The Chronicle

Banking, Insurance & Finance.

ESTABLISHED JANUARY, 1881

PUBLISHED EVERY FRIDAY

Vol. XXXII. No. 23

ONTREAL, JUNE 7, 1912.

Single Copy 10c. Annual Subscription \$3.00

AMERICAN
OCCUPATION
OF CUBA.

S Napoleon said, you cannot
have a republic in a country
in which there are no republicans.
(If he erred in applying the dictum
to France, that was simply an

error in diagnosis). Cuba Libre shows that it is hard to have a free country which is occupied by people who have no genius for freedom. The landing of American marines and the sailing of an American naval squadron to preserve order in the island probably indicates that the independence of Cuba is drawing to a close. The fact that the aid of the United States forces was invited by President Gomes, only serves to emphasize the helplessness of the Cuban government—of any Cuban government—to govern Cuba.

AMERICAN EMIGRATION TO CANADA.

THE Convention of American State governors at Seattle to stem the tide of American emigration to Canada, is about the best advertisement that the Dominion

has ever had—and the cheapest. It is better even than Champ Clark's speeches on the same subject. It was a brilliant but rather cruel idea of the Canadian immigration authorities to utilise the convention itself as an opportunity to advertise at the meeting place the attractions of Canada for the American settler. The convention will, no doubt, give a great impetus to the emigration movement because it cannot fail to arouse the interest of the farmers of the western states in the country which is drawing so many people across the border.

BRITISH Ters Federation has certainly scored a point by offering to put up a substantial monetary guarantee, for the

observance by the workmen of any award which may be made by the joint board of arbitration, to be established by the Government. Mr. Lloyd George says that the men are justified in asking the same guarantee from the masters. If the principle of arbitration is accepted at all, it is difficult to see any legitimate objection to this view of the case. The chief objection to the arbitration of labour disputes

in the past has been the absence of guarantees that the men would accept the awards of the joint boards. The masters felt that they were entering into agreements, which they would have to observe faithfully in any case, and the other side would observe if it suited them to do so. The Government, however, would have to see that the guarantees on both sides were ample.

00

WIRELESS NO less than 160 delegates representing 37 nations were present at the opening of the second International Radio-Telegraphic

(otherwise "Wireless") Convention on Tuesday in London. The convention marks one of the most rapid and most universal developments on record of radical and important inventions in the domain of public utilities. It is only a few years since those who knew nothing whatever about the subject were laughing at the wireless telegraph fad, First it was denounced as an unattainable dream; then it might do for a few miles under favorable conditions. To-day nearly every civilised government recognises its possibilities and its vast importance by undertaking to co-operate in legislating for its regulation in the interests of humanity. Mr. Marconi, while not the discover of the possibility of radio-telegraphy, was the first to make practical utilisation of it, and like most men of his class has been the most ready and most persistent in modestly disclaiming more for his inventions than he absolutely knew to be actually attained in them. At the same time no one realises more keenly than Mr. Marconi the latent possibilities in the principle to the development of which he has devoted his life. That one result of the conference will be legislation in all or nearly all the countries represented to compel the more general proper use of wireless telegraphy, we may take for granted. We say proper use because there is a use of wireless telegraphy which is highly improper since it interferes with legitimate operations to the great risk of human life and property. While it is manifestly undesirable to prevent experiments in the new science, it is highly necessary to prevent foolish, purposeless and mischievous interference with aerial messages that may be fraught with life or death. For the sake of humanity there must be reasonable restrictions on amateur exploits in this connection.

Established 1817

BANK OF MONTREAL

Capital Paid Up, \$15,975,220.00 (Authorized \$16,000,000.00)

of Parliament Undivided Profits, \$696,463.27

Head Office, MONTREAL

BOARD OF DIRECTORS

RT. HON. LORD STRATHCONA

R. B. ANGER, President.

E. B. GREENBILLES

HON. ROUT. MACKAY,

C. R. HOSMER.

BOARD OF DIRECTORS

MOUNT ROYAL, G.C. M.G., G.C. V.O., Honorary President.

SIR EDWARD CLOUSTON, BART., Pice-President.

JAMES ROSS.

SIR WILLIAM MACDONALD.

JAMES ROSS.

G. R. HOSMER.

JAMES ROSS.

A, BAUMGARTEN.

H. V. MERROTTH.

H. V. MEREDITH, General Manager.
A. MACNIDER, Chief Inspector and Superintendent of Branches.

C. Sweeny. Supt. British Columbia Branches. W. E. Stavert, Supt. Maritime Provinces and Newfoundland Branches.

A. D. Braithwaite, Supt. Ontario Branches. F. J. Cocknurs, Supt. Quebec Branches. E. P. Wisslow, Supt. North West Branches.

D. R. Clarke, Inspector Maritime Provinces and Newfoundland Branches.

BRANCHES IN CANADA

In all the Important Cities and Towns in the following Provinces: PROVINCE OF NEW BRUNSWICK
PROVINCE OF NEW BRUNSWICK
PROVINCE OF NEW BRUNSWICK
PROVINCE OF NEW BRUNSWICK
PROVINCE OF BRITISH COLUMBIA.

BRANCHES OUTSIDE OF CANADA:

LONDON, England, 47 Threadneedle Street, R.C., F. WILLIAMS TAYLOR, Manager.
NEW YORK, N.Y., 64 Wall Street, R.V. Herdern, W. A. Bog. J. T. MOLINEYX, Agents,
CHICAGO, Illinois, 184 La Salle Street,
ST. JOHN'S, Newfoundland.
BIRCHY COVE. Newfoundland.
BIRCHY COVE. Newfoundland.
GRAND FALLS, Newfoundland,
MEXICO CITY, Mexico, D.F.

BANKERS IN GREAT BRITAIN :

LONDON,
The Bank of England,
The Union of London and Smith's Bank, Limited,
London County and Westminster Bank, Limited,
The National Provincial Bank of England, Limited,

LIVERPOOL, The Bank of Liverpool Limited. SCOTLAND, The British Linen Bank and Branches.

BANKERS IN THE UNITED STATES:

NEW YORK,
The National City Bank.
National Bank of Commerce.
National Park Bank.

PHILADELPHIA, Fourth Street National Bank, BUFFALO, The Marine National Bank.

Bank. BOSTON, The Merchants National Bank. SAN FRANCISCO, First National Bank. The Anglo and London-Paris National Bank.

Savings Bank Department connected with each Canadian Branch, and interest allowed at current rates.

The Anglo and London-Paris National Dank Collections at all points of the world undertaken at most favourable rates.

Traveller, Cheques, Limited Cheques and Travellers Letters of Credit issued negoticible in all parts of the world.

This Bank, with its Branches at every important point in Canada, offers exceptional facilities for the transaction of a general Banking business.

Che Bank of British North America

Established in 1886.

Capital Paid Up \$4,866,666.66

Incorporated by Royal Charter in 1840. Reserve Fund \$2,774,000,00

COURT OF DIRECTORS

JOHN H. BRODIE, Esq. JOHN JAMES CATER, ESQ. J. H. M. CAMPBELL, Esq.

RICHARD H. GLYN, Esq. E. A. HOARE, Esq. H. J. B. KENDALL, Esq.

FRED. LUBBOCK, Esq. C. W. TOMKINSON, Esq. GRO. D. WHATMAN, Esq.

HEAD OFFICE 5 GRACECHURCH STREET, LONDON, E. C. A. G. WALLIS, Secretary. Head Office in Canada: W. S. GOLDBY, Manager.

H. STIKEMAN, General Manager. H. B. MACKENZIE. Superintendent of Branches JAMES ANDERSON, Imspector.

St. James Street, Montreal. J. McEACHERN, Superintendent of Central Branches, Winnipeg. O. R. ROWLEY, Inspector of Branch Returns.

A. S. HALL, Assistant Inspector.

N. V. R. HUUS, Assistant Inspector. J. H. GILLARD, Assistant Inspector.

BRANCHES IN CANADA: Montreal Branch : J. ELMSLY, Manager.

Agassiz, B.C. Alexander, Man. Ashcroft, B. C. Battleford, Sask. Asheron, b.
Asheron, Sask,
Battleford, Sask,
Belmont, Man,
Bebeaygeon, Ont.
Bow Island, Alta,
Brandon, Man
Brantford, Ont
Burdett, Atta,
Cainsville, Ont.
Caigary, Alta,
Campbellford, Ont.
Ceylon, Sask,
Davidson, Sask,
Davidson, Sask,
Davidson, Vukon Davidson, Sask. Dawson, Yukon

real Branch: J. ELMBLY, 9
Duck Lake, Saak.
Duncan, B. C.
Rdmonton, Alta.
Rstevan, Saak.
Renelon Palls, Ont.
Fort George, B. C.
Forward, Saak.
Fredericton, N. B.
Girvin, Saak. (Sub-br.)
Halifax, N. S.
damitton, Ont.
Westinghouse Ave.
Hamilton, Victoria Ave.
Hediey, B. C.
Iuna, Saak.
Kasio, B. C.
Relither, Saak.

Kerrisdale, B.C. Kingston, Ont. Lampman, Sask. Lillocet, B.C. London, Ont. "Market Square

Paynton, Sask.
Prince Rupert, B.C.
Punnichy, Sask.
Quebec, P. Q.
'St. John's Gate
Quesnel, B. C.
Raymor, Sask. ia, Ont.

, B.C.

, B.C.

, Market Square
sk.

Longueuil, P. Q.

Kaymore, Sr.

Raymore, Sr.

Raymore, Sr.

Rhein, Sask.

Montreal, P. Q.

Rossland, B.

St. Catherine St.

Rossland, B.

Rosenount

ictoria Ave.

Midhald, Ont

North Battleford, Sask.

North Vancouver, B.C.

North Vancouver, B.C.

Oak River, Man.

Oak River, Man.

AGENCIES IN THE UNITED STATES.

Cork. 52 Wall Street, H. M. J. McMichael & W. T. Oliver, J. Quesnel, B. C. Raymore, Sask, Rhein, Sask, Restou, Man. Rossland, B.C. Rosthern, Sask, Saltcoats, Sask, Saskatoon, Sask, Semons, Sask Semons, Sask.
Semons, Sask.
St. John, N.B.
"" Union St.
"" Haymarket Sq.

J. R. AMBROSE, Sub-Manager. St. Martins, N. B.
St. Stephen, N. B.
Toronto, Ont.
"King and Dufferin
"Bloor and Lansdowne
"Royce Ave.
Trail, B. C. Trail, B. C.
Vancouver, B.C.
Varennes, Que.
Verdun, Que.
Victoria, B.C.
Wakaw, Sask.
Waldron, Sask.
West Toronto, Ont.
Weston, Ont. Winnipeg, Man. Wynyard, Sask. Vorkton, Sask.

AGENCIES IN THE UNITED STATES.

New YORK, 52 Wall Street, H. M. J. McMichael & W. T. Oliver, Agents.

LONDON BANKERS: The Bank of Haghand. Messrs. Glyr. & Co.

FORBION AGENTS: Liverpool—Bank of Liverpool. Scotland—National Bank of Scotland Limited, and Branches. Ireland—Provincial East of Haghand. Minneapolis, Security National Bank.

Bank of Ireland Limited, and Branches. National Bank Limited, and Branches. Australia—Union Bank of Australia Limited. New Paris—Credit Lyonnais. Lyons—Credit Lyonnais. Lyons—Credit Lyonnais. Agents in Canada for the Colomial Bank. London and West Indies—Colonial Bank.

Barnches. Notes for Travellers available in all parts of the World. Drafts on South Africa and West Indies may be obtained at the Bank's Branches.

Prominent Topics.

The Late Hon.

Few men in Montreal were more generally respected and Alphouse Desjardins. liked than the Hon. Alphonse Desjardins, formerly mayor of

this city. He was a man of political and business principles, and lived up to his convictions. He sacrificed his seat in the Senate to fight the battle of the Conservative Party in the political arena, and accepted the defeat which followed with characteristic dignity and good humour. He will be much missed by the business community of Montreal in which he played a prominent part and among the members of which he had a host of friends. Among other important business connections, Mr. Desjardins was for nearly nineteen years a director of the Canada Accident Assurance Company, and for some years one of the Canadian trustees of the Guardian Assurance Company.

The retirement of Chief Jus-Sir Melbourne Talt. tice Sir Melbourne Tait from the bench, after twenty-five

years' service was naturally made the occasion for the presentation of a highly appreciative address, at a numerously and influentially attended meeting of the bench and bar of Montreal. Sir Melbourne stands very high in the esteem, not only of the legal fraternity, but of the whole community. A sound lawyer and a painstaking judge, there are few men in whom dignity is more happily blended with geniality and a kindly disposition. He is active in all public movements consistent with his position. He is seventy years young and looks and evidently feels much younger. Long may he live to enjoy a happy, honoured, and well-earned retirement.

Fire Insurance Companies.

The subject of insurance con-Legislation Regarding tinues to occupy to an undue degree the attention of State legislators, said Mr. George

W. Babb, of the Northern Assurance Company, before the National Board of Fire Underwriters. Bills are introduced at the behest of constituents entertaining imaginary grievances, and when once in the legislative mill too frequently progress unimpeded to final adoption and enactment. The insurance codes of many States abound with provisions unjust to the insurer, and at the same time injurious to the insured, taken as a whole; but notwithstanding, nearly every legislative session in each of the fortyeight States adds to the burden of onerous laws previously enacted. It is not possible to suppose that legislators deliberately intend to inflict injury on national economy, increase the waste of the country or enact laws calculated to reduce the surviving insurers to a small number. On the contrary, we must suppose that legislators err in these respects because they are too easily influenced by the presentations of the insured, give too little credit to the presentations made on behalf of the insurers, fail to understand and apply the fundamental bases of insurance or are governed by personal or political ambition. Every thinking legislator knows that values destroyed by fire are lost values, gone out of the world forever and absolutely unrestorable. Yet they go on, year after year, enacting laws the effect of which is to

incite to arson. They say that insurance companies should not over-insure, but insurance companies have no power to maintain the quantity or quality of property nor to prevent depreciation or misrepresenta-

Every overpayment of a fire claim causes neighborhood comment, and is very liable to cause other fires, and all the more likely under valued policy laws. Such laws increase the unredeemable waste, and for whom? For the person having criminal fires, or fires due to negligence, or for those having honest fires who want more than indemnity. Who pays for such laws? In the last analysis, those honest, careful and law-respecting people who do not have fires, and who constitute the great majority. These statements are but truisms. They are old and time worn, but are brought out by the circumstance that during the year a valued policy law applying to household and kitchen furniture has been enacted in one of the States. Such a law is clearly iniquitous, a wager policy on movable, changeable property, and contrary to a proper public policy.

and Reserves.

As the great growth in business State-made Rates requires a corresponding increase in credits, which in turn makes necessary larger banking facil-

ities (continued Mr. Babb), so the concentration of values all over the country in individual businesses and in congested city centres makes it necessary that fire insurance companies should have large and increasing reserves and loss paying ability. Under a general system of State made rates fire insurance companies would undoubtedly find themselves unable to build up large reserves and there would be no inducement to make them large by capitalization. The welfare of the country requires that fire insurance companies should have the opportunity to create large reserves with which to meet large conflagration losses such as have several times occurred and must be expected to occur again. Inability to meet such crises would cause serious and perhaps dangerous panics. The average underwriting profit made by all the companies has been paltry, and furnishes no justification for State rating board laws on the ground of excessive profits. The smallness of the average underwriting profit shows that the dividends to stockholders have been paid from interest and dividends from investments, and also that reserves have been augmented from the same sources. It is, therefore, apparent that excessive rates have not been charged and the proceeds distributed to stockholders.

The cost of many kinds of business can be pracdetermined in advance, observed Babb. The future cost of fire insurance cannot before determined. There is a risk connected with it that will not be assumed with out the possibility of profit. Fire insurance is the most hazardous legitimate business carried on. Thirty or more companies have fallen by the way for every one that has been successful. Unlike so-called public service corporations, fire insurance companies are not granted any franchise which carries with it any monopoly of opportunity. There are so many companies in the business, and always will be, unless prevented by the effects of legislation, that their free and eager competion will effectually protect the public. There is no occasion for so much paternal legislation as afflicts the business,

THE CANADIAN BANK OF COMMERCE

\$15,000,000 Paid-up Capital 12,500,000 Rest

HEAD OFFICE : TORONTO

Board of Directors

SIR EDMUND WALKER, C.V.O., D.C.L., LL.D., President, Z. A. LASH, Esq., K.C., LL.D., Vice President.

HON. GEO. A. COX JOHN HOSKIN, ESQ., K.C., LL.D. SIR JOHN M. GIBSON, K.C.M.G., ALEXANDER LAI LL.D WM. MCMASTER, Esq. A. KINGMAN, ESQ. SIR LYMAN MELVILLE JONES W. C. EDWARDS J. W. FLAVELLE, Esq., LL.D. E. R. WOOD, Esq.

