

CANADIAN GROCER

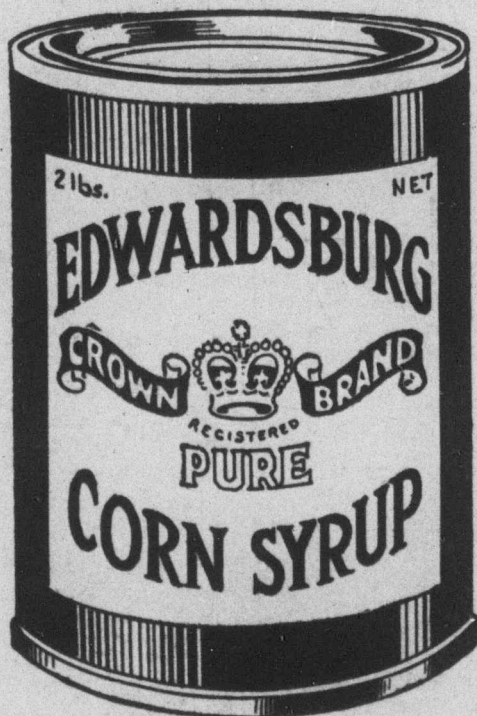
Member of the Associated Business Papers---Only Weekly Grocer Paper Published in Canada

THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXIII.

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No. 45



CROWN BRAND and LILY WHITE CORN SYRUPS are STAPLES

They know no seasons. Month in—month out, there are uses for them in every home. Throughout the year, they bring steady profits to the grocers who keep them to the front.

CROWN BRAND AND LILY WHITE

are necessities for cooking, for preparing all kinds of sweet things, for candy-making and—summer and winter alike—they are most delicious and wholesome table syrups.

Keep these old favorites to the front—they pay.

THE CANADA STARCH COMPANY
LIMITED

MONTREAL, CANADA

Be Enthusiastic---IT PAYS!

On the shelves of the grocery store, there is no product more worthy of the merchant's enthusiasm than O-Cedar Polish.

If you are not enthusiastic about the merits of this product, it must be because you do not really *know* O-Cedar.

A trial of it in your own home—on your own furniture—or to polish your motor car—will arouse your enthusiasm to that degree which is needed to make the O-Cedar sales you *should* make.

The grocers who are making real money out of O-Cedar sales are the grocers who know this product through the experience of their wives and themselves. Their confidence in O-Cedar is such that they give this product a place of prominence in their stores—they “play it up” in their advertising—they tell of its merits whenever opportunity offers.

The result is that their customers—having noted the claims we make for O-Cedar in our own newspaper advertising—make their first trial purchases of our polish in the stores of these enthusiasts—and they go back to those same stores for “more O-Cedar” after being convinced of its worth.



O-Cedar products—the polish and the mop—sell freely in every store that handles them. But in one block there will often be two merchants, one selling an average quantity of O-Cedar, and the other selling nearly double the amount of his neighbor. The one

merely hands out O-Cedar products when asked for them. The other, having *experienced* the satisfaction of using O-Cedar, just cannot help featuring it, and so gets the lion's share of the O-Cedar trade in his neighborhood.

CHANNELL CHEMICAL COMPANY, LIMITED
TORONTO



Borden's

MILK PRODUCTS LEAD IN QUALITY

Their Popularity Is Buildded Upon A Seventy Years' Quality Record

There is no other line of milk products more widely known or more popular than Borden's.

Across the continent, in every community, Borden milk products are being sold all day every day to housewives who recognize in them all that good milk products should be.

Are you helping to supply the Borden demand? Your stock is never complete without an ample supply of these money-makers.

AT YOUR WHOLESALERS

Borden Milk Co., Limited

Leaders of Quality

MONTREAL

VANCOUVER

NUCOA

Nucoa is a **pure**, appetizing spread for bread that contains no animal fat and has no possible relationship with animal oleomargarine. It is the original nut butter—a rich churning of coconuts and milk, competing with the finest creamery butter on quality lines. Bigger business? Best class of trade? Sell them Nucoa. They know about it because it is strongly advertised everywhere.

*Canadian Wholesalers
Who Handle Nucoa*

Alberta

Edmonton—Western Grocers, Ltd.

Ontario

Ottawa—E. M. Lerner & Sons

Kingston—J. Y. Parkhill & Co.

Toronto—Whyte Packing Company,
Front Street E.

Galt—Glennie & Moore, Ltd.

Windsor—S. P. Lyttle, 88 Quellerie Ave.

Quebec

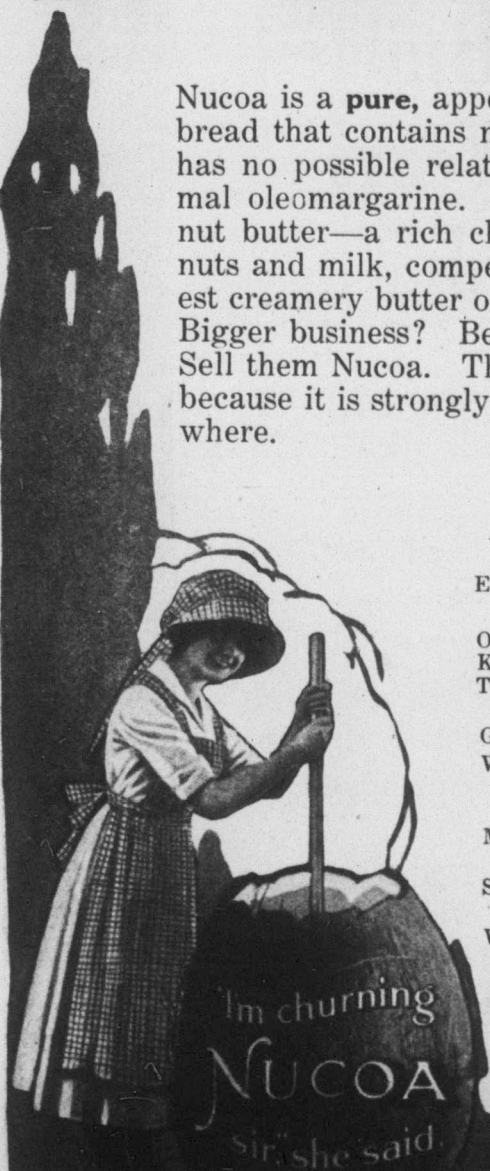
Montreal—Labrecque & Pellerin, 11

Rue St. Timothee

Sherbrooke—J. A. Cascadden

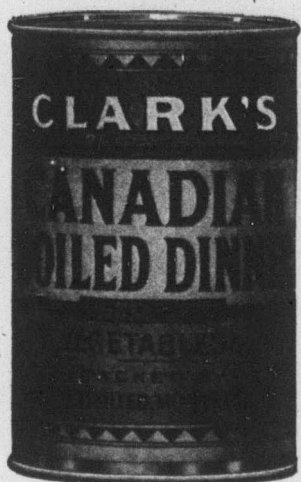
Manitoba

Winnipeg—A. H. McIntosh, 1307
Union Trust Bldg.



**BUTTERS BREAD
STAYS SWEET**

CLARK'S CANADIAN BOILED DINNER



The finest Beef and carefully selected vegetables, perfectly cooked.

In attractive packages, economical to the consumer and a ready seller.

SPAGHETTI

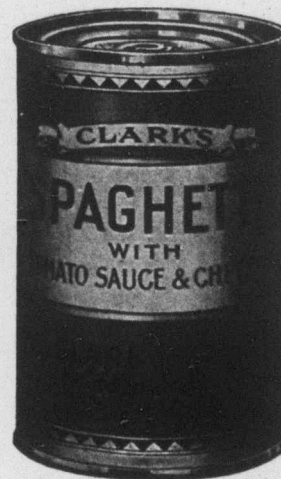
with TOMATO SAUCE and CHEESE

Corned Beef Hash

Beef Steak and Onions

Sliced Smoked Beef

Potted Meats, etc.



All

CLARK'S PREPARED FOODS

are "MADE IN CANADA" by "CANADIANS"

W. Clark, Limited

MONTREAL



1919 Season Pack of Canned Salmon Now Ready

Cover your requirements now

*Our
Reliable Brands*

“Hallbest”
Red Sockeye

“Hallfancy”
Red Spring

“Hallred”
Red Blueback



*Our
Reliable Brands*

“Hallchoice”
Red Cohoe

“Hallpink”
Northern Pink

“Hallchum”
Choicest Fresh Chum

JAMS MARMALADES PEELS

John Gray & Co., Ltd., Glasgow

Established over a Century

Cable: Lamberton, Glasgow.
Codes: A.B.C. 4th and 5th Edition.

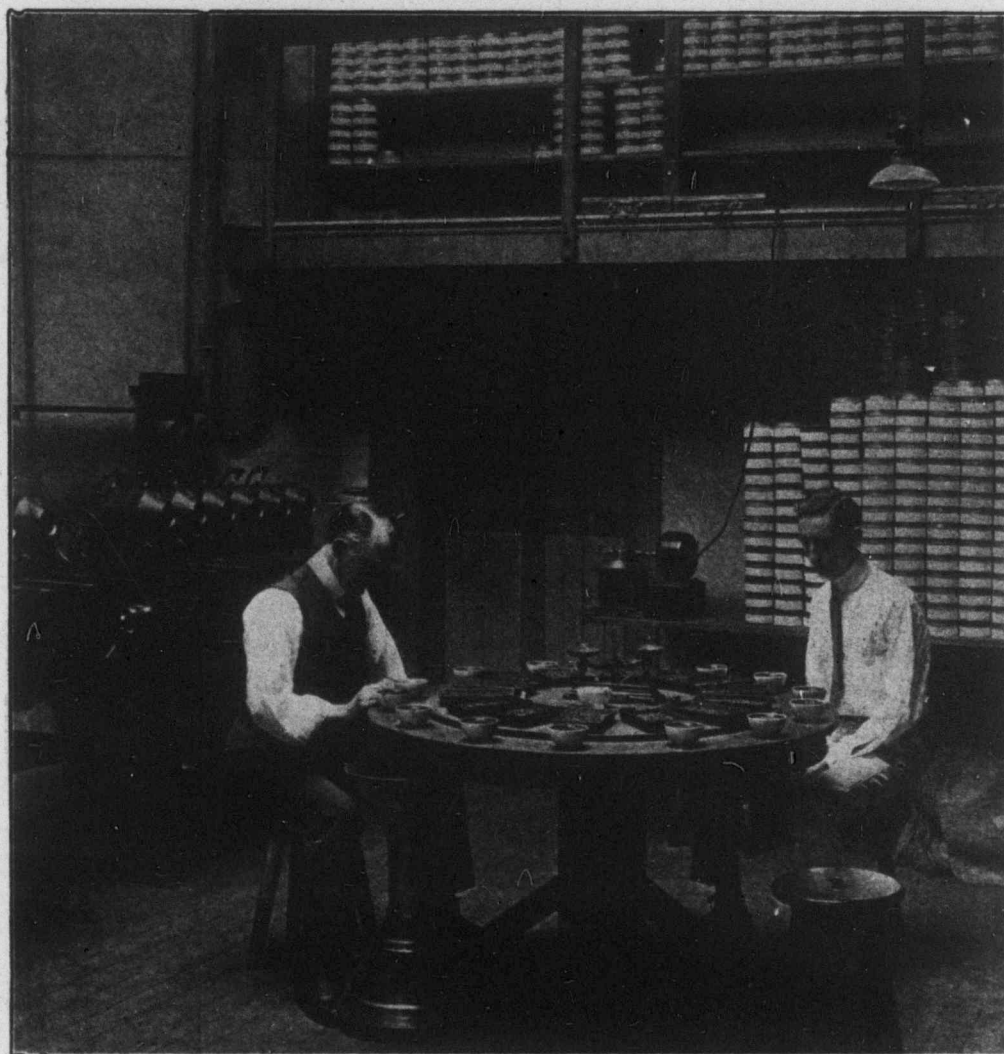
CONFECTIONERY MARZIPAN CHOCOLATE



Agents:

Wm. H. Dunn, Limited, Montreal
Maritime Provinces and Western Canada

Lind Brokerage Co., Ltd., Toronto



The Coffee Test—By Cups

THE above is a view of a corner of our coffee testing room in our Santos house. Here a sample of every coffee shipped from Santos is carefully roasted and tested—in the cup—before shipments are made to roasters. The care with which these tests are made is one of the many reasons why our shipments are so uniform in quality.

This is one of the many important services rendered to our customers. Direct shipments to Canada can be arranged on through bills of lading. Let us start this direct service working for you.

J. Aron & Company, Inc.
COFFEE

Importers

Exporters

CHICAGO

NEW YORK

LONDON

SANTOS

NEW ORLEANS

You Don't Give— You Lend

In deciding how many Victory Bonds you will buy, remember this important point—you are not giving—you are lending to your country!

You are lending at a good rate of interest.

You are lending on the highest security.

You are lending to maintain your own and your country's prosperity.

In your own personal interest you should make strenuous efforts to buy as many Victory Bonds as you possibly can.

You couldn't put your money in a better place.

You want to save money—everybody does.

It is the only way to get ahead.

And Canada needs to borrow your money to bridge the gap from War to Peace.

It's your duty to lend.

Take the proper view of this Victory Loan.

Say to yourself—"I am going to buy all the Victory Bonds I can pay for now and in the next ten months."

What if it is an effort to pay for them.

Look ahead a little.

Think of what you will own when your Victory Bonds are finally paid for.

Every cent you pay on your Victory Bonds you lend to your country—you save!

Remember that, and

Buy Victory Bonds

Every Dollar Spent in Canada

This space donated to the Victory Loan 1919 Campaign by

Connecticut Oyster Co., Limited

50 JARVIS STREET, TORONTO



A Sure Way
To Bring the
Delicious
Flavor of

“Sealshipt Oysters”

Fresh from the Sea
To the Consumer

“Sealshipt Oysters” in glass jars are your “Oyster Insurance”—you can rely upon their purity just as you can rely upon the purity of certified milk; they bring a tang of salt air and salt water all the way from the Ocean to the Consumer’s table, sealed airtight in sanitary glass jars.

Remember! Refrigeration is necessary with these Sealshipt Oysters, in glass jars. As they are put up without the use of any preservative or adulteration—they *must not* be displayed as you would display canned goods or other bottled goods.

Sealshipt Oysters

In Glass Jars

These glass jars contain slightly less than a pint, and can retail at most Ontario points for 55 cents. You have a know profit, with complete satisfaction to your customer and the maximum of convenience. Only the very choicest of Northern grown oysters are contained in these glass jars.

Connecticut Oyster Co., Ltd.

CANADA’S EXCLUSIVE OYSTER HOUSE

50 Jarvis St.

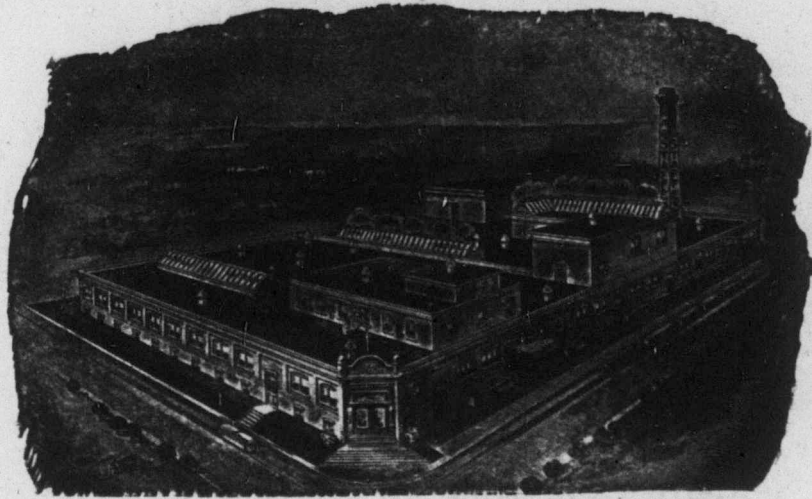
TORONTO

WAGSTAFFE'S

New
Season's
1919

Lemon
Orange
and
Citron

Caps or Cut
Ready for
Use.



THE MOST UP-TO-DATE CANDIED PEEL AND
CRYSTALLIZED FRUIT FACTORY IN CANADA

WAGSTAFFE'S

Crystallized Ginger, Cherries and
Assorted Fruits.

Plum Puddings and Mincemeat.

NOW READY FOR DELIVERY.

Order From Your Wholesale Grocer.

WAGSTAFFE, LIMITED

Pure Fruit Preservers

HAMILTON

CANADA

Representatives: H. P. Burton, 513 Dominion Bldg., Vancouver, B.C.; Dominion Brokerage Co., Edmonton, Alta.; Dominion Brokerage Co., Calgary, Alta.; W. H. Escott Co., Ltd., Winnipeg, Man.; W. H. Escott Co., Ltd., Saskatoon, Sask.; W. H. Escott Co., Ltd., Regina, Sask.; W. G. Hinton, 89 Marchmont Rd., Toronto, Ont.; H.

G. Smith, 386 Beaconsfield Ave., N.D.G., Montreal, Que.; J. B. W. Smith, 708 Waterloo St., London, Ont.; F. G. Knox, Collingwood, Ont.; W. S. Clawson & Co., St. John, N.B.; H. M. Wylie, Room 6, Union Bank Bldg., Halifax, N.S.; R. M. Fulton, 7 Duke St., Truro, N.S.; John Rossitor, St. John's, Nfld.

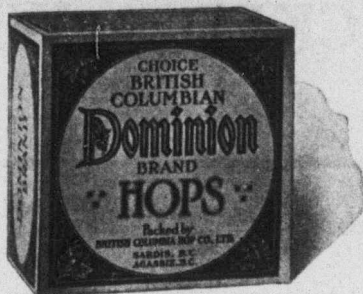


HOPS

In Quarter and Half Pound
Full and Short Weight Packages
BUY DIRECT FROM THE PRODUCER
BRITISH COLUMBIA HOP CO., LTD.

Ranches located at
Sardis, Agassiz,
B. C.

Head Sales Office:
235 Pine Street
San Francisco,
California.



Largest Hop Growers in Canada

Write for Prices—Samples

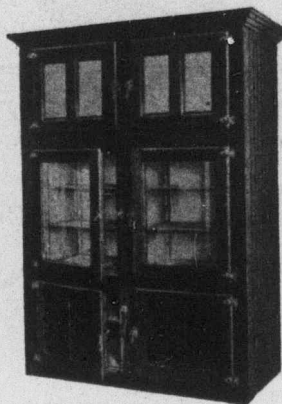
Agents: for Western Canada, Donald H. Bain Co., Winnipeg, Man.
Ontario: Raymond & Raymond, London, Ontario.
Quebec: Arthur P. Tippett & Co., Montreal, Quebec.

EUREKA REFRIGERATORS

A Canadian product built by Canadian workmen to
last a lifetime.

Every Eureka built on our patented principle of
cold, dry air circulation.

BUY NOW



We can give you better service
with more attention to your individual needs.

Cost of materials and labor advancing. We can give you
better prices now.

In anticipation of an unprecedented rush of business next
season, our stock is being filled in every line. Why not get in
on the ground floor instead of waiting till spring, which will
probably mean a delay in shipping.

Protect yourself by buying now.

Eureka Refrigerator Co., Limited

Head Office: Owen Sound

Branches: Toronto, Hamilton, Montreal

Imperial Rice Milling Co., Ltd.

VANCOUVER, B.C.



We are offering the best value
in Rice on the Canadian
Market to-day.

Canada Food Board License No. 4-517.

DESICCATED COCOANUT

We import direct from our own
mills at Colombo, Ceylon, and
stand behind the quality of our
goods. The prices we quote are
rock-bottom. Let us quote you
on your next requirements.

Our agents are:

Tees & Persse, Ltd., Winnipeg, Fort William, Regina,
Saskatoon, Moose Jaw; Tees & Persse of Alberta,
Ltd., Calgary, Edmonton. Newton A. Hill, Toronto,
Ont.; E. T. Sturdee, St. John, N.B.; R. F. Cream &
Co, Ltd., Quebec, Que.; J. W. Gorham & Co, Halifax,
N.S.; C. T. Nelson, Victoria, B.C.

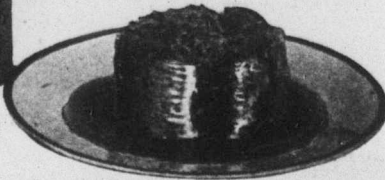
Dodwell & Co., Ltd.

Importers & Exporters

VANCOUVER



EVERY MORSEL EDIBLE
AND DELICIOUS



Your customer, in preparing a fish for her table,
**SCALES IT
SO DO WE**
“ALBATROSS PILCHARD”

Clayoquot Sound Canning Co., Ltd.

VICTORIA.

AGENTS:

Ontario and Quebec: Alfred Powis & Son, Hamilton, Ontario
Manitoba & Sask: H. P. Pennock & Co., Ltd., Winnipeg, Man.
Alberta & British Columbia: Mason & Hickey
J. L. Beckwith, Victoria, B. C.

YOU CERTAINLY PICKED A WINNER!
RED ARROW BRAND

**ARE A
PHENOMENAL
SUCCESS**

The National Biscuit & Confection Co., Ltd.



WALLACE'S HERRINGS



Like Wallace's Salmon and
Pilchards Give Splendid
Satisfaction.

Your Jobbers Can Get Them
For You

WALLACE FISHERIES LIMITED
VANCOUVER

When in Doubt Try the "Want Ad" Page

Every week this page is being used to splendid advantage by others. If you have something to sell, or you want to buy a business, fixtures or equipment—or maybe you want a clerk, a traveller—try it out.

Two cents per word first insertion, and one cent per word for each subsequent insertion, and five cents extra per insertion for Box No. Payable in advance.

ADDRESS

CANADIAN GROCER

143-153 UNIVERSITY AVE., TORONTO

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

BRITISH COLUMBIA

Squirrel Brand PEANUT BUTTER

M. DESBRISAY & CO.
Salmon Cannery and Manufacturers' Agents
VANCOUVER, B.C.
Our organization is equipped to handle any manufacturers' line.
Our salesmen get results.

FOR REPRESENTATION
in B. C.
VENABLES & MERRYFIELD
525 Standard Bank Bldg. Vancouver, B.C.
Agents for QUAKER OATS CO. We cover the RETAIL TRADE

PETER LUND & COMPANY
MANUFACTURERS AGENTS
Can sell, and if required, finance one or two additional staple lines for
British Columbia Territory
Interested manufacturers please communicate
505 Metropolitan Bldg. Vancouver, B.C.
Reference: Merchants Bank of Canada, Vancouver, B.C.



MACARONI
The pure food that builds Muscle and Bone at small expense.
The Meat of The Wheat
Manufactured by the
Columbia Macaroni Co., Limited
LETHBRIDGE, ALTA.

EXCELLENT FACILITIES FOR
SELLING AND DISTRIBUTING
FREE and BONDED
WAREHOUSE
CAMPBELL BROKERAGE CO.
860 CAMBIE ST. - VANCOUVER

C. T. NELSON
Grocery Broker and Manufacturers' Agent
165 Hibben-Bone Bldg., Victoria, B.C. In touch with all British Columbia wholesalers and jobbers, and can place your line to best advantage. Agent for shippers of Oriental products.
VICTORIA - VANCOUVER.

Say you saw it in Canadian Grocer, it will identify you.

Man Left You, Did He?

And for the life of you you don't know where to find another to replace him. Well, our advice to you—and it's good advice—is: Find him by advertising—a small condensed advertisement in CANADIAN GROCER.

If you wanted a blacksmith, we wouldn't recommend CANADIAN GROCER, but when it comes to finding a man for the grocery business, honestly we don't know of a better or cheaper way of finding him than the use of CANADIAN GROCER.

The way to find the man you want is to look for him where he is likely to be found—in the grocery business.

Rate is 2 cents a word first insertion and 1 cent per word each subsequent insertion. Five cents additional per insertion when replies are to be sent to Box Number in our care. Send your advertisement and remittance to

Canadian Grocer Want Ads. 143-153 University Avenue
TORONTO

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN CANADA

Wholesale Grocery Brokers
Commission Merchants
410 Chamber of Commerce, Winnipeg
Personal attention given to all business entrusted
to us. Established here 1900.
Correspondence Solicited.
GEORGE ADAM & CO.

W. L. Mackenzie & Co., Ltd.
Head Office: Winnipeg
Branches at
Regina, Saskatoon, Calgary, Edmonton

ALEX. BAIRD LTD.
Manufacturers' Agents
300 Montreal Trust Bldg.
WINNIPEG, MAN.
Correspondence Solicited

THE McLAY BROKERAGE CO.
WHOLESALE GROCERY BROKERS
and MANUFACTURERS AGENTS
Take advantage of our Service
WINNIPEG MANITOBA

C. H. GRANT CO.
Wholesale Commission Brokers and
Manufacturers' Agents
810 Confederation Life Bldg., Winnipeg
We have the facilities for giving manu-
facturers first-class service.

F. MANLEY
Manufacturers' Agent
354 Main Street, Winnipeg
Agencies Solicited

EL ROI-TAN PERFECT CIGAR

Donald H. Bain Co.

WHOLESALE GROCERY COMMISSION AGENTS

Herewith are Some Facts on Product Marketing

We have a highly-specialized, keen brained staff of untiring sales promoters. We have your interests at heart, every hour of the day the moment you enlist our services. We have an enviable record of results, with satisfied customers to prove it.

Should you have a product that has not been successfully marketed, we are especially trained to market it in the Western field, in a way that it has never before been marketed—with the paramount of success.

Get in touch with us.

Head Office: WINNIPEG

Branches—REGINA, SASKATOON, EDMONTON, CALGARY, VANCOUVER
ALSO AT 60 CHEAPSIDE, LONDON, E.C. 2, ENGLAND

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

Wholesale Grocery Commission
Brokers

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: WINNIPEG Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.



The Largest in Western Canada

We are the largest Storage Distributing and Forwarding House in the Western field. Total Storage space ninety-six thousand square feet of Bonded or Free Storage. Heated Warehouse. Excellent Track facilities. The Western House for SERVICE.

Williams Storage Co.
WINNIPEG
and
Winnipeg Warehousing Co.

Watson & Truesdale, Winnipeg

Have live men doing detail work throughout our territory. Manitoba, Saskatchewan and Alberta. They get the business, and can get it for you. Write us, and we will explain our system.

Wholesale Grocery Brokers and Manufacturers' Agents

TRACKAGE
STORAGE
DISTRIBUTION

"Always On The Job"

The H. L. Perry Co., Ltd., 214-216 Princess St., Winnipeg

As your Selling Agents, we can make a big success of your Account.

STORAGE

DISTRIBUTING

FORWARDING

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WESTERN CANADA



CHRISTIE'S BISCUITS AND ROBERTSON'S CONFECTIONERY

are both marketed in Western Canada by us.

Both lines are having big sales.

For the same reason your goods should be among the big sellers.

Scott-Bathgate Company, Ltd.

Wholesale Grocery Brokers and Manufacturers Agents

149 Notre Dame Ave., East

WINNIPEG

F. D. Cockburn Co., 149 Notre Dame Ave. E., Winnipeg

We represent some of the best manufacturers and will give your line the same attention.
Pugsley Dingman & Co., Ltd., John Taylor & Co. and John Bull Mfg. Co.

A BRANCH HOUSE WITHOUT THE COST OF MANAGEMENT

The Regina Cold Storage & Forwarding Co. Ltd.

Regina - Saskatchewan

COLD STORAGE

WAREHOUSING

CAR DISTRIBUTION

D. J. MacLeod & Co.

Manufacturers' Agents and Grocery Brokers
EDMONTON, ALTA.

Open to negotiate for new lines in Alberta. Our staff calls on wholesale trade and does detail work.

B. M. Henderson Brokerage, Ltd.

Kelly Bldg., 104th St., Edmonton, Alta.
(Brokers Exclusively)

Dried Fruits, Nuts, Beans, Jams,
Cereals, Fresh Fruits and
Vegetables.

Western Transfer & Storage, Ltd.

C.N.R. Carters C.P.R.
DISTRIBUTION - STORAGE - CARTAGE

P.O. Box 666, Edmonton, Alta.

Members of the Canadian Warehousemen's Association

WHEN WRITING TO ADVERTISERS
KINDLY MENTION NAME OF THIS
PAPER

PACIFIC CARTAGE CO.

