

**PAGES  
MISSING**

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER



## QUALITY..



When a salesman talks price to you

**Ask him about QUALITY**

When he talks quantity

**Ask him about QUALITY**

When he talks merit to you

**Ask him about QUALITY**

That's the \_\_\_\_\_

### STRONG POINT

in

## Colman's Mustard

### *It Pays to Please the Laundress*



Benson's Enamel Starch is a perfect cold-water laundry Starch for shirt bosoms, collars, and cuffs, where an especially stiff finish or brilliant gloss is desired. Do you know of any laundress who wouldn't **thank** you and continue to

trade at your store if you suited her absolutely on those points she prides herself so much on in her work?

### *Benson's Enamel Starch*

never fails in the perfect work it does. Our extensive plant by which all water we use is filtered assures an even whiteness of color always. "It pays to please the laundress."

### Edwardsburg Starch Co., Limited

Cardinal, Ont.

**ESTABLISHED 1858.**

Montreal, Que.

Benson's Prepared Corn. Silver Gloss Starch. Benson's Enamel Starch.



<p><b>Corn Brooms</b></p>	<p><b>BROOMS</b></p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p>
<p><b>STANDARD BRANDS</b></p>		<p>Always reliable and as represented.</p>
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>	<p><b>WHISKS</b></p>	<p><b>Corn Whisks</b></p>
<p><b>The H. A. Nelson &amp; Sons Co., Limited</b> 59 to 63 St. Peter Street <b>MONTREAL</b> Toronto Sample Room: 56 and 58 Front St. West</p>		

**"THE BEST CHEESE FOR MY CUSTOMERS"**

IS THE BEST POLICY FOR YOU TO ADOPT



**MILLAR'S PARAGON CHEESE**

is the best cheese on the market.

Quality Guaranteed. Purest that can be made.

**The T. D. MILLAR PARAGON CHEESE CO.,**  
INGERSOLL, ONTARIO.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton.  
Joseph Carman, Winnipeg.

# Order Salt Now

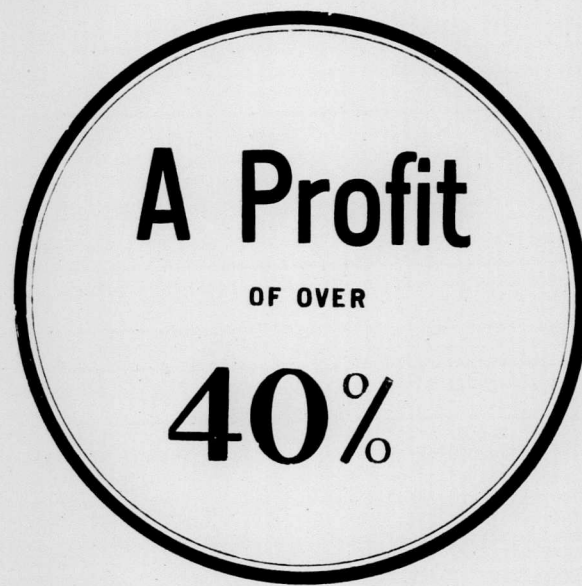
Stocks at our various shipping points are ample and in excellent condition. We can ship promptly as there is no difficulty in getting cars. Later on comes the busy season, both for ourselves and the railways. Dealers who have to replenish their stocks to provide for spring business will confer a favor by placing their orders at once.

We assort cars to suit purchasers, and supply either Coleman's or Rice's Table and Dairy Salt as required.

**R. & J. RANSFORD, Clinton.**

**A Firm** which introduces customers to  
your establishment by widely advertising  
a preparation of recognized merit, and,  
at the same time,

**Offers**



Deserves your cooperation and support.

THAT IS WHAT YOU MAKE ON

# MAYPOLE SPECIALTIES

*viz.*, "MAYPOLE SOAP" for Home Dyeing.  
"ORIOLE SOAP" for the Complexion.  
"STRAW HAT POLISH" for renovating Straw Hats, etc.

WRITE US FOR  
CATALOGUE.

Made in England.

LEADING HOUSES SELL THESE GOODS

ARTHUR P. TIPPET & CO.

General Agents.

8 Place Royale.

MONTREAL.

## Most Excellent Coffee



A pure, high-grade berry at a popular price.

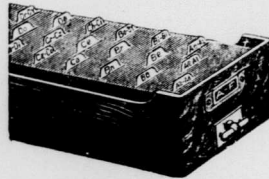
Trial Order Solicited.

## THE RUBLEE FRUIT CO. LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC  
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

## A System for Buyers



worth any number of quotation books or pigeon holes for recording, arranging and afterwards finding instantly all quotations and prices that are made you.

**\$2.25**

Shipped on approval. If not satisfied, return factory, return it at my expense.

Consisting of 1 quarter-sawed oak desk drawer box, 9 inches long; 400 Record Cards, ruled; 1 set of Alphabetical Index Cards; 1 set of Daily Guides; 2 extra Dividers; "Quotations Received" and "Blank Cards."

New 1900 Catalogue for the Asking.

THE \_\_\_\_\_

Canadian Typewriter Exchange,

45 Adelaide St. East, Toronto.

## An Opening for Canadian Produce.

A well-established Manufacturing Company in Manchester, with an extensive connection, including over 10,000 customers amongst the grocers and provision dealers in Great Britain, is open to take up, as sole consignees, certain lines of CANADIAN PRODUCE AND CANNED GOODS OF FIRST-CLASS QUALITY.

Address— HUGON & CO., Limited

PENDLETON, MANCHESTER, ENG.

## DON'T FORGET

### Silver Dust Soap Powder.

THE BEST  
...  
QUALITY

PROFIT  
QUANTITY  
QUALITY

Silver Dust Mfg. Co., Hamilton

Perfect as a Corn Meal can be—that best describes Tillson's Gold Dust Corn Meal, and by "perfect," we mean—evenly cut grains—very little bran—no dirt. But that is not all, because no Corn Meal is perfect without perfection in the quality of the Corn used in making it.

No better Corn grows than the Corn used in making Tillson's Gold Dust Corn Meal. Our judgment of Corn quality is infallible, and we speak from an experience of over thirty years. We would like to send you samples of "Gold Dust" for comparison—can we do so?

The Tillson Company, Limited,  
Tilsonburg, Ont.

*No  
Risk With  
Payne's Cigars.*

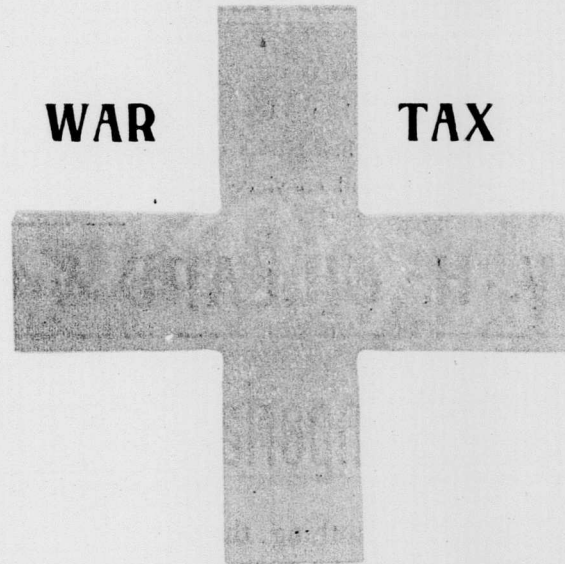
The question of risk is absolutely done away with when you order an assortment of one or two thousand of my Cigars. I am not trying to get a first order out of you and stop there—what I want is your permanent Cigar trade.

I go after it in this way—thirty days after you receive the Cigars you can send me a cheque, less 5%, or you can wait four months and pay the gross amount. At any time within six months after the Cigars reach you I will give you your money back cheerfully if you want it. But this applies only to the first order you send me. "No risk with Payne's Cigars."

J. Bruce Payne, Cigar Mfr.,  
Granby, Que.

**"RED CROSS" BAKING POWDER.**

Ask your jobber for it. Sold by all wholesale grocers.



We tax ourself  $\frac{1}{4}$  of a cent. per can for the year 1930 for each can of "Red Cross" Baking Powder, and give the proceeds to the Red Cross Society for the wounded soldiers in South Africa.

We will be pleased to give quotations to any wholesale dealer that our travellers have not reached.

**CAPSTAN MFG. CO.**

Sole Manufacturers. COLLINGWOOD, Ont., Canada.

**W. B. & C's  
WALDORF CATSUP**

is the finest in the land. Octagon  
 $\frac{3}{4}$ -Pints, Pints and Quarts.

**French Mustard**

—AND—

**Mustard with Horse Radish  
ARE UNEQUALLED.**

Beware of imitations of these Mustards.

**A. E. Richards & Co.**

Selling Agents

HAMILTON

MADE IN CANADA.



**CANADA'S  
"FAVORITE"  
CATSUP.**

Grocers in all parts of the Dominion find that "Sterling" brand catsup gives uniform satisfaction to customers. It is a catsup that possesses an evenness of quality that makes it safe to recommend it under any circumstances.

—Every bottle done up with care  
—and taste and distinctly labeled  
—"Sterling."

**T. A. LYTTLE & CO.**

124-128 Richmond Street West,  
TORONTO.

Here is where  
Quality comes in.

# Imperial White Wine Vinegar

we guarantee to be the best quality of White Wine Vinegar sold in Canada—clear and sparkling—will remain so until the last half pint is drawn from the cask. Delicious flavor. Costs no more than ordinary kinds. One purchase will convince you. Our travellers will show you samples.

**W. H. GILLARD & CO.,** Wholesale Grocers, **Hamilton, Ont.**

## Dalley's Imperial Shoe and Leather Polish

There is nothing that will give such a high polish on box calf, goat, seal, vici kid, dongola and all black and colored leathers. Put up in tan, black and chocolate. Manufactured from pure oils, and will keep the leather soft and pliable. Sold by all dealers and wholesaled by



**THE F. F. DALLEY CO., LIMITED,** **HAMILTON.**

**AYE READY!**  
**JATERSONS'**  
**"CAMP" COFFEE**  
**IS THE BEST.**

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT



**Batty & Co.**

ESTABLISHED 1824

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

**PICKLES** OF ALL KINDS.



**SAUCES** OF ALL KINDS.

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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EVERY  
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**CANADIAN GROCER**  
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GENERAL  
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CIRCULATES  
IN EVERY  
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VOL. XIV.

TORONTO AND MONTREAL, APRIL 13, 1900.

NO. 15

## THE DEVELOPMENT OF WINDOW LIGHTING.

By Charles Christian.

**O**F all the many improvements which have overtaken the grocery business in late years, none is more conspicuous or more real in its advantages than the improvement in lighting bulk windows. It has seemed as if even custom has recognized the growing value of a window as an advertising medium, and has done its part to assist in the development.

Many of the older generation of grocers will remember the exceedingly

### PRIMITIVE METHODS

of window lighting which were in use but a comparatively few years ago—methods which, compared with those of the present, seem almost childish. The writer had this fact impressed upon him most forcibly when passing through a small inland country village in the heart of New Jersey a few weeks ago. The one fair-sized store which the town boasted was on the principal street. Its small and untidy window was

### DIMLY LIGHTED

by one small kitchen kerosene lamp, smoky and flickering, which barely served to reveal the dirt and flies that constituted the window display. This grocer had not yet awakened to the fact that his window had any real use, save as a medium for the admission of light. The kerosene lamp was probably placed in it at night because other people did it, and without any definite idea as to the usefulness of such a practice.

When gas first became commercially available, and was used as a means of lighting store windows, the light it gave was hardly more brilliant than that of the

### SMALL KEROSENE LAMP.

For a long time gas was uncertain as a light medium, and was apt to play antics of its own, which, while they might attract a crowd to the window, would not advertise it very well. To-day the grocery stores, both in city and country, who use lamps, or even gas in its natural state, are very far outnumbered by those who employ the improved gas burners or electric lights.

### ELECTRIC WINDOW LIGHTING.

Speaking of electric window lighting, as much improvement has taken place in this one line as in probably all others combined. Electric light for store windows was so far ahead of every other known medium of lighting that its utilizers were at first too careless in disposing of it, probably thinking that its abundance would suffice, no matter where placed. Accordingly, the original electric lights were placed outside the windows, and allowed to shine in. The result was rather unsatisfactory. Yet, improvement was soon made by placing the light inside the window.

### VARIOUS MODIFICATIONS

of this constitute the window lighting of the present. John Wanamaker's establishment probably has the most advanced method in this part of the country. To the passer-by who stands before his windows at night, no lamps are visible, yet the entire immense windows, with their contents, are flooded with a strong and brilliant radiance. Down each side of the windows, hidden by a projecting shield, are rows of incandescent globes, and these illuminate the windows

far better than any other method known, for there are no glaring flames to distract the eye.

Other progressive merchants, however, use the

### INCANDESCENT LAMPS VEILED

behind some tinted shade, so that the window is filled with a mild, softly-colored radiance which serves very well to attract attention by its beauty. Still others use mechanical lighting devices whose primary object is to catch the eye. None of these, however, will, in our opinion, compare in value with the idea used by Mr. Wanamaker, where the window lighting is made the incident to the real window display, and not the main feature itself.—Grocery World.

## WINDOW DISPLAYS.

**H**AVE you ever noticed some of the ambitious window-dressers' triumphs in department stores, which fill an entire section of the window and prevent all but a few beams of daylight from entering? You have? Then, those are the examples you should take particular pains not to follow, unless you have as spacious quarters as the ordinary department house can boast, with a central well admitting plenty of daylight, or exceptionally roomy windows and a corner situation.

We have seen in department house windows groceries arranged in architectural forms of rare beauty and with striking effect, but, when the design has been copied by a grocer with a store of average size, the results have been deplorable. Light has been almost entirely shut out, and a semi-darkness has prevailed which could by no stretch of imagination be considered as con-



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH

**IN**  
**CAKES**  
WELL KNOWN AND RELIABLE.

**IN**  
**TINS**  
GUARANTEED TO THE TRADE

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,**  
BEST IN THE WORLD.



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ductive to the sale of goods. Better a bare window than a dark store.

A grocery store should be inviting. To be inviting to ladies it must be light, bright and neat. If you shut out light—daylight—you extinguish the brightness, and leave only the neatness—which cannot be seen.

"Cut your coat according to your cloth," is a maxim of superior importance for all window dressers, and especially in grocery stores, where windows are often small and goods always more or less bulky. Display a few things with care and as invitingly as possible, and leave lofty structures of tinned and bottled goods to the stores in which window space is not at a premium.—New York Merchants' Review.

#### CURED FISH ON THE COAST.

Another forward step is about to be taken in the development of the fishing industry of British Columbia. Heretofore little has been done outside of the canning and freezing of salmon for export, and the curing of hardly sufficient fish to supply the local market. The deep sea fisheries have been left to the American companies. A change is being brought about. A company is being organized in Victoria to erect a cannery and curing establishment on the Skeena river for the treatment of salmon and halibut for export on a large scale. They are to use the Kirby patent system for canning smoked salmon and halibut.

Another firm, Messrs. Wallace Bros., of Vancouver, who have operated on the Frazer river for a number of years with marked success, have purchased the Claxton cannery, on the Skeena river, and will both can and cure salmon and halibut. They are making extensive alterations and additions to the buildings, and will be able to fill immense orders. It is said to be their intention to build two schooners and a tug-boat for halibut fishing. The senior members of the firm last year took a trip through Europe and the Orient, looking into the needs of the markets.—Colonist, Victoria.

