

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Food Stuffs Trades of Canada.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, JUNE 8, 1906.

NO. 22

Very few people are able to run a grocery store without

Keen's Oxford Blue

and please their customers. Keen's Oxford Blue has no competitors,—
only imitators. Buy it—All jobbers stock Keen's Oxford Blue.

FRANK MAGOR & CO., 403 St. Paul St., MONTREAL, Agents for the Dominion.

Your Starch Bill is a Heavy One—
Is it a Profitable One ?

By profit is meant, not the mere monetary result of your sales, but does it pay your customers
to buy the kinds of starch you sell them,—do they stay with you ?

Sell these and you will be right :



Benson's "Prepared" Corn

for cooking purposes

Edwardsburg "Silver Gloss" Starch

for the laundry

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

53 Front St. East,
TORONTO Ont.

Works,
CARDINAL, Ont.

164 St. James Street,
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 29

No Cut Profits

with the Master Mechanics Extraordinary Tar Soap—because it has no competition.

There is no soap exactly like it—consequently there is an unusual demand for it among Mechanics, Engineers, Farmers, Sportsmen and all whose work or play stains the skin or is hard on the hands.

It is a high grade pure soap that removes all grease stains remarkably quickly.

It bears a good profit.

It has always been a large seller and its sales are increasing.

THE

Master Mechanics

Extraordinary Tar Soap

One of the excellent lines manufactured by
Albert Soaps Limited, Montreal

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO. LIMITED

Montreal



National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. McINDOE, Agent.

Montreal Depot, 21 Bonsecours St.,
J. M. BRAYLEY, Agent.

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard
Grades:

Extra Choice Porto Rico, Lion Brand,
Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados
Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Halifax, - Nova Scotia

Agents

GEO. MUSSON & CO.,	-	-	TORONTO
JOHN W. BICKLE & GREENING,	-	-	HAMILTON
GEO. H. GILLESPIE,	-	-	LONDON
JOSEPH CARMAN,	-	-	WINNIPEG

**Hannah's
Scotch
Pickles**

First—the pickles are sound and crisp. Second—they are preserved in genuine Malt vinegar. Third—they are packed with scrupulous care. Fourth—the bottles bear very showy and most attractive labels. Could you ask more than all this for highest pickle quality? (10, 16, 20, 30 and 40-ounce bottles.)

QUALITY TELLS!

Absolutely free from animal matter and hence free from any chance of decay.

No smells, no odors like ordinary soap.

Contains 67 per cent. of pure oil—7 per cent. more than others.

For the skin or for fine laundry work it is unexcelled.

In pressed cakes and in bars.

**“Shell”
Castile
Soap**



ARTHUR P. TIPPET & CO., Agents

8 Place Royale, Montreal

20½ Front St. East, Toronto



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOES, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N.B.; Mitchell & Whitehead, Quebec; Rose & Lafamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQueane, Paspebiac.

H. J. STEVENS
126 Board of Trade, - Montreal
Wholesale Brokerage
Beans, Boiling Peas, Flour, Oats

McGAW & RUSSELL
Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2647

CALGARY

The Dominion Brokerage Co.,
Wholesale Limited
Commission Merchants and Brokers
CALGARY and EDMONTON, ALBERTA
Excellent Trade Connection
Highest References

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 238, MOOSE JAW, Sask
Office, 8 Main Street.

W. G. Patrick & Co.
Manufacturers' Agents
and Importers
29 Melinda St., Toronto

WESTERN CARTAGE CO.,
Cartage and Warehousing
Storage and Brokerage for Eastern Wholesalers.
Handling and Forwarding of CAR SHIPMENTS.
Largest and Best equipped STORAGE Facilities in the WEST.

TORONTO.
W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

C. E. KYLE **S. HOOPER**
KYLE & HOOPER
Wholesale Grocery Brokers and Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

CHARLOTTETOWN, P.E.I.
HORACE HASZARD
IMPORTER of Refined and Raw Sugars, Barbados Molasses, Flour and Cornmeal.
EXPORTER of Cheese, Butter and Canned Goods.
AGENT in Canada and the United States for the famous BRAHMIN TEA.
Charlottetown, Prince Edward Island.

W. E. BIDWELL
Broker and Commission Merchant
27½ FRONT ST. EAST
TORONTO

QUBBEC.
P. W. CARRIER
COMMISSION
GROCERIES, FLOUR, GRAIN
Domestic and Foreign Agencies Solicited.
Hochelaga Bank Building,
QUEBEC.

HALIFAX, N.S.
J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

MacLAREN IMPERIAL CHEESE CO. Limited
AGENCY DEPARTMENT:
Agents for Grocers' Specialties and Wholesale Grocery Brokers.
Correspondence solicited. Address all communications to our head office.
26 Front St. East, Toronto

WINNIPEG.
DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

MONTREAL.
J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen
27 St. Sacrament Street, Montreal
TEL. MAIN 778. BOND 26.

Offer Few Cars
**CHOICE
CORN**
W. H. MILLMAN & SONS
Grocery Brokers
TORONTO

Winnipeg Storage
in BOND or FREE
For all kinds of Merchandise.
Negotiable Receipts Issued.
Low Insurance
TEES & PERSSE Limited
Wholesale Brokers and Warehousemen
WINNIPEG CALGARY EDMONTON

(Continued on page 62.)



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ANCHOR

You Cannot Afford
to overlook the increasing demand for
Blue Ribbon Tea

The reason is simple. Quality tells.

If you are not handling it, order a case right away
and be convinced of our statement.

THE BLUE RIBBON TEA CO., Limited
12 FRONT STREET EAST



Do you smoke?



RETURNED
FEB 9 - 1907

RETURNED
FEB 9 1907

Even if you don't, do you know the great majority
of your customers do, and the most of them enjoy a good cigar.

Now here's your chance—sell them an

The Best
5c straight
on the market

"ANCHOR" brand CIGAR

The quality is such that they will come back for more and become steady, profitable customers.

Why not YOU make the profit the other fellow has been making.

A Cigar Department in
your business will pay
you handsomely.

When you are looking for something extra special in Cigar bargains—Remember
we are headquarters.

We carry a large, well-kept stock of cigars—all money makers.

RETURNED
FEB 9 1907



The EBY, BLAIN CO., Limited
Wholesale Grocers
TORONTO



RETURNED
FEB 7/07

Cut Book No. 59
Page No. 81



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ge 62.)

It's Hard to Pull Against the Tide

Just as hard to try to stem the progress of Ceylon Tea. It took some courage a few years ago to predict that Ceylon Teas would capture the Canadian market, but that's what they have done.

The prediction was made in confidence, knowing the inherent merits of the teas of Ceylon. Their

Purity, Flavor, Strength,

made them incomparably the best value on the market. They met the taste of the Canadian public to a nicety. There could be but one result—success.

There can be but one result for the Grocer who builds his tea trade on a Ceylon basis—success.

It is ill-requited work to "pull against the tide."

1906 PACK

Our 1906 pack Fruits, Vegetables and Meats will be, as usual, of the very best quality.

Our factories are now being overhauled, and the newest machinery is being installed where necessary.

We have now over thirty of the most modern-equipped factories in the world.

Our factories being situated in the midst of the Fruit and Vegetable Farms of Canada, ensures goods being packed when at their best.

Our processors have had over a quarter of a century's experience in canning and preserving.

Quality and Cleanliness is the policy rigidly enforced at each of our thirty factories.

Our 1906 pack will be the best ever packed anywhere. We guarantee the quality of all our goods.

Remember the brands, viz.: "Canada First," "Auto," "Little Chief," "Log Cabin," "Horseshoe," "Lynnvalley," "Maple Leaf," "Kent," "Lion," "Thistle," "Grand River," "Jubilee," "White Rose," "Deer," "Globe," etc.

If you want pleased customers stick to our brands exclusively.

CANADIAN CANNERS, Limited

An Article of Faith

On no article in the store does a customer exercise greater faith in buying than on canned fruits and vegetables.

The can is sealed.

The label is more or less attractive.

The goods may be fresh or years old.

The contents may be delicious or flat.

The customer puts faith, not in the can but in you, her grocer. If the can is not satisfactory you receive the blame.

You may have a chance to make good the mistake; you may lose the customer and never know why.

Is it not wiser to sell a brand you can depend upon absolutely, a brand grown in the best district in Canada, put up in the most modernly-equipped factory under conditions of perfect freshness and cleanliness?

Old Homestead Brand Canned Goods

fulfil all these conditions. They have won friends wherever used. Old Homestead Canned Goods are the finest goods on the Canadian market.

Ask your jobber for Old Homestead. You will be delighted.

THE OLD HOMESTEAD CANNING CO., LIMITED
PICTON, ONTARIO

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The one and only brand that has steadily grown in public favor and increased its sale enormously from the first year of its introduction. The quality looms up conspicuously above a hundred rivals, "That's Why."

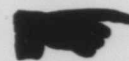
Fourteen Million Packets Annual Sale and still soaring upward



BLACK



MIXED



GREEN

A vast army of Japan Tea drinkers have already discovered and others are rapidly discovering that Salada Uncoloured Green Teas discount Japans easily and readily every time.

MAGIC BAKING POWDER



DO YOU SELL IT ?

Pure and wholesome.
Most economical.
Best advertised.
Pays best profit.

Order from your jobber



Awarded Gold Medal, Toronto Exposition



Buy goods special to the season. Here's where success comes.

STERLING BRAND PICKLES

hold a prominent place among summer-selling lines. Every picnic basket or hamper must contain a bottle of pickles. At every summer luncheon pickles must be served.

—See that you offer customers "STERLING" Brand Pickles — none better on the market.

Made in Canada by

THE T. A. LYTTLE CO., Limited
TORONTO, CAN.

The "Riverdale Brand" Canned Goods

Riverdale Brand goods will be perfect.

Insist on having Riverdale Brand.

Vow you will have nothing else.

Every can in a handsome label.

Remember we aim to excel all others.

Delicious natural flavors are maintained.

All syrups are made from pure spring water.

Learn to know our goods by their quality.

Every detail has been considered to ensure Perfection.

The Lakeside Canning Company, Limited

Wellington, - Ontario



Manufactured since 1849.
Supplied under contract to the
British and Indian Governments

Points about a good

Pickling Vinegar

Our *Pure Malt Vinegar* imparts the delicate malt flavor, so much appreciated. - It keeps its color and gives just the right firmness to the pickle. Retains its keeping qualities under all conditions.

To prevent disappointment, you should recommend an undeniably superior article to your customers.

White, Cottell & Co., Warner Rd., Camberwell, S.E., LONDON, ENG.

A Delicious Cup of Coffee

Our 1-lb. tin "CLUB" brand **COFFEE** at 33 cents per lb. is without question the best value on the market. We know it. You can prove it by asking us to send you sample—test it yourself. Supplied either whole roasted or ground.

Cultivate your coffee trade, it will pay you, by buying the best—"CLUB" BRAND. Try us,—that is all we ask to convince you of the superior value of "CLUB" COFFEE.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 66.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.

Telephone orders receive prompt attention.

" WHITE SWAN EXTRACTS

"This is a nice name and the article is a good one. Our sales seem to say that the combination is popular."

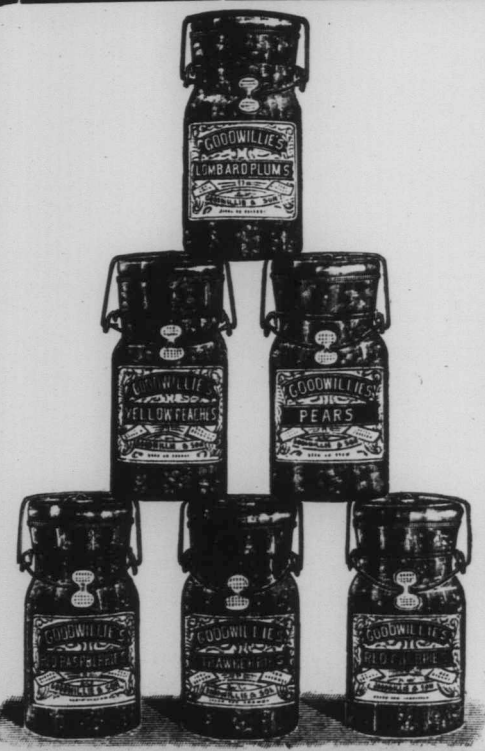


The above is copied from a recent advertisement of one of the largest wholesale grocers in Eastern Canada. It is a simple statement of the experience of this great house after handling the goods for years. This is the sort of experience that counts!

It is always satisfactory and profitable to push Greig's White Swan goods.

Enquiries cheerfully responded to.

THE ROBERT GREIG CO., Limited, WHITE SWAN MILLS, TORONTO



THEY

Sell Well

Show a Nice Profit.

Give Satisfaction.

WHY?

Because they are
CANADA'S BEST

ROSE & LAFLAMME, - - MONTREAL



"Luck in business is the handmaid of judicious buying."

Judicious grocers the world over have handled Paterson's Camp Coffee Essence for many years and are still doing it. The moral is not hard to find.

ROSE & LAFLAMME
Agents, Montreal

DURABLE and ECONOMY
3000 TONS SOLD YEAR

RISH
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our packages over
sell them. Push I

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The very best
GOOD LEA

**THE WELL-KNOWN
AND RELIABLE
CAKE.**
DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

**RISING SUN
STOVE POLISH**

**SUN PASTE
STOVE POLISH
TINS**
GUARANTEED
TO THE TRADE



The Familiar Red Label

and trade mark of the RISING SUN on every package of our goods are so well known to millions of housekeepers that the label and trade mark are like a letter of credit and inspire confidence as you hand

our packages over the counter to your customers. It is a pleasure to do business with the goods which are right every time you sell them. Push RISING SUN Stove Polish in cakes and SUN PASTE Stove Polish in tins. It pays you to do it.

MORSE BROS., Props. - Canton, Mass., U.S.A.

MAPLE SUGAR

We have received first consignments of

Choice Pure Beauce Sugar

In assorted sized blocks.

Write the QUEBEC OFFICE for prices

We guarantee our goods

ABSOLUTELY PURE

D. RATTRAY & SONS

QUEBEC

Montreal

OTTAWA

A STAYER

The stove polish that has stood the test of everyday use for 60 years, and with a largely increasing sale, should be good enough. These are the facts about

JAMES' DOME BLACK LEAD

The very best you can buy.

GOOD LEAD

GOOD SALE

GOOD PROFIT

W. G. A. LAMBE & CO., Canadian Agents.

JAPAN TEA

Pure
Fragrant
Clean
Delicious
Healthful
Profitable

Do You Know
What They Are?

Mrs. Rorer's Saratoga Chips

are not related to breakfast foods in any way.
The market is glutted with breakfast foods.
But, listen Mr. Grocer,

MRS. RORER'S SARATOGA CHIPS

are fried potatoes done up in a crisp and
tasty way.

They are pure. They are dainty. They
are healthful. They are great sellers.

MADE EXCLUSIVELY BY

HAMILTON SARATOGA CHIP CO.
HAMILTON, CAN.

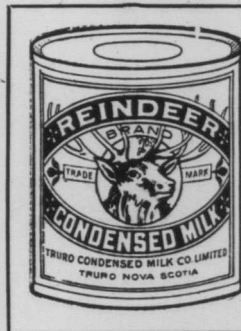
AGENTS—Rose & Laflamme, Montreal, P.Q.; MacLaren Imperial Cheese Co., Toronto, Ont.;
Stuart Watson, Winnipeg, Man.; Dominion Brokerage Co., Calgary, Edmonton and
Victoria.

THESE CANS CONTAIN

PURE MILK

REINDEER
BRAND

JERSEY
BRAND



Sweetened

Unsweetened

Every Can Guaranteed

The skill exercised in selecting milk, the methods
employed in its manufacture, the strict discipline and
supervision of workers and details combine to produce
the best product.

TRURO CONDENSED MILK CO., Limited, - TRURO, N.S.

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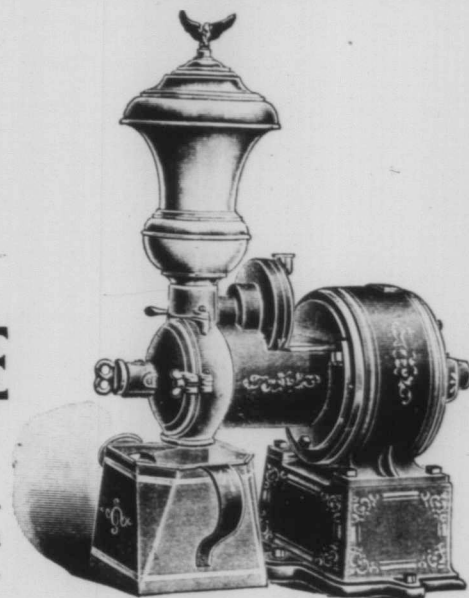
You are looking for a way to increase sales, save time and labor, advertise your store and make hay while the sun of prosperity is shining. Here it is:

THE
ENTERPRISE

Electrically Driven Coffee Mill

The $\frac{1}{4}$ H. P. Mill shown here has 4 lbs. capacity. Will granulate 1 lb. per minute or pulverize $\frac{1}{4}$ lb. a minute. Can be regulated, fine or coarse, while running. Direct or alternating current. Write for catalog.

The Enterprise Mfg. Co. of Pa., Philadelphia, U. S. A.



A Day's Business Balanced in Five Minutes

Your present system allows the dollars that represent the profits of your business to slip away. You cannot keep track of all the money handled in your store, except with the most perfect system. You might not miss a half-dollar or dollar a day, but such a leak makes a big hole in your profits.

Our new system tells at any moment how much money you should have. Five hundred thousand retail merchants have used this system. Leaks and losses are reduced to a minimum where our system is used.

Drop a line to our nearest agency and our salesman will call and explain this system. It costs you nothing and places you under no obligation.



Tear off here and mail to us today

The
N. C. R.
Company
Dayton Ohio

Please explain to me what kind of a register is best suited for my business
This does not obligate me to buy

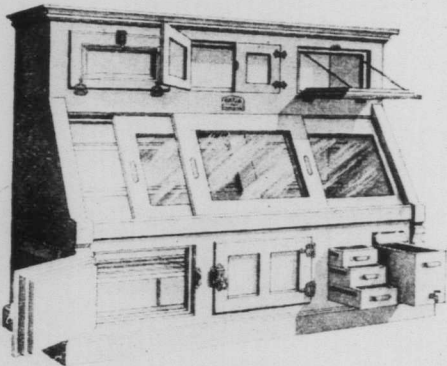
Name

Address

No. of men

Aubin's Patent Refrigerators

GROCERS should not be without one



Perfect Dry Air Circulation System
Highest Testimonials from Leading Grocers in Canada

Made in 10 styles

Silver Medal Quebec Exhibition
Diplomas—Ottawa, Montreal and Toronto

WRITE FOR
CATALOGUE

C. P. FABIEN, Proprietor and Manufacturer

OFFICE AND FACTORY

WAREROOMS

3167 to 3171 Notre Dame St. 4 to 8 Fabien Ave.
MONTREAL, CANADA 31 to 45 William St.

Branches at Ottawa, Winnipeg and Windsor, N.S.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest



No. 65

Height, 29 in.
Length, 33 in.
Width, 23 in.
Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 lbs. per minute.

Pulverizing 1/2 lb. per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.

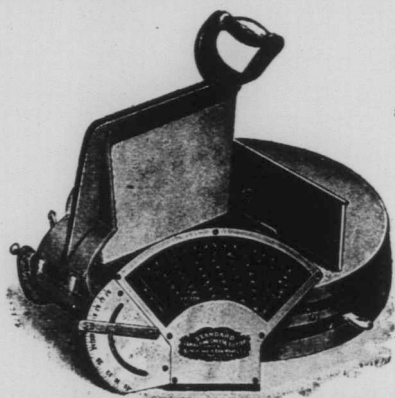
os. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont



THE STANDARD COMPUTING CHEESE CUTTER

THE CHEAPEST and BEST

It cuts to accurate weight.
It computes precise money value.
It cuts without waste.
It makes cheese sales profitable.

Every grocer can afford it.

No grocer can afford to be without it.

Write for Folder, Price and Terms.

THE WALKER BIN & STORE FIXTURE CO., LIMITED, - BERLIN, ONT.

Oakey's 'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited
Manufacturers of

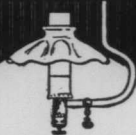
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:

JOHN FORMAN, - 644 Craig Street
MONTREAL.

100 CANDLE POWER 1/2¢ PER HOUR



AUER GASOLENE LAMP

Gives more light than

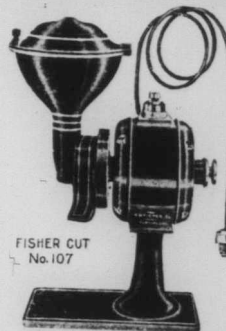
10 COAL OIL LAMPS, 6 ELECTRIC OR 5 ACETYLENE LIGHTS, AT A LOWER COST THAN COAL OIL.

Each lamp makes and burns its own gas. No wick, no dirt, no grease, no smoke, no odor.

Catalog and discounts on request.

AUER LIGHT CO., 1691 Notre Dame Street, MONTREAL

ELECTRIC POWER COFFEE MILLS



FISHER CUT No. 107

This small cut illustrates another of the designs we make.

Fitted with 1/4-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

Granulates 2 pounds and pulverizes 1/2 pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

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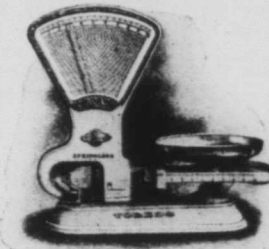
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TOLEDO COMPUTING SCALES

Automatic but Springless,
The "Toledo" is a money saver because it positively stops the giving of overweight.
A time saver because it is Automatic.
A labor saver because there are no weights to lift, no poises to slide, or prices to set.
A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
It is honest both to the merchant and customer.
The Toledo system costs you nothing because it is paid for with the money you are now losing.
For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000. Offices Throughout the Civilized World.
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Mgr. Western Canada, Toronto.

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**

King's Cross
London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY, Ltd
154 Pearl St., Toronto
30 Hospital St., Montreal

20th Century Account Keeping.

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits. Why use the old style pass book with your credit customers? Be modern. See here—



IF A MAN WANTS CREDIT

For \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO.,

Manufacturers
Indianapolis, Indiana.

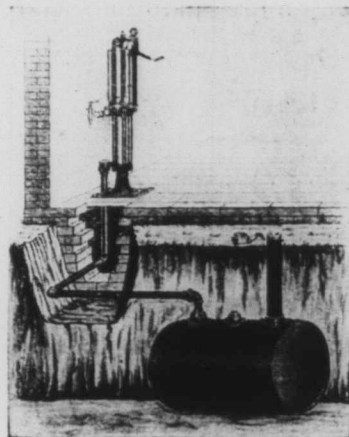
W. P. KAUFMANN

19 Caer Howell Street, TORONTO

Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.

He Wanted a Perfect Gasolene Tank



CUT No. 42.
Tank Buried, Pump in Store.
One of Fifty.
Good for Kerosene, too.

The other day a grocer who retails gasolene said to our sales-manager: "I want a tank for gasolene that will be absolutely safe under all conditions; one that will make it unnecessary for me to buy 25 per cent. more gasolene than I need on account of evaporation, leakage and waste; one that will allow me to handle gasolene in the store instead of out on the back lot—and still not increase my fire hazard.

"I haven't much room, I haven't much time, I'm short of help, and I want a tank that will accommodate itself to these limitations. If I could get one, I'd buy one to-day, and be ready for the big business that the automobile season would bring."

He bought a Bowser, because we showed him that a Bowser Gasolene Outfit would do all this. Isn't that what you want? Are you interested in a proposition that will largely increase your profits? Then send for Gasolene Catalog B. Do it to-day.

S. F. Bowser & Co. Inc. 580 FRONT STREET W.
TORONTO, ONT.

THE CANADIAN GROCER

HOLBROOK'S



GENUINE WORCESTERSHIRE SAUCE

HAS THE LARGEST SALE IN THE WORLD

Price alone does not guarantee quality, but the name "Holbrook & Co." does.

REMEMBER, goods well advertised are already more than half sold. Holbrook's Worcestershire Sauce is better known and more extensively advertised than any other brand—and the price is right.

Rep. ½ pts. (25c. bottle) \$2.15 dozen in case lots (6 dozen).

Imp. ½ pts. (35c. ") \$3.00 " " (4 "). Mail your order to-day to

**HOLBROOK'S LIMITED, PACIFIC BUILDINGS,
COR. FRONT & SCOTT STS. TORONTO**

EXTRA FINE
GOODS

JAVA RICE

ASK FOR
SAMPLE AND
PRICE

Thomas Kinnear & Co.

WHOLESALE
GROCGERS

TORONTO AND PETERBORO

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THE CANADIAN GROCER

SALMON

We are carrying a splendid range of Salmon in preferred brands. Our prices are right. We want your order

THE DAVIDSON & HAY, LIMITED
WHOLESALE GROCERS, TORONTO



As far back as 1750 was the firm of Purnell, Webb & Co., Limited, founded in the old city of Bristol, the historic seaport, whence, in the 15th century, CABOT, in the good ship 'Matthew' sailed in search of AMERICA.

Right across the same track Purnell, Webb & Co., Limited, are to-day sending their products, which are still made by the descendants of the firm from the original recipes.

150 years' proved merit!! What better testimony to their excellence can you have?

World-wide trade. All goods guaranteed of the best ingredients.



PURNELL, WEBB & CO., Limited

Malt Vinegar, Sauce and Pickle Makers, - - BRISTOL, ENG.

WEEKLY SHIPMENTS TO CANADA PLACE YOUR ORDERS WITH OUR AGENTS:

J. W. GORHAM & Co.
R. JARDINE,
H. HAZARD,
A. J. HUGHES,

HALIFAX, N.S.
ST. JOHN, N.B.
CHARLOTTETOWN, P.E.I.
1483 Notre Dame Street, MONTREAL

J. WESTREN,
BICKLE & GREENING,
J. CARMAN,
O. E. JARVIS & Co.,

630 Ontario Street, TORONTO
HAMILTON, ONT.
WINNIPEG, MAN.
VANCOUVER, B.C.

Agents—W. B. BAYLEY & CO.
Cor. Church and Colborne Sts., Toronto.

SYMINGTON'S

EDINBURGH

COFFEE ESSENCE

ALWAYS READY!
ALWAYS PURE!
ONE STANDARD
QUALITY!

UNQUESTIONABLY THE VERY BEST
TO BE HAD OF ALL WHOLESALEERS
THOS. SYMINGTON & CO. - EDINBURGH

Diamond E. Blend Coffee

**DON'T STAY IN THE RUT
IMPROVE YOUR COFFEE TRADE**

is producing splendid results; you would be surprised at the number of most conservative merchants who were extremely sceptical about trying another Coffee Blend, but who placed an order for "Diamond E." on our guarantee, and have fully justified our enthusiasm for the genuine merit of this coffee, by their repeat orders—You cannot make a mistake in ordering a tin on a trial basis—If the coffee does not prove a convincing argument—We stand the expense—"Diamond E." will put new life into your Coffee trade—Try it—Backed by a reputation of over half a century.

S. H. & A. S. EWING. MONTREAL

Extra Fancy Apricots

25-LB. BOXES

Santa Clara Prunes

25 AND 50-LB. BOXES.

Goods of exceptional value and quality.
It will be worth your while to get
prices and particulars.

W. H. GILLARD & CO.

WHOLESALE GROCERS
HAMILTON

FOR CAMPING AND PICNICS

Potter & Wrightington's Mackerel,
Soused and in Tomato Sauce; also
their celebrated Fish Balls.

Canned Crabs from the
Pacific and Scallops from the
Atlantic coasts.

LUCAS, STEELE & BRISTOL

Wholesale Grocers
HAMILTON, ONT.



G. B. LODGE, - - WINDSOR, ONT.

THE SUCCESSFUL GROCER

is the man who gives careful consideration and daily attention to the details of his business—his customers' requirements, the condition of his stock, his facilities for prompt and satisfactory service and the appearance of his store.

THERE IS A DIFFERENCE

between the practical grocer and the man who sells groceries.

WALKER BIN FIXTURES

appeal to the practical grocer who aims at building up a substantial permanent and profitable business.

WRITE FOR ILLUSTRATED CATALOGUE. "Modern Grocery Fixtures"

THE WALKER BIN & STORE FIXTURE CO., LIMITED, - BERLIN, ONT.

Montreal Representative: - J. H. MAIDEN, 423 St. Paul St., MONTREAL, P.Q.

THE ONLY GENUINE CHINESE STARCH

MADE UNDER TWO FLAGS

The Union Jack
MONTREAL

and

The Stars and Stripes
BOSTON, MASS.

Freight paid to
all parts of Canada.
Write for particulars.
Now is STARCH
time.

Grocers: Remember when buying "Chinese Starch" to see that
you get the genuine Chinese Starch.

OCEAN MILLS, MONTREAL

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SALMON

Everything points to higher prices for 1906 pack.

Prices on 1905 pack have already advanced.

We have a large stock of popular brands, which we will continue to offer for a limited time at old prices.

Now is the time to buy.

Our travellers have full particulars. If they do not call on you call us up.

JAMES TURNER & CO., = = HAMILTON



CAPSTAN BRAND

High-Grade Tomato Catsup

Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

We guarantee this Catsup to give perfect satisfaction.

Ask your wholesale Grocer for it or see our travellers' samples.

The CAPSTAN MFG. CO., Toronto, Ont., Can.

One Color Won't Do.

There was a time when counter check books were not used by grocers, and as a result business was complicated. The ordinary check book came and did very good work. Now comes our

SPECIAL DUPLICATING COUNTER CHECK BOOK

to do the best work. It gives alternate white and pink sheets, which means that your originals and duplicates will be on different colors of paper.

The best way to learn this book's advantages is to write for a sample.

The Carter-Crume Company, Limited

TORONTO and MONTREAL

Manufacturers of Counter Check Books of Every Description.

Tartan BRAND

The Sign of Purity

Stock-Taking Sale of Teas

Bargains in Ceylon Black

180 chests Pekoe Souchong, 11 cts.

130 " " " 12½ "

59 " " " 15 "

150 hf. chests Ceylon Green, 18 cts.

ARRIVING

Fresh Pickings Japan, TARTAN Fancy Leaf, 25lb., 40lb., 80lb. packages.

Phone 596 when in a hurry for goods

BALFOUR & CO.

Wholesale Grocers

HAMILTON, ONT.

PURE FOOD SHOW IN MONTREAL

Sampling and Demonstrating by Many Foodstuff Manufacturers

The first really good pure food show which has been attempted in Montreal for the past few years, and which came to a close May 26, was a great success. The fair was under the auspices of the Montreal Retail Grocers' Association, and was without a hitch from start to finish.

For two full weeks, from May 14 to May 26, the Montreal Pure Food Show held sway in the Victoria Rink. The Victoria is one of the largest rinks in Montreal and being centrally located as any was thought to be the most suitable for the fair. When the numerous booths were erected and the people began to visit the show it at once became



Mr. P. Daoust,
President Montreal Retail Grocers' Association.

apparent that the space at the disposal of the association was much too small to be comfortable—that is, when the crowds came. The inconvenience, however, was not as great as might have been expected. No doubt the next fair held will be in a larger place.

The public liberally patronized the show from the first night. In the mornings and afternoons, while a great many ladies and children were present, the attendance was not large, but all evening from seven o'clock to ten o'clock and later the rink was packed and presented a very lively appearance.

Official Opening.

The fair was officially opened by Dr. Ald. Dagenais, chairman of the hygiene committee of the city council. The

mayor was to have opened the show but was unable to attend. Dr. Dagenais spoke at some length on the danger to the public of using adulterated food stuffs and strongly commended the holding of fairs in order that the general public might be educated to discriminate between the good and the bad. He was followed by J. A. Beaudry, the secretary of the Retail Grocers' Association, to whose energy, by the way, the fair owed a very large measure of its success. Mr. Beaudry made a few remarks on the necessity of food fairs generally. Other short addresses were delivered by prominent men in the trade who happened to be present.

Premier Gouin, of the Province of Quebec, visited the fair with a party of friends on May 17. The Premier in a short address very forcibly commended the manufacturers, jobbers and merchants for their enterprise in starting a pure food campaign. He spoke of the increase in the output of impure food stuffs and strongly urged the trade to do everything to help along the pure food agitation. S. W. Ewing and J. A. Beaudry also addressed the people on behalf of the merchants and the trade generally.

Good Musical Programme.

A feature of the show was the splendid musical programme which was carried out during the two weeks. On May 14 the Prince of Wales Fusiliers band supplied the music, while the Kilties Band of Toronto was specially engaged for Tuesday and Wednesday. This band rendered some very fine musical numbers, which were very much appreciated. From May 17 to May 26 the Silverstone Orchestra was present.

It is variously estimated that the attendance between the opening and closing dates of the fair was about 60,000. This is placing it at a low figure as many had grocers' passes and attended more than once.

From the Directors' Gallery.

Just over the main entrance to the arena wherein were situated the different booths, was the directors' gallery, which was nicely decorated with flags and bunting. From this location those who were privileged could obtain a splendid view of the fair, especially at night when every booth was lit up. It was certainly a pretty scene which presented itself to the eye gazing over the brilliantly lighted stands. Overhead

could be seen a profusion of flags and bunting, while the gay colors of the exhibitors' stands stood out below. The whole building was brilliantly lighted by electricity, showing to great advantage the beauty of the decorations. The aisles, three in number, were always thronged with visitors ever stopping to obtain a sample or to taste a dainty dish, while away back at the other end of the rink were the musicians, rendering the latest musical hits with occasional attempts to please the people with classical selections.

Directly in front of the gallery could be seen the large electric crown sign of the Edwardsburg Starch Company, signifying the Crown brand table syrup put up by this firm. Further back another particularly noticeable sign was that of the Bode Gum Company, while Fairbanks occupied a booth nearer at hand. No one could miss the booth of F. X. St. Charles, with its splendid statue of Psyche at the spring. The



Mr. J. A. Beaudry,
Secretary, Montreal Retail Grocers' Association.

Canada Maple Exchange booth to the right and the booth of Viau Freres to the left were quite attractive.

No better evidence of the purity and quality of the goods exhibited at the pure food show can be had than the fact that Mr. George Lloyd, manager of the grocery department of W. H. Serogge, Montreal, bought for his firm nearly all the goods shown.

Edwardsburg Starch Co.

Large, well lighted both day and night and centrally situated, the booth of the Edwardsburg Starch Company was always surrounded by a crowd eager to hear of the standard food stuffs and corn products there being demonstrated.

As far as art booth had no su odd stands occu



question of me raised it is n purer goods we Enamel Starch, and Benson's C the three bran cery trade. Cr occupied a promi dreds of sampl those who wer hold of a good the Edwardsbu known to the through judicio mediums and l trade is quite a and Edwardsb brand table cor sible to please tomers. Sever containing cor brand were dis marks were he syrup. The de getting rid c which will sure tomers for the scheme of the l and the effect lanterns added night. During tors were emp ing when the the efforts of f to the wants

As far as artistic beauty went the booth had no superior among the forty-odd stands occupying space. When the

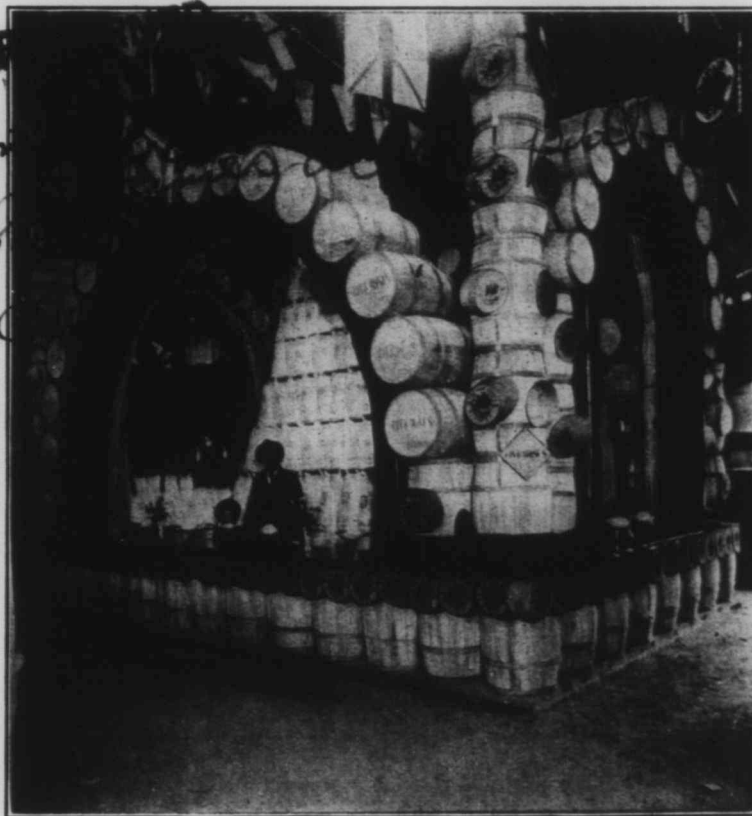
Five Roses Flour.

Novelty characterized the booth of the Lake of the Woods Milling Company.



Pure Food Show—Edwardsburg Starch Co., Limited, Montreal.

question of merit **RETURNED** to the goods is raised it is needl **NO 3-1906** to say that the purer goods were to be found. Benson's Enamel Starch, Benson's Corn Starch and Benson's Silver Gloss Starch are the three brands so familiar to the grocery trade. Crown brand corn syrup occupied a prominent place. Daily, hundreds of samples were given away to those who were only too anxious to get hold of a good thing. The products of the Edwardsburg Starch Company are known to the public and the trade through judicious advertising in the best mediums and later by experience. The trade is quite aware that with Benson's and Edwardsburg starch and Crown brand table corn syrup it is always possible to please the most exacting customers. Several large high round jars containing corn syrup of the Crown brand were displayed and frequently remarks were heard on the clarity of the syrup. The demonstrators succeeded in getting rid of thousands of samples, which will surely mean hundreds of customers for the retail trade. The color scheme of the booth was blue and white and the effect was very pretty. Chinese lanterns added beauty to the scene at night. During the day two demonstrators were employed, while in the evening when the rush commenced it taxed the efforts of four persons to administer to the wants of the people.



