

THE CANADIAN GROCER

VOL. VIII

TORONTO, JULY 13, 1894.

No. 28

SELL

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

ONLY

THESE substantiate our claim that

THE

Colman's Mustard

BEST!

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY**, 28 Reade Street, **NEW YORK**

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.



SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR
ADVERTISING MATTER

C. R. Somerville

LONDON, ONT.

Standard Goods THE Best to Handle

Pure Epsoms

To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

Pure Sulphur

BEARS THIS



It contains no foreign matter and is packed in bags or barrels.

Pure Castile

SOAP

Red Lion Brand

QUALITY NEVER VARIES



MACURQUHART'S Worcestershire SAUCE

It Increases the Appetite.
Aids the Digestion.
Is the Best for All Purposes.

**FINEST QUALITY
LOWEST PRICE**

Try It

The best houses sell it.



FINNAN HADDIES

HIGHEST GRADE



FOR SALE BY
All Leading Houses

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

GOVERNMENT PROOF VINEGAR

WE are headquarters for Spices and Vinegar. We are not bound by combination prices. One gallon of proof and one gallon of water makes two gallons of X vinegar. You save the freight on the water and get a better vinegar. Send for sample barrel.

Sole agents for Lion Spice Mill products. The most reliable Baking Powder, Spices and Extracts on the market.

T. B. Escott & Co.
LONDON, ONT.



When looking for a good packet tea
Don't forget the old established

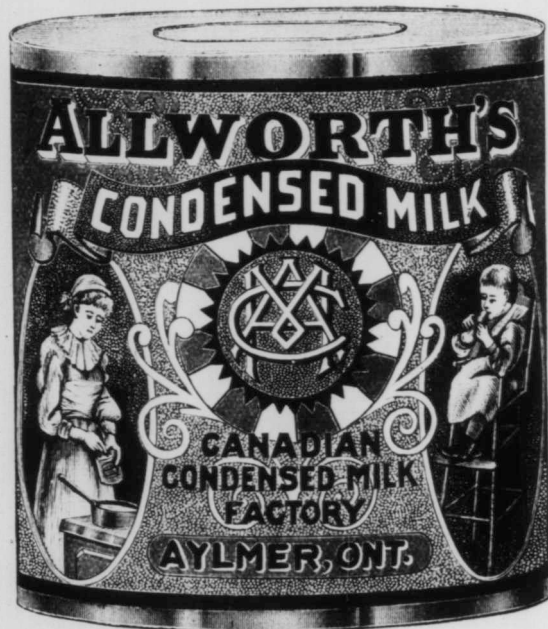
"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our **STANDARD BLENDED TEAS** in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO

Growers and Importers



Distinguished for its
unerring uniformity.

Consumers have their own ways

Of determining whether an article of food is pure, wholesome, reliable, convenient and economical.

Allworth's Evaporated Cream

Possesses intrinsic merit with all the above qualifications. It is rich and wholesome milk, condensed with its entire proportion of cream, and people who like to use preserved milk are learning of its merits and will want it.

G. C. ALLWORTH & CO.

AYLMER, ONT.

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HOT!

YES, VERY

All the energy is taken out of salesmen. See that you have the following in stock ; they sell themselves :—

- Ram Lal's Pure Indian Tea (in lead packages)
- Batger's Nonpareil Table Jellies
- Paterson's Eureka (Indian Chutney) Pickles
- Paterson's Worcester Sauce

ROSE & LAFLAMME

Montreal.



... AVOID ...

COMPLAINTS, ANNOYANCE AND LOSS

BY HANDLING

TANGLEFOOT

SEALED

STICKY FLY PAPER.



EVERY SHEET IS SEPARATELY SEALED.

REMAINS PERFECT - PLEASES DEALER & USER



SOLD BY THE FOLLOWING JOBBERS

MONTREAL.
 Evans & Sons, Ltd.
 Lyman, Sons & Co.
 Lyman, Knox & Co.
 Kerry, Watson & Co.
 N. Quintal & Fils.
 Howden, Starke & Co.

QUEBEC.
 W. Brunet & Co.
 Edmund Giroux & Bro.
 Dr. Ed. Morin & Co.

TORONTO.
 Lyman Bros. & Co.
 Northrop & Lyman Co.
 Elliott & Co.

HALIFAX.
 Brown & Webb.
 Forsyth, Sutcliffe & Co.
 Simson Bros. & Co.

EACH DOUBLE SHEET OF

TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. \$5.00 PER CASE.
 IN FIVE CASE LOTS \$4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

ST. JOHNS.
 Dearborn & Co.

HAMILTON.
 J. Winer & Co
 Archdale Wilson & Co.

LONDON.
 Jas. A. Kennealy & Co.
 M. Masuret & Co.
 London Drug Co.

KINGSTON.
 Henry Skinner & Co.

PRESCOTT.
 T. W. Chamberlin & Co.

BELLEVILLE.
 L. W. Yeomans & Co.


WINNIPEG.
 E. D. Martin & Co.
 Bole Wynne & Co.

VICTORIA.
 Moore & Co.
 Langley & Co.
 Simon Leiser & Co.

VANCOUVER.
 H. McDowell & Co.


NEW WESTMINSTER.
 D. S. Curtis & Co.

NANAIMO.
 E. Pimbury & Co




F. W. HUDSON & CO.
AGENTS TORONTO

ARE SUPERIOR TO ALL OTHERS



SNIDER'S Tomato Soup



SNIDER'S Tomato Catsup

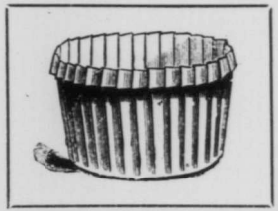
All grocers should recommend them because they are the best.

WRIGHT & COPP
Dominion Agents TORONTO

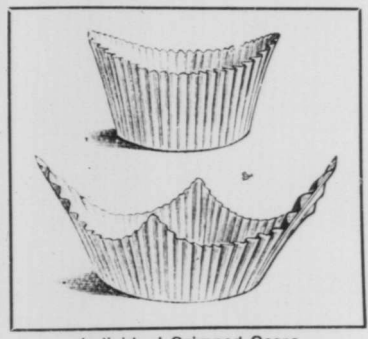
Soufflet Cases Pie Collars Ice Cases

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.
LONDON, ENGLAND.



Soufflet Case



Individual Crimped Cases

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from \$4.00 to \$6.50 per 1,000. These napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto



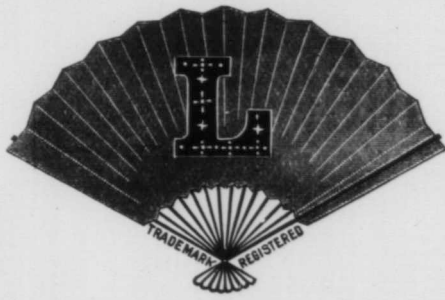
ED
ESTABLISH



New S
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Spring



New Goods

Fan Chop Japan, in half c. and cads,	Armour's Ox Tongues,
Fan Chop Ceylon, in 20-lb. cads,	Victor Lime Juice,
Crosse & Blackwell Goods,	Paterson English Pickles,
Armour's Lunch Tongues,	Windsor Salt Co.'s Table Salt, 3's and 7's.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS



CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades
Now Ready

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice

SCOTCH

Fresh Herrings
Kipperd Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FISH

Warranted SOLELY from the
FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all
the markets of the world.

SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

YOU MAY BET



Your Last Dollar

These Teas are right. They never fail to delight and satisfy

CANADIAN TEA DRINKERS

Why?

Because they combine the highest excellence, strictest uniformity, and best value offered. Once used, always used. Choose which you will handle—you can make no mistake.

The 400 Select
Dalu Kola Congou
Russian Congou
Imperial Congou

We offer a fine range of Choice New Japans.

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

WE MAKE

CHOCOLATES DELICIOUSLY FLAVORED

BON-BONS THAT MELT IN YOUR MOUTH

CARAMELS MADE RICH WITH CREAM

Altogether Over 500 Lines of Candy. Write for Catalogue

WM. PATERSON & SON - - BRANTFORD

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Vol. VIII. (F

J. B. McLEAN, President

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, JULY 13, 1894

(\$2.00 per Year) No. 28

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.

MONTREAL OFFICE: - 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE extraordinary rapidity of the increase in the consumption of Indian and Ceylon tea has been one of the features of the tea trade during the past ten to twelve years. Many evidences of this have been exemplified of late, but one of the most striking is that adduced by a statement, illustrated by diagrams, issued by a London tea firm, Gow, Wilson & Stanton, by name. This statement demonstrates that not only had the teas of these countries the competition of China tea to contend with, but a steady fall in value besides. The fall was greatest in Indian tea during the thirteen years ending with 1893. In 1881 the average price of Indian tea was 1s. 5d., and of Ceylon, 11¼d., but in 1893 the average had fallen to 9¼d. to 9d. respectively.

In spite of discouragements, in the shape of low prices, to growers, the consumption of Indian tea in Great Britain swelled from 48,000,000 pounds in 1881 to 108,000,000 pounds in 1893, or over 55 per cent. In 1881 the consumption of Ceylon tea in Great Britain was limited. In 1883 it was one million pounds, but in 1893 it had jumped to 6,400,000 pounds, an increase of over 98 per cent. The consumption of China tea, on the other hand, fell from 114,000,000 pounds in 1882

to 36,000,000 pounds in 1893, while the aggregate consumption of all classes of tea had grown from 160,000,000 pounds in 1881 to 208,000,000 pounds in 1893. The question now arises in the mind of the Indian and Ceylon tea people, where is there room for largely increased tea production? The cost of displacing China tea on the British market is felt to be expensive, and the conclusion is arrived at that "if India and Ceylon are to extensively increase the output of their teas, year by year, Great Britain cannot take their whole crops. With this end in view increased attention has turned to the United States market, which at present takes but little Indian and Ceylon tea. And there is plenty of room yet for increasing the consumption of these teas outside Great Britain, although a good deal has been done in this direction. In 1880-84 the consumption in 25 different countries was only 53,000,000 pounds of Indian and Ceylon tea to 306,000,000 pounds of China tea, while in 1892 the proportion was 193 and 250 respectively. The quantity of British grown tea used outside Great Britain was 14,000,000 pounds in 1890 and 20,000,000 pounds in 1892. In Canada, the consumption of Indian and Ceylon tea has increased rapidly during the last few years, and the probability is that it will for some time to come. But whether this will be maintained remains to be seen. The public taste, like the public favor, is fickle.

Advertising can be made to pay or not to pay just as the advertiser chooses. If a merchant or manufacturer has an article which is worth advertising and no results are obtained from his announcement it is his own fault nine chances to one. The man who has an article to sell and who wishes to announce the fact to the public, should select

as his medium some good trade or daily or weekly newspaper. To-day no advertiser need make a mistake if he be wide awake. There are too many mediums of from fair to good quality to be had. But the trouble is that advertisers are too fond of going out after new and strange things and devices. In a word fakes, which, if they would only stop and think twice before committing themselves, their better judgment would tell them were wild will of the wisps. Program, guide book, pamphlet advertising, is of this character.

* * *

At the moment Canada is the happy hunting ground of a number of projectors of advertising fakes of the program and guide book type. They confine their scheme to no one class of business men. Manufacturers, wholesalers and retailers, one and all, may come in and reap the advantages (?) they offer. This very fact alone is sufficient to condemn the scheme. One of the first things an advertiser wants to learn is where he can find the best medium for reaching the constituency to which he caters: If it is the masses, the daily or weekly paper is the best; if it is the manufacturer or the jobber, the trade journal is to be recommended. It is obvious that where the circulation of the medium is indiscriminate much energy is lost. In other words it is as if a cannon ball was divided into a number of small pieces, which, when fired, would fail to demolish the object it was aimed at which the ball, left in its original shape, would have accomplished. In order to successful advertising the effort must be concentrated and the medium trustworthy. Trustworthiness is the last thing that can be claimed for the average projectors of guide books and pamphlet advertising. If they promise to issue 5000 copies, 500 may be taken as nearer the mark, while five dozen will be more probable. This is no secret. Nearly everybody who has had anything to do with these advertising fakirs knows this. The hint, to the wise, is obvious: Give a wide berth to those things whose intent and purpose you know not of—advertising fakirs especially.

TRADE SITUATION IN CANADA.

THE trade situation in Canada is not of a character that should cause mistrust.

Business is not brisk. Neither is it stagnant. Nor will an unprejudiced search gather much material for a hot bed whereon to propagate pessimism.

The more the trade horizon is scanned and the conditions analyzed, the more reason will there be found for taking a bright view of the situation and the less reason will there be for taking a gloomy.

It is not well to judge the condition of the business of the country from the condition of our own environment.

We need to climb the fence and look around at our neighbors before we can begin to qualify for expressing an opinion on a matter so broad.

There are some business men with whom trade is always bad, with whom collections are always slow. And so it will be with them to the end of the chapter. There is no business adaptability in them. And they are not sufficiently keen of perception to see that the hard times they experience is of their own making.

Anyone that gets outside himself cannot fail to find much of an assuring character in the trade situation in Canada at the moment.

For some years, the past five years particularly, there has been a preconcerted attempt on the part of mercantile men to do business on more business like lines.

And this peculiarity was never so marked, never so general as it is now.

Manufacturers, wholesalers, retailers, all are scrutinizing their accounts more closely; all are curtailing their credits. And while there is still much room for improvement, yet much has been done. Rome was not built in a day.

Buying, too, is now being done more carefully. In fact, shorter credits and conservative buying are reforms that necessarily go hand in hand. Merchants do not now buy with the same speculative—or, rather, gambling—spirit that they did five or ten years ago. They buy because they want the goods. And this is the wiser course for everybody to pursue, be the times good or be the times bad.

So far the conditions noted are those within the trade. Those outside are on the whole of a promising character, too.

Ever since the seven fat and the seven lean

years we read of in Holy Writ, much of any nation's prosperity depends upon the nature of the crops. In a country like Canada, where agriculture is the leading industry, it is of the utmost importance. Basing on this premise, the outlook for the next twelve months is excellent.

A land flowing with milk and honey, may Canada, like Canaan of old, at the moment be styled.

Never before probably were reports regarding the crops more uniformly assuring. From the Atlantic to the Pacific a rich and bountiful harvest is heralded. Fields are rich with golden grain, and the apple, the peach and the plum trees are loaded with fruit: and the cultivated and the wild small fruits are contributing their quota towards a bountiful harvest.

Turning to the dairying interests one is greeted by another bright view. As a maker of cheese Canada has a name that stands above all other names. She has for some years been qualifying for it. At the World's Fair she was formally crowned as such. Great as have been her achievements in the consuming cheese markets of the world, her prospects were never better than they are at the moment. While with regard to butter Canada does not occupy as enviable a position as desirable, yet her position is improving in this respect. The creamery system is growing, and as the creameries multiply the condition of the farmer, and consequently the condition of the country storekeeper, improves. This is beyond peradventure.

The world has not yet reached the ideal stage. Until it has, Canada, or any other country, will have a dark side as well as a bright side to its shield. Sometimes it may be the dark side that is the most prominent; at others, the bright.

In Canada at the moment the bright side of the trade situation shines out strong and powerful, almost hiding the conditions that are dark.

While the financial crisis which swept over the civilized world last year scarcely touched the shores of Canada, yet they did touch; and although it caused no panic, it exercised some influence: Capitalists became more cautious; some of them over so. But this influence was only slight and short-lived. Next the coal strikes in the United States caused a number of factories in Western Canada to close down for want of

fuel, and the railways to curtail passenger and freight service. And now the wheels of commerce in this country are not moving as rapidly as they otherwise would because of the railroad strike that is causing our neighbors so much trouble.

That part of the Dominion where the situation is probably not so satisfactory as in others, is Manitoba, the Northwest Territories, and British Columbia.

Last season Manitoba and the Territories had one of the best crops they ever had as far as quality was concerned. But the unusually low prices obtained more than counteracted the results that might have been expected to accrue from the exceptional quality of the crop. Being almost wholly a wheat-raising country the effect of low prices was more keenly felt than it was in the older provinces of the Dominion. As the farmers in those portions of the Dominion are now actively branching out into mixed farming, a short wheat crop, or low prices for wheat, are bound to have less and less influence as this tendency becomes more general.

