

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, JULY 21, 1905.

NO. 29.

Ask Your Wholesaler for

Colman's No. 1 White Rice Starch

Manufactured by the

Makers of **Colman's Mustard**

You cannot get better Starch than COLMAN'S STARCH,
or Better Mustard than COLMAN'S D.S.F. MUSTARD.

Liberal sampling among your customers on receipt of list addressed to
Frank Magor & Co., 408 St. Paul St., Montreal, Agents for the Dominion.

CHRISTIE'S BISCUITS

have always earned the highest honors in
competition with other manufacturers.

The factory is a model of cleanliness.

Are you carrying a full line?

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL

Limited

ONLY THE BEST NAMES

THOSE WHICH MEAN THE MOST

are liable to be stolen.
For that reason we had
to secure a permanent
injunction prohibiting an
infringement on the name

"KKOVAH" which means "Above All"

KKOVAH JELLIES

57 Front Street E.,
TORONTO.

17 St. John Street,
MONTREAL.



The Call

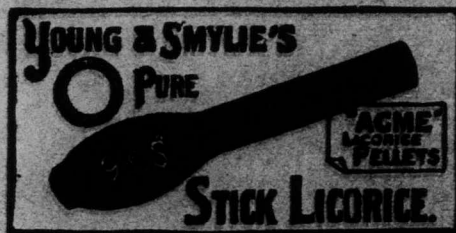
is for

PEACOCK BRAND MINCE MEAT

No other Mince Meat better.
No other Mince Meat cheaper.
Peacock Brand Mince Meat
for you.

The BATES MFG. CO., Limited
9-11 Francis St., TORONTO.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of
PURE STICK LICORICE, Acme Licorice Pel-
lets, M. & R. Wafers in bags, Licorice Lozenges,
and a full line of Licorice Specialties, includ-
ing the celebrated soft licorice lines sold under
the Company's brands as follows: THE
FLEXIBLE LICORICE, THE PLIABLE LIC-
ORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request



BORDEAUX RELISH

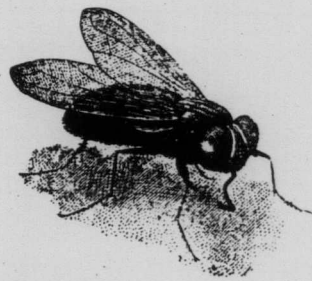
is pure, unadulterated and
appetizing. It is made from
high quality ingredients, and
from a first-class recipe.
Price, \$1.20 dozen. 2 dozen
in a case. In 5-case lots,
freight prepaid. Order
through your wholesaler.

GOLDEN DATES

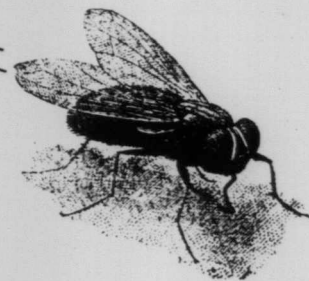
1/2-lb. and 1-lb. packages, 4 dozen in a case.
Every grocer should handle dates put up in
this way, as they are much cleaner than when
in bulk. We positively guarantee these dates
to be fresh stock and to keep for any length
of time.

The Merchants' Mfg. & Supply Co.

55 Colborne Street, TORONTO



"Busy as Bees"



Good-bye to dull days in the store when goods of standard quality come over the threshold. Good-bye to that shame over the fly-specked packages of uncertain worth on the shelves. A hearty welcome to known values and reliable quality. "Busy as Bees" is the watchword now.

Griffin & Skelley's Dried Fruits

Apricots, Peaches, Pears, Nectarines, Dried Plums, Prunes and Raisins. The pick of the pack — clean, highest quality and full weight always. Right from the vineyards and orchards on the Pacific Coast.

"The GRIFFIN" Brand

Castile Soap "Shell Brand"

TRADE MARK



"SHELL BRAND"
(LA COQUILLE)

contains 67 per cent. of pure oil, instead of 60 per cent. as in the ordinary Castile Soap of trade. In Bars and Pressed Cakes. The leading brand of highest quality in the Dominion.

Garafalo Italian Macaroni

High-grade macaroni from makers of long experience. Tastefully packed and labelled. Tender, delicate, Macaroni. Satisfactory and pleasing—always. Profitable to you and the user, too.

SOLD BY LEADING WHOLESALERS.

Arthur P. Tippet & Co., Agents,

8 Place Royale, Montreal

20½ Front St. E., Toronto

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

BARBADOES, B.W.I.

Travelling Representative, MR. J. F. HUTSON.
The Bologna Lime Works Co.
 and Mercantile Agency, BARBADOES, B.W.I.

Proprietors, Manufacturers and General Commission Merchants. Open to represent in the West Indies reliable Canadian firms. Consignments handled. Correspondence invited. References furnished. Through our medium the manufacturer is brought into direct touch with the dealer throughout the West Indies.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
 Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't Continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON,

Wholesale Commission Merchants and Brokers

CALGARY, ALTA.

NICHOLSON & BAIN, WINNIPEG, MAN.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,

1483 Notre Dame Street
 MONTREAL.

Open for few more foreign and domestic agencies. Correspondence Solicited. Highest References

JNO. A. MOIR

Wholesale Commission, Teas and General Groceries. Established 30 years

6 St. Sacrament St., - MONTREAL

Write me for snaps in Ceylons, Blacks and Green, also Japans, Gunpowders and Young Hysons, direct consignments. Buy direct from producer. I am quoting Kipperd Herrings, plain and in tomato sauce, inside prices. Write for quotations.

J. T. ADAMSON & CO.

Customs Brokers
 and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and
 Agents.

Established 1865

C. E. KYLE

WHOLESALE GROCERY BROKER
 and MANUFACTURERS' AGENT

27 FRONT ST. E., - TORONTO

Highest references. Commissions solicited.

W. G. Patrick & Co.

Manufacturers' Agents
 and

Importers.

29 Melinda St., TORONTO

VANCOUVER, B. C.

J. McA. CAMERON

Manufacturers and Commission Agent

More lines desired.

Travellers on the road.

VANCOUVER, B. C.

P.O. Box 912

Phone A1955

The Vancouver Warehouses, Limited
STORAGE

BONDED AND FREE. FORWARDING AGENTS. Commercial Travellers Tax. We will hold Stocks for you so that you can supply your customers in any part of British Columbia

Consign your cars to us.
 Correspondence invited.

24 CORDOVA STREET E., VANCOUVER, B.C.

VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
 COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British North America, Victoria.

WOLSELEY, ASSA.

G. C. Warren

Wolseley, Assa.

Direct Importer and Distributer of Teas and Jellies. Manufacturers' Agent. More lines desired.

FRUIT AGENCY WANTED IN BRITAIN
 Green and Canned, not Jams

House, with 20 years' connection, in N. E. of England wants sole selling agency for that district. Unimpeachable business and bank references given. Only first-class firms represented.

J. W. LEAKE, - SCARBOROUGH
 30 BARWICK STREET

Tel. Ad. "Leake, Scarborough."

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.

COMMISSION BROKERS.

Excellent Storage Accommodation.

Consign Your Cars to Us.

REGINALD LAWSON

MANUFACTURERS' AGENT and
 WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence
 Solicited

WINNIPEG, MAN.

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
 Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

Winnipeg, Man.

Open for good
 Canned Goods Agency

Correspondence
 Solicited

Stuart Watson

Manufacturers' Agent and Wholesale
 Commission Broker.

WINNIPEG, MAN.

Highest References.

Correspondence Solicited.

GEORGE ADAM & CO.

Wholesale Grocery Brokers and
 Commission Merchants,

WINNIPEG, - - MANITOBA.

The big crowd is heading for Western Canada. Get them buying YOUR goods. You can do so by corresponding with US.

Members Western Wholesale Brokers' Association,

23 Years

-IN THE-

**WHOLESALE COMMISSION
 BUSINESS**

-IN-

WINNIPEG

AN A1

RECORD

WIRE, OR WRITE US YOUR OFFERINGS

NICHOLSON & BAIN, WINNIPEG,

Wholesale Commission Merchants and Brokers.

BRANCH HOUSE:

NICHOLSON, BAIN & JOHNSTON
 CALGARY, N.W.T.

HALIFAX, N.S.

E. St. G. Tucker,

West India and General

Commission Merchant

HALIFAX, N. S. CANADA.

SALT

== Haying Season at Hand ==

Do you require any Salt for it?
 Full Stocks, Prompt Shipment—All Lines.

VERRET, STEWART & CO.
 MONTREAL



Heinz Pure Food Products Stand All Tests

The grocer who puts on his shelves any one of Heinz 57 Varieties may rest perfectly sure that he has something which is pure and which will pass the pure food laws of any state.

Moreover, when the grocer sells Heinz products to his customers he guarantees them to suit the taste of everyone. If any one of Heinz Varieties fails to please we authorize the grocer to return the purchase price. Ask us about our free Retailers' Advertising Service.

H. J. HEINZ CO.
 PITTSBURGH, - - U.S.A.

"MAKE HAY WHILE THE SUN SHINES"

While the outing season is on keep prominently before your Customers

STERLING BRAND PICKLES

and Lytle's famous Summer Cordials. These have a large sale in all parts of Canada.

—May be had from your
 —jobber or direct from the
 —manufacturers.

THE T. A. LYTLE CO., LIMITED
 124-128 Richmond St. West
 TORONTO, CANADA



CEREBOS TABLE SALT

Used like Common Salt
 but contains
 the Vital Phosphates
 of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE

Sold wholesale by the following firms:

Quebec: Whitehead & Turner. Ottawa: H. N. Bate & Sons, Ltd. Toronto: W. G. Patrick & Co. Winnipeg: The Kenneth Mackenzie Co.
 Montreal: D. H. Bennoldson. Kingston: Geo. Robertson & Son. Hamilton: James Turner & Co. Victoria: R. P. Rihet & Co., Ltd.
 Vancouver: Kelly, Douglas & Co.

Profitable Teas

Japan Teas show value in the cup, value to your customers in their general healthfulness and value to you as dealers.

They are the cleanest, purest and most invigorating teas grown and prepared for mankind.

Buy **JAPAN TEAS**

"ENTERPRISE" **PAYS**

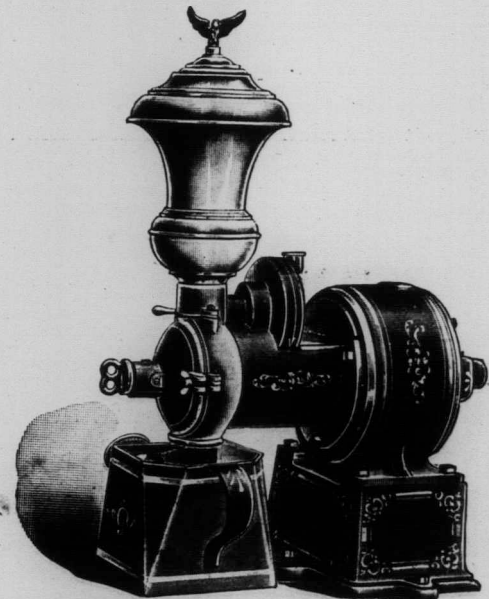
The buzz of customers—the ring of the cash register—the clink of coin increase in a grocery store that is Enterprising in methods and equipment. An "Enterprise" Electrically Driven Coffee Mill decreases expense, increases business. A novelty a few years ago, now a necessity in every grocery. :: :: :: :: :: ::

The illustration shows our mill No. 83 fitted with $\frac{1}{4}$ H.P. motor, furnished for either direct or alternating current. It is 30 inches high, 22 inches long, 14 inches wide and weighs 115 pounds.

The nickel-plated hopper has a capacity of 4 pounds of coffee. It will granulate 1 pound of coffee a minute or pulverize $\frac{1}{4}$ pound a minute. Each machine is equipped with pulverizing grinders and can be regulated for fine or coarse grinding while running.

We will be pleased to send prices and practical suggestions; also our catalogue showing complete line of Mills, Food Choppers and other "Enterprise" grocers' specialties.

THE ENTERPRISE MFG. CO. OF PA.,
PHILADELPHIA.



**EASY
TO
SELL**

**GIVES
GOOD
PROFIT**



and these are the two mighty good reasons why Paterson's Camp Coffee Essence is coffee for you to push.

ROSE & LAFLAMME,
Agents, Montreal.

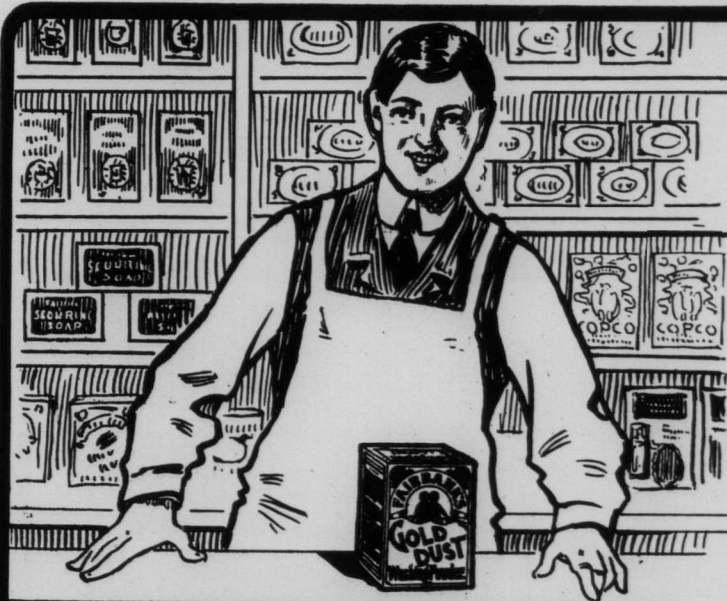
Flett's

Pickle Endorsement.

FLETT'S PICKLES are endorsed by the entire trade as being the very best value pickles on the market. The consumers who once try Flett's have no use for the poorer articles.

ROSE & LAFLAMME
Agents, MONTREAL

MHS



The Man Behind the Counter

is the one we recognize. We want the co-operation of the retail clerks throughout the country in extending and increasing the sale of the great Fairbank specialties:

- Gold Dust Washing Powder
- Fairy Soap, Copco Soap
- Fairbank's Glycerine-Tar Soap
- Fairbank's Scouring Soap
- Fairbank's Sanitary Soap

We are willing and anxious to acknowledge the service they can render us by rewarding them in direct proportion to the interest they display in pushing these goods. Our method of rewarding is "The Fairbank Plan," which is a system of couponing our specialties in such a manner that the coupons can be easily removed when the goods are sold, and giving for these coupons useful articles, the best that money can buy. Our whole aim is to give the clerks the best value we can secure.

The products embraced in "The Fairbank Plan" are easily sold because they are the best value and give the greatest satisfaction to the consumer. They increase the trade of the store and "The Fairbank Plan" rewards the dealer or his clerks for selling them.

Send for a copy of "The Fairbank Plan" illustrated premium list. It will pay you.

THE N. K. FAIRBANK COMPANY
MONTREAL, CANADA



*Ceylon
Teas*

*Other
Teas*

*Other
Teas*

*Other
Teas*

*Other
Teas*

TRADE LADDER

CEYLON TEAS

are at the top of the ladder. You must realize that, Mr. Grocerman. They will always be at the top of the ladder. You must keep that in mind, Mr. Grocerman. Increased tea consumption came with the advent of **Ceylon Teas**. Patronage of other teas fell off. In every part of the country **Ceylon Teas** now predominate. No chance work this! Merely a difference in the **flavor** of teas. Other teas have a quality, but they have not got the **Ceylon Tea** quality. Could not get it unless they were grown in Ceylon. Other teas have a certain trade, but they have not **got** the **Ceylon Tea** trade. Could not get it unless they could win the people in the **Ceylon Tea** way. The way of **Ceylon Teas** is strewn with profit for the grocer and pleasure for the user.

*Ceylon
Teas*

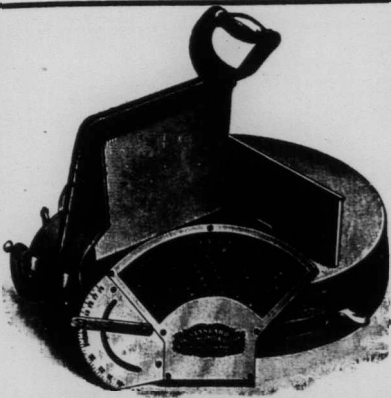
*Other
Teas*

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Teas*

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Teas*

*Other
Teas*

QUALITY LADDER



THE STANDARD COMPUTING CHEESE CUTTER

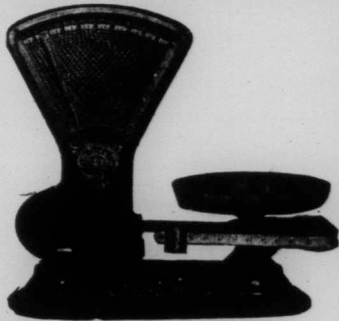
is a fixture that no merchant who believes in up-to-date money-saving devices can afford to be without. It is perfect in its operation and in every detail of its construction. It cuts to weight and to money value, at any price per pound, in one operation. It stops losses on cheese by preventing waste, crumbling and sampling, while it protects the cheese from dirt, mould and drying out. The customer gets just the amount of cheese asked for in one perfect cut. It will save the three to five pounds you are losing on each cheese cut.

Terms and Prices Right. Write for Folder. 516 Board of Trade Building

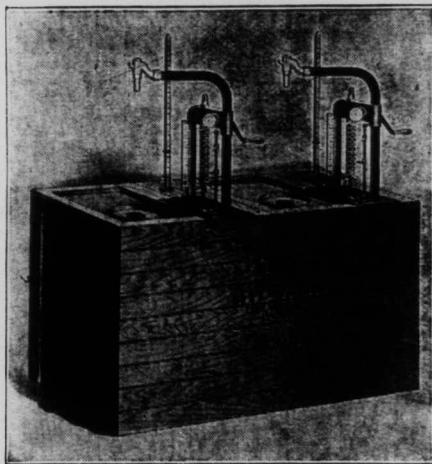
THE WALKER PIVOTED PIN & STORE FIXTURE CO., TORONTO

TOLEDO COMPUTING SCALES

Automatic but Springless. The "Toledo" is a money saver because it positively stops the giving of overweight. A time saver because it is Automajic. A labor saver because there are no weights to lift, no poises to slide, or prices to set. A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying. It is honest both to the merchant and customer. The Toledo system costs you nothing because it is paid for with the money you are now losing. For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.



Double First Floor Outfit

YOU pay the cost once, only a small sum at that—then you have the outfit and the saving begins. This in a short time equals the cost; after that it's all profit. If, on the other hand, you continue in the old way you lose day after day. Why not begin the saving now? We guarantee the

Bowser Self-Measuring Oil Tank

is a profitable investment. Investigate—it will cost you nothing for full particulars. Ask for Catalog "B." Better write now while you have it in mind.

S. F. Bowser & Co., 330 Front St. West TORONTO.

WE IMPORT

Canned Goods, Apples, Grain, Maple Syrup and all Canadian products.

WE EXPORT

English and Continental Groceries, Sweetmeats, Oils, Colours, Chemicals, etc. Let us hear from you.

T. B. BOWYER & CO.
80a Fenchurch Street, London, Eng.



Do You Know?

that with every 100-bar case of

CHASER SOAP

You receive a coupon worth 25 cents.

The Duncan Company of Montreal

P.O. Box 292. 1974 Notre Dame St.

COMMON SENSE

KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W. TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same. Write for prices.

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER
Toronto Salt Works
TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

Butchers, Merchants and Hide Buyers

Should write to CARROLLS. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.



A Two Cent Mistake

Don't amount to much in any business, but the striking point is that a clerk is just as liable to make a mistake of \$2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
 Indianapolis, Indiana.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

Want Ads.

In this paper cost 2 cents per word first insertion, 1 cent per word subsequent insertions. Contractions count as one word, but five figures (such as \$1,000) may pass as one word. Cash remittance to cover cost **must in all cases accompany orders**, otherwise we cannot insert the advertisement. When replies come in our care 5 cents additional must be included for forwarding same. Many large business deals have been brought about through advertisements of 20 or 30 words. Clerks can be secured, articles sold and exchanged, at small expenditure.

MacLEAN PUBLISHING CO., Limited
 Montreal and Toronto.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

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HALIFAX, N.S.
 OTTAWA, ONT.
 VANCOUVER, B.C.

HAMILTON, ONT.
 QUEBEC, QUE.

LONDON, ONT.
 ST. JOHN, N.B.
 WINNIPEG, MAN.

MONTREAL, QUE.
 TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.

"Is It Boiling?"

None of that with

IVORINE
COLD WATER
STARCH

Besides its serviceability, cold water starch is far better than starch requiring boiling. \$2.50 per case (40 packages).

St. Lawrence Starch Co.
 LIMITED
 PORT CREDIT, ONT.

The Milk That Sells



is the Milk to buy.



We have carefully studied the interests of the jobber, and offer inducements which commend themselves to discreet buyers, and convince that it pays to push Reindeer goods. Apply direct or to local agent for particulars.

TRURO CONDENSED MILK CO., Limited, TRURO, N.S.

SCHENCK'S GREEN GAGE PLUMS

In Heavy Syrup

We have about 100 cases of these plums left which we expect to clear out this week.

TORONTO

JOHN SLOAN & CO.

BELLEVILLE



THE GREAT "COW BRAND"
BEST IN THE WORLD

THIS SIGN TELLS THE STORY
"BEST IN THE WORLD"

It is absolutely and chemically **PURE** and being so, requires less to be used than cheap bulk soda. That's a pointer for your customers and as it never fails to please them makes for profitable trade for yourself.

CHURCH & DWIGHT, LIMITED

Manufacturers

MONTREAL

BAKING POWDER

We Manufacture All Grades

Our Specials

Mother's, 1 lb. only.....	\$1.00	} Good Value. Extraordinary Value.
Purity, 1 lb. only.....	1.00	
Lighthouse, 1 lb. only.....	1.00	

Under Our Own Brands

Heron, 1/4 lb.....	45	} Equal to any Baking Powder sold at, or less, than \$2.00.
Yellow Bakers, 1/2 lb.....	75	
Red Bakers, 1 lb.....	1.25	

For Quality and Price

Jersey Cream, 1/8 lb.....	45	} Strictly high-grade, Equal to best American.
" 1/4 lb.....	75	
" 1/2 lb.....	1.25	
" 1 lb.....	2.25	

Lumsden's

1/4 lb.....	90	} Pure Cream of Tartar, no better made.
1/2 lb.....	1.80	
1 lb.....	3.00	

Send us an order by mail. We will prove to you we appreciate it in some way. Try us, and do not forget to add to your order, one box of "Jersey Cream" Yeast Cakes.

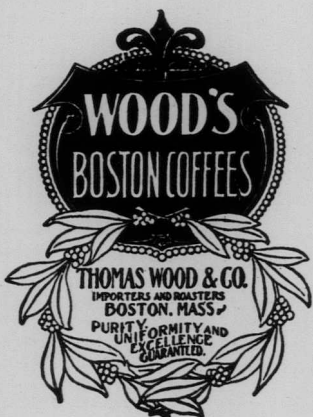
LUMSDEN BROS., MANUFACTURERS and WHOLESALE GROCERS HAMILTON, ONT.

RED FEATHER is the name to conjure with when it comes to Coffee.

Red Feather Coffee is the greatest breakfast palate tickler that ever went down the red lane. The quality is superb. The flavor exquisite—in short, it's the nicest coffee ever sold to the consumer and the most attractive package on the market.

W. H. GILLARD & CO. of HAMILTON, CANADA,

have purchased a carload and are offering a special price as an introduction.



GLADSTONE

adopt the ideas of the great Liberal Party.

The Grocer may experiment with a miscellaneous variety of brands, but at length discovers that

WOOD'S COFFEES

are what he has been seeking as they combine all the elements for successful trade.

CANADIAN FACTORY AND SALESROOM
428 ST. PAUL ST., -- MONTREAL.

The Cost of Selling

some goods is greater than others. Some remain on your shelves for months, keeping useful capital tied up. This should be deducted from the profit. The cost of selling

Mathieu's Nervine Powders

is as low as it can possibly be. They leave a quick and worth while profit. They are the surest and safest cure for all nerve pains.

Let us send you a sample package free, to use among your own family and you will become enthusiastic in their sale.

The wise keep a good stock of

MATHIEU'S SYRUP of Tar and Cod Liver Oil

during the summer. Many people use it throughout the year.

J. L. MATHIEU CO., Limited
SHERBROOKE, Que.

RAW SUGAR

Barbadoes Grocery

In Barrels

Trinidad Crystals

In Bags

Offer these lines at Special Prices.

Two Snaps for Prompt Buyers.

Warren Bros. & Co.

35 and 37 Front Street East, - Toronto



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CANADIAN MANUFACTURERS IN ENGLAND

By W. L. E.

No. 1—British Hospitality.

Birmingham, June 26.

BRITISH hospitality is proverbial for its magnificence. We have been in England a week and have learned to appreciate this from experience. Our voyage across the Atlantic was longer than we expected; but it was, perhaps, not an unfortunate thing. It fortified us for the round of pleasure which mine host, the London Chamber of Commerce, had provided for us. And we needed to be fortified. From Monday morning to Sunday night we were kept on the go.

The initial function was the presentation of our party of nearly three hundred to the King and Queen. This was really not a part of the original programme. It was not until our steamer was docked at Liverpool that this agreeable intelligence was announced to us. It was suggested by His Majesty and arranged for by Lord Stratheona, who appears to have the ear of King Edward, as well as that of a great many of the leading men of London, and especially of those engaged in trade and commerce. Lord Stratheona is doing a great work for Canada in Great Britain; and one does not discover this to the full until one comes into close contact with the merchant princes of London, as we have been during the past week.

But this is digressing from the main object of this letter, which is to speak of the hospitality of the business men of London, as exhibited in their treatment of the members of the Canadian Manufacturers' Association now touring Great Britain. The most optimistic of us had never dreamed of such entertainment. And had we dreamed it would probably have been accompanied by nightmare. But I do not know of anyone who experienced nightmare, for, to say nothing about the antidote of mal de mer that nearly every one but ourselves, of course, suffered, the London Chamber of Commerce, through Secretary Murray, were careful to see that with every feasting function there was an alternative function in the open air on land or river, with the result that all returned to their hotel each night tired, to fall so fast asleep that no nightmare on earth could trot fast enough to overtake them.