Pure Food Show—Lake of the Woods Milling Co., Montreal.

Situated about the centre of the rink, attracted considerable attention on the one could not pass without noticing the part of housewives.

Tobler's Swiss Milk Chocolate.

No visitor who went to the fair with the intention of seeing all that there was to be seen could have missed the

the Hamilton Saratoga Chip Co., of Hamilton, Ont. These Saratoga Chips are put up in ten and twenty-cent packages and although they have not been on

no doubt be the means of still further advertising this new food. The booth was very tastily decorated and attracted much attention. A continuous demonstration of Saratoga Chips is being held in Scroggie's Montreal store.

The following firms have been appointed agents for Saratoga Chips: Rose & Laflamme, agents for the east; MacLaren Imperial Cheese Co., Toronto; Stuart Watson, Winnipeg; Dominion Brokerage Co., Calgary, Edmonton and Victoria.

The N. K. Fairbanks Co.

Gold Dust, so much sold by the grocery trade, was given great publicity during the pure food fair. Every visitor asking for one, and others not asking, were given a sample of Gold Dust and also a small cake of Fairbank's Tar Soap. Scouring soap was not forgotten nor was the popular Fairy, which has long since become familiar to the public through the advertising device used by the firm, "Have You a Little Fairy in Your Home?" Boar's Head lard and Cottolene were represented in the exhibit. The booth was in charge of Mr. Robinson, of the company's advertising department.

Peterborough Cereal Co.

In this booth Canada Flakes held a place of vantage and although no samples were given away in packages,

striking exhibit by Maclure & Langley, who are agents for Tobler's Swiss Milk Chocolate. The booth used was a large one and was centrally located, and the quality of the goods on show was sufficient in itself to arouse much interest. When a Swiss milk chocolate of the merit possessed by Tobler's has been so widely advertised as Tobler's, an exhibit at the food fair is sure to attract the attention of visitors. Since away back in 1845 when Tobler's was established the firm has been aiming at perfection in milk chocolate and at the present time their chocolate is about as near to perfection as it is possible to make it. Branches have been established all over the civilized world and large business is done yearly. With the agency for Canada and the United States in the hands of Maclure & Langley the products of Tobler's house are sure to be pushed. Chiclets chewing gum, which made such a hit in the States, is to be advertised widely, according to Mr. Gordon, who had charge of the exhibit, and a place for it in the chewing gum trade is already assured. Chiclets chewing gum is something which cannot but take with the trade, as there is sure to be a great demand for it.

Hamilton Saratoga Chip Co.

"Have a Chip" was the sign which greeted one upon walking down the side aisle at the food show. And a great many did have one of Mrs. Rorer's Saratoga Chips which were exhibited by

the market a great length of time they have already secured an enviable place in the trade. They are crisp and dainty

and the firm guarantee their purity. Some persons have an idea that this is a cereal food, but they are mistaken who think so. Samples given away will

dainty dishes of this tempting breakfast food were served out to all desirous of tasting it.

Shirriff's jellies and marmalades were

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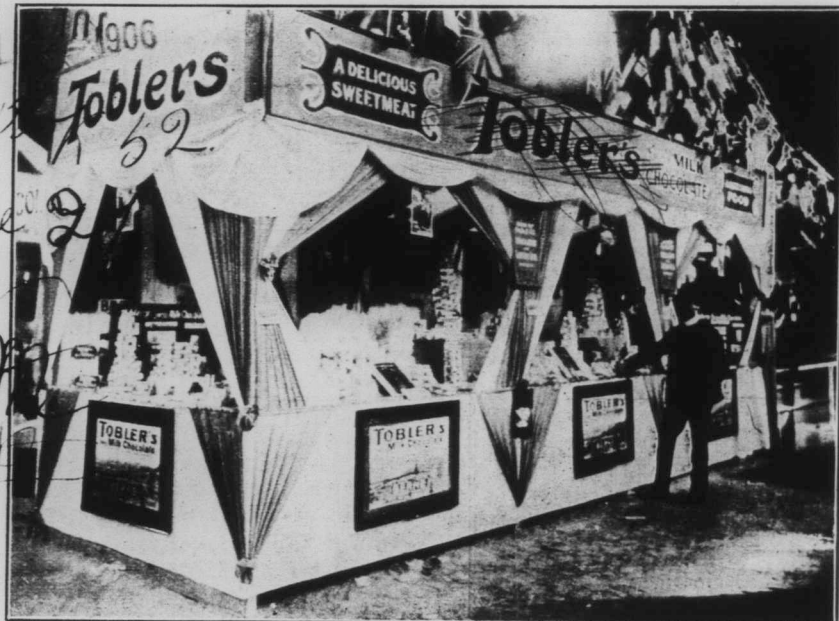
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R. J.



Pure Food Show—Maclure & Langley, Toronto.—"Tobler's Chocolates."



Pure Food Show Hamilton Saratoga Chip Co., Hamilton.

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displayed at the other end of the booth as were also the products of the Imperial Extract Company, of Toronto. W. S. Silcock, local agent, was in charge

S. H. Ewing & Sons.
Many different lines were represented in the booth taken by S. H. Ewing & Sons. Good Luck milk, Purity milk,

were convinced of the merits of this brand.

Blue Ribbon Tea.

A very neat tea display was that made by the Blue Ribbon Tea Co. Situated on the corner of the side aisle nearest the main entrance, it attracted great numbers every day. Blue Ribbon is known in all parts of the country, as it is most extensively advertised. At the food fair numerous sales were made every day, without the formality of sampling first.

Good Goods to Drink.

It is estimated that between ten and fifteen thousand sample cups of Cowan's cocoa and chocolate were given away during the fair. Considering the number of people generally around the booth, this statement is not hard to believe. All lines of Swiss milk chocolate made by the firm were on exhibition, as were Cowan's Perfection cocoa and other special brands of both cocoa and chocolate.

P. McIntosh & Sons.

Swiss Food and Beaver Oats were shown in the stand occupied by P. McIntosh & Sons, of Toronto. Samples of both foods were served to visitors. H. J. Stevens, of Montreal, who has the agency for these in the Province of Quebec, was seen around the stand quite often and with his assistants made many sales to grocers.



Pure Food Show—St. Charles Condensing Co., Limited, Ingersoll. S. H. Ewing & Sons, Montreal, Agents.

of both these exhibits. The electric sign used to illustrate the different flavors of jellies attracted a great deal of attention and proved a good advertisement.

Bode's Gum Co.

With an energy which is characteristic of him and which has had much to do with the success of his wares, A. Bodenweiser, of Bode's Gum Co., was one of the first to secure a booth and commence work in making it one of the most attractive to be seen. The large electric sign attracted attention right away and the booth being situated on a corner was a centre of interest. Several girls were employed in wrapping and packing the different brands of Bode's gums and the public were enabled to see the cleanliness and care which is used in the putting up of these gums. Bode's Mental Pepsin, Crushed Fruit and Pepsin Gums were all displayed. Pieces of the raw products from which the gum is manufactured were also on view. Samples were given away liberally and the public were afforded every opportunity to test the purity of the different chewing gums put out by this firm. Bode's gum slot machine was very much in evidence. This machine has been found a great money-maker by those who have obtained one of them.



Pure Food Show—Bode's Gum Co., Limited, Montreal.

and Silver Cow milk were placed alongside cases of St. Charles cream in different sized cans. Ewing's Club coffee was demonstrated and many visitors

Canada Maple Exchange.

To the right of the main entrance was an exhibit which, for the purity of the goods shown, was unexcelled. This was

*Returned 10/06
Montreal office
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the booth of the Canada Maple Exchange. Mr. Small was fortunate indeed in obtaining a stand so well located, as it was one which the public visit-

vinced of the quality of Lipton's teas and coffees. Sales, too, were numerous. The booth occupied by these teas was situated just opposite the refreshment

did much towards making their exhibit a success through his unflinching courtesy and desire to explain everything in connection with the exhibit. Wisner's whiskies also occupied a place on the side of this booth and the display was a most creditable one. Laporte, Martin & Co. are selling agents for this line in the east.



Pure Food Show—Canada Maple Exchange, Montreal

ed as soon as they entered. A girl was employed during the time the fair was in progress to demonstrate the manner in which Small's maple cream chocolates were dipped, and in this way people were shown the absolute care used to make cleanliness certain. Of the purity of the goods the trade is quite well informed. Blocks of pure maple sugar, maple syrup put up in small pails and maple cream chocolates were also exhibited. Something which many noticed and remarked upon was the number of medals displayed by the manufacturers of Maple Leaf brand chocolates. Medals were there from Japan, Paris, Ottawa and many other centres, all gained over exhibits of the finest goods in the world, a fact which speaks highly for the Canadian manufacturing trade. The Canada Maple Exchange was established in 1881 and since that time its progress has been steadily upward until to-day it holds a front place.

Lipton's Teas.

Laporte, Martin & Co. had an exhibit of Lipton's teas, which was a centre of activity during the two weeks of the fair. These teas have taken such a place in the trade that they need little comment. The teas shown at the booth were black and green and mixed in pound and half-pound tins. Lipton's coffees also occupied a place in this stand and were shown in one, two and five-pound canisters. Samples were served and in this way many were con-

stand and in consequence it could not escape notice. It was decorated in a most tasteful fashion in different colors and hung with Chinese lanterns. A



Pure Food Show—Laporte, Martin & Co., Montreal.

noticeable feature was the number of excellent ad cards used for advertising purposes. Laporte, Martin & Company's booth was in charge of Mr. Auger, who

brand were also displayed. Samples were given away by the hundred and during the closing evenings of the fair it was next to impossible to get near the

booth. Taken a J. W. Windsor has been the lines prominent Ice Castle bran



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An excellent Ozo Company, a central position arranged. The many and various jams, polishes, lines are many pickles which are superior, and selected they find it very popular for Oz bottle has been brand sweet popularity; as pickles. The sold in greater according to a selling well. Company into the dishes, both liquid very satisfact

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The Canadian Grocer

PURE FOOD SHOW AT MONTREAL

booth. Taken all round, the exhibit of J. W. Windsor was an excellent one and has been the means of placing their lines prominently before the public. Ice Castle brand of lobsters were dis-

front of the main entrance and was lit up at night. All the many brands of bottled goods for which this firm have the agency, were to be seen. Included in these were White Rock, Vve. Cliquot,

left of the entrance. Viau Freres were responsible for the showing, which was indeed a creditable one. Almost every variety of biscuit was shown, as this enterprising firm manufactures nearly everything in the line of biscuits. During the days of the fair thousands of samples were passed out.

St. Charles Condensing Co.

A most attractive booth was that of S. H. Ewing & Sons, Montreal, whose exhibition consisted chiefly of St. Charles cream, and other products of the St. Charles Condensing Co., of Ingersoll, Ont. St. Charles evaporated cream has already an enviable place in the Canadian trade, as its quality has long since been recognized. Grocers are able to conscientiously recommend it to particular customers, when it is generally a case of "once used, always used." This cream is unsweetened, thoroughly sterilized, and absolutely free from microbes. It is put up in hotel size as well as in the ordinary size. "Silver Cow" condensed milk, "Purity" condensed milk and "Good Luck" condensed milk all occupied places in the spacious booth used. Ewing's celebrated Club coffee was used in conjunction with the St. Charles evaporated cream, and the combination was certainly excellent as any one tasting it would testify. To W. H. Halford, who has charge



Pure Food Show—J. W. Windsor, Montreal.

played, while special attention was paid to Windsor's clams, and the clam chowder served was an appreciated treat.

The Ozo Company.

An excellent exhibit was that of the Ozo Company, of Montreal. It occupied a central position and was artistically arranged. The products of this firm are many and varied. Vinegars, pickles, jams, polishes, inks, mucilages and other lines are manufactured by them. The pickles which are offered to the trade are superior, as regards flavor, crispness and selected stock. Grocers say that they find it very easy to keep a customer for Ozo pickles after the first bottle has been purchased. Priscilla brand sweet pickles are attaining great popularity; as are Crest brand sour pickles. The stove polishes are being sold in greater quantities every month, according to all reports. Ozo borax is selling well. The venture of the company into the manufacture of stove polishes, both liquid and paste, has been very satisfactory.

F. X. St. Charles.

Psyche at the spring, a statue prominently displayed in the booth of F. X. St. Charles, was a very striking feature of the fair. This stand was situated in

Schlitz, Viehy Cusset, and also several lines of canned goods.

Viau Freres.

Biscuits aplenty were to be seen in the exhibit which occupied a place in the

of the commission department of the St. Charles Condensing Co's agency, controlled by S. H. Ewing & Sons, is due, in a great measure, the credit for the really excellent showing made by the booth.



Pure Food Show—The Ozo Co., Limited, Montreal.

Samples
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Kkovah Jellies.

A food fair without an exhibit of Kkovah jellies would seem incomplete, so well and frequently are these goods demonstrated at food fairs. G. H. Bradwell, manager of the Montreal office of Sutcliffe & Bingham, the manufacturers, was not slow to prepare an exhibit for the food fair in Montreal. And the exhibit was not at all behind others made by this firm, rather ahead of many. Kkovah brand jellies, marmalade, custard, were all demonstrated, and Creamo, Laitova and lemon curd were also shown. The latter is a line which is meeting with success on the Canadian market. Blanc mange, lime juice and lime juice cordials were displayed and attracted much attention. A corner booth was occupied by the firm and it was always an interesting corner to watch. The jellies were demonstrated and the public had a chance to judge

with cream and sugar, but may be served with fruits, eggs, and in many other ways, so that it is a food which appeals strongly to the variety-loving public. Samples were served at the booth and the tasty dish was very frequently a means of inducing a person to make a purchase. The attention accorded Norka by visitors augurs well for good trade in Montreal.

Other Exhibits Worthy of Note.

There were many other exhibits which were tastefully arranged.

Condensed milk was represented in more than one booth. The Truro Condensed Milk Co. made use of a very pretty stand and opportunity was given to visitors to sample it.

Many excellent lines of toilet soaps were represented in the display of the Atlantic Soap Co. Among the brands

The Standard Chemical Co. had a booth in which were displayed bottles of wood spirits and Columbian spirits. Their charcoal was also displayed.

Business Systems' exhibit attracted a great many business men. Many labor-saving devices were exhibited.

Other firms having exhibits were Jacquin Freres, Rowan Bros., Chas. Gurd, Standard Wafer Co., Quinquina, R. & W. Kerr and Brodie's Silver Polish.

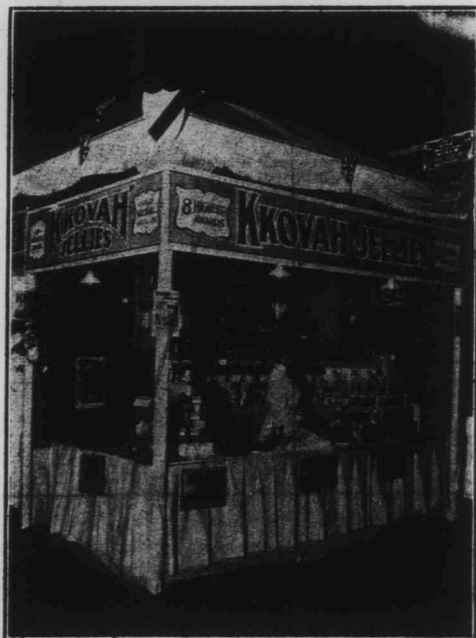
WHAT WAS THE DISTURBANCE?

"Warnock, Belmont Co., Ohio, 5-24.
"Please send me sample copy of Canadian Grocer.

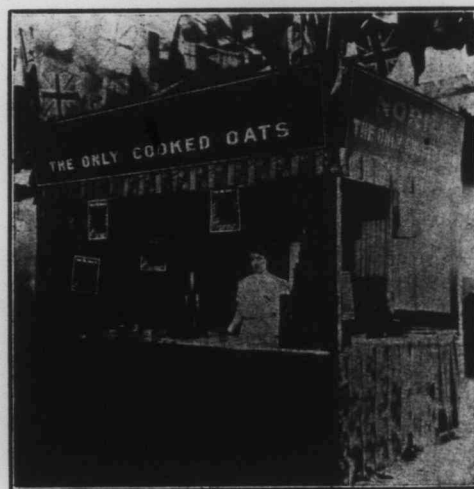
"Yours respectfully."

A post card containing this request was received at the Canadian Grocer office and would be complied with readily enough were that possible.

One is curious to know what took the writer's attention just at the critical moment of writing his name. Could it have been an echo of the Victoria Day celebration in Canada? Perhaps the telephone rang, or the wife called, or



Pure Food Show—Sutcliffe & Bingham, Manchester, Eng. Mr. Bradwell, agent, Montreal.



Pure Food Show—Western Milling Co., Limited, Toronto.

their merits. The decoration scheme of the booth was, in pink and yellow trimmed with blue and the effect was very pretty.

Norka Much in Demand.

Breakfast foods were much in evidence and one of the finest exhibits in this line was that of the Western Milling Company, manufacturers of Norka food. "The cooked oats, ready to serve," is the way in which Norka is described. Oats are regarded as one of the richest of all cereals for the building up of the human system, but heretofore they have usually been put on the market uncooked. In Norka the public have a scientifically cooked food combined with malt, which is a great tonic and aid to digestion. Norka is supposed to be served

shown were Woodbury's Facial Soap, Jergen's Tonka Talpa, Marie Antoinette and Tubero Soaps. Woodbury's Dental Cream was also shown.

Nugget Shoe Polish occupied a unique little booth. This polish is rather out of the staid shoe polish line inasmuch as it is a waterproof polish, as was demonstrated during the weeks of the fair. It has been praised very highly by many of the Old Country trade journals. The company plan to introduce it to the Canadian grocery trade.

A guessing competition was the feature of the exhibit made by James Strachan. A piano was the prize to be awarded to the one coming nearest to guessing the number of loaves used in the exhibit of this firm.

the baby fell and cut a tooth. Perhaps a street car left the track and killed a customer, or some one asked him to have a drink. Anyway, the disturbance has lost him the pleasure and profit of a sample copy of The Grocer.

MADE THINGS PLEASANT.

N. J. Legge, of Chaput, Fils & Cie., did a great deal towards making the recent visit of the Ontario Legislature and the press to New Ontario a success during the stay at New Liskeard. This town and Haileybury, further south, are progressing more rapidly than any other centres in Eastern Canada and Mr. Legge has developed a splendid connection with the trade there.

DRAW
Witness

The adjournment into the restraint of ten officers of Grocers' Guild 31 before Mag During a day were examined Kingston, and Hope, told how when they collected large quantities retail departments were extensive and Bristol to establish.

Andrew Macdonald in Kingston a retailer, but back had been it had been h to the wholes scale, but on had had in g guild's influence against him, but this, although cash. He had from Redpath and continued he was refused ence had been bought from but there can longer do that been refused formation of that his diff Asked by the ever bought said:

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"Yes, I n money."

"Was the Macdonald goods?"

DRAWING THE LINE IN TRADE*Witnesses in Case Against Guild Officers Tell How Goods Were Refused Them at Wholesale Rates*

(By Staff Correspondent)

The adjourned police court investigation into the charges of conspiracy in restraint of trade, preferred against seven officers of the Dominion Wholesale Grocers' Guild, was re-opened on May 31 before Magistrate Jelfs at Hamilton. During a day and a half five witnesses were examined. Andrew McLean, of Kingston, and J. H. Curtis, of Port Hope, told how they were refused goods when they could pay cash and buy in large quantities. Both admitted that the retail departments of their businesses were extensive. That was the point Edmund Bristol, for the defence, sought to establish.

Andrew McLean started in business in Kingston fifty odd years ago as a retailer, but for a number of years back had been a wholesaler as well, and it had been his aim to gradually get into the wholesale business on a larger scale, but on account of the difficulty he had had in getting goods, through the guild's influence being brought to bear against him, he said he was restrained in this, although he could always pay cash. He had bought sugar in car lots from Redpath's refinery first in the 60's and continued to do so until 1888, when he was refused. In tobacco his experience had been similar. He once had bought from the manufacturers direct, but there came a time when he could no longer do that. He stated he had never been refused sugar or tobacco until the formation of the Grocers' Guild but after that his difficulties had commenced. Asked by the Crown Attorney if he had ever bought tobacco direct, witness said:

"I always bought direct from Macdonald and other makers."

"Were you eventually refused?"

"Yes, you have a letter there now from Sir William Macdonald stating he could no longer sell me tobacco."

The Crown Attorney read the letter wherein it was stated: "I consider that it is more favorable to the interests of my business as a manufacturer to confine the sale of my goods strictly to the wholesale trade, and think you will see the necessity of this in view of the conditions of trade."

"Were you a wholesaler at that time?"

"I was a rising retailer going into the wholesale business."

"Were your finances good?"

"Yes, I never bought unless I had the money."

"Was there any other reason why the Macdonald Co. should refuse you goods?"

"No. I saw their manager, who told me they were sorry, but in the interests of their business they must refuse to sell to me as they were constantly annoyed by those who did not wish me to get goods."

"Did you see them again?"

"Yes."

"What happened?"

Must Keep the Price.

"They said if I would sell tobacco at the same price as others I could have it."

"Did you get it?"

"Yes, I got it for two years more and was then cut off again. I asked their Kingston agent for a price list, but was refused. After that I did not try to get any more tobacco, but I wrote some personal letters to Sir William Macdonald."

"Did you get any satisfaction?"

"No."

"Did you ever speak to the president personally?"

"Yes. I knew him for years. He said he would like to sell me tobacco but could not as there were sixty against me."

"Sixty what?"

"Sixty wholesalers."

"That settled your tobacco business, did it?"

"No. I saw Sir William again, when he said he would sell me tobacco if I would fix it up with the other fellows."

"What other fellows?"

"The Grocers' Guild and others."

"Let's turn to sugar again. From whom did you buy sugar?"

"From Redpath and others."

"Did there come a time when you were refused?"

"Yes."

"By whom?"

"By Redpath and the St. Lawrence Co. Mr. Labatt, of the St. Lawrence, said 'we are satisfied with your account, but there are sixty others against you to whom we must sell and you are only one. We are trying to make money as well as you.' He told me to see the president of the guild."

"How much sugar could you have bought at that time?"

"From a carload to a train load, and paid cash for it."

"Did you ever attempt to get into the Grocers' Guild?"

"Yes."

"What happened?"

"I could not do it. I was cornered. They found out where I got my supplies and had me cut off."

"How do you know it was the Grocers' Guild prevented you from getting goods?"

"Well, it must have been them, for they would not let me in."

Similar questions were asked about rice. The witness said he was not refused rice, but the price was so high he could not buy it.

Kept Him Down.

"What has been the effect of all this upon your business?" the Crown Attorney asked.

"The effect has been that I have been kept down in trying to become a wholesaler. I am now 74 years of age and still fighting for it. It has kept me from getting to the position I am entitled to. I would have been a wholesaler long before had I not been treated this way."

Letters from the Goldstein Tobacco Co., and the McAlpin Tobacco Co. were also produced as evidence, the substance of which was that on account of objections from other dealers they could not sell him their goods. A letter from the Ontario Sugar Co., of Berlin, said the freight to Kingston would prohibit them from doing business, but intimated that were he a wholesaler they might be open to do business with him.

"Did you tell them you were a wholesaler?"

"Yes, but I did not get the sugar."

Cross-examined by Mr. Bristol, witness said he was a wholesaler and retailer. As he sold to the trade, he was a wholesaler. Mr. Bristol wanted to know if he were not more of a retailer than a wholesaler, but witness maintained he was equally a wholesaler.

"Where did you buy your sugar in 1888?"

"From the refiners."

In those days he had not kept a book, he said, so could not show correspondence with refiners. Asked how he sold tobacco, he said he sold it from two to three cents a pound lower than wholesalers in the guild.

"When you continued to sell at your own price you were refused tobacco?"

"Yes."

"Since 1890 you have had no dealings with the Macdonald Co.?"

"I wrote them, but got no reply."

"Did you see them since you were subpoenaed in this case?"

"Yes."

"Why?"

"I didn't want to come here and went down to see if I could get out of coming to court."

"Did the refiners tell you to come here?"

"No."

"Did you sell sugar below the price the refiners set?"

"I don't think so. There was nothing in it anyway."

"Have you any letters from the sugar people in reference to their refusal to sell?"

"I saw them personally."

"Do you recollect what the difficulties were?"

"Mr. Labatt said the wholesalers were not making enough money and had to raise prices. He said there were sixty wholesalers they sold to and I was only one."

"Have you attempted to buy since then?"

"Yes."

"What happened?"

"Mr. Labatt said he would sell me if the guild were broken up."

"When you say you could not buy sugar, do you mean not at the same price that the wholesalers paid, but that you could at the retailer's price?"

"Yes."

"Then so far as sugar and tobacco were concerned you could buy at the same price as the retailers?"

"Yes."

John Curtis was next called to the stand. He was a wholesale and retail grocer. He was not a member of the guild.

"Are you familiar with the equalized rates on sugar?" the Crown Attorney asked.

"Yes."

"How does it operate in Port Hope?"

Mr. Curtis stated that by the equalized rates the freight to Port Hope was 22 cents per hundred on less than car lots and 15 cents for car lots, as against 15 cents and 9 cents, respectively, to Hamilton. Eastern firms, he said, could not buy sugar except from guild members. If they could, they could have it hauled by the Grand Trunk for 17 cents for less than car lots, and 10 cents for car lots, whereas, through the guild it costs 22 and 15 cents.

"Why do you not get it by the G. T. R.?"

"I could not buy the sugar."

"Why?"

"The guild controls the sale of it."

"Did you ever try to buy it?"

"Yes. I wanted to buy in large quantities for cash, but was refused as I did not belong to the guild."

Equalized Rates System.

"Does the equalized rate affect all points east of Toronto?"

"Yes."

"Do I understand," asked Mr. Bristol, "that if we were in the Grocers' Guild we could get sugar in Hamilton here at a cheaper rate than you in Port Hope can?"

"If you were in the guild you could get it here for four cents."

"Are you sure that is right?"

"Yes. The guild price is 9 cents here for car lots and off that there is 5 cents which brings it to 4 cents."

"What would the same car going to Port Hope cost?"

"Twenty-two cents less 7 cents."

"How does this affect you in Port Hope?"

"I cannot compete against this rate at all."

"What effect does it have on prices?"

"It keeps them above what they should be."

"How long have you been in the business?"

"About 20 years."

"Did you ever buy sugar from the refiners?"

"No."

"Did you ever apply?"

"Yes, but their answer was, 'Do you belong to the guild? If not, we cannot sell you.'"

"Did they make any distinction between a wholesaler and a retailer?"

"No, they simply refused to sell me."

"Have you tried them more than once?"

"Yes. I was importing sugar from New York. The refiners sent me samples and I thought perhaps they would sell me, but when I asked them they would not."

"Did you have any trouble with tobacco?"

"When the Empire Tobacco Co. commenced manufacturing, they sold direct to retailers. After awhile I was cut off. I asked why this was and was told they were selling through the guild."

Salt and Starch.

"Were there any other goods you were refused?"

"Yes. Salt and starch."

"Did you get a letter from the Edwardsburg Starch Co. saying that, owing to recent arrangements made, they were unable to ship direct, and were you asked what wholesale house you would prefer to do business with?"

"Yes."

"What did you do about it?"

"I simply had to buck it."

"Had you been in the habit of buying starch direct?"

"Yes."

"Have you been able to do so since?"

"No."

"How about salt?"

"I got a commission of 7 1-2 per cent, for jobbing it, but after the guild was formed they cut off my commission and I had to pay the retail price."

"Did you ever apply for membership to the guild?"

"Yes. When I found that goods were going to cost me so much I called on Perkins, Ince & Co. They sent me to the Board of Trade building, and there

I saw the secretary, who sent me to Col. Davidson. When I saw Col. Davidson, he said there was no chance of my getting in."

Blames the Railways.

Mr. Bristol then cross-examined the witness, and in referring to the equalized rates, said: "You have compared east of Toronto rates with west of Toronto rates, but are the conditions of competition not different between the railway companies?" Mr. Bristol's contention was that the difference between freight rates east and west of Toronto was not brought about by the guild, but by the railway companies.

"Were you ever asked if you belonged to the guild?"

"Yes. When I wanted to buy sugar."

By Crown Attorney:

"Was there ever a time when you could not pay cash?"

"No. I always paid cash."

Alfred Powis was called and he stated he was a broker representing, among other companies, the Macdonald Tobacco Co. and the Pacific Selling Co. Asked if he sold to any outside the guild, he said he made no distinction that way.

"Do you canvass those outside the Grocers' Guild?"

"No."

"Why do you only canvass members of the guild?"

"Because my business is with the wholesalers."

"Will you not sell to anyone who will buy?"

"I have never had any instructions to that effect."

"I did not ask you that. Why do you confine your business to the wholesale trade?"

"It has been my practice for 25 or 30 years."

"If Dan Peace here, came in and gave you a large order for tobacco, would you fill it?"

"I would submit it to the house."

"Why?"

"Because he is not a customer."

"Is it not because the Macdonald Co. would not fill the order?"

"Macdonalds sell only to their own customers."

"Are they all members of the guild?"

"I don't know. They do not sell to retailers. It would cause trouble if they sold to a wholesaler and then turned around and sold to his customers also."

"Are you agent for the Acadia sugar refinery?"

"Yes."

"Have you any letters from the Macdonald Co. refusing to sell to those who have given you orders?"

"I may have."

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"No."

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Has no Instructions.

"Have you any instructions from the Acadia sugar people about whom to sell to?"

"No."

"Do you sell to anyone outside the guild?"

"Yes. The Canadian Cannery."

"Oh! They are in the conspiracy, too."

"You sell to members of the guild and to manufacturers; do you sell to retailers?"

"No."

"Ever been asked?"

"Yes."

"And you refused?"

"Yes."

"Why?"

"They would not have been filled."

"Have you any instructions not to sell to retailers?"

"No; that is understood."

"Were you instructed to sell only to members of the sugar agreement?"

"I don't think I had any instructions in the matter."

"Had you not instructions not to sell to the Grocers' Wholesale Co., of Hamilton?"

"I don't think so."

"Did Mr. Zealand apply to you to buy sugar?"

"I don't think he ever submitted an order."

"Well, what happened between you and Mr. Zealand?"

"Mr. Zealand suggested that we write to the refinery and ask if his order would be accepted."

"What was the result? Did they say they would not fill the order?"

"The reply did not encourage taking his order."

"As a result you did not ask for Mr. Zealand's order?"

"No."

"Would you take his order?"

"I would submit it to the house."

"What does the Pacific Selling Co. sell?"

"Salmon, among other things."

"Did you sell a quantity to the Grocers' Wholesale Co. in 1904?"

"Yes."

"Was their business satisfactory?"

"Yes."

"Why did you refuse to sell them later?"

"I was so instructed."

"By whom?"

"By the Pacific Selling Co."

Letters were produced which passed between the Pacific Selling Co., Mr. Powis and the Grocers' Wholesale Co., the substance of which was that the Grocers' Wholesale Co. could not buy on account of objections made by other concerns.

"You had instructions to write as you did?" asked the Crown.

"Yes."

"Has Mr. Zealand tried since to do business with you?"

"Not since."

"Did any member of the guild committee see you about this?"

"No."

Would Follow Montreal.

Mr. Powis was then asked to look up any other letters that had a bearing on the case, and bring them after lunch. On taking the stand again he brought with him his letter book and some letters. One letter from the Pacific Selling Co. to Mr. Powis said if the Montreal men were willing to put the Grocers' Wholesale Co. on their list, they, the Pacific Selling Co., would also do so.

Cross-examined by Mr. Bristol, witness said he had never sold to retailers.

"Do you know anything about the wholesale trade complaining that the Pacific Selling Co. were selling direct?"

"No. They did not sell to retailers that I am aware of."

"Were your instructions to sell to wholesalers only?"

"I had no instructions to that effect, but I simply sell to wholesalers."

"Do you make distinctions?"

"Yes."

"Why?"

"If we were to sell wholesalers and then turn around and sell to their customers it would make things disagreeable."

Another Day.

The court then adjourned until Friday morning, when W. J. Graham, a canner from near Owen Sound, was called. When Mr. Graham was put in the box, Mr. Bristol asked leave to make an explanation. E. F. B. Johnston, K.C., he said, was unexpectedly detained from attending the investigation. Crown Attorney Washington was opening up an entirely new phase of the prosecution. It was touching on the canners' combine, and was going into an important and large question. The investigation had a wide significance, for if the Dominion Wholesalers' Guild were guilty, then there was not a banker or any other business man in Canada who was not equally guilty of restraining trade and enhancing prices. The effect of such a finding would be injurious to commerce. In view of Mr. Johnston's absence he asked for an enlargement at the close of the session.

Troubles of a Canner.

To the Crown Attorney, W. H. Graham said he had started business in 1901, his pack consisting of fruits, tomatoes and peas. He was at one time able to sell his stock in the open market, but there came a time when he was

unable to do this, when those he called upon were bound by an agreement with the Canadian Cannery not to buy from him. Asked what firms refused to buy from him, he named Eby, Blain Co., Perkins, Ince & Co. and others. Regarding the nature of the refusal, witness said he spoke with Mr. Eby, jr., the substance of the conversation being that they were sorry they could not buy his goods on account of his pack being limited, and that they could buy to better advantage by dealing with the Canadian Cannery from whom they could get a complete range. Also that they had to buy all their goods this way or lose a discount of 10 per cent. Perkins, Ince & Co. told witness they were tied up so that they could not buy from him. He also had conversation with McLaughlin & Sons, of Owen Sound, along the same lines. They said they must abide by their agreement, and could not buy from him.

"Did you have any difficulty in selling since 1903?"

"Yes. My market has been limited."

"What was the effect of these refusals to buy from you?"

"The effect has been that I have had to confine my business to retailers and my business has been restricted."

"What are your prospects now?"

"They are not very encouraging, and we have had to reduce our pack. Our 1905 pack we sold at cost."

Would not Sell Retailers.

J. M. Gwin, representing the Hornbury Oatmeal Co., of Buffalo, cereal manufacturers, was the next witness.

"Have you any agreement with the price committee of the Grocers' Guild?" asked the Crown Attorney.

"I do not know of any such committee and have no agreement with the guild."

"Did you see Mr. Beckett about prices?"

"Not any more than anyone else. Our people have insisted upon maintaining prices on all our goods in the interests of peace and harmony. We sell only to wholesalers who guarantee that the retail price will be maintained. That is the only agreement we have, and that is the agreement we have with everyone with whom we do business. I have talked that to everyone, not only to Mr. Beckett. That is my business."

"Do you sell to the retail trade?"

"No. We take their orders through the wholesalers and do not bill them."

"Then I could not buy your goods?"

"No, sir."

"Is there any agreement with the wholesalers to fix prices?"

"We insist upon them maintaining prices."

Considerable questioning along this

QUEBEC GROCERS IN CONVENTION

Desire More Latitude for Trade Organization—Favor the Price Contract Plan

line was done by the Crown Attorney, but the witness maintained that they had no special agreement. They had only their general agreement with all with whom they did business, not to sell below the regular price.

The question of not selling goods to W. H. Merriman & Co., St. Catharines, came up, but the witness said that in some places they sold only to one firm, and they reserved the right to say to whom they would sell.

"Did any person request you not to sell to Merriman?"

"No."

"Did Mr. Beckett see you about Merriman?"

"No."

"Did anyone ask you not to sell to them?"

"Yes. Mr. Parnell, of Ross & Parnell."

"Did you ever fill an order from the Grocers' Wholesale Co., of Hamilton?"

"No."

"Will you sell them goods?"

"No."

"Why?"

"I understand they are a combination of retail grocers and we will not sell to retailers."

Heard They Were Retailers.

"Did any person in Hamilton tell you not to do business with the Grocers' Wholesale Co.?"

"They asked me if I would sell to them; they did not tell me not to. I was informed that the Grocers' Wholesale Co. were a combination of retailers. Several houses to whom I sold goods told me this and upon information which I got to this effect I refused orders from the Grocers' Wholesale Co."

"Did Mr. Beckett tell you that if you did business with the Grocers' Wholesale Co. you could not do business with the wholesale grocers here?"

"No."

The point the Crown wished to establish was that by agreement with the guild he was unable to sell to the Grocers' Wholesale Co., or any other company out of the guild, but the witness held that his only reason for refusing to sell to some firms was that they would not sell to retailers direct, either individually or collectively.

Mr. Bristol moved for an adjournment until June 25, owing to the importance of the case and the necessity for E. F. B. Johnston being present. Crown Attorney Washington was averse to further postponement, but it was agreed that all parties should be ready to go on with the case by the 25th inst., and the court adjourned.

Holyoke & Brown, grocers, of Woodstock, N.B., have been burned out but are insured.

In connection with the Montreal Pure Food Fair, there was held the first annual convention of the grocers' section of the Retail Merchants' Association of the Province of Quebec. Four sessions were held beginning May 23 in the rooms of the Retail Grocers' Association, 270 St. Catherine street east. P. Daoust, president, was in the chair and extended a welcome to the visiting grocers on behalf of the Montreal trade. J. A. Beaudry, secretary of the association, also welcomed the delegates and spoke of the work mapped out for them. Messrs. Carignan, Trempe and Chevalier, of Three Rivers, Sorel and Joliette, made replies.

Mr. Moyer, of Toronto, who was present, was asked to address the meeting. Referring to a convention he had attended in the States some time ago, he spoke of the unanimity of purpose of the eight hundred grocers in attendance. All were working for the general good. There were no selfish aims. Grocers' associations in Canada were now working in the same manner and were at every meeting discussing with benefit to the members, questions of great interest. Mr. Moyer spoke of the necessity of the the retail grocery store to the public, and of the dependence of the retail merchant upon the jobber and of the jobber's dependence upon the manufacturer. The three should work together, he continued, for the common good.

