

THE CANADIAN GROCER

VOL. XI

TORONTO AND MONTREAL, NOVEMBER 5, 1897.

No. 45

Manufacturers
To Her Majesty
by Special Warrant
THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY
PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865

Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 8

Trade Mark
Bull's Head
1878
CROSS OF THE
LEGION OF HONOUR

USE JUDGMENT



in what you buy. Don't buy in a hap-hazard way, taking anything that comes along, whether it's good or bad. If it's Cheese you are safe in ordering

MacLaren's "IMPERIAL,"

as everyone knows it is the best in the world.

COMPETITION HAS PROVED IT.

WRITE US FOR SAMPLE AND PRICES.

A. F. MacLAREN & CO.

Toronto, Canada

6000
7000

HELMET BRAND

Superior Cooked Tripe



There may be others, but none so good as the **Helmet Brand**. No competitor has mastered the secret. It is indispensable for luncheons, picnics, fishing parties, etc. No grocer can afford to be without it. Once used always used.

We guarantee prompt attention to all orders.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S



SULTANAS

ANTOINE SOLARI'S



FIGS

Antoine Solari

HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

**DRIED FRUIT, SMYRNA FIGS
and SULTANA RAISINS.**

All orders executed at lowest prices.

AGENTS:

Messrs. LIGHTBOUND, RALSTON & CO.	-	Montreal.
E. FIELDING	-	Toronto.
T. H. HERRING	-	Hamilton.
SEETON & MITCHELL	-	Halifax.
E. T. STURDEE	-	St. John.
D. C. HANNAH	-	London, Ont.

PUREST AND BEST

WINDSOR SALT

Is packed in a large variety of packages for table use, but for those who require an extra fine salt we suggest our four pound **CARTOONS**. The package is most attractive, and the salt is the purest and whitest it is possible to manufacture.

THE

WINDSOR SALT CO. Limited, Windsor, Ont.



Trade Tonics

—five Good Ones

Fry's Cocoa

A leader of confidence—200 medals and awards for greatest merit, concentrated—easily soluble—delicate flavor.

Codou's Macaroni

Made from Russian wheat only—made from the only wheat that makes good Macaroni. "Codou" stamped on every package.



Lazenby's Soup Squares

The highest quality made anywhere by anybody. Made in England. Made "on the square." Absolutely unvarying in their general excellence.

Lion Rouge Castile Soap

White or mottled—nothing but the finest oils used in either kind. From Marseilles—for your profit nothing equals it.

"Hand in Hand" Brand Bi-Carb. Soda

⁹⁸/₁₀₀ pure Bi-Carbonate of Soda—the highest percentage that science can extract, hence—strongest.

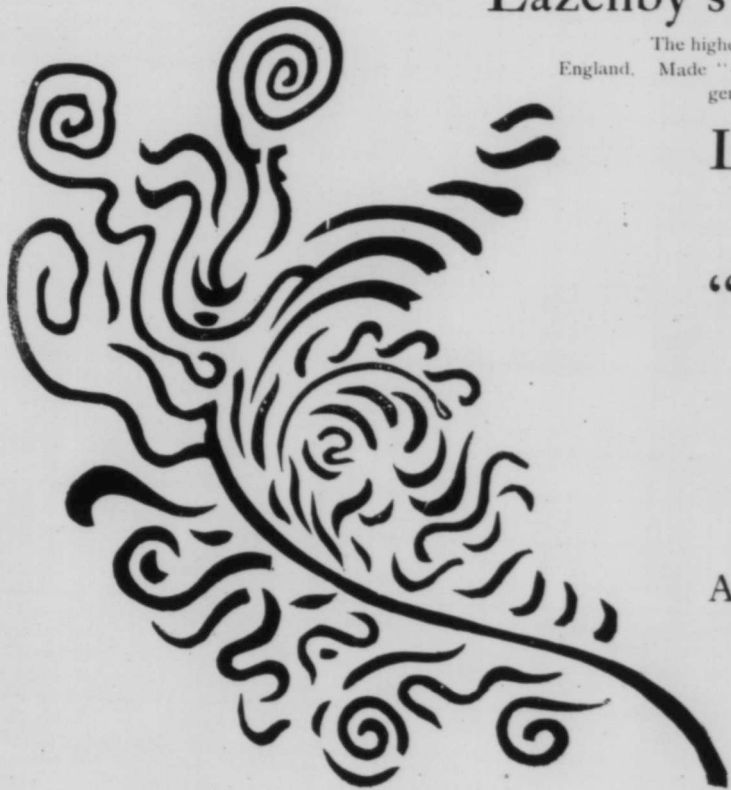
Leading wholesalers sell these five business builders.

AGENTS :

A. P. Tippet & Co. F. H. Tippet & Co.

Montreal and Toronto

St. John, N.B.





PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849.

EXPORT PRICE LIST—F.O.B. Glasgow. SCOTCH WHISKY.

Old Matured Scotch Whiskies, Blended for Immediate Consumption. In Bond.

Mark	Name	Aver. Age	Strength	Price	Mark	Name	Aver. Age	Strength	Price
S.S.	Scotch	—	10 o.p.	2/-	O.S.H.	Old Special Highland	6 years	3 o.p.	6/-
S.S.S.	Scotch	—	10 o.p.	2/3		Morning Dew	8 years	5 o.p.	6/6
S.S.S.S.	Scotch Craigmore	1 year	9 o.p.	2/6	V.O.S.H.	Very Old Special Highland	8 years	proof	7/-
H.	Highland Glenloch	2 years	8 o.p.	3/-	L.	Liqueur	8 years	proof	7/6
O.S.	Old Scotch	3 years	6 o.p.	3/6	S.L.	Special Liqueur	9 years	proof	8/-
O.H.	Old Highland	4 years	6 o.p.	4/-	E.S.L.	Extra Special Liqueur	10 years	2 u.p.	8/6
V.O.H.	Very Old Highland	5 years	5 o.p.	5/-	H.L.	Highland Liqueur	12 years	2 u.p.	10/6
O.S.S.	Old Special Scotch	5 years	5 o.p.	5/6	E.S.H.L.	Ex. Spec. Highland Liqueur	16 years	8 u.p.	14/6

Above quotations are per regauge Liquid Gallon at date of shipment.

FINE BOTTLED SCOTCH WHISKIES.

	Per Doz.		Per Doz.
Ronald Gordon * Square Bottles	8/6	Royal Gordon Clear Bottles	15/-
Ronald Gordon **	9/6	Morning Dew	16/-
O.B.G.—Old Blended Glenlivet Clear	10/6	Morning Dew Liqueur	22/-
Very Old Scotch Smuggler	12/-	Royal Gordon Perfection, 15 years old	32/-
Blended Glenfarclas-Glenlivet *** Clear	16/-	Extra Liqueur, 20 years old	42/-

Per Dozen Reputed Quarts, Bottles and Cases included.

REGISTERED BRANDS.

We do not bottle the following Brands of SCOTCH WHISKIES, but shall be pleased to supply appropriate Labels and Capsules for any or all of these Brands, either with our own name, or with our customer's name without ours appearing, as may be desired:—

Name	Aver. Age	Strength	Price	Name	Aver. Age	Strength	Price
The Morning Galop Scotch	2 years	8 o.p.	2/4	Glendrisaig Old Highland	5 years	5 o.p.	4/8
The Admiral's Scotch	2 years	8 o.p.	2/8	Glenruach Old Highland	5 years	5 o.p.	5/-
The Enchantress Scotch	3 years	6 o.p.	3/-	Glenachril Old Highland	5 years	5 o.p.	5/6
The King of the Road Scotch	3 years	6 o.p.	3/4	Rhuvaig Old Highland	8 years	proof	6/6
Tarryroy Old Scotch	5 years	5 o.p.	4/-	Lochlerrich Old Highland	8 years	proof	7/6

IRISH WHISKY.

Old Irish Whiskies, Blended for Immediate Consumption. In Bond.

Mark	Name	Aver. Age	Strength	Price	Mark	Name	Aver. Age	Strength	Price
I.I.	Irish	1 year	21 o.p.	2/4					
F.I.	Fine Irish	3 years	20 o.p.	2/10					
O.I.	Old Irish	4 years	18 o.p.	3/6					
C.I.P.	Choice Irish Pot	5 years	17 o.p.	4/6					
F.D.	Fine Dublin	6 years	16 o.p.	5/6					
F.O.D.	Finest Old Dublin	7 years	10 o.p.	6/6					
I.L.	Irish Liqueur	8 years	8 o.p.	8/-					
S.I.L.	Special Irish Liqueur	10 years	6 o.p.	10/-					
E.S.I.L.	Extra Special Irish Liqueur	11 years	6 o.p.	12/-					

Above quotations are per regauge Liquid Gallon at date of shipment.

FINE BOTTLED IRISH WHISKIES.

	Per Doz.		Per Doz.
Rossmoyne Square Bottles	9/-	Rossmoyne *** Round Bottles	16/-
Old Irish Round	11/-	Special Liqueur Irish	22/-
Old Irish *** Square	13/-	The Dew's of Slievemore, Extra Liqueur, 15 years old	32/-
*Dew's of Slievemore *** Round	16/-		

The above Whiskies we bottle in Flasks as under—

Round Pints	2/6 per Case of 2 Dozen Extra.	Half-Flasks	5/- per Case of 4 Dozen Extra.
Flasks	2/6 " 2 " "	Quarter " "	8/- " 8 " "

Allowance for 50 Dozen or upwards—1/- per Dozen.

CHEAP SCOTCH and IRISH WHISKIES
Under SPECIAL LABELS from 6/- per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS.

SAMPLES FREE ON APPLICATION.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO.

BOX 1125

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

AULTMORE-GLENLIVET DISTILLERY, KEITH, N.B.

GLENFARCLAS-GLENLIVET DISTILLERY, BALLINDALLOCH, N.B.



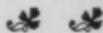
Prices Lowered

BUT NOT QUALITY

The low price prevailing on Paper Bags has not depreciated our high quality. The reduction in price has not been offset by us in any reduction in quality.



We may at times grow a little prosy about the **large size, full count and good quality** supplied by us, but the users of **EDDY'S PAPER BAGS** know of their vast superiority over all other makes.



The E. B. Eddy Company, Limited

HULL, QUE.

61 Latour St - - - MONTREAL
 38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.



Ceylon Tea

Rich, heavy-bodied, fragrant and delightful.

To Retail at **25, 35, 45, 50 and 70c.**

Teas that cannot fail to satisfy the consumer and increase trade and profit.



A Japan

To Retail at **25c.**

You are often asked for a tea at this price. Our range is varied and contains bargains unsurpassed.

W. H. Gillard & Co.

Wholesalers
Only

Hamilton

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

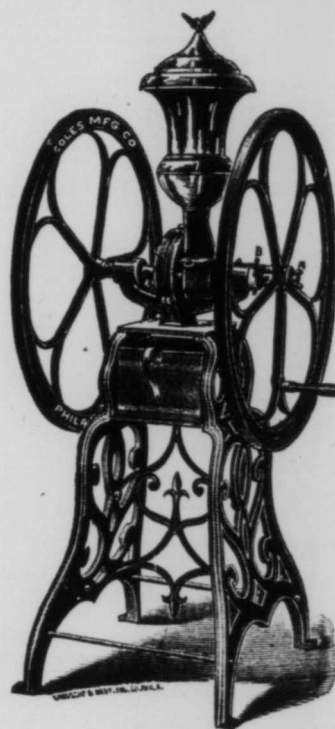
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



Sovereign Matches



No. 18

Agents **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a **COLES MILL?** You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This

Vol. X

C

familia handle a fairly parativ to pus fact th Coffee consur a goo there i for th ary w

Wit ways coffee Mr. S and c "P would coffee

"V "it d has a very and that you c in f

groce who coffe npor woul weel the f

gan The to c ever

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 5, 1897

(\$2.00 per Year) No. 45

BUYING AND SELLING COFFEE.

COFFEE is a commodity which every grocer sells, but it is also a commodity with which every grocer is not as familiar as he ought to be. If properly handled coffee is an article which yields a fairly good profit, and the fact that comparatively few grocers make little or no effort to push it must be largely attributed to the fact that they do not know how to do so. Coffee is a delicious beverage, and as its consumption is smaller in Canada than in a good many other countries, it is obvious there is room for its expansion and money for the grocer who will undertake missionary work in this respect.

With a view to getting some data as to ways and means of building up a trade in coffees, I had a chat a few days ago with Mr. Stephen Hustwitt, the well-known tea and coffee expert.

"Now Mr. Hustwitt," I said, "what would you recommend in regard to buying coffees?"

"Well, in the first place," he replied, "it depends a great deal whether the grocer has a coffee mill. There is one thing it is very necessary every grocer should have, and that is a coffee mill. It is nice, too, that he should have a roaster; but of course you cannot expect every grocer to have one. In fact I only know of one or two retail grocers in Toronto who have one. Grocers who have not roasters should buy their coffee from a house which can be relied upon for keeping freshly roasted coffee. I would advise the grocer to buy his coffee weekly, or, better still, twice weekly, for the fresher coffee is the better."

"How about kinds of coffee to buy?"

"The most reliable coffees the dealer can depend upon are Javas and Mochas. They are the best coffees both in regard to color and flavor. They stand up more even than other growths. Such coffees as

Rio and Santos do not run even. Jamaica and Maracaibo coffees rank next to Java and Mocha descriptions. The Indian coffees are not yet thoroughly understood. Coffees, you know, like teas, change, owing to the different districts in which they are grown. The Indian coffee is very heavy, and is of an oily nature. It is better, therefore, for grocers not to touch the Indian coffees unless they have had some experience with them."

"How would you advise the retailer in the matter of selling coffees?"

"Every retailer I would advise to sell his coffee whole, and grind it for his customers in his mill. Yet, here caution should be used by the retailer not to push too large a sale of coffee on each customer, and for this reason: where an article like coffee is to be used fresh you do not want to push too heavy a quantity at once, because the fresher the customer gets his coffee the better will he be satisfied, just as will the grocer who buys his coffee in small lots. It is all right to push apricots, peaches or articles which do not deteriorate in keeping."

"How about keeping coffee in the store?"

"Coffee can always be kept in tins. Roasted coffee should never be kept exposed, because atmospheric changes will quickly affect the bean. Grocers should make a display of coffee, but should purchase small quantities of green coffee for that purpose."

"Could you give me any pointers in regard to selling coffee?"

"Well, I will try. People, as a rule, as you know, ask for pure coffee when in very many cases the customer does not know what coffee he wants. Coffee drinkers require a little chicory, and yet they do not often know it. If you mention chicory they would shudder at the thought of it. Experienced grocers, recognizing this fact,

always have near their mill a canister of root chicory, fresh roasted, which they can use a little of when grinding the coffee. They must, of course, use their judgment as to how much chicory they should put in. By thus judiciously using chicory they give their customer a more palatable coffee, and consequently please him. A grocer very often makes a mistake in putting up pure coffee when a customer comes into the store and asks for such. The coffee thus often put up without any chicory displeases the customer. On learning this the grocer should offer to take it back, and then in giving him fresh coffee should put in a little chicory. He will find, as a rule, that he has given satisfaction. On the building of a trade in coffee much depends upon the intelligence of the grocer. As a matter of fact, coffee with a little chicory is better than pure coffee. It is far better to tone down Java and Mocha and reduce the cost with first-class chicory than to use the poorer grades of coffee, such as Rio and Santos. What I mean by that is this: I would rather put eight ounces of good Java coffee and eight ounces of first-class chicory than I would use eight ounces of Java and eight ounces of Rio. These are, of course, rather large proportions, but I merely use them as an illustration. Chicory does not deteriorate the quality of the coffee nearly as much as poor coffee would deteriorate the quality of good coffee. The Java flavor would be more distinct with chicory than with a poorer coffee. It is the same with coffees as it is with teas. In blending you have to be very careful that you do not smother the fine flavor by putting in a low grade article. Just here is where many grocers make a mistake, imagining that by mixing a high-priced tea with some low grades they want used up, the quality will be maintained, while the very contrary is the result. Good coffee will not bring up the quality of a low-grade coffee.

"Great care has to be taken in roasting

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto

coffee. It is so susceptible to influence. Take, for instance, a stock of 100 lbs. of coffee and divide that into twenty-five-pound lots, and put each parcel into a different roaster, and the chances are that you would not afterwards recognize them as being the same coffees. They would all seem to be different in flavor. A great deal depends upon the roasting of coffees; much more, in fact, than most people are ready to acknowledge."

"In regard to pushing the coffee trade, what would you recommend?"

"It would pay the grocer first of all to make a special coffee display in his window. The sample could, of course, be green coffee. A sample should also be placed on the counter in an attractive bowl. This people would not only see, but it would afford the grocer a good opportunity to introduce the subject of coffee and try to effect a sale."

"Do you think the coffee trade in Canada is increasing?"

"I think it is, and could be increased still more by a careful study of the trade. Let the grocers avoid using low-grade coffees. There is nothing that will injure the sale of any article as much as inducing the sale of poor goods."

"What do you think about package coffees?"

"I would caution the trade against them, because they are likely to become shelf goods, and when they become shelf goods they will, of course, deteriorate in quality and thus injure the coffee-drinking trade."

HAS NO AUTHORITY.

Mr. P. Gannon, secretary of the Retail Grocers' Association, Montreal, wishes to warn the public against a person who has been making the rounds of the wholesale houses soliciting advertisements for a publication, which is represented as coming out under the auspices of the association. This canvasser has no authority, he states, to use the name of the association.

TRADE CHAT.

MR. J. LONGPRE, the well-known and popular assistant of J. P. Beauchamp, general merchant, has, we understand, decided to enter business for himself at Lebrét about the 5th of November.—Progress, Qu'Appelle.

Fall wheat around Tilsonburg is looking well in spite of the dry fall.

Large shipments of hogs and apples are being made daily from Blenheim, Ont.

Mr. Alex. Fraser has opened a grocery in the store formerly occupied by Mr. Wm. Beasley, at Point Edward.

Mr. Hawkins, Springfield, Ont., intends to place a new boiler in his grist mill at once and otherwise improve the mill.

The corn crop in the vicinity of Leamington, Ont., is the largest in many years, and the farmers are nearly through husking.

Mr. Leonard Lewis, of Point Edward, will shortly open a grocery in the building occupied by W. Whittaker, Front street.

Mr. J. R. Morris, of Toronto, has moved into Mr. S. H. Glassford's store, Cannington, and has opened out a stock of dry goods, groceries, and boots and shoes.

D. Cantelon, of Clinton, shipped 3,500 bushels of apples to Glasgow last week. He expects to handle about 51,000 barrels during the season.

J. H. Merrill, general merchant, Smith's Mills, Que., has sold out his store to E. M. Ernouf, who has already taken possession. Mr. Merrill is moving into the house by his saw-mill.

Mr. D. Ivor, of the firm of Ivor & Son, produce merchants, Strathroy, slipped on the pavement in front of their store and broke both bones of the right leg a few inches above the ankle.

A citizen called up the office of one of the gas companies on the telephone, and of the clerk who answered the call he asked: "When do the entries for the spring races close?" "You have the wrong number; this is the office of the — Gas Company,"

replied the clerk. "That's right! I want to know when the entries for the spring races close?" "What do you mean?" "I want to enter my gas meter."—New York Evening Sun.

The Mackenzie Steam Navigation Company, head offices in Winnipeg, will put a through connection of three steamers on the waters of the Mackenzie in time for next season's trade via Edmonton.

The T., H. & B. are asking the Brantford Board of Trade to indorse a petition to the Government for the bonus of \$3,000 per mile, which was once granted but not earned, because the road was not completed in specified time.

The Blenheim correspondent of The Chatham Banner writes: "Our merchants are receiving the largest and finest stock this season that Blenheim has ever had, and we bespeak for them the most successful fall and winter trade."

The Highgate correspondent of the Chatham Banner says:—The business stir in our village is very brisk. Every line of business now represented is steadily prospering and all that is needed to give us full representation is a better accommodation.

The McNaughton-Walker Co. are now making large shipments of eggs to various points. On Wednesday last the firm shipped 400 cases to Liverpool and to-day one car was sent to British Columbia and 500 cases to Glasgow.—Banner, Chatham, Oct. 30.

At the Wellington street Methodist parsonage last night, Mr. Thomas Janes, grocer, Wortley road, was united in marriage to Miss Tripp, daughter of Mr. David Tripp, Wellington street. Miss Annie Tripp was the bridesmaid and Mr. Bert Tripp the groomsmen. Mr. and Mrs. Janes were afterwards tendered a reception by their numerous friends at their residence on the Wortley road. A very happy evening was spent. Many handsome and useful presents were the tokens of the young couple's popularity.—Advertiser, London.

