

THE CANADIAN GROCER

VOL. XI

TORONTO AND MONTREAL, DECEMBER 17, 1897.

No. 51

**SELL
ONLY
THE
BEST!**

♦♦

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

Perfect Flavor, Delicious Taste, Highest Quality



MacLaren's Imperial Cheese.

Known Everywhere.
Sold Everywhere.

Used Everywhere.
Liked Everywhere.

The world's finest Cheese Product.

A. F. MacLAREN & CO., - TORONTO and STRATFORD, Canada.

HELMET BRAND

Extra Fine

Brawn



Delicately prepared and ready for table use. This is one of our leaders for this season of the year, and you will find no trouble in selling it, as it practically sells itself. It is selected, preserved and packed with due reference to its keeping in all climates. Order at once.

Agents:

J. L. Watt & Scott, Toronto.
Watt, Scott & Goodacre, Montreal.
George De Forest & Sons, St. John, N.B.
Or
ARMOUR PACKING CO. - Kansas City
U. S. A.

ANTOINE SOLARI'S



SULTANAS

ANTOINE SOLARI'S



FIGS

Antoine Solari

HEAD OFFICES:

GRAND VEZIR HAN,

SMYRNA

Importer and Exporter of

DRIED FRUIT, SMYRNA FIGS
and SULTANA RAISINS.

All orders executed at lowest prices.

AGENTS:

Messrs. LIGHTBOUND, RALSTON & CO. - - - Montreal.
E. FIELDING - - - - - Toronto.
T. H. HERRING - - - - - Hamilton.
SEETON & MITCHELL - - - - - Halifax.
E. T. STURDEE, - - - - - St. John.
D. C. HANNAH - - - - - London, Ont.

PUREST AND BEST

WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS**.

Prices and Samples can be had from your Wholesale Grocer.

THE

WINDSOR SALT CO. Limited. Windsor, Ont.

Seasonable Hints for the Holiday Trade



Telegraph, if you are in a hurry—we will bear the extra expense.

Cox's Gelatine

Tried and true in its purity and its strength. Holiday buying will leave a poor impression with your customers if they find you without Cox's Gelatine.

"Thistle Brand"

You know Finnan Haddies, their absolute cleanliness and delicate flavor, well. So do your customers.

They'll not thank you if they are disappointed with some substitute on Christmas Day.

Fry's Chocolates and Cocoa.

"The better the day the better the deed." Think of the holidays coming!

Folks know Fry's Diamond Sweet Chocolate for its delicate richness and toothsome flavor—Fry's Concentrated Cocoa for its absolute purity and strength.

Lazenby's Jelly Tablets

For every day—for the Day of Days that's nearly here. Think of the thousand and one quick desserts they will make. 13 varieties. Absolutely pure in the flavorings used.

Lazenby's Soup Squares

Now is the time—the (the holiday time) when folks who have never used them will want to try them. In stock? Remember, they are quick and sure in the rich, nutritious soup they make.

Sold by Leading Wholesalers Everywhere.

AGENTS :

A. P. TIPPET & CO.
Montreal and Toronto

F. H. TIPPET & CO.
St. John, N.B.

Importers of Scotch Whiskies

If you want the best values in **Scotch Whiskies** shipped from Scotland, send for samples and quotations of

PATTISONS' WHISKIES

By so doing you will save money when placing your orders.

Scotch and Irish Whiskies

from 6s. to 42s. per case, and from
2s. 6d. to 12s. 6d. per gallon. . . .

SPECIAL ALLOWANCE FOR LARGE ORDERS.


Reserve labels for important buyers. Samples free on application.
Orders taken from Wholesale Trade Only.

PATTISONS LIMITED

Highland Distillers

LEITH, Scotland.

And at LONDON, EDINBURGH, BALLINDALLOCH and KEITH.

Highland Distilleries 

GLENFARCLAS-GLENLIVÉT, BALLINDALLOCH,
and AULTMORE-GLENLIVÉT, by KEITH, N.B.

For further information, samples and specimen labels, address

S. B. TOWNSEND & CO.

BOX 1125

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

E. B. Eddy's

MATCHES

cost less than any other
kind, for:

More satisfaction is given in each match;
More matches are contained in each box;
Larger boxes are contained in each case.

The **E. B. EDDY CO.,** Limited

HULL, QUE.

61 Latour St - - - MONTREAL
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;
James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

THE BEST VALUE IS

Paradise and Haycastle

CURRANTS



SPECIAL THIS WEEK

— IN Extra Fine Figs



SOLARI 7-Star Loucoum Pulled, 5-lb. boxes.

The style they use in Turkey.

“ **6-Star 2½ inch Choicest Eleme Figs, 20-lb. boxes.**

“ **5-Star 2¼ inch Finest Eleme Figs, 10-lb. boxes.**

Really fine figs are scarce. We have a limited quantity for high class Christmas trade.

SPECIAL PRICES THIS WEEK

W. H. GILLARD & CO. WHOLESALE ONLY . . . HAMILTON

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

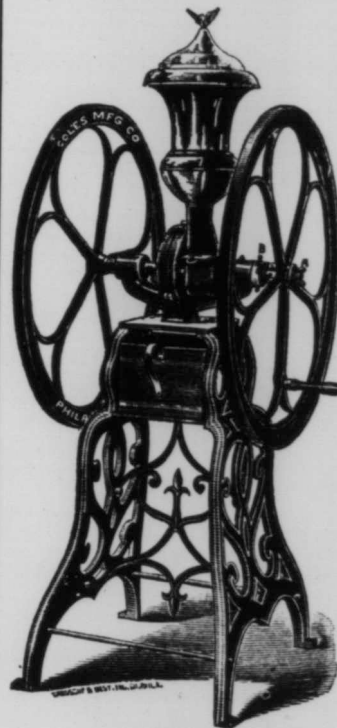
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.



Sovereign Matches



No. 18

Agents | **TODHUNTER, MITCHELL & CO.** Toronto
| **DEARBORN & CO.,** St. John, N. B.

Grocers!

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a **COLES MILL?** You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

TORONTO AND MONTREAL, DECEMBER 17, 1897

(\$2.00 per Year) No. 51

THE EDMONTON ROUTE TO THE KLONDYKE.

By C. L. S.

NOT long ago the Board of Trade of Victoria, B.C., issued a circular complaining that the trade in supplies for the Klondyke was being gobbled up by American merchants who, with their usual promptness and business sagacity, had taken advantage of the rush to the Yukon to monopolize the supply trade. There is no doubt that so long as the West Coast route is used not only the Victoria merchants, but those throughout the entire country will be hampered by our more enterprising neighbors. The gold is ours, but we are willing to share it with all comers; the trade we can have entirely to ourselves if we exercise ordinary business methods.

It is estimated that 500,000 people will go to the Klondyke during the coming spring. The excitement in Great Britain and throughout Europe over our gold fields, in Australia, Africa and the Islands of the Pacific, as well as in the United States, is even greater than in our own country, probably for the reason that distance lends enchantment to the view. When we consider what supplies for such a number of people mean we will begin to realize that the merchants and manufacturers of Eastern Canada have a little Klondyke of their own at home, supplying this vast, hungry multitude. Those who are well informed on the subject say that every man going to Klondyke will have to spend at least \$200 on his food and clothing outfit; so that even if only 200,000 people go at \$200 each it means \$40,000,000—a tidy little sum to be added to Canada's yearly trade. Even supposing that only 100,000 persons take the Edmonton and Calgary route, that would mean \$20,000,000.

It is understood that the Hudson Bay Co. are opposing the Edmonton route* and favoring the Stickeen and Lake Teslin route,

*See map illustrating the route on pages 24 and 25.

as the country to be traversed by pack trail from Edmonton is through their best fur-producing and hunting country, and undoubtedly the horde of miners would frighten the game and drive it further north. The C.P.R., it is believed, is advocating the West Coast route, for the reason that it would give them a longer haul than the Edmonton route.

San Francisco firms are flooding British Columbia with their advertisements of Klondyke supplies and when we take into consideration the advantage they possess over Eastern Canada in the matter of freight rates we may feel sure that Californian merchants will get a fair proportion of the business if trade sets in through the British Columbia route. If, on the contrary, the Canadian Government can be induced to open up the Edmonton land and water route we shall get it all, as the difference in freight will be sufficiently in our favor to shut out competition from that quarter.

In addition to the enormous quantities of supplies that would have to be purchased in this country, a pack trail from Edmonton will open up a market for Alberta cattle that will be another Bonanza Creek to the ranchmen. Those going by the land route would require pack horses and saddles, and the ranches in the vicinity of Calgary and Edmonton can supply the former at \$15 to \$20 apiece. If the water route is chosen, a highway would be used that has been traveled for years by the Hudson Bay Co. and private traders, and that is well known to hundreds of men in that district whose services could be secured as guides. Boat-builders are ready at Athabasca Landing to build boats at reasonable figures.

The pack trail route, which it should be the prime object of all eastern business men to induce the Government to build, has this to commend it to the miner which the water

route does not possess, viz., it passes through the greatest number of gold-bearing streams on the road to the Yukon. Not only this, but in the vicinity of Edmonton and on the line of railway is a farming community who harvested this year nearly 3,000,000 bushels of grain, and who would find a market for their produce amongst the miners. This alone would be reason enough to favor the Edmonton route.

Leaving Edmonton with pack horses and travoise or flat sleds (whichever was decided upon) the miner would go out nine miles to St. Albert, and from thence along a beaten wagon road to Lake St. Ann, a distance of 40 miles. Here he could either go round the lake in an easterly direction or cross at the narrows. Proceeding in a north-westerly direction about 18 miles, he comes to the crossing of the Pembina River, 37 miles further on he comes to the Athabasca River, crossing it at the junction of the McLeod. Going onward in a north-westerly direction between Hawk Creek and Burnt Wood Creek, 20 miles, he crosses a branch of Hawk Creek and then a branch of the Burnt Wood. He then proceeds nearly due west, along the chain of lakes about 70 miles, and turning northward for about 25 miles he comes to the narrows of Sturgeon Lake. From Sturgeon Lake to the crossing of the Smoky River is 30 miles, and from there to Fort St. John is 120 miles more. From Edmonton to Fort St. John the miner has traversed what can be made into a first-class road, and which it is to be hoped the Government will cut out and make without further delay. A great many prospectors have traveled this road during the present fall, but no one has found the road bad. Of course there are creeks to be bridged and swamps to be corduroyed, scows to be built at the crossings of the larger rivers, and fallen timber to be removed; but apart from these improvements, which are necessary with every new road, there are



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

Enameline

The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

no physical difficulties, as the country is in general level.

At Fort St. John begins the uncertainty; but we have the following data to show that a passable trail exists:

(1) Mr. Ogilvie on his way south from Nelson saw well defined, and in some instances well-beaten, horse trails going in different directions. (2) Wm. Cust, who mine in the district north of the Peace River, speaks of a horse trail in that country. (3) Mr. McConnell, in his report on that section of the country, speaks of Indians going north on horseback. (4) Mr. Ogilvie, in his report of the survey of the Dease, speaks of a horse trail going about 90 miles east in that direction. (5) All Hudson Bay traders in that district know that the St. John and other Peace River Indians hunt along the Liard and that they use horses. (6) It is also known that the Beaver Indians, who hunt north of the Peace River, had formerly large numbers of horses. From this data we are right in believing that a good road can be made from St. John on the Peace River to Sylvester's Landing on the Dease, a distance of 360 miles. From Sylvester's Landing to the lower post is 50 miles, from there to Fort Francis 90 miles, and from there to Pelly Banks 75 miles, a distance of 215 miles, which there is every reason to believe may be traveled without a great amount of trouble. Mr. Ogilvie speaks of a wide valley with good grass on the bottom where horses could be pastured; there are no glaciers to be crossed, and the freezing of the rivers helps rather than retards progress; it will be free from congestion, as no amount of traffic can block this road; storms of whatever kind cannot affect the arrival of supplies, and so long as there are horses enough, there will be no fear of any stoppage. While on the West Coast we have the dangers of the sea, the mountain passes and canyons, on this route there are no dangers which cannot be avoided by ordinary good judgment. The rich gold fields along this route make it doubly desirable;

every stream crossed bears gold, the Pembina, the Athabasca, the Smoky, Dease, Findlay and Omenica have all proved rich enough on the bars to satisfy geologists that the bed rock will be very valuable. The Pelly, which is really the headwaters of the Yukon, is as rich, if not richer, than that water itself. South of the Peace River is a large tract of country known as La Grande Prairie in which immense droves of cattle could be wintered and fed as well as in Alberta. Then there are large hay meadows where hay could be cut and the miners could be fed on cattle and grain raised within a short distance of the mines.

The Government will some day need this road for colonization purposes, as treaties will have to be made sooner or later with the Northern Indians, for the Peace River country is far too rich to be left to Indians and wild animals.

The water route from Edmonton commences at Athabasca Landing about 96 miles of good road from Edmonton. Freight is carried there from Edmonton for \$20 per ton, and there need be no fear of stoppage, as a large number of teams are ready for hire. At Athabasca Landing boat builders are prepared to build boats suitable for use in the northern waters, and guides may be secured to take parties below the rapids. From Athabasca Landing to Peel River requires very little work, except over the rapids, as the stream flows in the direction the miner wishes to go, at about 6 or 8 miles an hour. From Athabasca Landing to Grand Rapids is 167 miles, and here the difficulties of the trip begin, as the boat has to be let down the rapids by ropes and the goods transported half a mile by land to where the miner can run the rapids. He then follows the course of the stream to Big Cascade; from thence he goes to Fort McMurray, 87 miles, and from Fort McMurray to Fort Chipewyan, a distance of 185 miles, after crossing Lake Athabasca, a distance of about 15 miles. From there to Smith Landing there is no obstruction in the river.

A few miles from Fort Chipewyan is the mouth of the Peace River.

On arrival at Smith Landing two courses are open, either to get goods and boat transported by land or to procure a wagon and proceed down the river to Five Portages. The portage from the landing to Fort Smith is 16 miles and then from Fort Smith to Fort Resolution is 194 miles of smooth sailing. Fort Resolution is on Great Slave Lake. From Resolution to Providence is 168 miles, and then, coasting to the south-east end of Great Slave Lake, and passing several small streams whose mouths form safe harbors in case of necessity, we arrive at Big Island, where there is a fishery which will some day be of great commercial importance. Providence to Fort Simpson is 160 miles; Simpson to Rigley, 136 miles; Rigley to Norman, 184 miles; Norman to Good Hope, 174 miles; Good Hope to Peel River, 252 miles. From Simpson to Peel River we have traveled a distance of 800 miles on one of the noblest rivers in the world with a width of from one to four miles and a depth, except in one or two places, capable of carrying an ocean steamer of light draught.

With the exception of one place, the whole river as far as Fort Smith is navigable by steamboats drawing from eight to ten feet of water. After descending the Peel River for some 18 miles we enter the Peel River proper. Going on down the Peel we enter the Rat River, and going up it for 30 miles we reach a portage of about three-quarters of a mile and are at the Bell River. Descending the Bell River for some 60 miles we enter the Porcupine; still going down stream 400 miles we strike the Yukon River about 300 miles below Dawson City. If we do not find the yellow metal here, and it is the opinion of many that we will, all we have to do is to turn our faces up stream—for the first time in 2,400 miles, with the exception of 30 miles on the Rat River—put on our best speed and enter the far-famed Klondyke, a distance of 2,700 miles from Edmonton.

Everyone is Delighted with the **MARMALADE** and **RED CURRANT JELLY**

GOOSEBERRY JAM
PLUM JAM

RASPBERRY JAM
STRAWBERRY JAM
BLACK CURRANT JAM

STRAWBERRY JELLY
RASPBERRY JELLY

Also our Pastry Spice, Sage, Savory, Poultry Dressing, Thyme, Sweet Marjoram and Mint

Put up in nicely labelled glass bottles with screw top. Price only \$1.00 per doz.

Lucas, Steele & Bristol - Hamilton

Have You
Tried It ?

The best medium priced
coffee on the market
to-day.

ABSOLUTELY PURE.



JAMES TURNER & CO. - HAMILTON

A GOOD CUP OF COFFEE

A teaspoonful of "REINDEER" brand condensed coffee and milk, and boiling water, and you have it.

help on't
ided B. It alers
is the
ourses trans- n and rtages. Smith ith to :mooth t Slave ence is south- pass- mouths ity, my fishery mercial pson is miles ; man to to Peel to Peel of 800 s in the r miles places, mer of
e whole able by 1 feet of liver for l River ve enter 30 miles quarters r. De- niles we stream er about f we do it is the have to -for the xception t on our d Klons- es from

Only a few days left to replenish your stock of Xmas goods.

WRITE, WIRE or 'PHONE your order

Telephones . . .

399 and
1399

Prompt Shipment

Bottom Prices

THE DAVIDSON & HAY, Limited

Wholesale
Grocers,

Toronto

AMONG THE RETAILERS.

*Christmas
Fruit
Stand.* P. Macdonald, Church street, Toronto, has an excellent method of displaying his raisins, currants, etc., for Christmas season sale. His counter runs along the south side of the store, the door opening on the west end. Mr. Macdonald has placed on the north side of the store near the door a large table, upon which is a stand divided into some six or seven compartments, each about 30 inches by 18 inches in size. In these compartments he has placed the different grades of currants and raisins which he intends to push, each with its price marked on a neat card. In front of this stand on the table is a margin of about ten inches, which is used to draw attention to a jelly-making powder which is offered for sale. Samples of jelly made from this powder have been sent to the store by the manufacturers, and are placed on the table, with spoons close at hand, and customers are invited to give it a trial. This has been found an excellent way of introducing these goods, as in a very short time after this method of showing the taste of the jelly was adopted, the firm was completely sold out of the powder.

*Watch the
Markets.* Whatever life work a man chooses, be it business, the professions or the farm, if he desires to be up-to-date he must watch, more or less closely, the rise and fall of market quotations. The great concentrating effect of modern inventions and trade influence has had the effect of interweaving the interests of different classes so that one desirous of "climbing to the top" now finds it well to know the conditions that affect those of other lines of business. And as it is beneficial to keep versed on the general market, how much more necessary it must be to follow closely the fluctuations of the articles going over one's counter. This week a grocer has been selling a line of canned tomatoes at 90c. a dozen which he bought some time ago, but which he could not buy for less than 95c. per dozen, and this man is

strongly opposed to selling below the market price. "But," as he expressed it, "I have not been following the market for the last two weeks. I generally do, but not having wanted to buy anything I read hardly anything but the advertisements and the editorials in the last two issues of THE CANADIAN GROCER. I am not often caught."

*Window
Dressing
For Christmas.* The Christmas season is the one time of the year when many grocers use their utmost taste and ingenuity to produce an attractive window. Both in the cities and in the country towns it seems to be an understood thing that the grocers will endeavor to make a picture more or less entrancing for the delight of children—not all of whom are young in years. And it is a good custom, both from a retailer's and from a consumer's standpoint. Many articles are put in the window at this time which the use and value of are not generally understood, and, as people are in a buying mood, many new goods are tried. Trade is thus increased. Then, in a general sense, this custom creates a feeling of brightness and joy which makes life more worth living, and takes the mind from business to an extent which is beneficial, if not occurring too frequently. Business is business, but business is only a part of life.

THE RAMBLER.

THOUGHTFUL GROCERY CLERKS.

The Montreal Retail Grocery Clerks' Association have got out a handsome calendar. It is about 2 feet 6 inches long by 1 foot 10 inches wide. In the centre of this is a picture of the president, Mr. Jos. P. Beauvais, around which the different months are stamped. At each corner there is a picture of the three officers and founder—Mr. P. J. Wayland, vice-president; Mr. G. Robert, treasurer; Mr. J. C. Marchand, secretary; Mr. J. B. E. Poirier, founder of the association. A border, which surrounds the calendar, is composed of advertisements of various wholesale houses and manufacturers.

A FACTORY LEAVING MONTREAL.

Montreal is losing one of its manufacturing establishments. It is the canning establishment of Martel, Lefebvre & Co., on Papineau avenue. For some time the people of St. Johns have been speaking of granting a bonus to the firm, and Mr. Lefebvre has been in St. Johns looking after the matter. He returned this morning, and is very well pleased with the arrangements he has made. The Council have already issued the grant, which will be \$22,500, and it is to be submitted to a vote of the ratepayers on Monday next. There is no doubt that the by-law will pass, as some time ago the matter was discussed in a public meeting called for that purpose, and a vote was taken which showed an overwhelming majority in favor of the grant. Thus Montreal loses one of its oldest firms, through the attractions held out by the Council of St. Johns.

Mr. Lefebvre said this morning that the work of moving would begin immediately, and that a few weeks would see his factory in Montreal closed up.—Herald, Dec. 11.

A STRIKING WINDOW.

Gravel Freres, of Montreal, have a striking window. It consists of a pyramid built upon four columns about 3 feet 6 inches from the base of the window. On each step different kinds of liquors are arranged, all the different shades being in harmony with one another. Beneath this pyramid a smaller one is formed upon the floor of the window, on which are different kinds of catsups, bottled syrup, sauces and different kinds of flavoring extracts. Canned goods are neatly arranged around the pillars of the pyramid.