ROBERT STUART. ESO. ALEXANDER LAIRD, ESQ. WILLIAM FARWELL, ESQ. D.C.L. GARDNER STEVENS, ESQ. G. G. FOSTER, ESQ., K.C. CHARLES COLBY, ESQ., M.A., PH.D. A. C. FLUMERFELT, Eso.

ALEXANDER LAIRD, General Manager JOHN AIRD, Assistant General Manager

H. B. WALKER, Manager Montreal Office London, England Office, 2 Lombard Street, E.C. H. V. F. JONES, Manager

New York Agency, 16 Exchange Place

WM. GRAY H. P. SCHELL Agents

Mexico City: Avenida San Francisco No. 50

J. P. BELL, Manager

The Bank transacts every description of banking business, including the issue of Letters of Credit, Travellers Cheques and Drafts on Foreign Countries, and will negotiate or receive for collection Bills on any place where there is a Bank or Banker.

THE MOLSONS BANK

Capital Paid up . \$4,000,000 4,600,000 Reserve Fund .

BOARD OF DIRECTORS

W.M. MOLSON MACPHERSON, President S. H. EWING, Vice-President W. M. RANBAY, GEO. E. DRUMMOND, CHAS. B. GORDON, D. MCNICOLL, F. W. MOLSON.

A. D. DURNFORD, Chief Inspector and Superintendent of Branches,
H. DRAFER, E. W. WAUD,
Inspector H. A. W. H. DRAPER,

BRANCHES

Ontario-Cont. Ontario-Cont. Quebec -Cont. Alberta Simcoe Smiths Falls St. Marys St. Thomas— Dutton Lachine Locks Exeter Montreal-Diamond City James St. Edmonton Frankford St. Catherine St. Hamilton-James Street West End Br. East End Br. Market & Har-British bor branch Columbia Market Branch Teeswater Henri Br velstoke Toronto-Bay Street Maisonneuve Hensall ancouver Cote des Neiges Main Street Hastings St Queen St. W. Trenton Lawrence Iroquois Kingsville Roul. Br. Cote St. Paul Br Manitoba Wales Kirkton West Toronto Williamsburg Lambion Mills Pierreville Vinnipeg-Portage Av. ondon Quebec Woodstock Main St Richmond Lucknow Zurich Ontario Meaford Roberval Quebec Cesaire Morrisburg Arthabaska Amherstburg Ste. Flavie Statn. Bedford Norw. Ottawa an Sound Belleville Chicoutimi St. Ours

Ridgetown Riviere du Loup Waterloo AGENTS IN ALL THE PRINCIPAL CITIES OF THE WORLD London, England. Agents, Parrs Bank, Limited. New York Agents, Mechanics and Metal National Bank.

Drummondville

Fraserville

Ste. Therese de Blainville

Victoriaville

Owen S Petrolea

Port Arthur

Brockville

Chesterville

Ar Collections made in all parts of the Dominion, and returns promptly remitted at lowest rates of exchange. Commercial Letters of Credit and Travellers' Circular Letters issued, available in all parts of the world.

THE MERCHANTS' OF CANADA

HEAD OFFICE. Capital \$6,000,000

Reserve Fund and \$5,458,878

Pres .: SIR H. MONTAGU ALLAN. Pice-Pres .: K. W. BLACKWELL

Directors:
JONATHAN HODGSON THOS, LONG ALEX. BARNET
F. ORE LEWIS ANDREW A, ALLAN C. C. BALLANTINE
E. F. HEBDEN, General Manager
T. R. MERRETT, Superintendent of Branches and Chief Inspector.

Rigaud

BRANCHES AND AGENCIES.

Ontario

Acton Alvinston Lucan Markdale Athens Meaford Belleville Mildmay Mitchell Berlin Bothwell Napanee Brampton Oakville batham Orillia Chatsworth Ottawa hesley Owen Sound reemore Porth Delta Eganville Preston Elgin Renfrew Elora Stratford Finch Eugene George St. William Galt St. Thomas Gananoque eorgetown Thamesville Glencoe Tilbury Gore Bay Toronto Granton Dundas St. Guelph Hamilton Part. Parkdale lanover Hespeler Walkerton Walkerville Ingersoll Kincardine Wallaceburg Watford Kingston West Lorne Lancaster Lansdowne Westport Wheatley eamington Little Current Windsor

London

Saskatchewan Antler Arcola Battleford Frobisher Gainsborough Kisbey Maple Creek

Jordan

Elk Lake

Melville Moose Jaw

Oxbow Regina Saskatoon Whitewood

Yarker

Quebec

Montreal (Head Office) S.t., James St.

1255 St. Catherine St., East
329 St. Catherine St., West
1339 St. Lawrence Boulevard
1866 St. Lawrence Boulevard Beauharnois Shawville Lachine Sherbrooke Ste. Agathe St. Jerome St. Johns Quebeg St. Sauveur

Manitoba

Neepawa Oak Lake Carberry Portage la Prairie Russell Gladstone Hartney Souris Macgregor Winnipeg Napinka Bannerman Ave

Alberta

Acma Lethbridge Brooks Mannville Medicine Hat Calgary " 2nd St. E. Munson New Norway Camrose Okotoks Olds Castor Coronation Pincher Station Daysland Red Deer Sedgewick Delburne Edgerton Stettler Strome Edmonton Namayo Av. Tofield Edson Trochu Vegreville Islay Killam Viking (Meighen) Wainwright Lacombe Ledue Walsh Wetaskiwin

British Columbia

Chilliwack New Westminster Elko Vancouver "Hastings St. Nanaimo Victoria Sidney

Halifax, N.S. St. John, N.B.

SUB-AGENCIES Onlario Addison, Desboro, Frankville, London South, Lyndhurst, Muirkirk, Newbury, Williamstown, Quekee Bury, St. Jovite, Manitobe Griswold, Sidney, Afferde-Botha, Chauvin, Rumsey, lyley,

IN UNITED STATES—New York Agency, 63 Wall Street BANKERS in GREAT BRITAIN—The London Joint Stock Bank, Limited Local Manager, Montreal D. C. MACAROW

IMPERIAL BANK OF CANADA CAPITAL AUTHORIZED -\$10,000,000.00

CAPITAL SUBSCRIBED . - 6,000,000.00 CAPITAL PAID UP RESERVE FUND - 6,000,000.00 - 6,000,000.00 TOTAL ASSETS 72,000,000,00 DIRECTORS:

DIRECTORS:

R. WILKIR, President. HON, ROBERT JAPPRAY, Vice-President, ILLIAM RAMSAY of Bowland, Stow, Scotland, Rulas Roberts, J. Kerr Osborne, Pellec Howland, Sir Wm. Whyte, Winnipeg, Cawthera Mulock, How, Richard Turner, Quebec, Wm. Hamilton Merritt M.D., St. Catharines, W. J. Gage. D. R. WILKIR, President.

BRANCHES IN PROVINCE OF ONTARIO.
Essex Kenora Ottawa St.
Fergus Listowel Palgrave i Amherst-Belwood ines St. Davids Fonthill London
Fort William Marshville
Galt Nashville London Porcupine St. Davids
Marshville Port Arthur S. Ste Marie
Nashville Port Colhorne St. Thomas
New Liskeard Port Robinson Thessalon Bolton Brantford Hamilton Caledon E. Harrow Niagara Falls Ridgeway
Humberstone Niagara-on- South PorcuIngersoll the Lake pine Cobalt Toronto Vineland Welland Cottam Davisville pine Welland South Woods Woodstock

North Bay BRANCHES IN PROVINCE OF QUEBEC.

MONTHEAL, QUEBRC. OF QUEBRC.

MONTHEAL, QUEBRC. BRANCHES IN PROVINCE OF MANITOBA,
Brandon Portage La Prairie Winnipeg
BRANCHES IN PROVINCE OF SASKATCHRWAN
sleenie, Brondwiew, Fort Qu'Appelle, Hague, Moose Jaw, North
Battleford, Prince Albert, Regina, Rosthern, Wilkie, Wynward

Battleford, Prince Albert, Regina, Rosthern, Wilkie, Wynward BRANCHRS IN PROVINCE OF ALBERTA.
Athabaska Landing, Banff, Calgary, Edmontor, Lethbridge, Redeliff, Red Deer, Strathcona, Wetaskiwin, Red Deer, Strathcona, Wetaskiwin, Olimbia, PROVINCE OF BRITISH COLUMBIA Ariownead, Chase, Cranbrook, Fernie, Golden, Kamloops, Michel, New Michel, Movie, Nelson, Revelstoke, Vancouver, Victoris, Wilmer, Savings Bank Department.

Interest allowed on deposits from date of deposit.

The Chronicle

Banking, Insurance and Finance

ESTABLISHED 1881.

PUBLISHED EVERY FRIDAY.

R WILSON-SMITH, Proprietor. ARTHUR H. ROWLAND, Editor.

Chief Office:

GUARDIAN BUILDING, 160 St. JAMES STREET, MONTREAL.

Annual Subscription, \$3.00. Single Copy, 10 cents

MONTREAL, FRIDAY, JUNE 7, 1912.

INDEX TO PRINCIPAL CONTENTS PAGE Prominent Topics. 821, 823 General Financial Situation.... 825 The Great Prosperity of the Banks..... 827 Phoenix Assurance Company of London 829 Workmen's Compensation in Ontario London & Lancashire Fire Insurance Company..... 833 Insurance in the United States (Exclusive Correspondence) 833 Palatine Insurance Company.... Canadian Fire Record ... 835 Atlas Assurance Company......... Market and Financial Briefs Stock Exchange Notes, Bank and Traffic Returns . . . 845 Stock and Bond Lists 847, 849 ANNUAL STATEMENTS: London & Lancashire Fire Insurance Company 839 Palatine Insurance Company..... 841 Atlas Assurance Company 849 Phenix Assurance Company of London 850, 851

THE GENERAL FINANCIAL SITUATION.

The Bank of England bought the whole of the South African gold offered in London at the beginning of the week. The consignments aggregated \$4.250,000. Bank rate is 3 per cent, as heretofore. In the London market call money is 21/4 to 21/2 p.c.; short bills are 213-16; three months bills, 213-16. These rates are sensibly below last week's quotations. The end of the month settlements at London are said to have occasioned difficulty for several stock exchange firms. A special dispatch to the New York Journal of Commerce states that a number of firms were helped out and one of the oldest jobbers in the home railway market failed. The dispatch concludes "while the immediate crisis has thus been passed, the market is still disturbed by well-authenticated reports of speculative troubles in Liverpool. Considerable liquidation is in progress, and it is feared that at least one firm of stock brokers in London may be implicated in the Liverpool troubles." Probably this wave of liquidation has helped to give the London money market its easier tone. So far as the labour troubles in London are concerned the outlook has improved. The employers have interposed a firm resistance to the demands of the union leaders. The strikers have received plain intimations that on no account will they be allowed to starve out the London populace; and this circumstance has lessened their power. It is to be hoped that a settlement will be reached very shortly.

Discounts in the Paris market are quoted 27% p.c. and in Berlin 41%. Bank of France rate is 3 p.c. and at the Reichsbank the official quotation is 5 p.c. The German rates thus continue at a level fully 1 per cent, higher than the rates quoted in Paris and London. Chicago bankers stated the other day that banking institutions in their city had extended further renewals of loans to German banks at rates slightly better than 4½ p.c.

In New York call loans are 2¾; sixty days loans, 3 per cent.; ninety days, 3 per cent.; and six months' 3½ to 3¾. In the case of all members of the New York clearing house, the Saturday statement showed loan contraction of \$767,000, cash gain of \$830,000, a gain of \$1,635,000 in deposits, and a decrease of \$950,000 in excess cash reserve. Taken alone the banks were able to show an increase of \$1,513,000 in surplus. Their loans increased \$9,259,000, cash increased \$5,300,000. The surplus stands at \$23,-883,750. No doubt the financing necessary for the payment of bond interest and dividends due 1st June was responsible for a substantial increase of loans.

So far as the Wall Street stock market is concerned, while the complexity of the political situation and the aggressive movements of organized labour constitute bear factors, it is said that operators for the fall in general have lost money as a result of recent drives at the market. They are able to force down the quotations a few points on each occasion -sometimes they succeed in making extensive holes in the quoted values—but they are not successful in dislodging real stock. So, whenever they commence to cover their contracts prices rise buoyantly and by the time they get back to the position from which they started, they may find that it has cost them more to buy back their stocks than they received through selling them. The New York papers state that the move of liquidation initiated last week, doubtless because of the disturbed political outlook, came to an end early this week because the bear leaders realized once more that no real stock was being liquidated and that it was the part of wisdom to retrace their steps. However, it does not appear that conditions are favorable as yet for bullish operations. Underlying conditions are steadily improving, but in the agricultural field everything is not as favorable as might be wished. Winter wheat fared badly and cotton does not show up as well as it did a year ago. On the other hand the spring wheat in the northwestern states, as in our own Western Canada, is

THE BANK OF TORONTO

Incorporated 1855.

Head Office: TORONTO, Canada.

\$4,600,000 Rest -5,600,000

Directors :

DUNCAN COULSON . . President
W. G. GOODERHAM . . Vice-President
JOSEPH HENDERSON . . 2nd Vice-President

Wm. H. Beatty, John Macdonald, Robert Reford, Lt. Col. A. E. Gooderham, William Stone, Lt. Col. Frank S. Meighen THOMAS F. HOW OW Gene T. A. BIRD Inspector General Manager

> BRANCHES: Wyomin

Pilot Mound Portage la Prairie

Bredenbury Churchbridge Colonsay

Kipling Langenburg Montmartre

Pelly Preeceville

Springside Stenen

Summerberry

SASKATI BEWAY

Rossburg

Elstow

ONTIRIO London, 4 offices Waterloo Toronto, 1 offices Lyndhurst Welland Allandale Millbrook Wyoming Berlin Bradford Brantford Brockville Burford Cardinal Cobourg Colborne Coldwater Collingwood Copper Cliff Creemore Dorchester Elmvale Galt

nanogue avelock Keene

OLEREC Swan River Montreal 6 offices Transcona Newmarket Maisonneuve Onkville Ottawa Gaspe
Oil Springs St. Lambert
Omemoe St. Lambert
Ordente Gaspe
Calgary
Penetanguish'ne Coronation Peterboro Petrolea Lethbridge Mirror Port Hope
Preston
St. Catharines

6 COLUMBIA
Vancouver,
2 Offices
N. Westminster Aldergrove Sarnia Shelburne Morritt 177.11

Vibank Wolseley Winnipeg Penito Wallaceburg Cartwright Vorktor

MAXITORA

B. COLUMBIA

Ringston BANKERS: LONDON, ENG.—The London City and Midland Bank, Limited. New York -National Bank of Commerce. CHICAGO.-First National Bank

Capital Paid up \$7,500,000 Reserves \$8,820,000 Assets \$114,000,000

Che ROYAL Bank or Canada

INCORPORATED
1869
HEAD OFFICE - MONTREAL.

HEAD OFFICE - MONTREAL.

185 BRANCHES THROUGHOUT CANADA 23 Branches in Cuba, Porto Rico and Dominican Republic Kingston, Jamaica. Bridgetown, Barbados. Nasseu. Bahamas. Port of Spain and San Fernando, Trinidad.

LONDON, Eng. Princes St. E. C.

NEW YORK. Cor. William & Cedar Sts.

SAVINGS DEPARTMENT

In connection with all Branches. Accounts opened with deposits of ONE DOLLAR and upwards. Interest paid, or credited at highest current rates

The Bank of Nova Scotia

CAPITAL.

HEAD OFFICE: HALIFAX, N.S.

DIRRETORS

JOHN Y PAYZANT, President CHARLES ARCHIBALD, Vice-President
G. S. Campbell, J. W. Allison, Hector Mclunes
N. Curry,
General Manager's Office, TORONTO, ONT,
H. A. Richardson, General Manager, D. Waters, Asst. Gen. Manager
Geo. Sanderson, C. D. Schurman, E. Crockett, Inspectors,

102 - BRANCHES -102 Branches in every Province of Canada, Newfoundland, Jamaica & Cuba.
UNITED STATES: Boston, Chicago, New York,
Correspondents in every part of the World. Drafts bought and sold,
Foreign and Domestic letters of creditissued Collections on all points.

The Dominion Bank

SIR EDMUND B. OSLER, M.P., President W. D. MATTHEWS, Vice-President

Capital Paid Up : : : \$ 4,700,000 Reserve Fund : : : 5.700.000 Total Assets : : : 70,000,000

The Collection Department

is an important feature of the business of the DOMINION BANK. Collections and remittances are promptly made. This Bank has unsurpassed facilities for handling collections in all parts of the world. A branch of the DOMINION BANK has been established. lished at 73 Cornhill, E.C., London, England.

Head Office

Toronto

The Metropolitan Bank

Capital Paid Up - - - \$1,000,000.00 Reserve Fund - 1,250,000,00 Undivided Profits -138,046.68

Head Office - - - TORONTO

S. J. MOORE. President

W. D. ROSS.

General Manager

A GENERAL BANKING BUSINESS TRANSACTED

The Bank of Ottawa

Established in 1874

HEAD OFFICE.

