

1897.

BANK OF MONTREAL.

ANNUAL GENERAL MEETING,

Held 7th June, 1897.

(From THE GAZETTE, of June 8th, 1897.)

The seventy-ninth annual meeting of the Shareholders of the Bank of Montreal was held in the Board Room at 1 o'clock yesterday.

There were present Hon. George A. Drummond, Vice-President; Messrs. Hugh McLennan, W. C. McDonald, E. B. Green-shields, Hector Mackenzie, Hon. James O'Brien, Donald Macmaster, W. W. Ogilvie, F. T. Judah, Angus W. Hooper, J. W. Howard, Richard White, James Wilson, jr., W. J. Buchanan, M. Burke, H. Mason, Alex. Mitchell, H. Drummond, W. Wallace, E. Rawlings, F. H. Simms, John Molson and J. McCarthy.

On the motion of Mr. John Crawford, the Hon. George A. Drummond, Vice-President, was unanimously voted to the chair, in the absence of the President, Sir Donald A. Smith.

On the motion of Hon. James O'Brien, seconded by Mr. Donald Macmaster, it was agreed:—"That the following gentlemen be appointed to act as scrutineers:—Messrs. W. J. Buchanan and Angus W. Hooper; and that Mr. James Aird be the Secretary of this meeting."

The Report.

The report of the Directors to the Shareholders at their 79th annual general meeting was read by Mr. Clouston, the General Manager, as follows:—

The Directors have pleasure in presenting the 79th annual report, showing the result of the Bank's business of the year ended 30th April, 1897:

Balance of Profit and Loss Account 30th April, 1896..... \$ 856,908.98
Profits for the year ended 30th April, 1897, after deducting charges of management, and making full provision for all bad and doubtful debts..... 1,800,561.70

Dividend 5 per cent., paid 1st December, 1896..... \$800,000
Dividend 5 per cent., payable 1st June, 1897..... 600,000

Balance of Profit and Loss Account carried forward..... \$ 1,800,561.70

A branch of the Bank has been opened at New Denver, B.C.

The Directors decided to erect a building for the Bank's use at Victoria, B.C., and it is now approaching completion.

All the offices of the Bank, including the Head Office, have been inspected during the past year.

DONALD A. SMITH,
President.

30th April, 1897.

General Statement, 30th April, 1897.

LIABILITIES.	
Capital Stock.....	\$12,000,000.00
Reserve.....	\$ 6,000,000.00
Balance of Profits carried forward.....	\$ 856,908.98
Unclaimed Dividends, Half-yearly Dividend, payable 1st June, 1897.....	\$ 6,856,908.98 8,046.01
	600,000.00
	7,494,955.99
	\$19,494,955.99

Notes of the Bank in circulation.....	\$ 4,563,386.00
Deposits not bearing interest.....	11,897,668.27
Deposits bearing interest.....	28,137,088.89
Balances due to other Banks in Canada.....	12,363.73
	44,600,530.89
	\$ 64,095,486.88

ASSETS.	
Gold and Silver Coin Current.....	\$ 2,495,062.59
Government Demand Notes.....	3,124,192.50
Deposit with Dominion Government required by Act of Parliament for security of general bank note circulation.....	265,000.00
Due by Agencies of this Bank and other Banks in Foreign Countries.....	7,750,882.14
Due by Agencies of this Bank and other Banks in Great Britain.....	6,893,774.73
	14,644,656.87
Balances due by other Banks in Canada.....	18,877.18
Dominion and Provincial Government Securities.....	1,410,798.07
United States Railway Bonds.....	3,325,010.08
Notes and Cheques of other Banks.....	1,281,658.72
	\$ 25,445,956.01

Bank Premises at Montreal and Branches.....	600,000.00
Current Loans and Discounts, (rebate interest reserved) and other securities.....	\$9,725,725.42
Debt secured by mortgage or otherwise.....	98,760.14
Overdue debts not specially secured (loss provided for).....	123,745.31
	36,500,230.57
	\$ 64,095,486.88

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Debt secured by mortgage or otherwise.....	98,760.14
Overdue debts not specially secured (loss provided for).....	123,745.31
	36,500,230.57
	\$ 64,095,486.88

E. S. CLOUSTON,
General Manager,
Bank of Montreal, Montreal, 30th April, 1897.

The General Manager.