SEVERAL IMITATIONS of our *Empire* brand have of late been put on the market. Below we give an exact copy of our certificate and will in future prosecute any person infringing on our right.

LUCAS, STEELE & BRISTOL

November 5th, 1897.

Wholesale Grocers

Hamilton

CANADA.

THIS IS TO CERTIFY that this Trade Mark (specific) to be applied to the sale of Teas, Coffees, Spices, and Baking Powders, Extracts, etc., and which consists of the word "Empire," in combination with a representation of the Canadian National Flag, as per the annexed label and application, has been registered in the Trade Mark Register No. 25, Folio 5904, in accordance with "The Trade Mark and Design Act" by Robert Tasker Steele, of the City of Hamilton, Province of Ontario, on the 19th day of February, A.D., 1897.

Department of Agriculture.
(Copyright and trade mark branch.)

(Sgd.) W. B. SCARTH,

Deputy of the Minister of Agriculture.

Ottawa, Canada, this 19th day of February, A.D., 1897.

THE VERY LATEST THING OUT

Crystal Glass
Washboards

Try a sample 1/2-dozen with your next order.

JAMES TURNER & CO. - HAMILTON

DRIED FRUITS

Headquarters

THE DAVIDSON & HAY,
Limited.

Wholesale Grocers

...Toronto

TRADE MATTERS IN BRANDON.

As Brandon is one of the recognized wheat centres of the province, and wheat at present such an absorbing topic, your correspondent thought a trip up here and some notes on the spot might be of interest. Coming up along the line of the Northern Pacific nearly the whole distance is through a good grain country and operations in wheat seemed to be very active. At almost every station some local man met some buyer, on the train, and the talk was all car lots, scarcity or supply of cars, rates, elevator space and the like. A very marked feature along the Northern Pacific is the amount of building done during the past season, and in fact many buildings are still in course of completion.

CHANGE IN THE BUSINESS SITUATION.

In the city of Brandon the whole business situation has changed. For a few years past this little city has been feeling the effects of a rather inflated growth, a good many houses and buildings stood empty and the general volume of business was small. Now all this is changed and one of the real estate men assured your correspondent there was not a vacant house in town and in fact many old buildings which had been discarded for years had been refitted and were now bringing good rents.

Saturday morning about 8.30 the loads of grain began to come in. By noon Rosser Avenue (the main street) was like a fair. The fact that 80c. was offering for wheat caused a rush, and a tremendous amount was bought and sold. Of course, much has been written and printed about the combine, and at no point in the province has the war waged hotter than at Brandon. One man, R.E.A. Leech, secretary of Farmers' Institute, has gone on the street as a buyer on his own account, in opposition to the combine, and on Saturday bought 45,000 bushels at 80c. on a 19c. rate of freight.

80 PER CENT. OF CROP MARKETED.

It is generally thought here that fully 80 per cent. of this year's crop has already

been moved, and that there will not be more than twelve million bushels for export, and some of the large millers will find themselves left when they come to look for Manitoba wheat. The perennial question of grading and mixing is well to the front this year, owing to the particularly fine sample of wheat offering, the Manitoba farmers feeling that if their wheat could only reach the millers and the English market without interference it would greatly enhance the reputation of the province. Many remedies are suggested. Perhaps one most frequently urged is that all outward inspection from Fort William be abolished and the grade given by Government inspectors at whatever point inspected be sufficient without the grain being again graded at Fort William. Rightly or wrongly, there is a strong feeling against the way matters are managed at Fort William.

BRANDON'S LARGE CREAMERY.

Another feature in the industrial life of Brandon is the establishment of a large creamery by the Whitelaw Trading Co. This creamery does not depend for its supply of cream on the immediate vicinity of Brandon, but has it brought in on all converging lines of railway. During the summer, contributions came from Reston, Pipestone, Finlay and Deleau, Napinka, Melita, Beresford and Lauder, Alexander, High Bluff and Poplar Point, Oak River, Pettypiece and Rapid City, Belmont, Hilton, Wawanesa and Roundthwaite. The rate by rail for cream is much cheaper than hauling by team and the district being heretofore almost exclusively a wheat country, a large territory has to be covered to secure a sufficient supply of cream. This firm has made on the average about 3,500 lbs. of butter per week, and will continue to manufacture until the end of December, if not later. The butter has been sold at an average price of 18½ cents per lb., and of course from this time on none will be sold under 21c. or 22c, there being a ready market in the city for all they can manufacture. The firm are much pleased

with the result of their venture and will largely increase, and, if possible, double their business for next year. During the winter they will put in additional cold storage facilities. The advantages of a creamery at a strategic point like Brandon are many. The district around Brandon is, and always will be, a great wheat country; at the same time it is desirable, and, in fact necessary, to prosperity that each farm should have at least six or eight cows. These numbers are too small to make home dairying profitable, but if the cream from these cows finds a ready market at the creamery it means so much ready money every week during the season, plenty of the best kind of feed for pigs, always a profitable product, and eventually—as dairying and poultry keeping are such nearly allied industries—it will lead to increased interest in poultry keeping, of the profitableness of which too much can hardly be said. At the present time in Brandon, dealers are paying from 15 to 15½c. per doz. for eggs and the supply is short. The farmers reap the advantages named and the city has first-class butter of uniform color, quality and flavor put fresh on the market every morning, a blessing not to be lightly esteemed when one considers the resemblance between the dairy butter seen on grocers' counters and Joseph's coat of celebrated memory. In order that the cream be of the best quality and the farmers derive as much benefit as possible from the by-products, the Whitelaws are inducing their patrons to invest in cream separators and already 73 of those sending to this factory use them.

NEW GROCER FOR GUELPH.

Guelph is to have a new grocer. His name is A. W. Lawrence. Lately he has been with Mr. H. Stark, a Grand Valley merchant, but he is an old "Royal City" boy, so that he is not starting business among strangers. He will open up early next week and will carry a general line of groceries. Mr. Lawrence is a young man, and THE CANADIAN GROCER wishes him success in his new venture.

"VIKING" BRAND

PURE

Norwegian Highland Milk

FREE FROM SUGAR or any addition whatever.

The highest grade of CONDENSED MILK that has ever been put into a can. Gold Medals at the leading Exhibitions in Europe.

PURE GOLD MFG. CO.

31 and 33 Front Street East, TORONTO.

Agents in Canada.

September 3rd.

THE GROCER of that date had a good article under the heading "The Day is Done." It must have interested many readers because it hit the bullseye right in the centre. Speaking of the retail grocer's business the writer says at the close: "the time has seemingly passed for advertising low prices—advertise high quality now." If every grocer will read that article we believe that our Pan Dried (Registered) Rolled Oats will be on sale at three-quarters of all the grocery stores in Canada before Christmas.

**The Tillson Company, Limited
Tilsonburg, Ont.**

From Manufacturer to
Retailer Direct.

IT'S A "SURE THING"

Rice's Pure Salt



"THE SALT OF THE EARTH."

Packed in first-class, neat and attractive packages.
For all purposes, and every package guaranteed to give highest satisfaction.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

NOW IN STORE

NEW DRIED FRUITS

ARGUIMBAU'S
RAISINSSelect Layers
Selected
Fine Off-Stalk
Off-Stalk

CURRANTS

Cleaned and Uncleaned
In Cases and Half-CasesExcelsior Vostizza
Patras
and
Fine FiliatriaCALIFORNIA PRUNES — Size, 40-50, 50-60, 70-80, 90-100.
FIGS — Best Eleme in 10-lb. Boxes and Comadra in Taps.

CLOSE PRICES FOR ROUND LOTS

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

A UNIQUE SITUATION.

THE relative position of foreign dried and evaporated fruits and Canadian evaporated apples is somewhat unique at the moment.

As everyone in the trade is aware, the bull element has taken possession of the market for dried and evaporated apples, prices having been worked up to an enormous figure.

New season's evaporated apples are being quoted by jobbers as high as 10½c per pound; but that is not the most interesting feature of the situation, for California evaporated peaches are being quoted down as low as 9½c. per pound in 25-pound boxes on the Toronto market, while evaporated apricots in 50-pound boxes can be obtained as low as 9c. per pound. If California prunes are wanted, they can be secured from the wholesale houses at even 6c. per pound for the smallest sizes.

With prunes, apricots and peaches selling at these low figures it is evident evaporated apples will either have to come down in price or remain unsold.

The situation is indeed a unique one.

TORONTO'S OCTOBER TRADE.

The export returns for the port of Toronto for October this year are very satisfactory, showing an increase of \$73,075, as compared with the corresponding month last year. The greatest increase is in meats of all kinds, of which \$91,656 more were exported in October this year than in October last year. The increase in the value of horses exported is over \$48,000, which is accounted for by the sale of race horses valued at \$46,350. The export of lumber has decreased over \$57,000, and no wool was exported at all, as against \$30,383 last year. The value of bicycles exported has increased nearly \$20,000, and manufactured goods exported have increased \$37,861 in value. Agricultural products, eggs,

etc., have decreased somewhat in value of export. The imports on free articles amounted to \$644,442, compared with \$503,896 last year.

GAME AND FISHING LAWS.

THE CANADIAN GROCER has received a copy of the digest of the Game and Fishing Laws, by A. H. O'Brien, M.A., assistant law clerk at the House of Commons. It is a complete epitome of the provincial and Dominion law affecting birds, animals and fish, alphabetically arranged, and giving references to the different statutes and orders-in-council now in force. It is a thoroughly standard and reliable work, having been issued under the authority of the Ontario fish and game commissioners, and should be in the hands of every sportsman and fisherman. It will be sent post free for price, 25c., on application to Mr. Geo. Renardson, 74 Church street, or the Canada Law Journal Co., Toronto.

GOOD COFFEE MILL.

In these days of close competition and energetic business methods it is necessary that every retail grocer should have always on hand the best and cheapest in every line. For instance, in the case of coffee the general public are becoming more fastidious, yet desire it at the cheapest rate. In order to meet this demand every grocer should have a coffee mill which is up-to-date—one that is not slow and hard-running, for time is money. The mill of the Coles Manufacturing Co., 1615 North 23rd street, Philadelphia, after ten years of hard usage by thousands of grocers, has won for itself the reputation of being the quickest, easiest running and finest mill made. It has a most accurate adjustment of grinders, also an attachment whereby the grinders can be separated in case any foreign substance finds its way into them. The makers guarantee the mill in every respect.

R. C. Tait, Shediac, has so far this fall bought 30,000 bushels potatoes.

A U. S. TRIBUTE TO CANADA.

LAST week's issue of the New York edition of Bradstreet's has an interesting article in regard to the trade condition in Canada. In part it says:

It was pointed out in Bradstreet's last week that general trade in the Dominion of Canada is relatively more active and has made a proportionately greater advance since the beginning of the recent revival than business in the United States. This will prove in the nature of a surprise to those who have continued to look at affairs in the Canadian Dominion as of the slow-coach variety. But so pronounced is the revival, not only in agricultural but in commercial and industrial lines throughout the Dominion, that business men, merchants and bankers are confidently predicting an era of prosperity greater than they have ever previously experienced. The wheat crop of Ontario, like that of the United States, is large, but is relatively more satisfactory than here, as it is the largest in the history of the province. The higher price for wheat, coming in conjunction with the large crop, has done quite as much for the Canadian as for the American farmer, and the movement of grain from the Dominion to the mother country has been relatively quite as rapid as from this country. This has resulted in a marked increase in the demand from country storekeepers throughout the Dominion and has reflected that revival in almost all lines of trade, causing even an increased request for real estate. The Toronto correspondent of a London newspaper remarks that values of city property have advanced, that not only the Canadian Pacific Railway but other land corporations report large gains in the number of sales of far-off property in Ontario and even as far away as in Manitoba and the North-West Territory. Canadian bank statements in the early fall months are declared to have been the best for many years and their note circulation the largest for five years. There was also an increase in bank deposits, and balances due Canadian bankers from the United States, where the former loan large sums of money to aid in the movement of the crops, were \$12,000,000 larger in September than in August, and if there were anything further needed to show that general commercial demand in the Dominion had risen to a high level, it is found in the statement by dry goods dealers and others that there has been a heavily increased movement into consumption of kid gloves, silks, satins, velvets and pianos.

Coming from a United States publication the article is most significant. It is, as a rule, odium and not praise we get from newspapers across the border, and Bradstreet's has fully earned the thanks of the business men of Canada for presenting the truth in so pleasing a form.

no use firing. Now a small flock of five comes a little to the left, but lower than the first; will they notice the decoys? No, they head past, but when almost overhead swing around to the tin geese and flags. Deceived, they give a scream of disgust and prepare to resume their flight, but they are only thirty yards away. Bang! bang. First one barrel and then the other, and one slowly separates from the flock, flies a few yards and drops with a heavy thud in the stubble; bounces up a foot, falls back and with bill buried in the soil gives up the ghost.

The sport has begun and they come fast, flock after flock; first, a thin black streak appears on the horizon, which increases in size until each individual bird is seen. They are coming out against the wind, and many a shot is fired which apparently does no damage, the lead rattling against the breasts of the geese and dropping in the stubble like hail. Some thirty rounds were fired, which resulted in a bag of six. Others were seen to drop in the distance, some at least a mile away, and were probably secured by some other hunter.

When the morning flight was about over THE GROCER, standing up in the pit to survey the carnage, was startled by a "honk! honk!" close to his head, and a fat brant was alighting amongst the decoys. Now is the time! Give it to her before she gets away!

We wait for the flight back to the lake, but the wind has fallen and the birds are up in the clouds, with the exception of a few flocks that have been feeding near at hand. We succeed in knocking down two more, and, as the hired man is to drive us back to town, we gaze fondly on our game, and vow that goose shooting overtops any kind of sport known.

Windy, stormy days are the best, as the flight is near to the ground. The beauty of the sport is that you have so much shooting with so little hard work. The geese go out from the lake at daybreak to the feeding grounds on the stubble, and return at 9 in the morning. The second flight leaves the lake about 3 in the afternoon, and returns just before dark, so that if you are installed in the line of flight thousands of geese will pass over your head four times during the day.

Whitewater Lake is situated on the Deloraine branch of the C.P.R., between Bois-sevain station and Deloraine, and is one of the best spots in America for goose shooting. The geese remain from about Sept. 1 to Nov. 1. Thousands are shot every year, and should any of our eastern readers take a trip to Manitoba in the fall they can be sure of excellent sport at Whitewater Lake.

The farmers are always glad to see the hunters, and the best of accommodation and a hearty welcome is accorded visitors.

If intended for local use it is sold fresh; if shipped, it should be put into cold smoke. It is eaten cold with vinegar or oil, or with caper sauce. If not cooked sufficiently, it is liable when slicing to break.—National Provisioner.

INDIAN AND CEYLON TEA IN BOSTON.

Mr. P. C. Larkin returned on Tuesday from Boston where he has been visiting the Food Fair as well as the agency of his firm. "MacLaren's cheese and 'Salada' tea were much in evidence at the Show," he remarked to THE CANADIAN GROCER. "The Fair occupied a building about the size of the main building at the Toronto Exhibition and it was a great success."

"What about the prospect for Indian and Ceylon tea in Boston?"

"I think Boston is going to be a great field for Indian and Ceylon teas if it is well exploited. A large majority of the people who tasted our tea at the Food Show expressed a liking for it, and in a great many cases asked where it could be bought. 'Salada' is now on sale in about two hundred stores in Boston, besides many places outside that city."

The lobster factory of Woodman Bros., at Alberton, P.E.I., was burned on Monday; cause unknown.

Frank F. Humphries has purchased a half interest in the fruit, fish and oyster business of G. M. Kent & Co., 6 King street west, Hamilton.

FRUITS ARRIVING

AND IN STOCK

Fine Filiatara Currants—Bbls., half bbls., cases and half cases.
Fine Campos Currants—Bbls., half bbls., cases and half cases.
Fine Amalias Currants—Cases and half cases.
Fine Vostizza Currants, Jupiter Brand—Cases and half cases.
Recleaned Currants, Gem Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—Cases and half cases.
Recleaned Currants, Hercules Brand—3, 2½ and 1 lb. packages.
Recleaned Currants, Appollos Brand—Cases and half cases.
Recleaned Currants, Epicure Brand—Cases and half cases.

PEELS.

Lemon, Orange, Citron—Gray's, Batger's and Crosse & Blackwell's.

RAISINS.

¼ boxes Fine Select Arguimbau Pack.
¼ boxes Fine Select Arguimbau Pack.
¼ boxes Fine Layers Arguimbau Pack.
¼ boxes Fine Layers Arguimbau Pack.
¼ boxes Fine Select Trenor Pack.

FIGS.

Naturals—Bags, boxes and half boxes.
Layers—1's, 5's, 10's, 16's, 20's and 28's.

Bought before the recent advance. Ask for prices.

T. B. ESCOTT & CO. Wholesale Grocers **London**

The Cream of it.

“REINDEER” BRAND
CONDENSED MILK

Contains all the cream of the original milk.

Guaranteed Pure.

Every pound of Milk is tested for quality before manufacture



J. BAY
P
TH

Tra
TORO
John C
Major

C

True
come
alter
gove
man
busin
Go
polit
unfo
cept
U

see
part
tion
nes
N
this
and
the
pos
eve
thi
not
Pro
the

an
go
of
A
qu
pr
p
o



J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

THE MacLEAN PUB. CO.
Limited

Fine Magazine Printers

and
Trade Newspaper Publishers

TORONTO:

26 Front St. W.
Telephone 2148.

MONTREAL:

Board of Trade Bldg.
Telephone 1255.

John Cameron, General Subscription Agent.

Major A. G. Campbell, General Subscription Agent.

BUSINESS MEN AND GOOD GOVERNMENT.

GOVERNING a country is no plaything. It is business. Real and earnest business if it is done right. True it is often made a comedy, and a comedy of errors at that. But that does not alter the fact that the foundation of good government as well as of good business management is the employment of sound business ethics.

Government by the politicians for the politicians at the expense of the country is unfortunately the rule instead of the exception.

Under this deplorable state of affairs we see offices created for party heelers and party heelers appointed to responsible positions for which their qualification is not fitness but faithfulness to party.

No one political party has a monopoly in this respect. Conservative as well as Liberal and Liberal as well as Conservative are in the same boat. A blind fate seems to possess them both. They may differ in every other line of policy, but in this one thing there is no dissimilarity. And it does not matter whether it be in Dominion or in Provincial politics, all are characterized by the same inherent sin.

Theorists, ward-heelers, professional men, are, as a rule, the predominating parts which go to make up a government, whether it be of the Dominion or of the several provinces. And whether they would or not, they are not qualified to transact business on business principles. Partisan principles are the paramount underlying motive forces.

The leaven which shall leaven this lump of unbusinesslike governments, parliaments

and legislatures is the election to these parliaments and legislatures of a larger proportion of men endowed with practical business common sense. The duty of bringing this about devolves, of course, upon the practical business men of the country. And as this, what may be termed saving proportion, increases, the unbusinesslike legislation will naturally decrease.

It is not necessary that there should be a business party created. On the contrary, it is better there should be none. What is wanted is that business men throughout the country should sever the chains which bind them to their respective parties in order that as independent Conservatives or independent Liberals they may become a saving remnant and a guarantee for good government.

They have nothing to gain by being the servants of their respective parties in all their ramifications of evil as well as of good. On the contrary, they have a great deal to lose and the country a great deal to suffer by their so doing.

To follow party whithersoever it leadeth is a guarantee of the continuance of bad government.

Unbusinesslike government, bad government, cannot long continue where the business men speak through the ballot box as an independent business element and not as a unit in one or the other of the political organizations.

At the last Dominion elections, and later still, in the Quebec provincial elections, the business element was stirred up to independent action as it was never stirred before; and while it did much good, it might have done a great deal more good.

Before many months the business men in the province of Ontario will be given an opportunity of exercising their influence at the polls, for before next midsummer the present Legislature will have expired through lapse of time.

The determining influence which should guide every business man in marking his ballot is not whether the present Government should be retained in power or whether the present Opposition should remain on the Speaker's left: The determining influence should be, is the candidate a practical business man or is he a professional partisan like unto the average member which sat in the last House.

Good government is more to be desired

than party success, and the welfare of the country than a particular cause. But unless business men work and vote for practical business men to the sacrifice of party fealty the results will be the very opposite from those desired.

BEET SUGAR MAKING IN CANADA.

EARLY last year the Owen Sound Beet Sugar Co., Limited, a corporation started for the purpose of making sugar from beet root, distributed seed among the farmers in that part of the country with a view to inducing them to provide the raw material necessary to keep their proposed refinery in operation.