C.P.R. Carters

Office: C.P.R. Freight Sheds CALGARY

Distribution of Cars a Specialty
Storage and Forwarding Prompt Service

SAY YOU SAW IT
IN CANADIAN GROCER
WHEN WRITING TO
ADVERTISERS

Mention this Paper When Writing to Advertisers

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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ONTARIO

T. M. SIBBALD & SON
GROCERY BROKERS
Agent for KELLOGG'S Toasted Cornflakes
Another Agency Solicited
311 KING ST. E. - TORONTO
Storage and Bonded Warehouses

MACLURE & LANGLEY
LIMITED
Manufacturers' Agents
Grocers, Confectioners and Drug
Specialties
12 FRONT ST. EAST, TORONTO

**LOGGIE, SONS
& CO.**
Merchandise Brokers and
Manufacturers' Agents
Grocery, Drug and Con-
fectionery Specialties
Foy Building, 32 Front Street West
TORONTO - ONTARIO

H. D. MARSHALL
Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

W. G. PATRICK & CO.
Limited
Manufacturers' Agents
and Importers
51-53 Wellington St. W., Toronto

C. MORRIS & COMPANY
Importers Exporters
Grocery Brokers
Head Office: TORONTO U. S. Office: CHICAGO, ILL.

W. G. A. LAMBE & CO.
TORONTO
Established 1885
SUGARS FRUITS

WHEN ANSWERING ADVER-
TISEMENTS KINDLY MENTION
NAME OF THIS PAPER

ESTABLISHED 1899

We Cover the West

**SIX BRANCHES with
SERVICE that
SATISFIES**

**We have 20 SCIENTIFIC
SPECIALTY
SALESMEN**

Who are anxious to introduce your lines

W.H. ESCOTT Co. Limited

WINNIPEG, MAN. | Calgary, Alta.
Saskatoon, Sask. | Ft. William, Ont.
Regina, Sask. | Edmonton, Alta.

Wholesale Grocery Brokers and Importers

Consignments solicited. Write or wire us.

OCEAN BLUE
In Squares and Bags

EVERY woman takes a pride in having spotlessly white household linen. OCEAN BLUE gives best results in the easiest way.

Give all your customers the opportunity of testing it, and you will soon need to

Order more from your Wholesaler.

HARGREAVES (CANADA) Limited
The Gray Building, 24 & 26 Wellington St. W., Toronto.

Western Agents: For Manitoba, Saskatchewan and Alberta: W. L. Mackenzie & Co., Ltd., Winnipeg, Regina, Saskatoon, Calgary and Edmonton. For British Columbia and Yukon: Creedon & Avery, Rooms 5 and 6, Jones Block, 407 Hastings Street West, Vancouver, B.C.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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QUEBEC

ROSE & LAFLAMME
LIMITED
*Commission Merchants
Grocers' Specialties*
MONTREAL TORONTO

Capitalize on the good selling lines of non-alcoholic Liguers.
S. G. BENDON UTILITY CO.
MONTREAL

J. L. FREEMAN & CO.
Wholesale Grocery Brokers
ROOM 122 BOARD OF TRADE BUILDING - Montreal

PAUL F. GAUVREAU
WHOLESALE BROKER
Flour, Feeds and Cereals
84 St. Peter Street, - QUEBEC
If you need potatoes wire or write me for prices. Will quote good prices delivered your Station.

J. C. Thompson Company
209 St. Nicholas Bldg.
MONTREAL
We cover the Confectionery Trade

THE DOMINION TRADING CO.
MONTREAL
We are open to handle several food Agencies selling to the Grocery trade in Montreal, Quebec. We cover the territory thoroughly; best references.
Room 34, Board Trade Bldg., Montreal.
Cable Address, Domtraco.

WANTED

Agencies for food products for the City of Montreal, best references.
SILCOX & DREW
33 NICHOLAS ST., MONTREAL

Established 1889
HOWE, McINTYRE Company
Grocery Brokers, Importers and Manufacturers' Agents.
91-93, Youville Square,
MONTREAL CANADA

AGENCIES WANTED
For Food Products, Confectionery, etc.
For the Dominion Best References.
H. S. JOYCE,
Room 903 Southam Bldg., Montreal

MARITIME PROVINCES

GAETZ & CO.
MANUFACTURERS' AGENTS AND GROCERY BROKERS
47-49 Upper Water St., Halifax, N.S.

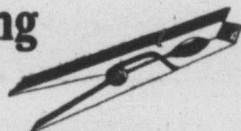
BRITISH GUIANA
Why not build up your trade in British Guiana and the West Indies, by appointing us your Agents?
McDAVID & CO.
Manufacturers' Representatives
41 Robb Street, Georgetown, Demerara, British Guiana
Exporters: Coconuts, Coffee, Rice, Cocoa.

You Try This

When you desire any information on matters pertaining to the trade it will be gladly furnished free upon application through the columns of this paper. If you enclose stamped, addressed envelope we will also reply direct to you. Don't hesitate to ask us. We will do our best.

WHEN WRITING ADVERTISERS
KINDLY MENTION THIS PAPER

Dominion Spring Clothes Pins



An excellent pin that will please the housewife. You can get a supply from any good Wholesale Grocer or Jobber.

The J. H. Hanson Co., Ltd.
244 St. Paul St. West, Montreal

There's Big Demand for REX PRODUCTS

Rex Cedar Oil
Rex Floor Wax
Rex Furniture Cream
Rex Washing Powder

Order from your Wholesaler, or
REX CHEMICAL CO.

103 Wellington St., MONTREAL

McDONALD ADAMS
WINNIPEG

S. H. MOORE & CO.
TORONTO

KING & SOUTHCOT
VANCOUVER



This striking, new package

will receive a hearty welcome in every home where quality is the chief consideration.

Milled from the best Western oats with modern machinery, **Quality Rolled Oats** come to you with an absolute guarantee of uniform high quality.

Rolled the thinnest they cook the quickest, and our special "Pan-Dried" process imparts that delicious nut-like flavor that wins the housewife's praise.

We offer you exceptional shipping facilities and prompt deliveries. Order now.

Get our prices on

Split Peas, Pot and Pearl Barleys, Manitoba Blended and Ontario Wheat Flours.

Canadian Cereal & Flour Mills Co., Limited

TILSONBURG, ONTARIO

Head Office: - - Stratford, Ont.



The needs of merchants have guided National Cash Register improvements

“**W**HAT the merchant needs” always has been—and always will be—our basic idea in making cash registers.

This business, as it stands today, is the result of constant study of merchants’ needs.

Every suggestion that we receive is investigated. The practical ones are adopted and given very exacting mechanical tests before they are manufactured.

During the past 10 years we have made 6,508 improvements in our product.

These improvements were added so that National Cash Register users could be supplied with machines that would give them the utmost possible service.

Modern National Cash Registers are practical, useful, accurate, and durable—the best we can make.

Nationals are now used in 296 lines of business

The National Cash Register Company of Canada, Limited

BRANCH OFFICES :

Calgary.....714 Second Street W.	Quebec.....133 St. Paul Street
Edmonton.....5 McLeod Bldg.	Regina.....1820 Cornwall Street
Halifax.....63 Granville Street	Saskatoon.....265 Third Avenue S.
Hamilton.....14 Main Street E.	St. John.....50 St. Germain Street
London.....350 Dundas Street	Toronto.....40 Adelaide Street
Montreal.....122 Catherine Street W.	Vancouver.....524 Pender Street W.
Ottawa.....306 Bank Street	Winnipeg....213 McDermot Avenue

FACTORY : TORONTO, ONTARIO

It took years to do it. People had to be persuaded to *try* "SALADA" the first time. After that they became our best advertisement until, to-day, the devotees of "SALADA" are numbered in ever growing millions.

There's no other reason for it but the everlasting, downright *quality* of the tea. Here's some of the latest figures—The sales of

"SALADA"

for the month of October were 182,317 pounds *greater* than for October, 1918.

Enough "SALADA" was sold *in Canada, last week* by our Toronto and Montreal branches to give every man, woman and child in the Dominion SIX CUPS of the most delicious tea anyone ever tasted.

HELP YOURSELF TO A REPUTATION

by buying a copy of

THE GROCER'S ENCYCLOPEDIA

BY ARTEMAS WARD

YOU will enjoy reading it, because you will find it the most interesting and entertaining book you ever saw—and the *result* will be that:

YOUR BANK ACCOUNT will profit, for the information acquired will save you money—and *YOUR REPUTATION* will be strengthened, because you will know so much more about foods, etc., than any of your competitors who do not possess the book. Your customers will be quick to notice the difference and will look up to you as an authority. *Such a reputation is very valuable and brings business.*

SOME PRESS COMMENTS

THE GROCER'S ENCYCLOPEDIA is the most magnificent work of the kind ever published. Complete, authoritative and up-to-date information on every article handled by the grocery trade. Hundreds of trade "pointers" which are of practical value in buying, selling and caring for goods. An encyclopedia of all foods that you have ever seen or heard of. Food dictionaries in English, German, French, Italian and Swedish. The most complete descriptive wine list ever compiled.

MAKE YOURSELF A PRESENT OF A COPY.

1,200 subjects, 500 illustrations, 80 full-page color plates, 748 pages, 11 x 8½ inches in size, printed on heavy calendered paper and strongly bound in heavy buckram. *It cost more than \$50,000 to produce, but it sells for*

ONLY \$10.50, DELIVERY PREPAID.

Send your order to Book Department

MacLean Publishing Co., 143 University Avenue, Toronto, Canada



Have No Hesitation

in choosing

'Bluenose' Butter

It always opens up in excellent shape, and its quality and flavor are remarkably fine. Taste "Bluenose" yourself! Then you'll feel more enthusiastic about it. Order from your grocer.

SOLE PACKERS.

SMITH & PROCTOR : HALIFAX, N.S.

SMITH AND PROCTOR

SOLE PACKERS

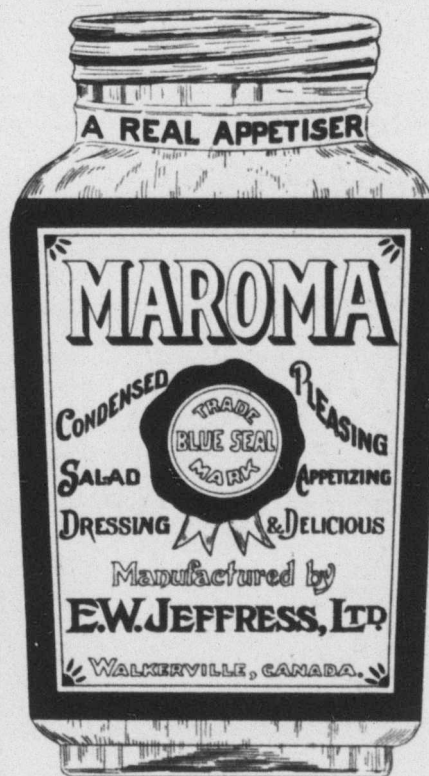
Halifax - N.S.

Hams

Hams are very much lower in price—giving you an opportunity to offer your customers something real good toward lower cost of living. Get our prices. Fresh, pickled, smoked, cooked.

F. W. FEARMAN CO.
LIMITED
HAMILTON

Something New in Appetizers



Made in conjunction with our famous Blue Seal Products and made from the very finest ingredients.

Fine for Fish and all kinds of grilled meats, and gives a delicious piquancy to salad dressings, Mayonnaise Sauce, etc.

Maroma will captivate your most particular customer. Try a little display.

E. W. Jeffress Limited
Walkerville, Canada
W. G. Patrick & Co., Limited
Toronto and Winnipeg
Selling Agents for our Blue Seal Lines

GEORGIAN BAY APPLES

We Invite Correspondence for Fall and Winter Supplies.

LEMON BROS.
Owen Sound, Ont.

A Request to Our Readers

You have often thought that some friend or acquaintance would be interested in articles which you have read in CANADIAN GROCER. Obey the impulse to pass a good thing along.

It will be a pleasure to send sample copies to your friends if you will send us their names and addresses.

An Exclusive Flavor—

secured by blending more than a dozen varieties of selected teas—principally strong, rich, full-flavored ASSAMS. There is no other tea just like Red Rose.

T. H. Estabrooks Co., Limited

St. John Montreal Toronto Winnipeg
Calgary Edmonton



When You Buy Victory Bonds
You Merely Lend the Money
to Yourself at 5½%

Buy Victory Bonds



Robinson's "Patent"
BARLEY
 and
 Robinson's "Patent"
GROATS

The Premier Lines of Foods For Infants and Invalids

You know these products, the reputation of the manufacturers.

We just have to remind you, therefore, that your stock of these two money-making, customer-satisfying lines may be getting low. It will hurt your business not to be able to meet the usual demand.

Check up To-day and Order From Your Wholesaler

MAGOR SON & CO.,
 191 St. Paul St. West, Montreal 30 Church St., Toronto

\$1 FOR A MAN

Perhaps you want a good man for your office, or store, or warehouse, or for the "road?" Would you pay \$1 to find a good man? Sure you would.

WHAT are you doing about it? We suggest that you advertise in CANADIAN GROCER—condensed advertisement, 2 cents a word. Make the advertisement brief as a telegram; but make it explicit. Tell all the other man wants to know—except your identity in the first instance. Use a box number to hide this.

Some man somewhere would like, probably, to tie up with you,—if your proposition is good. At the same time good men are scarce—very scarce. So you'll have to do some bidding.

This means—keep on repeating the insertion of your advertisement—"until forbid."

It's reasonable to keep on. Hunting for a hard thing to find usually requires a long search. All CANADIAN GROCER can do is to put your advertisement in 6,500 places where men of the type you may want are likely to be found. We can't make men reply to advertisements—any more than the postman can make people to whom he delivers letters reply to them. We're pretty much like the postman.

But we go to 6,500 and more likely places, remember that. No other single newspaper in the world gets into 6,500 Canadian grocery houses. So if you are in dead earnest about finding a man use CANADIAN GROCER. Rates—two cents per word first insertion and one cent per word each subsequent insertion, with five cents extra per insertion when replies are to be sent to Box No. in our care. Address:

CANADIAN GROCER WANT ADS.
 153 UNIVERSITY AVENUE, TORONTO

CANADIAN GROCER

Vol. XXXIII.

TORONTO, NOVEMBER 7, 1919

No. 45

Some Simple Hints in Window Dressing

The Methods Behind the Success of Large Store Window Displays—Making the Most of Goods by Contrast—Putting the News Interest in a Window

WHILE every advertising device employed by the large store can not be put into use by the smaller city grocer or the merchant in the smaller town, yet there are many features of the large stores methods that can be used to advantage. For instance, one almost always sees a background in contrast to the commodity shown. Articles of a light color show up against a dark background, and vice versa. Green cucumbers look more attractively green when their crate is faced with crimson paper; ripe tomatoes look a deeper red when displayed against a deep green paper.

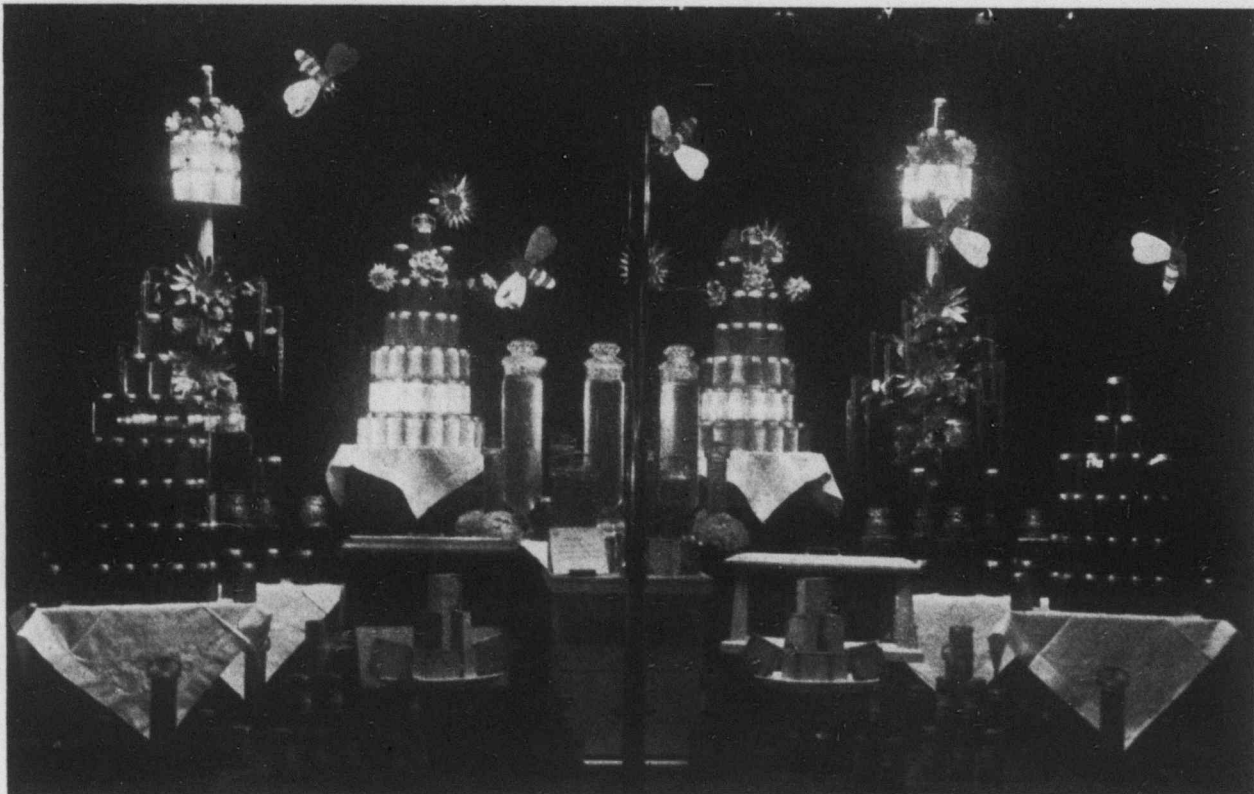
Appearance a Sales Argument

A professional window trimmer will also tell you that many commodities you

wish to display are their own best salesman. The color of oranges and other fruits is nature's own device to make them desired. The appearance of good pickles, and the very look of preserved fruits and jam in bottles and jars invites purchase. Marmalade looks well, and is very tempting in its appearance. Many manufacturers are very much aware of this, and make their label very small, realizing that no matter how attractive their label may be, they will not be so "purchase provoking" as the natural appearance of the contents. Syrups and honey, as well as many other bottled lines, are attractive by reason of their color and translucency. It is possible to take fullest advantage of this by placing a light behind a display of these.

Putting in the News Interest

If there is any news value to a shipment of goods—that also is a matter that might be played up in advertising them. The biggest advertisers make the best possible use of anything even locally topical. Some of the points mentioned are well illustrated in the window shown. This window was dressed for the Hudson Bay Co., Vancouver, by C. L. Greer, the display manager. The honey stands out richly against the dark background. The color and translucency of the honey is played up by the use of lights behind. The news value of the fact that the entire display was the prize exhibit at the Vancouver exhibition was made use of both in the newspaper advertising and with a card in the window.



A beautiful window display that demonstrates some of the contentions urged in the above article.

Britain Must Get Export Trade

Directors of Hargreaves Bros. & Co., Hull, England, Tell of the Necessity for Export Trade and Some of the Difficulties That Stand in the Way

"BRITISH manufacturers are bound to go after export trade on a very large scale in order to correct the exchange rate."

This was an important statement made to CANADIAN GROCER this week by Geo. P. Hargreaves, managing director of Hargreaves Bros. & Co., Ltd., manufacturers of Ocean Blue and other Hargreaves products, Hull, England. Mr. Hargreaves is in Canada with one of his co-directors, J. W. Medforth of Liverpool.

"There are, of course, some difficulties in the way of large export business immediately," continued Mr. Hargreaves. "British manufacturers in practically all lines have got behind with their output during the war and there are huge demands made upon them, not only from the British Colonies, but from European countries as well. If there is any seeming delay in shipping goods from Britain this is entirely due to the great demand which is very much in excess of supply.

"With the closing of the war European countries, as well as Canada and other colonies, became very important factors in the market for British goods. It is not only a duty, but it is a necessity for us to go after export trade in view of conditions in money exchange.

"We personally feel that Canada is a very important market and a market with a big future. Our business has been established in Canada for the past eight years, and has certainly been satisfactory. Our only regrets are that we had great difficulty in exporting to this country during the war, and that production is not yet on a large enough scale to take care of demand."

Mr. Hargreaves further pointed out that British firms have had great dif-



GEO. P. HARGREAVES,
managing director of Hargreaves Bros. & Co., Ltd., is visiting Canada in company with J. W. Medforth, another director of the company.

ficulty in securing sufficient tin cans for their products. This has delayed both their export and domestic trade to a considerable extent. They had also been up against large labor difficulties which have meant greatly increased production costs. For instance, at the present time the labor schedule called for at the Hargreaves factories in Hull is a 44-hour week. No work is done whatever on Saturday. This means that Old Country firms must increase their output to take care of the shorter week and greatly increased costs otherwise.

Both Mr. Hargreaves and Mr. Medforth are very enthusiastic over general prospects in Canada.

from 25 to 27 cents. Some ungraded muscatels can be had for as low as 15 cents.

In other dried fruits, supplies are fairly ample. Shipments of Grecian currants are on the way for this market, and are quoted to arrive at from 22 to 23 cents per pound. Portuguese figs are also en route, and will sell to the trade here at 18 cents per pound. Smyrna figs are available on this market, and in 4 row, 10 lb. boxes, are offered at 42 cents per pound.

ITALIAN LEMON PRODUCTION COSTS FULLY DOUBLED, SAYS REPORT

The lemon industry of Italy, while injured by the war, has not been seriously damaged, according to United States Consular reports. The Italian Government, to protect the growers, fixed a rather high price on citrus by-products, and by this means insured a reasonable price to growers for their fruit. The Government pays the manufacturers of by-products 80 per cent of the value of the products and has it stored in warehouses under Government control to be disposed of at a later date. Stocks on hand are now very large. The cost of production has more than doubled since 1914.

The estimated exportation from Palermo of fresh lemons during 1919 is 1,250,000 boxes. Up to July 13 about 650,000 boxes of these had been exported to the United States. New York has always been the largest market for Sicilian lemons and before the war Hamburg was second in importance. During and since the war English ports have displaced Hamburg. Reports from Catania, Italy, estimate their exports for 1919 at 250,000 boxes. Wages and other production costs have doubled over the pre-war figure. Pickers then receiving the equivalent of 50 cents per day now get \$1.25, and packers getting \$1.50 per day now receive \$2.50. Other costs are in proportion.

SERIOUS HOLDBACK OF FOOD-STUFFS

Armand Chaput, general manager of L. Chaput, Fils & Cie., wholesale grocers, Montreal, stated this week to CANADIAN GROCER that there had been a serious delay in the receipt of some foodstuffs coming to Canada via New York, and which had been held up as a result of the strikes that have been so serious there. "We have had some goods held back as long as four weeks," said Mr. Chaput.

However, new crop dried fruits are now coming to hand, and Mr. Chaput states that the movement is earlier this year than usual. Prunes, loose muscatels, apricots and peaches have already arrived, and these, it was stated, are showing up well as to quality. Mr. Chaput indicated that there would be a quick distribution of dried fruits as the market has been bare of supplies for some time. Table raisins are due to arrive within another week.

Raisins Show Further Advances

Thompson's Bulk Seedless Go Up a Cent and a Half Per Pound and Are Very Scarce, According to Reports From California—Heavy Demands for Raisins

BULK seedless raisins have advanced a cent and a half per pound this week, now selling to the trade at 21 cents per pound. Further increases are not unlikely, and wholesalers have been taking orders for immediate needs only. The market in raisins on the Pacific Coast is exceedingly strong, and the bulk seedless are very hard to obtain. Some houses in Toronto this week were practically cleaned out, and were awaiting shipments from California. The new California raisins that are now being sold on the Toronto market are of splendid quality, and have been going so freely, that wholesalers are without some

varieties. There is also a very heavy export demand for raisins, and shipments from California for overseas account will be heavy. There is little trade likelihood of any possible decline in prices, while on the other hand, there is the possibility that they may go higher. Large quantities of Thompson's seedless were sold on the Toronto market last week at 19½ cents, but owing to the scarcity, the price jumped to 21 cents on Monday. There are some extra fancy Sulphur bleached raisins in 25s, that are selling to the trade at 25 cents, and the seedless in 15 oz. packets are selling at 23 cents. Greek sultanias are quoted at

Rapid Advances in Cost of Paper Bags

Comparisons of Present Quotations With Those of 1915 and 1916 Show Tremendous Gains—A Big Item in Cost of Handling Sugar

THE cost of paper bags to the retail trade has shown such rapid advances in the last few years, that it is now a figure that should not be lost sight of, in the selling prices of goods. Comparing present values with those of 1915, the advance is considerably over one hundred per cent. Two pound bags that cost 67 cents per thousand in 1915, in 1916 rose to \$1.30, and in 1919 advanced to \$1.80, the present quotation representing an increase of 165 per cent. over that of 1915. Other sizes have shown correspondingly sharp gains. What this means to the grocer is best illustrated in the case of sugar, and the appended table gives in detail some interesting comparisons, also the cost per hundred pounds of sugar for certain sizes of bags. Presuming that a grocer sold a hundred pounds of sugar in two pounds bags, these bags that in 1915 cost 3 3-10 cents, now cost 9 cents. When it is considered that a grocer is

only permitted a cent per pound profit by the Board of Commerce, when all the costs of handling are reckoned, it is evident that the real margin of profit for the retailer is very slight indeed.

Price Comparisons

The following table shows the cost of paper bags to-day as compared with same time in 1915 and in 1916, also cost of paper bags per 100 lbs. sugar in various sizes:

	Size	Per M	Inc.	Cost per cwt. lbs. Sugar cts.
1915	2 lb.	.67	....	3 3-10
1916	2 lb.	1.30	165%	6 1-2
1919	2 lb.	1.80	....	9
1915	5 lb.	1.25	....	2 1-2
1916	5 lb.	2.43	107%	4 8-10
1919	5 lb.	3.38	....	6 3-5
1915	10 lb.	2.25	....	2 1-5
1916	10 lb.	4.37	170%	4 3-10
1919	10 lb.	6.08	....	6 4-5
1915	20 lb.	3.96	....	2
1916	20 lb.	7.69	170%	3 4-5
1919	20 lb.	10.69	....	5

These figures are based on purchasers of 10,000 and under 25,000.

Canned Fruits Are Getting Scarce

Demand for Domestic Account is Much Earlier Than is Usually the Case and Stocks Are Being Cleaned Up—Export Inquiry, Too

INDICATIONS point to a scarcity of canned fruits, before the season is very far advanced. There has been a great demand for canned fruits of all kinds, and much earlier than is usually the case, wholesalers state. This is largely due to the fact that many housewives did not preserve on her own account as such as was her custom, because of the high prices of fruits, and also of sugar. The scarcity of the latter, too, forced many people to curtail preserving operations. The result is that supplies, which were none too plentiful this year, on account of short crops in various fruits, are being drawn upon to a very great extent, and it is more than likely that long ere the season is spent, there will be little if any canned fruit to be had.

Export of canned fruits is also taking place, most of the canners having contracts for overseas delivery. This, too, is a factor in the scarcity. There is a very heavy demand in the Old Country for canned fruits, as the industry there has not yet got back to a normal basis. Europe too, is anxious to buy all that can be spared her. As far as this market is concerned, stocks in wholesalers' hands are being rapidly cleaned out. Domestic inquiry is much earlier than ordinarily, and it is felt that later, the retail trade will have difficulty getting repeat orders.

In the case of canned vegetables, supplies are larger and there is not the

same scarcity apparent. There is also some export in vegetables, and buying for domestic account too, has been very active.

OKANAGAN VALLEY SUFFERS FROM FROST

The cold snap which brought zero weather to the Prairies affected the Okanagan to some extent last night, about ten degrees of frost being shown. It is feared that apples on the trees are

Canadian Beans at High Prices

Large Quantities of Japanese Beans Available at the Coast Are Quoted at From \$4 to \$4.25 Per Bushel Laid Down Here

DEALERS state that farmers are holding out for high prices for their supplies of beans, and some are asking as high as \$5 per bushel for hand-picked beans. The crop this year is of exceptionally fine quality, but dealers are of the opinion that the prices being asked are much too high. They state that at the coast there are large quantities of Japanese beans of last year's crop, and that this year's beans will be coming along soon. Large quantities of them are every year sold on this market. They are the nearest thing to the Canadian article, and they

somewhat touched, though with favorable weather they may still recover.

A large proportion of the crop is still unpicked, and if conditions do not change for the better serious loss will ensue. This is the first year in the history of fruitgrowing here that a heavy frost has struck the Okanagan before the close of the picking season.

Salmon fishing ceased at noon Oct. 25th in the Barclay Sound and Pender Harbor districts, B.C., the latter area embracing the waters of Jervis Inlet, Bute Inlet and Toba Inlet. The prohibitory measure applies to all grades of salmon, stated Dominion fishery officials this morning, and the reasons given are that few salmon are now being caught, and the fish remaining are either in the spawning stage or are unfit for human consumption.

