

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, DECEMBER 7, 1906.

NO. 49.



Raised on it

HEALTHY CHILDREN will grow into healthy customers—Look to the future of your business by introducing to your present customers

Robinson's Patent Barley—

It is the healthiest food for children—Try a lot—Ask your jobber about it, or write to us for particulars—Sample free on application.

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

Unless an article has intrinsic merit no amount of argument will persuade your customers to buy it twice.—
The acknowledged superiority of

“CROWN” BRAND TABLE SYRUP



PUT UP IN TINS	
2-lb. tins—cases 2 doz.	Also in Brls., 1/2-Brls Kegs and Pails.
5 " " " 1 "	
10 " " " 1/2 "	
20 " " " 1/4 "	

Freight paid on 5 cases and over to all railway stations east of North Bay.

over all other corn syrups has made it the undisputed favorite of the housekeeper—

Remember to order and insist upon “Crown” brand.

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO, Ont.

Works,
CARDINAL, Ont.

164 St. James Street,
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 68

60% Profit for Mr. Grocer

*Sell "Ivorine" Starch and
swell your bank account.
There is no use pegging
away at unyielding starches.
"Ivorine" pays you well
and sells well.*

**Commence Now to Retail
"Ivorine"**

ALL JOBBERS

**ST. LAWRENCE STARCH CO.
LIMITED
PORT CREDIT, ONT.**

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal



National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. McINDOE, Agent.

Montreal Depot, 17 St. Theresa St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard
Grades:

Extra Choice Porto Rico, Lion Brand,
Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados
Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.,
JOHN W. BICKLE & GREENING,
GEO. H. GILLESPIE,
JOSEPH CARMAN,

TORONTO
HAMILTON
LONDON
WINNIPEG

Fis

Standard Fish Specialities

You want the very best packed if you wish to give lasting satisfaction. The best are always the cheapest in the long run. We guarantee the brands below mentioned to be the best obtainable anywhere. You run no risk therefore, while you can stake your reputation on the quality.

QUALITY TELLS

"THISTLE" Finnan Haddies

Genuine Haddock of the finest description. No cheap mixture, like others.

Not the
CHEAPEST
but always
BEST

"TYNE" Herring in Tomato

The Choicest of
SCOTCH
that are packed.

This year's pack
is specially
fine.

NO OLD
STOCK.

Codfish Cheese

In 1-lb. tins. Each tin contains the equivalent of 2 lbs. of the finest

Newfoundland

Codfish, packed while hard and fresh, and is without an equal.

One trial will
convince
you.

FOR SALE BY ALL FIRST-CLASS HOUSES

Arthur P. Tippet & Co., Agents

Montreal Toronto



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOES, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N.B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQuesne, Paspébiac.

MacLAREN IMPERIAL CHEESE CO. Limited
AGENCY DEPARTMENT.
Agents for Grocers' Specialties and Wholesale Grocery Brokers
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STUART WATSON & CO.
Wholesale Commission Brokers and Manufacturers' Agents
WINNIPEG, - MAN.
Domestic and Foreign Agencies Solicited.

HALIFAX, N.S.

J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

W. G. Patrick & Co.
Manufacturers' Agents
and
Importers
29 Melinda St., Toronto

W. A. TAYLOR
BROKER and WAREHOUSEMAN
243 Main Street
WINNIPEG, MAN.
HIGHEST REFERENCES

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 793.
Office and track warehouse. City spur track.
Cor. 3rd Ave. and Fairbaird St., - MOOSE JAW

McGAW & RUSSELL
Manufacturers' Agents and Importers
Room 302, St. James Chambers, cor. Church and Adelaide Streets, TORONTO.
Highest References. Correspondence Solicited.
Phone Main 2647

ESTABLISHED 1887.
JOSEPH CARMAN
Wholesale Grocery Broker and Manufacturing Agent.
Union Bank Block, Rooms, 722 and 723
Winnipeg, Man.
Correspondence Solicited. Highest References.

MONTREAL.

A. J. HUGHES
Wholesale Grocers' Broker, Manufacturers Agent and Jobber,
1483 Notre Dame Street, MONTREAL
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

C. E. KYLE S. HOOPER
KYLE & HOOPER
Wholesale Grocery Brokers and Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

G. B. THOMPSON
Wholesale Broker and Commission Merchant
159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen
27 St. Sacrament Street, Montreal
TEL. MAIN 778. BOND 28.

BEANS
White Beans -- All Grades
W. H. MILLMAN & SONS
Brokers
TORONTO

H. W. MITCHELL
WINNIPEG, MAN.
Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.
Highest references and financial responsibility.

TORONTO.

W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

WINNIPEG.
DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

R. B. WISEMAN & CO.
WINNIPEG, MAN.
Wholesale Brokers and Storage Warehousemen.
CENTRALLY LOCATED.
Can handle a few additional lines.
REGINA.

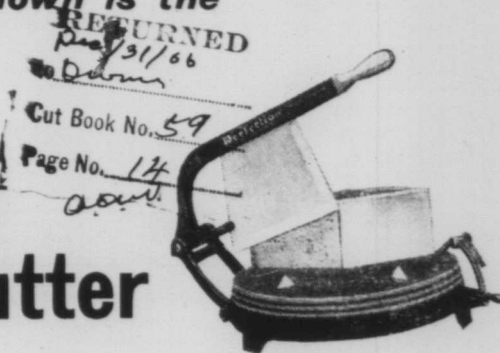
G. C. WARREN
REGINA
Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

(Continued on page 4.)

A Universal Favorite

wherever shown is the

**"Perfection"
Computing
Cheese Cutter**



*They
pay
for
themselves
in
short
order—*

Without an equal in its line of competitors is

Cailler's Swiss Milk Chocolate

*We have a full line of quick-selling specialties in stock.
Just the thing for Christmas trade.*

We can offer (subject to being in stock)—

**Herrings,
Fresh Water Trout and
Whitefish**

*Genuine fall caught—quality guaranteed.
—Special quotations f. o. b. Midland—*

Don't overlook us when buying Mince Meat

*We can supply your wants, and can offer you something
really very choice*

"Peacock" Mince Meat—28-lb. pails
only

*The quality is especially fine while our quotations are
exceptionally low.*

If you have had trouble in securing a sufficient supply of

Round Oyster Pails—Send us your order.
Prompt shipment guaranteed.

We have these in stock—both pints and quarts.

The EBY, BLAIN CO., Limited WHOLESALE GROCERS
TORONTO

Manufacturers' Agents—Continued.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firms wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.

Four Reasons why INVICTUS FIBRE is the BEST FIBRE PAPER on the Market

1. Invictus Fibre is made from personally selected pulp wood cut on our own limits.
2. This special pulp wood is again rigidly culled on arrival at our mills.
3. The pulp from which Invictus Fibre is made is manufactured in our own pulp mill and transferred at once to the paper mill, avoiding all drawbacks of transportation.
4. Invictus Fibre will increase in strength and not grow hard and brittle as does fibre made from sulphite pulp. This is a quality of the peculiar and selected pulp from which Invictus Fibre is made. A trial order will convince you that we are correct. See that each package bears the words "Invictus Fibre." Every ream contains 480 sheets



This design a guarantee of quality.

CANADA PAPER CO., LIMITED,

"Headquarters for high grade Fibre and Manilla Papers"

Toronto.

Montreal.

Windsor Mills, P.Q.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

Correspondents Wanted

The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.



Better Work, More Profit

BY USING

CHINESE STARCH

Write for Samples.

OCEAN MILLS, - MONTREAL

A GOOD COUNTER FOR SALE

Here's an excellent chance for a merchant to buy a second-hand counter at a reasonable price.

The top is walnut, the front and sides oak.

Size, 2 feet, 2 inches wide; 3 feet deep; 15 feet long.

THE MACLEAN PUBLISHING CO., Limited
10 FRONT ST. EAST, TORONTO

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**

King's Cross
London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY Ltd.

154 Pearl St., Toronto
30 Hospital St., Montreal

TOMATO CATSUP

JAMS IN GLASS

Be sure and stock your requirements before cold weather, as we cannot guarantee against freezing in transit.

Remember the best brands: *AYLMER, SIMCOE, MONARCH, TIGER, etc.*,
Every package guaranteed quality.

CANADIAN CANNERS LIMITED

GOODS THAT SELL

must have selling qualities—
they must be the best obtain-
able. That is why

DIAMOND Brand **MAPLE SYRUP**
and
TWIN BLOCK Brand **MAPLE SUGAR**

are lines which sell at sight.
These two brands are known
from coast to coast. Every-
body knows they have stood
the test—that's why they are
asked for

—
Write for further information
—

SUGARS, LIMITED
MONTREAL

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There
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If you
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**Black
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**Me
product**

QUALITY



There is always a "something" lacking in substitute brands—a kind of a too pungent earthy flavorless taste (all pretty much alike), that's because they are only substitutes, and not the original "SALADA" ideas of Tea Quality.

If you don't know this, it is your business and advantage to find out by a "cup" draw alongside of any other Teas on sale.

The sale could not have reached the present enormous proportions without Superior Merit—Now, could it?

The handling of "SALADA" is as safe an investment as Government bonds, and much more profitable.

**Black, Green } Sealed Lead Packets Only.
or Mixed }**

Wholesale terms on enquiry,
"SALADA" Toronto - - Montreal

In 1852

the manufacture of

"GILLETT'S GOODS" began in a modest way. A reputation of over 50 years now stand back of

**Magic Baking Powder.
Gillett's Cream Tartar.
Royal Yeast Cakes.
Gillett's Perfumed Lye.**



Merchants should recommend food-products that are produced in clean factories.

**STERLING
BRAND
PICKLES**

and

**LYTLE'S
MINCE
MEAT**

are two good sellers as the holiday trade comes along.

Buy from your jobber or direct from the manufacturer.

The T. A. LYTLE CO.

Limited

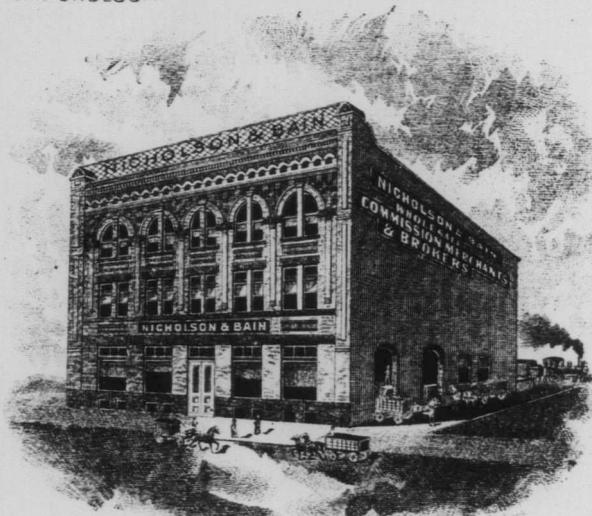
TORONTO, CANADA

F. NICHOLSON

D. H. BAIN

CABLE ADDRESS
NICHOLSON, WINNIPEG.

CODES,
ABC. 4TH EDITION
WESTERN UNION
ARMSBYS 1901.



BANNATYNE ST. EAST
TRANSFER TRACK.

CALGARY BRANCH NICHOLSON & BAIN



Winnipeg, December 7, 1906.

Open Letter to Manufacturers and Shippers

Dear Sirs,—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

Wheat	4,495,000	acres	yield	87,203,000	bushels
Oats	1,838,000	"	"	75,725,600	"
Barley	546,000	"	"	16,980,600	"
Flax	55,660	"	"	690,184	"
Grand Total				180,599,384	"

Population of the three provinces in 1906:

Manitoba	360,000
Alberta	185,000
Saskatchewan	260,000
Grand Total	805,000

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

ROLLED OATS and MILL FEED: We quote Buffalo Brand delivered to any point in the world. Write or wire us for prices and samples.

NICHOLSON & BAIN,
Wholesale Commission Merchants and Brokers
WINNIPEG and CALGARY

IT PAYS

to bring to the notice of your customers the superior merits of the Coffees you sell.

CHASE & SANBORN'S

High-Grade Brands have more good qualities than any others.

Chase & Sanborn,

The Importers,

Montreal

Wholesalers. Grocers.

Consignments of

WALNUTS

ALMONDS

FILBERTS

Shelled Nuts of all descriptions to hand. Wire for our prices.

D. RATTRAY & SONS

QUEBEC

Montreal

OTTAWA

D H BAIN
WINNIPEG.



7, 1906.

pers

at the record

crop, are you
Wholesale
complete, we
take care of

any point

THE CANADIAN GROCER

Malaga Fruit

BOXES and QUARTER-BOXES

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, TORONTO

**BANISH
"BLUE MONDAY"**

SELL

SUNNY MONDAY

to customers and make them **YOUR** customers.

Your stock is not complete
without our new LAUNDRY SOAP

SUNNY MONDAY

SUNNY MONDAY is made almost entirely from vegetable oils, with enough ammonia incorporated to make it cleanse quickly and thoroughly, with less rubbing than ordinary laundry soaps.

YOUR CUSTOMERS should try it and avoid the aching backs which cause "Blue Monday."

SUNNY MONDAY

SAVES LABOR, TIME, CLOTHES
FUEL, TEMPER, MONEY

THERE IS PROFIT IN IT FOR YOU

"SUNNY MONDAY BUBBLES WILL WASH AWAY YOUR TROUBLES."

THE N. K. FAIRBANK COMPANY - - Montreal

VINEGAR

PURE MALT

Unequaled for
pickling or table use.

Supplied under contract to
the British and Indian
Governments.



VINEGAR

PURE MALT

A perfect product from a
perfect plant.

Gives satisfaction wherever
used.

Repeats always follow.

WHITE, COTTLE & CO., LONDON, ENG.

TOBACCOS AND CIGARS

Sultana Raisins

We have some left for immediate shipment.

Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

The Guarantee of Purity is Implied in
the very name of

JAPAN TEA

Nature has provided the ideal soil for the cultivation of the tea plant in its highest state of perfection, the intelligent and thrifty people of Japan have added knowledge and experience in the preparation of the tea for the use of mankind.

Japan Teas are Pure.

BUY LEAD!

This is a good time to invest in lead. It's a sound proposition; no speculation; no risk. The stock's been on the market for 60 years, pays a good profit to you and gives your customer good value.

JAMES' DOME BLACK LEAD

The best Stove Polish in the world.

W. G. A. LAMBE & CO., Canadian Agents.

Mr. Busy Man

How much time do you devote each day to reading? It is true you are a busy man and have not time to read many publications. If you wish to be up-to-date you must read an up-to-date publication. It is to meet the requirements of busy men like yourself that **The Busy Man's Magazine** is being published.

It ransacks the hundreds of excellent publications you have not the time to read, many of which you never see and reproduces the timely articles every business man wants to read. You are thus furnished each month with 150 pages of the best literature procurable, every article of which will appear to have been written specially for you.

Sent to subscribers to Canadian Grocer for \$1.50 a year.

THE
MacLEAN PUBLISHING COMPANY
TORONTO LIMITED

"EDINBURGH'S PRIDE"

EVERY BOTTLE OF



Symington's "Edinburgh" Coffee Essence

does credit to the makers and the city of production. Every bottle gives satisfaction and helps to create further demand.

Our **ESSENCE OF COFFEE AND CHICORY** gives wonderful value. One bottle makes 40 cups of delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer outings. It always pleases.

Thos. Symington & Co.
EDINBURGH

Agents—**W. B. BAYLEY & CO.**
Cor. Church and Colborne Sts., Toronto.

VALENCIA RAISINS That Please

When placing your next order ask for these Reliable Brands.

"M.D. & Co." Special Fancy Quality.

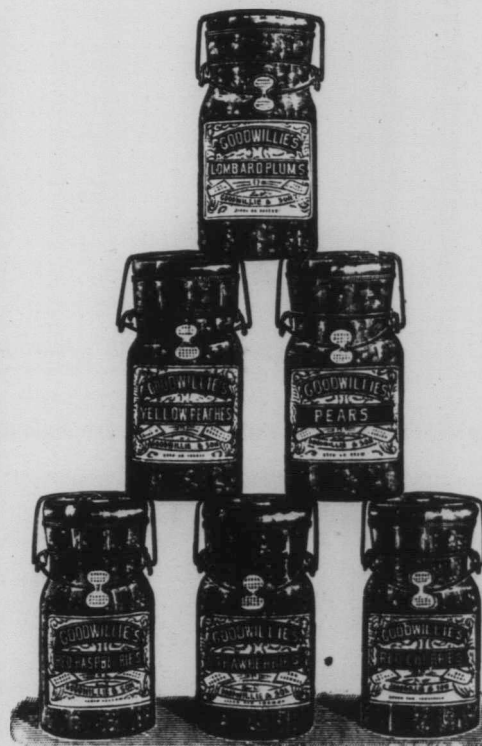
"W. Abel" Standard Quality.

4 Cr. Layers.
Selected.
Fine off-Stalk.

They Sell at Sight

Rose & Laflamme

Montreal - Toronto



The
Fresh
Fruits
are
care-
fully
selected


Their
delici-
ous
flavor
appeals
to
every-
body

You should have them in stock.

Agents

ROSE & LAFLAMME,

MONTREAL



**Do
YOU
Sell
Coffee**

Have you any customers who buy most of their household necessities from you, but go **elsewhere** for their **Coffee**? Perhaps they think the other dealer has a better blend—be that as it may, it is the **other** dealer who makes the **profit** on the business. If you get your customers to try our **White Swan** blend **just once** you will soon notice the improvement in your **Coffee** trade. It is a **Coffee** for people who are **particular**. It **makes** trade and **keeps** it. Put up in one-pound handsomely embossed and decorated tins. The very package looks **high grade**.

RETURNED
Dec/11/06
to *Bunn* ?
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Page No. *37*
aaw.

TRY A SAMPLE CASE

The ROBERT GREIG CO., Limited
TORONTO

GREIG'S White Swan BRAND

"ANTITIS PEPPER"
The New Pepper Packed in 2, 4, and 8 oz.,
1 lb. and 7 lb. Tins.
KING OF ALL PEPPERS
Guaranteed absolutely a pure blend
of Finest Peppers
Specially Selected
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to
ANTITIS PEPPER CO., 40 Botolph Lane
LONDON, England
TRIAL ORDERS SOLICITED



**CAPSTAN BRAND
PURE MINCE MEAT**

Package Mince Meat
Put up in 1/4 Gross Cases

2-lb. Pails, 2 doz. in Crate
1/4 " 1/2 " "
25-lb. Pails. 75-lb Tubs
1/2-Barrels and Barrels.

Ask Your Wholesale Grocer for It

The CAPSTAN MFG. CO., Toronto, Ont., Can.

CROWN BRAND CATSUP
In Pints and Quarts
GUARANTEED FINEST IN CANADA
Write for quotations before purchasing elsewhere

CROWN MANUFACTURING COMPANY, LIMITED
9 and 11 Francis Street, TORONTO, ONT.

DE"
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satisfac-
demand.
HICORY
0 cups of
Summer
Co.

The
Fresh
Fruits
are
care-
fully
selected
Their
delici-
ous
flavor
appeals
to
every-
body
NTREAL

Diamond E. Blend Coffee

**DON'T STAY IN THE RUT
IMPROVE YOUR COFFEE TRADE**

is producing splendid results; you would be surprised at the number of most conservative merchants who were extremely sceptical about trying another Coffee Blend, but who placed an order for "Diamond E." on our guarantee, and have fully justified our enthusiasm for the genuine merit of this coffee, by their repeat orders—You cannot make a mistake in ordering a tin on a trial basis—if the coffee does not prove a convincing argument—We stand the expense—"Diamond E." will put new life into your Coffee trade - Try it—Backed by a reputation of over half a century.

S. H. EWING & SONS, MONTREAL

**Camp
Counsels.**

The invigorating beverage, which
everybody is talking about, is—

**"Camp"
COFFEE**

People in the old country have long ago
learned how good it is; people this side
are just learning. Your customers are
eager to buy "CAMP"—they mean
to make a trial of it. Is your stock
ready?

R. PATERSON & SONS,
COFFEE SPECIALISTS, GLASGOW

Agents: ROSE & LAFLAMME
MONTREAL.

The C.P.R. Has Chosen Royal Crown Witch-Hazel Toilet Soap

for use on their trains and steamships
and in their palatial hotels—
Chateau Frontenac and the rest.

It is a Soap selected by the best people
everywhere, once it's known.
Your customers will prefer it.
It will pay you to always have it
on hand.

The ROYAL CROWN Limited.
Winnipeg, Man.

W. H. Millman & Sons,
27 Front St. E., Toronto,
Ontario Agents

Wm. H. Dunn, 294-296
St. Paul St., Montreal,
Agents for Quebec and
Lower Provinces.



21



PURNELL'S PURE MALT VINEGAR

Brewed from the Finest Grown English Malt.
The best for Pickling and for the table.

PURNELL'S PURE PICKLES and SAUCES

Quality guaranteed. PROFITS GOOD. Sales always increasing.

Purnell Webb & Co., Limited, Bristol, England

Founded in the year 1750

Apply to their Agents for further particulars and samples.

J. W. GORHAM & Co., Jerusalem Warehouse, HALIFAX, N.S.
R. JARDINE, ST. JOHN, N.B.
H. HAZARD, CHARLOTTETOWN, P.E.I.
R. MITCHELL & Co., 26 St Peter St., QUEBEC.

C. S. HARDING, Room 46, Canada Life Building, MONTREAL.
KYLE & HOOPER, 27 Front Street East, TORONTO.
BICKLE & GREENING, HAMILTON, ONT.
J. CARMAN, 722 Union Bank, WINNIPEG, MAN.
O. E. JARVIS, & Co., VANCOUVER, B.C.

Tartan BRAND

SIGN OF PURITY

Have you all the Fruit you want,
if not ring us up for

BARGAINS

3 and 4 Crown Muscatels
Sultanas

IN
12 and 16 oz. Seeded Muscatels
Apricots Peaches

Dark Refined Sugar
Raw Sugar

Demerara Crystal Sugar
Malaga Table Fruit

Finest Table Figs
New Nuts

All kinds, cheap

Phone 596—free to buyers

BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON

IT'S GOOD BUSINESS

to sell the best line of goods you can get, even if the profit is smaller than on less satisfactory goods. But it is better business when you can sell the **finest article** at the largest profit. You can do that in the cocoa line and the brand is

SUCHARD'S COCOA

Many years of critical testing throughout Europe and in America have proved it to be unequalled in all-round satisfaction-giving qualities.

Your customers will find it the most delicious cocoa they ever tasted. You will find it the best selling cocoa you ever handled.

Write for quotations and we will show you where the **largest profit** comes in.

Canadian Depot:

Frank L. Benedict & Co., Montreal
Mitohell & Saunderson, Winnipeg, Man.

W. H. MERRIMAN

WHOLESALE GROCER

ST. CATHARINES, ONT.

SPECIAL NOTICE TO THE TRADE:

I wish to announce that from this date on I will be the wholesale distributor of the celebrated **International Stock Food Co.'s lines** in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

W. H. MERRIMAN.

WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

Are you in business to make money? \$

Write to **W. H. MERRIMAN, ST. CATHARINES,** for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Creseus, 2.02 $\frac{3}{4}$, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

INTERNATIONAL STOCK FOOD CO.
TORONTO, CANADA

Currants Currants Currants

GREECE'S FINEST PRODUCTIONS :

**HAYCASTLE, OLYMPIC, PARADISE,
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about ¼c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

W. H. GILLARD & CO.
HAMILTON

Wholesale Grocers

Importers of Fine Fruits

FOR PROMPT SHIPMENT

New Shelled

Walnuts

Almonds

NUTS—

Figs

RAISINS—

Almonds

Dates

California

Walnuts

Prunes

Malaga

Filberts

Peels

Valencia

Pecans

Currants

Eleme

WARREN BROS. & CO.

Wholesale Grocers

Limited

37 East Front St., Toronto



The Finest
Family Polish
on the Market.

BLACK JACK

AT YOUR JOBBERS'

—BUY—

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For Sale by All Wholesale Dealers.

SEE THAT YOU GET THEM.

WE ARE WAITING

FOR YOU

to place your orders for cans for next season.
Our factory is running full capacity.

150,000 CANS A DAY

And you should get your orders in early to ensure prompt delivery the beginning of the season.

*Don't wait for the New Year
but write us to-day.*

Acme Can Works

MONTREAL

THE BEST WAY TO SELL GOODS IS TO HAVE GOODS THAT ARE GOOD

"MELAGAMA"

MOTHER'S FAVORITE TEA

TAKES THE LEAD

We will also be pleased to quote prices on and submit samples of Bulk Teas. We carry a large stock and can suit your trade O.K. You will be surprised at our low figures. For prices on "Melagama" see back of this book.

MINTO BROS. - - Importers - - TORONTO

The Good Old Days The Good Old Mince Meat

Haven't you often wished you could get English Quality Mince Meat in Canada?

In this case your wish has been father to our move — we are now located in Canada, are now making the

"17-year-high-reputation"
Mince Meat in Canada

Put up in glass, gold-lined tins, tubs and wood pails. **Guaranteed Pure.** All our experts are the most up-to-date in the trade.

Wagstaffe, Limited
HAMILTON, ONT.

Why I Order Southwell's Jams and Marmalades

By HENRY BOLTON

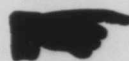
HINT No. 3

I systematized my buying and made division of customers who want reliable English Jams and Marmalades, reliable Canadian Jams and Marmalades, and those who want low-priced stuff.

I decided to centre my attention on these three.

In selecting my English line I thought it best to get some English evidence as to continuity of quality, purity of manufacture, etc.; so I wrote to a number of my friends in English retail houses.

(To be continued)



FRANK MAGOR & CO.
MONTREAL

Are Canadian Agents for
SOUTHWELL'S JAMS AND MARMALADES

Get Our Prices on

**Raisins, Prunes, Candied Peels, Christmas Candies,
Oranges, Lemons.**

ADVENT

Buy your Fresh and Pickled Fish HERE

T. A. BOURQUE & CO., Wholesale Grocers, Sherbrooke, Que.

DON'T BELIEVE

People who tell you that it is just as easy for them to imitate our goods as it is to copy our ads. They are not in it.

THE CONDORS ARE NOT MATCHED AT THE PRICE

Condor Japan, XX, at 18c.	Condor Japan, X, at 27½c.
" " XXX, " 19½c.	" " IV, " 28½c.
" " XXXX, " 21½c.	" " III, " 35c.
" " V, " 25c.	" " II, " 37½c.

Condor I Japan, at 42½c.

COFFEES. Our business in them has tripled since we installed a gas roasting machine, and no wonder, as we turn out magnificent goods—selected choice berries, evenly roasted and perfectly blended. Try them and see.

MADAM HUOT'S COFFEE. The Gem	1-lb. Tins -	32c.
	2-lb. " -	62c.
EMD Blend, heavy, rich liquor, at	- - - -	35c.
Condor Blend, delicious	- - - -	30c.
Old Crow Blend, flavory, satisfying	- - - -	25c.

A Fancy Canister free and freight paid on 50-lb. trial orders.

TEAS JUST IN AND COMING IN THIS WEEK

<i>Ex "KUNGA MARU"</i>		
80 H/c Japan Condor, V	- - - -	25c.
<i>Ex "MARVA"</i>		
20 Chests Meddekande Or. P. Ceylon Blk.	- - - -	22½c.
100 H/c Ceylon Green, choice FANNINGS	- - - -	10c.
25 H/c Ceylon Green Young Hyson, highest grade ever put up	- - - -	25c.
50 " " " Hyson, I, choicest,	- - - -	17½c.
100 x 40-lb. Boxes, Ceylon Green Pealeaf Gun Powder, at	- - - -	22½c.
<i>Ex "EMPRESS OF CHINA"</i>		
75 H/c Japan Condor, V	- - - -	25c.
<i>Ex "TARTAR"</i>		
150 H/c Japan Condor, XXXX	- - - -	21½c.

ASK FOR SAMPLES. IT PAYS.

THE E. D. MARCEAU CO., LIMITED
MONTREAL

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When preparing for Christmas trade do not overlook your spices.

“RED FEATHER”

are the best.

JAMES TURNER & CO. LIMITED

HAMILTON

MINCE MEAT
FOR
XMAS TRADE

SAVOY Brand, in 12-oz. cartons. **Condensed** Mince Meat made of the choicest materials. A ten cent favorite. Packed in cases of three dozen.

IMPERIAL Brand, **WET** Mince Meat packed in fancy wood pails, 10-lb., 25-lb. and 50-lb. each. Pure, Rich and Wholesome.

“The Brand That’s in Demand”

“MADE IN CANADA”

Give your jobber a trial order

Canadian Factory, 77 Front St. E., Toronto
ARMOUR LIMITED

EXPORT TRADE DEPARTMENT

Firms Abroad Open for Canadian Business

W. C. GREGSON & CO.,
PROVISIONS POULTRY
 CEREALS
LIVERPOOL, Produce Exchange Bldg

This space \$15.00 per year.

JAMES MARSHALL
ABERDEEN, SCOTLAND,
invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference - Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds

HENRY COLBECK
NEWCASTLE-upon-TYNE.
invites consignments of green and dried fruits. Newcastle is the centre of one of the largest mining and industrial districts in the United Kingdom, with a population of upwards of 2,000,000 within a 20-mile radius.

Cable Address “RAPP, LIVERPOOL”
HERMAN RAPP & CO.
Provision Merchants.
19 MATHEW STREET, LIVERPOOL.
Liberal advances on consignments.

P. & F. Vincentelli Makers and Exporters of Candied Peels.
Daily capacity of our plant: ten thousand lbs
Telegraphic Address—“VINCENTELLI,” Antwerp. A. B. C. Codes.
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.
Best attendance on consignments. **HIGHEST BANK REFERENCES.**

JAMES METHVEN, SON & CO.
St. George’s House
EASTCHEAP, LONDON, ENG.
Large connection amongst best Wholesale Grocers and Bakers in Great Britain. We also ship several British lines to United States and Canada. Correspondence invited

DAVID SCOTT & CO.
Est. 1878. 10 North John St. LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of
CANNED GOODS.
T. A.—Scottish, Liverpool.

