

Technical and Bibliographic Notes / Notes techniques et bibliographiques

The Institute has attempted to obtain the best original copy available for filming. Features of this copy which may be bibliographically unique, which may alter any of the images in the reproduction, or which may significantly change the usual method of filming, are checked below.

L'Institut a microfilmé le meilleur exemplaire qu'il lui a été possible de se procurer. Les détails de cet exemplaire qui sont peut-être uniques du point de vue bibliographique, qui peuvent modifier une image reproduite, ou qui peuvent exiger une modification dans la méthode normale de filmage sont indiqués ci-dessous.

- Coloured covers/  
Couverture de couleur
- Covers damaged/  
Couverture endommagée
- Covers restored and/or laminated/  
Couverture restaurée et/ou pelliculée
- Cover title missing/  
Le titre de couverture manque
- Coloured maps/  
Cartes géographiques en couleur
- Coloured ink (i.e. other than blue or black)/  
Encre de couleur (i.e. autre que bleue ou noire)
- Coloured plates and/or illustrations/  
Planches et/ou illustrations en couleur
- Bound with other material/  
Relié avec d'autres documents
- Tight binding may cause shadows or distortion along interior margin/  
La reliure serrée peut causer de l'ombre ou de la distorsion le long de la marge intérieure
- Blank leaves added during restoration may appear within the text. Whenever possible, these have been omitted from filming/  
Il se peut que certaines pages blanches ajoutées lors d'une restauration apparaissent dans le texte, mais, lorsque cela était possible, ces pages n'ont pas été filmées.
- Additional comments: /  
Commentaires supplémentaires:

- Coloured pages/  
Pages de couleur
- Pages damaged/  
Pages endommagées
- Pages restored and/or laminated/  
Pages restaurées et/ou pelliculées
- Pages discoloured, stained or foxed/  
Pages décolorées, tachetées ou piquées
- Pages detached/  
Pages détachées
- Showthrough/  
Transparence
- Quality of print varies/  
Qualité inégale de l'impression
- Continuous pagination/  
Pagination continue
- Includes index(es)/  
Comprend un (des) index
- Title on header taken from: /  
Le titre de l'en-tête provient:
- Title page of issue/  
Page de titre de la livraison
- Caption of issue/  
Titre de départ de la livraison
- Masthead/  
Générique (périodiques) de la livraison

This item is filmed at the reduction ratio checked below/  
Ce document est filmé au taux de réduction indiqué ci-dessous.

10X	12X	14X	16X	18X	20X	22X	24X	26X	28X	30X
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>



**\* LAMPS, LAMPS \***  
**WEILER BROS.**

Piano Lamps,  
 Banquet Lamps,  
 Library Lamps,  
 Table Lamps.

LATEST STYLES,  
 NEWEST PATTERNS.

Come and See Our Assortment.

51 TO 55 FORT STREET,  
 VICTORIA, - - B. C.

**E. G. PRIOR & CO.,**

Cor. Johnson and Government Sts.,

VICTORIA, B. C.

BRANCH AT KAMLOOPS.

IMPORTERS OF

**IRON AND STEEL,**

**HARDWARE,**

AGRICULTURAL IMPLEMENTS,

Wagons and Buggies,

LOGGERS AND CANNERIES SUPPLIED.

The Leading House in B. C.

ENQUIRIES SOLICITED.

**COWAN & WILSON**

**WHOLESALE GROCERS**  
 JUST RECEIVED.

First Shipments of Mediterranean  
 and California Dried Fruits for  
 Holiday Trade.

RAISINS. CURRANTS. SULTANAS.  
 VALENCIAS.

PEACHES. APRICOTS. PRUNES.  
 NECTARINES.

FIGS. DATES. FILBERTS.  
 ALMONDS. WALNUTS.  
 BRAZIL NUTS AND PEELS.

8 & 10 YATES STREET,  
 VICTORIA, - - B. C.

**J. A. SKINNER & CO.**  
 WHOLESALE

Crockery, Glassware,  
 Lamp Goods, Etc.

VANCOUVER, B. C.

MAIN OFFICE AND WAREHOUSES:  
 HAMILTON, ONT.

Special attention to mail orders.

**BAKER BROS. & CO.**  
 (LIMITED.)

Wholesale Importers  
 and Shipping Agents.

WINES, LIQUORS & IMPORTED GROCERIES

342, 344 WATER ST., VANCOUVER, B. C.

HEAD OFFICE:

6 Chapel Walks, Liverpool, Eng.

**TURNER, BEETON & CO**

Commission Merchants

—AND—

Importers

H. C. Beeton & Co., 33 Finsbury Circus,  
 London.

Indents executed for any description of  
 European or Canadian Goods.

AGENTS FOR

**GUARDIAN ASSURANCE CO.,**

**NORTH BRITISH AND MERCANTILE  
 INSURANCE CO., FOR MAINLAND.**

**BELL-IRVING & PATERSON**

VANCOUVER

**SHIPPING AGENTS**

Wholesale & Commission Merchants.

AGENTS FOR THE

Anglo-British Columbia Packing  
 Company, Limited.

North China (Marine) Insurance  
 Company, Limited.

**BELL-IRVING, PATERSON & CO.,**

NEW WESTMINSTER.

**BANK OF BRITISH COLUMBIA***Incorporated By Royal Charter, 1862.*Capital Paid up ..... (£200,000) \$3,000,000  
Reserve Fund..... (£200,000) \$1,000,000

LONDON OFFICE:

60 LOMBARD STREET, E. C., LONDON.

*Branches at*San Francisco, Cal.; Portland, Or.;  
Victoria, B.C.; New Westminster, B.C.  
Vancouver, B.C.; Kamloops, B.C.;  
Seattle, Washington, Nanaimo, B.C.;  
Tacoma,*Agents and Correspondents:*IN CANADA—The Bank of Montreal and  
branches, Canadian Bank of Commerce,  
Imperial Bank of Canada, Molsons Bank, Com-  
mercial Bank of Manitoba and Bank of Nova  
Scotia.Correspondents throughout the United  
Kingdom and in India, China, Japan, Australia  
and South America.UNITED STATES—Agents Bank of Montreal,  
59 Wall Street, New York; Bank of Montreal,  
Chicago.Telegraphic transfers and remittances to and  
from all points can be made through this bank  
at current rates.Collections carefully attended to and every  
description of banking business transacted.

THE BANK OF

**BRITISH NORTH AMERICA.***Incorporated by Royal Charter.*Paid up Capital... ..£1,000,000 Stg.  
Reserve Fund..... £265,000

LONDON OFFICE:

CLEMENS LANE, LOMBARD ST. E. C.

COURT OF DIRECTORS:

J. H. Brodie, E. A. Hoare,  
John James Cater, H. J. B. Kendall,  
Gaspard Farrer, J. J. Kingsford,  
Henry H. Farrer, Frederic Lubbock,  
Richard H. Glyn, George D. Whatman.

Secretary, A. G. Wallis.

HEAD OFFICE IN CANADA—St. James St.,  
Montreal.

R. R. GRINDLEY, General Manager.

E. STANGER, Inspector.

*Branches and Agencies in Canada.*London, Kingston, Fredericton, NB  
Brantford, Ottawa, Halifax, N.S.,  
Paris, Montreal, Victoria, B.C.,  
Hamilton, Quebec, Vancouver, BC,  
Toronto, St. John, N.B., Winnipeg, Man.  
Brandon, Man.*Agents in the United States.*New York—H. Stikeman and F. Brown-  
field, Agents.

SAN FRANCISCO—W. Lawson and J. C.

Welsh, Agents.

Have facilities for collection and exchange in  
all parts of the world.**BANK OF MONTREAL.**

ESTABLISHED IN 1817.

INCORPORATED BY ACT OF PARLIAMENT.

Capital (all paid up).....\$12,000,000  
Reserve Fund..... 6,000,000

HEAD OFFICE, MONTREAL.

Hon. Sir D. A. SMITH, K.C.M.G., President.

Hon. G. A. DRUMMOND, Vice-President.

E. S. CLOUSTON... General Manager.

BRANCHES AND AGENCIES IN CANADA.

Montreal..... H. V. Meredith, Manager.

West End Branch, St. Catherine St.

Almonte, O Hamilton, O Quebec, Q

Belleville, O Kingston, O Regina, Ass'a

Brantford, O Lindsay, O Sarnia, O

Brockville, O London, O Stratford, O

Calgary, NWT Moncton, N.B. St. John, N.B.

Chatham, N.B. New Westmin. St. Mary's, O

Chatham, O ster, B.C. Toronto, O

Cornwall, O Ottawa, O Vancouver, BC

Goderich, O Perth, O Victoria, B.C.

Guelph, O Peterboro, O Wallaceburg, O

Halifax, N.S. Pictou, O Winnipeg, Man

AGENTS IN GREAT BRITAIN—London, Bank  
of Montreal, 22 Abchurch Lane, E. C.; C. Ash-  
worth, Manager. London Committee—Robert  
Gillespie, Esq., Peter Redpath, Esq.AGENTS IN THE UNITED STATES—New York,  
Walter Watson and Alex. Lang, 59 Wall  
street. Chicago, Bank of Montreal, W. Munro,  
Manager; E. M. Shadbolt, Assistant Manager.Buy and sell Sterling Exchange and Cable  
Transfers. Grant Commercial and Travelling  
Credits available in any part of the world.

Drafts issued. Collections made at all points.

**CARESCHÉ, GREEN & CO.,**

(ESTABLISHED 1873.)

BANKERS.

Government Street, Victoria, B. C.

A GENERAL BANKING business trans-  
acted.DEPOSITS received on liberal rates of interest.  
DRAFTS, ORDERS, TELEGRAPH TRANS-  
FERS and LETTERS of CREDIT issued direct  
on over 10,000 Cities in the United States, Can-  
ada, Europe, Mexico and China.

COLLECTIONS made at every point.

GOLD DUST purchased at highest market  
rates.

AGENTS FOR

*Wells, Fargo & Company.***CASEMENT & GREERY**

BANKERS

And Financial Agents.

A General Banking business transacted.

Drafts issued on all points in Canada.

Dealers in Foreign and Domestic exchange

Money loaned on Notes, Real Estate,

Chattel Mortgages and all kinds

Of Negotiable Securities. Interest allowed

On time Deposits

Bankers: Bank of British Columbia.

OFFICE: COR. CAMBIE & CORDOVA STS.,  
VANCOUVER.

+ FOR +

Real Estate, Insurance,

Exchange, Mortgages,

Stocks and Shares,

—GO TO—

**A. W. MORE & CO.,**

TURNER BLOCK, DOUGLAS STREET

VICTORIA, B. C.

**HALL, GOEPEL & CO.,**

AGENTS:

The Liverpool & London & Globe  
Fire Insurance Co.

The California (Marine) Insurance Co.

The Traveler's Life & Accident  
Insurance Co.

