

**PAGES
MISSING**

THE
CANADIAN GROCER
 AND
 GENERAL STOREKEEPER

WHOLESALE AND RETAIL
 IN EVERY PROVINCE

**COLMAN'S
 MUSTARD**



BEST ON EARTH

PEEK, FREAN & CO.

NOW MANUFACTURE

Over 25 Varieties of Wafers.

PLAIN, SWEET SAVOURY.

Among those recently added are:

CHERRY WAFERS

IN SEVERAL
 FLAVORINGS



FLORENCE WAFERS

VENICE WAFERS

CHAS. GYDE, Sole Representative, MONTREAL.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck"</p> <p>...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>		
<p>WHISKYS</p>	<p>Corn Whisks</p>	
<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>		

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald, Actuary. **J. K. MACDONALD,** Managing Director



STEADY GROWTH

THE BEST TRADE any store has comes steadily by the trade of people who are at first critical, then loyal.

Right goods at right prices bring this staying trade.

Sell MILLAR'S PARAGON CHEESE

and it will prove a powerful ally towards attracting and increasing your custom. It pleases the most critical—they come for more—they send their friends. **HAVE YOU GIVEN IT A TRIAL?**

The T. D. Millar Paragon Cheese Co.,
INGERSOLL, ONTARIO.

Agents.—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton. Joseph Carman, Winnipeg.

A popular name— "ROBERTS"

especially when connected with

KHAKI BUTTER SCOTCH, a first-class, old-fashioned toffee in new form and package. Sells well with fair profit.

CANADIAN BUTTER NUTS are made specially for the Canadian market. Are pure and wholesome. Made from best materials. Attractive package.

Your customers who want **PURE, RELIABLE** confectionery will appreciate these goods.

EBENEZER ROBERTS, LIMITED, LONDON, ENG.

Canadian Agents: **C. E. COLSON & SON, MONTREAL.**

“Thistle”



The

Brand

RECORDED
MAR 4
cut Book 16
Page 65

The fact that for seventeen years we have sold the “Thistle” Brand of Canned Haddies, Kipperd Herrings and Digby Chicken is pretty good evidence of the high standard of quality of the goods. By high quality we mean, first, the very best fish put up in the very cleanest way; second, the preservation of the rich, delicate, natural flavor by prompt action after the fish are caught.

There has never been any attempt by the owners of the “Thistle” Brand to produce their goods at small cost—quality has been their watchword first, last and always. They have never pretended to compete on the basis of price and they never will. The “Thistle” Brand is to be best by every test and regardless of expense.

The Manager of the company is unsurpassed as a fish-curer, as his father was before him. He'd not hesitate to destroy an entire pack should it not come up to his ideas of what a perfect pack should be. The buyers of the “Thistle” Brand can be absolutely sure of perfection. It is the standard from which the quality of all other brands are judged.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale,
Montreal.

23 Scott Street,
Toronto.

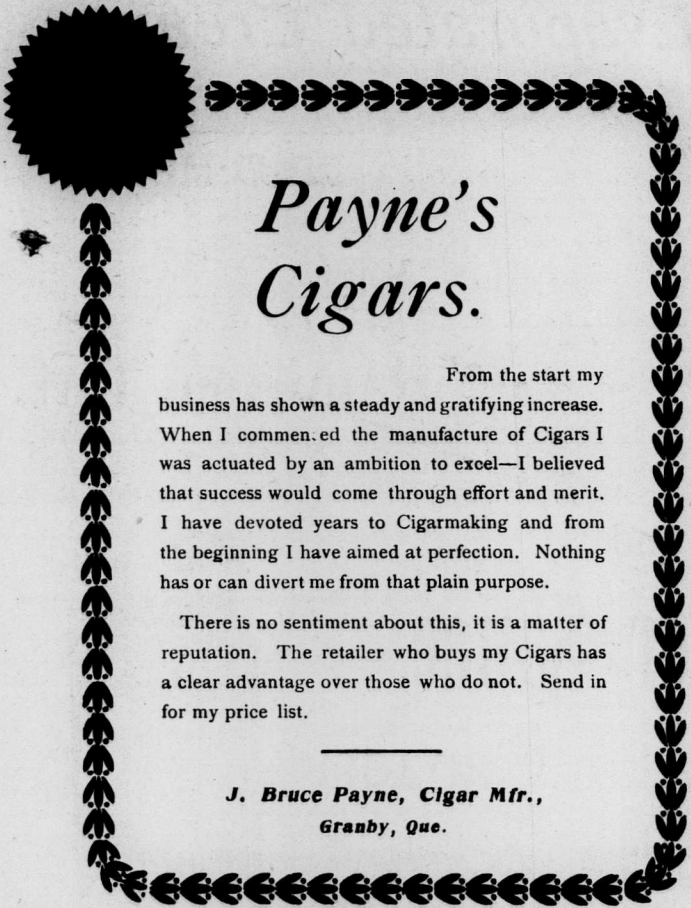
Grocers with Wisdom

ARE GLAD TO HANDLE

CEYLON AND INDIAN BLACK AND GREEN TEAS

as they never give him a moment's worry, invariably please everyone and introduce new trade to his store.

They are the purest and cleanest in the universe, because they are "machine-made" and grown and packed under the watchful eyes of British overseers.



*Payne's
Cigars.*

From the start my business has shown a steady and gratifying increase. When I commenced the manufacture of Cigars I was actuated by an ambition to excel—I believed that success would come through effort and merit. I have devoted years to Cigarmaking and from the beginning I have aimed at perfection. Nothing has or can divert me from that plain purpose.

There is no sentiment about this, it is a matter of reputation. The retailer who buys my Cigars has a clear advantage over those who do not. Send in for my price list.

*J. Bruce Payne, Cigar Mfr.,
Granby, Que.*

GOLD MEDAL

FOR _____

**“STERLING” BRAND
PICKLES, JELLIES
and MARMALADES**

We have reason to know that our large and handsome exhibit at the Toronto Industrial Exhibition attracted much attention alike from the trade and the masses. Many have known for years that we have held a first position among the pickle manufacturers of Canada. In the winning of the gold medal at the 1900 Industrial this fact is further demonstrated and made known to everyone.

*—The Grocer who is resolved on holding the trade
—of the best people in his community always keeps
—well stocked in these goods.*

T. A. LYTLE & CO.

124-128 Richmond St. West, TORONTO.

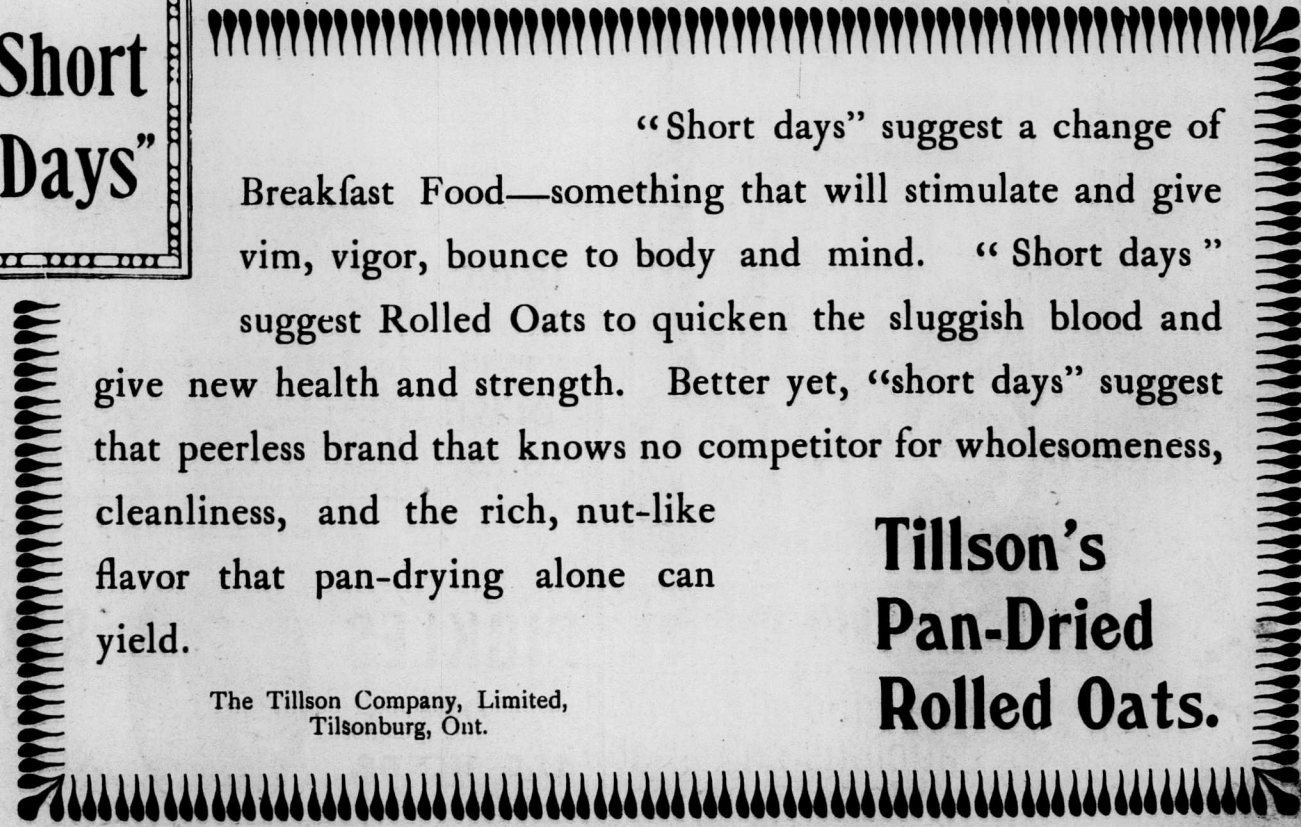


**“Short
Days”**

“Short days” suggest a change of Breakfast Food—something that will stimulate and give vim, vigor, bounce to body and mind. “Short days” suggest Rolled Oats to quicken the sluggish blood and give new health and strength. Better yet, “short days” suggest that peerless brand that knows no competitor for wholesomeness, cleanliness, and the rich, nut-like flavor that pan-drying alone can yield.

The Tillson Company, Limited,
Tilsonburg, Ont.

**Tillson's
Pan-Dried
Rolled Oats.**



DO NOT CONFOUND "St. Charles" Evaporated Cream

With ordinary condensed milk. The difference is great—"St. Charles" is more economical, wholesome and better in every respect. No IDLE BOAST THIS, but a fact established by exhaustive tests and practical experience. "ST. CHARLES" is simply the richest of milk, reduced by evaporation to the consistency of cream. Being thoroughly sterilized it is free from bacteria and disease-producing germs. And, lastly, it is a delicious, natural, perfect, strengthening food.

TWO SIZES { "FAMILY," 4 DOZ. IN A CASE.
"HOTEL," 2 DOZ. IN A CASE.

Five-case lots delivered to any point in Ontario.

GOLD MEDAL
Awarded at Paris Exposition, for highest excellence.

W. H. GILLARD & CO., Wholesale Grocers Tea Importers **Hamilton, Ont.**



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.



Agents **A. G. Snowdon,** 10 Lemoine Street, **Montreal.**
" **F. H. Tippet & Co.,** 10 Water Street, **St. John, N. B.**
" **C. E. Jarvis & Co.,** Holland Block, **Vancouver, B.C.**

AN INDISPUTABLE POINT

PATERSON'S "Camp" Coffee

IS THE BEST

Producing a cup of delicious coffee at a moment's notice.

R. Paterson & Sons
GLASGOW.

Batty & Co.

ESTABLISHED 1894.

LONDON.

OLIVES AND PURE OLIVE OILS.

INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.

SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED
EVERY
FRIDAY

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

VOL. XIV.

TORONTO AND MONTREAL, SEPTEMBER 21, 1900

NO. 38

SOME DRAWBACKS INCIDENT TO COLLECTING ACCOUNTS.

By ALFRED B. TOZER.

AS I entered the store I met a brisk-looking young fellow with a huge bill book in his hand and a scowl on his face.

"He didn't get his money," I thought.

The grocer looked worried.

"It's no use, he said, looking up as I threw down my card, "I'm not giving out orders to-day."

"What's the trouble?" I asked.

"Oh, I'm going to get the pay for what I have sold before I sell much more."

"Bad accounts, eh?"

"I should say so. I've been trying for two weeks to get \$100 together to meet that bill that just went out unpaid."

"Do you present your bills in person?"

"No, I can't leave the store."

"Can't you do better with your customers than anyone else?"

"Oh, I do ask those that come in here, but the largest and worst accounts are against people who have quit trading here."

"Why have they quit?"

"Most of them because I wanted money,"

"Who collects your bills?"

"There's a young fellow here who makes a business of collecting bad debts and I let him have them on a percentage."

"Now, look here, Bob," I said, for the merchant was an old chum of mine, "you are making an ass of yourself and spoiling your trade."

"How so?"

At that moment a bare-headed woman with a bill in her hand and her abundant

locks flying in all directions entered the store.

"Here," I said, sizing up the situation at once, "you have a practical illustration of my theory right here. This woman is going to tell you what I mean."

"Here's your money," said the woman, her eyes flashing fire, "and it's the last cent of my money you will ever see. Receipt this bill."

"What's the trouble?" asked the merchant in dismay, for the lady had been a very good customer.

"Sent that little sneak of a Smith to my house to collect. He just took the bed from under poor old Mrs. Beers' sick child because she couldn't pay for her wood. He can't even come to my door. He is impudent and as mean as he can be. If he comes inside my yard again he'll think it's raining hot dishwater. So he will."

"But I needed the money and I didn't see you in here, and so—"

"You saw my son in here yesterday," snarled the woman, "and you dunned him right before Samantha Sawyer, and she's the biggest old gossip in the ward. I'll bet it's all down the street by this time. Why didn't you ask me about the bill yourself? You know where I live."

"I guess that is what I should have done," said the grocer.

"Well," said the woman, "I hope you'll have more sense next time. And you just keep that Smith collecting for you if you want to get put out of business. That's all."

"Two points," I said: "First, don't send people who have no interest in your

business out to collect. Second, don't speak to customers about bills before a storeful of people."

"But what is a man to do?" asked the merchant. "Ah, here comes the collector now. I wonder what luck he had."

I didn't like the looks of the fellow and I told my friend so.

"Ask him about each individual case," I suggested, "and then you can tell what he is saying to your customers."

"Not much good to-day," said the collector, taking out a handful of silver and throwing it down on the desk. "Your people appear to be terrible cranky. Why, a woman up here set the dog on me. See that hole in the leg of my trousers? I tried to kill the brute, but the neighbors got around and pulled me off."

"What did you say to the woman?" I asked.

"Who? Me? Oh, nothing. She was working around the garden and wouldn't pay, so I just followed her around."

"Who was it?" asked the merchant.

"Mrs. Stebbins."

"A good customer," wailed the merchant. "What next?"

"Why, this man Hamblin says he never had half the goods you have charged him with and that the dates are back of the last payment, some of them."

The grocer took the bill and looked at it. It was in two sheets and the second sheet belonged on another account.

"He is right," he said.

"And he'll come in this morning and settle up, and you needn't have your order wagon stop there any more. Of course, I get my commission when he pays?"

"Whom did you see next?"

"Let me see. Oh, yes, the old woman who was making soap in the alley. I've

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN CAKES  **IN TINS**

WELL KNOWN AND RELIABLE. DURABLE AND ECONOMICAL. 3000 TONS SOLD YEARLY.  DUSTLESS, LABOR SAVING, BEST IN THE WORLD. GUARANTEED TO THE TRADE.

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

been there every day this week. I guess the account is no good. One of her young ones threw a chunk of soap grease at me. See the smear on my hat?"

"What does she say?"

"Says she doesn't owe a cent. She says she'll be down here to see you when she gets her soap made. You'd better get your gun out."

"What's her name?"

"Howard, I think."

"Where does she live?"

"On Joint street."

"She doesn't owe a cent," said the grocer. "That bill is against a woman who lives on Prospect square. The woman you have been bothering is a cash customer."

"Next I struck a fellow with a green patch over his eyes. My, but I had to talk to get the \$1.50 he owed. Said he had an account with you and all that. I followed him out to the barn and half way up an apple tree, saying that you'd bust up if you didn't get \$100 to day, and that your were expecting an attachment every moment. At last he got tired and paid. He had a wad of bills a dog couldn't bite through."

"Yes," said the merchant, "that is my landlord, and he's on my paper in the bank for \$500. You've done a nice thing. Give me those bills and get out."

"Well, why didn't you tell me?"

"You shouldn't have snatched all the bills there were in sight when you went out this morning. You're a beauty, you are. Get out of the store."

"Don't get gay, now," said the collector. "I'll have a bill to collect here some day, and then I'll show you that I am a good man in this line."

"Any man that employs you will have plenty of bills presented and more than he can pay," replied the merchant.

The collector went away, the grocer said he was going back to bump his head against

the wall, and I went out. The customer and the collector had told the story I had on my tongue's end. I wonder if my friend profited by it?—Michigan Tradesman.

