

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, SEPTEMBER 25, 1896.

No. 39

COLMAN'S MUSTARD



BEST ON EARTH

THE ONLY TEN CENT CIGAR

SALMON IS HIGHER AGAIN

TRY

Marshall's Scotch Herrings

Are the "Finest Selected" of the Aberdeen Fisheries.

Kippers, Fresh, Bloaters, Herrings in Tomato,
Anchovy and Shrimp Sauce.

And "CROWN" brand Salt Herrings in Kegs, etc.

MARSHALL'S Herrings are BETTER QUALITY, BETTER PACKED
and more fish to package than any other brand.

Walter R. Wonham & Sons - Sole Agents in Canada - **Montreal**

VARSAITY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS



Montreal is headquarters for fancy groceries. The jobbers in that city are discriminating, and realize the advantage of handling strictly fancy Canned Meats. The following firms having carefully examined into the merits of the Helmet Brand Canned Meats and Soups prepared by Armour Packing Co., Kansas City, have laid in a full stock of these goods, and orders from the retail trade will have careful attention.

Birks, Corner & Co.,	Hudon, Hebert & Co.,
Carter, Galbraith & Co.,	Laporte, Martin & Co.,
Caverhill, Hughes & Co.	Lockerby Bros.,
Geo. Childs & Co.,	J. A. Mathewson & Co.,
	D. H. Rennoldson.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

TRADE-WINNING CANNED GOODS

Canned goods form a big item in a grocer's stock—all the more reason for a careful selection. We are just in receipt of a shipment of Tomatoes, Corn, Peas, Green and Yellow Beans and Pork and Beans. All these goods are in excellent condition, and are put up by the following well-known canners.

CANNERS:

The Keport Preserving Co.	- - - -	"Maple Leaf."
Miller & Co.	- - - -	"Log Cabin."
A. C. Miller	- - - -	"Little Chief."
Aylmer Canning Co.	- - - -	"Canada First."
J. W. Windsor	- - - -	"Ice Castle."
Racine De Gruchy	- - - -	"Victoria Bridge."

BRAND:

We know these goods to be the best on the market—otherwise we would not sell them. We have also just received some Valencia Raisins; prices are remarkably low, leaving a good margin for the trade.

Laporte, Martin & Cie. 72 to 78 St. Peter St. MONTREAL

Standard Goods THE Best to Handle

NEW

PUREST



PROCESS

STRONGEST

THIS BRAND IS ALWAYS RELIABLE

GENUINE
MACCARONI

Bears this name

P. CODOU

ONLY
Finest Quality
Manufactured

Fry's

*Chocolates
And Cocos*

BEST VALUE FOR THE MONEY

Lazenby's Jelly Tablets

These are **ABSOLUTELY PURE** and made with Choicest Flavorings only.

THEY STAND AT THE HEAD as the **Finest Quality Made**

**CHOICEST
JELLY
TABLETS**

... FLAVORS ...

<i>Lemon</i>	<i>Punch</i>	<i>Vanilla</i>	<i>Calves' Foot</i>
<i>Orange</i>	<i>Cognac</i>	<i>Champagne</i>	<i>Strawberry</i>
<i>Cherry</i>	<i>Raspberry</i>	<i>Madeira</i>	<i>Pine Apple</i>

**CHOICEST
JELLY
TABLETS**

BOXES CONTAIN: 2 doz. ½-pint, 1 doz. pint, or 1 doz. quart packets.

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

A. P. TIPPET & CO.
MONTREAL and TORONTO

AGENTS

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain:

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

Do You Sell Crockery?

Then we want
your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Crocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBUURG P.O. **London, Ont.**

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

SPECIAL
SCOTCH WHISKY.

Cockburn & Co.
Leith & London.

ESTABLISHED 1796.

8 LIME STREET E.C.

Try—▲

COCKBURN'S
SCOTCH
WHISKY

Nothing Finer in the Market

Cockburn & Co this year attain their centenary, the firm having been founded in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION



Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

Nock Down . .

the first Grocery Traveller who calls on you and give him an order for a case each

Quaker Oats—▲
Pettijohn Breakfast Food

. They are good sellers.

Rose & Laflamme

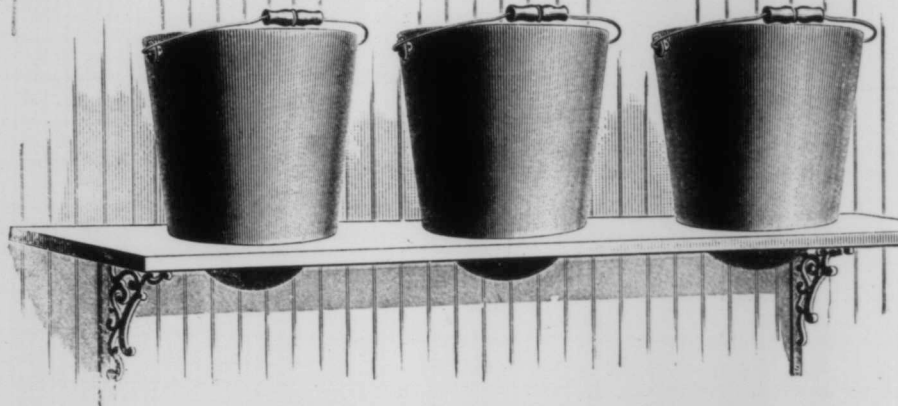
Eastern Agents

400 St. Paul Street

MONTREAL

RETURNED
to Toronto Office
Jan 7/97.

FOR FIRE ONLY.



E. B. EDDY'S INDURATED FIBREWARE ROUND BOTTOM
FIRE PAILS

FIRE-CURE . .

One application is guaranteed to kill off early stages of galloping consumption (by fire).

Medicine always on hand for sudden attacks. Check the ravages in time, or your warehouse may in a few hours be ruined.

The E. B. EDDY CO. Limited
HULL, QUE.

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg;
James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The **GEO. MATTHEWS CO.** Ltd.,

OTTAWA AND
PETERBOROUGH

No Sulphur Match on Earth—

.. CAN BEAT OUR ..

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS

-

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TORONTO

REINDEER BRAND

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy. Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commission, says:

The Truro Condensed Milk, "Reindeer" Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products.

THE SEASON OF FRUITS



Not only the abundant out-put of our own country but foreign importations are now thoroughly discussed and considered by all wide-awake, up-to-date grocers.

It Don't Pay to buy poor fruit—at any price. 'Tis a source of vexation and small profit. Buy the best ; secure the most profitable trade and reap the benefit.

Mediterranean Fruits

are a special study with us, and each season confirms our reputation for handling only the best grades. Arriving next week: **Choice Ciusters, Black Baskets and London Layers**, in bxs. and $\frac{1}{4}$ bxs.—quality better than ever. About the second week in October we will have a splendid assortment of Arguimbau's and Trenor's Selected, Finest Off-Stalk, and Fine Off-Stalk, etc.

OUR SPECIAL QUALITIES OF CURRANTS ARE

WINNERS OF THE BEST TRADE



To give a list of what we have arriving would take too much space: We simply advise you where the best can be got at prices that will compare favorably with the lowest—and you get the quality every time.

Do you sell our "400 SELECT" Tea ?

IT'S THE FINEST BLACK

W. H. GILLARD & CO. WHOLESALE ONLY **Hamilton**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, SEPTEMBER 25, 1896

(\$2.00 per Year) No. 39

DROPS FROM THE EDITOR'S PEN.

Work with a will if you would have your work well done.

The want of system kills more men than does hard work.

Heart failure is the death of business as well as of man.

A shabby window, like a shabby man, attracts but to detract.

If you do not look after your business your creditors in time will.

The weight of that big cake of soap at the Exhibition was a Surprise.

Capital is shy, and gives a wide berth to that which is not to be trusted.

Merchants who keep their books correctly are able to keep track of the leaks.

A debt is an evidence of confidence; loss an evidence that it has been misplaced.

The man whose wits dull times do not sharpen is of all men the most miserable.

Co-operation is the operation whereby merchants can eradicate trade evils.

What a budding business idea will do cannot be known till it has been cultivated.

Promptness in all matters appertaining to business earns business as well as encomiums.

He who does not save his discounts is discounting his chance of attaining success in business.

A woman's weakness for bargains can be made a source of strength to an appreciative, pushing merchant.

The spendthrift is a full brother to the traveler in the desert who throws away the

contents of his water-bottle without having the evidence of being able to replenish on the morrow.

The wise man courteth the good will of the traveling salesman, but the fool treateth him with disdain.

Faint heart, as well as improper training, is the cause of defeat in business, as well as in athletic contests.

Brains cannot well be put in the stock, but unless they are in the store the business will soon be non est.

Credit has become discredited because of the license with which some people have been allowed the use of it.

Harp not o'er much on your own importance. Such a harp is of one string and jars upon your auditors' ears.

Two and two make four, but it is proposed to make fifty cents' worth of silver a dollar of one hundred cents.

Margarine was invented during the siege of Paris, and ever since then margarine has laid siege to the butter industry.

Depart not from your grandfather's quality of honesty, but adapt yourself to the modern man's business methods.

Candidness with creditors may let them into the secrets of your business, but it opens for you a way into their good graces.

Great Britain threatens to whip the Turk unless he in future behaves more seemly, Sick and all as he is, he deserves it.

People who imagine that dishonesty is a short cut to success in life are laboring under a delusion even greater than that of the

Hindoo woman who throws her babe to the crocodiles in order to appease the wrath of the gods.

If you cannot make business and money together, it is only a matter of time before business will make you take your exit.

All crave efficiency in their various spheres, but few are willing to submit themselves to the operations necessary to the acquirement of that efficiency.

Be courageous if you would be successful in business. There is no more room for cowards in business than there is in battle.

A man in business, untrained in the ways thereof, is, like a novice in charge of a locomotive, a danger to both himself and society.

Either the gold or the silver candidate for the U.S. presidency will, in November next, be melted down by the heat of popular disfavor.

As an enormously large number of barrels for apples will be required in Canada this season, coopers may expect to have a "staving" time.

Ungentlemanly and all as the average "dead beat" is, ungentlemanly methods are not more utilitarian for debt collecting than are gentlemanly methods.

As a rule, people who throw up situations because the work is too hard are more in love with laziness than they are work, although it is the latter that provideth them bread and butter and the former starvation.

Young men who borrow money in order to keep up the gait at which they are traveling are as certain in time to collapse as is a chain strained beyond the strength of its weakest link.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

THE LATE ALEX. TAYLOR.

THE following is a sketch of the late Alexander Taylor, a general merchant of Dromore, popularly known as the "Laird of Dromore," who died suddenly on Aug. 31st last. The article is taken from The Grey Review, whose editor had an intimate acquaintance with Mr. Taylor for about thirty years. After announcing Mr. Taylor's death The Review says:

"It is difficult for those who knew the deceased to write of him as gone. So active in his habits, so intimately associated with the business life of the community, so public-spirited in all matters connected with the social, moral and material interests of the district he did so much to develop, it will be long before his name and influence are forgotten in Egremont, or, indeed, in South Grey.

"And so suddenly! This morning he partook of his breakfast as usual, and after finishing some writing, complained of a pain in his breast, and went and lay down. At 7 o'clock, full of intelligent life! and in about 15 minutes the active spirit had fled.

"Deep and heartfelt sympathy goes out for his widow, son and daughter, so suddenly bereft. A loving and tender father, he was devotedly attached to his wife, and 'Russell' Hall, will long commemorate not only her name but the tender affection which prompted its bestowal. To a wide circle Mr. Taylor's removal will look like a personal loss, and the gap in that community will not soon be filled.

"His home was ever noted for an abounding hospitality, and many travelers and others can bear testimony to the genial host who was ever ready to welcome and entertain.

"Alex. Taylor was born near Peterhead, Aberdeenshire, Scotland, 59 years ago, and came to this country with his father in 1855. He remained in Toronto for five years engaged in a mercantile business. His father came to Egremont, and, together with Mr. Jaffray, a brother-in-law, two lots were bought on the 2nd and 3rd Con., that now owned by Mr. Samuel Queen, and the one opposite. These were soon sold and the property, on which the main part of the village stands, was secured.

"During his stay in Toronto he was a frequent attendant at the House of Parliament of the then Upper Canada, and grew familiar

with all the public men of that day (many of whom he often met), a familiarity with which he kept in touch to the very last, as we all know he could relate the history of any of our prominent public men.

"In 1860 'Sandy'—as he was familiarly known—opened a 'store' in a house on the lot on which he died, the 'Egremont Store,' and from that small beginning grew the fine business which is now so firmly established.

"When the boon of a post office was secured, he left the choice of the name with the Government of the day, and 'Dromore' was founded. We have frequently heard him say he liked the name, and with his name it has been chiefly associated for many years, and will be for many years more.

"The unpretentious little store grew apace. 'Business' was stamped on Mr. Taylor's every movement, and for many years he did a large trade in handling and teaming grain to Guelph and other markets. A blacksmith shop was early established by him, and encouragement was given to every industry likely to promote the formation of an independent settlement.

"The weekly mail changed to a tri-weekly and ultimately to a daily, Mr. Taylor's enterprise never flagging. As railways drew away the grain trade, he began the keeping of improved stock and personally superintended the work on his farms, which he continued to do to the end. But his activities did not run all in one channel. We have mentioned his work in church and amongst the young. He was a justice of the peace, and in this capacity, owing to his fairness and kindness of spirit, he became, years ago, the friend of many who had legal troubles, and his counsel was often sought by numbers around him. The 'Laird' of Dromore, had no small place in the hearts of the community.

"Of late years his thoughtfulness branched out in other directions. Something must be done for the intellectual life of the district, and as a place for holding public meetings and conferences was needed, he erected the fine hall, which has few equals in rural localities, and called it by the name of his wife's family, 'Russell Hall.' His plans did not end here. He had under contemplation, and had made extensive enquiries regarding, the establishment of a mechanics' institute in the village, and had not death stepped in, this would have been carried out. To human appearances Mr. Taylor seemed good for many years of life

yet. His wonderful activity did not seem to diminish. He has fallen in the midst of an active career, yet he cannot be said to have died prematurely who has left such memories behind him. Mr. Taylor's father died 10 or 12 years ago, also suddenly, and in 1889, his youngest son Alex. died, aged 4 years and 4 months. His daughter Mary is 16 and Robert 14.

"Mr. John M. Findlay has for a long time been his trusted, right-hand man, and his intimate knowledge of Mr. Taylor's business, with his well-known popularity, will help to lighten Mrs. Taylor's load of care and grief."

GERMANY'S SUGAR MARKET.

The American Agriculturist says: "Germany means to control the American sugar market if possible. Less than a third of a century ago Germany imported most of her sugar, but she has since encouraged the beet sugar industry to such an extent that, besides supplying about all the sugar consumed in that country, the German beet factories now have a surplus for export, and the German Government has recently increased the export bounty on such sugar to enable it to monopolize the American market. Not only that, but it sent a commission to this country to examine into the possibilities of America producing its own sugar. The commissioners were Prof. Herzfeld and Dr. Frenzel, of Berlin; Geo. Scheller, of Breslau, and T. Hecker, of Magdeberg. These gentlemen visited the six sugar factories now in successful operation in the United States—at Grand Island and Norfolk, Neb.; Lehi, Utah; Watsonville, Alvarado, and Chino, Cal.—and were forced to admit that the national possibilities of this industry were far more flattering in this country than in Germany. Their report to this effect was one of the influences that induced the German Government to increase the export bounty on sugar in the hopes that heavy shipments to this country and lower prices would discourage the industry here. This commission was astonished at the fine quality of beets that were being produced for existing factories in our western states, and laid great stress on the fact that there are a great number of sections in the United States where the industry has a much better prospect than in Germany, because with early and late crops the factories can be operated for a much longer time than they can be worked in Germany."

PURE HONEY



We have now in store a large
consignment of

No. 1 Extracted Honey

In cases containing 1 tin 60 lbs.
" " 4 tins each 25 lbs.
" " 18 tins each 5 lbs.

This honey is put up by the same packer who handled our business last season, so buyers can rely on the quality. Prices are low.

James Turner & Co. - - Hamilton, Ont.

BALFOUR & CO. - HAMILTON

**Importers of Teas, Fruits,
and General Groceries**

We are offering exceptional values in Cleaned Currants and Selected Valencias. Every grocer should have our **Buckeye Paper Cutter**—three sizes.