#### THE PREFERENTIAL TARIFF AND SUGAR.

THE well-known sugar exporters, Czarnikow, MacDougall & Co., have the following to say regarding the Canadian preferential tariff and its effect upon West India sugar: "The new budget of the Canadian Government leaves the rates of duty on sugars as before, but a change of some importance is made on the sugar preferential clauses. The former tariff, which became a law on April 6, 1898, had a preferential clause under which sugars produced in British colonies or possessions were entitled to a reduction of one fourth from the ordinary duties. This reduction did not, however, take effect until August 1 of the same year. As we then pointed out, this discrimination in favor of cane sugars from British possessions only amounted to 18c. per 100 lb. on 96 degree centrifugals, whereas the countervailing duties imposed by the United States on beet root sugars at that time amounted to a discrimination in favor of cane sugars of 27c. per 100 lb.

"Under the larger discrimination arising from the countervailing duty the United States maintained its position as the best market for cane sugars, and the Canadian Government soon found that its concession of 25 per cent. had failed to attract the expected shipments from the British possessions. It is doubtless to obviate this that the Dominion authorities have now increased the discrimination in favor of sugars from British possessions to 33 1/2 per cent.

"This increased preferential, which is to go into effect on July 1, is equal to a reduction of 23.83c. per 100 lb. on the duty on centrifugals testing 96 deg. The result will probably be to increase the Canadian imports of cane sugars of British production and diminish the imports of European beet sugars. At present the United States' countervailing duties on beets from Germany are 25.96c. per 100 lb., from Austria, 22.7c. per 100 lb., and from Belgium,

19.7c. per 100 lb. Leaving out of account Belgian beets, of which only a moderate quantity is available for export, it will be seen that the Canadian preferential on cane sugars from British possessions gives such sugars, when imported into Canada, about the same advantage over beets as they obtain in the United States markets by reason of the United States' countervailing duties.

"As a result of negotiations between the Canadian Government and the Legislative Council of the Island of Trinidad, a proposal for reciprocal free trade between the Island and Canada is pending. If the proposal is adopted, and proves successful, it may be the beginning of a policy having important results for the British West India Islands. Advices from Cuba show a further reduction in the number of estates grinding, those now at work being only 107, as against 112 last week and 125 in the preceding week. The stocks at the shipping ports are the same as those of last week, namely, 113,000 tons."

#### FREIGHT RATES CUT IN B.C.

Orders have come to the local office of the Columbia and Western railway to cut all rates between this city and the various points in the boundary. The cut on general merchandise is equivalent to about 40 per cent. On produce a special rate is given, which gives a further reduction, which generally amounts to about another 25 per cent.

Freight rates to Grand Forks were \$4 per cwt., and are now \$2.50. To Eholt the charge was \$4.50, and it has been put down to \$2.75; to Greenwood the figure was \$4.50, and that has been reduced to \$3.

On market produce, butter, eggs, etc., the special rate makes an average cut of 25 per cent. on the rates as quoted above.—Miner, Rossland.

Over a dozen different packs of canned salmon—hump-back, cohoes and fancy sockeye fish—are quoted at interesting figures by The Eby, Blain Co., Limited.

# OUT OF SIGHT



is the genuine "Roquefort Cheese" we offer in pots to retail at 25 cents. Is a great addition to the Dainty Lunch table.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS Hamilton.

Selling the highest grade of Coffee is the keystone to a successful trade. . .

"Mecca" Coffee fills that bill

"Mecca" Coffee has a lovely flavor

"Mecca" Coffee is strong and pungent

Better Coffee cannot be grown than "**Mecca.**"

Try a Sample Tin and be Convinced.

Owners and Blenders . . . .

## James Turner & Co., Hamilton.

### GRAND MOGUL EXTRACTS 'IS PURE FLAVORING'

Guaranteed the best value in Canada, strength and flavor considered.

A large, handsome card sent free with each dozen, representing a part of the Canadian Contingent cooking a meal—very attractive.

AGENCIES—  
Montreal    Winnipeg  
Toronto     Vancouver

## T. B. Escott & Co., London, Ont.

# WE NOW OFFER

SEE  
PREMIUM  
LIST

Imperial Twin Bar Soap,  
Snow White (it floats,)

Cameo Twin Bar Soap,  
T. K. Co. 10c. Bar.

CASTILE—White or Mottled. TWIN BAR. OATMEAL TWIN BAR.

## THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

### POTATOES IN THE UNITED KINGDOM.

**N**OW that the season for planting potatoes is at hand, a few data concerning the cultivation of the tuber in the United Kingdom may not be out of place. In 1899, the area of potatoes in Great Britain and Ireland was 1,210,580 acres, of which Ireland claimed 662,898 acres and Great Britain 547,682 acres. These are in the proportion of 55 per cent. for Ireland and 45 per cent. for Great Britain. In other words, for every nine acres assigned to the tuber crop in Great Britain there are 11 acres similarly allotted in the sister isle. Formerly, the balance was more largely in favor of Ireland, and it is a matter for satisfaction that Irish cultivators are relying less upon the potato crop than they used to do.

It is, indeed, necessary to go back so far as the year 1888 to find any expansion in the area of the tuber crop in Ireland. In 1887 this area was 796,939 acres, and it rose in 1888 to 804,566 acres. Since then, however, it has continuously diminished year by year, until in 1899 the decline amounted to 141,668 acres, or nearly 18 per cent. of the 1888 area. Though a limit to this steady contraction will, no doubt, in due course be reached, it is gratifying to notice that Irish growers are themselves effecting a

much-needed improvement by modifying their preference for a variety of potato which is still far too widely relied upon. This is the Champion, which was first introduced in quantity into Ireland 20 years ago, after the failure of the potato crop in 1879. Official returns of the acreage and yield of each variety of potato are annually collected and published, and they show unmistakably a prudent tendency on the part of growers to abandon the more or less worn-out Champion in favor of sturdier varieties.

As recently as 1891 the Champion claimed 79.7 per cent. of the entire tuber acreage of Ireland. In the eight subsequent years, this percentage has steadily declined thus—79.2, 79.1, 78.5, 77.7, 75.0, 72.6, 70.0, 68.0. Thus, between 1891 and 1899, the proportionate acreage of Champions fell from 79.7 per cent. to 68 per cent. In other words, whilst Champions occupied four-fifths of the tuber area in 1891, they covered barely more than two-thirds in 1899. In 1891, Ireland grew 600,403 acres of Champions; in 1899, only 451,133 acres, the decline in the acreage of this variety thus amounting to about 25 per cent. in the course of eight years. In the counties of Antrim, Donegal, Down, Dublin, Londonderry, Tyrone and Wicklow there is less tendency to rely upon Champions than in the other counties of Ireland.

### THE SITUATION IN CLOVES.

The London representatives of a New York house, under date of March 16, write as follows: "Zanzibar cloves—The general opinion is that we may possibly see slightly better prices, but eventually they will get back to their old level. The following figures may be of interest:

	Bales.
Stock in London.....	22,000
Stock in Holland.....	75,000
	97,000
New crop reported by the Shaneta to be in Pembo, 60,000 or 70,000, say.....	65,000
New crop reported by the Shaneta to be in Zanzibar.....	20,000
	182,000
Old crop remaining in Zanzibar.....	25,000
	207,000
Stock in Bombay.....	25,000
	232,000

We estimate the consumption of the world at 90,000 bales per year. The visible stocks do not justify present prices, but there are certain features which have led to the movement which we annex as under: 1. The smallness of our London stock. 2. The comparative smallness of the receipt of new crop. 3. The belief in Europe that the crop will be considerably below the above estimate. 4. The persistency of Dutch buying."



*"A woman convinced against her will,  
Is of the same opinion still."*

You will probably be able to persuade a customer into buying an imitation of

### IMPERIAL CHEESE

but she will still have the same opinion. She will buy the "just as good" article once, and then she'll do her trading at some other store.

# “COLLINFIORE”

THE FINEST OLIVE OIL PRODUCED.

We offer this in Quarts, Pints and Half Pints Glass, and in 1-Gallon Tins.

## THE DAVIDSON & HAY, LIMITED

36 YONGE STREET, TORONTO.

### MARKING PACKAGE FREIGHT.

**A**T a meeting of the Salaberry de Valleyfield, Que., Chamber of Commerce, a few days ago, the following resolution, moved by Mr. Soles and seconded by Mr. Normandin, was carried:

“That this chamber, having taken communication of the circular dated March 5, 1900, issued by the Winnipeg Board of Trade, and directed to said chamber, doth endorse the views and conclusions of said board as to the mode which ought to be adopted as regards the marking of package freight shipped through transportation companies;

“Therefore, be it resolved, that this chamber recognizes the necessity for and recommends to all shippers that package freight should be addressed in full, instead of, as is frequently the case, by numbers or initials, to assure the prompt and safe carriage to its intended destination by the transportation company to whom entrusted.”

### EXPORTS STILL INCREASING.

The British trade returns for March show the following increases in imports from Canada: Cattle, £15,000; wheat, £56,000; oats, £18,000; bacon, £20,000; hams, £1,000; cheese, £38,000; eggs, £1,000.

The total increase in these food products is £151,000, or about \$755,000. The decreases were: Flour, £2,000; peas, £8,000; corn, £14,000; butter, £8,000; fish, £1,000; a total of £33,000, or about \$165,000. Thus, the net increase of exports of food stuffs from Canada to Britain during the month is £118,000, or \$590,000.

### BUTTER AND CHEESE NOTES.

Arrangements have been completed for the reopening of the Neepawa, Man., creamery.

The Sheffield, Ont., cheese factory is undergoing extensive improvements.

Wm. McKeown has been appointed secretary-treasurer of the Riverside cheese factory, Russell, Ont. This factory made 120,699 lb. of cheese last year.

G. W. Fitzgerald has been appointed secretary-treasurer and E. M. Elliott salesman of the Trewern, Ont., cheese factory, at the annual meeting. The annual report showed that 83,355 lb. of cheese were made at this factory last season, for which an average of 9.8c. per lb. was received.

C. Hardy has been elected president and J. P. Burke secretary of the Ottawa cheese board, at the annual meeting. Friday, May 18, was decided upon as the date of the first meeting of the board.

### A REORGANIZED CANNING COMPANY.

A charter has been obtained under letters patent of the Ontario Companies' Act, incorporating The Aylmer Canning Co., Limited, with a capital of \$250,000, with power to buy, sell, and otherwise deal in, can, pack, and preserve fruits, vegetables, meats, poultry, fish, and other foods, and for the said purposes to manufacture tins, bottles, and other necessary packages, and to grow or purchase the material required by the company.

The stockholders are composed of most of the leading wholesale grocers of Hamilton, Toronto, London, and Brantford, and Messrs. David Marshall and J. J. Nairn, of Aylmer, who have retained a large block of stock, and who will continue to manage the affairs of the company, as in the past, Mr. Marshall holding the position of managing-director and Mr. Nairn that of secretary-treasurer. Mr. W. H. Gillard, Hamilton, is president.

As Mr. Marshall is now, and will continue to be, as representing the company, a member of the Packers' Association, there will be no disturbance of existing arrangements so far as the new company is concerned.

H. H. Arnold, general merchant, Athens, Ont., has sold out his branch store at Toledo, Ont.



## 100 BARRELS UPTON'S APPLE JELLY

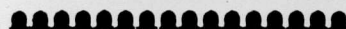
*FINEST QUALITY . . . Quotations and Full Particulars on Application.*

How is your stock of UPTON'S Marmalade, Jams and Jellies? UPTON'S products are something you cannot afford to be without a single day.

For Sale  
by all  
Jobbers.

**A. F. MacLaren Imperial Cheese Co., Limited**

CANADIAN SELLING AGENTS.



# THE JOHN L. CASSIDY CO., LIMITED

339 AND 341 ST. PAUL ST., MONTREAL.

**Now is the time** for hotels and steamboat companies to complete their stock of Crockery and Glassware. Should any of our customers be short of the above staple lines, we cordially invite them to write us for quotations, or to examine our samples by a call at our store.

We make a specialty of plain hotel ware, both in French China and White Granite.

Cresting done at reasonable prices.

## Well! I Should Smile---

When I think what nice, rich, mellow, creamy coffees these are ;

of the pleasure you will have in selling them ;  
of the very fair profit they will leave you, and  
of the satisfaction you will give your customers.

### TRY THEM!

They are pure.  
They are blended in a scientific manner.  
They are the best ever offered for the money.

SAMPLES SENT ON DEMAND.

### Special Blend

roasted or pure ground at 25c.

### XXXX Blend

roasted or pure ground at 30c.

### Le cafe de Madame Huot

roasted or pure ground, 1-lb. tins at 31c.

roasted or pure ground, 2-lb. tins at 31c.

Not sold in bulk.

## Something You Don't See Every Day.

A line of a nice sun-dried **JAPAN TEA** in 5-lb. boxes (8 in a matt). Excellent liquor, first-class leaf. Same price as in Half-Chests, 17½c. TERMS: 3 per cent. 30 days.

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— IN —  
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THE **EBY, BLAIN CO., LIMITED**  
WHOLESALE GROCERS, MANUFACTURERS  
IMPORTERS AND BLENDEES OF TEAS **TORONTO.**

### RETAIL GROCERS' ASSOCIATIONS.

#### MONTREAL ASSOCIATION.

At its monthly meeting, on April 5, the Montreal Grocers' Association, on motion of Mr. Bigaouette, seconded by Mr. H. Chartrand, passed a resolution thanking the Minister of Railways and Canals, and the mayor and council of Montreal, for having allowed the establishment of a petroleum depot on the banks of the canal by The Edward Cavanagh Co.

Some discussion ensued on the motion. Mr. John P. Scanlan, a former president of the association, feared that possibly the erection of this oil depot was only a speculation on the part of The Cavanagh Co. If The Standard Oil Co. bought out the new company, the grocer and the consumer would be as badly off as ever. The speaker would like the association to request that the Minister of Railways and Canals interfere with the agreement existing between The Standard Oil Co. and the railway companies to the detriment of other traders.

Mr. J. P. Dixon explained that there was no danger of any such speculation. The permission granted to erect an oil depot stipulated that if the depot were handed over to any trust the city would take immediate possession. The motion was, therefore, carried.

The resolution passed at a special meeting on March 22, protesting against the bill introduced by Dr. Lacombe, relating to non seizure of salaries under \$1.50 per day, was ratified.

The grocers also withdrew their opposition to the sale, by the wholesale firms, of groceries to the departmental stores.

#### TORONTO ASSOCIATION.

The regular monthly meeting of the Toronto Retail Grocers' Association was held on Monday in St. George's Hall, Elm street. The president, D. J. Kelly, occupied the chair. There were present: Secretary Ed. Hawes, Treasurer D. Bell, F. W. Johnson, W. H. Marmion, W. Dallimore,

T. Clark, R. Davies, J. Nolan, J. S. Bond, D. Bell, B. Snow, A. W. Johnson, T. Holmes, T. Massen, J. A. Johnson, A. White, J. G. Gibson, R. Stewart, J. Blood, J. W. Mill, A. O. Robinson, W. J. Gibbons, Wm. Parkhill, W. H. Morgan and A. G. Robinson.

Three new members were admitted: J. A. Farewell, Parliament street; Bannerman Bros., Spadina avenue, and J. Patterson, Sumach street.

A communication was read from F. S. Mearns, the association solicitor, stating that he had received from City Solicitor Caswell, a notice to the effect that an effort is being made to quash the early-closing by-law, and stating that if Mr. Mearns was still interested in protecting the by-law, Mr. Caswell would be pleased to receive any assistance from him to that end. After a short discussion, Mr. Mearns was authorized to represent the association, and to fight the motion to have the by-law quashed.