LIMA BEAN CROP 50%

That unusual weather conditions are responsible for a 50% below normal lima bean production is stated by the California Bean Dealers' Association. Henry P. Dimond, secretary of the association. The shortage this season will be in excess of 50%. The association recommends, however, that this estimate be made the basis for pro rata deliveries in the case of contracts made prior to July 20 only.

APPOINTED AGENT FOR CENTRAL CANADA

F. Manley has just been appointed sole agent for Central Canada for Geo. Mason Co., Ltd., of London, England, Manufacturers of O.K. sauce and other O.K. specialties.

WESTERN WHOLESALEERS EXPAND

W. P. Riley, president of Western Grocers, Ltd., states that his company have now completed deals for the purchase of the Nelson Jobbers, Limited. They now have twelve branches in the five Western provinces. The capital of the Western Company is held here.

can be brought to Toronto, dealers state, costing, laid down here, from \$4 to \$4.25 per bushel. With the Japanese goods available at a lower figure, it is more than likely that Canadian beans will have to sell under the quotation at which they can now be disposed of. The crop of Canadian beans is not a particularly heavy one, but the quality of the beans is of a very high order. Rangoon beans are practically off the market, some wholesalers reporting none in stock at all. On the whole, however, Canadian beans are selling considerably lower than a year ago.

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS

ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN, - - - - - President

H. T. HUNTER Vice-President.

H. V. TYRRELL - - - - - General Manager

THE MACLEAN PUBLISHING COMPANY, LIMITED

Publishers of Canadian Grocer, Hardware and Metal, The Financial Post, MacLean's Magazine, Farmers' Magazine, Dry Goods Review, Men's Wear Review, Printer and Publisher, Bookseller and Stationer, Canadian Machinery and Manufacturing News, Power House, Sanitary Engineer, Canadian Foundryman, Marine Engineering of Canada, Canadian Motor, Tractor and Implement Trade Journal.

OFFICES

CANADA—Montreal, Southam Bldg., 128 Bleury Street; Telephone Main 1004. Toronto—143-153 University Ave.; Telephone Main 7324. Winnipeg—1103 Union Trust Bldg.; Telephone 3449. Vancouver—89 Tenth Avenue West.

UNITED STATES—New York, Mrs. E. C. Gibb, Room 620, 111 Broadway, New York; Telephone 8971 Rector. Chicago—Room 1401, Lytton Bldg., 14 E. Jackson St.; Telephone Harrison 9133. Boston—C. L. Morton, Room 734, Old South Bldg.; Telephone Main 1024.

GREAT BRITAIN—London—The MacLean Company of Great Britain, Limited, 88 Fleet Street, E.C. E. J. Dodd, Director. Telephone Central 12960. Cable Address, Atabek, London, England.

SUBSCRIPTION—Canada, \$3.00 a year; Great Britain, South Africa and West Indies, 12s. 6d. a year; United States, \$3.50 a year; other countries, \$4.00 a year. Single copies, 10c, invariably in advance.

PUBLISHED EVERY FRIDAY

Circulation of Canadian Grocer has been audited by the Audit Bureau of Circulation. Copy of report will be sent to anyone interested.

VOL. XXXIII. TORONTO, NOV. 7, 1919 No. 45

MEETING MAIL ORDER COMPETITION

THE only merchant who needs to fear mail order competition is the merchant who is inefficient. The inefficient merchant must educate himself and his sales staff; he must buy and sell intelligently; he must study the market to keep his stock-up-to-date; he must advertise intelligently. To survive, he must meet mail order competition under equal conditions and he can if he wants to. The average merchant can take a great many lessons from department stores and mail order houses. These stores are keyed up to the utmost limit of efficiency. Their window trims are among the best in the country, they display their merchandise on tables and counters, where it can be easily seen and handled by customers. They use plenty of price tickets and they mark their prices in plain figures and stick to them.

They work on the principle that stock should be turned rapidly. They clean out old stock promptly. They have training schools for clerks, and this is where many retailers fall down. There are very few hardware stores where sales could not be speeded up 40 or 50 per cent. without additional help. There is too much lost time in the average store. If the average merchant could speed up the efficiency of his sales staff, and his selling helps, he would greatly increase his income.

THE FINANCE MINISTER'S WARNING

THE new Minister of Finance, Sir Henry Drayton, speaking recently on the subject of the 1919 Victory Loan, emphasized the very important fact that the late war had not only been a fighter's war, but a producer's war. The soldier had been indispensable to the producer; but the producer had also been indispensable to the soldier. "The fighters have finished their work, and written the name of Canada most high," he said, "but the work of the rest of the community is not finished; they are the last of the participants to be discharged. The war will not be won until we all make good the pledge to clean up the war mess, honestly, fully and fairly."

Everyone should understand that if these pledges are to be fulfilled, the 1919 Victory Loan must be pressed through to success. The Finance Minister also dwelt on the absolute necessity of a heavy subscription if Canada's markets are to be maintained and built up abroad. The importance to the Canadian producer of the overseas credits, which depend wholly on the success of the Loan, cannot be too freely insisted on, for the matter is one of vital concern to everyone. Canada can only seize her present trade opportunities in Europe, and face the future with confidence, if these credits are continued; and the only way to assure that result is to pile up big subscriptions for the Victory Loan.

Editorials You Should Read

AN EXCELLENT JUDGMENT

AN attorney-general in Atlanta, Georgia, has failed to find profiteering by the retailer as the result of a long and searching investigation. In fact, he has reached the conclusion that profiteering is only about one per cent. of the evil confronting the country, anyway. "Extravagance and neglect of duty and the effort to get rich quick without doing productive labor" is charged down as 49 per cent.

The same official replies to the complaint of many people that the Government is not doing anything to the profiteers. "Some of these same complainants have recently doubled the price of rents to the retail grocers," he says. "I have had no case brought to my attention where anyone wants the price reduced on his own service or what he sells." —*The Modern Grocer*, Chicago.

THE trouble these days seems not so much with labor as with idleness.

* * *

IT IS some satisfaction though that one doesn't have to dodge much just now to escape being hit by falling prices.

Molasses Likely to Reach Record Figures

Drought Played Serious Havoc With Yield of Cane—New Crop May be Months Late—No Assurance of Lower Prices—No Lessening of the Demand

THAT there has been a wide distribution of fancy molasses holdings in both the United States and Canada; that these holdings are not excessive, and not even normal in some instances; that it will be difficult to supplement these holdings for many months to come, is the definite information secured by CANADIAN GROCER regarding the outlook for supplies of this basic commodity.

What the present stocks are, in the hands of jobbers and other distributors, it is difficult to even estimate. Some large buyers have been active of late securing all the molasses they were able to lay hands on, and, prompted doubtless by the conditions prevailing in Barbadoes. Just how many have been able, thus, to satisfy their normal requirements for the fall and winter, none can tell. One of the largest importers in Canada states that holdings throughout the country cannot be excessive, and the conditions that have obtained in the production centres support this argument as a sound one.

A Serious Drought

In the first place, there was a serious drought in Barbadoes, and little or no rain is said to have fallen from November last until July of the present summer. This had the serious effect of shortening the cane yield, and making the outlook for new crop molasses very uncertain. Added to this, the shortage of sweetening material in the "Island" is said to have been responsible for the emplacement of an embargo preventing shipments leaving there to the extent of 50 per cent. Even those who have had orders placed, in some cases, are understood to have not received their 50 per cent. allotment yet, and with the crop well reduced through such distribution as could be made under Government's restricted policy, it does not seem that there will be much hope of getting more supplies now, or even during the balance of the present season. There is no logical argument that an embargo such as this would be lifted when the citizens of a country in which so necessary a commodity is produced, are facing a serious shortage themselves.

What This Means

The drought has created a serious problem, in that the crop will be greatly delayed, and harvesting will not be possible nearly so soon in 1920 as it is in the average season. For instance, deliveries begin to be made toward the end of January, some years, and in February there is considerable movement. This year, it was pointed out, delivery of fancy molasses will not be possible before March, or perhaps in April. Some jobbers assert that they have ample

stock to see them through, however. But if there has been short delivery in 1919, and which is substantial in the foregoing and with deliveries usually being made in mid-winter, what will be the position if no new molasses is to be had until March or April—six months away?

In view of the fact that cane has been in greater demand than ever—the sugar refineries buying lavishly to satisfy, if possible, a never-ceasing and greatly increased demand, prices have already advanced, and there is no certainty whatever that sugar will not go higher. World demands must be met if that be possible, but it does not seem now that they will, not for a long time to come, in any case.

There was an advance of price last week of three cents per gallon for molasses. How does this compare with the actual cost? It is stated that a price of 75c—approximately—at the Island, for wine measure gallons figure out, when landed at Montreal, at around \$1.10 per gallon—Imperial measure—and this is the price to the wholesaler, 1920 delivery. Looks like higher prices, doesn't it?

No Effect on Sales

Asked as to the effect this might have upon consumption, one importer stated that there was no apparent reduction in the use of fancy molasses. The customers who have acquired a taste for the better grades of fancy molasses will, and are continuing to buy as freely as ever. Being of excellent food value they are willing to still buy in regular quantities. It will therefore be a matter of anticipating a considerable sale for this product, even though prices have not reached their apparent high-water mark.

California Cannery Agree on New Classification Elimination of a Great Many Grades That Heretofore Have Been Altogether Too Numerous—Will be on Market in 1920

FOLLOWING months of study the executive committee of the Cannery League of California has set new standards for California canned fruits, and these will be on the market before the selling season of 1920. The new grades will be classified as follows:

Superlative Quality.—The top grade to be designated as fancy.

Fine Quality.—The grade between the top, and the middle, to be known as "choice."

Good Quality.—The middle grade to be known as "standard."

Second Quality.—The grade between the middle and the bottom, to be designated in this way, "fruit

EARLY FLORIDA SHIPMENTS ARRIVING IN MARKETS

Reports from the citrus fruit sections of Florida which are further borne out by statements of the large shipping organizations and published estimates of United States Department of Agriculture, indicate that the 1919-20 crop of oranges, grapefruit and tangerines is in very good condition. The older orchards, from all reports, have a heavier crop of fruit than last year, while there is a large additional acreage of new bearing trees with a fine crop on them. Shipments of grapefruit commenced a month ago and are now arriving in the markets in increasing volume. Shipments of the early varieties of oranges will begin this week.

Estimates of the State Department of Agriculture place the total crop 700,000 boxes ahead of last season with the principal increase in oranges. The crop is distributed among varieties approximately as follows: Oranges, 6,300,000 boxes; grapefruit, 3,300,000 boxes; limes and other small citrus, 50,000 boxes; making a total of 9,650,000 boxes, as compared with last year's total shipments for the state of 8,950,000 boxes.

SPANISH VALENCIA CROP SHORT

The Spanish Valencia crop of the past year has yielded a very profitable return to the grower, but market and transportation complications made it a bad year for the exporter, according to consular reports. The fruit cost the exporter exceptionally high prices and the returns were not commensurate. More than two-thirds of the crop was shipped to Great Britain and none to the United States. The report further states that because of lack of fertilizer during the war that the soil had become impoverished and it is expected that the result will be reflected in the 1919-20 crop which is estimated to be only one-third of the quantity harvested in an average year.

packed in ten per cent. syrup. "second"; fruit packed in water, "water."

Pie Quality.—The bottom grade to be designated "pie."

Light syrups are to be used on pears, cherries, and grapes, and beginning with ten per cent. sugar by weight on seconds, to increase in steps ten per cent. to each grade.

For some time it has been felt that there has been an unnecessary large number of grades, resulting in too much detail and confusion, and the setting of the new classification, it is believed, will greatly facilitate packing.

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Quebec

Joachim Bedard, grocer, Quebec, is dead.

W. M. Perrigard, grocer, Montreal, is dead.

F. C. Gingras, general merchant, Mar-bleton, is dead.

David & Legendre, grocers, Montreal, have dissolved partnership.

J. S. Larochelle, general merchant, of St. Ferdinand d'Halifax, is dead.

A. Biron, general merchant, Guigues, Quebec, has been succeeded by A. Vezin. Armand and Freres have been registered as general merchants in Grondines, Quebec.

Gerald Larkin, of P. C. Larkin and Co., Ltd., Toronto, spent last Friday and Saturday in Montreal.

M. F. Keegan, of the Cowan Co., Montreal, was married recently to Miss Ann Anderson of Montreal. Mr. and Mrs. Keegan will reside there.

The friends of L. P. Plamondon, sales representative for the Salada Tea Co., Montreal, will sympathize with him in the loss of his father, which occurred early this week.

Jas. E. Legendre, Lionel David, Louis Tessier and Geo. F. Gruffy have been registered in a grocery and provision business under the style, The Home Dairy Co.

ONTARIO

P. D. Keith, general merchant, Glen-coe, is dead.

Wm. Buehler, flour and feed mer-chant, Preston, is dead.

George L. Scott, until recently con-nected with H. P. Eckardt & Co., whole-sale grocers, Toronto, has formed a partnership with L. E. Thomas; they are now manufacturers' agents, confection-ery and grocery brokers, with offices in the Foy Building at 32 Front Street W., Toronto.

BUSINESS CHANGES

Ontario

W. J. Millman, grocer, Hamilton, has sold out.

David Pritchard, grocer, Orillia, has sold out.

W. J. Paddison, grocer, Barrie, has sold out.

H. Brady, Straffordville, has sold to Mr. Mitchell.

W. J. Millman, Hamilton, has sold to Thos. Simpson.

E. P. Donnelly, grocer, Toronto, has sold to Peter Shaw.

J. S. Midgley, grocer, Hamilton, has sold to W. Hoyle.

J. E. Herbison, grocer, Kingston, has been succeeded by G. C. Millard.

Berwin and Morris, general mer-chants, Golden Lake, have dissolved

partnership, Mr. Berwin continuing the business.

W. H. Thornton, Camlachie, has sold to W. H. Smith.

G. A. Curtis, grocer, Simcoe, has sold to A. L. Jeffries.

G. L. Harding, grocer, Toronto, has sold to W. H. Smillie.

Ernest Godard, grocer, Toronto, is discontinuing business.

Wm. Brittain, grocer, Toronto, has sold to Lucinda Wilson.

J. A. Denning, general store, Walkers, has sold to S. McCallum.

Chas. Dean, grocer, Glencoe, Ont., has sold to Geo. Westcott.

J. J. Steeve, grocer, Carleton Place, has sold to Mr. Baninque.

Geo. S. Harding, grocer, Toronto, has been succeeded by W. H. Smillie.

Benjamin Kelly, grocer, Toronto, has been succeeded by F. R. Benson.

Richard Van Loon, grocer, Toronto, has been succeeded by C. Richards.

T. A. Cowling, general merchant, Os-goode Station, has sold to G. Cohen.

F. A. Burnside, groceries and meats, Markdale, has sold to Fred Eagles.

A. and J. Ercolino, grocers and fruits, Hamilton, have suffered loss by fire.

Bruce Richardson, secretary-treasur-er of J. B. Richardson and Co., Tilbury, Ont., is dead.

J. J. Keating and Co., general mer-chants, South Woodslée, has suffered loss by fire.

H. A. Steele and Co., 1208 Dundas Street, West, Toronto, has sold to John Sherwood and Co.

Benson Bros., Guelph, groceries and crockery, have sold their china and crockery department.

J. G. Lambert, grocer, Hamilton, has sold his fruit store at 598 Concession Street to C. Burley.

Chas. Cross, grocer, Niagara Falls, has sold to the Niagara Citizens' Co-operative Association.

J. E. Haggart has opened a groce-teria at the corner of Lock and Lans-downe streets, Peterboro.

A. H. Wheeler is manager of the "People's Cash and Carry Store," re-cently opened on South Broadway, Till-sonburg.

John Simpson and Son, general mer-chants, Alevandria, have been succeeded by McLeod and Huot, who combine the business under the same style.

S. D. Casburne has opened a grocery business at 1312 Brown St. West, Fort William. Mr. Casburne was formerly in partnership with R. S. Piper.

Naughton Bros. have opened a new store in the Naughton block, Aurora, formerly occupied by Towns and Morris.

Naughton Bros. have sold part of their stock at Elgin Mills, Ont., to Mr. Kemper, who will run a grocery busi-ness.

A. W. Lamcroft has succeeded J. W. Bruce at 437 Jones Avenue, Toronto.

H. H. Brown has purchased the busi-ness of R. D. Henry at 176 Sheridan Avenue, Toronto.

F. Foxcroft has opened a grocery in the building formerly occupied by W. J. McAlden, Main Street, East Toronto.

E. and M. McEvoy, general mer-chants, Bowesville, have been succeeded by W. G. Redmond.

RECOVERING FROM OPERATION

Douglas Walker, of Hugh Walker & Son, Guelph, Ont., has just returned to business after 10 days in hospital, where he had undergone an operation to have a piece of shrapnel (a memento of France) removed from his leg.

RETURNS TO ENGLAND

U. L. Appleford, who is interested in the Elgin Milk Products Co., Limited, the new powdered milk plant to be erected in St. Thomas, Ont., left recently for England, where he will remain until next June. Lieut.-Col. Wright, of Tor-onto, who is moving to St. Thomas, will have charge of affairs during Mr. Apple-ford's absence.

PORT HOPE, ONT., STORE ROBBED

Thieves entered the grocery store of John Curtis & Son recently, getting away with about fifteen dollars in silver, which Mr. Curtis left in a bag behind the tins on the shelves so that he would have ready change to commence business the next day.

Entrance to the store was gained by throwing a large stone through the plate glass in the front door.

MERCHANT DIES SUDDENLY

Duncan Hay, 70 Huron Street, Strat-ford, was found dead on Sunday morn-ing by his daughters when they called him for breakfast. Death was due to heart failure.

He was in his sixty-sixth year. He was born in North Easthope, and had lived most of his life there, conducting a general store in Kippen, Ont.

A. Wayles, representative of Har-graves Bros. & Co., Ltd., Victoria, B.C., is in Toronto this week to meet Geo. P. Hargreaves, of Hull, Eng., and J. W. Medforth, Liverpool, directors of the firm, who are on a visit to Canada. Mr. Wayles is the exclusive representative in British Columbia.

NEWS FROM WESTERN CANADA

Western

L. Yorsh, grocer, Winnipeg, has been succeeded by W. H. Cox.

J. Finn, grocer, Winnipeg, has been succeeded by H. S. Halter.

Mrs. M. T. L. Lloyd, grocer, Winnipeg, has sold to Wm. White.

H. Shapiro, grocer, St. James, Man., has sold to S. Kaminsky.

Janet Wintrup, grocer, St. James, has been succeeded by Harry Newell.

H. A. Nesbitt, grocer, Moose Jaw, Sask., is discontinuing business.

L. T. Landress, general merchant, Redvers, Sask., has sold to R. Dermody.

The Bow Island Mercantile Co., Bow Island, Alta., have sold to M. H. Smith.

M. Wintrup, St. James, Manitoba, has sold his grocery store to M. Newell.

D. Christie, 1083 Main Street, Winnipeg, sold out to C. Barager.

Duncan Stewart, of Stewart Bros., general merchants, Peace River, Alta., is dead.

Anna L. Marion, general merchant, Morris, Man., has sold to Mainier and Caron.

J. D. Anderson, groceries and confectionery, Carnduff, Sask., has sold to R. J. Walker.

J. J. Pickard and Son, general merchants, Oxbow, have been succeeded by W. Alcorn.

J. W. Bartlett, general merchant, Ravenscrag, Sask., has sold to A. W. Morrel.

John Goodlu, general merchant, St. Joseph, Man., has sold to H. Daigault.

M. J. Brophy, general merchant, Bow Island, Alta., has sold to Alfred Hobson.

E. G. Ferne has bought out the business of Borthwick & Killock, Vancouver, B.C.

Y. Masuhara has bought out H. MacGowan, 148 Broadway East, Vancouver, B.C.

John Yeardye, 764 Ashburn Street, Winnipeg, has been succeeded by Max Begrod.

A. R. Steacy & Son have sold their North Vancouver business to Johnston & Co.

The W. G. H. Todd business at Victoria, B.C., has been purchased by R. & W. Allen.

D. B. Saunderson, grocer, West Kildronan, Man., has been succeeded by J. Figelman.

The business of J. Jackson, at Brackendale, B.C., has been bought by L. J. Whitaker.

M. W. McLean succeeds L. Hemus as owner of the business at 33 Sixth Ave. West, Vancouver.

H. Pearlman, 318 St. Marys Avenue, Winnipeg, Man., has disposed of business to M. Rezek.

J. H. Redding has opened a new store on the corner of Edmonton Street and York Avenue, Winnipeg.

E. Sutton has opened a grocery and confectionery store at 201 Rosebury Street, St. James, Manitoba.

The Rockwood store, Portage avenue, Winnipeg, has changed hands and is now operated as Fitzpatrick's grocery.

Sigurdson, Thorwaldson and Co., Ltd., Arborg, Man., have sold to the Arborg Farmers' Co-operative Association.

Hugh A. Bell, tea and coffee expert, 817-819 Sherbrooke Street, Winnipeg, Manitoba, has sold his business to J. Lowey.

M. Harding has opened a grocery and butcher store on the corner of Silver Avenue and Brooklyn Street, St. James, Manitoba.

J. E. Magee, who operates the Modern Meat Market at the corner of Salter Street and St. Johns Avenue, Winnipeg, has gone to spend the winter months in California.

White & Kilgour has opened a store and bake-shop on the corner of Grosvenor Avenue and Stafford Street, Winnipeg.

H. Arthur, Warnerson Avenue and Banning Street, Winnipeg, has retired from business. He operated successfully a grocery and meat market for the past ten years.

P. B. Body has erected and is now occupying his new premises on the corner of Broadway and Donald Street, Winnipeg, Manitoba.

M. Griffiths, who was operating a grocery and provision business on the corner of Bruce and Lyle Street, St. James, Manitoba, has sold to J. H. Turner.

J. E. Magee, of Magee & Co., provision merchants, Portage Avenue, Winnipeg, who was obliged to vacate his store to the Imperial Bank of Canada, has opened a store on the corner of St. Johns Avenue and Salter Street, Winnipeg, Manitoba.

Ex-Chief McPherson of the Winnipeg police, who resigned last spring during the Winnipeg strike, has opened a grocery store on the corner of Salter Street and St. Johns Avenue, Winnipeg.

W. J. Woods, at Enderby, B.C., has sold out to Duncan Bros. The Mt. Olie Farmers Exchange Association, Ltd., is the name of the new proprietors of the business formerly conducted by Woodward & Eakin, at Mt. Olie, B.C.

The P & B Cash Stores, Ltd., are opening the premises recently occupied by H. Arthur, Warnerson Avenue and Banning Street, Winnipeg. This store forms the seventeenth link in the P & B Chain, as they are already operating sixteen stores in the city.

W. H. Perrin has purchased the store recently operated by L. W. Patton, at 141 Donald Street, Winnipeg. Mr. Patton is now on the staff of the Prudential Life Insurance Co. of America.

J. W. Wright, who operated the grocery and meat market on the corner of St. Matthews Avenue and Arlington Street, Winnipeg, is back in the city again. Mr. Wright has been on a tour through the West of Canada trying to recuperate. He was obliged to give up business because of failing health. During Mr. Wright's fourteen years in the grocery business, he was never off work one hour or sick one hour or had a holiday of any kind.

H. R. Heron has bought the store of W. F. Bonter at Netherhill, Sask. The new management will trade under the title of H. R. Heron Limited, and will discontinue the small line of hardware that Mr. Bonter carried. In place of it, they intend carrying a much larger stock of men's and women's clothing, dry goods and boots and shoes and groceries.

Mr. Heron is a firm believer in advertising and though he has only recently taken over the business, has already circularized several hundred people in the district announcing the change in ownership and making a strong bid for patronage.

A spot cash business will be done for the future, as Mr. Heron believes that a merchant who buys and sells for cash has taken a long step forward towards meeting the competition of city stores and catalogue houses.

W. E. Leard, who, for some years operated a grocery store in Saskatoon, has purchased the interest of F. Digney, at Beatty, Sask.

The new management intend to carry the store under the name of W. E. Leard, and to put in a larger stock of dry goods, boots and shoes and groceries.

THE ENEMY OF THE HIGH COST OF LIVING is the startling slogan adopted by the newest of Saskatoon's grocery stores.

This establishment, trading under the name of the FOOD BASKET, has opened an exclusive grocery store at 228 Second Avenue South, Saskatoon, and is operating on a cash basis.

Sugarman Bros., who have several fruit stores, are the owners of the new business.

Selling only meats, dairy products and green groceries in season, E. Meggs has opened a store on Broadway, Saskatoon.

Mr. Meggs has for a number of years been connected with prominent meat stores in the city.

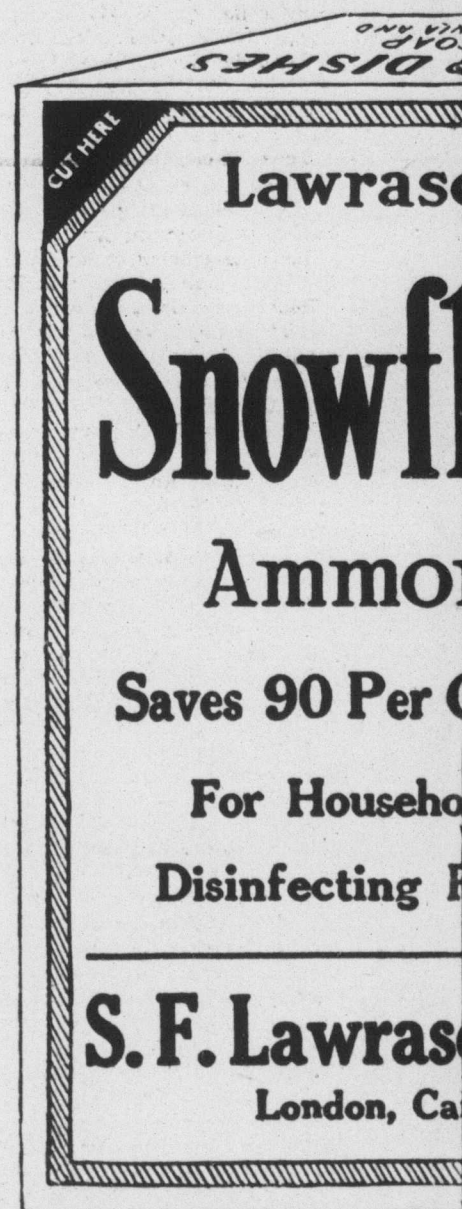
Quality pl

Snowflake has never fallen down on its claims.

It has always been the full strength ammonia---it always will be.

Poor quality ammonias have injured the business we have created, but the customer who has insisted on Snowflake is still buying it.

Isn't that so?

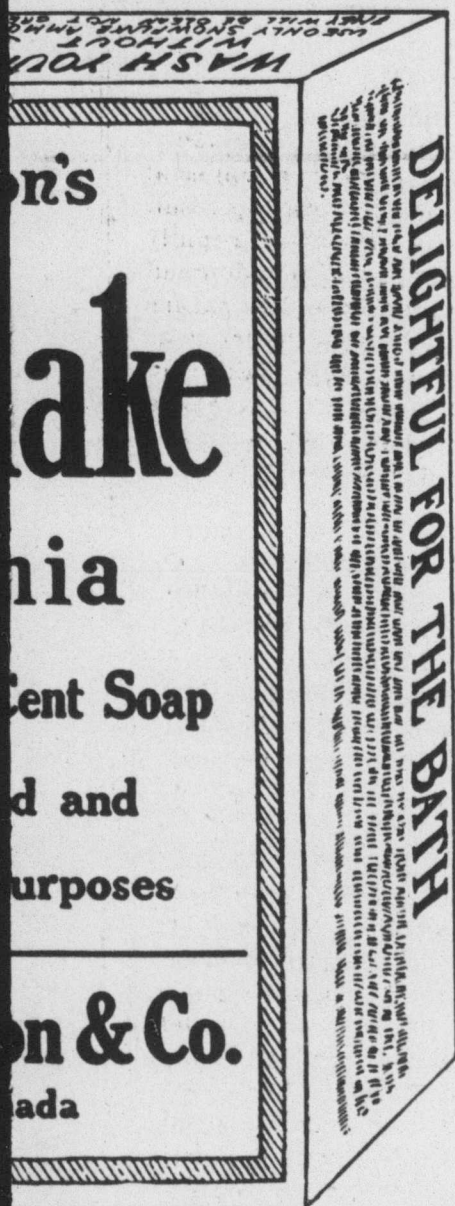


Pushing backward lines with a small margin for your cash register. Order Snowflake in five case

Order Through Your Wholesaler.

S. F. LAWRASON & CO.

us Pushing



A little pushing in other lines has meant increased sales.

What have you that means more profit than Snowflake?