Mr. Clouston, said: Referring to the balance sheet submitted to you at this meeting, there are several important changes which it may be as well to give some explanation of. In fact, the figures without an explanation would convey a wrong impression. The first change of any importance is an increase of \$3,791,000 in deposits not bearing interest. This is nearly all of a temporary character, caused chiefly by Government deposits, and will probably disappear before long. In deposits bearing interest there is a large increase of \$3,910,000. Aside from the steady increase in our Savings Bank Deposits, there are some special amounts here which also lack permanency. I cannot say that bankers at present regard with any great degree of pleasure the increase in this item, particularly when they, like ourselves, are obliged to lend it abroad at a nominal rate. Our cash reserves have increased \$411,000, a small amount proportionately for the increase in liabilities, but as we are so strong in immediately available resources elsewhere, it is a matter of little moment. There is an increase of \$2,610,000 in the amount due us by agents in Great Britain, which is an immediately available asset, though not a very paying one at present rates. The appearance of the item in the statement of Dominion and Provincial Government Securities, is due chiefly to an operation in the bonds of this province and will very likely not remain there long. Our United States Railway Bonds have increased \$387,000. This item constantly changes, as we are active dealers in them, and frequent participants with other banks in bond issues. Our loans have increased \$1,956,000, principally from a desire on the part of the business community to pay duties in anticipation of a prospective change in the tariff, partly also from a general expansion in our business. Our debts secured and unsecured have increased \$123,826, not a very large sum considering the trying year we have just completed. The same remark applies to our profits, which show a falling off of \$10,636.

Altogether you will admit we are in an exceptionally strong financial position, but one in which we can make much profit with the present low value of money in foreign markets. In fact, each succeeding year seems to increase the difficulty of maintaining our profits, and when, in addition, we are obliged to provide for the shrinkage in values naturally resulting from the prolonged depression in business it is almost a matter of surprise that we are

In Canada the future is still shrouded in uncertainty. The past year has been very disappointing, a year of increasing business depression, full of unsettling incidents, and there have been a considerable number of strikes and lock-outs. It is difficult to see some improvement takes place this year. The position, so far as I can read it, is that and it seems to me a very delicate one. Any further depression, coming on a community already weakened by a long fight against the influenza epidemic, would be a very serious state of affairs, worse than anything we have yet had to encounter. On the other hand a settlement of the tariff with a due regard to established interests, a good crop with fair prices, lenient to the distressed and just to the business element to the business men may make this year the beginning of a prosperous cycle. The position is not by any means hopeless. Crop prospects are good in the Northwest, fair in Ontario, though backward in Quebec. Mineral development still continues, and the coal trade is said to be on the upswing of the country. Though our lumber trade with the United States is not in a satisfactory position, our trade with England is good. The manufacture of pulp promises to grow into a most important and valuable industry, for we have a large quantity of spruce and fir of the finest raw material in the world, with magnificent water power and reasonable labor. The cheese and butter trade promises to be a large one, and we appear to be on the eve of a large development in our bacon and ham trade. The statistics of the pulp and paper mills, are practically completed to build a railway into the British Columbia mining region. This of itself will be almost sufficient to start the hands of the commercial barometer towards fair weather. The position is not, however, so simple as it appears, and requires careful treatment and all the encouragement that can be given.

If there are any questions from the Shareholders, I will have much pleasure in replying to them.

The Vice-President.