Some time since the County Council of North Grey took the matter in hand and appointed a commission to investigate the product of this seed. This commission has discovered that in three districts the yield run from 5 to 24 tons to the acre, in another from 12½ to 35 tons to the acre, and in the third from 9 to 28 tons per acre. Specimens have been sent to both the Provincial and Dominion authorities for analysis. The result will be awaited with some interest.

So far attempts at sugar beet cultivation in Canada have proved abortive. The last practical effort at manufacturing sugar from beet was that made at Berthier, Que. At one time it appeared to promise well, but it eventually collapsed and a year or two ago the machinery was sold to a beet sugar factory in the United States and removed by the purchasers.

That sugar beets can be cultivated in Canada seems beyond all question, but why the industry has not yet proved a profitable one is difficult to determine. Perhaps it may be the want of knowledge either in regard to the cultivation of the beets or as to the process of manufacture into sugar. Probably both of these have been contributory causes, while inadequate capital has perhaps been a third deterrent.

It is said the cost of a successful factory is all the way from \$200,000 to \$1,000,000. And not only is much money involved, but patience and much experimenting as well.

It is to be hoped the Owen Sound Beet Sugar Co., Limited, will be able to demonstrate that which has not yet been done, namely, that beet-sugar manufacturing can successfully be carried on in Canada.

SMUGGLING IN MAIL BAGS.

ONE thing which every loyal Canadian must regret to see is the great number of sensational newspapers from New York, Chicago, Detroit, Buffalo and other points in the United States which are distributed every week in Western Ontario.

These papers are ever disseminating doctrines antagonistic to Great Britain and to Canada, and while they may make no impression upon the mind of the mature Canadian, it must be remembered that these same journals also fall into the hands of the young, whose minds are easily impressed.

It does not follow that all these young minds become imbued with anti-British and anti-Canadian notions, but where there is a steady bombardment week after week, year in and year out, it is certain that the national spirit is not strengthened any. And it is a strengthened nationality we need in this country. The opposite we cannot afford.

But the mail bags which bring this anti-Canadian literature into the country are, it is alleged, loaded besides with contraband goods, such as tobacco, etc.

No one, of course, charges the United States Government with being a party to any such practice, but it is gravely charged by merchants doing business in Western Ontario towns than those who handle these bags are.

One thing is certain: a great deal of laxity exists in the matter of inspection of these bags. The very fact that they come into the country in such great numbers induces superficial examination. The mail bags supposedly containing only United States literature are taken across from Detroit and Buffalo and bundled off at the different stations in a hurry; and it is the simplest thing in the world for confederates to carry on an enormous smuggling trade with the newspaper mail bags as their medium.

The Dominion Government should certainly investigate the charges regarding smuggling and in future establish a closer scrutiny of the newspaper mail bags coming from the chief centres of the United States, no matter how much or how little delay in the delivery of their contents may be entailed.

It may not be politic for the Government to stop the incoming of objectionable United

States newspapers into the Dominion, but it is its duty to see that bags which bring in this objectionable literature do not also contain contraband goods which injure the trade of the legitimate merchants and manufacturers of the country.

The clerk is the private in the business army, and if he does not do his duty how can the battle be won?

THE DISCHARGE CLAUSE.

IN each of the attempts which have been made to introduce a Dominion insolvency law the discharge clause has proved a bone of contention; and in the attempt which in all likelihood will be made at the next session of Parliament there may be expected a repetition in this respect.

Practically everybody is agreed that there should be a discharge clause, but it is not everybody who is agreed as to the ways and means of the insolvents obtaining it.

When the last insolvency bill was before the House the bankers contended for 66 $\frac{2}{3}$ c. on the dollar as the amount an insolvent should pay before he could be entitled to a discharge, but the Senate fixed the amount at 50c. on the dollar.

It seems to us that a fixed statutory amount should only be embodied in an insolvency law after the most careful consideration and after it had been demonstrated that the best net results would be thus obtained.

The object of a discharge clause is chiefly two-fold: (1) to relieve honest but unfortunate insolvents from the burden of their misfortunes, and (2) to prevent dishonest insolvents from again resuming business in their own name.

To fix, however, the amount which shall be paid in order to obtain a discharge would often shut the door against a worthy case and open it to an unworthy.

A merchant who is honest, capable, but unfortunate, and who has surrendered all his assets to his creditors, is entitled to a discharge even if he is unable to pay twenty-five cents on the dollar. To keep such an one in bondage is only differing in degree from the now obsolete custom of putting a man in a debtors' prison until he was able to liquidate his liabilities.

On the other hand, fifty cents on the dollar, or any other fixed sum, would be no

obstacle to the insolvent who failed designedly. Before he failed he would have provided the wherewithal for his discharge. A rogue fails in order that he may make money.

The more we are inclined to study this particular question the more are we inclined to the belief that the amount an insolvent shall pay should not be fixed by statute.

Of course, it would not be advisable to make the way of escape from the consequences of insolvency too easy. That would induce insolvency, and the last state might possibly be worse than the first. When a merchant finds himself in a tight corner financially it is better that he should exert himself to get out than he should passively allow himself to be squeezed into insolvency because of the knowledge that it would be the easiest way out of his difficulty.

But because the statute did not define the exact terms upon which an insolvent should get his discharge it does not necessarily follow that the demands upon him should be less onerous than if there was a statutory amount fixed, while, on the other hand, it is certain they would be less likely to be unduly irksome to the honest but unfortunate insolvent.

Let the matter of a discharge be first of all delegated to the creditors for consideration. After a careful investigation of the estate they would be the best qualified to determine the amount an insolvent should pay, or if he was entitled to a discharge under any condition whatsoever, even if he paid 60c. on the dollar.

Just as creditors now sometimes agree to a compromise when they should not, so in all probability would they sometimes agree to a discharge when they ought not. But eventualities of this kind could be guarded against by the question of a discharge being finally referred to the judge for adjudication.

Fixed statutory amount or no fixed statutory amount, the granting of a discharge should not be finally left in the hands of the creditors. To do so would sometimes result in justice being laxly administered in one instance and too rigorously in another. Spite and leniency are frequently in evidence at meetings of creditors, and therefore such a court cannot be said to be always qualified to mete out justice.

CURI

CUI
st
o

week.

The f
on the t
thing lil
of quali
Stockbeen p
many t
practic
princip
compe
rants tThe
not ar
inst.,
west ti
the m
severe
keepsIt
the cr
tons,
the e

T

be d
Sihas l
A
chee
cheaAs
whic
dea
roclT
at p
evebuy
che
ma
ofwa
Ac
ha
thi

co

CURRANTS AGAIN ADVANCE.

CURRANTS continue to occupy a strong position, a further advance of 6d. being reported by cable this week.

The first laid-down cost of staple currants on the basis of this latest advance is something like 5¼c. per pound, and anything of quality costs, of course, more money.

Stocks which arrived by the Avlona have been pretty well used up, and there are many buyers for spot goods, but there are practically no sellers. One at least of the principal wholesale houses was this week compelled to send upon the street for currants to fill its orders.

The Bellona, the last direct steamer, will not arrive in Montreal till about the 15th inst., and deliveries cannot be made in the west till between the 20th and 25th inst. In the meantime the shortage will be more severely felt than at present, for the demand keeps brisk.

It will doubtless be remembered that the crop of currants is only about 135,000 tons, where 180,000 tons were expected by the early estimates.

NO BOTTOM TO CHEESE.

THE bottom seems to have dropped out of the cheese market, and in doing so has left a void so great that it will be difficult to fill.

Since the first of September the decline has been 2c. per pound, or \$1.40 per box.

According to all precedent, finest fall cheese around 8½c. to 8¾c. ought to be cheap, but the rule does not apply this year. As one week passes into another, purchases, which looked cheap when made, become dear, and people are really wondering when rock bottom will be touched.

The keynote of the remarkable weakness at present ruling the market is the fact that every exporter on this side, as well as buyers on the other, are loaded up with cheese for the time being. Current daily demand is moderate, and traders having plenty of stock on hand for present and future wants, are independent regarding supplies. Accordingly, each successive week they have shaded their bids, and it is quite likely that they will continue to do so with the conditions as they are at present.

Another depressing influence has been

the existing strike of the British engineers and a threatened lock-out of the cotton operatives. This would throw out 200,000 work-people in the northern district of Great Britain, where large quantities of cheese are consumed. Naturally, therefore, dealers on the other side, having large supplies in view, do not care to increase their obligations.

The statistical position, both here and on the other side, is a strong bear argument. On the 1st of November the officially declared stocks at Liverpool were 125,000 boxes, against 80,000 at the same time last year. In Montreal the estimated stock at present is about 350,000 boxes, or 50,000 to 75,000 in excess of the same time last year. This weight of goods on both sides of the water is bound to influence buyers; and until it has been reduced somewhat, demand is bound to drag.

THE PROSPECTIVE PROFITS IN MOLASSES.

OPERATORS in molasses in Montreal who have held on to their purchases all through the fall stand a good chance at present of making a handsome profit. There are only one or two who had the pluck to stay to the end, and as the market is at present they stand to make 1 to 1¾c. per gallon, the largest lots having cost 23¼c. laid down in store.

The action of jobbers during the past week is an indication that supplies in second hands are diminishing, and they will soon have to replenish. The bulls do not believe that they have anything to fear from the stocks held in the Maritime Provinces.

It would cost 27c. to lay down Barbadoes molasses in Montreal either from Halifax or St. John, and sellers would be quite content to realize for less than that figure. Besides, recent private advices state that all the molasses there is down at the seacoast will be wanted for domestic requirements and no consignments from there need be anticipated.

When a man goes into business he should go in for health as well as for wealth; for wealth without health is not worth much.

A MERCHANT'S TEA PARTY.

ONE merchant in a town of 4,000 population, upon the receipt of a large and exceptionally good shipment of tea, had the town talking about it inside of a week. He put in, beside his regular advertisement, a local or two in each of the town's newspapers. Then he procured a table of as large dimensions as the window allowed, and set it as neatly as if he were laying a banquet for the mayor and council, putting on some of the daintiest table delicacies he carried, and had a "tea party" for children (accompanied by parents). One of the clerks, entering into the spirit of the display, offered his services as Mother Bountiful, and, donning a bulky, gaily-colored wrapper and bonnet, served tea and biscuits to the delighted children, all the time (in asides to parents) dilating on the value of the tea, the table delicacies, etc., displayed.

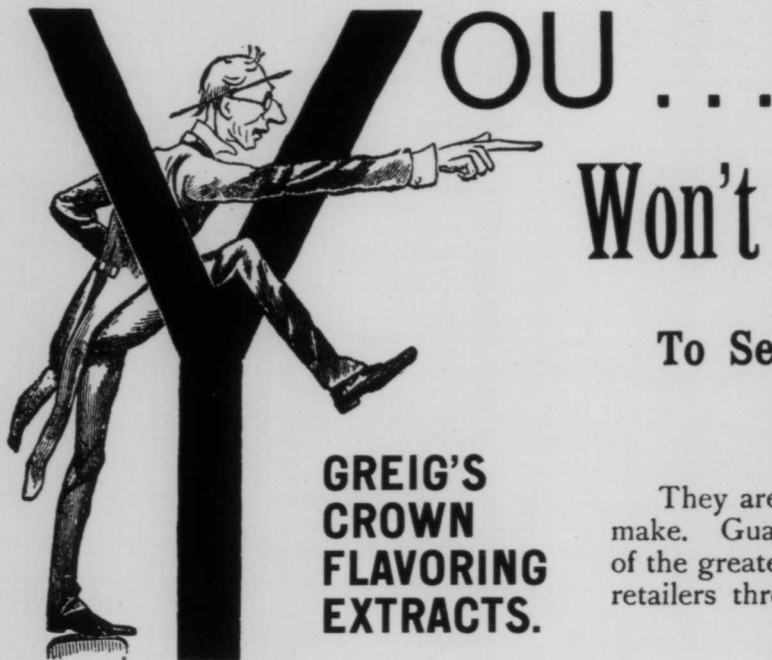
In order to keep the interest up the merchant advertised that the "party" would last only one hour each day, from four to five o'clock. The rest of the day the table stood in the window ready for the next "party," a splendid advertisement of his teas and table delicacies.

No tea was given to any but children, the wily merchant well understanding the weakness of womankind, curiosity, to be worth arousing, and he succeeded, fully 75 per cent. of the ladies entering the store buying some of the tea. Though not nearly so great an extent, the merchant found the demand for his table delicacies also increased as the result of that "party."

But the chief result of the venture was the fact that the children afterwards seemed to come much more readily to his store.

That was his initial attempt at original window display, but since then he has had a "sandwich party" to advertise his ham, salmon, tongue, bologna, etc., a "plum pudding party" to advertise his raisins, currants, spices, etc., and is now contemplating a "bun feast" to spread the fame of his flour, meals, baking powders, flavoring extracts, etc.

Between parties he dresses his windows with the view to convince the public that he keeps nothing but the best goods, each display being accompanied by a card with a brief and sensible talk on the goods displayed.



**GREIG'S
CROWN
FLAVORING
EXTRACTS.**

**YOU ...
Won't Find It Hard**

To Sell These Goods.

They are the finest grade it is possible to make. Guaranteed to be absolutely pure and of the greatest strength. Sold by the leading retailers throughout Canada.

**MACKAY'S
KOLA CAFE.**

The essence of the finest coffee and chicory combined with all the health-giving properties of the African Kola Nut. It is a delicious breakfast beverage. Sells to the best trade.

**LORIMER'S
WORCESTERSHIRE
SAUCE.**

At once pure, piquant and appetizing. It is the best value on the market and has made a host of friends everywhere.

Send in your orders!

Have you a
Price List ?

ROBERT GREIG & Co.

MONTREAL



L O C.
ha
vo
of the
the sea
among
One of
scarcity
dried f
mand.
a brisk
still goi
quest.
week f
and m

The
hardly
of the
before
take l
is by
that
point.
is fair
out, a
cordi
cann
strong
whole
kippe

V
V
F

W

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, NOV. 4, 1897.

GROCERIES.

LOCALLY no particularly new features have developed during the week. The volume of business is fair for this time of the year. Sugar is quiet, although for the season fair quantities are going out, and among the orders are several carload lots. One of the features of the trade is the scarcity in currants. All kinds of foreign dried fruits are meeting with a good demand. Canned goods are not meeting with a brisk demand, although quite a few are still going out. Rio coffees are in active request. The improved demand noted last week for tea has been maintained. Syrups and molasses are quiet.

CANNED GOODS.

The feeling in regard to tomatoes is hardly as strong as it was, for while some of the packers are quoting just as high as before, others are reported to be willing to take lower figures. The feeling, however, is by no means weak, but it is the opinion that values have touched their highest point. The demand for canned vegetables is fair only. Canned salmon is still going out, although the demand is not brisk. According to our exchanges the position of canned salmon on the London market is stronger than for some time past. Toronto wholesalers report the demand brisk for kippered herrings of Canadian pack. We

quote: Tomatoes, 85 to 90c.; corn, 65 to 85c.; peas, 85 to 87½c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 80c.; peaches, \$2.25 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.90, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2 to \$2.25; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1.10; canned mackerel, \$1.25 to \$1.30; lobsters, \$2.40 to \$2.50 for tall tins; 1-lb. flats, \$2.85 to \$2.95; ½-lb. flats, \$1.60 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

COFFEE.

There is a good supply of Rio coffee on the market and more is arriving, while the demand, on account of the lowness of prices, is more than usually brisk. Jobbers quote green in bags: Rio, 8½ to 12½c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 12½ to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 16 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

Business in syrups is quiet with prices

firm. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

There is not much doing, but prices are firm at the recent advance. We quote: New Orleans, bbls., 23 to 35c.; ditto. half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The sugar market is in a somewhat uninteresting condition. Locally the demand is only fair, although some movement in carload lots is reported. The London and New York markets are still dull. In the latter place the refiners are out of the market for raws. Austrian granulated is receiving some attention on the local market, some good quantities having been sold at 4 3-16c. per lb. in bags for ordinary quantities. We quote, subject to a discount of 1 per cent. 10 days: Granulated, 4 5-16c. for less than carload lots, and 4¼c. for carload lots; yellows, 3 9-16 to 3¾ per lb.; Austrian granulated, 4 3-16c. in bags for less than carload lots.

NUTS.

Grenoble walnuts are being offered from Havre en route for Canada. It is reported by cable that the man who some years ago cornered the market is now trying to corner the market for Grenoble walnuts, and is said to have secured 3,000 bales of the new

Veneer Wood Pails

PINTS AND QUARTS

For handling Oysters,
Pickles, Lard, Jams,
Syrups, Paints, Oils,
etc., etc.

Try a crate (250).

WALTER WOODS & CO.
HAMILTON

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolates, which lacks purity
and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

"GROCCERS WITH WISDOM"

ARE GLAD TO HANDLE

"SALADA"
CEYLON TEA

because it never gives them a moment's worry,
pleases everybody, and induces trade. It is pur-
chased without risk, as we buy it back from any
dealer that so desires, paying him full first cost,
and all freight or express charges. This ought to
convince the most sceptical that we, at least, have
faith in our line.

The sale is enormous. Have you tried it?

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL



That name, **SURPRISE**, guarantees the finest quality. . . .

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

crop. Sicily filberts are cabled dearer owing to bad weather in the interior and small arrivals at Messina. We quote: Brazil nuts 11 to 12½c.; Valencia shelled almonds, 20 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

Japan rice is firm in the primary market. We quote: Standard "B," broken lots, 3½c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3⅝c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

Trade is moderate for this time of the year. We quote: Pure Singapore black pepper, ground, 12c. in kegs, pails and boxes, and 14c. in 5-lb. cans; ditto, whole, 11 to 12c. per lb.; pure white pepper, ground, 18 to 20c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 18 to 20c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; ditto, best, 28 to 30c. per lb.; allspice, 13 to 16c.; cassia,

20 to 25c. per lb. for ground and 40c. for Saigon.

TEA.

The increased enquiry for teas noted last week has improved rather than otherwise, although the market is not yet by any means active. Ceylons and Japans are the descriptions most wanted. China teas are much as they were before. Prices for all kinds of tea, particularly for Japans and Ceylons, are decidedly strong. According to cables received in England two weeks ago the exports of India tea to the United Kingdom for the first half of October were 8,790,000 pounds against 9,200,000 the same time last year, and the total from April 1 as 77,840,000 pounds against 77,230,000 last year. The exports of Ceylon teas to the United Kingdom for the first half of October 2,100,000 pounds against 3,500,000 same time last year. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRENTS—The cable announces another advance of 6d. per cwt. The demand on

the local market is good, but there is a scarcity in supplies. The Bellona, the last direct steamer, will not be in Montreal till about the 15th inst. We quote: Filiatras, 6c. in bbls; 6⅝c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The situation, both in the home and foreign market, is much about the same as a week ago. We quote: New goods—Off-stalk, 4¾ to 5c.; fine off-stalk, 5½ to 6c.; selected, 6¼ to 6¾c.; layers, 6½ to 7c.

MALAGA RAISINS—Are costing such reasonable prices this season that the sale is sure to be large on the arrival of the Bellona. Their cheapness will be all the more marked in view of the fact that all other fruits are high in price. Bevan & Co., of Malaga, report that the size of the fruit is not quite as large as last year owing to the dryness of the season, but shipments already to hand show nice quality. We quote: Connoisseur clusters, \$2.20; black baskets, \$2.10 to \$2.20; Imperial cabinets, \$1.65 to \$1.85; Royal Buckingham, \$3.50 to \$3.75; extra dessert clusters, \$3.40 to \$3.60.

CALIFORNIA LOOSE MUSCATELS—Shipments are arriving this week, and they are going out well in a small way. We quote: 3-crown, 7½c. per lb.; 4-crown, 8½c. per lb.; 1-lb. cartoons, 12c.

POULTRY
BUTTER
EGGS
HONEY

CAN

SARDINES
CLAM
CLAM
SCALLOPS
FINNISH
SEA

JOHN

The

CUT

CIG.

ATI

WI

To
Dr
Co
Ca
ma

W

POULTRY
BUTTER
EGGS
HONEY

J. A. McLEAN,
77 Golborne St.
TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season.
They will keep for years. Every
can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands
Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.
CIGARETTES ————
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY.

E. NICHOLSON

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants
and Brokers

Teas, Canned Goods, Molasses, Coffees
Dried Fruits, Syrups, Spices, Starches,
Condensed Milk, Salmon, Bags, Beans,
Canned Meats, Smoked Meats, Lard, Oat
meal, Rice, Tapioca, Sago, etc., etc.

