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VOL. XXIII.-N0. 16
TORONTO, ONT., FRIDAY, OCTOBER 18, 1889.
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aoking. Company. Prince Edward Island-Bank
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rands
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$11,000,000$
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lowed.
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Money advanced on the security
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Money loaned at low rates mearity of Real Eatate and Mun Deposita received sun. W. F. Cowan, President.
W. P. ALLEN, Vloe-Preside

## THE ONT

Loan \& Debenture
of LONDON, CA

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London, Ontario, 1889
Ontario Industrial Loan \&

Ornezs: 32 Abcade, Victo
Capital,
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Capltal Pald up
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Whay Booth, Esq.

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and sold. Warehouse and
and buildings erected to suit
coes to rent in "Toronto
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Tho Tust \& Loan Com
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Money advanced at lowest
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security of improved farm
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Mooey loseed at low rates of interest on the wortity of Reel Estate and Muniolipal
Depoostur received and
W. F. Cowns, Prosident.


## THE ONTARIO

Loan \& Debenture Company,

## OF LONDON, CANADA.

## Tapital Subscribe <br> leserve Fand otal Assets.... <br> \author{ $\qquad$ 

 <br> \$2,000,000 Debentures issued for 3 or 5 years. Debenture and interest can be collected at any agency <br> WILLIAM F. BULLEN. <br> London, Ontario, 1889,}
antricil Industrial Loan \& Investment C 0
(anmma,
Ornices: 32 Abcade, Viotoria St., Toronto. Capital, 8500,000 00 466,80000
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120,00000
Reserve Fund,
Contingent Fund,
$\mathbf{5 , 0 0 0} 00$
DIRECTORS
Jages Gormley, Esq., . . President, $\left.\begin{array}{l}\text { E. Hesk DUGGAN, Esq. } \\ \text { Whink Booth, Esq. }\end{array}\right\}$ Vice-Presidents. Alfred Baker, Esq., M.A. Jas. Langstaff, Esq., M.D John J. Cook, Esq. Esq William Wilson, Esq.
Ald. John Harvie. Esq. William G. Boon, Esq.
Money to loan on real estate security. Vacant and improved real estate in the city, of Toronto bought
and sold. Warehouse and buainess gitets to lease and sold. Warehonse and business aitest to lease,
and buildings erected to suit lessees. Stores and and buildings erected to suit lessees. Stores and
offces to rent in "Toronto Arrade." Interest
Nilowed silowed on deposits other than call.
E. T. LIGHTBOURN Manager.

The Tust \& Loan Company of Canadai. Suberibed Capital.........................$~$
P1,500,000
Paid-up Capital $\begin{array}{llr}\text { Paid-up Capital.............. ................ } & \text { 325,000 } \\ \text { Reserve Fund } & \text { 147,730 }\end{array}$ Hzad Orfice: 7 Great Winchester St., London, Eng. Ornces in Canada : $\left\{\begin{array}{l}\text { Toronto Street, TORONTO } \\ \text { St.James Street, MONTREAL }\end{array}\right.$ Money adranced ain brreet, WINNIPEG. peurity of improved farms and productive eity

WM, B, BRIDGEMAN-BIMPSON,
RITHARD I RVANE.

## TIIC GUSSOWI \& LOMOON

 Insurance Company.Slasgow and London Buildings, Montreal.
nt Managers:
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LIFE INSURANCE COMPANY,
The. Mannactiners' Accident Ins. Co head offices, - toronto.

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A. H. GILBERT, - Supt. of Life Co'y.
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This Company acts as L.fquidator, Assignee or Trustee for benefit of Oreditors, and generally Executor, Administrator, Receiver, Guardian, or Committee. The execution of all Trusts by appointment or substitution. Also acts as Fiman-
elal Agent for Individuals and Corporations in all negotiations and busines erally, includinghe Issue and Countersigning of Bonds, Debenture, Collection of Rents, and all financial obligations. Deposit Boxes of various sizes to rew.

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1872.

BONDS OF SURETYSHIP.
HEAD OFFICE, - MONTREAL.
E. RAWLINGS, Vlee-Pres, Man. Director.

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Insurance.
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Agents wanted in every City and Town in the pply to K. H. MATBON, Geberal Manager Y Yonge bThekt, Ton who

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Stock Brokers \& Financial Agents. Mortgages bought and kold. Valuations and Invest: mente carefully tuaio. atenided to
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$\begin{array}{ll}\text { J. J. MACLAREN } & \text { J. H. MACDONALD, Q.C } \\ \text { W. M. MEABYIT } & \text { G. M. }\end{array}$
W. M. MERBETTT

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TORONT
GIBBONS, MCNAB \& MULKERN,
Ba.risters \& Attorneys,
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AND MCBRAYNE
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John Murray Clark. Wm. David MaPherson. Hegistered cable sidicess. "Clapks.

STOCK AND BOND REPORT.


NORT
assubance
QF LOND
Branch ome
1784 Notre Dan
income AND subberibed Capital
which is paid
re Premiums
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Interest

Aceumulated Funds....
JAMES LOCKIF
ROBE
Jan. 1, 1887 .
Telephon


## Insurance. <br> NORTHERN ASSURANCE COMPANY,

OF LONDON, HNG.
Brinch Office for Canada :
1784 Notre Dame St., Montreal,


Jan. $1,1887$.
Telephone Companies.
 OF CANADA.
andrew robertson, . . Prbsident
c. Y. BISE,

Probident
c. P. SCLATER, sigretary-Treaburér

## HEAD OFFICE,

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Manager Ontario Department, Hamiltor
This Company will sell its instruments at pricee ranging from 810 to 895 per set. These instruments and purchasers are therefore entirely free from risk of litigation.
This Company will arrange to conneet places not having telegraphic Tacilities wivate lines for firms of iraphiduals, connecting their places of. businesf or residences. It is also prepared to manufacture all kinds of electrical apparatus.
Full particulars can be obtained at the Companyt officee as above, or at B. John
Winnipeg, Man., Victoria, B.C.

## Steamship Companies

## ALLAN LINE

ROYAL MAIL
STEAMSHIPS
1889. Summer Arrangement. 1889


RATES OF PASSAGE
Quebec to Liverpool.
Cabin, 860 \& 850 ; return, $\$ 110$ \& 8100 : Intermediate, single, 825 ; return, $\mathbf{8 5 0}$. Steerago, 8 zo

## B. BOURLIER,

Gen. Pass. Agt. Allan Line,
Corber King-and Yonge Streets, Toronto.

## EUROPEAN MARKETS

Lospos, Oct. 16th.
Beerbohm's message reports :-Floating car goes- Wheat and maize, nil. Cargoes on pas Lane-Wheat, quiet and steady; maize, steady ; flour, steady. French' country mar kets quiet. Weather in England mild.

Liverpool, Oct. 16th.
Spring wheat, 7s. 1d. to 7s. 2d, ; red winer, 6 s . 10d. to 6 s . 11 d .; No. 1 Cal ., 7s. 4d. to 7s. $5 \mathrm{~d} . ;$ corn, $4 \mathrm{~s} .03 \mathrm{~d} . ;$ peas, $5 \mathrm{~s}, 11 \mathrm{~d}$; pork 56 s . $6 \mathrm{~d} . ;$ lard, 31 s .5 d. . bacon, long clear, 35 s . Od. to 37s. Od.; short clear. 35 s . Od. ; tallow. 26 s .0 d .; cheese, white and colored, 52 e .0 d Wheat, quiet; demand poor ; holders offer moderately. Corn, quiet ; demand poor.

FINANCIAL.
Lonnos, Oct. 16th.
Consols, 971.16 for money, ${ }^{9} \quad 5.16$ for account ; U.S. 4's, 130 ; do., $4 \frac{1}{2}$ 's, $108 \ddagger$; Erie. 30; do., 2nds., 107; Canadian Pacitic, 704; New York Central, 109k, xd. ; Illinois Central 120. Bank of England rate, 5 per cent.

TORONTO PRICES CURRENT.

## (continurd.)

Nawn Lumber, Inspected, B. $\mathbf{W}$.
Clear pine, $1 \ddagger$ in. or over, per M ......... $83300{ }^{4} 3500$
 Do. do. it and over Flooring, $1 \frac{1}{2} \& 1$ in Dresip, culls stks \& sidgs Joists and Scantling
Clapboards, dressed Clapboards, dressed
Shingles, $X X X, 16$ in:

Spruee
Spruee
Hemloek
Tamarac
Tamarac
Mard Weode- M. th. B.M.
Bireh, No. 1 snd 9 ................................ 817001700
Maple,
M
M

## Cherry, Ash, White,

Elm, soft

Oak, white, No.
", red or grey
Balm of Gilea
Balm of
Chestnut
Walnut
Walnut in. No, $1 \& 2$
Butternut
Hiekory,
Kasswood
Besswood
Whitewood.

## 



Hay and straw
Hay, Loose, Timothy .................................... $81300 \quad 1500$
straw, bundled oat
" loose
Baled Hay, first-class

LIVERPOOL PRICES.
October 16th, 1680.

Railway Companies.

## ITTERCOONIIIL RIILIWIII

OF CANADA

## - T स

Direct Rotut between the West and
All points on the LOWER ST. LAWRENOE
and BAIE DES OHALEEUR, PROVINE-
of QUEBEC; also for NEW BRUNS
of QUEBEC; slso for NEW RRUNS
WICK, NOVA SCOTIA, PRINCE
CAPE BRETON AND THE MAGDALENE
ISLANDS, NEWFOUNDLAND,
Express trains leave Montreal and Halifax daily Sunday excepted), and run through, without change bet ween these points, in train cars of the intercalonis Railway are britiantly lighted by electricity, and hea' ed by steam from the locomotive. New and elegant Buffet, sleeping and day cars are Tha on all through exprese sea bathing and fishing The popular summer sea bathing sud naning
resorts of Canada are along the Intercolonial; or are reached by that route. CAVADIAN EUROPEAN MAIL AND PASCAVADIA SENGER ROUTE.
Passengers for Great Britain or the Continent leaving Montreal on Thursday Morning will 'join outward maisstes of shippers is directed to the superior facilities offered by this route for the transport of thour and general merchandise intended for the Eastern Provinces and produce intended for the Europeets may be obtained and all information about the route, also freight and passenger rater on application to N. WEATHERSTON,

Western Freight and Passenger Azent,
gs Rossin House Block, York St., Toront D. POTTINGER,

Chief Buperintend, nt
Railway Offlice, Moncton, N.B.
2nd July, 1889.


Wholesale \& Retail Dealers in
FIRST CLASS CARPETS,
OILCLOTHS AND LINOLEUMS, CURTAIN MATERIALS,

MATS, MATTINGS, Etc., Etc.

## 3 KING STREET, EAST <br> toronto.

## Geading Whoiseale Trade of Montreal

Leading Wholesale Triade of Montreal．

## D．Morice，Sons \＆Co

General Merchants，\＆ic．， MONTREAL and TORONTO．

HOCHELAGA COTTONS
Brown Cottons and Sheetings，Bleached Bheeting Oanton Flanniels，Yarns，Bags，Ducks \＆e． ST．CROIX COTTON MILL
Tiekings，Denims，Apron Cheoks，Fine Fancy
Oheoks，Ginghams，Wide Bheetings，Fine Brown Oottons，\＆e．
ST．ANNE SPINNINE CO．
Hochelaga，］
Heavy Brown Cottons and Sheetings．
Tweeds，Knitted Goods，Fianne／s Shaw／s，Woollen Yarns，

Blankets．\＆c．
The Wholesale Trade only Supplied．
THE NHOSTYIE should be in every Husthess omee．

Circulars on application to
GEO．BENGOUGH， 47 KING E．，TORONTO．
音ercantile Summary．
A company has been formed in．Winnipeg to deal in Japanese goods at wholesale．
At Baie Verte，N．B．，last week ten square－ rigged Norwegian vessels were loading deals in the bay．
Oats are soarce in Winnipeg，and quantities are being brought thither from the States over the Manitoba road．
Bomprso stone is being shipped，says the Chignecto Post，from Northport，N．B．，by rail to Montreal by hundreds of tons．
Firs，supposed to be the result of spontane－ ous combustion，broke out in the coal sheds of Winter Bros．，Moncton，and 400 tons had to be removed．
D＇Avtuish＇s stock of dry goods，valued at over $\$ 33,000$ ，was sold by auction at Winnipeg last week for $65 \neq$ cents on the dollar．Geo．H． Rogers was the purchaser．
Mr．W．C．Boonsall，for the past thirteen years book－keeper in the office of the foundry of Mr．Wm．Robertson，Oakville，is missing， apparently short in his cash．
，The Toronto Fur Company，limited，has been incorporated with a capital of $\$ 150,000$ ， in 850 shares．The incorporators are J．S Dignam，John Ramsey，G．H．Ramsey，To ronto；Jabez Dignam，W．S．Williams，Lon－ don．

## WHITEWEAR！

## ROBT．MCNABB \＆CO．，

Ladies＇and Children＇s Underwear．
Brical Trousseaux，／Chemises，
Dresses，Corset Covers，Infants
Dobers，Night
Robes，White Dresses，Corset Covers，Infants＇Robes，White
Dreses，Aprons，Ladies＇Toilet Jackets，White

MONTREAL WHITEWEAR MANUFACTORY 1831 Notre Dame Street，Montreal．

W．\＆J．KNOX．


Flax Spinners \＆Linen Thread Ṃ̣＇frs кubirnie，scothani．

Sole Agente for Canada
GEO．D．ROSS \＆CO．， 648 Cruals street，Montreal．

Selling Agente for the West：
E．A．TOSHACK \＆CO．，TORONTO

## mercantile Summary．

The business of the Matthews＇Vinegar Manufacturing Company in this city has been acquired by the Badgerow，Faulkner Vinegar Manufacturing Co．
The steamer＂Islander＂unloaded a few days ago a cargo valued at $\$ 100,000$ on the C．P．R．wharf at Vancouver．It included 18 bales of furs，worth $\$ 75,000$ ．
Ma．A．Allan，inspector of the Halifax Bank－ ing Co．，has temporarily taken the place，at Sackville，of Mr．John Brough，who has been removed to Antigonish．
The Moncton Times announces the assign－ ment of McSweeney Brothers，one of the oldest firms of merchants in that place，and adds that the firm＇s record has been an honor able one．
Accomina to the Quebec Chronicle，the her－ ring，mackerel，and cod fisheries of the Lower St．Lawrence hève turned out poorly．The fishing schooners a aived at Point anx Esqui－ maux report a complete failure．
The new firm of Hess Bros．\＆Co．began operations at Listowel last week，after being three monthe shit down，and have already between fiffy and sixty of the old employes at work．The firm intends to run a chair factory in connection with the cabinet factory，when they will employ 150 hands or more．

STEEL，HAYTER \＆CO．

## INDIAN TEAS，

Direat toom thar wetisece in Aneam
Samples and Prices on Application
Messrs．Sterl，H Herter $\&$ Co，are in receipt
weekly of samples direct from India of Assam weekly of samples direct from India of Assam
and Darjeeling Teas，for sale to arrive in London．

HAMILTON－Lambe \＆Mackenzie．
WINNHEEG－Rubidge \＆Kirkwood．
ST．JOHN，N．B．－Schofield \＆Beer．
11 \＆ 13 FRONT ST．EAST，TORONTO．
$\left.\begin{array}{|l|l}\text { Calcutta，and } \\ \text { London Firm，}\end{array}\right\}$ OotaviUs Steel 黄 Co
 MONTREAL．

TRADE


ELLEPHANT．＂White Lead，
Refined Red and Orange Lead， Ready Mixed Coach Colors， Painters＇Pure Colors，Dry and in Oil． Superfine Carriage Colors，in Oil and Japan．Mistle
toe Permanent Green for Window Blinds，te． toe Permanent Green for Window Blinds，tc． Agricultural Implement Paints，Colors and Coach Builders＇Varnishes and Japans，Wood Stains，

Japans \＆Driers，Painters＇requisites，\＆c． FULL STOCK．

PROMPT SHIPMENT．
STEWART MUNN \＆CO． General Commission Merchants．
FISH，OILS，\＆O． Steam Refined Seal Oil．Newfoundland Cod Liver
Oil．Newfoundland Cod Oil．Gaspe and Halifar Oil．Newfoundland Cod Oil．Gaspe and Halifar Cod Oil． $\begin{aligned} & \text { Receivers and shippers of Flour，Pro－} \\ & \text { visions and General Produce．}\end{aligned}$ 22 ST．JOHN STREET，

## 的ercantile Summary．

A rather daring burglary was committed the other day at Amherst，Nova Scotia．The jewellery store of C．L．McLeod was broken into and two thousand dollars worth of jewel－ lery and watches taken．Entrance was gained by breaking the office window in rear of the shop．The safe was deliberately unlocked or forced，and everything of value therein re－ moved．
The 200 men fishing on Lake Winnipeg for the large fish companies report the catch this season larger than last，and about 1,000 tons of summer－caught whitefish have been packed for export．The Free Press says one Indian made 8140 in six weeks this summer．During the winter the Icelanders and Indians living on the shores of the lake make sufficient out of their fishing operations to keep them in pro． visions．
Havine struggled along since 1887，barely making a living，S．W．Lane，a dealer in shoes at Cobourg，has assigned．－Frank Carter butcher，Crediton；Geo．A．Bunt，planing mill， Grand Valley ；P．Pearson，lumber dealer， Owen Sound ；Emma M．Walker，fruit，Toron to ；and Frank Ross of the same place，have also assigned．－Hector Little，a grocer at Hamilton，is in difficulties．His store is closed and he owes about 81,200 ，with assets of only $\$ 75$.

## ELLIS \＆KEICHLEY，

 Coffees，＝ －Spices，es Manufacturers $E M P / R E$ BAKING：of ：
POWDER bay Street，－toronto．

## Manager．

BATLLS MANUPAO
18 to 28 nazare MONTR

Varnıshes，Japans，
WHITE L
Paints，Machinery Oils
THE CELE Coorys Firiond B Is AS PURE AS
better value tha
Aat for the Cooks $\overline{\text { Frie }}$ anroor tay offered nade

CANTLIE，E
General Merchants Agen
Blewehed Bhirtinge，
Grey Sheetings Tic
Fine and Medium Tweeds，
Enitted Goods，
Plair＇and FR
Low
le Trade only
18 \＆ 15 St Helen
30 Wellington Stree
MeARTHUR，CO OIL，LEAI
Color \＆Varni
ENGLTER AMPORT Plain and Ornamental and Rough
Painters＇d Artists＇M nia， $314,316 \mathrm{St}$ ．Paul St
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MONT
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100 Grey Nun
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Vent Linings
Flue Cover
Fiue Covers
Fire Bricks
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RENNIG M
Baby Carria
Velocipedes，Ch
Carts，
Wo Leva on Wheols，
RENNIE MFG： $\bar{C}$

Winnipeg for he catch this t1,000 tons of en packed for Indian made Daring the ons living on ficient out of them in pro.

1887, barely lealer in shoes rank Carter, planing mill, mber dealet, , fruit, Toron e place, have , a grocer at store is closed assets of only

HHLEY,

## Leading Wholessie Trade of Montreal.

## Incriral Blanket Co.,

anopacturers or
FIME AND COARSE ALL-WOOL SHODDIES, EXTRACTS, \&c.
mills at cote st. paUl., montreal.
Jamgs grega,
J. B. WALKER, Manager

President.
BAYLLS MANUFACTURING CO'Y,
16 to 28 NAZARETH STREET, MONTREAL.

Varnishes, Japans, Prıntıng Inks WHITE LEAD,
Paints, Machinery Oils, Axle Grease, do.

## THE CELEBRATED

foobs Frignd Boring Powder
is as pure as the purest,
better value than the cheapest
Aak tor the Cook's Friend, and take no other. awre of tany offered under slightly different name:
CANTLIE, EWAN \& CO.
General Merchants \& Manufacturers
Agente
Blewehed Bhirtinge,
Grey Sheetings Tickings,
White, Grey and Colored Blankets,
Tine and Medium Tweeds,
Snitted Goods,
Plairf ${ }^{\prime}$ nd Faney Flannels
Plairf and Fancy Flannels, Low Tweed, Etoffes, to., to.
Lrade only supplied.
te Wholessle Trade only supplied.
18 \& 15 St Helen St., MONTREAL.
20 Wellington Street West, TORONTO.
MeARTHUR, CORNEILLE \& CO OIL, LEAD, PAINT
Color \& Varnish Merchants mptonters of
EMGLSH and BELGIAN WINDOW GLABS
Plain and Ornamental Sheet, Polished, Rolled and Rough Plate, \&o.
Painters' d Artists' Materials, Brushes, do 312, $314,316 \mathrm{Bt}$. Paul 8t., \& $963,255,957$ ComMONTREAL
W.\&P.P.CURRIB \&CO.