The graciousness and tact of the King were shown in an eminent degree at the Windsor function. Before proceeding to the castle we were driven to the Frogmore Mausoleum, where lie the remains

of Albert and Victoria. Since the death of Victoria the mausoleum is only opened once a year, and that only for two hours, but at the King's command it was specially opened for the inspection of his Canadian subjects, as were also the magnificent royal gardens. The King and Queen received us at the foot of the main terrace at Windsor, and after each of us had made our best bow before them, His Majesty, who was dressed in grey frock suit and white tall hat, slowly approached our group, raised his hat and remarked: "I thank you very much. I welcome you to England. I welcome you especially to Windsor. I hope you will spend a happy day and return to your homes not too much fatigued after your long journey."

"God Save the King" and "three cheers for His Majesty" followed. Then refreshments were served in the orangery. And all returned to London delighted with our first function on British soil.

The British people in general, and the members of the London Chamber of Commerce in particular, possess the art of entertaining to a degree altogether unknown to us on the western hemisphere. When complimented they merely remark: "Oh, we're used to it. We've been entertaining for hundreds of years. But then we're only trying to repay the kindness you Canadians showed towards our delegates to the convention of the chambers of commerce of the empire two years ago."

But it was not only the entertainment that impressed us. There was the pre-arrangement. It was simply perfect. Secretary Murray and his staff labored unceasingly, and every function came off without a hitch. Mr. Thomas F. Blackwell, the president of the London Chamber of Commerce, was equally solicitous. The delegates are no more likely to forget the indefatigable labors of these gentlemen than they are the sights and experiences of their British tour. And the pre-arrangement of our tour in Great Britain is not confined to the visit to London. Secretary Murray also arranged the provincial tour of two weeks, upon which we are starting to-morrow (Monday).

No. 2—Provincial Tour.

London, July 8, 1905.

We have just ended the first week of our provincial tour. We have visited in turn Walsall, Birmingham, Sheffield, Leeds and Bradford, and in each place we were accorded the heartiest kind of

receptions. Nothing was too good for the Canadians. And it was significant that while the masses cheered, it was the business men who made the pre-arrangements for our entertainment. They were interested in Canada and its trade, and eager for information in regard thereto.

The manufacturers and merchants of Great Britain are not unconcerned about Canadian trade. On the contrary, they are most solicitous. The question with them is how to get it. Business is business with them; but they are by no means devoid of sentiment. They want to be on closer terms with us politically and commercially, because the people of Great Britain and of Canada are brothers. There is the utmost friendliness towards the United States, and it is evident that any little remark of unfriendly criticism of that country displeases them, but the people of Great Britain consider the relationship with Canada as much closer. "The people of the United States," said a prominent speaker at one of our functions, "are our cousins, but Canadians are our own kith and kin. They are our brothers." And the remark was applauded to the echo.

The reception we secured at Walsall was unique. The town has a population of about 90,000, and every soul seemed to have turned out to see us. When we arrived at the station the streets from there to the Town Hall were literally packed with men and women and children, and the police had some difficulty in getting us elbow room. The business men, as represented by the Chamber of Commerce, were not so demonstrative, but they exhibited their cordiality, first by a reception, secondly by a substantial luncheon, and thirdly by throwing open their factories and workshops to our inspection.

Walsall is famous for its manufactures of leather goods, souvenirs of which many of our party brought away with them; but it has iron and steel and clothing industries of no mean order. Walsall is an old town. Indeed, its citizens boast that it was born before Birmingham; and as proof of this relate how letters were once addressed "Birmingham, near Walsall." But it appears that when the railway age dawned, the men of power in Walsall would not allow the iron horse to enter their gates. The beauty of the town would be marred, and the lives of its citizens endangered. It took a later generation to correct this;

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE.

RISING SUN
STOVE POLISH
DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

SUN PASTE
STOVE POLISH
IN TINS
GUARANTEED TO THE TRADE

SUN PASTE
STOVE POLISH
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

but in the meantime Birmingham had got the start—and kept it.

From Walsall to Birmingham is only a step, and before we had forgotten the warm good-bye hand shake of the business men of the one city we were in the warm embrace of the business men of the other. The function at which we were guests was, of course, the luncheon tendered by the Chamber of Commerce, the centre of attraction being, of course, the speech of the Right Hon. Joseph Chamberlain, whom President George so aptly described as the best Colonial Secretary Great Britain has ever had. A great deal has recently been heard about Mr. Chamberlain's health, but in neither manner nor matter did he exhibit any loss of vital force. The speech was tactful and masterly, and in the Canadians present Mr. Chamberlain found a sympathetic audience. As a speech, it was the best we have heard since we landed in Great Britain.

After listening to Mr. Chamberlain's address we entrained for Bournville, the famous model village in connection with the cocoa and chocolate works of Cadbury Brothers. And it is a model village. Each workman's home is a delightful little villa, ivy and rose covered, and surrounded by pretty and well-kept gardens, all of which are rented at a low rate. At one time the workmen were allowed to purchase their homes, but speculators took advantage of this to the detriment of all concerned—except the speculators, of course. This put an end to the home-purchasing scheme. The village is now managed by a trust board.

A great many of the employes at Cadbury's are girls and young women, and the regulations of the firm demand that each girl must take two hours' exercise per day either in the open air or in the gymnasium. Each girl has a proper costume for the occasion, and while we were there we saw them nimbly leaping over bars and playing basket ball on the lawn. Not the least of the attractions at Bournville is a magnificent clubhouse and athletic grounds. There are

also two beautiful parks within the village enclosure for the benefit of the employes. Mr. and Mrs. George Cadbury entertained us. Both made speeches, Mrs. Cadbury being particularly gracious in her remarks.

Smoky and grimy as Sheffield is, our visit to that city will be long and favorably remembered. The business men of that city could not do enough for us. They threw open their interesting factories as well as their hearts to us. We visited factories in the morning and factories in the afternoon, and between the two was sandwiched a magnificent luncheon in Cutlers' Hall.

Among the factories visited in Sheffield none gave greater pleasure than that of Thomas Turner & Co., cutlery and file manufacturers. Refreshments were pressed upon us as we entered. Every part of the works were thrown open for our inspection and the process of manufacture explained by guides, and as we left the works each visitor was presented with a handsome souvenir knife. At the steel works of Thomas Forth & Sons, Limited, attention none the less merited was shown. Two of the chief members of the firm piloted us for two or three hours about their works. We saw enormous cannon being forged by enormous hydraulic hammers of 3,000-ton pressure, shells being cast, and merchantable steel being prepared for the market. Then tired and grimy we were led to a cool and spacious dining-room on the premises, where refreshing tea and other kinds of refreshments were served us. And then, as if they had not done enough for us, we were presented with handsome pocket knives as we departed. "We go forth laden with hospitality," remarked a witty lady in the party.

In Leeds the centre of attraction to most of the visitors was the ruins of the famous Kirkstall Abbey; but just beyond the abbey are the works of the Kirkstall Forge Co. It was to these that Mr. W. S. Leslie, of Montreal, led a party of the excursionists. To us the steel works of this company were as interesting as the

abbey, for the monks who built the abbey started the former. What is known as the new part of the steel works was built in 1740. But without an explanation this is not true, for on the sale of the works of 1740 is erected one of the most modern rolling mills in England. Mr. Butler, the chief member of the firm, took charge of us and during our trip through the works we saw much that was old blending into the new. In other words, the old methods are gradually but surely being swallowed up by the new. And some day even the interesting old forging hammer, driven by a water-wheel, will have to depart. It is the last of its kind left at the works, and even the modern hammers which surround it appear to have compassion upon it.

Bradford received us most cordially. From the station to the grim and gothic Town Hall the streets were lined with people, who cheered us as we marched by. After a drive about the city and a brief visit to some of the factories, we were entertained at luncheon at the Cartwright Memorial Hall—one of the most beautiful places we had visited,—and shortly after 3 p.m. we were on our way back to London.

MARITIME GROCERS' GUILD.

The annual meeting of the Maritime Grocers' Guild was held in St. John on July 12, with representatives present from Nova Scotia, New Brunswick and Prince Edward Island. Those who attended from outside points were: H. G. Bauld, L. H. Payzant, S. O. Hogg, M. Dwyer, R. M. Symonds, A. C. Pyke, Halifax; R. Murray, New Glasgow; A. H. Randolph, Fredericton; A. W. Eakins, Ralph Brown and Leslie Lovitt, Yarmouth; J. F. Edgett and J. Harris, Moncton; D. A. Morrison, Amherst; A. I. Teed, St. Stephen; E. F. Higgs and W. H. Aitken, Charlottetown.

The officers elected were as follows: H. G. Bauld, Halifax, president; C. H. Peters, St. John, first vice-president; W. H. Aitken, Charlottetown, second vice-president; A. C. Pyke, Halifax, secretary. The principal business transacted was the passing of additional rules and regulations for the government of the members of the guild.

GALLON APPLES

Ask Us the Price

THOMAS KINNEAR & CO.

WHOLESALE GROCERS

TORONTO and PETERBORO

CHEESE

IN CAR LOAD
LOTS OR IN
SMALL QUAN-
TITIES.

WE QUOTE
CLOSE PRICES
F. O. B. FAC-
TORIES ON

CHEDDARS
FLATS
STILTONS

QUALITY, TEX-
TURE, FLAVOR
OF THE FINEST.

WRITE OR WIRE
US NOW FOR
QUOTATIONS.

A. F. MacLAREN IMPERIAL CHEESE CO. LIMITED
TORONTO AND ST. THOMAS, ONT.

Business Changes

Ontario.

Geo. Worrell & Co., flour and feed merchants, New Liskeard, have dissolved partnership. Geo. Worrell is continuing in his own name.

G. W. McKee, tobacconist, Windsor, is dead.

The business of L. J. Longeway, grocer, Kennicott, is for sale.

S. Jewell, fruiter, New Liskeard, has been succeeded by W. J. Evans.

The stock of H. L. Pullen, grocer, St. Thomas, has been sold to W. Trott.

J. R. Lochart, general merchant, Pembroke, has sold out to R. F. Beamish.

D. Spada, wholesale fruiter, Toronto, has sold out to Badalamenti-Dina & Co.

J. T. Walsh, manufacturer of soda water, Barrie, has assigned to W. A. Boys.

The assets of B. Carrier, general merchant, Hawkesbury, are to be sold by tender.

W. S. Scidmore & Co., broom manufacturers, Norwich, have suffered loss by fire.

Wm. Dinsdale, general merchant, Fowler's Corners, has advertised his business for sale.

Merker Bros., general merchants, Mount Forest, have assigned to L. Rotenberg, Toronto. Meeting of creditors held July 20.

The assets of the Canada Biscuit Co., Limited, manufacturers of biscuits and confectionery, Toronto, have been advertised for sale by tender.

Quebec.

L. Bouthillier has registered as grocer and liquor dealer, Montreal.

N. Brancœur, general merchant, St. Guillaume D'Upton, is dead.

U. Grenier & Co. have registered as tobacconists, fruiter, etc., Montreal.

M. Laurence, general merchant, St. Faustin, has assigned to A. Lamarche.

The assets of J. A. Seguin, grocer and liquor dealer, Montreal, have been sold.

V. E. Paradis has been appointed curator to G. Bergeron, grocer, Quebec.

The assets of G. Bergeron, grocer, Quebec, are advertised to be sold July 21.

The assets of M. Bedard, grocer, Quebec, are advertised to be sold on July 21.

Weissman & Son, dealers in smoked meats, Montreal, have dissolved partnership.

The assets of C. Dignard & Co., biscuit manufacturers, Montreal, have been sold.

Long & Corsib, grocers and liquor dealers, Montreal, have dissolved partnership.

The assets of E. Thibault, general merchant, Ste Anne Des Monts, are to be sold July 21.

X. E. Paradis has been appointed curator to D. Soulombe, general merchant, Ville Roy.

The assets of C. Pelletier & Co., general merchants, Ste. Flavie Station, were sold July 19.

L. Boulanger, general merchant, St. Samuel De Gayhurst, has assigned. V. E. Paradis provisional guardian.

The assets of Armstrong & Dickson Mfg. Co., dealers in biscuits and confectionery, Montreal, have been sold.

M. Weissman has been registered as proprietor of the Canadian Bolognas Factory, provision dealers, Montreal.

D. Masson has been appointed curator to G. Labonte, general merchant, St. Sauveur. Meeting of creditors held July 18.

New Brunswick.

A. C. Peck, general merchant, Albert, has been burned out.

G. D. Prescott, general merchant, Albert, has been burned out.

F. L. Corby, general merchant, Gagetown, is offering to compromise.

C. S. Babbitt, general merchant, Gagetown, has closed his business.

Crossman & Powell, dealers in meats, Sackville, are discontinuing business.

A. Sayre, general merchant, Beersville and Adamsville, is offering to compromise at 25 per cent.

Geo. S. DeForest & Sons, Limited, wholesale grocers, St. John, are applying for a charter with capital of \$40,000.

Manitoba and N.W.T.

Joe Folis, confectioner, Winnipeg, has assigned to W. J. Boyd.

H. H. Dyck, general merchant, Hague, has sold to Friesen Bros.

Cook & Forester, confectioners, Medicine Hat, have been succeeded by James Cook.

SPARKLET

Syphons make Soda Water instantaneously.

A child can operate one

ECONOMICAL. CONVENIENT. DURABLE.

Price within the reach of everyone. Just the thing for this hot weather.

WHOLESALE AGENTS:

THE DAVIDSON & HAY, LIMITED

WHOLESALE AGENTS, TORONTO.

P. Rochon & Co., general merchants, Shepard, have advertised their business for sale.

D. Cleland, wholesale liquor merchant, Winnipeg, has sold to J. Carey & Co., Limited.

A meeting of the creditors of T. P. Jackson, general merchant, Elgin, was held on July 19.

Thomas Pedan & Co., general merchants, Rosburn, have assigned to H. Detnon, Winnipeg.

The stock of the estate of J. Jewkes, general merchant, Belmont, was sold by auction on July 17.

Bell & Jamieson, general merchants, Heward, have dissolved partnership. R. Bell continues in the business.

The assets of the estate of Ott & Weatherby, general merchants, Killaly, are advertised for sale by auction July 22.

Harris & McLaren, general merchants, Kenton, have dissolved partnership. Ernest W. McLaren continues in the business.

Wilkin & Co., general merchants, Strathcona, are removing to Fort Saskatchewan and changing the style of the firm name to Wilkins & Jones.

British Columbia.

A. Berg, grocer, Ladysmith, has assigned to A. E. Planta

Albert Ross, general merchant, Sandon, has sold off his stock.

Jas. Young, general merchant, Nanaimo, is asking for an extension.

Bristol Candy Co., confectioners, Vancouver, have dissolved partnership.

Jas. Reid, dealer in teas, Victoria, has been succeeded by Hallum & Wyndham.

D. Taylor & Co., grocers, Nanaimo, have advertised for creditors to file claims.

Mr. Borland, of Veith & Borland, general merchants, has sold his interest to S. Prior.

The chattel mortgage against D. A. McLean, confectioner, Vancouver, has been foreclosed.

T. C. McIver, 50 Grant street, Toronto, has bought the grocery business of M. C. Cherry, 690 Queen street, Toronto.

COMPANIES INCORPORATED.

The Canadian Fairbanks Co., Limited, of Montreal, have increased their capital stock from \$500,000 to \$650,000.

The Canada Hay Co., Limited, of Montreal, have been incorporated with share capital of \$49,900, to carry on the business of general hay dealers. Directors are: N. Allard, of St. Alexis; J. A. Dupuis, of St. Jacques de L'Achigan; A. Fontaine, S. Vessot, and W. Copping, of Joliette, and J. J. Trickey, of Montreal.

Du Sault Cie., of Joliette, Quebec, share capital of \$40,000, purpose to manufacture and sell biscuits and confectionery. The directors are: J. A. Guibault, C. A. Goulet, A. Trudeau, J. O. Guilbault, J. T. Gaudet, J. E. Rivest, J. P. Laporte, J. A. Magan, E. G. Piche, and W. Copping, all of Joliette, and J. E. Lalonde, of Montreal.

A NEW KNIFE GRINDER.

The very latest contrivance in the shape of a knife grinder is being offered to the trade by the Ontario Supply Co., of Owen Sound. This grinder is composed of two solid emery wheels, concaved and supported on the one side by a metal disc, which holds the knife to the side of the wheel so that when the knife is being drawn backward and forward it is held against the side of the stone at a proper angle to give the required bevel. The mechanism is very simple and can be operated with safety by a child. Besides the household article a special size (No. 4) is made for the use of merchants who are handling meat knives and also for hotels and steamships. These grinders are now being advertised and will prove a great boon both to the store and the home.

NEW MANUFACTURERS' AGENT.

J. Frank Roelofson, formerly with A. J. Stewart, Limited, wholesale confectioners, Toronto, has gone into business for himself as a manufacturers' agent. Mr. Roelofson has the agency for some of the best machinery used by confectioners and for other related lines. His geniality, energy and intimate knowledge of every aspect of the confectionery trade constitute the promise of success—a success which The Grocer trusts will attend him. His office is at 124 Bay street, Toronto.



UPTON'S

HOME-MADE

**Jams, Jellies,
and
Orange
Marmalade**

ARE GUARANTEED
ABSOLUTELY PURE

We are now shipping
new season goods, and
they are very fine.

From the Atlantic to the Pacific

Don't be influenced by a lot of sentimental twaddle about a Canned Goods Combine. There is none, except in the imagination of some who style themselves as "Independent" Cannery.

THE CANADIAN CANNERS, LIMITED

Owens and Operates Thirty-seven thoroughly equipped Factories, located at the MOST FAVORED POINTS in Ontario, at many of which the Fruits and Vegetables are grown IN OUR OWN Orchards and Fields.

The CANADIAN CANNERS, LIMITED, is the largest Packer of Fruits and Vegetables IN THE WORLD, operating on a large scale, and upon the most scientific principles, and produce the FINEST GOODS at LOWEST COST.

Most of our Experts have had a quarter Century's Experience in the Canning business. Our packing is not in an Experimental Stage like some others, but with our EXPERIENCED MANAGERS, our MAGNIFICENTLY EQUIPPED Factories, with the FINEST MACHINERY that brains can invent or money can buy, with our FAVORED LOCATIONS, all of these enable us to produce, and WE DO PRODUCE THE BEST GOODS in the world and sell at THE LOWEST PRICES.

We always like to make a profit ourselves, and we are equally desirous that the Wholesale and Retail Trade should do likewise, and WE WORK TO THAT END.

Hence our Goods are handled almost exclusively BY ALL THE LEADING FIRST-CLASS MERCHANTS, both WHOLESALE and RETAIL, in the Dominion.

CANADIAN CANNERS, LIMITED
HEAD OFFICE, - HAMILTON, ONT.

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**RICHER
THAN
MEAT**

It Sells at Sight!

The **ONLY**
Cooked
Oat



**BETTER
THAN
MEAT**

NORKKA

**Ready
to Eat**

**IT IS AN ALL-YEAR-ROUND SELLER
IS BEING WELL ADVERTISED**

Order at once, and be in a position to meet the demand.

A Liberal Supply of Samples and Advertising Matter with first orders

**CASES OF 36 PACKAGES, \$4.50.
5 CASE LOTS, \$4.40 FRT. PAID.**

THE EBY, BLAIN CO., Limited,

**Sole Agents for Canada
TORONTO**

A REJOINDER.

Editor Canadian Grocer,—I notice your correspondent, "Watchdog," is at large again and looking for trouble. He must be a very gullible fellow, indeed, to get loaded up with mythical "So-and-So" stories and retail them to The Grocer readers. He asks "Where would the country merchant be then?" I should say he would be looking for that salesman with a club, if such a trick as "Watchdog" describes had been played upon him, for the average country merchant is no fool, he knows what to do with the salesman who exceeds the limit of fair dealing.

"Watchdog's" gratuitous slander of traveling men is uncalled for. To say that the same code of honor as in former days does not exist among the travelers of to-day is contrary to the facts.

TRAVELER.

MET IN OTTAWA.

During The Grocer's representative's recent visit to Ottawa he ran across a number of salesmen of well-known western firms. It seems that the Grand Union Hotel, run by that capable boniface, Jim Paisley, is a rendezvous for the boys of the grip, and well does J. K. look after the knights. There was friend J. J. Ryan, whose personality is known from the Atlantic to the Pacific, and who was solicitous about "Arabella," Milligan's Arabella, that is. Fred. B. Mason, representing J. D. Bradshaw, was sticking to wax paper and chewing gum. F. D. Cockburn, whom one can't think of except in connection with Comfort Soap, dropped in for a chat with The Grocer, and, by the

way, Mr. John Pugsley, of Pugsley, Dingman & Co., who are responsible for the output of Mr. Cockburn's soap, was also noticed in Ottawa. Wonder what was up?

Mr. D. T. Williamson, representing the Brantford Starch Co., had been in Ottawa during the week and renewed old friendships with The Grocer. A. J. Hughes, one of Montreal's youngest brokers, spent a few days calling upon the Ottawa trade.

Big Mac (M. Macfarlane), now retired from the road, was spending a few days in Ottawa on his return from a week's fishing in the Gatineau. Those who know Big Mac will know one of the oldest grocery travelers that ever boarded a train in Canada, and barring the grey tints in his flowing beard, looks as ready as ever to talk teas, sugars, etc.

MONTREAL GROCERS' PICNIC.

The Montreal Retail Grocers' Association's picnic was held Wednesday, July 19, at Cornwall. A long list of games and sports was run through and valuable prizes awarded. Full report of the outing will appear in next week's issue.

A great number of the members of the Montreal Retail Grocers' Association gathered at Champ de Mars on Monday last. Their object was to make a wagon parade to call attention of citizens to their annual picnic. At 3 o'clock they left Champ de Mars and paraded through Notre Dame, De Lorimier, St. Catherine, St. Lawrence, Craig, Inspectors, Wellington and St. James streets, and came back to Champ de Mars. Viau & Frere had fourteen wagons in the ranks. E. M. St. Denis had about

the finest delivery wagon, filled with all the finest fruits of the season. He shared the admiration of the crowd with Mr. J. I. Lussier's rigs which were beauties.

A GROCER'S AUTOMOBILE.

Provost & Allard, wholesale grocers, Ottawa, have placed an automobile at the disposal of their traveling representatives, and calls in the city and district around Ottawa are made with a great deal of comfort and rapidity. The Grocer was favored with a spin through Ottawa by the principals of the firm, and the beauties of the Capital City were appreciated in a novel and pleasant manner. Mr. Provost started on Monday, July 17, for a week's trip through the Gatineau district. We believe this is the first automobile employed in a practical business manner by any wholesale grocery firm in Canada.

A WARNING.

Editor Canadian Grocer,—A note of warning should be sounded among grocers concerning a new "premium tea" recently offered to the Ontario trade. If what the writer has seen opened out is a fair sample of the stuff, it will be a great disappointment to any dealer who buys it thinking he has a "good thing," and that his customers will get "something for nothing." Both the tea and the package appear to have reached the limit of cheapness. I believe good samples are being shown and specious promises made by salesmen interested in unloading this stuff upon the trade.

YORK.



"PRINCE OF WALES" Mocha and Java Coffee

"PRINCE OF WALES" is gaining ground every day—People know when they get the **COFFEE** they like—really delicious Coffee—It helps the Merchant, too—If you are not handling "**PRINCE OF WALES**" drop us a line and let us explain our method of "Helping the Dealer"—advertises you and helps introduce the Coffee. No premiums; Actual Merit does it. A post card brings the information Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.



"Eagle" brand
Condensed MILK

BORDEN'S

"Peerless" Evaporated Cream

Your store will benefit by their sale

WILLIAM H. DUNN, MONTREAL.

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.,
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.



Everybody knows these two brands, everybody knows they are the best.

YES

Eggs AND Butter

THAT'S WHAT WE WANT

**IN ANY QUANTITY
and at ALL TIMES**

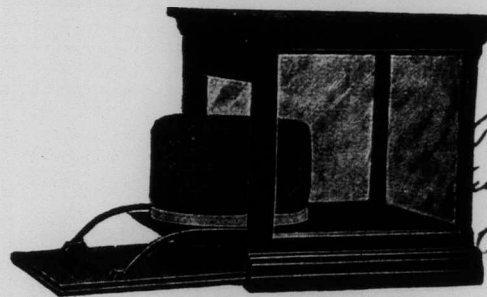
The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

PROFITS IN CHEESE



RETURNED
JUL 24 1905

To Owner
at Box 38
Page 27

Mice, Insects, Dirt, Shrinkage, Samplers

The Enemies of the Grocer who sells Cheese.

Automatic Cheese Cabinets

keep the cheese as clean and fresh as when first cut, and preserve it from the ravages of mice, dirt and tasters.

Its operation is simplicity itself. Just lower the door and the cheese slides out, automatically, on its revolving base in position for cutting, retiring into the cabinet as promptly when the door is closed. The cheese is always temptingly in view, under glass.

PRICE \$7.50 The Cabinet is a very handsome glass, polished hard wood display case; a most attractive fixture.
Place one on your counter and it will increase your cheese sales and profits and pay for itself many times over.

F.O.B. Factory

Write for folder illustrating our single and double Refrigerator Cheese and Cheese Cutter Cabinets.

The Walker Pivoted Bin and Store Fixture Co.

Factory, BRAMPTON

Head Office, TORONTO

BUTTER
CHEESE
EGGS

DAIRY PRODUCE AND PROVISIONS

BACON
LARD
HAM

CHEESE AND BUTTER BULLETIN

Montreal, July 20, 1905.

THE market for finest qualities of both cheese and butter has been kept very steady, but the hot weather has affected the quality and made a lot of "seconds" in both articles, which creates an irregular market. Of course heated cheese or butter, even if made in the usually best factories, cannot be shipped out to the particular customers who want nothing but perfection in quality, yet there is a large demand for goods at a price and such goods, coming from well-known best factories, are gladly bought up at a reduced price and then quoted as "finest." This is a most misleading practice, and merchants are put to a severe test in explaining the difference in price of their quotations of finest quality against the much lower quotations of their competitors.

There have been some orders received here for cold storage of cheese, but as yet this is not general, and most of the cheese received here have found their way across the Atlantic; even in Great Britain there is as yet no serious accumulation of stocks, which demonstrates the fact that last year's make was none too large for the natural consumption, and, although our exports this year show a considerable increase over those of the same period of last year, the actual make of cheese is lighter than last year, as our stocks in Canada are very much less than at this date a year ago.

Our prices are very much higher than last year, but, taking the theory of supply and demand, it is difficult to see how prices could have come any lower, no matter how desirable this would have been to most of the trade.

This week our market shows apparently a slight decline in prices; this is, however, only on the surface, as really finest, cool cheese are not obtainable at anything less than a week ago, and the apparent demand for the present offerings, poor as they are, demonstrates a steadiness of the market, which cannot produce a serious decline in prices.

