

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

**THE CANADIAN GROCER**  
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY  
 \$2.00 PER YEAR

VOL. VI.

TORONTO, SEPTEMBER 23, 1892.

No. 39

Manufacturers by Special Warrant  
 To Her Majesty THE QUEEN

**COLMAN'S MUSTARD**

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

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 Only Medal Dublin 1865      Grand Gold Medal Moscow 1872 & 82

TRADE MARK: Bull's Head

LEGION OF HONOUR: 1878

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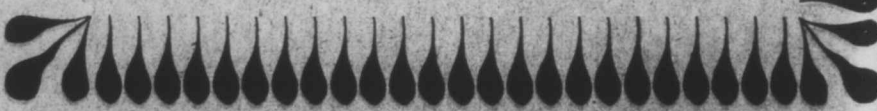
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**THE CANADIAN GROCER**  
& GENERAL STOREKEEPER

PUBLISHED WEEKLY.  
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers  
and General Storekeepers.

Vol. VI.

TORONTO, SEPTEMBER 23, 1892.

No. 39

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

**THE J. B. McLEAN PUBLISHING COMPANY,**  
FINE MAGAZINE PRINTERS  
AND  
TRADE JOURNAL PUBLISHERS.

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Upon a closer view the prospect of the fall trade becomes clearer and at the same time more cheering. This year the number of merchants who attended the Exhibition was larger than ever. That itself is an indication of an easy state of mind as to the early future. But more significant of mercantile hopefulness was the general tenor of the remarks the visitors let fall in the salesrooms. A still more convincing sign that a good feeling just now pervades the trade was the volume of business done by the retailers while they were in the city. They are usually very stinted of their orders thus early in the season. There appears to be fair warrant for this evidence of confidence among the retailers. The crops, while not so large as those of a year ago, are good, and have been housed in good condition. The general average of yield, taking one part of the country with another, is high. Prices are likely to be low, but as this is apparent to everybody there will be less of false hope abroad this year than there was last, to mislead farmers into holding on for a rise. To

some extent they are becoming reconciled to low prices, and are gradually taking to the course that low prices have forced upon nearly all other classes of producers, namely, the cutting down of expenses. Rents have been lowered, the rate of interest is lower, implements grow cheaper every year, store accounts have been generally smaller, and purchases have been kept down. The last fact is proved by the business done by merchants since last fall. Labor, the farmer cannot depress, as it leaves the farm as soon as it becomes unremunerative. The farmers had to adjust themselves to a new condition that has been at work for the last two years. The duty which the United States tariff imposed on barley, and which has been in operation for that time, has driven barley-growing pretty well out of our agriculture for the time being. With it went an important source of early fall revenue, as barley was the grain upon which the farmer depended for his first harvest returns. The money to pay for it began to move from the banks in September, and was soon in circulation all over the country, toning up trade and converting book debts into cash. The decline of that staple grain caused a disturbance that was sorely felt, not only by the farmers but also by the merchants. Farmers are beginning to open their eyes to the necessity of doing without the revenue from barley, at all events until it has been demonstrated that they can raise two-rowed barley economically for the English market. In the meantime they must get money to meet their engagements and make their necessary purchases early in the fall. The marketing of wheat is therefore likely to be not so long or at least so largely deferred. If that is the case this fall, business will be brisker. The crop is large enough to set a large amount of money moving, even if prices are to be low. Nobody looks for anything extraordi-

nary in the fall trade, but a higher degree of activity than we had in the fall of either 1890 or 1891 is expected.

\* \* \*

The idea seems not to have found favor with collecting agencies or societies or to retail trade associations to introduce the insurance principle into their methods of protecting members from losses through bad debts. It appears to be an excellent idea and a workable one. It would put obligations on both insurer and insured, and the pressure towards each other of these two classes of obligations would wonderfully narrow the channel through which bad debts are issued. It would probably be impossible to stop that channel completely, but if it were possible for any agency to do so, membership in it would be worth something to the majority of traders. But there will always be bad debts so long as credit is given, no matter how cautious the trader may be in opening accounts or how thorough the collector may be in his efforts to secure payment. There could be no better stimulus to the earnestness of collecting agencies than that of insurance. If they guarantee a man against loss they may be depended on to do their best to save themselves from loss. Of course their ability to do as they promise ought to be satisfactory to a member before he joins, and it will be satisfactory if the law relating to insuring bodies has been observed in the formation of the corporation. The insurers would issue a list, either of persons deemed eligible for credit or persons deemed ineligible for credit, and undertake to protect a merchant against any losses incurred by trusting the former or by trusting any but the latter. The development of the list might be provided for by an agreement between insurer and insured that the latter should submit the names of all persons not listed, but found by him evasive payers, and that the insurers should do what they

**AUTUMN NUMBER--12,000 CIRCULATION.**

could collect from these and list them if they did not succeed. If due caution were taken on both sides, such an insuring concern would be a great reforming agency, and would notably increase the population of honest men. Such an idea might be profitably grafted upon the Toronto Retail Grocers' Association, if that body should act upon the suggestion submitted in our last issue and go in for a building of its own, fit it up for social intercourse, reading, exercise, acceptable enjoyments, etc., and bring the members together frequently and freely. The Association thus popularized could take on many useful business functions, such as an employment bureau, an insurance department, etc., the latter taking in horse insurance, plate glass window insurance, bad debt insurance, and extending out if practicable to fire and life insurance.

\* \* \*

If the creditor would strike the iron when it is hot he should push collection at the time it is due. At that time he will usually find the debtor in a favorable frame of mind. Not many men in debt view with indifference the near approach of the day when the money is expected. It has a disturbing effect, has the sense of swiftly maturing debt, and the man it disturbs feels at no other time so serious as when prompt notice comes that the money must be ready by the time agreed upon. Indulgence banishes care, and if the creditor obligingly refrains from an urgent or direct call for the money, he weakens this sense and correspondingly loses control over the debt. Any one who undertakes collection after maturity will realize this. That explains the secret of failure of repeated duns. The dun that comes at the critical time, that holds on and does not take "no" for an answer, that keeps the water hot right about the time of maturity, will get money if there is any. The easiness of some collectors defeats their purpose. They leave an impression on the mind of the debtor that they are not in want of the money, and would rather go without it than urge its payment. Of course he then feels that it is unnecessary for him to part with spare money upon so weak an appeal, and either replies or does not reply, but sends no money. The key-note of the tone of all replies is taken from the letter of the creditor or collector, and is earnest or apologetic according as the dunning letter is. You must ask if you would receive. There may be a

little embarrassment avoided this fall if that be kept in mind.

\* \* \*

The five o'clock closing arrangement, adopted on the first of June by the wholesale grocery houses of this city, was suspended during the Exhibition. It is now supposed to be on all fours again, as the notice to which its discontinuance was made subject has not been given. There was that difference between the five o'clock closing agreement of last year and that of this year; the former lapsed by time, the latter can be properly terminated only by a notice, as it contained the provision "until further notice." It must be obvious to the principals of the various wholesale houses in the agreement that they can depend on the sense of duty in their staffs for an extra hour whenever the pressure of business requires it. The members of those staffs are animated by a different spirit from that burlesqued by some of the comic papers at the expense of labor organizations, some of whose members were very punctilious about quitting on the stroke of the clock. One stone breaker warns the other to "lave yer descidin' sidge in the air, Paddy," as the clock is striking, and a barber quits work on his half-shaved customer because the union day is over. The employes in the wholesale grocery service of this city have always shown themselves superior to any littleness of this sort, and might be trusted to yield their hour cheerfully whenever the exigencies of business called upon them to do so. The five o'clock closing hour is a boon to them that they are duly grateful to their employers for, and one that it is hoped will be long allowed to them. They would be unworthy of that or any other favor, if they were so disloyal to their situations as to quit their posts because a set closing hour came upon them in the midst of pressing duties.

\* \* \*

The issue of the action undertaken by one Vergo, a pedlar of this city, to test the validity of the by-law prohibiting pedlars from offering their wares on certain streets, has resulted in the by-law being confirmed. The judge's decision affirms that it is within the city's competence to control the peddling trade, and in the regulation objected to by the pedlars the city did not exceed the authority vested in it by the Municipal Act. There is some talk of appeal on the part of the pedlars, and they may pursue the matter in the higher courts. They may or they may not. The by-law is in force, and will be enforced until its legality is shown to be unsound upon appeal. The question of its legality was all that ever stood in its way. Public opinion never condemned it. No matter how valid it might be it would be unworkable if repugnant to public opinion. But it plainly is very accept-

able to the people. The grocers have therefore a powerful auxiliary at work with them in their efforts to bring under regulation the guerrilla trade carried on by the pedlars. The public do not want the most frequented thoroughfares obstructed by slow-moving pedlars' wagons, and made hideous by the deafening cries of the vendors. Public opinion has advanced a stage, and will be urged another stage in the same direction before long if present tendencies are not thwarted. Seemliness and convenience have been the motives behind the call for exclusion from certain streets. Public order will ask more, if we mistake not, and tone down the pandemonium in the interior as well on as the central streets. Public health will make more imperative demands. The people who handle this fruit, the places in which it is stored, the condition of the fruit itself, will be matters of less indifference than they have been if those lessons in cleanliness which the cholera alarm is teaching in all parts of Europe and America are not thrown away on Toronto. Not mere cleanliness but immunity from direct contagion requires strict supervision of the fruit peddling business, as it is known that men stricken with repulsive diseases are allowed to sort the fruit, being incapable of other work in the peddling economy. Inspection must therefore be more than perfunctory. That is desirable in other as well as sanitary interests. It is desirable in the interests of genuine traders, who every day see violations of the by-law under which the pedlars hold license. The enforcement of stringent regulations is in the best interests of the peddling trade, whose worthiest members desire to see peddling on a better basis. It is the vagabond, not the respectable men of the trade, that the law ought to be distasteful to.

\* \* \*

The idea of a competition in tea-testing, which three correspondents have broached in this week's issue of THE GROCER, is something to the purpose. Another equally good one proposes the formation of a class for the instruction of tea-salesmen. It is to be hoped that the controversy going on for some time in our columns will end in more than the mere production of these ideas. It is their adoption that there is value in. It is too often the fault of discussions of all sorts that when they get to something definite, and promising they go no further. The convergence towards one well-defined manageable idea appears to blast the fruits of discussion in their blossom, and the idea is abandoned on the very threshold of practical things. Let it not be thus with the results of the tea-controversy. There is plenty of room for the extension of tea-knowledge, even among its most dogmatic professors, and its diffusion is really enlightened trade policy. Tea is the pivotal commodity in grocery stock, the one on which most money is to be made and of which grocers know the least. Let the competition proceed.



### LET THERE BE A GENERAL TOURNAMENT.

The challenge issued in your last edition by one tea traveller to another, for testing teas, suggests the idea of a general tournament.

Let the wholesale merchants of Toronto who are interested in the sale of teas offer prizes for competition under certain specified conditions. The Retail Grocers' Association might also offer prizes either in conjunction with the wholesale trade, or as a separate competition. If the result failed to increase the tea knowledge of the grocery and tea travellers it might be of great benefit to others, and would in any case prove of more general interest than the pen thrusts now passing between some of your correspondents.

I would suggest that prizes should be in cash, or, better still, in medals. While I am both too poor and obscure to head the list, I would be willing to subscribe something to the fund if once started, provided the parties to the above-mentioned challenge are debarred from competing on equal terms with the general public.

In the event of this proposal resulting in a contest of a general and friendly nature, I would like to nominate M. Edward Lawson of the Victoria Tea Warehouse as referee, he being, I believe, the oldest tea dealer in the city, and having a more continued active experience in teas than falls to the average lot.

Sincerely yours,

D. S. MACORQUODALE.

### TEST THE TASTERS.

TORONTO, Sept. 17th, 1892.

EDITOR CANADIAN GROCER.

DEAR SIR,—I am glad to see that the package tea question has called forth such lively and able discussion. It plainly shows that some tea travellers are perusing your columns with interest, and are keenly alive to anything which affects them, or the firm they represent. This goes to show the members of their respective firms that the men representing them are not asleep or napping by any means, but are keenly alive to their best interests. It is pleasant to see the interest Mr. Hustwitt takes in the welfare of his patrons, and I admire Mr. Seyler's way of showing that his velvet scabbard holds a sword of steel. Each one of your correspondents seems to be qualified and perfectly competent to defend himself, from his own point of view. Of course there are differences of opinion in most things, even on the tea question there are differences of opinion,

and I think there would be nothing more interesting or instructive than to have those correspondents come together and test their skill. How would it do, say to hold the competition in the office of some wholesale house on some Saturday afternoon, the prize to be a gold or silver medal, the decision to be left to some one or more competent judges approved by the competitors? I believe if there was a class devoted to this art it would be well attended, and many a traveller and grocer would only be too willing to pay his share of the expense. There are only too many of us deficient in this one point, in fact it is one of those things which we could never be done learning, is the blending and properly putting together of teas. It is there where the secret is, it is there where the money is, in fact this is where the mine is, and the most experienced expert is the one who gets the gold. This is the mine in the grocery business, and the man who digs the most in search of knowledge is the one who will come out ahead. I would like to hear a word or two from the men who should be best versed in this subject, namely the men who buy. Their knowledge and experience should be worth something, or do they not believe in giving their knowledge to the public free? They are certainly very silent on the subject. In regard to any personal remarks that have been made in these letters I hope the readers of your journal will look upon them as a joke, as I believe that no one of these gentlemen who are writing can really and truly know how much or what the others really know on this subject, until they come together and show what they really do know in a fair competition. This is merely a suggestion which I would like to see taken up. I am sure it would be the means of doing a lot of good. I for one would not mind going my share in a medal. The tea blending class would be a grand thing.

Yours most respectfully,

R. M. CORRIE.

### STUDY THE TEA TRADE.

EDITOR CANADIAN GROCER,

DEAR SIR,—I shall refrain from extended comment on the two letters in your last week's issue signed W. H. Seyler and Syd. N. Norrie. I shall leave the answer and decision on this subject to those of your readers who have been following this controversy and correspondence from the beginning, to judge and pronounce who is right or who has been the most reasonable and feasible in his arguments.

I may however be permitted to reply to Mr. Norrie by reminding you, Sir, that you have in your possession the names of the two gentlemen for warranting my statement. A sample of the Scented Orange Pekoe mentioned can be procured and be handed to THE GROCER for inspection and for public exhibition if it is thought desirable. You

have also the permission to make public the names of those, if you wish, who are responsible for my statements. I will offer with your permission, a suggestion in your next issue, for a test of knowledge had practical ability in blending tea, not for filthy lucre but for the edification and general good of the trade. Our Midland friend, J. B. Horrel, expresses the true or right sentiment in the latter part of his letter, and one which runs through the whole of my correspondence on this subject, viz., "That grocers should devote more time and attention to learn more about the most particular article sold in their business." And now let me thank you, dear GROCER, for your patience and long-suffering with me, and with my friend and fellow-laborer who is so ready with quotations, who I trust will pardon me in quoting also from an old and estimable friend to many prudent and thoughtful men, and maybe he and I would do well to inwardly digest it:

"Would to God the giftie gie us

To see ourselves as others see us

It would from many a blunder free us

And many a toolish notion."

Respectfully Yours,

STEPHEN HUSTWITT

Toronto, Sept. 17 1892.

