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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$200 PER YEAR

VOL. VII.

TORONTO, APRIL 21, 1893.

No. 16

COLMAN'S MUSTARD

BEST ON EARTH



... HEADQUARTERS ...

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MATCHES,**

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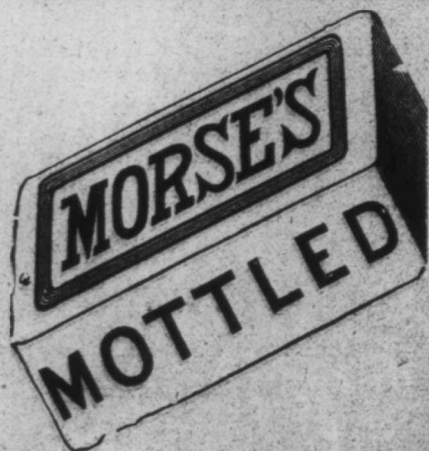
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can buy.

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PER CENT.
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Which you can obtain at Lowest Mill Prices and
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THE CANADIAN GROCER

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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VII.

TORONTO, APRIL 21, 1893.

No. 16

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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"Talk about looking for the pot of gold at the foot of the rainbow," says Robert Louis Stevenson in effect in one of his recent productions, "but if you want something that will employ you for the rest of your life just start out to look for a soft job." There is a good deal of truth in this caustic remark of the well-known novelist. Some men seem to be born with silver spoons in their mouths and ease and comfort, apparently at least, accompanies them through life. But the very large majority of mankind have to roll up their sleeves and fight their way. And, after all, are not the latter class most to be envied! At any rate they are the most worthy of being emulated. The man who is compelled to hew his way through the undergrowth of competition, adversity, etc., to the garden of ease and affluence beyond is the superior intellectually, morally, physically or any way else you choose to take it. Rubbing against the world sharpens a man's wits, broadens his sympathies and his views, and better qualifies him for the duties of citizenship. Hard work is the price of success in any sphere in life, be it mercantile, professional or mechanical. Any young men who possess this desirable characteristic and the qualification of continuity is reasonably sure of success in attaining his object. One condition is necessary. He

should choose that trade or calling for which he is most adapted. Much depends on adaptability, for the better a man is fitted to follow a certain avocation the greater will naturally be the measure of his success. But even should a man make a mistake in selection, pluck and perseverance will largely counteract it and ensure a measure of success at least. No, soft jobs or fortunes do not come, like the winds. Men must go after them; and hills many will they be compelled to climb before they obtain the desideratum. The men who have been—some of them for years—sitting in the valley, doing next to nothing, waiting for soft situations with big salaries attached to come down to them are likely to wait till the Grim Reaper comes along and garners them in.

One of the big grocery houses in New York has issued a circular to its employees informing them that they must not frequent pool rooms, race tracks or saloons in business hours under penalty of dismissal. There are few who will dispute the justice of this edict, peremptory as it may seem. An army would soon be annihilated if, in war times, it failed to throw out guards. And failure would soon fall to the lot of the firm whose clerks were loafing around pool rooms, or saloons, or viewing horse races during business hours. Competition is keen and profits small in these days, and clerks need to be ever on the alert to grasp every opportunity for extending business and increasing the profits. This they cannot do if they are away from the store or warehouse when they ought to be in it. It is a delicate thing for a merchant to tell his employees what they shall and what they shall not do, or define where they shall or shall not visit outside business hours, but in the in-

stance in question the limitations are only confined to the hours of business. Were they, however, in some instances, extended to embrace the whole of the twenty-four, it would be a good thing rather than otherwise. No one would be justified in prohibiting an employee from merely viewing a horse race when off duty or of even visiting a saloon, provided excesses were not indulged in. But with the pool room, where men, yes, and boys, congregate to bet on horse races and to enjoy much of the excitement of the race without seeing it, it is different. Men go there to gamble, and a gambler is to be even less trusted than a drunkard. These pool rooms are a curse to any country, and Toronto knows it. Not only have the police been unable, owing to legal technicalities, to shut up those that have settled here, but the pool rooms have increased in number during the past week or so. They are no resorts for young men who have reputations at stake and who aim to make life successful, and merchants would, it seems to us, be justified in prohibiting their clerks to frequent such places.

Somebody has said that carelessness is at the bottom of every accident. It might with equal truth be applied to fires other than those caused by incendiarism. Through lack of proper oversight on the part of the manufacturer a stove, furnace or flue is allowed to go out with a defect in it, and some day the building is discovered to be on fire. The bricklayer improperly builds a chimney, and one day the roof or garret is found to be in a blaze. Inflammable material is left too near the fire-place and this results in the brigade being called out on another occasion. Other causes of fire through carelessness are seen in the handling of oil and in the allowing of oil, rags, waste and dirt to accumu-

late in heaps about the premises until spontaneous combustion ignites them. Last month the total loss by fires in Canada and the United States was the largest ever recorded. This, together with the fact that last year was a trying one for the fire insurance companies, is leading underwriters to seriously consider the advisability of advancing rates. In some places they have already decided to do so, notably Montreal for instance. There the increase to retailers is something like 40 per cent. But to whatever extent may the fires there be traceable in the first instance to carelessness, it is felt by the insurance men that the losses have been a good deal heavier than they would have been had there been an efficient fire brigade. Higher rates of insurance means an addition to the cost of doing business. This, in these days of keen competition and small profits, is anything but desirable. If business men in Montreal or in any other city, town, or village want low rates of insurance they not only need an efficient fire brigade but they need to exercise greater care in guarding against outbreaks on their own premises. The greater the vigilance exercised the fewer fires will there be. It must be remembered that there is an actuarial science in fire insurance as well as in life insurance, and as the ratio of fires falls, the rates must in time, follow. Oliver Wendell Holmes says that once upon a time it was arranged that every man and woman in the world should, at a given time, send up a simultaneous shout. Had the intention carried the noise would undoubtedly have been great. But if all the business men in the country were to simultaneously adopt measures for guarding more thoroughly against fire there would be a surprising falling off in the number of fires and in the losses resulting therefrom.

A notable feature about the fires that have occurred of late has been the number of sufferers that carried no insurance whatever. Storekeepers there always have been, and storekeepers there always will be, who will seemingly trust all to Providence and nothing to the fire insurance companies. But fire seems to have visited a good many more of them during the past month or so than formerly. The proportion, however, may not have been any greater, the larger showing being possibly the result of the increased

number of fires. In some instances where a conflagration had visited a place, among those burned out were two, three and four merchants who carried no insurance on their stocks. Others, and some of them fairly well established firms, had carried insufficient insurance and were compelled to assign. Every merchant should not only insure his stock but do so to the extent of 60 per cent. of its value. Unless he has capital enough to liquidate every indebtedness, should his stock be destroyed, it is little short of criminal for a business man to neglect to properly insure.

There are comparatively few who realize the extent and value of the Canadian lobster industry. In 1869 the industry was valued at \$15,275, while in 1891 it was worth \$2,250,000, and factories, traps, etc., \$860,000. In 1891 there were no less than 14,285,157 cans packed. For this purpose alone it required something like 71 1-2 millions of fish. But add to this the estimated 5,000,000 and over live lobsters marketed, and the catch can be placed at about 76 1-2 millions. Unfortunately this important industry is in danger of being gradually wiped out. The fecundity of the lobster is wonderful, every female on reaching maturity emitting from 12,000 to 20,000 eggs every season. But, there is a limit to everything, and the work of destruction seems to have reached a point where it must be curtailed if the industry is to be preserved to us. Lobsters do not travel long distances. At the approach of winter they seek the deep waters where the temperature is milder and more uniform. With the return of spring they come back to their summer haunts, and, as the season advances, gradually get nearer shore. Consequently there is a danger of exhaustion in localities where over-fishing is practiced. In some places the fishermen are learning this to their cost, the average size of the fish being gradually but surely getting smaller, and this too in spite of the enforcement of close seasons and regulations fixing a minimum size under which no lobster must be taken. The question of protecting the industry has become so important that the Department of Marine and Fisheries has thought it advisable to issue a supplementary report on the matter, and in it the deputy minister points out that it has become a matter of "imperative

necessity not only to maintain intact present regulations but to adopt further measures in order to assure the healthy condition of a staple industry upon whose permanency and productiveness thousands of persons in the Maritime Provinces depend for a livelihood." It now takes five, six, seven, or eight lobsters to fill a can, while ten or twelve years ago two or three were sufficient. In the face of this, and with the experience of the United States as a further mentor, it is time something radical was done in the premises.

It is generally conceded that the future of the sugar market largely depends on the Cuban cane crop. It is already acknowledged that the European beet crop will be short. At the moment the situation in Cuba favors the contention that the crop will be short. Reports indicate it, and the falling off in the receipts emphasize it. The total stocks of sugar in the principal countries is a little more than two thousand tons in excess of a year ago at the same time, but this is offset by a decrease of 5,000 tons in the quantity afloat. M. Licht gives the quantity of sugar available for export in Germany and Austria as 65,000 tons less than last year, and for all Europe as 100,000 tons less. The raw market is in such a position that the more carefully it is watched and its fluctuations noted the better idea will the trade be able to gather regarding the future of the market. The Canadian refiners are decidedly strong in their views, and with their conferees across the line, believe that the market will go higher.

The business men of Winnipeg are determined to secure the desideratum of early closing. They met the other night and reorganized the Early Closing Association. It was decided to wait upon every merchant in the city and exchange views regarding the matter, and a committee was appointed to look after this particular duty. They will find, if they have not already done so, that they will have a hard row to hoe before they secure the consummation of their object. But Winnipeg merchants are live, progressive and persevering, and generally accomplish what they undertake, and they are going the right way about it.

The shopping woman is impressed with the belief that there is something good in store for her.—Boston Transcript.

PERSEVERING PATRONS.

One cannot help admiring perseverance, even if it be sometimes in pursuance of an unworthy object. Here are the Patrons of Industry, for instance. As far as their efforts in establishing Patron stores are concerned they have met with signal failure. Almost as fast as they have set them up they have been knocked down. And for good reason. Not only do they bind the "party of the second part" down to an agreement, compliance with which would swamp him, and, in fact, does swamp him, but many of them only buy of the Patron store just what they cannot get as cheap elsewhere. Instances occur frequently, but the latest to come under the notice of GROCER is that of the Patron storekeeper in Ballycrooy. In a moment of weakness he something like a year ago covenanted with them to sell them goods on their own terms. For a while, like brothers, they stuck to him, and then, like cowards, suddenly left him with a large stock on hand. He has since been compelled to go out of business. And thus it will always be to the end of the chapter. Farmers are no more qualified to instruct a grocer or general merchant in regard to fixing the margin of profits upon which he shall live than they are barristers on points of law. It is not to be expected. It is not in their line. Consequently it is as much presumption on their part as it would be for a "city chap" who scarcely knew a plow from a harrow to deign to teach a farmer how to farm. It is scarcely probable that anyone would be found guileless enough to follow such instructions, but were it possible that someone, "in a moment of weakness," did so, failure would assuredly follow as does night the day. And yet this in substance is what the Patrons are doing when they undertake to induce storekeepers to sell them goods on their own terms. Why, it is ridiculous on the very face of it. Of course, in those days of much striving to get custom, it is a big temptation for a merchant to have held out before him, like a bunch of carrots before a donkey, the alluring patronage of a certain and important class of the residents in his neighborhood. But merchants should remember that they are such and not philanthropists, and that they are in business to make at least a living, and not for the mere privilege of filling the mouths of their customers without being remunerated for doing so. It is better to do a small business and clear \$500 a year than a large one and not pay living expenses. When merchants are being approached with a view to selling themselves, body and breeches, to the Patrons, they should keep this in mind; and not only this, but the experience of those

who have listened to the music of the sirens and been wrecked on the island of destruction.

In districts where the Patron stores have failed the Patrons are now beginning to buy wholesale. The secretaries of the lodges in these districts are in the habit, it seems, of canvassing the members, usually on meeting nights, with a view to learning how much tea this one will require, how much sugar this one desires, how much coal oil this particular one will want, and so on. Thus fortified, he sends off to the wholesale house that has been induced to sell them, and orders en bloc the commodities required. From the station the goods are usually carted to the house of one of the members, where they are apportioned out. Amusing incidents, and some of them for ridiculousness vieing with the capers cut at corn husking parties, taffy pulls, etc., are told. During the course of one of those "diving ups" a few weeks ago, some distance east of Toronto, the sugar and coal oil by some means got beautifully mixed on the kitchen floor. From more than one source THE GROCER learns that one or more Toronto wholesale houses are not at all backward in accepting orders from Patrons.

CHATS WITH BUSINESS MEN.

"No, siree, it's no secret to me why Blank is so successful as a city traveler," remarked another C. T. to me, "and I'll enlighten you. He is an expert in teas, and he puts this qualification to good use. For instance, you run a grocery store. You know what the value of a good tea is in your store. But you cannot properly blend it yourself. By-and-bye along comes Blank. He learns your position. He'll take off his coat, and there and then mix your teas for you. If he does not catch the taste of your trade then he will eventually. What is the result? Why, he captures your custom, and Tom, Dick or Harry has got no show along side him. See."

* * *

I made one of a group of persons the other night who were awaiting the opening of the meeting of the Toronto Retail Grocers' Association. Composing it were Robert Mills, A. G. Booth, R. Donald, and W. Thompson. The conversation turned on the sale of liquors. I don't know who started it, but I remember Mr. Donald remarking:

"Well, if a few years ago we had been told that grocers would have been able to have got along without selling liquor we would not have believed it."

"That's so," chimed in Messrs. Booth and Mills.

"And I don't believe there is as much liquor drank now as there used to be either," continued Mr. Booth. "For instance, I know people, some of whom used to be customers of mine for liquor, who at Christmas time will come to me

and ask if I cannot get them a bottle of wine. They seem to be ashamed to go to a regular store and get it. Christmas seems to be about the only time now when some of them want wine, and I suppose they think they cannot celebrate it without it. But talk about drinking! I remember what times they used to have during threshing on the farm when I was a boy. I was raised on a farm. When I was a little fellow it used to be my duty on such occasions to carry around the pail of whiskey to the men. The thresher was driven by horse power, in spells of half an hour, and between times I'd take the pail around. Everybody—boy as well as man—would dip in the tin cup and take a drink."

"And everybody would be drunk by night, I suppose," chipped in Mr. Thompson.

"Indeed they would," rejoined Mr. Booth, as he took off his glasses and leisurely wiped them. "And, what is more, some of them would keep it up nearly all night. But you don't see any of that now," he concluded.

"Well, talking of the quantity of liquor drank now and years ago," added Mr. Donald, "jars and demi-johns now come to our place for syrups and vinegar that I can well remember having filled often with liquor for the same people."

"But I struck a curious thing once when we handled liquors," remarked Mr. Robert Mills, as a smile overspread his features at the remembrance of it. "One day a flask was brought in to be filled with whiskey. It was a large black flask, and on it was pasted a black label on which was printed in letters of gold something like this, if I can remember rightly," explained he, as he traced on the palm of his left hand with his index finger:

"JOHN McCARTNEY,

"Dealer in Wines and Liquors,

"DUBLIN.

"Funerals Furnished on Shortest Notice."

Amid the laughter that followed Mr. Mills remarked that he had offered a dollar for the bottle but could not get it. Just then President Clark shouted "Order," and the experience meeting gave place to a business meeting.

* * *

"Making lots of money on starch?" jocularly queried I of a starch man a few days ago.

"We are, eh?" he rejoined. "Well, we're not. But we need to I can tell you," he added as a serious look overspread his features. "Do you know that it will take us at least a year to make up for the losses of the past? You may not credit it, but it is true."

"It is expected," said Joseph R. Devaney, one of Eby, Blain & Co.'s travelers, to me Saturday, "that navigation will open at Gravenhurst Monday and on the Muskoka lakes and Collingwood about a week later. Business is looking up at both Collingwood and Gravenhurst. By-the-bye, the Georgian Bay Navigation Company are putting a new steamer on the Muskoka lakes this season."

BYSTANDER.

'TIS A PLEASURE TO READ IT.

In these days, when commercial questions are so often viewed in the light of extreme partyism and discussed in the heat of party fire, it is a pleasure to read calm and unbiased opinions like those recently expressed by the N. Y. Commercial Bulletin on trade relations between the United States and Canada.

"There are intimations that the importance of more intimate commercial relations between this country and Canada is appreciated by the present Administration, and has already received some consideration from it," it begins. "The destruction of the commercial barriers between the two nations and the creation of a great and active market would be an immense commercial achievement, and as a political stroke would rival if not surpass the Louisiana purchase. On our side of the line the greatest obstacle to more intimate commercial relations with the Dominion is to be found in the belief that while Canada would be a desirable market for our manufactured goods, she would pour across the boundary crude products to an extent that would drive American farmers out of their business. The American farmers' fear of Canadian competition has been played on for years by politicians, and yet year after year Canada goes on buying more of our agricultural products than we buy of hers, and our farmers do not discover that Canada is the second or third best customer we have.

"It was even deemed necessary for the farmer to exclude Canadian barley and eggs three years ago in singular oblivion to the immense quantities of corn, wheat and provisions which Canada annually buys from us. In the fiscal year 1892 the breadstuffs sold to Canada amounted to \$11,401,494, while the amount we bought of her was only \$3,673,343, a condition of trade that ought to make the American farmer content to see the barriers somewhat reduced, if not entirely removed. The only two large items in our breadstuff imports from Canada, were wheat and barley, both of special varieties, grown little or not at all here, and imported because of their quality, and not because of their cheapness. The wheat and flour we sold Canada were worth nearly seven million dollars, the corn nearly two millions and the rye over two millions.

"Much greater was the disparity between our exports and imports of provisions. Of provisions, dairy products and eggs we sold to Canada \$4,443,076, and bought of Canada \$595,891 worth. Of all the items in this schedule, the only one of which we imported any considerable quantity from Canada was eggs. All the provisions we bought of Canada amounted to less than \$57,000, and the butter and cheese we bought were less than \$27,000, while the quantity we sold

was worth \$1,237,910. In the matter of vegetables and seeds, the trade was more nearly even, but the balance in our favor was about \$200,000. The aggregate of all these food articles exported by us to Canada in 1892 was \$16,855,054, while the amount imported from Canada was only \$5,079,615. And yet the farmers along our northern frontier have been told till many of them believe it that Canadian competition would ruin them. It is mainly this mistaken notion that, as to our people, prevents a commercial arrangement that would be of great value to us and of incalculable value to Canada."

CANADIAN EGGS.

Complaints are being made by Canadian consignors of eggs to the United Kingdom of the unsatisfactory results in some cases. An instance is mentioned of carefully selected eggs put up by the best packers, and running uniform in size and quality, being sent at one and the same time to two different dealers in an English town, one of whom rendered account sales netting the consignor 18 1-3 cents per dozen, while the other dealer's sales netted only 8 1-4 cents per dozen. It is urged that such discrepancies are the consequence of some of the consignees having had little or no previous experience of the trade into which they have been induced to enter by the opening of the new Canadian export trade in eggs. On the whole, however, the trade of the past season is said to have been fairly satisfactory to the shippers. It is many years since stocks have been so well cleared out, and, the American demand having been sufficiently strong, in spite of the duty, to provide a good market in the United States, it has been a question whether the shippers might not have done better if they had sent fewer eggs to this country.—Grocers' Review, Manchester.

PROTECTION AGAINST BURGLARY.

