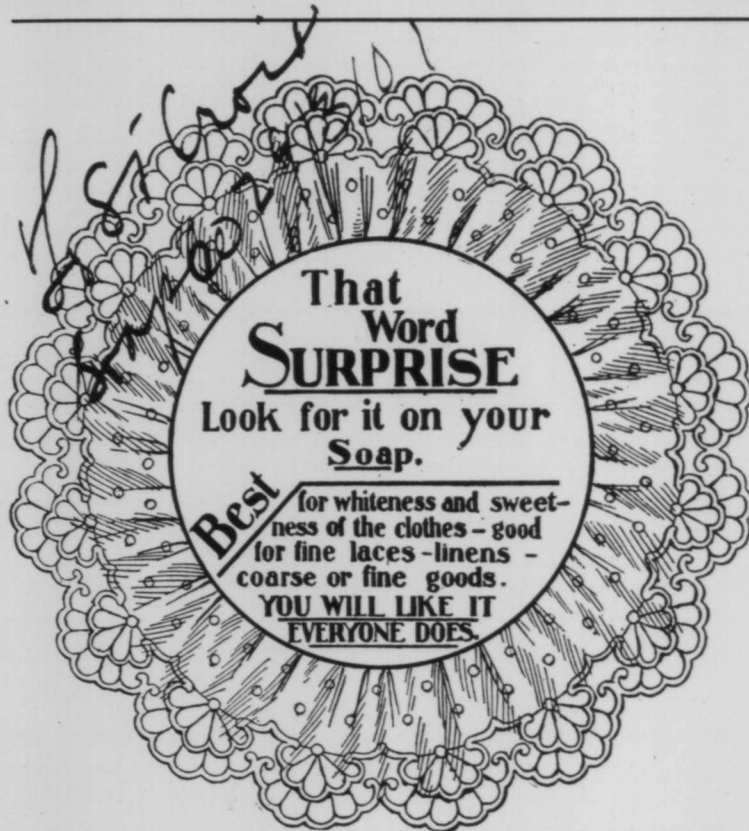
You have in stock, if it is not giving you better satisfaction than any tea you ever handled.

We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

**P. C. LARKIN & CO.**

25 Front St. East,  
and TORONTO

318 St. Paul St., MONTREAL



## BRANCHES—

MONTREAL: 17 St. Nicholas St.  
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 WINNIPEG: E. W. Ashley.

going out for this time of year. As noted elsewhere, the growing crop of Valencia raisins has suffered extensively from excessive heat. A few good sales of Sultana raisins have been made during the week. Latest mail advices from the Coast are to the effect that muscatel raisins will be a little dearer than last year. We quote: Valencia raisins, off-stalk,  $4\frac{1}{2}$  to  $4\frac{3}{4}$  c.; fine off-stalk,  $5\frac{1}{4}$  to  $5\frac{1}{2}$  c.; selected,  $6\frac{1}{4}$  to  $6\frac{1}{2}$  c., and layers,  $6\frac{1}{2}$  to  $6\frac{3}{4}$  c. California raisins, 3-crown, 6c., 4-crown,  $6\frac{3}{4}$  to 7c.; seedless,  $4\frac{1}{2}$  to 5c.; Sultana raisins  $5\frac{1}{2}$  to 6c., according to quality.

The demand for California goods is light, as might be expected with so many domestic green fruits on the market. We quote: Apricots, 8 to 14c.; peaches,  $5\frac{3}{4}$  to  $8\frac{1}{2}$  c., in bags, and  $\frac{1}{2}$  c. per lb. more in boxes; pears, 8 to 10c.; plums,  $6\frac{1}{2}$  c. for unpitted and  $9\frac{1}{2}$  to  $10\frac{1}{2}$  c. pitted; nectarines,  $9\frac{1}{2}$  to  $10\frac{1}{2}$  c.

Prunes appear to be in unusually light request. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb.  $7\frac{3}{4}$  c.; "U," 102 to lb., 6 to  $6\frac{1}{2}$  c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60,  $8\frac{1}{2}$  to  $9\frac{1}{2}$  c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to  $8\frac{1}{2}$  c. per lb.; 80-90,  $7\frac{1}{4}$  to  $7\frac{1}{2}$  c.; 90-100,  $6\frac{1}{2}$  to 7c.; 110-120,  $5\frac{1}{2}$  to 6c.; Bohemian,  $3\frac{1}{2}$  to 4c.; French,  $5\frac{1}{2}$  to  $6\frac{1}{2}$  c.

Dates are quiet at  $4\frac{1}{2}$  to  $5\frac{1}{2}$  c.

## GREEN FRUIT.

Stocks of oranges on the spot are limited, while the demand is good. There is a much

stronger feeling in regard to lemons. The New York market has advanced \$1 per box, and although quotations here are unchanged, yet it is not likely that they will long remain so. Lemons continue in good demand. Bananas are in good demand, but prices are lower on account of liberal supplies. We quote: Lemons—Messina, \$2.75 to \$3.50 for 360's and \$3.25 to \$4 for 300's. Oranges—Sorrentos, \$5 per box. Bananas, \$1.25 to \$1.60; cocoanuts, \$4 to \$4.25 a sack and 60c. per dozen; Egyptian onions, \$2 per bag; cucumbers, 25 to 30c. per dozen; tomatoes, Canadian, 50 to 65c. per basket, and American, 35 to 45c.; watermelons, 20 to 30c. each; raspberries,  $4\frac{1}{2}$  to 5c. for red and  $3\frac{1}{2}$  to  $4\frac{1}{2}$  c. for black; gooseberries, 25 to 40c.; currants, black, 40 to 60c.; red, 25 to 50c.; apples, Canadian, 10 to 20c. per basket, and \$1 to \$1.50 per bbl.

## BUTTER AND CHEESE.

BUTTER—The butter market seems to be even in a worse condition than it was before. Some houses talk of a scarcity of good butter; others again assert that in the large offerings a fair proportion is good butter. The demand is chiefly for pound prints, tub butter of all kinds being slow. Butter was offered this week from Winnipeg in car lots. We hear of five carloads of selected western butter being offered in London by cable at equal to  $12\frac{1}{2}$  c. per pound, but it was refused. We quote: Dairy butter—Tubs, 10 to  $12\frac{1}{2}$  c. for good to choice; low grade to medium, 7 to 9c.; pound prints, 12 to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 16 to  $17\frac{1}{2}$  c., according to make.

## The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

### SURPRISE SOAP

has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

CHEESE—The market is a little better in regard to price, the English market being cabled  $\frac{1}{4}$  c. dearer on Monday last. Prices locally range from 7 to  $7\frac{1}{2}$  c.

## COUNTRY PRODUCE.

BEANS—There is no improvement, business being dull and prices unchanged at 80 to 90c. per bushel.

DRIED APPLES—Dull, at  $2\frac{3}{4}$  to 3c.

EVAPORATED APPLES—Dull, at  $5\frac{1}{2}$  to 6c.

EGGS—The demand is light at 9c.

POTATOES—The wholesalers are not doing much, retailers in the city getting their supplies largely from the farmers direct. The ruling price is 40c. per bushel. The season is about over for American potatoes.

HONEY—New honey is offering but it is hard to sell. About 7 to 8c. seems to be the ruling price for strained clover.

## PROVISIONS.

Smoked meats continue firm and in good demand. Local packers have had enquiries from outside packers for smoked hams, but in view of the anticipated scarcity they do not appear disposed to sell.

DRY SALTED MEATS—Long clear bacon,  $5\frac{1}{4}$  to  $5\frac{1}{2}$  c. for carload lots, and  $5\frac{3}{4}$  to 6c. for small lots; backs,  $7\frac{1}{4}$  to  $7\frac{1}{2}$  c.

SMOKED MEATS—Breakfast bacon, 9 $\frac{1}{2}$  to 10c.; rolls, 7c.; hams, large, 22 lbs. and over,  $8\frac{1}{2}$  to 9c.; medium, 15 to 20 lbs.,  $9\frac{1}{2}$  c.; small hams, 10c.; backs,  $9\frac{1}{2}$  to 10c.; picnic hams, 7c.; all meats out of pickle, 10c. less than above.

LARD—Pure Canadian, tierces, 7c.; tubs,  $7\frac{1}{4}$  c.; pails,  $7\frac{1}{4}$  to  $7\frac{1}{2}$  c.



**The Hilliard House, Rat Portage**

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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Manufacturers' Agent and Grocery Commission Merchant

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Wholesale Fruit Importers and Commission Merchants.

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THE BEST.

GEO. ROSSITER - TORONTO

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**THE WESTERN STORAGE & COMMISSION CO.**

COMMISSION MERCHANTS, WAREHOUSEMEN, MANUFACTURERS' AGENTS.

Solicit consignments of Butter, Eggs and produce of all kinds.

Correspondence invited.

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**YOU DESIRE TO INCREASE YOUR TRADE . . .**

The most certain way to do so is to handle

**J. F. ROGERS'**

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

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16, 18 and 20 FRANCIS STREET TORONTO

**YOUR CONSIGNMENTS**

**FRUITS**

CAREFULLY HANDLED BY

**CLEMES BROS.**

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13 to \$13.50; clear shoulder mess, \$10.50 to \$11.

**FISH.**

There is a large quantity of white fish on the market, both Lake Winnipeg and Lake Superior kinds. The demand is principally for white fish. Trade generally is quiet. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, \$1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; had-dock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

**SALT.**

Business continues fairly good at un-changed prices. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

**GRAIN, FLOUR, FEED, ETC.**

GRAIN—Grain deliveries have been a little better and prices are higher. We quote: White wheat, 67c.; red, 63 to 65c.; goose, 50½c.; oats, 23 to 23½c.; peas, 50c.

BALED HAY—New is being quoted at \$11 to \$12 per ton.

BREAKFAST FOODS—Business continues to be of a moderate character. Although no active advance has taken place in oatmeal, there is a firm feeling in sympathy with the oat market. We quote: Standard oatmeal and rolled oats, \$2.70 to \$2.80; rolled wheat, \$2.15; cornmeal, \$2.45 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

FLOUR—Is slow, but holders have advanced their prices owing to the advance in the price of wheat. Local dealers are asking 10c. more for Manitoba grades at \$3.85 for patents and \$3.45 for strong bakers'.

**PETROLEUM.**

There is no change, either in regard to business or prices. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19 to 19½c.; Pratt's astral, 19½c. in bulk.

**MARKET NOTES**

Canned lobster is held \$1 per case higher. High-grade colony coffees are scarce and hard to get.

Loose muscatel raisins are a little dearer on the Coast.

Beet sugar advanced 3d. in London during the past week.

Cheese advanced equal to ¼c. per pound in London on Monday.

A telegraph from the Coast quotes the price of salmon 25c. per case higher.

The stock of Smith & Keighley has been purchased by Mr. James Adams, for the past thirteen years manager of the business.

**DON'T FORGET . . .**

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

**Graham, McLean & Co.**

Produce Commission Merchants

77 Golborne St. TORONTO.

**HOME-GROWN TOMATOES**

Peaches, Pears, Apples, Lawton Berries.

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Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto



FOR HOME OFFICE USE CAMPING

Also to clarify Syrups and other substances.

DURABLE—RELIABLE—PRICES RIGHT.

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ESTABLISHED 1892.

**Butter and Eggs WANTED NOW!**

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General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

**FANCY**

PATNA JAPAN JAVA BURMAH

"MOUNT ROYAL MILLS"

**RICES**

D. W. ROSS CO., Agents, MONTREAL

**4TH Brand HAMS, BACON, LARD**

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

## SOMETHING NEW : GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

**Jas. McLauchlan & Sons** Biscuit Manufacturers **Owen Sound, Ont.**

### QUEBEC MARKETS.

MONTREAL, July 30, 1896.

#### GROCERIES.

THE more active feeling noted last week in groceries has continued and there have been other interesting features. Raw sugar outside continues weak, and this checks any tendency of refiners here to advance prices. The preserving season is now on in full force and an active demand is being experienced by jobbers. Quite an active movement of new Japan teas from first to second hands has been going on and prices rule steady to firm. In canned goods the feature has been the very high prices asked for new pack lobsters, which are held very firm. Nothing has been done in new salmon. Offers on new crop California raisins have also been made, and they also are too high to suit buyers, who are holding off. The weakness in produce and provisions of all kinds continues, with no prospects of improvement.

