

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, MAY 19, 1905.

NO. 20.



The Blueing of the clothes in the Laundry
is always associated with the words

Keen's Oxford Blue

the selling of

Keen's Oxford Blue

by the grocers of Canada

is always profitable.

Sold Everywhere in One Ounce Squares—FULL WEIGHT.

Stick

to Christie's Zephyr Cream
Sodas if you want your Cus-
tomers to Stick to You.

Christie, Brown & Co.,
TORONTO and MONTREAL Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 25

"GANG WARILY"

With many patent preparations it is necessary when the off season arrives to "gang warily." They are boomed for a season and then drop out. This is one of Nature's Laws, that everything that is not of use disappears.

MATHIEU'S SYRUP Of Tar and Cod Liver Oil

has always been a ready, steady seller. It has been a force on the market through many seasons. **There is** no off season where it is concerned. People get the cough habit even in summer; they are apt to drop into your store for a bottle of Mathieu's Syrup.

Don't be out of stock. They will naturally infer you are not abreast of the times. The sale is sure, the profit worth having.

No doubt your customers often speak to you about their aches and pains, Neuralgia, Headaches, etc. The best thing to alleviate these things is

MATHIEU'S NERVINE POWDERS

You can always safely recommend them. In fact they will sell themselves if displayed somewhere.

J. L. MATHIEU CO.,
PROPRIETORS, SHERBROOKE, P.Q.

WHO WE ARE

We are producing some nice goods these days, and the people are hearing about them. You have been told quite a bit about **Peacock Brand Cream Cheese**, but we also manufacture **All** grades of :: :: :: :: ::

Unfermented Wines

of all kinds. We are now making a special line of **Grape** and **Cherry**. These wines are totally non-alcoholic, manufactured right here on Francis Street, and manufactured by men who know the business. This is a trade, Mr. Retailer, that means sales if looked into.

The BATES MANUFACTURING CO.,
Limited
9-11 Francis St., TORONTO.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request

BORDEAUX RELISH



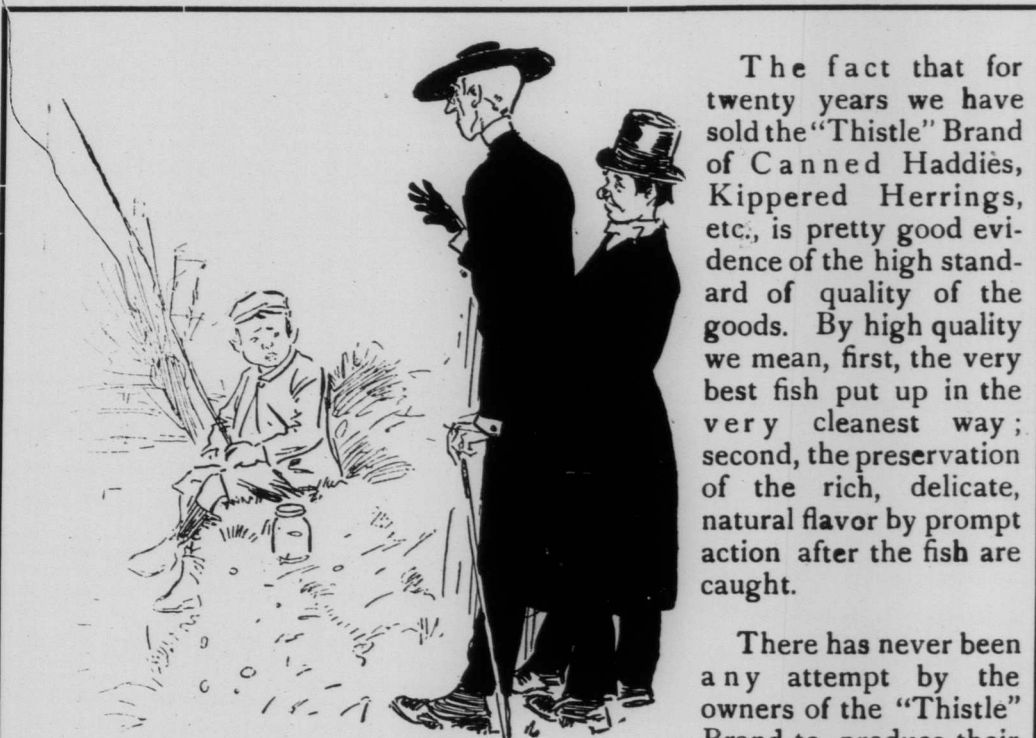
is pure, unadulterated and appetizing. It is made from high quality ingredients, and from a first-class recipe. Price, \$1.20 dozen. 2 dozen in a case. In 5-case lots, freight prepaid. Order through your wholesaler.

PALM GROVE GOLDEN DATES

1/2-lb. and 1-lb. packages, 4 dozen in a case. Every grocer should handle dates put up in this way, as they are much cleaner than when in bulk. We guarantee these dates to keep for any length of time.

The Merchants' Mfg. & Supply Co.
58 Colborne Street, TORONTO

The
"Thistle" Brand
Fish



The fact that for twenty years we have sold the "Thistle" Brand of Canned Haddies, Kippered Herrings, etc., is pretty good evidence of the high standard of quality of the goods. By high quality we mean, first, the very best fish put up in the very cleanest way; second, the preservation of the rich, delicate, natural flavor by prompt action after the fish are caught.

There has never been any attempt by the owners of the "Thistle" Brand to produce their goods as cheap goods—quality has been their watchword first, last and always. They have never pretended to compete on the basis of price and they never will. The "Thistle" Brand is to be the best by every test and regardless of expense.

The Manager of the company is unsurpassed as a fish-curer, as his father was before him. The buyers of the "Thistle" Brand can be absolutely sure of perfection. It is the standard from which the quality of all other brands is judged.

Not the Cheapest but Always the Best

ARTHUR P. TIPPET & CO.

Agents

8 Place Royale, MONTREAL

20½ Front Street, TORONTO

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

BARBADOES, B.W.I.

Travelling Representative, MR. J. F. HUTSON.
The Balogna Lime Works Co.
 and Mercantile Agency, BARBADOES, B.W.I.

Proprietors, Manufacturers and General Commission Merchants. Open to represent in the West Indies reliable Canadian firms. Consignments handled. Correspondence invited. References furnished. Through our medium the manufacturer is brought into direct touch with the dealer throughout the West Indies.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.
Wilson Commission Co., Limited
 Brandon, Man.

CALGARY.

Start the New Year
 Right

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON,
 Wholesale Commission Merchants and Brokers
 CALGARY, ALTA.
 Head Office: NICHOLSON & BAIN, WINNIPEG.

HAMILTON, ONT.

Long Distance Phones House No. 1556
 OFFICE 715
Norman D. McPhie
 BROKER and
 Commission Merchant.
 OFFICE: 158 KING ST. E. HAMILTON, ONT.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber.
 1483 Notre Dame Street
 MONTREAL.
 Open for few more foreign and domestic agencies.
 Correspondence Solicited. Highest References.

J. T. ADAMSON & CO.

Customs Brokers
 and Warehousemen

27 St. Sacrament Street, Montreal
 Tel. Main 778. Bond 28.

MONTREAL.

JNO. A. MOIR

Wholesale Commission, Teas and General Groceries.
 Established 30 years.
 6 St. Sacrament St., - MONTREAL

Write me for snaps in Ceylons, Blacks and Green, also Japans, Gunpowders and Young Hysons, direct consignments. Buy direct from producer. I am quoting Kipperd Herrings, plain and in tomato sauce, inside prices. Write for quotations.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and
 Agents.

Established 1885

C. E. KYLE

WHOLESALE GROCERY BROKER
 and MANUFACTURERS' AGENT
 27 FRONT ST. E., - TORONTO
 Highest references. Commissions solicited.

W. G. Patrick & Co.
 Manufacturers' Agents
 and
 Importers.

29 Melinda St., TORONTO

W. H. Millman & Sons

Grocery Brokers
 27 Front St.,
 TORONTO.

VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER
 MANUFACTURERS' AGENTS and
 COMMISSION BROKERS
 Correspondence Solicited. Reference - Bank of British
 North America, Victoria.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
 COMMISSION BROKERS.
 Excellent Storage Accommodation.
 Consign Your Cans to Us.

WINNIPEG.

REGINALD LAWSON

MANUFACTURERS' AGENT and
 WHOLESALE COMMISSION BROKER
 UNION BANK BUILDING

Correspondence Solicited **WINNIPEG, MAN.**

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
 Member Western Wholesale Brokers' Association
 Union Bank Block, Rooms 722 and 723
Winnipeg, Man.

Open for good Canned Goods Agency
 Correspondence Solicited

Stuart Watson

Manufacturers' Agent and Wholesale Commission Broker.

WINNIPEG, MAN.

Highest References. Correspondence Solicited

GEORGE ADAM & CO.

Wholesale Grocery Brokers and
 Commission Merchants,
 WINNIPEG, - - MANITOBA.
 The big crowd is heading for Western Canada. Get
 them buying YOUR goods. You can do
 so by corresponding with US.
 Members Western Wholesale Brokers' Association,

EASTERN MANUFACTURERS

-AND-
SHIPPERS.

All EYES are
 turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.
 INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
 Wholesale Commission Merchants and Brokers.

Persons addressing advertisers will
 kindly mention having seen their advertisement in The Canadian Grocer.

WE IMPORT

Canned Goods, Apples, Grain, Maple
 Syrup and all Canadian products.

WE EXPORT

English and Continental Groceries, Sweet-
 meats, Oils, Colours, Chemicals, etc.
 Let us hear from you.

T. B. BOWYER & CO.

80a Fenchurch Street, London, Eng.



Heinz Pure Food Products Stand All Tests

The grocer who puts on his shelves any one of Heinz 57 Varieties may rest perfectly sure that he has something which is pure and which will pass the pure food laws of any state.

Moreover, when the grocer sells Heinz products to his customers he guarantees them to suit the taste of everyone. If any one of Heinz Varieties fails to please we authorize the grocer to return the purchase price. Ask us about our free Retailers' Advertising Service.

H. J. HEINZ CO.
PITTSBURGH, - - U.S.A.



There is no such a thing as neglecting the smallest detail in the manufacture of

Sterling Brand Pickles

We know that perfection consists in watching the little things and in every particular the greatest care is exercised in the manufacture of these famous pickles.

This is why grocers find that these pickles give satisfaction to the most exacting customers and bring them back again.

THE T. A. LYTLE CO., LIMITED
MANUFACTURERS "STERLING" BRAND PICKLES
124-128 Richmond St. W.
TORONTO, CAN.



CEREBOS TABLE SALT

Used like Common Salt
but contains
the Vital Phosphates
of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner. Ottawa: H. M. Bate & Sons, Ltd. Toronto: W. G. Patrick & Co. Winnipeg: The Kenneth Mackenzie Co.
Montreal: D. H. Rennoldson. Kingston: Geo. Robertson & Son, Hamilton: James Turner & Co. Victoria: R. P. Rithet & Co., Ltd.
Vancouver: Kelly, Douglas & Co.

SALT

ALL KINDS

PROMPT SERVICE

NO BETTER PRICES

VERRET, STEWART & CO.

MONTREAL

It is a remarkable fact that once your customers try the good, pure, clean, healthy teas of

JAPAN

No other grades will please them. There is something so distinctly satisfying about them that every person of taste must like them.

Try some of your particularly critical customers with **JAPAN TEA**. You will make a friend of him or her.

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND" MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS, MONTREAL.

Flett's

A Pickle Fact

Pickle sales jump up as soon as you push **FLETT'S**.

High quality the reason.

Satisfied customers the natural result.

ROSE & LAFLAMME
Agents, MONTREAL.

MHS

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made. Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

ADDRESS

THE DOMINION SALT AGENCY

LONDON, ONT.

Telephone No. 1971

Offices: 2nd FLOOR MERCHANTS' BANK BUILDING. Entrance on Queen's Avenue.

Red Feather



Ceylon Tea

BLACK - GREEN - MIXED

There is so much more satisfaction in selling a good tea—a forty cent grade—than a cheaper line. You make more money and your customer is better pleased. “Red Feather” tea has come to stay and is already finding a ready sale. You should have it.

One grade only. Retail at 40 cents.

RED FEATHER TEA CO., TORONTO

BLACK JACK
WILL BRING NEW CUSTOMERS TO YOUR STORE
TRY IT



BLACK JACK PASTE STOVE POLISH


1-lb. tins—3 doz. in case.
SOLD BY ALL JOBBERS

A Perfect Polish
YORK

Liquid or Paste. Quick, clean, brilliant. 10c. and upwards.
Free sample with every order.
Sample free to any dealer for trial.

ANGLO-CANADIAN SUPPLY CO.
3 Wellington St. E., TORONTO

GROCCERS, ATTENTION!



What is your most valuable asset? Is it not your list of customers? What is most necessary to insure the success of your business? Is it not public confidence? By using **THE TOLEDO SCALE** which **INVITES every CUSTOMER TO SEE THAT YOU GIVE THEM JUST WHAT THEY ASK FOR**, you gain **PUBLIC CONFIDENCE**, thereby **ADDING TO YOUR MOST VALUABLE ASSET**, your list of Customers, and the great point is that you accomplish this without having to give down or over weight. No springs, no poises to shift, and no weights to lift on and off; the goods weigh themselves, absolutely correct, and do it instantly.

A postal will prove the foregoing. Think and act.
TOLEDO COMPUTING SCALE CO.,
21 John St. South, Hamilton, Ont.

DEAN & McLEOD, Canadian Agents

SCRUBBING


Is back-breaking and heart-breaking work. Women want to get rid of this trial. Sell them

The Tarbox Self-Wringing Mop

Not the common kind that won't do good work, but a mop with a good substantial cotton mop cloth and a device that makes it self-wringing.

Your Jobber Sells Them.

TARBOX BROS., Toronto



Oakey's The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England
Agent:
JOHN FORMAN, - 644 Craig Street MONTREAL.

To the Wholesale Trade

We are now fully equipped and prepared to give quotations for the Manufacture of any Woodenware Specialties.

Our Shelf Box is selling itself. Write for prices.

The Bennett Mfg. Co.
Pickering, Ont.

BOOKS FOR BUSINESS MEN

Manufacturing Cost

This book is a new departure in the way of a book on "cost accounting." In it you find treated the principles of the science instead of a description of what some one else has done. Other people's systems do not interest you unless you can apply them to your own uses, hence only those which can be applied to your own needs are touched upon.

Pamphlet about it sent on request.

Handsomely Bound in Cloth \$3.00, CARRIAGE PREPAID

Thorne's Twentieth Century Book-Keeping and Business Practice

A new and model work on Book-Keeping. Not a re-written work, but an absolutely new book from cover to cover. Not an old or out-of-date method or illustration in it.

If you are a book-keeper you cannot do without it.

If you are a business man it will be worth money to you.

Pamphlet about it sent on request.

350 pages, Bound in Half Leather \$3.00 POST PAID

Business Short Cuts

The largest, the best, the most practical book of experts' short cuts ever published. Some of these systems, methods and schemes get \$50.00 a day for their originators.

Pamphlet about it sent on request.

160 pages, fully illustrated, Bound in Art Boards with Title Label in Two Colors

\$1.00 POST-FREE

Successful Advertising—How to Accomplish It.

By J. ANGUS MACDONALD

A book that is a veritable mine of suggestions to merchants—not a book of theory, but a book of practical value. While it is a text book on advertising, its chief value lies in the help it gives to the merchant who wants ideas—ideas that will make his business bright, that will stimulate sales.

Easily worth its price

400 pages, Cloth \$2.00 POST PAID

TECHNICAL BOOK DEPARTMENT

The MacLean Publishing Co.
Limited

10 Front St. E., TORONTO

Butchers, Merchants and Hide Buyers

Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.



They Cost Something, Of Course.

But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick, or lose him.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. G. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
 Indianapolis, Indiana.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases** accompany orders, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
 Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

OFFICES IN CANADA

HALIFAX, N.S.
 OTTAWA, ONT.
 VANCOUVER, B.C.

HAMILTON, ONT.
 QUEBEC, QUE.

LONDON, ONT.
 ST. JOHN, N.B.
 WINNIPEG, MAN.

MONTREAL, QUE.
 TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.

Brunner Mond & Co.'s WASHING SODA

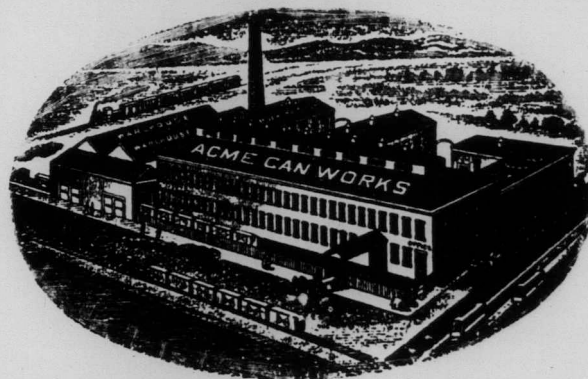
Drums,	336 lbs.	Barrels,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

SOLE AGENTS FOR CANADA.



When in Need of Cans, Serve Your Best Interests and Consult Us

Acme Can Works make the largest assortment of any factory in America of **TIN CANS** by the latest up-to-date automatic machinery

We are the only makers in Canada of **KEY-OPENING MEAT CANS, POULTRY CANS.** They are our specialties.

Manufacturers for Canada of

Jewett's Self-Heating Can.

We solicit inquiries for prices on

Baking Powder, Oil, } Cans } Lard, }
 Syrup, Lye, Paint, } } Syrup, }
 Varnish, Condensed Milk, } } Butter }
 Poultry, Fruit, Vegetable }

ACME CAN WORKS

Ontario Street East, - - MONTREAL, P.Q.

Arriving on next C. P. R. Steamer
1,500 cases of
Choice
French Goods

from
Bayle & Fils Freres
P. M. Loubrie
and other leading French packers

Ask for quotations for
 Macaroni, Vermicelli, etc., best quality on
 the market—Marseilles product.
 Tapioca—all sized packages.
 Pickles—choicest brands from France.
 Mustard, in fancy decorated jars, of latest
 designs.

Let me hear from you if you want the best goods at
 right prices.

J. H. CROSS

Direct Importer,

112 St. James St., : MONTREAL.



The business of this store increased 25% following the installation of

WALKER BINS

Store fixtures have three distinct uses: your own use and convenience, the convenience of your customers, the IMPRESSION on your customers.

This latter is a real and tangible force for business-building. A good impression means increased business.

Stores fitted up by us have improved the character, quality and volume of business. The fixtures soon save their cost.

WALKER BIN FIXTURES will last your business lifetime and look their best all the time.

May we submit plans and prices?

Write for Booklet

The Walker Pivoted Bin and Store Fixture Co.

HEAD OFFICE: Board of Trade Building, TORONTO.



GREIG'S
WHITE SWAN
Jelly Powders
 and **Cake Icings**

[ALL TRUE FRUIT FLAVORS.]

Goods that the most exacting housewife can always depend on—goods, too, that give the dealer a nice profit.

The Robert Greig Co., Limited
 White Swan Mills
TORONTO

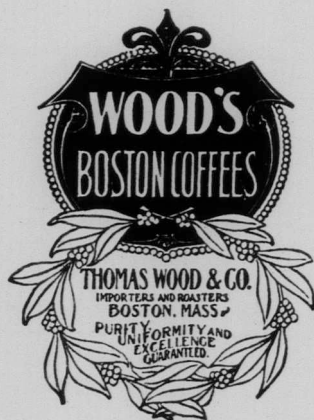
More Light- *That's what we all need. You'll get it by using "BON AMI" — the best window cleaner known.*

HASN'T SCRATCHED YET

A Metal Polish and Glass Cleaner unequalled.

W. H. GILLARD & CO., HAMILTON

Wholesale Grocers, Tea and Coffee Importers.



AS TO CHARACTER

It requires CHARACTER in goods to hold the public.

During 25 years WOOD'S COFFEES have been building, maintaining and developing a character that now stands with the highest.

Increase in public estimation, increase in sales, and INCREASE IN ADVANTAGE TO THE GROCER, have marked their progress.

It is because they are known as pure, finely blended, beautifully roasted Coffees, that WOOD'S are so popular and so widely distributed.

CANADIAN FACTORY AND SALESROOM
428 ST. PAUL ST., -- MONTREAL.

If you were offered a bonus of 50 cents per barrel on Sugar, would you not buy your sugar from the wholesale house who made the offer? Are your customers built differently from you? Human nature is very much the same the world over. If you offer them an inducement of handsome premiums with "Social" goods, will not they patronize you and send their friends to you?

Catch On ?

**SOCIAL
TEA CO.
HAMILTON,
ONT.**

By ordering at once a full line of 'Social' Teas, 'Social' Coffees, 'Social' Cocoas, 'Social' Baking Powder, 'Social' Buckwheat Flour, 'Social' Breakfast Food, we will send you a handsome premium for yourself or to advertise the goods, with the first order. The value of the premium would be according to quantity ordered. If 'Social' goods are not sold in your town, secure the agency.

Window and Interior Displays

Timely Hints
and Suggestions

How to Make An Interior Attractive.

THE wide awake grocer is always on the lookout for new ideas that will enable him to further cement the feeling of good fellowship between himself and his customers. In the first place he must convert them to the idea that his grocery is the only one in the town. In order to bring this about he will take every care to have the interior as neat and attractive as possible, the service prompt, and new features from time to time not only to brighten up the place but to lend additional interest to shopping and give an impetus to business, which is apt to get into a rut when the old routine is adhered to year in and year out without variation.

CARRY CUT FLOWERS.

One feature that has been successfully worked out by many grocers is the stocking of cut flowers. If anything will attract a crowd to a grocery store it is a display of cut flowers. Once a customer has been secured for even half a dozen carnations, it rests entirely with a salesman whether her purchases are to be increased or not. City grocers are unanimous in saying there is a nice margin of profit in cut flowers, and that they more than pay for themselves in brightening up the store and attracting additional trade.

The present season is just the time for featuring potted plants, such as ferns, geraniums, coleus, etc., and young annual seedlings, such as pansies, asters and verbenas. If there is not a florist near by, then all the more reason for cultivating this trade. Most householders send to the city seedsman and florist for their Spring supplies of seeds and flowering plants. Ninety per cent. of such householders could be easily induced to patronize their local grocer, if he only made a point of keeping in stock a few of the plants and flower seeds they require. It may be contended that flower seeds are carried now by most grocers. Yes, and every gardener will tell you that notwithstanding this fact he finds it convenient to make up a little assorted order every season for the city florist.

Grocers who have gone into the flower business have been able, almost without exception, to build up a large and increasing trade, not only in cut flowers, but seeds, plants and bulbs. One grocer in particular, when he first started a flower counter, carried but a few flowers secured from wholesale florists. Trade began to increase and he engaged a bright girl to look after this part of the trade. The girl became interested in her work and studied up very carefully on the subject. At her suggestion a line of seeds, bulbs and plants was added. She spent a part of each day calling on various customers and suggesting that they beautify their homes by planting small gardens. She was so well read on the subject that she could suggest the proper laying out of the garden, select the seeds and plants and instruct the customer on the caring for

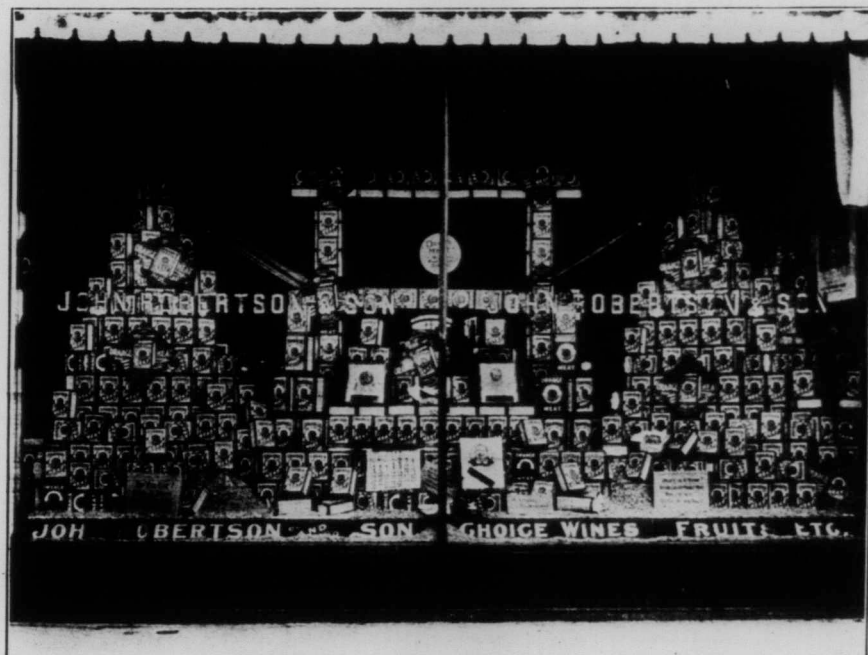
them. Naturally she sold them the necessary seeds, etc., as well as such fertilizers and spraying preparations as would need be used. She became so skilled in this work that her services were in great demand, and her sales ran into a considerable figure, making it an exceedingly profitable investment for the grocer. What this grocer accomplished is among the possibilities to any member of the trade who will take the trouble to start things going.

Spring is the season par excellence for the grocer to freshen up his store. The paint and varnish pot and paperhanger have been doing good work during the last few weeks. Many grocers have already taken the initiative in introducing uniformity of dress among their clerks, realizing that the motley array of

employees with white jackets, which are sent to the laundry sufficiently often to keep them immaculately clean. The impression one gets in going into such a store is excellent, to say the least, and the grocer who cares to cultivate the sympathetic attitude among his customers will make no mistake in following such a lead.

A Tea Window.

A unique window display was made recently by Ledingham & Corlett, general merchants, Williamsford, Ont. The floor of their large grocery window being neatly carpeted, a china tea set was placed on a small table in centre of window. Large samples of the various teas carried by the firm were displayed in glass and china dishes. A steaming



Window Display by John Robertson & Son, Montreal.

clerks' costumes seen in many stores is anything but conducive to a neat and businesslike appearance. Not only this, but the average customer is very sensitive to an untidy clerk, and as quickly appreciates a neatly dressed and spick and span looking salesman. In many grocery establishments the clerks wear black sateen coats. This introduces the desired uniformity and is economical as far as laundry bills are concerned. Others prefer white duck jackets, on the ground that they impart an air of cleanliness to an establishment, and are less sombre than dark-colored garments. It seems rather odd to speak of a salesman as of decorative value in a store, but a half dozen or dozen clerks wearing freshly laundered white coats are nothing less. One up-to-date Toronto grocer requires his female clerks to dress uniformly in black; and provides his male

kettle on a small oil stove stood near the table. A large card, with "Try our special blends of black and green teas," completed a most effective tea window.

This Week's Illustration.

The breakfast foods and cereals in package form which have firmly established themselves in public favor within the last few years, provide excellent material for window displays. As a rule the packages are gaily colored and can be easily built up into a variety of shapes, such as pyramids, castles, etc. They are most effective when used as one-line displays, and by the exercise of a little care can be arranged to make a successful appeal to anyone passing the store. In this illustration the general effect is enhanced by a liberal sprinkling of price and advertisement cards through the window.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN **CAKES** WELL KNOWN AND RELIABLE.

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH. **IN TINS** GUARANTEED TO THE TRADE

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Among the Boards of Trade

THE Halifax Board of Trade is urging the Federal Government to give a more frequent steamship service between Canada and the West Indies in order that Canadian goods can compete on an equal footing with those going via United States ports.

The second quarterly meeting of the King's County, N.S., Board of Trade was held in Canning on April 26, with representatives present from Berwick, Lakeville, Cambridge, Centreville, Kentville, Wolfville and Peregau. The chief items of interest were addresses by J. W. Chute on "Mutual Fire Insurance," and R. E. Harris on "A Recent Trip to England."

At the annual meeting of the Brampton Board of Trade on May 10 the following officers were elected for the ensuing year: President, J. H. Boulter, re-elected; vice-president, T. W. Duggan; secretary-treasurer, W. C. Young; council, G. L. Williams, James Golding, E. S. Anderson, T. Thauburn, J. L. Stork, R. H. Pringle, G. W. Crawford, C. A. Irvine. The president called attention to the fact that certain desirable important firms were in correspondence with the Mayor, with a view to locating here. He impressed upon the Board of Trade the necessity of their laying down some clearly defined and energetic policy as to their attitude in the matter of prospective industries for this town. It was moved by Dr. Roberts, and seconded by Dr. Sharpe, and carried without dissent that: "It is expedient and advisable in the interest of Brampton, subject to the approval of the executive committee of the Board of Trade, to grant a free site and other material assistance to manufacturers proposing to locate in Brampton."