Chief of Police Grasett has issued a circular drawing the attention of business men to an electric call system in connection with the police department of the city. These signal boxes cost about \$50, and the expense of maintenance will reach \$25 per year, which will be the only charge made to those who have the system put in their place of business. It is proposed to confine this protection to the district bounded by Simcoe, College, Carlton, Sherbourne and Esplanade streets. A working sample box has been placed in the chief's room at police headquarters, where it may be seen by those who desire to have it established. Several gentlemen connected with the different financial institutions inspected it Tuesday and were much pleased with the idea. Subscribers will have to sign a

three years' contract when making their agreement. The system is to be run in connection with the present police electric patrol system under Patrol Sergeant Peckham, and the box may be placed in any part of the building protected. Within the signal box is the same arrangement as in the police patrol boxes, minus the telephone. There are five different signals, as follows: Police wagon, thieves, riot, test and fire. The machine will always be set for a fast call, and all that will be necessary to have the patrol wagon and some men on hand in about two minutes will be to press the button. Connected with the main box in each office will be a series of wires with small electric buttons under the edge of the counter in different parts of the building, so that it would require a half regiment of robbers to raid a bank. To prevent false alarms by persons thoughtlessly pressing the buttons, they are made double, so that it is necessary to take hold and squeeze them. When an alarm is sent it registers the number of the box on the chemical register at police headquarters, so there will be no mistake by men going to the wrong place. It will be the duty of some person in each office to place the pointer on the "test" branch and send a signal once each day to make sure that the line is in working order. The cost of this extra protection to business men is almost exactly the price of the machine and the cost of attention by the telephone company, who look after the police telephones.

ENGLISH WEIGHTS AND MEASURES

"We sell," remarks an English contemporary, "pickled cod by the barrel, trowled cod at so much each, hooked cod by the score, crimped cod by the pound, shrimps by the stone, soles by the pair, Dutch smelts by the basket, and English smelts by the hundred. Butter in Ireland is sold by the cask and the firkin, in England by the pound of 16 ozs., by the roll of 24 ozs., the stone and the hundred-weight, which is not 100 lbs., as in Canada and the United States, but 112 lbs. A load of straw is 1,296 lbs., of old hay 2,016 lbs., and of new hay 2,160 lbs., though it is not specified when hay becomes old. A firkin of butter is 56 lbs., a firkin of soap 64 lbs., and a firkin of raisins 112 lbs. A hogshead of beer is 54 gallons, but a hogshead of wine is 63 gallons. A pipe of Marsala is 93 gallons, of Madeira 92 gallons, of Bucellas 117 gallons, of port 103, and of Tenerife 100 gallons. A stone weight of a living man is 14 lbs., but a stone weight of a dead ox is 8 lbs., a stone of cheese is 16 lbs., of glass 5 lbs., of hemp 32 lbs. A barrel of beef is 200 lbs., of butter 224 lbs., flour 196 lbs., gunpowder 100 lbs., soft soap 256 lbs., beer 36 gallons, tar 26 1-4 gallons, while a barrel of herrings is 500 fish."

BERMUDA ONIONS.

Bermuda onions have been arriving in small quantities ever since the middle of December, but the steamers which arrived every week, always had less than 100 crates, until the middle of March, when a cargo of 250 crates came in, and since then arrivals have gradually increased, and with over 12,000 crates on this week's ship the season may be said to have fairly opened. Onions usually commence to arrive about the first of January, and by the first or middle of April stock arrives very freely, and receipts continue large until the last of June, when they stop abruptly. The total quantity received here last season was 244,484 crates, against 266,023 the previous season, while during 1890 there were 257,624 crates. The yield this season is estimated about the same as last year, the slight falling off during this and last season as compared to the two previous years being due to the increased acreage of lilies planted, brought on by the low prices realized for onions. Last year the market was not satisfactory to growers, as low prices prevailed a good portion of the season. A crate usually contains 52 pounds, which is slightly less than a bushel, which is 57 pounds. The cost of placing the onions on this market is the duty of 40c. per bushel, equal to about 36 to 37c. per crate; freight of 20c. per crate; and the shed tax of 1c. per crate, or about 57 to 58c. per crate in all. In addition to this, for all shipments valued above \$100, a certificate is necessary, which costs the shipper \$2.50 for each bill of lading. The Bermuda onion practically has no competition, as when they commence to arrive the season is so late for domestic onions that they are nearly all sprouted and poor, and not in favor with buyers, while the few Havana received are also of quality below the Bermudas. Late in the season shipments are made from Egypt, but do not come in any quantity until the Bermuda season is nearly over, and then they are a different style of onion, and do not conflict much with the nearer-by product. At Bermuda there is a Government inspector who examines all the stock sent out and he grades them "No. 1" and "No. 2." This keeps the standard up very high, as a single crate carelessly packed, or with small or poor onions is liable to cause the whole crate to be rejected and stamped "No. 2," which would materially affect the value when offered on the market here; so that while growers made a great time about the inspection when they were first made they have gradually improved their methods of packing, and the consequence is the standard is high, and buyers would rather have Bermuda than Havana or other onions, particularly out-of-town dealers, as they know just what they can expect for No. 1 stock. The price is

usually settled, as two firms here handle the bulk of the stock either on commission or through their agents, who buy in Bermuda. When the arrivals commence to increase at the opening of the season they do so very rapidly, as, for instance, last year (1892) arrivals on steamer for week of March 21st were 50 crates; March 28th, 487 crates; April 5th, 1,352 crates; April 11th, 4,487 crates; April 18th, 13,931 crates; April 26th, 38,987 crates. This year the season is about a week earlier, but stock is increasing just as rapidly. Steamer on March 7th had 28 crates; March 14th, 245 crates; March 20th, 270 crates; March 27th, 635 crates; April 3rd, 2,621 crates; April 10th, 12,043 crates. Taking last season for a basis, there would be about 35,000 crates in next week, but as only one steamer is reported to be due next Monday, the Trinidad, it is not expected she will have over 25,000 crates, and some receivers estimate her cargo at only about 20,000 crates. Last week \$2.25 per crate was realized, but with over 12,000 in this week receivers put the price down to \$2, and stock will probably clean up on this basis before next week's cargo arrives.—N.Y. Bulletin.

HOT COFFEE SLOT MACHINES.

Shopkeepers are threatened with another kind of competition, as if among themselves there were not enough already.

It takes the form of a new development of the automatic machine, which, if its inventor's hopes are realized, will require an enlargement of Trafalgar Square to accommodate the unemployed licensed victuallers, soda water sellers, coffee house keepers, fruit merchants, and confectioners who will find themselves obliged to join the chorus of the "starving poor of Old England."

These new machines are a kind of miniature universal providers. Into the slot of one you put your coppers and receive in return a cup of tea, coffee, chocolate or perhaps gruel; from another lemonade or soda water and biscuits; a third dispenses soda and milk; a fourth devotes itself to retailing bitter ale or Scotch whiskey; another sells fruits; one more doles out sweets, and, lastly, there is one which hands its customers a basin of hot or cold water and a clean towel.

The system is, of course, open to indefinite developments, and every business will be liable to its inroads. A slight addition to the mechanism of the clean water and towel department will, no doubt, add shaving to its accomplishments, and a gentleman may in time be able to put his face into the slot and draw it out as smooth as a billiard ball.

And if, as soon as the supply is exhausted, the machine at once can display in its window a card with the word "Empty," there is no reason why it should not also be taught to whisper "I thank you," to each customer.—Lloyd's New Paper.

A RETIRED GROCER'S REFLECTIONS

Much has been written upon the subject of adulterations, and many investigations have been made with the result of demonstration that nearly every article we eat or drink is adulterated, in many cases with ingredients very prejudicial to human health. Somebody has written a book to inform people "how to detect adulterations in our daily food and drink," and, although the book says that it gives instructions for the employment of "simple means" of detection, the means suggested are in most cases highly impracticable, and in some instances dangerous. Thus the person who sets about the discovery of some supposed evil may, by error or accident—the upsetting of a bottle of sulphuric acid or a receiver of gas—do more injury in an hour than can be rectified in a lifetime.

The butcher cannot adulterate the beef and mutton, but he can send home short weight, and the baker, besides putting alum in the bread to make it white and retain water, can send home deficient weight; the same with the grocer and coal dealer; the dry goods man can slip his scissors on the wrong side of the finger and make a yard contain 33 inches. The writer does not mean to say that they do this, nor does he mean to say they don't. The argument is that people ought to possess the means of ascertaining who among storekeepers are honest and who are not; then the just would meet with justice and the unjust would suffer for their own sins.

But much of the responsibility rests with the consumer. Many persons, whose time is of no value, will walk several blocks to save a cent, and the public must learn the fact that there is a difference between cheapness and lowness of price; an article can be low in price, yet by no manner of means be cheap. The cities and manufacturing centres are over run with all all kinds of goods made up to attract the eye and purchaseable wholesale at ruinously low figures, and the temptation to deal in inferior articles is almost overpowering.

The storekeeper, however, who sets out on the conscientious principle of keeping no article whatever but those of good quality, is certain, by holding on in his course, of at length establishing an extensive business and most likely an ample fortune. In this, as in everything else, "honesty is the best policy."

The writer's advice to young men entering into business is to try to gain a name for keeping good goods, carefully selected from reliable jobbers. Perhaps he may see his competitor following a different plan with some apparent success, but his system has a bad foundation, and in the end such dealers are generally left behind. The most satisfactory principle for buyer and seller is for the storekeeper to put a certain profit on everything he sells, and in this case there is a regularity which secures the confidence of his customer and forms the basis of good business.—W. G. in Merchants Review.

ESSENTIALS TO SUCCESS.

I suppose there is not a young man who will read these pages but what is anxious to secure success in life and to become wealthy. He says: "I am going to be strictly honest, and always try to do what is right." Now, to be honest is certainly one of the most important elements of success. But being honest alone does not bring success. Another says: "I have capital offered me; I can go into business, and my prospects are bright," but if he does not know how to use his capital successfully, he will not succeed. Capital alone will not bring success.

Another says: "I have a good education, am a good penman and understand bookkeeping thoroughly." Such knowledge is almost indispensable, but this will not bring success. You may have all these—capital, education and honesty, and yet not succeed.

We see two young men start in life. They have just left college. Both go into a large mercantile house on the same footing. One attracts trade. Customers asks for him to wait upon them. He makes himself so important that his employers recognize his ability to make business, and, in a few years, give him an interest in the firm in order to retain his services. The other young man, thoroughly honest and upright, is well thought of, a good fellow, a nice fellow. He does his duties well, but there is nothing about him that attracts special attention above the hundreds of other young men about him, no particular force. There are plenty of young men of this kind. Many of them go through life, commanding about enough salary to live upon, but should they marry and have a family to support, they find it a hard struggle to make both ends meet.

What, then, is the secret of success? I will tell you in just five words: "He knows how to talk." He knows how to express himself. His conversation is entertaining. He has full command of his voice, and knows how to use it.

There is not a young man who reads this paper but can, with a little trouble, improve himself, and become possessed of this accomplishment to such a degree that, other things being equal, success will be sure to follow in his footsteps. A travelling salesman goes into a merchant's store to sell goods. He is informed that there is nothing wanted in his line, but he enters into conversation, and, before he realizes it he is looking at the salesman's goods, and is giving an order for the articles of merchandise he has been made to think he wanted. This ability is what makes successful men.

You ask, "How may I obtain this knowledge, this gift?"

Bacon says: "Reading maketh a full man; conversation, a ready man; writing, an exact man. The successful sales-

man needs to be full of his subject, ready in the expression of his ideas, and exact and reliable in his statements.

If you are afraid of your voice—and I have known some young men to be—go to a good teacher of elocution and cultivate the use of your voice in reading and reciting. Read aloud from the best authors. Perseverance in this line will modulate your voice, and so cultivate your expression that when the time comes, and you have something to say, you will be in a position to express yourself more fluently and with greater confidence.—Trade.

WEIGHING FINE CUT CHEWING.

It is a well-known fact that the retail dealer in tobacco and cigars in certain sections is badly handicapped in his sale of fine cut chewing tobacco from bulk stock, to retail customers, by the slovenly way in which the grocery clerks handle that commodity at retail.

The grocery clerk, in many cases, when asked for fine cut, opens the pail, grabs what he considers an ounce, thrusts it into a piece of paper, and tosses it to the customer; he does not weigh it, and as the customer accepts it without protest there can be but little doubt as to who is the gainer by the operation, and who is the loser.

It is to be supposed, as a rule, that the grocery proprietor knows nothing of this; the clerk probably weighs the tobacco when he is around, and all is as it should be. A tobacco retailer of an enquiring mind, whose store is in the neighborhood of one of these "guess weights," recently investigated the matter, and sent sixteen different people to get an ounce each of a certain brand of fine cut chewing tobacco from a certain grocer. When he obtained them, he weighed the sixteen packages, without the paper wrapping, and found that they registered close on to 18 ounces. A short calculation will show how much profit the grocer was making on his fine cut. The retailer claims that a number of his customers are attracted by the overweight.

This may be so—for a time—and the stand for the retailer to take is that of good condition and high quality. It is well known that no article deteriorates more quickly than fine cut chewing in bulk. Fish, butter, coffee, meats, etc., the usual surroundings of a grocery stock, will all play havoc with it under any circumstances, and cleanliness, good ventilation and proper moisture are what few retail grocers understand or believe necessary for tobacco. In fact, where such a lax system prevails as will permit a clerk to guess at instead of weigh the tobacco, it may be inferred that no greater care is given to the stock.

If the retailer understands his business and has proper storage for his fine cut,

he can keep it any reasonable time in good condition without extra moisture, whereas the grocer will rely on quick sales, and have a moisture in full work. This, added to the flavor spoken of, will make his fine cut much inferior in general quality and more irregular than that of the retailer, and will eventually demonstrate to the consumer that quantity is not everything.

Too much water produces fermentation and mildew, and these may be, and often are, present in an embryotic state, just sufficient to spoil the taste of tobacco, and those customers who can stand it for the sake of obtaining a little overweight, are but little loss to any self-respecting retailer.

Of course, the grocer has a right to sell tobacco as he likes; if the matter is a very important one to the retailer, why not explain the situation to the grocer in a neighborly way? As a business man he, presumably, would stop it, but if he does not, it is only fair to suppose that the item of quality will adjust the difficulty before long, and bring the consumer to trade where he gets—not the most—but the best value for his money.—Tobacco.

U. S. DUTY ON CHOCOLATE.

A Washington despatch says that the Treasury Department has finally accepted the view that all sweetened chocolate which contains no other ingredients is dutiable at two cents per pound under paragraph 318 of the McKinley Tariff Act. A recent decision of the Board of General Appraisers undertook to make a distinction between sweetened chocolate for drinking purposes, and that which by shape and use was intended for eating as confectionery. This would have made the latter class dutiable at 50 per cent ad valorem, but the United States Circuit Court decided last fall that all chocolate was dutiable at two cents per pound unless combined with cream, nuts or other material which took it out of the class of chocolate and put it clearly in that of confectionery. Collectors of customs have now been directed to follow the decision of the court.

WOODSTOCK BOARD OF TRADE.

These officers were elected at the annual meeting of the Woodstock Board of Trade: President, Andrew Pattullo; vice-president, D. W. Karn; secretary-treasurer, J. G. Wallace; auditors, M. Douglass and R. W. Sawtell; council, John White, George Caldbeck, Dr. McLay, Jas. Scott, Jas. Sutherland, J. M. Grant, Alex. McIntosh, J. J. Hall, H. H. Powell, and R. Whitelaw; Board of Arbitration, H. Dickinson, T. J. Clarkson, V. L. Francis, R. W. Sawtell, R. W. Knight, R. T. Crawford, Thos. McClay, Dr. Mackay, Fred Millman, John Hall, E. W. Nesbitt, and J. R. Huggart. The total membership of the board is now 90. The receipts for the past year amounted to \$200.34, and the disbursements to \$237.12. A gratifying feature pointed out by the annual report was the few failures that had taken place in the town during the year, and also the smallness of the amounts involved.

LUCAS, STEELE & BRISTOL 73 McNab St. North **HAMILTON**

AGENTS FOR

Hillwattee Tea,	Lady Charlotte Gelatine,
Diamond Crystal Salt,	Sunshine Scouring Soap,
L. P. & Co's Pure Spices,	Ontario Tomato Catsup (glass),
L. P. & Co's Pure Coffees,	Maclaren's Cheese,
L. P. & Co's Pure Extracts,	Eten Roberts Jellies.

. . . **SAMPLES AND FIGURES SENT ON APPLICATION** . . .

A steadily increasing Trade is the best evidence that our Standard Lines of Teas

Mallawalla, Dalukola
Imperial Congou and Russian Congou

Give entire satisfaction

Mallawalla is packed in ½ and 1 lb. packages, 50 lb. cases. Dalukola and Imperial Congou and Russian Congou are bulk (not package) teas, and put up in 80 and 100 lb. metal lined cases.

If you are desirous of extending your Tea trade order a sample package and watch the result. We have a perfect system of advertising and guarantee satisfaction. Try it and be convinced.

We are offering Tomatoes, 3's, Ontario and Simcoe, which are known to be first-class brands, at very low prices. Write for particulars.

W. H. GILLARD & CO. WHOLESALE GROCERS Hamilton, Ont.

BENSDORP'S ROYAL DUTCH COCOA

COLUMBIAN EXPOSITION SOFT DRINK COMPANY.

- Having the exclusive privilege for soda water and all temperate drinks on the World's Fair grounds.

CITY OFFICE, 76 WABASH AVENUE, Ground Office.

CHICAGO, March 9, 1893.

STEPHEN L. BARTLETT, ESQ., Sole Importer of Bensdorp's Cocoa, Boston.

DEAR SIR:—After a thorough competitive test of the different brands of Cocoa, both foreign and domestic, we unquestionably give BENSDORP'S COCOAS and CHOCOLATES, of AMSTERDAM, HOLLAND, the preference, and desire you to book our order for 80,000 lbs., for use at THE WORLD'S COLUMBIAN EXPOSITION at our Soda Fountains. Yours truly,

COLUMBIAN EXPOSITION SOFT DRINK CO.
 E. F. CULLERTON, President.

**Awarded
 World's Fair
 Contract**

JAMES TURNER & CO.
 AGENTS,
 HAMILTON.

BALFOUR & CO., Importers of Teas
 AND
 Wholesale Grocers
HAMILTON

Western Ontario Agents for **The Irish Mustard**

Cherry's Dublin Mustard is guaranteed absolutely Pure, and sold cheaper than the compound. Send for Prices.

BACON POWDER.

One of the loveliest things in young housekeepers to be found in these United States lives right here in Detroit, says the Free Press. She has been a wife about three months, and got into her own new little house a week ago.

Day before yesterday she was going home about 4.30 o'clock, and as she passed the last grocery up that way, a thought struck her and she went in.

"Have you," she said to the smiling clerk, "any minced ham?"

"No, miss—ma'am," he replied in doubt.

"Pshaw," she exclaimed, "are you sure?"

"Quite so, ma'am; we sold the last this morning, but will have some more to-morrow, if you can wait."

"But I can't wait. Charles is so fond of minced ham, and he told me to be sure to have some this evening. It's too late for me to go back down street now, for he will be home by the time I get there, and what shall I do?"

"Possibly I might get you something else, ma'am?"

She hesitated betwixt conflicting emotions for a minute or more.

"I don't know," she said at last, patting her pretty little foot impatiently, "but I might make some bacon powder do for this evening. Have you any bacon powder?"

Then it was the clerk's Napoleonic tact came to his rescue, and gracefully retiring to look for it among the hams, he sent out the proprietor, who broke the news to her gently, and Charlie got no minced ham or its possible substitute that evening.

WILL GO UNDER IN TIME.

In speaking of the matter of credit and the causes contributing to success or failure in business, a brother editor remarks that he has no faith in the ultimate success of a man who depends upon cutting prices to sell his goods. In nine cases out of ten he will go under in time. Such a man cannot safely be given credit. It should be remembered, too, when a merchant becomes known to be a cutter, the value of his stock in all departments is greatly lessened in the estimation of his wholesaler, and of customers as well. Neither can credit be given safely to a man who drinks to excess. In these days of keen competition a man wants a clear head and a steady nerve, and these are not gained by excessive drinking. Another bad feature which makes credit timid is extravagant living. The man who spends money freely, and is known to be an extravagant liver, will usually bear watching carefully. Another safe rule to follow is not to trust any man too much. Opinions vary as to how much credit a man is entitled to, but it is safe to say that no man ought to be trusted for more than a quarter, or a third at most, of his visible assets.—Pharmaceutical Era.

THE DEPRESSION IN RICE.