#### SUGAR.

The easy feeling in raw sugar that still prevails has had no influence on the position of refined sugar in this market. However, in the face of it any advance from the present low prices ruling is difficult when stocks are as large as they are at present. The better demand noted last week, however, has been maintained and refiners report a good healthy trade passing, and the same statement is made by jobbers. The preserving season is on in full force now and the enquiry from retailers is even brisker than it was last week. We quote values for jobbing purposes,  $4\frac{3}{8}$ c. to  $4\frac{1}{2}$ c. for granulated and  $3\frac{1}{4}$ c. to  $3\frac{3}{4}$ c. for yellows.

#### SYRUPS.

Business continues quiet in syrups, as jobbers have ample supplies on hand. Until these are worked down somewhat no change seems possible. We quote:  $1\frac{1}{2}$ c. to  $2\frac{3}{4}$ c. as to grade.

#### MOLASSES.

There has been more business doing in molasses in a large way since last report, but it has been confined almost wholly to the transfer of large lots from first to second hands. Barbadoes in 100 puncheon lots have sold at 28c. ex wharf, and Porto Rico at the same price. In a jobbing way, busi-

ness is limited and prices unchanged at 30 to 31c. for both Barbadoes and Porto Rico.

#### RICE.

An active movement is maintained in rice from millers' hands, the business being fully equal to last year. Both country and city buyers have been taking in supplies. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

#### SPICES.

No material change is noted in spices, demand being of a slow, hand-to-mouth character. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

#### COFFEE.

The coffee market continues exceedingly quiet, the majority of buyers being pretty well stocked up. The easy feeling already noted continues, as shown by sales of Maracaibo in round lots at  $17\frac{1}{2}$ c., which is a shading of  $\frac{1}{2}$ c. per lb. In an ordinary way, however, former quotations may be repeated. We quote: Rio, 17 to 18c.; Maracaibo, 18 to  $18\frac{1}{2}$ c.; Java, 28c.; and Mocha, 29c.

#### TEAS.

The week has witnessed more activity in teas in a large way, especially in new Japan teas, receipts of which have been arriving pretty freely during the past eight or ten days. Business aggregating 1,600 packages Japans, at 15 to 17c., and 700 packages of blacks, at 10 to 13c., has been put through since last report. Low grade and medium Japans are the most enquired for, and offerings, if they show up right, are quickly absorbed. In a distributive way also there has been a good fair demand. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous,  $11\frac{1}{2}$  to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

#### DRIED FRUIT.

The chief feature of the week in California dried fruit has been the first offers of new crop raisins, for which pretty high prices have been asked. So high, in fact, that

jobbers here are not disposed to do any business, preferring to hold off. We quote values the same, at  $4\frac{3}{4}$  to 5c. for 2-crown, and 3-crown  $5\frac{3}{4}$  to 6c.

Valencia fruit are quiet and firm at  $4\frac{3}{4}$  to 5c., for common off-stalk, and  $5\frac{1}{2}$  to 6c. for fine off-stalk.

There is no change in currants, and we hear of no further offers on new crop in addition to those noted by us last week. We quote  $4\frac{1}{2}$  to  $5\frac{1}{2}$ c. as to grade.

Prunes continue quiet and unchanged at  $5\frac{1}{4}$  to  $5\frac{1}{2}$ c. for French, and 6 to  $6\frac{1}{2}$ c. for Austrian.

#### NUTS.

There is a quiet trade in nuts with prices steady. We quote: Grenoble walnuts, 10 to  $11\frac{1}{2}$ c.; filberts,  $7\frac{1}{2}$  to 8c.; Tarragona almonds, 10 to  $10\frac{1}{2}$ c., and shelled walnuts, 15 to 16c.

#### CANNED GOODS.

Business in this market continues exceedingly dull, and wholesale grocers here seem disposed to let present stocks run down before they go in for any extensive purchasing. The most striking feature of the market now is the high price asked for new pack lobsters. Agents this week asked \$8.25 to \$9 per case, which is \$1 per case and more higher than opening prices asked last year. Reports here indicate a large pack of peas and low prices are anticipated. No contracts of importance have yet been executed in new pack salmon. Agents are offering \$4.50 f.o.b. for ordinary and for selected quality fancy label Clover Leaf flats delivered here \$5.50 and talls \$6. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$  to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15.

# 2 PEAS

NEW-PROCESS

THAT ARE ALIKE

## STRATHROY PEAS

... TENDER ...  
DELICIOUS FLAVOR.

● AND ● FRENCH PEAS





# Absolutely Free

from Spirit or Musty Flavor and Impurity of any kind. These characteristics belong only to

## STOWER'S

Lime Juice and  
Lime Juice Cordial  
Lemon Squash  
Lemon Juice Syrup

Lime Juice or Cordial, champagne quarts,	\$4.00	per case, each	1 doz.
" " " " pints	4.50	" " 2 "	
Lemon Squash, square stoppered bottles,	3.00	" " 1 "	
Lemon Juice Syrup " " "	4.00	" " 1 "	

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WE ARE TORONTO AGENTS.

## Batger's "Nonpareil"

### SOLIDIFIED JELLIES

Are the finest the world produces. Easily Prepared!  
Delicious! Sold all the year around by all live grocers.  
Pints—all flavors—1-doz. in box, straight or assorted.  
Also Batger's Jams, 1-lb. glass, all flavors, always in stock.

**TEA** Early May Pickings New Season's Japan Teas, in decorated tin canisters, at same price as the cheap wooden boxes. Very fine draw. 40 and 50c. retailers.

# THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

**GREEN FRUIT.**

The week has been a very active one in all kinds of green fruit, receipts of California fruit especially being very large. For this reason there was a slump in peaches, which sell at 70c. per box; pears, \$1.20 to \$1.80; plums, 75c. to \$1.65; very fancy lemons, \$1.60 to \$1.85; and good stock showing waste, 90c. to \$1.05; one car American apples, \$2.35 to \$2.70 per barrel; one car Canadian apples, \$1.80 to \$2.20; one car tomatoes in crates, 60 to 77½c.; dried apples, 3 to 3½c.; evaporated, 5½ to 6c.; bananas, 75c. to \$1; pineapples, 5 to 15c.; lemons, \$2 to \$3.50; oranges, \$2 to \$3.75, according to brand and package.

**COUNTRY PRODUCE.**

**EGGS**—The easy feeling in eggs has continued under free receipts, and candled sell at 9 to 9½c. and seconds, 8 to 8½c.

**BEANS**—No change, with business quiet at 70 to 75c., in carlots, and 80 to 90c. in small lots.

**POTATOES**—New potatoes continue steady at \$1 to \$1.50 per bbl. In bags they sell at 50c.

**TALLOW**—Quiet at 4 to 5½c.

**HOPS**—Dull at 5c. to 7c., as to quality, for good to fine, and 4½ to 4¾c. for fair to medium.

**HONEY**—Business quiet and prices steady at 7 to 8c. for extracted; bright comb, 12 to 14c., and dark do, 10 to 12c.

**BALED HAY**—There is a better demand this week for hay, but prices are the same, at \$13 for No. 1 and \$10 to \$10.25 for No. 2.

**PROVISIONS.**

There is little change in the provision market, which continues weak in tone. We quote as follows: Canadian short cut, clear, \$11.50 to \$12; Canadian short cut, mess, \$12 to \$13.00; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7½c.; bacon, per lb., 8½ to 9½c.; ard, com., refined, per lb., 5¼ to 5½c.

**FLOUR, MEAL AND FEED.**

There has been a good demand for all grades of flour. We quote: Winter wheat, \$3.60 to \$3.80; spring wheat, patents, \$3.60 to \$3.75; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.60 to \$1.75; extra bags, \$1.30 to \$1.40; Manitoba strong bakers', \$3.25 to \$3.40.

In oatmeal there was no material change. The demand is slow, and the market rules

dull. We quote: Standard, bbls, \$2.80 to \$2.90; granulated, bbls, \$2.90 to \$3; rolled oats, bbls, \$2.60 to \$2.70.

An active business has been transacted in feed. We quote: Bran, \$11 to \$12; shorts, \$11 to \$13; mouillie, \$15 to \$17.

**CHEESE AND BUTTER.**

The buying that started in the country at the close of last week has been continued. In addition to 5,000 at Ste. Hyacinthe and 6,000 on spot on Monday, there was heavy purchasing both at Brockville and Kingston, over 10,000 boxes leaving factory-men's hands at the former market at 6¾ to 7c. This is an advance of ¼ to ½c. on the prices ruling last week, and makes it plainly evident that some operators have got to have cheese even at an advance. On the other hand there is little encouragement over the cable in the matter of legitimate orders, the best prices that were paid here to-day for a few lots ranging from 6¾ to 7c. in Ontario, and 6¼ to 6½c. in Quebec. This makes it evident that the spot market is not on a parity with the prices paid during the past two days in the country. This heavy country buying, in fact, is due to speculation, being largely to cover short sales of last half of June cheese for July shipment.

The butter market is rather mixed at present with conflicting accounts. While many claim that it is difficult to make 16½c., it was asserted on good authority to-day that a shipper had bought a line of creamery that cost him 17c. here. This, however, may be set down as an extreme case, but for the reason that really fine quality creamery is difficult to get holders of it are firmer in their views at 16¼ to 16½c. But though this is so, there is a surfeit of butter offering, as we have pointed out before, which scales down so low as 15c., and this fact is the depressing influence.

**ASHES.**

There has been a decidedly weak feeling in ashes, and prices have declined 20 to 25c. per 100 lbs. This weakness is due principally to the receipts having increased fully 80 per cent. during the past two months, as compared with the same months last year. The impression is that prices have touched their lowest point for the present, and a reaction is now looked for. The demand from abroad is fair, and a moderately active business is doing. We quote: Firsts, \$3.30 to \$3.40; seconds, \$3.05, and pearls, \$4.50 to \$4.60 per 100 lbs.

**MONTREAL NOTES.**

Sales agents here are asking \$1 per case higher than last year for new pack lobsters.

Cables from Bordeaux state that French prunes have opened this year 1s. lower than last.

First offers on new crop California raisins are from ¼ to ½c. per pound lower than last year.

Refiners have shaded 4¼c. for granulated sugar, it is reported, but the jobbing price is unchanged.

Sales agents still find it difficult to execute any contracts for new pack B. C. canned salmon. F.O.B. prices on the Coast remain as last quoted.

An active movement in new crop low grade and medium Japan teas has been one of the features of the week, over 1,500 packages leaving first hands.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER.

St. JOHN, N.B., July 30, 1896.

The week has shown a fair amount of business, the up-river trade being better than usual at this season. Values show little change. The feeling all round is easy and buyers not only do not care to buy largely, but feel they should buy even under the very low prices quoted. The Nova Scotia packets are finding business very quiet. Not only is this a quiet season, but since the Dominion and Atlantic Railway have had on their own steamer they are taking much more of the Nova Scotia freight than was shipped when one company owned the steamer, and another the railway. There is still a large movement in lumber for the English market, and shippers are well pleased with results. In cordwood large shipments continue to go forward to the American market, chiefly to Rockland, Me., to be used for fencing line. Prices are very low. Canadian bottled pickles are having a freer sale than ever before, the quality of those to hand this summer being better than



**W. H. GILLARD & CO.,**  
Hamilton.

Plain and Spiced  
**Purnell's .. Malt Vinegars**

**For Pickling, Table Use and Export**

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**Brewery, Bristol, England.**

PRICES UPON APPLICATION.

**J. WESTREN & CO.,**  
61 Colborne St., Toronto.

**J. M. KIRK,** Imperial Buildings  
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**TRADE  
BEARDSLEY'S SHREDDED CODFISH  
MARK**

Ready for the table in 10 minutes.  
No Soaking. No Boiling. No Odor.

SELLING AGENTS: (J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill.)  
**J. W. BEARDSLEY'S SONS, New York, U.S.A.**

**COTTAMS  
BIRD SEED**

Remind your customers that we may be consulted free of charge regarding birds. Our principal has just returned from the European bird markets in possession of the latest ideas regarding birds, their foods and treatment while ill.

We spare neither labor nor expense that "COTTAMS" Bird Seed shall be absolutely the best food procurable.

All Wholesalers

**Dawson & Co.  
FRUIT**

**PRODUCE  
and COMMISSION MERCHANTS**

**32 WEST MARKET STREET**

**TORONTO.**

Consignments  
Solicited

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GENERAL . . . **FRUIT**

**Commission Merchants**

**25 and 27 Church street,  
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.



**Hams  
and  
Breakfast  
Bacon**

**Are Scarce**

but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.