100 Grey Nun Street, Montreal.
Portiand Cementrorters of
Chimney Tops, $\quad$ Canada Cement,
Vent
$\begin{array}{cc}\text { Vent Linings } & \text { Roman Cement, } \\ \text { Flue Covers } & \text { Water Lime, } \\ \text { Whiting, }\end{array}$ Flue Covers
Fent Lings
en
Booteh Fire Bricks, Plaster of Paris
Fire Clay, Pipes, Borax,
Ohina Olay, de.
F Bessemer Steel
Sofa, Chair and Bed Springs.
A large Stook always on hand
RENNIG MANU'FG CO.
Baby Carriages, Tricycles.
Velocipedes, Children's Waggons, Carts, sleighs, Etc.
We Lead on Wheels, and our Carriages combine strength with Elegance. Telephone 3463 .
RENNIE MFG: $\overline{\text { CO., }}{ }^{1012} \begin{gathered}\text { Yonge } \\ \text { Toronto }\end{gathered}$

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HODGSON, SUINNER \& 60 IMPORTERS OF DRY GOODS, SMALLWARES and FANCY GOODS 347 \& 349 St. Paul Street, MONTREAL and $25 * 27$ Princess St., WINNIPEG.

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 BOOTS \& SHOES WHOLESALE.
## Cor. Craig \& St. Francois Xavier Sts

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## ISLAND CITY

White Lead, Color \& Varnish Works,
white leads, mixed paints,
VARNISHES AND, JAPANS. importers of
Dry Colors, Plain and Decorative Window


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 st. JOHN, N. b.,Cotton Spinners, Bleachers, Dyers and Manufacturers

COTTON YARNS, CARPET WARPS.
BALL KNITTING COTIONS.
HOSIERY YARNS, AND YARNS For Manufacturers' use. BEAM WARPS FOR WOOLLEN MILLS. GREY CeTTONS, SHEETINGS, DRILLS \& DUCKS.

SHEETINGS, SHIRTINGS AND STRIPES. | cotionaine | In Plain and Fancy |
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|Toronto, DUNCAN BELL, WM. HEWITM, ${ }^{\text {TOHN HALLAM, }} \begin{aligned} & \text { Toronto, } \\ & \text { Ont. }\end{aligned}$ MILL8:
NEW BRUNSWICK COTTON MILLS.
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THOMAS MARKS \& CO. MERCHANTS,
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SOUTH WATER ST., PORT ARTHUR, ONT.

Write or telegrap
Marine Insurance.

## BALI'S CORSETS,

BRUSH \& CO.
Cor. Bay \& Adelaide Streets,
S. Greens sidids, Son \& Co

Wholesale
DRY GOODS

MERCHANTS,

17, 19 and 21 Victoria Squar6 AND
780, 732, 734, 736 Craig St., MONTREAL.

Mercantile Summary.
, The bankrupt stock of William MoIntosh, of Aylimer, valued at $\$ 7,742.06$; was sold to James Leslie, of that place, at $66 \frac{1}{d}$ cents on the dollar.
The Rathbun Company have recently secured about eighty-five square milea of valuable timber limits on the head waters of the Trent.
Potatoks are being hauled into the Aroostook starch factories, in Maine and New Brunswick, faster țhan they can possibly be handled there.

OLv lady (to grocer's boy)-" What makes the price.on them potatoes so stiff, my boy ?" Grocer's boy - " It's because there's so much starch in 'em, mum." -Pharmaceutical Era.
In the Picton storehouses are estimated to be 30,000 bushels of this year's crop of barley, stored by farmers. So says the Pieton Times. Their hope of big prices for barley is unhappily doomed.

The Collingwood Bulletin tells of a shipment from Thornbury some days ago of a car load of eggs, direct to New York city. The car contained 385 cases, which hold 30 dozen each, making a total of 11,550 dozen eggs.
A safural gas company has been incorporated, with a capital of $\$ 50,000$, to bore for gas at or near Stratford. Messrs. Jas. Corcoran, W. Mowat, and E. K. Barnsdale are membera.
A fins of Toronto lawyers is said to have visited Templeton last week, and between ranges 8 and 10 of the township purchased the following properties: From Mr. Sam Grandmaison, 100 acres, 86,$000 ;$ Mr. Char bonnean, 50 acres, 8500 ; Mr. Geo. Walling. ford, 300 acres, 84,000 ; and E. Rainville, 100 acres, 83,000 . The Kingston News says these are all phosphate lands.


The American lumber firm of Savage \& Cutter has bought the mill site of the estate of Buswell \& Co., in the neighborhood of - Spanish River, where that concern had limits.

The opium accumulating from the various seizures during the past year, $572 \frac{1}{2}$ pounds prepared and 64 pounds crude, was sold at auction at Port Townsend, W. T., some days ago. The proceeds of the sale were nearly 87,000.

The MeClary Manufacturing Company will again increase the size of their works in Londorr The building on Wellington street burned about about a year ago is to be rebuilt, and two more storeys added to the building on the corner of Wellington and King streets in that city.
Square timber to the quantity of 837,071 feet has been shipped to Great Britain by the Georgian Bay Lumber Company. The last shipment of the contract was made last week. No less than 702 cars were required to transport the whole quantity.
A oenkral merchant of Berthierville, Que., named J. A. Laferriere, succeeded his father in business in 1883 ; he suspended in 1885 , and compromised at 40 per cent. Since then he was supposed doing well, but has just been served with a demand of assignment, and owes 86,070.

Port Hawkrshury, on the Strait of Canso already a favorite port of call for steam and sail vessels, having a good harbor, is likely to benefit by the approaching completion of connection with the Inverness and Richmond Railway. The arrivals of coastwipe vessels during the year numbered 402 and of foreign bound vessels 86 . The value of exports for 1889 was 855,340 -mainly animals and their produce, and fish and of imports $\$ 17,443$.
Ons of the wonders of the day is an edible menu card, got up by a London confectioner He makes a thin sheet of sweetened dough, and after it has been baked he prints the meniu on it with ink made of chocolate. That's nice. You simply order the dishes you want, and while waiting for the waiter to bring them you amuse yourself by eating the menu card, which acts as an appetizer.
A nerkryed tribute to an old firm is paid when the Kingston Neics says, with reference to the recent dissolution of the firm of Davidson \& Foran; long merchants in that good old city: " This old and reliable firm did business in Kingston for about half a century, during all of which tinfe they bore a reputa-

## SEEDS

BULBS, \&c., \&c.
THE STEELE BROS. CO., ltu.
Has now in stock and near at hand
FULL sUPPLIEs of
TIMOTHY, CLOVERS,
GRASSES, SEED GRAIN, \&C.
Highest Prices paid for Red and Alaike
Crovers and Timothy Seed. Sampl sand corres-
THE STEELE BROS. CO., Ltd., cír. Jarrios \& Front TORONTO, Ont.
tion for doing first-class work. They employed continually from 50 to 100 hands, and sent out some of the best mechanics in the country. No firm in this country retired more deserving of public esteem than that of Davidson, Doran \& Co." The two surviving members of the firm are Messrs. Doran \& Carroll.
A yong the changes in location of Hamilton merchants we ndte the removal of Messrs. Buntin, Gillies \& Co., wholesale stationers and blank book manufacturers, to their new warehouse, No. 62 King street east. The premises are spacious, well lighted, and well ventilated. There are five floors in the build ing, each 28 by 150 feet, and the whole makes a commodious and well-appointed warehouse
Every man lives for others aj atyell as himself; and, while the tenor of his life should be that of cheerful industry in his calling, he should keep open every avenue to compassion and liberality. The business of such a man is habitual and includes no unreasonable cares ; his benevolence is uniform and finds opportunities for exercise. He lives reputably and is beloved by his contemporaries. In this way he secures a fair share of happiness.
Here is a little sound sense from a busineas men who advertises : " I must advertise if I would get results from my men on the road. Before I advertised, my travellers entering an office would be told: ' We are not acquainted with your house,' and in many cases found that they could not procure an order, which, perchance, would be given to a competitor before their eyes. As soon as I began to advertise I had a different experience. My men found that it was equivalent to a letter of introduction from a mutual friend. we have noticed your advertisement, and we feel acquainted with your house.' In this influence alone our advertising pays.'
The annual meeting of the Pelee Island Wine and. Vineyards Co. (ltd.) was held at the head office of the company in Brantford, on Oct. 14th. Messrs. J. S. Hamilton, W. J Aikens, jr., and. H. F. Leonard were elected directors. Mr. J. S. Hamilton was re-elected president, and Mr. W. J. Aikens, jr., ap. pointed sec. treas. The company has purchased a site of five acres near the West Dock, on Pelee Island, and will erect a new wine house thereon next" spring. The building is to be a handsome one, built of stone, three storeys high, and constructed on the most modern principles. Messrs. J. S. Hamilton \& Co., of Brantford, the well-known wine firm

Leading Wholesale Trade of Toronto.
NEW FRUITS IN STORE.
NEW Valencia Raisins, F. O. S.
Selected Valencia
Baisins, Selected Valencia, Baisins,
Layer Valencia Raisins.
Lis.
New Filiatra Curriants, New Patras Currants Barrels, Half Bris. and Cases.
New Cholerst Vostizza
Currants, $\quad \begin{gathered}\text { Cases and Half } \\ \text { Casees. }\end{gathered}$
New Boxes Londoa
Quarter Flat Black Basket,
Eleme Figs, 14 oz. Boxes, 2s and 10 s. cis. lest Crescent Eleme Figs 24, 30 and 60 . botger \& bo's
JAMS JELLLES AND MAHMALADE, In One Pound Glass Pots.
The Cunningham Potted Mearies Co's English
EBY, BLAIN \& CO. wholesale grocers, Cor. Scott \& Front Sts., Toronto.
are the sole agents of the company. This firm, we are told, still continues to represent the two old established vineyards of the island, viz, : the West View Vineyards and Vin Villa Vineyards. They have represented the latter for seventeen years.
A reguest to assign has been made of C. E. Wilson, who has been doing quite an active hardware trade at Valleyfield, Que. He has got into deep water, and is said to owe over 812,000 .
M. Lerage, since the year 1885 , has been in business as a general dealer at St. Tite, Qué, Last spring he effected a composition at 25 cents in the dollar, and he again proposes a similar arrangement ; creditore, however, don't see matters in the same light, and a demand has been served upon him to assign. His lisbilities are light, about $\$ 1,900$.
F. N. Marchand, has been in general business at St. Stanislas, Que., for the last twenty years. ,He made a bad failure three years ago, owing some $\$ 10,000$, and his estate was sold out. He resumed under the style of Marchand \& Co., but has not met with success, and has been served with a notice to assign. His present liabilities are only $\$ 2,868$.
As old established dry goods firm of Quebec, Brunet \& Laurent, who have always been supposed to represent a considerable capital, though latterly their business has suffered from the active competition of younger and more progressive houses, are reported in some embarrassment, and a firm of Montreal accountants are looking into their affairs on behalf of creditors. Their liabilities will be pretty large, but no figures are yet obtainable.
The busy little town of St. John's, Que., has furnished more than its proportionate quots of recent commercial disasters. E. McConkey, a leading tailor of that town, has got into embarrassment, and called a meeting of his creditors the other day, when he made offer of $\bar{W}$ composition at the rate of 65 c . on the dol. lar. He owes about $\$ 10,900$, and shows notninal assets of about 815,000 . - Joseph Lord, in the grocery line, has also been seeking an arrangement with creditors, owing some $\$ 3,500$, on which he desires to pay 50 cents. -F. Chaumelle, a wine and liquor dealer. who apparently has had a hard road to hoe of late, has called a meeeing of creditors, and Dame R. Gratton has had an inventory taken, and also purposes interviewing her creditors.

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Our Travellers are now on their routes with full lines of our Imported and Domestic Goods for Fall and Winter.

Orders placed with them or by letter, will have our careful attention.
COR. BAY and FRONT STS..
TORONTO.

Tes of tandard Drain Pi John's, Quebec, has decla yearty dividend.
Ar the canning factory the quantity of tomatoes only about half of the out Tyir ratepayers of Po week carried a by-law money by wsy of loan factory erected by Messer A deacar in tan bark whose apparent operation one to suppose that his large, proposes to his should socept 25 per $\$ 52,000$. His name is $\mathbb{N}$
Butisos \& Co., a firm st Three Rivers, Que, Court: L. T. F. Bnisson frm, is reported to have not oftener, and started in the summer of 1888
Joserf Leclerc, of th a dealer in pictures and stalment plan, is repo meeting of creditors has 2lst inst. He was fo Casson, who dissolved of harmony between th time they showed a nomi of which amount Cus In January last Leclerc

Leading Wholesale
MrCC, MAMUVI
are showing
AUTUMN SEAS
pull ranges in eye
Dexes Goods Patiil
Pancy• Ulsteri and Mantling Newest St Color
Bijee, MCIIL 61 BAY ST.

IMPORT Millinery G Fancy $\mathrm{D}_{1}$
Mantles
Cor, Wellington
TORC
${ }^{2}$ Yountain Oourt, Alde

TuE Sf tandard Drain Pipe Company, of St. John's, Qupebec, has declared an 8 per cent. yearly dividend.
At the canning factory at St. Johns, Quebec, be quantity of tomatoes put up this year is oly about half of the output of 1888 :
Tys ratepayers of Portage du Fort last seek carried a by-law granting a sum of money by way of loan to aid the woollen tactory erected by Messrs. Reid
A deakr in tan bark at Danville, Que. abose apparent operations would hardly lead one to suppose that his indebtedness was so arge, proposes to his creditors that they honld sccept 25 per cent. on liabilities of $\$ 52,000$. His name is N. A. Parent.
Butisos \& Co., a firm of dry goods dealers at Three Rivers, Que, have assigned to the Court: L. T. F. Buisson, the principal in the firm, is reported to have failed once before, if not oftener, and started the present business in the summer of 1888 under his wife's name. Josigh Leclerc, of the city of Montreal, dealer in pictures and furniture on the intalment plan, is reported "away," and a meeting of creditors has been ordered for the 2lst inst. He was formerly of Leclerc d Casson, who dissolved in, 1888, owing to lack t harmony between the partners ; at that time they showed a nominal surplus of $\$ 9.000$, of which amount Cusson took out $\$ 1,500$. In January last Leclerc had to ask an exten-

## Leading Wholessile Trade of Toront

## MRCC, MANUBRCCH \& CO.

ARE SHOWING FOR THE AUTUMN SEASON OF 1889, FULL RANGES IN EVERY DEPARTMENT.

Dress Goods Particularily Attractive
Pancy Ulsterings, Beavers, and Mantlings in all the Newest Styles and Colorings.
Bryce, McMurrich \& Co., 61 BAY ST., TORONTO.
S.F.MCKINNON\&CO,

IMPORTERS OF Millinery Goods,

## Fancy Dry Goods,

Mantles, Silks, etc. Cor. Wellington and Jordan Sts.
sion, but subsequently assigned, getting a cotrposition which has not been completed. His affairs will likely thrn out badly.
Accondisa to the Journal des Transports the average annual milenge of locomotives in different countries is as follows:- 58,550 miles in the United States, 50,830 miles in India 47,690 miles in Great Britain, 43,530 miles in Frowne, 39,190 miles in Italy, 32,960 miles in Belgium, 30,770 miles in Giermany, and 30,700 miles in Austria.
Z. Auerbach, a Montreal jobbing jeweller, whose record in the past has been marked by more than an ordinary lack of success, i again reported in difficulty. He has been doing business of late years under the style o J. Auerbach \& Co., in quite a moderate way and present liabilities are only abont $\$ 3,700$.
Dame U. J. Robilaßp, gëneral dealer at Beauharnois, Que., has been served with a demand of assignment at the instance of J. Grenier \& Co., Montreal. Her husband was one of the most extensive merchants of the place for many years, but failed in 1870, and again in ${ }^{\circ} 1679$, since which latter date, the business has beeni in the wife's name. 'Liabilities are stated at $\$ 12,700$.
H. M. Crafe, a Montreal jobber in men's fornishings, is asking a settlement from creditors on the basis of 25 cents on the dollar He owes $\$ 7,200$, and has nominal assets of $\$ 3,500$. Mr. C. was formerly of the firm of

Leading Wholesale Trade of Toronto,

## WYLD, GRASETT \& DARLING,

## AUTUMN, 1889.

Our Stock in every department or staple and fancy dey goods, imported and canadian woollens, TAILORS' TRIMMINGS,
MEN'S FURNISHING GOODS, is thoroughly assorted and will be maintained

## WTID, RARSET \& DRIIIIG,

 Wholesale Dry Goods \& Woollens, TORONTO.andehester and huddersfield, eng.
J. H. MACABE.

## FOSTER \& MACABE,

## MPORTERS OF

Ruglish, German \& American Novelities
Saxony, Gobelin, Andslusian, Pompadour, Angora, Berlin and Fingering Wools, dce. Plushes, Felta, Satins and Pongee Silks. Lisdies Underclothing Clittaren's Dibs, Cloaks and Robes. Ribbons. Pompous, Working silks, Traced

INSPECTION INVITED.

Craig \& Collette, who compromised in 1885. -In the same city, T. Connolly, furniture deater, has assigned ; he owes $\$ 1,800$, a considerable proportion of the amount being due o western men.--Isaie Lesperance, a Montreal butcher, has also failed ; he owes $\$ 3,721$. Cabon, Leclebe \& Co., of Louiseville, and Edouard Caron, of River du Loup en haut, both concerns dealing in hay and grain to a considerable extent, have assigned on demand. Liabilities not yet known. Mr. E. Caron; the principal capitalist in the concern; had lost considerable of late, not only in business, but in election matters. -A dealer in shoes at Vercheres,Que., named F. Perrin, is in trouble. He compromised in 1887 at 25 cents in the dollar on liabilities of $\$ 2,000$. He has now assigned owing 81,740 .
Whex Isidore Miller bought the hardware stock of J. Knowles \& Son in this city three years ago, he had, it is gesid, but 8200. This he paid down on the pizchase and gave his note for the balance. Fortune must have smiled upon hime for in 1888 he claimed to have paid for all the stock, and in April last submitted figures which indicated a surplus of 83,700 . This wonld seem to have been wide of the mark, for he now offers creditors 50 cents on the dollar. His father appears on the list for about $\$ 1,500$.
J. T. Bethons \& Co., grocers at Fort William, have been two years in business. In May last they claimed a surplus of $\$ 3,000$, but this must have been largely nominal, for the firm is now offering a compromsei settlement at $67 \frac{1}{2}$ cents on the dollar.- Although out of business since 1888, there is a faiture now recorded against J. Brothers \& Sons, foundry, at Milton. This is likely in connection with their finaacial embarrassment of a year ago. The senior member had been in trade for up-
 a dealer in shoes in this city, has assigned. So has Wm Watson, a general store keeper at Cadmue He save cosiderable credit, and found collections very slow

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## Clothiers' Trimmings.

57 FRONT ST. WEST,
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TRIAL BALANCE BOOK,
With Recapituation Sheet.


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 TORONTOWholesale Importers of Dry Goods and men's furnishing goods. Speciar attention given to
WOMEN'S DRESS STUFFS,
(IN FANCX AND BLACK.)
Dealers in Woollen's and
Merchant Tailors' Supplies.
W. R. BROCK \& CO .

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ESTABLISHED 1845.
L. COFFEE \& CO.
Produce Commission Merchants,
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AWRENCE COPFER. THOYAB FLYNN.

## HAMS,

Breakfast Bacon,
Roll Bacon,
Beef Hams, \&c
Canvanaeod and Uncenvivaseod. Noted for superior Quantity.

JAMES PARK \& SON

COOPER \& SMITH,
Manufacturers, Imperters and Wholesale Dealers in
BOOTS AND SHOES.
36, 38 \& 40 Front St. West, TORONTO.
JAMES COOPER. JOHN C. SMITH.
COWAN'S STANDARD COFFEES.
COWAN'S ICELAND MOSS COCOÁ. COWAN'S COCOA ESSENCE.

COWAN'S CHOCOLATES.
J. W. COWAN \& CO., - TORONTO.

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## J. W. LANG \& CO.,

WHOLESALE GROCERS,
AND IMPORTERS OF
Fine Wines and Liquors,
33 FRONT ST. EAST, TORONTO.