Back up our consistent advertising with a Snowflake drive.

“Softens Water---Cuts Grease---Saves Soap”---those are the claims you can make for it.

you, may empty your shelves but it doesn't fill lots for the larger profits.

In Drop Shipments 5 case lots and over, freight prepaid.

LONDON, CANADA

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

REPORTS from different markets for the week indicate a decided improvement in trade, due to the beginning of the Christmas trade. Many lines generally associated with the Christmas trade are difficult to obtain this year and are selling at high prices.

MONTREAL—The important advance for the week is that of two cents per gallon for fancy molasses. This is one of the firmest commodities on the list and prices are bound to be high. Cloves are also higher. Cotton rope is up three cents and twines are firmer. Teas have advanced two to three cents a pound. Oats and barley are higher. Potatoes advanced about 15c per bag. Nuts are in demand and peanuts are likely to advance, importers' costs already being higher. Sugar prices have advanced on Lantic and Dominion, each 25c per cwt. Canary seed is down 8c per pound to 20c. Tapioca is also lower. Special middlings are reduced in price.

There is a serious hold-back of raw sugars destined to reach Montreal refineries and one of these is closed, temporarily. The domestic requirements are being fairly well taken care of. Trade is reported quite active all around.

TORONTO—Changes in the markets for general grocery commodities are mostly on the upward side this week. All sugar refineries are now quoting granulated sugar at \$11.46 per cwt., on the basis of Toronto delivery. Supplies are still very much restricted, although as far as this market is concerned there does not seem to be any actual need. Teas continue their upward trend and both Indian and Ceylon teas jumped two cents a pound in the last week at primary markets. London prices were even higher. Coffees are for the most part steady and strong, with little improvement as far as supplies are concerned. Spices are very strong, with ginger, cloves and cinnamon showing slightly higher quotations. Cream of tartar is very firm and stocks are low.

A scarcity of canned fruits is not unlikely. Heavier demands are being made on supplies at a much earlier date than usual, with the result that stocks that were large are being rapidly depleted. There is also quite an export demand for canned goods. Thompson's seedless raisins advanced this week, now selling to the trade at 21 cents per pound. Advices from California are to the effect that Thompson's seedless raisins are scarce. New prunes and apricots have not yet arrived on this market, but dried peaches are being offered.

The produce market underwent some changes this week as far as pork and pork products are concerned. According to the ruling of the Board of Commerce, new pork prices came into force at the end of last week. Prices on both fresh and smoked meats are from two to five cents lower and lard also shows a reduction. The cheese and butter markets are stronger and eggs, too, are very high.

WINNIPEG—There is a general firmness noted in most of the standard grocery lines during the week. Granulated sugar is almost unobtainable, though yellows are still available. Teas on spot are growing very scarce and as a result a firmer tendency is being noted. Coffee continues its steady advance. Rice is also higher. Prunes have advanced slightly under an improved demand. Raisins are in strong demand even at present high prices and are very firm. Figs and dates are being offered at abnormally high figures. Dried apples are selling slowly. California canned fruits are slow in reaching the market and the prospects are that nuts for the Christmas trade will be in very light supply.

In the produce lines there is a firmer feeling in cheese. Hogs on the other hand are much easier and are showing a very uncertain market and it is probable that there will be further declines that will be reflected in related lines.

QUEBEC MARKETS

MONTREAL, Nov. 5.—The condition of grocery markets here this week is steady, with some advances made and one or two declines. Molasses is one of the firming commodities, two cents being added to the price. Cotton rope is also higher. Trade is seasonably good.

Cotton Rope Up; Seed; Radnor Water

Montreal.
VARIOUS LINES.—An advance of 3 cents per pound is effective for cotton rope, making the base price for 3-8-inch 71c. Canary seed is reduced 8c per lb. to 20c. Radnor water, pint size, is advanced 50c per doz. to \$11.50 per case.

Refined Sugars at \$11.25; Hard to Get Shipments

Montreal.
SUGAR.—The longshoremen's strike at New York has had a more or less serious effect on the local output of refiners. Cargoes of raw sugar are tied up in the port of New York and cannot be moved. This has made a temporary stay in operations here, and for the time being refinery operations are discontinued to some extent. It will be a while before they can again resume. The coast refineries are still melting, it is claimed, owing to the fact that they can get supplies forward with less trouble. The Atlantic price and that of Dominion refinery went to \$11.25 this week.

Atlantic Sugar Company, extra granulated sugar, 100 lbs.	11 25
Acadia Sugar Refinery, extra granulated	11 00
Canada Sugar Refinery	11 25
Dominion Sugar Co., Ltd., crystal granulated	11 25
St. Lawrence Sugar Refineries	11 25
Iceing, barrels	11 20
Iceing, 25-lb. boxes	11 60
Iceing, 50-lb. boxes	11 40
Do., 1 lb.	12 80
Yellow, No. 1	10 85
Yellow, No. 2 (Golden)	10 25 10 75
Yellow, No. 3	10 15 10 65
Yellow, No. 4	10 10
Powdered, barrels	11 00
Powdered, 50s	11 30
Powdered, 25s	11 50
Cubes and Dice (asst. tea), 100-lb. boxes	11 85
Do., 50-lb. boxes	11 95
Do., 25-lb. boxes	12 15
Do., 2-lb. pack	13 25
Paris lumps, barrels	11 60
Paris lumps (100 lbs.)	11 70
Paris lumps (50-lb. boxes)	11 80
Paris lumps (25-lb. boxes)	12 00
Paris lumps (cartons, 5-lb.)	11 70
Do., cartons, 2-lb.	13 50
Do., cartons, 5-lb.	12 75
Crystal diamonds, barrels	11 85
Crystal diamonds (100 lb. boxes)	11 95
Crystal diamonds (50-lb. boxes)	12 05
Crystal diamonds (25-lb. boxes)	12 25
Demarara light, per lb.	0 10

Buyers Take Orders of Canned Goods

Montreal.
CANNED GOODS.—Buyers were inclined to defer taking their booked orders of canned fruits and vegetables, but the jobbers state that they are now willing to accept delivery. There has been little change this week.

Canned Vegetables—	
Asparagus (Amer.) mammoth green tips	4 50 4 85
Asparagus, imported (2 1/2s)	1 85 2 00
Beans, Golden Wax	1 85 2 00

Beans, Refugee	2 00	2 10
Beets, new sliced, 2-lb.	1 00	1 35
Corn (2s)	1 65	1 70
Carrots (sliced), 2s	1 10	1 10
Corn (on cob), gallons	7 00	7 50
Spinach, 3s	2 55	
Spinach, Can. (2s)	1 80	
Spinach, California, 2s	3 15	3 50
Do. (wine gals.)	8 00	10 00
Tomatoes, 1s	0 95	1 00
Tomatoes, 2s	1 50	1 50
Tomatoes, 2 1/2s	1 85	1 90
Tomatoes, 3s		2 15
Tomatoes, gallons	6 00	7 02 1/2
Pumpkin, 2 1/2s (doz.)	1 10	
Pumpkins, gallons (doz.)	3 25	
Peas, standards	1 85	1 90
Peas, early June	1 92 1/2	2 05
Peas, extra fine, 2s	3 00	
Peas, Sw. Wrinkle	2 00	
Do., fancy, 20 oz.	1 57 1/2	
Do., 2-lb. tins	2 75	
Canned Fruits—		
Apples, 2 1/2s, doz.	1 10	1 65
Do., 3s, doz.	1 80	1 95
Do., gallons, doz.	5 25	
Blueberries, 1/2s, doz.	0 95	
Blueberries, 2s	2 25	2 40
Do., 1 lb. talls, doz.	1 85	
Currants, black, 2s, doz.	4 00	4 65
Do., gallons, doz.		16 00
Cherries, red, pitted, heavy syrup, doz.	4 50	4 75
Cherries, white, pitted	4 50	4 75
Gooseberries, 2s, heavy syrup, doz.		2 75
Peaches, 20 oz., doz.		
Do., No. 2	3 00	3 75
Do., 2 1/2s, (light syrup)	4 00	4 75
Pears, 2s	4 25	4 75
Do., 2 1/2s	5 25	5 40
Do., 2s (light syrup)		4 00
Pineapples (grated and sliced), Do., 1 lb. flat, doz.		1 90
Do., 2 lb. talls, doz.		2 30
Do., 2 1/2s	4 00	4 50
Piums—Lombard	2 00	2 20
Gages, Green, 2s		2 45
Do. (light syrup, 2s)		2 00
Raspberries, 2s, black or red, heavy syrup		4 70
Strawberry, 2s, heavy syrup		4 65

CANNED FISH

Salmon—	
Chums, 1-lb. talls	2 00
Do., 1/2s, flat	1 20
Sockeye, 48, 1s, doz.	4 75
Do., 96, 1/2s, doz.	2 50
Red Springs, 1 lb. tall	4 00
Do., 1/2 lb.	4 30
Cohoos, 1 lb. tall	3 75
Do., 1/2 lb. flat	1 90
Pinks, 1 lb.	2 55
Do., 1/2 lb.	1 30
White Springs, 1s	2 40
Chums, 1 lb. talls	2 00
Do., 1/2s, flat	1 10
Salmon, Gaspere, Niobe Brand (case of 4 doz.)	2 25
Labrador salmon, 1-lb. flat	3 60
Alaska, red, 1-lb. tall	4 25
Pilehards, 1-lb. talls	1 90
Whale Steak 1-lb. flat	1 90
Herrings, imported, tomato sauce	3 25
Do., kippered	2 85
Do., tomato sauce, 1/2s	1 85
Do., kipp., Canadian, 48 ls.	1 90
Do., 1/2s	1 65
Haddies (lunch) (1/2-lb.)	1 00
Haddies, chicken (4 doz. to case), doz.	2 25
Canadian sardines (case)	6 25
Norwegian sardines, per case of 100 (1/2s)	24 00
Oysters (Canned)—	
5 oz., doz.	2 60
10 oz., doz.	4 20
Lobsters 1/2-lb. doz.	3 00
Do., 1/2-lb. tins, doz.	5 50
Do., 1-lb. talls	8 25
Do., 1/2-lb. doz.	6 00
Do., 1-lb. flats	8 25
Lobster paste, 1/2-lb. tins	3 50
Sardines (Amer. Norweg'n style)	14 50
Sardines (gen. Norwegian)	25 00
Sardines—Canadian brands (as to quality), case	5 25
Sardines, French	32 00
Do., Portuguese, case	24 00

Scallops, 1-lb., doz.	3 25
Do., Eastern trade	2 65
Do., Winnipeg and Western	2 85
Scotch Snack, No. 2, doz.	4 50
Shrimps, No. 1	2 40
Do., 1 1/2s	4 50
Crabs, No. 1 (cs 4 doz.)	6 75
Crab meat (Japanese), doz.	6 50
Clams (river) (1 lb.), doz.	1 00
Scotch Snack, No. 1, doz., Montreal	2 00

Steady Bean Sales And Ample Supplies

Montreal.
BEANS.—There have been ample supplies of beans in this market, the trade being fair and calling for fair amounts, although demand would be heavier, doubtless, were the weather colder. Best white beans are selling at around \$5.40 per bushel.

BEANS—	
Canadian, hand-picked, bush	5 40
British Columbia	5 00
Brown Beans	3 50
Japanese	5 25
Yellow Eyes	5 50
Japanese Lima, per lb. (as to quality)	0 10
Lima, California	0 15
Kidney bean	6 00
Peas, white soup, per bushel	4 00
Peas, split, new crop (98 lbs.)	7 00
Peas, boiling, bushel	8 00
Peas, Japanese, green, lb.	0 10 1/2

May Pay More Soon For U. S. Peanuts

NUTS.—There has been a good demand for various nuts, season considered, and it is not unlikely that there will be a ready sale for all that come to hand. Excessively wet weather in the United States producing areas is said to be responsible for an advance to importers of about four cents a pound. It is therefore probable that there will, in the immediate future, be an advance to the trade on Virginia grades.

Almonds, Tarragona, per lb.	0 28	0 30
Almonds (shelled)		0 62
Almonds (Jordan)		0 75
Brazil nuts (new)		0 26
Brazil nuts (medium)	0 15	0 17
Chestnuts (Canadian)		0 20
Filberts (Sicily), per lb.	0 23	0 30
Filberts, Barcelona	0 25	0 26
Hickory nuts (large and small), lb.	0 10	0 15
Pecans, No. 4 Jumbo		0 40
Peanuts—		
Jumbo	0 23	0 25
"G"		0 18
Coons		0 14
Shelled, No. 1, Spanish	0 25	0 26
Salted Spanish, per lb.	0 29	0 30
Shelled, No. 1, Virginia	0 16 1/2	0 18
Do., No. 2		0 14
Peanuts (salted)		
Fancy wholes, per lb.		0 38
Fancy splits, per lb.		0 33
Pecans (new Jumbo), per lb.	0 32	0 35
Pecans, large, No. 2, polished	0 32	0 35
Pecans, New Orleans, No. 2	0 21	0 24
Jumbo		0 50
Walnuts (Grenoble)	0 29	0 35
Walnuts (new Naples)	0 23	0 25
Walnuts (shelled)	0 80	0 82
Walnuts (Chilean), bags, per lb.		0 33

Despite Improvement In Delivery, Fruit High

Montreal.
DRIED FRUITS.—From U. S. points and from the European countries, supplies of dried fruits are either already delivered to this market or will be within the next week. Greek currants are expected before the week end. These will be eagerly sought and the general distribution of supplies is expected to

be carried out in a large way almost immediately. In view of the call from all points, east and west, it is expected that there will be no low prices on any items.

Apricots, fancy	0 32	
Do., choice	0 28	
Do., slabs	0 26	
Apples (evaporated)	0 23½	0 24
Peaches (fancy)	0 26	
Faced	0 19	0 20
Choice	0 20	0 24
Extra choice	0 21	0 24
12 oz., per pkg.	0 16	0 18
Pears, choice	0 26	
Drained Peels—		
Lemon	0 46	0 47
Orange	0 47	0 48
Citron	0 62	0 63
Raisins—		
Bulk, 25-lb. boxes, lb.	0 18	0 23
Muscatsels, 2 crown	0 16	0 16
Do., 1 crown	0 14	0 14
Do., 3 crown	0 18	0 18
Cal. seedless, cartons, 16 oz.	0 23	0 23
Choice, seeded, 12 oz.	0 14½	0 14
Fancy seeded	0 14	0 14
15 oz.	0 16½	0 16
11 oz.	0 13½	0 14
Choice seeded, 15 oz.	0 18	0 16
Seedless, 15 oz. pkg.	0 23	0 23
Currents, Greek, 15 oz.	0 24	0 25
Currents (Amarites), loose	0 27½	0 27½
Dates, Excelsior, per case (36-10s)	6 25	6 25
Fard, 12-lb. boxes	3 25	3 25
Packages only	0 19	0 20
Do., Dromedary (36-10 oz.)	7 25	7 25
Packages only, Excelsior	0 20	0 20
Do., Dromedary	0 22	0 22
Figs (layer), 10-lb. boxes	2 60	3 00
Figs, white (70 4-oz. boxes)	5 40	5 40
Figs, Spanish (cooking), 28-lb. boxes	0 14	0 14
Do. (28 8-oz. boxes)	3 50	3 50
Do. (12 10-oz. boxes)	2 20	2 20
Prunes (25-lb. boxes)—		
30-40s	0 32	0 35
40-50s	0 30	0 30
50-60s	0 25	0 25
60-70s	0 22	0 25
70-80s (25-lb. box)	0 20	0 22
80-90s	0 17	0 19
90-100s	0 16	0 17
100-120s	0 14	0 14
Peels—		
Orange	0 45	0 45
Lemon	0 42	0 42
Citron	0 62	0 62
Mixed, ½-lb. cartons, doz.	2 75	2 75

Is Active Demand Still For Syrups

Montreal. SYRUPS.—Much activity has prevailed all the season through for corn syrups and the refiners have been shipping out large quantities every week. Supplies have been well maintained right along.

Corn Syrups—		
Barrels, about 700 lbs., per lb.	0 08½	0 08½
Half bbls.	0 08½	0 08½
Kegs	0 08½	0 08½
2-lb. tins, 2 doz. in case, case	5 45	5 45
5-lb. tins, 1 doz. in case, case	6 05	6 05
10-lb. tins, ½ doz. in case, case	5 75	5 75
20-lb. tins, ¼ doz. in case, case	5 70	5 70
2-gal. 25-lb. pails, each	2 60	2 60
3-gal. 38½-lb. pails, each	3 85	3 85
5-gal. 65-lb. pails, each	6 25	6 25
White Corn Syrup—		
2-lb. tins, 3 doz. in case, case	5 95	5 95
5-lb. tins, 1 doz. in case, case	6 55	6 55
10-lb. tins, ½ doz. in case, case	6 25	6 25
20-lb. tins, ¼ doz. in case, case	6 20	6 20
Cane Syrup (Crystal) Diamond—		
Pecans, "paper shell," extra large		
2-lb. tins, 2 doz. in case, per cs.	7 50	7 50
Barrels, per 100 lbs.	10 25	10 25
Half barrels, per 100 lbs.	10 50	10 50
Glucose, 5-lb. cans (case)	4 80	4 80

Two Cents Added To Price Fancy Molasses

Montreal. MOLASSES.—"The outlook is for higher molasses prices." This forecast was made in the market service from Montreal last week. Since then two cents has been added to the prices, and

the market is ruling with much firmness. There has been a wide distribution of the product and low prices are not looked for.

Barbadoes Molasses—		Prices for Island of Montreal
Punchons		1 05
Barrels		1 08
Half barrels		1 10
Antigua Molasses—		
Punchons		
Barrels		
Half barrels		
Note—Prices on molasses to outside points average about 3c per gallon less.		

Tapioca is Lower; Rice Crop Damaged

Montreal. RICE, TAPIOCA.—It is stated that some of the Carolina rice crop has been affected by the wet weather in the South, affecting the appearance, but not the yield. The markets are quite steady. Tapioca is easier in price and has declined in one quarter 2½c per lb. on seed and pearl, and one cent on flake.

RICE—		
Carolina, fancy	17 00	18 00
Siam No. 2	12 50	12 50
Siam (fancy)	16 00	16 00
Rangoon "B"	11 75	13 00
Rangoon CC	11 75	12 90
Mandarin	13 75	13 75
Sparkling	15 75	15 75
Patna	0 14½	0 15½
Broken rice, fine	7 00	7 00
Do., coarse	8 50	9 00
Tapioca, per lb. (seed)	0 12½	0 16
Tapioca (pearl)	0 12½	0 14
Tapioca (flake)	0 11	0 13

Note.—The rice market is subject to frequent change and the price basis is quite nominal.

Two to Three Cent Advance For Teas

Montreal. TEAS.—An advance has been effected in this market on various Java teas and the market is very firm on all grades. It is stated that the holders of any considerable quantities of tea are not worrying about the outlet, supplies being depleted, of the best grades and buyers seeking supplies more readily than for some time past. The foreign exchange situation is said to be more acute than ever.

Japan Teas—		
Choice (to medium)	0 65	0 75
Early picking	0 65	0 70
Finest grades	0 80	1 00
Javas—		
Pekoes	0 42	0 45
Orange Pekoes	0 46	0 48
Broken Orange Pekoes	0 43	0 46
Inferior grades of broken teas may be had from jobbers on request at favorable prices.		

Plenty Spot Coffee But Imports Held Up

Montreal. COFFEE, COCOA.—Spot coffee stocks are ample to meet the present demand, and which is good. But the longshoremen's strike at New York has worked hardship in the matter of delivery, and it is said that there were no fewer than 700,000 bags of coffee tied up there that cannot be moved. This was reduced to 500,000 bags within the last week, it is stated.

Cocoa sales are active and prices unchanged.

Coffee—		
Regotas, lb.	0 45	0 47
Maracaibo, lb.	0 43½	0 45
Mocha (types)	0 44	0 47
Jamaica	0 42	0 46

Mexican, lb.	0 44	0 46
Eto, lb.	0 37	0 39½
Santos, Bourbon, lb.	0 44	0 47
Santos, lb.	0 43	0 45
Cocoa—		
In 1-lb., per doz.	5 25	5 25
In ½-lb., per doz.	2 75	2 75
In ¼-lb., per doz.	1 45	1 45
In small size, per doz.	1 10	1 10

Nominal Clove Basis; Damaged Are Crops

Montreal. SPICES.—The crop of cloves is said to have been damaged and this has served to change the price basis to the importer, and rather a nominal market prevails. There is strength, also, to the white pepper market. Movement is still active to the retail trade.

Allspice	0 20	0 22
Cassia (pure)	0 33	0 35
Cinnamon—		
Rolls	0 55	0 55
Pure ground	0 85	0 40
Cloves	0 80	0 90
Cream of tartar (French pure)	0 75	0 80
Chickory, Canadian	0 20	0 20
American high test	0 80	0 85
Ginger	0 29	0 29
Ginger (Cochin or Jamaica)	0 31	0 31
Mace, pure, 1-lb. tins.	1 00	1 00
Mixed spice	0 30	0 30
Do., 2½ shaker tins, doz.	1 15	1 15
Nutmegs, whole	0 60	0 70
64, lb.	0 45	0 45
80, lb.	0 43	0 43
100, lb.	0 40	0 40
Nutmegs, ground, 1-lb. tins.	0 65	0 65
Pepper, black	0 38	0 40
Do., special	0 32	0 32
Do., white	0 50	0 50
Pepper (Cayenne)	0 35	0 37
Pickling spice	0 28	0 30
Paprika	0 65	0 70
Tumeric	0 28	0 30
Tartaric acid, per lb. (crystals or powdered)	1 00	1 10
Cardamon seed, per lb., bulk	2 00	2 00
Caraway (nominal)	0 30	0 35
Cinnamon, China, lb.	0 30	0 30
Cinnamon, per lb.	0 35	0 35
Mustard seed, bulk	0 35	0 40
Celery seed, bulk (nominal)	0 75	0 80
Shredded coconut, in pails.	0 21	0 28
Pimento, whole	0 20	0 22

For spices packed in cartons add 4½ cents a lb. and for spices packed in tin containers add 10 cents per lb.

Package Cereals, Etc., Are Moving Actively

Montreal. PACKAGE GOODS.—A fair movement of package cereals and other goods is reported, and the prices of these is steadily held, for the most part.

PACKAGE GOODS			
Corn Flakes, 3½s.	3 50	3 65	3 75
case	3 90	4 15	4 15
Rolls oats, 20s	5 60	5 60	5 60
Do., 18s	2 00	2 00	2 00
Do., large, doz.	3 00	3 00	3 00
Oatmeal, fine cut, pkgs., case	4 60	4 60	4 60
Oat Flakes, 20s	5 40	5 40	5 40
Puffed rice	5 25	5 25	5 25
Puffed wheat	4 25	4 25	4 25
Farina, case	2 35	2 35	2 35
Scotch Pearl Barley, case	2 35	2 35	2 35
Pancake Flour, case	3 60	3 60	3 60
Pancake flour, self-raising, doz.	1 50	1 50	1 50
Buckwheat Flour, case	3 60	3 60	3 60
Wheat food, 18-1½s	3 25	3 25	3 25
Porridge wheat, 36s	6 45	6 45	6 45
Do., 20s	6 25	6 25	6 25
Self-Raising Flour (3-lb. pack.)			
doz.	2 90	2 90	2 90
do. (5-lb. pack.), doz.	5 70	5 70	5 70
Corn starch (prepared)	0 11½	0 11½	0 11½
Potato flour	0 16½	0 16½	0 16½
Starch (laundry)	0 12	0 12	0 12
Flour, Tapioca	0 15	0 16	0 16

Broken Cereals Are Now Selling Well

Montreal. CEREALS.—There has been quite a steady movement of cereals to the trade and prices are unchanged. It is stated

that some, in their anxiety to secure business, have resorted to cutting prices, but the retail trade is being supplied at around the \$5 mark for 90-lb. size rolled oats.

Cornmeal, Gold Dust	5 75	6 50
Barley, pearl	6 00	6 25
Barley, Pot. 98 lbs.	5 00	5 50
Barley (roasted)		7 50
Buckwheat flour, 98 lbs.	5 50	6 00
Hominy grits, 98 lbs.	6 00	6 50
Hominy, pearl, 98 lbs.		6 45
Graham flour	5 75	5 90
Oatmeal (standard-granulated and fine)	5 65	6 00
Peas, Canadian, boiling, bush	4 00	5 50
Split peas (per 98 lbs.)	6 50	7 25
Rolled oats, 90-lb. bags	5 00	5 15
Rolled wheat (100-lb. bbls.)		7 10

Free Flour Movement And No Price Change

Montreal.
FLOUR.—The domestic requirements for flour have been quite large and there is little change in any way, as to either demand or price. No new export orders have been received of late, but more are expected to come in due time.

Standard Wheat Flours—
Straight or mixed cars, 50,000 lbs. on track, per bbl., in (2) jute bags, 98 lbs. 11 00
Per bbl., in (2) cotton bags, 98 lbs. 11 15
Small lots, per bbl. (2) jute bags, 98 lbs. 11 30
Winter wheat flour (bbl.) 10 75

Special Middlings Are Quoted Lower

Montreal.
FEEDS.—The only change this week is that of a reduction for special middlings. These are quoted at \$61 to \$62 per ton. The demand for shorts and bran is fairly well met, and mild weather conditions have served to assist distribution more widely than would have been possible had colder temperatures prevailed.

Shorts—
Mixed cars 52 00
Bran—
Mixed cars 45 00
Crushed oats 60 00
Barley chop 64 00
Special, middlings 61 00
Feed flour (98 lb. sack) 3 75
Flour Feed (22% Protein)—
F.O.B. Cardinal 64 00
F.O.B. Fort William 62 00

More Variety Apples And Moving Freely

Montreal.
FRUITS.—There have been new arrivals of apples and as the season advances the winter varieties will arrive. Much active demand is manifest for all good varieties and the prices remain high. Plums are finished for the season. Oranges and lemons, locally, are tending to a little higher levels.

Apples—
Ben Davies, No. 1 6 00
Do., No. 2 5 00
MacIntosh Red 9 00
Fameuse, No. 1 9 00
Gravenstein 5 00
Wenatchy 7 00
Bananas (as to grade), bunch 5 00
Cranberries, bbl. 12 00
Do., gal. 0 75
Grapes, Tokay (box), 30 lbs. 3 25
Grapes, basket 0 50
Grapefruit, Jamaican, 64, 80, 96 Do., Florida, 54, 64, 80, 96 6 00
Lemons, Messina 8 00
Pears, California 6 50
Keffler Pears (box) 3 00
Do., bbl. 8 50
Oranges, Cal., Valencia 6 50

200 size 7 25
Cal. Navels 7 00

Oats And Barley Up; But Hay Unchanged

Montreal.
GRAIN AND HAY.—Advances have been made this week for both oats and barley, one to one and a half cents for oats, and 3c per bushel for barley.

Hay is still a dead number, the farmers holding out for high prices and the buyers not buying to any extent.

Hay—
Good, No. 1, per 2,000-lb. ton 23 00
Do., No. 2 22 00
Do., No. 3 20 00
Straw 11 00
Oats—
No. 2 C.W. (34 lbs.) 0 97 1/2
No. 3 C.W. 0 96
Extra feed
No. 1 feed 0 94
No. 2 feed 0 92
Barley—
No. 3 C.W. 1 56
No. 3 1 55
No. 4 C.W. 1 53

Potato Price Goes To One Seventy-five

Montreal.
VEGETABLES.—There has been a

slight advance for potatoes, the bag price—90 lbs.—being \$1.75. Onions are firmer, \$4 per 75 lb. sack being quoted. The variety of vegetables available is fast lessening.

Beans, new string (imported) hamper 4 00
Beets, new, bag (Montreal) 0 90
Cucumbers (hothouse), doz. 2 00
Chickory, doz. 0 75
Cauliflower (Montreal), doz. 1 50
Cabbage (Montreal), doz. 0 50
Carrots, bag 1 00
Celery, doz. 0 50
Garlic, lb. 0 50
Lettuce, Boston (2 doz. crate), crate 2 75
Lettuce (Montreal), head 0 50
Leeks 1 50
Mint 0 30
Marrows, Vegetables, doz. 1 00
Mushrooms, lb. 1 25
Basket (about 3 lbs.) 3 50
Onion, yellow, 75-lb. sack 4 00
Do., red, 75 lbs. 4 00
Do., Spanish, case 8 00
Parsley (Canadian) 0 20
Peppers, green, doz. 0 10
Do., red, doz. 0 10
Parsnips, bag 1 25
Potatoes, Montreal (90-lb. bag) 1 75
Do., sweet, hamper 2 50
Radishes, doz. 0 25
Spinach, box 1 00
Squash, Huber, doz. 1 50
Turnips, Quebec, bag 1 50
Do., Montreal 1 25
Tomatoes (Montreal), 30-lb. box 2 00
Do., green 1 00

ONTARIO MARKETS

TORONTO, Nov. 7—All sugar refineries are now quoting granulated sugar at \$11.46 per cwt. Supplies, while showing some improvement, are still far from being plentiful. Teas and coffees are at strong figures. Bulk seedless raisins have advanced. Shipments of prunes and apricots have been delayed. Dried peaches are being offered.