A. C. DOUGHTY & CO.
Head Office, 39 Eastcheap, LONDON.
PROVISION IMPORTERS
Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions. A1, Western Union. Highest References.

This space \$15.00 per year.

"HOLIDAY

Nothing but the very highest class of Goods

FRUITS

Currants

Fine Fillatras
Cleaned Loose
Fancy Vostizzas
1-lb. packages

Raisins

Valencia Selected
" 4 Crown Layers
" Fine off Stalk
Malaga Cluster
California 3 crown, loose
Muscatels

Prunes

Size, 50s/60s to 90s/100s
Pitted Prunes

Nuts

Filberts
Tarragona
Grenobles Mayette
Brazil
Marbots
Grenoblettes
Peanuts
Shelled Walnuts
Shelled Almonds

Dates

FIGS all sizes of boxes
PEELS all kinds

Evaporated Fruits

ALL KINDS

Empress and Countess, 22, 5 and 1-lb. boxes

Malaga Table Raisins,
Duchess, Cluster,

LAPORTE, MARTIN

Wholesale Grocers,

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Tomat
Corn
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Wax Beans
Lima Beans
Kidney Beans
Succotash
Asparagus
Spinash
French Peas
Haricots
Mushrooms
Macedoine

Apples
Blueberries
Cherries
Gooseberries
Lawtonberries
Greengage Plums
Lombard Plums
Peaches
Pears
Pine Apples
Raspberries
Strawberries
Pumpkins

Fish and Meats

Clams
Oysters
Shrimps
Anchovies
Fish Balls
Lobsters
Herrings
Trout
Mackerel
Salmon
Sardines
Finnan Haddies
Lunch Tongue
Turkey
Duck
Chicken
Corned Beef
Soups

We can supply any quantity of above goods and in every case we guarantee quality. Prices are always right. Delivery prompt.

We make it a point to have a full line of Teas in stock. We import our Teas direct and can guarantee the very best value for the money. Write us for a sample of **Japan Teas—Gunpowder—Siftings—Green Ceylon—Black Ceylon Blend—Congous, etc.** All sizes of packages.

We have secured the exclusive control for the sale in Canada of the famous "**Pasteurized Fluid Beef**" This fluid beef is the only one which can be used with both cold or hot water. Makes a cup of rich, nutritious and clean "bouillon." Samples sent on application.

Q. CIE., LTEE
MONTREAL

NEW TARIFF ON GROCERIES

Trade Not Greatly Affected—Refiners Pay More on Raw Sugar—Half a Cent a Pound Off Rice—Oranges and Lemons Fall—Glassware and Figs Affected.

Finance Minister, W. S. Fielding, on Thursday of last week presented to Parliament his eleventh budget and with a complete revision of the tariff. The schedules in so far as they relate to the grocery, crockery and food stuff trade are given below. They contain fifty odd changes. Two are of outstanding importance compared at any rate with the rest, the advance in the duty on raw sugar of 7 1-3 per hundred pounds, the reduction by 1/2c a pound of the duty on rice. Other changes are the removal of the duty on oranges, lemons, and limes, change from ad valorem to specific duty on figs and dates, increasing the tariff on low priced fruit and lowering it on the higher priced; change in sardines, mince meat cocoanuts, glucose, confectionery, candied

fruits, candied peels, flavoring powders, custard powders, candles, paper sacks, glue, licorice, glassware, canned meats, cocoa preparations, spices, beans, peas, buckwheat, barley, sago, tapioca, macaroni, tomatoes, vegetables, olives, peas, quinces, apricots, plums, melons, nuts.

The new tariff has three separate custom schedules—the general schedule, the British schedule, to take place of the old style British preferential of a third off the ordinary customs duty, and the intermediate schedule, to be an instrument in the hands of the Government for negotiating favorable trade arrangements with other countries, to be extended to countries with which such arrangements are made, in the meantime lying dormant. On the whole the general tariff is much the same as the former

tariff and the British tariff closely follows the old tariff less a third, but for purposes of convenience in reckoning 2 1/2c has been adopted as a unit and whereas under the old tariff an article coming in under the preference paid 16c duty, it would now pay 15c or 17 1/2c as Mr. Fielding saw fit.

The fruit trade are naturally pleased with the removal of the duty from oranges and lemons. The wholesale grocers regard the numerous small changes as irritating rather than important. Some have incurred annoying losses by the change on the fig duty; others have been reckoning their loss on stocks in hand by the reduction in rice. Sugar is something for the refiners to worry about; the grocers have worries of their own.

For purposes of comparison the former customs duties are given with the accompanying schedules of the new tariff and the changes are marked with a star:

Note.—In the following table these abbreviations are used: F—free; C—cents; N.O.P.—not otherwise provided; P.C.—per cent.; N.E.S.—not elsewhere specified.

	British Pref.	Intermediate	General	Former Tariff
Live hogs, per pound	1c	1 1/2c	1 1/2c	1 1/2c
Meats, fresh, n.o.p., per lb.	2c	2 1/2c	3c	3c
Canned meats, canned poultry and game, extracts of meats and fluid beef, not medicated, and soups of all kinds, p.c.	17 1/2	25	27 1/2	25 p.c.
Poultry and game, n.o.p., p.c.	12 1/2	17 1/2	20	20
Meats, n.o.p., per lb. (provided that the weight of a barrel of pork for duty purposes shall not be less than two hundred pounds)	1 1/2c	1 3/4c	2c	2
Rennet, raw and prepared	F	F	F	
Sausage skins or casings, not cleaned...	F	F	F	
Lard, lard compound and similar substances, cottolene and animal stearine of all kinds, n.o.p., per pound	1 1/2c	1 3/4c	2c	2
Tallow, p.c.	15	17 1/2	20	20
Beeswax, p.c.	5	7 1/2	10	10
Eggs, per dozen	2c	2 1/2c	3	3
Cheese, per pound	2c	3c	3c	3
Butter, per pound	3c	4c	4c	4
*Cocoa shells and nibs, p.c.	7 1/2c	10	10	20 p.c.
*Cocoa paste or "liquor" and chocolate paste or "liquor" not sweetened, in blocks or cakes, and cocoa butter, per pound	2 1/2c	3c	3c	4c
*Cocoa paste or "liquor" and chocolate paste or "liquor," sweetened, in blocks or cakes not less than two pounds in weight, per lb.	2 1/2c	3 1/2c	3 1/2c	4c
Preparations of cocoa or chocolate, in powder form, p.c.	15	20	20	20
*Preparations of cocoa or chocolate, n.o.p., p.c.	25	32 1/2	35	20 p.c.
Chicory, raw or green, per lb.	2c	2 1/2c	3c	3
*Chicory, kiln-dried, roasted or ground, extract of coffee, n.o.p., or substitutes therefor of all kinds, per pound	2c	2 1/2c	3c	4c
Coffee, roasted or ground, and all imitations thereof and substitutes therefor, including acorn nuts, n.o.p., per pound	1 1/2c	1 3/4c	2c	2c
Coffee, roasted or ground, when not imported direct from the country of growth and production, per lb.	1 1/2c	1 3/4c	2c	2c
And, per cent.	10	10	10	10
Tea and green coffee, imported direct from the country of growth and production, and tea and green coffee purchased in bond in the United Kingdom	F	F	F	F
Tea and green coffee, n.o.p., p.c.	10	10	10	10

	British Pref.	Intermediate	General	Former Tariff
Ginger and spices, unground, n.o.p., p.c.	10	12 1/2	12 1/2	12 1/2
*Ginger and spices, ground, n.o.p., per lb	3c	3c	3c	
And, per cent.	7 1/2	10	10	25
*Nutmegs and mace, whole or unground, p.c.	12 1/2	17 1/2	17 1/2	25
*Nutmegs and mace, ground, p.c.	20	27 1/2	30	25
*Mustard, ground, p.c.	17 1/2	25	27 1/2	25
*Hops, per lb.	4c	6c	7c	6c
Compressed yeast, in bulk or mass of not less than 50 lbs., per lb.	2c	2 1/2c	3c	3c
Compressed yeast, in packages weighing less than 50 lbs., the weight of the package to be included in the weight for duty, per lb.	4c	5c	6c	6c
Yeast cakes, the weight of the package to be included in the weight for duty, per lb.	4c	5c	6c	6c
Starch, including corn starch, potato starch, potato flour, rice flour, sago flour, tapioca, flour and all preparations having the qualities of starch, the weight of the package to be included in the weight for duty, per lb.	1c	1 1/2c	1 1/2c	1 1/2c
Salt for the use of the sea or Gulf fisheries	F	F	F	
Salt, n.o.p., in bags, barrels and other coverings, per 100 lbs.	F	6 1/2c	7 1/2c	7 1/2c
Bags, barrels and other coverings used in the importation of the salt specified in this item	F	25	25	25
Salt, in bulk, n.o.p., per 100 lbs.	F	4c	5c	5c
Condensed milk, the weight of the package to be included in the weight for duty, per lb.	2c	3c	3 1/2c	3 1/2c
Condensed coffee, with milk, p.c.	20	27 1/2	30	30
*Milk foods, n.o.p., prepared cereal foods in packages, not exceeding 25 lbs. weight, each, p.c.	17 1/2	22 1/2		30
Prepared cereal foods, n.o.p., p.c.	15	17 1/2	20	20
*Beans, n.o.p., per bushel	15c	22 1/2c	25c	15c
*Peas, n.o.p., per bushel	10c	12 1/2c	15c	10c
*Buckwheat, per bushel	10c	12 1/2c	15c	10c
*Buckwheat meal or flour, per 100 lbs.	35c	45c	50c	25c
*Pot, pearl, rolled, roasted or ground barley, p.c.	20	27 1/2	30	20
*Barley, n.o.p., per bushel	10c	12 1/2c	15c	30c
Cornmeal, per barrel	20c	22 1/2c	25c	25c
Indian corn, not for purposes of dis- subject to regulations to be approved by the Governor in Council, per bushel	7 1/2c	7 1/2c	7 1/2c	7 1/2c
Indian corn, not for purposes of dis- tillation, and under regulations pre- scribed by the Minister of Customs ...	F	F	F	F

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25	25
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30	30
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50c	25c
30	20
15c	30c
25c	25c
7½c	7½c
F	F

	British Pref.	Inter-mediate	General	Former Tariff
Oats, per bushel	7c	9c	10c	10c
Oatmeal and rolled oats, per 100 lbs.	40c	50c	60c	60c
Rye, per bushel	7c	9c	10c	10c
Rye flour, per barrel	33c	45c	50c	50c
Wheat, per bushel	8c	10c	12c	12c
Wheat flour, per barrel	40c	50c	60c	60c
*Rice, uncleaned, unhulled or paddy	F	F	F	½c lb
*Rice, cleaned, per 100 lbs.	50c	65c	75c	1.25
*Sago and tapioca, p.c.	17½	25	27½	25
Biscuits, not sweetened	15	22½	25	25
Biscuits, sweetened, p.c.	17½	25	27½	27½
*Macaroni and vermicelli, per 100 lbs.	75c	\$1.00	\$1.25	25p.c.
Linseed oil cake and linseed oil cake meal, cotton seed cake and cotton seed cake meal and palm nut cake and palm nut cake meal	F	F	F	F
Hay and straw, per ton	\$1.65	\$1.75	\$2.00	\$2.00
Flaxseed	F	F	F	F
Seeds of timothy and clover, p.c.	5	10	10	10
Garden, field and other seeds for agricultural or other purposes, n.o.p., sunflower, canary, weighing over one pound each, p.c.	5	10	10	10
Garden, field and other seeds for agricultural or other purposes, n.o.p., sunflower, canary, hemp and millet seed, when in packages weighing one pound each or less, p.c.	15	22½	25	25
Seeds, viz.: Annatto, beet, carrot, turnip, mangold, mustard, sowing rape seed and mushroom spawn	F	F	F	F
Aromatic seeds which are not edible and are in crude state and not advanced in value or condition by grinding or refining or by any other process of manufacture, viz.: Anis, anis star, caraway, cardamon, coriander, cumin, fennel and fenugreek	F	F	F	F
Seed peas and seed beans from the United Kingdom	F	F	F	F
Beans, viz.: Tonquin and vanilla, crude only, locust beans, cocoa beans, not roasted, crushed or ground, locust bean meal	F	F	F	F
Potatoes, n.o.p., per bushel	10c	12½c	15c	15c
Sweet potatoes and yams, per bushel	7c	9c	10c	10c
*Tomatoes, fresh, per 100 lbs.	50c	65c	75c	
Ditto, 20c per bushel and				10p.c.
Tomatoes and other vegetables, including corn and baked beans in cans or other packages, n.o.p., the weight of cans or other packages to be included in the weight for duty, per lb.	1c	1½c	1½c	1½c
*Vegetables, n.o.p., p.c.	15	27½	30	25p.c.
Pickles, sauces and catsups, including soy, p.c.	25	32½	35	35
*Olives in brine, p.c.	20	27½	30	35
Fruits, viz.: Bananas, plantains, pineapples, pomegranates, guavas, mangoes, wild blueberries, wild strawberries and wild raspberries	F	F	F	F
Citron, lemon and orange rinds, in brine	F	F	F	F
Apples, per barrel	25c	35c	40c	40c
Apples, dried, dessicated or evaporated, and other dried, dessicated or evaporated fruits, n.o.p., p.c.	17½	22½	25	25
*Dates and figs, per 100 lbs.	50c	70c	80c	25p.c.
Blackberries, gooseberries, raspberries, strawberries, cherries and currants, n.o.p., the weight of the package to be included in the weight for duty, per lb	1½c	1½c	2c	2c
Cranberries and other fruits, n.o.p., p.c.	17½	22½	25	25
*Pears, quinces, apricots and nectarines, n.o.p. per 100 lbs.	35c	45c	50c	
Pears				20p.c.
Quinces				25p.c.
Apricots				20p.c.
Plums, per bushel	20c	20c	30c	25p.c.
*Melons, each	2c	2½c	3c	25p.c.
Prunes and dried plums, unpitted, raisins and dried currants, per pound	½c	2-3c	1c	1c
Grapes, per pound	1½c	1½c	2c	2c
*Oranges, shaddocks or grape fruit, lemons and limes	F	F	F	25c box
Peaches, n.o.p., the weight of the pack-				

	British Pref.	Inter-mediate	General	Former Tariff
age to be included in the weight for duty, per 100 pounds	67c	90c	\$1.00	\$1.00
*Fruits preserved in brandy, or preserved in other spirits, and containing not more than forty per cent. of proof spirit in the liquid contents thereof, per cent.	50	50	50	\$2 gal.
*Fruits preserved in brandy, or preserved in other spirits, and containing more than 40 per cent. of proof spirit in liquid contents thereof, per gallon	\$2.40	\$2.40	\$2.40	
And per cent.	30	30	30	\$2 gal.
Fruits in air-tight cans or other packages, the weight of the cans or other packages to be included in weight for duty, per lb.	1½c	2c	2½c	2½c
*Jellies, jams, preserves, n.o.p., and condensed mince meats, per lb.	2½c	3c	3½c	
Jellies, jams, preserves, per lb.				3½c
Mince meat, per lb. ½c and				35p.c.
Preserved ginger, p.c.	20	27½	30	30
Honey in the comb or otherwise, and imitations thereof, per lb.	2c	2½c	3c	3c
Almonds, walnuts, Brazil nuts, pecans and shelled peanuts, n.o.p., per lb.	1½c	2c	3c	3c
*Cocoanuts, n.o.p., per 100 lbs.	65c	90c	\$1.00	\$1.00
*Cocoanuts, when imported from the place of growth by ship, direct to a Canadian port, per 100 lbs.	30c	45c	50c	50c
*Nuts of all kinds, n.o.p., per lb.	1½c	2c	3c	2c
Cocoanuts, desiccated, sweetened or not, per lb.	3c	4c	5c	5c
*Nuts, shelled, n.o.p., per lb.	3c	3 1-3c	4c	5c
Mackerel, per lb.	½c	¾c	1c	1c
Herrings, pickled or salted, per 100 lbs.	35c	45c	50c	50c
Salmon, fresh, pickled or salted, per lb.	½c	¾c	1c	1c
All other fish, fresh or pickled or salted, per lb.	½c	¾c	1c	1c
Fish, smoked or boneless, per lb.	½c	¾c	1c	1c
*Anchovies, sardines, sprats and other fish, packed in oil or otherwise, in tin boxes, the weight of the tin box to be included in the weight for duty: (a) when weighing over 20 ounces and not over 36 ounces each, per box	3½c	5c	6c	
Ditto, not over 5x4x3½ inches per box				5c
When weighing over 12 ounces and not over 20 ounces, each, per box	2½c	4c	4½c	
Ditto, half-boxes				2½c
When weighing over 8 ounces and not over 12 ounces, each, per box	2c	3c	3½c	
Ditto, quarter-boxes				2c
When weighing 8 ounces each or less, per box	1½c	2c	2½c	
*Fish preserved in oil, n.o.p., p.c.	20	30	35	30
Dried fish, per lb.	½c	¾c	1c	1c
*Salmon and all other fish, prepared or preserved, including oysters, n.o.p., p.c.	17½	27½	30	25
Oysters, shelled, in bulk, per gallon	7c	9c	10c	10c
Oysters, shelled, in cans not over one pint, including the duty on the cans, per can	2c	2½c	3c	3c
Oysters, shelled, in cans over one pint and not over one quart, including the duty on the cans, per can	3c	4½c	5c	5c
Oysters, shelled, in cans exceeding one quart in capacity, including the duty on the cans, per quart (provided that a fraction over a quart shall be computed as a quart for duty purposes under this item)	3c	4½c	5c	5c
Oysters in the shell, p.c.	17½	22½	25	25
Oysters, seed and breeding, imported for the purpose of being planted in Canadian waters	F	F	F	F
Turtles	F	F	F	F
Leeches	F	F	F	F
Live fish and fish eggs, for propagating purposes	F	F	F	F
All other articles the produce of the fisheries, n.o.p., p.c.	15	20	25	25

SUGAR AND MOLASSES

All sugar above No. 16 Dutch standard in color, and all refined sugars of whatever kinds, grades or standards,

THE CANADIAN GROCER

	British Pref.	Inter- mediate	General	Former Tariff		British Pr. t.	Inter- mediate	General	Former Tariff
testing not more than 88 degrees by the polariscope, per 100 lbs.	72c	98c	\$1.08	\$1.08	taining an admixture thereof, per 100 pounds	35c	45c	50c	75c
And for each additional degree over 88 degrees, per 100 lbs.	1c	11-3c	1½c	1½c	*Syrups and molasses of all kinds, the product of the sugar-cane or beet, n.o.p., and all imitations thereof or substitutes thereof, per 100 lbs.	35c	45c	50c	75c
Provided that fractions of five-tenths of a degree or less shall not be subject to duty, and that fraction of more than five-tenths shall be dutiable as a degree.					*Sugar candy and confectionery of all kinds, including sweetened gums, candied peel, candied popcorn, candied fruits, candied nuts, flavoring powders, custard powders, jelly powders, sweetmeats, sweetened breads, cakes, pies, puddings, and all confections containing sugar, p.c.	22½	32½	35	35 p.c.
Provided that refined sugar shall be entitled to entry under the British preferential tariff, upon evidence satisfactory to the Minister of Customs that such refined sugar has been manufactured wholly from raw sugar produced in the British colonies and possessions, and not otherwise.					Ditto, per lb., ½c. and				
*Sugar, n.o.p., not above No. 16 Dutch standard in color, sugar drainings or pumpings drained in transit, melado or concentrado melado, tank bottoms, sugar concrete and molasses testing over 56 degrees and not more than 75 degrees by the polariscope, per 100 lbs.	34c	45c	52c	40c	TOBACCO.				
And for each additional degree over 75 degrees, per 100 lbs.	1c	11-3c	1½c	1½c	Tobacco, unmanufactured, for excise purposes, under conditions of the Inland Revenue act	F	F	F	F
Provided that fractions of five-tenths of a degree or less shall not be subject to duty, and that fractions of more than five-tenths shall be dutiable as a degree. Provided that all raw sugar, including sugar specified in this item, the produce of any British colony or possession shall be entitled to entry under the British preferential tariff, when imported direct into Canada from any British colony or possession.					Cigars and cigarettes, the weight of the cigars to include bands and ribbons, and the weight of the cigarettes to include the paper covering, per lb.	\$3.00	\$3.00	\$3.00	\$3.00
Molasses produced in the process of the manufacture of the cane sugar from the juice of the cane, without any admixture with any other ingredient, when imported direct from the place of production or its shipping port in the original package in which it was placed at the point of production, and not afterwards subjected to any process of treating or mixing, testing by the polariscope not less than 36 degrees, nor more than 56 degrees, under regulations prescribed by the Minister of Customs, per gallon		2½c	3c		And per cent.	25	25	25	25
Molasses, testing not more than 56 degrees by the polariscope, the produce of any British country entitled to the benefits of the British preferential tariff, when produced from sugar-cane and imported direct by ship from the country of production, or from any British country, in the original package in which it was placed at the point of production, and not afterwards subjected to any process of treating or mixing, provided, however, that the said molasses may be transferred in bond under excise regulations for purposes of distillation	F				Cut tobacco, per lb.	55c	55c	55c	55c
(Old tariff.—Molasses, produced in the process of manufacture of cane sugar from the juice of the cane without any admixture with any other ingredient, when imported in the original packages in which it was placed at the point of production, and not afterwards subjected to any process of treating or mixing, the package in which imported when of wood to be free (a) testing by polariscope 40 degrees or over, 1½c per gallon, (b) when testing less than 40 degrees and not less than 35 degrees, 1½c per gallon, and in addition thereto 1c per gallon for each degree or fraction of a degree less than 40 degrees.)					Manufactured tobacco, n.o.p., and snuff, per lb.	50c	50c	50c	50c
Maple sugar and maple syrup, p.c.	15	17½	20	20	Cider, not clarified or refined, per gallon ..	5c	5c	5c	5c
Glucose or grape sugar, glucose syrup and corn syrup, or any syrups con-					Cider, clarified or refined, per gallon ...	10c	10c	10c	10 p.c.

printed ware, n.o.
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Mr. Fiel referred changes, th anges and

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THE CANADIAN GROCER

General	Former Tariff	British Pref.	Inter- mediate	General	Former Tariff	British Pref.	Inter- mediate	General	Former Tariff
50c	75c								
50c	75c								
35	35p.c.								
F	F								
\$3.00	\$3.00								
25	25								
55c	55c								
50c	50c								
5c	5c								
10c	10p.c.								
60c	60c								
\$2.40	\$2.00								
30									
20	20								
F	F								
F	F								
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27½	25								
25	25								
25	25								
20	20								
25	25p.c.								
F	30p.c.								
F	F								
35	30								
\$1.00	\$1.00								
2c	2c								
6c	6c								
27½	25								
22½	20								
15c	15c								
2c	2c								
30	30								
30	30								

Mr. Fielding in his budget speech, referred to only three food stuff changes, those in regard to rice, oranges and sugar. He said:

Rice and Oranges.

We make a change in the duties on rice, which is a substantial reduction. The old tariff rates were for cleaned rice, \$1.25 per 100 pounds. We have reduced that to 75c per hundred, and the intermediate rate is 65 cents. The British preference rate, which under the old tariff was 83 1-3 cents per 100 pounds, we have reduced to 60 cents, and we make the paddy or uncleaned rice free. The reduction on the cleaned rice is very material. The duty collected last year was about \$170,000. The reduction on that item will be very considerable.

Mr. Foster—How does that affect the protection?

Mr. Fielding—It is about the same. We take the duty off the raw material

and make a proportionate reduction on the finished article.

Another article we propose to make free is oranges and lemons. That may seem an article of slight consequence, but honorable gentlemen will be surprised when I tell them that the reduction in duty I estimate at \$190,000. The duty on rice will probably effect a reduction in the revenue which I estimate at \$145,000. So that these two items alone represent a reduction of duties of about \$330,000.

The general changes will not, I think, affect the revenue much one way or another. Here a little increase, there a little reduction. On the whole, I do not think there will be a material difference by reason of the changes in the tariff. But there are a few large items which will make a difference.

I have shown that in the case of the two large items of oranges and lemons and rice, we will suffer a reduction of revenue to the extent of \$300,000 to

tained therein are rated together in the tariff item:

(e) Provided further that usual coverings designed for use other than in the bona fide transportation of the goods they contain, shall be charged with the rate of duty to which the same would be subject if imported separately:

(f) Provided also that the term covering in this paragraph shall include packing boxes, crates, casks, cases, cartons, wrapping, sacks, bagging, rope, twine, straw or other articles used in covering or holding goods imported therewith, and the labor and charges for packing such goods, subject to regulations prescribed by the Minister of Customs:

All goods not enumerated in this act as subject to any other rate of duty nor declared free of duty by this act, and not being goods the importation whereof is by this act or any other act prohibited, p.c. 15 17½ 20

PROHIBITED GOODS.

Oleomargarine, butterine or other similar substitute for butter, and process butter or renovated butter.

Tea adulterated with spurious leaf or with exhausted leaves, or containing so great an admixture of chemical or other deleterious substances as to make it unfit for use.

Goods manufactured or produced wholly or in part by prison labor, or which have been made within or in connection with any prison, jail or penitentiary, also goods similar in character to those produced in such institutions, when sold or offered for sale by any person, firm or corporation having a contract for the manufacture of such articles in such institutions, or by any agent of such person, firm or corporation, or when such goods were originally purchased from or transferred by any such contractor.

Any goods (a) which, if sold would be forfeited under the provisions of part of the Criminal Code; or (b) manufactured in any foreign state or country which bear any name or trade mark which is or purports to be the name or trade mark of any manufacturer, dealer or trader in the United Kingdom or in Canada, unless such name or trade mark is accompanied by a definite indication of the foreign state or country in which the goods were made or produced. Provided, that for the purposes of this item, if there is on any goods a name which is identical with or a colorable imitation of the name of a place in the United Kingdom or in Canada, such name, unless it is accompanied by the name of the state or country in which it is situated, shall, unless the Minister decides that the attaching of such name is not calculated to deceive (of which matter the Minister shall be the sole judge), be treated as if it was the name of a place in the United Kingdom or in Canada.

\$340,000. While we do not want to increase taxation materially, we are not in such a position that we are anxious to lose revenue. The public business of the country is growing, public demands are growing and large obligations are falling due.

We are glad to find that the taxation in the past has not been burdensome, while at the same time it has yielded a large revenue. There has been practically little outcry against it. We do not want to increase it, but we do not want to decrease the revenue. Consequently if we make changes which cause considerable loss to the revenue, we must try and make up the difference in some other direction.

Sugar Duties.

I would call attention to the slight change proposed in the sugar duty—not in the duties on refined sugar. The change in that would affect the consumer because the refined sugar is the

article which the consumer uses. We make no change in the duty on the refined sugar, but we propose a slight change in the duty on the raw sugar, and I desire to explain briefly the reason for that change.

We think that the schedule of sugar duties we adopted a few years ago was eminently fair. In 1896 the duty on refined sugar was \$1.14, and on the raw, fifty cents per 100 pounds. A difference of sixty-four cents per hundred in favor of the refiners. We reduced the duty on refined to \$1 and left the duty on the raw fifty cents, so that the difference in favor of the refiner became fifty cents.

It has been our idea all through, to give the refiner about that much advantage. Of course he has to take into account the loss in manufacture and the cost of manufacture. Later, we changed the system of sugar duties, but in a way as we believed, not to affect the rate of taxation.

We adopted the polariscopic test, fixing a certain duty for a certain degree of saccharine strength, and increasing it with every degree of added strength. In doing so, as I have said, we tried to avoid any change in the relative duties, trying to keep the protection between the refined and the raw sugar at about the rate we had originally fixed, and we think that we succeeded.

As the rates varied from degree to degree there may not have been mathematical accuracy in every case, but we think that the change made was rather a matter of departmental convenience than of the relative rates of duty. Then came the preferential tariff, under which one-third was taken off the raw sugar brought in from the West Indies. There has been a great change in our importations of sugar. We no longer get our sugar from Germany or from Java, or other countries outside the Empire; our sugar comes almost wholly from the West Indies.

The refiner is given full benefit of the preference on the raw material. If he had suffered a corresponding disadvantage by way of competition in the refined sugar of course, he would have been no better off by the change, but there are conditions attaching to the sugar refining business which practically prevent Canadian refiners from suffering this competition. We do not say that all refined sugar made in Great Britain shall come in under the preferential tariff. What we say, is preference to refined sugar made from British grown raw sugar. It happens that the refiners in England have not equipped themselves to meet that condition.

They draw their raw material from all sources. If the raw material comes from other than a British country, the refined sugar made from it is not entitled to the benefit of the preference on entering Canada.

The consequence is that, in practice a very small quantity of British refined sugar comes in under the preference. Therefore the Canadian refiner gets the benefit of the reduction on the

raw material, but he suffers very little from the competition of the refined sugar from Great Britain.

Have Been Complaints.

There has been a very considerable outcry against the sugar duties. In the course of the investigation by the tariff commission we had strong representations made to us that the refiner was receiving an enormous protection. I frankly say that I could not follow the argument to that conclusion, but I think that under the preference the Canadian refiner gets more advantage than we intended to give him. One point that is made is that the raw sugar manufactured in Great Britain must be taken to England from, say, the West Indies, paying freight, and then has to be brought to Canada, paying freight again.

This double freight of itself is considerable protection. If it works out the refiner gets the full benefit of the preference and he suffers little competition from the British refined sugar.

So, as I have said, we think that the operation of the preferential tariff is to give him, perhaps, more than we intended, and a little more than he needs, and, in consideration of this and deference to the feeling that the sugar duties should be reconsidered, we propose to add a little to the duty on raw material. We make an increase of $7\frac{1}{2}$ per cent. per hundred pounds on raw sugar, when imported from a British country, which means twelve cents under the general tariff, and ten cents under the middle tariff.