A request was received from Thamesville, Ont., for a copy of the constitution of the association.

J. S. Bond expressed the hope that the secretary had not waited till the meeting to send the constitution. He believed the association should do everything in its power to aid and encourage the formation of grocers' associations in every section of Canada. Such a move would be to the permanent advantage of the grocery trade generally.

Secretary Hawes replied that he had promptly sent the constitution requested.

A communication was received from the Toronto Retail Merchants' Association asking for support in legislation now before the Ontario and Dominion Parliaments.

The first of these discussed was the bill before the Dominion House to make a standard weight for eggs that sales might be made by weight, instead of by dozen.

T. Holmes expressed himself as opposed to this bill. He felt that, though too many small eggs are sent into Toronto, the trouble

of weighing eggs would be greater than any gain that would be derived by so doing. He considered that the average grocer had enough to do now without adding anything more to his burden for the benefit of his customers.

W. H. Marmion did not think the matter of sufficient importance to allow it to take up the time of the association. He thought there would be about as much profit in eggs selling them one way as the other.

A. White thought the matter was of enough importance to receive the attention of every grocer. He considered that the grocers and consumers of Toronto were being imposed on—(A voice: "By the hens.")—not by the hens, but by the commission merchants, the egg-gatherers, or by them all. In England, eggs are bought by weight, so the big eggs are sorted out and sent there, and the little ones dumped onto the Toronto market. He thought that legislation which would hinder that would be beneficial to the grocery trade generally.

The matter was discussed at some length, and, when a vote was taken, it was found that a slight majority was in favor of having eggs sold by weight.

The bill to give power to municipalities to put a heavy license on trading-stamp companies was discussed. The secretary read a letter which a coupon concern is sending to members of the Ontario Legislature claiming that it should not be included in the scope of the bill, as it differs from the trading-stamp concerns in that it only charges merchants for the coupons that are redeemed.

A committee was appointed to prepare a resolution to the effect that all coupon and trading stamp companies should be compelled to pay a license.

T. Clark moved that the association have a picnic this year, and that a committee be appointed to secure information as to a desirable place to hold it.

The president, the secretary, and Messrs. Holmes, Nolan, Morgan, Davies, T. Clark, Mill and Gibson were appointed a special committee to secure this information, while the association was appointed a general committee to do the same work.

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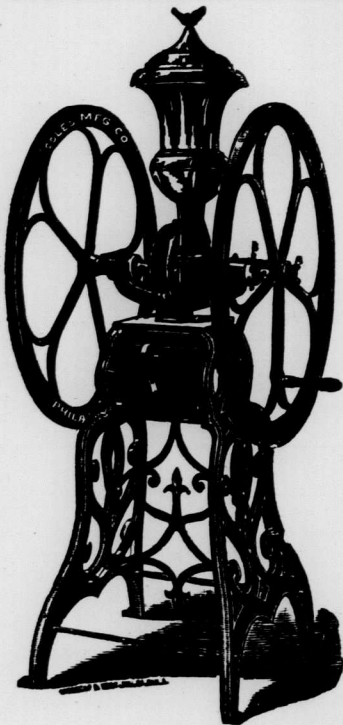
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Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

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**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A,

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### High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

### Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.

**Rowntree's**  
ELECT COCOA

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**A MONOPOLISTIC EVIL.**

THERE was a time, and not long since, either, when certain religious sects held that the highway to Heaven ran through their particular Church. All other highways led to Hades.

In Manitoba and the Northwest Territories the farmer finds that there is no other highway to the market for his grain except through the elevators, which monopolists have set up at the instigation and with the cooperation of the Canadian Pacific Railway Co.

This is no mere hearsay. It is not the mere charge of a newspaper or newspapers. It is what the Grain Commission, appointed by the Dominion Government, has found to be a fact.

This Commission found that wherever a standard elevator of 25,000 bushels capacity had been erected the railway would accept no grain for shipment except it was put through the elevator in question. It would not take it through the flat elevator or direct from the farmer's wagon.

Putting the grain through the standard elevator means, of course, additional cost to the farmer in marketing it. The Commis-

sion reports that the cost entailed last year was 1c. per bushel. And then there has not only been the loss entailed in elevating the grain, but there have been losses, in many instances, from robbery pure and simple, by the shipper being credited with less grain than he shipped. At least a part of this pilfering was done by employes of the elevator, but if the shipper had not been compelled to put his grain through the elevator there would have been no robbery.

"We consider," say the Commissioners in their report, "that, to remove this trouble, the law should require railways to furnish cars to farmers for the shipping of their own grain, and should allow the establishment at shipping points, if required, of flat warehouses, under proper regulations, by means of which a farmer who cannot conveniently load on cars direct can, for a comparatively small sum, obtain for a limited number of days the use of a bin of the capacity of a carload."

Every cent which is unnecessarily added to the cost of marketing a bushel of grain is an obstacle to the development of the Canadian Northwest. The report of the Grain Commission proves beyond all peradventure that the present elevator monopoly of Manitoba and the Northwest, aided and abetted by the Canadian Pacific Railway, adds to the cost of marketing grain, and, indirectly, to the development of the country.

It is to be hoped the law suggested by the Commissioners will be provided, and that without delay.

**OUR SOAP IN THE WEST INDIES.**

A bill was introduced in the Jamaica Legislature on April 3 by the Government providing for the taxation of foreign and domestic soaps.

Our trade returns do not show how much soap we export to Jamaica. To the British West Indies, which, of course, include Jamaica, Canada last year exported 281,790 lb. of soap valued at \$7,836.

The British West Indies took more Canadian soap last year than any other country. Newfoundland came next with 213,400 lb.

Canada is not altogether uninterested in the action of the Jamaican Government.

Our total exports of soap last year were 575,746 lb. valued at \$18,819.

**"CWT." AS APPLIED TO 100 LB. IN CANADA.**

HALIFAX, N.S., subscriber writes: "Will you please advise us if, so far as you know, the term 'hundredweight' or its contraction, 'cwt.', is used in quotations or price lists, or in any way, when it is intended to mean 100 lb.?"

As far as we can learn, the word "hundredweight" or its contraction, "cwt.," is not used regularly in quotations or price lists by Canadian business houses or manufacturers.

The word "hundredweight" or its contracted sign, "cwt.," as everyone knows, is used regularly in Great Britain, and means 112 lb. In Canada, however, the words "one hundred pounds" or the figures "100 lb." are almost exclusively used.

It is not, however, illegal to use the word "hundredweight" when meaning 100 lb. as paragraph 2, section 14, chap. 104, of the Revised Statutes shows. The paragraph reads: "One hundred standard pounds shall be a cental or hundredweight, and 20 centals or two thousand pounds shall be a ton."

One of the most recent and complete dictionaries issued gives this definition of the word "hundredweight": "A weight commonly reckoned in the United States, and for many articles in England, at 100 lb. avoirdupois, but commonly in England, and formerly in the United States, at 112 lb. There is also an older hundredweight, called the long hundredweight, of 120 lb. or six score lb."

Webster defines a hundredweight "as a denomination of weight, usually denoted by 'cwt.,' containing 112 lb. avoirdupois, according to the legal standard in England and the United States, but often in practice, and sometimes by law, it is 100 lb. avoirdupois, and the corresponding ton of 2,000 lb. is called the short ton."

In Canada it is perfectly legal to use the word "hundredweight," or its contraction "cwt." when meaning 100 lb. avoirdupois. Owing, however, to the possibility of confusion with the English 112 lb., people in Canada usually prefer to spell in full or put in figures the words "hundred pounds." But, when the contraction "cwt." is so well understood in Canada as representing one hundred pounds in Canada, we do not see why it should not be generally adopted in this country.



## A HIGH-HANDED FREIGHT REGULATION.

THE TORONTO BOARD OF TRADE has decided to appeal to the Government in regard to the recent action of the Canadian railways relating to freight shipped at owners' risk.

As every business man knows, there are certain articles which the railway companies will only carry at owners' risk. Against this there can be no reasonable objection. The objection is to the conditions and penalties which have been associated with the regulations regarding this particular class of freight. These conditions, as set forth in clause 7 of the special regulations issued by the Canadian Freight Association, are as follows :

7. All articles marked as O.R. in this classification, must be so receipted for by agents, and the words "owners' risk" written in full on the shipping notes and receipts. Articles marked "released" must also be so receipted for and shippers or owners must duly execute a release in duplicate on the company's forms. Provided, however, that in cases where shippers decline to accept such receipts endorsed "owners' risk," or to sign such releases, the goods may be received for shipment on ordinary shipping notes and receipts, without above endorsement, at 50 per cent in addition to the rates which would be charged if shipped at owners' risk and released, with the exception of plate and mirror glass, which will be as specified therein.

Briefly stated, this clause means that if Blank & Son, wholesale merchants, ship any article to Smith & Co. in the "owners' risk" list they must endorse on the shipping note, the words "owners' risk." Should they by any chance omit to do this 50 per cent. will be added to the freight rate.

It would have been strange had this objectionable regulation not induced indignation. The surprise is that it is not of a more malignant type than it is. But it is developing, and before a great while it will probably be malignant enough.

The objectionable regulation is not, strictly speaking, a new one. It has, for some time, had a place in the classification book, issued by the freight association, but it has not been enforced until within the last few weeks.

Why the freight association should have arrogated to itself such an arbitrary power is past understanding. It does not help the railways any, except to enrich their treasury by the fines which they may take out of the pockets of the business men of the country.

If it was designed to prevent the shipping under any other classification of the articles which are specified in the list of freight to be carried at owner's risk, there might be

some excuse for it. But it is not. There is, however, no need of any aid in this particular: Even were there not a printed and specified list of goods coming under the owners' risk classification, the railway companies would soon discover, in the event of damage, as to whether it belonged to the list of goods for whose carriage it was responsible.

The only benefit, therefore, which can accrue to the railways is the few fines they can pick up, but in the meantime the business men of the country must suffer loss and inconvenience, and submit to an arbitrary regulation such as even the Federal Government would scarce dare to devise and put into execution.

All regulations of this kind are supposed to be illegal until they have the approval of the Railway Committee of the Privy Council. Whether or not this particular clause has, the Toronto Board of Trade propose to ascertain, and if it has, why.

There is obviously something radically wrong with our present alleged system of railway control, when arbitrary clauses like that in question can be devised and operated by a combination of railway officials. And yet there are men who say there is no need of a railway commission.

At a meeting of the Canadian Freight Association held a few days ago, it was decided, in spite of the representations of the Toronto Board of Trade, to enforce the objectionable clause, so it is evident that reform will have to come from without.

## MOLASSES STILL STRONG.

IMPORT business in molasses, so far as the Montreal importers are concerned, is still limited, no deals of any importance yet being put through. The majority of them are convinced that primary markets are bound to react, and, accordingly, were not influenced to any extent by the advance of 1c. in the price of Barbadoes the other week.

Since the change mentioned, there has been no further alteration at that important source of supply, 17c. first cost being asked, which is equal to about 36½c. laid down Montreal, ex wharf.

Cables from Antigua report an advance

of 2c. per gallon and the market strong at the rise, 28c., landed gauge cost and freight being asked.

With duty and other charges provided for, this figure means 31c. ex wharf in Montreal.

## CANNED LOBSTER MARKET.

PRICES have already been given out for 1900 pack of canned lobster, and they range from \$1.50 to \$2 per case over the opening prices of last year and about \$1 to \$1.25 per case over the closing ones.

Wholesalers have already made fairly large purchases, and although the very high prices will undoubtedly limit the sale of canned lobsters to a certain extent, still it must be remembered that these fish are only canned in the eastern part of the Dominion. From there, all parts of the world have to be supplied. Canned lobster is an article that is sold everywhere, and on foreign markets, by which our Canadian prices are largely governed. There is a stronger demand than usual this spring for new pack. Packers, however, are selling very cautiously, being afraid of having a repetition of the trouble they have had during the past two or three years, viz., over-selling.

Taking the above into consideration, together with the fact that three main materials for the lobster business, namely, rope, tin and lumber, have all advanced heavily over last year; also the very great shortage in packs during past years, there seems to be no doubt but that dealers are quite safe in purchasing their supplies of lobsters at present, as it would not be a surprise to the trade if the foreign markets for choice goods went 2s. to 3s. per case higher, especially if this season's pack is short, and, from present indications, the fish will be scarcer than ever again this year.

The following are the figures asked by packers at present: Extra choice, 1-lb. flats, \$13.75 per case; extra choice, ½-lb. flats, \$14.50 per case; straight pack, 1 lb. flats, \$12.50 per case; straight pack, ½ lb. flats, \$13.50 per case; choice straight pack, 1-lb. talls, \$11.75 per case; ordinary straight pack, 1-lb. talls, \$11.25 per case; 1-lb. talls (small meat), \$10 per case.

## AN ATTACK ON A BOARD OF TRADE.

THE Toronto Board of Trade came in for some criticism from Saturday Night in its last issue. The excellent address which Mr. F. H. Clergue, manager of the pulp industry at Sault Ste. Marie, was what inspired the editor in his attack.

The address has, doubtless, been a source of inspiration to a great many. If it has not, it should be. Certainly no more real inspiring address has been delivered in any part of Canada for many a long day.

But the editor of Saturday Night got an inspiration somewhat different from that obtained by most people: It led him to arraign the board of trade as well as praise the lecturer.

"The board of trade is called a board of trade largely because it has so little to do with trade."

"The corporate outfit has been more or less of a failure in everything it has tried."

"If a man wants to be defeated for mayor or alderman all he has to do is to become the candidate of the board of trade."

"But who (the members) as a board of trade, couldn't successfully engineer a scow across the bay to the Island."

These are a few sample sentences from the article in question, and, like nearly everything the editor of Saturday Night writes, are decidedly readable, but being readable does not make them apropos.

The Toronto Board of Trade, in the years gone by, has been guilty of sins of omission as well as sins of commission, and particularly those of the former type. But it does not follow that, once a sinner, always a sinner.

By their fruits ye shall know them. And certainly the fruits which the Toronto Board of Trade have borne during the past year or two is an evidence that the passiveness so pronounced a few years ago has given place to energy of a vigorous type.

The board has been active in the movement for extending the jurisdiction of the Division Courts; it succeeded in securing the modification of the discriminating freight rates against Toronto, and now it is leading in the movement to remove the iniquitous "owners' risk" clause, recently imposed by the Canadian Freight Association; it

has also been an active participant in the movement for the proposed Pacific cable service; the Toronto Georgian Bay railway scheme it has certainly made and kept a live issue; technical education, it has, for a year or more, been taking a lively interest in, and the pamphlet which it has published on the subject is a valuable contribution thereto; the placing of the Toronto harbor in a proper condition is a matter which is receiving its especial attention at the moment. But why further enumerate? It is clear that the editor of Saturday Night's sarcasm, "the board of trade is called a board of trade largely because it has so little to do with trade," was entirely gratuitous, and that the charge that "the corporate outfit has been more or less a failure in everything it has tried" was untrue.

Then, it must be remembered, Mr. Clergue was brought to Toronto by the board of trade; and the very fact that it did so has resulted in the dissemination of the information regarding the pulp industry, which has attracted so much attention.

As to whether the editor of Saturday Night is correct in his conclusions to the effect that those whom the board of trade favors for mayoralty honors are certain to meet defeat, that is a question he is able to write upon from experience. He was there himself. But, Mr. Sheppard should remember that the best men, by no means, always win, and that great principles and great questions usually only prevail after many years of persistent agitation. Mr. Sheppard was, some 20 years ago, the leader in a movement for Canadian independence. He doubtless then thought it a right principle and he possibly thinks so still. But the realization of that principle seems at least as far off as it was a score of years ago.