The Welland Board of Trade have organized and elected the following officers: President, D. Ross; vice-president, G. C. Brown; secretary, J. McCaw; treasurer, Jas. O'Neal; council, G. W. Sutherland, O. H. Garner, W. H. Crowther, J. H. Crow, Louis Blake Duff, J. Goodwin, J. J. Sidey, J. H. Bugar.

Four or five propositions from factories wishing to locate there have been received, a deal with one of which is nearly closed.

FEDERATED MERCHANTS MEET.

A MEETING of the Federated Retail Merchants of Montreal was held on May 10 at 88 St. Denis street, G. Thompson officiating as chairman.

A letter from Sir Wilfrid Laurier was read advising the Montreal retail trade that the House had not yet been able to consider the trading stamp question. Messrs. Daoust, Lemire, Watson, Rouleau, Lariviere and Lamoureux were appointed a committee to interview Mr. Gervais, M.P., further, on this subject.

Mr. Gervais has promised that in case the effort to crush the Traders' Advertising Co. is not successful he will endeavor to pass legislation in the Quebec Legislature imposing a tax on all merchants using trading stamps. Mr. Lariviere suggested that the press be asked to exert their influence to abolish trading stamps, and a proposal to this effect was adopted by the meeting.

The Mount Royal Assurance Co. have offered a rebate of 30 per cent. to all members belonging to societies affiliated with the federation. Mr. Lariviere said that the Montreal-Canada Insurance Co. would probably make similar offers within a short time. Many merchants have already taken advantage of this offer.

The secretary, J. A. Beaudry, announced that the druggists and hard-

ware dealers would shortly unite with the federation.

OIL STORAGE.

MUCH attention has been given the question of safe oil and gasoline storage of late, the result of a serious loss of life in the Northwest.

A merchant was obliged to go down in the basement soon after dusk, to get a can of oil, and in some way upset his lantern. The flames caught up a small stream of oil that had leaked out of an old tank, and before the merchant could extinguish the flames his clothes were ablaze and the tank ignited. In the catastrophe which followed, the unfortunate man was burned to death, and his store destroyed.

Only a few days previous, a representative of a tank manufacturing firm called upon this merchant and endeavored to convince him of the disadvantages of his method of handling oil, and the advantages which a good substantial self-measuring oil outfit would offer. His reason for not buying was that there was not much profit in oil, and he did not feel he could afford a new tank. Upon a return visit, shortly after the fire, this salesman had little trouble in placing his outfits in the stores of the other merchants in the town referred to.

In its endeavor to place a perfect self-measuring oil outfit upon the market to overcome this danger of fire, the firm of S. F. Bowser & Co. have made a careful study of the question, and have now perfected an outfit which meets all the requirements of handling oil in a safe, convenient and economical manner. Not only is it absolutely safe, but convenient, durable and in all respects satisfactory. This outfit merits the careful attention of all merchants who desire to insure the safety of their stores and the lives of themselves and clerks.

MANUFACTURING PICKLES.

Purnell, Webb & Co., malt vinegar brewers, Redcliff street, Bristol, England, recently added a pickle and sauce factory to their manufacturing business. "Purnell's pure malt vinegar" is favorably known to the British trade, and will serve as an excellent recommendation for "P.W. sauce" and "Purnell's pure pickles," which this firm are placing on the market.

RIO COFFEE

Just to hand, a car of choice flinty greens.

MOLASSES

Car of "Cakewalk" just in, bbls. and halves.

Samples on Application

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, HAMILTON

To Our Customers in the West

In order to be in close touch with our trade in the West, our representatives can now be reached at any time. Following is the territory they are covering and their addresses.

TERRITORY :

ONTARIO, Port Cardwell West
 MANITOBA
 ASSINIBOIA to Swift Current
 Saskatchewan

ASSINIBOIA, west of Swift Current
 ALBERTA, C.N.P. Ry. Points
 BRITISH COLUMBIA, C.N.P. Ry.
 Points—Slocan Trail Creek and
 Boundary Districts

ALBERTA, Calgary-Edmonton Ry.
 Points—C. P. Ry. Main Line
 from Calgary West.

BRITISH COLUMBIA, North-east
 Kootenay and Okanagan Valley

MR. H. E. TOMS
 P.O. Box No. 745
 Office and Sample Room
 No. 324 McIntyre Block
 WINNIPEG, Man.

MR. W. B. GRANT
 care of Hume Hotel
 NELSON, B.C.

MR. J. M. FIFE
 care of
 James Turner & Co.
 CALGARY, Alta.

All orders will receive the personal attention of Mr. Vila who has recently returned from the West, after an active experience of a number of years, and we feel we are able to offer better handling, quicker shipment and more satisfaction to the western trade than any house in Canada.

JAMES TURNER & CO., Wholesale Grocers HAMILTON

Tartan
BRAND
 All Guaranteed
 by

Goods are sold from sea to sea, and are all of the first quality. If you have not stocked them you are missing a good thing.

TARTAN TEA

" COFFEE
 " BAKING POWDER
 " SPICE

TARTAN CANNED VEGETABLES

" CANNED FRUITS
 " CANNED SALMON
 " SOAP

BALFOUR & CO. WHOLESALE GROCERS Hamilton, Ont.

PROMPT SHIPPERS.

LONG DISTANCE PHONE 596.

Maconochie's Marmalade

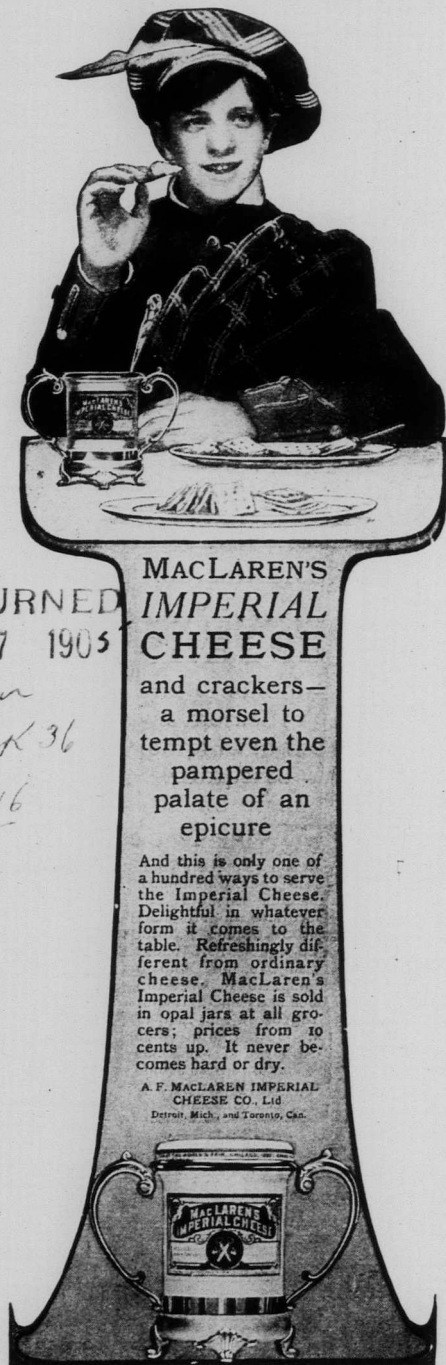
A High Grade Imported Article
in 1-lb. Glass Jars and 7-lb. Tins

Write for Prices

THOMAS KINNEAR & CO.

"WHOLESALE
GROCERS"

TORONTO and PETERBORO



RETURNED
JUN 7 1905

To Owner
at Book 36
Page 16

MACLAREN'S IMPERIAL CHEESE

and crackers—
a morsel to
tempt even the
pampered
palate of an
epicure

And this is only one of
a hundred ways to serve
the Imperial Cheese.
Delightful in whatever
form it comes to the
table. Refreshingly dif-
ferent from ordinary
cheese. MacLaren's
Imperial Cheese is sold
in opal jars at all gro-
cers; prices from 10
cents up. It never be-
comes hard or dry.

A. F. MACLAREN IMPERIAL
CHEESE CO., Ltd.
Detroit, Mich., and Toronto, Can.



For Sale by all Grocers

Business Changes

ONTARIO.

G. HOOD, wholesale confectioner, Ottawa, has assigned to W. A. Cole; meeting of creditors held May 15.

H. L. Pullen, grocer, St. Thomas, is dead.

S. Hinds, grocer, Colborne, has sold to G. A. Lemon.

J. Armstrong, grocer, Listowel, has sold to J. H. Gunther.

G. Powell, grocer, Hamilton, has sold out to H. M. McGregor.

E. Prieur, general merchant, Ottawa, has assigned to W. A. Cole.

J. H. Primeau, grocer, Ottawa, has added liquors to his business.

G. Wray will open up a new grocery store in Beeton about June 1.

A. Landriault, grocer, Hawkesbury, has been succeeded by W. Pilon.

D. Wiltse, grocer, Athens, has sold his business to R. Tassie, of Rideau.

J. Beatty, grocer, Terra Nova, has been succeeded by W. R. Campbell.

J. V. Burns, general merchant, Yarker, has advertised business for sale.

G. Stothers, grocer and confectioner, Teeswater, has sold to J. H. Pentland.

Mr. Marsh, grocer, Trenton, expects to move into his new store in a few days.

Ruppel & Co., Elmira, are making extensive improvements to their grocery store.

A. Betts, baker and confectioner, Georgetown, has assigned to R. J. McNabb.

The stock of T. H. Ferguson, confectioner, Kingston, has been sold by sheriff.

R. Hunter, grocer, Almonte, is retiring from business on account of ill health.

F. X. Trepannier, grocer, Ottawa, has given up his grocery store and started a hotel.

A. R. McLennan & Co., Wabigoon, have disposed of their general store business.

Prentice & Sproule have opened up a new grocery and provision store in Collingwood.

Trussler Bros., general merchants, Trout Creek, have advertised their business for sale.

The assets of S. Daignard, general merchant, Lemieux, were sold by auction May 16.

W. Lumax, grocer and baker, Beachburg, has been burned out. He carried small insurance.

Welsh's grocery store, Sarnia, has been badly damaged by fire; building and stock partially covered by insurance.

J. H. Hall, general merchant, Steelton, has assigned to A. Hinsperger, Sault Ste. Marie; meeting of creditors held May 13.

The firm of N. R. Gardiner & Co., general merchants, Lynn, has been dissolved and the business will now be carried on by O. Mallory.

QUEBEC.

O. Colnoir, grocer, Coaticook, has assigned.

C. Demuy, grocer and liquor dealer, Montreal, is dead.

M. Rosenthal & Son have registered as grocers, Montreal.

J. A. Godbout & Co. have registered as grocers, Lauzon.

Lionais & Cie, grocers, Montreal, have dissolved partnership.

Champagne & Cie., general merchants, Lachine, have registered.

Gauthier & Co. have been registered as crockery dealers, Montreal.

The firm of S. Hyman, Limited, have registered as tobacconists, Montreal.

The assets of A. Provencher, general merchant, Daveluyville, are to be sold.

The assets of M. A. Gauvreau, general merchant, St. Raymond, have been sold.

J. Render & Co., biscuit manufacturers, Montreal, have dissolved partnership.

F. X. Borduas has been appointed curator to P. Morin, general merchant, Acton.

Paquet & Paquet, manufacturers of preserves, Montreal, have dissolved partnership.

The assets of J. H. Donville, general merchant, St. Ferdinand, are to be sold May 19.

A meeting of the creditors of J. A. Bourget, grocer, Lac Aux Sables, was held May 17.

The assets of L. Ferland, general merchant, St. Alexandre, were advertised to be sold May 18.

We want your order for

CANNED MEATS

CLARK'S and LIBBY'S

Five Case Lots Freight Prepaid

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

The consent to the assignment of J. M. Taylor & Co., produce merchants, Montreal, has been signed.

J. A. Fortin, general merchant, Sher-
rington, has assigned. A meeting of
creditors will be held May 27.

NOVA SCOTIA.

D. Nelson, general merchant, Tatama-
gouche, has suffered loss by fire.

NEW BRUNSWICK.

G. E. Barbour, wholesale grocer, St.
John, has been succeeded by G. E. Bar-
bour & Co.

MANITOBA AND N.W.T.

W. Creasy, confectioner, Sidney, has
sold out.

S. E. Riggs, confectioner, Manitou, is
selling off his stock.

E. E. Valley, confectioner, Newdale,
has sold to Currie & Harris.

T. G. Denney, general merchant, Du-
duc, has sold to McAsh & Waldon.

L. E. Bond, baker and confectioner,
Gladstone, has sold to L. J. Kiely.

John Brooks, general merchant, Belle
Plaine, has assigned to C. H. Newton.

F. Gill, of Pembina, has opened up a
fruit and confectionery store at Em-
erson.

Chesney & Hicks, grocers, Calgary,
have been succeeded by Brown &
Knight.

J. Clinkskill, general merchant, Sas-
katoon, has advertised the Battleford
branch for sale.

W. L. Campbell & Co., general mer-
chants, Carman, have dissolved partner-
ship; G. W. Campbell retires.

BARBADOES MOLASSES.

Since last week there has been no
change in quotations from the island,
but buyers have been ready to take
what small quantities planters have
been willing to offer at 21½c. for wine
gallon first cost, puncheon included, or
equal to about 35c. landed gauge. The
latest cables indicate that the crop is
just about finished, it being now esti-
mated that there are only the equiva-
lent of 1,500 puncheons remaining un-
sold, and these are held by planters who
are not disposed to sell at present
prices.

The SS. Naparima has arrived in port
with the first shipment of this season's
stock to reach Montreal. The whole of
the consignment is addressed to D.

Ratray & Sons, which firm have also
another steamer, the SS. Yoruba,
about leaving Barbadoes with molasses
for Quebec, Montreal and western
points.

Up to the present but few Montreal
firms have placed any orders, and it is
expected that as the crop draws to a
close there will be keen competition to
secure the necessary requirements for
the Montreal market.

ABOUT THE FRUIT CROP.

CORRESPONDENTS of The Grocer
continue to report on the growing
fruit crops of Canada as follows:

Lequime Brothers & Co., Kelowna, B.C.

All indications point to a large crop
of all fruits. The trees have all win-
tered well, and the show of blossom is
larger than ever before.

T. A. Sharpe, Agassiz.

Peaches are not commercially grown
in the Lower Fraser, but as the Winter
was a very mild one the few trees that
are grown promise a fair crop. Straw-
berries were injured in some places by a
late frost, and the result may be a
lighter crop in consequence. Plums,
apples, pears and cherries at this date
promise a full crop.

M. C. Lawler, Whitby.

Apples, pears, plums and cherries will
be a full crop in this locality and all
small fruits seem to be in good shape,
although the latter are hardly forward
enough as yet to speak with precision.

Farmers' Exchange, Armstrong, B.C.

All fruit trees in this section have
wintered well, and are at present in full
bloom. The apple crop will be larger
on account of the increased acreage of
bearing trees. In small fruits, such as
strawberries, raspberries, the yield will
be larger than last year, as the season
so far has been more favorable.

Biggs Fruit & Produce Co., Burlington.

The outlook is all that can be desir-
ed. Everything, of course, depends on
the weather, but if that is favorable the
crop should be a large and fine one. This
applies to all fruits, both large and
small. Mr. A. Biggs is the inventor of
a new apple box for the export trade,
for which he has applied for a patent.
The box has been tested and used for
two years, giving excellent satisfaction.
It is made specially for the high-grade
apple trade.



UPTON'S

**Orange
Marmalade**

is a well-known,
reliable brand, and
is easier to sell than
the unknown kind.
The wise grocer
will take the hint.

Experience Teaches The Grocer That It's a Good Thing to Push Fish



WITH a little attention he could make it a good all-the-year-round seller, and just as good for summer business as for winter—particularly if he were pushing the well and favorably known

**“HALIFAX,” “ACADIA,”
and “BLUENOSE” BRANDS
of PREPARED CODFISH
or HALIFAX FISH CAKE or
HALIFAX SHREDDED COD**

Show your customers they are a nice light diet as well as a substantial one for summer, as well as being tasty and appetizing, and clean and convenient to handle in the kitchen.

BLACK BROS. & CO., LIMITED

HALIFAX and La HAVRE, N.S.

Agencies:

A. H. BRITTAIN & CO.,

Board of Trade Building, MONTREAL.

**REGINALD LAWSON,
Winnipeg, Man.**

**CHAS. MILNE,
Vancouver, B.C.**

Fresh and Cured Fish

OPENING PRICE FOR SALMON.

THE question of the price to be paid for sockeyes on the Fraser River this season has already begun to agitate the minds of white and Japanese fishermen in British Columbia. The former have taken no steps in the matter as yet, although the latter have gone so far as to ask the Fraser River Cannery Association to name their scale.

It is unlikely that any announcement will be made till the latter part of May. A record run is expected during the coming season. Over thirty canneries will be operated on the Fraser, and during the height of the season will be kept busy to their full capacity if the fish appear in the large numbers expected.

On the Columbia River the run of Spring salmon is so light and the demand so great that, according to special advices from Astoria, there has been much breaking of rates on the part of the canners.

There has been little, if any, improvement in the run of fish on the lower river. Catches are still light, although more salmon have been packed already than were out last year by May 1. The quality of the fish being taken is excellent, which in large measure accounts for the general demand.

While the catch on the lower river is small, it is larger upstream, the reason given for this being that in the deeper water at the mouth of the river the stream is clear and the fish are swimming very low, thus escaping the nets. Farther upstream, where the depth is less and the nets reach closer to the bottom, the catches are better.

W. J. GUEST FISH CO.

W. J. Guest, fish dealer, Winnipeg, has disposed of his retail establishment to Innis and Co., who will continue business at the old stand. Mr. Guest will devote all his attention now to his wholesale trade, and the business will be carried on under the name of the W. J. Guest Fish Co. A warehouse will be built this Summer.

NEW SALMON HATCHERY.

Final arrangements for the erection of a twenty-million-egg salmon hatchery at McTavish Creek, Okewano Lake, Rivers Inlet, are being made by F. H. Cuning-

ham, superintendent of fish culture for the Dominion. The construction work will be pushed as rapidly as possible in order that hatching operations may be commenced before the end of the present season.

In British Columbia to-day there are three large hatcheries in full operation under the control of the Dominion Government, in addition to one at Seton Lake under the direction of the Provincial authorities. The Federal Government has under construction a large hatchery on Birkenhead River, Pemberton Meadows, and contemplate the erection of two large establishments, on the upper Skeena and at Alberni, which will be undertaken as soon as suitable sites are decided upon.

APPLYING TO GOVERNMENT.

The town of North Sydney, C.B., is asking the Dominion Government to assist in the establishment of a cold-storage bait plant at that port similar to the one at Canso. The enforcement of the Newfoundland Bait Act is sending numbers of Gloucester and French fishing vessels to North Sydney for supplies, and the erection of a cold-storage plant there is expected to build up an immense business.

ANOTHER INDUSTRY FOR B.C.

Another fishing and trading company has been organized to enter the fish trade of Northern British Columbia, with headquarters at Hartley Bay. All kinds of fish will be smoked and salted, and oil will be manufactured.

FISH GOSSIP.

Last year's salmon business in Alaska was worth \$3,000,000 more than the United States paid for the whole territory.

The lobster factory at Abbott's Harbor, Yarmouth, owned by G. Shand, was destroyed by fire last week. Loss estimated at \$5,000, including \$2,000 worth of canned lobsters.

J. J. Cowie, the Scottish fishing expert, who conducted a series of demonstrations in herring curing at Canso, N.S., last year, is en route to Canada to continue similar experiments this year in the Maritime Provinces and British Columbia.

IMPRESSIONS OF CANADA.

THE Toronto offices of The Grocer were favored this week with a call from Mr. E. Spencer Wyatt, colonial manager of Crosse & Blackwell, London, Eng., who is visiting Canada in the interests of his firm.

Mr. Wyatt said Crosse & Blackwell are getting a fair share of Canadian trade, and are planning to get more. They are thoroughly alive to the wonderful industrial future in store for Canada, and it would be a wonder if they didn't turn the possibilities to good account.

When asked what were his first impressions of Canada, Mr. Wyatt said: "What I noticed as soon as I landed in Montreal was the flood of immigrants pouring into Canada from Europe. I was disappointed to see so many foreigners and so few Britishers. These people will probably become naturalized in time, but it is a question whether they will make the best kind of citizens. They may disarrange conditions of labor for the simple reason that they will underbid the Canadian laborer every time they get a chance. I wouldn't be surprised if there were 'rocks ahead' for Canada in this matter of immigration.

"Englishmen who contemplate doing business in Canada should come out and see the country. In fact it is a necessity if they expect to get any adequate idea of the Canadian market. What I have seen so far has been a veritable eye-opener. In the first place it is difficult for one who has spent his life in the 'tight little island' to appreciate what a big place Canada is. At home we measure distances by hundreds of miles; here business men think nothing of paying regular visits to clients living a thousand miles away. What delighted me especially was the Niagara fruit district, which I should call the garden of Canada.

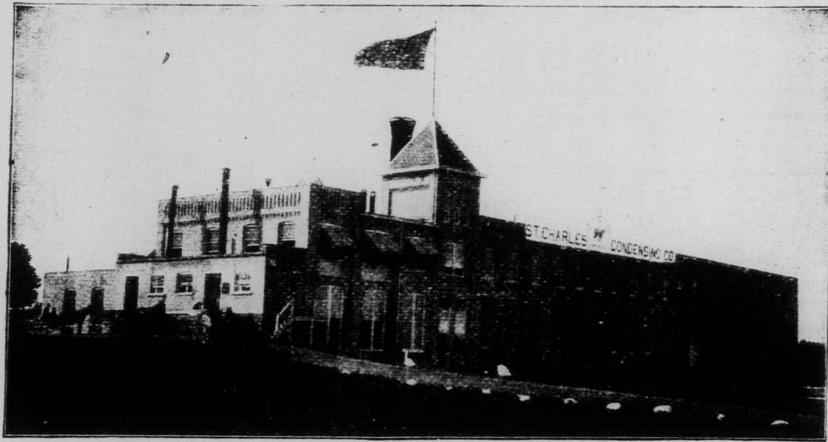
"I experienced one disappointment since I came out. I had read some very pretty romances about the Canadian homestead. The real thing, however, is entirely different from any preconception of it. I can appreciate now what the hardships of the Canadian pioneers must have been."

Mr. Wyatt left on Wednesday, May 17, for Winnipeg and the west. He expects to return to England about July 1.

A GOOD MOVE.

A move in the right direction has recently been made by E. W. Gillett Co., of Toronto, in placing an order for gasoline business rigs to be used by them for advertising purposes throughout the Dominion, and for delivering their goods to the grocery trade in Toronto. Motors for business purposes are being largely used in England, as well as other European countries. In the large U.S. cities to-day they are almost as common as wagons drawn by horses. The express companies in most of the American cities have adopted the use of the horseless vehicle to a very great extent.

From actual tests it has been found that one business motor wagon will deliver as many goods in a day as can be delivered by twelve teams of horses. It will not be surprising to find that other large concerns will gradually fall into line.



INGERSOLL, CANADA FACTORY.

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

**ST. CHARLES
EVAPORATED CREAM**

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

We highly value our reputation for straight-forward dealing.

It is a guarantee to our customers.

TODHUNTER, MITCHELL & Co., TORONTO

*Importers and Manufacturers of
High Grade Coffees, Spices, Cocoas, Chocolates, Etc.*

STOCK UP WITH THE OLD RELIABLE



**"Horse Shoe"
SALMON**

DEMAND WILL SOON BE ON.

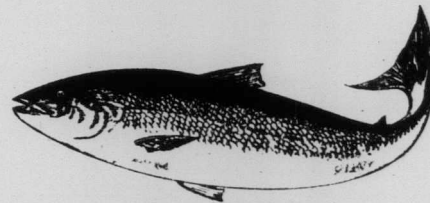
In Cheaper Grades

SPRINGS—"Columbia" Brand.
COHOES—"Tiger" Brand.
PINKS—"Jacques Cartier" Brand.

**J. H. Todd & Sons
Packers**

Whose name is guarantee of quality.

SOCKEYE SALMON



**"Sovereign" and "Lynx"
Brands**

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 17, 1905.

While there is a fair volume of business the general feeling is not the best. With sugar a half cent lower than the price ruling the first of the year, and flour off twenty cents, even though the latter was not perhaps unexpected, it is not possible there should be that snap there would be if there was a firmer feeling in these staples. The more so when the trade are carrying a large stock of sugar. They have not yet, however, lost confidence in this line. Of course pork products are rather higher, but except in lard there is light business. It has been decided to increase the wharfage accommodation, so that the largest of the new steamers will find our facilities for the Winter export and import business of Canada equal to the increased demand.

There is much indignation over a report that the West India steamers would use Halifax exclusively, but considering that this was originally a St. John service only, and that a very large business is done here, it is not believed the Government will allow this unfair discrimination. It is said, even by some supporters of the Government, that this is one of the outcomes of our electing Opposition members, but the people generally are slow to believe such an imputation against the honesty of the Government.

Oil.

The very low prices in burning oil still rule. There is a good business for the season. Lubricating oils are quite active. Paint oils have a good demand. Price of linseed is still low, with turpentine at quite full figures. Market is firm. Cod oil is very quiet.

Canned Goods.

While there is little change in corn and tomatoes, increased quantities of American are received. Prices there are firmer. There are plenty of peas. Fruits have a fair sale at even prices. Salmon is unchanged. Lobsters are high. Meats begin to move more freely. In the retail stores quite a little American goods are seen. In domestic fish, canners are beginning to pack haddies. There have been large sales made ahead. New clams are freely offered.

Dried Fruit.

Business is quiet. Seeded raisins keep low. Loose show better value. Prunes have a fair sale. The outlook for Fall is for higher prices, particularly in small sizes. There are few apricots and peaches here; dealers will not pay the price. Currants are still low. Evaporated apples are very dull. The outlook for peels, particularly citron, is for higher prices. Dates are higher. In onions, Egyptians are now low. Quality this year but fair. Valencias are now quoted.

Sugar.

There has been another decline this week. The market has dropped off thirty cents quite quickly. The cream is certainly gone. Stocks, as a rule, are

large. Dealers are not discouraged, and still look to make a good profit on their holdings. The decline affects the sale of foreign sugar.

Molasses.

There is much interest in this line as to the outcome. Barbadoes is firm at full prices. In Porto Rico new is freely offered. There is still considerable old held. Quite full prices asked.

Fish.

It is the same old story, high prices and light stocks. While this is not the season of demand, still much of the demand there is, is unfilled. Dry and pickled fish are very scarce. There is

a full supply of smoked herrings, price low. In fresh fish a fair catch of gaspereaux, but shad are very scarce.

Flour, Feed and Seed.

The drop of twenty cents in flour has affected the sale. Manitobas have the chief demand; the more so when the price is as close as now to Ontarios. Oats and oatmeal keep quite firm. Cornmeal is unchanged. Beans are firmer but dull. Peas and barley are scarce and high. Feed holds at full figures. In seed the season is about over. The business has been perhaps a little disappointing. Clovers are very high.

For the Hot Weather

The most nutritious of all breakfast cereals.
It has that rich nutty flavor.

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OF

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LOSS
NOR WASTE

2-lb. cartons
to retail at
10 cts.

6-lb. cotton
sacks
to retail at
25 cts.

The best and
cheapest on
the market.



STEADILY
INCREASING DURING
THE SUMMER SEASON.

IT DOES NOT HEAT THE BLOOD

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of the whole wheat."

IT
PAYS
YOUR
HANDSOME
PROFIT.

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Never a Kick—from your customers.
Never a streak—on the linen.

—Did you ever stop to think for a moment when handing out to
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 —turn and at the same time make a better profit for yourself, by
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BELLEVILLE

SHORT-CUT PORK

We have a very nice lot of this in stock, made out of Dressed Hogs when they were cheap. We could not make it to-day at the price asked for it, and would advise buying now.

F. W. FEARMAN CO.

HAMILTON, ONT. Limited

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THE PARK, BLACKWELL CO.

TORONTO

LIMITED

TELEPHONE M 3960

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

THE BACON SITUATION.

LOCAL packers report large receipts of hogs for the week, a decided improvement being noted in this regard over the last few weeks. The price of bacon on the other side of the line shows considerable increase, and as a result importations from that quarter noted a week ago have fallen off, until practically nothing whatever is coming forward at the present time. The price of hogs continues about on last week's level, viz., \$6.85 to \$7.

The English market has registered a decline owing to the proximity of the Whitsuntide season, and the price of export bacon now ranges about 54 to 57 shillings. English houses are pressing the sale of Danish bacon, which has interfered considerably with the sale of the Canadian product. Trade over there will in all probability continue light until after May 24.

WILL NOT REMOVE CATTLE EMBARGO.