We need consider only the 7 1-3 cents under the British preference because the refiner gets practically all his raw sugar from the West Indies. By giving the West Indies the preference in that respect, we have made this the market for their raw sugar, which, in turn encourages our West India trade.

Mr. R. L. Bordon—I do not follow the argument as to the British refiner bringing his raw sugar from the West Indies and then having to re-convey it to Canada.

Mr. Fielding—The argument advanced by those who think that the refiner has been getting too much advantage, is that the British refiner had to bring his raw material from the West Indies or some other country, paying freight upon it, and then must pay freight upon the refined sugar to Canada.

This was regarded as a considerable protection of itself to Canada refiners. The result is that, while an enormous quantity of raw sugar comes under the preference, very little refined sugar comes in. While it is our desire to encourage the sugar refining industry, and while we wish to promote the importation of raw sugar from the West Indies, at the same time, we do not wish to give the Canadian refiner an undue advantage and as, under the preferential tariff, the Canadian refiner has been gaining rather more advantage than we intended to give, we make a slight change in the duty.

This does not affect the consumer, because it does not touch the question of refined sugar. The increase is very slight, but, as sugar is an article of enormous consumption in Canada, we shall receive about \$300,000, of additional revenue from this source which will be almost enough to balance the losses to which I have called attention.

Consumption of Sugar.

The importations of sugar above 16 Dutch Standard during the year ending June 30, 1906, were 28,532,913 lbs., of which 27,695,710 lbs. came from Great Britain and the remainder in about equal parts from the West Indies, Hong Kong, Austro-Hungary, Belgium, China, and the United States. The value was \$901,000. The tariff collected \$246,000.

The raw sugar imported amounted to 420,429,000 lbs., and of that 324,691,000 lbs. came from the British West Indies and British Guiana, and of the rest 5,876,000 lbs. came from British Africa, 14,755,000 lbs. from the Fiji Islands, 26,096,000 lbs. from Belgium, 32,565,000 lbs. from the Dutch East Indies, 10,687,000 lbs. from Peru, 478,000 lbs. from the United States. The value was \$9,335,000, and the duty \$2,176,000.

Hugh Blain, of the Eby Blain Co., president of the Berlin Sugar Co., speaking of the change in the sugar duty said:—

"It will not materially affect the Canadian market so far as the sugar-consumer is concerned. Whenever a rise or drop occurs it is usually of ten points, so the new tariff will produce no commotion. It is in favor of the Canadian beet sugar industry, and as such the Government could have raised the duty higher. The only thing it means is that the refiners will have to pay seven cents a hundred pounds more for the raw material which they usually get from the British West Indies. That is a narrow margin of protection for the Canadian refiners. The duty on 96 degree sugar, which is the usual basis for purchases of raw sugar, would be 72 cents for 88 degree sugar, with one cent increase for each additional degree, making 84 cents for the 96 degree kind. Raw sugar under 16 degrees Dutch standard is 34 cents for 75 degrees, and again with one cent for each additional degree over 75 to 96 degrees, making 55 cents for 96 degree sugar leaving a protection of 29 cents on each one hundred pounds of sugar the refiner makes. This may be a fraction more per bag, in which refined sugar is imported. I do not think this is reasonable protection to the Canadian refiner. The duty on the refined sugar should have been correspondingly increased with that of the raw. I think this is a fair statement of the case. The Canadian refiner has hardly been generously dealt with, in fact not fairly. Generally speaking, I think the new tariff will prove fairly satisfactory to everybody. The public will be very much relieved to know the shape it is in."

Some people in the trade entertain the erroneous idea that nearly all the

rice consumed cleaned. I in uncleaned. The d 900 and cleaned rice from Great Britain from (Hing Kong, 1,1 lbs. from lbs. from lbs. from uncleaned came from quarter million dies, 1,400 4,363,000

General no very the fruit.

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the consumer, the question of increase is very important. In an article of value in Canada, we have 10,000, of additional source which will be called attention.

Sugar.

sugar above 16 degrees the year ending 1905, 532,913 lbs., of which 100,000 came from Great Britain and about 100,000 from the West Indies, Hungary, Belgium, and the United States. The new tariff collect-

ed amounted to \$324,691, of which 100,000 lbs. from the British West Indies, 100,000 lbs. from the British Africa, 100,000 lbs. from the Fiji Islands, 100,000 lbs. from the Dutch Indies, 10,687,000 lbs. from the United States, and 10,000 lbs. from the West Indies, the value was \$9,217,600.

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rice consumed in Canada comes in uncleaned. Last year 15,614,000 lbs. came in uncleaned and 19,059,000 lbs. cleaned. The duty on the former was \$169,000 and on the latter \$74,000. Of the cleaned rice five million pounds came from Great Britain, nearly five millions from China, 2,342,000 lbs. from Hong Kong, 1,137,000 from Japan, 1,041,000 lbs. from British East Indies, 282,000 lbs. from the West Indies, and 756,000 lbs. from the United States, and of the uncleaned rice nearly seven million lbs. came from Great Britain, six and a quarter millions from British East Indies, 1,400,000 lbs. from Hong Kong, 4,363,000 lbs. from Japan.

In the Fruits Markets.

Generally speaking, the new tariff has no very far-reaching consequences in the fruit market.

At first glance, the placing of oranges, lemons, limes and grape fruit on the free list would seem to be of considerable importance, but the general impression is that it will affect the consumption very little. The removal of this duty means a difference in cost of between 2 and 3 cents per dozen, which is not enough to induce the retailer to lessen his prices to any appreciable extent, so that any benefits resulting will be divided between him and the dealer from whom he secures his stock. During the past few years prices of these fruits, especially oranges, have had such a wide range that a few odd cents more or less make very little difference. A consignment of Mexican oranges now on the road was sold by a Canadian dealer with the expectation of the buyer having to pay duty. The buyer is now that much in, but the importer gains nothing by the change. This, of course, is only a temporary result.

In the case of pears, quinces, apricots and nectarines, which have been changed from 20 per cent. on pears and apricots and 25 per cent. on quinces, to a general rate of 50 cents per 100 lbs., the ordinary effect of a change from an ad valorem to a specific valuation is seen. By this the duty is less on high priced goods, and higher on low priced stock, while formerly the cost of duty was large or small according to the cost of the article.

Imported plums come in regulation packages, so that very little trouble is anticipated in the change from the old duty of 25 per cent to the new tariff of 30 cents per bushel.

The change in the form of the duty on melons is the item which causes most comment among fruit men. Formerly, in a carload shipment, sold as consisting of approximately 900, 1,000, 1,400, or other number of melons, depending on the kind or quality, a variation of 50 melons more or less was allowed for. With the present duty of 3 cents per melon, every carload will have to be accurately counted, not only by the shipper, but by the consignee in bond, while canteloupes and such other varieties as are shipped in cases, will need to have quantities marked on the boxes. One large dealer has already written to

the department asking that a distinction be made between canteloupes and watermelons, and suggesting that if nothing else can be done, the former be placed on the old basis. The new duty will not seriously affect the watermelon trade, but if exacted on canteloupes it will practically keep them off the market. Imported canteloupes come in at a time when the domestic fruit is unobtainable, so that there is really no reason for discriminating against them.

Roughly speaking, all nut tariffs are increased. The rise of 1 cent per pound in the duty on unshelled peanuts seems somewhat unreasonable. Peanuts are not a domestic product and there seems to be no reason for the change. The immediate result of the increase combined with the present famine in peanuts will be that first and second grades will cost 10 and 11 cents per pound.

The duty on vegetables is slightly raised, but little effect will be felt. Imported tomatoes, however, will probably be somewhat higher.

In the opinion of the fruit men there is evidently a definite plan in the new tariff to help steamship lines running direct between fruit growing countries and Canada, the new duties making it more than ever to the advantage of the dealers to buy direct, instead of via foreign ports.

In Montreal.

In Montreal it is the refiners who are most interested in the new tariff as far as grocery lines are concerned. The effect of the new duty was felt in Montreal immediately. The news of the change arrived Friday morning last, and at 2 o'clock in the afternoon prices were advanced ten cents all round. Officials of the St. Lawrence Company stated that they were not in a position to talk, when approached by a representative of the Canadian Grocer, but E. W. Parker, secretary of the Canadian Sugar Refinery, explained the situation very concisely. Mr. Parker said:—

"The new arrangements in the tariff," said he, "will effect the Canadian refiners very much. There are two classes of sugar, raw and refined, and under the tariff arrangements the duty on these has been changed more or less, according to the quality and color of the sugar. For raw sugar imported a certain shade of color has been fixed, and any sugar which is of a lighter shade than this will be subject to a higher rate of duty. Sugars would be considered under the head of the polariscope test, which would have the effect of determining the amount of saccharine in the sugar. There is from 75 per cent. to 97 per cent. saccharine in the average lot of raw sugar brought into Canada. According to the new tariff, 75 degrees, per hundred pounds is taken as the basis for fixing the duty on raw sugars, it being understood that the color is not to be higher than the Dutch Standard, number 16, which is a rather light yellow.

"By the new tariff, the British preferential is now 34c per 100 lbs. against

26 2-3c as formerly, which is an increase of 7 1-3c. The general tariff is now 52c against the old figure, 404 or 12c increase. Then there is the new intermediate tariff of 454. To make one hundred pounds of refined sugar, it takes one hundred and eight pounds of raw material, testing 96 degrees, so you will see we have now to pay duty on 108 pounds of raw sugar against a duty which has to be paid on 100 pounds of the refined article. This means, practically, an all round increase in the tariff of 30 per cent. There is not much change in the extra duty for every degree over 75c per hundred pounds.

"All of the refined sugars which are above number 16 in color, and which do not test over 88 degrees saccharine, pay 72c British preferential, as of old, and \$1.08 general tariff, also as of old, but there is an intermediate tariff, 98c. It is currently reported that the duty on refined sugar is unchanged, but this is only the case provided no nation takes advantage of the 98c intermediate duty, in which case the tariff would become 10c per 100 lbs. lower than the old general tariff. You will note, however, that the intermediate tariff on raw sugar is 12½ per cent. above the old general tariff.

"Hon. W. S. Fielding, the Minister of Finance, accused the Canadian refiners of not having given a fair proportion of the British preferential to the West India planters, but this is not the case. As a matter of fact, the average premium we paid in 1905 was, per 100 lbs., 13 7-10 cents, and in 1904 it was 12 9-10 cents, above the ruling price in the New York market, and there cannot, therefore, be the slightest doubt about this matter. The West India planters were given a fair show."

Robt. Anderson's Views.

Robt. Anderson, manager for Robert Crooks & Co., sugar importers, Montreal, stating his views to the Canadian Grocer regarding the new sugar duty, said:—

"The change in the sugar duties in Mr. Fielding's new tariff is in the right direction, and should be welcomed by the trade, and consumers, by leaving the duty on refined as it was, the tariff does not raise the price of this household necessity, while the slightly higher duty on raw will add not less than \$300,000 per annum to the country's revenue, which will increase as the importations of sugar grow to meet the greater requirements of larger consumption which must develop with the growth of our population, and the refiners will benefit proportionately by their output being increased, though at a trifling addition to cost, which the heavy protection the tariff still gives them, enables them, if they are greedy, to make up in the price they charge for their refined product.

"It so happens that the market for sugar is strong at present, and justified the Canadian refiners advancing their prices 10c per 100 lbs. on the day the tariff appeared in the public press, which, not only the refiners, but the

grocers get the benefit of, for they were well warned that a change might be made and had every opportunity to lay in supplies at the old prices, so everybody ought to be satisfied.

Profit for Refiners.

The refiners instantly made 10c extra profit on every 100 lbs. of their product, without additional cost to themselves, as they had paid duty at the former rate on all the raw sugar they had on hand, before the tariff was changed. The increase in the raw duty under the preferential tariff of 7 1-3c per 100 lbs., which is the only feature of the tariff that need be considered, only amounted to about 1 3-4 per cent. of the price the refiners were getting for their granulated when the tariff was brought down, and although the cost of the granulated the refiners then had and still have for sale was not increased a fraction, beyond interest on the money they had paid out for the old duty, and they were making a big profit at the old price, they at once added about 2 1/2 per cent. to their selling price, reaping practically the whole of this as enhanced profit. If an importer of refined sugar makes a gross profit of 2 1/2 per cent on the small quantity he is permitted, by the Canadian refiners, to bring in, he thinks he is well off.

Competition against the refiners is again restricted, by the provisions of the new tariff, to refined made in Great Britain from British grown raws, for entry in Canada under the preferential tariff, which confines importers of refined to a single source of supply, that is at best spasmodic, and must always be limited.

So long as the Canadian refiners are protected by the Government they will not only have the whip-hand, but it will be to their own interests, as it has always been, to permit a certain quantity of imported refined to come in to competition with their product, as, when Scotch refined can compete against Canadian, it is a simple deduction that the Canadian refiners are taking full advantage of their protection, and making, to put it mildly, a snug profit, but, the price at which Scotch refined can be laid down duty paid in Canada will always put a check on the price the Canadian refiner charges for his refined.

Freight Plus Protection.

It is not only the straight protection given to the refiners in the tariff, of the difference in the duties between raw and refined, that protects them, but the competition from imported refined being confined to the produce of raw sugar grown in the British West Indies, gives the refiners the additional protection of the greater cost of freight bringing refined from Scotland, than it has cost the Canadian refiners to bring West India raws direct to Canada. This in itself is a protection to the Canadian refiners of about 25c per 100 lbs., in addition to the about 30c per 100 lbs. higher duty the importer has to pay on Scotch refined than the Canadian refiner pays on his West India raw.

The domestic beet industry is assisted by the change in the tariff; the higher duty on raw sugar gives the Ontario and Alberta companies that much more protection in selling their granulated, and if protection to sugar can be justified in Canada at all, the domestic article, from earth to sugar bowl, should be the first to be considered, for every cent expended in the production remains in Canada. But we must have revenue to develop the vast territories we have to govern, so, as customs duties are our principal mode of taxation, we impose them on sugar imported, but it should appeal to all who have the growth and extension of our great Dominion at heart, that these duties should be for the good of the people at large, and not, as has so largely been the case for many years, for the enrichment of a few individuals, who, however, by the tariff now in operation will still reap a golden harvest from the protection extended to them by a considerate Government.

Fruit dealers, speaking generally, are pleased at the placing of lemons and oranges on the free list and greater trade than ever is anticipated in these lines during the coming winter. It is admitted by most that the extra duty of 5 per cent. on vegetables is only just protection for Canadian farmers. Vegetables do not play a very prominent part in the winter trade anyway.

Taken all round the new tariff arrangements meet with the satisfaction of the grocery trade in Montreal.

Chas. Hart.

"I do not think the change will affect us very much either way," said Chas. Hart, of Hart & Tuckwell, fruit merchants, Montreal. "Oranges and lemons being free will possibly have the effect of increasing the demand for these goods, but this remains to be seen. The duty on all nuts imported has been raised to 3c. Peanuts were formerly 2c, but the change is not likely to result in new prices. Where something was taken off the duty in some cases something was put on in other instances, so that after all the new tariff arrangements do not bother us very much."

Jos. Ethier.

Jos. Ethier, manager for Laporte, Martin & Co., Montreal, expressed himself as very much satisfied with the new tariff arrangements. He thought that as far as the grocery trade was concerned there was no ground for complaint.

D. W. Ross.

A representative of the Grocer saw D. W. Ross, general manager of the Mount Royal Milling Company, large millers of rice, in Montreal, in reference to the recent change in the tariff, whereby rice has been placed on the free list. As a miller, Mr. Ross says, that the change will not make any material difference, as it will simply mean that they will get their raw material cheaper, and will have to turn it over to the trade that much cheaper also. The one to benefit, therefore, by the reduction will be the consumer, who will natural-

ly get his supply a little cheaper. The amount of rice consumed in Canada is not so great as to make any very material increase in riches for any one family. Mr. Ross states that the class who will benefit most by the change will be the Chinaman. He pointed out that over half of the entire quantity of cleaned rice shipped into this country is consumed by the Celestial, and to him, who is the user of the much larger quantity, the benefit will naturally come. It is hardly to be expected that the benefit of the Chinaman was the ulterior purpose in placing rice upon the free list, but when a gentleman of Mr. Ross' experience points out the fact, it is rather in contravention of the first supposition that the change is likely to be of general benefit.

The opinions in the trade are rather contradictory, some saying that the change in the duty will be beneficial, while others think the reserve.

Geo. Forbes.

"The change in the sugar tariff came as a little surprise to us," said Mr. George Forbes, of Forbes Bros., Montreal, speaking to the Grocer, "but otherwise the new arrangements do not affect us very much. I think on the whole that the grocery trade is satisfied. Regarding sugar, perhaps the new tariff is not quite so handy as the old, inasmuch that we now, in the case of imported British sugars, have to look up each item and figure out the duty thereon, instead of allowing 33 1-3 per cent. all round as formerly. This is the result of making a flat rate for different goods."

S. J. Mathewson.

"So far as we can see at present the new tariff is quite satisfactory to the grocery trade," said S. J. Mathewson, of Mathewson Sons, Montreal, "although it is a little early to say anything definite. I think it is a great thing to get the tariff making out of politics, a move which will appeal to every business man. Formerly we were loaded up with various lines because of rumored advances in the duty which never took place, and jobber after jobber lost thousands of dollars."

J. F. McLean.

J. F. McLean, of the Montreal Fruit Exchange, thought that the removal of the duty on oranges and lemons was a wise move on the part of the Government.

"These goods will now be much more saleable in Canada, and consumption cannot help but be increased. There will be a difference of from 25c to 50c a case on these goods. Take the Spanish oranges, which come in large cases, they will now sell at a price 50c lower than heretofore. Speaking for ourselves, we have already noticed the difference in the demand. An order has just come to hand for a carload of fruit from a section of the country which never before took such a quantity at one time.

"No, I do not think more oranges will be imported direct from Messina

or Sorren can be no lines will it is the C people ar will have fore."

"I thin said S. W Sons, Mor spice duty ground whole. T per cent. and 10 p fords ver Canadian

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or Sorrento, or Spain, although there can be no doubt consumption of these lines will be increased somewhat. But it is the California navel orange that the people are educated to buy, and these will have a greater sale than ever before."

S. W. Ewing.

"I think the spice men are satisfied," said S. W. Ewing, of S. H. Ewing & Sons, Montreal. "As you may know the spice duty was formerly 25 per cent. on ground spices, and 12½ per cent. on whole. This has been changed to 10 per cent. on whole, and 3c a pound and 10 per cent. on ground. This affords very much more protection for Canadian manufacturers."

Canned Meats.

Canned meats, including poultry, game, soups and extracts have an increased protection of 2½ per cent. in the general tariff and 5-6 per cent. in the preferential. The rates of duty are now 17½, 25, and 27½ per cent. against the old 25 per cent and a third off. In the last fiscal year importations of canned goods aggregated 753,000 lbs., and it may surprise some to know that the year before the importations were not such a great deal more, 890,000 lbs. The increase in duty will have little or no effect upon the trade.

A change which may not greatly affect trade but which is interesting is that in chocolate. It looks now as if the duty had been raised from 20 to 35 per cent upon confectionery preparations, as Swiss Milk Chocolate.

Mr. Langley, of McClure & Langley, agents for Tobler's milk chocolate, stated to the Grocer yesterday that there was doubt about the new classification. At present it appeared as if the duty had been raised but by next week he would be prepared to speak definitely. He did not think the increase if it were a fact, would much affect the price of their goods to the retail trade.

Under the old tariff there were three classifications for cocoa, cocoa beans, "cocoa shells and nuts, chocolate and other preparations of cocoa n.e.s.," "cocoa paste, chocolate paste, cocos and cocoa butter, n.o.p." The new tariff makes five classifications, beans, cocoa nibs and shells, paste or "liquor," not sweetened paste or "liquor," sweetened, preparations in powder form preparations, n.o.p. Under the old tariff, Swiss chocolate and similar preparations came in under "cocoa shells and nibs, chocolate and other preparations of cocoa," at 20 per cent. Manufacturers here have held that such preparations should be classed as "confectionery." Apparently that has been done in effect as the new duty on confectionery is 35 per cent.

Imports as cocoa shells and nibs, chocolate and other preparations of cocoa totalled last year 1,379,000 lbs., and of that 238,000 lbs. came from Switzerland, 657,000 lbs. from Great Britain, 422,000 lbs. from United States.

The other changes, 20 per cent. to 10

per cent. on nibs, 4c to 3c on unsweetened paste, etc., 4c to 3½c on sweetened paste are not regarded as serious. The duty on cocoa in powder form, break-fast cocoas is not changed.

Crockery and Glassware.

There is a change in the crockery and glassware schedule that is very far from being acceptable to the firm. The case is very clearly set forth by Mr. McMahon, of McMahon, Broadfield & Co., Toronto, in a letter he sent Monday to the Minister of Customs. It follows:

Group 7. Paragraph 287.—"Tableware of china, porcelain, white granite or iron granite" p.c. 15, 27½, 30, as the term "iron granite" is not a crockery term, we assume this is intended for "iron stone white granite," a term some makers use. Does this paragraph No. 287 include plain white, printed or decorated ware? What articles does the word "tableware" embrace? "Tableware" is a very ambiguous word in the crockery trade, and is used mainly to designate household pottery from sanitaryware, stoneware, electricalware, etc. The trade were greatly exasperated some two years ago when this word "tableware" was introduced in the change of some items in the tariff at that time, but we understood it was some clerical error, and would be remedied when the general changes were made in the tariff. Many of the appraisers throughout the country differed as to what was, and what was not "tableware." What object can there be in having white granite or porcelain cups, saucers, plates, pitchers, etc., one rate of duty and bedroomware of the same material at another rate of duty, many of the packages imported usually have some little lot of bedroomware in them, even if it is only a few shillings worth, extra clerical help is required to compute the two rates of duty each invoiced at intricate discounts. As toiletware, such as bedroom sets, etc., are not made in Canada, the trade think the department of customs must have overlooked our former recommendation of three years ago to rectify this vexing complication. The trade would much prefer paragraph No. 287 read:

"Earthenware, plain white, printed or decorated, in china porcelain, semi-porcelain and white graniteware, for general household use n.o.p. p.c. 15, 27½, 30." Much of the lowest priced cups, saucers, plates, dishes, baking dishes, cover dishes, sauce dishes, bowls, jugs, ewer basins, chambers, etc., are made in cc body, and are usually printed or decorated in some way, almost altogether imported from Great Britain, and used almost exclusively by the farming people and the work people in towns.

As the trade will be compelled to explain, that the cause of the advance in prices of their dishes is owing to increase in rate of duty on the ware, and also increased duty on the price of the packages, in which the goods are packed, and as this increased duty on the packages will mean quite an increase in price on this low priced ware, often

only about £4 worth of goods in a package and crates and hhds. are charged from 16 to 18 shillings each for packages that are almost worthless when unpacked—on £4 worth of goods the 5 per cent. extra duty is \$1.00, 15 per cent. duty on package say cost 17 viz. 0.62 less ¼ the old rate makes this 49c. Total \$1.49. This \$1.49, with the risks of breakage, the importers and the retailers profits just doubles this and makes the cost to the farmer and workpeople \$3 on this £4 package or 15 per cent. more than before, while in the better grade goods there is only the extra duty on the package, containing goods from £8 to £20. Value the extra duty of 49c for package only increased the selling prices from 1 to 2 per cent. We think that household cc or cream colored ware should have remained as it was, as it is not made or sold to scarcely any extent in Canada, and even if the duty was 5 per cent., as it is in the United States, no manufacturer could compete with the British makers in the class of ware mentioned above.

Hundreds of manufacturers in Great Britain make the bodies of their ware by mixing cc clay and semi-porcelain and white granite clay together; not one appraiser in a hundred could tell where to draw the line between cc body and white granite body, causing further complication. Even the importers themselves could not tell. It would greatly simplify the matter and be exceedingly acceptable to the trade if clause 287 was made to read thus: "Earthenware, plain white, printed or decorated china, porcelain or semi-porcelain, white granite or cc ware n.o.p. p.c. all at the same rates of duty," and strike out the words "cc or cream colored ware" in paragraph 288.

Crates, hhds., casks and cases containing earthenware, plain white, printed or decorated, and packages and straw containing moulded, pressed or blown glassware are a large percentage of the cost of the goods contained in them, and are, perhaps, the most worthless kind of package imported after they are emptied, and of scarcely any value whatever, after the goods are taken out of them, and in justice to the trade we think they should be made free of duty. The crockery trade of the Dominion is one of the important branches of business and those engaged in it, feel that the tariff relating to this industry should, if possible, be made free from complications and ambiguous phrases, so that when we send our entries to the various ports in Canada we will have assurance that all the appraisers will appraise alike the thousands of articles made in pottery and imported in this country.

C. Southon, Lakeport, who in 25 years, has built up one of the finest general store businesses in Ontario, has taken his sons into partnership and since Dec. 1 the firm is C. Southon & Sons.

BANK OF MONTREAL REPORT

Eighty-ninth Annual Meeting of Share holders—Satisfactory year's work—
Canadian Trade Conditions Reviewed by President.

The eighty-ninth annual general meeting of the Shareholders of the Bank of Montreal was held in the Board Room of the institution, at Montreal, on Monday.

There were present: Hon. Sir George Drummond, K.C.M.G., President; Mr. E. S. Clouston, Vice-President and General Manager; Sir William C. Macdonald, Hon. Robert Mackay, Messrs. James Ross, A. T. Paterson, R. B. Angus, Michael Burke, F. S. Lyman, K.C.; Angus, W. Hooper, James Tasker, B. A. Boas, George Durnford, Henry Dobell, J. S. Keoch, M. S. Foley, John Beattie, R. G. Starke, H. Cameron, W. Black-

ader, James Kirby, K.C.; James Croil, Lieut.-Col. Prevost, H. Paton, W. Stanway, A. G. Ross, W. D. Gillean, Rev. G. H. Parker, (Compton); M. O'Shaughnessy, John Turnbull, J. Scott.

On the motion of Mr. R. B. Angus, Sir George Drummond, President, was unanimously voted to the chair, and on the motion of Mr. W. Stanway, seconded by Mr. James Tasker, it was resolved: "That the following be appointed to act as scrutineers: Messrs. F. S. Lyman, K.C., and Angus W. Hooper; and that Mr. James Aird be secretary of the meeting."

THE GENERAL STATEMENT.

The General Statement on 31st October, 1906, is as follows:

Liabilities.	
Capital Stock	\$ 14,400,000.00
Rest	\$ 11,000,000.00
Balance of Profits carried forward	159,831.84
	\$ 11,159,831.84
Unclaimed Dividends	2,228.01
Quarterly Dividend, payable 1st December, 1906.	360,000.00
	\$ 11,522,059.85
	\$ 25,922,059.85
Notes of the Bank in circulation	\$ 12,036,097.00
Deposits not bearing interest	30,842,380.93
Deposits bearing interest	99,059,070.61
Balances due to other Banks in Canada	141,564.73
	\$142,079,113.27
	\$168,001,173.12

Assets.	
Gold and silver coin current	\$ 6,282,607.49
Government demand notes	5,374,510.25
Deposits with Dominion Government required by act of Parliament for security of general bank note circulation	520,000.00
Due by agencies of this bank and other banks in Great Britain	\$5,597,767.93
Due by agencies of this bank and other banks in foreign countries	3,027,768.24
Call and short Loans in Great Britain and United States	29,784,242.00
	38,409,778.17
Dominion and Provincial Government securities ..	1,346,087.68
Railway and other Bonds, Debentures and stocks ..	8,999,865.20
Notes and cheques of other Banks	4,418,994.19
	\$65,301,842.98
Bank Premises at Montreal and Branches	600,000.00
Current Loans and Discounts in Canada and elsewhere (rebate interest reserved) and other assets	\$101,814,453.38
Debts secured by mortgage or otherwise	183,955.04
Overdue debts not specially secured (loss provided for)	100,921.72
	102,099,330.14
	\$168,001,173.12

Bank of Montreal,
Montreal, 31st October, 1906.

E. S. CLOUSTON,
General Manager.

The Directors' Report.

The report of the Directors to the Shareholders at their eighty-ninth annual general meeting, was then read by Mr. E. S. Clouston, vice-president, as follows:

The Directors have pleasure in presenting the Report, showing the result of the Bank's business for the year ended 31st October, 1906

Balance of Profit and Loss Account, 31st October, 1905	\$ 801,855.41
Profits for the year ending 31st October, 1906, after deducting charges of management, and making full provision for all bad and doubtful debts	1,797,976.43
	\$2,599,831.84

Dividend 2½ per cent. paid 1st March, 1906.	\$ 360,000.00
Dividend 2½ per cent. paid 1st June, 1906.	360,000.00
Dividend 2½ per cent. paid 1st September, 1906	360,000.00
Dividend 2½ per cent. payable 1st December, 1906	360,000.00
	\$1,440,000.00
Amount credited to Rest Account	1,000,000.00
	2,440,000.00

Balance of Profit and Loss carried forward

The sub-agencies at Fort Rouge (Winnipeg) and Ste. Anne de Bellevue, mentioned in our last report as about to be established, were opened shortly afterwards. Since the last annual meeting branches have also been opened in the city of Mexico and at Saskatoon, and sub-agencies at Fenelon Falls; St. Henri, Montreal; Upper town, Quebec; and Bank street, Ottawa.

The Ontario Bank having intimated that it was in difficulties and would have to suspend, this bank, on 13th October, last, assumed all its liabilities, under a guarantee of other banks against loss, and it is now being liquidated.

In view of the change in the number of directors made by resolution of the shareholders at the last annual meeting, and in order to bring the by-laws of the bank into accord with the Bank Act, as at present, it has been thought well by the directors to have the existing by-laws consolidated and amended to date. This has been done, and they are now placed before you for confirmation.

All the offices of the bank, including the Head Office, have been inspected during the past year.