The border of the window consists of prunes, currants, raisins, etc., all being put up in small boxes, neatly trimmed for the occasion.

A window of this kind, when care is taken to have the different colored packages and cases in harmony with each other, makes a pretty display.

NECESSITIES FOR THE FESTIVE SEASON



- Pure Gold Prepared Icings
- " " Tomato Catsup
 - " " Sweet Catsup
 - " " Spices and Powdered Herbs
 - " " Poultry Dressing
 - " " Sausage Seasoning.



Have we
your
Order?

PURE GOLD MFG. CO.

Toronto

Flake
Barley

A delicious substitute for Rolled Oats, when one wants a change in the Breakfast Porridge. It makes nice puddings, too. It is rich in nerve, muscle and brain-power-giving properties. The equal of many of those Breakfast Cereals that are put up in packages, but Flake Barley is sold by the pound, and for less money. It never fails to please customers—it is a trade-winner. Our sales prove this beyond a question. Let us send you samples and prices—for your interest and for ours.

The Tillson Co., Limited

Tilsonburg, Ont.

From Manufacturer
to Retailer Direct.

IT'S NO JOKE You get more salt to the pound
when you buy

RICE'S PURE SALT

Because it's all Salt.

Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

**TWO
OR
THREE
SPECIALS
AT
REDUCED
PRICES**

NOW IN STORE

Griffin & Skelly's 3 and 4 Crown California Raisins,
also Seeded Raisins, in 1-lb. packages.

Hallowee Dates, fresh and bright.

CALIFORNIA EVAPORATED FRUITS

such as Apricots, Peaches, Prunes, etc.

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

BOUNTY-FED SUGAR.

EDWARD KYNASTON'S West India Circular for November has the following: "The markets of the United Kingdom, which is made the dumping-ground for all the surplus bounty-fed beet from the Continent, both good sugar and refuse, are severely depressed through this flooding process, and whilst the cane growers have just cause to be indignant at the continuance of this unfair dealing, the British refiners suffer also through the extra drawback allowed on refined sugar exported from the Continent, which, taking one country with another, amounts to about an extra 7s. 6d. per ton over and above what is allowed on the raw product. To the uninitiated amongst the British public, which unfortunately forms the largest section thereof, this may appear a small item, but in the working of a large refinery of, say, 3,000 tons of raw sugar per week, the process is thus handicapped to the extent of nearly £60,000 a year, which money must come out of somebody's pocket. It is quite certain no refiner could long stand such a drain, and hence it is not difficult to understand that the money has to be made up by decreased wages to the working people in the refinery, which is again another and very prominent feature in the evil effects of foreign bounties. The application of this principle could be extended throughout the allied industries dependent on sugar refining to an indefinite extent, but to confine the question within reasonable limits, it may be thus assumed that those who suffer most from this State-aided beet production are the cane growers, the British refiners, and last, but not least, the British workman. All sorts of theories may be advanced to attempt to prove that jam and biscuits and sweets employ as many as or more men than sugar refining. This is not to the point. Get rid of the bounties and let the British refiner make the jam and biscuit sugar and all will go on as usual. There is room enough and to spare for both trades to flourish side by side, and common justice demands that

each should be allowed to exist. Raw 88 per cent. beet, first products, polarising 94 to 95 per cent., and without any glucose, is now selling at 8s. 9d., cost, freight and insurance, to the United Kingdom, being subsidized by, say, 1s. 3d. per cwt., which gives an equivalent of 10s. per cwt. to the factory. Foreign granulated, being all pure sugar, or say 100 per cent. crystallisable, is selling at 10s. 7½d., cost, freight, and insurance, also to the United Kingdom, on which the bounty is about 1s. 9d. per cwt. What cane-sugar country with a gold standard can be expected to compete with such prices? The bounty is alone responsible for this starvation position; and whilst the Continent gains nothing, we in the West Indies and elsewhere are within measurable distance of being extinguished. As, however, there are significant indications that the British Government does not intend to allow its West India colonies to be economically expunged from the face of the earth—which would be a lasting disgrace to this country were it to take place—those who are so deeply interested in this question can afford to wait yet a few months longer, when it will be finally known what is to be their fate; and from all one can see, the result is likely to be favorable at last, after many years of waiting. It cannot be possible that in these so-called colonial days we are to be sacrificed to the absurdity of England's 'fixed policy.'"

A MARTYR TO MELONS.

The melon crop was short this year, and a southwest Georgia farmer who had practically "cornered" it in his neighborhood had suffered seriously from the depredations of some of the hungry colored brethren. So he gave out that he had poisoned his melons, and after the news went forth he ceased to miss them.

Night after night an old negro who lived near the finest melon patch had gazed at their green sides with hungry eyes, but the thought of the poison kept him hungry still.

One moonlight night, however, his appe-

petite got the best of him. He looked in the direction of the melons long and earnestly; then shouldering a sack, he started off.

"In de name of goodness, Rufus, whar you gwine?" asked his wife.

The old man turned, pointed to the melon patch and said, slowly and solemnly:

"I'm a-gwine whar dem melons is!"

"But—dey's p'isoned!"

"I know dey is! But I'm gwine ter take my death. Pray fer me!"—Atlanta Con-situation.

STEAMING WINDOWS.

Steaming windows result from the condensation of moisture in warm air upon cold glass. Considered in the abstract, says a London, England, paper, it is clear that there are several ways of preventing the phenomenon in question. One is to keep the air in the windows cool, another is to make the glass warm. Practical men, however, see difficulties in both cases, especially in the latter. No feasible method of warming and keeping warm panes of glass without at the same time making even warmer the circumambient air has yet been devised. Moreover, it is obvious that to warm the outside of windows it would be necessary to warm the street—a somewhat large order. Accordingly, we have to fall back upon the plan of keeping the atmosphere inside the windows as cool as possible. This can only be done by abundant ventilation, sufficient to keep the air practically as cool as the inside of the glass. Of course, the use of lights which, like electric lamps, give out but little heat, simplifies the procedure. It is desirable to light up windows early, beginning with the lights low, so that the air may be gradually heated. It is said that the application of glycerine to the glass has a good effect, and we see no reason why this should not be the case. But the main question must always be one of ventilation. You can no more make hot damp air abstain from condensing on a cold surface than you can make water run up hill.

ins,
ges.

0

n the
estly;

whar

nelon

!"

r take
Con-

con-
n cold
ays a
r that
ng the
keep
is to
men,
cases,
method
nes of
g even
st been
that to
uld be
newhat
to fall
atmos-
ossible.
ventila-
ally as
course,
lamps,
proced-
windows
so that
t is said
he glass
reason
But the
of venti-
ot damp
old sur-
p hill.

WE HAVE A FEW CANS FOR SALE OF CHOICE STOCK
at reasonable prices. If you want any of these
goods send in your order at once and write for
prices. Don't forget that we handle a full line
of Jams and Jellies, and the price is right.

R. J. Graham

BELLEVILLE, ONT.

in stock are not up-to-date. Secure a good
class of trade by offering your customers the
best article on the market.

**"PHAROAH," "PEBBLE,"
"GRIT," "MAYO," etc., etc.**

For sale by all jobbers from the Atlantic to
the Pacific.

J. Bruce Payne, Granby, Que.



It's just the thing

for your holiday trade. It is the best and cheapest
Mince Meat made on earth. It sells at all seasons and
will not ferment in the warmest weather. Send your
order at once to

J. H. Wethey, Mfr., St. Catharines, Ont.

Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.
GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. **Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.** Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

If a Merchant wants Gold

and wants to get it easily, do not go to Klondike, just sell your customers

DALLEY'S PURE FRUIT EXTRACTS

and it will roll into your till, for these extracts give perfect satisfaction, and they also give the merchant a fair profit.

SEND FOR A SAMPLE ORDER TO

THE F. F. DALLEY CO. Limited - HAMILTON, Can.





JOHN B. MacLEAN,
President.

HUGH C. MacLEAN,
Treasurer.

THE MacLEAN PUBLISHING CO.
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

TORONTO: 26 Front St. W. Telephone 2148
MONTREAL: Board of Trade Bldg. Telephone 1255.

LONDON, ENG.

(J. Meredith McKim) 109 Fleet Street, E. C.

MANCHESTER, ENG.

(H. S. Ashburner) 18 St. Ann Street.

Subscription, Canada, \$2.00. Great Britain, \$3.00.
Published every Friday.

**WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER**

TO BALK THE INSOLVENCY BILL.

IT is said that a good deal of quiet missionary work is being done among members of Parliament by those who are opposed to a Dominion insolvency law, and that as a result several members on both sides of the House have promised to take a negative position. It is, in fact, said that a sufficient number of anti-insolvency members has been secured to ensure the defeat of the proposed bill when it is brought up.

While it is to be regretted that any preconcerted action is being taken to deprive the country of that which it so obviously needs, yet those who are opposed to an insolvency law on legitimate grounds are perfectly right in doing all they can to secure the defeat of the measure. But while this is so, it is none the less obvious that the champions of the bill should be on the qui vive as well.

If there is to be an insolvency law there is no time for those who favor it to slumber and sleep. There must be a more vigorous awakening to action than there is at the moment apparent if the desideratum is to be secured.

There is no question about the necessity of such a law. People may prate about a better credit system being the remedy. A better credit system would undoubtedly do

a great deal, but we have not got it, and the ideal is a great way off.

To use the better-credit-system argument against an insolvency law is like declaring there ought to be no law punishing murder, but that all evil disposed persons should be Christianized.

But we are not yet in the millennium either in business or religion. Until we are there is need both for an insolvency law and work for the preacher.

The strongest influence against the last insolvency bill when it was before Parliament was that of the bankers. And their particular opposition was not due to any inherent disbelief in the principles of an insolvency law. It was due to an inherent belief that a banker should have double the security of any other class of creditor. This the last bill did not purpose doing, hence its collapse.

The necessity of an insolvency law is so obvious that we cannot understand how any man who has given the matter thoughtful attention can conscientiously oppose it.

It is wanted for the debtor class as well as for the creditor class. An honest debtor has certainly no reason to fear it. On the contrary, he has every reason to welcome it, for if perchance he should become an insolvent, a way of escape would be assured him after he had done all he could to meet his indebtedness, for all are agreed that an insolvency law without a discharge clause cannot be. It is only the dishonest debtor that will have reason to fear and tremble.

There is no dearth of reasons why an insolvency law should exist. Every man whose business ramifications extend to more than one province has been made to realize its necessity time and again. Had the provinces suitable laws there would not be the same necessity for action by the House of Commons. But the powers of the several provinces are very limited in this respect, and the little the most of them have done has been woefully short of even what it might have been.

What is wanted is a uniform law: a law which covers the provinces from the Atlantic to the Pacific. And the Parliament of Canada is the only body which can supply such a law.

Next to our own interests there are the interests of those in Great Britain who sell us goods. Because of the absence of an insol-

vency law a great many on the other side of the Atlantic are deterred from pushing business in Canada. In other words, the absence of an insolvency law is giving the Dominion a bad character among the mercantile classes in the Motherland. And people who are cautious in selling to us are not likely to be liberal in buying from us. An insolvency law is therefore necessary in order that the mercantile community in Canada may enjoy in Great Britain something at least approaching that high standing which does the credit of the Dominion among the financial men there.

Then something certainly needs to be done for the honest but unfortunate insolvent. There is no reason why he, through purely unfortunate circumstances over which he had no control, should be under a ban for the remainder of his days.

But while a law is needed for the protection of an honest but unfortunate insolvent against creditors who may not have the necessary quality of mercy to grant him a discharge, yet a law is also wanted which will sufficiently lengthen and strengthen the arm of justice that it may reach after and punish those business men who are obviously dishonest.

There is much in the insolvency law cause to inspire sympathy and co-operation, and it is to be hoped they will not be withheld, but will be employed from now till the battle is won, for an insolvency law must come sooner or later.

CREAMERY BUTTER WANTED.

A subscriber in British Columbia will, about Jan. 15 next, be in the market for a carload of creamery butter, and he is desirous of securing the names of a few good creameries which are in operation during the winter. If those of our readers who can furnish the desired information will kindly forward same to the office of THE CANADIAN GROCER it will be sent to its destination.

NEW DATES IN MONTREAL.

The first receipts of new dates arrived in Montreal last week and have been meeting with a fair sale in a jobbing way. In addition to the shipment already received, there are several lots on the way, which are expected in the course of ten days or so. These are being offered to arrive by the jobbing trade at 5¼ to 5½c.

CANNED TOMATO SITUATION.

SOMETHING approaching excitement is apparent in Toronto in regard to tomatoes.

As will be noticed in another column, the canners met in the "Queen City" the latter part of last week, and although the figures there adduced showed the pack to be somewhat in excess of that of last year, according to the statement of an officer of the organization, there has been an increase rather than a decrease in the bullish character of the market. Some of the packers did not put up nearly as many tomatoes as last year, but there were a few in certain localities which were able to so increase their output as to bring the total pack of the country somewhat in excess of that of last year.

There are two or three influences which are tending to keep the market up.

In the first place, while the pack was of fairly good proportions there are perhaps only three or four packers who have any on hand, and these are not at all inclined to dispose of them except at good prices, and these good prices mean from 90 to 95c. per dozen. We hear of one transaction this week, but the figure was not revealed.

The quantity held in packers' hands is placed at 8,000 cases by members of the packers' association.

Wholesalers in Toronto do not appear to have been liberal buyers. At any rate their stocks are anything but heavy just now, while it is known that most of them are buyers. Wholesalers in Western Ontario cities appear to have been the freest buyers, while large quantities have been placed by the packers on Northwest and British Columbia account. Within the last few days several enquiries have been received from British Columbia. Large quantities of tomatoes as well as other descriptions of canned goods will undoubtedly be wanted for the Klondyke. Enquiries have also been received in Toronto from the east.

The shortage of the tomato pack in the United States naturally helps to strengthen the situation in Canada. The Trade, of Baltimore, states that "tomatoes still maintain the leading tone among all fruits and vegetables that fill the list: It is apparent that tomatoes are watched zealously by both

buyers and sellers, and that there is still an anticipation among all dealers that there are further profits to be had in them." It is said that some of the packers in the United States are oversold on British account and that they have made some purchases in Canada to fill orders. One packer in Canada is reputed to have disposed of three thousand cases in this way. Some corn has also been exported.

As a result of the stronger feeling some of the wholesalers have this week instructed their travelers not to accept less than 95c. per dozen for tomatoes, while some brands are held as high as one dollar. Up to the time of writing, however, 90 to 95c. per dozen are the ruling wholesale figures.

The present condition of the market for canned tomatoes teaches a lesson as to the fallacy of selling futures. Most of the packers were in the market booking orders long before the tomatoes were on the vine, much more in the can. And in their haste to get business they booked a large number of orders at 65c. per dozen, while 60c. was no uncommon figure. The bulk of the pack seems to have been sold at 65c., or nearly 40 per cent. below the market price of today. It does not follow that they would have got that 40 per cent. more had they delayed looking for business later, but they would have got a good portion of it.

Wholesalers are now talking of "dollar-ten" and "dollar-twenty" tomatoes before next season's pack comes in, and packers talk quite freely of "dollar tomatoes." It is possible that such may be so, but it must be remembered that stocks in retailers' hands are larger than usual. A gentleman who has recently returned from a business tour of Manitoba, the Territories and British Columbia informs THE CANADIAN GROCER that retailers through that part of the country which he traversed appeared to be well equipped with canned tomatoes.

To sum up: While it is evident the market for canned tomatoes is in a stronger position than it has been for years, yet it will be well for the trade to be careful in regard to handling goods at fancy prices.

Two departmental stores were burned in the United States last month. Is this the fire of retribution?

THE SUGAR AGREEMENT.

NEGOTIATIONS regarding a uniform jobbing scale of prices on refined sugar that have been in progress ever since the end of October promise to be a success.

The outline of the new proposition was given at the time of the conference, and it is understood that members of the trade at all leading Ontario centres and at Montreal have agreed to them. Representatives of the trade in Quebec City, however, have not yet come into the fold, but strong hopes are expressed that they will yet be induced to do so.

Their objection appears to be that when such an arrangement was in force previously it led to a lot of jobbing in the staple by parties who were not regular wholesale jobbers, so that an agreement practically became a dead letter, and business was lost. It is hoped, however, that under the present circumstances they will see their way clear to unite with the members of the wholesale trade elsewhere in a sincere effort to do away with the pernicious practice of cutting that has been in vogue in connection with this staple.

The jobbers, one and all, protest that they do not intend to use the proposed agreement to wring out any extortionate profits. In fact, as they very properly point out, such action would have the natural result of inflating prices to such an extent that margin of profit would be too tempting to be resisted by people who were anxious for an order, and did not care how they secured it. Their idea is to fix the margin so low that it will not tempt traders to cut prices.

It is asserted that even if it is found impossible to persuade the Quebec City houses to come into the agreement, an effort will be made to put the proposed arrangement in force in such territory as they do not reach. At present these houses confine their attention chiefly to the district in Quebec province east of Sorel on both the north and south shores of the St. Lawrence. It is a question with some whether they would do though, were there an agreement which permitted them to undersell jobbers in other cities in their own territory. This fear may in the end, provided the Quebec firms do not fall into line, prevent the introduction of the scale in the province of Quebec, whether it has the same effect elsewhere or not.

THE ADULTERATED MOLASSES.

THE question of adulteration in New Orleans molasses has attracted some attention as a result of articles which appeared in The N.Y. Journal of Commerce in regard to the matter.

Owing to the conditions ruling, however, in Quebec province, the fact has caused much thought to traders in molasses at Montreal. The reason is simple. Very little, if any, molasses; except Barbadoes stock, is consumed in the eastern province. The French Canadians are the chief customers for molasses; they have acquired a taste for Barbadoes by years and years of use. As they are inherently a very conservative race, they don't want anything else. This fact has been frequently demonstrated when other molasses than Barbadoes, especially Porto Rico, that was both better and cheaper than the former, met a poor demand.

The stocks in the east consist almost solely of Barbadoes and Porto Rico, and the goods in each case are pure. It is admitted, however, that stocks are unusually light with the prospect of high prices. Whether this latter circumstance will lead to the importation of cheap and inferior New Orleans molasses the future will decide. The majority, however, consider it unlikely owing to the reason above given.

DUTY ON OATS AND OATMEAL.

A DEPUTATION of oatmeal millers waited upon the Council of the Winnipeg Board of Trade with a view to enlisting the board's co-operation in an effort to induce the Government to revise the duties on oats and oatmeal.

The present duty on oats is 10c. per bushel, and on oatmeal 20 per cent. The millers figure that on one barrel of oatmeal imported from the United States the duty is 44c., while the duty on a sufficient quantity of oats to produce a barrel of oatmeal is \$1.10. In other words, the duty is 66c. lower on the finished than on the raw article.

It does, of course, seem unfair that the raw material should have a relatively higher duty upon it than the finished product, and this is certainly the case in this particular instance. The matter is at least worth being considered by the Government. At the same time, however, it does not appear that

any great injustice is being done to the oatmeal millers, notwithstanding the obviously unequal character of the duties.

According to the Trade and Navigation Returns, the quantity of oatmeal imported into Canada is small, last year it only being \$10,263 worth, of which \$1,629 worth was from Great Britain, and \$8,634 worth from the United States. Of oats we imported \$123,143 worth from the United States, and \$203 worth from Great Britain.

UNPARDONABLE APATHY.

IT is surprising the apathy which obtains among retail grocers in regard to associations. Where there should be hundreds on the membership roll there are often only scores, and where there should be scores attending meetings there are not dozens.

The Retail Grocers' Association of Toronto is an organization which does a great deal for the trade of the "Queen City," and a great deal more than it is given credit for, and yet all the work is done by a few men.

From a statement which the secretary has prepared it is learned that the association's membership is practically where it was a year ago. This ought not to be, for the organization has had a most energetic and capable staff of officers during the year.

Toronto is estimated to have about eight hundred retail grocers. Now, at least one-fourth of that number should belong to the association, but it does not, while at the regular meetings there is seldom an attendance of two dozen members.

The action of the association may not be always wise. Where is there the organization that is perfect? But it is not wise for those who find fault with the acts of the Retail Grocers' Association in Toronto or anywhere else to remain away from the meetings or withhold their membership because they cannot see eye to eye with the organization in everything it does.

Where there is co-operation there is both strength and better results. It is to be hoped that during the New Year the grocers of Toronto will co-operate more fully with their association. And what applies to the grocers of Toronto applies with equal force to grocers elsewhere.

A STRONG SUGAR MARKET.

SUGAR has developed further strength during the week, and two or three circumstances have contributed to this.

Probably the most important bullish factor is the reduction of Licht's estimate of the beet sugar crop in Russia by 50,000 tons, which makes a reduction so far in his estimates of the crop of 90,000 tons in all, while it is said he is expected to make a further deduction of 100,000 tons from his original figure.

According to the last report, there were in the four ports in the United States only 324,639 tons of raw sugar, against 664,999 tons on June 24th last, a decrease of over 51 per cent.

While the European beet sugar estimates have decreased, it is worth noting that the calculable consumption in Europe and North America and some other parts of the world has increased.

What is by no means a bearish factor is the announcement that the Governments of France, Germany, Belgium and Austria have arranged a conference to consider the abolition of the bounty on sugar now given by these countries, and that there is every possibility of the objects of the conference being attained.