—:O:—

Risks taken at Moderate Rates and Losses  
settled promptly and Liberally.**Findlay, Durham & Brodie****COMMISSION MERCHANTS**

AGENTS FOR

The Northern Fire Assurance Company  
of London,The British and Foreign Marine Insur-  
ance Company of Liverpool,The Royal Mail Steam Packet Com-  
pany of London,The British Columbia Canning Com-  
pany (Limited) of London.

CANNERIES:

Deas Island, Fraser River,

Naas River Fishery,

Windsor Cannery, Skeena River,

Rivers Inlet Cannery,

Victoria Cannery, } Rivers Inlet.

Victoria Saw Mills, }

London Office:

43 to 6 Threadneedle Street.

**WULFFSOHN AND****BEWIGKE,**

(LIMITED.)

BANKERS.

*Financial, Real Estate, In-  
surance and General  
Agents.*

BANKING AND STOCKBROKING DEPARTMENT.

Bills discounted. Checks collected. Exchanges  
effected, Corporation Bonds, Mining Stock, Gas  
and all other Company Shares bought and  
sold, and every kind of Broking Business trans-  
acted.

REAL ESTATE AND INSURANCE DEPARTMENT.

Building Estates financed, Real Estate bought  
and sold, Rents collected. Full Charge and  
Management of Estates undertaken for non-  
residents. Life, Fire and Marine Insurances  
effected with the leading offices of the world.  
Drafts and Telegraphic Transfers to every part  
of the world. Money advanced on approved  
security.

REPRESENT:

Equitable Life Assurance Society of N. Y.

Union Insurance Society of Canton (Marine)

Connecticut Fire Insurance Co. of Hartford.

London Assurance Corporation (Fire).

Lancashire Fire Insurance Co.

Moodyville Land and Saw Mill Co., Ltd.

Mercantile Development Co., Ltd., London.

*Wulffsohn & Bewicke, Lt'd.*

524 and 526 Cordova St., Vancouver.

—AND—

Dock House, Billiter St., London, Eng.

JOHANN WULFFSOHN,

Managing Director.

**H. CARMICHAEL & CO.**

VICTORIA,

Financial and Real Estate

BROKERS,

32 GOVERNMENT STREET

OFFICE OF THE

BRITISH COLUMBIA

PAPER MANUFACTURING COY.

**THOMAS EARLE,**  
**IMPORTER**  
 -AND-  
**Wholesale Grocer.**

AGENT FOR  
 ALERT BAY CANNING CO.  
 NIMPkish BRAND.

Pioneer Steam Coffee and  
 Spice Mills.

WHARF ST., VICTORIA.

**P. F. RICHARDSON,**

\* IMPORTER \*

-AND-

**MANUFACTURERS'**

---> AGENT. <---

42 YATES ST., VICTORIA.

**CAMPBELL & ANDERSON,**

Wholesale

Shelf and Heavy Hardware,  
 Crockery, Glassware,  
 Lamp Goods,  
 Stoves and Tinware.

Catalogues and prices sent on application.  
 Special attention paid to Interior orders.

616 Columbia Street, New Westminster.

**VICTORIA STEAM BAKERY.**

**M. R. SMITH & CO.,**

WHOLESALE AND RETAIL

**CRACKER BAKERS,**

VICTORIA, - - B. C.

Office: 57 Fort St. Factory: 91 Niagara St.

**T.B. PEARSON & CO**

Manufacturers of Clothing,

OVERALLS, : SHIRTS, : &c.

Salesroom and Factory:

YATES ST, NEAR ORIENTAL HOTEL,

VICTORIA, - - B. C

**NICHOLLES & RENOUF**

-DEALERS IN-

**HARDWARE, BAR IRON, FARM  
 AND MILL MACHINERY  
 MINING SUPPLIES.**

Coach, Car & House Painters Supplies

S. E. COR. YATES AND BROAD STS.

TELEPHONE 82.

P. O. BOX. 86.

**VICTORIA. - B. C.**

A. J. Langley.

T. M. Henderson

J. N. Henderson.

**LANGLEY & CO.,**

ESTABLISHED 1858.

**Wholesale Druggists**

21 & 23 YATES STREET,

VICTORIA, B. C.

REPRESENTED BY  
 Welch & Co., San Francisco.

REPRESENTED BY  
 R. D. Welch & Co., Liverpool

**R. P. RITHET & CO.,**

(LIMITED.)

WHARF STREET, VICTORIA, B. C.

**WHOLESALE \* MERCHANTS.**

SHIPPING AND INSURANCE AGENTS.

AGENTS FOR

- Queen (Fire) Insurance Company.
- Maritime (Marine) Insurance Company.
- Reliance (Marine) Insurance Company.
- New Zealand (Marine) Insurance Company.
- Thames & Mersey (Marine) Insurance Co.
- Straits (Marine) Insurance Company.
- Sun (Marine) Insurance Company.
- Sea (Marine) Insurance Co.

Moodyville Saw Mill Co., of Burrard Inlet.

**SALMON CANNERY AGENCIES.**

**FRASER RIVER:**

- Delta Canning Co's Maple Leaf Brand.
- Laidlaw & Co's Dominion Brand.
- Wellington Packing Co., Wellington Brand.
- Harlock Packing Co's Brand.

**NORTHERN AND SKEENA RIVER:**

- Warnuck Packing Co's Rivers Inlet Clipper Brand.
- Standard Packing Co., Skeena River, Neptune Brand.
- Skeena Packing Co., Skeena River, "Diamond C" Brand.
- Lowe Inlet Packing Co., Lowe Inlet, "Diamond C" Brand.
- Cascade Packing Co., Naas River, Cascade Brand.

Giant Powder Co., Works: Cadboro Bay, all grades of Giant Powder and Judson Powder manufactured and kept on hand.

Columbia Flouring Mill Co. of Enderby.

Pacific Coast Steamship Co's line of Steamers between Victoria and San Francisco

W. H. SOULE.

A. E. STEVENS.

ALEX. M'DERMOTT

**BRITISH COLUMBIA  
 PIONEER STEVEDORING CO., LTD.**

ESTABLISHED 1871.

Estimates Furnished for all Ports in B. C. Complete Appliances for all kinds of Stevedoring.  
 Cash security given if required, and satisfaction guaranteed.

P.O. Box 507. Cable: Soule.

Vancouver - - - - - British Columbia

THE SALMON PACK

Of British Columbia for the season of 1891.  
Compiled by Findlay, Durham & Brodie.

	CASES	
FRASER RIVER—		
Even & Co.	25,045	
Bon Accord Fishery Co.	9,498	
Anglo British Columbia Packing Co., (Sea Island)	10,000	
comprising:		
H. C. P. Co.		
Phoenix		
H. A. P. Co.		
Cameo Pass		
Wadhams		
Garry Point		
Dumfries		
Britannia		
Annandale		
British Columbia Canning Co.	56,025	
Wellington Packing Co.	7,120	
Delta Canning Co.	9,200	
Ladlaw & Co.	9,180	
Harlock Packing Co.	12,116	
Beaver Canning Co.	5,684	
Richmond Canning Co.	12,985	
Lulu Island Canning Co.	12,035	
Total	10,000	
ALERT BAY—		
Alert Bay Canning Co.	650	
RIVERS INLET—		
British Columbia Canning Co., (Id)	14,691	
Wanuck Packing Co.	9,914	
Total	11,009	
GARDINER'S INLET—		
Price & Co., (Id)	3,876	
LOWE INLET—		
Cunningham & Son	8,031	
SKEENA RIVER—		
Inverness Canning Co.	10,717	
Anglo British Columbia Packing Co., North Pacific		
B. J. P. Co.		
Standard Packing Co.	25,149	
Skeena Packing Co.	10,978	
Balmoral Canning Co.	11,793	
British Columbia Cannery Co., (Id)	9,914	
Total	9,914	
NAAS RIVER—		
A. J. McLellan	5,473	
Cascade Packing Co.	2,770	
British Columbia Canning Co., (Id)	2,080	
Total	10,323	
Grand total	314,893	

TOTALS FOR DIFFERENT LOCALITIES.

	1890.	1891.
Fraser River	241,889	178,954
Alert Bay	7,280	650
River's Inlet	32,961	34,924
Gardiner's Inlet	3,719	3,876
Lowe Inlet	6,067	8,031
Skeena River	90,995	78,135
Naas River	23,906	10,323
Bute Inlet	2,627	
Total number of cases	409,464	314,893

SHIPMENTS FOR 1891.

	CASES
United Kingdom	220,761
Canada (Eastern provinces)	60,980
Australia	23,534
China	100
India	100
Singapore	50
United States	350
Local sales and stock on hand	8,948
Total	314,893

DETAIL TO UNITED KINGDOM.

London (direct)	122,850
Liverpool	93,417
via Hong Kong	1,300
via C. P. Railway	3,194
Total	220,761

THE ANNUAL PACK.

(Since the beginning of the industry.)

1876	9,847
1877	67,387
1878	113,601
1879	61,093
1880	61,849
1881	177,276
1882	255,061
1883	196,292
1884	141,242
1885	108,517
1886	161,264
1887	204,083
1888	184,040
1889	414,294
1890	409,464
1891	314,893

TRADE AND COMMERCE.

COMMERCIAL JOURNAL OFFICE.  
Tuesday Morning, Jan. 10.

VICTORIA.

The general condition of trade is about the same as has been reported since the holiday season. The sealers are beginning to fit out, in fact, one or two have sailed for a coasting course. The outfitting causes a considerable amount of money to be expended in various lines. The canneries will also begin to get ready in a short time, and this trade will also help to swell the general volume. The dry goods and clothing houses are getting Spring stock in shape, and travellers will be on the road shortly with the new samples. Business in these lines gives promise of a good increase for the coming season. Considerable effort is being made to give the general dealer every advantage in the way of late styles and patterns, by the local wholesale houses. Collections generally are reported fair, but those of the city are not as good as they should be. Vancouver collections are reported good.

FLOUR AND FEED.

The National Mills have put their brand of rolled oats on the market. They are manufactured from the best Fraser River oats, and are reported to be better than the imported brands. They are quoted to the trade at \$3.25 per sack of 70 lbs. A consignment of 1,500 sacks of Enderby flour was received, last week, by the Brackman-Ker Milling Co. The Victoria Mills are shipping a large consignment of flour to China by the SS. Batavia. It is reported that the Portland millers are not booking any orders for China. They are only filling existing contracts as the local demand is very heavy and prices good.