On butter the situation seems decidedly strong. There is apparently a considerable shortage in Great Britain of good, lower grade of butter, and with our increased creameries, our supply of dairy butter has steadily decreased, so that the latter article is abnormally high in price, so close to the price of creamery that it seems strange that buyers can still be found at the ruling prices. The falling off of supplies of Siberian butters in the British markets is directly responsible for this.

The make of butter in Canada shows a considerable increase over that of last year and yet prices are much higher this year. This shows a profitable field for our farmers. Among the imports of

foreign butters into Great Britain, our Canadian butter is still at a very low percentage, and there is no reason why this percentage should not be largely increased, if we give our British cousins what they want. It is, however, a regrettable fact that our farmers are somewhat blind to their own interests in more and more adopting the system of gathered cream by putting in separators. This is penny wise and pound foolish, as it will in time undoubtedly hurt the reputation of our finest creameries.

LONDON PRODUCE LETTER.

(By Our London, Eng., Correspondent.)

London, July 8, 1905.

DURING the past week the bacon trade over here has been very quiet without any apparent cause, and the consumption has been small. The very latest reports, however, (July 8) are to the effect that there is a decidedly improved tone all round. Canadian is steadier, long cut hams (green) fetching 58, 60 and 63 shillings. Heavy weights are in demand. Light weights are quoted 46 to 53 shillings. Supplies are small and prices all round are firm.

* * *

There has been a distinct improvement in the butter situation, and everything promises continued activity. There is a good call for all descriptions, and during the past week Canadian has advanced 2 shillings. Quotations for Canadian butter, by latest advices, are: Finest, 100, 102 shillings; unsalted, 102, 104 shillings; fine, 96, 98 shillings. Irish continues to be in short supply, and there is very little Russian or Australian left, the latter, be it noted, continues to sell at a lower figure than Canadian.

* * *

The prospects for Canadian cheese are bright. There is a brisk demand and arrivals are quickly cleared up, giving the market a very firm tone, with an upward tendency for next week. Quotations (July 8): Finest, 48, 49 shillings; fine, 47, 47s. 6d. The new season's make of English cheese is just about to be placed upon the market, and brisk business is being done.

In connection with the position of cheese on this market, the following resolution, put forward at a recent annual meeting of the Grocers' Federation, is interesting: "That in the opinion of this conference the branding of Canadian and States cheese is of the utmost importance to the retail trade, and would urge upon the Parliamentary Committee the desirability of further considering the question with the view of getting makers and importers of cheese to adopt the method of branding with the date of

make all cheese imported into this country."

* * *

The new classification, lately issued from the dairy commissioners' branch of the Department of Agriculture, does not seem to deal with this matter at all. There is a feeling of satisfaction amongst importers over here at the new classification and the arrangement for stamping the weights on each box, but, while this is considered a step in the right direction, it is felt that a large amount of the benefit will be lost unless the Dominion Government sees that these provisions are carried out by all shippers. The matter of having butter boxes contain only 56 lbs. has its advocates and its adversaries. Indeed, the question of packing, about which a letter appeared in this department a week or two back, seems to be a very knotty problem. One man prefers one way and another another, and it is very much the same in weight. It seems as though the only way out of the difficulty is to cater to the demand of individual importers, a method which, though involving trouble, would at least give satisfaction.

PERISHABLE PRODUCE.

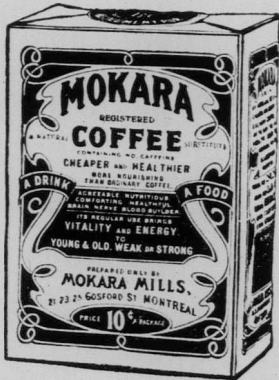
The inspector for the Department of Agriculture at Bristol, England, in reporting to the Extension of Markets Division on the perishable cargo ex the S.S. Turcoman, which arrived from Montreal on June 27, makes the following reference to a shipment of butter put up in one-pound blocks, wrapped in parchment paper, and packed 50 in a box:

"39 cases butter. These boxes were opened by the customs authorities and were found to contain 50 one-pound prints, and the whole lot was detained owing to the wrappers on the prints not being stamped in accordance with the Merchandise Marks Act."

The Act referred to provides that packages containing cheese or butter imported into the United Kingdom must be stamped with the name of the country of their origin.

TO INVADE UNITED STATES.

The William Davies Co. are extending their field of operations into Uncle Sam's domain. A New York State charter has been secured, and three stores will be opened about the 1st of August in Buffalo. There are a number of American shareholders, it being necessary to have American capital invested in order to secure incorporation under the New York State laws. The bulk of the stock is, however, held on this side of the line. The employees will all be secured on the United States side, so as to run no risk of conflicting with the Alien Labor law. If the venture is successful it is probable that stores will be established in other American cities.



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If you do not handle **MOKARA** ask your jobber for it. Write us for particulars.

It is the **Best** and cheapest of any **Tea** or **Coffee** substitute on the market.

MOKARA is a home drink for everybody.

Shows the dealer a handsome profit. The price is within reach of everybody.

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—SELL—

FEARMAN'S

Price Right
Goods Right

IMPERIAL
CREAM TARTAR
BAKING POWDER
PUREST, STRONGEST, BEST.
Contains no Alum, Ammonia, Lime, Phosphates, or any injurious.
E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904

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EGGS AND BUTTER

Correspondence solicited.

WRITE, TELEGRAPH OR TELEPHONE US WHEN YOU HAVE ANY TO OFFER.

THE PARK, BLACKWELL CO. LIMITED
TORONTO

TELEPHONE M 3960

PROVISION AND DAIRY MARKETS.

TORONTO.

Provisions—The warm weather demand for cured meats is such as to satisfy the demand of the trade generally, and there has been a general decline in beef owing to this being the season of the year when arrivals are large. Spring lamb is down 1-2c., and prices of lard have declined 1-4c. since last quotations.

The bacon situation abroad is in rather an uncertain condition, owing to reported shortage of Canadian bacon, light arrivals of Danish cured and increased Summer demand. Quotations range from 52 to 56s., and the price of hogs locally varies from \$6.65 to \$7.75. We quote for this week:

Long clear bacon, per lb.	0 10 1/2	\$0 10 1/2
Smoked breakfast bacon, per lb.	0 13 1/2	
Roll bacon, per lb.	0 10 1/2	
Small hams, per lb.	0 13 1/2	
Medium hams, per lb.	0 13 1/2	
Large hams, per lb.	0 12 1/2	
Shoulder hams, per lb.	0 10	
Backs, per lb.	0 15 1/2	3 16
Heavy mess pork, per bbl.	16 00	16 50
Short cut, per bbl.	20 00	
Shoulder mess pork, per bbl.	14 50	15 00
Lard, tierces, per lb.	0 09 1/2	
" tubs	0 09 1/2	
" pails	0 10	
" compounds, per lb.	0 07 1/2	0 08
Plate beef, per 200-lb. bbl.	11 00	11 50
Beef, hind quarters	9 00	9 25
" front quarters	5 00	6 25
" choice carcasses	6 00	7 50
" medium	6 25	6 50
" common	5 50	6 50
Mutton	0 08	
Spring lamb	0 12 1/2	
Veal	0 07	0 09 1/2
Hogs, street lots	8 75	9 25

Butter—Receipts continue fair, although good dairy butter is rather a scarce article during the hot weather, due to the fact that farmers cannot pack it to advantage then. Buyers are picking up available supplies through the country, and prices rule firm. We quote:

Creamery prints	0 20	0 21
" solids, fresh	0 18	0 19
Dairy prints	0 15	0 17
" in tubs	0 15	0 17

Cheese—A first-class demand for cheese is noted at the moment, with prices slightly firmer than a week ago and the market favoring sellers. We quote:

Cheese, large	0 10 1/2	0 10 1/2
" twins	0 10 1/2	0 10 1/2

Cheese Board Report.

(For week ending July 19.)

Board	Boxes	Price
Pictou	1,550	0 09 11-16
Madoc	1,020	0 09 6-16
Tweed	580	0 09 1/2
Kingston	985*	0 09 11-16
Winchester	1,114	0 09 11-16
Cowanville	703	0 09 1/2
Brockville	6,605*	0 09 1/2
Alexandria	1,254*	0 09 1/2
Watertown, N.Y.	8,700	0 09 1/2
Wankleek Hill	1,343*	0 09 7-16
Belleville	3,785	0 09 11-16
St. Hyacinthe	800	0 09 5-16
Cornwall	2,247	0 09 1/2
London	2,190*	0 09 1/2

* White and colored.

MONTREAL.

Provisions—Business in all lines is reported fair. Live hogs are coming in steadily, though in small lots, and arrivals are readily taken up by packers. Prices are unchanged since last week and fluctuations are light. Bacon and hams obtain good trade. Lard is firmer, and an advance of 1-8c. is noted in compounds.

Pure lard, pails	2 10	2 20
" tubs	0 10	0 10 1/2
" cases (6 10-lb. tins)	0 08	0 09
" cases (12 5-lb. tins)	0 08 1/2	0 09 1/2
" cases (24 3-lb. tins)	0 08 1/2	0 09 1/2
Lard, Boar's Head brand, tierces, per lb.	0 06 1/2	
" " " " " " " "	0 07 1/2	
" " " " " " " "	0 07 1/2	
" " " " " " " "	0 07 1/2	
20-lb. wood pails, each	1 47 1/2	
20-lb. tin pails, each	1 37 1/2	
Wood net, tin gross weight	\$19 00	\$20 00
American short cut clear	19 00	20 00
American fat back	19 00	21 00
Bacon, per lb	0 12	0 14
Hams	0 11 1/2	0 13
Extra plate beef, per bbl.	11 50	12 00

Butter—Butter market is steady. Export demand is good, particularly for western dairy. Dealers are paying 17 3-4 to 18c. for fancy boxes and tubs. High salted, fancy creamery is bringing 21 1-4c., choice 21c. and good to fine 20 1-4 to 20 3-4c. We quote:

Finest creamery	0 19 1/2	0 20
Fine	0 19 1/2	0 19 1/2
Medium	0 18 1/2	0 19
Fresh rolls	0 17	0 18
Fresh dairy tubs	0 16 1/2	0 17

Cheese—Business shows up well. Export demand is good, and shipments are heavier than last season by 16,830 boxes for the past week. Finest easterns are quoted at 9 1-2 to 9 5-8c., and finest western at 9 3-4 to 9 7-8c., though the heavy holders are asking 1-8c. more.

Eggs—There is no notable change in the egg situation. Business is quiet. Straight gathered 15 to 15 1-2c., and selected 16 1-2 to 17c.

WINNIPEG.

Creamery Butter—Supplies are large, and price is easier, although there are no changes reported. We quote:

Finest fresh creamery, in 56-lb. boxes	0 18
" " " " " " " "	0 18
" " " " " " " "	0 18
" " " " " " " "	0 19

Dairy Butter—Buyers are paying 13 cents for assorted packages selected and 12 cents for round lots.

Cheese—MacLaren's cheese has been slightly reduced in price owing to the fact that deliveries are being made here now in ear lots. The small size formerly quoted at \$2.75 is now selling at \$2.45 per dozen. The medium was \$5 per dozen, and is now \$4.80, while the large size has been reduced from \$9.25 to \$9. Large Roquefort cheese, formerly quoted at \$2.75, is now sold at \$2.65.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E. C.

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We sell cost, freight and insurance. Western Union Code. LONDON, LIVERPOOL, GLASGOW.

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HAMILTON WICKES & CO., Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

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When you have one or 100 tubs
write us for price

The WM. RYAN CO., Limited
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BUYERS and SELLERS
Correspondence solicited from ONTARIO,
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Stock the kind the housekeepers ask for.
Avoid poor imitations.

Butter Tubs

BEST WHITE SPRUCE

50—30—20 lb.

ORDER NOW

WALTER WOODS & CO.
Hamilton and Winnipeg.

Prices in list below are unchanged since last week. We quote:

Finest Ontario, large	0 11½
" Manitoba, large	0 11
" " twins	0 11½
" " small	0 11½

Lard—We quote as last week:

Lard, 50-lb. pails, per pail	5 25
" 20-lb. "	2 15
" 3-lb. tins, per case 60 lbs.	6 70
" 5-lb. "	6 60
" 10-lb. "	6 50
Pure lard in bbls. per lb.	0 10½

Cured Meats—We quote:

SMOKED MEATS.	
Hams, selected stock, special mild cure	0 16
Bacon, " " "	0 18
Backs, " " "	0 13
Picnic, " " "	0 09
Hams, sugar cured, assorted sizes	0 14
" heavy, 20 to 30	0 12½
Picnic, " assorted sizes	0 08½
Shoulders, " "	0 08½
Bacon, " breakfast bellies	0 14
" " breakfast backs	0 12
" " Wiltshire sides	0 15½
" " spiced rolls, long	0 10
Manitoba butts, " "	0 10
" " skinned	0 10
" " boneless and rolled	0 11
" " rolls, boneless	0 11

DRY SALT MEATS.	
Bacon, dry salt long clear	0 09½
" " smoked	0 10½
" " boneless backs	0 10½
Shoulders " "	0 08

BARREL PORK.	
Heavy mess pork, boneless, per bbl	18 00
" " " per ½ bbl	10 50
Standard mess pork, per bbl	16 00
" " " per ½ bbl	9 00

PICKLED GOODS (COOKED).			
	80 lbs.	40 lbs.	20 lbs.
Pig's feet	5 50	3 00	1 60
Pig's tongues	14 50	7 50	4 00
Boneless hocks	8 50	4 50	2 50
Sweet pickled spare ribs, not cooked, per lb.			0 04
" hocks, " "			0 04

ST. JOHN.

Provisions—This is the quiet season. In barrel pork and beef full prices are asked, and movement too light to encourage dealers to buy. In American pure lard prices are low, and a little is being imported. Canadian prices firmly held; very little offering. Refined is firm, but price still low. Smoked meats hold at full figures. Fresh meats are dull; both western and domestic beef is easy. Lamb has a steady sale and holds quite firm in price. Veal has less sale, but so far brings a good price. Mutton dull. Pork is little seen.

Mess pork, per bbl	\$17 00	\$19 00
Clear pork " "	17 00	19 00
Plate beef " "	14 00	15 00
Mess beef " "		12 00
Domestic beef, per lb.	0 05	0 07
Western beef " "	0 09	0 10
Mutton " "	0 06	0 07
Veal " "	0 06	0 08
Lamb, each " "	10 00	12 00
Pork " "	0 07	0 08
Hams " "	0 13	0 14½
Rolls " "	0 10	0 13
Lard, pure, tubs " "	0 10½	0 10½
" " pails " "	0 11	0 11
Refined lard, tubs " "	0 08	0 08
" " pails " "	0 08½	0 09

Butter—Sale is rather quiet. Stock comes freely to hand. At this season consumers and retail grocers get considerable stock direct from private dairies. This has a marked effect on the sales of commission men. Gilt-edge stock always in demand.

Creamery butter	0 20	0 22
Best dairy butter	0 19	0 20
Good dairy tubs	0 17	0 18
Fair " "	0 15	0 16

Eggs—These come to hand rather more freely. Price is, however, well maintained.

Eggs, hennery	0 20	0 23
" case stock	0 16	0 17

Cheese—There is a fair demand. Good prices obtained. It is expected the output in these lower provinces will be small.

Cheese, per lb.	0 10½	0 11½
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INCREASED CHINESE TRADE IN 1904.

THE immense size of China has been the theme of many writers for many years. Illustrative of this might be cited the statement made frequently after the putting down of the Boxer uprising of 1900, that outside of a few provinces the average Chinaman was unaware of happenings which attracted the attention of the rest of the world for over a year. Somewhat similar reflections come to mind when the trade returns for the year 1904 are examined. Despite the fact that China's chief northern province was the scene of a war which strained the energies of Russia and Japan; that cotton goods, a leading article of import, were selling at very high prices, and that monetary stringency, first noted in 1900, continued unabated, the trade of the empire as a whole continued to increase. It is probable, of course, that the war was so stimulating to trade in contraband and other lines as to offset the effect of the loss in trade in the northern provinces, and, as in the case of South Africa, the real results upon trade may not be experienced until after hostilities are ended. Whatever the causes, however, the fact remains that China's foreign trade in 1904 was the largest there is any record of. The total imports into China in 1904 were valued at \$240,800,000, while the exports were placed at about \$168,000,000, gains of respectively 5 and 12 per cent. over 1903. The total trade was placed at about \$408,000,000, a gain of 7.7 per cent. over the former year. High prices for cotton goods produced a smaller trade in staple lines, but fancy goods gained, and against the loss in textiles are to be placed gains in flour and kerosene.

China's trade with the United States in 1904, according to the Chinese Customs Department report, was valued at \$39,375,000, a fractional gain on 1903. Imports by China from the United States made up about \$20,426,000, a gain of 13 per cent. over 1903. These figures, it should be observed, do not really cover American trade with that empire, because an immense American trade is done with Hong-Kong, a British possession, but really a part of China so far as American trade is concerned. The Bureau of Statistics at Washington reports that United States exports to all China and to the port of Hong-Kong in 1904 aggregated \$39,581,728, a gain of 54 per cent. over 1903, while the imports were valued at \$30,500,000, a gain of 15 per cent. over 1903. A grand total trade is here indicated of over \$70,000,000 as against the \$39,000,000 allowed by the Chinese Customs Department. Taking the Customs Department figures, however, as a basis, we find that Japan participated in Chinese trade to the extent of 15 per cent., Great Britain 12 per cent., and the United States 9.4 per cent. Hong-Kong, the great clearing house for Asiatic trade, handled a little short of 40 per cent. of the total Chinese imports and exports. It is noted that Chinese imports of kerosene in 1904 reached the enormous total of 156,891,235 gallons, as against 84,998,335 gallons in 1903. Of this, American oil contributed 43 per cent., Russia 21 per cent. and Sumatra 35 per cent. California oil made its first appearance in Chinese trade in 1904.—Bradstreets.

N. B. Markets.

St. John, N.B., July 19, 1905.

PERHAPS the matter of chief interest during the week, to at least the wholesale grocers, was the annual meeting of the Maritime Grocers' Guild, which was held in the rooms of the St. John Board of Trade. Halifax, Yarmouth, Amherst and New Glasgow, in Nova Scotia; Charlottetown, in Prince Edward's Island, or "The Island," as the people living there delight to call it; Moncton, Fredericton, St. Stephen and St. John, in New Brunswick, were represented. H. G. Bauld, of Halifax, was elected president; C. H. Peters, of St. John, first vice-president; W. H. Aitken, of Charlottetown, second vice-president; and A. C. Pyke, of Halifax, secretary. It was the largest and most representative meeting ever held by the guild.

Already the Board of Trade are making preparations, looking forward to the annual meeting of the Maritime Board to be held at Yarmouth, N.S., August 16th.

In markets there is little of particular interest. Business is rather quiet, it being between seasons. Dealers are all running short handed, as this is the season of holidays. Rice is rather firmer.

Oil—Burning oil was never cheaper than the present price. While demand for consumption is not large, big business is being booked for future shipment. Dealers report good demand for lubricating oil. In paint oils, turpentine is still high, price is, however, not so firm held. Linseeds are unchanged. Market, however, is higher. Little cod oil has yet been received.

Salt—In Liverpool coarse salt price is higher. Dealers claim this is owing to high freight charges. Sales are reported good. There are continued arrivals. Some fine Trapani salt for packing is offered. In fine salt demand is for Canadian. There is much annoyance owing to delay in getting certain grades forward.

Canned Goods—If the price quoted on new peas is any sign, the prospect is for cheap vegetables. The Consolidated, while selling to the larger number of the dealers, find everything not their own way, as some of the largest houses handle outside goods. Except peas, spot stocks are light. Corn and tomatoes are held firm. In fruit, new strawberries quoted high. Spot business small. Meats sell quite freely. Owing to the light prices, quite a proportion of the lobsters offered are less than pounds. Salmon for Fall is rather lower than present prices. Domestic fish, except sardines, will be a light pack.

Dried Fruit—Dealers are being interested in futures. The outlook indicates that Valencias will be quite low, and Californias quite full in price. This will lead to more Valencias being imported than for some years. Situation in Greece is reported unsettled, and no price yet quoted on currants. California apricots are low. Peaches have

shown two advances of a quarter each, and prunes have been advanced a quarter. They are well above last year. Figs will be very reasonable. Dates low. Peel rather higher than last year. Spot business is light. Small stocks in all lines are held. Evaporated apples are dull, price rather firmer. Onions are quiet. Some Egyptians still here, price low. Bermudas are freely offered. Valencias are dull, prices reasonable.

Sugar—Stocks, which were quite heavy early in the year, are now quite well cleaned up. Market is still weak. There is just a fair demand.

Molasses—Barbadoes is not a large stock, and price is quite firmly held. Quality is good. In Porto Rico there is quite a large stock. A good steady sale is reported. Prices, which are quite low, are unchanged.

Fish—There continues to be a good catch of salmon. Prices are not so high. It has been the best year for some time. Little other fresh fish are offered. In codfish the price for dry fish is so much higher than for fresh that little is offered. Dry fish is still extreme, but is perhaps not quite so firmly held. Pickled herring, while high, are rather easier. Smoked are still low. It is the one cheap line in fish.

Flour, Feed and Meal—Prices of flour still unchanged. Market is rather easy, a fair business reported. Feed is quite freely offered. There is but a light sale. Oatmeal is still a very full stock. Mill prices high. Oats scarce. In beans the sale is very dull. While they are reported scarce in the west, quotations show quite a range. Blue peas now have a very light sale here.

N. S. Markets.

Halifax, N.S., July 17.

THE grocery market remains fairly steady, and there is but little change in prices. Retail trade is up to the average, but the dealers say that money is very scarce. On the whole, business continues fairly satisfactory. There is but little improvement in collections. Sales of sugar are very heavy. The preserving season having set in, this article is in good demand. There is no change in the price, and none is looked for now, though dealers early in the week were expecting a slight decline. From the present outlook there is a possibility of an advance in the price rather than a decline.

Butter continues very firm. Though the receipts are increasing with the good weather, there is no decline in the price worthy of special note. Small tubs of choice butter find very ready sale. There is only a limited supply of butter in this class of package coming to the market, and in consequence of this, it is quickly bought up. Choicest print butter is also in good demand, but the receipts are away below the average for this season of the year.

The demand for eggs is falling off and the receipts are decreasing. Shipments

from Prince Edward Island are falling off. The prices quoted last week are still maintained, and no immediate change is looked for.

The price of corn is advancing, and it is reported to be scarce. Corn ground locally is quoted at \$2.80 for bags, and \$2.90 for barrels, in carload lots. Ten cents extra is asked for smaller quantities. The Upper Canadian mills are asking much higher prices, some quotations being at \$3 and others \$3.15. The demand for flour is comparatively light, with prices steady. Ogilvie quote carload lots here at \$6.15, and some other mills at \$6.

The fish market is steady. During the week some dry fish arrived from Lunenburg. The demand at this season of the year is light, and trade in consequence is not very brisk. Bank fish is now quoted at \$5.25. No large catches of fish are reported. The latest advices from Lunenburg say that the fleet now on the fishing grounds have not more than an average of 100 quintals each. This is considered to be unusually small, and the prospects are not at all encouraging.

The receipts of strawberries during the week totalled about three thousand crates. The berries all came from points in Nova Scotia. Notwithstanding the gloomy reports sent out early in the season, of damage by frosts, etc., the crop is quite good. The berries are of an exceptionally fine quality, large and luscious. The weather throughout the entire week was fine and warm. The conditions could not have been more perfect for picking and the result was that the fruit reached the market in the best of condition. Early in the week the price was well maintained, but the continued heavy shipments forced the price down to seven cents, and the demand is falling off. Reports from New Brunswick say that the market is flooded with berries, the price quoted being five cents per box.

Heavy importations of molasses continue to arrive here. During the week the schooner Caledonia landed at this port 418 puncheons, 30 tierces and 72 barrels, of Porto Rico. The schooner Lillian Blauville, also from the same port, landed 429 puncheons, 53 tierces and 56 barrels of molasses.

The annual meeting of the Maritime Grocers' Association was held at St. John during the week. Henry G. Bauld, of Halifax, was elected president; C. H. Peters, St. John, first vice-president; W. H. Aitken, Charlottetown, 2nd vice-president, and Arthur C. Pyke, of Halifax, secretary. Mr. Bauld is the senior member of the large wholesale house of Bauld Bros. & Co.

APPOINTED AGENTS FOR OTTAWA.

Provost & Allard, Ottawa, have been appointed selling agents for Garton's H. P. (House of Parliament) sauce and H. P. pickles for the City of Ottawa and district. These lines are excellent quality and should prove a desirable and ready seller with the grocery trade. Inquiries for prices, etc., will be promptly answered.

Conceit and Ability

ARE as far apart as the poles. Conceit promises much without the ability to fulfil. Allow us to demonstrate our ability to produce the best line of goods in America. Peas are now receiving particular attention. It is a ten to one shot many dealers will load up with old stock, no need to say what that quality is. We have installed the most modern machinery in the world for canning peas and we know how to operate the same. Now, with a technical knowledge and practical experience of more than 25 years' canning peas, does it not stand to reason that we are able to produce the nicest canned green peas in this or any country. No section of the world is so specially adapted to the growing of delicious peas as Canada; and by our special process we know that the consumer will buy 10 cans of "**Autumn Leaf Brand**" Frankford canned peas to one of any other if you have them in stock. We put up six grades of peas and label every grade true to name. It is very important to know what you are buying. Cut the tins, see the clear appearance of the syrup, taste the peas; note they are young and tender, canned the same day as picked. No need to wash or rinse our peas, but warm them up in the same syrup they are canned in and you will have as delicious a pea as is possible to get picked in your own garden. Again, we say, it is to both your own and customer's benefit that you should demonstrate the facts mentioned above. If your Jobber does not handle our goods get on the line with us.

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July 21, 1

Baking Pa
Gillett, E. I
Lumsden I
McLaren's,

Biscuits, C
Canadian I
Falls,

Christie, B
Cowan Co.
Greig, Rob
Hunt, Har
Lamont, C
McLauchl
Mooney B
Mott, Joh
National I
Stewart C

Brooms an
Lind, Ker

Cheese Cal
Lucas, Ste
Walker P
Co., T

Canned G
Balfour &
Canadian I
Frankford
Franki
Old Home
National I

Cash Regi
National I

Cigars, To
American
Canada Ci
Empire To
McDougal
Payne, J.

Clothes Li
Hamilton

Cocoanut,
Downey, V

Cocoas an
Baker, W
Cowan Co
Epps, Jan
Lowney, V

Mott, Joh
Tippet, A.
VanHout

Compositi
Dean & M
Concentra
Gillett, E.