Representing some of the leading houses in the world.
Advances made against consignments. Storage—in
Bond or Free. Wholesale Trade and Millers only
supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

We are selling

BIG VALUES

Evaporated Apricots
Evaporated Prunes
Eleme Figs

CLEMES BROS. - Toronto

SULTANA RAISINS—Are meeting with fair demand. Something unique in the way of Sultana raisins on this market in the shape of fancy stock is 10-lb. tin boxes. This fruit is packed by Antoine Solari, and is branded "Diamond Jubilee." It sells wholesale at 14c. per lb.

DATES—There is a good demand at from 5 to 5½c. New dates, when they arrive several weeks hence, will probably sell at about 6½ to 7c. per lb.

FIGS—Natural figs are cabled 3s. per cwt. dearer. These figs, excepts taps of Comadra, are rather scarce on spot, and there are no more of fine quality to be had in Smyrna. The cause of the shortage is damage by rain. The finer goods are not held in abundant supply. We quote: 4-crown, 10 to 11c.; 5-crown, 11 to 13c.; 7-crown, 13 to 14c.; 9-crown, 15 to 16c.; natural figs, in bags, 4½ to 5c.

PRUNES—The small sizes of French prunes are offering, but the better grades are held too high for exportation. There will be practically no importation of European prunes this year, the supply coming from California. We quote: 40 to 50's, 10½c.; 50 to 60's, 8 to 8½c.; 60 to 70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.

CALIFORNIA EVAPORATED FRUITS.—The second shipment of new season's California fruits are on the market, and prices are now down to what is considered a proper basis. We quote: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

The market this week shows an all-round activity, the demand for all lines being quite brisk. Jamaica oranges are on the market in large quantities. The prices of bananas, celery, Canadian cranberries and Canadian apples have advanced. We quote as follows: Lemons, fancy Rhodi, \$5 to \$5.50; fancy Verdilli, \$3.25 to \$3.75; choice Verdilli, \$2.50 to \$3. Cocoanuts, \$4 a sack and 60c. per doz.; Jamaica oranges, \$9 per bbl.; bananas, \$1.50 to \$2; Cape Cod cranberries, \$7 to \$7.50 per bbl.; Canadian cranberries, \$5 to \$6.50 per bbl.; quinces, 20 to 30c.; chestnuts, \$5 a bushel; Canadian apples, \$2.75 to \$3.25 per barrel and 40 to 50c. per basket; Spanish onions, \$1.25 per case; pickling onions, 75c. per

GROCERS IN B. C.

buying JAMS, JELLIES, VINEGARS, PICKLES,
PEELS or CANDIES, can have the
best by getting

OKELL & MORRIS GOLD MEDAL BRANDS
Sold by every wholesale man in B. C.

RIVERSIDE CANNING WORKS

Wallaceburg, Ont.

Eagle Brand Tomatoes, Corn and Catsup
THE BEST IN THE MARKET.

No coloring in Tomatoes; no bleaching in Corn. All goods warranted pure and to possess natural flavor.
W. J. BADDER, Prop.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application.
Wholesale supplied only.

W. H. Seyler & Co.

Brokers and Commission Merchants

Room 100, Board of Trade,

Toronto

Manufacturers and Importers wishing to have their products introduced to the jobbing trade are respectfully requested to communicate with us.

English, German and French Goods a specialty.

Representing

J. Lewenz & Hauser Bros., London, Eng.—Teas.

Tellier, Rothwell & Co., Montreal—"Royal" Black Lead and Blues.

Hecker-Jones-Jewell Milling Co., New York.

German Gelatine Works, Hoechst am Main Germany.

Wholesale agent for **Grape Wine Vinegar Co.,** Toronto.

EGGS
Market firm, receipts light, selling readily at 15 to 16 cents.

BUTTER
Market bare of good tubs and pails which are in good demand at from 14 to 16 cents. Ship forward white fresh.

RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

basket; yellow Danvers, 75 to 80c. per bag of 80 lbs.; celery, 25 to 50c. a dozen; grapes, 10-lb. Concords, 18 to 20c.; Niagara, 20c.; Concords, large baskets, 1½ to 2c. per lb.; Niagara, 2 to 2½c. per lb.; sweet potatoes, \$3; winter pears, \$3.50 per bbl. and 30 to 50c. per basket.

PROVISIONS.

There has been a good steady demand this week for dry salted meat and barrel pork. Lard has advanced ¼c. all round. Dressed hogs are moving more freely at easier prices, and packers are taking all offered. Smoked meats, shoulder hams and rolls have fallen ½c. per lb. in price. We quote:

DRY SALTED MEATS—Long and short clear bacon, 8¼c. for carload lots, and 8½ to 8¾c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 12 to 12½c.; rolls, 9 to 9½c.; hams, large, 10c.; medium, 11c.; small, 11½c.; shoulder hams, 8½ to 9c.; backs, 12c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$13.50.

DRESSED HOGS—We quote: \$5.50 to \$5.75 for heavy, and \$5.75 to \$5.90 for light hogs.

COUNTRY PRODUCE.

EGGS—The demand is steady, dealers taking up all arriving although they are now coming forward freely. We quote: 15 to 16c., and the second grade brings 11 to 13c.; pickled eggs, 12½ to 13½c.

POTATOES—The supply is plentiful, and the demand is good. Carload lots are worth 50c. and small lots on the market 60 to 65c.

HONEY—Market is easy. We quote: Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, \$1.50 to \$1.75 per dozen.

POULTRY—Turkeys are coming in very freely. Chickens are not so plentiful. Prices are unchanged. We quote: Geese, 6c. per lb.; chickens, dressed, 25 to 50c.; alive, 35 to 45c.; ducks, 40 to 75c.; turkeys, 9 to 11c. per lb.

DRIED APPLES—The demand is brisk, and many dealers report the supply to be

McLAUCHLAN'S COUGH DROPS

are the only harmless remedy that produces immediate results. Cough remedies are numerous, but McL. & S. Cough Drops excel them all.

Packed in Cartoons of 36 packages. Retail 5c.

J. McLAUCHLAN & SONS Manufacturers and Wholesale Grocers **OWEN SOUND**

No. 1. North Shore Cranberries (100 quarts to the bbl.), \$6 00 per bbl.
No. 1. Late fall caught Fresh Water Herring, heads on, \$2.25 per keg
No. 1. Late fall caught Fresh Water Herring, heads off, \$2 40 per keg

F. O. B. Midland, Ont. Prices subject to market change.

Send in your orders now to

**The EBY, BLAIN CO., Limited, TORONTO, Ont., or
The PLAYFAIR, PRESTON CO., Limited, MIDLAND, Ont.**

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy
Dried Apples of good
quality. Write us.

To Hand

NEW SEASON'S TEAS

Extra Values. Young Hysons, Japans, Ceylons,
Assams and Congous.

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS**, the finest produced.

meagre. We quote 4 to 4½c. per lb., f.o.b. point of shipment as the nominal price.

EVAPORATED APPLES—There is practically nothing doing. We quote this season's fruit at 8c. f.o.b., and as high as 10 to 10½c. is being asked by jobbers.

BEANS—Quotations are 85c. for prime beans in quantities and 90c. for small lots.

BUTTER AND CHEESE.

BUTTER—Good dairy is not so scarce as it has lately been. Creamery is easier, from 19 to 20c. seeming to be about the leading price for pound prints. We quote: Dairy, best grade, 16 to 17c.; second grade, 13 to 15c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 17 to 18c.; prints, 19 to 20c.

CHEESE—Market is easy. Local quotations are 9 to 10c., according to make.

HIDES, SKINS AND WOOL.

HIDES—Market unchanged, the demand

continuing steady. We quote: Cowhides—Dealers pay 8½c. for No. 1, 7½c. for No. 2, and 6½c. for No. 3. Steerhides—60 lbs. and up, 9c. for No. 1, 8c. for No. 2 and 7c. for No. 3.

CALFSKINS—Stocks well cleared up. We quote as follows: No. 1 veal, 8 lbs. and up, 10c. lb.; No. 2, 8c.; Dekins, from 30 to 35c.; culls, 15 to 20c. each.

SHEEPSKINS—We quote: Lambskins and pelts, 75 to 90c.

WOOL—Fleece wool is quiet, there being none in the market. Pulled wools are fairly active. We quote super pulled wools at 21 to 22c.; extra at 22 to 23c.

SEEDS.

The trade for some time yet will be governed by values for export in competition with other markets. Red clover of ordinary average quality is moving just now at \$3 to \$3.20 per bushel at outside points, while for rich, bold seed a somewhat better figure

**WE ARE
PAYING
CASH
FOR**

**DRIED
APPLES**

W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. **Toronto**



Up-to-date Grocers

Handle **J. Bruce Payne's Cigars.** They are profitable to the retailer and satisfactory to the consumer. Leading lines:

“PHARAOH”

The best 10c. cigar on the market.

“PEBBLE”

The best 5c. cigar on the market.

Other leaders: La Fameuse, La Maya, Grit, The Bird, Athena, Sharpshooter, Fascinator, Baby Pearl, C.F.S., etc.

These goods may be obtained from all the leading jobbers in Canada.

J. BRUCE PAYNE, - GRANBY, QUE.

FRUIT VINEGAR

I have pure Fruit Vinegar five years old, of choice quality, at a right price. Only a limited quantity of this age left. Place your order before it is all closed out. Write for samples and price. . . .

R. J. GRAHAM - BELLEVILLE, ONT.

Southwell's Whole Fruit Jams

Southwell's Jellies

In 1-lb. Clear Glass Jars.

Southwell's Bottled Fruits



Southwell's Orange Marmalade

In 1-lb. Glass Jars, 7-lb. Store Jars or 7-lb. Tins.

Southwell's Candied Peels

Southwell's Drained Peels

The Perfection of

Olive Oil

Messrs. S. Rae & Co., of Leghorn, have made a specialty of the finest qualities of **LUCCA OIL** during the past half century.



We carry a full stock in all sizes:

Quarts, Finest Sublime
Pints " "
Half-Pints " "
Gallon Cans, Sublime
Gallon Cans, Finest Sublime

QUOTATIONS FOR THE ABOVE GOODS SOLICITED.

FRANK MAGOR & CO.,

Sole Agents for the Dominion.

16 St. John St., MONTREAL

We have mentioned in preceding issues a few lines of our Fall imports in



DRIED FRUITS

WE make it our duty this week to enumerate the various lines we are offering at prices defying all competition. These Fruits have all been imported direct in the favorable time, and the trade is invited to benefit by the low prices at which they are now offered.

NUTS

Tarragona, in bags of 100 lbs.
Filberts, "Sicily," in bags of 200 lbs.
Walnuts, "Marbots," in bags of 100 lbs.
Grenobles, "Mayettes," in bales of 220 lbs.
Pecans, "Polished," in barrels of 250 lbs.
Peanuts, "Extra," in bags of 100 lbs.

MALAGA RAISINS

Imperial London Layers, in 22-lb. boxes and $\frac{1}{4}$ boxes.
Empire Clusters, in 22-lb. boxes and $\frac{1}{4}$ boxes.
Countess Clusters, in 22-lb. boxes and $\frac{1}{4}$ boxes.
Duchess Clusters, in 22-lb. boxes and $\frac{1}{4}$ boxes.

Princess Clusters, in 22-lb. boxes and $\frac{1}{4}$ boxes.
Empress Clusters, in 22-lb. boxes and $\frac{1}{4}$ boxes.

VALENCIA RAISINS

SULTANA RAISINS

Brand "A," fancy, in boxes of 25 lbs.
Brand "B," extra choice, in boxes of 25 lbs.
Brand "C," choice, in boxes of 25 lbs.
Brand "D," good quality, in boxes of 25 lbs.

CURRENTS

Provincial, in barrels of 300 lbs.
Provincial, in half-barrels of 200 lbs.
Provincial, in half-cases of 75 lbs.
Fine Vostizzas, in half-cases of 75 lbs.
Fine Vostizzas, in quarter-cases of 35 lbs.
Filiatras, in barrels of 300 lbs.
Filiatras, in half-barrels of 200 lbs.
Filiatras, in half-cases of 75 lbs.
Fine Filiatras, in barrels of 300 lbs.
Fine Filiatras, in half-barrels of 200 lbs.
Fine Filiatras, in half-cases of 75 lbs.

CALIFORNIA PRUNES

In boxes containing each 25 lbs.

(To arrive end of November.)
Prunes, Austria "BOSNIA" brand in boxes, each 55 lbs.
Prunes, Atlas Letter "A" brand in boxes, each 55 lbs.
Prunes, Atlas Letter "D" brand in boxes, each 55 lbs.
(To arrive about middle of November.)
"FRENCH" "DUFOR" brand in boxes, each 50 lbs.
each 28 lbs.

Imperial London Layers, in 22-lb. boxes and 1/4 boxes.
 Empire Clusters, in 22-lb. boxes and 1/4 boxes.
 Countess Clusters, in 22-lb. boxes and 1/4 boxes.
 Duchess Clusters, in 22-lb. boxes and 1/4 boxes.

Princess Clusters, in 22-lb. boxes and 1/4 boxes.
 Empress Clusters, in 22-lb. boxes and 1/4 boxes.

VALENCIA RAISINS

4-Crown Layers of following brands:
 "ABEL," "GUARDOLIA," "ROGERS," "MERLE."
 Fine Off-Stalk of following brands:
 "ABEL," "ARANDA," "ROGERS," "ARGUIMBAU."
 Selected of following brands: "ROGERS," "ARGUIMBAU."

CALIFORNIA RAISINS

Loose Muscatel, 2-Crown.
 Loose Muscatel, 3-Crown.
 Loose Muscatel, 4-Crown.

SPANISH RAISINS

Loose Muscatel, "CHOICE."
 Loose Muscatel, "FANCY."



In boxes containing each 25 lbs.

(To arrive end of November.)

Prunes, Austria "BOSNIA" brand in boxes, each 55 lbs.
 Prunes, Atlas Letter "A" brand in boxes, each 55 lbs.
 Prunes, Atlas Letter "D" brand in boxes, each 55 lbs.

(To arrive about middle of November.)

Prunes, "FRENCH," "DUFOUR" brand in boxes, each 50 lbs.
 Prunes, "FRENCH," "DUFOUR" brand in boxes, each 28 lbs.

ELEME FIGS.

Layers, "3 Stars" in boxes, each 10 lbs.
 Layers, "3 Stars" in boxes, each 15 oz.
 Layers, "3 Stars" in boxes, each 13 oz.
 Layers, "4 Stars" in boxes, each 10 lbs.
 Layers, "6 Stars" in boxes, each 10 lbs.
 Layers, "6 Stars" in boxes, each 20 lbs.
 Natural, with top "Layers" in boxes, each 10 lbs.
 Natural, with top "Layers" in boxes, each 20 lbs.
 Natural, with top "Layers" in boxes, each 60 lbs.

PEELS

Orange, brand "BATGER."	Lemon, brand "L. M. C."
Orange, brand "C. & B."	Lemon, brand "CORNICAN."
Orange, brand "L. M. C."	Citron, brand "L. M. C."
Orange, brand "CORNICAN."	Citron, brand "CORNICAN."

Assorted cut and pressed peels "BATGER" in 1-lb. boxes.
 6 dozen per case.

We think with such an assortment we can meet all demands, and our prices have been cut so low that we are assured to give full satisfaction to our numerous patrons.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

Montreal

THE CANADIAN GROCER

would be paid. Alsike covers a wide range in qualities this season, prices varying from \$3 to \$4.50 per bushel. Timothy, in sympathy with American markets, runs from \$1 to \$1.25 per bushel.

FISH.

The market is fairly good all round. Finnan haddie is in good demand, the price having fallen $\frac{1}{2}$ c. Pike has also fallen in price. We quote: Pickerel, 6c. per lb.; pike, 4c. per lb.; whitefish, 7c.; trout, $6\frac{1}{2}$ c.; perch, 3c. per lb.; fresh herring, $3\frac{1}{2}$ c. per lb.; haddies, $6\frac{1}{2}$ to 7c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.75 per half-bbl.; boneless fish, $3\frac{1}{2}$ to 4c. per lb.; pure cod, $6\frac{1}{2}$ to $6\frac{3}{4}$ c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Market generally is firm. Wheat is quite strong, a rise of 2c. having taken place during the last week. We quote: Winter wheat, 83c.; No. 2 red, 83 to 84c. at outside points; freights to Toronto are about 3 to 5c.; barley, 27 to 31c.; peas, 44 to 45c.; oats, 20 to 23c., Toronto freights, and No. 1 hard wheat is quoted at \$1, Toronto freights.

FLOUR—The demand is good. Prices have advanced in sympathy with the price of wheat. We quote in carloads on track at Toronto: Manitoba patents, \$5.40; Manitoba strong bakers, \$5; Ontario patents, \$4.50 to \$4.80; straight roller, \$4.20 to \$4.25, Toronto freights.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.30 in bags and \$3.40 in bbls.; rolled wheat, \$2.75 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.25; pot barley, \$3.

SALT.

Business would be brisk now if railroads could haul all goods ordered. We quote: Carload lots, \$1 per bbl., and 65c. per sack; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks, 50c.

PETROLEUM, ETC.

Business is fairly good this week. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, $16\frac{1}{2}$ c.; Canadian water white, 17c.; American water white, $17\frac{1}{2}$ c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Clover honey has advanced $\frac{1}{2}$ c.

Currants are 6d. dearer in Patras.

Shoulder hams and rolls have dropped $\frac{1}{2}$ c. per lb. in price.

Dressed hogs have declined 25c. for both light and heavy stock.

There has been an all-round advance of 10 to 20c. per bbl. in flour.

According to mail reports from Liverpool, the receipts there of Valencia raisins from

the beginning of the season to Oct. 12 amounted to 2,987 tons, against 1,806 tons for the same period last year.

Mr. P. C. Larkin shipped one of his "Ideal" tea packers to Buenos Ayres this week.

Cables to J. L. Watt & Scott, and E. Fielding, quote an advance of 3s. per cwt. in natural figs in bags.

The crop of Naples walnuts is reported to be small, but of fine quality. The crop is later than in former years.

Advices from Smyrna report a very firm market there for Sultana raisins, the stocks having been greatly reduced by the demand of consuming markets, and the prospects point to maintenance of present prices.

According to mail reports, receipts of currants at Liverpool to Oct. 12 amounted to 9,012 tons, against 5,688 tons for the same period last year. The estimated stock in bond in Liverpool on Oct. 12 was 4,628 tons, as compared with 3,700 tons on the same date in 1896.

QUEBEC MARKETS.

MONTREAL, Nov. 4, 1897.

GROCERIES.

THERE has been a fair volume of trade transacted in general groceries during the week, and values, as a general thing, exhibit no change. Sugar is steady, though the competition of cheap German granulated is becoming a strong factor of the situation. Syrups are steady, and with light stocks in first hands, and indications of increased demand from jobbers, firmer values are looked for in molasses. Spices are firm, and the coffee market is unchanged. The same applies to rice, while in tea jobbers have been around the market for supplies, and show more disposition to buy than heretofore. The tendency of the staple is very firm. Dried fruits are steady and unchanged from a week ago.

SUGAR.

In spite of easiness outside both in raw and refined there has been little change in the position here. This is not surprising, considering the fact that Canadian prices on refined have been all along away below those in the United States. There is a fair demand for the season, and the volume of business doing is considered satisfactory. Values here in a jobbing way range from 4 to $4\frac{1}{2}$ c., according to quantity, on granulated, and yellows $3\frac{3}{4}$ to $3\frac{1}{2}$ c. as to grade. If the proposed Dominion agreement is confirmed it may mean some advance in the price, but nothing will be decided in this connection for a week or so. Outside advices this week reflect little change, the market for raws continuing heavy. Mr. Licht's estimate of the total production in

Europe is 98,500,000 cwt., of which Germany produces 38,500,000 cwt.

SYRUPS.

There is no new feature in syrups. Stocks in refiners' hands are very small and the market remains quiet with prices fully maintained at $2\frac{1}{8}$ and $2\frac{1}{2}$ c. as to grade and quantity.

MOLASSES.

No actual change is to report in the molasses market. Enquiry in a wholesale sense is limited, but the demand in a jobbing way is more active than it was, and stocks in second hands are said to have melted away perceptibly during the past ten days. As they were lighter than usual a demand from first hands should follow as a natural result. Supplies here also are of limited compass, and prices are firmly held with the possibility of advances, as they cannot be replaced at the same cost. We quote Barbadoes 25 and 26c. in a jobbing way.

RICE.

There is a fair demand for rice, but jobbers being pretty well stocked up the volume of trade is not heavy, though it is of a steady character. In sympathy with foreign advices the tone continues firm. We quote: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

SPICES.