Then, as to the board of trade not being able to "successfully engineer a scow across the bay to the Island," let Mr. Sheppard provide the scow, invite the members on board, and if President Kemp or Secretary Wills cannot "engineer the scow across the bay," the members of the marine section of the board will certainly be able to do so. But what has the "engineering of a scow across the bay" got to do with engineering a board of trade, anyhow?

We fear that the editor of Saturday Night has got a beam in his eye.

## FIRE IN A GLUCOSE FACTORY.

THE glucose and syrup departments of The Edwardsburg Starch Co.'s large works, at Cardinal, Ont., were completely destroyed by fire on Sunday. The fire started at 7.30 o'clock in the drying department, and soon spread to the glucose works proper, a building seven storeys in height. Though the company's brigade soon had seven streams at work on the building, such a strong wind was blowing that it was found impossible to save this structure. Realizing this, all efforts were concentrated to confine the fire to the glucose works. This was difficult, as the starch works, storehouse and elevator immediately adjoined this building, and it looked very much at one time as if the combined works must go, which would have caused the destruction of \$500,000 worth of property. After five hours of hard fighting, however, the fire was got under control, and by 2 o'clock all fears were dispelled, but the streams were kept playing until night.

The loss will be at least \$150,000, as there had just been installed in the department destroyed a full plant of the most modern character. Much inconvenience will be caused, too, for the output of the works, which were run day and night, was enormous. Though immediate steps will be taken to reconstruct the works, it will probably be eight months before they can be again in full operation. In the meantime, manufacturers who use glucose will have to secure their supplies from the United States, as these works were the only commercial glucose works in Canada. An insurance of \$90,000 was carried on the building.

While the glucose works were completely destroyed, the starch works, though immediately adjoining, escaped entirely, and there will be no interruption to the deliveries of starch, which is a matter for congratulation to the trade as well as to the company.

## CANNED SALMON IN THE STATES.

In its review of the salmon situation, The San Francisco Trade Journal says: "Even at the high price of \$1.50 for Columbia river chinook talls and \$1.65 for flats it is said that about all of the expected pack will be placed. There is no more Sacramento river chinook of the 1900 pack to be had from first hands, as the canners have sold well up, at least as much as they care to until the run of fish and prices to be paid are more fully determined. So far as can be learned, no contracts have been made for Puget Sound sockeyes, for which canners there name from 10 to 15c. below Columbia river chinook. The season on the Sacramento will open April 10. So far as we can learn, it is still an open question as to at what price the raw fish will sell. There promises to be strong competitive buying."

It's Nothing But The Unvarying Standard of Excellence That Has Given

# "SALADA" CEYLON TEA

THE ENJOYABLE SALE THAT IT NOW POSSESSES.

SEALED LEAD PACKETS ONLY.

NEVER IN BULK. 25c., 30c., 40c., 50c., 60c.

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Hygienic Cocoa  
Royal Navy Chocolate

AND

Famous Blend Coffee  
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

How are you fixed for . . .

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Are you in need of any of the following kinds :

GRAIN AND ROOT BASKETS  
CLOTHES BASKETS  
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AND BUTCHER BASKETS?

If so, we can supply you.

THE . . .

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Oakville, Ont.,

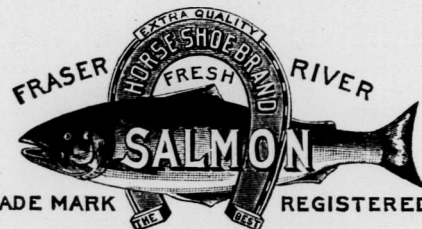
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THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

## WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

April 12, 1900.

### GROCERIES.

NO particularly striking features have developed in the wholesale grocery trade during the past week. The volume of business, if anything, is about the same as it was at the time of our last review. The condition of the country roads is still, however, bad, according to reports from travelers, and this must necessarily interfere with business. It cannot be said that trade is exhibiting much life. Probably the most important change which has taken place in prices during the past week is in corn syrups, which have advanced twice  $\frac{1}{8}$ c. per lb., making a total gain of  $\frac{1}{4}$ c. An advance was noted last week in the manufacturers' prices of canned meats, and, this week, we note an advance of about 10 per cent. in the figures of the wholesale houses. These are the only quotable changes in prices. The demand for canned goods, is, if anything, a little better than a week ago, and prices remain as before. Coffees are not moving very rapidly, but the demand seems to be a little better than it was a week ago. Sugars are firm, and in moderate demand. A good demand is to be noted for both syrups and molasses. Teas are rather quiet. Currants are still firm as to price, and steady as to trade. While no further change has taken place in the price of Valencia raisins, the situation is certainly stronger than it was a week ago, while the demand is good for this time of the year. Prunes are also meeting with a good demand.

### CANNED GOODS.

Wholesalers report that the demand for canned vegetables, such as corn, peas and tomatoes, is, if anything, a little better than it was a week ago, although the quantities wanted are not large. The market appears to be still somewhat unsettled in regard to the future, and wholesalers are still refusing to place orders, notwithstanding that the association guarantee prices. We hear of one lot being offered for future delivery at

rather less than the association price, but even this failed to induce business. Corn, peas and tomatoes of last season's pack have also been offered at less than the association price, but failed to find buyers. What seems to be causing people to hold off more than anything else is the uncertainty as to what part the new and independent factories will play during the coming season as far as prices are concerned. Wholesalers in general report a better demand for canned fruits. During the past week quite a good demand has been experienced for peaches and plums. The scarcity, noted in a recent issue, of raspberries and strawberries is more pronounced, some of the local houses being entirely cleaned out of both these lines. The demand for canned salmon, and, in fact, for all kinds of canned fish, appears to be only moderate. Canned meats are 10 per cent. higher, and we now quote corned beef as follows: 1's, \$1.55 per doz.; 2's, \$2.80; 6's, \$8.50; 14's, \$18.50.

### COFFEES.

Although the demand for green Rio coffee is not brisk it is rather better than it was a

See pages 27 and 28 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

week ago, while prices are steady and unchanged.

### SUGARS.

The sugar market is gradually gathering strength. According to the latest cable advices Javas are up 3d. per lb., and beets,  $2\frac{3}{4}$ c. per lb. from the recent lowest point, while cane sugars are 1-16c. higher in New York. A feature of the New York market is also a restoration of the 5c. per cwt. recently reduced by the Arbuckles. Agents in Canada of British refineries were on Tuesday notified of an advance of  $2\frac{1}{2}$ d. in granulated. There has been a further reduction of 60,000 tons in the estimate of the Cuban sugar crop from the first estimate. The estimate of the Porto Rico crop has been also reduced by 15,000 lb. From the present indications it is considered probable that there will be a shortage of raw sugars before the present campaign closes, and it is thought more than likely that America will be compelled to draw large supplies of beet sugar from Europe. The demand for sugar in Canada is just about fair, but it is quite likely that an advance will take place

in prices before many days in sympathy with the outside market. At the moment, however, prices are unchanged at \$4.58 for Montreal granulated, and \$4.53 for Acadia.

### SYRUPS AND MOLASSES.

A feature of the syrup market is two advances of  $\frac{1}{8}$ c. per lb. each in corn syrups, making a total appreciation of  $\frac{1}{4}$ c. per lb. The second advance is evidently caused by the destruction by fire of the Edwardsburg Co.'s glucose factory. The price is now as follows: Per bbl.,  $2\frac{7}{8}$ c. per lb.;  $\frac{1}{2}$ -bbls, 3c.; kegs,  $3\frac{1}{8}$ c.; 3-gal. pails, \$1.50 each; 2-gal. pails, \$1.20. The demand for syrups, and particularly corn, is good. Trade is also good in molasses, with the market strong. The molasses chiefly wanted is that ranging from 25 to 28c. per gallon in price.

### RICE AND TAPIOCA.

The rice market continues firm, and, according to latest advices, it would cost about 3d. per cwt. more to lay down Japan rice than at the figure at which last sales were made. Locally, the demand is steady. A slightly easier feeling noted in tapioca last week is still perceptible.

### TEAS.

There has been a little more inquiry during the past week from wholesale houses for China green teas. There has, however, only been a few transactions, as but few lots were procurable. There has been quite an inquiry for low-grade China blacks to take the place of Indians and Ceylons. The prices which buyers were willing to pay were not above 13c., and there was not much business done. A few transactions are reported in low grade and medium Japan teas at 11 to 14c. per lb. There has also been an inquiry for Japan fine teas to cost from 22 to 24c., but there are very few of these in first hands. Mail advices from London, Eng., under date of March 30, state that in Indian teas lighter offerings resulted in a steadier market, while in Ceylon teas all grades were well supported except the common kinds, which occasionally sold with a slightly easier tendency.

### FOREIGN DRIED FRUITS.

**CURRANTS**—The demand for these keeps fairly good, with the market firm as to price. Local quotations are unchanged.

**VALENCIA RAISINS**—These are gradually getting scarcer, although quotations are much about the same as they were a week ago, and the tone of the market shows further strength. Some houses are completely cleaned out of selected fruit. There is a shipment, however, on the way from England, although it is small. The price of off-stalk on the local market has been advanced, and is now from 7 to  $7\frac{1}{2}$ c., instead of  $6\frac{3}{4}$ c., as noted a week or two ago. The reason for this sharp advance in fine off-stalk is stated by sellers to be due to a desire to check the demand. Selected are quoted from  $7\frac{1}{2}$  to 8c., according to brand, while selected layers are quoted at  $8\frac{1}{4}$  to

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8½c. The demand is rather extraordinary when the high prices prevailing are taken into consideration.

PRUNES—The demand for prunes continues active, with prices steady and unchanged. If anything, the demand is better than it was a week ago.

CALIFORNIAN DRIED FRUITS—Only a sorting-up business is being done in Californian dried fruits, such as apricots and peaches, and prices continue steady.

GREEN FRUITS.

There is a good business doing. The sale of lemons during the week has been unusually good. Stocks are sufficient for all requirements, and prices are steady. Oranges are in good demand. Mediterranean sweets at \$3.25 to \$3.50 per box; Messinas at \$1.50 to \$1.75 per half-box, and Californian seedlings at \$3 to \$3.50 are now on the market, though the supply is moderate as yet. Bananas are moving well considering the price, which continues to tend upwards. There is a good demand for winter apples for eating purposes, but cooking varieties are not much wanted. A few baskets of nice eating stuff are offered at 35 to 50c. per basket. Cocoanuts are selling fairly well at a decline of 25c. per sack. The quotation is now \$3.75 to \$4.

COUNTRY PRODUCE.

EGGS—The demand continues large, and, though offerings are increasing, prices are likely to keep firm at 14 to 14½c. till after Easter. Then it is anticipated a drop will follow until prices reach a pickling basis.

POTATOES—The market is quiet. A few cars are arriving. These sell readily at 37 to 38c. per bag. Small lots out of store are steady at 45 to 55c. per bag.

BEANS—The market is dull. Hand-picked are steady at \$1.75 to \$1.80, but mixed are easy at \$1.50 to \$1.60.

DRIED AND EVAPORATED APPLES—There is little doing in either evaporated or dried. A fair nominal jobbing price for evaporated would be 7 to 7½c., and 5 to 5½c. for choice dried stock.

MAPLE PRODUCT—The reports from outside points generally unite in the opinion that the run of sap this spring has been very light. The arrival of syrup on the market has been moderate, and prices are firm at 95c. to \$1 for wine-gallon tins, and \$1.20 to \$1.25 per imperial gallon in 5-gallon tins.

HONEY—The demand is light. Prices are steady at 8½ to 9c. for strained clover,

and 5 to 6c. for buckwheat. Clover comb is unchanged at \$1.50 to \$2.25.

VEGETABLES—The cold weather has dulled the demand for all green stuff. Prices are steady. We quote as follows: Rhubarb, \$1 to \$1.25 per doz. bunches; green onions, 10 to 15c. per doz.; green mint, 30 to 45c. per doz. bunches; parsley, 15 to 20c.; radishes, 35 to 40c. per doz. bunches; lettuce, 25 to 40c. per doz.; cabbage, 50 to 75c. per doz.; red cabbage, 40 to 50c. per doz.; onions, \$1 to \$1.25 per bag; turnips, 40 to 50c. per bag; carrots, 40 to 60c. per bag; parsnips, 75 to 90c. per bag.

BUTTER AND CHEESE.

BUTTER—The quantity of butter, both dairy and creamery, offering shows a small increase, and prices are somewhat easier. There is a considerable quantity of held and inferior large rolls offering, and some sales have been made as low as 14c. Choice stock is selling at 16 to 16½c. A decline of 1c. is noted in all makes of creamery. Tubs and boxes are quoted at 21 to 22c., and prints and squares at 20 to 21c.

CHEESE—The market for old cheese keeps firm at 13 to 13½c., as stocks are being steadily depleted, and are likely to be well cleaned up before good new stock is at all plentiful. Very little fodder stock is offering. What comes in is quoted at 12 to 12½c.

PROVISIONS.

As anticipated in last week's issue, the week has witnessed a remarkable strengthening of prices in lard and long clear bacon, especially the former, which is ½ to ¾c. higher than last week, when a rise of ¼c. was noted. Long clear bacon, rolls and shoulder hams are all ¼ to ½c. per lb. higher, and are firm at the advance, which is a result of a steadily upward movement on the British market. The demand during the past week has been very large, many buyers stocking up in anticipation of the advance.

FISH AND OYSTERS.

The cold weather coming at the end of Lent has helped to increase the demand, and stock of frozen fish are well cleaned up. Fresh stock has not yet started to come in. Oysters are moving fairly well. They are not likely to continue on the market for more than a week or so more. Prices throughout are unchanged. We quote as follows: Trout, 7c.; whitefish, 7c.; perch, 4c.; blue pike, 3c.; yellow pickerel, 7c.;

herrings, 4c.; steak cod, 6c.; haddock 4c.; white halibut, 11c.; high color salmon, 11c., red snappers, 11c.; Spanish mackerel, 11c., haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; Cromarty bloaters, \$2; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box; oysters, Baltimore selects, \$4.80; Baltimore standards, \$3.75; Norfolk standards, \$3.30 per pail.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is easy at 66c. outside for both white and red. There is a fair delivery of goose wheat and oats on the local street market. Peas are 3 to 5c. higher. Otherwise, prices are unchanged. We quote the street market as follows: Wheat, white and red, 69 to 70c.; goose, 70c.; peas, 63 to 65c.; oats, 33c.; barley, 44 to 45c.; rye, 52c. No. 1 hard Manitoba wheat is firm at 80c.

FLOUR—There is a good demand. Prices are steady. We quote as follows: Manitoba patents, \$3.80; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Cornmeal is 25c. higher. Otherwise, there is no change. We quote: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—The market is dull. A decline of ¼c. is noted in cured and ¾c. in green hides. We quote: Cowhides, No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are quoted at 9c.

SKINS—Veal hides are 1c. per lb. lower. Dekins are 5c. and sheep and lambskins 15c. higher than a week ago. There is not much doing. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 9c.; dekins, from 40 to 50c.; culls, 20 to 25c. Sheep and lambskins are selling at \$1.25 to \$1.40.

WOOL—A decline of 1c. is noted in all grades. The market is easy at the decline. Combing fleece is selling at 18 to 19c. and unwashed at 11c.

SEEDS.

The alsike market shows an easier feeling in sympathy with a decline in the United States. Jobbers are now quoting from \$5

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to \$6, according to quality. Alsike has been steady since the decline of last week. The quotation is now \$4.80 to \$7.50. Timothy is steady at \$1.40 to \$1.80 and Hungarian grass seed and millet show a drop of 5 to 10c., the price now being 75 to 90c.