Then the credit system has obtained in its most vicious type in Manitoba, in the Territories, and in British Columbia, and for some time they have been reaping the whirlwind. But like all young countries they have to learn by experience, and pay a high price for it, too. A general improvement is now, however, apparent all along the line. The crop conditions are promising, and confidence is gradually, but surely, rising in the scale.

The people in Manitoba and the Northwest have unbounded faith in the future of their country and the greatness of its possibilities. In no other part of the Dominion is it probably so pronounced. And as they are made of the stuff that laughs at difficulties and cries "It shall be done," a brighter trade era may be expected soon to dawn in Manitoba and the Northwest.

In British Columbia a revival in the lumbering industries, in which that province is so rich, is setting in, and in spite of the injury wrought by the floods out there, a fairly active trade and a gradual recovery of normal conditions is assured.

There are some things that reflect more strongly than others the trade conditions of a country. One of them is the banks. The Canadian banks have lately been holding their annual meetings, and while the reports show a general falling off in business,

yet the reports that the charters in Canada are in a last year in banks failed, one chartered and its collar reckless mismanagement the clearing house cent. last year cent.

To he who be plain: The Dominion is here and, consequently, the trade of the country and better etc.

GREEN FRUIT

THE labor branch of the trade in fresh fruit the past two dimensions fruit for the that city.

In June, a couple of California fruit proved successful of the many as auctioned.

This summer fruit have 1 green fruit loads per acre, ranging from \$

The introduction west the time before of July the for the receipt of The Month to content receipts of as were distributed the continent.

It is estimated cars of the Montreal \$1,000 a \$100,000.

With the immediate uncertain

As the ever, are no dealers run the risk unless they it to its cost.

The government to get in price

yet the reports are equally plain in showing that the chartered banks in the Dominion of Canada are in a most healthy condition. Last year in the United States over 600 banks failed, while in Canada there was but one chartered bank that went to the wall, and its collapse was directly traceable to reckless mismanagement. In Canada, too, the clearing house returns declined but 11 per cent. last year to the United States' 26 per cent.

To he who will stop and think this must be plain: The financial condition of the Dominion is healthy, the outlook promising, and, consequently, reassuring, and that the trade of the country is entering upon a newer and better era.

GREEN FRUIT AND THE STRIKE.

THE action of Mr. Debs in the recent labor disturbances in Chicago and the West has seriously affected one branch of trade in Montreal. This is the trade in fresh California fruit, which, during the past two summers, has assumed large dimensions and led to a great deal cheaper fruit for the great bulk of the population in that city.

In June, last year, the idea of running a couple of car loads daily of this fresh California fruit was first inaugurated, and it proved such a success that the original ideas of the promoters were extended until as many as five and six cars daily were auctioned off in the flush of the fruit season.

This summer these daily auction sales of fruit have become a regular feature of the green fruit trade, and from one to two car loads per day were auctioned off, aggregating from \$8,000 to \$9,000 worth.

The interruption to railway communication west of Chicago has stopped this for the time being, however, and since the 3rd of July there has been no daily auction sale for the reason that there was no fruit to sell. The Montreal Fruit Exchange, therefore, has to content itself with an occasional sale of receipts of such Canadian and other fruits as were derived from the eastern section of the continent.

It is estimated that there must be fully 100 cars of this California fruit consigned to Montreal tied up by the strike. At about \$1,000 a car this would represent a loss of \$100,000.

With regard to the effect of the strike on the immediate future of the fruit trade it is uncertain.

As the labor troubles in California, however, are equally severe as those in Chicago, no dealer expects that shippers are going to run the risk of sending out perishable freight unless there is some good prospect of getting it to its destination.

The growers will no doubt sell all they can to the canners at whatever price they can get in preference to shipping.

OLD-TIME TEA ADULTERATION.

BY ROBERT O. FIELDING, NIAGARA FALLS.

ADULTERATED tea is now comparatively rare, largely owing to the watchfulness of the food inspectors. Moreover, as it is nearly as cheap to make tea from the leaves of the tea plant as from those of any other herb, there is not much incentive to substitute the false for the real.

Some of the methods of adulteration practised in years gone by would astonish many of the present day grocers.

The making of shotty-leaf caper into gunpowder, by putting a quantity of the caper along with a little coloring powder into a doeskin or canvas bag, a man being stationed at each end who worked the bag to and fro until the caper had taken on the acquired shade of green, was a common mode of sophistication.

Turning over some papers the other day I came across the following advertisement in *Every Saturday*, for July 15th, 1871:

COUNT ST. GERMAN'S

LIFE  TEA

Generates appetite, improves digestion, and by its gentle action, regulates the system, thus precluding all recourse to medicine. A small portion mixed with ordinary tea imparts to it a delicious aromatic flavor. Used alone it is an excellent substitute for ordinary tea, and admirably suited to those with whose constitutions Chinese teas do not agree. Sold by all druggists. Sole agents for United States.

EDWARDS & RUSSELL, 38 Vesey street, New York.

This was sold in England and France put up in fancy packages and labeled "Veno Bono Tea," and described by Dr. Normandy as being composed of two parts tea dust mixed with five parts of powdered catechu or terra japonica. A few grains of this substance thrown into the teapot are described in the advertisement as being capable of more than doubling the strength of the beverage.

The once notorious "Paraguay Tea Plant," sold in packets, was simply new meadow hay that had been wilted with a strong infusion of catechu, then dried, chopped small, and strongly compressed.

A writer in the *Echo* for June 8th, 1874, describes a "Fine New Season's Gunpowder" that was the refuse of a pig's sty mixed with green dust and faced with Prussian blue.

I remember a well known Liverpool merchant who was not adverse to a little speculation outside of his legitimate business. One day a man called upon him with a sample of fine Pingsuey Gunpowder, of which he had some 35 boxes, and as he wanted some little ready money he desired a loan on them. The merchant submitted the samples to some of his tea friends, and after some haggling about the price, which was finally agreed at 2s. per lb., he advanced the amount and the tea was duly delivered. The time for redemption having passed, the mer-

"SALADA"

How to Attain Success:

By selling teas of unique character—teas which are always uniform and which possess a certain **DISTINCTIVE FLAVOR** with which your customers become fascinated, and by which their custom is always retained.

You can possess it by obtaining the agency for "**SALADA**" Ceylon Tea, in lead packets, for your town (if we have not already an agent there). Write us for particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East. TORONTO.

chant thought he would realize on them, so had a box opened and took samples to the various tea houses. What was his surprise to learn that they were nothing but dried figs cut up into small pieces, rolled and colored.

PEA AND STRAWBERRY PACK.

"Yes," said a representative of the Canadian Packer's Association in reply to a remark of *THE GROCER*, "I believe there is a fairly good supply of peas in jobbers' hands; but the pack of peas is going to be short this season," he added, with an air that flavored somewhat of satisfaction.

"Are you in earnest?" ventured *THE GROCER*.

"I am, really," he rejoined, as his face assumed an expression in keeping with his protestation. "The only place that has a crop of peas that is at all good is around the Bay of Quinte. In the Niagara district and through Western Ontario the pea crop is a failure. Why, do you know the western packers are not putting up within 25 per cent. of what they usually do. I saw a letter from an eastern packer in which he urges an advance of from 5 to 10c. per dozen in peas, and a western packer whom I saw is of the same opinion. Then, by-the-way, the pack of strawberries will be exceedingly light. I know of one leading packer who has only put up a little over one hundred cases where he usually puts up two to four thousand cases. That is straight, too.

WHO SELLS CITRIC ACID?

THE GROCER has an inquiry from a manufacturer for the address of the Toronto representative of a Montreal firm which sells citric acid.

If any reader of *THE GROCER* can oblige him by sending the name and address to this office it will probably lead to an order.

TORONTO RETAIL GROCERS.

CHAIRMAN Roberts, of the Excursion Committee, reported at the regular meeting of the Retail Grocer's Association, held Monday night in St. George's Hall, that "everything is in good shape for the annual excursion to Niagara Falls and Buffalo, on Wednesday, July 25."

At a subsequent stage of the meeting it was resolved to request all retail grocers to close their places of business on July 25, and attend the picnic with their sisters and their cousins and their aunts.

There was a good attendance of members, and President Donald presided.

These names were submitted by Secretary Corrie for membership: W. H. Sharpe, Gerrard street east; H. E. Coupland, 467 Dundas street; E. Williams, 326 Lippincott street; D. F. Pickell, 72 Sussex street; J. Blood, 373 Church street; J. Graydon, 659 Queen street west.

On motion by D. W. Clarke, they were accepted into membership on complying with the usual regulations.

Communications were received from A. Paxton & Co., notifying the association that they had withdrawn from the Toronto Fruit and Produce Exchange, and would henceforth make their own terms, and from McWilliam & Everist, re selling fruit to consumers. The letter from the last named firm read:

ROBT. MILLS, Esq., Hon. Secretary Retail Grocers Association:

DEAR SIR,—Your favor of the 6th duly to hand and contents noted. We have given our salesman, both at fruit market and wharf, instructions to be very careful and avoid selling to consumers. It is a trade we do not wish to cultivate, but sometimes the most careful will get caught, as there are so many new men in the trade. But we think with a little care a good deal of this may be avoided.

Both letters were ordered to be filed.

President Donald announced that Mr. Wright, of Wright & Copp, had told him that strenuous efforts were being made to prevent those not in the trade from selling Surprise soap; and that he (Mr. Wright) had every hope that they would be successful. He also stated, as has already been pointed out in THE GROCER, that there was no foundation for the statement made at a recent meeting of the association, that Lever Bros. were supplying the departmental stores with Sunlight soap.

Secretary Corrie: What do you think of the idea of establishing a library in connection with the association, where trade journals and books of interest to the grocery trade could be kept?

President Donald: I think it is a good idea. I never knew, until THE GROCER published a list, that there were so many bearing on the grocery trade.

J. S. Bond: Would the members be allowed to take the books home?

The President: Yes, of course.

Mr. Marmion: If you have any money lying around that you do not want, why not start an insurance fund for grocer's horses.

D. W. Clarke: Hear, hear.

The President (jocularly): Then you don't believe in improving the mind?

Mr. Marmion: O, yes, I do; but there are grocers who have their own ideas of doing business, and all the books in the world will not make them change them.

The President: I don't agree with you. There are men of ideas who have placed them on paper, and I think we ought to get all the benefit we can therefrom.

Mr. Mills suggested that representations be made to the Public Library with a view to getting that institution to place a better selection of books appertaining to the grocery trade on their shelves.

F. S. Roberts: Will we not then be giving too much information to consumers regarding our trade?

Mr. Bond: It would be better if some of them did know more about us than they do.

Eventually, on motion of Mr. Bond, President Donald, Vice-President Roberts, and Hon. Secretary Mills were appointed a committee to try and secure the desideratum from the Public Library Board.

The secretary was instructed to write associations having horse insurance funds in connection with their organizations for information regarding thereto.

President Donald suggested that the association donate fifty or sixty dollars as prizes for the first and second best grocery wagon shown at the next Industrial Fair, and that representations be made to Manager Hill in regard to the matter.

While the idea was favorably commented upon, it was thought to be too late to do anything in the premises this year, and the matter dropped.

President Donald gave a talk on books in the retail store, illustrating some on the black board.

He first dealt with a book in which might be kept a record of goods purchased whereby the grocer can refer readily to the time when he purchased a certain lot of canned goods for instance, the cost, and how many cases were bought.

A suggestion for a delivery book was outlined, during which the discussion drifted into the best method of delivering butter. The President's method was as follows: We simply take an old tea chest, put a few racks therein, break up ice and place in bottom and stand the butter in the racks. Over the top of the box we throw a wet rice bag, thus keeping the butter in good condition. By this means the use of trays was obviated, the butter being merely wrapped in suitable paper.

The association adjourned 10 p.m.

A penny is a very little thing, but the interest on it from the days of Cain and Abel would buy out the globe.

DESERONTO GROCERS.

The Deseronto Tribune, of June 29th, has issued an illustrated supplement showing the stores of the prominent business men of the town, with a brief sketch of their business career. Among the various merchants are the names of L. Hopkins, proprietor of the the "City Grocer." Mr. Hopkins is a member of the Town Council. Although in business but a short time, he has made an honorable reputation for himself. A. S. Valteau and J. Sexsmith are also among the list of grocers. Mr. Valteau established his grocery business in Deseronto in 1881, and the same year was appointed clerk of the Division Court. He has performed the duties of his office with marked ability, and at the same time has built up a lucrative business in groceries. At the last municipal elections Mr. Valteau was elected deputy-reeve by a large majority. James Sexsmith, grocery and provision merchant, also a member of the firm of Sexsmith & Hopper, manufacturers of the "Surprise" and "Souvenir" baking powder, is brought prominently to the front as an enterprising trader, and one, though in business but a few years, who has won a large circle of friends in the surrounding country. Dealing extensively in country produce, he enjoys a lucrative outside trade.

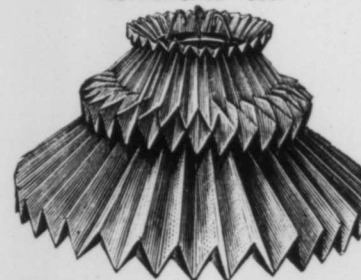
SALMON CANNING SEASON.

Arrangements are now completed at all the canneries to start work as soon as the fish make their appearance in sufficient quantities, which may be almost any day now. Already a few cohoes have been caught in the river.

The spring salmon season has been fairly good, and a large number of these beauties have been canned at Ewen's cannery.

At a meeting of the British Columbia Board of Trade, to-day, a letter was received from Agent-General Beeton that 7,500 cases of Point Robert salmon had been placed on the London market as Fraser River fish. —News, Vancouver, July 4.

ESTABLISHED 1850.



LAMP SHADES FOR 1894.

PAPER. LINEN. SILK.

Before placing your orders See Our Samples

James A. Skinner & Co.
TORONTO, ONT., VANCOUVER, B.C.



TEAS TEAS TEAS

We have in stock a full assortment of this year's crop

EARLY PICKED JAPAN TEAS

Lucas, Steele & Bristol

Wholesale Grocers
..... HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & Co.

HAMILTON.



JAMES TURNER & CO.



HAMILTON



DRY GOODS.

TORONTO MARKET.

AMONG the wholesale houses the feeling concerning the spring trade is that it finished up wretchedly. The last three weeks, being warm weather, induced a good midsummer trade, and this relieved what would otherwise have been a painful monotony of very quiet trade. Nevertheless the whole volume of trade during the past two months has been less than for the corresponding period of last year, and much less profitable. Fall orders are not quite so good as last year, but everybody takes a hopeful view and buyers are confident, but careful.

Pin spot muslins are very scarce, the demand having distanced the supply. Narrow Valenciennes laces have also had a momentary demand of large extent.

Narrow jet edgings are in active demand, and will be the leading trimming used this fall.

This week's importations by W. R. Brock & Co. are worthy of notice at many points. Cream silk gloves, now so scarce, are being opened up. Hercules braids in all widths of black and cream are re-stocked. Linens are also in full display, and, in spite of the stiffer price of flax, their buyer has secured some stock lots which are now being offered at even lower prices than obtained before the rise in the raw material. These special

lines include towellings, tablings, canvasses and napkins. Similarly some manufacturers' jobs of prints and other cotton goods have been picked up, and their customers are to receive the benefit of reduced prices on these lines. Some odd lots and broken ranges, and also some travelers' samples can be secured at very reduced prices in their hosiery, glove and men's furnishing department.

In John McDonald & Co.'s haberdashery department canvas belts, belt buckles and black silk Petersham in rolls are just to hand. H. B. red embroidery cotton is now shown in cabinets. Stockinette, silk, satin and cambric dress shields are re-stocked for the season's trade. All numbers of Thomson's corsets are again procurable in plain and web bands. Sequin trimmings in gilt, silver, steel and black are in full display, as are black jet edgings and braid insertion trimmings.

Moire velveteens are to hand in a large shipment and full range with Alexander & Anderson.

Some ten cases of black and colored velveteens are being opened up by John Macdonald & Co.