### THAT LYNN DEPARTURE.

A grocery firm in Lynn, Mass., has started a movement which, if general would be a God-send to the retail trade. They propose to deliver goods hereafter only when the bill for the same amounts to two dollars or more. Every retail dealer in the United States knows how the delivery system is abused. A customer has no hesitancy in ordering goods sent home, no matter how distant he may live from the store or how trivial the amount he purchases. A well known dealer on sixteenth street had a customer of this kind last week. A lady drove up to the store in her carriage just before closing time and bought ten cents' worth of pickles, with the request they would be sent up immediately as she wished to use them for supper. The grocer informed her his delivery teams had gone home, but she could or would not understand it, and she left the store highly indignant because of the treatment she had received.

And speaking about retail dealers, they, too, are inconsistent in many ways. Some grocers in the upper parts of the city drive down town in the morning to make their purchases. Their wagons are empty, but it never occurs to them to deliver their goods. They buy a tub of butter at one place, a case of eggs at another, a box of fruit at another, and so on until maybe a dozen places are visited. Each and every wholesaler is expected to deliver the goods they sold as early as possible. Thus virtually a dozen deliveries are made when the grocer could have easily carried the entire lot.—Denver Commercial Tribune.

### GOODLY EXHIBITS AT THE INDUSTRIAL.

The Industrial Exhibition of 1892 is now a thing of the past. Praise, therefore, which the old saw admonishes us to withhold from a fine day till we get to the end of it, is not at all events premature, and is certainly not undeserved. The great Fair was never better than it was this year. The magnificent assemblage of Canada's finest natural and industrial products spoke up for the country as no other organ can speak. Our various official departments, bureaus, commissions, our press and orators, cannot sketch a picture that will impress as the grand exhibits of the Industrial Fair impress all beholders. It makes for the progress of Canada, by advertising her resources and indicating the possibilities open to all who choose Canada for their home. It awakens the national pride, and thereby stimulates patriotism.

The exhibitors did their part to make the Fair a success. The emulation to excel each other in spectacular effect is one of the most valuable influences that could be called into play. The taste and originality thus enlisted in the separate exhibits make a composite spectacle that is very imposing. Sameness has no chance to creep in and cause monotony, since each displayer has too much independence to imitate ideas that he sees embodied in other exhibits. Thus the rivalry of displayers is not confined to lines of the same kind, where trade rivalry exists, but runs through the whole Exhibition. Reference is made below to some leading exhibits:

#### PURE GOLD M.F.F. Co.

The Pure Gold Manufacturing Company have established an enviable reputation for certain lines of goods, which are known by every grocer in the Dominion. Their baking powder grows steadily in public favor on account of being manufactured from pure cream of tartar and soda, and because it is found to be, as guaranteed, always of equal and unvarying strength. The tests used are the best and most scientific available, and consequently only proper baking powder is put upon the market. The Pure Gold extracts are also widely and favorably known, and their twenty-six different flavors has this year been augmented by a new one—rose-vanilline, the sale for which has been rapidly increasing. Among other goods which this enterprising firm has placed on the market are: All kinds of spices and powdered herbs, Pure Gold bootblackening, ladies' shoe dressing, and new process soap. All the goods placed for sale with the trade are leaders in their class, and no grocer's reputation has ever been injured by handling them, as intense satisfaction always follows their use.

#### JOHN BOTT.

English brands of stout are being displaced by the nourishing stouts manufactured by John Bott, Walker-

ville, Ont., who is the first Canadian manufacturer to engage entirely in this branch of business, and who is also the first one in Canada to so refine extract of malt as to give it a wine taste which can be used by the most fastidious. His "Pure Malt Stout" is generally acknowledged to be superior to all other preparations of this nature at present on the market. For invalids and convalescents it is an excellent and palatable drink, and an efficient aid to digestion and assimilation. It is an excellent reconstructive, and has found great favor, though it has been upon the market but for a short time. Grocers who are handling report the sale steadily increasing, and that the best of satisfaction is found among "purchasers. Bott's "Wine of Malt" is another of his preparations, being strictly a pure concentrated extract of malt. A new method of refining is used, by which this malt extract receives its mild wine taste. It is generally acknowledged to be the most delicate preparation ever obtained from malted barley. It has been pronounced by leading physicians to be a powerful nutritive and tonic, and is specially recommended in cases of malnutrition, convalescence from fevers, gastric disorders, general debility, and particularly for all pulmonary affections. Another preparation by this firm is Bott's tonic, which is the typical food in typhoid and other fevers, and it is especially good as a nutritive tonic for nursing mothers. Their exhibit in the main building was very attractive, and grocers who desire to handle these goods can always secure them from the manufacturer, or the Toronto agents, W. R. Kindree & Co., 21 Church street.

#### IRELAND'S CEREALS.

The Ireland National Food Co. had the largest and most complete exhibit of breakfast cereals ever shown in Canada. Their exhibit near the south entrance of the main building was a very artistic one, designed and carefully attended to by the manager, Mr. W. A. Strowger. The exhibit showed the grains in the sheaf, then how the best grains were selected for use, and finally the manufactured product in the various kinds of breakfast cereals. Their goods are now in strong demand throughout Canada, and no grocer who tries to secure the leading brands of his lines has failed to carry a stock of this brand. Their trade mark, which is a sheaf of wheat with the motto, "Our National Food," is on all the packages of their goods. They sell their goods in bulk, but claim especially that their goods which are put up in packages are much superior in quality to the ordinary bulk goods sold by other manufacturers. By making a specialty of this, they have established a reputation for their package goods, which is second to none sold on the Canadian market. Diet is being more closely attended to in the present time than ever before, and the Ireland breakfast cereals are properly termed hygienic goods. Their leading lines are desiccated wheat, desiccated rolled oats, snow-flake barley, desiccated rolled wheat, Baravena milk food, gluten flour, farina, and snow-flake hominy. Every live dealer should handle these goods, because they are strictly first-class, and will give satisfaction.

#### A PATENT LABELLER.

The old process for labelling canned goods enabled a workman to label

about 1,200 cans per day. Gaudrie's patent labeller, which was shown at the Exhibition for the first time, enables one person to label 1,200 cans in from five to ten minutes. The manufacturer, Alonzo W. Spooner, Port Hope, Ont., claims that the machine has a capacity of from one to three hundred per minute, according to the speed at which the machine is run; in fact, the quantity is limited only by the speed at which the machine is run. The machine itself is not complicated, and consists merely of a wooden trough fitted up with wooden rollers driven by small belts. The cans enter and run a spongy surface which applies the paste, and then it reaches the labels, one being attached as the sticky can rolls over it. It is a great saving of labor.

#### PHENYLE.

Phenyle is the name of what is claimed to be the best disinfectant, deodorizer and germicide on the continent. It has been analyzed and recommended by Professor Ellis, of this city. Phenyle is used to prevent disease and bad smells in sinks, urinals and stables; it is valuable to preserve furs and clothing from the ravages of moths. By setting a box of it in one corner of the room it will soon diffuse through the air into the most remote corners. It has been sold in Chicago and other American cities in large quantities to Boards of Health, large livery stables, breweries, etc., and is much appreciated. It is put up in small cubes, in packages, boxes, pails and barrels, so that any quantity may be sold by retailers without handling bulk goods. Every grocer should keep a stock of it, which may be procured from Alonzo W. Spooner, the manufacturer, at Port Hope, or from Messrs. Aikenhead & Crombie, the Toronto agents.

#### ADAMS & SONS CO.

This firm has secured the sole right to sell chewing gum at the World's Fair, and this is their just due, for their goods are sold all over the world in the leading cities of Europe, Australia, China, South America, and in every city and hamlet in North America. Their exhibit at the fair was very attractive. They are the originators of the Chiclé and Tutti Frutti brands which are so well known. Their manufactures lead everywhere, and several gold medals have been won in various countries, showing positively that their brands are the best.

#### GOWANS, KENT & CO.

One of the prettiest sights that the visiting merchants saw in Toronto was the showrooms of Gowans, Kent & Co. on Front street. With their beautiful mirrors and gauzy curtains, their handsome carpets and artistically decorated ceilings, they easily carry off the palm for being the prettiest showrooms on the continent. All the samples are arranged becomingly to the beautiful rooms in which they are displayed. The lamp room is especially beautiful, and contains the finest lamps ever exhibited in Canada. The celebrated Pittsburgh lamp is a leader. It is shown in handsome banquet lamps, as well as in hanging designs, and mammoth and ordinary sizes. The last few years have seen enormous changes in lamps, but the advance has been so rapid, that it would seem, on surveying the lamps displayed, that art had reached its limit. Another of



# LUCAS, STEELE & BRISTOL,

AGENTS FOR

Hillwatee Tea.	Lady Charlotte Gelatine.
Diamond Crystal Salt.	Sunshine Scouring Soap.
Snow White Soap.	Ontario Tomato Catsup (glass).
L. P. & Co.'s Pure Spices.	L. P. & Co.'s Pure Extracts.
L. P. & Co.'s Pure Coffees.	

Our Japan Teas are extra value, especially Nagasakis. Pleased to mail samples.

73 McNab St. North, Hamilton, Ont.

## W. H. Gillard & Co., Hamilton.

Wholesale Agents for RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU, DALU KOLA CONGOU.

MALLAWALLA PURE INDIAN TEA—in ½ lb. and 1 lb. tin foil packages.

Manufacturers of the Celebrated DIAMOND BAKING POWDER and SPICES.

**GILLARD'S SPECIALTIES**:—High Class, English made NEW PICKLES and NEW SAUCE. Nottabad and United Service Sauces.

Old Mill Tomatoes, hand packed—best in Canada—to be had only of us. All live grocers should try them.

**TEAS**:—Our Tea Department is now complete in all grades. Special values in New Season's Japans.

## JAMES TURNER & CO.,

HAMILTON, ONT.,

Are wholesale agents for the following lines, every one of which is a seller :

Ram Lal's Pure Indian Package Tea,
Bensdorp's Royal Dutch Cocoa,
St. Charles Evaporated Cream,
Munn's "Caplin" Half-tins,
Royal Egg Macaroni,
Batger's Compressed Jellies.

# "MONSOON"

Is the registered trade mark of the **first** brand of **Pure Indian Tea** ever upon the Canadian market. It has for the last FIVE YEARS held its own against all rival brands, and given satisfaction to the consumer and **profit to the dealer.**

**STEEL, HAYTER & CO,**

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto,

their leading lines is the "Elite" Limoges China, which is shown in dinner ware, tea sets, fish and game sets, celery trays, and other articles, all beautifully and handsomely finished. All other lines of fancy china and glassware are carried by this firm, who lead in everything they handle. They manufacture a number of lines of the popular silk lamp shades, the material for which is imported direct from Europe. They are also handling the Crank tubular lantern, which is so easily and handily opened that it promises to become the favorite. Every dealer would do well to examine this lantern if they have not already done so. The firm also made an exquisite display at the exhibition of Pittsburgh lamps, and both there and in the warerooms their displays attracted much attention, while all their goods were much admired by merchants and other connoisseurs in this line of goods. The firm do a huge trade, and its hugeness is due to the energy which is used in getting the best goods on the market and then displaying them to advantage.

#### JOHN S. PEARCE & Co.

A great display of dairy supplies and cheese factory and creamery apparatus was made by John S. Pearce & Co., London, Ont. One of the greatest of their articles is the Alexander cream separator. This is a great machine for the farmers' use in separating the cream from the milk quickly and efficiently. It will work a revolution in the matter of getting the cream from the milk. The Babcock milk tester is also a great article, and by the use of one of these the dairyman can tell the relative value of each cow's milk for butter fat. Their butter lever work is another of their simple machines, which is very useful to all butter workers. Curtis' oil test churn is a great invention, which runs 300 to 350 revolutions per minute, and is almost noiseless. It is used for testing the amount of butter oil in different qualities of cream. They handle a special line of parchment paper for packing and preserving butter, which is made of the finest linen and cotton fibre, and is air, water, and grease proof, thus being an absolute protector. They handle, moreover, all kinds of churns and seeds, besides many other very useful articles.

#### AMMONIA SOAP.

A prominent display of Ammonia soap was seen in the main building. This soap, despite the large number of brands on the market at present, seems to have found a prominent place in public favor. The demand for it is very great, and the manufacturers, W. A. Bradshaw & Co., Lombard street, Toronto, are to be congratulated on the success of their brand. The soap is well made from the best materials. One of the features of its introduction has been the beautiful pictures which are given for the returned wrappers of the soaps. These pictures are well selected and quite artistic, and are really worth possessing. Grocers should give attention to this brand of soap.

On the night of the 14th inst. burglars entered the store of J. D. Cockburn, crown land agent and postmaster at Sturgeon Falls, blew the door off the safe, and carried away \$360. No clue to the perpetrators has been discovered yet.

#### THE RETAIL GROCER.

As the boy is father of the man, so is the successful clerk the father of the successful grocer. I was in an up-town grocer's store on the Boulevard last week, and while waiting to address the proprietor, glanced carefully around and took in the general ensemble of the stock and fixtures. The store furniture was new, of the latest pattern, well designed for display, and the stock of such nature as to warrant the belief that the merchant catered to a fancy trade.

But how was the stock displayed? The general arrangement was good, but there was an evident slovenliness and lack of attention to the matter of keeping the shelves filled up, a can or two lacking in a display pile of fruits or vegetables which might easily have been arranged, the hopper of the coffee mills and the beams of the scales, while polished, had evidently been "slopped over" by a careless hand. There were two clerks behind the counter in addition to the proprietor, who was taking an order from a lady customer. As soon as he had finished, and almost before the lady had passed out of the store, he commenced a tirade of abuse on one of the clerks about some sin of omission or commission, and the poor fellow was so evidently cowed by the attack that he had nothing to say. His fellow clerk looked equally abject, as much as to say, "Guess it will be my turn next." This incident, exposed the secret of a rich but slovenly store. A bullying "boss" and an unthankful, careless service. The proprietor met me in an artificial, suave manner, and after transacting my business, I took occasion to ask a neighboring grocer, with whom I was well acquainted, "What kind of a man is —?" "A first-class grocer. Why do you ask?" was the reply. "He was roasting one of his clerks before the customers a little while ago," I answered.

"Oh, that's nothing. He's had to my knowledge four new clerks during the past six months, some of them good men, too.—St. Louis Grocer.

#### THE PEANUT TRADE.

Speaking of peanuts, said a Chatham street dealer, the people generally do not realize the importance or the magnitude of this crop. Now Norfolk has a crop which is worth millions of dollars annually—peanuts. Norfolk supplies the civilized world with peanuts. The street corner Italian who empties a pint in your overcoat pocket, and the Parisian fruit merchant who weighs you out a quarter of a kilogram of the homely nuts get them from here, for this is the only peanut market in the world. Smyrna has its figs, Barbary its dates, Bordeaux its grapes, and Norfolk its peanuts! What would life be without peanuts? One can scarcely picture an existence which could be tolerable under such circumstances.

The peanut magnates grow the edible tuber in Nansemond, Isle of Wight, Surry and Southampton counties, but the common market is in Norfolk. The rows for the nuts are laid off three feet apart. They are made fifteen inches deep, and phosphates are largely used as an under-dressing. They are strewn along in these trenches about the middle of April and mature after the same term

which is required for potatoes. It is a crop which is marketed like the Dutch drumhead and purple Savoy cabbage, running from November to March. The nuts, however, have to go through the factories before they are shipped northward, and these factories are, with few exceptions, situated in Norfolk. There are two factories in Franklin, Southampton county.