The President of the British Board of Agriculture has taken a decided stand on the cattle embargo question, and given specific instructions that as long as he occupies his present position there will be no change in the existing regulations barring Canadian stock cattle from the markets of Great Britain.

Notwithstanding this decision, the British embargo upon Canadian cattle is claiming increasing attention in Great Britain. The Balfour Government has been forced into the admission that the embargo is maintained, not for its ostensible purpose of safeguarding British herds from disease, but solely in the interests of British cattle raisers. The Liberal leader, Sir Henry Campbell-Bannerman, has pledged himself to remove the embargo when a Liberal Government takes office. Meanwhile, the unwisdom of continuing it is being impressed more and more upon the British public at large.

The matter was discussed at the recent annual dinner of the York Butchers' Association, when the opinion was expressed that the supply of sound, wholesome food for the people was a national question. The principal difficulty of the English farmer at the present time was the high price of store stock, and there were only two ways of meeting it. Either British breeders must breed more than they did now, or they must bring in store cattle from some other country. They were largely dependent upon Ireland for their store cattle, and it seemed reasonable that Canada should ask to be put on an even footing. Since the im-

position of the embargo nine years ago it was estimated that the consumers of Great Britain had lost \$25,000,000 by the exclusion of Canadian live cattle.

RUSSIAN BUTTER EXPORTS.

It appears according to a recent issue of the Board of Trade Journal, that Russian exports of butter to Great Britain and Denmark have been falling off of late. The reason for this as given by the Board of Trade Journal is that Germany is coming forward as a large consumer of Russian butter. On the other hand, the imports into Great Britain from Russia have also been reduced owing to increased colonial receipts. Higher prices in the German markets have also had an influence on the situation; the average having been considerably higher in 1904 than in the two previous years, while in Denmark the price has appreciably fallen. In any case, Russia is actively engaged in developing this export trade with Germany.

Members of the trade in Canada may be interested in the following extracts from the Board of Trade Journal:

"Three years ago, with only 40,523 metric cwts., Russia stood third as a butter exporter to Germany, while in 1904, with 118,242, she occupied the first place. During the same period the export of Russian butter correspondingly decreased to Great Britain (17 per cent.), and to Denmark (9 per cent.) The increase in the Russian export to Germany is partly due, too, to the now direct despatch of this product from Russia, and not, as formerly, via Denmark."

The following table shows the quantity of butter exported from Russia to the countries named:

To.	1902. Metric cwt.	1903. Metric cwt.	1904. Metric cwt.
Germany....	40,523	76,536	118,242
Great Britain.	248,966	246,038	205,506
Denmark....	141,486	127,516

NEW FIRM.

A big business known as the Thos. Smyth Co., Limited, with capital of \$125,000, commenced operations at St. John's Newfoundland, last week. The firm will deal in wholesale provisions, and will be managed by Mr. T. Smyth, who has already achieved such success in this line. Mr. Alan Doodridge will be the secretary of the company. Mr. T. T. Cartwright, who has had such long experience in the tea line, will also be one of the company, and will be able to give the benefit of his experience to the handling of teas, which it is proposed to do on an extensive scale.

DAIRY AND PROVISION NEWS.

According to reports from St. John, N.B., New Brunswick dairymen are looking forward to a prosperous season. Already three factories have opened; two have sold their output on West Indian account, and others will follow shortly.

The Oak Point Cheese & Butter Co., Ste. Anne's, Man., began to operate on May 8.

LOW RATE ON BUTTER.

The Australian butter makers have concluded a contract with steamboat lines for a freight rate on butter three-eighths of a penny a pound instead of three-quarters, as at present. Last season's output was twelve thousand tons, the freight on which amounted to £84,000.

SENDING POULTRY TO GREAT BRITAIN.

An experiment in the importation into England of poultry from the colonies has been successfully accomplished by the Government of Queensland. The poultry was collected in Queensland by agents specially employed by the Government and shipped under adequate conditions of refrigeration. The entire consignment has been disposed of in the British market at prices yielding a satisfactory return to the producers in Queensland.

OFFICERS APPOINTED.

The new officers of the Brockville Dairymen's Board of Trade are as follows: President, W. Stafford Lyn; first vice-president, M. K. Evertts, Smith's Falls; second vice-president, E. M. Bracken, Seelev's Bay; secretary-treasurer, C. J. Gilroy, Glen Buell; auditors, J. Bissell, R. J. Jelly, Brockville; salesman, A. D. McDougall, Brockville.

COMPANIES INCORPORATED.

J. Rattray & Co., Limited, Montreal, have been incorporated with share capital of \$100,000, to carry on a wholesale tobacco and cigar business. Provisional directors: C. N. Marshall and J. M. W. Seers, of Montreal, and E. A. Badenach, of Toronto.

The Walter M. Lowney Co., of Canada Limited, Montreal, have been incorporated with share capital of \$250,000, to carry on a confectionery business. Provisional directors: G. W. MacDougall, L. Macfarlane, A. Swindlehurst, G. S. Papineau-Couture, and W. J. Henderson, all of Montreal.

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—The regular Summer demand for smoked meats is now beginning and prices tend to additional firmness, particularly in rolled bacon and large shoulder hams, in both of which there has been an advance of half a cent. Large shipments are being sent to Upper Lake ports and an active demand is reported throughout the city and country trade. The price of hogs remains practically unchanged from last week, viz., \$6.85 to \$7. We quote the following:

Long clear bacon, per lb.	80 10
Smoked breakfast bacon, per lb.	0 12½ 0 13
Roll bacon, per lb.	0 10 0 10½
Small hams per lb.	0 13 0 13½
Medium hams, per lb.	0 13
Large hams per lb.	0 12 0 12½
Shoulder hams, per lb.	0 10
Backs, per lb.	0 15 0 15½
Heavy mess pork, per bbl.	16 00 16 50
Short cut, per bbl.	19 50 20 00
Shoulder mess pork, per bbl.	14 50 15 00
Lard, tierces, per lb.	0 10
" tube	0 10 0 10½
" pails	0 10½ 0 10½
" compounds, per lb.	0 07½ 0 08
Plate beef, per 200-lb. bbl.	11 00 11 50
Beef hind quarters	9 00 10 25
" front quarters	5 50 7 25
" choice carcasses	7 25 8 50
" medium	7 00
" common	6 00 7 00
Mutton	0 10
Lamb, yearling	0 14
Veal	0 07 0 07½
Hogs, street lots	9 00

Butter—Supplies of butter are coming very freely, with the result that there has been considerable accumulation. Prices are easing steadily. Creamery prints and both dairy prints and rolls are down 1c. from last week. We quote as follows:

Creamery prints	Per lb.
" solids, fresh	0 19 0 20
Dairy prints	0 18 0 19
" large rolls	0 15 0 16

Cheese—Stocks of old cheese have practically reached the vanishing point, and prices have firmed from 1-4 to 1-2c. on remaining stocks. New cheese is arriving freely on the market and is in active demand. There is an easier tendency in the market for new cheese. Our quotations are as follows:

Cheese, large	Per lb.
" twins	0 12
New	0 10½ 0 11
" large	0 10½ 0 10½

CHEESE BOARD REPORTS.
(For week ending May 16.)

Board.	Boxes.	Price.
Madoc	250	0 09 9-16
"	100	0 09½
Tweed	260	0 09 9-16
Winchester	165	0 09½
Belleville	715	0 09½
London	460	0 09½
Cornwall	1,227*	0 09½
Alexander	363	0 09½
Canton	257	0 12
Watertown	3,374	0 11½ 0 11½
Ottawa	394	0 09½
Napanee	470*	0 09½
Iroquois	568*	0 09½
Farnham	30	0 09½
South Finch	769	0 09½
Kemptville	815*	0 09½
Campbellford	1,841	0 09 11-16
Sterling	210	0 09 8-16
" (on curb)	150	0 09½
Pictou	830	0 09 13-16
Brockville	2,000	0 10
Cowansville	60	0 09½
"	119	0 09½
"	23	0 09½

* Colored.

Montreal.

Provisions—Owing to small receipts of hogs packers have to pay for what

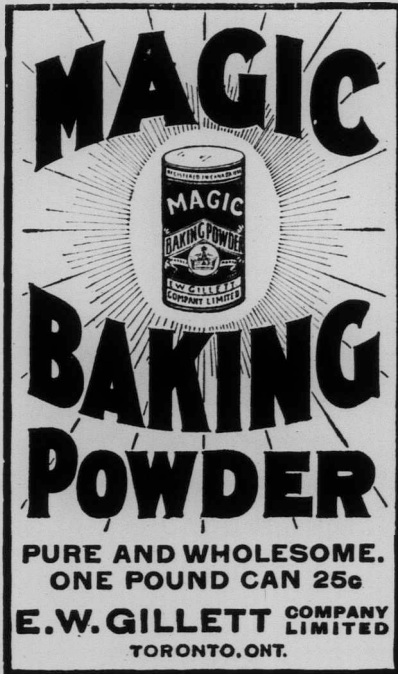
they want. Market is very firm and unchanged from last report. Dressed hog market is strong, and \$9.75 to \$10 per 100 is best that can be secured. Fresh-killed abattoir are nearly 2 1-2c. per lb. higher than same time last year. Good demand for hams and bacon. Lard is high in consequence of the scarcity of live hogs.

Canadian short cut mess pork	\$20 00 \$21 00
American short cut clear	19 00 20 00
American fat back	19 00 21 00
Bacon, per lb.	0 12 0 14
Hams	0 11½ 0 13
Extra plate beef, per bbl.	11 50 12 00
Lard, Boar's Head brand, tierces, per lb.	0 06½
" " " " " tierces, per lb.	0 07
" " " " " 60-lb. fancy tubs	0 07
Cases, 20 3-lb. tins, per lb.	0 07½
" 12 5-lb. tins	0 07½
" 6 10-lb. tins	0 07½
20-lb. wood pails, each	1 45
20-lb. tin pails, each	1 35
Wood net, tin gross weight—	

	Wood.	Tin.
Pure lard, pails	2 10 2 20	
" tubs	0 10 0 10½	
" cases (6 10-lb. tins)	0 08 0 09	
" cases (12 5-lb. tins)	0 08½ 0 09½	
" cases (24 3-lb. tins)	0 08½ 0 09½	

Eggs—Market is firm. Receipts light and local trade can absorb what is arriving. Outside points are still drawing on Montreal for supplies. Farmers are holding out for firm prices, and 14c. at country points is what buyers report having to pay. Fresh-gathered selling at 15c. wholesale lots. Pickling has been suspended as prices are too high to warrant doing much now.

Cheese—Cheese market is somewhat unsettled this week. Easier prices are looked forward to, though at present 9 7-8 to 10 1-8c. are ruling prices for finest Ontarios. Quality of goods is fair. Shipments are going forward



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better, though not so heavily as last year at this time. Exports during last week from this port were 26,268 boxes, as against 33,574 previous week. Quebec cheese among local houses is steady at 9 5-8 to 9 7-8c.

Butter—Market is tending somewhat easier, though the looked for decline has not taken place. Townships creamery sold at 18 3-4c., though 18 1-2c. was most generally paid. Receipts are commencing to come in heavier, and shipments to outside points are not heavy, so with larger receipts local market is commencing to fill up. Quality is not particularly good, as usual with first grass and part grass makes.

Finest creamery	0 18 1/2	0 18 3/4
Fine	0 18 1/2	0 19
Medium	0 16 1/2	0 17 1/2
Fresh rolls	0 17	0 17 1/2
Fresh dairy tubs	0 17	0 17 1/2

St. John.

Provisions—Business is quiet. Pork is firmly held. Beef is rather high. In pure lard there seems a range in prices; they are, however, quite high. Refined lard, while rather higher, is still low. Smoked meats are firmly held. In fresh meats there is a fair business. Beef is unchanged. Veal is freely offered at rather lower prices. Lamb is still high. Pork dull. Mutton a limited sale.

Mess pork, per bbl	\$17 00	\$19 00
Clear pork "	18 00	20 00
Plate beef "	13 00	15 00
Mess beef "	0 06	0 08
Domestic beef, per lb	0 07	0 09
Western beef "	0 07	0 09
Mutton "	0 07	0 08
Veal "	0 05	0 07
Lamb, each	3 00	5 00
Pork "	0 08	0 09
Hams "	0 13	0 14 1/2
Rolls "	0 10	0 13
Lard, pure, tubs	0 10 1/2	0 10 3/4
" " " " " " "	0 10 1/2	0 11
Refined lard, tubs	0 08	0 08
" " " " " " "	0 08 1/2	0 09

Butter—Prices continue to hold quite high. Considerable western is being received. Dealers carry light stocks, expecting lower prices.

Creamery butter	0 23	0 25
Best dairy butter	0 20	0 22
Good dairy tubs	0 18	0 20
Fair "	0 17	0 18

Eggs—There is no change in price. There is a steady sale, and quite full values rule.

Eggs, henery	0 24	0 25
" " " " " " "	0 15	0 17

Cheese—Prices are rather easier. Not many western have been bought this season. Already domestic are being offered.

Cheese, per lb	0 11 1/2	0 12
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Winnipeg.

Creamery Butter—Supplies are more liberal, and the big houses predict a decline during the next two weeks. We quote:

Finest fresh creamery, in 56-lb. boxes	0 27
" " " " " " "	0 27
" " " " " " "	0 27
" " " " " " "	0 28

Dairy Butter—Also in better supply. Buyers are paying following prices at country points:

Dairy, assorted pkgs., selected	0 16	0 17
" " " " " " "	0 15	0 16

Cheese—We quote:

Finest Manitoba, large	0 12 1/2
" " " " " " "	0 13
Ontario, twins	0 13 1/2
Square cheese	0 13

Lard—No change since the decline noted last week. We quote:

Lard, 50-lb. pails, per pail	5 35
" " " " " " "	2 15
" " " " " " "	6 75
" " " " " " "	6 60
" " " " " " "	6 45
Pure lard in bbls, per lb	0 10

Cured Meats—Prices are:

SMOKED MEATS.		
Hams, selected stock, special mild cure	0 15	
Bacon, " " " " " " " "	0 18	
Backs, " " " " " " " "	0 11 1/2	
Picnic, " " " " " " " "	0 09	
Hams, sugar cured, assorted sizes	0 13	
" " " " " " "	0 12 1/2	
" " " " " " "	0 08 1/2	
Shoulders, " " " " " " " "	0 08 1/2	
Bacon, " " " " " " " "	0 13	
" " " " " " "	0 11	
" " " " " " "	0 15 1/2	
" " " " " " "	0 10	
Manitoba butts, " " " " " " " "	0 09 1/2	
" " " " " " "	0 10	
" " " " " " "	0 11	
" " " " " " "	0 11	

DRY SALT MEATS.

Bacon, dry salt long clear	0 09
" " " " " " "	0 09 1/2
" " " " " " "	0 10
Shoulders " " " " " " " "	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl	18 00
" " " " " " "	10 50
Standard mess pork, per bbl	16 00
" " " " " " "	9 00

PICKLED GOODS (COOKED).

	30 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet	5 50	3 00	1 60	1 25
Pig's tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.				0 04
" " " " " " "				0 04

Halifax.

Beef and Pork—The price of beef and pork continues firm. American beef is quoted here at \$15 to \$16, and Canadian at \$13. Pork, American fat back, \$19 to \$20; mess, \$18.50; Prince Edward Island, \$16.50; hams, 12 1-2 to 13c., roll bacon 10 to 11c., and side bacon 14c. Lard is scarce and high, offering in pails at 10 1-2c. At an underwriter's sale here this week of general cargo salvaged from the steamer Amelia, which ran ashore on the eastern coast, the goods brought high prices considering their damaged condition. American plate beef fetched \$16 per barrel, pork \$14, flour from \$2 to \$3.50 and lard in pails 9 1-2c. All these goods had been under water for several days.

Butter and Eggs—The supply of eggs is equal to the demand. Receipts from points in the province and P.E. Island are fairly good. This is the most favorable season for pickling, and this will tend to keep the market steady for some time. Nova Scotia stock is quoted at 15 cents and P.E. Island at 14c. These are wholesale figures. The butter market continues strong, and prices are well maintained. The demand is good, and the market is not overstocked. The quantity available for export is limited. Dealers expect that prices will become easier as soon as the pasture improves. Choice creamery in boxes is quoted at 23 cents, dairy at 22c., and rolls and tubs at 21c. There is a scarcity of choice butter in small tubs for family use.

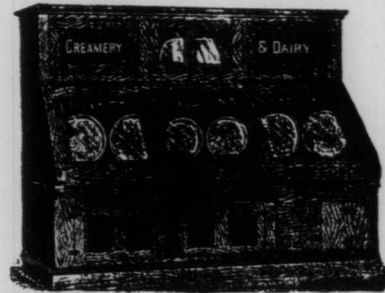
Cheese—Cheese is becoming scarce, and prices are firm. September is quoted at 12 1-2 to 13c. There are no fadders to speak of as yet on this market.

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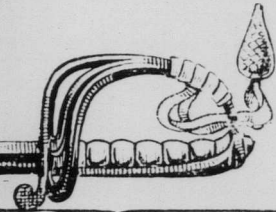
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Cowan Co., Toronto.
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Mackintosh, John, Halifax, Eng.
Mooney Biscuit & Candy Co., Stratford.
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National Licorice Co., Brooklyn, N.Y.
Rose & Lafamme, Montreal.
Sloan, John, & Co., Toronto.
Stewart, A. J., & Co., Toronto.
- Blue and Black Lead.**
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- Canned Goods.**
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Belleville Canning Co., Belleville, Ont.
Davidson & Hay, Toronto.
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- Cans.**
Acme Can Works, Montreal.
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National Cash Register Co., Dayton, O.
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Empire Tobacco Co., Montreal.
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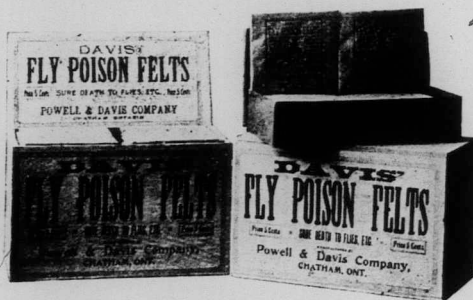
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PRICES FOR PRODUCE.

IN a circular letter addressed to the western trade by the secretary of the Retail Merchants' Association, attention is directed to the ruinous competition of country merchants in the prices paid for farm produce such as butter and eggs. The subject is timely for something should be done at once to remedy what is a very unsatisfactory state of affairs.

Probably there are few among the general public who would credit the statement that many town and country merchants are so foolish as to pay more to the farmers for butter and eggs than they in turn can collect from the big produce houses to whom they must sell. Yet every merchant knows that this is being done all the time, the payment being made in goods at regular prices. In explanation of this policy each merchant blames his rivals who are paying

these ruinously high prices and force him to do the same or lose trade.

This policy is foolish and unjust, not only to the merchant himself, but also to his cash customer. In all fairness and justice, the merchant who pays cash for his goods should be given any favors that are going. If discounts are to be allowed at all, he should receive the benefit of them. But the fact is that he is slighted. The farmer's wife brings to the store her butter and eggs to exchange for goods and she is allowed perhaps a cent more per pound for her butter and a cent more per dozen for her eggs than the regular market price. The merchant runs the risk of loss on this produce and has all the expense of handling it and yet, strange to say, he seems to prefer it to cash. By paying a cent per dozen too much for eggs he allows a very substantial discount, and if his customer buys sugar or salt or some such staple on which there is little or no profit, the transaction may mean an actual loss. Moreover, customers are often allowed credit for months and payment is finally accepted in produce at more than the market value. The cash customer is probably given no discount but the long credit customer is allowed several months' time and then given the equivalent of a substantial discount. Since he does not know he is being paid too much for his produce, the merchant has not even the somewhat doubtful reward of his gratitude. Many merchants doing a large business are struggling under this handicap, making little profit and receiving no sympathy from a public which would not believe that any men would conduct business by such methods.

What is the explanation of this state of affairs which prevails not only in the West, but in all parts of Canada? Ask any merchant and he will reply that he knows the policy is foolish, but he has to do the same as his rivals. Perhaps he can come to an agreement with his rivals in the same town, but some merchant in a neighboring town is causing the trouble. Ask merchant No. 2, and he will probably blame merchant No. 1.

In almost all cases this could be remedied if only merchants could come together and understand each other. The association idea is designed to remedy this condition and we are glad that the

western association intend dealing with it. The movement should command the hearty support of every merchant who is handicapped by these conditions but can do nothing himself. The association can do what one merchant cannot do.

THE TREND OF IMMIGRATION.

ACCORDING to the Western Chronicle, of Kentville, N.S., the movement of farmers and sons of farmers to the Great West is beginning to assume alarming proportions in the Maritime Provinces, particularly Nova Scotia. The comparative failure of the Nova Scotia crops last year, and the boom in the Northwest have resulted in an exodus of "blue-noses" within the past few months which, if continued, is going to place the east in a serious predicament. The farms down by the sea must be tilled, and the Atlantic fisheries manned, and the only condition under which this is possible is that the requisite number of fishermen and agricultural laborers is forthcoming. It looks as if the history of western immigration might be repeated in Eastern Canada in the near future, only, instead of the tide being from the Maritime Provinces westward, the settlers will come from beyond the seas. Let us hope that the eastern provinces may be more successful in solving the immigration problem than the States to the south of us, where they have laborers and to spare, but of such a class as to imperil at times the peace of the nation.

COMMERCIAL TRAVELERS' TAX IN BRITISH COLUMBIA.

THE policy which has been adopted in British Columbia of restricting interprovincial trade by means of a tax on commercial travelers has been carried to its logical conclusion by the Town of New Westminster. According to the Trades' License By-law all travelers taking orders for clothes to be made outside the city must pay a license of \$50, and hereafter this regulation will be strictly enforced. The representative of a Vancouver house was the first to suffer and was summoned to appear in the police court for his neglect to pay the amount specified. He had to promise to pay the license before the charge was withdrawn.

We may be uncharitable in our view,

but it looks like a particularly timely example of Nemesis that a British Columbia house should be compelled to swallow the medicine which it has itself been forcing the wholesalers of the other provinces to drink. The unfairness and selfishness of the western province in its commercial tax legislation has been already condemned. The citizens of the province will now have a chance to see what their disintegrating policy will eventually lead to. The picture of every town in the province erecting a prohibitive protective wall around itself and closing off commerce from all its neighboring towns is decidedly medieval. Its tendency is directly opposed to the unity and strength of the country as a whole. Such local prosperity as may be developed under the New Westminster system is got at the expense of the townspeople themselves. It is the consumer who pays.

GOOD BUYING.

GOOD buying is no less important than good selling. The profit on a year's business often represents the margin made by taking advantage of the best market for each individual purchase. By skillful buying the selling price can be made so attractive that a quick turnover of stock is assured. Good merchandising does not consist in making big sales from a big stock, but in making big sales from as small a stock as will permit of giving efficient service. There is no good purpose subserved in doing a big business, if the merchant has to have so much money tied up in his stock that his profits, great as they may be, just pay interest on his investment.

If the markets are carefully watched and the demands of his trade systematically studied, a retailer should be able to get the best results out of a fair investment. The trade paper will keep him posted on the one and his daily experience should provide him with the facts on the other.

There are two extremes to be guarded against in buying. The one is overstocking. By this a man is prevented from keeping his stock as well assorted as he should in those lines which prove most popular. He has laid in such a large and varied supply that he cannot

afford to encourage the sale of what customers really want, for it would mean the shelving of his present stock. Full advantage cannot be taken of the passing fancies of the people and the stock continues to grow. The other thing to be guarded against is the living from hand to mouth, which is just as disastrous to good retailing. There are times when a staple is manifestly low in price. The acute merchant will seize that time to lay in a future supply, whether his present wants require it or not.

It is by watching these things, buying when the market is advantageous and keeping the stock within fair bounds, that successful business is accomplished. Competition is too keen to allow the old free-and-easy methods of buying and selling to continue. The man who can buy for a fraction less than his rival and whose yearly sales are in a proper proportion to his investment, is the one who will survive.

OUT NEXT WEEK.

WITHIN the past decade retail grocers and general merchants throughout Canada have learned to appreciate our aim to make The Canadian Grocer, and particularly its special Spring and Fall numbers, an epitome of all that is of interest or of service to the grocery trade in its widest sense.

This year trade conditions in Canada are almost unique, in so far as foreign nations are beginning to realize that instead of being a land of ice and snow Canada is likely to become before many years one of the greatest manufacturing countries in the world, and on this account they are wasting no time in establishing themselves in the Canadian market. On the other hand, Canada's industrial development during the past year is almost without precedent in history. Two new provinces have been carved out of the Great West, and the western population is increasing at such a rapid rate that within five or ten years that country will probably be as thickly settled as the provinces of Ontario and Quebec. The foreign trade of

Canada has shown a satisfactory increase particularly with the West Indies, and Canadian exporters are making an organized effort to establish themselves in the markets of Mexico and Japan.

On the whole, next week's issue of The Canadian Grocer will serve as a valuable compendium of up-to-date information concerning the grocery, cereal, provision, fish, crockery, confectionery and fruit trades of Canada, and as a barometer of our position in the world's export markets.

DROP IN SUGAR.

IT has become a maxim of commercial speculation that undue inflation of the market value of an article is sure to be followed sooner or later by a reaction just as far or farther in the opposite direction. Six months ago witnessed an unprecedented advance in Canadian refined sugar, and during the past month there has been a decline of 30c., two drops of 10c. each being recorded since last week's issue of The Grocer. At the moment the market appears to be in the hands of speculators, and until this feature is eradicated it will be difficult to forecast the future of the market.

CANADA'S GROWING TIME.

FROM all parts of Canada reports of building operations on a large scale are being received — big hotels, manufacturing establishments, business blocks, all being included in the lists of permits issued.

In Toronto building permits issued by the city architect for the four months, January to April, represent an expenditure of \$2,084,914 in new houses, warehouses and factories. In April the amount was \$896,196 for 365 buildings, compared with \$492,432 for 236 buildings in April, 1904. During the first ten days in May permits were issued for buildings valued at upwards of \$400,000, this including 90 dwellings, costing approximately \$250,000, and two large warehouses, one for the Massey-Harris Co., to cost \$125,000, and one for Brerton & Manning, to cost \$25,000.

In Winnipeg, so far this year, 730 building permits have been issued.

covering 980 buildings, to cost \$6,010,800 compared with 520, aggregating \$2,403,350 last year.

In Montreal similar activity exists, as during the month of April 158 permits were issued for buildings, valued at \$658,001, as compared with 111 permits, representing an outlay of \$438,243, for April, 1904. Ninety-one permits were also issued for alterations, valued at \$98,347, as compared with 84 permits, representing a value of \$67,595, for 1904. The first week in May also shows permits issued for about \$180,000 worth of new structures.

Vancouver also makes a good showing, \$180,000 being the value of the permits issued in April, about \$100,000 of this being for dwellings valued at \$3,000 or under, and indicating that there is a big demand for houses.

Statistics cannot be secured from all the towns and cities, but enough has been written to show that the growth is substantial, as in every city the growing population find it difficult to secure roofs to cover their heads. This is Canada's growing time, and while land-speculating booms may over-reach themselves in Fort William, Port Arthur, or Winnipeg, there is little possibility of more houses being built than there are people to fill them. Canada will see a wonderful development during the next quarter of a century in both the older industrial districts and the newer sections to be opened up by the new railway systems.

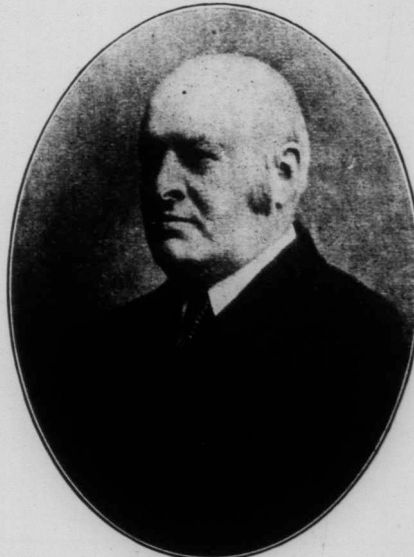
All this is an index to greater things. The increase in population means larger consumption of manufactured articles. It is an index as well to an industrial expansion, and is only a part of a broader development that Canada is bound to see within the next few years. Villages are becoming towns in a short time, and many places where forest or prairie exist at the present, a few years hence will find active commercial and manufacturing centres.

ANNUAL MEETING.

AT the annual meeting of the Ontario Wholesale Grocers' Guild, held on Tuesday, May 16, in the Board of Trade Building, Toronto, there was a large and representative attendance.