Wyld, Grasett & Darling report an increased demand, in neckwear, for 2-inch Derbys. Knots are also selling with increased vigor, now that their size has been reduced. The roll point collar is undoubtedly the most stylish collar of the day, but

nevertheless the sale for their Grandee and Glendowe is on the increase. In gloves, tans and golden browns are leading in the orders placed for fall delivery.

MONTREAL MARKET.

Considering that the end of June and the beginning of July is usually a quiet time with the wholesale dry goods trade, the volume of business in summer goods has been more satisfactory since our last than most people expected. Sorting orders for prints, colored cottons, gingham, etc., have continued good until very recently. Now, however, business has ruled rather duller, but travelers, who are now all out on their placing trips on fall account, are still getting quite a few orders for summer goods. This is notably the case in light ground prints, for which the demand since the spell of hot weather set in has been unusually brisk. City retail trade has not been specially active.

There has been a fair enquiry for Nottingham and other laces, and fancy goods have had their fair share of activity.

It is expected that there will be a big run on velveteens this fall. S. Greenshields, Son & Co. have made ample provision in anticipation of this event, and show a line of goods that it would be hard to surpass. In dress goods their plain cashmeres, plain satin cloth, etc., are well worthy of inspection. The firm expects that this class of plain goods will be leaders this fall.

Hodgson, Sumner & Co. are showing some very attractive lines of new "wave"

braids at prices which should be their range of 10c. per dozen a

"Try-me So Co.'s new sil This firm are n and new design their misses' ca other colors w active.

IN THE DO

James A. Bla Toronto last w

J. Langskill, Toronto, has s who was some Grange avenue

H. Kiteley, streets, Toront Mr. Burns, wh formerly a cle Co.

Isaac Gilpin Gilpin, Lefroy, Harbor, and w general stock. said a traveler do well. They vicinity of Vi good trade for

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ECONOMISE.

One Tablet of The "SUNLIGHT SOAP" will do more washing than Two tablets of ordinary laundry soaps.

IT WILL MAKE YOUR CLOTHES WHITE.

IT WILL NOT INJURE THE MOST DELICATE LACE.

IT WILL NOT SHRINK FLANNELS & WOOLLENS.

It will enable YOU to do a **LARGE WASH** in half-a-day.

BEWARE.

Do not allow other Soaps, said to be the same as the "Sunlight Soap," to be palmed off upon you. If you do, you must expect to be disappointed. See that you get what you ask for, and that the word "Sunlight" is stamped upon every tablet, and printed upon every wrapper.

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B.
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.

CANADIAN HEAD OFFICE: } TORONTO.

braids at prices from 85c. to \$10 a gross, which should prove good selling stock. Their range of fancy garter elastics at from 50c. per dozen and up is very tempting also.

"Try-me Soie" is one of Brophy, Cains & Co.'s new silks for summer and fall of '94. This firm are now showing some very pretty and new designs in pirate caps and "tams," their misses' caps in the latter in navy and other colors with gold centres are very active.

IN THE DOMAIN OF RETAILERS.

James A. Blain, of Giltford, paid a visit to Toronto last week on business.

J. Langskill, grocer, 60 Gerrard street east, Toronto, has sold out to W. Hutchinson, who was some years ago in the business at Grange avenue and Huron street.

H. Kiteley, grocer, Yonge and Hayden streets, Toronto, has sold out to J. J. Burns. Mr. Burns, who took possession Friday, was formerly a clerk with the W. M. Milligan Co.

Isaac Gilpin, formerly of Kirkpatrick & Gilpin, Lefroy, has built a store at Victoria Harbor, and will occupy it at once with a general stock. "Mr. Gilpin is a nice fellow," said a traveler to THE GROCER, "and will do well. They have enough lumber in the vicinity of Victoria Harbor to warrant a good trade for the next fifteen years."

A MANUFACTURER'S BRIGHT VIEW

DEAR GROCER,—I have been wondering for some time why people continually talk of "hard times." It is the only text some people seem to have for their "talks." Why not try the other side, and talk of all the good things we have.

Crops are good. Wages are not bad. Money has not entirely left this country.

The fact is this: We have got into the habit of grumbling; and it is a habit that seems to afflict everybody about the same time, like la grippe. Would we not feel better if we decided to look things fairly in the face and see if there is really room for all this grumbling?

I don't think there is, myself. You know what kind of a business I am in and doing. Trade with our concern is better than it was last year, and collections are not very bad. I believe they would be much better if everybody would quit saying, "Trade is very bad," "Times are hard," "Money is scarce."

Did you ever see money any other way? It has been hard to get ever since I commenced to try and get it. I like your story of the "Frogs in the Milk" in your last CANADIAN GROCER. Mark Twain says: "Blessed is the kicker, for he gets there every time."

An old Front street grocer said to me once: "You boys think your troubles are

big ones, and that you are sure to be unable to get around this one or that one; but when you walk squarely up to it you find it not half so bad; and how many of them have you got safely over, time and again? You will get over them all if you 'try the best you know how.'"

Well, let us all try for one month to talk "good times," say trade is just what it is. Examine your affairs and see if business is worse than in past years. If it is worse, see if it is not your fault. See if you have not "let up" trying to win trade. See if you are as keen in buying, in selling, in looking after your windows, your stock, your customers. See if you are not just resting on your oars.

If we would all put our shoulders to the wheel, "b'ow" a little about this glorious Canada of ours and quit growling, we would find we had a good deal to be thankful for.

FRONT STREET.

MAKE A SUBJECT FOR VERSE.

Toronto has an old-time grocer who has received the honors of knighthood, and his name is just plain Smith. His career is a marked example of what a poor boy can do in growing to a good grocer.

"He cleaned the windows and he swept the floor,
And polished up the handle of the big front door,
He polished up the handle so careful-lee—
That the queen has dubbed him a k-g-t."

Herald of Commerce, Detroit.

JUST RECEIVED

200 Half Boxes Currants

(Finest Quality) also

1000 Puncheons Choicest Barbadoes Molasses

Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers Montreal

"EXCELSIOR"

Patras Currants

We have just received a consignment of this fruit in HALF CASES, which we are offering at an exceptionally low figure. Quality No. 1.

Davidson & Hay Wholesale Grocers Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

EAGLE BRAND FLOWERY PEKOES

FROM BOMERIA GARDENS, CEYLON.

1 lb. and ½ lb. Packages, 6 lb. Fancy Tin Canisters,
20 lb. Cads. and 50 lb. Half chests.

TRY IT.

M. MASURET & CO.

Wholesale Grocers

LONDON, ONT.

SITUATION RE CANARY SEED.

CANARY seed for many years stood in the front rank as one of the most favored articles for speculative operations, but the old time spirit has almost entirely disappeared, the bold operators of the past having wearied of playing bulls and bears and standing the heavy losses that were more frequently harvested than profits. One by one the various speculative lights have given up the field, the losses incurred and the changed methods of business having suggested the wisdom of dropping the article as one of speculation, and confining attention to the legitimate purchase and sale for consumptive purposes. Though prices have certainly been reasonable the past year or two, there has been no time during that period when the large importers of former years considered it wise to venture upon operations with a view of manipulating the market. The result has been a slow legitimate trade and with values during the greater part of the time kept upon an even keel. This has been the condition of affairs up to a very recent date, when the trade began to receive advices from Smyrna to the effect that the growing crop was threatened by extremely dry weather and that the tendency of values was strongly upward. As time progressed the reports of drought continued, and the same coming from what was regarded as reliable sources, holders here began to strengthen their position by reserved offerings, and by gradually raising their selling limits. The higher tendency of the market served to increase the demand from the trade somewhat, but when it came to engineering a boom it was found that the old-time spirit could not be revived, and that to influence c. and f. business was an exceedingly difficult matter. Cables from London advise an advance in the price of Smyrna seed to 12s. 6d., and from primary sources direct the latest quotation received indicates an appreciation to 12s. c. and f., or say the equivalent of 2¼c. to import. From mail advices we learn that the sowings the past season were upon a much heavier scale than usual, and in consequence a large harvest

was confidently anticipated; but well-informed authorities now state that owing to the absence of rain the net results will not show a quantity much beyond fifty per cent. of last year, and that the recent advance there is fully warranted. The crop of last year is said to have been about 215,000 bags, and of this quantity Smyrna is credited with holding now only a balance of 8,000 bags. The stock of this market is variously placed at 2,000 to 3,000 bags, though the latter figure is probably nearer the actual quantity held. Those who possess the goods are displaying considerable firmness and show an unwillingness to shade 2¼c. Sicily seed has advanced in the primary market to 13s. c. and f., and upon this basis some little business has been completed for July shipment, a price which is equivalent to 3c. in this market. Smyrna seed is harvested during the present month, though first shipments are seldom made before August. The market certainly is in strong shape to-day, but sufficient confidence is lacking to induce speculative operations upon a large scale. N. Y. Journal of Commerce.

CANADA WHEAT TOOK THE MEDAL.

JAS. ANDERSON, of North York, Ont., superintendent of Canadian exhibits at the San Francisco midwinter fair, was in the city yesterday on his way to Ottawa. Mr. Anderson closed the Canadian departments last week and shipped the exhibits east. He has been at the fair since last December, and from his observation he believes the exhibits of Canadian grains, grasses, coal and minerals placed in the agricultural building did great good to the country. The people of California and other adjoining states have peculiar ideas as to the climate of the Northwest, and in many instances their minds were cleared of the false impressions of the ice-bound, snow-covered plains by the excellent grain samples sent from the Brandon and Indian Head experimental farms. The grasses were used for decorating, and the grain in straw from Brandon, Souris, Edmonton, Calgary, and other points, together with the

800 bottles of grain from this province, the Territories, and British Columbia, captivated the eyes of many farmers, and a party of fifty persons left last month for Canada, and another party leaves on the 19th. California, Mr. Anderson says, is in bad shape. There is great depression in the farming districts, and the prices now received for the raising of grapes is not worth the trouble of growing the fruit.

The exhibit of grain sent in from Manitoba and the Territories, was judged by the commissioners, and they awarded it 100 points and the much coveted gold medal for the finest grain exhibit.

Besides showing visitors through the Canadian exhibit, 20,000 pamphlets and 10,000 C.P.R. folders were given away.

The surplus of receipts over expenses at the fair was \$160,000.—Free Press, Winnipeg.

WILL SEEK REST THURSDAYS.

In response to a petition fairly well signed by city grocers, a meeting was held in Winnipeg on the 4th inst., for the purpose of considering the question of a weekly half-holiday during the coming two months. J. W. Home was appointed chairman and Geo. Hague, secretary. The general feeling was that Thursday afternoon should be chosen, and it was stated that the butchers had so decided, but that the dry goods men had already chosen Friday afternoon. It was agreed that the various branches of trade should close on the same day. Mr. New, who represented the dry goods trade, stated that the merchants had been seen, and that they were willing to unite with the others upon Thursday afternoon.

Moved by Mr. Hartley, seconded by Mr. Turnbull, it was resolved to close the respective places on Thursday afternoon at 1 o'clock, during the months of July and August, commencing Thursday, July 12.

On motion of T. Jobin, seconded by John Capell, the chairman was asked to appoint a committee to get cards printed to be placed in the windows of stores indicating when they close. The chairman appointed the secretary as the committee.

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IMPORTED SARDINES

We are offering big value in Portuguese Sardines, $\frac{1}{4}$ tins, 8 $\frac{1}{2}$ fish packed in good oil; price, \$7.00 per case. This price we would shade for quantities. Get some of these while they are going, as this offer cannot be repeated after the lot is sold.

SAMPLES ON APPLICATION.

H. P. ECKARDT & Co.

Wholesale Grocers

. . . . TORONTO.

Herrings

Morton's Kipperd
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kipperd
Marshall's Fresh
Crosse & Blackwell Kipperd
New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats,
Canned Fish,
Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

CANNED

FINNAN HADDIE

KING BRAND

Cut Prices. Quality Guaranteed.

WARREN BROS. & BOOMER
35 and 37
Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

**PATERSON'S
"EUREKA"**

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & Co.
41 and 43 Front St. East

Headquarters
FOR

-SALMON-

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

...

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

TRADE CHAT.

A SHIPMENT of 500 pounds of frogs' legs was recently made from Carleton Place to New York.

Burk's Falls is to have a creamery, and operations are expected to be commenced this week.

Geo. Cushing, salesman for the Kenilworth Cheese Factory, has sold the June make to J. G. Brill, of Guelph, for 9½c. per lb.

Humphrey & Newberry, wool dealers, Hamilton, have dissolved partnership, and Nelson Humphrey will continue the business.

It is about 30 miles across town in London, and for that entire distance there is said to be an unbroken line of residences and stores.

E. B. Garneau, the newly elected president of the Quebec Board of Trade, was banquetted the other night at the Union club, Quebec.

C. A. Gigault, deputy commissioner of agriculture, sailed on Sunday for Europe to study improved methods of cheese making and introduce them into this province.

Canada's revenue for the fiscal year ending June 30, amounted to \$35,382,000, as against \$37,183,000 in 1893. The Customs yielded \$19,119,000, as against \$20,700,000 last year.

Another apple storage warehouse is in course of erection at Thornbury. It will be finished in time for the fall trade, and will be the second of the kind in Thornbury.

The Quebec Provincial Government proposes taking early means to enforce the collection of overdue commercial taxes and licenses declared constitutional by the highest courts.

Archibald Campbell, a prominent business man of Lockport, Ont., is dead. He was an extensive grain dealer and ship owner, and was also one of the proprietors of the Lockport canning factory.

An enquiry has been received on behalf of a firm in the Island of Malta for names of leading exporters of Canadian butter and cheese. The reputation obtained for Canadian dairy products at Chicago is bearing good fruit.

W. A. Mighton, of the Hamilton Coffee & Spice Company, died Sunday after an illness of several weeks. Before becoming a member of the company deceased was traveller for the Todhunter & Mitchell Company, of Toronto.

Free Press, Winnipeg: Rumors have been rife in the city for the past few days to the effect that certain wholesale firms had failed. The Free Press instituted inquiries, with the result that the reports were found to be lacking in truth. Two concerns went to the wall last month, viz., a biscuit factory and a pork packing establishment. It is said that the

proprietor of the latter has left the city, and that before going he raised money on goods that had already been warehoused, and thereby let in one of the banks for a considerable sum.

The Windsor police are looking for a young man named Arthur Sparks, who, until a few days ago, resided in Walkerville, and worked in the grocery store of Blackadder & Johnston. He is charged with having taken about \$30 from the till on the eve of his departure from the city.

Four burglaries and robberies were committed in Chatham on Thursday night of last week. The residences of James Cornhill and J. T. Bogart, the grocery store of Darwin Pelette, and the Station Hotel, were all entered and money and jewellery taken. Jas. Montgomery, of Detroit, a guest at the hotel, lost \$30 in cash.

Hon. Mr. Wallace, answering a question in the House, Monday, said that the value of goods exported last year from Niagara Falls was \$1,452,430, and at Fort Erie \$1,403,868; and the imports for the same period at Niagara Falls, \$1,488,023; and at Fort Erie, \$940,752.

L. Wigle has set out 20 acres of tobacco plants. If the season remains suitable it means a mint of money. It will give employment to a lot of men and boys, as it will require steady work from date of planting until the plants are hung up to dry. The crop last year on the same field fell a victim to the early frost.—Leamington Post.

G. W. Sibbald has exchanged his crockery and glassware department to Wm. Dunbar, Wheatley, for his stock of boots and shoes. Bro. Sibbald says the sale of crockery and glassware is too slow, as there are so many who handle this line, consequently he thought he would give the footwear a trial. Leamington Post.

The cheese factory at Havelock, Kings county, is doing a rushing business this summer, and R. T. McReady, the manager, reports that a larger supply of milk is being received now than at any other time during its operation. About 6,000 pounds are being received daily, and a large amount of cheese is being shipped away.—Gazette, St. John, N.B.

James Burnett, Montreal's leading broker, president of the stock exchange, and a man worth probably three-quarters of a million dollars, died suddenly the other morning. His health had not been good for some time past. Deceased had been for 20 years one of the foremost financiers of the street, and was at one time connected with the Bank of British North America. He was always considered exceedingly conservative in his financial methods, possessed excellent judgment and his wise counsel will be much missed by many younger members of the board. Deceased was 52 years of age and leaves a widow, six daughters and a son.