Better Understanding.

At the recent guild meeting of the wholesale grocery trade the retailers had explained how they were trying to work in unison with the wholesalers, and a better understanding now existed. It was to be hoped that this state of affairs would continue and improve. At present there was a law rendering it illegal for retailers to make an agreement with a wholesaler as to prices. This law should be amended. Mention was made of the benefits of the contract plan. Mr. Moyer closed his address with a reference to the relief experienced by the trade through the wiping out of the trading stamp nuisance.

Officers were elected as follows: President, P. Daoust; vice-presidents, J. A. Chabot, J. G. Chevalier; treasurer, U. Carignan; secretary, J. A. Beaudry.

Resolutions Carried.

The following resolutions were adopted after being favorably reported upon by a committee composed of the newly-elected officers:

Favoring an amendment of the criminal code to permit retailers, wholesalers and manufacturers to enter into price contracts.

Against handling goods which manufacturers persist in selling to price cutters.

In favor of the appointment of municipal fruit inspectors to operate under the direction of officers of the Dominion Fruit Inspection Act.

In favor of trade organization as follows:

"That it is the opinion of this meeting that the selling of merchandise, either wholesale or retail, is one of the most important features of commerce, and we believe that through lack of proper organization in the past, trade has become so degenerated and confused that it is difficult to do business legitimately; and to improve this unfortunate condition of affairs we believe that it is in the best interests of the trade and commerce in Canada, as well as in the best interests of the consuming public, to have a standing committee of three or more members appointed by the manufacturers, wholesalers and the retailers so that they may consult together and endeavor to enter into fair agreements among themselves as to what would bring about the best results to remedy present conditions both for themselves as well as for the general public, and recognizing this, we hereby appoint Messrs. P. Daoust, L. O. D'Argencourt and J. A. Beaudry a standing committee with power to confer with the manufacturers, the wholesalers, and the producers on all matters pertaining to trade improvements."

Favoring the price contract plan of handling goods.

Favoring the principle of the one-price system.

Two other resolutions were discussed relating to the injury to the retail trade by wholesale houses selling to hotels, etc. They were reported against by the committee and were finally laid on the table.

Wholesalers Did Not Attend.

In the afternoon a meeting was held in the Victoria Rink. Originally it was intended that the association should meet and confer with a delegation of wholesalers, but the latter were prevented from being present through unforeseen circumstances.

A. McGill, of the Dominion Inland Revenue Department, Ottawa, then gave a lecture, a more detailed report of which will be found elsewhere in this issue.

Mr. McGill was to have given another lecture, but it was impossible to arrange it to suit the convenience of the grocers, who were kept very busy on account of the two feast days which occurred that

week. After the evening, the homes. Among G. Chevalier, Three Rivers; M. Moyer Sorel; J. A. C. moine, Sorel; bonte, A. Berge Maynard, P. Da

A MILLIC Steamer Wacc Freigh

From report business during better than for Good loads have destinations are erally is in a

There seems business in but though export numerous. Me well. The sea export shipmen

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Virginian was afternoon of . A very seri narrowly aver noon of May :

week. After a final visit to the fair in the evening, the grocers left for their homes. Among those present were: J. G. Chevalier, Joliette; U. Carignan, Three Rivers; J. L. Durand, Three Rivers; M. Moyer, Toronto; A. C. Trempe, Sorel; J. A. Chabot, Quebec; P. C. Lemoine, Sorel; Thos. Pleau, J. A. Labonte, A. Bergeron, N. Chartrand, J. A. Maynard, P. Daoust, Montreal.

A MILLION NEARLY LOST.

Steamer Wacondah Causes Trouble—Freights and Charters.

From reports received, the shipping business during the past week has been better than for some little time back. Good loads have been shipped to various destinations and the export trade generally is in a healthy condition.

There seems to be a better shipping business in butter and cheese also, although export lots in either are not very numerous. Meats are moving but fairly well. The scarcity of hogs curtails the export shipments.

A good business is being done in flour and several large shipments have been made to England and Scotland. South Africa is also a point of destination for flour cargoes.

One day last week the small steamer Garnet, loaded with butter and cheese bound for Ottawa River ports, ran into the bridge over the Lachine Canal at Shearer street, Montreal. Very little damage was done to the vessel and the cargo was not injured. Shortly afterwards the boat moored in Montreal.

Allan liner Sicilian cleared for Glasgow on May 28, carrying a general cargo.

Ionian, of the same line, cleared on May 31 with a general cargo, including wheat and foodstuffs, bound for Liverpool.

On the same day the Lakonia, of the Donaldson line, left for Glasgow with cattle and a general cargo.

On a trip to Quebec the R. & O. steamer Montreal broke her steam steering gear. The damage was not great.

The Nyassa, with a cargo of sugar from the West Indies for the St. Lawrence sugar refinery, came into port May 30.

The ocean record between Merville and Rimouski was broken by the Allan liner Virginian, which arrived at Rimouski May 31. She made the fastest passage in the history of the St. Lawrence route, the time being five days, twenty hours and forty minutes. This is eight hours better time than the previous record, which was held by the same boat. The Virginian arrived in Montreal on the afternoon of June 1.

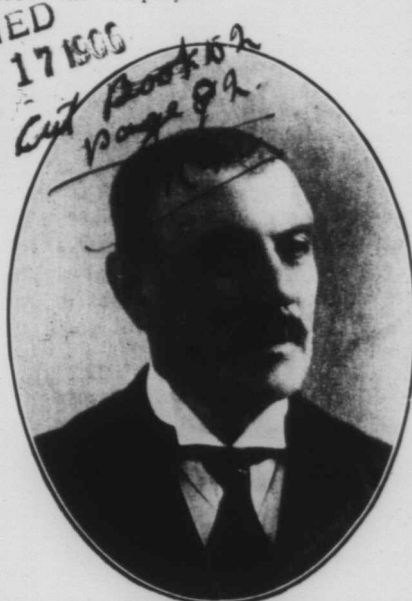
A very serious shipping disaster was narrowly averted in Montreal the afternoon of May 31. Lock No. 2 of the La-

chine Canal was carried away by the grain steamer Wacondah, which entered the lock from the harbor. It was the intention of this boat to continue up stream, but she was under such headway that she carried away the upper gates. The water began to rush out and the force of such a volume drew up by suction a stop gate lying at the bottom of the canal, just in front of the lock. This shut off the water and prevented a loss to the shipping trade which is estimated at one million dollars. The Wacondah was not much damaged. The injury to the canal will not amount to more than a couple of thousand dollars.

VETERAN TRAVELER PASSES.

N. H. Geary, of Ewing & Sons, Montreal, After Long Illness.

Travelers are but human, and the grim reaper's relentless scythe mows down "the boys" as regardlessly as it does the employers. Last week the



The Late N. H. Geary.

sickle fell on a Montreal traveler, and N. H. Geary joined the majority.

The late Mr. Geary was one of the old school of salesmen, conscientious, hard-working, a six-day-a-week traveler, who made his employers' interests his own, and whose uniform kindness, courtesy and fine manner made him a welcome visitor with his customers. An unkind and disparaging word of a competitor is not on record against him, and he had only time to do his own business. For over twenty-five years he was connected with the firm of S. H. Ewing & Sons and the interests associated with the changes in that company, and during all that time his employers found him trustworthy, faithful and conscientiously scrupulous in all his work. As a member of the company expressed himself to The Grocer:

"Mr. Geary was always a true gentleman and an admirable character in every way and during his long connection with our house gave the most faithful services possible. I cannot voice adequately the regret we felt when illness compelled him to leave the road."

Some twenty months ago Mr. Geary was forced through an attack of Bright's disease to quit traveling, and it speaks highly of the firm's appreciation of his services to record that his pay went on just the same. The territory covered by the late Mr. Geary was the Province of Quebec, with occasional trips through Ontario as far as Toronto. Of French-Irish descent, he was conversant with both English and French.

The funeral, which took place on Friday, June 1, was held from St. Jacques Church, St. Denis street, to Cote des Neiges Cemetery, and was largely attended. Mr. Geary was one of the oldest members of the Dominion Commercial Travelers' Association and of the Commercial Travelers' Mutual Benefit Society.

ZIL COMPANY IN LIQUIDATION.

Judge Curran, of the Superior Court, Montreal, has issued a winding-up order for the placing in liquidation of the Zil Company of Canada. Liabilities are estimated at \$1,000. This firm has been carrying on business as a soap manufacturing house. Samuel Duncan, manager of the company, demanded the winding-up order. He declared the firm was insolvent and consequently unable to pay its debts. In his petition he also requested that the proceedings taken against the company by Canac Marquis, who obtained from the court an order to seize the goods and chattels of the company as security for a debt, be suspended, which was granted. It was also asked that the proceedings taken by one Guertin, who had taken action to obtain \$197, be suspended, which request was granted.

TO AID SPRING HORSE SHOWS.

At the recent session of the Ontario Legislature, special votes were made in the interest of horse breeding. Minister Monteith has decided that \$1,000 of the money voted shall be set aside to assist Spring stallion shows.

Detailed rules governing the distribution of the grant will be sent upon application. The grants will be divided immediately after June 15.

JOINT REVELRY.

Brantford and Hamilton grocers and butchers are arranging for their annual joint picnic at Niagara Falls. The Dufferin Rifles' band has been secured.

GLUCOSE AS A FOODSTUFF

The Chemist's Exactness—Corn Sugar held to be Wholesome by Experts Who Should Know.

When a chemist says an article is adulterated he may or may not mean what ordinarily the word would be intended to convey. Chemists are very exact people. The hundredth part of a hair's breadth may upset their whole calculation; and so they acquire a habit of mind which is not appreciated by ordinary mortals who read as they run.

For instance, a chemist takes down his dictionary and finds the definition for jam, old-fashioned, kitchen-made jam, "a conserve of fruits boiled with sugar and water." To the exact mind of the chemist, anything outside the narrow limits of that definition is either not jam or is adulterated.

Is that quite fair in this age of progress, progress even in the meaning of words? This may begin to look like an agrument. It is merely a warning against giving the free and easy, popular interpretation to the exact and closely defined statements of chemists, especially in the matter of adulteration. The popular idea of adulteration is the inclusion of some harmful or nasty ingredient; the chemist's idea is the inclusion of anything not named in the definition.

Most Misunderstood.

Probably the greatest sufferer from this free exchange of popular and chemical concepts is glucose, or corn sugar.

Glucose derives its name from "glukus," a Greek word meaning sweet. It is a liquid substance obtained from corn, sometimes called "cereal syrup," which in solid state is known as grape sugar, or "cereal sugar." In Europe it is chiefly made from potato starch. Men noted nature's process of changing the starch stored in the cells of plants into different forms of sugar. In the case of cane sugar (sucrose) they knew that the plant absorbs carbonic acid from the air; other acids from the soil; and by the aid of the sun's heat a chemical process is evolved that puts into the sugar plant sucrose or cane sugar, and into fruits and vegetables, fruit sugar, which is found more plentifully in the grape than in any other fruit.

The Chemist an Imitator.

"The chemist seeks to obtain sugar from starch by a somewhat analogous process and one similar to that carried on in the human system during the process of digestion when starch is changed into sugar. Cane sugar and fruit sugar as they exist in cane and fruits are natural products, but whether nature's order of combining the various articles composing the fruit sugar as found in fruits is the same order as the order of combina-

tion followed by the chemist in making sugar from starch is a puzzling and debatable question.

A Little More Water.

In the laboratory of nature the starch or gum ($C_6H_{10}O_5$) which is formed in the plant is treated by carbonic acid taken from the air and by other acids absorbed from the soil and carried into the plant by the sap, and through the action of light and heat is changed into cane sugar (sucrose) $C_{12}H_{22}O_{11}$.

Art or chemistry takes starch from corn (maize), treats it with hydrochloric or other acid which is neutralized or removed by alkali, the resultant product being glucose $C_6H_{12}O_6$, differing in its constituent elements from cane sugar in that it contains one more equivalent of water. If to $C_{12}H_{22}O_{11}$ (cane sugar) is added H_2O one equivalent of water, it becomes $C_{12}H_{24}O_{12}$, equal to twice $C_6H_{12}O_6$, which is glucose.

"It remains," said a prominent manufacturer of glucose, "for some one to discover means for eliminating from glucose the one equivalent of water; and, that found, chemistry can make from starch an article the chemical formula for which is exactly like that of cane sugar. And somebody will some day stumble over the method."

About Its Wholesomeness.

As to the wholesomeness of glucose, Government Analyst A. McGill vouched for it in his address before the grocers in convention in Montreal, reported in another column. It was declared wholesome by the U. S. Government experts as far back as 1884 and their statement then could, because of improvements in the method of manufacture, be made with much more emphasis now. They said:

"The starch sugar thus made and sent into commerce is of exceptional purity and uniformity of composition and contains no injurious substance. Though at best having only about two-thirds the sweetening power of cane sugar, yet starch sugar is in no way inferior to cane sugar in healthfulness, there being no evidence before the committee that maize starch sugar, either in its normal condition or fermented, has any deleterious effect upon the system even when taken in large quantities."

Another Expert.

Dr. Wiley, chief chemist of the U.S. Department of Agriculture, said to a Senate committee. "I have had occasion to make careful examinations of almost

every variety of food that has ever been exposed upon our markets for sale. In my opinion glucose is not deleterious to health. It is wholesome, somewhat sweet, readily digested. I have always found, from the time I first begun to investigate food products, that the series of foods known as glucose or grape sugar, when properly made, are valuable food material and not injurious."

The production of glucose in the United States alone is over 200,000,000 lbs. a year.

PELEG HOWLAND DOUBTFUL.

Talks of Board of Trade and City Council Co-operation.

The suggestion of joint conferences of members of boards of trade and civic representatives to discuss matters of commercial and municipal importance, dealt with in two former issues, is meeting generally with approval. The Toronto Board of Trade is evidencing a revival of interest in municipal affairs, and its work reflects credit on its executive, and particularly on the president, Peleg Howland, who has given more than usual energy and time to it.

As to the advisability of forming a permanent joint committee composed of members of the Toronto Board of Trade and the city council, Mr. Howland when seen by a Canadian Grocer representative did not care to commit himself to an approval of the idea until it had been shown to be practical.

"The question in my mind," said Mr. Howland, "is, what virtue would there be in such a committee if it had no executive power? We already have an arrangement whereby we confer with the city council and offer and receive suggestions on such matters as the proposed Yonge street bridge, the city sewerage and other questions, but I hardly see that a permanent committee would make any difference in dealing with them. I am thoroughly in accord, however, with every movement that will bring representative bodies together on public issues affecting the general welfare of our city. Personally I am in favor of a continuance of our present plan of working independently, but conferring from time to time as necessity requires. We are not elected by the ratepayers, and therefore have no legislative power, except of course indirectly, where we have representatives on the harbor commission and other boards, and I am not sure that a joint committee could do any more than is at present done as a result of our conferences. However, the board of trade is always ready to lend itself to any movement that will help along our city's growth and prosperity."

The Canadian G

Baking Powder.

Gillett, E. W., Co., T
McLaren's, W. D., N

Biscuits, Confection

Cowan Co., Toronto.
Jacob, W. & R., & C
Kinery Mfg. Co., C
McLauchlan, Sons
Maclure & Langley
Mooney Biscuit &
Mott, John P., & Co
National Licorice Co

Brooms and Brush

Woods, Walter, &

Canned Goods.

Balfour & Co., Ham
Canadian Canners,
Lakeside Canning
Manitoba Canning
Man.
Old Homestead Can
Turner, James & Co

Cans. Tin.

Acme Can Co., Mor

Cash Registers.

National Cash Reg

Cash Sales Books.

Carter-Crume Co., T

Cheese Cabinets.

Walker Bin and Sto

Cigars, Tobaccos.

American Tobacco C
Empire Tobacco Co
McDougall, D., & C
Payne, J. Bruce, Gr
Tuckett, Geo. E., &

Clothes Lines.

Hamilton Cotton Co

Cocoa and Choco

Baker, Walter & Co
Benedict, F. L., Mc
Cowan Co., Toront
Dunn, Wm. H., Mc
Epps, James, & Co
Lowney, Walter M.
Maclure & Lang ey,
Mott, John P., & Co
Peter's Chocolate, I
Stewart Co., Toron

Computing Scales.

Computing Scale Co
Toledo Computing I

Concentrated Lye.

Gillett E. W., Co.,

Condensed Milk

Borden's—Wm. H.
Truro Condensed M

Consulting Chemi

Kaufmann, W. P.,

Counter Check Boo

Allison Coupon Co.
Carter-Crume Co.,

Cordials.

Batger's, Rose & L
Montserrat Lime J

Crockery, Glasswa

Cassidy, John L., C
Gowans, Kent & Co

Dairy Produce an

Clark, Wm., Montr
Dawson Commissio
Fearman, F. W., C
MacLaren Imperial

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MacLaren Imperial

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Clark, Wm., Montr
Dawson Commissio
Fearman, F. W., C
MacLaren Imperial

Baking Powder.

Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.

Biscuits, Confectionery, Gum, Etc.

Cowan Co., Toronto.
Jacob, W. & R., & Co., Dublin, Ireland.
Kingery Mfg. Co., Cincinnati.
McLaughlin, Sons & Co., Owen Sound.
Maclure & Langley, Toronto.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.

Brooms and Brushes.

Woods, Walter, & Co., Hamilton.

Canned Goods.

Balfour & Co., Hamilton.
Canadian Cannery, Hamilton.
Lakeside Canning Co., Wellington, Ont.
Manitoba Canning Co., Grande Pointe, Man.
Old Homestead Canning Co., Picton.
Turner, James & Co., Hamilton, Ont.

Cans. Tin.

Acme Can Co., Montreal.

Cash Registers.

National Cash Register Co., Dayton, O.

Cash Sales Books.

Carter-Crume Co., Toronto.

Cheese Cabinets.

Walker Bin and Store Fixture Co., Berlin

Cigars, Tobaccos, Etc.

American Tobacco Co., Montreal.
Empire Tobacco Co., Montreal.
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Clothes Lines.

Hamilton Cotton Co., Hamilton.

Cocoa and Chocolates.

Baker, Walter & Co., Dorchester, Mass.
Benedict, F. L., Montreal.
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
Epps, James, & Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Maclure & Langley, Toronto.
Mott, John P., & Co., Halifax, N.S.
Peter's Chocolate, Montreal.
Stewart Co., Toronto.

Computing Scales.

Computing Scale Co., Toronto.
Toledo Computing Scale Co., Hamilton.

Concentrated Lye.

Gillett E. W., Co., Toronto.

Condensed Milk and Cream.

Borden's—Wm. H. Dunn, Montreal.
Truro Condensed Milk Co., Truro, N.S.

Consulting Chemists.

Kaufmann, W. P., Toronto.

Counter Check Books, Etc.

Allison Coupon Co., Indianapolis, Ind.
Carter-Crume Co., Toronto.

Cordials.

Batger's, Rose & Laflamme, Montreal.
Montserrat Lime Juice, Montreal.

Crockery, Glassware and Pottery.

Cassidy, John L., Co., Montreal.
Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.

Clark, Wm., Montreal.
Dawson Commission Co., Toronto.
Fearman, F. W., Co., Hamilton.
MacLaren Imperial Cheese Co., Toronto.

Montreal Packing Co., Montreal.

Park, Blackwell Co., Toronto.
Power, B. H., Halifax, N.S.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., & Co., Toronto.
Star Egg Carrier and Tray Mfg. Co., Rochester, N.Y.

Financial Institutions & Insurance

Bradstreet Co.

Fish

James, F. T., Co., Toronto.
Loggie, W. S. & Co., Chatham, N.B.
McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
Windsor, J. W., Montreal.

Flavoring Extracts.

Capstan Mfg. Co., Toronto.
Imperial Extract Co., Toronto.

Fly Pads.

Wilson, Archdale, Hamilton, Ont.

Foreign Importers.

Boyd, Thos., & Co., Liverpool, Eng.
Doughty, A. C., & Co., London, Eng.
Gaitskell, J. H., Liverpool, Eng.
Hall, R. C., & Co., London, Eng.
Little, Geo., Manchester, Eng.
Marshall, James, Aberdeen, Scotland.
Rapp, Herman, & Co., Liverpool, Eng.
Scott, David, & Co., Liverpool, Eng.
Vincentelli, P. & F., Antwerp.
Wickes, Hamilton, & Co., London, Eng.

Fruits—Dried, Green, and Nuts.

Davidson & Hay, Toronto.
Dawson Commission Co., Toronto.
Flagg, G. A., Winona, Ont.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton, Ont.
James, F. T., Co., Toronto.
Kinnear, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Rattray, D., & Son, Montreal.
Robinson, O. E., Ingersoll, Ont.
Smith, E. D., Winona, Ont.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
Walker, Hugh, & Son, Guelph.
Warren Bros. & Co., Toronto.
White & Co., Toronto.

Gelatine.

Cox, J. G., Edinburgh, Scotland.

Nicholson & Brock, Toronto.

Grain, Flours and Cereals.

Greig, Robert, Co., Toronto.
Hamilton Saratoga Chip Co., Hamilton.
Kirouac, Nap. G., & Co., Quebec.
McFall, A. A., Bolton, Ont.
McLeod Milling Co., Stratford, Ont.
Nicholson & Bain, Winnipeg.
Nicholson & Brock, Toronto.
Peterboro' Cereal Co., Peterboro', Ont.
Quance Bros., Delhi, Ont.
Tanguay, Alf. T., & Co., Quebec.
Western Canada Flour Mills Co., Toronto.
Woodstock Cereal Co., Woodstock, Ont.

Grocers—Wholesale.

Balfour & Co., Montreal.
Codville-Georgeson Co., Winnipeg.
Colson, C. E., & Son, Montreal.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Eckardt, H. F., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Turner, James, & Co., Hamilton.
Warren Bros. & Co., Toronto.

Grocers' Grinding and Packing Machinery.

Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.
Fisher, A. D., Co., Toronto.
Sprague Canning Machinery Co., Chicago

Hides, Skins, Etc.

Page, C. S., Hyde Park, Vt.

Infants' Foods.

Keen, Robinson & Co., London, Eng.

Interior and Exterior Store Fittings.

Walker Bin and Store Fixture Co., Berlin.

Jams, Jellies, Etc.

Batger's—Rose & Laflamme, Montreal.
Goodwillie's—Rose & Laflamme, Montreal.
Smith, E. D., Winona, Ont.
Southwell & Co.—Frank Magor & Co., Montreal.

Manufacturers' Agents, Brokers and Commission Merchants.

Adam, Geo., & Co., Winnipeg, Man.
Adamson, J. T., Montreal.
Ashley & Lightcap, Winnipeg.
Bidwell, W. E., Toronto.
Carman, Joseph, Winnipeg, Man.
Carrier, P. W., Quebec.
Cheyne, John A., Winnipeg, Man.
Dawson Commission Co., Toronto.
Dominion Brokerage Co., Calgary, Alta.
Dunn, Wm. H., Montreal and Toronto.
Gorham, J. W., & Co., Halifax, N.S.
Hazard, Horace, Charlottetown, P.E.I.
Hughes, A. J., Montreal.
Kyle & Hooper, Toronto.
Lambe, W. G. A., & Co., Toronto.
MacLaren Imperial Cheese Co., Toronto.
Millman, W. H., & Sons, Toronto.
Moose Jaw Fruit & Produce Co., Moose Jaw.

Nicholson & Bain, Winnipeg.

Rutherford, Marshall & Co., Toronto.
Ryan, Wm., Co., Toronto.
Scott, Bathgate, & Co., Winnipeg.
Stevens, H. J., Montreal.
Taylor, W. A., Winnipeg.
Tees & Perse, Winnipeg.
Thompson, G. B., Winnipeg, Man.
Tippet, A. P., & Co., Montreal.
Watson, Stuart, Winnipeg, Man.
Western Cartage Co., Calgary, Alta.
Wiseman, R. B., & Co., Winnipeg.

Matches.

Improved Match Co., Montreal.

Mince Meat.

Capstan Mfg. Co., Toronto.
Clark, Wm., Montreal.
Fearman, F. W., Co., Montreal.
Lytle, T. A., Co., Toronto.
Nicholson & Brock, Toronto.
Wethey, J. H., St. Catharines.

Oils.

Queen City Oil Co., Toronto.

Oil Tanks.

Bowser, S. F., & Co., Toronto.

Pass Books, Etc.

Allison Coupon Co., Indianapolis, Ind.

Pickles, Sauces, Relishes, Etc.

Capstan Mfg. Co., Toronto.
Douglas, J. M., & Co., Montreal.
Gillard's Pickles, London, Eng.
Hollbrook & Co., London, Eng.
Lytle, T. A., Co., Toronto.
Paterson's—Rose & Laflamme, Montreal.

Purnell, Webb & Co., Bristol, Eng.

Suaut Co.
Sutton, G. F., Sons & Co., London, Eng.
Taylor & Pringle, Owen Sound, Ont.

Polishes—Metal.

Oakey, John, & Sons, London, Eng.

Polishes—Stove.

Nickel Plate Polish Co., Chicago.
James' Dome, W. G. A. Lambe & Co., Toronto.
Morse Bros., Canton, Mass.

Refrigerators.

Eureka Refrigerator Co., Toronto.
Fabien, C. P., Montreal.
Hanson, J. H., Montreal.

Salt.

Canadian Salt Co., Windsor, Ont.
Gray, Young & Sparling, Wingham, Ont.
Toronto Salt Works, Toronto.

Soap.

Albert Soaps, Montreal.
Duncan Co., Montreal.
St. Croix Soap Co., St. Stephen, N.B.

Soda—Baking.

Church & Dwight, Montreal.

Starch.

Edwardsburg Starch Co., Cardinal, Ont.
St. Lawrence Starch Co., Port Credit.

Sugars, Syrups and Molasses.

Canada Sugar Refining Co., Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Lucas, Steele & Bristol, Hamilton.
Ontario Sugar Co., Berlin, Ont.
"Sugars" Limited, Montreal.
Tippet, A. P., & Co., Montreal.

Teas, Coffees, and Spices.

Balfour & Co., Hamilton.
Braid, Wm., & Co., Vancouver, B.O.
Ceylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
Codville-Georgeson Co., Winnipeg.
Ewing, S. H. & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Greig, Robt. Co., Toronto.
Japan Tea Traders' Ass'n.
Koopman, G. C., Amsterdam and Rotterdam.

Salada Tea Co., Montreal and Toronto.

Symington, T., Edinburgh, Scot.

Truro Condensed Milk Co., Truro, N.S.

Turner, James, & Co., Hamilton.

Warren Bros., Toronto.

Wood, Thos., & Co., Montreal.

Vinegar and Cider.

White, Cottell & Co., London, S.E.

Washing Compound.

Fairbank, N. K. Co., Montreal.

Gillett, E. W. Co., Toronto.

Woodenware.

Woods, Walter, & Co., Hamilton.

Wrapping Paper, Paper Bags, Twine, Etc.

Canada Paper Co., Toronto.

Yeast.

Gillett, E. W., Co., Toronto.

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NEW ADVERTISEMENTS.

Flagg, G. A., Winona, Ont.
Lakeside Canning Co., Wellington, Ont.

BOARDS OF TRADE AND CIVICS.

President Peleg Howland, of the Toronto Board of Trade, in an interview with a Canadian Grocer reporter which appears elsewhere in this issue, while endorsing the idea of board of trade activity in municipal affairs, rather doubts the advisability of the Halifax plan, a joint committee of council and the board with the mayor as chairman. Mr. Howland may be right. The thing is to bring the aggregate business wisdom and acumen as represented by the boards of trade to bear upon municipal affairs.

The Halifax plan has the advantage of being systematic and there's a good deal to be said for pegging away at it. The revival of civic interest in the Toronto board is very gratifying, but during the past ten years the board has not much to its credit municipally. A standing committee avoids the necessity for

EDITORIAL

someone exerting himself to bring the matter up every time a new municipal question comes to the front, or, what oftener happens, an old one is revived.

BRITAIN THE INVESTOR.

"A most tenacious superstition" is the descriptive synonym of the New York Journal of Commerce for "the balance of trade delusion." It was stirred to this pitch of literary indignation by a U. S. Government statistical bulletin pointing out that while Great Britain's average monthly exports were \$143,574,000 and imports \$241,330,000, the United States exports were \$147,208,000 and imports \$101,506,000. The inference was a scream from the stripe-painted eagle because of the U. S. preferred position on the "balance of trade" theory. How does it happen, the Journal asks, that Great Britain is not impoverished by having to pay for imports nearly a hundred million dollars a month in something other than exports? How does Great Britain hold the first financial position among the nations and draw gold to herself whenever she needs it? What makes London still the commercial clearing house of the world?

These are posers for which the Journal has one answer, which is that Great Britain's excess of imports over exports represents the proceeds of British capital an enterprise abroad. The answer is exemplified thus:

"The British are mining in Africa and South America; they are practically by their investments operating plantations, mills and transportation systems in various parts of the world; they are building and constructing for others; they are carrying merchandise over seas, insuring cargoes and other property, and conducting banking and exchange the world over, besides loaning to all borrowers with good credit and some without it. The United Kingdom of Great Britain and Ireland, while not making the best use of its own resources on account of considerable monopolizing of land, is gathering tribute by its capital and energy and its business skill from the ends of the

The Canadian Grocer

earth, and bringing treasures home by peaceful commerce. Thereby it is enriching the nation and not impoverishing it, adding to its prosperity a measure that could not be derived from its own soil and its home industries."

THE PORK PACKER.

Upton Sinclair wrote a novel portraying the horrors of the Chicago packing houses. President Roosevelt said to himself, "This man's a muck-raker" and sent a commission from the Bureau of Animal Industry to investigate. The report made him want to know more and he sent Chas. P. Neill, of another department of the service, and J. B. Reynolds, of New York, two expert investigators, to get the facts. Their report set the heather afire. Senator Beveridge introduced an act to provide for inspection from the hoof to the can. The packers got busy and were warned that if they didn't keep away the official investigators the report would be published. On the other hand there came a demand for the report on the ground that it was even more important to arouse the people than to secure legislation. The report came on Monday and it looks as if both objects would be attained.

Of a surety the British consumer is roused. One naturally says, this is the Canadian packer's chance. The trouble is, the Canadian packer can't supply the present British demand for his product. The hogs are not to be had. But the Canadian product should benefit by securing a much better relative position in regard to the American product on the English market. A visit to the largest packing house in the country convinced The Canadian Grocer representative that Chicago methods are not followed here. The packing house, while not a model or the realization of an ideal, is sanitary; consideration is shown for the comfort and welfare of the employes, and success is based on the excellence of the product.

At present the Government's only part in the industry is to educate the farmer to raise better hogs. Is that a safe position? In the interest of the

The Canadian Grocer

farmer, the honest and the consumer exercise is a question. In addition, the Spanish-American "beef" scandal, for worse evils. The industry succeeding in considering all conditions a better course.

THE SAGE

The annual production of maple syrup before the publication of the other day Mr. Bredreuil, moved to be taken at once. The iteration of maple is now being carried to the extent, to the degree of produce the natural

This is a time to be hoped that sooner to enforce. For years the pure the adulterated out complaint, a engaged in the spurious article holder each season continues, the of syrup and sugar deed, the pure things of the past declares that not cent. of the maple to-day is the product. In this respect better than the us, where only syrup offered for

But surely, when production of pure both countries a apparent at once able to show a pure maple syrup. However, until the to make more prevention of the syrup and sugar tions adulterated cane sugar and his extracts and his the market at

farmer, the honest and ambitious packer and the consumer, shouldn't the Government exercise strict supervision? It is a question. The American supervision, instituted as an escape from the Spanish-American war "embalmed beef" scandal, has proven but a cloak for worse evils. Is it wiser to let the industry succeed upon its merits? Considering all conditions, efficient Government supervision would probably be the better course.

THE SAME OLD STORY.

The annual question of the adulteration of maple syrup and sugar is again before the public. In Parliament the other day Mr. Boyer, member for Vaudreuil, moved that energetic measures be taken at once to prevent the adulteration of maple syrup and sugar which is now being carried on to such a large extent, to the detriment of farmers who produce the natural syrup.

This is a timely motion and it is to be hoped that something will be done at once to enforce the law in this regard. For years the public have borne with the adulterated products, almost without complaint, and in consequence those engaged in the manufacture of the spurious article are becoming bolder and bolder each season. If this adulteration continues, the day of the pure maple syrup and sugar will soon be over. Indeed, the pure products are almost things of the past now. Mr. Boyer declares that not more than nineteen per cent. of the maple syrup on the market to-day is the pure, unadulterated product. In this respect we are but little better than the republic to the south of us, where only ten per cent. of the syrup offered for sale is pure.

But surely, when the facilities for the production of pure maple products of both countries are compared, it will be apparent at once that Canada should be able to show a greater quantity of pure maple syrup. This will never be, however, until the Government takes steps to make more effective the law for the prevention of the adulteration of maple syrup and sugar. As it is, the concoctions adulterated by glucose and white cane sugar and flavored with common extracts and hickory bark, are put on the market at prices with which the

producer of the pure article cannot possibly compete.

It is in the interest of every grocer, of every citizen, to have this adulteration stopped. The grocer will suffer through loss of trade in maple products, for eventually the public will refuse to be imposed upon. It is to be hoped that the Government will attend to this matter immediately; if something is not at once done, the fast fading reputation which Canada at one time possessed for the production of pure maple products will soon be a thing of the past, and one of the finest industries open for development will be killed, for certain it is that if the manufacturers of impure goods are allowed to go on unmolested much longer, it will be next to an impossibility to revive trade in pure maple syrup and sugar.

LET THE FARMER TRY.

Because of the high and advancing prices on pork products in the English markets the Manchester, Salford and District Grocers' Guild has issued a circular announcing the necessity for an additional advance and urging consumers to meet the situation by lessening consumption. The Canadian farmer could do a great deal better for them than that by raising more hogs and increasing the supply.

TEA OF THE EMPIRE.

The world's consumption of British-grown tea last year was less by eleven million pounds than production. These figures show the export from countries of production and the total consumption:

	Export	Consump'on
1900	334,113,050	314,097,698
1901	327,138,679	334,662,954
1902	329,112,682	342,005,070
1903	354,488,547	349,454,004
1904	371,532,245	366,787,360
1905	381,918,106	370,800,597

In 1900 there was a surplus of 20 million pounds. During the next two years there were deficits of seven and twelve million pounds each. In 1903-04 and last year there were surpluses of five, four and eleven million pounds, respectively.

An interesting detail of the figures, which are supplied by Gow, Wilson & Stanton, London, is that while the importations to London increased slightly

the direct shipments to foreign countries increased markedly. Allowing a million pounds for ship's stores, these are the figures:

	United Kingdom	Other Countries
1900	230,495,035	82,702,663
1901	238,875,254	94,877,700
1902	234,268,715	106,736,355
1903	229,273,614	119,180,390
1904	234,503,103	131,284,257
1905	239,916,347	129,884,250

WESTERN BOARD OF TRADE CONVENTION.

All the indications point to a very successful convention when the representative business men of the west meet in Edmonton on the 13th and 14th of the month at the sessions of the Western business men's parliament, the Associated Boards of Trade of Western Canada. While this organization is confined in its membership to the boards of trade of the two Provinces of Alberta and Saskatchewan, representatives of leading boards of trade in Manitoba and British Columbia are invited to attend, thus making the gathering representative of the business interests of all Western Canada. One or two representatives of the Winnipeg Board of Trade will attend the convention.

This is the third convention of the Western Boards of Trade, the organization dating its existence from a meeting in Calgary in 1904. The convention in Regina last year was largely attended and its resolutions carried great weight because of its personnel and the serious fashion in which western business problems were discussed. This year all resolutions have to be in the hands of the secretary some time in advance of the convention and all delegates are being notified of the subjects to be discussed.

Realizing the importance of this gathering of western business men, this paper purposes publishing, as last year, a full report of the discussions and of the resolutions adopted.

THE WORCESTER SAUCE CASE.

As the article in last week's Grocer is liable to misinterpretation the trade should note that the courts held that Holbrook's Limited were entitled to use the words "Holbrook's Genuine Worcestershire Sauce."

NO SCANDAL IN CANADA

Brief Comparison of Packing House Conditions in Chicago and Here

Are Chicago packing house methods and conditions duplicated or even approached in Canada? Since the nauseating disclosures were made under the strenuous auspices of President Roosevelt, there has not been time to prosecute a thorough investigation, but the representative of the Canadian Grocer spent four hours on Tuesday inspecting the Toronto packing house of the Wm. Davies Co., the largest producers of hog products in the British Empire. If that packing house could be turned inside out and exhibited to the view of the United Kingdom it would be the best possible assurance to the British consumers that American uncleanness is foreign to the Canadian packing business. That can't be done here, and for the present some comparisons must suffice.

The charges against the American industry fall under three heads—the corruption and inefficiency of Government inspection, the unsanitary condition of the packing houses and degradation of employes, and the use of putrid meat in the canned goods and prepared meat department.

The Official Statement.

The partial report by the President's commissioners sent to congress on Monday, deals principally with the second indictment. Following is a brief summary of the findings of Messrs. Reynolds and Neill:

"The yards are mostly paved with brick, laid with deep grooves between, which inevitably fill with manure and refuse. Such pavement cannot be properly cleaned and is slimy and malodorous when wet, yielding clouds of ill-smelling dust when dry.

"The interior of most buildings is of wood, and where water is used freely the floors are soaked and slimy.

"Workrooms are poorly lighted, in most of them artificial light being always needed. Many inside rooms where food is prepared are without windows, and may be described as vaults.

"Systematic ventilation was not found anywhere. In a few cases electric fans were used, but usually the workers toil without relief in a humid atmosphere heavy with the odors of rotten wood, decayed meats, stinking offal and entrails.