Among other interesting questions discussed was that of the Ontario retail trade not receiving a sufficient margin of profit on many lines of proprietary goods. It was the unanimous opinion of the meeting that the trade should insist upon the manufacturer allowing the retailer a fair margin of profit. For instance, the manufacturer turns out an article which he decides should retail at 10c per dozen, whereas the retailer should get at least 20c. if he is to make any profit. At the present time the retail trade are suffering a real grievance, owing to the fact that they are forced to handle certain staple package foods and other lines in which the retail price is named, and the margin of profit wholly out of proportion to the expense of handling these goods.

In view of the rapidly increasing num-



G. H. BRISTOL

Re-elected President Ontario Wholesale Grocers' Guild.

ber of package foodstuffs now being put on the market, it is interesting to note an opinion expressed at the meeting, namely, that the average retailer was making a mistake in handling too big an assortment of articles of a similar nature. In order to buy to advantage he was obliged to take at least five cases, which meant that he very often found himself overstocked.

Reports presented showed that the year had been a fairly profitable one for wholesale houses. It was commonly remarked that the price of sugar would continue to go down, this calculation being based on the prospect of a bumper beet crop this Fall.

As usual, the 500 travelers in the employ of members of the guild will receive two weeks' holidays, from July 29 to August 12.

Geo. H. Bristol was re-elected presi-

dent, the other officers being: First vice-president, T. B. Escott, London; second vice-president, W. G. Craig, Kingston; auditor, A. G. Osborne. Messrs. J. F. Eby and Thomas Kinnear, Toronto; H. C. Beckett, Hamilton, and T. B. Escott, London, were appointed a price committee to arrange standards that will prove alike satisfactory to the wholesaler and the retailer.

CHAT WITH A RAISIN GROWER.

MR. F. W. ROWLEY, of F. W. Rowley & Co., London, England, and Denia and Valencia, Spain, who is spending a few weeks in Canada, was met by a representative of The Grocer in Toronto this week.

Naturally the conversation was directed to the coming season's raisin crop in Denia, and Mr. Rowley stated that the yield this year would probably reach from 20,000 to 25,000 tons, and would be ready for shipment about the last of August or first of September. From present indications prices would be moderate.

The whole country within a radius of twenty miles of Denia is devoted to the cultivation of the raisin grape exclusively, the fruit-growing district extending thirty miles inland and north to the City of Valencia. It is interesting to know that the Denia raisin is treated altogether by hand. The difference between the Denia and Malaga raisin is that the latter is entirely sun-dried, while the former is a lye raisin—in other words, Denia fruit is placed in a liquid solution and dried afterwards in the sun.

Mr. Rowley's firm is also interested in the culture of almonds. Valencia almonds are not so large in size as the variety shipped from Alicante Province, but the trade is growing every year. The shipping facilities of Denia, moreover, are unsurpassed. Valencia and Denia onions are also claiming increased attention in the markets of Canada and the United States.

Mr. Rowley is anxious to see a bigger trade developed between Great Britain and Canada, particularly in canned goods. What the English market requires is goods of fine appearance and first-class quality, and Canadian canners are in a position to supply them. True, the higher-class trade are prejudiced in favor of bottled goods, but there is an enormous sale for tinned fruits and vegetables among the middle and poorer classes. Canada ought in time to capture this trade.

The Argument of Common Sense

in response to inquiries as how to benefit
the Tea Department of your business

Directly Points This Way



"SALADA" TEA IS THE BEST

proposition before the world to-day—the sales being now in excess of 13,000,000 packets annually.

Wholesale Terms From

"SALADA TEA CO."

TORONTO - MONTREAL

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

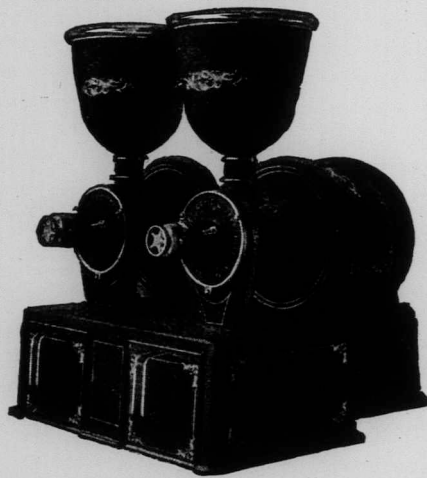
Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

ur Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 276 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing $\frac{1}{2}$ pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

A Good Profit and a Good Article

Lily White Gloss Starch

is that kind of a combination for the dealer.

When a stock of this well known brand of Laundry Starch is put in, the grocer feels that he is not taking any long chances. It is distinctly a case of "backing the favorite." He knows it will "move"—and quickly; no bargain sales from tubs at the season's end, of miscellaneous nondescripts. What a satisfaction it is to sell a Starch that you know from trial in your own home to be the "real thing."

Attractive packages, heavy advertising, everything, in fact, that could be done to help the grocer has been and will be done continuously.

BRANTFORD STARCH WORKS, Limited
BRANTFORD, CANADA.

MARKETS AND MARKET NOTES

QUEBEC MARKETS.

Groceries.

THE conditions of trade among the jobbers is reported as fairly satisfactory, and while the volume is not greater than last year this time, the outlook for good trade during the next few weeks is bright. The decline in sugar which has taken place during the past few weeks has drawn considerable attention to this article. A further decline of 10c. per 100 lbs. was made by the refineries on Tuesday, and it is surmised that lower figures will yet be quoted. The raw sugar market is easy, and the heavy receipts of Scotch and Russian sugars have had an effect on the trade. It is reported that one large importer of Scotch sugar is anxious to get out before a further drop is instituted. At present prices it looks as if refineries were not coining money any too fast, as purchases of beet must have been made at higher prices than are ruling now. As the fruit season is not many months off, the uncertain situation of sugar is causing some uneasiness and uncertainty. Usually at this time contracts are pretty well in for season's requirements. Teas on the local market are flat and little turning over. London is reported as having turned down some fairly large offers on local buyers. Ceylon greens and blacks, as well as Chinas, are firm but still at prices at which teas are being offered it would seem that it was good buying to buy now. Samples of April pickings Japans are in the hands of certain houses and show value in draw and style. Molasses is firm, and as the Barbadoes shipments are all well closed out it is not expected that any serious changes downward will occur. Syrups are in somewhat less demand this week. Canned goods trade about as usual. Foreign dried fruits quiet, and with the exception of currants little new obtainable. As to currants, we publish in another column an extract from the New York Journal of Commerce and Commercial Bulletin the position of the Greek situation on this subject, which will be found interesting. Coffees, rice and spices are unchanged and featureless. Fish trade is getting better. Brook trout are arriving and selling well. In maple products, beans and evaporated apples there are no new features to chronicle, business being about as last week. The provision market is strong. Live hogs are scarce, and dressed hogs in sympathy very firm. Buying is of a hand to mouth character. Eggs are holding up well in price, country dealers holding out and getting 14c. Pickling on account of this has been suspended. Butter has shown a slight

weakening during the past few days, receipts being somewhat better. Cheese situation is unsettled. Easier prices are looked forward to.

SUGAR.

A drop of 10c. per 100 lbs. was made on Tuesday by refineries. This is undoubtedly due to the weaker feeling noticeable in raw, also the arrival of Scotch granulated, of which one importer here is said to be loaded up with. It is thought by some dealers that prices are likely to ease off still further, though this view is not shared by direct importers.

Granulated, obls.	\$5 25
" 1-bbls.	5 20
" bags.	5 20
Paris lump, boxes and bbls.	5 75
" 1-boxes and 1 1/2-bbls.	5 85
Extra ground, bbls.	5 80
" 50-lb. boxes	5 80
" 25-lb. boxes	5 90
Powdered, bbls.	5 40
" 50-lb. boxes	5 60
Phoenix	5 20
Bright coffee	5 10
No. 3 yellow	5 05
No. 2 "	4 85
No. 1 " bbls.	4 75
No. 1 " bags.	4 70
Raw Trinidad	4 50
Trinidad crystals	4 85 4 90

SYRUPS AND MOLASSES.

No change. Situation firm, and the statistical position would indicate that there is not much likelihood of a decline in the near future. Newfoundland is short this year and bought freely all it could get hold of. Only a fair amount of business is doing in the local trade. Corn syrups reported quiet during the week.

Barbadoes, in puncheons	0 38
" in barrels	0 40
" in half-barrels	0 41 1/2
New Orleans	0 22 0 35
Antigua	0 33
Porto Rico	0 45
Corn syrups, bbls.	0 02 1/2
" 1-bbls.	0 02 1/2
" 1 1/2-bbls.	0 03
" 3 1/2-lb. pails	1 30
" 25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
" 5-lb. " 1 doz. "	2 35
" 10-lb. " 1 doz. "	2 25
" 20-lb. " 1 doz. "	2 10

TEA.

Trade in the street is quiet, in fact as one broker expressed it as flat as a pancake. Cables to hand from London make China greens and blacks firm. London also firm for Ceylon, both green and black. Several large offers have been turned down on local buyers. Some demand for gunpowders, pingsueys, etc. No change in Japans and little business going.

Cable from Jardine, Matheson & Co., from Yokohama, May 13th, says: "Settlements to-day are 13,000 piculs, as against 43,000 piculs on May 16th last year. Supplies are coming in slowly, the lowest price paid so far being 39 1-2 yen, which is equivalent to 25 1-3c. if overland quotations are unchanged."

Japans—Fine	0 26	0 28
Medium	0 20	0 24
Good common	0 15	0 18
Common	0 12 1/2	0 15
Ceylon—Broken Pekoe	0 25	0 33
Pekoe	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14	0 15
Gunpowders	0 13 1/2	0 14
China greens—Pingsuey gunpowders	0 12	0 12
Congous—Kaisow	0 12	0 12
Packing boxes	0 12	0 14

COFFEE.

Business dull. The demand generally is about as usual. Stocks are fairly good locally, though mild coffees are somewhat more in demand. We quote:

Good Cocutias	0 10	0 10 1/2
Choice "	0 11 1/2	0 12 1/2
Jamaica coffee	0 10 1/2	0 11
Java	0 18	0 22
Mocha	0 17	0 20
Rio	0 09 1/2	0 11

SPICES.

Conditions of last week unchanged. Business is quiet, and no particular one more than usually interesting. Prices unchanged.

Peppers, black	0 15	0 22
" white	0 25	0 30
Ginger	0 12	0 20
Cloves, whole	0 17	0 30
Cream of tartar	0 25	0 30
Allspice	0 12	0 15
Nutmegs	0 25	0 50

CANNED GOODS.

Business in all kinds of canned goods shows an improvement. Prices are low, and while this tends to make trade livelier it is not encouraging for buying new pack. Orders for new packs have been placed by some of the jobbers, but as a whole the trade is holding back.

Salmon, pink	0 90	1 00
" spring	1 55	1 55
" Rivers Inlet red sockeye	1 65	1 65
" Fraser River red sockeye	1 50	1 75
Lobsters, talls	3 45	3 45
" 1-lb. flats	3 50	4 00
" 1-lb. flats	2 25	2 25
Canadian Sardines, ts.	4 50	5 00
California asparagus	3 50	3 75
Asparagus tips	3 50	3 70

VEGETABLES.

Corn, 2-lb. tins	\$1 20
" 2-lb. succotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60
Sugar beets	\$0 85
2's Asparagus Tips	2 50
2's Beans, Golden Wax	0 80
2's " Refugee or Valentine	0 82 1/2
2's " Crystal Wax	0 82 1/2
2's Peas, No. 4 "Standards"	0 82 1/2
2's " No. 3 "Early Junies"	0 85
2's " No. 2 "Sweet Wrinkled"	0 95
2's " No. 1 "Extra Fine Sifted"	1 30
2's Table Spinach	1 40

FRUITS.

Pears—Flemish Beauty, Bartletts and pie in	
2, 2 1/2 and 3's	\$1 15 \$2 20
Peaches—White, yellow and pie, 1 1/2's, 2's, 2 1/2's, 3's	1 25 2 25
Gallon pears	3 15 3 67 1/2
" peaches	3 55 4 50
Pumpkins, 3-lb. tins	0 72 1/2
" gal.	2 50
3-lb. squash	1 00
2's Cherries, red, pitted	1 75
2's " black, pitted	2 20
2's " black, not pitted	1 75
2's " white, pitted	2 40
2's " white, not pitted	2 00
2's Curran's, red, heavy syrup	1 57 1/2
2's " red, preserved	1 77 1/2
Gals. " red, standard	4 75
Gals. " red, solid pack	7 00
2's " black, heavy syrup	1 75
2's " black, preserved	2 05
Gals. " black, standard	4 00
Gals. " black, solid pack	8 00

2s Gooseberries, heavy syrup	1 62½
2s " preserved	1 85
Gals " standard	7 25
2s Lawtonberries, heavy syrup	1 57½
2s " preserved	1 85
Gals " standard	4 97½
2s Pineapple, sliced	2 25
2s " grated	2 35
3s " whole	2 50
2s Plums, Damson, light syrup	1 00
2s " heavy syrup	1 20
2s " " "	1 72½
3s " " "	1 85
Gals " standard	2 95
2s Lombard, light syrup	1 45
2s " heavy syrup	1 35
2s " " "	1 62½
3s " " "	1 90
Gals " standard	3 15
2s Green Gage, light syrup	1 15
2s " heavy syrup	1 47½
2s " " "	1 72½
3s " " "	2 00
Gals " standard	3 45
2s Egg, heavy syrup	1 52½
2s " " "	1 80
3s " " "	2 10
2s Raspberries, red, heavy syrup	1 40
2s " preserved	1 60
Gals " standard	5 00
Gals " solid pack	8 00
2s " black, heavy syrup	1 35
2s " preserved	1 50
Gals " standard	4 75
2s Rhubarb, preserved	1 15
3s " " "	1 90
Gals " standard	2 62½
2s Strawberries, heavy syrup, 1903 pack	1 47½
2s " " " 1904 pack	1 60
2s " preserved	1 75
Gals " standard	5 50
Gals " solid pack	3 50

RICE.

The drop of 10c. noted last week is reported to have stimulated buying somewhat. Jobbers say this is quite noticeable this week. We quote:

Rice, in 10 bag lots	2 95
Rice, less than 10 bags	3 05
Rice, in 10 bag lots	2 85
Rice, in less than 10 bag lots	2 95

FISH.

An interview with prominent fish merchants shows the business good and demand for fish of all kinds steadily increasing. There are fairly large arrivals of lake trout and white fish of fine quality which meet with ready demand. Season for dore opened on the 15th instant, but dealers do not think there will be any arrivals of it before the end of the week. Prices are firm and yet unchanged. Brook trout are in good demand, and fair quantities are arriving from the Laurentian Lakes. Haddock and cod also in good demand. Fresh and boiled lobster trade is good and active. Fair demand for smoked fish haddies, kippers and bloaters.

Fresh white fish	0 08
Lake trout	0 08
Brook trout	0 18
Fresh salmon	0 16
Standard bulk oysters, per gal.	1 40
Selects	1 60
Haddies	0 07½
Bloaters in boxes, 100 fish	1 00
Vermouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 11
Fresh haddock, per lb.	0 04½
Fresh pike	0 06½
Fresh halibut	0 10
Fresh steak cod	0 06
Frozen dore or pickrel	0 07
No. 1 Labrador herring in 20-lb. pails	0 80
half bbl	3 00
No. 1 Holland herring, per half bbl	6 50
No. 1 Scotch herring	6 50
per keg	1 00
Holland herring, per keg	0 65
No. 1 salt mackerel, pail of 20 lbs.	2 00
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06½
fish	0 06
fish, loose, in 25-lb. boxes	0 05½
Labrador salmon, half bbl	9 00
(200 lbs.) bbls.	16 00
large (300 lbs.)	24 00
B.C. salt salmon, 1 bbl.	14 00
1 bbl.	7 50
Lake trout, salt, 100 lbs.	4 50
Sea trout in bbls, 200 lbs.	9 50
half bbls.	5 50
Marshall's kippered herring, per doz.	1 40
Canadian kippered, per doz.	1 00
Canadian sardines, per 100	3 75
Canned coe oysters, No. 1 size, per doz.	1 50
Canned coe oysters, No. 2 size, per doz.	2 25

Foreign Dried Fruits.

Business is on the quiet side. No changes reported by brokers and im-

porters. The rise in price of currants in Greece a few weeks ago is so far maintained. Market is firm, and the proposed arrangement by the Greek deputies for a betterment of the currant industry is being actively looked after. So many attempts have been made during the past few years in this direction without success that no strong hopes are built on this present movement turning out satisfactorily. No changes in raisins or nuts. News scarce, and what little there is of no great interest on the moment.

VALENCIA RAISINS.

Fine off-stalk, per lb	0 05	0 06
Selected, per lb.	0 06½	0 06½
Layers	0 07	0 07½

DATES.

Dates, Hallowees, per lb	0 04	0 04½
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CALIFORNIAN EVAPORATED FRUITS.

Apricots, per lb.	0 13½
Peaches	0 10½
Pears	0 13

MALAGA RAISINS.

London layers	2 00
"Connoisseur Clusters"	2 50
1-boxes	0 80
"Royal Buckingham Clusters," 1-boxes	1 10
boxes	3 50
"Excelsior Window Clusters," 1-boxes	4 50
1-boxes	1 35

CALIFORNIAN RAISINS.

Loose muscatels, per lb	0 07½	0 08
seeded, in 1-lb. packages	0 08	0 09
2 crown	0 08	0 08
3 crown	0 06½	0 06½
4 crown	0 08	0 08

PRUNES.

30-40s	Per lb.	0 08½
40-50s		0 08
50-60s		0 07
60-70s		0 06
70-80s		0 06
80-90s		0 05
90-100s		0 05
100-110s		0 05
Oregon prunes (Italian style), 41-50s		0 08
50-60s		0 07
Oregon prunes (French style), 60-70s		0 06
90-100s		0 04
100-120s		0 04

CURRENTS.

Filiftras, uncleaned	0 04½	
Fine Filiatras, per lb., in cases	0 04½	0 05
cleaned	0 04½	0 05
in 1-lb. cartons	0 05½	0 06
Finest Vostizzas	0 06½	0 07½
Amalias	0 06	0 06

SULTANA RAISINS.

Sultana raisins, per lb.	0 06½	0 08
1-lb. carton	0 06	0 09

ELEME TABLE FIGS.

Six crown, extra fancy, 40-lb. boxes	0 13	
Four crown, fancy, 10-lb. boxes	0 09	
Three crown	0 07	0 07½
Glove boxes, fine quality, per box	0 11	
Fancy washed figs, in baskets, per basket	0 20	
pulled figs, in boxes, per box	0 28	
stuffed figs	0 25	
12-oz. boxes	0 06½	0 07

Country Produce.

HONEY.

Trade is pretty dull and stocks are scarce, particularly in the finest qualities. Demand is slow and shows no sign of increase. No changes in prices to report.

White clover, extracted tins	0 07	0 07½
kegs	0 07½	0 07½
comb.	0 13	0 13½
Buckwheat	0 06	0 06½

MAPLE PRODUCTS.

Demand is fairly good, and business is active, in fact trade is better than at the same time last year. Dealers expect that trade will continue fair for some time yet, owing to cool weather. Actual stocks are quite sufficient to meet requirements. Prices firm and unchanged.

Maple syrup, in wood, per lb	0 06	0 06½
in large tins	0 07½	0 07½
Pure new sugar, per lb	0 10	0 10
Pure Beauce County, per lb.	0 06	0 07

BEANS.

Nothing of importance to report for this week. Dealers, however, report that stocks are considerably reduced, and that owing to this fact prices should go higher shortly. They are the same for this week.

Choice prime	1 60	1 70
Lower grades	1 40	1 50

EVAPORATED APPLES.

Dealers have little to say but that business is very quiet and demand small. Goods are scarce and prices expected to go higher shortly. Quotations for evaporated apples 7 to 7 1-2 cents. Dried dull at 3 to 3 1-2 cents.

HOPS.

Trade is dull in hops. The demand has become smaller on account of high prices asked by holders, and also owing to the fact that most dealers have signed contracts with holders for their supplies. Local prices remain unchanged as yet, but are liable to go up within a short time.

B.C.	0 32	0 35
Choice Canadian	0 25	0 30
Fair to good	0 24	0 26

Flour, Feed and Meal.

FLOUR.

Leading flour dealers report that business continues active and is slowly but steadily improving. The demand is good and also increasing. Nothing of note to report. Prices are the same as last week.

Manitoba spring wheat patents	5 50	5 60
strong bakers	5 20	5 30
Winter wheat patents	5 50	5 75
Straight rollers	5 20	5 35
Extra	4 55	4 60
Straight rollers, bags, 90 per cent.	2 50	2 60

FEED.

Mill feed is in good demand at prices quoted. Trade is steady and shows little more activity. Nothing of importance to note. Prices unchanged, as last reported.

Manitoba bran, in bags, per ton	18 00	19 00
shorts	20 00	21 00
Ontario bran, in bulk	17 00	18 00
shorts	19 50	20 50
Moullie	35 00	38 00

ROLLED OATS.

Little business is being done in rolled oats. The trade is dull, and the demand is small. Prices are firm and unchanged.

Fine oatmeal, bags	2 60	
Standard oatmeal, bags	2 60	
Granulated	2 60	
Rolled oats	2 40	2 50
bbls.	5 10	5 25

HAY.

There is not much change in the local market. Demand is fair and prices steady. Export business is looking up, and last week some 4,746 bales were shipped from this port, and 13,423 bales from St. John, N.B.

No. 1 timothy	9 00	9 50
" 2 " choice	8 00	8 50
" 2 " ordinary	7 00	7 25
Clover	6 50	7 00
Clover mixed	7 00	7 25

The demand for onions is enormous, and will continue so till our own crop is marketed. White & Co., Toronto, received a full car Bermudas in crates and two cars Egyptians in bags this week.

ONTARIO MARKETS.

Groceries.

Toronto, May 18, 1905.

GROCERY trade for May shows considerable improvement over the same period a year ago. The quietness which was so noticeable a week ago is slowly giving place to more lively business. The traveling representatives of the different wholesale firms are unanimous in their opinion that things are beginning to look up in the country, and that the farmers are beginning to enter the market again as buyers of foodstuff.

The Grocer heard the opinion expressed during the week that the price of foodstuffs had about reached the upper limit. During the past year farmers and growers of produce generally have been getting an abnormally high price for everything and it is only a question of a few months until prices begin to readjust themselves. The particular tradesmen in question hazarded the opinion that we would shortly see cheaper prices for all kinds of produce. The event of the week has been two declines of 10c. each in the price of Canadian refined sugar—one coming into effect just after Grocer went to press last week; the other on May 16. The refined situation seems to have resolved itself into a reaction following the phenomenal jump of last fall, and present indications point to a fluctuating market until the speculative element is eradicated.

Canned goods, teas and rice, and Valencia raisins are all moving very freely. A scarcity of molasses on spot is reported, as well as a firm market. In the provision markets the chief topic of interest is the recent arrival of new cheese, which is meeting with ready sales.

CANNED GOODS.

A steady demand continues for canned tomatoes, corn and peas. The special feature of this week's canned vegetable market is the frequent inquiries for large lots of tomatoes. The Canadian trade prefer domestic to American packed, and do not hesitate to pay 10c. per dozen more for Canadian goods. Canned pumpkin is in active request. Canned fruits are also moving very freely in all varieties. Our quotations are as follows:

Tomatoes, 3's	1 25	1 30
Corn, 2's	1 10	1 20
Peas, 2's	0 82½	1 30
Sliced beets, 2's	0 85	
" " 3's	0 95	
Pumpkin, 3's whole	0 95	
" " gal.	0 75	2 50
Squash	1 00	
Asparagus tips, 2's	2 75	
Golden waxed beans, 2's	0 80	
Refugee or Valentine beans, 2's	0 85	
Crystal waxed beans, 2's	0 92½	
Spinach, 2's	1 40	
" " 3's	1 80	
Baked beans, plain, 1's	0 45	
" " 2's	0 72	
" " 3's	0 90	
Tomato sauce, 1's	0 50	
" " 2's	0 78	
" " 3's	1 00	
Chili sauce same as tomato sauce		
Catsups, tins, 2's	0 90	
" " gal.	4 50	
" " jugs	7 70	
Apples, standard, 3's	85	90
" " preserved, 3's	1 47½	
" " standard, gal.	1 70	2 00
Pears, Flemish Beauty, 2's	1 52½	
" " 3's	2 00	
" Bartlett, 2's	1 87½	
" " 3's	2 82½	
" whites, 2's	1 72½	
" " 3's	2 67½	
Peaches, pie, 3's	1 25	

Cherries, red, pitted, 2's	2 20	
" " not pitted, 2's	1 75	
" " English black, pitted, 2's	2 20	
" " not pitted, 2's	1 75	
" " white wax, pitted, 2's	2 42	
" " not pitted, 2's	2 00	
Lawtonberries, heavy syrup, 2's	57½	
" " preserved, 2's	1 75	
" " standard gal.	4 97½	
Plums, Damson, light syrup, 2's	1 00	
" " heavy syrup, 2's	1 30	
" " 3's	1 85	
" Lombards, light syrup, 2's	1 05	
" " heavy syrup, 2's	1 35	
" " 3's	1 90	
" green gage, light syrup, 2's	1 15	
" " heavy syrup, 2's	1 47½	
" " 3's	2 00	
" egg, heavy syrup, 2's	1 52½	
" " 3's	2 10	
Pineapple, sliced, standard, 2's	2 35	
" " extra, 2's	2 47½	
Raspberries, red, heavy syrup, 2's	2 62½	
" " preserved, 2's	1 60	
" " black, heavy syrup, 2's	1 35	
" " preserved, 2's	1 50	
Rhubarb, preserved, 2's	1 15	
" " 3's	1 90	
" " gal.	2 62½	
Strawberries heavy syrup, 2's	1 60	
" " preserved, 2's	1 75	
Lobster, talls	3 50	
" " 1-lb. flats	3 75	
" " ½-lb. flats	2 00	
Mackerel	1 00	1 25
Saimon, Sockeyes—		
1-lb. talls, 5 cases and over	1 77½	
1-lb. talls, less than 5 cases	1 80	
1-lb. flats, 5 cases and over	1 90	
1-lb. flats, less than 5 cases	1 87½	1 92
½-lb. flats, 5 cases and over	1 17	
½-lb. flats, less than 5 cases	1 20	
Salmon, "Clover Leaf"		
Chums	0 95	1 00½
Sardines, Sportsman 1's	0 14	
" " 2's	0 23	
" " Portuguese 1's	0 08	0 10
" " P. & C. 1's	0 25	0 27
" " P. & C. 2's	0 35	0 38
" " Domestic 1's	0 03	0 04½
" " Mustard, ½ size, cases 50 tins, per 100	8 00	9 00
Haddies, per doz	1 10	
Haddies, per case	4 25	
Kipperd herrings, domestic	1 10	
" " imported	1 40	1 45
Herrings in tomato sauce, domestic	1 40	1 45
" " imported	1 40	1 45
California ripe olives, tins, per doz	4 75	
Corned beef, 1's, per doz	1 50	
" " 2's	2 70	
" " 6's	8 00	10 00
" " 14's	13 00	
Lunch tongues, per doz	3 00	
Potted meats, 1's	0 50	
" " 2's	1 00	

SUGAR.

Since last week's issue there have been two declines of 10c. in the price of Canadian refined, one effective on Friday, May 12, the other on May 16. The market seems to be in the hands of speculators at the moment. The Canadian market is influenced directly by Europe and until the price of beets there gets down to a steady basis and the speculative feature is obliterated the course of the market is bound to be uncertain. The recent decline is undoubtedly a reaction from the phenomenal jumps of last Fall, and may be the tendency will, as is usually the case, be towards exaggeration. We quote the following:

Paris lumps, in 50-lb. boxes	5 98	
" " in 100-lb.	5 88	
St. Lawrence granulated	5 33	
Redpath's granulated	5 36	
Acadia granulated	5 43	
Berlin granulated	5 28	
Phoenix	5 18	
Bright coffee	5 18	
Bright yellow	5 08	
No. 3 yellow	5 08	
No. 2 "	4 93	
No. 1 "	4 83	
Granulated and yellow, 100-lb. bags, 5c. less than bbls.		

SYRUPS AND MOLLASSES.