G. A. DRUMMOND,
President.

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Report.

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DRUMMOND,
President.

THE VICE-PRESIDENT.

The vice-president then spoke as fol-
lows:

As the president will deal with the
business of the country generally, I
will only refer to the statement of the
affairs of the bank presented to you.
You will notice that the chief features
are increases of about \$11,000,000 in
deposits bearing interest, and about
\$13,000,000 in our current loans. These
changes took place principally during
the last month of our fiscal year, and
are the result of our undertaking the
liquidation of the liabilities of the On-
tario Bank. The profits show an in-
crease of \$160,000, due partly to the
good rates ruling in London and New
York, where we are compelled to carry
a considerable portion of our reserve
funds. The other changes are of minor
importance, and do not call for any
special comment.

When in October the deplorable con-
dition of the Ontario Bank was sub-
mitted for the consideration of a num-
ber of bankers, it was thought best,
in the interests of all concerned, that
the bank should be liquidated, and,
with the view of allaying any excite-
ment which would probably be detri-
mental to the interests of the com-
mercial community generally, it was
decided that this bank should under-
take to assume all the liabilities of
the Ontario Bank, under a guarantee
from other banks in the event of the
assets being insufficient to discharge
them. The bank is also a party to
the guarantee, and we have agreed in
addition to pay \$150,000 for the good-
will of the business. We do not anti-
cipate that there will be any claim
under the guarantee. The liquidation
is proceeding quietly, without any pub-
lic excitement or disorganization of the
business of the country, with a mini-
mum of cost to the shareholders of the
Ontario Bank, and without the loss of
a dollar to either noteholders or de-
positors. The record of Canadian
banks in this respect is excellent. Dur-
ing the last quarter of a century, by
failures of banks, which could be or-
ganized under our present banking
laws, the loss to depositors has been
under \$750,000. The noteholders, of
course, have lost nothing. I speak only
of banks that could be organized un-
der our present acts. Other banks
during that period failed, involving loss
to both depositors and noteholders, but
they were acting under old charters
and under conditions which do not now
exist—in one case there was no double
liability. Out of the 12 banks that
have suspended since 1880, five only
could obtain charters under our present
system.

With respect to the general business
of the country, I can only repeat my
remarks of last year, that we are still
in the full flood tide of prosperity.
Railway earnings continue large, im-
migration is satisfactory, and the
farming community share with manu-
facturers and merchants the general
well-being; but in its wake it is fear-

ed will follow over-expansion, inflated
values and increasing speculations,
particularly in real estate and mining
stocks, leaving wreckage behind when
the tide ebbs.

There is still time to set one's house
in order and keep it there, but the
tardy should remember that the pro-
longation of the day of grace may add
to the severity of the day of reckon-
ing.

THE PRESIDENT'S REMARKS.

The president, in moving the adop-
tion of the directors' report, said:

In accordance with a practice of many
years' standing in this bank, I attempt
a brief review of the general trade of
the country.

Beyond question the general condi-
tion is one of great prosperity.

In all or nearly all branches of trade,
manufacture and commerce, consider-
able advances in the volume of trade
have taken place, as compared with the
preceding year.

The port of Montreal is now, it is
satisfactory to note, much more
widely recognized as the eastern port
of the Dominion, and its efficiency the
concern not of the province of Que-
bec specially, but of the whole Do-
monion. It is therefore not entirely
satisfactory to note that the business
of the year now ending shows little,
if any, advance over the previous year.

The improvements of the port pro-
ceed but slowly, and much remains to
be done in the harbor, the channel,
and the gulf, to make it possible to
claim Montreal a model port.

The present extreme rates of marine
insurance are a great disadvantage.
Upon the whole the shipping business
shows a fair season's business, due in
part to a greatly increased importation
of goods and increased passenger trade,
and the shipowners appear to be fairly
well satisfied.

In this connection, it is in the high-
est degree satisfactory to note the
improved volume of passenger busi-
ness, due largely to the appearance on
the route of four new steamers of the
Allans and Canadian Pacific Railway
Company. These boats, if only the
pioneers, do much to remove the re-
proach which forced Canadian travel
to New York and Boston, and prevented
almost entirely general travel from
reaching Canada, in effect placing Can-
ada and Canadian interests in the back-
ground. We have the shortest sea route
from Europe, and are only beginning
to secure a reasonable share of a busi-
ness which may include not Canada
alone, but a large portion of the West-
ern United States.

Taken in detail, I may say the var-
ious important departments of trade and
commerce have done well.

The hardware trade reports "a larg-
er business during the past year than
at any former period in the trade's his-
tory."

The new application of iron and steel
in building structures added to the de-
mand for other standard purposes have

caused a famine in these materials and
unexpected delays in many enterprises.

The dry goods trade is reported as
never better, and one feature to which
I may refer later on, is the much bet-
ter and more expensive goods now in
demand.

In woollens the report is that while
still under a cloud from the operation
of the preferential tariff it is better
than last year, prices of all classes hav-
ing advanced.

In cotton, advances in prices and an
active demand are reported. Here
again buyers are said to be taking goods
costing seven to eight cents a yard,
when not long ago four to five cents
sufficed.

Boots and Shoes.—The demand has
been good. Prices it is said have not
advanced in proportion to the advance
in the raw material, though now from
5 to 20 per cent. above last year.

In leather a large business has been
done in the home trade, at an advance
of one to two cents per pound. Raw
hides having advanced all round about
25 per cent.

Wool has brought very high prices
during the year.

Some idea of the value to the farm-
ing community of the cheese and butter
trade may be found from the following
figures.

Cheese.—The cheese exported to
Great Britain during the present sea-
son was of the value of \$22,401,132.

Butter.—Of butter, \$4,433,891, and
including what remains to be sent over,
we reach a total of over 33 millions
of dollars. To these must be added the
home consumption, which is every year
growing in volume and importance.

The great feature of the hour is, how-
ever, the development of the North
Western provinces—Manitoba, Saskat-
chewan and Alberta—in which the capa-
city to produce excellent qualities of all
kinds of cereals seems to be assured be-
yond question.

Of wheat alone the present crop is
estimated at 85 million bushels, the
quality undoubted; the area under cul-
tivation is greater than last year, but
the yield per acre is about 19 bushels,
as against 23 last year.

If the other grains such as oats,
barley and flaxseed, are taken into ac-
count, and cattle exported to the value
of eight millions of dollars, we are as-
sured that the farmers have shared in
the general prosperity.

The number of acres of Canadian
Pacific lands sold from January 1st to
October 31st, 1906, is 1,080,000, as
against 653,000 acres in the correspond-
ing period of 1905.

The number of immigrants entering
Canada through Canadian Pacific gate-
ways from January 1st to November 7th,
1906, is 132,000, as against 96,000 in
the corresponding period of last year.

The best evidence of the extraordi-
nary activity of trade is to be found in
the railway traffic, which is trying to
the utmost the resources of the roads;
new rolling stock is being put into

service as quickly as acquired, and the demand is still unappeased.

In addition, we have three great trunk lines engaged in active construction.—The Grand Trunk to reach the Pacific, the Canadian Northern and the Canadian Pacific in great stretches of extension the pace being only limited by the supply of labor.

The current complaint is of the increased cost of living, and it is an interesting question how far this is due to any increased cost of what are called the necessities of life, or to an advance in the style of living and the increased use of luxuries. Doubtless both enter into the case, but this is too large a subject for adequate treatment on this occasion.

In this matter some evidence may be adduced from the fact that the dry goods and other trades report the more costly class of goods now being sold.

There is abroad in the world at large a prevalent idea that capital and corporations of all kinds are antagonistic to the general welfare. Now it would be an interesting question how much of our present prosperity is founded on substantial realizations of our own, and how much is due to an increased confidence in our future on the part of outside capitalists.

The absurdity of regarding capital with suspicion is evidenced by the fact that the vast additions to our railways and other enterprises essential to the opening up of our country would be impossible without the aid of outside capital.

It would be contrary to all experience to hope for an unbroken continuance of the present condition of prosperity—periods of reaction and of suspended enterprise may be expected, but we may be assured that the surest means of postponing their coming and dealing with the bad times when they come, is the exercise of prudence and caution to prosperous times like the present.

I beg to move: "That the report of the directors, now read, be adopted and printed for distribution among the shareholders." If any shareholder has any questions to ask, we shall be pleased to answer them.

The motion for the adoption of the report was seconded by the vice-president, after which Rev. G. H. Parker asked several questions in regard to dividends, and also as to the bank's premises, which were replied to by the president and the vice-president.

Mr. B. A. Boas spoke on the dividend question, and advocated the possibility of higher dividends in the future.

The report was then unanimously adopted.

Confirm Amended By-laws.

It was moved by the president: "Resolved that the consolidated amended by-laws of the shareholders of the Bank of Montreal, laid before the shareholders and read, be and the same are hereby confirmed, adopted and passed by this meeting of shareholders, and that the same be sealed with the Corporate

Seal of the Bank, countersigned by the president thereof."

This was seconded by the vice-president, who remarked: I think it is hardly necessary to read the by-laws through; they are before the shareholders, and the changes are small and few. In paragraph III, the number of directors is increased from nine to ten. Paragraph VI, governs the election of an honorary president, which is a new position. No. X. had to be changed in order to enable us to carry out the quarterly dividends and the closing of the bank's books. As to No. XI, under the old by-laws, if we appoint any local director, he had to be qualified to the extent of twenty shares. We have thought it was hardly necessary to ask a local director for any qualification. No. XIII. has been stricken out, as it is provided for by a footnote.

The motion was then adopted, after which Mr. B. A. Boas moved:

"That the thanks of the meeting be presented to the president and directors for their attention to the interests of the bank."

This was seconded by Mr. Henry Dobell, and was concurred in unanimously.

Mr. A. T. Paterson moved:

"That the thanks of the meeting be given to the general manager, the assistant general manager, the inspector, the managers, and other officers of the Bank for their services during the past year."

In making the motion, Mr. Paterson said that the importance of the staff to the Bank was a point which must be patent to everybody. The success of the Bank depended in the first place, upon the chief officers, but the subordinate staff had a hand in carrying out their several offices. The extension of a bank's business necessarily carried with it an augmentation of the staff.

When he first joined the Board of the Bank of Montreal the staff was under 300; now it was, he believed, somewhat over 1,000.

Sir William Macdonald seconded the motion, which was unanimously adopted.

The vice-president thanked the shareholders, on behalf of himself and staff, for their kind expression of appreciation.

Mr. H. Paton moved, seconded by Mr. John Turnbull:

"That the ballot now open for the election of directors be kept open until 2 o'clock, unless fifteen minutes elapse without a vote being cast, when it shall be closed, and until that time and for that purpose only this meeting be continued."

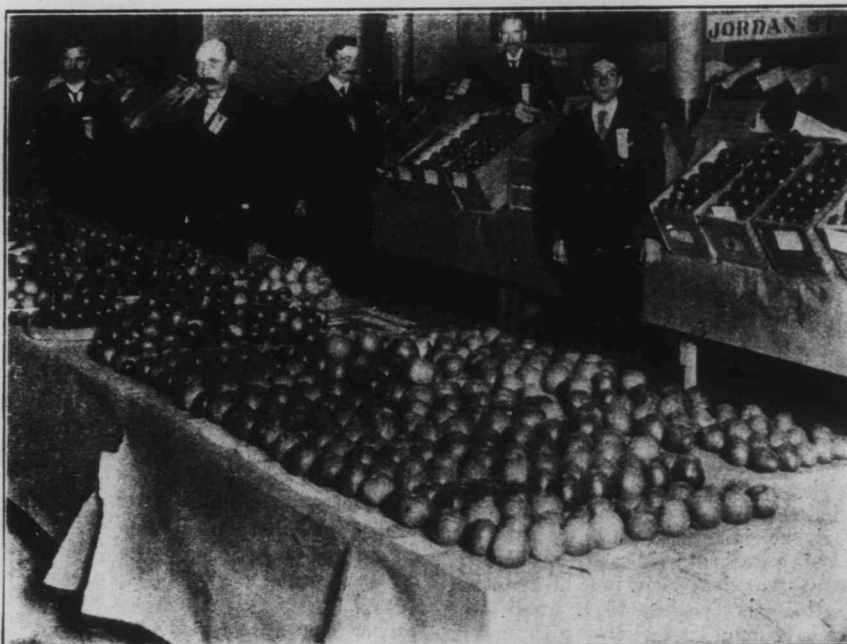
This was unanimously concurred in.

THE DIRECTORS.

The ballot resulted in the election of the following directors:

- R. B. ANGUS,
- E. S. CLOUSTON,
- THE HON. SIR. GEORGE A. DRUMMOND, K.C.M.G.,
- E. B. GREENSHIELDS,
- HON. ROBERT MACKAY,
- SIR WM. C. MACDONALD,
- A. T. PATERSON,
- ROBERT G. REID,
- JAMES ROSS,
- THE RIGHT HON. LORD STRATHCONA AND MOUNT ROYAL, G.C.M.G.

The building, plant and premises of the late Harold McGray, Stony Island, Shelburne, have been leased by the Atlantic Fish Companies, Limited, who will carry on the business formerly run by Mr. McGray. This firm is making great progress in the Maritime Provinces. They beat the Americans this season, one of their vessels with a cargo of salt bulk herring having been the first to reach Gloucester.



A CORNER IN APPLES—Fruit and Flower Show, Toronto.

While th affected by fifty odd e by their enough to gin upon not large advance in

Raw sug of a cent cent less. cost 1 1/2 ce further pr product. C will cost ing more are sold, 2 two cents new duty Marmalade 1/2 cent a cent a po

The duty walnuts an France and rate under made in 1 soaps and come most be a cent

THE CANADIAN GROCER

Established 1886

The
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JOHN BAYNE MACLEAN President

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THE TARIFF.

While the grocery trade is not greatly affected by the new tariff, some of the fifty odd changes are disconcerting and by their very smallest annoying, large enough to appreciably decrease the margin upon which goods are handled and not large enough to justify a convenient advance in the price.

Raw sugar will cost the refiners 1-7 of a cent more. Rice will cost half a cent less. New Orleans molasses will cost 1 1/4 cent more giving that much further protection to the West Indian product. Quarter size boxes of sardines will cost 1/4 cent more and boxes weighing more than 8 oz. of which but few are sold, 2 cents. Pickles are advanced two cents or so a dozen because of the new duty on the outer case or cask. Marmalades, jams, etc., are dearer by 1/2 cent a pound. Candied peels are 1/2 cent a pound cheaper.

The duty on nuts has been raised but walnuts and almonds which come from France and Spain have the old reduced rate under the favored nation treaty made in 1865. This treaty covers also soaps and wines. Filbert nuts which come mostly from Italy and Sicily will be a cent dearer. Peanuts which come

almost wholly from the States will also be a cent dearer, though gives an additional preference to the Spanish production and may induce larger importations there.

Figs and dates suffer differently. On them the duty is changed from an ad valorem of 25 per cent. to a specific duty of 80 cents a hundred pounds. The result is that on all figs or dates costing \$3.20 a cwt. the duty is unchanged but on those costing more the duty is decreased and on those costing less the duty is raised. This may encourage the consumption of better fruit but the bulk of the trade is in low priced figs. Oranges, lemons and limes are on the free list and consequently 25 cents a box cheaper.

The duty on chocolate preparations that are really confections is asserted to be raised by a new classification from 20 to 35 per cent. Macaroni is advanced a fraction of a cent. The new duty on the container for glassware raises the price of cheap kinds used by the working classes of the people and practically does not affect more expensive goods.

The classification of sardines by weight instead of by size of box is regarded by the trade as a proper change but the increase of the preference afforded Great Britain where sardines are not packed is thought to encourage the importation of fish in oil and the putting on the market of inferior fish as sardines undoubtedly hurts the trade in sardines.

All goods not mentioned particularly in the schedule submitted to Parliament come in at a duty of 20 per cent.

It must be remembered that the new tariff as submitted to the House is subject to change. Representatives of numerous interests hurried to Ottawa upon the publication of the schedules and the effect of their arguments will be seen when the bill gets into committee of the House where the amending process will be in operation. Changes, however, are likely to be few. The tariff as submitted is the crystallized result of the labors of the Tariff Commission. The manufacturers who advocate higher protection will be disappointed but the Government is to be congratulated upon having at least lived up to its policy of tariff stability.

IRRITATING DELAY.

This is the season when everybody from the largest manufacturers to the smallest retailers should be so busy that they are working overtime, and in many instances this is actually the case, but

there is one great drawback to prevent trade running along the usual channels smoothly and harmoniously. This thorn in the side, is the congestion of traffic on the railways. From one end of the Dominion to the other there is a shortage of cars and engines, and the freight sheds of the railway and transportation companies are filled to overflowing. The effect of this congestion is only now beginning to be felt by the retailer. Christmas and the holiday trade is coming on, and it behooves the grocer to have a complete stock of all those lines which are so necessary at this time of year. Orders for holiday goods have been placed for a very long time, but grocers in all parts of the country are daily anticipating the receipt of an advice card from the local freight office informing them of the arrival of the long-looked for goods, which are so slow in coming. During the past couple of weeks there has been a slight improvement in some circles, but on the whole transportation conditions are very bad. The wholesaler is not to blame for non-arrival of the goods so anxiously awaited by the retail merchant, he is just as badly off or more so, because many other customers of his are in the same position as the first grocer. One of the largest jobbers in Montreal has filled a number of contracts at a straight loss. Goods had been ordered by the retailer and the jobber, having waited a reasonable length of time for the receipt of the foodstuffs by him, found it necessary to buy from spot stocks of other firms at enhanced prices, in order to satisfy his customer. As an instance this illustrates the position of the wholesale houses. Another firm has had a car of dried fruits at the station in Montreal since the first of last month—has been unable to get at it owing to the congestion in the local freight yards. No remedy appears to be in sight, unless it be patience, and from present indications it would seem that the grocer possessing this virtue will be able to wait for his goods better than he who is in a hurry. It is a case of making "the best of a bad job."

WORKING SEASON.

The retail grocery trade is about entering upon its harvest of the year. That means its session of hard work. The desks should be cleared. Things that can be done now should not be put off until everyone is working long hours at top speed. Perhaps the stock can be got into more convenient shape, the principal part of the Christmas window decoration can be put in and only minor changes will be necessary. Supplies can be looked after so there will be no shortages with consequent loss of time and effort. Clerks should not feel aggrieved at having to work long hours: it's a part of the business. Employees should be forehanded and plan against annoying delays and avoidable hindrances.

Markets and Market Notes

QUEBEC MARKETS.

POINTERS—

SUGAR—Advanced 10 cents.
Fish—Revised.
Evaporated Apples—Advanced.
Beans—Decline.

Montreal, December 6th, 1906.

Navigation from the port of Montreal closed Saturday when the last ocean-going vessel cleared, and with the end of the season has come a little respite for the jobbers who have kept very busy for the past month and a half. Wholesalers are now turning their attention to the city trade for the holiday season, which is now at hand. It is expected that this will keep them busy up to a few days before Christmas, when the annual aftermath of dullness will set in.

The new tariff arrangements form the and everyone is talking of the matter. On the whole the jobbing trade is satisfied with the new conditions. Sugar has been advanced 10 cents, a direct result of the new tariff. There is not much going on in canned goods, while syrups and molasses are little better in this respect. Teas are firm, while much of interest is transpiring in the dried fruit market. High grade prunes are very scarce and bring good prices. Evaporated apples are higher, while beans are lower. It is understood that lower prices for rice will prevail beginning on Monday, December 10th.

CANNED GOODS.—Last deliveries of canned goods are being made in Montreal, although it is expected that it will be some time before all jobbers have received full supplies. Lots coming in are more or less large in quantity, but do not begin to satisfy the wants of the retail grocers in all parts of the country.

SUGAR.—The effect of the new tariff arrangements was noticeable in sugar as soon as the news reached Montreal. Information of the new duty was received Friday morning last, and at two o'clock in the afternoon the prices were advanced ten cents all along the line. It is expected in some quarters that there will be another advance in the near future, but this remains to be seen.

Granulated, bbls.	44 40
" " 1-bbls.	4 55
" " bags.	4 35
Paris lump, barrels.	5 05
" " half-barrels.	5 05
" " boxes, 100 lbs.	4 95
" " boxes, 50 lbs.	5 05
Extra ground, bbls.	4 80
" " 50-lb. boxes.	4 90
" " 25-lb. boxes.	5 00
Powdered, bbls.	4 80
" " 50-lb. boxes.	4 90
Phoenix.	4 40
Bright coffee.	4 20
" " yellow.	4 25
No. 3 yellow.	4 25
No. 2 "	4 10
No. 1 " bbls.	4 00
No. 1 " bags.	3 95

SYRUPS AND MOLASSES.—Molasses and syrups are moving out a little more freely with the coming of the

cooler weather. Advices from the primary markets do not bring any further news of interest. Prices are steady.

Barbadoes, in puncheons	0 30
" " in barrels	0 32
" " in half-barrels	0 33
New Orleans	0 22
Antigua	0 30
Porto Rico	0 40
Corn syrups, bbls.	0 02
" " 1-bbls.	0 03
" " 1/2-bbls.	0 03
" " 3/4-lb. pails.	1 47
" " 25-lb. pails.	1 00
Cases, 2-lb. tins, 2 doz. per case	1 95
" " 5-lb. " 1 doz.	2 40
" " 10-lb. " 1 doz.	2 35
" " 20-lb. " 1 doz.	2 25

TEAS.—Somewhat more business appears to be passing in teas this week. Prices on all low grade teas—for that matter on all teas—are firm. Low grades, which were obtainable this spring at 10c. to 11c., are now bringing as much as 15c. and sometimes 16c. when obtainable. Ceylon greens continue scarce and high.

Japans—Fine	0 26	0 30
Medium	0 20	0 23
Good common	0 18	0 18
Common	0 15	0 17
Ceylon—Broken Orange Pekoe	0 20	0 38
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 12	0 18
Ceylon greens—Young Hysons	0 17	0 20
Hysons	0 16	0 17
Gunpowders	0 13	0 14
China greens—Pingsuey gunpowder, low grade	0 11	0 15
" " pea leaf	0 19	0 22
" " pinhead	0 31	0 35

COFFEE.—There is very little that is new in coffees this week. Orders going out are fairly large for the season, and prices are steadily maintained.

Jamaica	0 10	0 11
Java	0 18	0 30
Mocha	0 19	0 22
Rio, No. 7	0 09	0 10
Santos	0 10	0 11
Maracaibo	0 11	0 13

FOREIGN DRIED FRUITS.—Locally, the situation in dried fruits remains practically unchanged. Spot stocks are very light. Of sultana raisins, supplies are almost nil. Any lots held are selling at prices around 12c. and 15c. The market for valencias is bare locally, while advices received from the other side say that an advance of 1-2c. has taken place. Reports from Greece are to the effect that the amount of business being transacted in currants is insignificant, all consuming countries being very well supplied. No drop in price is expected, however. Shipments of currants from Patras to Canada, up to October, 31, this year, were 1,476 tons, against 1,675 tons for the same period last year, a difference of about 200 tons, or in the neighborhood of 5,000 cases. Meanwhile, locally dealers are holding stiff until the "Clara" arrives in New York. The new tariff arrangements have caused more or less excitement in this market. Dates, imported direct from Persia, will now be brought in at the rate of 80c. a hundred pounds, instead of 40c. as formerly. This, it is thought, by those in the business, will kill the direct importing business, since the duty is the same, no matter what country the goods come from. On figs, the duty on cheap grades has been put

up, while the duty on the better grades has been reduced.

Tarragona almonds have been advanced, and are now quoted at 14c. to 15c. per pound. There is a better feeling in the New York market.

Valencia Raisins—	
Fine off-stalk, per lb.	0 08 1/2 0 09
Selected, per lb.	0 08 1/2 0 10
Layers,	0 09 1/2 0 10
Dates—	
Dates, Hallowees, per lb.	0 05 0 06
Californian Evaporated Fruits—	
Apricots, per lb.	0 23
Peaches, "	16
Pears, "	0 17
Malaga Raisins—	
London layers.	2 25
"Connoisseur Clusters"	2 50
" " 1/2-boxes	0 80
Royal Buckingham Clusters, 1/2-boxes	1 10
" " boxes	3 50
Excelsior Window Clusters, 1/2-boxes	4 50
" " boxes	1 30

Californian Raisins—	
Loose muscatels, fancy seeded, in 1 lb. pkgs.	0 10 0 11
" " choice seeded, in 1-lb. pkgs.	0 10 0 11
" " 2 crown	0 08 0 08 1/2
" " 3 crown	0 09 1/2 0 10
" " 4 crown	0 09 1/2 0 10
Prunes—	
40-50s.	0 08 1/2 0 09
50-60s.	0 08 0 08 1/2
60-70s.	0 07 1/2 0 08
70-80s.	0 07 0 07 1/2
80-90s.	0 06 0 06 1/2
90-100s.	0 06
Oregon prunes (Italian style), 40-50s	0 08 1/2
" " 50-60s	0 07 1/2
Oregon prunes (French style), 60-70s	0 07 1/2
" " 80-100s	0 06
" " 100-120s	0 06

Currants—	
Filiatras, uncleaned, barrels	0 18 0 08 1/2
Fine Filiatras, per lb., in cases	0 08
" " cleaned	0 08 0 09
" " in 1-lb. cartons	0 09
Finest Vostizzas "	0 08 1/2 0 09
Amalias "	0 07 1/2 0 07 1/2
Sultana Raisins—	
Sultana raisins, per lb.	0 12 0 15
" " 1-lb. carton	0 16
Eleme Table Figs—	
Six crown, extra fancy, 40-lb. boxes	0 13
Four crown, fancy, 10-lb. boxes	0 09
Three crown	0 08
Glove boxes, fine quality, per box	0 10
Fancy washed figs, in baskets, per basket	0 20
" " pulled figs, in boxes, per box	0 22
" " stuffed figs,	0 28
12-oz. boxes	0 06 1/2 0 07

PEELS.—Peels of every description are very scarce, and good prices are obtainable for any stock on hand.

Citron peel, per lb.	0 21 1/2 0 21
Lemon peel, per lb.	0 1 1/2 0 11
Orange peel, per lb.	0 1 1/2 0 11

SPICES.—There is little change in the local situation since last week. Shipments for the Christmas trade are still being made, though not in such large lots.

Peppers, black	0 16 0 22
" " white	0 25 0 30
Ginger, whole	0 16 0 24 1/2
Ginger, Cochin	0 17 0 17 1/2
Cloves, whole	0 17 0 32
Cream of tartar	0 25 0 30
Allspice	0 12 0 15
Nutmegs	0 30 0 55

EVAPORATED APPLES.—Stocks continue very scarce, and prices are still climbing. Supplies are coming forward very slowly, and the market being so bare, higher prices are asked. As much as 9 1-4c. is asked by some jobbers, although there is stock obtainable at 9c.

RICE AND TAPIOCA.—The market is unchanged, locally, for tapioca, but advices from primary markets report an easier feeling. Prices are unchanged.

B rice, in 10 bag lots	3 25
B rice, less than 10 bags	3 35
C C rice, in 10 bag lots	3 15
C C rice, in less than 10 bag lots	3 25
Tapioca, medium pearl	0 07 1/2 0 03

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Tariff changes are not expected to cause material alterations in prices.

	Per lb.
Peppers, blk	0 16 0 20
white	0 25 0 30
Ginger	0 18 0 35
Cassia	0 25 0 35
Nutmeg	0 45 0 75
Cloves whole	0 20 0 30
Cream of tartar	0 25 0 35
Allspice	0 22 0 28
whole	0 17 0 20
Mace	0 17 0 20
Mixed pickling spices, whole	0 15 0 20
Cinnamon, whole	0 17 0 20
ground	0 20 0 22

RICE AND TAPIOCA.—Until present stocks of rice are cleaned up, the half cent reduction in the tariff can scarcely be expected to take effect. Quotations are unchanged.

	Per lb.
Rice, stand. B.	0 03 1/2 0 03 1/2
Rangoon	0 03 1/2 0 03 1/2
Patna	0 05 0 05 1/2
Japan	0 06 0 07 1/2
Java	0 06 0 07
Sago	0 07 1/2 0 10
Carolina rice	0 07 1/2 0 10
Tapioca, medium pearl	0 07 1/2 0 10
" double goat	0 07 1/2 0 10

BEANS.—Quotations are unchanged.

Beans, hand picked, per bush	1 61
" prime, No. 1	1 50 1 55
" Lima, per lb.	0 06 1/2 0 07

SEEDS.—Trade is very quiet, and prices are unchanged.

Aliske—

Fancy lots, per bush	6 75 7 00
No. 1	6 09 6 25
No. 2	5 75 6 00
No. 3	4 35 5 10

Red Clover—

Fancy	7 75 8 00
No. 1	7 00 7 25
No. 2	6 35 6 75

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

Timothy—

Machine thrashed	1 65 1 85
Flail thrashed, bright washed	2 00 2 35

Lots containing seeds bring from 1 1-2c. to 2 1-4c. a lb.

HIDES, WOOL AND FURS.—Chicago is easier for extreme lights and buffs, but heavy weight cows and steers, and the packers' market, are very firm. Tallow is somewhat easier and pulled wool is firm.

Hides, inspected, cows and steers, No. 1	0 11 1/2
" No. 2	0 10 1/2
Country hides, flat, per lb., cured	0 10 1/2
Calf skins, No. 1, city	0 12
" No. 1, country	0 11
Lamb skins	0 5 1/2 1 00
Horse hides, No. 1	3 50 3 75
Rendered tallow, per lb.	0 06 1/2 0 05 1/2
Pulled wools, super, per lb.	0 25
" extra	0 27
Wool, unwashed fleece	0 15
" washed fleece	0 24 0 25

FURS.

