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Vol. 3. No. 6.  
Whole No. 15.



NOVEMBER,  
1897.

The D. P. A. Official Organ.  
**Philatelic Advocate.**

A Monthly for Stamp Collectors.

**Starnaman Bros., Berlin, Ont.**  
**Editors and Publishers.**

---

**What will you give for your advertisement in this  
space to commence in Jan'y No? Best offer  
received before Dec. 15th takes it**

## THE BARGAIN PAGE.

Notices on this page half cent a word. No charge for address. Three insertions for the price of two. First line only will be set in heavy type.

**58th Edition Scott's Catalogue** only 47c. Eben S. Martin, Minneapolis, Minn.

The "Forlorn Hope" is a bargain among bargains. It contains 100 var. stamps such as we use on our unequalled sheets 1000 perfect hinges and 20 blank approval sheets. The stamps include Natal, Cuba, Servia, Newfoundland, Ceylon, Honduras, old U. S. etc. The lot for 30c. Reive Stamp Co., Box 196, Markham, Ont.

**U. S. 3c. blue, (locomotive)** 1869, reissue of 1875, used, without grill, very rare, only \$3.00. This stamp has been pronounced genuine by the D. P. A. Counterfeit Detector. W. A. Starnaman, Berlin, Ont.

Free! this paper or the "Perforator" three months to every eighth purchaser of my 50 variety packet of foreign stamps at 13c post free. E. A. Marris, 200 James St., N., Hamilton, Ont.

**Dealers! and Collectors!!** we will sell a fine collection of 1450 varieties U. S. and foreign stamps to the highest bidder. No bid accepted after the 20th. Send 10c and receive our '97 price-list with packet of 50 all different stamps. W. M. Waterbury & Co., Ithaca, Mich.

**Stamps free!** send us the names of 5 stamp collectors with not over 1000 varieties and we will give you a packet of 50 var. postpaid. Des Moines Stamp Co., 532 4th St Des Moines Ia

**\$25.00** Printing press and outfit for only \$6.00. This press is a self-inker 6" x 4", with a lot of type, borders etc. Star Stamp Co., 6 Market Square, Hamilton, Ont.

**100 White envelopes** printed with your name for 25 one cent Can. stamps or 20c. worth of unused jubilee stamps. Envelopes sent postpaid. E. V. Campion, Goderich, Ont.

**50 var. stamps, including** Hong Kong, India, Honduras, etc., or 20 var. U. S. postage stamps to any person sending for our unequalled approval sheets at 50% com. Reive Stamp Co., Markham, Ont.

**Specimen copy "International Stamp"** for the asking. Address Minneapolis, Minn.

**Two Chinese Coins and 10 stamps** cat, 2c each to all sending for my approval sheets at 50%. Ernest J. Weschcke, 304 German St. New Ulm, Minn.

**Scott's 58th Edition Catalogue** (in preparation) reg. price 58c sent with second edition Ont. Phil. Directory (in preparation) for a 60c money order. No postage or custom's duty to pay send at once. With 1000 mixed stamps 30c R. G. Widdicombe, St. Catharines, Ont.

**75 printed envelopes for 10c.** We print your business card on 75 white envelopes with our ad. on the back for 10. postfree. Starnaman Bros Berlin, Ont.

**We want agents.** Will you be one? Ont. Phil. Co, Bx 494. Berlin, Ont.

**Bargains continued on inside back cover.**

# THE PHILATELIC ADVOCATE.

VOL. 3. NO. 6.    BERLIN, ONT.,    NOVEMBER    WHOLE NO. 15.

## THE DIRIGO STAMP CO.

A Philatelic Story.

By HERBERT IREY WATTS.

Author of "Philatelia," "Harry's Stamps,"  
"The Fatal Stamp," etc.

### Chapter V.

The day after dawned bright and clear, and the sun shone down on the scene of ruin and disaster. The once beautiful valley, yesterday dotted with happy homes, was to-day a muddy seething lake.