"It is a very apparent and regrettable fact," says the New Orleans Picayune, "that rice, one of the leading products of this State, is now selling and has been sold for some time at prices which leave no margin of profit to the producers. So low, in fact, has a large amount of the rice offered sold that it is hardly worth as much money as oats. These are facts which, however unpalatable, cannot be easily controverted, and yet from a statistical point of view the ruling prices are not warranted. It is also a well known fact that Louisiana rice is now selling below the price in Europe of equal grades of foreign rice. In fact, some rice has actually been shipped from here to Europe this season, and there is a demand for more where even-running grades can be secured. It is, therefore, clear that foreign rice cannot be imported at a profit this season, hence the remnant of the domestic crop will have practically no competition to meet. If it can be shown that the supplies of domestic rice left undisturbed are not more than sufficient to last for the rest of the season, at the present rate of consumption, it should become at once apparent that the remnant of the crop ought to sell somewhere in the neighborhood of what foreign rice of equal grade could be imported for. As a matter of fact, domestic rice is now selling a good cent per pound and more below the parity of foreign rice.

"There yet remain five months of the season to elapse before new crop rice can be expected in any quantity. At the present rate of consumption the available stock of rice would not begin to suffice for the wants of the mills, while even at a considerably reduced consumption it is probable that the supply would scarcely suffice. Under the circumstances, therefore, there would appear to exist no good excuse for the ruinously low range of prices prevailing, and it is astonishing that the trade has not yet realized the actual strength of the statistical position of the cereal."

ADVERTISE PRICES.

In most of the newspaper advertising that is done by dry goods houses especially, it is a great feature to have the prices of the articles enumerated. That this plan is a very successful one in drawing trade cannot be doubted or it would not be kept up. While grocers are not as large advertisers as the dry goods dealers and do not as frequently quote prices, we believe their advertising would be much more effective if the prices of the articles were also given; in fact it may be said in a general way that every retailer who would do effective advertising should publish the prices.

Objections have been made to this system of advertising on the grounds that it gives competitors a chance to know the prices at

which other dealers are selling, but this suggestion is not one of much force, from the fact that in so many lines of trade retailers do not handle exactly the same brands of goods; and even if they did it would make no difference so far as the consumer is concerned, for the latter will find out the prices any way and will go from store to store inquiring at what figures certain articles are sold.

Placards in the store bearing the prices of articles make a very attractive mode of advertisement, and the store which adopts such a method will sell more goods than the one which does not. There is something attractive to buyers about goods when the prices are attached to them. People will stop and look at the display in a show window where every article is neatly placarded with the prices; in an adjoining window there may be a similar display without any placards and there will be no crowd in front of that window. It is a peculiarity of the American people that the first question in regard to any article whatever, is concerning its price, and if that seems to be reasonable they may become purchasers.

The retailer who neither advertises prices in the daily paper nor by means of placards in his show window is not doing what he should. There are now manufacturing concerns whose business is to furnish stamping outfits for the making of price cards, or they will furnish the tickets already printed, and by the aid of these a most satisfactory display can be made. If any of our readers have not tried this plan, the sooner they begin the sooner will the profits of their business increase.—Grocers' Bulletin.

CANNED GOODS GOSSIP.

According to the News-Advertiser of Vancouver there is a slightly better catch of salmon, and signs of improvement in the run of the red variety. "The price now rules at \$1 for pink, and 75 cents for white, which will probably remain at those levels until the run is over, unless it gets heavier than is at present anticipated," it says.

A line of choice Jersey three-pound tomatoes was sold at \$1.17 1-2, delivered here. That price was subsequently bid for additional parcels of similar goods, and \$1.15 stands as bottom price for ordinary standard, Jersey or other packs.—N. Y. Bulletin.

The report had circulation in New York that a bod of \$1.15 was refused for the entire stock of canned tomatoes controlled by one of the largest holders.

There is another tomato prophet. His headquarters are in Philadelphia. He prophesies that three-pound standard tomatoes will sell at \$1.25 per dozen before June 1st, 1893.

People who buy sardines may think they come from the Mediterranean, but as a matter of fact many of them are grown and prepared right here in Canada, a canning factory in the vicinity of Kamouraski employing three or four hundred hands in the work of putting up the little fish, which are caught near by for the market, and it must be said for them that they tickle the palate quite as agreeably as their imported brethren.—Hamilton Herald.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

SOLE AGENTS FOR

Kurma Package Tea
 Millar's Paragon Cheese
 Robert's Jellies AND Table Creams

Full Assortment of General Groceries
 Always on Hand.

"MONSOON"

Pure Indian Tea

Always reliable, never changes. In cases of 60
 1 lb. caddies, or 120 halves.

Steel, Hayter & Co.,

Growers' and Importers,

Write for Samples

TORONTO



TRADE MARK.

To meet a growing demand for Pure Ceylon Tea
 we have introduced

THE

"Monsoon Ceylon"

These Teas are packed in the same well-known
 style as the popular "Monsoon Indians" and retail
 at the same prices.

We have a large and varied stock of Indian and
 Ceylon Teas. Most of our teas being specially
 packed for us in half chests, and shipped direct from
 the country of growth, arrive in splendid condition
 not having been opened and turned out in London.

VALENCIA RAISINS.

While the holders of California raisins are quarrelling among themselves, and cutting prices to the point that in some instances wipes out profit margins, those who possess the stock of Valentias stand shoulder to shoulder, feeling confident in the position of the fruit, and satisfied that the visible supply will barely prove sufficient to carry the trade through the season to next crop. Valencia raisins have stood the competition of California remarkably well, but it is a question whether the imported goods can hold their ground in years to come against the steady increase that is being made on the Pacific coast in vine culture. The California growers are being educated to lower prices, and the tapering off of their ideas serves to widen the scope of the fruit's usefulness, and makes it a serious obstacle to the sale and consumption of the imported. The consumption of Valencia has fallen off materially since 1886. In that year this country, including Canada, imported 1,123,688 boxes, in 1887 1,125,516 boxes, in 1888 1,109,236 boxes, in 1889 1,172,364 boxes, and in 1890 1,491,004 boxes. In the year following,

or say 1891, there was a sudden falling off of over 50 per cent. In the importations from Spain, the total quantity brought forward in that year being only 722,192 boxes, though this was in some measure due to the smaller crop in comparison with the previous year, yet the crop in comparison with that of 1889 was larger. During the year just closed the importations to this country and Canada reached the total of 785,993 boxes, though to this quantity can be added 40,000 boxes now in transit, this out of a total of 2,376,136 boxes. The statistical position of the fruit to-day is better than has been known for many years at this period. Since the opening of the season last fall prices have been at a very reasonable point, and this being recognized by consumers and the trade, the fruit was distributed rapidly, particularly during the four months following first arrivals, with the result to-day of the market being credited with a supply of only 55,000 boxes all kinds. The Bam-boro is now in transit with 40,000 boxes, which shipment was said to close up the entire stock of Denia, thus bringing the total visible supply to less than 100,000 boxes, with a period of five months to

cover before the first shipments of the new crop can be landed. This is certainly a small quantity when the average consumption is considered, and also the fact that from this total the requirements of Canada must be supplied. Holders certainly have good grounds for entertaining the belief of a scarcity, and materially higher prices than those now ruling, though it must be said that much depends upon the course of the market for California, and whether the holders of the latter variety can work successfully the scheme of booming the market. Though the situation of the home market appears to be for the moment depressed, or, more properly speaking, unsettled, there is no good reason for believing that values will remain long at their present low point. There has been no spring trade as yet, the season being unusually backward, but with the revival of interest the cheaper lots will soon disappear from the market, and with a clear field, those who have gone into the article as a speculation will quickly seize upon the opportunity to elevate the market to a more remunerative point, and thus open the way for an improvement in the position of the imported article.—N. Y. Bulletin.

THE STRENGTH OF MOLASSES.

The possibilities and future course of molasses is an interesting problem with importers in Montreal, especially those who made haste to offer for future delivery at the lower prices which ruled earlier in the spring. The market has taken a turn now, however, and the consequence is that the more urgent sellers have, if present indications hold good, overreached themselves. There was a possibility of a regular merry little war also between some of the French wholesale houses in Montreal, but the decided change that the market has taken at the Islands has stopped all thought of this, and now everyone is talking higher prices, while the very strong disposition of the sugar market tends to accentuate this feeling, for when the sugar market is strong or weak it has, to a certain extent, a corresponding influence on molasses.

The most unpalatable fact to some in the trade is the knowledge that they were warned early in March that the market in the Islands looked as though it was shaping itself for a change, but they refused to take the hint, and thereby lost considerable advantage, for those who sold at 30c. June delivery regret that they did so, while those who were offered stock at that price and did not close are equally put out.

All later advices from the Islands point to a maintenance of the firm feeling that recent cables have indicated. Prices opened at 12c. first cost about the middle of March, but the very next week they had jumped up 1c. to 13c., and now another advance of 1c. is cited, the cost at the Islands being 14c., which is equivalent to 31 1-2 to 32c. laid down in Montreal, a nice little margin for those who were lucky enough to accept the offers of 30c. June delivery made to them. Besides the crop is said to be below the average, while, as is well known, the spot supply in Montreal has been on a very slim basis for some time, and there is nothing to indicate that the stocks anywhere else are heavy. In fact, at Halifax it is well known that the reverse is the case and the market there has been strong

throughout the spring. A recent report from that point stated that the price was expected to go higher, and the advices to dealers on that market from the Islands were even more bullish in tone than those received in Montreal. For instance, the statement was made that the Porto Rico crop would not be one-half that of last year, and that in Demarara the crop was light, while the Antigua one was late. In fact everything points to strength in molasses.

THE SPRING FRUIT SALES.

As we have pointed out before, the quantity of Mediterranean fruit that seeks Montreal as a place of sale each succeeding spring shows a large increase, which, if it goes on, promises to place the port in the front rank as a fruit port. As compared with last year the quantity offered is fully double, and may be more than that before the last steamer has sailed. Anyhow a much greater quantity is to be offered for public sale than in former seasons. The reason for this lies in the fact that buyers in Canada and throughout the Western States held off in anticipation of these spring sales in Montreal, and brokers there, in consequence, are looking for a much larger attendance this spring, and a corresponding increase in their harvest. Already one of the steamers, the Charrington, is at Quebec, where she will dock in the Louise basin, until the river opens, while the Fremona is only a few days behind, and may be reported in the gulf or river at any moment. The particulars of the cargoes of these two vessels have already been given, and a cable has been received that the Dracona has left Messina with a cargo of 20,000 Messina oranges and lemons, 6,000 Sarrento oranges and lemons, and 6,000 Coloma oranges and lemons, or 32,000 boxes in all. The total quantity of these three vessels is 126,800 boxes of oranges and lemons, fully two-thirds of which will be offered at public sale, the remainder having been bought for delivery in Canada and the Western States. The fact of such a quantity of fruit being offered for sale clearly shows the importance of the sale, and, besides, there is still another vessel to load for Montreal with a cargo of a similar kind.

LONDON GROCERS' ASSOCIATION.

The attendance was fairly good at the last regular meeting of the London Retail Grocers' Association. President W. H. Ferguson took the chair.

The president proposed that the first question for discussion be the notice of motion given at last meeting respecting the act relating to salaries of civil service employes, and requested a full discussion of the question. There was a very decided feeling through the whole discussion in favor of an amendment to the act. Civil service employes' salaries, it was contended, should not be exempt from garnishee or attachment any more than that of employes generally. All should be put on equal footing. The people pay taxes to support those offices, and the

salaries of government employes are deemed to be sufficient to enable them to live well and pay their debts honorably, and the law should not (as it now does) protect those who may choose to take advantage of it by defying their creditors.

After considerable discussion it was decided that the secretary of the association should communicate, with other associations, with a view to obtaining united action in appealing to the proper authorities to amend the act as desired.

The next question taken up was that of bankrupt stocks. It was stated that not unfrequently bankrupt stocks were put on the market by auction and sold to the highest bidder and were frequently bought at a low figure and sold retail at less than regular cost, while again in some cases the creditors compromised at a low rate on the dollar and this in many cases gave the debtor an opportunity to go on again and cut prices lower than ever. Past experience shows that as a general thing it is the price cutter who makes a failure of his business, there being of course some cases of adversities and losses over which a business may have little or no control. Even though the proprietor may be a shrewd business man such cases command the sympathy of creditors and fellow business men generally.

It was reported having been noticed in THE CANADIAN GROCER that at one time the Sarnia Grocers' Association had handled bankrupt stocks thrown on the market there and found it advantageous to do so.

No decided plan of action was decided upon and the question was left with a committee to report ways and means of dealing with bankrupt stocks at the next meeting.

The proposed Pharmacy Act came in for a share of discussion, and while some of the members present expressed confidence in the Ontario Legislature not passing any such act, it was held by others that it would be well to be in a position to show the members of the Ontario Legislature that the large majority of the people they represent are not in favor of such restrictions. The inconvenience to the public generally would be very great, while the extra sale of a few bottles of patent medicines and common remedies that would go to the druggist would not benefit them to any great extent, and the possibility of procuring poisons made but little more difficult than at present. The secretary was instructed to also communicate with all retail grocers' associations requesting the Pharmacy Act also.

The meeting adjourned to meet again on May 9.

This association will be pleased to hear from any associations that the secretary may not reach by letter, relating to the above questions or any other questions of interest to the trade. Address all communications to E. Sutton, Secretary Retail Grocers' Association, Molsons Bank Building, London, Ont.

M. B. Gardner, general merchant, Lyn, has assigned

George Eadie, crockery, Montreal, is asking an extension.

The Napanee cheese board has elected the following officers: W. N. Doller, president; W. Whelan, vice-president; W. R. Gordanier, secretary-treasurer. Newburg and Centreville factories will use the Babcock tester.



TO YOU IT IS

PROFITABLE and a QUICK SELLER. Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man.

SPECIAL VALUE In FRUITS

PRUNES—Atlas, in Cases.

VALENCIAS—Fine Off-stalk and Layers.

CURRENTS—Good Quality in all Kinds.

Write us for quotations. We are doing the fruit business right at present

H. P. Eckardt & Co., Toronto

WHOLESALE GROCERS,

**FOR
COOKING
PURPOSES**



STERILIZED.

It makes the most delicious

**Puddings
Custards
Ice Cream**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO

Hamilton, Ont.

1000 cases Tomatoes
2000 cases Corn
1000 cases Apples One Gallon Cans.
ALL CHOICE BRANDS

TO ARRIVE IN MAY

1000 punchons Choice New Crop Barbadoes Molasses

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal

ARRIVING THIS WEEK: From the Finest Gardens in Ceylon.

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.

Caddies, Choicest Scented Orange Pekoes.

Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

The pure INDIAN TEA of
KEMBLE & CO.,

Calcutta, India,

Is "Second to None" for Purity, Strength,
and Flavor. TRY IT.

A. DAVIDSON, Canadian Representative.
48 Front St. East, Toronto.

**COWAN'S
COCOAS AND
CHOCOLATES**

Are Standard, and sold by
all grocers.



**Ram Lal's
PURE
INDIAN TEA**

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

CAVERHILL, ROSE, HUGHES & CO., MONTREAL.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The maple sugar season is about over in the vicinity of Acton.

Brockville cheese Board of Trade will open for the season about the second week in May.

Maple syrup and maple sugar was last week selling in Toronto and New York at practically the same range of prices.

Pontypool, Ont., boasts of having a merchant who runs a barber shop, general store, auction mart, besides other et ceteras.

The contract for supplying the Hospital and House of Industry, Hamilton, with groceries has been awarded to J. W. Rousseaux.

Large quantities of maple syrup are being shipped from points along the line of the Brockville and Metford railway to Toronto, Winnipeg and other places.

The bill respecting the Moncton sugar refinery has passed the New Brunswick Legislature. The object of the bill is to amalgamate the Moncton and Halifax refineries.

J. A. Kelso, with Eby, Blain & Co., lost his wife last week. Peritonitis was the cause of death. Two little children, besides the sorrowing husband, are left to mourn her loss. The funeral took place Monday.

Death has deprived Frank X. Marrin, grocer, Barrie, of his wife. Deceased had been ill for some time, and leaves a family of five children. Mr. Marrin has the sympathy of the people of the adjacent country.

The U. S. internal revenue law only allows California brandy to be held in bond for three years before the tax is paid. Those interested claim that this is detrimental to the industry, and a movement is on foot to get the period extended to five years.

S. Nesbit, Brighton, has one of the best stores in Canada for the size of the place. It is 120 feet long, and he thus has room for the ample and systematic arrangement of his goods. Mr. Nesbit shipped 31,000 barrels of apples from that place last year.

T. J. Dillon, who had charge of the winter dairy at Mount Elgin, left on Monday to superintend the cheese dairy operations in Prince Edward Island. He

will have three assistants. At present there is only one cheese factory in the Island. It is intended to establish seven at once.

The City Commercial Travellers' Association has decided to hold its annual excursion July 17th to Niagara Falls and Buffalo. The excursionists will go from Queenston Heights to the Falls by the electric railway, and from there on to Buffalo by the Michigan Central railway.

A bill was recently presented in the Illinois State Legislature to so amend the garnishee law as to allow a merchant who supplied a family with the necessaries of life a certain percentage of whatever salary was due to the head of the family, but it failed to pass, strange to say, for want of support from the retail merchants.

The Whiskey Trust does not appear to be in a sound condition financially. The total sales for the fiscal year ending March 31, were 45,087,634 gallons; total earnings \$2,432,688.15; dividends and expenses paid \$1,267,158.64; cash and cash assets held April 1, \$3,188,809.18; balance due on the four distilleries last purchased and floating debt, \$3,068,287.03.

The bill promoted by the St. John Tax Relief Association has passed the New Brunswick Legislature. It reduces the number of aldermen to thirteen, to be elected by the city at large. To become law the bill must be endorsed by a majority of the ratepayers at a plebiscite to be taken in September.

Reports from all over the States to the American Cider Maker indicate that with some few exceptions apple orchards wintered well, the intense continuous cold keeping back the buds and preventing early or premature blossoming, thus preserving the fruit from late frosts and other climatic evils.

Petroleum recently sold at 68 1-8 on the Pittsburg market, which is the highest point reached for more than a year. The cause of the advance was a heavy speculative demand, the result of a strong bullish feeling based on reports of the activity of the Standard Oil Company in buying up oil territory.

The Patrons of Industry, the Grangers, the Dominion Trades and Labor Congress, the Knights of Labor, and the Toronto, Trades and Labor Council have been formally organized as a political party. It is to be hoped that the other branches of the party will be able to instill into the Patrons some of the principles of "live and let live."

The Canadian Packing Company's buildings at London are being hurried to completion. Mr. Ginge, who has just arrived from Denmark, says the work of killing will probably be commenced in about three weeks. The severe winter delayed the construction of the buildings. The specifications called for their

completion by March 1st. Mr. Ginge will have about 20 experienced men brought from the European establishment in a short time, and from time to time, if the business increases, more will be brought over.

Judge McDougall, at Toronto, has decided that 2 1-2 per cent. beer is intoxicating. The Quebec Legislature holds that 4 per cent. is not intoxicating. Doubtless both authorities speak from what has been observed in their localities. Quebecers evidently have 1 1-2 per cent. stouter stomachs and stronger heads than the delicate denizens of the West.—Gazette, Montreal.

A deputation from the ratepayers association called on the Mayor of Toronto to urge that the city should be assessed only every five or ten years instead of yearly, and that real property should not be unjustly discriminated against by exempting personality, but that it should be taxed for its face value wherever found, and pay 30 per cent. instead of 10 per cent. as it does now.

A number of members of the Executive Committee of the Patrons of Industry waited upon the Government the other afternoon asking that holders of mortgages on land pay a proportionate share of the taxes on the land, that the centralization of law courts be broken up and division courts be given greater powers. In addition to this the deputation asked that municipal officials be elected instead of appointed, and that county crown attorneys take the initiative in the prosecution of combines.