MORGAN DAVIES \& CO., tmportera nand wholeate
dealers in teas.
LATE RECEIPTS:
CEYLON TEAS, - (Hall Chets.)
packlive and
new make costeots.
Choice Values.
Also in Stock:-Eearly Picked Japans, in Boxes and Half Chests, Hysons, Gunpowders, Pekoes, ete.
46 FRONT STREET EAST, - TORONTO.
BOEOKH'S STANDARD Palinters' brushes, artist mesmins,

- hocsenoln, netsurs, stable bressiks,
toliet brsthes. numpurvens ix
CHAS, BOEEKH \& SONS, TORCNTO. All our Brushes are branded BOECKH, to distinguish them from inferior imitations, and as a
guarantee of their quality.


## NEWCOMBE PIANOFORTES

the peafection of TONE, TOUCH and DURABILITY

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## TORONTO

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This Jourhal has completed its, twenty-second
yearly volume, June to June, inclusive.
Kound copies, conveniently indexed, are now
ready. Price $\$ 3.50$.
72 CHURCE ST., TORONTO.

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TORONTO, CAN. FI
THE SI

Our dream of a rap vice is not to be real the public had been contract with Mr. through. It is state derson entered into upon his ability to fo form the work, and so. The Allans ha that the high rate of deprive the contract it might otherwise that their view is t vinced the British c we may have to co the proposed rate of subsidy, and neith welcome. A new made with somebod Anderson to carry with it the negative estimation of those matters, the Domin the bargain. We m time as we did in th

Those portions of way which are in t course subject to th law and the rulings mission. The com on a complaint agaj complaint containe the company charg rate on grain bet Buffalo, ten cents pared with the thro between Chicago mission held that sides distance had including the termi at Port Huron, the and the Buffalo that the differenc and the local rate reasonable. On th decided in favor of another point, the rate on grain and ducts from Port H cision was the othe


AND TRADE REVIEW,
With which has been incorporated the Intrrcolonial Jounsal or Commerce, of Montreal, the Trade
REview, of the same city (ith 1870 ), and the


ISSUED EVERY FRIDAY MORNING SUBSCRIPTION-post pAID.<br>canadian subscribers,<br>$\$ 2.00$ Per Yeur.<br>BRITISH<br>AMERICAN<br>10s. 6o. Stéa. Per Year<br>AMERICAN SINGLE COPIES<br>$\$ 2.00$ U.S. 10 Cents.

## Book \& Job Printing a Specialty.

OFFICE: No, 72 Church STREET
TEIEPHONE AO 1485 .
EDW. TROUT,
Manager.
TORONTO, CAN. FRIDAY. OCT. 18, 1889

## the situation.

Our dream of a rapid Atlantic steam servive is not to be realized in the way which the public had been led to count upon. The contract with Mr. Anderson has fallen through. It is stated that when Mr. Anderson entered into the contract he relied upon his ability to form a company to perform the work, and that he has failed to do so. The Allans have all along contended that the high rate of speed demanded would deprive the contract of whatever temptation it might otherwise offer, and it is probable that their view is the one ${ }^{+}$which has convinced the British capitalist. If this be so, we may have to consent to a reduction of the proposed rate of speed or pay a larger subsidy, and neither alternative will be welcome. A new contract will have to be made with somebody. The failure of Mr Anderson to carry out his bargain cafries with it the negative consolation that, in the estimation of those who understand these matters, the Dominion had got the best of the bargain. We may not fare so well next time as we did in this sterile contract.-

Those portions of the Grand Trunk Railway which are in the United States are of course subject to the Interstate commerce law and the rulings of the Interstate Commission. The commission has just decided on a complaint agajust this company. The complaint contained two counts : one that the company charged an excessive mileage rate on grain between Port Huron and Buffalo, ten cents a hundred lbs., as com. pared with the through rate of fifteen cents between Chicago and Buffalo. The commission held that other considerations besides distance had to be taken into account, including the terminal and ferry expenses at Port Huron, the Niagara bridge charges, and the Buffalo terminal expenses, and that the difference between the through and the local rate charges was not unreasonable. On this point the commission decided in favor of the Grand Trunk. On another point, the charge of an eight-cent rate on grain and ten cents on grain products from Port Huron to Buffalo, the decision was the other way. When complaint of discrimination of this kind is made, the
company put on the? defensive is required to justify its action; and in this instance the commission held that good reason for the difference was not shown. It is evident that the commission has doue its best to hold the scales Evenly, and it would be difficult to say that it has not reason on its side.

Senator Evarts is said to be baunted by the phantom of the possible physical negro supremacy in the Republic. He finds that since the civil war a generation of negroes has grown up in ignorance, and he believes that to educate the race has become a political necessity. He sees that the Southern States are not dolng this, and are not likely to do it, and so he argues in favor of the work being undertaken by the nation at large. The question whether Congress possesses the power which this suggestion implies he treats in a way that would not be likely to convince the Su preme Court; he hints that it would be sufficient for Congress to know that it was acting in the public interest. In one form or another, the negro question will have to be faced. The ignorance of the negro, while it is a source of danger, is to the race a source of weakness; and a vast preponderance of physical force in the negroes which is a long way off, would avail little against the intelligence, wealth, and energy of the whites. The danger to the Republic of the ignorant negro lies in universal suffrage, by which he is invested with a numerical proportion of the legislative au thority.

An instance has just occurred which shows how the Post Office Savings' Bank limit of individual deposit is got over. A resident of Wakefield deposited $\$ 1,000$ in his own name, 81,000 in his wife's, and an equal amount in his sister's name. In making his will he dealt with all three sums as his own; and after his death the two women went and drew the money which stood in their names, as they had a right to do so far as the department was in a position to know. When a lawyer began to look into the matter, he found the $\$ 2,000$ drawn, and he seems to have thought it hard that he could get no "satisfaction." The women who drew the money are the only ones who can. afford him any consolation under the circumstances. Depositing money in the name of people who do not own it may be deemed a smart trick when the Savings' Bank limit has to be got over ; but it is different when third parties take it into their heads to treat the deposit as their own.

The complaint of Caradian-millers that they are unfairly discrimnated against in the duties on wheat and flour continues to be heard. Last session, the Government took the ground that it does not admit the existence of unjust discrimiuation. Under the circumstances, steps ought to be taken to place the facts beyond doubt. So far neither party to the dispute, has done what it might to put the public in possession of the real facts. Of naked assortion there the real facts.
has been no lack; but assertion and denial
are only useful in so far as they tend to make the issue plain. Now that we know what the issue is, production of the evidence, on each side, would be in order. A royal commission might sift the evidence, but the objection is that such a body could only be appointed by the Government, which is a party to the dispute. Perhaps the matter could be settled by appointing a commission on which the millers would have one or more representatives. It is essential to place the facts beyond doubt, and if a better way of doing it than the above can be suggested, it ought to be made known.

Japan has a representative in Canada, in the person of Mr. F. Yamashita, who is accredited as consul to Vancouver for that Goverument. This gentleman, on a recent visit to Winnipeg, stated the desire of his Gpvernment to develop a larger commerce with Canada, both in exports and imports. Japan requires grain, flour, lumber, cottons, and other manufactured goods, and is able to supply in turn tea, rice, silks, syrups, and such ingenious articles of Japanese manufacture as we are all familiar with. He thinks the principal trade of Japan with Canada will be with the region west of our great lakes. This may be true of Canadian exports, but the imports from Japan must necessarily go farther east, where the great body of consumers are to be found. At any rate, this must be true for some time to come; in future, a large consuming population will be found on our western prairies and in British Columbia. Mr . Yamashita makes careful enquiries aboutthe elements of the trade which he is, anxious to see established between Japan and Canada.

The (nternational Maritime Congress at Washington, having organized by appointing for President Admiral Franklin; one of the British delegates, may be expected now to get to work. The scope of its objects is not large, being, so far as now appears, confined to agreeing upon an improved code of marine-signals, which shall speak a language of their own and be understood by the seafaring men of all nations. This belongs to the technics of navigation, and though important, excludes maritime law in its higher sense. It is said that Herr Sievking, one of the German delegates, an authority on maritime law, will endeavor to enlarge the scope of the discussion, with a view of settling the principle which should determine disputes like. that growing out of the Behring. Sea fishery, and that should he fail in this, he will propose a subsequent conference on the excluded questions. Germany has taken an active interest in the trade of the Pacific, of which Behring Sea was formerly re: garded as forming a part, and in some of the groups of islands she has more at stake than Great Britain has. She cannot therefore afford by her silence to acquiesce in the extravagant claims of the Americans in Behring Sea. This we take to be the meaning of the proposal made by her distinguished representative, Herr Sievking.

## A "qMERCHANTS" DAY."

A good deal of. interest is being taken by the wholesale trade it the proposal made in our columns to have one day a week, called "Merchants' Day," on which the railways would make special rates of passage for retailers from the country visiting the cities to make purchases from manufacturing or wholesale houses. The letter on the subject which we printed last week urged the example of cities in Great Britain and the United States in favor of the project, and contended that such a plan, if adopted, must prove of advantage to the buyer as well as to the seller; the writer also stated that there were "obvious adrantages" to the railways in the plan proposed. This meant, no doubt, that, arguing from railway experience, in this case as well as others it would be found that every reduction of fare results in an increase of passenger traffic.

What seems to us most important among the result ${ }^{\circ}$ to be ąuticipated from instituting a " Merchants' Day " is that it would bring the retail merchant into direct and more frequent coatact with the importer or manufacturer from whom he buys. This would be in many cases a good thing for the wholesale dealer. But an equally distinct advantage would accrue to the retailer, who would thus be brought into view of whole stocks from which to make his selection. And besides, he could more easily "sort up" his own stock from time to time. There are hundreds-we were about to say thousands-of cases in which bouses go on selling to country shop-keepers through travellers or by sample for long periods, during which the principals in these transactions do not see each other from year's end to year's end. This state of things makes the commercial traveller too much master of the situation, for it is through him mainly that such sales as we have described are made. Nor would the proposed plan do away with the occupation of the travelling salesman, though it would tend to lessen the excessive number and improve the average quality of these servants of commerce. commercial traveller of the right stamp will not object to occasional visits of his customer to the city. If he is loyal to his employer and proud of "the house," he
will be glad to have his customer make acquaintance iwith his principal.
We regret that we have not room to-day togive in celenwo the opimions we have obtained from wholosale men on this question. - But it is of interest to state that the sug, gested plan will likely be considered at an early day by the Dry Goods Section of the
Toronta Board of Trade. Meanwhite the Toronto Board of Trade. Meanwhite the Mail has given in recent issues much space to the opinions of merchants in this city, and they are almost all strongly favorable to the proposal of a " Mercbants' Day."

Tur Coaticook Water Power Company ap. plies for incorporation in Quebec, capital 820,000 . It propseses to construct reservoirs at the head waters of the Coaticook River. The applicants are Geo. Gisle \& Sons, G. O. Doak, A. H. Cummings id Son, and others.

THE INTERNATIONAL CONGRESS IN CANADA.

A casual visit to the Falls of Niagara was paid, on the first day of the week, by the members: of the International Congress. After viewing the wonders of nature, in its great temple, they partook of supper, on the invitation of Mr. Wiman, at the Clifton House. There seems to have been an understanding, or at all events an attempt to make one, that there were to be no speeches with the dessert, but in lieu of this there was some talk. Mr. Wiman alone has been reported, and it was not to be expected that he should say much that was new on a subject on which he has spoken so often before.
After reminding the delegates that they were in the dominions of Queen Victoria, Mr. Wiman opened the subject of contiguity betwer Canada and the United States in these words: "For nearly 4,000 miles this rich and fertile country lies alongside the United States, divided only by an imaginary line, oftentimes by great lakes and rivers that should be a bond to unite them rather than a barrier to separate them. Yet the trade which both these vast countries should enjoy with each other has been restricted by an ąrbitrary Customs line, 4,000 miles long, which may be likened to a barbed-wire fence, over which one brother cannot trade with another brother for a bushel of potatoes without the intervention of the Goverament. It is true that the goods sold by the United States to the $5,000,000$ of Canadians amount in the aggregate to as much as those sold to the $50,000,000$ populating the southern nations represented by the delegates present." Mr. Wiman used the argument from contiguity as a reason for establishing absolute free trade between the two countries. If this argument is to be decisive of the question, it would carry us very far. If the fact of coterminous froutiers is to be made-a reason for abolishing tariffs, all the countries whose territories touch on one another-would be equally called upon to proclaim absolute free trade. According to this, argument, there would be no
reason for the existence of Custom reason for the existence of Custom
houses between France and Belgium, France and Germany, France and Italy, between Turkey it Europe and Austria, or Austria and Russia. In many of these cases the boundaries are not much better defined by nature, if at all, than they are between the United States and Canada. Evon in Asia, " scientific frontiers " are
far from being the invariable rule. Betwen Afghanistan aṇd Persia. Turkey and Persia, and Turkey and China, the removal of tariffs would be necessary. And if mere contiguity is all that is necessary the Himalayas would scarcely save the tariff between India and China, any more than. the Pyrences would be a reason for continuing the tariffs between France and Spain. To this extent, and much further, would the argument from contiguity carry us.
If to contiguity we add unity of language the argument for the abolition of tariffs between Canada and the United State is stightly strengthened, but-only to the ex.
tent that difference of language forms an
obstacle top_commercial intercourse. If Canada andtthe. United States could supply each other with products which they mast otherwise fetch from the most distant parts of the earth, a strong ground for the entire abolition of tariffs wonld be adduced. Free trade between any two countries, and be. tween all the different countries of the world, would bring undoubted advantages. But besides commerce other things have to be considered : national revenues have to be provided, and when they have for a long.
time been obtained time been obtained ${ }^{d}$ largely by Customs duties it is not effy to make so complete a change as the abolition of tariffs would imply. For this and other reasons the Customs tariffs of Europe, Asia, and Américs are maintained. Nobody seriously believes, we imagine, "that there is soon to be a sweeping away of Custom houses between the United States, on the one hand, and South and Central America and Canada on the other. Nobody believes that the International Congress will even open the way to such a consummation.
So long as she adheres to the fiscal sys. tem on which she at present relies, the United States cau greatly extend the sale of her manufactures in foreign countries only by bargaining for their free admission and securing exception for this free almission. She cannot with her pampering tariff stand up against the free competition of the great manufacturing nations of Europe. And she can hope to achieve and maintain favorable reception for her manafactures in other countries only by baing able to face the competition of all rivals, and to do this she must learn the secrets of cheap production. Some of these secrets she has, in different lines, already learat, though the triumph is one which she is not anxious to vaunt, which she does not make a point of proclaiming, and which is continually denied, in her name, by pestilent flatterers of the manufacturing operatives. In some lines, United States manufacturers have undoubtedly learnt to get more labor for their money than their European, especially British, rivals know how to get. Appeals to Congress for pro ection against the "pauper labor of Europe" have not been in vain. On the whole, we do not doubt American manufacturers do pay somewhat higher wages thas their European rivals, but the difference is a diminishing quantity, and it is sometimes on the other side. Under an
exceptionally high tariff, such as exists in the Republic, the tendency of manufacturers is to rest and be thankful for the secured possession of the home market : no adequate effort is made to secure a !proportionate share of foreign trade; which the sharpened energies of countries with a freer fiscal system supply. If the exaggerations of the American tariff were removed, domestic manufacturers would have to put forth their utmost exertions to secure a share of the domestic trade, and in proportion as they succeeded in doing so would be in: creased their ability to meet competition on every field. As a rule articles produced under an extremely high tariff are dear and not always good. Can any adequate reason be shown why Canada should be content to confine herself to a supply of this
kind, by discriminati try with the high ta other? We confess vinced by the reason for this purpose. could by exceptional the manufacturers continent would have its supplies at except
Beyond all doubt, course between, Can States would be a m carry exclusion along be a doubtful good, If Canada had from and parcel of the Un it the other way, if been part and parc larger territory know would have been di then have been no se tain, and in nationa been unity where we have to do with two tariffs, two sys nationalities, and it the best of them.

SWINDLERS UNI COM

It is an experienc with manufacturer chants to have app individuals represen sounding names, pro These so called "c tions " are often fou or incorporated con names assumed by get credit as such.

Wehave had late to us in which cred way, and when the was no money, no a nothing but a nam -the creditor went - goods bought at cerns often pay ca and gradually worl chases - he found proprietor having other case the bil usual place, and bailiff in charge, manager of the con
If the professed
Cnwashed Fancy
the "Eastern and Food Distributors, of the Occidental pretentiously-nam credit of a house word of enquiry a the personinel of $t$ in order. If the the officials at ett capitals can attes details. If it is n personally unkno dom not to be ove name to the ex credit. A word premises.
kind, by discriminating in favor of the country with the high tariff and against every other? We confess we have not been con vinced by the reasons usually made use of for this purpose. If the United States could by exceptional arrangements become the manufacturers of the continent, the continent would have to be content to take its supplies at exceptionally high figures.
Beyond all doubt, free commercial inter course between Canada and the United States would be a mutual benefit. But to carry exclusion along the whole line would be a doubtful good, if not a positive evil. If Canada had from the first been a part and parcel of the United States, or to put it the other way, if the United States had been part and parcel of the somewhat larger territory known as Canada, the case would have been different. There would then have been no separate tariffs to maintain, and in nationality there would have been unity where is now diversity. But we have to do with things as they are, with two tariffis, two systems of revenue, two nationalities, and it behoves us to make the best of them.

SWINDLERS UNDER THE GUISE OF COMPANIES.

It is an experience not at all uncommon with manufacturers and wholesale merchants to have applications for credit from individuals representing concerns with highsounding names, professing to be companies These so called " companies " or " associations " are often found to be not organized or incorporated concerns at all, but merely names assumed by individuals who cannot get credit as such.
Wehave had lately several cases instanced to us in which credit was obtained in this way, and when the account came due there was no money, no assets, no company even nothing but a name. In one case when the creditor went to look for his money for goods bought at thirty days-these concerns often pay cash in warehouse at first and gradually work into thirty days' pur-chases-he found the premises closed, the proprietor having "skedaddled." In an other case the bill was presented at the usual place, and the messenger found a bailiff in charge, for rent, the nominal manager of the company being no one knew where. The bill was nêver paid.
If the professed managers of the "Great Unwashed Fancy Laundry Company," or the "Eastern and Western Association of Food Distributors," or the "Textiles Union of the Occidental Hemisphere," or any such pretentiously-named concern, come to ask credit of a house which knows them-not, a word of eqquiry as to the constitution and the persominel of the management is clearly in order. If the company be incorporated the officials at Ottawa or at the provincial capitals can attest the fact and give some details. If it is not, and the applicant be petsonally unknown, it is the part of wisdom not to be overcome by the ponderous Dame to the extent of selling goods on credit. A word of warning is due in the premises.

MINERAL PRODUCTS OF CANADA. steel, and silver. These $\dot{\text { seven articles }}$ amount to more than ten million dollars. It is to be remarked. however, that a num It is agreeable to find an increase in the number and value of Canadian products. anspices of the Geological and Natural History Survey, in former years made by turers do not care to give the information Mr. Eugene Coste, has this year been done needfal to show the total output of these by Mr. H. P. Brumell. It is for the calen- The returns relating to building and flag dar year 1888, and shows that metals, stone, lime, and moulding sand are likewise minerals, mineral paints, structural mater- incomplete. It should also be noted that ials, \&c., have been raised or manufactured in the table we print below-which we have in Canada during that period to the value compiled by taking the table which is found of $\$ 16,500,000$, which is an increase of more on page 3 of Mr. Brumell's pamphlet and than $\$ 3,000,000$ over the proluction of the adding thereto, as an additional line, the previous year. Coal forms one third in value of similar products given in Mr . value of the whole, the quantity raised hav $=$ Coste's compilation for 1887, there is a ing been $2,658,000$ tons, at a value of about sum of $\$ 897,000$ added as the estimated $\$ 2$ per ton. Next comes iron, $81,593,000$; value of mineral products short returned, then, in order, gold, petroleum, copper, principally iron and building materials.