Beet sugars have during the week exhibited a hardening tendency, and 88 per cent. sugar has advanced in London to a point about one shilling per cwt. above the lowest point in the present campaign. In New York centrifugal sugars have appreciated 1-16c. per lb. since our last issue. The only change in Canada is a further advance of 1-16c. per lb. in the price of all grades of sugar by the Acadia refinery. Up to the time of writing the other refineries had made no change since that of last week.

MINING OUTFITS.

As announced elsewhere, S. H. Ewing & Sons, of Montreal, are going extensively into the business of outfitting and supplying expeditions to the Klondyke and other mining regions. They have already supplied several parties of Americans bound for the Yukon, and their success with these has led them to devote particular attention to this line.

ADULTERATION OF MOLASSES.

IN the treatment of molasses, the use of substitutes and other ingredients has grown to such an extent, according to a complaint from New York, that it is claimed a comparatively insignificant percentage of the total product is now being placed on the market in a pure condition.

The chief cause assigned for this large increase of adulteration is the adoption of the centrifugal process of refining sugar, which extracts a much greater percentage of sugar from the cane than the old method, and thus leaves a smaller molasses product. The decreasing cost of glucose, the principal adulterant, further increased the margin of profit on the mixed article. Then, a shortage of supplies of the pure article a few years ago created a good opportunity to build up the trade in the adulterated goods.

Glucose in itself is harmless, and there would be no reason against the sale of molasses mixed with it if the mixture were branded as such. It is stated that adulteration is carried on both in New Orleans, the shipping point of the bulk of molasses, in the great wholesale centres of the north, and even at the plantations, so one importing direct cannot be sure of the pure article. In New Orleans, some 350,000 barrels of molasses are shipped annually, and into this, it is claimed, is put nearly 100,000 barrels of glucose, a percentage of over 30 per cent. Then, when it reaches the wholesale centres in New York about 30 per cent. more glucose is added, in many instances.

Powerful chemicals are also used for the purpose of bleaching the mixture, with such success that they have the necessary blend and bleach to give them the style and character of pure, fancy, open-kettle, new crop New Orleans molasses.

The price of pure molasses at New Orleans ranges from 23 to 30c. per gallon on the levee there. Allowing for shipping, cooperage, insurance, etc., molasses costing 28c. would cost 32c. at New York, yet there is offered on the New York market goods similar in color at from 20 to 27c., and competition is so keen that retailers who would pay the price for the pure article are unable to compete with those selling the adulterated, cheaper goods.

This is undoubtedly having a bad effect

on the molasses trade, as the consumer who cannot tell the difference between the pure and the adulterated molasses soon becomes suspicious of all molasses and eventually discontinues their use.

LECTURES TO CLERKS.

The Montreal Retail Grocery Clerks' Association held their second lecture in St. Joseph's Hall, Dec. 12. It was given by Mr. S. Cote, editor of *The Moniteur du Commerce*, who took for his subject "The Grocery Trade." The first point he touched on was that a clerk should not let his legs and arms do all the work, but that he should use his brains, and miss no opportunity which would help to improve his mind. He should make use of his brains not only for things that he cared about, but for his employer's interest, which would most certainly end in his own welfare. No small thing should escape his observation. He should seize every chance he had of finding out the market value of the different articles handled, not only the home market, but all others where such goods can be had. They ought to learn what these goods are composed of. For instance, take coffee: one selling it should know all the different grades and the ingredients which are used as well; the condition in which it is brought into Canada and why the transformations have taken place from the coffee plant to the boxes on the store shelves. Mr. Laporte, of Laporte, Martin & Co., Mr. D. Parizeau and Mr. J. Perreault were among the number present. The grocery clerks are taking a great interest in Mr. Cote's lectures, about 70 of them being present.

FITTING OUT FOR THE KLONDYKE.

Several parties for the Klondyke have been fitting out in Toronto during the past week or ten days. One party, consisting of seven citizens of the United States, placed an order for the following groceries: Six hundred pounds of tobacco, 21 barrels of flour, 1,200 pounds of oatmeal, 600 pounds of sugar, 250 pounds of baking powder, 400 pounds of roasted coffee, 750 pounds of white beans, 250 pounds of raisins, 250 pounds of prunes, 25 cases of condensed milk, 50 cases of corn and tomatoes, 15 cases of corn starch, 300 pounds of rice, 200 pounds of salt, besides sundry other articles.

The supplies were for three years, and each member of the party had put \$1,000 into a fund to provide for the necessary outfit of groceries, hardware, clothing, etc.

The party go by the Edmonton route, and the leader, who has been in the Klondyke country before, stated that this, to his mind, was the preferable route.

A CHRISTMAS WINDOW.

By R. O. Fielding, Hamilton.

IT is somewhat difficult to describe a window display without the aid of illustrations. I give a brief outline of two Christmas window decorations that I used some three and four years ago.

In the centre of the window, about four feet from the glass, construct the framework of a horseshoe some six feet high and otherwise proportionate. Cover this with holly, evergreens, etc., and where the nails should be place a small electric light for each nail. Cover floor with white cotton wool frosted over. In the centre of the horseshoe place a large figure of Santa Claus drawing a sledge, which has just overturned at the corner of the shoe, throwing oranges, nuts, candies, small dolls and toys promiscuously over the snow. At each side of the shoe, and placed a little forward of it, put a Christmas tree on which are hung bags of candies, oranges, nuts, toys, etc. Cover framework of window with holly, evergreens, etc. Make the background of green and yellow cheese cloth, draped in stars, the stars being green, and the centre of each star yellow and in the centre of that again place a red electric light. Put here and there three or four suitable mottos tastefully gotten up. This was one of the most attractive windows I ever put in.

Another Christmas window: Construct a large horn of plenty, some fifteen feet long, from hoops and slats, cover over with paper, over which put cotton wool by means of mucilage. Then bind spirally with strips of green tissue paper two inches wide. The point of the horn fasten to the wall as far from the glass as possible and about six feet from the floor of window, lying on the floor, and about three feet from the glass. Cover the floor with dried moss frosted over. Out of the mouth of the horn let candy, nuts, oranges, small dolls and toys flow in delightful confusion on to the moss. A little distance from mouth of horn place a figure of Santa Claus pointing his hand to it. Cover framework of window with holly, evergreens, etc., among which place electric lights. Make background of green cheese cloth draped in neat folds from top to bottom; this cover with wreaths and crosses of holly, with trailing vines, imitation lilies and roses here and there; also put two or three tasteful mottos. On one side of horn place a Christmas tree with bags of nuts, candies, etc., on it.

These windows were got up at very little expense and proved drawing cards. All the eatables, dolls, etc., displayed in them were distributed on Christmas Day to poor families whose names we got from customers.

Your Interests
Are Ours



We protect you by satisfying your customers. We guarantee the purity of our Crown Brand Flavoring Extracts—return them if for any cause they fail to satisfy.

We seek to secure the confidence of your customers. In doing this we are gaining YOUR confidence.

GREIG'S CROWN FLAVORING EXTRACTS

ARE A LEADER.

They are not only **Absolutely Pure** but of great strength—they go further than other extracts.

You will find that it pays to handle these goods. Fruit, Flower and Spice Flavors, forty different kinds.

Robert Greig & Co., Montreal



FINE LIQUORS

From **P. HOPPE**

Amsterdam and Schiedam - HOLLAND



Creme de Menthe.

RETURNED

*Dec 21/97
F. M. A.*

EAU D'OR (Golden water.)

ANISETTE

GRENADES

PARFAIR AMOUR

(Perfect love.)

FLEUR D'ORANGER

(Orange blossoms.)

EAU D'ARGENT

(Silver water.)

CHERRY BRANDY

PUNCH A L'ARAC

CURACAO SEC (Dry)

LIQUEUR DITE DES

MOINES (as made by the monks), pints and quarts, green.



RETURNED
Maraschino.



Curacao Brandy.

RETURNED



Liqueur des Moines, green.

RETURNED



Gin "Night Cap."

RETURNED



Liqueur des Moines, green.

RETURNED

After fully convincing ourselves as to the excellency of all goods produced by the old and honorable house of P. Hoppe, of Amsterdam and Schiedam, Holland, we have accepted to represent this firm in Canada for the sale of its fine liquors, as well as for its gin, the now well-known brand of "Night Cap." The ever increasing sale of this gin has been the best proof of its high qualities, and we now put before you a few of the fine liquors made by that house and which we carry in stock.

We also have a full assortment of all the goods you want for the Holiday Trade.

Our Prices are Low.

Every Attention is Paid to Mail Orders.

We Ship Quick.

L. Chaput, Fils & Cie. - Montreal

RETURNED

*6 Cuts
Dec 21/97
F. M. A.*

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Dec. 16, 1897.

GROCERIES.

THERE is a great deal of merchandise going out, but the influence of the unfavorable weather has appreciably made its impression upon trade during the past week. With an improvement in the weather is confidently expected an improvement in business. The feeling in regard to canned tomatoes is decidedly strong, and the same may be said with regard to sugar. The Acadia sugar refinery advanced its quotations another sixteenth of a cent on Monday, making a gain of one-eighth within a week. Up to the time of writing the other refineries had not followed. Currants have again advanced in the primary market. The demand for all kinds of foreign dried fruits is good. Coffees are in good demand, and both Rios and Santos are higher in the outside markets. The tea trade is still on the whole quiet, although some business is being done in spot teas and in fine flavory Ceylons. Payments are fair.

CANNED GOODS.

The feeling in tomatoes is stronger, and while most houses are quoting 90 to 95c. at least one firm has instructed its travelers to accept nothing less than 95c. A good many enquiries are being heard, but not much business is transpiring. Peas and corn are steady. Pumpkins and beans are about the cheapest articles in the canned vegetables

and fruit line, the former selling at 70c. up and the latter at 60 to 65c. up. We quote as follows: Tomatoes, 90 to 95c.; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 60 to 95c.; peaches, \$2 to \$2.60 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; cohoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; 1/2-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

COFFEE.

Wholesalers are still experiencing a good demand for the better grades of Rio coffee at from 9 to 10c. per lb. The market is firmer, both Rios and Santos being about 1/2c. per lb. higher in the primary markets than ten days ago. Jobbers quote green in bags: Rio, 8 to 12 1/2c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27 1/2 to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

The refiners are not doing much, but the wholesalers have been experiencing a better demand during the past week or ten days. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3 1/4c. per lb.

MOLASSES.

A rather better demand is being experienced for molasses. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

The demand for sugar is light, but there is a strong feeling in regard to prices. In addition to the advance of 1-16c. per lb. made last week the Acadia refinery on Monday last marked prices up another 1-16c., although the other refineries have not so far followed suit. The outside markets continue to rule firm. Licht has reduced his estimate of the Russian beet sugar crop by 50,000 tons. We quote, subject to a discount of 1 per cent., 10 days: Extra granulated, 4 7-16c. for less than carload lots, and 4 3/8c. for carload lots; yellows, 3 11-16 to 3 13-16c. per lb.; Canadian German granulated, 4 1-16c. per lb.; Austrian granulated, 4 1-16c. in bags for less than carload lots.

NUTS.

According to advices received in Toronto this week Tarragona almonds will cost near-



THOROUGH CLEAN FAST
Positively removes every seed.
We have them. You ought to have them.
WALTER WOODS & CO. - Hamilton

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**
The world-renowned French Vanilla Chocolate.

"OUR COMPETITORS"

Are tumbling over one another in a vain attempt to reach us—but—



Took the lead from the start, and still maintains it.

WHOLESALE AGENCIES . . .

- 25 Front Street East - - TORONTO
- 318 St. Paul Street - - MONTREAL
- 219 Cambie Street - - VANCOUVER, B.C.
- 15 Niagara Street - - BUFFALO, N.Y.
- 206 State Street - - BOSTON, Mass.
- 347-349 Fifth Avenue - - PITTSBURG, PA.
- 59-61-63 Jefferson Ave. - - DETROIT
- 15 Exchange Street - - ROCHESTER, N.Y.

Your Customers want it

It is
well
advertised



It is
well
known

MADE ONLY BY

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N. B.

ly 1c. per lb. more than they did per last shipment. The demand for nuts is good. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Business is much about the same as a week ago. We quote: Standard "B," broken lots, 3¾c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3¾c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¾ to 4½c.; sago, 3½ to 4½c.

SPICES.

There is not much being done, but prices are being fairly well maintained, according to advices from the primary markets. We quote as follows: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.;

pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEA.

A little more business is being done, but the tea trade is still, on the whole, dull. There have been some sales of spot teas of Ceylon growth at from 13½ to 16½c. Indian teas on spot at 13½ to 14½c. are wanted, and there have been a few transactions. Fine, flavory Ceylon teas at about 1s., shown by agents of London, England, firms, have been readily picked up, but as these teas are scarce in the British capital it has not been possible to fill orders in some instances. Wholesalers report a fair demand for this time of the year from retailers for Indian and Ceylon teas, but Japans are even quieter than they usually are at this season of the year. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRENTS—Another advance of about

1s. per cwt. is cabled in fine Filiatra currants. The demand for currants continues brisk. We quote: Provincials, 5½ to 5¾c.; Filiatras, 6c. in bbls; 6½c. in half-bbls and 6¼c. in cases. Patras, 6½c. in bbls.; 6¾c. in half-bbls. and 6¾ to 7c. in cases. Vostizzas, 7 to 8c. in cases.

VALENCIA RAISINS—The demand is fair. Owing to the high price of currants and the scarcity of Malaga raisins, Valencia raisins at present prices are looked upon as good property. We quote: New goods—Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6½c.; layers, 6½ to 7c.

MALAGA RAISINS—Stocks are becoming reduced, and it is thought there will not be enough to supply the demand. We quote: London layers, \$1.50 to \$1.70; black baskets, \$2 to \$2.20; blue baskets, \$2.30 to \$2.50; Connoisseur clusters, \$2.20 to \$2.40; desert clusters, \$3.50 to \$3.75.

CALIFORNIA RAISINS—The demand for 3 and 4-crown is being well maintained. We quote: 3-crown, 7¼ to 7½c. per lb.; 4-crown, 8¼ to 8½c. per lb.; 1-lb. cartoons, 20c.; 2¼-lb. cartoons, 35c.

DATES—Are in good demand. We quote Hallowee at 6¼ to 6½c. per lb. and Sairs at 5½c. per lb.

FIGS—There is the usual holiday trade being done. We quote as follows: 4-crown,

**POULTRY
BUTTER
EGGS
HONEY**

J. A. McLEAN,
77 Golborne St.
— TORONTO.
Commission Merchant.

CANADA'S CANNED FISH

SARDINES, Oils, Mustard, Tomato, Spiced
CLAMS
CLAM CHOWDER
SCALLOPS
FINNAN HADDIES
SEA CHICKENS

Sales have doubled this season.
They will keep for years. Every
can guaranteed.

JOHN SEALY
SAINT JOHN, N. B.

The Following Brands
Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS
OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. **DERBY**

E. NICHOLSON

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants
and Brokers**

**Teas, Canned Goods, Molasses, Coffees,
Dried Fruits, Syrups, Spices, Starches,
Condensed Milk, Salmon, Bags, Beans,
Canned Meats, Smoked Meats, Lard, Oat
meal, Rice, Tapioca, Sago, etc. etc.**

Representing some of the leading houses in the world.
Advances made against consignments. Storage—in
Bond or Free. Wholesale Trade and Millers only
supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

WE CAN PLEASE YOU

**Send us your
Christmas Order....**

**FULL
LINES
BEST
GOODS**

**Malaga Grapes
Cranberries
Lemons
Oranges
Nuts—"all kinds"
Dates—new**

CLEMES BROS., Toronto

10 to 11c.; 5-crown, 11 to 13c.; 7-crown,
13 to 14c.; 9-crown, 15 to 16c.; natural
figs, in bags, 4½ to 5c.; mats, 3½ to 4c.
per lb.

PRUNES—The ss. Styria, having on board
a considerable quantity of "Sphinx" brand
Turkish prunes, part of which is for the Can-
adian market, is about due in New
York. California prunes are meeting with
a fair sale. We quote as follows: 40 to
50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to
70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to
90's, 6½ to 7c.; 90 to 100's, 6 to 6½c.
Silver prunes (fancy), 13½c.; egg plums,
9½c.; golden plums, 10½c.

CALIFORNIA EVAPORATED FRUITS—There
is still a good trade being done in apricots.
We quote: Apricots, 9 to 9½c. per lb.
in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes,
and 13 to 14c. in 1-lb. cartoon boxes;
Peaches, 9½ to 12½c. in 25-lb. boxes, and
13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

There is a good trade being done gener-
ally. Oranges are moving well, Valencias
especially. The low price of lemons has
created a good demand for them. Grapes
and cranberries are also moving briskly.
The demand for apples is steady and fair.
Prices are firm and unchanged. We quote:
Almeria grapes, \$5 to \$8 per keg; lemons,
Messina, \$3.25 to \$4 a box; cocoanuts, \$4.50
a sack and 60c. per doz.; oranges, Valencia,
\$5 to \$6.25 per case; California navels, \$4
to \$4.50 per crate; Jamaica oranges, \$7.50
per bbl., and \$4 per box; Mexican oranges,
\$3.50 to \$4 a box; bananas, \$1.50 to \$1.75;
Cape Cod cranberries, \$8 to \$8.50 per bbl.,
and \$2.75 to \$3 per box; Canadian cran-
berries, \$6.75 to \$7.50 per bbl., and \$2.50
per box; Nova Scotia cranberries, \$8
to \$8.50 per bbl.; Canadian apples,
\$2 to \$3.50 per barrel and 40 to 50c.
per basket; Canadian onions, red or
yellow, in 80-lb. bags, 70 to 80c.; pickling
onions, 75c. per basket; celery, 25 to 50c. a
dozen; winter pears, \$3.50 to \$4 per bbl.
and 30 to 50c. per basket.

COUNTRY PRODUCE.

EGGS—There is a good supply, though
really choice eggs are wanted. The demand
is good, with prices firm as follows: Fresh
laid, 16 to 17c.; held, 13 to 14c.; pickled,
13 to 13½c.

POTATOES—There is steady though quiet
demand, with lots offering. We quote:
Carload lots at 60c. and small lots on the
market at 70c.

DRIED APPLES—There have been a few
transactions on the basis of 4 to 4½c.,

**POULTRY
BUTTER
HONEY
EGGS**

Are
in good
demand.

Chas. J. Graham
88 Front Street
East Toronto

THE QUEEN CITY OIL CO. LTD.
SAMUEL ROGERS, President, TORONTO.
See that you get the genuine brands. Boston Coach Oil,
Harness Oil, Sewing Machine, Bicycle, Lantern and Gun
Oil, Ho-f Ointment, Axle Grease, Paraffin Wax Candles,
Electric Light and Granite Candles, Coach Candles, Christ-
mas Candles, Plain and Decorated, Cordova Wax Candles.
Enquire for prices.
Use PEERLESS OIL for Machinery.

THE TRADE BUILDERS OF B.C.
ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
OF PURE Preserves, Pickles, Ketchups, Vine-
gars, Confectionery, Candied Peels.
We guarantee the purity of our manufactures. Works:
VICTORIA, B.C.

POTATOES AND APPLES
Wm. Hannah & Co.
TORONTO and MONTREAL
Board Trade Building. 177 McGill St.
We are always open to buy or sell car lots.
Write or Wire us for Prices.

Special **KLONDIKE** Supply
for Houses
We offer Evaporated Apples, Peaches, Apricots,
etc.
Evaporated Eggs (splendid article), 1 pk. equal to
3 doz. eggs; also in bulk.
Condensed Pure Grape Vinegar; 1 gallon makes
21 gallons, with addition of water.
Evaporated Vegetables (for soups) in packages.
Several large shipments already made to Van-
couver. Write for particulars.
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO

EGGS
Demand fair receipts lighter, selling
in a limited way at 15 to 16 cents.

BUTTER
Large roll, tubs and pails are in good de-
mand at from 15 to 16 cents. Ship
RUTHERFORD, MARSHALL & CO.
62 Front St. East,
TORONTO

G.F. & J. GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

f.o.b., the outside figure being for choice stock. Generally speaking the market is dull. Jobbers are quoting choice stock at about 5c. per lb.

EVAPORATED APPLES— Holders are still asking 8 to 9½c. outside, but we hear of no transactions. Jobbers quote all the way from 9 to 10c.

BEANS—Some business has been passing during the week at from 80 to 85c. for prime beans in 10 to 50 bag lots.

HONEY—Business is moving slowly. We quote: Clover honey, 7½c.; buckwheat, 4c.; light color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, \$1.50 to \$1.75 per dozen.

POULTRY—The stocks are cleared up, and now the market is in a healthier condition. There is an enquiry for a much better class of turkeys than has been offered the last few weeks, for which as high as 9c. may be had. Other fowl of a superior class are also sought. We quote: Geese, 5 to 5½c. per lb.; chickens, dressed, 25 to 40c.; ducks, 40 to 65c.; wild ducks, widgeons, 20 to 25c.; bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 7 to 8c. per lb.

PROVISIONS.