Some Yonge street merchants have been done up in a clever way by an innocent-looking young man. His scheme is to order goods and have them sent c.o.d. to some address. He meets the messenger at the door, takes the parcel, as he says, to his mother's apartments upstairs, and never comes back. On investigation it is found he is a stranger to the premises and has gone.

J. F. Stairs, M.P., favors the abolition of specific duties. "A pure ad valorem duty," said he the other day to a newspaper correspondent, "will of course fail



"CAIRN'S"

HOME-MADE MARMALADE

New Season's Make now Ready
for Shipment

Blaklock Bros. GENERAL AGENTS
MONTREAL
WRIGHT & COPP, Toronto Agents

J. F. EBY

HUGH BLAIN

15

CARLOADS OF

HIGGIN'S "EUREKA" AND ASHTON'S HIGH GRADE .. Salt

Have been Sold by Us for Spring Delivery

Why?

Because the merits of these two Salts are becoming known and appreciated. Every merchant dealing in Butter is justified in requiring his butter makers to use the best Salt and the Best only. It pays the maker, the country merchant, the commission man and the consumer. **Good Salt** makes **Good Butter**, **Good Butter** brings **Good Prices**, and good prices make you satisfied. **Try these Salts just once.**

They Advertise your Business while you Sleep.

AMMONIA SOAP:

Certain Soaps have a stronger hold on consumers than others. Quality tells, and AMMONIA leads in Quality.

We Prepay Freight on 10 Boxes and over to any Railway Station in Ontario.

It Pays to Buy a Good Article. Buy Ammonia.

EBY, BLAIN & CO.,

WHOLESALE GROCERS, TORONTO ONT.



Canadian Grocers

Attention

We can meet your needs with a first-class article of

Tobacco

The best grocers all over the Dominion are selling our goods, send for sample caddies of different brands.

EMPIRE
TOBACCO
Co.

MONTREAL

most heavily on the costliest goods, and will no longer tax the poor more than the rich. I have drafted a schedule of duties embodying this principle." He will lay his view before the Government.

The Hamilton Herald charged the hens with not doing their duty because eggs were scarce in the Ambitious City the other day. The charge is ill-founded. The hen's all right and is always willing to do her duty. The fault is with the weather clerk. If he keeps the temperature up to the laying degree there will be no trouble about there not being plenty of eggs. Turn your attention to the Weather Clerk, Mr. Herald, and don't again malign the honest and industrious hen.

DRY GOODS.

(From the Dry Goods Review.)

This week has shown little change in the wholesale trade. Orders have been perhaps slightly brisker, but last Saturday's snow gave trade a set-back. Nevertheless prospects are improving with regard to the city trade. But from rural districts orders show little increase, as the roads have not reached a state which entices trade. Farm produce, such as butter and eggs, is increasing in the volume marketed, and by next week this will have a strong effect on the retail dry goods trade.

Already some dealers are out with fall samples, but the houses which carry the largest ranges are holding back until prospects improve. Retailers are not yet in a good buying mood. The underwear for fall shows considerable improvement over that of last year in point of finish, appearance and quality. Ribbed goods are being displaced in medium grades by plain goods, and only very cheap grades of ribbed goods are in strong demand. There are two mills less on these very cheap ribs this year. Fancy stripes in plains are more numerous than in previous seasons. Pink, Shetland, sage, and light brown are the leading colors in these fancy lines.

Velvets and velveteens are in active demand in the Toronto market. Brown shades of golden, tabac and seals are scarce, and enquired after. Myrtle, is also a scarce color. The demand for greys and fawns is up to a year ago, but there is a falling off in the enquiry for navys.

Domestic union carpets can be compared very favorably with cheap tapestries. At prices ranging from 33 to 50 cents (wholesale) enormous quantities of tapestry are imported. Now at these prices unions can be bought which are superior in quality, and which are at the same time one-third wider. It may be asked, if this be so why are these unions not displacing cheap tapestries at a faster rate? The reason is that the consuming public do not know this, and it may be added that a great many of those men who handle carpets for a profit do not know it. Moreover people have got into the habit of buying these cheap tapestries, and the class of people who buy

them do not change their habits very quickly or easily. The buying public is intensely conservative, and follows well beaten paths. Retail dealers should pay strong attention to domestic carpets.

The demand has been good for embroidered handkerchiefs, in silk, linen and cotton. Linen and cotton handkerchiefs, in embroidered, delicate shades on white material, and also in colored grounds are also popular.

On April 24th and the following days the Toronto wholesale millinery houses will make especial displays of summer millinery. This will no doubt attract a large number of buyers to the city.

NOTES

John Macdonald & Co. are running a special line of 48-inch wool dress goods in good patterns at 35 cents per yard, the original price of which was 50 cents. This is a bargain which is not often offered.

Wyld, Grasett & Darling are offering special lines in Black Eclipse cotton hosiery at prices varying from \$1.25 to \$3.50. These are shown also in children's sizes at various prices. Colors are also shown in these goods as well as the black.

In order to effect a speedy clearing of a range of 23-inch tweed effect dress goods, containing 300 pieces, Gordon, Mackay & Co. have reduced the price from 18 1-2 to 10c. Handsome assortment of patterns, and they can be retailed for 25 cents.

Delainette is a new material which is a substitute for prints. The particular beauty of the cloth is the manner in which it drapes suitable for blouses and many other uses. The colors are fast and washable. A full range is carried by Caldecott, Burton & Spence, in spots, florals and stripes. It is about equal in price to prints, retailing at 12 1-2 cents with a fair profit.

A special line of fine narrow embroidered edgings, in box lots of sixteen pieces, has been secured by Gordon, Mackay & Co., who are giving their customers the benefit by offering goods worth in the regular way six cents for four.

W. R. Brock & Co., early in the season, before the advance in raw cottons, made a heavy purchase of Hermsdorf's Absolutely Stainless Black Cotton Hose, in a line called "Buster," which can be retailed with a good margin at three pairs for 50 cents. Full fashioned throughout.

Notwithstanding the recent advance in price of linens, Gordon, Mackay & Co. have, through the foresight of their staple buyer, been able to pass into stock 35 cases containing damask napkins, damask sets, blocked damask tablings, loom damasks, towellings, etc., at old prices. This should interest retail merchants.

In their haberdashery and men's furnishing department John Macdonald & Co. have cleared out the odds and ends of two mills' stocks of summer underwear and fancy summer top-shirts. They have been selling these at the regular manufacturer's prices, so as not to conflict with their regular numbers of the same goods. They have also cleared the remaining stock of the Toronto Suspender Co., who have amalgamated with the Union Suspender Co., and they are offering these goods at prices to clear. They have also received repeat numbers in men's and boys' flannelette shirts, and some new numbers in neckwear. They are still pushing the Amazon skirt binding in the 18-yard lengths in which this material is now put up. Shipments of buttons are also to hand.

**John Jamieson & Co's
LOCHFYNE
HERRINGS**

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

**FOR DAIRY
BUTTER**

**OR DRESSED
POULTRY**

Write or Wire

**PARSONS
PRODUCE CO.**
WINNIPEG—MANITOBA

**BUCHANAN & CORDON,
Brokers and Commission Merchants and
Manufacturers' Agents.**
WINNIPEG

Representing in Manitoba and the
North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Van-
couver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville,
Ont.
JOHN DEWAR & SONS, Tullymet Distillery,
Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.

CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We ad-
vise all dealers to see their price list before plac-
ing their orders for Jams, Jellies, Canned Fruits,
and Canned Vegetables.

Besides their regular brands of Ground Coffee,
now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest
quality.

EPPS'S COCOA

4 lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

LAURENCE GIBB

Provision Merchant,
88 COLBORNE STREET, TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,
3 and 4 Corn Exchange,

Manchester,

Also at

Liverpool and Glasgow, England.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

**Joseph Carman Commission and
Manufacturer's Agent.**
WINNIPEG, MAN.

REPRESENTING:—Peck Bros. & Co., London,
Eng., Teas, Coffees, Spices; Kilburn & Co., Cal-
cutta, India, Teas, Jute Sacks, etc.; Lever Bros.,
Liverpool England, Sunlight Soap; Ireland Nat-
ural Food Co., Toronto, Ont., Breakfast Cereals;
Leonard Bros., St. John, N. B., and Montreal,
Boneless Fish; Wright & Copp, Toronto, Ont.,
Imperial Cheese and Snider's Soupes, etc.
We are open for a few more good agencies.
Correspondence solicited. Refer to any of the
above.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Eggs are 11c.; Butter easy at 18 to 22c.;
Dried Apples at 4½ to 4¼c.; Green Apples \$1.00 to
\$2.00; Beans \$1.30 to \$1.50; Cheese 11 to 11½c.;
Maple Syrup 90c. imperial gal.; Honey 5c.; Pota-
toes 80 to 90c.

Consignments of Above
Solicited.

J. F. Young & Co.

Produce Commission.

74 FRONT ST., EAST

.. TORONTO ..

PARK, BLACKWELL & CO.

(Limited.)

— SUCCESSORS TO —

**JAS. PARK & SON
TORONTO.**

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

PUT

**TEXAS BALSAM
IN STOCK**

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,

6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO.

— DEALER IN —

Bananas, Pine Apples, California, Messina
and Valencia Oranges, Lemons
dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM.

FRANK EVERIST.

MCWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

FIGS, DATES, NUTS,

ALMERIA GRAPES, Etc.,

Florida Oranges are now arriving in car lots,
stock fine, also Messina Lemons. Will fill
all orders at lowest possible price.

J. CLEGHORN & SON

94 Yonge Street, Toronto.

California Riverside Navels
" Riverside Seedlings Oranges.

Our First Car just arrived, good color, juicy
and sweet, better stock than we have ever had.
Messina Lemons, Figs, Dates, Nuts, Almeria
Grapes, Bananas, Pines, etc., in stock. Full line
Fish and Oysters during Lent.

**WILLIAM RYAN,
PORK PACKER**

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SOHRT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below and in our Prices Current necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, April 20, 1893.

GROCERIES.

Nothing particularly new has developed in the trade during the week. Business still rules quiet. And it is confined to no one or two lines, all apparently being under its sway. The country roads are still in bad condition, the snow fall of Friday last having again retarded the drying up process. In some districts the difficulty of getting over the roads has been so great that here and there a traveller has been compelled to confine his route to those places immediately on the line of the railways. All report business quiet in the country, but all are equally confident that a fairly good business will be done when the existing impediments to the movement of trade are removed. Country merchants all seem to have their stocks fairly well assorted and are awaiting the opening up of freer communication between themselves and the surrounding agriculturists, who are now, owing to the condition of the roads, practically cut off.

Coffee continues quiet but steady in price, with good grades still scarce. Dried fruits remain much as before, while Brazilian nuts are firmer in sympathy with the higher prices ruling in New York. Demand continues light for rice and spices. Sugars rule firm, but there is not many moving. Syrups and molasses are still selling in small quantities and at unchanged prices. Teas are sharing in the general quietude prevailing, and also in the strength which is at the moment characterizing such commodities as sugar, canned goods, etc. No complaints are heard regarding payments.

COFFEES.

Options have been lower in New York, but they have reacted. The drop was altogether confined to options, spot goods being unchanged. Good grades are still scarce here, and demand during the past week has been ordinary only. This market does not appear to have been affected by the fluctuation in New York, owing to the fact that there are practically no high priced or really good coffees here. The Rio market did not go down in sympathy with New York. About the only thing to be got on this market in the way of Java coffees is the green article, which is worth 30 to 32c. We quote Rio 20½ to 22c., East Indian 27 to 30c., South American 21 to 23c., Mocha 26 to 30c., Santos 21 to 22c.

DRIED FRUIT.

There is no improvement appreciable in dried fruits. If anything the quietness is more pronounced. It is in currants, at all

events, and this was the only line in which there has been anything like activity for some time. In Valencia raisins the market is quiet and featureless. Ordinary off-stalk are quoted all the way from 4¼ to 5¼c. The demand if anything is principally for a second and fair quality fruit, which sells at 4¼ to 4¾c. Layers are selling at 6¼ to 7¼c. The New York market seems to be a little firmer on Valencia raisins. Currants are still selling fairly well, although the movement is not so brisk as a week or so ago. Fine fruit is very scarce. Vostizzas sell in cases at 9 to 9½c.; Patras at 6¼ to 7c., and Provincials at 5¼ to 6¼c. in barrels and half-barrels respectively. Prunes are not much enquired after and prices are unchanged at 7¼ to 8½c. in cases. Dates quiet and unchanged, at 5½ to 6c. in cases.

NUTS.

Demand just fair. Brazil nuts have advanced ¼c. a pound in New York, and stocks here are small and prices firm at 11 to 11½c. a pound. Peanuts are unchanged at 13 to 14c. for roasted and at 11 to 12½c. for green.

RICE AND SPICES.

Demand for rice is light and prices are unchanged, 3½ to 4c. being the idea. New crop is not expected here till June.

Spices quiet. Whole ginger is quoted at 20 to 25c. Pure white pepper is quoted at 20 to 28c. and pure black at 14 to 16c.

SUGAR.

The outside markets are firm. In New York centrifugals are higher, 3¾ to 4c. now being asked. The market here has been quiet during the week, but prices are firm. Refiners will not shade prices, nor are they holding out any inducements for the purchase of large lots, expecting still further advances; 5½ is the idea for granulated, but in some instances this price can be shaded as much as ¼c. Yellows are quoted at from 4c. to 4¼c., the latter figure being for cream. Paris lump is quoted higher at 5½ to 6c. The total importers' stocks in the four ports of the United States on April 11, were 5,697 tons, against 22,536 tons the same time last year. The total receipts the past week were 26,073 tons compared with 34,448 a year ago. Since the previous week stocks in all hands decreased 8,927 tons.

SYRUPS AND MOLASSES.

Syrups are in light demand and prices firm at 25 to 48c. a gallon. Syrups appear to be good stock at the moment. Much the same applies to molasses as to syrups; 28 to 45c. is the range of prices.

TEAS.

The market does not exhibit much life yet, although if anything the tendency is towards a freer movement. Low grade Assams and Ceylons seem to be at the moment occupying the most attention. If anything Assams have probably the call. Low grade Assams are a little hard to get, and it is held that they cannot be laid down here at less than 19½c. The market in England is firmer on Assams and Ceylons of medium grade up. Stocks of Japan teas in first hands west of Montreal are estimated by more than one authority to be not much more than 500 packages. Pingsuey teas have advanced 1½ to 2c. a pound in England, and they are selling freely at the higher prices. On this market Japans sell at 13c. for low grade, 17½ to 19c. for medium, and 28 to 35c. for high-priced; blacks are worth 14½c. for low grade, 18 to 23c. for medium, 30 to 45c. for

fine, while fancy runs as high as 60 to 70c. Not many of the last mentioned quality are sold here.

BUTTER AND CHEESE

A marked change developed in the Toronto butter market during the week. Receipts, more liberal than the market could well absorb, has caused a decided slump in prices, and to-day jobbers will not dicker over a cent or so when it is a question of making a sale or not. Demand is fairly good. Large dairy rolls are particularly easy, on account of the large receipts; 18 to 19c. is the idea for half-barrel lots, and although 20c. is obtained for an odd basket now and then, plenty of this kind is being sold at 19c. There are no dairy tubs of any consequence coming in; the fine article is worth 20 to 21c. Supply of pound dairy rolls is also liberal and prices are lower at 18 to 21c. Good creamery butter is scarce, but there is not much wanted. Sales in fact are dropping off, owing to the plentiful supply of large and pound rolls of dairy; 20 to 21c. is the ruling price for creamery tubs, and pound prints sell at 24 to 25c. There is not much offering, the creameries being just about stopping and going into the making of cheese.

There is more cheese offering than the market can take care of. New stock will be coming in pretty soon, and prices are easy at 11 to 11½c.

COUNTRY PRODUCE.

BEANS—Not much enquiry. Jobbers are paying \$1.25 to \$1.35 and selling at \$1.50 to \$1.60.

DRIED APPLES—Dull and easy. Jobbers are paying 4½ to 4¾c. and selling at 5 to 5¼c.

EVAPORATED APPLES—Quiet; 8c. would be readily paid at outside points for car lots, if they could be got. Small lots are selling at 8 to 8½c.

EGGS—The market is demoralized. Receipts have been liberal during the week, while the buying has been of a hand-to-mouth character. A customer who wants a five-case lot is a curiosity at the moment. Prices range from 10½ to 11c., and they are weak at these figures.

HONEY—No change. Light comb would sell well at 16c., but it is scarce, while dark is plentiful and in poor demand at 8c. It is easier to sell the former at 16c. than the latter at 8c.

POULTRY—Scarce and wanted, with chickens quoted higher at 80 to 90c. Turkeys are unchanged at 13 to 14c. a pound, and geese at 8 to 10c. a pound.

POTATOES—The feeling is easier and 80c. seems to be the highest price that is being paid for carloads on track. Offerings are liberal and demand light. Small lots are selling out of store at 90 to 95c.

ONIONS—Quiet and unchanged, red being quoted at \$2 and yellow at \$2.50 per barrel.

HOPS—There are not so many selling and prices are unchanged, small lots going out at 18 to 20c. Yearlings are quoted at 15 to 16c. Some hops can be obtained at figures a little lower than those quoted, but the quality is not first class. The feeling is somewhat unsettled.

HOGS AND PROVISIONS.

There are not many hogs coming in and the packers are taking care of about all arriving. Prices are a little better than a week ago, \$7 to \$7.35 now being the idea. Demand for lard is fair, but we quote prices fractionally lower, although a 50-tierce lot



NOTHING BUT THE BEST

Nothing but the best quality of Spices and Vinegar is used in the preparation of "Kent Pickles." To that fact is due their uniform high quality and the rapid increase in our sales. When you buy "Kent" Pickles you know you are getting the best.

**THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.**

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

Bay of Quinte Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

Fish Wholesale lots only.

FRESH, CURED AND FROZEN fish, of all kinds, from first hands, LOWEST PRICES.

L. H. DOBBIN, - MONTREAL.

Lytle's Pickles

THE BEAVER BRAND

PICKLES are in great demand. Sales increased last year 79 per cent.

Three months this year, 121 per cent. No grocer should be without them.

Order from our Travellers, or write to

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.



The Lakeport Preserving Co.

Have sold out their large pack of Tomatoes, Corn, Peas, Beans, Apples and Pumpkins,

And which is good evidence of the quality of goods they pack, taking into consideration that they are one of the largest packers in Canada.

FACTORIES AT LAKEPORT AND TRENTON, ONT.

CALIFORNIA ORANGES

First car Famous Riverside, Just Received.

90's and 112's \$2.50 Box
126's, 250's and 288's \$2.75 Box
150's \$3.00 Box
176's, 200's and 225's \$3.25 Box

Dixon Bros., Hamilton

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

**Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.**

Boy Brand Corn UNBLEACHED



DAILEY'S

Boy Brand Tomatoes



Please try them.

Can be obtained at all Leading Wholesale Houses.

**Kingsville Preserving Co., (LIMITED.)
KINGSVILLE, ONT.**

HAVE YOU TRIED OUR

Epicure Corn and Sifted Select Peas

If not, send for Sample Order.

Leading Grocers

Say there is nothing like them in the market. We are busy duplicating orders every day, they sell themselves.

Send for our Book—20 Receipts for preparing Epicure Corn—Mailed Free.



THE DELHI CANNING CO.

FACTORIES: Delhi, Ont., and Niagara-on-the-Lake.

MARKETS—Continued

sold a few days ago for local consumption at 12½c. There is a fair demand for hog products generally.

BACON—Long clear 10½c. Smoked backs are 12½ to 13c., bellies 13½ to 14c., rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13c.

LARD—Pure Canadian is 13 to 13½c. in tubs, 13 to 13¾c. in pails and 12½ to 13c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess \$20.50, Canadian short cut \$21 to \$21.50.

DRESSED MEATS—Beef fores are 4½ to 5½c., hindquarters 6 to 8½c., veal 8 to 9½c. lamb 8½ to 9½c.

GREEN FRUIT.