Honorable George A. Drummond, said:—

I trust that the Shareholders of the Bank of Montreal will agree with the Directors in considering the results of the year's business as satisfactory, and in view of the times as eminently creditable to the management and sagacity and sagaciousness of the Board, and the stagnation due to the well justified distrust and uncertainty which we have had to chronicle for several years past still prevails. Doubts as to the character of impending tariff legislation produced an unsatisfactory state of business during the winter months, and anxieties of the country still exist. The victory of the country party in the United States failed to establish confidence, as the successful side set itself to a readjustment of the tariff before dealing with the currency. On both sides of the line, therefore, similar causes of an unsettling character exist, and it may without dispute be said that the present situation is calculated to be found to retard the investment of capital and delay the progress of the country than frequent changes in its fiscal policy. The battle of sound money against heresies of various kinds in the United States, which late events would appear to have settled, we are daily and hourly perceiving influences promised a transfer of its malign influence to our own country. Should these prognostications have any solid foundation, the end of our bad times can scarcely be said to be in sight. Every reflective man must, I think, have arrived at the conclusion that we and our country are in a position where much law making constantly going on, and the conviction is forced upon me that men of business are far too much disposed to abandon the political duties of every citizen, to those less occupied with affairs than themselves, with the result that the country might be expected, that they only awake to a feverish and indignant and anxious remonstrance when they find their interests imperilled by legislation which might have been prevented at an earlier stage. Statesmen of all parties deplore the absence of men of weight and experience in finance, commerce and trade from the ranks of our political leaders, and the consequent commercial legislation of the country. It is matter of common experience that a sense of relief is felt in the great centres of the country during the brief intervals when no active law making is going on. If these things be so, it follows that the business of legislation is a very bad business, and this is a strong economy to shirk a painstaking participation in the work of legislation.

No law of importance affecting this institution, or banks generally, has been passed, or as far as I am able to judge, is likely to pass this session. One act concerning interest was introduced, which most certainly would have brought about far-reaching consequences and most inconvenient results, but it has been withdrawn, and another bill substituted to which little objection can be offered. I am bound to say that the original bill was an honest attempt to deal with the gross evils of usury by individuals, but its withdrawal is just another example of the difficulty of striking those without disturbing the wholly beneficial operations of regulated banking.

While the Bank of Montreal conducts its affairs with a weighty sense of its responsibility as an institution with which the credit

and financial stability of the country is intimately bound up, it at the same time fully recognizes the fact that any policy of finality or lack of enterprise is inseparably and surely one of decay and decadence, and the Shareholders will, I trust, approve the progress made in the extensions of the year.

It is, I think, Mr. Johnston's standpoint, is solidly established that the only profitable and stable branch to the Bank, has received a large measure of popular support and confidence, and is, I trust, of use both to the Government and the commercial community of that Colony. The great mining district of British Columbia has also received the attention of the Government and agencies have been opened at New Denver, Nelson, Roseland and Vernon.

The great mineral wealth of British Columbia has been proved by the discovery and development of many valuable mines. The abundance of fuel, labor and water and the facilities for transport in that Province make it the best portion of the continent to compete in the economical production of the precious metals on favorable terms compared with any other known mining district in the world, but I would deprecate in the strongest terms the reckless spirit of gambling which prompts investment in unproved properties on the basis of a mere chance taken on either basis of valuation than the chance that they may turn out of no value whatever. Fortunately, the number of proved and valuable properties is already sufficiently great to place the enormous mineral wealth of that Province beyond all question, and the fact must be matter of congratulation to every one.

Last season crops were expected to be only fair. It was known that in Manitoba, Ontario and Northwest Territories, the area sown was less than in 1936, but the crop was harvestable in good condition. In the Northwest Territories, the price of wheat, probably realized as much as the crop of the preceding year. In Ontario, on the contrary, drought prevailed to the serious detriment of the yield of all the crops. In the Maritime Provinces, coarse grains and hay were a good crop. For the present year it may be said that in Manitoba and the Northwest Territories, the crop is better, and the area under the seed is larger. In Ontario, the crop looks well, though reports of injury to fruit from local frosts come from various quarters, but are evidently not important. In Quebec, the quantity of snow and winter unquestionably killed some of the early crops. In the rains, which apparently retard vegetation now, will unquestionably, if good weathering comes, go far to secure a good yield of the staple productions, hay and coarse grains.

The prospects of the shipping trade are generally fair. Over five million bushels of grain were cleared from this port in May, and freight engagements for August and September are reported, which is almost unprecedented. It is reported also that rates are as good as last year. In lumber, trade with Great Britain has been in actual shipments and engagements fully 50 per cent. in excess of last year, while the dread of advanced customs duty by the United States has stimulated shipments to this country by rail and water. There is a possibility for other products by cold storage, both on land and sea, promise to revolutionize the trade, and may, if due care be taken to secure a uniform and good quality in our staple products, be of immense service to this country.