The Work Tables.

"The work tables upon which meat is handled, meat racks and meat conveyors, are of wood, in nearly all cases inadequately cleaned, and grease and meat scraps were found adhering to them, even after being washed and returned to service.

"Sanitary conveniences for both men and women are made by cutting off a section of the workroom by a thin wooden partition, rising to within a few feet of the ceiling, usually without proper ventilation. These rooms are sometimes used as cloak rooms, and often lunch rooms similarly constructed adjoin the privies.

"The worst feature of all was the frequent absence of washing sinks, soap, towels and toilet paper.

"New buildings have the same defects as old ones.

"The handling of meats for prepared food products is filthy and apparently

without any pretensions to cleanliness. The men's clothes and aprons are unspeakably dirty, and no attempt is made to keep the meat from contact with them.

"Old canned meats are heated to liven them up and re-labeled, labels bearing the statement that the contents have been 'Government inspected.'

"The unsanitary conditions in which the laborers work and the feverish pace which they are forced to maintain inevitably affect their health. Physicians state that tuberculosis is disproportionately prevalent in the stock yards, and the victims of this disease expectorate on the spongy wooden floors of the dark workrooms, from which falling scraps of meat are later shoveled up to be converted into food products.

"Toilet rooms open directly into workrooms, and those for men and women frequently adjoin.

"Rest rooms for women were rare exceptions.

"No meal time provision is made for the men. In Summer their lunches are eaten on the street; in Winter or bad weather in the workrooms.

"The neglect on the part of their employers to recognize or provide for the requirements of cleanliness and decency of the employes must have an influence that cannot be exaggerated in lowering the morals and discouraging cleanliness on the part of the workers employed in the packing houses."

The Canadian Factory.

Consider now the Canadian packing house visited by the representative of The Canadian Grocer. The condition of the plant and treatment of employes stand out in the most vivid contrast to the above recital of wrongs. Following the same order, the yards are constructed of wood, with wooden floors and roofed and well drained. After a pen is emptied it is always cleaned before it is re-filled.

The interior of the packing house is fitted with wood, but every department is cleaned after the day's work, and at least once a week there is a thorough going over. The killing pen is floored and walled with concrete, and after each day's work a few minutes' hosing removes all marks of the slaughter.

Ventilated and Lighted.

Every workroom in the building is thoroughly ventilated, and all except the curing cellars and some of the cold storage rooms and pantries, are well lighted by windows. The apartment where the killing and dressing go on is not an appetizing place, but it is very light and airy. No one could slip into the grease and lard tanks because they are covered, having a hole just large enough to admit material.

The adjoining room where the hogs tarry for a natural cooling and sorting and cutting is done, is a very large, bright and airy apartment, with clean sawdust on the floors and whitewashed upperworks. In cleanliness it would compare favorably with the best butcher shops in the city.

The meat tables and carriers in the primary stages are of wood, but thoroughly scoured. In the sausage and

pie rooms the tables are marble topped.

Treatment of Employes.

The two systems contrast even more strongly in regard to the treatment of employes. At the Toronto plant there has been erected, solely for the use of the men, a large three-storey brick building. On the ground floor are bicycle racks and modern lavatories, with soap, towels, and all conveniences. The next floor, comprising one big room, is furnished with tables and benches. It is the lunchroom for non-smokers. The room above is similarly fitted with the addition of spittoons for smokers. In these rooms the men leave their lunches in the morning, knowing they are perfectly safe. An old pensioner of the firm is employed constantly as caretaker, and at noon he supplies the men with tea or coffee. There are comparatively few women employes, but the few there are provided for.

Substantial Bonus.

The company appropriates each year a bonus in which each employe of six months' or over participates. To benefit to the full extent an employe must be in the service two years. A foreman of one of the departments has paid for his house with his annual bonuses. It is only fair to state in passing that throughout the factory the employes are a superior type of working man. There is a well-equipped fire station, with three nicely decorated and furnished bedrooms. The members of the fire company get their rooms free and an extra dollar a week. In one of the rooms was a book shelf with a Bible and a score or more standard works of fiction—not a trashy one among them. That illustrates as well as anything could the type of man.

So much for the comparison.

There is no Government inspection of slaughtered animals in Canada beyond the casual municipal inspection in the larger places. The manager of the Davies Co., Dr. Smale, speaking to The Canadian Grocer representative, said they did not believe there was any cholera or trachinae among Canadian hogs. The rule they worked by was that what was not good enough for their own tables was not good enough to sell, and the assistant manager, Mr. Van Beaver, who accompanied The Canadian Grocer representative through the factory, declared he would eat anything turned out by the company except fertilizer.

Dr. Smale stated that he considered their packing house a fair average of what was to be found in Canada.

ANOTHER CO-OPERATIVE FAKE.

Arthur Smith, of Hillcrest Farm, Beachville, Ont., has been arrested on a charge of obtaining money under false pretences. His arrest discloses that the First National Co-operative Society of Woodstock have been advertising the sale of every edible and article of wearing apparel at cost. Inquiries led to Smith's arrest. No such company or office could be found in Woodstock, and an examination of the Beachville property showed no sign of the advertised goods. Farmers were taken in by the scheme in large numbers, but are averse to taking any part in the prosecution.



Quebec

A very good transacted by past week. Ordi tricts have be cases, while th good. There h tinguish the sit ing the week. go there have b line. Sugar is advance, but bu been of very goods are unch pecting to recei nia canned goo teas occupy th at present. Re market continu teas of the bet vanced one cent teas have not thought, howev at about the s. although some i Orient would in a trifle cheaper. What business i to-mouth chara fornia are to t chants there h ders for the Larger sizes ar now stated the season will be Nothing new h spices. Evapor: high and stocks

CANNED GO moving along presents no i Very good ord wholesale hous ing transacted quired for imm are unchanged. ing very well, l mand. Dealers tations on C Some have alr California aspa coast state the plums and pea insure a good nia goods are

- Cherries—
- 2s, red, pitted....
- 2s, red, not pitted
- 2s, black, pitted ..
- 2s, black, not pitted
- 2s, white, pitted ..
- 2s, white, not pitted
- Currants—
- Red, heavy syrup ..
- Red, preserved
- Black, heavy syrup ..
- Black, preserved ..
- Gal. appls.....

MARKETS AND MARKET NOTES

Quebec Markets.

Montreal, June 7, 1906.

A very good general trade has been transacted by grocery houses during the past week. Orders from the country districts have been fairly large in most cases, while the city business has been good. There has been nothing to distinguish the situation in groceries during the week. In fact, as far as prices go there have been no alterations in any line. Sugar is steady under the recent advance, but business transacted has not been of very large volume. Canned goods are unchanged. Dealers are expecting to receive quotations on California canned goods at any time. Japan teas occupy the attention of the trade at present. Reports from the primary market continue encouraging. Prices on teas of the better grades have been advanced one cent. Quotations on cheaper teas have not yet been received. It is thought, however, that these will sell at about the same figure as last year, although some reports received from the Orient would indicate that they will be a trifle cheaper. Molasses is unchanged. What business is passing is of the hand-to-mouth character. Advices from California are to the effect that fruit merchants there have refused to book orders for the smaller sizes in prunes. Larger sizes are at a premium. It is now stated that the apricot crop this season will be the shortest on record. Nothing new has occurred in coffee or spices. Evaporated apples are still very high and stocks are limited.

CANNED GOODS—Canned goods are moving along smoothly. The market presents no new features this week. Very good orders are being booked by wholesale houses. What business is being transacted is mostly in lines required for immediate use. Quotations are unchanged. Tomatoes are still selling very well, but there is no extra demand. Dealers are daily expecting quotations on California canned fruits. Some have already received prices on California asparagus. Reports from the coast state that the outlook for peaches, plums and pears is bright, which will insure a good supply as far as California goods are concerned.

	Group No. 1.	Group No. 2.
Cherries —		
2's, red, pitted.....	2 12½	2 10
2's, red, not pitted.....	1 67½	1 65
2's, black, pitted.....	2 12½	2 10
2's, black, not pitted.....	1 67½	1 65
2's, white, pitted.....	2 32½	2 30
2's, white, not pitted.....	1 92½	1 90
Currants —		
Red, heavy syrup.....	1 60	1 57½
Red, preserved.....	1 50	1 47½
Black, heavy syrup.....	1 77½	1 75
Black, preserved.....	2 07½	2 05
Gal. apples.....	2 77½	2 75

Gooseberries —		
Heavy syrup.....	1 90	1 87½
Preserved.....	2 12½	2 10
Lawtonberries —		
Heavy syrup.....	1 77½	1 75
Preserved.....	1 95	1 92½
Peaches —		
Yellow, flats, 1½.....	1 70	1 67½
2's.....	2 60	2 57½
3's.....	2 85	2 82½
whole 2's.....	2 37½	2 35
White.....	1 75	1 72½
2's.....	2 50	2 47½
3's.....	2 70	2 67½
Pie.....	1 27½	1 25
Pie, not peeled, gal.....	2 57½	2 55
Pie, peeled.....	4 52½	4 50
Pears —		
Flemish beauty 2's.....	1 65	1 62½
3's.....	1 97½	1 95
Bartlett.....	1 80	1 77½
2's.....	2 17½	2 15
3's.....	2 32½	2 30
Pie.....	1 27½	1 25
Pie, not peeled, 3's.....	3 81	3 77½
Pie, not peeled, gal.....	3 27½	3 25
gal.....	2 50	2 50
Pineapples —		
2's, sliced.....	2 25	2 25
3's.....	2 35	2 35
3's.....	2 50	2 50
Plums —		
2's, Damson, light syrup.....	1 00	1 00
2's.....	1 20	1 20
2½'s.....	1 57½	1 57½
3's.....	1 85	1 85
Gals.....	2 95	2 95
2's.....	1 05	1 05
2's.....	1 35	1 35
2½'s.....	1 62½	1 62½
3's.....	1 90	1 90
Gals.....	3 15	3 15
2's.....	1 15	1 15
2's.....	1 47½	1 47½
2½'s.....	1 72½	1 72½
3's.....	2 00	2 00
Gals.....	3 45	3 45
2's.....	1 52½	1 52½
2½'s.....	1 80	1 80
3's.....	2 10	2 10
Raspberries —		
Red, light syrup.....	1 42½	1 40
Red, heavy syrup.....	1 67½	1 65
Red, preserved.....	1 87½	1 85
Black, heavy syrup.....	1 62½	1 60
Black, preserved.....	1 77½	1 75
Strawberries —		
2's, heavy syrup.....	1 52½	1 50
2's, preserved.....	1 67½	1 65
Gallons, standard.....	5 27½	5 25

VEGETABLES

Asparagus —		
2's, tips.....	52½	2 50
Beets, sugar.....	0 85	0 95
Beans —		
2's, wax.....	\$0 82½	\$0 80
2's, refugee.....	0 85	0 82½
Corn —		
2-lb. tins, per doz.....	0 85	0 85
Gallon, per doz.....	5 00	5 00
Peas —		
2's, standard (No. 4).....	0 62½	0 60
2's, early June (No. 3).....	0 70	0 67½
2's, sweet wrinkled (No. 2).....	0 82½	0 80
2's, extra fine sifted (No. 1).....	1 22½	1 20
Pumpkins —		
3-lb. tins.....	0 80	0 80
Rhubarb —		
2's, preserved.....	1 17½	1 15
3's, preserved.....	1 92	1 90
Gallons, standard.....	2 65	2 62
Spinach —		
2's, table.....	1 42½	1 40
3's, table.....	1 82½	1 80
Gallons, table.....	5 02	5 00
Squash —		
3-lb.....	1 00	1 00
Tomatoes —		
3-lb. tins, per doz.....	1 30	1 30
Gallon tins, per doz.....	3 02½	3 02½

FISH

Lobster, tails	3 50	3 50
1-lb. flats.....	3 85	3 85
1-lb. flats.....	2 00	2 00
Mackerel	1 00	1 25
Salmon, Horse Shoe, Maple Leaf, Clover Leaf		
1-lb. Tails, 5 cases and over, per doz.....	1 55	1 55
1-lb. " less than 5 cases, ".....	1 57½	1 57½
1-lb. Flat, 5 cases and over, ".....	1 67½	1 67½
1-lb. " less than 5 cases, ".....	1 70	1 70
Arrow brand, 7½ cents less		
1-lb. " 5 cases and over, ".....	1 00	1 00
1-lb. " less than 5 cases, ".....	1 02½	1 02½
Low Inlet		
1-lb. Flat, 5 cases and over, ".....	0 95	0 95
1-lb. " less than 5 cases, ".....	0 97½	0 97½

"Thistle" haddies, 4 doz. 1-lb. flats, per doz.....	1 20
Canadian kippered herring, 4 doz. ovals, per doz.....	1 00
fresh herring in tomato sauce, 4 doz. ovals, per doz.....	1 00
Canadian plain herring, per doz.....	1 00
Scotch kippered herring, per doz.....	1 35
herring in tomato sauce per doz.....	1 30

SUGAR—Sugar presents no new features this week. Since the last advance recorded, the market has remained practically unchanged. At present it is about steady. Some houses report very good business, while others state that a quiet prevails, very few orders coming to hand. Taken all round, however, there seems to be a very fair business moving. Summer trade has not yet commenced, but the trade is looking forward to a good season.

Granulated, bbls.	\$4 10
1-bbls.....	4 25
bags.....	4 05
Paris lump, barrels	4 65
half-barrels.....	4 75
boxes, 100 lbs.....	4 65
boxes, 50 lbs.....	4 75
Extra ground, bbls.	4 50
50-lb. boxes.....	4 60
25-lb. boxes.....	4 70
Powdered, bbls.	4 30
50-lb. boxes.....	4 50
Phoenix	3 95
Bright coffee	3 90
yellow.....	3 85
No. 3 yellow.....	3 80
No. 2.....	3 70
No. 1 " bbls.....	3 60
No. 1 " bags.....	3 55

SYRUP AND MOLASSES—Molasses is practically unchanged since last week. Orders being received are of the hand-to-mouth character, grocers buying apparently only for immediate use. Prices remain unaltered.

Barbadoes, in puncheons	0 30
in barrels.....	0 32½
in half-barrels.....	0 33½
New Orleans	0 22
Antigua	0 30
Porto Rico	0 40
Corn syrups, bbls.	0 02½
1-bbls.....	0 03
38-lb. pails.....	1 30
25-lb. pails.....	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
5-lb. " 1 doz.....	2 35
10-lb. " 1 doz.....	2 25
20-lb. " 2 doz.....	2 10

TEAS—Japan teas are still the chief object of discussion among tea merchants. Better grades, according to advices received recently, will be about a cent higher than last year. Quotations on cheaper lines have not been received as yet, but tea merchants are inclined to believe that ruling prices will be about the same as last year. Reports from primary markets state that the teas as a whole are satisfactory, although in some districts unfavorable conditions have caused a falling off in the quality. Several inquiries have been received for Young Hysons the past couple of weeks, but none are to be obtained. Indians and Ceylons are slightly easier in the primary markets and buyers are holding off in consequence.

Japans—Fine	0 26	0 30
Medium.....	0 20	0 23
Good common.....	0 18	0 18
Common.....	0 13	0 15
Ceylon—Broken Pekoe	0 25	0 28
Pekoes.....	0 17	0 20
Indian—Pekoe Souchongs	0 15	0 20
Pekoe Souchongs.....	0 15	0 18
Ceylon greens—Young Hysons	0 17	0 18
Hysons.....	0 16	0 17
Gunpowders.....	0 13½	0 14
China greens—Pingsuey gunpowder, low grade	0 11	0 15
pea leaf.....	0 19	0 22
pinhead.....	0 28	0 32

COFFEE—Business in coffee during the past week has been very good. Or-

ders from country points have been fairly large, while city trade has been good. Reports from primary markets state that no new features have developed. Prices remain unchanged.

Jamaica.....	0 10 1/2	0 11
Java.....	0 18	0 22
Mocha.....	0 18 1/2	0 19
Rio, No. 7.....	0 09 1/2	0 10
Santos.....	0 10 1/2	0 11
Maracaibo.....	0 11	0 13 1/2

SPICES—Locally spices are unchanged this week. Orders received are fairly large and are all booked at prices quoted. In the primary market, white pepper is slightly higher and firmer. Black pepper is not very much changed, being a little easier if anything. Nutmegs are unchanged,

Peppers, black.....	Per lb.	0 16	0 22
" white.....	0 25	0 30	
Ginger, whole.....	0 16	0 24 1/2	
Ginger, Cochin.....	0 17	0 17 1/2	
Cloves, whole.....	0 17	0 32	
Cream of tartar.....	0 25	0 30	
Allspice.....	0 12	0 15	
Nutmegs.....	0 30	0 55	

FOREIGN DRIED FRUITS—California fruit merchants, according to latest reports, have refused to book orders for the smaller sizes in prunes. Larger sizes are at a premium. Advices received from one of the largest houses in the south state that without a doubt the apricot crop this season will be the shortest on record. This is not unexpected, however, and will create no surprise among the trade. A good crop of cherries is predicted. Peaches, pears and plums are also said to give sign of being plentiful. For currants a good demand prevails locally. Stocks are adequate to take care of all orders. Tarragona almonds are still advancing. Dealers are now quoting in the neighborhood of 13 1/2c.

Valencia Raisins—		
Fine off-stalk, per lb.....	0 04	0 04 1/2
Selected, per lb.....	0 04 1/2	0 05 1/2
Layers, ".....	0 05	0 05 1/2
Dates—		
Dates, Hallowees, per lb.....	0 04	0 04 1/2
California Evaporated Fruits—		
Apricots, per lb.....	0 13 1/2	0 14
Peaches, ".....	0 12 1/2	0 14
Pears, ".....	0 13 1/2	0 15
Malaga Raisins—		
London layers.....	2 25	
"Connoisseur Clusters".....	2 50	
" 2-boxes.....	0 80	
Royal Buckingham Clusters, " 1-boxes.....	1 10	
" boxes.....	3 50	
"Excelsior Window Clusters," " boxes.....	4 50	
" 1 3		

California Raisins—		
Loose muscatels, fancy seeded, in 1-lb. pkgs.....	0 09 1/2	0 09 1/2
" " choice seeded, in 1-lb. pkgs.....	0 08 1/2	0 08 1/2
" " 2 crown.....	0 07 1/2	0 08
" " 3 crown.....	0 08	0 08 1/2
" " 4 crown.....	0 08	0 08 1/2
Prunes—	Per lb.	
30-40s.....	0 09 1/2	0 09 1/2
40-50s.....	0 08 1/2	0 09
50-60s.....	0 08	0 08 1/2
60-70s.....	0 07 1/2	0 08
70-80s.....	0 07	0 07 1/2
80-90s.....	0 06	0 06 1/2
90-100s.....	0 06	0 06 1/2
Oregon prunes (Italian style), 40-50s.....	0 08 1/2	
" 50-60s.....	0 07 1/2	
Oregon prunes (French style), 60-70s.....	0 07 1/2	
" 90-100s.....	0 06	
" 100-120s.....	0 05	

Currants—		
Filiatras, uncleaned, barrels.....	0 05 1/2	
Fine Filiatras, per lb., in cases.....	0 06 1/2	0 07
" " cleaned.....	0 06 1/2	
" " in 1-lb. cartons.....	0 07	
Finest Vostizzas ".....	0 06 1/2	0 07 1/2
Amalias ".....	0 06	0 06
Sultana Raisins—		
Sultana raisins, per lb.....	0 06 1/2	0 08
" 1-lb. carton.....	0 09	

Elemne Table Figs—		
Six crown, extra fancy, 40-lb. boxes.....	0 13	
Four crown, fancy, 10-lb. boxes.....	0 09	
Three crown.....	0 07	0 07 1/2
Glove boxes, fine quality, per box.....	0 11	
Fancy washed figs, in baskets, per basket.....	0 20	
" pulled figs, in boxes, per box.....	0 22	
" stuffed figs, ".....	0 28	
12-oz. boxes.....	0 06 1/2	0 07

RICE AND TAPIOCA—Ten cents was the extent of an unexpected rise in the price of rice. Very few indeed thought of the price advancing, at least for the

present. All grades are included in the rise. Tapioca remains unchanged.

B rice, in 10 bag lots.....	3 15
B rice, less than 10 bags.....	3 25
C rice, in 10 bag lots.....	3 15
C rice, in less than 10 bag lots.....	3 25
Tapioca, medium pearl.....	0 06 1/2

BEANS—Beans are firmer in tone this week. Demand is not great, as buyers appear to be holding off for lower prices.

Choice prime beans.....	1 60	1 65
Lower grades.....	1 55	1 60

EVAPORATED APPLES—Nothing new has developed in evaporated apples. Jobbers are still quoting 12 1/2c. to 13c.

MAPLE PRODUCTS—Fair business is being transacted in maple products. The new goods rush season being past, the trade is now running along usual channels.

Maple syrup, in wood, per lb.....	0 05 1/2	0 06 1/2
" in large tins.....	0 06 1/2	0 07
Pure Townships sugar, per lb.....	0 07	0 07 1/2
Pure Beauce County, per lb.....	0 07	0 08

HONEY—Honey is being sold in small lots at present. Prices remain unaltered.

White clover, extracted tins.....	0 07 1/2	0 08
Buckwheat.....	0 06	0 06 1/2

FISH—All lines of fresh fish are enjoying excellent sale at present. Several new lines have been added within the past few weeks to the quotations, and all of these are selling well. Fresh mackerel, which are being received in large quantities daily, are easy of disposal. New Restigouche or Gaspé salmon are now in season. Prices for them are lower this week, 15c. being the figure asked. Haddock and steak cod are plentiful and at prices quoted are selling freely. Different lines in lake fish are very much in demand. Brook trout continue scarce, but dealers are able to fill orders in most cases.

Fresh haddock, express, per lb.....	0 04
Fresh steak cod ".....	0 05
" halibut ".....	0 12
" grass pike ".....	0 05 1/2
Lake trout ".....	0 08
Whitefish ".....	0 08 1/2
Weakfish ".....	0 10
B. C. Salmon ".....	0 14
Brook trout ".....	0 21
Dore, per lb. ".....	0 08 1/2
Striped bass.....	0 13
Gaspé salmon.....	0 15
Fresh mackerel.....	0 08
Medium boiled lobsters.....	0 12

Fresh frozen fish—		
B. C. salmon, per lb.....	0 08	
Herring, large, per 100 fish.....	2 00	

Smoked fish—		
New haddies, 15-lb. boxes, per lb.....	0 07	
New kippera, large, per box.....	1 00	
St. John bloaters, 10 in box, per box.....	1 00	
Smoked herring, in small boxes, per box.....	0 13	
" salmon, per lb.....	0 20	

Oysters and Lobsters—		
Standards, per imp gal.....	1 50	
Oyster pails, pints, per 100.....	0 90	
" quarts, ".....	1 25	

Prepared fish—		
Boneless cod, favorite, 1 and 2-lb. bricks.....	0 06	
" fish, 1 and 2-lb. bricks, per lb.....	0 05 1/2	
" fish, 25-lb. boxes, per lb.....	0 04 1/2	
Skinless cod, 100-lb. cases, per case.....	5 75	

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, June 7, 1906.

BUTTER—Tone of market unchanged. Prices remain unaltered.
CHEESE—Receipts heavier. Lower prices expected.
EGGS—Prices a shade lower. In some cases 16 1/2c. per dozen being accepted.
PROVISIONS—Good demand continues. Dressed hogs unchanged. Dealers asking \$10.25 to \$10.50 per 100 lbs.

Salt and pickled fish—		
No. 1 Labrador herring, per half-bbl.....	3 50	
" " per pail.....	0 80	
" " salmon—		
" in bbls.....	13 00	
" in 1/2 bbls.....	7 50	
" B. C. salmon, bbls.....	12 00	
" half bbl.....	7 00	
" mackerel, per pail.....	1 80	
" large green cod, per lb.....	0 05	
" medium, ".....	0 04	
" small, ".....	0 03	

Ontario Markets.

ABBREVIATIONS—

Peas—5c. higher.
Currants—Continue to rise.
Cheese—Market weaker.
Butter—Expected to go lower.

Toronto, June 7, 1906.

Business in the grocery trade has not been extraordinary this week, but it is very fair and there are no complaints. Collections have been a little slow, but probably not more so than at the same time other years. Anyway, an improvement is looked for immediately. It is not to be forgotten that the season is about two weeks behind schedule time. That accounts for the comparatively small movement of sugars to date. Canned goods continue in a firm position. There has been an advance in peas and even at the advance agents have been instructed to accept orders subject to confirmation. Dried fruits are very scarce. Some lines, such as tapnet figs and most sizes of prunes, are practically out of the market. Indeed, there is a firm market for practically everything in the grocery line. Sugar is quiet, following the stir occasioned as usual by the advance.

CANNED GOODS—The Canadian Canners at the end of last week announced an advance of 5c. on all peas in groups 1, 2 and 3, and the market is said to be firm at the advance. Many stocks of canned goods are said to be getting into very small compass. All lines of canned goods are passing rapidly into the hands of retailers.

Group No. 1 comprises—		
"Canada First," "Little Chief," "Log Cabin," "Horse shoe" and "Auto" brands, also all private brands.		
Group No. 2 comprises—		
"Lynnvalley," "Maple Leaf," "Kent" "Lion," "Thistle," and "Grand River" brands.		
Group No. 3 comprises—		
"Globe," "Jubilee," "White Rose," and "Deer" brands.		

FRUITS.

	Group No. 1	Groups 2 and 3
Apples, standard, 3's.....	1 02 1/2	1 00
" preserved, 3's.....	1 27 1/2	1 25
" standard, gal.....	2 77 1/2	2 75
Blueberries—		
2's, standard.....	0 92 1/2	0 90
2's, preserved.....	1 42 1/2	1 40
Gals., standard.....	3 25	4 00
Cherries—		
2's, red, pitted.....	2 12 1/2	2 10
2's, " not pitted.....	1 67 1/2	1 65
2's, black, pitted.....	2 12 1/2	2 10
2's, " not pitted.....	1 67 1/2	1 65
2's, white, pitted.....	2 32 1/2	2 30
2's, " not pitted.....	1 92 1/2	1 90
Gallons, standard, not pitted.....	7 12 1/2	7 10
" pitted.....	8 62 1/2	8 60
Currants—		
2's, red, H.S.....	1 60	1 57 1/2
2's, red, preserved.....	1 80	1 77 1/2
Gals., red, standard.....	4 77 1/2	4 75
" solid pack.....	7 02 1/2	7 00
2's, black, H.S.....	1 77 1/2	1 75
2's, " preserved.....	2 07 1/2	2 05
Gals., black, standard.....	5 02 1/2	5 00
" solid pack.....	8 02 1/2	8 00

Grapes—	
2's, white Niagara.....	
2 1/2's, white Niagara.....	
3's, white Niagara.....	
Gal., white Niagara.....	

Gooseberries—	
2's, H. S.....	
2's, preserved.....	
Gals., standard.....	
" solid pack.....	

Lawtonberries—	
2's, H.S.....	
2's, preserved.....	
Gals., standard.....	

Peaches—	
1 1/2's, yellow (flats).....	
2's, yellow.....	
2 1/2's, yellow.....	
3's, yellow.....	
3's, yellow (whole).....	
2's, white.....	
2 1/2's, white.....	
3's, white.....	
3's, pie.....	
Gal., pie, peeled.....	
Gal., pie, not peeled.....	

Pears—	
2's, Flemish Beaut.....	
2 1/2's, Flemish Beaut.....	
3's, Flemish Beaut.....	
2's, Bartlett.....	
2 1/2's, Bartlett.....	
3's, Bartlett.....	
3's, pie.....	
Gal., pie, peeled.....	
Gal., pie, not peeled.....	

Pineapple—	
2's, sliced.....	
2's, grated.....	
3's, whole.....	

Plums, Damson—	
2's, light syrup.....	
2's, heavy syrup.....	
2 1/2's, heavy syrup.....	
3's, heavy syrup.....	
Gal., standard.....	

Plums, Lombard—	
2's, light syrup.....	
2's, heavy syrup.....	
2 1/2's, heavy syrup.....	
3's, heavy syrup.....	
Gal., standard.....	

Plums, greengage—	
2's, light syrup.....	
2's, heavy syrup.....	
2 1/2's, heavy syrup.....	
3's, heavy syrup.....	
Gal., standard.....	

Plums, egg—	
2's, heavy syrup.....	
2 1/2's, heavy syrup.....	
3's, heavy syrup.....	

Raspberries, Red—	
2's, L. S. (Shaffer).....	
2's, H. S.....	
2's, preserved.....	
Gals., standard.....	
" solid pack.....	

Raspberries, Black—	
2's, black, H. S.....	
2's, preserved.....	
Gals., standard.....	
" solid pack.....	

Strawberries—	
2's, heavy syrup.....	

Asparagus, California—	
2 1/2's.....	
2's, Canadian.....	

Beets—	
2's, sliced, sugar an.....	
2's, whole, ".....	
3's, sliced, ".....	
3's, whole, ".....	

Beans—	
2's, golden wax.....	
2's, refuge.....	
3's.....	
Gals.....	
2's, crystal wax.....	
2's, red kidney.....	
2's, Lima.....	
Gals, standard.....	
1's, Baked, plain.....	
1's, " tomato.....	
2's, " chili sau.....	
2's, " plain.....	
2's, " tomato.....	
3's, " chili sau.....	
3's, " plain (fl.....	
3's, " tomato.....	
3's, " chili.....	

Cabbage—	
3's.....	

Carrots—	
2's.....	
3's.....	

Cauliflower—	
2's.....	
3's.....	

Corn—	
2's.....	
Gal., on cob.....	

Parsnips—	
2's.....	
3's.....	

Peas—	
Extra fine sifted, 2's.....	
Sweet wrinkle.....	
Early June.....	
2's, standard.....	

Grapes—		
2s, white Niagara	1 42	1 40
2 1/2s, white Niagara	1 77	1 75
3s, white Niagara	1 97	1 95
Gal., white Niagara	3 52	3 50
Gooseberries—		
2s, H. S.	1 90	1 87
2s, preserved	2 12	2 10
Gals., standard	6 02	6 00
solid pack	8 02	8 00
Lawtonberries—		
2s, H. S.	1 77	1 75
2s, preserved	1 95	1 92
Gals., standard	5 52	5 50
Peaches—		
1 1/2s, yellow (flats)	1 70	1 67
2s, yellow	1 90	1 87
2 1/2s, yellow	2 50	2 57
3s, yellow	2 85	2 82
3s, yellow (whole)	2 37	2 35
2s, white	1 75	1 72
2 1/2s, white	2 50	2 47
3s, white	2 70	2 67
3s, pie	1 27	1 25
Gal., pie, peeled	4 52	4 50
Gal., pie, not peeled	3 57	3 55
Pears—		
2s, Flemish Beauty	1 65	1 62
2 1/2s, Flemish Beauty	1 97	1 95
3s, Flemish Beauty	2 12	2 10
2s, Bartlett	1 80	1 77
2 1/2s, Bartlett	1 17	1 15
3s, Bartlett	2 32	2 30
3s, pie	1 27	1 25
Gal., pie, peeled	3 80	3 77
Gal., pie, not peeled	3 27	3 25
Pineapple—		
2s, sliced	2 32	2 30
2s, grated	2 57	2 55
3s, whole		2 70
Plums, Damson—		
2s, light syrup	0 92	0 90
2s, heavy syrup	1 17	1 15
2 1/2s, heavy syrup	1 47	1 45
3s, heavy syrup	1 77	1 75
Gal., standard	2 97	2 95
Plums, Lombard—		
2s, light syrup	0 97	0 95
2s, heavy syrup	1 22	1 20
2 1/2s, heavy syrup	1 52	1 50
3s, heavy syrup	1 77	1 75
Gal., standard	3 17	3 15
Plums, greengage—		
2s, light syrup	1 02	1 00
2s, heavy syrup	1 27	1 25
2 1/2s, heavy syrup	1 52	1 50
3s, heavy syrup	1 82	1 80
Gal., standard	3 47	3 45
Plums, egg—		
2s, heavy syrup	1 55	1 52
2 1/2s, heavy syrup	1 82	1 80
3s, heavy syrup	2 12	2 10
Raspberries, Red—		
2s, L. S. (Shafferberries)	1 42	1 40
2s, H. S.	1 67	1 65
2s, preserved	1 87	1 85
Gals., standard	5 27	5 25
solid pack	8 27	8 25
Raspberries, Black—		
2s, black, H. S.	1 62	1 60
2s, preserved	1 77	1 75
Gals., standard	5 02	5 00
solid pack	8 72	8 25
Strawberries—		
2s, heavy syrup		2 25

VEGETABLES.

Asparagus, California—		
2 1/2s		3 90
2s, Canadian		3 00
Beets—		
2s, sliced, sugar and blood red	0 87	0 85
2s, whole	0 87	0 85
3s, sliced	0 97	0 95
3s, whole		1 00
Beans—		
2s, golden wax	0 82	0 80
2s, refugée	0 85	1 00
3s	1 27	1 25
Gals.	3 77	3 75
2s, crystal wax	0 95	0 92
2s, red kidney	1 02	1 00
2s, Lima	1 12	1 10
Gals., standard	4 52	4 50
1s, Baked, plain	0 40	
1s, " tomato sauce	0 45	
1s, " chili sauce	0 50	
2s, " plain	0 70	
2s, " tomato sauce	0 75	
2s, " chili sauce	0 75	
3s, " plain (flat or tall)	0 87	
3s, " tomato sauce (flat or tall)	0 95	
3s, " chili	1 00	
Cabbage—		
3s	0 87	0 85
Carrots—		
2s	0 92	0 90
3s	1 02	1 00
Cauliflower—		
2s	1 42	
3s	1 82	
Corn—		
2s	0 85	0 82
Gal., on cob	4 52	4 50
Parsnips—		
2s	0 92	90
3s	0 21	1 00
Peas—		
Extra fine sifted, 2s	1 30	1 27
Sweet wrinkle	0 95	0 87
Early June	0 77	0 75
2s, standard	0 87	0 80

Pumpkin—		
2s	0 80	0 77
Gal.	2 52	2 50
Rhubarb—		
2s, preserved	1 17	1 15
3s	1 92	1 90
Gal., standard	2 65	2 62
Spinach—		
2s	1 42	1 40
3s	1 82	1 80
Gals.	5 02	5 00
Squash—		
2s	1 02	1 00
Succotash—		
2s	1 17	1 15
Tomatoes—		
3s, all kinds	1 25	1 30
Gal., all kinds		3 75
Turnips—		
3s	1 02	1 00

SAUCE, ETC.

Tomato sauce, 1s	0 50
" " 2s	0 78
" " 3s	1 00
Chili sauce same as tomato sauce	
Catsups, tins, 2s	0 75 0 90
" " gal.	4 50
" " jugs	7 70 12 00

FISH.

Lobster, tails	3 50
" " 1-lb. flats	3 85
" " 1-lb. flats	2 00
Mackerel, Scotch	1 00 1 25
" " "	1 45
Salmon, Fraser River Sockeyes—	
1-lb. Tails, 5 cases and over, per doz.	1 65 1 75
1-lb. " less than 5 cases, "	1 62 1 65
1-lb. Flat, 5 cases and over, "	1 75
1-lb. " less than 5 cases, "	1 77
1-lb. " 5 cases and over, "	1 10
1-lb. " less than 5 cases, "	1 12
Northern River Sockeyes	1 55
Cohoos, per doz.	1 30 1 40
Humpbacks	0 25 1 00
Sardines, French 1s	0 14
" " "	0 23
" " Portuguese 1s	0 08
" " P. & C. 1s	0 25
" " P. & C. 1/2s	0 35 0 38
" " Domestic 1s	0 03 0 04
" " Mustard, 1/2 size, cases 50 tins, per 100	3 75 4 50
Haddies, per doz	1 05 1 15
Haddies, per case	4 00 4 50
Kipper herrings, domestic	1 00
" " imported	1 45 1 50
Herrings in tomato sauce, domestic	1 00
" " imported	1 40 1 40

MEATS, ETC.

Beef, corned 1s, per doz	1 35
" " 2s, "	2 40
" " 6s, "	7 20
" " 14s, "	16 80
Per dozen tins.	
Chicken, 1s, boneless	3 20 3 10
Turkey, 1s, "	3 20 3 10
Duck, 1s, "	3 20 3 10
Tongue, 1s, lunch	2 85 2 75
Soup, 2s, giblet	2 05 1 95
" " 2s, tomato	1 00
" " 3s, "	1 45
Pig's feet, 1s, boneless	1 65
1 1/2s	2 40

SUGAR—The market for raws both in America and Europe has shown a steady improvement. The movement has been felt in refined also. Willett & Gray say: "An immense business has been done, buyers generally engaging a full month's supply ahead, being well satisfied that the sugars were a good purchase and anticipating, with improved weather conditions, an increased actual consumption throughout the country." Locally movement of sugars has been a little slow since the activity following the last advance. The world's visible supply is now 3,587,918 tons, against 2,613,166 tons a year ago, an increase of 974,752 tons.

Paris lumps, in 50-lb. boxes	4 83
in 100-lb.	4 73
St. Lawrence granulated, barrels	4 18
Redpath's granulated	4 18
Acadia granulated	4 13
Berlin granulated	4 08
Phoenix	4 08
Bright coffee	4 18
Bright yellow	3 88
No. 3 yellow	4 03
No. 2	3 88
No. 1	3 78
Granulated and yellow, 100-lb. bags 5c. less than bbls.	

SYRUPS AND MOLASSES — There is a very small demand for molasses here at present. Prices are unchanged.