Trade continues brisk. A good movement is reported in oranges, and while those of California growth are a little easier, Floridas and Messinas are dearer. Lemons are firmer in sympathy with New York, where, at the last auction sale, \$5 was paid for extra fancy stock. Prices in New York are from 50 to 75c. higher. Owing to the cold weather the few pineapples that have been arriving have been large'y green. Larger receipts and improved quality are expected shortly. Demand here is good at unchanged prices. Bananas are selling as before and freely. Apples are lower at \$1 to \$2, although jobbers are trying to get a little more than the outside price for fancy stock. There is no improvement in the outside markets, either English or American. We quote as follows: Oranges—Valencias \$6.00 to \$6.50 per case; Floridas \$3.25 to \$4 per box; Messinas and Palermos \$3.25 to \$4 per box; California seedlings, \$3 to \$3.25 per box; ditto Navals, \$3.50 to \$4; lemons, \$3.50 to \$4.50; bananas, \$1.40 to \$2.25; pineapples, 20 to 30c.; apples, \$1 for market stock, and \$1.50 to \$2 for good to fancy.

MAPLE SYRUP.

The supply is not very plentiful owing to the unfavorable weather. Advices from the east say the make is very light and will soon cease altogether. Syrup is quoted as before at 80 to 90c., according to size of tin, but sugar is quoted firmer at 9c. a pound.

FISH AND OYSTERS.

Business is not brisk. Whitefish, trout, suckers and herring, finnan haddie are scarce, while such varieties as pike, perch, haddock, ciscoes and cod are plentiful. Ciscoes are a good deal cheaper in consequence of the more liberal receipts. Pike is quoted 1c. lower. Black bass, dore and musk-alongear out of season till June 16. We quote: Manitoba whitefish, 7½c.; fresh salmon, 20c.; haddock, 6c.; skinned and boned codfish, 6½c.; Labrador herring, \$3 per half bbl.; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; pike, 7c.; ciscoes, \$1.35 a hundred; finnan haddie, 7½c.; perch, \$2 to \$3 per hundred, as to size; suckers,

(Continued on page 22.)

SURPRISE SOAP

While the best for all household use, has peculiar qualities for easy and quick washing of clothes.

We sell it! So do all the best Wholesale Grocers in Canada.

The St. Croix Soap Mfg Co.,

St. Stephen, N.B.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

CANNED GOODS.

TORONTO.

Business is on the quiet side, but prices are being well maintained. Tomatoes and corn are the most active commodities in this line. Local jobbers say that if prices in the United States advance another 5c. they will be on a basis at which they can profitably export. And some of them are firm in the opinion that the desired figure will be reached before many weeks have elapsed. The demand for tomatoes on the local market is fairly active at 85c. to \$1, with the greater part selling at 95c. to \$1. From present appearances it looks as if stocks will be pretty well cleaned out before the season is over, but no great advance over present prices is anticipated. Peas are in fairly good demand, although the movement is not so free as in tomatoes. The bulk of the peas are being sold in the neighborhood of \$1, while the range is from 85c. to \$1.45, the outside price of course being for the sifted article. Corn is in good, active demand, and prices are unchanged at 90c. to \$1.25, the outside figure being for extra. There is more prospect of stocks of corn being exhausted than either tomatoes or peas, one of the reasons of course being that the season has got a

longer life, it being in the fall before new goods come in. Beans are selling fairly well at 90c. to \$1. A good many peaches are selling at firm and unchanged prices, viz., \$2.10 to \$2.25 for 2's and at \$3.25 to \$3.75 for 3's. It is claimed that stocks will be exhausted before the season is over. Apples are beginning to meet with more enquiry, and, owing to the large exports being made to Great Britain, prices are firm. We quote 85c. to \$1 for 3's and \$2 to \$2.25 for gallons. There is a fair demand for all other fruits, especially plums, which are going out at \$1.50 to \$1.75 for 2's and at \$2.60 to \$2.75 for 3's. Salmon continues in active demand, especially the better brands of good red salmon. Prices of red are unchanged at \$1.50 to \$1.60 for talls and at \$1.80 to \$1.85 for flats. Some off brands, light in color, can be obtained as low as \$1.30. There is a fair demand for lobsters at \$2 to \$2.10 for talls and at \$2.50 for flats. Stocks are gradually being reduced and prices are firm. Sardines are in light demand at unchanged prices.

MONTREAL.

The canned goods market is exceptionally dull, and although sellers show a disposition to concede the fact does not appear to influence buyers in the slightest. Some further purchases of salmon for future delivery are reported at the former basis.

SYMINGTON'S

COFFEE
ESSENCES

.. UNEQUALLED ..

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

.. TORONTO ..

HILLS & UNDERWOOD'S

ENGLISH

MALT VINEGAR

Oranges
Lemons
Bananas } Just Received Full Lines.

LARGE LOTS A SPECIALTY.

CLEMES BROS.

Phone. 1768

TORONTO



DANIEL G. TRENCH & Co.,
CHICAGO, ILL.
CANNING FACTORY OUTFITTERS.
GENERAL AGENTS FOR
SPRAGUE MFG. CO., FARNHAM, N. Y.
CANNING MACHINERY OF ALL KINDS.

W. A. McClean & Co.

OWEN SOUND.

PORK PACKERS

CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON,
HAMS, BACKS, BELLIES and SPICED
ROLLS.

Write for Quotations.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

**PURE CONFECTIONERY,
FINEST BISCUITS.**

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

SEEDS - Everything for the Farm and Garden

Red, Alsike, White, Lucerne and other
Clovers, Timothy Seed, Grasses, Flax
Seed and Meal, Oil Cake, Etc.

Trade Lists and quotations on application,
Country Merchants having anything in our line
to sell, will please send samples and advices.
Correspondence Solicited.

**THE STEELE, BRIGGS, MARCON
SEED CO., LTD.** TORONTO, ONT.

WANTED—Choice Dutch Sets and Shallot Onions

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.

We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY

FORREST CANNING CO'Y,
HALIFAX, N.S.
STANWAY & BAYLEY, Agents, Toronto.

W. A. Carson.

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BELLEVILLE CANNING CO.

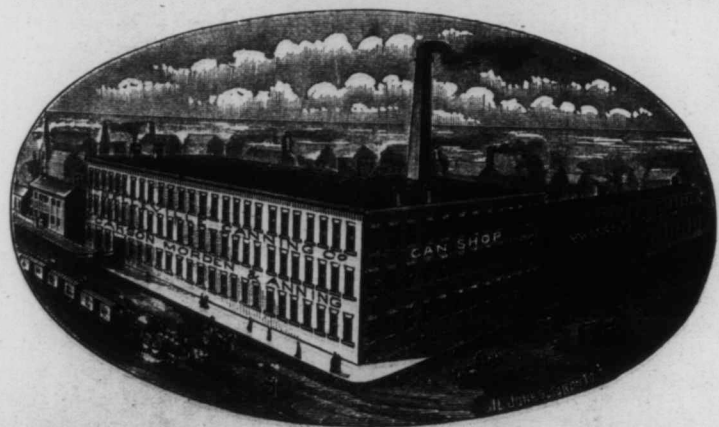
—PACKERS OF THE—

"Queen Brand"
Fruits and Vegetables.

All our goods are packed with the greatest care and clean-
liness, and as we are on the market to stay we will only
put out

FIRST-CLASS GOODS.

We respectfully ask the trade to recom-
mend this brand to their customers:



MARKETS—Continued.

\$3 per cwt.; blue back herring, \$2 to \$3 per hundred; oysters, \$1.20 to \$1.25 for stds., and \$1.75 for select.

HIDES, SKINS, WOOL, TALLOW.

HIDES—Are in good demand, but it is difficult making buff selections owing to there being so many seconds and grubby hides. For good selections 5¼c. is the idea, but car lots would probably go at ¼c. less, with a large proportion of No. 2 selling at 75c. to \$1 per cwt. lower.

SKINS—Calfskins are considerably weaker, and in the United States have taken a drop of fully 1 to 1½c. a pound. If this state of affairs continues there will be a decline of 1c. on this market; 8 to 9c. is now the ruling price. Sheepskins are merely nominal, but for good fresh skins \$1.35 to \$1.45 is being paid.

TALLOW—This article has been entirely too high, so much so in fact that there is but little business doing now, and no confidence in it unless it can be bought at 5½c. First-class tallow in the United States has fallen to this price, while for second class 4¾ to 5c. are the ruling figures. This will materially affect or influence the price of rendered in Canada.

WOOL—There is a scarcity of good white wool for blanket purposes and it is likely that many of our manufacturers will be short before the new clip comes in and will have to use the imported article, such as white East Indian. The mills seem to be pretty well supplied in fine wools, and are not willing to pay the advance asked just now, preferring to first work their stocks down. Fleece wool is nominal at 17 to 19c., clothing 25 to 26c., Canada South Down 27 to 28c.; white Indian, suitable for blankets, 17 to 19c., gray East Indian 11 to 13c., B. A.'s white clothing 32 to 34c., cross breeds 26 to 28c., Canada extra 26 to 27c. Canada super is scarce and good selection would readily fetch 23c.

SEEDS.

Alsike is still in good demand for the United States market, and there is considerable difficulty experienced in filling these orders; in fact in some instances jobbers are actually unable to do so. In other seeds, such as red clover and timothy, the demand is not so urgent as it was, although prices are well maintained. Since last week's snow fall country dealers have been placing fewer orders. Prime red clover is quoted at \$8.85 to \$9, and extra choice at \$9 to \$9.15. Alsike runs all the way from \$7.05 for good to \$8.50 for choice. Timothy sells at \$2.52 to \$2.90 for prime to choice, \$2.60 to \$2.65 per bushel for choice, and \$2.75 to \$2.90 for unhulled flail threshed.

PETROLEUM.

The Petroha Advertiser in its weekly report, says: "The volume of business on the Exchange lately has been of the lightest, and the price might as well be stereotyped, so regular is the quotation, \$1.18. There is an increased inquiry for refined oil, and for the balance of the season the leading refiners will be kept busy. There seems to be a general feeling among the manufacturers that, taking the whole situation into consideration, from this time forward the business will demand the best energies of the trade, and all look forward to a good fall business." Refined, 10c. in barrels, and 7½c. in bulk.

Following are the quotations in Toronto: Canada refined oil, 13 to 13½c.; carbon

safety, 17¼ to 18c.; Canada water white, 19c.; American water white, 21 to 22c., photogene, 25c.

TORONTO TRADE NOTES.

Valencia raisins are a little firmer in New York.

Brazil nuts are ¼c. dealer in New York.

Pingsuey teas are 1 to 1¼c. a pound higher in New York.

A cable received by a local broker says Ceylon tea is firmer in England

Perkins, Ince & Co. expect a shipment of their crescent brand currants about May 1.

Sloan & Crowther report a good demand this week for Ceylon and Darjeeling teas.

Lucas, Steele & Bristol, of Hamilton, are offering good values in prunes, also sweet and sour dried cherries.

It is estimated that there are not much more than 500 packages of low grade Japan teas in first hands west of Montreal.

James Turner & Co., Hamilton, have given Wright & Co. instructions to increase their import order of some weeks ago for Batty & Co.'s pickles.

Latest mail advices from San Francisco state that very few evaporated apricots or peaches remain unsold on the Coast; that there are still a few prunes, but just enough raisins to be interesting in the present situation of the market for those goods.—N. Y. Bulletin.

The following biscuits have been recently introduced by Huntley & Palmer, Reading, England:—Breakfast biscuits, a new specialty, remarkable for its lightness and delicacy, an agreeable addition to the table at all times; extra chocolate wafers, one of their well-known sugar wafers, containing a layer of delicious chocolate; thin tea biscuits, a nice crisp biscuit of fine quality, slightly sweetened.

A correspondent of a New York house, under date of Feb. 2nd, writes thus regarding the Zanzibar clove crop:—"My special native agent has just returned from a two weeks' trip to Pemba. He was carefully instructed to get reliable news of stock remaining there, and reports at least 10,000 bales unsold. There must also be about 4,000 bales now held by Arabs in Zanzibar. The next crop, as it now appears on the trees, promises to be enormous, and the weather during the past month very favorable."

Thos. G. Cranwell & Co., Baltimore, write as follows: "Extensive preparations are being made for the pineapple season, which will open about the middle of May. Everything points to a very successful season, and there is every reason to believe that the quality will be better and prices more satisfactory than ever before. The Baltimore houses have exceptional facilities for handling and packing pineapples, and we may look for a decided improvement in the quality of the cheaper as well as the finer grades.

There was a marked stimulus given to the packing of fine pineapples last season by the introduction of new and extensive machinery, and no pains will be spared to still further improve the quality of the goods during the coming packing season. The extra eyeless and coreless pineapples will be as near perfection as it is possible to make them."

MONTREAL MARKETS.

MONTREAL, April 20, 1893.
GROCERIES.

The firmness of sugar brightened up the grocery market to a certain extent, but the backwardness of the opening of navigation has been a drawback in so far as the actual movement is concerned. The wholesale houses say they have lots of orders for shipment after the boats have commenced to run, but that in the meantime business is quiet. The city retail trade, however, seems to be brisk, especially with some of the French wholesale houses, who seem to be placing lots of goods in the east end. The tone of values generally is firm. Refined sugar firmly maintains the advance it has made, and there does not seem to be any prospect of a change. Barbadoes molasses are strong and higher on spot in consequence of firmer advices from the Islands, holders there refusing to take firm offers. Syrups are quiet, and teas have furnished a moderate volume of business. Remittances generally are reported to be satisfactory, in fact, as soon as navigation opens everyone anticipates a good brisk business.

SUGAR.

The sugar market is steadier even than it was a week ago, the advance that we have recorded being fully maintained. Business, however, is quiet for immediate shipment, but all the houses have a good sheet of orders which call for shipment as soon as navigation opens. We quote granulated firm at 4 7-8c. and yellow 3 7-8c. to 4 1-2c., according to quality. In New York the market is firm at 4 15-16c. for granulated. Cable advices quote first beets f.o.b. at Hamburg 16s. 1 1-2d. for April and 16s. 3d. for May delivery, and the tendency of the market upward.

SYRUPS AND MOLASSES.

Latest advices from the Islands quote Barbadoes firm at 14s. first cost, which is 1c. advance on previous quotations. Locally the market is firm and higher for spot business, at 33 1-2c. to 34c., the advices from primary sources influencing holders, while the upward tendency of the sugar market voluntarily has a sympathetic effect as well.

Syrups are quiet and featureless on spot, the idea being about 13-4c. to 2c. per lb. and 18c. to 20c. for American.

TEAS.

The tea market is quiet, and small business is reported in gunpowders and blacks on English account, but the transactions are generally for small lots. About 1,200 packages of Japans have also changed hands, prices being somewhat firmer than a week ago. For the

**BURNHAM'S
CLAM
BOUILLON.**

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write **E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.**
R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

FLOUR AND FEED.

TORONTO.

The flour market continues dull and easy, and in some instances lower prices are quoted.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.35 to \$4.50; strong bakers' \$3.75 to \$4.00; white wheat patents, \$3.50 to \$3.75; straight roller, \$3.15 to \$3.30; low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.35 to \$3.85.

Car prices are: Toronto freights—Manitoba patents, \$4.25 to \$4.35; Manitoba strong bakers' \$3.85 to \$4.00; Ontario patents, \$3.25 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.70 to \$2.85; low grades, per bag, \$1.10 to \$1.25.

MEAL.—Oatmeal is \$4.00 to \$4.20. Cornmeal is \$3.25 to \$3.50.

FEED.—Bran (ton lots) \$17, ditto (on track) \$14.50 to \$15, shorts (ton lots) \$17 to \$18, ditto (on track) \$16; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats 32½ to 33½c.

HAY.—Baled timothy, demand is good and supply fair at \$9.25 to \$9.50.

STRAW.—Plentiful and demand limited, at \$5.50 to \$6.

MONTREAL.

The strong tone of the wheat market has influenced holders of flour here to a certain extent, but it cannot be said to have affected buyers for the market rules quiet, and the prospect of an exceptionally late opening of navigation does not help matters. We quote winter wheat \$4.00 to \$4.25; spring patents \$4.20 to \$4.30; straight rollers \$3.50 to \$3.65; extra \$3.10 to \$3.25; superfine \$2.60 to \$2.90; city strong bakers' \$4; strong bakers' \$3.75 to \$4.00.

ST. JOHN, N. B.

Some dealers are talking higher prices for breadstuffs, while others express a different opinion, though reports would seem to lead buyers to expect very little change, as outside markets are higher one day and lower the next. Quotations are: Manitoba \$5 to \$5.10, high grade Ontario \$4.20 to \$4.30, medium patents \$4 to \$4.15.

Oatmeal.—Market is steady, at \$4.40 to \$4.50.

Cornmeal.—There is no change in values and sales are made at \$2.70 to \$2.80.

Feed.—No change, at \$23.50 to \$24.50.

Oats.—42 to 45c.

Our lines in **BAKING POWDER**

are

"Snow Drift"
"Our Cream Tartar"
and **"Crystal"**

All Pure and of the Finest Quality.

THE SNOW DRIFT CO., BRANTFORD.

The Westren Milling Company (Limited.)
REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours, Hungarian Patent, and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

R. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.
Pincombe & Sutherland,
STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Deseccated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills, LONDON.
Excelsior Mills, MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected **WHITE OATS** only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

MONTREAL Markets Continued.

inside figures we quote: Low goods, 13 to 14c., good to common 15 to 18 1-2c., fine 19 to 21 1-2c., and finest 23 to 31c. A lot was also sold ex-bond for New York at 12c. Green teas are firm, with sales of some round lots at 15c. to 18c. and one lot at 21c.

COFFEES AND SPICES.

The local market for coffee still refuses to be influenced by the feeling in New York, for stocks here are so light that holders refuse to make any concession. Several good-sized parcels of Maracaibo have changed hands at 21c. to 22c., and we quote prices unchanged as follows: Jamaica 19 to 20c., Maracaibo 21 1-2 to 22c., Rio 19 to 21c., Java 24 to 27c., and Mocha 25 to 28c., these prices being for strict wholesale lots.

Spices are firm, and business is reported at the following prices. Black pepper 8 to 9c., Pimento 6 1-2c., nutmegs 50 to 52 1-2c. to \$1.

RICE.

There is a very fair distributive movement in rice. The new crop will be in about the end of May, and, as it is being offered at a cheaper figure millers will be able to make contracts at a lower price than last year. We quote spot prices for round lots unchanged as follows: Standard, \$3.85; choice, \$4; Japans, \$4.25; Louisiana, \$5.25, and Carolina, \$7.50.

DRIED FRUIT

The market for dried fruit is quiet. Sales of Valencia off-stalk have transpired at 4 1-4c. for common, and good brands 4 1-2c. to 4 3-4c. Layers are steady, and have changed hands at 6c. for round lots. Currants are dull, and quoted nominally at 5 to 5 1-2c.

GREEN FRUIT.

There has been a fair business in oranges from stocks on spot for immediate requirements. We quote Floridas \$4 to \$4.50, California \$2.25 to \$3, Messina, \$2.50 to \$2.75, Valencias \$5 to \$5.50, blood oranges \$2.25 to \$4.

The demand for lemons has been rather quiet. We quote fancy \$2.75 to \$3, and common to good \$1.50 to \$2.

Dried fruit is quiet, evaporated apples moving quietly at 8 to 9 1-2c., and peaches and apricots 19 to 21c.

Strawberries are meeting with a fair demand at 50 to 60c. per box.

A small business has been done in bananas at the following prices: Firsts \$2 to \$2.50, seconds \$1.25 to \$2.

Pine apples are slow, and we quote 15 to 20c. as to quality.

FISH.

The fish market is very quiet, the season being over. Herrings are quoted at \$3.85 to \$4.25 as to quality, green cod \$6.50 to \$7 for No. 1, and \$7.50 for large and dry cod \$4.50. In fresh fish, haddock are selling at 3 1-2 to 4c., Halifax herring \$2.25, and fresh B.C. salmon 18 to 20c. per lb. as to case.

BEANS.