Turning to apatite or phosphate of lime, Britain took 14,957, United States 2,643, we find that the quantity of this valuable and Germany 1,176 . In 1887 the imports mineral mined and marketed during the into Great Britain of Canadian phosphate year was 22,485 tons, valued at $\$ 242,285$, were 19,194 tons, or 10.7 per cent. of the a slight decrease on the year. for the high total imports from all countries ; in the two ocean freights practically prohibited trahs- years previous the percentage was 12.0. port. The Quebec mines produced 20,396 tons, compared with 2,089 produced by Ontario. Last year the export tonnage was 18,776, with a value of 8298,609 , compared with 23,152 and a value of 8433,217 for 1887 . able increase in wilver output. The report Of the 18.776 tons exported last year, Great for 1889 is likely toshow a further decided
increase in the figures. From the copper deposits of Capelton, Que., silver was obtained to airi amount estimated at $\$ 149,000$. Gold production amounted to 61,310 ounces, valued at $\$ 1,098,610$, which is less than last year. The yield from Nova Scotia was among the largest for twenty years, but the Yukon district, British Columbia, was much behind hand. There were some 2,000 men working at gold mines in British Columbia; 530 in Nova Scotia, and 250 in the North.West Territories.

The copper ore produced and marketed was 63,479 tons, all of it from the mines at Capelton, Que., copper contents of which was say $5,562,000$ pounds, estimated at twelve cents a poupd. This quantity was forty per cent. more than that of 1887, and the price was $1 \frac{1}{4}$ cents higher. Prospecting and development have gone on in Cape Breton (Coxheath, near Sydney), but no - shipments "were made. The smelter at Sudbury will probably very much change the figures for 1889 . The exports were doubled during 1888, as compared with 1887.

The return made of fertilizers manufac tured, 548 tons, by three firms, must be altogether short of the fact ; there are many more makers of these goods. The materials used are apatite, bone-dust, bones, muriate of potash, sulphate of ammonia, kainite, and caleic sulphate.

The production of sulphuric acid in Canada last year, $8,727,000$ pounds, shows an increase of 37 per cent., which is a grati fying fact. A small quantity was made from imported brimstone, but the most of it was from pyrites, of which 63,479 tons were raised during the year-more than double that of 1887
Salt production has lessened during the twelvemonth, although the return shows a higher total value obtained over the previous year, owing to advanced prices. Still the industry languishes, the exports were only one tenth of what they were in 1887, whife-we-impert, exclusive of what we import free for the fisheries, some $9,000,000$ pounds per annum.

There appears to have been a production of 733,564 barrels of refined petroleum during the year, whichr represents probably $25,000,000$ gallons of crude oil. The average price of crude went up from $76 \%$ cents per gat. in January to $\$ 1.19$ in April; receded to $\$ 1.04$ in September, and touched $\$ 1.20 \frac{1}{3}$ in December.
Asbostos has become an item of considerable importance in the table of minerals; 4,401 tons of the curious, and in former years mysterious, substance was produced, of a probable value of $\$ 255,000$ at the
mines. There was 3,612 tons shipped to mines. There was 3,612 tons shipped to the States ; the remainder went to Great Britann, Germany, France, Belgium, and Newfoundland:
-In Quebec, the Department of Agricul. ture has published a glowing picture of the result of the haryest. Wheat, barley, rye, peas, buckwheat, and root crops are all put down as "good"; hay and oats "very good?" In yield, 20 to 30 bushels an acre are claimed for wheat, 30 to 40 for oats, 20 to 25 for buckwheat. " Grass plentiful ;
meadows extra good." "Culture for silos excellent." Potatoes alone are only " pretty fair." This is a very favorable statement, and it is to be hoped that all that it promises will be realized. Some doubt has been thrown on its accuracy ; and the fact is pointed to that several of the country papers give a less favorable view of the harvest. Bnt on the whole, wo may conclude that the harvest in Quebec is pretty good.

## QUEBEC LAW ON USURY

A curious contention over an usurious rate of interest is reported in the Montreal papers. One Reynolds sued on a note on which the stipulated interest was ten per cent. a week or some 550 per cent. per annum. It is admitted that the law does not limit the rate of interest ; but it is contended that, in virtue of article 1,062, the judge has a right to do justice, and set aside the letter of the law. Reference was made to the fact that the late Judge McDougall refused to allow more than five per cent. a month, though a greater rate had been bargained for. In a published letter this judge defented his decision in these terms: "I hold that the judge must do right and not enforce the law, contract?] which, though agreeing with the letter of our written law, offend against moral principle." We must suppose that he believed he had anthority to take this ground; but if the fact be admitted, it would be easy to object to his view of justice in the case, the enforce. ment of a sixty per cent. rate of interest. There are conceivable cases in which money borrowed even on such terms would be advantageous to the borrower: if, for instance, he was making a large amount out of it or being saved from a greater evil than the payment involved. But it must be very difficalt for a judge to be sure that sixty per cent. is in any given case a "just " rate.

TRUE AND FALSE STÁATISTICS.
Statistics as a science has beeń defined as that which has to do with the collection and classification of facts. The statistics of any country, or of any class or department in a country, include particular!y such facts as can be stated in numbers or in tables of numbers or in classified arrange ment of some sort. To make statistics re liable, however, it is needful that the data on which they are to be founded shall be collected with çare and accuracy. This being done, it is desirable that they be classified without error and in a way that shall best present their results in a convenient wey. Not only this, we conceive, but there is necessary to the condpilation of statistics upon a comprehensive scale broad common sense and business perception; not mere unreflecting aptness in arithmetical calculation. Certainly not such rough jumping to conclusions either as characterized Van: bau, the famed military engineer of France, who, wishing to know, about 1705 , \{the agricultural production of France and the revenue, it would yield, resorted to the following method: He took an exact account
of the production of a square league, reck. oning the arable land, vineyardis, pastures, and wood lands, with their products in quantity and value ; and then, "by the simple rule of three," he said, " as b is to 25,000 so is the result for one league to that of the whole of France.'
The English agriculturist, Arthur Young, sought to ascertain the proportions of meadow laxd, mountains, and the like, in France, by cutting up a map by lines following these features of the surface, and weighing the parts.

In 1790 Lavoisier, distinguished in science, and for this reason consulted by the national assembly upon a question of imposts, found no existing data that applied to the internal resources of the country, until he himself supplied them, by a method that is now altogether neglected in statistical researches. He proposes to ascertain the number of ploughs in, the country, and from this to calculate the quantities, production, and consumption of agricultural crops.

Such left-handed methods reminds us of the German who, for the want of a knowledge of perspective, when he wanted to represent a rooster behind the house, male the rooster bigger than the house.

In a paper by Dr. Franklin B. Hougb, read a few years ago before the American Association for the Advancement of Science, he made some intéresting suggestions upon the Methods of Staftistics and illustrated " how not to do it" by some amusing anecdotes. Dr. Hough declares that the device of sending out circulars to persons at random, or to persons supposed to have the information desired, brings replies containing statistics of every grade of value, from good to good for-nothing. He relates that many years ago, a "distinguished statistician" published, with great apparent precision, the yield of potatoes in France. There had been no official inventory taken; but when one came to be made, some time afterwards, it was found that this deduction had been obtained by multiplying the yield of a single commune by 37,000 , the number of communes in France.

Taking first the non-official statistics collected and published by private enterprise, for the information of particular trades or professions, or for use by the general publio ; their reputation and success depending wholly upon their accuracy, and being brought to the test of local and personal knowledge every day and everywhere, we may naturally expeet them to be as accurate as they can be made. In this class, we may include directories, trade and market reports, financial transactions, and the current commercial statistics generally.
As to inquiries undertaken by authority of government, either for the intelligent discharge of its own functions, or for gen ${ }^{2}$ eral information, the good of its citizens, and the advancement of knowledge among mankind. It may, in general, be remarked that nothing can be properly done, in the machinery of government,-without leaving its record. If money or property is received, there is an entry; if a payment is made, or if property issued, there is also an entry, and a receipt to prove it. In short, the whole theory of our government involves
the pecesssity of a rec
transaction; and it is itentional fraud or woidable acoident, tha pablic act canuot be records.
a record, to be 'tru made at the time of tr sll the facts as to time, or other points of stat mind. Nothing shoul memory, and for recor sesson. It should be anderstood, and may assisted by tabular ar
The summaries of lished by the governn with few exceptions, fidence, as far as they done by authority, or tice of government As to graphic sta paper approves of ho bars or lines, measure for simple compariso he warns us that "ha points in reference to upon a true principle the subject without some that are false. larly, such as attempt tive quantities by co circular or squares. cases, no means of. they are very apt to are intended to instr The same objectio made against simila for, "although they their contents being cubes of similar lin readily see the diff better, in such case prisms of the same in length to the qua resent."

## INSURANCE O

Some time ago c United States, beli charged by insuranc of drugs were exces "nsts' Mutual Insur abnormal losses of stocks have operate success of the new
made a vigorous st was found that very received from the tr that looked more than others of their to the other extrem on their prohibited the unprecedented on these risks. It Druggists ${ }^{\text { }}$ Mutual improving the chara that a lower rate by be the result. The the case. Stock co the rates, and redr tocks, and unless t future than in th little prospect of re

## tatistics col-

 enterprise, ar trades or eneral pubis depending and being ad personal ywhere, we be as accuthis class, de and marons, and the enerally. y authority 3 intelligent or for gen? its citizens, ledge among be remarked lone, in the hout leaving is received, is made, or o an entry. short, the ont involvesbe pecessity of a record of every official transsction ; and it is only in the cases of ateational fraud, or gross neglect, or unsvidable' acoident, that the history of every pablic act cannot be traced from these records.
A record, to be 'trustworthy, should be made at the time of transaction, and while all the facts as to time, subject, and amount, or other points of statement, are fresh in mind. Nothing should be trusted to the memory, and for record at more convenient season. It should be concise, and easily onderstood, and may often be very greatly ussisted by tabular arritngement.
The summaries of these records, as published by the government, are, we believe with few exceptions, entitled to great con fidence, as far as they present transactions done by authority, or passing.under the no tice of government agents.
As to graphic statistics, Mr. Hough's paper approves of horizontal and vertical bars or lines, measured from a common base, for simple comparison of quantities. But he warns us that "having thus stated some points in reference to graphic illustrations upon a true principle, I should not leave the subject without word of censure for some that are false. I will specify, particularly, such as attempt to represent comparative quantities by concentric figures, such as dircular or squares. The eye has, in these cases, no means of just comparison ; and they are very apt to mislead, where they are intended to instruct.
The same objection, he thinks, may be made against similar geometrical solids ; for, "although they may be literally true, their contents being to each other as the cubes of similar lines, the eye does not readily see the difference. It woulo be better, in such cases, to use cylinders or prisms of the same base but proportioned in length to the quantities that they represent."

## INSURANCE ON DRUG STOCKS.

Some time ago certain druggists of the United States, believing that the rates charged by insurance companies on stocks of drugs were excessive, organized a Druggasts' Mutual Insurance Company. The abnormal losses of the past year on such stocks have operated strongly against the success of the new venture. The company made a vigorous start, but in practice it was found that very indifferent support was received from the trade. Some companies that looked more favorably on drug risks than others of their brethren have now gone to the other extreme by placing such goods on their prohibited list, in consequence of the unprecedented losses sustained by them on these risks. It was thought that the Druggists ${ }^{\text {f }}$ Mutual would have the effect of improving the character of drag risks, and that a lower rate by stock companies would be the result. The very opposite has been the case. Stock companies have jocreased the rates, and reduced their lines on drug tocks, and unless the trade will give better foecouragement to the Druggists' Mutual in future than in the past, we fear there is little prospect of reduced rates. The Oil,

Companies have already squeezed the pockets of the trade sufficiently to make them appreciate more fully than they yet have the advantages to be derived from mutual insurance.

CANCELLATION OF POLICIES IN MUTUAL INSURANCE COMPANIES.

A subscriber requests from us an answer to the following question
A. insures in a mutual fire insurance company for a period of three years, pay. ing a certain amount cash, and giving his preminm note. Please say what are his rights as to cancellation and rebate, first at end of each year, second at end of any month?
The Ontario Act respecting insurance, cap. 167 , is not very clear as to the cancel lation of policies in purely mutual fire in surance companies, which we presume are meant by our correspondent. Section 113 of that Act reads as follows

The party insured shall if insured against fire on the mutual plan be liable to pay his proportion of the losses and expenses of the company to the time of cancelling the posses ments then payable, or to become payable, in respect of losses and expenses sustained up to such period, shall be entitled to a return o his premium note or undertaking.
It will be observed that this section does not specify how the policy is to be cancelled in a purely mutual company, whether done by the company or by the assured, and therefore the right of cancellation can only be inferred. It will further be noticed that the section refers only to the return of the premium note. These companies may make provision in their policy conditions for the cancellation of the insurance, and if our correspondent has one of their policies he can satisfy himself on this point by re ferring to it.
A stock company or a " Cash Mutual has the right of terminating an insurance at any time by giving the necessary statu tory notice to that effect, returning to the assured a pro rata portion of the premium for the time the policy lias to run; and the assured by giving notice to that effect can obtain the cancellation of a policy at any time, the company returning the customary short date rate for the time the insurance has been in force, and shall pay back to the assured the balance of the premium paid.

## THE BANK OF FRANCE.

This great institution appears to be doing an ever increasing business. The turnover of the bank at Paris and its country
 1887. It should be observed that even these great figures do not represent all the operations of the bank, it having carried on gratuitously for the French Government last year treasury operations to the amount of $£ 2062770,320$. The metallic reserves of the bank stood at the close of 1888 - at £89,684,600, as compared with $£ 91,824,000$ at the close of 1887 . The metallic reserver attained their maximum last year on the 24th May, and were at their lowest point at the close of the year. The gold held by the bank at the close of 1888 amotrnted to $\pm 40,240,000$, as compared with $£ 44,224,000$ at the close of 1887. The silver held by
the bank at the close of 1888 was $£ 49,120$, 000 , increased from $£ 47,600,000$ at the close of 1887. It follows that the combined stock of gold and silver at the close of 1888 was $£ 89,360,000$, as compared with $£ 91,824,000$ at the close of 1887. The stock of gold declined last year to the stock of gold declined last year to the
extent of $£ 3,984,900$, while the stock of silver increased to the extent of $£ 1,520,000$ The rate of discount, which had remained at 3 per cent. from ${ }^{-1}$ February 22, 1883, to February 16, 1888, experienced several modifications in the course of the past year having fallen to $2 \frac{1}{2}$ per cent. February 16 while it was carried again to 31 per cent September 13, and to $4 \frac{1}{2}$ per cent. October

The lattèr change was necessitated by the rise in exchanges, and also by the advance in the rate of discount on sundry foreign markets. On the 10th of January this year the bank, acting in concert with the Bank of England, reduced.its rate of discount from $4 \frac{1}{2}$ per cent. to 4 per cent. while a further reduction of $\frac{1}{2}$ per cent. took place January 24, lesving the discount rate at that date at $3 \frac{1}{2}$ per cent. The discounts made by the bank last year amounted to £347,429,024, as compared with $£ 330,746$, , 320 in 1887, showing an increase of $£ 16,682$, 704. last year. The number of bills dis counted by the bank last year was 5,423 , 916 ; of these, $1,820,478$, or more than one-third, were below 44 each. In 1881 the number of discounted bills below $£ 4$ was $1,160,945$; in $1888,1,349,270$; in 1885 , $1,590,839$; and in 1887 they were $1,668,800$ in number.

The Bank of France has, during the past century, been enabled to render important services, not only to French commerce, but also to France itself. It is, indeed, a strik ing feature in French history that almost every Frenchman appears to have some appreciation of the importance of maintaining the public credit.-Herapath's Journal.

DEVELOPMENT OF THE IRON DIS TRICT.

We understand that a delegation from them Town Council of Lindsay has waited upon some members of the Ontario Government to urge apon their attention a scheme which aims at developing the iron mines near Kinmount and the extension of the Irondale and Baperoft railway. A public meeting was held in Lind say last week to discuss the same project, the Mayor in the chair, members of the Board of Trade and a number of citizens being present. The project was explained by Mr. Pueey, who said they had the written guarantee of $\mathrm{Mr}^{2}$ Dodge, of New York, to provide funds for the extension of the railway
Mr. Withrow, of Pittsburg, an extensive builder of smelting furnaces, said he had carefully examined the mines, and pronounced the ores richer than those of Northern. Michigan. He proposed to erect a furnace that would cost $\$ 125,000$, that would require 200 cords of wood per day for charccal, and that would turn out 100 tons a day of charcoal pig iron. The focation had no superior in the United States for charcoal iron. He had confidence in the project, and might take $\$ 20,000$ in stock in January.
Mr. Pusey said they dessired a bonus of $\$ 10,000$ each from the counties of Haliburton, Peterborough, and Victoria, as these sections would experience direct practical benctit from the opening up, sitict. Also they desired to of the mining district. Also they obtain from the. Ontario Government a bonus to purchase 30,000 acres of wild land for the iron mines

Mr Withrow almo gave an $\rightarrow$ tho tical address, in which he refered to the
feasibility of establishing iron furnaces in the locality.

A resolution waß̆ finally moved by Mr. John Dobson, seconded by Mr. Rich. Sylvester, and carried, recommending that the Ontario Government be urged to assist the enterprise.

## INSTITUTE OF ACCOUNTANTS.

A branch of the Institute of Chartered Accountants is one of the latest things in St. John. Such a branch has been authorized by the council in Untario, and a number of St. John men have lately been elected members: Messrs. F. S. Sharpe, W. E. Collier, J. P. Macintyre, E. T. Sturdee, Henry Duffell jr., Adam P. Macintyre, F. Sandall, Alfred Seely and W. Blair have been so elected. These gentlemen are to hold a meeting to organize the branch and elect additional members. Among the probabilities is an examination to be held by one of the officers of the Institute, who will be sent to. St. John from Toronto, and will be authorized to grant diplomas or certificates. The St. John branch will hold meetings from time to time to discuss questions and problems in bookkeeping, and the science of accounts.
The regular monthly meeting of the Institute was held last evening in the Y, M. C. A. building.
The examination of candidates for the diploma or the certificate of the Institute was held on the afternoon of Thursday, October 17, commencing at 10 o'clock a.m.

LONDON AND CANADIAN LOAN ANI AGENCY COMPANY, LIMITED.

The annual meeting of this company was held on Wednesday of last week. While there is an increase in the mortgage investments of the company as compared with the previous year, The net revenue was slightly less, by reason of the reduction in the current rates of interest obtainable on first class loans. This circumstance, together with a provision of the company's charier that before a dividend can - be paid out of the profits of the year, two-and-a-half per cent. upon the net profits must be set apart to meet contingencies or for equalising dividends, induced the directors to reduce the dividend for the latter half of the year to four per cent. instead of five, making nine per cent. for the year. This step need not surprise any one; itis in a direction common enough among loan companies since the reduceff rates on
mortgage loans have been so serionsly felt. The proposal found opponents, however, as such motions always do. What seemed less justifiable under the circumstances was the opposition to the grant proposed of $\$ 10,000$ to the late manager. Those good people who oppose as "uwrong in principle" the giving of a retir-
ing fllowance to an officer of unusual assiduity and ability, whose devotion to the company has made him an invatid for life, should consider that the humanities need not be set aside in commercial life. Besides, to take a lower view, would not shareholders be more likely to be served faithfully by officials if they showed a disposition to reward deserving zeal-in their officers, rather than to treat them as mere machines, drawing so much salary.
A striking feature of the report is the amount of debenture mòney repaid ( $\$ 1,034.0 \boldsymbol{\sigma}_{0}$ ) 'during the year and the amount borrowed ( $\$ 1,1 \mathrm{f}, 000$ ) presumably at reduced rates. The company's new building is a substantial and handsome one, and the spare offices in it are well rented.

## THE MOLSONS BANK.

A very satisfactory report is submitted by the Molsons Bank. While the net profits are not as large as in the previous year, they are nearly 14 per cent. on the capital. They suffice to pay 8 per cent. dividend, and 1 per cent. bonus to shareholders, besides adding $\$ 75,000$ to Rest. In addition to this, we are glad to observe the distribution among the officers of the bank of $\$ 23,000$ by way of special bonus, which is intended "to prove to them that their valuable services are fully appreciated by the directors." Thus on every point; the programme of the directors, as outlíned by the late president at the annual meeting twelve months, ago, has been carried out. In the discussion which arose on the report, Mr. Crawferd's suggestions of quarterly dividends did not find favor. Mr. Barbeau gave some lucid explanations on that subject, and also stated, in discussing bonuses to officers as opposed to a pension fund, that in the latter case one could not draw a line between those who had served the bank well and those who had done as little work as possible. Mr. Molson, the vice-president, made a very effective reply to Mr. Crawford's enquiries on matters of detail, but did not gratify that gentleman's curiosity to know the exact cost of the bank's management or the amount lost in bad debts.
The tribute paid in the report to the memory of the late Thomas Workman, so long director and president, is as follows': "Without question it may be claimed for him that he possessed in an eminent degree many of the qualities constituting a valuable director, notably probity, manliness, tenacity of purpose, quick perception, a remarkable memory and sound common sense, combined with long and varied business experience." The gentle. man chosen to succeed him in the presidency is Mr. John H. R. Molson, who ha's the respect and esteem of the business community of Montreal. The shareholders elected to a place on the board, Mr. Henry Archbald, for many years, a partner in the house of Frothingham \& Workman.