### MARKET NOTES.

Cocoanuts are 25c. per sack lower.  
Creamery butter and dairy large rolls are 1c. per lb. lower.

The price of corn syrup is ¼c. per lb. higher than a week ago.

Canned meats are quoted 10 per cent. higher by the wholesale trade.

Lard has advanced ¼c., and is now stiff. Long clear bacon, rolls and shoulder hams, are ½c. per lb. higher.

### QUEBEC MARKETS.

MONTREAL, April 12, 1900.

### GROCERIES.

THE general grocery situation has not shown any radical change this week. There has been some fluctuation in the price of raw sugar outside, but the range on the refined article has been uninfluenced by the fact. Syrups are dull and molasses maintains its firm disposition at primary points. Canned goods, in so far as business between packers and jobbers is concerned, have been less active than they were. Rice and spices are firm all around, while coffee and tea have ruled very quiet.

### SUGAR.

The sugar market has shown no change here since last report, and business has been fair. Prices are unchanged at \$4.45 for granulated and \$3.65 to \$4.30 for yellows. In New York all grades of raw advanced 1-16c. on Monday, but so far there has been no reflection here. In London, the market for cane has been strong, with Java 3d. higher at 12s. 6d.; fair refining was unchanged at 11s. 3d. Beet was firm but unchanged, and closed at 10s. 3¼d. for April and at 10s. 4½d. for May.

### SYRUPS.

There has been a quiet trade in syrups, and business is quiet at 1½ to 2c.

### MOLASSES.

There has been a fair movement in this staple, and the firm disposition at primary markets is fully maintained. In this market stocks of old are being gradually worked off from jobbers' hands as follows: Barbadoes, in carlots, 42c.; single puncheons, 43c.; barrels, 45½c.; half-bbbls., 46½c.; Porto Rico, 38 to 40c., and Antigua, 35 to 36c.

### CANNED GOODS.

There has been less activity in canned goods since last report, but there is no change to note in regard to values, and buyers, in

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most cases, have placed their orders for the new pack at the following prices: Corn, 75c.; tomatoes, 82½c.; marrowfat peas, 75c.; early Junes, 80c., and French, \$1 per doz. The demand for small lots of spot goods continues fair, and, as stocks are not excessive, prices are maintained. Beans are held at 85c.; peas, 85 to 90c.; tomatoes, 87½ to 90c.; corn, \$1.05 to \$1.10, and 1-gallon apples, \$2.10 to \$2.15.

#### RICE.

A fair business is reported in rice, and the market is steady as to value at \$3.30 to \$3.40 for Standard B.

#### SPICES.

Inquiry for mace has been a feature of this market, and some good business between first and second hands has been put through in consequence. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8¾c.

#### COFFEES.

There has been nothing new to report in this line, and business has been rather quiet, but prices are firm. We quote: Maracaibo, 9½ to 14c.; Mocha, 17½ to 20c.; Rio, 8 to 14c., and Mexicanas, 10½ to 15c.

#### TEAS.

Business has been rather inactive in this market lately. In Japans, sales were reported by one firm of 350 packages at 10½ to 13c., the quality said to be medium to good medium. Green teas have met with indifferent inquiry, but a few lots of Ping-suey pea leaf have changed hands at 15½ to 16c., and a lot of Imperial at 12c. In blacks, there is some demand for Congous, ranging from 10 to 12c., but these are said to be scarce. Ceylons are quoted at 16 to 18c. for the better qualities, but sales of less desirable teas are reported at 14 to 15c.

#### FISH.

Business is nearly over in this line, so far as large business is concerned. We quote: Labrador salmon, \$12.50 to \$13 per bbl.; B.C. salmon, \$12.50 to \$13; No. 1 mackerel, \$16; No. 1 green cod, \$4.25 to \$4.50; No. 2 green cod, \$3 to \$3.25; dried codfish, \$4.50 to \$4.75 per 112 lb.; dressed or skinless cod, \$4 to \$4.25, and boneless codfish, 5

to 6c. per lb.; haddies, 6 to 7c. per lb.; bloaters, 75 to 90c. per box; smoked herring, medium, 12 to 13c.; Lock Fyne herring, \$1.05 per keg. Fresh fish—Haddock, 3 to 3½c.; whitefish, 7 to 7½c.; dore and pickerel, 4½ to 5c.; pike, 3½ to 4c.; salmon, 9; halibut, 9; fresh herrings, \$1.75 to \$2 per 100; smelts, 3 to 6c. per lb., and tommycods, \$1.25 to \$1.50 per bbl.

#### GREEN FRUITS.

There has been an active seasonable trade in all lines of fruit and prices generally are steady. We quote: Apples, \$3 to \$5 for No. 1, and \$2 to \$2.50 for No. 2. Almeria grapes at \$7 to \$9 per keg. Oranges, Valencias, \$5 to \$5.50; Californian navels, \$3.50 to \$3.75; Jamaicas, \$6 to \$6.50 per bbl. Lemons, \$2.75 to \$3 per box; grape fruit, \$5.50 per box; Californian celery, \$7 per crate; spinach, \$3.50 to \$3.75 per bbl; tomatoes, \$3.75 per carrier; sweet potatoes, \$4.50 per bbl., and Bermuda potatoes, \$7.50 per bbl. Mushrooms, 65 to 70c. per lb.; bananas, \$2.75 to \$3 per bunch; Spanish onions, 75 to 85c. per crate.

#### COUNTRY PRODUCE.

EGGS—The demand was good, and, as the supply was not in excess of the requirements, the tone of the market was firm at 15½ to 16c. per doz.

BEANS—There was nothing new in beans to note. Choice hand-picked pea beans are held at \$1.80 to \$1.85, and choice primes at \$1.70 to \$1.75.

MAPLE PRODUCT—Receipts of new maple product are still limited, for which the demand is good and prices rule steady. New syrup sold at 85 to 90c. per large tin; 70 to 75c. per imperial gallon tins, and at 6½ to 7c. per lb. in wood. Choice old is quoted at 60 to 65c. per wine measure, and common at 50 to 55c. Pure sugar, 9 to 10c.; common, 8 to 8½c. per lb.

HONEY—The demand for honey is slow, but, as the offerings are small, prices rule steady. White clover, in comb, is quoted at 14 to 15c.; white extracted, in large tins, 9 to 9½c.; and in small tins, 10 to 10½c., and buckwheat extracted, 8 to 9c.

POTATOES—A fair jobbing trade was reported in potatoes. Carlots on track, 35 to 40c. per bag, and small quantities at 5 to

10c. per bag advance, according to the size of lot.

ASHES—Receipts of ashes are increasing; in consequence, the tone of the market is easy. We quote: First pots, \$4.65 to \$4.70; seconds, \$4.35 to \$4.40, and pearls, \$5.50 per 100 lb.

#### PROVISIONS.

The demand for all lines continues good, and the tone of the market is firm, with no change in prices. We quote: Heavy Canadian short cut mess pork, \$16.50 to \$17; short cut back pork, \$15.50 to \$16; selected heavy short cut mess pork, boneless special quality, \$17.50 to \$18, and heavy mess pork, long cut, \$15.50 to \$16; pure Canadian lard, 8¼ to 9¼c. per lb., and compound refined, 6¾ to 7¾c. per lb. Hams, 11 to 13c., and bacon, 11½ to 13c. per lb.

#### FLOUR AND GRAIN.

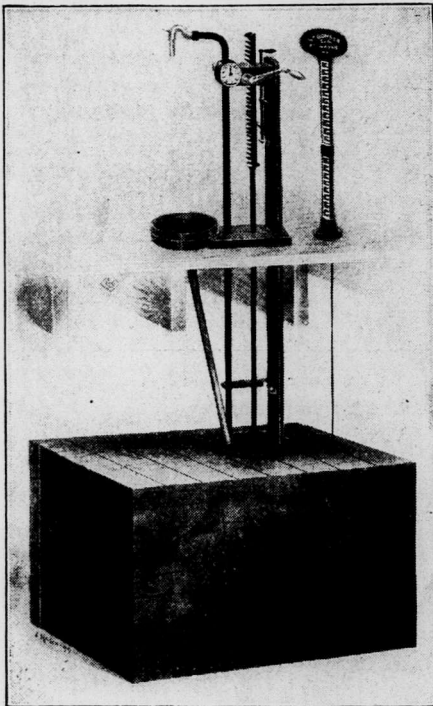
FLOUR—There was no material change in situation of the flour market. The demand is limited, owing to the fact that buyers in many cases have sufficient stock on hand for a few months to come; in consequence, the trade doing is principally of a jobbing character. We quote as follows: Winter patents, \$3.65 to \$3.85; straight rollers, \$3.25 to \$3.30; in bags, \$1.52½ to \$1.55; Manitoba patents, \$3.75 to \$4.00, and strong bakers', \$3.40 to \$3.60.

GRAIN—Business in grain on spot to-day was quiet, and the market was without any new feature to note. The demand from shippers was slow, and business over the cable was also quiet. The feeling was steady, and prices show no change. For May delivery afloat the following prices were quoted: Ontario spring wheat, 73½c.; peas, 71c.; rye, 62½c.; buckwheat, 58½ to 59c.; No. 1 barley, 51c.; No. 2 do, 49c.; oats, 33c. Spot prices are: Oats, 32 to 32½c.; peas, 69 to 69½c., and buckwheat, 57c.

FEED—The demand for feed is good and all offerings met with a ready sale at firm prices. We quote: Manitoba bran, in bags, \$18; shorts, \$19; mouille, \$20 to \$25; Ontario bran in bulk, \$19, and shorts, \$20 per ton.

OATMEAL—The feeling in the market for rolled oats was weaker and prices declined 5c. per bbl. The demand was fair for small

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## CEYLON GREEN TEAS.

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lots, and sales were made at \$3.30 to \$3.35 per bbl., and at \$1.60 to \$1.62½ per bag.

HAY—The demand for baled hay was good and the market was fairly active and firm. We quote: No. 1, \$9 to \$10; No. 2, \$8 to \$9, and clover, \$6.50 to \$7 per ton, in carload lots.

### CHEESE AND BUTTER.

CHEESE—Practically all the old cheese has gone forward, and there is little of it here to make a price. In fodder Aprils the first half of the month has sold from 11 to 11½c., but now the last half has been contracted in some cases at 10½c. at the factory. On spot fodder cheese have been jobbing around 11 to 11½c.

BUTTER—The market has shown an improved feeling this week, so far as fine, fresh made stock is concerned, and prices for this kind of creamery are higher than they were, at 20½ to 21c. for lots and 21c. up for small parcels. Held butter, however, whether creamery or dairy, is a drug from 18 down to 16c., as to quality.

### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 11, 1900.

SAID one of our largest buyers of canned goods to THE GROCER, "I will not buy a case of canned goods under the terms of the association." He at once put his resolution into effect by buying very largely from local packers. Perhaps his strongest objection is that the buyer is given no option in regard to the not taking his full order if, owing to circumstances, he finds that advisable, while the canner holds the option of filling but part of the order. In general business there has been a marked improvement, and large quantities of goods have been moved. In markets values are firm, particularly in pork products. In all lines the advance has been rapid. In lard, many have withdrawn prices. Eggs are quite stiffened in price, owing to light supply. Cream of tartar, after a slight decline, has gone back to the

old figures. New molasses is now quite freely offered.

OIL—In burning oil, while there is less demand, sales for the season are good. Prices remain unchanged at full figures. In lubricating oils, sales this spring have been very large. In spite of the full figures asked consumers have bought freely. As in all lines, cost of package is a large item this year. Owing to the wide range in quality it is difficult to compare prices, but the season has shown a general advance. In paint oil, there is a free movement. Prices are abnormally high and tending upwards.

SALT—In Liverpool coarse salt, regular arrivals are about over, as the last winter port steamer has already left the other side. There are fair but not extra stocks held. Owing to buyers having proved backward, there must yet be considerable spring demand. Prices are firmly held. In Canadian fine, the opening of the dairy season creates considerable demand, particularly in butter and cheese salt. We quote



## COFFEES ARE UP, BUT WE ARE MAKING NO CHANGE IN OUR STANDARD GRADES OF MOCHA COFFEES.



**S. H. EWING & SONS, Montreal**  
**96 KING STREET.**

as follows: Liverpool coarse, 45 to 50c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

**CANNED GOODS**—Spot stocks in vegetables are light and prices firmly held. Demand for local packed goods for fall is very large, owing to the feeling against the terms of the association. While the association may very much benefit the packers in the way of prices, the fact that new brands offered here are unknown, and that a few packers have been on our market for some years and have a demand makes it almost impossible to sell for outside men, they not being able to make a concession to the buyer to pay him for the extra work of pushing the newer brands. In all canned meats values are firm. American, which do not much now affect this market, are being slightly shaded in price. Local stocks are quite ample. In gallon apples there is improved demand; full stocks are held. In grated pineapple supply is limited. Salmon are ample stock. Prices are unchanged, but firm. Finnan haddies are limited stock, but sardines and kippered herring are full supply and easy in price. Clams, during the spring, have sold well.

**GREEN FRUITS**—Bananas are pushing their way into the active line. It is expected to receive the green bulk goods this week, after which they take a first place in the fruit trade. Prices this season will tend higher than usual. In oranges there is little change. Values are rather higher. The large sale is for Valencias. Bloods are sold for fancy stock. Californians are light sellers. In lemons, demand is active at even figures. Apples show a wide range, but for best stock full figures are asked. Some nice goods are shown.

**DRIED FRUITS**—There continues to be

little life. Californian prunes are perhaps the most active line. The price tends higher, particularly in small sizes. In raisins, there is little doing. The only line showing a demand is loose muscatels, which do so owing to the very light stock. Seeded have but a fair sale. To replace stock will mean extra cost. Not only is the supply light, but the 1c. rebate has been withdrawn. In currants, there is fair sale at even prices. The entire demand, or nearly so, is for cleaned. Figs are dull. Dates are a fair sale at rather firmer figures. In evaporated apples, the lower figure has not induced the sale. Present stocks were bought above the present prices. Dried apples are little seen. In onions, the high price of American and the light stock of Canadian have affected the price here, and for best stock there has been quite an advance. All nuts are firmly held.

**PRODUCE**—Eggs have been very scarce, which has tended to full figures, and prices have been much higher than usual at this season. Butter is easier in both tubs and rolls. Quite free supplies of new coming to hand. Cheese are practically out of the market,

**SUGAR**—There is no change in price. The feeling is quite firm, a fair trade doing. No American of consequence has arrived for some time. While there is a fair stock of English yellow in bags held, the package is very unpopular, and even more when used for granulated.

**MOLASSES**—The cargo of Porto Rico expected for some time arrived this week. The delay caused the shippers to get better figures. The demand was active; in fact, much more could have been sold at the prices asked. Small lots have arrived via Halifax and New York. Very little Barbadoes has yet been received, but quite a quantity is shortly expected. Price, though firm, will rule well below Porto Rico. Shipments of New Orleans continue to arrive, and seem to grow in favor.

**FISH**—Fresh fish is rather more plentiful after what has been an almost bare market.

Gaspereaux, which are very popular when first arriving, are now quite freely received. While the larger quantities are sold fresh, many are smoked. There is a great sale early in the season in Bangor for these. In cod, haddock and halibut, there is improved supply. Dry fish is easy, and but fair sale. Pickled, scarce, but not much needed. Full figures are obtained. In smoked herring, while stock is light, no change in price reported. We quote as follows: Large and medium dry cod, \$3.50 to \$3.75; small, \$2.25 to \$2.50; pickled shad, \$4.50 to \$5, as to quality; haddies, 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.25 to \$2.35 per 100; pickled herring, \$2.20 to \$2.25 per half bbl.; bloaters, 70c.; Shelburne, \$4.50 to \$5; halibut, 10c.; gaspereaux, \$1 to \$1.25.