The market is steady with a moderate business doing at the following: \$1.60 to \$1.65 for Western hand picked, and \$1.25 to \$1.50 for ordinary to good. Lower grade sells at \$1 to \$1.10.

HONEY.

The market is very slow, and we quote prices nominally unchanged: Extracted 5 1-2 to 7c., as to quality, and comb 12 1-2 to 13c., dark buckwheat 8 to 9c.

HOPS.

There is no lie to the market, a few lots of Townships, which changed hands at 17c. being the only business. We quote 15c. to 17c. as a range, old hops 6c. to 9c.

MAPLE PRODUCTS.

Receipts of maple products have been freer this week, but prices are not much lower, except for the possible outside figure. We quote syrup in the wood 5 1-2 to 6c., and in tins 65 to 70c. for small and 80 to 90c. for large. Sugar is quiet at 7c. to 7 1-2c.

ONIONS

The market remains about the same, but the range of valuation is somewhat modified from a week ago. We quote red and yellows \$2.75 to \$3.

POTATOES.

Potatoes continue unchanged, and we quote 95c. to \$1 per bag, according to quality in large lots.

EGGS.

The egg market has gradually worked lower to 12 1-2 to 13c., but it is kept well cleaned up, and there is no large accumulation of stock.

BUTTER AND CHEESE.

The butter market shows no particular change. Arrivals of new butter are still moderate, and the stock of old creamery is being gradually worked off. We quote: New creamery, 24c.; held creamery firsts, 20 1-2 to 21c.; held creamery seconds, 20c.; new townships' dairy, 22 to 23c.; held western, 18 to 19.

Cheese absolutely featureless.

MONTREAL TRADE NOTES.

New York buyers picked up about 500 packages of Japan tea which was held in bond here at 12c.

London cables to firms here say the raw sugar market there is firm at 16s. for spot and futures.

C. P. Hebert & Co. report the country demand good, and say they have no reason to complain of collections.

A New York broker, who was here this week, said that there had been considerable excitement in Pingsuey and Oolong on that market.

Vipond, McBride & Co. have 300 bunches of fancy Port Lunon bananas arriving this week; also several lots fancy pine apples.

Dried fruit brokers here report some round purchases of Valencia off-stalk raisins in New York on Montreal and Toronto accounts.

A cable from Japan reports that the cold, wet, dismal spring which has ruled there makes it probable that incoming crops will be late, and that the notion that it would be early is dispelled.

Receipts of new crop rice are expected here about the end of May, and, as it will be laid down at a cheaper figure, millers are now willing to make contracts at a lower price than for the same time last year.

Frank Major & Co. have removed from their old premises at the foot of St. Francis Xavier street to a new and more modious office and warehouse at 16 St. John street, where they will be in a better position to handle their numerous agencies—Keen's Mustard, Keen's Oxford Blue, Sunlight Soap, etc.

ST. JOHN, N. B., MARKETS

ST. JOHN, N. B., April 20, 1893.

With the exception of sugar, there is very little change in values in the grocery line. Flour is reported firmer, though quotations are unchanged. Beans are dull and uninteresting, several car lots having been offered, and apparently remain unsold.

SUGARS.—Still excited and only selling in small lots. The advance in price is fully 3-8c. per lb., granulated being quoted at 4.90c. to 5 1-8c., extra 3 7-8 to 4 1-4c., and yellows 3 3-4c. to 4c.

SYRUPS.—Are quiet. The advance in sugars does not seem to have affected syrups at all. It is in fair demand at regular prices. Molasses, also, is without change. Barbadoes new is quoted 32 to 33c., old 29 to 30c.

EGGS.—Are lower; market well supplied; price quoted 15 to 17c.

BUTTER.—In good demand at regular prices, 19 to 20c.

POTATOES.—Market quiet and well supplied; are selling at \$1.60 to \$2.25.

CHEESE.—Fair demand, 10 1-2 to 11 1-2c.

ONIONS are quoted \$3.50 to \$4.

FISH.—Nothing new to offer. Dry cods, large, are quoted at \$4.50 to \$4.75; medium cod, \$3.95 to \$4.25; pollock, \$2.15 to \$2.40. Smoked herring are scarce and higher at 9 to 11c.; finnan haddock, 6c.; fresh Gaspereaux \$1 to \$1.25 per 100.

ST. JOHN TRADE NOTES.

White & Titus are closing out their grocery business.

Wm. Logan says Sterling Soap sales are rapidly increasing.

Stephens & Figures expect to move to a larger store on the opposite side of Dock street.

PERSONAL MENTION.

Mr. Joyce, one of Oakville's prosperous merchants, was in Toronto Tuesday picking up bargains.

James Blain, one of Gilford's progressive merchants, was in the city a few days the past week purchasing general supplies.

John Morrow, of Montreal, is in the city. He reports that business is beginning to improve in the commercial metropolis.

J. F. Eby, of Eby, Blain & Co., is back from Detroit. Mr. Eby had a pleasant trip, and says lots of good things about the pretty little "City of the Straits."

Andy Gunn, of the firm of Gunn & Flaville, has just returned from a business trip out to the Coast. Trade prospects, he says, are pretty good in British Columbia, but owing to the unsettled feeling in Chicago, dealers are not inclined at the moment to place orders for future delivery.

Edward Hawes, who has been in the employ of J. W. Cowan & Co., as traveller for a number of years, has severed his connection with the firm and gone to Winnipeg to start in the commission business there. While with the cocoa and chocolate firm he proved himself a successful salesman, and those who know him best wish him success in his new undertaking.

**FAMOUS
"STAR"
Sugar Cured Meats**

Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

OUR LATEST LEADER IS

"THE NEW ERA PATTERN"

of Glassware, and it leads them all.
Each contains 39 articles, as follows:

- 3 Large Table Sets, (Sugar, Butter, Cream and Spoon Holder)
- 6 Half Gallon Pitchers.
- 9 Large Fruit Bowls, High Foot.
- 6 Large Covered Fruit Bowls, High Foot.
- 6 Large Cake Stands, High Foot.

As each article can be sold retail for 25c further comment is unnecessary.
Send for a sample case and you will order more.

JAMES A. SKINNER & CO. TORONTO AND VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

.. TOMATOES ..

in 3 lb. Tins

Quality Guaranteed,
at **80c.** per doz.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Saul Street, Montreal.

J. W. LANG & CO.

Tea, Sugar .
Syrup . . .
Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East
TORONTO

**CANADIAN
CANNED
VEGETABLES**

FRESH TOMATOES in gallon tins—the fine natural flavor better preserved than in the smaller tins. Suitable for good hotels, boarding houses, and families.

Also full lines of "AYLMER" and "MILLERS" Corn, Peas, Beans and Tomatoes at lowest prices.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
19 Front St. E., Toronto.

PINGSUEY YOUNG HYSON

IN CADDIES

Exceptionally Good Style
and Liquor.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

—: : We are offering : :—

EXCELLENT VALUES

—: IN :—

TEAS, SYRUPS and NEW
ORLEANS MOLASSES.

—: SPECIAL SNAP IN :—

VALENCIA RAISINS.



Smith and
Keighley

9 Front St. E., Toronto.

RICE. Special Direct
Importation ..

No. 1 Polished Japan Rice

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

**JOHN BURGESS & SON
SAUCE
AND
PICKLE**

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Shaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

**EDWARD ADAMS
& CO.**

Importers of Teas

—AND—

Wholesale Grocers
LONDON, ONT.

**T. KINNEAR & CO.,
TORONTO,**

Are offering special value in

BROOMS

—AND—

BRUSHES

Get our prices before buying.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

CRITIQUES ISSUE 14.

At last the grocer is promised freedom from his most burdensome winter complaint-producer, viz., questionable eggs. A man professes to have discovered a way to make artificial eggs, and if successful he will revolutionize things generally. The only thing he will fail in for sure is in producing that agreeable flavor which fresh eggs impart to the spring-time breakfast.

A communication signed "S. H." requires some attention. I acknowledge my error in not distinguishing between pot and cup in testing teas. Of course we all use both here, and it is quite possible for a person who smokes to cause a certain flavor of tobacco to impregnate the tea-pot. The moral is quite evident, and we have before mentioned the necessity for abstaining during business hours from tobacco of any kind, and we trust that certain notable offenders will desist hereafter.

We imagine we still hear the loud applause of the bakers' dozen grocers who heard young Mr. Donald's address at the last meeting. Why on earth more members do not come out when special efforts are made to interest them, is not easily answered. The president is not an "electrical" chairman, but he is thoughtful and faithful, and ought to be supported better than he is. I am told on good authority, that Mr. Donald's address contained nothing whatever new, although he travelled all the way from the start of a store until the grocer retired into his well-earned rest—in the grave. Of course nothing new can be said on grocery stores, their sins, failures and wants. An essay read, rather than a speech made, on such a subject, would be better policy, if only for the better digest which could be published of it.

When a miller makes any money he makes a whole pile, but start to lose, and the progress downward is just as rapid. The business must be quite exhilarating at times.

The average commentary of the average grocer just now anent raisins is like this: "If ever I do get out of raisins I swear I will never buy a large quantity again."

It would be interesting to know the numbers of the elect few who do not put in "just a little granulated sugar to lighten the color of their maple products. Also, it would be interesting to find out how many people "are sure that they never use beet sugar, nor could they think of such a thing." Poor deluded mortals.

The recital of the many association benefits ought to convince the croakers

that an association can be made a direct helper in business success.

So long as there are bussard-people just so long will there be bazaar stores.

The whole question of branding, including dates on canned fruits and vegetables, names of cheese factories on cheese, also dates of manufacture, and so on, is so full of difficulties to the middleman that chances on a happy connotation is hardly to be hoped for.

The article on "Date Sugar" reminds me that the date is one of the things which a grocer does not care if they should fail to grow or not. Another of the same is salt herrings.

We have to say that our old and eccentric friend, W. C. Macdonald, of Montreal, is not the manufacturer referred to in our paragraph of last week. As everyone knows, Mr. Macdonald runs his own factory as he thinks best, and, although at times it seems a peculiar style of running, the fact remains that he takes no orders from the tobacco agreement, per the secretary. This much cannot be said for others, however, who ought to have more spunk and sense.

STRAIGHT MOYUNE.

POOR MACKEREL PROSPECTS.

Regarding mackerel prospects on the Atlantic Coast, the Boston Commercial Bulletin says: The prospects for the early fleet certainly appear very discouraging. They have been scouring the Southern fishing grounds now for several weeks, and the only catch to announce besides the few barrels landed at Fortress Monroe referred to in our last report, is this almost equally small one of Thursday. The other vessels were reported without any mackerel. A comparison with the first arrivals of other early seasons is extremely disappointing. In 1885, the last early season, the schooner Caroline Vought landed 10,000 small medium-sized mackerel on April 23; on April 12th of the previous year the schooner Alice C. Jordan arrived at New York with 7,000 fish, and was immediately followed by another vessel with 150 barrels; on March 28th, 1885, the first fare landed was that of the schooner Emma W. Brown, consisting of 125 barrels, while the Nellie N. Rowe arrived soon afterwards with an equal quantity. So the record runs, and the farther back comparison proceeds the less satisfactory this year's first landing appears. Not only, however, was the landing of Thursday very small in amount, but the fish were extremely diminutive in size, weighing, so we hear, but about 20 pounds to the hundred. Beyond the above news, the market seems void of affairs of consequence. Trade is very dull and transactions small even for April.

ASSOCIATION TALK

The Retail Clerks' Association of St. Louis has passed a resolution asking the city council to make the license of "fake stores" \$600 per week.

A member of the Minneapolis Retail Grocers' Association told his fellows the other night that while he had no means of knowing whether he had lost trade or not by early closing, he did know two things: First, that the past year had been the best he had ever had in his business; and secondly, that where he before abhorred the grocery business because of its exactions, he now enjoyed it. The president of the association said that last July he began closing at 7 p.m., and, save on Saturday evenings, he had never deviated from that hour. His business the last year was the best he had had. As to the agreements, he had figured his profits in sugar, flour and oil, the association agreement goods, and they aggregated \$2,000.

Retail Grocers' Associations and Clerks' Associations in England are busy considering the early closing question.

It is proposed by the grocers' and butchers' organizations in all the principal cities of the United States to hold a convention in Chicago at some time during the continuance of the World's Fair for considering these abuses which exist in trade and for devising some remedy for them. Hundreds of grocers and butchers in New England, New York, Pennsylvania, New Jersey, Ohio, Missouri, Illinois and other States have through their secretaries expressed a desire to come.

A . . .
Few . . .
Reasons
Why . . .



Spanish Blacking

EXCELS ALL OTHERS

- It contains more oil and keeps the leather softer and more pliable than any other.
- It gives a beautiful bright polish, and holds the polish longer than any other.
- It does not burn or injure the leather.
- It gives a quicker polish than any other.
- It resists dampness from the foot.
- It does not rub off on the clothing.
- It is the handsomest put up blacking in the world.
- It will never get hard or dry up, it will keep for years in any climate.
- It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co.
of Hamilton, Limited.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases,
Show Cases, etc., from the Cheapest to the Most
Elaborate, made well, quick, and at Reasonable
Charges. Alterations, Repairs. Estimates Free.
Post cards promptly attended to.

114 SPADINA AVENUE,
Cor. of Adelaide St., Toronto.



N. B.—The old STANDARD BRAND OF
HORSESHOE CANNED SALMON still
takes the lead, and affords the greatest satisfac-
tion to both dealer and consumer, and for
uniform excellence in quality and weight
has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario
W. S. Goodhugh & Co., Montreal.
Tees & Perse, Winnipeg.

**Butter
Tubs .**

BEST WHITE SPRUCE.

**Butter
Bowls**

MAPLE AND COTTONWOOD.

**Oak Dash
Churns**

WALTER WOODS & CO.
HAMILTON.



WILL INCREASE YOUR
BAKING POWDER TRADE



Sold only in Cans by the Live
Wholesale and Retail
Trade

and Manufactured by

**THE HAMILTON COFFEE
AND SPICE CO. . . .**
HAMILTON, ONT.



DOES THIS
CATCH YOUR EYE ?

A PORTABLE
XL COFFEE ROASTER

Roasting Fresh Coffee every day
will catch your customers much more.

THE HUNGERFORD CO., 67 Pearl St., New York



Tea Caddies All Sizes

Spice, Baking Powder and Tobacco Tins.

AND

TIN SIGNS, Lithographed and Japanned.

Write our nearest House for
Catalogue and Prices.

THE McCLARY M'FG COMPANY

London Toronto
Montreal Winnipeg

WE'LL NEVER SAW ITS EQUAL JUST
5 MINUTES FROM START TO FINISH
WITHOUT EITHER DUST
OR MIXING AND A
BEAUTIFUL POLISH.

SILVER STAR STOVE POLISH
BLACK BRILLIANT BEAUTIFUL

This polish entirely supercedes all others, being a paste all ready for use, produces a jet black enamel gloss with but half the labor.
Sold every-where.

F. F. DALLEY CO. OF HAMILTON LTD

MR. E. ROBERTS, CAMBERWELL.

A thorough business man—whether as a manufacturer or an organizer—should be thoroughly well acquainted with all the details of the establishment over which he presides. It is not always that the most practical man is the best business man, nor the best organizer a practical workman; but the head of the firm of the extensive and old-established confectionery works at Camberwell is both the one and the other, and it needed only a few minutes in the company of Mr. Roberts to learn how thoroughly well he was acquainted with every department of the business scientifically, practically, and commercially. On the occasion of a recent visit a very short conversation revealed how careful and detailed was the personal superintendence of the head of the firm, and the explanations and descriptions of the methods of manufacture, the state of trade, and the growth of popular taste for the highest class and most artistic productions of the sugar confectioner were as interesting as the subsequent inspection of the dainty little showroom, which might be called a sweet boudoir, were it not more correct to call it a boudoir of sweets. Here were arranged in glass cases specimens of the firm's multifarious articles, which indicate unmistakably that, however it may be considered that our American and Parisian neighbors excel in confectionery, we have at least one English house whose goods are in every respect equal to either Transatlantic or Continental competitors. We should think it impossible to surpass in beauty of design, in delicacy of tint, in charm of variety, and exquisiteness of flavor the high

class dessert confections which are the characteristic of this firm. A box of "Fantaisies Amandes" artistically presented in a careful arrangement of fantastic shapes was particularly striking; another attractive box was that of "Marzipan Moulées," which was made up of crystallized goods of various shapes in green, pink, buff, brown, and parti-colors. A basket of strawberries appeared so true to nature that one might be led to think they had been raised in a hot house. In this particular class of work there could be no possible doubt that the Camberwell firm is pre-eminent, and this is borne out by the numerous diplomas and medals which have been awarded to Mr. Roberts at various British, Colonial, and Continental exhibitions. Chocolate goods, in their most popular form, are also in evidence; and coffee creams, nougatines, kaiser creams, and many others, in endless variety and entangling nomenclature, bewilder the vision and embarrass the memory. Chocolate confections receive much attention, and are produced in the best style and the highest quality at the Camberwell works; and it may be safely averred that they are equal to any produced at home or abroad. They are attractively packed, and should aid the retailer in his efforts to make a pretty window or counter display. Packet goods form a large proportion of this firm's novelties. The forms are as numerous as their contents are varied, and include caramels, toffee, butter Scotch, old English sweetmeats, cachous, Swiss creams, almond rock, nougat rock, creams, neapolitan squares, marzipan potatoes and carrots, noyau, cokernut ice, jellies, etc. They range in price from one penny upwards, and whether the one or the other, may

be relied on for purity and quality. Fancy sugar work for cake decorations is prepared in abundance by Mr. Roberts; and whether figures or flowers they are clearly less of a scarcity than is generally assumed. The roses and picotees for this purpose are simply perfection, and ambitious students in icing and piping cannot do better than take a lesson from the models which these supply. A prettily piped cake, covered with flowers, is always attractive, and those who can do the piping, but not the flowers, may here obtain the missing link, and crown their efforts with completeness. Bakers and confectioners are also catered for in other ways. Jams, sugars, currants, peels, etc., are supplied; but the particular branch of trade which has built up their large warehouses and the extensive business is confectionery. It is not confined to the specialties previously named. It extends to the uttermost corners of the sugar and chocolate world; and, whether they be simple loiled goods, mixtures, gums, or dessert dainties, they are of uniform excellence, and will bear the most critical tests of comparison to which they may be subjected.

The stock in trade of J. P. O. Higgins, grocer, of London, amounting to \$4,172, will be offered for sale by auction on April 26th.

The bill to amend the Pharmacy Act in such manner as to deprive the general merchant of the right to sell patent medicines, was introduced in the Ontario Legislature Tuesday and was read a first time. The bill is not expected to pass, but at the same time those opposed to it should write their representatives asking them to vote against the measure.

UNPRECEDENTED SUCCESS**GOLD MEDALS AWARDED**

BY HER MAJESTY'S



ROYAL LETTERS PATENT

(Established 1852) **EBENR. ROBERTS** (Established 1852)

This illustration is a fac-simile of packet.

ROYAL TABLE CREAMS.

AND

INVALID AND TABLE JELLIES.

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them.



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy **EBENR. ROBERTS'.**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

EBENR. ROBERTS, London, England.

We are now booking orders for Spring Shipments



BATTY'S World . . Renowned

PICKLES, SAUCES, JAMS, JELLIES,
MARMALADES, ETC.

25 Finsbury Pavement, **Wright & Copp**, Dominion Agents **Toronto**
LONDON, ENG.

..SNIDER'S..

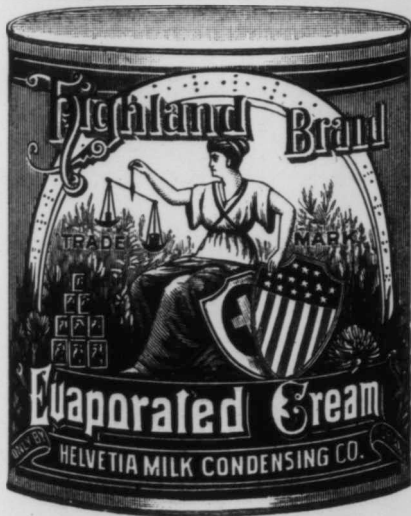
HOME MADE

TOMATO CATSUP, CHILI SAUCE,

SOUPS

Tomato, Chicken, Mock Turtle, Beef,
Mulligatawny, Consomme, Bouillon, Ox Tail,
Vegetable, Vermicelli, Pea, Printanier, Chicken,
Gumbo, Cream of Corn, Asparagus, Mutton Broth,
Julienne.