The open and damp weather has quieted trade considerably this week. Dry salted meats are in good demand. Light dressed hogs are 15c. higher this week. Clear shoulder mess barrel pork has risen 50c. per bbl. We quote:

DRY SALTED MEATS—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½c.; tubs, 6¾c.; pails, 7c.

BARREL PORK—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$14.

DRESSED HOGS—We quote: \$5.40 to \$5.50 for heavy, and \$5.65 to \$5.75 for light hogs.

BUTTER AND CHEESE.

BUTTER—There is a good demand for choice dairy in all lines. Creamery is still plentiful. We quote: Dairy, best, large

CHRISTMAS CONFECTIONERY

Sold on merit. The low prices prevailing in Candies has not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

J. McLaughlan & Sons Manufacturers
Biscuits and Confectionery **Owen Sound**

LAKE HERRINGS and TROUT.

No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads off.

No. 1 FALL-CAUGHT PICKLED HERRINGS, in kegs, heads on.

No. 1 LATE FALL-CAUGHT TROUT, in kegs.

Send your orders to

**THE EBY, BLAIN CO., Limited, TORONTO, or
THE PLAYFAIR, PRESTON CO., Limited, MIDLAND, ONT.**

rolls, 14 to 15½c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

CHEESE—There is nothing doing, with local quotations remaining at 8½ to 9c., according to make.

FISH AND OYSTERS.

The open weather has kept the oyster trade dull. Fish are moving freely. Fresh trout, haddock and steak cod have fallen from ½ to 1c. per lb. Manitoba frozen white fish are now on market. Split herring in half-bbls have fallen 25c. We quote as follows: Oysters, \$1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1; Manitoba frozen white-fish, 7½c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market is easier, with a decline of from 1 to 2c. per bush. since last week. Peas and oats have advanced ½ to 1c. per bush. We quote the street market

as follows: Winter wheat, 81 to 82c.; barley, 27 to 34c.; peas, 45c.; oats, 25c., Toronto freights. No. 1 hard wheat is quoted at \$1.02, Toronto freights.

FLOUR—The market has eased off again, with an all round decline of 10c. We quote: Manitoba patents, \$5.40; Manitoba strong bakers', \$5; Ontario patents, \$4.50 to \$4.70; straight roller, \$4.10 to \$4.15, Toronto freights.

BREAKFAST FOODS—Market continues active, with prices firm. We quote: Standard oatmeal and rolled oats, \$3.30 in bags and \$3.40 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.25; pot barley, \$3.

SALT.

The lack of cars is again handicapping shippers. Otherwise market is in good condition. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B. barrels, 75c.; sacks, 50c.

SEEDS.

There is a brisk demand for alsike and clover in fancy to choice grades for export. Foreign purchasers seem to be willing to take none but the higher grades, and, as there is no local demand there is a large range in price, with dealers not anxious to buy the poor grades at the lowest rates. Alsike is quoted at \$2 to \$5; red clover at \$2.75

WE ARE
PAYING
CASH
FOR

DRIED
APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. **Toronto**

to \$:
offer
\$1.2
Hi
for
1, 9
Ca
1 vea
10c.;
20c.
SH
taker
to \$1
W
Bu
unch
10 b
Cana
Ame
17c.
Sh
Th
15c.
Al
price
Th

DRIED FRUITS



We are clearing out the balance of this season's importations at **CLOSE, SHARP PRICES** to **PROMPT BUYERS**.

A Post Card Enquiry will develop Profitable Results.

WIRE OR TELEPHONE URGENT ORDERS AT OUR EXPENSE.

THE **EBY, BLAIN CO.,** LIMITED
 WHOLESALE IMPORTING AND MANUFACTURING GROCERS
 TORONTO

to \$3.75. There is very little timothy offered. What comes in brings from \$1 to \$1.25 per bushel.

HIDES, SKINS AND WOOL

HIDES—Market remains firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS — We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Another rise of 5c. has taken place. They are now selling at \$1 to \$1.05.

WOOL—Pulled wools remain inactive.

PETROLEUM, ETC.

Business is good in all lines, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16½c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Sheepskins have again advanced 5c.

The price of light dressed hogs has risen 15c.

All grades of flour have declined 10c. in price.

The choicest grade of alsike is bringing

50c. more than last week. Fancy red clover is 15c. dearer.

Fine Filiatra currants are cabled another 1s. dearer.

Manitoba frozen whitefish are on the market at 7½c. per lb.

A shipment of "Sphinx" prunes for Canada is nearly due at New York.

Some wholesale houses are quoting canned tomatoes 5c. per dozen higher.

The Acadia sugar refinery has advanced all grades of refined sugars another 1-16c.

Fresh trout, haddock and steak cod have fallen from ½ to 1c. per lb. Split herring, in half-bbls., have declined 25c.

QUEBEC MARKETS.

MONTREAL, Dec. 16, 1897.

GROCERIES.

THE grocery market has presented a considerable degree of activity during the present week in several lines, especially from first to second hands, but the actual jobbing movement, notably in seasonable goods, such as fruit, nuts, etc., is not as satisfactory as some people wish. Sugar is firm abroad and the advance at the refineries here has led to freer purchasing by jobbers. Light stocks of molasses

cause continued firmness in prices, and coffee has improved its position to a considerable extent in the matter of values. Demand for tea also has been fairly active, while jobbers here have been large purchasers of staple lines of canned vegetables at full prices.

SUGAR.

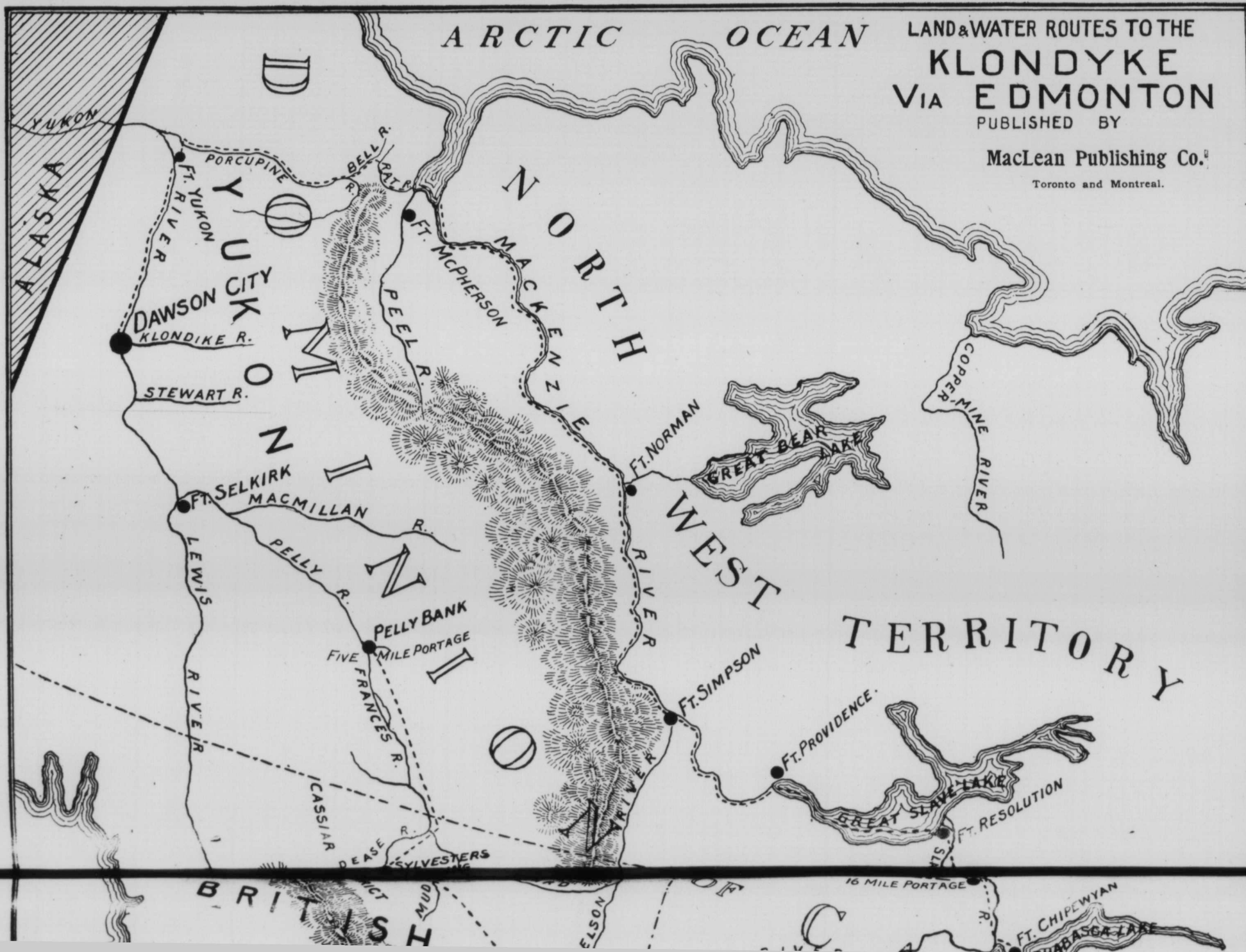
The advance in sugar is fully maintained, and prices are held strong as a result of the marked strength displayed by the raw article. Cables this week from London stated that there had been a general advance in prices. Beet was especially strong owing to reduced crop estimates, and December advanced to 9s. 3¼d. and January, 9s. 4½d. Cane was firm at an advance with a tendency to improve more and Java was quoted 10s. 10½d., and fair rehning, 9s. 6d. This has led to pronounced strength in the raw market at New York and prices have an upward tendency, and the market for refined has followed suit. The result of all this strength is that buyers here are taking hold more freely in this market and refiners have been doing more trade at the advance. In a jobbing way trade is of an ordinary character, and despite the advanced cost from first hands it is asserted that some jobbers have been accepting orders at cost or even less.

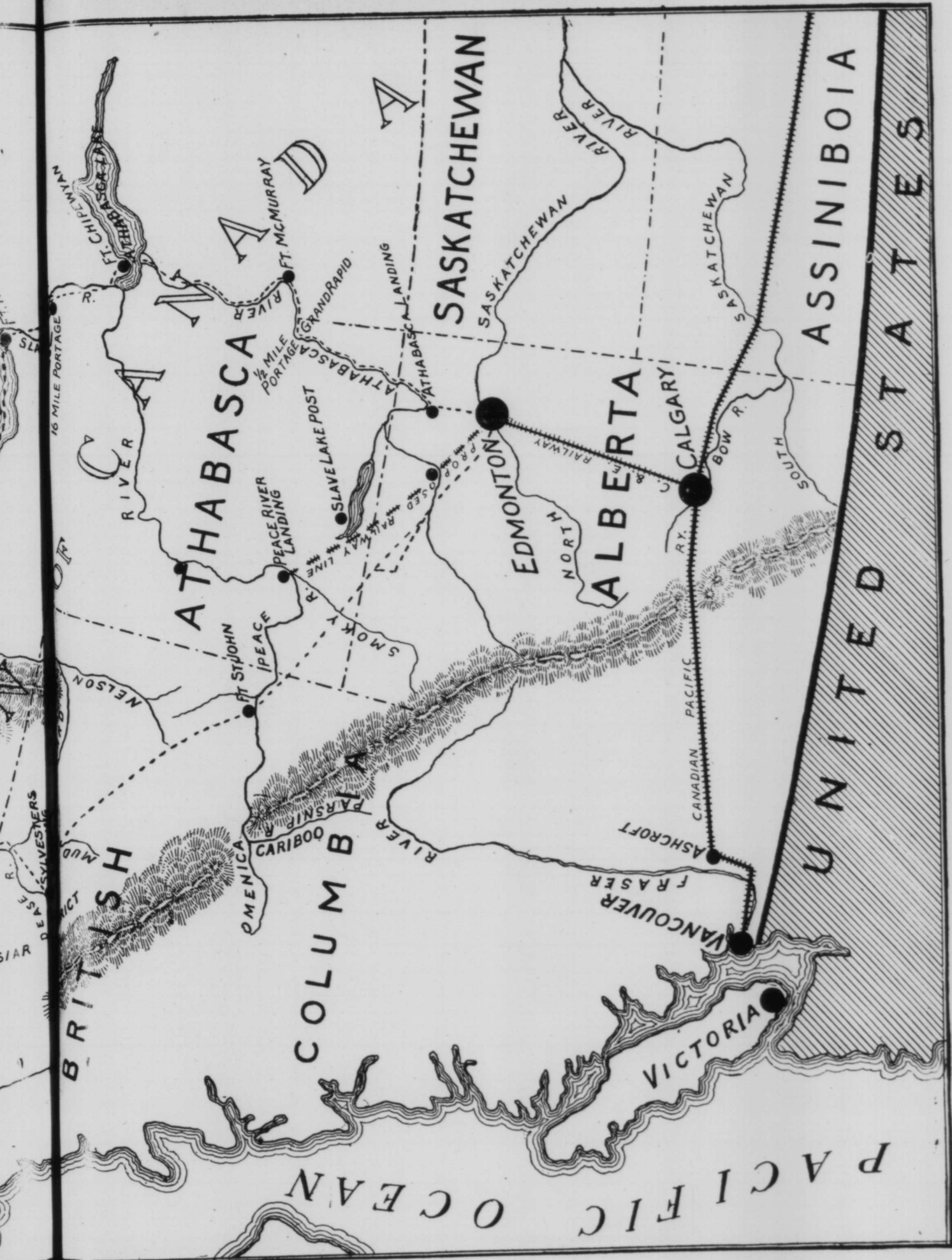
LAND & WATER ROUTES TO THE
KLONDYKE
VIA EDMONTON

PUBLISHED BY

MacLean Publishing Co.

Toronto and Montreal.





Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Teas, Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons Wholesale General Commission Merchants,
27 St. Sacramento Street, **Montreal.**

We quote: Granulated, 43-16 to 4¼c., as to quantity; German do., 315-16c.; low-grade yellows, 37-16c., and bright, 3¼c.

SYRUPS.

Trade in syrups is only moderate and prices are unchanged at 2 to 2½c. for Canadian in half-barrels, as to grade and quality.

MOLASSES.

With light supplies prices of Barbadoes molasses are firmly held. Demand is good in a jobbing way and it is predicted that there will not be enough to last out until the spring. Porto Rico stock in first hands also is well reduced and nothing can now be had under 26c. first cost, net cash, in round lots. In a jobbing way, we quote Barbadoes, 26c. in puncheons, 27½c. in tierces, and 28½c. in barrels, with Porto Rico, 27 to 28c.

RICE.

There is a fair jobbing demand for rice. We quote as follows: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

SPICES.

Business is fair with no change in the conditions governing the market. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

COFFEE.

The coffee market exhibits a rather better feeling abroad, and the fact has led to a recovery in values here from the extremely low level which ruled previously. Sales of Rio have been made at 9 to 13¼c., and Maracaibo, 13 to 15½c.

TEAS.

The firm feeling in teas continues. This is especially the case in Japans, and the movement from first hands that we noted

last week has been repeated during the present one, several round lots of Japans selling at 16 to 17c., while China blacks have been turned over at 17c. and Pingsueys at 10½c. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

CANNED GOODS.

There has been a fair trade passing in canned vegetables from first to second hands, the most notable fact in this connection being the sharp advance realized on this market for round lots of tomatoes, which have sold in the west to parties here at a price equal to 95c. laid down, the transactions involving 2,500 cases. Corn also has changed hands at the equivalent of 80c. to \$1; peas at 90c. to \$1; 3-lb. apples, 90c. to \$1; salmon, \$1.10 to \$1.20, and lobsters at \$2.50 to \$2.75 for cases of 4 doz. In a word, the canned goods market has been an active one, and it seems evident from the way they have been operating that some jobbers were in want of supplies, as they readily paid the prices asked. We quote: Tomatoes, 95c. to \$1; corn, 80c. to \$1; peas, 90c. to \$1; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2 to \$2.25; 3-lb. do., 90c. to \$1; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25 to \$1.45; "Clover Leaf," \$1.25 to \$1.45; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

There has been little change in Valencia raisins and demand is still rather backward,

considering the approach of the holidays. Prices all round are steady to firm, as follows: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins are about steady, and advices from the Coast report little change, both 3 and 4-crown being held very firmly at primary points. On spot we quote: 2-crown, 6¼ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¼ to 9c.

Loose Spanish muscatel raisins are offering here at 6 to 7c., according to grade, while Sultanas are quoted at 9½c. for standard brands.

The currant market is very firm abroad and advices from Greece state that there is little prospect of any decline for the rest of the season, there being scarcely 30,000 tons left for export. Spot prices, however, show little change. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5¾c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5¾c. fine Provincials, half-cases, 5½c.; do., cases, 5¾c.; do., bbls., 5c.

There is a steady demand for prunes of all sorts. We quote as follows: Austrian, 6¼ to 7c.; French, 4¼ to 4½c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

There is a quiet trade in figs, and prices are steady at the following range: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

The first arrivals of new dates came to hand this week, and there are several other shipments which are expected here in the course of 10 days. Values range from 5¼ to 6c., as to grade, both from stock and on lots to arrive.

NUTS.

There is a quiet trade in nuts, and values generally are steady. Pure Mayette Grenoble walnuts are very scarce and firm, and Tarragona almonds are also difficult to

Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY
SOLE MANUFACTURERS

Geo. Anderson, Manager. Toronto

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts., TORONTO.

Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.

Consignments of Fruit and Produce handled with care.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.
Telephone 645.

MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb., 12-lb., 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

F. W. FEARMAN - HAMILTON

Agents for A. Booth Packing Co'y, Baltimore Fresh Oysters. Nova Scotia and Portland Cured Finnan Haddies received daily.

obtain in any quantity. Marbot walnuts are steady also. We quote: Grenoble walnuts, 9½ to 10½c.; Marbots, 9 to 9½c.; Tarragona almonds, 9c.; shelled almonds, 21 to 22c.; shelled walnuts, 16 to 18c., and cocoanuts, \$3.50 per 100.

FISH.

There has been a fair movement in all kinds of fish, although the Advent trade has not been up to that of former years. With the exception of fresh frozen herrings stocks of all kinds are ample. In pickled fish values run about as follows:—No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, \$4.75 to \$5; half barrels, \$2.75; Nova Scotia, half barrels, \$2.25; B.C. salmon, \$11 to \$11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, \$3.75 to \$4; No. 2, \$2.40; No. 1 large cod, \$4.25 to \$4.50; draft cod, \$5.

Fresh fish have moved quite actively during the week, especially haddies at 6c. and Yarmouth and bay bloaters at 9c. to \$1, and herrings 10 to 11c.

There is a small trade in dried cod at 3¾c. dressed, or skinless at 4¼ to 4½c.; pure boneless at 4½ to 5½c., and boneless at 3c.

Fresh haddock and cod are selling at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; and Manitoba pike to arrive at 3½c. Fresh herrings are very scarce at \$1.75 to \$1.85 per 100.

Shell oysters are rather high and this curtails the demand, business being small at \$7 for hand picked.

DRIED APPLES.

The dried apple market is steady and unchanged at 5½ to 7c., and 10c. for evaporated.

APPLES.

The apple market is quiet, but steady, at unchanged prices, viz.: \$3 to \$4.50 for No. 1 and \$2 to \$2.50 for No. 2.

GREEN FRUIT.

There has been an active trade in green fruit during the week. Oranges are the most active line, Jamaicas selling firm, while several carloads of Californias sold at \$4 to \$4.50 per box; Valencia oranges also met with a good demand. Lemons are quoted steady also, and cranberries are in active request. We quote: Lemons, \$3 to \$3.25 per box; Jamaica oranges easier at \$6.50 per bbl.; California, \$4 to \$4.50 per box; Valencia, \$4.75 to \$5 per case; Almena

WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

THE WM. RYAN CO. LIMITED

70 and 72 Front St. East. TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST., TORONTO, ONT.

POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

HUGH WALKER & SON

Wholesale Commission Merchants

GUELPH, ONT.

Extra Fancy Maiori and Sorrento Lemons, Bananas, Cocoanuts, Sweet Potatoes, Spanish Onions, Cranberries, Peaches, Pears, Apples, Grapes, etc.

grapes, \$5 to \$6.50 per cask; Cape Cod cranberries, \$7.50 to \$8, and Nova Scotia, \$6.50 to 7.

COUNTRY PRODUCE.

EGGS—The egg market has advanced, and prices are fully maintained. The demand is good, new laid selling at 22c., choice candled, 18 to 19c.; Montreal limed, 14 to 15c., and western limed, 12½ to 13c. per dozen.

BEANS—There was no change in beans, trade being slow at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

GAME—The receipts of partridge continue small, for which there is an active enquiry, and prices rule firm at 80c. for firsts and 45 to 50c. for seconds per brace.

POULTRY—A fair enquiry was experienced for poultry to-day owing to the more favorable weather, but notwithstanding the advance in prices realized at Perth Fair on Saturday values here show no material change as yet, but higher figures are anticipated in the near future. Turkeys sold at 7½ to 8½c.; chickens, 6½ to 7½c.; ducks, 8 to 8½c.; geese, 5 to 6c. per lb.

HONEY—The market for honey is quiet and prices unchanged. We quote: White clover, 12½c.; dark clover comb 10 to 10½c., and dark 7 to 8c.

PROVISIONS.