The Columbia Flouring Mills quote: For Enderby flour in carload lots, Premier, \$5.00; XXX., \$5.30; Strong Bakers or XX., \$5.00; Superfine, \$4.00. Quotations to the trade are:

Delta, Victoria mills	\$5 50 @ 0 00
Lion, " "	5 50 @ 0 00
Premier, Enderby mills	5 85 @ 0 00
XXX., " "	5 65 @ 0 00
XX., " "	5 25 @ 5 50
Superfine, " "	4 25 @ 4 50
Ogilvie's Hungarian	5 85 @ 6 00
" Strong Bakers	5 75 @ 6 00
Snowflake	6 35 @ 6 00
Portland Roller	6 10 @ 6 00
Royal	6 00 @ 6 00
Oregon Superfine	4 25 @ 0 00
Wheat, per ton	\$40 00 @ 45 00
Oats	32 50 @ 35 00
Oil cake meal	32 50 @ 35 00
Chop feed	33 00 @ 35 00
Shorts	28 00 @ 30 00
Bran	26 00 @ 27 50
National Mills oatmeal	3 50 @ 0 00
" " rolled oats	3 25 @ 0 00
California oatmeal	4 35 @ 0 00
California rolled oats	3 90 @ 4 00
Corameal	2 75 @ 3 00
Cracked corn	45 00 @ 50 00
Hay, per ton	18 00 @ 20 00
Straw, per bale	1 00 @ 1 25

RICE.

The Victoria Rice Mills quote wholesale:

Japan rice, per ton	\$77 50
China rice	70 00
Rice flour	70 00
Chit rice	25 00
Rice Meal	17 50

FRUITS AND VEGETABLES.

Japanese oranges are out of the market till the arrival of the next steamer. Apples are scarce, and any variety is readily sold at \$1.25 to \$1.35 a box. Riverside lemons are now quoted at \$4.50 and \$4.75 a box. Riverside oranges have been reduced 50c. On account of the mildness of the winter, potatoes are slightly reduced in price.

Quotations are: Riverside seedlings, \$1.00; navels, \$4.50; California Messina lemons, \$6.00 to \$6.50; Riverside lemons, \$4.50 to \$4.75; silverskin onions, 2c per lb.; Island apples, \$1.25 to \$1.35 per box; sweet potatoes, 3c per lb potatoes, island, 1c per ton; Chiffiwack, 1/2 per ton; Fraser River, \$11 per ton; Bona partes, \$25 per ton.

DRUGS.

Business steady, but collections from country rather slow. The following are the principal changes:—Advances in ergot slightly checked, but prices firm. Insect Powder—Advance in flowers causes powder to be held firmly. Oils—Lemon, higher prices looked for; peppermint unchanged; winter green, higher prices asked; cod liver oil, demand increasing, prices rule higher; olive declined. Opium firm. Citric and tartaric acid dull. Camphor unchanged. Quinine—Combination of manufacturers rumored; prices likely to advance.

GROCERIES AND PROVISIONS.

As is anticipated, trade, at this season of the year, is rather flat. It is learned however, that business is better than was expected. Some of the sealers are sitting out, but the majority have not begun yet, and this trade is looked forward to in the near future, and it will give an impetus to Spring business. Prices in all lines are steady, and there are no changes to note.

The supply of eggs is moderate, and first quality are selling at 23 to 25c, either barrelled or in cases.

The butter market is the same as last week.

Quotations are: Eastern creamery, 29c per lb. for large and 29c for small; Manitoba creamery, 30c; dairy, 26c Eastern Townships, first quality, 26c.

Sugars are steady, dry granulated being quoted by jobbers at 5c.

Canadian meats are quoted: Hams, 13c to 14c; breakfast bacon, 13c; short rolls, 12c; dry salt sides, 11c.

Mediterranean dried fruits are quoted by local jobbers as follows: Currants in bbls, 8c, in half-bbls, 8c; valencias, 8c; sultanas, 1c; London layers, \$2.25 a box; California sultanas, \$2.25 a box; dates, 9c; prunes, 9c to 12c. California evaporated fruits in 25 lb. boxes are quoted as follows: Peaches, 12c; apricots, 1c; nectarines, 1c; pitted plums, 1c. About the same grade of fruits in cotton sacks are quoted from 1c to 2c per lb. less. New Canadian evaporated apples are quoted at 1c per lb.

The local jobbers are now carrying full stocks of all the different kinds of jams put up in glass jars by Okel & Morris at the Victoria Preserving Factory, which include apricot, peach, plum, pear, apricot marmalade, etc. Quotations are 1 1/2 lb. size, \$3 per dozen; 3 lb. size, \$5 per doz.

Falconer's Victoria Vinegar Works' goods are now carried by the leading wholesale grocers, comprising pure malt

# GORDON, MACKAY & CO.

## TORONTO.

Manufacturers and Importers,



REPRESENTED BY R. S. NORTON, WINNIPEG.

vinegar, tomato catsup, Worcestershire sauce, mushroom catsup, apple and quince cider, lemon and vanilla extracts and fruit syrups—of home manufacture.

### LUMBER.

There have been five arrivals under charter since last week—the Hesper, for Shanghai, at 59s; Angerona, for Valparaiso at 42s 6d; India, for Valparaiso, on owner's account; Czar, for Melbourne, Adelaide or Port Pirie, at 57s 6d, option Sydney 47s 6d; Kathinka, for Melbourne, Adelaide or Port Pirie, at 62s 6d, option Sydney 52s 6d. The W. H. Talbot, now at San Francisco, has been chartered to load for Tientsin, China, at 67s 6d, by R. P. Kithet & Co., Ltd. There has been no clearance for Melbourne for a month from any of the coast lumber ports, and the very unfavorable reports received from there show that the trade is in a bad condition. Quotations are as follows for cargo lots for foreign shipment, being the prices of the Pacific Pine Lumber Association: Rough merchantable, ordinary sizes, in lengths to 40 feet, inclusive, \$9 per M feet; rough deck plank, average length 35 feet, \$19; dressed flooring, \$17; pickets, \$9; laths, 4 feet, \$2.

For local trade, the Rock Bay Saw Mill quotes:	
Rough lumber, per M.....	\$10 00
Best quality dressed lumber, per M.....	00 00
Second " " " " " " " " " " "	00 00
Laths, per M.....	2 50
Shingles, " " " " " " " " " " "	2 25

### BUSINESS CHANGES.

A United States Consular agency will shortly be established at Comox.

John Bickle, general store, Nanaimo, is opening a branch at Wellington.

Fuller & Goodwin have bought out J. T. Pearce, general store, Esquimalt.

W. Anderson, fruits, etc., assigned to Cowan & Wilson about the 4th inst.

Crochet & Jackson have opened a job printing office in New Westminster.

C. S. Ryder will shortly open a general store at Cheam, 6 miles from Chilliwack.

Samuel Treen Macintosh, real estate and insurance agent, of New Westminster, is dead.

Morgan & Commerford, tailors, Nanaimo, have opened a store at Wellington.

E. A. McEachran, fruits and dairy produce, has opened at 4½ Government street.

A. Haslam contemplates building a new saw-mill on the water front, Nanaimo Harbor.

Edward Jackson, late of Tierney & Jackson, grocers, Vancouver, has gone to Winnipeg.

—McKenzie, from St. John, Newfoundland, is starting in the harness business in this city.

A company is being formed at Nanaimo to publish a new paper to be called the *Nanaimo Daily Mail*.

T. E. Atkins, druggist, Vancouver, has admitted his brother, J. M. Atkins, into partnership, under the firm style of Atkins & Atkins.

E. W. Whiffin, of Nanaimo, has left the country, having embezzled \$4,000 from the Nanaimo Building Society, and leaving debts amounting to about \$2,000.

Archibald McLean has been appointed secretary of the Westminister and Vancouver Tramway Company, vice the late S. T. Mackintosh.

E. A. Clarke, livery stable, New Westminister, has disappeared, and the sheriff is in possession. His creditors are out about \$7,500.

J. C. Hansen, commission agent, Vancouver, is reported missing. He was last seen on the 18th December, and his whereabouts are unknown.

Webb & Co., general store and hotel North Bend, were burned out on the 12th inst. There is a total loss of \$17,000, which is partly covered by insurance.

The bank of Montreal have opened their branch at Nelson, with A. H. Buchanan as manager. The office will be in temporary quarters until the bank building is completed.

The P. S. and B. C. Stevedoring Co. has been dissolved. F. M. Yorke, late manager for B. C., will continue in business under the name of the British Columbia Stevedoring Co., as before the amalgamation.

The Best is the Cheapest.

— THE —

## DAILY TELEGRAM,

VANCOUVER, B. C.,

is the best advertising medium on the Mainland. Every advertiser can have a guarantee of circulation.

KEEPING  
EVERLASTINGLY  
AT IT  
BRINGS  
SUCCESS.

You must advertise your wares if you have any faith in them, for life is too short to wait upon a generous public to advertise you free.

Write to the advertising agent of the **DAILY TELEGRAM**, Vancouver, B. C., for rates and sample advertisement.

Jessurum & Wormser, confectioners and caterers and proprietors of the Cafe Royal, have assigned to F. G. Richards.

The prospectus for another morning paper in Victoria has been issued. The names of the promoters do not appear.

Harry Forrester & Co. are opening in Nanaimo as auctioneers and general commission merchants. Mr. Forrester was lately in the employ of E. W. Whiffin.

A change has taken place in the personnel of the well-known firm of Hayes & McIntosh, butchers and ranchers of Vancouver and Calgary, Mr. Geo. Hayes retiring from the concern. The business both in Vancouver and Calgary has been taken over by Mr. W. A. McIntosh, who will assume the entire management of the concern.

### FOREIGN COAL SHIPMENTS.

The following are the shipments for the week ending Jan. 16:

NEW VANCOUVER COAL CO. SHIPPING.		
Date.	Vessel and Destination.	Tons.
9.	Lucy Lowe, s. schr., Port T'w'nd	50
9.	Mogul, ss., Port Townsend	31
10.	Rapid Transit, ss., Whatcom	256
10.	Commodore, sp., Wilmington, Cal	3,004
Total.....		3,341

A Glasgow paper recently received reports the sale of a large shipment of choice Australian butter at 22c, 26c and 28c to the wholesale trade there.

The Upton steamship Batavia will sail from this port about the 21st for the Orient. She will take on a quantity of flour here from the *Victoria Flour Mills*.

Wm. Gardiner & Co., of Portland, Ore., have obtained the contract for the plumbing and steam-heating of the new Driard Hotel. The amount of the contract is in the vicinity of \$15,000. The firm did the plumbing for St. Joseph's Hospital, Dunsmuir Castle, and other large contracts in the province.

# MUIR & BOYD, ROBERT WARD & COMPANY,

26 BROAD ST., VICTORIA, B. C.,

AGENTS FOR

## Safford Radiators,

The Best on the Market.

Over 80 per cent. of the entire Radiators used in Canada are the Safford. Send for Catalogue and prices.

ROBT MITCHELL & CO, Montreal, Manufacturers of Plumber's and Steam Fitters' Brass Supplies, gas, electric and combination fixtures.

D. PEMBERTON.

F. B. PEMBERTON.

## Pemberton & Son

### REAL ESTATE AND

### Financial Agents

Town and Suburban Residential Property and Farm Lands throughout the province for Sale.