WRIGHT & COPP, Dominion Agents, Toronto. Ask your Wholesale Grocer for Them.



Pure Milk or Cream Are no longer scarce since Grocers keep . .

Highland Evaporated Cream

In hermetically sealed cans, protected against adulteration and contamination, also guaranteed as to its purity and perfection.

FOR SALE BY ALL WHOLESALE GROCERS

.. PREPARED BY ..

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL
U. S. A.

M. F. EAGAR

GENERAL AGENT

.. AND ..

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CONSIGNMENTS SOLICITED.

18 SACKVILLE STREET,
HALIFAX, N. S.

THE FLUCTUATIONS OF SUGAR.

For some little time past more than ordinary interest has centred around the movements in prices of sugars, and at present there is just enough uncertainty surrounding the situation to render it problematical whether speculative manipulation or relation of supply and demand is responsible for the movements in values. That the refiners are keeping on the right side, as far as their interests are concerned, is plain, but circumstantial evidence is strong that handlers of raw sugars have thus far secured the greater advantage from the upward movement in prices. In illustration, we present the following comparison of prices for standard granulated refined and centrifugal raws:

	April 15 1893.	Jan. 1 1893.	April 15 1892.
Refined, granulated	4.94c.	4.69c.	4.38c.
Raw, centrifugal...	3.75c.	3.46c.	3.13c.
Difference.....	1.19c.	1.23c.	1.25c.

On the face of the returns it would appear that refiners' profits have been gradually diminished, and that the speculative interest identified with the raw sugar market has the better end of the stick, temporarily at least. Information has gone out from sources close to the throne that the refiners have stocked up heavily in anticipation of a further advance, and in jobbing circles the impression prevails that refined sugars will be dearer before they are cheaper. As to the speculative influences behind the market for raw sugars, there is a variety of opinion, and not a little doubt exists as to the accuracy of statistics on the coming crops, since it is the result of years of experience that accurate statistics have been the exception rather than the rule in nearly all lines of merchandise at times when speculative interest ran high. At last accounts the appearances were that there is some shortage in the supply of raw sugars. In this connection there comes to the front that only 31,000 tons were delivered in Havana and Matanzas during the week ending April 12th, against 40,000 tons in the previous week. Behind this are estimates that the coming crop in Cuba will be at least 100,000 tons short of that of last season, and that European supply available for export will show quite as much shortage. In other words, the trade statisticians make it appear that the new supply of raw sugar the world over will be about 200,000 tons short. Should these estimates be approximately correct, the late movement in prices would seem to be justified, but there are wheels within wheels in sugar as in other speculation, and it would seem proper to suggest that speculators' "points" be taken with allowance. Up to the present time the movements in prices have not attracted a great deal of foreign refined sugar to this side of the Atlantic. Only soft foreign sugars can yet be marketed here in competition with American pro-

STERLING
SOAP : : :

THERE is no end to the good things grocers and consumers are saying about our STERLING SOAP. If quality is considered worth anything, STERLING is the cheapest SOAP because it is the BEST.

Manufactured by

Wm. Logan

ST. JOHN, N.B.

LICORICE
LOZENGESMANUFACTURED
EXCLUSIVELY BYYOUNG & SMYLYE
Brooklyn, N. Y.

These goods can be obtained from any of the leading first-class houses in Canada. . . .

duct, and none but the low grades find outlet here except at prices "below the market." There is some evidence, however, that American refiners fear possible foreign competition more than they do the speculation in raw sugars. In this connection the contraction of the difference between prices for raw and refined sugar, as outlined above, is at least suggestive.—N. Y. Bulletin.

"Thomas, of what fruit is elder made?"
"Don't know, sir." "Why, what a stupid boy! What did you get when you rob-

bed Farmer Jones' orchard last summer?"
"Thrashed."

A man has been arrested in Canada for stealing a turkey 20 years old. The authorities intend to send him to jail. What's the matter with an insane asylum?—Buffalo Express.

A customer secured is a promise of greater salary in time.

The neglect to look after minute details in the factory is a source of great loss to many producers.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SITUATION WANTED.

WANTED SITUATION—BY YOUNG MAN, in the wholesale grocery and provision trade, as an assistant or traveller. Ten years experience in London, England. Will take small wages to commence. Good references. G. W. G. D., Oak Lake, Man.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

GOOD BUSINESS CHANCE—FOR SALE, general store—building, stock, dwelling house, warehouse, and wharf. Situated on C.P.R., British Columbia. Stock amounts to \$8,000. Doing a business of \$25,000. Stock will be sold at valuation. Address X. Y., New Westminster. 16

WANTED—MANITOBA AGENCY. A MANUFACTURING firm supplying the retail trade direct, who has a resident agent in Winnipeg, who is a first-class man and has travellers over territory between Winnipeg and Rocky Mountains, want to hear from one good concern, who want to be well represented in that district. Apply A, CANADIAN GROCER. 18

Strang & Co.

WHOLESALE COMMISSION
AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.

Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.



Brantford and Pelee Island } J. S. HAMILTON & COY,
BRANTFORD, ONT
Sole Agents for Canada.

P.G. . .

French

..Blacking..

For _____

Gentlemen's Boots.
Gives an Excellent Polish.
Preserves the Leather.

Pure Gold Mfg. Co., - Toronto

LIGHTBOUND, RALSTON & CO.

MONTREAL

Japan Teas 13c. and up.
Japan Nibs 12½c. and up.
Ceylons, Indians, China Congous

A COMPLETE ASSORTMENT

Sugars, Syrups, Molasses, Canned Goods,
Fish, Fruit, Vegetables,

Write for Samples and Quotations.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

H. Steinkoff, general merchant, Morden, Man., has assigned.

Mrs. H. A. Davis, grocer, Frankford, has assigned to W. Hope.

Magson & Gray, general merchant, Kingsey Falls, have assigned.

Carbonneau & Co., wholesale wines, Montreal, have assigned.

R. T. Gray & Co., general merchants, Duntror, have assigned to H. Y. Telfer.

F. X. Hebert, trader, St. Madelaine, Que., has called a meeting of his creditors for April 25.

Walter Sim, grocer and baker, Vancouver, B. C., has assigned in trust to James R. Webster.

J. B. Montambeau, general merchant, Bastican, Que., is offering to compromise at 40 cents on the dollar.

General storekeeping has not proved remunerative to J. F. Ardill, of Queensville, and he has assigned to T. J. Woodcock.

A. G. Barton, general merchant, Balgonie, Man., has assigned. So have Rogers & Douglass in the same line of business at Elkhorn.

PARTNERSHIPS FORMED AND DISSOLVED.

Rooney Bros., grocers, Windsor, have dissolved.

Hedde & Co., grocers, Nanaimo, B.C., have dissolved.

Penny Bros., general merchants, Carbonear, Nfld., have dissolved.

Buchanan & Co., general merchants, Saltcoats, Man., have dissolved.

G. W. Robinson & Co., general merchants, Cartwright, Man., have dissolved, A. Laughlin continuing.

Henry Leman and Charles A. Sheppard have been registered proprietors of the firm of Leman & Sheppard, grocers, St. Henri.

U. Bail and J. E. Sabourin, have been registered as proprietors of the firm of Bail & Sabourin, general merchants, West Shefford, Que.

F. Farrel & Co., grocers and liquors, Kingston, have dissolved. F. Farrel will continue the liquor business and John Ward the grocery business.

A. F. Savaria & Co., general merchants, Waterloo, Que., have dissolved, and a new

firm, retaining the old name has been organized. The new firm consists of A. F. Savaria and Zoel Hudon.

SALES MADE OR PENDING.

J. A. McIndoe, confectioner, etc., Dunnville, is advertising his business for sale.

The stock of J. B. Johnston, grocer, Montreal, is advertised for sale by the bailiff.

The general stock of J. Charbonneau, Ste. Therese, is to be sold by auction April 25.

Mrs. P. Kearney, general store, Rixton Falls, Que., is advertising business for sale.

The stock of N. H. Maranda, grocer, St. Hyacinthe Que., has been sold at 58c. on the dollar.

The stock and plant of the estate of Z. Pattison, confectioner and biscuit manufacturer, Hamilton, is advertised for sale by tender.

The stock of F. M. Unwin, crockery, etc., Barrie, is advertised for sale April 25. Unwin owes \$4,000, and his liabilities are placed at \$1,000 less.

CHANGES.

J. S. Hubly & Co., grocers, Halifax, have sold out.

P. Watson & Son, teas, Stratford, is giving up business.

G. T. Demaine, baker, Victoria, B.C., has sold out to Mr. Blamere.

Mrs. Boon, confectioner, Montreal, is advertising business for sale.

B. L. Woodside, confectionery, Summerside, P.E.I., has sold out.

Wesley Jackson, general merchant, Melita, Man., has removed to Reston.

The proprietors of the Bonanza Store, Yarmouth, N.S., have sold out.

M. A. Fraser & Co., general merchants, Yale, B.C., have sold out to R. L. Johnston.

John Cox, Jr., hotelkeeper and liquors, Windsor, N.S., has been succeeded by Shultz & Jordan.

W. E. Martin, grocer and butcher, Guelph, has sold out to W. Willoughby and has removed to Toronto.

Victor English will open next week a nice grocery and fruit store on the main street, Barrie. He was with James Vair.

John Dean has bought out the stock of J. Fyfe, Barrie. Mr. Dean has been a clerk in that stand for the past fifteen or sixteen years and should do well.

W. H. Morgan, of Smithville, has sold out his business in that town, and will open up in Queen street east, this city. He will con-

duct, in connection with his business, the Leslie postoffice.

Lennox & Watson are continuing the business that has been carried on by F. Carson, Barrie. Mr. Watson has been for many years head grocery man for Jas. Whimster, Aurora, while Mr. Lennox is an Aurora bar-barister.

FIRES.

Granby, Que., has been visited by a \$50,000 fire. Among the sufferers was W. D. Bradford, general merchant. The whole of his stock was destroyed, but he was well insured.

The wholesale merchants of Winnipeg have organized a strong Jobbers' Union, and regular monthly meetings have been held for some time. It was initiated during the agitation for a reform in the system of taxation. The object of the union is to act in concert on all questions and matters affecting the general wholesale trade, but in no case to conflict with the Board of Trade. The officers of the season are: President, Mr. F. H. Ashdown; first vice-president, Mr. R. J. Whitia; second vice-president, Ald. Bole; secretary-treasurer, Mr. S. A. D. Bergand.

W. J. Ballantine, grocer, of Hamilton, has removed from his old store in James street to more commodious premises in King street west. "I think," said a commercial traveller to GROCER, "that he has got the finest grocery store in Canada to-day—well, certainly in Western Canada. It is worth anyone's while to see it. Instead of having pictures hung up here and there at all angles, he has mirrors resting on the top of the shelves and ranging all round the store, so that you can see yourself no matter what part of the store you are standing in. The shelves and counters are of mohogany."

SEEDS Clover, Timothy, and Grass Seeds

Samples and Prices upon Application.

Wm. RENNIE, Toronto, Ont.

TANGLEFOOT

is sold by the following

CANADIAN JOBBERS

MONTREAL:—

EVANS & SONS, Ltd.,
LYMAN, SONS & CO.,
LYMAN, KNOX & CO.,
KERRY, WATSON & CO.,
J. O. LEDUC & CO.,
N. QUINTAL & FILS.

TORONTO:—

LYMAN BROS. & CO.,
NORTHRUP & LYMAN CO.,
ELLIOTT & CO.

QUEBEC:—

W. BRUNET & CO.,
EDMUND, GIROUX & BROS.,
DR. ED. MORIN & CO.,

LONDON:—

JAS. A. KENNEDY & CO.,
LONDON DRUG CO.



TANGLEFOOT

is sold by the following

CANADIAN JOBBERS

HAMILTON:—

J. WINER & CO.

KINGSTON:—

HENRY SKINNER & CO.

HALIFAX:—

BROWN & WEBB,
FORSYTH, SUTCLIFFE & CO.,
SIMSON BROS. & CO.,

WINNIPEG:—

MARTIN, ROSSER & CO.

VICTORIA:—

MOORE & CO.,
LANGLEY & CO.

VANCOUVER:—

H. McDOWELL & CO.

NEW WESTMINSTER:—

D. S. CURTIS & CO.

NANAIMO:—

E. PIMBURY & CO.



It is more honorable to have built a dog-house than to have dreamed of building a palace.

BOOKS FOR BUSINESS MEN.

Ideas for Hardware Merchants.

By D. T. MALLETT.

This novel book is the only book ever written especially for hardware men, and every hardware merchant will find it of decided help and of intrinsic value. It tells How to Advertise a Hardware Store; How to Dress a Hardware Store Window; How to Select Seasonable Goods and How to Display Them to Best Advantage; How to Make a Success with Hardware; How to Compete with "Department Stores;" How to Turn a Credit Business into a Cash Business; How to Avoid Bad Debts and Increase Trade; How to Secure Low Quotations from Jobbers and Manufacturers; How to Arrange the Fixtures in a Hardware Store; How to Treat and Manage Clerks; How to Keep Your Accounts with the Least Labor; How to Systematize Your Business and Arrange Its Details; How to Arrange Price Lists; How to Meet Close Competitors and How to be Enterprising; How to Properly Proportion Store Expenses, and thousands of practical hints for hardware merchants. Paper cover, \$1.

How to Keep a Store.

By SAMUEL H. TERRY.

CONTENTS: The Selection of a Business; The Choice of a Locality; On Buying a Stock of Goods; Obtaining Credit on Purchases; Examination, Marking and Arranging of Goods; Advertising a Business; Employment of Clerks; The Art of Selling Goods; Selling Goods for Cash; Selling Goods on Credit; Selling for Cash and Credit Combined; Replenishing Stock; Settling for Purchases; Depreciation of Goods; Losses by Fire, Theft, etc.; Keeping Accounts; Expenses; Co-partnerships; Influence of Social Life on Business; Buying Goods at Auction; Investment of the Profits; Insolvency; Business Qualifications, etc. 12 mo, Extra Cloth, \$1.50.

300 Ways to Dress Windows.

By HARRY HARMANN.

Fully explained. For grocers, general dealers and all lines of business. 250 pages, 150 illustrations. Price, post paid, \$1.75. This includes a nickel hammer and a pamphlet on show windows. SENT FREE, a sample of Bon Ami; cleans windows, show cases, brass, etc., with a 44 page catalogue of window supplies.

Building Business.

By N. C. FOWLER.

Nath'l C. Fowler, jr., the eminent advertising doctor and expert at business, has written a book all about advertising in daily papers, weeklies, magazines, religious and agricultural papers, in street cars, signs, lithographs, novelties, calendars; about cuts and how to use them; window dressing; store decoration; points on selling; keeping accounts; everything about publicity and business outside, written from the merchant's standpoint—a book worth its price to the man who spends \$25 for printing, and the more to the extensive advertiser and merchant; 177 great advertisers answer the vexed questions of advertising, presenting individual and collective opinion of positive value—most important chapter written. Cloth \$3.75, half leather \$4.50, full leather, \$5.

Self Instruction in Practical Business Qualifications.

By CHAS. S. MCNAIR.

Size, 8 1/2 x 11 inches, 256 pages. \$2.50

How to Sell Goods.

By B. F. CUMMINGS.

A Prize Essay, 10c.

**METHOD
IS THE
SECRET OF
SUCCESS.**

The Publishers of this paper have arranged to accept and transmit to the U. S. and Canadian publishers, orders for these books. Money should be sent by P. O. Order or register letter to

THE J. B. MCLEAN PUB. CO., LTD.
10 FRONT ST. EAST,
TORONTO.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

**BOOT PREPARATIONS
SOLD EVERYWHERE.**

			
MELTONIAN BLACKING (As used in the Royal Household) renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

- Tutti Frutti Gash Box. -



This Cash Box is made of the best japanned material, and is strongly put together with filled edges and locked by an A No. 1 tumbler lock.

You should have one! You will find you can make good use of it. You make two dollars profit out of the gum it contains, so that you get the Cash Box practically free. Send for circular.

Adams' & Sons Co., 11 and 13 Jarvis St., TORONTO, ONT

Todhunter, Mitchell & Co.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

Have You Tried one of

SOMERVILLE'S

NOVELTY SELLING MACHINES

— FOR —

MEXICAN FRUIT CHEWING GUM?

SEELY'S Flavoring Extracts



have stood critical test for 31 years.

Their—

Purity, Strength and Rich Flavor

have made them the **STANDARD GOODS OF AMERICA.**

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.

THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's
Black NO DUST
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

**"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.**

Always Bright & Beautiful. In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

**NIXEY'S
"SOHO SQUARE" BLUE**

THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.

Right 1-oz. squares in Box for 6d. Of all Grocers and Oilmen; or write to 12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others.

6d. and 1s. Tins.

**NIXEY'S
"INVICTA" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE. WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,

— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

Bacon, Butter, Lard, Eggs, Cheese, and Canned Goods.

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 23, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
3 1/4 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz in case	1 25
Per doz	
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " " " " "	85
" " " " " "	40
" " " " " "	65
" " " " " "	12
bulk, per lb.	12



Empire, 5 dozen 4 oz cans	Per doz \$0 75
" " " " " "	1 15
" " " " " "	2 00
" " " " " "	9 00
bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 " "	80
" " 12, in 6 " "	75
" " 3, in 4 " "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
Ocean Wave, 1/4 lb, 4 " "	1 30
Ocean Wave, No. 1, 2 " "	1 90
Ocean Wave, 1 lb, 2 " "	2 26
Ocean Wave, 5 lb, 1/2 " "	9 60

DIAMOND BAKING POWDER.

1/2 lb. tins, 4 doz cases	0 67 1/2
1 lb. " " " "	1 17
1 lb. " " " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 10 1/2
Butter	0 6
" " 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 08
Lemon	0 09
Milk	0 10
Nic Mac	0 12
Oyster	0 06 1/2
People's Mixed	0 10

Pic Nic	0 09 1/2
Prairie	0 08
Rich Mixed	3 14
School Cake	0 11
Soda	0 06
" " 3 lb	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07 1/2
Wine	0 06 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
Spanish, No. 3	4 50
" " " " " "	8 00
" " " " " "	9 00
Japanese, No. 3	4 50
" " " " " "	7 50
Jaquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	6 00
" " " " " "	9 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " " " " "	4 50

P. G. FRENCH DRESSING (LADIES.) For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	per doz \$2 00
No. 4, " " " "	1 25

P. G. FRENCH BLACKING.

No. 4	per gross \$1 00
No. 6	4 50
No. 8	7 25
No. 10	25

BLACK LEAD.

Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes)	7s 6d \$2 5
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00

Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	1 50
6 1/2 lb. in large 1d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	10
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$3 25

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
" Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
" Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
" Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

CANNED GOODS.

Apples, 3's	\$0 55 \$1 00
" " " " " "	2 10 2 20
Blackberries, 2	2 00 2 25
Blueberries, 2	1 00 1 10
Beans, 2	0 90 1 00

M. Masuret & Co. WHOLESALE GROCERS

... IMPORTERS ...

FANCY GOODS, STATIONERY, ETC. London, Ont.