There was no change in the provision market, except that the feeling is rather easier owing to the increased receipts of dressed hogs, but no actual change has yet taken place. The demand is quiet and trade of a jobbing character. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5¼c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

DRESSED HOGS.

The receipts of dressed hogs are increasing, for which the demand is limited owing to the unfavorable weather; consequently trade is quiet and prices about steady at \$5.50 to \$5.75 for heavy weight and at \$6 to \$6.25 for light, per 100 lbs.

SALT.

Continues steady. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, \$1.10 per bag of 215 lbs.

FLOUR AND MEAL.

The demand for flour from local and country buyers continues fair for small lots, and the market is moderately active with no change in prices to note. We quote as follows: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.40 to \$4.45; bags, \$2.15 to \$2.20; best Manitoba strong bakers', \$4.90 to \$5; second do., \$4.50 to \$4.60, and low grades, \$2.70; Hungarian patents, \$5.40.

The demand for meal is limited and market rules quiet, but prices are fully sus-

Balfour & Co.

Wholesale Grocers
Importers of Teas

HAMILTON, ONT.

We are open to buy
Dried Apples of good
quality. Write us.

tained. We quote: Rolled oats, \$3.50 per barrel, and \$1.70 per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

There is no change in feed. Business is moderately active under a fair demand. We quote: Ontario bran, \$10.50; shorts, \$11.50 per ton, bulk; Manitoba bran, bags included, \$11.50, and shorts, \$13.50 per ton.

GRAIN.

The unsettled feeling and the lower prices in the American grain markets has checked the demand for the present from foreign buyers and local shippers for Canadian grain, and the market was quiet. We quote: Ontario red winter wheat, 90c.; white, 89c.; peas, 57c.; oats, 27c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 36 to 40c. in store.

BALED HAY.

There was rather more enquiry for hay this week and a somewhat better feeling prevailed in the market, but prices show no change. No. 1 selling at \$10.50, and No. 2 at \$8 to \$8.50 per ton in car lots.

CHEESE AND BUTTER.

Cheese ruled quiet to-day and there is no indication of any immediate change. Enquiry started at the close of last week continues, but the prices on which it is based do not permit of any general buying, but only dealing in bargains which can be secured in the vicinity of 8¾ to 8½c. It is needless to reassert that few sellers are willing to accept these figures for strictly finest fall makes for the very good reason that it would take a good deal more money to let them out of stocks in hand at a profit. The conditions, therefore, are the same, viz., buyers and sellers apart. The cable is unchanged.

Butter continues to move along in a quiet, steady way. Supplies of really first-class, late made creamery are scarce, and for anything offering full prices are realized. In fact, exporters have, it is understood, paid from 18½ to 19c., which is more than they were willing to concede during the earlier portion of last week. In a domestic jobbing way enquiry is good also. Cable advices from Liverpool quote finest, 92s. and good, 60s.

MONTREAL NOTES.

Pure Mayette Grenoble walnuts are very scarce on this market, and prices are firmly held from 9¼c. up.

Advices on currants are very strong from primary points, but the fact has not led to

To Hand

NEW SEASON'S TEAS

Extra Values. Young Hysons, Japans, Ceylons,
Assams and Congous.

XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS**, the finest produced

any advance in the range of spot prices here as yet.

The first arrivals of new dates were received here this week and have been selling at a range of 5¼ to 6c.

There have been some large purchases of tomatoes by jobbers in this market on the basis of 95c. per dozen, laid down here.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 13, 1897.

THE trade is now largely in the hands of the retail dealers, with whom Christmas trade opened rather earlier this season than usual. Prospects are for a better Christmas business than last year. The mild weather of the past week has somewhat interfered with business and much depends on the weather during the coming week. In wholesale trade, except some city business, it is rather quiet. Markets keep firm. Sugar has shown an advance and is tending upward. Lard holds its price better than was expected. In flour the feeling is firmer and sales are being more freely made. Winter export business is active. The C.P.R. and Beaver Line have had to refuse large quantities of freight that have been offered through lack of steamers. A second elevator is very much needed here.

OIL—The advance in American burning oil spoken of last week holds. It is largely local, applying to the city and nearby points, where prices during the summer have ruled below those through the province. Prices are firmly held. Winter freight rates and insurance tend to strengthen them. The big end of the winter's business was done, however, before the first of the month. No advance as yet has been made in Canadian oil. Market is, however, very firm. We quote: Best American burning oil, 18½ to 19c.; Canadian water white, 16 to 17c.; Canadian, prime, 14 to 15c.; cod oil, 22 to 24c.

SALT—Market continues to be well supplied, particularly in Liverpool coarse. One lot is to hand by steamer this week, and two or three more on the way. There is fair demand. Eastport is our best customer. There is not so much doing in the Liverpool factory - filled, Can-

MILLAR'S Paragon Cheese

SATISFACTION GUARANTEED

THE PRETTIEST POTS

The Most Delicious Cheese



A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS
FRANK MAGOR & CO.
Montreal
A. E. RICHARDS & CO.
Hamilton
JOSEPH CARMAN
Winnipeg

**T. D. Millar Cheese
Company**
INGERSOLL, ONT.



India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



adian salt being largely used. We quote: Coarse, 40 to 45c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

CANNED GOODS—This is rather a quiet line, although in vegetables a good, steady business at full prices is doing. In canned salmon the low prices ruling at the close of the canning season caused somewhat larger stocks to be bought than would otherwise have been the case. While prices rule rather lower stocks are not over large. In haddies the season has been a fair one. There is not, however, the increase in demand west that was hoped for. In meats demand is dull. Fruits, particularly peaches, are low. Apples are scarce and high. Pineapple tending higher. We quote as follows: Corn, 70 to 75c.; peas, 75 to 90c.; tomatoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.40 to \$2.50; American, 2-lb. tins, \$2.60 to \$2.70; 1-lb. tins, \$1.40 to \$1.60; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.40 to \$2.50; 2's, \$1.40 to \$1.50; American, 3's, \$2 to \$2.25; pineapple, \$2.50 to \$2.75; fruits in glass,

\$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.05 to \$1.15; clams, \$5 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—The Christmas demand keeps business active. Apples have a better sale; right stock is held firm. There is enough here for all demands at present prices. Oranges are plentiful. Valencias continue to arrive freely. The first full car of Californias are to hand. In Floridas a few are here for Christmas trade. In cheap oranges Dominicas can still be had. New lemons are being freely received, and there is fair trade. Very few bananas are moving. Sweet potatoes have light sale. In cranberries Cape Cod are rather higher, and native berries likely to advance. We quote: Messina lemons, \$4 to \$5; Dominica oranges, \$5 to \$6 per bbl.; Valencia oranges, \$4.50 to \$5; Florida, \$5 to \$5.25; California seedlings, \$3.50; navals, \$4 to \$4.50; apples, \$2 to \$3.75; bananas, \$2 to \$2.25; Malaga grapes, \$5 to \$7; native bog cranberries, \$5 to \$6 per bbl.; Cape Cod cranberries, \$8.50 to \$9 per bbl.; sweet potatoes, \$4.25 to \$4.50 per bbl.; shaddock, \$3 per bbl.; grape fruit, \$3 per bbl.; sour limes, \$1.75 per box; sweet limes, \$2.50 per box.

DRIED FRUIT—Raisins continue to arrive. Currants are getting scarce. The trade has been large and mostly in cleaned. In citron, stocks were short and some American was imported which is giving satisfaction. In evaporated apples, some new are here, but prices are high and there is no particular demand. Dried are quiet. California prunes have large sale and prices are low, but prospects are for firmer figures later. In seeded raisins a good business is doing. Some little trouble is met in the different qualities, and different prices rule, but when brands become known this will not be. Fard. dates continue to hold the market for new fruit. Sale of figs is still large. Onions show no change. There have been some very large importations of nuts this fall. Prices are low and sales large. We quote as follows: Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.50 to \$1.65; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 5¼ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¼ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5 to 7½c.; Fard. dates, 7 to 7½c.; dried apples, 4½ to 5c.; evaporated apples, 9½ to 10c.; onions, \$2 to \$2.15 per bbl.; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to

10c.; Sultana raisins, 7½ to 9c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 11c.; orange peel, 12c.

SUGAR—Market shows strength, and during the week two advances of 1-16c. each have taken place. The first foreign granulated to come here this season arrived this week. It is preferred to the local second grade because grain is finer. In powdered sugar the sale has been active. We quote: Granulated, 4¼ to 4½c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

MOLASSES—There is nothing new. Stocks are quite light and better prices are expected, but market keeps easy. There is some demand for small packages. And some shipments of New Orleans continue to arrive. It is difficult to get it at a right price to sell in this market. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, barrels, 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.; Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

DAIRY PRODUCE—In butter there is rather better demand, but arrivals are quite large, so that prices keep low. Best stock has good sale. Cheese is dull and stocks ample. In eggs there is rather firmer feeling and rather higher prices have ruled, the result of holiday demand. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 17½ to 18c.

FISH—Dry cod is firm with but fair stocks. Pollock is still scarce. In pickled fish there is rather less sale, but prices are held firm, receipts being small. Smoked herring are the dull feature of the market. Quite a few are to hand this week. In alewives there is more inquiry and holders will likely sell as soon as there is fair market price. In frozen herring a few have arrived but there has been no weather for frozen fish trade. In haddies the movement west is large. Boneless fish, a fair trade with price according to quality. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.20 to \$3.25; pollock, \$1.80 to \$2; bay herring, \$1.65 to \$1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls., \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; do, half-bbl., \$2.75 to \$3; wolves, \$2.45 to \$2.50 half-bbl.; bloaters, 50 to 60c.; kippered herring, \$1; haddies, 4½c.

PROVISIONS—There is light sale for barreled goods such as pork and beef. In the former prices are easy. Smoked meat business is done direct by local curers to retailer. Round hogs are brought from Prince Edward Island and Ontario for local curers. In lard prices are firmly held. There is a fair stock here. We quote as follows: Clear pork, \$14.50 to \$15.50; mess, \$13.50 to \$14; plate beef, \$13.50 to \$14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

FLOUR, FEED AND MEAL—In flour a good trade is reported. The advance in

wheat, while it makes a firm market does not affect price much. In feed a better business is doing at rather easier prices. Oats are also rather lower. Oatmeal, however, continues firm with quite full stocks here. Cornmeal is still low, and a large business is being done. Beans seem rather firmer. Hay, dull and low. Barley, firm and rather higher. Split peas are scarce and high. We quote: Manitoba flour, \$5.70 to \$5.75; best Ontario, \$5.00 to \$5.10; medium, \$4.75 to \$4.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$1.95 to \$2; middlings, car lots, in bulk, \$16 to \$17.50; bran, do, \$14.50 to \$15.00; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; oats, 34 to 37c.; hay, \$11.50 to \$12.50; barley, \$3.10 to \$3.15; round peas, \$1.25; split peas, \$3.45 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

W. W. Estey, grocer, of Fredericton, has sold out to Burt & Coburn.

A. L. Goodwin received this week the first full car of California oranges to come to this market.

E. A. Gidney is building a large factory for canning haddies and lobsters at Digby Neck, Nova Scotia.

J. Hunter White has been appointed agent of the Montreal Milling Co. They offer a Manitoba flour, Hungarian patent.

A western visitor was seen at the C.P.R. elevator this week. It was a beautiful grey raccoon, thought to have come in a car of grain.

The catch of Shelburne herring this season was between 30,000 and 40,000 barrels, and prices obtained were higher, being \$3 to \$3.25 per bbl.

At the North Shore the shipping of smelt by the carload has commenced. Bass fishing is active. Eels are plentiful but prices are low.

It has been thought for some time that the pulp wood industry could be carried on successfully in our province. The matter is to be tested by some of our mills this winter.

A reception and lunch, which was a great success, was given on the Beaver Line steamer Gallia to a large number of the business men of St. John the day before she left port.

Fred W. Hugginson, for some years traveling for the tea house of J. Harvey Brown, of St. John and Halifax, is now on the road, in these lower provinces, for Rowley & Davis, London, Eng.

Merritt Bros. & Co. received a small shipment of foreign granulated sugar this week. The sugar which is being manufactured by the Acadia refiners to compete with the foreign sugar is rather coarse.

It is said the Boston Fish Bureau is moving to have less duty on Canadian fish. It would be a great thing for these lower pro-

vinces if this could be done. It is hoped that there will be some result to the movement.

MANITOBA MARKETS.

WINNIPEG, Dec. 13, 1897.

ONLY twelve days to Christmas and the weather mild as spring. In fact, dealers in some lines of perishable products are sighing for more frost, but the ordinary citizen passes the coal office with a contented smile and has no desire to see the thermometer go any lower. Already large numbers of Manitobans have taken advantage of the Christmas excursion rates and have left for holiday trips both east and south. Times are good, and Manitoba farmers will, in very many cases, spend Christmas under the old home roof tree in consequence. The exodus does not appear to have affected trade here, however, as it is unusually good in nearly all lines. It is with regret that we report this week the failure of one of the oldest and most respected wholesale grocery firms in the city. One of the members of the firm said some time ago to your correspondent that competition was so keen they found it difficult to make any profit, and this is doubtless the cause of the assignment. The exact amount of the liabilities is at present not generally known.

The new regulations in regard to tea appeared in the Ottawa despatches of Thursday, and on Friday one of the houses here that handles tea extensively advertised, "Pure tea, every packet is certified to that effect by Her Majesty's Customs in England."

The Board of Trade, as previously intimated, have memorialized the Government at Ottawa with regard to the reduction of the duty on oats, so that there be some equality between the raw material and the manufactured product.

As navigation has just closed there is no wheat market this week, as everything is at a standstill, but by next week there will, no doubt, be something of interest in regard to business being done on the reduced freight rates east from Fort William.

Our Industrial Exhibition Board have just held their annual meeting and the returns from the last Exhibition are most gratifying. The happy thought of the manager to have this year an American day, met with a more speedy reward than is often the fate of good deeds. Nearly 4,000 Americans attended the Exhibition, some actually bought farms in the province before they left, and many have since returned and taken up land and they will in all probability be followed by others. It was our pure bred stock that seemed to catch them particularly.

The Parsons Produce Co. have concluded

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

“Princess Louise” Japan Tea.

“Victoria” Japan Tea

“P. Richard’s” Brandy.

“Mitchell’s” Whiskeys

72 to 78 St. Peter Street, MONTREAL

THEY HAVE THE REPUTATION

LE CAPORAL, 12's
COUNT DUFFERIN, 12's

The highest class Cigarette Tobacco that money and skill can produce. Prices show a good profit to the retailer.

CUT TOBACCOS

MORNING DEW
CHAMPAIGN
GOLDEN LEAF
HUDSON

VIRGINIA FLAKE CUT
VIRGINIA CUT PLUG
VIRGINIA CUT PLUG
KENTUCKY CURLY CUT

For smoking or chewing.

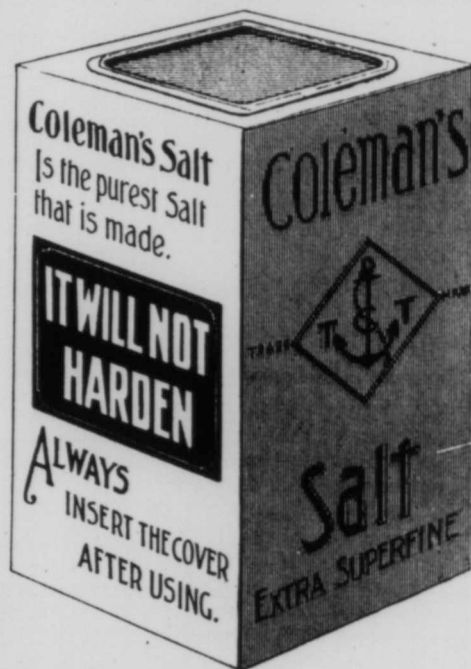
These Brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS — We are the largest snuff manufacturers in Canada. All the standard makes. Jobbers in any locality will quote you Prices.

Manufactured by the well-known firm

B. HOUDE & CO. - Quebec, Que.

SALT...



We recommend COLEMAN'S SALT as the best brand on the market.

Specially put up for Table or Dairy, in the neatest packages.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

ADDRESS

The Canada Salt Association
CLINTON, ONT.

a deal to take over the last September and October butter of all the Government creameries in the Northwest Territories, which amounts to over 70,000 lbs. The price paid is not made public, but is understood to be very satisfactory to the Government. The quality of the butter is very fine. Prices have changed but little since last writing.

GREEN FRUIT—A good line of heated cars is being prepared to run out on all through and branch lines to provide the province and territories with green fruit for Christmas. The market here is now well supplied with all the usual lines. Apples, Canadian, \$4.75 per barrel, Southern, \$4.25; oranges—Mexican and Navels are in, and while both are good the Mexicans are probably a little the best, being heavy, very sweet and juicy. Prices—Mexican, \$5 per case; California Navels, \$5; lemons, California, 300's, \$5. Winnipeg has seldom been supplied with such good lemons. Pears, fancy Washington, per box, \$2.25; grapes, fancy Malagas in kegs, medium weights, \$8; heavy weights, \$8.50; bananas \$3.50 per bunch, and the supply rather short; Cape Cod cranberries, \$8.50 per barrel of 90 pounds, with a tendency to a shortage in the market; sweet potatoes, \$5.50 per barrel.

NUTS—Market is now well supplied, the consignment of new Grenoble walnuts being equal to demand; price, 13 to 13½c.; filberts, 12c.; hickory, 10c. Peanuts scarce, selling at 12c. Almonds, Valencia, scarce, with prices slightly higher, being now quoted at 15c. Kentish cobs and Italian chestnuts are now in. These nuts only appear here for the Christmas trade, as they are too expensive for general sale.

FOREIGN DRIED FRUITS—Raisins, market firm and price unchanged; currants, ditto. Quite a large trade has been done in cleaned currants and seeded raisins done up in packages; in fact, this line has increased fully 100 per cent. over last year, showing that the housewife is willing to pay a few cents more for an article that reaches her in an attractive shape and ready for use; figs, fancy new, in boxes of 10 lbs., \$1.40. There has been a dearth of cooking figs, but a car arrived on Saturday, shipped direct from Malaga. It will be sufficient to fill back orders.

EVAPORATED FRUITS—This market is very firm. Evaporated apples, 11½c.; apricots, 11c. per lb. Dried apples are very scarce, but it is thought that towards spring, when Ontario farms have had time to dry small lots, more will be offering. The sale of apricots has undoubtedly been increased by the high price of apples.

CANNED GOODS—Nothing new. Tomatoes still going up, and though it is now hardly likely that they will reach \$2.50 by

the New Year, they will touch that point before March, as just now the demand for these goods is quiet to what it will be two months hence, when supplies of fresh vegetables are exhausted.

COFFEE—Rios have been offering very freely and the market is much lower, but, as the jobbers had nearly all sufficient stocks on hand to supply their customers, very few, if any, sales have been effected.

CHEESE—Market is firm and prices unchanged. Ontarios are still offering freely, but seem to find no purchasers. The price and the possibilities of frost in transit seem to preclude trade, and no purchases of Ontarios are reported.

EGGS—Receipts are light. Dealers are paying 18c. and selling at 20c.

BUTTER—Dairy, 14 to 15c. for round lots of choice. Supply has not continued to increase as anticipated, and genuine fresh made is scarce.

CEREALS—Oatmeal, which is now almost all American, is \$1.80 per sack. New buckwheat is to hand and is in good demand at \$1.50 per 50-lb. pocket.

CURED MEATS—This market is slightly easier with lower tendency. Hogs are now coming in more plentifully, and packers are all busy. Prices range about as follows; Hams, medium, 10½ to 11½c.; breakfast bellies (which may now be said to be in fair supply), 12 to 12½c.; backs, 10 to 11c. Shoulders are scarce and hard to obtain. They are worth from 8½ to 9c.; long clear, 7 to 7½c.; lard, pure, \$1.80; compound, \$1.60.

FISH—Owing to the stormy weather east neither finnan haddies nor bloaters are reaching this market in the quantities anticipated. Prices are: Haddies, 7½ to 8c.; bloaters, 100's, \$1.20; ditto, 60's, \$1.50.

CANADA'S EXPORT TRADE IN HOGS

THE following is a United States view of the export trade of the Dominion in hogs, being taken from The National Provisioner, of New York and Chicago:

"Canada's export trade in hogs has risen in 25 years from a mere nothing, and in the more recent years of this period the increase has been by leaps and bounds. The increase is continuous, and, although Ontario farmers have gone into hog raising wholesale, the demand from Great Britain for Canadian raised hogs has outstripped the increase in the number raised, which does not nearly keep pace with the demand. This trade in the British market is unlimited, and it has been found highly profitable. The average price paid by packers for a 165-lb. hog, which is the average live weight, is between \$8 and \$9. These hogs are about eight months old. A farmer raising 125

hogs, which is not a large individual number, and receiving \$1,000 for them, considers the business very attractive. The British demand is for grain-fed hogs; the product of the corn-fed hogs is not wanted, except at lower prices.

"The total export of ham and bacon to Great Britain from Canada last year was 53,000,000 pounds, valued at \$4,500,000. The hogs for export are nearly all raised at present in Ontario and Quebec."

THE CANNED GOODS PACK.