OTTAWA, Ontario.

Over 90 Offices throughout the Dominion including the principal ... Cities ...

Montreal, Ottawa, Toronto, Winnipeg. Vancouver, Fort William, Regina, Edmonton.

> Geo. Burn. General Manager.

THE CHRONICLE

is THE BANKER'S weekly journal, widely appreciated for its special articles and comprehensive statistics—the latter equalled by no other publication in Canada.

giving an exceedingly good account of itself. And in so far as the relatively poorer exhibition given by the cotton crop is concerned, it is to be remembered that in comparing with last year the comparison is made with an abnormally favorable year.

Money market conditions in Canada are unchanged. Call loans in Montreal and Toronto are mostly at 5 p.c. with some at 51/2. The report of the big Dominion Steel Corporation has received extended discussion in the Street. It had been expected that the comparatively low prices ruling for iron and steel goods, together with the cessation of the bounties would have a tendency to reduce the profits of the Steel Company. Fortunately the iron and steel industry in the United States is now definitely on the up grade, and when the improvement there reaches a certain point the conditions under which the Canadian iron industry works will be sensibly improved. It will no doubt be wise for Canadian holders of iron and steel securities to place their hopes for future prosperity mainly in the generally improving nature of the steel business in North America and in the improvements and economies which the leading Canadian companies are constantly effecting in their methods of manufacturing and producing, rather than to build unduly upon favorable governmental action.

A rather interesting item relating to conditions in Western Canada has just been published by the Wall Street Journal, which paper has had an investigator travelling through the prairie provinces in quest of information. The paper says that the Canadian manufacturers of agricultural implements hold the notes of farmers in Manitoba, Alberta, and Saskatchewan, to the extent of \$20,000,000; and that the International Harvester Company holds notes given by farmers in the same three provinces to the extent of \$26,000,000. The paper states that a large part of these are due or past due and are not being met. However, it is usually the case that a considerable number of implement notes are left to be paid "next year" when an unfavorable season, such as the West experienced in 1911 comes round.



At a meeting of the directors of the Spanish River Pulp & Paper and the Ontario Pulp and Paper Companies, the absorption of the latter company by the larger concern was decided upon. In connection with the arrangement, a new stock issue carrying rights to Spanish River holders will be made. A proposal has been received from a syndicate to buy this block of stock, and if this is accepted the Spanish River shareholders will receive the bonus in the form of a cash return of \$5 per share. A meeting of the shareholders of the two companies will be held on June 14 to ratify the proposals.

THE GREAT PROSPERITY OF THE BANKS.

So far five banks have issued reports covering business in 1912. The Bank of Montreal published its results for the half-year ended April 30th-the period, therefore, including four months of the current calendar year. The Imperial Bank of Canada's report covered the year ended April 30th; the reports of La Banque Nationale and of the Sterling Bank of Canada also covered the year ending April. And the Standard Bank of Canada report covered the year ended January 31st. A careful analysis of the results achieved by these five institutions will perhaps be of some assistance in estimating the nature of the reports to be issued by the other banks during the summer and fall. It has been quite generally taken for granted that the 1912 reports of the banks will be as a rule even more favorable than the good reports issued in 1911.

Taking the Bank of Montreal first, it is seen that the profits for the half year ended April, 1912, were \$1,236,330 as against \$828,045 in the corresponding half year preceding. The ratio of earnings on capital for the half year was 15.86 per annum, as against 15.81 for the whole year ending October, 1911. On capital and rest the ratio for the half just concluded v.as 8.08 per annum as against 8.62 per cent, for the last full year; and on average total assets the rate for the half year was 1.06 per cent. against 1.02 per cent. for the full year. So it will be seen that in the half year the big bank made a little better showing in the ratio of earnings upon capital and upon total assets and not quite so good a showing in the matter of ratio of earnings on average capital and rest. However, the falling off in this last mentioned item is more apparent than real. It is largely due to the bookkeeping entry put through last fall, whereby the premises account was written up to \$4,000,000 and \$3,000,000 added to rest account. This addition of \$3,000,000 to the rest account did not represent any increase in the funds employed by the bank and, therefore, did not enhance its earning power in the slightest degree. But, as the rest was nominally so much larger, the earnings when compared with the rest, appear relatively smaller.

This exhibit of the Bank of Montreal shows that the real earning power of the bank has been somewhat greater in the past half-year. During the half-year the deposits of the bank increased about \$11,-000,000—the funds so acquired being put into call loans elsewhere than in Canada. These loans command from 2½ to 3 p.c. and do not give a large return. An interesting comparison of the Bank of Montreal earnings may be obtained by taking the earnings for the year ended April, 1912, and setting them against the results for the year ended April, 1911. The 1912 profits were \$2,683,913 against \$1,829,173 in 1911. But the new system of declaring

THE HOME BANK

of Canada

Head Office

TORONTO 8 King St. West

Seven Offices in Toronto.

Branches and Connections throughout Canada

British and Foreign Correspondents in all the principal cities of the world.

JAMES MASON, General Manager.

Montreal Trust Company

Incorporated 1889

CAPITAL \$500,000.00 RESERVE -\$200,000.00

Our Booklet on Wills contains interesting and valuable information. It will be sent on application.

DIRECTORS

H. S. Holt, President Robt. Archer, Vice-Pres. Hon. R. Dandurand Sir W. M. Aitken, M. P. Geo. E. Drummend J. E. Aldred A. J. Brown, K.C. Fayette Brown Geo. Caverhill

N. Curry Hugh Paton E. L. Pease James Redmond T. J. Drummond F. P. Jones F. W. Ross W. B. Ross, K.C. Wm. Molson Macpherson A. Haig Sims C. E. Neill F. W. Thompson

V. J. HUGHES.

MANAGER

142 Hotre Dame Street, W.

The National Life Assurance

COMPANY OF CANADA.

Head Office, National Life Chambers, TORONTO.

Mr. ELIAS ROGERS, President.

Mr. ALBERT J. RALSTON, Vice President & Managing Director-

Business in force on the 1st April 1912 - \$15,125,000.00 Premium Income thereon - - \$555,000.00 Total Cash Assets - - - - \$1,915,000.00 Surplus to policyholders

The LIFE AGENTS' MANUAL, \$3.00 THE CHRONICLE MONTREAL.

The Royal Trust Co.

107 ST. JAMES ST., MONTREAL CAPITAL FULLY PAID . \$1,000,000 RESERVE FUND \$1,000,000

Boardfof Directors Right Hon. LORD STRATHCONA & MOUNT ROYAL, G.C.M.G. PRESIDENT.

Sir EDWARD CLOUSTON, Bart., VICE-PRESIDENT.

SIR H. MONTAGU 2 LLAN C. R. HOSMER H. V. MEREDITH R. B. ANGUS SIR W. C. MACDONALD DAVID MORRICE A. B. GREENSHIELDS A. MACNIDER SIR WILLIAM C. VAN HORNE, K.C.M.G.

H. ROBERTSON, Manager

SAFETY DEPOSIT VAULTS: 109 St. James St., Bank of Montreal Montreal

ರ್ಣ Standard Loan Co.

We offer for sale debentures bearing interest at FIVE per cent per annum, payable half-yearly. These debentures offer an ab-solutely safe and profitable investment, as the purchasers have for security the entire assets of the company.

Capital and Surplus Assets - - \$1,400,000.00 - - - - \$2,800,000.00

President : J. A. KAMMERER.

Vice-Presidents : W. S. DINNICK, Toronto, HUGH S. BRENNEN, Hamilton.

Head Office: Cor. Adelaide and Victoria Sts., TORONTO

The Trust and Loan Co.

Capital Subscribed. . . Paid-up Capital, . . 2,920,000 Reserve Fund, Reserve Fund,
Special Reserve Fund 1,420,565 365,000 MONEY TO LOAN ON REAL ESTATE AND SURRENDER VALUES OF LIFE POLICIES.

30 St. James St., Montreal

THE LAW UNION & ROCK

INSURANCE CO. LIMITED, LONDON.

Founded in 1806

Assets Exceed - \$45,000,000.00

Over \$6,000,000 invested in Canada. FIRE and ACCIDENT RISKS accepted. Canadian Head Office : 112 St. James Street, Corner Place d'Armes MONTREAL.

Agents wanted in unrepresented towns in Canada.

W. D. Aiken, Superintendent,
Accident Dept,
Canadian Manager

GOVERNMENT, MUNICIPAL AND CORPORATION BONDS

Our list comprises carefully selected offerings of Canadian Municipal, Government and some of the best class of corporation bond issues suitable for the investment of the funds of banks, trust and insurance companies, estates and private investors. The securities we offer combine the two essentials of a satisfactory investment, namely, safety and good interest return.

WOOD, GUNDY & COMPANY.

TORONTO, CAN.

the profits before making appropriations for premises was not in vogue a year ago. Taking the premises appropriations for the year ending April, 1911, to be \$700,000, the actual profits for that year would be \$2.529,173, or \$154,000 less than the profits for the year now ended.

The Imperial Bank's profits for the year just ended were \$1,004,340, against \$841,692 in the preceding year. This bank increased its resources by \$10,000,000 during its fiscal year. So, even if the new resources were employed at the same ratio of profit as in the year preceding, a considerable increase in amount of net earnings would be forthcoming. But there is an increase in all the ratios. Thus ratio of earnings to average total assets rose from 1.40 p.c. to 1.42 p.c.; ratio of earnings on average capital rose from 15.14 per cent, to 16.92 per cent.; and ratio of earnings to average capital and rest rose from 7.57 to 8.46 per cent. The large increase in ratio of earnings to the stockholder's funds probably results chiefly from the increase in deposits; and the small rise in ratio of earnings to total resources, no doubt, indicates that general rates of discount throughout the country are firmly maintain-

The Standard Bank also effected a large proportionate gain in total resources—the increase of liabilities being nearly \$4,000,000. This accretion of funds would naturally, under the conditions prevailing in the Canadian money market, enhance the earning power of the bank. The profits recently published were \$381,601, against \$373,208 in the preceding year. However, the ratios shown here do not compare as favorably with 1911 as do those of the Imperial. Thus the earnings are 1.08 per cent. of average total resources, as against 1.16 per cent. in 1911; they are 8.30 per cent. of average capital and rest, as against 8.48 per cent. in 1911. The ratio of earnings on capital shows an increase—19.08 per cent. in 1912, and 18.66 per cent. in 1911.

La Banque Nationale, too, increased its resources nearly \$4,000,000 during the year. Its profits are \$293,564 in 1912 against \$262,513 in 1911. In the case of this bank the ratio of earnings to capital and rest rose, while the ratio of earnings to total resources declined. Thus earnings to capital: 1912, 14.68 per cent.; 1911, 13.13 per cent.; earnings to capital and rest: 1912, 8.89 per cent.; 1911, 8.20 per cent.; earnings to total resources: 1912, 1.45; 1911, 1.53.

The Sterling Bank of Canada increased its resources by \$700,000 in the year. Its profits in 1912 were \$107,876 as against \$96,826 in 1911. Earnings to capital, 11.17 p.c. in 1912, and 10.30 per cent. in 1911; earnings to capital and rest, 8.65 per cent., 1912 and 7.93 per cent. 1911; earnings to total assets, 1.47 per cent. 1912 and 1.34 per cent. 1911.

Viewing these results comprehensively it would appear that discount rates are firmly maintained, and, as many of the banks are making large gains in deposits, they should be making good profits. One would expect the results to be well above the results published last year. On the other hand the year is young, and general conditions may change for the worse. In the meantime every bank that has reported has declared larger profits than in 1911.

PHOENIX ASSURANCE COMPANY, LIMITED. OF LONDON.

Established in 1782 and the first British fire office to enter the Canadian field (in 1804), the Phœnix Assurance Company, of London, is one of those great British offices to whom increasing years bring increasing power and wider activities. For many years a fire office, pure and simple, the Phœnix of London has since developed, in part by a judicious process of absorption of other offices, into an immense omnibus organisation. The latest absorption of this kind took place only last year. By taking over the Union Marine of Liverpool, the Phænix of London has at one stroke placed itself in an important position in regard to the business of marine insurance. But the management of the Phœnix has never been prone to the sacrifice of solid-ity in the interests of size. The balance sheet which has been lately presented, is convincing evidence in that connection, and the position therein disclosed is one upon which every member of the Phœnix staff from Sir Gerald H. Ryan, the well-known general manager, downwards may be cordially congratulated.

In its fire department last year, the Phoenix shared what appears to have been the common lot of the British fire offices, that is to say, its experience was somewhat less favorable than that of 1910. Of premiums amounting to \$6,992,280, losses absorbed \$3,845,655 or a proportion of 55 p.c. as compared with 49.7 per cent. in 1910-a ratio perhaps abnormally favorable. Expenses reached \$2,-691,555 or 38.5 per cent. of the premiums against 38.3 per cent. last year. While the experience both as regards losses and expenses was thus not so fortunate as in 1910, still the result of the year's business was the substantial profit of \$495,070 which with \$288,465 interest receipts, makes a total of \$743,535 transferred from the fire department to profit and loss account. As a matter of fact, and in line with the careful policy which always guides this company, more than this is replaced in the fire account by the transfer back of \$875,000 as an addition to the fire insurance fund, making that fund \$5,500,000. It will be readily seen that this is a strong position for any company to occupy.

In the life department, business has continued upon an extensive scale. New policies (net) aggregating \$6,160,345 and producing a new premium income (net) of \$272,245 were issued. Claims amounting to \$2,254,360 by death and \$590,725 by the maturity of endowment policies were within the expectation. With a total income of \$5,987,475 and outgoing of \$4,371,360, the result of the year's operations in the life department is an increase in the funds of \$1,616,-115 to \$51,814,030.

The closing of the year also marked the closing of a quinquennial for a section of the policyholders now

Guardian Assurance Company

Limited, of London, England

Subscribed Capital, \$10,000,000 Paid-up Capital, \$5,000,000 Total Assets, over \$30,000,000 Deposited with Dominion Government \$500,000.

Canadian Branch: Head Office, Guardian Building, MONTREAL.

CANADIAN TRUSTEES:

W. M. Ramsay, (Chairman) J. O. Gravel. R. Wilson-Smith. H. M. LAMBERT, Manager. BERTRAM E. HARDS. Assistant Manager.



CANADA BRANCH HEAD OFFICE, MONTREAL.

Geo. E. Drummond. Esc. . Sir Alexandre Lacoste. M. Chevalier. Esq. . William Molson Macpherson, Esq. Gardner Thompson, Manager.

J. W. Binnie, Deputy Manager.



Head Office: 112 St. James Street, Montreal

Sir E. S. Clouson, Bart., President,
J. Gardner Thompson, Vice-President and Managing Director.
Geo. E. Drummond, Esq., Sir Alex, Lacoste, M. Chevalier, Esq.,
Wm. Molson Macpherson, Esq., J. W. Binnie, Sec V.



The Northern Assurance Co. Limited

"Strong as the Strongest"

Accumulated Funds, \$38,800,000

HEAD OFFICE FOR CANADA 88 NOTRE DAME STREET WEST. MONTREAL.

G. E. MOBERLY. Supt. of Agencies.

ROBERT W. TYRE, Manager.

Marine

Accident

mmercial Union

Capital Fully Subscribed \$14,750,000 66,136,780 37,500,000 115,000,000 1,269,327 Life Fund and Special Trust Funds : :
Life Fund and Special Trust Funds : :
Total Annual Income exceeds :
Total Assets (31st December, 1911) exceed :
Deposit with Dominion Government : :

Head Office Canadian Branch: Commercial Union Building, 232-236 St. James Stroot Applications for Agencies solicited in unrepresented Districts: J. MCGREGOR, Manager. W. S. JOPLING, Assistant Manager. Canadlan Branch

attached to the Phœnix of London. Policyholders of the old "British Empire Mutual Life Assurance Company," which is now merged in the Phœnix, have reason to be congratulated upon the declaration of profits. The bonus addition to the sum assured was, on those full bonus policies paying the English rate of premium, which have been in force for five full years, \$125 per \$1,000, while on those policies paying the Canadian rate of premium the bonus is \$95. In "Temperance Section" the bonuses are even higher, being \$137.50 and \$105 respectively. In addition, very large interim bonuses are guaranteed in respect of policies becoming claims by death or survivance before the end of 1916. The chief contributory causes of the handsome results achieved were the high interest rate and the exceptionally low rate of mortality experienced during the period. And with the skilful direction which guides the Phoenix of London, it is fair to anticipate that both "British Empire Mutual," and the other policyholders of the Phenix will continue to have good reason to be satisfied with the results which will be achieved during the current quinquennium.

To sum up the results achieved in its different departments by the Phænix during 1910. The operations of the year resulted in an amount standing to the credit of profit and loss of \$3,992,085. From this, as already noted, has been set aside \$875,-000 as an addition to the fire reserve, increasing that reserve to \$5,500,000. There is transferred also to the marine fund \$572,560, making this fund \$2,500,-000. After making these and other allocations, paying dividends, etc., there is a balance carried forward on profit and loss account of \$1,416,740.