Syrups—	
Dark	0 35 0 35
Medium	0 35 0 35
Bright	0 38 0 42

Corn syrup, bbl., per lb.	0 02
" " 1-bbls "	0 02
" " kegs "	0 03
" " 3 gal. pails, each	1 30
" " 2 gal. "	0 90
" " 2-lb. tins (in 2 doz. case) per case	1 90
" " 5-lb. " (in 1 " " " " " "	2 35
" " 10-lb. " (in 1 " " " " " "	2 25
" " 20-lb. " (in 1 " " " " " "	2 10
Molasses—	
New Orleans, medium	0 30 0 35
" " 1-bbls "	0 30 0 35
Barbadoes, extra fancy	0 40 0 50
Porto Rico	0 45 0 60
West Indian	0 30 0 35
Maple syrup—	
Imperial qts.	0 87
1-gal. cans	0 95
5-gal. cans, per gal.	1 00
Barrels, per gal.	0 75
5-gal. Imp. brand, per can	4 50
1-gal. " per case	5 10
1-gal. " " "	5 60
Qts. " " "	6 00

TEA—The lower grades, both Pekoes and Orange Pekoes, offering in Ceylon at the present moment are exceedingly good value and considerable business has been done for importation. This might be called the normal condition of the market in June, which is usually the month of the heaviest production for Ceylon teas of this character. Later on the general crop diminishes in quantity and improves in quality, and under normal conditions the market is always considerably higher later in the season than during June and July.

Japan tea shippers report that this year's leaf does not lend itself well to the manufacture of stylish looking tea and this is of considerable importance to Canadian buyers, who pay more attention to style in Japan leaf than they do to cup quality.

COFFEE—The New York coffee market has been weaker without any noticeable change in the situation here. Willett & Gray, New York, explain it thus:

"The liquidation in the speculative options has continued until quotations have arrived at a point where the New York options to-day are 50 points lower than the same date last year, while the European options in Havre and Hamburg are at exactly the same prices as a year ago. Such a disparity as this is undoubtedly due to the liquidations of outside speculators, the price itself not seeming of much importance to them, notwithstanding that all grades of actual coffee (with the exception of No. 2 Rio and Santos and possibly No. 3 Rio) are from 30 to 150 points higher than the basis of option sales. There are a few shipments of special grades coming forward from Brazil, but apart from this the price in Brazil is impracticable compared with the market here, thus checking business between the consuming and producing markets.

"The constant liquidation has made the technical position of the market very much healthier, and in the face of supplies having decreased about 2,000 bags compared with last year, the difference in the price of to-day compared with a year ago is most noticeable, proving an unduly large discounting of the possibility of a large crop next season, and which, if realized, is not likely to have the influence that is attached to it to-day."

DRIED FRUITS—This market is almost bare of California prunes. Stocks are so small that it is scarcely worth while advancing prices. There are a few very good French prunes, small size, 11c. to 12c., to be had at 4 1-2c. Tapnet figs are also about done. Currants continue to work upward. J. L. Watt, of J. L. Watt & Scott, says of them:

"There is little change in the Patras

ets.

er.

7, 1906.

le has not but it is omplaints. slow, but the same n improve-ly. It is season is dule time. aratively date. Can-1 position. 1 peas and have been subject to are very tapnet figs practical-d, there is everything quiet, fol-s usual by

adian Can-announced s in groups is said to y stocks of getting into ies of can-ly into the

Cabin," "Horse-ate brands.

ent "Lion," ds.

and "Deer"

Group Groups No. 1 2 and 3

1 02	1 00
1 27	1 25
2 77	2 75
0 92	0 90
1 42	1 40
3 25	4 00
2 12	2 10
1 67	1 65
2 12	2 10
1 67	1 65
2 32	2 30
1 92	1 90
7 12	7 10
8 62	8 60
1 60	1 57
1 80	1 77
4 77	4 75
7 02	7 00
1 77	1 75
2 07	2 05
5 02	5 00
8 02	8 00

market, but prices continue to harden, and 3d more has been paid for importation to Canada than the prevailing price last week. Some speculative offers of new crop have been made, but have received no interest from buyers, who are content to wait for quotations based upon actualities.

Valencia raisins continue to sell freely on spot. Prices are now fully a cent a pound higher than they were four weeks ago, but they are still a full cent below the cost of importation from any other market. Dates are in small compass and wanted on spot, but the London price is much higher than buyers' ideas here and they are simply dragging along without the goods, and this situation cannot be changed before the advent of the new crop in October.

Prunes, Santa Clara—			
	Per lb.		Per lb.
90-100s, 50-lb. boxes	0 06 3/4	60-70s, 50-lb. boxes	0 07 1/2 0 08
80-90s	0 07 1/2	50-60s	0 08 0 09
70-80s	0 07 1/2 0 07 3/4	40-50s	0 09 0 09 1/2
		30-40s	0 10 1/2 0 10 3/4
French prunes, 110-120s			
			0 14
Note—25 lb. boxes 1c. higher.			
Candied and Drained Peels—			
Lemon	0 11	0 11 1/2 Citron	0 18 0 20
Orange	0 11 1/2	0 12 1/2	
Figs—			
Elmes, per lb.			0 10 0 14
Tapnets			0 04 1/2
Apricots—			
Californian evaporated, in 50-lb. boxes			0 13 1/2 0 15
Peaches—			
Californian evaporated			0 14 0 15
Pears—			
Californian evaporated, per lb.			0 13
Currants—			
Fine Filiatras	0 06 up	Vostizzas	0 07 1/2 0 08 1/2
Patras	0 06 1/2 0 06 3/4		
Cleaned 1c. more.			
Raisins—			
Sultana			0 05 1/2 0 09
Fancy			0 10 0 14
Extra fancy			0 15 0 16
Valencias, selected			0 05 1/2 0 06 1/2
Seeded, 1-lb. packets			0 09 0 10 1/2
California, loose muscatels—			
3-crown			0 07 1/2
4-crown			0 09
Dates—			
Hallowees	0 05	Fards new choicest	0 09 0 10 1/2
Mairs	0 04	new choicest	0 09 1/2
Domestic evaporated apples			0 13

NUTS—In regard to shelled walnuts, there has been weakness in France owing to the disposition to clear some stocks prior to the necessity of cold storing. The demands for the United States for walnuts in the shell for September shipment, otherwise would have had a very strengthening effect upon the market as the quantity remaining for the purpose of shelling is not large and the whole is practically controlled by Davenszen & Co., Bordeaux. They have, however, announced it as their policy not to attempt to force up prices; but, in order to reserve the necessary stock to supply the trade with shelled walnuts, they have asked buyers to anticipate their wants by making their contracts now in order to avoid possible disappointment. A short crop of Tarragona almonds is looked for and higher prices expected. Shelled almonds share that position. The new crop of filberts for October shipment has advanced 1-4c. during the past week. The conditions affecting this crop, and which have made the price many shillings above the average of other years, are not in any large measure related to the filbert crop itself, but to the scarcity of almonds, walnuts and other competing articles.

Almonds, Tarragona, per lb.	0 13 1/2	0 14
Formigetta	0 12 1/2	0 13
shelled Valencias	0 27	0 28
Walnuts, Grenoble	0 14 1/2	0 15
Bordeaux	0 10 1/2	0 11
shelled	0 26	0 28
Filberts, per lb.		0 10
Pecans, per lb.		0 14 0 17
New Brazils, per lb.		0 14 1/2 0 15
(The following quotations on peanuts are for sack lots, green. For roasted add 2c.)		
Selected Spanish		0 08 1/2
A 1s, banners and suns		0 08
Japanese Jumbo's		0 08 1/2
Virginia		0 10

SPICES—Quotations are unchanged.

Spices—		Per lb.
Peppers, blk		0 20
white		0 30
Ginger		0 18 0 35
Cassia		0 25
Nutmeg		0 45 0 75
Cloves, whole		0 30
Cream of tartar		0 22 0 28
Allspice		0 16
Mace		0 85

RICE AND TAPIOCA—The market is firm with unchanged prices.

Rice, stand. B.		Per lb.
Rangoon	0 03 1/2	0 03 1/2
Patna	0 05	0 05 1/2
Japan	0 06	0 07 1/2
Java	0 06	0 07
Sago	0 07 1/2	0 08 1/2
Carolina rice	0 07 1/2	0 10
Tapioca, medium pearl		0 06 1/2
" double goat		0 07 1/2

FISH—Storms have depleted the supply this week, but dealers have been able to fill orders. Business is fair. Fresh mackerel have been received.

Fresh halibut	0 10	0 13
Haddock, fresh caught, per lb.	0 06	0 06 1/2
Fresh cod, per lb.	0 07	0 08
Fresh lobsters, boiled, per lb.	0 20	0 25
Shrimps per gal.		1 25
Whitefish, per lb.	0 19	0 10 1/2
Salmon trout, per lb.	0 18	0 09
Finnan haddies		0 08
Ciscoes, per basket		1 25
Perch, per lb.	0 05	0 06
Herring, large, per lb.		0 08
" medium per lb.		0 04
Brook trout, per lb.		0 25
Pike, per lb.	0 05	0 06
Blue fish, per lb.		0 10
Fresh mackerel	0 25	0 30

DRIED FISH—There is little business in this line now. Prices are unchanged.

Boneless fish, per lb.	0 05
Cod fish, 1-lb. bricks	0 07
Quail-on-toast, per lb.	0 05 1/2 0 06
Flitched cod fish, cases of 100 lbs.	6 50

BEANS—Prices are unchanged.

Beans, handpicked, per bush	1 85	1 90
prime, No. 1	1 70	1 75
Lima, per lb.	0 06 1/2	0 07

HIDES AND WOOL—Supplies are limited and business is very quiet. Prices are a cent higher.

Hides, inspected, steers, No. 1	0 12
" " No. 2	0 11
" " cows, No. 1	0 11 1/2
" " No. 2	0 10 1/2
Country hides, fat, per lb., cured	0 11
Calf skins, No. 1, city	0 14
" No. 1, country	0 13
Sheep skins	1 50
1 85	
Lamb skins	0 40
Horse hides, No. 1	3 15
3 60	
Rendered tallow, per lb.	0 04 1/2 0 06 1/2
Pulled wools, super, per lb.	0 25
extra	0 27
Wool, unwashed fleece	0 17
0 1	
washed fleece	0 26

N. S. Markets.

Halifax, N.S., June 5, 1906.

Trade has been fairly good during the past week, considering the very backward condition of the weather. Rain fell continuously for several days, and very greatly hampered the farmers in their operations. Reports from the Annapolis Valley say that the trees are looking well, and that they are blossoming. If no heavy frost comes the trees give promise of a large yield of fruit. Retail

trade in the city is exceptionally good, some of the dealers reporting business better than for years. This is probably due to the good demand for labor, and the steady employment given to all classes of artisans. Prices have not changed very materially. The sugar market is firmer and there has been an advance in the refined article, which is now quoted at \$4.15 for barrels and \$4.05 for bags of granulated. The demand is light at present, and it is expected to continue so for some time.

EGGS—The egg market is a little easier. First-class stock is quoted this week at 16c., and with the reduction there has been some increase in the sales. The receipts from local points have increased slightly, but shipments from Prince Edward Island are unusually light.

BUTTER—Receipts of butter are far below expectations. The farmers are not sending in any large quantities, but this is probably due to their being engaged in preparing their crops. Pasturage is now good, and the receipts should increase very soon. Quotations here are: Creamery prints, 24c.; small tubs, 22c. to 23c. for the choicest; solids, 21c. to 22c., and rolls, 19c. to 20c.

CHEESE—The market is very firm here, and it is stated that there is a good demand for it on the English market. Very few factories are yet running in the provinces, but it is expected that they will soon open up. Large cheese are quoted here at 12 1/2c. and small at 13c. and 13 1/2c. The stocks held are not very heavy. The New Perth, P.E.I., cheese factory began manufacturing cheese on June 1. This factory manufactured butter all Winter, the demand for which was greater than the supply. This factory is conducted on up-to-date principles by C. J. Cook. Mr. Vernon, who is to take charge of the cheese and butter making factory at Montague, P.E.I., has arrived. The factory will start to manufacture at once. This factory is now in first class condition for the season's work, having in addition to all the necessary machinery, a complete cold storage plant.

VEGETABLES—Stocks of good potatoes are becoming very light. Some recent receipts from Prince Edward Island were in good condition and found a ready sale. Calicoes are quoted at \$1.25, and New Brunswick at \$1.65. Turnips are scarce at \$1.25, and the market is about cleaned up of parsnips and beets. Beets are worth \$1.50 and parsnips \$1.75. Plenty of good carrots are still obtainable, being quoted at \$1.50, which price is reasonable for good stock at this season.

FRUIT, ETC.—Business is brisk and the jobbers are handling large quantities. Jamaica oranges are quoted at \$6 and Californias from \$4.25 to \$5; Valencias, \$4.20, repacked \$5.50 to \$6.50; bananas, \$2 to \$2.50; California cherries, \$3 per box; American cabbage, \$4 per crate; tomatoes, \$3.50 per crate, and beans, \$3.50 per bushel.

FISH—The fishing vessels are making only small catches on the banks, and no large hauls of mackerel have been made on the coast. Fresh mackerel are selling at 15c. apiece now. Salmon has dropped from 25c. to 18c. Lobsters are becoming scarce. They are now selling at \$14 per crate in Boston.

WES

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Virden—E. J.
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WESTERN ASSOCIATION NEWS

"The Canadian Grocer" the Official Organ.

Address all communications for this department to THE CANADIAN GROCER, 511 Union Bank Building, Winnipeg, Man.

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On Friday evening of last week an enthusiastic meeting was held in the board room of the association offices in Winnipeg for the purpose of organizing the grocers of the City of Winnipeg. Some eight or nine years ago the Winnipeg grocers had an association of their own which, owing to various causes, died a natural death; but it did good work in its day and several of its members were the most enthusiastic in the work of organizing in Winnipeg a section of the Retail Merchants' Association of Western Canada.

Who Were There.

Among those present at the meeting were the following: E. B. Nixon, J. F.

Hunter, Boissevain, president of Retail Merchants' Association of Western Canada; S. Elliott, W. L. Scott, John Dyke, S. Ling, A. M. McKinny, W. J. Kennedy, J. R. Bardsley, J. Bloomfield, Geo. Hilton, G. B. Andrews, M. Charlton, H. Genser, M. Rose, C. Charrest, chairman of the Winnipeg Retail Butchers' Association; W. A. Coulson, secretary of the Retail Merchants' Association of Western Canada, and F. R. Munro of The Canadian Grocer.

In opening the meeting, Secretary Coulson briefly explained the aims and objects of the association and then called on C. Charrest, chairman of the Winnipeg Butchers' Association, to tell of the work that had been accomplished among the butchers.

Mr. Charrest spoke briefly and to the point. The butchers' organization was now about three months old and the principal benefits seen so far had been in connection with the collection of bad debts. The association collection forms and the plan of listing bad accounts had worked wonders in Winnipeg. His own firm had already collected enough to pay their dues for a century. He also referred to the need of a higher license on peddlers and expressed the opinion that this could be obtained only by the united action of the retailers.

President Hunter reviewed the aims of the association and told of its origin in Boissevain, where the merchants had decided that it was poor business to cut each other's throats.

Butchers Glad of it.

E. B. Nixon was elected chairman pro tem and in an interesting speech he urged the advisability of the grocers meeting and learning to know each other better. There was too much enmity and too little co-operation among the grocers of Winnipeg. He hoped to see the association get after the Winnipeg fruit stores. These stores are allowed to keep open after six o'clock and they sell many lines which are handled by the grocers who are compelled by law to close at six. This was not right or fair.

After some informal discussion the gathering adjourned to meet again on Thursday night of this week, when officers will be elected and a permanent organization effected.

Manitoba Markets

(Market quotations corrected by telegraph up to 12 a.m. Thursday, June 7, 1906.)

FLUCTUATIONS-

Canned tomatoes-Advanced to \$3.
Canned roast and corned beef-Manitoba Canning Co. brands, reduced; Clark's-Advanced.
Currants-Advanced 1/2c. per lb.
Seeded raisins-Declined 1c. to 1 1/2c. per lb.
Choice evaporated peaches-Advanced 1 1/2c. per lb.
Plums-Advanced 2c. per lb.
Olums-Advanced 2c. per lb.

Apricots-Advanced 3 1/2c. per lb.
Patna rice-Advanced 1/4c. per lb.
Oatmeal - Advanced.

Business continues very active with few important changes in price except in California dried fruits. Other changes are trifling. Collections are not altogether satisfactory but they are better than at this time last year.

CANNED GOODS-Tomatoes are very scarce and they have been advanced to \$3 per case all groups. One brand of tinned roast beef has been further advanced and another factory's brands have been slightly reduced. We quote:

FRUITS.		Group No. 1.	Groups No. 2 & 3
Apples-			
galions, per doz.	.....	3 35	3 30
3-lb. "	.....	2 75	2 70
Cherries-			
red pitted, per 2-doz. case	.....	4 33	4 28
Currants-			
new, red, 2 doz. cases, per case	.....	3 45	3 43
black "	.....	3 83	3 78
Gooseberries-			
new "	.....	4 08	4 03
Lawtonberries-			
" "	.....	3 83	3 78
Pears-			
2s, F.B., per 2-doz. case	.....	3 58	3 53
3s, " "	.....	5 09	5 04
Peaches-			
2s "	.....	4 08	4 03
3s "	.....	6 14	6 09
Plums-			
Damson, 1s "	.....	2 13	2 08
Lombard, 1s "	.....	2 23	2 18
Greengage, 1s "	.....	2 33	2 28
Pumpkins-			
3s "	.....	2 09	2 04
Pineapples-			
2s, sliced, 2 doz. cases, per case	.....	4 20	
2s, whole, " "	.....	3 75	
2 1/2s, whole, " "	.....	4 60	
2s, grated, " "	.....	4 40	
Raspberries-			
red (new) "	.....	3 63	3 58
black (new) "	.....	3 53	3 48
Strawberries-			
new "	.....	4 00	4 25
VEGETABLES.			
Beans-			
golden wax, " "	.....	1 93	1 88
refugee, " "	.....	1 98	1 93
Beets-			
3s "	.....	2 39	2 34
Cor-			
2s "	.....	1 98	1 93
Peas-			
(No. 4) 2s "	.....	1 53	1 48
(No. 3) 2s "	.....	1 68	1 63
Succotash-			
2s "	.....	3 00	
Tomatoes-			
All groups, per case	.....	2 80	2 95
MEATS.			
Pork and beans (V.C.P. Co.), 1s, per doz.	.....	1 25	
" " " 2s, " "	.....	1 90	
" " " 3s, " "	.....	2 60	
Clark's 1 lb. plain, per case	.....	2 10	
" 2 " " " "	.....	1 80	
" 1 " " " " "	.....	2 30	
" 1 " tomato sauce, per case	.....	2 30	
" 2 " " " " "	.....	1 85	
" 3 " " " " "	.....	2 40	
" 1 " Chili " " "	.....	2 30	
" 2 " " " " "	.....	1 95	
" 3 " " " " "	.....	2 40	
Soups (Van Camp's), per doz.	.....	1 25	
Canned chicken (Man. Can. Co.) per doz.	.....	3 25	
" turkey	.....	3 25	
" chicken (Aylmer), per doz	.....	3 30	
" (Delhi), " "	.....	3 30	
" turkey (Aylmer)	.....	3 30	
" (Delhi)	.....	3 20	
" duck (Aylmer)	.....	3 30	
" (Delhi)	.....	3 20	
Corned beef			
" 2s "	.....	2 80	
" 1s "	.....	1 60	
" Man. Can. Co. 2s per doz.	.....	1 35	
" 1s "	.....	2 50	
Roast beef (Man. Can. Co.) 2s, per doz	.....	1 35	
" 1s "	.....	1 55	
" (Clark's), 1s, per doz	.....	2 65	
" 2s "	.....	0 55	
Potted meats, 1s, per doz.	.....	1 25	
Veal loaf (Libbey's), 1 lb., per doz.	.....	2 50	
" 1 lb. "	.....	1 25	
" 1 lb. "	.....	2 50	
" 1 lb. "	.....	1 85	
" 1 lb. "	.....	3 50	
Luncheon (Clark's), 1s, "	.....	3 45	
" (Aylmer), 1s, "	.....	3 00	
Sliced smoked beef (Libby's), 1-lb. tins, per doz.	.....	1 80	
" " " 1-lb. tins, "	.....	3 10	
" " " 1-lb. glass, "	.....	3 35	
" " " 1-lb. tins, "	.....	1 45	
" " " 1-lb. tins, "	.....	2 50	
" " " 1-lb. glass, "	.....	3 05	
Sliced bacon, " 1-lb. tins, "	.....	3 10	
" " " 1-lb. glass, "	.....	3 25	
Corned beef (Clark's), 1-lb. tins, per doz.	.....	1 50	
" " " 2-lb. "	.....	2 65	

FISH.

Salmon, Fraser River sockeye, per case	6 25
" Skeena River, " "	6 00
" Rivers Inlet, " "	5 90
" Red Springs, " "	5 75
" humpback, " "	4 10
" cohoes, " "	4 85
" Clover Leaf, Fall delivery, 1 to 4 cases, 5 to 9 cases	6 30
Lobsters (new), 1/2 lb. flats, per 8-do. case	16 00
" " 1/2 lb. tails, per 4-do. case	10 25
" " 1-lb. tails	14 50

SUGAR—Prices are steady. We quote:

Montreal granulated, in bbls.	4 75
" " in sacks	4 70
" yellow, in bbls.	4 35
" " in sacks	4 30
Wallaceburg, in bbls.	4 65
" " in sacks	4 60
Berlin, granulated in bbls	4 65
" " in sacks	4 60
Icing sugar in bbls.	5 35
" " in boxes	5 35
" " in small quantities	5 95
Powdered sugar, in bbls.	5 15
" " in boxes	5 35
" " in small quantities	5 60
Lump, hard, in bbls.	5 45
" " in 1/2-bbls.	5 55
" " in 100-lb cases	5 45
Raw sugar	4 50

SYRUPS AND MOLASSES — There have been no further changes since the recent advance in New Orleans molasses. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 20
" " 5-lb tins, per 1 " "	2 65
" " 10-lb tins, per 1/2 " "	2 55
" " 20-lb tins, per 1/2 " "	2 45
" " barrel, per lb.	0 03 1/2
" Sugar syrup, per lb.	0 03 1/2
" Kairomel" syrup, 2-lb. tins, per 2 doz. case	2 55
" " 5-lb. " " " "	2 90
" " 10-lb. " " " "	2 70
" " 20-lb. " " " "	2 80
Barbadoes molasses in 1/2-bbls, per gal.	0 40
New Orleans molasses in 1/2-bbls, per lb.	0 03 1/2
Porto Rico molasses in 1/2-bbls, per lb.	0 04 1/2
Blackstrap, in bbls., per gal.	0 31
" " 5 gal. bsts., each.	2 25

COFFEE —

Whole green Rio, per lb.	0 10 1/2
" roasted " per lb.	0 15 1/2
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
" " Mocha	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracaibo	0 19
Choice Rio	0 17
Pure	0 16 1/2
Seal Brand (C & S) in 2-lb tins, per lb.	0 32
" " 1-lb	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.	0 23
" " 1-lb.	0 24

MATCHES—Prices are steady at advanced quotations noted last week.

" Telegraph"	4 75
" Telephone "	4 65
" King Edward "	3 35
" Head Light "	4 20
" Rising Star "	5 50
" Eagle "	1 95
" Victoria "	3 10
" Silent," 200's	2 20
" " 500's	4 70

FOREIGN DRIED FRUITS — Owing to the state of the California dried fruit market some fancy prices are now being charged for all lines on the Winnipeg market. The list below has been carefully revised and shows the high prices now obtaining. No decline can be expected until the new crop is marketed. We quote:

Sultana raisins, bulk, per lb	0 6 1/2
" cleaned, " "	0 08
" 1 lb pkgs	0 09 1/2
Table raisins, Connoisseur clusters per case	2 60
" extra dessert, " "	3 40
" Royal Buckingham, " "	4 00
" Imperial Russian " "	5 25
" Connoisseur clusters, 1 lb pkgs. per case (20 pkgs).	3 25
" Connoisseur clusters, boxes (5 1/2 lbs).	0 80
Valencia raisins, f. o. s.	1 35
" selected	1 60
" layers	1 70
California raisins, muscatels, 2 crown, per lb.	0 09
" " 3 " "	0 09 1/2
" " 4 " "	0 08 1/2
" " choice seeded in 1/2-lb. packages per package	0 07 1/2
" " fancy seeded in 1/2-lb. packages per package	0 07 1/2
" " choice seeded in 1-lb. packages per package	0 09 1/2
" " fancy seeded, 1-lb. packages, per package	0 09 1/2
Prunes 100-120 per lb.	0 06 1/2
" 90-100 " "	0 07 1/2
" 80-90 " "	0 08
" 70-80 " "	0 08 1/2
" 60-70 " "	0 09

" 50-60 " "	0 09 1/2
" 40-50 " "	0 10
" choice silver, per lb.	0 11
" silver, per lb.	0 08 1/2
Currants, uncleaned, loose pack, per lb.	0 06 1/2
" dry cleaned, Filatras, per lb.	0 06 1/2
" wet cleaned, per lb.	0 06 1/2
" Filatras in 1-lb pkg. dry cleaned, per lb.	0 07 1/2
" Vostizas, uncleaned	0 06 1/2
Hallowee dates, new per lb.	0 06 1/2
Figs, cooking in taps and sacks	0 05 1/2
" " boxes	0 05 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 20
Apricots, standard in 25-lb. boxes, per lb.	0 19
Slab apricots in 25-lb. boxes, per lb.	0 15
Peaches, choice, per lb.	0 17 1/2
Pears, choice (halves), per lb.	0 16
" standard " "	0 15
Plums, choice (dark pitted) per lb.	0 14 1/2
Nectarines, choice	0 16

CANDIED PEELS—

Lemon, per lb.	0 11 1/2
Orange " "	0 11 1/2
Citron " "	0 20
Mixed, in 1-lb drums per doz.	2 30

EVAPORATED AND DRIED APPLES—Evaporated apples are selling at 13c. per lb. in 50-lb. boxes. Dried apples are quoted at 9c. per lb.

BEANS—No. 1 white beans are quoted at \$2.05 per bushel, and No. 2 at \$1.90.

NUTS—

Almonds, per lb.	0 12 1/2
(shelled), per lb.	0 28
Filberts " "	0 10
Peanuts " "	0 10 1/2
Jumbos " "	0 12 1/2
Walnuts, new, Grenobles, per lb.	0 15 1/2
" Marbots " "	0 13 1/2
" shelled, " "	0 30
Pecans, per lb.	0 15
Brazils, per lb.	0 15

SPICES—

GROUND SPICES.

Pepper, black, in 10 lb boxes, per lb	0 18
" white, " 5 " "	0 25
Cayenne pepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " " "	0 12
Allspice, " " "	5 11 1/2
Ginger, in 10-lb. boxes, per lb.	0 13
Mixed spice, in 5-lb. boxes, per lb.	0 20
Mace, in 5-lb. boxes, per lb.	0 70

WHOLE SPICES.

Black pepper, per lb	0 13
White pepper, per lb.	0 25
Cinnamon (ordinary), per lb.	0 18
Cinnamon (extra quality), per lb.	0 24
Nutmegs, per lb	0 25
Cloves according to quality	0 14 1/2
Ginger, per lb.	0 10
Allspice, per lb.	0 08 1/2
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
4-oz. packets, per doz.	0 75

HONEY—

Clover honey 1-lb glass, 2 doz. in case, per doz	2 00
" " 5-lb tins, 1 doz. in case, per tin	0 50
" " 10-lb tins, 8 in case, per tin	1 00
" " 60-lb tins, per lb	0 07
Fancy comb honey, 2 doz. to the case, per doz.	2 50
" " " per case	4 75
New honey, 5-lb. tins, 1 doz. in case, per case.	6 75
" " 10-lb. tins, 6 in case, per case	6 40
" " 60-lb. tins, per lb.	0 10

SAUCES—

Worcestershire, Lea & Perrins' 1/2 pints, per doz	\$3 65
" " White's " "	6 00
" " Paterson's " "	0 90
" " " "	0 90
Essence of anchovies (C. & B.), per doz.	3 00
Yorkshire relish (Goodall & Backhouse), per doz	1 90

BUCKWHEAT—Quoted as before at \$1.70 per half sack.

RICE, TAPIOCA AND SAGO — As noted last week, tapioca has declined to 7c. per lb., and is firmly held at that price. Patna rice has advanced 1c. per lb. We quote:

Japan rice, per lb., cwt. lots	0 05 1/2
" " 50-lb. lots	0 05 1/2
Rangoon rice, per lb.	0 04
Patna " "	0 04 1/2
Tapioca, per cwt.	7 00
Sago, per lb.	0 04 1/2

POT AND PEARL BARLEY—

Pot barley, per sack	2 20
Pearl barley, per half sack (49 lbs)	1 65
" " sack	3 30

OATMEAL AND CORNMEAL—There has been another advance in oatmeal and prices are now quoted as follows:

Rollled oats, 80-lb. sacks, per sack	2 20
" " 40-lb. " "	1 13
" " 20-lb. " "	0 58
" " 8-lb. " "	0 26
Granulated oatmeal, per sack	2 45
Standard " "	2 45
Cornmeal, " "	1 70

GREEN FRUITS—Quoted as follows:

Fancy Cal. blood oranges, 200's to 250's	5 00
" " 324's to 360's	4 50
Fancy Cal. navel oranges, 96's	4 00
" " 125's	4 25
" " 150's	5 00
" " 176's to 324's	5 50
Lemons, 300's and 360's	5 50
Strawberries, quarts, per 2 doz. cases	5 00
California cherries, per box	4 00
Bananas, per bunch	2 75
Apples, Ben Davis, per box	3 00

VEGETABLES—

Rhubarb, 40's, per box	2 00
Asparagus per box	2 50
Florida tomatoes (6 baskets to crate), per crate	3 60
Onions, Egyptian, per lb.	0 04
" native, per lb.	0 03
Lettuce, new, per doz.	0 45
Radishes, new, per doz.	0 45
Onions, new, per doz.	0 45
Parsley, new, per doz.	0 45
Cabbage, new, per lb.	0 05
Cucumbers, new, per doz	2 00

BUTTER—Creamery butter is quoted to the trade as follows:

Finest fresh creamery, in 56-lb. boxes	0 21
" " in 28-lb. boxes	0 21
" " in 14-lb. boxes	0 21
" " in 1-lb. bricks (eastern)	0 25
" " (western)	0 21

Local produce houses are paying 14c. per lb. for No. 1 dairy and 10c. for No. 2 dairy delivered in Winnipeg.

CHEESE—

Finest Ontario, large	0 13
" Manitoa, large	0 12 1/2
" " twins	0 12 1/2
" " small	0 12 1/2

LARD—

Tierce basis, per lb	0 12
Small packages take the following advance:	
50-lb. tin cans, per lb	0 00 1/2
20-lb. tin pails, in 80-lb. cases, per lb.	0 00 1/2
10-lb. " in 60-lb.	0 00 1/2
5-lb. " " "	0 00 1/2
3-lb. " " "	0 01
20-lb. net white wood pails, per lb.	0 00 1/2

CURED MEATS —

Hams, selected stock, special mild cure	0 16
Bacon, " "	0 19
Bacon, " "	0 16
Hams, light, 10 to 13 average	0 15
" medium, 14 to 16 average	0 14 1/2
" heavy, 20 to 30, for slicing	0 14 1/2
" heavy skinned, 20 to 30 for slicing	0 14 1/2
Picnic hams, light, choice, 6 to 8	0 11 1/2
Shoulders light, choice	0 11
Breakfast bacon, clear, bellies, light, 8 to 10	0 15 1/2
" clear 1 ellies, 12 to 14	0 15
Clear backs, b bacon light	6 14 1/2
" b bacon 12 to 14	0 14 1/2
Spiced rolls, long if in stock	0 13
" short	0 13
Dried beef ham, sets	0 11 1/2
Smoked hams boned and rolled, 2 1/2 per lb. additional.	

DRY SALT MEATS.

Bacon, dry salt long clear	0 12 1/2
" " smoked	0 13 1/2
" " boneless backs	0 12 1/2
Shoulders " "	

BARREL PORK.

Heavy mess pork, boneless, per bbl	22 00
" " per 1/2 bbl	11 50
Standard mess pork, per bbl	22 50

PICKLED GOODS (COOKED).

80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet	4 00	2 10	1 60
Pig's tongues	14 50	7 50	4 00
Boneless hocks	8 50	4 50	2 50
Sweet pickled spare ribs, not cooked, per lb.			0 03 1/2
hocks			0 04

EGGS — Produce houses are paying 15c. per dozen at country points.

A VISITOR FROM ENGLAND.

E. D. Morton, of the firm of C. & E. Morton, London, England, while in Montreal recently expressed himself as pleasantly surprised at the progress being made by the wholesale grocery trade of the Dominion. Mr. Morton, who sailed for England a week ago Thursday on the Virginian, was in Montreal just finishing a combined business and pleasure trip around the world. He was gone six months and was accompanied by Mrs. Morton. During his visit to the Montreal trade he was introduced by Mr. E. B. Goodacre, of Watt, Scott & Goodacre, agents for Quebec.

N. B.

St. J.

Business is with quite generally of chief interest reference to goods entered wholesale gro signed not of the Cannery's trade. It is any previous deposit being For almost a and by many tunity to cut

SPICE—In rule. Cloves utes. Pepper Nutmegs are

OIL—As in burning of business. Pri last year. Buy decline. In a busy season tion for this feature. Pai prices hold e early for rec

SALT—In is good steady are firmly hel can salt was grade is la fish. In fine ed; Canadian opening of tl proved dema

CANNED there is now the wholesale vance in cor firm at the strawberries lon apples ar ing the best s In salmon, p low. In don unchanged, t light.

GREEN F sellers. The fruit owing t full prices r about out of t sinas and Ca are higher. Pines sell fai still too high arb is lower

DRIED F ture business In California been made s last year. O been fair sa But few oth Apricots are in a small w and evaporat are being boc

N. B. Markets.

St. John, N.B., June 4, 1906.

Business is good. Bills are being met with quite general satisfaction. Markets generally are firm. Perhaps the matter of chief interest is the new agreement in reference to the selling price of canned goods entered into by practically every wholesale grocer in the province. It is signed not only by those buying from the Cannery's Consolidated, but by all the trade. It is much more binding than any previous agreement, a large cash deposit being put up by each signer. For almost a year prices have been open and by many it was used as an opportunity to cut prices.

SPICE—In ginger, much higher prices rule. Cloves are very firm at full figures. Peppers and cassia are unchanged. Nutmegs are still quite low.

OIL—As reported last week, dealers in burning oil are busy booking future business. Prices are rather higher than last year. Buyers are guaranteed against decline. In lubricating oils it has been a busy season. There is strong competition for this business. Quality is a large feature. Paint oils are unchanged; prices hold quite high. It is still too early for receipts of new cod oil.

SALT—In Liverpool coarse salt, there is good steady sale at this season. Prices are firmly held. A cargo of Mediterranean salt was received this week. This grade is largely used by packers of fish. In fine salt prices are unchanged; Canadian chiefly sold. With the opening of the dairy season there is improved demand.

CANNED GOODS—As reported, there is now a firm selling price among the wholesale trade. This means an advance in corn and peas. Tomatoes are firm at the advanced price. In fruits, strawberries and peaches are firm. Gallon apples are again higher. It is proving the best season in this line for years. In salmon, prices are firmer. Meats are low. In domestic fish the situation is unchanged, as this season's stocks are light.

GREEN FRUIT—Bananas are large sellers. There is a big sale for small fruit owing to price, but for best stock full prices rule. Valencia oranges are about out of the market. Jamaicas, Messinas and Californias are offered. Prices are higher. Lemons are also higher. Pines sell fairly well. Strawberries are still too high for large business. Rhubarb is lower.

DRIED FRUIT—The booking of future business is now an active feature. In California prunes quite full sales have been made at rather lower prices than last year. Of seeded raisins there have been fair sales. Prices are quite low. But few other raisins have been sold. Apricots are not quoted. Peaches sell in a small way; prices are high. Prunes and evaporated fruits are scarce. Figs are being booked; prices are rather high-

er than last year. Peel will be high. Spot dates higher; new goods will cost higher than last season. In currants, prices are unchanged.

SUGAR—The week shows no change in price, with rather improved sales.

MOLASSES—In Barbadoes, prices are rather higher. Imports of fancy have been large. Choice stock is rather light. Little business has yet been done in Porto Rico and receipts are very light. There are one or two cargoes shortly due.

FISH—Salmon are being more freely received, but prices are still quite high. This is our best fish; practically all are sold fresh. Very large quantities being shipped to Boston. The catch of shad has been very light. Gaspereaux is just a fair catch; this is a large business. Dried fish hold at quite full figures. Pickled fish are still scarce and high. Smoked herring bring a good average price.

FLOUR, FEED AND MEAL—In flour, prices are unchanged. The market is quite firm. Feed holds at full figures. Oats and oatmeal are firmer. Package oatmeal is being largely sold. There is active competition in cornmeal. Beans are still low; yellow eyes have been largely sold. Peas and barley are dull.

DEATH OF JAMES TEES.

Winnipeg business men sincerely mourn the death last week of James Tees, head of the big commission firm of Tees & Perse. All classes mourn his loss, but none more sincerely than the business men of Winnipeg, with whom for many years he was brought in daily contact. "The whitest business man in the west," he has often been called, and his right to the name has never been questioned.

Mr. Tees was born in Montreal in 1854, being a son of David Tees, a furniture manufacturer. When a boy he was employed by Jas. Robertson in the office of the Canada Lead Works, and in 1881 he was made office manager. In the same year he moved to Winnipeg as manager of the Canada Lead Works and in 1887 he resigned to found, with John Perse, the commission firm of Tees & Perse. In this business he attained eminent success, his firm representing in the west some of the strongest Canadian manufacturing concerns.

ROLLED OATS PRICES UNIFORM.