All Refineries Now on Same Basis

Toronto.
SUGAR.—All refineries are now quoting granulated sugar on the same basis, at \$11.46 per cwt., Toronto delivery. While there does not seem to be anyone actually suffering for the want of sugar, supplies are still far from being abundant, and the coal strike in the United States, and also the dockhands' strike are apt to further aggravate the situation. The St. Lawrence refinery, it is learned, is closed down, and the only one now in this market is Redpath. Any freer movement of sugar is not looked for, for some time to come.

St. Lawrence, extra granulated 11 46
Atlantic, extra granulated 11 46
Acadia Sugar Refinery, extra granulated 11 46
Can. Sugar Refinery, extra granulated 11 46
Dom. Sugar Refinery, extra granulated 11 46
Differentials: Canada Sugar, Atlantic, St. Lawrence, Dominion: Granulated, advance over basis: 50-lb. sacks, 10c; barrels, 5c; gunnies, 5/20s, 25c; gunnies, 10/10s, 40c; cartons, 20/5s, 45c; cartons, 50/2s, 55c.
Differentials on yellow sugars: Under basis, bags 100 lbs., No. 1, 40c; No. 2, 50c; No. 3, 60c; barrels, No. 1, 35c; No. 2, 45c; No. 3, 55c.
Acadia granulated, advance over basis: gunnies, 5/20s, 40c; gunnies, 10/10s, 50c; cartons, 20/5s, 60c; cartons, 50/2s, 70c. Yellows same as above.

Corn Syrups in Active Demand

Toronto.
MOLASSES, CORN SYRUPS, —

There is a very active demand for corn syrups just now. The market is very strong for the same, and prices are steady and very firm.

Corn Syrups—
Barrels, about 700 lbs., yellow, per lb. 30 08 1/4
Half barrels, 1/4c over bbls.; 1/4 bbls., 1/4c over bbls.
Cases, 2-lb. tins, white, 2 doz. in case 5 96
Cases, 5-lb. tins, white, 1 doz. in case 6 55
Cases, 10-lb. tins, white, 1/2 doz. in case 6 25
Cases, 2-lb. tins, yellow, 2 doz. in case 5 45
Cases, 5-lb. tins, yellow, 1 doz. in case 6 05
Cases, 10-lb. tins, yellow, 1/2 doz. in case 5 75
Cane Syrups—
Barrels and half barrels, lb. 0 08
Half barrels, 1/4c over bbls.; 1/4 bbls., 1/4c over bbls.
Cases, 2-lb. tins, 2 doz. in case 7 00
Molasses—
Fancy, Barbadoes, barrels 1 10
Choice Barbadoes, barrels 1 00
West India, bbls., gal. 0 40
West India, No. 10, kegs. 6 50
West India, No. 5, kegs. 3 25
Tins, 2-lb., table grade, case 2 doz., Barbadoes 4 90
Tins, 3-lb. table grade, case 2 doz., Barbadoes 6 75
Tins, 5-lb., 1 doz. to case, Barbadoes 6 80
Tins, 10-lb., 1/2 doz. to case, Barbadoes 5 20
Tins, No. 2, baking grade, case 2 doz. 3 50
Tins, No. 3, baking grade, case of 2 doz. 4 70
Tins, No. 5, baking grade, case of 1 doz. 5 75
Tins, No. 10, baking grade, case of 1/2 doz. 3 60
West Indies, 1/4c, 40c. 4 60

Package Goods
Sell Unchanged

Toronto.
PACKAGE GOODS.—The market for package goods is very strong with no changes in quotations as compared with a week ago. There is a brisk demand for all lines, and cereals are particularly active.

PACKAGE GOODS		
Rolled Oats, 20s round, case.....	\$5 60	
Do., 20s square, case.....	5 10	5 00
Do., 30s, case.....	4 00	
Do., 10s, case.....	2 00	
Corn Flakes, 36s, case.....	4 00	4 25
Porridge Wheat, 36s, regular, case.....	6 00	
Do., 20s, family, case.....	5 00	
Cooker Package Peas, 36s, case.....	3 00	
West Indies, 1 1/2s, 40s.....	4 00	6 25
Cornstarch, No. 1, lb, cartons.....	0 11 1/2	0 11 1/2
Do., No. 2, lb, cartons.....	0 10 1/2	0 10 1/2
Laundry starch.....	0 10	
Laundry starch, in 1-lb. cartons.....	0 12	
Do., Do., in 6-lb. tin canisters.....	0 13 1/2	
Do., Do., in 6-lb. wood boxes.....	0 13 1/2	
Potato Flour, in 1-lb. pkgs.....	0 16	
Fine oatmeal, 30s.....	5 60	
Cornmeal, 24s.....	3 05	
Farina, 24s.....	2 25	
Barley, 24s.....	2 25	
Wheat flakes, 24s.....	6 40	
Wheat kernels, 24s.....	4 50	
Self-rising pancake flour, 24s.....	3 30	
Buckwheat flour, 24s.....	3 30	

Crisco Advances;
Christie's Sodas Lower

Toronto.
MISCELLANEOUS.—Another advance is announced in prices of Crisco this week. Quotations are 20 cents higher, ones and threes selling at \$12.85 per case, and sixes and nines at \$12.70 per case. Christie's soda biscuits show sharp declines, amounting to from one to four cents on bulk and tins, and from 5 to 10 cents on packages.

Active Inquiry
For Bulk Cereals

Toronto.
CEREALS.—There is a very strong market prevailing in all bulk cereals. The scarcity of barley supplies has rendered the market for pot and pearl barley very high, the former selling around \$6, and the latter at \$7.50. Golden cornmeal is quoted at from \$5.75 to \$6.50. Split peas are also very strong, at from \$7 to \$7.50 for 98, and at from 10 to 11 cents for blue peas.

	Single	Bag	Lots
	F.o.b.	Toronto	
Barley, pearl, 98s.....	7 50		
Barley, pot, 98s.....	6 00		
Barley Flour 98s.....	4 50		
Buckwheat Flour, 98s.....			
Cornmeal, Golden, 98s.....	5 75	6 50	
Do., fancy yellow, 98s.....	5 00	6 50	
Hominy grits, 98s.....	5 50	6 00	
Hominy, pearl, 98s.....	5 25	6 75	
Oatmeal, 98s.....	5 70	6 80	
Oat Flour.....			
Rolled oats, 90s.....	4 90	5 00	
Rolled Wheat, 100-lb. bbl.....	6 50	7 00	
Breakfast Food No.1.....	6 15		
Do., No. 2.....	6 15		
Rice flour, 100 lbs.....	10 00		
Lined meal, 98s.....	6 75		
Peas, split, 98s.....	7 00	7 50	
Blue peas, lb.....	0 10	0 11	

Canned Goods
Selling Freely

Toronto.
CANNED GOODS.—There is an active demand for all kinds of canned goods, and prices show little change from a week ago. Some dealers are offering

canned lobster in quarter pound tins at \$3.25 per dozen. The half pound tins are very scarce, and some dealers are right out. They are quoted at \$6 per dozen. Vegetables are selling freely, and there has been a very active inquiry for fruits. The latter are at very firm figures.

Salmon—		
Sockeye, 1s, doz.....	4 75	
Sockeye, 1/2s, doz.....	2 95	
Alaska reds, 1s, doz.....	4 25	4 50
Do., 1/2s.....	2 50	
Ohums, 1-lb. tails.....	2 35	2 60
Do., 1/2s, doz.....	1 35	1 45
Pinks, 1-lb. tails.....	2 35	2 60
Do., 1/2s, doz.....	1 35	1 50
Cohoos, 1/2-lb. tins.....	2 00	2 10
Cohoos, 1-lb. tins.....	3 75	3 90
Red Springs, 1-lb. tails.....	3 75	4 25
White Springs, 1s, dozen.....	2 30	2 35
Lobsters, 1/2 lb. doz.....	6 00	
Do., 1/4-lb. tins.....	3 25	
Whale Steak, 1s flat doz.....	1 75	1 90
Pilchards, 1-lb. talls, doz.....	1 75	2 10
Canned Vegetables—		
Beets, 2s, dozen.....	1 45	
Tomatoes, 2 1/2s, doz.....	2 00	2 05
Peas, standard, doz.....	2 00	
Do., Early June, doz.....	2 17 1/2	2 22 1/2
Do., Sweet Wrinkle, doz.....	2 45	2 50
Do., extra sifted, doz.....	2 77 1/2	2 82 1/2
Beans, golden wax, doz.....	2 00	
Asparagus, tins, doz.....	3 85	4 25
Asparagus butts, 2 1/2s, doz.....	2 50	
Canadian corn.....	1 85	
Pumpkins, 2 1/2s, doz.....	1 25	
Spinach, 2s, doz.....	2 15	
Do., 2 1/2s, doz.....	2 52 1/2	2 80
Do., 10s, doz.....	10 00	
Pincapples, sliced, 2s, doz.....	4 50	4 75
Do., shredded, 2s, doz.....	4 50	4 75
Rhubarb, preserved, 2s, doz.....	2 07 1/2	2 10
Do., preserved, 2 1/2s, doz.....	2 65	4 52 1/2
Do., standard, 10s, doz.....	5 00	
Apples, gal., doz.....		
Peaches, 2s, doz.....	3 60	3 70
Pears, 2s, doz.....	4 00	4 05
Plums, Lombard, 2s, doz.....	3 10	3 25
Do., Green Gage.....	3 25	3 40
Cherries, pitted, H. S.....	4 35	4 40
Blueberries, 2s.....	2 25	2 40
Strawberries, 2s, H.S.....	5 25	
Blueberries, 2s.....	2 10	2 35

Jams—		
Apricot, 4s, each.....	0 90	
Black Currants, 16 oz., doz.....	4 00	4 50
Do., 4s, each.....	1 10	
Gooseberry, 4s, each.....	0 84	
Peach, 4s, each.....	0 88	
Red currants, 16 oz., doz.....	3 45	
Raspberries, 16 oz., doz.....	4 50	
Do., 4s, each.....	1 10	
Strawberries, 16 oz., doz.....	4 50	
Do., 4s, each.....	1 15	

Bulk Seedless
Raisins Higher

Toronto.
DRIED FRUITS.—Difficulties in transportation are interfering with arrivals of dried fruits from California. Prunes and apricots that have been on the road now for some time have not yet arrived for this market. Dried peaches are being sold by some wholesalers, and range in prices all the way from 26 to 38 cents per pound, according to sizes. New California raisins are selling freely, and some houses are already out of first shipments of Thompson's seedless. These are quoted higher this week at 21 cents. The demand is likely to be very strong for these raisins, and advices from the Pacific Coast state that it is almost impossible to place further orders. New shipments of Grecian currants are en route, and when available on this market should sell at from 21 to 23 cents per pound.

Apricots, unpitted		
Do., fancy, 25s.....		
Do., choice, 25s.....		
Do., standard, 25s.....		

Candied Peels, American—		
Lemon.....	0 42	
Orange.....	0 44	
Citron.....	0 60	
Currants—		
Grecian, per lb.....	0 23	
Australians, 3 Crown, lb.....	0 22	0 23
Dates—		
Excelsior, pkgs., 3 doz. in case.....	5 75	
Dromedary, 3 doz. in case.....	7 00	
Figs—		
Taps, lb.....		
Malaga, lb.....		
Comadre figs, mats, lb.....	0 19	
Smyrna figs, in bags.....	0 18	0 19
Cal., 4 oz. pkgs., 70s, case.....	8 00	
Cal., 8 oz., 30s, case.....	3 25	
Cal., 10 oz., 12s, case.....	2 25	
Prunes—		
30-40s, per lb.....		
40-50s, per lb.....		
50-60s, per lb.....		
60-70s, per lb.....	0 26 1/2	
70-80s, per lb.....		
80-90s, per lb.....		
90-100s, per lb.....		
100-120s, per lb.....	0 15 1/2	
Peaches—		
Standard, 25-lb. box, peeled.....	0 26	0 28
Choice, 25-lb. box, peeled.....	0 27	0 30
Fancy, 25-lb. boxes.....	0 30	0 33
Extra fancy, 25-lb. box, peeled.....	0 35	0 38
Raisins—		
California bleached, lb.....		
Extra fancy, sulphur bich., 25s.....	0 23	
Seedless, 15-oz. packets.....	0 23	
Seeded, fancy, 1-lb. packets.....	0 20	
Seeded, 15-oz. packets.....	0 20	
Seedless, Thompson's, bulk.....	0 21	
Crown Muscatels, 25s.....	0 15	0 20
Greek Sultanias.....	0 25	0 27

Coffee Quotations
Steady and Strong

Toronto.
COFFEES.—There is no change in coffee quotations, but the market is strong, and supplies are exceedingly light among wholesalers and jobbers. Some dealers are anticipating higher prices, but others state that they did not look for any increase in present prices. Stocks held by some dealers are very small and some houses have difficulty in supplying the good coffees.

Java, Private Estate.....	0 51	0 58
Java, Old Government, lb.....	0 49	0 50
Bogotas, lb.....	0 49	0 50
Guatemala, lb.....	0 48	0 52
Mexican, lb.....	0 60	
Maraicao, lb.....	0 47	0 48
Jamaica, lb.....	0 45	0 46
Blue Mountain Jamaica.....	0 53	
Mocha, lb.....	0 49	
Rio, lb.....	0 35	0 37
Santos, Bourbon, lb.....	0 46	0 47 1/2
Ceylon, Plantation, lb.....	0 51	
Chicory, lb.....	0 30	
Cocoa—		
Pure, lb.....	0 31	
Sweet, lb.....	0 31	

Indian and Ceylon
Teas Are Higher

Toronto.
TEAS.—Advices from India and Ceylon announce further advances in teas, approximating two cents per pound. London markets last week were even higher. The lowest price for Ceylon tea, laid down in Toronto, is 45 cents per pound, and quotations go as high as 75 cents per pound. Indian teas are also very strong. The cost of importing them ranges all the way from 45 cents up to \$2 per pound. Stocks of teas are very low at the present time, and prices for spot teas cannot help but be very high.

Ceylons and Indians—		
Pekoe Souchong.....	0 46	0 48
Pekoes.....	0 48	0 54
Broken Pekoes.....	0 54	0 58
Broken Orange Pekoes.....	0 58	0 60
Javas—		
Broken Orange Pekoe.....	0 58	0 65
Broken Pekoes.....	0 42	0 45

Cloves and Ginger Slightly Higher

Toronto.
SPICES.—The market for spices continues very firm. Cloves are quoted at from 75 to 80 cents, and ginger at from 30 to 38 cents per pound. Peppers are very firm in price, but unchanged. Cream of tartar is selling at from 75 to 80 cents per pound.

Nut Markets Shows Little Change

Toronto.
NUTS.—The market for nuts is steady and strong, with demand increasing. There is a possibility that new receipts may show some easier tendencies, but the excessive demand for nuts is not likely to permit of very much lower levels. Walnuts will be very high, and French walnuts, particularly, almost prohibitive. Fairly high prices are also likely to prevail for almonds. New crop peanuts will in all probability sell a little lower.

Rice Market is Again Firmer

Toronto.
RICES.—The market is very firm in rice, although quotations show no changes. Prices at primary points that were inclined to be easier, are again higher. New Southern rices that were selling freely at steady prices. Quotations per pound for a good quality rice laid down here. Crop damage is responsible for the stronger situation. Supplies on spot are fairly ample. Tapioca is steady at 15 cents per pound.

Honduras, fancy, per 100 lbs.	16 00	16 00
Siam, fancy, per 100 lbs.	13 60	14 50
Siam, second, per 100 lbs.	13 60	14 00
Japans, fancy, per 100 lbs.	13 00	14 00
Do., seconds, per 100 lbs.	13 00	14 00
Chinese, XX., per 100 lbs.	13 00	14 00
Do., Simiu	16 00	
Do., Mujin, No. 1	16 00	
Do., Pakling	14 00	
White Sago	0 14	
Tapioca, per lb.	0 15	

Sales of Honey Are Active

Toronto.
HONEY, MAPLE SYRUP—Honey is selling freely at steady prices. Quotations are strong, and the farmers are releasing their supplies only at high figures. Stocks of maple syrup are getting cleaned up, and now are pretty well in the hands of the retail trade.

Honey, Clover—		
5-lb. tins	0 25	
2½, tins	0 25	
10-lb. tins	0 24	
60-lb. tins	0 24	
Buckwheat, 50-lb. tins, lb.	0 18	
Comb. No. 1, fancy, doz.		
Do., No. 2, doz.		
Maple Syrup—		
8½-lb. tins, 10 to case, case.	18 00	
Wine qt. tins, 24 to case, case.	17 00	
Wine ½ gal. tins, 12 to case, case.	16 00	
Wine 1 gal. tins, 6 to case, case.	15 00	
Imp. 5 gal. cans, 1 to case, case.	15 00	
Maple Sugar—		
50 1-lb. blocks to case, lb.	0 20	

Can. Beans Bring a Good Price

Toronto.
BEANS.—Canadian beans are of a

very good quality this season, and they are being purchased freely at strong prices. The hand-picked beans are selling at from \$5.75 to \$6 per bushel, and the 1 lb. to 2 lb. pickers at from \$5 to \$5.50 per bushel. Marrowfats are active sellers at from \$6 to \$6.50.

Ontario, 1-lb. to 2-lb. pickers, bus.	5 00	5 50
Do., hand-picked, bus.	5 75	6 00
Marrowfats, bush.	6 00	6 50
Japanese Kotosashi, per bush.	4 50	
Rangoons, per bushel	3 00	
Limas, per lb.	0 15	

Millfeeds Hold at Steady Figures

Toronto.
MILLFEEDS.—There is a very fair demand for both bran and shorts. Prices to the trade are unchanged.

Imported Fruits Selling Freely

Toronto.
FRUITS.—All imported fruits are selling freely. Grapefruit is quoted at from \$4.75 to \$6, according to sizes. California lemons are \$8.50, and Valencia oranges range all the way from \$4.50 to \$7.25. Barrel apples have an active inquiry and offerings are of very good quality. Quotations are as high as \$8.50 per barrel for the best. Pomegranates are selling at \$4 per box.

Bananas, Port Limons	0 08	
Valencia Oranges—		
176s, 200s, 216s	7 25	
150s and 126s	6 25	6 75
96s, 100s, 250s, 288s, 324s	4 50	5 75
Lemons, Cal., 300s, 360s	8 50	
Grapefruit, 54s, 64s, 70s, 80s, 126s	4 75	6 00
Apples—		
Ontario Kings	7 00	7 50
Ontario Spies	7 00	8 50
Blenheims	5 25	5 75
McIntosh Reds, box	3 25	3 35
Jonathans, box	3 25	3 35
Kings, box		3 00
Delicious, 80s, 88s, 100s, 112s,		
125s, 138s, 150s, 163s, box	4 00	4 25
Nova Scotia Kings, bbl.	5 00	7 00

WINNIPEG MARKETS

Flake White Canned Milk Advances

Winnipeg.
MISCELLANEOUS.—Flake-white has just advanced one-half cent per lb., making tierce basis, Manitoba points, 30¼c per lb.

Some manufacturers have advanced canned milk. A general advance is not unlikely.

Sugar Situation Still Serious

Winnipeg.
SUGAR.—As far as the West is concerned, the granulated sugar situation is perhaps more serious than at any time during the year. Brokers are absolutely refusing orders, as their refineries will not accept the business.

Many refineries are offering considerable quantities of yellow, which, in a measure, is filling in the gap.

The B. C. Refinery claim to have sufficient supplies to take care of their ac-

Cal. Pears	5 25
Grapes, Cal., Emperor, lugs	4 75 5 00
Do., barrels	7 50
Cranberry, Cape Cod, bbl.	12 00
Do., half bbl.	6 00
Do., boxes	4 50
Pomegranates, boxes	4 00
Can. Chestnut, lb.	0 25

Number One Ontario Potatoes \$1.85 Bag

Toronto.
VEGETABLES.—Ontario potatoes are slightly stronger this week for the best. They are quoted at \$1.85 per bag, and seconds are \$1.75 per bag. Onions show little change from last week. Supplies are plentiful, although the dockhands' strike at New York has interfered with the receipt of Spanish onions and only the small crates are available. Cauliflowers are from \$2 to \$2.50 per dozen.

Beets, bag	1 00	1 25
Cabbage, bbl.	2 00	2 25
Carrots, per bag		1 00
Lettuce, basket, imported	3 50	4 00
Do., Cal., head, crate 8 doz.		5 00
Hothouse Tomatoes, lb.		0 20
Onions, Yellow Danvers, 100-lb. sacks	4 75	5 00
Onions, 50-bag lots		4 50
Spanish Onions, large cases		6 25
Do., small crates		2 50
Onion, white, large sacks	5 00	5 25
Celery		5 00
Cauliflower, box 12	2 00	2 50
Potatoes—		
Ontario, 90-lb. bags		1 85
Ontario, No. 2s		1 75
New Brunswick	2 00	2 10
Jersey Sweet Potatoes, hamper		2 50
Do., bbl., double headers		7 50
Turnips, bag		1 00
Mushrooms, 4-lb. basket		3 50

Domestic Trade in Flour Quiet

Toronto.
FLOUR.—There is no change in the market for flour as far as prices are concerned. The demand from the domestic trade is not heavy, and the mills are busy on export orders.

All Rices Are Advancing

Winnipeg.
For January delivery rice is quoted higher. The Imperial Rice Mills quote Monarch Japan at \$235.00, Elephant Siam at \$205.00; Flat, \$202.00, and Pakling, 44's, \$200.00. In the case of Monarch this is \$25.00 higher per ton and each of the other lines \$10.00 per ton higher than prices quoted early in October. The American market is also firmer.

TAPIOCA—		
Pearl, sack lots, lb.	0 14	
Do., broken sacks, lb.	0 14½	
RICE—		
Saigon, 50-lb. bags, lb.	0 10½	0 11
Siam, 100-lb. bags, lb.	0 11	0 11½

Elephant Siam, 100-lb. bags, lb.	0 12	0 12½
Japan, 100-lb. bag, lb.	0 13½	0 14
Patna, 100-lb. bag, lb.	0 11½	0 12
Chinese, 48-lb. bag, per cwt.	7 70	
Sago, Singapore, 150-lb. bag, lb.	0 12	

Prunes Higher;

Raisins Very Firm

Winnipeg.

DRIED FRUITS.—Prunes generally have been weak for some time, but the past few days there has been a firming tendency, particularly in the larger sizes. Larger sizes are in keen demand.

California packers report the reason for prunes not coming onto the market more freely is on account of the serious car shortage, also the strike.

The prune and apricot growers advise that they are all packed up and ready for shipment, but that it is impossible to give any definite dates as to when they will be able to secure cars.

Market is very weak on evaporated apples. Buyers are still holding off. Opening prices which were quoted at 22½c are now down as low as 19c.

There is a very keen demand for all grades of raisins and prices remain very firm.

Figs and dates are quoted at very high figures.

Raisins—		
Cal. Muscatels, Three Crown, med., 25-lb. boxes, per lb.	0 16	
Cal., bulk, seeded, 25-lb. boxes, per lb.	0 16	
Cal., bulk, seedless, 5-lb. carton, per carton	1 05	
Cal., seeded, pkgs. 11 oz.	0 14	
Do., 11 oz., fancy	0 15	
Do., 15 oz., choice	0 20½	
Cal., seedless, pkgs. 11 oz., choice	0 16	0 16½
Prunes—		
90-100s	0 18	0 18½
80-90s	0 18½	0 19
70-80s	0 20	0 21
60-70s	0 21	0 22
50-60s	0 22	0 23
40-50s	0 24	0 25
Dates—		
Royal Excelsior, 3 doz. cases, per pkg.	0 19½	
Dromedary, 3 doz. cases, per pkg.	0 22	
Fard, 12-lb. boxes, per box	3 00	
Figs—		
Spanish cooking, re-cleaned, per lb.	0 18	
Cal. White Roedings, per lb.	0 23	
Black Figs in Cartons, 10 x 15 per carton	1 20	
Fancy Calimyrna, 5-row, 10-lb. boxes	4 10	
Do., 6-row, 10-lb. boxes	3 95	
Do., white Adriatic, 4-row, 10-lb. boxes	3 60	
Do., 5-row, 10-lb. boxes	3 40	
Fancy, 8-oz. bricks, 24 to box	3 35	

California Canned Fruit Weaker

Winnipeg.

CANNED GOODS.—The failure to make deliveries of certain contracts on California canned goods for export has had a weakening effect on the New York market.

Apricots have sold within the past few days at from 10 to 12c below opening prices. Peaches, standard and extra standard at 5c under opening prices.

Spot Teas

Becoming Scarce

Winnipeg.

Retailers are taking advantage of the fastly advancing market on practically all grades of teas, many are laying in large stocks against further advances. The market, as far as the West is concerned, is fast becoming depleted.

As pointed out in a recent issue, the difference between the Eastern market and the Western is still around ten cents per lb.

Continued on page 42

WEEKLY MARKET REPORTS BY WIRE

Statements from Buying Centres, East and West

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Alta, Nov. 4.—Crisco advanced 20 cents per case. Lard, in common with other packing house products, took quite a drop, 3s now \$18.30, and \$18.60. The drop on smoked meats runs from 1 to 7 cents per pound. No new laid eggs are offering, No. 1 storage are quoted \$18.30 to \$18.50. Large Ontario cheese is selling \$30 to \$32. Fard dates selling from 27 to 30 cents per pound. Corn due to arrive this week is quoted \$4.40. Raspberries and strawberries, 2s, \$10.30. Lobster ¼s are \$4. Some lines of cocoas, coffees, sauces, baking powders and nuts in shell are also higher this week.

Flour, 96s, per bbl.	10 70
Beans, Limas	0 12 0 15
Beans, B.C.	7 50 9 00
Beans, Kootenashi	8 00 8 25
Rolled oats, 80s	4 15
Rice, Siam	13 50 14 50
Japan, No. 1	17 00 18 00
Tapioca, lb.	0 14
Sago, lb.	0 15
Sugar, pure cane, granulated, cwt	18 00
Honey, 5s, doz.	0 30 0 32
Cheese, No. 1, Ontario, large	0 58
Butter, creamery, lb.	0 45 0 50
Do., dairy, lb.	18 30 18 60
Lard, pure, 3s, per case	18 30 18 50
Eggs, new-laid, local	4 30 4 60
Do., No. 1 storage	4 40
Pears, 2s, standard, case	4 10
Strawberries, 2s, Ontario, case	10 30

Raspberries, 2s, Ontario, case	10 30
Cherries, 2s, red, pitted	9 00 9 50
Apples, evaporated	0 24 0 25
Do., 25s, lb.	0 26¾
Apples, evaporated, 25s	0 40
Peaches, evaporated, lb.	0 25¾
Do., canned, 2s	7 50
Prunes, 90-100s	0 21½
Do., 70-80s	0 22¾
Do., 50-60s	0 23¾
Salmon, pink tall, case	10 25
Do., Sockeye, tall, case	17 50
Do., halves	18 00 19 00
Potatoes, per ton	33 00
Oranges	7 00
Lemons	10 00 11 00
Grapefruit	8 00
Dates—	
Dromedary, case	7 60
Excelsiors, lb.	0 16
Hallowee, lb.	0 21 0 23
Pears, evaporated, lb.	0 33½
Pineapples, dried, 2s	7 00
Mince-meat, standard, bulk	0 15 0 20

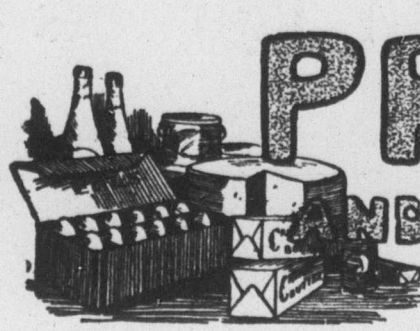
New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, N.B., Nov. 4.—There have been quite a number of changes during the week on this market. Sugar advanced 25 cents for standard granulated and 15 cents for yellow. Molasses is very scarce and there is a strong probability that it will go a dollar higher in the near future. Ontario cheese is firmer and is selling 31 to 32 cents. Pure lard is easier and is selling at 33 to 33½ cents, with compound at 31 to 31½ cents. American clear pork is down to \$60 to \$63. Red Spring salmon in

flat tins has reached the market and is selling at \$19.50 per case. Cohoes and chums have both advanced 50 cents a case. New arrivals of dried apples and peaches have reached the market.