Condense
Borden's
Ewing, S.
Truro Con
Truro,

Consultin
Kaufman

Crockery,
Barnard &
Gowans, I

Dairy Pro
Bates Mfg
Clark, W
Fearman,
MacLaren
Turon

McLean,
Park, Blak
Rutherford
Ryan, W

Adam, Geo
Adams, E.
Adamsou,
Allison C
American

Baker, W
Balfour &
Balogna I
Barnard &
Bates Mfg
Bickle, Jol
Biermann,
Black Bro
Bloomfield
Blue Ribb
Bowser, S
Bowyer T.
Boyd, Tho
Bradatrest
Braid, W
Brantford

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Capstan J
Carman,
Cerebos S
Ceylon Te
Chase & S
Christie, B
Clark, W.
Coles Mar
Common I
Cowan Co.
Cox, J. &
Crichton,

Davidson
Dawson C
Dingle &
Distribut
Dominion
Douglas, J
Douglas &

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NEW ADVERTISEMENTS:

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FOLLOWING ENGLISH PRACTICE.

IN England the general public demands much from its public men, and Cabinet Ministers or prominent parliamentarians who allow their names to be used as directors of commercial corporations in which they are mere figure-heads, meet with sharp criticism indicative of public disapproval. Those, however, who have served their country for extended periods are not allowed to pass out of public life without having their services recognized, an instance of this being the recent retirement of Speaker Gully, of the British House of Commons, who has been granted the customary retiring allowance of several thousand pounds annually.

The MacLean Trade Newspapers were the first to advocate the principle that retiring ministers should be granted annual honorariums, believing that our public men should receive ample remuneration for their public services, suffi-

cient to allow them to live upon their public income without being forced to supplement it by directorate fees from corporations or from other questionable sources. There has been too much talk of the sinister influence of corporations, an influence which can always be expected to be present where public men are weakened by the knowledge that their small salaries are insufficient to do more than meet present requirements, and a realization that no provision can be made for the future.

The advocacy of this principle has met with general approval to warrant the Government in including in the new schedule of parliamentary salaries a clause providing for an annual allowance to retired Cabinet Ministers of five years' consecutive service.

Members of the Senate and House of Commons are to receive \$20 per day. If the session goes beyond 30 days each member gets a sessional allowance of \$2,500. There is to be a deduction of \$15 a day for each day in which a member fails to attend the House. The salary of the Prime Minister is to be \$12,000, and the Opposition leader gets an extra sessional allowance of \$7,000. There is to be allowed to each member of the Senate and of the House of Commons his actual moving or transportation expenses between his place of residence and Ottawa, going and coming once each way, but no such allowance shall be made for traveling outside of Canada, except from one point in Canada to another, by any direct route. Members are required to hand the Clerk of the House at the end of each month and at the end of the session, statements of their traveling accounts. Every Minister who has served five consecutive years, as head of a department shall, upon his retirement from the Cabinet, be entitled to an annuity for life equal to one-half of the salary attached to his office. The Liberal ex-Ministers to whom this provision will apply are Messrs. Tarte, Blair, Sifton and Costigan. The Conservatives who will receive the annuity are Sir Hector Langevin, Sir Charles Tupper, Sir John Carling, Sir A. P. Caron, Sir Mackenzie Bowell, Sir C. H. Tupper and Hon. Messrs. Foster and Haggart. Under the wording of the resolution Sir Mackenzie Bowell and Sir Charles Tupper will each draw \$4,000 per annum, half their salary, while Ministers. All the others will receive \$3,500 each.

The bad features of the arrangement are that no provision is made for preventing Cabinet Ministers who have retired in disgrace from participating in the enjoyment of the annuities, and that the retired Ministers who continue to sit as members of the Senate or Commons are to be allowed to receive both

annuity and sessional indemnity, while ex-Cabinet Ministers who become judges are not to be allowed to draw the annuity while on the bench.

While it might be difficult to frame a clause defining what would constitute "retiring in disgrace," it would certainly be foreign to the spirit of the new regulations to provide pensions for any who might prove untrue to the responsibilities of the high office of a Minister of the Crown.

In our opinion every Minister who continues in office as a member of the Senate or Commons should not receive the dual salary, and the exemption now applying to judges should also include ex-Ministers who have not retired from public office. We congratulate the Government on their progressive action in making more secure the financial positions of those who have to do with shaping our country's destiny. We regret, however, that the legislation was introduced so near the close of the session, when it is next thing to impossible to properly adjust the defects outlined above.

WESTERN RETAILERS' CONVENTION.

IT is gratifying to be able to record that western grocers and general merchants are giving their new association the hearty, enthusiastic support which it deserves. It is now almost a year since a number of progressive retailers in Southern Manitoba met for the purpose of organization, and the progress made in the months that have passed is probably greater than the most optimistic members expected. It was no light task to undertake an extensive organization of this kind, and that the association movement has been a success is due to the unselfish painstaking efforts of the officers and executive at its head. In all movements of the kind much hard work must necessarily fall upon the shoulders of a few officers who have no more to gain than their fellows from the success of the enterprise. The least that ordinary members of the association can do is to accord the executive their enthusiastic support.

As noted in The Grocer at the time, the executive appointed less than three months ago a young newspaper man, W. A. Coulson, as secretary and organizer. Already it is quite evident that they made an excellent choice, for very few men could have covered so much territory in a short time as has been visited by Mr. Coulson. In the few weeks during which he has had charge of the work he has covered the Deloraine, Estevan, Arcola, Lyleton, and Souris branches of the C.P.R., and also the Hartney and Brandon sections of the

C.N.R. In every town which he has visited he has found the retailers in sympathy with the movement and the association now numbers its members by the hundreds. Results of this kind were only to be expected from the assurances of support previously received by the executive by letter.

In consequence of the great progress which the association has been making the convention to be held in Winnipeg next week is of unusual interest. There are many important topics to be discussed. Perhaps the chief is the credit evil. The policy of the association is, of course, the closing of all accounts in November, and the strict maintenance of a cash or thirty days' system until the first of May. There is every prospect of an unprecedentedly large harvest, and there could be no more auspicious time for the inauguration of such a movement. Other topics of almost equal importance will come up for discussion, and every merchant who can possibly do so should attend.

TARDY JUSTICE FOR JUDGES.

THE Dominion Government has introduced legislation providing for an increase in the salaries paid to Canadian judges—a step The Grocer has consistently advocated for years.

The Grocer takes the ground that the increased cost of living has made necessary an increase in salaries paid if the ablest jurists are to be encouraged to give up the rich emoluments of private practice for an honored career in the service of the country. It further holds that a deterioration in the personnel of the bench is inevitable unless better salaries are paid.

The Government up to the present has kept in office at the salary set at Confederation, the most responsible, the most honored servants of the Crown, the judges of the Supreme Court of Canada, men on whose decisions rest the disposition of millions of dollars, and on whose strength and ability the honor and integrity of our judicial system is in large measure dependent. Viewed from any standard of comparison, the salaries of our Supreme Court judges is ridiculously small. Compared with the salaries attached to similar courts in other British colonies, weaker in every respect than Canada, or with the salaries paid to men who attain to eminence in the Canadian industrial, commercial or professional world, but particularly when compared with the income of any first-class lawyer in this country, the stipend attached to the Supreme Court of Canada is shamefully small and inadequate.

It is with satisfaction, therefore, that we note the action of the Government,

considering, however, that the increase given to the members of the Supreme Court is still insufficient to attract the most desirable men from the bar to this most important of all Canadian courts. If the traditions of British justice are to be preserved, the remuneration given to the occupants of much honored positions must be more nearly equal to the amount the same gentleman could earn in private practice.

According to the new schedule the salaries paid in future will be as follows: The Chief Justice of the Supreme Court is to receive a salary of 910,000 per annum, and the other judges \$9,000 each. The judge of the exchequer court is to get \$8,000 per annum. The Chief Justices of Ontario and Quebec are each to receive \$8,000 yearly. The other High Court judges in Ontario, and twenty-two puisne judges in Quebec \$7,000 each. Sixteen puisne judges in Quebec are to receive \$5,000 each, two Gaspe and Saguenay, \$4,500 each. The Chief Justices in New Brunswick, Nova Scotia, Manitoba, Territories and British Columbia are each to receive \$7,000, the other judges \$6,000. In Prince Edward Island the Chief Justice will receive \$6,000, the other judges 95,200.

The semi-annual convention of the Retail Merchants' Association of Western Canada will be held in Manitoba Hall, Winnipeg, on July 25, 26 and 27.

Of the County Court judges, the senior judge of York County, Ontario, is to receive \$2,900. 67 other Ontario judges, senior and junior, \$2,500 for the first three years, after that \$2,900. In Nova Scotia and New Brunswick the salary of the County Court judges is to be \$3,000. In Queen's County, P.E.I., the senior will receive \$3,500, the others \$2,500, and after three years' service \$3,000. The latter provision also applies to Manitoba and British Columbia.

It is to be expressly provided in the Act that no judge of any court in Canada shall henceforth, directly or indirectly, act as director or manager of any public corporation, or in any other manner whatsoever engage in any occupation or business other than his judicial duties.

FAKE PROPOSITIONS.

THIS is one of the seasons of the year when the trade, particularly retail merchants, are being bothered with fake advertising propositions.

Society, church, and other organizations are holding their annual picnics,

games and excursions, and they are getting out programmes in which advertisements are inserted.

The getting of these advertisements is a species of blackmail and some of the methods adopted by representatives of these organizations are disgraceful. The worst form is where an experienced advertising agent publishes these on his own account. He goes to the association some time before their annual picnic is held and offers to supply them with programmes free of cost. He then secures a letter from the president or some leading member of the association, gets a list of firms, wholesale, retail and manufacturing, who do any business directly or indirectly with the individual members of the society. He approaches these firms with a story that he has been sent by an individual member of the organization who is a customer of the firm. If a formal application of this sort does not bring the advertisement, then stronger pressure is brought to bear. Sometimes a firm or individual will say that they do not advertise because they cannot afford to go in all the programmes being issued, and if they went in one it would offend the others; or they give some other good reason for refusing. Then comes the worst form of the fake. The firm or man solicited for an advertisement is then told that the "boys" feel they should have some assistance from him towards the expenses of their games or concert or whatever the affair may be, and a contribution of from \$50 to \$500 in cash has been secured in this way. Not one cent of this money ever goes to the society as a whole. Usually the fake solicitor puts it in his pocket. Sometimes he shares the plunder with some official of the society. The "boys" or members of the society know absolutely nothing of the arrangement, or the lines on which the programmes have been made up.

Now and then these fakirs are caught. Some years ago two men raised nearly \$10,000 in aid of the Montreal Fire Brigade. Everybody contributed, feeling that they were giving something to the brigade. Two or three citizens—if we mistake not, Sir George Drummond, Montreal, and John Labatt, brewer, of London, among them—when they found the thing was a fraud, felt it their duty to expose it, and the fakirs were prosecuted and sent to the penitentiary.

Many leading business men are now familiar with the way this advertising fake is worked and they positively refuse to contribute to it, either advertising or cash. It is to be hoped that any of our readers who are not familiar with the way in which they are imposed upon will in future refuse to be blackmailed.

Travelers' Gala Day in Hamilton

THE City of Hamilton was holiday bent on Saturday, and all the conditions were favorable. If there is one thing more than another upon which the good citizens of Hamilton pride themselves, it is not, as is profanely supposed, the mountain, but their ability to get up a demonstration; be it civic, political or military, success is inevitable. It is not to be wondered at, therefore, that when the travelers of the Ambitious City, the heart and soul of all festivities, set themselves to get up a gala day, that the affair should be a success.

The arrangements were in good hands, with F. T. Smye as chairman, J. H. Herring, treasurer; Geo. H. Austen, secretary, and A. P. Rogers, assistant secretary. No detail was overlooked. Even the weather had been provided for and while the July sun came out in all his glory, with never a cloud in the sky, a fine cool breeze made life a thing to be rejoiced in.

* * *

The fun began Friday night with a concert in the Drill Hall, attended by some 2,200 people. The programme was largely by travelers and hugely enjoyed particularly the numbers by the Commercial Travelers' Glee Club. The programme was as follows:

- March—Unter Der Friedenssamme
Von Blond
- Chorus—(a) Good Things Hawley
Travelers' Glee Club.
- Solo part by Mr. J. Smye.
- Overture—Ruy Blas Mendelssohn
XIII. Regiment Band.
- Baritone solo—To the Evening Star
Wagner
- Mr. J. Rosentadt.
- Scene—Espagnole Sevillana Elgar
XIII. Regiment Band.
- Selection—Chinese Honeymoon Talbert
Quartette (a) In the Shade of the Old
Apple Tree, solo by Geo. C. Robertson;
(b) Cradle Song, by Messrs. Frank
Longhurst, L. Richard Woodcroft, Geo.
C. Robertson, Fred Murphy.
- Stump speech—"Senator" Hill, assisted
by Harry Eckstein.
- Fantasia—Flying Squadron Kappey
XIII. Regiment Band.
- Chorus—The Monkey and the Chimpanzee
..... Nevin
Travelers' Glee Club
- March—For Country's Flag Dunn
XIII. Regiment Band.

Mr. Harry J. Allen was accompanist. The members of the Glee Club were: Fred Abbs, F. Longhurst, Ed. Dore, Alfred Rodgers, James Smith, R. Hender, Geo. Insole, D. H. Dobbin, M. Tufford, E. Morwick, J. Price, C. Smye, G. A. Willis, G. G. Robertson, W. Norman, S. G. Dunn, J. Smye, F. Small, G. Smye, A. Brodie, J. Lawlor, F. Springstead, F. Murphy, H. Rooke, and L. R. Woodcroft, conductor.

* * *

Despite the late hours Friday night, the travelers were up betimes Saturday morning, resplendent in the glory of white duck trousers and hats. The streets soon filled up and at 10.30 a

dense crowd lined the principal thoroughfares, while from the Drill Hall emerged one of the most astounding processions ever seen in Hamilton. To amuse the populace the travelers had secured a collection of rare and ferocious wild beasts, tigers, lions, elephants, dinosaurs, iguanodons and jabberwoks, which, in the care of trusty attendants, brought up the rear of the procession. It might just be stated that the wholesale houses of Hamilton provided the travelers with these strange and fearful creatures.

The parade, which made the circuit of the principal streets, included the following features:

- Standard bearer, mounted.
- Grand Marshal—F. Small, on horseback.
- President Dalley in carriage.
- Three Irish constabulary, burlesque—M. B. Tufford, J. W. Mill, F. R. Abbs.
- Ninety-first Highlanders' Band.
- Chairman F. T. Smye and party in tally-ho.

Committees and citizens in hacks.
Toronto, Berlin, Montreal and London Commercial Travelers.

Forty-eighth Highlanders' Band, Toronto.

Hamilton Old Boys from Toronto, 300 strong.

Pony floral parade.
Hamilton travelers, 600 strong.
Thirteenth Bugle Band.
Fowler's Can. Co., represented by eight men of Royal Navy.
Lucas, Steel & Bristol, eight Royal Canadians.

Lumsden Bros., eight Bengal Lancers.
Tuckett's, eight Japanese veterans.
Scotch pipers, representing the travelers, Balfour & Co.
Schradar Cigar Co., eight Germans.
Hamilton Steamboat Co., eight jack tars.

Rube band, led by Morley Kauffman, representing Sanford Mfg. Co.

Rogers' Coal Co., boy on donkey, carrying two coal hods, guarded by eight Africans.

Skedden Brush Co., four bull fighters mounted, and one bull.

Fearman Co., immense sides of bacon, with guard of honor.

Orange Meat Co., package of Orange Meat, carried by six Oriental drummers.

Hines Cigar Co., rooster and duck.
Rube band—Leader, Bay Hill, as Sousa.
Domestic Specialty Co., elephant.

Coppley, Noyes & Randall, elephant.
Meakins & Sons, giraffe.

Huntman Co., giraffe.
Gilbert Shoe Co., giraffe.
Rolston Co., camel.

Pure Milk Co., camel.
Fowlers Canadian Co., sea serpent.

Hilda Cigar Co., lion in cage.
Gillard Co., frog in cage.

Spring Brewing Co., two baby elephants in cage.

Skedden Brush Co., bear in cage.
James Turner Co., Bengal tiger.

An amusing cage, labeled "Canadian Lions," contained nothing more ferocious than a half-dozen fine bacon hogs.

Ed. Dore made a hit as a blonde female circus rider.

But the procession was merely the beginning of the sport. The crowd made a rush for the radial railway, were loaded into coaches, flat cars and everything in the possession of the company on wheels, and soon deposited on the fine shady grounds of the Brant House overlooking the lake.

Mr. A. P. Rogers, assistant secretary, was most assiduous in looking after the comfort of guests.

The Hamilton Old Boys from Toronto were unanimous in declaring the old town all right.

Lieut.-Col. Stoneman presided over the sports to the satisfaction of all.

The megaphone humorist kept the crowd good natured.

That outdoor-indoor baseball match made the crowd dizzy.

After seeing the circus parade, a small group of Berlin travelers expressed an earnest desire to sign the pledge.

AGAINST TRAVELERS' TAX.

The commercial travelers continue to wax wrath over the tax of \$300 which the Province of Quebec has imposed upon foreign houses having no place of business in the province. Dozens of travelers, particularly commission men who represent one or more foreign houses, have refused point blank to pay the \$300, and a number of them are talking of forming a pool for the purpose of supplying funds to fight the tax in the courts.

The Dominion Commercial Travelers' Association have taken the matter up in connection with the tax which has been imposed upon commercial salesmen by the Province of British Columbia. They contend that the tax is in open violation of the British North America Act, by reason of its interfering with trade and commerce. The association are also of the opinion that, should the Act be allowed to stand, other provinces will retaliate and there will no longer be interprovincial trade.

TORONTO RETAIL GROCERS MEET.

The regular monthly meeting of the Toronto Retail Grocers' Association was held in the Temple Building on Monday evening, July 17. Notwithstanding the extreme heat there was a large attendance, and the principal order of business, i.e., settling up after the annual picnic, passed off without a hitch.

It is thought that the Association will net about two hundred dollars. The main consideration, however, was the signal success of the outing, which was easily the best the Toronto grocers have yet given. The wholesale grocery trade extended their active support this year as never before, and contributed in no small way to the enjoyment of the day. The members of the picnic committee expressed themselves as highly grateful to the officials of the M.C.R. for their courteous treatment of the crowd—and in particular for their kindness in holding the train at Falls View for the benefit of the excursionists.

We're not afraid But, who are you shoving?

Is the constant lament of the Japan Tea interests in opposition to "SALADA" Natural Green Teas of Ceylon. . . very sorry, gentlemen, if we're crowding you a little, but the trade and public appreciation of the Superior Cup Quality and value of these teas is so pronounced and indisputable that it is no longer a debatable issue as to the fate of Japans.

That "SALADA" Green Teas will yet dominate the Japan Tea market is as sure as night follows day.

We pack "SALADA" Natural Green Teas in sealed packets only—same form, style and prices as the famous Black Teas of "SALADA" Brand.



Wholesale Terms on application
Samples cheerfully furnished.

Address "SALADA" Toronto and Montreal.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinders
Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders
Wear Longest

No. 65
Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.
GRINDING CAPACITY.
Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,
Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:
Todhunter, Mitchell & Co., Toronto. Dearborn & Co., St. John, N.B.
Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

YOU CAN'T FOOL THE COOK

BRANTFORD PREPARED CORN STARCH

won its first success in the kitchens of practical housewives. The recipes printed on the boxes were not the conventionally absurd kind, compiled as if for royal households or millionaires' palaces, but were of the common-sense kind. They "worked" and at once became widely popular, popularizing at the same time the "Brantford" brand of Corn Starch.

Ground slowly, without overheating, bolted through silk to microscopic fineness, free from grit or grain and with the delicate aroma and delicious, natural flavor of bottom-land corn retained,

BRANTFORD PREPARED CORN STARCH

was quickly recognized as very different from and superior to other brands. Good advertising lent a finishing touch to success.

YOU NEED IT IN YOUR STOCK.

BRANTFORD STARCH WORKS, Limited
BRANTFORD, CANADA

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MARKETS AND MARKET NOTES

Quebec Markets.

GROCERIES.

Montreal, July 20, 1905.

THE general position of the grocery trade may be said to be quiet. With the exception of sugar shipments, which are heavy, there is no noticeable activity in any lines. Teas are on the quiet side, with prices somewhat firmer both in London and at growing countries' shipping points. Canned goods are inactive on account of the large arrival of fresh fruits and vegetables. Jobbers look for nothing heavy in the way of orders for canned goods at this time of the year. Coffees have a bullish tendency. Spices continue firm, with no lower prices apparently likely. Molasses and corn syrups are comparatively stagnant. Currants shown an interesting change upward on account of the undoubted support of the Greek Government of the syndicate's action to restrict over-exportation and loss to producers and shippers. Provisions are unchanged with trade only fair. Butter and cheese are both steady with good cable inquiries. Eggs are also firm and under fair demand. Flour is somewhat dull, with feed, on the contrary, active and in good demand. Rolled oats are quiet. Fresh fish are obtaining good sale, and supplies are good, despite the very warm weather prevailing.

Sugar—Business is reported good, shipments from refineries are heavy, and jobbers report good and growing demand from retailers. Market is unchanged, and it is not expected that prices will recede under the \$5 mark. Fluctuations in the beet and raw market are not sufficiently heavy to warrant radical changes.

Granulated, bbls.	\$5 00
" " bbls.	4 95
" " bags.	4 95
Paris lump, boxes and bbls.	5 50
" " boxes and lb-bbls.	5 60
Extra ground, bbls.	5 35
" " 50-lb. boxes.	5 55
" " 25-lb. boxes.	5 65
Powdered, bbls.	5 15
" " 50-lb. boxes.	5 35
Phoenix	4 95
Bright coffee.	4 85
" yellow.	4 80
No. 3 yellow.	4 75
No. 2 " bbls.	4 60
No. 1 " bbls.	4 50
No. 1 " bags.	4 55
Raw Trinidad.	4 50
Trinidad crystals.	4 85 4 90

Syrups and Molasses—Molasses is quiet. Little trading done, and prices unchanged. Advices from Barbadoes report market cleaned up, and last shipments have left the island. In some quarters lower prices are looked for. It is reported that sales have been made at 33c. on dock. Corn syrups, considering the warm weather, are in fair demand.

Barbadoes, in puncheons.	0 37
" " in barrels.	0 39
" " in half-barrels.	0 40
New Orleans.	0 22 0 35
Antigua.	0 33
Porto Rico.	0 45

Corn syrups, bbls.	0 02 1/2
" " bbls.	0 02 1/2
" " bbls.	0 03
" " 35-lb. pails.	1 30
" " 35-lb. pails.	0 90
Cases, 2-lb. tins, 2 doz. per case.	1 90
" " 5-lb. " 1 doz. "	2 35
" " 10-lb. " 1 doz. "	2 25
" " 20-lb. " 1 doz. "	2 10

Tea—Business is reported as tending to a quiet side. Since our last issue a great deal of interest has been centred in China Congons, and recent cables from Foo-Chow advise an advance of about 5 per cent. in teas for pure China greens. Pingsuey market has opened up about same as last year, except that the crop up to the present is 35 per cent. short of that of last season, and since its opening there has been a steady upward tendency. Ceylon greens are quiet, and blacks also show no great activity. Japan teas, considering the enormous shortage of nearly 12,000,000 pounds, are low, and it is to be expected that there will be a considerable advance before the third crop teas can come in.

Japans—Fine	0 20 0 31
Medium	0 20 0 23
Good common	0 18
Common	0 12 0 14
Ceylon—Broken Pekoe	0 25 0 38
Pekoes	0 17 0 20
Pekoe Souchongs	0 15 0 20
Indian—Pekoe Souchongs	0 11 0 13
Ceylon greens—Young Hysons	0 16 0 18
Hysons	0 14 0 15
Gunpowders	0 13 0 14
China greens—Pingsuey gunpowders	0 12 0 12
Congous—Kaisows	0 12 0 12
Pakling boxes	0 12 0 14

Coffee—Local market on the quiet side. Reports from Brazil advise stronger market for both prompt and future shipments. Watt, Scott & Goodaere, in their report of the 18th inst., say:

"It is worthy of note, as reported in the daily papers, that Wall street is again attracted to the Coffee Exchange, throwing its influence in with the bulls.

"With this force added to a very largely increased legitimate buying interest, we do not think the roasters can much longer manipulate the position, although it is true that coffees are not yet coming into Rio and Santos at the rate of 60,000 or 70,000 bags a day, as will be the case in September-October.

"Best authorities maintain that reactions will only be temporary, and that from week to week the average will be a gain. The week ending 1st inst. shows an advance of from ten to fifteen points.

"We quote on spot: Rios, Santos and Santos-Bourbons at 8 7-8c. and 9 5-8c.; Maracaibo Cucutas, to arrive at 10 3-8c.; for shipment from London Mexicans at 50s. upwards; Bogotas 52s. upwards f.o.b.; for shipment from Aden, Mochas at 55s. and 75s. 6d c. and f.

Good Cucutas.	0 11 0 11 1/2
Choice	0 12 0 13
Jamaica coffee.	0 10 0 11
Java.	0 18 0 22
Mocha.	0 17 0 20
Rio	0 09 0 11
Santos	0 08 0 10

Spices—Spices maintain the firm tone assumed a few weeks ago, and the general feeling in the trade is that this

firmness will be maintained, as crop statistics indicate shortage in many of the leading lines, such as pepper, cloves, nutmegs and cassia. Local business is quiet. The approach of the picking season will, however, stimulate the demand.

Peppers, black	Per lb.
white	0 16 0 22
Ginger	0 25 0 30
Cloves, whole	0 12 0 20
Cream of tartar	0 17 0 30
Allspice	0 25 0 30
Nutmegs	0 12 0 15
	0 25 0 50

Canned Goods—Only a fair jobbing trade is passing. Dealers look forward with keen expectation to the new prices of corn and tomatoes, and the feeling prevails that these also will assume some of the decline made in peas. No new features are reported in the salmon situation.