Prompt shipment given to all orders. Prices right.

TRADE CHAT.

AN old-timer tells in The Ridgeway Dominion about the bean crop of Kent 35 years ago, when an entire crop was sold for \$2. Coin was hard to get in those days. Potatoes at best of times sold for 16c. a bushel, and the doctor asked half a dollar for setting a farmer's five ribs that were broken by a fall.

Chatham has voted a fund to bore for natural gas there.

Fred Chaplin, a well-known merchant of Woodstock, is dead.

The Moncton sugar refinery was burned on Sunday, involving a loss of \$200,000.

The London Soap Company is building a brick addition to their works for more store room.

Alberta ranchers report that the cattle are looking well and are getting in good condition for shipping.

The banks in Montreal have decided to demand gold for payment of all their collections in the United States.

Capitalists in Chicago are joining with local capitalists in the erection in Chatham of a monster cold storage warehouse.

Grapes in Michigan are selling at the same price as hard coal, \$7 per ton. This price is freely made on grapes in bulk, all

the markets being overstocked. The crop is the largest ever known in western Michigan.

Asa Pound, St. Thomas, is shipping five carloads of apples to London, Eng., on his own account. Mr. Pound accompanies them.

One of the best all-round crops ever harvested on the M. & N.W. west of Minnedosa is being harvested this year. — Neepawa Register.

The Lake of the Woods made another large shipment of flour to Australia on Friday. There were twenty-seven carloads in the shipment.

Mrs. Brown, wife of Postmaster Adam Brown, of Hamilton, died on shipboard a few days ago while en route home from Liverpool.

The final payment of ten per cent to Commercial Bank depositors will be paid shortly, according to The Winnipeg Free Press. Ninety per cent has been paid.

The duty collected during August at Vancouver was \$34,216.48; an increase over August, 1895, of \$7,576.12. The value of August exports was \$94,487; of imports, \$93,396.

The Grocers' B.B.C. of Toronto added another game to their long list of victories by defeating the Travelers easily at the Island

last week, by 13 to 10. Batteries—Burns and Pearson and Davies and Radcliffe.

Hon. W. Paterson stated in the House on Monday that the total amount of duties collected upon ales, beer or other malt liquors for the fiscal year ended 30th June, 1896, was \$57,966; the duties upon wines of all kinds amounted to \$240,477, and upon spirituous liquors \$942,724, making a total of \$2,241,168.

At noon on Saturday the funeral of the late Edwin Casswell, the well-known cheese merchant, who died so suddenly on Thursday, took place from the family residence, 576 York street, London, Ont., to the G.T.R. depot. The interment was at Ingersoll, of which place the deceased was formerly a resident. There was a large attendance.

Mr. Richard Donald, the well-known retail grocer, of Toronto, who died suddenly early this month, left an estate worth \$21,892.19. The realty is \$7,075, and consists of property on Bloor St., Dovercourt Road, part of lot 9 in the broken front and land on Davenport Road. The personalty is \$2,000 in household effects, \$4,000 stock-in-trade, two-thirds share of R. Donald, \$900 in mortgages, \$4,100 in life insurance, \$3,600 in stocks and \$117.19 in cash. It is willed to Mrs. Donald and their children. She and the son, James Peters Donald, and a friend, Robert Peters, are the executors.

S. & H HARRIS'S HOUSEHOLD REQUISITES.



Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..



SOLD EVERYWHERE,

MANUFACTORY: LONDON, E., ENGLAND,

Fish

We have in stock and arriving :

Extra Boneless Cod (pure), 1-lb. blocks

“Quail on Toast,” 1-lb. blocks

Extra Boneless Fish, 25-lb. boxes

100-lb. cases Skinned Codfish

THE DAVIDSON & HAY, LTD.

Wholesale Grocers.

Toronto.

The Battle of The Dollars

is a losing fight without Standard Quality for ammunition. ^{called Profit,} A larger profit from inferior quality may be won once or twice—here and there—but in the fight for a permanent, steadily increasing profit, Quality counts.

Pan-Dried Rolled Oats are highest quality. Once sold—once used, your profit is as permanent and as certain as it is that Day will follow Night.

From Manufacturer to
Retailer Direct.

The Tillson Company, Ltd.
Tilsonburg, Ont.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

“BELL BRAND”

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

..... TORONTO

30 St. Francois Xavier Street

..... MONTREAL

HALIFAX TRADE GOSSIP.

MARKETS are looking up this week. That is because the fall trade has struck in. Merchants report a good movement, and are hopeful of a brisk trade. We have a decline in sugar, low prices for fruit, a dull provision market and an active flour trade.

The demand for sugar continues, but the price has gone the wrong way for the refinery. The Acadia Refinery's quotations are: Granulated, 4c.; extra Circle C, 3½c.; Circle C, 3c., which is a drop all round. The loss of the refinery at Moncton (which is owned by the Acadia Co.), will, no doubt, make a difference in supplies of refined, as it was working to its full capacity. The refinery was burned to the ground on Sunday night. The warehouse in which the refined sugar was stored was saved. The total insurance amounts to \$332,000, which is mostly held by American companies. It is doubtful if it will be rebuilt.

Lower prices are anticipated in creamery butter, and local dealers holding large stocks have shown a decided disposition to unload.

Considerable business is being done in green fruits. Apples are low in the local market, but the reports from England encourage large shipments. The steamer St. John City took 13,874 bbls. to London on Saturday, and large shipments are being made to Liverpool and other British ports. No. 1 Gravensteins sold at auction on this market at \$1.50 and No. 2's at \$1.25, while inferior brands sold as low as \$1 and \$1.10.

Heavy receipts of plums continue, and the price is going down every day. Green-gages are selling at 30c. for extra good stocks per peck basket, and Lombards and other varieties at 25c. Canadian fruits continue to arrive freely.

Eggs have advanced 3c. since last report, being quoted to-day at 13c.

The provision market is slack. Beef is weak, selling at \$6 to \$7 per 100 lbs., sinking pelts, and \$7.50 for extra good native. Sheep are worth \$3, and lambs \$2 to \$2.10 for good stocks. Fresh pork is not in great demand, although the season has arrived when it is called for. Last week it was quoted at 7c., but this week it can be had for 6½c. Local dealers are carrying large stocks of mess and prime mess and jobs of fresh are for immediate consumption. P.E. Island mess is offered less than \$12, and Chicago at \$13.50 to \$14. Canadian plate beef is quoted at \$9.75 to \$10.

Stocks of old pack canned goods are about used up. New goods on the market comprise peas and beans. Gallon apples are quoted at \$1.85; butter and string beans, 80c.; Boston baked beans (Lewis'), \$2.15; "Log Cabin," 95c.; corn, 85c.; peas, 75 to 80c.; pears, \$1.65; peaches, 2's, \$1.85; pineapples, sliced, \$2; grafted, \$2.25; plums, \$1.60; raspberries, \$1.25; strawberries, 2's, \$2.25; tomatoes, 90 to 95c.; N.S. salmon (flats), 1's, \$7 per case, talls, \$8; lobsters (flats), 1's, \$10 per case, and talls, \$8 to \$5.00.

Oats are low. A milling firm at Sheet Harbor recently put in a large stock of Canadian at 30c. landed, which would mean

28c. at Halifax. Country dealers report that they can secure all they want of Nova Scotian at 30 to 32c.

Breadstuffs are fairly active. The enquiry is good on outshore account. Merchants are looking for an advance, which they say may be 5c. or probably 10c. per bbl. on flour. The demand for cornmeal and millfeed is also good. Quotations to-day are: Ogilvie's or Five Lilies, \$4.40 to \$4.50; Ontario made Manitobas, in wood, \$3.80; Manitoba shipments, in sacks, \$4.20 to \$4.25; Ontario and Manitobas mixed, for patents, \$3.75 to \$3.85; 80 p.c. patents, \$3.70 to \$3.80; 90 p.c. patents, \$3.60 to \$3.70; low grades, \$3.15 to \$3.25; oatmeal and rolled oats, \$2.70 to \$2.80; cornmeal, \$1.85 to \$1.95; middlings, per ton, \$17 to \$18; shorts, \$15 to \$16.50; bran, per ton, \$15 to \$16.50; white oats, per bushel, in sacks, 31 to 32c.; cotton seed meal, per ton, \$22 to \$23; oil cake meal, per ton, \$23 to \$24; hay, per ton, \$12 to \$13; split peas, \$3.15; pot barley, \$3.50; white beans, per bushel, 85 to 95c.; No. 1 chopped feed, per ton, \$18.50.

There is a fair movement in fishstuffs. Ruling quotations to-day are: Dry cod, shore, tol quol, prime, \$2.50 to \$3.50; small bank do., \$2.25 to \$2.50; large do., \$2.75 to \$3; bay do., \$2 to \$2.50; Labrador, \$2 to \$2.25; haddock, \$1.75 to \$2; hake, \$1.25 to \$1.50; pollock, \$1.25; Bay of Islands herrings, \$1; No. 1, large, f.o.b. shore, \$3 to \$3.50; alewives, \$3; mackerel, No. 3, large, \$7.50 to \$8; salmon, No. 1, \$12; No. 2, \$10.50; No. 3, \$9.



First Made and First Quality

Carr & Co.'s Biscuits were the first fancy biscuits made, and are still first in quality. They have been supplied to Her Majesty the Queen since 1841. They will increase your trade, for they always give satisfaction.

"CAFÉ NOIR" is an especial favorite.

Robert Greig & Co.

Sole agents for Canada

MONTREAL.

Our Buying Helps Your Selling

When we buy goods we are thinking of your selling—thinking of goods that will make your business better. We handle only the best goods we can get in each line—goods your customers will insist on having, once they try them—goods that will win new customers for you and will keep the old.

SUGAR PEELS

We have just received from John Buchanan & Bros., Ltd., Glasgow, some of their celebrated Lemon, Orange and Citron Peels. The well-known name of the makers guarantees their quality—the best on market.

TABLE OILS

We have now in stock some pure Salad and Olive Oil put up by Janas Hanart, Brussels. Care in their preparation and their purity and excellence have made them popular.

CROWN BRAND FLAVORING EXTRACTS

We make these ourselves — make them pure and strong—in forty different flavors. They are the purest, strongest and best extracts on the market to-day.

ROBERT GREIG & CO.

MONTREAL.

Extracts

You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co. WHOLESALE GROCERS Winnipeg



A SUBSTITUTE

May pass once, but the customer is not apt to come back. How do you feel when your merchant substitutes on your order? Well, it's so with women—they are not likely to forget it. When they ask you for **SNOW DRIFT BAKING POWDER** they have a good reason for wanting it, and it is to your best interests to see that they get it. No substitute will satisfy.

The Snow Drift Co., - Brantford.

Try a Case of

DALLEY'S BIRD SEED

One-pound packages packed in forty-pound boxes . . .

This seed is choice, and re-cleaned. Each package contains a cake of Bird Improver and cuttle fish bone. Put up in handsome containers, which make splendid shelf goods.

THE F. F. DALLEY CO. LTD., HAMILTON, CAN.

THE CANADIAN GROCER

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WHEN THE RESTRAINTS ARE GONE.

THE trade outlook in Canada continues to brighten. In all kinds of farm produce there is an abundance and of good quality. Prices are light, but the indications are rather towards an appreciation than otherwise. The fruit crop is even more prolific than the cereal crop. Taking it all round, it is probable we never had such an abundant yield of fruit before. As for the mining industries, the interest that is being awakened in them is unprecedented in this country. The railway earnings continue to show gains compared with the past couple of years, and the monthly bank statements show improvement in the trade of the country rather than deterioration. The cheese industry is in an excellent condition. Stocks in store-keepers' hands are light, and constant buying is necessary to keep them assorted, while merchants' liabilities are in much the same condition as their stocks. Then the growing character of our export trade must not be forgotten.

The undoubted chief drawback to trade is the unsatisfactory condition of business in the United States. Trade in that country was probably never worse than it is to-day. American manufacturers who have been in Canada lately have no hesitation in saying that business in their home market is worse than it was during the crisis of two years ago. Confidence is gone, and they cannot sell goods. The representative of one manufacturing concern when in Toronto a few days ago was authority for the statement that three of their travelers during July last did less than one-third the business that one of them did in the same month a year ago.

This deplorable condition of affairs in the United States must necessarily have its

influence upon trade in Canada. With excessive stocks in their factories the manufacturers across the line, while in many staple lines holding up prices on the home market by the aid of combinations, are endeavoring to get relief by slaughtering the Canadian and other foreign markets. The consequence is that the manufacturers in this country have found it necessary in most instances to reduce their prices in order to meet competition; but, in spite of this, these slaughter-priced goods are coming into the Dominion.

This deleterious influence from the United States may be expected to obtain till November next, when the presidential election is held. As to whether trade will after that be better or worse depends whether victory perches upon the shoulders of the sound or unsound money candidate. If the honors fall to the sound money man we may expect to see a rapid recovery of business in the United States.

In Canada we have no crisis staring us in the face, and the removal of the threatened crisis in the United States will give increased confidence to the business interests of this country and impart an impetus to trade.

Of all our branches of industry the only one which is really dull is that appertaining to lumber. At the mills are two years' supplies of lumber. In consequence of this, not a fractional part of the lumbermen that usually go into the woods will go this winter. A great many of the mills will send none at all. While this necessity is deplored, yet the fact that it is a necessity commands this decision.

But the cloud that is hanging over this particular industry is not without its silver lining. THE CANADIAN GROCER is informed by millmen that an improved trade in deals and wide boards is being done on English account. Some mills in fact are experiencing difficulty in filling orders promptly. Then there is the promising trade of South America and South Africa to take into account, while with a revival of trade in the United States is certain to come a revival of the demand for Canadian lumber.

Trade in Canada to-day, while not as large as it might or should be, is nevertheless on a sound foundation. Merchants' liabilities are light, business methods are improving and careful dealing is the rule. There are some restraints upon trade. When these are removed business will become more active. There is no question about it.

What we want in this country more than anything else is confidence. And for the attainment of this confidence it is only necessary to glance at the richness of the natural resources of the Dominion, to consider the prospects for developing the chief

of them and then to compare the commercial conditions of this country with those obtaining in the United States.

WANT CITY POSTAGE LOWERED.

THE Montreal Board of Trade has decided to renew its agitation to secure a reduced rate for city letters. Its representations to the late Government were unsuccessful, but it has resolved to try again with the new Administration.

The merits of this question have been threshed out so often before that repetition would be tiresome. Perhaps the new Government will be more pliable than the last, but some doubts are expressed. The Government contention has always been that it is a question of revenue. The business men in reply hold that the increased business that would follow would more than offset the reduction. Perhaps they are right. At any rate, if the Government can be induced to make the change, it will ingratiate itself with the business public in a most effective way.

A DOMINION BOARD OF TRADE.

The Ottawa Board of Trade is in correspondence with other boards in Canada in regard to the resuscitation of the Dominion Board of Trade.

This defunct body was never of much benefit in the old days. This, however, was due more to its machinery and methods rather than any other cause.

Times have changed since it died a natural death, and in this age of concentration and combined effort, it would very possibly do good work. At any rate, if it did nothing else than hold a regular annual gathering, the simple interchange of ideas at such a time would be beneficial and pay for the trouble taken. The experiment is certainly worth a trial.

The Council of the Montreal Board has already decided that it will join issue with its Ottawa brother, and no doubt other organizations will follow suit.

TO EXTEND OUR TRADE.

The Montreal Board of Trade have already taken the initial steps in response to the invitation of Sir Richard Cartwright for suggestions as to ways and means of extending the trade of the Dominion. They have appointed a committee composed of some of the ablest members to take steps to procure and supply the Hon. Minister with the desired information.

The members of the committee are: Jno. McKergow, Charles Chaput, Jas. Crathern, David McFarlane, Wm. McNally, Henry Miles and Henry Nivin.

Other boards of trade should also take action with as little delay as possible.

THE SALMON SITUATION.

THE canned salmon situation is interesting, more on account of the uncertainty which surrounds it than on account of the transactions which are being made, as far as eastern Canada is concerned.

All advices which are being received from the Coast are firm in their nature, but still people in the east continue to hold off.