Flour, No. 1 patents, bbls., Man.	12 50
Cornmeal, gran., bags	6 00 6 10
Cornmeal, ordinary	3 75 3 85
Rolled oats	11 25
Rice, Siam, per 100 lbs.	13 75 14 00
Molasses	95 00
Sugar —	
Standard, granulated	11 35
No. 1, yellow	10 75
Cheese, New Brunswick	0 30 0 31
Cheese, Ont., twins	0 31 0 32
Eggs, fresh, doz.	0 65
Eggs, case	0 60
Breakfast bacon	0 50
Butter, creamery, per lb.	0 56
Butter, dairy, per lb.	0 50
Butter, tub	0 48 0 50
Lard, pure, lb.	0 33 0 33½
Lard, compound	0 31 0 31½
American clear pork	60 00 63 00
Beef, corned, 1s	4 55 4 90
Tomatoes, 2½s, standard case	4 20
Raspberries, 2s, Ont., case	7 25 7 35
Peaches, 2s, standard case	3 75
Peas, standard case	4 10
Apples, gal., N.B., doz.	5 00
Strawberries, 2s, Ont., case	19 50
Salmon, Red Spring, flats, cases	11 00 11 50
Pinks	15 00 15 50
Cohoes	9 00
Chums	0 23 0 23½
Evaporated apples, per lb.	0 23 0 23½
Peaches, per lb.	0 27½ 0 28
Potatoes	
Potatoes, Natives, per bbl.	3 25
Onions, Can., 100-lb. bags	5 25 5 50
Lemons, Cal.	10 00 11 00
Pears, Cal., box	6 00 6 50
Oranges, Cal., case	7 50 8 00
Grapefruit, Cal., case	6 50 7 50
Apples, Gravensteins, bbl.	3 50 6 00
Apples, N.B.	3 50 4 50
Onions, per lb.	0 09 0 10
Grapes, Malaga, box	10 00 12 00



PRODUCE AND PROVISIONS

The National Fish Day

By J. A. PAULHUS, originator of the day

THE date for the celebration of the National Fish Day has been fixed. This memorable event will take place this year on the 11th of November next, the anniversary of the armistice. Let us prove on the occasion that we are patriots, by encouraging the development of one of our finest assets—the fisheries. The National Fish Day was instituted for two special reasons:

FIRST.—To popularize the use of fish as a food.

SECOND.—To demonstrate the benefits that would accrue to the country in developing the fish industry.

When the idea of a Fish Day was mooted four years ago, which was at the start of the war, the bogey of High Cost of Living was with us. The war has ended and still the cost of living, in so far as food is concerned, does not show much improvement. Different opinions have been given from time to time by economists, by students, and the more we argued on the subject, the more it seems we were getting farther from the solution of the problem. A remedy to the situation was proposed by the exponents of the fish interest. The argument was that we had no reason to complain about the high cost of eggs, meat, butter, as we had a good substitute in fish. There is such an abundance in this country. It was admitted that this was very true to a certain extent, but that fish was as high, comparatively in cost, as meat. To sum up the question it was the Cost of High Living that was involved, more than the High Cost

of Living. There was enough money in the consumer's hands to buy whatever his fancies would suggest him. Let it be fish or flesh.

The National Fish Day was instituted to prove that the contention of the consumers in this case was not according to the facts, that he could have the proof by trying on a special day a diet of fish, and compare the costs. It was a revelation, as on those special days more fish has been used from coast to coast than in a whole week of normal business. Last year, for instance, the consumption of fish on the National Fish Day had been 25,000,000 pounds. The trade took particular pains to provide all species of fish, which were reasonable in prices. A special effort was made to display fish in an attractive fashion, prices were cut down to the finest point, and no doubt many a consumer on whose bill of fare fish was unknown, from that time have been having a treat of a few fish meals weekly.

As the relative cost of fish, there cannot be any question that it is by at least 50 per cent. and in some cases 100 per cent. more economical than butcher's meat. One can buy at present in this city, good fresh fish at 8 to 15 cents a pound. A food that would compare in nutritive substance with any kind of meat procurable. We can make use yet of the motto, which was used during the war in connection with the High Cost of Living.

Do not stint yourself—be economical—Eat Fish—Yes—Boost and Eat Fish on the next National Fish Day, and

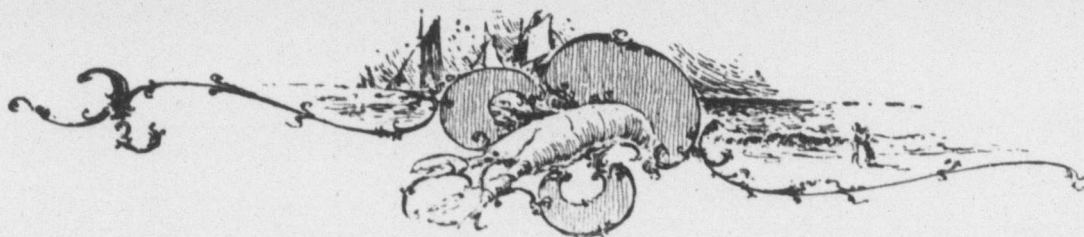
keep eating fish on every Tuesday of every following week, until the next National Fish Day, and whoever does it, will find it profitable to himself, to his family, to his friends, to his country, to his health, and last but not least to his pocketbook.

Let us now see the benefit that could be derived through the National Fish Day. Supposing that, by this educational method, the consumption of fish in Canada reaches in a short time the proportion of some other countries, for instance, the British Isles, Japan, it would mean that our fleet of fishing vessels must be augmented to double what it is to-day, that instead of having 100,000 hands employed in the process of getting fish, we should have 200,000, and so on, for the gear, outfit, and every implement which is in use for the prosecution of the industry.

The capital invested would have to be augmented in proportion, better facilities to handle the product would be provided. Transportation improvements, storage capacities, commodious stores, where fish is handled for distribution, retail shops, better adapted to the trade, more business from producer to consumer, and more wealth to be created by us, for us and to be distributed all over the country.

This can be accomplished if the idea of the National Fish Day is well understood, and if everyone and all co-operate and do his share, on the 11th of November next.

Boost, Eat more Fish. Be economical without stinting yourself.



Produce, Provision and Fish Markets

QUEBEC MARKETS

MONTREAL, Nov. 4—Produce dealers are receiving a good, steady demand for the various lines and are anticipating an improvement as the season advances. There has been an advance of one cent per pound for butter, best creamery being in active demand. The New York butter market was slightly easier, but the demand here and the active buying indicates very clearly that there will be no likelihood of lower prices at present. Live and dressed hogs are somewhat easier, the tendencies being of an easing character and trade quite active. Haddock and codfish are down half a cent per pound.

Hogs Slightly Less; Cattle Prices Held

Montreal.
FRESH MEATS.—There has been a slight decline in the price of live and dressed hogs. This is in accordance with the order now made effective as issued by the Board of Commerce, and there may be a slightly further reduction. Select live hogs sold on Monday at \$17.25 to \$17.50, and select dressed at \$24.50 to \$25. There was a fairly good run at the stockyards. Cattle, best grades, are quite steady, and there is a fairly steady demand here. Prices are held without change.

FRESH MEATS—			
Hogs, live	17 25	17 50	
Hogs, dressed—			
Abattoir killed, small (heads off),			
65-90 lbs.	24 50	25 00	
Selects	25 00	26 00	
Sows (heavy)		21 00	
Fresh Pork—			
Leg of Pork (trimmed) (foot on)		0 33	
Loins (trimmed)		0 37	
Loins (untrimmed)		0 33	
Pork sausage (pure)		0 25	
Farmer sausages		0 18	
Bone trimmings and trimming	0 20	0 25	
Trimmed shoulders		0 29	
Fresh Beef—			
(Cows)		(Steers)	
\$0 20	\$0 22	Hind quarters..	\$0 24 \$0 25
0 12	0 13	Front quarters..	0 14 0 15
	0 27	Loins	0 35
	0 22	Ribs	0 25
	0 11	Chucks	0 14
	0 18	Hips	0 22
Calves (as to grade)			0 22 0 28
Lambs, 25-40 lbs. (whole carcass),			0 28
lb.			0 16
No. 1 Mutton (whole carcass), lb.			0 16

No Immediate Change Made on Smoked Meats

Montreal.
CURED MEATS.—While there has been no immediate change made for cured meats, any reductions made for fresh pork will eventually tend to reduce prices somewhat. In the meantime hams and bacon are meeting with a fair demand from the trade, and stocks are ample to take care of the trade. Barreled pork will tend to lower levels with pork lower.

Hams—			
Medium, smoked, per lb.—			
(Weights), 12-14 lbs.			0 38
14-20 lbs.			0 37
20-25 lbs.			0 35
25-35 lbs.			0 29
Over 35 lbs.			0 27
Bacon—			
Breakfast	0 43	0 52	
Windsor		0 51	

Cottage rolls	0 34	
Picnic hams	0 25	0 27
Barre. PORK		
Canadian short cut (bbl.) 30-40 pieces		54 00
Clear fat backs (bbl.) (40-50) pieces		56 00
Heavy mess pork (bbl.)		47 00
Plate Beef		32 00
Mess Beef		28 00
Bean Pork		48 00

Seasonable Sale For Various Cooked Meats

Montreal.
COOKED MEATS.—The usual demand existing at this time of the year for cooked meats, obtains, and while there is little price change this week, the tendencies are, if anything, easier. Ham and headcheese are fairly active sellers.

Head Cheese	0 13½	0 59
Choice jellied ox tongue		0 48
Jellied pork tongues		0 30
Ham and tongue, lb.		0 23
Veal and tongue		0 57
Hams, roast		0 56
Hams, cooked		0 45
Shoulders, roast		0 44
Shoulders, boiled		0 80
Pork pies (doz.)		0 12
Blood pudding, lb.		0 15
Mince meat, lb.		0 19

Evidence of Orders Tends Hold Lard Prices

Montreal.
LARD.—Even the packers are active buyers these days for lard, and this would indicate that there are outside sources for which they are seeking supplies. No reduction in the price has been noted, and with the new orders in effect as to prices, it is just a question if large supplies will not go outside to export markets. There is a good movement to the domestic trade.

LARD, pure—			
Tierces, 400 lbs., per lb.	0 31½	0 32	
Tubs, 50 lbs., per lb.	0 32	0 32½	
Pails, 20 lbs., per lb.	0 32½	0 32½	
Bricks, 1 lb., per lb.	0 34	0 35	

No New Prices Out On Shortening

Montreal.
SHORTENING.—The demand for shortening has been seasonable, and prices, while unchanged, are not firming any. It may be that there will be some reduction, following the Board of Commerce order regarding the adoption of prices on a parity with those obtaining in March last.

SHORTENING—			
Tierces, 400 lbs., per lb.	0 29½	0 30	
Tubs, 50 lbs., per lb.	0 29½	0 30	
Pails, 20 lbs., per lb.	0 30	0 30½	
Bricks, 1 lb., per lb.	0 32	0 32½	

Cheese Market Firm; Active Export Sales

Montreal.
CHEESE.—While the buyers who are acting for the British Government are not paying any more than the price fixed some time ago, there is very little cheese passing out to them, it is stated. The export markets in France, Belgium, and elsewhere, it is said, are affording the trade a much higher price, and supplies are naturally going to the markets. There is a healthy bidding for supplies, and over 29 cents per pound was paid for cheese last week at one or two Ontario points. Local demand is quite satisfactory for this season of the year.

CHEESE—			
New, large, per lb.	0 29½	0 30	
Twins, per lb.	0 29½	0 30	
Triplets, per lb.		0 30	
Stilton, per lb.		0 34	
Fancy, old cheese, per lb.		0 33	

Margarine Sales Will Soon Be Heavier

Montreal.
MARGARINE.—Sales of margarine will soon improve, the retail trade not having been anxious, up to this time, to purchase any more than they could dispose of within a few days. Now they will, because of cooler weather, buy a little more freely. Demand from the consuming public is continuing steady, and prices are firm but unchanged.

MARGARINE—			
Prints, according to quality, lb.	0 35	0 39	
Tubs, according to quality, lb.	0 31	0 34	

One Cent Advance For Creamery Butter

Montreal.
BUTTER.—The market has been very active during the past week and prices on best creamery advanced one cent per pound. The supplies are readily picked up and buying is keen. Outside markets were somewhat easier, New York reporting declines, but the fact that receipts here have been much smaller than a year ago, and demand keener, if anything, there is no promise at present of lower prices becoming effective.

BUTTER—			
Creamery, prints, fresh made..		0 64	
Creamery, solids, fresh made..		0 63	
Dairy, in tubs, choice.....		0 52	
Dairy prints		0 52	
Bakers'	0 45	0 47	

Big Sale For Eggs At Unchanged Prices

Montreal.
EGGS.—The receipts of eggs for the year 1919 from May 1 to date have been more than twice those for the some period of 1918. The actual receipts at Montreal were 565,227 cases. This would seem to indicate that the local market had been afforded much larger supplies. However, export orders have been very

heavy and a great many eggs have been recorded at Montreal, it is understood, which were billed right through to other sources. Prices are firm and unchanged, but new-laid are still difficult to obtain in anything like necessary quantities.

EGGS—

No. 2	0 50
No. 1	0 58
Selects	0 64
New laids	0 72 0 78

*Half Cent Reduction
On Cod and Haddock*

Montreal.
FISH.—A decline of ½ cent per pound has been effected on cod and haddock. These are in good supply and the trade for fish, generally, is active. Prices are quite well maintained all around. Dore and whitefish, and a number of other lines, including halibut and salmon, are becoming quite scarce, the season being about over. The coming of National Fish Day will have a stimulating effect on sales, and dealers will doubtless supply themselves with plenty of stock in anticipation of that occasion, which is growing in importance each succeeding year.

FRESH FISH

Carp, per lb.	0 11	0 12
Dore	0 12	0 20
Eels, lb.	0 12	0 13
Bullheads (dressed)	0 13	0 13
Gaspereaux, each	0 08	0 08
Haddies	0 12	0 13
Fillet Haddies	0 12	0 20
Haddock	0 07 ½	0 08 ½
Halibut, Eastern	0 24	0 24
Halibut, Western	0 23	0 24
Steak cod	0 10	0 12
Market cod	0 06 ½	0 07 ½
Flounders	0 08	0 10
Prawns	0 35	0 35
Pike, per lb.	0 13	0 13
Live lobsters	0 35	0 35
Boiled lobsters	0 25	0 26
Salmon (B.C.), per lb., Red	0 25	0 26
Salmon Gaspe	0 28	0 30
Shad	0 20	0 20
Skate	0 10	0 10
Lake Trout	0 19	0 20
Mackerel	0 14	0 15
Shrimps	0 35	0 40
Whitefish	0 17	0 18
Trout, brook	0 38	0 40
Swordfish	0 26	0 26

FROZEN FISH

Gaspereaux, per lb.	0 06 ½	0 07
Halibut, large and chicken	0 19	0 20
Halibut, Western	0 20	0 21
Halibut, medium	0 21	0 22
Haddock	0 06 ½	0 07
Mackerel	0 13	0 13
Dore	0 14	0 15
Smelts, No. 1, per lb.	0 12	0 13
Smelts, No. 2, per lb.	0 07	0 08
Pike, Headless and Dressed	0 10	0 11
Market Cod	0 05 ½	0 06
Whitefish, small	0 11	0 12
Sea Herrings	0 07 ½	0 08
Steak Cod	0 08	0 08 ½
Gaspe Salmon, per lb.	0 24	0 25
Salmon Cohoes, round	0 17 ½	0 18
Salmon, Qualla, Hd. and Dd.	0 13	0 14
Whitefish	0 15	0 16
Smelts, extra large	0 22	0 22
Lake Trout	0 19	0 20
Lake Herrings, bag, 100 lbs.	6 00	6 00
Alewires	0 05 ½	0 06

SALTED FISH

Codfish—	
Codfish, large bbl., 200 lbs.	21 00
Codfish, No. 1, medium, bbl., 200 lbs.	26 00
Codfish, No. 2, 200 lb. barrel	18 00
Pollock, No. 1, 200 lb. barrel	15 00
Codfish, strip boneless (30-lb. boxes), lb.	0 20
Codfish (boneless) (24 1-lb. cartons)	0 20
Codfish (Ivory) (2-lb. blocks, 20-lb. bx)	0 18
Boneless cod (2-lb.)	0 23
Shredded codfish (12-lb. box)	2 40
Dried codfish 100-lb. bbl.	13 00
PICKLED FISH	
Herrings (Scotch cured), barrel	11 25
Scotia, barrel	12 00
Do. half barrel	6 25
Mackerel, barrel	25 00
Salmon, Labrador (200 lbs.)	26 00

Salmon, B.C. (200 lbs.)	24 50
Sea Trout (200-lb. bbls.)	25 00
Turbot (200 lbs.)	17 00
Codfish, tongues and sound, lb.	0 15
Eels, lb.	0 16 0 17

SMOKED FISH

Haddies, BXs, per lb.	0 12	0 13
Fillets	0 18	0 18
Bloaters, box	2 00	2 00
Kippers	2 26	2 26

OYSTERS

Cape Cod, per barrel	16 00
Batouche, per barrel	15 00
Scallops, gallon	4 50
Can No. 1 (Solids)	2 40
Can No. 3 (Solids)	7 50
Can No. 5 (Solids)	12 50
Can No. 1 (Selects)	2 50
Can No. 3 (Selects)	9 00

SUNDRIES

Praper Oyster Pails, ¼ per 100	1 75
Crushed Oysters Shell, 100-lbs.	1 50
Praper Oyster Pails, ¼-lb. per 100	2 25

*Poultry is Steady
And Receipts Large*

Montreal.
POULTRY.—Receipts of poultry have been reported as large, and there is an

increase in the shipment of dressed, while live birds are also coming to hand right along. Prices are maintained on a steadily unchanged basis, consumers buying freely right along.

POULTRY (dressed)—
(Selling Prices)

Chickens, roast (3-5 lbs.)	0 37	0 40
Chickens, roast (milk)	0 43	0 45
Broilers (3-4 lb. pr.)	0 45	0 47
Ducks—		
Brome Lake (milk fed green)	0 46	0 46
Young Domestic	0 36	0 38
Turkeys (old toms), lb.	0 48	0 48
Turkeys (young)	0 52	0 52
Geese	0 28	0 28
Old fowls (large)	0 14	0 14
Old fowls (small)	0 30	0 30
POULTRY	Live	Dressed

(Buying Prices)

Chickens, light weights	0 21	0 26
Do., heavy weights	0 24	0 29
Ducks, young	0 20	0 25
Do., old	0 13	0 18
Geese—		
Young	0 20	0 25
Old	0 15	0 20
Fowls	0 15-0 18	0 20-0 23
Roosters	0 17	0 22
Turkeys	0 32-0 35	0 37-0 40

ONTARIO MARKETS

TORONTO, Nov. 7.—The feature of the produce markets this week is the easier prices prevailing in all pork and pork products. Quotations show declines of from three to five cents in hams and bacon. Cheese on the other hand is higher and butter and egg markets are very firm.

*Lower Prices
Prevail in Pork*

Toronto.
FRESH MEATS.—There has been a very heavy "run" on pork this week, because of the lower prices that are prevailing, following the order of the Board of Commerce. Pork tenderloins are four cents a pound cheaper, selling at 44 cents per pound. Live hogs are being bought at \$16.75 per cwt. on the fed and watered basis. Beef quotations are practically steady, with some lower levels prevailing for the poorer class of meat.

FRESH MEATS

Hogs—		
Dressed, 70-100 lbs., per cwt.	\$28 00	
Live on cars, per cwt.	17 00	
Live, fed and watered, per cwt.	16 75	
Live, f.o.b., per cwt.	15 75	
Fresh Pork—		
Legs of pork, up to 18 lbs.	0 30	0 32
Loins of pork, lb.	0 37	0 38
Tenderloins, lb.	0 44	0 44
Spare ribs, lb.	0 14	0 18
Picnics, lb.	0 23	0 23
New York shoulders, lb.	0 32	0 34
Montreal shoulders, lb.	0 23	0 23
Boston butts, lb.	0 22	0 22
Fresh Beef—from Steers and Heifers—		
Hind quarters, lb.	0 15	0 23
Front quarters, lb.	0 10	0 15
Ribs, lb.	0 25	0 25
Chucks, lb.	0 08	0 13
Loins, whole, lb.	0 25	0 30
Hips, lb.	0 15	0 20
Cow beef quotations about 2c per pound below above quotations.		
Calves, lb.	0 22	0 27
Lambs, whole, yearling, lb.	0 14	0 16
Spring lamb, lb.	0 20	0 22
Sheep, whole, lb.	0 10	0 13
Above prices subject to daily fluctuations of the market.		

reductions in the prices of hams and bacon. Medium hams are quoted at from 36 to 38 cents, and heavy stuff at from 28 to 30 cents. Backs, skinned, rib in, are selling at from 46 to 49 cents, and boneless backs at from 50 to 52 cents. Dry salt meats and barrel pork are quoted from three to five cents a pound lower. Demand is very active for smoked meats.

Hams—

Medium	0 36	0 38
Large, per lb.	0 23	0 32
Heavy	0 28	0 30
Bacon—		
Skinned, rib, lb.	0 46	0 49
Boneless, per lb.	0 50	0 52
Bacon—		
Breakfast, ordinary, per lb.	0 40	0 45
Breakfast, fancy, per lb.	0 48	0 52
Roll, per lb.	0 29	0 30
Wiltshire (smoked sides), lb.	0 35	0 37
Dry Salt Meats—		
Long clear bacon, av. 50-70 lbs.	0 27	0 27
Do., av. 80-90 lbs.	0 25	0 25
Clear Bellies, 15-30 lb.	0 28	0 28
Sausages in brine, kg. 35 lbs.	7 35	7 35
Fat backs, 16-20 lbs.	0 30	0 30
Out of pickle, prices range about 2c per pound below corresponding cuts above.		
Barrel Pork—		
Mess pork, 200 lbs.	42 00	42 00
Short cut backs, bbl. 200 lbs.	50 00	50 00
Pickled rolls, bbl. 200 lbs.—		
Heavy	50 00	50 00
Lightweight	60 50	60 50
Above prices subject to daily fluctuations of the market.		

*Cooked Meats
Are Also Lower*

Toronto.
COOKED MEATS.—Boiled hams are quoted at from 49 to 53 cents this week as compared with a previous price of 57 and 58 cents. Roast hams, without dressing, are selling at from 52 to 54 cents. Choice jellied ox tongue is selling at 55 cents, and jellied pork tongue at from 49 to 50 cents.

*Sharp Declines in
Hams and Bacon*

Toronto.
PROVISIONS.—There are some sharp

Boiled hams, lb.	0 49	0 53
Hams, roast, without dressing, lb.	0 52	0 54
Shoulders, roast, without dressing, per lb.	0 44	
Head Cheese, 6s, lb.	0 12	0 14
Meat Loaf with Macaroni and Cheese, lb.	0 26	0 27
Choice jellied ox tongue, lb.	0 55	
Jellied pork tongue	0 49	0 50

Above prices subject to daily fluctuations of the market.

Butter Prices

Very Strong

Toronto.

BUTTER.—The market for butter continues very strong, with choice creamery prints selling to the trade at from 60 to 63 cents per pound.

Creamery prints (fresh made)	0 60	0 63
Dairy prints, fresh, lb.	0 57	
Dairy prints, No. 1, lb.	0 54	

Active Demand

Advances Cheese

Toronto.

CHEESE.—The market for cheese is very strong. There is a very active demand for cheese at the present time. Large cheese is selling at from 30½ to 31 cents per pound, and Stiltons are worth 35 cents.

Large	0 30½	0 31
Stilton		0 35
Twins 1c higher than large cheese.		Triplets
1½c higher than large cheese.		

Margarine is

a Brisk Seller

Toronto.

MARGARINE.—There is an active inquiry for margarine. The one pound prints are selling at from 35 to 36 cents, the number two pound prints from 32 to 34 cents, and the number threes from 28 to 29 cents.

Margarine—

1 lb. prints, No. 1	0 35	0 36
Do., No. 2	0 32	0 34
Do., No. 3	0 28	0 29

New Laid Eggs

Again Higher

Toronto.

EGGS.—Quotations on new laid eggs, in cartons, have advanced from three to five cents per dozen. Selects are from 62 to 63 cents per dozen, and number one storage from 60 to 61 cents.

Eggs—

No. 1 storage, doz.	0 60	0 61
Selects	0 62	0 63
Special new laids, in cartons, dz	0 75	0 78

Prices shown are subject to daily fluctuations of the market.

Lard is Down a

Cent Per Pound

Toronto.

LARD.—Price of lard has declined, the quotations this week on the tierce basis being from 29 to 30 cents per pound.

Lard, tierces, 400 lbs., lb.	0 29	0 30
In 60-lb. tubs, ½c higher than tierces, falls ¼c higher than tierces, and 1-lb. prints, 2c higher than tierces.		

Shortening 27 and

28 Cents Per lb.

Toronto.

SHORTENING.—Shortening on the tierce basis is selling at from 27 to 28 cents per pound.

SHORTENING—

Tierces, 400 lbs.	0 27	0 28
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Active Demand

For All Fish

Toronto.

FISH.—There is an active demand for fish, both fresh and frozen. Some lines are quoted lower this week, declines averaging from one to two cents per pound. Receipts of fresh fish have been somewhat curtailed on account of rough weather.

FRESH SEA FISH

Cod Steak, lb.	0 12	
Do market lb.	0 09	0 10
Haddock, heads off, lb.	0 09	
Do., heads on, lb.	0 08	
Halibut, chicken	0 20	0 21
Do., medium	0 22	
Flounders, lb.	0 07	0 10
Oysters, No. 1 can	3 40	
Do., No. 3 can	9 50	9 80
Do., No. 5 can	16 00	
Blue Point oysters, 800s	16 75	
Do., 1000s	14 00	

FROZEN SEA FISH

Salmon, Red Spring	0 25	
Do., Cohoe	0 20	0 20
Herring	0 03	0 07
Mackerel	0 11	
Flounders	0 11	

FRESH LAKE FISH

Lake herring, round lb.	0 08	0 09
Do., dressed, lb.	0 08	0 09
Trout, lb.	0 15	0 16
Whitefish, lb.	0 14	0 16

WINNIPEG MARKETS

WINNIPEG GENERAL MARKETS

Continued from page 38

Many grades of tea to-day are being sold by Winnipeg jobbers at much less than it would cost to import on the present market. For example, Ceylon, which is being offered at 41¼c per lb., would cost to import to-day 46c for the same grade.

Coffee Shows

Steady Advance

Winnipeg.—**COFFEE.**—The better grades of coffee are advancing. There has been an actual advance in the past week of from two to three cents per lb. in some grades.

Santos and Rios are also a trifle firmer, but are not nearly so noticeable as the finer grades. The advances in Santos and Rio have been around one cent per lb.

Scarcity of Nuts

For Xmas Trade

Winnipeg.—**NUTS.**—There is a decided scarcity of nuts for the Christmas trade. They are quoted to the retail trade as follows:

Almonds Tarragona, per lb.	0 30
Brazil, per lb.	0 30
Filberts, per lb.	0 35
Walnuts, Manchurian, per lb.	0 28
Chestnuts, per lb.	0 23
Choice Peanuts, per lb.	0 17
Fancy Peanuts, per lb.	0 21
Jumbo Peanuts, per lb.	0 24
Pecans, per lb.	0 30

Little Change

In Vegetable Prices

Winnipeg.—There has been little change in the vegetable market during the week. British Columbia Yellow Danvers onions are now selling at \$4.00.

Hog Market

Is Unsettled

Winnipeg, Man.

HOGS.—There is a very unsettled feeling in this market. Hogs recently declined 50c, and other declines are possible.

HOGS—

Selects	15 50	
Heavies	13 50	14 00
Lights	14 00	14 50
Sows	11 50	12 00
Stags	9 50	10 50

Provision Lines

Remain Unchanged

Winnipeg, Man.

PROVISIONS.—There has been a good demand for provisions during the week, but no price changes have been noted.

BACON—

Choice light, per lb.	0 53½
Heavy, per lb.	0 43½
Bellies, per lb.	0 38½
Back, light, per lb.	0 50
Cooked Ham, skinned, per lb.	0 59½

Fish Plentiful;

Prices Unchanged

Winnipeg, Man.

FISH.—There is a good supply of fish arriving on the market and it is selling well.

Cheese Prices

Firm and Unchanged

Winnipeg.

CHEESE.—There has been no change in the cheese market of recent date, but prices are very firm.