**F. W. Fearman**

HAMILTON

usual. The bulk of those sold, however, are still English.

**OIL**—Burning oil is still light sale. Prices tend easy, though no change has yet been made here. In Nova Scotia, Boston dealers, who have a very large direct trade, have been sending in large quantities of oil, and prices there are quoted rather lower. Lubricating shows some light movement. Turpentine is quoted lower. We quote: American burning oil, 21 to 22 1/2 c.; best Canadian, 19 to 20 1/2 c.; prime, 17 to 18 c.; no charge for barrels.

**SALT**—Stock here is light. Supplies continue to arrive from Boston by schooner; there is fair demand, factory-filled selling freely at this season. The difference in cost between factory-filled and coarse is largely the difference in cost of bags and in profit to the manufacturer. In all cases the larger part of the cost is freight. Prices are firm. We quote: Coarse, 48 to 50 c.; fine factory-filled, 95 c. to \$1; 5-lb. bags, \$3.25 per bbl.; 10-lb bags, \$3 per bbl.; 20-lb. boxes, 20 c.; 10-lb. boxes, 12 c.; cartoons, \$2 per case of 2 doz.; salt, bulk, \$2.65 to \$2.70 per bbl.

**CANNED GOODS**—There is a good, fair demand. Peas have been moving freely since new came in, as market was altogether bare. Prices, it is expected, will be lower. Wholesale dealers are looking for a rebate on those so far received, as they were sold at guaranteed prices, and they were offered by first-class packers at lower than the invoice price previous to goods being shipped. There is no doubt this is a most unsatisfactory way to do business. Corn is held easy, there being so much old here. Tomatoes are the firmer line. Dealers here are offering the three lines at very low prices, such as show no profit. New gallon apples are finding fair demand for future. Lobsters are about out of the market. Salmon, when new arrive, will, or rather ought to, advance. Peaches are scarce here. We quote as follows: Corn, 75 to 85 c.; peas, 80 to 90 c.; tomatoes, 90 to 95 c.; gallon apples, \$2 to \$2.25; corned beef, 2-lb tins, Canadian, \$2.25 to \$2.35; American, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.35 to \$1.50; peaches, 3's Canadian, \$2.85 to \$3.00; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.75; salmon, \$1.35 to \$1.40; lobsters, \$2.10; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

**GREEN FRUIT**—Demand during the week has been good, but stocks have not been large. Strawberries are gone and raspberries are about over. Gooseberries dull. Currants very limited sale. Large quantities of blue-

**Brock's Bird Seed**

It is the seed others are selling. It is admitted to be the best bird seed in the market.



The demand for it is increasing. Ask your wholesaler for it, and see that you get it.

**NICHOLSON & BROCK - TORONTO**

**H. P. Gould & Co.**

Wholesale Produce and Commission Merchants,

80 Colborne St., TORONTO

Solicit consignments of Butter, Eggs, Cheese, Honey, Beans, Apples, Pears and all kinds of produce. Best price received.

Prompt payments. References—Bradstreet's Agency.

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BREAKFAST BACON  
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OUR WELL KNOWN BRAND

Write for prices.

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**BREAKFAST BACON, HAMS**

The Famous MAPLE LEAF Brand

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**D. GUNN, BROS. & CO.**

Pork Packers, Toronto, Ont.

Fancy California Washington Navel and Seedling

**ORANGES**

Choice and Strictly Fancy Lemons **PRICES**  
Finest Bananas **RIGHT**

Arriving Weekly

**HUGH WALKER & SON, Guelph, Ont.**

berries are being shipped to the States. Cherries were much smaller receipts this season than last. Native tomatoes and cabbage come in freely and have taken the place of American. American cucumbers have been scarce during the week and price has been firmer, but it will soon fall off. In peaches and pears there is very little Georgia fruit offering, while California is to hand freely. Lemons are finding better demand and are firm. Pines and melons are about over. Sweet potatoes, while very light stock, are no sale, it being too early. Grapes continue to arrive more freely and have fair sale. We quote: Lemons, \$4 to \$4.75; Valencia oranges, \$9.50 to \$10; pine-apples, 10 to 15c.; bananas, \$1 to \$1.50; raspberries, 10 to 12c.; grapes, \$3.00 per crate; cucumbers, 50 to 70c. per doz.; California apricots, \$1.50 to \$2.75 per crate; do plums, \$2 to \$2.25; tomatoes, \$2.50 per crate; peaches, \$1.50 to \$1.75; melons, 50 to 60c.; squash, \$2 per bbl.; cabbage, native, 50 to 60c.; apples, \$4 to \$4.50 per bbl.; cherries, 20 to 25c. per box.

**DRIED FRUIT**—There is little of interest. Currants continue firm, with cleaned still having large demand, not only for cartoons but for bulk. Little has yet been done here in fall fruit. Loose muscatels are about out of the market. Raisins of all kinds are well cleaned up. Onions find steady sale. Stocks of evaporated are not large, but demand for these and dried apples is very dull. We quote as follows: Valencias, 4½ to 5c.; layers, 5½ to 6c.; California L.M. 3-crown, 6½ to 7c.; London layers, \$1.50 to \$1.75; currants, bbls., 3¾ to 4c.; cases, 4¼ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4¾ to 5c.; evaporated apples, 6¾ to 7c.; Egyptian onions, per lb., 1½ to 1¾c.; cocoanuts, \$4 to \$4.50 per 100 lbs; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

**DAIRY PRODUCE**—Cheese begins to come in more freely. Prices continue very low, with but light demand. Some factories do not take care to make the most saleable sizes for this market. Large cheese are not liked, particularly early make, but twins have good sale. Butter is a rather better movement for good stock. Medium is very dull. Creamery prints have small sale. Eggs continue to have fair steady demand. We quote: Dairy butter, 14 to 15c; new creamery, prints, 18c.; creamery, tubs, 17 to 18c. Cheese, 8½ to 9c. Eggs, 9 to 10c.

**SUGAR**—Dealers have given up all hope of the expected advance. Sales continue only fair, with fairly large stock of granulated still held. In yellows some little trouble is noticed in refineries not matching sample in color, but tending darker; some claims are reported. A very nice grade of Barbadoes is offered here in barrels; stock is small. It is a beautiful sugar; it is sold at 3¾c. We quote: Granulated, 4½ to 4¾c.; yellows, 3¾ to 4c.; Paris lump, 6c.; powdered, 5¾ to 6c.

**MOLASSES**—Another cargo of Porto Rico was landed here this week and is offered for sale. The arrivals of this grade of molasses have been very large this season—much larger than for a great many years. The importation of Barbadoes, on the other hand, which a few years ago was almost the only molasses arriving here, has been very light and quality but fair. Of late years

quite a quantity of St. Croix comes here, largely consigned to shippers to the island. Quality this year has been very good. Values are easy, particularly Barbadoes. Very little New Orleans is at present moving. Syrup is very dull. We quote: Barbadoes, 26 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 36c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

**FISH**—Shad are again being caught. So far only a few, but will soon come in more freely, and prices will be lower. Quality of catch at this season is better than at any other. Salmon still are quite plenty, and prices are higher, though still low. In dry cod stocks are still light with firmer prices and improving demand. There is now quite a demand from the west for boneless cod. The demand is increasing for the pure cod. It is well worth the difference in price from boneless fish, which is very apt to be hake. Dry hake are very dull, and demand for pollock very light. There is still but small movement in pickled fish, though it is now time new were arriving. New dry cod will come in more freely when the weather gets cooler. Alewives as yet show no demand, and it is expected prices obtained will be low. They are bought principally by New York parties for export. Smoked herring show no improvement. We quote: Large cod, \$3.10 to \$3.25; medium, \$2.85 to \$3; pollock, \$1.30 to \$1.35; bay herring, \$1.20 to \$1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, \$5; Shelburne, \$2.75 bbl.; boneless, 2½ to 8c.; salmon, fresh, 11 to 12c.; per lb.; shad, fresh, 15 to 20c.

**PROVISIONS**—There is still a quantity of clear pork held here. It is hard to state a price. There is little moving, and market being off low prices would be accepted on round lots. Beef is also low. Lard is a drug, and the large stock shows little change. Rolls are very dull. Demand for hams is rather improving, and higher prices expected. We quote: Clear pork, \$12.75 to \$13.25; mess, \$13 to \$13.50; beef, \$12.25 to \$13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7¼c.

**FLOUR, FEED AND MEAL**—Flour is rather firmer, with a rather better enquiry. Buyers, however, advance bids very slowly. Oatmeal was reported here lower, but there seems no ground for the reports of some millers' agents making sales at advanced prices. Cornmeal moves freely and still continues very low. There is a feeling here that corn will be higher. Oats are higher, but nothing startling. Our merchants are not buyers of beans, holding large stocks. Prices show no change. In hay new is now offered. There are prospects of good prices ruling, the crop being but fair and market rather bare. We quote: Manitoba flour, \$4.40 to \$4.60; best Ontario, \$4.00 to \$4.15; medium, \$3.90 to \$4.00; oatmeal, \$3 to \$3.15; cornmeal, \$1.95 to \$2; middlings, car lots, in bulk, \$15.50 to \$16; bran, do do, \$14.50 to \$15; handpicked beans, \$1; prime, 90c.; oats, 30 to 32c.; hay, \$13 to \$14; barley, \$3.50; round peas, \$1.10 to \$1.20; split peas, \$3.40 to \$3.50; yellow eye beans, \$1.75.

#### ST. JOHN NOTES.

At Charlottetown a canning factory is to be started by Messrs. Jones & McRae. They will put up fruit and vegetables. It is ex-


## Joseph Carman

Mercantile Broker and  
Manufacturers' Agent,

Correspondence Solicited.  
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All wholesale Grocers.

WINNIPEG, MAN.

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CAN'T YOU SELL?

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Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.

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## ALBERT PAIN . . .

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PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.

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Wholesale trade only.

## EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes  
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Special Agent for the Dominion

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## VINEGARS

Made under Government Super-  
vision. Absolutely pure.

BADGEROW  
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79 and 81  
JARVIS ST.  
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## LONG EXPERIENCE

Has taught us that it is the **BEST**  
**ARTICLE** that takes with the  
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"GOLDEN" FINNAN  
HADDIES

The **BEST** brand on the market, and  
we know we have succeeded.

A great trade bringer.

Order from your wholesaler.

NORTHROP & CO.

Packers' Agents.

St. John, N.B.





# Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

**Lumsden Bros., Hamilton, Ontario**

## Our Reputation

For always manufacturing and selling the best goods makes the sale of

**"KENT"**

canned goods easy and safe. They never fail in quality.

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**"KENT" CANNING AND PICKLING CO.**  
CHATHAM, ONT.

## Vinegar Is Wanted For Pickling!

And your customer will not be pleased with anything short of the best.

**THAT'S WHAT WE MAKE**

Do you sell our

**WHITE WINE, CIDER, OR MALT VINEGARS?**

If not, why not?

Write for Prices.

**T. A. LYTTLE & CO.**

Vinegar Manufacturers

TORONTO

## Demerara Raw Sugar IN BAGS

We have a nice, bright sample.

**JOHN SLOAN & CO.**

Wholesale Grocers

TORONTO

## Rio Coffee

HIGH GRADES very scarce and stocks rapidly moving out. We have a few GOOD SELECTIONS left at LOWEST PRICES.

**WARREN BROS. & CO.**

35 and 37 Front St. East, Toronto.

## Dried Fruits

SPHINX PRUNES "U"  
FRENCH PRUNES  
CALIFORNIA AND OREGON  
HALLOWEE DATES

At low prices.

**T. KINNEAR & CO.**

49 Front St. East, TORONTO

## SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

**Second to None in the Market**

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

**W. CLARK, MONTREAL**

See prices current for quotations.

## Canned Goods

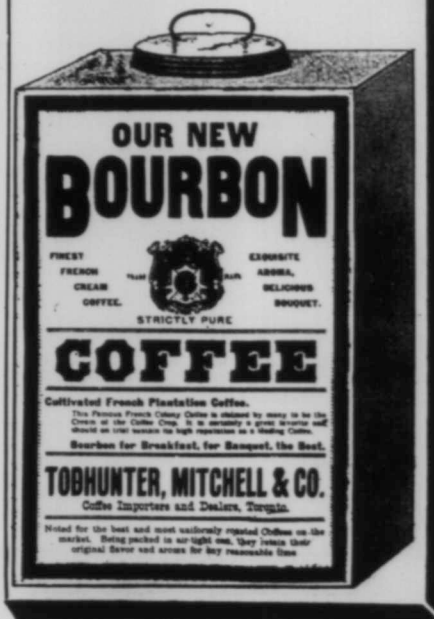
TOMATOES BEANS  
CORN PUMPKINS  
PEAS AND FRUITS

Do not place your order before getting our quotations.