A strong advance is reported in molasses, as well as a scarcity of supplies on spot, particularly of medium syrups. Maple syrup in barrels is out of the market. It is more or less difficult to give exact quotations on New Orleans molasses at the present time, owing to the fact that American exporters are dubious about the Canadian market on account of the new test regulations. We quote as follows:

Syrups—		
Dark	0 33	0 24
Medium	0 33	0 24
Bright	0 35	0 37

Corn syrup, bbl, per lb.	0 02½	
" " 1-bbls	0 02½	
" " kegs	0 03	
" " 3 gal. pails, each	1 30	
" " 2 gal.	0 90	
" " 2-lb. tins (in 2 doz. case) per case	1 90	
" " 5-lb. " (in 1 " " " " " "	2 35	
" " 10-lb. " (in ½ " " " " " "	2 25	
" " 20-lb. " (in ¼ " " " " " "	2 10	
Molasses—		
New Orleans, medium	0 28	0 35
" " 1-bbls	0 31	0 35
" " open kettle	0 45	0 50
Barbadoes, extra fancy	0 45	0 50
Porto Rico	0 42	0 48
West Indian	0 32	0 35
Maple syrup—		
Imperial qts.	0 27½	
1-gal. cans	0 95	1 00
5-gal. cans, per gal.	1 00	
Barrels, per gal.	0 75	
5-gal. Imp. brand, per can	4 50	
1-gal. " " per case	5 10	
½-gal. " " " " " "	5 40	
Qts. " " " " " "	6 00	

COFFEES.

The coffee business has been a little on the quiet side this week, and the wholesale trade are inclined to hold back purchases on account of the very firm position of the speculative market in Rio coffee. The market is in such a peculiar condition that, were it not for the duty, coffee could be bought in New York for ½ to ¾c. less than in Brazil. It is believed that the United States have got nearly all their coffee in light, and on account of Europe drawing upon American supplies it is expected that the supply of visible coffee in the States will shortly show a further decrease, thus tending to give additional firmness to the market. We quote the following prices:

		Per lb.
Green Rios, No. 7	0 10	0 10½
" " No. 6	0 11	0 11½
" " No. 5	0 11	0 11½
" " No. 4	0 12	0 12½
" " No. 3	0 12	0 12½
" Mocha	0 21	0 23
" Java	0 22	0 35
" Santos	0 11	0 13
" Plantation Ceylon	0 25	0 35
" Porto Rico	0 22	0 28
Green, Guatemala	0 22	0 25
" Jamaica	0 15	0 20
" Maracaibo	0 16	0 23

TEAS.

A good demand for teas of all descriptions is reported by the wholesale trade during the week, an interesting feature of the tea market being the sale to American dealers of large quantities of tea by the wholesale trade. There seems to be a growing demand in the United States for teas that are difficult to obtain there.

Little interest is being taken in new crop Japan tea, the demand for early tea being extremely limited. Prices in Japans, after opening higher, have reached about the level of last year at this date. Nothing will be known as to the general character or value of Japan teas suited to this market until about the end of next month, and buyers do not seem at all anxious to get advance information. In Ceylons the most flavory teas of the season were recently marketed in London, and the quality is now rapidly falling off. Importers require flavory teas to carry them over the Summer season, and are buying freely as a matter of necessity. The new crop of Indian tea is about a fortnight later than last year, owing to continued cold weather, which is reported to have caused considerable damage. The first auction will be held about the first week in June, whereas last year the Calcutta market opened the third week in May. We quote the following prices:

Congou—half-chests, Kaisow, Moning	0 12	0 60
" " caddies, Pakling	0 19	0 40
Indian—Darjeelings, Pekoe souchongs	0 20	0 22
" " Pekoes	0 25	0 30
" " Orange Pekoes	0 35	0 45
Indian—Assam, Orange Pekoes	0 25	0 40
" " Pekoes	0 18	0 20
" " Pekoe Souchongs	0 16	0 18

Ceylon—Broken Orange Pekoes	0 22	0 40
Orange Pekoes	0 22	0 29
Pekoes	0 18	0 24
Pekoes Souchong	0 14	0 16
China Greens—Gunpowder cases, extra firsts	0 35	0 42
half-chests, ordinary firsts	0 22	0 28
Young Hyson, cases, sifted, extra firsts	0 37	0 47
cases, small leaf, firsts	0 30	0 37
half-chests, ordinary firsts	0 22	0 32
seconds	0 22	0 24
thirds	0 15	0 17
common	0 14	0 14
Pingsueya—Young Hyson, 1/2-chests, firsts	0 25	0 30
seconds	0 16	0 18
half-boxes, firsts	0 25	0 30
Japan—1/2 chests, finest May pickings	0 34	0 38
Choice	0 31	0 36
Finest	0 27	0 29
Fine	0 24	0 27
Good medium	0 19	0 21
Medium	0 17	0 19
Good common	0 18	0 19
Common	0 13	0 14
Dust	0 06	0 08

SPICES.

The spice market continues steady and is without particular indications at the close. We quote as follows:

Peppers, blk	0 18	0 19	Cloves, whole	0 25	0 35
white	0 23	0 27	Cream of tartar	0 25	0 30
Ginger	0 18	0 25	Allspice	0 14	0 17
Cassia	0 21	0 25	Mace	0 80	0 90
Nutmeg	0 45	0 75			

RICE AND TAPIOCA.

Good business is reported in tapioca and rice during the week. This is the season when the rice trade begins to assume its largest proportions, and several large shipments have already arrived on the Canadian market. Advices from the south report a firm market in rice. We quote as follows:

Rice, stand. B.	0 03	0 03	Tapioca, staple	0 03	0 03
Rangoon	0 03	0 03	" double goat	0 05	0 05
Patna	0 05	0 05	Carolina rice	0 08	0 08
Japan	0 06	0 07	Louisiana rice	0 05	0 07
Sago	0 03	0 04			

Foreign Dried Fruits.

A good demand is noted for selected Valencia raisins on account of the exceptionally favorable prices ruling at the present time. There is also a brisk demand for prunes. Currants remain steady, and several attempts on the part of buyers to operate below actual quotations from Patras have failed. Some business, however, is being done from day to day at firm prices, which show an advance of 1/4c. from the prices ruling three weeks ago. We quote the following prices:

100-110s	Per lb.	0 04	60-70s	0 06	0 06
80-100s	0 04	50-60s	0 06	0 06	
80-90s	0 04	40-50s	0 06	0 08	
70-80s	0 05	30-40s	0 06	0 09	

CANDIED PEELS.

Lemon	Per lb.	0 09	0 10	Citron	0 15	0 17
Orange	0 10	0 11				

FIGS

Elemes, per lb	0 08	0 0 13
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APRICOTS.

Californian evaporated	Per lb.	0 14	0 16
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PEACHES

Californian evaporated	Per lb.	0 14	0 15
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PEARS.

California evaporated, per lb	0 15
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CURRANTS.

Fine Filiatras	Per lb.	0 04	up	Vostizzas	0 07	0 07
Patras	0 06	0 06				

RAISINS.

New selects	Per lb.	0 05	0 05
Fine off stalk	0 04	0 05	
Sultana	0 05	0 10	
Californian seeded, 12-oz. Muscatals.	0 06	0 07	
1-lb. boxes	0 07	0 09	
unseeded, 2-crown	0 07	0 07	
3-crown	0 05	0 07	
4-crown	0 07	0 08	

DATES.

Hallowees	Per lb.	0 04	0 04	Fards new choice	0 09	0 10
Sais	0 03	0 04	" new choice	0 09		

FOREIGN NUTS.

Further advances are reported in the peanut market during the week. Japanese peanuts are arriving on this market, and although the quality is not quite up to the standard of the Virginia article, an additional advantage is secured owing to the fact that the size of the Japanese nut is midway between the Virginia jumbos and selected. Supplies of coconuts are plentiful enough, although no improvement in the demand is expected until the midsummer season begins.

Our quotations are as follows:

(The following quotations on peanuts are for sack lots, green.)	
Selected Spanish	0 08
A's, banners and suns	0 08
Japanese Jumbo's	0 08
Virginia	0 10
For sack lots roasted add 1c. to above quotations. For small, 2c.	
Almonds, Tarragona, per lb.	0 12
Walnuts, Grenoble	0 08
Bordeaux	0 09
Filberts, per lb.	0 10
Pecans, per lb.	0 13
New Brazils, per lb.	0 13
Coconuts, Jamaica, per sack	4 50
Italian Chestnuts, per lb.	0 08

EVAPORATED APPLES.

The market is firm at 6 1/2 to 7c., 7c. being the general price, although some carload lots are offering a little below this figure.

BIRD SEED.

The regular demand for bird seed is noted, and prices continue as last advised. We quote the following prices:

Canary seed, per lb	0 06	0 07
Hemp	0 04	0 04
Cottam's	0 08	0 08
Brock's	0 07	0 07

DRIED AND CURED FISH.

There has been a slight falling off in the consumptive demand for dried and cured fish during the week. Labrador herring are practically out of the market, only a few lots being held by wholesale houses. We quote the following prices:

Boneless fish, per lb.	0 04
Cod fish, 1-lb. bricks	0 06
Boneless cod, per lb.	0 08
Quail-on-toast, per lb.	0 06
Flitched cod fish, in cases of 100 lbs., per lb.	0 06
Labrador herring, per bbl.	6 60
per 1/2 bbl.	3 25

Country Produce.

EGGS.

Eggs are arriving freely enough on the local market, although on account of dealers in the country holding for high prices the trade have been forced to advance quotations 1/4c. since last week.

The report is current that very few eggs will be exported this season on account of the exceptionally high price; but though it is somewhat early to prognosticate on the export trade for the Fall of 1905, it is practically certain that some eggs will be sent to Great Britain, even if it has to be done at a very close margin to the shipper. We quote the following prices:

New laid eggs, per doz.	0 14
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BEANS.

The bean market inclines to the quiet side this week, and prices continue as last advised. We quote the following:

Beans, handpicked, per bush.	1 80	1 85
prime, No. 1	1 65	1 70
prime, No. 2	1 50	1 55
Lima, per lb.	0 07	0 07

HONEY.

Conditions on this market are without

change for the week. Our quotations are as follows:

Honey, extracted clover, per lb.	0 07	0 08
sections, No. 1, per doz.	1 90	2 00
No. 2	1 65	1 65
Buckwheat, per lb.	0 06	0 06
sections per doz.	0 75	1 00

MAPLE PRODUCTS.

Sales of this article are beginning to dwindle as the Summer season approaches. Even now the business is beginning to be confined to sorting up orders. Quotations remain as last advised. Our quotations are as follows:

Maple sugar, 1 lb cakes, per lb.	0 09	0 10
large cakes in tubs, per lb.	0 08	0 08
Maple syrup, per imperial gal.	0 90	0 90
" wine gal.	0 65	0 65
" imperial quarts	0 25	0 25
New maple syrup, per imperial gal.	1 50	1 50
per wine gal.	0 85	0 85

Fish.

Supplies of fresh lake fish are arriving freely on this market, and an active demand is noted for all varieties. Fresh halibut is down to 9c. this week. Trout is 1c. easier. Cod steak 1/2c. lower. White fish 1c. lower than a week ago. Ciscoes are out of the market, and shrimps a scarce article. We quote the following prices:

Fresh halibut, per lb.	0 09
haddock	0 06
trout	0 08
cod steak, per lb.	0 07
lobsters, boiled, each	0 15
B.C. salmon, per lb.	0 20
Shrimps, per gal.	1 15
White fish, per lb.	0 08

SEEDS.

An active demand for corn is noted this week at unchanged prices. The season for millet has not yet arrived, and the season's trade in clover is practically over. We quote the following prices:

Alsike clover, per bush	5 00	9 00
Red clover	8 00	10 00
Mammoth clover, per bush	7 00	11 00
Timothy	1 50	2 50
Hungarian, per 100 lbs.	2 60	2 70
Millet	2 50	2 50
Orchard grass	14 00	14 00
Seed corn, Dent varieties, per bush.	0 70	1 00
Flint	1 25	1 30

Grain, Flour and Breakfast Foods.

GRAIN.

Owing to speculation an advance of 1 1/2c. is recorded this week in Manitoba wheat, northern No. 1 and No. 2. No. 3 northern is 1/2c. higher than last week. Red and white wheat are each down to \$1, and oats are quoted 1/2c. below last week's level. The export of Manitoba wheat, which was beginning to look very promising last week, shows signs of falling off as a result of higher values ruling locally. We quote the following prices:

All on track Toronto.	
Manitoba wheat, Northern No. 1	1 00
" No. 2	0 96
" No. 3	0 91
Red, per bushel, new	1 00
White	1 00
Barley	0 42
Oats	0 42
Peas	0 74
Buckwheat nominal	0 63
Rye, per bushel	0 71

FLOUR.

Considerable exporting of flour to the United Kingdom during the week is reported, and a seasonable demand continues locally. Owing to typographical error the prices of flour last week were 10c. higher than they should have been. Quotations below do not represent the value of flour on carload lots. Quotations are as follows:

Manitoba wheat patents, per bbl. in bags	5 20	5 50
Strong bakers	5 00	5 20
Ontario wheat patents	4 80	4 90
Straight roller	4 75	4 80

Bon Ami

Will do 50% more work, or last 50% longer than an equal weight of any other cleanser or polisher.

It is the cheapest.
All Grocers.

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and back 35
page 10

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Another Carload, 1,200 Boxes

Now en route to Montreal from Manchester, N. H.

Are you having your share in the sale of this Wonderful Article?

Cases of 3 dozen, \$1.19 per doz., or \$14.28 per gross.

F.O.B. Wholesaler's Shipping Point.

Lots of 5 gross, - - - - - \$13.40 per gross.

Delivered to any Railway Station from Halifax to Vancouver.

Terms: Net 30 days or 1% 10 days.

Our Assortment of:

Cairns' Jams,

Cairns' Jellies,

Cairns' Marmalades

is now complete. Send us your order. We guarantee satisfaction.

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THE MOST LIBERALLY MANAGED FIRM IN CANADA.

BREAKFAST FOODS.

Trade in breakfast foods has eased off during the week, and at the close the market is high, with no particular indications to record and prices unchanged. Our quotations are as follows:

Oatmeal, standard and granulated, carlots, on track, per bbl.	4 90
Rolled wheat in boxes, 100 lbs.	2 90
50 lbs.	1 50
Rolled oats, standard, carlots, per bbl., in bags	4 35
in wood	4 60
" " " for broken lots	4 60
Rolled wheat, per 100-lb. bbl.	3 00
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 00
in wood	4 25

Hides, Tallow, Skins and Wool.

Conditions on this market remain practically unaltered from last week, with the exception of an advance of 1/4 c. in prices for country flat hides. The Chicago market continues high, although further advances are not expected. The local market is practically cleaned up on hides, which goes to show that the tanners have been getting busy. Receipts of unwashed wool show a considerable increase for the week. We quote the following prices:

Hides, No. 1 green steers, per lb.	0 09
" " " " " "	0 08
No. 1 green, per lb.	0 08 1/2
" " " " " "	0 07 1/2
Country hides, flats, per lb.	0 07 1/2
Calf skins, No. 1, selected	0 11
" " " " " "	0 09
Deacons (dairies), each	0 80
Sheep skins	1 25
Rendered tallow, per lb.	0 04 0 04 1/2
Unwashed wool, new clip, per lb.	0 13 0 14
Pulled wools, super, per lb.	0 21 0 23
extra	0 22 0 24

NOVA SCOTIA MARKETS.

Halifax, May 15, 1905.

BUSINESS in the wholesale grocery trade is looking up, and with fine weather and good roads dealers anticipate a good season. Collections are only fair. In the farming districts money is particularly scarce, due principally to the large amount of money paid out for hay during the Winter months. In the County of Antigonish alone \$125,000 is said to have gone out for hay the past Winter, and the shortage of fodder has been a serious drawback to the farmers. There is, however, considerable improvement both in trade and collections over last week. Reports from the various sections of the province are most favorable.

Sugar.

The refined sugar market is easier, and there has been a further decline of 10c. per hundred pounds made by the Halifax refineries during the past week. The temporary demoralization of the sugar market appears to be about over, and raw sugars are again strong and showing a slight advance. According to cable advices received here from Cuba, the receipts during the past week have been three thousand tons less than the previous week.

Molasses.

The molasses market remains unchanged, and none is looked for at present. In view of the fact that there is not enough molasses in Barbadoes to fill the requirements of Montreal, the

price of that article is not likely to decline further. Porto Rico is firm, with prices steady. The prices quoted here follow: Barbadoes, 40 to 42c.; choice Porto Rico, 38 to 40c.; extra choice Porto Rico, 40 to 42c.; fancy Trinidad, 42 to 44c.; choice Trinidad, 35 to 36c.

Fish.

The demand for salt codfish, and other cured ground fish, is light, and prices unchanged. Considerable fresh fish received here last week were sold for curing, as the market for fresh fish has been dull. The shipments of five lobsters from Nova Scotia to the American market are heavy. Last week two thousand crates of live lobsters were shipped from Yarmouth to Boston. The prices are good. There is still a certain amount of last season's catch of codfish held here, but the dealers do not show any anxiety regarding the possibility of difficulty in disposing of the same.

DROP IN SUGAR.

Winnipeg, May 18.—Prices of sugar have been reduced ten cents all round.

THE CURRANT SITUATION.

FOR some years past the Greek Chamber of Deputies has tried to introduce legislation favorable to currant growers, and a number of bills were introduced to this end, although nothing definite has so far resulted.

Lately, according to report of the New York Journal of Commerce and Commercial Bulletin, further action was attempted to improve the conditions of the industry.

The cause of the sharp rise of 1s. in the price of currants in Greece about two and a half weeks ago, and which was conjectured here in the absence of specific information to be due to impending action by the Greek Chamber of Deputies favorable to the interests of currant growers, was explained in letters received from prominent shippers in Patras. From these advices not one but several incentives to the sudden advance were furnished by schemes, all having as their object the betterment of the Greek currant industry. These various schemes all depend for success upon legislative action, and it would appear that bills have been introduced into the Greek Parliament, with the view of securing such action.

One measure is considered to have a particularly good chance of passing, because it was introduced by M. Pema-gioglu, manager of the Bank of Athens, and a member of the Greek legislative body. The object of this bill, however, is not mentioned, or only vaguely referred to in the letters of advice as intended to benefit the growers. One of the letters received speaks of a grand scheme, which is planned by a syndicate with a capital of \$500,000, and in furtherance of which legislation by the Greek Chamber is sought. This may be

the same project which is referred to by another writer as a plan to ensure the coming currant crop below a certain fixed price, though in this case an individual, and not a syndicate, is mentioned as the promoter of the scheme. As related, this letter is in the nature of insurance, the insurer proposing to buy all currants that may be offered below a certain price at any period of the season, provided a law is enacted under the terms of which he can collect a certain premium on every ton of currants produced.

While, as stated, these plans have had the effect of causing an advance in prices in the primary market, and the prospect that some one of them will eventually succeed to the advantage of the industry keeps that market on an apparently firm basis, the opinion held in the trade here is that so long as they remain "in the air" they are likely to have no pronounced effect upon this market. As soon, however, as there is furnished a definite working basis by the adoption of one or another of the projects under consideration the consuming markets will, no doubt, immediately respond to the improved trade conditions thus produced.

Canadian brokers do not place much confidence in any action of the Deputies and of the Greek Bank being successful, and would feel more assured of success if the United English Syndicate had manifested interest in the movement. As it is, past actions of the Greeks themselves have not warranted strong belief in any remedial movement being successfully put through.

NEW BROKERAGE FIRM.

Mr. Wallace Anderson and Mr. Crawford W. Powis, both brokers, well and favorably known throughout the grocery trade of Toronto and Ontario, have formed a partnership under the firm name of Anderson, Powis & Co. The new firm will carry on a general business as manufacturers' agents and brokers, dealing in cereals, canned goods, dried fruits, etc.

Mr. Anderson has represented the Acadia Sugar Refinery in Toronto for upwards of twelve years, and is looked upon as one of the most popular and estimable brokers on the street. Mr. Powis' business experience dates from 1896, when he first became associated with the late George Lightbound. A year and a half ago he went into business on his own account. The Grocer wishes Anderson, Powis & Co. every success in their new undertaking.

SITUATION WANTED.

EXPERIENCED traveler seeks position, groceries or grocer's sundries preferred. Box 251, CANADIAN GROCER, Toronto. (22)

ASSOCIATION NEWS.

ON May 4 the Montreal Retail Grocers Association met at their new hall at 88 St. Denis street. The new place affords all the necessary conveniences for the purpose, and the grocers seem to be delighted with it.

At nine o'clock the president, P. Daoust, opened the meeting. The minutes of the last meeting were read by the secretary and unanimously adopted, after which P. Bruneau, treasurer, made a satisfactory report. The association has on hand the sum of \$286.50. These funds, according to suggestions made at a former meeting, will be transferred from the City and District Savings Bank to a commercial institution, namely, the Provincial Bank of Canada.

The question of the annual picnic was brought up and freely discussed, certain members being desirous of taking an outing to Cornwall or St. Hilaire, while others strongly opposed going out of the city, being in favor of Parc Delorimier, or other local grounds. On motion of J. A. Beaudry it was decided to call a special meeting on May 11 to decide this question. Committees were appointed to arrange preliminaries and the organization of the picnic.

A special meeting of the association was held on May 11 to consider the plans for this year's picnic. The president, Mr. Daoust, reported his visit to Cornwall, and the generous offer of that town as compared with other places. The majority finally decided in favor of Cornwall, and that the organization of the picnic be left in the hands of the members of the association. The secretary was instructed to write to the Ottawa Grocers' Association to cooperate with the Montreal society at Cornwall. The meeting was enthusiastic, and there is little doubt but that this year's outing will be a grand success in every way.

The Ottawa grocers have decided to hold their annual picnic this year at Cornwall, in conjunction with the retail grocers of Montreal. The date will be announced later.

The grocers' section of the Ottawa Retail Merchants' Association have elected the following officers for the ensuing year: President, F. W. Forde; vice-president, H. W. Booth; treasurer, C. J. Provost; secretary, A. C. Ellis; executive committee, H. Scott, A. L.

Pinard, C. B. McLean, P. Lamoureux, W. York, N. S. Schwerdfager.

The Hamilton Retail Grocers' Association has decided to hold its annual picnic on Wednesday, July 19. The grocers will close their stores on Wednesday afternoons during June, July and August.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday evening, May 15, at the new rooms of the association in the Temple Building. A large attendance of leading members was noticed and an eager interest taken by everyone present in the deliberations of the evening, which included among other things several important amendments to the constitution. The annual excursion was thoroughly discussed, and in view of the success of last year's trip to Buffalo it was unanimously decided to give members of the trade and their friends an opportunity to have a good time over again this year. The executive have under consideration a number of interesting features, among them an automobile ride in Buffalo, which will go to make this year's excursion ahead of any in the history of the association. The date of the excursion will be announced in next week's issue of The Grocer.

A customer who always pays cash for her purchases gave the following reason for preferring to trade with a merchant who uses a National Cash Register:

"I trade with Mr. Hardy because mistakes are seldom made in handling cash purchases. When I make a purchase a National Cash Register shows me the amount I have paid for the article and I know it is correct.

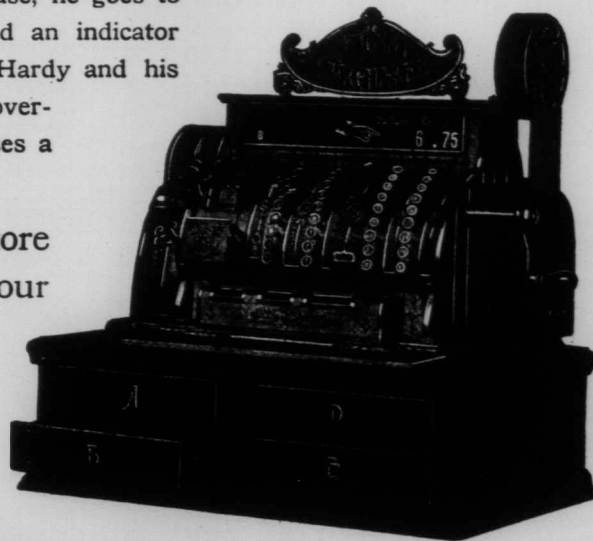
"If I hand a clerk a dollar to pay for a 25-cent purchase, he goes to the cash register in order to make change. A bell rings and an indicator shows that the amount of my purchase was 25 cents. Mr. Hardy and his clerks handle all cash sales in the same way. I am never overcharged. It is a pleasure to trade with a merchant who uses a complete system."

With a National Cash Register in your store you are equipped to handle the business of your customers to their perfect satisfaction.

A National Cash Register pays for itself in the time we give you for payment.

Let our representative call and explain our system to you.

Cut off here and mail to us today



NATIONAL CASH REGISTER COMPANY, DAYTON, OHIO

I own a _____ Please explain to me what kind of a register is best suited for my business.

This does not obligate me to buy.

Name

Address

No. Clerks

PERSONAL MENTION.

Mr. F. M. Moffatt, of Gunns Limited, Toronto, is in Montreal this week.

Mr. J. Priestly, of Cleveland, Ohio, spent a few days in Toronto this week.

Mr. A. Kirkpatrick, of Lefroy, was in Toronto this week calling upon the wholesale trade.

Mr. F. B. Mason, eastern representative of J. D. Bradshaw, Toronto, is in Montreal this week.

Mr. W. Ince, jr., of Perkins, Ince & Co., Toronto, sails for Canada from London, England on May 19.

Mr. D. Becker, of D. Becker & Son, general merchants, New Hamburg, Ont., was on a business trip to Montreal this week.

Mr. R. Willcock, representing Henri Jonas & Co., Montreal, was a caller on the trade in Ottawa during the past week. Business is reported good.

Mr. Alfred Meyer de Barral, of Evariste, Dupont & Cie, wine manufacturers, Bordeaux, France, is paying his annual visit to Canada.

Mr. W. Martin, formerly in the grocery business at Dovercourt road and Queen street, Toronto, and latterly travelling representative for the Vienna Yeast Co., Buffalo, is dead.

Among Montreal salesmen met by The Grocer this week in Quebec City was Mr. Wm. F. Clough, representing Wm. H. Dunn, Montreal and Toronto. Mr. Clough wore the happy smile that meant "orders."

Mr. F. D. Cockburn, eastern representative of Comfort Soap, was met in Ottawa by The Grocer last week. Comfort Soap is in strong evidence, and Mr. Cockburn reported that business had been especially good on this trip.

Mr. H. R. Huntington, accountant for the Ontario Sugar Co., Berlin, has severed his connection with that firm and will shortly assume the position of secretary of the Trites-Wood Co., a large mercantile firm at Fernie, B.C.

Mr. J. M. Hughes, of the Bailey Broom Co., Kingston, Ontario, was a caller upon the Montreal trade during the past week. He represents his firm in the Province of Quebec, and reported to The Grocer that business was opening up well this Spring.

Mr. F. W. Rowley, of F. W. Rowley & Co., 6 and 7 Cross Lane, Eastcheap, London, E.C., and Denia, Spain, spent a few days among the Montreal wholesale grocery trade this week, making his commercial headquarters with Watt, Scott & Goodacre.

Mr. C. Currie, inspector of agencies for D. S. Perrin & Co., of London, is in Winnipeg this week. It is stated that this firm will build a large warehouse in Winnipeg and possibly do some manufacturing there, but nothing has been decided definitely as yet.

Mr. Arch. Snowdon, of Snowdon, Forbes & Co., Montreal, has returned from a two months' trip through Manitoba and the Territories. Business in "Bee" brand goods is reported as excellent, and the future outlook for trade in the Great West is considered bright by Mr. Snowdon, in fact he is very optimistic in his views on the trade situation.

Mr. J. Lister Nichols, who has been making a tour of New Brunswick during the past four months for E. W. Gillett & Co., Toronto, passed through Montreal on his way to headquarters last Tuesday. The east, as stated to The Grocer by Mr. Nichols, is awakening to the fact that Canadian manufacturers of baking powders are rapidly displacing those of the United States, and with the exception of one or two brands their products are becoming rarer and rarer every year.

Mr. J. L. Watt, of J. L. Watt & Scott, Toronto, accompanied by Mr. F. C. Bevan, of F. C. Bevan & Co., of Malaga, Spain; and Mr. F. W. Rowley, of F. W. Rowley & Co., London, England, and Denia, Spain, spent a few days last week at the Caledon Mountain Trout Club, Inglewood. They report fair trout fishing and an excellent outing.

Mr. W. H. Hamilton, Peterboro, Ontario, was a visitor to Montreal during the past week. To The Grocer Mr. Hamilton stated that business in his town was satisfactory and the many new manufacturing industries that had located there were making it one of Canada's best centres. Several Toronto wholesale grocery firms had opened up branches in Peterboro, and the local trade was in consequence in a good buying position.

Mr. G. D. Sinclair, Toronto, representative of E. W. Gillett Co., was a caller at the Montreal offices of The Grocer on Monday of this week. Mr. Sinclair has been making a tour through the Eastern Townships in company with Mr. Walter J. Elliott, Quebec representative, and both gentlemen have been busy on a special advertising campaign in that district. Mr. Sinclair, who is an experienced grocer, though still a young man, is thoroughly enthusiastic over his work. He reports his own particular territory in the City

of Toronto as being in good shape and growing rapidly. He mentioned to The Grocer that E. W. Gillett Co. were placing a number of gasoline motors at the disposal of the traveling staff, a feature that will facilitate rapid work and prompt delivery of orders.