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I trust I may be absolved from blame if I make a departure from the strictly business character of our annual meetings. If somewhat exceptional, the circumstances are not less so. I consider my duty would be imperfectly performed if no reference were made to the approaching celebration of the sixteenth anniversary of Her Majesty's accession to the throne. It seems to me to be a matter of congratulation that Canada will on this occasion be represented in London by a gentleman so intimately connected with this Bank, and so well qualified to do justice to the interests of Canada, as Sir Donald Smith, the High Commissioner. Every member of both political parties will gladly agree that in Mr. Laurier the representation of Canada will not suffer in comparison with any other portion of the Empire, either in character or great qualities. The occasion is one which in the very nature of things is extremely unlikely ever to recur, and may well be celebrated with enthusiasm and rejoicing wherever the name of England is known. Sentiment has no place in the administration of a bank, but sentiment, nevertheless, on occasion given, brushes aside all personal interests, and rules with overpowering force the individual and the nation alike. It sets fleets and armies in motion, and sways the destinies of whole races of men and the mightiest empires. Glorifying as we do in the achievements of the great people of which we form a part, and in their history which is our history, we can approach our beloved sovereign with heartfelt congratulations undiminished by distance in intensity or sincerity. We can recall with just pride, that during Her Majesty's reign the population of the British Isles has increased nearly one-half, and the Empire, in area and population, more than doubled, while its commerce has more than trebled. The salient facts can escape the observation of no one, but it may not be uninteresting to recall features not less important, but like the vicissitudes of peace often less regarded. During her beneficent reign, the advances in all that make for the well-being of every class of her subjects have been beyond all precedent in the past. Cruel and unjust laws have been repealed, freedom of speech has disarmed and banished sedition, and the products of every crime have been laid under tribute to minister to the comforts and material enjoyment of the masses. The sick and the wounded poor are systematically tended with zeal and loving care, which is armed against disease and pain and death by scientific discoveries mightier than all previous ages of the world can parallel. Preventive disease has been grappled with and the span of human life prolonged. The bonds of the slave the world over have fallen, and wherever the British flag flies, there is proclaimed the reign of liberty, of law and settled right. Mighty forces of nature have been impressed under the service of man. Steam and electricity have annihilated time and space, the ocean has been bridged, the desert smoothed and the dark places of the earth are daily growing less. Can we, therefore, hesitate to give our heartfelt and loyal congratulations to our beloved sovereign, with loving admiration for her life and work, for her unswerving devotion to the sacred duties of her station, for her unflinching courage, her steadfast adherence to constitutional rule, her unrivalled personal influence among the sovereigns of Europe, above all for a life

given to all that is noble and just and good. God save the Queen.

The Discussion.
Mr. John Morrison, in rising to speak on the report, referred to the death of Mr. J. H. R. Melson, whom he spoke of as a man of a quiet and retiring disposition, who did not take the part in civic or political life that his abilities eminently fitted him for. They must all feel, even those who were only slightly acquainted with him, that they had lost, in his death, a personal friend.

The Chairman moved, seconded by Mr. Hugh McLennan, "That the report of the Directors now read be adopted and printed for distribution among the Shareholders."

Mr. John Crawford spoke in favor of the Shareholders being made acquainted with the gross profits and gross losses, and stated that the banks in England and some other portions of the British Empire, were obliged by their constitution to give the gross receipts. He suggested two ways of increasing the dividends, 1st, by economy in the internal management of the Bank, if that were possible; 2nd, by paying smaller interest on the enormous deposits. He advocated the payment of quarterly dividends, and considered that the Banking Act should be amended in regard to the election of bank directors, who should hold office by rotation for a stated term. He desired that the Directors would not consider this, and went on to say that the failure of many of our institutions would not have taken place if there had been rotation on the part of the Directors. When gentlemen were elected year after year, they were apt to get into a groove from which it was almost impossible for them to extricate themselves. The rotation system would obviate this, and would be a stimulus to each Director to thoroughly qualify himself for the position of President.