Latest figures to hand, both through private sources and the British Columbia papers, now practically agree as to the size of the pack. The British Columbia Commercial Journal places the total pack at 549,544 cases, of which 308,924 cases are from the Fraser, 90,280 from the Skeena, 107,300 from Rivers Inlet and from other northern points 34,040 cases. This same paper states that there is a difference of opinion in regard to the coho pack, but it is believed that there will be between 50,000 and 60,000 cases of that quality of fish packed before the canneries finally close down. "If they are able to do so the total pack for British Columbia this year will be fully 600,000 cases," it adds. Malcolm & Windsor, of Steveston, B.C., in a letter printed elsewhere, estimate the pack on the Fraser at 300,000 cases, and the total pack of the province at 525,000 cases. In regard to cohoes, they say it is not anticipated that the pack will be anything like it was last year. Coho fishing started on the 15th inst.

On the Toronto market there have during the past few weeks been many rumors flying about in regard to the prices at which cohoes were being offered for future delivery. It was alleged that there had been transactions as low as \$3.25 to \$3.30 f.o.b. at the Coast, but we have never been able to substantiate these figures. Buyers persistently averred that \$3.50 was the lowest and the ruling figure they had been quoted. But that at least one packer was ready to accept less than that figure is evident from the fact that he has this week advised a Toronto house that he has found it necessary to advance his figure 10c. per case, his lowest price now being \$3.50.

None of the correspondence from the Coast indicates any weakness in the situation regarding sockeye salmon. One correspondent states that tonnage has been provided for the shipment of 400,000 cases of salmon to the United Kingdom, while already 20,000 cases have been shipped to Australia, and a like quantity overland to eastern Canada. It is said that sales of tall tins are being made for shipment to the United Kingdom at \$4.60 f. o. b. on the Coast.

The situation in England is strong. The Produce Markets' Review of the 12th inst.,

in reference to the London market, says: "Fraser River talls continue to sell freely. Very little stock is held in London, and as Liverpool stocks are becoming reduced, holders are asking advanced rates, a course in which they are apparently justified; when this season's small pack of tall tins is taken into consideration. The position of flat tins is different, the canneries having packed a larger proportion of this size than usual, and it is expected that opening prices will be lower than for several seasons."

Eastern Canada is evidently the least interested of the salmon consuming centres, but it is not the chief consuming centre.

BUSINESS MEN AS LAW MAKERS.

THE CANADIAN GROCER has during the past three or four years ardently championed reform in the Cabinets, Federal Parliament and Legislative Assemblies of the country.

The particular reform we urged was appointment and election of practical business men to offices and membership in these governing bodies.

We cared nothing whether the appointees were Conservative or Reform in politics, but we cared a great deal whether they were business men or not.

A practical, intelligent business man is a business man, no matter with which political party he associates himself. He will be guided in the Cabinet and in the House by the instincts of business just as the mariner is guided by the compass.

Reforms move slowly. And the particular reform we have been championing is moving, and a little better than slowly too.

Lately the Ontario Cabinet and the Legislature of the province have each been augmented by a man of the desired description. We have reference to the appointment of Mr. E. J. Davis to the Provincial Secretaryship, and the election of Mr. Andrew Pattullo to the Legislature for North Oxford. Both are practical business men of long experience.

Mr. Davis has for years been actively engaged in the hide and leather business, and is a member of the Toronto Board of Trade.

Mr. Pattullo is the publisher of a successful provincial newspaper. But besides his duties as publisher and editor, he has for several years been prominently connected with the cheese and dairying interests of the country. Hard and continuously has he labored in behalf of these interests, and in 1895 he was elected to the important position of president of the Western Dairymen's Association. He, too, may be termed the father of the good roads movement in Ontario. At any rate, nothing practical was done until he interested himself in the mat-

ter, and succeeded in securing the formation of the Good Roads Association.

Reforms move slowly, but the movement for government by business men for the business interests of the country, instead of by professional politicians for themselves, is growing apace.

THE SITUATION IN THE STATES.

IN reply to an enquiry from THE GROCER the manager of one of the largest banks in New York has kindly written the following for us: "The financial situation has been very bad for some time. Deposits are very low. Banks are indisposed to lend or buy paper and there is a strong inclination on the part of moneyed men to hold on to their funds until they can see how the election will likely go. Owing to the recent drop in exchange, banks and bankers took occasion to strengthen their position by importing gold. Altogether some seventy millions were engaged and about three-fourths has been delivered. This, together with the growing belief that Bryan and his silver crew will get badly beaten in November next, has had the tendency of greatly relieving the situation. The movement of currency to the West and South to move the crops has made the New York banks poor and curtailed their loanable funds, so that the money market is still very tight, but I think things will grow better from now on.

"Of course, no real boom will start until after the election is settled. If Bryan is overwhelmed conditions will improve rapidly, but if only beaten we will have another four years of distrust. Reports from our correspondents in the South and West seem to indicate that the silver craze is abating except in the few silver-producing states and they don't count for anything. I am sorry the Republicans had not a better candidate than McKinley, but the Democrats have a good gold ticket in the field and I hope between the two that Bryan will be swamped."

LABRADOR FISHERY A FAILURE.

According to press despatches, the Labrador inshore fishery is a complete failure this season.

The mail steamer which arrived at St. John's, Nfld., on 17th, brought reports that there was no improvement in the catch; in fact, one of the worst on record. Numbers of vessels have returned home, having abandoned the fishery, and their crews are now seeking employment upon the railway, in order to secure enough food to carry them over the winter. It is feared that considerable destitution will exist in the northern portion of the island next winter owing to the failure of the fishery.

A SALMON FIRM'S VIEW.

MALCOLM & WINDSOR, of Steveston, B.C., under date of Sept. 9, write THE CANADIAN GROCER as follows: "The extension of the sockeye fishing season by the new Government to the 1st of September, for which none of the canners seem to have asked, was of no use to anyone, few if any fish being taken after the 21st of August, the season practically closing to all intents and purposes then.

"Though it is extremely difficult to obtain any reliable information as to the exact pack of the Fraser before the salmon is actually cased up and shipped, yet it is pretty safe to take this as being in the neighborhood of 300,000 cases, while the Northern total pack is close on 225,000 cases, or a total of 525,000 cases for the province to date.

"Some few canneries on the river here intend to put up cohoes, though it is not anticipated that the coho run this year will be anything like so good as last year.

"Taken as a whole, the past season has been satisfactory to neither canners nor fishermen, the fish running too much in 'spurts' to render steady packing practicable, though the quantity of fish caught was largely in excess of previous poor years.

"Trap fishing this year can hardly be termed a great success, some of the canners having invested in this mode of fishing being heavy losers, many of the traps not having taken enough fish to pay the wages of the men looking after them.

"Cohoe fishing starts on the 15th of the present month. Some of the canners purpose putting up this fish in flat cans, and it will be interesting to note how this experiment turns out, cohoes having heretofore been packed in the well-known 'tall' cans.

"From private advices from England we learn that conservative estimates place the quantity of salmon sold to arrive at 150,000 cases, the bulk of these being in flats and half-flats. This will doubtless have the effect of keeping the market firm."

THE FIG CROP.

The present fig season is a later one than usual, the first loads having arrived at Smyrna eight days later than last year. The excessive heat appears to have been the cause of the delay.

Advices state that the delay in the curing may ultimately diminish the size of the crop, which was expected to be rather larger than that of last year. The size of the crop, however, is of secondary consideration in this article, as the shipments do not depend so much upon it as on the extent of the financial facilities.

The total shipments of figs as per Smyrna

manifests during the past two years were as follows:

	1895.		1894.	
	Cases.	Bags.	Cases.	Bags.
London and outports.....	17,012	45,023	20,844	59,572
Liverpool.....	16,834	50,840	22,076	35,230
U. S. and Canada.....	19,211	24,453	10,345	23,064
	53,057	120,316	53,195	117,866

Last season, it will be remembered, the shipments of figs on both English and American account, exceeded the consumptive demand. Prolopazzi Bros., in their advices, state that should the coming season see a glut it is more likely to occur in the United Kingdom than in America.

STRENGTH IN VALENCIA RAISINS.

CABLE advices from Denia on Valencia raisins continue firm, the advance since prices opened being equivalent to 1s. to 1s. 6d. per cwt. At this writing new fruit cannot be sold for less than 6 to 6½c., as to quality.

Last year at this time fine off-stalk cost in the vicinity of 5c., and were being jobbed out at from 5 to 5¼c., according to quantity.

Prices at present, therefore, are 1c. per pound dearer than last year.

It is considered doubtful by some importers that this strength will be maintained. According to their advices, the strength at primary centres is due to an increased European demand, which has been larger than in previous seasons owing to the general improvement in the industrial and commercial situation in Europe.

The crop, however, is generally admitted to be up to the average, and it is expected that the European demand will diminish to a certain extent shortly.

In this event it is natural to expect a reaction from present prices at primary points. In the meantime, however, shippers are firm, and any bid for immediate shipment means that their views have to be met or the bidder has to do without the goods.

TRADE CONDITIONS IN THE WEST

MR. JAMES DOWLER, Northwest representative of the Eby, Blain Co., Ltd., is in Toronto on a visit. Mr. Dowler emphasizes what has already been said regarding the improved commercial outlook in Manitoba, the Territories and British Columbia.

"You know," he said, "farming is becoming more diversified, and consequently the farmers' sources of revenue are increasing. The crops are good throughout the west except in a few streaks here and there where the hailstorms passed through. The farmers in those streaks will have poor crops, but they are in some measure being compensated by the work they are finding on their neighbors' farms.

"The whole financial outlook is improv-

ing. The merchants are not giving as much credit as they formerly did, and, what is more, the farmers are not asking for it. Neither is there the same thoughtless purchasing of agricultural implements. The farmers are using more discretion in this respect.

"Ranching is developing nicely. Now, take Maple Creek and that part of the country west of that place as far as Medicine Hat, I believe nine out of every ten who went in there have made money. The ranches, as a rule, in that part of the country, were small at the start, but some of them have now big bands and their owners are in easy circumstances."

Mr. Dowler said there was need of improved railway facilities in the west, dwelling particularly upon the necessity of the construction of a road into the Kootenay country through the Crow's Nest Pass.

CALIFORNIA RAISINS DAMAGED.

Advices from the Coast this week state that the rains are severely damaging the crop of California raisins in many sections.

For this reason the proportion of inferior and low-grade fruit this season is expected to be much larger than usual. No change is advised in values, which continue firm, as last quoted.

The first direct shipments to Canadian markets are not expected to arrive at their destinations until the third week in October.

H. P. GOULD & CO.'S FIRE.

Although the fire last week did much damage to the building occupied by H. P. Gould & Co., Church and Colborne streets, Toronto, the firm's facilities for doing business have not been crippled, the fire having been confined to the rear of the building.

LONDON'S FOREIGN BOND-HOLDERS.

The twenty-third annual report of the Council of the Corporation of Foreign Bondholders for the year of 1895 has been issued, and gives useful information regarding the position of defaulting countries. The report contains the following list of the principal countries in default in 1895-96:

States.	Approximate principal outstanding.	Approximate interest arrears.
Argentine provincial loans.....	£29,200,912	£5,681,757
Argentine municipal loans.....	2,451,840	742,752
Argentine provincial cedulas.....	13,697,364	2,230,000
Colombia.....	1,913,500	1,522,428
Costa Rica.....	2,000,000	200,000
Former Confederate States.....	2,418,800	5,248,796
Ecuador.....	693,160
Honduras.....	5,368,570	11,946,229
Liberia.....	100,000	154,000
Louisiana (certificates).....	184,432
Mississippi.....	1,400,000	4,167,000
West Virginia.....	3,047,874
Totals.....	£53,506,452	£30,362,562

All Kinds of Pickles

are offered at all kinds of prices. Some are good and some are not, but when a pickle is wanted to touch the right spot every time and leave that delightful tingling sensation that is sought after, then

GILLARD'S NEW PICKLE

fills the bill every time. Put up 2 dozen in a case.

Single case lots, \$3.40 per dozen.

Five case lots, \$3.30 per dozen.

GILLARD'S NEW SAUCE

A relish of superior excellence, of world-wide reputation.

Single dozen lots	-	-	-	\$1.75
Barrel lots of 12 dozen	-	-	-	\$1.60

Sold
by all
Grocers

GILLARD & CO. MAKERS London, Eng.

Don't be Hoodwinked

for substituting is the fraud of the day. You know BOULTERS'

PEERLESS

"Lion" Brand
Canned Goods

are head, neck and shoulders better in every way than other brands. Sell them.

They are Honest Goods

If you have never
ordered . . .

Tetley's

Indian and Ceylon Packet Teas

just drop a post card to any of addresses below for a sample order, and we guarantee they will give you the best satisfaction of any packet tea on the market.

JOS. TETLEY & CO.,

14 Lemoine Street,

. . . MONTREAL

T. KINNEAR & CO.,

49 Front St. East, TORONTO.

THE HUDSON BAY CO., WINNIPEG.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

THIS week does not show as much activity as the one which it succeeds. At the same time, however, there is still a nice volume of business being done, and the general opinion is that it is up to the average of other years. Sugar is still the most unsatisfactory feature of the grocery trade. There is a good deal of it going out, but the sore spot is prices, which are still tending downward. Canned goods have a great deal of uncertainty surrounding them, and both wholesalers and retailers are slow to place orders. The first shipment of new season's Valencia raisins are exhausted, and it will be another week or ten days before the second lot arrives. Currants are dearer in the primary markets, and firm and in good demand locally. The first shipment of Malaga raisins is due here in a few days. The tea market continues firm, particularly in Indian and Ceylon growths.

CANNED GOODS.

The cold days which we have been experiencing during the last few days have imparted a little better tone to the market for tomatoes, although it does not follow that the market is what might be termed strong. The feeling is really a little unsettled, although not so much so as it was. The packers of the best brands of tomatoes are quoting 65c. in carload lots, but brands not so well known can be obtained at lower prices. There are not many canned goods of any kind offering. Regarding canned salmon, the position is much the same as it

was a week ago. The talk at the moment appears to be principally as to cohoes. A few houses have placed orders, but there seems to be an inclination to hold off in this line as well as in regard to sockeye fish. Some packers who were holding prices at \$3.40 have advanced their figures ten cents per case. The demand from retailers is light for all kinds of canned goods. We quote as follows: Tomatoes, 75 to 80c., for prompt shipment, and 70 to 75c. for future delivery, corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.40 to \$1.45; "Maple Leaf," \$1.40 to \$1.45; Lowe Inlet, \$1.30 to \$1.35, in tall tins; cohoes, \$1.20 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.60 to \$2.65; half tins, \$1.50 to \$1.55; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

The outside markets are a little firmer on Rio coffee. Locally there is nothing new to report. We quote green in bags: Rio, 15 to 17c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 35c.; Mocha, 27½ to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There are none offering, and practically none wanted. We quote: Dark, 28 to 31c.;

medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is quiet, with prices steady. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The position of the local market is most unsatisfactory, the wholesalers universally now practically selling at refiners' prices. "The refiners," remarked the representative of one refinery, "have reached the conclusion that the limit of endurance has been reached, and they are making a stand against further reductions." The demand for sugar is still fairly good, but the orders are small individually. Retailers have so little confidence in the market that they are only buying from hand to mouth. Up to the time of writing there has been no change in the London market since the 15th inst., when there was a reduction of 1½d. on cane. New York is steady. The ruling wholesale quotation is now 4.15 to 4.25c. for granulated, and 3.15c. up for yellows.

SPICES.

Pickling spices are about the only kinds which are receiving much attention. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Batavia.

RICE, ETC.

The chief demand is still for tapioca and sago, rice receiving but little attention. We

Grocers' Scoops

STEEL, TINNED and GALVANIZED, BRASS, HORN, WOOD.

Grocers' Sundries

Line complete for fall.

WALTER WOODS & CO.

HAMILTON.

"SANITAS"

NATURE'S
GREAT DISINFECTANT.

Non-Poisonous.
Does not Stain Linen.

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CEYLON TEA

are flooding the markets; packed in the same way, and labels worded the same. Even our advertisements are copied, in all but one respect, and that is, that none have the courage to offer to take their tea back if it is not satisfactory.

P. C. LARKIN & CO.

25 Front St. East, TORONTO
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*St. Croix Soap Co.
29/3/01*



THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.



BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Quotations on Grenoble walnuts have been received. They are a little lower than last year. Mail advices from Marseilles state that the new crop will arrive about the end of October. The quality is expected to be good, if it can be dried as carefully as last year's crop. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Taragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

The first shipment of new season's China green teas are to hand this week, and there have been a few transactions in them. The teas are showing a shade better value than last year. There has been a small trade doing in Japan teas, but China black teas are neglected. Latest mail advices from London report the market firmer on Indian and Ceylon teas. Good liquoring pekoes and broken pekoes are ½ to 1d. dearer, while medium grades show an advance of ½d. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28

to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

The Valencia raisin market is much stronger than it was a week ago. Owing to the scarcity of selected fruit the market advanced 1s. some ten days ago, and another advance of 1s. was reported on the 16th, off-stalk and fine off-stalk remaining unchanged. On Monday, however, a cable announced an advance of 2s. on off-stalk and fine off-stalk, with the further information that the crop was now proved to be a decidedly short one. Cable orders have been placed at the advanced prices. Some shippers have withdrawn their prices altogether. The first shipment of new season's Valencia raisins have been practically exhausted, and the second lot will not be here for a week or ten days.

Currants have advanced 6d. during the past week. Locally the demand is good and prices unchanged. We still quote as follows: Provincials, 3¼ to 3¾c. in bbls.; fine Filiatras, in bbls., 4 to 4½c.; do., half-bbls., 4½ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.

Sultana raisins are firm and unchanged at 5½ to 6½c.

There is nothing new to report in regard to prunes. We quote nominally as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.;

"U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

California fruits are receiving a little more attention from wholesalers, there having been a few sales. Prices of all grades are much as before. We quote wholesale prices as follows: Apricots, 8 to 14c.; peaches, 5¼ to 8½c. in bags and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Jamaica oranges will be on the market before the week is out. They will sell at from \$7 to \$7.50 per barrel and \$4.50 to \$4.75 per box. Rodi oranges are lower than they were a week ago. The trade is now confined to new lemons. Both the supply and the demand is good. Bananas are quiet. An increasing demand is reported for sweet potatoes. The season is about over in tomatoes. Grapes are still in good demand. Good staple pears are selling well, but apples are difficult to sell. Peaches are still arriving, but the best varieties are done. We quote: Oranges—Rodis and Sorrentos, \$6 to \$6.50 per box; Jamaicas, \$7 to \$7.50 per bbl. and \$4.50 to \$4.75 per box. Lemons—Sorrentos, 360's, \$4 to \$5; Maoris, 300's, \$5 to \$6. Bananas, 75c. to \$1.25; coconuts, \$4 to \$4.25 a sack and 60c. per doz.; tomatoes, 15 to 25c. per basket; Jersey sweet potatoes,

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 Manufacturers' Agent and Grocery
 Commission Merchant
 394 St. Paul
 Street . . . MONTREAL

Special Facilities for introducing new lines with
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Ask the Wholesale Houses for

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GEO. ROSSITER - TORONTO
 10 to 14 Pape Avenue.

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HYGIENIC COCOA
 ROYAL NAVY CHOCOLATE
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Send your orders to

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YOU DESIRE TO INCREASE
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The most certain way to do so is to handle

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JUSTLY CELEBRATED

Breakfast Bacon, Hams and
 Choice Backs.

OUR LARD absolutely Pure and kettle rendered
 solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled
 facilities for selling these at highest prices.
 Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and
 Commission Merchants

51 Front St. East, TORONTO

\$2.75 to \$3 per bbl. ; apples, 75c. to \$1.25
 per bbl. ; pears, 25 to 40c. ; peaches, 40c. to
 \$1 ; plums, 35 to 65c. ; grapes, blue, 1 1/2
 to 2c. per lb. ; Niagaras and Rogers, 2 to
 2 1/2c. ; onions, 75 to 80c. per 80 lb. bag.

BUTTER AND CHEESE

BUTTER—Receipts of butter are heavy.
 The choice article is being pretty well taken
 care of, but medium and low-grade butter is
 accumulating fast, some of the houses hold-
 ing large quantities. It is estimated that
 the make of both creamery and dairy pound
 prints and blocks is two-thirds larger than
 it was a few weeks ago. The demand is
 good for fine dairy tubs and pound prints,
 but creamery pound blocks are not nearly
 as much wanted as they were a month ago,
 the price of dairy butter being so cheap. We
 quote: Dairy butter—Tubs, 13 to 13 1/2c. for
 good to choice ; low grade to medium, 7 to
 9c. ; pails and crocks, 12 to 13c. ; pound
 prints, 13 to 14c. Creamery—Tubs, 17 to
 18c. 1-lb. blocks, 19 to 20c., according to
 make.

CHEESE—The market is a little easier
 again, with buyers and sellers apart. Lo-
 cally there is no particular change to note.
 August make is quoted at 9 to 9 1/4c. by the
 jobbers. September make has sold as high
 as 9 1/2 to 9 3/4c. at the cheese boards.

COUNTRY PRODUCE

BEANS—There is little or nothing doing,
 and jobbers' prices run from 75 to 80c. per
 bush. Not much interest appears to be
 taken in the market, notwithstanding the
 reported short crop.

DRIED APPLES—Dull. The only kind
 offering is early fruit, which is dark and
 not wanted. The jobbing price is nominally
 2 1/2c. Dark fruit is quoted at 1c. in Chi-
 cago.

EVAPORATED APPLES—There have been
 some enquiries on export account, and al-
 though we hear of a few transactions on the
 basis of 4 1/2c. f.o.b., prices, as a rule, seem
 to be above the export basis.

EGGS—Are a little firmer, the cooler
 weather having caused receipts to fall off.
 Shippers in some instances are asking 1/2c.
 per dozen higher than they were a few days
 ago. The idea as to price is 12 1/2 to 13c.

HONEY—Quiet. We quote : Strained, 7 to
 8c., in 50-lb. tins, and comb at \$1.75
 per dozen.

POTATOES—We hear of transactions at
 equal to 40c. on track. Jobbers are selling
 at 45 to 50c. per bag.

PROVISIONS AND DRESSED HOGS.

The position in provisions continues
 strong, the demand keeping active while
 stocks are light. Dressed hogs are in fairly
 liberal supply and packers will start opera-
 tions next week. Heavy hogs are quoted at
 \$4.25 to \$4.75, and light at \$5 to \$5.25 de-
 livered. These prices are much about the
 same as they were a year ago.

DRY SALTED MEATS—Long clear bacon,
 5 to 5 1/2c. for carload lots, and 5 1/4 to 5 3/4c.
 for small lots ; backs, 7 to 7 1/2c.

DON'T FORGET . . .

to give us a trial when shipping produce.
 We can assure you of highest prices and
 prompt returns.

Graham, McLean & Co.
 Produce Commission Merchants
 77 Golborne St. TORONTO.

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Provision and Commission Merchant

Butter Lard Cheese
 Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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General Commission Merchants

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We beg to notify the Wholesale Grocery Trade that we
 have to offer best values in

Rio, Santos, Maracaibo
 and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon
 and Gunpowder Teas

Samples and particulars on application.
 Wholesale supplied only.

ESTABLISHED 1892.

Butter and Eggs

WANTED NOW!

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General Produce and
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62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

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 MILLS RICE**

D. W. ROSS CO.

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4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS

Put up in 3-lb. Tins, always fresh : quality is perfect.
Their increasing sale is rapidly proving it.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 9½ to 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11 to 11½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts of grain are only fair. We quote: White wheat, 66 to 67c.; red, 65 to 66c.; goose, 50 to 51c.; oats, 19 to 22c.; peas, 40 to 42c.

FLOUR—Prices have been advanced 15c. per barrel, and the demand is good. We quote in carloads on track, Toronto: Manitoba patents, \$3.85; Manitoba strong bakers', \$3.45; Ontario patents, \$3.75 to \$3.85. Straight roller is about \$3.20 to \$3.25. Toronto freights.

BALED HAY—Steady; cars on the track here are quoted at \$10.75 to \$11.25; medium is quoted at \$9.

BREAKFAST FOODS—The cheapness of fruit during the past few weeks affected materially the consumption of breakfast foods, but business since the cooler weather set in has improved the demand for the latter. We quote: Standard oatmeal and rolled oats, \$2.50; rolled wheat, \$2; cornmeal, \$2.35 to \$2.45; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

FISH AND OYSTERS.

The fish trade is beginning to attract a little more attention. Oysters are in fair demand and without change in price. Labrador herring are going to be scarce this season. A fair demand is reported for cured fish. We quote: White fish, 7½c.; trout, 7c.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.50 per half-bbl.; boneless cod, 4½c. per lb.; pure cod, 6½ to 6¾c. per lb. Oysters are quoted at \$1.40 for standards, and \$1.75 for New York counts.

SALT.

Business continues fairly active at unchanged prices. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

SEEDS.

About the only variety of seed which is moving to any extent is alsike, for which prices all the way from \$3 to \$4 per bushel are being paid the growers, with \$4.25 being paid for an occasional lot of very fancy. Timothy, in sympathy with the low prices ruling in the west, is worth \$1.35 to \$1.50 per bushel.

HIDES, SKINS AND WOOL.

HIDES—Are firm, with cured quoted at 6¼ to 6½c. Dealers pay 6c. for No. 1, 5c. for No. 2, and 4c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Sheep and lamb-skins 55 to 60c.

WOOL—Receipts are limited and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

PETROLEUM.

Trade is still fair. Pratt's astral is quoted slightly lower. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19c. in bulk.

MARKET NOTES.

Currants are cabled 3 to 6d. dearer.

Labrador herrings will be scarce this season.

Butter is beginning to accumulate on the Toronto market.

Latest quotations received in Toronto on glucose showed an advance of ½c. per 100 lbs.

Toronto wholesalers are beginning to give some attention to new season's California fruits.

There have been some transactions in evaporated apples on export account on the basis of 4½c. f.o.b.

One packing house on the Coast advises its Toronto clients that it has advanced its price of cohoes 10c. per case.

Valencia raisins are much dearer in the primary market, and cables announce that the crop is a decidedly short one.

Jamaica oranges are on the Toronto market this week. They are quoted at \$7 to \$7.50 per barrel, and \$4.50 to \$4.75 per box.

Indian and Ceylon teas, good liquoring pekoes and broken pekoes, are, according

to mail advices, ½ to 1d. dearer, and medium grades show an appreciation of ½c. per lb.

The first shipment of new crop Malaga lemons to the New York market via Liverpool has been made. The lot consists of 3,000 boxes. It is expected to arrive in a few days.

The first lot of new crop Malaga lemons amounting to 1,200 boxes, arrived in New York on the Lucania from Liverpool on Saturday.

QUEBEC MARKETS.

MONTREAL, Sept. 24, 1896.

GROCERIES.

THE week has developed no striking change in the grocery situation here, matters being much as they were last week, except possibly that the aggregate volume of trade may be slightly greater than it was. Sugar continues unsettled as to first cost, and the demand from third hands is duller than it was last week, as retailers have bought rather freely of late. Syrups have ruled quiet and steady and molasses has exhibited a better feeling. Business in spices shows improvement, while values are steady. The weak feeling in coffee is not dispelled, very low prices having been accepted for Maracaibo and Rio. Naturally, the fact interferes with the demand. Teas have met with a better enquiry, especially blacks and gunpowders. Dried fruits of all kinds continue firm, and, as noted elsewhere, advances are cabled on Valencia raisins and also on currants. Prunes are steady, and the first arrivals of new French plums are expected here shortly. Austrian cannot be quoted and Californian are steady. Nuts are quiet and steady, while canned vegetables are demoralized and canned fruit is now showing a distinctly lower tendency. In fresh green fruit business is active, but prices are lower under increased receipts. New winter apples were offered this week. Produce and provisions continue generally as last reported.

SUGAR.

The sugar market has furnished no important change during the past week, but the easy feeling continues, and demand is not quite as brisk as it was in a wholesale

2 PEAS
NEW-PROCESS

THAT ARE ALIKE

STRATHROY
PEAS

... TENDER ...
DELICIOUS FLAVOR.

● **FRENCH**
AND ● **PEAS**

IT PAYS TO THINK

Just a moment's reflection will convince any live grocer that if you sell your customers Lemon Peel and give them half sugar, you will do both yourself and your customers an injustice.

Now think a moment. Suppose you buy our High-grade Imported **DRAINED PEELS**, absolutely free from sugar and costing you **LESS THAN THE CANDIED PEELS**, don't you think your customers will be more highly pleased and your profits larger? Think it over and send us a trial order for our **Drained Lemon, Orange and Citron.**

"Kolona" Ceylon Tea

has

never

been

RETURNED



A tremendous boom has been given to the package tea business by our magnificent "KOLONA" Ceylon Tea.

Our Tea exhibited and supplied to the patrons of the Industrial Exhibition was a revelation, the richness, purity, and delicate flavor being acknowledged on all sides.

Our Competitors felt its power, and already imitators have sprung up around us, vainly trying to copy our flavor.

Even the Old Timers are feeling its power and are hustling in vain to hold their own.

The history of "Kolona" Ceylon Tea is unique. Not a single package has been returned where once sold, and thousands of pounds are going into the homes of Canada.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

way. Naturally, with the first cost as unsettled as it is, the jobbing range is irregular, and so it is. Nominally $4\frac{1}{8}$ to $4\frac{1}{4}$ c. is the range on granulated, and yellows 3 to $3\frac{3}{4}$ c. or cost, but it is quite possible that these figures have been shaded in the case of a general order.

SYRUPS.

These continue quiet, while prices rule about steady at $1\frac{1}{2}$ to $2\frac{3}{4}$ c., as to quality and quantity.

MOLASSES.

There is no change in molasses, which continues quiet. The feeling, however, is rather steadier than it was last week, and though a round lot of Barbadoes or Porto Rico might be had at 27c., no small parcels of stock are available for less than $27\frac{1}{2}$ to 28c. on both grades, and in a jobbing way we quote the range 29 to 31c.

RICE.

As was the case last week, there is a good demand for rice, and prices are well maintained. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

Business commenced to pick up a little in spices this week, but prices show no change. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The weak feeling noted in this market for some time continues and sales have been made at very low prices this week in round lots. Both Maracaibo and Rio have sold low, the former at 16c. and the latter at 15c. This unsettled feeling, of course, interferes with business in a small way and the roasters complain that this fall has been a record one for dullness. We quote: Rio, $15\frac{1}{2}$ to 17c.; Maracaibo, $16\frac{1}{2}$ to 18c.; Java, 23 to 26c., and Mocha, 23 to 25c.

TEAS.

There has been a better demand for teas this week, especially in China teas, both blacks and gunpowders, about 800 packages changing hands at a range of $8\frac{1}{2}$ to 14c. for the former and $8\frac{1}{2}$ to 22c. for the latter. Offers of Japans in round lots also resulted in business on the basis of $13\frac{1}{2}$ to $17\frac{1}{2}$ c. as to quality. All reports from travelers agree that stocks in retailers' hands are light and that once this demand sets in it will mean a good business. We quote: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, $11\frac{1}{2}$ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The firm feeling noted in dried fruits at primary centres continues, and cables this week quoted advances at Denia of 1s. to 1s. 6d. from the opening prices. This strength is attributed by commission men here to the European demand, but they are

not prepared to state that it will be maintained after this demand is satisfied. Some of them rather anticipate a reaction. At this writing the offerings of Valencia raisins on spot are light, it being doubtful if a buyer could get more than 100 boxes. They consist of arrivals via Liverpool, and are held at a range of 6 to $6\frac{1}{2}$ c., as to grade.

There is no change in California raisins, which are also firmly held by sellers. Nothing new is to report from the Coast except that shippers refuse to shade prices. We quote for forward delivery: 2-crown, 5 to $5\frac{1}{4}$ c.; 3-crown, 6 to $6\frac{1}{2}$ c.; and 4-crown 7 to $7\frac{1}{2}$ c., the inside figures being very difficult to secure.

Currants are again cabled strong abroad this week, the net advance since the opening being placed at 1s. per cwt. On spot business is quiet, but prices are firmly held at a higher range, viz., $4\frac{1}{4}$ to 5c., as to quality, in barrels.

There is no change in prunes, the tone continuing firm. New crop French Imperial plums are offered at $4\frac{1}{2}$ to 5c., and California prunes at 6 to 11c., as to grade. No quotation can be given on Austrian.

Evaporated California fruit has received fair attention and continues steady. We quote: Peaches, $8\frac{1}{2}$ c.; apricots, $12\frac{1}{2}$ c., and pears, 9c.

Figs are entirely cleaned up here and prices are nominal.

No offers of new crop dates have been offered here yet.

NUTS.