**PROVISIONS**—Barrelled pork continues to advance, but trade is light at this season, and some feel that the high figures will not hold long. Beef shows little change. Lard has not only rapidly advanced, but very little is offered by Western packers. Smoked meats are also in the procession.

**FLOUR, FEED AND MEAL**—While there is little change in the price of flour, it is thought by many that the long-expected advance is not far off. There is fair business. Oatmeal shows no change. Sales are not large. Cornmeal has a very large movement at full figures. Feed is still scarce. Oats are only offered in limited quantities. Beans are dull with a tendency to shade prices. Hay holds at the advanced figure. There are quite free sales being made to Nova Scotia. Barley, split peas and round peas are firm, but light sellers at this season. Seeds are free sellers. Prices show a wide range. We quote: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.40 to \$3.55; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.15 to \$2.25; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.80 to \$1.90; prime, \$1.70 to \$1.80; yellow-eye beans, \$2.25 to \$2.45;

The Following Brands  
Manufactured by  
**The American Tobacco Co.**  
OF CANADA, Limited.  
Are sold by all the Leading Wholesale Houses  
**CUT TOBACCO** . . . .  
**OLD CHUM.**  
**SEAL OF NORTH CAROLINA**  
**OLD GOLD**  
**CIGARETTES** ————  
**RICHMOND STRAIGHT CUT.**  
**SWEET CAPORAL.**  
**ATHLETE.** **DERBY**

**CALIFORNIA ORANGES**

**Messina Lemons, Fruits and Nuts** of all kinds.  
An excellent assortment of only the best grades always  
on hand and we can supply you at lowest market prices.  
**Bananas.** The fruit is arriving in first class con-  
dition. Not Limon stock is exceptionally fine.  
**Fruit Auction Sales.** These auction sales are  
held every Wednesday and we will be pleased to give  
you any information required.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can  
Telephone 645.

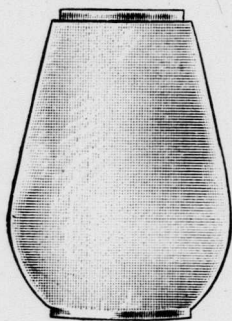
**Soap**

“IMPERIAL”  
and  
“SNOW”  
TWIN CAKES

NOW IN STORE.

Perkins, Ince & Co., - Toronto

ARE YOU USING OUR



Cold Blast  
or Jubilee  
Globes

Aetna or  
Quaker Flint  
Chimneys?

Give them a Trial.

**THE SYDENHAM GLASS CO.,**  
of WALLACEBURG, Limited.

**A Great Seller** —————

Ask your Wholesale Grocer about the PRICE of

**Clark's Soups.**

10 Varieties.

THE MANITOBA

**Produce & Commission Co.**

WINNIPEG, MANITOBA. Limited

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Fruits, Cured Meats

PICKLED, DRY AND  
SMOKED FISH

Consignments and  
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BRANCHES  
AT:  
Vancouver,  
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**GRIMBLE'S** English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

Special low prices on import orders of the FAMOUS

**BUGLE BRAND**



'BASS' ALE, GUINNESS'S STOUT,  
OLD TOM GIN, OLD SCOTCH WHISKY.

M. B. FOSTER & SON, are the largest  
Beer Bottlers in the world. 1898  
Output, 13,472,712 Bottles of Beer.

**J. & R. McLEA,**  
AGENTS, MONTREAL.

IT WILL PAY YOU TO HANDLE

REGISTERED  
**Bow Park**  
BRAND  
**HAMS**

Finest in Quality.  
Prices Right.  
Drop us a Card for Price List.

REGISTERED  
**Bow Park**  
BRAND  
**BACON**

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.

split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40; clover seed, 9½ to 10½c.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

## ST. JOHN NOTES.

C. & E. Macmichael have imported a large shipment of preserves.

The Maritime Spice and Coffee Co. are the first local concern to offer the trade prepared corn put up here.

Small sizes in Californian prunes are becoming scarce, and prices tend higher. Geo. E. Barbour succeeded in obtaining 200 boxes, 90 100, at lowest figures.

Mr. R. A. Donald, representing the Pure Gold Manufacturing Co., called on the trade last week in company with the local representative, Robert Jardine, to whose efforts is largely due the extensive trade which is done by this company through the Province.

The "Salada" Tea Co. have placed a mammoth sign on the McLaughlin building, King street. A better position could not be obtained. The city representative, W. M. P. McLaughlin, is right after the trade, and reports an increase of upwards of 50 per cent. in sales for the past three months.

## AN UP-TO-DATE PORK-PACKING FACTORY.

THE factory being erected for The Whyte Pork Packing Co., Limited, in Stratford, Ont., which is about completed, is one of the best works of its kind that has yet been started in Ontario.

The main building is an immense structure 113 x 98 ft., with a killing house 48 x 64 ft., and a boiler and engine-room 48 x 24 ft. The main building contains three floors and a basement. The latter consists of one large room, which extends the whole depth of the building, and is used for packing and curing the meat. The first floor will be used for packing and shipping and general cold storage of butter and cheese. The second floor is also for curing. Here is situated the apartment for storing lard, sausage, etc. The slaughtering room is on the third floor. The hogs enter on the south side, are immediately killed, scalded and dressed, and, on running pulleys, are sent on to the chilling and cutting-rooms. These rooms are large, having a capacity of 3,000 hogs dressed and cleaned. The smoking-rooms adjoin these rooms, and extend from the first to the third floor.

Extending over part of the top floor is another storey, in which is situated the coils of the ice machinery, which produces the cold air for the chilling-rooms. The

cold air is produced by what is known as the compression system of producing a cold current by means of ammonia, which passes through miles of pipe in the form of huge coils. One of these coils contains over 300 feet of pipe without a joint.

When the works are completed and in full operation it is expected that more than 100 hands will be employed, and that the capacity of the works will exceed 3,000 hogs per week. It is likely that most of the product will be sold on the British market.

## LAPORTE, MARTIN &amp; CIE.

During the next couple of weeks Laporte, Martin & Cie, wholesale grocers, St. Peter street, Montreal, will double the capacity of their warehouse, by taking in all the warehouses from their own down to Lemoine street. They are already in possession of No. 70, lately occupied by Dowker, McIntosh & Co. In a short time they will have also Nos. 66 and 68, occupied at present by C. W. Hodgkins, F. C. A. McIntosh and G. A. Cameron.

Laporte, Martin & Cie have for a long time felt the need of more space to accom-

modate their constantly growing trade, and the present extension was imperative.

## "TOWER" TEA'S AGENTS.

The Tower Tea, Limited, of London, Eng., have appointed the firm of Croker & Boucher, of St. Paul street, Montreal, as their Canadian agents for "Tower" packet tea. The demand for these teas since their first entry into the Canadian market has gradually assumed large proportions, which proves their excellence and invariable quality.

## CANADA'S CANNED FISH

Sardines, all grades  
Oval Kipperd Herring  
Oval Kipperd Haddies  
Scallops  
Clams  
Clam Chowder

Every Tin Guaranteed.

Order from your wholesale grocer.

JOHN SEALY, St. John, N.B.

## EASTER WEEK SPECIALS.

Pineapples, Cucumbers, Strawberries, Early Vegetables. Fresh arrivals daily from points of production. Bananas, Oranges, Lemons, our specialties. Your address on a post card, and we will place you on list for weekly quotations. Special attention to shipping promptly for Holiday Trade.

WHITE & CO., 64 Front St. East, TORONTO.



Illustrated Catalogue and Prices Furnished.

## BANANAS. ORANGES.

With a little moderate weather Bananas will move freely; we are just commencing another season and will handle the best grown. The trade can depend upon getting Fancy Ripe Bananas from us.

Big sellers just now; car of extra Fancy Navels from Arlington Heights Fruit Co. in stock—as fine fruit as any grown.

Also arriving this week, car of Fancy Valencias, Ordinary 420's and Jumbo 420's. Prices right on all we handle.

## HUGH WALKER &amp; SON,

Wholesale Fruits,

GUELPH, ONT.

# Satisfaction.

Half the pleasure of doing business lies in the amount of satisfaction you give to your customers in the quality of the goods you sell. It is not **always** a question of how much profit you make. If, in the search for gain, you overlook the question of quality then **good-bye to a permanent business!**

The high quality of Jonas' Flavoring Extracts was **never** questioned and it never will be. The satisfaction they give to folks who use them comes from their unequalled purity, richness, strength.

"For thirty years the favorite"—thirty years ; think of that! Think how much the word "satisfaction" means to you when you sell

## Jonas' Flavoring Extracts.

---

Henri Jonas & Co., Mfrs.,  
Montreal, Canada.

# Our Famous Leader



## OWL NO. 100.

It is never too late to buy our **OWL CHOP** Teas; orders for 1900 are coming in freely. We are ahead of last year's sales! And we guarantee you a **DAINTY ONE** this year.

Number 100 is only one of the many grades we have to offer. No matter what grade of tea you want, we can suit both in quality and price, and give you the best value every time.

We are always at your disposal. Don't be afraid to ask us for samples and prices.

---

## L. Chaput, Fils & Cie.

Wholesale Grocers and Tea Importers.

MONTREAL.





**CARR & CO.**  
LIMITED.

CARLISLE, ENG.

Inventors and  
Original  
Manufacturers  
of the

CELEBRATED  
**CAFE NOIR  
BISCUIT.**

N. B.—He will mail samples to your customers.

**FRANK MAGOR & CO.**

*Copy of Circular to  
Customers of the  
Grocery Trade.*

We have much pleasure in handing you a sample of Carr's Cafe Noir Biscuit — specially suitable for 5-o'clock teas, receptions, etc., on account of its delicious and aromatic flavor.

Often imitated but never equalled.

Yours faithfully,

16 St. John St., MONTREAL.

**Yardley's  
Violettes de Parme Perfume**



Is still the reigning favorite almost everywhere. During the last 18 months our sales of this perfume alone in England amount to over 50,000 bottles.

We guarantee it to be of the very finest quality. No better extract on the market. 1, 1½, 2, 3-oz. bottles; also 1 and 4-dram sample bottles.

**Savon Violettes  
de Parme**

{ 3 Tablets in  
a Box. } Exquisitely boxed and  
Perfumed.

**Creme de Violettes de Parme**

Unrivalled for keeping the skin  
soft, smooth and cool.

ASK OUR CANADIAN AGENTS,  
**The Greig Manufacturing Co'y., Montreal,**  
to show you THIS SERIES.

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
<b>COFFEE</b>				
Green—				
Mocha	24	28	25	30
Old Government Java	27	30	25	30
Rio	10	9½	12½	12
Santos		10½	15	
Plantation Ceylon	29	26	30	31
Porto Rico		22	25	24
Gautemala		22	25	24
Jamaica	18	15	20	18
Maracaibo	13	18	18	15
<b>NUTS</b>				
Brazil			13	8½
Valencia shelled almonds	26	30	25	30
Tarragona almonds			14	18
Formegetta almonds			13	
Jordan almonds		35	40	
Peanuts (roasted)	6½	9½	9	10
" (green)	5½	8	7	9
Cocoanuts, per sack	3 00		3 75	3 50
" per doz.			60	70
Grenoble walnuts	14	15	14	9
Marbot walnuts	12	12½	10½	11
Bordeaux walnuts			9	9
Sicily filberts			10	9
Naples filberts			10	11
Pecans			10	11
Shelled Walnuts	20	23	23	25
<b>SODA</b>				
Bi-carb, standard, 112-lb. keg	2 25	2 50	2 00	2 25
Sal soda, per bbl.	70	75	80	90
Sal Soda, per keg	95	1 00		1 00
Granulated Sal Soda, per lb.			1	
<b>SPICES</b>				
Pepper, black, ground, in kegs,				
palls, boxes	13	15	18	14
" in 5-lb. cans	14	17	19	15
" whole	11	12	19	12
Pepper, white, ground, in kegs,				
" palls, boxes	20	23	18	24
" 5-lb. cans	20	23	20	22
" whole	19	25	19	25
Ginger, Jamaica	19	25	22	20
Pure mixed spice	12	30	14	35
Cassia	25	40	25	30
Cream tartar, French	20	40	20	40
" best	25	24	25	20
Allspice	18	17	18	18
<b>WOODENWARE</b>				
Palls, No. 1, 2-hoop		1 90		1 90
" 3-hoop		2 05		2 05
" half, grained		1 75		1 75
" quarter, jam and covers		1 20	1 45	1 45
" candy, and covers		2 70	3 20	3 20
Tubs, No. 0		11 00		11 00
" 1		9 00		9 00
" 2		8 00		8 00
" 3		7 00		7 00

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
<b>PETROLEUM</b>				
Canadian	12		19½	20
Sarnia water white	12	13	18	20½
Sarnia prime white			16½	
American water white	17	17½	19½	21
Pratt's Astral	18	19	20	
<b>TEAS</b>				
Black—				
Congou—Half-chests Kalsow,				
Mouling, Paking	13	60	12	60
Caddies Paking, Kalsow	17	40	18	50
Indian—Darjeelings	35	55	35	55
Assam Pekoes	20	40	20	40
Pekoe Souchong	18	25	18	25
Ceylon—Broken Pekoes	35	42	35	42
Pekoes	20	30	20	30
Pekoe Souchong	17½	40	17	35
China Greens—				
Gunpowder—Cases, extra first	42	50	42	50
Half-chests, ordinary firsts	22	28	22	28
Young Hyson—Cases, sifted				
extra firsts	42	50	42	50
Cases, small leaf, firsts	35	40	35	40
Half-chests, ordinary firsts	22	28	22	28
Half-chests, seconds	17	19	17	19
" thirds	15	17	15	17
" common	13	14	13	14
Pingsueys—				
Young Hyson—½-chests, firsts	28	32	28	32
" seconds	16	19	16	19
Half-boxes, firsts	28	32	28	32
" seconds	16	19	16	19
Japan—				
½-chests, finest May pickings	38	40	38	40
Choice	32	36	32	36
Finest	28	30	28	30
Fine	25	27	25	27
Good Medium	22	24	22	24
Medium	19	20	19	20
Good common	18	18	16	18
Common	13	15	13½	15
Nagasaki, ½-chests Pekoe	16	22	16	22
" Oolong	14	15	14	15
" Gunpowder	16	19	16	19
" Siftings	7½	11	7½	11
<b>RICE, SAGO, TAPIOCA, MACARONI</b>				
Rice—Standard B.	3 30	3 40	3¾	3 25
Patna, per lb.			4¾	5
Japan			5½	6
Imperial Seeta			4¾	5
Extra Burmah			4¾	5
Java, extra			6	6½
Sago	3¾	4¾	4	5
Tapioca	3¾	4¾	4	5
Macaroni, dom'ic, per lb., bulk			7½	
" imp'd, 1-lb. pkg., French			9	10
" " " Italian			11	12½

# CEYLON AND INDIAN

(Machine-made)

# TEA

Black or Green

The great success of the former has prepared an easy road for the latter, which experts and connoisseurs pronounce the acme of perfection.

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**PURITY, STRENGTH, FLAVOR.**



## MANITOBA MARKETS.

WINNIPEG, April 9, 1900.