"What is a peanut factory?" might be asked. A peanut factory is a place where they put the "goobers" through some such process as wheat has to undergo when it is being cleansed of chaff and rid of cockerel. The most complicated machinery is used to assort and polish the nuts, and when they are packed in the ninety-pound bags the prime class bring by the pound from \$2.75 to \$3 a bag. The "tops" bring this price in Northern cities, and are mostly used by the swell groceries. The street corner vendor sells at his apple stand the second grade, and the old lady at the foot of the wharf carries a stock of doubtful "tailers." This is the result of a market which yields to Virginia truckers \$8,000,000 annually. It is second in importance only to the sweet potato crop of Accomack and Northampton counties, on the eastern shore of Virginia, which is calculated at as many millions per acre as Bermuda has square feet, and Bermuda is the only yam-raising country that can compete with the Southern peninsula.—New England Grocer.

#### ABOUT LEMONS.

There are a good many interesting points about lemons. There are several qualities that combine to make a prime or fancy brand of lemons. A first-class lemon must be free from specks, have a smooth skin of a pale yellow color and be very hard. Take a magnifying glass and you will see that the little black specks on a lemon that look like seeds are really parasites. They are called lemon lice, and a curious fact is that as soon as the lemon is cut from the tree these parasites die immediately.

The best fruit comes from a little place near Naples, called Maiori. The next in grade comes from Sorrento. Those from Messina and Palermo are about the same quality and rank next, and those from Catania are inferior. The Maiori lemons are very carefully cultivated. They are on the trees even while the snow is still on the ground, but are kept covered with matting to protect them, not only from the cold, but from the scorching rays of the sun. They are when picked nearly white, very graceful and regular in shape, and are exceedingly smooth and hard.—Commercial Bulletin.

**DR. PRICE'S**  
**Cream Baking**  
**Powder**

Was awarded the MEDAL for PURITY and GENERAL EXCELLENCE.

At the Mechanics' Institute Fair held in San Francisco, October, 1891.

This was the ONLY Baking Powder receiving such recognition.

# H. P. ECKARDT & CO.,

WHOLESALE GROCERS,

WHOLESALE AGENTS FOR

Kenkel's Granulated Corn Meal.  
Diamond Crystal Salt.  
Webb's Perfect Starch.  
Faulder's Silver Pan Marmalade.  
MacUrquart's Sauce.

H. P. ECKARDT & CO.,  
TORONTO, ONT.

## "MIXED Pickling Spice."

This line is the choicest blend of finest quality of different kinds of Spices, cleaned perfectly before blending, and will give to the trade satisfaction. Put up in ¼ lb. packages, or loose, packed in boxes or bags, in quantities as may be desired. Package goods same quality as loose, three dozen in case. Send us in your orders.

Respectfully,  
**THE SNOW DRIFT CO.,**  
BRANTFORD

## 3 lb. SODAS

IN  
**Red Boxes**  
**Wm. Paterson & Son**  
BRANTFORD.

Best Value Made.

## Ocean Wave Baking Powder

Sold only in Cans.

## HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,  
143, 145 Commissioners St.

**MONTREAL, CANADA.**

We offer to arrive ex S. S. "Avlona."

Finest Provincial Currants	in barrels and half barrels.
Finest Filiatra	do in barrels and half barrels.
Finest Vostizza	do in half cases.
Valencia Raisins,	"Fine Off Stalk."
do	do "Four Crown Layers."

## L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

## Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P. Q.

IN STOCK==

New Valencias (Morand's Brand)

OFF-STALK, SELECTED, LAYERS.

## Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

**HIGH GRADE COFFEES,**

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

**TORONTO.**



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

Mr. Tisdall, Norval, paid his semi-annual visit to Toronto last week.

Mr. Mackenzie, buyer for Perrine & Co., Doon, was in town for a few days last week.

H. C. Walker, grocer, Dartmouth, N.S., had a new plate glass front put in his store on Portland street.

Mr. Smylie, of Young & Smylie, Brooklyn, is visiting Canada. The business is steadily increasing here, for in high-class licorice they have practically no competition on this market.

The following suggests a new field of usefulness for Tanglefoot: "A mouse tried to cross a sheet of Tanglefoot fly paper in the City drug store last night, and stuck fast in the composition, and died."—Kingston, Ont., Daily News, Sept. 14, 1892.

Andrew T. Findlay, the well-known grocer of Spring Gardens, Nova Scotia, was married in St. Patrick's chapel, Halifax, on the 12th inst., to Miss Elizabeth M. Inglis, daughter of John M. Inglis. The ceremony was performed by Rev. Monsigneur Carmody.

Ganong Bros., confectioners, St. Stephens, N. B., have opened an office in Toronto at 67 Yonge street. Mr. Lyle, who has lately been representing them in British Columbia, has been transferred here. He will do the retail trade of Toronto, Hamilton, and leading Ontario points. Ganong Bros. make a specialty of chocolates and fine goods.

The Toronto Biscuit and Confectionery Company did a roaring trade during our big fair. Their factory was visited by scores of strangers, who, one and all, expressed themselves astonished and pleased at the many novel sights to be seen in a biscuit and confectionery establishment. The company say they booked a lot of orders from people they never saw before. This company know how to treat people when they visit them. They find hard work meeting the demand for their goods now.

A Ceylon coffee planter who has been visiting the comparatively new country North Borneo speaks enthusiastically of the prospects for various products, but especially coffee. He considers the future of British North Borneo to lie in the development of coffee, cocoa and coconut plantations; and with regard to the crop on the coffee trees at Kudat he says he never saw blossoms set better nor young coffee looking more promising. To encourage cultivation in these provinces over 110,000 coffee seedlings have been issued. As no person was sent there to instruct in mode of selection of seedlings and of seeds, it is regrettable that so many young plants should have been grown from seeds taken from inferior trees.

### LONDON FAIR NOTES.

Reid's Crystal Hall have a very fine display of china and art goods. They were awarded a gold medal for display of decorated chinaware, etc.

The McCormick Manufacturing Co. have an exceptionally fine display of their goods in the centre of the main building. This was one of the main attractions among the exhibits in this building. The exhibit consisted of a sample case, package, jar, etc., of the principal goods manufactured by this well-known firm, and was very artistically arranged, and was the finest display in the building.

The McClary Manufacturing Co. have a very large display of their goods on exhibition, occupying probably more space than any other firm whose goods are placed in the main building. They manufacture a great variety of articles, but we call attention to the lines designed to decorate the grocery store, and they have a very fine display of such articles, particularly spice cabinets, tea caddies, biscuit tins, etc.

Bensdorp's Cocoa was displayed near the east entrance of the main building. This firm are putting up the very best article possible. Thousands were testifying to the good quality of this article from neat little china cups, and several young ladies were kept busy supplying the demand. The verdict was "the very best I ever tasted; that's delicious," etc. This article should find a place in every grocery store. Edward Adams & Co., London, are their agents for the west. They have agencies established in all the principal cities from Halifax to British Columbia.

The St. Lawrence Starch Co., of Port Credit, have one of the handsomest exhibits in the main building. The space occupied by them is just to the right of the south or main entrance to the building. They have a space of some eight feet by twenty, which is tastefully arranged from the floor to the ceiling with their regular package goods. It would be difficult to find a manufacturer on the continent whose regular line of goods would make a more imposing exhibit. They are fully entitled to the silver medal received by them at the Western Fair.

A. F. McLaren has a very fine exhibit of his special make of cheese, put up in glass jars. This cheese is acknowledged to be of the finest quality. The staff in charge of this exhibit were besieged from morning till night by visitors to the Fair, who wanted to sample the cheese, and all pronounced it fine. Mr. McLaren was obliged to order a further supply on Wednesday in order to gratify the taste of the people, and many thousands testified to the good quality of this celebrated cheese. Mr. McLaren is a practical cheesemaker of 20 years' standing, and thoroughly understands the business. This special make of cheese is meeting with great favor and the demand is increasing daily. It has only been a few months on the market, and already an English firm are negotiating for the sole right to handle it on the continent. Wright & Copp, Toronto, or A. F. McLaren, manufacturer, box 574, Stratford, Ont., will furnish all particulars asked for.

### AN OPEN LETTER TO TRAVELLING SALESMEN.

There seems to have grown up among travelling salesmen an idea that it is not the quite honorable thing to report cases of cutting prices on articles which are known as "limited goods." Those salesmen who try to maintain prices, are constantly writing to their employers that this and that article on which it is understood prices are to be maintained, is being cut. They seem to think that the house they represent ought to stop this, and yet they are unwilling to give any information which would enable the house to do so. Either they think it is dishonorable to give names, dates and facts, or else they regard it as not being good policy. Probably the latter is the better explanation. They are afraid to offend customers by reporting the information they get. This view of the matter is entirely wrong. Those salesmen who cut prices on goods which they are morally bound to sell at certain fixed figures, are acting in bad faith to their fellow salesmen and to the house they represent, and it is the duty of every other salesman who is trying to obey orders and maintain prices to report every such case. All traveling salesmen who are under orders from their respective houses to sell certain goods at certain prices, ought to have an understanding with each other that they will faithfully and promptly report every case of this kind with full particulars, and make affidavits to the facts if necessary. As matters now stand, those salesmen who try to carry out their instructions (and no doubt the majority do) are handicapped by others who feel no moral obligation to obey the orders of their employers, and who resort to questionable methods to gain trade. In self-defense, as well as in a moral point of view, the right course to pursue is to report every case, and every salesman who is endeavoring to act conscientiously in this matter ought to resolve to do all in his power to put a stop to the custom of giving rebates on limited goods by reporting every case he learns of, and by inducing other salesmen to do so also.—St. Louis Grocer.



### "CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

**BLAIKLOCK BROS, MONTREAL.**  
General Agents for Canada

TORONTO AGENTS:

**WRIGHT & COPP,**

40 Wellington St. East, Toronto

# The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,  
and Family Flours.

**OATMEAL**—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y-** ROLLED OATS.

## London Stoneware Pottery Works.

100 CRATES

Self Sealing London Stone Fruit Jar

Special trade discount till 15th Sept., twenty per cent.

**30 Crates** 14 oz. Self Sealing Jam Jars. 25  
per cent. discount nett till 15th Sept. 3 gross  
in crate.



100 CRATES

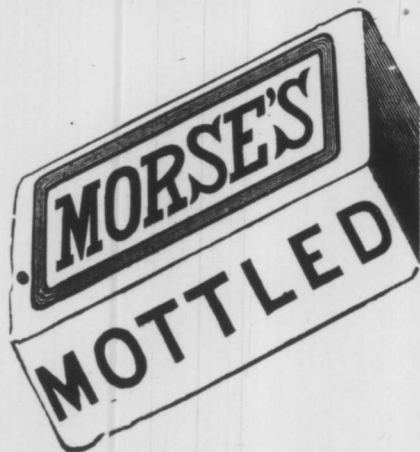
## Dominion Fruit Jar

Discount 10 per cent, till 15th Sept.

Fruit Jars with Corks, Pickle and Preserving  
Jars with Stone Covers. Special trade discount till further  
notice 10 per cent.



**GLASS BROS & CO.,** - - London, Ont.



We have removed  
to our new premises,  
No. 146 & 148 Car-  
ling St. Call and see  
us when in our City.

**GORMAN,  
ECKERT  
& CO.,  
LONDON.**

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LADE  
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is our stock  
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DID  
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Strike you that you can  
save money by buying  
direct from us.

We can give you the  
best goods at lowest  
prices. Send for a  
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

### LONDON RETAIL GROCERS' ASSOCIATION.

The London Retail Grocers' Association held its regular monthly meeting in Sherwood hall on the 14th inst, with the president, W. H. Ferguson, in the chair.

The minutes of the meeting held August 10 were read and adopted.

G. Hector Clemes, of Toronto, representing THE CANADIAN GROCER, was present, and was introduced to the members of the association.

W. H. Ferguson stated that he had called on the license inspector for the city and had been informed that he was aware that there had been quite an influx of pedlars lately, and quite a number had taken out licenses, and that he intended to see that all do so or leave the city.

The question was asked whether it was in the power of the City Council to raise the license fee or prohibit peddling in the city altogether.

In reply it was stated that the Council undoubtedly had the power to increase the license fee for peddling, and that no doubt they would do so if their attention was called to it.

Some further discussion by the members revealed the fact that the present city by-law was being handled in a very slipshod manner, and the license fee evaded in various ways. It was moved and seconded that a communication be prepared conveying the feelings of this association to the City Council, asking them to take action in the matter. Carried.

Moved and seconded, that the secretary receive \$50 for extra services in getting up the picnic. Carried.

The president then stated that, owing to the wet evening of last meeting, the election of officers was postponed. He regretted that this evening had also proved wet, as he would like to have seen a better turn-out of the members. He would, however, vacate the chair, and ask the members present to proceed with the election of officers.

It was moved and seconded that J. C. Trebilcock occupy the chair. Carried.

Mr. Trebilcock, although tipping the scales at about 210, stepped lightly forward, and took possession of the big chair, amidst the applause of the members. He then requested the members to proceed with the nominations for president, and the following were nominated:

W. H. Ferguson was the first, and he said he would decline, as he had just completed one term, and he believed in having honors passed around. The members refused to accept his withdrawal, and further nominations brought out J. L. Fitzgerald, R. A. Jones, John Moule, and C. J. Wall.

The chairman then asked the guide to prepare the ballots, and requested Mr. Clemes to assist the secretary as scrutineer, and, on the third ballot, W. H. Ferguson was declared elected. The chairman having declared Mr. Ferguson elected, Mr. Ferguson replied by saying he regretted they had elected him. He would much rather they had elected someone else. He had had the honor of being their president for the year just past, and would have liked to see the honor given to some other member. He felt sure the vice-president would have filled the position much better than he could.

Nominations for vice-president result-

ed in there being no opposition to John Moule, and he was declared elected by a standing vote.

Mr. Moule thanked the members for the honor bestowed on him, and said he took great pleasure in furthering the interests of the association as far as lay in his power.

Nominations for secretary were next called for, and there being no other nominations or applications, the present secretary, E. Sutton, was declared elected.

C. J. Wall and J. L. Fitzgerald were nominated for treasurer, and a ballot taken, when C. J. Wall was elected for a second term.

Guard.—There were no less than five candidates for this office, as follows: W. H. Branton, H. Winder, H. Cullis, T. Sargent, A. Padfield. It took three ballots to decide who should hold the position, which resulted in W. H. Branton being re-elected.

Directors.—The following were nominated: J. L. Fitzgerald, W. H. McCutcheon, F. Harly, R. A. Jones. Moved and seconded that they be elected by a standing vote. Carried.

The Finance Committee remain the same as last year, with the exception that R. H. Cullis takes the place of W. H. McCutcheon, as Mr. McCutcheon is one of the directors.

T. Rowat and L. H. Scandrett were elected auditors.

J. C. Trebilcock then asked the president to take charge of the meeting.

G. Hector Clemes, of THE CANADIAN GROCER, was called for, but on search being made it was discovered that the guard had permitted him to pass out during the election excitement. The president said he regretted this, as he would have liked to listen to a few remarks from Mr. Clemes. The president drew the attention of the members to the invitation from the Retail Merchants' Protective Association to this association to affiliate with them. A meeting had been called by their representative some time ago, but as there were not many of the members of the Retail Grocers' Association at that meeting, he had promised to bring the matter up at this meeting, and would ask the members to express their views on the question of this association affiliating with the R. M. P. Association. Several members expressed themselves as not being in favor of affiliating with the R. M. P. Association, as there was no reason why the Retail Grocers' Association should not be made just as effectual in every way desired by its members as they would be by affiliating, and at less expense. There would be nothing to prevent any member belonging to both associations if he desired to do so, and after that had been discussed for a considerable time it was resolved that the London Retail Grocers' Association do not think it advisable to affiliate with the R. M. P. Association.

A committee was then named to assist the secretary in considering the best method to adopt in forming a collecting agency in connection with the Retail Grocers' Association, and report.