There was a rumor among the Toronto wholesale grocery trade this week that the oatmeal millers had got together again and either reformed the combination or come to an understanding about prices. Some of the larger millers have come to an informal understanding as to prices, but there has been no arrangement or agreement.

W. A. Strowger, secretary of the former combine, would know of any movement toward reorganization, and to The Canadian Grocer he positively denied that anything had been done. "The oatmeal millers have not met in months," he declared. "I don't believe there is any sort of understand-

ing as to prices. At any rate, if there is, I don't know about it."

The rise in the price of rolled oats at this unusual time, when consumption falls off, is attributed to dearer oats. The uniformity of quotations received by the wholesalers is the reason for the supposed reorganization.

BUSINESS NOTES.

Walter Bate, grocer, Lakefield, Ont., has sold out to W. Hurl.

Geo. Dixon, grocer, Brooklin, Ont., has sold out and is going west.

Isaac Hord, of Hord & Co., Mitchell, Ont., took a few days rest attending a church convention in the west.

The fine team of horses owned by W. R. Cole, of Mitchell, ran away last week. The only damage was to the rig.

Mr. Couch, of Couch & Schneider, Mitchell, Ont., is contemplating a pleasure trip to the Pacific Coast in August.

Gray, Bernie & Co., Listowel, Ont., have bought a bankrupt stock of boots and shoes and are making considerable stir with it.

J. H. Maiden, commission merchant, Montreal, has removed to 425 St. Paul street, where he now occupies larger and more modern quarters.

J. H. Maiden, Montreal, has been appointed agent for the Eureka Refrigerator Company, of Toronto. M. Hooley, representing that firm, was in Montreal during the week.

Samuel Freeman, representing the Montreal Packing Company in the Lower Provinces, together with C. W. Bowman, manager of the company, and J. T. Cuddy, sales manager, were visitors to the Montreal offices of The Grocer this week. Mr. Freeman, whose headquarters are in Amherst, N.S., reports a satisfactory and increasing trade in his district in the products of the Montreal Packing Company.

GUARANTEE FIVE CENT SARDINES

The retail grocer's line of conversation at the present time relates largely to the Chicago packing house scandal. Many of them are of the opinion that, although trade in American canned goods may be handicapped for a time, the scandal will eventually be forgotten.

A prominent retailer, when asked by The Canadian Grocer to give his views, said that while it is outrageous, the public, if they would take time to think, would come to the conclusion that nothing else could be expected from certain lines of goods at least. For instance, he has numerous calls for sardines at 5c a tin, and the customer wants him to guarantee them. He can hardly guarantee the quality of such an article. When you consider the expenses of canning, the canner's profit, the wholesaler's profit, the quality of the sardines is far from the best.

John—"Yes, every time we caught a fish we took a drink of Wiser's Red Letter Rye."

Walter—"Did you have much luck?"

John—"Luck! Why, after a while we were catching 'em two at a time."

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FOOD ADULTERATION AND THE LAW

Most Frauds are Against the Pockets, not the Stomachs of Consumers. is the Experts' Finding

(By A. McGill, Government Analyst, Ottawa.)

A. McGill, analyst of the pure food branch of the Inland Revenue Department, was present at the provincial convention of retail grocers in Montreal and in an address on food adulteration and the law said:

Although national control and inspection of foods, as known in our day, is a matter of comparatively recent development, the fact of adulteration is by no means of modern origin. Pliny states that, among the Romans, bread was adulterated with a soft, white clay; the celebrated Falernian wines were mixed with others of inferior quality, and opium was fraudulently mixed with valueless gums.

England, France and Germany enacted laws against falsification of bread, beer, wine and spices, as long ago as the eleventh century. In England these laws were known as assizes, and the following quotation from an assize of 1634 (Charles I) is interesting:

In the Days of King Charles.

"If there be any manner of person or persons, which shall, by any false ways or means, sell any meal unto the King's subjects, either by mixing it deceitfully, or sell any musty or corrupted meal, which may be to the hurt and infection of man's body, or use any false weight, and so deceive the subject, for the first offence he shall be grievously punished, the second he shall lose his meal, for the third offence he shall suffer the judgment of the pillory, and the fourth time he shall forswear the town wherein he dwelleth."

Progress of Chemistry.

The methods available for testing the genuineness of articles of food and drink were at that time of the crudest nature. As an example we may cite the mode of detecting the fraudulent addition of sugar to ale. The inspector was in-

structed to pour some of the sample given to him upon a wooden bench, on which he sat while drinking the remainder. If, on rising, he found that his leather breeches stuck to the bench, this was taken as proof that sugar had been added to the beer, and the vendor was punished accordingly. It was not until the science of chemistry had developed under Boerhaave, Berzelius, Liebig, Boutron-Chalard, Chevallier, and others, that methods of testing became sufficiently refined to enable trustworthy conclusions to be reached.

A Modern Beginning.

The first modern Adulteration Act in England was passed in 1860, in consequence of exposures of the frauds found on the London market by Dr. Hassall, and made public through the columns of the London Lancet. A parliamentary commission was appointed in 1855, and heard evidence from importers, manufacturers, chemists and others, thus securing a basis for legislative action. The original act was greatly modified in 1875, and this act as amended in 1879 and 1899 is in force to-day.

Canada followed closely the example set by the mother country, and our Inland Revenue Act of 1875 contains some clauses which deal with the adulteration of food, but our Adulteration Act proper belongs to the year 1886.

Four analysts were appointed in 1876, the late Dr. Edwards, of Montreal, being one of these. The only one of the number still living is Professor Ellis, of Toronto. The Department of Inland Revenue has, from the first, been charged with the carrying out of the provisions of the food laws, and reports have been issued as appendices to the report of the Minister of Inland Revenue since 1876. Some extracts from these reports will serve to show how

faithfully the department has sought to discharge this important duty.

Proved its Usefulness.

In 1877 the commissioner says: "The act has now been in force during a period sufficient to afford a fair test of its value, and it is not too much to say that the reports made to the department show conclusively that it affords the means of exposing dishonesty in traders, and of protecting the consumer against the adulterations of his foods, which if not deleterious, have undoubtedly the effect of imposing on him worthless articles in lieu of the genuine article for which he pays his money. This being the case, I submit that the time has arrived for bringing the whole of the Dominion under the operation of this law."

The First Chief.

In 1884 a chief analyst was first appointed, in the person of the late H. Sugden Evans, of Montreal. Referring to the new appointment, the commissioner says: "Hitherto it has been felt that the prosecution of parties for adulteration was undesirable on the single report of the local analyst. Under the amended act, however, one-third of each sample is required to be transmitted to Ottawa, where the test of the local analyst is revised by the analyst in chief, and in cases in which prosecution is necessary in the public interest, the evidence of these two specialists will doubtless be deemed conclusive." On the regretted death of Mr. Evans in 1885, he was succeeded by Mr. Thomas Macfarlane, who now holds the office.

A Hundred and Sixteen Bulletins.

Since 1887 the department has issued in bulletin form the results of the work done in its laboratory. Up to the present time 116 bulletins have been published, and any person interested may procure copies of these on application to the Deputy Minister at Ottawa.

(Continued in our next issue).

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1000 doz. Williams Bros. Co. French Mustard

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We are prepared to supervise and give attention to exhibits at the New Zealand International Exhibition, and accept agencies for New Zealand. Goods bought, or sold on commission.

ALFRED TYREE & CO., Ltd.,
Wholesale Merchants and Manufacturers' Agents,
CHRISTCHURCH
Also at Dunedin, Wellington, and Auckland.

SALESMEN WANTED

A LARGE spice and coffee house want a first-class salesman for Manitoba and Northwest Territories. One with active present connection on the ground preferred. State references to Box G 20, CANADIAN GROCER, Toronto.

WANTED—Salesman with good connection in spices, on ground West London to Windsor. Apply Box T 627, CANADIAN GROCER, Toronto.

A SPICE house with unequalled connection in the Maritime Provinces requires the services of an active, energetic salesman who has knowledge of that territory. A good contract made with the right man. Full information required regarding experience and references, which if desired will be treated confidentially. Apply Box W.S.M., CANADIAN GROCER, Toronto.

FOR SALE.

Grocery and Liquor Business for Sale

GOLDEN LION GROCERY, Kingston, Ontario, the property of the late W. R. McRae. Established 1854. One of the finest businesses in Eastern Ontario. Apply to Cunningham & Lyon, Vendor's Solicitors, Kingston.

THREE small stocks will be sold separately or together. Wall paper, \$1,300; clothing, \$800; boots and shoes \$1,500; at a rate on dollar or at lump sum. For particulars address J., CANADIAN GROCER. 24

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f.f.)

AGENCY WANTED

A WELL-KNOWN firm of manufacturers with a complete organization, calling regularly upon and doing direct business with every good class grocer (wholesale and retail) in the United Kingdom, is open to negotiate for the representation of a high class grocery article on commission or buying terms. Address "Agency," c/o Street's, 30, Cornhill, London, England. (21)

LONDON agent, with great experience of the provision trade and thorough knowledge of the produce markets of the United Kingdom, is open to accept agency. Address, Fenwick, 3 Duke street, Tooley street, London, Eng.

TO THE TEA TRADE

A 2,000 LBS. TEA BLENDER—In first-class working order; a 24-inch roller, milling machine, adjustable for hand or power use; also four "Ideal" packing machines, almost new. All the above to be sold at a bargain. Write for prices and particulars. Box 115, CANADIAN GROCER, Toronto.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of overdue accounts a specialty.

PERCY P. DAVENPORT

Chartered Accountant

371 Elgin Avenue, Winnipeg

G. C. KOOPMAN

Commission Merchant,
Agent and Broker

AMSTERDAM AND ROTTERDAM

Offers on demand

All Products of the Dutch Colonies (East Indian)

AS

COFFEE, TEA

SPICES of all kinds

GUMS for Varnish Manufacturers

COCOA, COCOA BUTTER

Cassia Vera, Chinchona-barks, Rattans, Drugs, etc.

Also **COCOALINE** (substitute for Cocoa Butter)
VEGETALINE (Vegetable Butter)

Agents wanted everywhere in Canada.

WE GIVE advances of 75% against documents on consignments of all Canadian Produce fit for this market, except sun-dried apples. Ask for reports about every article you wish to sell.



TRY A GROSS

of the superb
"ten-minute-dessert"

GOLD STANDARD JELLY POWDER

Sets quicker, more richly flavored, and pays you a better profit than any Jelly Powder sold.



Write for samples and quotations. We furnish both cheerfully.

THE GODVILLE-GEORGESON CO., LTD.
WINNIPEG and BRANDON, MAN.

FOR OVER 20 YEARS

in the Commission Business in

WINNIPEG

If you are not represented in Winnipeg or Calgary, place your goods with a live and progressive Commission House. We sell exclusively to the wholesale trade in the West. Storage for all kinds of goods. Cars distributed.

NICHOLSON & BAIN

WINNIPEG and CALGARY

Wholesale Commission Merchants and Brokers.

Est'd 1882

THE E. D. MARCEAU CO., Limited, MONTREAL,

OFFER THE FOLLOWING NEW SEASON JAPAN TEAS.
Ex Strs. "KANGO MARU" and "EMPRESS OF JAPAN."

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| 10 x 40-lb. Boxes extra choicest | CONDOR I. |at | 40c. |
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JUST IN STOCK FROM LONDON:

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| 10 Chests Golden Tipped Or. Pekoe Indian Black Tea, from the celebrated garden "Ka Kajan" | 35c |
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CUP QUALITY IN COFFEES IS WHAT WE AIM AT.

Try Madame Huot's 1 and 2-lb. tins—Old Crow, Condor and EMD blends. They are all quality.

We make a specialty of good goods in Teas, Coffees, Spices and Vinegars.

Which Lime Juice?

are you going to handle this summer—the one that

you must "push" to sell—or the one that sells itself?

MONTSERRAT LIME JUICE

A staple hot weather money-maker. A favorite with dealer and customer.

EVANS & SONS

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MONTREAL

TRY GROCER WANT ADVTS.

If you want to Sell your Business
to Hire a Clerk
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Tell your wants through THE CANADIAN GROCER. It will spread them far and wide at 2 cents per word.

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**Agencies on Co
Britain.**—We are op
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kinds. Best referenc
experience. B. C. HA
MONUMENT HOUSE, M
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HAMILTON WIC
Canned Goods Brokers,
DON, and VICTORIA ST
Reports and valuations
Meats, Fish, Fruit and Ve
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JAMES MARSHALL, ABE
Invites consignments of
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Invite consignments o
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Tongues, etc. Splendid
of pickled meats. Be
returns. Write us. Es

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Large connection an
We also ship several

There is no guess work or boasting about Red Rose Tea

It is all and more than is claimed for it. By independent tea judges it is recognized as the best standard of quality and value in Canada.

IF YOU BUY TEA FOR QUALITY AND NOT
MERELY FOR PRICE, you will certainly buy
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=====WILL YOU TEST IT?=====

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Firms Abroad Open for Canadian Business

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E. C.

HAMILTON WICKES & CO.,
Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made in Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

JAMES MARSHALL, Aberdeen, Scotland
Invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference—Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds.

A. C. DOUGHTY & CO.
Head Office, 39 Eastcheap, LONDON.
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Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions, A1, Western Union. Highest References.

J. H. GAITSKELL & CO.
PROVISION MERCHANTS, LIVERPOOL,
invite consignments of Spare Ribs, Hocks, Tongues, etc. Splendid outlet for all kinds of pickled meats. Best prices—prompt returns. Write us. Established 1883.

P. & F. Vincentelli Makers and Exporters of Candied Peels.
Daily capacity of our plant: ten thousand lbs.
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General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.
For attendance on consignments. HIGHEST BANK REFERENCES

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Large connection amongst best Wholesale Grocers and Bakers in Great Britain
We also ship several British lines to United States and Canada.
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Est. 1878. 10 North John St., LIVERPOOL
ENGLAND. Splendid connections and references. Try us with a shipmen of
CANNED GOODS.
T. A.—Scottish, Liverpool.

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Canadian Produce Importers,
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BUTTER, CHEESE, EGGS, BACON, APPLES,
POULTRY.

Cable Address "RAPP, LIVERPOOL"
HERMAN RAPP & CO.
Provision Merchants.
19 MATHEW STREET, LIVERPOOL.
Liberal advances on consignments.

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are open to receive all kinds of CANADIAN
PRODUCE. Highest references. Wide
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GEO. RAISAY WARD,
53 Limes Grove, Lewisham, England.
Solicits representation of Canadian shippers
of Hams, Cheeses and Canned goods to
canvass for orders from large English whole-
sale buyers. Extensive connection. High-
est references and security.



If you could see from what
materials

NICHOLSON'S MINCE MEAT

is made you would understand
why it is eaten.

If you could see how Nicholson's
Mince Meat is made you would
understand why it sells.

Order the best goods

We would again call your attention to

N. & B. JELLY POWDER
N. & B. ICING POWDER
N. & B. PUDDING
N. & B. VERIQUICK TAPIOCA
BROCK'S BIRD SEED

NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.

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THE CANADIAN GROCER has enquiries from time to
time from manufacturers and others wanting represen-
tatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad
may have their names and addresses placed on a special list
kept for the information of enquirers in our various offices
throughout Canada and in Great Britain without charge.

Address

Business Manager
THE CANADIAN GROCER
Montreal and Toronto.

Hot Weather

Means a heavy demand for our
MILD CURED

**Hams
Breakfast Bacon
Skinned Backs**

**BOILED HAMS
HAM, CHICKEN and TONGUE SAUSAGE
BOLOGNA SAUSAGE
CANNED MEATS** **QUALITY
THE BEST**

WRITE US FOR PRICE LISTS

THE PARK, BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

TELEPHONE M 3960

**HAMS
BACON
LARD
BUTTER
CHEESE
HONEY
BEANS**

PROMPT SHIPMENT.

F. W. FEARMAN CO.,
HAMILTON LIMITED



Try
Our
Goods

There's No Denying

the fact that until you get absolutely reliable

**Lard, Eggs, Butter, Cheese,
Hams, Bacon, Sausage,**

your customers will not give you absolutely continuous trade.

We vouch for what we sell and while modesty prevents us from saying our goods are the best, nevertheless our customers say that. Look for our Label.

THE WM. RYAN CO., Limited
70-72 Front St. East, TORONTO, ONT.

Try
Our
Methods



"CORONA" MEATS

**Fresh Beef, Fresh Pork,
Mutton, Lamb,
All kinds Smoked Meats,
Cooked and Jellied Meats
Butter, Cheese, Eggs**

**We have no Retail Stores.
We sell to the trade only.**

The Montreal Packing Co.,
MONTREAL, P.Q. Limited

If you are not receiving our price list, send for one

Nothing new in provision situation of live hogs are of their capacity market for production. This week number of advanced same in spite the high price reported to be good.

It is well understood hogs as to weight for the export shortage has cost be much more likely to include for export hogs than under supply. The effect decrease the trade.

CHEESE AND

The cheese market and late country one cent per pound ago. This is quiet prices are still a time of the year.

Recent warm deal to improve pastures and the plenty of good feed constantly increasing production of both ruling high price stimulant for the much milk as possible section this in milk is shown in either cheese whole in both parts.

It is not likely butter will sell year. There will a decline in price creases beyond demand, but with every fraction of buying and thus

Owing to the as yet without or cheese in Montreal fodder and grass good keeping quarters on the market into immediate obtainable prices. them into cold purposes. The makes the presence regardless of cost sold.

PRODUCE AND PROVISIONS

Nothing new is to be recorded in the provision situation. Packers' receipts of live hogs are still a long way short of their capacity, and the domestic market for products is still bullish in tone. This week has brought its usual number of advances in the list. It has been the same story for months. Despite the high prices the demand is reported to be good.

It is well understood that the choicest hogs as to weight and form are utilized for the export trade. The continued shortage has compelled the packers to be much more lenient in selecting so as to include for export lighter and heavier hogs than under normal conditions of supply. The effect must be to greatly decrease the supply for the domestic trade.

CHEESE AND BUTTER BULLETIN.

The cheese market is decidedly easier and late country markets were about one cent per pound lower than a week ago. This is quite a decline, but present prices are still abnormally high for this time of the year.

Recent warm rains have done a great deal to improve the condition of the pastures and the cows are now getting plenty of good feed; the flow of milk is constantly increasing and so is the production of both cheese and butter. The ruling high prices, of course, are a great stimulant for the farmers to produce as much milk as possible, and according to section this increased production of milk is shown in a larger out-turn of either cheese or butter, and on the whole in both products.

It is not likely that either cheese or butter will sell at very low prices this year. There will be, of course, a natural decline in prices as the production increases beyond the immediate urgent demand, but with light stocks on hand every fraction of decline will stimulate buying and thus increase the demand.

Owing to the backward season we are as yet without really full grass butter or cheese in Montreal. A mixture of fodder and grass does not produce a good keeping quality, and goods now offered on the market for sale must go into immediate consumption at best obtainable prices. It will not do to put them into cold storage for speculative purposes. The scarcity of supplies makes the present high prices, but, regardless of cost, the goods must be sold.

This is a trying period for the merchants. They must have goods to supply their customers in order to hold their trade, and the customers care very little about the original cost of the goods; they want to buy them at lowest possible prices, knowing well that the merchants cannot and will not hold them. Meanwhile, therefore, declining markets must be expected until the quality of goods is of such a character that they may safely be held in cold storage for future demand.

So far the make of both cheese and butter shows a considerable increase over last year's make for the same period. The ruling high prices are undoubtedly the cause of this. The farmers have been getting high prices for their products for some years, and no doubt they are wide awake enough to "push a good thing along." They have increased their dairy herds and by extra feeding they have further increased their milk production. All this is good business and is to be commended. Our goods are wanted in Great Britain at paying prices and our farmers are sufficiently progressive to take advantage of it.

Regarding the future it is difficult to make any prognostication. At present the British markets are practically short of supplies. If our production of cheese and butter becomes larger than what the natural consumptive demand requires, prices must recede to induce increased consumption. We have had several years of high prices and it is not impossible that we may again see comparatively low prices when the production gets to a point beyond the natural consumptive demand.

A few days ago we had a very interesting experimental demonstration in paraffining cheese by D. M. McPherson with his newly invented paraffining machine in the warehouse of the D. A. McPherson Produce Company, in William street. The machine worked very well and seems to be a great improvement on the old dipping process. However, the temperature of the melted wax seems to be still an unsolved problem. It is said that the wax would crystallize at 250 degrees. The best temperature recommended was between 210 and 215 degrees. The temperature used by D. M. McPherson was about 212 degrees. It cannot be said that the experiment was a thorough success as the waxing was not even and it is contended that a higher temperature would cause a thin-

ner coating of wax as well as a more even one and would also show the color of the cheese better. However, Mr. McPherson's invention seems a good one, and as soon as the question of the proper temperature of the wax is thoroughly settled there is no doubt that the machine will do its work well and be generally adopted. Paraffined cheese have been tried for years; their loss of weight is a trifle compared with cheese not paraffined, and the cost of paraffining, as laid out by Mr. McPherson, is infinitesimal to the cost of loss in weight of cheese held in storage for some time. Paraffining cheese is undoubtedly the right thing; the cheese cure better under a coat of wax and they lose nothing by shrinkage in weight.

OUR LONDON LETTER.

By Our Own Correspondent.

London, Eng., May 26, 1906.

Contrary to what might have been expected at this time of the year, colonial butters are meeting with a very ready sale, and prices are consequently on a firm basis. This state of affairs is due almost entirely to a shortage in British and continental supplies. Abroad, as well as in England, the wintry weather has had a bad effect upon pastures and crops. Agriculture generally is a month behindhand, and farmers regard the prospects with dubious anxiety. The New Zealand butter season being now practically at an end, importers here may not look to that quarter of the globe for further supplies except on a small and diminishing scale. Australian shipments, however, are continuing on a satisfactory scale, averaging, it is said, about 15,000 boxes a week. The bulk of these supplies come from Queensland. The state of the market for Australian butter may, therefore, be regarded as firm, with a tendency to become still more so. Australian "choicest" sells at 94s. to 98s., finest parcels a little lower. New Zealand butters are realizing about four shillings more.

A report states that "the exceptional character of the season is well illustrated by the fact that the Danish official quotation has never been raised in the month of May since the year 1889, when an advance of 2 kroner took place, and the quotation now stands at 92 kroner, which is the highest price reached since 1892. Notwithstanding the above facts, the make of butter in Europe and at

BUTTER, CHEESE, EGGS

If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.

B. H. POWER

218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT

Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.

C. R. COOPER

TORONTO SALT WORKS

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY



**WILSON'S
Fly Pads**

Annual sales many times larger than all other fly poisons combined

ADVERTISED

throughout Canada.

BUTTER and EGGS

— WE ARE —

BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.

Wholesale Produce Merchants,
TORONTO.

White Spruce

BUTTER TUBS

10-20-30-50 lb.

EGG CASES AND FILLERS

Order now for delivery later,

it will **Pay You**

WALTER WOODS & CO.
Hamilton and Winnipeg.

home has begun to increase, and supplies will henceforward come in larger quantities."

It is true that supplies may be expected on an increasing scale, but whether they will be sufficient for demand is doubtful. Altogether, the outlook for the coming Canadian season is bright, and it looks as though Canadian farmers will have yet another "golden" harvest.

According to one of our daily papers Canadian farm produce exports are to come direct to London. This is rendered possible by arrangements made between the Allan Line of steamships and the Surrey Commercial Docks. The latter party are now completing what will be the largest cold storage building in the United Kingdom, covering, as it does, about nine acres, and it is confi-

AGENTS WANTED

We want the Calfskins, Hides, Sheep Pelts, Tallow Bones, etc., collected in your vicinity.

Can't you arrange to purchase these goods for us this spring? We will furnish the cash with which to buy; we will also furnish tags, advice sheets, taking off directions, cloth posters to enable you to advertise the business, etc., etc.

We pay highest cash prices and keep our customers thoroughly posted on the condition of the market and pay the freight.

To any one writing us and mentioning this paper, we will mail full particulars. Address,
CARROLL S. PAGE, Hyde Park, Vt.

We can't sell all the Pork and Beans that are sold, but we do sell to buyers who want the best.

Have you ever taken the trouble to investigate the merits of

Clark's Pork and Beans in Chili Sauce

No trouble to prove their superiority. You may easily prove it yourself. **TRY A TIN—that's all.**

DRIED FRUIT,

I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, VALENCIA RAISINS, SULTANAS, FIGS, and DATES

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—
Halifax, N.S., E. D. Adams
St. John, N.B., J. Hunter White
Montreal, D. Rattray & Sons

Toronto, P. L. Mason & Co.
Winnipeg, Jos. Carman
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TH. J. PSIMENOS,

4 Cullum St., E.C., LONDON, ENG.



This design a guarantee of quality.

RED-BROWN WRAPPING

All Weights FOR FURNITURE PACKING All Sizes.

Strong, Tough and Stiff.

A Sure Protection to Destination

SAMPLES AND PRICES WITH PLEASURE.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

dently expected that the increased facilities offered for unloading and storing Canadian produce will result in greatly augmented trade. It is quite certain that the new storage will enable Canadian produce to be preserved in better condition, a point which is of the utmost importance. It will also give Dominion shippers a very desirable advantage over their United States competitors.

Official information is to hand that Lovell & Christmas will combine with G. Wall & Co., of Liverpool, and Wall & Co., of Manchester, and thus form a huge provision combine with a capital of considerably over £1,000,000. The effect of such a combination upon the provision trade of the country will be great. The importing confraternity will be most concerned, but in spite of assurances to the contrary, the chances of the consuming public being affected through retailers are not small.

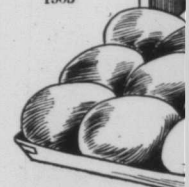
Stocks of cheese here in London are still on a small scale, and prices are steadily advancing. Both Canadian and New Zealand cheese are 2s. dearer than last week. Shipments afloat, however, are heavy, and the Rimutaka, from New Zealand, is expected to dock here about June 20 with 220 tons aboard.

**EXPERI
STAR EGG CA**

If you are not already profit by the experience runners of universal the value of a satisfied can tell you of any other and TRAY for safety, tration shows you the is effective.

**Wooden
Carrier,
Permanent
Fixture**

Pat.
Mar 10
1903



NO BROKEN EGGS

Send thirty cents in s

STAR EGG

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Agents for

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Vancouver, B.C.

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EXPERIENCE is the Greatest Teacher on Earth
STAR EGG CARRIERS are the Greatest Egg Carriers on Earth
EXPERIENCE teaches this.

If you are not already equipped with STAR EGG CARRIERS and TRAYS profit by the experience of others and install them at once. They are the forerunners of universal satisfaction to both Dealer and Customer, and you know the value of a satisfied customer. Neither manufacturer, jobber or retail dealer can tell you of any other egg carrier that approaches the STAR EGG CARRIER and TRAY for safety, quickness and cheapness in delivering eggs. The illustration shows you the construction of this useful device, which is as simple as it is effective.

Wooden Carrier, Permanent Fixture

Pat. Mar 10 1903



Made in Two Sizes.

No. 1 for One Dozen Eggs.

No. 2 for Two Dozen Eggs.

Cost only One-third that of other Egg Carriers.

NO BROKEN EGGS

TRAY ONLY EXPENSE

Send thirty cents in stamps for Sample No. 1 Star Egg Carrier and sufficient Trays to make test.

STAR EGG CARRIER & TRAY MFG. CO.

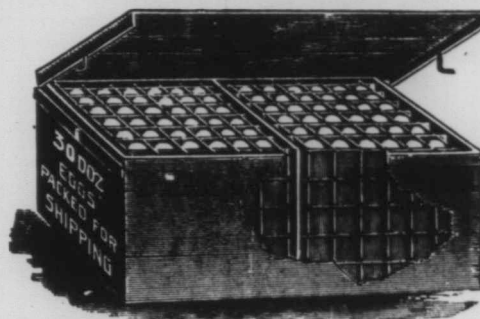
67 Cortland St., Rochester, N.Y., U.S.A.

MacLaren Imperial Cheese Company

Agents for TORONTO, HAMILTON AND LONDON, ONTARIO

Stock is carried by the following firms: Douglas & Ratcliff, Winnipeg, Manitoba; Provost & Allard, Ottawa, Ontario, Canada; Gunn, Langlois & Co., Limited, Montreal, Quebec; M. DesBrisay & Co., Vancouver, B.C.; Alexander Marshall, Vancouver, B.C.

EGG CASE FILLERS



NEW LAID EGGS
 to bring the highest market price
MUST BE PACKED
 in clean, fresh Fillers.

These can be obtained from

The Miller Bros. Co., L't'd

Manufacturers of Egg Case Fillers

30-38 BOWD STREET

MONTREAL

Board Mills and Filler Factory at GLEN MILLER, ONT.

Beans
 buyers

investigate

Sauce

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and DATES
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OS,
 C., LONDON, ENG.

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Destination

Co.
 MONTREAL

WE ARE JUST AS PROUD OF OUR

PORK
 and
BEANS

AS ANY OF OUR CANNED MEATS.

Manitoba Canning Co.,
 Grande Pointe, Manitoba. **LIMITED**

AGENTS:

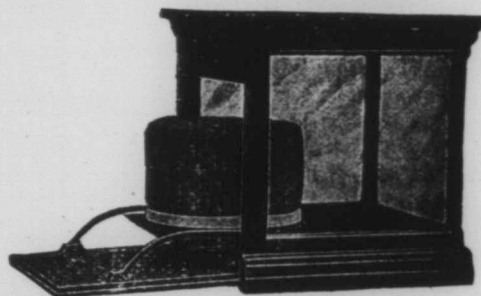
Nicholson & Bain,

WINNIPEG and CALGARY.

Galloway & Parnell,

VANCOUVER, B.C.

SALES — CHEESE — PROFITS



Automatic Cheese Cabinets
 WILL INCREASE BOTH SALES AND PROFITS

The cheese is temptingly displayed under glass, is kept as clean and fresh as when first cut, and is at the same time preserved from the ravages of mice, dirt and tasters.

Its simple operation, by which the cheese comes out automatically with the opening of the door and returns into the cabinet when the door is closed, makes it most convenient.

PRICE

\$7.50

F.O.B. Factory.

The Cabinet is a very handsome glass, polished hard wood display case; a most attractive fixture.

Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

WRITE FOR ILLUSTRATED FOLDER.

THE WALKER BIN & STORE FIXTURE CO., LIMITED
 BERLIN, CANADA

PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS — The feature of the market is the scarcity of live hogs. At present they are very strong on an advance of 30c. per hundred pounds. On the part of the packing houses there is a great demand, and this, coupled with the scarcity in the country, may account for the rise in prices. A good trade is being done in hams and bacon, and other lines are normal. Pure lard is having a fair sale.

Lard, pure tierces	0 11 1/2	0 11 1/4
" " 56-lb. tubs	0 11 1/2	0 11 1/4
" " 20-lb. pails, wood (10)	0 12 1/2	0 12 1/4
" " cases, 10-lb. tins, 60 lbs. incase	0 12 1/2	0 12 1/4
" " 5-lb.	0 12 1/2	0 12 1/4
" " 3-lb.	0 12 1/2	0 12 1/4
Lard, Boar's Head brand, tierces, per lb.	0 0 7/8	0 0 7/8
" " 1-bbl, per lb.	0 0 9/8	0 0 9/8
" " tubs.	0 0 9/8	0 0 9/8
Cases, 20 3-lb. tins, per lb.	0 0 9/8	0 0 9/8
" 12 5-lb. tins "	0 0 9/8	0 0 9/8
" 6 10-lb. tins "	0 0 9/8	0 0 9/8
20-lb. wood pails, each	1 88	1 88
20-lb. tin pails, each	1 78	1 78
Wood net, tin gross weight—		
Canadian short cut mess pork	\$22 50	\$23 00
American short cut clear	21 00	22 50
American fat back	22 50	23 00
Breakfast bacon, per lb.	0 18	0 18
Hams	0 13 1/2	0 15
Extra plate beef, per bbl.	12 00	13 00

BUTTER—The butter market is very unsettled and it is hard under the circumstances to give quotations which will everywhere be applicable. A fair average for choicest creamery seems to be from 20 1/2c. to 21c., while for western dairy the majority of dealers are asking 17 1/2c. to 18c.

Choicest creamery	0 2 1/2	0 21
Western dairy	0 1 1/2	0 18

CHEESE—Weak and easier summarizes the state of the cheese market this week. Prices are lower than they were a fortnight ago. Export trade, although not very heavy during the week, is bracing up and further improvement is expected.

Ontario	0 11 1/2	0 11 1/4
Quebec	0 11	0 11 1/4

EGGS—Quotations furnished by dealers this week are half a cent higher than they were a fortnight ago. Seventeen cents is the figure asked. Prince Edward Island eggs are arriving by boat every second week now, and egg merchants hope for better things in consequence of the larger supply in the market.

TORONTO.

PROVISIONS—The situation locally is unchanged with some higher prices. Long clear, small hams and shoulder hams are the lines on which prices are slightly advanced, and street lots of dressed hogs are fewer with a proportionate advance. The wholesale dealers all say there is a large consumptive demand despite the high prices. A lowering of prices is not looked for in the near future.

Long clear bacon, per lb.	0 12	0 12 1/2
Smoked breakfast bacon, per lb.	0 15	0 16
Roll bacon, per lb.	0 12	0 12 1/2
Small hams, per lb.	0 14 1/2	0 15
Medium hams, per lb.	0 14	0 14 1/2
Large hams, per lb.	0 13 1/2	0 14
Shoulder hams, per lb.	0 11 1/2	0 12
Backs, per lb.	0 17	0 17
Heavy mess pork, per bbl.	20 50	21 00
Short cut, per bbl.	23 00	23 00
Lard, tierces, per lb.	0 11 1/2	0 11 1/4
" tubs	0 11 1/2	0 11 1/4
" pails	0 12	0 12 1/4
" compounds, per lb.	0 09	0 09
Plate beef, per 200-lb. bbl.	12 00	12 50
Beef, hind quarters	8 00	9 25
" front quarters	5 25	6 00
" choice carcasses	7 00	8 00
" common	5 50	6 50
Mutton	0 08	0 10
Yearling lamb	0 13	0 14
Veal	0 10 1/2	0 10 1/2
Hogs, street lots	10 00	10 50

BUTTER—There is a weaker tone to the market, but prices are still maintained practically unchanged from last week. Everything coming now is grass butter. Apparently the supply just about meets the demand for home consumption, for prices are above an export basis except for a little creamery solids. The high price of cheese is said to be diverting a good deal of milk from the creameries. A year ago butter prices were from a cent to two cents below the present level.

	Per lb.
Creamery prints, solids, fresh	0 20
Dairy prints, choice	0 15
" tubs, choice	0 17
Best's butter	0 16
" "	0 17
" "	0 14
" "	0 15

CHEESE—Old cheese is nearly out of the market here and there is practically no demand. The price remains what it was, though some dealers show a tendency to get 1-2c. to 1c. more. The price of new cheese has declined 1-2c. and the demand is good.

	Per lb.
Cheese, large	0 14
" twins	0 14 1/2
New cheese, large	0 12 1/2
" twins	0 12 1/2

EGGS—The market is even a shade higher than last week, but there is a feeling that a decline is due. Receipts are not quite as heavy as they were, but the commission men have put down now more than they did last year, so that the keen competition for eggs to pack is about at an end. A considerable proportion of the eggs coming now have to be selected, making a grade for bakers as low as 11 or 15c. a dozen, and the selected stock is selling as high as 18c.

Eggs (new laid)	0 16	0 18
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NEW BRUNSWICK MARKETS.

St. John, N.B., June 4, 1906.

PROVISIONS—In barrel pork higher prices rule. Beef is firmly held; there is but a light sale. Pure lard is rather higher. In refined compound the situation is firm with good demand. Smoked meats are high. Fresh meat sales are not active. At this season, with salmon coming in freely, beef in particular is affected. Fresh beef is quoted rather lower. Veal is higher, being scarce. Mutton has little sale. Lamb is still high. Pork is very firm.

Mess pork, per bbl.	\$21 00	\$22 00
Clear pork	20 00	23 00
Plate beef	13 50	15 00
Domestic beef, per lb.	0 06	0 08
Western beef	0 08 1/2	0 09
Mutton	0 06	0 08
Veal	0 07	0 09
Lamb	3 00	5 00
Pork	0 08	0 10
Hams	0 13	0 14
Rolls	0 10	0 13
Lard pure, tubs	0 12 1/2	0 13
" pails	0 12 1/2	0 13 1/2
Refined lard, tubs	0 09 1/2	0 09 1/2
" pails	0 09 1/2	0 10

BUTTER—Prices continue to drop off a little. Really best grade is in demand. This, as usual, is difficult to get.

Creamery butter	0 22	0 25
Best dairy butter	0 18	0 20
Good dairy tubs	0 17	0 18
Fair	0 16	0 17

EGGS—Prices are a little higher. It is some years since there have been really cheap eggs.

Eggs, strictly fresh	0 25	0 30
Eggs, fresh	0 16	0 18
Eggs, case stock	0 15	0 17

CHEESE—Prices, while still high, are rather lower. Twins hold the demand.

Cheese, per lb.	0 12 1/2	0 11
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MAPLE SUGAR CROP.

The Department of Agriculture at Ottawa has issued the following statement relative to the maple sugar crop: The sugar making season is now over, and while this province (Quebec) was not quite up to that of previous years, the season was a fairly good one, and in the other three sugar-making provinces was about up to the usual. Sugar and syrup are made in four provinces—Ontario, Quebec, New Brunswick and Nova Scotia—and enormous quantities are turned out. In 1901 the product amounted to 17,904,825 pounds, the money value of which was \$1,780,482. Canada supplies over three-sevenths of the output of maple sugar and syrup of the world, and is capable of furnishing six times the quantity of sugar and syrup she does if the owners of the maples would push the work as they could. Nova Scotia, New Brunswick, Quebec and Eastern Ontario mark the northern and western boundary or limits of the sugar maple. It extends south into Vermont, New Hampshire, Pennsylvania, New York and Ohio, in considerable quantities, and a great deal of maple products are put out there. The sugar maple does not grow in Europe except in aboretums. The output of 1906 will almost equal that of 1901, the best authorities say, but the season having just closed no official figures are yet issued.