The water had carried away the railroad trestle and all direct communication with the opposite side of the valley was cut off.

Charlie Burdee was standing at the end of the main street listening to a crowd of men discussing the flood. One of the men was a reporter on the staff of a daily paper in L—w, a city one hundred miles from Winston, and therefore twice that distance from North Lynne.

"I'd give ten dollars to get a short dispatch to L—w by noon," said the reporter. "I can't send it around because all the telegraph wires are busy, but if was at Winston I could—"

"Say Mister, I'll send your dispatch to L—w for ten dollars if you'll pay the telegraph from Winston." The reporter looked at the speaker, Charley Burdee, incredulously. "How'll you do it boy?" he asked. "Carrier pigeons," briefly announced Charley. "Come on, then, I'll stand by my offer, for if I get in an account of this flood I'll get a promotion sure."

At the Dirigo office matters were

explained to the other partners and while the reporter wrote his account the boys prepared the pigeons for the flight. Six of the Pegg girls' birds were selected for this duty and, when, an hour later, the messages were ready, the pigeons were turned loose from the office door. For ten minutes the birds circled over the village and then disappeared over the flooded valley in the direction of Winston.

One of them bore this message:—

Dirigo Stamp Co., No 2. Girls:—

Wire the messages on the six birds you will receive to day to the news at L—w and they will pay the expense. Five dollars for each Co. Expect particulars later. We see a chance to make some money out of this.

Dirigo, No 1.

Of course you want the balance of this charming story. It will be continued next month. Send 25c and get this paper until Jan'y 1899 and a copy of "Philatelia" the best philatelic novel ever written.

## New Canadian Stamps.

A design for a new postage stamp has been approved by the Postmaster-General. There is a portrait of Her Majesty as she appeared at the Coronation, engraved from a likeness procured during the Jubilee ceremonies upon which was the Queen's own autograph, so it is authentic. The corners of the stamp will be decorated with maple leaves. The present stock of stamps will take some weeks to exhaust, and not till they are done will the new stamps be issued.

## Motive in Stamp Collecting.

Lieut.-Col. W. M. P. ANDERSON.

There may be three motives for beginning a collection of stamps, interest in the labels themselves, the pleasure and excitement of acquiring them, or profit. It is to be feared that the latter is most often the incentive, and undoubtedly it is the least worthy.

Stamp papers are somewhat to blame for bringing this aspect of the question prominently before collectors, but it is certain that no one who goes into stamp trading for gain will derive as much benefit from it, as one attracted by either of the other motives.

To illustrate what is meant, take our jubilee issue of stamps. There is no question that this much advertised set will induce many to begin collecting in Canada, and that they will be inspired, some by one, some by another of the causes mentioned. Every Canadian, probably, knows that some of the values are worth more than face value already. Some who were lucky enough to secure a few of these have perhaps been offered ten times face for their acquisitions; they are struck by the idea that there is money in stamps, and they go in to make all they can out of them. Poor fellows! they may gain a few dollars, but philatelically they lose their own soul. The second group have their interest aroused by the great talk that the issue has provoked; perhaps friends in foreign lands have asked for sets, and they find that sets are hard to get; they acquire a zest in hunting up copies, they are inspired to hunt up further copies for themselves and find that they can get foreign stamps in exchange for them and the

ball keeps rolling, and gets bigger as it rolls.

The third class are interested by the historical associations aroused by this issue; the emblematic way in which the fact that the Queen has completed a glorious reign of sixty years is announced by the stamp, the neatness of the design and the beauty of the engraver's art. One keeps a specimen to give him an æsthetic pleasure in looking at it; thence he finds that other issues represent historical phases of interest, or are of superior artistic merit, and this ones interest, having a solid foundation, is most likely to be permanent and to be of credit to its possessor.

No wholesale condemnation of dealers is intended, for when a collector reaches a certain point in his career he can only go farther by paying cash for rare stamps and can only get rid of his duplicates by selling them or, if he does not sell he finds buying only too expensive—but it is undoubtedly true that much pleasure may be found in a collection that contains few rarities, and that a genuine collector will take more pleasure in stamps picked up gradually and laboriously than in a vast quantity purchased rapidly. The writer began collecting in 1865, and has many of his original stamps in his collection yet including alas! some beautiful old ones of the first perforated issues carefully trimmed to shape. It does not worry him at all that there are blank spaces he cannot fill. He takes more pride in a Mulready envelope given him by a dear old aunt than he does in a New Brunswick shilling that he bought in a so-called collection in 1869, paying a dollar for

the lot and he finds more of his friends interested in his black penny English, because it was the first adhesive postage stamp issued, than in his New South Wales 1851 ribs and errors. He is pleased to have a complete set of Nova Scotia because he claims they are the most beautifully engraved set in his album, and the drop in their value last year did not in any way decrease his interest in them. It only tempted him to buy an unused 8½, so that he could admire the softness of its shading anew. He has started his four boys collecting, and the third has just squeezed through his collegiate entrance examination because he knew where Labuan and Zanzibar were and what year Canada adopted decimal currency, for which knowledge he can thank his stamp album. A party of boys and girls can be kept interested for an hour over the stamps of a country like France by an intelligent collector, and he can give them a good grounding in modern French history and art, by reminding them of the circumstances under which Louis Napoleon rose and fell, as shown by the change from and back to the republican stamps, and the style of lettering and engraving in the various issues.

If dealers were wise they would advertise their wares by getting a good lecturer to talk on various interesting sets of stamps, and by setting up school-boys with a few common varieties having some historical or artistic merit, and there is little doubt but that collections begun under such favorable auspices would be kept up for the interest they would continue to excite.

This article won second prize in our "MSS. contest."

## Hamilton Happenings.

By C. S. APPEGATH.

Business is very brisk at present, and dealers expect that the coming fall and winter will be the best they have known for some time.

### Vote

P. Keith Moore, one of Hamilton's well known collectors has purchased a half interest in the Star Stamp Co., He will have charge of the mail order department.

### For

We have never seen more distinct colors of the same stamp in a series, than in the Canadian Jubilee issue. The 3c especially coming in for more than its share of varieties in color The following new colors of the 3c have been noted: bright green, same shade as the 2c., and chocolate-brown same as the 6c.

### Hamilton

Chas. Bailey, formerly of Toronto, spent a few hours in the city en route to his new home in Kaukauna, Wis.

### For

Mr. P. K. Moore, of the Star Stamp Co., has the distinction of purchasing the last 3c. jubilee from the Hamilton post office.

### 1898

Wm. Crawford, one of Toronto's revenue dealers, called on us with a good stock of Weights and measure stamps

### D. P. A.

E. A. Marris has been appointed Hamilton correspondent of the "Perforator."

### Convention,

## Dominion Philatelic Association.

President—A M Muirhead, Halifax, Nova Scotia.

Vice President—A. H. Adams, Whitby, Ont.

do United States, C E Severn, Chicago, Ill.

Secretary-Treasurer—L S Graham, Merritton Ont.

Counterfeit Detector—Chas. Bailey, Kaukauna, Wis.

Exchange Superintendent—James H Peckham, Halifax, N. S.

Auction Manager—R G. Widdicombe, St. Catharines, Ont.

Attorney—J A Wainwright, Northampton, Mass.

Librarian—Findlay I Weaver, Berlin, Ont.

Trustees—C S Applegath, Hamilton. W A Beatty, St Catharines,  
W A Lydiatt, Toronto.

Official organ—THE PHILATELIC ADVOCATE.

### Secretary's Report.

#### RESIGNATION.

Edward H Hall. Fort Collins Col.

#### NEW MEMBERS.

247. W H Schmalz Berlin, Ont.

248. Sam Craig, Allegheny Penn.

249. Frederico C Shenkel Manilla.

Philippine Islands.

250 Peter Travens Box 228 Honolulu  
Hawaii Islands.

The above will receive their membership certificates on receipt of dues to January 1899. amounting to 34 cents.

#### APPLICATIONS.

Wm. A McDonnell 1646 Madison Ave. Book Keeper New York N Y Refs. F J Garraty. A Herbst.

Chas. D. Lowe, Bank Clerk, 254 Calif. St. San Francisco, Calif. Refs W A Starnaman Hewrite Fratcher.

Morgan Buffington. Student. Refs Starnaman Bros.

Dr. Fowler, Physician and Surgeon, Dubuque Iowa. Refs. Starnaman Bros.

W. M. Waterbury, Student, Ithaca, Mich Refs. Starnaman Bros.

A. N. Estes, Springhill Tenn. Insurance and stamps. Refs. Starnaman Bros.

The above will be admitted to mem-  
Nov. 15th provided no objection is  
filed with the Secretary previous to  
that date.

#### 1898 CONVENTION SEAT.

Hamilton, Ont., and Halifax, N. S.  
Every member should vote as early as  
possible as the polls close Nov 15th.

For application blanks and all infor-  
mation address

L. S. GRAHAM, Sec'y-Treas.

MERRITTON, ONT.

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Vote for HAMILTON and  
be with the crowd.

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### EXCHANGE.

Send me 15 stamp papers, clean and  
whole, and I will send in return, a  
packet of 10 varieties US Refs cat.  
at over 30c A SNAP. Or send 25 papers  
and get a copy "Philatelia" in addition  
to the stamps.

## H.I.WATTS,

WINCHESTER, IND.

## Will a Philatelic Paper Pay?

This is rather an obstruse problem to confront one with inasmuch as there are numerous conditions to be made and circumstances vary widely, but in this article we purpose to take the average paper run not as it is run; but as it should be run.

Other papers devoted to other sciences pay, but this is because, as in the coin collecting field, the number of competing papers is small and therefore papers have more chance of becoming self-supporting. Of course there are the small-boy sheets that can never be made to pay and it is better so, for if theseshee could be placed on a paying basis they would spring up on every side and do a great amount of harm to our pastime.

Our older papers the Era, Eastern Philatelist, Mekeel's Weekly Stamp News, and others pay their publishers but this is the result of eternal vigilance for some years and probably the publishers were considerably out of pocket the first couple of years.

Let us suppose, for illustration, that we were to start a twelve page and cover paper. By carefully obtaining estimates we could get the work done in good style for \$16.00 per 1000 copies. This may seem low to some, but we know, from personal investigation that good work can be obtained for that, although it is best to patronize some one of the smaller concerns as their prices are more reasonable.

We have worked in a wholesale paper house and know just the cost of paper and a printer can make a fair profit at the above figures. Then we have the expense of mailing and wrap-

ping. Temporary second class rates are granted and the wrapping and postage on paper would not be very high \$1.00 would be a very liberal estimate making \$20.00 a month. Now as to the paper itself. Mass. would be secured for a cash outlay of about \$3.00 and notes etc. in exchange for ad space. We would have eight pages of Mass in our paper. Now of course we start off with few subscribers say 50 at 25 cents or \$12.50.

Then we have the four cover pages and four inside page for ads. If the publisher is well known and favorably regarded he can, by cutting rates a little which in my opinion he is justified in doing to place his paper on a sound basis, get the eight pages filed at an average of \$3.50 per page for six pages allowing two pages for exchanges.

This would be \$21.00 for ads or 33.50 in all from which we deduct \$23.00 and have \$10.50 remaining as recompensation for the labor involved.

Thus I think we have clearly shown that a paper can be made to pay and if it pays at first of course it will do better in future, providing its publisher is at all enterprising. The figures given are not visionary but are taken from the expense account of a well known paper, and have been investigated and proved to be correct beyond the shadow of a doubt.

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**35 ALL DIFFERENT 25 C**  
U. S. postage & revenues  
*Reive Stamp Co., Markham, Ont.*

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**12 var. Mexican Revenues**  
cat. 50c. for 12c postpaid.  
Ernest J. Weschcke, 304 German St.,  
New Ulm, Minn.

## The Philatelic Advocate.

Our Motto. "Bis dat qui cito dat"

**STARNAMAN BROS.,**  
**Editors and Publishers,**  
**Box 104. Berlin, Ont., Can.**

Official organ of the DOMINION  
 PHILATELIC ASSOCIATION.

Entered at the Berlin, Ont., Post Office  
 as Second class matter, Dec. 1896.

### SUBSCRIPTION.

25 cents per year to all countries.

### ADVERTISING RATES.

1 Inch . . . . \$ .50	} per month. A dis- count of 10, 20 and 33 1/3% allowed respec- tively on 3, 6 and 12 month contracts.
2 Inches. . . . . .85	
1/4 page . . . . .1.25	
1/2 page . . . . .2.00	
One Page . . . . .3.50	

Forms close on the 20th and all copy  
 must reach us BEFORE that date to ensure  
 insertion.

Your subscription has expired if this  
 paragraph is marked. ☞ Please renew  
 promptly.

Return postage must be enclosed  
 with MSS, sent on approval or no  
 attention will be given to it.

✕ We will exchange one or two  
 copies with ANY paper published.

## Editorial.

**That**  
**Surprise.** Last month we announ-  
 ced that we had a sur-  
 prise in store for this  
 issue. We think the  
 fact that a Canadian journal has  
 appeared on time with twelve pages  
 and cover is quite a surprise. We  
 must admit that we were more than  
 surprised to find that even with  
 twelve pages we were crowded for

space. Since last issue we have receiv-  
 ed the following advertising contracts,  
 Standard Stamp Co. half page six mos.  
 Samuel W. Carter, whole page three  
 mos. Dr. Fowler, 1 inch two mos. A  
 F. Wicks 1 inch six mos. Don't let  
 this stand in the way of sending in  
 YOUR adv. If we haven't room we  
 can easily add a few more pages.

In the recent Detroit Opera  
**Fire!** House fire the offices of the  
 "Detroit Philatelist" were  
 completely destroyed. All the sub-  
 scription books, also the S-p. No.  
 ready for mailing, were consumed.  
 Subscribers are requested to send their  
 name and address, amount paid and  
 numbers received to W. H. Kessler  
 Jr. 157 Canfield Ave. W. Detroit Mich.

I. E. Patterson has changed  
**Jots.** his address from 80 Michigan  
 Ave to 295 Second Ave.  
 Detroit Mich.

The editor of the "Halifax Phil.  
 Magazine" gives us nearly a page adv.  
 in his Oct. No. Our space is too val-  
 uable to engage in a wordy warfare  
 with a professional "mudslinger". Like  
 the man who was kicked by a donkey  
 we consider where it comes from and  
 won't say much. Every time we read  
 his article we are more than ever  
 convinced of the truth of the adage  
 "Ex nihilo nihil fit."

"Jasper" in "Weekly Phil. Era" says.  
 It looks now as though there might be  
 another split among the officers of the  
 D P. A. The president and the editors  
 of the official organ do not appear to  
 see things in exactly the same way.  
 It was for the purpose of securing peace

and harmony that Mr. W. R. Adams and his ticket allowed themselves to be beaten in the recent elections. . . .

If this great know-it-all will look over the *ADVOCATE* he will find that we have made no reference to Muirhead as president, in anything we have said concerning his paper. As editors we may not agree but on D.P.A. matters—as far as we are concerned—we are as one. Any one who was at the convention would say that the reason the Adams' ticket allowed themselves to be defeated was, that they cou'dn't help it.

Read A C Townsend's ad. on back cover. Its a snap.

We acknowledge the receipt of the following. From Standard Stamp Co. 4 Nicholson Pl. St. Louis Mo. their Retail price List No. 40. It is as usual full of bargains. It is free for the asking. Send for it.

From H F Dunkhorst his wholesale price list.

E J Kirby & Co., Marshal Michigan have purchased the stock of the Shaw Stamp & Coin Co of Jackson Mich.

Used Canadian Jubilees will be accepted in payment of advertising and subscriptions at following rates:—

75	one cent	} = 25c.
or 50	two cent	
or 12½	three cent	
or 25	five cent	
or 1	½c or 6c	

**CANADA JUBILEE.**

1, 2, 3, 5, 10, 15, 20, 50	, . . .	\$1.50
½c to 50c	11 var.	2.50
½c to \$1.00	12 var	3.50

A. S. Butchard, Owen Sound, Ont.

**Premiums.**

Send us 25c **before Dec. 1st.** and we will give you this paper until **JAN'Y, 1899**, a 20 word adv. on the Bargain Page and your choice of any one of the following: "Philatelia" the "Tribly" of the philatelic world.

Set of 6 var. Cuba, unused, '74 to '81  
25 Blank Approval Sheets.

15 ditto with your name printed on.  
**HALF INCH ADVERTISEMENT**  
in this paper.

Adam's '97 Canadian Revenue Catalogue Regular price 25c.

This paper until Jan'y. 1899 and **Scott's 58th Catalogue for 65c.** No postage or duty to pay.

Present subscribers may take ad- of this offer by renewing their sub- scription

**Starnaman Bros.,**  
**Box 104. Berlin, Ont.**

**A few more Bargains.**

100 stamps all different, one worth 5c for only 8c. Set of 4 Finland 3c; set 3 Constantinople 3c. Lucas Stamp Co., 226 Floyd St, Toledo, O.

**Scott's 58th 47c. Eben S. Martin, Minneapolis, Minn.**

1000 foreign stamps for 20c. post free. Send for our new 16 page price list. It is free. Comet Stamp Co., 229 Davenport Rd., Toronto, Ont.

**How does this strike you???**  
25 stamps cat. 2c each, for 10c; \$100 var. cat. 2, 3, and 5c. for 20c; 100 var. 7c; 1000 mixed stamps 15c. Roy C. Seiter, 10 Minn St New Ulm, Minn

**An Noisy Noise****Annays an Oyster.**

most but what annoys us is not being able to tell you personally of the merits of our **approval sheets**.

We want you to send for a selection **right away**. All we ask is a good reference.

Let us sell you a **perfect** copy of the 90c carmine for 65c; or a 90c purple for 85c; or a 90c orange for 50c. **postpaid**.

**DETROIT STAMP CO.,**

42 HOWARD ST., DETROIT, MICH

Business Established 1880

**Cash for used Canadian Jubilees.**

2c.	per 100	.....25
Half, 6 & 8c	each	.....05
5 and 10c	per doz	.....10
15 and 20c	per doz	.....50

Also cash or old U S. or any Canadian (except 1 & 3c) Nova Scotia, Newfoundland or New Brunswick.

**DR. J. W FOWLER,**  
970 Chest St., Dubuque, Iowa.

**STILL THEY COME**

Wicks' new price list No. 5 now ready and collect. ours are after it like hot cakes. It is a dandy and contains a fine line of sets, packets, etc. of

**CANADIAN REVENUES** and foreign stamps at rock bottom prices. Send for one.

**SPECIAL OFFER** 20var Can. Rev 25c 30 ditto 50c; 40 ditto cat. 60c \$1.00 A 50 var Can Jubilee stamp with each order.

**A. F. WICKS, 372 Ho to 1 St., LONDON, ONT.**

**Why Not Send**

for a selection of our **Approval Sheets** at 50 per cent discount and get a packet of 50 varieties **FREE**

100 var. post stamps 7c.

**DES MOINES STAMP CO.,**

532 Fourth St., Des Moines, Iowa

**ALL** reading this should **Buy \$10** worth of stamps for **\$1 25**

J. C. Sawin, 40 May St, Worcester, Mass.

Set of 4 Phillipine Is ds, 4 Porto Rico 1896, unused, or 3 Chile telegraph, 2c per set. **Lucas Stamp Co.,**  
TOLEDO, OHIO.

**Exchange Column.**

Have a lot of stamp papers to X for British Col. and U. S. Detroit Stamp Co., 42 Howard, Detroit, Mich

Used and unused Can. jubilee 2 5, 6, 8c etc. to X for best offer in Columbians. W.E. Elliott, Goderich Ont

Brand new \$2.50 Rubber Stamp outfit, 4 fonts of type and 4 line roller, 2 pads, everything perfect, to X for \$4 00 (cat. value) of stamps from ~~my~~ my selection. Chas Bailey, Box 61, Kaukauna, Wis. D.P.A., C.P.S. S.P.A

1000 common mixed U. S. 1882—1894 for 10 copies, each, 1, 2 and 3: jubilee. Also a \$5.00 Mekeel's Album and 300 standard stamp papers for stamps Joel H. Du Bose, Huguenot, Ga

Good U. S. to X for Canadian. W. M. Waterbury & Co., Ithaca, Mich

12 U.S. dep'ts, scarce revenues and adhesives cat. at 33c for 7 Can jubilee (used) or 10 mixed Newfoundland any issue. Leon V. Cass, Mc Grawville, N. Y

Wanted for my collection: S. 20, 50c and other Can. stamps and post cards. Have U. S. 2c to 15c, 1885 to 1895. Special Delivery, and post cards.

Write for list. Geo. V. Taylor, Wyalusing, Pa.

I will exchange 200 Indian beads or a relic from a mound for every stamp sent me cat. 10c or over. Willard B. Dobbins, Barnesville, Ohio.

Can. Jubilee 5, 8, 10, 15, 20, & 50c. also stamp mounts and philatelic papers to exchange for stamps. Russell Brown Port Arthur, Ont.

Be sure and get a copy of our Jan'y number. It will contain some surprising information. Single copy 5 cts.

## STAMPS FOR BEGINNERS.

**A very good packet. BOYS' OWN PACKET NO. 1.**

Contains 100 all different stamps of a superior quality, among which will be found the following:— a set of 4 var Canada Revenue stamps, Mexico cat. 20c, Uruguay, set of 4 var Honduras unused, 3 var Chili rev., Perak, Brazil newspaper, old Cuba, Puerto Rico, Samoa, New Brunswick and many others equally as good.

**Price 28c. Post Free.**

To all purchasers of this packet applying for our Approval sheets (with reference) we give a years subscription to the BOYS' OWN PHILATELIST Free. ONTARIO PHILATELICO Box 494 Berlin Ont.

### Three good things.

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## Pithy Philatelic Points.

Sayings and articles of noted writers carefully condensed

By REGINALD KINNERSLEY.

Many a man now among the lights of Philately would never have become interested had it not been for his meeting in his school days with some boy-agent with approval sheets of enticing specimens of postage stamps. To talk of doing away with the approval system is pure unadorned nonsense. There is really little fraud. The value of approval sheets stolen is probably not one per cent of the value of all the stamps sent out that way. The rife of philatelic frauds is dying out. Dealers are becoming more wary and better able to cope with the philatelic parasites. — John Devereaux Kirke.

As matters now stand it is a good thing that a large part of the boys drop off collecting every year or so, or the prices would soon get so high that we could not even afford to specialize. — H. P. Boyle.

The word "philately" has been defined as 'the love of stamps,' and necessarily a philatelist must be one who loves stamps. The person who collects with the sole object of pecuniary gain, of realizing a profit on his investment cannot lay claim to the title of philatelist, for it is a love of money, not stamps. — Roy F. Greene.

Even to many philatelists the news that a single stamp had been auctioned for \$1010 was a great surprise. Judge then of the amazement of the non-philatelic public at the reports of the sale in the newspapers. This emphasizes the fact that money spent on philately

is not gone, as it would be if spent in a luxury, but is safely invested in a class of merchandise which sells for ready cash in the auction marts of Europe and America — Lewis G. Quackenbush.

Some of our dealers have been acting as intermediary of some God-forsaken colony in the Atlantic or some never-heard-of island in the Pacific, whose ruler is desirous of replenishing his empty treasury at the expense of the philatelic world. This is worthy of nothing but the severest condemnation. For too many unscrupulous individuals are in the habit of disposing to inexperienced collectors, speculative postal issues. — Joseph F. Courtney.

There is a splendid forgery of the Nova Scotia 6 pence. It is lithographed and the original is engraved. The lozenge in the counterfeit is larger than in the genuine at the left side between "Nova" and "six-pence" containing the figure '6'. The 8½c counterfeit as well as the 12½c are smaller in size than the genuine. The forgeries are perforated 14, the originals 12 — Henry Collins.

Russian rural stamps are issued by municipal ties to aid the service of the Imperial posts where the districts have no regular posts. They have an official status, and are more worthy of notice than U. S., Danish or Norwegian locals. — Wm. Herrick.

The Chinese locals are midway between purely local, such as U. S., and government issues. They are not sanctioned by the government, yet they carry mail to any part of the Empire having a P.O. of its own therefore they are not exactly 'locals'. — Lewis G. Quackenbush.

**Bargains in British Guiana and West Indies.**

<b>British Guiana.</b>			
1862	9 type of 1860 narrow space 1c black	per 10	\$0 50
	2c orange, . . . . .	" 10	.50
	4c blue, . . . . .	" 10	.75
1863	6c blue . . . . .	" 10	2 00
	24c green . . . . .	" 10	2.25
	48c red . . . . .	" 10	3 00
1876	1c slate . . . . .	" 100	.35
	2c orange . . . . .	" 100	.35
	4c blue . . . . .	" 10	.25
	6c chocolate . . . . .	" 10	.25
	8c rose . . . . .	" 10	.30
	24c green . . . . .	" 10	.75
1882	1c red, ship or brig	10	2.00
	2c yellow " . . . . .	" 10	2.50
1889	1c mauve and gray	100	.50
	2c orange . . . . .	per 100	.10
	4c blue . . . . .	" 10	.25
	6c brown . . . . .	" 10	.35
	8c rose . . . . .	" 10	.35
	12c violet . . . . .	" 10	.50
	24c green, new . . . . .		.35
	48c red, new . . . . .		.75
	72c bistre new . . . . .		1.00
	96c carmine, new . . . . .		1.25
1889	Inland Revenue.		
	1c mauve and black	per 10	.35
	2c ditto . . . . .		.50
	3c " . . . . .		.60
	4c " . . . . .		.50
	6c " . . . . .		.75
	8c " . . . . .		.75
	10c " . . . . .		.50
	20c black and mauve new		.30
	40c ditto . . . . .		.50
	72c black and mauve, new		1.00
	\$1 green and black, new		2 00
	\$2 ditto . . . . .		3.00
	\$3 " . . . . .		4.00
	\$4 " . . . . .		5.00
	\$5 " . . . . .		6 00
	Same with pen cancellation.		
	\$1 ditto . . . . .		.75
	\$2 " . . . . .		1 00
	\$3 " . . . . .		1 25
	\$4 " . . . . .		1 50
	\$5 " . . . . .		2 00
<b>St. Vincent.</b>			
1880-1	1d arab		.25
	4d ultramarine		1 25
	6d yellow green		1 50
	5 shilling rose red		50 00
	4d on 1sh vermilion		45 00
1883	88 4d green per 10		.20
	1d drab per 10		.90
	4d ultramarine		2.00
<b>St. Lucia.</b>			
<b>Watermarked crown and c. c.</b>			
1863	1penny lake, used		7.50
	4.. slate blue, used		6.00
	6.. emerald green, used		3 25
<b>St Christopher.</b>			
1885-6	1d on half of 1d rose		1 00
	4d on 6d green		1.25
<b>Tobago.</b>			
<b>Watermark crown and c. c.</b>			
1879	80 1 penny carmine		.25
	3 penny blue		.75
	1 shilling green		1.50
	1d on half of 6d orange		
	on cover		15 00

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**Bargain Page Continued.**

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