THE week has made a great change in the appearance of things, not only in Winnipeg, but throughout the entire Province. The weather for the past four days has been not merely warm but hot, and ladies have jumped from fur coats to cotton shirt waists. Bicycles are everywhere. The watering carts came forth from winter seclusion on Wednesday, and golf and tennis enthusiasts are in full swing. In the country all kinds of seeding operations are being pushed with the utmost vigor, so much so, in fact, that throughout Southern and Southwestern Manitoba there are quite a number of farms that already have more than half their crop in. The farmers are working "to beat the band," the general feeling being that the unusually warm weather is likely to be followed by rain, and that the man who has his crop in before that rain comes will be decidedly ahead. So far the season is opening most auspiciously, and if the seeding is only followed by heavy rain, or, better still, a good fall of snow about the end of the month, the prospects will be very bright for a fine harvest. Going back over the records of past years, it is to be noted that some of the finest crops Manitoba has ever produced have been put in during April, and had a good fall of snow about May 1 to give them a start. It sounds like a paradox, but it is true nevertheless. The fall ploughed soil all over the Province is reported as in an exceptionally mellow condition, just right for seeding.

WHEAT—The activity being so great in farming matters, it follows that, locally, there has been little or nothing done in wheat. The deliveries have ceased almost entirely, and, as yet, but little wheat has moved from country elevators to Fort William, though this movement will be active next week.

FLOUR—Ogilvie's have advanced the price of Hungarian patent to \$1.85 per bag; Glenora patent is dropped from \$1.70 to \$1.65; Manitoba strong bakers' is without change, and XXXX has advanced 5c., being now quoted at \$1.05. The Lake of the Woods prices are unchanged: Patent, \$1.85; strong bakers', \$1.65; Medora, \$1.40, and XXXX, \$1.20. Trade in this line is active and satisfactory.

CEREALS—Rolled oats have again advanced, and are quoted at \$1.75. The scarcity of oats is given as the cause for this. There has also been a sharp advance in corn, and cornmeal, in sympathy, has risen from \$1.20 to \$1.30 per sack. Split peas and pot and pearl barley are without change. Buckwheat is in fair demand at \$3.90.

BUTTER—Word has reached the city of at least three creameries that will open this week. No creamery is being brought in from Ontario. The supply of dairy butter is increasing, but the quality is not improv-

ing. The market is, on the whole, a little easier; 16 to 18c. is being paid at country points, and dealers in the city get from 18 to 20c., according to grade. There is an active demand for really fresh, sweet butter, and any shipments coming into the city are bought up eagerly. It is not thought there will be much improvement in quality until cows are on the grass.

CHEESE—Stocks here are pretty well sold out, and what remains is quoted at 14 to 14½c. For the first time in many years cheese is retailing at 20c.

EGGS—Present supply is just about equal to the demand and prices have remained the same all week. Dealers buy for about 10 to 11c. at country points, and sell to retailers at 13 to 13½.

CURED MEATS—The general tendency of the market is higher, and prices are firm with a fairly active demand, but no further advance is quoted. We quote: Smoked hams, 12½c.; breakfast bellies, 12½c.; backs, 11c.; spiced rolls, 9½c.; shoulders, 8½c. Dry salt meat, long clear, bacon 9c. shoulders, 8c.; short clear, 8½c.; backs, 9c.

BARREL PORK—Is without change and the demand is rather slow.

HOGS—Deliveries of hogs continue fair. The best grade bring 5c. off cars, and seconds from ½ to 1c. less.

GROCERIES—A good deal of interest is manifested in the preferential tariff, although the effect on prices will not be noticed for another six months, except on such lines as falling short are renewed with the spring shipments. Grocers, on the whole, would appear to be satisfied. The reduction amounts roughly to 6 per cent. on all Customs duties. The fine weather has improved trade again, but alas, it does not appear to have had an equally beneficial effect upon collections, which sadly lag behind. There are not many market changes to report.

CANNED GOODS—Vegetables and fruits still continue below their proper value in this market. The new prices for future packs given out by the association do not appear to meet with favor on the part of the buyers, and there is a pretty general holding off, although some smaller deals have been closed during the week. Of course, very much depends upon the crop. Carefully compared, the prices are really not so much in advance of the opening prices of last year, and, in one or two instances, notably corn, they are actually lower. The average price, however, shows an advance. In canned meats there has been a sharp advance, and there is indication that the end is not yet, and it looks as if for the future Canadian canned meat packers would receive more attention than they have done in the past.

DRIED AND EVAPORATED FRUITS—Valencia raisins are still high and scarce, with no prospects of improvement. Fancy layers are worth \$2.30, while fine off-stalk cannot be obtained. Currants, on the other hand, are cheap, and the quality is very fair. Finest Filiatras, in ½-boxes, are worth 5½c. Eleme figs are becoming scarce, and those on the market are not of superior quality. They are quoted at 16½c. Prunes are plentiful and reasonable, with the exception of the small sizes, which are high in proportion to the others. Prices run

from 5¼ to 8½c. Evaporated apples are plentiful and dull at 8½c. Dried are scarce and firm at 7 to 7½c.; the demand is not active. Apricots and peaches are nominal and without change of price.

COFFEE—The market is firm, stocks are light and prices remain at 10½ to 11½c. The demand is not active.

SUGAR—Sugar and imported syrups have remained without change for the week. The sale is normal for the time of year.

MAPLE SYRUP—The first runs are due to arrive in 10 days, and will, of course, command a much higher figure than later shipments. It is expected that the price will open at about \$1.25 per gallon.

HONEY—The demand is rather slow. Sections are worth about \$2 per doz. and pure strained 12c. per lb.

TOBACCO—An increase of Dominion leaf is beginning to be noticeable, presumably due to the lower price at which it can be manufactured.

GREEN FRUITS—The operations of the new Fruit and Produce Exchange, inaugurated April 1, have been entirely satisfactory so far. Meetings are held regularly every Wednesday morning. It is understood that there is a movement to extend the operations to cheese and butter in the near future. Owing to the warm weather the icing of cars will take place next week, and this will add 30c. per case to oranges, and other fruits in proportion. Californian oranges are falling off, and Mediterranean sweets will take their place. The first car of the latter is due to arrive about April 12. Navels are \$4.50; seedlings, \$3.80; bloods, \$3.40; Mediterranean sweets (to arrive), \$4. Lemons are firm at \$4.75, and additional charges for icing. The banana situation has not improved; in fact, there has been a further advance of 25c. on the Minneapolis market. The first full car of bananas is due to arrive here about April 12, nearly two weeks earlier than last year. New Californian cabbage is offering at ½c. Pie plant is in active demand at 10c. Trade in green fruits is very brisk.

## NOTES.

Mr. E. B. Nixon, grocery buyer for The Hudson's Bay Co., returned from the south and east on Friday. He reports the tone of trade in the east distinctly good, and further states that eastern merchants are all looking to the west for business.

Mr. Marshall, district manager of The Money-weight Scale Co., returned to Minneapolis this (Saturday) morning, after a stay of some three weeks in the city. It is understood that Mr. Marshall found business good in his line. The agency here, which has recently been added to Mr. Marshall's territory, was reorganized, and business will be pushed vigorously along new lines. Mr. George Evans is the local agent.

Mr. G. A. Mantle, partner of Mr. R. H. Climie in the newly opened Wholesale and Financing Agency, was married on Wednesday last to Miss Nellie Johnston, daughter of Mr. R. D. Johnston, of this city. Mr. Mantle has been a resident of Winnipeg for about five years, having come from London, Eng. He has proved himself a young man of excellent business capacity, and his many friends are wishing him God-speed, both in his new business undertaking and also on his marriage.

# EDDY'S

## Parlor Matches

*contain no Brimstone* and produce a *quick, sure "LIGHT"* every time, without the sometimes objectionable fumes arising from the common sulphur match.

## Indurated Fibre Ware

*Tubs, Pails, Washbasins, etc.*, have become household necessities. Being *lighter, cleaner* and *more durable*, they are rapidly superseding the ordinary wooden articles for domestic use.

*EDDY'S*

**WARES**

ARE

**FOR SALE  
BY ALL FIRST CLASS DEALERS.**

**DEALERS!** See that you are fully stocked.

# The E. B. EDDY CO., Limited

**HULL.**

Quebec,  
Halifax,

**MONTREAL.**

Hamilton,  
Winnipeg,

Kingston,  
Victoria.

**TORONTO.**

London,  
Vancouver,

St. John, N.B.  
St. John's, Nfld.

# Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality  
Always Good

## TRADE CHAT.

THE merchants of Lion's Head, Ont., and other business places on the Bruce peninsula are endeavoring to arrange for early closing during the summer months.

J. R. Ward has opened a bakery in Fordwich, Ont.

H. G. Cherbonneau & Son have opened a grocery in Ottawa.

A large number of spurious 50c. pieces are in circulation in Hamilton.

New boats for the Lake Winnipegosis, Man., fish trade are under construction.

C. H. Cochrane & Co. have started as wholesale tea merchants, etc., in Ottawa.

T. M. Ogilvie has bought out L. H. Betts & Co., general merchants, Wentworth, N.S.

D. Kirkwood, grocer, Sudbury, Ont., has moved his stock, etc., into larger premises.

W. R. Dingman, grocer, Picton, Ont., is offering his business for sale. He intends removing to Edmonton, N.W.T.

Shaw & Diblee, hardware dealers, Hartland, N.B., intend putting in a stock of groceries, and will adopt the cash system.

The British Columbia Manufacturing Co., New Westminster, B.C., have installed a plant for the manufacture of veneer baskets and fruit boxes.

The Department of Railways and Canals has announced that the Welland canal will be opened on April 20, the St. Lawrence on April 25, and the Lachine canal on May 1.

Robert Banford, general merchant, Lachute, Que., has removed to Vankleek Hill, Ont., where he has opened a general store.

Cecil Burt, of Burt & Coburn, has purchased the entire stock and outfit of Hatt & Co., Fredericton, N.B., who recently retired

from the grocery business. Mr. Burt now has carpenters and painters at work remodeling the store and he will open upon his own account about the middle of this month.

McGill & Low are making alterations to their egg desiccating factory at Stratford, Ont., and expect to be ready for operations in a few days.

The West Lorne, Ont., Canning Co., intend erecting a large addition this spring. Mr. Bartlett, Delhi, Ont., has been appointed chief canner for the season.

A boiler exploded in McQuillan's flour mill, Harriston, Ont., wrecking the engine-room and doing considerable damage to the mill. Mr. McQuillan received a slight scarp wound.

The Ontario Glass Co., manufacturers of glass fruit jars, etc., Kingsville, Ont., has been reorganized, Mr. Gordon, of The Sydenham Glass Co., Wallaceburg, taking an interest in the company.

R. G. Hervey, president of the Nova Scotia Southern Railway, proposes to build a branch from New Germany to Lockeport, N.S. The line will give railway connection to a good section of country.

It is estimated that there are now 600,000 acres prepared for the 1900 crop in Manitoba more than was ready a year ago. The wheat crop is expected to exceed last year's by 2,500,000 bushels and the oat crop by 600,000 bushels. The late fall is partly accountable for this, as well as the increased number of settlers.

## CEYLON GREENS.

"Yes, green Ceylon teas are a great factor on the Canadian and American markets at present, and are going to grow very rapidly," said P. C. Larkin, of The "Salada" Tea Co. "We had shipments on the ss. Maria, ss. Beatrice and the ss.

Clan MacLean, all arriving within 10 days of each other, and they go out just about as fast as they come in. We had four repeat orders by mail in one day; that is, four orders without any solicitation came in direct on post cards or letters. These, remember, are 'repeats,' showing that the goods 'are going,' and that they please the public. We notice lots of others now taking up Ceylon greens, but there are Ceylon greens and Ceylon greens. In the course of a couple of years, they will have the same position in the green tea trade that Ceylon blacks have to-day in the black tea trade. To be sure, they cost a little more than Japan teas, but they give the dealer better profit, and, as they are much stronger than Japan teas, they go further and are, therefore, just as cheap to use, besides being of very much finer flavor and strictly without coloring."

## INQUIRIES FOR CANADIAN PRODUCTS.

The following were among the inquiries relating to Canadian trade recently received at the Canadian Government offices in London:

1. The names of the principal bacon packers in the Dominion are asked for by a firm who are shortly sending out a representative.
2. A firm of distillers wish to appoint agents in Canada, and inquire for the names of substantial houses in the wholesale spirit trade who might be open to represent them.
3. An English firm wishes to know the names of Canadian shippers of spruce boxes, of which 250,000 are wanted. Also of spruce bars, of which about 50 standards per week are required. Prompt reply asked for.
4. An English-continental firm of good standing wishes to represent manufacturers of Canadian wood pulp, as their agents in the United Kingdom and on the continent, especially France.

The names of the firms making the above inquiries can be obtained on application to THE CANADIAN GROCER.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

THE

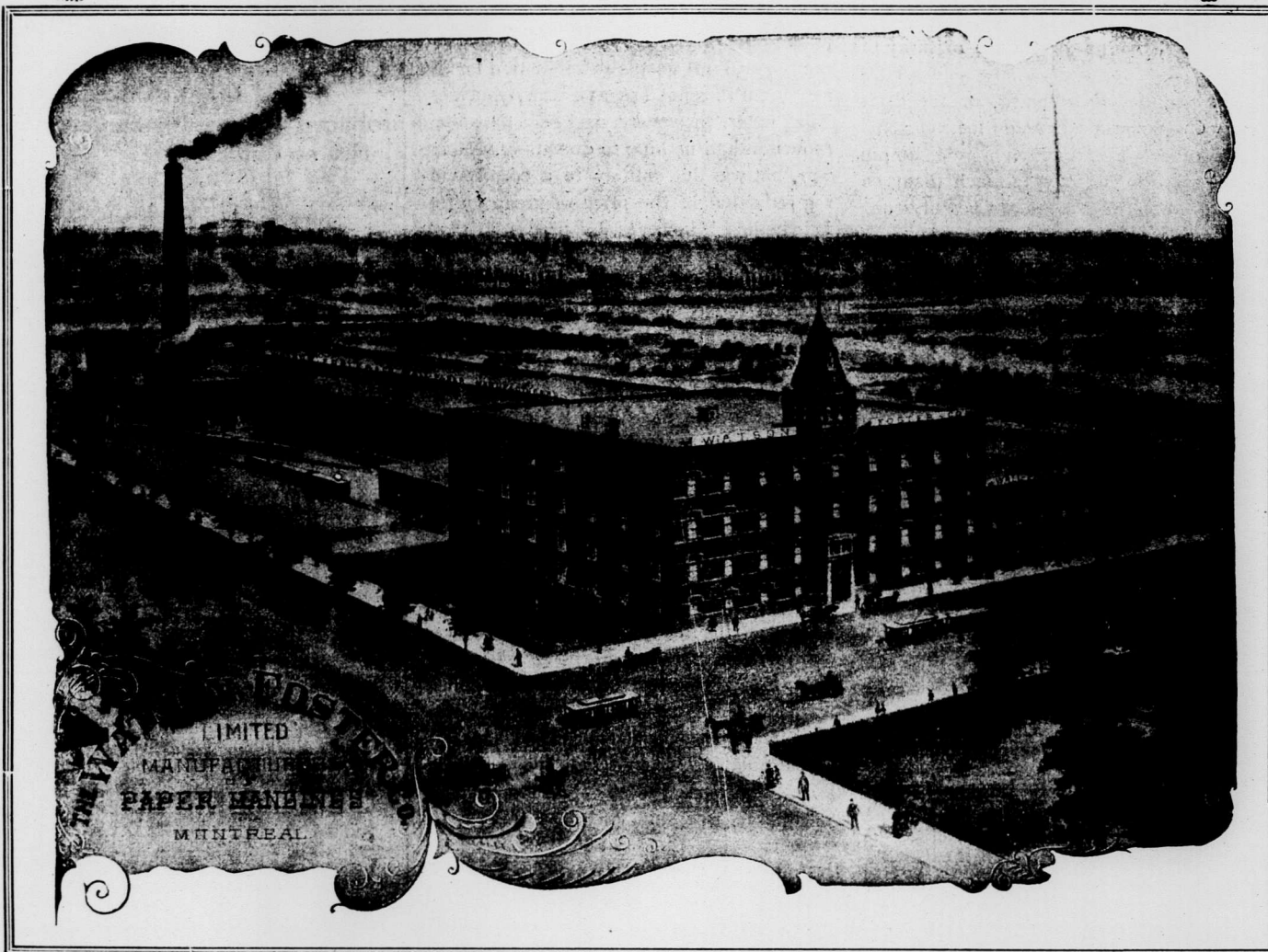
# Watson, Foster Co.