The meeting adjourned at 10.30 p.m.

Note.—The next regular meeting of the Retail Grocers' Association will be held on Wednesday evening, October 12, and any communications or suggestions from other associations relative to the interest of the trade will be considered.

# Every Can Guaranteed.

Every can of "Kent" Tomatoes is guaranteed, filled with Solid, RIPE Tomatoes, from which the excess of water has been drained off. No Swells, no claims for damaged or defaced goods.

THE KENT CANNING & PICKLING CO.  
CHATHAM, ONT.

## EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin  
Special Agent for the Dominion:

C. E. Colson, Montreal

## MUNN'S Famous Boneless Codfish

NEW and GENUINE.  
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,  
20-lbs., and 40-lbs., containing 1 and 2 lb.  
Bricks, also

## MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

Stewart, Munn & Co.,  
MONTREAL.



## E. LAZENBY & SON,

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-  
ADULTERATED and our labels are affixed  
to the CHOICEST DESCRIP-  
TION OF GOODS only.

Our goods can be obtained from leading houses  
everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43½ Wellington St. E., TORONTO.

## "JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,

An excellent food for Infants.

We make only the one quality—**THE BEST.**

Buy only the **JERSEY BRAND** for all pur-  
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,  
HALIFAX, N.S.

STANWAY & BAYLEY, Agents, Toronto.

## GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

## GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.

GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of  
Wholesale Grocers in the Dominion.

Save Trouble! Guard your Health!  
Sell your Cow! Don't Depend on Milkmen!

BUT USE

## "HIGHLAND BRAND EVAPORATED CREAM"

It is natural, unsweetened, concentrated and sterilized. Absolutely taintless. Of  
equal merits for table use, the kitchen and the nursery.

For Sale by all Wholesale Grocers.

Prepared only by

HELVETIA MILK CONDENSING CO.,  
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.

Toronto

L. H. DOBBIN, Montreal,

Quebec Agents.



## TORONTO MARKETS.

TORONTO, Sept. 22, 1892.  
GROCERIES.

Trade is animated by a brisker spirit, and the wholesalers speak more cheerily of the fall outlook. The orders now coming to hand are an encouraging earnest of the retailers' purpose to buy goods less sparingly than they did a few weeks ago or a year ago. Sugar is in good demand, teas are selling, and in miscellaneous groceries for sorting-up the movement is strong and steady. Prices also are more satisfactory on everything but canned vegetables and canned salmon. On these they are far from satisfactory. New fruits come slowly to hand, partly because of quarantine detention and partly because of the effect of the recent legislation in Greece to restrain early shipments of currants. Sugar retains its firmness. Payments have not yet shown the full improvement that is always expected and but seldom realized at this time of year. But they might be worse, and they are certainly better than they have been. Letter orders have been frequent, and travellers find a good deal of business to pick up as the result of their being off the road during the Exhibition.

## COFFEES.

The coffee market is cabled firmer in Rio Janeiro. Within the last week prices have advanced  $\frac{1}{2}$ c., and within the last three weeks they have advanced fully 1c. Fine colory coffee is exceedingly scarce in Rio, and nearly any price is obtainable by holders. On spot, stocks of all grades are low but especially are they low in high grades. There is a smaller quantity to be had at

17 $\frac{1}{2}$ c., but that price still may be given as the minimum quotation. Mild coffees are in light request, but are firm in all lines except Mochas. Rios are steady from 17 $\frac{1}{2}$  to 21c. Java 28 to 36c., Mocha 28c. upward, Padang 26c. upwards, Porto Ricos 22 to 26c.

## RICE AND SPICES.

The trade in rice is not affected by and does not produce any circumstance of moment. It is a sober-paced business, each replenishment being made without difficulty at a steady price. For B rice 3 $\frac{3}{4}$ c. is the inside quotation. Japan is quiet at 5c. for domestic milled stock, and  $\frac{1}{2}$ c. higher for foreign milled.

Spices owe nothing to this week in the way of special developing motives, a rather slow trade being done at low prices. The demand is a little better than it was, but is not supposed to be up to its fall volume.

## DRIED FRUITS.

The stock of Valencia raisins in store is sufficient to meet the demand so far as volume and quality of fruit are concerned, but it is not new fruit, and that is what buyers are now asking for. They forbear from stocking freely in old fruit until they have sounded the possibilities of the market for new-crop fruit. The cholera scare has intervened to delay receipts. Some steamers with first shipment fruit were fortunate enough to get through without detention, and thus a few parcels found their way to this market. But the bulk of the first shipment destined for this market is aboard the Lake Huron, which has been delayed in quarantine the past week, but which the steamer's agents report likely to be released to-day. The cause of the detention is not that the freight was shipped from a suspected port or transhipped from a quarantined port, but that three infants among its passengers had died at sea, the cause of the deaths being said to be diarrhoea. The price of new fruit is quoted at from 7 to 7 $\frac{1}{2}$ c. by holders on this market. Currants of the new crop are expected in a few days. The Numidian, to which the first lot for this market was transhipped at Liverpool from the cargo of the Trinidad, is due in Montreal on

(Continued on page 16)

## CANNED GOODS.

TORONTO.

The market for canned vegetables threatens to become demoralized if buyers are not careful to avoid confusion between superior and inferior goods. Already there are symptoms that the increase in the number of canners is mixing up quality and price a little too much for buyers to discriminate unless they test the goods and require an assurance that all shall be up to a satisfactory sample. The brands that have stood the test of years will likely be excepted from such a previous scrutiny, but less known or less reputable goods will have to be sold on their merits if the price is to fit the quality. It is believed that the quantity of trashy stock packed this year will be unusually large, as new concerns, eager to catch a share of the trade, will be likely to put up goods to win the market rather by their price than their value. The jobbing trade are chary of ordering freely, they have very low offers, and have probably not fully sounded the depths of the market yet. Sales have been made to retailer at prices known to be below 90c., but no guarantee of quality goes with the goods at such prices. The packer may put up good stock, the only safeguard in all doubtful cases is buying from sample. Salmon is selling still at from \$1.40, as if there were an excess instead of a deficit in the pack. The price at the coast is firm, and there is some talk of inability to fill English orders.

## SPECIAL THIS WEEK

JERSEY SWEET POTATOES,

CAPE COD CRANBERRIES,

JAMAICA ORANGES,

MAIORI LEMONS.

Write for Prices.

**CLEMES BROS.**

Phone 1786. TORONTO, ONT.

It always pays to  
**BUY THE BEST**

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,  
Lakeport, Ont.

Factories at Lakeport and Trenton.

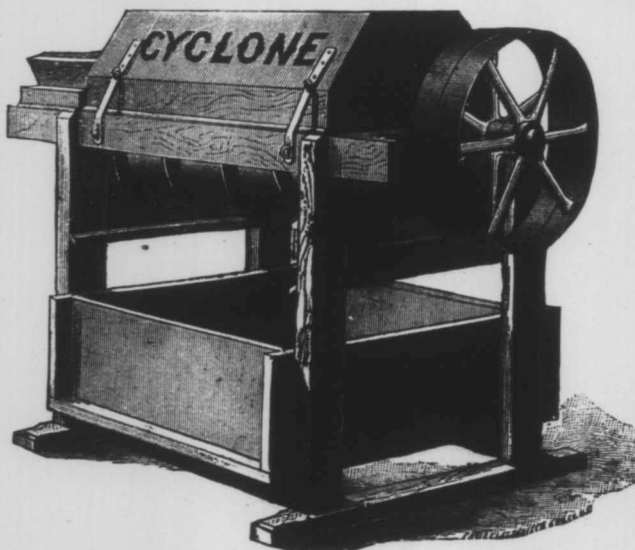
**RED RASPBERRY JAM.**

The Largest and Finest Stock

IN THE DOMINION OF CANADA.

APPLY TO

THE SIMCOE CANNING CO.,  
SIMCOE, ONT.

**To Canning Men.-OUR CYCLONE PULP MACHINE**

For making tomato pulp and preparing pumpkin and squash for canning is very well known to all the canners in the United States, and a few of them are in use in Canada. The high tariff has prevented their being used extensively heretofore.

We are now manufacturing these machines at Oakville, Ont., to enable our Canadian friends to obtain them without paying a heavy duty; but we shall make only a few of them unless ordered. Those who contemplate purchasing, should send their orders promptly to insure the saving of duty, as late orders will have to be filled from stock in the United States which will be subject to a 30 per cent duty.

Address

THE BUCKLIN CAN-FILLER CO., KEYPORT N. J.



**HENDERSON & LIDDELL,**

3 Eastcheap, London, Eng.

DEALERS IN

Sugar, Dried and Green Fruit,  
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

**Canned Goods.**

We Pack Only the Best.

Have you goods bearing my name in stock? They are always the same, always reliable.

D. W. DOUGLAS,  
St. Johns, P.Q.

**THE "Lion Brand"**

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

**Bay of Quinte Canning Factories.**

PICTON and DEMORESTVILLE.

**W. BOULTER & SONS,**  
PROPRIETORS,  
PICTON, ONT.

**THE SALADA TEA CO., L'TD.**  
CEYLON.

**Golden Teapot Blend**

Pound and Half Pound Lead Packages.  
Prices on Application.

**P. C. LARKIN & Co.,**  
WHOLESALE AGENTS,  
TORONTO.

**MAPLE PRODUCTS.**

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

**Sherbrooke Maple Product Co.,**  
Sherbrooke, P. Q., Canada.

Boy Brand Corn



**DAILEY'S**

Please try them.  
His boys eat them.

Prepared by the  
**Kingsville Preserving Co.,**  
(LIMITED.)  
KINGVILLE, ONT.

Boy Brand Tomatoes



**B. R. Nelles,**  
GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

**JAMS and JELLIES**  
IN GLASS AND PAILS.  
Wholesale Only.



**BUYERS!**

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891. You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines, such as Niagara Tomatoes, Delhi

Sugar, Cottage and Epicure Brands of Corn, English, Marrow, Sweet Wrinkle and Sifted Peas, Valentine and French Beans, Sweet Pumpkin and Hubbard's Squash, Preserved Strawberries, Raspberries and Blackberries, English Morellow Cherries and Gage Plums, Choice Table Peaches and Bartlett Pears, Epicure Catsup in pint and quart bottles, pure Jams in jars and pails.

All of which is guaranteed strictly A1.

**Delhi Fruit and Vegetable Canning Co.,**  
FACTORIES: Delhi, Ont., and Niagara on the Lake.

## MARKETS—Continued

Continued from page 14.

Saturday—Barff & Co's early shipments are on board this vessel. There was a sharp advance last week at Trieste in the price of prunes, which promise to rule rather high this season.

## SUGAR.

The sugar trade is well kept up. Fruit canning is going on all over the country, and consumption is in full tide. The stiff price does not check business. There is no immediate prospect of any relaxation of the firmness ruling on this side of the Atlantic. In New York and Philadelphia the refiners have withdrawn certain brands from the market, and refuse contracts for any class of sugars except at prices to be fixed the following morning. The situation at all points is exceptionally strong, the supply being restricted to the product of raw cane and the demand being at its height everywhere. It is unlikely that beet sugar from the Continent will be admissible until the fruit season is over, as precautions on this side of the water have been increased for the prevention of cholera since the deaths in New York revealed the presence of the plague in that city. The prices quoted here are firm at  $4\frac{3}{4}$  to  $4\frac{7}{8}$  c. for granulated and  $3\frac{3}{4}$  c. upwards for yellow. In raws, Barbados are quoted at  $3\frac{3}{8}$  c. and Demeraras at  $4\frac{3}{8}$  to  $4\frac{1}{2}$  c.

Willet & Gray, New York, in their Statistical say: Total stock in all the principal countries at latest uneven dates, 687,553 tons against 716,150 tons at same time last year. Stock in Havana and Matanzas, by cable, 54,000 tons, against 62,000 tons last week. Havana quotations are  $3\frac{3}{4}$  c. for 96° centrifugals.

Raws—A very small business has been done in our local markets for lack of stock, and very little has been done in Cuba. Refiners have been busy trying to obtain possession of supplies of beet sugars now in port, which sugars are surrounded with red-tape complications difficult of removal, and, now that the cholera has actually broken out in the city, the sugars may be longer retained by the authorities. This may necessitate the running of refineries entirely on cane sugars for the time being, but the American Sugar Refining Company are sufficiently well supplied with such to meet any ordinary demand for refined from the country. Large receipts of Cuba cane sugars are noted at New Orleans this week for supplying the river districts with refined sugars. European markets are comparatively steady in view of the cessation of demand from America.

Refined—The demand has moderated considerably during the week, and refiners are making deliveries more promptly, still the unusual demand for granulated keeps that grade backward. The manufacture is now virtually limited to cane sugars, the assortment of which is by no means complete, and the large output of refined is made at some disadvantage. Still there is no immediate danger of much less production, and the sup-



You can't tell who will ask for Surprise Soap. If you don't have it, you lose a sale and a good profit.

We sell it? So do all the best jobbers in Canada.

### The St. Croix Soap M'g Co.,

Branches:

**MONTREAL:** 17 St. Nicholas St.

St. Stephen, N.B.,

**TORONTO:** Wright & Copp, 40 Wellington st. east.

ply should be equal to ordinary requirements until the domestic crop of Louisiana is at hand next month, which crop always meets a certain portion of the demand. A few English refined are on the way here, but the American granulated still remains comparatively cheapest, all things considered.

## SYRUP AND MOLASSES.

The sale of syrups from the refineries has increased but is still limited by the output which is but moderate in volume. On this market there is some call, though the main outlet is in the east, where low grade syrups to some extent take the place of the debarred low grade molasses.

Molasses has little call and prices are unchanged at the quotations in Prices Current.

## TEAS.

The exceptionally light prices at which low grade Japans are held this year make it appear that there are no low grades offering. There are, however, and the explanation of their seeming absence from the market is the fact that they are held at prices that were asked last year for mediums. The wholesalers have been unable to get any new crop teas to cost them less than  $16\frac{1}{2}$  c., and what they got for that was not a very handsome tea either. The very lowest grades have not got to this market yet, and on account of the very strong demand for them from other sources it is expected that few will get here. Importers expect to have a United States demand to fall back upon very soon. All Japan teas are high, but the low grades are especially so. The advance on last year's prices are from \$1 to \$2 per picul. It is an indication of the strength of

the situation that the settlements from the one port of Yokohama alone are 20,000 piculs less than those of last year. Ceylon teas are firm, as well, and on Tuesday a cable advice reported another advance on all grades of  $\frac{1}{2}$  d. in London. The London market has advanced as well for low grade Monings. Cheap Monings continue to show better value than any other black tea of similar grade. The London market is believed to be lower for greens than New York is. The tea trade is becoming more active on this market.

## MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

J. W. Lang & Co., have just got in full stocks of canned goods which they can quote advantageously.

Perkins, Ince & Co. have received the first shipment of the new season's pack of Nimpkish salmon, a brand they have controlled the sale of here for some years.

Caverhill, Rose, Hughes & Co's advertisement in this week's GROCER calls attention to their stock of new Valencia raisins, (Morand's brand) selected and layers. They were fortunate in getting a supply on the first vessel which got through without detention.

The shortage in the settlements of low grade Japans from \$8 to \$16 is 60,000 piculs. The exports to August 6 have been 4,039,680 lbs. against 10,316,154 lbs at same date last year. American prices are higher than

**CANNED**  
GOODS  
—A—  
SPECIALTY.  
WRITE US.

ESTABLISHED 1860.  
**STANWAY & BAYLEY.**  
BROKERS  
AND  
GENERAL COMMISSION MERCHANTS.  
44 FRONT ST. EAST. TORONTO.