Nuts continue quiet. The first direct shipments of new stock to importers here are not expected until the end of October. We quote: Grenoble walnuts, 11 to 13c.; Brazils, 11c.; almonds, $10\frac{1}{2}$ to 11c.; filberts, 7 to $7\frac{1}{2}$ c.; peanuts 5 to 7c., and cocoanuts, \$3.50 to \$4.25 per 100.

CANNED GOODS.

There is no improvement in the situation of this market and values on vegetables are very unsettled, while new crop fruit are also expected to open much lower. In fact no one is disposed to buy at all. We quote: Tomatoes, 65 to 75c.; corn, 65 to 75c.; peas, 70 to 90c.; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

There has been a fair trade in green fruit of all kinds this week, but prices generally are on the easy side. Fall apples are greatly in over-supply and rule easy. First receipts of winter apples arrived this week and are offering at \$1.25 to \$1.75. New Malaga lemons are offering at \$3 to \$4 to arrive. They are expected in the course of a fortnight. We quote: Winter apples, \$1.25 to \$1.75, fall ditto, 50c. to \$1; peaches, 50c. to \$1; plums, 30 to 60c.; pears, \$3 to \$8 per box, as to grade; old lemons, \$1 to



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Any man or woman who has any responsibility in life or anyone dependent on him or her, for whom provision cannot otherwise be made, is in duty bound to see that such dependent is not left destitute by his or her death.

By a policy of insurance in the CONFEDERATION LIFE ASSOCIATION on the Unconditional Accumulative Plan, complete and unquestionable protection is immediately secured.

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No Soaking. No Boiling. No Odor.

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VINEGARS

Made under Government Supervision. Absolutely pure.

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79 and 81
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**FRUIT
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32 WEST MARKET STREET

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GEORGE MCWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

MCWILLIAM & EVERIST

GENERAL

FRUIT

Commission Merchants

**25 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

COOKED MEATS

We are putting up a very fine line of Cooked Pigs' Feet and Cooked Pigs' Tongues in jars. Cooked Pigs' Tongues, Cooked Ox Tongues, English Brawn and Cooked Boneless Hams for slicing on the counter. If you have not handled these lines send us a small sample order and we know you will want more.

F. W. Fearman

HAMILTON

\$3 per box, and Jamaica oranges, \$6 to \$6.50 per bbl.

COUNTRY PRODUCE.

EGGS—There is no change in eggs, which rule steady at 11½ to 12c. for No. 1.

BEANS—As last reported: Car lots on track, 70 to 75c.; smaller quantities, 80 to 90c.

HOPS—Quiet and steady at 7c.

HONEY—A few small lots are moving at 10 to 12c.

POTATOES—Receipts on the increase, but prices are maintained at 35 to 40c. per bag.

DRIED APPLES—Nominal at 3 to 3½c., and evaporated at 5½ to 6c.

BALED HAY—Continues easy, No. 1 selling lower at \$10 to \$10.25, and No. 2, at \$8.75.

PROVISIONS.

The provision market is without change. We quote: Canadian short cut, clear, \$10 to \$10.25; Canadian short cut, mess, \$10.25 to \$10.50; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 7 to 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

There has been a fair demand for flour this week, the demand on Lower Province account being a leading feature. Values have a firmer tendency also in sympathy with the steadily rising wheat market. We quote: Winter wheat, \$3.60 to \$3.80; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$3.40 to \$3.50; straight roller, bags, \$1.60 to \$1.65; extra bags, \$1.30 to \$1.35; Manitoba strong bakers', \$3.25 to \$3.50.

There was no change in the situation of the oatmeal market. The demand continues slow, and rolled oats are offering freely at \$2.60 in wood and at \$1.25 per bag. We quote: Standard, bbls., \$2.80 to \$2.90; granulated, bbls., \$2.90 to \$3; rolled oats, bbls., \$2.60; rolled oats, per bag, \$1.25.

A fair amount of business was reported in feed, and the market rules steady. We quote: Bran, \$10 to \$11; shorts, \$11 to \$12; mouillie, \$15 to \$17.

CHEESE AND BUTTER.

The lull in the speculative demand for cheese continues, and buyers are resting on their oars until they find out whether the consumptive demand in Great Britain is going to respond to the recent advance. At present, bids are being reduced in the country, 9½ to 9¾c. being the range of offers for September make. Factorymen, however, having closed out their last half August for that and more, want 9½c. and better for their September goods, and are

BROCK'S BIRD SEED

is put up in attractive packages, sells readily, and leaves retailers large profit.



ASK YOUR WHOLESALE FOR IT.

NICHOLSON & BROCK - TORONTO

CONSIGNMENTS OF . . .

BUTTER, EGGS, and all kinds of Produce

HANDLED TO THE BEST ADVANTAGE.

Reference—Broadstreet's Mercantile Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,

33 Church St., TORONTO

We Can Sell

any quantity of good Fresh Eggs at top prices, also Choice Dairy Butter in pounds and tubs. Quick Sales. Prompt Returns.

WM. RYAN & CO.

**70 and 72 Front St. East
TORONTO**

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,
TORONTO, ONT.**

Breakfast Bacon

Quality finest. Prices low.
Hams are scarce and dear.

TRY OUR SHOULDER HAMS

Cured in Sweet Pickle under same recipe as our "Maple Leaf" Brand Hams.
Price is very low, and they will readily take the place of Hams.

D. GUNN, BROS. & CO.

Pork Packers, Toronto.

Hugh Walker & Son ; **Wholesale Fruit and
Guelph, Ont.** **Commission Merchants**

Consignments Solicited.

trying to get it by holding back. At the wharf this week 4,000 French country cheese sold fractionally lower than last week at 9 1/4 c.

There has been a sudden advance developed in the butter market this week. On Saturday last shippers were slow buyers, or claimed to be, at 17 1/4 c. To-day offers are being freely made of 17 3/4 to 18c., and even 18 1/4 to 18 1/2 c. for boxes.

ASHES.

There is no change in ashes. We quote: Firsts, \$3.50 to \$3.55; seconds, \$3.05 to \$3.10; and pearls, \$4.55 to \$4.60 per 100 lbs.

MARKET NOTES.

The unsettled feeling in sugar prices at the refineries continues.

New French plums will soon be on this market. They are offering to arrive at 4 1/2 to 5c.

The first direct shipments of new nuts to this market are expected toward the close of October.

Round lots of low grades black and gunpowder teas were closed off the market this week at 8 1/2 c.

Currants at primary markets have advanced 1s. per cwt. from the opening, and Valencia raisins 1s. 6d.

First receipts of winter varieties of new crop apples were offered this week. They are selling at \$1.25 to \$1.75.

Round lots of Barbadoes and Porto Rico molasses have changed hands at 27c., but nothing can now be had under 27 1/2 c.

Both Maracaibo and Rio coffee in round lots has been sold to roasters here this week at a decline of 1/2 c. per pound on previous prices.

Commission men here look for low offers on new canned fruit as well as on vegetables, and expect the drop to be quite as sharp.

Cables on apples from Liverpool on Tuesday quoted a decline of 2s. The fruit offering, however, was all from the United States.

Travelers report to their houses that the stock of tea in retailers' hands in most sections is unusually light. This should mean demand soon.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Sept. 24, 1896.

THE chief topic of interest during the week has been the prospects of the Government granting a subsidy to the steamers making Portland their winter port. The feeling is very strong through the Maritime Provinces and it is felt by people of both parties that a great wrong will be done if an American port is to have greater advantages than a Canadian port, through Canadian Government aid. That fall is here and that the large summer travel is at an end is seen by the Boston steamers changing from six to two trips per week, and the Digby steamer from two to one trip per

day. In markets there is but little encouragement. Sugar is again weaker and in molasses also lower prices are quoted. Butter and cheese tend higher, and flour keeps firm.

OIL—In cod oil prices tend easier. The quantity arriving, though not excessive, exceeds the present demand. Burning oil is moving better and future delivery orders are being taken, people beginning to think of winter supply. We quote: American burning oil, 21c.; best Canadian, 19 1/2 c.; prime, 17c.; no charge for barrels.

SALT—There has been a fairly good demand for coarse, and as stocks continue light a good price is obtained. Market is not, however, strong, as some is expected both direct from Liverpool and via Boston, and the season is getting late. We quote: Coarse, 50 to 52c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3.25; 10-lb. bags, in bbls., \$3; butter and cheese salt, bulk, \$2.60 to \$2.65 per bbl.; 20-lb. wood boxes, 20c.; 10-lb. wood boxes, 12c.; cartons, \$2 per case of 2 doz; Canadian fine, \$1.

CANNED GOODS—The interest is less. The dealers are now trying to sell without having to give their goods away. In round lots, however, some low prices are heard of. A new patent-opening tin has been shown here; it differs from the old style in that a can containing liquid can be opened without spilling the contents, which is not possible with other key-opening cans. It is thought that some of the goods this season will be in this style of tin, for which a small extra price will be asked. Canned lobsters are very scarce in this market, and quoted high. One or two new brands of haddies are seen, but in some cases they are not offered in this market, but sold west, where there is a good demand. We quote: Corn, 70 to 75c.; peas, 70 to 75c.; tomatoes, 70 to 80c.; gallon apples, \$1.90 to \$2; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.34 to \$1.45; peaches, 3's, Canadian, \$2.85 to \$3; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.65; salmon, \$1.35 to \$1.40; lobsters, \$2.20; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz.; scallops, \$5.50 for 4

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

The Most Searching Tests

"GOLDEN" FINNAN HADDIES

Have been subjected to the most severe tests, and have come out on top.

Remember, when you buy "GOLDEN" Haddies you get a full pound tin.

Quality guaranteed or money refunded.

Packers' Agents.

NORTHRUP & CO.
St. John, N.B.

Leonard Bros.

Wholesale Fish Merchants

ST. JOHN, N.B., and MONTREAL.

Ask your wholesale grocer for

Leonard's 1-lb. Cod in Blocks

(GUARANTEED)

We are also putting up

**New Haddies, Kippers and
Yarmouth Bloaters.**

SALT SALT

Don't wait for broken fall weather
to order your winter's supply . . .

VERRET, STEWART & CO. - MONTREAL, QUE.

Canaries

Imported direct from the Hartz Mts., Germany. Their song fully developed, compared with an ordinary canary, is as an accomplished soprano to a huckster's bawl. Seldom seen in this country, and never sold by bird dealers under \$5.00.

To advertise the only food fit for trained canaries, we will deliver one of these birds to any grocer in Canada on receipt of \$3.00. A grocer who got one has since sold seven or eight at \$5.00 each, and his trade in "Cottams" Seed has doubled by the advertisement of their song.

BART. COTTAM & CO., LONDON, ONT.

Beautiful brass cages, retailed at \$2.00—one only with each bird, at \$1.00—less than price at wholesale.



Jersey Cream

is generally acknowledged to be a little bit better than other cream. So is

JERSEY CREAM BAKING POWDER

everywhere acknowledged to be superior to any other baking powder that is being sold to-day. You can easily prove this by a practical test.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

LYTLE'S WHITE WINE VINEGAR

Is of superior quality.
Is free from adulteration.
Is the best for Pickling uses.
Gives perfect satisfaction.

Then Why Not Sell It?

Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO

Fish! Fish!

Labrador Herrings—Barrels and Half-Barrels.
No. 1 Shore Herrings—Half-Barrels.
XXX Table Codfish—100-lb. Cases.
Pure Table Codfish, 1-lb. 24-lb. Cases.
Boneless Codfish, 1-lb. 25 and 40-lb. Cases.
Dried Codfish—Quintals and Halves.

JOHN SLOAN & CO.

45 Front Street E.

Wholesale Grocers TORONTO

Valencias

A special line choice cleaned fruit in perfect condition

OFF-STALK, FINE OFF-STALK AND SELECTED

at bargain prices. Limited quantity only.

WARREN BROS. & CO.

35 and 37 Front St. East, Toronto.

NEW GOODS

Valencia Raisins
Horseshoe Salmon
Boneless Fish

T. KINNEAR & CO.

49 Front St. East, TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL

See prices current for quotations.

Malaga Fruit Blue Baskets Black Baskets

A shipment of the above arriving very shortly.

PERKINS, INCE & Co.

TORONTO.

Holds the Record

'Excelsior Coffee'

As popular to-day as Twenty Years Ago. The most successful and reliable trade-winner to build up a profitable business with. Why should it be necessary to have your good trade experimented on with new brands having no reputation?

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

TORONTO



Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

IS . . .

MONTREAL

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scoring hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—This is an active line. Plums arrive in large quantities from Nova Scotia and sell cheap. The low price has made a very active demand, boxes being about five cents better price than baskets. In apples, the quantity arriving is large and the sales very dull. There are two auction sales a day, at which a dollar is a high price. Best Gravensteins, the highest-priced apple on the market at this season, are slow at \$1.50. A few West India oranges have been offered here. Grapes have been very large arrivals and have retailed as low as 25c. per basket. Pears are rather higher. Some nice Nova Scotia pears are now offered. In peaches Canadian hold the market and give good satisfaction. We quote: Lemons, \$6 to \$7; Valencia oranges, \$7 to \$8; bananas, \$1 to \$2.90; grapes, 25 to 60c. per basket; peaches, \$1.25 to \$1.75; apples, \$1 to \$1.50 per bbl.; keg grapes, \$5 to \$6; Bartlett pears, \$6 to \$7; N.S. plums, 25 to 40c.

DRIED FRUIT—In this line there is now somewhat of the interest which there has of late been in canned goods. About five cars of California raisins are reported sold. It is said some shippers are shading prices, but it is known that a number refuse orders except at their quotations. Valencia raisins are being quoted more freely and rather lower prices are quoted. French plums are quoted rather lower. Regarding prunes, one large shipper states if there is any change they will be higher. It is expected the sale of cleaned currants will be larger than ever this season. Most of our dealers

now put up their cartoons under their own brands. Evaporated apples are lower and there is no demand. Dried are a drug and very low prices are quoted from the west. Nuts begin to have interest. We quote: Valencias, 4c.; layers, 5½c.; California L. M. 3-crown, 6½ to 7c.; London layers, \$2 to \$2.25; currants, cases, 4 to 4½c.; bbls., 3¾ to 5c.; cartoons, cleaned, 6¾ to 7½c.; bulk, cleaned, 5½ to 6½c.; prunes, boxes, 6 to 7c.; dates, 4½c.; dried apples, 4 to 5c.; evaporated apples, 6c.; Egyptian onions, 1½ to 1¾c.; American onions, \$2.75 to \$3 per bbl.; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 9 to 10c.; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE—Good butter continues scarce, but it is still difficult to get full price for creamery. Of poor there is always a large quantity. In cheese, stocks here are light, and there is some inquiry, but prices are well below those asked by Ontario parties. Stocks in first hands at the factories are also not large, there being a comparatively small make this season. Eggs find fair sale at even prices. We quote: Dairy butter, 17 to 18c.; new creamery, prints, 20 to 22c.; do., tubs, 18 to 20c. Cheese, 9 to 9½c. Eggs, 9½ to 10c.

SUGAR—Merchants have not been so disappointed in years as this season in sugar, large quantities of sugar having been sold well below cost, to say nothing of the expense in carrying large stock—much of it in outside storage. Not only has the market not advanced, it has not even stood still, but has dropped off little by little, and is quoted again lower this week. We quote: Granulated, 4¼ to 4¾c.; yellows,

3 to 3½c.; Paris lump, 6c.; powdered, 5¾ to 6c.

MOLASSES—The market has had many surprises this season. Early it was thought there would be little Porto Rico come here, but importations have been far larger than ever. Never for years was there so small a demand for Barbadoes, which early in the season it was thought would be high, but which instead declined. Sales at present of all grades are very dull. New Orleans show a fair demand, and there is some enquiry for syrups. We quote: Barbadoes, 27 to 28c.; Porto Rico, 28 to 32c.; New Orleans, bbls., 28 to 30c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; Nevis, 25 to 26c.