## INSURANCE NOTES.

Seventeen insurance managers met in Lon don last week to take steps to form a local board of underwriters. It is probable this will be done later on.
Beadhabsots, Que, is about to raise a loan of $\$ 30,000$ to wipe off its present debt of $\$ 7,500$ and to pay for building an aqueduct to supply the town. The recent fire at that place has induced the Council to buy from the corporation of Montreal one of the Shand \& Mason steam fire engines.
Joseph Cook publishes the following letter, addressed to him by the secretary of one of the principal life insurance companies in Great Britain: "Daring the past sixteen years we have issued 9,545 policies on the lives of nonabstainers (and we are careful to exclude any who are not strictly temperate), and 3,396 on lives of abstainers. Five hundred of the former havy died, but only eighty two of the latter, of less than half the proportionate number." Score one for teetotallers, as life risks.
Mr. W. P. Stewart, agency actuary and instructor of the New York Life Insurance Com pany, has just closed a two days' meeting with the Ontario agents of the company, at which he gave his views as to the best mode of securing life busimess. He considered that they
represented a first-class company, and he wanted good and reliable agents to canvass for business for it on its merits. Mr. Stewart, who is called an "Instructor" as well as an "Agency Actuary," a ppears to be well named ; he knows how to " keep school," appears well up in all the branches of life insurance, the principles of which he communicated to his pupils in an easy, simple, and satisfactory manner:
The Union Fire Insurance Company, of Paris, recently refused to acknowledge any liability under a fire insurance policy for loss occasioned by the accidental falling of a lady's ear-ring from a mantelpiece into the fire, by which accident the precious jewel was de. stroyed. . The policy among other things covered her jewellery, part of which was this pearl ear-ring. The case was tried before the Civil Tribunal of the Seine. The company contended there was no conflagration-no firefor which it was responsible-that the ear. ring had been carelessly dropped into a fre used for domestic and heating purposes, and that therefore the company was not liable for such an accident. The Court decided that the word fire in matters of insurance applied to every accident, however trivial, so long as it was caused by the action of fire. The owner of the jewel, the Countess of Fitz James, ob. tained a verdict for 8,940 francs and costs. We think the verdict is a questionable one. If a spark from a fire-place alights on the carpet and burns a portion of it, or damages furniture in the room, the company is unquestion: ably, liable, but we submit that dropping anything by accident into the grate fire is quite a different thing.

## WATCH THE DETALLS.

No merchant, and particularly no young merchant, can possibly!succeed who does not master and watch the details of his business. There is no one item too small to be watched, or to have done well. Looseness in some trivial matter will beget carelessness in that which is important. Waste among other things costing pennies will lead to waste where dollars are spent. It will astonish any merchant who has beenfoareless about little things to see how much he can reduce his expenses by judicious pruning among these same petty items.

Most merchants imagine that they can leave all the business to clerks, if they but watch the sales closely themselves," says an old-authority on the subject. is The odds and ends about the store are purchased by clerks, and they do not look at prices or at the length. of time the old article was used.

- Their correspondence is left to their book keepers, and their purchases are made at the wish of their stock clerk. It ought to be borne in mind that a merchant cannot unely
stand his business too well. To thoreughly have the run of it he must watch every detail. If his business is very-extensive he cannot expect to write every letter, to get out every order, or sell every bill of goods, but he can see they should be.
"Every"letter to the house should be seen by him. No matter if it consists of but a line, it should be placed on his desk it he is not present upon its arrival. Correspondence is the pulse of business. The man who attends to if is in a position where he must weigh carefully every word before his pen records it. This important position carnot be delegated to a clerk, trusting him to show you athe letters which will need the merchant's attention.
- Do not trust your en tos clerk. He may carr bank, and do such work have special business wit If you waet some paper extended, you can attend more satisfactorily tha the panker has any objec not soruple to make the not scruple do to yourr cler sble to remove his doub -Dry Goods Chronicle

THE RUBBER TRAD
Since the advent of co ther, the American dem continnes to improve. have plenty of what contracts. However, for goods, and many been made. The weath for the sa'e of light go been greatly reduced: call for aretics and war being received for arctic daring the winter of 188 molations of rubbers in and retail dealers, and ments, according Reporter, became slow stocking. Then also th tory in their paymen "This season the rub inelinet to go slow, and from parties who are at are small, and there debts.
Probsbly no article o stadied so well-with a rubber, says the Chemic have met with many sa wherein the added ma whal weight, but in a fr that 55 per cent. of fo be found in even wha samples of commercial quastion containel 45.2 5.73 of mineral matter the mineral ingredie follows :

Whiting
Steatite
Stestite
Barytes
Litharge
Sulphur
Lampblack
The vulcanization ber was effected-by hea at $287^{\circ} \mathrm{F}$., or equivale
prosure. of course,
that the mixing of
that the mixing of th
with rubber must
us sophistication
${ }^{\text {to }}$ which pure rubber
seeing that the usual
to be put to such very
should be able to speci require."
A gola medal was Rabber Shoe Copetor t ond stoes at the Par well deserved. They at the great fair
A week or two ago
Sew York and Boston
rubber truist, first cire thimpracticable, had the companies connect were the Boston
American; the capital
Oor contemporary lea
$y$, and he canvass for Ir. Stemart weil as an vell named; appears well surance, the cated to his satisfactory
ompany, of wledge any licy for loss ig of a lady's, the fire, by el was de. ther thingy ich was thie
d before the he company tion-no fire nat the ear.
1 into a fire urposes, and not liable for ded that the e applied to so long as it The owner z James, ob. is and coste. nable one. If on the carpet mages furni 3 unquesticn ropping anyre is quite a
ly no young who does not his business. be watched, in some triness in that o waste where sh any mer-
it little things his expenses te same petty
t they can they but The odds and sed by clerks. at the length

## to their book

 re made at the ought to be Io thorenghly h every detail. ive he cannot get out every but he can see hould be seen hould be sline, t he is pot pre ondence is the ro attends to it weigh carefally cords it. This delegated to 1 you othe letters attention.- Do not trust your entire banking business tos clerk. He may carry the deposits to the bask, and do such work as that, but when you have special business with a bank, go yourself. It you waet some paper discounted, or a losn istended, you can attend to the matter much more satisfactorily than is clerk can. If the eanker has any objections to make he will not seruple to make them to you as readily as be would do to your clerk; while you may be sble to remove his doubts, the clerk cannot.' -Dry Goods Chronicle:

THE RUBBER TRADE IN THE STATES.
Since the advent of colder and wetter weather, the American demand for rubber goods continues to improve. Most of the companies have plenty of what they term "blanket" contracts. However, the jobbers are calling for goods, and many large shipments have been made. The weather has been favorable for the sa'e of light goods, and stocks have been greatly reduced. There is a pretty lively call for arctics and warm goods, liberral orders being received for arctics. The mild weather doring the winter of 1888.9 caused large accumulations of rubbers in the hands of wholesale and retail dealers, and as a consequence payments, according to the Shoe and Leather Reporter, became slow owing to this overstocking. Then also the jobbers became dilatory in their payments to manufacturers. "This season the rubber manufacturers are inclinet to go slow, and they delay filling orders from parties who are at all doubtful. Profits are small, and there is no margin for bad debts ":
Probably no article of march in lise has been studied so welh-with a view to adulteration as rubber, says the Chemical Trade Journal. "We have met with many samples of cott in goods wherein the added matter averaged half the wtal weight, but in a qrecent' trial it was proved that 55 per cent. of foreign materials was to be found in even what are considered good smples of commercial rubber. The sample in quastion containe 155.27 of pure rubber and 54.73 of mineral matter in the hundred parts, the mineral ingredients being made up as follows:

| Whiting | $\begin{aligned} & \text { Parts. } \\ & .20 .75 \end{aligned}$ |
| :---: | :---: |
| Stestite | 03 |
| Barytes | 6.70 |
| -Litharge | 7.50 |
| Sulphur | 5.4 |
| mpbla | , |

The vulcanization of this mixture with rub ber was effected-by heating for ninety minutes ${ }^{4} 2877^{\circ}$., or equivalent to 40 pounds steam pressure. Of course, we do not wish to imply that the mixing of the foregoing ingredients with rubber must necessarily be looked upon ssa sophistication.. There are many purposes to which pure rubber could not be applied ; but seeing that the usual trade mixtures enable it to be put to such very-tiverse uses, consumers should be able to specify the exact kind they require."
A gold medal was awarded to the Boston Rabber Shoe Cortor their exhibition of hoots and sboes at the Paris-Expositign. It was well deserved. They made a very fine display athe great fair.
A week or two ago a story was current in Nem York and Boston that the proposal of a robber truist, first circulated and then denied the compacieable, had taken shape, and that the companies connected with the
were thovement Were the Boston, Para, Woonstcket, and
American; the Our contenporary learns that the $\$ 30,000,000$.
included in the list of companies constituting the organization ; the New Jersey companies being left out. The position taken by the Goodyear's Metallic Rubber Shoe Co. is that they do not believe in a trust, but will sell at a price. The Candee hangs back, but would probably follow the lead of the Boston. " It must, however, be patent to every one that the co-operation of all the companies, and especially of those in New Jersey, is extremely desirable on the outset, if not indispensable There are other difficulties to be surmounted, chief of which is getting at a scale of valuations that will be satisfactory to all."
montreal clearing house.
Clearings and Balances for the week ending 17th October, 1889

|  |  | Clearings. | Balances. |
| :---: | :---: | :---: | :---: |
| October | 11th | 81,638,370 | 8. 198,633 |
| " | 12th | 1,477,681 | 181,776 |
| " | 14th. | 1,477,572 | 269,727 |
| 4 | 15th. | 1,938,480 | 249,251 |
| " | 16th | 1,687,674 | 306,554 |
| " | 17th | 2,248,340 | 332,680 |
| Total |  | \$10,518,117 | 81,538,671 |
| Last |  | 810,574,384 | 81,554,792 |
| Week en | ding Sept. 12 | 9,899,551 | 1,502,433 |

## ANSWERS TO ENQUIRERS.

We have the following communication from an Ontario merchant, whose mind is troubled in what we must think an unusual way :-
How would you advise a retail dealer in such circumstances as these: I am a dealer in paper hangings, of which, as you perhaps know, the styles are innumerable and the price constantly tending downward because of improvements in the machinery of production. I to-day sold a man 20 rolls of new style "gold "paper at 35 cents per roll, which came elaborate fe fancied another line, of more alars ago, 43 cents per roll, but my customer
years would not pay any such price as even the cost, The long and short of the matter is that I sold him the old-fashioned paper ( 20 rolls) at a price which left me a loser upon it of exactly as much as I had made in profit upon the as mu.
other.

The question I ask myself, and am disposed to ask you, is: Would I not have been exactly as well off, or rather, better off, indeed, if I had thrown the old paper into the furnace? lost between 82 and $\$ 3$ upon the one trane action, and made between $\$ 2$ and 83 upon the
other. I would have made $\$ 2.50$ upon the new other. I would have made 82.50 upon the new
paper, but by selling the old at an equivalent paper, but by selling the old at an equivalent
loss I am deprived of my profit, or rather, I loss I am deprived of my profit, or rather, I
am not as well off as if I had hung on to the am not as well off as if I had hung on to the
old stock. old stock.
Of courrse, I made a bigger total sale, and received more money-but the profit which is what we are all after, disappeared. I am not
anxious to do business for glory. How does. it strike you?

Dovaryul.
We reply, you àre better off in having made the sale of the old-fashioned paper rather than burning it,for the following reasons: Had you not sold it, but kept it in stock, you must have stored it, insured it, and otherwise been bardened with it for an indefinite time, which means accumulation of interest, to say nothing of wear-and-tear of temper in looking at it. Then by this sale you retain a customer who might otherwise have gone to your rival. Also, you may benefit hereafter by the fact that you. gave this customer a bargain in selling that old gold paper so cheap. Bear in mind that human nature is susceptible to the advantage of "a bargain," and will remember it while forgetfol of other less patent benefits. Besides, it is a fallacy to pretend that it were better to burn that stock than selb it less than cost. Your burning it would not alter the fact that you must in all likelihood lose upon it. All
that you or any other merchant can do will not save you from dead stock; it is one of the troubles inseparable from the business of a merchant. If you are not directly the befter of that sale of old paper, you are better in-directly.-Ed. M. T.

## A LITERARY CLRIOSITY.

## Editor Monktary Times

Sir,- I enclose you a literary curiosity, which as a sample of" the "fine work " of the assignee and solicitors in the matter in question I think it would be hard to beat. That they are skilled accountants is evidenced by the fact that the charges and disbursements of $\$ 194$ exactly equal the total amount realized from the estate. You will notice a charge of 84 for dividend sheet, and 85 for copies of same: this must surely be intended as a joke on the poor creditors, numbering eighteen, with claims amounting to $\$ 1,082.80$, who do not receive a cent of dixidend, the whole amount being gobbled up by the assignee, solicitors, dc.
The statement received from the assignee is as follows : (see sheet enclosed.)

## Tara, Oct. 16th, 1889.

In the matter of John Cross, of the town. ship of Elderslie. in the county of Bruce, saw miller.
statement showing reckits, dec:
May, 1889.
To proceeds of sale of goods........... 819400
Paid solicitor's fees for
drawingassignment notices
drawing assignment notices,
letters, attendances, and
disbursements
Paid Gazette....................... 1800
3.20
Paid Gazette. Cnterprise ad.
Paid Chesley End
vertising notice to credit-
ors, posters, dc........... 800
Notices to creditors and
postage postage

800
Paid solicitors attending meeting of creditors at Chesley, one day and expenses.
Paid man in charge of estate
Paid Sheriff's fees.
Paid for livery, \&c
Paid auotioneer
1000
500
2275
875
800
receive assignment, attend ing meeting of creditors, attending sale of goods, commission, dc.......... Paid serving notices on creditors
Paid solicitors for obtaining order barring creditors claim
Pividend sheet.
Copies of same.
ostage
000

Paid Shaw \& Shaw, solicitors, Noxon vs. Cross privil
eged lien, (balance) eged lien, (balance)

3392
E. \& O. E., J. A. Beaton,

Walkerton, Sept. 1889.
Trustee.

## AN UNHAPPY FAILURE

One cannot but feel regret at seeing a long. eatablished firm go to the wall, whether that mishap arises, as is in part the case in the in. stance we are about to describe, from the pressure of competition and altered conditions of manufacture, or whether it arises from their own mistakes. From the case of Adam Dobson \& Sons, of Cannington, to which reference was made a fortnight ago in these columns, there are several morals to be drawn. This firm had a woollen mill, they thought it would be a good thing to have a general store in connection therewith, and so they opened a store and procceded to get numerous debtors
on jts books. In short the store embarrassed instead of helped them, and they sold it out, at a loss. Theirs was a yarn and blanket mill, and has been enlarged and machinery added from time to time-they are said to have spent $\$ 24,000$ for machinery in meventeen years but it is still a small mill in comparison with some, and because it could not make goods as coonomically as the larger ones the concern has been running at a loss. Either this or the management was faulty. The crisis came this month, when their creditors came together to listen to a proposition from the firm of 25 ents on the dollar in 3 years, without security. This the meeting would not entertain. They appear to owe more than $\$ 30,000$, while their assets, independent of buildings and machinery - which are mortga: ged for $\$ 9,000$ - are $\$ 250$ in book debts, and about $\$ 3,000$ in yarn and other stock, There are no customers' notes, presumably these are
all "melted." Creditors are very severe on the firm for carrying on quainess long after they. should have known they were insolvent, and are annoyed, and no wonder, to see their banker and their mortgagee so well provided for, while unsecured creditors have so little to expect. A large meeting of creditors offered to accept 30 cents on the dollar from the firm, provided the town of Cannington would give them is bonus of $\$ 5,000$, taking therefore a second mortgage on the property. Whatever reasons can be given or excuses made for the position of the firm, there is one thing that cannot be excused: the buying of goods within a few days of their stoppaige, when they knew, or should have known that they were insolvent or liable to be closed under power of secured creditors. If we are correctly informed as to their action in this regard there is grave reason for the indignation of creditors.
-We have received per last mail Bourne's Handy Assurance 1889-90, containing statistios relative to the financial position and the progress during the last eight years of the British Assurance gffices, with other informa tion. By Williara Bourne, F.S.S. Price one shilling. This is a very convenient compendium, corrected to September, 1889. It gives aggregate figures classifying the offices into mutual, proprietary life, and also life and fire. There are, besides, summaries of the total resulty for the three past years. In the latter the figures of the British and three American offices are separately stated. An interesting table showing the mean rate of interest realized by a number of offices at dates of last valuation also appears. The notices of companies, prepared from the official returns made to the Board of Trade, are valuable.
There is also a classification of Friendly Socie. ties and a table of Expectation of Life accord ing to six different "experiences." The book is a wonderfully good shilling's worth.
-A complaint, which if well-founded should receive attention and immediate rectification appears in the Spectator, of Rapid City, Man. It is to the effect that there is great delay in receiving goods ordered from Winnipeg wholesale houses. That journal declares that " More than hilf the orders are from ten days to two weeks, and often longer, getting here, when three or four days, at the outside, should be ample time if the wholesale men were prompt in shipping. It is a positive fact that sseveral timestorders have been given to Winnipeg, Montreal; and Toronto houses, on the same day, and the goods from both eastern
places have arrived nearly a week ahead of those from Winnipeg.'

The storage capacity of Manitoba for grain is being increased year by year, and very properly. The Winnipeg Free Press tells of twenty new elevators now approaching completion throughout the province, which will hold fully 600,000 bushels. Mr. Martin, behind whom is the Northern Pacific, is building elevators at Morris, West Lynne, Portage la Prairie. Rolpnd, Brandon, Craigilea, Somerset, Souris City, Otenaw, and other points on he Red River line and Brandon branch. The Keewatin Milling Company is building three elevators along the C.P.R. Souris extension, and at Gretna, Plum Coulee, and Keewatin. Russell is building an elevthor at Morris, and Roblin and Atkinson one at Carman.

The town of Lethbridge, in the territory Alberta, has formed a board of trade. The officere are :-President, C. A. Magrath; vice president, T. Curry ; secretary, W. A. Galli her ; treasurer, Geo. W. Lafferty ; executive committee, J. A. Cavanah, W. Colpman, J. Hawley, Thomas McNabb, H. Martin, and H. Bently.

A half-yearly dividend, at the rate of welve per cent. per annum, has been declared by the Commercial Bank of Manitoba.

## flectings.

## MOLSONS BANK.

The annual meeting of shareholders of the Molsons Bank was held at the banking house St. James street, Montreal, at, 3 o'clock on Monday last, 14 th inst. The vice-president Mr. J. H. R. Molson, occupied the charr. Among those present were Sir David Macpherson, Messrs. S. A. Ewing, R. W. Shep Merd, A. W. Morris, W. M. Ramsay, J. T. Try-Davies, W. J. Withall, W. M. Mard, J. Try-DaVies, W. J. Withall, W. M. Macpher
son (Quebec), D. J. McCarthy (Sorel), Henry son (Quebec) D. J. McCarthy (Sorel), Henry
Archbald, W. R. Miller, A. C. Clark, and Henry Hogan.
Having called the meeting to order, the chairman asked Mr. James Elliot, manager of the Montreal branch of the bank, to act as secretary, and Messrs. J. Try. Davies and W. M. Macpherson to act as scrutineers.

The chairman then catled upon the general the annual report, which was as follows : report.
Your directors submit herewith the annual watement of affairs to the 30th September whd doubtful debts, shows a net profit
To which has to be added the bal.
ance at-credit of Profit and
ance at-credit of Profit and
Loss Account on 30th Septem.
ber, 1888.
273,301 39

Lheaving to be dealt with..
12,395 26
This hae been appropriated as \& 285,696 65
7th dividend, 4 per cent., payable
April-1. 1889 . April $1{ }^{\top} 1889$
68th dividend. 4 per cent., payable October 1, 1889
Bonus of 1 per cent. to share-
holders, October 1st.......... Special bonus to officers of the
bank bank

20,00000
$\qquad$

Transferred to. Rest Account.
Leaving at credit of Profit and
Loss Account, September 30 .
1889
Whilst the Rest Account is
brought up to..