LIMITED.

Makers of WALL PAPERS  
ARTISTIC  
EXCLUSIVE  
SUCCESSFUL

MONTREAL

QUE.



## You are Sold Out, or Short

perhaps, of some of our numbers, though the season has hardly developed yet, or, possibly, we are "strangers yet." In either case, we will, if asked, send you condensed sample books of any grade desired. *SPEAK SOON*, however, as we shall have to withdraw some patterns shortly.



## "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
GUELPH, ONT.

## Star Pails



are noted for their quality and finish.

They never fail to give satisfaction.

Manufactured by  
**THE WM. CANE & SONS MFG. CO.,**  
OF NEWMARKET, LIMITED,

Sole Agents,  
**BOECKH BROS. & COMPANY**  
Toronto, Ont.

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—  
**W. H. SEYLER & CO.**  
118 King St. East, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

### CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE.  
Telephone Main 1255.

26 Front St. West, Toronto. Telephone 2148.



## URGE

your customers who bake their own bread, to buy . . .

## DWIGHT'S COW BRAND SODA.

IT'S THE BEST BREAD-MAKER.

John Dwight & Co., 34 Yonge St., Toronto.  
Victoria, B.C. Halifax, N.S. St John, N.B. Quebec, P.Q.  
St. John's, Nfld.

**HEALTH is WEALTH.** You want your customers to be healthy so that they will prove profitable clients.

## HIRES ROOTBEER is a tonic as well as a beverage.

Be sure you sell them **HIRES**.  
Price may be a little high, but the best pays in the long run.

All Wholesalers keep it.

## W. P. DOWNEY

Sole Canadian Agent  
20-22 St. Peter Street, **MONTREAL**



# WHEAT MARROW

**SATISFYING FULLY, RECUPERATING QUICKLY, DIGESTING EASILY.**

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

## THE EXPRESS ROLLER MILLS

**WM. MACK, Proprietor.**

**CORNWALL, ONT.**

## Hires Offer for 1900

Open **BUT ONCE** to any firm.  
Positively close June 10th, 1900.

### OFFER NO. 1.

For your first order of  
**1 Gross Hires Rootbeer Extract**  
we will send you direct free of expense  
**125 Merchant's Account Books**  
with your business card printed on them

### OFFER NO. 2.

For your first order of  
**1-2 Gross Hires Rootbeer Extract**  
we will send you direct free of expense  
**50 Merchant's Account Books**  
with your business card printed on them.

### OFFER NO. 3.

For your first order of  
**1-4 Gross Hires Rootbeer Extract**  
we will send you direct free of expense  
**30 Merchant's Account Books**  
without your business card printed on them. You can use your rubber stamp.

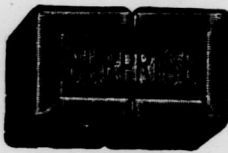
### HOW TO ORDER.

Send us your order stating the **wholesaler's name** and **address** through whom you wish it filled. We will enter your name for the Hires Offer to which you are entitled and **forward** the order to your wholesaler to be filled. **Sign your name and address plainly and in full.**

ALL ORDERS FILLED THROUGH YOUR JOBBER.

**THE CHARLES E. HIRES COMPANY, Malvern, Pa.**

SOAP

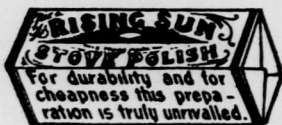


1 box and less than 5  
boxes and upward, 4 00  
5 boxes and upward, 4 00  
Freight prepaid on  
5 box lots



Gloriola Soap, per gross ..... 12 00  
Straw Hat Polish, per gross ..... 10 20

STOVE POLISH.



Rising Sun, 6-oz. cakes, 1/2 gross boxes... \$ 8 50  
Rising Sun, -oz. cakes, gross boxes... 4 50  
Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
Sun Paste, 5c. size, 1/4 gross boxes... 5 00



No. 4-3 dozen in case, per gross .. 4 80  
6-3 dozen in case .. 8 40

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb  
No. 1 White or Blue, 4-lb. cartons 0 05 1/2  
No. 2 " " 3-lb. " 0 05 1/2  
Canada Laundry " " " 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 07  
Silver Gloss, 6-lb. tin canisters... 0 07  
Edwards'g Silver Gloss, 1-lb. pkg. 0 07  
Kegs Silver Gloss, large crystals 0 06  
Benson's Satin, 1-lb. cartons... 0 07 1/2  
No. 1 White, bbls. and kegs... 0 04 1/2  
Benson's Enamel, per box... 3 00

Culinary Starch—

Benson & Co.'s Prep. Corn... 0 06  
Canada Pure Corn... 0 04 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 0 07 1/2

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb. boxes, 1-lb. pkgs.) 0 08  
GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2  
PURE—40-lb. boxes 1-lb. pack... 0 07  
48-lb. " 16 3-lb. boxes... 0 07  
For puddings, custards, etc.

OSWEGO } 40-lb. boxes, 1-lb. packages... 0 07 1/2  
CORN STARCH. }  
ONTARIO } 38-lb. to 45-lb. boxes, 6 bundles ..... 0 06  
STARCH }  
STARCH IN } Silver Gloss... 0 07 1/2  
BARRLES } Pure ..... 0 06 1/2



TEAS.

SALADA CEYLON.

Wholesale. Retail  
Brown Label, 1's... 0 20 0 25  
" " 1/2's... 0 21 0 26  
Green Label, 1's and 1/2's... 0 22 0 30  
Blue Label, 1's, 1/2's and 1/4's... 0 30 0 40  
Red Label, 1's and 1/2's... 0 35 0 50  
Gold Label, 1/2's... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c... 0 19  
" " 1/2-lb., " " " 0 20  
Blue Label, retail at 30c... 0 22  
Green Label " 40c... 0 28  
Red Label " 50c... 0 35  
Orange Label, retail at 60c... 0 42  
Gold Label, " 80c... 0 55

CROWN BRAND

Wholesale Retail  
Red Label, 1-lb. and 1/2's... 0 35 0 50  
Blue Label, 1-lb. and 1/2's... 0 38 0 40  
Green Label, 1-lb. .... 0 19 0 25  
Green Label, 1/2's... 0 20 0 25  
Japan 1's... 0 19 0 25



Cases, each 60 1-lb. .... 0 35  
" " 60 1/2-lb. .... 0 35  
" " 30 1-lb. .... 0 35  
" " 120 1/2-lb. .... 0 36



LUDELLA CEYLON, 1'S AND 1/2'S PKGS.

Blue Label, 1's... 0 18 1/2 0 25  
Blue Label, 1/2's... 0 19 0 25  
Orange Label, 1's and 1/2's... 0 21 0 30  
Brown Label, 1's and 1/2's... 0 28 0 40  
Brown Label, 1/4's... 0 30 0 40  
Green Label, 1's and 1/2's... 0 35 0 50  
Red Label, 1/2's... 0 40 0 60

TOBACCOES.

EMPIRE TOBACCO CO.

Smoking—Empire, 3's, 4 1/2 and 9's... 0 36  
Royal Oak, 2 x 3, Solace, 8s... 0 52  
Something Good, 7s... 0 53  
Louise, 2 x 3, 14s... 0 54  
Chewing Currency 13 1/2 oz. bars, 9s... 0 39  
Patriot, 2 x 6, Navy 5s... 0 41  
Old Fox, Narrow 12s... 0 44  
Free Trade, 8s... 0 44  
Snowshoe, 10 1/2 oz. bars, 8s... 0 44  
Snowshoe, pound bars, 6s... 0 44

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X... 1 70  
" XX... 1 90  
" Waverly... 2 10  
" Planet... 2 00  
" Special Globe... 2 10  
" Solid Back Globe... 2 20  
" Electric Duplex... 3 00

Matches— 5-Case Single Lots. Case  
Telegraph... \$3 70 \$3 90  
Telephone... 3 55 3 75  
Tiger... 3 45 3 65  
Telephone (1/2 gross)... 3 70 3 90  
Empire, (slide box)... 2 50 2 60  
Safety, Capital... 3 00 3 10  
Patriot, Eagle, 200's... 1 50 1 60  
" 100's... 1 70 1 80  
" Victoria... 2 75 2 85  
" Little Comet... 2 00 2 10  
Flamers... 2 60 2 70  
" (wax stems)... 3 70 3 80

BOECKH BROS. & COMPANY.

Washboards Leader Globe... 1 65  
" Improved Globe... 1 70  
" Standard Globe... 1 80  
" Solid Back Globe... 1 90  
" Jubilee (perforated)... 2 45  
" Crown... 1 50  
F.o.b. Toronto.  
Matches, Kodak, per case (10 gross in case)... 3 50

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—  
BLOW PIPES, 300 TO BOX  
Styled, TRIPLETS.

YOUNG & SMYLIE  
Established 1845. BROOKLYN, N.Y.

A COFFEE OF QUALITY.



Noted for their  
**Purity  
Strength  
and Flavor**

THE LONDON COFFEE & SPICE CO., Limited, London, Ont.

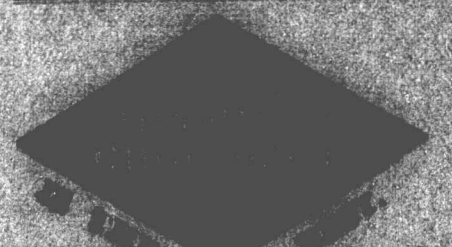
**THE ROYAL**  
**THE ROYAL**



Large for its size and weight. Also contains the finest  
and best quality of goods, including the finest of  
Long Grain, A Soft Flax,  
Cocoa from Jamaica.

**The O. & W. Thum Co., Mfrs.**  
Grand Rapids, Mich., U.S.A.

Persons advertising in this  
will kindly please bring  
some form of advertisement in the  
Canadian Grocer.



**ASK FOR**  
**MOTT'S**

**Refrigerators**



**EUREKA**

It is the best  
way to  
keep your  
food fresh  
and cool  
and it is  
the most  
economical  
way to  
keep your  
food fresh  
and cool.

**THE JAPAN RICES**

THE JAPAN  
RICES  
MOUNT ROYAL  
MOUNT ROYAL  
MOUNT ROYAL

**MOUNT ROYAL MILLS BRANDS**

**G. W. ROSE COY., AGENTS,**  
**MONTREAL.**

**ADVERTISING IN WESTERN CANADA**  
will be carefully, thoroughly, and promptly  
attended to by  
**The Roberts Advertising Agency,**  
Winnipeg, Canada.

**COOK'S DELATINE** Always  
Trustworthy

ESTABLISHED 1785.

Agents for Canada:  
**C. F. COLSON & SON, Montreal.**  
**D. MARSH & CO., Montreal.**  
**ARTHUR S. TERRY & CO.,**  
Toronto, St. John, N.S., and Montreal.

**EPPS'S**

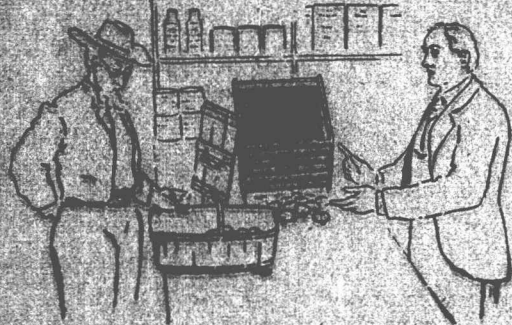
**THE MOST  
NUTRITIOUS.**

**IN LABELLED TINS. 14-LB. BOXES.**

Special Agents for the entire Dominion, **C. F. COLSON & SON, Montreal.**  
In New Scotia, **E. D. ADAMS, Halifax.** In Manitoba, **BUCHANAN & GORDON, Winnipeg.**

**GRATEFUL,  
COMFORTING.**

**COCOA**



The  
**Humpty  
Dumpty**  
Folding...  
**Egg Crate.**

**The Best Carrier on the market.**

Disappointment and loss through breakage and disputed  
counts avoided.

**Cheap - Light - Durable**  
**UNEQUALLED FOR FARMERS' USE.**

Sold to the trade only. If your dealer does not keep them,  
write us for information.

**The Dowswell Manufacturing Co., Limited**  
**Hamilton.**

**W. L. Haldimand & Son,**  
Montreal, Sole Agents.

It is the best  
way to  
keep your  
food fresh  
and cool  
and it is  
the most  
economical  
way to  
keep your  
food fresh  
and cool.



**The Best Grocers make  
a point of Keeping it  
always in Stock.**



# GLASSWARE

We have a line of Glassware that surpasses any of our previous efforts.

We are making a special feature of New effects, such as

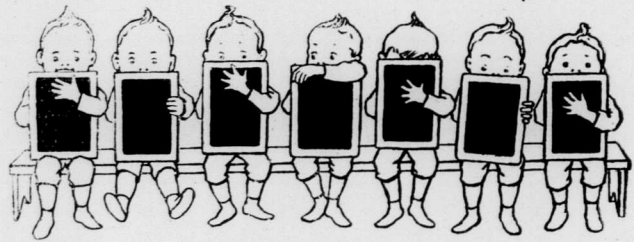
- Emerald and Gold Decorated**
- Crystal and Gold Decorated**
- Opal and Floral Decorated**
- Ivory and Floral Decorated**

besides a full assortment of Crystal patterns choice and new.

We would be pleased to furnish illustrations and prices.

**Gowans, Kent  
& Co.**

**TORONTO and  
WINNIPEG...**



**DOT IT DOWN!!**

## Wethey's Condensed Mince Meat

**IS THE BEST AND CHEAPEST.  
SELLS AT ALL SEASONS.  
WILL NOT FERMENT.  
GIVES ENTIRE SATISFACTION.  
BUILDS UP TRADE.  
YIELDS A GOOD PROFIT.**

**And the INGREDIENTS USED are  
the very purest and freshest that money  
can buy.**

Send your order to your wholesaler at once.

**J. H. WETHEY**

Sole Manufacturer St. Catharines, Ont.

# Crosse & Blackwell, Limited

**PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS  
KIPPERED HERRINGS** in **Tomato or Shrimp Sauce.**

**C. E. COLSON & SON,**

**MONTREAL.**

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

ESTABLISHED 1849.

## BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the civilized world.

Executive Offices: 346 and 348 Broadway, New York City, U.S.A.

**THE BRADSTREET COMPANY** gathers information that reflects the financial condition and the trading circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

### THE BRADSTREET COMPANY

Toronto Office: Cor. Melinda and Jordan Sts.  
Hamilton Office: No. 39 James Street South.  
London Office: No. 365 Richmond Street.

Winnipeg Office: No. 398 Main Street.  
Vancouver Office: Cor. Hastings and Hamilton Sts.  
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