**PERKINS, INCE & Co.**

TORONTO.

BEST FOR BREAKFAST  
BEST FOR DINNER  
ALWAYS BEST



*Amey 10/1/17*

RETURNED

*W. S. Panelay*

*Laurentian  
Spring Water*

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

MONTREAL

IS . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

## THE CYCLIST

with a supply of

## JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

pected about twenty hands will be employed. Already they have had a large order from Montreal, and everything points to a successful industry.

New China teas continue to arrive. Shipments are earlier than usual.

The St. John grocers intend holding their first picnic on August 18. They are making every effort to have it a success, and a splendid time is expected.

Mr. T. J. McPherson, of the well-known retail grocery firm of McPherson Bros., was during the past week elected an alderman.

Mr. Fisher, representing J. W. Windsor, packers of the celebrated Ice Castle brand of canned goods, called on THE GROCER this week. He was much surprised at the low prices at which some packers were selling vegetables in this market. Their large lobster pack he reported all sold in England. They intend, he said, to push the sale of their tomato catsup in this market, having a splendid trade in the west, where they find it is taking the place of the best American goods.

Much interest is being taken by outside manufacturers in the exhibition to be held here this fall. To get the best positions applications should be in early.

Mackerel fishing has proved very successful at Richibucto this season. The fish are iced and shipped. Four dollars per hundred is the price paid the fishermen. Shipments have been quite large.

Very extensive harbor improvements are to be made here this summer and fall, and our port will be in a better position this winter than ever to handle the export business

of Canada. It is expected our Ontario friends will not, as they did last season, use an American port, but will do their business via St. John.

Shipment of lobsters, canned, from these Lower Provinces for this season is put at about 100,000 cases, as against 160,000 in 1895, 170,000 in 1894 and 180,000 in 1893. In local markets there are practically none to be had. Of those shipped, upwards of half went to London, about one-quarter to Liverpool and a fifth to the continent.

### HALIFAX TRADE GOSSIP.

THIS is carnival week in Halifax. The city is crowded with visitors, and retail trade is having a big boom. A great many country merchants are in the city and they are embracing the opportunity to call on the firms they deal with, placing orders and becoming acquainted.

James Adams has been admitted a member of the firm of I. B. Shaffner & Co.

Reports from P.E.I. state that the majority of the lobster factories in the west have closed down. On the Egmont Bay side fishing has only begun.

The total number of strawberries sent from Middleton station this season was 1,101 crates, or 35,232 boxes. Of these, 466 crates came to Halifax, 383 went to Boston, 121 to St. John, 18 to local stations and 113 to the south.

There were shipped from Yarmouth on the 21st and 22nd inst., 79 crates gooseberries, 97 crates of strawberries, and 42

crates blueberries, to Boston. The blueberry business is assuming large proportions in Yarmouth and Queen's counties, the United States affording a ready market.

The flour dealers of Sydney and North Sydney have secured better tariff rates in flour over the I.C.R. The rate from Ontario is now the same as enjoyed by Halifax with 3c. per bbl. added for ferrage at the Strait of Canso.

The first shipment of cheese of the season from P.E. Island to the British markets was made last week by John Podware. It consisted of 1,300 boxes. Price paid was 7c.

Eggs are in good demand. P. E. Island stocks are worth from 10 to 11c. and Nova Scotia 12c.

Jones & McRae have gone into the business of canning fruit and vegetables at Charlottetown. They ran a similar business at Pownal and met with considerable suc-

## MORROW & EWING

General Commission Merchants

13 John St., MONTREAL

Teas, Coffees, Molasses, Sugars and  
General Grocery Supplies

Wholesale supplied only. Foreign correspondence solicited. Special attention given to consignments.

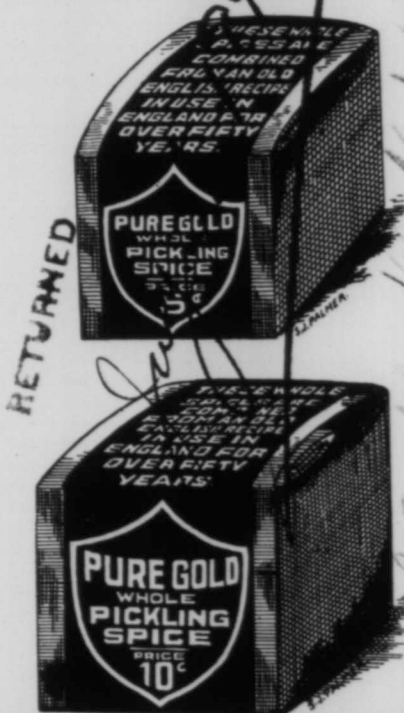
Cable Address, "MORROW."



# The "Pure Gold" Pickling Spice

in packages, costs you 5 cents per dozen more than some imitations that have lately appeared

## but!!!



*Received these of Gable  
a On. Inst. Aug. 6.*

**PURE GOLD M'FG. CO.** 31 & 33 FRONT ST. EAST. TORONTO.

ness, enjoying a good local and export trade. They have received 1,000 empty pails from Montreal.

The flour markets continue to improve. Quotations remain: "Ogilvies" or "Five Lilies," \$4.30 to \$4.40; Ontario made Manitobas, in wood, \$3.75 to \$3.90; Manitoba shipments, in sacks, \$4.20 to \$4.25; Ontario and Manitobas mixed, for patents, \$3.75 to \$3.85; 80 p.c. patents, \$3.70 to \$3.80; 90 p.c. patents, \$3.60 to \$3.70.

An improved demand is noted for butter, owing, no doubt, to carnival week. Dairy in tubs is quoted at 14 to 15c., and small tubs, 15 to 16c. Creamery in tubs is worth 18c. and creamery prints 19c.

There is nothing doing in cheese. Quotations are about 8½c.

There is still a good demand for sugars. Refinery prices are: Granulated, 47-16c.; circle C, 3¾c.; extra circle C, 3½ to 39-16c.

There have been some small arrivals of molasses. The market is quiet, but strong. A fairly large lot went forward to Newfoundland last week. Quotations are: St. Croix, 28c.; Port Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c. St. Kitts, 28c.

The green fruit market is having a boom this week. The market is well supplied with almost everything except oranges. Messinas are quoted at \$5.50 to \$6 in cases of 160 count. Lemons are higher, being quoted at \$4 to \$4.50 for choice. Pineapples do not sell well this season. The

quotation is \$1.50 to \$1.75 per dozen for good fruit. Bananas are in good demand at \$1.75 to \$2.50 per bunch.

### WANTS A BICYCLE LIVERY AGENCY

A subscriber writes: "Do you know of any firms who appoint agents to run a bicycle livery for them on commission. We sell wheels, but are sometimes asked to hire them, but we do not wish to hire our new wheels."

REMARKS: Can any of our readers supply the desired information? THE EDITOR.

### EARLY CLOSING IN STOUFFVILLE.

Early closing is a reality in Stouffville, Ont. Three evenings each week thirty-four places of business close at 6.30 o'clock. This number includes, we are assured, every house of importance in the town.

The merchants of Stouffville are to be congratulated, and it is to be hoped that the merchants of other towns who know not the benefit of early closing will follow their example.

### MADE A HIT WITH SODA WATER.

The Laurentian Water Co. made a hit with their bottled ginger ales and sodas in Montreal last week. The peculiar natural advantages possessed by these waters have been referred to before. Last week while H.M. SS. Intrepid and Tartar were at Montreal the officers ordered some of the company's goods. They pronounced them

excellent, in fact, the equal of their own English soda or other aerated waters.

### PERSONAL MENTION.

Mr. and Mrs. T. Kinnear, of Toronto, returned home on Sunday from a trip to Europe.

Mr. Wallace Anderson, the representative in Toronto of the Acadia Sugar Refining Co., left on Thursday last for a trip to Great Britain. During his absence Mr. A. W. Davies, of Halifax, is looking after the firm's business in Toronto.

Mr. R. Keyes, northern representative of T. Kinnear & Co., who has been managing the firm's business during the absence of Mr. Kinnear in Europe, has again resumed his regular route.

J. C. Hazard, of T. B. Escott & Co., London, was in Toronto last week. He reported large sales of their teas. He was going east on business.

James Craig & Co., Trenton, are closing out their stock of groceries and crockery and intend removing to Kingston next month, where they will have better and more extended opportunities for increasing their business.

On Saturday afternoon the F. F. Dalley Co. baseball team played the Asylum team on the Asylum grounds and defeated them 24 to 7, and the hands around the factory are naturally jubilant. They expect to have a game next Saturday with the Calder Clothing Co.

# INQUIRIES

Most merchants—all good merchants are—have to be—inquirers. Inquiring for new trade, for better prices, for more saleable and attractive goods—**particularly the last.** We've heard from quite a number of merchants who wanted new and better goods, who had read our 'ad' about "Farinosa Breakfast Food." We expected to have inquiries, new goods—name that's sure to attract attention, handsomely gotten up; price right, why we ought to have lots more inquiries. Let us hear from **you**—subject,

PUT UP IN  
**3-lb. Packages**  
2 dozen per case.

## "Farinosa Breakfast Food"

(Registered)

A post card will bring you full particulars, samples and price list.

The Ireland National Food Co. Ltd.,

MILLERS AND MANUFACTURERS OF  
Pure Cereal Food Products

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

### TRADE CHAT.

**T**HE lay of one old hen is sometimes far more valuable than the lays of 40 poets.

The creamery at Newdale, Man., is making from three to four hundred pounds of butter per day.

T. Ballantyne & Sons shipped \$15,000 worth of cheese from Listowel a few days ago. There were eight carloads.

The chain that binds the customer to the advertiser should be carefully watched for weak points. Truthfulness, brevity, originality, are three very important links.

The Grand Trunk and Canadian Pacific will be great rivals for the cattle trade. Both will put on well equipped and fast cattle trains from Chicago and Western Ontario to Montreal.

The Dundas Banner makes this suggestion: "How would it do to have the title

of Q. C. on sale at the grocery stores, so that anybody who wanted one could have it sent up with his eggs?"

The Toronto bread-drivers held a meeting Monday evening and completed arrangements for their annual picnic and games at Hanlan's Point. The proceeds are for the Sick Children's Hospital.

A despatch from Regina says: Those who have driven through the district this week and last unite in reporting that the crop prospect was never fairer. Good rains during the past week have tended to ensure a magnificent yield.

A deputation of Toronto market gardeners advocated their claims to the City Council for the construction of cellars or vegetable pits under their stalls at St. Lawrence Market, and the committee have agreed to recommend the construction of 12 pits on each side of the market, at a cost of \$800. William Kelly and J. Mallon, lessees of

butchers' stalls in the market, also wanted cellars under their stalls in the Arcade, but the committee want a report from the commissioner before taking action.

Two thousand head of cattle have just been sold to a buyer in France by a Smith's Falls exporter. The animals can be landed in the live state and fattened on French soil, as although United States cattle are excluded, Canadian are not.

The Coaticook sugar beet factory property was sold last week at sheriff's sale, and was bid in by the E. T. Bank and the J. McDougall estate, of Montreal. The aggregate price was \$20,000.

Our folly commences to be inexpensive on the very day that we get afraid of our own foolishness.—Inter-State Grocer.

The fact that but a few years ago our country exported over \$16,500,000 in cheese, and Canada \$3,150,000, while the last season Canada exported over \$13,000,000 in value and our country even less than \$3,000,000,

## Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

**DELHI CANNING CO., DELHI, ONT.**



# TETLEY'S Teas

Choice blends of India and Ceylon put up in ½-lb. and 1-lb. air-tight lead packages with bright, attractive labels. Sure trade winner. Retail, 50c., 60c., 70c., \$1.00, black and green, 40c.

**JOS. TETLEY & CO.,** 14 Lemoine Street, MONTREAL.

**T. KINNEAR & CO.,**  
49 Front St. East, TORONTO.

**THE HUDSON BAY CO.,**  
WINNIPEG.



## East India Pickles

Good Sellers  
Good Profit

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Large bottles—  
1 dozen in a case.  
Small bottles—  
2 dozen in a case.