OLD VINEGAR FIRM'S NEW CARD.

A very neat and artistic show card just issued by Messrs. Purnell, Webb & Co., vinegar brewers and sauce and pickle manufacturers, of Bristol, England, portrays a very clear representation, in colors, of a bottle of pickles. It is a good specimen of lithographic work, and no grocer need be ashamed of providing for it a conspicuous place in his shop window. This firm was established in 1750, and has from that period up to the present maintained one of the highest reputations. As time has proceeded, there have been many developments at their works, and just recently there have been further and extensive alterations made in their vinegar grounds to meet the ever increasing demand. Not only has the vinegar department been made commodious, however, but their pickle and sauce works have been likewise extended. It is quite obvious that Messrs. Purnell, Webb & Co. are not lacking in enterprise.

To business that we love we rise betime and go to 't with delight.—Anthony and Cleopatra.

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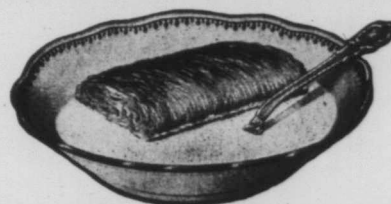
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"It's All in the Shreds"

SHREDDED WHEAT TALK

By AN UP-TO-DATE GROCER

Shredded Whole Wheat is the one staple cereal food better known than all the others.
 You can grind up any old thing and call it a "breakfast food," but you can't make Shredded Whole Wheat that way.
 It keeps better than any other cereal. It is not "treated" or "flavored" with anything and hence does not deteriorate.
 It is ready-cooked and ready-to-serve, requiring only a slight warming in the oven to restore crispness.
 It is economical. Contains more nutriment than meat or eggs and costs much less.
 The shredding process makes it the most easily digested of all the cereal foods.
 It is good for any meal any day in any season in any climate.
 It has larger culinary uses than any other cereal food. Hundreds of dainty and palatable dishes may be made with it.
 It is the purest and cleanest cereal food, made in the cleanest and finest industrial building in the world.

"Made in Canada"

The Canadian Shredded Wheat Co.,
 NIAGARA FALLS, ONT. Limited

EVERY WIDE-AWAKE GROCER

ooks upon Canada Flakes as one of his best lines.
 Every package represents a definite, tangible profit of an average 25%—not in theory but in fact.
 Easy to buy, easy to sell.
 Sell the food that sells itself. Push

**CANADA
 FLAKES**

and make friends of your customers.

THE
Peterborough Cereal Co. Limited

ROELOFSON & ROELOFSON, Ontario Agents
 71 Jarvis Street. TORONTO

**WESTERN CANADA
 FLOUR MILLS CO., Limited**

AN AMALGAMATION OF

The LAKE HURON & MANITOBA MILLING CO., Ltd.

AND

A. KELLY MILLING CO., Ltd.

MILLS AT	OFFICES
WINNIPEG	ST. JOHN, N.B.
GODERICH	MONTREAL, Que.
BRANDON	TORONTO (HEAD OFFICE)
	GODERICH
	WINNIPEG
	BRANDON

IT PAYS YOU TO PAY FOR QUALITY

BUY FIVE STARS FLOUR



Dominion Spring Clothes Pin

The Dominion Spring Clothes Pin is the finest and most durable clothes pin manufactured, made of hard wood, with a strong galvanized spring, which holds the clothes to the line so tightly that the wind is powerless to blow them off. If you have not already handled them place an order with your jobber. You will experience no difficulty in placing large quantities. Packed two gross in a wooden box, twenty-five boxes in a case.

WHOLESALE SELLING AGENT

J. H. HANSON
 422 and 424 St. Paul St. MONTREAL

FOR OVER 70 YEARS

the choice of all refined palates!



Compare this Fac-simile of the Original and Genuine Worcestershire Sauce with the imitations and you will see that every bottle of the original Worcestershire bears the name

"LEA & PERRINS"

All others are imitations and inferior in quality. It is no idle boast to say that *Lea & Perrins'* the Best Sauce in the world. Use and sell it!

J. M. Douglas & Co.
Montreal Canadian Agents

The GRAY, YOUNG & SPARLING CO., Limited
SALT MANUFACTURERS
Granted the highest awards in competition with other makes.
WINGHAM ESTABLISHED 1871

NAP. G. KIROUAC & CO., QUEBEC
Receivers and Shippers
FLOUR, GRAIN, MILL FEED, SALT and FRESH FISH
Willing to act as Agents for Canned Goods Manufacturers or Grocers' Supplies.

The McLEOD MILLING CO., Limited
Stratford, Ontario.
Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

W. H. WILSON CO., Limited
HIGH GRADE VINEGARS
CIDER AND EVAPORATED APPLES
TILLSONBURG, CANADA

A. A. McFALL
Miller and Grain Merchant
Bolton, Ontario, Canada,
Write for Samples and Prices

QUANCE BROS.
MILLERS OF CHOICE
WINTER WHEAT and MANITOBA FLOUR
BUCKWHEAT and RYE FLOUR
WRITE FOR QUOTATIONS. **DELHI, ONT.**

ALF. T. TANGUAY & CO.
Flour, Grain and Provisions Commission **Quebec**
Open to accept ONE good agency in any line from a good wholesale or manufacturing firm.
REFERENCE, HOCHELAGA BANK.

ROLLED OATS. You do not care to buy largely of cereals in summer.
We ship five sacks as cheerfully as a carload.
THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

article. It is time there was a more general awakening among people who have the facilities for manufacturing to the fact that there is a field for them which they can exploit by naming the article they make and burning the name into the public mind. There is no reason why we should not have fifty Stanfields in the Maritime Provinces— not, of course, all engaged in the same line of manufacture, but for producing various lines in general consumption, made in the right quality and advertised.—Maritime Merchant.

INFRINGEMENT OF TRADE MARK.

O. Lefebvre, proprietor of the Ocean Mills, Montreal and Boston, has taken steps to prevent the Vermont Chemical Manufacturing Co., New Orleans, La., from using their trade mark, the familiar Chinese figure known to the trade. It is the intention of Mr. Lefebvre to try and compel this company to withdraw these goods from the United States market. A couple of years ago action was taken and won against a local concern which put out an imitation Chinese starch, using M. Lefebvre's trade mark. Another firm using this trade mark on their goods withdrew their product.

FROM THE

The F. P. W. new office in the Manabhan D. was a guest at past week.

Joseph Seller's representative of U shortly start on island.

Everything in fishery. Some reported, which usual.

Colonel A. Y. manufacturer of elev on the island.

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St. John's Thos. F. C.

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FROM THE ANCIENT COLONY.

The F. P. Wood Co. have opened a new office in the Exchange building.

Manabhan D. Daru, of Smat, India, was a guest at the Crosbie Hotel the past week.

Joseph Sellers, Newfoundland representative of Union Blend Tea, will shortly start on a cruise around the island.

Everything promises well for a good fishery. Some good catches are already reported, which is much earlier than usual.

Colonel A. Young, of Chicago, manufacturer of elevators, spent two weeks on the island. He made a host of friends while here.

B. J. McGarry, Boston, is at present on the island. He reports trade good. He leaves for Nova Scotia Sunday, well satisfied with his trip.

C. F. Taylor, president of the Crown Manufacturing Co., has returned after spending the Winter in Virginia and New York.

R. Macaulay, H. W. Phillips and J. F. Robertson, of McGill College, Montreal, have been investigating the iron mines at Belle Island.

St. John's, Nfld., May 26, 1906.

Thos. F. Clift has been appointed wholesale agent for Ganong's chocolates and H. Boker & Co.'s hardware and cutlery.

A company has been formed to operate a woolen mill here, the site has been chosen and building operations will commence at once. A prominent Canadian manufacturer of woollens will have the management.

A. B. Morine, K.C., leader of the Opposition, is leaving the Colony and will locate in Montreal. He will resign his seat in the Legislature for Bonavista. Things politically will now be turned topsy-turvy for awhile.

J. Wildman, representing a large Bradford, England, house, has been visiting the firm's customers on the island. Mr. Wildman is on his way to England after a tour of the principal cities in the United States and Canada. He reports business extra good.

F. R. Gilman, representing E. W. Gillett Co., Toronto, is in the city. The goods his firm manufacture are the best advertised goods in this colony and the sale of them is large. This is Mr. Gilman's first visit to Newfoundland. He has already booked some fine orders.

W. J. Ashbourne has been in the city for a month preparing for the season's business at Twillingate, where he has the largest commercial establishment north of St. John. Mr. Ashbourne's energy and progressiveness have brought about a revival of business at that point. He is now opening a new branch at Herring Neck.



FIGURE UP YOUR SALES OF

WALL PAPER

You will find that out of last season's sales you made your biggest profits on the Staunton lines. Two ways to prove it—selling price over cost price, and so little Staunton stock among the "left-overs." Another reason why Staunton Wall Paper is best to carry is that in originating the season's patterns and colorings Stauntons get closest to what the actual demands of the market will be.

Stauntons' Travellers

will soon be on the road with samples for 1907. Don't place an order until you see their new colorings, new designs and new prices

STAUNTONS

LIMITED

Wall Paper Manufacturers

Toronto, Ont.

Genuine Pratts Astral Lamp Oil

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

Keep Posted on Sugar

Having been identified with Sugar for the past thirty years, and being in constant touch with all sections of this country and foreign markets, we are in the best possible position to keep you posted by mail and wire of any actual or contemplated changes and general gossip of the markets. Some of the largest concerns are subscribers, and we should like to place our proposition before you. For further information write

SMITH & SCHNIPPER, No. 38 Front Street, NEW YORK.

**Strawberries
Pine Apples
Navel Oranges
Medit. Sweets
New Potatoes
Bananas
Lemons, etc.**

In fact our stock is complete in all lines. Send in your orders. We guarantee satisfaction.



25-27 Church St. TORONTO, CANADA

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

BASKETS

We make them in all shapes and sizes. We have

**Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE...
Oakville Basket Co.
Oakville, Ont.

GREEN FRUITS AND VEGETABLES

Summer seems to have really arrived after several false alarms, and the result has been to give the fruit and vegetable trade a big boost. The only trouble is, prices are too high and the fruit men are talking of it as "a lean year." The berry crop is short in the States and will be short in Ontario. The quality of much of the fruit being imported leaves much to be desired and for the best the wholesalers are getting as high as 20c. Oranges are also scarce and higher. This means a run on pines, which are now at their cheapest. "The fruit situation is very strong and a spell of hot weather would make it almost impossible to supply the demand," remarked one of the largest importers yesterday.

WILL NOT HAVE TO PAY.

A deputation of fruit merchants waited upon the market committee of the Montreal City Council last week and asked that the finance committee vote sufficient funds to pay for the fireproofing of certain chambers in Bonsecours market. These chambers are used for the maturing of fruit, and some time ago were ordered by the city to be fireproofed. It was originally intended that the fruit merchants should pay for the alterations, but on presenting satisfactory reasons as to why they should not, the expense was taken over by the council.

DEFINE THE BERRY BOX.

At the recent meeting of the B. C. Board of Horticulture, a resolution was passed requesting the Federal Minister of Agriculture to substitute weight for measure in the definition of a legal berry box, and suggesting that all so-called quart berry boxes shall contain 16 ounces of freight, a half box to contain 8 ounces. This is the system that has been in vogue in British Columbia for many years.

LOBSTER SEASON OPENED.

The lobster season is fairly opened on the west and south coasts, says the St. John's, Nfld., Trade Review, but the heavy sea and cold weather along the east coast has interfered with operations to date. A few cases of western lobsters have been sent to the city market, and a regular price for the season can now be gauged. The opening

figures are \$12.50 to \$13 for "flats," while the half pound tins are quoted from \$12.50 to \$13.50. Future prices will depend largely on the size of the catch, which, if it does not turn out large, will send prices up to \$13, or perhaps \$13.50 for pound tins before the end of the season. Once again we would impress upon packers the necessity of putting their best efforts into their work, for anything below high standard goods is not wanted at any price.

APPLES FROM WEST AUSTRALIA.

One of the most important developments in our Australian colony, says the London Grocer, has just taken place in the western portion, between Albany and Fremantle, where the soil has been found advantageous for fruit culture. Especially is this so for apples, which is quite a new departure, for hitherto supplies of apples have come from South Australia and Tasmania alone. The enterprising settlers in the west have strongly held the idea that apples could be successfully grown in their district, and as the result of their efforts the first consignment of 140 boxes arrived in London by the steamer "Mongolia" on the 17th instant. These were displayed for inspection in buildings connected with the green fruit auction rooms on Tuesday last. The entire shipment gave shippers and buyers alike complete satisfaction. A choicer or more perfect collection of fruit could not be desired all kinds, viz., Cleopatra, Dunn Seedlings and Jonathans, being of high merit. Prices ranged from 15s. to 23s. per box, each containing about 36 lbs., of fruit.

GO AFTER THE CARP.

According to the sixth annual report of the Fisheries Department for Ontario the carp is increasing at an alarming rate. This fish is destructive to other and finer species, but the report points out that the growing commercial demand will be the means of lessening its depredations, and advocates allowing every implement or contrivance known to be used in its capture, so long as other fish are not destroyed thereby.

BIG RUN OF NORTHERN SALMON.

A. J. Buttimer, a Skeena River canner, has reported that there is an exceptionally good run this year of Spring salmon.

PLENTY

Cape Breton fishery is a record. A plentiful supply of fish are teeming with

FRU

It is reported that the fishery in Columbia is men for salmon 20 cents in August. Increase of 100 scale was 12 cent in August.

The lower Co neighborhood of mer, B.C., is rep secretary of the eau of Informat growing future of the V. V. & the needed mea

MONTRE

GREEN FRU kept busy at plain at all of have advanced are selling well prices quoted a Strawberries a supplies are su ders. Other liu also. Bananas, comes on, are tities; during chants have tr in them.

Messina b'ood orange
Navels
Dates, per lb.
Bananas
Cocoanuts, per bag of
Pineapples
Apples
Lemons, per box
Jamaica oranges, per
Egyptian onions, per
New at awberries, pe

VEGETABL the warmer v has been done many lines ar supplies come reasonable fig good demand and tomatoes also. Lettuce tities every d orders are b other lines. of ten to fite ers are now s bag. Potatoc but the suppl can be expect

Potatoes, per bag ..
Parsley, per doz. bu
Sage, per doz.
Savory, per doz
Green peppers, per l
Southern cabbage,
Tomatoes, Florida
Red onions, brl.
Turnips, bag.
New turnips, per do
Water cress, per do
Leaf lettuce, per bc
" per doz ..
Boston lettuce, per
Washed celery, bur
Spinach, per bbl. ...
Cucumbers, per do
" per ba
New potatoes, per l
Mushrooms, per lb
Carrots, per bag ..
N-w b-ets per doz
Wax beans, per ba
Green beans, per b
Canadian asparagi

PLENTY OF FISH.

Cape Breton fishermen say all that is needed in a record season's catch is a plentiful supply of bait. The Banks are teeming with fish.

FRUIT NOTES.

It is reported as likely that the British Columbia canners will pay fishermen for salmon 25 cents in July and 20 cents in August. This would be an increase of 100 per cent. Last year the scale was 12 cents in July and 10 cents in August.

The lower Columbia Valley in the neighborhood of Windermere and Wilmer, B.C., is reported by R. M. Palmer, secretary of the British Columbia Bureau of Information, to have a great fruit growing future before it. The building of the V. V. & E. Railway is providing the needed means of transportation.

MONTREAL MARKETS.

GREEN FRUITS—Fruit dealers are kept busy at present and do not complain at all of lack of orders. Oranges have advanced in nearly all lines, but are selling well nevertheless. Lemons at prices quoted are in very good demand. Strawberries are up a cent or two but supplies are sufficient to meet all orders. Other lines are having good sale also. Bananas, as the warm weather comes on, are sold in much larger quantities; during the past week fruit merchants have transacted a large business in them.

Messina blood oranges, half box.....	1 90	2 00
Navels.....	4 50	
Dates, per lb.....	0 04	
Bananas.....	1 75	2 25
Cocoanuts, per bag of 100.....	3 40	
Pineapples.....	3 50	
Apples.....	4 03	6 01
Lemons, per box.....	3 25	4 25
Jamaica oranges, per bbl.....	5 50	
Egyptian onions, per 11-lb bag.....	1 75	
New at awberries, per small basket.....	0 16	0 18

VEGETABLES—Since the coming of the warmer weather excellent business has been done in vegetables. Prices on many lines are still rather high, but as supplies come forward, are declining to reasonable figures. Cucumbers are in good demand at prices quoted. Cabbage and tomatoes are enjoying good sale also. Lettuce is arriving in larger quantities every day and is easily sold. Good orders are being received for various other lines. There has been an advance of ten to fifteen cents in potatoes. Dealers are now asking from 95c. to \$1 per bag. Potatoes at this figure are high, but the supply is light and little better can be expected for at least a fortnight.

Potatoes, per bag.....	0 95	1 00
Parsley, per doz. bunches.....	0 40	
Sage, per doz.....	1 00	
Savory, per doz.....	1 00	
Green peppers, per basket.....	0 75	
Southern cabbage, bbl. crates.....	2 75	3 00
Tomatoes, Florida.....	3 75	4 25
Red onions, bbl.....	3 00	
Turnips, bag.....	0 57	0 60
New turnips, per doz.....	1 51	
Water cress, per doz.....	0 75	
Leaf lettuce, per box, 4 doz.....	2 00	
" per doz.....	0 80	
Boston lettuce, per doz.....	1 00	
Washed celery, bunch, s.....	0 51	1 25
Spinach, per bbl.....	2 00	
Cucumbers, per doz.....	1 00	
" per basket.....	3 25	
New potatoes, per bbl.....	7 07	
Mushrooms, per lb.....	0 80	
Carrots, per bag.....	1 00	
New carrots, per doz.....	1 50	
New carrots, per doz.....	0 75	
Wax beans, per basket.....	3 25	
Green beans, per basket.....	3 25	
Canadian asparagus, per basket.....	1 75	

First Car of Texas Tomatoes

To come to Canada this season came to us **Friday.**
This car will be followed by others every two or three days.

We will again represent exclusively the **California Fruit Distributors** for the handling of **Peaches, Pears, Plums, etc.** Our first car will arrive in a couple of weeks.

Just a word—Florida Pineapples are "all the go."
Beautiful color. "Perfect pictures."

Try us for your Fruit

WHITE & CO., LIMITED
TORONTO

Branch at HAMILTON

"ST. NICHOLAS" "WINS IN A WALK"

SOUND SENSE SAYS—Handle Tracuzzi's pack of Verdilli Lemons and 3/4 Boxes Oval Oranges—it's the only **SUITABLE, SUBSTANTIAL, SATISFACTORY SUMMER PACK.**

W. B. STRINGER & CO., - Toronto and Montreal

THE BEST PINEAPPLES, - - - - FLORIDAS
THE BEST SUMMER LEMONS, - - - - SORRENTOS

Full line of all Foreign and Domestic Fruits always in stock.

THE F. T. JAMES COMPANY, Limited

76 Colborne St. **TORONTO** Wire, Phone, or Mail your Orders
33 Church St.

PINEAPPLES will be done very shortly, or get considerably higher. Let us have your orders at once.

THE DAWSON COMMISSION COMPANY, LIMITED, TORONTO

Cor. West Market and Colborne Sts.

PINEAPPLES

In Beautiful Condition. 18s, 24s, 30s, 36s and 42s.

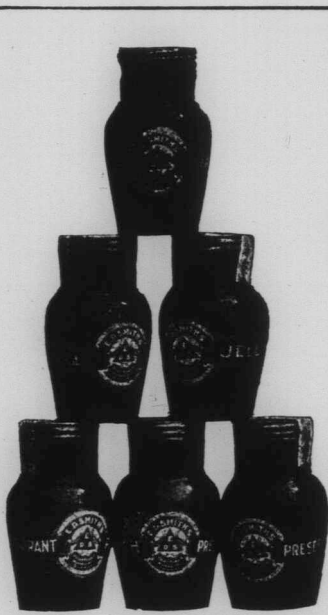
HUGH WALKER & SON

ESTABLISHED 1861 **GUELPH, ONT.**

I Want to Sell My Select Fruit

to a select list of Grocers residing within a radius of 100 miles of Grimsby. I will accept advance orders now for **Plums, Pears, Peaches, Grapes, Black Currants, Raspberries**—all of which I will guarantee. If you want to do a high-class trade at a profit, drop me a line. Address

"FRUITMAN" Box 118, Canadian Grocer



"OUR STRENGTH IS AS THE STRENGTH OF TEN"

One jar of the

**E.D.S. Brand
Jams, Jellies, Sealed Fruit in Glass**

is worth more to a grocer in sales power than a case of half the stuff on the market called "Preserves."

There is no use of your talking honesty to your customers unless you sell honest goods. E. D. Smith has been on the Purity Path since 1880—that was the year he started business.

Those 26 years of "sterling" effort cannot be talked down.

W. G. Patrick & Co., 29 Melinda St., are Toronto agents for my Jams, Jellies, etc.; Wm. H. Dunn, agent for Montreal and Province of Quebec; Mason & Hickey, 108 Princess St., Winnipeg, agents for Winnipeg and the Northwest; W. A. Simonds, agent for St. John, N.B.; A. & W. Smith, agents for Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - - WINNIPEG

SCOTT, BATHGATE CO., BROKERS AND COMMISSION MERCHANTS

COR. NOTRE DAME EAST AND VICTORIA STS.
WINNIPEG, CANADA

Storage and Warehousing a specialty. First-class facilities in a fully modern brick warehouse, centrally located on the railway track.

Manufacturers' Agents—Continued

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers Agent, Member Western Wholesale Brokers' Association.

Union Bank Block, Rooms 722 and 723
Winnipeg, Man.

Open for good Agencies. Correspondence Solicited.

JOHN A. CHEYNE

Wholesale Commission Broker and Manufacturers' Agent

Correspondence Solicited.

41 Bannatyne Ave., Winnipeg, Man.

W. A. TAYLOR

BROKER and WAREHOUSEMAN

243 Main Street

WINNIPEG, MAN.

HIGHEST REFERENCES

STUART WATSON

Manufacturers' Agent and Wholesale Commission Broker.

Winnipeg, - Man.

Highest References. Correspondence Solicited.

Winnipeg Storage

We make a specialty of storing and distributing car lots for

Eastern Shippers

Negotiable receipts issued
Low Insurance Rates reasonable

R. B. WISEMAN & CO.

WINNIPEG

Warehousemen and Distributing Agents.
Best of references.

ONTARIO MARKETS.

GREEN FRUIT—The market is exceptionally firm but business is very brisk. Some fruit men call it a "pineapple year." One firm sold 2,460 cases of pines within a week. But oranges are scarce; berries are few and dear and pines are plentiful and comparatively cheap. The Florida fruit is now coming in car lots and is said to be a little more reliable as to quality than the Cuban. The strawberry crop in Maryland, Kansas, Delaware and Missouri, whence supplies are now drawn, is short and the quality is not up to the average. A good many poor berries are coming on the market. Oranges are very scarce and higher. Lemons will be higher again next week. Canadian stocks are said to be exhausted with not more than 10,000 cases between Halifax and Vancouver. Bananas are in heavy demand, but the supply is adequate, of good quality and the price is unchanged.

Oranges, California navels.....	4 75	5 00
California sweets.....	4 25	4 75
Jamaica, per bbl., per box.....	3 00	3 75
Lemons, Messina, 300's 360's, per box.....	1 25	
Limes, per crate.....	5 00	5 50
Apples, Spies XXX, per bbl.....	4 00	
XX, per bbl.....	4 50	
Baldwins, XXX, per bbl.....	3 75	
XX, per bbl.....	4 00	
other, Winter varieties, XXX, per bbl.....	3 00	3 50
farmers', per bbl.....	2 00	3 00
Bananas, per bunch.....	1 20	2 50
Red bananas per bunch.....	2 20	2 25
Strawberries per quart box.....	0 16	0 20
Pineapples, Cubans 18's, 24's, 30's, 36's, per case.....	3 25	
Floridas, 18's to 48's.....	3 50	
Cherries, California white heart, 2-lb. box.....	2 50	3 00

VEGETABLES — Business continues to increase in volume and supplies seem to be adequate though prices keep up. Onions are lower and green peas and beans are down somewhat, but tomatoes are decidedly higher owing to the crop shortage south.

Potatoes, kiln dried sweet, bushel hamper.....	2 00	
Delaware, per bag.....	1 10	1 15
Silver Dollar, per bag.....	0 90	1 00
Ontario, per bag.....	0 80	0 90
New potatoes, Bermuda, per bbl.....	5 00	6 00
Onions, Egyptian, per sack 100-115 lbs.....	2 00	2 00
Texas Bermuda, 50-lb. crates.....	1 50	
green, per doz. bunches.....	0 12	
Cabbage, new South Carolina, per crate.....	3 00	3 25
Wax and green beans, per bush. hamper.....	2 00	2 00
Green peas.....	2 00	
Beets, per bushel.....	0 50	
new, per doz. bunches.....	1 00	1 25
Carrots, per bag.....	0 40	0 50
new, 5 to 6 doz. in box.....	2 25	2 50
Lettuce, per doz. bunches.....	0 30	
Radish, per doz.....	0 25	0 30
Cucumbers, Boston, per doz.....	1 25	1 50
Florida, per hamper, 5 to 8 doz.....	2 00	2 50
Mushrooms, 1-lb. boxes, per lb.....	0 80	
Celery, Florida, per case.....	4 50	
Asparagus, per doz. bunches.....	0 50	1 00
Beans, white, prime, bush.....	1 75	
hand-picked, bush.....	1 50	
Lima, per lb.....	0 07	
Tomatoes, Floridas, 6 basket crates.....	4 00	4 50
Rhubarb, 1 doz. bndls.....	0 25	0 4
Spinach, bush.....	0 75	1 00
Leeks per doz.....	0 25	
Artichokes, per bag.....	0 60	0 95
Farsnips.....	0 50	0 70
Watercress, per doz. bunches.....	0 2	
Egg plant, per doz.....	1 55	
Peppers, green, per small basket.....	0 75	0 85
Parsley, per doz.....	0 20	
Turnips, per bag.....	0 35	
Mint, per doz.....	0 25	

The Delhi Canning Co. are making extensive improvements to their plant in anticipation of the approaching campaign.

G. B. THOMPSON

Wholesale Broker and Commission Merchant

159 Portage Avenue East, - WINNIPEG, MAN.

Cable address, "CAPSTAN."

Storage facilities. Correspondence solicited

We

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1/4 Oil
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1/4 To
1/4 Mu

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FRESH
SALMON

ATTRACT

W. S

We are now Delivering

NEW PACK

**ICE CASTLE BRAND LOBSTERS
ICE CASTLE BRAND KIPPERED
HERRING
BEAVER BRAND LOBSTERS
OAK BAY CLAMS**

**ANGLO-SAXON BRAND
HALIBUT
GOLDEN RULE SARDINES
BELL BRAND CANNED
MACKEREL**

LOW PRICES QUICK SHIPMENTS

J. W. WINDSOR - - - Montreal

The Largest Handlers in Canada of all kinds of Canned Fish.

NEW PACK NEW PACK NEW PACK

OF THE FAMOUS

**Brunswick Brand
SARDINES**

Now is the time to send your order for—

- 1/2 Oils, Sanitary Can, 100 tins to case
- 1/2 Oils, Handmade Can, 100 "
- 1/2 Mustard, 100 tins to case
- 1/2 Tomato, 100 "
- 1/2 Mustard, 50 "

TO

Connors Bros., Limited

Black's Harbour, N. B.

**Largest Sale
in the World**



**King
Oscar
Sardines**

The Most
Delicate Flavor
and Purest
Olive Oil.

ASK YOUR WHOLESALE HOUSE

JNO. W. BICKLE & GREENING

HAMILTON, ONT.

Canadian Selling Agents

**FRESH
SALMON**

GOLDEN CROWN and GOLDEN KEY brands CANNED LOBSTERS

1/2, 3/4, 1-lb. Talls.

1/2, 3/4, 1-lb. Flats.

**FRESH
LOBSTERS**

**Golden Crown Canned Clams
Golden Crown Canned Mirimichi Salmon
Golden Diamond Canned Blueberries**

ATTRACTIVE LABELS

PROMPT SHIPMENT

QUALITY GUARANTEED

If your jobbers do not handle these goods, write us direct for quotations.

W. S. LOGGIE CO., Ltd. - CHATHAM, N.B.

PACKERS AND EXPORTERS OF ALL KINDS OF FISH

Be Sure! Be Sure!

Chocolate trade to be of any value to you must be permanent. Permanent chocolate trade has to be sought with "permanently-good" chocolate.

"Where shall I get such," you say. "Nearly all the makers claim their chocolate is made from Swiss Milk, yet I am compelled to believe a lot of it is made in Canada from ordinary milk."

We don't ask you to order on what we claim. We ask you to order on what is an indisputable fact.

TOBLER'S CHOCOLATE

is made in Switzerland from Swiss Milk, Chocolate and Sugar.

A reward awaits the man who can refute that statement.

Maclure & Langley
AGENTS Limited

152-154 Pearl St., - TORONTO
30 Hospital St., . MONTREAL

THE SUMMER SEASON
brings

A DEMAND FOR THE BEST

IN YOUR STORE

STEWART'S
Chocolates and Confections
ARE THE BEST

PURE Materials.

Absolute Cleanliness.

Perfect finish.

New and beautiful packages for the Summer trade.

PRICES RIGHT

THE
STEWART COMPANY
LIMITED
TORONTO

We beg to advise the Grocers of the Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA

(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., LIMITED
TORONTO

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

Always Put

MOTT'S
Chocolate

"DIAMOND" and
"ELITE" brands

first on your "want list" when you are making up an order for the traveller—

They are unique in their purity and perfection.

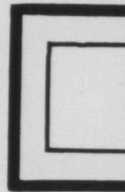
John P. Mott & Co.
HALIFAX, N.S.

J. A. TAYLOR
MONTREAL

SELLING AGENTS:

R. S. McINDOE
TORONTO

JOS. E. HUXLEY
WINNIPEG



FIGHT

A legal e facturing tried at To yet been giv

It was an dreth, of B Cormack M Out., seeki manufactur machine, th claimed by

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"pull" com 80 lbs of ha utes and de possibly co

H. L. H \$300 a year tween \$100, sell a mac \$2,000.

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PRIVATE

The Moor have now 1 only manuf Canada own is indicati and, insures company h three years, phenomenal

BISCUITS AND CONFECTIONERY

FIGHT FOR A TAFFY MAKER.

A legal case of much interest to manufacturing confectioners was recently tried at Toronto and judgment has not yet been given.

It was an action brought by H. L. Hildreth, of Boston, Mass., against the McCormack Manufacturing Co., of London, Ont., seeking to restrain the Ontario manufacturer from using a taffy pulling machine, the patent rights on which are claimed by the Boston man.

The machine is a wonderful labor saver in a taffy department and the principle of it is extremely simple. It consists of two upright iron posts, each supporting a revolving arm with a projecting tooth a foot long or longer at either end. The taffy is pulled on the teeth. The trick of the machine is that the revolving arms do not revolve on their centres. The pivots upon which they turn are considerably nearer one end than the other, with the result that two of the teeth pass outside and two inside each other. That's where the "pull" comes in. The machine will pull 80 lbs of hard taffy in six or seven minutes and do it much better than a man possibly could.

H. L. Hildreth charges a rental of \$300 a year and collects, it is said, between \$100,000 and 200,000 a year. To sell a machine outright, the price is \$2,000.

The McCormack Mfg. Co. claim that Hildreth has not manufactured the machine within two years in Canada and that he will not lease or sell at a reasonable rate as required by the patent law.

The Robt. Watson Co. had one of the machines made for themselves before the Canadian patent was taken out and it cost for patterns and everything \$100. There are only three or four of the machines in Canada. Like most candy machines there are other claimants to the patent rights.

PRIVATE CARS FOR BISCUITS.

The Mooney Biscuit Co., of Stratford, have now the distinction of being the only manufacturers of foodstuffs in Canada owning private freight cars. This is indicative of their progressive spirit, and insures clean transportation. The company have been in business only three years, but they have been years of phenomenal progress.

The new cars are of standard size and are painted in a rich cream color. To right and left of the doors is painted the familiar blue and purple brand of the Mooney Perfection Cream Sodas. On the doors themselves is the fac-simile of the famous Mooney chocolate chips. The cars have each a capacity of 60,000 lbs., and weigh 36,000 lbs. They will soon become familiar to the public as they pass along the leading lines of railway carrying the Mooney products throughout Canada from the Atlantic to the Pacific.

The Mooney factory has been extended each year since its inception owing to the demands of business, and this season the company have been compelled to build again, contracts having just been let for a building which will practically double their present premises.

THE WORLD'S COCOA CROP.

The world's cocoa crop amounted in 1904 to 146,552 tons, or 16 per cent. over that of 1903, according to figures just published by the German Cocoa Trade Journal.

The United States led the world in cocoa consumption, using 33,159 tons, Germany following with 27,101 tons, France with 21,799, the United Kingdom with 20,552, and Netherlands with 21,124 tons. Switzerland, using 6,839 tons, leads the remaining countries. Canada used 1,840 tons. Italy consumed only 479 tons in 1904.

The production of cocoa has steadily increased since 1901, when it was 105,720 tons. Ecuador, which is the largest cocoa producing country (28,433 tons in 1904), showed a 42 1-2 per cent. increase; Brazil, with 23,160 tons, made a 11 1-2 per cent. increase; St. Thomas furnished 20,526 tons, or a 4 1-4 per cent. decrease. Trinidad, which increased 25 per cent., to 18,574 tons, formerly shipped the entire crop to London, but now ships largely to Hamburg, Havre and New York by German and other steamers. Santo Domingo made a great stride in cocoa production, advancing 74 per cent., to 13,575 tons. Here the plantations are mostly in the hands of small farmers, with the exception of a few large estates, the most important of which belongs to a Swiss chocolate firm, and is fitted out with extensive agricultural machinery and narrow gauge railways. As suitable land is obtainable in Santo Domingo at a very low price, the crop may be expected to

Excellent Eating

Biscuits that make excellent eating for the consumer also make excellent selling for the Grocer.

Now,



are made to eat, and that a pleasure is taken out of the eating no one who has tasted **Perfections** will begin to deny.

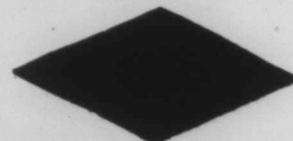
We go to great trouble in securing the right materials for **Perfection Cream Sodas** and go to just as much trouble making those materials into "**Perfections**."

Hence the reason of the "good selling" for Grocers.

Are you enjoying the prosperity?

THE Mooney Biscuit & Candy Company, LIMITED, Stratford, - Canada.

DIAMOND Brand



MAPLE SYRUP

has that delicate flavor of New Sap Syrup direct from the bush. Try it.

ALL JOBBERS

Sugars Limited, Montreal

A LINE THAT WILL PLEASE YOUR CUSTOMERS

**This is the
Time of the Year**

when the average housewife enjoys something choice in the preserve line.

This is the time of the year when you should have a supply of

**Southwell's
Jams and Marmalades**

to meet this call of the average housewife.

Southwell's Goods are delicious.

If you taste them yourself you will agree with us.

FRANK MAGOR & CO.

Canadian Agents - - MONTREAL



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL



THERE IS

No true saving where quality is not considered. The grocer who sells

**SHIRRIFF'S FLAVORING
ESSENCES**

gets the best trade, plus the best profits.

MANUFACTURED BY

**IMPERIAL EXTRACT CO.
TORONTO**

Besides being "best," they're different

In addition to quality, our biscuits have the added charm of novelty. They've a freshness in this respect that puts them on a higher level than the ordinary, and by adding them to your stock you raise the standard at once. Your good customers will certainly appreciate your action.

Pamphlet (illustrated in color) from our agents.

W. & R. JACOB & CO., Limited = Dublin, Ireland

Kenneth H. Munro,
324 Coristine Bld., Montreal.

Canadian Agents:
C. & J. Jones Bros.,
421-425 Union Bank Building,
Winnipeg.

Wilson Bros.,
Wharf St., Victoria, B.C.

**ERIN'S
BEST
JACOB'S
BISCUITS**



BORDEN'S BRANDS

"EAGLE" CONDENSED MILK

"PEERLESS" EVAPORATED CREAM

—There are no better or purer goods—This has been established by the world's best judges at all Pure Food and World Exhibitions, wherever exhibited.

WILLIAM H. DUNN,

Scott, Bathgate & Co., Winnipeg, Man.

MONTREAL and TORONTO

Shallcross, Macaulav & Co., Vancouver and Victoria, B.C.

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Registered,
U. S. Pat. Off.
costs less than
Their Premi
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**45 HIGHEST AWARDS
In Europe and America**

Walter Baker & Co., Ltd.

The Oldest and
Largest Manufacturers of



**PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES**

No Chemicals are used in their
manufacture.

Registered,
U. S. Pat. Off. Their **Breakfast Cocoa** is abso-
lutely pure, delicious, nutritious, and
costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in **Blue
Wrappers and Yellow Labels** is the best plain
chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat
and good to drink. It is palatable, nutritious and health-
ful; a great favorite with children.

Buyers should ask for and make sure that they get the
genuine goods. The above trade mark is on every
package.

Walter Baker & Co., Ltd.

Established 1750.

Dorchester, Mass.

Branch House, 88 St. Peter St., Montreal, Can.

—BUY—

Star Brand

**COTTON
CLOTHES LINES**

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal
or Manila and much better.

For Sale by All Wholesale Dealers.