FISH—Owing to large arrivals, dry cod continues easy, but there is a good demand. Prices are quoted rather lower. In pickled fish best grades are scarce and high. A quantity of Nova Scotia herring arriving this week are held high. There are a few very nice Quoddy's in the market. Shad are in small supply, and for fall caught very firm prices are asked. In smoked herring bloaters have a ready sale, and kippered herring are in good demand at fair prices. Smoked herring and sardines have no demand. In boneless trade is becoming very active, and large shipments are being made. We quote: Large cod, \$3.25 to \$3.50; medium, \$2.85 to \$3; pollock, \$1.20 to \$1.25; bay herring, \$1.25 to \$1.30 per half-bbl.; smoked, 4 to 5c.; shad, half-bbl, \$4.50 to \$5; Shelburne, \$2.75 bbl.; boneless, 2½ to 8c.; Yarmouth, 4c.; bloaters, 60 to 70c. per box; Quoddy herring, \$2.75 half-bbl.; kippered, \$1 per box.



IT is a handsome and attractive package, with the beautiful red effect in the label against the bright tin grater. The can of Coffee is bound securely to the grater with a strong wrapper and they are very carefully packed. If we sell the grater separately our contract distinctly specifies that we must not do so at less than \$1.25 per dozen. The Coffee is the same quality exactly as our now famous "Reception" brand in the milk pails.

NOW READY FOR SHIPPING.

1, 2 and 4 dozen in case

\$3.00 PER DOZ.



The work of the grater is peculiar. The old style graters are merely roughened tin, but in this THE HOLE IS THE PATENT and the gratings go right through. NO CLOG OR WASTE. Do not judge it yourself, but let a WOMAN SEE IT WORK. FREE with 1-lb. tin of

Vienna Coffee

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

PROVISIONS —There is a fair sale. Beef is rather easier. Hams are firmer, but are lower here than at other points, while in lard it is being sold out of store at same price it now costs to land, but then it has been held in stock for some time. We quote: Clear pork, \$12.75 to \$13.50; mess, \$13 to \$13.50; beef, \$12 to \$13; hams, 11 to 12c.; rolls, 7½ to 8c.; pure lard, tubs, 7 to 8½c.; compound, 6½ to 7¼c.

FLOUR, FEED AND MEAL—There is little new. Manitoba flour has an increasing sale. Prices in flour show no change. Oatmeal is rather easy, in sympathy with oats. Ontario oats, which are as a rule favorites here, are this season, owing to quality, not so much preferred. Island oats will rule low. Cornmeal is selling in very large quantities, and is again rather lower, owing largely to competition between millers. Beans show no change. Stocks are large and sales rather limited. In hay, some shipments are being made to Boston. Market shows little change. We quote as follows: Manitoba flour, \$4.40 to \$4.50; best Ontario, \$4 to \$4.20; medium, \$3.95 to \$4; oatmeal, \$2.85 to \$3; cornmeal, \$1.85 to \$2; middlings, car lots, in bulk, \$14 to \$15; bran, do do, \$13 to \$14; hand-picked beans, \$1; prime, 90c.; oats, 29 to 30c.; hay, \$13 to 14; barley, \$3.25; round peas, \$1.15; split peas, \$3.00 to \$3.25; yellow eye beans, \$1.75; buckwheat meal, \$1.25.

ST. JOHN NOTES.

A shipment of dry fish for Brazil passed through here this week.

The annual meeting of the Maritime

Board of Trade will be held here on Sept. 29. A large number of delegates will be present, and matters of great importance to these provinces will be considered.

Peaches are now being grown in the Annapolis Valley successfully.

St. John has a new biscuit manufactory called the Queen Biscuit Co.

Twenty-one cars of corn arrived here one day this week, for a city miller.

Our merchants received large shipments of Delhi canned goods during the week.

Upward of fifty cars of blueberries were shipped from Petitcodiac station this year.

J. Hunter White has been appointed agent for the Imperial Coconut Co., Toronto.

Large shipments of finnan haddies are now being made from here to Montreal and points west.

Shaffner Bros., of Clementsport, have sold their business to their head clerk, Herbert Hicks.

A shipment of "Maple Leaf" bird seed from Nicholson & Brock was received this week by Jardine & Co.

Special apple trains are now being run through the Annapolis Valley and shipments are being made to English markets.

John Sealy, whose boneless fish is so well known west, reports demand active, orders coming in more freely than usual at this season.

Reports from Prince Edward Island are to the effect that hay and oats open low. They feel the low price of pork very much, but in the prompt sale of their large output

of cheese at good prices find an offset. The oyster season is now well under way and steady shipments are being made.

H. B. Short and James Ellis have started a fish business at Digby, N.S. They have that experience which should make a successful business.

The president of the Chatham Board of Trade is to be congratulated on his success in obtaining a lower rate of freight on flour to his town. Had the cut not been made arrangements for importing by water would have resulted.

Everything points to the success of our Exhibition opening this week. Dairy interests will be very largely represented. D. M. McPherson will act as judge of cheese. In fruit D. H. Knowlton, Farmington, Maine, will act as judge.

PICKLES BY THE CARLOAD.

The largest consignment of pickles ever passed by the Canadian Customs, was delivered last Wednesday to H. P. Eckardt & Co., Toronto. It amounted to two carloads, the product of H. J. Heinz Co., of Pittsburg, Pa., who have just appointed H. P. Eckardt & Co. to be their Ontario agents. The goods were packed in private cars, the property of H. J. Heinz Co., and their highly decorated white exteriors made quite a show, as they stood on the tracks at the foot of Scott street. Mr. Matthes, who represents the manufacturers, and is still in Toronto, mentioned to THE CANADIAN GROCER that he has two more carloads made up of catsups, sauces, etc., close at hand, which he expects to deliver to their agents in a few days.

SHARP ON TIME

We are already filling orders
for our Delicious . . .

Buckwheat Flour

(SELF-RISING)

Note.— This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

TRY A SAMPLE ORDER

In 2½ lb Packages, 2 doz. per Case. In 5 lb. Packages, 1 doz. per Case.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete
Breakfast Cereal Food Mills in the Dominion

Write us at once for Prices

MILLERS AND MANUFACTURERS OF
Choice Breakfast Cereal Foods

TORONTO, CAN.

HINTS TO BUYERS.

THE Pure Gold Mfg. Co. have sent several consignments of their Vienna coffee, with patent grater, to British Columbia, the largest being to Kelly, Douglas & Co., of Vancouver.

W. H. Gillard & Co. are the Hamilton agents for Spratt's dog biscuits.

A shipment of Malaga table raisins will be to hand with Lucas, Steele & Bristol this week.

A line of very fine golden tipped Ceylon tea is arriving this week for Davidson & Hay.

An extra value in gunpowder tea in cads, at 18 cents, is being offered by Lucas, Steele & Bristol.

The Eby, Blain Co., Ltd., report very large sales of vacuum pan process salt, in car lots, delivered.

The material used in the manufacture of the "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon and India, and goes through a peculiar manipulation at the

factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

Young & Smylie's licorice pellets and licorice plugs are in stock with Lucas, Steele & Bristol.

The Davidson & Hay are offering "Welcome" soap, which the manufacturers claim is the best soap on the market.

Lucas, Steele & Bristol's offerings in Indian and Ceylon teas, also blends, are very large this month. Samples sent on application.

The Eby, Blain Co. have purchased the entire stock of "Pure Food" red kidney beans, which they are offering at very low prices.

"The sales last week of 'Kurma' tea were almost double of any preceding week since this tea was introduced," report Davidson & Hay.

"We are pushed just now," said Mr. Jardine, of the Pure Gold Mfg. Co., "getting out our Vienna coffee, but our tin factory people tell us they will have their

special machinery for our graters fitted up this week and then there will be no more trouble."

The Eby, Blain Co., Ltd., have in stock a full line of new dried fish, including boneless fish, quail on toast, pure codfish and scaled herrings.

Repeat orders are positive proof that goods are right. T. A. Lytle & Co. are busy filling repeat orders for their famous white wine vinegar.

The Eby, Blain Co., Ltd., have received their new pack "Sportsmen" sardines, ¼'s and ½'s. The ½'s are a new size, full-sized halves, a neat package and very fine fish.

Last fall, Morse Brothers, proprietors of the "Rising Sun" stove polish and the "Sun" paste stove polish, shipped over twenty-three carloads of fifteen tons each in less than two weeks.

Morse Brothers received orders one day last week for immediate shipments of "Rising Sun" stove polish and "Sun Paste" stove polish, amounting to eleven carloads

An honest grocer



Will offer his customers only such goods as are worth the price asked for them. When he handles canned goods of

THE MAPLE LEAF BRAND

he has the satisfaction of knowing that his patrons are getting one hundred cents for their dollar, and that they cannot help being pleased with the contents of every can he sells them.

DELHI CANNING CO., DELHI, ONT.

Use Judgment

in what you buy. Don't buy in a hap-hazard way, taking anything that comes along, whether it's it's Cheese, you are ours. Being in keep indefinitely, and everyone knows it is the best in the world. Competition has proved it.

**MACLAREN'S
IMPERIAL CHEESE**

good or bad. If safe in ordering sealed jars, it will

keep indefinitely, and everyone knows it is the best in the world. Competition has proved it.

A. F. MACLAREN & CO., TORONTO



East India Pickles

Good Sellers
Good Profit

Have been pronounced by epicures to be the most appetizing and delicious pickles prepared in the world.

The sauce makes an excellent dressing for all kinds of meats, game and fish.

A TRIAL WILL CONVINC.

Large bottles—
1 dozen in case.
Small bottles—
2 dozen in case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

There are Others, but None so Good as



KNOX'S SPARKLING GELATINES

They are now conceded to be the best, and superior to all others. Are endorsed and used by the intelligent teachers of cookery to-day. They have no odor or gluey taste which accompany most gelatines, and are the **BEST VALUE** on the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. Canadian Agents **Hamilton.**

... HAVE YOU EVER TRIED ...

The "Lorne Brand" of Canned Goods ?

If not you have missed **Something Good.**

Lose no time in trying them.

The **WEST LORNE CANNING AND EVAPORATING CO., Ltd.**
WEST LORNE, ONT.

of fifteen tons each. At this season of the year such a day's sale of stove polish is phenomenal and attests the popularity of these goods.

T. Kinnear & Co have in stock their season's supply of "Horseshoe" salmon.

"Lion" spices, extracts and baking powder have had a splendid sale the past few weeks.

A shipment of the "Janas-Hanart" table oil has just arrived from Brussels for Robert Greig & Co

John Sloan & Co. are in receipt of a fresh shipment of French prunes, which are showing good value.

The Ireland National Food Co., Ltd., are already filling orders for their self-rising buckwheat flour.

Perkins, Ince & Co., have arriving in a few days their first shipment of Malaga raisins for table use.

D. Gunn, Bros. & Co. are giving a ten days' special sale of breakfast bacon. Don't miss ordering promptly.

Robert Greig & Co. are offering exceptional values in French sardines packed by Dandicolle and Gaudin.

John Sloan & Co. have in stock full lines of fresh fish, including Labrador herring, boneless cod, and quintals of cod.

H. P. Eckardt & Co. have a shipment of Comadre figs; due here next week. Quality is reported to be extra good and prices low.

Clemes Bros. are in receipt of a carload of fine Maori lemons, and two cars of Verdilla lemons. They also have some fine Jamaica oranges.

Dixon's carburet of iron stove polish

seems to fill the bill, with Canadian housewives, for a first-class polish, judging from the report that W. H. Gillard & Co. are selling large quantities.

"Orders for proof spirit vinegar," write T. B. Escott & Co., "are very large, an indication that merchants are tired of selling acid vinegars."

H. P. Eckardt & Co. have a stock of last season's Sultana raisins in good condition, and will be pleased to quote prices on application.

T. Kinnear & Co. are in receipt of a carload of West Indian molasses; also a shipment of syrup; both of which they report they are offering at low prices.

A new shipment of Southwell's jams and jellies is just in for Frank Magor & Co., Montreal. These goods are justly deserving of the favor met with throughout Canada.

Marshall & Co., Aberdeen, are now shipping the new season's catch of "Crown" brand Scotch salt herrings in kegs and larger packages. The fish are the finest selected of the fisheries.

W. H. Gillard & Co. have arriving next week some of Arguimbau's and Trenor's selected, finest off-stalk and fine off-stalk, and report the quality of these raisins as much above the average pack.

Robert Greig & Co. have just landed a shipment of peels from the Scotch firm of John Buchanan & Bros., Ltd., Glasgow. This firm's goods are having a good sale this season.

D. Gunn, Bros. & Co., who are always alive to the wants of the trade, owing to the light supply and high price of hams, are putting on the market full-size shoulder hams as a substitute, to fill the demand for

the time being. These shoulder hams are cured in sweet pickle, under the same recipe as their "Maple Leaf" brand of hams. These are specially good value at 6c. Try a sample.

The "400 Select" black tea, of which W. H. Gillard & Co. are the packers (put up in 100-lb. metal-lined tins), they report as becoming a great favorite with their customers who have a trade for a high-class black.

T. B. Escott & Co. write: "The Fair has been a great success. Our sales of teas have been the largest in years. The new picture with 'Grand Mogul' tea (Othello and Desdemona), is making large sales much larger."

The "Rising Sun" stove polish factory, at Canton, Mass., takes the entire product of a large box factory located near the works. Eight hundred cords of lumber were made into "Rising Sun" stove polish boxes last year.

A feature of the splendid exhibit in Montreal by the agents of Keen's mustard, etc., was the large picture frame, fourteen feet square, on which were mounted twenty-five different show cards, all issued by the manufacturers of this favorite condiment.

P. C. Larkin & Co., packers of "Salada" tea, who have been introducing their package tea in Buffalo, report that about 100 of the most prominent firms in that city already have "Salada" signs in their windows. Faxon, Williams & Faxon are in addition advertising in the daily papers.

Laporte, Martin & Cie. are busy laying in the largest stock and fullest assortment of fresh canned goods in expectation of a lively fall trade. The best known brands in great variety are found in their stock.

UNEQUALLED



The Gail Borden Eagle Brand Condensed Milk

is not rivalled by any other brand of milk. This is the universal testimony of consumers, dealers and jobbers, and accounts for the largely increased sales each year. The demand for

Borden's Peerless Brand Evaporated Cream

is also growing rapidly. Of course, this indicates merit.

Prepared and guaranteed by the

New York Condensed Milk Co.

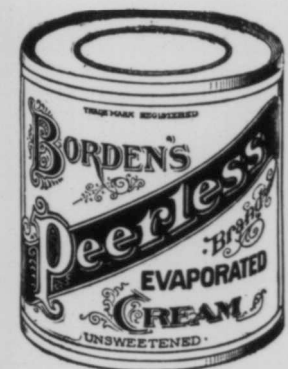
It has
No Equal.

For quotations see price columns

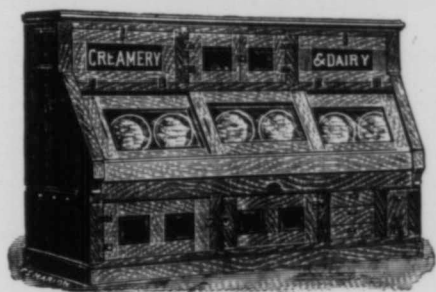
Absolutely
Pure.

Send for particulars to

F. W. HUDSON & CO., Selling Agents, Toronto



Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL



**50 Casks
Best
Imported
Chicory**

EWING, HERRON & CO.

Coffee and Spices

... MONTREAL

**PUDDING
FOR
THIRTY.**

One package of *Instantaneous Tapioca* will make pudding for thirty people, and to spare. It costs your customer just 15 cents per package, or only 1/2 a cent for each person. *Instantaneous Tapioca* goes much farther than ordinary tapioca. Reason—it's pure.

HOWE, McINTYRE CO.

MONTREAL

Commission Merchants and
Manufacturers' Agents.

Agents for Canada.

Their prices this year are extremely low and no one is more willing than they to furnish a list of prices on application.

"Readers of THE CANADIAN GROCER who applied to Frank Magor & Co., Montreal, for an assortment of Keen's show cards, will kindly bear with us a little longer. The enquiry was so large that our supply ran out, and we have been disappointed by our framers. We shall have plenty ready, however, this week for all." So writes the Montreal firm.

This is the time of the year when a great deal of attention is being paid to long clear bacon, breakfast bacon, backs, rolls, etc. In another part of this paper is the announcement of W. A. McClean & Co., of Owen Sound, which the trade should consult, especially as some of the lines there advertised are scarce.

PERSONAL MENTION.

MR. E. B. EDDY and Mrs. Eddy, Hull, arrived in Montreal on Sunday, en route to Ottawa, on their return from a pleasant trip to England by the Sardinian.