Prices Current Continued—

Corn, 2's	0 90	1 00	Sandwich Ham or Tongue, ¼ lb cans	1 50
" Epicure	1 15	1 50	Ham, Chicken and Tongue, ¼ lb cans	1 25
" Special Brands	1 40	1 50		
Cherries, red pitted, 2's	2 10	2 10		
Peas, 2's	0 90	1 00		
" Sifted select	1 40	1 50		
Pears, Bartlett, 2's	1 75	1 75		
" Sugar, 2's	1 50	1 50		
Pineapple, 2's	2 25	2 40		
Peaches, 2's	2 00	2 25		
" 3's	3 00	3 25		
" Pie, 3's	1 50	1 50		
Plums, Gr Gages, 2's	1 75	2 00		
" Lombard	1 50	1 60		
" Dawson Blue	1 50	1 60		
Pumpkins, 3's	0 95	1 00		
" gallons	3 00	3 25		
Raspberries, 2's	1 40	2 10		
Strawberries, choice 2's	2 15	2 25		
Succotash, 2's	1 65	1 65		
Tomatoes, 3's	0 85	1 00		
"Thistle" Finnan haddies	1 50	1 50		
Lobster, Clover Leaf	2 75	2 75		
" Star	1 35	1 35		
" Imperial Crown flat	2 60	2 70		
" tall	1 90	2 00		
" Other brands	1 80	2 00		
Mackerel	1 10	1 35		
Salmon, talls	1 45	1 60		
" flats	1 70	1 80		
Sardines Albert, ¼'s tins	13	13		
" ½'s	20	20		
" Sportsmen, ¼'s genuine French high grade, key opener	12½	13		
Sardines, key opener, ¼'s	10½	10½		
" Martiny, ¼'s	10	10½		
" ½'s	17½	18		
" Other brands, 9½	11	16 17		
" P & C, ¼'s tins	23	25		
" ½'s	33	36		
Sardines Amer, ¼'s	6½	8		
" ½'s	9	11		
" Mustard, ¼ size, cases 50 tins, per 100	11	00		

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 65	\$1 70
" "	2 70	2 80
" "	4 50	5 00
" "	8 75	9 00
" "	14	17 50 18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" "	2 60	2 75
" "	4 75	4 75
Par Ox Tongue, 2½	9 50	9 50
Ox Tongue	7 85	8 00
Lurch Tongue	3 25	3 25
" "	6 75	6 75
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
" "	2 25	2 25
Soups, assorted	1 50	1 50
" "	2 25	2 25
Soups & Bouilli	1 80	1 80
" "	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, ¼ lb cans	1 40	1 40
Devilled Chicken or Turkey, ¼ lb cans	2 25	2 25

Sandwich Ham or Tongue, ¼ lb cans 1 50
Ham, Chicken and Tongue, ¼ lb cans 1 25

CHEWING GUM.

ADAMS & SONS CO.	
To Retailers:	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo	150 pieces 1 30
(with brilliant stone ring)	
Sappota	150 pieces 1 00
Sweet Fern	230 " 0 75
Red Rose	115 " 0 75
Magic Trick	115 " 0 75
Oolah	115 " 0 75
Puzzle Gum	115 pieces 0 75
Bo-Kay	150 " 1 00
Mexican Fruit, 36 5c. bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic	" " " "
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	" " " "
Tutti Frutti cash box 800	" " " " 6 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery	100 " 0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell	150 " 1 00
Cracker	144 " 1 00
O-Dont-O	144 " 1 00
Little Jap	100 " 0 70
Dude Prize	144 " 1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb
French, ¼'s, 6 and 12 lbs.	0 30
Caracas, ¼'s, 6 and 12 lbs.	0 35
Premium, ¼'s, 6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopat'c, ¼'s, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18
EPP'S.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½
BENSCHOR'S ROYAL DUTCH COCOA.	
Boxes each 12 lbs	
¼ lb. cans, per doz	\$2 40
½ " " "	4 50
1 " " "	6 50

FRY'S (A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, ¼'s, 6 lb boxes	0 40
Vanilla, ¼'s	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
" Fry's" Diamond ¼'s, 6 lb bxs.	0 26
" Fry's" Monogram, ¼'s, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 75
Homopathic, ¼'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopat'c Cocoa (1s)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Shells	35
Mott's Cocoa Nibs	5
Mott's Vanilla Chocolate stick 72&24	
Mott's Confec Chocolate	23c-43
Mott's Sweet Choc. Liquors	21c-31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12	
24 and 36 lbs in box	7 25
Hygienic Cocoa in ½ lb tins, 12	
24 and 36 lbs in box	8 75
Hygienic Cocoa in ¼ lb tins, 12	
24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz in box	1 40
per lb	
Iceland Moss, in ¼ lb pkgs, 6 and 12 lb boxes	0 35
London Pearl, in ¼ lb pkgs, 6 and 12 lb boxes	0 30
Soluble (bulk) No. 1 in 15 and 30 lb boxes	0 20
Soluble (bulk) No. 2, in 15 and 30 lb boxes	0 18
Soluble (bulk) No. 2 in 5 and 10 lb tins	0 20
Nibs, any quantity	30-35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, ¼ and ½ in 6 and 12 lb boxes	0 40
Diamond, ¼'s, 6 and 12 lb boxes	0 24
" "	0 28
Mexican Vanilla, ¼ and ½ in 6 and 12 lb boxes	0 35
Sweet Ceylon, ¼ and ½ in 6 and 12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in 6 lb boxes	0 30
Royal Navy, ¼ and ½, in 6 and 12 lb boxes	0 30
Pure Caracas, (plain) ¼ and ½, in 12 lb boxes	0 40
Confectioners' in 10 lb cakes	25-35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 30
Icing, 1 lb pkgs, per doz	1 25
½ lb " "	1 25
Pudding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 boxes in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, ¼ lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
1½ bxs 6 & 12 lbs., each, ¼ lb. tins	48
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, ¼ lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.	
Per 120 lb. case lot.	Per 12 lb. box.
per lb.	per lb.
Yellow wrapper	\$0 34 \$0 36
Chamois	0 43 0 48
Pink	0 50 0 56
Blue	0 55 0 56
Green	0 50 0 56
Lilac	0 58 0 66
Bronze	0 65 0 74
White Glace	0 73 0 83
Premium	0 38 0 42

Fancy Chocolates.

Fingers—	
40 in a box, per box	\$0 36 \$0 40
20 " " "	" " "
Croquettes—	
Yellow wrap	2 70 3 00
Pink	3 75 4 20
Green	" " "
Croquettes are packed 12 ½ lb. packages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink	0 55 0 60
Green	" " "
Each case contains 54 1 lb packages or 108 ½ lb packages.	



Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

NUTS. per lb

Almonds, Ivica.....	14 15
" Tarragona.....	16 16 1/2
" Fornigetta.....	14 15
Almonds, Shelled Valencias.....	28 32
" Jordan.....	45 50
" Canary.....	28 30
Brazil.....	14 15
Cocoanuts.....	5 6
Filberts, Sicily.....	10 11
Peanuts, roasted.....	13 14
" Green.....	11 12 1/2
Walnuts, Grenoble.....	15 16
" Bordeaux.....	10 11
" Naples, cases.....
" Marbots.....	12 13
" Chillis.....	12 13

PETROLEUM.

bbl lots, Toronto... Imp. gal.	
Canadian.....	0 14 0 15
Carbon Safety.....	0 17 0 18
Canadian Water White.....	0 20 0 22
Amer'n Prime White.....	0 24 0 25
" Water White.....	0 27 0 28
Photogens.....	0 27 0 30

(For prices at Petrolia, see Market Report.)

PICKLES & SAUCES.

THE T. A. SNIDER PRESERVE CO.,
CINCINNATI.

Wright & Copp, Toronto, Agents.)

Home Made Tomato Catsup, qts.....	6 00
" " " pts.....	3 50
" " " 1/2 pts.....	2 00
Chili Sauce.....	4 50
" " " 1/2 pts.....	3 25

SOUPS (in 3 lb cans).

Tomato.....	3 50
Fancy-Chicken, Mock Turtle.....	4 00
Cream of Corn Pea, Celery.....	4 50
Asparagus.....	4 50

Fancy - Chicken Gumbo, Or
Tail, Consomme Bouillon,
Mulligatawny, Mutton Broth,
Beef, Pea, Printanir, Julienne
Vermicelli, Vegetable..... 4 25
LEA & FERRIN'S. per doz
Worcester Sauce, 1/2 pts. \$5 60 \$5 75
" " pints 6 25 6 50

LAZENBY & SONS Per doz

Pickles, all kinds, pints.....	3 25
" " quarts.....	6 00
Harvey Sauce-genuine-hlf. pts.....	3 25
Mushroom Catsup " ".....	3 25
Anchovy Sauce " ".....	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, tubs.....	\$0 22 \$0 25
" dairy, tubs, choice.....	0 20 0 22
" " medium.....	0 15 0 20
" low grades to com.....	0 15 0 15
Butter, pound rolls.....	0 20 0 22
" large rolls.....	0 19 0 20
" store crocks.....	0 19 0 20
Cheese.....	11 0 11 1/2

COUNTRY

Eggs, fresh, per doz.....	0 11 1/2 0 12
" limes.....	1 40 1 60
Beans.....	1 00 1 25
Onions, per bbl.....	85 1 00
Potatoes, per bag.....	0 13 0 15
Hops, 1891 crop.....	0 17 0 20
" 1892 ".....	0 05 0 08
Honey, extracted.....	0 10 0 15
" section.....	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb.....	10 1/2 0 11
Pork, mess, p. bbl.....	23 00
" short cut.....	22 00
Hams, smoked, per lb.....	0 12 1/2
" pickled.....	0 12
Bellies.....	0 14
Rolls.....	0 10 1/2 0 11
Backs.....	0 13
Lard, pure, per lb.....	0 13 0 13 1/2
Compound.....	0 10 0 10 1/2
Tallow, refined, per lb.....	0 07 1/2 0 07 1/2
" rough, ".....	0 02 1/2

RICE, ETC. Per lb

Rice, Aracan.....	3 1/2 4
" Patna.....	4 1/2 5 1/2
" Japan.....	5 1/2 6 1/2
" extra Burmah.....	3 1/2 4
" Java extra.....	6 1/2 6 1/2
" Genuine Carolina.....	9 1/2 10
Grand Duke.....	6 1/2 6 1/2
Sago.....	4 1/2 5 1/2
Tapioca.....	5 1/2 6
Goathead (finest imported).....	5 1/2 6

ROOT BEER.

Hire's (Liquid) per doz.....	\$2 00
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SPICES. Per lb

GROUND

Pepper, black, pure.....	\$0 14 \$0 16
" fine to superior.....	10 15
" white, pure.....	30 35
" fine to choice.....	25 37
Ginger, Jamaica, pure.....	16 18
" African.....	18 25
Cassia, fine to pure.....	18 25
Cloves, " ".....	14 25
Allspice, choice to pure.....	12 15
Cayenne, " ".....	30 35
Nutmegs, " ".....	75 1 20
Mace, " ".....	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	25 32

STARCH.

BRITISH AMERICA STARCH CO
BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5 1/2
Ditto.....	5
Ditto.....	5
Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartoons, cases, 36 lbs.....	7
6 lb. draw-lid bxs, 8 in c'te, 45 lbs.....	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 36 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7
KINGSFORD'S OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's.....	8
35-lb " 3 lb. packages.....	8
12-lb ".....	8 1/2
35 to 45-lb boxes.....	8

Silver Gloss Starch—Less trade dis.

40-lb boxes, 1, 2 and 4 lb. pack'g's.....	9
40-lb " 1 lb. package.....	9 1/2
40-lb " 1/2 lb. ".....	10
40-lb " assorted 1/2 and 1 lbs.....	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9

Oswego Corn Starch—for Puddings,
Custards, etc.—

40-lb boxes, 1 lb packages.....	8 1/2
20-lb ".....	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7

Laundry Starches—

No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	5
" " Kegs.....	5
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivory Starch in cases of 40 packages.....	\$8 00

SUGAR. c. per lb

Granulated.....	5 10 5 20
Paris Lump, bbls and 100 lb. bxs.....	5 1/2 6
" " 50 lb. boxes.....	5 1/2
Extra Ground, bbls.....	5 1/2
" " less than a bbl.....	5
Powdered, bbls.....	5 1/2
" " less than a bbl.....	5
Extra bright refined.....	4 1/2
Bright Yellow.....	4 1/2
Medium.....	4
Brown.....	3 90

SALT.

Bbl salt, car lots.....	1 00
Coarse, car lots, F.O.B.....	0 85
" small lots.....	0 85 0 90
Dairy, car lots, F.O.B.....	1 00
" small lots.....	1 25
" quarter-sacks.....	0 40 0 45
Common, fine car lots.....	0 75
" small lots.....	0 95 1 00
Rock salt, per ton.....	12 00
Liverpool coarse.....	0 75 0 80

W. C. A. LAMBE & CO.,
GROCERY BROKERS
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Refining Co.,
MONTREAL.

Rich in the Life Principle of Prime Beef.
THIS IS THE DISTINGUISHED TRAIT OF

**Johnston's
Fluid Beef**



All seeking to secure the benefits that the essential qualities of Prime Beef can impart, should make sure they use a preparation that contains these qualities.

JOHNSTON'S FLUID BEEF DOES

**Kingsford's Oswego
STARCH.**

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss" Kingsford's
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING
JOBBER'S IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

FOR COOKING

ST. LAWRENCE

CORN STARCH.

Prices current, continued—

HIGGINS' EUREKA SALT.

F.o.b. Montreal—	Per Sack.
Full sacks, 22 1/2 lbs.	2 30
Quarter sacks, 56 lbs.	0 58
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 22 1/2 lbs.	2 60
Quarter sacks, 56 lbs.	0 67 1/2
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
D.	2 1/2
M.	2 1/2
B.	2 1/2
V.B.	2 1/2
E.V.B.	2 1/2
E. Superior	2 1/2
XX	2 1/2
XXX	2 1/2
Crown	3 3/4

MOLASSES.	Per gal.
Trinidad, in puncheons...	0 32 0 35
" " bbls.	0 36 0 37
" " 1/2 bbls.	0 40 0 40
New Orleans, in bbls.	0 30 0 52
Porte Rico, hdds.	0 38 0 40
" " barrels.	0 42 0 44
" " 1/2 barrels.	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.	per lb 6 1/2
Do. 2, 6-16 and 3 lb bars	" 6
Primrose, 4 lb bars, wax W	" 6 1/2
John A, cake, wax W.	per doz 42
Mayflower, cake,	42
Gem, 3 lb bars per lb.	5
" 18 oz, 1 and 2 lb. bars	5 1/2
Queen's Laundry, per bar.	7 1/2
Pride of Kitchen, per box.	2 75
Sunshine, boxes, 100 tablets	6 50
" " 50	3 40

MORSE'S SOAPS.

Mikado (wrapped)	Per lb 0 06
Eclipse	0 06 1/2
Stanley Bar	0 06 1/2
Defiance	0 06
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	0 30
Monster, 8 oz.	0 24
Detroit, 14 oz.	0 48
Lily White	0 90
Everyday	0 80
Queen City, 14 oz.	0 72

Mottled in 5 box lots, 100 bars.	5 75
" " 60 bars.	3 50
Floater (boxes free).	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Per doz	
Royal Magnum	0 25
" 25 doz per box.	0 20
Anchor, Assorted	0 40
" Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood.	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
Per box	
Sweet Briar	0 72
Extra Perfume	0 85
" "	0 55

Old Brown Windsor Squares	0 30
White Lavender	1 00
Per doz	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper.	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40
Heliotrope paper	1 50
Carnation	0 80
Rose Bouquet	0 80
Cocoa Castile	0 40
Arcadian	0 45
New Arcadian, per gross.	4 25
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise	5 75
Sunlight	3 50

TEAS.

CHINA GREENS	per lb
Gunpowder—	
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS:

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Half Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Choicest	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe.	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7 11

Congou—	
Half Chests, Kaisow, Mon-	12 60
ing, Pakling	18 50
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist,	67c
5's; Twin Gold Bar, 8's	64
Ingots, rough and ready, 8's.	57
Laurel, 8's.	57
Brier, 7's.	55

Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's.	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T &	
B, 8's	60
Lily, 7's	55
Diamond Solace, 12's.	50
Mvrtle Cut Smoking, 1 lb tins.	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.

CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 8 oz tins in 5 lb cases.	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs.	53
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	51
St. Lawrence, 2 x 3, 7s. caddies	48
about 17 lbs.	46
Banner, 2 x 3, 7s. caddies about	48
17 lbs.	46
Stirling, 2 x 3, 7s. caddies about	42
17 lbs.	47
Louise, Solace, 12s. caddies about	46
16 lbs.	42
Florence, Solace, 12s. caddies	47
about 17 lbs.	46 1/2
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes	65
4 lbs.	61
Empire, 3 x 6, 4s. spaced 8s. bxs	61
4 lbs.	60
Top, 16 oz. spaced 8s. boxes 4 lbs	52
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s.	52
Rough and ready. Butts 25 lbs	50
Judge, 2 x 3, 8s. Flat. Caddies	49
about 20 1/2 lbs.	49
Currency, 3 x 3, 7s. Rough and	49
ready. Caddies about 21 lbs.	50
Kentucky, 1 1/2 x 3, 13s. Caddies	49
about 21 lbs.	49
Kentucky, 1 1/2 x 3, 7s. Caddies	49
about 21 1/2 lbs.	49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about	47
22 lbs.	43 1/2
Morning Star, 12s. Butts about	43 1/2
22 lbs.	44
Montreal Twist, 12s. Caddies	44
about 23 lbs.	42 1/2
Anchor Twist, 12s. Caddies about	42 1/2
23 lbs.	

CIGARS—S. DAVIS & SONS, Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Sultana	6 25
Derby	5 75
B. C. No. 1	4 25
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCO.	per lb
Puritan, tenths, 5 lb. boxes.	75
Old Chum, ninths, 5 lb box.	70
Old Virgin, 1-10 lbpkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes.	83
Puritan, 1-10, 5 lb boxes.	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODEN WARE. per doz

Pails, 2 hoop, clear	No. 1... \$1 70
" " " "	" " " " 1 90
Pails, 2 hoops, clear	No. 2... 1 60
" " " "	" " " " 1 80
" " " "	" " " " 1 80
Tubs, No. 0	9 50
" " 1	8 00
" " 2	7 00
" " 3	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 80
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 30

Matches, 5 case lots, single case

Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 80
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 ca.	\$3 70	
5 cases and under 10 cases	\$3 60	
Steamship (10 gro. in case)		
Single case and under 5 ca.	3 50	
5 cases and under 10 cases.	3 40	

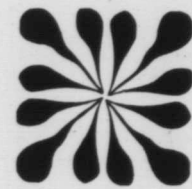
Mops and Handles, comb

Butter tubs	\$1 60	\$3 60
Butter Bowls, crates ast'd		3 60

YEAST.

BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 5
1 " " 2 doz. 10c.	1 0

The St. Lawrence Sugar Refining Co's



GRANULATED
and **YELLOWS** ... ARE PURE ...
and SYRUPS ..

No Blueing Material whatsoever is used in the
manufacture of Our Granulated

THE CANADA SUGAR REFINING CO'Y [LIMITED],
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Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made.

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

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LOUIS HILLIARD, Prop.

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H. SMITH, Proprietor.

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— OR —
Other Chemicals



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Breakfast Cocoa,

which is absolutely pure and soluble.

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Branch House, 6 Hospital St., Montreal.



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WITH A FIRM AND
AMPLE BASE."
— Longfellow.

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ESTABLISHED 1849.

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Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
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- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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DURABLE PAILS AND TUBS.

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Fancy Vase Lamps can now be sold at prices as to be within reach of all. It is hard to explain, but there is an assortment of the most beautiful Lamps on the market, put up in lots, selling at prices to more than astonish yourself and all who come in contact with them.

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ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.
SPECIALTY IN **CLEAR JELLY MARMALADES**

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 - "Perfection." }
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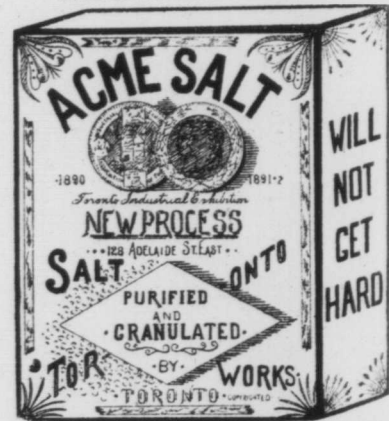
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