FRESH AND CANNED TOMATOES.

By C. F. Langworthy.

THE Minnesota station has recently studied the composition of tomatoes and the loss of material when tomatoes are canned in different ways. The composition of three varieties of tomatoes analyzed by this station is shown in the following table:

	Acme.	Living-ston.	Dwarf Aris-tocrat.
	Per cent.	Per cent.	Per cent.
Water.....	93.61	93.75	93.93
Protein.....	.50	.50	.44
Fat.....	.05
Sugars.....	3.85	3.86	3.79
Acid (malic).....	.37	.47	.41
Ash.....	.69	.50	.54

As will be seen by the table, the tomato contains a large amount of water, the principal nutrient being sugars of different sorts.

When tomatoes are canned, it is a common practice to drain off the juice. The analyses of the Minnesota station showed that this entailed a loss of about 22 per cent. of the total sugar present. If it is desired to retain all the nutritive material which the tomato contains, it is evident that the juice should be retained. The product may be made more concentrated by evaporation if this seems desirable. Tomatoes canned in the form of a thick paste are sometimes found on sale. They are commonly canned in this way in Italy and are useful in the preparation of numerous dishes such as macaroni and tomatoes, etc.

Containing as it does, over 90 per cent. of water, the tomato cannot be regarded as a specially nutritious food. It is believed, however, to have a useful place in diet. Its peculiar flavor is relished by most persons, and this and its attractive appearance are sufficient to account for the estimation in which it is held.

**TOMATOES AND CANTALOUPE
IN EUROPE.**

THE United States Vice Consul, at Frankfort, Germany, reports as follows under date of August 19: "English statistics show that of late there has been a large and rapidly-growing importation of tomatoes, the Canary Islands furnishing the supply, which importation amounted to 16 389 tons during the first half of this year. The wholesale price of this quantity was £331,302 (about \$1,655,000). Tomatoes were but a short time ago an article of luxury in Great Britain, only used for the pampered palates of the rich; but now they have become a common dish on the table of the working classes. In Germany, fresh tomatoes are sold at high prices (6 to 14c. per lb., according to season); they are chiefly used to flavor meats, not stewed. Only the best hotels and the wealthy buy fresh tomatoes, which are supplied to Germany mainly by Southern France. Canned tomato pulp is to be found at the grocers of large German cities, offered at a lower price, comparatively, than the fresh fruit.

"Cantaloupes are a great delicacy—even more so than the pineapple—in German cities. They sell at 2 to 6 marks (50c. to \$1.50) apiece, weighing 3 to 10 lb. Some of these are brought from Spain; others are raised in German hothouses. Considering that tomatoes have been sold as low as \$5 per ton in Delaware and New Jersey and that fine cantaloupes can be bought in Philadelphia at 1 to 3c. apiece, the question arises, why don't we export fresh vegetables to Europe? The growers of our Atlantic States should form an export association, which—if it will send our men of mercantile ability who can speak German and French—would find the European continent, as well as England, an excellent market for their produce. No country could compete with us in the export of agricultural and industrial products, were we to adopt the mercantile methods of European traders."

**“L. S. & B.” and “EMPIRE”
COFFEES**

are known all over ONTARIO
and the NORTHWEST.

“Prices” are “moderate.” In store—Ceylon Tea Fannings; also Green Ceylons,
bulk and in cases containing 50 lbs. 1 and 1½-lb. circle canisters.

LUCAS, STEELE & BRISTOL, - - Hamilton, Ont.
PHONES 447, 488, 1258.

When making up cars of CANNED GOODS
do not overlook

Johnson's Sliced Pineapple
Johnson's Grated Pineapple

WE HAVE THESE GOODS FOR YOU AT RIGHT PRICES.

James Turner & Co., - Hamilton, Ontario.
WHOLESALE GROCERS.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have de-
clared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



A LARGE SHIPMENT JUST TO HAND OF

Rowat's famous 40-oz. Bottles Pickles, Mixed, Chow Chow and White Onions.

They sell at sight. Also good Canadian Pickles, can be sold at 10c. retail. Ask our travellers to show you samples.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

HOW HE MAKES HIS BUSINESS PAY.

WHILE W. F. Haygarth, general merchant, Canfield, Ont., was in Toronto the other day, THE CANADIAN GROCER had a chat with him regarding his experiences as a business man.

Mr. Haygarth started in business for himself in Canfield several years ago without training, leaving a trade to become proprietor of a store. His friends thought he was making a mistake in doing so, warning him that previous attempts to establish a general store in Canfield had been uniformly unsuccessful. But time has proven that his enterprise was backed by the necessary energy and ability to make the business pay.

"To what do you ascribe your success?" asked THE GROCER.

"I hardly know. But I always made it a point to keep up-to-date goods and to have my store bright and cheery. I have tried to have my goods as suitable and my store as attractive as any of my competitors in near-by towns. I think likely that what the merchants who were before me failed in was in displaying their goods and trying to suit their customers."

"Can you get good prices?"

"Well, I have never yet sold at a loss. My customers may be able to get one line

or another cheaper in Toronto, or even in Cayuga, than I can sell them, as I make it a point to sell everything at a profit, but, with this policy, I feel that no customer can get his regular supplies any cheaper than I can sell them."

"Then you don't fear the departmental stores?"

"No, candidly, I do not. I have long since realized that they are here to stay, and I am prepared to compete with the best of them—not in special lines, but in the general requirements."

"Do you do a cash trade?"

"No, I do not feel it is possible in such a small place as Canfield. But there is a good country around us for farmers who are willing to work it well. The great majority of them are well-to-do, so I lose very little by giving credit. I have to be careful to whom I give credit, but I think that a thoroughly cash business could not be established in Canfield."

FRUIT AS A MEDICINE.

They simply encourage the natural processes by which the required acids are produced:

Laxatives — Oranges, figs, tamarinds, prunes, mulberries, dates and nectarines.

Astringents—Pomegranates, cranberries, blackberries, sumachberries, dewberries,

raspberries, barberries, quinces, pears, wild cherries and medlars.

Diuretics — Grapes, peaches, whortleberries, prickly pears, black currants and melon seeds.

Refrigerants (cooling)—Gooseberries, red and white currants, pumpkins and melons.

Stomach and sedative refrigerants — Lemons, limes and apples; the last are useful in nausea and sea-sickness.

CANNOT AFFORD TO LOSE IT.

A business man may lose everything else except his reputation, and still make a success ultimately, but, if his reputation goes, he might as well save himself trouble by accepting a subordinate position if he can get it, without further striving, remarks New York Merchants' Review.

By "reputation" we do not mean character. We merely use the word in this connection as a synonym for business "good-will." Thus, a grocer could be perfectly honest and honorable, and yet have a poor reputation for the uniformity of the quality of his goods or for the promptitude of his delivery service, and a grocer might as well be known as a dishonorable man as one who cannot be depended upon because of his careless disposition.

Get a first-class reputation—to get it you must earn it—and then guard it as the apple of your eye.

Do that grocers, and your future will be safe.

Societe Roquefort Cheese.

Our Fall shipment of Societe Roquefort Cheese will arrive about October 1st, direct from Caves Brosseau, a Roquefort, France.

BEFORE ORDERING BE SURE AND GET OUR PRICES. IT WILL PAY YOU.

MacLAREN'S IMPERIAL Cheese
Awarded **GOLD MEDAL** at Paris.

Secure one of our Cheese Triers
worth \$1 for 25c.

A. F. MacLAREN IMPERIAL CHEESE CO., LIMITED.

WHISKYS

Valencia Raisins

We are quoting best packers' fruit to arrive early at close figures.

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

PRESERVING EGGS IN NEW SOUTH WALES.

THE preserving of eggs in a perfectly fresh state, so that they can be kept over from times of abundance and cheapness to seasons of scarcity and dearth, has been receiving the attention of the New South Wales (Australia) Department of Agriculture, according to The National Provisioner, New York. In 1897-98 a series of experiments showed that by simply putting the eggs in cold storage they remained fresh as long as required, and, in consequence of this, the use of the Government refrigerator stores in Sydney were placed at the disposal of farmers who wished to preserve their eggs. In 1898-99 this offer was taken advantage of to the extent of 11,000 dozen eggs, which were stored on the average for about twenty-nine weeks. In 1899-1900 this number rose to 93,600 dozen, and the result of the two years' work shows clearly that "the preservation of fresh eggs from season to season by the process of refrigeration has been proven a financial success."

The conditions under which the Government stores the eggs are very simple. They must be sent in the ordinary sized egg-box of the trade, each of which holds 36 dozen, and the charge for storing each box is 3d.

per week, with the addition of another 3d. for receiving and delivering. This means that if a case of eggs is stored for 11 weeks the charges will amount to exactly 1d. per dozen for the entire period. Of the financial results of the storing several instances are given in the official report on the subject. In one of these, the farmer has a retail connection, with a big supply of eggs at some periods of the year, and none at all at others. When eggs were selling at 7½d. per dozen he sent a few cases to the cold storage, where they remained, on the average of the lot, 29 weeks, the total cost of storage being 2¼d. per dozen. For handling, interest, and breakages another 2d. per dozen is added to this, bringing the cost of the eggs when taken out of storage to 1s. per dozen. The whole of the eggs were retailed by their owner, who took out a case at a time, at from 1s. 8d. to 1s. 10d. per dozen. The second instance is that of a wholesale dealer, who put in a number of cases when eggs were selling at 8d. per dozen, and the charges, etc., brought up their value to 1s. 0¼d. per dozen when taken out of storage. The whole of these eggs were sold in case lots at from 1s. 4d. to 1s. 6d. per dozen.

In order to insure success, the Government recommend that the eggs stored

should be new-laid ones, gathered every morning before the sun had gained strength, and put at once in the storage boxes in a cool place. The cases, also, should be made of odorless timber, and be perfectly dry. Two days' notice should also be given before the cases are taken out of cold storage, in which case they can be gradually brought back to normal temperature without exposure to the air.

NEW FIRMS STARTING.

Cyrus Hulley is starting as provision dealer in Halifax.

Moffat Bros. have opened as grocers, etc., in Amherst, N.S.

French & Carroll have opened a general store in Dawson City.

Daniel McRosie has started as confectioner and cigar dealer at Mine Centre, Ont.

A Henderson has opened a fruit store in the Henderson Block, Vancouver, near the B.C. Electric Railway depot.

IT OFTEN HAPPENS.

"Jimmy, take this awful looking cabbage straight back to the grocer and tell him to send me a respectable one."

"He won't take it back, ma; me and Dicky played ball with it on the way home."



Do Not Lose a Customer

because you have not got in stock

Upton's Jams, Jellies and Marmalade

Sold by all jobbers. Praised by all consumers.

A. F. MacLaren Imperial Cheese Co., Limited

VALENCIA RAISINS

“J. MAYANS GRUSTAN & CO.”

On a box of Valencia Raisins is synonymous to

“Ne Plus Ultra”

Equal quality is PERHAPS possible, but superior, NEVER!

All the latest telegraphic news from Denia have practically the same wording: “Market feverish and excited, crop is getting exhausted, prices have advanced and prospects are for still higher prices.”

“Suspend cabling offers,” says one firm to its Montreal Agents, “will advise you when again able to consider any business.”

Prices are out of sight and many Denia shippers are dead silent.

We have **large quantities** (we never deal in small quantities) of Grustan Valencia Raisins, bought at the lowest point of the market, and we can snap our fingers at the present situation. We are yet booking orders freely at the **opening figures**.

HUDON, HEBERT & CIE.

MONTREAL.

Gem Jars.

Wine and Imperial
PINTS, QUARTS AND HALF GALLONS.
SPECIALLY CLOSE PRICES.

PROMPT SHIPMENT.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS.

 **TORONTO.**

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

GOOD values in cleaned and stemless currants—"Kalamos," "Morea," "Vonitsa," and "Blue Pearls," in cases and half-cases; "Sterling," "Anchor" and "Empress," in cartons, are offered by The Eby, Blain Co., Limited.

H. P. Eckardt & Co. are offering canned clams at a low price.

Fry's chocolate creams, in 10-lb. boxes, are for sale by Lucas, Steele & Bristol.

H. P. Eckardt & Co. are selling a fine line of Porto Rico molasses.

T. Kinnear & Co. are in receipt of a shipment of Labrador herring in barrels and half-barrels.

Buyers of canned mackerel will do well to communicate with H. P. Eckardt & Co.

Canned beets, asparagus, spinach, currants, rhubarb, etc., are in Lucas, Steele & Bristol's stock.

H. P. Eckardt & Co. are offering a fine line of gold and silver table gelatine, in 1-lb. packages.

A large assortment of Young Hyson

points is still offering by Lucas, Steele & Bristol at old prices.

H. P. Eckardt & Co. received a shipment of Labrador herring in barrels and half-barrels.

"Circle" brand 5-bar green Ceylon tea, to retail at 35c., may be procured from Lucas, Steele & Bristol, in 50 lb. cases of 1 and ½-lb. canisters.

A shipment of canned Singapore pineapple arrived this week for H. P. Eckardt & Co.

A full line of popular breakfast cereals and health foods is kept constantly in stock by The Eby, Blain Co., Limited.

"Phoenix" brand pineapple, whole 3's., sliced in 1½-lb. flat and 1¾-lb. tall tins, Morton's whole pineapple, 3's., Booth's "Oval" and "Gold Seal" pineapple, 2's., are in stock with The Eby, Blain Co., Limited.

The Eby Blain Co., Limited, have booked orders extensively for Goodwillie's "Home Industry" whole preserved fruits in glass, consisting of red raspberries, Lawton-berries, red and black cherries, plums, halved pears and peaches. They expect the first shipment of these fine goods in about a week.

CEYLON GREEN TEAS.

The following is a copy of a letter which recently appeared in The Ceylon Observer, Colombo:

To the Editor of The Ceylon Observer,— I have carefully examined and tasted the small sample of tea marked "'Salada' Pure Uncolored Ceylon Green Tea" you sent me last night and find it is as stated.

The tea has exceptional leaf fragrance and draws a choice, flavory, cowslip water, somewhat resembling a best grade Japan.

As a specimen of what green tea should be in the cup it would be almost impossible to improve on it.

If Ceylon planters will only be careful to ship greens up to this standard of excellence, the capture of the American and Canadian markets is certain and assured.

F. F. STREET.

Colombo, August 15, 1900.

T. A. Lytle & Co., Toronto, won the gold medal at the Toronto Industrial Exhibition this year for their exhibit of "Sterling" pickles, jellies and marmalades.

The Retail Merchants' Association, of Belleville, Ont., discussed trading stamps and street watering at their meeting the other evening, but took no definite action on either subject.

L. & Ps.' signature in WHITE.

J. M.
DOUGLAS
& CO.

Montreal,

CANADIAN
AGENTS.

LEA & PERRINS are now placing their **SIGNATURE** in **WHITE** across the **RED LABEL** of their brand of Worcestershire Sauce.

LEA & PERRINS have made this addition to their label to meet the constant complaints they receive from the public, expressive of annoyance at being misled by sauces not of their make, but bearing labels in close imitation of theirs; as, although LEA & PERRINS' label has a band across the centre, bearing their signature and two medallions, and also a border, which are copyright, and cannot be used by anyone other than ourselves, still the general appearance is so closely copied, that they have thought it desirable to add this distinctive feature for the guidance and protection of the public.

J. M.
DOUGLAS
& CO.

Montreal,
CANADIAN
AGENTS.

LEA & PERRINS' SAUCE.

Keep on the Right Side

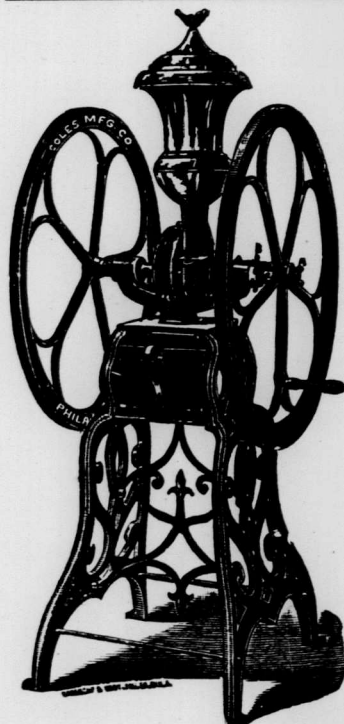
grocer who sells Windsor Salt (especially to a woman who has never used it before) surprises that woman with its purity, whiteness and freedom in the package—*it never cakes.*

And, too, Windsor Salt saves a woman time and patience, because it never varies from the one high standard that has made it famous—it is “the Salt of quality”—pure, white, crystalline.

The Windsor Salt Co., Limited,
Windsor, Ont.

Windsor Salt.

Leading Wholesalers Sell It.



The Canadian Grocers Know

a good mill when it is
presented to them.

They have taken up
the . . .

COLES COFFEE MILL

Because it saves them dollars
in money and pounds of energy
when they grind coffee. It
works easily, grinds evenly,
and is recommended earnestly.

Agents { **TODHUNTER, MITCHELL & CO., Toronto.**
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO, London, Ont.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A

**Hudson's
Soap**

A FINE POWDER. IN PACKETS ONLY.
Will wash more clothes, and do more work in
much less time than any other Soap.

SOAK YOUR CLOTHES
with **HUDSON'S**, and the Dirt will
slip out with about half the
usual labour.

R. B. HUDSON,
30 Front St., East,
TORONTO

Used in all the "Happy Homes of England."



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

TO TAX COMMERCIAL TRAVELERS.

NEEPAWA, a town in Manitoba, proposes to levy a tax of \$25 on commercial travelers.

We have become accustomed to look upon Manitoba as one of the most progressive and up-to-date Provinces in the Dominion, and this proposition to tax commercial travelers is certainly out of line with the general character of that Province.

A tax of the kind proposed is an intimation to the traveling salesman that he is next to a sinecure, and that his room is more acceptable than his company. Of course, no business man believes in such a doctrine. He knows perfectly well that, although he is sometimes overburdened with him, the traveling salesman is a necessary part of the commercial system of the country.

With the trade paper at the merchant's hand and the wholesale house next door to him, the traveling salesman might perhaps be a sinecure. But, while the merchant has the trade paper at his hand, he has not the wholesale house next door to him. Consequently he must have the

traveling salesman to show him the samples of the goods actually on the market.

Then, the commercial traveler is not only a benefit to the merchants but he is a benefit to the town itself.

No one would think of putting an obstacle in the way of a tourist visiting his town. And yet the commercial traveler is a tourist all the year round, regularly spending money for hotel accommodation and for local transportation, all of which indirectly benefits the local merchants.

But, after all, who, as a rule, will pay the tax? It will certainly not be the commercial traveler or the house he represents. It will be the local merchant to whom he sells goods.

The price of an article is based upon its cost, and into that cost is included the traveler's expenses. If, then, the traveler calling at Neepawa pays a tax of \$25, that amount will be in some way included in the cost of the goods which the local merchant buys from him. And, furthermore, what does that mean? It simply means that the merchant doing business in a town that imposes a tax on commercial travelers is paying more for his goods than his competitors in adjacent towns who impose no such tax. And he is consequently handicapped to that extent.

It is to be hoped that wiser counsels will prevail at Neepawa.

FRENCH PRUNES IN CANADA.

French prunes of the cheaper grades promise to be quite a factor in the Canadian market this season. In the smaller sizes there are no prunes of any other growth that are as low in price by quite a respectable margin.

Local wholesale houses have taken quite a number of orders for 110's at 4¼ to 4½c. per lb., and the demand is still good.

The bulk of the general supply of prunes will, as pointed out in previous issues, come from California. Only a small quantity of Bosnia prunes is likely to be sold in Canada this year.

ABUSE OF COMPETITORS.

More is gained by what is unsaid than what is said against a competitor and his goods. It is even better to praise him than to libel him.

THE PACK OF GALLON APPLES.

CANADA'S export trade in gallon apples is not an unimportant one, for the greater part of the pack of that fruit is shipped to other countries.

This season, with the apple crop the world over more than usually bountiful, there is perhaps more than usual interest being taken in the future of the market.

With a view to ascertaining the prospects on the other side of the Atlantic, a well-known firm in Canada wrote to one of their principal correspondents in Glasgow asking for their opinion regarding the situation. A few days ago a reply was received. It reads as follows:

We would take the present opportunity of recommending you to take immediate steps to issue a very strong recommendation through some channels which would reach all the packers in Canada, advising them to refrain as much as possible from packing any greater quantity of gallon fruits, and more especially gallon apples, than they have actually orders on hand for this year. There is quite an important crop of all kinds of fruits in this country, and generally in Europe, and for the past two months small fruits of every kind have been so exceedingly plentiful and cheap that bakers, restaurant keepers, hotelkeepers, etc., have been using them freely and neglecting gallon apples and other canned fruits, with the result that sales of these have been extremely slow, and are likely to continue slow throughout the remainder of the fresh fruit season. This will have the effect of leaving a pretty large carry-over of canned fruits, which there are already signs of being pressed for sale at reduced prices.

Then, we have to remember that there are reports of a very heavy apple and pear crop in the United States and Canada this year, and the supplies will be plentiful and cheap till pretty far on in the winter months, and we, therefore, look for a more than usually restricted demand on canned apples, more especially on account of the relatively higher price through the increased cost of tins, solder, etc. Considering the heavy crop of apples reported, if tins had been down at the price it was four years ago, gallon apples would doubtless have been selling about 7s. to 7s. 6d. per dozen. We think, therefore, it will be in the interests of the packers themselves that they should be strongly advised to avoid being tempted into packing too big a stock this year. We find all the wholesale distributors throughout the country standing off and refusing to make contracts, being all evidently inclined to wait over, and trusting to big consignments coming along, which they hope to get at their own prices, and it will be a good thing to issue a strong note of warning, as, if there is a big pack this season, there is sure to be a heavy loss at the finish.

The advice seems timely, but, whether it will be generally followed remains to be seen. The trouble is that, although advice of this kind may be recognized as good, A does not follow it because he fears that B will not. That does not, however, affect the soundness of the advice.

THE SITUATION IN CURRANTS.

THE currant market continues to increase in interest, prices having steadily appreciated in the primary market during the past week.

Since the opening of the market prices have advanced, all told, about 20s. per cwt., until to day it would cost 12½c. to lay down currants of the lowest grade suitable for the Canadian market. Reckoning in decimal currency, the advance has been from 4 to 4½c. per lb.

The price of currants to-day is the highest that has ruled for a great many years, although, 30 or 40 years ago, wholesalers in Canada bought currants in New York at prices which meant 25c. per lb. laid down here.

Although the prices of currants on the Canadian market have again advanced, quotations are still below the parity ruling in Greece.

In Toronto, for instance, Filiatra currants are quoted at 11c., Patras, at 11½c., and Vostizzas, at 12½ to 14c. per lb.

On account of the high prices, importers in Canada have bought rather sparingly, with the result that it is doubtful whether the second direct steamer will call at Patras, so small is the quantity that is to be shipped. If that steamer does not call for the currants they will have to be brought on some other way, and probably at an increased cost, as far as the freight is concerned.

The crop is the smallest since 1859. Some cables estimate that the entire shipments of the present crop will not exceed 48,000 to 50,000 tons, while some of the estimates are even much below those figures. In 1899, the quantity shipped from Greece was 126,000 tons, and in 1898, 137,000.

Shipments of new season's currants arrived in London, England, a couple of weeks ago. They were from the Calamata district, and the fruit was not in good condition. According to an English paper, the better growths of the new crop, Gulph and Vostizzas, are of good quality, while the Patras and Zante qualities are almost non-existent.

WHOLESALE AND BROKERS.

In the forthcoming special Fall Number of THE CANADIAN GROCER it is the intention to publish a directory of the wholesale

grocers, wholesale provision merchants and brokers. As it is desirous of having the directory as complete and correct as possible, it is requested that those interested will mail their names and addresses to the Toronto office of THE CANADIAN GROCER at once. Do not wait till to-morrow. Do it now.

EARLY CLOSING IN TORONTO.

THE opponents of the early-closing by-law in Toronto do not seem to be satisfied with their defeat in the Court of Appeal. At a meeting of the Retail Grocers' and Provision Dealers' Protective Association, held in Richmond Hall, Toronto, on Monday evening it was decided to appeal the decision of the courts, and to carry the case to the highest court in the Empire, which is the Privy Council.

In the meantime, this association is organizing to use its influence at the municipal elections in January to elect aldermen who will repeal the by-law.

As the association claim to have 200 members, a determined fight will likely be made, but to a disinterested onlooker there does not seem to be much hope of their efforts ending in success.

The early-closing by-law has from the start been supported by a large majority of the grocers and butchers of Toronto and they are just as determined to have the by-law retained and enforced as their opponents are that it should be wiped out.

The strong opposition to the by-law has given several grocers courage to disregard it. Eight cases were set for trial on Monday, but at the request of the City Solicitor they were enlarged till next Monday.

FURTHER ADVANCES IN RAISINS.

FURTHER advances are cabled in both Valencia and Sultana raisins. On Friday last the cable announced an advance of 1c. per lb. on Valencia raisins in Spain. This was followed by a cable on Tuesday from Liverpool which indicated an advance of 2c. per lb.

A small shipment of new season's Valencia raisins arrived on the Toronto market shortly after we went to press last week, but they were almost immediately cleaned up. They were shipped by Wm.

Rogers & Co., Denia, and were the first of this year's fruit to reach this market.

Valencia raisins, to arrive, are being quoted by the wholesale trade at 8½ to 8¾c. per lb., for selected fruit, and 6¾c. for fine off-stalk. At to day's prices, in the primary market, it would cost 8¾c. to lay down selected raisins.

A cable received in Toronto this week from Matteo Chrussachi, Smyrna, in regard to Sultana raisins, places the yield at 20,000 tons, against 60,000 tons last year. A week ago he cabled a full range of prices and intimated that a further decline was improbable. This opinion has since been justified, there having been an advance of 3s. per cwt. To import Sultanas at to day's quotations in the primary market would mean a laid down cost of 11 to 14c. per lb., according to grade.

ONTARIO FRUIT IN MANITOBA.

IT appears to be the fate of Ontario fruit to build up a bad reputation in Manitoba.

Everyone in eastern Canada knows that, for flavor and keeping qualities, there is, taking it all around, no better fruit than that which is produced in Ontario. But, in Manitoba, Ontario fruit is becoming synonymous with bad fruit.

The fault is not with the fruit; it is with the shippers.

Year after year, fruit from Ontario is shipped to Manitoba without being properly packed, with the natural result: It arrives in bad condition.

During the last few weeks, our Manitoba correspondent has repeatedly referred to this matter, and, this week, states that the basket fruit from Ontario is arriving in such miserable condition that many dealers are refusing to handle it.

Such a condition of affairs is most alarming. Manitoba produces but a limited supply of fruits, and there is a good market there for many of the descriptions Ontario produces, but California, and not Ontario, largely supplies the demand, notwithstanding a Customs duty of 40c. per barrel on apples; of 2c. per lb. on blackberries, gooseberries, raspberries, strawberries, grapes, cherries, and currants; of 1c. per lb. on peaches, and of 25 per cent. on plums.

There was imported directly into Manitoba last year from the United States nearly \$30,000 worth of small green fruits, say nothing of what came in by way of the other Provinces whose quantity cannot be determined.

The total importation of green fruits into Manitoba, the Northwest Territories and British Columbia last year was valued at over \$87,000.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

SALES of 10,000 cases of Maryland standard tomatoes were reported in this market Saturday at a price said to be around 75c. less 1½c. f. o. b. Baltimore.—New York Journal of Commerce.

Sales of new pack sockeye salmon were reported in the New York market Saturday on the basis of \$1.50 for talls f. o. b. the Coast. The purchase, it is stated, is intended for export order.

CURRANTS IN NEW YORK.

New York Journal of Commerce of September 15: "Sales of 200 bbls. of spot currants were reported to-day on the basis of 12c. Other sales aggregating 150 bbls. were noted at 11½ to 12¼c. A cable from Patras quoted holders in the Greek market firm on the basis of 13c. cost to import. It is reported also that some holders of goods to arrive ex James Turpie have refused an offer of 12c. for 100 bbls."

THE DEMAND FOR APRICOTS.

Writing from San Francisco, a correspondent of a New York house says: "The demand for dried apricots and peaches is considerably easier except for fancy grades, and these are firmly held at higher prices. Business in standard and choice grades is dull and orders appear to be largely for small lots in mixed cars. Most of the crop unsold is in the hands of a few shippers and prices are maintained."

BALTIMORE TOMATOES.

A letter received in New York on Saturday stated: "The pack of tomatoes in this section has been a partial failure, and many packers are refusing to sell under 77½c. for 3-lb. standards. The general opinion is that the pack will be at least 20 per cent., if not 40 per cent., short of that of last year."

WEI WEATHER ROTTING PRUNES.

A special despatch from San Francisco to The New York Journal of Commerce says: "The weather is seriously retarding the business of drying prunes, and causing large quantities to rot on the trees. Sizes below 120's will be fully one-fifth the entire crop. The market for dried apricots is quiet, and it looks as though growers must take lower prices. The raisin pack will be smaller this year than last, and the weather has seriously interfered with curing. Prices on the new crop will not be shaded by the association until later—probably about September 25. Some packers are buying outside the association, and selling fruit. Californian canners will clean up everything before the close of

the current year. The apricot pack is fully 40 per cent. less than that last season. Peaches will also be 10 per cent. less, and pears about 20 per cent. more.

CHESAPEAKE PEACH CROP.

Speaking of the Chesapeake peach crop, The Trade, Baltimore, Md., in its issue of September 14, says: "It is now well known and recognized among those whose business keeps them in contact with the peach crop that it has not at any time been as large as advertised; that several conditions have operated to considerably lessen the anticipations of it, and that the bottom fell out of it entirely during the past five days.

"Thus, whilst many were anticipating that the peach receipts of the current week would exceed those of last week at this port, they are finding themselves up against the fact that the whole week's receipts combined do not amount to as much as were received in two days of last week, being but 97,539 packages. Moreover, the fruit that came up gives every evidence of being the tailings of the season, small in size and poor in quality; the most important part of this fact being the evidence it gives that we are through with fine peaches after an exceedingly short season of those goods. These conditions will explain the unexpected rise in canned peaches which occurred during the past week, and it is now assured that the almost entire pack of peaches in this section will be marketed during packing season.

"This sudden cessation of the peach crop after such bright and large anticipations has had something of a disheartening effect upon the packers, for the demand was of the finest nature and seemingly but half satisfied. Coming as this disappointment does on the shortage of the tomato crop, it leaves the packers with scarcely enough to do to keep their keetles going, for the crop of lima beans has been a failure from the first in this Eastern section."

Referring to the canned goods pack in general, it says:

"In general then the outlook in the canned goods market is for firmer prices, for a speedily increasing demand, as an undersupplied market is always a healthy one, and for an excellent opening of the season in the early months of next year."

VALENCIA RAISINS IN LIVERPOOL.

Two shipments of Valentias arrived during the early part of the week, and several larger ones are close at hand. The bad policy of opening at such unusually high

prices is now apparent. Retailers were willing to buy freely at even above the average, but, with so much fresh fruit in the market, their disinclination to operate was justified. The quality of the fruit improves with each shipment, and values have already receded considerably. If holders show a little more inclination to meet the ideas of buyers, there appears to be no further impediment to starting what should be a satisfactory business to all concerned.—Produce Markets' Review, September 8.

CANNED SALMON IN LIVERPOOL.

The Liverpool correspondent of a London, Eng., trade paper says: "Considerable quantities of salmon have changed hands during the week at a distinct advance over last week's prices; in fact, most of the large holders are practically withdrawing their most salable lines from the market with a view to getting some share of the better prices that seem inevitable in the early months of next year. Spot stocks are running down so fast that famine point is within measurable distance."

TORONTO MERCHANTS MEET.

The Toronto Retail Merchants' Association met on Tuesday evening, W. B. Rogers in the chair, and a good attendance was present. The principal discussion centred around a suggestion from the secretary that the association should place fully before the recently appointed Royal Commission on taxation in Ontario evidence regarding the effect of the methods of department stores upon the general retail business throughout the city and Province, with special reference to the incidence of taxation. After the matter had been discussed it was resolved that the merchants of Toronto and the Province generally should be asked to raise \$5,000 to procure the evidence desired.

A resolution of sympathy was sent, on motion of D. J. Kelly, to the merchants of Paris, Ont., who recently lost so heavily by fire. It was decided, on motion of John Willmott, to ask Parliamentary candidates to pledge themselves in favor of a law prohibiting the giving of trading stamps, cash coupons, etc.

A HAMILTON GROCER MARRIED.

J. J. McQuarrie, grocer, Hamilton, Ont., was married on Tuesday to Miss F. Condy, of Bartonville, Ont. The ceremony, which was performed by Rev. Dr. Fraser at the residence of the bride's parents, was a quiet one, only the immediate relatives of the bride and groom being present.

Warren Bros. & Co. are in receipt of a shipment of canned mackerel.

To Reach the **RIGHT PEOPLE** at the **RIGHT TIME** use the **RIGHT TEAS** at the **RIGHT PRICES.**

"SALADA" CEYLON TEAS

have done more to fortify the Grocer against the depredations of "Pealers" and "Price Cutters" than all other methods put together.

Because the Values are incomparable, and selling prices always maintained.

Toronto Montreal. Boston. Buffalo. Philadelphia. Detroit. Toledo. Cleveland. Pittsburgh.

COWAN'S

Hygienic **Cocoa**
Royal Navy **Chocolate**
AND
Famous Blend **Coffee**
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

The "**BOSS**"

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.
HAMILTON.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

ARE YOU A BUYER of
Hardware, Metals,
Paints, Oils, etc.?

Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

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HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

One Merchant Writes as follows:

"Please send case 'Grand Mogul' Tea, I can't wait for your traveller. Since it was introduced to my customers they won't take any other package. What is the reason?"

GRAND MOGUL is selected from the best teas grown on highlands in Ceylon. Can any grocer afford to be without it?

T. B. ESCOTT & CO., London, Ont.

W-H-I-S-K-Y

MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, September 20, 1900.

GROCERIES.

CURRENTS are still the feature of the wholesale grocery trade, there having been a further appreciation in values in both the primary market and locally. Prices on the local market are fully 1c. higher than they were a week ago. Valencia raisins are also advancing. A small shipment of these was brought on the latter part of last week from Liverpool, but they have all been cleaned up. Sultana raisins also show a good deal of strength, and a firmer feeling exists in regard to prunes. In spices, the only feature is a firmer feeling in regard to cloves. In nuts, generally, the outlook is for a firm market. The canned salmon market is still characterized by a great deal of strength, and higher prices are being asked by local wholesalers. In coffees, there has been a rather better business doing, and the outside markets are a little easier on Brazilian coffees. Sugar continues to occupy a strong position, but the local demand is not as brisk as it was. Nothing new has developed in regard to teas. The position in Japan remains as firm as ever, and in Indian and Ceylon teas the market is fairly steady.

CANNED GOODS.

Canned salmon is still the most interesting feature in the canned goods trade. The market is still gathering strength and local wholesale houses have again advanced their prices. Fraser river sockeye is quoted at \$1.75 to \$1.85 according to brand, while for Northern river fish the price is up to \$1.60. Good coho salmon is quoted at \$1.25 to \$1.30, although there is a cheaper grade that is obtainable at \$1.15. The demand is what can be called active, but it is steady and sales are being made right along at quotations. It might be mentioned that sockeye fish, similar to that which is quoted here at from \$1.70 to \$1.85 per doz. is selling in the United States at \$2 to \$2.25. The price of salmon is also decidedly strong in the British market and there is at present

no indication of a lower range of values on this side of the Atlantic.

There has been no change in the situation in regard to canned vegetables. Deliveries are now being made of tomatoes from factory to the retail trade, and a few small lots have been taken into stock by the wholesale houses. The ruling price for tomatoes, both new and old, is 85 to 90c. There is very little new business being done. Much the same remarks apply to corn, as to tomatoes, as far as deliveries are concerned, but there is practically nothing doing in the way of new business. New corn is quoted at 80 to 85c. and what little old there is on the market is still held at \$1.10 to \$1.15, but then scarcely a house has a case left. Most of the peas ordered some time ago have been delivered. We quote the standard grades at 80c., and anything better than standard at 85c. Sifted are quoted at \$1.00. There is nothing doing in fruits, but a good demand

See pages 27 and 28 for
Toronto, Montreal, and St.
John prices current.

has sprung up for canned mackerel, which is selling at \$1.15 to \$1.25 per doz. Only a small trade is being done in canned lobster. The sale is increasing for finnan haddies and herrings, due, no doubt, to the high price of canned salmon.

COFFEES.

A little better demand is to be noted for coffee. The demand is chiefly for Rio at 10c. per lb. The Rio market at the moment is rather easy, due to a drop in exchange. West Indian and other grades of mild coffee are quiet, but steady as to price.

SUGAR.

The past week has witnessed a strong market in sugar, there having been several advances in Europe. Locally, there has been no change in price, which is steady at last week's figures. The demand, however, has not been very brisk, although there is, of course, a great deal of sugar selling. The stocks of sugar in Europe and America at the end of last week were 599,716 tons, against 677,778 tons the previous week, and 941,466 tons a year ago. In New York there was an advance of 1-16c. in raw sugar last week, but refined is unchanged. It is worthy of note that the

receipts of raw sugar in New York last week were only 22,938 tons, while the meltings were 40,000 tons. The situation generally in sugar is strong.

LATER—Yellow sugar just reduced 10c.

SYRUPS AND MOLASSES.

A little more inquiry is being heard for syrups, and particularly the bright corn kind, and wholesalers now consider that they are on the eve of a better demand. Molasses is quiet, with prices steady in the primary market.

TEAS.

The tea trade does not show any strikingly new features this week. Japan teas appear to be as strong as ever. Advices from Japan state that buyers there apparently consider the season over, and quotations received this week by Toronto houses show that prices in Japan are 3½ to 4c. per lb. higher than last year. Up to the end of August, the third crop of tea had not turned out equal to that of last year, and only May teas have had a light draw. Dealers on the local market are open to buy spot teas, but, as there are a very few of those to be had, there is very little business being done. And, as far as import business is concerned, they seem afraid to make any purchases. Advices from London, Eng., state that at the auction sale there was a steady demand, and at rates that were maintained for nearly all descriptions of Indian teas, although, here and there, low-grade teas with poor liquor showed slight weakness. In Ceylon teas, the market has been steadier than of late, probably on account of the small supply. There was also a marked improvement in the character and quality of the tea.

NUTS.

Where it was at one time thought that the crop of filberts would be 1-5 larger than last year, it now turns out that there is likely to be a shortage, and prices for October shipment are about 2c. per lb. higher than for the same shipment a year ago. There has been some business done for importation at the advanced prices, in one order alone there having been a car-load concerned. Tarragona almonds which are costing about 3c. more than last year, are being ordered sparingly. Grenoble walnuts which are more reasonable in price than any other class of nuts are being ordered more freely.

SPICES.

Advices to hand this week indicate a firm market in cloves on account of an anticipated only medium-sized crop. Pepper, and

spices generally, are fairly steady as to price.

FOREIGN DRIED FRUITS.

CURRENTS—Prices have further appreciated in the primary market and quotations are now about 20s. per cwt. above the figures which ruled at the opening of the market; this is equal to about 4 to 4½c. per lb. At the prices ruling to-day in Greece it would cost at least 12½c. per lb. to lay the lowest grades of currants down here, and, although local wholesalers have again advanced their prices a full cent per pound, they are still below the parity of the primary market on new fruit. The ruling quotations here now are 11c. for ordinary Filiatra, 11½c. for Patras, 12½c. for Compos, and 12½ to 14c. for Vostizzas. There have been a few inquiries on the local market for importation, but the wholesalers do not feel like paying the high prices demanded. So light, indeed, are the importation orders which have been placed by Canadian importers that it is doubtful whether the second direct steamer will call at Patras. Should the steamer not call there, it would mean that the currants ordered would have to be brought on another way, which would likely mean higher freight. The retail demand is rather light.

VALENCIA RAISINS—The first shipment of new season's Valencia raisins reached the Toronto market toward the end of last week. There were, however, only about 100 boxes in the lot. These were divided among three or four houses and were soon cleaned up. The quality of the fruit this year will not be up to that of last year, being smaller in size. The wholesale houses are quoting selected raisins to arrive in November at 8½ to 8¾c., which is very close to the cost of raisins at to-day's quotations in the primary market. Fine off stalk is quoted to arrive at 6¾c. Since Friday last prices have advanced 1c. per lb. in the primary market, and a cable received on Monday or Tuesday from Liverpool indicated an advance of 2c. per lb. The bulk of the orders given for the first direct steamer are following about 12 days later than the small shipment received here a few days ago.

SULTANA RAISINS—A cable received this week states that there has been a further sharp advance in Sultana raisins, and that the market is fairly booming. Local brokers report that there is a good deal of inquiry for Sultana raisins for importation. According to a cable advice the crop of Sultana raisins is about 20,000 tons, against 60,000 tons last year.

PRUNES—There is a rather firmer feeling in regard to Californian prunes on account of the reported damage by rain, but there has been business done at last week's prices. A number of orders have been

booked by local wholesale houses for French prunes at 4¼ to 4½c. for the smaller sizes. Bosnia prunes are expected to be on this market in small quantities only this season.

CALIFORNIAN APRICOTS—There is quite a little demand for this time of the year and the ruling prices are 12½ to 15c. per lb.

GREEN FRUITS.

While the receipts of peaches have not been as liberal as last week there is a big trade being done in this fruit. Crawford's are firm at 50 to 75c. for good stock, with poorer grades from 25 to 50c. Other varieties range in price from 15 to 40c., but are not in as good demand as Crawford's. The demand for Bartlett pears keeps well up to the supply, and the top figure this week is 5c. above that of last week, the range now being 20 to 40c. per basket. Flemish Beauties are firm at 20 to 25c. per basket. Quite a lot of pears in barrels are selling, prices running all the way from 75c. for inferior stock to \$2 for good Bartlett's. Plums are not as plentiful as they were, and although the demand is not brisk a reduction of 10c. per basket is noted. The range is now 25 to 40c. Grapes are coming in in large quantities. Rogers' are worth 30 to 40c. per basket, but the ordinary varieties sell freely at 20 to 25c. for sound fruit. Though it is very late for them, blueberries are still coming in, and sell readily at 75 to 90c. per basket. Fall apples are now coming in freely. They are quoted 75c. to \$1 per barrel. Bananas are not so much wanted as a few weeks ago, but prices are well maintained at \$1.25 to \$1.75 per bunch. Palermo lemons are offered in quantities and in good condition at \$5 to \$5.50 for 300's, and \$6 to \$6.50 for 360's. Jamaica oranges are more plentiful, and, though the demand is improving, prices have declined \$1, the range now being \$6.50 to \$7. Some watermelons are offering, but they are in poor demand and prices have fallen to 10 to 15c. Sweet potatoes are starting to arrive freely. They are quoted at \$4 per barrel.

COUNTRY PRODUCE.

EGGS—There is still a big proportion of inferior eggs coming in. Strictly fresh eggs are, in consequence, firmer, the price now being 13½ to 14c., but seconds are still easy at 7 to 10c. Splits are well taken at 7 to 8c. for bakers' use.

BEANS—As the crop, which will soon be in, is likely to be a liberal one, prices are coming steadily down. We quote this week at \$1.50 to \$1.60 for hand picked, and \$1.40 to \$1.50 for mixed.

HONEY—There is a good demand, and prices are well maintained. Dealers are now paying from 3 to 4c. for buckwheat strained, 7½ to 8½c. for clover strained, and \$1.50 to \$1.60 for clover comb. Prices

to retailers are ½ to 1c. above the figures quoted for strained and 15 to 25c. per doz. more for the comb.

BUTTER AND CHEESE.

BUTTER—The receipts of first-class dairy butter are very light, practically no pound blocks arriving. Creamery is coming more freely, and is easier in price. We quote: Dairy prints, 19 to 21c.; tubs, 17 to 18c.; creamery prints, 22 to 23c.; boxes, 21 to 21½c.

CHEESE—The market at outside points maintains a decidedly firm tone. The high prices do not seem to have seriously curtailed the consumption locally, and an advance of ¼c. made late last week is well held, the range of prices now being 11¼ to 12c. As during the extreme hot weather a few weeks ago much inferior cheese was made, buyers would do well to look closely to the quality of the cheese they buy this month.

PROVISIONS.

Each week seems to add strength to the provision market. As the demand continues to exceed the production prices keep moving upward. This week long clear bacon, breakfast bacon, rolls and shoulder hams have advanced ¼ to ½c. per lb. Heavy mess and short cut barrel pork is \$1 to \$1.50 per cwt. higher than last reported. Lard in tubs is ¼c. dearer. It is maintained by some packers that lower prices will not be seen before the new year.

FISH AND OYSTERS.

The demand for oysters is excellent. Fish is also moving well. Shipments of Labrador herrings are starting to come to hand. The demand is opening up well. We quote: Trout, 7½ to 8c.; white fish, 7½ to 8c.; perch, 3c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; bluefish, 10 to 12c.; herrings, 3 to 3½c.; steak cod, 6 to 6½c.; haddock, 5c.; white halibut, 13c.; fresh sea salmon, 17c.; redsnappers, 11c.; fresh mackerel, 14½c. each; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1 to \$1.25; Labrador herrings, splits, \$3.75 per half-bbl., \$5.75 to \$6 per bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box. Oysters, Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.35 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 80c. per 100; New York selects, 90c. per 100.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is steady, no change being noted, either in Manitoba or Ontario grain. We quote Manitoba No. 1 hard at 84 to 85c., Toronto freights, and 86 to 87c. grinding in transit. The principal grain coming into the local street market this week is barley. We quote as follows: Wheat, white and red, 68 to

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CANADIAN PEACHES

are now coming in, and there promises to be a heavy yield in both early and late varieties.

Plums, Pears, Apples and all fruits are handled by us, and special attention is given to them.

Foreign Fruits and Nuts will always be billed at lowest market price. All orders receive our prompt and careful attention. Consignments of fruit will be personally cared for.

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FRESH FRUITS

YOUR orders or con-
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fully handled.

WRITE US.

CLEMES BROS.,

51 Front East, TORONTO.

70½c. Toronto; goose, 69c. Toronto; peas, 56 to 59c.; oats, new, 29 to 31c.; old, 32 to 34c.; barley, 46 to 48c.; rye, 53 to 54c.

FLOUR—There is no change. We quote: Manitoba patents, \$4.50; Manitoba strong bakers', \$4.25; Ontario patents, \$3.40 to \$3.60; straight roller, \$3.25, Toronto freights.

BREAKFAST FOODS—There is a good local demand, and prices are steady. We quote as follows: Standard oatmeal and rolled oats, \$3.40 in bags, and \$3.50 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.00.

HIDES, SKINS AND WOOL

HIDES—The market is steady with the tendency upward. We quote: Cow-hides, No. 1, 7½c.; No. 2, 6½c.; No. 3, 5½c. Steer hides are worth ½c. more. Cured hides are quoted at 8 to 8½c.

SKINS—There is no change. We quote: No. 1 veal, 8-lb. and up, 8. per lb., No. 2, 7c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring lambskins, 50 to 60c. each.

WOOL—The movement is fairly good. No change is noted. We quote as follows for combed fleeces, 15 to 16c., and for unwashed, 9½ to 10c.

SEEDS.

During the week \$7.50 to \$7.75 has been paid at outside points for the finest alsike clover seed. Dealers claim, however, that these prices are above the market value of the seed, and that the proper range for good to choice qualities is \$6 to \$7.50. There is a considerable amount of poor stuff offered. An occasional sample of red clover is shown. For large grain, high colored, pure red clover, \$5.50 to \$5.75 aboard at outside points is quoted. The samples shown, so far, however, have not been good stuff, and these prices could not be obtained for such.

MARKET NOTES.

Local quotations on canned salmon are higher.

Cheese is ¼ to ½c. dearer. Creamery butter is ½c. lower.

Currants are quoted fully 1c. higher by local wholesale houses.

Tarragona almonds will cost about 3c. per lb. higher than last year.

A further sharp advance has taken place in Sultana raisins in Smyrna.

Valencia raisins are equal to 1 to 2c. higher in the primary market.

Beans are steadily declining. Hand-picked are now quoted at \$1.50 to \$1.60.

Filberts for October shipment are 2c. per lb. higher than they were for the same month last year.

Jamaica oranges are worth \$6.50 to \$7, a decline of 50c. to \$1 per bbl. Sweet potatoes are selling at \$4 per bbl.

Long clear bacon, breakfast bacon, rolls, shoulder hams and backs are advanced ½c. per lb. Heavy mess and short cut barrel pork is \$1 to \$1.50 per cwt. dearer.

The first new season's Valencia raisins reached the Toronto market the latter part of last week. The shipment was small and came from William Rogers & Co., Denia.

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Are sold by all the Leading Wholesale Houses

CUT TOBACCO . . .

OLD CHUM.

SEAL OF NORTH CAROLINA
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SWEET CAPORAL.

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New catch now in store.

Price right, quality the finest.

WARREN BROS. & CO.

TORONTO.

GOLDEN CROWN LOBSTER, flats and tails.

GOLDEN KEY LOBSTER, flats only.

GOLDEN CROWN CANNED CLAMS, 1-lb. talls.

GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company,

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FLEISCHMANN'S

VEGETABLE
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SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled.

We are large dealers in EGGS and
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QUEBEC MARKETS.

MONTREAL, September 20, 1900.

GROCERIES.

IN spite of adverse circumstances trade is opening up remarkably well, and goods are leaving the warehouses in considerable quantities. But the influence of the failures is still evident as it must be, for, although the small dealer has not been driven to the wall, yet he has less money at his command and he is not willing to buy freely. He feels that he has not been careful enough and that he must exercise more caution. Caution may be a good thing taken in moderate measure, but an overdose is detrimental to business. Neither is the approach of the elections stimulating trade, for, in times of political discussion, many merchants wax warm over the merits of their champions rather than over the superior qualities of their goods. Yet, in spite of these drawbacks, business is fairly brisk and payments admit of little complaint. The leading features of the market are dried fruits and salmon. Nearly all dried fruits are excited. In currants, the cables announce higher prices and many expect to see a 15c. market this winter. Jobbers are now quoting 13 to 14c. on retail account. The values here must follow the cable quotations, for the stocks coming forward on early orders are announced to be extremely light. Quotations on Valencia raisins have been withdrawn on account of an excited market, but dealers anticipating an advance are raising their values with that idea. Sultanas have advanced 3s. during the week, and refusing orders is the order of the day. In salmon, the tone is firm, because some packers will not be able to fill orders. Packers of one well known brand are filling 35 per cent. of bills, and another is filling only 7½ per cent. The price of teas are well kept up under a fair demand. It looks as if the higher prices will check consumption. The heavy receipts of small fruits constitute the new feature of the green fruit market.

SUGAR.

The sugar market does not show much alteration on the week. The London market for raw beet is easy, but the New York quotation on centrifugal, 96 test, is 5c., or 1-16c. higher than last week. But another rise in the refined article is not generally looked for now either in the United States or Canada. It is thought that there will be enough American raw sugar to fill the demand and that the point of acute danger is passed. The attempt to raise prices here has been abandoned for the time being, at all events. The demand has not been as brisk as had been anticipated, and this may have assisted to prevent any change. Prices are still \$5.20 for granulated, and

\$4.50 to \$5.10 for yellows, and at this level they will likely remain for some weeks, although American stocks of raw beet are only one-third of what they were this time last year.

LATER—Yellow sugar just reduced 10c.

SYRUPS.

There has been no change to note in syrup prices. The demand is perhaps a little better than it has been on account of cooler weather. Corn syrup is worth 2¾c., in barrels, 3c. in half-barrels, and 3½c., in kegs.

MOLASSES.

Fall orders are being placed in some instances and stocks are held firm, although we hear that some jobbing transactions have taken place at 39c. To the retail trade the price is still 41c. for single puncheons, and 40c. for carlots.

CANNED GOODS.

A good trade has been done in canned goods this week. Salmon has been particularly active since the assurance of a short crop came, and since it has been made known that some packers on the Coast will not be able to fill orders. Orders for one popular brand will be only one-third filled and another firm is sending only 7½ per cent. of what their contracts call for. Some canners, on the other hand, like the Anglo-British Columbia Packing Co. are delivering their contracts in full. All are declining any more orders, because the pack is exhausted. Some houses who are not having their orders filled have advanced their prices this week, while others remain the same. Fraser river red sockeye, talls, cannot be obtained under \$6.50, to arrive, and in case lots some want \$1.65 to \$1.75 per dozen. Flats are worth \$1.80, and spring, \$1.45 to \$1.50. These values are firm. New tomatoes are worth 85 to 90c. per dozen. Corn is selling well at 80c. Peas are in good demand at unchanged figures, 77½c. to \$1.05. Beans are rather slow at 82½c. The canned fruits are selling just now. Strawberries are worth \$1.70 to \$1.85; cherries, \$1.95 to \$2.15, and raspberries, \$1.45 to \$1.65 per dozen.

DRIED FRUITS AND NUTS.

CURRENTS—The receipt of cable advices quoting higher prices in the primary market has further strengthened the ideas of holders on the spot, and offers of 10¾c. for large lots have been turned down. Goods to arrive are now worth 13 to 14c., and at these figures country merchants are ordering more freely than they did at lower figures, for a 15c. market is expected. However, these extraordinarily high prices will check the demand, and nothing like the usual supply will be wanted. The speculative interest in currants is decidedly strong.

VALENCIA RAISINS—Dealers have advanced their quotations on Valencia raisins, but they are operating in the dark, for it is

impossible to get quotations from Denia. Any order sent is promptly rejected, with the statement that all quotations are withdrawn for a few days. When advices come again it is expected that they will be somewhat higher, for in this way only can the silence be construed. On spot fine off-stalk is selling at 7c.; selected at 7½c., and layers at 8c., and are firm at these quotations. On goods to arrive, prices show an advance of ½ to 1c. per lb., with fine off-stalk at 7 to 7½c.; selected at 8 to 8½c., and layers at 8½ to 9c. Business is very active. Some boxes bought at opening figures have been resold at a profit of 1½c. per lb.

SULTANA RAISINS—Sultanas have shown an advance of 3s. over last week's cable quotations and the market continues very firm. Orders for large lots at 10½c. have been rejected this week, and on spot they are worth 11c. to 13c., according to quality. Values on goods to arrive are 2c. higher this week, being now 12½c. to 13c.

MALAGA RAISINS—The high prices of other fruits have naturally turned an early attention towards Malaga raisins. Quotations have been received of small parcels, but prices are too high to lead to business. The crop is somewhat late and lower figures may be expected as the Malaga market becomes supplied from the interior, but, in any event, prices must be higher than during the last crop.

PRUNES—There has been no change made in the quotations of last week. They are still 40 50, 11c.; 60 70, 7½c.; 70-80, 7c.; 90 100, 6c.

CALIFORNIAN EVAPORATED FRUITS—Prices are very firm, and show an advance of ½ to 1c. on opening quotations. Choice "Royal" apricots are worth 12½ to 13c.; choice peaches, 10½ to 11c.; choice pears, 11¼ to 12c., and nectarines, 11½ to 12c.

COFFEES.

A fair trade is doing in coffees at unchanged prices. Maracaibo is worth 12 to 14c.; Rio, 10 to 11c., and Santos, 9 to 11c.

TEAS.

Trade in teas continues slow. An advance in Japan tea is looked for as soon as another advance of 1c. per lb. is announced from primary markets, where the season has practically closed. American buyers are now returning from Japan, and they say that prices are bound to rule firm. It looks as if, in the course of a few months, the Canadian market will be bare and tea will be good stock, for dealers continue to refuse to import in any quantity. The demand for China teas is only fair, while Indian and Ceylon varieties rule about the same.

GREEN FRUITS.

Receipts have been, on the whole, lighter than last week, on account of the damage

done by the storm. Yet, small fruits have arrived in abundant supply. Grapes, particularly, have sold well and have been of good quality. Apples are improving. The demand is good. We quote: Jamaica oranges (Barrie's), \$6 to \$6.50; new Verdill lemons, \$5.50 to \$6 per box; bananas, \$1 to \$1.50 as to quality; golden dates, 4½c. per lb.; Californian peaches, \$1.25 per box; Californian plums, \$1.50 per box; water-melons, 20c. each; limes, \$1.50 to \$1.75 per box; apples, \$1 to \$1.75 per bbl., 20 to 30c. per basket; Californian pears, \$2.75 to \$3 per box; blueberries, \$1.25 to \$1.50 per box; egg plant, 25 to 35c. per basket; Canadian pears, 25c. per basket; Canadian peaches, 20 to 35c. per basket; Canadian plums, 25 to 35c. per basket; grapes 25 to 30c. per basket.

COUNTRY PRODUCE.

EGGS—The tone of the market is strong, owing to the continued good demand from abroad, and prices have advanced 1c. per dozen. There has been a fair demand on spot for small lots, and sales of No. 1 candled stock were made at 16 to 17c.; No. 2, ditto, at 14 to 15c., and culls at 11 to 12c. per dozen.

MAPLE PRODUCT—There has been no change in maple product, business being quiet. Syrup sells at 70 to 75c. per tin of 14 lb., 50 to 60c. per tin of 10 lb., and 6½ to 7c. per lb., in wood. Sugar is worth 8c.

HONEY—Receipts of honey are increasing owing to the cool weather, and the tone of the market is easier, with prices lower all around. White clover honey is quoted at 11 to 12c.; white extracted, in large tins, 8 to 8½c., and in small tins, 9 to 9½c., and buckwheat extracted, 6½ to 7½c.

BEANS—The demand for beans is improving, but prices show no change. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

ASHES—Receipts continue small, and the market is quiet at firm prices. Quotations are: \$5.00 for first pots, \$4.50 for second, and first pearls, \$5.25.

PROVISIONS.

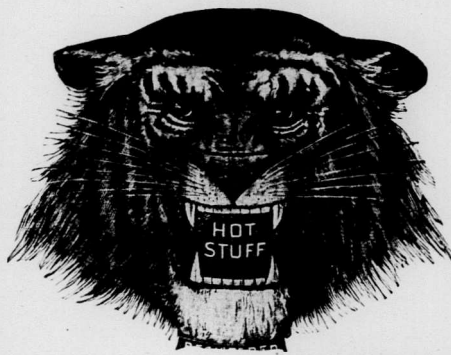
There has been no change of importance in the provision market. Trade is quiet at steady prices. We quote as follows: Heavy Canadian short cut mess pork, \$18.50 to \$19; short cut back pork, \$17.50 to \$18; selected heavy short cut mess pork, boneless special quality, \$19.50 to \$20; hams, 10½ to 14c., and bacon, 12 to 14c. per lb. Refined lard compound (Fairbank's) 7½c. per lb. in tierces and 8¼c. per lb. in pails; Snow White and Globe compound, 7¾c. per lb. in tierces and 7¾c. in pails; cottolene, 8¾c. per lb. in tierces and 8¾c. in pails; pure Canadian lard, 9 to 9½c.

Ready Lunch Beef

does not disappoint. It brings to the eating of Canned Meats a fineness of flavor and an appetizing quality which is unusual.

This claim is backed by the testimony of many customers who ask for Ready Lunch Beef.

But test the matter for yourself.



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ST. LOUIS, U.S.A.

FOR SALE BY Wholesale and Retail Grocers throughout the United States and Canada.

At Last !!

I have found something hotter than I am!

BAYLE'S TOBACCO

PEPPER SAUCE.

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should be kept well to the front during the next six or eight weeks, especially such lines as . . .

**BOECKH'S
BRUSHES
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as people are generally cleaning up at this time of the year, in preparation for the winter, and of course require such articles as scrub brushes, whisks, brooms, feather dusters, etc. A reliable article at a reasonable price is the rule of . . .

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80 York Street, TORONTO.

S. H. EWING & SONS

— 96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.
Consult us now, as we have some splendid values in these brands. Wholesale only.

— SAMPLES AND PRICES ON APPLICATION —

FLOUR AND GRAIN.

FLOUR—A fair jobbing trade has been done in flour, the demand being still of a limited character to fill actual wants. Straight roller is lower. We quote as follows: Manitoba spring wheat patents, \$4.50; winter wheat patents, \$3.75 to \$4; straight roller, \$3.25 to \$3.50; in bags, \$1.55 to \$1.60, and Manitoba strong bakers', \$4.00 to \$4.20.

GRAIN—Business in grain on spot continues quiet, the demand being still of a limited character from shippers, but the undertone in the market is steady and prices show no change. We quote: Wheat, No. 1 hard, 76c.; oats, old, 30½c.; new, 30c.; corn, 43 to 44c.; peas, old, 71c.; new, 69 to 69½c.; rye, 57½c.; barley, 47½c., and buckwheat, 57c.

FEED—The demand for feed has been good and the offerings small. Prices are firm. We quote: Manitoba bran, in bags, \$16; shorts, \$18; mouille, \$20 to \$24; Ontario bran in bulk, \$15 to \$15.50, and shorts, \$16.50 to \$17 per ton.

OATMEAL—There has been no change in rolled oats, sales being slow at \$3.25 to \$3.30 per bbl., and at \$1.57½ to \$1.60 per bag.

HAY—A good trade is reported in hay and the market is active at firm prices. We quote: No. 1, \$9.50 to \$10; No. 2, \$8.50 to \$9, and clover, \$7.50 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—At time of writing cheese shows

an advance of ¼c. a lb. over last week's quotations, but earlier in the week it was ½c. higher still. Prices are now about 1c. per lb. higher than they were two weeks ago, and, although a little easiness has set in at the moment, a gradual advance is looked for. Therefore, if Canadian factorymen are not foolish in their desire to get high prices an uninterrupted demand from now until the end of the season is altogether likely. We quote: Finest Western makes, 11¾c. to 11½c., finest Eastern, 11¼c. to 11¼c., finest Quebecs, 11. to 11¼c.

BUTTER—The heavy feeling in butter continues. Shippers complain that limits, instead of being extended, are withdrawn altogether. The market has now fallen 2c. a lb. since the middle of August. We quote: Finest creamery, 20 to 20¼c.; seconds, 19 to 19½c.; dairy, 17½ to 17¾c.

MONTREAL NOTES.

Eggs have advanced 1c. per doz.

Honey has dropped from 1 to 2c.

Currants are now worth 13c. per lb.

A further advance is expected in Japan teas.

American stocks of raw beet sugar are only one third of what they were last year.

Valencia raisins are selling actively at 7c. per lb., and sultana raisins are now worth 11c.

MANITOBA MARKETS.

Winnipeg, September 17, 1900.

THE weather has continued most unfavorable during the week, and the tone of business is consequently depressed, although a fair volume has been done. In spite of the most discouraging weather, reports received by the large milling concerns indicate that the crop is not in such bad shape as might be expected, and that the rain has been injurious more in the matter of delay than otherwise. In groceries, almost all lines show a tendency upwards, and several lines have advanced somewhat sharply during the week.

FLOUR—The volume of business is reported steady for the week, and prices without change. We quote: Ogilvie's Hungarian patent, \$2.20; Glenora, \$2.05; Lake of the Woods Five Roses, \$2.20; do. patent, \$2.05.

CEREALS—The feeling in rolled oats is decidedly easier, and quotations are now as low as \$1.70, and some sales are reported at \$1.65. Beans are quoted at \$2, split peas at \$2.50, and cornmeal at \$1.45.

DRIED FRUITS—A further advance in the primary market for currants is just to hand, and, though prices here have not yet moved to meet this advance, there is no doubt they will do so. Present quotations are 11c. for choice uncleaned and 12c. for cleaned. Malaga raisins, which are due to arrive next month, will be fully 25 per cent. higher in price than last year.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

"NECTAR" TEA
BLACK

MAD. HUOT'S COFFEE

"CONDOR" TEA
JAPAN

Have the Best, it is the Cheapest

TRY MY COFFEES ONCE

and find out that no others can replace them.

COFFEE PRICE LIST.

Pure Ceylon	15
No. 1 Choice Maracaibo.....	18
Choice Maracaibo	20
No. 1 Santos.....	17
Choice Santos	19
Private Plantation	27 1/2
Maleberry Java	25
Finest Java	27 1/2
Selected Java	30
Old Gov. Java	31
Old Gov. Java & Mocha	30
Arabian Mocha.....	27 1/2
Selected Mocha.....	31
Mandheling Java and handpicked Mocha	50
Special Blend	22 1/2
XXXX Blend	30
1 lb. fancy tins, Blend of pure Coffees....	20c. per lb.
Cafe de Madame Huot, (Mrs. Huot's Coffee 1 lb. tins	31c. per lb.
Cafe de Madame Huot, 2 lb. tins	30c. per lb.
1 lb. fancy tins, 48 per case.	
1 lb. Mrs. Huot's Coffee 36 l's per case.	
2 lb. " " " 15 2's " "	

CASH--Less 3 per cent 30 Days.

SPECIAL---My own direct importation :

75 bales genuine Arabian Mocha GREEN Coffee, at 20c.
225 bags fine Cucuta Maracaibo GREEN Coffee, at 12c.

1 1/2 per cent. for cash.

Some great values in Japan Teas, at 15c. and 17c.

3 per cent. 30 days.

Ask for samples, it will pay you to see them.

E. D. MARCEAU

Wholesale Teas,
Coffees and Spices.

296 St. Paul Street,

MONTREAL.

VINEGAR

is an article upon which the grocer has a fair margin. Then why risk your customers' pickles, and your own trade, by selling goods other than the best? Every dealer acknowledges that **The Wilson, Lytle, Badgerow Co., Limited**, of Toronto, turn out the very best and purest vinegar made in Canada. So handle only their goods.

THE G. WELTON MFG. CO.



If you handle

Silverware

and

Specialties

and send for a copy of our Illustrated Catalogue, write for it. Our line is very complete and we are in a position to fill orders promptly.

TRADE MARKS



METAL

NO. 152 1/2—CLARET OR LEMONADE JUG
Handsome Cut Glass Pattern, \$4.95, list.

Toronto Address:
326 1/2 Spadina Ave.

Montreal Address:
Room 225 Temple Building, St. James St.

NOTE OUR TRADE MARKS ON
ELECTRO-PLATE HOLLOW WARE.

MR. JONAS BACK FROM EUROPE.

MR. HENRI JONAS, of Henri Jonas & Co., has just returned from a visit to Europe, and as he is deeply interested in English, French and Spanish markets and is a keen observer of trade conditions, THE CANADIAN GROCER grasped the opportunity of having a chat with him. Your representative found him looking hale and hearty as if the trip had been a physical as well as a business success. Although Mr. Jonas supervises an enormous trade, he is never too busy to oblige us with news—good news, too.

"You've been to the continent, Mr. Jonas?"

"Yes, sir, I visited England, Paris and Spain, going as far south as Seville, where the thermometer ranged 108 in the shade, a heat that dissuaded me from proceeding any further toward the equator, as you may imagine."

"What is the condition of business over there?" came the inevitable query.

"In Spain, everybody is prosperous. The war has been the salvation of the Spanish people. When the Spanish Government had the Cuban and Philippine rebellions on its hands it was buying enormous quantities of supplies for the troops, upon which the contractors made huge profits, and the people were drained to starvation point. Now trade has been placed on a business basis, and it is being proven over there that prosperity is not an artificial condition. Everybody has money and the amount of building that is going on is enormous. The manufactories and warehouses of France are so busy that it is almost impossible to buy goods. Business is in an extremely healthy condition. The Paris Exposition is too extensive to be easily conceived, but there is one outstanding feature that differentiates it from the World's Fair of Chicago—that is, many of the visitors are buyers who go their annually. Consequently there is no Chicagoan inflation. All there was to be seen at Chicago, of a native variety, was pork, lard and beef. In Paris one can visit the manufactories of many of the high-grade articles of the world, including silk, cotton and proprietary articles. The place is more artistic, more refined, more attractive.

"London is sad and gloomy, and its dullness is its most striking feature. The high grade articles, and in these I am chiefly interested, are not selling, for, so many families being in mourning, and the Court being closed by the death of the Duke of Edinburgh, society is greatly affected and so is business. The war is also exercising its injurious influence, for capital is firmly locked up."

"Anything new in your trade?"

"Oh, everything is going to be high this year except prunes. I have taken the Canadian agency for James Violett & Co., the great exporters of French prunes, and they tell me that the crop promises to be very large. The demand, however, is great, and they are now unable to accept further orders for shipment in October or the first fortnight in November. The large fruit may be a little scarce, but, on the whole, prices will be a little lower than last year."

"Sardines are high?"

"Yes. The fishermen were bringing in only 1,000 or 2,000, where in other seasons they brought in 30,000 or 40,000. Fishing is a complete failure."

"What about French peas?"

"The pea crop is short and dealers have stopped selling. The drought has ruined the yield."

"Anything else?"

"Yes, mushrooms are higher again. You know they are grown on manure, and, the weather is so dry this year that there is no 'mush' in the manure. Oh, everything is high. The exception is castor oil, which is a shade lower just now."

Then Mr. Jonas gave an interesting talk on Spain, the customs of the Spanish people, and the plans upon which their luxurious houses are built to protect them from the summer heat and the winter cold, chiefly the heat. But, to tell about that would require too much space.

TRADE CHAT.

THERE is a good opening in Ingersoll, Ont., for a canning factory, according to The Ingersoll Sun. The town council would give substantial encouragement to an industry of that kind.

The Strathroy, Ont., canning factory is being enlarged.

Pool's evaporator, Dutton, Ont., started work on Monday.

W. H. Scott, of Scott & Son, grocers, Ottawa, has invented and patented a tea-packer.

The St. Marys, Ont., Creamery Co. shipped 21,388 lb. of butter to Great Britain on Saturday.

The Consumers' Tobacco Co., Leamington, Ont., has been incorporated with \$60,000 capital.

Alexander Hendry, grocer, Winnipeg, is rapidly recovering from a successful operation performed the other day on one of his ears.

Winnipeg wholesale houses are talking of boycotting Neepawa, owing to that place having imposed a tax of \$25 on commercial travelers.

.. 1900 ..

SANDBACH, PARKER & CO.

Demerara, British Guiana.

**General Commission Merchants
Importers and Exporters.**

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, G. enheart, Wallaba Shingles, Charcoal, Coconuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A. B. C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

A. S. HOOPER & CO.

WATER ST., LIVERPOOL.

Commission Agents.

SEED, GRAIN and

General Produce.

We make a specialty of

**BEANS, PEAS, SEEDS, FEED,
OIL-CAKE and PEANUTS.**

Consignments and Correspondence Invited.

**THE RUBLEE FRUIT CO.
LIMITED.**

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

From the Atlantic to the Pacific,

OKELL & MORRIS'

(Gold Medal Brands) of **Whole Fruit Preserves**

Messina Orange Marmalade, Tomato Ketchup,
Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

W. R. ROWAN

Manufacturers' Agent and Commission Merchant.

Correspondence Solicited.

OFFICE: 132 Princess St., Winnipeg, Man.

The

**DAWSON Commission
Co., Limited**

**FRUIT, PRODUCE AND
COMMISSION MERCHANTS.**

Cor. Market and
Colborne Streets, **TORONTO**

WHOLESALE GROCERS

CO-OPERATIVE TEA GARDEN'S CO'Y

CEYLON

Shippers of the following brands of Teas,
in Lead Packets:

BEE QUEEN BEE DIAMOND JUBILEE
VOONIA RAJAH TUSKER
UGALLA PYRAMID RICKSHAW

This Company were awarded the Gold Medal at the Paris
Exposition—this being the highest award made for Teas.

	Montreal,	Toronto,	St. John, Halifax.		Montreal,	Toronto,	St. John, Halifax.
COFFEE				PETROLEUM			
Green—				Canadian water white	17½	18	17½
Mocha	24	23	28	Sarnia water white.....	18	18	17½
Old Government Java	27	22	30	Sarnia prime white.....	20	20	16½
Rio	10	10	12½	American water white.....	21	20	18½
Santos		11½	14	Pratt's Astral (barrels extra)			18½
Plantation Ceylon.....	29	26	30				
Porto Rico.....		22	25				
Gautemala		22	25				
Jamaica	18	15	20				
Maracaibo	13	13	18				
NUTS				TEAS			
Brazil		15	16	Congon—Half-chests Kalsow,			
Valencia shelled almonds.....	27	25	30	Mouing, Paking.....	13	60	12
Tarragona almonds.....	14	14½	14	Caddies Paking, Kalsow..	17	40	18
Formetta almonds.....			13	Indian—Darjeelings.....	35	55	35
Jordan almonds.....	25	33	35	Assam Pekoes.....	20	40	20
Peanuts (roasted).....	6½	8	9	Pekoe Souchong.....	18	25	18
“ (green).....	5½	7	7	Ceylon—Broken Pekoes.....	35	42	35
Cocanuts, per sack.....	3 00	3 75	3 50	Pekoes	20	30	20
“ per doz.....		60	60	Pekoe Souchong	17½	40	17
Grenoble walnuts.....	11½	12	14	China Greens—			
Marbot walnuts.....	9	10	10½	Gunpowder—Cases, extra first	42	50	42
Bordeaux walnuts.....	8	9	9	Half-chests, ordinary first	22	28	22
Sicily filberts.....	11	11½	10	Young Hyson—Cases, sifted			
Naples filberts.....	12	15	10	extra firsts.....	42	50	42
Pecans.....	19	20	23	Cases, small leaf, firsts.....	35	40	35
Shelled Walnuts.....				Half-chests, ordinary first	22	38	22
				Half-chests, seconds.....	17	19	17
				“ thirds.....	15	17	15
				“ common.....	13	14	13
SODA				RICE, MACARONI, SAGO, TAPIOCA.			
Bl-carb, standard, 112-lb. keg.	1 65	1 80	2 00	Rice—Standard B	3 20	3 30	3 20
Sal soda, per bbl.....	70	75	80	Patna, per lb	4 25	4 50	4 25
Sal Soda, per keg	95	1 00	1 00	Japan	4 10	4 10	4 10
granulated Sal Soda, per lb..			1	Imperial Seeta	4 30	4 50	4 30
				Extra Birmah			5½
				Java, extra		5½	6
				Macaroni, dom'ic, per lb., bulk	5	6	7½
				“ imp'd, 1-lb. pkg., French.	8	12	9
				“ “ “ Italian.....	8	10	11
				Sago	3½	4	4
				Tapioca	4½	4½	4½
SPICES							
Pepper, black, groun 1, in kegs							
pails, boxes	16	18	18				
“ in 5-lb. cans	14	17	19				
“ whole	15	17	19				
Pepper, white, ground, in kegs,							
pails, boxes	26	27	26				
“ 5-lb. cans.....	25	26	25				
“ whole	23	25	23				
Ginger, Jamaica	19	25	22				
Cloves, whole	12	30	14				
Pure mixed spice	25	30	25				
Cassia	13	18	20				
Cream tartar, French		25	24				
“ best		28	25				
Allspice	10	15	13				
WOODENWARE							
Pails, No. 1, 2-hoop	1 90	1 90	1 90				
“ “ 4-hoop	2 05	2 05	2 05				
“ half, grained	1 75	1 75	1 75				
“ quarter, jam and covers	1 45	1 20	1 45				
candy, and covers	2 70	2 70	3 20				
Tubs, No. 0	11 00	11 00	11 00				
“ “ 1	9 00	9 00	9 00				
“ “ 2	8 00	8 00	8 00				
“ “ 3	7 00	7 00	7 00				

WHISKEY

GILLARD'S PICKLE

IS SOLD BY ALL WHOLESALE GROCERS IN CANADA.

Manufactured from the choicest vegetables and finest English pickling vinegar, it stands to-day THE FINEST PICKLE IN THE WORLD. 12 Gold Medals have been awarded for superior excellence.

GILLARD'S PICKLE — Cases of 2 Dozen.

5-Case Lots and over - - - \$3.20 Per Dozen.
Less Quantity, - - - 3.30 "

GILLARD'S SAUCE is a good sauce, none better for gravies, soups, etc.

5-Dozen Lots and over - - - \$1.40 Per Dozen.
Less Quantity - - - 1.50 "

GILLARD & CO., Limited, "The Vintry Works," Walthamstow, London, Eng.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MCKECHNIE & STEELE, general merchants, Thessalon, Ont., have assigned to John H. Glanville, and a meeting of their creditors will be held to-day (Friday).

Edward Vanchehteing, grocer, Montreal, has assigned.

Campbell & Nixon, general merchants, Hartland, N.B., have assigned.

A. D. McGillis, produce dealer, Montreal, is offering 10c. on the dollar, cash.

T. L. Girard & Co., general merchants, Shawenigan Falls, Que., have assigned.

M. & E. Gendron, grocers, etc., Penetanguishene, Ont., have assigned to W. J. Martin.

Daniel G. G. G. baker and confectioner, Chatham, Ont., has assigned to George W. Sulman.

Burrows & Balfour, general merchants, Lumsden, N.W.T., are offering 50c. on the dollar,

Assignment has been demanded of C. A. Liffiton & Co., coffee and spice millers, Montreal.

V. E. Paradis has been appointed curator of Albert Bussiere, general merchant, Stanfold, Que.

A meeting of the creditors of W. J. Inglee, grocer, Aylmer, Que., will be held on September 24.

The creditors of Ferd. Larouche, general merchant, Taillon, Que., meet on September 25 to appoint a curator.

A meeting of the creditors of A. J. Clement, grocer, Montreal, will be held on September 24.

A meeting of the creditors of W. F. T. Harrison, wholesale grocer, and warehouseman, St. John, N.B., has been held.

PARTNERSHIPS FORMED AND DISSOLVED.

E. & O. Desjardins, grocers, Montreal, have dissolved.

R. Janson & Co., general merchants, Westport, Ont., have dissolved.

John C. Larder and Lanella M. Huxley

Hubley have registered partnership, dating from August 1, as grocers under the style of Larder, Hubley & Co., Halifax.

SALES MADE AND PENDING.

Charles Miller, grocer, St. Thomas, Ont., is about selling out.

A. Bancroft, fruit dealer, etc., Victoria, is advertising his business for sale.

Mrs. A. L. J. Corbean, general merchant, St. Malo, Man., is offering to sell out.

The assets of L. P. Labrosse, general merchant, St. Onge, Ont., have been sold.

The business of T. F. Lockhart, grocer, etc., Dundalk, Ont., is advertised for sale.

C. E. Plats, baker and confectioner, Fort Erie, Ont., is advertising his business for sale.

The stock of P. B. Lariviere, general merchant, Drummondville, Que., has been sold.

The stock of John Inglis, general merchant, Barry's Bay, Ont., has been sold at 57c. on the dollar.

The stock of Jules Cote, general merchant, Lac Bouchette, Que., has been sold at 48c. on the dollar.

John Hill, manufacturer and retail dealer in cigars, Hamilton, has sold his retail business to Albert Ormond.

The assets of A. R. Hudon, general merchant, Hebertville, Que., are advertised to be sold on September 24.

The stock of Patterson & Foster, wholesale and retail general merchants, Harbor Grace, Nfld., has been sold.

The real estate of the late W. H. Girson, general merchant, Tracadie, N.S., is advertised for sale by tender on October 1.

The assets of Reid, Craig & Co., paper manufacturers and general merchants, Quebec, are to be sold on September 25.

Graham & Co., general merchants, Rat Portage, Ont., have sold their branch at Napinka, Man., to Hamelin & Cameron.

The stock of the estate of C. R. Gordon, general merchant, Manitou, Man., has been sold to C. H. Newton at 55c. on the dollar.

The stock of A. A. McCloskey & Son., manufacturers of confectionery, cigars, etc.,

was sold on September 12 for \$2,874 to W. A. Robertson, who was acting for Ganong Bros.

CHANGES.

I. R. Strome, general merchant, Brandon, Man., is retiring from business.

E. D. Treau, general merchant, Bell City, N.W.T., has removed to Pinewood, N.W.T.

Young & Co., general merchants, Lakeside, Ont., have sold out to Wm. Stewart.

Harvey Plant, grocer, South Woodslee, Ont., has been succeeded by Peter Harvey.

Sheldon Shoemaker, confectioner, Carberry, Man., have sold out W. A. & J. A. Fairley.

Adam F. Duhamel, general merchant, Carberry, Man., has sold out to E. G. Rodell.

Mrs. Remi Guretin has registered as proprietress of R. Guertin & Co., grocers, etc., Montreal.

A. W. Swazie, grocer, Hamilton, Ont., has sold out his John street south branch to F. H. Blain.

J. D. Bennett has bought out Mrs. A. Sibley, fruiterer and confectioner, New Glasgow, N.S.

John C. Lockhart, general merchant, Makinak, Man., has been succeeded by Campbell & Co.

Mrs. J. E. Levesque has registered as proprietress of J. E. Levesque & Co., grocers, Montreal.

FIRES.

E. Littler, confectioner, St. John, N.B., has suffered loss by fire; insured.

A considerable portion of the business section of Oak Lake, Man., was destroyed by fire one day last week. Among the losers were Hannah Thompson, grocer, and A. H. Stevens, confectioner.

DEATHS.

A. T. Miller, grist miller, Coaticook, Que., is dead.

Philip McCourt, grocer, St. John's, Nfld., is dead.

P. B. Donohue, grocer, etc., St. Andrew's, N.B., is dead.

A GOOD SPECULATION.

People interested in *Fruits, Nuts* and *Raisins* will do well to examine carefully the following stock which we have left. These goods were kept in cold storage and are in perfect condition, viz.:

45 bales pure Mayette Grenoble Walnuts.

30 bags Marbot Walnuts.

25 boxes Tiger cluster table Raisins, 4 crown.

100 boxes Lion cluster table Raisins, 5 crown.

60 boxes Elephant cluster table Raisins, 6 crown.

NEW

EVAPORATED APPLES

We have a few carloads yet to offer. Do not hesitate to buy at once, *we can save you money.*

NEW

HALLOWEE DATES

We are leaders in this line. Prices will be higher. Ask for our prices—they are the lowest.

NEW

VALENCIA RAISINS

We are still selling and offering the best quality. Ask for our prices—they will interest you.

WE ARE SELLERS.

L. Chaput, Fils & Cie.,

Wholesale Grocers and Tea Importers,

Sole Proprietors of the celebrated
"OWL CHOP" Teas, Japans and Blacks.

MONTREAL.

IN STORE

1,000 Crates Fancy Spanish Onions, - 80c.

Shipped by J. B. Yvars & Co.

Carloads on the way from California.

Shipped from Fresno, Sept. 6th, by Griffin & Skelley Company.

CANNED FRUITS---"STELLA" BRAND.

200 Cases Apricots
 75 Cases Yellow Crawford Peaches
 40 Cases White Cherries
 10 Cases Black Cherries
 25 Cases Bartlett Pears

Shipped from San Jose, Sept. 6th, by Griffin & Skelley Company.

860 Boxes of 25 lbs., Choice Royal
 Evaporated Apricots.

Shipped from San Jose, Sept. 11th, by Chas. W. Pike & Co.

1,000 Boxes of 25 lbs., Santa Clara
 Valley Prunes, 90/100.

"Berryessa" Brand.

Other carload shipments of Griffin & Skelley Company, Santa Clara Prunes, assorted sizes, Choice Peaches, Pears and Nectarines, will follow the above closely.

HUDON, HEBERT & CIE.

MONTREAL.

THE CRANBERRY CROP.

ESTIMATES of the cranberry crops of Cape Cod, Long Island and New Jersey indicate that the total production will be less than last year, according to an exchange. Within a few days a close examination has been made of the bogs on Cape Cod, Long Island and New Jersey. While the returns do not include all the bogs, the larger ones are represented in the statements, and unquestionably the percentage will hold good for those unreported.

Cape Cod estimates place the yield at 140,000 barrels, compared with 105,000 barrels last year. The figures are subject to revision later, but may be taken as approximately correct. In New Jersey the yield is estimated at 75,000 barrels, about 25,000 less than last year. Long Island growers report some reduction, but no statement of probable yield has been made.

The Wisconsin growers are expecting a yield slightly in excess of last year. There was some injury from frost there, also, especially in the dry bogs, but the new bogs coming into bearing this year are large enough to make good the deficiency in the yield on old ones and leave a slight surplus as compared with last season.

Reports from Oregon are meagre, but, so far as can be learned, the output will be a little larger than last year, the increase being due to the larger acreage coming into bearing.

The price of cranberries is more affected by the apple crop than by all other causes combined. Even a short cranberry crop will hardly force prices up as much as will a short apple crop. Abundant and cheap apples mean cheap cranberries. This season doesn't contain much promise of high prices, measured by that standard. The apple crop will be the largest since 1896. Cranberry growers, therefore, are expecting a season of low prices and rather slow trade.

The consumption of cranberries increases each year, and the season is extended. The close of the last one overlapped the strawberry season this year. The main reason for the lengthening of the season lies in the cold storage facilities which enable holders to keep stock sound far into the summer, an improvement on former conditions, which is highly appreciated by consumers.

The Cranberry Growers' Association, composed of a majority of the growers of the United States, has been trying to improve the quality of the fruit produced, so far with flattering success. There has been an attempt to perpetuate the large, firm, highly colored berries, which always command a higher price in the market. Careful studies are made of all bogs and local con-

ditions which may influence growth. The information acquired is of great benefit, but it is considered scarcely more than an introduction to the more valuable knowledge to come later, when the reports of the different observations have been collected and arranged.

Formerly no care was taken of the bogs. If berries grew they were considered a source of so much clear profit. If they didn't, the loss was inconsiderable. With the increase in consumption it was found that there was an opportunity for greatly enlarging the business, and some effort was made to increase the product of all bogs.

INQUIRIES FOR CANADIAN PRODUCTS.

THE following were among the recent inquiries relating to Canadian trade received at the office of the High Commissioner for Canada in London, Eng.:

1. A firm at Bucharest desire to enter into an export trade with Canada, and inquire whether business can be done in Italian produce (wines, almonds, oranges, olive oils, etc.) as well as in woollens, cotton manufactures, yarn, etc.
2. A wholesale confectioner in Scotland asks to be placed in communication with a Canadian exporter of strawberry pulp.
3. An English inventor of a patent chimney-pot designed to prevent down draught in every condition of wind, desires to hear from a Canadian manufacturer willing to take up and push the article in the Dominion.
4. The manufacturers of umbrella component parts desire to hear from Canadian umbrella-makers interested in the direct importation of such goods.
5. A firm of oil, grease, paint and varnish manufacturers, who have one or two special lines, desire to be placed in communication with a good house in Canada willing to undertake their agency.

[The names of the firms making the above inquiries will be supplied on application to the editor of THE CANADIAN GROCER. When inquiring kindly give date of issue and number of paragraph.]

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute, London, England, is in receipt of the following inquiries:

1. A Manchester house ask to be placed in touch with Canadian producers of hardwood strips cut to dimensions: Spruce box boards and cypress veneers.
2. An inquiry has been received for the names of Canadian merchants prepared to take up and introduce wall papers throughout the Dominion.
3. Another firm of distillers and blenders of Scotch whiskey seek reliable Canadian agents.
4. A manufacturing firm seek supplies of steatite or soapstone of good quality and free from iron. They purchase considerable quantities and invite samples and quotations from Canada.
5. A firm of importers ask for the names of Canadian producers of evaporated apples and other dried fruits.
6. A firm in Barcelona, Spain, ask to be placed in communication with a responsible Canadian house willing to handle their wines.

WEST INDIAN TRADE.

As an evidence of the closer commercial relationship between the West Indian group of colonies and the Dominion of Canada, which Messrs. Pickford and Black's new accelerated steam service promises to develop, The Maritime Merchant, of Halifax, N.S., and St. John, N.B., has begun to devote a considerable amount of its space to the discussion of West Indian trade topics. The information given is correct, and should be of real assistance to Canadian firms anxious to do a good business in these colonies. There are also items of interest to West Indians. It is mentioned, for instance, that a steamer from Jamaica brought to Nova Scotia recently 700 bbls. of oranges, 800 bunches of bananas, and a lot of pineapples and other fruits, all of which arrived "in very good condition."—Daily Chronicle, Georgetown, British Guiana.

THE PACK OF SALMON.

A despatch from San Francisco says: "The fall packing season on the Sacramento River has closed. Pack of Carquinez Packing Co. put up 3,500 cases. No reports from the Columbia river. Cold storage people have taken all the steel heads. Cannermen and fishermen on Puget Sound believe the pack of cohoes will be 100,000 cases. The run of fish on the Fraser River continues light. Advices from Northern British Columbia state that the pack on Naas river is 1,900 cases; Skeena River, 141,000 cases; Inlet, 75,500 cases, and Spencer 8,000, or a total of 243,000 cases. Salmon authorities here place the shortage of the North Pacific Coast pack at 700,000 cases."

ENGLISH AND CANADIAN MANUFACTURERS

desiring to place their goods on the Market of Western Canada, should communicate with

STEELE & TOMS,
Wholesale Commission Merchants and Brokers,
WINNIPEG, MAN.

Re R. S. Reid, of Wingham, INSOLVENT ASSIGNEE'S SALE.

Tenders will be received by me for purchase of Retail Grocery stock, etc., up to Saturday, 6th October, 1900 (en bloc).

Groceries, about - - - \$225.00
Trade fixtures and utensils, about 80.75

Stock is all new and in good order.

E S. DICKINSON,
Solicitor for Assignee.

Wingham, Sept. 16, 1900.

(38)



PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

— AGENTS: —

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Haszard, South
Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper
Water St.
St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, Imperial Buildings,
St. James St.
Toronto—J. Westren & Co., 42 Colborne St
Hamilton—Imperial Vinegar Co.
Winnipeg—A. Strang & Co., Portage Avenue
Vancouver, B.C.—C. E. Jarvis & Co., 101
Holland Block.

SHORT ROLLS AND SHOULDERS

choice sugar-cured meats
and just the line for slicing,
at reasonable prices.

Write us for quotations
on these and also *Hams,*
Bacon, Lard, Cheese.

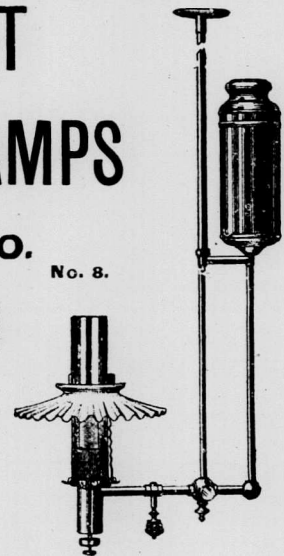
F. W. FEARMAN CO.,
LIMITED

PORK PACKERS AND LARD REFINERS.
HAMILTON.

THE LIGHT — OF — EIGHT OIL LAMPS — FOR THE — COST OF TWO.

100 CANDLE POWER
FOR
50 cents a month with
gasoline at 40 cents a
gallon.

Satisfaction guaranteed or money
refunded.



THE AUER GASOLINE LAMP

CHEAPER BRIGHTER } THAN } ANY OTHER LIGHT

Write for Catalogue

AUER LIGHT CO.

1682 Notre Dame, - - - MONTREAL
E. SIMPSON & CO., MOOSE JAW, Agents for the Territories.

B

“BEE”
STARCH

B

THE SEASON'S SUCCESS.

LIVE GROCERS ARE MAKING MONEY SELLING IT.

BEE STARCH CO., MFRS., - 10 Lemoine St., Montreal.

Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

WHAT IS NERVE ?

WE sometimes hear it said that a person possesses nerve, says North-west Trade. What is meant by this expression? It means endurance. When a man has nerve he possesses those qualities that are not easily moved by sentiment or the opinion of others. It is an excellent quality when it is not abused.

There is danger in "nerve," however. The man who is never willing to admit an error of judgment will sooner or later become tangled. We all make mistakes, and nerve should never be confounded with stubbornness.

Several months ago, the country was in a period of depression, and things generally were down at the heel. The leading securities of the countries were selling for a song. At this point, the reason of men of nerve began to work along the lines of possible recovery. There were signs of better things. They bought low-priced stocks in confidence that they would sell higher. This was nerve. Their judgment was sustained, and this class of men secured a great profit.

Suppose their judgment had been wrong? The man of real nerve would have seen it and admitted his error; the man of stubbornness would have refused to admit an error of judgment and he would have fought the market until he had lost a large sum of money.

Now for an application of this principle to the everyday life of a merchant. He believes that it will pay him a profit to buy a certain line of goods. He does so and later he is disappointed that they do not

sell more freely. At this point he should decide at once to close out the line at some price. His judgment was wrong in this instance. If he becomes stubborn he will find that delay will prevent the sale at any price and the goods will become a total loss.

Quick decision is necessary in successful business. We must not permit nerve to become stubbornness. It will lose all of us money. Business nerve, then, is enterprise and cool-headedness. Business stubbornness is everlastingly foolish and a mark of decay in our establishment.

HOW WATERMELONS ARE FATTENED.

The shrewd melon growers have a closely guarded secret for fattening their melons. When they see an exceptionally symmetrical melon of good proportions they resort to a scheme of their own for increasing its corpulency. They procure a good-sized bottle, usually an old quinine bottle, and fill it with sugar sweetened water, and, taking a darning needle threaded with a cotton string, they pierce the stem of the melon, pull the end of the string to the middle of the aperture, put the other end through a cork, thence to the sweetened water, after having removed the needle, and then leave the melon to do the rest. In a very short time the wound heals and then the melon will "drink" more sweetened water in a day than the average man. It begins to expend, too, and is soon the heavyweight champion of the field. It remains in this comatose condition until Fair time, when it wins the blue ribbon at easy bounds.—The Cincinnati Enquirer.

TEA CULTIVATION IN MALACCA.

"A Tea Expert," writing in *The Straits Times*, gives authoritative information re the origin and development of the tea industry in Malacca, the latest addition to the countries producing teas. He mentions experiences in 1863 with C. A. Bruce who, in 1825, discovered the tea plant in Assam, and who started the proper cultivation of the plant and manufacture of the leaf—the first efforts made to grow and make tea out of China. From the start in 1825 the tea plant has spread all over India north and south, Ceylon, Natal, Java, the Fiji Islands, and to Malacca.

The tea plant, as has been said, was found in Assam growing wild, and to a great height and in large bush tracts, in 1825. In 1839, it was noted that the consumption of tea in England—of China tea—was 31,829,620 lb. In the early sixties tea cultivation in Assam was thrown open to the public, but was very little availed of. This year (1900) the export of Indian tea to England amounted to over 60,000,000 lb., while that from Ceylon was over 50,000,000 lb.

AN ENGLISH TEA AGENCY.

G. Hoben, one of the most enterprising grocers of Fredericton, N.B., and who is always ready to meet his customers with a smile has secured the sole agency for the "Mazawattee" tea put up in London, Eng., by The Mazawattee Tea Co.

J. W. Valteau, manufacturer of cheese, Hastings Ont., has been burned out; partially insured.

—THE DEMAND FOR—

REGISTERED
Bow Park
BRAND
HAMS

is rapidly increasing, and grocers will find them "easy sellers."

They are largely advertised and are giving perfect satisfaction.

WRITE US FOR PRICE LIST.

THE BRANTFORD PACKING CO., Limited,

REGISTERED
Bow Park
BRAND
BACON

BRANTFORD, ONT.

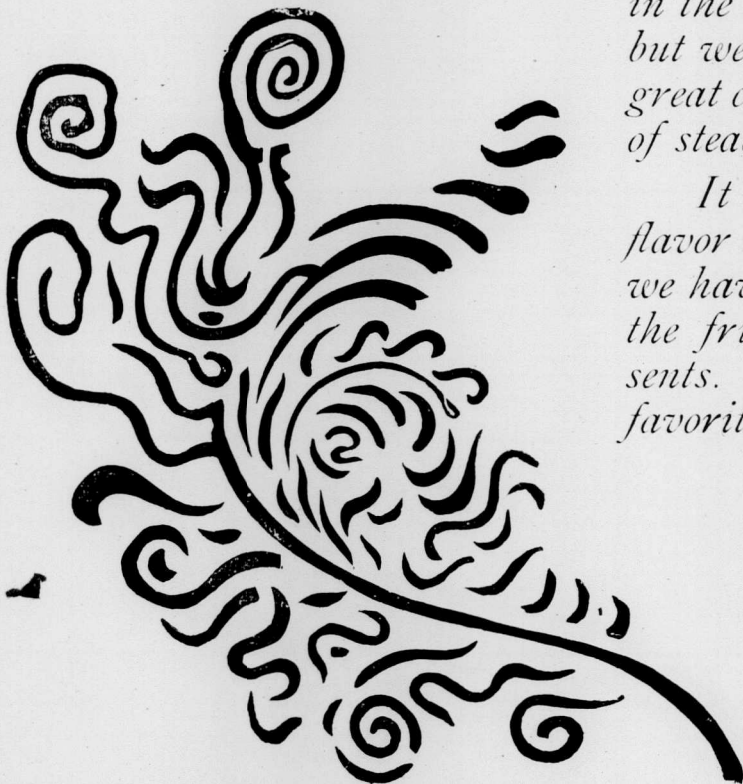


Jonas' Flavoring Extracts

embody the unequalled skill and experience of over thirty years in the making of Flavoring Extracts only. There can be no better, no richer, stronger, purer Extracts than those, because they represent perfection in its fullness. We use the word "perfection" in the deepest sense of its meaning, but we use it boldly, because of the great confidence that is born of years of steady upward progress.

It makes no difference what the flavor is you want, we have it. And we have it akin to Nature's best in the fruit, flower or spice it represents. "For thirty years the favorite."

Henri Jonas & Co., Mfrs.,
Montreal.



AN EGG CANDLING MACHINE.

A NEW machine for candling eggs has lately been set up in the egg department of one of our large egg merchants, a description of which should be interesting to our readers. The idea of the apparatus came from England originally, as I am informed, but has been improved upon by Yankee ingenuity and the machine as now shown is being promoted by a Philadelphia house.

The apparatus consists of a dark room about four by five feet on the floor space and seven or eight feet high. Through the back of this and extending about four feet on either side runs a wooden frame or tray through which the eggs are made to pass in review. In the bottom of this tray, in the parts which project from either side of the dark room run two broad belts which carry the eggs to and from the candling device which is located in the dark room. The belt carrying the eggs to the dark room runs under metal partitions which divide the eggs into three ways from which they roll upon an endless chain passing through the tray in the dark room over a series of electric lights in such manner as to display 27 eggs over the light at one time. When the endless chain of spools is made to revolve the eggs are carried along the tray and delivered on another belt outside the dark room from which they are repacked.

The endless chain which form the bottom of the tray in the dark room is formed of iron spools placed side by side in three rows in such a way that the eggs rest in the hollows between them and are rotated as the spools revolve.

The motion of the two carrying belts and of the endless chain of spools is controlled by a crank operated in the dark room and independent rotation of the spools is given by a lever at the hand of the operator.

The operation of the apparatus requires three persons; one to load the eggs upon the feeding belt, one to rehandle the goods from the delivery belt and one to candle. The eggs are dumped upon the feed belt, the operator turns the crank, carrying the eggs along on the feed belt and delivering them through the ways upon the endless chain of spools in the dark room. When the eggs have been thus carried across the dark room there are 27 of them — nine one way and three the other — through which the light from below shines and from which the defective eggs may be picked out rapidly. By a turn of the lever the spools upon which the eggs rest revolve rapidly and the eggs turn with them, giving opportunity to judge of strength and condition. When the 27 have been sufficiently inspected the crank is turned, the belt and endless

chain move onward, the 27 eggs roll out on the delivery belt and their place taken by 27 more supplied from the feed belt.

The operation of the apparatus is comparatively simple, and, with skill in its manipulation, which could doubtless be easily acquired by any egg candler, it should make the candling of eggs much more rapid than the usual method of handling.

Practical egg men who have seen this machine at work differ somewhat in their opinion of its merits; some think it would not give opportunity for as close handling as they deemed necessary in grading eggs for the highest class of trade; others think it would; all agree that it affords rapid method of taking out rots and spots.

Personally, I could see no reason why the apparatus does not afford opportunity for as close assortment as anyone wishes to make, but, of course, the closer the examination the more time is required; this, however, is the case with hand-candling, and the economy of time would probably be relatively the same.

It struck me that some improvements could be made in the machine. The glare of the electric light through the interstices of the endless chain of spools is trying to the eyes, and detracts somewhat from the clearness with which the eye sees the eggs. I understand that the promoters of the apparatus contemplate a remedy for this. Then, the eggs are on a horizontal plane, the lights directly under them, and the eye of the candler more or less out of the direct line. If the spool chain could be tipped a little on the back edge and the eggs brought nearer to a direct line between the eye and

the lights, the inspection would be facilitated.

If the apparatus proves, upon general use, to be as economical and efficient as it seems to be upon casual inspection, it would be easy to rig it to run with electric or other motor, so that its motions, both in running the belts and in rotating the spools, could be controlled by pressing a couple of buttons on the floor with the foot, thus leaving the candler uninterrupted and free use of both hands for assorting.

It struck me that this apparatus would be an excellent one for egg-shippers' use. The growth of the "at mark" system of egg-selling is making it more and more possible to get full value for eggs which are properly graded in the country, and with this machine a shipper could very rapidly cull out the rots and spots or make as much closer assortment as he desired. — New York Produce Review.

LOSS BY BAD DEBTS.

As to what constitutes a low percentage of loss there may be a considerable difference of opinion. If the house loses one-fifth of 1 per cent. of its entire business the credit man is, no doubt, to be congratulated, says Facts, but if he has kept the losses down to one-tenth of 1 per cent. and the total of sales has been of normal magnitude he is fairly entitled to feel that he has earned the thanks and substantial appreciation of his house. One per cent. or greater, of loss is decidedly bad, and there should be uneasiness in the credit department when, in ordinary times, that figure is reached.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

EMPIRE**SMOKING TOBACCO**

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.**EMPIRE** is well advertised.**EMPIRE** is selling well in almost every store from Halifax to Dawson City.**EMPIRE** is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.
LIMITED**MONTREAL, QUE.**



GARR & CO'S

CELEBRATED

Cafe Noir Biscuit

(The Original and Genuine)

We carry it in stock and we can Sample your Trade.

Send in a list of customers.

FRANK MAGOR & CO.

CANADIAN AGENTS

16 St John St., MONTREAL.

Reliable goods bring you new customers.

Southwell's Pure Fruit Jams



Are always reliable.

They stand at the head.
Send for reduced price list.

FRANK MAGOR & CO.

AGENTS FOR CANADA

16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

September 20, 1900.
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	
4 lb. cans, 1 doz. in case	0
5 lb. cans, 1 doz. in case	0
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond— W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	per doz 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
JERSEY CREAM BAKING POWDER	
1/2 size, 5 doz. in case	40
1/4 size, 4 doz. in case	75
" 3 " " "	1 25
" 2 " " "	2 25
OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 80
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
8-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only 1/2 and doz. cases	8 00



BLACKING

P. G. FRENCH BLACKING	
	per gross
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 50
" 10, 1 " "	8 25
" 10, Jet Enamel.	8 25

CARR & SONS.

	per gross
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

SHOE POLISH.

HENRI JONAS & Co.		Per gross
Jonas'		\$9 00
Froments		7 50
Military dressing		24 00

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10 box lots or case.	0 16
Reckitt's Square Blue, 12-lb. box.	0 17
Reckitt's Square Blue, 5 box lots.	0 16

BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

OORN BROOMS

BOECKH BROS & COMPANY		doz. net
Bamboo Handles, A, 4 strings		
" " " B, 4 strings		
" " " C, 3 strings		
" " " D, 3 strings		
" " " F, 3 strings		
" " " G, 3 strings		
" " " I, 3 strings		

BISCUITS.

PEEK, FRENCH & Co.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHR

HENRI JONAS & Co.	
Mushrooms, Rionel	\$14 75
1st choice Dutchell.	17 50
1st choice Lenoir	18 50
extra Lenoir	20 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S.

HENRI JONAS & Co.	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins.	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & Co.	
1/2 Trefavenues	\$9 00
1/2 Rolland	9 50
1/2 Delory	10 50
1/2 Club Alpines	11 50

CHOCOLATES & COCOAS.

Epps' cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities.	0 37 1/2

CADBURY'S.

Frank Magor & Co., Agents.		per doz
Cocoa essence, 3 oz. packages		\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 40
" 1-lb. tins		0 42
Nibs, 11-lb. tins		0 35 1/2

TODHUNTER, MITCHELL & CO.'S.

Chocolate—		per lb.
French, 1/4's—6 and 12 lbs.		0 30
Caracas, 1/4's—6 and 12 lbs.		0 35
Premium, 1/4's—6 and 12 lbs.		0 30
Sante, 1/4's—6 and 12 lbs.		0 26
Diamond, 1/4's—6 and 12 lbs.		0 22
Sticks, gross boxes, each		1 00

Cocoa—

Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl	12 and 18 " 0 22
Rock	" " " 0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	1 40

Chocolate— FRY'S.

	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 14 lb. bxs.	0 24

Cocoa—

	per doz
Concentrated, 1/4's, 1 doz. in box.	2 40
" 1/4's, " "	4 50
" 1 lbs.	8 25
Hon oopathic, 1/4's, 14 lb. boxes	
" 1/4 lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/2's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

GOWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35

COFFEES.

Imperial—		per doz.
Large size jars		\$8 25
Medium size jars		4 50
Small size jars		2 40
Individual size jars		1 00
Imperial Holder—Large size		18 00
Medium size		15 00
Small size		12 00
Paragon—Large size, per doz.		8 25
" Medium size		4 50
" Small size		2 40
Individual size		1 00

COFFEE.

JAMES TURNER & CO.		per lb.
Mecca		0 32
Damascus		0 28
Cairo		0 20
Sirdar		0 17
Old Dutch Rio		0 12 1/2

BENSON'S ENAMEL STARCH

A COLD WATER STARCH

MADE and GUARANTEED by

The Edwardsburg Starch Co., Limited.

SEE OUR PRICE LIST.

THE EDWARDSBURG STARCH CO.,

Works, CARDINAL, ONT.

Limited.

53 Front street East,
TORONTO.

ESTABLISHED 1858

164 St. James street,
MONTREAL.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

TODD HUNTER MITCHELL & CO.'S

Excelsior Blend.....	0 32
Jersey ".....	0 29
Rajah ".....	0 20
Old Government Java.....	0 28 0 30
Maracaibo.....	0 18 0 20
West India.....	0 16 0 18
Rio, choice.....	0 12

CLOTHES PINS.
BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case.....	0 75
4 doz. packages (12 to a case).....	0 99
6 doz. packages (12 to a case).....	1 20

EXTRACTS. per doz

P. G. FLAVORING EXTRACTS

8 oz. Glase Stopper bott.....	\$6 00
4 oz. ".....	4 00
8 oz. Plain bottles.....	5 00
4 oz. ".....	3 00
2 1/2 oz. Cabinet bottles.....	2 00
2 oz. Bottles.....	1 80
1 oz. ".....	1 20
Per gallon.....	7 00
Per pound.....	1 00



HENRI JONAS & CO. Per gross.

1 oz. London Extracts.....	\$6 00
1 oz. " (no corkcrews).....	5 50
2 oz. ".....	9 00
1 oz. Spruce essence.....	6 00
2 oz. ".....	9 00
2 oz. Anchor extracts.....	12 00
4 oz. ".....	21 00
8 oz. ".....	36 00
1 lb. ".....	70 00
1 oz. Flat ".....	9 00

2 oz. Flat, Anchor extracts.....	18 00
2 oz. Square ".....	21 00
4 oz. " (corked).....	36 00
8 oz. ".....	72 00
Per doz.	
4 oz. " glass stop extracts.....	3 50
8 oz. ".....	7 00
2 1/2 oz. Round quintessence extracts.....	2 00
4 oz. Jockey decanters.....	3 50

FOOD. per doz.

Robinson's Patent Barley, 1/2 lb. tins.....	1 25
" " " 1 lb. tins.....	2 25
" " Groats, 1/2 lb. tins.....	1 25
" " " 1 lb. tins.....	2 25

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade.....	1 50
Clear Jelly Marmalade.....	1 80
Strawberry W. F. Jam.....	2 00
Raspberry ".....	2 00
Apricot ".....	1 75
Black Currant ".....	1 85
Other Jams, W. F. ".....	1 55 1 90
Red Currant Jelly.....	2 75



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate, 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz.....	\$1 05
5-lb. tin pails, 8 pails in crate, per lb.....	0 07 1/2
7-lb. wood pails, 6 ".....	0 07 1/2
14-lb. wood pails, per lb.....	0 07 1/2
30-lb. ".....	0 07 1/2

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.....	\$0 40
Fancy boxes (36 or 50 sticks) per box.....	1 25
" Ringed" 5 lb. boxes, per lb.....	0 40
"Acme" Pellets, 5 lb. cans, per can.....	2 00
"Acme" Pellets, fancy boxes (40) per box.....	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can.....	2 00
Licorice Lozenges, 5 lb. glass jars.....	1 75
" " 5 lb. cans.....	1 50
"Purity" Licorice, 200 sticks.....	1 45
" " 100 sticks.....	0 73
Dulce, large centsticks, 100 in box.....	0 75

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F. 1/2 lb. tins, per doz.....	\$1 40
" " 1 lb. tins.....	2 50
" " 1 lb. tins.....	5 00
Durham, 4 lb. jars, per jar.....	0 75
" " 1 lb. ".....	0 25
F. D. 1/2 lb. tins, per doz.....	0 85
" " 1/2 lb. tins.....	1 45

BAYLE'S PREPARED MUSTARDS.

Horseradish.....	1/2-lb. jars 1-lb. jars
English Sandwich.....	per doz., \$1 20 1 75
Mustard (with fine herbs).....	1 20 1 75
Packed in our self-sealing half and one-pound jars, two dozen in a case.	

English Sandwich Mustard, Mustard (with fine herbs)—

Bbls.	Half	10-gal.	5-gal.	1-gal.
	Bbl.	Kegs.	Kegs.	Jugs.
50c.	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.

HENRI JONAS & CO. Per gross

Pony size.....	\$7 50
Imperial, medium.....	9 00
Imperial, large.....	12 00
Tumblers.....	12 00
Mugs.....	13 20
Pint jars.....	18 00
Quart jars.....	24 00

MINCE MEAT.

Wetley's Condensed, per gross, net \$11 50
per case of 3 doz., net.... 2 87 1/2

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.....	\$1 05
7-lb. pails pails in crate, per lb.....	0 07 1/2

PICKLES---STEPHENS'

A. P. TIPPET & CO. AGENTS.

Patent stoppers (pints), per doz.....	\$2 30
Corked (pints), ".....	2 30

SODA---COW BRAND

DWIGHT'S

Case of 1 lbs. (containing 60 pkgs.), per box.....	\$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box.....	\$3.00
Case of lbs. and 1/2 lbs. (containing 30 packages) per box.....	\$3.00
Case of 5c. pkgs (containing 96 pkgs), per box.....	\$3.00

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"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO
GUELPH, ONT.

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—OF—

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The Wm. Cane & Sons Mfg. Co'y,
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"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

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John Dwight & Co., Toronto and Montreal.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.
St. John's, Nfld.

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AT RIGHT PRICES.

FANCY BANANAS.

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" PINEAPPLES.

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Wholesale Fruits,

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GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

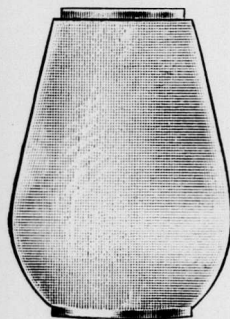
THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor

CORNWALL, ONT.

Sheldon, Lewis & Co., The Western Grocery Co., and Alex. P. Lewis, grocers, Yarmouth, N.S., have assigned to E. H. Armstrong and a meeting of their creditors will be held on September 25.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

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of WALLACEBURG, Limited.

The BEST lines of

Grain and Root Baskets
Clothes Baskets
Fruit Baskets
Butcher Baskets

can be secured from

THE....

OAKVILLE BASKET CO.,
Oakville, Ont.,

We would be pleased to hear from you if in need of any of the above kinds of baskets.



Boston Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO., Limited, - Hamilton.

SOAP



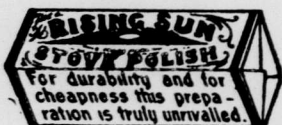
1 box and less than 5
per gross, \$10.20. black,
6 boxes and upward, 4 00
Freight prepaid on
6 box lots



A. P. TIPPET & CO.,
AGENTS

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/4 gross bxs. \$ 8 50
Rising Sun, 3-oz. cakes, gross bxs. 4 50
Sun Paste, 10c. size, 1/4 gross boxes... 10 00
Sun Paste, 5c. size, 1/4 gross boxes.... 5 00



No. 4-3 dozen in case, per gross .. 4 80
6-3 dozen in case " " " " .. 5 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.
No. 1 White or Blue, 4-lb. cartons 0 06 1/2
No. 1 " " 3-lb. " 0 06 1/2
Canada Laundry " " " 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons.... 0 07 1/2
No. 1 White, bbls. and kegs..... 0 04 1/2
Benson's Enamel, per box..... 3 00

Culinary Starch—
Benson & Co.'s Prep. Corn..... 0 06
Canada Pure Corn..... 0 04 1/2
Rice Starch—
Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or
Blue, 4-lb. lumps..... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER { 40-lb. boxes, 1-lb. pkgs., 0 08
GLOSS { 6-lb. boxes, sliding covers
(12-lb. boxes each crate) 0 08 1/2

PURE—40-lb. boxes 1-lb. pack..... 0 07
" 48-lb. " 16 3-lb. boxes.. 0 07
For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb.
CORN STARCH } packages..... 0 07 1/2
ONTARIO } 38-lb. to 45-lb. boxes,
STARCH } 6 bundles 0 06
STARCH IN } Silver Gloss..... 0 07 1/2
BARRELS } Pure 0 06 1/2

BEE STARCH.
Cases, 64 pkgs. 48's \$5.00
1/2 Cases, 32 pkgs. 24's 2.50
Packages 10c. each.



Cases, each 60 1-lb..... 0 35
" " 60 1/2-lb..... 0 35
" " 30 1-lb..... }
" " 120 1/2-lb..... 0 36

TEAS.

SALADA CEYLON.



Wholesale. Retail
Brown Label, 1's..... 0 20 0 25
" 1/2's..... 0 21 0 26
Green Label, 1's and 1/2's..... 0 22 0 30
Blue Label, 1's, 1/2's, 1/4's and 1/8's... 0 30 0 40
Red Label, 1's and 1/2's..... 0 36 0 50
Gold Label, 1/2's..... 0 44 0 60



LUDELLA CEYLON, 1's
AND 1/2'S PKGS.

Blue Label, 1's..... 0 18 1/2 0 25
Blue Label, 1/2's..... 0 19 0 25
Orange Label, 1's and 1/2's.... 0 21 0 30
Brown Label, 1's and 1/2's.... 0 28 0 40
Brown Label, 1/4's..... 0 30 0 40
Green Label, 1's and 1/2's.... 0 35 0 50
Red Label, 1/2's..... 0 40 0 60



Ceylon Tea, in
1 and 1/2 lb. lead
packages, black
or mixed.

Black Label, 1-lb., retail at 25c..... 0 19
" 1/2-lb. " " " " " 0 20
Blue Label, retail at 30c..... 0 22
Green Label " 40c..... 0 28
Red Label " 50c..... 0 35
Orange Label, retail at 60c..... 0 42
Gold Label, " 80c..... 0 55

CROWN BRAND

Wholesale Retail
Red Label, 1-lb. and 1/2's..... 0 35 0 50
Blue Label, 1-lb. and 1/2's.... 0 28 0 40
Green Label, 1-lb..... 0 19 0 25
Green Label, 1/2's..... 0 20 0 25
Japan, 1's..... 0 19 0 25

"SNELLINGS PATENT"



English Break-
fast Hopped Tea,
29c.; retail, 40c.
A. Waddell & Co.,
agents, Toronto.
Samples on appli-
cation.

TOBACCO

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3s, 4 1/2's and 9s.... 0 36
Royal Oak, 2 x 3, Solace, 8s..... 0 52
Something Good, 7s..... 0 53
Chewing—Currency, 13 1/2 oz. bars,
spaced 9s..... 0 39
Currency, 6s and 10s 0 39
Old Fox, Narrow 10s..... 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44
Snowshoe, pound bars, spaced 6s.. 0 44
Snowshoe, 2 1/4, 6s 0 44

WOODENWARE.

BORCKH BROS. & COMPANY.

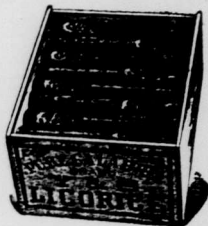
Washboards Leader Globe 1 65
" Improved Globe..... 1 70
" Standard Globe 1 80
" Solid Back Globe 1 90
" Jubilee (perforated).... 2 45
" Crown..... 1 50
F.o.b. Toronto.
Matches, Kodak, per case (10 gross
in case)..... 3 50

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand on-cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLEASANT LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

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BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.



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Best Grocer Computing Scales
 Paris Exposition
WILSON & SON, MONTREAL

Star Brand
Washing Soap

Wilson's Scales
 Best Grocer Computing Scales
 Paris Exposition
WILSON & SON, MONTREAL

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J. H. WETHEY,

Sole Manufacturer

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Crosse & Blackwell, Limited

New Season's

Candied and Drained Peels

LEMON ORANGE CITRON MIXED (O. L. & C.)

In 7-lb. Tins, In 7-lb. or 10-lb. Wood Boxes, In 1-lb. Cartoons.

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MONTREAL.

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