#### MONEY TO LOAN

On Approved Security at Current Rates.

P. O. Box 246. VICTORIA, B. C.

## \* FALCONER'S \*

Pure Malt Vinegar, Pure Tomato Catsup, Worcester-shire Sauce, Mushroom Catsup, Flavoring Extracts, Raspberry Vinegar and Quince and Apple Cider,

To be had from all the leading wholesale Grocers.

## VICTORIA VINEGAR WORKS,

159 Yates Street, Victoria.

52 525252 5252525252525252 525252

## MUNROE MILLER

### Printer and Bookbinder

77 JOHNSON STREET

VICTORIA, - - B. C.

25252525 25252525252525 252525

## Theo. R. Hardiman.

### PIONEER ART GALLERY.

Represents Art Union of London, England, President, Right Hon. the Earl of Derby, K. G.

Full supply of Artists' Goods, Mouldings, etc  
622-626 CORNOVA ST., VANCOUVER.

LIMITED LIABILITY.

(Incorporated under the Companies Act 1890.)

## Commission - Merchants - and - Importers,

VICTORIA, B. C.,

Represented in London by H. J. Gardiner & Co., 1 Gresham Buildings, E. C.

ROYAL SWEDISH AND NORWEGIAN CONSULATE.

Indents executed for every description of British and Foreign Merchandise, Lumber Timber, Spars, Fish and other Provincial products.

### SHIPPING AND INSURANCE AGENTS.

#### CHARTERS EFFECTED.

GENERAL AGENTS:

Royal Insurance Company,  
London & Lancashire Fire Insurance Co.  
Standard Life Assurance Co.  
London and Provincial Marine Insurance Co. Ltd.  
Western Assurance Co., (Marine)  
London Assurance Corporation. (Marine.)  
Agents for the British Columbia Corporation, Ltd.,  
Mortgages, Debentures, Trusts, &c.

SOLE AGENTS:

Curtis & Harvey's Sporting and Blasting Powder,  
Joseph Kirkman & Son's Gold Medal, Inven-  
tions Exhibition, 1894, Pianofortes,  
J. & W. Stuart's Patent Double-Knotted Mesh  
Fishing Nets, Twines, Etc.  
Importers of Havana Cigars, Oilmen's Stores,  
Tin Plates, Portland Cement, Etc.  
British Columbia Salmon:—Ewen & Co., "Lion,"  
"Boonie Dundee"; Bon Accord Fishery Co.,  
"Consuls"; A. J. McLellan's "Express."

# HEISTERMAN & CO.

ESTABLISHED  
1864

INSURANCE, FINANCIAL &  
**REAL ESTATE AGENTS.**  
VICTORIA, B. C.

CITY PROPERTY, FARM LANDS ON V. I. & MAINLAND  
MONEY TO LOAN, CONVEYANCING & NOTARIES PUBLIC

GENERAL AGENTS, BRITISH COLUMBIA  
**MUTUAL LIFE INS. COMPANY of N. Y.**

## Chas. Gordon & Co.,

214 CARRALL STREET, VANCOUVER,

SOLE AGENTS FOR B. C.

— OF —

Max Sultain Champagne, Reims  
Extra quality. Extra dry.

Messrs. Phillips & Co's London,  
England, Cocos and Chocolates.  
4 prize medals.

Johannis Brunnen Natural Mineral  
Waters.—The King of table water.  
It is most gratifying, pure or mixed with  
wine or spirits.

## J. & T. BELL.

MANUFACTURERS OF

## FINE BOOTS AND SHOES

WHOLESALE.

1667 NOTRE DAME STREET,

MONTREAL.

PAY AS YOU GO,

The late Horace Greeley said: "The poor man who has encountered some sudden and severe calamity, such as the burning of his house or the destruction of his crops by hurricane or flood, may very properly be proffered credit for a season at cash prices: so may the poor widow,

whose children, this year at school, will be earning wages and able to help her next season. But in all ordinary cases the merchant, if only from a patriotic regard for the general well-being, should inflexibly refuse to sell on credit, since such selling is, and must ever be, to the uncircumspect majority, a temptation and facility for general improvidence and overtrading."

# F. C. DAVIDGE & CO.

Commission Merchants  
and Importers

JAPANESE PRODUCE  
AND  
Manufacturers' Agents.

Upton Line of Steamships  
CHINA AND JAPAN.

Steamship Zambesi due 30th Nov.

# ROBERT COUTH,

WHOLESALE

Coal & Produce Merchant  
WELLINGTON COAL.

Towing and Freighting of all kinds.  
Scows from 25 to 250 tons.

Tugs—Vancouver, 90 h. p.; Swan, 20 h. p.  
LOGGING CAMPS SUPPLIED.

Office: Cor. Carrall and Powell Sts,  
VANCOUVER, B. C.  
P. O. Box 44. Telephone 12

H. McDOWELL.

H. H. WATSON

## H. McDOWELL & CO.,

WHOLESALE - DRUGGISTS.

10 and 12 Cordova St.,

630 Granville St.,

VANCOUVER, . . . . . B. C.

VERDICT! VERDICT!

All Ladies who have taste!

## Okell & Morris'

JAM,

Say it is the finest.

TO BE HAD AT

Messrs. COWAN & WILSON,  
Messrs. TODD & SON,  
THOMAS EARLE.

## H. A. LILLEY, CITY : CANDY : FACTORY.

Manufacturer of all kinds of  
**PLAIN AND FANCY CANDIES,**  
Also Importer and Dealer in Foreign and Domestic  
Fruit, Nuts, Cigars, &c.  
105 Douglas St. bet. Johnson & Pandora, Victoria.  
P. O. Box 556.

## A. O. LEASK,

Agent and Commission Merchant.  
Customs, Insurance and Shipping  
Agent.

Storage, Bonded and Free.  
Forwarder, etc.

Vancouver, . . . . . B. C.

The Nanaimo Realty and Invest-  
ment Agency.

## CHAS. DEMPSTER & CO

COMMERCIAL STREET, NANAIMO.

REPRESENTING

The Federal Life Assurance Co'y.  
The Pacific Coast Fire Insurance Co'y  
The British America Fire Insurance Co'y.

Nanaimo Property—both city and suburban  
—especially.

OUTSIDE CORRESPONDENCE INVITED.

## Morrow, Holland & Co.

—**BROKERS**—

46 BROAD STREET, VICTORIA, B. C.

AGENCIES:

Liverpool & London & Globe Fire Insur-  
ance Co.  
Manufacturers Life and Accident In-  
surance Co. of Toronto.

OFFICE OF THE

Immigration, Investment and Improv-  
ment Co'y of B. C.

### COMMERCIAL SUMMARY.

Natural gas has been struck at Cayuga, Haldimand county.

Sir Glyn Petrie, British minister to Portugal, has resigned, giving ill health as the cause.

The United States revenue cutter Gallatin was wrecked of Manchester, Mass., recently, in a snow storm.

Lowenthal, Livingston & Co., grain and commission dealers of San Francisco, have failed for \$308,000; assets, \$100,000.

The gross earnings of the New York Central and Hudson River Railroad Company and its leased lines for December were \$4,050,970, against \$3,803,935 in 1890.

The comptroller of the United States currency reports that at the close of the year ending October 31, 1891, the total number of national banks was 3,604, having a capital stock of \$684,755,005. The bank notes outstanding amounted to \$171,364,948, and the government bonds on deposit to secure circulation amounted to \$152,113,850.

The British Columbia Mills, Timber and Trading Company recently got out three monster sticks of timber for the Montreal Harbor Commissioners, 36 inches square and 60 feet long. This is a duplicate of an order executed in 1890 for the timbers for a dredge which the Montreal Harbor Commissioners were then building. They are now building another dredge, and the massive British Columbia spruce received in 1890 was so satisfactory that they want some more of the same kind.

There has been a heavy fall of snow in the north of Scotland.

The Ontario Legislative Assembly has been called for February 11.

It is reported that the headquarters of the Mexican revolutionists are now at New Orleans.

The iron manufacturers of Canada met in Toronto, last week, and agreed upon a price for cut nails.

Hants county, N. S., last year shipped 22 cargoes of potatoes to Havana—just double the number of the previous year.

The Law and Order Society of Pittsburg, Pa., has entered suit against 35 employees of the Sunday papers, charging them with engaging in wordly employment on Sunday.

Camp Fairview, a new mining camp, is attracting much attention. There are some 90 locations in the district, quite a number of which are partially developed and give promise of becoming valuable properties. The principle claims at present are the Rattler, Brown Bear, Silver Crown, Morning Star, Evening Star, Black Diamond, Wide West, Stemwinder, Stronach, Whynem, Carbonate, Ontario, Solitaire, Ground Hog and Highland Chief. The ores of the district are principally gold, (free milling) although some very promising silver and lead discoveries are being made. The lead on which the Rattler claim is located is traceable for three miles, running in a northwest and southeast direction, and dips to the west.

### DIFFERENCE IN SALESMEN.

One introduces himself as the representative of a house; his address is respectful and pleasant, and the merchant glances over his samples, and listens to his arguments respecting styles, qualities and prices put forth in the usual manner, from the manifest stand-point of self-interest and desire to effect a sale. At length the merchant says, "I am glad to have met you and to see your goods, but trade is dull, collections slow; besides it is a little early in the season, so that I don't feel like buying to-day. I will keep your card, and, when in town again, come in and we may give you an order."

The next day, perhaps, another salesman calls with similar goods and prices. His talk is unassuming, sensible, not at all stereotyped, and it interests him. He seems to enter into the practical spirit of the merchant's business, to realize his hopes and his struggles, and to appreciate his prudence. He touches upon details, and everyday results stand out clearly. He makes it plain that goods must be bought, or they cannot be sold; yet he does not try to sell him more than he thinks it prudent for him to buy. His suggestions and recommendations are characterized by an intelligent interest in the welfare of the man he is dealing with; he aims to do as he would have others to do unto him, and he shows it. As a result he takes with him an order, and leaves behind a customer and a friend. In these things lie the difference between salesmen on the road.—*The Trade Knight.*



## THE BRITISH COLUMBIA COMMERCIAL JOURNAL

ISSUED EVERY TUESDAY AT VICTORIA, B. C.

**SUBSCRIPTION - - \$2.00 PER YEAR.**

Advertising Rates on Application.

D. M. CARLEY . . . . . EDITOR

L. G. HENDERSON BUSINESS MANAGER.

Office—No. 77 Johnson Street.

VICTORIA, TUESDAY, JAN. 19, 1892.