Mr. Howard W. Symington, of W. Symington & Co., Bowden Steam Mills, Market Harborough, England, was a caller at the Montreal offices of The Grocer on Friday, May 12th. Mr. Symington is paying a short pleasure trip to Canada, combined with a preliminary business prospecting tour, the latter with a view of placing his company's well-known English pea flour, pea soups and other proprietary articles on the Canadian market. Symington & Co.'s products have for over three-quarters of a century enjoyed the patronage and confidence of the public in Great Britain, as well as in most of the colonies. Mr. Symington annually pays a visit to one or the other of the countries with which connections have been established, and though on his first Canadian trip he will only be able to take in the larger eastern centres, such as Quebec, Montreal, Ottawa, Toronto and Hamilton, he hopes next year to make a complete canvas of the Dominion. Mr. Symington was pleased to say to The Grocer that his first impressions of Canada were favorable, in fact in comparison with other lands he has had the privilege of visiting he was proud of England's greatest Dominion.

HINTS TO BUYERS.

S. H. Ewing & Son, Montreal, have received samples of April pickings Japans at about 31 to 32c. laid down. These teas are very attractive and excellent liquor.

White & Co., Toronto, are in the fresh fish business quite extensively, receiving daily large consignments from the upper lakes.

The Eby, Blain Co., Toronto, report they have been unable to meet the demand for their "Old Oaken Bucket" prepared mustard. The first two shipments were cleared out immediately upon arrival. They expect to fill all back orders this coming week.

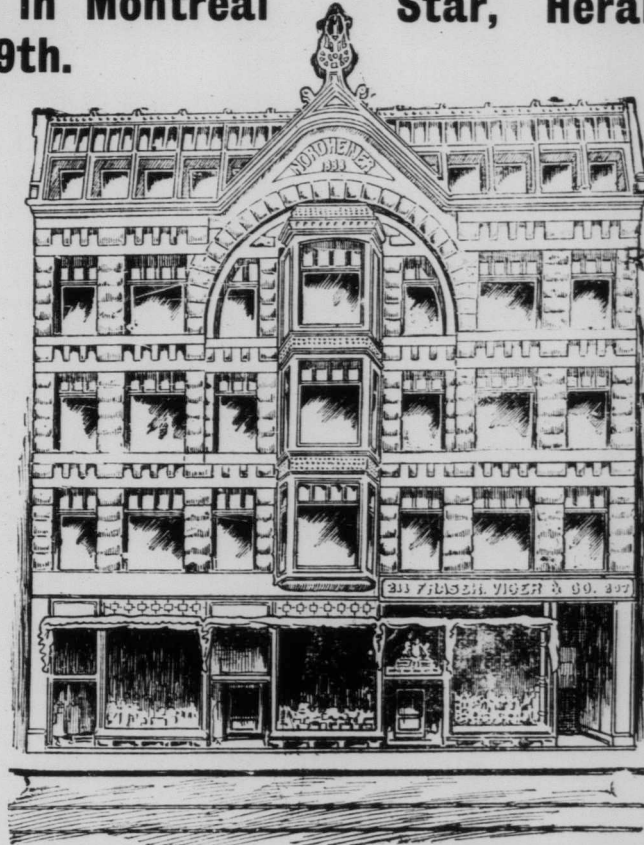
On account of the large number of repeat orders the Eby, Blain Co., Toronto, are bringing on another shipment of "Ocean" brand Pacific lobsters. They have purchased the balance of this season's pack. You will do well to get your order in early—quantity limited.

The Eby, Blain Co., Toronto, are offering some special snaps in canned salmon this week.

A shipment of pitted dates, in packages, has arrived for H. P. Eckardt & Co.

Buyers of Eleme figs should communicate with H. P. Eckardt & Co., who are sellers at low prices.

Read what Canada's leading retail grocery house says of
"PRINCE OF WALES" MOCHA AND JAVA COFFEE
as advertised in Montreal Star, Herald, Gazette and
Witness, May 9th.



FRASER, VIGER & CO., Italian Warehouse, Established 1856.

RETURNED

MAY 18 1905

To Montreal Office
cut Book 34
page 91

"Rich, Aromatic, Delicious

'PRINCE OF WALES' Mocha and Java Coffee - - - In 1 and 2-lb. tins.

In spite of all the ridiculous statements contained in advertisements, published in the interests of Coffee substitutes, the fact remains that there is no more delicious or healthful beverage than a good cup of Coffee.

To our numerous patrons who appreciate really fine Coffee we recommend a trial of

S. H. & A. S. EWING'S

'Prince of Wales'

MOCHA AND JAVA COFFEE

which we sell in one and two-pound air-tight tins.

'PRINCE OF WALES' Coffee possesses a peculiarly RICH, SMOOTH, AROMATIC FLAVOR—free from rankness—properly made it is unexcelled.

'Prince of Wales' Mocha and Java Coffee, in 1-lb. tins - - - 40 cents each.

'Prince of Wales' Mocha and Java Coffee, in 2-lb. tins - - - 70 cents each."

—Extract Montreal Dailies.

FOR FORTY-NINE YEARS the Italian Warehouse has been known and recognized as the leading house in Canada and paid closest attention to quality, assortment and abundance of finest groceries.

The above unsolicited opinion can be confirmed by your ordering "PRINCE OF WALES" Mocha and Java Coffee.

S. H. & A. S. EWING,

Montreal Coffee and Spice Steam Mills,

::

53-55 Cote Street, MONTREAL.

TRADE CONDITIONS IN BRITISH COLUMBIA.

Vancouver, B.C., May 11, 1905.

TRADE with Australia, and necessary steps to be taken to improve it, have been receiving attention from the business men of the coast cities recently. At the last monthly meeting of the Vancouver board the subject was discussed at length, and last week the Victoria Board of Trade also took the matter up. Crystallizing their discussion, the board passed a resolution favoring the appointment of a special commissioner by the Dominion Government to secure reciprocal trade relations with the commonwealth similar to those already established with New Zealand. Other Canadian boards of trade are to be asked to co-operate in urging this on the Dominion Government.

Preparations for a run of salmon this year, which will keep up the allegory of a "fat" year every fourth season, are well ahead. On Puget Sound the canners of Washington State are pinning their faith to the old belief of the fourth year, which in the past has been pretty well proven. Discouraged by three years of the leanest kind of picking, British Columbia canners are somewhat dubious. They are, however, making fairly extensive preparations, and especially in the north great activity is displayed. The shipment of supplies for the canneries and for employes has engaged northern coasting steamers for some time, and the trade is not all over yet. The northern run begins earlier than that on the Fraser.

On the Fraser River, the preparations are not so far forward, as the sockeye run does not ordinarily begin till well on in July, though if there is to be a big run it usually comes earlier. The run of Spring salmon is light on the Fraser this year, despite many statements to the contrary. The proof is that the fish have never been plentiful in the market, and the price has been high this Spring. On Vancouver Island there will be several traps this year, the new departure having been instituted last season by J. H. Todd & Sons, and Capt. Munsie. Now that the way has been shown, and traps proven successful, others are, of course, following in the lead. One proposed trap location, at Clover Point, opposite Victoria City, has been refused by the Provincial Government, which owns the foreshore and will not grant a lease for trap purposes, the site not having been one of those put up for competition by the Provincial Government, which also holds that its nearness to the city is against it. The fact that a trap license is held from the Dominion Government does not ensure the permission to use it, if the location proposed is not assented to, or leased, by the Provincial Government. B. J. Short, the canneryman, is the unlucky possessor of the trap license, which he proposed to use at Clover Point. He had made all arrangements to go ahead with driving piles and constructing the traps, but was notified by the provincial authorities that he had no right to do so.

Two canneries for Vancouver Island, both at Esquimalt, near the City of Victoria, are the result of the establish-

ment of traps off the south of the island.

The beginning of a new era in fruit preserving business is marked by the very large extension which the Empress Mfg. Co., of Vancouver, is now making to its factory. This company, formerly known as the B. C. Fruit Canning & Coffee Co., has under construction an additional building 100 feet long, covering two lots frontage, and two storeys high. It will double the floor space of the premises.

A healthy tone is noted in all lines of trade this season, as there is constant and satisfactory development industrially in every direction. This tendency is being strongly marked in trade up the coast. There are so many people going to various northern British Columbia points, both coast and interior, that a large increase in trade to those points has been the result. From the interior of the province trade is coming very regularly, owing to steady improvement in mining, lumbering and agriculture. The latter industry is receiving the impetus long predicted for it, and wherever there is arable land it is being looked up, and many sales to settlers are reported.

Market conditions show few important changes. The advent of the favorite strawberry in large quantities from California has been one of the features of the fruit market for the past week, and some straggling lots of local grown have also been seen. The latter are, however, small, and the fruit lacks the lusciousness of fully matured and well ripened berries. Warmer weather is necessary before the local crop will begin to ripen in any quantity. The prices for the better class of strawberries received so far are high, \$3 to \$3.75 being the range. The California cherries have also been arriving in limited quantities for the past week. They are selling at \$2.25 and \$2.50 for the ten pound crate.

Oranges move rather slower now,

though the supply is still plentiful and quality good. Price ranges from \$2.25 for seedlings to \$3, and \$3.25 for choice navels, Mediterranean sweets and bloods. Apples are going out fast. Local stock is poor now, and Washington importations little better. They sell at \$1.25 to \$1.75 per box. The few Tasmanians is stock from last Australian steamer brought considerably better prices, though comparison of the price, \$3 per box, is not fair, as the boxes are larger.

Ripe tomatoes, Mexican importation via California, are fairly good in quality, at high prices, \$4.50 per crate being the quotation. California crop tomatoes will soon be plentiful. Rhubarb is beginning to come in more freely, and prices for local are down to 3½c per lb., which will prevent more California grown coming in.

In vegetables the potato market is quiet, prices being still high—\$28 per ton for choice stock. California new potatoes are more plentiful, but the price is still high—5c. per lb. Green peas, imported from California, are quoted at 12c. per lb. Beans at 4c. All small green vegetables, in bunches, are local, and selling at low prices now. Celery is all Californian, and \$1.10 per dozen heads.

The produce market remains about as last week. Prices for butter, locally produced, are firm, though quantities are increasing. Demand is active, and supplies from outside sources still small. Ontario creamery is represented in small proportion in the market.

Local eggs pretty nearly fill local demands now, and the price, 25c., is easy. Cured meats, about three-quarters of the stock of which in this market is from U. S. packing houses, show slight decrease, amounting to about ½c. all round. Hams are quoted 14 to 15c., and breakfast bacon 15 and 16c.

Flour quotations on this market were shaded from 10 to 20c per barrel this week. Hungarian brands are quoted now at \$6.30, and strong bakers at \$6.10 per bbl. Okanagan flour is quoted at \$6.20 for Hungarian, and \$5.80 for the Three Star second grade.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.

Quotations corrected by telegraph up to 12 a.m. Thursday, May 18th, 1905.

GENERAL grocery business shows considerable activity this week and all the jobbing houses are busy. Collections are still reported slow, however, and there is considerable grumbling on that score.

Apparently sugar is on the downward grade at last for there is still another decline to report this week. A general decline of 10 cents has been announced and, at time of writing, sugar is on a \$6 basis in Winnipeg for Montreal granulated. Reports from California still indicate a marked shortage in the prune crop and a local advance is sure to be made very soon. Prunes are a "good buy" at present and the merchant who stocks up at present prices should make money in the deal. The smaller sizes will be particularly scarce. Coffee is firmer and, although sales are being made still at the old figures, an advance of about ¼c. on green Rios would be justified by the condition of the market. A further decline in "Crown Brand" syrups is announced this week. "Gold

Dust" washing powder has been advanced and new quotations will be found below. "Banner" and "Quail" oats have also been advanced.

Sugar.

Interest still centres in the sugar market and, as is usually the case when values are declining, merchants are buying sparingly and only for present requirements of their trade. Lower prices are expected now. We quote:

Montreal granulated, in bbls.....	6 00
" " in sacks.....	5 95
" yellow, in bbls.....	5 50
" " in sacks.....	5 45
Wallaceburg, in bbls.....	5 90
" " in sacks.....	5 85
Icing sugar in bbls.....	6 80
" " in boxes.....	6 80
" " in small quantities.....	7 20
Powdered sugar, in bbls.....	6 40
" " in boxes.....	6 60
" " in small quantities.....	6 85
Lump, hard, in bbls.....	6 70
" " in 4-bbls.....	6 80
" " in 100-lb cases.....	6 70

Canned Goods.

The canned goods market is without

features of interest. Prices are steady. We quote.

Apples, 3's, 2 doz. cases, per case	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 40	4 40
Currants, red, 2 doz. cases, per case	3 35	3 35
" black, " " " " " "	3 75	3 75
Gooseberries, " " " " " "	3 50	3 50
Lawtonberries, 2's, " " " " " "	3 35	3 35
Pears (Bartlett's), " " " " " "	3 50	3 50
Peaches, 2's, " " " " " "	3 75	3 75
" 3's, " " " " " "	3 75	3 75
Raspberries, red, " " " " " "	2 90	2 90
" black, " " " " " "	3 00	3 00
Strawberries, " " " " " "	3 50	3 50
Plums, Lombard, 2 doz. per case	2 35	2 35
" green gages, 2 doz. case, per case	2 50	2 50
Pineapples, 2's, sliced, 2 doz. cases, per case	4 25	4 25
" 2's, whole, " " " " " "	3 75	3 75
" 2's, whole, " " " " " "	4 50	4 50
" 2's, grated, " " " " " "	4 50	4 50
Tomatoes, 3's, per 2 doz. cases	2 85	2 85
Corn, 2's " " " " " "	2 50	2 50
Peas, 2's " " " " " "	1 90	1 90
Beans, 2's " " " " " "	1 90	1 95
Salmon, finest sockeye, per case	7 00	7 00
" humpback, " " " " " "	3 75	3 75
" cohoes, " " " " " "	5 25	5 25
Boneless chicken, lb. tins, per doz.	3 25	3 25
" turkey " " " " " "	3 25	3 25
" ducks " " " " " "	3 25	3 25

Spices.

As noted last week, new spices will be on the market shortly and declines may be expected in several items on the list. We quote:

Pepper, black, per lb.	0 20	0 20
" white, " " " " " "	0 28	0 28
Cayenne, " " " " " "	0 21	0 21
Cloves, ground " " " " " "	0 25	0 25
Cassia, " " " " " "	0 18	0 18
Allspice, " " " " " "	0 14	0 14
Ginger, " " " " " "	0 18	0 18
Cloves, whole " " " " " "	0 25	0 25

Rice, Tapioca, Etc.

Values are steady and trade is of normal proportions. We quote:

Rangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna " " " " " "	0 04 1/2	0 04 1/2
Tapioca, per lb.	0 03 1/2	0 03 1/2
Sago, " " " " " "	0 03 1/2	0 03 1/2

Pot and Pearl Barley.

Prices continue as follows:

Pot barley, per sack	2 45	2 45
Pearl barley, per half sack (49 lbs)	1 70	1 70
" sack	3 40	3 40

Syrups and Molasses.

Another decline in "Crown Brand" syrup is reported. New figures are given below. We quote:

Syrup "Crown Brand", 2-lb tins, per 2 doz. case	2 10	2 10
" " " " " " " " " " "	2 40	2 40
" " " " " " " " " "	2 25	2 25
" " " " " " " " " "	2 15	2 15
" " " " " " " " " "	0 03 1/2	0 03 1/2
" " " " " " " " " "	0 03 1/2	0 03 1/2
"Kairomel" syrup, 2-lb. tins, per 2 doz. case	2 20	2 20
" " " " " " " " " "	2 65	2 65
" " " " " " " " " "	2 40	2 40
" " " " " " " " " "	2 45	2 45
Barbadoes molasses in 1/2-bbls. per lb.	0 04	0 04
New Orleans molasses in 1/2-bbls. per lb.	0 02 1/2	0 02 1/2
" " " " " " " " " "	0 02 1/2	0 02 1/2
Porto Rico molasses in 1/2-bbls. per bbl.	0 04 1/2	0 04 1/2

Coffee.

Coffee is firmer now and, although there has been no change in local prices, the condition of outside markets would warrant an advance here of about 1/4c. We quote:

Green Rio, per lb.	0 10 1/2	0 10 1/2
Roasted, per lb.	0 13	0 13

Cocoa and Chocolate.

The price of Baker's chocolate in 1/2-lb. packages is now 37c., and 1/4 and 3/8-lb. packages of cocoa are sold at 42c. per lb.

Jam.

Upton's jam is quoted at 50c. per pail in Winnipeg. The Brandon price is 52c., the price in Calgary and Lethbridge, 57c., and the Edmonton price is 60c.

Nuts.

Still quoted as follows:

Almonds, per lb.	0 12 1/2	0 12 1/2
" (shelled), per lb.	0 25	0 25
Filberts " " " " " "	0 11	0 11
Peanuts " " " " " "	0 11 1/2	0 11 1/2
Jumbos " " " " " "	0 14	0 14
Walnut, per lb.	0 12	0 12
" (shelled) " " " " " "	0 25	0 25
Pecans, per lb.	0 15	0 16
Brazilia, per lb.	0 16	0 16

EVERYBODY LIKES Clark's Beefsteak and Onions

They retail at 20c. a Tin. Profit for you 33 1/3 per cent.

This line is a ready seller, and, considering the present high price of beef, is remarkably cheap.

EPPS'S GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS

COCOA

"QUEEN BRAND"

Our stock is rapidly disappearing, and we intend clearing out the balance this month. Before placing your order, write us for prices on Peas, Gallon Apples, Catsup and Raspberry Pulp in gallon tins.

IT IS WORTH YOUR WHILE TO DROP US A POSTAL.

BELLEVILLE CANNING COMPANY, - - - BELLEVILLE, ONT.



TRADE MARK

RED-BROWN WRAPPING

All Weights FOR FURNITURE PACKING All Sizes.

Strong, Tough and Stiff. A Sure Protection to Destination

SAMPLES AND PRICES WITH PLEASURE.

CANADA PAPER CO. LIMITED

TORONTO MONTREAL

This design a guarantee of quality

GUAVA JELLY SHELLED ALMONDS INDIAN CHUTNEY

NEW IMPORTATIONS. WRITE FOR PARTICULARS.

W. P. DOWNEY, 26 St. Peter St., Montreal



All Grocers Should Stock THE STAVANGER PRESERVING CO.'S

Crossed Fish Brand Norwegian Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins

AGENTS FOR CANADA

W. G. Patrick & Co., 29 Melinda Street, Toronto
British Manfrs. Agency Co., Vancouver, B.C.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year	830 00
" " " 6 months	17 00
" " " 3 months	10 00
50 " " 1 year	17 00
" " " 6 months	10 00
25 " " 1 year	10 00

SITUATIONS VACANT.

WANTED—First-class clerk for country general store, duties to commence June 1st or soon after, must have had experience. Apply, stating salary, references, etc., Box 246, CANADIAN GROCER, Toronto. (21)

BUSINESS CHANCES.

ESTABLISHED BUSINESS—Largely groceries; small stock; big turnover; best town; speak quick. Box 590, Peterboro. (20)

AGENTS WANTED.

SYNDICATE of Packers and Manufacturers is desirous of appointing correspondents in Canada, etc., as their sole agents for Swiss milk chocolates, high-class comestibles, crystallized fruits, olive oil and sundries; all goods shipped direct from port of origin c.i.f. or f.o.b.; only well established houses, capable of doing a large trade, kindly reply, giving full particulars, references, etc., Warwick, Ltd., 10 Arthur St. West, London, Eng. (20)

FOR SALE.

FIRST-CLASS bakery and grocery business in good western Ontario town; bakery runs over 2,000 loaves per week; good reasons for selling. Address Box 11, CANADIAN GROCER, Toronto. (20)

J. McA. CAMERON

Manufacturers and Commission Agent

More lines desired.

Travellers on the road.

VANCOUVER, B.C. P.O. Box 912
Phone A1955

POULTRY, FISH, GAME AND OYSTERS.
WINNIPEG FISH CO.
PHONE 1480.
259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man.

Foreign Dried Fruits.

Later reports from California confirm what was said in these columns two weeks ago. Prunes will be a short crop and a local advance may be expected at any time. The smaller sizes will be particularly scarce. There is no doubt that a local advance will be made soon and merchants may save money by buying now. Apricots are a good crop and prices for July and August delivery are opening low. We quote:

Valencia raisins, Trenors, per case f.o.s.	2 00
" selects	2 20
" layers	2 25
California raisins, muscatels, 3 crown, per lb.	0 06 1/2
" " choice seeded in 1/2-lb. packages per package	0 06 1/2
" " choice seeded in 1-lb. packages per package	0 08 0 08 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2
Prunes, 90-100 per lb.	0 04 1/2
" 80-90 "	0 04 1/2
" 70-80 "	0 05 1/2
" 60-70 "	0 05 1/2
" 50-60 "	0 06
" 40-50 "	0 07 1/2
" silver "	0 08 1/2
Currants, uncleaned, loose pack, per lb.	0 05 1/2
" dry cleaned, Filletras, per lb.	0 06 1/2
" wet cleaned, per lb.	0 06 1/2
" Filletras in 1-lb. pkg. dry cleaned, per lb.	0 06 1/2
" Vostizas, uncleaned	0 05 1/2
Hallowee dates, new per lb.	0 03 1/2 0 04
Figs, cooking in bags, per lb.	0 03 1/2
Apricots, choice (present delivery), in 25-lb. boxes, per lb.	0 13 1/2
Apricots, standard (present delivery), in 25-lb. boxes, per lb.	0 12 1/2
Apricots, choice (July delivery), in 25-lb. boxes, per lb.	0 10 1/2 0 11
Apricots, standard (July delivery), in 25-lb. boxes, per lb.	0 10 0 10 1/2
Peaches, choice,	0 12 1/2
" standard "	0 12
Pears, (choice halves) "	0 12 1/2
Nectarines, choice "	0 11
Plums, choice (dark pitted) per lb.	0 10 1/2
Candied Peel—Lemon peel, per lb.	0 09
" Orange "	0 09 1/2
" Citron "	0 14

Evaporated Apples.

Prices continue as follows:
Evaporated apples (new), 50-lb. cases 0 07 1/2
25-lb. cases 0 08

Beans.

Hand-picked beans are quoted at \$2.10 to \$2.15 per bushel and the ordinary grade at \$2.

Butter Tubs.

Prices are as quoted last week:
Tubs, wooden hoops, 2 in nest, per nest 0 45
" " 3 " " " 0 73
" wire hoops, 2 " " " 0 63
" " 3 " " " 1 00

Buckwheat Flour.

Quoted at \$1.70 per half sack.

Breakfast Cereals.

Oatmeal and cornmeal are steady at the advance noted last week. "Quail" and "Banner" oats have been advanced and are now quoted at \$4.50 per case. Prices are:

Rolled Oats, 80-lb. sacks, per cwt	2 10
40-lb. " "	2 15
20-lb. " "	2 20
8-lb. " "	2 50
Cornmeal, in sacks, per cwt	1 65
in 1/2 sacks,	1 70

For fish quotations see last week's Grocer.

Maple Products.

New maple syrup from the Eastern Townships in Quebec Province is selling at \$5 for 5-gal. tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey.

Prices are as follows:
Clover honey 1-lb glass, 2 doz. in case, per doz 2 00
" " 5-lb tins, 1 doz. in case, per tin 0 50
" " 10-lb tins, 8 in case, per tin 1 00
" " 60-lb tins, per lb. 0 07
Fancy comb honey, 2 doz. to the case, per doz. 2 50
per case, 4 75

Eggs.

Jobbers are paying 13c. per dozen for eggs delivered in Winnipeg and from 11 1/2 to 12c. at country points.

"TANGLEFOOT" Sticky Fly Paper



Is really the only device known that will catch and hold both the fly and the germ and coat them over with a varnish from which they cannot escape, preventing their reaching your person or food.

"Tanglefoot" is Sanitary
Ask for "Tanglefoot"

Profit? Over 120 per cent. to you.

The Best of all
FLY Killers
is
Wilson's Fly Pads
Sold Everywhere.
10 CENTS

Stock the kind the housekeepers ask for. Avoid poor imitations.

COMMON SENSE

KILLS {Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W.

TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.

Write for prices.

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

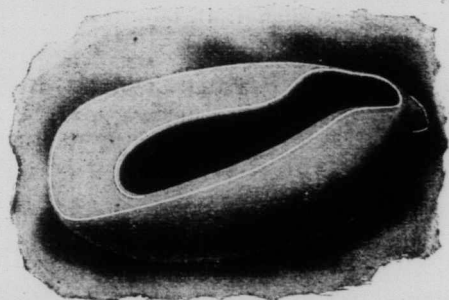
What The Blue Ribbon Means

The **Blue Ribbon** is the insignia of the highest merit in our Navy.
The **Blue Ribbon** is the insignia of the highest merit in our Teas.

Blue Ribbon Ceylon Tea

carries off the honor because it is the purest, because it is "high-grown," delicately picked, and contains no tannin. Get the Tea of Merit—Blue Ribbon Tea. Order the Red Label line. Remember it's worth 50c. (that is the opinion of many), but sold at 40c.

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.

Water Sets



IN STOCK

READY FOR IMMEDIATE DELIVERY

Attractive Assortments, not too large, even for small dealers.

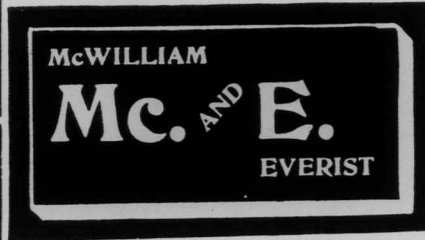
Packages of about \$10 and \$20 each.

FULLER PARTICULARS ON APPLICATION

BARNARD & HOLLAND CO.
MONTREAL

NEW ADDRESS :
CORISTINE BUILDING

Offer both long-keepers and present-use Lemons in small or large quantities. Can give you excellent values. With warmer weather prices must advance. See you are in on ground floor.



TORONTO, - - ONTARIO

Our Circle I Pineapples are giving extra satisfaction this season. Have full supply Oranges, Lemons, etc. Send in your orders. They will have best attention.

FRUIT AGENCY WANTED IN BRITAIN
Green and Canned, not Jams

House, with 20 years' connection, in N.E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH
30 BARWICK STREET
Tel. A4. "Leake, Scarborough."

DRIED APPLES

BRIGHT, DRY STOCK
WANTED.

O. E. ROBINSON & CO.
INGERSOLL

Established - - 1886

The _____

DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets. **TORONTO**

DRIED APPLES

We pay highest market prices for bright dry quarters and make prompt remittance.

The W. A. GIBB CO.

Packers and Exporters
5 and 7 Market St., **HAMILTON**

**GREEN FRUITS
AND VEGETABLES**

THE first fruit auction of the season was held at the warehouse of the Montreal Fruit Exchange, Mountain street, on Friday, May 12, when the entire cargo of the Jacona, consisting of 18,000 boxes oranges and 13,000 boxes lemons passed under the hammer of W. M. Kearns, auctioneer. In all, 879 lines were knocked down in six hours or an average of 3 1-2 lines a minute. Buying was brisk and good prices were realized, though the fruit taken as a whole was not of an exceptionally good character. This brisk bidding was due to the fact that the orange and lemon crop of Italy is very short this year and dealers were anxious to secure their season's supplies. The fact, also, that the Escalona, due this week, carries only a stock of 5,000 cases (4,000 oranges and 1,000 lemons), lent additional zest to the buying. Prices realized ranged about as follows: Messina lemons, from \$1 to \$2.30; Maiori lemons, from \$2.25 to \$2.35, and Sorrento lemons from \$1 to \$3.10 per box, and some sales of fruit out of condition were made at as low as 75c. per box. Messina oranges sold at \$2.40 to \$2.65 per box, and at \$1.10 to \$1.80 per half box. Fancy ovals in boxes brought from \$2.15 to \$2.90, and in half boxes \$1.60. Catania blood oranges sold at \$1.60 to \$1.80 per half box, and one line of fancy stock in boxes, put up in cartons, sold at \$1.50 to \$5 per box. This is the highest oranges ever realized here at the Spring auction sales. Sorrento oranges in boxes, sold at from \$2 to \$2.90, and in half boxes at \$1 to \$1.85.

Among the buyers present were: Ryerson Bros., Brantford; A. Mountjoy, London; H. Thorpe, of McWilliam & Everist, Toronto; M. P. Clemes, of Clemes Brothers, Toronto; C. Husband, Toronto; W. B. Stringer, of W. B. Stringer & Co., Toronto; G. T. Wolfe, of the T. Eaton Co., Toronto; F. White, of White & Co., Toronto; R. Vance, Toronto; H. Dawson, of the Dawson Commission Co., Toronto; Wall & Goppe, Windsor; J. T. Wood, St. Lin; G. S. Steele, London; M. Mulholland, Toronto; J. H. C. Carpenter, representing the Distributors Co., Winona; S. Sansone, of Calalano & Sansone, London; E. Butterfield, Boston, and E. Andrews, jr., New York.