**PACKERS'**  
AGENTS.  
SALMON,  
VEGETABLES, Etc.  
WRITE US.

**NOTICE**

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted  
 " 2 at 33c., " " "  
 " 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

**Meglaughlin, Marshall & Co.,**  
 Wholesale Provision Merchants,

3 and 4 Corn Exchange,  
 Manchester, England.

Also at  
 Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs, Bacon, Hams, etc. Having been established more than 40 years, they are in connection with all the best buyers in the North of England.

**THOMPSON & CO.,**  
 GENERAL COMMISSION MERCHANTS

—AND—  
**BROKERS**

For all lines of Canned Goods, Hams, Bacon, Lard, Butter, Cheese, Dried Fruits, Coffee, Sugar, etc.

CORRESPONDENCE INVITED.

P.O. Box 615. WINNIPEG, MAN.

**W. A. McCLEAN & CO.,**  
 Pork Packers.

FOR SALE--

Boneless Bacon, Sugar Cured Hams, Spiced Rolls, Bellies, Backs, and Breakfast Bacon, mild cured.

Write for Quotations.

OWEN SOUND, ONT.

We are now receiving California fruit direct from California in car lots.

Our first car arrived on Thursday, 28th inst., and was sold at auction on arrival. We expect another car next week. We are also receiving cars of Tomatoes, Watermelons, Apples, etc., and all kinds of small fruits, and we solicit a share of your trade.

Yours respectfully,

**McWilliam & Everist,**

25 and 27 Church St.,

TELEPHONE 645. Toronto, Ont.

**J. Cleghorn & Son,**

94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest Market Prices.

Grapes, Crawford Peaches, Plums, Pears, Lemons, Jamaica Oranges, Sweet Potatoes.

FISH:—  
 Finnan Haddie, Oysters.

**J. F. YOUNG & CO.**

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

**WILLIAM RYAN,**  
**PORK PACKER**

Toronto, Ont.

HAMS, MESS PORK,  
 BREAKFAST BACON, SHORT CUT,  
 ROLLS, LARD.

WRITE FOR PRICES.

**PARK, BLACKWELL & CO.**  
 (Limited.)

—SUCCESSORS TO—

**JAS. PARK & SON,**  
 TORONTO.

Full lines of Superior Cured Hams, Breakfast Bacon, New Special Rolls, Beef Hams, Long Clear Bacon, Butter, Cheese, Lard, Eggs, Etc.

Write for Price List.

**Husband Bros. & Co.,**

71 Colborne St., Toronto.

OYSTERS, HADDY.--DAILY.

GRAPES, PEARS.

ORANGES, LEMONS, FOREIGN NUTS.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
 Sole Agents for Canada.

**W. GIBBINS & CO.,**

SUCCESSORS TO

**JOSEPH CARMAN,**

Commission and Manufacturers' Agents, Grain Brokers.

P.O. Box 1014. Winnipeg, Man.

We are open to receive a few first-class agencies Good connection wholesale and retail. Correspondence invited. Consignments Produce will have prompt attention.

**LAURENCE GIBB**  
 Provision Merchant,

83 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.  
 Good Prices paid for Good Dairy Butter.

**JAS. DICKSON & CO.,**

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

**Reesor & Rogers,**  
 Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Baffles Human Conception.



Nature's all-powerful healer is discovered and when imbibed freely radiates the arterial network of the body, absorbs and rushes off all effete, deadly poisonous matter. Also it contains all the sixteen elements of ripe molecular life, builds up every weak part, restores nerve and vital power, is the sunshine of life, the wonderful. So say all that use St. Leon Water. World, Feb. 13th, 1892.

St. Leon Mineral Water Co., Ltd.,  
 Head Office, 101 1/2 King St. W., Toronto  
 BRANCH—Tidy's Flower Depot, 164 Yonge St.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

here, and several lots intended for the Canadian market were sold in Chicago.

Lucas, Steele & Bristol, of Hamilton, last week delivered their Royal Canadian "Salmon" the quality of which they report good. The new off-stalk and layer Valencias this firm are delivering prove very satisfactory. They will be pleased at any time to quote prices and send samples of any goods.

A New York dealer says of the outlook for oysters: "From present indications oysters will be very fine and there will be a large supply. Prices will be about the same as last season. We anticipate from advices at hand from the west that the demand is large. The seed exported to England has done so well that we look for a largely increased European trade."

It appears that at the recent quarterly sale of cinnamon in London considerable complaint was made over the practice of brokers through whose instrumentality cinnamon was put forward at the intervening spice sales, by having the particulars printed in their catalogues with other items specially to oblige the merchants who received odd consignments at any period of the year, and wished them to be realized immediately on arrival, in order to take advantage of existing market. In that way they are reported to have placed several lots of cinnamon under the hammer the moment they have been landed in port. After much discussion it was unanimously resolved that, "in future no cinnamon, except parcels without reserve, is to be offered at intermediate public sales—only at those distinctly set apart for the article once a quarter." Commenting on the above, the London "Grocer" says: "There is thus reason to believe that this arrangement will be loyally carried out, and that by restricting to four the number of periods of the year when public sales of cinnamon are to be held both merchants and brokers are doing their utmost to insure a well-assorted supply for the home trade and exporters, and to maintain the article in the unique position it has occupied for the last half century at least."

#### PETROLEUM.

The oil market is fairly active, but is steady and unaffected in price. Consumption goes on at its autumn rate. The price remains at 14 to 14½c. at points outside the city and ½c. higher for local delivery.

The Petrolia Advertiser reports: Petrolia crude, \$1.26 per barrel; Oil Springs crude, \$1.27 per barrel. Since our last report the petroleum trade has gone on in the even tenor of its way, void of any excitement or startling changes. The late appreciation in prices, and the apparent fact that the market will be likely to remain solid at present figures, takes away any air of speculation that is generally to be found in the oil market.

#### BUTTER AND CHEESE.

The supply increases in the lower grades but does not ease prices for good butter. Choice dairy tub and select store packed butter are wanted and find short stay in store, being taken up readily as soon as received. The price for such butter is firm at 17 to 18c. and this price would stand a considerable accession to the supply before it would give way. Common to good butter is worth 14 to 16c., and low grades taper down to 12c. The contraction of the local demand since the closing of the Exhibition is probably the cause of the accumulation of low grades, as local consumption had taken up more of that class of stock during the Exhibition than it does now. The demand for export is still the main brace of the market.

Creamery tub is not moving here, this market being a mere eddy on the border of the main current of trade in creamery butter.

Cheese is on the firm side quite as unquestionably as it was last week. Jobbers get 10½c., but that price is not greater than what exporters are getting, so that an advance is probable.

#### COUNTRY PRODUCE.

BEANS—The movement is quiet in small lots at \$1.10 to \$1.20.

DRIED AND EVAPORATED APPLES—Dried are slow of sale at 5c., evaporated at 7½ to 8c.

EGGS—There is no change in price, 12½ to 13c. being the price for good stock. The supply is limited and consumption is increasing.

HONEY—Extracted is dull at 7 to 10c., sections are in better demand at 12 to 14c.

HOPS—The growers of new hops are offering at 18 to 20c. There are no buyers at these figures, consumers standing aloof for lower prices.

#### PROVISIONS.

The provision market is not so brisk as it might be. The trade is in small parcels and orders are not particularly numerous even for these. Prices are in some cases changed so far as numeral expressions go, but those quoted are not so unyielding as not to be shaded for a round lot.

BACON—Long clean is 7¾c., but a carload could probably be had for 7½c. Smoked backs are 11¼ to 12c., bellies 12½c., rolls 9 to 9½c.

HAMS—Are 11½ to 12c.

LARD—Pure Canadian is 9½c. in tubs, and 10c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U. S. heavy mess is \$14.50 to \$15. Canadian short cut is \$16.

DRESSED MEATS—The call for stock is not so strong this week and prices are easier. Beef forees are 3½ to 4½c., hindquarters 7½ to 8½c., veal 7 to 9c., mutton 7½c., lamb 8½ to 9c.

#### VEGETABLES.

Potatoes in car loads are 50c., and out of store 60c. per bag. Jersey sweet potatoes are \$3.75 to \$4, and Baltimores \$3.50. Egyptian onions are \$2 to \$3 per bag. Musk melons are \$1.50 per barrel. Canadian water melons are \$4 to \$15 per hundred. Tomatoes are 15 to 25c. per basket. Celery is 40c. a dozen. Cabbages are 75c. to \$1 per barrel.

#### GREEN FRUIT.

Jamaica oranges are here at last and quote at \$8.50 to \$9 per barrel. They are likely to be easier when they begin to come in more freely. No other description of oranges is now to be had. Major lemons also have the market pretty well to themselves at \$8 to \$8.25. Bananas are cheap at from 75c. to \$1. Peaches are firmer at \$1.25 to \$1.50. Pears are \$3 to \$5 per barrel. Grapes are 2c. to 4½c. per lb. Crab apples are 25c. a basket. Apples are \$1 to \$1.50 per barrel. Plums are 50c. to \$1 per basket. The fruit trade, particularly in domestic stock, is very active.

#### FISH.

A strong demand, still ahead of the capacity of the supply, keeps up and maintains the firmness of prices. These continue to quote as follows: 7½c. for salmon trout and whitefish, \$2 to \$2.50 for lake herring, 17 to 18c. for salmon.

#### SALT.

The market is steady under a moderate demand, and prices remain as they were.

(Continued on page 20.)

## FLOUR AND FEED.

### TORONTO.

The flour market continues easy, and has nothing in the way of important or numerous transactions to mark out this week from its predecessors. Prices are at a lower level in some lines and are generally more favorable to buyers than they were. In feed there is no change to report, prices being firmer in bran and shorts than they were.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.80 to \$5.90; strong bakers', \$4.40; white wheat patents, \$4.70; straight roller, \$4.25; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.60 to \$4.65; Manitoba strong bakers' \$4.10 to \$4.20; Ontario patents, \$3.70 to \$3.75; straight roller, \$3.45 to \$3.65; extra, \$3.15 to \$3.25; low grades, per bag, \$1.00 to \$1.50.

MEAL—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$12 to \$13, shorts \$14 to \$15, mixed feed \$22, feeding corn 50, oats 32 to 33c.

HAY—New baled timothy is \$9 to \$9.25.

STRAW—Is steady at \$7 to \$7.50.

### MONTREAL.

There is no change to note in flour; values are nominally the same. Trade is confined chiefly to local markets. We quote: Patent spring, \$4.30 to \$4.70; patent winter, \$4.25 to \$4.50; straight roller, \$3.90 to \$4.00; extra, \$3.40 to \$3.50; superfine, \$3.00 to \$3.15; fine, \$2.60 to \$2.75; strong bakers', \$4.10 to \$4.25.

Oatmeal stocks are light and very few mills are offering, consequently prices are firm under a fair local demand. We quote:—Granulated, bbls \$4.15 to \$4.30; rolled bbls, \$4.15 to \$4.30; Standard, bbls, \$4.00 to \$4.10; granulated in bags, \$2.10 to \$2.15; rolled in bags, \$2.10 to \$2.15; standard in bags, \$1.95 to \$2.05.

Bran and shorts are in fair demand for local wants, and prices are firm. We quote: Bran per ton, \$13.00 to \$14.00; shorts per ton, \$14.00 to \$15.00; mouille per ton, \$19.00 to \$22.00.



Send for Price List of our various brands of chewing gum.

G. T. HEISEL,  
36-38 Lombard St.  
TORONTO.

# LOBSTERS,

Finest brands, Canned Lobsters, tails and flats, shipped from the factories. Orders solicited from the Wholesale Trade. For quotations address S.P. Leonard H. Dobbin, Montreal.

**COWAN'S  
COCOAS AND  
CHOCOLATES**

Are Standard, and sold by all grocers.

For good fresh

**OATMEAL**

Pot Barley,  
Split Peas  
or Cornmeal.

Write or telephone

**GARTLEY & THOMPSON,**

308 to 311 Talbot St., London, Ont.

**BUY THE BEST.  
SEELY'S**



Celebrated  
Flavoring  
Extracts.

**VANILLA, LEMON,**  
and Assorted Flavors.  
Standard Goods of America (established in 1862). Once tried, always used.

Seely Manufacturing Co.

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Are you ambitious to make your window attractive and increase your business? If so, send for elegant TUTTI FRUTTI hanger signs Free. Address,

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Bonded Manufacturers of  
Honey Dew, White Wine, Malt and Cider  
**VINEGARS.**

74 Bagot Street, - Kingston, Ont.

Morton Densem & Hurst,  
Sole Manufacturers of the Automatic  
**COUNTER CHECK BOOK**

Patented Feb. 25th, 1892, No. 38351.

3 and 5 Adelaide St. East, Toronto, Ont.

We desire to call the attention of the merchants of Canada to our New Automatic Counter Check Book. It is the Newest and Best Book yet introduced. No more need of any carbon leaf and yet you have a beautiful and indelible transfer. Merchants everywhere proclaim it the best book known to lessen the labor of clerks in making rapid sales.

We will be pleased to send samples and price list on application. Prices cheaper than any other check book.

With the Old Style of Books it requires from 5 to 6 movements to complete a sale, with the AUTOMATIC one or two movements are all that are required. Merchants can see at once the advantage.

**EMBRO  
OATMEAL  
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

**Oatmeal**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. M. PINCOMBE.

W. W. SUTHERLAND.

**STRATHROY OATMEAL AND CORNMEAL MILLS.**

**Pincombe & Sutherland,**

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal,

also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

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**SALVADOR LAGER**  
IS THE VERY BEST.  
**TORONTO.**

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MITCHELL, ONT.**

**GENERAL GRAIN DEALER.**

Manufacturer of all kinds of

Oatmeal, Split Peas, Cornmeal,  
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MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

**-- FLOUR --**

Also Oatmeal, Rolled Oats, Rolled Oatmeal  
Granulated and Standard.

Dealers in all kinds of grain and feed.

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PROPRIETORS.

**N. WENGER & BROS.,**  
AYTON, ONT.

**-- MILLERS --**

(Hungarian Process)

BRANDS :

**KLEBER, MAY BLOSSOM.**

AGENTS :

**J. L. SMITH & SON, - Montreal.**

**EPHRAIM ERB, - Halifax.**

## MARKETS.—Continued

## HIDES, SKINS, WOOL, TALLOW.

HIDES—No. 1 green cows, are  $4\frac{1}{2}$ c., and the same grade of green steers' is 5c. Cured are  $\frac{1}{2}$ c. more in each case.

SKINS—Lambskins and pelts are 55c. Calfskins, 5 to 7c.

WOOL—Fleeces are 17c. for clothing grades and 19 to 20c. for combing. Pulled is 22c. for super, 25 to 26c. for extra super.

TALLOW—Is 2c.; rendered is bought at 5c., and sold at  $5\frac{1}{4}$  to  $5\frac{1}{2}$ c.

## MONTREAL MARKETS.

MONTREAL, Sept. 22, 1892.  
GROCERIES.

The grocery market is pretty much the same as it was last week with nothing new to note. Sugar is firm and a fair trade is being done in it. Advices from New York state the market there is bare of raw sugar and the refineries here have had several enquiries from the United States, but as the market here is so low they will need all they have for themselves. Teas are about the same with a fair trade doing in both black and Japan. All other lines are the same with no important change to note. The wholesale trade are doing a nice trade, all their men are sending fair orders, and now that the exhibition is going on lots of out of town buyers are here. The French houses report the same state of affairs as the English ones. Manufacturers' agents are doing a nice fall trade, and we think on the whole, trade is promising.