### HARBOR IMPROVEMENT.

Although it has long been reported that there was an understanding between the Dominion Government and Mr. Rithet as to the completion of the improvements at the outer wharf, it will be satisfactory to every one to know, from the capital direct, that the Public Works Department has arranged that the channel at that point shall be deepened to thirty feet. This is exactly what was wanted, and is only an act of justice to the province of British Columbia and the port of Victoria. Thousands and thousands of dollars have been sunk in deepening the St. Lawrence channel between Quebec and Montreal, so that now ships of the deepest draught can reach the foot of the Lachine Rapids, and by excellent canal facilities have their cargoes carried by lighter and steamboat up the St. Lawrence River, over the great lakes, to Port Arthur, almost as far inland as the important town of Winnipeg, the inward cargo bearers being able to secure return freights from the great wheat fields of the Canadian Northwest, at least to the extent that the business is not monopolized by the Pacific Railway.

To make all this possible immense amounts of money have been expended on deepening channels, building locks and canals, and in improving harbors, like and proportionate outlays not having been made in this province and at this port, which are such important contributors to the volume of the commerce of the Dominion. We do not, by any means, demand that expenditures be made here merely to counterbalance those made elsewhere; but we do say that were liberal expenditures made on harbor and coast improvements here the result would be very great additions to the trade of the province and the revenue of the Dominion. Let any one remember the manner in which the business of the four principal ports of the province has grown—Victoria, New Westminster, Vancouver and Nanaimo and perhaps he will be able to form some idea as to the possibilities of the future.

The public will be aware how energetically the provincial members have stood up for the interests of their constituents, and to them many thanks are due for their exertions in this behalf. The next thing to be done is to have the proprietorship of the wharfage accommodations of our ports put upon a better basis—to be followed later on by the establishment of Boards of Harbor Commissioners.

### JUST CAUSE FOR COMPLAINT.

There is considerable complaint among the retail dealers of this city, because of the indiscriminate manner in which wholesale men have extended credit in the past to men who, by misrepresentation, have ingratiated themselves into their confidence, and secured goods with which to start business. These retailers rarely have any capital, and seldom possess much knowledge of the business in which they are about to embark. They generally begin by cutting prices, and to such an extent that honest traders are compelled to do business at a loss, and the dishonest or transient trader, who never intends to pay his debts, eventually compromises with his creditors at so much on the dollar. This latter class should not receive from the wholesaler terms which the legitimate dealer would not feel disposed to ask. It is not an evidence of enterprise to give credit to men who have not been thoroughly schooled in the internal economy of business, and who in order to extend trade will give credit in turn to everyone who may ask it. Victoria wholesale men have had several lessons which they should not forget. Men without business experience have secured credit; and after injuring the trade of the thorough merchant, have failed, and, as a consequence, everybody interested suffered thereby. Nothing could be gained at the present time by pointing out the particular wholesale men who have indulged in this practice; but to avoid being brought into unpleasant notoriety, they should desist from pursuing a policy which will not only injure themselves, but those who have heretofore entrusted them with their confidence and their trade.

### MERCANTILE AGENCIES.

The *Shareholder*, published at Montreal, in speaking of the way mercantile agencies are conducted, truthfully remarks that statistics, in order to have any weight, should be, to say the very least, reliable, and those furnished by the mercantile agencies, which have come to be regarded as necessary evils, if evils of any kind can be necessary, should be accurate. The trustworthiness of the information imparts any value it possesses, and if it is devoid of that character it is useless. The *Shareholder* has repeatedly drawn attention to the discrepancies which exist in the periodical returns of failures as published by the two mercantile agencies which do business in Canada. Each of them professes to have unequalled facilities for obtaining the most accurate information respecting the failures which take place from time to time, but when these returns appear the differences which exist are sufficient to throw discredit upon their accuracy, and to question the reliability of all information coming from such sources. We have had occasion in several instances to draw attention to the loose way in which information has been acquired, as divulged in proceedings before our courts of law, information which was not only loosely obtained, but at the same time unfounded in fact and prejudicial to the interests of the parties affected. The fact that such information was confided under

the seal of "private and confidential," only aggravated the injury and gave the canker worm of prejudice an opportunity to quietly undermine the reputation and business of the unfortunate victim who had no opportunity of knowing what was going on and was consequently deprived of the chance to set himself right with his creditors. In the statistics respecting failures, however, the "private and confidential" imprint is wanting, and thus the injury that might be done by the promulgation of unreliable statistics is to some extent arrested and overcome, for by pointing out the unreliability of the published figures, public confidence in them is shaken to such a degree that any injury they might have been calculated to inflict is minimized.

### THE STEAMER QUADRA.

The steamer *Quadra* has arrived in the waters in which she was destined to be employed. Those who brought her out say that she answered every expectation that had been formed of her and that she is eminently well designed for the British Columbia coast service. It will be generally satisfactory to the public to know that a stranger is not—as had been announced—to be put in command of her, who, however good a navigator he may be upon the high seas, could not possibly be expected to be at home in the difficult channels on this coast. Moreover, there are already too many importations in the public service both of the Dominion and the province, and we hold that the claims of the men at home should have the fullest consideration. If strangers are to be advanced over the heads of those who have served faithfully and well in the past, what a damper is thrown upon the prospects of those who are qualified to be rising men of the future! For all public offices—qualifications being equal—the rule ought to be, "No strangers need apply."

### ADULTERATION OF FOOD.

According to cable despatches the British Board of Agriculture has had brought under its notice a proposal to arrange an international convention on the subject of the adulteration of food. The project, which is being promoted by the Netherlands Chamber of Commerce, has been approved by the committee of the Royal Agricultural Society of England. It originated in a resolution passed at the recent International Agricultural Congress at the Hague. The idea of a convention of this description is an admirable one, and can hardly fail to be beneficial if carried out. Not only are adulterations found in all articles grown in the different countries for home consumption, but in imports, to be eaten and drunk, the amount of deleterious matters introduced, as is constantly manifested in the published returns, is absolutely appalling. Something needs to be done, and in no way can action be better secured than by an international arrangement or understanding. In adulterated foods absolute poisons and other deleterious subjects are constantly taken into the system, and the common duty is to put an end to this state of things as much as possible.

## AN ABSURD STATEMENT.

Items have appeared in several of the daily papers with reference to a shipment of wheat, brought from Brandon to be shipped per City of Carlisle to the United Kingdom. The fact has been commented upon as an experiment "draught with great interest to the prosperity of this province, etc." It must be said the writers of these articles show a great deal of ignorance and hold themselves up to the ridicule of ordinary business men. Had enquiries been made they would have found that the charterers of the City of Carlisle were short of Salmon cargo and in order to fill up space in the ship for which they had to pay freight anyway, they imported the wheat per C. P. R. The completing of salmon cargo with wheat has been done before in former years, but it has been imported from Oregon, where it could have been bought cheaper on this occasion, but not of such good quality as the Brandon article. There is no question but that the shipment of wheat will on arrival in London be sold at a loss; but the loss so sustained will be small in comparison to the loss on freight, had the ship not been filled up. One paper said: "At present there seems to be no reason why an almost unlimited trade of vast benefit to this port should not spring up in this industry, nor why this side of the continent should not make a bold bid for the transfer of our Canadian wheat to England." The utter absurdity of this seems patent to anyone. How the article can bear a freight of 60c per 100 lbs. from Brandon to Victoria and 40 to 50 shillings per ton to U. K. and compete with a rate of some 30 odd cents per 100 lbs. from Brandon to Eastern ports, and perhaps 20 to 30 shillings to England, is hard to understand. Imagine wheat shipped from Brandon via Victoria, as quoted above, competing with wheat shipped from California at 25 shillings per ton, as has been done lately. We are anxious to encourage all trade possible to this port, but the above is too ridiculous to be entertained for a moment.

## TOO MUCH WILMOT.

Despite his distastefulness to the people who are interested in his particular line of operations, Mr. Wilmot, of the Marine and Fisheries service, would appear to control the entire situation, and to do exactly what he pleases *nemine contra discentis* as concerns his superiors in the department. One would have supposed that long ere this it would have been apparent how absolutely unfitted he is for the work which he has contrived to convey the impression that no one else can do. It is well known in the province and almost everywhere outside of it, except that little coterie at the Dominion capital who assume to control the Fisheries service, what a mockery of an inspection of the Fraser River fisheries was made by this gentleman, who, with the experience he acquired in less than a day of the subject about which he pretended to inquire, published a report which he would have done well to have entitled his report "what I don't know about the Fraser River." The injustice and the absolute inaccuracy of what he said on the

subject, has more than once been represented by persons of authority and influence to Hon. C. H. Tupper, yet he is sending Mr. Wilmot back again, who, no doubt, as before, will take up his parable with a lie in his mouth.

Further evidence as to Mr. Wilmot's utter unreliability is found in a correspondence in the last number of the *Winnipeg Commercial* in which an anonymous correspondent—it is true—relates some of the experiences of the fishery interest of Manitoba with this same unapproachable oracle on fishing. The Ottawa people seem to say when Mr. Wilmot speaks, let no dog bark. As was the case when he came here, Mr. Wilmot had his notions formed and his report all but draughted before ever he reached the province, for the correspondent distinctly says, "it can be proven that Mr. Wilmot, at Port Arthur, on his way to Winnipeg, said he intended to clip the wings of the fishermen." He adds that Mr. Wilmot made one short trip when there was no fishing being carried on; which was all the experience he had of fishing on Lake Winnipeg. "He simply learned nothing about that great lake 290 miles in length and in places 80 miles wide, and the many large rivers and bays connected with it, or of the vast millions of fish in its waters." After further dwelling on the conditions of fishing in Lake Winnipeg and other waters, the writer of the letter continues: "Mr. Wilmot never saw a net lifted on Lake Winnipeg; he never visited the north end of the lake; he was not within one hundred miles of Great Saskatchewan, Nelson River or Poplar River. This will show how unreliable his report is \* \* \* No wonder Captain Jonasson should say the proper place for Wilmot is the lunatic asylum \* \* \* Mr. Wilmot has made trouble for the fishermen in every province from British Columbia to Nova Scotia."

And this is the man, the "crank," the "lunatic," as he has been fittingly termed, who is sent here to inquire into matters of vital concern to this province, and whose odious presence is imposed on the other members of the commission—men of business, of reputation, of standing and of unimpeached judgment. Is this decent, is this fair or is it just?

## VANCOUVER ISLAND COAL TRADE

Mr. Robins, the able and courteous manager of the New Vancouver Coal Company, is back from a three months visit to San Francisco and other centres of Pacific coast business. Naturally, he admits the existing dullness that exists in the coal trade, which, he appears to think, may be continued for a time; but which will ere long pass away, leaving the market much better one for the coal of Vancouver Island, with which other descriptions competing with it are not to be compared in so far as concerns quality. So hopeful are his company as to the future, that, it is understood, in addition to the fleet of sailing vessels his company employ, they propose to bring out several large and powerful steamers. This means getting out more coal, the employment of additional labor at the coal city and consequently large additions to the volume of money in circulation among the people.