Wholesale limited selling prices in salmon for 1905:

Horseshoe, 1 to 4 cases—Talls	\$1.57 1/2
Horseshoe, 5 cases and over—Talls	1.55
Horseshoe, 1 to 4 cases—Flats	1.70
Horseshoe, 5 cases and over—Flats	1.67 1/2
Maple Leaf, 1 to 4 cases—Talls	1.57 1/2
Maple Leaf, 5 cases & over—Talls	1.55
Maple Leaf, 1 to 4 cases—Flats	1.70
Maple Leaf, 5 cases & over—Flats	1.67 1/2
Clover Leaf, 1 to 4 cases—Talls	1.57 1/2
Clover Leaf, 5 cases & over—Talls	1.55
Clover Leaf, 1 to 4 cases—Flats	1.70
Clover Leaf, 5 cases & over—Flats	1.67 1/2
Arrow, 1 to 4 cases—Talls	1.50
Arrow, 5 cases and over—Talls	1.47 1/2
Arrow, 1 to 4 cases—Flats	1.62 1/2
Arrow, 5 cases and over—Flats	1.60

Terms: Net 30 days, or 1 p.c. 10 days, f.o.b. any wholesalers' points in Ontario and Quebec.

Corn, 2-lb. tins	\$1 20
" 2-lb. sucotash	1 25
Gallon corn	5 00
Tomatoes, 3-lb. tins	1 30
Gallon tins	3 60
Sugar beets	\$0 85 0 95
2's Asparagus Tips	2 50
2's Beans, Golden Wax	0 80
2's " Refugee or Valentine	0 82 1/2
2's " Crystal Wax	0 92 1/2
2's Peas, No. 4 " Standards	0 82 1/2
2's " No. 3 " Early Junes	0 85
2's " No. 2 " Sweet Wrinkled "	0 95
2's " No. 1 " Extra Fine Sifted "	1 30
2's Table Spinach	1 40
Pears—Flemish Beauty, Bartletts and pie in 2, 2 1/2 and 3's	\$1 15 \$2 20
Peaches—White, yellow and pie, 1 1/2's, 2's, 2 1/2's, 3's	1 25 2 82 1/2
Gallon pears	3 15 3 67 1/2
" peaches	3 55 4 50
Pumpkins, 3-lb. tins	0 72 1/2
" gal.	2 50
3-lb. squash	1 00
2's Cherries, red, pitted	2 20
2's " red, not pitted	1 75
2's " black, pitted	0 20
2's " black, not pitted	1 75
2's " white, pitted	2 40
2's " white, not pitted	2 00
2's Curran's, red, heavy syrup	1 57 1/2
2's " red, preserved	1 77 1/2
Gals. " red standard	4 75
Gals. " red, solid pack	7 00
2's " black, heavy syrup	1 75
Gals. " black, preserved	2 05
Gals. " black, standard	4 00
Gals. " black, solid pack	8 00
2's Gooseberries, heavy syrup	1 62 1/2
2's " preserved	1 85
Gals. " standard	4 97 1/2
2's Pineapple, sliced	2 25
2's " grated	2 35
3's " whole	2 50
2's Plums, Damson, light syrup	1 00
2's " heavy syrup	1 20

2 1/2 s	"	"	"	1 57 1/2
3 s	"	"	"	1 85
Gals.	"	standard	"	2 95
2 s	"	Lombard, light syrup	"	1 05
2 s	"	heavy syrup	"	1 35
2 1/2 s	"	"	"	1 62 1/2
3 s	"	"	"	1 90
Gals.	"	standard	"	3 15
2 s	"	Green Gage, light syrup	"	1 15
2 s	"	heavy syrup	"	1 47 1/2
2 1/2 s	"	"	"	1 72 1/2
3 s	"	"	"	2 00
Gals.	"	standard	"	3 45
2 s	"	Egg, heavy syrup	"	1 52 1/2
2 1/2 s	"	"	"	1 80
3 s	"	"	"	2 10
2 s	"	Raspberries, red, heavy syrup	"	1 40
2 s	"	preserved	"	1 60
Gals.	"	standard	"	5 00
Gals.	"	solid pack	"	8 00
2 s	"	black, heavy syrup	"	1 35
2 s	"	preserved	"	1 50
Gals.	"	standard	"	4 75
2 s	"	Rhubarb, preserved	"	1 15
3 s	"	"	"	1 90
Gals.	"	standard	"	2 62 1/2
2 s	"	Strawberries, heavy syrup, 1903 pack	"	1 47 1/2
2 s	"	1904 pack	"	1 69
2 s	"	preserved	"	1 75
Gals.	"	standard	"	5 50
Gals.	"	solid pack	"	3 50

New Canned Goods for 1905 :

Strawberries.

		Group No. 1	Group Nos. 2 & 3
2 s	—Heavy syrup	91.52 1/2	\$1.50
2 s	—Preserved	1.67 1/2	1.65
Gallons	—Standard	5.27 1/2	5.25

Cherries.

2 s	—Red, pitted	2.02 1/2	2.00
2 s	—Red not pitted	1.57 1/2	1.55
2 s	—Black, pitted	2.02 1/2	2.00
2 s	—Black, not pitted	1.57 1/2	1.55
2 s	—White, pitted	2.22 1/2	2.20
2 s	—White, not pitted	1.82 1/2	1.80

Rhubarb.

2 s	—Preserved	1.17 1/2	1.15
3 s	—Preserved	1.92	1.90
Gallons	—Standard	2.65	2.62

Asparagus.

2 s	—Tips	2.52 1/2	2.50
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Peas.

2 s	—Standard (No. 4)	.62 1/2	.60
2 s	—Early June (No. 3)	.70	.67 1/2
2 s	—Sweet Wrinkled (No. 2)	.82 1/2	.80
2 s	—Extra fine sifted (No. 1)	1.22 1/2	1.20

Spinach.

2 s	—Table	1.42 1/2	1.40
3 s	—Table	1.82 1/2	1.80
Gallons	—Table	5.02 1/2	5.00

Specifications of Groups.

Group No. 1 comprises following brands: Canada First, Little Chief, Log Cabin, Horse Shoe, Auto.
Group No. 2 comprises: Lynn Valley, Kent, Lion, Thistle, Grand River.
Group No. 3 comprises: Jubilee, White Rose, Deer and Globe.

Fish—Fish business is very good for this time of the year, as the demand continues to be good and steady, particularly for fresh fish. The season for restigouche and gaspe salmon is pretty nearly over, and as a result the price is higher. Lake fish, trout, white fish come in every day in good order and of fine quality. Dore, however, is a little scarce, in fact just enough to supply demand. Mackerel and brook trout are not very plentiful either. Halibut is still arriving; the price is not so easy. In other lines, such as smoked and salt fish, there is not much doing. We quote:

Black bass	0 10
Fresh mackerel, per lb	0 09
Gaspe Salmon, per lb	0 14

Sturgeon	0 09
Boiled lobsters	0 13
Dore, fresh	0 09
Fresh white fish	0 08
Lake trout	0 18
Brook trout	0 18
Choice select bulk oysters, per gal	1 50
Haddies	0 07
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 10
Fresh haddock, per lb	0 04
Fresh pike	0 06
Fresh halibut	0 12
Fresh steak cod	0 05
No. 1 Labrador herring in 20-lb. pails	0 80
half bbl	3 00
No. 1 Holland herring, per half bbl	6 50
No. 1 Scotch herring	6 50
per keg	1 00
Holland herring, per keg	0 65 0 75
No. 1 salt mackerel, pail of 20 lbs.	2 00
Skinless cod (100-lb. cases), per case	5 50
Boneless cod, 1 and 2-lb. blocks, per lb	0 06
fish, loose, in 25-lb. boxes	0 04 1/2
Labrador salmon, half bbl	9 00
(200 lbs.) bbls.	17 00
(300 lbs.)	24 00
Lake trout, salt, 100 lbs.	4 50
Sea trout in bbls, 200 lbs.	10 00
half bbls.	5 50
Marshall's kippered herring, per doz	1 40
Canadian kippered, per doz	1 00
Canadian sardines, per 100	3 75
Canned cove oysters, No. 1 size, per doz	1 30
Canned cove oysters, No. 2 size, per doz	2 25

Rice and Tapioca—The interest in these goods is about as customary. Business cannot be said as being anything but fair. No changes are noted.

Foreign Dried Fruits—The dried fruit market remains in its usual mid-

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, July 20, 12.30 p.m.

BUTTER—Market very firm; demand active; fancy, 2 1/4c; choice, 2 1/4c; good to fine, 20c to 21c.
CHEESE—Tone continues easy; demand quiet; Ontario, 10c; Eastern, 10c; cable sales at above figures to-day.
EGGS—Market quiet; receipts and supplies are light; selected fresh gathered, 16c; straight, 15c. to 15 1/2c.
PROVISIONS—Market stronger; live hogs, \$6.75 to \$7.00; receipts insufficient for packers' requirements; dressed hogs, \$9.25 to \$9.50; hams, brisk demand, 13c. to 14c.; bacon, 13c.; good demand.

summer dormant condition, with the exception of currants, which, in view of the almost certain intention of the Greek Government to endorse the action of the syndicate which has been formed to prevent over-exportation, have shown a marked activity and considerable increase in price. It is too early yet to state positively what the final results will be, but it is undoubted that it will be of a nature to improve the condition of the producer and to withdraw from export a large portion of the crop that has hitherto been sold recklessly, with the result that the markets have been depreciated below the cost of production. We may, therefore, expect early to see the price of currants higher than last year, and with apparently no chance of price receding below paying basis.

Re Valencia raisins, Wm. Rogers & Co. report that present crop is still doing well, and will apparently result in a larger quantity than last year, and they accordingly expect opening prices correspondingly lower.

In California dried fruits the extremely and continued hot weather has had a serious effect on the prune, peach and apricot crop, and already prices are enhanced. It is undoubtedly a fact that the shortage will affect sales. Spot

stocks of California dried fruits are light.

Valencia Raisins—		
Fine off-stalk, per lb	0 05	0 06
Selected, per lb	0 06	0 07
Layers	0 07	0 07 1/2

Dates—		
Dates, Hallowees, per lb	0 04	0 04 1/2
Californian Evaporated Fruits—		
Apricots, per lb	0 13 1/2	
Peaches	0 10 1/2	
Pears	0 13	

Malaga Raisins—		
London layers	2 00	
Connoisseur Clusters	2 50	
1-boxes	0 80	
Royal Buckingham Clusters, 1-boxes	1 10	
boxes	3 50	
Excelsior Window Clusters	4 50	
1-boxes	1 35	

Californian Raisins—		
Loose muscatels, per lb	0 07 1/2	0 08
seeded, in 1-lb. packages	0 08	0 09
2 crown	0 06	0 06
3 crown	0 06 1/2	0 06 1/2
4 crown	0 08	0 08

Prunes—		Per lb.
30-40s	0 08	0 08 1/2
40-50s	0 08	0 08
50-60s	0 07	0 07
60-70s	0 06	0 06
70-80s	0 06	0 06
80-90s	0 05	0 05
90-100s	0 05	0 05
Oregon prunes (Italian style), 40-50s	0 08	
50-60s	0 07	
Oregon prunes (French style), 60-70s	0 06	
90-100s	0 04	
100-120s	0 04	

Currants—		
Filiatras, uncleaned	0 04 1/2	0 04 1/2
Fine Filiatras, per lb, in cases	0 04 1/2	0 05 1/2
cleaned	0 04	0 05 1/2
in 1-lb. cartons	0 05 1/2	0 06
Finest Vostizzas	0 06 1/2	0 07 1/2
Amalias	0 06	0 06

Sultana Raisins—		
Sultana raisins, per lb	0 06 1/2	0 08
1-lb. carton	0 09	

Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes	0 13	
Four crown, fancy, 40-lb. boxes	0 09	
Three crown, fancy, 40-lb. boxes	0 07	0 07 1/2
Glove boxes, fine quality, per box	0 11	
Fancy washed figs, in baskets, per basket	0 20	
pulled figs, in boxes, per box	0 22	
stuffed figs	0 28	
12-oz. boxes	0 06 1/2	0 07

Country Produce.

Maple Products—Warm weather checks sale of maple products badly. There is but a very limited demand at quotations. In fact business is dull both in sugar and syrup. No improvement is expected before the Fall. We quote:

Maple syrup, in wood, per lb	0 06	0 06 1/2
in large tins	0 07 1/2	0 07 1/2
Pure new sugar, per lb	0 10	
Pure Beauce County, per lb	0 06	0 07

Honey—Honey is in little demand, and dealers say that it moves slowly. This is due to the great heat and to the best qualities being out of the market. The new honey, however, will arrive in the beginning of August, and this will probably give a little more activity to the trade.

White clover, extracted tins	0 07	0 07 1/2
kegs	0 07 1/2	0 07 1/2
comb	0 13	0 13 1/2
Buckwheat	0 06	0 06 1/2

Beans—There are no changes to report in beans. Stocks are still light, and prices continue firm and as follows:

Choice prime beans	1 65	1 70
Lower grades	1 40	1 50

Hops—Hops continue very quiet. There is hardly any demand, and local stocks are light. This year's crop promises to be only fair, and is expected to come out about September. Some dealers think that there might be some improvement in the trade when the new stocks arrive. No change in prices.

B.C.	0 36	0 38
Choice Canadian	0 25	0 30
Fair to good	0 24	0 26

Evaporated Apples—Last week's dul-

Low Inlet, 1 lb. Flat, 1 lb. Sardines, I

Haddies, r
Kipped, r
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Barrels, pe
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1-gal.
1-gal.
Qts.

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Selected Spanish.....	0 08 1/2
A 1's, banners and suns.....	0 08 1/2
Japanese Jumbo's.....	0 08 1/2
Virginia ".....	0 10
For sack lots roasted add 1c. to above quotations. For small, 2c.	
Almonds, Tarragona, per lb.....	0 12 0 12 1/2
Walnuts, Grenoble, ".....	0 12 1/2
" Bordeaux, ".....	0 09 0 10
Filberts, per lb.....	0 10
Pecans, per lb.....	0 13 0 15
New Brazils, per lb.....	0 13 0 14
Cocoanuts, Jamaica, per sack.....	4 50
Italian Chestnuts, per lb.....	0 08

Dried and Cured Fish—This article is featureless, interest having been largely diverted to fresh fish for the time being. Quotations are:

Boneless fish, per lb.....	0 04 1/2
Cod fish, 1-lb. bricks.....	0 06 1/2
Boneless cod, per lb.....	0 08 0 10
Quail-on-toast, per lb.....	0 06
Fitted cod fish, in cases of 100 lbs., per lb.....	0 06

Country Produce.

Eggs—Receipts of eggs are somewhat lighter than a week ago, and, owing to the hot weather, the consumptive demand shows a decided falling off. The trade are beginning to complain about the poor quality of stuff arriving; the hot weather seems to have induced additional arrivals of seconds, and in many cases shipments have to be culled right and left. Quotations continue unchanged from last week. We quote:

New laid eggs, per doz.....	0 16 0 17
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Beans—This article is without special feature for the week and prices continue as last advised. We quote:

Beans, handpicked, per bush.....	1 89 1 85
" prime, No. 1.....	1 65 1 79
" prime, No. 2.....	1 50 1 60
" Lima, per lb.....	0 07 0 07 1/2

Evaporated Apples—The firmness of the evaporated apple market continues with no changes to record in prices and the volume of business light. We quote:

Evaporated apples.....	0 07 0 07 1/2
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Honey—The sale of this article is very irregular and it will cease to interest the trade until Fall and Winter business opens up. Quotations are as follows:

Honey, extracted clover, per lb.....	0 07 1/2 0 08
" sections, No. 1, per doz.....	1 90 2 00
" " No. 2, ".....	1 65
" Buckwheat, per lb.....	0 05 0 06
" sections per doz.....	0 75 1 00

Maple Products—Market conditions and prices continue unchanged from last week. We quote:

Maple sugar, 1 lb cakes, per lb.....	0 09 0 10
" large cakes in tubs, per lb.....	0 08
Maple syrup, per imperial gal.....	0 90
" " wine gal.....	0 65
" imperial quart.....	0 25
New maple syrup, per imperial gal.....	1 50
" per wine gal.....	0 85

Fresh Fish—There seems to be somewhat of a lull in the fresh fish trade for the moment and business is quiet, although there have been no changes in quotations since last report. We quote:

Fresh halibut, per lb.....	0 09
" haddock ".....	0 07
" trout ".....	0 07 1/2 0 08
" cod steak, per lb.....	0 07 1/2
" lobsters, boiled, each.....	0 15
" B.C. salmon, per lb.....	0 20
Shrimps, per gal.....	1 15 1 25
White fish, per lb.....	0 08

Grain, Flour and Breakfast Foods.

Grain—The grain market is without special feature, notwithstanding the general easier feeling consequent upon the favorable condition of the growing grain crops in Ontario and the Northwest. Manitoba Northern No. 1 is quoted 1c. higher than last week and No. 3 1c. lower. Red and white wheat are each 5c. below the level of last week's quotations and oats are selling 1/2c. cheaper. We quote as follows:

All on track Toronto.....	
Manitoba wheat, Northern No. 1 (nominal).....	1 16
" " " No. 2.....	1 10 1 11
" " " No. 3.....	0 94
Red, per bushel.....	0 94 0 95
White ".....	0 94 0 95
Barley ".....	0 50 0 52
Oats ".....	0 47 0 48
Peas nominal.....	0 77 0 78
Buckwheat " nominal.....	0 63 0 64
Rye, per bushel.....	0 66 0 67

Flour—The flour market continues quiet and prices remain unchanged with the exception of Straight Roller, which is quoted 20c. lower than last week's quotations. We quote:

Manitoba wheat patents, per bbl. in bags.....	5 00 5 50
Strong bakers ".....	4 80 5 20
Ontario wheat patents ".....	4 70 4 90
Straight roller ".....	4 50 4 60

Breakfast Foods—A fair demand is noted for breakfast foods of all descriptions. There are no changes to record, last week's prices being firmly maintained. We quote:

Oatmeal, standard and granulated, carlots, on track, per bbl.....	5 30
Rolled wheat in boxes, 100 lbs.....	2 90
" " " 50 lbs.....	1 50
Rolled oats, standard, carlots, per bbl., in bags.....	4 75
" " " " in wood.....	5 00
" " " " for broken lots.....	5 00
Rolled wheat, per 100-lb. bbl.....	2 75
Cornmeal.....	3 35
Split peas.....	5 00
Pot barley, in bags.....	4 00
" " " in wood.....	4 25

Hides, Tallow, Skins and Wool

Receipts of hides and wool are light owing to good demand and the readiness of local dealers to pick up stock in the country. Such men are paying relatively more for fleece wool than the larger interests can afford to pay. Deacons have been crossed from the list. We quote as follows:

Hides, No. 1 green steers, per lb.....	0 10
" " " No. 2.....	0 09
" " " No. 1 green, per lb.....	0 09 1/2
" " " " No. 2.....	0 08 1/2
Country hides, flats, per lb.....	0 08 1/2 0 08 3/4
Calf skins, No. 1, selected.....	0 10
" " " No. 2.....	0 08
Sheep skins.....	1 25
Lamb skins, each.....	0 55
Shorn pelts.....	0 45
Rendred tallow, per lb.....	0 04 0 04 1/2
Unwashed wool, new clip, per lb.....	0 15
Wool-washed fleece.....	0 25
Pulled wools, super, per lb.....	0 21 0 23
" extra ".....	0 22 0 24

PERSONAL MENTION.

Mr. A. P. Bartlett, of Libby, McNeil & Libby, Chicago, has recently been visiting the grocery trade in Montreal and Quebec in company with Mr. W. H. Dunn, eastern agent, and reports business away ahead of previous years for Libby food products.

Mr. M. Bull, president Royal Crown Soap Co., Winnipeg, was a visitor to Montreal this week, in the interest of the business. Royal Crown soap orders are evidently coming in freely as a very large addition is being made to the already large plant. The "Witch Hazel" brand of toilet soap is winning its way rapidly to the front.

Mr. Geo. Mann, manager Montreal branch Salada Tea Co., has undergone an operation of the right eye at the Montreal General Hospital. Dr. Sterling reported that the operation was a complete success and Mr. Mann will be able to resume his duties by the end of this week. A former operation on the left eye, also performed by Dr. Sterling about a year ago had completely restored the strength and health of that organ.

Mr. John N. Christie, representing Carter, Galbraith & Co., wholesale grocers, Montreal, left on a month's well-earned vacation for Gaspé Basin, P.Q. Mr. Christie, whose specialty and hobby is "Tea," is an old and experienced grocery and tea salesman and his rugged

figure and genial countenance will be missed in the Ottawa valley and Eastern Ontario district. Mrs. Christie accompanies him. He is a constant reader of the Grocer and one of its best friends. We wish him and Mrs. Christie an enjoyable and beneficial holiday.

HINTS TO BUYERS.

Mr. W. H. Dunn, Montreal, expects arrival in a few days of a straight car of E. D. Smith's (Winona) preserved strawberries. A car of assorted fruits (preserved) will be shipped a few weeks later.

S. J. Major, Limited, Ottawa, are offering low quotations on vinegar. In view of the near approach of the pickling season buyers will find it to their interest to write for quotations.

Provost & Allard, Ottawa, are offering special values in 5-gallon pails; price \$1.90 f.o.b. Ottawa. Also special value in Canadian Cannery (Aylmer pack) canned soups in 2s and 3s.

The F. J. Castle Co., Limited, have been appointed agents for the sale of Blue Ribbon tea for Ottawa City and district, and report big business since their taking hold of this well-known brand.

Buyers of canned fruits will do well to communicate with H. P. Eckardt & Co., Toronto, who are sellers at interesting prices.

A good seller for hot weather is the line of Rowat's Lime Juice, Raspberry Vinegar, etc., in fancy glass decanters. These retail at 25c. and show the dealer a handsome margin. To be had only from the Eby, Blain Co., Limited, Toronto.

Puffed rice in barrels, about 30 lbs. each, may be had from H. P. Eckardt & Co., Toronto.

The Eby, Blain Co., Limited, Toronto, report very satisfactory sales for "Nor-ka," the new breakfast food, which they are putting on the market. It is selling well with the retail trade.

White & Co., Limited, Toronto, received last week 5 cars peaches, aggregating over 5,000 boxes of this one variety of fruit. They expect about the same quantity this week; varieties Texas, Elbertas and California Crawfords.

H. P. Eckardt & Co., Toronto, are selling British Columbia fresh herring at a very low price.

B. O. Beland, Montreal, has received 87 cases of French mineral water, naturally sparkling, from the Roman Springs, France. There are some attractive prices in this line.

"Sugars Limited," Montreal, expect their first carload of raspberries this week. They have employed an extra staff and have 100,000 cans ready for filling.

TRADING STAMPS DOOMED.

The Trading Stamp Bill has passed the House of Commons and the Senate, which makes practically certain legislation for which a very large percentage of the Canadian grocery trade have long been agitating.

AS IT AGAIN.

The Cowan Co., Toronto, are at it again. The Grocer has to acknowledge receipt of a pretty illustrated booklet entitled "Striking Facts About Toronto," which this progressive firm are distributing amongst their many friends and patrons.

THE QUAKERS

are busy packing peas at their factory in Prince Edward County, the best pea growing section of this province, and more, the Quakers are packing more peas this year than ever before, notwithstanding that there has been such a large carry over of last season's pack. Now this may look odd to people who do not understand the situation, but when we tell you that we were thousands of cases shie on our orders last season, and that we have a bigger call than ever for our goods for this, you will know the reason for our action. Our prices will be exactly the same as the low figures which have been named to market a big jag of old goods and a light pack of new in other directions. We leave it to you—is not the fact that we are always oversold the best evidence that we are turning out the goods that the people want. Look around the stores at the tail end of any season and more particularly when there has been an extra heavy pack of any kinds, ours are not the goods which are then lining the shelves and crowding the storehouse.

The Quaker goods are in demand and will continue to be in demand because the quality will be the best and the labels the most attractive.

The Quaker is on top and will stay on top if money and brains will do it.

THE PACKERS OF QUAKER CANNED GOODS

Hamilton and Brantford Retail Grocers' Annual Picnic

THE 19th of July opened well for the consummation of picnic pleasures; the early morning awoke in its gayest mood, and to a casual observer it would appear as though all Hamilton were "en fete."

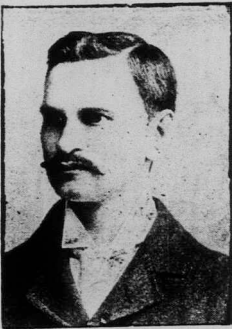
The retail grocers' annual picnic, which

of these tickets alone. The up-town office was kept open several hours late the previous night to meet the demand. Some 80 coaches were provided expressly for the excursion, but these had to be supplemented by several additional ones. At 8 a.m. the King street depot had run out of the tickets apportioned to them and had to draw upon the quickly disappearing stock at Stuart street depot.

Notwithstanding this unexpected rush, however, not a single hitch occurred to mar the success of enjoyment of the occasion. Trains were packed beyond ordinary capacity. The committee, however, made conspicuous by the gay badges of white and red, vied with one another in giving consideration to their guests. Each train reached its destination well on schedule time, and on arriving was met by a freight trolley to carry the legion of parcels for which picnic parties are famous to the camping ground. A fine service of cars were also in waiting for the excursionists themselves.

The single ladies' race caused a good deal of excitement, and was very smartly contested; won by three Hamilton lassies. The married ladies were determined not to be behind their single sisters, and at once entered into the fighting spirit. The starter had no lit-

RETURNED
JUL 21 1905



Mr. A. L. Vanstone,
Treasurer Brantford Grocers' and
Butchers' Association.

began some 20 years ago in a modest way by a few of the then friendly grocers of Hamilton joining together for mutual rest, has developed by the natural sequence of circumstances into an event of first importance to Hamilton, and speaks well for the spirit of enterprise among the grocery, provision and allied trades. Wholesaler and retailer alike combine to make the day's holiday not only an event in the year's doings, but the event of annual significance.

* * *

This year has undoubtedly eclipsed all

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To Owner.
at Book 37
page 18.
A.M.



Mr. Henry Moore,
Secretary Brantford Grocers' and Butchers'
Association.

others; about 7,000 tickets were prepared in readiness for the occasion; special counters were erected at the G.T.R. stations, and special clerks drafted from the freight offices for sale

As the morning advanced a brief cause of depression passed over the whole company in the appearance of a slight thunderstorm, the elements threatening to do their worst. The wisdom, however, of supplementing the games committee by a powerful contingent of the "gentlemen of the road" made itself at once apparent. Thunderstorm or no thunderstorm, these gentlemen meant their orders to be "promptly executed," and the retail grocers of Hamilton and Brantford were made to again fall in line with the worthy drummers, solicitous as ever for their well being. A picked team for the ball game was soon in evidence, and the ball game began in real earnest. Hamilton v. Brantford. The fates were now propitious, the sun shone upon the whole scene and gladness and gaiety ran high. Mr. C. W. Griffin was installed as score, and played the role throughout the day as champion pioneer of each succeeding game. The ball game was, without doubt, the event of the day, played as it was with a degree of skill only equaled by the energy displayed.