The following is a statement of the funds of the

company on December 31 last:—		
Fire Funds		. \$ 8,750,000
Life and Capital Redemption Funds		. 53,397,960
Employers' Liability, Accident and General		
Funds		400,020
Marine Funds		
Law Life Guarantee Fund		
Profit and Loss Account		1,416,740
Funds securing Debenture Stock (1911):.		1,389,750
Capital paid up		2,114,275
	_	

\$74,968,745 Provision for outstanding liabilities...... 1,912,415

Total Assets......\$76,881,160 Year by year these figures form an increasingly impressive exhibit, which should commend the Phænix to prospective customers in Canada of both fire and life policies. In the Dominion, management of the company continues in the able hands of Messrs, R. MacD. Paterson and J. B. Paterson, who maintain the high traditions which have always marked the conduct of this company's affairs. Last year the fire experience of the Phœnix in Canada was of a favorable character. Net cash received for premiums was \$1,055,569 and net losses incurred \$471,-408, a ratio of 44.66 p.c. Mr. H. B. F. Bingham is the Life Superintendent. Last year the Phœnix issued in Canada new life policies for \$729,900, and had a net amount of life insurance in force in Canada at the close of the year of \$6,120,270.

On May 31, the Canadian banks had 2,758 branches in operation. Forty-nine new branches were opened during last month, and six existing branches closed.

WORKMEN'S COMPENSATION IN ONTARIO: THE LABOUR DEMANDS.

Sir William R. Meredith, Commissioner for the Ontario Government to investigate the subject of workmen's compensation, has received from the local labour bodies recommendations which they believe should be the basis of the proposed provincial Workmen's Compensation Act. The statement is as follows:-

"It is unnecessary to refer to the present legislation in Ontario. Its uselessness has been pointed out for years by representatives of labour, its obsoleteness preventing any one from attempting to defend it. The ancient character of the present legislation may make it seem to many that a new act in harmony with modern conditions, with modern legislation in countries that have made serious attempts to solve the question, is in the nature of radical legislation, but that is because the matter has been so long neglected in Ontario. We propose:-

(1) That the act cover all employments, the employees of the Province, county, or other administrative body in the Province to be covered the same as employees in industries.

(2) Compensation for all injuries arising out of and in the course of employment.

(3) Compensation for being disabled or other injuries arising out of or the result of a specified occupation, the said disablement or injuries being in the nature of occupational diseases.

(4) The entire cost of compensation to rest upon employer.

(5) In the case of injuries resulting in death, the dependents as outlined in the British Act and State of Washington Act shall be the beneficiaries, with the expenses of the funeral as outlined also.

(6) The doctrine of negligence on the part of employee or employer, fellow-servant or otherwise shall have no place in the new legislation.

(7) State insurance in connection with the Compensation Act.

(8) The creation of a Provincial department of insurance with three Commissioners, for the purpose of administration of the act.

(9) Compulsory insurance of employers in the State Department by a yearly tax levied upon the industry or occupation covering the risk of the particular industry or occupation.

(10) The tax shall be on the yearly wage roll.

(11) No employer shall attempt to pay by deduction of wages of employee, by agreement or otherwise, such action to be regarded as a gross misdeameanor, as provided for in the State of Washington legislation.

(12) The schedules of payment under the act to be based upon the payments under the British Act, with the proportional increases due to the difference in the wages in Ontario, reflecting the difference in the cost of living.

(13) The Provincial Government shall provide revenue for the creation of the Department of Insur-

The Commission is to tour the Province for the purpose of hearing the views of labour men and employers in a number of centres. The arguments of the labour interests are expected to conform closely to the recommendations in the official statement, copies of which are being sent out to all the unions.

THE BRITISH AMERICA ASSURANCE COMPANY

Incorporated : 1833.

HEAD OFFICE: TORONTO

Old

Reliable Progressive

Capital Assets

\$ 1,400,000.00 2.061.374.10

Losses paid since organization

35,000,000.00

DIRECTORS:

Han CRO. A. COY. President. ROB. 4, UN, Treatent.
ROBT. BICKERDIKE, M.P.
R. W. COX
JOHN HOSKIN, K.C., LL,D.
D. B. HANNA
ALEX. LAIRD
Z. A, LASH, K.C., LL,D.

W. B. BROCK, Vice-President W. E. BROCK, 11c-Fresident
GEO. A. MORROW
AUGUSTUS MYERS
FREDERIC NICHOLLS
JAMES KERR OSBORNE
SIR HENRY M. PELLATT
R. R. WOOD

W. B. MEIKLE, Managing Director

W. B. MEIKLE, General Manager

EVANS & JOHNSON, General Agents

26 St. Sacrament Street : :

NORWICH UNION FIRE OFFICE.

Founded 1797.

AGENTS WANTED

Head Office for Canada

TORONTO.

MONTREAL

JOHN B. LAIDLAW, Manager.

JOHN MacEWEN. Superintendent at Montreal.

L'UNION FIRE INSURANCE COMPANY. Limited

Head Office : PARIS, France. Established 1828

Capital fully subscribed . . \$2,000,000,00 4.651.840.00 Net Premiums in 1910 . .

Total Losses paid to 31st Dec., 1910 78,500,000.00

Canadian Branch:

94 NOTRE DAME ST. WEST, MONTREAL

Manager for Canada:

MAURICE FERRAND.

First British Insurance Office Established in Canada, 1804

INTENDING ASSURERS

Should read the "THREE MINUTES" Leaflet

PHOENIX ASSURANCE CO., Limited,

OF LONDON, ENGLAND (Founded 1782)

Copies of this and full information regarding the Company's system, its equitable principles and liberal policies, may be obtained at the Head

100 ST. FRANCOIS-XAVIER STREET, MONTREAL

The Company offers to the Public every advantage which

LIFE ASSURANCE

conducted under the most favourable conditions is capable of affording:

At the BONUS DIVISION for the five years ending 31st DECEMBER, 1910

(1) A UNIFORM ADDITION of \$85 per \$1,000 was declared on all classes of Full-Bonus Policies.

(2) A GUARANTEED BONUS was also declared of \$12.50 per \$1,000 per annum on Full-Bonus Policies becoming claims by death, and \$17 per \$1,000 per annum on Endowment Assurances maturing before 31st December, 1915. These bonuses apply to new as well as existing policies.

R. MacD. Paterson, | Joint | Managers H. B. F. Bingham, Life Superintendent. J. B. Paterson.

Agents Wanted

Established 1864.

New York Underwriters Agency.

Policies secured by Assets - \$24,363,635

PROVINCIAL AGENTS.

MURPHY, LOVE, HAMILTON & BASCOM,
Toronto, Ont.
OSLER, HAMMOND & NASTON,
Winnipeg, Man.
ALFRED J. BELL,
Halifax, N.S.
Honace HASZARD,
Charlottetwn, P.E.L.

T. D. RICHARDSON, Supt. for Canada, TORONTO

LONDON MUTUAL FIRE INSURANCE CO.

HEAD OFFICE

TORONTO

ESTABLISHED 1859 . Assets on December 31st 1911 - -

\$926,906,76 Liabilities on December 31st, 1911 - \$337,306.07

SURPLUS on December 31st, 1911 \$589,600.69 Security for Policy Holders - - \$967,910.97

F. D. WILLIAMS,

Managing Director.

LONDON & LANCASHIRE FIRE INSURANCE COMPANY.

The London & Lancashire Fire Insurance Company has lately been celebrating its jubilee. Afflicted in its early days, perhaps, with even more than the usual run of troubles which always beset the infant fire insurance company, the London & Lancashire Fire has long since grown up to occupy one of the leading positions among the British fire companies. Perhaps, nothing more graphically shows the very rapid growth of this com-pany in its later years than the following figures:—

		Net premiums.	Reserve.
1862		.\$ 117,000	\$ 5,795 *265,360
1871		. 705,000	1.111,335
		0.000.000	3,961,952
1891			6,168,835
1991		11,422,000	13,496,720
1911	*Defic	CIU.	

In part, this growth has come about through the absorption of other companies. In the course of its career, the London & Lancashire Fire has, in fact, bought up between thirty and forty companies of various kinds, including three in Canada. In this field, the company has been long and honourably known. Canadian business was started by the London & Lancashire Fire in 1880 by the appointment of general agents for Nova Scotia, New Brunswick

and British Columbia.

In 1882 an office was opened in Toronto, and the late Mr. Frederick A. Ball, a well-known and successful underwriter, was appointed manager for the remaining provinces and chief agent for Canada. Upon the death of Mr. Ball in 1885, Mr. W. A. Sims succeeded to the management. Mr. Sims was a careful and experienced insurance man, and conducted the company's affairs with great satisfaction until 1892, when he resigned. Mr. Alfred Wright was appointed in 1893 to succeed Mr. Sims. Mr. Wright had served under Mr. Ball for a number of years in another company and joined the staff of the London and Lancashire at the time Mr. Ball assumed the management in 1882. He remains the able manager at the present time, while Mr. A. E. Blogg, an old member of the staff, has lately been appointed branch secretary. Through the hearty and appreciated cooperation of the entire office staff, and of the secretaries for the various provinces, of whom Mr. T. F. Dobbin is at Montreal, and Mr. Arthur W. Blake at Winnipeg, and the officials of the subsidiary companies, the organization in Canada has been soundly built up. Including those of the subsidiary fire and accident companies, premium receipts in Canada last year were over \$1,110,000, as compared with \$374,000 in 1901. It is evident from these figures that a large advance has been made in the London & Lancashire Fire's Canadian interests within the last decade.

The figures published on another page show that the operations of 1911 produced results which were satisfactory. In the three departments of fire insurance, accident insurance and marine insurance, business was such as to give a substantial surplus in each case. Fire premiums reached \$7,825,630, compared with \$7,779,000 last year. Losses and expenses amounted to \$6,428,280, leaving a surplus of

\$1,397,350.

Accident premiums were \$2,708,770 against \$2,-674,725 in 1910. Losses and expenses reached completely regaining his health.

\$2,478,440, leaving a surplus of \$230,330. Marine premiums were \$891,620, and losses and expenses, \$683,700, so that the balance is \$207,920. Together, these three accounts show premiums of \$11,426,020, and losses and expenses of \$9,590,420, leaving a surplus of \$1,835,600. Adding interest on investments, \$461,656, there is the handsome surplus on the year's business of \$2,297,256.

Last year the London and Lancashire Fire received in Canada for premiums \$549,226 and there was paid

out for losses \$357,795.

Insurance in the United States.

(Exclusive Correspondence of The Chronicle.)

Fire Underwriters in Conference—President Babb on State Rate-making-Personal and Company Notes.

The annual meeting of the National Board of Fire Underwriters, always one of the important fire insurance events of the year, was held on the 23rd ult., and the sentiments surrounding the meeting were of a mingled nature, combining good cheer with much discouragement. The discouragement arises from the fact that fire underwriting conditions continue to be unpromising, as we shall show hereafter; the encouraging features include the fact that the Board is harmonious; that it still stands for right principles so far as fire underwriting is concerned; that it is bravely backing the National Fire Protection Association, and its active and physical representative, the Underwriters' Laboratories; and that the companies are a unit in their desire and effort to repress the fire loss, and to combat hostile legislation.

Special attention ought to be called to the annual address of President George W. Babb, U.S. manager of the Northern, which was full of most important and significant suggestions. Mr. Babb drew attention to the increased percentage of taxation, which is yearly becoming more burdensome, annoying and unfair. He pointed out the small underwriting profit last year and in the past ten years, which in 1911 was but sixty-six hundredths of one per cent., while in the ten-year periods an actual loss of .51 per cent. was

shown.

One of the strongest points in the address was Mr. Babb's attack on State rate-making. No finer epigram was ever uttered or written in connection with fire insurance than was made by Mr. Babb in the following words:

"It appears to me to be self-evident that whoever pays the losses should make the rates, and whoever makes the rates should pay the losses.

"If the state makes the rates the state should pay

the losses and take the premiums."

As Mr. Babb clearly points out, if the state makes maximum rates for the fire companies, leaving the latter to pay the losses, the state should also guarantee a reasonable profit on the business, otherwise, it is evident that state rates will prove to be practically a confiscation of the companies' money.

Mr. Babb's re-election to the presidency was sufficient evidence of the appreciation of his efforts.

PERSONAL AND COMPANY NOTES.

President John R. Hegeman, of the Metropolitan Life, is at present in Marienbad, Germany, where he is trying the famous water cure, in the hope of



ONTARIO AND NORTH WEST BRANCK

8 Richmond Street, East, TORONTO

PROVINCE OF QUEBEC BRANCH

164 St. James St., Cor. St. John St., MONTREAL.



HEAD OFFICE TORONTO MONTREAL BRANCH: Thomas F. Dobbin, Resident Secretary, 164 St. James St. QUEBEC BRANCH: C. E. Sword, Resident Secretary, 81 St. Poter St.

WINNIPEG BRANCH: A. W. Blake, District Secretory, Canada Building, Donald Street.

The Yorkshire Insurance Co., Limited

of YORK ENGLAND. ASSETS, \$13,000,000

Alex. L. MacLaurin, Esq.

MONTDEAL

FIRE INSURANCE granted on every description of property at Tariff rates.

LIVE STOCK INSURANCE. This Company has a large Live Stock business in England and elsewhere, and is the FIRST COMPANY, licensed by the FEDERAL GOVERNMENT, to transact Live Stock Insurance in the Dominion.

APPLICATIONS FOR AGENCIES are invited from responsible persons.

ACCIDENT DEPARTMENT. - Personal Accident, Sickness, Employers' Liability, Elevator Liability, Teams Liability, Public Liability, Plate Glass.

CANADIAN DIRECTORS.—Hon. C. J. Doberty Alphonse Bacine, Esq.

G. M. Boswerth, Esq. Canadian Manager, P. M. WICKHAM, Montreal.

The

WESTERN

Assurance Company

Incorporated in 1851.

CAPITAL \$2,500,000.00 ASSETS \$3,284,179.93

LOSSES paid since organization of Company . . over \$55,000,000

DIRECTORS

Hon. GEO. A. COX, President. W. R. BROCK, Vice-President. W. B. MEIKLE, Managing Director.

ROBT. BICKERDIKE, M.P. D. B. HANNA JOHN HOSKIN, K.C., LL.D. ALEX. LAIRD AUGUSTUS MYERS

JAMES KERR OSBORNE

Z. A. LASH, K.C., LL.D. E. W. COX GEO. A. MORROW FREDERIC NICHOLLS SIR HENRY M. PELLATT, C.V.O. E. R. WOOD

HEAD OFFICE. TORONTO

FOUNDED 1792. INSURANCE COMPANY OF NORTH AMERICA

PHILADELPHIA, PA. CAPITAL, SURPLUS TO POLICY HOLDERS . \$4,000,000.00 7,743,980.17 **ASSETS** 16,001,411.66 LOSSES PAID EXCEED . 149,374,312.55 ROBERT HAMPSON & SON, LIMITED GENERAL AGENTS FOR CANADA

Scottish Union and National

Insurance Co., of Edinburgh, Scotland

ESTABLISHED 1824

Capital, \$30,000,000 Total Assets, 54,260,40H Deposited with Dominion Gov't, 276,000 Invested Assets in Canada, . 3,091,681

NORTH AMERICAN DEPT., HARTFORD, CONN. U.S.A.

JAMES H. BREWSTER, Manager ESINHART & EVANS, Resident Agents MEDLAND & SON. ALLAN, LANG & KILLAM, Montreat Torouto Winnipeg

THE LIFE AGENTS' MANUAL - - \$3.00 Published by The Chronicle, Montreal.

Manager Frank Lock, of the Atlas Assurance Company, is abroad on a tour of rest and recreation.

Col. A. H. Wray, U. S. Manager of the Commercial Union, went to Europe to participate in the fiftieth anniversary of the company.

Vice-President Thomas A. Buckner, of the New York Life, is absent on the Pacific Coast.

The Royal Indemnity Company recently wrote in the South an accident policy of \$200,000, of which it re-insured \$140,000.

The examination of the U. S. Branch of the North British & Mercantile Insurance Company, recently made by the New York Insurance Department, makes a fine showing for the company. QUERIST.

New York City, June 5, 1912.

PALATINE INSURANCE COMPANY, LIMITED.

The Palatine Insurance Company, Limited, of London, England, is the latest of the British fire offices to enter the Canadian field. It has recently received its license from the Dominion authorities and, as will be seen by an announcement on another page, applications are now invited for agencies

throughout Canada.

In every way, the Palatine Insurance Company is a desirable addition to the long list of British offices now transacting business in Canada. Although only established in 1900, the Palatine has already been built up to a position of strength. It has the very great advantage of close association with the Commercial Union Assurance Company, Limited, so that holders of its policies have the comfortable assurance that behind the specific security for their policies, ample as that is, lie the great wealth and the vast resources of the Commercial Union.

The Palatine's balance sheet, published on another page, shows assets aggregating \$4,000,000, the company's investments being in the highest class of securities. A fire fund of more than \$2,600,000 has been built up. Net premiums last year aggregated \$2,265,000, and claims absorbed \$1,355,000. In the Canadian field the Palatine is under the management of Mr. James McGregor, of Montreal, sub-branches being carried on at Winnipeg and Vancouver. It may reasonably be anticipated that with its influential connections the Palatine will in the future occupy an important position among the British fire offices transacting business in the Dominion.

The Canadian Fire Record.

St. CATHARINES, ONT.—House of Charles Boyd, Hainer street, destroyed, June 4. Origin, lamp ex-

Sorel, P.Q.-Main building of St. Lawrence Saw & Steel Works gutted, May 30. Loss partly covered

PARKHILL, ONT .- Parkhill flour mill destroyed, June 3. Loss \$15,000 with insurance of \$7,000. Insufficient water supply.

WINDSOR, ONT.—Two fires were started in wood and feed yards of D. Purvis, June 30, by incendiaries, Not much damage done.

PENTETANGUISHENE, ONT.—Saw mill of the C. Deck Company, burned May 31. Supposed origin, overheated bearing in engine house.

PRINCE ALBERT, SASK .- Building of Prince Albert Foundry Company, burned May 31. Loss on building placed at \$4,000; on machinery at \$17,000. Insurance \$2,500.

HALIFAX, N.S.-Riverside hotel in a Queen's County vilage, occupied by Laurie Bros., general dealers destroyed, June 3. Part of contents saved. Building insured for \$1,000.

WINNIPEG, MAN .- Four new houses on Home street, owned by T. Iversion, R. W. Fiddler, and Blanchard & Thompson, contractors, burned May 30. Loss about \$40,000. Supposed origin, tramps.

LEVIS, P.Q.—Residence occupied by J. B. Boulanger, broker, burned June 2. Supposed origin, lamp explosion. House owned by Miss Turgeon, and insured for \$2,000. Occupant had no insurance.

CORNWALL, ONT.—St. Lawrence Hotel at Farran's Point destroyed, June 2, with dance hall, frame stable, and adjoining tenement house. Fire started in stable. Hotel partly covered by insurance. Mrs. Pratt occupier, had \$800 insurance on tenement house.

WAINWRIGHT, ALTA.—Business section destroyed, May 26. Burned properties include the Auditorium block, a moving picture theatre, the fire hall, J. A. Lush's store, Primrose restaurant, Small Bros'. furniture store, Bonson's clothing store, the Union Bank and Monahan's pool parlors. Loss placed at \$50,000.

Montreal.-Bellevue Hotel, Notre Dame de Grace, damaged to extent of \$500, June 5. Stable in rear of residence of Miss A. B. Murray, 28 Murray avenue, damaged, June 5. Supposed origin, defective chimney. Peck Rolling Mills, Mill street, Point St. Charles, damaged, June 5. Loss placed at \$12,000.

St. John, N.B.—Fire which started in rear of fourstorey building occupied by Hutchings & Co., spring bed and mattress manufacturers, spread to four storey building adjoining occupied by Patterson and Co., printers. Total loss placed at \$30,000, \$6,000 to the Hutchings plant and \$10,000 to the Patterson plant,

remainder to buildings.

COBALT, ONT .- Fire broke out in the Lyric Theatre, June 5, and spread widely. The losses so far as reported, aggregate \$160,000, with insurance amounting to not more than \$30,000. A list of the heaviost losers are:-Cobalt Hotel, John Martin, proprietor, loss \$60,000; Milton Carr & Sons, general merchants, \$30,000; Len Coyne, men's furnishings, \$15,000; A. H. Black, jeweller, \$3,000; Lyric Theatre, Hart and Wallace, \$2,500; Hart, Abbott, barber shop, \$1,200; Township of Coleman offices, \$1,000; Customs Offices, \$300; Opera House Building, \$25,000; Charles Reckin, flour and feed, \$2,000; Bank of Commerce, \$500; Mrs. Harrington, restaurant, \$2,000; Hunt and Moore building, \$5,000; McLaughlin, tailor shop, \$200; Mines Chemical Supply Company, \$500; Galoska Building, \$6,000; Drs. Schmidt and Clark, \$2,000; George Ross, town solicitor, \$1,500; Nipissing Land Company, \$500; A. L. Herbert, customs broker, \$300; other residents of the Opera House block, \$2,000; Hunter block, damaged, \$1,000; other minor losses, \$5,000.

GRESHAM

Life Assurance Society, Limited

Founded 1848

Funds: FIFTY MILLION DOLLARS.

Incomes Increased.

APPLY FOR AN AGENCY.

ADDRESS:

ARCH. R. HOWELL,

Manager for Canada,

MONTREAL.

ACCIDENT AND SICKNESS INSURANCE

Gentleman of wide experience is open to represent first class company in Western Ontario. High class business. Please address,

"ACCIDENT"
The Chronicle,
P. O. Box 1502,
Montreal.

Manager Wanted

The Dominion Gresham Guarantee and Casualty Co. require a Manager for the new branches of their business and invite applications for the position.

Applicants must state what experience they have had in these departments, which include Employers' Liability, Personal Accident, Health, Fidelity and Automobile Insurance, and what salary they expect.

Applications by letter only, which will if desired be considered strictly confidential, may be addressed to

THE PRESIDENT,

Dominion Gresham Guarantee & Casualty Co.

NEW P. O. BOX 577,

MONTREAL, P.Q.

MADE IN CANADA.



"MACEY" INTER-INTER DESK.

LOOK THIS OVER

Every office man will appreciate the Macey Inter-Inter-Desk.

BECAUSE you have your correspondence file right at your hand.

BECAUSE you can have your card Index right there too.

BECAUSE you can put any other unit in you may wish.

THINK IT OVER

and consider how many minutes you can save in a day, by having these conveniences right at your hand. The units also being interchangeable with those in your filing Cabinets.

YOU ALSO GET

The 'Classiest' and most perfectly constructed desk in the Market, as well as the most convenient. We make these Desks in both Roll Top, and Flat Top, both double and single. Also in Typewriter Desks.



General Offices : : : : WOODSTOCK, ONT.



SHOWING DESK IN USE.

ATLAS ASSURANCE COMPANY, LIMITED.

Preferring stability to size and pursuing an even course which makes for the safety and satisfaction of its policyholders rather than for any self-glorification of its management, the Atlas Assurance Company, of London, England, presents for 1911, a fire account and balance sheet of an entirely favorable character. Net fire premiums for the year were \$5,205,827, and losses (including about \$25,000 contributions to Fire Brigades), \$2,809,177, or a proportion to premiums of 53.9 per cent. While this is somewhat larger than the ratio of 1910, in this respect the Atlas is merely sharing the common lot of the British fire companies in regard to last year's experience, and, in any event, the ratio of 1911 is not an excessive one. Commission, expenses of management and foreign state and municipal taxes absorbed \$1,950,056, or 35.5 per cent. of premiums. The net result of the year's business of the fire department is the handsome profit of \$446,652. Of this amount only \$153,677 is transferred to profit and loss account, together with \$169,618 interest, and the remainder is used on the conservative lines of policy for which the Atlas is well-known, in making a further addition to the fire fund, which is thus increased to \$5,332,885, or a proportion to the net premium income of fully 102 per cent.

While in Canada confining its attention to fire business, under the energetic direction of Mr. Matthew C. Hinshaw, of Montreal, manager for Canada, the Atlas elsewhere has a considerable business in other branches of insurance. This will be seen from the following statement of its funds as at December 31, 1911:—

Fire fund Employers' liability, accident and general insur-	
ance funds	169,130
Sinking fund and Capital Redemption fund	440,415
Contingency fund	110,910
Life Fund	10,566,085
Total funds	\$16,619,425

Additionally, policyholders have the security of \$1,320,000 paid-up capital and \$9,680,000 uncalled capital, so that the total security to policyholders is \$27,610,425.

As shown by the statement on another page the assets of the Atlas aggregate now practically \$20,000,000. It is an excellent showing.



Profits amounting to \$280,036 are shown in the annual report of the Maple Leaf Milling Company. Dividends on the preferrel stock were paid, after which it was found that there was a balance of \$111,095, equal to 4.4 per cent. on the \$2,500,000 outstanding common stock.

Market and Financial Briefs

The Bank of Montreal has arranged to open a Branch at Magog, P.Q.

Fire Chief Finch, of Guelph, Ont., has been reinstated for three months.

The stock of the new Bank of Saskatchewan, of Moose Jaw, will be sold at a premium. The authorised capital is \$1,000,000 and it is hoped to begin business in the fall. Mr. R. H. Fulton, formerly associated with several of the Canadian banks, has been appointed general manager.

The Government of Ontario is issuing, through the Bank of Montreal, a loan for £200,000. A London' issue will be made. The money will be used for purposes of development in Northern Ontario, for which purpose the Government received power last year to borrow \$5,000,000.

A meeting of the shareholders of the Eastern Trust Company has been called to consider a proposal to increase the capital stock of the company from \$600,000 to \$1,000,000, and if the proposal is approved to decide at what price the new issue of 4,000 shares will be made. The meeting will be held at the head office of the company in Halifax on June 19th.

Montreal bank clearings for May were \$248.675,-889, compared with \$222,790,180 in April, and \$209,-494.401 in May, 1911. This shows an increase of very close to \$40,000,000 in the year and nearly \$26,-000,000 over a month ago. The bank clearings in Toronto for May were \$206,382,091, also the highest on record. For May, 1911, they were \$163,524,420. For the first five months of this year the clearings total \$857,445,042.

Press notices and dispatches, as collated by the bonding department of the Fidelity & Casualty Company of New York, indicate, for the months of February and March, 1912, the following defalcations:

rions.	ebruary.	March.
Banks and trust companies	\$114,600	\$12,700
Beneficial associations	0,220	29,549
Public service	33,002	11,854
General business	279,239	359,018 2.700
Insurance companies	1.010	2,100
Transportation companies	$\frac{1,040}{14,000}$	
Court trusts	6.980	12.918
Miscellaneous	0,560	10,010
Total	\$452,090	\$428,739

DOMINION BOND COMPANY, LIMITED

MONTREAL, TORONTO, OTTAWA and LONDON, ENGLAND.

Municipal, Corporation and Industrial Bonds

MONTREAL OFFICE:
Merchants Bank Building.

ASSETS OVER \$44,257,341

1911

BUSINESS IN FORCE \$135,615,253

RECORD YEAR

CANADA LIFE

THE GROWTH IN ASSETS,

THE SURPLUS EARNED,

THE NEW PAID-FOR POLICIES,

THE INCOME BOTH FROM PREMIUMS AND INTEREST.

were all the Greatest in the Company's history of 65 years.

Agents who would share in the success of the Company should write

Canada Life Assurance Company,

Head Office: TORONTO.

BRITISH AND CANADIAN UNDERWRITERS

OF NORWICH, ENGLAND.

ASSETS

\$10,457,000

Head Office for Canada, . TORONTO.

JOHN B. LAIDLAW, Manager.

Chief office for Quebec,
Lake of the Woods Bldg., MONTREAL.
JOHN MacEWEN, Superintendent.

AGENTS WANTED.

Union Mutual Life Insurance Co.

Of Portland Maine.

FRED. E. RICHARDS, President.

Accepted value of Canadian Securities held by Federal Government for protection of policyholders, \$1,206,576.

All policies issued with Annual Dividends on payment of second year's annual premium.

Exceptional opening for Agents, Province of Quebec and Eastern Ontario.

WALTER I. JOSEPH, Manager,

151 St. James Street, Montreal.

CITY AGENTS WANTED

THE ACADIA FIRE INSURANCE CO.

(TARIFF)

Apply MORRISEY, ROBINSON & FREYGANG, General Agents
402 POWER BUILDING, - - MONTREAL

"Pre-eminence in Benefits to Policyholders"

The Watchword.

THE MUTUAL LIFE

INSURANCE COMPANY OF NEW YORK

PAID TO POLICYHOLDERS in 1911 \$57,353,726.13

RECEIVED FROM POLICYHOLDERS in 1911 \$55,582,183,20

EXCESS OF PAYMENTS OVER RECEIPTS \$1,771,542.93

\$13,631,857.73

APPORTIONED FOR DIVIDENDS IN 1912 \$15,146,685.72

MUTUAL LIFE AGENTS MAKE MOST MONEY
BECAUSE

MUTUAL LIFE POLICIES SELL MOST FREELY

For terms to producing agents, address :

George T. Dexter

2nd VICE PRESIDENT

34 Nassau Street

New York, N.Y.

THE LIFE AGENTS' MANUAL

New and greatly Enlarged Edition Revised down-to-date.

Price \$3.00

The Chronicle

Montreal.

1862



1912

Results of Business, 1911

Fire Pre	minma				87.	825,630		
					,		. \$6,428,280	
" Los	sses and	Expense	s ·	•	•		. 40,420,200	\$1,397,350
" Su	rplus .							Ψ1,007,000
	t Premiu				\$2,	7 0 8, 7 70	EO 470 440	
**	Losses	and Ex	penses			•	\$2, 478,44 0	
**	Surplu							\$ 230,330
Marine	Premiun	ns .			\$	891,620	700	
**	Losses a	nd Expe	enst s				\$ 683,700	e 007 000
"	Surplus							\$ 207,920
	•				\$11,	426,020	€9,590,420	\$1,835,600 461,650
Interest	t on Inve	stments		•	•			
TOTAL	SURPLU	S FOR	YEAR					\$2,297,2 50

Chief Office for Canada, 8 Richmond Street East, Toronto

A. E. BLOGG. Branch Secretary.

ALFRED WRIGHT, Manager and Chief Agent.

Quebec Province Branch: Office, 164 St. James Street, Montreal. T. F. DOBBIN. Resident Secretary.

WANTED

One of the large, well-established casualty companies wishes to secure the services of a competent contract and fidelity guarantee bond UNDERWRITER. Good salary and permanent position for the right person. All communications treated confidentially. Address,

"BOND UNDERWRITER,"
The Chronicle,
P.O. Box 1502,

Montreal.

WANTED

PROVINCIAL MANAGER. A leading Life Insurance Company requires the services of a Manager for Manitoba. Communications confidential. Address,

" MANAGER "
The Chronicle,
P.O. Box 1502,
Montreal.

FIRE, PLATE GLASS, WEATHER, AUTOMOBILE AND BURGLARY ETC. INSURANCE

Gentleman of wide experience is open to represent first class company in Western Ontario. High class business. Please address,

" INSURANCE "

The Chronicle,

P. O. Box 1502

Montreal.

MARINE INSURANCE

Gentleman of twenty years' experience, exrepresentative of Lloyd's, about embarking in business for himself, is open to represent a few first class companies, west of Toronto. Please address. "MARINE"

The Chronicle,

P. O. Box 1502,

Montreal.



The Employers' Liability

Corporation Limited Assurance

OF LONDON, ENGLAND

TRANSACTS: Personal Accident, Health, Liability, Fidelity Guarantes and Fire Insurance.

Most Liberal Policies Issued Offices: MONTREAL, TORONTO

Managers for Canada, GRIFFIN & WOODLAND.

Canadian

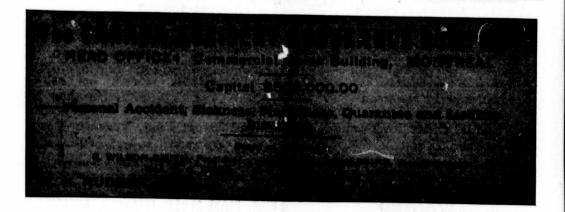
Government

Deposit : : :

\$655,545.00

STANDS FIRST

in the liberality of its Polley Contracts, in financial strength, and in the liberality of its loss settlements



TORONTO: Traders Bank Building VANCOUVER

WINNIPEG

MONTREAL: Merchants Bank Building

The OCEAN ACCIDENT & GUARANTEE CORPORATION, Limited of LONDON, England

FOUNDED 1871

Accident, Health, Employers' Liability, Guarantee and Plate Glass Insurance UNRIVALLED SECURITY LIBERAL POLICIES

ASSETS EXCEED CLAIMS PAID, over \$45,000,000

Canadian Head Office

TORONTO, Ontario

CHARLES H. NEELY, General Manager for Canada and Newfoundland.

R. WILSON-SMITH Financial Agent

160 St. James Street

Montreal

Specialty: | INVESTMENT SECURITIES—Suitable for Deposit with Canadian Government. INVESTMENT SECURITIES—Suitable for Banks, Trust Estates, Insurance

CABLE ADDRESS: CHRONICLE.

PALATINE INSURANCE COMPANY,

PREMIUMS---FIRE, 1911, NET. - \$2,264,769

129,270 INTEREST---1911, NET. . - - -

TOTAL - \$2,394,039

BALANCE SHEET, 31st DECEMBER, 1911.

23,445

222,000

LIABILITIES.

SHAREHOLDERS' CAPITAL-Preference-100 Shares of \$50 each, fully paid Ordinary—9,900 Shares of \$50 each, 495,000 fully paid 2,615,290 416,514

Fire Insurance Fund Loan Account Bills payable Claims admitted or intimated but not paid, less amounts recoverable under Reinsurances Amounts due to Agents and others \$24,749

Amounts due to other Companies for Reinsurances 73,342 98,091 Balance Profit and Loss Account 111,375

\$3,986,715

ASSETS.

INVESTMENTS-

British Government Securities	\$ 51,187
Foreign Government Securities	174,994
Foreign Government Securities	689,433
Foreign Municipal Securities Foreign Municipal Securities Railway and other Debentures and Debenture Stocks—Home and Foreign	1,795,894
Dollway and other Preference and	
Guaranteed Stocks	420,160
Guaranteed Stocks	1.000
Ordinary Stocks	460,233
Branch and Agency Balances	897
Diu- Bessivable	555
Outstanding Interest	333
Outstanding Interest Companies for Re-	
Amounts due by other Companies for Re-	156,842
termonoog and Losses	235,520
Cash in hand and on Current Account	233,320

\$3,986,715

Canadian Branch Office: Commercial Union Building, Montreal

JAMES McGREGOR. MANAGER.

W. S. JOPLING, ASST. MANAGER.

RESPONSIBLE AGENTS WANTED AT ALL POINTS IN CANADA.

For Points in Ontario, Quebec and Maritime Provinces:

Apply to The Branch Manager, Montreal.

For Points in Manitoba and Saskatchewan:

Apply to John Holroyde, Sub-Branch Manager, Keewayden Building, Winnipeg.

For Points in British Columbia and Alberta:

Apply to A. T. Von Etlinger, Sub-Branch Manager, Bower Block, Vancouver.

BONDS vs MORTGAGES

A South African Investor who recently visited Vancouver asked us to explain the seeming anomaly whereby $7\frac{1}{2}$ per cent. could be secured on first mortgages if they were as safe as the average Railway Bond bearing say $4\frac{1}{2}$ per cent.

Our explanation was that American Railroads are now bonded up to fully 60 per cent of their value, while Vancouver first mortgages placed by this Company never exceeded 50 per cent of conservative valuation and we knew our valuations to be conservative, while it must be admitted that water constituted an appreciable part of American Railway Capitalization

But the Railroad is, generally speaking, able to place its loan when conditions are favorable and is, moreover, on account of the volume of its borrowings able to secure funds in that part of the world where money is, to some extent, a drug on the market, while the individual borrower on first mortgages on real estate requires comparatively small amounts and pays prevailing Vancouver bank rates.

We further pointed out that while money rates throughout the world have a tendency to increase, yet this tendency is greater in Vancouver than other places on account of the increasing demand for money to develop the natural resources of the Province.

The prevailing Bank or Mortgage rate in Vancouver a few years ago was about 6 per cent. while to-day it is 7 per cent to 8 per cent.

Another point favorable to Vancouver first mortgages as compared with Bonds is the question of duration.

Bonds generally have long term maturities while first mortgages usually mature in 3 years.

Many shrewd financial men claim that the increase in the gold supply is due to improved methods of extraction of gold from ore.

That being true, it would seem likely that the increase in gold will continue, thus tending to further increase money rates. Consequently it would seem wise to loan on short terms rather than on long terms, thus permitting the reinvesting of funds at stated limited periods, whereby the maximum of earning power may be maintained.

We have a booklet telling of the care exercised and precaution used in making loans netting investors 7½ per cent. This booklet will be promptly forwarded on application.

DOMINION TRUST COMPANY, LIMITED

Head Office: VANCOUVER, B.C.

Offices: VANCOUVER, VICTORIA, NANAIMO, NEW WESTMINSTER, REGINA, CALGARY AND LONDON, ENGLAND
Operating in Quebec Province as

DOMINION OF CANADA TRUSTS COMPANY

Quebec Bank Building, MONTREAL, P.O.

W. R. ARNOLD, Managing Director.

Stock Exchange Notes.

Thursday, June 6th, 1912.

The King's Birthday falling on Monday, the Stock Exchange was closed and there were only five days' trading in this week's market. Business has dwindled away this week with price movements downward. The general buoyancy and aggressive buying so much in evidence recently seems to have run its course in the meantime. The feeling continues optimistic, however, and there is no pressure of selling. This relapse into dullness has revived talk of the public not being in the market at the high level which has been reached, but it is not thought that any very serious setback in the upward swing will take place at present. Expectations on the contrary are for a resumed advance and higher prices for a number of issues later on.

R. & O., which has been selling ex rights of the new stock. is being favorably spoken of at prevailing figures, and for an 8 per cent. stock seems to have a good speculative outlook. The Mackay issues, which had been almost altogether neglected, came into prominence this week on strong buying based on rumors from New York of increased earnings of some of its controlled companies. The Common advanced about two points and the Preferred was also up fractionally. Toronto Rails after their advance to the new high level of over 141 have become somewhat easier but very active. and Montreal Power and Rio also re-acted to lower figures. The annual meeting of the Montreal Light, Heat & Power has taken place and the chief features of the prosperous year just closed were dealt with in our columns last week. The unlisted stocks shared in the general lifelessness of the trading, and the turnover this week has been small. The Bank Stocks continue to bear an important part in the general trading with prices well maintained. Dominion Steel Common shows a contraction of sales as compared with the previous week. It is understood that the original plan in connection with a distribution to Spanish River shareholders has been changed and meetings of shareholders have been called for both the Spanish River and Ontario Pulp Companies for the 17th of June to consider a proposal for the former to take over the Ontario Pulp & Paper Company. Money conditions locally remain the same and the Bank of England rate is unchanged.

SUMMARY OF WEEK'S SALES AND QUOTATIONS.

				Net
Security.	Sales.	May 31, 1912		change
Canadian Pacific	9-8	2701	26 ½ X.D	+ 11
"Soo" Common	525	1427	1413	- 11
Detroit United	672	67	67	
Halifax Tram	10	**.	151	
Illinois Preferred	104	9; 1	92	+ 41
Quebec Ry	200	361	32	- 41
Toronto Railway	10573	1394	141	+ 13
Twin City	70	1064	106	}
Winnipeg Ry	2850	2181	231	+127
Richelieu & Ontario	3 04	121 hx.R	117 X.R	4
Can. Cement Com	758	2 + 1	29	- 1
Can. Cement Pfd	953	89	90	+ 1
Dom. Can. Com	330	664		
Dom. Iron Preferred	308	106	105	- 1
Dom. Steel Corpn	6807	674	657	- 18
Lake of the Woods Com		138	138	
Mexican Power	555	90	91	+ 1
Montreal Power	1714		2081	1
Montreal Fower			951	+ 1
Nova Scotia Steel Com	48		129	- 3
Ogilvie Com	20.0		155	- 3
Ottawa Power			1354	- 4
Rio Light and Power			137	- 1
Shawinigan		120	1181	- 1
Smart Bag Com			62	- 3
Spanish River Com		-		- "
Steel Co of Can Com			453	_ · i
Can Convert-ra			684	+ '
Dom Textile Com	. 323		1013	Ţ 1
Dom. Textile Preferred				
Crown Reserve	2370	3.14	3.12 x.D	. + 3

CANADIAN BANK CLEARINGS.

	Week ending June 6, 1912	Week ending May 30, 1912	Week ending June 8, 1911	June 9, 1910
Montreel Toronto		37,533,6°0 4,683,552	\$48,771,480 36,904,732 3,978,599	\$48,376,817 33,139,382 3,611,827

Traffic Returns.

		Irailic	AtC. C.		
	(ANADIAN P.	ACIFIC RAI	LWAY.	
١	ear to date.	1910.	1911.	1912.	Increase
į	pril 30 \$2	7,317,000 \$2	8,936,000	\$37,361,000	\$8,425,000
•	Week ending	1910.	1911.	1312.	Increase
١	day 7	1,855,000	1,957,000	2,439,000	482,000
	" 14	1,794,000	1 989,000	2,518,000	529,00 0
	" 21	1,812,000	2,041,000	2,551,000	510,000
	" 31	2,754,000	3,124,000	3,625,000	501,000
		GRAND TR	UNK RAILV	IAY	
•	Year to date.	1910.	1911.	1912	Increase
4	A pril 30 \$	13,479,345	14,141,429	14,898,561	757,132
1	Week ending	1910.,	1911.	1912.	Increase
1	May 7	822,937	848,671	909,651	61,080
	" 14	742,672	877,194	952,183 928,783	74,889
	" 21	851,044	874,443	1,512,857	54,340
	" 31	1,208 103	1,341,847		171,010
		NADIAN NOR	THERN IL	1912.	Ingrance
	Year to date.	1910.	1911.	5,612,300	Increase 1,370,600
		\$3,578,300	4,241,700 1911	1912.	Increase
	Week ending	1910.	373,200	391,200	18,000
	May 7	295,400	330,500		
	" 14	283,600	303,700		149,500
	' 21	2 6,600	437,200		151,500
	" 31	359,300 CITY RAPI		COMPANY.	101,000
			1911.	1912.	Increase
	Year to date.	1910. \$2,279,490	2,407,967	2,511,635	103,668
	April 30	1910.	1911.	1912	Increase
	Week ending.	138,346	144,931		
	May 7	138,442	140,653		
	" 14	137,799	143,443		6,060
	" 21	FAX ELECTR			0,000
	11 4 11	Railw			
	Week ending.	1910.	1911	1912.	Increase
	May 7	3,521	3,81	3,913	100
	14	3,499	3,80		
	· 21	3,493	3,77		
	" 31	5,155	5,80		
	1	IAVANA ELE			
	Week ending		1911		Increase
	May 5		44,88	2 51,192	6,310
l	" 12		46,20		
l	" 19		45,11		4,383
١	" 26		44,70	9 47,01	
I	June 2		46,34		6 1,747
۱		DULUTH SUP			
۱		1910.	191		Increase
١	May 7	. \$19,839	20,8		
۱	" 14	20,073	20,2	55 21,70	1,448
١	" 21	19,947	21,1		4 440
١			UNITED R		
1	Week ending	1910.	191		
	April 7	\$158,629			
	* 14		1 179.0		
1	" 21		43.344		
1	" 30		228,	250,02	21,881
1					

MONEY AND EXCHANGE RATES.

	To-day	Last week.	A Year Ago
Call money in Montreal	5%	5 %	51%
" " in Toronto	5%	5%	51%
" in New York.	21%	21%	24%
· " in London	21-21%	21-21%	1-11%
Bank of England rate	3 %	3 %	3%
Consols	7711	7711	7914
Demand Sterling	94	94	. 9,5
Sixty days' sight Sterling	951	9 5 1	813

BANK OF ENGLAND'S STATEMENT

Yesterday's weekly Bank of England Statement showed a proportion of reserve to liability of 43.44 p.c. This compares with 46.76 p.c. last week.

DOMINION CIRCULATION AND SPECIE.

the second secon	
April 20 1919 \$113.169.722	November 30 \$115,786,286
April .0, 1012	October 31 104,730,606
March 31, 113,443,633	October 31 104,130,000
Fabruary 29 114,063,408	September 30 102,409,329
T 21 113 188 880	August 31 102,559,990
January 31 113,100,000	100 421 114
December 31, 1911 115,149,749	July 31 100,431,114

Specie held by Receiver-General and his assistants:-April 30, 1912....\$98,570,930 | February 29 1912...\$99,587,787 March 31...... 98,892,395 | January 31...... 98,693,907

STOCK BROKERS

CABLE ADDRESS " RYKERT "

E. G. RYKERT & COMPANY Stocks Bonds and Investments 22 St. John Street. MONTREAL.

BURNETT & CO.

Established 1868

STOCK BROKERS

Members Montreal Stock Exchange

12 St. Sacrament Street, Montreal DIRECT WIRE TO NEW YORK, TORONTO AND OTTAWA

G. H. Smithere J. J. M. Pangman G. W. S. Honderson

S. CARSLEY & CO.

Stock and Bond Brokers

Members Montreal Stock Exchange

151 Notre Dame Street West, MONTREAL 'Phone Main 6548. Orders Executed in all Markets.

RODOLPHE FORGET

Member Montreal Stock Exchange

Stocks and Bonds

Montreal Office:

Paris Office:

83 Notre Dame West.

60 rue de Provence.

MACDOUGALL BROTHERS

Members Montreal Stock Exchange

Stocks and Bonds

9 St. Sacrament Street, MONTREAL.

GREENSHIELDS & CO.

Members Montreal Stock Exchange

16 ST. SACRAMENT STREET, MONTREAL 39-41 NEW BROAD ST., LONDON, E.C.

Analyses of Montreal Stocks mailed on request

J. E. GAUDET & CO.

Members Montreal Stock Exchange STOCK BROKERS

82 St. François Xavier Street TEL. MAIN 5145 MONTREAL

E. G. SHEPHERD

S. A. RICHARDSON

SHEPHERD & CO.

Members Montreal Stock Exchange

Orders Executed on all Markets 82 ST. FRANCOIS XAVIER ST.,

Telephone: MAIN 3602.

MONTREAL

P. O. Pox 1167

Bell Tel. Main 2569, 6947

A. A. WILSON & CO.

Members Montreal Stock Exchange STOCK BROKERS

40 Hospital Street, Montreal

London, Eng., New York & Boston Correspondents

BRUNEAU & DUPUIS

Members Montreal Stock Exchange

4 Hospital Street, : : : MONTREAL.

123 St. Peter Street, : : : QUEBEC.

A. B. DUPUIS. A. BRUNEAU.

G. W. FARRELL & CO.

Members Montreal Stock Exchange

STOCK & BOND BROKERS

45 St. François Xavier St.

Tel. Main 3410

J. PITBLADO

R. C. HOLDEN

J. PITBLADO & CO.

Members Montreal Stock Exchange Orders Executed in all Principal Financial Centres

Lake of the Woods Building 10 ST. JOHN STREET.

MONTREAL

List of Leading Stocks and Bonds

REPORTED FOR THE CHRONICLE BY R. WILSON-SMITH & CO., 160 St. JAMES STREET, MONTREAL.

CORRECTED TO THURSDAY, une 6th, 1912

BANK STOCKS.	Closing prices of Last sa	or o		Return er cent. on n vestment t present prices.		Capital subscribed	Capital paid up	Rest Fund	Per cent'ge of Rest to paid up Capital	When Dividend payable.
tish North America		31d. 220	\$ 243 50 100	Per Cent.	Per cent 8 10 12	4.866,667 15,000,000 4,975,700	\$ 4,466,647 15,000,000 4,884,348	\$ 2,774.000 12,500,000 5,884,308	87.00 83.33 122.74	April, October. March, June, Sept., Dec. Jan., April, July, October
ninion			100 100 100	::::	11 9 7	2,958,700 2,96 ,400 1,369,700	2,885,340 1,281,370	425,000	91.81 33.14	March, June, Sept., Dec. March, June, Sept., Dec. March, June, Sept., Dec. Feb., May, August, Nov.
perial. ernationale		1974	100 100	5 15	12	6 000,000 10,000,000 6,667,600	1,320,439	5.400,000	82 48	March, June, Sept., Dec.
rchants Bank or Canada tropolitan Bank lisons. mtreal ttionale. # Brunswick	207 250	206½ 248 183½ 260)	100 100 100 100	5 31 4 40 5 22 4 98	10 11 *10 7	1,000,000 4,000,000 16,000,000 2,000,000 1,000,000	4.000,000 15,975,220 2.000,000	1,400,00	115.00 100.00 70.00	Jan., April, July, October Jan., April, July, October March, June, Sept., Dec. Feb., May, August, Nov. Jan., April, July, October
orthern Crown Bank ova Scotia	2751	275	100 100 100 100	5 08	6 14 12 6	2,207,500 4,000,000 3,500,000 1,000,000	3,998 460 3,500,000 1 000,000	7,497,41 4,000,00 500,00	2 187.76 0 114.28 0 50.00	January, July, Jan., April, July, October March, June, Sept., Dec. Jan., April, July, October
ovincial Bank of Canada	1394	136 2304	100 100 50	5 02 5 19	7 12 13	2,500,00 7,923,60 2,000 00	7,661,060	8,607,16	6 112.89 0 130.00	March, June, Sept., Dec. Jan., April, July, October Feb., May, Aug. November Feb., May, August, Sov. March, June, Sept., Dec.
)ronto	1	::::	100		11	1,061,90 5,000,10 4,487,50	0 4,941,45	5,941,48	5 120.24	Jan., April, July, October
aders nion Bank of Canada ancouver eyburn Security	103	1671	100 100 100 100	4 70 4 90	8	4,953,60	4,952,19 812,03	3 076,09	62. 2	March, June, Sept., Dec.
MISCRLLANEOUS STOOKS.			*Plus		1 p.c.	12,5°0,0 635,0	0 12,500 00 635 00	0		. Cumulative.
. C. l'ackers Assn "A" pref. do "B" com anadian Pacific	93 D 267	92	100 100 100 100	6 45 3 74	7 6 7 +	1,511,4	522,50 00 1,511,46	ю	:	March, June, Sept., Dec.
anadian Car Comdo Pfd	771	77	100 100	::::	····•	3,500,0 5,000,0	00 5,000 00			Jan., April, July, Octobe
anadian General Electric an Cement Com. Do. Pfd an Con, Rubber Com. do Pref	29 4	90	100	7 75 4 45		5,640,0 13,500,0 10,500,0 2,802,4	00 13 500,0 00 10,500,0 10 2,802 4	•0 •0	: ::::::::	Jan., April, July, Octob-
do Pref	46 D. 3.5	45) 0 3.14	100		60	1,972,8 1,733,6 1,999,9	0 1,738.0 57 1,999,9	57	:	wonthly.
		674 113 684	100	7 45 6 14 7 24	7	12,506.0 3,000,0 5,000,0	3,000,0	w		Jan., April, July, Octob
Dominion Textile Co. Com	106	101 105	100	6 93 6 60 6 02	7 7	1,859,0 5,000 (34,598,0	1,859.0 5,000.0	30	: :::::::	Jan., April, July, Octob
Duluth Superior Traction	:: :::	•	100 100 100		8	3 500,4 1,400,5 7,463,5 5,000,6	000 1,400.0 703 7,463 7 000 5,000,0	000	: :::::::	Initial Div.
Kaministiquia Power	94		100		3 6	5,304, 2,000, 2,705,	900 2,7:15.	non		Feb., May, August, N
Laurentide Com	12	138	100	5 67 5 13	8	2,100, 1,500,	000 2,100.0 000 1,500,	nen		Jan., April, July, Octob
do Pfd		69	100	5 75 4 31	4	13,585	000 13 585	000	::: ::::::::	May, November
Minn. St. Paul & S.S.M. Com do Pfd Montreal Cotton Co	14		1 100	3	1	20,832 10,416 3,000	000 8.400	nan		March, June, Sept. Dec.
Montreal Light, Ht. & Pwr. Co Montreal Street Railway	29	9 20	100	,	10		,010 10,000	,000		Jan., April, July, Octo
Northern Ohio Traction Co N. Scotia Steel & Coal Co. Com		64 9	5 10	6 2	,	9 000	0,000 8,000	000		
Ogilvie Flour Mills Com		:: i3		6 1	5	2,500 2,000	2,500			Warch, June, Sept., De
Pen nan's Ltd. Com	5	71 5				9.50	5,000 1,075 0,000 9,700	,000		Feb. May, August, Nov
Richelleu & Out. Nav. Co Rio de Janiero	.XR 11	74 11 35 13 57 13		0 29	6	8 3,1%	3,132	000		Jan., April, July, Octo
Sao Paulo T.L. & P Toledo Rys & Light Co	2	101 24	10	0 41	5 1	0 10.00 13,87	0,000 10,000 5,000 13.815	.00	:::: ::::	ton Amil Inly Oct
To-onto Street Railway T-1-City Pfd, Twn City Rapid Transit Co, West India Electric Windsor Hotel Winnipeg Electric Railway Co.		:: i	33	5 6 00	2	6 2.82 6 20.10 5 80	3,30 2,42 0,000 20,10 0,000 80 1,000	5.200		Feb., May Angust, No Jan., April July, Octol May, Noven ber

P. S. ROSS & SONS

Chartered Accountants and Trustees. Etc.

142 Notre Dame St. West. Montreal MONTREAL WINNIPEG ST. JOHN, N.B.

Tel. Main 3113

D. W. OGILVIE & COMPANY

Real Estate and Insurance

11 ST. SACRAMENT ST. MONTREAL

Telephone Main 2540

ROBERT MILLER & CO.

CHARTERED ACCOUNTANTS

Commercial and Municipal Audits and Investigations Liquidations and Insolvencies.

ROBERT MILLER, C.A., F.C.A., (Can.) C.A. (Scot.) Cable Address, Western Union Code, "Accuracy" Montreal

Quebec Bank Building

MONTREAL

DAVID BURKE

GENERAL INSURANCE AGENT,-FIRE, LIFE, ACCIDENT, Etc.

solicits the patronage of the insuring public of Montreal. He has been appointed a special agent of the NORTH BRITISH and MER-CANTILE INSURANCE COMPANY, whose standing is unquestioned.

All business placed in his hands will be promptly attended to,

Office: 200 Lake of the Woods Building

THE BENALLACK

Lithographing & Printing Co., Limited

80-82 Victoria Square

Montreal

W. GRAHAM BROWNE & CO.

Dealers in Bonds

222 St. James Street

Montreal

PRUDENTIAL TRUST LIMITED

HEAD OFFICE

41-43 ST. FRANCOIS XAVIER ST.,

MONTREAL.

Trustee for Bondholders
Transfer Agent & Registrar Administrator Liquidator Trustee Receiver Executor Custodian Real Estate and Insurance Departments (C. W. MILLS, Supt.)

Insurance of every kind placed at lowest possible rates.

Deposit Vault Terms exceptionally moderate

Safety

Correspondence invited.

B. HAL. BROWN, Vice-Pres. and Gen. Manager.

British American Bank Note Co., Ltd. Head Office: WELLINGTON STREET, OTTAWA, CANADA

Most modern and complete appliances for the production and protection against counterfeiting of HANK NOTES, BONDS, CHECK CREITPICATES, POSTAGE and REVENUE STAMPS and all Documents of a Monetary value.

The work executed by this Company is accepted by the LONDON, NEW YORK, BOSTON and other Stock Exchanges Branch Offices:

> 9 Bleury Street, Montreal Traders' Bank Building, Toronto

> > NOW READY

Lovell's Directory. Business

Cities of MONTREAL and QUEBEC, for 1912-13

Containing an Index to Streets, and the Name, Business and Address of every firm or Person doing Business in Montreal and Quebec.

PRICE, \$3.00 Corrected up to March.

JOHN LOVELL & SON, LTD., PUBLISHERS 23 St. Nicholas St., MONTREAL

May 10th, 1912.

THE LIFE AGENTS' MANUAL

Price \$3.00

The Chronicle Montreal

ATLAS ASSURANCE COMPANY

LIMITED, of LONDON, ENGLAND

Established in the REIGN of GEORGE III Income \$ 6,916,365 Funds (excluding Uncalled Capital) 17,633,467

Including Uncalled but Fully Subscribed Capital, the resources of the Company exceed Twenty-seven million dollers.

Head Office for Canada

MONTREAL

MATTHEW C. HINSHAW, Branch Manager

Active and Influential Agents Wanted

STOCK AND BOND LIST, Continued

BONDS	Clos	sing	Rate p.c of Int- erest per	Amount outstanding.	When Interest	Where Interest payable	Date of Maturity	REMARKS
	Aske !	Bid	an- num					
Bell Telephone Co Can. Car & Fdy	1031	103	5 6	\$3,649,000 3,500.000	1st Oct. 1st Apl. 1st June 1st Dec.	Bk. of Montreal, Mtl.	April 1st, 1925 Dec. 1st, 1939	Red at 110 aft. Nov.'19 or in pt.aft. Nov.'11
Can. Converters Can. Con. Rubber Co	88	97	6 63	474,000 2,579,600	ist June 1st Dec. 1st Apl. ist Oct.			Redeemable at 110 after Oct. 1st, 1911
Can. Colored Cotton Co Can. Cement Co Deminion Coal Co	100	99 100‡	61 61 5	5,000,000	2nd Apl. 2nd Oct 1st Apl. 1st Oct. 1st May 1st Nov.	4' 16 16 11 61 11	April 2nd, 1912 Oct. 21st, 1929 April 1st, 1940	Redeemable at 110 Redeemable at 105and Int.after May 1st,1910
Dom. Iron & Steel Co Dom. Tex. Sers, "A"		94½ 97	5½ 6	7,332,000 758,500	lst Jan. 1st July l March 1 Sept.	Bk. of Montreal, Mtl. Royal Trust Co. Mtl.	July 1st, 1929 March 1st, 192	5 Redeemable at 110 and Interest.
" "В"			6	1,000,000	,	i " "	"	Redeemable at par after 5 years
" " C "		973	6	1,000,000		" "	"	Redeemable at 105 and Interest
" "D" Hayana Electric Railway Halifax Tram Keewatin Mill Co	::	97	5 5 6	600.00	l lst Feb. lst Aug.	52 Broadway, N.Y. Bk. of Montreal, Mtl. Royal Trust, Mtl.	Feb. 1st, 1912 Jan. 1st, 1916 Sept. 1st, 1916	Redeemable at 105 Redeemab'e at 110
Lake of the Woods Mill Co	110		6			Merchants Bank o Canada, Montreal. Bk. of Montreal, Mtl	. June 1st, 195.	2
Mexican Electric L. Co. Mex. L't & Power Co Montreal L. & Pow. Co.	91		5	11 728 50	0 lst Jan. 1st July 0 lst Feb. 1st Aug 0 lst Jan. 1st. July	.1	July 1st, 193 Feb. 1st, 193 Jan. 1st, 193	
Montreal Street Ry. Co. Ogilvie Flour Mills Co	. 113	::	0.	1,750,00	lst May 1st Nov lst June 1st Dec	Bk. of Montreal, Mt	May 1st, 193 July 1st, 193	2 Redeemable at 105 an Interest
Penmans		no	3 5	2,000,00	1st May 1st Nov	Bk. of M., Mtl. & Ln	Nov. 1st, 192	6 Redeemable at 110 after Nov. 1,1911
Price Bros	:	72	-	4,866,66 25,000,00	1 Jan. 1 July	C. B. of C. London	Jan. 1st, 193	5 19 35
Sao Paulo Toronto & York Radial.		1	5	1,620,00	M. I Indu let Jan	B. of M., Tor. & N.Y. B. of Montreal, Mt	rep. Ist, 13	27
Winnipeg Electric West India Electric				600,00	00 lst Jan. lst Jul	ly	192	

Montreal Tramways Company TIME TABLE

|--|

From Post Office 20 min. service 5.40 a.m. to 12.00 midnight.

Lachine 20 ... 5.30 a.m. to 12.50 midnight.

Sault au Recollect and St. Vincent de Paul :

 From Park Avenue:
 5.40 a.m. to 12.20 midnight.

 From Victoria Avenue:
 5.00 a.m. to 12.30 midnight.

Cartierville

3) min. service. 5.30 to 8.00 a.m. and 4.00 to 7.00 p.m. Hourly service: 8.00 a.m. to 4.00 p.m. and 7.06 p.m. to 1100 p.m.

Tetraultville :

German American

Insurance Company New York

STATEMENT MAY, 1911 CAPITAL

\$2,000,000 RESERVE FOR ALL OTHER LIABILITIES 9,802,074 NET SURPLUS 8,447,668

20,249.742

AGENTS WANTED

Apply to THOS. C. MOORE, Supt. of Agencies 16 Wellington Street, East, Toronto, Ontario

AGENTS WANTED

Protector Anderwriters

ASSETS, JAN. 1ST, 1911, \$10,737,657.32 FIRE INSURANCE ONLY CANADIAN DEPARTMENT. MONTREAL

J. W. TATLEY, MANAGER

RAILWAY PASSENGERS OLDEBT ACCIDENT COMPANY IN THE WORLD ACCIDENTS OF ALL KINDS ASSURANCE CO. OF LONDON. **ENGLAND**

Established 1849.

Also ALL KINDS of EMPLOYERS' AND PUBLIC LIABILITY

PLATE GLASS AND FIDELITY GUARANTEES. Head Office for Canada, TORONTO. F. H. RUSSELL, Manager.

The Imperial Guarantee

AND ACCIDENT INSURANCE CO., OF CANADA

Head Office : 46 King Street W., TORONTO, Ont.

A Strong Canadian Company.

ACCIDENT AND SICKNESS INSURANCE **GUARANTEE BONDS**

PLATE GLASS AND AUTOMOBILE INSURANCE E. WILLANS. FRANK W. COX.

General Manager.

Secretary.

The Equity Fire Insurance Co. TORONTO, CAN.

WM. GREENWOOD BROWN, General Manager

GRNERAL AGENTS :

Carson Bros., Montreal Brown Clarke Agency, Winnipeg W. S. Holland, Vancouver Young & Lorway, Sydney, B. C.

McCallum, Hill & Co., Regina

J. M. Queen, St. John, N.E

Faulkner & Co., Halifax, N.S.

THE CHRONICLE

is filed regularly in leading offices throughout Canada; advertising in its columns has a permanent

Union Assurance Society Limited

OF LONDON, ENGLAND. [Fire Insurance since A.D. 1714]

Canadian Branch: Corner St. James and McGill Streets, Montreal T. L. MORRISEY, - Resident Manager Agencies throughout the Dominion.

The General Accident Assurance Company

of CANADA

Head Office.

TORONTO, Ont.

Personal Accident

Health, Liability and Industrial Insurance

> J. J. DURANCE, Manager for Canada

General Agents for PROVINCE of QUEBEC ROLLAND, LYMAN & BURNETT, MONTREAL

GRISWOLD'S HAND BOOK OF ADJUSTMENTS

By J. Griswold

The standard authority and most perfect compendium of information, tabular, legal, etc. on the adjustment of Fire Losses extant. No agency or adjusting outfit complete without a copy. THE CHRONICLE MONTREAL

\$1.50

THE FEDERAL LIFE ASSURANCE COMPANY

Home Office, HAMILTON, CANADA.

Capital and Assets Surplus December 31, 1911 Insurance in Force

\$5,316,968.65 329,973.65 23.887.141.41

The Contracts of this Company are free from unnecessary conditions and restrictions.

C. L. SWEENEY, District Manager,

Montreal District.

ATLAS ASSURANCE COMPANY LTD.,

OF LONDON, ENGLAND.

(Established 1808.)

Extracts from the Report for the Year ending 31st December, 1911.

The NET PREMIUMS were \$5,205,827 and the LOSSES \$2,809,177, being 53.9 per cent, of the premiums. The underwriting surplus of the account is \$446,594, and the profit \$446,652, of which \$153,677 has been carried to Profit and Loss Account, and the balance left in the Fire Fund bringing it up to \$5,332,885.

FI	RE INSUR
Claims under policies paid and outstanding \$2,784.276 Contributions to Fire Brigades	\$2.809,177
Commission	1,025,926 $848,684$
count, viz.:— Interest	323,295
Amount of Fire Insurance Fund at the end of the year as per Third Schedule:—Reserve for unexpired risks, being 40 per cent. of premium income for the year 1911 \$2.082.33)
Additional reserve 3,250,550	5,332,885
\$1	0,415,413

L'ABILITIES.

Amount of Fire Insurance Fund at the beginning of the year:— Reserve for unexpired risks be-		
ing 40 per cent. of premium income for the year 1910 Additional reserve	\$2,082,388 2,957,580	\$5,039,968
Premiums	\$174,065	5,205,827
Less income tax thereon	4,447	169,618

\$10,415,413

BALANCE SHEET, 31st DECEMBER, 1911.

CAPITAL SUBSCRIBED: -\$11,000,00	0. in	
220,000 Shares of \$50 each, \$6 paid.		\$1,320,000
220,000 Snares of \$50 carin, \$6 part.	Stook	490,580
"Essex & Suffolk" 4 per cent. Debenture	Stock	
Life Assurance Fund		
Fire Insurance Fund		5,332,885
Employers' Liability, Accident and G	eneral	
Insurance Funds		169,130
Sinking Fund and Capital Redemption	n In-	
Sinking Fund and Capital Redemper		440,415
surance Fund		
Contingency Fund	000	
Profit and Loss Account \$3	30,000	
Loss Interim Dividend paid Octo-		
ber, 1911	10,000	
Del, 1911		220,000
		-
		\$18,650,005
THE PARTY OF THE P	OT	4.4
CLAIMS ADMITTED OR INTIMATED BUT N		
PAID:		121,855
Life Assurance		
Fire Insurance		444,100
Due to other Offices for reinsurances		020,010
Sundry unclaimed Dividends		1,000
Outstanding commission and other ac	counts	51,630
Outstanding commission and other at		101.395
Bills payable		

ASSETS.	
Mortgages on property within the U.K	1,761,575
Mortgages on property out of the U.K	166,500
Loans on parochial and other public rates	801,525
" Life interests	334,375
" Reversions	47,000
" Company's policies within their	
surrender values	703,560
" Policies in other Offices	33,000
" Personal security	13,415
INVESTMENTS: — Deposit with the High Court, viz.:—	
London County Council 3 per cent. stock	107.385
British Government securities	82.585
Municipal and county securities, United	02,000
Municipal and county securities, Chica	128,815
Kingdom Government securities	2.102,700
" provincial securities	
" municipal securities .	469,595
Foreign Government securities	1.788.380
" provincial securities	192,555
" provincial securities	658.880
Railway and other debentures and deben-	4.509,435
ture stocks—Home and Foreign	1,000,100
Railway and other preference and guaran-	1.354.525
teed stocks	498,620
Railway ordinary stock	
Stocks and Shares (other than railway	1.083,935
stocks)	14.840
Rent charges	53.380
Copyhold ground rents	871,470
House and Landed property	27,795
Life interests	10,600
Reversions	.0,000

Due by other Offices for reinsurances

Interest, dividends, and rents accrued but not

Bills receivable

In hand and on current account

(\$5 taken as equivalent of £1 stg.)

\$19,999,715

CASH:

\$19,999,715

\$17,786,570 1,405,115

38,660

108,860

203,835

11,980

260,545

9.625

PHOENIX ASSURANCE COMPANY

LIMITED

Report of the Directors for the Year Ending 31st December, 1911

The Directors have the pleasure of submitting their Report on the business of the Company for the year ending 31st December, 1911, the 130th year of the Company's existence, together with the Revenue Accounts and Balance Sheets duly audited.

FIRE DEPARTMENT.

The Fire premiums received, after deducting reinsurances, amounted to \$6,992,280, and the losses paid and outstanding to \$3,845,655, or 55 per cent. of the premiums. The expenses and commission together amounted to \$2,691,555, being 38.5 per cent. of the premiums. A profit is shewn in this department of \$495,070, which with the receipts for interest of \$288,465 make a total of \$743,535 to be carried to profit and loss.

LIFE DEPARTMENT.

During the year 2,220 Life policies were issued, assuring \$7,780,345, with new premiums of \$326,-415. Re-assurances were effected with other companies for \$1,620,000 at premiums of \$54,170. The net new assurances were thus \$6,160,345, and the net new premium income \$272,245, including \$51,965 of single premiums.

Claims for the aggregate sum of \$2,254,360 arose by the death of 563 persons assured under 682 policies, and a further sum of \$590,725 was paid in respect of endowment assurances matured. The amount paid in claims was within the expectation. Forty-one annuitants in receipt of \$17,435 per annum, died during the year.

The income of this department for the year was \$5,987,475 and the outgoings were \$4,371,360. The Life assurance funds were thus increased by \$1,616,115, and at the close of the year stood at \$51,814,-930. The rate of interest calculated upon the average funds of the year was 3.95 per cent. after deduction of income tax.

QUINQUENNIAL VALUATION.

The Quinquennial Valuation of the "British Empire Fund" was made as at the close of the year on the same strict bases as on the last occasion, and in accordance with clause 10 of the First Schedule of the Pelican and British Empire Life Office Act, 1903, the Directors declared the sum of \$1,476,845 as the amount of the surplus to be divided among policyholders of the Fund entitled to participate. Bonus allotments have accordingly been made in respect of all participating policies.

The amount divided is considerably larger than on the previous occasion.

PROFIT AND LOSS ACCOUNT.

The operations of the year resulted in a total trading profit from Fire, Accident and Marine Accounts of \$634,845 being passed to profit and loss, in addition to \$736,980 for interest. The shareholders portion of the Life Profits for the five years 1906-1910 further increased the available balance. A sum of \$949,-150, representing the value of the free assets acquired with the "Union Marine," also appears in the account.

After payment of the interest on the Debenture Stocks and dividends in 1911, a balance remains out of which the Directors have resolved to carry \$875,000 to the Fire General Reserve, making the amount thereof \$5,500,000, \$572,560 to the Marine Fund, making the amount thereof \$2,500,000, and \$125,000 to outstanding accounts. This will leave \$1,416,740 to be carried to the credit of next year's account.

The Directors now recommend payment of a total dividend for the year 1911 of \$8.75 per share (equal to 35 per cent. on the paid-up capital), subject to income-tax. After deduction of the interim dividend paid on the 1st November last, there remains to be paid a balance of \$5 per share, subject to income-tax, upon the 84,571 shares forming the capital of the Company, which will absorb \$398,190.

FUNDS OF THE COMPANY ON THE 31st DECEMBER, 1911

Fire Funds	4.0		\$8,750,000
Life and Capital Redemption Funds			53,397,960
Employers' Liability, Accident, and General Funds			400,020
Marine Funds			2,500,0 00
Law Life Guarantee Fund (securing the Debenture	Stock)		5,000,000
Profit and Loss Account . ,			1,416,740
Funds securing Debenture Stock (1911)			1,389,750
Capital paid up	,		2,114,275
Capital paro sp			\$74,968,745
Which with provision for Outstanding Liabilities of			1,912,415
		,	\$76,881,160
Makes Total Assets as per Balance Sheet		,	4.0,000,000

GENERAL BALANCE SHEET ON THE 31st DECEMBER, 1911

TIAR	**	TT	TIC

CAPITAL (fully subscribed) \$16 053,250-
In 61,951 \$250 Shares, \$25 paid\$1,548,775 In 22.620 \$25 Shares, fully paid ("Pelican" Shares)
8 750 000
Fire It surance Funds
Employers' L'ability, Accident and General
Insurance Funds
Marine Insurance Funds
Profit and Loss Account
\$15,181,030
4 p.c. Debenture Stock Law Life 5,000,000
Do. (1911)
Interest on ditto accrued but not due 40,115
Interest on ditto activated but not date.
Claims admitted or intimated but not paid— Fire insurance
Outstanding Accounts—
Fire Insurance
Accident Insurance
Marine Insurance
Dividends 880

Dividends......
Debenture Stock Interest....

Life Department Funds and Outstanding Liabilities as per separate Balance Sheet. . . \$53 937,920

\$5 taken as equivalent of £1 stg.

Bills Payable..

\$76,881,160

160 66,110

ASSETS.

Mortgages on Property within the United	
Kingdom	6,612,490
Loans on Life Interests	526,700
Loans on Reversions	200 655
Loans on Stocks and Shares	143 660
Investments (at Book Values):—	
British Government Securities	232 850
Municipal and County Securities, U.K	60,120
Indian and Colonial Government Securities	378.035
Indian and Colonial Provincial Securities.	160.615
Indian and Colonial Municipal Securities.	748,155
Fore'gn Government Securities	879,560
Fore gn Government Securities	457,845
Foreign Provincial Securities	1,576,955
Foreign Municipal Securities	1,010,000
Railway and other Debentures and Deben-	6.595,060
ture Stocks Home and Foreign	0,000,000
Railway and other Preference and Guaran-	1.142,585
teed Stocks	897,290
Railway Ordinary Stocks	128,840
Freehold Ground Rents	2.655,480
House Property	100.440
Salvage Corps Premises (Company's Share)	
Life Interests	35,585
Reversions	18,625
Amenta' Balances	2,345,215
Outstanding Premiums (Accident Depart-	
mont)	18,585
Outstanding Interest. Dividends and Rents	
(loss Income Tax)	11,010
Interest accrued but not payable (less income	
Tax)	200,000
Bills receivable	23,130
Coch On deposit	141,240
In hand and on current account	020,100
Tie Department Assets as per separate Bal	
ance Sheet	53,937,920
ance birecon,	

\$76,881,160

Head Office for Canada: 100 St. François Xavier Street, Montreal

R. MacD. PATERSON and J. B. PATERSON, Joint Managers

. . THE . .

London Assurance CORPORATION

OF ENGLAND.

INCORPORATED BY ROYAL CHARTER A.D. 1720

CAPITAL PAID UP TOTAL CASH ASSETS \$2,241,375 22,457,415

Head Office for Canada. W. KENNEDY, W. B. COLLEY.

MONTREAL Joint Managers.

LOSSES PAID EXCEED \$235,000.000

ROYAL EXCHANGE ASSURANCE

Founded A. D. 1720

Head Office for Canada ROYAL EXCHANGE BUILDING. MONTREAL

ARTHUR BARRY.

Manager

Correspondence invited from responsible gentlemen in un-represented districts refire and casualty agencies.



Head Office : Royal Exchange, London

MOUNT ROYAL ASSURANCE COMPANY AUTHORIZED CAPITAL, . .

HEAD OFFICE:

\$1,000,000 MONTREAL

President, Hon. H. B. Rainville ::: Vice-President, J. M. Wilson J. E. CLEMENT, Jr., General Manager

Responsible Agents wented in Montreal and Province of Quebec

INSURANCE

Phœnix of Hartford

Total Cash Assets Total Losses Paid

\$10,737,657,32 67,969,830.19

J. W. Tatley, Manager.

MONTREAL.

Applications for Agencies Invited.

The MONTREAL-CANADA

FIRE INSURANCE COMPANY

ESTABLISHED 1859.

RESERVE OTHER LIABILITIES

\$193,071.28

\$557.885.95 213,759,19

Surplus to Policy-holders

Head Office: 59 St. James St., Montreal

The LIFE AGENTS' MANUAL, \$3.00 THE CHRONICLE - MONTREAL.

INSURANCE OFFICE

FOUNDED A.D. 1710.

Head Office:

Threadneedle Street - London, England The Oldest Insurance Office in the World

Surplus over Capital and all Liabilities exceeds \$10.000.000

Canadian Branch :

15 Wellington Street East, Toronto, Ont. H. M. BLACKBURN, Manager

This Company commenced business in Canada by depositing \$300,000 with the Dominion Government for security of Canadian Policy-holders.

ANGLO - AMERICAN

Head Office, 61-65 Adelaide St. East, Toronto

Authorized Capital Subscribed Capital \$1,000,000 480,100

Deposited with the Dominion Govern-ment for the protection of Policyholders

52,916.57

H. H. BECK, Manager

Applications for Agencies throughout the Province of Quebec are invited.

Address: WILLIAM THOMSON & Co., Montreal General Agents for Province of Quebec

ESTABLISHED 1809

Total Funds Exceed

Canadian Investments Over

\$85,805,000

\$8,280,742

FIRE AND LIFE

North British and Mercantile

INSURANCE COMPANY

DIRECTORS

A. MACNIDER, FSQ., Chairman Chas, F, Sise, Esq.
G. N. MONCEL, Esq. WM. MCMASTER Esq.

Head Office for the Dominion:

78 St. Francois Xavier Street - MONTREAL. Agents in all the principal Towns in Canada. RANDALL DAVIDSON, Manager.

"THE OLDEST SCOTTISH FIRE OFFICE"

CALEDONIAN

INSURANCE CO. OF EDINBURGH.

Founded 1805.

Head Office for Canada, DOMINION EXPRESS BUILDING Montreal

> JOHN G. BORTHWICK. Canadian Manager.

Don't Wait for Promotion---



get into a business where there is always an unsatisfied demand for capable men, where you can make your own income. Sell Life Insurance.

Write us about an agency.

THE PRUDENTIAL INSURANCE CO. OF AMERICA

Founded by JOHN F. DRYDEN, Pioneer of Industrial Insurance in America Home Office, NEWARK, N.J. FORREST F. DRYDEN, President. Incorporated as a Stock Company by the State of New Jersey.

In your business you are naturally trying You will be sure of the to succeed. greatest success, when your efforts are backed by a strong, progressive company, such as

IMPERIAL LIFE ASSURANCE COMPANY OF CANADA

Attractive agency contracts available to men of ability who can produce business. For particulars address.

Head Office, 24 KING STREET EAST, TORONTO

Organized 1850 ISSUES GUARANTEED CONTRACTS

JOHN P. MUNN, M.D.

CLARENCE H. KELSEY WILLIAM H. PORTER EDWARD TOWNSEND # Good men, whether experienced in life insurance or not, may make direct contracts with this company, for a limited territory if desired, and secure for themselves, in addition to first year's commission, a renewal interest insuring an income for the future. Address the Company at its Home Office, No. 277 Broadway, N. Y.

GROWING APAGE!

Abundant prosperity has attended the operations of the

Mutual Life of Canada

during the past year in every department of its business.

Death losses were very much below the "expected" and as usual the expenses of conducting the business were very moderate.

Policies in force January 1, 1912 \$71,024,770.88

A TORONTO AGENCY

Continuous Renewals tor the RIGHT MAN

CONTINENTAL LIFE

CONTRACT.

T. B. PARKINSON : Superintendent of Agencies

Continental Life Building. . TORONTO

The Excelsior Life Insurance Co.

Head Office: TORONTO, CANADA.

Assets - \$2,842,654.08

Insurance in Force, 15,000,000.00

Security and Profit are what intending insurers desire; both are obtained under "Execlsior" policies, which also contain the "Last Word" in liberal features.

The Reason the Company has been able to pay satisfactory profits is because it has been continuously foremost in those features from which profits are derived. In 1911

Interest Earnings 7, 33 per cent. Death Rate 31 per cent. of Expected.

Expenses decreased 2.50 per cent.

Wanted agents, to give either entire or spare time.

EMADEMALL Georgal Manager. D. FASKEN, President.

D. FASKEN, President. E. MARSHALL, General Manager.

THE CHRONICLE

is filed regularly in leading offices

throughout Canada; advertising in

its columns has a permanent

value.



THE CHIEF DIFFICULTY that confronts the new man entering the Life Insurance Field is the securing of GOOD PROSPECTS. This difficulty is eliminated when you write for an INDUSTRIAL COMPANY, the debits of which are

an inexhaustible mine for both ordinary and industrial business.

THE UNION LIFE ASSURANCE COMPANY

HEAD OFFICE. - - TORONTO, CANADA

More Policyholders than any other Canadian Company.



REFERENCE DIRECTORY

Legal Firms, Brokers, Agents, Etc.

T. CHASR-CASGRAIN, K.C. VICTOR R. MITCHELL, K.C. A. CHASE-CASGRAIN. B. M. MCDOUGALL. J. J. CREELMA

McGIBBON, CASGRAIN & MITCHELL

CASGRAIN, MITCHELL, McDOUGALL & CREELMAN

SOLICITORS & BARRISTERS-AT-LAW

Cable Address:
"MONTGIBB," MONTRBAL

CANADIAN LIFE BUILDING MONTREAL, CANADA

F. S. Maclennan, K.C.

Advocate, Barrister & Solicitor
New York Life Building - MONTREAL

CABLE ADDRESS, "FARMAC" MONTREAL.

A.B.C. CODE

FLEET, FALCONER, OUGHTRED, PHELAN, WILLIAMS & BOVEY

Standard Building, 157 St. James St., Montreal C. J. FLEET, K.C. A. R. OUGHTRED, K.C. H. S. WILLIAMS, A. FALCONER, K.C. M. A. PHELAN. WILFRID BOVEY.

McLennan, Howard & Aylmer

Advocates, Barristers and Solicitors
BRITISH EMPIRE BUILDING

Tel. Main 50 86 Notre Dame St. West, Montreal

J. Cassie Hatton, K.C. (Counsel) Francis McLennan, K.C. R. Edwin Howard H. U. P. Aylmer Cable Address: "Nottah. Montreal."

ATWATER, DUCLOS & BOND ADVOCATES

Guardian Building, 186 St. James Street, Montreal.

A. W. ATWATER, K.C. W. L. BOND, K.C. C. A. DUCLOS, K.C. J. E. COULIN.

McCarthy, Osler, Hoskin & Harcourt

BARRISTERS, SOLICITORS, Etc.

HOME LIFE BUILDING. VICTORIA STREET,

TORONTO

JOHN HOSKIN, K.C. P. W. HARCOURT, K.C. H. S. OSLER, K.C. LEIGHTON MCCARTHY, K.C. D. L. MCCARTHY, K.C. BRITTON OSLER. J. P. H. MCCARTHY, COURSE!: WALLACE NESSIT, K.C.

R. Wilson-Smith & Co.

Guardian Building

160 St. James Street, - Montreal

Bell Telephone Main 771

P. W. EVANS

C. R. G. JOHNSON

Evans & Johnson

FIRE INSURANCE

Agents

Brokers

26 ST. SACRAMENT STREET, MONTREAL

GENERAL AGENTS

ÆTNA INSURANCE Co., of Hartford BRITISH AMERICA ASSURANCE CO., of Toronto SUN INSURANCE OFFICE, of London, England HOME INSURANCE CO., of New York

GEORGE DURNFORD, Ltd.,

Auditors and Accountants

Room 58, Canada Life Building, 189 St. James Street, MONTREAL. G. DURNFORD, C.A., F.C.A., Can. ARTHUR J. ENGLAND, Acct.

Hon. Sir Alexandre Lacoste, K.C.

Kavanagh, Lajoie & Lacoste

ADVOCATES, SOLICITORS, Etc.

Provincial Bank Building . 7 Place d'Armes.
H. J. Kavanagh, K.C.
H. Gerin-Lajole, K.C.

Paul Lacoste LL.L.
Jules Mathieu, LL.B.

EDWIN HANSON

WILLIAM HANSON

Hanson Brothers

London & Lancashire Life Bidg. MONTREAL

Investment Brokers

Government, Municipal, Railway and Industrial Bonds and Securities BOUGHT and SOLD.

Investments suitable for Insurance Companies and Trust Estates always on hand.

Members Montreal Stock Exchange.

CABLE ADDRESS: HANSON, MONTREAL

EDWIN P. PEARSON

OPPLODE

Adclaide St. East, Toronto

NORTHERN ASSURANCE CO.

Telephone: MAIN 3390

Putnam & McCrory

REAL ESTATE, INSURANCE, FINANCIAL AGENTS.

308-309-310 Merchants Bank Bidg., 205 St. James St.