The Chairman—On behalf of the Board, I would reply to two or three points on which Mr. Crawford touched. As to our not stating the gross profits and enabling every shareholder to estimate what the losses have been and how they came about, that has been threshed out pretty fully previously, and I do not think that I need touch upon it. I have not changed my views on the matter, and I see that he has not changed his. With regard to the last point on which he touched, the compulsory retirement of a portion of the Board and rotation of management, I think there is a great distinction to be drawn between the management of such an institution as the Bank of Montreal and some other institutions in which the service is of a more perfunctory character. I admit that in some institutions it has been absolutely requisite to make changes, and I myself have advocated the matter most strenuously, because the institutions, under the compulsory control of one class of minds, had got into a condition of dry rot. In some institutions in this city, the principle of rotation was introduced to the greatest possible advantage. But in the Bank of Montreal I can certify that the Directors give painstaking attention to their duties, and after a while the experience they gain makes them more valuable to the Bank and more valuable to the remainder of the Board. This would be lost if their connection with the institution were abruptly terminated at a certain period. In the management of a bank you must have men who are actively engaged in business. If you want really valuable

opinion upon current events in the business world, you must have men not only of past experience, but of present contact with business. If you look over the business community in this city you will see that the number of men eligible to the post of management of the Bank of Montreal, and who are at the same time Shareholders, is vastly limited. Nearly every one that possesses the requisite capacity is engaged in some other bank, and it is a delicate matter to invite a Director of another Bank to abandon that Bank and come to us. The choice is, therefore, extremely limited, and the suggestion would have to be very carefully considered before it was adopted, at least heartily by myself, for one. I do not know that Mr. Crawford is absolutely right with regard to any large majority of the English Banks declaring their gross profits and losses in their annual statements. On the contrary, I am inclined to think that some of the largest do not. However, that may be, it would be in the highest degree inconvenient for this institution, which possesses over forty agencies between the Atlantic and the Pacific. If such a system were adopted, a large proportion of the results would have to be taken by guess work, for it takes the great part of a month to receive the reports from the various agencies, and in the final adjustment of accounts for the year and the declaration of a dividend, the last month has to be taken by estimate. This has to be done for two reasons: 1st, our dividend is declared some time in advance; 2nd, the final examination of the accounts from the various agencies is not to hand. Therefore, if you had quarterly dividends, they would be taken as regarded two months out of the three; they would be guessed in the third. I think, apart from any other cause, that it would be a dangerous, if not an impolitic thing to consider quarterly dividends. I can only say that the Directors have strained every effort to conduct the Bank with due regard to economy, and I am satisfied that it is so conducted.

The General Manager in reply to Mr. Crawford's remark, that all the English Banks gave a statement of their working expenses, said that he did not think the Bank of England did so, and that he had before him a statement of the National Provincial Bank of England, one of the largest Banks in England, which certainly does not give such information.

Mr. Crawford said that all the banks did of which he had any account.

The motion for the adoption of the report was then agreed to unanimously.

Votes of Thanks.

Mr. Hector Mackenzie moved:—

That the thanks of the meeting be presented to the President, Vice-President and Directors for their attention to the interests of the Bank.

This was seconded by Mr. F. T. Judah, and adopted.

Mr. W. W. Ogilvie moved:—

That the thanks of the meeting be given to the General Manager, the Inspector, the Managers and other officers of the Bank for their services during the past year.

In supplementing the motion, Mr. Ogilvie remarked that he had occasion to meet the officers of the Bank frequently, and he had always admired their loyalty to the institution. He thought that the Bank had reason to be proud of its officers.

Mr. E. B. Greenshields seconded the motion, and added his testimony to what Mr. Ogilvie had said as to the loyalty and ability of the officers of the Bank.

The motion was unanimously concurred in.

The General Manager—I have to thank you, on behalf of the officers, for the very kind way in which you have spoken of their services to the Bank. I have to regret the loss this year of two good men, Mr. Brough, of Toronto, and Mr. Plummer, of Stratford, both very valuable men, whose loss I feel very severely.

Mr. Alex. Mitchell moved:—

That the ballot now open for the election of directors be kept open until three o'clock, unless fifteen minutes elapse without a vote being cast, when it shall be closed, and until that time, and for that purpose only, this meeting be continued.

This was seconded by Mr. F. H. Simms and unanimously carried.

On the motion of Mr. John Morrison, seconded by Mr. John Crawford, a hearty vote of thanks was accorded to the Chairman.

The Directors.