## NAVIGATION MATTERS.

There appears likely to be a lively time in connection with Australian and Oriental navigation matters. The Pacific Mail Company are about, it is said, to improve their service, so as the better to compete with existing and contemplated Canadian Pacific lines, while the owners of the steamships West Indian and the Grandholm seem likely to take a hand in the competition. Then there are not unlikely to be further developments in transcontinental rail arrangements, looking to further and keener competition in the business that is already to be done, and chasing out channels in which to operate in the near future.

## THE POULTRY AND DOG SHOW.

Victoria has had a poultry and dog show at which some excellent specimens of feathered and four-footed creatures were displayed. Local fanciers did themselves great credit, while the presence of a number of strangers with their truly excellent entries made a good show, much better. Of course, comparatively speaking, in the matter of a special poultry and dog show, we are but at the beginning of things, but the offers of prizes already made and the expressions of confidence on the part of all interested, render it certain that next time much better things may be expected. Among the things that are wanted to ensure something approaching to complete success is better management and not so great a tendency to allow things to shape their own course.

Moreover, the event should be made matter of greater public notoriety; the comforts and requirements of the exhibits should have greater consideration and, as for pleasing the public, care should be taken that the show be continued open at least one day after the awards have been made and duly announced. Many people have their own opinions as to individual merits, and though they may not be well up in the methods of scoring, are anxious to see how far their own notions differ from those of the professionals. We must say that we have heard of no exception being taken to the awards and, but for the exceptions that are named, must express great gratification at what it was our pleasure to see. Rome, it will be remembered, was not built in a day, and everything connected with poultry and dog shows—or, indeed, any other effort—cannot be expected to go like clock work all at once.

ONE of the bulls says:—The wheat crop in the United States and Canada is 650,000,000 bushels. Deduct 300,000,000 for consumption and seed, and 130,000,000 bushels exported during the past six months, leaving a balance of 130,000,000 bushels. Allow as the natural reserve in these countries 50,000,000 bushels and you have 80,000,000 bushels left for the next seven months, and yet past experience without an exception shows that the exports for the last six months of the crop year are always more than the first six months. Allow further for the big shortage in rye and wheat crops of Russia, to say nothing of the deficiency in other parts of Europe, and we ought to have a bull market for wheat in 1892.

## ENGLISH INVESTMENTS.

An exchange has been interviewing a leading member of the London Stock Exchange now in Canada, and the result is thus set down.

At the present time, when the London market is being closely watched from this side, in the expectation of its initiating another upward movement in securities or the reverse, the remarks of a member of the London Stock Exchange, Mr. Horne-Payne, now in Montreal, will be of especial interest. It is true that both Canada and the United States are in a measure independent of Europe in regard to any financial depression, but at the same time English support would prove the most powerful lever to inaugurate another bull movement. This, Mr. Payne thinks, is one of the probabilities, of the near future. His ideas on the situation are substantially these:

In the first place, the finances of all the European countries are strained to the utmost. Spain is on the verge of bankruptcy and only paid the interest on its debentures, maturing in October last, by the aid of a loan from the Rothschilds, who are very large holders of Spanish securities. Since then a very heavy short interest has been created in them, and they have fallen considerably; and it is strongly suspected that the Rothschilds have unloaded a large part of their holdings. It is true that a new loan is about to be issued, but its success remains to be seen. Portugal's condition is no better; and Italy, although it has now initiated a policy of retrenchment and reform, is burdened with an abnormal debt for its population and resources. France still keeps aloft, but her expenditure is fully equal to her revenue, and the national debt is constantly on the increase. The famine in Russia has added greatly to the embarrassment in that country, and renders the expectation of any considerable revenue to meet the heavy expenses incurred by the large army etc., futile; and Germany, though contriving to pay its way is yet weighed down by the cost of keeping up an exceedingly expensive armament. The plain conclusion to be drawn from these facts is that none of these securities are a very good investment, and moreover, a European war is not at all unlikely before long, judging from the belligerent attitude of the powers. This is fully recognized by English financiers, with the consequence that they are heavy bears upon every continental security, as is proved by the heavy "backwardation" that has existed on all international securities for the last eight or nine months in London, so that European disturbances will greatly enrich that market. But owing to this state of affairs there is a vast amount of English money lying idle, or loaned out at about 2 per cent. for stock operations and so forth, capitalists being extremely cautious as to where they place their investments, especially since their experience of South American progress and stability. Under these circumstances there are but two countries in a sound financial condition to which they can turn, viz., Canada and the United States, and it is to these that the next great flow of British capital will

come. Already "Americans" are the leading feature in the London stock market, and are absorbing more and more of the trade every day, and among these Canadian securities hold a prominent place. Canadian Pacific, in particular, is a favorite stock, and the confidence with which it is regarded was shown in the last semi-crisis on the other side, although other stocks were being heavily sacrificed, there was no time at which a line could not have been sold at a price. These indications all point to the above-mentioned fact, that English money will shortly begin to seek investment on this side of the water, and that Canada will not be neglected in the movement. Negotiations have already been opened with a view to this end, and the way once opened it will not be long before others follow in their footsteps. — *Bankers' Journal.*

## COMMERCIAL CABLE COMPANY.

Mr. George G. Ward, vice-president and general manager, and Mr. S. S. Dickenson, superintendent at Canso, Nova Scotia, of the Commercial Cable Company, have been visiting Nova Scotia on their return from England, and Mr. Ward is enthusiastic over the success of the cable system. He says that their operators frequently work between Vancouver, British Columbia, and London with one repetition at Canso, and sometimes this is done between San Francisco and London—unparalleled feats in land and ocean telegraphy. As to the Commercial service between New York and London, he mentioned that two brokers, one in New York, the other in London, frequently exchanged from 150 to 200 cables within the two hours in which business is done on the Stock Exchange, and to deliver a message in London within 1½ minutes of the time it is filed in New York was, he thought, as quick work as any person could desire. Regarding the future, Mr. Ward said the friends of the Commercial Cable and Canadian Pacific Telegraphs now controlled the Bermuda cable, and active steps were being taken for its extension to Jamaica and other West India islands. This he regarded as a matter of great importance to the trade of Canada and of political importance to the Empire. Matters in regard to the projected Pacific cable were in *statu quo*, but it was only a question of time when the greatest of all cable enterprises would be accomplished fact.

It has been announced that the company purpose reducing their bonded indebtedness by \$600,000 on the 15th January next, thus lowering the amount of outstanding bonds to \$1,000,000. The rapidity with which this indebtedness is being liquidated is one of the many extraordinary features this company has developed. It is expected that net profits for the year now about to close will exceed the very favorable figures of last year by an appreciable sum, estimated by conservative shareholders at one per cent. on capital. This will mean net earnings of 15 per cent. for the year.

Frederick Richard Leyland, the head of the firm of L. Leyland & Co., steamship owners of Liverpool, died Tuesday of last week.

## MINERAL WEALTH IN B. C.

The first meeting of the geological and mining section of the Canadian Institute was held December 10, in Toronto, 20 members being present. Mr. W. H. Merritt, chairman of the section presided, and delivered an interesting lecture on the West Kootenay district of British Columbia, which he personally visited last summer. He began by giving statistics of the output of mineral in the United States, showing that of the \$600,000,000 annual output of minerals the silver mines yield \$100,000,000 and remarking upon the rich prospect in the Kootenay district, immediately north of the chief silver districts of the United States. He urged the patriotic duty of Canadians to develop this hidden wealth in enterprising fashion. Referring generally to the geography of the district, he showed that it was divided by but an imaginary line from the rich mineral districts of Idaho and Washington, and ridiculed the idea which he said some people seemed to entertain, that the imaginary line, known as the 49th parallel marked the bounds of this mineral wealth. He went at some length into the geological characteristics of the district, and also described its physical features. He noted the extreme difficulty which attended travel in this region in the old days, and showed how recent railway development had now made the district easy of access. Mr. Merritt gave briefly his personal experience in the district, but he relied for his descriptions of its mineral wealth mainly upon official reports, including those of Mr. Dawson, assistant director of the Geological Survey and the commissioner of mines of British Columbia. These reports showed a very large number of claims located and a very gratifying degree of development. One great advantage is shown to be the proximity to one and other of valuable leads. The absence of this feature in some districts of the older provinces had prevented the concentration of capital necessary to a high state of development. In the case of one mine a valuable find of galena, carrying a considerable percentage of silver, a smelter is already being erected, an enterprise which assures rapid further development. In this connection he noted the extremely high duty upon lead ores imposed by the United States, and advised, if necessary, a retaliatory duty, contending that with a large proportion of the ore, the silver it carried would pay for the smelting, leaving the lead to be exported and sold in the markets of the world.

Mr. W. H. Lynch, of Kootenay, followed, and said that the mineral output of Canada was about twenty millions a year, or only about one-thirtieth that of the United States. He said that even this proportion does not hold good in the case of silver, in which the output of the United States is one hundred and fifty times greater than that of Canada and four times greater than the whole mineral output of the Dominion. Considering that the country from which comes the capital to develop a mining region receives the profit of the work done, he urges the necessity of Canadians employing their own capital for the development of their own mines. — *Bankers' Journal.*

## FINANCIAL.

Reports from Eastern monetary centers indicate a generally satisfactory condition of financial affairs. Money is in ample supply for all demands from commercial and speculative lines at easy rates, and though there is no particular activity in the purely investment propositions, there is a degree of firmness in the stock markets which is regarded as a very favorable feature in the situation. There have been large receipts of English gold in the past few weeks, and a considerable addition to the easy money in the market has been made by the annual governmental disbursements in the metropolitan centers and the payment of dividends by stock companies. Altogether, the reports from the great Eastern markets indicate a very healthy situation.

In California, there has been no change in general situations. Money continues in ample supply for all demands of whatever nature at the established rates. As in the East, so on this coast, but particularly in San Francisco, there has been a considerable increase in the volume of available finances by imports of British gold. Our receipts come in sovereigns from the Australian continent. Our leading incorporated companies have paid the usual dividends annual, or semi-annual, and given so much of an increase in the volume of funds in general circulation. There has been some complaint against the rather moderate trading movement, but the machinery of merchandising has not yet been warmed up since the opening of the year. We look for a brisk campaign in merchandising lines, and are confident that the middle of the present month will silence all complaint from that quarter and give us a general situation that is beyond even the suggestion of improvement.—*San Francisco Herald of Trade.*

## OUR COAL PROSPECTS.

Mr. Samuel M. Robbins, the manager of the New Vancouver Coal Company, arrived in Victoria last Tuesday night from San Francisco, in which city he has been, for the past three months. While business matters were not the primary object of his trip, he naturally neglected no opportunity of enquiring into and discussing points connected with the trade, wherever possible. "I find," he said, talking to a *Colonist* reporter, "that San Francisco is fast becoming, if I may use the expression, a city of Unions. Every class of labor is banded together there, and all through the town the union element and feeling in favor of union principles are very strong indeed.