W. Boulter, of Boulter Bros., Picton, Ont., the well-known canners, was in Montreal this week. Mr. Boulter called on the trade in company with his Montreal representative, J. Alex. Gordon, but says he did not find many urgent buyers of canned goods.

Mr. Percy Eby, son of the senior partner of the Eby, Blain Co., Ltd., of Toronto,

underwent an operation for appendicitis at the General Hospital on the 14th inst. The operation was a delicate one, and had it been performed forty-eight hours later the doctors declare his life could not have been saved. Mr. Eby is doing nicely, but it will be a couple of weeks before he will be able to leave the hospital.

W. F. Leonard, of Leonard Bros.' St. John, N. B., office, is spending a few days at their offices in Montreal. Speaking of the prospects this year, he said that the fishing so far has been satisfactory, and with good crops the outlook for another favorable year is very bright. His firm are making preparations for a still more extensive trade with the west this year. Their quarters in Montreal, he said, were being enlarged, and other improvements were being made to handle the fish to better advantage.

THE LOBSTER CATCH.

THE Maritime Merchant, in accounting for the decrease in the lobster catch, says: "In the course of our enquiries among those interested in the preservation and growth of the lobster fisheries in these provinces, we have learned that a large number of men engaged in the industry make use of what is known as the 'Wheeler' trap. This contrivance is so arranged that there are two connecting divisions or compartments, the outer one serving to secure the large fish, which in turn drive the small fry into the further

division from whence there is no escape. Thus all lobsters that enter are captured and go into the factory to be canned, no matter what size they may be. It is this senseless destruction of the small immature lobster that is bringing the entire industry to a point where it is threatened with extinction, and it would be a good move to prohibit the use of the style of trap referred to for at least the next five years. The old-fashioned trap in its operation permitted the young lobster to escape, and hence the quality and size of the average canning lobster was considerably higher than now, and there was some opportunity for the fish to mature and increase near their favorite hatching and feeding grounds.

"It is a great misfortune that present greed should be allowed to decimate the valuable lobster fisheries, and it will be found that should the practice continue any length of time, that we will be without an adequate supply of fish for the factories, and as a result many communities which at present derive considerable revenue from the existence of the industry will be forced to do without this important item in their local sources of income."

Mr. F. Lafortune, grocer, 116 St. Maurice street, Montreal, charged with selling adulterated pepper, was let off by the Police Magistrate with a fine of one dollar and costs, as it was a first offence, and the man pleaded ignorance of any adulteration.



**Wethey's Condensed
Mince Meat**

NOW IS THE TIME
FOR QUICK SALES.

GUARANTEED PURE FRUITS,
MEATS AND SPICES.

Sold by all wholesalers.

J. H. WETHEY, MFR., ST. CATHARINES, ONT.

Thousands of People ..

sampled Appleton's Teas

at the different Canadian Fairs during this month, who never tasted them before. They were everywhere liked, and hundreds of orders were received for packages to be delivered through local dealers. This is just the beginning of increased demand all over the country. Take advantage of this free advertising and secure sales by showing customers that you have it in stock.

Agents

TORONTO—THOMPSON & THOMPSON, 18 Front Street East.
MONTREAL—FRANK MAGOR & CO., 16 St. John Street.

For the Whitest, Lightest and
Sweetest Cakes

USE

**Ocean
Wave
Baking
Powder**



Manufactured by the

HAMILTON COFFEE AND SPICE CO.

HAMILTON, ONT.

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

**OVER
1,000,000**

Packets sold
weekly in
Great Britain
alone.

Largest sale in the World

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell



Chief Offices: City Road, London, England.
United States Offices: 89 Front St., New York.

LIPTON

TEA PLANTER

CEYLON

The old saying that

“Straws tell which way the wind blows”

is truly applicable to

CEYLON TEAS

Every wide-awake Grocer is
looking for Ceylon Teas

Every packer of Package

Teas brands his blends “Ceylon.”

Why ?

Because

- Ceylon Teas are the Purest
- “ “ Cleanest
- “ “ Healthiest
- “ “ Most Invigorating
- “ “ Most Economical
- “ “ Most Popular
- “ “ Most Profitable

Buy Them

Try Them

..HAVE YOU..

TRIED THE
Finest Whisky
 IN THE WORLD?

VIZ. —

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

OUT-OF-SEASON ADVERTISING.

By NATHANIEL C. FOWLER, JR.

THERE must come dull times, for dull times come with periodical regularity and occasionally unexpectedly.

Dull times have never been continuous, and never can be, and if their duration is limited they must be followed by good times.

Comparatively few manufacturers, wholesalers and retailers have a right to expect business of continuous equability.

The brisk selling seasons are followed by depression, due to the season, and to known and unknown influences.

The present depression in business is from a lack of public confidence, and the original cause for this condition was created by the very people who object to it.

Because dull times have usually preceded a presidential election, whether there be cause or not, people have learned to expect a depression every four years, and justifiably, or by mere coincidence, place a part of the blame upon political uncertainty.

The fundamental bottom of all depression, except that due to the state of the weather, is what might be considered an unwilling willingness on the part of business men in general to assume that the times are bad, and to continue to talk bad times.

The first man tells the second man that

times are bad, and the second man, although enjoying good business, is given the incentive to watch for bad business, and that which a man expects he frequently receives, or imagines he does, which commercially is the same thing.

The second man, who was not thinking of bad times, begins to stimulate bad times, because someone told him to, and the bad he has received he hands to the next, and down the line it goes, a breathing, speaking epidemic, destroying the sufferer, and carrying the disease to his neighbor.

There are reasons for business depression, and political uncertainty must contribute to that end.

The question of money, and the unknown complexion of a coming Congress, must bear its bad fruit in advance, but with all these existing excuses, and even valid reasons, the most of the hard times owe their origin, and their stimulation, to the collective influence of the many individual minds which talk about, and seem to revel in, the discomfort of which they are a part.

The advertiser begins to economize, and by some unknown method of unreasoning, he runs the knife of reduction into the vitals of his business.

He knows that he depends upon outsiders for his living, and that the advertisement is the connection between his goods and the buyers of them, and yet he deliberately

weakens that connection, or cuts it away altogether.

The cutting of advertising space or the absence of the advertisement is documentary evidence that the advertiser is not able to do a good business, and is forced by conditions or by his own fault to reduce expenses.

Artificial glitter is not business; but the appearance of business means business.

It is nobody's business how poor the advertiser's business may be, provided he attends to his business and pays his bills, and he is dishonest to himself if he publicly announces, as he must by the cutting of his advertising, that something is the matter with him.

In dull times, more than in good times, people have the opportunity to read, and they do read, and further than that the hard-time growler, between his growls, fixes, in his own mind, what he will do, and what he will buy, when conditions permit.

When a man can't have a thing, or thinks he can't, he wants what he doesn't get more than when he can have it, and he is in a receptive mood, when advertising can reach him and enter him.

Dull time advertising is profitable because it is a sign of prosperity, and everybody likes to buy of the man who is prosperous, for the prosperous man is generally better able to serve his customers.

Dull time advertising is valuable because it reaches the readers of advertising who have time to read, and who will be the buyers of the good times to come.

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS

Managers for Canada Montreal

La Fayette

Cigarettes

Are up-to-date

Give them a trial

5 cents

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.



BOECKH'S
Brushes and Brooms

The leading goods and handled by the leading trade of the Dominion.

Full lines of Samples at our Warerooms, which you are cordially invited to inspect when in the city.

Chas. Boeckh & Sons,

Offices and Warerooms, 80 York Street.
Montreal Branch, 301 St. Paul Street.
Factories, 158 to 168 Adelaide Street West, Toronto.

Manufacturers

Toronto, Ont.

He needs Something



Johnston's Fluid Beef will set him right quickly.
Easily prepared — Readily digested — Its strengthening and tonic effects are soon felt.

Johnston's Fluid Beef
Strengthens

SOAP
AND
WATER

May be good for cleaning and scrubbing, but it's a well-known fact that there's something better. The grease and dirt and stains of ages quickly vanish before

SILVER DUST
WASHING POWDER

Fine Fruit Tablets



ENGLISH FORMULA
TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON
& SONS

PICTOU, N.S.



INDIAN &
CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING
MAILED ON APPLICATION

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

LONG CLEAR BACON BREAKFAST BACON BACKS AND ROLLS

Write for Quotations

W. A. McCLEAN & CO.

Pork Packers, OWEN SOUND



Handle
Canadian
Goods and
Build up
Our Country

"SCIENTIFIC"

STOVE ENAMEL AND
STOVEPIPE VARNISH

are elegant goods and elegantly put up.

Western Agent—W. L. MACKENZIE, Winnipeg.
Eastern Agents—W. S. CLAWSON & Co., St. John, N.B.
For sale by all jobbers and wholesalers. Telephone 2995.

SCIENTIFIC VARNISH MFG. CO. - TORONTO

WESTERN

Incorporated
1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed	\$2,000,000.00
Capital - - -	1,000,000.00
Assets, over - -	2,320,000.00
Annual Income -	2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
C. C. FOSTER, Secretary.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD.

TORONTO
will bring you
tenders from the
best contractors.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

FISHER & CO., general merchants, Bolton, have called a meeting of their creditors for the 30th inst.

J. Wright & Co., grocers, Montreal, have assigned.

Victor Warren, general merchant, Pointe a Pic, has assigned.

Louis Lavertu & Co., general merchants, Lyster, Que., have compromised.

Thos. G. MacAllister, grocer, Smith's Falls, has assigned to A. Patterson.

A. Robinson, general store, Stratford, who recently assigned with liabilities at about \$20,000, has effected an arrangement with his creditors at 50 cents on the dollar. He will continue business.

PARTNERSHIPS FORMED AND DISSOLVED.

Ball & Colquhoun, seeds, etc., Knowlton, Que., have dissolved.

Hayward & Starr, general merchants, Fort Qu'Appelle, have dissolved.

C. A. Hogarth, general merchant, Minnedosa, Man., has admitted O. Martin as partner, under the style of Hogarth & Martin.

CHANGES.

Alex. M. Reaper has opened a grocery store in Montreal.

S. D. Ramsay, liquors, Port Rowan, has sold out to F. Goebel.

D. McLeod, general merchant, Milan, Que., has sold out store.

The Picton Fruit Preserving Co. is beginning business in Picton, Ont.

Neil Macdonald, general merchant, Swift Current, has sold out to W. Melborne.

J. T. Mutrie has begun business as grocer and butcher in Maple Creek, N.W.T.

G. H. Kerr, general merchant, Lake Megantic, Que., has opened a branch in Milan.

The Ottawa Fruit Auction Co., Ltd., Ottawa, is making application for incorporation.

SALES MADE AND PENDING.

G. Lareault, grocer, Montreal, has been sold out by the bailiff.

The stock of T. S. Kuhl, grocer, Berlin, is to be sold under chattel mortgage.

DEATHS.

E. Caswell, cheese dealer, London, is dead.

LONDON, PARIS, HAMBURG

From all points we can save expense to direct importers of small shipments. The co-operative system does it.

Write for Particulars.

BLAIKLOCK BROS. - MONTREAL



Siamese Twins

are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension.

Bond policy and rates are away down.

MANUFACTURERS' LIFE INSURANCE COMPANY

HEAD OFFICE, Toronto, Can.



MALLAWALLA

continues

to hold its own;

. the .

strongest proof of excellence.





OUR CORNED BEEF

Is and always has been decidedly individual. We started out with the idea of having something different from other people and that very difference has been our success.

Bear in mind that "Laing" goods will attract the best trade, pay the largest profit in the long run and prove the most satisfactory products you can handle.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



ASK FOR

MOTT'S



FREE....

A cream pitcher, with 36 bars regular Tutti Frutti, being the same as one box. Be sure to get one from your jobber.

ADAMS & SONS CO., 11 and 13 Jarvis Street, TORONTO, ONT.

Special inducements to live Grocers to push this famous tea.



Selected from High Grade Indian and Ceylon Teas.

McLAREN'S



is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.



CELLULOID STARCH

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

**A NOVEL INVENTION!
REQUIRES NO COOKING**

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.


**SOLE MANUFACTURERS,
THE CELLULOID STARCH COMPANY
NEW HAVEN, CONN. U.S.A.**

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
You should sell the genuine

CELLULOID STARCH

It has no equal.
Sold only in packages (see cut).
For sale by jobbers generally throughout Canada.
Include a case in your next order to

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

THIS STARCH WILL ASTONISH YOU
WRITE FOR SAMPLES AND PRICES

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 24, 1896.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
1/4 lb. tins, 4 doz. in case.....per doz.	\$0 75
1/2 " 3 " " " " " " " " " " " "	2 00
3 " 1 " " " " " " " " " " " "	6 50
5 " 1/2 " " " " " " " " " " " "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails.....	16
PURE GOLD. per doz	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
Ocean Wave—	
No. 10 (5 oz.), 4 doz. cases, round or square.....	0 75
1/2 lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
1 lb., 1/2 " " " " " " " " " " " "	5 75
1 lb., 1/4 " " " " " " " " " " " "	9 00

Prices of cheaper goods or special brands on application.



Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 " " " " " " " " " " " "	80
" 12, in 6 doz. boxes.....	70
" 3, in 4 " " " " " " " " " " " "	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 doz. in case.....	2 40
oz. tins, 4 " " " " " " " " " " " "	1 10
lb. tins, 1/2 doz. in case.....	14 00
W. H. GILLARD & CO., PROPRIETORS.	
Diamond—	
1 lb. tins, 2 doz. in case.....per doz.	1 20
1/2 lb. tins, 3 doz. in case.....	90
1/4 lb. tins, 4 doz. in case.....	60
LUMSDEN BROS.	
Boston Baking Powder, 1-lb. tins.....	\$1 25
Standard Baking Powder, 1-lb. tins.....	75
Jersey Cream B'kg Powder, 1/2 lbs.....	1 25
" " " " " " " " " " " " " "	2 25
MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. Sealer Jars.....	2 25
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 81
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1 1/2 lb. jellies.....	2 25
1 1/2 lb. Crown sealers.....	2 25
BLACKING.	
DAY & MARTIN'S BLACKING.	
Paste. (Boxes of 3 doz. each. per gross.	
No. 1 size (4 gross to a case).....	\$ 2 40
No. 2 size 3 " " " " " " " " " " " "	3 30
No. 3 size 3 " " " " " " " " " " " "	5 00
No. 4 size 2 " " " " " " " " " " " "	6 85
No. 5 size 2 " " " " " " " " " " " "	9 00
Emboss'd 97 4 " " " " " " " " " " " "	6 00

Liquid. per doz.	
Pints, A (6 doz. per bbl).....	\$ 3 30
2 1/2 " B 9 " " " " " " " " " " " "	2 25
1/2 " C 15 " " " " " " " " " " " "	1 25
Russet Paste. (3 doz. in box) per gross	
No. 1. In tins.....	\$ 3 75
" 2. " " " " " " " " " " " "	5 65
" 3. " " " " " " " " " " " "	7 85
Russet Cream. (1 gross cases) per doz.	
No. 1. In bottles.....	\$ 0 80
" 2. In bottles.....	1 60
" 3. " " " " " " " " " " " "	1 90
Polishing Cream. (1 gross cases) per doz.	
No. 1. In bottles.....	\$0 80
" 2. " " " " " " " " " " " "	1 35
" 3. " " " " " " " " " " " "	2 25
In Metal Tubes	1 90
P. O. FRENCH BLACKING. per gross	
No. 4.....	\$4 00
No. 6.....	4 50
No. 8.....	7 25
No. 10.....	8 25
THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases \$9 00	
No. 2 Spanish " " " " " " " " " " " "	3 60
No. 3 " " " " " " " " " " " "	4 50
No. 5 " " " " " " " " " " " "	7 20
No. 10 " " " " " " " " " " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid 2 00	
per gross.	
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, " " " " " " " " " " " "	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing	2 00
BLACK LEAD.	
Reckitt's Black Lead, per box.....	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz. per gr.	
Dixon's Carburet of Iron Stove	7 2
Polish, 70c doz.....	7 2
SCIENTIFIC STOVE ENAMEL.	
gross. 1/4 gross. doz.	
Scientific Stove Enamel 7 50 2 00 75	
Scientific Stove Pipe.....	5 00
Varnish.....	9 00 2 50 90
Scientific Furniture.....	1 25

THE F. F. DALLEY CO.