The field was made gay with the ready wit and chaff of onlookers and committee men, prominent among whom might be heard the well-known voices of such men as Mr. I. Price, Mr. F. Small, Mr. A. P. Rogers, etc. The game was ultimately won by Hamilton scoring 12 to Brantford's 8.

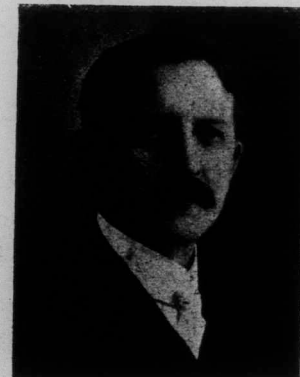
After the ball game the parties scattered, the committeemen mostly adjourning to the hotel, where an excellent cold lunch was provided. Sharp at two arrangements were made for the carrying out of the lengthy programme of races. There were races for men of various descriptions, first the potato race, which caused a good deal of merriment, the shoe race and the time-honored sack race, the latter won by a smart Hamilton boy, and then the old man's race, won by three old grocers—Mr. S. Hunt first, Mr. M. Cummings second, Mr. M. Summary third.

RETURNED
JUL 21 1905



Mr. H. A. Foulds,
President Brantford Grocers' and
Butchers' Association.

tle trouble to keep them in line, having again and again to remind them not to run till the pistol fired. Having got them off all right, the 50 yards run ended in a little friendly scrapping, notwithstanding that the judge had taken the precaution of securing three sturdy travelers who were to seize the three winners immediately they crossed the line. Quite a few of the unembraced protested stoutly that it should have been their turn. "Mere man's" decision, however, was final, and the prizes were



Mr. Jas. Burns,
Vice-President Brantford Grocers' and
Butchers' Association.

awarded to Mrs. Long first, Mrs. Fleming second, Mrs. Southern third.

The phenomenal success of this year's outing speaks volumes for the influence

of the individual grocer. Give him a thorough interest and belief in your proposition and success will follow as sure as day follows night. The firm who says the grocers' influence counts for



Mr. James Main,
President H. R. G. Association.

little would do well to read a lesson from the H. & B. 1905 picnic.

Mr. D. M. Barton, physical instructor of the Hamilton Y.M.C.A., acted as referee and starter throughout, and handled his crowd of amateurs with excellent tact and judgment, and gave universal satisfaction.

Mr. David Weir and Mr. I. T. Petrie were in evidence from St. Catharines, and Mr. George, representing Campayn Bros., of Niagara, came down to welcome his brother grocers.



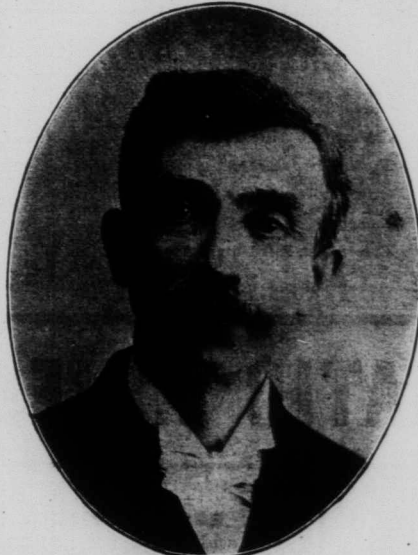
Mr. W. Smye, Jr.,
Chairman Picnic Committee H.R.G. Association.

The following travelers, etc., were on the ground doing active service: Mr. J. Price (Lucas, Steel & Britton), R. L. Woodcraft (Balfour & McLean), Mr. F.

Small and Mr. Eddie Dore (Fowler Canning Co.), I. J. Speers (Chase & Sanborn), A. P. Rogers (Puritan Coffee Co.), Mr. H. Dexter and Mr. J. P. Carroll (Hamilton Biscuit Co.), Mr. Somerville (James Balfour & Co.), Mr. R. Griffen (McCormick & Co.), Mr. Curtis Griffen (Wholesale Confectionery), Mr. Cyrus King (Canada Biscuit Co.), Mr. Frank Ullman (Perrin Biscuit Co.), Mr. Sandy Ballentyne (Turner & Co.), Mr. S. Hub and Mr. S. Smye (Dalley & Co.), Mr. W. Jackson, jr. (W. Wood & Co.), W. Norman (Norman & Co.), Mr. J. Rousseaux (J. Wismer & Co.)

Ball Team: Hamilton—Hobson catcher; J. Williams, 1st base; S. Camm, pitcher, S. L. Brown, shortstop; W. Cann, right field; A. Laval, left field; J. Lampman, 3rd base; M. Cummings, 2nd base; Forth, centre field.

Brantford—J. Newham, p.; J. Campbell, c.; J. Burns, l.f.; S. Harp, c.f.; F. Harp, r.f.; H. Burns, s.s.; J. Match, 2b.; E. Noble, 1b.; R. Sawman, c.f.; umpires Barton, Y.M.C.A.; Smith, Brantford.



Mr. Charles Bremner,
Treasurer H. R. G. Association.

THE RETAIL STORE OUTING.

MORE and more retail houses of fair size find it pays to come into close contact with their help on an entirely different basis than that of every day business. Now is the accepted season for such a union. Trade is quiet and the Summer outing offers the most satisfactory opportunities for amusement. The arrangements are simple and every retailer can easily follow his own suggestions. A meeting place appointed, the gathering proceeds to some pleasure grove or picnic grounds, and the day is spent in various forms of recreation. It is preferable that the firm pays the expense of such an outing. Cases have been heard where clerks' picnics have degenerated into begging epistles to friendly jobbers.

It is unquestioned that an outing of this kind is a good investment. It conduces to co-operation in the business and the members of the firm appear in a new manner. They are hosts, not employers. The talk created by such an undertaking is the best kind of an advertisement,

and the relish with which the clerks appreciate this entertainment bears fruit for many a day. The outlay should not only mean increased efficiency among the



Mr. M. R. Hill,
Secretary H.R.G. Association.

help, but a more favorable opinion in the town. These outings are to be commended.

EXPORT PRICE LIST.

The Grocer is in receipt of an illustrated export price list issued by James Keiller & Son, Limited, wholesale and export confectioners, Dundee and London, Eng.

INQUIRY FOR HONEY.

An inquiry has been received at the London, England, office of The Canadian Grocer for Canadian firms who are shipping honey to Great Britain or who may



Mr. John Forth,
Chairman Games Committee, Hamilton, G. A. Picnic.

wish to develop trade along this line. Parties wishing to follow this matter will kindly address the manager of The Canadian Grocer.

BLUEOL—

THE "NEVER-STREAK" BLUE

There is more satisfaction to you in selling "BLUEOL" to your customers than any other kind, and it pays you better besides. You get more pkgs. to the box, which means more profit for you.



Write for our list of Merchants' and Salesmen's Valuable PREMIUMS

J. M. DOUGLAS & CO.
MONTREAL

H P

(HOUSE OF PARLIAMENT)

A trade mark, which like its prototype, stands for the **BEST** the world has ever known.

H.P. SAUCE—10 oz. bottles, cases 4 doz.

Display stand free with each case

H.P. PICKLES—10 oz. bottles, cases 4 doz.

" " " " 20 " " " 3 "

H.P. Sauce and Pickles are a revelation to connoisseurs—their excellence and deliciousness are unequalled.

Provost & Allard

Wholesale Grocers and Direct Importers
Ottawa

Selling Agents
for
Salada Tea

WITHOUT LABOR

AND WITHOUT DIRT

"JAMES' DOME" BLACK LEAD

GIVES AN INSTANT AND LASTING POLISH TO STOVES AND GRATES

WORKS WELL

PAYS WELL

W. G. A. LAMBE & CO., Canadian Agents

Blue Ribbon Ceylon Tea

rests on Merit. No doubt about that. Other teas rest on Merit. Doubt about that. Let all that is known about other teas be told and how much wiser are you? We can tell everything concerning Blue Ribbon Tea from garden to store, because it is our tea—grown, made, packed as we know tea should be grown, made, packed. That accounts for the Merit in Blue Ribbon Tea and the meritorious sales. Red Label Line at 40c. proves this.

MERIT

Make Change Without Loss

Mistakes that occur in making change are avoided by system. A customer gave this reason why she trades with Mr. Hardy:

"Mr. Hardy's National Cash Register counts the money that is taken in, and if a mistake is made in making change you can always have it corrected. "I once made a 10-cent purchase and handed the clerk \$5. He handed me 90 cents. I did not notice the error until I reached home. I called Mr. Hardy's attention to it and he opened his National Cash Register and balanced his cash. It showed that there were four dollars more in the drawer than called for by the sales record."

A National Cash Register accurately records each transaction, whether cash, credit, money received on account, money paid or money changed, and shows the clerk's initial.

Let our representative call and explain our system to you.

Cut off here and mail to us today



NATIONAL CASH REGISTER CO., DAYTON, OHIO

I own a _____ Please explain to me what kind of a register is best suited for my business. This does not obligate me to buy.

Name _____
Address _____
No. clerks _____

July
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Pearl b
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Pot and Pearl Barley—Pot barley is quoted a little cheaper now. We now quote as follows:

Pot barley, per sack	2 20
Pearl barley, per half sack (49 lbs.)	1 65
" " sack	3 30

Syrups and Molasses—As noted last week, New Orleans molasses has been advancing. Prices are quoted now as follows:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 00	2 10
" " 5-lb tins, per 1 "	2 40	2 50
" " 10-lb tins, per 1 "	2 00	2 25
" " 20-lb tins, per 1 "	2 15	2 25
" " 1 barrel, per lb.	0 03	0 03
" " Sugar syrup, per lb.	0 03	0 03
" Kaironel" syrup, 2-lb. tins, per 2 doz. case	2 20	2 20
" " 5-lb. " " "	2 65	2 65
" " 10-lb. " " "	2 40	2 40
" " 20-lb. " " "	2 45	2 45
Barbadoes molasses in 1-bbls, per lb.	0 04	0 04
New Orleans molasses in 1-bbls, per lb.	0 02	0 02
" " in barrels	0 02	0 02
Porto Rico molasses in 1-bbls., per bbl.	0 04	0 04

Coffee—Quoted at last week's reduction:

Green Rio, per lb.	0 10	0 11
Roasted, per lb.	0 13	0 13

Cocoa and Chocolate—The price of Baker's chocolate in 1-2-lb. packages is now 37c., and 1-4 and 1-2-lb. packages of cocoa are sold at 42c. per lb.

Jam—Prices are unchanged as quoted last week. We again quote:

C & B. jams in 1-lb tins, assorted, per doz	1 65
" " " strawberry, " "	1 85
" " " raspberry, " "	2 00
" " " glass, assorted, " "	0 05
" " " raspberry, " "	2 40
" " " strawberry, " "	2 20
" " " 7-lb. tins, assorted, per lb.	0 12
" " " raspberry, " "	0 13
Upton's jam (in Winnipeg), per pail	0 50
" " (in Brandon), " "	0 52
" " (in Calgary), " "	0 57
" " (in Le'bridge), " "	0 57
" " (in Edmonton), " "	0 60

Marmalade—Prices are quoted as follows:

Marmalade (C. & B.), 1-lb. glass, per doz.	1 80
" " " tins, " "	1 50
" " " 7-lb. tins, per lb.	0 09
" " " 4-lb. tins, " "	0 10
" " " (Upton's), 7-lb. pails, per pail	0 50
" " " 1-lb. glass, " "	1 20

Nuts—Still quoted as follows:

Almonds, per lb.	0 12	0 12
" (shelled), per lb.	0 28	0 28
Filberts	0 11	0 11
Peanuts	0 14	0 14
Jumbos	0 12	0 12
Walnut, per lb.	0 25	0 25
" (shelled)	0 16	0 16
Pecans, per lb.	0 15	0 16
Brazils, per lb.	0 16	0 16


Foreign Dried Fruits—The new choice apricots are now on the market and are selling at about the prices predicted in these columns some weeks ago. New standards will not be here for another week. Peaches are likely to be higher this year than last, and it is expected that when the first deliveries are made in September the opening price will be at least 3-4 cent higher than last year. Old nectarines are now off the local market, there being no supplies on hand. The new stock will not be available before August or September. We quote:

Valencia raisins, Trenor's, f.o.s., No. 1 grade	1 90
" " No. 2 grade	1 80
" " selects	2 20
" " layers	2 25
California raisins, muscatels, 3 crown, per lb.	0 06
" " choice seeded in 1-lb. packages	0 07
" " per package	0 06
" " choice seeded in 1-lb. packages	0 08
" " per package	0 08
" " fancy seeded, 1-lb. packages,	0 09
" " per package	0 04
Prunes, 90-100 per lb.	0 05
" " 80-90 " "	0 05
" " 70-80 " "	0 05
" " 60-70 " "	0 05
" " 50-60 " "	0 06
" " 40-50 " "	0 07
" " silver " "	0 07
Currants, uncleaned, loose pack, per lb.	0 06
" " dry cleaned, Filistras, per lb.	0 06
" " wet cleaned, per lb.	0 06

EVERYBODY LIKES Clark's Beefsteak and Onions

They retail at 20c. a Tin.
Profit for you 33 1/3 per cent.

This line is a ready seller, and, considering the present high price of beef, is remarkably cheap.



WHITE DOVE COCOANUT

Retail Grocers should recommend this brand for its healthful and nourishing qualities.

A Natural Food **Once Used, Always Used**

Most Attractive Package on the Market

W. P. DOWNEY, 26 St. Peter St., Montreal



Manilla Paper | Fibre Paper

SMOOTH, TOUGH, BRIGHT, CLEAN | THE TOUGHEST OF THE TOUGH
ALL SIZES AND WEIGHTS | ALMOST WATERPROOF

SAMPLES AND PRICES LADLY SENT.

CANADA PAPER CO.

TORONTO LIMITED MONTREAL

DRIED FRUIT

I handle fine lines of
CURRENTS, RAISINS, SULTANAS, FIGS and DATES

Direct from my own houses in the country of production. My specialty lies in Cleaned Currants in 1 lb. Cartons and bulk packages. Goods packed under private brands. All communications to London House.

Toronto—P. L. Mason & Co. **TH. J. PSIMENOS** 4 Cullum St. E. C.
St. John—J. Hunter White LONDON, Eng.

Genuine Pratts Astral Lamp Oil

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

" Filistras in 1-lb pkg. dry cleaned, per lb	0 06	Congous, M. 12, half chests, per lb.	0 12
" Vostizzas, uncleaned	0 06	" " cads, per lb.	0 13
Hallowee dates, new per lb.	0 05	" " S. C. P. and M. 14, half chests, per lb.	0 15
Figs, cooking in bags, per lb.	0 03	" " " cads, per lb.	0 16
Apricots, choice, in 25-lb. boxes, per lb.	0 11	" " " A. A. N., in cads, per lb.	0 19
Apricots, choice (August delivery), in 25-lb. boxes, per lb.	0 09	" " " J. A. P., No. 1, " "	0 23
Apricots, standard (August delivery), in 25-lb. boxes, per lb.	0 09	Ceylon, bulk, per lb.	0 19
Peaches, choice, " "	0 12	" " Pekoe P. H. T., in 1/2 chests, per lb.	0 18
" " standard " "	0 12	" " " broken Pekoe, No. 62 in chests, per lb.	0 18
Pears, (choice halves) " "	0 12	" " " No. 414 and 418, " "	0 20
Nectarines, choice " "	0 11	" " " No. 412, in chests, " "	0 22
Plums, choice (dark pitted) per lb.	0 10	" " " No. 17, " "	0 25
Plums, choice (dark pitted) per lb.	0 09	Gunpowder, in quarter chests, per lb.	0 26
Candied Peel—Lemon peel, per lb.	0 09	Young Hyson, in 1/2 chests, per lb.	0 26
" " Orange " "	0 14	Scented Orange Pekoe, in cads, per lb.	0 26
" " Citron " "	0 14		

Fish—Prices continue as follows:

Lake Superior trout	0 09
Gold eyes	0 03
Blue fish	0 18

LARGEST SALE
IN THE WORLD



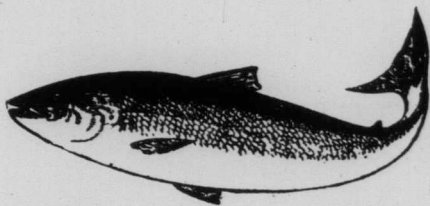
KING OSCAR SARDINES

Choicest Small Fish.
No Bones or Scales.
Purest Olive Oil.
Handsome Wrapped Can.
Patent Opener, No Solder.

THEY ARE THE STANDARD

JOHN W. BICKLE & GREENING, Hamilton, Ont.
Canadian Agents

SOCKEYE SALMON



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"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.



GREIG'S White Swan Jelly Powders

All true fruit flavors—High-grade and
dependable in every respect.

THE ROBERT GREIG CO., LIMITED
WHITE SWAN MILLS
TORONTO

PICKLES

"Queen Quality" Pickles

Mixed and Chow
Bulk and Bottled

Our Sweet Pickles do not Sour, and our
Sour Pickles do not Mould.

Taylor & Pringle Co.
LIMITED
Owen Sound, Ont.

BUY

Star Brand

COTTON CLOTHES LINES

- AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila
and much better.

For sale by all Wholesale Dealers

See that you get them.

45 HIGHEST AWARDS
In Europe and America
Walter Baker & Co. Ltd.



Trade-mark.

The Oldest and
Largest Manufacturers of

PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES

No Chemicals are used in their
manufacture.

Their Breakfast Cocoa is ab-
solutely pure, delicious, nutritious,

and costs less than one cent a cup.
Their Premium No. 1 Chocolate, put up in Blue
Wrappers and Yellow Labels, is the best plain
chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and
good to drink. It is palatable, nutritious, and healthful;
a great favorite with children.

Buyers should ask for and make sure that they get the
genuine goods. The above trade-mark is on every
package.

Walter Baker & Co. Ltd.
Established 1780.
Dorchester, Mass.
Branch House, 88 St. Peter St., Montreal

B. C. Markets.

Vancouver, B.C., July 13, 1905.

WORTHLESS bills of the defunct
New Brunswick State Bank of
New Jersey have been put in
circulation recently in Vancouver and
New Westminster. The bills are not only
of a bank thirty years defunct, but they
are counterfeit as well. A prominent
banker said the other day that the bills
of this bank are sometimes seen in the
United States yet, but they are the
genuine bill, though they are long since
rendered valueless. These counterfeits
detected here are apparently from a good
plate, but are printed on cheap paper
and easily detected by experts. The
New Westminster police have a man in
charge who was caught passing one of
the bills. A number of them have been
traced to him.

The announcement from Ottawa that
the Government has decided to deport
all American silver is not altogether ac-
ceptable in this province. There are two
American railways running into Van-
couver, and numerous steamers also reg-
ularly call here. This and the great
interchange between the British Colum-
bia cities and those of the neighboring
state of Washington, will render the
proposition difficult if not impossible.
On conservative estimate, fully 40 per
cent. of the silver currency in circula-
tion here is American, and a large por-
tion of it is the silver dollar.

The strawberry crop has now been
about all handled, and the most opti-
mistic expectations have been more than
fulfilled. The estimate of total ship-
ments of strawberries from this new
producing district for the season is 15,-
000 crates, compared with 4,000 crates
last year and 2,000 crates the year be-
fore.

Added to the increase in amount ship-
ped is the vast improvement in methods
of handling and shipping. Uniformity in
size of crates, attention to having full
weight, careful packing and re-handling
to bring the shipments up to standard,
and the use of Dominion express refrig-
erator cars, each holding 750 or 800
crates, have been factors in making suc-
cess. The fact that the growers were
well organized and that the handling of
the fruit was in the hands of one or two
firms acting as factors contributed to the
splendid result. The berries netted al-
most \$2 per crate to the grower.

Cherries in limited quantities and
other fruits are also being shipped.
There will be a large crop of raspberries
marketed following the strawberry sea-
son. Tens of thousands of fruit trees
have been planted in this district, and
many of these will be in bearing in an-
other two or three years. Every avail-
able acre of land along the shores of
Kootenay Lake and River is being
brought under cultivation and the fringe
of settlement is becoming deeper all the
time. The district promises well as a
fruit producer.

The fruit crop in other districts of the
province is very satisfactory this year
also. On Vancouver Island the progress
is very marked, and no feature of the
recent visit of Chief Commissioner A.
McNeill, of the Dominion Fruit Depart-
ment, was more impressive than his un-
reserved praise of the conditions he
found in the fruit-growing industry, and

especially with the means being used to
handle and market the crop. He was
very deeply impressed with the future
of the Island, and indeed of every part
of the province as a producer of fruit.

On Vancouver Island the C.P.R., since
acquiring the E. & N. Ry. and its big
land grant, have made great plans for
development. There is plenty of room
for settlements, and the railway com-
pany already have big excursions ar-
ranged, to bring farmers from the
Northwest to visit the Island and see its
possibilities for those who have amassed
a competence in the prairie country and
wish to change their occupation to the
somewhat more agreeable one of fruit-
raising, with its allied industries.

On the mainland, everywhere, in the
lower Fraser Valley, and on the lands
adjacent to the City of Vancouver and
New Westminster, there are being
wrought great changes. Land is being
rapidly cleared and brought under cul-
tivation, many people setting out ten-
acre orchards and engaging in the rais-
ing of small fruits, for which the de-
mand is always keen, both locally and
from the Northwest. In the clearing of
the land, explosives and the use of big
logging engines to remove the stumps
have worked a revolution in methods.
On the Island, it is part of the C.P.R.'s
plan to select suitable areas and clear
them, putting them on the market clear-
ed at a price to cover the additional
cost, and as they will have the work
done under economical conditions, the
cost will be very reasonable. Mr. J. S.
Dennis, commissioner of lands for the C.
P.R., addressed the Victoria Board of
Trade the other day, and he told them
that it was proposed to select areas of
2,000 acres and clear them. He did not
anticipate the price of the land would be
over \$70 per acre cleared.

Close to the City of Vancouver, and
in the Municipality of North Vancouver,
also, there are large clearings being
made this year. In the former district
lands were sold by the Government last
season and many of these plots are now
all cleared or being cleared. They will
be set out in fruit.

In the Okanagan district the advance
is even greater than on the coast, for
the reason that preparation for a big
development has been going on for a
number of years, and the returns are
now large and coming swiftly. The
opening of the Similkameen district this
year by the building of railways from
both south and north is attracting a
great deal of attention to that section.

The shipment of freight north con-
tinues to be heavy. So heavy is the
movement in fact, that taken with the
Oriental trade and the receipts direct
from the Old Country, the wharves are
filled to their utmost capacity at pres-
ent. The regular steamers running
north are not able to handle all the
freight offering and the C.P.R. has put
on the steamer Amur in addition, while
the Seattle steamers are also taking out
large cargoes from here. The City of
Topeka took out 350 tons on the 10th,
including 5,000 sacks of Chinese sugar,
which arrived by the Athenian a few
days previously. She also had 2,200
sacks of oats and left 3,600 sacks behind
as she had no more space. The other
American vessels are getting similar
cargoes here.

"ACADIA" Boneless CODFISH

is packed in 1-lb. Tablets, 20 lbs. to Case, and in 2-lb Non-porous
Wooden Boxes, 1 doz. to Crate—

STRICTLY BONELESS

Every Package sold will bring you a Customer

A High-grade line at Popular Price

BLACK BROS. & CO., Limited

AGENCIES:

A. H. BRITAIN & CO., Board of Trade Building, Montreal
REGINALD LAWSON, Winnipeg, Man.
CHAS. MILNE, Vancouver, B.C.

**HALIFAX AND LaHAVE,
N. S.**

SEASON OF 1905



"CLOVER LEAF" BRAND

FRASER RIVER SOCKEYE SALMON

THE MOST POPULAR BRAND OF SALMON ON THE MARKET

"ARROW" RIVERS INLET SALMON BRAND

THE BEST
MEDIUM-PRICED
SALMON OFFERED
TO THE JOBBER

BROKERS

Toronto, - - - Chas. E. Kyle
Montreal, - - - J. Alex. Gordon & Co.
Quebec City, - - - Joseph Winfield
Hamilton, - - - Alfred Powis
London, - - - D. C. Hannah

Kingston, - - - D. Stewart Robertson & Co.
Ottawa, - - - J. Moffat Ross
Winnipeg, - - - Ashley & Thompson
St. John, - - - J. Hunter White
Halifax, - - - Grant, Oxley & Co.

Canadian Fruits
Raspberries
Gooseberries
Huckleberries
Red Currants
Black Currants

McWILLIAM
Mc. AND E.
 EVERIST

TORONTO, ONT.

Imported Fruits
Oranges Lemons
Bananas
California Peaches,
Pears, Plums
Georgia Watermelons
 Full assortment of Early Vegetables
 Write for price list.

TOM SMITH
Fruit Broker
 63 Front E., TORONTO
 Phone Main 520
 I know the Fruit I select to fill your orders will please you and make you money.

RIPE TOMATOES
 No. 1—\$1.50 per basket.
 No. 2—\$1.25
RIDGE HALL FRUIT FARMS
 E. E. ADAMS, Leamington.

COX'S INSTANT POWDERED GELATINE
 An old friend in a new guise.
 Saves time and trouble Recipes in every package.
 Canadian Agents: **J. & G. COX, Ltd.**
 C. E. Colson & Son, Montreal
 D. Masson & Co., " **Gorgie Mills, EDINBURGH.**
 A. P. Tippet & Co., "

GREEN FRUITS AND VEGETABLES

LONDON FRUIT LETTER.

London, June 8, 1905.

IN spite of the anxiety felt by many of the English fruit growers on account of the bad weather of a few weeks ago, it seems as though, after all, crops will be fairly good for all soft fruits, and although there will be no glut, it is probable that there will be just enough to supply the ordinary requirements of the trade.

The outlook for the pulp business is not a bit brighter and selling is very slow. This falls very severely upon Australian and Tasmanian shippers, who secure the bulk of the trade with Britain. When remarking in a previous issue of The Grocer that a great deal of pulp had been returned to Australia, the reference was almost solely to gooseberry pulp, which was very slow of sale. The raspberry and black currant found customers in the usual way, although it was a difficult matter to find buyers.

Canada's trade with Britain in pulps is, of course, very young, and there will be the usual difficulties in the way of progress at first. For at least thirty years Australia has been engaged in the pulping business, and during that period she has not only succeeded in securing a firm footing on this market in pulps, but also has gone into the jam manufacturing industry as well. Australian jams are well known on the British market. As far as pulp is concerned, trade between Australia and England is at least fifteen years old, and one firm alone claims to have handled as much as 1,000 tons last season, which, as has been said, was an extremely bad one.