CHEESE—

Ontario, large, per lb.	0 30½	0 31
Ontario, twins	0 31	0 31½
Ontario, triplets, per lb.	0 31½	0 31½
Manitoba, large, per lb.	0 29½	
Manitoba, twins	0 30½	

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A BIGGER volume of business, with clean-cut, fast-selling package propositions, is the grocer's solution of to-day's problems. His business costs are rising—his margins are being restricted in some lines and in others are necessarily stationary.



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MILLS AT MONTREAL, QUE.
VICTORIA, B.C.

D. W. ROSS COMPANY
Agents
MONTREAL

Behind "Walker" quality stands a half-century's reputation for unsurpassed service.



A REALIZATION that we must serve our patrons—serve them well and diligently—has been the one big reason for our success.

No matter how small the order is it receives the same careful selection, the same careful packing and prompt attention by our staff—that the "big" ones receive.

Write for our catalogue of prices to-day. You'll find "Walker" prices very low and "Walker" quality unexcelled. Remember, we are direct importers of Domestic and Foreign Fruits, Nuts, Sundries, etc.

OUR PRICES WILL PLEASE YOU

Established 1861

*"The Firm
for Service"*

H. WALKER & SON

*"The House
of Quality"*



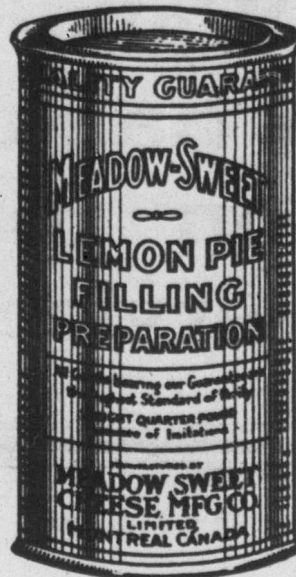
Satisfied Customers

Only by selling the best goods will your trade stay with you. Quality remains long after price is forgotten. When your customer asks for self-raising flour recommend.

BRODIE & HARVIE'S X X X

It's sure to please. It's made so good, easy to prepare and makes such tasty biscuits, muffins, pies, cakes, etc. Be sure you make a display on your counter. Order a supply and try it. Your wholesaler has it.

BRODIE & HARVIE LIMITED
MONTREAL



**The New
Lemon Pie
Filling**

*It's different from
all others*

Contains enough filling
for

4 Pies

A quick seller. An attractive package. Be the first in your town to stock this new product. Order from your wholesaler.

Or

Dunn-Hortop Toronto Angevine & McLaughlin Eastern Provinces D. M. Doherty Vancouver
"Meadow Sweet" Cheese Mfg. Co. LIMITED
Montreal

MARSH'S

Suggest that name when your customers ask for a good beverage and be prepared for holiday business by stocking Marsh's Grape Juice, Unfermented Port, Unfermented Black Cherry Wine, Unfermented Ginger Wine and Raspberry Vinegar. They show a good profit and satisfy customers.

The Marsh Grape Juice Company
NIAGARA FALLS ONT.

Agents for Ontario, Quebec and Maritime Provinces

The McLaren Imperial Cheese Company, Limited
Toronto and Montreal



Keep your customers fit

No matter how good the quality of your groceries, no matter how particular your customers are about their food, all occasionally need a good, reliable remedy to bolster up rundown constitutions.

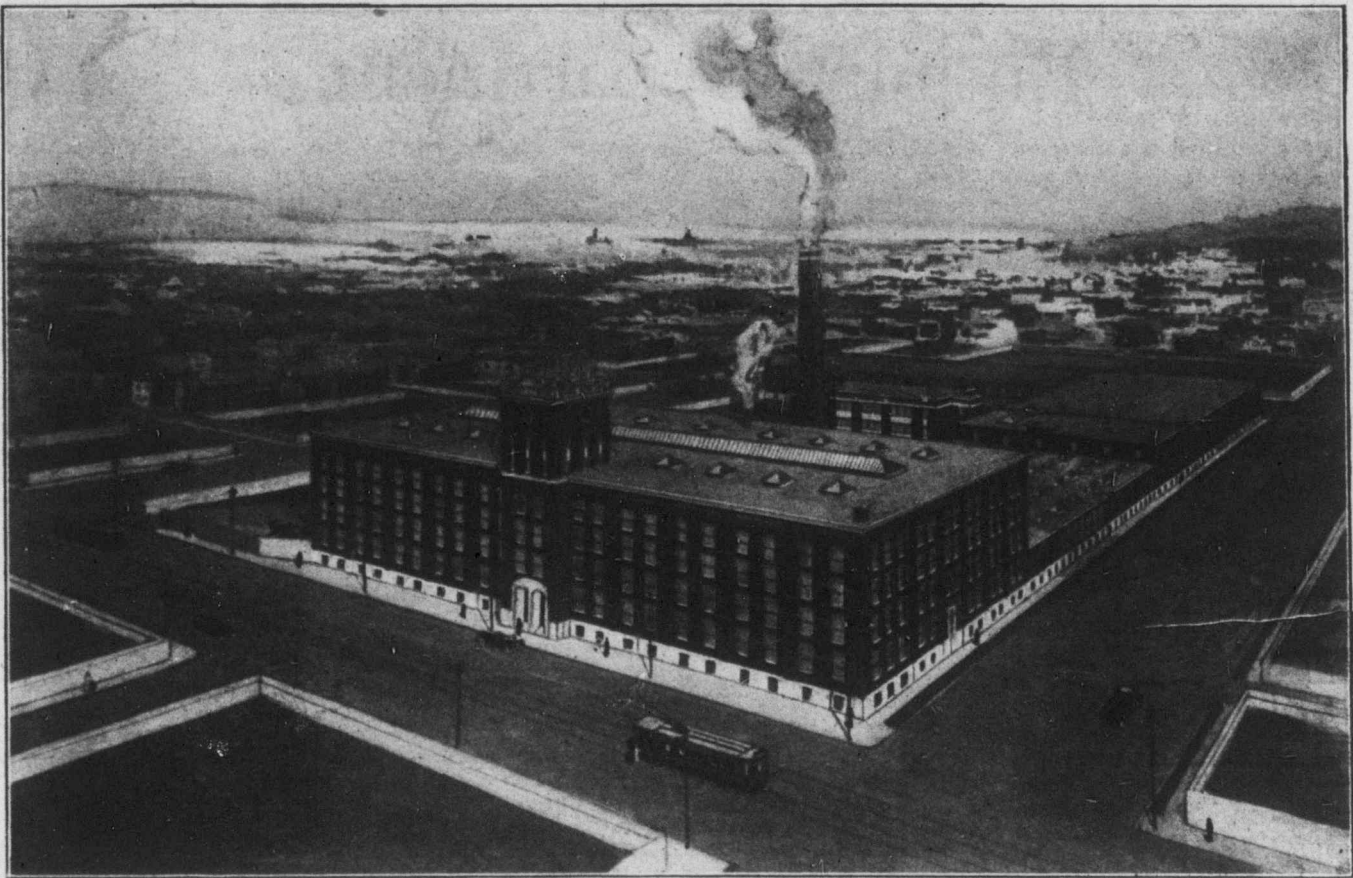
Mathieu's Nervine Powders are just the thing you can recommend for headache, neuralgia, la grippe, nervousness, etc.

Keep a display in your store. They sell readily at a good margin of profit.

J. L. Mathieu Co.

PROPRIETORS

SHERBROOKE - QUEBEC



BUY Macdonald's Tobacco in unbroken ten-pound caddies. There are four extra plugs in each caddy of Brier and Prince of Wales. This gives an additional profit to the retailer of from 60c to 80c.

Plug Chewing

**PRINCE OF WALES
CROWN
BLACK ROD (Twist)
NAPOLEON**



Trade Mark Registered

Plug Smoking

**BRIER
INDEX
BRITISH CONSOLS**

Selling Agents

Nova Scotia—Pyke Bros., Halifax.
New Brunswick—Schofield & Beer, St. John.
Kingston—D. Stewart Robertson & Sons
Ottawa—D. Stewart Robertson & Sons
Toronto—D. Stewart Robertson & Sons

Hamilton—Alfred Powis & Son
London—D. C. Hannah
Manitoba and Northwest—The W. L. Mackenzie & Co.,
Ltd., Winnipeg.
British Columbia—George A. Stone, Vancouver.
Quebec—H. C. Fortier, Montreal.

W. C. MACDONALD REG'D.
INCORPORATED
MONTREAL



Enquiry Department

WHEN you become a subscriber to CANADIAN GROCER this is part of the Service you buy. We are glad to be of any assistance to our readers and enquiries are solicited. Cut out the coupon at the bottom of page, fill out and mail to us if you want to know where to buy a certain product, agents for any particular line, manufacturers of a special article, etc.

WHOLESALE JEWELERS

Would you give me the names of wholesale jewelry shops?—J. E. Rousseau, Five Fingers, N.B.

Answer.—James Eastwoods, New Glasgow, N.S. M. S. Brown, Ltd., Montreal; Henry Birks & Sons, Montreal; Peerless Jewelry Co., Sherbrooke, Que.; P. W. Ellis & Co., Toronto, Ont.; Austin Carl & Co., 357 College St., Toronto; Goldsmiths Stock Co. of Canada, 50 Yonge St Toronto; Edmund Scheuer, Ltd., 131 Yonge St., Toronto; T. Eaton Co., Toronto; McElheran & Plant, 66 Dundas St. W., Toronto.

SHOW CARD WRITING AND EQUIPMENT

Kindly put me in touch with person or from where I can secure equipment and instructions for short course in show card writing.—V. H. Anderson, Anderson & Anderson, Elgin, Man.

Answer.—Equipment may be obtained from Artists Supply Company, 77 York St., Toronto, and Art Metropole, 14 Temperance St., Toronto, Ont.; A. Ramsay & Son, Montreal; Reliance Ink Co., Winnipeg.

We would refer you to Shaw Business College, Yonge St., Toronto, Ont. for course.

POTATO PRICES

Can you oblige me with information as to prices farmers are receiving for potatoes per 90 lbs. (not including bags), at present time, at various points in the province?—D. S. Litster, Burks Falls, Ont.

Answer.—All prices are being paid at outside points. From \$2.25 to \$3.00 are the prices paid in towns. Farmers will be getting from \$1.50 to \$2 per bag. A. A. McKinnon, 74 Colborne St., Toronto, says market to-day is \$1.40 to \$1.60 on track here. Would suggest that you write Mr. McKinnon.

WATER LILY CRAB MEAT

Will you please tell me if I can get Water Lily Crab Meat in Canada?—A. Giovetti, 33 Prospect St., Sherbrooke, Que.

Answer.—H. S. Melcher Company, Portland, Me., state: "We do not think that it would be possible for your people to get Water Lily Crab Meat in Canada, as we do not have any agents in that territory. We would be pleased to sell direct, but so far have not been able to obtain enough to fill orders we have on hand awaiting shipment."

MANUFACTURERS OF ICE CREAM CONES

Could you please give me information regarding a machine for the manufacture of ice cream cones?—E. L. Simpson, 157 Mount Royal Ave. W., Montreal, Que.

Answer.—We would refer you to the Fletcher Manufacturing Co., Toronto, Ont.

SOUVENIR DISHES

Do you know of any firm dealing in souvenir dishes? What I want to get is a cake plate with my name on it, so that I may give it to my customers for Christmas.—S. H. Bolton, Levack, Ont.

Answer.—We would refer you to Gowanskent, Toronto, Ont., and would suggest that you get in touch with them at an early date.

DUTY ON DRESSED AND LIVE FOWL

What is the duty on dressed and live fowl shipping to United States?—W. K. Loth, Milverton, Ont.

Answer.—Duty on dressed fowl is 20% and on live fowl 25%.

MANUFACTURERS OF PICTURE MOULDING

Can you give me the address of manufacturers of wholesalers of moulding for picture frames?—A. R. Latter, Stratford, Ont.

Answer.—Crowley Mfg. Co., Ltd., Toronto, Ont., also Matthews Bros., Ltd., 1906 Dundas St. W., Toronto, Ont.

MANUFACTURERS OF CLOTHES PINS

Could you please give me names of clothes pin manufacturing companies?—Mr. Elton, S. H. Moore & Co., Toronto, Ont.

Answer.—Wm. Cane & Son, Newmarket, Ont.; The Danville Mfg. Co., Danville, Que.; Brown Bros., Danville, Que.; Megantic Broom Co., Lake Megantic, Que.; J. Hanson & Co., Montreal, Que.

BUYERS OF MUSHROOMS

Could you please tell me where I could get a market for mushrooms?—Mrs. Ellen W. _____

Answer.—White & Co., Church and Front streets, Toronto, Ont.; McWilliam and Everist, Church street, Toronto; Charles Simpson, Colborne street, Toronto.

OYSTERS IN GLASS JARS

Could you tell us where we could purchase oysters in glass jars?—R. P. Rithet & Co., Victoria, B.C.

Answer.—Connecticut Oyster Co., Ltd., Toronto, Ontario, and Oceanic Oyster Co., St. James St., Montreal, Quebec.

SOAP MANUFACTURERS

Kindly connect us with manufacturers of the following: Woodbury soap and toilet preparations, Cuticura soap, B. C. hops.—J. F. Guite, Limited, Maria-Comte de Bonaventure, Quebec.

Answer.—"Woodbury" soap and toilet preparations are manufactured by Andrew Jergens Company, Perth, Ontario; "Cuticura" soap, Potter Drug and Chemical Company, Boston, Mass.; "B. C. hops," British Columbia Hop Company, 235 Pine Street, San Francisco, Cal.

WHOLESALE POTTERY CONCERNS

Will you please give name of a wholesale pottery or crockery company?—N. Rowe, Hamilton, Ont.

Answer.—Belleville Pottery Co., Belleville, Ont.; R. Campbell's Sons Co., Hamilton, Ont.; John Cranston & Son, Hamilton, Ont.; Toronto Pottery Co., Toronto, Ont.

WHOLESALE IN MONTREAL

Could you give us a list of half a dozen wholesale grocers in Montreal?—The Tillson Co., Ltd., Tillsonburg, Ont.

Answer.—Laporte-Martin, Limited; Hudson, Hebert & Co., Ltd.; Chaput, Fils & Cie; Patenaude, Carignan & Cie; Joseph Ward & Co.

VINEGAR PUMP AND READY-MADE COATS

Where can I buy, wholesale, a wooden pump to pump vinegar out of a barrel? Also give list of wholesale dealers in ready-made coats for ladies and children.—C. F. Schutt, Schutt, Ontario.

Answer.—Vinegar pump can be purchased from Wilson, Lytle and Badgerow, 112 Duke street, Toronto, Ont.

Following are wholesale dealers in ready-made coats: Samuel T. Signan, 520 St. Lawrence Blvd., Montreal; Juvenile Wear Mfg. Co., 539 King St. W., Toronto; W. R. Brock, Ltd., Bay and Wellington Sts., Toronto, Ont.; Canada Cloak Co., 63 Wellington St. W., Toronto; Hutner Cloak Co., 439 King W. and Spadina Ave., Toronto; Bishinsky Bros., Montreal; Enterprise Mfg. Co., 260 Richmond St. W., Toronto; A. Sommer & Co., Ltd., Sommer Bldg., Montreal; John Northway & Son, 91 Wellington W., Toronto; Thompson Mfg. Co., 174 Spadina Ave., Toronto; S. F. McKinnon & Co., 67 York St., Toronto; Gaults, Ltd., Winnipeg, Man.

CANADIAN GROCER,

143-153 University Avenue,

Toronto.

For Subscribers

INFORMATION WANTED

Date.....191..

Please give me information on the following:Name






Address

.....

.....

.....

TEA MARKET

-  Spot stocks are now very low.
-  Prices have advanced during past two weeks.
-  Quotations for import are higher than present local prices.
-  We advise customers to complete their purchases for next four months' trade without delay.
-  Samples and quotations forwarded promptly upon application.

33 St. Peter St. **Kearney Bros., Limited** MONTREAL

Tea and Coffee Importers

Established 1874

A Good Investment

Do you want a clerk or store manager?

Do you want a traveller?

Do you want a position as clerk or travelling salesman?

Do you want an agent?

Do you want an agency?

Do you want to sell or exchange your business?

Do you want to buy a grocery business?

Do you want to buy or sell any store equipment?

If so, sit down now, and draft an advertisement for CANADIAN GROCER'S "Wanted" page, setting forth just what you want, and stating your needs or qualifications. Such an advertisement will automatically seek out for you, the only people you want to reach—those who are actively engaged in selling groceries in Canada.

The cost?

Trifling! Two cents per word for first insertion and one cent per word for each subsequent insertion of the same advertisement. Each figure is counted as a word, and a charge of five cents extra per insertion is made when Box Number is required. In this way the advertiser's name is, if desired, kept confidential.

Copy for Condensed Advertisements should reach the Toronto office of CANADIAN GROCER not later than Monday morning to catch the current week's issue. In order to save unnecessary correspondence and bookkeeping, please remit with copy, preferably by money order.

Canadian Grocer, 153 University Ave., Toronto, Ont.

Owing to the high
freights prevailing
CONTINUE TO IMPORT
supplies of

SPRATT'S

DOG CAKES
POULTRY FOODS
CANARY & PARROT MIXTURES
Etc.,

through **SPRATT'S**
PATENT (AMERICA) LIMITED
NEWARK, NEW JERSEY

SPRATT'S PATENT LIMITED
24-25 Fenchurch St., London, E.C. 3, Eng.

KEYSTONE BRAND

SATISFACTION

Satisfied customers are your assurance of repeat orders. "Nugget" Brooms are giving complete satisfaction to thousands of women, who want a good quality broom of light weight.

NUGGET BROOMS

are in steady demand. If you aren't stocking them, you're losing customers and money.

For prices, etc., write

Stevens-Hepner Co., Limited
PORT ELGIN, ONT.

The "Nugget" Broom is only one of the famous Keystone Brand Brooms and Brushes.

STEVENS-HEPNER CO., Limited
- PORT ELGIN, ONTARIO -

QUOTATIONS FOR PROPRIETARY ARTICLES

SPACE IN THIS DEPARTMENT IS \$83.20
PER INCH PER YEAR

JAMS
DOMINION CANNERS, LTD.
Hamilton, Ont.
"Aylmer" Pure Jams and Jellies.
Guaranteed Fresh Fruit and
Pure Sugar Only.

Screw Va top Glass Jars, 16 oz. glass, 2 doz. case.	Per doz.
Strawberry	\$4 60
Currant, Black	4 50
Pear	3 90
Peach	3 90
Plum	3 70
Raspberry, Red	4 50
Apricot	4 00
Cherry	4 30
Gooseberry	4 00

"AYLMER" PURE ORANGE
MARMALADE

Tumblers, Vacuum Top, 2 doz. in case	Per doz.	\$2 30
12 oz. Glass, Screw Top, 2 doz. in case		2 55
16 oz. Glass, Screw Top, 2 doz. in case		3 25
16 oz., Glass, Tall, Vacuum, 2 doz. in case		3 25
2's Tin, 2 doz. per case		4 80
4's Tins, 12 pails in crate, per pall		0 78
5's Tin, 8 pails in crate, per pall		0 97
7's Tin or Wood, 6 pails in crate		1 36
30's Tin or Wood, one pall in crate, per lb.		0 20

PORK AND BEANS
"DOMINION BRAND"

Individual Pork and Beans, Plain, 75c, or with Sauce, 4 doz. to case	Per doz.	\$0 85
1's Pork and Beans, Flat, Plain, 4 doz. to case		0 92 1/2
1's Pork and Beans, Flat, Tom. S ice, 4 doz. to case		0 95
1's Pork and Beans, Tall, Plain, 4 doz. to case		0 95
1's Pork and Beans, Tall, Tomato or Chili Sauce, 4 doz. to the case		0 97 1/2
1 1/2's (20 oz.) Plain, per doz.		1 25
Tomato or Chili Sauce ...		1 27 1/2
2's Pork and Beans, Plain, 2 doz. to the case		1 50
2's Pork and Beans, Tomato or Chili Sauce, Tall, 2 doz. to case		1 52 1/2
2 1/2's Tall, Plain, per doz.		2 00
Tomato or Chili Sauce ...		2 35
Family, Plain, \$1.75 doz.; Family, Tomato Sauce, \$1.95 doz.; Family, Chili Sauce, \$1.95 doz. The above 2 doz. to the case.		

CATSUPS—In Glass Bottles

1/2 Pts., Aylmer Quality	Per doz.	\$1 90
12 oz., Aylmer Quality		2 35
Gallon Jugs, Aylmer Quality	Per jug.	1 62 1/2
Pints, Delhi Epicure	Per doz.	2 70
1/2 Pints, Red Seal		1 45
Pints, Red Seal		1 90
Qts., Red Seal		2 45
Gallons, Red Seal		6 45

BORDEN MILK CO., LTD.,
180 St. Paul St. West,
Montreal, Can.

CONDENSED MILK
Terms, net, 30 days.

Eagle Brand, each, 48 cans	\$9 60
Reindeer Brand, each 48 cans	9 15
Silver Cow, each 48 cans	8 40
Gold Seal, Purity, each 48 cans	8 25
Woolflower Brand, each 48 cans	8 25
Challenge Clover Brand, each 48 cans	7 75

EVAPORATED MILK

St. Charles Brand, Hotel, each 24 cans	\$6 90
Jersey Brand, Hotel, each 24 Cans	7 00
Peerless Brand, small, each 24 cans	3 15
St. Charles Brand, Tall, each 48 cans	6 90
Jersey Brand, Tall, each 48 cans	6 90
Peerless Brand, Tall, each 48 cans	6 90
St. Charles Brand, Family, 48 cans	6 50
Jersey Brand, Family, each 48 cans	5 75
Peerless Brand, Family, each 48 cans	5 75
St. Charles Brand, small, each 48 cans	2 90
Jersey Brand, small, each 48 cans	2 90
Peerless Brand, small, each 48 cans	2 90

CONDENSED COFFEE

Reindeer Brand, large, each 24 cans	\$6 50
Reindeer Brand, small, each 48 cans	6 50
Regal Brand, each 24 cans	5 90
Cocoa, Reindeer Brand, large, each 24 cans	6 25
Reindeer Brand, small, 48 cans	6 50

W. CLARK, LIMITED,
MONTREAL

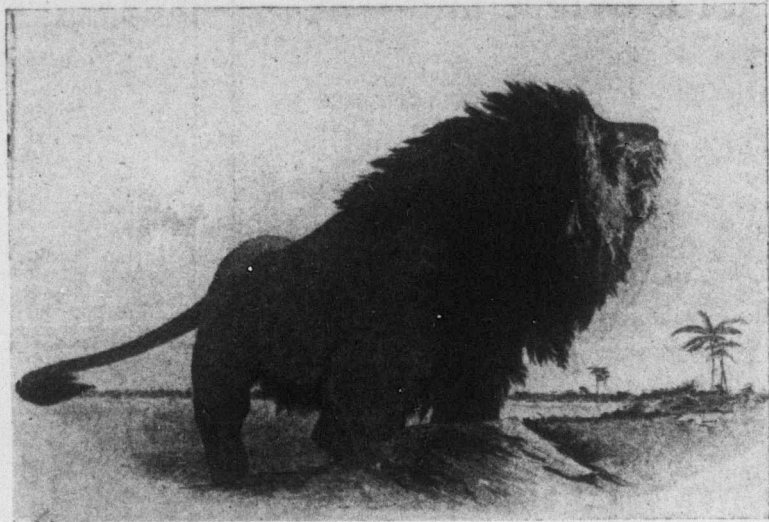
Compressed Corn Beef—1/2s, 2s, 90c	\$2.90
1s, \$4.80; 2s, \$8.95; 6s, \$31.75	
Lunch Ham—1s, \$6.95; 2s, \$18.95	
Ready Lunch Beef—1s, \$4.80; 2s, \$8.95	
English Brawn — 1/2s, \$2.85; 1s, \$4.35; 2s, \$8.80	
Boneless Pig's Feet—1/2s, \$2.85; 1s, \$4.35; 2s, \$8.80	
Ready Lunch Veal Loaf—1/2s, \$2.45; 1s, \$4.45	
Ready Lunch Beef-Ham Loaf—1/2s, \$2.45; 1s, \$4.45	
Ready Lunch Beef Loaf—1/2s, \$2.45; 1s, \$4.45	
Ready Lunch Asst. Loaves — 1/2s, \$2.50; 1s, \$4.50	
Geneva Sausage—1s, \$4.45; 2s, \$8.75	
Roast Beef—1/2s, \$2.90; 1s, \$4.90; 2s, \$8.95; 6s, \$31.75	
Roast Mutton—1s, \$6.25; 2s, \$11.75; square cans, \$42	
Boiled Mutton—1s, \$6.25; 2s, \$11.75; 6s, \$42	
Jellied Veal—1/2s, \$3.35; 1s, \$4.90; 2s, \$9.25	
Cooked Tripe—1s, \$2.95; 2s, \$4.95	
Stewed Ox Tail—1s, \$2.35; 2s, \$4.45	
Stewed Kidneys—1s, \$4.45; 2s, \$8.45	
Mince Collops—1/2s, \$1.95; 1s, \$2.85; 2s, \$6.75	
Sausage Meat—1s, \$3.95; 2s, \$7.95	
Corn Beef Hash — 1/2s, \$1.90; 1s, \$3.20; 2s, \$5.80	
Beef Steak and Onions—1/2s, \$2.90; 1s, \$4.80; 2s, \$8.90	
Jellied Hocks—2s, \$9.35; 6s, \$30	
Irish Stew—1s, \$2.90; 2s, \$5.80	
Cambridge Sausage—1s, \$4.45; 2s, \$8.75	
Boneless Chicken—1/2s, \$6.95; 1s, \$11.45	
Boneless Turkey — 1/2s, \$6.95; 1s, \$11.45	
Ox Tongue—1/2s, \$4.95; 1s, \$12.90; 1 1/2s, \$18.50; 2s, \$23.95; 3 1/2s, \$44.00; 6s, \$60.00	
Lunch Tongue—1/2s, \$4.90; 1s, \$10.45	
Mince Meat (Tins)—1s, \$3.45; 2s, \$5.45; 6s, \$15.95	
Mince Meat (bulk)—6s, 22c; 10s, 27c; 25s, 26c; 50s, 26c	
Chateau Brand Pork and Beans	

Does Your Package Help the Grocer to Sell Your Product?

When a customer comes into a grocery store and sees your package on the shelf, haven't you often wished that your own salesman was there to clinch the sale?

Why not have a package that will talk? Why not get one that will speak out your big selling thoughts? Why not get one that is not only an attention-compeller, but a wide-awake, business-bringing salesman?

It is our business to give such help as you need. We will be glad to be of assistance. Write us.



The Standard Lithographic Company

of Canada, Limited

28 Temperance Street

Toronto, Canada

KING GEORGE'S NAVY

CHEWING
TOBACCO

is worthy of your best recommendation

You needn't be ashamed or afraid to "boost" this fine, satisfying "chew." It will back up your very strongest claims, and so satisfy that steady repeat sales are certain.

Order a trial
supply now.



Rock City Tobacco Co., Ltd.

The Keenest General Merchant

cannot keep posted on the rapid Grocery Market changes of these days just by comparing travelers' prices. Travelers call less often now. Grocery markets change more often.

General merchants everywhere find in CANADIAN GROCER the early, regular and reliable market information they require.

"I don't know what I would do without CANADIAN GROCER, especially in these days when prices of groceries are changing every week," writes G. H. Thompson, Oil Springs, Ontario. (He has subscribed to CANADIAN GROCER for eighteen years).

"I consider CANADIAN GROCER worth all of \$3.00 and more in these times of changing markets," writes J. A. Quenneville, Desaulniers, Ont.

CANADIAN GROCER will come to you every week with the latest market information, and much more that you can turn into money, if you decide to follow the "lines of action" you see here ready for your signature right now.

The MacLean Publishing Co.,
153 University Ave., Toronto.

Send me CANADIAN GROCER, beginning with current issue. I will pay you subscription price, \$3.00 per year, on receipt of bill.

Name.....

Address.....

C.G.

with Tomato Sauce—Ind., \$1.05; 1s, \$1.55; 2s, \$2.35; 3s, \$3.50.
With Plain Sauce—Ind., 95c; 1s, \$1.60; 2s, \$2.30; 3s, \$3.30.
Chateau Brand Concentrated Soups—Celery, \$1.25; Consomme, \$1.25; Green Peas, \$1.25; Julienne, \$1.25; Mutton Broth, \$1.25; Ox Tail, \$1.25; Pea, \$1.25; Scotch Broth, \$1.25; Chicken, \$1.60; Mock Turtle, \$1.25; Tomato, \$1.45; Vermicelli Tomato, \$1.30; Mulligatawny, \$1.30; Soups and Bouilli, 6s, \$14.45.
Clark's Pork and Beans, Tomato Sauce, Blue Label—Ind., 95c; 1s, \$1.10; 1½s, \$1.45; 2s, \$1.90; 3s, \$2.75; 6s, \$5; 12s, \$16.
Plain Sauce, Pink Label—Ind., 95c; 1s, \$1.10; 1½s, \$1.45; 2s, \$1.90; 3s (talls), \$2.75; 6s, \$8; 12s, \$15.
Chili Sauce (red and gold label)—Ind., 95c; 1s, \$1.10; 1½s, \$1.45; 2s, \$1.90; 3s, \$2.75.
Vegetarian Baked Beans and Tomato Sauce—2s, \$1.90.
Sliced Smoked Beef—½s, \$2.45; 1s, \$3.45; 4s, \$24.
Canadian Boiled Dinner—1s, \$2.45; 2s, \$4.95.
Army Rations—Beef and Vegetables, 1s, \$2.45; 2s, \$4.95.
Spaghetti with Tomato Sauce with Cheese—½s, \$1.40; 1s, \$1.90; 3s, \$3.35.
Tongue, Ham and Veal Pates—½s, \$2.25.
Ham and Veal Pates—½s, \$2.35.
Smoked Vienna Style Sausage—½s, \$2.75.
Pate De Foie—¼s, 80c; ½s, \$1.40.
Plum Pudding—½s, \$2.45; 1s, \$4.85.
Potted Beef Ham—¼s, 80c; ½s, \$1.45.
Potted Beef—¼s, 80c; ½s, \$1.45.
Potted Tongue—¼s, 80c; ½s, \$1.45.
Potted Game (Venison)—¼s, 80c; ½s, \$1.45.
Potted Veal—¼s, 80c; ½s, \$1.45.
Potted Meats (Assorted)—¼s, 85c; ½s, \$1.50.
In Glass Goods
Fluid Beef Cordial—20 oz. bottles,; 10 oz.,
Ox Tongue — 1½s, \$20.00; 2s, \$24.95.
Lunch Tongue (in glass)—1s, \$11.95
Sliced Smoked Beef (in glass)—¼s, \$1.80; ½s, \$2.80; 1s, \$3.90.
Mincedmeat (in glass)—1s, \$3.95.
Potted Chicken (in glass)—¼s, \$2.90.
Ham (in glass)—¼s, \$2.90.
Tongue (in glass)—¼s, \$2.90.
Venison (in glass)—¼s, \$2.90.
Meats, Assorted (in glass)—\$2.90.
Chicken Breast (in glass)—¼s,
Tomato Ketchup — 8s, \$1.95; 12s, \$2.45; 16s, \$3.40.
Chili Sauce—10 oz., \$3.25.
Peanut Butter — ¼s, \$1.45; ½s, \$1.95; 1s, \$2.45; in pails, 5s, \$1c; 12s, 29c; 24s, 28c; 50s, 28c.

B.C. HOPS

Dominion Brand, quarters, per short weight pound 0.30
Dominion Brand, halves, per short weight pound 0.29
Maple Leaf Brand, ¼ lb. packages, per full weight pound. 0.40
Maple Leaf Brand, ½ lb. packages, per full weight pound. 0.30

COLMAN'S OR KEEN'S MUSTARD

Per doz. tins
D.S.F., ¼-lb. \$2.30
D.S.F., ½-lb. 5.30
D.S.F., 1-lb. 10.40
F.D., ¼-lb.
Per jar
Durham, 1-lb. jar, each ... \$0.60
Durham, 4-lb. jar, each ... 2.25

CANADIAN MILK PRODUCTS, LIMITED, Toronto and Montreal

KLIM
Hotel \$20.00
Household size 9.00
F.o.b. Ontario jobbing points, east of and including Fort William.
Freight allowance not to exceed 50c per 100 lbs., to other points, on 5-case lots or more.

THE CANADA STARCH CO., LTD.

Manufacturers of the
Edwardsburg Brands Starches
Laundry Starches—
Boxes Cents
40 lbs., Canada Laundry ... 0.10
40 lbs., 1-lb. pkg., Canada
White or Acme Gloss.... 0.10½
48 lbs., No. 1 White or Blue
Starch, 3-lb. cartons.... 0.11
100-lb. kegs, No. 1 white ... 0.10½
200-lb. bbls., No. 1 white .. 0.10½
30 lbs., Edwardsburg Silver
Gloss, 1-lb. chromo pkgs. 0.12
48 lbs., Silver Gloss, in 6-lb.
tin canisters 0.13½
36 lbs. Silver Gloss, in 6-lb.
draw lid boxes 0.13½
100 lbs., kegs, Silver Gloss,
large crystals 0.11½
40 lbs., Benson's Enamel,
(cold water), per case... 3.25
Celluloid, 45 cartons, case... 4.50
Culinary Starch
40 lbs., W. T. Benson & Co.'s
Celebrated Prepared 0.11½
40 lbs. Canada Pure or
Challenge Corn 0.10½
20-lb. Casco Refined Potatoes
Flour, 1-lb. pkgs. 0.16½
(20-lb. boxes, ¼c higher, except
potato flour)
GELATINE
Cox's Instant Powdered Gelta-
tine (2-qt. size), per doz. ... 1.50
Knox Plain Sparkling Gelatine
(makes 4 pints), per doz....\$2.00
Knox Acidulated Gelatine
(Lemon Flavor), makes 4
pints, per doz. 2.10
SYRUP
THE CANADA STARCH CO.,
LTD., CROWN BRAND
CORN SYRUP
2-lb. tins, 2 doz. in case.... 5.45
5-lb. tins, 1 doz. in case.... 6.05
10-lb. tins, ½ doz. in case... 6.25
20-lb. tins, ¼ doz. in case... 6.20
(Prices in Maritime Provinces 10c
per case higher.)
Barrels, about 700 lbs.\$0.08½
Half bbls., about 350 lbs. ... 0.08½
¼ bbls., about 175 lbs. 0.08½
2-gal. wooden pails, 25 lbs. 2.40
3-gal. wooden pails, 38½ lbs. 3.85
5-gal. wooden pails, 65 lbs. 6.25
LILY WHITE CORN SYRUP
2-lb. tins, 2 doz. in case... \$5.95
5-lb. tins, 1 doz. in case.... 6.55
10-lb. tins, ½ doz. in case... 6.05
20-lb. tins, ¼ doz. in case... 6.25
(5, 10, and 20-lb. tins have wire
handles.)
MOZOLA COOKING OIL
Per case
No. 1, 24 tins 11.00
No. 2, 12 tins 10.50
No. 5, 6 tins, 7½ lbs. each 19.00
No. 5, 2 tins, 37½ lbs. each 26.00
INFANTS' FOOD
MAGOR, SON & CO., LTD.
Robinson's Patent Barley— Doz.
1 lb. \$4.00
½ lb. 2.00
Robinson's Patent Groats—
1 lb. 4.00
½ lb. 2.00
NUGGET POLISHES
Doz.
Polish, Black, Tan, Toney Red
and Dark Brown\$1.15
Card Outfits, Black and Tan.. 4.15
Metal Outfits, Black and Tan.. 4.25
Creams, Black and Tan 1.25
White Cleaner 1.25
IMPERIAL TOBACCO CO. OF
CANADA, LIMITED
EMPIRE BRANCH
Black Watch, 10s, lb.\$1.20
Bobs, 12s 1.00
Currency, 12s 1.00
Stag Bar, 9s, boxes, 6 lbs. ... 1.00
Pay Roll, thick bars 1.25
Pay Roll, plugs, 10s, 6-lb. ¼
caddies 1.25
Shamrock, 9s, ½ cadd., 12
lbs., ¼ cadd., 6 lbs 1.00
Great West Pouches, 9s, 3-lb.
boxes, ½ and 1-lb. lunch
boxes 1.00
Forest and Stream, tins, 9s,
2-lb. cartons 1.44
Forest and Stream, ¼s, ½s,
and 1-lb. tins 1.50
Forest and Stream, 1-lb. glass
humidors 1.75
Master Workman, 2 lbs. 1.12
Master Workman, 4 lbs. 1.12
Derby, 9s, 4-lb. boxes 1.05
Old Virginia, 12s 1.50

Canned Fruits

We are again along with our Monarch Canned fruits and while it has not been easy this year to secure the high grade quality which always goes into the Monarch cans, we can confidently say that after looking around carefully we have secured a very likable lot of fruit and feel sure that the Monarch Standard will be well maintained as in the past.

The Monarch label is also very attractive, and stacked up in a store cannot help but draw attention—good looking outside and good eating inside is a combination that cannot help but draw and hold business.

Monarch Gallon Apples - -	6.35	Monarch Lombard Plums	2s 2.60
Monarch Whole Red Cherries	2s 3.65	Monarch Green Gages -	2s 2.85
Monarch Pitted " "	2s 4.35	Monarch Red Raspberries	2s 4.65
Monarch Yellow Peaches	2s 3.60	Monarch Strawberries -	2s 4.65
Monarch Bartlett Pears -	2s 3.90		

Send us an order.

H. P. ECKARDT & CO
WHOLESALE GROCERS
 CHURCH STREET & ESPLANADE TORONTO

PURE OLIVE OIL

"PURITY" GENUINE ITALIAN OLIVE OIL

in gal., 1/2-gal., 1/4-gal. attractive tins—the first and only shipment to arrive since the war in original containers. Owing to scarcity

We advise the trade to order immediately

"PASCO" SPANISH OLIVE OIL

in gallon, 1/2-gal., 1/4-gal., 1/8-gal. tins. Also in 5-gal. plain tins, especially imported for trade desiring to bottle under own private labels.

P. PASTENE & CO., LIMITED

Importers and Exporters,

340 ST. ANTOINE STREET - - - MONTREAL, QUE.

COUNTRY MERCHANTS

of Nova Scotia, New Brunswick,
Prince Edward Island

Ship us your

Butter, Eggs, Potatoes, Etc.

We pay highest market prices.

SMITH BROS.

7 Upwater St. - - - HALIFAX



Make Your Show Windows Pay Your Rent

Many Sales are made on the Sidewalk

Window Display Fixtures

A Wonderful set of Patented Interchangeable Window Display Fixtures for displaying Books, Stationery, Office Supplies and Sundries. Set will give 10 Years Good Service in effective trade pulling window trims.

The Fixtures you see above are only a very few of the designs that can be set up with the full set, besides hundreds of standard fixtures can be set up.

Made of Oak, either Golden, Antique or Weathered Finish. Set is put up in a Hardwood Hinged Lid Storage Chest, a good place to keep the extra Younits not in use. There are thousands of sets in daily use.

No. 20 Set has 89 Interchangeable Younits For Large Store Windows, **\$38.50**
No. 20 1/2 Set has 50 Interchangeable Younits For Small Store Windows, **\$23.10**

Stock carried in Hamilton, Ont. Order direct or thru your jobber. Send for catalog. Patented and made in Canada.

The Oscar Onken Co. 4850 Fourth Street Cincinnati, Ohio, U. S. A.



Oakey's

"WELLINGTON" KNIFE POLISH

The original and only reliable preparation for Cleaning and Polishing Cutlery, etc.

John Oakey & Sons, Ltd.

Manufacturers of Emery Cloth,
Black Lead, Glass Paper, &c.

LONDON, S.E., ENGLAND

AGENTS:

Manley & Baker, 21 Empress Offices,
354 Main Street, Winnipeg.
Sankey & Manson, 839 Beatty Street,
Vancouver.

Old Kentucky (bars), 8s,
boxes, 5 lbs. 1 25
WM. H. DUNN, LTD., Montreal
BABBITS
Soap Powder, case 100 pkgs. \$5 95
Cleanser, case 50 pkgs. 3 10
Cleanser (Kosher), ca. 50 pkgs. 3 10
Pure Lye, case of 4 doz. 5 60

JELL-O
Made in Canada
Assorted case, contains 4 doz. \$5 40
Lemons, 2 doz. 2 70
Orange, 2 doz. 2 70
Raspberry, 2 doz. 2 70
Strawberry, 2 doz. 2 70
Chocolate, 2 doz. 2 70
Cherry, 2 doz. 2 70
Vanilla, 2 doz. 2 70
Weight, 8 lbs. to case. Freight
rate second class.

JELLO ICE CREAM POWDERS
Made in Canada
Assorted case, contains 2 doz. \$2 70
Chocolate, 2 doz. 2 70
Vanilla, 2 doz. 2 70
Strawberry, 2 doz. 2 70
Unflavored, 2 doz. 2 70
Weight, 11 lbs. to case. Freight
rate second class

BLUE
Keen's Oxford, per lb. \$0 24
In cases 12-12 lb. boxes to
case 0 25

COCOA AND CHOCOLATE
THE COWAN CO., LTD.
Stirling Road, Toronto,
Ont.
Cocoa

Perfection Cocoa, lbs., 1 and 2
doz. in box, per doz. \$6 25
Perfection, 1/2-lb. tins, doz. 2 75
Perfection, 1/4-lb. tins, doz. 1 45
Perfection, 10s size, doz. 1 10
Perfection, 5-lb. tins, per lb. 0 42
Supreme Breakfast Cocoa, 1/2-
lb. jars, 1 and 2 doz. in box,
doz. 3 00

Soluble Cocoa Mixture
(Sweetened) 5 and 10-lb.
tins, per lb. 0 28

(Unsweetened Chocolate)
Supreme Chocolate, 12-lb. box-
es, per lb. 0 41
Supreme Chocolate, 10s size,
2 doz. in box, per box 1 90

Perfection Chocolate, 10s size,
2 doz. in box, per box 1 90
SWEET CHOCOLATE—Per lb.

Eagle Chocolate, 1/4s, 6-lb.
boxes 0 32

Eagle Chocolate, 1/4s, 6-lb.
boxes, 28 boxes in case 0 31
Diamond Chocolate, 1/4s, 6 and
12-lb. boxes, 144 lbs. in case 0 32

Diamond Chocolate, 8s, 6 and
12-lb. boxes, 144 lbs. in case 0 33
Diamond Crown Chocolate,
28 cakes in box 1 10

CHOCOLATE CONFECTIONS
Maple Buds, 5-lb. boxes, 30
boxes in case, per lb. \$0 45

Milk Medallions, 5-lb. boxes,
30 boxes in case, per lb. 0 45
Lunch Bars, 5-lb. boxes, 30
boxes in case, per lb. 0 45

Coffee Drops, 5-lb. boxes, 30
boxes in case, per lb. 0 45
Chocolate Tulips, 5-lb. boxes,
30 boxes in case, per lb. 0 45

Milk Croquettes, 5-lb. boxes,
30 boxes in case, per lb. 0 45
No. 1 Milk Wafers, 5-lb. boxes,
30 boxes in case, per lb. 0 45

Chocolate Beans, 5-lb. boxes,
30 boxes in case, per lb. 0 41
Chocolate Emblems, 5-lb. boxes,
30 boxes in case, per lb. 0 41

No. 2 Milk Wafers, 5-lb. boxes,
30 boxes in case, per lb. 0 41
No. 1 Vanilla Wafers, 5-lb. box,
30 boxes in case, per lb. 0 41

No. 2 Vanilla Wafers, 5-lb. box,
30 boxes in case, per lb. 0 36
No. 1 Nonpareil Wafers, 5-lb.
boxes, 30 boxes in case, lb. 0 41

No. 2 Nonpareil Wafers, 5-lb.
boxes, 30 boxes in case, lb. 0 36
Chocolate Ginger, 5-lb. boxes,
30 boxes in case, per lb. 0 60

Crystallized Ginger, 5-lb. boxes,
30 boxes in case, per lb. 0 60
NUT MILK CHOCOLATE, Etc.

Nut Milk Chocolate, 1/4s, wrapped,
4-lb. box, 36 boxes in
case, per lb. 0 46

Nut Milk Chocolate, 1/4s, wrapped,
4-lb. box, 36 boxes in
case, per lb. 0 47

Fruit and Nut or Nut Milk
Milk Chocolates, lbs., un-
wrapped, 6-lb. box, 5 div.
to cake, 32 boxes to case, lb. 0 43

Nut Milk Chocolates, 6s
squares, 20 squares to cake,
packed 3 cakes to box, 24

boxes to case, per box 2 85
Fruit and Nut Milk Chocolate,
2-lb. cakes, each 20 divi-
sions, 3 cakes to box, 82
boxes to case, per box 2 50
Fruit and Nut Milk Choco-
late Slabs, per lb. 0 42
Milk Chocolate Slabs, with
Assorted Nuts, per lb. 0 42
Plain Milk Chocolate Slabs,
per lb. 0 42

MISCELLANEOUS
Maple Buds, fancy, nearly 1
lb., 1/2 doz. in box, per doz. \$5 50

Maple Buds, fancy, 1/2 lb., 1
doz. in box, per doz. 2 70
Assorted Chocolate, 1 lb., 1/2
doz. in box, per doz. 5 60

Assorted Chocolate, 1/2 lb., 1
doz. in box, per doz. 2 75
Chocolate Ginger, full 1/2 lb.,
1 doz. in box, per doz. 4 35

Crystallized Ginger, full 1/2 lb.,
1 doz. in box, per doz. 4 35
Active Service Chocolate, 1/2s,
4-lb. box, 24 boxes in case,
per lb. 0 46

Triumph Chocolate, 1/4s, 4-lb.
boxes, 85 boxes in case, per
box 0 47
Triumph Chocolate, 1/2-lb.
cakes, 4 lb., 35 boxes in
case, per lb. 0 46

Chocolate Cent Sticks, 1/2 gr.
boxes, 30 gr. in case, per
gross 1 15

120-1c. Milk Chocolate
Sticks, 60 boxes in case. 0 30

6c LINES
Toronto Prices
Per box

Filbert Nut Bars, 24 in box,
60 boxes in case \$0 95
Almond Nut Bars, 24 in box,
50 boxes in case 0 95

Puffed Rice Bars, 24 in box,
50 boxes in case 0 95
Ginger Bars, 24 in box, 50
boxes in case 0 95

Fruit Bars, 24 in box, 50
boxes in case 0 95
Active Service Bars, 24 in
box, 50 boxes in case 0 95

Victory Bar, 24 in box, 60
boxes in case 0 95
Queen's Dessert Bar, 24 in
box, 50 boxes in case 0 95

Regal Milk Chocolate Bar,
24 in box, 50 boxes in case 0 95
Royal Milk Cakes, 24 in box,
50 boxes in case 0 95

Cream Bars, 24 in box, 50
boxes in case, per box ... 1 00
Maple Buds, 6c display boxes,
6c pyramid packages, 6c
glassine envelopes, 4 doz. in
box 1 90

10c LINES
Maple Buds, 10c, 1 doz. in box,
50 boxes in case, per doz. \$0 95

Medallions, 10c, 1 doz. in box,
50 boxes in case, per doz. 0 95
Lunch Bar, 10c, 1 doz. in box,
50 boxes in case, per doz. 0 95

Coffee Drops, 10c, 1 doz. in box,
50 boxes in case, per doz. 0 95
Milk Wafers, 10c, 1 doz. in box,
50 boxes in case, per doz. 0 95

Chocolate Beans, 10c, 1 doz. in
box, 50 boxes in case, per doz. 0 95
Chocolate Emblems, 10c, 1 doz.
in box, 50 boxes in case,
per doz. 0 95

Chocolate Wafers, 10c, 1 doz.
in box, 50 boxes in case,
per doz. 0 95
Circus Wagons, 10c, 1 doz. in
box, 50 boxes in case, per doz. 0 95

Queen's Dessert, 10c cakes, 24
in box, per box 1 80

W. K. KELLOGG CEREAL CO.
Kellogg's Toasted Corn Flakes,
Waxtite 4 15

Kellogg's Toasted Corn Flakes,
Ind. 2 00
Kellogg's Dominion Corn
Flakes, Indv. 4 15

Kellogg's Dominion Corn
Flakes, Indv. 2 00
Kellogg's Shredded Krumbles
Kellogg's Shredded Krumbles,
Ind. 2 00

Kellogg's Krumbled Bran ... 1 95
BRODIE AND HARVIES
XXX Self-Raising Flour, 6 lb.
packages, doz. \$5 70

Do., 3 lb. 2 90
Superb Self-Raising Flour, 6
lb. 5 50

Do., 3 lb. 2 80
Crescent Self-Raising Flour, 6
lb. 5 60

Do., 3 lb. 2 85
Perfection rolled oats (56 on) 8 00
Brodie's Self-Raising Pancake
Flour, 1 1/2 lb. pack, doz. ... 1 50

**HAVE YOU ORDERED?
For Christmas
Fruits, Figs,
Nuts, Dates**

We carry a full stock

Write for Price List

DO IT NOW

The Willett Fruit Co., Ltd.
Wholesale High-Grade Fruits
ST. JOHN, N.B.

**Stripes Brand
Florida Grape Fruit**

Acknowledged to be the best
quality and pack coming out
of Florida.

Oversize Grade. Very Heavy Pack.

*Juicy, Tender
and Delicious*

Exclusive Handlers for this Territory

White & Co.
Limited
Toronto



The kind that good
grocers recommend

When discerning buyers
ask for a quality jam
not only as good as
anything on the mar-
ket, but with a tasti-
ness that is "different"
they make no better
recommendation than

Furnivall's

Join the grocers who
recommend Furnivall's.
It will mean increased
business.

FURNIVALL-NEW
Limited
Hamilton, Canada

Canada Food Board License
No. 14-167

AGENTS—The City of Ottawa, Quebec, and the Lower Provinces
with the exception of Cape Breton: Messrs. Geo. Hodge & Son,
Ltd., Montreal, Que. Ontario: McLaren Imperial Cheese Co.,
Ltd., Toronto, Ont. Manitoba: H. L. Perry Co., Winnipeg.
Man. Hamilton: J. T. Price & Co. Cape Breton, N.S.: O. N.
Mann, Turnbull Bldg., Sydney, N.S.

BROOMS

Our
Canada No. 3
fills the bill

Not too heavy, not too light
Just Right

Polished handle, pink strings, vel-
vet and tin lock finish.

The Best \$9.00 Broom
We know how to make.

ORDER NOW.

WALTER WOODS & CO.
Hamilton and Winnipeg

Short of Help? Too Bad!

Yet the man you need is somewhere—probably behind a counter or desk, and in the grocery business, wholesale or retail. He'll go to you if the call is loud enough.

Perhaps you can get him with a whisper. Never can tell what makes some men restless.

It's clearly up to you to use a dollar or two to advertise. Use CANADIAN GROCER—2 cents a word. If you know any better paper, use it.

All we know is that CANADIAN GROCER gets into 5,600 grocery stores and establishments all over Canada. No one daily newspaper—no other publication—can make, truly, the same statement.

The chances are that you'll find the man you want in a grocery store or office. If he's there now, and you get him, he'll probably be a trained man, and you'll get value out of him from the start.

Don't rest on one insertion. It isn't experience to get what you're after the first crack out of the box. The best men are hardest to budge.

Make your advertisement explicit. Make it brief. Use a box number if you like. The big thing is to try, and try and try.

Our business is to carry your advertisement to likely men. It isn't our business to get replies for you. Yet the chances are that you'll get replies—first week of trying.

Rates—2c per word first insertion, and 1 cent per word each subsequent insertion. Five cents extra per insertion if replies are to be sent in our care to a Box Number. Invariably in advance.

CANADIAN GROCER

143-153 University Avenue

TORONTO

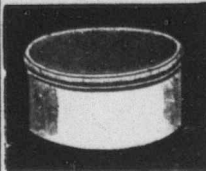
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BUYERS' MARKET GUIDE

Latest Editorial Market News



STONEWARE

Buy Now—Butter Crock, Jugs, Churns, Flower Pots, etc. Ask for latest catalogue.

The Toronto Pottery Co. Limited
Dominion Bank Bldg.
TORONTO

We are now located in our new and more spacious warehouse at

60-62 JARVIS ST.
TORONTO SALT WORKS
GEO. J. CLIFF

WHITE-COTTELL'S

Best English Malt Vinegar
QUALITY VINEGAR
White, Cottell & Co., Camberwell, London, Eng.
Agent:
W. Y. COLCLOUGH, 259 Kingswood Rd.,
Beach 2170 Toronto
J. E. TURTON, Board of Trade Building,
Montreal.

The LV PICKLE

Manufactured by
GILLARD & CO., LIMITED
London, England
An English Delicacy of High Repute
Magor, Son & Co., Ltd., 403 St. Paul St.
(Place Royale), Montreal.

Order from your jobber to-day.

"SOCLEAN"

the dustless sweeping compound

SOCLEAN, LIMITED

Manufacturers TORONTO, Ontario

BIG INCREASE IN MARITIME FISHERIES

The Department of the Naval Service reports that fishing operations on the Atlantic coast during September were conducted under unfavorable weather conditions. The aggregate catch of cod, haddock, hake and pollock, however, was almost 200,000 cwt. greater than for the same month last year. The totals are 786,000 cwt. this year, against 589,000 cwt. last year. There was an increased catch of 30,000 cwt. of pollock in Charlotte County, N.B., but the big aggregate increase comes from Nova Scotia.

The herring catch amounted to 100,000 cwt., against 51,000 cwt. last year.

The mackerel catch showed an all-round increase of 15,000 cwt.

The Bay of Fundy sardine fishery resulted in an increase of over 12,000 barrels, but the price remains low.

During the month in the north-west half of the Strait of Northumberland, lobster fishing resulted in the addition of 4,020 cases to the year's pack, which now stands at 124,800 cases, against 101,900 cases last year.

FOR SALE

Selected eggs, creamery butter, fancy dressed poultry. It will pay you to buy your supplies from

C. A. MANN & CO.
LONDON, ONT.

Phone 1577

GASOLINE ASK FOR SAMPLES & PRICES
FOR THE FINEST BUY AN RM!
MANTLES RECOGNIZED AS THE STANDARD MAKE
FOR LIGHTING SYSTEMS
FOR HANGING LAMPS
AND LANTERNS
R.M. Moore & Co. L. VANCOUVER B.C.
PACIFIC COAST MANTLE FACTORY

The SARNIA PAPER BOX CO., Ltd.
SARNIA, ONT.

Manufacturers of:
Ice Cream Cartons, Parafined.
Butter Cartons, Parafined.
Egg Cartons: Special Egg Fillers.
Folding Candy Boxes; also handy
Parafine boxes for bulk Pickles,
Mince Meat, etc.

BEANS

Handpicked or Screened
in car lots

Ask for quotations

Geo. T. Mickle, Ridgeway, Ont.

30 DOZ. CASE FILLERS
ONE DOZ. CARTON FILLERS
3/4-INCH CUSHION FILLERS
CORRUGATED FLATS

The TRENT MFG. CO., LTD.
TRENTON - - ONTARIO



CLIMAX PAPER BALERS

ALL STEEL—FIREPROOF

"Turns Waste into Profit"

12 SIZES

Send for Catalogue.

CLIMAX BALER CO.
Hamilton, Ont.

These one-inch spaces
only \$1.60 per insertion
if used each issue in the
year.

Wanted

Classified Advertising

Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where copies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

POSITIONS WANTED

POSITION WANTED BY EXPERIENCED wholesale grocery shipper. Apply H. Bassett, Lennoxville, Que.

HELP WANTED

WHOLESALE TEA HOUSE HAS AN OPENING for two live, experienced travellers, one for Ontario territory immediately north of Toronto and the other for territory immediately east. Good opportunity for traveller with wholesale grocery experience. Enquiries treated as strictly confidential. Box 750, Canadian Grocer, 143 University Ave., Toronto, Ont.

GROCERY SALESMAN

Must be a high-class man not over thirty years of age for north-eastern Saskatchewan Territory. State experience and salary wanted. Amateurs, save your postage. Box 752, Canadian Grocer, 153 University Ave., Toronto.

WANTED

WANTED—TO RENT WITH THE OPTION OF buying, a general store. Situated between Fort Erie, Ont., and Port Rowan, Ont. Box 740, Canadian Grocer, 143 University Ave., Toronto, Ont.

WANTED—A THREE DRAWER CASH REGISTER, cheese cutter (computing), Bowser oil pump and a grocer's refrigerator. J. W. Shier, Jr., Tamworth, Ont.

AGENCIES WANTED

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TRANSLATIONS

ENGLISH INTO FRENCH—COMMERCIAL, Financial and Technical Literature. Advertising booklets, catalogues, circulars, posters. Private correspondence. Manufacturers and Manufacturers' Agents desiring English to French translations will secure expert service at a moderate rate by addressing Leon A. Archambault, P.O. Box 135, Station B, Montreal.

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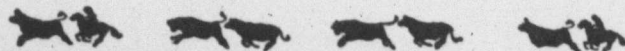
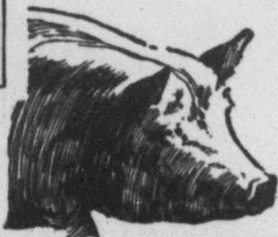
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