SEE THAT YOU GET THEM

Persons addressing advertisers will
kindly mention having seen their adver-
tisement in The Canadian Grocer.

increase yearly. Hamburg is the prin-
cipal market for Santo Domingo cocoas.

Venezuela was the sixth country in
cocoa production, advancing 4 per cent.,
to 13,048 tons. Grenada was seventh,
with 6,262 tons, a 1 1-4 per cent. in-
crease, all of it going to England, where
it is preferred. The Gold Coast in
Africa made the greatest increase in
the cocoa crop of 1904, marketing 568
tons, or 148 per cent. over the 1903 crop.
In 1901 the Gold Coast produced only
196 tons. More and more cocoa planta-
tions there are reaching the cropping
stage, which requires five to six years.
Cuba and Porto Rico together rank ninth
as producers of cocoa, the yield in 1904
having been 3,266 tons, a 15 3-4 per cent.
increase over 1903. In 1901 Cuba and
Porto Rico produced only 1,750 tons.
Hayti furnished 2,531 tons, an increase
of 16 1-2 per cent., while Jamaica's
crop of 1,605 tons was the same as the
previous year. Martinique and Gauda-
loupe sent their 1,215 ton cocoa crop as
usual to France. The Germans increas-
ed the cocoa production 40 per cent. in
their colonies of Cameroons, Samoa and
Togoland, which was 1,100 tons in 1904.

TRAVELERS IN AUSTRIA.

In Austria every commercial traveler
has to pay a tax and for this reason he
is considered a regular tradesman, even
though he has no particular place of
business. Austrian commercial travelers
refuse to represent a firm which is not
well known throughout the country un-
less under special arrangement. They
are a hard-working class and are econo-
mical in their habits. As a rule they
travel third class when making a rail-
way trip, although representatives of
liqueur establishments often travel first
class. They very seldom touch liquor,
and a traveler who drinks habitually,
although moderately, soon loses the re-
spect of his fellows.

**SPRAGUE
CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.**



IT'S A MONEY MAKER
every time, but you will
never know it if you never
try it. Catalog tells all.


KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

Cultivate your Biscuit trade by ordering

McLAUCHLAN'S

Cream Soda Biscuits

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.



Sixty
Years of
Popularity

**COX'S
GELATINE**

may now be had
in a new form as

**COX'S
INSTANT POWDERED
GELATINE**

It dissolves instantly in hot water.
No trouble. Recipes in every box.

Canadian Agents: **J. & G. COX,**
Ltd.
C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "

**Gorgie Mills,
EDINBURGH**



**QUALITY!
QUALITY!**

That is

UPTON'S

first consideration in
the manufacture of his

**Jams, Jellies
and
Orange
Marmalade**

Good goods always com-
mand a fair price.

Order 500 for Summer Trade

That every Grocer may have the privilege of trying our Cigars, we are going to put up, for a limited time, an assortment of **500**.

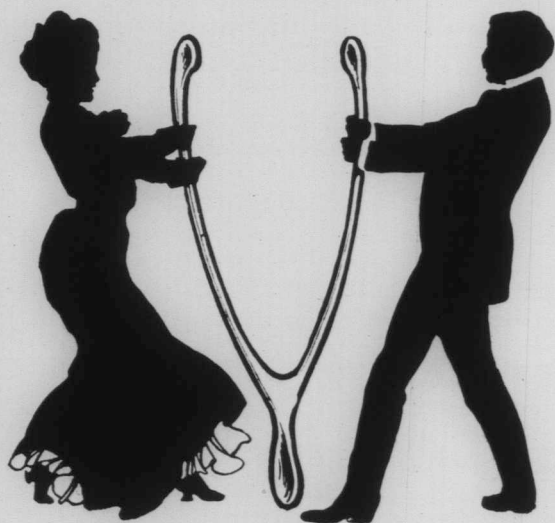
The assortment includes the famous **Pebble** and **Pharaoh Cigars** and other leading brands.

This, of course, is an offer that you cannot duplicate anywhere.

We want you to take advantage of it and to get right after Summer Trade.

YOU HAVE HEARD ABOUT OUR "TERMS"

J. BRUCE PAYNE, Limited, Mnfrs.
GRANBY, QUEBEC, CANADA



You Don't Have To Wish for Trade When You Sell **T. & B.**

It comes itself.

It comes regularly.

T. & B. quality being assured, **T. & B.** trade is assured.

You know, **T. & B.** has been on the market for years.

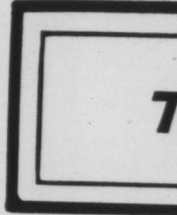
Tobaccos either pass out or pass up.

T. & B. has passed all others—is in First Place.

A Grocer without **T. & B.** is without the best selling tobacco on the market.

There is lots of trade right near you.

THE GEO. E. TUCKETT & SON CO., Limited, Hamilton, Can.



WHEN A WO

She was a pl
some thirty S
showcase lounge
emporium sight
dock in the d
away from the c
be suddenly int
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tian cigarettes.

"I would like t
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to make a litt
band."

"Yes, ma'am,"
clerk with a lo
his favorite smo

"How is that"
"I mean does
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"I think he lik
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strong that the r
burning leaves in

"H'm! They
would these suit

Liked

The clerk drew
case and displa
cigars, each bund
yellow ribbon.

"I like the pre
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don't like the col
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The clerk suppr

"M- dear la-
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Show me another

Didn't Lil

The obliging c
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"Here is somet
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"It is no use t
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the cover."

A Wom

The clerk smiled
other box.

"Well, how abou
the picture pleas

TOBACCOS, CIGARS AND ACCESSORIES

WHEN A WOMAN BUYS CIGARS.

She was a plump little matron of some thirty Summers, and when the showcase loungers in the corner cigar emporium sighted her steel-grey paddock in the doorway they all edged away from the counter and appeared to be suddenly interested in the Oriental lithographs that came with the Egyptian cigarettes.

"I would like to look at some cigars," she announced, as she placed her shopping bag on the glass case. "I want to make a little present to my husband."

"Yes, ma'am," responded the young clerk with a low bow. "What—er—is his favorite smoke?"

"How is that?"

"I mean does your husband prefer a mild, medium, or strong cigar?"

"I think he likes strong ones. Some of those he smokes after supper are so strong that the neighbors ask if we are burning leaves in the back yard."

"H'm! They must be strong. How would these suit him?"

Liked the Ribbon.

The clerk drew a box from the showcase and displayed a row of handsome cigars, each bundle embellished with a yellow ribbon.

"I like the pretty ribbon," said the fair customer, slowly examining the cigars with her gloved finger, "but I don't like the color of the tobacco. Besides, there are horrid yellow specks on them."

The clerk suppressed a smile.

"M—dear lady—" he hastened, "don't you know that those little spots are just what connoisseurs look for?"

"No, never heard of such a thing. I believe the cigars have been damaged. Show me another box."

Didn't Like the Picture.

The obliging clerk reached for another brand and opened the box on the showcase.

"Here is something fine," he began, but the prospective purchaser shook her head.

"It is no use to show me those. I don't like the picture on the inside of the cover."

A Woman's Logic.

The clerk smiled, and reached for another box.

"Well, how about this make? Surely the picture pleases you this time. It

represents an old Cuban fort by sunset. You can take it off with warm water and use it to decorate a screen."

There is a remote possibility that the fastidious customer may have decided on the old "Cuban fort" brand had she not glanced at the end of the box. But she did glance, and all the suave cigar clerks in town could not have made her purchase those cigars.

"It is no use," she said, firmly. "I see it with my own eyes."

"See what, ma'am?" asked the mystified clerk.

"Why, the word 'Colorado.' You know that Havana cigars should not be made in Colorado. I suppose you think women are green at buying cigars."

"But, madam—"

"It is no use of trying to convince me that those cigars were not made in Colorado. Why, isn't there the stamp on the box? Why don't you try to sell me some that were packed up in Connecticut, and then claim that they are imported from Porto Rico. Oh, it takes you men to try and gold-brick a woman when she enters a cigar store."

Found What She Wanted.

The clerk sighed. He collected the open boxes and placed them back in the glass case.

"I am sorry," he said in pepperish tones, "that we don't seem to have any cigars suitable for your husband. He must, indeed, be a fastidious smoker."

The overparticular patron did not re-

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all leading Wholesale Houses.

CLAY PIPES

Those made by
McDOUGALL
are peerless. Insist upon
having them.

D. McDOUGALL & CO., Glasgow, Scot.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

ply to this hidden thrust. She swept up and down in front of the long glass cases and minutely examined every box of cigars on display. Suddenly she pointed her slender finger toward a long box with an expression of triumph.

"There is what I want," she exclaimed. "Those real long cigars. I know they are just the kind that Henry smokes. He will be tickled to death if I present him with a box of those."

The clerk followed the direction of her finger and then laughed so loud that the yellow cat, asleep on the snuff jar, awoke with a start.

"What is so laughable?" demanded the woman in the gray coat, rather sharply.

"Nothing particular, madam," hastened the clerk. "I was just thinking of a good joke I heard at the theatre the other night about a woman selecting cigars for her husband. Do you really want those?"

"I certainly do. Don't think that I don't know good cigars when I see them. I know Henry will compliment my judgment as soon as he smokes the first one. Wrap them up, please."

The smiling clerk drew forth the long box and quickly wrapped it up in pink paper and tied it with a blue cord.

"One dollar ninety-nine, ma'am," he said. "That's right. Thank you."

She gave him a two-dollar note and he returned her a copper in change.

"And now you admit that I know something about selecting cigars?" she said with a winning little smile.

"I do, indeed, ma'am," assured the clerk. "Very few would have selected the brand of smokes that you did."

She placed the box under her arm, and the next moment her steel-grey paddock had vanished in the crowded street. Then the chronic loungers turned away from the Oriental cigarette lithographs.

What Harry Got.

"What kind did she select?" they asked in unison.

"Stogies!" roared the clerk. "Upon my word, she selected a box of Pittsburg stogies. Preferred their looks to Havanas and Porto Ricos. Maybe it was the bargain counter price of \$1.99 that attracted her. Say, I'd like to be around when the old man opens that box."

And the clerk grinned and threw a ball of tinfoil at the yellow cat on the snuff jar.

CUTTING TOBACCO PRICES.

Considerable discussion has arisen over an authoritative report being circulated in Montreal to the effect that some of the wholesale grocery houses are cutting the prices of Macdonald's tobaccos. In the trade there is a gen-

eral feeling of dissatisfaction caused by this action.

LEAVES.

W. Bailey, tobacco and cigars, Ottawa, Ont., has admitted son into partnership; style now W. Bailey & Son.

Customs authorities at Montreal last week seized 50,000 cigarettes on the steamer Montreal. It is said there has been systematic smuggling of German cigarettes from Antwerp.

Upon the application of the American Tobacco Co., who claimed the tobacconist had left the city, an order has been issued placing in liquidation the estate of Jos. Desrosiers, Montreal. The liabilities are \$1,000 and assets \$500.

A big fire at Woodstock, N.B., last week wiped out 15 places of business, including two groceries, Holyoke & Brown's and Sullivan's. The total loss was \$40,000.

LABOR'S HOSTS ON THE MOVE.

The Labor Gazette for May, the organ of the Department of Labor, Ottawa, reviewing the industrial situation for April, says:

"Employment increased very materially throughout Canada during April, as compared with March. Seeding was actively in progress among agriculturists over a wide area; the lobster and mackerel season opened on the Atlantic Coast; the lumbering industry had a very busy month in British Columbia, Ontario and the Eastern Provinces; the mining industry was exceptionally busy in almost every field; manufacturing establishments were working to full capacity, overtime prevailing in many branches, and the work of preparation for the unprecedented amount of railway construction to be undertaken during the present year was fully under way, many thousands of men, in addition to those employed on existing contracts, were expected to be at work within a short period. The beginning of building operations was in several of the most active centres on a scale never before equalled, and civic improvement work also gave promise at the close of the month of an exceptionally active season. Navigation opened on the St. Lawrence and the Great Lakes during April, a week earlier at most points than last year, giving employment to large numbers of workmen. The influx of immigrants was unprecedentedly heavy. Compared with April, 1905, conditions were more active in every province, the improvement being especially marked in the case of British Columbia and the Maritime Provinces."

TRADE INQUIRIES.

Correspondents desiring to get in touch with any of the firms referred to should quote the reference number when requesting addresses. For information write to Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

640. Pepper—A Midlands company manufacturing a special line of pepper would like to do business in Canada.

642. Lobsters—London firm of importers wishes to hear from Canadian packers of high grade lobsters who seek export trade.

646. Dried fruits, etc.—North England firm desire to get in touch with Canadian manufacturers of dried fruits and evaporated apples.

647. Butter, eggs and cheese—North England firm desire to get in touch with Canadian shippers and invite quotations, c.i.f. Newcastle.

648. Eggs, canned meats and fruits—North England firm require regular and large shipments of eggs, canned meats and fruits.

653. Butter, cheese, etc.—North England firm desire to get in direct communication with Canadian exporters.

654. Butter, canned meats, etc.—North England firm invite correspondence with Canadian exporters of butter, canned fruits, meats and hog products.

655. Wheat, barley, etc.—North England grain importer desires communication with Canadian shippers of wheat, barley, peas and oats.

656. Dried fruits, etc.—North England grocer desires to get in touch with Canadian manufacturers of dried fruit, evaporated apples, canned meats and fruits. Must be high-class.

657. Cheese, butter, etc.—North England firm desire to get in direct communication with Canadian exporters.

662. Eggs—North England firm desire direct communication with shippers.

663. Cheese and hog products—North England firm desire to be put in direct communication with shippers and manufacturers.

650. Canadian apples—North England firm desire to get in touch with packers and shippers.

651. Eggs, canned fruits and meats—North England firm desire to get in touch with shippers to get a reliable Canadian firm to act as their agent in buying.

THE SECRET OF ADVERTISING.

If you want to know the secret Of the way to advertise, You've got to use some common sense— Be up-to-date and wise.

It isn't merely filling space, It isn't all display, It's telling folks about the goods In a bright and catchy way.

A

A

CRO

Our store respects. Write in **DINNEEN**

CHIN CUT

MAIL
in doubt just our "Best" know what

MR. GROCER,—

Adams Tutti Frutti Gum

SWELLS YOUR BANK ACCOUNT

BECAUSE YOU MAKE **80% PROFIT**

Adams Tutti Frutti Gum

PLEASES YOUR CUSTOMER

BECAUSE IT IS THE BEST.

GIVE IT A PROMINENT PLACE ON YOUR COUNTER.

AMERICAN CHICLE CO.,

Logan Ave., - Toronto.

CROCKERY

Our stock is complete and "up-to-date" in every respect. We are offering many new and exclusive lines in **DINNERWARE** and **TOILETWARE**.

UNPRECEDENTED VALUES IN

CHINA—GLASS—SILVERWARE—CUTLERY

CUT GLASS—LAMPS—LAMP GOODS

MAIL ORDERS are given careful attention. If in doubt just name your price and allow us to supply our "Best Sellers." Our long experience enables us to know what the public likes best.

**THE JOHN L.
CASSIDY
CO., LIMITED,
MONTREAL**



**THE SUN
ECLIPSED BY
"PUTZ"**

Putz! What is Putz?

PUTZ, "Lion" brand, is the most popular and satisfactory metal polish in the world. PUTZ, "Lion" brand, is put up in boxes in the form of liquid as well as paste and is known as PUTZPOLISH.

The finest thing for metals is the "Lion" brand. "Lion" brand, PUTZ contains no acid. Its use will not injure metal of any kind. PUTZ gives a lasting polish to all metals. It will neither scratch nor rub off. The "Lion" brand saves hours of work. It acts in minutes as compared with hours by old systems of polish. When applied on the surface of iron, of zinc, of nickel, and metals of all descriptions especially, the Triple Extract Putz Polish for Metals, the "Lion" brand, liquid or paste, gives a brilliant and lasting sheen.

Insist upon getting PUTZ, "Lion" brand.

SOLD BY ALL GROCERS AND HARDWARE MERCHANTS.

AGENT:

J. A. TAYLOR, MONTREAL

THE SAUCE THAT SELLS



Why? Compare the quality and price with others—that is all.

White's Worcestershire Sauce

is sold by all the leading wholesale grocers. If yours has not offered it, ask for it now.

EXPORTED BY
MACONOCHIE BROS., LIMITED
 London, Eng.

AGENTS FOR CANADA AND U. S.
MACLAREN IMPERIAL CHEESE CO.
 Head Office: TORONTO.

QU
 Quotation
 The follo
 responsible for
 Grocer, at our

Baking
 Cook's Friend—
 Size 1, in 2 and 4 doz.
 " 10, in 4 doz. boxes
 " 2, in 6 "
 " 12, in 6 "
 " 3, in 4 "
 Pound tins, 2 doz. in
 12-oz. tins, "
 5-lb. " " "

W. H. GILL
 Diamond—
 1-lb. tins, 2 doz. in case
 2-lb. tins, 3 " "
 4-lb. tins, 4 " "

IMPERIAL BA
 Cases. St
 4-doz. 16
 3-doz. 8
 1-doz. 12
 3-doz. 12
 4-doz. 2
 4-doz. 5

OCEAN
 Ocean Baking Powder
 " " "
 " " "
 Borax, 1/2 lb. per
 Cornstarch, 40
 Freight paid 5

MAGIC

 Case
 6 doz
 " 4 "
 " 4 "
 " 4 "
 " 2 "
 " 4 "
 " 2 "
 " 1 "
 " 1 "
 " 2 "
 " 1 "
 " 1 "

ROYAL BAK
 Sizes.
 Royal-Dime
 " 1 lb.
 " 2 oz.
 " 1 lb.
 " 12 oz.
 " 1 lb.
 " 3 lb.
 " 5 lb.

Barrels—When packe
 cent. discount will
CLEVELAND'S B
 Sizes.
 Cleveland's—Dime...
 " 1 lb.
 " 5 oz.
 " 1 lb.
 " 12 oz.
 " 1 lb.
 " 3 lb.
 " 5 lb.

Barrels—When packe
 cent. discount will
T. KINNEA
 Crown Brand—
 1 lb. tins, 2 doz. in case
 1 lb. " 2 " "
 1 lb. " 4 " "

B)
 Keen's Oxford, per lb..
 In 10-box lots or of
 Beckitt's Square Blue,
 Beckitt's Square Blue,
 Gillett's Mammoth, 1/2
 Nixey's "Cervus," in 1
 " " in 1
 " " in 1
 according to size...

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

June 7, 1906.

Baking Powder.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	0 80
" 12, in 6 ".....	0 70
" 5, in 4 ".....	0 45
Pound tins, 2 doz. in case.....	3 00
12-oz. tins, ".....	3 40
5-lb. ".....	14 00

W. H. GILLARD & CO.

Diamond—	Per doz.
1-lb. tins, 2 doz. in case.....	\$3 00
1-lb. tins, 3 ".....	1 25
1-lb. tins, 4 ".....	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.....	10c.	\$0 85
3-doz.....	6-oz.	1 75
1-doz.....	12-oz.	3 50
3-doz.....	12-oz.	3 40
1-doz.....	2 1/2 lb.	10 50
1-doz.....	5 lb.	19 75

OCEAN MILLS.

Ocean Baking Powder,	Per doz.
1 lb., 4 doz.....	\$0 45
" " " 1 lb., 5 doz.....	0 90
" " " 1 lb., 3 doz.....	1 25
Borax, 1/2 lb. packages, 4 doz.....	0 40
Cornstarch, 40 pks. in a case..	0 78

Freight paid 5 p.c. 10 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.....	5c.	\$0 40
4 ".....	4-oz.	0 80
4 ".....	6 ".....	0 75
4 ".....	8 ".....	0 95
4 ".....	12 ".....	1 40
4 ".....	12 ".....	1 45
4 ".....	16 ".....	1 65
4 ".....	16 ".....	1 70
1 ".....	2 1/2 lb.	4 10
1 ".....	5 ".....	7 30
1 ".....	6 oz.	1 40
1 ".....	12 ".....	1 55
1 ".....	16 ".....	\$4 55



Royal—Dime	Per Doz.
1 lb.....	\$0 95
1/2 lb.....	1 40
3/4 lb.....	1 95
1 lb.....	3 55
12 oz.....	3 85
1 lb.....	4 90
3 lb.....	13 60
5 lb.....	22 35

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

Cleveland's—Dime	Per Doz.
1 lb.....	\$0 93
" 1/2 lb.....	1 33
" 3/4 lb.....	1 90
" 1 lb.....	3 45
" 12 oz.....	3 70
" 1 lb.....	4 65
" 3 lb.....	13 20
" 5 lb.....	21 65

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

Crown Brand—	Per Doz.
1 lb. tins, 2 doz. in case.....	\$1 20
1 lb. " 2 " ".....	0 80
1 lb. " 4 " ".....	0 45

Blue.

Keen's Oxford, per lb.....	\$0 17
in 10-lb. lots or case.....	0 15
Beckitt's Square Blue, 12-lb. box ..	0 17
Beckitt's Square Blue, 5 box lots ..	0 15
Gillett's Mammoth, 1/2 gross box.....	2 00
Nixey's "Cervus," in squares, per lb.	0 15
" " in bags, per gross.....	1 25
" " in pepper boxes.....	1 25
according to size.....	0 00 0 10

Black Lead.

Reckitt's, per box.....	\$1 15
Box contains either 1/2 gross, 1 oz. size;	
1/2 gross, 2 oz., or 1/4 gross, 4 oz.	
Reckitt's Zebra paste, 1/4-gro. boxes,	\$10 20
per gross.....	

JAMES' DOME BLACK LEAD.

	Per gross.
5a size.....	\$3 40
5a size.....	3 50

AMERICAN PURE FOOD COMPANY.

Borax "Queen."

40-oz. case, 4 doz.....	0 40
8-oz. " 4 ".....	0 50

Lot 7 cases, freight paid. Conditions—2 per cent. 10 days; net 30 days.

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.....	0 08
" 7-lb. cotton bags, per bag.....	



PETERBOROUGH CEREAL CO.

Canada Flakes, "Standard" case, 36 1/2's.....	\$4 40
5-case lots, 4 30	
Canada Flakes, "Jumbo" case, 24 25's.....	4 90
Canada Flakes, "Jumbo" 5-case lots, 4 80	

Freight prepaid.

Chocolates and Cocoas.

THE OOWAN CO., LIMITED.

Cocoa—	
Perfection, 1/2-lb., per doz.....	\$2 40
" 1 lb., ".....	1 20
" 10c. size.....	0 90
5-lb. tins per lb.....	0 37
Soluble, No 1.5 and 10-lb. tins, per lb	0 20
No. 2.5 and 10-lb. tins, ".....	0 18

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—	
Queen's Dessert, 1/2's and 1/4's per lb.....	\$0 40
Vanilla, 1/2's.....	1 10
Parisian 8s per lb.....	0 30

The following sweetened for household purposes:

Royal Navy, 1/2's and 1/4's, per lb.....	\$0 30
Diamond, ".....	0 25
Special Diamond, 1/2's, ".....	0 22
" 3/4's, ".....	0 22
" 8's, ".....	0 30

The following unsweetened:

Perfection, 1/2's, per lb.....	0 30
" ".....	0 30
Flat cakes per lb.....	0 30

Icings for cake—

Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. pkgs., per doz.....	0 90
Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1-lb. boxes, per doz.....	1 75

Infections—	Per doz.
Cream bars, 63 in box, per box.....	1 81
6 in box, per doz. boxes 2 25	

Chocolate ginger, per lb.....	0 30
Crystalized " 1/2 lbs., per doz.....	2 25
Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb.....	0 30
Nonpareil wafers, No. 2, 5 lb. boxes, per lb.....	0 25
Milk chocolate, 36 in box, per box.....	1 35
" 36 in box, per doz. cakes 0 35	

FRY'S.

Chocolate—	per lb.
Caracaras, 1/2's, 6-lb. boxes.....	\$0 42
Vanilla, 1/2's.....	0 42
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 29
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42
Fry's "Diamond," 1/2's, 14-lb. boxes	0 34
Fry's "Monogram," 1/2's, 14-lb. boxes	0 34

Cocoa—

	Per doz.
Concentrated, 1/2's, 1 doz. in box.....	3 40
" " " ".....	4 50
Homoeopathic, 1/2's, 14-lb. boxes.....	8 25
" " " ".....	8 25

EPPS'S.

Agents, C. E. Colson & Son, Montreal.	
In 1/2, 1 and 1-lb. tins, 14-lb. boxes, per lb.....	0 5
Smaller quantities.....	0 37

BENSOP'S COCOA

A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.

1 lb. tins, 4 doz. to case.....	\$ 90
1 " " " ".....	2 40
1 " " " ".....	4 75
1 " " " ".....	9 00

JOHN F. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.



Elite, 1/2's.....	\$0 30
Prepared cocoa, 1/2's to 1/4's.....	0 28
Mott's breakfast cocoa, 1/2's.....	0 38
" " " ".....	0 35
" No. 1 chocolate, 1/2's.....	0 30
" Navy ".....	0 27
" Vanilla sticks, per gross.....	1 00
" Diamond chocolate, 1/2's and 3/4's.....	0 23
" Confectionery chocolate, 2 1/2c. to 0 31	
" Sweet chocolate liquors, 30c. to 0 34	

WALTER BAKER & CO., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes	\$0 35
Vanilla chocolate, 6-lb. boxes.....	0 47
German sweet, 6-lb. boxes.....	0 36

Per lb.

Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 40
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 33
Caracaras sweet chocolate, 6-lb. boxes	0 37
Caracaras tablets, 100 bundles, tied 5's, per box.....	3 00
Soluble chocolate (hot or cold soda) 1-lb. cans.....	0 42
Vanilla chocolate wafers, 48 to box, per box.....	1 55

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch, 165-171 William st. Montreal

Breakfast cocoa—	Per lb.
5-lb. screw top cans, 10 cans in case, 36c.	
12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c.	
6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c.	

Sweet chocolate powder—

5-lb. tins, 10 tins in case.....	25c.
12-lb. boxes, 6 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c.	
6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c.	

Premium chocolate—

6-lb. box, 12 box. in case, 1/2-lb. pkgs., 30c.	
6-lb. box, 12 box. in case, 1/2-lb. pkgs., 30c.	

Milk chocolate—

6-lb. box, 12 box. in case, 1/2-lb. pkgs., 28c.	
100 2-cent pieces in box, each.....	\$1.25

Vanilla sweet chocolate—

100 2-cent. pieces in box.....	\$1.25
6-lb. box, 12 box. in case, 1/2-lb. tins, 26c.	
6-lb. box, 12 box. in case, 1/2-lb. tins, 25c.	
6-lb. box, 12 box. in case, 1/2-lb. pkgs., 25c.	

Diamond sweet chocolate—

5-lb. boxes, 12 box. in case, 1/2-lb. pkgs., 22c.	
12-lb. boxes, 4 boxes in case, 1-lb. pkgs., 22c.	
6-lb. " 12 " ".....	22c.

Gold Medal chocolate powder—

5 lb. tins, 10 tins in case.....	36c.
10 lb. tins, 10 tins in case.....	33c.

XXXX chocolate powder

5-lb. tins, 10 tins in case.....	27c.
10-lb. tins, 10 tins in case.....	25c.

TOBLER'S MILK CHOCOLATE.

5c. sticks, per box (40 sticks).....	1 50
10c. tablets or croquettes (20).....	1 50
20c. " (20).....	2 42

Condensed Milk

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

	Cases.	Doz.
"Eagle" brand (4 doz.).....	\$6 00	\$1 50
"Gold Seal" brand (4 doz.).....	5 00	1 25
"Challenge" brand (4 doz.).....	4 00	1 00
Evaporated cream—		
"Peerless" brand evap. cream.....	4 75	1 20
" " hotel size.....	4 90	2 45



TRURO CONDENSED MILK CO., LIMITED.

"Jersey" brand evaporated cream per case (4 doz.).....	\$4 65
"Reindeer" brand per case (4 doz.).....	5 50



Coffees.

JAMES TURNER & CO.

Mocha.....	\$0 33
Damascus.....	0 28
Carro.....	0 30
Sirdar.....	0 17
Old Dutch Rio.....	0 13

E. D. MARCHEAU, Montreal.

"Old Crow" Java.....	\$0 35
" Mocha.....	0 37
"Condor" Java.....	0 30
Arabian, Mocha.....	0 30
15-year-old Mandehling Java and hand-picked Mocha.....	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case.....	0 30
Madam Huot's coffee, 1-lb. tins.....	0 33
" " 2-lb. tins.....	0 62
100 lb. delivered in Ontario and Quebec.	
Rio No. 1.....	0 15
Condor I, 40-lb. boxes.....	45c.
" II, 40-lb. boxes.....	43c.
" III, 80-lb. boxes.....	37c.
" IV, 80-lb. boxes.....	35c.

S. H. & A. S. EWING'S.

Mocha and Java coffee, in 1-lb. tins, 30-lb. cases.....	Per lb.
Mocha and Java coffee, in 2-lb. tins, 30-lb. cases.....	33

"Batger's"

**Lemon Squash, &
Lime Juice Cordial**

When your customers come in and ask for a *Good Summer Drink* sell them *Batger's* Lemon Squash or Lime Juice Cordial—They give the satisfaction that brings repeat orders—**No Sugar Required**, but just add water. Very **handy** and **economical**. Retail at popular prices and shows a splendid profit. Try a case of 2-doz. Pints or Quarts.

Rose and Laflamme
Montreal and Toronto

**ABOUT
HALF
THE
MAPLE
SYRUP
SOLD**

has the words "Imperial Brand Maple Syrup" on the label—all the trouble comes of the other half.

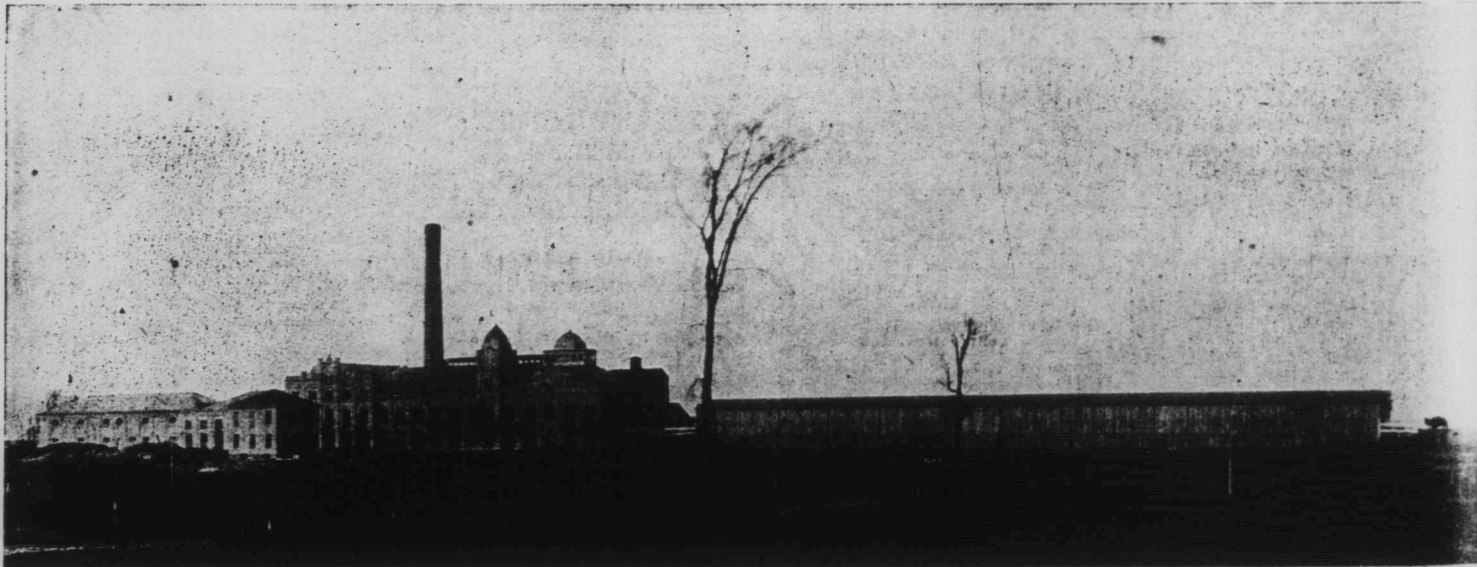
Which "half" are you selling?



$\frac{1}{2}$

ROSE & LAFLAMME, Agents, Montreal

GRANULATED SUGAR Extra Standard
A Strictly CANADIAN PRODUCT



As Pure as the Purest
As Sweet as the Sweetest

Equal to Any for All Purposes
ASK FOR IT

ONTARIO SUGAR CO., Limited, - BERLIN, Ont.



Coupon Books
For sale in Canada by
Limited, Toronto.
File, Montreal.
\$1, \$2, \$3, \$5, \$10 and

In lots of less than 1
books, 1 kind assorte
100 to 500 books
100 to 1,000 books

Allison's Coupo
\$1 00 to \$3 00 books ..
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "



The Davidson & Ha

Wilson's F1
50 10c. pack
three boxes

Infants'
Robinson's patent barley
" " groats

Jams and
SOUTHWELL
Frank Magor &
Orange marmalade.....
Clear jelly marmalade

WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES



Are you satisfied with the Coffee you are using? If not, try

Braid's Best Coffee

a triumph of the Coffee blender's art. It pays. It gives satisfaction.

WM. BRAID & CO., - Vancouver, B.C. BRAID'S BEST COFFEE and GOLDSWORTH TEA ARE THE BEST.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3c.	4c.
100 to 1,000 books	3c.	3c.

Un- num bersed.	Covers and num bersed.
5 00 books	3 cents each
10 00 "	"
15 00 "	"
20 00 "	"
25 00 "	"
30 00 "	"
50 00 "	"

Per doz.
4-oz. cans \$ 0 90
6-oz. " 1 35
10-oz. " 1 85
Quart " 3 75
Gallon " 10 00

Wholesale Agents
The Davidson & Hay, Limited, Toronto

Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$3.40.

Infants' Food.

Robinson's patent barley 1-lb. tins	\$1 25
" " " 1-lb. tins	2 25
" " " 1-lb. tins	1 25
" " " 1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.
Frank Magor & Co. Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80

Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Compound Fruit Jams—

12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 06
7 and 14-lb. wood pails	0 06
30-lb. wood pails	0 06

Compound Fruit Jellies—

12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	0 06
30-lb. wood pails	0 06

Home Made Jams—absolutely pure—

1-lb. glass jars (16-oz. gem) 2 doz. in case	1 60
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	0 09

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND

Tierces	\$0 08
1/2-bbls.	0 79
Tubs	0 91
Cases, 3-lb. tins	0 09
" 5-lb. "	0 09
" 10-lb. "	0 09
20-lb. wooden pails	1 83
20-lb. tin pails	1 73
Wood net, tin gross weight.	

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (26 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per lb. 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
" " " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	per box 1 75
" " " 30 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " " 100 sticks	0 73
Dulce large cent sticks, 100 in box	....

Lye (Concentrated)

GILLET'S PERFUMED. Per case.

1 case of 4 doz.	\$3 50
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 85
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARQUEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
1-lb. tins	" 0 35
1-lb. tins	" 0 35
4-lb. jars	per jar 1 20
1-lb. jars	0 35

Old Crow," 12-lb. boxes—

1-lb. tins	per lb. 25
1-lb. tins	" 23
1-lb. tins	" 22
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	" 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06
Golden shred marmalade, 2 doz. case, per doz.	1 75

Saratoga Chips.

MRS. ROBER'S SARATOGA CHIPS.

35 large size pkgs., per case	\$5 40
72 small " "	5 40
Assorted 18's and 36's	5 40
In bulk—Bbls., 50-lb., per lb.	0 25
" " " 1/2-bbls., 2-lb. "	0 25
Terms 30 days net or 1 per cent. 10 days.	

Sauces.

Worcestershire, Holbrook's, small, per doz.	\$2 15
Worcestershire, Holbrook's, large, per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra.	

Soda.



Case of 1-lb. containing 60 packages per box, \$3 00.
Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.
Case of 1-lb. and 1/2-lb. (containing 36 1-lb. and 60 1/2-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND

No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1/2-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
7 cases	2 75

Soap and Washing Powders

A. P. TIPPET & CO., Agents.

Maypole soap, colors	per gross \$10 20
" " black	15 30
Oriole soap	" 15 00
Gloria soap	" 10 20
"straw hat polish	" 16 20

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches—	per lb.
No. 1 White or blue, 4-lb. carton	\$ 0 05
No. 1 " " 3-lb. "	0 05
Canada laundry	0 05
Silver gloss, 5-lb. draw-lid boxes	0 07
Silver gloss, 5-lb. tin canisters	0 07
Edward's silver gloss, 1-lb. pkg.	0 07
Eggs silver gloss, large crystal	0 06
Benson's satin, 1-lb. cartons	0 07
No. 1 white, bbls. and kegs	0 05
Canada White Gloss, 1-lb. pkgs.	0 05
Benson's enamel	per box 1 25 to 1 50

BRIGHT AND SPARKLING

Do you want a nice **LITTLE** assortment of the latest and best productions in Crystal Glassware, handsome, good pieces to retail at twenty-five cents each?

Then send a card to-day for a 6606 Assortment.

It contains $\frac{1}{4}$ doz. each of 12 of the nicest pieces of cut glass pattern table glass you have ever seen, and will cost you just six dollars.

GOWANS, KENT & CO.
TORONTO LIMITED

BEFORE BUYING

Canned Fruits and Vegetables

WRITE US.

LAUREL BRAND

In Quality, Leads the Market.

WHAT ABOUT YOUR REQUIREMENTS?

=====
J. H. WETHEY,
LIMITED
ST. CATHARINES, - - CANADA



C. & B.

Crosse & Blackwell's Preserved Provisions in Glass,
Galantine of Chicken and Tongue, Galantine of Veal
and Ham, Chicken Breasts, Pressed Beef.

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VOL. XX.



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