\& 203,000 00
$8 \quad 82.69665$ 7.69565
$81,075,000 \quad 00$

Though the net profits of the past twelve months are less than those of the preceding year, which has been chiefly occasioned by general reduction of the discount rate at all of the branches of the bank, we believe you will not be disappointed at a viet earning of \$273,301.39, which is equivalent to something more than 13 11-16 per cent. upoñ the capital of the bank.
All of the branches of the bank, have been inspected in the course of the past year.
The shareholders will probably remember that at the last annual meeting our late la mented president intimated the intention of the board, if re-elected, of awarding a liberal gratuity to their officers, in recognition of their past services and as an incentive to future exertions, should the results of the future year justify such expenditure. Their anticipations have been fairly realized, and, as you have seen above, a gratuity of $\$ 23,000$ direen distributed amongst them. Your corectors are of the opinion that you will cordially endorse their action.
Three days only have passed since many of of onr late president, Mr. Tho grave the body We are sure you will join in an expression heartfelt regret at the loss sustained, not only heartfelt regret at the loss sustained, not only
by uả but by his numerous friends, by the city of Montreal, where he lived for more than sixty years, and by the Dominion at large, in sixty years, and by the Dominion at large, in
whose Parliament he served for several ses. sions. For thirty-two years he was a director sions. For thirty-two years he was a director
of this bank, four as vice-president and the last ten as president
Without question it may be claimed for him that he porsessed in an eminent degree many of the qualities constituting a valuable direc. tor, notably probity, manliness, tenacity of
purpose, quick perception, a remarkable mempurpose, quick perception, a remarkable mem-
ory, and sound common sense, combined with ory, and sound common sense, comb
long and varied business experience.
He died at the ripe age of seventy-six, clos ing an honorable, successful, and useful career John H. R. Molsos,

Vice-President.
aeneral statement of the affaths of the - stol.sons bank on the 30th sept., 1889. Capital authorized and paid up.. $\$ 2,000,00000$
Rest Account
$1,075,000$

- .


## Liabilities.

Capital paid-up...
Notes in circulation $\qquad$ $82,000,00000$
Notes in circulation ...............
Dominion Government deposits
payable on demand
29,532 6
eposits held as security for the
execution of Dominion Govern-
ment contracts and for insurance companies
Provincial Government deposits payable on demand
$139,100=0$ Provincial Government deposits payable on notice
ther deposits payable on demand
-

Other deposits payable after no
Due to other banks in Canada.
Due to agents in the United Kingdom
Due to foreign agents
Profit and loss
Profit
Rest
Sixty
Sixty-eighth dividend
Bonus of 1 per cent. to sharehold.
Divilends unclaimed
interest, exehaime
$3,140,51838$
eto., reserved

## $312,000,49699$

Specie ................8375,045 15
Dominion notes .... 291,464 00
Notes and cheques of other binks Balance due from other banks in Canada
$\$ 666,50915$

Balance due from branches
86,90486
Balance due from Dominion Gov.
Balance due from agents in the United Kingdom

2,70700

Balance Kingdom -........
Loans and bills discounted or
bonds, debentures, etc........
Provincial, British, or foreign, or
colonial public securities, other
than Canadian ............... ominion Government debentures:
tans 15 municipal corpor Tans fors to other corporation Laans to other banks Bills disconnted and curren Bills discourfeed past due od .................... Bills discounted past due a secured
Real estate other than ban mises
mises ......................
Mortgages on real estate
the bank..
Bank premises at Head offi
Bank premes:
branches
branches:
Other assets

The Vice-President, in
of the report, said :
have heard the report manager, and as vice-pres of our worthy president, it the acceptance of that rep ary for me to add anythi thing is fully explained, basiness of the bank amd lste president. He has great value to us ; we worked with him most seneral manager has said, Ibelieve he was the ol financial institution in 1 in the country, and we sll know. As to the re all know. As say that for two or three present results being attu of the board that the: Res equal to 50 per cent. of th equal torstood among ourse that amount we should en give some little gratuity give some who have so faithf tation for so many y tation for so reached, and the lost report we propo 293000 has been jisibu 823,000 has been distribu nuta according to their sa
think we have as fine a
bank as any in the fount
bank as any in the count
osay there is an esprit
which must have a bel
institution. The Rest Ac
institution. The Rest Ac
00 last year, and though
the business of the
been good, taking one $b$
we have been able to add it now $\$ 1,075,000$. if it will meet with the hareholders, from time reasonable dividend, the smount as they may will meet the approval o oasiness men. We beli and we believe it is the will move the adoption
Sir D. L. Macpherson
The Vice. President resent has any remark appy to hear him, and secessary,
Mr. John Crawford
with the progrese ${ }^{k}$ of the
past, and then proceede nent had not been ounce had been debts, and for rebate whether the board had of the bank charters, et Mr. Molson replled up Mr. John Crawford,
J. Barbean, and carried
"That this rmeeting regret at the great loss in the death of its late Workman.
stated that the direct
shareholders, as a succ
dent, Mr. Henry
partner of the firm of man. He said :
thirty years the partne
man, and has been-2
tation during that tim
the community; in
been a member of sulab
a record to entitle him
A vote of thanks to
by Mr. W. J. Withall,
Carthy, and carried.

## past twelve

 he preceding asioned by t rate at all believe you earning of something the capitalk. have been year. our late la intention of ling a liberal cognition 0 incentive sults of th ture. Their
tuit ived, and, a of $\$ 23,00$
hem. You nce many 0 ave the body expressman of ed, not only ends, by the or more than
at large, in at large, in
several sesseveral ses-
as a director $t$ and the last
med for him legree many uable direc. tenscity of
rkable mem mbined with ty-six, clo iseful career olsos, e-President. tris or TH 1889.
$2,000,00006$
$1,075,00000$
$2,000,00000$
,775,424 00
29,532 69
$139,100=00-$
17,49697
1,61626
$, 455,48593$ $140,518 \quad 38$
$124,752 \quad 12$ 11,02060
$7,545 \quad 30$
$7,696 \quad 65$ 075,003 00 80,00000

## 20,00000

2,36010
112,94799
$56,258 \quad 00$ 718,442 28 5,00000
200,29088

87,87666 11,425 06 41,400 93
9,05432
190,000 00
$812,000,49699$
The Vice-President, in moving the adoption It the report, said: Well, gentlemen, you have heard the report read by the general manager, and as vice-presid is my duty to move of our worthy presisit, it is not neces. the acceptance of at a think every ary for me to add anyling, as as regards the thing is fully explained, both as regards the basiness of the bank amd wifh relerence to our late president. He has left us. He was of great value to us; we trusted him, and we worked with him most harmoniously, as the feneral manager has said, for thirty-two years. I believe he was the oldest director of any finsacial institution in Montreal, or probably in the country, and we esteemed him, as you all know. As to the remarks made by the general manager respecting the bonus, I may sy that for two or three years previous to the prosent results being attained it was the wish of the board that the Rest Account should be syual to 50 per cent. of the capital, and it wa anderstood among ourselves when it reached that amount we should endeavor, if possible, to pive some little gratuity to the officers of the bank, who have so faithfully served the institotion for so many years. Last year that point was reached, and as we mentioned in the last report we proposed to do, a bonus of 223,000 has been distributed among them pro rata according to their salaries, and it has been reeeived with satisfaction by them all. We think we have as fine a body of men in our bank as any in the country, and I am pleased to say there is an esprit de corps among them which must have a beneficial effect on the institution. The Rest Account reached $\$ 1,000$,000 last year, and though a fair year's business -the business of the count $\begin{aligned} & \text { y } y \text { generally has }\end{aligned}$ been good, taking one branch with anotherwe have been able to add $\$ 75,000$ to it, making it now $81,075,000$. It is the wish of the board, ifft will meet with the approbation of the shareholders, from time to time, after paying steasonable dividend, to gradually increase the amount as they may be able. I think that vill meet the approval of most sound, careful business men. We believe it is sound policy, and we believe it is the right thing to do. will move the adoption of the report.
Sir D. L. Macpherson seconded the motion. The Vice-President - If any shareholder present has any remarks to make we shall be happy to hear him, and to give any explanation secessary.
Mr. John Orawford expressed satisfaction with the progres ${ }^{k}$ of the bank for some years pat, and then proceeded to ask why the statement had not been out a week sooner ; what Allowance had been made for bad or doubtful debts, and for rebate on current discounts whether the board had considered the renewal of the bank charters, etc., etc.
Mt. Molson replited upon all
The following resolutien all these points Mr. John Crawford, and seconded by Mr by J. Barbean, and carried unanimously Mr. E "That this carried unanimously regret at the great loss desires to express its in the death great loss sustained by the bank Workman death of its late president, Mr. Thomas Workman.'
In reply to an enquiry, the vice-president stated that the directors recommend to the dent deat, Mr. Henry Archbald, now the senior partner of the firm of Frothingham \& Workman. He said: "Mr. Archbald has been for thirty years the partner of the late Mr. Workman, and has been² connected with this instithation during that time. He is well known to becenmunity; in fact, he could not have irecord to entitl subib a house without having areord to entitle him to a place here
by Mr. W . Thanks to the directors was moved by Mr . W. J. Withall, seconded by Mr. Mc Carthy, and carried. Mr. Molson replied.

The scrutineers for the election of directors reported the following gentlemen elected for the coming year: Henry Archbald, S. H. Ewing, John H. R. Molson, Alex. W. Morris Sir D. L. Macpiterson, W. M. Ramsay, R. W Shepherd.
After a vote of thanks to the scrutineers, the meeting adjourned.

At a meeting of the board, held immediately afterwards, Mr. John H. R. Molson was elected president, and Mr. R. W. Shepherd vice president, of the bank.

LONDON AND CANADIAN LOAN AND
AGENCY COMPANY, LIMITED.
The sixteenth anpual meeting of the shareholders of the London and Canadian Loan and Agency Company, limited, was held in the company's building, Bay street, Toronto, at noon on Wednesday the 9th October, 1889 , The president, Sir William P. Howland, took the chair, and the manager, Mr. J F. Kirk acted as secretary of the meeting. The presi dent read the report of the-difectors, which is as follows

## REPORT.

The directors beg to submit, for the infor mation and approval of the shareholders, the ixteenth annual report of the company, together with relative accounts to the 31st August, 1889.
The stock of the company on the date named was held as follows:
In Britain 69 shareholders, holding 19.736 shares, amount paid up $\$ 138,152$; in Canada 304 shareholders, holding 80,264 shares, amount paid up 8561,848 ; total 373 shareholders, holding 100,000 shares; total amount paid up, $700,000$.
The following summary of the year's opera tions is submitted
A mount borrowed on debentures
and certificates during the year. $\$ 1,114,355.36$ Amount repaid during the year.. $1,034,38545$

Cet increase of " borrowings " for
the year
579.96991

Applications for loans were re-
ceived to the extent of $\$ 1,591$,-
614 , on property estimated as worth $\$ 3,628,100$.
Loans were approved and effected
during the year to the amouni
On property valued by the com
pany's own appraisers at \$1, 218.923.

Loans repaid during the year amounted to
$580,299 \quad 54$
Net increase of the company's mortgage investments since last year
$\$ 28,30518$
The Revenue Acc̈ount, after all interest and charges have been deducted and all ascertained losses have been written off, shows a balance of

885,45690
From which, deducting
two half yearly divi-
dends, amounting, with
the tax thereon, to....863.907 42
And a retiring allowance
to the late manager,
Mr. J. G. Macdonald.
amounting to
10,00000

There remains a balance of
811,54948
Which is carried forward at the credit of Revenue Account " to next year,
The accompanying statement shows a derease in the earnings of the company during the past year, owing in a great measure to the naturing of high rate loans and the re-investment of the proceeds at the lower rates now ourrent.
The reduction in the current rates of interest obtainable on. first-class loans, and the fact hat the charter of the company prodides that; before a dividend can be paid out of the profits of the year, a portion thereof, not less in any year than two-and-a-half per cent. upon the net profits of the business of such year shall be set apart to meet contingencies or for equalising dividends, made it, in the judgment of the directors, their duty to reduce s the dividend for the ilast half-year to four per cent.
decrease in the rate paid for borrowed money, by the renewal at lower rates of a large proportion of the debentures insturing during the Thar
The loaning business of the company during the year has been fairly active and well main tained, notwithstanding the héavy amount of debentures maturing, which necessitated the keeping in hand, in a readily available shape of large cash resources. A careful revision and inspection has been made of the company's loans in Ontario and Manitobs, and the result is satisfactory. The president and chief in spector visitad Manitoba during the harvest season, and report encouraging evidence of progress. They found an increased demand for land at somewhat improved prices, and undiminished confidence on the part of the inhabitants as to the inture of the country.

The company's new building is well rented, and returning a fair revenue upon the ontlay The offices of the company and vault accom. modation are proving very suitable and satis factory.

It is with sincere regret that the directors have to annosnce the death, on the 23rd of August, of Mr. J. Sydney Crocker, who had acted as one of the auditors since the inception of the company. Mr. J. J. Woodhouse was appointed to complete, with Mr. Higgins, the audit of the year.
The company have also been deprived by death of the services of F. T. Stuart, Esq., local director at Deloraine, Manitoba. The high character which he bore and the great interest which he took in the affairs of the company made his services especially valuable, and the directors were glad to learn from the president that his brother, Alfred P. Stuart, Esq., has consented to assume the vacant directorship.
The statement shows that $\$ 10,000$ has been appropriated as a retiring allowanee to Mr . Grant Macdonald, who was obliged to retire in consequence of ill-health. In consideration of the very valuable services rendered by him to the company during sixteen years, and the high estimation in which he was held, this appropriation will, the directors are assured, be cheerfully confirmed by the shareholders.

The directors have pleasure in bearing testimony to the satisfactory manner in which the officers and agents of the company have performed their respective duties.
W. P. Howland, President.

Toronto, October 1st, 1889.

## additors' certificate.

## To the President and Directors of the London

 and Canadian Loan and Agency Company (Limited):Gentlemen,-We have completed the annual sudit of the books and accounts of the com pany for the year ending 31st August, 1889 and have found them correct, and the cash balances to agree with the bankers' books.
We have also examined the company's statement of "Assets and Liabilities" and "Revenue Accoùnt," have compared them with the ledger balances, and found them correet.
The mortgages, debentures, and other securities have been carefully examined. They agree with the schedules submitted to us, and with their respective entries in the ledger.
The "Loans on call or short date on deben. tures and securities" have been vaiued ai their respective market prices, and we find that-the amounts advanced on them are amply that- the

We are, gentlemen, yours faithfully,

```
                                    David Higorns, }.Wooduousk,}}{\mathrm{ Auditors.
```

Toronto, 2nd October, 1889.
agakts and habilities, 31st auourt, 1889.

Loans on mortgages
and interest
Properties account
Company's offices \&
building in Tor
Company's offices $\delta$
building in Winm
building in $\$ 32,244: 78$
peg, $\$ 32,244,78$
other real estate
other real estat
pany, $\$ 153,035,40$.
-261,428 17
Municipal and other
negotiable deben-
trires ............. 410,89649

Loans on call or shört date on debentures and se. curities.

Sundry debtors
Cash in hand-
Wankers in Canys
With company's
bankers in Britain
44,382 42
39,43779
$83,820,21$
84,622,793 29
Liabilities.
Gapital stock subscribed, 100,000 shares,at 850 each, $85,000,000.00$ Capital stock paid up- 14 per Reserve Fund.
Debentures and certificates pay able at fixed dates.
Reserved for interest accrued on debe
Sundry oreditors
Due to company's agents in Britain.
Dividend No. 32, payable 14 th September, 1889
Balance at credit of Revenue Account, carried forward to next year

| 700,00000 |
| :--- |
| 360,000 |

$3,467,901 \quad 45$
25,018 44
30,022 19
3017
28,00000
11,549 48
\$4,622,793 29
hevenue account yor the tear endine 31 st avaust, 1889.

Dr.
Cost of management........... and loans effected during the year, and agency charges
ebenture and certi-
ficate interest paid and accorued to 31st August, $1889 \ldots . .$.
cess amount reserved last year for interest acerued on debentures and certificates 183,999 44 Balance from 31st August, 1888, as per con tra

26,25076
rofits of the year, after writing of all mscer. tained losses.

69,03415
\$85,456 90
Appropriated as follow
Jividend No. 31, 5 per
cent Naid 5 per March, 1889
Dividend No. 32,4 per
cent., payable 14th cent., payable 14
September, 1889 Iunicipal tax thereon Retiring allowance to the late manager Mr. J. G. Macdonald Revenue Acconnt of $\begin{array}{lll}\begin{array}{l}\text { Revenue Accountcar- } \\ \text { ried to next year.... }\end{array} & 11,549\end{array}$

Balance at credit of
Revenue Account,
31st August, 1888. \& 18.722 75 Less amount voted to
president and audi. president and andi-

meeting . . . . . . . . . . . 2,30000

Vet interest, etc., received and ac.
crued to 31st August, 1889 .

## 1889,

Auguat 31st,--By balance carried
o next year
J. F. Kısk, Mapager. On motion of the president the report was adopted
The gentlement whose names follow were doly elected directofs, vie: Sir W. P. Howland,
 Macky, Hon: D.,A. Mrodonald, Dr. L. W
Smith, Họ. G. A. Kirkpatrick, J. C. T

Cochrane, T. R. Wadsworth, C. E. Hooper G. R. R. Cockburn, James Henderson.

At a subsequent meeting of the newly elected board; Sir W. P. Howland was elected presi dent, and Col. Gzowski vice-president.

## THE SMALL TRADERS

There is a wail that comes to us for which there is a real foundation. Sometimes a shift less, lazy fellow, who cherishes the heresy that the world owes him a living, when in fact no despair becanse the aforesaid supply despair because the aforesaid supply of his ladle turned to his hand, and bemoans his sad ladle turned to his hand, and bemosns his sad
fate. The only proper answer to such men is that until they do something to bring their fellows under some obligation they need not pose as creditors, and insist that the commili nity at large shall recognize their claims. And there are other cases where an embodiment of ignorance or imbecility has sought to render to the world some needed servica, but has seized the lever by the short end and has been hoisted himself by the adverse weight, instead of lift ing the burden he sought to raise. We may pity his want of intelligence, but nothing can
be done to save him from the fate he has invited.

The wail to which we now allude is from neither of these, but from the industrious and the gifted. One pathetic plea is from a shoefaithfully began his trade. He worked awhile as a journeyman, and from his rare skill and devotion to the interest of his employ. er was paid good wages and saved up a hitt ready money. When the master died he bough the business for himself. The custom steadily increased, and he thought it prudent to marry He went to housekeeping in apartments over his store and workshop, and was worthy of his reputation as a thrifty forehanded shopkeeper durability, and he had a knack of making them fit closely and yet without chafing so as to produce corns. His boots for men's wear were
models, and not only fitted well, but lasted models, and not only fitted well, but lasted
twice as long as those sold in the ordinary market.
But boots went out of fashion. Å few gen: tlemen of the old school clung to them, but they would make a pair of his production last them a year. Shoes and bootees for men came into vogue, and these were produced in large
establishments, where machinery was used, at establishments, where machinery was used, at
a cost far belew his price i He accepted the a cost far below his price He accepted the
situation, and while he still measured and situation, and while he still measured and
consitructed for his most particular customers constructed for his most particular customers,
he bought a stock for sale to others, By skil ful management ho made thisa pecuniary suc cess, and fancied that he had now surmounted
all his difficulties. The blow came, however
a from another quarter which began by retailing dry goods, exterided their offering to ready-made garments, and then to boots and shoes. The quality of this offering was the same in the main with the stock sold by our shoemaker, but the prices, from the large quantities disposed of, were a little lower. The change to which it led in the trade, however, was not due to the price so man who a matter of epnvenience. A wo offered her shoes in the same 'eatablishment from a very large stock, with attentive sales. men, and she was led to buy them at the new place. left, and even those who a few cus pended on the work made in his shop are dropping away, as the ready made shoesjat the price are found to be quite as economical, and
with a little care in well. His income; from no fault of his, no lack of industry, shrewdness, or intelligent devotion to business, is hardly sufficient for the suppor is left for him but to shut up shop, and leave his wife and family to the care of the Charity We
an illustration this case at greater length as writing in the same key include complainants all in almost the same key include small dealer nendlo ats every branch of trade. Thread and neģile stores, jewellers (éspecially dealers in ware ord che p jewellery), crockery and glass wine, houne keeping articles, pictures, and picture frames, furs, curtains, and upholstery Ahvi furniture of all descriptions ase repre sented 送 those who complain of this transfer
of custom. Persons wh have followed one of these or other like callings for years, and hay earned thereby a fair support, bewail their waning custom, and ask what they shall or a living. These troubles are confinel ohieflyy of course, to the large cities, In the country the storekeeper more frequently has varied assortment of almost eversil has quired in a family, but in the city the stock ormer years was more divided, anid theck in shops, if maintained by shrewd and ama dealers, returned a fair profit for the invest. ment.
During the current season the greatest num ber of complaints have come from Brooklyn where the "universals " have monopolized the ion's share of the trade. Within'a few weeks past the. real estate owners have been not ittle disturbed. A large number of the ten ants of the smaller'stores have announced thei nability to pay the rent demanded. Some have given up altogether and ahers have de manded a reduction of the annual charge. It is too soon to juidge of the whole effect of thi ransition. It may be that the division will ake place on the line of position of the custo mer, the wealthier purchasers patronizing the reat establishments and the humbler clasee satisfying their wants in the smaller shops. In many foreign cities the trade is divided in his way. It will be more difficult, we think, to do it in this country, as most people who have money to spend regard themselves as entitled to the best service and are not daunted by the elegant appointments of the huge bazaars. The end is not yet, and it is not easy to predict the outcome. There are some shrewd observers who insist that the huge monopolies are under too great an expense to stand the pressure of a dull season, and thai one spasm of " hard times "or a financial revul. ion when customers are givento taying home will wipe out their profits and close then doors, while the small dealers can hide from he storm and outlive the panic. We can ad vise the latter to nothing better than to hold on even to the little that ia left and by indus. ry and economy try to make both ends meet intil it ban bee more fully whether not the change has come to stay. $-N . Y$. Jour. nal of Commerce.