"After having made careful enquiries from every source possible, I have found in each instance that all authorities, not only in San Francisco, but everywhere down the coast, have no hesitation in declaring that Vancouver Island coal is far better in quality than any other on the Pacific. The three best mines south of the boundary are acknowledged to be the Franklin, Black Diamond and Granville, and the coal turned out even from these can in no respect compare with ours. From hundreds of mines on the other side comes the most rubbishy poor stuff that one can

imagine. I have seen them continually washing their coal to get the dust, which forms the greater portion of the bulk, out of it. After this operation, there is not a lump of any size left in it. The engineers of the Southern Pacific system hate the sight of it, but they are compelled to use it on account of its cheapness. Speaking with a prominent official of this road, the other day, he told me that they had to consider economy in fuel above all things. He assured me that during the year past the Union Pacific Company had burned \$1,000,000 worth of coal less than had his company in the same time.

"At present, there is a good deal of difficulty in getting our coal on the Sound, as there is a duty of 75 cents per ton. But I think we will be able, before long, to work some in with the aid of a barge system of transportation. I tell you, that if that duty of 75 cents on the ton was taken off we could close up every coal mine on Puget Sound in the next two years.

"We have had enough of getting time charters on steamers and vessels, so in March next you will see a fine collier, the forerunner of a fleet come out here from Liverpool to engage in our San Francisco trade. We are, at present, building very extensive coal bunkers and a bridge on a new solid wharf, lately constructed by the Harbor Commission there. We will, of course continue to run sailing vessels, for if we had nothing but steamers engaged in the trade we could gain nothing. There are only four places in San Francisco where they have facilities for discharging 1000 tons of coal a day, and the time steamers must have to wait would eat up all their profits.

"Nobody, of course, can tell the turn things will take, but it seems clear that our Island coal can always command its own market in the south, among the many other varieties, all of very inferior quality."

## MORE PROFIT ON LESS CAPITAL.

The *Chicago Grocer* thus sums up the grocery situation of that city:—The wholesale grocery houses of Chicago are in the midst of their annual accounts, and it is almost too early to tell the result of the year's business, but it is safe to say the total amount of sales will fall short of that of 1890. The profits, however, will show an increase. A noteworthy feature of the year has been the reduction in prices of nearly all staples, which has allowed a decrease in the working capital of the houses. In April the price of sugar was reduced about two cents per pound; coffee averaged two to three cents per pound less. These are the two most important items that require large capital, but nearly everything in the grocery line was cheaper. The latter half of 1891 has been somewhat disappointing on account of the open weather this winter. The outlook was made very hopeful by the fact that crops were abundant and there was a prospect that agricultural sections would have plenty of money. It was well founded, but most of the trade anticipated the results too early. A great deal of the money that was received for crops went towards paying mortgages and meeting other urgent needs. The grocery trade will probably feel the effects of the good

crops during the present year as manufacturing industries have been stimulated throughout the west and confidence is everywhere expressed. There is plenty of evidence of the growth and expansion of Chicago's jobbing trade. A number of grocery houses have increased their capital stock and facilities, and eastern manufacturing firms are branching out here in addition to the new enterprises mentioned in recent issues.

## REINSURANCE.

The reinsurance epidemic among the fire insurance companies of the United States has been a notable feature of the year just closed, and has reached Canada, and it is questionable whether it is yet over. We have already recorded in these columns twenty-eight reinsurances during 1891, and this is not the entire list. The cause of so many retirements is generally understood to be of course that fire underwriting, under the stress of low rates, high commissions and unusually numerous fires, is an unprofitable business, especially for small companies with limited capital and circumscribed areas of risks. The prestige of the large companies and their immense funds enables them to cover such a wide field that general average keeps the ratio, both as to loss and expense, within bounds. Still, as we have heretofore shown, a medium-sized company, with good conservative management, and content to do business corresponding to its size, and independent enough to have a way and a mind of its own, may transact, as many have done, a profitable business. With the decided reaction which has set in in favor of better rates and regulated commissions, the outlook for the smaller companies is encouraging, and our advice to them is to keep out of the reinsurance current for the present.—*Insurance and Finance Chronicle.*

## ADVERTISING.

"We practice what we preach," said the advertising agent of the *Vancouver Daily Telegram* as he forwarded an order to THE COMMERCIAL JOURNAL for a yearly advertisement.

"I believe in advertising when it is done properly, and I find that the majority of those who do not believe in advertising, who say they have tried it at a loss are those merchants who advertise Christmas presents in January and February, and overcoats in June and July. They buy a space in a newspaper and think they have done their duty. If it is a large space they think they are live advertisers. I agree with these business men that advertising does not pay—not as they conduct it. It is 'keeping everlasting at it that brings success,' and one must change an advertisement just as one changes his conversation to suit each different customer. I would rather write all the advertisements for my paper, as it is to our interest to make advertising pay our patrons." The *Telegram* guarantees its circulation and from what its patrons say it holds freehold on its claim as the best advertising medium on the mainland. A comparison with its contemporaries will show at a glance the marked difference between ancient and modern styles of advertising.



# THE COMMERCIAL JOURNAL'S SHIPPING LIST.

## VESSELS ON THE WAY TO BRITISH COLUMBIA PORTS

FLAG.	NAME.	TNS	MASTER.	SAILED.	FROM.	FOR.	CONSIGNERS.	DAYS OUT.
Br bark	Lizzie Bell	1036	Edwards	Sept. 28.	A Liverpool	Victoria	R. P. Rithet & Co. (Limited)	113
Br bark	Argyleshiro	1208	Stovens	Sept. 16	I Glasgow	Victoria	C. Gardiner Johnson	125
Co bark	Katinka	816	Kohler	Oct. 6	M La Plata	Moodysville	Moodyville Sawmill Company	105
Am bark	Colorado	1030	Gibson	July 24.	P New York	Chemainus	Victoria Lumber and Manufacturing Co	179
Port bark	Quiterin	353	Lello	July 5.	P Rio Janeiro	Victoria		188
Br ss.	Landana	983	Hales			Antwerp		
Nor bark	Czar	1314	Christopherson	Oct 15.	T Rio Janeiro	Vancouver		96
Br ship	British India	1191	Lines	Sept. 26	N Samarang	Vancouver		115
Br ship	Mount Carmel	1536	Livingstone	Nov. 17	N Samarang	Vancouver		63
Br bark	Ariadne	1177	Croot	November 28	C London	Victoria	Robt. Ward & Co	52
Nor bark	Orion	1231	Ulstrup	Oct. 29	K Newcastle	Vancouver		91
Br ship	Thermopylae	548	Winchester	Dec. 10.	G Bangkok	Victoria	Victoria Rice Mills	40
Br bark	Irving	665	Jones	Nov. 23	D Liverpool	Victoria	Turner Beeton & Co	52
Br bark	Banffshire	829	McDonald	Dec. 13	E Liverpool	Vancouver	Bell-Irving & Paterson	32
Br schr	Mermald	198	Crim	Nov. 14	S London	Victoria	Robt. Ward & Co	68
Br bkt	Bittern	383	Stronach	Oct. 23	F Hong Kong	Royal Roads		89
Br ss	Bushmills	1538	Venning		H Glasgow	Vancouver	Baker Bros. & Co. (ld)	
Br ship	Aristomene	1750	Jones	Sept 21	J Sourabaya	Vancouver		
Br bark	Mistletoe	821	Smith	Nov. 23	F Buenos Ayros	Vancouver		57
Br ship	Ben Nevis	1061	Pike		B Glasgow	Vancouver	C. Gardiner Johnson	
Nor ship	Prince Edward	2180	Cornelissen	Oct. 20	Montevideo	Royal Roads		91
Br ss	Empress of Japan	3003	Lee	Jan. 5	Hong Kong	Vancouver	C. P. S.S. Co.	14
Br ss	Sussex	1620	Holt	Jan. 1	Hong Kong	Victoria	F. C. Davidge & Co	18
Am schr	W. H. Talbot	776	Bluhm		W San Francisco	Vancouver	R. P. Rithet & Co (ld)	
Br bark	Martha Fisher	811	Lee		Liv. rpool	Victoria		

Via San Pedro, chartered to load lumber at Burrard Inlet for Melbourne wharf at 57s 6d. I—Passed Torrhead Sept. 17. M—Chartered for M. A. or P. P., rate 62s 6d, option Sydney 52s 6d. P—Arrived Bahia Sept. 16, and sailed Oct. 2. Cargo of blacksmiths' coal for San Francisco, thence to load lumber for Valparaiso. T—Chartered for M. A. or P. P., at 57s 6d, option Sydney 47s 6d. A—Spoken Oct. 8, lat. 46 N. long 10 W. H—via Liverpool, to sail February 25. N—Passed New Aujer Oct. 2. B—To sail early in February. G—Cargo of mat rice. D—Spoken Dec. 25, lat. 5 S. long. 33 W. S—Cargo of salt and sealing outfit, passed Deal Nov. 17. C—Dec. 8, towed into Gravesend. She lost two anchors and chains in the Downs, and damaged windlass, sailed again Jan. 4. F—to load lumber for the Delaware ship yard, U. S. Navy. E—arrived at Holyhead Dec. 19, sailed 2. J—via Pasarocean. W—Chartered to load lumber for Tientsin, China.

### VESSELS IN PORT.

(January 18, 1892.)

#### VICTORIA.

British bark City of Carlisle, 823 tons, Capt. Kendall, loading salmon and naval stores for London, Robert Ward & Co., consignors.

Nor. bark Dominion, 1,256 tons, Capt. Eriksen, repairing.

British ship Mary L. Burrill, 1,456 tons, Capt. Kinney, awaiting orders.

British bark Glenberrie, 800 tons, Capt. Groundwater, discharging general cargo from London, R. P. Rithet & Co., (ltd) consignees.

Nor. bark Czar, 1,314 tons, Capt. Christophersen, under charter to load lumber at Burrard Inlet.

Nor. ship Kathinka, 1,463 tons, Capt. Klevenberg, awaiting orders; chartered by Welch & Co., for lumber.

#### VANCOUVER.

Nor. ship Morning Light, 1,316 tons, Capt. Johansen, loading lumber for Melbourne.

Am. bark Hesper, 664 tons, Capt. Sodergren, loading lumber for Shanghai.

British ship Angerona, 1,215 tons, Capt. Anderson, loading lumber for Valparaiso.

Chil. bark India, 953 tons, Capt. Funke, loading lumber for Valparaiso.

#### NANAIMO.

##### NEW V. C. CO'S SHIPPING.

Am. ship Sea King, 436 tons, Capt. Mahon, loading.

Am. ship Wilna, 1,483 tons, Capt. Slator, loading.

Am. ship J. B. Brown, 1,551 tons, Capt. Cameron, waiting to load.

### EAST WELLINGTON SHIPPING.

Am. bark C. D. Bryant, 929 tons, Capt. Jacobsen, loading.