J. F. EBY



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J. F. EBY

HUGH BLAIN



In Great Demand **NOW**

If you have not these excellent **FISH** in stock lose no time in getting same on your shelves. They are unsurpassed for Summer trade.

WE SELL THEM RIGHT



Oh, the Heat

doesn't affect the quality of **"Reindeer" Brand Evaporated Cream**—but it affects the sale of these goods, as the consumption is increasing every summer. People are beginning to realize that they are cheaper, safer and easier to handle, as well as more economical than plain milk during the hot season—**We sell them**—Write for sample case.

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, prepared and pressed into shape by tremendous hydraulic pressure, and hardened or indurated by chemical process. It was first manufactured in this country in 1884, has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Pans, Wash Basins, Cuspidors, etc., and its peculiar advantages are :

- Will not shrink or swell.
- Will not taint milk or any liquor.
- Cannot leak, water-soak or rust.
- Has no hoops to rust or drop off.
- Being seamless, bottom cannot drop out.
- Is lighter than a wooden pail.
- Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, it is forced upon the notice of the public by the most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE



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MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, July 12, 1894.
GROCERIES.

TRADE exhibits nothing particularly new this week. There is a fair business doing, although orders are not large. The usual seasonable falling off in the sale of canned vegetables and fruit is still to be noted, although there is an approach to activity in some lines. In regard to prices, canned goods are firm. Sugars are quiet and steady at previous quotations. Syrups and molasses are quiet and unchanged. New season's Japan teas are occupying some attention, although it is but small, holding off for the arrival of the medium and cheaper grades. In dried fruits, the demand for prunes continues to fall off, and the scarcity and strength of Valencia raisins still remains the feature of the market.

CANNED GOODS.

There is still a fair demand for tomatoes, although the seasonable falling off in sales has set in. Stocks held by jobbers are getting into small compass, and prices rule firm at 85 to 90c. Corn is still in fair demand, and moving rather better than tomatoes. Demand for peas is good, although in this line, too, there is less doing than there was; 80 to 85c. is the ruling quotation. Demand continues active for salmon at steady, unchanged prices—namely, \$1.25 to \$1.35 for tall tins and \$1.50 to \$1.60 for flat tins. There is a good deal of lobster selling, particularly of the new pack. We quote: Flats, \$2.40 to \$2.50; new flats, ½'s, \$1.35; talls, \$1.85 to \$2.25. Canned chicken, meats, sardines, etc., are all in good demand. Demand is good for canned peaches and preserved apples; other lines of fruits are quiet. We quote: Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.75, and preserved fancy quarters at \$1.35 to \$1.40.

COFFEES.

The conditions are much as before, both with regard to prices and volume of business. We quote green, in bags, as follows: Rio, 21 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Business is quiet and prices unchanged. We quote: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 13c.; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts,

12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

There is a steady trade doing at unchanged prices. We quote as follows: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

The movement is fair in this line, with Jamaica ginger at about 25c. having the call. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.; cream of tartar, 25c. per lb.

SUGAR.

Not much life is exhibited by the sugar market this week. Purchases are principally of five or ten barrel lots, and buying is not active. Large buyers seem to be holding off. Representatives of the refineries are doing scarcely anything. Jobbing price for granulated runs from 4¾ to 4½c., and yellows sell at from 3¾c. up.

N. Y. Journal of Commerce, Tuesday: "The average characteristic of market for raws are just about the same as at the end of last week. Supplies to take care of are not abundant; buyers can be found at about former cost, making a good balance as between offerings and demand, and with opinions pretty nearly even regarding tariff, there is no seriously disturbing factor. The market for refined goods was slow, and a little quantity of stock satisfied all orders. The market for refined goods was slow, and a little quantity of stock satisfied all orders. Prices remain as before, excepting that the 1-16c. special rebate is now restricted to 50-barrel lots of Nos. 6 and 7."

Willett & Gray's Weekly Statistical: "Total stock in all the principal countries, 1,334,929 tons, against 976,378 tons at same date last year. Afloats to the United States from all countries estimated 62,000 tons, against 55,000 tons last year."

SYRUP.

Bright syrups are going out a little better in half barrels at about 2¾ to 3½c., but the market is on the whole quiet. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35c. to 40c.; very bright, 45 to 50c.

MOLASSES.

Molasses, while quiet, is in little better demand than syrup. Prices are: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

New season's Japan teas are moving out fairly well at 25 to 35c., but not in large quantities. New Japan teas of medium quality are late in coming forward, although

they are expected to arrive inside of a week. In the meantime people are holding back. There has been a fair movement in China blacks and Indian and Ceylon teas. Medium green teas at about 16 to 25c. are scarce. Cheap China black teas and Pingsueys are higher, a cable to this effect being received in Toronto, Tuesday.

DRIED FRUITS.

Valencia raisins are still scarce and dear. Good off-stalk are worth 6c. to-day. Demand is good. We quote off-stalk at 6 to 6¼c., and fine off-stalk at 6½ to 7c. Bevari & Co., of Denia, writing under date of June 23rd, say that the crop of Valencia raisins promises to be much larger than last year, unless it is ruined by the weather. Prices will depend somewhat upon the new United States tariff bill. Shipments will be made about August 8th or 10th—about a week later than usual. Currants are in fair request at previous quotations. Some good values are being offered in Patras fruit in cases and half cases. They are said to be showing better value than Vostizzas. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3¾ to 4¾c.; Filatras, 4 to 4½c. in brls., and 4¼ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¼ to 7¼c. in half cases; Panariti, 8½ to 9c. A cable announces that currants are ½c. dearer in Patras, and a similar advance has taken place in New York. There is very little doing in prunes, but prices are as before: We quote: U's, 5½c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. Advices regarding the prune crop state that the trees are flowering well. There is hardly any demand for figs, and taps and mats are out of the market. We quote: Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 10c.; 28 lb. boxes choice Eleme, 11c.; 6-crown, 12½c.; 7-crown 13½c.; bags, 28-lb., 6½ to 7c. Dates quiet and easy, at 4¼ to 5c.; selected Halloween dates, 8½ to 9c.

BUTTER AND CHEESE.

Butter market has been fairly active during the week with prices higher. Very little consigned butter is coming forward, receipts being largely confined to round lots that have been purchased in the country at about 15c., but the supply has been about equal to the demand. Dairy produce rolls are wanted. Creamery pound prints are in supply, and demand is good for them at quotations. There is not much enquiry for creamery tubs. We quote jobbing prices as follows: Dairy—Choice tubs, 16 to 17c.; medium, 14 to

15c.; pound rolls, 17 to 19c. Creamery—Tubs, fresh, 20c.; pound prints, 22 to 23c.

Cheese are in fairly good demand at about 9¾ to 10c. There is a plentiful supply.

PROVISIONS.

An improvement is to be noted in trade this week, and the improvement is general, with smoked meats particularly active. Smoked backs are scarce, some of the packers being buyers. Prices in some lines are a little higher.

BACON—Long clear, 7½c.; smoked backs, 10½c.; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—10½c. for smoked, and at 9½c. for pickled.

LARD—Pure Canadian 8¾c. in tubs, 9c. in pails and 8¼c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess \$17 to \$17.50, Canadian short-cut \$18.00 to \$18.50, shoulder mess \$14.50 to \$15, clear mess \$15 to \$15.50.

LIVE STOCK MARKET.

The run of live stock at the western yards Tuesday was heavy, over 100 loads coming forward. Receipts consisted mostly of export cattle, though supplies of sheep and lambs and of butchers' cattle were also liberal. Cables on cattle and sheep were stronger, but scarcity of ocean freights and firmer prices for same tended to make the market slow. There was neither the active buying nor the sympathetic advance in prices that might have been expected from the previous day's cables. The scarcity of space seemed to be the principal deterrent, both of trade and a rise of prices. Buyers of export cattle were numerous, but the heavy run reduced competition. Prices ranged from 4 37½ to 4½c. for fair to good shipping cattle, 4.60 to 4¾c. for choice, and from 4¾ to 4.90c. for extras.

In butchers' cattle supplies were liberal and buying fair. Prices ranged from 2¾ to 3c. for medium grass cattle, 3 to 3¼c. for choice, 3¼ to 3.35c. for fairish fed grassers, and 3.40 to 3½c. for choice fed grassers. Stall fed cattle sold from 3¾ to 3¾c., but there was only an odd bullock here and there to be had.

Export sheep sold freely at from 3½ to 3¾c., weighed off car. All offerings were taken. There was a good demand for spring lambs, sales being made at \$2.85 to \$3.75 per head. Butchers' sheep and yearlings were in fair demand at \$3 to \$3.25 a head. Calves—All

sold at from \$1 to \$1.50 for bobs, \$4 to \$5 for good fair veals, and from \$5.50 to \$7 for choice to fancy veals. Prices for hogs were firm. Long lean hogs, extra choice, of from 150 to 220 lbs., were quoted at from \$5.50 to \$5.60. Nice lots sold from \$5.40 to \$5.50. Thick fats were firmer at \$5 to \$5.10. Stores sold at \$4.75; sows at \$4.25, and stags at \$2.50. Demand was moderate for milch cows and springers, but prices were easy, the range being from \$25 to \$40. A bid of \$40 was refused for one choice milker, but others sold at that figure.

GREEN FRUIT.

The railroad strike in the United States is still interfering with the receipts of foreign green fruit and vegetables, shipments of California fruit and tomatoes particularly being delayed. There is an active demand for oranges at prices a little higher than quoted a week ago. The cool weather has somewhat interfered with the consumption of lemons, and the market is quieter and prices easier in consequence. Bananas are scarce and higher, with demand good. There is a good demand for tomatoes, but there is some difficulty in satisfying it. Watermelons are in demand and supply is only fair, with prices higher. We quote: Oranges, Cal. seedlings, \$2.50 to \$3.25; Messinas, half-boxes, \$2 to \$2.50, boxes, \$4 to \$4.50. Lemons, \$4.25 to \$5. Bananas, \$1.25 to \$2.25 per bunch. Watermelons, 25 to 35c. each. Raspberries, 9 to 13c. Cherries, \$1 to \$1.75 per basket. Red currants, 65 to 90c. per basket. Gooseberries, Hanton's, 40 to 50c.; Downy's, 50 to 75c. Baltimore cucumbers, \$1.25 to \$1.75 per crate; in brls., 35 to 40c. per doz. Baltimore cabbages, \$1.75 to \$2 per crate. Tomatoes, Mississippi, \$2 to \$2.25 per four basket crate. California dried fruit—Peaches, 16 to 17c. per lb.

COUNTRY PRODUCE.

BEANS—Are firmer on account of enquiries from the United States, and jobbers are now quoting \$1.35 to \$1.40 for choice hand-picked.

POTATOES—New Southern potatoes are only arriving slowly in consequence of the railroad strike. Prices are in consequence higher at \$3 to \$3.25 per barrel. Demand is good. Old have changed hands on track at 50c. per bag in carload lots; old out of store are quoted at 75c.

EGGS—Demand is fairly good, but supplies are arriving in bad condition, there being a good many held and musty eggs. Really

good stock is worth 10½ to 11c., while some whose quality is not so good are going at 9¾ to 10c.

HOPS—Quiet, at 12 to 15c. for 1893's. Package hops, 20c. per lb.

ONIONS—Quiet and unchanged, Egyptian onions still selling at \$2.25 per crate.

MAPLE PRODUCTS—Are dull and nominally unchanged. We quote: Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HONEY—Dull; clover, in sections, 11 to 12c.; buckwheat, 5c.

FISH.

Receipts are confined almost wholly to white fish and trout. We quote as follows: Skinned and boned codfish, 6½c.; shore herring, \$4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c. Lake Erie herring, \$1.50 to \$1.75 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6c.; white fish, 6c.; pike, 5c. lb.; perch, \$1.50 per 100; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

Jobbing trade is reported better, and and several inquiries for car lots have been received during the week. Prices are unchanged. We quote: Dairy, \$1.50, special grade; brls., 90c.; coarse sacks, 58c.; fine sacks, 70c.; American rock, \$10 per ton.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Remain unchanged with poor prospects for advancement. We quote: No. 1's, 3c.; No. 2's, 2c.; No. 3's, 1c. Steers, ½c. in advance of above price.

SKINS—Nothing new to report in skins. The usual number are being received by butchers, but no export or shipments are reported. Prices are the same. We quote: Lambskins, 25c.; pelts, 20c.; calfskins, 4 to 6c. per lb. for No. 1's and 2's.

WOOL—Plenty of wool is offering, and farmers lots are being bought at 16 to 17c.; country lots at close selection are 17c.; clothing, including down, 18 to 19c.; unwashed, 9½ to 10½c.; rejection, including black coat, burrs, and chaffy fleeces, 12 to 13c. It is expected that the passing of the Wilson Tariff Bill will have but little effect on our wool market owing to the fact that the domestic wools in the United States are as low as the domestic wools in Canada. The only hope that the dealers have is that there will be a demand for our bright, light, shearing and combing wools.

PETROLEUM.

There is no change to report in oil. Trade remains about the same, with a pros-

DIRECT
CONSIGNMENTS
OF
Choice

GREEN
COFFEES
JAVA, RIO, SANTOS,
MARACAIBO, ETC.

W. B. BAYLEY
& CO.
IMPORT BROKERS
42 Front St. E., TORONTO

Telephone

JOHN

Provision

Butter
Eggs

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88 Front

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Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

ARRIVING DAILY

Pineapples, Strawberries, Bananas, Messina and Valencia Oranges; Mikado, Jarbo and Eagle Brand Lemons, Cocoanuts, Cucumbers, Tomatoes, Cabbage, etc.

Write for Quotations. Consignments Solicited. Tel. 887.

WHITE & CO. 70 Colborne St., Toronto.

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese. Cold Storage for Butter and Eggs.

Country Consignments Solicited. Prompt Returns Made.

THE

Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKETS—Continued

pect of advancement later on. 5 to 10 brl. lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser, in its weekly report, says: "Crude, 93c. per brl.; refined, 5¼ to 6¼c. in bulk, or 8½ to 9c. in barrels in car lots f.o.b. here. Oil matters are painfully quiet, and there is nothing of any interest to report."

MARKET NOTES.

A cable to J. L. Watt & Scott quotes currants ½c. dearer.

Eby, Blain & Co. report increasing sales of Higgin's Eureka salt.

Smith & Keigh'ey are experiencing heavy sales of canned salmon.

Masuret & Co. report that they have still a few Bosnia prunes in stock.

Eby, B'ain & Co. are expecting daily a direct shipment of new Ceylon tea.

Wm. Paterson & Son are busy just now making immense quantities of jam.

T. Kinnear & Co. are offering 7 crown figs at prices which they claim to be low.

Clemes Bros. report that they are having a big demand for oranges and lemons.

James A. Skinner & Co. are showing an unusually large variety of lamp goods.

Huntley & Palmer's price list for July for Canada and the United States is to hand.

Davidson & Hay report large sales of Noble's canned lobsters in ½'s, new pack.

Smith & Keighley are offering Redpath's golden syrup, which has been scarce of late.

Gunn, Flavell & Co. are shipping a carload of smoked meats to the Coast in a few days.

Davidson & Hay report the arrival of another consignment of low grade Ceylon teas.

Gillard & Co. have recently made a shipment of their Counter Tea Mixer to New Brunswick.

Davidson & Hay are this week in receipt of a large consignment of Patras currants in half cases.

Sloan & Crowher have to hand a shipment of fine Scotch clay pipes, colored to imitate meerschaum.

The Toronto Biscuit and Confectionery Co. are giving away the celebrated "Masterpieces from the Art Galleries of the World." Get one of the coupons from your grocer,

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
Lumsden Brothers, Hamilton.
John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer.

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont.

J. Hunter White

No. 3 North Market Wharf,

ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES

.. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants
GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 Colborne Street, Toronto

Commission Merchants

Egg trade a specialty. Consignments of Crock and Tub Butter solicited.

Egg Cases Supplied.

Write us for Quotations

MARKETS—Continued

and secure these gems, 20 books in all; or, they will send you the whole lot, nicely bound, for \$2. The collection forms a valuable addition to any library.

Crystal rice is being put on the market in a 3-lb. cotton sack.

Park, Blackwell & Co. report a good demand, both locally and shipping, for smoked meats.

Advices to P. L. Mason & Co. state that prospects are good for an abundant crop of Malaga raisins.

Good sales of "B" rice, of which they claim to be showing good value, are reported by M. Masuret & Co.

H. P. Eckardt & Co. report that they are offering a good deal in imported sardines. See their advertisement.

Sloan & Crowther report a fair enquiry for "Blue Label" catsup, which they are advertising on another page.

S. K. Moyer is making a specialty of Southern potatoes at the moment. He is receiving carload lots regularly.

Rutherford & Harrison, produce and commission merchants, report that they last Saturday sold over 1,000 creamery pound rolls.

A. Paxton & Co. report that they are handling, on consignment, large quantities of tub butter at good prices, both in city and outside.

E. Williams, late Horner & Williams, of West Toronto Junction, report that since handling Salada Ceylon tea trade has more than trebled.

H. P. Eckardt & Co. received muster samples of their new season's Moning Congous this week. The teas are expected along in a few days.

George Tutt is opening a general store at Dorset, on Lake of Bays, with prospects of good success, as Gilmour & Co. are operating extensively there.

"Pin your faith to Somerville's Mexican Fruit Chewing Gum," is the device on a neat little pocket card of pins issued by Somerville, of chewing gum fame.

The Canadian Specialty Co. are putting a new package on the market for holding lantern polish. It is in the shape of a lantern and is in red and green colors.

M. Masuret & Co., of London, draw the special attention of the trade to their stock of currants of all grades, in cases, half cases, barrels, and half barrels.

New pack gallon canned tomatoes, 1894 pack, autumn shipment, were offered at \$2.25 for standards and \$2 for seconds.—N. Y. Journal of Commerce.

On the occasion of the great "Patron Picnic" in Brantford, last week, Wm. Paterson & Son's large confectionery and biscuit factory was a special object of interest. Every courtesy was extended to the

visitors by the firm, and all expressed themselves as being highly gratified and instructed by the inspection.

Agencies for the sale of "Salada" Ceylon tea have been opened in the following towns during the past week: Niagara-on-the-Lake, Chippewa, Fort Erie, Thorold, Blenheim, etc.

Preparations are practically complete for the promenade concert of the City Travelers' Association of Toronto, which takes place Monday night on board the steamer Chippewa.

The Toronto Salt Works report active sales in car lots of their Windsor brand. They report the following sales: 2 cars barrels, 1 car of sacks, 1 car dairy, 1 car table salt, 1 car common barrels.

Cable advices report the shipments of Brazilian coffee last month at 309,000 bags, including to the United States 20,000 from Victoria, 34,500 from Santos and 145,000 from Rio; to Europe, 28,000 from Santos and 64,000 from Rio, and to other countries, 18,000 from Rio.

Marshall & Co., the Scotch fish exporters, are furnishing their customers with a very attractive show card. These who have not yet received one will please advise their agents, Walter R. Wigham & Sons, Montreal, who will gladly forward a supply.

The Hamilton Biscuit and Confectionery Co. have reorganized the business, W. H. Herner retiring and R. F. Woodhouse succeeding him. The company have doubled their facilities for manufacturing and are going into many new lines. A number of new cutters ordered by them are now on the way from England. Thos. W. Purkis, who has been with Christie, Brown & Co. over twenty-two years, is foreman of the bakeshop.

English mails state that the total exports of tea from the north of China to the United Kingdom thus far in the new season are about 16,000,000 pounds, against 20,000,000 pounds in 1893-94. From Foo Chow the statement is received that the quantity exported from thence to the United Kingdom since the opening of the season has been nearly 7,000,000 pounds, as compared with between 5,000,000 and 6,000,000 pounds last year.

Emil Poliwicka, of the Canada Specialty Co., returned a few days ago from a business trip through Indiana. He reports that the mills of the Crystal Rice Co., at Marion, Ind., are closed on account of the railway strike. Mr. Poliwicka brought back some new agencies with him. One is a line of chewing gums, of which "Tolu Sugar Plums," "Sweet Wheat," "After Dinner" are some of the brands. He has also secured the agency for the Curtis patent barrel truck.

The Surprise Soap people are nothing if not original. They have just issued a twine holder of unique style. It is a representation

of a washtub, with soapsuds almost in the act of flowing over the sides, while a cake of Surprise in gilt is partly submerged in the suds. The tub is made of compressed paper, and is about eight inches broad by about four inches high. It is finished in gilt and makes an attractive advertisement for the St. Croix Soap Co., as well as an attractive twine holder for the grocer's counter.

MONTREAL MARKETS.

MONTREAL, July 12, 1894.

GROCERIES.

THERE has been no important change in the position of the general grocery market since our last report. Trade, on the whole, rules on the quiet side, and the tendency of values generally is steady in all the leading staples. In teas and coffees a somewhat better distributing trade has been done, also in molasses and canned goods. Sugar has not been quite so active as it was, but there is no change in its tone. Syrups rule slow, while molasses has been fairly active. Rice has been fairly active, and other lines furnish no special feature.

SUGAR.

The sugar market has reflected nothing new during the week. Values rule steady in sympathy with other markets, but the volume of business has not been quite as large as it was last week. Still, a fair business has been done in refined, sales of granulated transpiring at 43 16 to 4 1/4 c. net cash, and yellows at 3 1/4 to 3 3/8 c., as to quality, at the factory.

SYRUPS.

The demand for syrups has not shown any improvement since last week, ruling slow. Values are nominally unchanged, at 2 to 2 1/2 c. for bright grades and 1 1/4 to 1 1/2 c. for dark Canadian, while American is quoted at 17 to 21 1/2 c. as to quality.

MOLASSES.

The molasses market has been quiet and steady in a wholesale sense, as buyers have filled their wants pretty well, but the distributing trade from jobbers' hands is better than it was. Prices remain steady at 29c. for car lots, 30c. for single puncheons, and 28c. for wholesale business.

TEA.

The tea market has not exhibited any marked change. Jobbers seem to be doing a good distributing trade, but do not seem inclined to buy freely as yet. For this reason the market rules on the quiet side, though some business has been put through in new crop Japans during the week. The tone of the market is steady and the tenor of advices with regard to new crop is very firm. In Japan teas we quote: Common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21 1/2 c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair demand for coffee passing during the week, and sales of some

VANCE & Co.

Banana

Consignments of solicited. All or prompt attent

Dawson

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Consignments Solicited

GEORGE McW

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A large consi on next ste Prices to the w

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Fine, Sq

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Best

F. W.

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
 63 Colborne St., Toronto

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
 32 WEST MARKET STREET
 TORONTO.
 Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL... **FRUIT**
 Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

AUSTRALIAN MUTTON
 We have been appointed sole agents in Canada for the
Sydney Meat Preserving Co.
 And have just received consignments per steamships "Warrimoo" and "Arawa" of the following:
 Boiled Mutton, 2s. and 1s.
 Roast Mutton, 2s. and 1s.
 Corned Mutton, 2s. and 1s.
 Haricot Mutton, 2s.
 Stewed Sheep's Kidneys, 2s.
 Irish Stew, 2s.
 Sheep's Tongues, 2s.
 A large consignment of Sheep's Tongues, is, is expected on next steamer.
 Prices to the wholesale trade on application.
BUCHANAN & GORDON,
 Winnipeg, Man.

Fine, Square Cut, Sugar Cured
SHOULDERS
 7½¢ In Barrel Lot.
 Best Value in the Market
F. W. FEARMAN
HAMILTON

MONTREAL MARKETS—Continued
 good round lots of Maracaibo have transpired at steady prices. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.
 There is no special change to note in spices, which rule moderately active in a jobbing way. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.
 There has been a fair business moving in rice for the season of the year, and prices are steady and unchanged. We quote: Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25, and Patna, \$4.25 to \$4.75.

DRIED FRUIT.
 The only business doing in dried fruit is among the jobbing trade with their own customers. As THE GROCER has exclusively pointed out several times before, the market here is bare of Valencias, what there are being held by jobbers, who can make more money by jobbing them to their own customers than selling them to the market here. In currants business remains quiet and prices are unchanged. We quote: Off-stalk Valencias, 4½ to 4¾c.; fine, 5 to 5¼c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.
 There is no change in nuts. Stocks here of these are becoming well reduced but demand is moderate. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½c.; filberts, 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanut, 7 to 9c.

CANNED GOODS.
 There has been no improvement in the canned goods market in a wholesale sense. Demand is slow and business dull with no change in prices to note. From jobbers' hands a little better movement is to note, but nothing of importance. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per doz; tomatoes, 80 to 85c. per doz; peaches, \$2 to \$2.10 per doz.; corn, 85 to 90c. per doz., and marrow-fat peas, 85 to 90c. per doz.

GREEN FRUITS.
 The hot weather had a beneficial effect on green fruit here. Owing to the railway strike quite a number of car loads of California fruit have been tied up, but on Tuesday last a car load was brought in via the C.P.R. Oranges are in fair demand, while
 (Continued on page 26)

A. PAXTON & CO.
 Commission Merchants
 72 Colborne St. - TORONTO
 Solicit consignments of Butter, Eggs, etc.
 Honest Dealing. Quick Returns.

Produce Consignments
 SOLICITED BY
WITT, MACAULAY & CO.
 64 Colborne St., TORONTO
 HIGHEST PRICES QUICK RETURNS

WILLIAM RYAN,
PORK PACKER
 —AND—
COMMISSION MERCHANT
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
 70 and 72 Front St. East,
 Toronto, Ont.

S. K. MOYER,
 Commission Merchant,
 76 COLBORNE ST.,
 TORONTO, ONT.
 DEALER IN
 Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
 Orders Solicited.

BUY "Maple Leaf Brand"
 of Smoked Hams, Rolls, Breakfast Bacon, Shoulder, and Pure Lard
 They Please Everybody...
D. GUNN, FLAVELLE & CO.,
 Pork Packers and Commission Merchants.
 .. TORONTO ..

100 8-oz. Packages in each Box.

Klenzine



FOR WASHING—CLEANING AND SCRUBBING RUB NO MORE!

Price \$3 per box for quick orders

Washes clothes without hard labor, or injury to hands or fabric.
 Manufactured by The Klenzine Co., Chicago, Ill
 Sole Agent for Canada
JOHN A. MOODY,
 Commission Merchant,
 GRAIN, FLOUR and PRODUCE. LONDON, ONT.

FLOUR AND FEED

ALL through Canada crops are looking well, and prospects point to their being a large yield to the acre. A large yield usually means good samples; but notwithstanding this, on account of the extremely low prices at present, the likelihood of an improvement in prices is not unreasonable.

Travelers report business in flour quiet, and the grocers and flour and feed merchants are complaining of the small amount of home baking that is being done during the summer months. The number of people that have left the towns and cities during the summer months tend to decrease the demand, and in consequence retailers are carrying but small stocks on hand, and are buying lightly.

The lowness in the price of flour should be an inducement for grocers to go more largely into the sale of this line. While it is to be admitted that there is but little sale for flour during the months of July and August, the demand rapidly increases during September, and all through the winter months, when families find it not only more to their liking, but cheaper, to do their own baking. The grocer will find the demand for medium-priced family flour, and also high grade pastry, good, and by handling flour and letting his customers know that he has it in stock at reasonable prices, he will find ready sale for it. The grocer in these days of strong competition cannot afford to neglect any line that will tend to increase his profits.

THE MARKETS TORONTO.

FLOUR—Business is quiet and no changes in prices have been reported. We quote as follows: Manitoba wheat patents, \$3.65 to \$3.80; strong bakers', \$3.45 to \$3.55; winter wheat patents, \$3.45 to \$3.60; Ontario family, \$3.00 to \$3.25; straight rollers, \$2.90 to \$3.05.

BRAN—Flour and feed merchants report a good demand for bran, considering the season of the year, and city mills are supplying dealers at \$14.50 to \$15 per ton.

SHORTS—Have been somewhat hard to get, owing to the fact that many of the mills throughout the city and country have not been running. In the city, where the mills have been dependent on the coal supply, many have not been grinding owing to their inability to obtain suitable coal at reasonable prices. Many of the city mills are now running full time and are able to supply the demand. The price remains unchanged at from \$16 to \$16.50 per ton.

SCREENINGS—The demand for screenings has also been larger than city mills have been able to supply, and the price quoted is from \$12 to \$12.50 per ton.

OATMEAL—Demand is light and prices steady. Rolled and standard meals are quoted at \$4.35 in bags and \$4.50 in barrels; granulated, \$4.40 in bags; cornmeal, common, \$3.10; gold dust, \$3.25 to \$3.50.

OATS—Are easier at 39c. on track.

CEREAL FOODS—Split peas, \$3.75 per barrel; pot barley, \$3.75 per barrel; pearl barley, XXX \$2.25 per 49 lb box.

MONTREAL.

There is considerable enquiry from abroad for flour, and cables generally are stronger and higher, and sales of 2,000 sacks are reported. The advance in prices is principally due to the rise of 1s. 6d. in ocean freights of late. A fair local business is doing, there being a good demand for car lots at firm prices. Winter wheat, \$3.60 to \$3.70; Manitoba patents, best brands, \$3.50 to \$3.60; straight roller, \$3; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.40 to \$3.50; Manitoba strong bakers', best brands, \$3.45 to \$3.50.

There was no change to note in feed. The demand was fair and the market ruled steady. Bran, \$16 to \$17; shorts, \$18 to \$20; moullie, \$20 to \$22.

In oatmeal the feeling was steady and values were unchanged. Standard, brls.,

\$4.25 to \$4.30; granulated, brls., \$4.25 to \$4.30; rolled oats, brls., \$4.50 to \$4.60; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. **THE ROYAL DANDELION COFFEE CO.**

Henry J. Keighley, Manager.
468 King St. West. Telephone 1610.



FOAM YEAST

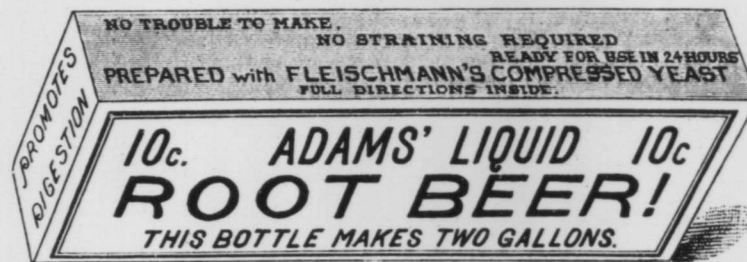
A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

6 packages to a box, price \$1.00.

A sample box sent to any address. Acknowledged by all who have tried it, **THE BEST.**

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.



10 AND 25c. SIZE.

ORDER NOW

The Canadian Specialty Co.

Dominion Agents.

38 Front St. East, TORONTO, ONT.



W. A. MCGLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

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BAR

... WE OFFER OUR ...

Queen Brand of Flour



TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

Every Grocer Every Family

Should endeavor to cultivate among his customers a demand for the **PUREST GOODS** that are produced

Should make it a point to procure the **PUREST GOODS** that are placed on the market

Our Graham Flour, Wheat Farina, Flake Barley, are the purest and sweetest of their kinds on the Canadian market.

Tilsonburg and the E. D. Tillson Mills are illustrated in this week's Saturday Globe Read it.

E. D. Tillson, Tilsonburg, Ont.



Park, Blackwell
& CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected **WHITE OATS** only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

E. A. SHOEBOTHAM

217 Dundas St., LONDON, ONT.

Broker and Manufacturers' Agent.

Our three specialties this week—Farwell & Rhine's **GLUTEN FLOUR**, **DIABETIC FLOUR**, and **BARLEY CRYSTALS**. These meals are easily digested, healthful for children, and a grand relief in all cases of diabetes and dyspepsia. Correspondence solicited.

Our watchword is "THE LATEST AND BEST."

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued.

lemons continue scarce and firmer, prices advancing 50c. since our last report, in fact a good deal more in the case of extra fancy fruit. Pineapples are about finished and the offerings here are small. Bananas are quiet. Receipts of strawberries are decreasing and prices are firm. Cherries are a heavy receipt. California peaches, plums, prunes, and apricots, are all firmer owing to the curtailed receipts. We quote: Oranges, \$4 to \$4.50; lemons, \$3.50 to \$4.50 per box; pineapples, 18 to 30c. each; bananas, \$1 to \$1.50 per bunch; strawberries, 4½ to 7c. per quart; cherries, California, \$1.25 to \$1.50 per box, and Canadian \$1 to \$1.50 per basket; California peaches, \$2.12 to \$2.15 per box; apricots, \$2 to \$2.50 per box; plums, \$3.87 per crate; prunes, \$3 to \$3.75; figs, 25 to 75c.

COUNTRY PRODUCE.

There has been a sharp advance in eggs, since our last report under improved demand and lighter receipts. Choice caudled stock are the only kind wanted now, and they are held at 10½ to 11c. There is no change in beans, which meet a fair demand at steady values, \$1.25 to \$1.35 per bushel of 60 lbs. There is quite a lot of new potatoes coming in and they are selling freely at \$1.25 to \$1.75 per brl., which is lower than a week ago. Egyptian onions are a glut in the market at \$1.75, a drop of 75c. to \$1 per bag. Tomatoes meet a good sale at \$2.75 to \$2.50 per crate of four baskets, and watermelons are in good demand at 25 to 30c. each.

PROVISIONS.

A fair amount of business is transacted in local provisions, there being a good demand for small lots, and the market was moderately active and firm. We quote: Canadian short cut, heavy, \$18.50 to \$20; do., light, \$17.50 to \$18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market continues about steady, further speculative purchasing acting as a brace to prices. Purchases of creamery at about the figure we quote for a spot basis have occurred recently in the country. With regard to dairy stock, it is understood that holders are asking 15c. in the country for Western dairy, and that it has been paid in some cases. We quote: Fine creamery, 19 to 20c.; fine townships, 16 to 17c.; fine western, 15 to 16c.

CHEESE.

The cheese market is certainly firm so far as the position on this side is concerned. There is evidently a strong party who believe June cheese a purchase, for they are keeping at it hammer and tongs, and prices instead of declining are ascending the scale. The business at the wharf Monday morning was a forcible illustration of this, for out of receipts of 5,000 boxes only 1,500 were for sale. The remainder had been bought to

arrive last week at 9c. Of the 1,500 for sale they made 9½c. owing to comparative scarcity, but 9c. was the ruling on the receipts as a whole. Though it is as difficult as ever to say whether goods costing this would realize a profit in a regular way for immediate shipment, the fact that they did sell it means that a buyer certainly could not fill an order for less to-day. The question of the exact quantity of June goods in cold store is a problem that many traders would like answered. It is of course impossible to arrive at any reliable idea of the figure, but one is pretty safe in assuming that there is a good deal more than there was last year at the same time. Finest Western colored, 9½ to 9¼c.; finest Western white, 9½ to 9¼c.; finest Eastern, colored, 9 to 9½c.; finest Eastern white, 9 to 9½c.; under grades, 8½c.; cable, 45s.

ASHES.

The receipts of ashes continue light, and as a result the market rules quiet. Prices naturally are steady—in fact, firmly held. We quote: First pots, \$4.10; seconds, \$3.65; pearls, \$5.40 to \$5.50 per 100 lbs.

RAW FURS.

The market here for raw furs, when it is a question of actual values, is purely nominal. Stocks on hand are very heavy, and with very blue foreign advices, a demoralized feeling prevails, and holders hardly know how they are going to pull out. It may be remarked, also, that prices during the past season were lower than usual, so that with the large stocks on hand and the low prices that have been ruling, the tendency for the coming season will be very doubtful.

LIVE STOCK.

The labor troubles in the west are having a strong influence on the cattle market both on local and export account here. At the Point St. Charles yards Monday morning a large business was done, and though there was a heavy run of grass fed stock the market at the close was well cleared up, values advancing ¼ to ½c. per lb., round bunches of stock selling at \$4.75 to \$5 per 100 lbs. The supply of butchers' cattle was not large, and as the quality was better, a good demand was experienced by drovers, consequently a clearance was made at the advance. Choice heeves sold at 4 to 4¼c., good at 3½ to 4c., fair at 3 to 3½c., and common at 2½ to 3c. per lb. live weight. The receipts of sheep were large, but the bulk of them were on through account for export. However, quite a few fair sized lots were offered, which met with a ready sale for shipping purposes at \$3.50 to \$3.62½ per 100 lbs. Butchers' stock sold down as low as \$3.25. John Rollinger, of Toronto, had a lot of 342 head of American sheep from Black Rock, Buffalo, which will be shipped this week. Live hogs were somewhat scarce and prices were higher. There was a good enquiry, and buyers in some cases could not fill their wants. Sales were made at from \$5.25 to \$5.35 per 100 lbs. Calves sold fairly well at

\$2 to \$10 each, as to size and quality. The receipts of live stock at these yards for the week ending July 7th were 2,200 cattle, 2,500 sheep and 700 hogs. The receipts since Saturday night were 1,436 cattle, 2,456 sheep, 234 hogs and 38 calves.

At the East End market choice beasts brought 4 to 4¼c.; good, 3½ to 4c.; fair, 3 to 3½c., and common, 2½ to 3c. per lb. live weight. The demand for sheep was good on local account, and all the offerings were taken at 3½ to 4c. per lb. live weight, while lambs sold at \$3 to \$3.50 each as to size and quality. There was only a fair enquiry for calves, the season for them being now about over, and very few choice veals were on the market. Those that were brought \$8 each, while common sold at \$1 to \$5 each. Lean hogs realized from \$3 to \$10 each as to size. At the C. P. R. stock yards a train load of 15 cars Manitoba cattle and hogs were received Tuesday night for John Wake and Taylor Bros. The cattle will be exported and the hogs sold on spot. On Monday morning about 200 hogs changed hands at these yards at \$5.25 per 100 lbs. live weight. The principal shippers for this week from these yards are: James Aitkins, of Port Hope, 15 cars cattle; Brown & Co., Toronto, 10 cars; John Sheridan, 4 cars sheep; John Lunnis, 7 cars cattle, and M. Green, of this city, 4 cars.

MONTREAL TRADE NOTES.

Laporte, Martin & Co. have on the wharf this week an especially fine lot of Barbadoes molasses which they offer the trade.

A cargo of 1,300 puncheons of molasses arrived on Thursday last. It was made up of lots for the various jobbing houses.

Laporte, Martin & Co. expect a consignment very shortly of their Victoria Japan teas in five, ten, fifteen pound, etc., packages.

Advices to W. T. Costigan & Co. state that Japan teas are from \$1 to \$2 per picul higher than what was paid for them in the early part of June.

The first carload of fresh California fruit that got through since last Monday was sold here on Tuesday, the total amount realized

THE . . .
**STRATHROY CANNING
AND PRESERVING CO.**
(LIMITED.)

Packers of all kinds of

**Fruits . . .
Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

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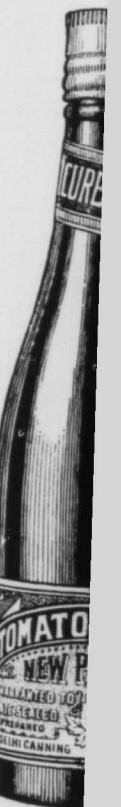
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Keep It In Mind

THAT

THE DOVER APPLE CO.
OF PORT DOVER

Are manufacturers of the best
and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

Again Ahead



Try a sample case
of our Bottled
Pickles, put up in

PURE
MALT
VINEGAR

They are the best
goods packed in
Canada.

**The Kent Canning
& Pickling Co.**

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads !!

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

TRY

PHOENIX BRAND

CANNED CORN
PEAS
TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

**LYTLE'S
PICKLES**



Are Superior to all
others.

T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.

LION "L" BRAND



REGISTERED
TRADE
MARK.

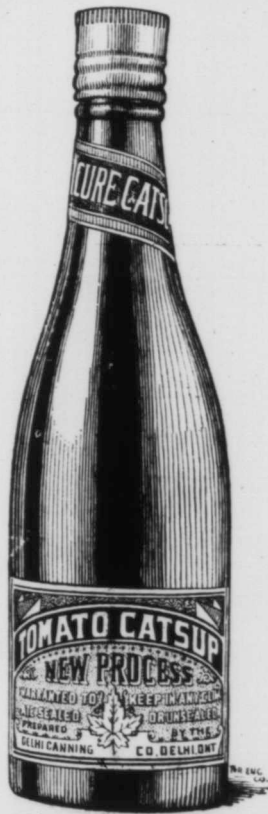
PURE GOODS.

JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest
factory of the
kind in the Do-
minion.

DIPLOMA
AND MEDAL
Toronto Exhi-
bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P. Q.



O! Why should the
spirit of mortal be proud?

Because he has something his neighbor has not
and can afford to pity him. Then don't let
your neighbor be exalted with pride at your ex-
pense. Handle "Epicure" Catsup too, and be
on an equal footing with him.

Delhi Canning Co.

DELHI, ONT.

MONTREAL MARKETS—Continued.

being \$2,500, or fully 25 per cent. better than previous sales. This was due to unusual scarcity.

Cables from Barbadoes state that the molasses market is about closed, all the crop having been disposed of, and that prices are unchanged at 11c. first cost.

Mr. Rose, of Rose & Laflamme, who got back from a trip in Eastern Ontario on Saturday last, reports trade from Kingston East as very quiet at present.

J. Alex. Gordon & Co. have received the first consignment of Australian canned meats ever offered to the trade on this market. It consists of boiled, roast and corned mutton in two pound tins.

A Quebec firm of jobbing grocers paid as high as 5c. on this market for a straight lot of off-stalk Valencias. The seller made a handsome profit on the deal of fully 1½c. Holders of raisins are lucky just now.

The first cargo of new crop rice, 40,731 bags, has arrived, which is about equal to 4,000 tons. Most of this cargo has already been placed to arrive, and it has all or nearly all been moved from the wharf at the time of writing.

F. Hughes, of Caverhill, Hughes & Co., got back from the seaside on Tuesday morning. He had been taking his family down for their summer outing and took advantage of the fact to enjoy a short but well-earned holiday.

David Brown, the Canadian manager, reports a fresh consignment of Tetley's famous package teas. The Western travelers find the demand for the specialty constantly increasing, both for blended teas and packets. These teas are bona fide English blends of Indian and Ceylon.

The movement giving the retail clerks of Winnipeg a half holiday, is spreading to all stores in the city. The grocers and butchers have decided to close on Thursday afternoons, and the dry goods houses on Friday. All the rest are expected to join immediately.

PERSONAL MENTION.

J. E. JEJANG, representing the St. Croix Soap Co., St. Stephen, N.B., has been visiting the trade at Ontario points lately.

H. Wilson, Oakville, called on THE GROCER last week. He reports business good in Oakville. Mr. Wilson seems to know a good thing when he sees it, as he has never been without THE GROCER since it started.

G. H. Cutter, representing Bendsorp's Royal Dutch Cocoa, is visiting the Canadian trade.

W. H. Gillard, of W. H. Gillard & Co., Hamilton, was in Toronto, Wednesday. He reports business fairly good in the west.

W. A. Strowger, manager of the Ireland National Food Co., who has been in Montreal and Quebec introducing their new package goods, says that business generally in Lower Canada appears to be improving.

John Hagey, one of Gillard & Co.'s knights, had a very painful accident last week, being thrown from his buggy, which left him unconscious for the greater part of the day. He is now hopeful of resuming his trip in a few days.

"OUR NATIONAL FOODS" IN NEW PACKAGES.

The Ireland National Food Co., Toronto, have made an important change in the style of their package goods. The new packages in which they send out their principal cereals are somewhat smaller, and they are encased in the most attractive lithographed covering of any that have been offered. The three principal lines are desiccated rolled oats, wheat and barley; but they also put up a package of self-rising buckwheat flour. They have very appropriately made the chief feature of each label a colored sheaf of the grain from which the contents of the package are made. They will make cheap and very attractive shelf and window goods. The Ireland Co. have made a further improvement in the quality of the

oats and barley by the adoption of an additional process which more effectively removes the hulls and foreign matter. How to get rid of these is the aim of every ambitious miller, and, judging from the samples now at THE GROCER office, they have made an important stride in the right direction.

TO SHUT OUT SPURIOUS TEA.

FURTHER tariff changes were announced in the House, Tuesday night, by the Minister of Finance.

The change of most importance to the grocery trade was one relating to adulterated tea.

Canada has long been the dumping ground for spurious tea that would not pass inspection at New York. And the Government has been from time to time urged to take measures to prevent the continuance of the practice. A step was made in the direction of complying with this when the Government decreed that all tea imported, when not direct from country of production, should pay a duty of 10 per cent. unless it was accompanied by a certificate showing that the tea had passed the customs of the country in which it had been brought as fit for consumption. Now it has been decided to prohibit the importation of adulterated tea altogether. The clause announcing this reads:

Tea adulterated with spurious leaf or with exhausted leaves, or which contains so great an admixture of chemical or other deleterious substance as to make it unfit for use, to be prohibited from entering Canada.

Other changes of interest to the trade are:

Lamp chimneys, 10 per cent. ad valorem.
Maple sugar, 20 per cent.

Under the old tariff the duty on lamp chimneys was 30 per cent. ad valorem.

Last Friday Wm. Dancy, ex-merchant, of Bobcaygeon, visited the circus in Lindsay and was very much interested in the walnut shell business, but not being as well posted in the game as he expected, he had to pay between one and two hundred dollars for his experience, and returned home a sadder but wiser man.

EXCELLING ALL OTHERS IN
BREAKFAST CEREAL FOODS

Desiccated Rolled Wheat
Desiccated Rolled Barley

Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartons of convenient size. Superior quality of the goods will ensure large and steady sales. Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
St. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

The Ireland National Food Co., Ltd.
OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion. TORONTO, CAN.

JOLIE

LEAF

Is cheap a
retailerJOLIETT
JOF. W. HU
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PUL

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Made on the
Equal to the
less cost.

The Old "60"

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T. G. WI

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BAR

JOLIETTE CANADIAN
LEAF TOBACCO
 Is cheap and good, and nets the retailer a handsome profit.
 JOLIETTE TOBACCO CO.
 JOLIETTE, P.Q.
 F. W. HUDSON & CO., TORONTO,
 Canadian Agents.

**WILSON'S
 PURE MALT
 VINEGAR**

BAY ST., TORONTO

Made on the English principle.
 Equal to the Imported and at less cost.

.. WRITE FOR PRICES ..

The Old "Servant's Friend."
 60 Years! No Complaint!

**CRANE'S
 BLUE**

Samples to be seen at
 T. G. WILLIAMSON & CO., TORONTO.

GEO. ROSSITER,
 Brush Manufacturer,
 10 to 14 Pape Avenue, TORONTO
 Machine Brushes Made to Order
 SEND FOR PRICE LISTS

Books for Retailers
 Published for the good of the trade.

Ideas for Hardware Merchants
 As its name implies it is full of ideas for the retail hardware merchant.
 PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
 Being the experience of the most prominent and successful merchants.
 PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
 This is another batch of Prize Essays full of valuable information.
 PRICE, 10 CENTS
 Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
 TORONTO.

THE
Poorest Customer

YOU HAVE CAN AFFORD THE...

**BEST of SALT.
 Windsor
 TABLE SALT**

Pleases everybody.
 You should keep it.

TORONTO SALT WORKS
 128 Adelaide St. East,
TORONTO
 Tel. 2347. Sole City Agents.

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies



EVERY CAN GUARANTEED

Canners Agents:

NORTHROP & CO. ST. JOHN, N.B.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto



The Best Results

ARE HAD FROM THE USE OF

SURPRISE SOAP



No one knows it better than the users of it. If you make all your customers use SURPRISE SOAP, you will satisfy them you sell the best Soap. The profit will satisfy you.

BRANCHES

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

A POINT WELL TAKEN.

A BROOKLYN grocer, advertising in one of the daily papers, says Grocer's Review, advises patronizing a person who is educated by long study, and experience, in the business. This is a point well-taken, and a departure from the reasons ordinarily given to establish the tradesman's right to public preference. The attractions usually held out are all of a kind, and though a variety of methods are resorted to, the object is always an assurance that at the place mentioned more can be obtained for the money, either in quantity or quality, than elsewhere. When a tradesman makes any material reduction in the prices at which similar goods are generally sold, one of two conclusions can usually be drawn: either the merchant is doing business at a loss or the quality of his goods is not as represented; for the fluctuations of the market in grocers' supplies are not such as to affect an individual, except in rare instances. We take it for granted that no business is conducted, purposely, at a loss, although we are aware that it has been the policy of department stores and houses dealing in a variety of lines to sell well-known articles in general use at a loss, but only as a decoy to attract customers, from whom it was expected to make good the damage on other purchases which they might make. This is not, properly speaking, a legitimate business method,

and we will consider the second conclusion only—that of a deteriorated article. Because a grocer sells inferior merchandise does not necessarily signify that he is a knave; he may be a fool, or at least, an incompetent judge. It makes no difference to the consumer, the result is the same. How often is the assertion made, that a certain article is "just as good" as something else of known quality, and that the goods offered have the additional merit of being much cheaper? A person who will reflect upon the conditions under which business is conducted, and consider the pressure which is brought to bear by competition in all lines to force prices down to a minimum, will readily perceive the impossibility of an individual or a class underselling, to any material extent, their contemporaries in the same line of business and still maintain the same or equal quality of merchandise. Yet many are deceived into the belief that such is the case, and are induced to buy inferior imitations of well-known brands with established reputations for quality, believing them to be equal to the latter in every respect. The average consumer must depend largely, not only upon the honesty, but also upon the judgment, of his grocer to supply him with what he requires, and a man deficient in a knowledge of his business may therefore deceive his customers, still having the best of intentions, and proposing only to serve their interests.

Our friend in Brooklyn says in his circular that it is of the utmost importance that what you eat and drink be clean and unadulterated. We do not think it worth while to expatiate upon the truth of this statement, for we believe that the majority of buyers intend that their purchases shall be such, and that whatever else they may get is through misrepresentation, intentional or otherwise. He further maintains that the adulterated and inferior imitations are more costly in the end, in that some essential constituent has been replaced by something less wholesome, less nutritious, and less expensive; and that the harm done by thus taking injurious substances into the system cannot be reckoned in dollars and cents. He concludes by stating that he has a thorough knowledge of his business, is a competent judge, and one who can be relied upon to furnish the best, and only the best, at prices in accordance with the quality supplied; a claim entirely compatible with existing circumstances and consistent with good reason and common sense, tending to establish confidence between the dealer and his customer. On the other hand, a grocer who advertises to furnish the best, at prices the same, or only slightly in advance of what is known to be inferior, renders himself liable to suspicion, and if he is honest he cannot be thoroughly posted in his business, or he could not be deceived into the belief that so wide a difference exists in the value of merchandise having the same intrinsic merits.



Refrigerat

C. Wilso

69

Special Prices this



The

OF

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AMN

MA

W. A.

BAR

Highest Prize at Chicago.



WILSON'S IMPROVED

SCALES

Refrigerators, Butcher Tools

C. Wilson & Son
69 Esplanade St. East
Special Prices this month. TORONTO.



Thousands
OF
Consumers

are praising the
merits of . . .

AMMONIA SOAP

MANUFACTURED BY

W. A. BRADSHAW & CO.,
TORONTO.



GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

U. S. IMPORTS DRIED FRUIT.

DURING the month of May, 1894, there were imported into this country no less than 1,844,826 pounds of currants. The importations in May, 1893, amounted to only 68,867 pounds. This is according to the report of the Bureau of Statistics. During the eleven months ending May 31st, 1894, no less than 42,970,513 pounds have been imported. The importations in the eleven months ending May 31st, 1893, were 33,033,994 pounds. Statistics of consumption and stocks on hand do not appear to be available. It seems a reasonable conclusion that the stock on hand must be very heavy, since evidence is wanting of any great increase in consumption, despite the low prices that have ruled for the goods during the past few months. The increase of nearly 10,000,000 pounds in importations suggests that the force of circumstances at the primary sources of supply and the disposition to anticipate the proposed duty have together had a somewhat unfavorable if not a somewhat boomerang influence. A year ago ordinary stock, in barrels, realized 2 3/8 to 2 3/4 c. At the present time it is difficult to work deals in round lots of uncleaned stock at 2c. In the month of July last year currants in cases realized 3 1/4 to 5 1/4 c.; they are selling now at 2 1/2 to 3 1/4 c. Cleaned currants are quoted now at 3 1/4 to 3 3/4 c. in bulk, and 4 to 4 1/2 c. in cartons. In the early part of July last year they were quoted at 5 1/4 to 5 1/2 c. and 6 1/4 to 7c. respectively. The reduction in prices of the goods in original condition may fairly be attributed to the heavy supply. The decline in prices of cleaned currants is due to that fact and partly to the increased competition in the business of fruit cleaning.

Importations of raisins in the eleven months ending May 31, 1894, are shown to have been only 13,453,153 lbs., against 27,456,893 lbs. during the corresponding period last year, or over 50 per cent. California raisins have not gone into consumption at a corresponding rate, but liberally enough to place the foreign article considerably in the shade. The data relating to prunes are particularly interesting, showing as they do only 8,275,457 lbs. imported in the eleven months ending May 31, 1894, against 26,012,557 lbs. the year previous. This falling off was due in a good measure to the liberal supply and cheapness of California prunes. How the contest during the new season may end is problematical, but present indications are that France will have a heavy crop, and will ship freely to America. California will, it is calculated, make a heavy crop, so that upon the whole the chances would seem to be in favor of a liberal, if not inconveniently large supply.—N. Y. Journal of Commerce.

**COWAN'S
HYGIENIC COCOA**

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.
Toronto, Canada.



THE Eureka Refrigerator,
PATENT.
Manufactured by the
Eureka Refrigerator Co., of Toronto.
54 Noble St.
Wilbert Hooley
Manager
This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.
Send for Catalogue.

... **FINEST** ...

British Columbia Salmon

TURNER, BEETON & CO., VICTORIA,

OWNERS

The old and celebrated Skeena River brands:

"Inverness" and "Balmoral"

- The Lulu Island Canning Co. - Empress Brand
- The Pacific Coast Packing Co. - Emblem Brand
- The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT
Montreal

R. E. ELLIS
Toronto

J. L. WATT & SCOTT
Halifax

ARTHUR P. TIPPET
St. John, N.B.

IT TAKES THE LEAD



THE "ACME" OF SUCCESS IN TEA BLENDING

JOSEPH TETLEY & CO.

MONTREAL.

TORONTO.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

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Keep cool.
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IMPORTANT.

How to Handle and Care for MacLaren's Imperial Cheese.

What to Do

- Keep cool.
- Keep dry.
- Keep packed in sawdust.
- Keep in ordinary cellar.
- Buy in small quantities.
- Buy often.
- Advise the consumer to keep in refrigerator.



What Not to Do

- Don't pile up in window.
- Don't keep your stock in refrigerator.
- Don't pile on shelves or counter.
- Don't wait six months to find fault.
- Don't buy too much at a time, then goods will always be fresh.
- Don't say some other cheese is good enough.

We want to please the trade, and will pack almost any quantity desired in a case.

A. F. MacLAREN & CO.

TORONTO

YOUNG & SMYLLIE'S Licorice...



LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles

Batty's
Nabob
Sauce
Batty's
Worcester
Sauce



For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents, Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

WORK FAITHFULLY DONE.

TWO men employed by the city government, says an exchange, were conversing lately about their work.

"How much can you do in a day?" asked one.

"When I came to this place last fall," he replied with a smile at the recollection, "I was quite 'fresh,' and I worked with all my might. I did a big day's work every time," and he specified the amount. "But I have learned better since then. I do about a third now of what I did at first," and he seemed to feel quite proud of his increased worldly wisdom.

"When I am paid for a day's work I do it," said the other.

"Everybody knows your practice, and it will make you unpopular with the rest if you persist in being so exact to the minute in the morning, and in working your full time or over at night."

"I am willing to take the risk," said his friend decidedly. "It will be the first time I ever saw it work to a man's disadvantage, to do his duty honestly and faithfully."

"There is no use in being so particular," said another in the same line of work, "when you get your money just the same, whether you work or not."

It might look so on the surface, but even on the low ground of expediency, faithfulness was best.

Troublesome investigating committees have a fashion of coming around at times and making a good deal of disturbance where they are honestly conducted. It is not the really useful workers who are weeded out. It is the nature, too, of all dishonest proceedings to multiply themselves, and sometimes losing his place is the least of the evils that befalls such a workman.

In these days, when every perjury seems so common, a young man cannot take too great pains to have his character rooted and grounded in truth. Nothing short of it will save him from a thousand pitfalls. "Being found out" is a small consideration compared with being dishonest; and being dishonest in the matter of time is the same in principle as being too free with an employer's money. The responsibility is not the least lessened when that employer is the Government of the United States.

The first year of a boy's business life often decides much with regard to his future course. When the Duke of Wellington stood in his later years overlooking the playground of his boyish school days and observed the skill and science and endurance of the lads, busy with their athletic games, he said with warm interest and sympathy: "It was here that Waterloo was won!" Many a youth has won or lost his Waterloo in just such unconscious moments. That was a sad day for Napoleon, but not in the least more disastrous than for one to lose the battle of life.

The Perfection Mixer,
For Tea, Coffee, Spice or Flour,
Combined Barrel-truck and Rack
The Handy Counter Changer

MANUFACTURED ONLY BY
J. A. GOWANS, Designer and Manufacturer
of Special Machinery,
1441 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE,
Cor. of Adelaide St., Toronto.

CHOCOLAT MENIER



Is Now For Sale
Everywhere
in the
United States
and
Canada

as its use as a table beverage
in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
**C. ALFRED
CHOUILLOU**
12 St. John Street,
Montreal, Que.

OILS

Samuel Rogers & Co.
TORONTO

**DALLEY'S
PURE FRUIT**

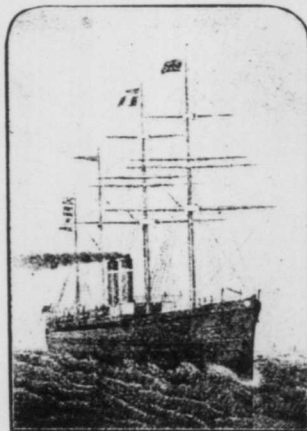
**FLAVORING
EXTRACTS**



Has not a single Peer in
Canada for Strength,
Purity and Flavor.

Is 50 per cent. better
value than any other ex-
tract for same money.
Try it and be convinced

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS	From Montreal.	From Quebec.
SARDINIAN.....	July 14	July 15
NUMIDIAN.....	" 21	" 22
PARISIAN.....	" 28	" 29
MONGOLIAN.....	Aug. 4	Aug. 5
LAURENTIAN.....	" 11	Not calling
SARDINIAN.....	" 18	Aug. 19
NUMIDIAN.....	" 25	Not calling
PARISIAN.....	Sept. 1	Sept. 2

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a " will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, \$50 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, \$30 single, \$60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, \$20. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

DOES A

A book, entirely published away according to a advertising:

"Whatever may be, if it n advertise it th shape or other I freely confes in life may be press than to bined. There that do not re well conceive ness will some tried advertis is only when and grudging advertising wi a portion of p but effecting and the cure they cannot a take: they c In this countr newspapers, i cheapest an persons can s are to find th pearance of reality will fr seed, and wh

A CANADIAN POWDER

MADE IN CANADA

WE have heard of foolish storekeepers saying as an inducement to sell an article that it was "American make." Why not start in now to crack up "Canadian make" goods. Listen!! Pure Gold Baking Powder is purely Canadian and heads the list for **PURITY** in the world—think of that! See reports Inland Revenue Department, Ottawa.

Write for Sample
See our Travelers

PURE GOLD MFG. CO.
TORONTO

DOES ADVERTISING PAY?

A book, entitled "How to Get Money," published away back in the fifties, contains, according to an exchange, the following on advertising:

"Whatever your occupation or calling may be, if it needs support from the public, advertise it thoroughly and efficiently in some shape or other that will arrest public attention. I freely confess that what success I have had in life may be attributed more to the public press than to nearly all other causes combined. There may possibly be occupations that do not require advertising, but I cannot well conceive what they are. Men in business will sometimes tell you that they have tried advertising and it did not pay. This is only when advertising is done sparingly and grudgingly. Homeopathic doses of advertising will not pay, perhaps; it is like a portion of physic, making the patient sick, but effecting nothing. Administer liberally and the cure will be permanent. Some say they cannot afford to advertise. They mistake: they cannot afford not to advertise. In this country, where everybody reads the newspapers, it will be seen that these are the cheapest and best media through which persons can speak to the public, where they are to find their customers. Put on the appearance of business and generally the reality will follow. The farmer plants his seed, and while he is sleeping his corn and

potatoes are growing. So with advertising. While you are sleeping or eating, or conversing with one of your customers, your advertisement is being read by hundreds and thousands of persons who never saw you or heard of your business, and never would had it not been for your advertisement appearing in the newspapers."

EARLY CLOSING OF STORES.

WINNIPEG is to try the experiment of the compulsory closing of retail stores at a fixed hour. Some time ago an act was passed by the provincial legislature, giving municipal councils the power, upon petition of retail dealers in any particular branch of trade, to pass a by-law providing that stores should be closed at a given hour. The act has heretofore been a dead letter, but lately an effort has been made to have it enforced in Winnipeg. The requisite number of signatures has been obtained in several branches of trade, to a petition asking that the act be put into effect, and at the last meeting of the council the necessary by-law was passed. The by-law provides for the closing of grocery, boot and shoe, jewelry and hardware stores and tailoring shops. The effect of the working of the by-law will be watched with interest. While there seems to be something harsh about compelling stores to be closed at a

certain hour, it is certainly more harsh and unjust to compel clerks to work such an unreasonably long number of hours each day, as is customary in this country. Some may say that the clerks are not compelled to work these hours, as they can give up their jobs; but clerks have to earn their living, and though in theory they are not compelled to accept a position which necessitates their working twelve to fifteen hours per day, they are practically compelled by force of circumstances to fulfil the requirements of this unreasonable system of long hours. If the system of long hours is unreasonable and unjust to the employees in stores, as all admit that it is, it seems justifiable for the state to interfere to correct the abuse. Really the first duty of the state is to provide for the welfare of its subjects, and those who are obliged to earn a living in any capacity as employees, have a right to the protection of the state from a system which is unjust to employees, and which is really an abuse of the power of employers. The great majority of merchants, we believe, are in favor of early closing, but they have been forced into the long hour system by the few. If all close at the same time, business will not be injured in any way, the distribution of custom will not be interfered with, and the general public will not be seriously inconvenienced.—Commercial Winnipeg.

E. B. Eddy, the Hull lumberman, has again taken to himself a wife. It never did seem very difficult for him to make a "match."—Winnipeg Free Press.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MOWATT & JOHNSTON, boots and shoes, Brockville, has assigned to James T. Tennant.

Cardinal & Charron, grocers, Rat Portage, have assigned to Chas. Chadwick.

W. P. Wescott, victualler, St. Stephen, N.B., has assigned.

Thomas Empey, liquors, Napanee, has assigned to O. T. Prayn, sheriff.

D. A. McDonald, general merchant, Port Hawkesbury, N.S., has assigned.

A. Genest, general merchant, Gently, Que., has assigned to A. Lamarche.

A. McDonald, confectioner, Kingston, is offering to compromise at 25c. on the dollar.

Andrew Lottimer, boots and shoes, Fredericton, N.B., is offering to compromise at 20c. on the dollar.

A meeting of the creditors of the Dominion Blanket and Fibre Co., Ltd., Montreal, has been called for 24th inst.

W. F. Penrice, grocer, 255 Queen street west, Toronto, has assigned to G. M. Gardner. The liabilities and assets are about \$1,000.

The firm of S. & J. Armstrong, millers and general contractors, of McKellar, Ont., have assigned to Richard Tew. The liabilities will reach about \$10,000, with assets nominally the same.

A demand of assignment has been made upon Jean Simard, boots and shoes, Quebec. A like request has been made upon L. L. Dussault, general merchant, St. Jean des Chaillons, Que., and Camille Didier, and Thos. Bedard, boot and shoe dealers, Three Rivers.

SALES MADE AND PENDING.

The stock of J. A. Boucher, grocer, Montreal, has been sold.

The boot and shoe stock of A. M. Hunter & Co., Barrie, has been sold.

The stock of James Fitzgerald, general merchant, is advertised for sale by tender.

The stock of Ecrement & Co., general merchants, St. Gabriel de Brandon, is to be sold.

The stock of G. S. Wetmore & Co., produce and commission merchants, St. John, N. B., has been sold to S. Z. Dixon.

PARTNERSHIPS FORMED AND DISSOLVED.

G. W. Robinson & Co., general merchants, Manitou, N. W. T., have dissolved; James Houston continues.

Robert Saulnier, general merchant, Weldford, N. B., has formed a partnership with Clarence Wry; style Wry & Saulnier.

J. R. Black and Richard R. Flinn have registered a partnership in Halifax to carry

The best families use the . .

QUEEN BROOM

The best Grocers sell it

We are the only manufacturers.

There are numerous imitations.

See that our name is on each label.

Taylor, Scott & Co.

TORONTO.

Summer Drinks

The Most Wholesome

The Most Delicious

The best of all Summer Beverages. The new

Royal Cocoa
Essence

Absolutely Pure
Powdered Cocoa

French Chocolate

Made by special refining
French process

These goods are equal to the best imported, at less cost, and superior to any other made in Canada. See Prices Current.

Todhunter, Mitchell & Co.

Cocoa and Chocolate Mfrs.

TORONTO

CONDENSED MINGE MEAT

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY,
St. Catharines
Ont.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

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Chronicle,

on business as commission merchants, etc., under the style of Black & Flinn.

George McDonald and John Matheson have registered a partnership in Westville, N. S., to carry on business as grocers under the style of McDonald & Matheson.

I. Harris & Co., cigar manufacturers, Montreal, have dissolved; new partnership formed composed of Isaac and Samuel Harris and Edward Youngheart; style unchanged.

CHANGES.

Hay & Millman, wholesale produce, Toronto, are giving up business.

A. W. Archibald, general merchant, Melrose, N.S., is out of business.

E. Downing, boots and shoes, Goderich, has sold out to W. Sharman.

FIRES.

J. W. Brennan, boots and shoes and liquors, Cornwall, has had his premises partially damaged by fire.

DEATHS.

W. Whitman, general merchant, Georgetown, P.E.I., is dead.

THE FIRST ROLLER MILL.

In 1879 H. B. Rathbun & Son, Deseronto, Ont., placed with a Canadian firm of mill furnishers the order for a 75-barrel mill, the equipment to include smooth rollers on the breaks. The mill was in due time completed and started up, but failed to make the quality and quantity of flour which had been "nominated in the bond." Ira Wescott, superintendent with John T. Noye & Sons, Buffalo, N.Y., was sent for, and on visiting the mill it was arranged to increase the capacity of the mill to 150 barrels with a full roller outfit. A new roller corrugation, invented by John Stevens, of Neenah, Wis., was put in, and in due time the Deseronto mill was completed and started up with results which were very gratifying to the Rathbun Co. The products of the mill worked quickly into favor, and the patent under the brand "Crown Jewel" sold far and wide. Thus it is the Rathbun Co. properly claim to be pioneers in the use of Stevens' roller system, and to have been owners of the first all-roller mill in Canada.

A SOAP FIRM ASSIGNS.

The assignment of G. F. Mott, soap manufacturer, was heard with regret on the streets the other afternoon. It is understood the assignment was caused or hastened by the result of a big gold mine case in which he was interested. The assets and liabilities are not yet known. The preferential creditors are: Union Bank, \$15,000; Catherine Ann Mott, \$1,000; Elizabeth J. Mott, \$1,000; Sarah E. Howe, \$2,800; W. B. McDonald, \$1,000. Lyons, Lyons, Mellish & Tobin are also preferred for the amount of their legal charges. John G. Trider is the assignee.—Chronicle, Halifax.

25 IT WILL PAY YOU 25
to handle our special

X FINE CARPET BROOM

RETAILS AT 25 CENTS

Made of Choice Short Corn, Solid Weight, Velvet Finish, Var-
nished Handle. Freight allowed on 6 dozen lots.

25 Chas. Boeckh & Sons 25
Manufacturers
Toronto

All Orders Promptly Filled.

You can get a beautiful

Glass Jar Free



By buying the equivalent of five boxes Pepsin Tutti Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.

ADAMS & SONS CO.
11 and 13 Jarvis Street - TORONTO, ONT.
Lithographic cards representing Glass Jar sent on application.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,
THE HAMILTON
COFFEE AND
SPICE CO

Sales Increase Yearly

It Holds Trade

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts
and Home-made Beef Tea

IT IS **FIFTY TIMES** As **Nourishing**

And makes a Strengthening and
Invigorating Beverage.

— PREPARED BY —

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

GROCERS RE-PACKING fruit will save money by using our baskets.



SEND FOR PRICE.

ST. CATHARINES BOX AND BASKET COMPANY
ST. CATHARINES, ONT.

MOTT'S DIAMOND CHOCOLATE
IS THE BEST.
ASK FOR **MOTT'S**

JOHN P. MOTT & CO
HALIFAX, N.S.
ESTABLISHED 1844

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S



BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."
Lancel

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS, TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

B NIXEY'S D

REFINED

BLACK LEAD

W. C. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

THE BEST !!! GOES THE FARTHEST

By Royal warrant, manufacturers to Her Majesty, the Queen.

BARTON'S BAKING POWDER

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:

MR. W. MATTHEWS, MR. CHAS. GYDE,
7 Richmond St. East, 33 St. Nicholas St.,
Toronto, Montreal.

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto



Keep
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To
This list is cor
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Goods in large
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BAKING
PURE GOLD
BAKING POWDER
doz in case
4 oz. cans, 4 an
Dunn's No. 1, i
" 2
Cook's Friend
Size 1, in 2 an
" 10, in 4 do
" 2, in 6
" 12, in 6
" 3, in 4
Pound tins, 3 c
12 oz tins, 3 do

BAR

STANDARD GOODS ARE THE BEST

Keen's Mustard The favorite Condiment.

Keen's Oxford Blue The delight of the Laundry.

Keen's Mixed Spice The purest and best.

Robinson's Patent Barley The best foods for

Robinson's Patent Groats Infants and Invalids.

Wholesalers and Retailers throughout the world sell them.

CURRENT MARKET QUOTATIONS

TORONTO, July 13, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00	
2 1/2 lb. cans, 1 and 2 doz. in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz. in case	1 25	
Dunn's No. 1, in tins	2 00	
" " " " " "	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	\$2 40	
" " 10, in 4 doz boxes	2 10	
" " 2, in 6 " "	80	
" " 12, in 6 " "	70	
" " 3, in 4 " "	45	
Pound tins, 3 doz. in case	3 00	
12 oz tins, 3 doz. in case	2 40	



9 oz tins, 4	1 10
5 lb tins, 1/4 doz. in case	14 00
No 10— doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz. in cases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/2 " "	9 60
DIAMOND—1/2 lb. tins, 4 doz cases	0 67 1/2
" " 1 lb. " 3 " "	1 17
" " 1 lb. " 2 " "	1 98

OCEAN WAVE

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lbs.	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	16
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	09
Lemon	10
Milk	9
Nic Nac	13
Oyster	6 1/2
People's Mixed	10
Pie Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 20
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING, per gross	
No. 4	\$4 00

No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING, per doz	\$2 00
No. 7, 1 or 2 doz. in box	1 25
No. 4	1 25
RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50

BLACK LE AD.

NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 9 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	
6 1/2 lb. in large 1/4d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1/4d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80
BLUE.	
"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	

16x6d boxes, Canada	Per gross \$2 25
"Cervus" bag blue, 1 size	2 50
" " " " " "	1 25
KEEN'S OXFORD, per lb	
1 lb packets	0 17
1/2 lb " "	0 17
Reckitt's Square Blue, 12-lb. box	
box	0 17
Reckitt's Square Blue, 5-lb. box	
lots	0 16

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz. 6d	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz. 1s.	London 6s., Canada, \$2 30
For 5 gross and upward	

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 77
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's	\$0 95 \$1 00
" " gallons	2 50 2 60
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 90 0 95
" " Epicure	1 15
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 80 85
" " Sifted select	1 25

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

IN A FEW DAYS...

Our representatives will show you a "new rapid" selling Biscuit. You have Jam Jams, Nelson Tarts, Jelly Wafers, etc., but this is to be the Queen of them all.

We are very busy—trade is better than it was last year and collections are not bad. Drop in and see us when in the city.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued—

Iodine	5 50	6 00
Insect Powder	0 25	0 30
Salpêtre	0 08½	0 09
Soda Bicarb, per keg	2 50	
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	30 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz " "	6 00
8 oz " "	9 00
16 oz " "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS

FOREIGN c per lb

Currants, Provincials, bbls	3½	4
" " bbls	3½	4½
" Filiatras, bbls	4	4½
" " bbls	4½	5
Currants, Patras, bbls	5	5½
" " bbls	5½	6
" " cases	5	6
" Vostizzas, cases	6½	7
" " cases	6½	7
" 5-crown Excelsior (cases)	8	8½
" " 4 case	8½	9
" Panarita (finer than Vos.)	8½	9½
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	9½	10
" 7 Crown	13½	14
Natural Figs, 28 lb bxs	6	6½
Prunes, Bosnia, casks	4	4½
" " bags	3½	4
" " cases	5½	7
Raisins, Valencia, off-stalk	6	6½
Fine off-stalk	6½	7
Raisins, Sultanas	5½	6
" Eleme	5½	6
" Malaga		
London layers	2	2 25
Imperial cabinets	2 25	2 55
Royal clusters		
Fancy Vega boxes		
Black baskets		
Blue " "		
Dehesas boxes	3	3 75
Lemons	1 75	3 50
Oranges, Californias	2 50	3 50
" Valentias	6 50	7 00
" Floridas	3 50	4 50
" Messinas, ¾ bxs	2 00	2 25
" " boxes	3 50	4 50

DOMESTIC

Apples, Dried, per lb	6½	6½
do Evaporated		

FISH.

Pike	per lb.	0 00	0 05
White fish		0 07	
Salmon Trout		0 06	
Lake Erie herring, per 100		2 00	
Smoked Fish:			
Finnan Haddies, per 10	0 06½	0 07½	
Bloaters	per box	1 50	
Digby herring	" "	0 15	
Sea Fish:			
Express Haddock per lb	0 06½		
Cod	0 05½		
B.C. salmon	" "	0 15	



FOOD.

PETTIJOHN'S

Per case 3 doz. 2 lb pkg in case	\$4 00
Ten cents more Quebec.	

QUAKER ROLLED OATS.

Per case, 3 doz. 2-lb in case	\$3 70
Ten cents more Quebec.	

FOOD

ROBINSON'S BARLEY AND GROATS.

Patent barley, ½ lb. tins	per doz. \$1 25
" " "	2 25
Patent groats, ½ lb. tins	1 25
" " "	2 25

GRAIN.

Wheat, White	0 62	0 63½
" Red Winter	0 62	0 63½
" Goose	0 00	0 61
Wheat, Spring, No. 2	0 63	0 64
" Mal. Hard, No. 1	0 43	
" " No. 2	0 71	
Oats, No. 2 per 34 lbs	39	
Barley, No. 1 per 48 lbs	48	49
" " No. 2		
" " No. 3		
Peas	60	61
Corn		52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	1 90	1 90
40 dy	1 95	1 95
30 dy	1 95	2 00
20, 15 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 85	2 90
3 dy C P	3 05	3 10

HORSE NAILS:

Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:

From Toronto, per keg 3 80

SCREWS: Wood—

Flat head iron 77½ p.c. dia
Round " " 79½ p.c. dia
Flat head brass 75 p.c. dia
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)	1 40	
3rd " (41 to 50 ")	3 10	
4th " (51 to 60 ")	3 40	
5th " (61 to 70 ")	3 70	
ROPE: Manila	0 69	0 69½
Sisal	0 63	0 07½
New Zealand	0 08½	0 09
Axes: Per box, \$6 to \$12.		
SHOT: Canadian, dis. 12½ per cent.		
HINGES: Heavy T and strap	0 4½	0 5
" Screw, hook & strap	0 3½	0 4

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	4½
No. 1	" "	4½
No. 2	" "	4½
No. 3	" "	4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL: per gal, raw	0 53½	
Boiled, per gal	0 56½	
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO		
Jams assorted, extra fine, 1's	2 25	
Jellies, extra fine 1's	2 25	
TORONTO BISCUIT & CONFECTIONERY CO		
Jams, absolutely pure—apple	0 06	
Family	0 07	
Black and Red currant Rasp- berry, Strawberry per lb	0 12	
and Gooseberry per lb	0 12	
Plum	0 10	
Jellies—pure—all kinds	0 10	
These goods are put up in glass jars and in 2, and 10 lb. tins and 28 lb. pails.		
Marmalade—orange	0 12	

SOUTHWELL'S GOODS

Clear jelly marmalades	per doz. \$2 40
Whole fruit jams	2 40
Other	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 11b. clear glass pots	

LICORICE.

YOUNG & SMYTH'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
" Ringed" 5 lb boxes, per lb	0 40	
" Acme" Pellets, 5 lb cans, per can	2 00	
" Acme" Pellets, Fancy boxes (30s) per box	1 50	
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
" " 100 " "	0 72½	
Imitation Calabria, 5 lb bxs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net	\$12 00
---------------------------	---------

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	\$3 40
" " "	0 42
" " "	0 45

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$2 40
" " "	0 42
" " "	0 45

Round tins—

F.D. ½ lb. tins	0 25
" " "	0 27½
" 4 lb. jars, per jar	0 75
" " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHEERY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Ivica		
" Tarragona	12½	14
" Fornigetta	25	30
Almonds, Shelled Valentias	25	30
" " Jordan	40	45
" " Canary	24	27
Brazil	11	11½
Cocoanuts, per 100	\$4 50	\$5 50
Filberts, (Sicily)	94	104
Peanuts, roasted	104	11
" green	11	12
" groen	8	10
Walnuts, Grenoble	13	14
" " Bordeaux	11	12
" " Naples, cases		
Marbots	11	12

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c. " " "
" 3 at 30c. " " "

Their Flavoring Extracts are of the choicest quality.

BUY . . .

The goods that will give you the best value for the money. Do this in every line, but more especially in such goods as Men's, Boys' and Youths'

BRACES

This you can do by purchasing from C. N. Vroom, St. Stephen, New Brunswick. His goods are made with the greatest care as to quality of material and workmanship. When you buy as here indicated you will have something that will

SELL.

WALTER BAKER & CO.



The Largest Manufacturers of
Cocoa and Chocolate

IN THIS COUNTRY,
have received from the Judges of the

World's Columbian Exposition

The Highest Awards
(Medals and Diplomas)

on each of the following articles, namely:

**BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,**

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

BUYING, HANDLING AND SELLING OF TEAS.

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid.

Price, 25 cents.

THE CANADIAN GROCER
TORONTO



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime. Rep fish.

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Victoria, B.C., Owners.

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" Tees & Perse, Winnipeg.

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

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THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

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Offices in the principal cities of the United States
Canada, the European Continent, Australia and
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TORONTO OFFICE 36 Front St. East and
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THOS. C. IRVING, Superintendent.

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MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeck & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.
C. C. BROWN,
DANVILLE, QUE.



No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherrv, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

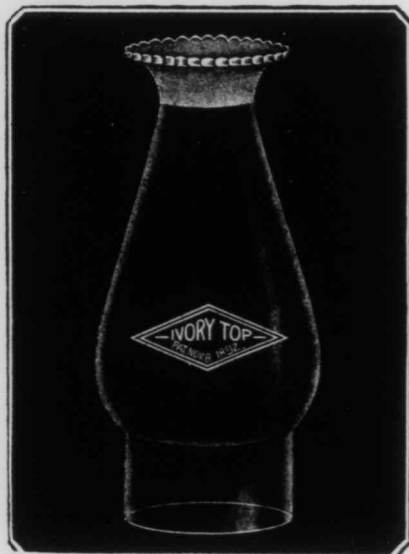
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GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.



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LAMP CHIMNEY

It is a Pure Flint "AMERICAN"
Chimney that heat will not break.
Made especially for good retail
trade.

Gowans, Kent & Co.

TORONTO AND
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COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

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Strictly first-class. The favorite commercial
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Oakey's
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for
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HYDE PARK. ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.



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