Hart & Tuckwell, Montreal, to whom the cargo was practically consigned, stated to The Grocer that prices realized were good and, in consideration of the situation of the Messina crop this year buyers were not paying too much for the goods.

The fact that such good prices were realized in the Montreal sale is a direct contradiction to the statement of New York fruit importers that this market was an unsafe and unsatisfactory one for shippers. Better prices were obtained than is possible on the New York market. It is certainly cheaper to ship to Montreal as the duty is less and freight charges no higher than to New York, and the bugaboo that is being

raised by American fruit dealers against the Canadian port will not deter Italian shippers from using the Montreal channel in future.

The Oshawa Canning Co., have let the contract for their new building, which will replace the one recently destroyed by fire.

British Columbia's apple exhibit at the Colonial Fruit Exhibition, London, Eng., has impressed some of the large importers there so favorably that they have expressed a desire to establish regular trade with British Columbia provided favorable freight rates and cold storage accommodation can be secured.

It is reported that Ontario capitalists will shortly establish a large cold-storage plant at St. John, N.B., principally for the storage of apples for shipment to the old country. These shipments are now made mostly through American ports, but experiments through St. John last year proved so satisfactory that shipments via St. John will become a regular feature in future.

Canadian fruit exporters have registered a complaint against the inadequate facilities provided by the railways for transporting perishable fruit in Summer and Fall from inland points to the seaboard and to home markets in Winter. They claim that the freezing of apples during the last two or three Winter seasons caused serious losses to exporters and in many cases wiped out the profits of the entire season, besides bringing Canadian fruit into bad repute in the markets of Great Britain.

Ontario Markets.

GREEN FRUITS.

Toronto, May 17, 1905.

THE season for preserving pines has arrived, and is inducing an active demand for this class of fruit, which is slightly firmer than last week on account of scarcity. The local banana situation shows considerable improvement, surplus stocks having been pretty well cleaned up, with supplies arriving in about sufficient volume to meet the growing consumptive demand.

The North Carolina strawberry season is closing after one of the most disastrous years in its history. Owing to excessive rains and a shortage of cars, the farmers have lost no less than \$500,000, and it is a question whether this will fall most heavily upon the railroads or the growers. Locally, strawberries are arriving in very unsatisfactory condition, being much inferior to arrivals at this date last season.

Full particulars of the Montreal fruit sale are given elsewhere in this issue. Cranberries and sweet potatoes are out of the market. Our quotations are as follows:

Bahama grape fruit, per box.....	5 00
California grape fruit, per box.....	3 00

Havana pines per case	3 00	3 50
California navel oranges, per box	3 00	4 25
Oranges, Mediterranean sweets, per box	3 50	4 01
New messina lemons, 300's, per box	2 25	2 75
" " 360's, per box	2 25	2 50
Bananas, large bunches, crated	1 40	1 60
Bananas, 8's, per bunch, crated	0 80	1 00
Bananas, 7-hand bunches, off track	0 65	0 75
Red bananas, per bunch	2 00	2 25
Apples, Winter varieties	2 50	3 50
North Carolina strawberries, per quart	0 14	0 17

VEGETABLES.

Beyond a brisk demand for green vegetables there are no special features in this week's markets. Outdoor stuff is beginning to arrive freely and is displacing imported stock. Cabbage is scarce and reported to be advancing in price. Egyptian onions are down 50c. Florida celery is out of the market. Hothouse cucumbers are 50c., and Florida tomatoes 25c. cheaper than last week. Outdoor rhubarb is quoted from 15 to 20c. below last week's prices. Spinach is down 30c. Domestic asparagus has taken the place of imported stuff. Egg plants and kale are out of the market. We quote the following prices:

Greenhouse lettuce, per dozen bunches	0 25	0 30
Greenhouse radishes, per doz. bunches	0 24	0 40
New Baltimore radishes, per hamper	1 25	1 50
Dry Mint, per doz bunches	0 20	
Paraley, " "	0 20	
Sage, per doz.	0 20	
Savoury, per doz.	0 15	
Carrots, per bag	0 60	
Beets, per bu.	0 60	
Beets per bag	0 75	
Dry onions, per bag	2 25	
Dry onions, per basket	2 50	
Onions, Yellow Danvers, per bush, crate	1 50	
Bermuda onions, per crate	1 65	1 90
Egyptian onions, per sack	2 50	2 75
Green house water cress, per doz.	0 25	
Potatoes, carlots on track Toronto, per bag	0 55	0 65
Potatoes, per bag	0 75	
" car lots, Eastern	0 66	0 67
Paranips, per bag	0 75	
Cabbage, per doz	0 45	0 75
Furnips, per bag	0 30	0 35
Hothouse cucumbers, per doz.	1 25	
Florida cucumbers, per hamper	1 25	
Oyster plant, per bush	1 25	
Oyster plant, per doz. bunches	0 50	
Greenhouse rhubarb, per doz	0 75	1 00
Outdoor rhubarb, per doz. bunches	0 20	0 25
" onions	0 15	
Florida tomatoes, per case	2 75	3 25
New beets, per doz. bunches	1 90	
Spinach, per bush, hamper	0 50	0 60
Asparagus, per basket	1 50	
Mushrooms, Illinois, per lb.	0 80	0 90
Bermuda potatoes, per bbl.	6 00	
New carrots, per doz. bunches	0 75	
Waxed beans, per bush, box	2 50	
Charlestown cabbage, per bbl. crate	2 25	
New radishes, per doz. bunches	0 20	

Quebec Markets.

GREEN FRUITS.

According to opinion of fruit dealers the trade is still improving and demand in all lines is fair and steady. At the auction last week were sold some 31,000 boxes of oranges and lemons at high prices, particularly oranges. Extra fine lemons found ready buyers at from \$2 to \$2.50. Others were also swept at \$1.75 to \$2. Bananas are scarce and meet with good demand at high prices. Strawberries are arriving in fairly large quantities and selling well. Dealers are looking for an easier market in a few days. Other steamers are also expected at the end of the week with small cargoes of fruits.

Bananas	1 75	2 00
Cocoanuts, per bag of 100	3 50	
Pineapples, 24 to case	3 50	
" 30 to case	3 00	
Cranberries, finest dark	11 00	
" dark	9 50	
Jamaica grape fruit, per box	4 00	
Florida grape fruit, per box	5 00	
California navel oranges, per box	3 50	4 25
New Messina lemons 30's	2 25	2 75
" 360's	2 00	
Apples Winter varieties	2 50	5 00
Sweet potatoes, per bbl.	6 00	
Almeris grapes, per bbl.	8 00	9 00
Tomatoes, Floridas, crate	3 50	4 00
Lettuce, Boston	1 20	
Strawberries	0 15	0 17
Florida celery	4 00	

HEADQUARTERS FOR
November Cut Lemons

Our Spring importations of Lemons and Oranges have arrived in store, and a likely lot they are.

LEMONS ranging \$2.00, \$2.25, \$2.50 and \$2.75 per Box
Oranges for retailing at 15, 20, 25, 30, 40, 50, 60 cents

including Fancy Blood Oranges. The finest and most varied assortment offered.

WHITE & CO., WHOLESALE FRUIT, PRODUCE AND FISH, TORONTO
Phone Main 4106

W. B. STRINGER

J. J. MCCABE

BETTER than the Rest

can be truthfully said about
"ST. NICHOLAS"

Do you want a car?

W. B. STRINGER & CO. Fruit Brokers,
61 Front East, TORONTO.

EXTRA FANCY

Ripe Bananas, cheap.
"Golden Orange" brand Navels

Best Navel Oranges packed.
This brand is packed EXCLUSIVELY FOR US IN CANADA.

Send us your orders and get the BEST.
HUGH WALKER & SON, GUELPH, ONT.

The Finest Fruit! The Best Prices!

Our fruit department is getting along admirably.
We have an excellent stock of **PINEAPPLES.**

Orders for the 24th should be sent in early to ensure shipment
The F. T. JAMES CO., Limited, 76-78 Colborne St.
TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville;
C. P. Carpenter & Son, Winona; Griffith & Wolverson,
Grimsby; Titterington Bros., St. Catharines.

We have that celebrated

"St. Nicholas" Brand of November Cut Messina Lemons
Place orders early for summer use at **\$2.75**

VEGETABLES.

The vegetable trade is said to be fair but not as brisk as last week. The demand in general is good and dealers are hopeful for a good business this season.

Little new goods are arriving but cabbages and Florida celery. The latter in fairly large quantities is meeting with but a small demand. Hot-house cucumbers are out of the market and loose

FINKLE & ACKERMAN
BOWMANVILLE, ONT.
MANUFACTURERS
Evaporated Onions
and other Dried Vegetables.



PENITENTIARY SUPPLIES.

SEALED TENDERS addressed "Inspectors of Penitentiaries, Ottawa," and endorsed "Tenders for Supplies," will be received until Monday, 5th of June, inclusive, from parties desirous of contracting for supplies for the fiscal year 1905-1906, for the following institutions, namely:

- Kingston Penitentiary.
- St. Vincent de Paul Penitentiary.
- Dorchester Penitentiary.
- Manitoba Penitentiary.
- British Columbia Penitentiary.
- Regina Jail.
- Prince Albert Jail.

Separate tenders will be received for each of the following classes of supplies:—

- 1. Flour (Canadian Strong Baker's).
- 2. Beef and mutton (fresh).
- 3. Forage.
- 4. Coal (anthracite and bituminous).
- 5. Cordwood.
- 6. Groceries.
- 7. Coal oil (in barrels).
- 8. Dry Goods.
- 9. Drugs and Medicines.
- 10. Leather and Findings.
- 11. Hardware, Tinware, Paints, &c.
- 12. Lumber.

Details of information as to form of contract, together with forms of tender, will be furnished on application to the Wardens of the various institutions.

All supplies are subject to the approval of the Warden or Jailor.

All tenders submitted must specify clearly the institution, or institutions, which it is proposed to supply, and must bear the endorsement of at least two responsible sureties.

Papers inserting this notice without authority from the King's Printer will not be paid therefor.

DOUGLAS STEWART,
GEO. W. DAWSON,
Inspectors of Penitentiaries.

Department of Justice,
Ottawa, May 19, 1905. (20)

GOOD LINES

SYRUP OF MALT
EXTRACT OF MALT

Just the thing for a cough or for building up the tissues. Send for sample.

GEO. SLEEMAN, Guelph, Ont.

KEEP WELL TO THE FRONT

and please your customers by selling them

SAN-TOY
STARCH

The immensely increased demand for this popular brand is a sure indication of its superior merit.

J. H. MAIDEN

Agent, MONTREAL

cucumbers are cheaper than last week, but not any too plentiful. We quote:

Florida tomatoes, crate	2 50	3 00
" celery	4 50	3 00
" cucumbers, basket	3 00	1 50
Hot house " per doz.	1 50	2 25
Bermuda onions, per box	2 25	3 00
New cabbage, per crate	2 50	2 75
Green and wax beans	4 00	4 50
Asparagus, doz. bunches	4 00	4 50
Potatoes, carlots	0 50	0 55
Less than carlots	0 55	0 65
Bunch lettuce, per doz. bunches	0 75	0 50
Radishes, per doz. bunches	0 50	0 90
Mushrooms, per lb.	0 90	0 20
Mint, per doz. bunches	0 35	0 75
Parsley, per doz.	1 00	1 50
Sage, per doz.	1 00	1 50
Savory, per doz.	1 00	2 00
Beets, new, per doz.	2 00	0 15
Egg plant, per dozen	2 00	2 50
Green onions, per doz.	0 15	2 50
Egyptian onions, per bbl.	2 50	0 50
Red onions, per lb. 3/4c. per bbl.	3 00	3 00
Yellow onions, in 80-lb. bags, per bag	0 50	3 00
Green house water cress, per doz.	3 00	1 05
Green cucumbers, per basket	3 00	1 05
Green cabbage, crate	1 05	2 50
Waxed beans, per bush	2 50	0 75
Cauliflowers, home grown, per doz.	2 25	0 75
Spinach, per bbl.	2 25	0 50
Cucumbers, per doz.	0 50	0 75

Manitoba Markets.

GREEN FRUITS.

Oranges are advancing in price and are likely to be high for some time. Strawberries are cheaper. We quote:

Oranges, fancy Washington navels, 96's per case	3 25
Oranges, fancy Washington navels, 112's per case	3 50
Oranges, fancy Washington navels, 126's per case	4 00
Oranges, fancy Washington navels, 150's per case	4 50
Oranges, fancy Washington navels, 175's to 250's	5 00
Bitter oranges (for marmalade), 200's and 240's	2 50
Lemons, fancy California, 300's to 360's, per case	4 00
(10c. off 5 case lots of oranges and lemons).	
Bananas, fancy Limons, per bunch	3 00
Apples, fancy XXX Spies, per bbl.	6 00
" fancy XX Spies, " "	4 00
Pineapples, per doz.	2 50
Strawberries, quarts, 2 doz. in case, per case	3 50
Cal. cherries, 2 doz. in case, per case	3 25

VEGETABLES.

We quote:

Parsley	0 40
Mint	0 45
Native onions, per lb.	0 04
Carrots, per bush	0 40
Beets, " "	0 30
Turnips " "	0 40
Potatoes " "	0 65
Celery, per doz.	1 20
Florida tomatoes, 6 baskets in crate, per crate	5 00
Lettuce, per doz.	0 50
Radishes " "	0 50
Cucumbers " "	2 00
Green onions, per doz.	0 40
Egyptian onions, per lb.	0 04
New California cabbage, per lb.	0 04

St. John.

GREEN FRUITS.

Dealers are very busy. Bananas are plentiful and low. Oranges are rather easier. Californias are chiefly sold. Lemons, with the warmer weather, are firmer. Pines now arriving show improved quality. In cucumbers, tomatoes and rhubarb lower prices rule. Native rhubarb is now offered. In strawberries quality being received is but fair. Apples are dull.

NEW GROCERY FIRM.

The G. E. Barbour Co., Limited, St. John, N.B., have taken over the business of G. E. Barbour, wholesale grocer, of the same place. They have also made arrangements to buy out the Maritime Spice & Coffee Co., Limited. The G. E. Barbour Co. will continue as wholesale grocers, spice and coffee grinders, manufacturers of grocers' specialties, package goods, flavoring extracts, etc.

The Name
DIAMOND

has a sound of Value and Purity about it, but the name **DIAMOND** on a can of Syrup means not only Value and Purity, but delicate, distinct flavor and aroma of fresh Sap Syrup direct from the sugar bush.

All Jobbers.

Sugars Ltd., = Montreal



Sixty Years of Popularity

COX'S GELATINE should be used in every Canadian household, because:

- (1). It is **STRONG.**
- (2). It is **CLEAR.**
- (3). It is **PURE.**

Canadian Agents: **J. & G. COX, Ltd.**

C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
A. P. Tippet & Co., " **EDINBURGH.**

Last October

We were advertising our **Extra Standard Granulated Sugar**

—we wanted to sell our stock. It was all sold in 6 weeks.

Beet Sugar goes.

The Ontario Sugar Co., Limited
BERLIN, ONT.



Do You Sell It?

Remember, we give larger profits than any other **Premium Soap**, and you give your customers **Better Premiums.** Each coupon is redeemable for one cent in goods.

WRITE FOR PARTICULARS.

The Duncan Company
of Montreal

P. O. Box 292.

A Delicious Cup of Coffee

Our 1-lb. tin "**CLUB**" brand **COFFEE** at **33** cents per lb. is without question the best value on the market. WE know it, YOU can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted, or ground.

Cultivate your coffee trade, it will pay you, by buying the best—"**CLUB**" **BRAND**.

S. H. EWING & SONS

96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET

Telephone Main 3171.

Telephone orders receive prompt attention.



Sell well.

BORDEN'S

Pay well.

"Eagle" Brand Condensed Milk
"Peerless" Brand Evaporated Cream



Always reliable and guaranteed the perfection of prepared milk product. Winners of customers, and profit makers for the grocer.

For sale by every jobber or write

WILLIAM H. DUNN, - MONTREAL

105. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.
St John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver B.C.



IN QUALITY SUPREME
PRICES REASONABLE

SHIRRIFF'S MARMALADES

Imperial Extract Co.
TORONTO

CAPSTAN BRAND

HIGH-GRADE TOMATO CATSUP

Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.



I am the
Toffee King

I APPEAL to the readers of THE CANADIAN GROCER, who I know are the best buyers of High-Grade Goods in the country. I want to say that my Old English Candy,

MACKINTOSH'S TOFFEE


is the most delicious and best Candy made, pure as the crystal springs.

This Old English Candy has made me famous the world over. I am called **THE TOFFEE KING OF ENGLAND** because I am by far the largest manufacturer of Toffee over there. Handle this line and you have a trade winner. Write for prices, etc., at once.

JOHN MACKINTOSH, Ltd., - HALIFAX, ENG.

CANADIAN AGENTS:
Lamont, Corliss & Co., 27 Common St., Montreal.

CANADA: No better Country



MOTT'S: No better Chocolate

What's the Use

GOING ABROAD FOR
CHOCOLATES WHEN

**Mott's Made in
Canada**

ARE BETTER AND CHEAPER THAN
ANY OF THE IMPORTED LINES

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR R. S. MOINDOE JOS. E. HUXLEY
MONTREAL TORONTO WINNIPEG.

A Seasonable Confectionery

**Vanilla
Alakuma**

One of our most delicious lines of Confectionery. Put up in 5c. pieces in cartons of 3 doz. This is a quick seller. Write for prices.

A. J. STEWART, LIMITED
Manufacturers, TORONTO

**BEAUCE
MAPLE SUGAR**

FINEST PRODUCED

D. RATTRAY & SONS

Import and Export Agents

QUEBEC

Montreal

OTTAWA

FREIGHTS AND CHARTERS

WITH twenty-four ocean steamships in the port and more coming all the time, it would appear that Montreal is a busy place at this time. Smaller river and lake craft are plying their trade with great energy, and the whole season is now on with what is called in the street a "vengeance." Ocean tonnage has improved very much and the freight rates generally have stiffened notably. Grain is coming in more freely and dairy produce is arriving in large quantities. The iced ser-

have everything their own way this season. From ports in South Africa it is learned that Canadian commission houses have opened in the different centres and this is something new, so that instead of the British merchants in South Africa having to depend upon Peabody of New York, Cape Town, etc., they can get their products from Canadian houses. Lake and rail freights from Chicago to Buffalo have declined a quarter of a

NINETY THOUSAND MEN WANTED.
The Canadian Grocer is indebted to W. A. MacKinnon, Canadian Commercial Agent at Bristol, England, for the following clipping from the Western Daily Press:
"The following announcement in a recent issue of The Canadian Grocer relative to Manitoba, would indicate that there is a good and desirable opening in 'the prairie province' for those who are willing and able to work: Manitoba is calling for 90,000 men, and the request

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin	Manchester.	Antwerp	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13 3/4 c	13/1 1/2	15/9	15/	15/6	17/6	17/6	16/6	10/6	12/6	17/6
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13 3/4 c	13/1 1/2	15/9	15/	15/6	17/6	17/6	16/6	10/6	15/	17/6
Canned Meats	*13 3/4 c	13/1 1/2	15/9	15/	15/6	17/6	17/6	16/6	10/6	15/	17/6
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)		12/1 1/2	13/1 1/2	15/	15/6	15/	15/	16/6		12/6	15/
Oil, lubricating and other; also Wax; in barrels	10/6	12/6	15/9	15/					10/6		
Oil cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas											
Starch, and Grape Sugar, in bags	6/6	7/	7/	*9c	10/6	10/	11/3	11	7/6	*9c	11/3
Rolled Oats, Dog Flour, Flour Middlings, in bags	7/9	8/	9/4 1/2	10/	16/6	12/6	14/3	17/6	8/9	10/	
Rolled Oats and other Cereals, papered, in cases		10/	10/6	15/						11/	
Glucose and Syrup, in barrels	8/9	12/6	/6	10/	20/			22/6	8/9	10/	
Cheese, in boxes; also Condensed Milk	20/	25/	/3	25/		25/	30/		20/	25/	
Butter, in cases and kegs; Cheese in crocks, boxed	25/	30/	31/6	30/			35/		25/	30/	
Seeds, Timothy and Clover, in bags	12/6	15/	15/	12/6				20/	12/6	12/6	
Beans and Peas, in bags	10/6	10/6	10/6	10/6	20/			17/6	10/6	10/6	12/6
Apples, Flour and Meal, in barrels	2/6	2/6	3/	2/6					2/6	2/6	
and other Green Fruit, in boxes	12/6	15/9	15/9	15/				17/6	12/6	15/	
Evaporated, in barrels or boxes	7/6	10/	10/6	10/	17/6				7/6	10/	
Prunes and other dried fruit, in boxes	15/	20/	21/	20/					15/	20/	
Eggs, in cases or barrels	12/6	15/9	15/9	15/					12/6	12/6	

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs.

No Primage via Montreal.

One of the different railways has proven a great boon during this the first week of really warm weather.

Shippers of dairy produce are very optimistic and things look well for a large export trade.

The boats for South Africa are loading here, and there is likely to be a great awakening in trade over there. Large Canadian manufacturers are to be noticed on the list of shippers and the American sellers are not going to

cent, and it is reported that engagements amounting to 3,000,000 bushels have been made at as low a rate as one cent.

From Chicago to Montreal, grain has been engaged at 4 cents and oats at three and a half cents per bushel. From Fort William through to Montreal the rates have been made at 6 cents, including insurance. Bristol grain space has been engaged at 4 1/2 d and Glasgow is quoted at 9d to 1s.

is urgent. This is the intimation given by the Government Immigration Agent of the province who is in the closest touch with existing circumstances. Here are chances and possibilities and prospects for men crowded in the uncongenial environment of the cities to secure work that is conducive to mental and bodily vigor. There is little excuse for idleness with such a call at hand, and it is hoped that it may reach the ears of those ready to listen, and be answered by many whose condition will be bettered, and who will have cause to be thankful for the change."

**For Your
Fastidious
Trade**

THERE IS
NOTHING
LIKE

**PERFECTION
CREAM
SODAS**

They have a fineness of flavor that comes from the use of the very best of everything—materials, cooking, equipment.

**They are a
Standing Invitation
to Come Again.**

Every grocer who caters to high-class trade should sell Perfection Cream Sodas.

3-lb. Cards or Tins.
Order Now.

**THE Mooney
Biscuit & Candy
Company,**

LIMITED,

Stratford, - Canada.

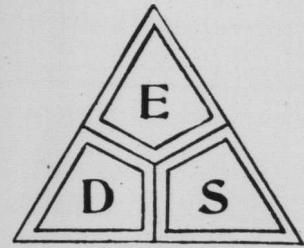
**BIG CHOCOLATE INDUSTRY FOR
CANADA.**

THE Walter M. Lowney Co., of Boston, Mass., one of the largest and best-known chocolate and bon-bon manufacturers in America, are about to erect a factory in Montreal. Mr. Lowney, while in Montreal this week, stated to The Grocer that a Canadian company incorporated by letters patent at Ottawa had been formed with capital stock of \$250,000, and a large plot of land at 165-171 William street, had been secured; plans were ready and building operations would be commenced this week.

The main building will be 100x60 feet and six storeys high and a complete chocolate, cocoa and bon-bon plant will be installed. There will also be a large boiler house, engine room and refrigerator plant. Besides these buildings, space is provided for the erection of a paper-box factory. It is expected that the factory will be completed and in operation by September 1 next.

Mr. Lowney also stated that his company had for years done a considerable trade in Canada from the Boston works, but that, in order to give the Canadian public their high-grade goods at United States prices, it was felt that a factory would have to be erected at some Canadian point. After looking over the various centres, Montreal was selected as being most suitable from every point of view.

The Canadian branch in Montreal, which has been in charge of Mr. E. M. Littler, who has been most enthusiastic in pushing the merits of Lowney's goods among the Canadian trade, has shown that Canadians are appreciative of high-grade chocolates, cocoas and bon-bons. By the erection of the Montreal factory the duties and other charges that have largely restricted the proper development of the Canadian trade, will be overcome and the popular prices obtaining in the States will prevail here. Pushed with the energy that has made Lowney's a household word south of the line, the new Canadian industry will undoubtedly meet with success.



Try Them

MR. GROCER, do
you carry the

**E.D.S. BRAND OF JAMS,
JELLIES AND SEALED
FRUITS IN GLASS?**

There are no bet-
ter made goods to
be had.

E. D. SMITH'S

FRUIT FARMS

WINONA, - - ONT.

COWAN'S COCOA

Maple Leaf Label
Our Trade Mark

**COWAN'S CHOCOLATE, CAKE ICINGS,
CREAM BARS,
and COWAN'S famous MILK CHOCOLATE**
are absolutely pure goods.

THE COWAN CO., LIMITED. TORONTO

Spring Drink

VAN HOUTEN'S COCOA

Spring Food

The Grocer who recommends Van Houten's Cocoa confers a favor on his customer that the latter will appreciate.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL

Coming in more regularly and for increasing quantities—orders for

PIPER'S COFFEES

The experience of 30 years in roasting, blending and grinding of Coffees is being appreciated and recognized by grocers. If there is anything not quite right with your Coffee trade write us about it. Send for sample of what you want with price. We will please you.

A. M. PIPER & Co.,
116 Jarvis Street, TORONTO, ONT.

_____, B.C., 29th April, 1905.

“Messrs. Chase & Sanborn,
“Montreal, P.Q.

“Gentlemen:

“Please ship me at once 100 lbs. Coffee the same as you sent me before.

“I must congratulate you on the quality of this brand. It is the best I ever had and feel satisfied we will be able to build up a good trade with it.

“You can book me for a regular shipment every two months.

“Respectfully yours,

“D— A—”

The above is an extract from a letter received by us on the morning of May 5th, which is another testimonial to the merits of our high-grade Coffees.

CHASE & SANBORN

The Importers, Montreal

The Line of Satisfaction

If **Orange Meat** was not satisfying the people, there would be no sale of it. There is a sale of it, and the list of those satisfied is as long as the list of users.

Orange Meat

is no experiment. It is a tried and proven delicacy. It is more satisfying, more invigorating, nourishing, stimulating than any other cereal; and the profit for you on **Orange Meat** is greater than the profit on other cereals. Our **Jumbo** package proves this. Are you looking after the profit? It will pay you to do so.

The Frontenac Cereal Co., LIMITED
KINGSTON, ONT.

Flour and Cereal Foods

GRAIN PROSPECTS.

ACCORDING to W. Whyte, assistant president of the C.P.R., there are good prospects for a record crop in the Canadian West this year. A good start has been made in seeding, and the amount of moisture was never better. An acreage of 4,500,000 under cultivation with a probable yield of twenty bushels to the acre will give a total of about 90,000,000 bushels.

Moose Jaw correspondents report that the prospects in the Territories were never better at this time of the year. The crop went in under most favorable conditions, rain came at just the right time, and in many places, the wheat is up. A few warm days will see all the fields green.

The United States Government crop report for May on Winter wheat has been issued and makes a very favorable showing, suggesting a crop of about 460,706,000 bush. against an actual yield of 332,000,000 bush. a year ago. An improvement is shown over conditions existing a month ago, although 1,432,000 acres have been ploughed up, and as a result the indicated crop shows a reduction of about 20,000,000 bush. compared with the estimates based on the Government figures issued in April.

FIFTY YEARS AGO.

The Toronto Globe of May 13 reproduces an interesting market report dated Toronto, May 14, 1855, which reads as follows:

There was a large attendance of purchasers this morning. Wheat came in very plentifully and prices reached as high as 11s. 7d per bush., but the majority of sales were much at prices ranging between 11s. 2d and 11s. 4d per bush. Oats have declined, and few transactions took place at over 4s. per bush.

BREAD MAKING AMONG THE BOERS.

EVERY district in the Transvaal has its mill or mills, the proprietors of which do a good business, says a correspondent in the London Miller. When a Boer wishes to have a load of mealies ground he takes them over in his wagon and outspans until they are done. Time is not of the first importance here, and it sometimes happens that a man who arrives at the mill in the morning, expecting to return home at night, is kept waiting for two or three days before he can get his wants attended to. The Boers make their own bread. They bake it in the large outside ovens, which are a feature of every homestead. These ovens are made of the clay taken from the ant hills. A fire is made in the centre, and the front of the oven blocked up with a stone wrapped up in sacking. When the inside has reached a sufficient temperature the fire is raked out, the bread put inside,

and the entrance again closed up. By the time the inside of the oven is cold the bread is baked. The Boer bakes once a week. The loaves are of substantial proportion. Mealie meal is used, "Kaffir beer" being used in place of yeast. The bread is appetizing enough when fresh, but it reaches the consistency of a stone before the week is out; but the Boer is blessed with good teeth, and he never complains. When the "old man" is going away on a transport trip several of these loaves are prepared. These are packed away in the wagon "box." Before a quarter of the journey is completed they will be uneatable by ordinary means, so they will be broken up—at times with the chopper—and soaked in hot coffee.

EXPORTS TO GREAT BRITAIN.

Following are the values of exports of Canadian foodstuffs to Great Britain for the month of April: Wheat, £30,890; wheat flour, £41,081; peas, £32,545; bacon, £98,682; hams, £17,540; butter, £850; cheese, £89,175; cattle, £96,371.

WANT MANITOBA WHEAT.

J. S. Larke, Canadian Commercial Agent to Australasia, reports a demand for No. 1 hard Manitoba wheat for seed, but says that so far all efforts to secure it have failed.

CANADIAN CEREALS IN AUSTRALIA.

D. H. Ross, Canadian Commercial Agent in Australasia, reports that large shipments of Canadian breakfast foods are coming forward to Melbourne, Adelaide and other Australian ports. Local agents seem to have taken hold of these goods with considerable energy and an increased trade is looked for.

FLOUR AND CEREAL NEWS.

A flour and feed store is being erected at Riding Mountain, Man.

A flour mill and elevator will shortly be erected in Ninga, Man.

W. B. Brown & Co., flour and grain dealers, Toronto, are opening a branch in Winnipeg.

The Nova Scotia Milling Co. have taken over the business carried on by the late D. Gunn.

It is estimated among Montreal grain men that during the month of May between two and a half and three million bushels of grain will be shipped from that port.

A new enterprise has been organized at St. Mary's, N.B., known as the Enterprise Bottling Co. for the manufacture of high-class aerated beverages.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

"We now know what PURE MAPLE SYRUP is"—writes a large firm in the West on receiving first shipment of

GRIMM'S PURE MAPLE SYRUP

Put up in 1 gal. hermetically sealed tins

5 " "
10 " "

Place a sample order and get the guaranteed pure quality. Every gallon inspected.

THE GRIMM MFG. CO.

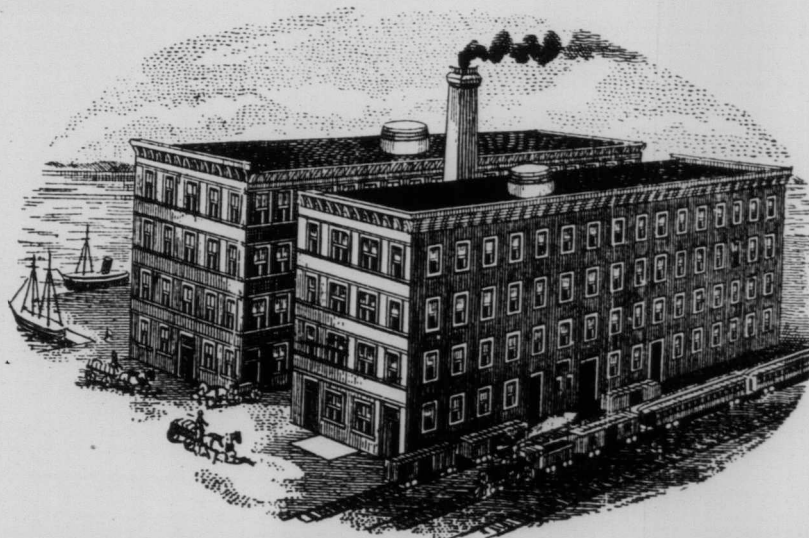
Manufacturers of Champion Maple Sugar Evaporator and Maple Sugar Makers' Supplies

MONTREAL



beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods :

Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr. Oatmeal



Pot and Pearl Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED OAR LOTS OR OTHERWISE.

LETTER ORDERS A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS FOOT JARVIS STREET Toronto

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

TOBACCO TO ALASKA.

TOBACCO manufacturers are now having grave apprehensions concerning the incoming crop. It is generally conceded that planters have relied more upon sugar than upon tobacco to make money this year, and, as a consequence, a slight scarcity of good raw leaf is anticipated. At any rate, prices will go higher, owing to the constantly increasing demand for consumption. The new crop will not be available until December, and competition has been very keen. Manufacturers must face the question of a deterioration in quality or a loss in profit unless needs have been anticipated a full year.

In this connection Mr. McManus, of the Sherbrooke Cigar Co., in conversation with a Grocer representative, while freely explaining the situation, incidentally mentioned their happy foresight in buying stock last year for the ensuing two years. "This means," said he "that the stock of the "Royal Sport" and "Hogen Mogen" will, as heretofore, be of first quality."

TOBACCO IN ALASKA.

What is probably the largest shipment of tobacco ever made to Alaska is that made last week by the R. A. Patterson Tobacco Co., of Richmond, Va., to Nome. It consisted of two solid carloads, one of Lucky Strike and the other of Westover, 48,000 pounds in all, and valued at about \$30,000. One of the carloads will be sent from Nome to the interior for distribution.

HOGSHEAD LEAF.

Reports from the Virginia tobacco sections indicate that the exodus of the negro laborers from the tobacco fields to the West may cause an appreciable falling off in the 1905 crop. Practically all the crop of last year is now in the markets and a few weeks more will see the end of the 1904 season. Sales have been pretty strong on all markets.

The sales on the Danville market last week exceeded those of some weeks previous, those on Tuesday last amounting to eight hundred thousand pounds. Wagon circuit tobacco comprises the major portion of the offerings. The prices on this market remain practically the same, the demand for all grades with the exception of the medium, being strong. A number of sales in package tobacco, including wrappers, scraps and cutters took place last week. A movement to give the buyers a respite from work during two weeks in July is on foot among the loose leaf markets, and is commanding favor at the hands of the tobacconists, and it is thought the market will be closed down for that period

in case the other markets will do likewise.

Practically little business was transacted on the Richmond market last week, the high winds and cool weather preventing the supply from the barns being brought in. The prices obtained and the quality of the offerings were not notable.

Oh, 'tis well enough

A whiff or a puff

From the heart of a pipe to get;

And a dainty maid

Or a budding blade

May toy with the cigarette;

But a man, when the time

Of a glorious prime

Dawns forth like a morning star,

Wants the dark-brown bloom

And the sweet perfume

That go with a good cigar.

—Norris Bull.

NOTES OF THE TRADE.

The United States Government is conducting a secret investigation into the affairs of the American Tobacco Co., in response to charges made under the anti-trust law.

A fire broke out in the cigar factory of P. Sherlock, Ingersoll, last week. It occurred while the factory was in operation, and so was promptly detected. It was stopped before much damage was done and the insurance will cover the loss.

Charles H. Sprieser, of F. Miraudie & Co., wholesale tobacco merchants, of New York and Havana, is making a tour of Western Canada. Mr. Sprieser reports a healthy business in Winnipeg and the west, in spite of the increased price of tobacco. He mentions Winnipeg particularly for the energy and push of its merchants.

Owing to the exceptional demand for "Royal Sport" and "Hogen Mogen" cigars, the Sherbrooke Cigar Co. have been obliged to increase their representatives. Mr. J. B. Gauthier leaves next week for the Far West, and Mr. C. L. Gilmore for the Maritime Provinces. Both may be depended upon to "push" the lines of their firm.

The Cigarmakers' Union of Hamilton had a lively discussion recently with reference to the way the cigar industry has been affected this year by the action of the License Department of Ontario. It was stated that in that city the manufacturers have sold 2,000,000 less cigars this year than in the same months last year. It was said that the only cause for the slump in the trade was the uncertainty in which the hotel men have been kept since the Provincial elections. The uneasiness has been added to by remarks of the License Commissioners. A committee was appointed by the union to draft a letter of protest for the press, and to lay the matter before the various unions of the city.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

A Continuous Course

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A continuous course of satisfaction has been meted out to the **Pebble** and **Pharaoh** Cigars. We never asked anybody to be satisfied with them. We merely asked them to try the cigars. We knew the cigars themselves would do the rest. And they **are doing it**. You can talk as you like, but for their respective prices, the **Pebble** and **Pharaoh** Cigars are unsurpassed. One manufacturer thought he could make a Pharaoh Cigar—that is, one as good as a Pharaoh—make it and sell it for five, lopping off, as he called it, our “extravagant profit,” but his Pharaoh Cigar turned out to be a Fairy Cigar. The make lasted one month and then passed in with the unreliaables. We know the virtues and shortcomings of cigars as well as the next maker, so when we recommend **Pebble** and **Pharaoh** Cigars and stake our name on the recommendation—what is it a sign of? It is a sign that either we know our business or our name is of no value. Well, we state that-our-name-is-of-value. And we guess we know our business.

J. BRUCE PAYNE, LIMITED, Mnfrs., Granby, Que.

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SATISFACTION

Letters to Tom, the Grocer.—No. IX.

HAMILTON, May 19, 1905

Dear Tom:

Have you planned your program for next month's business? No? Too bad, Tom. Why, you're not much better than the day-laborer. Don't you see how the big department stores are doing? They know a long time beforehand what they will boom in June, what in July, what in August. And they get ready weeks ahead. Something worth thinking about, Tom.

We're very glad to hear you say that since you began urging smokers who didn't use **T. & B.** (10-cent size) you have found these men come back for it. It's the same story we hear from every place.

Yours truly,

GEO. E. TUCKETT & SON CO., LIMITED.

Per J.

GREATEST COFFEE-DRINKING NATION.

ACCORDING to statistics collected during the last ten years and published on April 21 by the Department of Commerce and Labor, the United States stands first among the nations of the world in the consumption of coffee, England first in the consumption of tea, Russia first in the consumption of whiskey and other distilled spirits, France first in the consumption of wine, and Germany first in the consumption of beer.

Of coffee the world's consumption is approximately 2,250,000,000 lbs. In this the United States holds the first place, with a total consumption in 1904 of 961,000,000 lbs.; Germany second, with 397,000,000 lbs.; and France third, with 168,000,000 lbs.

Statistics of beer consumption are available for only eight countries, with a total of 5,753,000,000 gallons annually. Germany had a total consumption of 1,783,000,000 gallons; the United Kingdom, 1,501,000,000; the United States, 1,191,000,000; Austria, 492,000,000; France, 289,000,000; Hungary, 38,333,000 and Italy, 6,750,000.

Consumption of whiskey, brandy and other distilled spirits for which statistics are available amounted to 687,000,000 gallons; that for Russia being set down at 171,000,000 gallons; Germany, 124,333,000, and the United States, 121,000,000.

Wine consumption amounts to 3,090,000,000 gallons annually, principally in the Latin countries.

Per capita consumption of various beverages in the principal countries pre-

sents some sharp contrasts. Thus, in the per capita consumption of tea the United States is credited with only 1.34 lbs., against six lbs. for the United Kingdom.

In the per capita consumption of coffee the relative rank of the countries is: United States, 11.75 lbs.; Germany, 6.65 lbs.; France, 4.29 lbs.

AN IMPORTANT ITEM IN BUSINESS.

The last census five years ago showed the population of the United States to be 76,303,000. What the population is now is a matter not of enumeration but of estimate, but the statisticians get at the matter pretty closely, says the Wall Street Journal. The April statement of the circulation of money in the United States estimates the population on April 1, 1905, to be 82,910,000. There has thus been in the last five years an increase in population of 6,607,000, an average increase each year of 1,320,000. One-half of this increase, or, to be more definite, 3,255,000, represents the immigration since 1900. Putting the increase of population in the form of percentage, it appears that there has been a gain in five years amounting to 8.7 per cent. There is every reason to believe that before the next census is taken, in 1910, the United States will have a population of 90,000,000. Sufficient account is not taken of the increased population when estimates are made of the business outlook. Every addition to the population adds so much to the consumptive demand upon our productive industries. If it be estimated that the average amount needed by every person to maintain life is \$200, then the increase of 1,320,000

SWEET CAPORAL



CIGARETTES

STANDARD OF THE WORLD

Sold by all Leading Wholesale Houses.

CLAY PIPES

None Equal. Insist upon McDougall's. There is a Difference.

D. McDOUGALL & CO., Glasgow, Scotland

in the population every year means an increase in the consumptive demand of \$264,000,000. This fact sufficiently explains the enormous vitality displayed by that country, its power of recuperation and the growing pressure upon its producing energies.

Does It Pay To Waste Time ?

Carrying goods that do not sell readily is wasting time. Does it pay? Some Tobaccos sell more readily than others, for reasons best known to the buyers. These reasons do not come to these buyers by chance. They are part of their logic and you may be sure they represent conclusions drawn from premises. You can help more buyers to reach these conclusions by arranging conspicuously those Tobaccos which you have absolute proof are made by honest methods.

Such Tobaccos are

McALPIN'S

Increase **McAlpin** sales and you increase your revenue. Keep in a prominent place **McAlpin Tobaccos.**

Does It?

McALPIN CONSUMERS' TOBACCO CO., Limited
TORONTO

Does It?

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-west. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

May 18 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
Bee brand, 48 5c. pkgs., per case	\$1 75
" " 27 10c. pkgs., " "	2 00
" " 10 25c. pkgs., " "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 " "	0 80
" 12, in 6 " "	0 70
" 3, in 4 " "	0 45
Pound tins, 2 doz. in case	3 00
12-oz. tins, " "	2 40
5-lb. " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
1-lb. tins, 3 " "	1 25
1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1/2 doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " " "	0 75
" 3 " " "	1 25
" 2 " " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1/2 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1/2 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1/2 lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pks. in a case.	78

Freight paid, 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
4 " "	16 " "	1 65
2 " "	16 " "	1 70
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	"

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$ 1 00
1/2 lb.	1 60
6 oz.	2 25
1/2 lb.	2 90
12 oz.	4 50
1 lb.	5 75
3 lb.	15 50
5 lb.	25 50

Sizes.	Per Doz.
Cleveland's—Dime	\$ 1 00
1/2 lb.	1 50
6 oz.	2 20
1/2 lb.	2 80
12 oz.	4 25
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

"VIENNA" BAKING POWDER.

Sizes.	Per doz.
1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " 36 10 " "	4 00
" " 24 16 " "	4 50
" Beaver" brand, 24-16 pkgs.	4 80



EAGLE BAKING POWDER

Cases of 48-5c. tins	Per doz.
48-10c. tins	\$0 45
24-25c. tins	2 25
48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 15
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10



J. M. DOUGLAS & CO.—Laundry Blue.

"Blueol" 10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2
"Sapphire" 14-lb. boxes, 1/2 lb. pkgs.	per lb. 12 1/2
"Union" 14-lb. boxes, assorted 1 & 1/2 lb. pkgs.	per lb. 10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/3 gross, 4 oz.	



JAMES DOME BLACK LEAD.

Per gross	
6a size	\$2 40
2a size	2 50

Borax.

Bee brand, 5 oz., cases, 60 pkgs.	2 25
" " 10 oz., cases, 45 " "	3 25
" " 16 oz., cases, 45 " "	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages	Per doz.
5-doz. 10c.	\$0 90

Boeckh's Brooms.

Bamboo Handles, A, 4 strings	\$4 50
" " B, 4 " "	4 20
" " C, 4 strings	3 95
" " D, 4 " "	3 70
" " E, 4 " "	3 40
" " G, 3 " "	3 10
" " I, 3 " "	2 70

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1/2-lb. tins	" 3 50
" " 1-lb. tins	" 2 00
" " fancy tins	" 0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1/2-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1/2-lb. tins, doz.	2 55
Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 40
" " 6's	0 42



Your Customers

say that it is a fact that

Paterson's Camp Coffee Essence

is the acme of Coffee perfection.
This means sales.

ROSE & LAFLAMME
AGENTS
MONTREAL

"KLAUS'S" IMPROVED SWISS MILK CHOCOLATE

Is the best of all Swiss Milk Chocolates. Acknowledged to be the most delicious and wholesome. Manufactured with the finest cocoa, pure sugar and milk, retaining its entire quantity of cream. It is bound to be asked for more than ever this summer, as it is held in high repute by everybody. It also possesses great nourishing qualities for invalids and children. Shows a nice profit to you and is a good seller.

Don't be Without It.

Agents for Canada:
ROSE & LAFLAMME, Montreal

FRY'S.		Per lb.
Chocolate—		
Caracacae, 1/2's, 6-lb. boxes	42	0 42
Vanilla, 1/2's	42	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes	29	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes	42	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	24	0 24
Fry's "Monogram," 1/2's, 14-lb. boxes	24	0 24
Cocoa—		
Concentrated, 1/2's, 1 doz. in box	40	2 40
" " " " " " " "	50	4 50
" " " " " " " "	25	8 25
Homoeopathic, 1/2's, 14-lb. boxes		
Epps's Cocoa, case of 14 lb., per lb.	35	0 35
Smaller quantities	37 1/2	0 37 1/2

BENSCHOR'S COCOA
A. F. MacLaren, Imperial Cheese Co.,
Limited, Agents, Toronto.

1 lb. tins, 4 doz. to case	per doz., \$ 90
" " " " " " " "	2 40
" " " " " " " "	4 75
" " " " " " " "	9 00

JOHN F. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.



	Per lb.
Mott's Broma	\$0 30
Mott's Prepared Cocoa, 1/2's and 1/4-boxes	0 28
Mott's Breakfast Cocoa, 1/2's in boxes	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracacae Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's Navy Chocolate, 1/2's in boxes	0 27
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	1 00
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 20

WALTER BAKER & CO., LIMITED.		Per lb.
Premium No. 1 chocolate, 12-lb. boxes	30	0 35
Ananilla chocolate, 6-lb. boxes	47	0 47
German sweet, 6-lb. boxes	26	0 26

	Per lb.
Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 40
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 33
Caracas sweet chocolate, 6-lb. boxes	0 37
Caracas tablets, 100 bundles, tied 5's, per box	3 00
Soluble chocolate (hot or cold soda)	0 42
1-lb. cans	1 56
Vanilla chocolate wafers, 48 to box, per box	1 56

WALTER M. LOWNEY CO.
Canadian Branch 530 St. Paul St. Montreal.
Breakfast cocoa— Per lb.
12-lb. boxes, 6 boxes in case, 1-lb. tins. 40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins. 40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins. 40c.
6-lb. boxes, 12 boxes in case, 1-lb. tins. 42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins 44

Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1-lb. tins.	32c.
6-lb. boxes, 12 boxes in case, 1-lb. tins.	34c.

Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	35c.

Medallion sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	44c.

Milk chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.

Vanilla sweet chocolate—	
3-lb. bxs. 24 bxs., in case, 1-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	32c.

Tid-Bit chocolate—	
6-lb. bxs., 12 bxs. n case, 1-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	30c.

Diamond sweet chocolate—	
6-lb. boxes, 12 bxs. in case, 1-lb. pkgs.	23c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	23c.

Condensed Milk.	
Anchor " brand, cases 4 doz., per case	\$5 00
evap. cream, cp. 4d.	4 65

Borden's Condensed Milk Co.	
Eagle " brand	\$1 50
Gold Seal " brand	1 30
Peerless " brand evaporated cream.	1 20



TRURO CONDENSED MILK & CANNING CO., LIMITED.
"Jersey" brand evaporated cream per case (4 doz.)... \$4 65
"Reindeer" brand per case doz)... 5.60



Coffee.	
"Bee" brand, 1 lb. tins, cases, 30 tins	9 00
" " " " " " " " " " " "	8 70
"Beaver" coffee, 24-1 lb. pkgs.	4 80
"Sun" brand, 25 and 50 lb. tins—	
Gem, roasted or ground	0 30
Extra, " " " "	0 26
Fine, " " " "	0 22
Fancy, " " " "	0 18
"Beaver" (ground only compound)	0 15

THE EBY, BLAIN CO., LIMITED.	
In bulk—	Per lb
Club House	0 32
Royal Java	0 31
Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 26
Ambrosia	0 25
Fancy Bourbon	0 20

High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 31
Kin Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 12

JAMES TURNER & CO.		Per lb
Mecca	25	0 25
Damascus	25	0 25
Cairo	20	0 20
Sirdar	17	0 17
Old Dutch Rio	12 1/2	0 12 1/2

E. D. MARCEAU, Montreal.		Per lb
"Old Crow" Java	25	0 25
" " Mocha	25	0 25
"Condor" Java	25	0 25
" " Mocha	25	0 25

15-year-old Mandehling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" " " " " " " " " " " "	0 30
100 lb. delivered in Ontario and Quebec.	0 15
Rio No. 1	45c.
Condor I, 40-lb. boxes	42c.
" II, 40-lb. boxes	37c.
" III, 80-lb. boxes	35c.
" IV, 80-lb. boxes	35c.

S. H. & A. S. EWING'S.		Per lb
Mocha and Java coffee, in 1-lb tins, 30-lb cases	32	
Mocha and Java coffee, in 2-lb tins, 30-lb cases	29	

Cheese.	
Imperial—Large size jars	per doz. \$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	18 00
Medium size	1 00
Small size	12 00
Roquefort—Large size	2 40
Small size	1 40

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co Limited, Toronto. C. O. Beauchemin Filis, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.
Un- Covers an num Coupons bered. numbered
In lots of less than 100 books, 1 kind assorted. 4c. 4c.
100 to 500 books 3 1/2c. 4c.
100 to 1,000 books 3c. 3 1/2c.

RECKITT'S BLUE and ZEBRA PASTE

Always gives your Customers Satisfaction.

PUT UP IN TINS—

2-lb. tins—cases	2 doz.	Also in Brls., 1/2 Brls.
5 " " "	1 "	Kegs and Pails.
10 " " "	1/2 "	
20 " " "	1/4 "	

Freight paid on 5 cases and over to all railway stations East of North Bay.

Look through the above list and place your order for

Canada's Best Table Syrup

"CROWN" Brand



The syrup that has every good attribute, purity, cleanliness, quality, flavor, body and healthfulness—pleases your customers and pays you good profit.

MANUFACTURED ONLY BY

ASK YOUR JOBBER FOR "CROWN" BRAND.

EDWARDSBURG STARCH CO'Y, Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Mexican Vanilla, 1/2's and 1/4's	3 35
Royal Navy Rock, "	0 30
Diamond, "	0 25
" 8's	0 28
Icings for cake—	Per doz.
Chocolate, pink, lemon color, lbs.	\$1.75
Orange, white and almond, 1/4-lbs.	1.00
Confections—	Per doz.
Cream bars, large boxes	\$2.25
" small	1.35
Chocolate ginger, lbs.	3.75
" 1-lb. boxes	2.25
" wafers, 1-lb. boxes	2.25
" 1-lb. boxes	1.30
Allison's Coupon Pass Book.	
\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
30 00 "	9 "
50 00 "	12 "

Cane's Clothes Pins.

UNITED FACTORIES, LIMITED.	
Clothes pins (full count), 5 gross in case, per case	\$0.62
doz. packages (12 to a case)	0.75
doz. packages (12 to a case)	0.95



Cleaner.	Per doz.
4-oz. cans	\$ 0.90
6-oz. "	1.35
10-oz. "	1.85
Quart	3.75
Gallon	10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto
Fly Pads.



Wilson's Fly Pads, in boxes of fifty 10 cent packets, \$3 per box, or three boxes for \$8.40.

Food.

Robinson's patent barley 1-lb. tins	\$1 2 5
" " 1-lb. tins	2 2 5
" " groats 1-lb. tins	1 2 5
" " 1-lb. tins	2 2 5
" " 5 doz., at.	\$ 1 40
" " 1 doz., at.	1 45

Jams and Jellies.

SOUTHWELL'S GOODS.	Per doz.
Frank Magor & Co., Agents.	
Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1
2-lb. tins, 2 doz. in case	per lb. 0
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 06 1/2
7 and 14-lb. wood pails	per lb. 0 06 1/2
30-lb. wood pails	0 06 1/2
Pure Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	per lb. 0 06 1/2
30-lb. wood pails	0 06 1/2
Home Made Jams—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	per doz. 1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	per lb. 0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0.40
Fancy boxes (36 or 50 sticks)	per box 1.25
"Ringed" 5-lb. boxes	per lb. 0.40
"Acme" pellets, 5-lb. cans	per can 2.00
" " (fancy boxes 40) per box	1.50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2.00
Licorice lozenges, 5-lb. glass jars	1.75
" 20 5-lb. cans	1.50
"Purity" licorice 10 sticks	1.45
" " 100 sticks	0.75
Dulce large cent sticks, 100 in box

Lye (Concentrated).

GILLET'S PERFUMED.	Per case.
1 case of 4 doz.	\$3 60
3 cases	3 50
5 cases or more	3 40

Matches.

UNITED FACTORIES, LIMITED.	Per case.
Surelight (Parlor)	\$3 50
Flashlight (Parlor)	5 75
Kodak (Sulphur)	3 80

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 0

Mustard.

COOLMAN'S OR KEEN'S.	
D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—	
1-lb. tins	per lb. \$0.35
1-lb. tins	0 35
1-lb. tins	0 32 1/2
4-lb. jars	per jar 1 20
1-lb. jars	0 35
Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 0 25
1-lb. tins	0 23
1-lb. tins	0 22 1/2
4-lb. jars	per jar 0 70
1-lb. jars	0 25



Orange Meat.

Cases, 36 15c. packages	\$4.50
5 cas. lots	4.40
(Freight paid.)	
Cases, 20 25c. packages	4.10
5 case lots	4.10
(Freight paid.)	

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.	
"Anchor" brand 1-lb. glass	\$1 50
quart gem jars	3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07 1/2
Golden shred marmalade, 2 doz. case, per doz.	1 75

Pickles.

STEPHENS.	
A. P. Tippet & Co., Agents.	
Cement stoppers (pints)	per doz. \$2 30
Corked

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
---	--------

Soda.

OW BRAND.



Case of 1-lb. containing 60 pkgs., per box	\$3 00.
Case of 1-lb. (containing 120 pkgs. per box)	\$3 00.
Case of 1-lb. and 1-lb. (containing 30 pkgs. per box)	\$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box	\$3 00.

MAGIC BRAND.

Per case.	
No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 60 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND.

"Bee" brand, 8 oz., cases, 120 pkgs.	Per case
" 10 oz., cases, 96 pkgs.	2 75
" 16 oz., cases, 60 pkgs.	\$2 75

Soap and Soap Powders.

A. P. TIPPET & CO., Agents.	
Maypole soap, colors	per gross \$10 20
" black	15 80
Oriole soap	10 80
Gloriola soap	12 00
Straw hat polish	10 25

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels, 2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited

HALIFAX - - - NOVA SCOTIA.

Agents

**Geo. Musson & Co.,
John W. Bickle & Greening,
Geo. H. Gillespie,
Joseph Carman,**

**TORONTO
HAMILTON
LONDON
WINNIPEG**

HOW LONG ?

How long will you continue to keep in stock those injurious, impure, acid vinegars? Are the people asking for them? Have you told them there is something better—something called **CIDER VINEGAR**? Cider Vinegar is made from pure fruit—apples. It is to be seen in our

Golden Russet Vinegar

that has no equal for excellence anywhere. **GOLDEN RUSSET VINEGAR** is the product of years of study and the application of the finest manufacturing processes. **GOLDEN RUSSET VINEGAR** is to be had in three strengths: XXX, 84 grains; XX, 72 grains; and X, 60 grains, at prices proportionate to the strength.

THE W. H. WILSON CO., LTD.
TILLSONBURG, ONT.

BOOKS FOR BUSINESS MEN

TEA HINTS

For Retailing
By JOHN H. BLAKE

PART I.

The Tea Gardens of the World.
Tea from Seed to Leaf.
Tea from Leaf to Cup.
The Tea Markets of the Orient.

PART II.

How to Test Teas.
Where to Buy Teas.
Is it Wise to Place an Importation order?
Bulk & Package Teas.
How to Establish a Tea Trade.
Tea Blending.

275 pp.; Cloth
\$2.00 Postpaid.

TECHNICAL BOOK DEPT.
The MacLean Publishing Co.,
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10 FRONT ST. E., TORONTO

BASKETS

We make them in all shapes and sizes. We have

**Patent strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Oakville Basket Co.
Oakville, Ont.

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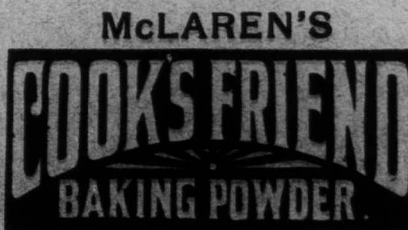
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No. 8

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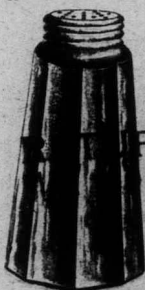
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"Restaurant"

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To Owner

at Bank 24

page 90

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