## ELECTRICAL PROGRESS

In no department of applied science has pro ress been more rapid than in that which comprehended under the term electrical engineerng, and oo say that not a day passes without some ne pplication of electricity being demonstrated or some -improvemen the appliance whereby the subtle fluid is subjected to the ases of man being anhounced. Grenerator have been brought to a degree of perfection which it is difficult to conceive of being sur prased. Methods of distribution have been devised which leave little to be desired in the matters of safety and economy. While as regards lamps, though thereais still much to be done, the progress made is commendable, especially when the difficulties in the case are kept in iew. A consequence of all this is that the use of lectricity as an illuminant is extending rapid. y , though the progress yet made may be egarded as trifling compared with what may ee expected now that the legislation bearing on the subject has been placed on a more satisfactory footing, and so many provisional orders have been issued for lighting largeareas in London and elsewhere. Years ago we declared our belief that illumination by electricity had reached a point which ensured its iniversal use in the course of time, and now ur prediction seems on the eve ot realization. In the interest of gas companies it was declared over and over again that it was idle to leok upon eleetrieity as the rival of gas; but what tricity is referred to at all at the statutory meetings of gas companies, it is spoken of with becoming respect, and in more thai one instance it has been proposed that gas companies should acquire powers to supply ligh by means of electricity! Herein is proof of progress, certainly
But not only as regards its use as an illumnant is electricity going ahead-as a motive power it is advancing with almost equally rapid strides. Its practicability as a motor for tram cars has been placed beyond dispute. and the only difficulty that promoters of electrical tramways have to encounter is in
E. R. C. CL trustee and

Toronto Office, - Stanley
Hamilton Office,

## W. Ross, <br> ROSS \& CE

 Seal Estate, Insurancepost office block,

Correspondence Solicited

## W. R. H <br> AUDIT Financial <br> * York Chambers,

GRIFFITH, SA Assignees
Accountants, Auditors
Basiness books written
counts formed. Balance thipt arranged.
Loxdon \& Cas. Loan Bli
CLARK, BAR Assignees Receivers, Liquidators ants, Au Opricz: 38 Tononto
ToRoNTO.

Establit
W. F. FI
$\qquad$
Wewworth Chambers,
Hamilton,

GIBBON, LEV

6 Front St. East,
Bankers :-Balik of
Vincial Baik, London,
F. S. SHAR Chartered Acco
in Parker Wiliam S Complicetod accounts meumedected, Finanoie norementa pron, Balanace and adapted prepare any cod with the lexhibt labor
S. A. D For the Officia Wider the recommenda
of the City of Wimnip
Ratates carefully man seonomy. Specilal.attent
enquiries. 35 Portage
veading Accountants and Assignees.

## EBTABLIBHED 1864.

## E. R. C. CLARKSON, trustee and recgiver,

 Wellington stroet, East, Toronto, and at LonMatelusow Hudaer
## BLACKLEY \& ANDERSON, torgyto and Hamilton.

Accountants, Assignees, Receivers.<br>Rgabtered Cable ADDREst, Telephone 1716.<br>"Junior."

Toronto Office,
Stanley Chambers, 37 Yonge St. Hsmilton Office,

2h James Street, South.

## Agents" Mrectory.

$\mathrm{H}^{\text {ENRY }} \mathrm{F}, \mathrm{J}$. JACKSON, Real Estate, and Genatreet, Brockville.
$\mathrm{G}^{\text {EORGE F. JEWELL, }}$ and Auditor. Ofllce, No. 3 ' Odd Fellows' Hall, Dundas Street, London, Ont.
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Pupils studying French and German are required o converse in those langu
nd German governesses.
PRIMARY, INTERMEDLATE AND ADVANCED CLABSES Young ladies prepared for University Matriculation.
choosing which of several really efficient systems they shall adopt. In the Bingley Hall Exhibition there is a goodly show of system of electric traction, and this, in view probably of the fact that we are about to have an electric tramway in Birmingham, has attracted much attention. Some of the systems shown at the Exhibition have been largely adopted, one firm being able to boalt that their apparatus is a work on upwards of fifty different lines of tram way or railway. In London more than one of the tramway companies have made suc cessful experiments with electric motors ; there is a prospect that the Underground Railway will shortly be robbed of more than half of ics objections by the use of electric locomotives and the Thames and Southwark Subway, which is to L3 worked by electricity, will-soon be opened. Electric launches are now to be seen on many of our rivers and lakea; ;but this, for obvious reasons, is a limited field of enter prise for the electrical engineer. Of more proprise is that system of transport known as telepherage. This is simply an aerial railway telepherage. a single wire, along which suscomposed on loaded with any kind of com pended are propelled by electricity. In connec. modity are propelies, mines, and works of that tion with quarries, should prove exceedingly kind, this soped that it might useful; and it be advantageously emplsua foreat towns. We cels of merchandise in our great extension of telepheexpect to hear of
rage by-and-bye.
In the household, apart from its use as an illuminant, electricity is coming to play an important part. All new houses are being fitted with electric bells, and these are also being largely introduced into In many homes, too, electricity finds employ ment as a handmaiden of gas in the form of the cleanly and convenient electric lighterThen, have we net elcetric motors for sewing and washing machines, churns, boot and knife cleaners, dc.? Nay more, the same motor have had their use extended to rocking baby's cradle and flutter a fan to keep the air cool and sweet about the darling. Electric fire and burglar alarms help to give a feeling of security to householders ; while the ladies of the family may dress their hair with the aid of electric curling tongs, and the boys light their cigarcuring tongs, a of a tiny battery that nocupie etses are space in the wasstcoat pocket than the finallest mateh box. In the workshop
more even than in the household, the electric motor finds a place, and in no case does it fail give satisfaction.-Martineau of Smith's Hardware Trade.'

The story is told by the Sarnia Olverver of a merchant of that place learning that Mr . Barnes, grocer, Petrolea, was crossing the St. Clair River with a race-horse and a lot of merchandise, took counsel with himself (as a creditor) as to how he should proceed. He reflected that Bawnes, if he were "skipping the country," would have to come back to Sarnia to get papers from the U, S. Consul in order other side. So hepint the police on the alert, and other side. So he pat the police on the alert, and nabbed his man Monday mofning as he was going into the Consuls office. Barnes, when he found was in are setuled his did his business with the Consul, and has since been residing acress the creek.
-In advocating the policy of increased fruit-growing around Nottawasaga Bay, the Bulletin of Collingwood says that that place is rapidly becoming the fruit market of the district. "This year fully twelve thousand baskets of plums have been shipped to various poin's, and the industry is only in its infancy This locality, especially the mountain, is wel adapted for plums, pears, peaches, and apples. In fact, it is a question whether any other part of the Dominion can produce plums apples, 'ande pears of the quality that are grown on the sides of the Blue Mountain
-According to the Transcript, the Moncton Sugar Refinery during the second half of last year earned $\$ 29,782.99$ profit. The firat half of this year it earned $\$ 77,23,43$. About one. half was expended on-capital account or carried to the reserve fund.
-Ont of a shipment of 1,474 geese made from Prince Edward Island to Boston recently, no less than 289 died. This, it is believed, is because they were left three days without water.

## Gammercial.

## MONTREAL MARKETS.

## Montreal, Oct. 16th 1889.

Ashes.-Receipts are still remarkably small, being only 83 bris. of pots for the half of Oct. just closing. The demand is no better, and we still quote $\$ 3.65$ to 3.70 for first quality pots seconds comparatively scarce at $\$ 3.35$; pearls nominally $\$ 4.80$. Stook of pots in store 335 bls. Judging from the general trend of business in this line, if receipts should next year even reach the insignificant total of 2,000 brls. there will, it is anticipated, be difficulty in disposing of that small quantity.
Boots, Shozs, and. Leather. - The boot and shoe trade is hardly sò active as a week or ten days ago, and there are also complaints from Quebec of a lack of activity. Some houses are devoting most of their attention now to spring samples. Leather is comparatively quiet but the tone of the market is fairly healthy, and fine leathers hold their value pretty steadily. Some orders are reported for fair lots of splits, \&c., at prices realizing nearly a cent better than could be got here We quote :-Spanish sole, B. A., No.
19 to 22 c ; do., No. 2, B. A., 16 to 19 c 19 to 22 c .; do., No. 2, B. A., 16 to 19 c ; No. 1, ordinary Spanish, 19 to 20 c .; No. 2 ditto, 16 to 17c. ; No. 1, Chins, 18 to 19 c .; No. 1 slaughter, 23 to 24 c .; No. 2 do . British oak sole, 40 to 45 c . ; waxed upper, light and medium, 30 to 34 c . ; ditto, heavy, 24 to 30 c . grained, 30 to 34 c . ; Scotch grained, 30 to 33 c . aplits, large, 16 to 22 c . ; do. small, 12 to 18 c . calf-splits, 32 to 33 c . ; calfskins ( 35 to 46 lbs .) 35 to 55 c . ; imitation French calfskins, 65 to 75 c . ; russet sheepskin linings, 30 to 40 c .; harbness, 21 to 27 c . ; buffed cow, 11 to 13 c . ; pebled cow, 10 to 140 ; rough, 21 to 23 c . ; russet and bridle, 45 to 55 c
Cements, Firkbrtcks, \&e.-Portland cement is still being sold at $\$ 2.50$ to 2.75 as to brand and lot, with some considerable sales reported, notably one lot of 3,000 brls., and it is beginning to look as if very little stock will remain for winter, especially as a quantity ordered will not be able to reach a to $\$ 25.00$ per M. for ordinary, Glenboak $\$ 30$.

Daiky Pronecis.-The butter market rules
on the duil side in the city, though a good deal of choice creamery 18 reported as being bought in the country. We quote fine fall creamery 21 to 22 c . per lb .; creamery, 20 to 21 c .; fine
townships, 18 to 20 c , Western, 16 to 18 c . townships, 18 to 20 c , ; Western, 16 to 18 c . finest August, 99 to $9 \frac{1}{4} \mathrm{c}$. ; good to fine, $8 \frac{1}{2}$ to 94 c .
Dry Goons.- The weather has been of sharp, bright, bracing eharacter, favorable to the city retailers is food. If the weather continues favorable reports of a similar character are tooked for from the country. Travellers are tooked for from the country. Traveliers are all out, and a fair number of orders are ing the continuance of the eantious policy which has marked the trade of late. Money which has marked the trade of late, Ness in very poorly: Notable firmness precomes in very poorly- Notable firmness pre-
vails in European markets, and last London wool sales show a further advance. Locally an advance has been notified to the wholesale trade of 5 cents in fingering yarns.
report a good distribution in progresale trade tartar shows some deline progress. Cream advanced notably ; citric acid flat ; sulphate of copper, which lately showed some weakening. is again on the advance ; crude camphor keeps going ap all the time, and refiners are advancing prices. We quote :-Sal soda, 81.00 to
1.15 ; bi-carb soda, 81.90 to 2.00 ; soda ash, per 100 lbe., 81.70 ; bichromate of potash, per $100 \mathrm{lbs} ., 811.00$ to 13.00 , borax, refined, 9 to 10 c . ; cream tartar crystals, 26 to 28 c . ; do ground, 28 to 30 c ; ; tartaric acid, crystal, 48 to 50 c . ; do. powder, 50 to 53 c . ; citric acid, 60 to 65 c . ; caustio soda, white, 82.35 to 2.50 ; sugar of lead, 10 to 12 c . ; bleaching powder, $\$ 2.75$ to 3.00 ; alum, 81.50 to 1.60 ; copperas, per 100
lbs.,. 90 c. to $\$ 1.00$; flowers sulphur, per 100 lbs. $\$ 2.25$ to 2.40 ; roll sulphur, 82.10 to 2.25 ; sul phate of copper, $\$ 6.00$ to 6.50 ; epsom salts, 81.75 to- 1.90 ; saltpetre, 88.25 to 8.75 ; American quinine, 45 to 50 c ; German quinine, 45
to 50 c ; Howard'
, quinine, 50 to 55 c . - opium 84.15 to 4.60 ; morphia, 81.80 to 2.00 ; gum arabic, sorts, 80 to 90 c , ; white, $\$ 1.00$ to 1.25 ; oarbolic acid, 55 to 65 e . ; iodide potassium $\$ 84.00$ to 4.25 per lb . iodine, re sublimed, $\$ 5.00$ to 5.25 ; commertial do., 84.25 to 4.75 oils are :-Oil lemon, $\$ 1.7$ Fto $^{2} 2.25$; oil berga mot, 83.00 to 3.50 ; orange, $\$ 2.90$ to 3.10 ; oil peppermint, 83.75 to 5.00 ; glycerine, 25 to 28 c . senna, 15 to- 25 c . for ordinary Enghah cam sect powder, 50 to 60 c
noted. Labrador seasonable demand is to be 5.25 ; dry cod, $\$ 4.75$; green cod, $\$ 4.50$ for $\$$ 1, and $\$ 5.00$ for No. 1 large ; salmon as before bear, beaver, and skunk akins for demand for the home trade, and probably rather better prices than quotations could now be realized values are being received from interior point and anticipations are held of a good season'


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AGRICULTURAL IMPLEMENTS,
business. Below we give quotations for average prime skins; extra size or quality are worth more, damage or unprime rule proportionately lower: Beaver, $\$ 4.25$ to 4.50 ; bear, $\$ 15$ to 18 ; cub, $\$ 6$ to 8 ; fisher, $\$ 5$ to 6 ; red fox, 81.25 to 1.50 ; cross ditto, $\$ 2.50$ to 3 ; lynx, $\$ 4$ to 5 ; martin, $\$ 1$ to 1.25 ; mink, $\$ 1.25$ to 1.50 ; muskrat, fall, 10 c . ; winter, ditto, 15 c . ; otter, $\$ 10$ to 12; coon, 50 to 75 c .; skunk, $50 \mathrm{c} ., 75 \mathrm{c}$., and $\$ 1$. In imported furs, dyed sealskins are dearer and lambskins very firm.
Grockriss.-Orders are being received in fair number, though some think there is not the amount of business doing that there ought to be; probably the bad roads from recent continued rains may have something to do with this. The main feature in the situafion is the further drop of a full quarter cent. in granulated sugar, which is now 73 c . at refinery; yellows range from $5 \frac{3}{3}$ to 65 c . Molasses firmer at 45 to 47 c . in a jobbing way or Barbadoes, with sales of large lots re ported at 44c. A good deal of American syrup doing in this article. There is not a great deal doing in this article. There is a very steady market for teas, though there is perhaps a little better supply of Japans at the moment. Low grade blacks and greens are very scarce in the London market ; it 18 said Dhere are no green teas to be had under $5 \frac{1}{2} \mathrm{~d}$. Dried fruits are in active demand, Valencias

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riculture.
selling at 64 c . in a wholesale way, jobbers asking from 63 to 7 c . ; new currants $5 \frac{\mathrm{~d}}{} \mathrm{c}$. in
brls., cases Patras $6 \frac{1}{2}$ to 7 c . ; no new sult brls., cases Patras $6 \frac{1}{2}$ to 7c.; no new sultanas or
prunes yet to hand; a few choice figs prunes yet to hand; a few choice figs have trade, fetching high prices. Rice still $\$ 3.70$ in ear lots at mill; tapioca, 7 to $7 \frac{1}{2} \mathrm{c}$. ; sago, 5 c Spices and tobacbo without notable change. For new pack tomatoes packers are asking 81.12 z ., old tomatoes are being jobbed at $\$ 1.15$; corn, $\$ 1.15$ to 1.20 ; for lobsters $\$ 6.75$ is being asked now ; salmon as before.

Hides.-There has beén a pretty fair demand for local green hides, which dealers are buying at 6,5 , and 4 c . for No. 1,2, and 3 respectively; skins quiet at 5 c . ; lambskins' selling well at skins
60 c.

Metals and Hardware.-Scotch warrants have jumped $=$ 费 $55 / 2 \mathrm{~d}$., the highest point reached since 1879, and some authorities even look for 60 - before the end of the month. Makers' prices are up from 2 to 2/6d. Ameri. can iron has been brought into the West at figures below present cost of Scotch, but this is not likely to last as American makers are shoving up prices too. Coltness would now cost $\$ 25.25$ to import. Canadian bar was put up 15 c . last Thursday, making the prices stiff $\$ 2.40$ now ; hoops and bands were alsc put up to $\$ 2.75$. The advance in tin plates in England has led to a general revision in prices here, and some houses decline selling coke I.C. under $\$ 4.00$. Some considerable sales are reported of iron, and metals aenerally. We quote :-Coltness, $\$ 25.00$ to 26.00 -none here ;

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calder, $825.00 ;$ Langlos cuder, $\$ 25.00 ; \mathrm{Eq}$ ammer 822.00 ; Gartsh $\$ 23.00$; Shotts, $\$ 24$ mee one here and cailway chair 820 ; common dit crsp, 820 ; common Canadia ron, 82.40 ; tor The faned, $\$ 2.50$. Compan donderry Iron Compan lows: Siemens ${ }^{\text {pig }}$ arr, 2.10 roind lots. C Igures for round lots. C 2.75 to 2.90 . Tern roon 10 7.50. Black sheet iro plates-Bradley charcoa H. 40 to 4.50 ; do. I.X., 04.00 ; coke wasters, $\$ 3$ heets, No. 28, ordinar mood, $6 \frac{9}{4}$ to 7 c .; tinned sh No. 26 , 6 f c.; the usual ex and bands, per 100 shire boiler plate, 82.75 12.90 to 3.00 ; steel boiler Rassian sheet iron, 10tc c pis, 83.75 to 4.00 ; shee 6.50 ; best cast steel. $\$ 2.50$; tire, $\$ 2.50$ to 2. to 3.00 ; round mac ingot tin, 22 to to 23 c . copper, 12 to $13 \mathrm{c} . ;$ shee
apelter, 85.50 ; antimon

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calder, $\$ 25.00$; Langloan, $\$ 25.50$ to 26.00 ; wire, Ńos. 0 to $8, \$ 2.25$ per 100 lbs ; annealed Cader, 825.00 ; Eglington and Dalmel- do., $\$ 2.25$. Sammeriee, 200 ; Gartsherrie, 824.00 ; Carnlington, 23.00 ; Shotte, 824 ; Middlesboro, No. 1, bone, here and cannot be got ; No. 3, none ; sone herap, railway chairs, dc., $\$ 20$.; mãchinery ast serap, $\$ 20 ;$ common ditto, $\$ 13$ to 13.50 ; bar arrp, $\$ 20$; cor Canadian, British $\$ 2.45$; best iron, $92.40 ;$, The products of the Lonrefned, $\$ 2.50$. Company we quote as fol donderry Iron' pig No. 1, $\$ 25.00$; Acs.dia lows: $\$ 2.10$; Siemens' bar, $\$ 2.40$; these ar, 1 fares tor 90 . Tern roofing plate, $20 \times 28,87.25$ 22.75 to 2.90 . Clack sheet iron, No. 28, $\$ 3.00$. Tin 07.50. Bradey charcoal, $\$ 5.75$; charcoal I.C, plates-Bradiey charcol, $\$ .25$; coke I.C., $\$ 3.90$ A. 40 to 4.50 , wa. .X. 8.40 to 3.50 ; galvanized 104.00 ; coke 28 , ordinary brands, 57 c . ; More. hhete, No. 28 , tinned sheets, coke, No. 24, 6 e . mood, $6 \frac{4}{4}$ to 7 ..; tinned sheets, coke, 1 No.26, 6łc.; the usua 100 1bs 82.75 . Staffordand bands, per 100 . aire boiler plate, , 12.90 to 3.00 ; steel boiler plate, $\$ 2.75$; heads, 84 Rossian sheet iron, 10 tc .; lead per 100 lbs.. $\$ 4$; pig, $\$ 3.75$ to 4.00 ; sheet, $\$ 4.50$; shot, $\$ 6.00$ to .50; best cast steel, 11 to 12 c. ; spring, 12.50 ; tire, $\$ 2.50$ to 2.75 ; sleigh shoe, $\$ 2.50$ to 3.00 ; round machinery steel, 83.00
 upelter, 85.50 ; antimony, 17 c . ; bright iron

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[^1]Oils, Paints, and Glass,-Turpentine is held frmly and without change at 72 c ., and castor oil at 11 to 12 c . per lb. ; olive, $\$ 1$ for pure. In fish qils cod is quiet at 38 to 40 c . for Nfld. steain refined seal, 48 to 49 c . ; Nfld. cod liver oil, 55 to 60 c . Glass firm and no allowances made on 50 box lots as usual; léads unchanged ; shellacs still advancing . We quote:-Leads (chemically pure and first-class brands only), $\$ 6.25$ to 6.50 ; No. 1. 1, 85,50; No. 2 84.75 ; No. $3,84.50$; dry white lead, $5 \frac{1}{4} \mathrm{c}$. ; red do., $4 \frac{1}{4}$ to $4 \frac{1}{2} \mathrm{c}$.; London washed whiting, 55 c . Paris white, $\$ 1.00$; Cookson's Venetian red, $\$ 1.60$ to 1.75 ; other brands of Venetian red $\$ 1.40$ to 1.60 ; yellow ochre, 81.50 ; spruce ochre, $\$ 2.00$ to 2.50 . Window glass, $\$ 1.40$ per 50 feet for first break: $\$ 1.50$ for second break.