## SUGAR.

The local sugar market is about the same as noted last week. The refiners report a good trade doing at steady prices. The wholesale trade has been a little quiet during the week, but expect to do a good trade later on, as a lot of buyers are in from the country. One of the features in the sugar market here is that the New York refiners are trying to buy raw sugar from this market, but the refiners here will not sell, as they cannot get enough for their own wants. Prices are firm on this market. We quote granulated  $4\frac{3}{4}$ c.; yellows, low grade,  $3\frac{1}{2}$  to  $3\frac{3}{4}$ c., and yellow bright  $3\frac{3}{4}$  to  $4\frac{1}{4}$ c.

## SYRUPS AND MOLASSES.

Syrups are in good demand both for the American and Canadian product. We have to note quite a few sales during the week in both. In molasses there is not much doing and the only sale of importance was 200 puncheons at 31c. The wholesale trade are selling single puncheons at cut prices. When the fight will be over it is hard to tell. We quote American syrup 23 to 25c. according to quality, Canadian  $1\frac{3}{4}$  to  $2\frac{1}{2}$ c. per lb., molasses 31 to 33c.

## TEAS.

The tea market here is still quiet but advices from Japan are still firm. Advices from the same place report a shortage in the Japan tea crop this year. Blacks are in fair demand but stocks here are light.

## COFFEE.

Coffee had good call during the week quite a few turnovers have been made. Prices are still firm and unchanged. We quote:—Rios 18 to 20c.; Java, 23 to 25c.; Mocha, 24 to 25c. Jamaica, 19 to 21c.; and Maracaibo, 22  $\frac{1}{2}$  to 23c.; Santos,  $17\frac{1}{2}$  to 19c.

## RICE.

We have to note a large trade in rice this no doubt is owing to the cholera scare. There

has been large sales, during the week and both the millers and wholesalers are doing a nice paying trade. We quote as follows: Standard \$4 to \$4.10, Japan \$4.50 to \$5, Patnas \$4.50 to \$5, and Carolinas \$7 to \$8 per hundred pounds.

## NUTS.

There has been a fair jobbing trade doing in nuts. New Grenobles and Ivicas being in good demand, but stocks here are so light that it is hard to fill orders in them. Prices are unchanged in all lines. The following are the quotations:—Almonds Tarragona 14 to 15c.; almonds, Ivica, 14 to 15c.; almonds, common, 10 to 11c.; almonds, hard-shell, 7 to 8c.; walnuts, Grenoble, new 13 to  $14\frac{1}{2}$ c.; walnuts, French 10 to  $10\frac{1}{2}$ c.; cocoanuts per 100 \$3.75 to \$4.00; filberts 9 to 10c. pecans 16 to 17c.; peanuts 7 to 10c.

## DRIED FRUIT.

The steamship Circassian brought in the first of the new crop, and there was a rush on them, as the market here was so bare. Importations will be coming in now on every steamer. The market here is in a good condition to take all that will arrive. Prices are firm.

## GREEN FRUIT.

The green fruit market is about the same as last week and prices are not changed. The first arrival of oranges came to hand last week. The prices were considered high but will ease off during the week. The demand for lemons has been steady and quite a lot of this stock has been turned over. Bananas are now coming in in good quantities, both via Boston and direct. Canadian basket fruit are changing in price every day. The quotations below are about right. Lemons \$5 to \$5.50; California peaches \$1.75 to \$2 per box; Southern peaches \$3 to \$4; Western peaches 75c. \$1.25; California pears \$2 to \$3; plums \$2.50 to \$3 per crate; bananas \$1 to \$1.50 per bunch; Bartlett pears \$6 to \$7 per bbl.; Canadian basket fruit pears 50c. to \$1; plums 75c. to \$1; grapes, blue, 4c.; grapes, Niagara, 6c. per lb; black berries 13 to 14c. Oranges \$8 to \$10 per bbl.

## APPLES.

Apples are now going in fair quantities. Our local fruit are now on the market and the quality is very fine that they do not stay on the market long. We quote apples \$1.50 to \$2, and baskets 20 to 25c., evaporated 6 to  $6\frac{1}{2}$ c., and dried  $4\frac{1}{2}$  to 5c.

## FISH.

The trade in pickled and fresh fish is getting better every day. The following is about the figure as regards price. We quote haddock  $4\frac{1}{2}$ c., Halibut 15c., white fish 7c., trout 7s., dory 8c., B.C. salmon 15c., No. 1 prime dry cod \$5.50, green cod \$5 to \$5.50 per 200 lbs., C.B. herring \$5.75, and half barrels \$3, mackerel \$12 to \$14.

## HOPS.

Hops continue dull and unsettled. Brewers are not in the market to any great extent, and the only business that has been done in new hops so far has been in an odd sort of a way. Purchases have been made in the country at about equal to 20c. laid down here, but they are not large. Old stock 12c.

## EGGS.

The egg market holds steady at 12 to 13c. The movement was rather slow to-day, but the receipts are more moderate and of better quality.

## CHEESE AND BUTTER.

There is little change in the cheese market. Holders do not give any disposition of concession but the regular legitimate British demand seems slow about following the advance on this side.

Butter does not improve in point of activity. There is some demand for shipment,

but holders' ideas on creamery are to high to permit of business, and it is the only kind of offering bid in any quantity business is dull. About  $21\frac{1}{2}$  to 23c. represents the range upon it.

## PROVISIONS.

There is no change in the position of the local provision market. Pork and smoked meats continue to move out fairly well in a jobbing way, and there is a small movement reported in lard: We quote as follows: Canadian short cut, per brl. \$16.50 to \$17.00; mess pork, western, per brl. \$14.50 to \$16.00; short cut, western, per brl. \$00.00 to \$00.00; hams, city cured, per lb. 11c. to  $11\frac{1}{2}$ c.; lard, Canadian, in pails  $8\frac{1}{2}$  to 9c.; bacon, per lb.  $10\frac{1}{4}$  to  $10\frac{3}{4}$ c.; lard, com. refined, per lb.  $7\frac{1}{2}$  to  $7\frac{3}{4}$ c.

## GRAIN.

There was a better feeling on the American grain markets and cables improved in tone, but locally no change is apparent.

## ALL PAID THEIR RESPECTS AND SOME THEIR ACCOUNTS.

Eby, Blain & Co. received calls from the following traders while the Exhibition was in progress:

Tuesday, Sept. 6.—G. H. Powell, Vardorf; E. Pearce, Parry Harbor; Hayward & Co., Whitby; R. H. Waters & Son, Campbellford; Jackson & Co., Whitby; John Barnes, Carlton; J. Atkinson, Eglinton.

Sept. 7.—W. Brethour, Valentine; J. Jewell, Pt. Perry; Mrs. M. T. Buckler, Long Branch; G. Johnson, Ballantrae; Mrs. M. Yemens, Kelton; W. H. Smillie (Smillie & Co.), Stirling; Miss McMillan, Hornby; G. M. Lyons, Weston; Geo. Hagerman, Zephyr; C. Overland, Erin; M. O'Neill, Uxbridge.

Sept. 8.—Appel & Zeller, Zurich, Ont.; J. S. Sharpe, Pontypool; D. Gorrie, Haliburton; Neil McEachern, Comanda; A. D. Williams (John Watt & Co.), Uxbridge; P. Campbell, Palmerston; R. Augie, Moulton Station; E. Z. Yerex, Little Britain.

Sept. 9.—M. Charlesworth, (Charlesworth & Bronnell), Seaforth; Mrs. Parker (George Parker, Jr.), Sheldon; W. H. Smylie (Young & Smylie), Brooklyn, N.Y.; J. Hampton (Hampton & son), Mount Forest; J. Gardner, Mount Forest; W. J. McFarlane, Paisley; O. E. Robinson & Co., Ingersoll.

Sept. 12.—T. H. Goodison (T. H. Goodison & Co.), Streetsville; F. W. Brown (T. Lawler) Whitby; E. T. Honor, Port Hope; James Mackie, Oshawa; W. S. Valentine, Madoc; Naughton Bros., Richmond Hill; Wm. Fountain, Huntersville; T. H. Elliott, Whitby; J. C. Naton, Morpeth; J. A. Vance (W. Vance), Millbrook; J. S. Boddy (Boddy Bros.), Bradford.

Sept. 13.—Henry Lake (J. Payfair & Co.), Sturgeon Bay; B. McGill, Janetville; T. A. Noraney, Fenelon Falls; A. Miller, Edgar; Mrs. H. Wetherstone, Guelph; T. Henderson & Son, Milton; J. Green, Reaboro; Mr. Barker (J. B. Taylor & Co.), Welland; Mr. Austin (H. Wilson), Oakville; G. H. Wight, Queensville; R. M. Van Norman, Sault Ste. Marie; Miss Wight (T. Hindmarsh), Ravenshoe; W. H. Limesty, Hamilton; J. K. Appelbe, Trafalgar; James Maitland, Bannockburn; M. Green (of Green, Bowles & Co.), Orangeville; H. McMurtry (J. McMurtry), Bowmanville; I. McMann, Thorold; A. Harris, Belleville; B. & S. Kennedy, Ottawa; J. Staples, Lindsay; J. S. Bowman, Lis-

Low Grade and Medium  
**JAPANS**  
A SPECIALTY.

**DAVIDSON & HAY**  
WHOLESALE GROCERS, 36 Yonge St.,  
**TORONTO.**

**NEW CANNED LOBSTERS.**

The "Royal" brand in tall and flat tins. These goods were expressly packed for the finest trade and have no Superior.

No first class retailers stock complete without these goods.

**Sloan & Crowther**  
WHOLESALE GROCERS,  
19 Front St. E., Toronto.

**MacLaren's**  
**Imperial Cheese**  
IN GLASS JARS.

LARGE, MEDIUM, SMALL.  
Every first-class grocer should keep them in stock.

Dominion Agents:  
**WRIGHT & COPP,**  
40 Wellington St. East, TORONTO.

ESTABLISHED 1851.

We offer to the Trade:

**2,500 Cases TOMATOES,**

"De Salaberry" brand, equal to any in the Market, at 85c. per doz.

Ordinary Terms.

**N. QUINTAL & FILS,**  
WHOLESALE GROCERS,  
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WRITE FOR OTHER PRICES.

**TEAS.**

Just arrived, Finest Flowery Pekoe ever imported, also further shipment of our unsurpassed Autumnal flavoured

**TEA.**

**WARREN BROS. & BOOMER,**  
35 and 37 Front St. East,  
**TORONTO, - ONT.**

Now in store

NEW SEASON'S

**Morning Congous**

**EDWARD**  
**ADAMS & CO,**  
**LONDON, ONT.**

**BALFOUR & CO.,**  
IMPORTERS OF TEAS

—AND—  
**WHOLESALE GROCERS,**  
**HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE  
**Irish Mustard.**

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound. Send for Prices.

**NEW FRUIT ARRIVED**  
Fine Off Stalk,  
Select and  
Layer Valencias  
**NOW IN STORE.**

**SMITH & KEIGHLEY**  
Wholesale Grocers,  
9 Front St. E., Toronto

**SPECIAL BRAND TEA.**  
LOOK OUT FOR  
**GOAT**

JAPAN TEA.  
Nothing equal to it at the price.  
See our travellers.  
Write for samples and prices.

**Thos. KINNEAR & Co**  
Wholesale Grocers,  
49 Front Street East,  
**TORONTO.**

**J. W. LANG & CO.,**  
WHOLESALE GROCERS,

**BEEF EXTRACTS:**  
**ARMOUR'S**  
**LIEBIG'S**  
**JOHNSTON'S**  
**SOLID AND FLUID.**

Season is now at hand.

59, 61, 63 FRONT STREET EAST,  
**TORONTO.**

**Just Received!**  
FIRST SHIPMENT OF

**Nimpkish Salmon**

**PERKINS, INCE & Co.,**  
41-43 Front St. East,  
**TORONTO.**

**Elliott, Marr & Co.,**

Importers of Teas  
—AND—  
Wholesale Grocers.

**LONDON, ONT.**

towel; G. A. Long, West Toronto Jet.; G. H. Powell, Vandorf; J. J. Farewell, Eglington; D. Adams, Port Perry; Mr. Burt (Muskoka Mill and L. Co.) Muskoka Mills; J. Hamilton (Hamilton & Co.), Tottenahm; Wm. Road, Uxbridge; D. Strachan, Goderich; J. Hunter, Durham; J. Watson, Port Hope; Peter McGaw, Kincardine; W. J. Boyd, Kincardine; W. L. Trotter, Sheguiandah; Henry Ball, Thornton; Mr. McClelland, Port Hope; Wm. Stephens (clerk for Geo. Glass), Port Hope; J. G. Chantler, Newton Robinson; J. T. Mitchell, Arthur; Geo. Wright, Madoc; L. Mulveney, Port Elgin; W. L. Trotter, Sheguiandah; Milton Chantler, (J. G. Chantler), New Town Robinson; D. Lavery, Myrtle; R. A. Smith, Newmarket.

Sept. 14.—G. C. Church, Burk's Falls; A. V. Fuller, jr., Havelock; J. W. Ney & Co., Bracebridge; Wesley Sayler, Trenton; A. Gallagher, Shelburne; J. McNab, Barrie; J. D. Carveth, Banda; J. Neilson (Alex. Neilson), Manitowaning; J. W. Babcock, Oshawa; J. Butler, Oshawa; Wm. Purves, Columbus; J. O. Honor, Port Hope; E. Hazell (Hazell & Son), Hamilton; T. Seli, Harriston; G. Black, Harriston; A. Stuart, Harriston; Miss Stuart, Harriston; Geo. Spragge (of Priest & Spragge), Owen Sound; Miss Blainey, Oshawa; Miss French, Oshawa; J. G. Wegenast (J. G. Lambert & Son), Plattsville; Mrs. T. Fred Best, Niagara-on-the-Lake; R. L. Van Stone, Brantford; M. Cochrane, (W. Coxall), Colborne; Thos. Smith, Clifford; Powell & Co., Barrie; D. Mitchell, Dunedin; R. Rinker, Kincardine; E. Kilmer, Kincardine; J. F. Ardell, Queensville; W. Robinson (Robinson & Dane), Wroxeter; P. J. O'Malley, Newmarket; J. Armstrong, Peterboro'; J. H. McCall, Hamilton; T. Lawson, Elmville; B. Jewell (Wm. Jewell), Oshawa; J. F. Ardill, Queensville; Thos. Smith, Orono; A. Sneath & Co., Penetanguishene; J. W. Jones, Ingersoll; E. H. Crandell, Brampton; J. M. Butler, St. Catharines; T. Fred Best, Niagara-on-the-Lake; T. E. Hannah, Rosemont; Wm. Moir, Layton; J. & E. Malkin, Sprucedale; Geo. Gretrix, Peterboro'; A. McEwen, Duncan; Kenneth Campbell, Chatham; Phillip Kress, Port Elgin; D. W. Currie, Nottawa; J. Bigwood (Emory Lumber Co.) Wahnapiatae; L. Peine, New Hamburg; S. Donner, Orangeville.

Sept. 15.—Mr. and Mrs. W. J. Reid, Bobcaygeon; E. J. Ecclestone, Huntsville; J. McClelland, Port Credit; T. J. Hook (T. Hook & Son), Markham; George Johnston, Ballantrae; L. J. Dickie, Oshawa; Alex. Fisher, Lindsay; E. Brooks, Greenbank; Mrs. M. Sterling, Manwell; G. P. Leith, Spry; John Ashton and wife, Hampton; Geo. Scott, Stirling; W. G. Hewson, Oakville; Jas. A. Blain, Gilford; A. Tytler, London; Thos. Lawler, Whitby; Samuel Ashton, Hampton; J. K. McLachlan, jr., Owen Sound; I. I. Scrugam, Belenair; Mrs. Wm. Calhoun, Sunderland; G. G. Pringle, Beeton; J. G. Hargrave, Winnipeg; Geo. McClelland, Cooksville; R. P. Hopper, Claremont; Wm. Orr, Brechin; Wm. McClelland, Niagara; Cain Bros (W. Cain), Bobcaygeon; W. Haldiday, Chesley; J. S. Mann, Orangeville; Mrs. D. McIntyre, North Bay; Mrs. G. Gates, Oakville; A. Earl, Singhampton.