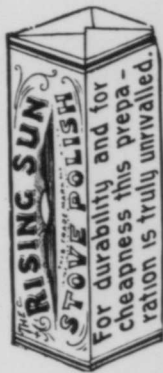
Gem Stove Polish, 1/4 gross cases 9 00	
per doz	
Stovepipe Varnish, 4 oz. bottles 1 00	
6oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bottles.....	1 75
BIRD SEEDS.	
BART. COITAM & CO.	
"Cottams" Bird Seed.....	0 07
Warblers Bird Seed.....	0 06 1/2
Belgian Bird Seed.....	0 06
International Bird Seed.....	0 05 1/2
German X Bird Seed.....	0 05
London Bird Seed, bulk 25 lb. cases.....	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case.....	0 05
Bird Gravel, 5c. pkts., 48 in case.....	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases.....	0 06
Dalley's Bird Seed, 40 lb. cases.....	0 06 1/2
BLUE.	
KEEN'S OXFORD. per lb.	
1 lb. packets.....	\$0 17
1/2 lb. " " " " " " " " " " " "	0 17
Reckitt's Square Blue, 12-lb. box.....	0 17
Reckitt's Square Blue, 5 box lots.....	0 16
CORN BROOMS	
CHAS. BOECKH & SONS. per doz net.	
Carpet Brooms—	
"Imperial," extra fine, 8, 4 strings.....	\$3 65
" " " " " " " " " " " " " "	3 45
" " " " " " " " " " " " " "	3 25
" " " " " " " " " " " " " "	3 30
" " " " " " " " " " " " " "	3 10
" " " " " " " " " " " " " "	2 90
" " " " " " " " " " " " " "	2 90
"Standard," select, 7, 4 strings.....	2 75
" " " " " " " " " " " " " "	2 60
" " " " " " " " " " " " " "	2 40

Starch..

LAUNDRY
STARCH
CULINARY
STARCH
RICE
STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.



STOVE POLISH

Per gross.
Rising Sun, 6 ounce cakes, half-gross boxes \$8 50
Rising Sun, 3 ounce cakes, gross boxes..... 4 50
Sun Paste, 10c. size, 1/4 gross boxes..... 10 00
Sun Paste, 5c. size, 1/4 gross boxes..... 5 00

Plums, Green Gages, 2's	1 85	2 00
" Lombard	1 60	1 75
" Danson Blue	1 60	1 75
Pumpkins, 3's	0 80	0 90
" gallons	2 10	2 25
Raspberries, 2's	1 50	1 80
Strawberries, 2's	1 65	1 95
Succotash, 2's	1 15	1 15
Tomatoes, 3's	0 80	0 30
Lobster, tails	2 10	2 30
" flats	2 50	2 65
Mackerel	1 20	1 30
Salmon, Sockeye, tails	1 35	1 50
" flats	1 40	1 75
" Cohoes	1 15	1 20
Sardines, Albert, 1/2's tins	0 13	0 13
" Sportsman, 1/2's genu- ine French high grade, key opener	0 12 1/2	0 10 1/2
Sardines, key opener, 1/2's	0 10 1/2	0 11
" " " " " " " "	0 18 1/2	0 19
Sardines, other brands 9 1/2 11	0 16	0 17
" P. & O., 1/2's tins	0 23	0 25
" " " " " " " "	0 33	0 33
Sardines, Amer., 1/2's " "	0 04 1/2	0 09
" Mustard, 1/2 size, cases	0 09	0 11
50 tins, per 100	10 00	11 00

CANNED MEATS.
(CANADIAN.)

Comp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " " " " " "	2 40	2 55
Comp Corn Beef 4-lb. cans	7 75	8 25
" " " " " " " "	16 00	18 00
Minc'd Callops	2 50	2 50
" " " " " " " "	2 50	2 65
Launch Tongue	3 40	3 50
" " " " " " " "	6 00	6 00
English Brawn	2 75	2 80
Camb Sausage	2 50	2 50
" " " " " " " "	4 00	4 00
Soups, assorted	1 50	1 50
" " " " " " " "	2 25	2 25
Soups and Bouill.	1 80	1 80
" " " " " " " "	4 50	4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.60.



Beard'sley's Boneless Herring. per doz. 2 doz. 1 40

ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb.	1 40	1 50
" " " " " " " "	2 60	2 75
" " " " " " " "	5 50	5 80
" " " " " " " "	8 50	8 80
" " " " " " " "	17 50	18 00
Roast Beef, 1 lb.	1 40	1 50
" " " " " " " "	2 60	2 75
Launch Beef, 1 lb.	1 60	1 70
" " " " " " " "	2 75	2 85
Brawn 1 lb.	1 30	1 40
" " " " " " " "	2 35	2 50
" " " " " " " "	6 30	6 80
" " " " " " " "	14 50	15 00
Ox Tongue, 1 1/2 lb.	7 00	7 20
" " " " " " " "	8 50	8 80
" " " " " " " "	10 75	11 00
Launch Tongue, 1 lb.	3 35	3 50
" " " " " " " "	6 50	6 80
Chipped Beef, 1/2 lb.	1 60	1 70
" " " " " " " "	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" " " " " " " "	2 45	2 60
Potted Meats, Tongue or Ham 1/4 lb.	70	75
" " " " " " " "	1 20	1 25
Potted Deviled Ham or Tongue, 1/4 lb.	70	75
" " " " " " " "	1 20	1 25

WHITE LABEL.

Soups Assorted, 1 qt.	3 00	3 15
" " " " " " " "	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Flower Roast	5 00	5 00
iced Gold Band Bacon	3 00	3 00

Codfish. per doz.

Beard'sley's Shredded, 2 doz. pkgs.	0 90	0 90
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CHEWING GUM.

ADAMS & SONS CO. per box

Tutti Frutti, 36 5c bars	\$1 20	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 80	0 80
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	1 20	1 20
Horchound Tutti Frutti, glass tops, 36 5c packages	15 00	15 00
Cash Register, 300 5c bars and pkgs	5 50	5 50
Tutti Frutti Show Case, 180 5c bars and packages	6 00	6 00
Glass Jar with Pepsin Tutti Frutti, 115 c packages	6 00	6 00
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	1 00	1 00
Variety Gum (new), 150 lc pieces	1 00	1 00
Orange Blossom, 150 lc pieces	0 65	0 65
Flirtation Gum, 150 lc pieces	1 30	1 30
Monte Cristo, 180 lc pieces	1 20	1 20
Mexican Fruit, 36 5c bars	0 90	0 90
Sappota, 150 lc pieces	0 75	0 75
Orange Sappota, 160 lc pieces	0 75	0 75
Black Jack, 115 lc pieces	0 75	0 75
Red Rose, 115 lc pieces	0 75	0 75
Magie Trick, 115 lc pieces	1 00	1 00
Red Spruce Chico, 200 lc pieces	1 00	1 00

CHOCOLATES & COCOAS.

CADBURY'S per doz.

Cocoa essence, 3 oz. packages	\$1 65	\$1 65
" " " " " " " "	3 35	3 50
Mexican Chocolate, 1/4 and 1/2 lb. pkgs.	0 40	0 40
Rock Chocolate, loose	0 37 1/2	0 37 1/2
" " " " " " " "	0 40	0 40
Cocoa Nibs, 11-lb. tins	0 40	0 40

TODD HUNTER, MITCHELL & CO.'S per lb.

Chocolate—	per lb.	per lb.
French, 1/4's—6 and 12 lbs.	0 30	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35	0 35
Premium, 1/4's—6 and 12 lbs.	0 30	0 30
Sante, 1/4's—6 and 12 lbs.	0 26	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22	0 22
Sticks, gross boxes, each	1 00	1 00

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess
Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

**PEERLESS
MACHINE**



Best general purpose oil known. Specially adapted to
farmers' trade. Best advertised and most used. If our
travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are
guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

ESTABLISHED A CENTURY

Manufacturers to Her Majesty the Queen and H. R. H. the
Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne
Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black,
for stoves.
- Universal Harness Composition,
in tins.
- Harness Oil, in bottles and
in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Pollishing Cream (two sizes).
- Brass Burnishing Paste (four
sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots
(four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

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E. T. STURDEE, St. John, N B.,
for Maritime Provinces.


CHAS. GYDE, Montreal,
for Ontario and Quebec.

MARTIN & ROBERTSON, Victoria and Vancouver,
for British Columbia.

Cocoa—		
Homeopathic, 1/4 s, 8 and 14 lbs..	0 30	
Pearl,	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes.....	0 18	
	per doz.	
Royal Cocoa Essence, packages.....	1 40	
Cocoa—	EPPS',	per lb.
Case of 11 lbs. each	0 35	
Smaller quantities	0 37 1/2	
	FRY'S.	
(A. P. Tippet & Co., Agents.)		
Chocolate—		per lb
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s.....	0 42	
"Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/2 s, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/2 s, 6 lb. bxs.	0 24	
Cocoa—		per doz
Concentrated, 1/4 s, 1 doz. in box.	2 40	
1/2 s.....		
1 lbs. "		
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
1/2 lbs. 12 lb. boxes.	0 33	
	JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (1/4 s).....		0 32

Mott's Breakfast Cocoa (in tins).....	0 45
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 22
Mott's French-Can Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 27
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate. 0 21	0 43
Mott's Sweet Chocolate Liquors. 0 19	0 30
	COWAN COCOA AND CHOCOLATE CO.
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.....	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb.	
boxes, 1/4 lb. cake, per lb.....	0 35
	WALTER BAKER & CO.'S
Chocolate—	
Premium No. 1, boxes, 12 lbs. each..	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes	
in case, per box, net.....	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25

Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb....	0 50
Breakfast Cocoa—	
In bxs, and 12 lbs. each, 1/2 lb., tins.	0 49
	COFFEE.
	Green.
Mocha.....	0 27 1/2 0 30
Old Government Java.....	0 30 0 33
Rio.....	0 17 0 20
Plantation Ceylon.....	0 29 0 31
Porto Rico.....	0 24 0 28
Guatemala.....	0 24 0 26
Jamaica.....	0 21 0 25
Maracaibo.....	0 21 0 23
	TODD HUNTER, MITCHELL & CO.'S
Excelsior Blend.....	0 34
Our Own.....	0 32
Jersey.....	0 30
Laguaya.....	0 27
Mocha and Java.....	0 32 0 35
Old Government Java.....	0 30 0 36
Arabian Mocha.....	0 32 0 34
Maracaibo.....	0 26 0 28
Santos.....	0 22 0 26
Crushed East India.....	0 00 0 20

CONDENSED MILK.		
NEW YORK CONDENSED MILK CO		
		per doz.
	Gail Borden	
	Eagle, 4 doz. 1-	
	lb. cans per case	2 75
	Gold Seal Brand	
	4 doz. 1-lb. can	
	per case.....	2 00
	Borden's Peerle	
	Evaporated Cream	
	Family size,	
	1/2 in. case..	2 00
	Hotel size,	
	quarts, 2 doz.	
	in case.....	
	Half-gallons	
	1 doz. in case	
	Gallons, 1/2	
	doz. in case	
	Quality thorough	
	guaranteed	

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OF NEWMARKET, ONT.,

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Represented by

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H. A. Nelson & Sons, Montreal.

**THE
Oakville Basket Co.,**

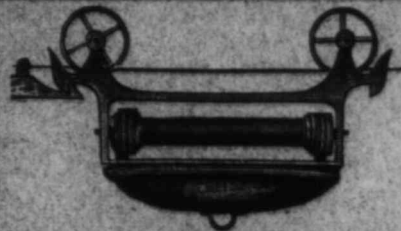
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- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and
The Canadian Grocer

\$3.00

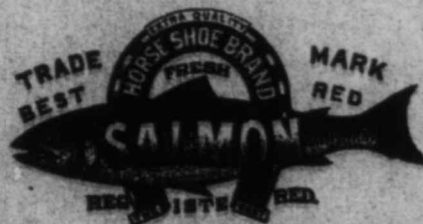
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THE DRY GOODS REVIEW

TORONTO

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EVERY OAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

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Victoria, B.C., Owners.

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Established 1780.

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Dorchester, Mass., U. S. A.

The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE

COCOAS

AND

CHOCOLATES



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Walter Baker & Co.'s

goods, made at

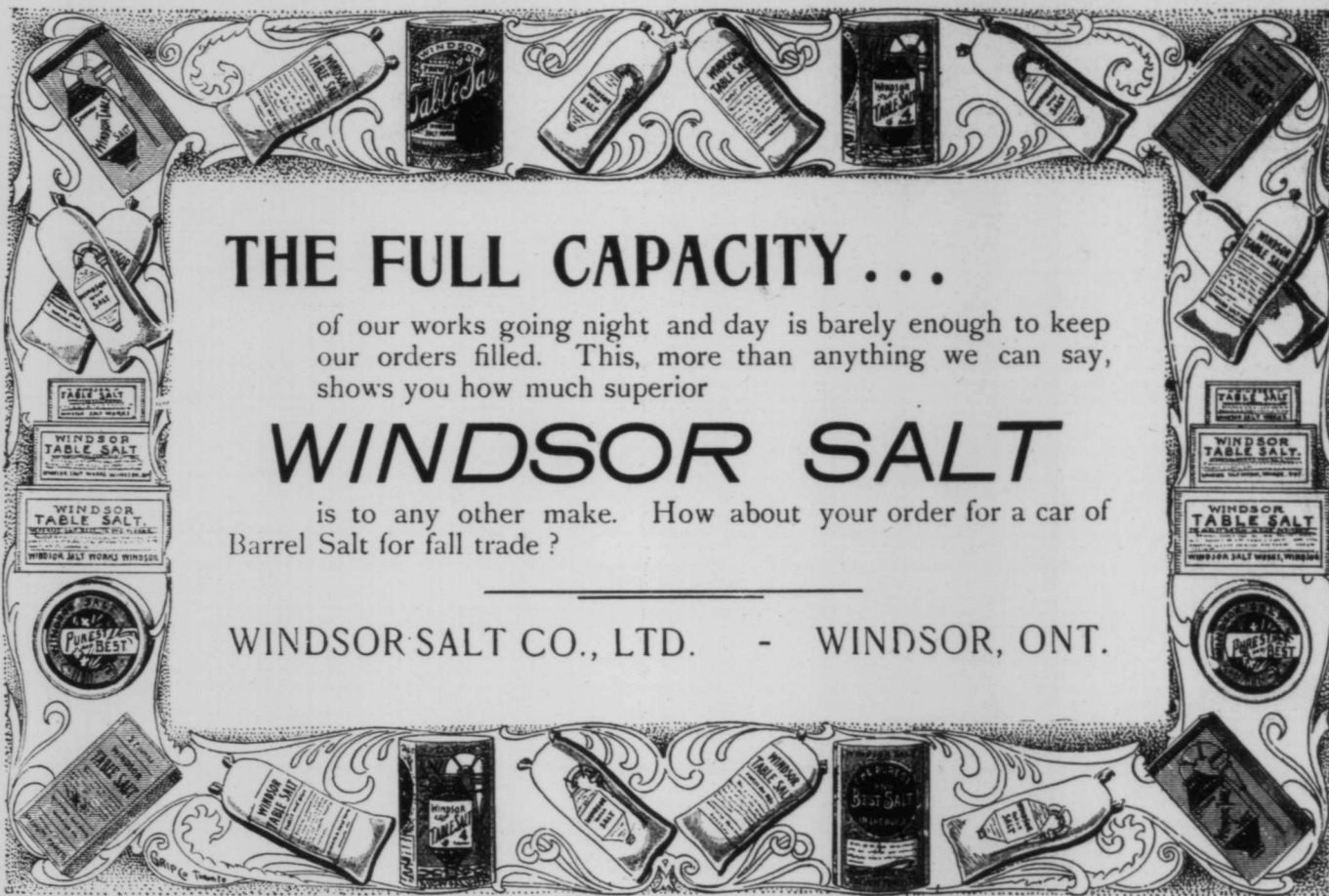
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ALL THE LEADING WHOLESALE TRADE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS



THE FULL CAPACITY...

of our works going night and day is barely enough to keep our orders filled. This, more than anything we can say, shows you how much superior

WINDSOR SALT

is to any other make. How about your order for a car of Barrel Salt for fall trade?

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Fruit Jars



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Toronto, St. John, N.B., and Montreal

EPPS'S COCOA
1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion
C. E. COLSON - MONTREAL

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.
ESTABLISHED 1849.

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Oakey's 'WELLINGTON' KNIFE POLISH
The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
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