**A. E. Richards & Co.** Canadian Agents **Hamilton.**

## Eggs are Cheap Now



And there is no better time to pack than the present, although September eggs are the best to lay down for **Winter Trade**. You need not fear being overstocked. Eggs will not spoil on your hands if you use

## KNOX'S EGG PRESERVER

Eggs "preserved" now will sell well in the fall. Try a small lot and prove what we say.

Booklet Free on Application.

**A. E. Richards & Co.**

Canadian Agents . . . . Hamilton

speaks more eloquently of the great need of improving our product than any words we can offer.—American Agriculturist.

James T. Hurst, lumberman, of Wyandotte, Mich., has filed a trust deed, transferring a large portion of his property to his creditors. Mr. Hurst's inability to dispose of logs and lumber to meet his obligations, and his willingness to endorse for his business friends were the causes of the embarrassment. The total liabilities of the estate are estimated at \$500,000 and the assets are valued at \$1,000,000. The Traders Bank of Canada is interested to the extent of \$12,000, and has taken out an attachment against the property in the United States. A marshal left Detroit for Bay City to levy on any property there. Mr. Hurst has considerable property in the Georgian Bay.

The importations of Australasian tinned meats into London have again decreased during June, and the total for the first half of 1896 presents a deficiency of 13,700 cases. There was at the same time some falling off in the receipts of cooked meats from North America into the United Kingdom, and the diminution up to the 30th ult. amounted to 18,160 cases. Of New Zealand frozen mutton, however, the supply to this port was immensely large, and for the past six months exhibited an increase of about 382,000 carcasses over that in 1895 to this date. Liberal consignments were likewise received at London and Liverpool from the Argentine, and the arrivals of chilled beef from the United States to the ports just mentioned were still considerably in excess of those in the first six months of the preceding year.—London Grocer, July 4.

#### GOLD MINE INVESTMENTS.

**I**N the money that is being made in the revival of the gold mining industry in Canada just now, Canadians occupy the humiliating position of seeing by far the greater part of it going into the pockets of American and English capitalists.

They have themselves to blame for it. The assertion often made, that what Canada needs is more capital, can scarcely stand as a plea as long as there is capital in this country going abegging for investment.

We can stand a great deal more capital in the country, and the more foreign we have the better. But it is not so much the want of capital as the want of nerve that afflicts Canadians in regard to mining ventures.

True, they are now waking up. But it is only after they began to see foreigners carry away the spoils. Shrewd and sharp Canadians, who twelve months ago laughed when gold mine stocks were mentioned to them as an investment, are now falling over

each other in their eagerness to secure that which such a short time ago they professed to hold in derision.

It is not every mining venture that proves a fortune-maker for its promoters. There is always a certain amount of uncertainty attached to the most promising mining properties. But what is there not uncertainty about? There is certainly uncertainty about every business venture that a man embarks into. The large number of those who go into business who fail proves it. No man going into business can guarantee that he will make 5 per cent. on the capital invested. But in spite of the uncertainties which attend business, men are branching into it every day.

Then there are bank and railway stocks, wheat, pork and other similar objects for speculative ventures, which great numbers of Canadians are launching continually into. And yet every ordinary newspaper reader knows that the fluctuations in the prices of these are nearly always the result of manipulation. During the last few days thousands of dollars have been lost by Canadians on foreign stocks, notably Commercial Cable.

Now, with mining property there is not this same manipulation. There has been, and no doubt still is, crooked work going on in regard to mining matters. But we are dealing with mining properties which are being controlled by men who have both reputation and capital. And in Canada to-day many of the best men of the country are interesting themselves in the promotion of our gold mining industries.

Men should not go into mining with their

eyes shut any more than into any other venture.

In going into mining ventures in Canada there is no need for any man to do so blindly. It has been established beyond peradventure that within Canadian territory to-day are gold fields the equal of those in any other part of the world, the far-famed South Africa not excepted. Indeed, it has been maintained, and by those who base their opinion on what they have actually seen, that Canada occupies the premier position in this respect.

Some of the holders of rich gold lands in British Columbia to-day sold all they had in order that they might become possessed of promising properties, so great was their faith in possibilities of that which they had set their eyes upon. And the men of this great faith were as a rule Americans.

Such recklessness, however, is not to be commended. No man is wise in putting all his eggs into one basket. Nor should business men weaken their capital to engage in outside ventures. But there are in Canada to-day thousands of men who have money lying unemployed who can probably find no more promising field for investment than by purchasing shares in one or more of the reputable concerns that are now on the market. And in doing this they will be helping to develop the country as well as increasing their own opportunities for acquiring wealth.

The great trouble with mining ventures in the past is that there was not sufficient capital invested to develop them to a paying point. The risk in this particular no longer exists, at least to the same extent. The custom now is to form joint-stock companies with ample capital to work the claims.

Gold mining in Canada has a bright future before it and Canadians will have themselves to blame if foreigners get the lion's share of the resultant.

## The Northern Belle Gold Mining Co.

Limited.

#### CAPITALIZATION

1,000,000 Shares - Par Value \$1 - \$1,000,000

Stock fully paid up and non-assessable.

HEAD OFFICE: TORONTO, ONT. MINE: ROSSLAND, B.C.

THOMAS LONG, ESQ., Toronto, PRESIDENT.

HORACE THORNE, ESQ., Toronto, VICE-PRESIDENT.

DIRECTORS—GASPARD LEMOINE, ESQ., Quebec, Que.

J. A. FINCH, ESQ., Spokane, Washington.

(The remainder of the Directors will be chosen from the Shareholders.)

Stock sheets are now open at our office, and we recommend the investment to our many friends. We have placed in our hands for sale 500,000 shares, which we offer to the public at 7½ cents per share.

## PELLATT & PELLATT

AGENTS

36 King Street East - TORONTO, ONT.

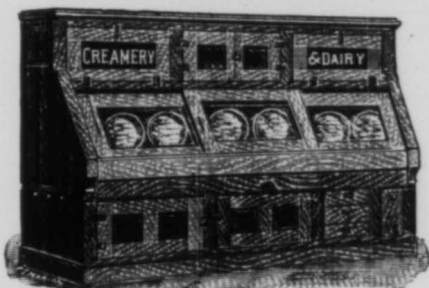


**SALT**  
 FOR BUTTER  
 CHEESE  
 THE TABLE  
 PACKERS  
 CATTLE

or any other purpose,  
 always in stock.

Telephone No. 69.  
**VERRET, STEWART & Co.**  
 Quebec and Montreal

**Aubin's Patent Refrigerator**



The "Grocer's Standard" is the Favorite.  
 Send for Catalogue and Price List.

**C. P. FABIEN** 3167-3171 Notre Dame St.  
 MONTREAL

**THOUSANDS  
 DON'T  
 KNOW**

There are still thousands of people in this Dominion of Canada who do not know the taste of pure tapioca. Some of them are **your** customers; there's a treat for them and a pleasure for you to sell them **Instantaneous**. It's pure.

**HOWE, McINTYRE CO.**

Agents, Montreal.



**50 Casks  
 Best  
 Imported  
 Chicory**

**EWING, HERRON & CO.**

Coffee and Spices

... MONTREAL



**MALLAWALLA**

continues

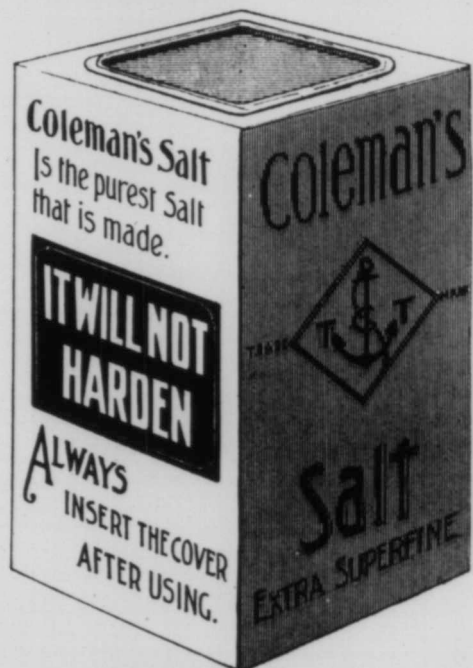
to hold its own:

. the .

strongest proof of excellence.



**OUR NEW BOX . . .**



FAC SIMILE OF 5-LB. BOX.

Is almost air-tight, and besides keeping the salt dry and loose, forms a most attractive package for shelf display.

**COLEMAN'S SALT**

Gives universal satisfaction. We pack it in Bags, Sacks and Boxes. Remember

**IT WILL NOT HARDEN**

**THE CANADA SALT ASSOCIATION**

CLINTON, ONTARIO.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B.

J. S. & D. Ferguson, Agents for Montreal.

R. Mitchell, Agent for Quebec.

## Money is Not Wasted

That is Invested in a

# SMITH PIANO

The Name is a Guarantee  
of Full, Honest Value,  
Careful, Painstaking Construction,  
Highest Quality of Materials,  
A Beautiful Tone,  
A Reasonable Price.  
Call and Examine them.

**JOHN S. GREEN,**  
Whiteville, Mass.

This advertisement is fifty per cent, better than the average musical instrument announcement. Few articles are so poorly advertised as pianos and organs. The style of a quarter century ago seems to remain. The name of the instrument is billed in largest type and is generally followed by testimonials of celebrities. As almost any piano maker can buy as good expert opinion as can any other, testimonials are worth very little. Better let the patent medicine trade have the monopoly of subsidized letters of approval. All pianos are supposed to have a "beautiful tone," and to be of "Careful Construction." Better not suggest that "Money Is Not Wasted." If the reputation of your piano is good, why create suspicion by a negative assertion? Don't try to crowd a four inch advertisement into a two inch space. I rewrite the advertisement in an easy style. It needs more space for its full effectiveness.

The looks have  
nothing to do  
with the tone

A piano of  
Doubt is  
A discord  
Forever

The tone and value of  
the Smith Piano are  
guaranteed. Book of  
descriptive pictures free

John S. Green, Whiteville.

## THE PECAN NUT.

THE pecan nut, now so common and highly prized, was, according to an exchange, in early times very generally known as Illinois nut, although it grows in its greatest abundance far south of the state of Illinois. It is, however, indigenous to nearly or quite one-half the state, mainly along the bottomlands of the Mississippi and small tributaries of the great river. From the southern half of Illinois it extends westward into Missouri and rather sparingly in Iowa, but south of these states it becomes more abundant, and even plentiful in Indian Territory, Arkansas, Texas and Louisiana, thence east of the river in Mississippi and along the gulf states, and scatteringly to the northward again. In fact, the pecan tree has a very wide climatic range, but is partial to most soils, especially the bottomlands along creeks and rivers. A half century ago the source of supply appeared to be almost inexhaustible, and no one thought of making any special effort to preserve or save the pecan forests; and as the wood of these trees is valuable for many other purposes besides firewood, it was used freely by all who happened to reside near pecan groves or where the timber could be readily obtained. The destruction of the wild pecan trees, when clearing land for cultivation or for their timber, and through pure vandalism, has been going on ever since the settlement of regions where this tree is a native, and yet the demand has been increasing through the natural increase of population. This is not only true of the south, but of the north as well, and almost thirty years ago the late Arthur Bryant, sr., in a paper read before the Northern Illinois Horticultural Society, in speaking of the pecan nut in Illinois, declared, "it was the prince of the nut tribe," and that "it would be much more common in market but for the practice—worthy only of savages—of felling the trees to come at the fruit more easily. This was extensively done along the Illinois river when I first came to the state, in the fall of 1830. It is said that the same vandalism was practised on the Kaskaskia river last autumn. I well remember the indignation I felt on seeing, many years since, on the banks of the Illinois, an immense pecan tree, three feet in diameter, with a straight, sound shaft fifty or sixty feet long, which had been felled and left to rot on the ground." If the people of Illinois have made any attempt to repair the loss sustained by such vandalism, or even to prevent its continuance, we have not been made aware of it. But the decrease in the source of supply of these nuts has at last become so widely apparent, that it has awakened a new interest in it, especially in the south, and efforts are being made not only to preserve the groves and

individual trees still remaining, but to plant others as a source of revenue. This movement has come none too soon, because if there is no further destruction of wildings by the axe, there must be a continual loss of trees from old age. In the south, where the natural pecan groves have for years been a considerable source of profit, we are assured that very extensive plantations are now being made, with every prospect of profitable results. The idea, however, appears to have become somewhat prevalent that the pecan is adapted only to warm climates, and cannot be successfully cultivated anywhere in the northern states, although this tree is really indigenous to at least half a dozen of them, but not so plentiful there as further south. Of course, in looking for pecan trees for cultivation in the north, we must not go to the semi-tropical region, but near the northern range of this tree, where it has become hardy and adapted to the climate through thousands of years of acclimation. The climate of the entire state of New Jersey, all of Long Island, and the southern part of New England, is fully within the climatic range of the pecan, but how much further north it will eventually extend remains to be demonstrated by experiments. The warmer parts of Pennsylvania, Ohio, Indiana and westward come in the same line. All south of this, where the soil is suitable, may be considered as the home of the pecan. Unfortunately, pecan culture lacks one feature which prevents it from becoming immensely popular, and that is immediate results. Rapid growth and early fruiting of the pecan is not unusual in the south, where the seasons are long and favorable to its growth, and fruiting trees six to ten years of age are common, but in the north it will require some forcing to secure nuts from seedlings in much less time than fifteen to twenty years. But grafted trees will be far more precocious, provided the cions are taken from native bearing trees.

The man who expects to build up a business in a week is likely to be as greatly disappointed as the sons of Noah when they essayed to build a tower to Heaven.

Every up-to-date Grocer  
should keep

**COWAN'S**  
HYGIENIC COCOA  
ROYAL NAVY CHOCOLATE  
and FAMOUS BLEND COFFEE

Send your orders to

**THE COWAN CO., Ltd.**  
470 King St. West, Toronto



**CELLULOID**

**STARCH**

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

**A NOVEL INVENTION!  
REQUIRES NO COOKING**

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

SOLE MANUFACTURERS,  
**THE CELLULOID STARCH COMPANY**  
NEW HAVEN, CONN. U.S.A.

**NO USE TALKING—MERIT WILL TELL**

# Celluloid Starch

**IS THE BEST ON EARTH**

The genuine article. Sold only in packages. Beware of imitators. Be sure and get the original article, **Celluloid Starch**. It has no equal. Samples and show cards supplied to the retail trade on application. For sale by jobbers generally throughout Canada. Include a case (64 pkgs.) in your next order.

**The EBY, BLAIN CO., Ltd.**  
**TORONTO, ONT.**

THIS STARCH WILL ASTONISH YOU  
IT PAYS YOU A GOOD PROFIT

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

**MARINE INSURANCE**

**The Mannheim Insurance Company**

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

**JAMES J. RILEY & SONS**  
Managers for Canada — Montreal

## Notice

TO THE WHOLESALE  
TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.**  
Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

**CIGARETTES**

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

**CIGARS**

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

**J. M. FORTIER**

MANUFACTURER

141 to 151  
St. Maurice Street

**Montreal**

## The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

# "Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

## An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Tutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

# Don't be Surprised

At your customers going elsewhere to buy tea if you do not keep what suits their tastes. The tea that suits the majority is

## Appleton's Tea

The finest pickings from the best Indian and Ceylon gardens, carefully blended and packed. Write to the agents for sample packages and prices.

# Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS

*Spring Picked!!!  
Skillfully Blended!!  
Attractively Packed!*



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.  
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



## DALLEY'S PURE FRUIT EXTRACTS

Good reports come from all parts of Canada regarding our Extracts.

They are giving satisfaction wherever they are tried, and their purity and natural flavor have made them favorites.

Try them at your wholesaler's.

**The F. F. DALLEY CO.**

Manufacturers

HAMILTON

# LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

OVER 1,000,000

Packets sold weekly in Great Britain alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.  
Toronto: Eby, Blain Co., Ltd.  
Ottawa: P. Baskerville & Bros.  
Kingston: W. G. Craig & Co.  
Hamilton: Balfour & Co.  
London: A. M. Smith & Co.  
Sarnia: T. Kenny & Co.  
Winnipeg: Sutherland & Campbell



Chief Offices: City Road, London, England.  
United States Offices: 80 Front St., New York.

**LIPTON**

TEA PLANTER

CEYLON



# Everlastingly At It

It takes a **LONG TIME**  
to convince **SOME MER-**

**CHANTS** that  
**CEYLON TEAS**  
are better in every  
respect, quality,  
style, healthful-  
ness, purity and  
profitableness than  
**ANY OTHER TEAS**  
in the world; but  
once convinced al-  
ways convinced.



## Ceylon Teas Are The Teas

Of the 19th and 20th Centuries.

Don't be behind the times. Buy Ceylon Teas.

**..HAVE YOU..**

TRIED THE

# Finest Whisky

IN THE WORLD?

VIZ. \_\_\_\_\_

## JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

**50 Medals.**

Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

**J. M. DOUGLAS & CO. MONTREAL, Agents**

## Three Kinds of Mince Meat

**GOOD - BAD - INDIFFERENT**

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured  
only by

**J. H. WETHEY, - ST. CATHARINES, ONT.**

For the Whitest, Lightest and  
Sweetest Cakes

USE

## Ocean Wave Baking Powder



Manufactured by the

**HAMILTON COFFEE AND SPICE CO.**

HAMILTON, ONT.



Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

## The GRAND TRUNK RAILWAY

System is the Great International Route

Between the **EAST** and the **WEST**

Is the ONLY LINE running THREE Fast Express Trains Daily (except Sundays) between

**MONTREAL, TORONTO,  
DETROIT, NIAGARA FALLS,  
AND CHICAGO.**

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.

## Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension.

Bond policy and rates are away down.

**MANUFACTURERS' LIFE  
INSURANCE COMPANY**

HEAD OFFICE, Toronto, Can.

# GRIMBLE'S English Malt

## Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



GRAND MOGUL TEA  
EXCELS ALL OTHERS

## Fine Fruit Tablets



### ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON  
& SONS**

PITOU, N.S.



INDIAN &  
CEYLON TEAS

**G.F. & J. GALT**

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING  
MAILED ON APPLICATION

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**G**EO. STALKER, fish, Collingwood, has compromised at 17½c. on the dollar.

P. R. Giroux, grocer, Quebec, has assigned.

C. D. Girard, liquor dealer, Sandwich, has assigned.

J. A. Cote has been appointed curator of the estate of E. Sylvain.

E. Levesque, general merchant, St. Paterice, Que., has assigned.

H. Gagnon, general merchant, St. Felicite, Que., is seeking an extension.

Thomas Morris, flour and feed merchant, Hamilton, offers 25c. on the dollar.

The liabilities of the Toronto Biscuit Co. are \$77,000 and assets \$62,000.

Neville & Co. (Mary Neville, proprietress), wholesale grocers, Ottawa, have assigned.

R. O. Placide, grocer and butcher, La-chine, Que., has filed consent of assignment.

The bailiff is in possession of the confectionery business of W. H. Ashdown, Guelph.

L. P. Beauchemin, general merchant, Nicolet, Que., has assigned to Lamarche & Benoit.

Coffey & Co., general storekeepers, Thorn-bury, are offering to compromise at 40c. on the dollar.

Joseph Ladoucier, hotel, Pointe Fortune, is offering to compromise at 25c. on the dollar, cash.

Louis Montpellier, general store and cheese factory, Ripon, Que., has assigned to Lamarche & Benoit.

John Coyne, general merchant, Portage du Fort, Que., is offering to compromise at 40c. on the dollar, cash.

**CHANGES.**

David Tait is starting a grocery store in Bothwell.

The Union Cold Storage Co., Montreal, has been incorporated.

Simon Armstrong, grocer, Toronto, has sold out to R. C. Brumpton.

T. Agar, butter, eggs and feed, Chesley, has sold out to Joseph Smetzer.

The Trail Bottling Works, Trail, B.C., have been succeeded by W. Fluhrer.

James E. Annand, general merchant, Musquodoboit Harbor, N.S., has sold out.

The A. McDonald Co., wholesale grocers, Winnipeg, have opened a branch at Rat Portage, Ont.

Poitras & Jacobs, general merchants, Whitefish, Ont., have dissolved; Jos. Poitras continues.

E. Belch & Co., soda water manufacturers, London, have been succeeded by McCarty & Sayers.

James Douglas, general merchant, Dobbington, Ont., has assigned in trust to Alfred Robinson.

C. Lundy, general store and coal, Newmarket, has been succeeded in coal business by Wilson & McKinnon.

Benjamin Woodwill, grocer and liquors, Sydney, N.S., has registered consent for his wife to do business in her own name.

Dame Annie Miller, wife of Wm. Maitland, has been registered proprietress of the fruit business of W. Maitland & Co.

Chard, Jackson & Co., wholesale wines and liquors, Montreal, have dissolved, and Henry Chard and R. J. Stonewall Jackson carry on the business.

Alexander Bros., grocers and butchers, Dorchester, N.B., have dissolved. W. Alexander continues in groceries and L. Alexander in meats.

A partnership has been registered in Spring Hill, N.S., by John Murray, jr., and Daniel Murray to carry on business as general merchants under the style of John Murray, jr., & Co.

**SALES MADE AND PENDING.**

Frances Binkley, grocer, Niagara Falls, is advertising business for sale.

The boot and shoe stock of Bell Bros. & Co., Montreal, has been sold at 38c. on the dollar.

The boot and shoe stock of L. Miller & Co., Montreal, has been sold at 70c. on the dollar.

**FIRES.**

The Belleville Box and Basket Co., Ltd., of Belleville, has been burned out.

**PAYS 1-300TH PART OF THE REVENUE.**

For one firm to contribute one-three-hundredth part of the total revenue of the Dominion is a big thing, yet there is one firm in Canada which claims to do this. And it is a wholesale grocery firm doing business in Hamilton. If we had three hundred such firms in Canada the rest of us could go free.

**BOLIVIAN SUGAR BOUNTIES.**

The following is an extract from a decree of the Bolivian Government regarding bounties on sugar:

"A bounty of \$4,000 (Bolivian) is created in favor of the sugar industry which may produce in one year up to 4,000 quintals of refined sugar.

"Bounties are created of first, second and third-class of \$2,000, \$1,000 and \$500 (Bolivian) respectively, in favor of sugar refining establishments which may introduce improvements into processes and maintain them in their works for more than one year."

**SITUATION WANTED.**

**WANTED.**—BY A YOUNG MAN WITH A first class connection in Montreal and district, my line of goods in Grocery or Provision trade, or would be willing to take a change of territory for any firm; first-class references can be given as to character and ability. Address A. M., THE GROCER Office, Montreal.

**Consignments Stored in Bond**

And shipped, when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

**BLAIKLOCK BROTHERS, MONTREAL****CHARLES H. RICHES**Solicitor  
of**PATENTS**

Canada Life Bldg., King St. W., Toronto

Patents and trade marks procured in Canada and foreign countries. Handbook relating to patents free on application.

**NORTHERN ASSURANCE COMPANY**

Established 1836.

OF LONDON.

Capital and Funds, \$36,465,000.

Revenue, \$5,545,000.

Dominion Deposit, \$200,000.

Canadian Branch Office, 1724 Notre Dame St., Montreal.

**ROBERT W. TYRE - Manager.**

G. E. MOBERLEY, Inspector.

**"SANITAS"****NATURE'S GREAT DISINFECTANT.****Non-Poisonous. Does not Stain Linen.****FLUID, OIL, POWDER, &c.**

HOW TO DISINFECT A valuable Copy right Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application. THE SANITAS Co. Limited, BETNAL GREEN, LONDON, ENGLAND.

**A pushing Agent wanted in each Canadian City.**





# Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

## CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.  
Used for lunch and breakfast as sandwiches.  
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.  
For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

## The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

### Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.

# BOECKH'S BRUSHES AND BROOMS

## Ho! For the Sea Side...

### Or Summer Outing



When packing up it would be a mistake to leave this out . . . .

Johnston's Fluid Beef

16 oz. Bottle \$1.00.

IS THE BEST.

ASK FOR

# MOTT'S

"BUILD TO-DAY THEN, STRONG AND SUKE, WITH A FIRM AND AMPLE BASE."  
— Longfellow.

## DO YOU?

WISH THUS TO BUILD an advertisement in the CONTRACT-RECORD.

TORONTO will bring you tenders from the best contractors.

## DON'T PUT OFF BUYING

Your

### "SCIENTIFIC"

STOVE ENAMEL and STOVEPIPE VARNISH

Too long. The rush comes and then you blame us for the delay. Order through your wholesale house. Prices same to everybody.

Telephone 2905. TORONTO





# Minnows or Whales?

There is an old maxim to the effect that he who fishes for minnows never catches whales. Neither will the grocer who only keeps cheap goods and "substitutes" ever attract desirable trade.

## Benson's Prepared Corn

is intended for the best trade, and customers who are particular about having the best are sure to want it. No "substitute" can take its place.

### EDWARDSBURG STARCH CO. Cardinal ONT.

CANNED GOODS.		per doz.
Apples, 3s	gallons	\$0 80 \$0 95
Blackberries, 2		1 75 2 00
Blueberries, 2		0 90 1 10
Beans, 2s		0 75 0 95
Corn, 2s		0 55 0 80
Cherries, red pitted, 2s.		2 00 2 25
Peas, 2s		0 75 0 90
Extra select		0 95
Sifted select		1 45 1 50
Pears, Bartlett, 2s.		1 65 1 75
3s		2 40
Pineapple, 2s		1 75 2 40
3s		2 40 2 50
Peaches, 2s		1 90 2 20
3s		2 50 3 00
Plums, Green Gages, 2s		1 85 2 00
Lombard		1 60 1 75
Damson Blue		1 60 1 75
Pumpkins, 3s		0 80 0 90
gallons		2 10 2 25
Raspberries, 2s		1 50 1 80
Strawberries, 2s		1 65 1 95
Succotash, 2s		1 15
Tomatoes, 3s		0 80 0 90
Water, talls		2 10 2 30
flats		2 50 2 65
Mackerel		1 20 1 30
Salmon, Sockeye		1 35 1 50
flats		1 40 1 75
Cohoos		1 15 1 20
Sardines, Albert, 1/2 s tins		0 13
1/4 s tins		0 20 0 21
Sportsmen, 1/4 s genu-		
ine French high grade, key		0 12 1/2
opener		0 10 1/2
Sardines, key opener, 1/2 s		0 10 1/2
3/8 s		0 10 1/2
1/2 s		0 18 1/2 0 19
Sardines, other brands 9 1/2 s		0 16 0 17
P. & C., 1/2 s tins		0 23 0 25
3/8 s		0 33 0 36
Sardines, Amer., 1/2 s		0 04 1/2 0 09
3/8 s		0 09 0 11
Mustard, 1/4 size, cases		
50 tins, per 100		10 00 11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1 lb.		1 10 1 15
Kipper Herring, 1 lb.		1 65 1 90
Herrings in Tomato Sauce		1 70 1 90
Herrings in Shrimp Sauce		2 00
Herrings in Anchovy Sauce		2 00
Herrings a la Sardine		2 40
Preserved Bloaters		1 85 1 90
Real Finlon Haddock		1 85 1 90
CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans		\$1 40 \$1 50
2		2 40 2 55

Comp Corn Beef	4-lb. cans	6	7 75	8 25
"	"	14	16 00	18 00
Minced Callops	2	"	2 60	2 65
"	2	"	3 40	3 50
Lunch Tongue	1	"	2 75	2 80
English Brawn	2	"	2 50	2 50
Camb Sausage	1	"	4 00	4 00
Soups, assorted	1	"	1 50	1 50
"	2	"	2 25	2 25
Soups and Bouill.	6	"	1 80	1 80
"	6	"	4 50	4 50



**Acme Sliced Beef.**  
No. 1 tins, key, 2 doz., per doz. \$2.50.



**Beardley's Boneless Herring.** per doz. \$1.40

ARMOUR PACKING CO.—HELMET BRAND			
Corned Beef, 1 lb.		1 40	1 50
"	2 lb.	2 60	2 75
"	4 lb.	5 50	5 80
"	6 lb.	8 50	8 80
"	14 lb.	17 50	18 00
Roast Beef, 1 lb.		1 40	1 50
"	2 lb.	2 60	2 75
Luncheon Beef, 1 lb.		1 60	1 70
"	2 lb.	2 75	2 85
Brawn 1 lb.		1 30	1 40
"	2 lb.	2 35	2 50
"	6 lb.	6 60	6 80
"	14 lb.	14 50	15 00
Ox Tongue, 1 1/2 lb.		7 00	7 20
"	2 lb.	8 50	8 80
"	2 1/2 lb.	10 75	11 00
Lunch Tongue, 1 lb.		3 35	3 50
"	2 lb.	6 50	6 80

Chipped Beef, 1/2 lb.	1 60	1 70
"	1 lb.	2 65 2 80
Pigs' Feet, 1 lb.	1 65	1 75
"	2 lb.	2 45 2 60
Potted Meats, Tongue or Ham		
1/4 lb.	70	75
Potted Meats, Tongue or Ham		
1/2 lb.	1 20	1 25
Potted Deviled Ham or Tongue, 1/4 lb.	70	75
Potted Deviled Ham or Tongue, 1/2 lb.	1 20	1 25
WHITE LABEL.		
Soups Assorted, 1 qt.	3 00	3 15
"	2 00	2 10
Gelatin of Boar's Head, 2 lbs.	3 00	3 20
Braised Beef with Vegetables		
Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	5 00
liced Gold Band Bacon	3 00	3 00
Codfish.		
Beardley's Shredded, 2 doz. pkgs.	0 90	0 90

CHEWING GUM.		per box
ADAMS & SONS CO.		
Tutti Frutti, 36 5c bars		\$1 20
Pepsin Tutti Frutti, 23 5c packages		0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages		0 80
Horchound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 300 5c bars and pkgs.		15 00
Tutti Frutti Show Case, 180 5c bars and packages		5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages		6 00
Tutti Frutti Girl Sign Box, 160 5c bars and packages		6 00
Tutti Frutti Cash Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 1c pieces		1 00
Orange Blossom, 150 1c pieces		1 00
Flirtation Gum, 150 1c pieces		0 65
Monte Cristo, 180 1c pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 1c pieces		0 90
Orange Sappota, 160 1c pieces		0 75
Black Jack, 115 1c pieces		0 75
Red Rose, 115 1c pieces		0 75
Magic Trick, 115 1c pieces		0 75
Red Spruce Chico, 200 1c pieces		1 00

CHOCOLATES & COCOAS.		per doz.
CADDURY'S.		
Cocoa essence, 3 oz. packages		\$1 65
"		81 65
per lb.		
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 37 1/2
"	1-lb. tins	0 40

Cocoa Nibs, 11-lb. tins	0 40
TODD HUNTER, MITCHELL & CO.'S.	
Chocolate	per lb.
French, 1/4 s-6 and 12 lbs.	0 30
Caracas, 1/4 s-6 and 12 lbs.	0 35
Premium, 1/2 s-6 and 12 lbs.	0 30
Sante, 1/4 s-6 and 12 lbs.	0 26
Diamond, 1/4 s-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes	0 18
per doz.	
Royal Cocoa Essence, packages	1 40
Cocoa—E.P.S.	
Case of 11 lbs. each	0 35
Smaller quantities	0 37 1/2
FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate	per lb.
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4 s, 6 lb. bxs.	0 24
Fry's "Monogram", 1/2 s, 6 lb. bxs.	0 24
Cocoa	
Concentrated, 1/4 s, 1 doz. in box	2 40
"	1 20
"	1 10
Homeopathic, 1/4 s, 14 lb. boxes	0 33
1/2 lb. 12 lb. boxes	0 33
JOHN F. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30
COWAN'S COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes	
1/2 lb. cake, per lb.	0 30

**RECKITT'S Blue and Black Lead** (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

## The Sons of Rest..

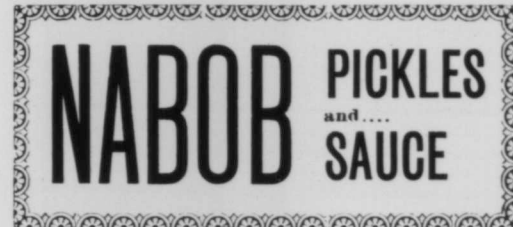
and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

# SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woollens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

## Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALEERS HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

# DAY & MARTIN'S

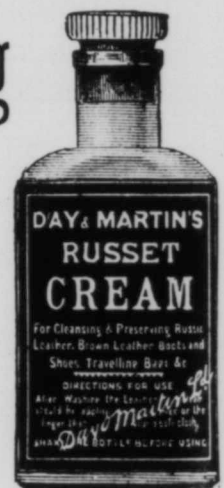
## Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.  
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.



# CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

## The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
Germantown Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in boxes, 6 lbs. c.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In boxes, 12 lbs. each, 1/2 lb. tins.	0 49

**COFFEE.**

<b>Green.</b>	per lb.
Mocha	0 27 1/2 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maraicao	0 21 0 23
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30 0 32 0 36
Arabian Mocha	0 35
Maraicao	0 28 0 30
Santos	0 25 0 27

**EXTRACTS.**

Walley's Fine Gold, No. 8, per doz.	\$0 75
" " " " " 1 1/2 oz.	1 25
" " " " " 2 oz.	1 75
" " " " " 3 oz.	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
4 " " " "	2 00
8 " " " "	3 00
16 " " " "	6 00
4 " " Glass Stopper	3 50
8 " " " "	7 00
Facian Essence, per gross.	21 00
Ketchup, Fluted Bottles, per gross.	12 00
Ketchup, Screw Top, per gross.	21 00
" S. & L. " High Grade"	
per doz.	3 50
Pepper Sauce, per gross.	15 00

**FLUID BEEF.**

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Swissmal 2 oz. bottles	3 00
4 oz. " "	6 00
8 oz. " "	9 00
16 oz. " "	12 75
Fluid Beef Cordial—20 oz. bottles.	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 00

**FRUITS.**

FOREIGN.	
Currents—	per lb.
Provincials, bbls.	0 04 1/2 0 04 3/4
" " " "	0 04 1/4 0 04 1/2
Filiatras, bbls.	0 04 1/2 0 04 3/4
" " " "	0 04 1/4 0 04 1/2
Patras, bbls.	0 04 1/2 0 04 3/4
" " " "	0 04 1/4 0 04 1/2
" cases	0 04 1/2 0 05
Vostizias, cases.	0 08 0 07 1/2
Esmeralda, cases	0 08 0 08 1/2
Boxes, Persian, boxes	0 04 1/2 0 05 1/2
Fig. Ficme, 14 oz.	0 08 0 09
" " 10 lb.	0 07 1/2 0 09
" " 18 lb.	0 09 0 10
" " 28 lb.	0 10 0 12
" taps	0 07 1/2 0 04
Prunes—	
Bosnia, cases	0 06 0 07
Bordeaux	0 04 1/2 0 06 1/2
Rosano—Valencia, off stalk.	0 04 1/2 0 04 3/4
" " " "	0 05 0 05 1/2
Selected	0 06 1/2 0 06 1/2
Layers	0 06 1/2 0 06 1/2
Sultanas	0 05 1/2 0 08

" Cal. Loose Muscadel 50 lb. boxes	0 05 1/2 0 06 1/2
" Malaga—	per oox.
Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes.	2 75 4 00
Oranges—	5 00 0 00
DOMESTIC.	
Apples, dried, per lb.	0 02 1/2 0 04
evaporated.	0 35 0 07
<b>FOOD.</b>	
Split Peas	3 25 \$3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06 1/2

**HARDWARE, PAINTS AND OILS.**

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 75
3 dy A P	3 25
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77 1/2, 10 and 5 p. c. dis.	
Round-head brass, 72 1/2, 10 and 5 p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09 1/2
Sisal	0 08 1/2 0 07 1/2
AXES—Per box	6 00 12 00
SHOT—Canadian, dis. 17 1/2 per cent.	
HINGES—	
Heavy T and strap	0 04 1/2 0 05
Screw, hook and strap	0 03 1/2 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	
25 lb. irons	0 04 1/2 0 05
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
3c. extra outside points.	
LINED OIL—	
Raw, per gal.	0 47 0 48
Boiled.	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb.	0 07 1/2 0 08

INDURATED FIBRE WARE.	
THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00

Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS.	
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Raspberry W. F. Jam	2 30
Raspberry " "	2 30
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.)	

**GELATINES.**

KNOX'S	
Sparkling calves foot	1 20
Crystallized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KEOPPE'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85
" " Red,	90

**LICORICE.**

YOUNG & SMYTHE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
3-lb. boxes (36 or 50 sticks) per box	1 25
" Ringed" 5-lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 75
Dulce, large cent sticks, 100 in box	0 73

**MINCE MEAT.**

Wetley's Condensed, per gross, net	\$12 00
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**MINERAL WATERS.**

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz.	0 30
Ginger Ale, per doz.	0 45
Cream Soda, per doz.	0 35
Kola, per doz.	0 40
Champagne Cider (quarts)	1 00

**MUSTARD.**

COLMAN'S OR KEEN'S.	
Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" " 1/2 lb. tins	0 42
" " 3/4 lb. tins	0 45
Round Tins	
F. D., 1/2 lb. tins	0 25
" " 1 lb. tins	0 27 1/2
" " 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25
" " 4 lb. tins, decorated, p.l.	0 80
FRENCH MUSTARD.	
Crown Brand (Robert Greig & Co.)	
Pony size, per gross	\$7 50
Small Med. " "	7 50
Medium " "	10 80
Large " "	12 00
Spoon " "	18 00
Beer Mug " "	16 20
Tumbler " "	11 50
Cream Jug " "	21 00
Sugar Bowl " "	22 00
Caddy " "	28 00

**RICE, ETC.**

Rice—	per lb.	per lb.
Standard " B"	0 03 1/2 0 03 3/4	
Patna	0 04 1/2 0 04 3/4	
Japan	0 05 0 05 1/2	
Imperial Seta	0 05 1/2 0 05 1/2	
Extra Burma	0 03 1/2 0 04	
Java Extra	0 06 1/2 0 06 3/4	
Genuine Carolina	0 09 1/2 0 10	
Grand Duke	0 06 1/2 0 06 1/2	
Sago	0 03 1/2 0 05 1/2	
Tapioca	0 03 1/2 0 05 1/2	

**STARCIL.**

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6 lb. draw-lid boxes	0 07
Silver Gloss, 6 lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1 lb. cartons	0 07 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	0 08
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls, 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lily White Gloss	
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate 48 lbs.	0 07
6 lb. tin enamel-lined canisters, 8 in crate 48 lbs.	0 07
Brantford Gloss	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2



KINGSFORD'S OSWEGO STARCH.	
SILVER	40 lb. boxes, 1-lb. pkgs., 0 08
GLOSS	6-lb. boxes, sliding covers (12 lb. boxes each crate) 0 08 1/2
PURE	16-lb. boxes 0 07
OSWEGO	40-lb. boxes, 1-lb. packages 0 07 1/2
For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes, 0 06
STARCH	6 bundles 0 06
STAR IN	1 Silver Gloss 0 07 1/2
BARRELS	1 Pure 0 06 1/2

**SUGAR.**

Granulated	c. per lb.
Paris Lump bbls and 100-lb. boxes	4 40 4 45
" " in 50 lb. boxes	0 05 1/2 0 05 1/2
Extra Ground, bbls. 1c. ing.	0 05 1/2 0 05 1/2
Powdered, bbls.	0 05 1/2 0 05 1/2
Very bright refined	0 03 1/2 0 03 3/4
Bright Yellow	0 00 0 03 1/2
Dark Yellow	3 40 3 45
Demerara	3 75 3 85

**SYRUPS AND MOLASSES.**

SYRUPS.	
Dark	per gallon. 0 28 0 31
Medium	0 33 0 38

“Brantford”  
and  
“Challenge”

# Corn Starch

Put up in handsome packages, and the quality is perfect.  
Are not excelled by either home or foreign production.

**BRANTFORD STARCH CO. - - Brantford**

Bright.....	0 38	0 43
Redpath's Honey.....	0 40	
"    2 gal. pails.....	1 10	1 15
"    3 gal. pails.....	1 45	1 50
MOLASSES.		
Barrels.....	0 28	0 32
Half-barrels.....	0 30	0 35
SOAP.		
Babbitt's "1776" Soap Powder.....		\$3 5



1 Box Lot.....	4 20
5 Box Lot.....	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

**TEAS.**

BLACK.		
Congou.....	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking.....	0 12	0 60
Caldies, Paking, Kaisow.....	0 18	0 50
INDIAN.		
Darjeelings.....	0 35	0 55
Assam Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 18	0 25
CEYLON.		
Broken Pekoes.....	0 35	0 42

Pekoes.....	0 20	0 40
Pekoe Souchong.....	0 17	0 35

**CHINA GREENS.**

Gunpowder—		
Cases, extra firsts.....	0 42	0 50
Half Chests, ordinary firsts.....	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts.....	0 42	0 50
Cases, small leaf, firsts.....	0 35	0 40
Half Chests, ordinary firsts.....	0 22	0 38
"    "    seconds.....	0 17	0 19
"    "    thirds.....	0 15	0 17
"    "    common.....	0 13	0 14

Young Hyson— PING SUKYNS.		
Half Chests, firsts.....	0 28	0 32
"    "    seconds.....	0 16	0 19
Half Boxes, firsts.....	0 28	0 32
"    "    seconds.....	0 16	0 19

Half Chests— JAPAN.		
Finest May pickings.....	0 38	0 40
Choice.....	0 32	0 35
Finest.....	0 28	0 30
Fine.....	0 25	0 27
Good medium.....	0 22	0 24
Medium.....	0 19	0 20
Good common.....	0 16	0 18
Common.....	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe.....	0 16	0 22
"    Oolong.....	0 14	0 15
"    Gunpowder.....	0 16	0 19
"    Siftings.....	0 07 1/2	0 11

TETLEY'S TEAS.		
No. 1. Retailed 70 cents, cost 50 cents.		
No. 2.....	50	35
Mixed.....	40	30

LIPTON'S TEAS.		
No. 1 Ceylon, retailled at.....	50	35
No. 2.....	40	28
No. 3.....	30	22

All the above can be had mixed with Green Tea at same prices.

**"SALADA" CEYLON.**

Green label, retailled at.....	30c.	0 22
Blue label, retailled at.....	40c.	0 30
Red label, retailled at.....	50c.	0 36
Gold label, retailled at 60c. Terms, 30 days net.		0 44
"KOLONA"		
Ceylon Tea, in 1 lb. and 1/2 lb. lead packets, black or mixed.....		
Blue Label.....		0 22
Green Label.....		0 28
Red Label.....		0 35

Orange Label.....	0 42
Gold Label.....	0 58

**TOBACCO AND CIGARS.**

British Consols, 4's; Twin Gold Bar, 8's.....	0 59
Ingots, rough and ready, 8's.....	0 57
Brier, 7's.....	0 49
Index, 7's.....	0 44
Honeysuckle, 8's.....	0 56
Napoleon, 8's.....	0 50
Victoria, 12's.....	0 47
Brunette, 12's.....	0 44
Prince of Wales, in caddies.....	0 48
"    "    in 40-lb. boxes.....	0 48

**CANADIAN TOBACCO CO., MONTREAL.**

Cut Tobaccos—		
Comfort, 1-6, 5 lb. box.....	0 22	
Champion, 1-10, 5 lb. box.....	0 38	
I. O. F., 1-10, 5 lb. box.....	0 28 1/2	
Sohmer, 1-10, 5 lb. box.....	0 32 1/2	

Imperial Cigarette Tobacco, 1-10, 5 lb. box.....	0 40
Queenel Tobacco, all sizes.....	0 60
Crown Cut Plug Mixture, 1/2 lb. tin 1 lb. tin.....	0 50 0 47

Cigarettes—		
Sonadora Havana.....	per 1,000	\$10 00
Royal Turkish Egyptian.....		10 00
Crene de la Crene.....		7 20
Lafayette.....		3 80
Marquise.....		7 00
Imperial (Virginia tobacco).....		3 50

Plug tobaccos (sweet chewing)—		
Navy, in caddies.....	0 35	
Navy, plug mark.....	0 33	
Honey, boxes and caddies.....	43	
Span roll chewing, boxes.....	55	

Plug smoking (with or without tags)—		
Black Crown, caddies.....	per lb	0 35
Crown Rouge smoking.....		0 38
Leaf tobacco, in bales.....		0 08

CIGARS—S. DAVIS & SONS, MONTREAL.		
Sizes. Per M		
Madre E' Hijo, Lord Lansdowne.....	\$60 00	
"    Panetelas.....	60 00	
Madre E' Hijo, Bouquet.....	60 00	
"    Perfectos.....	85 00	
"    Longfellow.....	85 00	
"    Reina Victoria.....	80 00	
"    Pins.....	55 00	
El Padre, Reina Victoria.....	55 00	
"    Reina Victoria Especial.....	50 00	
"    Conchas de Regalia.....	55 00	
"    Bouquet.....	55 00	
"    Pins.....	50 00	
"    Longfellow.....	80 00	
"    Perfectos.....	80 00	
Mungo, Nine.....	35 00	
Cable, Conchas.....	30 00	
"    Queens.....	29 00	
Cigarettes—All Tobacco—		
Cable.....	7 00	
El Padre.....	1 00	
Mauricio.....	15 00	

**WASHING POWDER.**

"SILVER DUST"		
Case.....	72 1-lb. cartons.....	5 00
Half case.....	36 1-lb. ".....	2 50
Case.....	24 3-lb. ".....	4 25
Half case.....	12 3-lb. ".....	2 12
Case.....	100 5-cent packages.....	3 50
Half case.....	50 5-cent packages.....	1 80

**WOODENWARE.**

Pails, 2 hoop, clear, No. 1.....	per doz.	\$ 1 45
"    "    "    "    "    ".....		1 60
"    "    "    "    "    ".....		1 40
"    "    "    "    "    ".....		1 55
"    "    "    "    "    ".....		1 40
Tubs, No. 0.....		8 00
"    "    "    "    "    ".....		6 50
"    "    "    "    "    ".....		5 50
"    "    "    "    "    ".....		4 50

**THE E. B. EDDY CO.**

Washboards, Planet.....	1 00
"    "    "    "    "    ".....	1 40
"    "    "    "    "    ".....	1 25
"    "    "    "    "    ".....	1 50

**Matches—**

5-Case Lots, Single Case	
"    "    "    "    "    ".....	\$3 30
"    "    "    "    "    ".....	3 10
"    "    "    "    "    ".....	1 70
"    "    "    "    "    ".....	1 75
"    "    "    "    "    ".....	4 00
"    "    "    "    "    ".....	2 25

**BRYANT & MAY.**

Robert Greig & Co., Agents.		
No. 9 Safety, per gross.....	\$ 2 00	
"    "    "    "    "    ".....	1 10	
"    "    "    "    "    ".....	5 00	
"    "    "    "    "    ".....	2 00	

## Licorice Goods

SOME OF OUR LEADERS ARE:

**YOUNG & SMYLIE'S**  
PURE Spanish  
**ACME LICORICE PELLETS**  
**STICK LICORICE**

Pure Calabria "Y & S" Licorice  
Acme Licorice Pellets  
Tar Licorice and Tolu Wafers  
Licorice Lozenges  
"Purity" Penny Licorice

**YOUNG & SMYLIE, - - Brooklyn, N.Y.**



For . . . . .

**10 cents**

We will mail you a valuable little book on

**BUYING SELLING AND HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

26 Front St. West, Toronto.

**DURABLE PAILS AND TUBS.**

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.

**THE Oakville Basket Co.,**

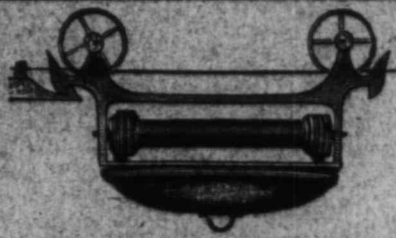
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



**CHAMPION CASH RAILWAYS**

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

**Union Mutual Life Insurance Co.  
OF PORTLAND, MAINE**

Only Company whose Policy Contracts are governed by the statutes of . . .

**MAINE NON-FORFEITURE LAW**

**WALTER I. JOSEPH, Manager**

Room 2, 162 St. James Street, Montreal

*The Dry Goods Review*

**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . .



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The Dry Goods Review and The Canadian Grocer

**\$3.00** —————>

Send for Samples.

**THE DRY GOODS REVIEW**

TORONTO . . . .

. . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

**EVERY CAN WARRANTED.**

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

**ALL LIVE GROCERS KEEP THEM.**

**J. H. TODD & SON,**

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,  
Agent for Ontario.  
W. S. Goodhugh & Co., Montreal.  
Tees & Perceé, Winnipeg.

Established 1780.

**WALTER BAKER & CO., LIMITED,**

Dorchester, Mass., U. S. A.

The Oldest and

Largest Manufacturers of

**PURE, HIGH GRADE**

**COCOAS**

AND

**CHOCOLATES**



on this Continent. No Chemicals are used in their manufactures. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their Premium No. 1 Chocolate is the best plain chocolate in the market for family use. Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children. Consumers should ask for and be sure that they get the genuine

Walter Baker & Co.'s

goods, made at

Dorchester, Mass., U. S. A.

**CANADIAN HOUSE,**

6 Hospital Street, - - Montreal.



ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

**PUREST & BEST**

## Table Salt Pays Well!

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