#### RECAPITULATION.

Ports.	No.	Tonnage.
Victoria	6	6,122
Vancouver	4	4,148
Nanaimo	4	4,309
Total	14	14,579

#### FREIGHTS.

Lumber freights are unchanged. Quotations are as follows: From Burrard Inlet or Puget Sound to Sydney, 35s to 37s 6d; Melbourne, Adelaide or Port Pirie, 42s 6d to 45s; Valparaiso, 42s 6d; Cork for orders, 65s, Shanghai, 50s; Tientsin, 67s 6d. Grain freights have dropped to 20s from San Francisco for the United Kingdom with usual options, at which rate the German ship Orient has been chartered, being the lowest made from the coast. Coal freights are unchanged. Nanaimo or Departure Bay to San Francisco, \$2.25; from Puget Sound to San Francisco, \$2.00 per ton.

The British bark Glenberrie, 800 tons, Capt. Groundwater, from London Aug. 21, arrived at Victoria Jan. 15. She carries a general cargo of merchandise, naval stores and powder, the manifest of which appeared in the COMMERCIAL JOURNAL of Dec. 29. R. P. Rithet & Co., (ld), consignees.

The American bark Hesper, 664 tons, Capt. Sodergren, arrived in Royal Roads Jan. 15 and went up to Vancouver to load lumber for Shanghai at 50s.

### THE PACIFIC COAST SALMON PACK.

	1890.	1891.
	CASES.	CASES.
Alaska	698,332	789,000
Columbia River	433,500	390,000
Rouge River	18,900	20,000
Outside rivers	83,137	50,000
British Columbia	409,464	314,983
Total	1,633,419	1,563,983
Total for 1889		1,714,875
" " 1890		1,633,419
" " 1891		1,563,983

### COMPARATIVE SHIPMENT OF TEA FROM YOKOHAMA.

Seasons 1890-1892. 1891-1892.

P. M. and O. & O. steamers sailing every ten days:	
1890-91	14,412,318 lbs
1891-92	11,270,696 lbs
C. P. H. steamers sailing every three weeks during season 1891-92:	
1890-91	6,839,500 lbs
1891-92	3,900,181 lbs
Upton line steamers sailing once monthily:	
1890-91	
1891-92	5,433,278 lbs

Speaking roughly, "ship for ship, this latter line has carried one-third more than the Pacific Mail and Occidental and Oriental steamers, and twice as much as the Canadian Pacific."

The Norwegian ship Kathinka, 1,463 tons, Capt. Klevenberg, from La Plata October 6, arrived in Royal Roads January 17th for orders. She is under charter to Welch & Co.

The Norwegian bark Czar, 1,314 tons, Capt. Christophersen, from Rio Janeiro October 15, arrived in Royal Roads January 17. She is chartered to load at Haastings Mills.

The Chilean bark India 953 tons, Capt. Funk, arrived at Vancouver January 17 from Valparaiso.



REGISTERED TRADE MARK.

*The Largest Factory of its Kind  
in the Dominion.*

## LION 'L' BRAND Pure Vinegars,

Manufactured Solely under the Super-  
vision of the Inland Revenue Dept.

Mixed Pickles, Jams, Jellies  
and Preserves

—PREPARED BY—

**Michel Lefebvre & Co**  
**MONTREAL.**

*Established 1849. Gold, Silver  
and Bronze Medals. 20 1st  
Prizes.*

## JOHN DOTY ENGINE CO., LTD.

520 CORDOVA ST., VANCOUVER, B. C.

A COMPLETE STOCK OF ENGINEERS' AND MILL SUPPLIES.

Estimates for Marine and Stationary Engines furnished on application.

P. O. Box 174. Telephone 368.

O. P. ST. JOHN, Manager.

W. L. M'CAE, TACOMA,  
1st Vice-Pres.

CAPT. JAS. CARROLL,  
Pres't.

J. P. BETTS, VANCOUVER, B. C.  
2nd Vice-Pres.

## PUGET SOUND AND BRITISH COLUMBIA STEVEDORING COMPANY.

INCORPORATED.

Doing business at all Puget Sound and British Columbia Ports. The only concern  
with a complete stevedoring plant. Head office: Port Townsend, Washington.

Capt. John Barneson, Sec'y, Manager, Port Townsend. R. Chilcott, Manager Seattle and Port  
Blakely. F. M. Yorke, Manager Victoria, Chemainus and Cowichan, B. C.

All communications to be addressed to the Sec'y at the head office, Port Townsend, Wash.  
Cable address: Barneson, Port Townsend.

## THE WM. HAMILTON MFG. CO., (L.D.)

OF PETERBOROUGH.

Saw : Mill : Shingle, : Planing : and : Mining : Machinery.  
Mill Supplies always on hand.

BRANCH OFFICE AND WAREROOM. 121 & 123 WATER ST., VANCOUVER, B.C.

## McLEAN & STEWART,

General -:- Outfitters

And Importers of

GENTLEMEN'S AND BOYS' CLOTHING

SCOTCH HOUSE,

41 FORT STREET, VICTORIA, B. C.

## COLONIAL METROPOLE

31 & 33 JOHNSON ST., VICTORIA.

The very best moderate priced Hotel in the City

Rates, \$1.00 to \$1.50 per Day.

THOS. TUGWELL, PROPRIETOR.

## THE WAVERLEY HOTEL,

Cor. Seymour and Georgia Sts.,

Close to New Opera House, VANCOUVER.

PRIVATE AND FAMILY HOTEL.

Choice Wines, Etc. JOHN WHITTY, Prop

## A. E. PLANTA & CO

REAL \* ESTATE,

AND INSURANCE AGENTS,

P. O. BOX 167. NANAIMO, B. C.

—) AGENTS FOR (—

Commercial Union Assurance Co., of  
London, England.

Equitable Life Insurance Society of New  
York.

Accident Insurance Co. of North America.

—:- NEW GOODS —:-

Just received a full line of choicest  
Brands of Tea. Try them.

R. H. JAMESON.

33 FORT STREET.

## PAGE & MacGREGOR,

Real Estate, Financial and Life  
Insurance Agents.

Commission - Brokers.

18 TROUNCE AV., VICTORIA, B. C.

## KERR & BEGG,

Booksellers and Stationers

45 GOVERNMENT ST., VICTORIA.

VICTORIA NEWS AGENCY.

## E W. WHIFFIN & CO.,

Auctioners, Commission, Real  
Estate and Insurance

—: AGENTS. —:

NANAIMO, B. C.

## C. B. LOCKHART & CO.

Funeral Directors \* \*

\* \* and Embalmers.

36 BROAD STREET, VICTORIA, B. C.

P. O. Box 534. Telephone

## THOMAS HOOPER

ARCHITECT,

Over Spencer's Arcad

GOVERNMENT STREET, VICTORIA.

Room 10, TURNER BLOCK,  
VANCOUVER.

## C. GARDINER JOHNSON

612 CORDOVA ST., VANCOUVER.

Forwarder and Commission Merchant,

Customs Broker for C. P. R. Co.

MARINE NOTARY

For Canadian Pacific Steamship Co.

CONVEYANCER, ETC.

AGENT FOR

Henry & Albert Submarine Wrecking and Min-  
ing Divers. Complete outfit always on hand.  
Prices on application.

Union Marine Insurance Co.

W. H. Dodd, Shipping Agents, Melbourne,  
Australia.

CORRESPONDENCE SOLICITED.

P. O. Box 415.

Telephone 357

## NOTICE.

The Committee of Lloyd's beg to call the at-  
tention of merchants to the fact that, in all  
cases when they may have to make claims for  
loss or average on their Policies, it would very  
much facilitate a settlement by their Under-  
writers if they would instruct their consignees,  
in the absence of special provision in the Policy,  
to call in Lloyd's Agent at the port of arrival,  
with a view to his conducting the necessary  
surveys and assessing the damage sustained.

It is believed that a clause, insisting on the  
employment of surveyors appointed by Under-  
writers, has been inserted in the policies of most  
American and Continental Marine Insurance  
Companies. While English Underwriters do  
not make this measure compulsory, consignees  
should be aware that claims will probably be  
settled in this country with greater readiness  
if they are properly supported by the certifi-  
cates of a Lloyd's Agent.

LLOYD'S, London, February, 1901.





# COAL. COAL. COAL.

The New Vancouver Coal Mining and Land Company, Ltd.

(FORMERLY THE VANCOUVER COAL CO.)

ARE THE LARGEST COAL PRODUCERS ON THE PACIFIC COAST.

THE NANAIMO COAL.

(Used principally for Gas and Domestic Purposes.)

THE SOUTH FIELD COAL.

(Steam Fuel.)

THE : NEW : WELLINGTON : COAL.

(House and Steam Coal.)

ARE MINED BY THIS COMPANY ONLY.

THE "NANAIMO" COAL

gives a large percentage of Gas, a high Illuminating power, unequalled by any other Bituminous Gas Coals in the world, and a superior quality of Coke.

THE "SOUTH FIELD" COAL

Is now used by all the leading Steamship Lines on the Pacific.

THE "NEW WELLINGTON" COAL,

Which was introduced early in the present year, has already become the favorite fuel for domestic purposes. It is a clean, hard coal, makes a bright and cheerful fire, and its lasting qualities make it the most economical fuel in the market. The several Mines of the Company are connected with their Wharves at Nanaimo and Departure Bay, where ships of the largest tonnage are loaded at all stages of the tide. Special dispatch is given to Mail and Ocean Steamers.

SAMUEL M. ROBINS, Superintendent.

## OGILVIE MILLING CO.,

WINNIPEG, - - - MANITOBA.

(REPRESENTED BY G. M. LEISHMAN.)

Daily Capacity.....	7,500 Barrels.
ROYAL—Montreal.....	2,500 Barrels
GLENORA ".....	2,500 "   SEAFORTH—Seaforth, Ont..... 500 Barre
WINNIPEG MILLS.....	1,500 Barrels.   GODERICH—Goderich, Ont..... 1,000 "

STANDARD BRANDS :

OGILVIE'S HUNGARIAN, OGILVIE'S STRONG BAKERS

THE SEHL-HASTIE-ERSKINE NANAIMO SAWMILL

FURNITURE COMPANY.

—IMMENSE STOCK OF—

Furniture, Carpets, Linoleums, Crockery,  
Glassware and General

HOUSE FURNISHING GOODS.

WHOLESALE AND RETAIL. CORRESPONDENCE SOLICITED.

OFFICE AND SALESROOM:

66 to 68 Government St., Victoria.

FACTORY

Laurel Point.

Rough and Dressed Lumber,

Shingles, Laths and Pickets,

Doors, Windows and Blinds

Moulding, Turning, Scroll Sawing,

And all kinds of Wood Finishing.

ALL ORDERS EXECUTED PROMPTLY.

ANDREW HASLAM, PROPR.

NANAIMO, B. C.