The ballot resulted in the election of the following gentlemen:—

R. B. ANGUS, Esq.
HON. G. A. DRUMMOND.
A. F. GAULT, Esq.
E. B. GREENSHIELDS, Esq.
W. C. McDONALD, Esq.
HUGH MCLENNAN, Esq.
W. W. OGLETHORPE, Esq.
A. T. PATERSON, Esq.
SIR D. A. SMITH, G.C.M.G.

At a meeting of the new Board on Tuesday, the 8th inst., Sir Donald A. Smith was elected President, and Hon. Geo. A. Drummond, Vice-President.

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BANK OF MONTREAL.

(ESTABLISHED 1817).

INCORPORATED BY ACT OF PARLIAMENT.

CAPITAL (*all paid up*)
RESERVED FUND.
UNDIVIDED PROFITS,

\$12,000,000.00
6,000,000.00
886,909.98

HEAD OFFICE—MONTREAL.

BOARD OF DIRECTORS.

SIR DONALD A. SMITH, G.C.M.G., *President.* HON. G. A. DRUMMOND, *Vice-President.*
A. T. PATERSON, Esq. HUGH McLENNAN, Esq. EDWARD B. GREENSHIELDS, Esq.
W. C. McDONALD, Esq. R. B. ANGUS, Esq. A. F. GAULT, Esq.
W. W. OGILVIE, Esq.

E. S. CLOUSTON, *General Manager.*

A. MACNIDER, *Chief Inspector, and Superintendent of Branches.*

A. B. BUCHANAN, *Inspector of Branch Returns.* W. S. CLOUSTON, *Assistant Inspector.*

JAMES AIRD, *Secretary.*

BRANCHES:

IN CANADA:

MONTREAL H. V. MEREDITH, *Manager.*

Do West End Branch, St. Catherine Street.
Do Seigneurs Street Branch.

PROV. OF ONTARIO.

ALMONTE.
BELLEVILLE.
BRANTFORD.
BROCKVILLE.
CHATHAM.
CORNWALL.
DESERONTO.
FORT WILLIAM.
GODERICH.
GUELPH.
HAMILTON.
KINGSTON.

PROV. OF ONTARIO.

LINDSAY.
LONDON.
OTTAWA.
PERTH.
PETERBORO.
PICTON.
SARNIA.
STRATFORD.
ST. MARYS.
TORONTO.
WALLACEBURG.

PROV. OF QUEBEC.

MONTREAL.
QUEBEC.

LOWER PROVINCES.

CHATHAM, N.B.
MONCTON, "
ST. JOHN, "
AMHERST, N.S.
HALIFAX, "

Province of Manitoba and Northwest Territories.

WINNIPEG, MAN.
CALGARY, ALBERTA.
REGINA, ASSINIBOIA.

Prov. of British Columbia.

NELSON.
NEW DENVER.
N. WESTMINSTER.
ROSSLAND.
VANCOUVER.
VERNON.
VICTORIA.

IN NEWFOUNDLAND:

ST. JOHN'S, NFLD. BANK OF MONTREAL.

IN GREAT BRITAIN:

LONDON, BANK OF MONTREAL, 22 Abchurch Lane, E.C., ALEXANDER LANG, *Manager.*

IN THE UNITED STATES:

NEW YORK, R. Y. HERBEN and J. M. GREATA, *Agents*, 59 Wall Street.
CHICAGO, BANK OF MONTREAL, W. MUNRO, *Manager.*

BANKERS IN GREAT BRITAIN:

LONDON, THE BANK OF ENGLAND.
" THE UNION BANK OF LONDON.
" THE LONDON AND WESTMINSTER BANK.
" THE NATIONAL PROVINCIAL BANK OF ENGLAND

LIVERPOOL,
SCOTLAND,

THE BANK OF LIVERPOOL, LTD.
THE BRITISH LINEN COMPANY
BANK, AND BRANCHES.

BANKERS IN THE UNITED STATES:

NEW YORK, THE NATIONAL CITY BANK.
BOSTON, THE MERCHANTS NATIONAL BANK.
" J. E. MOORE & CO.
BUFFALO, THE MARINE BANK, BUFFALO.

SAN FRANCISCO, THE FIRST NATIONAL BANK.
" THE BANK OF BRITISH COLUMBIA.
" THE ANGLO-CALIFORNIA BANK.
PORTLAND, OREGON, THE BANK OF BRITISH COLUMBIA.

MONTREAL, 1st June, 1897.