TORONTO MARKETS.

## Toronto, Oct. 17th, 1889.

 Boots and Shoes.-Trayellers now out on the sorting fall trip are meeting with fair suc cess, and find some customers quite encouraged while others who had placed their order weeks ago are asking that only half of their order be sent them and -others have cancelled putright. Payments are still the subject of much complaint, those for September and October so far being very backward.Drugs.- Opium is stiffer but price not quo tably changed here, i.e., $\$ 4.25$ to 4.50 . Quinine is quiet. The Drug Reporter of New York says "That a crisis in British alkali is at hand is evident. The case of bleaching powder ap pears to be hopeless, as the recent action of several makers in selling the bulk or all of their product for 1890, at prices equivalent to 81.50' per hundredweight, destroys finally the possibility that the Bleach Association could be renewed. It must now be admitted that there is no chance of a general restriction the ousput for next year and that at its close hewr manufacturers will be found engaged in the buainess. Sueh also appears to be the case he business, Such also appears to be the case industry." The same journal says that the

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NEW CROP TEAS, New Valencia Raisins

FIRST SHIPMENT.

Sugars, Syrups, Molasses.
market for oxalic acid has stremgthened, and the present position is much more satisfactory then for some time. Tartaric acid has been reduced in New York to 31 to 32c., and it would not surprise some to find the downward tendency of creim of tartar more pronounced on this account. "At St. Louis," says the Reporter, "which is the central market for Reporter, "which beans, the price per bushel has advanced from 81.50 , the opening. quotahion on Oct. 1st, to $\$ 1.75$, which latter price was paid a day or two since. This is attriwas paid a day orop and light receipts at St . buted to a short crop and right receiptaly one Louis, where up to the present cime only one third of the quantity received during the cor responding season last market by the growers.
market by the growers.
Dry Goons - The experience is that travellers are not doing as well of late, neither are the visits of customers to the warehouse so frequent. This is accounted for by the low price of grain at present prevailing, and the current fine weather, which 18 being taken advantage of by the farmer for fall ploughing and other work, while he is holding off for better prices for wheatg and barley. Whatever the cause, the lull in this line of trade is marked, but the importers hope for a revival in the near future. Payments are slightly improved, but not what they should be. Mantle materials and all-wool French dress goods are the principal fabrics moving just now, with some little enquiry for blankets and flannels. Prices throughout have undergone no change.
Flour.-While a fair business is reported for the week, the market is not so active as when we last wrote. The tone is by no means as strong, and values in some insta are a shade easier. Extras and straight rollers have

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2n. Doce mberonext.
CHARLKS DHNKWATERE.
been chiefly dealt in. Bran is slow, and un been chiefly dealt in. Bran Grars.- Wheat is dull and only a focal trade Grain.- Wheat is dull and only a local trade an export basis. The principal transactions have been in white winter and Manitoba wheat, and some Ontario spring at our quotations. According to the Winnipeg Free Press of the 8th, competition between local mills and buyers keeps the price beyond a point where it can be handled with profit. "Grain merchants say that 60 cents per bushel is being paid for No. 1 hard, but 65 cents is being paid along both the main and the soath-western lines for wheat that does not grade better than No. 1 northern, with the market showing a tendency to bulge still more at certain points like Portage la Prairie, where there is local competition from the mill. Their only hope of coming out even or ahead is the price of wheat going up considerably in the world's wheat markets. Meanwhile not much grain is coming in; and the quality falls somewhat below "Exporting to One Winnipeg dealer says : Western barley was dull at 25 to 30 c ., but both
.

## G U R N E Y'S



## Art Countess Base Burnerf

The HANDSOMEST, most EFFECTIVE and ECONOMICAL Base Burner ever produced. By merit it has won Usprecedented Popularity, and in its New Dress for 1889 outstrips all competition.

TO BE HAD OF ALL FIRST-CLASS DEALERS.
Manufactured By
The E. \& C. Gurney Company, Limited
TORONTO, HAMILTON, MONTREAL, WINNIPEG.
reiptand anound sold at reiph and soun demiand sor because herthern barl the supply. Nortweight, wi tor light to good weight, 5 ? 45 to 52 c ., and Northern ba quastity of Northern there was demand fominal less, with No. 2 nom Oasts firm at aboutt 30 c . he oatside points. There is mand- Peas are moving 55c. outside. Corn and ry Gnocraries.-Trqde is f ments in most instances ments in mos avow that whem more so, and with them more for improven the prospeot Sugars are again ing. Sion refined may Canadian lb, extra gran - Tic. per Ib. Paris lump, 83 Redpath's Paris on all duction of an s. on all to-morrow. Teas are in sily Japans, with a The and blacks selling. The prices of new fruits has sales are mand, and sales are bri goods are moving less packed is very much less the demand has not yet there is a good joboing pation of short stocks. for new tomatoes is peas, 81.20 . There is still on the market, w cents per dozen. below canned fruits, peaches 3 to $3.25 ; 28 . ; 82.10$ to 2.2 1.00 ; gallons, 82.15 to 62.00; green gage plum $\$ 2.00$.
Hardware and Metal last week in our prices merlee and Nova Scoti our editorial remarks the price at $\$ 26$. The figure, and is so this Tiqure, and is much exciteme
There

Storage and

JOSEPH STEEL

## S

and sold at 35 to 40 c ., and also wigtrand, soun demand was not adequate to cof because the Northern barley dull at 35 to 45 c . to repply, for lieft to good feight 52 to 55 c . Not a large 45 to 32 co ., and Northern barley offered, yet all quantity or demand for. In store market life. there wis No a nominally about 62 to 63 c . lest with No. 30 c . here, and 26 to 26 ftc . at Oats firm at about There is only the local de oatside points. mand Peas are moving on expornal.
Sse. outaide. Corn and rye nomgrair, but pay Gmoceraiss.-Trade is fairly good, but payments in most instagnces a he had never seen sholesaler svowed with the low price of grain the prospect for improvement is not encouraging. Sugars are again quoted lower, and Conedian refined may now be had for $5 \frac{1}{8}$ to ap lb . : extra granulated, 8 k to 8 c. . the Pat's Paris lump, 87 to 8 ztc. Another re Rep of antc. on all whites is looked for duccion ows Teas are in good demand, especi-to-morronns, with a fair quantity of greens ally Japacks selling. The good quality and low and backs new fruits has stimulated the deprices of new wase satisfactory. Canned mand, goods are moving off briskly. The quanhile packed is very much less this year, and whine the demand has not yet opened int in anticithere is a good jobbinh The association price pation of short stocks. $\$ 1121$. corn, 81.121 for new tomaloer sherlo stock pess, 81.20. There still on the market, which brings about it cents per dozen below the abover in canned fruits, peaches 3 s . can be had for $\$ 3.10$ to $3.25 ; 2 \mathrm{~s}$; ; 82.10 to 2.25 ; apples 3 s ., 90 c . to 1.00; gallons, 82.15 to 2.25 ; Bartlett pears, 82.00 ; green gage plams, 82.25 ; blue ditto 20.00.

Hardware and Metals.-In quoting pigiron Week we in our prices current we made Sum merlee and Nova Scotia pig 824.00 , while in our editorial remarks on page 435 we stated the price at 826 . The latter was the correct toure, and is so this week for the moment. Thefe is much excitement and speculation in

Storage and Commission.

## STORAGE,

IN BOND OR FREE.

ADVANCES MADDE.

## IIICHELLL, MILLLER \&CO.

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45 \& 91 Front Street East, TORONTO.
STORAGE.
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COMMISSION MERCHANTS

the iron market, warrants arefarther advanced. Middlesboro stocks are very low and Connals are getting reduced. Bar iron is advanced here to $\$ 240$, and the disoount off iron pipe is altered. An advance in steel plate may take place at any moment.
Hmes asd Skins.-There is no marked better. The demand for good jobbing sole Hmes ARD Skins.- There is no marked leather is quite active. We hoar of an accum.
change in the situation since our last review. ulation of light common sole which can b Dealers ars selling hides at $5 \nmid \mathrm{c}$. per lb . Calf. bought at very low figures. The enquiry for skins are stilt nominal. Sheepskins are in prime extra heavy harness also keeps up, and nsual supply, and all present offerings are blacks of other kinds meet with moderate sale. guickly draposed of. Quotations are unchanged. Prices are without chanige, though for No Tallow is weak, and prices continue as at last and light leathers quotations would undoubt. report for both rendered and rough. edly be shaded.

## SINGLE \& DUPLEX

4 Steam \& Power Pumps

ror Boiler Feeding, Fire Protection, Water Supply, Mining Use, ete.
All our Pumps are of the latest and best design. he result of long and valuable experience in the Canadian pump trade. ndependent Air For prices and particular NORTHEY \& GO TORONTO, ONT. Cob. Front e Pablument sita.

## THE IETNA

## ITEE IN:SURANCH <br> COMPANY.

## PAYMENTS TO POLICY-HOLDERS

During the past Twenty-One Years. Also showing the Increase of Assets from year to year.


#### Abstract

Leather.-Trealers are able to report a little more improvement in trade, with remittances also more numerous. Correspondents write that the prospects for making collections are better. The demand for good jobbing sole rime extra hesvy harness also keeps Prices are without change, though for No. 2 .


## The Practical

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## SGEEMEE OP ACCOONPP,

## AND

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| Year. | Paid for Death Losses, Matured Endowments and Annuities. | Paid for Purchased and Surrendered Policies. | Paid for <br> Dividends $\qquad$ to Policyholders. | Total Payments to Policyholders. | Assets at <br> End of Year New York Report. ) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 8 434,570 | \& 408,620 | 81,698,295 | \$10,415,300 |
| 1868 1869 | 895,065 953,063 | 621,723 | 862,232 | $2,437,018$ $3,528,175$ | $13,237,438$ $14,816,782$ |
| 1870 | 1,183,379 | 1,598,469 | 746,307 704,129 | 3,797,051 | 16,193,384 |
| 1871 | 1,186,714 | ${ }_{1}^{1,367,502}$ | 1,052,021 | 3,766,492 | 17,008, 185 |
| 1872 | $1,346,969$ 1,57293 | $1,367,502$ $1,727,751$ | 1,621 326 | 3,922,013 | 18,946,579 |
| 1873 | 1,572,936 | 2,007, ,89 | 993,872 | 3,804,362 | 90,429,864 |
| 1874 | 1,532,621 | 1,315,545 | 599,570 | 3,453,594 | 21,e22, 802 |
| 1875 | $1,538,479$ $1,680,424$ | 1,106,428 | 6396790 | 3,353,636 | - 23,194,555 |
| 1877 | 1,739,558 | 1,118,438 | 500,895 502998 | 3,418,091 | 24,030,578 |
| 1878 | 1,710,559 | 716,980 366152 | $522,978$. 513,068 | 3,900,517 |  |
| 1879 | 2,155,713 | 306,152 | 507,086 | 2,690,018 | 95,403,441 |
| 1880 | 1,907,923 | 284,009 | 800,535 | 2,679,479 | 28,956,526 |
| 1881 | $1,955,745$ $1,730,429$ | 204,267 | 506,244 | 2,460,940 | 98,018,029 |
| 1862 | $1,730,429$ $1,954,429$ | - 305,177 | 522,229 | 2,781,698 | 29,017,905 |
| 1883 | 2,117,627 | $\bigcirc 313,066$ | 530.015 | 2,900,728 | 29,642,936 |
| 1884 1885 | 2,272,875 | 299,804 | 547,249 552,930 | 3,119,472 | 30,499,50\% |
| 1856 | 2,072,538 | 352,506 |  | 2,978,024 3,02669 | $31,463,968$ $34,500.668$ |
| 1887 | 2,141,132 | 309,433 301568 | 591,563 | 4,044,062 | $33,743,010$ |

From the above statement it is evident this strong and reliable company is becoming, every year, more and more worthy of every seven years :-

| GENERAL BUSINESS. |  |  |  | CANADIAN BUSINESS. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\widehat{\text { year. }}$ | New Assurances. | Total Insurance fo Force. | Total Premium Income. | Total Insurance in Force. | Premiums <br> Heceived. | Paid fork Weath and Endowment. |
|  |  | 8ce,928,8c0 | 8, $82.519,4,57$ | \$13,093,904 | 8505,394 | 8154,984 $1 \times 8,964$ |
| 1882 1883 | 88,1975,543 | 85,040,335 | 1,2,719,350 | $14,386,4.9$ <br> 14,833 <br> 189 | 575,760 | 1.06,003 |
| 1884 | 6,605.761 | $84,663,591$ 87,791343 | 2600039 | 15,8 1, ¢675 | 832 445 | 20.665 |
| 1005 | $9,437,641$ $11.163,504$ | 87,791,343 | 3,030,012 | 17,006 500 | C56, 19 |  |
|  | 112,028,992 | 97,372,334 | $3,201.345$ | 17.057 .24 |  |  |
| 1807 | 12,501,609 | 102,04,303 | 3,405,205 | 18,245,764 | 76,639 | 344,840 |

Reader, before closing your application with any company for an insurance of 81,000 or 825,000 , or any sum between, consult the Rates of the above sterimg Write to the undersiuned what it is able to do for you. It will be money in your pocket. Write to country. W. H. ORR \& SONS, Managers, whrkre camad branch orfice.

Provisions.-The demand for choice butter still good, and for small parçels of fancy kinds 19 cents per pound is paid. There is no movement in low or medium grades, which keep on accumulating. Cheese is steady and firm at 11c. per lb. for August make. In hog products. long clear bacon is selling at $8 \frac{1}{2}$ to 8 gac. ; hams, 13 fo. ; breakfast bacon, 13c. per pound. Lard is dull, ranging from 9 to 9 g c. Mess pork is nominal at 814.00 to 14.50 per bbl. For fresh eggs the price is 20 to 21 c ., and limed bring 18c. per dozen. Poultry is beginning to arrive, and geese quote at 6 to 7 c . per pound ; chickens, 40 to 50 c . per pair; ducks, 60 to 70c. Receipts are light. There is nothing to speak of doing-in dried or evaporated apples and prices are as before. Beans are jobbing at $\$ 1.85$ to 1.90 . The new crop is arriving, and fower figuref are expected. The crop of honey 18 this year nearly four times as large as that of last. The quality never was better, and at the opening of the season the price was low, say 10 c . in large lots. Large lota are now worth 11oc., and for ten pornds and under 12 h cents is asked. This is pornde best basswood and white clover grades, Buckwheat honey is worth from 9 to 10c., and comb honey 17 to 20 c . Ordinary quality of maple syrup guotes at 90 c . to 1.00 per Im. perial pallon. For extra fine Eastern Town. perial $\$ 1.20$ to 1.30 is paid. "Farmers," said a Collorne at, " must be feeling pretty a corborne their potatoes at the prevailing poor to mark will pe acarce article I think prices. They will be a scarce article 1 think a linle later on. The crop aroaghout was poor. The official returns give the acrage under cuitivation this year is 1888 , acres, as conapared with 153,000 or the previous six a verage of 155,000 acres for the previous six years. Reports from nearly all markets in Ontario are bad. We are paying 50 to 55 c . per bag for prime stook laid down here in car lots, and the same for Beanty of Hebron. Amerioan buyers are already making, en
(quiries, and I look for high prices shortly."
Woot.- In pulled there is a steady demand super commanding 23 to 24 c , and extra 28 to 29 c . per lb . There is very littie fleece combing selling on American account, but for, othe grades there appears be quite an active local enquiry. Stocks are becoming reduced and prices advancing, although as yet ours are not notably changed. In Old Country market there is said to be every indication of higher prices.

## FISHERMENS' DEPOT

GILL NETS for Lake Fisheries.
salmon nets for Paeifle Coast
Balmon Twines, Gilling Twines, Sking and \&turagon Twings.
GIII Nets and Cotton Netting made to Order WATERPROOF OLLED CLOTHING. SHIP CHANDLERY, BUNTING AND FLABS. Agent for W. © J. Knox's celebrated Fishing Nets
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10 STYLES. $\because 35$ SIZES.

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TORONTO PRICES CURRENT.

## Oct, 171889



## WNADA LIFP ANSURANOD COMPANY

HEAD OFFICE, - HAMILTON, Ont. capital and Funds over Innual Income over

CEO A \& E W COX Menager Frovinee of Quebec Branch, Montreal, . . . . J. W. MARLING, Manager Maritime Provinces Branch, Halifax, N.S.
$\begin{aligned} & \text { P MoLARREN, General Agent. } \\ & \text { D. H. MACGARVIGY, Secretary }\end{aligned}$ Manitoba Branch, Winnipeg,
W. L. HUTTON, Menager. A. MoT, CAMPBELL, General Ageñt. G. RAMSAY, President. R. HILKS, Secretary. ALEX. RAMSAY', Superintendent.

## Confederation

| C |  |  |
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| OVER $\$ 3,500,000$ ASSE* |  |  |
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## SUN LIFE ASSURANCE CO'Y

## OF CANADA

Our rapld progress may be seen from the following statement:

's income. ASSETS. ASSUR'NO'S

## R. MACAULAY, THOMAS WORKMAN,

 Managing Director. President
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625,00000
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andrew robertson, Esq., Pree. Hon. J. r- Thibaudeau, Vice-Pres

- ARTHUR GAGNON, Sec.Treas. GEO. H. McHENRY, Manager.


## ROYAL

INSURANCE COMPANY OF ENGLAND. LIABILITY OF SHAREHOLDERS UNLIMITED.

## Oen

Reserre Funds,
\$10,000,000
Ife Funds,
10,624,430
Anaal Income, " upwards of
..................000,000 Svery (ehlefly with Gor protection of Cannadan Polley-holder ife Assurances
Head Office for Canada-Royal Insurance Buildings, Montreal. JOHI KAY,
ARTHUR F, BANKS: $\left\lvert\, \begin{aligned} & \text { Tgents for } \\ & \text { Toronto } \\ & \text { County of }\end{aligned}\right.$ County of

##    SIR HENRY E. KNIGHT, Alderman, late Lood Mayor. L. O. PHILLIPS, Esq  <br> CR 

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## Capital,

$\$ 1,000,00000$ $1,600,00000$
Annual Income, over. $1,500,00000$

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[^0]:    Capital Paid-up. . . . . $\$ 500,000$.
    $\qquad$

[^1]:    GALT, ONT.