A MEETING of the Canadian Packers' Association was held in the Walker House, Toronto, on the 9th and 10th inst. The object of the meeting was to receive reports regarding the pack of vegetables and fruits. The attendance was small, there being present: President W. A. Ferguson, of Delhi; D. McAuley, of Trenton; A. C. Muller, Picton; H. I. Matthews, Lakeport; H. P. Innes, Simcoe; W. Boulter, Picton; W. M. Miller, Port Hope, and Mr. Dolan, St. Catharines.

The tomato pack, contrary to expectations, was found to be larger than expected, being somewhat in excess of that of last year, in spite of the light output of a number of the factories. All but three or four of the factories reported being cleaned out, while the total quantity remaining in packers' hands is estimated at 8,000 cases.

Peas were estimated to be about the same as last year, while the corn pack was a good average. Very few peas, like tomatoes, are in packers' hands. Some corn is reported to have been exported.

The bean pack was reported to be light. Some of the factories are said to have none left, while there is a good enquiry for them.

The pumpkin pack was light owing to the fact that the crop was small in some sections, while the fact that a large quantity was carried over from last year tended to curtail the output.

The pack of peaches was somewhat in excess of the ordinary pack, but it was stated that the quantity put up was not as large as anticipated in view of the large crop, other goods having to receive attention at the same time as the peaches were coming in.

The strawberry pack was of ordinary dimensions. The raspberry pack was placed at only about four hundred cases. It was stated that the pack of both strawberries and raspberries was largely in the hands of the wholesale trade.

The pack of apples, as might be expected, was irregular, the output of some factories being large, while some had practically none at all. The greater proportion of the pack is reported to have been sold on export account. One packer reported that he had sold all his output of gallon apples for export at the rate of \$2 f.o.b. factory.

The pack of pears, like that of apples, was irregular.



It's a great success.

Grocers from all parts of the country report that it is a quick seller. Order a case at once. Every customer you sell a can to will thank you after using it.

Made only by

The Canada Milk Condensing Co., Limited,
Antigonish, N. S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK.
E. B. OSLER, M.P. Vice-President.	WILMOT D. MATTHEWS.	A. W. AUSTIN.

HEAD OFFICE TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaforth	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Have you tried

U
D
A
R
E
L
L
A

TEA

If not, why not?

Unsurpassed Value.

George Foster & Sons
BRANTFORD, ONT.

Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price.

ONIONS, CAULIFLOWER, CUCUMBERS, MIXED, OHOW.

All in neat bottles suitable for family trade.

Write for prices to

T. A. LYTLE & CO.

Vinegar Manufacturers, TORONTO

Coffee

RECENT ARRIVALS

500 Bags High Grade Rio
100 " Extra Choice Santos
50 " Cholcest Maracaibo
10 Bales Arabian Mocha

The best value ever offered.

WARREN BROS. & CO.
TORONTO.

Extra Choice Hams Bacon Pure Lard Mess Pork

PARK, BLACKWELL & CO., Limited
Pork and Beef Packers,
TORONTO

PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

PERKINS, INCE & Co.
TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

The EIGHTEEN NINETY SEVEN FAVORITE



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

THE INSPECTION OF TEA.

THE strict enforcement of the analytical test on all tea entered into Canada for consumption has caused a lot of dissatisfaction among members of the tea trade in Montreal.

This dissatisfaction is not due to the fact that the trade are opposed to a strict inspection, with the idea of improving the average of tea marketed in Canada. On the contrary, they have all along, as a body, been strongly in favor of keeping out the rubbish. It is natural that they should, for besides the benefit that this would be to the consumer, there is more profit to the dealer on the better grades than on a lot of the cheap tea that has been imported.

Their opposition to the analytical test is due to the fact that it is impractical. This was made perfectly clear to a representative of THE CANADIAN GROCER who called on several members of the trade in Montreal this week.

Mr. S. H. Ewing, of S. H. Ewing & Sons, said that the analytical test had been proved to be utterly impractical in New York, where it had already been tried. The chief objection to it was that the lower grades of tea give much better tests than the higher grades. It was the easiest thing in the world to prove this, by taking the finest Oolong one could get, with a poor one, or a fine Congou with a poor one. "I know personally," said Mr. Ewing, "of cases where Oolongs were tested with the above result." It was conceded in New York—where the analytical test had been abandoned—that this applied to all classes of poor tea. The best way to prove it was to make an analytical test of the different lines and the fact would be obvious.

The cheaper teas with the larger percentage of dust gave off a stronger liquor than the finer grades, the liquor from which was more delicate in tint, as in flavor. Analysis in this respect, therefore, was apt to be misleading.

The practical way, if the Government desired to improve the standard of tea, was to have one drawn up, as was the case in the United States, and admit no tea that did not come up to it.

The experts of the Customs Department, if they were qualified, could easily determine whether a certain importation came up to the standard in cup, quality of leaf and percentage of dust.

Then, again, the application of an analytical test, if it was to be thorough, was a very lengthy operation.

He understood that it took a couple of days to dispose of one sample, and in one case of his own, where there were only four samples to dispose of, it was six weeks be-

fore the goods were released. If there was this delay in the case of four different grades, what would there be in the case of an invoice of 40 or 50 different samples? which was not unusual. In a word, the analytical test could not be applied uniformly at all, and this was another weak point.

Mr. J. Alex. Gordon and Messrs. Rose & Laflamme were also called on, and coincided with the above in every particular.

LONDON RETAIL GROCERS.

THE retail grocers held their annual regular meeting last Monday evening with a good attendance. Mr. R. A. Jones, the newly elected president, opened the meeting with an appropriate address, requesting the members to assist the officers they had elected, for without co-operation the association could not be successful. The association has done good work, and there is still, and ever will be, room for improvement and progress. The market place had been improved and needs further improving. The association dead-beat list had been a great benefit to the members of the association and it would be well to give this more attention. It had not been revised as often as it should, although the secretary had repeatedly asked for any new names the members may have discovered, but the members had not responded as they should. The officers could not, of themselves, make a success of the association, and he urged the members, one and all, to assist the officers elected and there would be no question of the organization being a benefit.

Messrs. W. H. Ferguson and T. A. Rowat, delegates to the Toronto Pure Food Exhibit, addressed the meeting, giving a detailed account of how the exhibition was conducted, and pointed out where they thought improvements could be made if the association decide to get up a similar affair. They reported being very cordially received by the management of the Toronto Pure Food Show, the exhibitors and the grocers. The exhibitors were favorable to holding a pure food show or demonstration in London and they felt satisfied it would be a success, providing the members all joined hands with a determination to make a success of it.

The committee were requested to ascertain the probable expense necessary and such other information possible connected with conducting such a demonstration and report at next meeting.

A hearty vote of thanks was tendered the deputation for the information received, and coupled with this a motion that they and the president be a committee to go on with the work.

The question was asked: What is the

feeling of the members with respect to keeping Monday for Christmas instead of Saturday? A short discussion decided this question, no one being in favor of any attempt being made to change the day.

The question of needed improvement on the market was discussed, as were several other questions connected with the trade, and the president requested the members to report any names for the delinquent list.

A social chat on trade topics followed, after which the meeting adjourned at 10 o'clock, to meet again on January 11, 1898.

E. SUTTON,

Secretary.

RE-BRANDING CHEESE.

The Montreal Butter and Cheese Association have again had the question of fraudulent branding of cheese called to their attention. The last time, as pointed out in THE CANADIAN GROCER, it was the Bristol Provision Trade Association that had complaints to make. This time it is the Provision Trade Association, of London, England. The Montreal body have just received a strong letter from London protesting strongly against the misrepresentation of this sort.

Last summer the paper characterized the action of the Montreal association as weak, and they do not seem to have acquired any backbone since. They explain that the parties who have been rebranding cheese are not members of the association, and that it as a body can therefore take no effective action in the matter.

THE STORE LOAFER'S MUSINGS.

I b'lieve it's a square deal for a grocer who has a large family to charge more for his goods than a man wot ain't got eny family.

Frum my experience, enybody with both hands kut off kould kount on his fingers all the retail grocers that ever died with the gout frum livin' tu high.

If fortune knocks at every man's door, as they say she does, I'll bet that nine-tenths uf the grocers hev bin out trying to collect bad debts 'bout the time that knock kum around.

It's purty near time thet sum paper printed thet yarn 'bout the grocer who didn't know how tu spell salmon. I haven't read it fur 'bout ten minnits.—Uncle Ebenezer's Musings in The Grocery World.

JUMP IN COFFEES.

Press despatches report Rio and Maricaibo coffee $1\frac{1}{2}$ c. dearer in New York on Wednesday. Other varieties are also firmer.

Front street, Toronto, was somewhat blocked on Thursday afternoon last with five large Grand Trunk loads of "Salada" Ceylon tea being shipped out. This was enough to fill a car and a half with tea. Perhaps it was the largest quantity of tea ever shipped out of Toronto by any wholesale dealer.

A NEW SIZE OF

Chocolat = Menier

YELLOW WRAPPER

4 inch cake---100 cakes to the box, \$4.00 a box.

A shipment of 25 cases, each 10 boxes, arriving in a few days.
The first lot of the kind ever shipped to Canada, and the only one
coming out this season.



New HALLOWEE DATES are in stock at	-	-	5 1/2 c.
Griffin & Skelly Co. 3-Crown Cal. Loose Muscatels	-	-	7 c.



Fine Sockeye B.C. Salmon, in half-barrels	-	-	-
Fine Lake Trout, in half-barrels	-	-	-
Fine Dressed Codfish, "Le Marquand's," in 100-lb. cases	-	-	-
Good Quality Sockeye Canned Salmon	-	-	-
Windsor Triangle Brand	-	-	\$1.00
10-case lots	-	-	.95
Best Quality Sockeye Canned Salmon	-	-	-
Empress Brand	-	-	1.15
10-case lots	-	-	1.12 1/2

HUDON, HEBERT & CIE. - Montreal

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

J. A. McLEAN is experiencing a good demand for fresh eggs, poultry and choice large roll butter.

Shelled filberts are selling fast with The Davidson & Hay, Limited.

T. Kinnear & Co. have a special line of Patras currants in quarter cases.

The Davidson & Hay, Limited, quote close prices on codfish in quintals.

T. Kinnear & Co. have just to hand a choice shipment of Halloween dates.

The Davidson & Hay, Limited, are offering good value in natural figs in bags.

A double bar of Castile soap to retail at 5c. is a good seller with H. P. Eckardt & Co.

A carload of canned pumpkins is in stock this week for the Davidson & Hay, Limited.

Lucas, Steele & Bristol still have good assortment of Malaga raisins, including $\frac{1}{4}$ boxes.

The Davidson & Hay, Limited, report large orders this week for peels, nuts, and Malaga fruit.

"Our sales last month of 'Kurma' tea are very gratifying," report the Davidson & Hay, Limited.

The Eby, Blain Co., Limited, have several lines of fine liquoring Ceylons at special prices in store.

Buyers can rely upon all orders being shipped out same day as received by Lucas, Steele & Bristol.

T. Kinnear & Co. find great difficulty in keeping up with their increased orders for "Crown Blend" tea.

Write H. P. Eckardt & Co. for blue fruit in either boxes or $\frac{1}{4}$ boxes. "Our prices are low," they report.

Your clerks need not hesitate to fill orders with "Enameline" when stove polish is ordered over the telephone.

Warren Bros. & Co. have a shipment of Maracaibo green coffee arriving; also 500 bags of high grade Rio coffee.

A fine range of Japan teas and siftings, unexcelled in the cup, are being offered to the trade by the Eby Blain Co.

California egg plums, in bags and boxes, have been received by H. P. Eckardt & Co., who report them excellent stock.

The Eby Blain Co., Limited, are offering a superior quality of canned beans in flat tins, and a good many are being sold.

The Eby Blain Co., Limited, call attention to their announcement in this issue and

are prepared to beat the record for prompt execution of orders for the coming week's trade.

D. Gunn, Bros. & Co. have large shipping orders for poultry and butter this week, and have several more orders booked.

H. P. Eckardt & Co. have a shipment of pecan nuts to hand, also have walnuts, almonds, filberts and peanuts in store.

W. H. Gillard & Co. are this week offering some fine values in high grade Turkey figs. Their stock is limited and prices low.

H. P. Eckardt & Co. still have a few 12-oz. boxes of figs to retail at 10c. Intending buyers would do well to secure a supply before they are picked up.

The Roquefort cheese offering by Lucas, Steele & Bristol is sold at reweights and is of choicest quality. The firm also handle Pepsin and Star cream.

The Eby, Blain Co., Limited, are offering an extensive range of green Rio coffees, bought at exceptionally close figures, with prices correspondingly low.

The Dawson Commission Co., Limited, will have a car of Valencia oranges on the market to-day and a car of Senoras (Mexican) to-morrow or Monday.

Canned tomatoes, peas and corn in carload lots ex factory are among the staple values offered at closest market prices by the Eby, Blain Co., Limited.

The Wm. Ryan Co., Limited, are receiving numerous orders for choice dairy butter in large rolls and in tubs. They can handle much more than is at present coming in.

Griffin & Skelly's 4-crown and 3-crown California loose muscatels and seeded raisins, 1-lb. cartoons—repeat orders—are in store with the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co., have been busy lately in their packing house taking care of hogs. Their receipts have been so large that they have had to work overtime to keep cleared up.

The following goods from the Van Camp Packing Co. are in store with Lucas, Steele & Bristol: Macaroni and cheese, tomato soup, tomato catsup, pork and beans; also 1-lb. macaroni.

W. H. Gillard & Co. wish to advise the trade that they now have manufactured sufficient "Diamond" baking powder to fill the requirements of their friends. They have been behind in their orders for this article for some time.

HINTS TO SALESMEN.

The Hudson Bay Knitting Co. are supplying the outfits for an expedition of fifty men under Mr. Wilson, who will shortly leave for the Klondyke.

ONTARIO VS. QUEBEC CHEESE.

THE recent judgment given at Nicolet on the respective merits of Ontario and Quebec cheese has aroused considerable interest in "cheese circles" and amongst the public generally.

At the competition one Quebec factory was awarded higher points than Ontario. But it appears that only one Ontario cheese was exposed for exhibition. The competition aroused little general interest, it is said. They seldom amount to much, so it is claimed, as very few of the cheese exhibited are really of the finest make.

Asked for an opinion on the respective merits of Quebec and Ontario cheese, a large exporter said that the sweet or fruity flavor which the Quebec article has is regarded as a strong factor against it. Besides, the style and make-up is very much behind that of Ontario. He held that Quebec will always be behind Ontario in style and finish so long as the present hoops are used in this province. Makers here should adopt a better and taller hoop and make a more handsome looking cheese. The Quebec article is rather carelessly put together, and the cases used are not of the best, according to this authority.

Another exporter when asked his opinion on the subject said that he considered Quebec cheese to be quite as good as Ontario. He thought the make-up, the style and finish, very secondary considerations. "The meat is the thing, said he, and Quebec meat is as good as Ontario every time."

This gentleman propounded a number of knotty questions, the answers to which he said would be very interesting.

First, he would like to know how many Quebec cheese are shipped as Ontario make.

Secondly, how do shippers come to pay a certain price on the wharf and the next day sell the same goods to another shipper for a fraction less, and yet make money?—Star.

BUSINESS IN BOWMANVILLE.

Mr. A. Tait, of Cawker & Tait, Bowmanville, was in Toronto last week. Mr. Tait was in good spirits over the trade outlook, and particularly in regard to the prospects in his town.

"When the furniture factory was burned down things looked blue, but now the piano and organ factory is busy, and the bicycle rim concern is working overtime to keep up with the orders. The same may be said with regard to the new rubber factory. This rubber factory was bonused by the town to the extent of \$6,000, and it began operations about two months ago. It employs thirty hands. The year opened up in anything but a promising way. January was particularly bad, but since then there has been a gradual improvement, and the year's trade is much more satisfactory than that of last year."

**Going to Retire?
Want to Sell Out?**

If so, say so in THE CANADIAN GROCER. It reaches the most likely buyers. Two cents a word each insertion.



**DEWAR'S
FAMOUS SCOTCH**

can be had from

Geo. J. Foy
R. H. Howard & Co.
Perkins, Ince & Co.
Adams & Burns

and all...
first-class houses.

FANCY

INDIA BRIGHT
JAVA

ROYAL
JAPAN GLACE
POLISHED

IMPERIAL SEETA
IMPERIAL GLACE

◆ **MOUNT
ROYAL
MILLS**

D. W. ROSS CO.
Agents

RICES



**Ashamed of
Canada?**

No doubt you are proud of Canada, its resources, its climate, its able men. If so, why do you sell imported goods when you can get as good that are made in Canada?

WHITE MOSS COCOANUT

is equal to any that was ever manufactured by any man in any country. You make your living in Canada. Patronize its industries. Ask your jobber or write us for samples.

Canadian Coconut Co.
MONTREAL

THE BEST IS THE CHEAPEST.
THE LEADING AND
POPULAR
DESSERT.

**Minute
OR SIXTY SECONDS
Tapioca**
REGISTERED '94.

NO SOAKING REQUIRED. DELICIOUS. NOURISHING. ONE CUP IS EQUAL TO TWO OF FLAKE OR PEARL TAPIOCA EXCELLENT RECEIPTS ARE GIVEN ON EACH PACKAGE.

Prepared Only by
**WHITMAN
GROCERY CO.**
ORANGE, MASS.

ASK YOUR GROCER FOR MINUTE TAPIOCA, AND TAKE NO OTHER.
ONCE USED ALWAYS USED.

ENAMELLED MEASURES

In ½ pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



Superior

to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

VERRET, STEWART & CO., Montreal - Quebec.

**Curling
Brooms**

It will pay any Grocer and EVERY grocer to sell Boeckh's Bamboo-Handled Curling Brooms, because of the satisfaction they will give to customers. The extreme lightness and great strength of the Bamboo Handle, and the clean, durable, free-of-seed brush, renders them practically indestructible. Book about our Brooms and Brushes—free.

Agencies at Montreal, Winnipeg, Vancouver, Halifax and Glasgow, Scot.: W.R. Wilson, 39 Hope Street.

**Chas. Boeckh & Sons, Mrs.
Toronto, Ont.**



AN AUTOMATIC SELLING MACHINE . . .

To sell —

**Adams'
Tutti Frutti**

For full particulars, apply . . .

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

**FOUND
AT
LAST**

A
Perfect Cabinet
for

**RAISINS
PRUNES
CURRANTS
EVAPORATED
FRUITS
Etc., Etc.**

THE . . .
"PRAESERVO"
CASE

No shrinkage
No drying up
No loss in weight

Fruit kept
Moist and Fresh
always.



Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

OTTAWA'S LUMBER CUT.

REPORTS received from the various lumber manufacturers of the Ottawa Valley go to show that the season just closed was a very fair one with them in comparison with the last few years.

Although there was a good deal of unsettled feeling owing to the American tariff, which caused a dulness in trade that was even accentuated by a poor demand for Canadian lumber from the West Indies and South America, yet this was fully compensated for by a good, strong, active market, and good prices obtained for Canadian lumber and timber in the British Isles, so that today there is probably a much less amount in value of lumber remaining in this district unsold than there has been for several years past.

As to the future prospects, it is learned that they are brighter than for some years at this period. The demand in Great Britain still continues good, and already Buell, Hurdman & Co. have sold their cut for next year at prices reported to be fully equal to those of last season. This one sale, it is said, will fix, to a very large extent, the prices of all the deals and better grades of lumber for the British market in this district.

It is understood that several British market purchasers have closed for their usual lots, and it is safe to say that all the deals which may be cut in the Ottawa Valley next season are practically closed for by the same parties as bought them this year.

An estimate of the cut in the valley during the season puts it at about 728,000,000 feet, which is somewhat more than last year, the increase being due to heavier cuts by the St. Anthony Lumber Co. and several other manufacturers. The estimated cuts are as follows:

	Feet.
J. R. Booth.....	130,000,000
McLachlan Bros., Arnprior.....	70,000,000
St. Anthony Co., Whitney.....	70,000,000
Buell, Hurdman & Co.....	60,000,000
Hawkesbury Lumber Co.....	55,000,000
Gilmour & Co., Canoe Lake.....	55,000,000
Bronson & Weston.....	50,000,000
W. C. Edwards, Rockland.....	50,000,000
Gilmour & Hughson, Hull.....	40,000,000
Gillies Bros., Braeside.....	30,000,000
Shepard & Morse, New Edinburgh.....	18,000,000
Pembroke Lumber Co.....	15,000,000
Klock Bros., Aylmer.....	14,000,000
Canada Lumber Co., Carleton Place.....	12,000,000
William Mason & Sons.....	12,000,000
Conroy Bros., Deschenes.....	12,000,000
James Maclaren, Buckingham.....	12,000,000
Ottawa Lumber Co., Calumet.....	11,000,000
Hogan's Mill, Plantagenet.....	5,000,000
Gillies Bros., Sand Point.....	3,000,000
A. P. White, Pembroke.....	4,000,000
Total cut.....	728,000,000

TURNER, MACKEAND & CO. FAIL.