The strong feeling in pepper is the chief fact of the situation, no new supplies of white pepper being obtainable under 15c. in round lots. Jobbing demand for all kinds of spice is of a fairly active character. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

There has been little change in the coffee market, and a moderate business is doing at quotations. We quote: Maracaibo, 17 to 18c.; Rio, 11 to 12c.; Santos, 13 to 14c.; Mocha, 24 to 25c., and Java, 24 to 25c.

TEAS.

The tea market since last report has been more active, as jobbers have shown more disposition to operate, and as they have advanced their bids some business has been put through. In fact, more activity is confidently predicted, as stocks in second hands are pretty generally admitted to be light. Pingsueys were wanted during the week, and 350 package lots of Japans changed hands at 16c., while Congous were placed at 15c. and some lots at 16c., the same invoices being offered the previous week at 15 to

There's Comfort in the Cup—

"That cheers but not inebriates"—these November days.

ARE **YOU** KEEPING PACE WITH THE SEASON'S WANTS?

3 Concentrated Values

3 SPECIALS

Sources of satisfaction:

3 PURITY—UNSURPASSED
CUP RESULTS—A
GOOD PROFIT.

"KOLONA"

Pure Ceylon Tea

"CRUSHED" } **JAVA and**
COFFEE } **MOCHA**

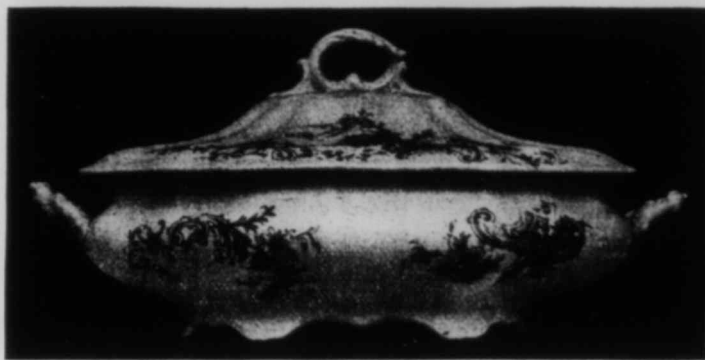
Bensdorp's } **COCOA**
"ROYAL DUTCH"

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS

TORONTO

Crockery Glassware



A FEW SPECIALTIES
FOR NOVEMBER.

"Laurel" Dinner Set, 97 pieces.

We have the above new and beautiful shape in three colors—Pink, Brown and Pencil—made in a superior quality of Semi-Porcelain.

A specialty in the latest designs and shapes of Chamber Sets from the celebrated makers, J. & G. Meakin, Limited, Wedgwood's, Furnival's Limited, and Doulton's Ware.

A complete line of the newest and latest designs of Cut and Pressed Glassware always in stock.

The John L. Cassidy Co., Limited, - Montreal.

15½c., with no takers. We quote: Young Hysons, 14 to 18c. for low grades, 25 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 25 to 55c. for high grades; Japans, 15½ to 21c. for mediums and 28 to 40c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There is little change in the situation. A fair jobbing demand is experienced, but jobbers are doing little buying, as they consider that they have enough to carry them along for some time yet. We quote: Tomatoes, 80 to 90c.; corn, 60 to 75c.; peas, 75c. to \$1.25; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, 3's, 95c.; gallons, \$1.65 to \$1.75; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25 to \$1.45; "Clover Leaf," \$1.25 to \$1.45; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

There is no change in Valencia raisins, but there is a fair jobbing enquiry for prompt and future shipment at steady prices. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6¾ to 7c. To arrive this month jobbers are quoting a fraction less money, but for prompt shipment the above figures hold.

The firm tone is maintained on California fruit, and for prompt delivery last week's quotations still govern, viz., 2-crown, 5½c., 3-crown, 6½c., and 4-crown, 7¾c.

The currant market is very firm, and though sales are being made at former prices for goods now in stock jobbers demand an advance on stock to arrive this month. We quote: Patras, half-cases, 6¾c.; Filiatra, do., 5¾c.; do. half-bbbs, 5½c.; do., bbbs., 5¾c. Provincials, 5c. in bbbs., 5¾c. in cases, and 5½c. in half-cases, and Vostizzas, half-cases, 8c.

Loose muscatel Malaga raisins are offered at 6 to 7c. Layers and clusters are steady, ranging from \$1.35 to \$4, according to brand and package.

French prunes exhibit a very firm feeling, and on the small sizes an advance of ½ to ¾c. is demanded for fresh shipments. No quotations are obtainable from primary markets on the large sizes. No new French prunes are yet in stock, but for stock to arrive this month 4¾c. is asked. The Carlisle City brought in the first shipment of new Austrian prunes, which range from 6 to 7c.,

according to size. California prunes are firmly held, as quoted last week: 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Evaporated apricots are firm and selling at 11½ to 12c.

Peels continue strong, as quoted last week citron being offered at 16c. on spot, but fresh supplies cost more money.

Figs are offering at 9 to 10c. in 14-oz. boxes, 10 to 11c. in 10-lb. boxes and 4c. in bags.

NUTS.

Business in nuts is quiet on the whole. Sicily filberts are offered at 7c., Grenoble walnuts at 10c., Terragona almonds at 8c. and Valencia shelled almonds at 21 to 22c.

DRIED APPLES.

There is no change in dried apples, business ruling quiet and prices unchanged at 3 to 4c., while evaporated are held at 5½ to 6c.

APPLES.

There is a good demand for apples, and under the light supplies values rule steady. Firsts are held at \$3 to \$4 per bbl.; seconds, \$2.50 to \$3, and inferior, \$1.50 to \$2.

GREEN FRUIT.

Green fruit is moderately active for all lines, and prices are generally steady. We quote: Lemons, \$2.50 to \$3 per box; Jamaica oranges, \$8 to \$8.75 per barrel; bananas, \$2.25 per bunch; California peaches, \$1.75 to \$2 per box; Canadian do., 40 to 50c. per basket; Canadian pears, \$2 to \$5 per bbl.; Almeria grapes, \$5 to \$5.50 per cask; do. California Tokays, \$2.25 to \$2.50 per crate; cranberries, \$7.50 to \$8 for Cape Cod, and \$6 to \$6.50 for Nova Scotia, per bbl.

COUNTRY PRODUCE.

EGGS—The egg market continues steady and a good business in pickled for export has been transacted. We quote: New-laid, 15 to 15½c.; choice candled, 12 to 13c., and culls, 10 to 10½c. per dozen, in round lots.

BEANS—There was no change in beans; the demand was quiet to day at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

HONEY—Business in honey was very quiet and values were steady. We quote: Clover comb at 10 to 11c.; bright extracted at 7½ to 8½c., and dark at 5 to 5½c.

POTATOES—There is little doing in potatoes and the market rules quiet and steady at 45 to 50c. per bag, in car lots.

PROVISIONS.

The demand for provisions was slow to-day and trade was quiet, but prices show no change. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard

in pails, at 7½ to 8c., and compound refined at 5½ to 5¾c. per lb.; hams, 12 to 14c.; bacon, 12 to 13c. per lb.

FLOUR AND MEAL.

The flour market has exhibited some irregularity during the week, but on the whole values are firm in tone and Manitoba millers have advanced their prices 15c. per bbl. over last week's range. We quote: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.35 to \$4.50; bags, \$2.10 to \$2.20; best Manitoba strong bakers', \$5.15; second do., \$4.65, and low grades, \$2.80; Hungarian patents, \$5.55.

The meal market was without any change. We quote: Rolled oats, \$3.40 to \$3.50 per barrel and \$1.65 to \$1.70 per bag; standard meal, \$3.30 per barrel and \$1.60 per bag.

In feed business is active, and prices are maintained. We quote: Ontario bran at \$11, and shorts at \$12 per ton, bulk; Manitoba bran, bags included, at \$11.50.

BALED HAY.

A fair trade was done in hay, but the supply is far in excess of requirements and prices have an easy tendency. No. 1 sold at \$10.50; No. 2 at \$8 to \$8.50 per ton, in car lots, on track.

CHEESE AND BUTTER.

There is no let-up to the decline in cheese. This was demonstrated at the wharf Monday morning, when 6,000 boxes were sold at 7½ to 7¾c., the outside price being made only in a few cases. It is quite true that the offerings were all October make, but even allowing that this was so, a clean slump of ½ to ¾c. per pound since the previous Monday is enough to dishearten even the most sanguine. Enquiry over the cable gives no sign of life and current daily business is of small dimensions, being confined to a process of averaging up, dealers who have dear goods on hand acquiring sufficient cheap stock to even up for the higher priced. Buyers in Great Britain are evidently nervous regarding the possible strike of the cotton operatives, and the effect it will have on the demand. In addition they have got enough to get along with for the time being, and both these circumstances tend to confine demand to immediate necessities. There was little trading on spot, aside from the boat goods, and values have a wide range, owing to the great difference between buyers' and sellers' views. On the average values were nominally ¼c. lower than Saturday, and we quote: Finest Ontario Septembers, 8½ to 8¾c.; finest Townships Septembers, 8¾c.; finest Ontario Augusts, 8½ to 8¾c.; finest Quebec Septembers, 8½ to 8¾c.; finest Quebec Octobers, 7¾ to 7½c.

The only trading in creamery butter is on local account, local jobbers paying 18½c.

Bird Seed Points

Appreciate down weights, paper bags, twine, time, trouble, dirt, and other waste, and you'll educate customers to use packet bird seed instead of loose. Appreciate the peculiar properties protected by six patents, securing health, song, long life and active appetite to birds using Cottams Seed, and you'll never keep any other brand in stock. A bird's long life means a long bill for seed.

Cottams Seed is sold by all wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

DAWSON & CO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

32 WEST MARKET STREET

TORONTO.

FRUIT

Large quantities are now being handled by

MCWILLIAM & EVERIST

WHOLESALE COMMISSION MERCHANTS

25 and 27 Church street,
TORONTO, ONT.

Consignments promptly and carefully handled.
All orders receive our best attention.

Telephones:—Office, 645. Fruit Market 2746.

FEARMAN'S



Choice Canadian Pea Fed
Lean, Firm
Fine Flavor

For the

BEST TRADE.

F. W. FEARMAN - HAMILTON

Agents for A. Booth Packing Co'y,
Baltimore Fresh Oysters. Nova
Scotia and Portland Cured Fin-
nan Haddies received daily.

for moderate quantities. Exporters were not in the market to any extent, their bids being too low. They want finest fall creamery at 18c. now, and holders, while they have modified their views, are hardly prepared to accept this decline. There is still a fair quantity of stock remaining in factorymen's hands of the September and first half October make. We quote: Finest creamery, 18 to 18½c.; seconds, 17½ to 17¾c.; dairy butter, 14½ to 15c.

MONTREAL NOTES.

Manitoba grades of flour have been marked up 15c. per bbl. in this market during the week.

Valencia raisins on spot are held steady, but fractionally lower prices are quoted for future delivery this month.

Licht's estimate of the European sugar production is 98,500,000 cwt. of which Germany is credited with 38,500,000.

No quotations are obtainable on the larger sizes of French prunes from primary markets, and an advance equivalent to ½ to ¾c. is asked on the smaller sizes.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 1, 1897.

THE week has shown fair business, though the dulness in lumber is making itself felt in general trade. Very few men are being sent into the woods compared with last year. This makes a very much less demand for such supplies as molasses, pork, beans, etc. It is said the cut this year will be at least a third less than that of last year. Potatoes have been a matter of interest during the last few weeks. Large quantities have been received here, and the market is rather easier. This is largely due to western potatoes coming into the Boston market and breaking the price there. In general lines there is little change as far as prices are concerned. Flour has been rather more active, owing to increased firmness. In spices there is an improved sale and prices tend upward. New dried fruit has been received freely during the week. Apples find but fair demand this fall, owing to high prices asked. Receipts from Nova Scotia are not large.

OIL.—There is little to report. Any activity there is is confined to burning oil, and that to the shipping of orders previously booked. Lubricating oils are quiet. In

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
\$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

is the standard by which all good bird seeds are judged. To say it is equal to "Brock's" is the highest praise that can be bestowed. 1-lb. ½-lb. pkts. All wholesalers. See you get it.



NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East, TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
TORONTO, ONT.

Our Sales of

SMOKED HAMS

have been very large. We will hold special prices good for a short time longer. . .

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

Extra Fancy Malori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

cod oil the firmer feeling continues. There is no large demand, but receipts are light. We quote: Best American burning oil, 17½ to 18½c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—A cargo of Liverpool coarse was to hand this week, containing some 6,000 bags. The cargo of last week had supplied the more urgent demand, so that sale was less active than otherwise would have been the case. Another cargo is shortly expected, and after December 1 receipts by steamer will be regular. Prices are unchanged, but the feeling is easy. In Canadian salt there is nothing new. This salt has large, steady sale. We quote: Coarse, 47 to 50c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

CANNED GOODS. — The strong feeling continues. Dealers find no trouble in getting the advanced prices. The trade here is short on gallon apples, for which there is sure to be a demand this year. In salmon there is quite a range in quotations on account of quite a quantity being carried over from last year which cost much higher than that imported this season and because of different grades in the market. As a rule, however, the prices quoted are lower than even the lower cost of this season warrant. Lobsters are scarce. Oysters as yet show very light sale. We quote: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.40 to \$2.50; American, 2-lb. tins, \$2.60 to \$2.70; 1-lb. tins, \$1.40 to \$1.60; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.75 to \$1.85; American, 3's, \$2 to \$2.25; pineapple, \$2.50 to \$2.75; salmon, \$1.10 to \$1.20; lobsters, \$2.50 to \$2.60; haddies, \$1.05 to \$1.15; clams, \$5 for 4 doz.;

chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Dighy chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT.—A good business is being done. In apples the high prices affect the sale. Receipts are away below last year. In oranges the best now on the market are Jamaica, the price of which is quite high. In lemons there is light sale. In Ontario fruit business is about over. A few grapes are still offered however. Malagas find better sale. Cranberries are good sale, with the native fruit in good supply. We quote: Lemons, \$4 to \$5.25; oranges, \$6 to \$8 per bbl.; apples, \$3 to \$4.50; bananas, \$1.50 to \$2; grapes, 25 to 40c.; Malaga grapes, \$5 to \$5.50; native bog cranberries, \$5 to \$6 per bbl.; Cape Cod cranberries, \$7 to \$8 per bbl.; sweet potatoes, \$3.25 to \$3.50 per bbl.

DRIED FRUIT—This line is having more attention. New goods are coming to hand. Good stocks of Valencias are now here. New figs are to hand, and show splendid quality. The pound boxes are much better than usual. Stock held is quite large. New California raisins will soon be here. Stock bought to arrive is small. The same is true of prunes. In prunes and evaporated fruits there should be a good demand this year on account of the high price of evaporated apples. Stock of this last named is very light here, and prices are out of sight. Dried apples tend upward, but have limited demand. Currants are good stock and hold their price. The large demand continues to be for cleaned. Onions are plentiful. We quote: Valencias, 5½ to 6c.; California L. M., 3-crown, 7 to 7½c.; London layers, \$1.75 to \$2; currants, cases, 5¼ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¾ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 5 to 10c.; dates, 4½ to 5c.; dried apples, 3½ to 4c.; evaporated apples, 7 to 8c.; onions, \$2 to \$2.15 per bbl.; cocoanuts, \$3 to \$3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 6 to 6½c.; 4-crown L. M. Californias, 7¾ to 8c.; seeded muscatels,

1-lb. cartoons, 12 to 13c.; new Valencias, layers, 6½ to 7c.

SUGAR—There is but fair business doing. Prices seem firm. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—The feeling seems easier as the season advances. The smaller demand than usual on lumbermen's account is much felt. Stocks are not large, and reports from outside points are favorable. Those holding stocks are sellers. The small cargo of Porto Rico mentioned in a previous report found much less demand than was expected. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antiqua, 22 to 23c.; syrup, 36 to 38c.; St. Croix, 20 to 22c.; Demerara, 33 to 34c.

DAIRY PRODUCE—This is a quiet line. Butter is dull. A fair sale at a price for best stock, but it is in limited supply. Cheese is easier and local demand is not large. Stocks here, while not large, seem ample. Eggs are slow, except for strictly fresh, which find fair demand. We quote: Dairy butter, 15 to 17c.; creamery, 19 to 20c.; prints, 20 to 22c.; cheese, 10 to 10½c.; eggs, 13½ to 14c.

FISH—There is a good steady sale at firm prices. Receipts are not large. Dry cod fully hold last week's prices. In pollock the price is higher than for a long time, and on account of light catch is likely to remain so. Bay herring find ready sale. The price is steady, with stocks light. Bloaters and kippered herring are now being received and there is a steady sale. We quote: Large cod, \$3.50 to \$3.60; medium, \$3.25 to \$3.30; pollock, \$1.55 to \$1.60; bay herring, \$1.40 to \$1.50 per half-bbl.; smoked, new, 7½ to 8c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls., \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; do, half-bbl., \$2.75 to \$3; wolves, \$2.25 to \$2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, \$1.

PROVISIONS—This is a line that also feels



There is no waste

Where Owl Brand Condensed Milk is used. It is absolutely pure and perfectly soluble. The sugar of milk found at the bottom of the tins (and which should be stirred up before using) is positive proof of its purity.

Canada Milk Condensing Co., Limited,
Antigonish, N. S.



The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a *good thing*? Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

IF YOU HAVE NOT TRIED

"CEYLINDIA"

T

Let us send you a sample Chest with your next order.

A TRADE WINNER.

GEORGE FOSTER & SONS
BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price.

ONIONS, CAULIFLOWER,
CUCUMBERS, MIXED, CHOW.

All in neat bottles suitable for family trade.

Write for prices to

T. A. LYTLE & CO.
Vinegar Manufacturers, TORONTO

California Apricots

Choice bright fruit. Very low price.

WARREN BROS. & CO.
TORONTO.

Extra Choice Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO., Limited
Pork and Beef Packers,
TORONTO

BUY

Ivory Bar Soap

THE BEST MADE

KIELLER'S MARMALADE

1 AND 2-LB. POTS
4-LB. JARS
7-LB. TINS

A full shipment now in store.

PERKINS, INCE & Co.
TORONTO.

The EIGHTEEN NINETY SEVEN FAVORITE



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

the light demand for the lumber woods. Stocks of clear pork are still quite large, with price low, compared with present cost. Mess pork is firm with stock light. Beef has an upward tendency with fair sale. Hams are easier. Lard is also easier, though still well above the low price of a few weeks ago. We quote: Clear pork, \$14.50 to \$15.50; mess, \$13 to \$14; plate beef, \$13.50 to \$14; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—While there seems a firmer feeling in flour, dealers here are not free buyers, nor are stocks large. There is but a fair sale from store. Oatmeal shows a rather easier feeling. Cornmeal keeps low with good demand. Feed is very hard to get; there is not enough to supply demand; prices high. Beans seem to tend downward again. In oats there is fair sale at even prices. Market is being supplied largely from Ontario. Split peas are hard to get. Blue peas are easy. Hay, dull. Western grey buckwheat is freely offered. There is little beside yellow grown here. We quote as follows: Manitoba flour, \$5.75 to \$5.80; best Ontario, \$4.90 to \$5; medium, \$4.75 to \$4.80; oatmeal, \$3.65 to \$3.70; cornmeal, \$1.90 to \$2.00; middlings, car lots, in bulk, \$16.50 to \$17.00; bran, do, \$15.50 to \$16; hand-picked beans, \$1.10 to \$1.15; prime, 95c. to \$1.00; oats, 34 to 36c.; hay, \$11.50 to \$12.50; barley, \$3.15 to \$3.25; round peas, \$1.00; split peas, \$3.25 to \$3.30; yellow eye beans, \$1.75.

ST. JOHN NOTES.

Robert Parkins has taken over the sausage business of Dunn & Co.

Large shipments of figs were received by the city dealers this week from Antoine Solari.

F. H. Tippet & Co. have been appointed agents for "Maypole" soap. This soap is used as a dye.

Game is very plentiful in the Lower Provinces this fall. It is said one hundred moose have been shot in Nova Scotia this season.

Tan bark, which is quite a large industry in this province, is low at present, lower than ever known, being worth but \$4.50 per cord.

A. C. Smith & Co., commission merchants, West End, St. John, who do a large business in oats, feed and hay, are building a new warehouse 200 x 40 feet.

The giving in St. John for the Windsor people who suffered such a heavy loss by fire has been very generous. Mr. W. W. Turnbull, of the late firm of Turnbull &

Co., gave \$150. This is but one of the large money gifts, besides which large quantities of provisions and clothing were sent.

Mr. N. M. Markwell, president of the Boston Molasses Co., was in the city this week, and in company with the local representative, J. Hunter White, called on the wholesale trade.

Nova Scotia farmers are, where they have apples, getting a handsome profit. Gravensteins bring \$3 to \$3.50 freely right where grown. Winter fruit will be high. The export from the province last season was 400,000 bbls. This year, at the outside, it is not expected to reach one-quarter that quantity.

A GROCERY ASSIGNMENT.

It was announced Tuesday morning that the old and prominent grocery firm of Dufresne & Mongenais, No. 221 St. James street, Montreal, had consented to assign. The matter, which will be greatly regretted by Montrealers, was not altogether unexpected, as for several days past it has been rumored that an assignment was almost inevitable.

The culmination came on Tuesday morning, when Mr. J. B. Amadee Mongenais, the remaining partner in the firm, consented to assign at the instance of Hudon, Hebert & Cie., Mr. Charles P. Hebert being appointed provisional guardian.

What the liabilities are is not known at the present time, and though they are quite large it is thought likely that Mr. Mongenais' friends will come forward to his assistance, and in some manner straighten out so that the firm may continue.

The firm is one of the oldest in Montreal, and previous to 1876 did business under the title of Dufresne & McGarity. In May of that year this firm failed, and after a settlement was effected the business was continued under the present style, Mr. Mongenais buying an interest. It is only a few months since ex-Ald. J. M. Dufresne, the senior member of the firm, passed away.

AMONG THE RETAILERS.

McLean & McKay, general merchants, Underwood, report business rushing.

C. E. Mahon, grocer, of Paisley, has sold his stock and business to I. McClure.

Jas. Piesi, grocer, of Southampton, has added a fine new stock of dry goods to his business.

A. J. Campbell, late of Malcolm, who recently purchased the business of Ballantyne Bros., Tiverton, is booming.

S. F. Milligan, of Clifford, formerly school teacher, has opened out a nice new stock of groceries and provisions in Clifford.

LATE ADVERTISEMENTS.

[The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.]

Robert Greig & Co.: "The month of October has been the biggest and most satisfactory in our business experience."

Say Lucas, Steele & Bristol: "'Shinon' glass and silver polish is just as fine a seller as the metal polish. Everyone pleased with it."

Rutherford, Marshall & Co.: "Parties holding or looking for dairy or creamery butter would do well to communicate with us, as we are daily receiving and shipping large quantities."

W. H. Gillard & Co. report their sales of "Diamond" and "Special Label" baking powders to have increased largely during the past year, and large shipments have been made to the Lower Provinces.

The Eby, Blain Co., Limited: "Crushed Java and Mocha coffee is in brisker demand than ever, many grocers finding it the best line to handle to ensure full aroma and perfect drinking quality without evaporation while in stock."

The Eby, Blain Co., Limited: "Kolona Ceylon tea has acquired a leading and permanent position among the trade. Not only are its sales increasing with our regular customers, but we are daily adding to their number in Ontario, Quebec and the Northwest."

PRINCE EDWARD ISLAND NOTES.

The potato market is rather easier, prices in Boston and Newfoundland having fallen off. The crop is hardly as large as last year, but quality is good.

Eggs are being shipped freely both to Montreal and to the English market; the price on the Island is about 12c. Large quantities of cheese are still being shipped to England, about one thousand boxes going forward last week. T. J. Dillon, of Charlottetown, is the principal shipper.

Both oysters and cranberries are moving freely. The price of oysters ranges from \$2.50 to \$3 per bbl. Fair quantities of butter are being shipped by the creamery at Summerside to the West Indies. It is packed in sealed tins.

The movement in sheep and lambs is large. One of the buyers out for S. H. Jones, of Summerside, last week bought two thousand.

PERSONAL MENTION.

Mr. R. S. Tyus, representing the Church & Dwight Co., manufacturers of "Cow" brand soda, visited the office of THE CANADIAN GROCER this week

Millar's Paragon Cheese

THE IDEAL FANCY CHEESE

First
on the
Market



First
in
Quality

Recognized at once by all who try it as incomparably the best of its kind.

AGENTS
FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

**T. D. Millar Cheese
Company**
INGERSOLL, ONT.



Pickles.

1897 CROP NOW READY FOR SHIPMENT

**Sweet Pickles
Dill Pickles
Extra Spiced Pickles**

For sale by _____

Hudon, Hebert & Cie., Montreal.
H. P. Eckardt & Co., Toronto.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



MOLASSES FOR CATTLE.

THE SOCIETY OF ARTS JOURNAL states that: "An interesting report has recently been made by H. M. Consul at Stettin, on the subject of feeding cattle on molasses, and the advisability of mixing it with peat dust or 'mull' for that purpose. The method of fattening cattle and sheep by feeding them with molasses has for a few years past been largely experimented on by agriculturists in Germany. One of the difficulties which had to be overcome was that of obtaining the raw molasses with 50 per cent. of sugar remaining in it, in consequence of the molasses being subjected to a further process for the extraction of the sugar, after passing out of the original factory.

"Another question of even greater moment was the difficulty of finding a proper medium with which to mix the molasses in order to counteract the purging effect which molasses alone, or in conjunction with some other feeding stuffs, exercises on cattle when fed with it even in small quantities.

"It is found that the molasses, which have up to the present been in the German market, contain injurious salts, which are prejudicial to the health of beasts. The latter difficulty has apparently been met (although some are of a contrary opinion) by a mixture of molasses with a dust (mull)

obtained from the moss-turf (peat). The moss-turf—from which the dust or mull is obtained by being torn up or teased out by a machine for making moss litter, called a 'wolf'—is taken from the upper strata of high-lying peat moors, and consists largely of the dried but non-decomposed fibre of the sphagnum cuspidatum, and the eriophorum latifolium. The acids contained in the moss-turf, more especially the humic acids, neutralise the salts of proteine of potassium held by the molasses, and render them harmless; the action of the mull being to counteract the severe purging caused by the molasses alone, which is the chief objection to its use as a fodder.

"It is recommended by experts that molasses-mull-fodder should first be given in very small quantities, and gradually increased to the following amounts: Fattening cattle, 6 lbs. per head daily; milking cows, 5 lbs.; horses, 3 lbs.; sheep, for fattening, 1 1/2 lbs.; sheep, 1 lb.; pigs (per 100 lbs. live weight) 1 lb.

"The following are the advantages stated by experimenters to accrue from the molasses-mull-fodder. It is 50 per cent. cheaper than the best fat-producing food, and yet equal in nourishment. It tends to keep the animal in health, helps the digestion, and whets the appetite. It is almost equal in nourishment to, and a good

substitute for bran. It prevents colic and other sickness. It gives a glossy healthy appearance to the skin. In consequence of the large proportion of sugar it contains, it acts as a stimulant, and increases the working capabilities and stamina. With proper and careful use for milk cows, it increases the production of milk while improving the quality. When used for fattening it increases weight and improves the flavor of the meat. It lessens the expenses of the farmer both in respect to fodder and as a manure, the large proportion of alkali in the molasses being specially advantageous in the latter. It will keep stored for an unlimited time."

NEW WHOLESALE HOUSE.

St. John is to have a new wholesale grocery house, the first for some time. Jones & Schofield is the name of the firm. The first name in the firm is Simeon Jones, Jr., son of one of our wealthy citizens, and who was with the wholesale house of Geo. S. de Forest & Sons. The other partner, Fred Schofield, is the son of Mr. Geo. Schofield, manager of the Bank of New Brunswick. Joseph Rainnie, book-keeper for Geo. S. de Forest & Sons, goes with the new firm.

A shipment of Brazil nuts has just been received by H. P. Eckardt & Co.



BUY THESE GOODS

Why? They will make you money. They are all trade winners. They don't require Premium to make them sell. Quality is their greatest advertisement. Their sales are increasing daily. What better could you want?



For sale by all leading Wholesale Grocers.

Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, ONT.**

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

THE WM. RYAN CO., LIMITED, have special orders for creamery butter in 1-lb. lots, and are willing to pay a fancy price.

T. Kinnear & Co. have Canadian kippered herrings in stock.

New Tarragona almonds are in stock with the Eby, Blain Co., Limited.

Beardsley's shredded codfish is in stock with the Davidson & Hay, Limited.

Batger & Co.'s crystalized peels are in store with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. have an active demand for small hams and short rolls.

Perkins, Ince & Co. have a large shipment of Rio coffee, assorted grades, arriving.

Barataria Shrimps and Cove oysters are in stock with the Eby Blain Co., Limited.

Robert Greig & Co.'s "Crown" extracts are in great demand these days with the best trade.

The Davidson & Hay, Limited, have just received a large shipment of Brand's sauce, "A 1" brand.

New season's Ceylons and Assam Pekoes are arriving this week for the Davidson & Hay, Limited.

Warren Bros. & Co. are offering evaporated apricots at prices below those ruling for evaporated apples.

Several large shipments of Buchanan's candied peels have been landed lately by Robert Greig & Co.

The Dawson Commission Co., Limited, are expecting a car of oranges this week direct from Mexico.

The Eby, Blain Co., Limited, report that they have already sold one car of California

evaporated fruits and are daily expecting another, consisting of prunes, all sizes from 30-40's to 90-100's, silver prunes, golden and egg plums, peaches and apricots, in boxes and 1-lb cartons.

T. Kinnear & Co. have in stock California prunes in 25-lb. boxes, all sizes from 40-50's to 90-100's.

The Davidson & Hay, Limited, report the arrival of a fresh shipment of "Camellia" pancake flour.

Laporte, Martin & Cie. are repeating their ad. this week for the benefit of interested parties. See centre of paper.

D. Gunn, Bros. & Co. are doing an active trade in 1-lb. creamery lots at, they report, 1c. lower than general quotations.

Robert Greig & Co. are quoting close prices on Valencia shelled almonds and Grenoble shelled walnuts to arrive.

T. Kinnear & Co. are in receipt of a shipment of 3 and 4-crown California loose muscatel raisins; also seeded raisins.

W. H. Gillard & Co. invite inspection and test of their Ceylons and Japans, of which they have a large and well selected range.

The Eby, Blain Co., Limited, have received their fall importation, comprising a full assortment of Crosse & Blackwell's goods.

Burnham's Jellycon, Royal Salad Dressing, and Robinson's groats and barley are in stock again with Lucas, Steele & Bristol.

Warren Bros. & Co. have a large shipment of Sultana raisins arriving this week. The quality is reported choice and the value good.

Laporte, Martin & Cie. are offering at close figures vinegar in draught, also in 1, 2 and 4 imperial gallon jars, for immediate delivery.

Orange marmalade, "Seville" brand, put up specially for W. H. Gillard & Co., is this year reported to be better than ever. It is put up in 7-lb. pails, 6 to a crate.

Parties holding small quantities of apples may have them stored with the Dawson Commission Co., Limited, who have good storage facilities.

"We have 3 grades of raw sugars, 6 of yellow and 5 grades of granulated, which we are now offering at bargain prices," write Laporte, Martin & Cie.

Lucas, Steele & Bristol have a large assortment of early Japans, special lines, ranging from 16 to 19c. Their "Golden Key" brand is just in store.

The Eby, Blain Co., Limited, are quoting special prices for Georgian Bay herrings in 100-lb. kegs, f.o.b. Midland, for which they have the exclusive sale in this market.

Attention is called to Lucas, Steele & Bristol's advertisement. It is a pity the firm had to put forward in such a prominent way their well-known trade mark.

"We have sold the greater portion of the 500 bags of Singapore tapioca, advertised by us in THE CANADIAN GROCER last week, and have another consignment on the way," say the Eby, Blain Co., Limited.

C. H. Peebles, a prominent Hamilton grocer, speaking of Shinon, says: "I did not take much stock in the stuff at first, but I feel now it is the best shiner I ever saw. Just look at these scales."

MATCH OF A MATCH MAN.

The head office of the E. B. Eddy Co., Limited, Hull, appears to be a good place for matrimonial matches, as well as parlor matches. Twice within a period of two weeks has there been a marriage among the members of the staff. The second victim of what one member of the staff termed a fatal result of courtship is Mr. Alexander Burnett, who has had charge of the advertising department of the Eddy Company for some years. The bride was Marguerite, widow of the late Willie Howe, of the Department of the Interior, Ottawa. The marriage ceremony was performed in Montreal. Mr. Burnett is well known throughout Canada, and THE CANADIAN GROCER joins with them in tendering congratulations.

Ceylon India

*May well clasp hands on the success their teas have attained in the markets of the world. They have practically forced out China Teas in Great Britain. In **Canada** and the United States they are displacing China and Japan Teas as well. The Japanese Government is alarmed at the outlook and strenuous efforts are being made to regain the lost ground, **But the Quality, Purity and Cleanliness** of Ceylon and India Teas are hard to overcome, and these teas will Rule In Canada as they do wherever once introduced.*

If you have never tried Ceylon or India Teas, DO SO.

MANITOBA MARKETS.

WINNIPEG, Nov. 1, 1897.

WITH regard to the wheat situation, the whole country is practically paralyzed for want of cars. Prices have advanced from 3 to 4c. during the week, and the current price to farmers is 80c. per bushel. Farmers, having finished fall ploughing, are delivering wheat freely. Sample continues extra, and from 75 to 80 per cent. of the crop will grade No. 1 hard. The new arrangement with regard to sugars seems to be working fairly well. On lots under 250 barrels there is a discount of 2½ per cent., lots of 250 barrels and over, discount of 3½ per cent. The only people likely to complain are the refiners, as their agents here have to carry very heavy stocks to meet the demand for 250-barrel lots, and these stocks are taxed in Winnipeg. Trade on the whole is good and payments fairly well met. The weather is growing colder and this will tend to improve trade. There are a few changes of interest to report for the week. In green fruit there is a very decided change in this market, several new lines being in while some of the others are out entirely. Peaches are out of sight for this season; tomatoes, ditto. No more Concord and Red Rogers grapes will come forward and the stocks here are being very rapidly cleared out. Probably owing to unusually warm weather in the east the winter apples arriving from Ontario have not been in very satisfactory condition and it is thought American goods will be the safest for another month. However, Ontario winter fruit is arriving in great quantities at Fort William. Jamaica oranges are in and are a particularly fine sample. Price, in cases, \$6.50 to \$7 and in barrels, \$13. Malaga grapes, medium weight, \$8; heavy do., \$8.50; California Tokay grapes, \$2.75 to \$3. Bananas—Few vessels have escaped the quarantine and these are selling at fancy prices. Lemons continue a good sample and are ranging from \$5 to \$5.50 per case. Cape Cod cranberries are not very plentiful and readily bring \$13 per barrel. Arkansas and Missouri apples, \$2 to \$2.50 per barrel; Ontario winters, by carload, \$4.25; in jobbing way, \$4.50. Some dealers here are holding off until they feel more assured of the keeping qualities of the Ontario apples.

FISH—We are just beginning to have a market in this line. Finnan haddies are selling at 11c. and oysters at \$2.50 per gallon.

EVAPORATED FRUITS—Apples are now being offered in limited quantities, some two or three cars of California evaporated stock having been sold in this market; the goods turned out much better than anticipated. Dried apples seem scarce and are only

offering in very small quantities. Evaporated apples are jobbing here at 10½c., while no price has yet been fixed for new dried.

PRUNES—Prunes are about the same, namely 6 to 8c., according to size. Of course, all these goods are California, no Bosnia prunes having reached this market as yet, nor are they likely to do for some time. Evaporated raspberries, 18c.; fancy peeled peaches, 15c.; fancy unpeeled, 11 to 11½c.

DRIED FRUITS—In raisins, the market is firm and prices of Valencias unchanged. Fine off-stalk, \$1.70 to \$1.75, according to brand. Some new California muscatels have arrived and have turned out better than anticipated; price, 6½c. per lb. Figs of cooking variety not in; a few cases of Elemes have arrived, but quality is not suitable to first-class trade; they sell at 14½ to 15½c. Currants, cases, 6¾ to 7c.; barrels, 6½ to 6¾c.; no fancy Vostizzas in the market.

NUTS—Everybody wants Grenoble walnuts, but, as none are in the market, everybody has to go without. From latest advices it looks as if these nuts would not reach this market before December 1. Old stock is entirely cleared out, and it is doubtful if there is such a thing as a bag of Grenoble walnuts in Winnipeg. Tarragona almonds continue at prices last quoted, 11 to 11½c. Coconuts of a very extra quality are selling at \$1 per doz. Ontario chestnuts, 15c. per lb.

RICE—Market about same. Japan not offering to any extent. Principal sales have been in Rangoon and China at 4¾ to 5c. per lb.

SYRUPS—Market strong and fairly active. A Montreal refinery is showing a nice fancy article, but the price is still a shade too high. Fancy bright stock is worth 3 to 3½c. per lb. according to size of package.

CHEESE—Market a little easier owing to Ontario offering at fairly reasonable rates.

BUTTER—Creamery, no stocks being held and almost all factories closed. Highest price paid, 20c. Dairy, not much moving, but now plowing is over fresh rolls and pats will begin to come in. Price 14 to 16, according to quality.

EGGS—Dealers are buying at 16 and selling to jobbers at 17 to 17½. Supply is not large.

CEREALS—Market very firm. A few cars of American rolled oats have been brought in to this market. The quality is good, but it is to be hoped that our millers will soon have sufficient stock to make the price such as to prevent the importation of an article which strictly belongs to Manitoba. Price of rolled oats, \$1.60 for car lots.

CURED MEATS—Market steady and de-

mand good, but owing to packing houses here being short of material, considerable is being brought in from the United States. Hams are worth 11c. Extra short clear, American, 7¾ to 8c.; shoulders, 8½c. Breakfast bellies are very scarce here and hard to obtain, most of the American packers having none to offer.

LARD—Market is firm. All the stock here is American. Local and farmer rendered not yet on the market. Price, \$1.62 for 20-lb. pails, and \$4.25 for 50-lb. pails.

DEATH OF G. I. WALKER.

George I. Walker, ex-Customs collector of Aylmer, died in that town a few days ago. Some years ago deceased had a paralytic stroke in Chicago, from which he never recovered. He leaves a widow and one son.

The Aylmer correspondent of The St. Thomas Journal, referring to the death of Mr. Walker, says: "He was an energetic business man, and had a wide reputation as a pork buyer and commission merchant. When Aylmer was in her infancy he bought the Van Patter farm, had it surveyed and laid out in town lots, which is now Ward No. 3, and familiarly known as Walkertown. In conjunction with his brother, Edward, he carried on an extensive cabinet and hardware business. Deceased was a Conservative in politics, a scholarly and fluent speaker and took a prominent part in the many electoral battles fought in East Elgin. His greatest delight, perhaps, was in the study of poetry, of which he was particularly fond. He was born in Monahan, Ireland, his parents coming to Canada when he was a mere lad. He was in the 55th year of his age. Besides his widow and son, Percy, his brothers, Edward, William and John, and sisters, Mrs. Alex. Love and Charlotte, survive him. Deceased carried life insurance to the amount of \$3,500."

EXPORTS OF ALMONDS.

A letter from Malaga, dated October 14, from Rein & Co., states that exports of Jordan and Valencia almonds for the season of 1896-97 were 57,940 boxes. From July 1 to October 14, 1897, there were shipped 24,000 boxes. It was estimated that the stock remaining in Spain at the latter date was 15,000 to 16,000 boxes, making the visible supply for America nearly fifty per cent. less than last year.

H. P. Eckardt & Co. have just received another car of Heinz's pickles, sauces, etc.

H. P. Eckardt & Co. are offering a fine assortment of California dried and evaporated fruits.

A GOOD CUP OF COFFEE

IS VERY SATISFYING. IT IS
A PLEASURE TO DRINK IT...

Chase & Sanborn's Seal Brand

POSSESSES REAL MERIT.
NO BETTER COFFEE IS GROWN.
PUT UP IN 1 AND 2 lb. TINS. . .

WHAT OIL WILL DO.

IN the good old days the powers of a man were measured by the depth of his potations and his ability to drink his fellows under the table. The gay blades of a century ago were designated by their bottle capacity, i.e., an ordinary sort of a fellow was a two-bottle man, a slightly superior one, a three-bottle man, and so on, until the six-bottle man really stood close to the top shelf of popularity.

While this public cognizance is no longer given to the consumption of liquor as a fine art, still it is not to be gainsayed that the man who "holds his liquor well" is still an individual envied by his fellows. In no place or profession is this liquor-carrying capacity more in evidence than when the officers on the men-of-war of the various nations entertain each other. In these affairs it becomes a mater of national and professional pride that the other fellow first seeks "the seclusion that his cabin grants," as the lamented and Pinaforeish Admiral Sir Joseph Porter has remarked.

For years the Russians have held undisputed supremacy in these naval bouts, with the British officers a very close second, while America was but an indifferent third. Failing in their liquor carrying capacity, either through inheritance or lack of early

training, the American officers proceeded to make a close study of the situation and its demands. The result of this study was recently disclosed by an old retired admiral, who while sitting around a table at his club spun the yarn in this fashion:

"Let me give you a tip that I learned when I was on the China station. You are pretty good drinkers, and you can hold your own with anybody east, west, north or south who tries to put you under the table. But unless you carry out my plan don't you ever stack yourselves up against an Englishman and especially an army or naval officer.

"You could knock them out on whisky, but they don't drink it, except in the shape of smoky Scotch and Irish concoctions, but with champagne, Burgundy, claret, ale, sherry, Madeira, port, pulque in Mexico, saki in China, palm liquor in Africa, bamboos and shandygaff in India steer clear of them—that is, unless you have the good luck to meet a certain little yellow-faced, wizened creole from Louisiana, whose recipe is passed around the mess tables of the United States men-of-war to this day.

"It started in the old days when the British officers always had the pleasure of outstaying their American guests whenever two ships met on a foreign station. Then that little yellow devil came along with his

trick and the Englishmen have never since come out better than second in any drinking bout. The secret? Olive oil. One wineglassful before the fun begins, and if possible, another later on, and you can keep your wit and legs throughout the dampest evening.

"I suppose one of two things happens. Either the oil coats the stomach and keeps the alcohol from being absorbed by the system, or else it floats on top and keeps the fumes from rising to the brain. But you'll have to ask the medicine men about that. All I know is its practical result, and that has enabled us Yankee Doodles to go home cheerful and clear-headed many an evening, when our foreign cousins were speechless."
—The Liquor Trades' Review.

BERWICK & CO.'S NEW STORE.

E. Berwick & Co., general merchants, Shelburne, Ont., have moved into their new store on the front street. The store is one of the finest in the northern district, and is up-to-date in all the essentials to the carrying on of such a business as that of Berwick & Co. The store is lit with electricity, and an excellent system of cash carriers has been put in. Berwick & Co. are to be congratulated.

H. P. Eckardt & Co. report large sales for "Ludella" Ceylon tea.

Several shipments of Japan dust and siftings have been received by H. P. Eckardt & Co. during the last week.

**FOUND
AT
LAST**

THE . . .

"PRAESERVO"

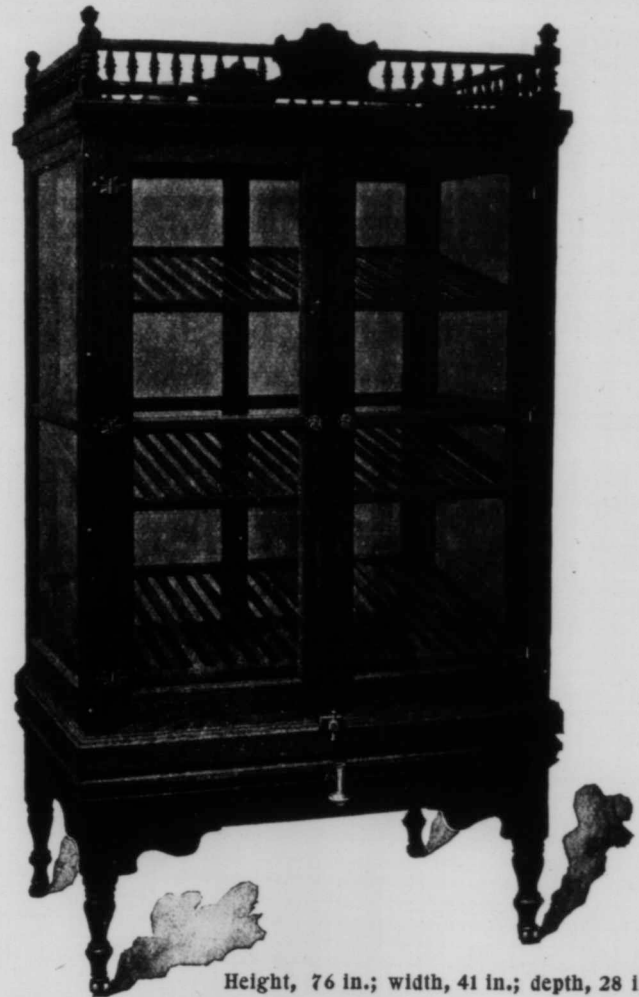
CASE

A
Perfect Cabinet
for

No shrinkage
No drying up
No loss in weight

**RAISINS
PRUNES
CURRANTS
EVAPORATED
FRUITS
Etc., Etc.**

Fruit kept
Moist and Fresh
always.



Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

"LIMITED."

We were amused the other day by a dispute we overheard regarding the use of this word in connection with the name of a certain business firm, says American Investments. One of the speakers was quite positive that it meant the firm was restricted by some peculiar and unknown law or some special agreement between the partners of which the public and creditors know absolutely nothing; that business was limited to certain specified transactions or lines, and that when these were transgressed the firm had no legal standing. The other was equally sure that it meant the number of persons equally interested in the business was confined to those publicly known and advertised as such.

The true import of the word "limited" when used in a commercial sense should be known by every business man, and this duty is all the more imperative because the term is so frequently met with in these days. The custom of using it was brought over from England many years ago, and may be said to have been comparatively unknown a quarter of a century since.

The term applies only to the extent of the liability of the members of a partnership or corporation. This limitation is not

necessarily equally distributed among those concerned in the business, but may vary in amount as agreed upon, one being liable to one-half the capital stock and the remainder being distributed among a dozen or more of the remaining shareholders. In such cases the very law that gives authority or privilege of making these limitations also requires that the word "limited" shall always be used in connection with the firm or corporation. Wherever it is seen it stands as a post of warning to all that they must look out and satisfy themselves as to the liability of the firm members. There is nothing unfair in adopting it. On the contrary, it is eminently fair and just that outsiders should not presume that, because a man of means has become identified with a firm, his ability is equal to that of a less responsible member. One may desire to undertake a certain venture and be willing to risk his investment, but no more. His use of the word "limited" enables him to do so.

The authorities at the local Manitoba immigration office say that 8,000 settlers have gone to the Prairie Province this year, exclusive of the 6,000 farm laborers, a large number of whom will probably locate there. This breaks the record for many years past.

CONFIDENCES MAY NOT BE VIOLATED.

The Supreme Court of Michigan has just rendered a decision upholding the decision of Judge Adsit of the Circuit Court, which is of importance to all operators in new fields of invention, employers and employes, where of necessity the knowledge of secret processes is imparted to trusted assistants. The case decided was that of the O. & W. Thum Co., manufacturers of Tanglefoot Fly Paper, against one of its former employes who had threatened to impart to others the information he had acquired while in the employ of this company. It is of interest to all proprietors and inventors of specialties to know that their formulae and methods, the product of their invention and labor, are considered by the courts as property with rights inviolable, and their employes who are taught and learn the process of manufacture and the composition of the product, are not free to part with such information to others for a consideration, nor even to engage in the manufacture of such specialties on their own account. The decision was based upon points of law and of common justice and will give eminent satisfaction to all engaged in the manufacture of such specialties.

RASPBERRIES IN OCTOBER.

Peter Clark & Co., grocers, purchased on Friday from Mr. Sitter, Sarnia Township, six baskets of ripe raspberries, part of a second crop picked this year. The berries are well formed, thoroughly ripe and almost equal to the best of the season's first crop. How is that for a Canadian climate: Ripe raspberries almost in November?—Observer, Sarnia.

FOR SALE.

BEANS, DRIED AND EVAPORATED APPLES. Apply, Jas. R. Shields & Co., Board of Trade, Toronto.

BUSINESS CHANCE.

AGENT OR BROKER REQUIRED IN TORONTO, Hamilton and London, to represent a firm of Colonial Export Merchants. Address CBS, 10 and 11 Mitling Lane, London, Eng.

FANCY MOUNT ROYAL MILLS
 INDIA BRIGHT
 JAVA
 ROYAL
 JAPAN GLACE
 POLISHED
 IMPERIAL SEETA
 IMPERIAL GLACE

D. W. ROSS CO. Agents **RICES**



The Monkey Went up a Tree
 and threw down a lot of Coconuts for shipment to Montreal to supply the fastidious taste of the best families in Canada with pure fresh made


WHITE MOSS COCOANUT
 to be manufactured under the supervision of an expert of many years experience. Ask your jobber, or write us for samples.

Canadian Coconut Co.
 MONTREAL



THE BEST IS THE CHEAPEST.
 THE LEADING AND MOST POPULAR DESSERT.
Minute
 OR SIXTY SECONDS
Tapioca
 REGISTERED '94.
 NO SOAKING REQUIRED. DELICIOUS. NOURISHING.
 One Cup is Equal to Two of Flake or Pearl Tapioca.
 Prepared Only by WHITMAN GROCERY CO. ORANGE, MASS.
 ASK YOUR GROCER FOR MINUTE TAPIOCA, AND TAKE NO OTHER.
 ONCE USED ALWAYS USED.

**Going to Retire?
 Want to Sell Out?**
 If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.



DEWAR'S FAMOUS SCOTCH
 can be had from
 Geo. J. Foy
 R. H. Howard & Co.
 Perkins, Ince & Co.
 Adams & Burns
 and all first-class houses.

THE BEST CANADIAN LAMP OIL MADE IN CANADA

Car Loads or Less. Write for Prices.
THE QUEEN CITY OIL CO., Limited
 Samuel Rogers, President TORONTO

POTATOES AND APPLES
Wm. Hannah & Co.
 TORONTO and MONTREAL
 Board Trade Building. 14 St. Nicholas St.
 We are always open to buy or sell car lots. Write or Wire us for Prices.

GRIMBLE'S English Malt
 Six GOLD Medals **VINEGAR**
 GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT
 We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.
VERRET, STEWART & CO., Montreal - Quebec.

Mail Orders
 An order that comes to us by mail gets exactly the same attention that it would if you gave it to us in person. There is no delay in getting it out. You can order from our Illustrated Catalogue every bit as well as from the Brooms themselves.

Chas. Boeckh & Sons, Mfrs. Toronto, Ont. **Boeckh's Brooms**



AN AUTOMATIC SELLING MACHINE ...
 To sell—
Adams' Tutti Frutti
 For full particulars, apply ...
Globe Automatic Selling Co.
 13 Jarvis Street, - TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MUNRO & KILTY, general merchants, New Dundee, Ont., have assigned to T. A. Kilgour, Hamilton. A meeting of their creditors will be held in Hamilton on the 9th inst.

Cusson & Leduc, cigar dealers, Montreal, have assigned.

P. Gagnon, general merchant, Grand Baie, Que., has assigned.

Ed. Roy, general merchant, L'Anse St. Jean, Que., has suspended.

Rene Gagnon, general merchant, L'Anse St. Jean, Que., has assigned.

George M. Dalglish, grocer, Ottawa, has assigned to A. P. Muchmore.

The estate of Richard McShane, grocer, Montreal, is offering 25c. on the dollar.

Francis Savage, general merchant, Cape Cove, Que., is offering 25c. on the dollar.

J. A. Blondon, general merchant, St. Maurice, Que., is offering 70c. on the dollar.

V. B. Bromley, confectioner, Brockville, Ont., has assigned to James Smart, Brockville.

John Leece, baker and grocer, Hillsdale, Ont., is offering to compromise at 20c. on the dollar.

R. A. Elliott, general merchant, Roseneath, Ont., is offering to compromise at 75c. on the dollar.

The Edwards Trading Company, doing business in Maxville and South Indian in Ontario, and Thurso and Buckingham, Quebec, are offering to compromise at 50c. on the dollar. The liabilities amount to about \$63,000.

The creditors of John Black, general merchant, Springfield, Ont., have been offered 30c. on the dollar by Ansley & Co., of Port Dover, Ont., who hold a chattel mortgage on the stock. The creditors are endeavoring to set aside the mortgage and have not accepted the offer.

The statement of the affairs of George Giller, general merchant, of Berlin, Ont., makes a good showing. The assets, exclusive of real estate, amount to \$7,525.62, consisting of stock, book accounts and promissory notes. The total liabilities are only \$3,456.47, leaving a surplus of \$4,069.15.

PARTNERSHIPS FORMED AND DISSOLVED.

Pinon & Peron, general merchants, St. Flore, Que., have dissolved partnership.

Syer & Waller, fruit and confectionery dealers, Hamilton, have dissolved; George E. Waller to continue.

McGowan & McMurtry, general merchants, New Dundee, Ont., have dissolved partnership; B. McMurtry to continue.

A co-partnership has been registered between Breton M. Harlow and Randolph L. Harlow to run a general store in Caledonia, N.S., under the style Harlow Bros.

SALES MADE AND PENDING.

N. S. Clark, blacksmith, Ashcroft, B.C., is offering to sell out.

Roger Alaine, grocer, Quebec, has sold out at 50c. on the dollar.

DO YOU WISH to serve your customers with a strictly first-class

TOMATO SOUP ?

3's Handsomely labelled. Retail 25c.

If so, ask your WHOLESALE HOUSE for **Clark's****ENAMELLED MEASURES**

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED**Superior**

to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode

The McCLARY MFG. CO.**LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER**

Isidore Papillon, grocer, Quebec, has sold out at 64c. on the dollar.

Thomas Fillmore, baker, Paisley, Ont., has sold out to — Washburn.

Pierre Drouin, tobacconist, Quebec, has sold his stock at 60c. on the dollar.

E. Smith has purchased the confectionery business of H. M. Wilson, Sarnia, Ont.

A. J. Allaire, general merchant, St. Guillaume D'Upton, Que., has sold his stock.

The assets of Henri Ouellette, grocer, Montreal, have been sold at 40c. on the dollar.

J. C. Mills, fruit dealer, etc., Kamloops, B.C., has sold his restaurant to Thomas Isbister.

Eliza Anderson, general merchant, Riverstown, Ont., has sold out to John McGuire.

Joseph A. Chabot, grocer, Montreal, has purchased the stock of Joseph Picard, 271 St. Joseph street.

The stock of G. Bernier, general merchant, Beauport, Que., has been sold at 59c. on the dollar.

Morton & Co. general merchants, Fort William, Ont., have sold out their hardware business to T. Kenrick & Co.

CHANGES.

P. M. Welsh has commenced business as a baker in Montreal.

D. Evans is opening up a flour and feed store in Edmonton, N.W.T.

James Miller has commenced business as a grocer in Fort William, Ont.

E. C. Mahon, grocer, etc., Paisley, Ont., has been succeeded by Isaac McClure.

W. H. Young has commenced business as a general merchant in Wellwood, Man.

P. Plisson is removing his general merchandise business from Lebrét to Indian Head, N.W.T.

McMillan & Hamilton, grocers, Nakusp, B.C., have admitted John Choldditch, and

the firm will now continue under the style John Choldditch & Co., Nakusp, B.C.

Chabot & Drolet have commenced business as grocers in Quebec.

J. H. Applebe, grocer, Postville, Ont., has been succeeded by Charles Hall.

John H. Parson, fish and fruit dealer, etc., has opened a restaurant in Fredericton, N.B.

R. D. McNeely has been succeeded by Blanchfield & Co. in his grocery business in Vancouver, B.C.

Marie L. Milard, wife of Jos. Roy, has registered as proprietress of the firm Jos. Roy & Co., Montreal.

Ewing, Herron & Co., wholesale coffee and spices, Montreal, have been succeeded by S. H. Ewing & Sons.

Mathilde Beaupre, wife of Jean Pelletier, has registered as proprietress of the firm J. Pelletier & Cie., provision dealers, Montreal.

G. A. Masson and O. St. Germain have registered as proprietors of the firm, Masson & St. Germain, biscuit manufacturers, Quebec.

Philip Neil Esnouf and Ernest Davis have registered as proprietors of the firm P. N. Esnouf & Co., general merchants, Smith's Mills, Que.

Mary A. Campbell, widow of James McCaffrey, and Louis McCaffrey have registered as proprietors of the Excellence Cigar Co., Montreal.

Alphonsine Poisson, wife of Joseph Bourgeois, has registered as proprietress of the firm, Joseph Bourgeois & Cie., general merchants, Ste. Angele de Laval, Que.

FIRES.

The grocery stock of Marcel Langlois, Quebec, has been slightly damaged by fire.

DEATHS.

Benjamin Hines, general merchant, Argyle, N.S., is dead.

David Tessier, of Tessier & Petit, general merchants, Chicoutimi, Que., is dead.

COMMISSION MERCHANTS OF TORONTO.

COUNTRY merchants shipping produce to Toronto have probably never seen the commission merchants who find a market for the same, and consequently have little or no idea whether they are good-looking or bad-looking. With the object



Mr. D. Gunn.

of supplying the desideratum, and also telling briefly the history of some of the principal firms, the following photogravures and sketches are supplied. We only regret that a limited space precludes more extensive references.

D. Gunn, Bros. & Co. have been in the produce com-



Mr. A. Gunn.

mission business since early in the seventies, and the present senior partner, Mr. D. Gunn, has been in connection with the business from its foundation. He has always taken charge of the "outside" work, buying, selling, etc., till at present it is safe to say he is personally known in every town and village in Ontario. Mr. A. Gunn has been in the firm for about 10 years, during which time he has looked after the firm's correspondence, etc. Mr. John A. Gunn has been with the firm about 8 years, and was admitted into partnership two years ago, and now has charge of the book-keeping, etc.

The firm do an extensive business as pork packers, and a large trade as handlers and exporters of butter, eggs and cheese. They are also curers of the "Maple Leaf" cured meats and lard. They have fine cold storage facilities, and employ from about 25 hands in summer to over 50 hands in the winter.

The Wm. Ryan Co., Limited, Front street east, Toronto, was established in 1872 by the late Wm. Ryan, who controlled the business till his decease. Since last year the business has been carried on under the present firm name, and under the manage-



Mr. James T. Madden.

ment of Mr. James T. Madden, who entered Mr. Ryan's employ in 1878, since which time he has been successively book-keeper, confidential clerk and manager. Though Mr. Madden is a native of Great Britain he has resided in Toronto for thirty-two years. The Wm. Ryan



Mr. J. A. McLean.

Co., Limited, do extensive business as pork packers, curers of fine classes of smoked meats, commission merchants, and handlers of all sorts of produce on consignment. They are also buyers and shippers of large quantities of dried and evaporated apples, butter, cheese and eggs; in fact do a general commission business.

The firm of Rutherford, Marshall & Co. was established in 1892, at 76 Front street east, and rapidly developed to such an extent that in 1895 they were compelled to seek larger and more commodious quarters, which were secured at No 62 Front street east, where they are now located. Mr. Rutherford successfully conducted a general store for fifteen years in Perth and Haldimand

counties prior to opening out in Toronto; hence he is in a position to know the requirements of the country trade. Mr. Marshall was connected with the firm of W. R. Marshall & Son, of Stratford, for twenty years in buying and exporting butter, cheese, apples, etc., to European and



Mr. John A. Gunn.

other foreign markets, thus giving him a thorough training in this line. Besides its regular city trade the firm has an extensive shipping outlet reaching to every province in the Dominion, as well as to European markets.

Mr. J. A. McLean, Colborne street, has been in the commission business for about ten years, commencing with D. Gunn, Flavelle & Co., Front street east, as driver of one of their delivery wagons, and rising till he held the responsible position of head book-keeper. About three years and a half ago he severed his connection with this firm, and opened up in his present premises in partnership with C. J. Graham, which partnership continued until last March, when Mr. Graham retired, and went into business for himself. Mr. McLean is doing a



Mr. Rutherford.



Mr. Marshall.

Sold to Rutherford & Marshall, Nov 9/97

readily increasing business in receiving goods on consignment or buying outright, handling eggs, butter, cheese, lard, smoked meats and poultry.

Dawson & Co. begun business in Brampton thirty years ago, opening a branch in Toronto four years ago. This summer the Toronto branch of the firm were incorporated under a Dominion

charter under the style, The Dawson Commission Co., Limited, with authorized capital of \$60,000 and a subscribed capital of \$32,000, but have just begun to act under this charter of incorporation. Their business is the handling of all kinds of foreign and domestic fruits, produce, butter, eggs



Mr. H. W. Dawson.

and poultry on commission. The company is also an extensive exporter of apples and poultry to the British and continental markets. Mr. H. W. Dawson, manager of Dawson & Co., and who has been in the commission business since his childhood, will continue as manager of the new firm.

ENGLISH ARMY BLACKING



Best in the World.
Why Not Handle the Best?

THE F. F. DALLEY CO. LIMITED - HAMILTON, CANADA



Looking 'round . . .

for better Mince Meat will bring you back again just where you started. You won't find a better article in the world than

WETHEY'S CONDENSED MINCE MEAT

because it combines the purest and best meat, fruits and spices procurable. Nothing second rate is used.

J. H. Wethey, *Mfr.*, St. Catharines, Ont.

CURRENT MARKET QUOTATIONS

Toronto, Nov. 4, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.	19 80
4 lb. cans, 1 doz. in case.	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.	10 50
16 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 60
8 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	1 80
4oz. cans, 4 and 6 doz. in case.	1 25
10 cent can.	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.	\$ 2 40
" 2, in 6 " "	2 10
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 " "	14 00

Diamond—		W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case.	per doz.	1 20	
1/2 lb. tins, 3 " "	" "	90	
1/4 lb. tins, 4 " "	" "	60	

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.	\$1 25
1 lb. glass jars.	2 00
1 lb. sealer jars.	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.	per doz.	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.	1 25	
1 lb. tins, 2 to 4 doz. cases.	2 00	
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.	0 55	
1/2 lb. tins, 4 to 6 doz. cases.	0 80	
1 lb. tins, 2 to 4 doz. cases.	1 15	
English Cream, glass tumblers.	0 75	
1/2 lb. jellies.	1 25	
1 1/2 lb. jellies.	2 25	
1 1/2 lb. Crown sealers.	2 25	

BLACKING.

P. G. FRENCH BLACKING.		per gross
1/4 No. 4.		\$4 00
1/2 No. 6.		4 50
1/4 No. 8.		7 25
1/4 No. 10.		8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases.	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
No. 5 " " "	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

per doz.	
New York Dressing, 1 doz. cases.	0 75
Spanish Satin Gloss, " " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.	1 75
Spanish Glycerine Oil Dressing.	2 00

BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.	\$ 2 60

No. 2 Bronze Tins, per gross.	\$ 3 40
" 3 " " "	5 60
" 4 " " "	10 00
" 1 Enamelled Tins " "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases.	Per Gross
French Oil in 3-do. cases.	\$ 22 00
Reliable Shoe Dressing.	9 00

Ecliptic Combination	12 00
Moody's Ox Blood.	12 00
" Chocolate.	12 00
Alpha Chemical Co. French Castor Oil.	9 00
Alpha Chemical Co. Refined Sweet Oil.	9 00
Alpha Chemical Co. Turpentine.	7 80
Moody's Non-Corrosive Inks.	4 50

Shoe Blacking—	
in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
" " " " No. 4	4 50

United Service Blacking No. 4		8 00
United Service Blacking No. 1 1/2		4 25
Patent Leather Polish No. 1 1/2		9 00
Waterproof Dubbin No. 4		9 00
Alpha Metal Polish No. 2		9 00

Patent Stove Polish—	
Sunlight Lead Bar.	4 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases.	10 80

Moody's Black Lead		4 25
1/2 gross cases		
Reliable Stove Pipe Varnish	15 00	
1/4 gross cases		
6-oz. bottles		

Quickshine Pipe Varnish		12 0
1/4 gross cases, pressed top tins.		

Stove Polish—		per gross
Quickshine Polish		00
Reliable Paste.		6 00
Electric Crown Paste		8 00
Electric Crown Lead Bar.		7 80

BLACK LEAD.

Dixon's Carburet of Iron Stove Polish, 70c doz.	Per gr	7 25
---	--------	------



STOVE POLISH.

Per gross		
Rising Sun, 6 ounce cakes.	all-gross boxes.	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.		
Sun Paste, 10c. size, 1/4 gross boxes.		10 00
un Paste 5c. size, 1/4 gross boxes.		5 00

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co.

FEW AS GOOD.

Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 gross cases \$9 00 per doz
Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bottles..... 1 75

Enameline.



No. 4-3 dozen in case \$4 50
No. 6-3 dozen in case 7 20

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread. 0 07
Warbler, with Song Restorer..... 0 05 1/2
Belgian, with Bird Improver..... 0 05 1/2
International, with Bird Treat..... 0 05 1/2
German X, with Cuttlefish Bone..... 0 04 1/2
German, with Cuttlefish Bone..... 0 04 1/2
London Bird Seed, bulk 25 lb. cases. 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case..... 0 06
Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases..... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed 0 07
Norwich Bird Seed..... 0 06
Maple Leaf Bird Seed 0 05
Bird sea-gravel, 10c. pkts., 24 in case 0 06
" " " " 5c. " " 48 " " 0 03

COEN BROOMS

CHAS. BOECKH & SONS. per doz net.
"Imperial," extra fine, 8, 4 strings.. \$3 65
" " " " " 7, 4 strings.. 3 45
" " " " " 6, 3 strings.. 3 25
"Victoria," fine, No. 8, 4 strings.. 3 30
" " " " " 7, 4 strings.. 3 10
" " " " " 6, 3 strings.. 2 90
"Standard," select, 8, 4 strings.. 2 90
" " " " " 7, 4 strings.. 2 75
" " " " " 6, 3 strings.. 2 60
" " " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.
1 lb. packets \$0 17
1/4 lb. " " " " " " 0 17
Reckitt's Square Blue, 12-lb. box..... 0 17
Reckitt's Square Blue, 5 box lots..... 0 16

CANNED GOODS. per doz.

Apples, 3's \$0 80 \$0 95
" " " " " " " " 2 00 2 25
Blackberries, 2's 1 40 1 70
Blueberries, 2's 0 75 0 85
Beans, 2's 0 65 0 95
Corn, 2's 0 70 0 85
Cherries, red pitted, 2's 1 75 2 25
Peas, 2's 0 82 1 00
" Sifted select..... 0 90 1 00
" Extra sifted..... 1 25 1 40
Pears, Bartlett, 2's 1 65 1 75
" " " " " " " " 2 40 2 40
Pineapple, 2's 1 75 2 40
" 3's 2 50 2 60
Peaches, 2's 1 65 2 00
" 3's 2 25 3 00
Plums, Green Gages, 2's 1 55 1 80
" Lombard 1 40 1 70
" Damson Blue..... 1 10 1 40
Pumpkins, 3's 0 70 0 90
" " " " " " " " 2 10 2 25
Raspberries, 2's 1 50 1 80
Strawberries, 2's 1 65 1 95
Succotash, 2's 1 15 1 15
Tomatoes, 3's 0 85 0 90
Lobster, tails..... 2 40 2 70
" flats..... 2 85 3 00
Mackerel 1 20 1 30
Salmon, Cockeye, tails..... 1 20 1 30
" Horseshoe..... 1 25 1 30
" Cohoes " " " " " " 0 95 1 10
Sardines, Albert, 1/4's tins 0 13
" " " " " " " " 0 20 0 21
" Sportsmen, 1/4's genuine French high grade, key opener 0 12 1/2

Sardines, Sportsmen, 1/4's..... 0 21
Sardines, key opener, 1/2's..... 0 16 0 18 1/2
" " " " " " " " 1/4's 0 10 1/2 0 11
" " " " " " " " 1/2's 0 18 1/2 0 19
Sardines, other brands 9 1/2 11 0 16 3 17
" P. & O., 1/4's tins 0 23 0 25
" " " " " " " " 1/2's 0 33 0 34
Sardines, Amer., 1/4's " " " " " " 0 04 1/2 0 09
" Mustard, 3/4 size, cases 0 09 0 11
50 tins, per 100..... 10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb..... 1 10 1 15
Kipperd Herring, 1-lb..... 1 63 1 90
Herrings in Tomato Sauce..... 1 70 1 90
Herrings in Shrimp Sauce..... 2 00 " "
Herrings in Anchovy Sauce..... 2 00 " "
Herrings a la Sardine..... 2 40 " "
Preserved Boaters..... 1 85 1 90
Real Findon Haddock..... 1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans.. \$1 30 \$1 35
" " " " " " " " 2 " " 2 35 2 50
Comp Corn Beef 4-lb. can .. 7 75 8 25
" " " " " " " " 14 " " 15 00 16 00
Minced Callops 2 " " 2 60
" " " " " " " " 2 60 2 65
Lunch Tongue 1 " " 3 40 3 50
" " " " " " " " 2 " " 6 00
English Brawn 2 " " 2 75 2 80
Camb Sausage 1 " " 2 50
" " " " " " " " 2 " " 4 00
Soups, assorted 1 " " 1 50
" " " " " " " " 2 " " 2 25
Soups and Boull. 2 " " 1 80
" " " " " " " " 6 " " 4 50

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb..... 1 40 1 50
" " " " " " " " 2 lb..... 2 60 2 75
" " " " " " " " 4 lb..... 5 50 5 80
" " " " " " " " 6 lb..... 8 50 8 80
" " " " " " " " 14 lb..... 17 50 18 00
Roast Beef, 1 lb..... 1 40 1 50
" " " " " " " " 2 lb..... 2 60 2 75
Luncheon Beef, 1 lb..... 1 60 1 70
" " " " " " " " 2 lb..... 2 75 2 85
Brawn 1 lb..... 1 30 1 40
" " " " " " " " 2 lb..... 2 35 2 50
" " " " " " " " 6 lb..... 6 60 6 80
" " " " " " " " 14 lb..... 14 50 15 00
Ox Tongue, 1 1/2 lb..... 7 00 7 20
" " " " " " " " 2 lb..... 8 50 8 80
" " " " " " " " 3 1/2 lb..... 10 75 11 00

Lunch Tongue, 1 lb..... 3 35 3 50
" " " " " " " " 2 lb..... 6 50 6 80
Chipped Beef, 1/2 lb..... 1 60 1 70
" " " " " " " " 1 lb..... 2 65 2 80
Pigs' Feet, 1 lb..... 1 65 1 75
" " " " " " " " 2 lb..... 2 45 2 60
Potted Meats, Tongue or Ham 1/4 lb..... 70 75
Potted Meats, Tongue or Ham 1/2 lb..... 1 20 1 25
Potted Deviled Ham or Tongue, 1/4 lb..... 70 75
Potted Deviled Ham or Tongue, 1/2 lb..... 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt..... 3 00 3 15
" " " " " " " " 1 pt..... 2 00 2 10
Gelatine of Boar's Head, 2 lb... 3 00 3 20
Braised Beef with Vegetables, Fiquant Sauce, Gumbo, Tomato and Rice, 2 lb..... 3 00 3 10
Plover Roast..... 5 00
liced Gold Band Bacon..... 3 00

Codfish. per doz

Beardaley's Shredded, 2 doz. pkgs... 0 90

CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars..... \$1 20
" " " " " " " " (in cream pitcher) 36 5c bars 1 20
" " " " " " " " (in sugar bowl) 36 5c bars 1 25
" " " " " " " " (in glass jar) 115 5c pkgs. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c packages..... 3 75
Pepsin Tutti Frutti, 25 5c packages.. 0 75
Round Pepsin, 30 5c packages..... 1 00
Cash Register, 390 5c bars and pkgs.. 15 00
Cash Box, 160 5c bars..... 6 00
Tutti Frutti Show Case, 180 5c bars and packages..... 6 50
Variety Gum (with book in each box) 150 1c pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c pieces..... 0 75
Filtration Gum (English or French wrappers) 115 1c pieces..... 0 65
Mexican Fruit, 36 5c bars..... 1 20
Sappota, 150 1c pieces..... 0 90
Orange Sappota, 150 1c pieces..... 0 75
Black Jack, 115 1c pieces..... 0 75
Red Rose, 115 1c pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c pieces..... 0 75

CHOCOLATES & COCOAS.

Cocoa—EPPS'S. per lb.
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET **Montreal**

COWAN'S

Hygienic and Perfection and Cocoa Essence

Queen's Dessert Royal Navy and Perfection

Chocolate Pink White Lemon Color

Cocoas

Chocolates

Icings

A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL-COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, O. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

Butter Pots

GOOD FOR

40



YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

Belleville, Ont.

Mail Orders promptly filled.

ASK FOR MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.		CHOCOLAT MENIER.	
Frank Magor & Co., Agents.	per doz	In Cases of	In 12
Cocoa essence, 3 oz. packages.....	\$1 65	5 case	lot. bxs.
	per lb	Vanilla—per lb.	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	Yellow wrapper, \$ 0 32 \$ 0 34 \$ 0 36	
Rock Chocolate, loose.....	0 40	Unsweetened—	
" " 1-lb. tins.....	0 42 1/2	Blue Premium	C 35 0 37 0 39
Cocoa Nibs, 11-lb. tins.....	0 35		Per case. Less than case
TODHUNTER, MITCHELL & CO.'S.		FRY'S.	
Chocolate—	per lb	Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.....	0 30	Caracas, 1/4's, 6-lb. boxes.....	0 42
Caracas, 1/4's—6 and 12 lbs.....	0 35	Vanilla, 1/4's.....	0 42
Premium, 1/2's—6 and 12 lbs.....	0 30	"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29
Sante, 1/4's—6 and 12 lbs.....	0 26	Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Diamond, 1/4's—6 and 12 lbs.....	0 22	Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Sticks, gross boxes, each.....	1 00	Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—		Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs..	0 30	Concentrated, 1/4's, 1 doz. in box..	2 40
Pearl, " " " " " "	0 25	" " " " " "	4 50
London Pearl, 12 and 18 " "	0 22	" " " " " "	8 25
Rock " " " " " "	0 30	Homeopathic, 1/4's, 14 lb. boxes ..	
Bulk, in boxes.....	0 18	1/2 lbs, 12 lb. boxes	
	per doz		
Royal Cocoa Essence, packages.....	1 40		
BENSCHER'S ROYAL DUTCH COCOA.			
1/4 lb. tins, boxes 4 doz.....	2 40		
" " " " 2 " " " " " "	4 50		
1/2 " " " " 1 " " " " " "	8 50		
	per lb.		
Ralston Health Club, boxes 6 lbs.....	45		

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 22
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate.....	0 27
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21 0 43
Mott's Sweet Chocolate Liqueurs.....	0 19 0 30
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.....	0 27
" " " " " " " " " "	0 28
" " " " " " " " " "	0 29
" " " " " " " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails.....	
Feather Strip, " " " " " " " " " "	
Special Shred, " " " " " " " " " "	
Macaroon, " " " " " " " " " "	
Crown Desic., 12, 20 or 25 lb. " " " "	
Special, " " " " " " " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c. off 30 days.	

WALTER BAKER & CO.'S.	
Baker's Vanilla in boxes, 12 lbs. each.	50
Caracas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.....	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1 boxes 12 lbs. each..	

HEAD OVER EARS IN WORK.

This expression does not emphasize too forcibly the position in which we have found ourselves, especially during the last two months, supplying the great rush from all quarters for Brantford Starch.

We thank our Grocery friends for remembering us so kindly, and we can only say that we will continue to treat our customers right, by maintaining the high quality of our Starches, by shipping all orders promptly, and by answering all communications cheerfully and punctually.

THE BRANTFORD STARCH CO., Limited, - BRANTFORD, ONT.

For puddings, custards, etc.

ONTARIO } 38-lb. to 45-lb. boxes,	
STARCH } 6 bundles	0 06
STARCH IN } Silver Glose	0 07½
BARRELS } Pure	0 06½

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 04¼
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05
Bbls., 175 lbs.	0 04½
Kegs, 100 lbs.	0 04½

Lily White Glose—

Kegs, extralarge crystals, 100 lbs.	0 06
1 lb. fancy cartoons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs.	0 07

Brantford Glose—

1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09

Canadian Electric Starch—

40 packages in case	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR. per lb.

Granulated	04 5-16
Paris Lump. bbls. and 100-lb. boxes	0 05½ 0 25½
" in 50 lb. boxes	0 05½ 0 05½
Extra Ground. bbls. Icing	0 05½
Powdered. bbls.	0 05½
Very bright refined	0 03¾
Bright Yellow	03 11-16
Dark Yellow	0 03¾ 03 9-16
Demerara	0 03¾ 0 03¾

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark	per gallon 0 23	0 25
Medium	0 28	0 35
Bright	0 32	0 42
Honey (corn)	0 40	
" 2 gal. pails	1 00	
" 3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder	\$3 50
------------------------------	--------



1 box and less than 5..... 4 00
5 boxes and upward..... 4 00
Freight prepaid on 5 box lots.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 150 in box; Twin Cake, 11¼ oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

RAM LAL'S (lead packages)	
Cases, each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 35
" " 120 ½-lbs.	0 36

BLACK. per lb. per lb.

Congou—	
Half Chests Kaisow, Mon- ing, Paking	0 12 0 60
Caddies, Paking, Kaisow	0 18 0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—	
Cases, extra firsts	0 42 0 50
Half Chests, ordinary firsts	0 22 0 38
Young Hyson—	
Cases, sifted, extra firsts	0 42 0 50
Cases, small leaf, firsts	0 35 0 40
Half Chests, ordinary firsts	0 22 0 38
Half Chests, seconds	0 17 0 19
" " thirds	0 15 0 17
" " common	0 13 0 14
Young Hyson—	
Half Chests, firsts	0 28 0 32
" " seconds	0 16 0 19
Half Boxes, firsts	0 28 0 32
" " seconds	0 16 0 19

JAPAN.

Half Chests—	
Finest May pickings	0 38 0 40
Choice	0 32 0 36
Finest	0 28 0 30
Fine	0 25 0 27
Good medium	0 22 0 24
Medium	0 19 0 20
Good common	0 16 0 18
Common	0 13½ 0 15
Nagasaki, ½ chests Pekoe	0 16 0 22
" Oolong	0 14 0 15
" Gunpowder	0 16 0 19
" Siftings	0 07½ 0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2	0 40	0 28
No. 3	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

	Wholesale	Retail
Brown Label, 1s and ½s	0 20	0 25
Green Label, 1s and ½s	0 22	0 30



Blue Label, 1s and ½s and ¼s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label, ½s	0 44	0 60

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.	0 22
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35

Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 63
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	2 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, in caddies, 8's	0 63

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz \$ 1 45
" 3 " " " "	1 60
" 2 " " " "	1 40
" 3 " " " "	1 55
" " painted " "	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " XX	1 40
" " Special Globe	1 25
" " Special Globe	1 50

Matches—

	5-Case	Single
	Lots,	Cas e
Telegraph	\$3 00	\$3 20
Telephone	2 80	3 00
Parlor	1 30	1 40
Red Parlor	1 50	1 60
Safety, No. 1, wall box	1 40	1 50
" No. 2, slide box	2 80	2 90
" No. 3, capital	2 75	2 85
Flamers, slide boxes	2 25	2 35
" wax stems	3 20	3 30
Tiger	2 65	2 85

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

THE CANADIAN GROCER

For

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.
28 Front St. West, Toronto, Limited

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. GANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE
Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

- The Canadian Hardware and Metal Merchant.
- The Canadian Dry Goods Review.
- The Bookseller and Stationer.
- The Paper and Pulp News.
- The Canadian Printer and Publisher.
- Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited
Montreal : : Toronto

IF YOU WANT TO
ADVERTISE anything, ANYWHERE

in Canada, we can do it for you.

MacLEAN PUBLISHING CO. Limited
ADVERTISING DEPARTMENT
MONTREAL TORONTO

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer \$3.00 Send for Samples.

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

THE DRY GOODS REVIEW

TORONTO MONTREAL

Established 1789.

Walter Baker & Co., LTD.

Dorchester, Mass.
The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.

No Chemicals are used in their manufactures.

Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
W. S. Goodhugh & Co., Montreal.
Tees & Ferriss, Winnipeg.

FRUIT ... JARS



Before placing orders for next season, write us.

Our prices are interesting.



GOWANS, KENT & CO.

TORONTO and WINNIPEG

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.

Address.

List of agencies now held.

References.

Address replies to _____

THE CANADIAN GROCER

Montreal or Toronto

I Want Every Grocer Who Wants a Handsome DELIVERY WAGON FREE

And every Grocer's Clerk who wants a

CAMERA FREE

to send me his name and address on a Postal Card that I may tell him how to get it by merely speaking a good word for **KNOX'S GELATINE.**

THE ONLY PURE GELATINE MADE.

C. B. KNOX, Mfr.

AGENTS

JOHNSTOWN,

N. Y.

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.



BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business. The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL.**

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for . . . **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 29, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs. - **15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man. - **\$1.50.**

Address:

The MacLean Publishing Co. Limited

TORONTO and MONTREAL

CHARLES F. CLARK, J. CHITTENDEN,
PRESIDENT. TREASURER

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.

THOS. O. IRVING, Superintendent.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street

MONTREAL