Sept. 16.—John L. Mader, Atwood; A. Campbell, Lindsay; A. E. Memm (R. Y. Fish), Emsdale; S. Caldwell, Barrie; A. W. Gibson (M. Richardson & Co.), Flesherton; A. Wallace, Belle-



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**SPANISH BLACKING**  
THE KING OF BLACKINGS  
F. F. DALLEY & CO., - - HAMILTON, ONT.

ville; F. E. Dalton and wife, Niagara Falls; G. Kennedy, Wyebridge; Geo. Glass, Port Hope; Kirkpatrick & Gilpins, Lefroy; H. McGinnis (M. M. & L. Co.), Muskoka Mills; T. Sheehan, (Moore L. Co.), Detroit, Mich.; Geo. Evans, jr., Virginia; J. H. Radcliffe & Co., Stouffville; Mrs. Buckles, Long Branch; J. Hamilton, Glenhuron; Jas. Nutter (Nutter & Scott), Owen Sound; W. M. Robson, Lindsay; W. B. Pringle & Co., Whitby; Mrs. Jas. Shannon, Leaskdale; I. H. Herring, Hamilton; E. W. W. Moore, Hamilton; A. L. Skeele, Richmond Hill; F. T. Schooley, Merriton; W. J. Newman, Castleton; Joseph Ball, Warminster; T. W. Scott, Blyth.

#### NEVER DECEIVE YOURSELF.

Be honest with yourself, in whatever position in life you fill. If you're a buyer don't imagine you're the only man who buys goods cheap. Misrepresentation in selling sometimes accomplishes a sale that could not be made otherwise; but in the end loses ten times as many sales. Just treatment to employes returns the largest percentage and insures in almost every instance faithful service. Promptness, industry, integrity and politeness often enables employes to become employers. Whatever your situation don't imagine that you're always right. And never imagine that you are indispensable.—Commercial Enquirer.

#### VALUE OF OYSTERS FOR FOOD.

Speaking roughly, a quart of oysters contains on the average about the same quantity of active nutritive substance as a quart of milk or a pound of very lean beef, or a pound and a half of fresh codfish, or two-thirds of a pound of bread. But while the weight of actual nutriment in the different qualities of food named is very nearly the same, the quality is widely different. That of the very lean meat or codfish consists mostly of what are called in chemical language protein compounds or "flesh formers"—the substance which makes blood, muscle, tendon, bone, brain, and other nitrogenous tissues. That of the bread contains but little of these, and consists chiefly of starch, with a little fat and other compounds which serve the body as fuel, and supply it with heat and muscular power. The nutritive substance of oysters contains considerable of both the flesh producing and more especially

#### FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

#### TRY

## BALA LICORICE

For the voice.

the heat and force giving ingredients. Oysters come nearer to milk than almost any other common food; their values for supplying the body with material to build up its parts, repair its wastes and furnish it with heat and energy would be pretty nearly the same.—Century Magazine.

The following merchants called at the office of THE GROCER last week:—Wm. Jewell, Oshawa; W. A. Grier, Owen Sound; A. Baird, St. Mary's; W. B. Hogarth, Tilsonburg; Geo. P. Leith, Spry; C. W. Belding, Katrine.

#### WHERE THE JOKE COMES IN.

'Tis now the fields and meadows sweet  
Are filled with city charmers,  
Who watch the farmers shock the wheat  
The while they shock the farmers.  
— Indianapolis Journal.

"What makes that new baby at your house cry so much, Tommy?" Tommy (indignant-ly)—"It doesn't cry so very much; and anyway, if all your teeth was out and your hair off and your legs so weak you couldn't even stand on them, I guess you'd feel like crying yourself."—Life.



HALIFAX SUGAR REFINERY, (LTD.)

**“WOODSIDE”**  
BRAND.

PURE CANE SUGAR. NO BEET. NO CHEMICALS.

OUR Extra Standard Granulated is absolutely Pure and has no Superior.

N. B.--Please note our brand, **“WOODSIDE”** and do not confound us with other firms.

**PUT**  
**TEXAS BALSAM**  
IN STOCK

The Great Healer for all kinds of wounds on Horses and Cattle. \$3.00 worth only costs you \$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,  
6 Wellington St. East,  
Toronto.

Sample 25c. postpaid.

**PURE CONFECTIONERY,**  
**FINEST BISCUITS.**

Manufactured by

**J. McLAUGHLAN & SONS,**  
OWEN SOUND, ONT.

**T. A. LYTLE & CO.,**

Vinegar Manufacturers,

**TORONTO.**

Have reduced the price of their Celebrated

**BEAVER BRAND**



**PICKLES**

Send for Quotations.

**FAMOUS**  
**“STAR”**

**Sugar Cured Meats**

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,**  
**HAMILTON, ONT.**

**Condensed Mince Meat.**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

**E. BROWN & SON'S**

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

**BOOT PREPARATIONS**  
SOLD EVERYWHERE.



**MELTONIAN BLACKING**

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.



**MELTONIAN CREAM**

For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL LUTETIAN CREAM**

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



**NONPAREIL DE GUICHE**

Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

**RENNIE'S SEED EXHIBIT.**

One of the chief attractions in the Agricultural Hall, was the exhibit of the well-known seed firm, Wm. Rennie, Toronto. The design was something quite new, representing a cottage, upon the outside walls of which were tastefully arranged samples of grain and grasses in the straw, and specimens of roots and vegetables, altogether forming a complete and very attractive exhibit. Messrs. Rennie's customers have again succeeded in capturing all the leading prizes for field roots, grain and vegetables; in many classes, not only the first, but second and third prizes also, were won with the product of seed supplied by the firm. This is certainly very creditable, and goes to show that the painstaking care exercised in the selection of their stocks is not without satisfactory results. Catalogues will be cheerfully furnished.

Cook & Cook, of Clinton, report that they have secured in the neighborhood of 30,000 barrels of apples, and are making big purchases in Halton county. The price has ranged \$1, \$1.25' and \$1.50. The firm will ship direct to Liverpool, Glasgow and Edinburgh.



**COX'S GELATINE,  
BEST AND GOES FARTHEST.**

**N**O sulphuric acid or other injurious ingredients are used in preparing this gelatine as is the case with the

majority of other makes.

167 years of uninterrupted success. For sale by all leading dealers. Agents for Canada

**ARTHUR P. TIPPET & CO.**  
43 1/2 WELLINGTON STREET, EAST, TORONTO.

THE FINEST  
IN THE LAND.

**CHOCOLATES**  
G.B.

EVERY CHOCOLATE IS STAMPED  
**G. B.**

**GANONG BROS., Ltd.**  
ST. STEPHEN, N.B.

**"SUNSHINE"**

What more do you want?

Have you it in Stock?

**BREWSTER SOAP WORKS,**

308--310 Greenpoint Ave.,  
Brooklyn, N.Y., U.S.A.

J. M. LOWES SON & CO,  
35 Wellington East,  
Toronto Agents.

W. T. COSTIGAN & CO.,  
Montreal Agents.

**NEW Fruit NEW Canned Goods NEW Preserves**

Our travellers will be around shortly with a complete line of samples.  
We are showing some excellent values.

**IN OUR STATIONERY AND FANCY GOODS DEPT.**

**M. MASURET & CO.,** Wholesale Grocers, STATIONERS, AND FANCY GOODS, **LONDON, ONT.**

**BATTY & CO'S PICKLES AND SAUCES**



Are of the Finest Quality and Guaranteed Pure.

**Batty & Co.'s NABOB SAUCE**

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

**Batty & Co.'s NABOB PICKLE**

Is universally admitted to be the finest and most enjoyable Pickle in the World.

**Batty & Co.'s JAMS, JELLIES, & MARMALADES**

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

**THEIR CALF'S FOOT JELLIES**

Are unsurpassed for quality and flavor.

Proprietors of the well-known **DR. KITCHENER'S SALAD CREAM.**



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

**S. A. VAN DAM & CO.,**

37 Old Corn Exchange, Manchester,

—and—

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES”—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

**BRITISH AMERICA STARCH CO.**

**PRICE LIST**

SUBJECT TO CHANGE WITHOUT NOTICE.

First Quality White Laundry—

3 lb. cartoons, boxes 36 lb. each.	4¾c
Barrels, 175 lbs	4¾c
Kegs, 100 lbs	4¾c
Lily White Gloss, 6 lb. boxes, 8 in. crate	6¾c
Brantford Gloss, 1 lb. cartoons	6¾c
Lily White Gloss, 1 lb. cartoons	6¾c
Canada Laundry, boxes 40 lbs	3¾c

Culinary Starch.

Pure Prepared Corn, 1 lb. packages	7c
Challenge Brand Corn, 1 lb. packages	6¼c
Brantford Cold Water Rice, 1 lb. cartoons	8½c

Ten boxes and upwards freight prepaid to any point in Ontario or Quebec.

Discounts 15 per cent on 10-box lots. Discounts 17½ per cent. on 40-box lots.

Terms—30 days nett.

Orders will be filled direct from factory or through any wholesale house if preferred.

**THE BRITISH AMERICA STARCH CO., Ltd., Brantford, Ont.**

It Pays to keep a Stock of **PERRIN'S COUGH DROPS** Write for quotations to D. S. PERRIN & CO., LONDON, CANADA.

**Business Changes.****SALES MADE OR PENDING.**

Henry Kearns, grocer, Vancouver, B.C., has sold out.

L. A. Agassiz, general merchant, Agassiz, B.C., has sold out.

M. A. Wilson, grocer, Winnipeg, has sold out to T. E. Williams.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Burgoyne & Co., dry goods, groceries, etc., Fenelon Falls, Ont., have been succeeded by Burgoyne & Ryan.

**REMOVALS AND DEATHS.**

William Williams, grocer, Millbrook, Ont., has retired from business.

Joseph Tessier, of Joseph Tessier & Co., grocers, Montreal, is dead.

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

Honore Martel, general merchant, Chicoutimi, Que., has assigned.

Guimont & Co., general merchants, St. Raymond, Que., have assigned.

Solomon G. Teal, general merchant, Broad Cove, N.S., has assigned.

Jeremiah C. Northrup, general merchant, Scotch Village, N.S., has assigned.

Stanislas Corbeil, general merchant, St. Leonard de Port Maurice, Que., has been asked to assign.

**COLOR IN SALMON.**

The New Westminster correspondent of the Vancouver News-Advertiser writes as follows:—In all the past history of the Fraser River fish market the white salmon has been unsaleable in the foreign markets, and only used in the Province when the red-fleshed salmon were scarce. Although this was admittedly only a fad, and the superiority of the red over the white a matter more of sight than taste, still the white was not in demand, and, therefore, almost valueless as an article of export. By degrees however, the people of the world at large have come to the wise conclusion that with eyes shut they could not tell which was which, and it was recently discovered that blind people liked the white fish best. Whether there is any logical reason for the change in the fashion or not, the fact remains that there is a continually increasing demand for the blonde variety and a large quantity will be packed and frozen this month. Next year 1893 being the period of the "big run," for which all the available energies and capital of the cannery operators will be put in use, it is probable that about as many of one color as of the other will be put up, or shipped fresh, with but slight difference in the market prices of the red and white varieties. Everything promises towards active operations in salmon for next season. The use of all the high grade varieties, the smallness of the pack for 1892 in all the Pacific Coast canneries, evolving better prices from low stocks, and natural expectations of abundance of the raw material are proof of this.

**FRY'S  
Pure Concentrated  
COCOA.**

To secure this article, please ask for "Fry's Pure Concentrated Cocoa."

"It is especially adapted to those whose digestive organs are weak."—Sir Charles A. Cameron, M.D.

**ARTHUR P. TIPPET & CO., 43½ Wellington St. E., Toronto.**  
Agents for J. S. Fry & Sons for Ontario and N. W.

**SITUATION WANTED.**

**WANTED**—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.

**SITUATIONS VACANT.**

Advertisements for assistants in retail and wholesale houses, under this head, free.

**FOR SALE.**

**GROCERY BUSINESS FOR SALE IN TOWN** of Regina, N.W.T., stock and fixtures. Premises can be rented. Write box 424, P. O. Regina.

**BUSINESS CHANCES.**

Advertisements inserted under this heading one cent per word each insertion.

**CANADIAN AGENTS WANTED, FOR FOREIGN** manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

**COUGH DROPS.**

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,  
for Prices, etc.

Mention THE GROCER.

**SHINE**

WITH

**YOUR BOOTS**

MANUFACTURED BY  
**PURE GOLD MFG. CO.**  
TORONTO.

**IT IS ABSOLUTELY PURE!**

No chemicals are used in its preparation as is the case with Dutch Cocoas, in which alkalis and other chemicals are introduced, to give apparent smoothness and strength to the decoction.

**THE "MOST POPULAR" BLACK LEAD.  
THE "MOST REMARKABLE" POLISH.**

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

**"CLEANLINESS"  
Nixey's  
Black NO DUST  
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

**FOR BRIGHT, SILVERY, QUICK POLISH**  
FOR STOVES & GRATES,  
ALWAYS USE  
W. G. NIXEY'S  
**"SILVER MOONLIGHT  
PLUMBAGO"  
STOVE POLISH.**

Always Bright & Beautiful.  
In Large Packets 1d. & 2d. each.  
Use only for Laundry Purposes, producing the best results.

**NIXEY'S  
"SOHO SQUARE" BLUE**  
THE PUREST—BEST—NO SEDIMENT.  
ONLY HALF THE USUAL QUANTITY  
REQUIRED.  
Eight 1-oz. squares in Box for 6d.  
Of all Grocers and Oilmen; or write to  
12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others.  
6d. and 1s. Tins.

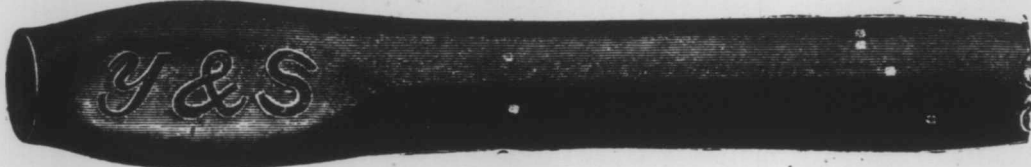
**NIXEY'S  
"INVICTA" KNIFE POLISH.**  
OF ALL STOREKEEPERS EVERYWHERE.  
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St. East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas St., Montreal.





PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, In 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Table of various seafood products including Lobster, Mackerel, Sardines, and Salmon with prices.

CANNED MEATS.

Table of various canned meats including Corn Beef, Roast Beef, Potted Chicken, and Sandwich Ham.

CHEWING GUM.

Table of chewing gum products including Tutti Frutti, Orange Blossom, and Monte Cristo.

Table for Flirtation Gum (new) and Red Jacket products.

Table for Mexican Fruit, Pepsin, Sweet Sugar Cane, and Clock Gum.

CHOCOLATES & COCOAS.

Table for Todhunter, Mitchell & Co.'s chocolates including French, Caraccas, and Premium.

BENSOPF'S ROYAL DUTCH COCOA.