The firm of Turner, Mackeand & Co., wholesale grocers, have made an assignment to David R. Michaud, the book-keeper of the firm. The firm is the second oldest wholesale grocery business in the city, being established early in the seventies. It was originally a branch of James Turner & Co., of Hamilton, and was under the management of James Turner, jr. He afterwards split off from the older firm and the late Major Mackeand was taken into partnership. Major Mackeand has been dead some years, and the business has been under the management of Mr. Naismith. The amounts of liabilities and assets are not announced.—Free Press, Winnipeg.

CANADIAN BUTTER IN ENGLAND.

In an article on butter The Grocers' Journal, of London, England, has this to say regarding the Canadian-made article: "Canada is walking quietly into a respectable place in our import list. The efforts of the Dominion Government have not been in vain, and the quality of arrivals since the new arrangements with the steamship companies has been such that the trade here have taken very kindly to it, as proved by the creameries fetching Australian prices to

a little above. It was said a week or two back that the Canadian season was over, but there is no sign of that as yet, and even when navigation closes on the St. Lawrence it is not unlikely that shipments may come through, via the States, as more attention is now being paid to winter dairying in Canada and the milk will be all diverted from cheese production."

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

GENERAL MERCHANTS

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

- The Canadian Hardware and Metal Merchant.
- The Canadian Dry Goods Review.
- The Bookseller and Stationer.
- The Paper and Pulp News.
- The Canadian Printer and Publisher.
- Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

MacLean Publishing Co. Limited
Montreal : : Toronto



Improved Wanzer Lamp

Non-explosive, no chimney, best light, burns Canadian oil perfectly. Soon saves its cost in oil and chimneys. Liberal discounts to the Trade. Every Lamp tested.

WANZER. WANZER LAMP & MFG. CO. HAMILTON.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers - **PROVISIONS OF ALL KINDS** Consignmen's Solicited.

General Store Business FOR SALE

Stock about \$4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

MAHON & ROSS - DOUGLAS, MAN. (53)

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

The Dry Goods Review

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **\$3.00** Send for Samples.

THE DRY GOODS REVIEW
TORONTO MONTREAL

Established 1780.
Walter Baker & Co. LTD.

Dorchester, Mass. The Oldest and Largest Manufacturers of

PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent. No Chemicals are used in their manufactures.

Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their **Premium No. 1 Chocolate**, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime Red fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perse, Winnipeg.

RETAIL GROCERS' ASSOCIATIONS.

TORONTO.

THE Toronto Retail Grocers' Association held their annual meeting on Monday evening this week in St. George's Hall, Elm street, J. S. Bond, the president, occupying the chair.

A. White desired that the feeling of the association should be taken to find out the members' opinion in regard to closing at 7 o'clock instead of the present late hours. When the voice of the meeting was taken it was found to be unanimous in favor of early closing.

D. W. Clark moved, seconded by W. J. Sykes, "That the secretary shall write to the City Council stating that this association, realizing the fact that Toronto's trade has moved into other channels than toward the St. Lawrence Market, is of the decided opinion that no more money should be spent in enlarging or extending this market." Their resolution was carried unanimously.

A discussion ensued regarding the giving of Christmas presents, when the opinion of those present was evidenced to be largely opposed to the practice, and it was decided not to give any this year.

Officers were then elected for 1898 as follows:

President—W. H. Marmon.
Vice-President—F. W. Johnston.
Treasurer—W. J. Sykes.
Secretary—Ed. Hawes.
Executive Committee—J. Kelly, A. G. Booth, W. Clark and D. Bell.
Trustees—A. White, J. S. Bond and F. S. Roberts.
Auditors—J. S. Scoales and J. Van Loon.
Inside Guard—K. W. Davies.

D. W. Clark gave notice of a motion to change a clause in the constitution of the association, which reads: "There shall be no honorary members of the association." Mr. Clark desired to strike out the words "shall be no" and put in their place the word "may."

It was decided to assist the Retail Merchants' Association in their endeavor to have the tax on merchants levied on their turnover, and that the Retail Grocers' Association should pledge its influence to have such an assessment system introduced. The meeting then adjourned.

MONTREAL.

A special meeting of the Montreal Retail Grocers' Association was held at the Monument National Hall, Thursday evening, Dec. 9, President Scanlan in the chair, for the purpose of discussing various questions at present agitating the members of the trade.

The chairman briefly detailed the matters to be discussed, which included the amending of the Pharmacy Act of the province of Quebec; the separation of the sale of liquors

from groceries; the attachment of the salaries of civil servants for debt; the present system of weights and measures inspection; the appointment of a fruit inspector; and lastly, the raising of sufficient funds to enable the association to work on these matters in the interest of the trade generally.

THE OBNOXIOUS PHARMACY ACT.

The meeting endorsed the action of the association in endeavoring to get the Pharmacy Act amended and they were thanked for what they had done.

The officers were urged to continue their efforts so as to make sure of the repeal of the obnoxious clauses in the Act as it now stands, which render a grocer liable to be proceeded against for selling "patent medicines, alum, sal soda, senna leaves, borax and other articles." A bill was read, which the druggists are sending to Quebec. Its principal provision is that the law shall remain as it is at the present time, with the exception that when there is no drug store a grocer may sell the above articles by getting a special license from the proper authorities. It was decided to strongly oppose the bill introduced in the Quebec Legislature by Mr. W. A. Weir, M.P.P., for Argenteuil, to separate the sale of liquors from groceries. The passing of such an Act would not, it is contended, help the cause of temperance in the least, while it would seriously damage the grocery trade.

GROCERS AND LIQUORS.

Some time ago the grocers brought up a motion to try to have the law amended to enable them to sell liquors in smaller quantities. Mr. Fraser stated that he then opposed it, and told them it would bring the Licensed Victuallers down on them, which it did, for at their very next meeting the Licensed Victuallers took steps to put an end to it.

Mr. S. D. Vallieres thought it was in the interest of all grocers to oppose the Weir bill, although he did not think it would pass, but if the association took no action regarding it it might, like the Pharmacy Act, and it would then be too late to do anything.

Mr. S. Demers condemned the proposed separation, and stated that if the liquor business was to be separated from the grocery, and the pharmacists were to have their own way, there would be very little left for the grocers.

CIVIL SERVANTS' DEBTS.

The association was also endorsed in the action it is taking in connection with other grocers' associations in the Dominion in petitioning the Dominion Government for the seizure of the wages of civil service employes for just debts.

The inspection of weights and measures as at present is unfair and useless. Mr. John Robertson stated that when weights and measures were stamped it was good for two years, and if the merchant wished to be dishonest he could change them any time he liked, but they could not be inspected for two years. In his opinion the law should be so amended that a merchant's weights and measures could be inspected at any time, and, if found wrong, fined, and the Government pay the inspection fees.

On the question of the appointment of a fruit inspector, there was considerable discussion. Mr. J. P. Dixon could not see why Montreal should not have a fruit inspector as well as other large cities. He said that in cities where they had fruit inspectors, if the fruit was not up to the standard it was confiscated. It was plainly shown that an inspector was necessary both in the interest of the grocers and the public.

At the close of the meeting a number of grocers present who were not members of the association announced their intention of becoming so and made application for admission.

THE U.S. SUGAR BEET INDUSTRY.

RARELY, if ever, in the history of the United States has there been such a certain practical opening for an entirely new and immense industry as is now presented in the production of 2,000,000 tons sugar in this country for our home consumption, which consumption is also bound to rise to 4,000,000 tons within the next 15 to 20 years. This is an opportunity for the investment of capital for profit that has no equal in this or any other country. We are quite surprised ourselves to receive returns of some of the factories now in operation in California, New Mexico, Utah and Nebraska, showing their earnings. We would scarcely be believed if we stated them here. It is quite within bounds to say that a beet sugar factory of modern inventions, under good management and with a steady, constant supply of beet roots secured, will return the cost of its stock in dividends within five years, and this statement is based on prevailing and prospective conditions of tariff protection and adequate compensation to the agricultural part of the industry.

The favorite sugar factory for the United States is being shown to be the 350 tons daily capacity with a building sufficiently large to double this capacity when experience requires it. Somebody will build 500 such sugar factories in the next few years. —Sugar Trade Journal.

Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the world produces.

Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

ST. JOHN BOARD OF TRADE.

ON Monday of last week the St. John Board of Trade held their annual meeting, President Fisher in the chair, and a large number of St. John's leading business men present.

In the secretary's report of the business attended to by the Council during the month it was stated that the president had, at the request of the Council, spoken before the boards of trade in Toronto, Hamilton and London in the interests of the port of St. John, and had been heartily and encouragingly received. A circular had been sent to the various agricultural societies of New Brunswick to find out if there was a possibility of an increase in the production of pigs, in view of the proposed establishment of a pork-packing business in St. John, and a large number of favorable replies had been received. Arrangements had been made to obtain full statistical information of the winter port business, inward and outward. The Council had also under consideration matters relating to estates of insolvent debtors, investigations into causes of fires, pamphlet on harbor and port of St. John, proposed railway from Granville to Middleton, Canadian route to the Yukon, tonnage charge on vessels anchored in the

stream, and inspection of grain, all of which are receiving attention.

The annual report of the council noted a gratifying increase in the board membership. Fitting tributes were paid to the memory of Robert Cruikshank and Ira Cornwall. The proposed insolvency legislation, the lifeboat service, the assessment law, the commercial travelers' tax, the efforts to better advertise the port, President Fisher's visit to England and the Upper provinces, the maritime board meeting, the question of opening the port of Belfast to the cattle trade, the load line question, the steamship subsidies, tourist matters and others that had occupied attention during the past year were also briefly touched upon.

The St. John Board of Underwriters had expressed their willingness to accept the same rates from British ports to St. John as to Portland or Boston. The Government are expected to deepen the channel at the entrance of the harbor as soon as the survey has been made. The council had been assured that ample terminal facilities will be established at St. John.

The financial statement showed a balance to the credit of the board of nearly \$1,000.

President Fisher, in his annual address, spoke of his recent visit to the west. In Toronto seventy-five board of trade and

other representative business men had very warmly and heartily responded to his appeal for their interest in the development of St. John as a winter port. He desired to impress on the board and the mayor of St. John the necessity of getting out a pamphlet on St. John and its advantages, as proposed previously. The board, though not able to bear the cost, should do all they could towards it, and the council should make a grant sufficient to cover all expenses. The question of a uniform insolvency law for the whole Dominion, and the establishment in London, Eng., of a commercial bureau for Canada were attracting much attention in the west. He was glad Premier Emerson and the Provincial Legislature proposed to give some attention to immigration. One pulp factory would commence operations in the spring, and possibly another in the near future.

Officers were elected as follows: President, D. J. McLaughlin; vice-president, W. M. Jarvis; members of the council, W. S. Fisher, W. F. Hatheway, W. H. Thorne, John Sealy, S. Schofield, W. C. Pitfield, Thos. McAvity, J. A. Likely, H. A. Drury and Geo. Robertson, these to elect six others at their first meeting. Last year's board of arbitration was re-appointed, with the substitution of H. A. Drury in place of the late Robt. Cruikshank.

On motion of Mr. McLaughlin, seconded by W. M. Jarvis, the thanks of the board were tendered to W. S. Fisher for his valuable work for St. John on his recent western trip, and Mr. Fisher acknowledged the vote in fitting terms.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

F. X. ST. AMOUR, grocer, Montreal, has assigned, and a meeting of his creditors will be held on the 18th inst.

W. A. Stewart, baker, Montreal, has assigned.

Horace Hines, general merchant, Lower Argyle, N.S., has assigned.

Premont & Co., general merchants, St. Felicite, Que., have assigned.

Joseph Godbout, general merchant, St. Raphael, Que., has assigned.

James Cameron, grocer, Springhill, N.S., is offering 20c. on the dollar.

H. B. Lafleur & Co., general merchants, St. Adele, Que., have assigned.

Turner, Mackeand & Co., wholesale grocers, Winnipeg, have assigned.

The bailiff is in possession of the general store of R. E. Porritt, Milton, Ont.

E. Bristow, grocer, Arthur, Ont., has compromised at 50c. on the dollar.

Assignment has been demanded of Aime B. Bouchard, grocer, Waterloo, Que.

P. D. Proulx, general merchant, Asbestos, Que., has assigned to Lamarche & Benoit.

C. W. Smith, cheese manufacturer, Centralia, Ont., has assigned to A. J. Rollins.

E. Gingras, general merchant, West Broughton, is seeking an extension of time.

Hercule Chene, general merchant, Cheneville, Que., has compromised at 50c. on the dollar.

G. W. Cline, fruit dealer, Winona, is offering to compromise at 50c. on the dollar.

The stock of Irene Gagnon, confectioner, Quebec, has been seized and the premises closed.

Cardinal & Co., general merchants, St. Stanislas de Kosta, Que., are offering 20c. on the dollar.

E. A. Gauthier & Co., general merchants, Papineauville, Que., have assigned to Lamarche & Benoit.

George B. Armstrong, general merchant, Lower Nicola, B.C., has satisfied a chattel mortgage of \$1,120.

A. A. Laferriere & Co., general merchants, Berthier, Que., have compromised at 50c. on the dollar.

H. C. Pickles, general merchant, New Germany, N.S., is offering 40c. on the dollar. His stock is advertised for sale by tender.

David J. Evans, grocer, Richmond and Windsor Mills, Que., has assigned, and a meeting of his creditors will be held on the 24th inst.

Alexander M. Cook, general merchant, etc., Dundela, Ont., has assigned to Archibald McNab, sheriff, Cornwall, Ont., and a

The Successful Grocer.... KNOWS THAT MUCH
DEPENDS UPON QUALITY**HE BUYS****CLARK'S TOMATO SOUP**

3's, handsomely labelled, retail at 25c.

Gilt Edge Orange Marmalade

NOW IN STOCK WITH

THOMAS UPTON & CO.

Hamilton, Ont.

ALSO FULL LINE OF

Gilt Edge Jams and Jellies

ASK YOUR WHOLESALE HOUSE FOR THEM

MONSOON . . .**INDO-CEYLON
TEA**

should be in every store in Canada because it shows a good profit and it gives satisfaction.

. . . **TRY A CASE.**

meeting of his creditors will be held on the 22nd inst.

McKenzie & Campbell, general merchants, Kirkfield, Ont., have assigned to E. J. Henderson, Toronto.

PARTNERSHIPS FORMED AND DISSOLVED.

Menard & Lecourt, grocers, Montreal, have dissolved.

McCorkill & Shea, bakers, Quebec, have registered dissolution.

Bowman & Corcoran are commencing business as grocers in Montreal.

Osborne & Huffman, general merchants, Kinburn, Ont., are about dissolving.

Heath & Heath are commencing business as general merchants in Georgeville, Que.

Partnership has been registered in the firm Brosseau & Co., vinegar manufacturers, Montreal.

Delsemme & Co., tobacconists, Quebec, have registered dissolution, and a new firm has been formed under the old style, with Edmond Woden as sole proprietor.

SALES MADE AND PENDING.

The assets of J. G. Trahan, St. Hyacinthe, Que., are to be sold by tender.

P. A. Somerville, general merchant, Georgeville, Que., has sold out.

C. W. Bradley, grocer, Barrie, Ont., has been succeeded by James Vair.

Arthur Bobier, baker, Florence, Ont., is advertising his business for sale.

R. M. Barley, grocer, Mitchell, Ont., has been succeeded by Weaver & Co.

R. Buzzell, general merchant, Cherry River, Que., has sold out.

G. W. Brock, general merchant, Glen Sutton, Que., has sold out.

E. C. Gates has bought out the estate of H. W. Ross, grocer, Halifax.

R. J. McConkey, baker, Stroud, Ont., has been succeeded by Daniel McConkey.

The stock of James Powell, general merchant, has been sold at 55¼c. on the dollar.

The stock of Dufresne & Mongenais, grocers and liquor dealers, Montreal, has been sold at 60c. on the dollar.

The stock, etc., of the estate of John E. Black, general merchant, Springfield, Ont., is advertised to be sold on the 17th inst.

CHANGES.

A. F. McAlpine is opening out as grocer in Lousburg, N.S.

Aristide Ducharme has commenced business as baker in Magog, Que.

Robert F. Taylor is opening out as general merchant in Port Latour, N.S.

Jules Regnier is commencing business as general merchant in Cherry River, Que.

Chas. Alexander & Sons, confectioners, Montreal, are opening a branch on St. Catherine street west, Montreal.

FIRES.

Henry Donohue, grocer, London, has been burned out.

DEATHS.

Wm. Mack, miller, Cornwall, is dead.

Robert Simpson, of the Robert Simpson Co., Limited, departmental store, Toronto, is dead.

Getting Desperate...

...The Japanese and Chinese Tea growers are realizing that their prestige has gone, and that the tea drinkers of the world are not satisfied with their weak, washy, fishy, unclean, hand-made teas.

...The British-grown and machine-made teas of CEYLON and INDIA, with their superior drawing qualities, flavor, aroma and pungency have practically driven out the Chinese and Japanese stuff.

BUY CEYLON AND INDIAN TEAS ONLY

Something new and attractive

Rae's Lucca Oil

Finest Sublime

The perfection of Olive Oil.



Packed in clear white bottles, Quarts, Pints and 1/2-Pints, also in 1 gallon Cans.

WRITE FOR QUOTATIONS.

FRANK MAGOR & CO.

16 St. John Street

. . . MONTREAL



THE CHOICEST

Jams, Jellies and Marmalades

— are known as —

SOUTHWELL'S

ARE YOU SELLING THEM? IF NOT, WHY NOT?



CURRENT MARKET QUOTATIONS

Toronto, Dec. 16, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90

Cook's Friend—

Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45

Pound tins, 3 doz. in case	3 00
oz. tins, 3 " "	2 40
oz. tins, 4 " "	1 10
lb. tins, 1/2 " "	14 00

Diamond— W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 " "	90
1/4 lb. tins, 4 " "	60

MAPLE LEAF BAKING POWDER,

1/2 lb. glass jars	\$1 25
1 lb. glass jars	2 00
1 lb. sealer jars	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

BLACKING.

P. O. FRENCH BLACKING. per gross

No. 4	\$4 00
No. 6	4 50
No. 8	7 25
No. 10	8 25

THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3 " " "	4 50
No. 5 " " "	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00

New York Dressing, 1 doz. cases	per doz. 0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BERRY'S ENGLISH BLACKING.

No. 1 Bronze Tins, per gross	\$ 2 60
No. 2 Bronze Tins, per gross	3 40
" 3 " " "	5 60
" 4 " " "	10 60
" 1 Enamelled Tins " "	2 50
" 2 " " "	3 75
" 3 " " "	4 00
" 4 " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gross	\$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Eclipse Combination	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
" No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dubbin No. 4	9 00
Alpha Metal Polish No. 2	9 00

Patent Stove Polish—

Sunlight Lead Bar	4 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead	25
1/2 gross case	
Reliable Stove Pipe Varnish	1/4 gross cases 6-oz. bottles
Quickshine Pipe Varnish	12
1/4 gross cases. pressed top tins	

Stove Polish— per gross

Quickshine Polish	9 00
Reliable Paste	6 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

STOVE POLISH.

THE F. F. DALLEY CO. Per gross

Gem Stove Polish, 1/4 gross cases	\$9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

THE F. F. DALLEY CO.

Gem Stove Polish, 1/4 gross cases	\$9 00
Stovepipe Varnish, 4 oz. bottles	1 00
6 oz. bottles	1 25
Boston Brunswick Black, 8 oz. bottles	1 75

NONE BETTER.

Edwardsburg Starch

Edwardsburg Starch Co. Limited

FEW AS GOOD.

Cardinal, Ont.



ENAMELINE.

No. 4—3 dozen in case \$4 50
 No. 6—3 dozen in case 7 50

BIRD SEEDS
BART. COTTAM & CO.

" Cottams," with Patent Bird Bread. 0 07
 Warbler, with Song Restorer..... 0 05 1/2
 Belgian, with Bird Improver..... 0 05 1/2
 International, with Bird Treat..... 0 05 1/2
 German X, with Cuttlefish Bone..... 0 04 1/2
 German, with Cuttlefish Bone..... 0 04 1/2
 London Bird Seed, bulk 25 lb. cases. 0 04 1/2
 Bird Gravel, 10c. pkts., 24 in case. 0 06
 Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
 Dalley's Bird Seed, 40 lb. cases..... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed 0 07
 Norwich Bird Seed..... 0 06
 Maple Leaf Bird Seed..... 0 05
 Bird seed-gravel, 10c. pkts., 24 in case 0 06
 " " " " 5c. " " 48 " " 03

CORN BROOMS
CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—
 " Imperial," extra fine, 8, 4 strings.. \$3 65
 " " " " 7, 4 strings.. 3 45
 " " " " 6, 3 strings.. 3 25
 " " " " 5, 3 strings.. 3 10
 " Victoria," fine, No. 8, 4 strings.. 3 30
 " " " " 7, 4 strings.. 3 10
 " " " " 6, 3 strings.. 2 90
 " " " " 5, 3 strings.. 2 90
 " Standard," select, 7, 4 strings.. 2 75
 " " " " 6, 3 strings.. 2 60
 " " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD. per lb.