At present Canadian pulp requires improvement in quality and also in price, if it is intended to enter the British market seriously. The general liking seems to be for large tins, as these can be handled cheaper. For instance, it would make quite a considerable difference in cost to handle and open 500 cases containing 6-lb. cans than if they were packed in 14-lb. cans or 12-lb. cans. Both Australian and Tasmanian shippers pack in the larger cans. In the matter of labelling, Canadian shippers of pulp seem to use more attractive labels than other countries, and this is the case not with pulps only, but with many brands of canned fruits and meats also. An attractive label goes a very long way with the English consumer.

For no very good reason there is a duty of 7s. per ton on plum pulp entering Britain, and this is causing no little trouble to those wishing to ship this line over here. The origin of this duty must be traced back to the time when the sugar duty came into force. At that time the duty was imposed on all preserves and similar goods containing sugar, and, owing to some misunderstanding, plum pulp was considered liable to the duty, although it does not

contain any sugar whatever. Those who have protested against the duty have pointed out that other pulps do not pay any duty when entering Britain, but, lest they should do harm instead of good, their efforts to have the duty removed have not been very serious.

With regard to the export fruit trade to Canada, advices are to hand to the effect that the Denia raisin crop will probably be about 30,000 tons, which is considerably larger than last year. Shipments to Canada will probably begin as usual about August 25, and good business is expected. At the last moment, however, word comes that the phylloxera has appeared amongst the Denia crops, and, if this is true, it is probable that a great deal of the fruit will suffer from the pest.

ONTARIO MARKETS.

Green Fruit.

Toronto, July 21, 1905.

THE season for domestic fruit is now in full swing, the attention of the trade for the present being directed to raspberries, currants, and gooseberries. Arrivals of raspberries have been free during the week; a good crop is expected and prices accordingly have dropped to a seasonable level. Huckleberries are also beginning to come freely to the market. California apricots are off the market, as well as strawberries. This week has witnessed the importation of several straight car lots of California lemons, quite an unusual occurrence in this market. The reason is the scarcity of Messina stock. California lemons, which formerly have been used by the Ontario trade only in small quantities, are thought inferior to other varieties because of their comparatively poor keeping qualities and pulpy nature. We quote:

Pines, Florida, per case.....	3 50	4 00
Oranges, late Valencias, per box.....	4 75	5 50
Lemons, Messina.....	5 00	6 00
Lemons, California, per box.....	5 00	6 00
Bananas, large bunches, crated.....	2 00	2 20
Bananas, 8's, per bunch, crated.....	1 40	1 75
Bananas, 7-hand bunches, off track.....	0 75	0 95
Bananas, red, per bunch.....	2 25	3 50
Peaches, California per crate.....	1 25	1 50
Plums.....	1 25	1 70
Cantaloupes, Rockafords, per crate.....	4 00	5 05
Watermelons, each.....	0 25	0 35
Gooseberries, per box.....	0 06	0 08
Cherries, per basket.....	1 00	1 50
Red raspberries, per box.....	0 09	0 11
Black ".....	0 10	0 12
Huckleberries, per basket.....	0 90	1 25
Red currants.....	0 75	1 00

Vegetables.

Domestic vegetables of all kinds are arriving on this market in great profusion. New potatoes, which are quoted at 90c. per bushel, will in the course of the next few days have taken the place of old potatoes. Mississippi and Texas tomatoes have been replaced by Jersey stock. Spinach and squash have been crossed from our list. Green peppers are selling at \$1 per basket, and cucumbers at 75c. Considerable quantities of Kalamazoo celery are noticed on the

mark from Potato " " New p Onions " " Cabbag Caulif Tomat Beets, New r Carrot Cucur Outdo Green Waxed Water Parsle Mint, Sage, Savou Rhuba Green Kalam

Wi fruit The a s Lem scar At of f of C \$1 t pear mel One crat is a read cars fanc The owi thes bein wee high the T tho Pea goo rive bluc only goo per will are nex non sell bar and We

Pear Plum Peac Apri Appl Date Calif Ban Coo Pine Jam Flor Calif New App Sweet Tom Stra Cant Wat Rasp Blue

T der

market this week, quotations ranging from 35 to 40c. a dozen. We quote:

Potatoes, carlots on track Toronto, per bag.....	0 55	0 85
" per bag	0 55	0 85
" Baltimore, per bbl	2 50	2 75
New potatoes, per bush.....	0 90	1 10
Onions, Bermuda, per crate	1 10	1 40
" Egyptian, per sack	2 00	2 20
" per doz. bunches	0 15	0 20
Cabbage, per doz	0 50	1 00
" Canadian, per doz.....	0 40	0 50
" Baltimore, per bbl. crate.....	1 50	1 75
Cauliflowers, domestic	0 75	1 50
Tomatoes, Jersey, per bush. crate	0 75	1 50
Beets, per doz. bunches	0 20	0 20
New radishes, per doz. bunches	0 20	0 20
Carrots, per doz. bunches	0 20	0 20
Cucumbers, per basket	0 75	0 75
Outdoor lettuce, per doz. bunches	0 20	0 20
Green peas, per basket	0 25	0 40
Waxed beans, per basket	0 25	0 25
Water Cress, per doz.	0 20	0 20
Parsley, "	0 20	0 20
Mint, per doz bunches	0 20	0 20
Sage, per doz.	0 20	0 20
Savoury, per doz.	0 20	0 20
Rhubarb, per doz. bunches	0 20	0 20
Green peppers per basket	1 00	1 00
Kalamazoo celery, per doz.	0 35	0 40

QUEBEC MARKETS.

Green Fruits.

Montreal, July 19, 1905.

With the continued hot weather, the fruit market has seen an improvement. The demand has grown larger and with a strong market prices have gone up. Lemons have attained top prices and are scarce.

At an auction on Monday, fifteen cars of fruits were sold quickly. Five cars of California fruits brought: for plums, \$1 to \$1.65; peaches, \$1.30 to \$1.75; pears, \$3 to \$3.25. Two cars of water-melons sold between 22 and 25c. a melon. One car of Elberta peaches in 4-basket crates sold at from \$1 to \$1.10. There is a good demand for lemons, which sell readily at \$5 to \$5.50 per box. Three cars of bananas were sold also, extra fancy jumbos between \$1.50 and \$1.65. There is but a fair demand for them owing to high prices; only 20 cars of these fruits came in last week, and this being below the average figures of usual weekly receipts, is one cause of their higher price. There are no apricots on the market.

The apple crop this year will be, it is thought, quite large and of fine quality. Peach apples are said to be specially good. Home-grown muskmelons will arrive in about ten days. Some boxes of blueberries are seen here and there, but only in small lots and not especially good looking. They sell at about 80c. per box. Some Three Rivers blueberries will come this week, but the Saguenays are not expected before the beginning of next month. Limes are in a purely nominal demand and very scarce. They sell at last week's quotations, \$10 per barrel. Pineapples, not very plentiful and in good demand, sell at high prices. We quote:

Pears, boxes.....	3 75	4 00
Plums, crate.....	1 75	2 25
Peaches, box.....	1 75	2 00
Apricots, crate.....	1 25	1 40
Apples, bbl.....	5 00	6 50
Dates, per lb.....	0 04	0 04
California cherries, box	3 00	3 00
Bananas	1 75	2 00
Cocoanuts, per bag of 100.....	3 00	3 25
Pineapples, 24 to case.....	5 50	5 50
30 to case.....	3 00	3 00
Jamaica grape fruit, per box.....	5 00	5 50
Florida grape fruit, per box.....	5 00	5 00
California navel oranges, per box	4 50	5 25
New Messina lemons 30's	5 25	5 25
" 360's	5 00	5 00
Apples Winter varieties.....	4 00	7 00
Sweet potatoes, per bbl	6 00	6 00
Tomatoes, Floridas, crate	2 75	2 75
Strawberries.....	0 10	0 12
Cantaloupes, per crate	6 00	6 00
Watermelons, each.....	0 28	0 35
Raspberries	0 10	0 12
Blueberries, per box	0 87	0 87

Vegetables.

This week vegetable trade has a tendency to be a little dull. However, the

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FOR HOT WEATHER**

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Main 4106

600 boxes brand new Verdelli, "St. Nicholas" Brand and California Lemons for this week.

5 Cars Watermelons.

2 Cars Indiana Gem Cantaloupes in Baskets (delicious, sweet as honey.)

Daily Cars California and Georgia Peaches, Bartlett Pears, Plums, Bananas, Oranges.

Come to us. We can please you in service and price.

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We have a stock of these ready for shipment. Get our prices NOW, also write or phone us about fruits.

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Bermudas in Case, \$1.00 per case
Baskets of Onions, 35c basket

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Quality and packing absolutely reliable. Guarantee in every crate. Prices close. Shipments quick. Also all other fresh fruits. Write or wire for quotations.

E. L. JEMMETT

GROWER, PACKER, SHIPPER, "CROWN" BRAND FRUITS
BEAMSVILLE, ONT.

general demand continues good and prices easy. Tomatoes are scarce and in good demand. Cabbage, which is plentiful, also obtains good sales. Beans and cucumbers are selling very well at quotations. Florida tomatoes are out of the market. American tomatoes (Delaine and Jersey) came in in a two-car lot last week and met with ready demand. Canadian are expected in about two weeks. Canadian celery arrives in small lots. There is a good demand for it at 40c. per doz. Radishes are still a drag, but moving very slowly, as they are in such a small demand. Canadian beets and yellow turnips are selling well, as well as new potatoes. We quote:

Jersey tomatoes, crate	2 00
Tennessee tomatoes, 4 lb. crate	0 70 0 75
Mississippi tomatoes, 4 lb. crate	0 75 0 80
Bermuda onions, per box	1 50
Green and wax beans	3 00
Potatoes, carlots	0 55
Less than carlots	0 65 0 70
Bunch lettuce, per doz. bunches	0 50
Canadian radishes, per doz. bunches	0 05
Mint, per doz. bunches	0 10
Parsley	0 35 0 75
Sage, per doz.	1 00
Savory, per doz.	1 00
Beets, new, per doz.	0 50 0 60
Egg plant, per dozen	2 00
Green onions, per doz.	0 10
Egyptian onions, per lb.	0 02
Yellow onions, in 80-lb. bags, per bag	2 50
Green house water cress, per doz.	0 50
Waxed beans, per bush	2 00
Cauliflowers, home grown, per doz.	2 50
Green peppers, per basket	0 75
Spinach, per bbl.	2 25
Cranberries, per bbl.	10 00
New potatoes, barrel	1 75 2 00
Montreal cucumbers, dozen	0 25
Home grown cabbage, per doz.	0 25

NEW BRUNSWICK.

Green Fruit.

Bananas, for best stock, hold firm in price. Oranges are high, a few late Valencia and some early Jamaicas being offered. Lemons, which sell quite freely, are high. There is very little sale for melons. Pines are also light sellers. Early in the week native strawberries dropped very low, but are now more firmly held. A few pears, Californias, are offered; full prices asked. California plums are now fine quality. Apples as yet are poor.

MANITOBA MARKETS.

Green Fruits.

Minnesota raspberries are now on the local market and quotations will be found below. We quote:

Med. sweet oranges, 12c's	4 25 4 50
Apricots, per case	1 75
Peaches, per case	1 75
Plums	1 75
Cal. cherries	2 75
Late Valencia Oranges	120's 4 75
"	150's 5 25
"	170's to 250's 6 01
Fancy Cal. Lemons	300's and 360's 7 00
Fancy Messina Lemons	300's and 360's 5 50
Bananas, fancy Lemons, per bunch	2 75 3 25
Pineapples, 24's and 30's, per case	5 00
Watermelons, per doz.	5 00 6 00
Minnesota raspberries, 24 pt. per case	2 50
Tragedy plums (California)	2 00
Plums (other varieties)	1 75
Washington cherries, per case	1 75

Vegetables.

Parsley	0 40
Mint	0 45
Native onions, per lb.	0 04
Carrots, per bush	0 40
Beets	0 80
Turnips	0 40
Potatoes	0 65
Celery, per doz.	1 20
Tomatoes, 4 baskets in crate, per crate	1 75
Lettuce, per doz.	0 50
Radishes	0 50
Cucumbers	1 00
Green onions, per doz.	0 40
Egyptian onions, per lb.	0 03
New California cabbage, per lb.	0 03
Australian onions, per lb.	0 05
Bermuda Onions, per case	2 25
New Potatoes, per lb.	0 02

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The approach of the Pickling Season warrants your getting in the best Spices obtainable. Our Whole Mixed Pickling Spice (19 varieties) is the best selected and finest on the market. Write us for sample and prices. Value will surprise you. Quality will please your customers.

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T must withir T be co In optior I I *

The er had effe and son Montrea having this, it warehou Shippi the Alla nense c safely in 630 bush and 10, bacon

FREIGHTS AND CHARTERS

THE big lines are busy and trade is going along well. From the lake and river routes good news is also reported, and the business is at its Summer zenith. Wheat engagements from Fort William to Montreal have been made at 5½c. and lake and rail at 5½c. The all-rail rate is 4c. Plenty of corn has been booked from Chicago to Montreal at 4c., and it is understood that for this week a shade lower has been quoted and paid.

From Chicago to Buffalo the rate has been for the week 1½c. per bushel on corn.

shipped and mostly consigned to Liverpool or London. By the ss. Southwark for Liverpool, the Ogilvie Milling Co. had a quantity of flour running into 1,000 sacks and about a similar quantity of oatmeal. Lumber is going forward in large quantities.

The boats sailing to London direct have been carrying immense general cargoes and plenty of grain. The ss. Monmouth to London took in grain alone 23,929 bush. of wheat and 17,069 bush. of corn. In addition there were quantities of provisions, meats and flour. Asbestos, agricultural implements, car-

premiums to be distributed amount, including medals, plate and specials, to upwards of \$40,000 in value, of which \$35,000 is in actual cash. Field Marshal Lord Roberts, V.C., is expected to officiate at the opening ceremonies on Tuesday, Aug. 29, and to be a constant visitor during the first week. The famous band of the Irish Guards, considered the finest military musical organization in the United Kingdom, and the favorite household band of His Majesty the King, will give two concerts on the grounds daily. Pictures and art treasures loaned by the King (Abbey's

BERTH QUOTATIONS—Montreal.

Description.	Liverpool.	London.	Glasgow.	Bristol.	Belfast.	Leith.	Aberdeen.	Dublin.	Manchester.	Antwerp.	Havre.
Lard, Beef, Pork, Tallow, Grease and Oleo in tierces, barrels or half-barrels	*13/¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	12/6	16/3
Bacon and Hams, Boxed Meats, Cases of Meat, and Lard in boxes and cases	*13/¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Canned Meats	*13/¼c	15/	15/9	15/	15/6	17/6	17/6	16/6	12/	15/	16/3
Canned Goods (gallon apples, fruit, soups, vegetables, etc.)	*13/¼c	15/	13/1½	†15/6	†15/6	15/	15/	†16/6	10/6	†12/6	16/3
Oil, lubricating and other; also Wax; in barrels	11/3	12/6	13/1½	15/						12/6	16/3
Oil-cake, Cottonseed Cake, Flour, Oatmeal, Cornmeal, Split-peas											
Starch, and Grape Sugar, in bags	6/3	6/6	6/6	*9c	10/6	10/	11/3	11/	7/6	*9c	7/6
Rolled Oats, Dog Flour, Flour Middlings, in bags	8/	8/3	8/3	10/	16/6	12/6	14/3	17/6	8/9	10/	8/9
Rolled Oats and other Cereals, papered, in cases	5/3	7/6	10/6	†15/						†15/	12/6
Glucose and Syrup, in barrels	10/	12/6	12/6	10/	20/			22/6	8/9	10/	12/6
Cheese, in boxes; also Condensed Milk	20/	25/	26/3	25/		25/	30/		20/	25/	26/3
Butter, in cases and kegs; Cheese in crocks, boxed	25/	30/	31/6	30/		30/	35/		25/	30/	32/6
Seeds, Timothy and Clover, in bags	12/6	12/6	15/	12/6				20/	12/6	12/6	15/
" Beans and Peas, in bags	10/6	10/6	10/6	10/6	20/			17/6	10/6	10/6	12/6
Apples, Flour and Meal, in barrels	2/6	2/6	3/	2/6					2/6	2/6	3/
" and other Green Fruit, in boxes	12/6	15/9	15/9	15/				17/6	12/6	15/	15/
" Evaporated, in barrels or boxes	7/6	10/	10/6	10/	17/6				7/6	10/	12/6
" Prunes and other dried fruit, in boxes	15/	20/	21/	20/					15/	20/	20/
Eggs, in cases or barrels	12/6	15/9	15/9	15/					12/6	12/6	15/

These rates are for general information only, and are subject to change at any time without notice; it is therefore important that all contracts must be reported by wire and confirmation obtained before closing with shippers, and unless specifically stated to be prompt shipment, or shipped within ten days after date of contract from the west.

The above rates are exchanged on basis of \$4.80 to £1 Stg., excepting that when freight is prepaid, the ocean proportion of the through rate must be collected on basis of \$4.86 to the pound sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option, prompt replies will be facilitated by giving, when applying for rate, the relative weight and measurement of the merchandise.

It is understood that when reporting Sack Flour engagements, a carload is considered 28,000 lbs.

It is also important that shipper's name be given for every engagement made.

* Rates quoted in cents are per 100 lbs.

† Per 2240 lbs,

No Primage via Montreal.

The extremely hot weather has had a bad effect on certain shipments of flour, and some quantities have been sold in Montreal at \$4 per barrel owing to it having turned sour in transit. Most of this, it was learned, occurred in faulty warehouses.

Shipping from Montreal is alive and the Allan line ss. Victorian took an immense cargo last week and has landed safely in the Old Country. She had 18,630 bush. wheat, over 3,000 pkgs. butter, and 10,843 boxes of cheese. Plenty of bacon and provisions generally were

per sweepers, alcohol, motor launches, and furs comprised the remainder of the cargo.

Steamers Ionian and Pomeranian took immense cargoes to London and the Manxman for Bristol.

TORONTO EXHIBITION PRIZE LIST.

The prize list for the Canadian National Exhibition, Toronto, Ont., which this year will be held from Aug. 29 to Sept. 9, both days inclusive, has come to hand. Every class has been thoroughly revised and in many cases added to. The

great Coronation pictures being included) the Corporation of the City of London, the Republic of France, South Kensington Museum, Right Hon. Lord Strathcona and Lieut.-Governor of Ontario, Hon. Mortimer Clarke, will contribute to the most magnificent and most historical display of art ever made on this continent. Entries close Aug. 15. Copies of the prize list and entry blanks can be had on application to J. O. Orr, secretary and manager, Canadian National Exhibition, City Hall, Toronto.

During the Hot Weather

VAN HOUTEN'S COCOA

Soothes the Tired Nerves

Mr. Grocer, please test this for yourself. Your customers will appreciate the suggestion also.


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Canadian Representative—H. W. HUNT, 34 Church Street, TORONTO.

GREEK CURRANT REPORT.

THE following report has been issued on the currant situation: "We have to advise a buoyant and rising market for currants, partly due to the abnormal state of the weather, which engenders fears that the 'peronosporus' malady might at any moment appear amongst the currant vines, and cause considerable destruction to the growing crop, but principally in consequence of the public declaration of the promoter of the currant syndicate to the effect that the capital necessary for the carrying out of the enterprise has been fully subscribed abroad, and that it now only requires the ratification of the Greek Parliament to come into operation so soon as the growing crop of currants is ready for shipment in August. One of the objects of the syndicate is to reduce the amount of currants available for export to about consumption requirements, and thus ensure reasonable prices for the article. The concession sought for by the syndicate empowers it, in the event of excessive currant crops, to prohibit the exports from certain districts which produce the lower qualities to the extent necessary to bring export and consumption into close relation. Growers in the prohibited districts would be entitled to sell all their produce to the syndicate at a price which, at to-day's exchange, is equivalent to 12s. 6d per cwt. net, f.o.b., in quarter-cases, so that, should the concession be granted, it is reasonable to suppose that the lowest price at which

any currants will be obtainable in the open market will be somewhat above what the syndicate would be compelled to pay for the lowest quality. Dealers in currants abroad, should the concession be granted, may reckon upon an annual export of currants not exceeding consumption requirements (say about 125,000 tons), and a minimum price for currants of 12s. 6d f.o.b. per cwt. The duration of the syndicate's concession would be for 20 years. All currants purchased as above stated by the syndicate must be transformed locally into wine or alcohol for export or home consumption; but in any case of increased export demand beyond the syndicate's original yearly estimate, it would be entitled to sell out of the quantity purchased to local exporters at a price not less than equal to 15s. 6d per cwt., f.o.b. The scheme has received favorable consideration in this country, and will most probably receive the sanction of the Greek Parliament."

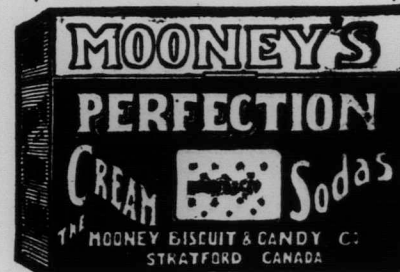
The assassination of the Greek Premier, it is feared, may delay the legislation referred to above.

A MARKET IN CAPE COLONY.

C. M. Kittson, Canadian commercial agent in South Africa, says there are fine chances for Canadian soap manufacturers to obtain a good market for their products in Cape Colony. Most of the imports at the present time are from England and Belgium.

Biscuit Excellence

We make biscuits that you can sell. We make them so good you can sell them with no trouble. Some biscuits have the desired creamy whiteness, others the crispness, others again the lightness. These excellences and many more are to be found in



That is why *Perfection Cream Sodas* have edged to the front. No grocer can afford to be without them. Always fresh and crisp, as easily digested by the invalid as the child—these are the ideal biscuits for your store.

THE **Mooney**
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.

OLD HOMESTEAD FOR QUALITY

The Old Homestead Canning Co. did not erect a solid concrete and steel-frame factory last year, or double its capacity this year for nothing. They built that factory to last, to stand the test of time. They gave the name "Old Homestead" to their goods to last, to stand the test of the consuming public.

They had an idea that an independent factory situated in the heart of the canning district fitted out with the most approved and up-to-date appliances, and consequently turning out canned goods of the very finest quality, would be supported by the public and by the trade.

They were right.

OLD HOMESTEAD BRAND CANNED GOODS

were a success from the start. The public recognized their superior quality and appreciated it.

The Old Homestead factory is now in the midst of its second season, and with its cleanly interior and surroundings, and freshly gathered fruit and vegetables, is turning out the finest canned goods in Canada.

Prove this claim for yourself. Give a trial order and be convinced.

The Old Homestead Canning Co.

Independent Cannery

PICTON, ONTARIO

No
Cutting the Price
on

**ORANGE
MEAT**

No
Skimping the Quality
in

**ORANGE
MEAT**

Some other foods sell at 10c. per pkg. and some at 2 pkgs. for 25c. We never cut the price of our regular 15c pkg. But our **Jumbo** pkg. which contains 2½ times as much as the ordinary pkg. is specially put up to sell at 25c.

**ORANGE
MEAT
IS GOOD**

THE
Frontenac Cereal Co.
Limited
KINGSTON, - Ontario

Flour and Cereal Foods

REACHED THE HUNDRED MARK.

ONE hundred million bushels is the extent of this year's wheat crop in the Canadian Northwest, according to an estimate made by W. Whyte, second vice-president of the C.P.R. Mr. Whyte bases his estimate on the total of four million acres under crop, and the yield of 25 bushels per acre in 1902. The crops on the whole are better than in 1902, so that, barring accidents, one hundred million bushels should, he thinks, be a conservative figure. West of Portage la Prairie the crops were never better. East of that point the wheat fields are spotted in places, owing to too much wet, but the damage is inconsiderable. Because of the war in Russia, which prevented the sowing of the usual amount of wheat, and the increasing population of the United States coupled with a stationary acreage there, prices are likely to continue good. The C.P.R. are making preparations to handle their share of the crop, and when the movement begins will be able to move 400 cars each way per day from Winnipeg to Lake Superior.

In Ontario the crops got an early start, but later cold weather and excessive moisture over a large area greatly retarded growth. The outlook, however, is for a yield largely in excess of a year ago and of better quality, particularly in the southeast of the province. The hay crop, which will be a record one, is now being cut in many sections.

COMPARED WITH LAST YEAR.

The following statistics of this year's prospective grain crop in the United States, in comparison with last year's actual harvest, have been prepared by the New York Produce Exchange:

The largest corn crop harvested was in 1899, 2,666,440,000 bushels. This is the only crop which exceeded this year's promise.

Winter wheat—1905, 413,150,000 bushels, 29,723,000 acres; harvest 1904, 332,935,346 bushels, 26,865,850 acres.

Spring Wheat—1905, 292,376,000 bushels, 17,613,000 acres; harvest 1904, 219,464,171 bushels, 17,200,020 acres.

Total wheat—1905, 705,526,000 bushels, 47,336,000 acres; harvest 1904, 552,399,517 bushels, 44,074,875 acres.

Total corn—1905, 2,651,110,000 bushels, 94,011,000 acres; harvest 1904, 2,467,480,934 bushels, 92,231,581 acres.

Total oats—1905, 949,698,000 bushels, 27,680,000 acres; harvest 1904, 89,555,552 bushels, 27,842,669 acres.

Total barley—1905, 141,262,000 bushels, 4,974,000 acres; harvest 1904, 139,748,958 bushels, 5,145,878 acres.

RICE MARKET RECOVERING.

A current issue of the Grocery World contains the story of the complete demoralization of the American rice market, from which foreign demand and a prospective short crop are now extricating it. The writer states that the rice

industry has had a tremendous blow, due mainly to overproduction and that the price for American rice became so low that it was exported and sold abroad in competition with foreign rice raised and milled by cheap labor. The enormous surplus which has lain like a dead weight on top of the market for a year or more has now been cleaned up, and to accentuate the effect of this the coming crop will be about one-third short.

FLOUR FOR SPANISH MARKET.

Canadian flour exporters will be interested in knowing the requirements of the Spanish market, i.e., rich, cheap flour; No. 1 hard patent is not wanted. Flour is worth there \$6 per 220 lbs. The duty, recently reduced, is now equivalent to 81c. per 220 lbs. Freight and other charges amount to about 90c. per 220 lbs., so that, taking everything into consideration, the margin is very small. Nobody in Spain will buy f.o.b. for cash; flour must be sold on three or six months' credit.

RETALIATING AGAINST U.S.

According to latest advices, Chinese associations have determined to stock flour mills with Chinese capital and under Chinese control, to supply the Chinese market. At present a good deal of American flour is exported to China, though, owing to the increase in the output of the Shanghai mills, the trade is threatened.

TRADE POSSIBILITIES.

A. W. Donly, Canadian commercial agent in Mexico, reports to the Trade and Commerce Department that Canadian grain exporters are likely to have a first-rate opportunity to work up a good trade with Mexico this season on account of the failure of the wheat crop there. Wheat is now selling at \$1.50 in gold per bush., and Mexican farmers are holding out for more.

CEREAL NOTES.

Nothing more has been done by cereal manufacturers in the United States towards the abolition of premium schemes.

German flour was offered in Newfoundland the past month at 50 cents per barrel less than prices quoted for either Canadian or American flour. That does not look as if Germany needed to put her excessive tariff on flour into effect next year; not, at least, for the purpose of protecting her millers.

The Lake of the Woods Milling Co. are about to erect ten new elevators, to be in use this season. Each elevator will cost \$5,000. The locations are now being determined, and they will be distributed over the whole west. With this generous addition, the number of Lake of the Woods elevators in the west will be brought up to about seventy-five.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.



This illustration shows one side of a store fitted with

WALKER BINS

Some grocers have an idea that Walker Bin Fixtures cost a great deal more than they do. They're surprisingly moderate-priced, and besides, it isn't necessary to fit up your entire store at once. Put in small lengths of Counters and Wall Cases and add to them from time to time as required. This makes the outlay small. It's an investment, not an expense. Write for illustrated booklet.

The Walker Pivoted Bin and Store Fixture Co.

Factory: BRAMPTON Head Office: TORONTO

"MADE IN CANADA"

The Best Cereal Food to Eat, and
the Best Cereal Food to Sell is

Shredded Whole Wheat

It is made in two forms, Shredded Wheat BISCUIT and TRISCUIT.

TRISCUIT is a CRACKER, not a "breakfast food." It is used as toast in place of ordinary bread toast, and for all purposes for which the common white cracker of commerce is used.

Shredded Wheat BISCUIT is the standard wheat food of the world, delicious for breakfast, or for every meal for every day in the year. It contains all the nutriment in the whole wheat in digestible form. A good seller all the year round.

The Canadian Shredded Wheat Co.,

NIAGARA FALLS CENTRE, ONT.

Limited

There's Something

in a name when it stands for what

Southwell's

does on

S Jams and Marmalades

It's a guarantee of full
value and that always

Frank Magor & Co.

Canadian Agents

MONTREAL

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

THE SUMMER TRADE.

MIDSUMMER business has been good in the tobacco trade. The season has been exceptionally favorable. General prosperity has given a good healthy tone to commerce. Canada has been singularly free from labor troubles and now, with a record-breaking crop in sight, the same conditions of freedom of money and strength of buying are likely to persist.

Is the grocer getting the fullest benefit of these prosperous conditions? It is in the luxuries that prosperity first makes itself felt. The tobacco department can be made a lucrative department of the store if advantage is taken of the present opportunity. The goods are being sold and there is no reason why the grocer should not get his share of the business.

Government reports show a constant increase in the amount of tobacco used in this country. The smoking public is rapidly increasing. The cost of running a complete store for the sale of tobacco is necessarily great. The grocery store can run this department with practically no increase in cost beyond the small capital used in laying in a stock. The grocer has thus a great advantage over his competitors. Let him use it.

CLASSIFICATION OF CIGARS.

OF recent years the inclination of smokers toward light-hued cigars has assumed the proportions of a "craze," and the producers are finding much difficulty in meeting the demand. The manufacturers and Cuban tobacco raisers would now gladly correct the error, but after having carefully classified their products under the style of claros, colorados, maduros, etc., for decades, they find it next to impossible to dispel the delusion.

The ordinary maker of Havana cigars uses but one grade or blend of tobacco in the body or filler of his cigars. Exactly the same stock is used in his claros as in his maduros. After the cigars are made, however, his "selector" takes them in hand and classifies them according to the relative shades of the wrappers. This is done to effect a uniformity in the appearance of each box of cigars, and to enable the dealer to readily indulge the whims of the self-deluded smoker.

Inasmuch as the wrapper constitutes not more than one-tenth of the cigar, it will readily be seen that the degree of its strength or mildness is very inconsiderable in effect. In this connection, however, it is interesting to note that tobacco tradesmen versed in the intricacies of the industry rigidly bar the light-colored wrapper from their own smoking tables, knowing that it generally indicates that leaf was prematurely cut and improperly cured, and that it impairs the flavor and burn of the cigar. Cubans, who, by the way, are notably partial to mild tobacco, avoid smoking light-colored cigars just as they avoid

eating a green orange or an unripe banana.

The fact is, that while the dark cigar is richer in flavor and more aromatic in the burning, it contains a smaller percentage of nicotine than does the light-colored leaf. Light cigars are mild to taste only—to nerves they are decidedly stronger in their effect.

But what enjoyment there is, says J. Edward Cowes, the cigar expert, in one of those cigars where the filler is matched to the color of the wrapper, with the result that the wrapper is always an index to the character of the smoke. After the match is applied and the smoker gets the first fragrant whiff of the burning weed, he forgets all about the cost, but prays, instead, that he may live long in a land where such supreme enjoyment is purchasable at any price.

A GREEK TOBACCO COMPANY.

The Bureau of American Republics is advised that a company is being formed in Greece under the auspices of the Bank of Athens and with the support of the principal tobacco merchants of Voio for the purpose of improving the cultivation of tobacco, developing the export trade and manufacturing cigarettes for export. Although the culture of tobacco has improved in Greece, still the quality produced is inferior to Turkish tobacco and with the object of improving it the government has for the past two years been distributing to growers Kavalla, Xanthi and Yenidje seed which have given very satisfactory

results. Experiments have convinced the promoters of the undertaking that Thessaly can produce as good tobaccos as Turkey if only certain changes are made in the methods of cultivation. As Egyptian cigarettes are made of Turkish and Greek tobaccos they hope to be able to manufacture cigarettes cheaper in Greece if the various qualities used in Egypt are grown in the country. The principal market for Greek tobacco at present is Alexandria, but considerable quantities are also exported to Italy, Roumania, Germany, Tunis, and the northern provinces of Russia.

WESTERN CIGAR FACTORY.

The largest cigar factory between Toronto and Winnipeg will be erected in Fort William in the near future. The promoters of the enterprise belong to Fort William, and they expect to be in working order by July 30. A large order for leaf has already been placed and the cigar-makers will report in the course of a few days.

MINORS PROHIBITED TO SMOKE IN JAPAN.

Consular advices to the Department of Commerce and Labor state that under a law passed by the Japanese Government in 1900 minors under twenty years of age are not allowed to smoke in Japan. The law provides for the confiscation by the police of "smoking instruments" found in the possession of any youth under the age of twenty years, as well as his store of tobacco. The parents or

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

If the *greatest care* in *selection* and the *greatest care* in *making* count for much then the **PHARAOH** and **PEBBLE** cigars are worthy of every Grocer's attention. When you add to the *merit* of the cigars themselves the fact of my willingness to take back at regular invoice price all stock unsold after a three months' trial, you must realize that here is the opportunity for an *ideal* deal. Order 1,000 assorted a. once.

PEBBLE	<i>Favorite</i> 5 <i>Center</i>	PHARAOH	<i>Favorite</i> 10 <i>Center</i>
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J. BRUCE PAYNE, Limited, Mfrs., GRANBY, Que.

You buy tobaccos based on your own previous sales. That's all right. Did you ever consider that until a smoker has his favorite tobacco he is *dependent* on you for his *choice*. Your recommendations should be the tobacco which not only has the *call*, but is *worth* the call—likely to retain it. Whether or not **T & B** has the call with you, we know it is *worth* it because we know just *how* it is made. Recommend **T & B** once, and if the smokers have tried and tested it, you will not have to recommend it twice. Such smokers will then have their *favorite*. But don't forget the *new* buyers and **T & B**.

THE GEO. E. TUCKETT & SON CO., LIMITED
HAMILTON, - ONTARIO

guardians of children who knowingly permit the offense are amenable to a fine of fifty cents and dealers caught furnishing the youth tobacco are subject to a fine of \$5.

AMERICAN REPORTS QUESTIONED.

Following closely on the exposure of the frauds in the United States Government reports on cotton, charges have been made against the department on their tobacco reports. It is maintained that the tobacco trust has been given advance information, thus placing it in a position to take advantage of conditions before the small dealers. A rigid investigation will be held and the statistical department may have to submit to a general reconstruction.

ANTI-CIGARETTE LEGISLATION.

The reform wave that has been spreading over the United States has not over-

looked the tobacco business, for in a number of states the legislatures have enacted laws that prohibit the sale of cigarettes and cigarette tobacco not only to minors but to everyone else. The laws are most stringent, too, since the sale is not only stopped but it is illegal and punishable by fine to even give them away. Indiana, Wisconsin and Nebraska are among the states that have recently passed such laws.

McDOUGALL'S

CLAY PIPES

THE BEST IN THE WORLD.

D. McDOUGALL & CO., Glasgow, Scotland.

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

Who Are The Wise Ones? Just Think

Lots of Dealers Order

KING BUFFALO CIGARS

and they sell them or they wouldn't order twice. Are you on the wise list? Order a thousand at \$35.00. We'll pay the express on a sample hundred if cash accompanies order; also on all time orders of 1/2 M. or over.

Canada Cigar Co., Makers, London, Ont.

THE

"VAMPIRE"

Spiral Flycatcher



5cts.
each

Clears the house of flies

THE "Vampire" Spiral Flycatcher consists of a small closely-wound Spiral, covered with a sticky material, and hermetically sealed in a short tube. By simply pulling out one end the Spiral is elongated and forms the most effective Flycatcher known.

This article is a quick seller and carries a large profit. It is CLEAN, SIMPLE and EFFECTIVE. As a window show it draws crowds. No POISON. No LEAKAGE.

LABELS IN ENGLISH OR FRENCH

SEND FOR FREE SAMPLE

SOLE MAKERS:

KAY BROS., Ltd., Stockport, England

SOLE AGENTS FOR CANADA:

The LEEING MILES CO., Limited, Montreal

SPECIAL OFFER

To Every Grocer in Canada.



SPECIAL OFFER!

2 Boxes Davis' Fly Felts—200 5c. packages retail for \$10.00
1 Box Davis' Fly Felts— 50 10c. packages retail for 5.00
1 Box Davis' Fly Felts— 10 10c. packages retail for 1.00
\$16.00

Price to Retailer, \$6.00, net 60 days.

Please Note Profit of \$10.00 on \$6.00 Purchase of Fly Felts.

Davis' Fly Felts sold in all parts of Canada. Every package guaranteed effective. Attractively boxed. Sell themselves when displayed.

Order through your wholesale supplier. If they do not handle send order direct.

POWELL & DAVIS CO., - - CHATHAM, ONT.

depart

Quota etc. are agents, accurac

Ammu Bee" I

"

Cook's I

Size 1, t

" 10, i

" 2, i

" 12, i

" 3, i

Pound

12-oz. tin

5-lb. "

Diam

1-lb. tin

1-lb. tin

1-lb. tin

Cases.

4 doz...

3 doz...

1 doz...

3 doz...

doz...

doz...

J&I

Size, 5

" 4

" 3

" 2

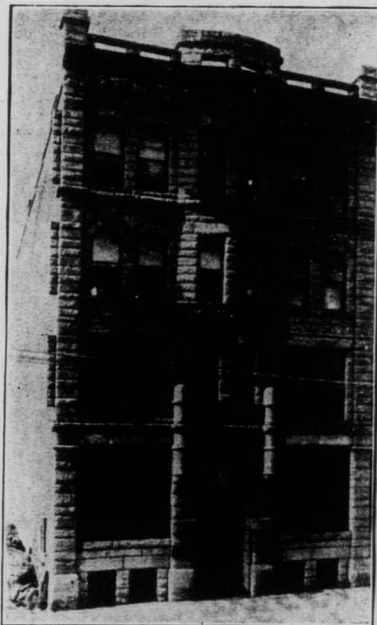
Ocean I

"

"

"

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones—Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by their manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

July 20, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
"Bee" brand, 48 5c. pkgs., per case	\$1 75
" " " 27 10c. pkgs. "	2 00
" " " 10 25c. pkgs. "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 3, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 2 doz. in case	3 00
12-oz. tins, " "	2 40
5-lb. " " "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
1-lb. tins, 3 " "	1 25
1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1 doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 4 " "	0 75
" 3 " "	1 25
" 2 " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1/2 lb., 4 doz.	\$0 45
" " " 1 lb., 5 doz.	0 90
" " " 1 lb., 3 doz.	1 25
" Borax, 1 lb. packages, 4 doz.	0 40
" Cornstarch, 40 pks. in a case	0 75

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.



Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
2 " "	16 " "	1 65
1 " "	16 " "	1 70
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
1 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" 1 lb.	1 60
" 8 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " " 36 10 " "	4 00
" " " 24 16 " "	4 50
" Beaver" brand, 24 16 pks.	4 80



EAGLE BAKING POWDER

Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus," in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10



J. M. DOUGLAS & CO.—Laundry

Blueol—	
" Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2c
" Sapphire"—14-lb. boxes, 1/2 lb. pkgs. per lb.	12 1/2c
" Union"—14-lb. boxes, assorted 1 & 1/2-lb. pkgs., per lb.	10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/4 gross, 4 oz.	

JAMES' DOME BLACK LEAD.

Per gross	
6a size	\$2 40
2a size	2 50

Borax.

"Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " " 10 oz., cases, 48 " "	3 25
" " " 16 oz., cases, 48 " "	4 25

EAGLE BORAX.

Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c. "	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" 7-lb. cotton bags, per bag.	0 18 1/2

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoa—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1-lb. tins	3 50
" " 1-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	2 55
Chocolate—	per lb.
Queen's Dessert, 1/2's and 1/4's	\$0 40
" " "	0 42
Mexican Vanilla, 1/2's and 1/4's	0 35
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " 8's	0 28
Icings for cake—	Per doz.
Chocolate, pink, lemon color, lbs.	\$1 75
Orange, white and almond, 1/2 lbs.	1 00

When an article is made

from the **best** material, by the **best** process and most experienced workmen, it is bound to be **perfect**.

This is the case with

Edwardsburg "Silver Gloss" Starch and Benson's "Prepared Corn"

Every housekeeper in Canada during the past 50 years has known and bought them. Every merchant relies upon them with confidence.

EVERY JOBBER SELLS THEM.

EDWARDSBURG STARCH CO'Y, Limited
ESTABLISHED 1858

63 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.

In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
100 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

\$ 1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
50 00 "	12 "



Cleaner.	Per doz.
4-oz. cans	\$ 0.90
6-oz. "	1.35
10-oz. "	1.85
Quart	3.75
Gallon	10.00

Wholesale Agents
The Davidson & Hay, Limited, Toronto

Fly Pads.



Wilson's Fly Pads, in boxes of fifty 10 cent packets, \$3 per box, or three boxes for \$8.40.

Infants' Food.

Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	2 25
" " groats	1-lb. tins	2 25
" "	1-lb. tins	2 25

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55 1 90
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case	0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 06½
7 and 14-lb. wood pails	0 06½
30-lb. wood pails	0 06½
Pure Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.	0 07
7 and 14-lb. wood pails, 6 pails in crate	0 06½
30-lb. wood pails	0 06½
Home Made Jams—	
1-lb. glass jars (16-oz. gem) 2 doz. in case	1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate	0 09
7, 14 and 30-lb. wood pails, 6 pails in crate	0 09

Licorice.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
" Ringed " 5-lb. boxes	per box 0 40
" Acme " pellets, 5-lb. cans	per can 2 00
(fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " " 100 sticks	0 75
Dulce large cent sticks, 100 in box

Lye (Concentrated).

GILLET'S PERFUMED. Per case.

1 case of 4 doz.	\$ 3 60
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3 cases	"	3 50
5 cases or more	"	3 40

Mince Meat.

Wetley's condensed, per gross net	\$12 00
per case of doz. net	3 00

Mustard.

COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	2 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 85
" 1-lb. tins	1 45

E. D. MARCEAU, Montreal.

"Ondor," 12-lb. boxes—	
1-lb. tins	per lb. \$0 35
1-lb. tins	0 35
1-lb. tins	0 32½
4-lb. jars	per jar 1 30
1-lb. jars	0 35

Old Crow," 12-lb. boxes—	
1-lb. tins	per lb. 0 25
1-lb. tins	0 23
1-lb. tins	0 22½
4-lb. jars	per jar 0 70
1-lb. jars	0 25



Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40 (Freight paid.)
Cases, 20 25c. packages	4.10
5 case lots	4.10 (Freight paid.)

Orange Marmalade.

THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass	\$1 50
" " quart gem jars	3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 06½
Golden shred marmalade, 2 doz. case, per doz.	1 75

Pickles.

STEPHENS'.

A. P. Tippet & Co., Agents.

Cement stoppers (pints)	per doz. \$2 30
Corked	"

Salt.

Cerebos salt, per doz. pkgs. (4 doz. in case)	\$1 45
---	--------

Soda.

OOV BRAND.



Case of 1-lb. containing 60 pkgs., per box	\$3 00
Case of 1-lb. (containing 120 pkgs. per box)	\$3 00
Case of 1-lb. and 1-lb. (containing 30 pkgs.) per box	\$3 00
Case of 5c. pkgs. containing 96 pkgs., per box	\$3 00

MAGIC BRAND

No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 60 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

"BEE" BRAND

"Bee" brand, 8 oz., cases, 120 pkgs.	} case
" " 10 oz., cases, 96 pkgs.	
" " 16 oz., cases, 60 pkgs.	

Soap and Washing Powders.

A. P. TIPPET & CO., Agents.

Maypole soap, colors.....	per gross	\$10 30
" " black.....	"	15 30
Oriole soap.....	"	10 20
Gloriosa soap.....	"	12 00
Straw hat polish.....	"	10 20

RABBITS.



Babbitt's "1776"
6-oz. pkgs. \$3.50 per
box. 5 boxes a
freight paid and
half box free.
Babbitt's "Best
soap, 100 bars
\$4.10 per box.
Potash or Lye, bxs

each doz., \$2 per box.

WM. H. DUNN AGENT.



CHASER SOAP.

case \$2 40
Special quotations for quantities.

(Fairbank)

GOLD DUST WASHING POWDER.

24 25c. packages.....	\$4 65
5 10c. ".....	3 90
100 5c. ".....	3 90
100 10c. cakes (Glycerine Tar Soap).....	6 50
100 10c. cakes (Sanitary Soap).....	6 50
100 5c. cakes (Fairy Soap).....	3 90
100 5c. cakes (Cape Soap).....	3 90
100 5c. cakes (Scouring Soap).....	3 90
100 5c. bars (Santa Claus Soap).....	3 80
100 5c. bars (Clairette Soap).....	3 65
100 5c. bars (Mascot Soap).....	3 45

The above quotations are all on 5-box lots. When one box of specialties is purchased with each five boxes of laundry soap the latter is reduced in price 10c. per box.

Freight prepaid.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches—	per lb.
No. 1 White or blue, 4-lb. carton.	\$ 0 05
No. 1 " 3-lb. ".....	0 05
Canada laundry.....	0 04
Silver gloss, 6-lb. drawlid boxes.....	0 07
Silver gloss, 6-lb. tin canisters.....	0 07
Edward's silver gloss, 1-lb. pkg.....	0 07
Kegs silver gloss, large crystal.....	0 06
Benson's satin, 1-lb. cartons.....	0 07
No. 1 white, blue and kegs.....	0 05
Canada White Gloss, 1-lb. pkgs.....	0 05
Benson's enamel..... per box 1 25 to 2 50	

Culinary Starch—

Benson & Co.'s Prepared Corn.....	0 06
Canada Pure Corn.....	0 05

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car.	0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps.....	0 08

Be brand starch—

Laundry, 64-12 oz. pkg. per case	\$5 00
" " 32-12 " " " " "	2 50
" corn starch 40-16 oz. pkg. " " "	3 00
" Sun " borated starch, 40-16 oz. pk. per case.....	3 00
" borated starch, 50 box, 100 lb. keg	0 06
" laundry " 50 " " " " "	0 05
" Gem " 100 & 200 lb. kegs	0 05

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40-lb.	\$0 04
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lb.....	0 05
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lb.....	0 05
Barrels, 200 lb.....	0 05
Kegs, 100 lb.....	0 05

Lily White Gloss—

1-lb. fancy cartons, cases 30 lb.	0 07
6-lb. toy trunks, 8 in case.....	0 07
6-lb. enameled tin canisters, 8 in case.....	0 07
Kegs, ex. crystals, 100 lb.....	0 06

Brantford Gloss—

1-lb. fancy boxes, cases 36 lb.....	\$0 07
Canadian Electric Starch—	
Boxes of 40 fancy pkgs., per case	2 50
Celluloid Starch—	
Boxes of 45 cartons, per case.....	3 50

Culinary Starches—

Challenge Prepared Corn—	
1-lb. packages, boxes 40 lb.....	0 05
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lb.....	0 06
Crystal Maise Corn Starch—	
1-lb. packages, boxes 40 lb.....	0 06

SAN TOY STARCH.

10c. pkgs, cases 5 doz., per case.... 4 75

ST. LAWRENCE STARCH CO., LIMITED.
Ontario and Quebec.

Culinary Starches—

St. Lawrence corn starch, 40 lb.	0 06
Durham corn starch, 40 lb.....	0 05

Laundry Starches—

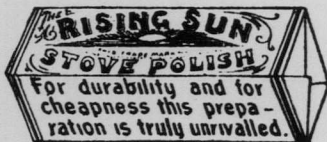
No. 1 White, 4-lb. cartons, 48 lb..	0 05
" 3-lb. cartons, 36 lb..	0 05
" 200-lb. bbl.....	0 05
" 100-lb. kegs.....	0 05
Canada Laundry, 40 to 46 lb.....	0 04
Ivory Gloss, 8-6 family pkgs., 48 lb	0 07
" 1-lb. fancy, 30 lb.....	0 07
" large lumps, 100-lb kegs	0 06
Patent starch, 1-lb. fancy, 28 lb..	0 07
Akron Gloss, 1-lb. packages, 40-lb.	0 06



OCEAN MILLS.

Chinese starch, per case of 4 doz., \$4, less 5 per cent.

Stove Polish.



Rising Sun, 6-oz. cakes, 1-gross boxes \$3 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1-gross boxes... 10 00
Sun Paste, 5c. size, 1-gross boxes... 5 00



W. H. DUNN, AGENT.

Enameline No. 0 38	4, bxs., ea. 3 dz.
Enameline No. 0 65	6, bxs., ea. 3 dz.
Enameline liquid, bxs., ea. 0 80	3 doz.....
Blackene, 5-lb. 0 10	cans, per lb..

Enameline stove dressing, per doz..... 0 70

Syrup.

"CROWN" BRAND PERFECTION SYRUP.

Enamelled tins, 2 doz. in case.....	\$3 40
Plain tins, with label—	
2 lb. tins, 2 doz. in case.....	1 90
5 " " " " " " " " " " "	2 35
10 " " " " " " " " " " "	2 25
20 " " " " " " " " " " "	2 10
(10 and 20 lb. tins have wire handles.)	

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SUTTON'S SAMMONIA

FOR ALL HOUSEHOLD PURPOSES.

MANUFACTURED BY G. F. SUTTON - SONS - & - CO
OSBORNE WORKS, BRANDON ROAD, KINGS CROSS, N.

SMALL'S BRAND—Standard.

5 gal. tins, per can.....	4 40
1 " " " " " " " " " " "	4 90
1 " " " " " " " " " " "	5 45
1 " " " " " " " " " " "	5 70

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" I 40-lb. boxes.....	\$0 42
" " II 40-lb. boxes.....	0 37
" " III 80-lb. boxes.....	0 32

E.M.D. AAA Japan, 40 lb " at.....	0 30
" AA " 40 " " " " " " "	0 27
Blue Jay, basket fired Japan, 70 lbs.,	0 36
"Condor" IV 80-lb. " " " " "	0 30
" " V 80-lb. " " " " "	0 26
" " XXXX 80-lb. boxes.....	0 23
" " XXXX 30-lb. " " " " "	0 23
" " XXX 80-lb. " " " " "	0 20
" " XXX 30-lb. " " " " "	0 21
" " XX 80-lb. " " " " "	0 18
" " XX 30-lb. " " " " "	0 19
" " LX 60-lb. per case, lead packets (25 1's and 70 1/2's) 26	

"Condor" Ceylon black tea in lead packets	
Green Label, 1/2, 1/2 and 1/2	0 25 at 0 20
Grey Label, 1/2, 1/2 and 1/2	0 30 at 0 23
Yellow Label, 1/2 and 1/2	0 35 at 0 26
Blue Label, 1/2, 1/2 and 1/2	0 40 at 0 30
Red Label, 1/2, 1/2 and 1/2	0 50 at 0 34
White Label, 1/2, 1/2 and 1/2	at 0 40

Black Teas—"Old Crow" blend—	
Bronzed tins of 10, 25, 50 and 80-lb.	
No. 1..... per lb.	0 35
No. 2.....	0 30
No. 3.....	0 25
No. 4.....	0 20
No. 5.....	0 17

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 4s, 6s and 12s.....	\$0 45
" Amber, 8s. and 3s.....	0 60
" Ivy, 7s.....	0 50
" Rosebud, 7s.....	0 51
Cheewing—Currency, 12s. and 6s.....	0 46
" Old Fox, 12s.....	0 48
" Snowhose, 6s.....	0 51
" Pay Roll, 7s.....	0 56
" Stag, 10 oz.....	0 45
" Bobs, 6s. and 12s.....	0 45
" " 10 oz. bars, 6s.....	0 45
" Fair Play, 8s. and 13s.....	0 53
" Club, 6s. and 12s.....	0 46
" Universal, 13s.....	0 47
" Dixie, 7s.....	0 56

Vinegars.

E. D. MARCEAU, Montreal. Per gal

E.M.D. pure distilled, highest quality..	\$0 32
Condor, pure distilled.....	0 27
Old Crow.....	0 23
Special prices to buyers of large quantities	

Yeast.

Royal yeast, 3 doz. 5c. pkgs. in case...	\$1 05
Gillett's cream yeast, 3 doz	1 05
Jersey cream yeast cake, z. 5c.....	1 00
Victoria " doz. 5c.....	1 00
" " 3 doz. 10c.....	1 00

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

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"Perfectly clean from our kitchen to your customers."

Your customers' appetites are harder to please now than at any other time of the year. That's all the more reason for giving the pure, clean, wholesome, tempting

**Wethey's
Mince Meat**

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ST. CATHARINES, ONT.**

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