Table for Bensopf's Royal Dutch Cocoa in various quantities.

FRY'S

(A. P. Tippet & Co., Agents)

Table for Fry's chocolates including Carracas, Vanilla, and Concentrated.

JOHN P. MOTT & CO.'S R. S. McIndoe, Agent, Toronto.

Table for Mott's Broma, Mott's Prepared Cocoa, and other cocoa products.

COWAN COCOA AND CHOCOLATE CO.

Table for Cowan's Hygienic, Iceland Moss, and Soluble cocoa products.

WALTER, BAKER & CO'S

Table for Walter, Baker & Co's chocolates including Pre'em No. 1 and Baker's Vanilla.

Table for Highland Brand Evaporated Cream and Breakfast Cocoa.



"Highland Brand" Evaporated Cream, per case, per doz. 1 lb tin.

CLOTHES PINS.

Table for clothes pins including Hygienic, Iceland Moss, and Soluble.

CHAS. BECKH & SONS, per box

Table for Chas. Beckh & Sons' products including Mocha and Old Government Java.

COFFEE.

Table for various coffee products including Mocha, Old Government Java, and Bio.

WHOLE OASTED OR PURE GROUND

Table for whole oasted or pure ground coffee products including Java and Mocha.

TODHUNTER, MITCHELL & CO.'S

Table for Todhunter, Mitchell & Co.'s products including Excelsior Blend and Our Own.

CANADA'S BEST WORK will be shown in our FALL NUMBER to be issued Oct. first. Send copy at once.

The Toronto Biscuit and Confectionery Co.,

7 FRONT STREET EAST, TORONTO.

TRY THEIR SODA BISCUITS
TRY THEIR SWEET BISCUITS
TRY THEIR CONFECTIONERY
TRY THEIR JAMS AND JELLIES

A TRIAL ORDER WILL PROVE THEIR SUPERIORITY.

Prices current, continued—

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.
Standard Imperial in sealed tins, 25 and 50 lbs.
Standard Blend in sealed tins, 25 and 50 lbs.

Currants, Patras, bbls
" " 1/2 bbls
" " cases
Vostizzas, cases
5-crown Excelsior (cases)

Oats, No 2, per 34 lbs
Barley, No 1 per 48 lbs
" No 2 extra
" No 3
Rye
Peas
Corn

Tubs, No. 1
" 2
" 3
Nests of 3
Keelers No. 1
" 2
" 3
" 4
Milk pans
Wash Basins, flat bottoms
" round
Handy dish
Water Closet Tanks

DRUGS AND CHEMICALS.

Alum
Blue Vitriol
Brimstone
Borax
Camphor
Carbolic Acid
Castor Oil
Cream Tartar
Epsom Salts
Paris Green
Extract Logwood, bulk
" boxes
Gentian
Glycerine, per lb
Hellebore
Iodine
Insect Powder
Salpêtre
Soda Bicarb, per keg
Sai Soda
Madder

Raisins, Valencia, offstalk
Selected
Layers
Raisins, Sultanas
" Eleme
" Malaga:
London layers
Loose muscatels
Imperial cabinets
Connoisseur clusters
Extra dessert
" qrs.
Royal clusters
Fancy Vega boxes
Black baskets
" qrs.
Blue
" qrs.
Fine Dehesas
" qrs.
Lemons
Oranges, Rodi
" Valencias
" Messinas
" Seedlings
" Navels

HAY & STRAW.

Hay, Pressed, " on track
Straw Pressed, "

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto
50 to 60 dy basis
40 dy
30 dy
30, 15 and 12 dy
10 dy
8 and 9 dy
6 and 7 dy
5 dy
4 dy A P
3 dy A P
4 dy C P
3 dy C P
HORSE NAILS:
"C" 60 and 5 per cent. from list.
HORSE SHOES:
From Toronto, per keg
SCREWS: Wood—
Flat head iron 7 1/2 p.c. dis
Round " 7 1/2 p.c. dis.
Flat head brass 7 1/2 p.c. dis.
Round head brass 70 p.c.

JAMS AND JELLIES.

DELHI CANNING CO
Jams assorted, extra fine, 1's
Jellies, extra fine 1's
TORONTO BISCUIT & CONFECTIONERY CO
Per lb
Jams, absolutely pure—apple
Family
Black and Red currant, Rasp-
berry, Strawberry, Peach
and Gooseberry per lb
Plum
Jellies—pure—all kinds
These goods are put up in
glass jars and in 5, and 10
lb. tins and 25 lb. pails.
Marmalade—orange

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

Steel hoops, painted and grain'd
Brass hoops, oiled and varnish.
No 1 tubs
No 2
No 3

DOMESTIC.
Apples, Dried, per lb
do Evaporated

FISH.
Oysters, per gallon
" select, per gallon
Pickrel
Pike
White fish
Manitoba White fish
Salmon Trout
Lake herring
Pickled and Salt Fish:
Labrador herring, p. bbl
Shore herring
Salmon trout, per 1/2 bbl
White Fish, 1/2 bbl

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]
1st break (25 in and under)
2nd (26 to 40 inches)
3rd (41 to 50 )
4th (51 to 60 )
5th (61 to 70 )
ROPE: Manila
Sisal
New Zealand

LICORICE.

YOUNG & SMYLIE'S LIST.
5 lb boxes, wood or paper, per lb
Fancy bxs. (36 or 50 sticks), per box
" Ringed" 5 lb boxes, per lb
" Acme" Pellets, 5 lb cans, per can
" Acme" Pellets, Fancy boxes (30s) per box
" Acme" Pellets, Fancy paper boxes, per box (40s)
Tar Licorice and Tolu Wafers, 5 lb cans per can
Licorice Lozenges, 5 lb glass jars
Licorice Lozenges 5 lb cans
Purity" Licorice, 200 sticks
Imitation Calabria, 5 lb bxs
p lb

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz
" " " " 1, 1/2 oz
" " " " 2, 2 oz
" " " " 3, 3 oz
(SEELY'S FLAVORING) per doz
Concentrated, 2 oz full measure
4 oz
In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more.

Dried Fish:
Codfish, per quintal
cases
Boneless fish
Boneless cod
Smoked Fish:
Finnan Haddies, per lb
Bloaters, per box
Digby herring
Sea Fish: Haddock per lb
Cod
B.C. salmon
Market Cod
Frozen Sea Herrings

AXES: Per box, \$6 to \$12.
SHOT: Canadian, dis. 12 1/2 per cent.
HINGES: Heavy T and strap
Screw, hook & strap.
WHITE LEAD: Pure Ass'n guarantee ground in oil.
25 lb. irons
No. 1
No. 2
No. 3
TURPENTINE Selected packages, per gal
LINSSEED OIL: per gal, raw
Boiled, per gal.
GLUE: Common, per lb
INDURATED FIBRE WARE.
1/2 pail, 6 qt
Star Standard, 12 qt
Milk, 14 qt
Round bottomed fire pail, 14 qt.

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES
Condensed, per gross, net.

MUSTARD.

ELLIS & KEIGHLEY'S.
Durham, Fine, in 1/2 and 1 lb tins
per lb
Fine, in 1 lb jars
Fine, in 4 lb jars
Ex. Sup. in bulk, per lb
Superior in bulk, p. lb
Fine,

FLUID BEEF.

JOHNSTON'S, MONTREAL
Cases, No. 1, 2 oz tins
No. 2, 4 oz tins
No. 3, 8 oz tins
No. 4, 1 lb tins
No. 5, 2 lb tins

GRAIN.

Wheat, Fall, No 2
" Red Winter, No 2
Wheat, Spring, No 2
" Man Hard, No 1
" No 2
" No 3

CHERRY'S IRISH

Pure in 1 lb. tins
Pure in 1/2 lb. tins
Pure in 1/4 lb. tins

RK.

lb. 32
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... 30
ins 45
ns, 45
... 40

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... 0 85
... 1 20
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75 0 80
... 0 85
... 1 25
... 0 90

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25, 35
17, 20
29, 31
24, 28
24, 26
22, 23
24, 28

OUND
per lb
33, 37
34, 36
35
37
28, 28
16, 24
... 26

CO.'S
34
32
30
28
35
30 32 36
35
30
... 28

ALL
Oct.







— THE —  
**ST. LAWRENCE SUGAR REFINING CO'S**  
**GRANULATED**  
**AND YELLOWS**  
**AND SYRUPS**  
**ARE PURE.**

**: NO BLUEING :**

Material whatsoever is used in the manufacture of  
**OUR GRANULATED.**

**THE CANADA SUGAR REFINING CO'Y [LIMITED],**  
**MONTREAL,**

Manufacturers of Refined Sugars of the well-known Brand

*Redpath*

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest  
 and Best Machinery, not Surpassed Anywhere.

**Lump Sugar,** in 50 and 100 lb. boxes.

**"Crown" Granulated,** Special Brand, the finest which can be made

**Extra Granulated,** very Superior Quality.

**"Cream" Sugars,** (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

## Travellers' Guide.

J. EDWARDS. J. E. INSBLEY.  
**LELAND HOTEL**  
 Corner Hastings and Granville Streets, one block  
 from Railway Station and Steamship dock.  
**Vancouver, B.C.**  
 INSBLEY & EDWARDS,  
 Proprietors

## THE SANITARIUM

BANFF, N.W.T.

Special apartments for invalids. Bath houses  
 in connection and a staff of male and female at-  
 tendants. The best of accommodation for Trav-  
 ellers. Rates, \$2.00 and \$2.50.  
 E. G. BRETT. J. HASTIE.  
 Medical Director Prop.

## The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce in  
 West. Large sample rooms.  
 H. A. PERLEY, Prop.

## Queen's Hotel -

MOOSOMIN, N.W.T.

Newly built, newly furnished,  
 Four large sample rooms.  
 WM. CLEVERLY, Prop.

## The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial  
 house along the line of C. P. R.  
 LOUIS HILLIARD, Prop.

## The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

## THE LELAND HOUSE,

Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly  
 first-class.  
 WM. NEVINS, Prop.

## Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED. SPRADO, Mgr

## Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms  
 convenient to stores, provided for commercial  
 men.  
 H. SMITH, Proprietor.

## The Hotel Wilson.

NANAIMO, B. C.

The largest and best Hotel in the city.  
 JOS. RICHARDS,  
 Proprietor.

## What's This ?

### Counter Check Books

That don't require the Carbon paper to make  
 sure an exact copy. That's what it is and J. K.  
 Cranston, Galt, is the wholesale Canadian  
 Agent for them. Send for samples and price list  
 of them and the Perfection Black Leaf or Carter  
 and Grip's books. Read the following:

J. W. CRANSTON, Galt.  
 DEAR SIR, - Enclosed please find amount of ac-  
 count. I am well pleased with check books, they  
 are greatly ahead of the old black leaf system.

Yours truly,  
 Wm. McKee.  
 Orton, Aug. 28, '92.  
 Telegraph order to J. K. Cranston, Galt.  
 Sample was sent Aug. 28th. "Send one hundred  
 Happy Thought Check Books C. O. D. Express."  
 W. H. DUNNIN.

Cornwall, Aug. 10th.  
 Everybody likes the idea. Send  
 for samples.

## CORTICELLI

### SPOOL SILKS & TWISTS, EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you  
 must keep the best lines. "CORTICELLI  
 has that reputation; if you want to put in a  
 line of these goods. Send for further infor-  
 mation and prices to

## CORTICELLI SILK CO.,

ST. JOHNS, P. Q.

## The Norton Manufacturing Co.

E. F. Breckenridge, President. O. C. Warren, Secretary.  
 Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

## TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,  
 and Seamless Lobster

### CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers  
 "Solder Hemmed" Caps.  
 Inquiries and Correspondence Solicited.  
**HAMILTON, - ONT.**

## THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

## DURABLE PAILS AND TUBS.



TRY THEM

## The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel  
 Hoops, sunk in grooves in the staves and cannot  
 possibly fall off. The hoops expand and contract  
 with the wood. BEST GOODS MADE.

Represented by  
 Chas. Boeckh & Sons, Toronto,  
 H. A. Nelson & Sons, Montreal.

THE RIPANS TABLETS regulate the stomach,  
 liver and bowels, purify the blood, are pleas-  
 ant to take, safe and always effective. A reliable  
 remedy for Biliousness, Blistches on the Face,  
 Bright's Disease, Catarrh, Colic, Constipation,  
 Chronic Diarrhoea, Chronic Liver Trouble, Dia-  
 betes, Disordered Stomach, Dizziness, Dysentery,  
 Dyspepsia, Eczema, Flatulence, Female Com-  
 plaints, Foul Breath, Headache, Heartburn, Hives,  
 Jaundice, Kidney Complaints, Liver Troubles,  
 Loss of Appetite, Mental Depression, Nausea,  
 Nettle Rash, Painful Digestion, Pimples,  
 Rash of Blood, Sallow Com-  
 plexion, Salt Rheum, Scald  
 Head, Scrofula, Sick Head-  
 aches, Skin Dis-  
 eases, Sour  
 Stomach, Tired  
 Liver, Ulcers,  
 and every ob-  
 scure disease that  
 impairs blood or a failure in the proper perform-  
 ance of their functions by the stomach, liver and  
 intestines. Persons given to over-eating are ben-  
 efitied by taking one tablet after each meal. A  
 continued use of the Ripans Tablets is the surest  
 cure for obstinate constipation. They contain  
 nothing that can be injurious to the most deli-  
 cate. 1 gross \$2, 12 gross \$1.25, 24 gross \$2.  
 25¢ gross \$1.25. Sent by mail postage paid.  
 Address THE RIPANS CHEMICAL COMPANY,  
 P. O. Box 618, New York.

ORDER  
 IVORY BAR  
 SOAP

OLD CHUM

THE CANADIAN GROCER

PLUG AND CUT

Ask for  
GOLDEN FINNAN HADDIES,  
SUPERIOR TO ALL OTHER BRANDS.

SOLD BY ALL GROCERS.

H. W. NORTHRUP & Co.,  
AGENTS,  
South Wharf, Saint John, N. B.

JOHN PETERS & CO.,  
General Commission Merchants  
and Brokers,

Halifax, N. S. and  
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,  
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.  
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.  
The Mercantile Agencies.

TORONTO SALT WORKS,  
128 Adelaide E., Toronto,  
Sole City Agents for the "Canada Salt Association."

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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FRUIT, PRODUCE AND COMMISSION MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Mellons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.

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**FLOUR** High Patents, Bakers and Low Grades.  
Split Peas, Pot Barley and Corn Meal.  
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If you want a **Good Lantern** see the  
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"You simply turn the Crank."  
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- 1st. Foot and Oil Pot drawn from one piece of tin.
- 2nd. Tubes made of one piece of tin and bent at the corners.
- 3rd. The only Lantern on which top spring is self-adjustable.
- 4th. Most easily lighted - Simply "Turn the Crank" and the globe swings back.
- 5th. No burning of fingers. Crank never becomes hot. Slow dealers won't have it till next year. Live ones will write us at once.

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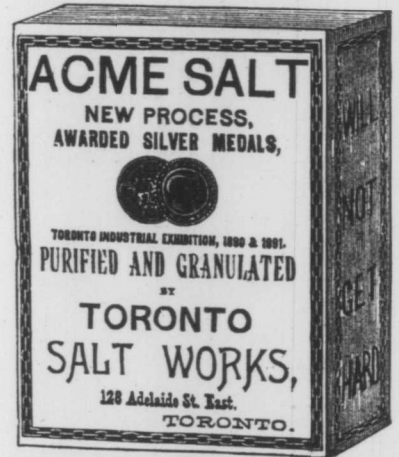
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