	No. 1, Prime
Raccoon	1 40
Mink, dark	4 50 5 00
" pale	2 50 3 00
Fox, red	3 60
" cross	3 00 5 00
Lynx	5 50
Bear, black	12 00
" cubs and yearlings	5 00
Wolf, timber	2 75
" prairie	1 25
Weasel, white	0 60
Badger	1 00
Fisher, dark	5 00 6 00
Skunk, black	1 25
" short striped	0 90
" long striped	0 50
Marten	3 50 20 00
Muskat., fall	0 16
" winter	0 20
" spring	0 23
" western	0 12 0 15

C. W. Evans, Montreal manager of the Dowd Milling Company, was in Lachute on business this week.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Dec. 6, 1906.)

Activity marks almost every branch of the Winnipeg jobbing trade this Fall and Winter, and the wholesale grocers report the busiest season on record.

Importers were scrambling over each other early last week to get their shipments through customs before the announcement of the new tariff.

Following quickly upon the announcement of the increased duty on raw sugar, the price of refined was advanced last Friday, 10 cents per cwt. The change in the duty on molasses will tend to encourage the importation of the lower grades. Particulars will be noted below. The 1-2 cent duty on uncleaned rice has been removed with the object of encouraging the rice mills in Vancouver and Montreal. It is too early yet to predict the effect on prices.

SUGAR.—Refined sugars have not been affected by the new tariff, but there is an increase of 2 cents per cwt. under the general tariff and 7 cents per cwt. under the British preferential on raw sugar. Immediately following this announcement of the increased duty on raw sugars, the refiners advanced the price of refined sugars 10 cents per cwt. A further advance in the West is considered very likely, with the close of navigation, and the increased freight rates from the East. Prices now are:

Montreal granulated, in bbls.	5 00
" in sacks	4 95
" yellow, in bbls.	4 60
" in sacks	4 55
Wallaceburg, in bbls.	4 90
" in sacks	4 85
Berlin, granulated in bbls	4 80
" in sacks	4 85
Icing sugar in bbls.	5 60
" in boxes	5 80
" in small quantities	6 20
Powdered sugar, in bbls.	5 40
" in boxes	5 60
" in small quantities	5 65
Lump, hard, in bbls.	5 70
" in 4-bbls.	5 70
" in 100-lb cases	5 75
Raw sugar	4 50

SYRUPS AND MOLASSES.—Duties on glucose and syrups have been reduced, and some effect in reduced prices will probably occur in the near future. Duties are now as follows, as compared with the old tariff: New tariff: B. Pref. 35 cents per 100 lbs.; intermediate, 45 cents per 100 lbs.; general, 50 cents per 100 lbs. Old tariff: B. Pref., 50 cents per 100 lbs.; general, 75 cents per 100 lbs.

The effect of the tariff changes in molasses will be to encourage the importation of the cheaper grades, and to raise the price of the better quality. As respects molasses not the produce of any British country, entitled to the preference, the rates of duty have been changed as follows: Formerly, molasses 40 degrees and over, paid 1 3-4 cents per gallon, and for each degree below 40, and not less than 35, an additional duty of 1 cent per gallon. Molasses below 35 degrees was dutiable at 34 cents per lb. The new tariff provides that such non-British molasses not less than 30 and not more than 56 degrees shall pay 3 cents per gallon general, and 2 1-3 cents per gallon intermediate. Molasses

the product of any British country entitled to the preference is continued on the free list, and such molasses may test up to 56 degrees by the polariscope. This is to cover fancy molasses from the Barbadoes. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 25
" 5-lb tins, per 1 "	2 70
" 10-lb tins, per 1 "	2 65
" 20-lb tins, per 1 "	2 60
" barrel, per lb.	0 03 1/2
" Sugar syrup, per lb.	0 03 1/2
Beaver Brand, 2 lb tins, per 2 doz case	3 10
" 10 " " "	3 30
" 20 " " "	3 20
Barbadoes molasses in 1-bbls, per gal.	0 40
New Orleans molasses in 1-bbls, per lb.	0 03 1/2
Porto Rico molasses in 1-bbls., per lb.	0 04 1/2
Blackstrap, in bbls., per gal.	0 31
" 5 gal. bts., each	0 33
" 1 "	2 25

COFFEE.—Importers rushed in their supplies of coffee last week, being afraid of the imposition of a duty, but their fears proved to be groundless. We quote:

Whole green Rio, per lb.	0 10 1/2 0 11
" roasted " per lb.	0 15 1/2
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" Mocha	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracaibo	0 19
Choice Rio	0 17
Pure	0 16 1/2
Seal Brand (C & S) in 2-lb tins, per lb.	0 32
" 1-lb	0 33

Local Blends—

Mocha and Java in 2-lb. tins, per lb.	0 23
" 1-lb.	0 24

MINCE MEAT.—

Mince meat, 7 lb. pails, per lb.	0 09 1/2
" 25 "	0 08 1/2
" 12 oz pkgs., per doz.	1 05

FOREIGN DRIED FRUITS.—Prunes are held very firmly at present prices, and an early advance is expected. We quote:

Sultana raisins, bulk, per lb	0 12 1/2
" cleaned, "	0 13
" 1 lb pkgs	0 14
Table raisins, Connoisseur clusters per case	2 60
" extra dessert,	3 40
" Royal Buckingham,	4 00
" Imperial Russian "	5 25
" Connoisseur clusters, 1 lb pkgs, per case (20 pkgs.)	3 35
" Connoisseur clusters, boxes (5 1/2 lbs.)	0 80
Valencia raisins, f. o. s.	1 75
" selected	1 85
" layers	2 10
Trenor's Valencia raisins, f. o. s, per case	2 70
" selects	2 85
" layers	3 85
California raisins, muscatels, 2 crown, per lb.	0 09 1/2
" 3 "	0 09 1/2
" 4 "	0 08 1/2
" choice seeded in 1-lb. packages per package	0 08 1/2
" fancy seeded in 1-lb. packages per package	0 09
" choice seeded in 1-lb. packages per package	0 11 1/2
" fancy seeded, 1-lb. packages, per package	0 11 1/2

Prunes 100-120 per lb	0 04 1/2
" 90-100 "	0 05 1/2
" 80-90 "	0 05 1/2
" 70-80 "	0 06 1/2
" 60-70 "	0 06 1/2
" 50-60 "	0 07 1/2
" 40-50 "	0 08
Currants, uncleaned, loose pack, per lb.	0 07 1/2
" dry cleaned, Filistrak, per lb.	0 07 1/2
" wet cleaned, per lb.	0 07 1/2
" Filistrak in 1-lb pkg, dry cleaned, per lb	0 08 1/2
" Vostizzas, uncleaned	0 08 1/2
Hallowee dates, new per lb.	0 05 1/2
Figs, cooking, in topnets, per lb.	0 05 1/2
" in sacks "	0 05 1/2
" table, 1 crown "	0 10
" 3 "	0 11
" 5 "	0 13
" glove boxes, per box	0 08 1/2
" square boxes (12 oz) per box	0 08 1/2
" 1 lb baskets, per basket	0 15

Figs, cooking in taps and sacks	0 05 1/2
" boxes	0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 24
Apricots, standard in 25-lb. boxes, per lb.	0 22
Peaches, choice, per lb.	0 17 1/2
Peaches	0 16 1/2
Pears, choice (halves), per lb	0 16
" standard	0 15
Plums, choice (dark pitted) per lb.	0 14 1/2
Nectarines, choice	0 16

CANDIED PEEL.—A general advance in candied peels will be noted in the following quotations:

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100 words " " 50 " " 50 "

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AGENCY Easter quired by l England, w quirements stating terr Box 101, T) E.C., Lond

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GOOD C man v and district Publishing

FOR SALI over six capable premises. V

FOR SALI over six capable premises. B.C.

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OR

Two car lot Florida: GBRINE

MONT

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months.....	17 00
" " " " 3 months.....	10 00
50 " " " " 1 year.....	17 00
" " " " 6 months.....	10 00
25 " " " " 1 year.....	10 00

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f t f.)

AGENCIES WANTED

GOOD Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

FOR SALE.

FOR SALE—Grocery business in Victoria; turnover over sixty thousand dollars per annum; business capable of much expansion; will lease or sell premises. Write A. B., Victoria, B.C. (57)

FOR SALE—Grocery business in Victoria; turnover over sixty thousand dollars per annum; business capable of much expansion; will lease or sell premises. Write A. B., P.O. Box 395, Victoria, B.C. [57]

SITUATIONS VACANT

BOOKKEEPER WANTED—I want a young man with some bookkeeping experience for a position of trust in a general store and post office. Apply with references to Chas. A. Warren, Golden, B.C.

Lemon, per lb.....	0 12
Orange ".....	0 12
Citron ".....	0 21
Mixed, in 1-lb drums per doz.....	2 35

OATMEAL AND CORNMEAL.

Quoted as follows:

Rolled oats, 80 lb sacks, per sack.....	1 85
" " 40 " " ".....	0 85
" " 20 " " ".....	0 39
" " 8 " " ".....	0 22
Granulated oatmeal, per sack.....	2 50
Standard, per sack.....	2 35
Cornmeal ".....	1 60

NUTS.—In good demand for holiday trade at following prices:

Almonds, per lb.....	0 16
(shelled), per lb.....	0 33
Filberts ".....	0 11
Peanuts, ".....	0 10
Jumbos, ".....	0 12
Walnuts, new, Grenoble, per lb.....	0 15
" " Marbots ".....	0 13
" " shelled, ".....	0 30
Pecans, per lb.....	0 15
Shelled walnuts, January delivery.....	0 26
Brazils, per lb.....	0 15

SPICES.

GROUND SPICES.

Pepper, black, in 10 lb boxes, per lb.....	0 18
white, " 5 ".....	0 25
Cayennepepper, in 2 and 5 lb. tins, per lb.....	0 20
Cloves, in 5 lb. boxes, per lb.....	0 22
Cassia, " " ".....	0 12
Allspice, " " ".....	5 11
Ginger, in 10-lb. boxes, per lb.....	0 13
Mixed spice, in 5-lb. boxes, per lb.....	0 20
Mace, in 5-lb. boxes, per lb.....	0 70

BUCKWHEAT.—Quoted as before at \$1.70 per half sack.

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

PERCY P. DAVENPORT

622 McIntyre Block, - - WINNIPEG, MAN.

Square your accounts

Before buying

SALT

Write us for quotations and we can save you money

Mason & Hickey

108 Princess Street, WINNIPEG, Man.

ORANGES and LEMONS CHEAPER

Two car lots just received from Chase & Co., Florida: **ORANGES, GRAPPE FRUIT, TANGERINES, PINAPPLES.** A car lot next week from Stewart Fruit Co., California, of Fancy Niagara Brand **NAVEL ORANGES.**

LET US QUOTE YOU PRICES.

MONTREAL FRUIT EXCHANGE, 195 McGill Street, MONTREAL



We are making a generous offer to the Retail Trade, to still further increase the sale of **GOLD STANDARD BAKING POWDER** "Guaranteed - the - Best."

If you are selling Baking Powder and wish to satisfy your customers, and make increased profits, we can interest you.

Drop us a postcard for particulars.

THE CODVILLE-GEORGESON CO.
Limited

Dept. C.C.

Wholesale Grocers

WINNIPEG, - MAN.



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A general ad-
will be noted in

Our English Brawn

Put in 5 lb. packages.
Twelve to the Case.

Undoubtedly Wins Trade and Holds it

You will find this a splendid seller. Price reasonable and results satisfactory.

Let us Express you a Sample Case.

THE PARK BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

CHEESE FOR CHRISTMAS

Canadian Cheddars, colored or uncolored, in prime condition, Large or Flats (two in a box), Stiltons, colored or uncolored, about 10-lbs. each.

English Stilton, the finest Blue-Molded, to arrive Christmas Week.

Roquefort, Limburger, both domestic and imported.

F. W. FEARMAN CO.,
HAMILTON LIMITED

The Strongest Argument in favor of our Corona Hams and Bacon is the continued increase in their sales.

**CORONA
HAMS
AND
BREAKFAST
BACON**

WE HAVE NO RETAIL STORES.

The Montreal Packing Co.
MONTREAL, P.Q.

Best
of Friends



We are the best of friends with your customers, because through you we are the source of provision satisfaction.

When customers know the Sausage, Bologna, Cheese, Butter, Lard, Eggs, Hams, Bacon, etc., come from us, they say to themselves: "Glad I got the right goods!"



The WM. RYAN CO., Limited

70-72 Front St. E.
TORONTO, ONT.

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BUTTER, CHEESE, EGGS
 If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.
B. H. POWER
 218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT
 Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.
C. R. COOPER
TORONTO SALT WORKS
 TORONTO, ONT.
 AGENT FOR THE DOMINION SALT AGENCY

BUTTER and EGGS
 —WE ARE—
BUYERS and SELLERS
 Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
TORONTO.

B ROOMS
R BRUSHES
A BASKETS
WOODEN **W**ILLOW
ARE **A**RE
Paper Bags | **T**wines
Wrapping Paper
Grocer's Sundries
WALTER WOODS & CO.
 Hamilton and Winnipeg

since last report. Navigation is now closed, and further interest in an export way is out of the question, while demand for home consumption, while fair, is not great.

EGGS.—Demand for eggs is brisk and prices are very firm. No actual advance is asked, but if higher figures were demanded no doubt they would be paid. Consumption is fairly large.

Ontario, September make	0 13	0 13½
late make	0 12½	0 13

POULTRY.—The cold weather has had the effect of improving market conditions considerably, and prices are higher. The quality of the stock arriving is slightly better this week.

Turkey, per lb	0 12½	0 13½
Chickens and fowls, per lb	0 07	0 12
Geese, per lb	0 09	0 10
Ducks,	0 11	0 12

HONEY.—This article is very scarce, as already stated. It is expected that supplies may be increased by a few lots from the country not yet delivered, and for this a good demand is certain.

White clover comb honey	0 15	0 16
White clover, extracted tins	0 11	0 12
Buckwheat	0 09	0 10

TORONTO MARKETS.

PROVISIONS.—The situation continues satisfactory and prices remain firm, except for a slight revision in breakfast bacon and heavy mess. Dressed hogs, however, are advanced.

Long clear bacon, per lb	0 11½	0 11½
Smoked breakfast bacon, per lb	0 15	0 15½
Roll bacon, per lb	0 11	0 12
Small hams, per lb	0 15	0 15
Medium hams, per lb	0 13	0 14
Large hams, per lb	0 11½	0 12
Shoulder hams, per lb	0 11½	0 12
Bacon, plain, per lb	0 16½	0 17
pea meal	0 16½	0 17
Heavy mess pork, per bbl	22 00	23 00
Short cut, per bbl	22 00	23 00
Lard, tierces, per lb	0 12	0 12½
" tubs	0 12½	0 12½
" pails	0 12½	0 12½
compounds, per lb	0 09	0 09
Plate beef, per 200-lb. bbl	11 00	12 00
Beef, hind quarters	6 00	7 00
" front quarters	4 50	6 50
" choice carcasses	6 00	7 00
" common	4 00	5 00
Mutton	0 07	0 08
Lamb	0 10	0 10½
Hogs, street lots	8 50	8 75
Veal	0 07	0 10

BUTTER.—The market is firm, and prices remain about as last week. No decided change is anticipated immediately. Provision men are drawing upon their stocks, and these are expected to

keep prices about as they are until the middle of January, anyway.

Creamery prints	0 20	0 28
" solids, fresh	0 22	0 26
Dairy prints, choice	0 22	0 25
" rolls, choice	0 23	0 24
" tubs, choice	0 22	0 23
Baker's butter	0 19	0 20

EGGS.—Prospects are very encouraging for the holders of eggs. Practically no new laid eggs are coming forward. The market is very firm. Things are expected to remain about steady till after the new year. Then wholesalers will begin guessing about the stocks of eggs.

Eggs (strictly new laid)	0 35	0 40
fresh	0 23	0 23
" pickled	0 21	0 22
" splits	0 18	0 18

CHEESE.—Prices are about unchanged.

Cheese, large	0 13½	0 13½
twins	0 13½	0 14

HONEY.—Prices are unchanged.

Honey, strained, 6½ lb tins	0 10½	0 11
" 10 lb tins	0 12	0 12
" 5 lb tins	0 12	0 12
" in the comb, per doz	2 00	2 50
Buckwheat honey, per lb	0 08	0 08
in comb, per doz	1 50	1 50

FOWL.—Prices are about as last week but the market is improved, due to a better demand for choice stock. There seems to be plenty of fowl in the country.

Old fowl	0 05	0 06
Ducks	0 07	0 08
Young chickens	0 07	0 08

Old fowl	0 05	0 07
Ducks	0 09	0 10
Young chickens	0 09	0 10
Geese	0 08	0 09
Young turkey	0 13	0 14
Old turkey	0 12	0 12

ST. JOHN, N.B.

PROVISIONS.—Barrel pork continues high of late years, quality of the clear pork received has fallen off so that the price of this grade averages below mess pork. This grade is in light supply. Beef continues scarce and high. Lard is high, though slightly easier. Canadian in fair supply. Refined compound continues very scarce. Fresh meats are firm. Domestic beef is low. Western beef unchanged. Mutton sells at full figures, owing to demand from the West. Lamb is quite high. Little veal. Pork firm.

Mess pork, per bbl	\$22 00	\$23 50
Clear pork, "	22 01	23 00
Plate beef, "	13 50	14 50
Domestic beef, per lb	0 05	0 06½
Western beef, "	0 07½	0 08½
Mutton, "	0 05½	0 06½
Veal, "	0 07	0 08
Lamb, "	0 09	0 10
Pork, "	0 08½	0 09
Hams, "	0 14	0 16
Rolls, "	0 12	0 14
Lard, pure, tubs, "	0 13	0 13½
" pails, "	0 13½	0 14
Refined lard, tubs	0 10	0 10½
" pails	0 10½	0 11½

BUTTER.—While a fair quantity offered, stocks continue small and prices high.

Creamery butter	0 25	0 28
Best dairy butter	0 24	0 25
Good dairy tubs	0 21	0 24

EGGS.—Prices rather higher and tending upward. Good sales.

Eggs, strictly fresh	0 31	0 40
fresh	0 23	0 24

CHEESE.—Fair stocks. Prices rather easier, but market not weak.

Cheese, per lb	0 14½	0 15½
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WIN and HOLD
 Your Trade With
Clark's
Canned
Meats.
 Perfect in
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CEREALS AND CONFECTIONERY

Very Quiet Markets—Export Flour Markets Dull, But Millers Talk of Advancing Prices on Domestic Market—Oat Products Cheaper.

Stagnant markets everywhere is about the measure of the grain situation. Freer deliveries at Fort William helped to depress prices a cent since a week ago, but the loss has been about recovered in sympathy with a slight forward movement in Chicago. The flour market has not been quieter in years. The domestic demand, however, continues good and because of the high price of wheat which is above an export basis millers begin to talk of an advance. Some very low ocean freight on wheat prevail and this is against the Canadian miller since it enables the English miller to produce at a lower rate than the Canadian can afford to sell. Oat products are cheaper.

MONTREAL.

GRAIN—Oats continue very firm and prices are again up. Other lines are normal.

No. 4 barley, store	0 52½
Feed barley, store	0 52
No. 2 white oats	0 42½
No. 3 white oats	0 41½
No. 4 white oats	0 40½
No. 3 yellow corn	0 16
No. 2 peas, basis 78 per cent. points	0 82

FLOUR—Prices are unchanged since last report, and business is good for this season. The busiest part of the fall is

now over, and millers locally are doing a city trade more than anything else, although holiday shipments to country districts continue on a fairly large scale.

Winter wheat patents	4 40	4 70
Straight rollers	4 00	4 20
Extra	4 10	4 40
Straight rollers, bags, 90 per cent.	1 75	2 00
Royal Household	4 60	
Glenora	4 10	
Manitoba spring wheat patents	4 60	
strong bakers	4 10	
Buckwheat flour	2 25	2 30
Five Roses	4 60	

ROLLED OATS—The market for rolled oats is very firm, and an advance would not be a surprise considering existing conditions.

Fine oatmeal, bags	2 40	
Standard oatmeal, bags	2 40	
Granulated	2 40	
Gold dust cornmeal 98 lb bags	1 75	
Rollod oats, 90-lb. bags	2 25	
80-lb. bags	2 03	
bbis.	4 80	
Choice boiling peas	1 00	1 10

HAY—Prices are higher this week, and the feeling in the market is strong. Deliveries have been very light, but there may be some improvement now that there is snow on the ground. Chances are, however, that there will be little improvement before two months at least.

Cable advices from Liverpool report a very strong market at 82s, with an

advancing tendency. It is expected that much higher figures will prevail in the near future.

No. 1	14 00	
No. 2	12 50	13 00
Clover mixed	11 00	11 40

FEED—There is practically nothing in bran and shorts obtainable in Montreal at present, the market being almost bare. Prices are firm.

Ontario bran	9 50	20 50
Ontario shorts	21 50	22 50
Manitoba shorts	21 50	22 50
bran	19 00	20 50
Mouillie, milled	24 00	
straight grained	25 00	28 00
Feed flour	1 30	1 35

TORONTO.

GRAIN—During the week wheat receded a cent and about regained it. The markets are very quiet. Ontario millers are buying from hand to mouth. Ontario white wheat is back ½¢ and mixed ½¢ to 1¢. No. 34 barley has gained a cent.

(F.o.b. Georgian Bay points)	0 82	
No. 1 hard	0 81	
Manitoba wheat, Northern No. 1	0 78	
No. 2	0 76½	
No. 3, nominal	0 70	0 71
Red, per bushel, 75 per cent. points	0 70	0 71
White	0 70	0 71
Mixed	0 69	0 70
Spring, nominal	0 65	
Goose	0 65	
Barley, No. 1	0 51	0 52
No. 2	0 49	0 50
No. 3x	0 45	
No. 3	0 36	
Oats, white	0 36	
mixed	0 35	

FLOUR—Prices remain at former quotations, but firmer wheat market are moving the millers towards an ad-

ey are until the way.

Per lb.	0 20	0 23
	0 22	0 25
	0 23	0 24
	0 22	0 23
	0 19	0 20

very encourag- ggs. Practically coming forward. m. Things are out steady till when wholesalers at the stocks of

0 35	0 40
0 21	0 22
0 18	

about unchang-

Per lb.	0 13½	0 13½
	0 13	0 14

unchanged.

0 10½	0 11
0 12	
0 12	
2 00	2 50
0 08	
1 50	

out as last week roved, due to a ee stock. There owl in the coun-

0 05	0 06
0 07	0 08
0 07	0 08

0 05	0 07
0 09	0 10
0 09	0 10
0 08	0 09
0 13	0 14
0 12	

N.B.

rel pork contin- quality of the as fallen off so grade averages grade is in light scarce and high. slightly easier. ly. Refined com- y scarce. Fresh stic beef is low. ed. Mutton sells to demand from uite high. Little

\$22 00	\$23 50
22 01	23 00
13 50	14 50
0 05	0 06½
0 07½	0 08½
0 06½	0 06½
0 07	0 08
0 08	0 09
0 14	0 16
0 12½	0 14
0 13	0 13½
0 13½	0 14
0 10	0 10½
0 10½	0 11½

fair quantity of small and prices

0 25	0 28
0 24	0 25
0 21	0 24

her higher and sales.

0 31	0 40
0 23	0 24

cks. Prices rather weak.

0 14½	0 15½
-------	-------

Quality and Satisfaction

With every tin of Milk and Cream you can guarantee your customer quality and satisfaction.

REINDEER

Condensed MILK



Sweetened

JERSEY

Sterilized CREAM



Unsweetened

You retain 30% profit

Truro Condensed Milk Co., Ltd., Truro, N.S.

THE

Manitoba Canning Co. Ltd.

GUARANTEES

ALL ITS TINNED MEATS

Corned Beef, Roast Beef, Chicken, Tongue, Potted Meats, etc.

YOU RUN NO RISK

SELLING AGENTS

Nicholson & Bain, Galloway & Parnell

WINNIPEG and CALGARY VANCOUVER

MR. GROCER :

Do you know that

SHREDDED WHEAT

is the only wheat food made in this country that is thoroughly cooked, that contains the whole wheat and nothing but the wheat, that is not "treated" or "flavored" with anything, and that it is therefore the world's staple cereal food, good for any meal in any climate in any season?

We are spending nearly a half million dollars a year to create a larger market for this product and larger profits for **YOU**.

SHREDDED WHEAT is a Canadian product, made in Canada of Canadian wheat.

The Canadian Shredded Wheat Co., Ltd.

NIAGARA FALLS, ONT.

Toronto Office - 32 Church St.

**"It's All in the Shreds"****CANADA FLAKES**

Must appeal to every conscientious grocer through its superior qualities.

1. The purest and best made food
2. Crispiest, because properly toasted
3. Maple flavored
4. All-Canadian
5. Largest packages

Give your customers the benefit of the excellence of Canada Flakes, and thus secure for yourself the ample remuneration provided.

The Bakers' Delight

is a Patent Flour that makes tempting, tasty wholesome Bread with no trouble in the baking, and with good profits in retailing.

This is the standard maintained in

PURITY FLOUR

It is produced from the choicest Manitoba Hard Wheat by the best improved methods in twentieth century milling.

Best for Bakers' and Household use.

Western Canada Flour Mills Co., LIMITED

Mills at

WINNIPEG, GODERICH and BRANDON

Toronto Office :

Long Distance Phone Main 6060

Phone in your Orders at our expense

It Isn't Common Sense

for a grocer to risk the reputation of his otherwise first-class store by handling a poor flour simply because it's ground in a mill near home. Why shouldn't you be as particular about your flour as about your canned goods?

We absolutely guarantee

"Premier Hungarian"
"White Rose" and
"Royal Patent" Brands

Put up in 24½-lb. and 49-lb. Sacks specially for the Grocery Trade.

Order direct or from our nearest agent.

THE ALEXANDER MILLING CO.
BRANDON, MAN. LIMITED

Agent Quebec and Maritime Provinces
O. N. FRECHETTE, 45 Bonsecours Street, MONTREAL
Agent Province of Ontario
ALEX. BUTLER, Board of Trade Building, TORONTO
Agent Alberta and British Columbia
WILL HILL, 1645 9th Avenue West, VANCOUVER, B.C.

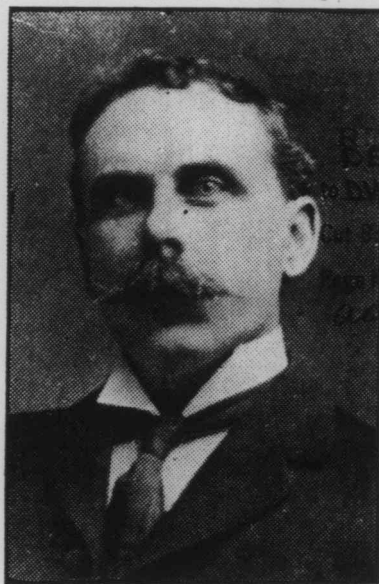
BUSINESS MEN IN MUNICIPAL LIFE

No. 3

It is to experience the greatest of all teachers that genial Charles A. O'Neill, one of Ingersoll's most popular and progressive grocers can point for the thorough knowledge he has acquired of the business. On the first of January last Mr. O'Neill was initiated into aldermanic mysteries by a vote that should elate any candidate for municipal honors. "Charlie" has seized hold of municipal problems with the same earnestness and tact that established a solid foundation for his own business, and as chairman of the Market Committee he is undoubtedly the "right man in the right place."

Chas. A. O'Neill is a son of the late Jeremiah O'Neill, who engaged in the grocery business in Ingersoll in 1858, and which he successfully conducted up to the time of his death in 1875. In 1895 Chas. O'Neill entered business on his own account in the stand occupied by his father for such a long term of years and the general appearance of his store is the only testimonial that is needed as to the success that has attended his efforts. "Straight groceries" would be an appropriate descrip-

tion of his extensive and carefully selected stock which in neatness of display always bespeaks individuality which counts for so much in this twentieth century of enterprise.



CHAS. A. O'NEILL

Mr. O'Neill also takes an active part in provincial and Dominion politics. He has been one of Donald Sutherland's nominators, and is a J.P. under the Whitney Government.

In addition to the splendid success he has made of his own business Mr. O'Neill as a baseball player has carved his name on the scroll of fame. He was on the diamond for six years, playing from coast to coast. In 1890 he played left field for Oakland in the California State League. He also played "left field" and captained the Santa Fe, New Mexico, team in 1887, and with the local teams has been a tower of strength for many years. Mr. O'Neill knows the value of being attentive to business and of displaying his goods to the best advantage.

VALUE OF APPEARANCES.

I used to be a clerk in a shoe store, said a hardware traveler the other day. One day the proprietor stepped up to me and said: "If a customer should come in and ask if we sold shoe blacking, you'd say yes, wouldn't you?"

"Yes, sir, of course."

"Well, do you know what I'd say if I were that customer?" he asked.

I said I didn't know.

"I'd ask you," the proprietor replied, "why in the world you don't advertise the fact on your own shoes?"

I "tumbled" immediately, and after that I kept a brilliant polish on my shoes and began to pay much more attention to my personal appearance during business hours, and I soon saw it paid to do so.

THE TALK OF THE HOME



PREMIUM 776 in "BEAVER" OATS

"Beaver" Oats is the big package of flaked oats—pure, wholesome, delicious.

Premium 776 is cups, saucers and plates (genuine china)—a piece in each package of Beaver Oats—strong, attractive, serviceable china.

Over half a million pieces of china ordered by us and packed by automatic machines. Never touched by human hands.

MENTION PREMIUM 776 WHEN ORDERING

P. McINTOSH & SON
Toronto

**Cadbury's
Cocoa Butter**

is something every confectioner requires at this time of year. There is nothing like it for candy-making.

Ask for the Genuine

and accept no substitute. We have a supply on spot, but it will not last long, so

ORDER EARLY.

C. A. Chouillou & Co.
14 PLACE ROYALE
MONTREAL

TARIFF OR NO TARIFF

Cailler's
GENUINE
**SWISS MILK
CHOCOLATE**

(Pronounced Ka-lay)

is still the most famous and purest of all **Swiss Milk Chocolates**. It has no equal and can have no superior. It is the acme of purity. If you handle Chocolate at all lead off **Cailler's** as your best brand.

Sole Agent for Canada

William H. Dunn, - MONTREAL
394-396 St. Paul Street

We beg to advise the Grocers of the Dominion that we are making the finest

Milk Chocolate

produced in the world, and are using pure Canadian Milk.

Cowan's Cocoa
(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., Limited
TORONTO

A LINE THAT WILL PLEASE YOUR CUSTOMERS

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

The change in the Tariff will not effect the quality of

**MOTT'S
Chocolate**

Grocers who have sold "Diamond" and "Elite" brands of Chocolate during the past 25 years have found nothing better.

ORDER FROM YOUR JOBBER

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:

J. A. Taylor Montreal R. S. McIndoe Toronto Jos. E. Huxley Winnipeg Arthur Nelson Vancouver



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL



The Pepsin Taste is Fine

You get it in

**Nicholson's
Mince Meat**

Nicholson's is well made, cleanly made.

Order it, and order:

N. & B. Jelly Powder, N. & B. Icing Powder, N. & B. Pudding, N. & B. Veriquik Tapioca, Brock's Bird Seed.

NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.

The Genuine
HOLBROOK'S
WORCESTERSHIRE
SAUCE

Acknowledged
Sauce of

the Premier
the World



Holbrooks Limited

Canadian Branch:

28 FRONT ST. E., TORONTO

Canadian Manager, - H. GILBERT NOBBS

Do You Want to Buy

**A BOILER, ENGINE
OR MACHINERY?**

If you are a subscriber of
CANADIAN GROCER, you can
insert a notice free in

CANADIAN MACHINERY

TORONTO MONTREAL

45 HIGHEST AWARDS
In Europe and America

Walter Baker & Co., Ltd.

The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE
COCOAS

AND

CHOCOLATES



No Chemicals are used in their
manufacture.
Registered.
U. S. Pat. Off. Their Breakfast Cocoa is abso-
lutely pure, delicious, nutritious, and
costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue
Wrappers and Yellow Labels is the best plain
chocolate in the market for family use.

Their German Sweet Chocolate is good to eat
and good to drink. It is palatable, nutritious and health-
ful; a great favorite with children.

Buyers should ask for and make sure that they get the
genuine goods. The above trade mark is on every
package.

Walter Baker & Co., Ltd.

Established 1780.

Dorchester, Mass.

Branch House, 86 St. Peter St., Montreal, Can.

Persons addressing advertisers will
kindly mention having seen their adver-
tisement in The Canadian Grocer.

SPRAGUE

CANNING MACHINERY CO.

CHICAGO, ILL., U.S.A.



Money Getters

Peanut, Popcorn and Com-
bination Machines. Great
variety on easy terms
Catalog free.

KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

**Merit Keeps
Us Busy**

We	We
Are	Must
Told	Fill
To	Orders
Make	For



You	You
Can't	Can't
Help	Miss
Selling	The
Them	Profits

**THE Mooney
Biscuit & Candy
Company,**

LIMITED,

Stratford, - Canada.



1845-1906

**COX'S
INSTANT POWDERED
GELATINE**

An old friend in a new guise.

Saves time and trouble Recipes in every package

Canadian Agents: **J. & G. COX,**
Ltd.

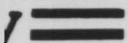
C. E. Colson & Son, Montreal

D. Masson & Co., "

A. P. Tippet & Co., "

Gorgie Mills,
EDINBURGH

keeps



We
Must
Fill
Orders
For



You
Can't
Miss
The
Profits

Key
Candy
Company,
Canada.

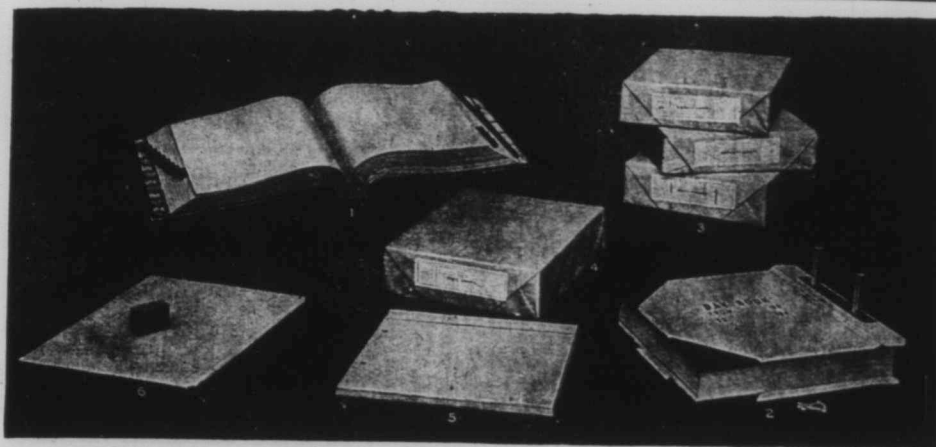
1845-1906

POWDERED
FINE

a new guise.
Recipes in every package

J. & G. COX,
Ltd.
Gorgie Mills,
EDINBURGH

Stores System \$15⁵⁰



No. 1—Current Binder, Heavy Canvas Binding and Index. No. 2—Day Book Binder, heavy canvas binding, for filing duplicate accounts. No. 3—1000 Duplicate Monthly Statement Blanks, size 9 x 11, your name or the title of your firm being printed with the address. No. 4—150 Ledger Leaves, 125 for customers accounts and 25 for general accounts. No. 5—12 Recapitulation Blanks, for monthly total of sales. No. 6—14 Sheets of Carbon Paper. 1 Box of Manifold Pens.

OUR reputation for making practical labor saving systems to handle business accounting has covered this continent, and is gradually working through Europe. A particular specialty is our system for taking care of bookkeeping in a retail business.

We have just put this special one, known as our

“Stores System,” on the market. Though low in price, it is a very complete and an ingenious outfit. It is not merely a monthly account system, but includes also the Ledger feature and recapitulation system of sales. It is on the unit plan—the only successful method by which books can be kept—one account to the page. The photograph herewith, and the explanation below it, will give you an idea of just exactly what you will get for \$15.50.

This system will enormously reduce the work of handling your bookkeeping and facilitate your general business. It will pay for itself in clerical service value in no time.

Employing our Stores System means that each customer's account is made out daily, items being entered from the Counter Check Books or Counter Blotters. These entries are made in duplicate by one writing, through the use of carbon paper. The ledger sheet faces this account, and at the end of the month it is totalled and amount posted to the ledger leaf. The account is then detached at the perforated line and posted to the customer. The duplicate sheet is removed to the Day Book Binder and becomes a detailed record, to explain the ledger entry.

Send for this outfit to-day — \$15.50 F. O. B. Factory, Brampton, Ontario.

The Copeland-Chatterson Co., Ltd.

General Offices, Toronto

Works, Brampton, Ont.

Montreal :	- - - - -	Liverpool & London & Globe Building.
Winnipeg :	- - - - -	141 Bannatyne Ave. East.
Ottawa :	- - - - -	14 Citizen Building.
London, England :	- - - - -	43 Cannon Street, E.C.
European Factory :	- - - - -	Stroud, Glou., Eng.

EFFECTIVE WINDOW DISPLAY

Diagram of Seasonable Display by Michie & Co., Toronto—Progressive Preston Grocer's Window and Advertising Combination.

The accompanying diagram shows the main outlines and construction of the grocery window of Michie & Co., Toronto, last week. Figs have been the

grapes, placed at the left of the central fig tray. The general impression of the window, however, remains the same, placing the emphasis on dried fruits ev-

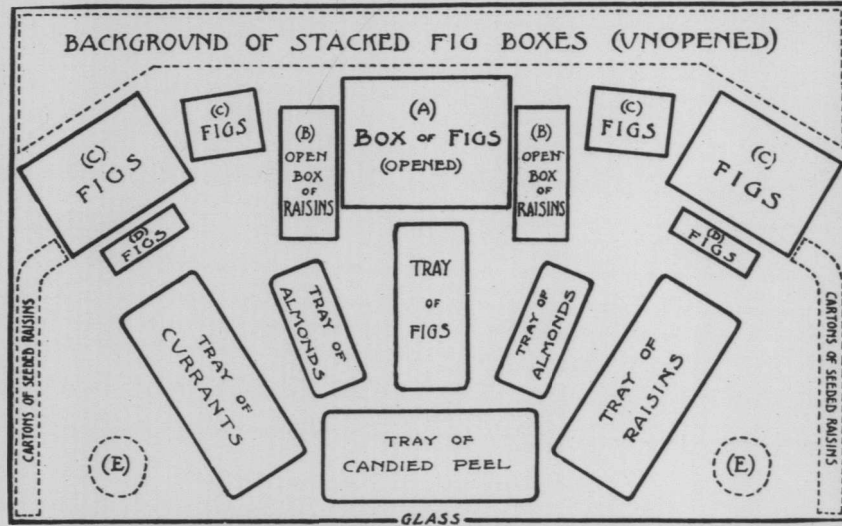


DIAGRAM OF MICHIE & CO'S WINDOW.

dominant feature of their window dressing for some time and it was so in this case. The back ground was built up of unopened boxes of many crown figs placed one upon another on edge and making practically a solid wall of figs three or four feet high.

The next line of display is also figs with two boxes of raisins as a variation. Here the top boxes are open. The centre is a large box of very fine figs (A) flanked by boxes of equally fine raisins (B). All these are open and are tilted up to afford a better view of the fruit from the street. To right and left are piles of boxes of figs 3 or 4 deep topped by a box of opened fruit (C). In front of the end piles, smaller boxes (D) were built up in the form of steps with the top boxes open leaning against the pillars of figs behind.

The trays shown in the foreground were neatly heaped up with fruit or nuts indicated in the diagram. These trays were not more than two inches deep and looked to be of bronze. At "E" were small pyramids of stuffed dates in glass jars. Cartons of California seeded raisins were arranged without crowding, at the sides. Between the trays were laid single bottles of some line of delicatessen. At one of the most thronged and fashionable street corners in Canada this window made a very attractive display.

This week's window is only slightly altered from the one shown in our illustration. The seeded raisin packages are scattered about a little less regularly, the trays and boxes are placed at slightly different angles, and the articles employed to fill the intervals between have been shifted about. One of these "fillers" which seems to attract considerable attention is a luscious-looking bunch of English hot-house

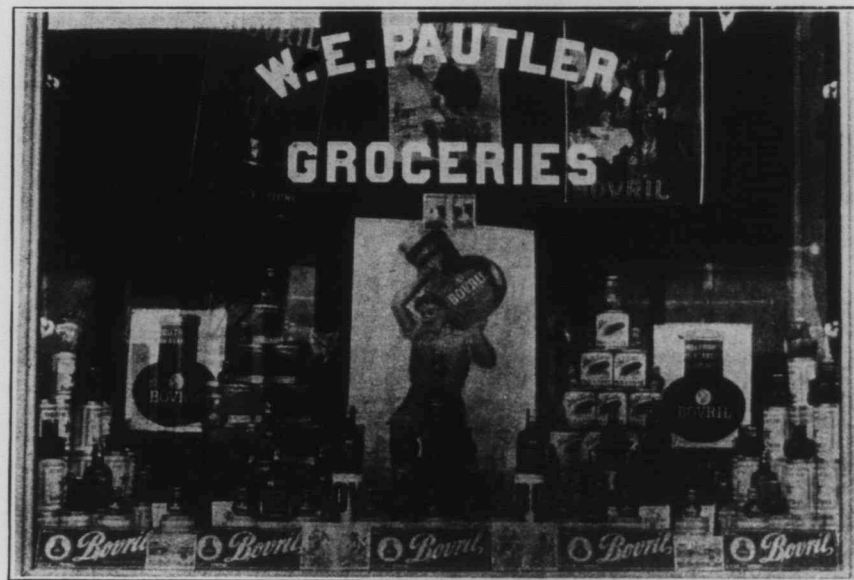
CALL ATTENTION TO DISPLAY.

One of the largest of the Chicago retailers recently placed a large card in the newspapers calling attention to his windows. The idea is an excellent one. The card stated that it was to the interest of everyone who was at all interested in good goods at low prices to watch the windows, as there were many goods shown there all the time that were not advertised in the newspapers. Attention was also called to the fact that the store devoted a large amount of care and money to the decoration of its windows, and that they were well worth looking at. This is a good idea to put into practice when it is desired to call particular attention to some article or line of goods which you wish to push, or when there is a special sale on. Make the window, the newspaper advertising and the interior of the store all join forces in booming the special event, whatever it may be.

BE CORDIAL TO CUSTOMERS.

Clerks should always be polite and discreet. An aggregation of clerks who are "flip" with customers and talk about them behind their backs, will soon queer any business. The atmosphere of a store should always be genuinely cordial towards customers.

Clarke Alexander, of Jas. Alexander, Limited, the produce merchants, Montreal, has left for the Old Country, where he will spend the winter.



STAR WINDOW OF PRESTON.

W. E. Pautler, Preston, is one of the most ambitious of the younger generation of grocers in Ontario. He has been in business for himself only a couple of years but has built up a fine trade. He is scrupulously particular about the appearance of his store. Cleanliness is his first consideration, neatness and artis-

tic display his next. He has gone in for window dress too, as this illustration shows. The photograph was not very satisfactory because of the reflection but it shows a very attractive window. Though the principal display is a proprietary article Mr. Pautler is himself the artist.

DISPLAY.

the Chicago
a large card
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dea is an ex-
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everyone who
good goods at
windows, as
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advertised in
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and money to
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into practice
l particular at-
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or when there
ke the window,
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join forces in
nt, whatever it

CUSTOMERS.

be polite and
of clerks who
mers and talk
eir backs, will
ss. The atmos-
always be gen-
customers.

Jas. Alexander,
merchants, Mon-
e Old Country,
winter.

**Small firm Vegetables, well cut, made
crisp, delicious and appetizing by
being pickled in our special Malt
Pickling Vinegar.**

*We make the best bulk pickles in Canada,
that is our reputation and we live up to it.*

*Put up in the best and most attractive
packages obtainable, they will keep better,
taste better and sell better than any other
pickle on the market.*

*And they ought to be when you consider
the care we take, we select the seed, super-
vise the planting, the cultivating and pack-
ing, the vegetables come to us straight from
the fields.*

*When in our factory they are
given the careful attention of years
of experience, technical skill and the
most modern methods and equip-
ment, achieve results that are mak-
ing our brands known from ocean to
ocean.*

Packed in 1-gal. to 10-gal. Pails

Write for Prices.

THE OZO CO., LIMITED



He has gone in
as this illustra-
ograph was not
use of the reflec-
very attractive
principal display
le Mr. Phutler is

FRUITS, VEGETABLES AND FISH

New Tariff Lowers Prices of Oranges, Lemons and Grape Fruit—Fish and Vegetables Little Affected—Christmas Trade Begins.

This week is an interesting one in the fruit market. The first quotations of oranges, lemons and grape fruit under the new tariff appear, and reductions are shown as a result in several lines. The holiday trade has begun in earnest, Christmas specialties being much in evidence. Southern California oranges are expected to arrive this week. The northern fruit is already arriving in good quantity, although there is said to be difficulty in securing cars for shipments.

The Toronto vegetable market shows only one or two changes, while in Montreal several alterations are noted.

The fish department is without feature.

MONTREAL.

GREEN FRUITS—Fair trade is passing in green fruits. The tariff changes have had the effect of increasing the demand for oranges and lemons, which are now on the free list. Valencia to arrive are quoted \$4 to \$5. Several new lines are quoted this week.

New dates, per lb	0 05	0 07
Bananas, fine stalk	1 50	1 50
" jumbos	2 00	2 00
Cocoanuts, per bag of 100	4 25	4 25
Pineapples, crate	4 50	4 50
Kumgreets, box	0 20	0 20
Mandarines, box	1 00	1 00
Egg plant, doz	2 50	3 00
Apples, bbl	2 50	4 75
New lemons	3 25	3 25
Pears per box	2 75	2 75
Mexican oranges, box	2 85	2 85
California oranges, new navels	3 50	3 50
Jamaica oranges, per bbl	4 50	4 50
Jamaica oranges, per box	2 65	2 65
Florida oranges, box	3 00	3 25
New figs, per lb	0 08	0 13
Cranberries, Cape Cod, per bbl	10 50	10 50
Canadian, bbl	8 00	8 00
Florida grape fruit, box	4 00	4 50
Jamaica grape fruit, box	3 75	4 00
Almeria grapes, per bbl	2 50	6 00

VEGETABLES—There is not very much activity in vegetables at present, and dealers do not expect much improvement until just before Christmas, when orders may be a little more numerous than they now are. Prices are changed in many cases this week, the general tendency being upward.

Parsley, per doz bunches	0 20	0 25
Sage, per doz	0 60	0 60
Savory, per doz	0 60	0 60
Montreal cabbage, per doz	0 50	0 75
California tomatoes, crate	3 25	3 50
Turnips, bag	0 75	0 75
Water cress, large bun hes, per doz	0 75	0 75
Lettuce, per doz	0 40	0 50
Boston lettuce, per doz	0 85	0 85
Endives, lb	0 20	0 20
Spinach, per bbl	2 50	3 00
Spinach, box	0 75	0 75
Cucumbers, per doz	1 25	1 25
Celery, per doz	0 25	0 90
Potatoes, per bag	0 85	0 90
Jersey sweet potatoes basket	1 75	1 75
" barrel	3 75	3 75
Georgia sweet potatoes, bbl	2 50	2 75
Spanish onions, crate	2 50	2 50
" 56 lb cases	0 95	0 95
Red onions, bbl	0 75	0 75
Beets, bag	0 90	1 00
Carrots, bag	0 09	1 00
Wax beans, per basket	5 50	5 50
Green beans	5 00	5 00
Mushrooms, lb	1 50	1 50
Horseradish, lb	3 50	3 50

FISH—With Advent in full swing the fish trade is quite brisk. Prices are pretty well changed this week. Storms have had the effect of making haddock and cod scarcer, and higher prices have resulted. Arrivals of frozen fish are in-

creasing. Demand for oysters is good at prices quoted.

Fresh haddock, express, per lb	0 05	0 05
Halibut	0 09	0 09
Grass pike	0 06	0 06
Market cod	0 07	0 07
Steak cod	0 08	0 08
Mackerel, large	0 12	0 12
Small sturgeon	0 08	0 08
B. C. salmon	0 19	0 19
Smelts	0 10	0 10
New tomcods, bbl	2 50	2 50
Herring, new, 100 lbs	1 90	1 90
Smoked fish—		
Kipperd herring, per box	1 10	1 10
St. John bloaters	1 25	1 25
Haddies, in 15-lb boxes, per lb	0 09	0 09
Yarmouth bloaters, box	1 25	1 25
Oysters—		
Standards, bulk, per imp. gal	1 50	1 50
Selects, bulk, per gal	1 70	1 70
Oyster pails, pints, per 100	1 00	1 00
" " quarts	1 25	1 25
Oysters, Malpeques, bbl	9 00	10 00
Prepared fish—		
Boneless cod, 1 and 2-lb bricks	0 06	0 06
" fish, 2-lb bricks, per lb	0 05	0 05
" fish, 25-lb boxes, per lb	0 04	0 04
Skinless cod, per case of 100 lbs	5 50	5 50
No. 1 salt eels, lb	0 08	0 08
Salt and pickled fish—		
Labrador herring, per bbl	5 50	5 50
" " per half bbl	3 25	3 25
No. 1 N.S. herring bbl	5 00	5 00
" " half bbl	3 00	3 00
Labrador salmon—		
" " in bbls	12 50	12 50
" " in 1/2 bbls	7 00	7 00
Mackerel, per pail	1 75	1 75
No. 1 green cod, in bbls, of 200 lbs	7 00	7 00
Small	5 50	5 50
Large dry cod, 112 lb bundles	6 50	6 50
No. 1 salt eels, per lb	0 08	0 08
New turbot, bbls 200 lbs	10 00	10 00
Pickled lake trout, per half bbl	5 01	5 01
" sea trout	5 25	5 25
" sardines " bbl	5 50	5 50

TORONTO.

FRUITS—On account of the new tariff coming into effect, all lines of oranges, grape fruit and lemons are about 25 cents lower this week than last. Cranberry prices are unaltered from last quotations. Holly, mistletoe and evergreen wreathing are listed this week.

Oranges, Jamaica, per bbl	5 00	5 00
" " per box	2 50	2 75
" Florida, 12's-21's	3 00	3 00
" Mexican, 12's-21's	2 35	2 50
" Tangerines, half box	3 00	3 25
" navels, 9's, 300's	3 25	3 75
Grape fruit, 4's 80's	3 50	3 75
Lemons, California, boxes	5 01	5 55
" Messinas, 300's-360's	3 00	3 50
Limes, per crate	1 00	1 00
Pineapples, Florida, 30's and 24's	4 25	5 00
Apples, snows	2 00	3 00
" Spies	3 00	3 50
" Baldwins	2 00	2 50
" Greenings	2 00	2 50
" Kings	2 00	3 00
Bananas, per bunch	1 50	2 00
Red bananas per bunch	2 20	2 50
Grapes, Almeria, per barrel	5 50	7 00
Chestnuts, per peck, \$1.50 to \$1.75 per bush	5 50	6 00
Cranberries, per barrel	10 01	12 00
" " crate	3 75	4 00
Holly, per case	4 25	4 50
" wreaths, per doz	1 25	1 75
Mistletoe, per lb	0 25	0 25
Evergreens wreathing, per yard	0 02	0 02

VEGETABLES—Seven or eight cars of New Brunswick potatoes have arrived, but it is hard to say yet how much effect this will have on the local market. For the present, prices remain the same as last week. Artichokes are now quoted at \$1 to \$1.25 per bag. Spinach is almost done. Green onions and radishes are two out-of-season lines quoted this week.

Potatoes, Delaware, per bag	0 85	0 90
" Ontario	0 75	0 75
Sweet potatoes, per barrel, 10 pks	2 25	2 75
" " per basket	0 50	0 50
Onions, Spanish, per large case	2 50	2 75
" " small case	0 60	1 00
" Yellow Danvers, bags	1 10	1 15
" Canadian, per bag	1 10	1 10
Cabbage, new Canadian, per bbl	1 25	1 25
Beets, new, per bushel	0 40	0 50

Only a Few Days to Christmas

We thank our many customers for their liberal orders for the Holidays, and wish to remind those that have not already sent them in to do so at once; same will, as usual, have our special attention. Have full lines in Oranges.

California Navels	Mexican Oranges
Florida Oranges	Valencia Oranges
Bahama Oranges	Tangerine Oranges
Palermo Lemons	Messina Lemons
California Lemons	Pineapples
Bananas	Figs
Nuts	Dates
Holly	Holly Wreaths
Sweet Potatoes	California Celery
Oysters	Haddie, etc.

In fact, everything in our line.



TORONTO

DRIED APPLES

BRIGHT, DRY STOCK WANTED

O. E. ROBINSON & CO.

INGERSOLL

ESTABLISHED 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE...

Oakville Basket Co.
Oakville, Ont.

Carrots, Canada
Lettuce, per doz
Lettuce, Boston,
Green onions, per
Radishes, Canada
Cucumbers, hot
Mushrooms, imp
Beans, white, pri
" " ha
" Lima, per
Watercress, per
Tomatoes, Calif
Peppers, per bag
Parsley, per doz
Turnips, per bag
Mint, per doz
Celery, Califom
Squash, per doz
Vegetable marro
Leeks, per doz
Pumpkins, per d
Citrons, per doz
Spinach, per bus
Farnips, per bus
Sage, savory, thy
Oyster plant, per
Artichokes, per l

FISH—P
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oysters.

Fresh halibut
Haddock, fresh
Fresh cod, per lb
Fresh lobsters, b
Shrimps, per gal
Whitefish, per l
Salmon trout, pe
Ciscos, per basi
Perch, per lb
Herring, large, p
" medium
Pike, per lb
Blue fish, per lb
Fresh mackerel
Home cured blo
Eastern salmon,
Finnan haddie,
Oysters, per gal
Labrador herring

Halibut, per lb.
Sea herring, per
Pink Salmon, pe
Red
Fancy Manitoba

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FISH

—Fish and

Oysters is good

.....	0 05
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.....	0 10
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.....	1 90
.....	1 00
.....	1 25
.....	0 09
.....	1 25
.....	1 50
.....	1 70
.....	1 00
.....	1 25
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.....	1 10 1 15
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.....	0 40 0 50

Carrots, Canadian, per bushel.....	0 40	0 50
Lettuce, per doz. bunches.....	0 25	0 35
Lettuce, Boston, large, per doz. heads.....	1 25	
Green onions, per doz.....	0 25	
Radishes, Canadian round, per doz.....	0 60	
Cucumbers, hot house, per doz.....	1 75	
Mushrooms, imported, 1 lb. boxes, per lb.....	1 00	
Beans, white, prime, bush.....	1 50	1 60
" hand-picked, bush.....	1 65	1 75
" Lima, per lb.....	0 06	0 06½
Watercress, per doz. bunches.....	0 25	
Tomatoes, California, per crate.....	3 00	
Peppers, per basket.....	0 20	0 25
Parsley, per doz.....	0 15	0 20
Turnips, per bag.....	0 15	0 20
Mint, per doz.....	0 40	0 50
Celery, California, per case, 6, 7 and 8 doz.....	4 75	
Squash, per doz.....	1 00	1 25
Vegetable marrow, per doz.....	0 35	0 50
Leeks, per doz.....	0 25	
Pumpkins, per doz.....	0 75	1 00
Citrons, per doz.....	0 75	1 25
Spinach, per bushel.....	0 50	0 60
Parsnips, per bush.....	0 10	
Sage, savory, thyme, etc, per doz bunches.....	0 10	
Oyster plant, per doz bunches.....	0 40	
Artichokes, per bag.....	1 00	1 25

FISH—Prices on all lines remain un-
changed from last week. All stock is
in good supply, and trade is satisfac-
tory. The approach of Christmas causes
a slight increase in the demand for
oysters.

Fresh halibut.....	0 13	0 15
Haddock, fresh caught, per lb.....	0 08½	0 09½
Fresh cod, per lb.....	0 08	0 09
Fresh lobsters, boiled, per lb.....	0 20	0 25
Shrimps per gal.....	1 00	1 25
Whitefish, per lb.....	0 10	0 12
Salmon trout, per lb.....	0 69	0 10
Ciscoes, per basket.....	1 10	
Perch, per lb.....	0 06	0 06
Herring, large, per lb.....	0 10	
" medium, per lb.....	0 04	
Pike, per lb.....	0 05	0 06
Blue fish, per lb.....	0 10	
Fresh mackerel.....	0 20	0 25
Home cured bloaters, per basket.....	1 25	
Eastern salmon, per lb.....	0 20	
Finnan haddie, per lb.....	0 09	
Oysters, per gal.....	1 90	
Labrador herring, per half bbl.....	3 00	
" bbl.....	5 50	
Frozen.		
Halibut, per lb.....	0 10	
Sea herring, per lb.....	0 04½	
Pink Salmon, per lb.....	0 69	
Red.....	0 10	
Fancy Manitoba white fish, per b.....	0 12	

PROSECUTING FRUIT PACKERS.

Fruit Inspector Carey received from
Chief McNeill a list of 41 offenders
against the Fruit Marks Act and he is
now away prosecuting these cases.
Every year the inspectors are tight-
ning up the screws. It is held that
after four or five years operation of
the Act no one can reasonably put for-
ward the excuse that he did not know.
Offences that in the beginning would
have been overlooked or merely brought
upon the shipper a reprimand are
now made the basis of prosecutions.

A revolution has been worked in the
fruit industry. W. A. Mackimer,
Canadian commercial agent at Bristol,
Eng., wrote recently:

"We have had, in Bristol more ex-
tensive consignments of apples than for
some years past, and it is a pleasure
to chronicle the fact that on the whole
the shipments so far received have given
great satisfaction. I had an opportu-
nity of seeing sample barrels of Blen-
heim, cranberry pippin, ribston, pippin,
and other varieties opened previous
auction, and, as stated, these were high-
ly creditable."

The Christmas spirit in the air is
shown in this week's price-lists issued
by the wholesale fruit merchants. Mc-
William & Everist and White & Co.,
Toronto, have two very attractive-look-
ing folders, printed in green and red on
heavy card, and containing complete
lists of fruit and specialties connected
with the holiday trade.

We have secured extensive orders for

XMAS FRUITS

Holly and Wreathing and we are working like "Nailers"
to get our goods out in fine condition. We are using heated
refrigerator cars to most points giving express service at
freight cost.

We draw attention to the excellent assortment of high-
class

California Navel
Florida
Mexican
Jamaica
Valencia

ORANGES

WHITE & CO., Limited
Toronto and Hamilton

Our price list mailed to any address

\$'S IN EVERY BOX \$'S

"St. Nicholas"
"Home Guard"
"Kicking"
"Puck"

B. L. O. E.

Best Lemons on Earth

W. B. STRINGER & CO. - SOLE AGENTS - TORONTO

We will be able to supply your wants for

ORANGES, LEMONS, CRANBERRIES, ALMERIA GRAPES, FIGS,
NUTS, DATES, Etc.

either for prompt shipments or for your Christmas orders, and will make
price right

THE DAWSON COMMISSION CO., Limited, TORONTO
Cor. West Market and Colborne Sts.

NEW ARRIVALS

Sweet Sonora Oranges,
New Messina Lemons,

New Grenoble Walnuts and Almonds,
Comadre Figs, Finest Hallowee Dates

Send us your orders, Quality and Price will please you.

HUGH WALKER & SON GUELPH ONT.

J.V DE YBARRONDO & CO

Successors to James Violett & Co

IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS

R^o ROSE CHOICE
SUPERIOR EXTRA
EXCELSIOR
EXCELSIOR FLOR

WALNUTS IN SHELL & SHELLED
GREEN PEAS OLIVE OIL
MUSHROOMS SARDINES &c

BORDEAUX FRANCE

Shippers Also of

All Canned
Vegetables,
Pure White Wine
Vinegar,
Clarets, Brandies
and Champagnes.

BANANAS

exclusively the year round.
Best fruit Properly crated Lowest prices

JOSEPH BROWN & SONS
29 and 31 Youville Square
Montreal

FINKLE & ACKERMAN

BELLEVILLE and BOWMANVILLE
ONT. ONT.

DRIED APPLES
Highest Prices paid.

ENGLISH FRUIT HOUSE EXTENDS.

The fruit trade throughout Canada will be interested to learn that Frederick Fisher & Sons, who are so widely known amongst Old Country dried-fruit and green-fruit houses, purpose making a larger bid for Canadian trade.

The senior of this firm expresses the firmest belief that Canada is the country of the future. Although his house has already built up a connection in green fruits and dried fruits with some of the leading distributors in the Dominion, he hopes to do a much larger volume of trade. Fisher & Sons desire to correspond with just a few really high-class distributors in each of the chief Canadian market centres. They specialize in Alemeria grapes, Valencia oranges, lemons, Palermo and Messina, Turkey figs, Persian dates, nuts and almonds.

This firm may be said to have grown up with the English fruit trade. During the 34 years of its existence, it has made careful study of the chief fruit growing districts of Europe and Arabia. A large export trade has been built up,

covering Canada, India, South Africa, Brazil, Argentina, West Indian Islands, etc. Mr. Fisher, the senior of the firm, who is known as a capable lecturer on fruits, declares his belief that the only manner in which a good export trade can be built up is by the use of great care and discretion in the selection of fruit for export.

Mr. Fisher hopes to visit Canada in the course of 1907. In the meantime, communications from the leading wholesale distributors of fruit will receive prompt attention at the firm's offices, Monument street, London, E.C., England.

A man may be poor and proud, but who ever heard of a man being rich and humble?

W. H. WILSON CO., Limited

HIGH GRADE VINEGARS

CIDER AND EVAPORATED APPLES

TILLSONBURG, CANADA

Cable Address: "SMIQUOD"

Codes used: A.B.C., 5th Edition: Private

T. F. SMITH & CO.

LOBSTER PACKERS
HALIFAX, N.S.

Shippers of

Live, Boiled and Canned Lobsters
and Dry and Pickled Fish

CANNERS' SUPPLIES

Lobsters Packed in Hermetically Sealed Glass
Jars a Specialty.

Choice Creamery Butter in Tins,
all sizes, ½-lb., 1-lb., 2-lb., 5-lb.,
10-lb. and 25-lb., and Kegs for
Export.

CORRESPONDENCE SOLICITED

**No More Trouble
No More Complaints
No More Spoiling**

IF YOU CARRY OUR

Pure Apple Cider

PRICES FRIENDLY

The Belleville Fruit and Vinegar Co., Ltd.
Belleville, Ont.

THE EFFECT

When a grocer stocks up "E.D.S." Brand Jams and Jellies, he takes a step towards reliable trade.

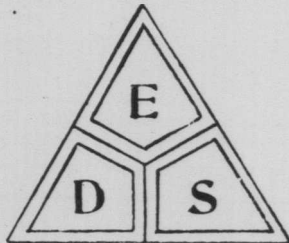
When his customers know he has stocked up "E.D.S." Brand Jams and Jellies, they take a step towards him as their permanent supply man.

The people are aware that "E.D.S." Brand Jams and Jellies are guaranteed pure.

Order from any of the
below-mentioned:

Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

**E. D. Smith's Fruit Farms,
Winona, Ont.**

**INTRODUCTION**

TO THE

Canadian Fruit Trade

Gentlemen, We, mindful of the present prosperity and future greatness of Canada, intend to devote our energies and our 34 years' experience of the world's fruit-markets, to a more thorough exploitation of Canadian requirements.

WE WANT TO SELL

to a FEW good, hustling, well connected, and reliable distributing houses in each market centre.

FRUIT Green & Dried

not ordinary fruit, but

EXTRA SPECIAL QUALITY

such as your customers want, such as sells at sight, and brings repeat orders.

ORANGES, LEMONS, GRAPES, TURKEY FIGS,
NUTS, ALMONDS, DATES, MUSCATELS, ETC.

C. and F. prices arranged for car lots.

What we don't know about Fruit, isn't worth knowing. Your inquiries are invited.

FRED^K. FISHER & SONS

St. Magnus House, Monument St.
LONDON, ENGLAND

SHIP TO US

We pay highest market prices for

DRIED APPLES

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

THE W. A. GIBB CO.

Packers and Exporters

7 and 9 Market Street,
HAMILTON

W. S. LOGGIE CO., LIMITED

CHATHAM, N.B.

We are now booking orders for Frozen Smelts, Mackerel, Atlantic Salmon, Flounders, Herring, and can make shipment as soon as weather is suitable.

SECTION
THE
Fruit Trade

ul of the present pro-
cess of Canada, intend
and our 34 years' ex-
fruit-markets, to a more
of Canadian require-

TO SELL
good, hustling, well
distributing houses in

**Green &
Dried**

SPECIAL QUALITY
want, such as
repeat orders.

**GRAPES, TURKEY FIGS,
ES, MUSCATELS, ETC.**
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is are invited.

HER & SONS
10, Monument St.
ENGLAND

TO US
market prices for
APPLES
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ATLANTIC FISH COMPANIES
NOVA SCOTIA LIMITED



PACKERS OF PURE FISH PRODUCTS.

"HALIFAX" - - - "ACADIA"
"ATLANTIC" - "BLUE NOSE"

BRANDS OF

Prepared Boneless Codfish



EVERYTHING IN ATLANTIC SEA FOODS



SOLD BY LEADING GROCERS FROM ATLANTIC TO PACIFIC

ATLANTIC FISH COMPANIES, Limited

Head Office: **LUNenburg, N.S., Can.**

Works at
LaHave, N.S.
Lunenburg, N.S.
Canso, N.S.
Bay of Islands, Nfld.

Agents
A. H. BRITAIN & CO. - MONTREAL
H. G. CONNOR - - - - WINNIPEG
CHAS. MILNE - VANCOUVER, B.C.

Branch Offices
Halifax, N.S.
Montreal
Winnipeg

SHREDDED COD

gives the Grocer a good profit

Do You Handle it?

Try a few boxes of H. F. Co. Shredded Codfish. It is pure Cod and absolutely boneless. Directions for use on each package.
Packed in attractive boxes of two dozen half-pound cartons

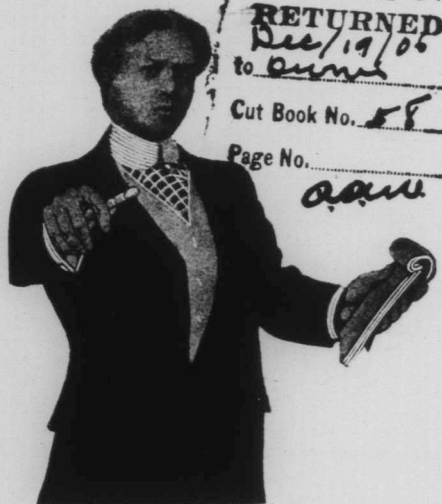
PUT UP BY

HALIFAX FISH CO.

LIMITED

HALIFAX, - - - N.S.

How About Fish Orders ?



IF any firm understands the ins and outs of the Fish business, we do ; and every condition warrants the biggest kind of trade in such lines as we control. We're able to show ample margin of profit for the retail dealer without skimping qualities in any way, and there's no need to magnify our facilities for doing things right.

WRITE US FOR QUOTATIONS

The F. T. JAMES CO., LIMITED

Catchers and Wholesale Distributors of Fish and Oysters

76 Colborne Street

Toronto

6 Reasons for Buying and Selling King Oscar Sardines

- 1 KING OSCAR SARDINES are packed from the choicest fish.
- 2 KING OSCAR SARDINES are packed in the purest virgin Olive Oil.
- 3 KING OSCAR SARDINES are packed in patented whole-pressed tins and are practically solderless.
- 4 KING OSCAR SARDINES are boneless and scaleless.
- 5 KING OSCAR SARDINES are supplied in the most clean and attractive tin in the market.
- 6 H. M. KING OSCAR has granted us permission to use H. M. name and picture on the King Oscar Sardines which is a guarantee for superior quality.

For Sale by all Wholesale Grocers

John W. Bickle & Greening

(J. A. HENDERSON)

Canadian Agents, HAMILTON

DELICIOUS KIPPERED HERRING

We have the Best Pack that was ever placed on the Canadian market.

Ask your Wholesale Grocer for the

"BRUNSWICK BRAND"

KIPPERED HERRING

ALSO

FINNAN HADDIES

PACKED BY

Connors Bros., Limited

Clack's Harbor, B.

Fis

The

FRES

Haddo

Cod

F

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FIRM

cost

Fish ADVENT Oysters

The Advent season is now in full swing, and your customers will want Fish and Oysters.
We have the largest stock and best assortment in Canada.

FRESH	FROZEN	SALTED	SMOKED	PREPARED
Haddock	Sea Herring	Labrador	Haddies	Green Cod
Cod	Grass Pike	Herring	Bloaters	Skinless Cod
Flounders	Pickrel	Salmon	Kippers	Boneless Cod
Salmon	Halibut	Trout	Dried	Boneless Fish
Trout	Smelts	Mackerel	Herring	Dry Cod in Bundles

And all other kinds of fish in season.

Bulk Oysters : Standards and Selects by the gallon.

SEND YOUR ORDERS IN EARLY.

PRICE LISTS MAILED ON REQUEST. ALL ENQUIRIES ANSWERED PROMPTLY.

LEONARD BROS., 20, 22, 24 and 26 Youville Square, Montreal
LONG DISTANCE TELEPHONES. WHOLESALE FISH DEALERS
P. O. BOX 639.



LISTEN

to what a few of many Canadian Grocers have to say about "Skipper" Sardines.

THE BRITISH HOUSEKEEPER'S FAVORITE BRAND

"EXCELLENT FROM EVERY POINT OF VIEW"

With reference to your "Skipper" Sardines, they are excellent from every point of view, the flavor being fine, and the Sardines easily digested,—a fact of great importance to most people. I shall take every opportunity of recommending them to our customers, these being an article of great demand in our store.

David Bell,
Cor. Yonge and St. Mary Sts., Toronto

"FIND THEM VERY SATISFACTORY"

We have been handling "Skipper" Sardines for some time and find them very satisfactory.

M. Moyer & Son,
406-408 Spadina Ave., Toronto.

"THE BEST I EVER HANDLED"

We have been selling "Skipper" Sardines for the past year and can honestly say that they are without exception the best Sardines we have ever handled. We have yet to find a customer dissatisfied. The general verdict is "simply delicious." Please quote me for another 5 cases delivered. G. S. Heyward, Chatham, Ont.

"SOLD SARDINES FOR 24 YEARS"

I have sold Sardines for 24 years, and if I could not obtain "Skipper" Brand would be at a loss to recommend a substitute. I have found them even better than your representative claimed. Jno. J. Burtyn,
570-572, 624 Yonge St., Toronto

From the foregoing it is easy to understand why the public keep asking "GENTLY, BUT FIRMLY" for Skipper Sardines. They are Sardine Satisfaction.

We want you to drop us a postal card for a free tin of Skipper Sardines. It will only cost a cent to do this, and "They'll Suit You to a 'T.'"

Sole Canadian
Agents

The WEE MacGREGOR CO.

TORONTO, ONT.

33 St. Nicholas St., MONTREAL; 89 Banks St., OTTAWA; 169 King St. E., HAMILTON

Attach Importance To What Is Important

Cigar selection is an important matter—Important to you, because on the wisdom of your selection depends the earning power of your stock—Important to your friends, because on the wisdom of your recommendation depends the number of times they'll be seen at your store.

Smokers require value consistency, taste evenness in cigars. Pebb'e and Pharaoh take full marks on these points.

And these very cigars are included in a "500" assortment that I am now offering to the grocery trade on the "three months" basis.

Mail a Postcard calling for particulars

J. BRUCE PAYNE, Limited, GRANBY, QUEBEC

CANADA

Buy T. & B. To=Day

Because the demand is of to-day and "to-morrow never comes."

We can start the ball rolling in your store, can keep your clerks busy filling tobacco orders.

T. & B.

therein lies the secret.

The Geo. E. Tuckett & Son Co., Limited

HAMILTON, CANADA

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Matters of I

Lonc

The subject of the attention in Great Britain has been educational matters. It is noted that some of the leading educational systems have been compared with the work in food stores. The schools are now being visited by the Grocers' Associations. Many of these associations have been established in connection with the national conference. The education of the grocer is spreading rapidly, and is leading to a long series of practice and trade. These progress in education.

Th

A talk of the manufacturers is of discussion in the P., of Lever the movement involve £9,000. The movement of the pound is increasing. There have been but the trade turned into ducts, and are reaping of Grocers' on the trust that the eliminate some advertising.

The Grocer says:—

"Various to the wide but no information to warrant. We understand day last the Grocers' Federation Committee the Federation with Mr. W. The interview, but a combination of an accomplishment for the purpose, but producing a manufacture costly expenses will

GROCCERS IN GREAT BRITAIN

Matters of Interest to the Trade in the Old Land—Technical Education and Its Growth—The Soap Combine—The Tariff.

London, October 27th, 1906.

The subject most generally engaging the attention of the Grocers' Association in Great Britain at present is technical education. The trade has recognized that something must take the place in trade education of the apprentice system has fallen into disuse. Technical education along other lines prepared the way for technical education in food stuffs, and many technical schools are co-operating with Grocers' Associations in providing courses. Other Associations have provided lecture courses. Many prizes and competitions have been established to encourage grocers' assistants to take up the courses.

In connection with the recent National Grocers' Exhibition in London, a national conference in technical grocery education was held showing that interest is spreading about the movement. A leading feature of the Exhibition was a long series of competitions in the practice and theory of the food stuff trade. These gave evidence of splendid progress in the work of technical instruction.

The Soap Combine.

A talk of combine of soap manufacturers is at present a live subject of discussion in every Grocers' Association in the country. Wm. Lever, M. P., of Lever Bros., is said to be behind the movement. The scheme is said to involve £9,000,000 capital. The antagonism of retailers was roused by cutting the pound bar of soap to 15 oz., and increasing the price. The retail prices here have been raised in many places, but the trade has to a considerable extent turned against the combine products, and independent manufacturers are reaping the benefits. Deputations of Grocers' Association have called upon the trust representatives who held that the combination was merely to eliminate some expensive and excessive advertising.

The Grocers' Journal of October 13th, says:—

"Various rumors are current relative to the widely-announced soap combine, but no information sufficiently definite to warrant publication is yet to hand. We understand, however, that on Tuesday last the President, Chairman of the Grocers' Federation Proprietary Articles Committee, with the Secretary of the Federation, had a long interview with Mr. W. H. Lever on the subject. The interview was of a private character, but we are informed that the combination referred to was very nearly an accomplished fact, that it was not for the purpose of forcing wholesale prices, but rather with the object of producing a working agreement amongst manufacturers in order to lessen the costly competitive advertising and other expenses which had arisen owing to

the keen competition between various manufacturers; that the combine was being arranged in view of the stringent conditions of the raw material market; and that the arrangements were such that each firm in the combine would continue carrying on its business upon the usual lines, and the promoters hope that the arrangements, whilst in no way interfering with the price to the public, would show profit advantages to the small, the large, and the wholesale distributor."

A fortnight later the same authority says, under the caption, "Soap and Soft Soap":—

"A Lever" has indeed "moved the world," and the grocery trade may well look with perturbation upon the Soap Combine, or Trust, whichever name its originators choose to give it. Mr. Lever may describe the combine as a harmless means of saving the severe competition indulged in for years past by rival soap manufacturers; he may, furthermore, reiterate his assertions that such an amalgamation of previously antagonistic interests will benefit humanity at large, and he may offer proofs of his assertions. No amount of argument, however, can induce the thoughtful grocer to look any way but askance at this combine, which is a trust and only incomplete, we assume, because the inducements tendered to the firms remaining outside were not strong enough, or, as we have reason to believe, these firms disapprove of trusts. As the pioneer of federation for grocers, and as one who has always proudly asserted

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all the Wholesale trade

There is a difference.

CLAY PIPES

made by us are the best in the world.
Specify them in your order.

D. McDOUGALL & CO., Glasgow, Scot.

JOS. COTE,

186-188 St. Paul Street
119 St. Andrew Street
Branch—170 St. Joseph Street

QUEBEC

The largest wholesale tobacco
store in Canada.

Leaf Tobacco a Specialty.

PHONE 1272

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

his beginnings as a grocer, Mr. Lever is strangely inconsistent in his latest move. We should be the last in the world to cast doubt upon anything Mr. Lever says, but as the friend of grocers, particularly of single-shop grocers, his action cannot but be condemned. For many years past the profits realized by the retailer on Sunlight, Lifebuoy, and Monkey Brand soaps have been woefully inadequate, and no grocer could keep his shop open three months if other articles did not pay him better. This margin of profit may not be altered for better or for worse immediately, or for a few years. Mr. Lever, however, is creating a monster that may and probably will soon be beyond his control. When this time comes the grocer will be the chief sufferer, as usual. The public can take care of themselves pretty well, but what is the grocer to do when the same man that suggested federation as a means of better combating the grievances of the trade comes forward with a scheme by which, ultimately, the grocer will be further ground down. Mr. Lever is by repute an exceedingly wealthy man, and it cannot be that money induced his last unfriendly action to the trade which has assisted so ably to make Sunlight soap what it is. Grocers who are content to let the future look after itself may view the situation with that dangerous complacency which a never ending series of oppressive acts engenders. It is absolutely certain, however, that in the comparatively near future the Soap Combine will take another shred from the unsatisfactory profit gained by handling its proprietary soaps. Mr. Lever may not live to see this himself, but his responsibility as the titular head and originator of a Soap Trust is not limited to its immediate results. Trusts are bad, wholly and utterly evil. They are against the laws of nature, and however speciously they are created, their growth means oppression. Our duty lies in warning the retailer in just as strong a manner as we are able—the public have had the warnings trumpeted to them by the daily press. Are grocers going to have their usual grumble and then let the evil continue, or will they for once assert the ample power they undoubtedly possess. The duty of the Federation is plain, if unpleasant on account of Mr. Lever's friendship; whether or not the Federation will take some decisive step is another matter, and we shall see how the Associations throughout the country will act.

Against More Duties.

The Produce Markets Review, an old and influential trade journal, in a recent number sails into the tariff reformers or improvers to the extent of several pages, under the caption "Customs Duties and the Consumers." The opening paragraphs indicate the tread of the argument:—

"There has, we suppose, never been a time in our history when trade was not checked and interfered with by Customs duties, whether imposed sim-

ply for revenue or for protective purposes. The great work of statesmen in the second half of the nineteenth century was to reduce fiscal interference to as great an extent as possible. In this way duties on some 1,100 articles were taken off, and Mr. Gladstone's great Budget of 1860 alone freed over 400 from Customs trammels. At the beginning of the twentieth century there were Customs duties on only seven classes of articles—tea, coffee, cocoa, beer, wines and spirits, dried fruits; and of these the beer duty was practically inoperative because we import little or none, while the fruit duties, though vexatious, yielded only a trivial net revenue. The Customs, therefore, in practice only affected five articles. The result of half a century of constant removals of the burdens that press on the springs of trade and industry was extraordinary, for commerce increased by leaps and bounds, and the country enjoyed a period of unexampled prosperity. Much of this was no doubt due to the progress of invention and science, particularly in the shape of cheapened transport. At the same time, the chief cause of the progress was the nearer approach to scientific taxation, under which people were allowed to buy from, and sell to, whom they pleased.

"By the end of the last century the bearing of these lessons had to some degree been forgotten by our leaders, and when the necessity for fresh taxation arose, new catchwords were invented to excuse a return to the darker ages of finance. It was argued that the national revenue was gathered from too few sources, that our fiscal table had not legs enough, and that it was necessary to widen the basis of taxation so that everybody should pay his share. For the moment the protests were unheeded of those who kept to the financial faith of Peel, Cobden, Bright, Northcote or Gladstone. We had Customs duties imposed afresh on sugar and corn. An export duty on coal was put on, and the duties on tea, wines, spirits, beer, and tobacco were increased. At the same time (quite apart from the cost of the South African War), lavish public expenditure was indulged in, both for Imperial and for local expenses, till the extra burden for the two purposes rose to £130,000,000 a year more than it was ten years before. In fact it appeared to be thought that the nation was so rich that the bottomless purse of Fortunatus had fallen into its possession: and it was forgotten that the bulk of the population, even in a rich country like ours, lives on the verge of poverty. A phrase like widening of the basis of taxation sounds imposing, but in practice it means the starving of the poor; while, at the same time, it interferes in all directions with the freedom of trade."

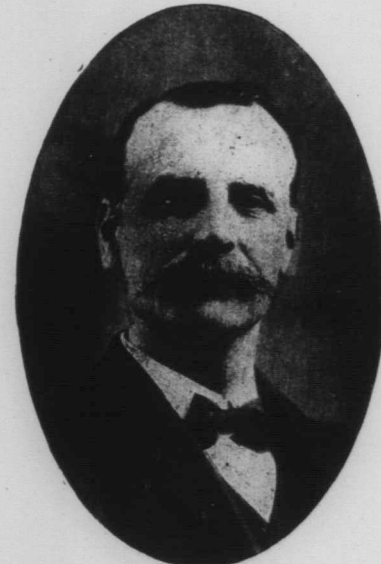
N.-W. C. TRAVELERS MEET.

The Northwest Commercial Travelers' Association held their annual general meeting in Winnipeg on the evening of

Saturday, Nov. 24th. President, D. J. Dyson, presided and there were present about 40 travelers.

Officers were nominated as follows:

President, J. E. McRobie, acclamation; Vice-President, Geo. Wilson, acclamation; Treasurer, L. C. MacIntyre, acclamation. Vice-President for Calgary, H. W. White, E. Dagg, A. McKillop; Vice-President for Edmonton, F. M. Morgan; Vice-President for Regina, P. Cooper; Vice-President for Victoria, F. A. Richardson; Vice-President for Victoria, C. W. Bishop, M. H. Dobie. One to be elected. Directors for Vancouver, T. J. Stephens, G. W. Adams, F. C. Harris, H. W. Duncan, W. I. Linton. Two to be elected. Director for Victoria, H. Erb, F. J. Hall. One to be elected. Director for New Westminster, Fred. J. Lynch. Director for Kootenay, Geo. Munn. Auditor, T. Harry Webb. Directors for Winnipeg (11 to be elected), A. S. Loek, F. H. Nesbitt, T. Montgomery, C. Holden, E. L. Thomas, Geo. Barrett, A. E. Wayte.



J. E. McROBIE
President, N.W.C. Travellers' Association.

E. Nicholson, H. J. Clare, J. Perry, J. E. Holland, W. W. Bole, F. W. Adams, W. Stitt. Eleven of the above and D. J. Dyson will comprise the board of directors for 1907 for Winnipeg.

The annual meeting will be held on Dec. 15th, when the results of the elections will be announced.

HOLIDAY CONTESTS.

A Schenectady, N.Y., store, held a contest last Christmas in which the prize was a big Christmas dinner. A dinner was offered to every boy who would bring to the store 500 ads. clipped from the local papers. A special prize of \$5 in gold was offered to the boy bringing in the greatest number of ads. It was advertised, however, that any deserving poor boy registering his name at the store would be given a dinner ticket whether he secured the requisite number of ads. or not.

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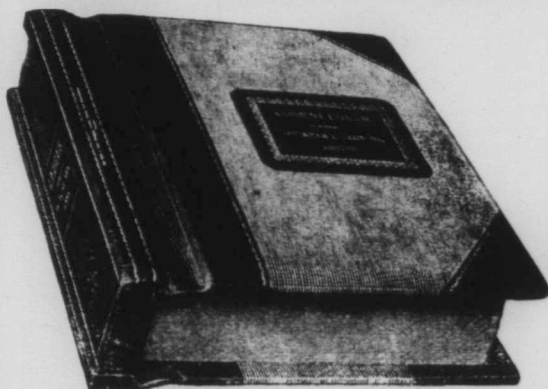
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You will
find mo
selling

The

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BOARD
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THE BATTLEFIELD OF BUSINESS



is usually in the office or counting house. The successful business man to-day is not the man who burns the midnight oil toiling over his books. It is the man who is putting system into his business and applying it at every turn.

The Crain Continuous Systems

are up-to-the-minute for the wholesaler, manufacturer or retail trader. Can you get a statement in an hour's notice, or does some clerk have to stay up all night to dig it out of antiquated records?

Before placing your order for next year's books write us. It will pay you.

The Rolla L. Crain Co., Limited Ottawa, Canada

Toronto Office :
18 Toronto Street

Montreal Office :
74 Alliance Building

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11 Nanton Bldg., Main St.

You can't go wrong
by placing an order
for a trial lot o

Our Matches

You will be satisfied and
find more profit than by
selling other makes—

We'll tell you all about
brands, prices, freight
rates, etc.—Drop us a
postcard.

The Improved Match Co., Limited

Head Office :
BOARD OF TRADE,
MONTREAL.

Factory:
DRUMMONDVILLE,
P. Q.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a
Breaker that breaks the Coffee be-
fore it enters the grinders, thus
reducing wear of grinders and sav-
ing current.

Our Grinders Wear Longest



Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.
Granulating 2 lbs. per
minute.
Pulverizing 1/4 lb. per
minute.
Capacity of Iron Hop-
pers, 5 lbs. of Coffee.

We make 25 other styles
and sizes of Grocers'
Counter Mills, Floor
Mills and Electric Mills.
For Prices, Terms and
Discounts, address—

COLES MANUFACTURING CO.

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PHILADELPHIA, PENN., U.S.A.

AGENTS:
Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman Eckert & Co., London, Ont.

"WELL, I GUESS"—

Means loss and failure in these days of swift business, good service and close profits.

You ought to *know*, not guess. Improving all the time? Some day you'll get an

"ENTERPRISE"

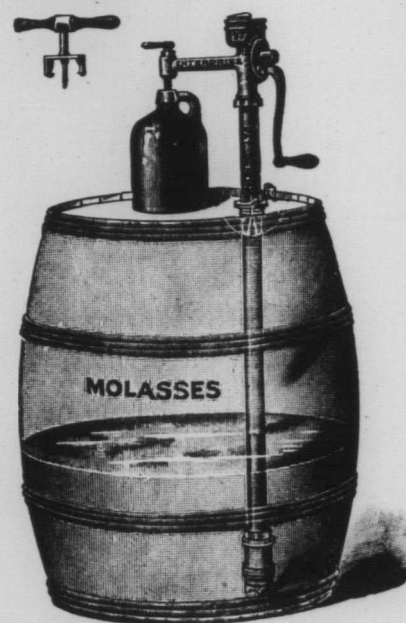
Self-Priming and Measuring Pump

WITH NEW TOTAL REGISTERING DEVICE

Why not order it to-day? Pumps cost \$6.00; auger costs 75 cents. Measures accurately and shows when the supply is running low.

Another Indispensable, to largely increase sales of dried beef, the "ENTERPRISE" **SMOKED BEEF SHAVER**, Rotary or Pendulum. Write for prices and our catalogue of Enterprise Hardware Specialties.

The Enterprise Mfg. Co. of Pa., Phila., U.S.A.



SEND FOR IT

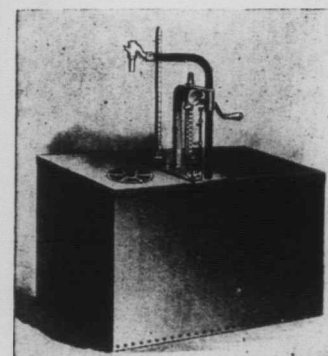
Our new catalog B illustrates different styles of oil tanks. At least one of them will fill a long felt need in your store. Send for it.

We want you to know about the Bowser Perfect Self-Measuring Oil Tank. The tank that draws, measures and computes the money value all at one operation. It's explained in our catalog.

S. F. BOWSER & CO. Inc.

Mfrs. of Kerosene and Gasolene Tanks

66-68 Fraser Ave., TORONTO



CUT No. 19
ONE OF MANY STYLES

Genuine Pratts Astral Lamp Oil

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

EXPERIENCED ADVERTISEMENT WRITERS

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

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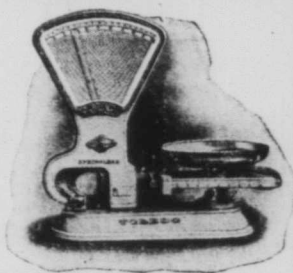
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TOLEDO COMPUTING SCALES

Automatic but Springless.
 The "Toledo" is a money saver because it positively stops the giving of overweight.
 A time saver because it is Automatic.
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
 It is honest both to the merchant and customer.
 The Toledo system costs you nothing because it is paid for with the money you are now losing.
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.



REFRIGERATORS
 FOR BUTCHERS AND GROCERS.
 EUREKA REFRIGERATOR CO., Ltd., TORONTO, CAN.

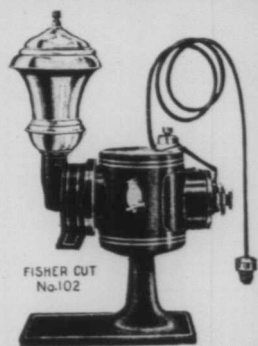
PLAN to economize on your time bill. Use our

Special Duplicating Counter Check Book

No other counter check book has its merits. Our representative would be pleased to show you samples.

The Carter-Crume Company, Limited
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ELECTRIC POWER COFFEE MILLS



FISHER CUT No. 102

This small cut illustrates another of the designs we make.

Furnished for direct or alternating current. Fitted with strong brass heavily nickle plated hopper.

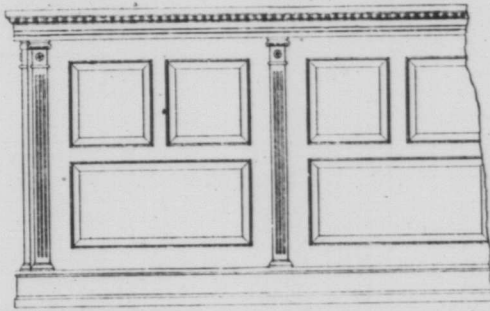
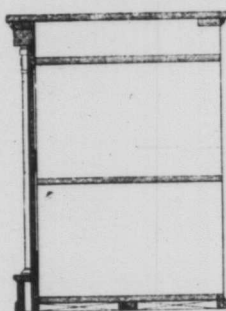
Stands 20 inches high, operates off your lighting line. Most convenient and up-to-date mill on the market.

Granulates 2-lb per minute and cuts fine 1-lb per minute.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

A SOLID OAK COUNTER



ATTRACTIVE - SUBSTANTIAL - SERVICEABLE

If desired the rear of this counter may be

Equipped with "WALKER BINS"

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO

MANITOBA: Stuart Watson, Winnipeg.

Representative:
 SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask



They Cost Less Than Nothing

Literally, ALLISON COUPON BOOKS cost less than nothing. By using them a mistake is impossible, thus saving many times what we charge for them. Hence, by absolutely saving a great deal more than you pay for them, they not only cost less than nothing, but you receive a great, big premium with every book you buy.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO TICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

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THE EBY BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO.,

Manufacturers
 Indianapolis, Indiana.

The Arctic Refrigerator, made for a line of business. We have **just what the grocer needs.** The best on the market. Write for our new catalog.
JOHN HILLOCK & CO., LIMITED TORONTO, ONT.

WE WANT YOUR WINDOW

If you have a well-dressed window, one you are proud of send us a photo for our window dressing department.

THE CANADIAN GROCER, 10 FRONT ST. E., TORONTO

U.S.A.

CUT No. 19
 OF MANY STYLES

ADVERTISEMENT WRITERS

situation are requested to with the MacLean Publishing offices. Inquiries are manufacturers and whole-template establishing their ment.

AS IT WAS IN THE BEGINNING



When first produced we introduced MacLaren's Imperial Cheese to the trade as a cheese of

Faultless Quality and Paramount Value

We put all our money, brains and energy into the enterprise, believing that discriminating people would eat lots of cheese if it were invariably good; that the humblest disciple of economy would recognize its value. We believed, too, that the grocer would appreciate a good thing—would welcome a profit both good and sure, and be glad to be rid of all the vexatious drawbacks attending the sale of ordinary cheese.

The Means Justified the End

To-day MacLaren's Imperial Cheese is sold in every civilized country in the world. It makes a subtle appeal to the palate, a strong appeal to the pocket, and the grocer who does not realize that it places his cheese business on the only sound and profitable basis, is the exception.

MACLAREN 'IMPERIAL CHEESE CO., Limited

Head Office: TORONTO

New York, N.Y.

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Chicago, Ill.

London, Eng.

Philadelphia, Pa.

San Francisco, Cal.

Woodstock, Ont.

United States Office and Warehouse:

DETROIT, MICH.

QU

Quotations:
The follow
responsible for t
Grocer, at our n

Baking

Cook's Friend—
Size 1, in 2 and 4 doz. l
" 10, in 4 doz. boxes.
" 2, in 6 " "
" 12, in 6 " "
" 3, in 4 " "
Pound tins, 2 doz. in c
12-oz. tins, " "
5-lb. " " "

W. H. GILL

Diamond—
1-lb. tins, 2 doz. in case
1-lb. tins, 3 " "
1-lb. tins, 4 " "

IMPERIAL BAK

Cases.	Size
4-doz.	10c
3-doz.	6-c
1-doz.	12-c
3-doz.	12-c
1-doz.	24
1-doz.	5lt

OCEAN

Ocean Baking Powder,
" " "
" " "
Horax, 1/2 lb. pack
Cornstarch, 40 p
Freight paid 5 p.

MAGIC

Cases.	Size
6 doz.	4 "
4 " " " " " "	4 "
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ROYAL BAKIN

Sizes.

Royal—Dime	
" 1/2 lb.	
" 6 oz.	
" 1 lb.	
" 1 1/2 oz.	
" 3 lb.	
" 5 lb.	

Barrels—When packed
cent. discount will be

CLEVELAND'S BAK

Sizes.

Cleveland's—Dime.....	
" 1/2 lb.	
" 6 oz.	
" 1 lb.	
" 1 1/2 oz.	
" 3 lb.	
" 5 lb.	

Barrels—When packed
cent. discount will be

T. KINNEAR

Crown Brand—

1 lb tins, 2 doz. in case ..	
1/2 lb. " 2 " " " " "	
1 lb. " 4 " " " " "	

Blue

Keen's Oxford, per lb.
In 10-box lots or case
Reckitt's Square Blue, 12
Reckitt's Square Blue, 5 l
Gillett's Mammoth, 1/2 gro
Nixey's "Cervus," in squ
" " " " " " " " " " " "
" " " " " " " " " " " "
" according to size....

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Dec. 5, 1906.

Baking Powder.

Brand	Per doz.
Cook's Friend—	
Size 1, in 3 and 4 doz. boxes.....	\$2 40
" 10, in 4 doz. boxes.....	2 10
" 3, in 6 ".....	0 80
" 12, in 6 ".....	0 70
" 3, in 4 ".....	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, ".....	2 40
5-lb. ".....	14 00

W. H. GILLARD & CO.

Brand	Per doz.
Diamond—	
1-lb. tins, 2 doz. in case.....	\$2 00
1-lb. tins, 3 ".....	1 25
1-lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.....	10c.	\$0 85
3-doz.....	8-oz.	1 75
1-doz.....	12-oz.	3 50
3-doz.....	12-oz.	3 40
1-doz.....	2 1/2 lb.	10 50
1-doz.....	5 lb.	19 75

OCEAN MILLS.

Brand	Per doz.
Ocean Baking Powder, 1 lb., 4 doz....	\$0 45
" " " 1 lb., 5 doz....	0 90
" " " 1 lb., 3 doz....	1 25
Borax, 1 lb. packages, 4 doz....	0 40
Cornstarch, 40 pkgs. in a case ..	0 78

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.....	5c.	\$0 40
4 ".....	4-oz.	0 60
4 ".....	5 " "	0 75
4 ".....	5 " "	0 95
2 ".....	12 " "	1 40
2 ".....	12 " "	1 45
2 ".....	15 " "	1 65
2 ".....	15 " "	1 70
1 ".....	2 1/2-lb.	4 10
1 ".....	5 " "	7 50
2 ".....	8-oz.	1 45
1 ".....	12 " "	3 85
1 ".....	15 " "	4 55

ROYAL BAKING POWDER.

Sizes.	Per Doz.
Royal—Dime.....	\$ 0 95
" 1 lb.	1 40
" 6 oz.	1 95
" 1 lb.	2 55
" 12 oz.	3 85
" 1 lb.	4 90
" 3 lb.	13 60
" 5 lb.	22 35

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

Sizes.	Per Doz.
Cleveland's—Dime.....	\$ 0 93
" 1 lb.	1 33
" 6 oz.	1 90
" 1 lb.	2 45
" 12 oz.	3 70
" 1 lb.	4 65
" 3 lb.	13 20
" 5 lb.	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNAR & CO.

Brand	Per doz.
Crown Brand—	
1 lb. tins, 2 doz. in case.....	\$1 20
1 lb. " 2 ".....	0 80
1 lb. " 4 ".....	0 45

Blue.

Keen's Oxford, per lb.....	\$0 17
In 10-box lots or case.....	0 15
Reckitt's Square Blue, 12-lb. box ..	0 17
Reckitt's Square Blue, 5 box lots ..	0 15
Reckitt's Mammoth, 1 gross box.....	2 00
Nixey's "Cervus," in squares, per lb.	0 15
" " in bags, per gross ..	1 25
" " in pepper boxes.....	0 15
" according to size.....	0 09 0 10

Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1 gross, 1 oz. size;	
1 gross, 2 oz., or 1 gross, 4 oz.	
Reckitt's Zebra paste, 1-gro. boxes, \$10.20	
per gross.	

JAMES' DOME' BLACK LEAD.

Size	Per gross.
5a size.....	\$2 40
2a size.....	2 50

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" " 7-lb. cotton bags, per bag.	



PETERBOROUGH CEREAL CO.

Canada Flakes "English" 36.10's.....\$2 85

Canada Flakes "Household" 24.25's .. 5 00

5-case lots 4 90

Freight prepaid on 5-case lots assorted.

Chocolate—FRY'S

Brand	per lb.
Caracac, 1/2's, 5-lb. boxes.....	\$0 42
Vanilla, 1/2's.....	0 42
"Gold Medal," sweet, 1/2's, 5-lb. boxes	0 29
Pure, unswetened, 1/2's, 5-lb. boxes	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24

Cocoa—

Brand	Per doz.
Concentrated, 1/2's, 1 doz. in box....	2 40
" " 1-lb. " ".....	4 50
" " 1-lb. " ".....	3 25
Homoeopathic, 1/2's, 14-lb. boxes.....	
" " 1/2's, 12 lb. boxes.....	

EPPS'S.

Agents, C. E. Colson & Son, Montreal.	
In 1/2's and 1-lb. tins, 14-lb. boxes, per	
lb.	0 35
Smaller quantities.....	0 37

BENSCHDORF'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

Brand	per doz.
1 lb. tins, 4 doz. to case.....	\$ 2 40
" " 1/2 " ".....	4 75
" " 1 " ".....	9 00

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

J. A. Taylor, Montreal.

Jos. E. Huxley, Winnipeg.

Arthur Nelson, Vancouver, B.C.



Chocolates and Coconas.

THE COWAN CO., LIMITED.

Brand	Per doz.
Cocoa—	
Perfection, 1-lb., per doz.....	\$2 40
" 1 lb.	1 20
" 10c. size ".....	0 90
" 5-lb. tins per lb.....	0 37
Soluble, No. 1, 5 and 10-lb. tins, per lb	0 20
" No. 2, 5 and 10-lb. tins, ".....	0 18

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—

Queen's Dessert, 1/2's and 1/4's per lb.....	\$0 40
Vanilla, 1/2's.....	3 35
Parisian 8s, per lb.....	0 30

The following sweetened for household purposes:

Royal Navy, 1/2's and 1/4's, per lb.....	\$0 30
Diamond, " ".....	0 25
Special Diamond, 1/2's, ".....	0 22
" " 6's, ".....	0 22
" " 8's, ".....	0 30

The following unsweetened:

Perfection, 1/2's, per lb.....	0 30
" " Flat cakes, per lb.....	0 30

ICINGS for cake—

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. pkgs., per doz.....	0 90
Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. boxes, per doz.....	1 75

Confections—

Brand	Per doz.
Cream bars, 60 in box, per box.....	1 80
" " 6 in box, per doz. boxes.....	2 25

Chocolate ginger, per lb.....	0 30
" " 1 lbs., per doz.....	2 25
Crystallized " " 1/2's, per doz. boxes.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" " 36 in box, per doz. cakes.....	0 35

WALTER BAKER & CO., LIMITED.

Brand	Per lb.
Elite, 1/2's.....	\$0 30
Prepared cocoa, 1/2's to 1/4's.....	0 28
Mott's breakfast cocoa, 1/2's.....	0 38
" " 1/2's.....	0 35
" No. 1 chocolate, 1/2's.....	0 30
" Navy ".....	0 27
" Vanilla sticks, per gross.....	1 00
" Diamond chocolate, 1/2's and 1/4's.....	0 23
" Confectionery chocolate, 2-lb. to 0 31	
" Sweet chocolate liquors, 20c. to 0 34	

WALTER M. LONEY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoa—

Brand	Per lb.
5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c.	

Sweet chocolate powder—

5-lb. tins, 10 tins in case.....	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c.	

Premium chocolate—

6-lb. box, 12 box. in case, 1-lb. pkgs. 30c.	
6-lb. box, 12 box. in case, 1-lb. pkgs. 30c.	

Milk chocolate—

6-lb. box, 12 box. in case, 1-lb. pkgs. 28c.	
100 2-cent pieces in box, each.....	\$1.25

Vanilla sweet chocolate—

100 2-cent. pieces in box.....	\$1.25
6-lb. box, 12 box. in case, 1-lb. tins, 26c.	
6-lb. box, 12 box. in case, 1-lb. tins, 25c.	
6-lb. box, 12 box. in case, 1-lb. pkgs. 35c.	

Diamond sweet chocolate—

6-lb. boxes, 12 box. in case, 1-lb. pkgs. 22c.	
12-lb. boxes, 6 boxes in case, 1-lb. pkgs. 22c.	
6-lb. " 12 " " 1-lb. " 22c.	

Gold Medal chocolate powder—

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins in case.....	33c.

XXXX chocolate powder

5-lb. tins, 10 tins in case.....	35c.
10-lb. tins, 10 tins in case.....	25c.

TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks).....	1 50
10c. tablets or croquettes (20).....	1 50
20c. " (20).....	2 42

Condensed Milk.

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

Brand	Cases.	Doz.
"Eagle" brand (4 doz.).....	\$6 00	\$1 50
"Gold Seal" brand (4 doz.).....	5 00	1 25
"Challenge" brand (4 doz.).....	4 00	1 00
Evaporated cream—		
"Peerless" brand evap. cream.....	4 75	1 20
hotel size.....	4 90	2 45



TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.).....	\$4 85
"Reindeer" brand per case (4 doz.).....	5 60



Coffees.

JAMES TURNER & CO.

Brand	Per lb.
Mocha.....	\$0 32
Damascus.....	0 28
Cairo.....	0 30
Sirdar.....	0 17
Old Dutch Rio.....	0 15 1/2

E. D. MARCEAU, Montreal.

Brand	Per lb.
"Old Crow" Java.....	\$0 25
" Mocha.....	0 27 1/2
"Condor" Java.....	0 30
Arabian, Mocha.....	0 30
15-year-old hand-picked Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 30
Madam Huot's coffee, 1-lb. tins.....	0 32
" " 3-lb. tins.....	0 63
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15
Condor 1, 40-lb. boxes.....	45c.
" " 40-lb. boxes.....	43c.
" " 80-lb. boxes.....	37c.
" " 80-lb. boxes.....	36c.

Cheese.

Imperial—Large size jars.....	per doz. \$3 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial holder—Large size.....	18 00
Medium size.....	17 00
Small size.....	12 00
Roquefort—Large size.....	1 40
Small size.....	2 40

RISING SUN AND SUN PASTE

STOVE POLISH STOVE POLISH

Long Experience

extending over nearly fifty years of successful stove polish making, enables us to select just the right materials to give the best results on the stove from the housekeepers' standpoint. We have the dealers also in mind and we put up goods that turn out right every time you sell them. Our strong packages prevent breakage

and damage of goods in transit. Our bright, attractive labeling with our well-known orange label is instantly recognized, and then you have our guarantee. We have the confidence of the dealers as well as consumers. That is why so many thousands of grocers are pushing **RISING SUN Stove Polish** in cakes and **SUN PASTE Stove Polish** in tins.

MORSE BROS., Props. - Canton, Mass., U.S.A.

CANADA'S TERMINAL WAREHOUSE



FIRE AND FROSTPROOF STORAGE

FREE OR IN BOND
Custom's Bond No. 5
Excise Bond Q.

LOWEST INSURANCE RATES

PERISHABLE GOODS receive special attention. The temperature of the different sections is regulated to suit the class of goods stored therein. **Goods Promptly**

ly Delivered to merchants throughout the city and suburbs.

WE SOLICIT YOUR STORAGE ACCOUNT

TERMINAL WAREHOUSE & CARTAGE CO., LTD.

12-38 Grey Nun Street, MONTREAL



BORDEN'S BRAND

For positive safety in use and Absolute Purity of Manufacture "Eagle" Brand **CONDENSED MILK** and "Peerless" Brand **EVAPORATED CREAM** are the recognized leaders and standards—



FOR SALE BY ALL JOBBERS

WILLIAM H. DUNN, Montreal and Toronto

Scott, Bathgate & Co., Winnipeg, Man.

Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.

W

WM.

Coupon Book

For sale in Canada by
Limited, Toronto.
Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 au

In lots of less than 1
books, 1 kind assort
100 to 500 books
100 to 1,000 books

Allison's Coupc

\$1 00 to \$3 00 books ..
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "



The Davidson & Ha

Infants'

Robinson's patent barje
" " groats
" " "

WM. BRAID & CO., Importers of **TEAS, COFFEES and SPICES**

BRAID'S BEST COFFEE

is not an experiment, but the result of careful, scientific blending, and selection of the bean, combined with the use of the best, and most modern machinery, which places **BRAID'S BEST** in the premier position it holds to-day.

Packed in 1, 2, 5, 10, 25, 50-lb. air-tight tins and barrels.

WM. BRAID & CO., Vancouver, B.C. **BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.**

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and Coupons numbered
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$1 00 to \$3 00 books	3 cents each
5 00 books	"
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
50 00 "	12 "



Cleaner.
Per doz.
4-oz. cans \$ 0 90
6-oz. " 1 35
10-oz. " 1 85
Quart " 3 75
Gallon " 10 00

Wholesale Agent

The Davidson & Hay, Limited, Toronto

Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	3 25
" " groats	1-lb. tins	1 25
" "	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07½
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 07
7 and 14-lb. wood pails	0 07
30-lb. wood pails	0 06½
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07½
7 and 14-lb. wood pails, 6 pails in crate	0 07
30-lb. wood pails	0 06½

Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	\$1 60 1 90
5, 7, 14 and 30-lb. pails, per lb.	09 0 12

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces	\$0 09½
4-bbls.	0 29½
Tube, 80 lbs	0 09½
Cases, 3-lb. tins	0 10
" 5-lb. "	0 10½
" 10-lb. "	0 10½
20-lb. wooden pails	2 00
20-lb. tin pails	1 90
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 30 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box

Lye (Concentrated).

GILLET'S PERFUMED.	Per case
1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$0 35
1-lb. tins	" 0 35
1-lb. tins	" 0 35½
4-lb. jars	per jar 1 30
1-lb. jars	0 35

Old Crow," 12-lb. boxes—

1-lb. tins	per lb. 25
1-lb. tins	" 0 25
1-lb. tins	" 0 25½
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	" 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case,	
per doz.	1 75

Sauces.

Worcestershire, Hotbrook's, small,	
per doz.	\$2 15
Worcestershire, Hotbrook's, large,	
per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra	

Soda.

COW BRAND.



Case of 1-lb. containing 60 packages per box, \$3 00.
Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.

Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND.

	Per case.
No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 120 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

Soap and Washing Powders

GUELPH SOAP CO.

	1 case.	5 case.
Welcome Soap (cake)	\$4 00	\$3 75
Royal City Soap (bar)	2 40	2 25
Peelless Soap (bar)	2 25	2 15
Standard Soap (cake)	2 25	2 15
Crystal Soap Chips, per lb. 4½c.		

A. P. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 20
" black	" 15 20
Oriole soap	" 12 25
Gloria soap	" 12 25
Straw hat polish	" 12 25

IF YOU WANT A **JAM** THAT WILL BUILD UP TRADE AND ON WHICH YOU CAN MAKE A NICE PROFIT

YOU CAN'T

DO BETTER THAN TO ORDER A TRIAL CASE OF 4 DOZ. OF **BATGER'S** NEW STYLE JAR STRAWBERRY JAM

Agents: ROSE & LAFLAMME, Montreal.



$\frac{1}{2}$

ABOUT HALF THE MAPLE SYRUP SOLD

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

Which "half" are you selling?

ROSE & LAFLAMME, Agents, Montreal

CROSSE & BLACKWELL, Ltd.

London, England



C. & B. Pickles, corked pints and $\frac{1}{2}$ -pints

C. & B. " Lever stoppered pints and $\frac{1}{2}$ -pts

Agents: C. E. COLSON & SON, Montreal

a"

perfect proper
g care, labor,

re, labor and

OM:
MONTREAL,

EAU, Montreal.

40-lb. boxes..... \$....
40-lb. boxes.....
I 80-lb. boxes.....
n, 40 lb "at.....
40

fred Japan, 70 lb.,
80-lb.
0-lb.
XX 80-lb. boxes.....
X 80-lb.
X 80-lb.
X 80-lb.
80-lb.
80-lb.
80-lb.
80-lb. per case, lead 0 27½
ota (25 1's and 70 ½'s)
black tea in lead packe's
s, ½ and 1s,
.....retail 0 27½ at 0
s, ½ and 1s,
.....retail 0 30 at 0 23
s, ½ and 1s,
.....retail 0 35 at 0 26
s, ½ and 1s,
.....retail 0 40 at 0 30
s, ½ and 1s,
.....retail 0 50 at 0 34
s, ½ and 1s,
.....retail at 0 40

Crow " blend—
10, 25, 50 and 80-lb.
..... per lb. 0 35
..... " 0 30
..... " 0 25
..... " 0 20
..... " 0 17½

Tobacco.

TOBACCO CO., LIMITED.

4s, 6s and 12s..... \$0 46
8s. and 3s..... 0 50
..... 0 51
4, 7s..... 0 46
7, 12s. and 6½s..... 0 48
..... 0 51
11, 7½s..... 0 56
10s..... 0 45
s. and 12s..... 0 45
10z. bars, 6½s..... 0 53
y, 6s. and 12s..... 0 46
..... and 12s..... 0 47
al, 12s..... 0 56

OTE, QUEBEC.

per thousand.

ots, 1-10\$15 00
..... 25 00
1-20 33 00
..... 35 00
ium, 1-20-1-40 55 00
P. Finos 1-20..... 75 00

t tobaccos.

1-13-1-6..... 0 48
..... 0 65
..... 0 60
ture, 1-lb tins..... 0 75
1-lb " 0 75
1-lb " 0 60

inegars.

EAU, Montreal. Per gal
d, highest quality.. \$0 22½
led..... 0 27½
..... 0 25

buyers of large quantities

f..... 0 32
strength pickling 0 28
K 0 25
..... 0 20
..... 0 15

Yeast.

50. 50. pkgs.....\$1 10
ast, 3 doz in case.....1 10

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 McLaren's, W. D., Montreal.

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 McLaughlan, Sons & Co., Owen Sound.
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 Cowan Co., Toronto.
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 Lowney, Walter M., Co., Boston, Mass.
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 Nestles Chocolate, Montreal.

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 Computing Scale Co., Toronto.
 Toledo Computing Scale Co., Hamilton.

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 Gowans, Kent & Co., Toronto

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 Dawson Commission Co., Toronto.
 Fearman, F. W., Co., Hamilton.
 MacLaren Imperial Cheese Co., Toronto
 Montreal Packing Co., Montreal.
 Park, Blackwell Co., Toronto.
 Power, B. H., Halifax, N.S.
 Rutherford, Marshall & Co., Toronto
 Ryan, Wm., & Co., Toronto.
 Tanguay, Geo., Quebec.

Delivery Wagons.
 Abbott, H. G., & Co., London, Ont.

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 Bradstreet Co.

Fish.
 Atlantic Fish Co., Lunenburg, N.S.
 Bickle, J. W., & Greening, Hamilton.
 Connors Bros., Black's Harbor, N.B.
 Halifax Fish Co., Halifax.
 James, F. T., Co., Toronto.
 Loggie, W. S., & Co., Chatham, N.B.
 McWilliam & Everist, Toronto.
 Millman, W. H., & Sons, Toronto.
 Smith, T. F., & Co., Halifax, N.S.
 Todd, J. H., & Son, Vancouver, B.C.
 Wee MacGregor & Co., Toronto.

Flavoring Extracts.
 Capstan Mfg. Co., Toronto.
 Imperial Extract Co., Toronto.

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 Scott, David, & Co., Liverpool, Eng.
 Vincentelli, P. & F., Antwerp.

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 Belleville Fruit & Vinegar Co., Belleville.
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 Davidson & Hay, Toronto.
 Dawson Commission Co., Toronto.
 De Y Barrondo, J. V., & Co., Bordeaux, France.
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 Gillard, W. H., & Co., Hamilton, Ont.
 Kinnear, Thos., & Co., Toronto.
 Lucas, Steele & Bristol, Hamilton.
 McWilliam & Everist, Toronto.
 Ozo, The, Company, Montreal.
 Rattray, D., & Son, Montreal.
 Robinson, O. E., Ingersoll.
 Smith, E. D., Winona, Ont.
 Stringer, W. B., & Co., Toronto.
 Tippet, A. P., & Co., Montreal.
 Turner, James, & Co., Hamilton.
 Walker, Hugh, & Son, Guelph.
 White & Co., Toronto.

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 Cox, J. & G., Edinburgh, Scotland.
 Nicholson & Brock, Toronto.

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 Canadian Shredded Wheat Co., Niagara Falls Centre, Ont.
 Greig, Robert, Co., Toronto.
 Kirouac, Nap. G., & Co., Quebec.
 Leitch Bros., Oak Lake, Man.
 Mackay, J. Co., Ltd., Bowmanville, Ont.
 McIntosh, P., & Son, Toronto.
 Nicholson & Bain, Winnipeg.
 Nicholson & Brock, Toronto.
 Peterboro' Cereal Co., Peterboro', Ont.
 Stevens & Miller, Montreal.
 Tanguay, Geo., Quebec, Que.
 Taylor, T. H., Co., Ltd., Chatham.
 Western Canada Flour Mills Co., Toronto
 Woodstock Cereal Co., Woodstock, Ont.

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 Chouillou, C. A., & Co., Montreal.
 Colville-Georgeson Co., Winnipeg.
 Colson, C. E. & Son, Montreal.
 Davidson & Hay, Toronto.
 Eby, Blain Co., Toronto.

Eckardt, H. P., & Co., Toronto.
 Gillard, W. H., & Co., Hamilton.
 Kinnear, T., & Co., Toronto.
 Lucas, Steele & Bristol, Hamilton.
 Turner, James, & Co., Hamilton.
 Warren Bros. & Co., Toronto.

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 Fisher, A. D., Co., Toronto.
 Sprague Canning Machinery Co., Chicago

Infants' Foods.
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 Walker Bin & Store Fixture Co., Berlin.

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 Goodwillie's—Rose & Lafamme, Montreal
 Smith, E. D., Winona, Ont.
 Southwell & Co.—Frank Magor & Co., Montreal.

Lytle, Thos., & Co., Hamilton
 Wagstaffe Limited, Hamilton, Ont.

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 Ashley & Lightcap, Winnipeg.
 Carman, Joseph, Winnipeg, Man.
 Dawson Commission Co., Toronto.
 Dunn, Wm. H., Montreal and Toronto.
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 Hughes, A. J., Montreal.
 Kyle & Hooper, Toronto.
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 MacLaren Imperial Cheese Co., Toronto
 Millman, W. H., & Sons, Toronto.
 Moose Jaw Fruit & Produce Co., Moose Jaw.

Nicholson & Bain, Winnipeg.
 Rutherford, Marshall & Co., Toronto.
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 Scott, Bathgate, & Co., Winnipeg.
 Stevens & Miller, Montreal.
 Taylor, W. A., Winnipeg.
 Thomas J. P., Quebec.
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 Tippet, A. P., & Co., Montreal.
 Watson, Stuart, Winnipeg, Man.

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 Improved Match Co., Montreal.

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 Capstan Mfg. Co., Toronto.
 Clark, Wm., Montreal.
 Fearman, F. W., Co., Montreal.
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 Nicholson & Brock, Toronto.
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 Wethey J. H., St. Catharines.

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 Copeland-Chatterton Co., Toronto.
 Crain, Rolla L., Co., Ottawa.
 Ontario Office Specialties Co., Toronto.
 Universal Systems, Toronto.

Oils.
 Queen City Oil Co., Toronto.

Oil Tanks.
 Bowser, S. F., & Co., Toronto.

Pass Books, Etc.
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 Crown Mfg. Co., Toronto.

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 Hudson, Hebert & Co., Montreal.
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 Sutton, G. F., Sons & Co., Toronto.

Polishes—Metal.
 Oakley, John, & Sons, London, Eng.

Polishes—Stone.
 Nickel Plate Polish Co., Chicago.
 James' Dome, W. G. A. Lambe & Co Toronto.
 Morse Bros., Canton, Mass.

Refrigerators.
 Eureka Refrigerator Co., Toronto.
 Hillock, John, & Co., Ltd., Toronto.

Salt.
 Canadian Salt Co., Windsor, Ont.
 Gray, Young & Sparling, Wingham, Ont.
 Mason & Hickey, Winnipeg, Man.
 Toronto Salt Works, Toronto.
 Verret, Stewart & Co., Montreal.

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 Guelph Soap Co., Guelph, Ont.
 Royal Crown Limited, Winnipeg, Man.
 St. Croix Soap Mfg. Co., St. Stephen, N.B.

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 Church & Dwight, Montreal.

Starch.
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 St. Lawrence Starch Co., Port Credit.

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 International Stock Food Co., Toronto

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 Canada Sugar Refining Co., Montreal.
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 Tippet, A. P., & Co., Montreal.
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 Ceylon Tea Traders' Ass'n.
 Colville-Georgeson Co., Winnipeg
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 Ewing, S. H., & Sons, Montreal.
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 Warren Bros., Toronto.
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 Belleville Fruit and Vinegar Co., Belleville
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 White, Cottell & Co., London, S.E.

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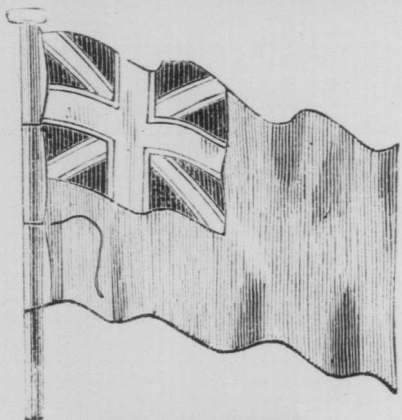
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