1 lb. packets \$0 17
 1/4 lb. " 0 17
 Reckitt's Square Blue, 12-lb. box... 0 17
 Reckitt's Square Blue, 5 box lots... 0 16

CANNED GOODS. per doz

Apples, 3s \$0 80 \$0 95
 gallons 2 25 2 40
 Blackberries, 2 1 40 1 70
 Blueberries, 2 0 75 0 85
 Beans, 2 0 70 0 95
 Corn, 2s 0 70 0 85
 Cherries, red pitted, 2s..... 1 75 2 25
 Peas, 2s 0 90 0 95
 " Sifted select..... 0 90 1 00
 " Extra sifted..... 1 25 1 40
 Pears, Bartlett, 2s..... 1 50 1 75
 " " " 3s..... 2 00 2 40
 Pireapple, 2s..... 1 75 2 40
 " " " 3s..... 2 50 2 60
 Peaches, 2s..... 1 40 1 75
 " " " 3s..... 2 00 2 40
 Plums, Green Gages, 2s..... 1 30 1 55
 " Lombard..... 1 30 1 50
 " Danson Blue..... 1 10 1 30
 Pumpkins, 3s..... 0 70 0 90
 gallons 2 10 2 25
 Raspberries, 2s 1 40 1 70
 Strawberries, 2s 1 65 1 95
 Succotash, 2s 0 15 0 15
 Tomatoes, 3s..... 0 92 1 05
 Lobster, tails..... 2 40 2 70
 " Hats, 1/2 s 1 65 1 70
 Mackerel 1 30 1 30
 Salmon, Sockeye, tails..... 1 30 1 30
 " " Horseshoe..... 1 25 1 30
 " Cohoes 0 95 1 00
 Sardines, Albert, 1/2 s tins 0 09 0 13
 " " " 1/4 s tins 0 20 0 21
 " Sportamen, 1/2 s genu-
 ine French high grade, key
 opener 0 12 1/2
 Sardines, Sportamen, 1/2 s..... 0 16 0 21
 Sardines, key opener, 1/2 s..... 0 10 1/2 0 11
 " " " " 1/4 s 0 18 1/2 0 19
 " " " " 1/2 s 0 16 1/2 0 17
 " P. & O., 1/2 s tins 0 23 0 25
 " " " " 1/4 s 0 33 0 34
 Sardines, Amer., 1/2 s " 0 04 0 05 1/2
 " " " " 1/4 s " 0 09 0 11
 " Mustard, 1/2 size, cases
 50 tins, per 100..... 10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb..... 1 10 1 15
 Kipperd Herring, 1-lb..... 1 6 1 90
 Herrings in Tomato Sauce..... 1 70 1 90
 Herrings in Shrimp Sauce..... 2 00
 Herrings in Anchovy Sauce..... 2 00
 Herrings a la Sardine..... 2 40
 Preserved Bloaters..... 1 85 1 90
 Real Findon Haddock..... 1 85 1 90

CANNED MEATS.
 (CANADIAN.)

Comp Corn Beef, 1-lb. cans.. \$1 30 \$1 35
 " " " 2 " " " 2 35 2 50
 Comp Corn Beef 4-lb. can .. 2 50
 " " " 14 " " " 7 75 8 25
 " " " 15 " " " 15 00 16 00
 Minced Callops 2 " " " 2 60
 Lunch Tongue 1 " " " 2 60 2 65
 " " " 2 " " " 3 40 3 50
 English Brawn 2 " " " 2 75 2 80
 Camb Sausage 1 " " " 2 50
 " " " 2 " " " 4 00
 Soups, assorted 1 " " " 1 50
 " " " 2 " " " 2 25
 Soups and Boull. 2 " " " 1 80
 " " " 6 " " " 4 50

ARMOUR PACKING CO.—HELMET BRAND

Corn Beef 1 lb..... 1 40 1 50
 " " 5 lb..... 2 60 2 75
 " " 4 lb..... 5 50 5 80
 " " 6 lb..... 8 50 8 80
 " " 14 lb..... 17 50 18 00
 Roast Beef, 1 lb..... 1 40 1 50
 " " 2 lb..... 2 60 2 75
 Luncheon Beef, 1 lb..... 1 60 1 70
 " " 2 lb..... 2 75 2 85
 Brawn 1 lb..... 1 30 1 40
 " " 2 lb..... 2 35 2 50
 " " 5 lb..... 6 60 6 80
 " " 14 lb..... 14 50 15 00
 Ox Tongue, 1 1/2 lb..... 7 00 7 20
 " " 2 lb..... 8 50 8 80
 " " 2 1/2 lb..... 10 75 11 00
 Lunch Tongue, 1 lb..... 3 35 3 50
 " " 2 lb..... 6 50 6 80
 Chipped Beef, 1/2 lb..... 1 60 1 70
 " " 1 lb..... 2 65 2 80
 Pigs' Feet, 1 lb..... 1 65 1 75
 " " 2 lb..... 2 45 2 60

Potted Meats, Tongue or Ham
 1/4 lb..... 70 75
 Potted Meats, Tongue or Ham
 3/4 lb..... 1 20 1 25
 Potted Deviled Ham or Tongue,
 1/4 lb..... 70 75
 Potted Deviled Ham or Tongue,
 3/4 lb..... 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt..... 3 00 3 15
 " " 1 pt..... 2 00 2 10
 Gelatine of Boar's Head, 2 lb... 3 00 3 20
 Braised Beef with Vegetables,
 Piquant Sauce, Gumbo, Tom-
 ato and Rice, 2 lb..... 3 00 3 10
 Plover Roast..... 5 00
 Iced Gold Band Bacon..... 3 00

Codfish. doz

Bearsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.
ADAMS & SONS CO. per box

Tutti Frutti, 36 5c. bars..... \$1 20
 " " (in cream pitcher) 36 5c. bars 1 20
 " " (in sugar bowl) 36 5c. bars 1 25
 " " (in glass jar) 115 5c. pkgs. 3 75
 Pepsin Tutti Frutti (in glass jar) 115
 5c. packages..... 3 75
 Pepsin Tutti Frutti, 23 5c. packages.. 0 75
 Round Pepsin, 30 5c. packages..... 1 00
 Cash Register, 300 5c. bars and pkgs.. 15 00
 Cash Box, 160 5c. bars..... 6 00
 Tutti Frutti Show Case, 180 5c. bars
 and packages..... 6
 Variety Gum (with book in each box)
 150 1c. pieces..... 1
 Banner Gum (English or French wrap-
 pers) 115 1c. pieces..... 0 75
 Flirtation Gum (English or French
 wrappers) 115 1c. pieces..... 0 75
 Mexican Fruit, 36 5c. bars..... 1 20
 Sappota, 150 1c. pieces..... 0 90
 Orange Sappota, 150 1c. pieces..... 0 75
 Black Jack, 115 1c. pieces..... 0 75
 Red Rose, 115 1c. pieces..... 0 75
 Magic Trick, (English or French
 wrappers) 115 1c. pieces..... 0 75

CHOCOLATES & COCOAS.

Cocoa—
 Case of 14 lbs. each..... per lb 0 35
 Smaller quantities..... 0 37 1/2

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND" OIL BLACKING

TRADE OIL MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking, Black and White Cream for Kid Boots, Tan Polish for Brown Boots, Diamond Oil Gloss for Kid Boots, Patent Leather Varnish and Stove Varnish, Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. St. James Street Montreal

COWAN'S

Hygienic and Perfection and Cocoa Essence
Cocoas
Queen's Dessert Royal Navy and Perfection
Chocolates
Chocolate
Pink
White
Lemon Color
Icings

A child can ice a cake in three minutes.
Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL-COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, G. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

Butter Pots

GOOD FOR

40



YEARS

HART BROS. & LAZIER

Stoneware Manufacturers,

Belleville, Ont.

Mail Orders promptly filled.



ASK FOR

MOTT'S



Always the Same. The Best on the Market.

Have you got it in stock?

Chard, Jackson & Co

Agents for the Dominion

10 Lemoine St.

MONTREAL

McLAREN'S



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.		CHOCOLAT MENIER.	
Frank Magor & Co., Agents.	per doz	In 5 case	In 12
		lot.	lb bxs
Cocoa essence, 3 oz. packages	\$1 65		
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	Vanilla—per lb.	
Rock Chocolate, loose	0 40	Yellow wrapper,	\$ 0 32 \$ 0 34 \$ 0 36
" " 1-lb. tins.	0 42 1/2	Unsweetened—	
Cocoa Nibs, 11-lb. tins.	0 35	Blue Premium	6 35 0 37 0 39
TODHUNTER, MITCHELL & CO.'S.			
Chocolate—	per lb	Pastilles—	Less than case
French, 1/4's—6 and 12 lbs.	0 30	Yellow wrapper, 108 bxs.	
Caracas, 1/4's—6 and 12 lbs.	0 35	to the case.	\$20 00 0 20
Premium, 1/4's—6 and 12 lbs.	0 30	Croquettes—	
Sante, 1/4's—6 and 12 lbs.	0 26	Yellow wrapper, 9 bxs. of	
Diamond, 1/4's—6 and 12 lbs.	0 22	12 packages.	\$20 00 0 20
Sticks, gross boxes, each	1 00	FRY'S.	
Cocoa—			
Homeopathic, 1/4's, 8 and 14 lbs.	0 30	Chocolate—	per lb.
Pearl, " " " "	0 25	Caracas, 1/4's, 6-lb. boxes	0 42
London Pearl, 12 and 18 " "	0 22	Vanilla, 1/4's	0 42
Rock " " " "	0 30	"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Bulk, in boxes.	0 18	Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
per doz			
Royal Cocoa Essence, packages	1 40	Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
BENSOP'S ROYAL DUTCH COCOA.			
1/4 lb. tins, boxes 4 doz.	2 40	Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
1/2 " " " 2 " "	4 50	Cocoa— per doz.	
1/2 " " " 1 " "	8 50	Concentrated, 1/4's, 1 doz. in box.	2 40
per lb.			
Ralston Health Club, boxes 6 lbs.	45	" " 1/2's, " "	4 50
		" " 1 lbs. " "	8 25
		Homeopathic, 1/4's, 14 lb. boxes	
		1/2 lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1 boxes 12 lbs. each.	

Baker's Vanilla in boxes, 12 lbs. each.		50
Caracas Sweet, in boxes, 6 lbs. each.		38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.		4 20
German Sweet Chocolate—		
Grocers' Style, in boxes, 12 lbs. each.	0 28	
Grocers' Style, in boxes, 6 lbs. each.	0 25	
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25	
Soluble Chocolate		
In canisters, 1 lb., 4 lb. and 10 lb.	0	
Breakfast Cocoa—		
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0	
COCOANUT.		
CANADIAN COCOANUT CO.		
White Moss Brand—		
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27	
" " " " " "	0 28	
" " " " " "	0 29	
" " " " " "	0 30	
Bulk—		
White Moss, 10, 15 or 20 lb. Pails		
Feather Strip, " " " "		
Special Shred, " " " "		
Macaroon, " " " "		
Crown Desic., 12, 20 or 25 lb.		
Special, " " " "		
Barrils, 2c. per lb. less.		
Terms, 3 p.c., off 30 days.		

A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a **high-class starch is indispensable.** Celluloid has long been recognized as the **Laundresses' reliable friend,** whose verdict in its favor has been so unanimous that it has won for itself, as a **cold-water starch,** a reputation which is world-wide.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.

For puddings, custards, etc.
 ONTARIO } 38-lb. to 45-lb. boxes,
 STARCH } 6 bundles 0 06
 STARCH IN } Silver Gloss 0 07½
 BARRELS } Pure 0 06½

THE BRANTFORD STARCH CO., LTD.
Laundry Starches—
 Canada Laundry, boxes of 40 lbs. 0 04¼
 Finest Quality White Laundry—
 3 lb. cartons, cases 36 lbs. 0 05
 Bbls., 175 lbs. 0 04½
 Kegs, 100 lbs. 0 04½
Lily White Gloss—
 Kegs, extralarge crystals, 100 lbs. 0 06
 1 lb. fancy cartons, cases 36 lbs. 0 07
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07
 6 lb. tin enamelled cannisters,
 8 in crate 48 lbs 0 07
Brantford Gloss—
 1 lb. fancy boxes, cases 36 lbs. 0 07½
Brantford Cold Water Rice Starch—
 1 lb. fancy boxes, cases 28 lbs. 0 09
Canadian Electric Starch—
 40 packages in case 3 00
Culinary Starch—Challenge Prep. Corn—
 1 lb. pkgs., boxes 40 lbs. 0 06
 No. 1 Pure Prepared Corn—
 1 lb. pkgs., boxes 40 lbs. 0 06

SUGAR. per lb.
 Granulated 0 4 7-16
 Paris Lump, bbls. and 100-lb.
 boxes 0 05½ 0 25½
 " in 50 lb. boxes 0 05½ 0 05½
 Extra Ground, bbls. icing 0 05½
 Powdered, bbls 0 03½
 Very bright refined 0 03½
 Bright Yellow 0 3 11-16
 Dark Yellow 0 03½ 0 03½
 Sumner's 4 1-16

SYRUPS AND MOLASSES.
SYRUPS. bbls. ½ bbl.
 Dark per gallon. 0 23 0 25
 Medium 0 28 0 35
 Right 0 32 0 42
 Honey (com) 0 40
 " 2 gal. pails 1 00
 " 3 gal. pails 1 35 1 40

MOLASSES.
 Barrels 0 23 0 35
 Half-barrels 0 25 0 37

SOAP.
 Habbitt's "1776" Soap Powder \$3 50



1 box and less than 5 4 00
 5 boxes and upward 4 00
 Freight prepaid on 5 box lots.
BRANTFORD SOAP WORKS CO.



Ivory Bar" is put up in 1 lbs., 2 6-16 lbs.,
 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes,
 100 in box; Twin Cake, 11¼ oz. each, 100 in
 box.
 Quotations for "Ivory Bar" and other
 brands of soap furnished on application.

TEAS.

BLACK. per lb. per lb.
Congou—
 Half Chests Kaisow, Mon-
 ing, Paking 0 12 0 60
 Caddies, Paking, Kaisow 0 18 0 50
INDIAN.
 Darjeelings 0 35 0 55
 Assam Pekoes 0 20 0 40
 Pekoe Souchong 0 18 0 25
CEYLON.
 Broken Pekoes 0 35 0 42
 Pekoes 0 20 0 40
 Pekoe Souchong 0 17 0 35
CHINA GREENS.
Gunpowder—
 Cases, extra firsts 0 42 0 50
 Half Chests, ordinary
 firsts 0 22 0 38
Young Hyson—
 Cases, sifted, extra firsts. 0 42 0 50
 Cases, small leaf, firsts .. 0 35 0 40
 Half Chests, ordinary
 firsts 0 22 0 38
 Half Chests, seconds 0 17 0 19
 " " thirds 0 15 0 17
 " " common 0 13 0 14
Young Hyson—
PING SUYERS.
 Half Chests, firsts 0 28 0 32
 " " seconds 0 16 0 19

Half Boxes, firsts 0 28 0 32
 " " seconds 0 16 0 19
Half Chests— JAPAN.
 Finest May pickings 0 38 0 40
 Choice 0 32 0 36
 Finest 0 28 0 30
 Fine 0 25 0 27
 Good medium 0 22 0 24
 Medium 0 19 0 20
 Good common 0 16 0 18
 Common 0 13½ 0 15
 Nagasaki, ½ chests Pekoe 0 16 0 22
 " " Oolong 0 14 0 15
 " " Gunpowder 0 16 0 19
 " " Siftings 0 07½ 0 11

"SALADA" CEYLON.



Wholesale Retail
 Brown Label, 1s and ½s 0 20 0 25
 Green Label, 1s and ½s 0 22 0 30
 Blue Label, 1s and ½s and ¼s 0 30 0 40
 Red Label, 1s and ½s 0 36 0 50
 Gold Label, ½s 0 44 0 60
 Terms, 30 days net.

MONSOON INDO-CEYLON TEA.

Wholesale Retail
 Blue Label, 1-lb. 0 19 0 25
 Blue Label, ½-lb. 0 20 0 25
 Black Label, ½ and 1-lb. 0 22 0 30
 Green Label, ½ and 1-lb. 0 28 0 40
 Brown Label, ½ and 1-lb. 0 35 0 50
 Red Label, ½ and 1-lb. 0 40 0 60

RAM LAL'S (lead packages)



Cases, each 60 1-lbs. 0 35
 " " 60 ½-lbs. 0 35
 " " 30 1-lbs. 0 35
 " " 120 ½-lbs. 0 36
"KOLONA"
 Ceylon Tea, in 1-lb. and ½-lb. lead packets,
 black or mixed.
 Black Label, 1-lb., retail at 25c 0 19
 " ½-lb., " " " 0 20
 Blue Label, retail at 30c 0 22

Green Label " 40c 0 28
 Red Label " 50c 0 35
 Orange Label, retail at 60c 0 42
 Gold Label, " 80c 0 58
 Terms, 3 per cent. of 30 days.
CROWN BRAND.
 (Ceylon in lead packages)
Wholesale Retail
 Red Label, 1-lb. and ½s 0 35 0 50
 Blue Label, 1-lb. and ½s 0 58 0 40
 Green Label, 1-lb. 0 18 0 25
 Green Label, ½s 0 19 0 25
 Japan, 1s 0 19 0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold
 Bar, 8's 0 73
 Ingots, rough and ready, 8's 0 71
 Laurel, 3's 0 68
 Briar 8's 0 63
 Index, 7's 0 60
 Honeysuckle, 8's 0 73
 Napoleon, 8's 0 67
 Victoria, 16's 0 63
 Prince of Wales, caddies, 8's and 16's 0 65

WOODENWARE.

per doz
 Pails, 2 hoop, clear, No. 1 \$ 1 45
 " 3 " " " " 1 60
 " 2 " " " " 1 40
 " 3 " " " " 1 55
 " " painted " 2 1 40
Tubs, No. 0. 8 00
 " 1 6 50
 " 3 4 50

THE E. B. EDDY CO.

Washboards, Planet 1 60
 " XX 1 40
 " X 1 25
 " Special Globe 1 50
Matches— 5-Case Single
 Lots, Ca-e
 Telegraph \$3 00 \$3 20
 Telephone 2 80 3 00
 Parlo 1 30 1 40
 Red P rior 1 50 1 60
 Safety, No. 1, wall box 1 40 1 50
 " No. 2, slide box 2 80 2 90
 " No. 3, capital 2 75 2 85
 Flamers, slide boxes 2 25 2 35
 " wax stems 3 20 3 30
 Tiger 2 65 2 85

BRYANT & MAY.

Robert Greig & Co., Agents.
 No. 9 Safety, per gross \$ 2 00
 " 10 " " 1 10
 " 2 Tiger, " 5 00
 " 4 " " 2 00

LICORICE...



We manufacture everything in the Licorice line carried by the Gro-
 cery, Drug and Confectionery trades. We might mention—Y. & S. Stick
 Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in
 cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;
 Bundled Licorice Root, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes,
 Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

Christmas Advertising



NO. 1—ONE COL. WIDE

Make it pay by using some or all of the cuts on this page.



NO. 3



NO. 4



NO. 2



NO. 5—TWO COLS. WIDE

Prices:

- No. 1.—Single col. size, \$1.00;
Double col. size, \$1.50.
Nos. 2, 3 and 4.—Price, 90c. each.
No. 5.—Single col. size, \$1.00;
Double col. size, \$1.50.

Either of these cuts in any of the above sizes will be mailed same day as order received, on receipt of price, postage prepaid.

The MacLean Pub. Co.
LIMITED.

TORONTO, ONT.

FRUIT JARS

We are the Fruit Jar House of Canada and can therefore **always give you something better than the best.** Write or telegraph us for present prices.



GOWANS, KENT & CO.

TORONTO

Easy Sales! Good Profits!

...and

FREE PREMIUMS

Are assured Grocers and Clerks who sell Knox's Gelatine—the best ever produced.

CAMERAS AND DELIVERY WAGONS

of High Grade will be given away. Get our plan, and push

GELATINE— KNOX'S

Write

C. B. KNOX, Mfr.

AGENTS

A. E. Richards & Co. - Hamilton
William H. Dunn - - - Montreal
Beattie & Elliot - - - - Quebec
C. & E. MacMichael - - - St. John
Alfred D. Hossack, Vancouver, B.C.
H. F. Baker - - - - Halifax, N.S.

JOHNSTOWN,
N. Y.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from *HARDWARE AND METAL*.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above mailed for **10 cents**

New Customs Tariff

Alphabetically arranged and revised and corrected from the official copy as assented to by the Governor General, June, 25, 1897, including the old Tariff by way of comparison. Also comparative rates of the Dingley and Wilson (United States) Tariffs.—**15 cents.**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—**\$1.50.**

Address:

The MacLean Publishing Co. Limited
TORONTO and MONTREAL

Manufacturer's Agents Wanted.

In view of the constant inquiries from manufacturers and merchants for names of good representatives in leading centres in Canada we are preparing a typewritten list of all the firms open for agencies.

This will be held at our offices for use of such inquirers.

It is important that the list be as complete as possible, and we will be glad to include everyone interested.

There will of course be no charge.

The following information is necessary

Name.

Address.

List of agencies now held.

References.

Address replies to _____

THE CANADIAN GROCER
Montreal or Toronto

CHARLES F. CLARK,
PRESIDENT.

J. CHITTENDEN,
TREASURER

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building
Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

OAKEY'S

'WELLINGTON'

KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL