

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO, FEBRUARY 15, 1895.

No. 7

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon
the yacht;
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST

THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.



SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING CIGARETTES.

ESTABLISHED 1851

WE CREATE THE DEMAND YOU SELL THE GOODS

By the combined influences of

A thoroughly reliable and tried article, always
up to its high standard of quality,
judicious and effective advertising from
the Atlantic to the Pacific,

A demand has been created for E. B. Eddy's Matches that
requires little, if any, "pushing" by the storekeeper.

To be Without Them is to Have an Incomplete
Stock of Groceries

The E. B. EDDY CO., Hull, Canada

BRANCHES

Montreal: 318 St. James St.
Toronto: 29 Front St. West.

AGENTS

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - - -	St. John, N. B.
John Peters & Co., - -	Halifax, N. S.
Tees & Persse, - - -	Winnipeg, Man.
James Mitchell, - - -	Victoria, B. C.
Resident Agents	St. John's, Nfld.
not yet appointed. }	Sydney, Australia
	Melbourne, "

Standard Goods THE Best to Handle



THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING
HOUSES EVERYWHERE.

FOR

PURITY



FOR

STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

Fry's

≡ 80 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Many Grocers are very sick of trying to sell unsatisfactory teas, and will feel worse until they commence to handle the best of all teas

GRAND MOGUL

Sales increasing every day. Highest testimonials from the best trade of Canada.

1-2 and 1 lb. Packages, 40 and 50 cents.

T. B. ESCOTT & CO.

SOLE AGENTS

Wholesale Grocers

LONDON, ONT.

Once a Customer

Always a customer, is the housekeeper who uses our Condensed Milk and Evaporated Cream.

There are no better brands put up, and but very few as good. You can prove this yourself by a practical test.

Our goods can be had from all the leading wholesalers.

CANADIAN CONDENSED MILK FACTORY

D. MARSHALL & ALLWORTH
Proprietors.

.... Aylmer, Ont.

Our Goods ...

YOUNG & SMYLLIE'S
PURE Spanish

ACME
LICORICE
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

Batger & Co.'s

New Season's

ORANGE MARMALADE

Arriving this Week.

Be sure and place your order for some.

Rose & Laflamme, **AGENTS,** 39 Lemoine St., Montreal

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
 - Herrings in Tomato Sauce
 - Herrings in Shrimp Sauce
 - Herrings in Anchovy Sauce
 - Herrings a-la-Sardine
 - Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS
 Sole Agents for Canada, MONTREAL.

A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's

Nabob

Pickles

Crown

Pickles



Batty's

Nabob

Sauce

Batty's

Worcester

Sauce

For Sale by leading Wholesale Grocers.



FOR SALE BY ALL
WHOLESALE GROCERS.

Richards' Pure Soap

It now being used in all the leading Hospitals and Public Institutions.

It being 99% Pure and

.. SUPERIOR TO ALL OTHERS

PAYS THE DEALER 30% PROFIT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING

Material whatever is used
in the manufacture of

OUR GRANULATED



THE LARGEST SALES OF ANY
CONDENSED MILK IN THE DOMIN-
ION, AND WE DON'T KEEP UP SALES
BY SUPPLYING A POOR ARTICLE.

"REINDEER BRAND"

CONDENSED MILK

BUY IN SMALL LOTS, AND OFTEN.

MANITOBA FARM FOR SALE

..1895..

Section 35, Township 5, Range 23, W., in the Souris District, about 40 miles south of Brandon, and 4 miles from Hartney Station, on the Souris branch of the C.P.R., where there are three or four elevators.

It is considered the finest wheat section in the province of Manitoba.

The farm comprises 640 acres, all under cultivation, and in the finest possible condition, with a large acreage ready for spring crop.

Good House, well furnished; Granary, Modern Pig-

gery, and first-class Stables and Sheds with every possible convenience; about 25 head of Horses and Colts (prime stock), besides Cattle, Pigs, etc., Wagons, Binders, Horse Power Threshing Machine, and all implements ready for running a first-class farm. An unlimited supply of excellent water anywhere at a depth of a few feet. Cheap coal; wood free for the hauling. There is a good school and meeting house on the farm. A live farmer with sufficient capital could, with everything so perfect and complete at his hand, make a fortune by giving it personal attention, which the present owner is unable to do.

TERMS—\$5,000, CASH; BALANCE ON MORTGAGE IF REQUIRED.

While the whole property with the implements must be sold in one block, the furniture, horses, cattle, etc., etc., may be left out, in which case amount required down would be only \$3,000.

Owner's only reason for selling is that he is not a farmer and cannot give it personal attention. For further particulars apply to

W. H. GILLARD, Hamilton

OUR RECORD

Of thirty-two years of uninterrupted success in the front rank of the Confectionery industry conclusively demonstrates good goods and fair dealing.

Buying of a successful house means selling successful goods.

The "W. P. & S." brand of Confectionery makes and retains customers.

If you are not already handling them try a sample order of

"W. P. & S." { CHOCOLATES
BON-BONS
PENNY GOODS

WM. PATERSON & SON - - BRANTFORD

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Vol. IX

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 15, 1895

(\$2.00 per Year) No. 7

OPINIONS—OURS AND OTHERS.

WHEN loan and insurance companies all report a profitable year's business, by no stretch of the imagination can the financial state of Canada be said to be rotten.

Is the United States Congress going to play battledor and shuttlecock with the bond question, as it did with the tariff bill? It looks like it. We who have of late been viewing the course of United States legislators are getting confirmed in the belief that party exigencies take precedence over national exigencies.

Col. Wright, United States Commissioner of Labor, believes the great Chicago strike was worth all its cost. Let us see; this cost in cash was estimated to be about eighty millions, and in lives nearly a score. But where is the value received as a result of the strike? Some there may be, but eighty million dollars' worth, plus many lives, people with ordinary powers of perception cannot see. Mr. Wright is evidently a gallant conjuror, whatever he may be as a colonel.

Friends, as well as threatening Wat(t)ers, appear to be around the Acting Commissioner of Customs, if one can be allowed to judge from the remarks of Ottawa journals.

In the list of January fires published in The N.Y. Journal of Commerce, Toronto holds both first and second place easily, with the two big conflagrations that visited her the second week that month. This fact is interesting, even if it is unsatisfactory.

It is evident, from the revelations contained in some of the statements of insolvent firms, that a bank here and there stands in need of being read a lesson on the ethics of discrimination in credit.

This life is full of disappointments. Here, just as we Canadians were congratulating ourselves that our beloved Dominion was

taking up a position near the equator, along comes the Frost King and forces the mercury down lower than the "oldest inhabitant" remembers. But it is satisfactory, grim as it may be, to note that his Majesty has been swaying his sceptre over other countries besides Canada.

If the weather was rough last week, in some lines of trade business was fair.

The average bookkeeper is an athlete, since he is always running up columns.—Ex.

And the bookkeeper who is getting behind in his accounts must then be an athlete who is running down.

The grocer who keeps his scale pans shining like mirrors need never fear seeing a guilty conscience reflected therein.—Retail Grocers' Advocate.

No; but he will see more customers' faces reflected therein than he would if he did not keep the scale pans polished.

In W. D. Matthews the Canada Permanent has an able substitute for the late A. M. Smith on the Directorate Board.

The reports of the Canadian loan companies all have reference to the commercial quietude of last year, but each and every company has been enabled to pay the usual dividends and add substantial sums to the reserve funds. Aside from demonstrating the healthy condition of these institutions, these facts are exemplifications of what can be done in dull periods by the exercise of caution.

One of the satisfactory features of the situation in Ontario brought out by some of the annual reports of the loan companies is that the demand for farming lands in the province has recently become greater than for some time past, and that sales are being made much more frequently and readily. It is a good sign to see the backbone of the country developing health and strength.

During the course of an address the other day Prof. Robertson remarked that "dairying, as an occupation, is a business, a trade,

and a profession." Yes, and judging from the character of much of the butter that is placed on the market there is a great deal of the unbusiness-like about the occupation too.

The American Grocer publishes an article describing how fine whiskies are made. It would be superfluous to describe how fine whiskies are consumed.

A subscriber sings: "I would not do without you; I would not if I could." We reciprocate; and if we cannot sing we can indite: We cannot do without the subscriber; we would not if we could. Then give us your hand, etc.

Again has the cry "come over and help us," reached Canada from Newfoundland. In St. John's alone there are said to be over 1,000 families seeking relief. This probably means four to five thousand individuals out of a population of about 60,000. The Dominion has heeded the cry from this quarter before and it will heed it again.

G. Elsley, Nassagaweya, writes:

"Will you please let me know if my subscription has expired, if so and when, as I do not wish to lose a single copy. I look for it every Friday, I find it a help to me, and worth double the price of subscription."

Why, of course you are paid up, and to the end of 1896. We will see that you do not miss a single copy. A subscriber the other day actually wanted to pay up to the year 2000, but we would not hear of it. Another offer like that would kill us. Subscribers, we want to live.

The Vancouver Board of Trade is asking the Government of British Columbia to investigate the provincial Act for the prevention of the infection of B. C. fruit by imported pest. The Act in question went into force in October last, as a result of which, it will be remembered, large quantities of Ontario apples, said to be infected with codlin moth, were seized and destroyed. It is claimed, however, that the regulations were too expeditiously and too rigorously enforced, hence the request for an investigation.

TORONTO GROCERS' ASSOCIATION.

MR. F. S. ROBERTS, the new president of the Toronto Retail Grocers' Association, on Monday night last presided over the first business meeting of the organization held since his election. The meeting was held as usual in St. George's hall, Elm street.

The Executive Committee reported that the "At Home" would be held on Monday evening, February 18th, instead of the 19th, as at first announced. Arrangement had been made for securing St. George's hall for the entertainment in question.

Secretary Corrie reported he had secured for the night in question the Handel male quartet, Humorists Frank Wright and E. B. Piggott, Elocutionist Neil Burton, and W. T. Harri on as pianist. The president ventured the information that Glionna's orchestra would furnish the dance music.

A somewhat lengthy discussion ensued on the annual bugaboo, early closing.

P. J. Mulqueen started the ball rolling by moving that a committee be appointed to confer with the Trades and Labor Council regarding early closing and a half holiday.

D. W. Clark: I believe if we were to make some strong effort to close at 8 o'clock it would be better. I do not believe in a half holiday. It never did work.

J. S. Bond was strongly in favor of early closing and a half holiday too. "I doubt whether there are any grocers here who pay for the light they use by keeping open at night. I think if the Trades and Labor Council would act with us, shutting up at proper time would be accomplished."

A. R. Williamson: I don't think there is a grocer in the city that does enough business after 7 o'clock to pay for his gas.

Frank Johnston: I do.

Mr. Williamson, continuing, said that, if the grocers would act a little more independently, there was nothing to hinder the stores being closed at 7 o'clock. "I speak from experience," he said. "I have closed at 7 o'clock for the past three years, and I would not go back to the hours I had before for money. I hope that every grocer here will take a stand, decide to close at a certain time, and stick to it."

The motion was seconded by A. G. Booth, and carried, and the committee to carry out its behest was composed of P. Mulqueen, A. G. Booth, Robt. Mills, A. R. Williamson and President Roberts.

D. W. Clark moved that the secretary be instructed to write the Attorney-General's Department asking for a definition of the word "grocer."

P. Mulqueen: Mr. McCleary says it's an Irishman (Laughter).

W. J. McCleary: No, it's a Scotchman.

The motion carried.

D. W. Clark charged that a department store, while advertising 30 pounds of No. 1

granulated sugar for \$1, had only given 25 pounds.

Frank Johnston: I know of a member of this association who advertised 32 pounds for \$1 and gave but 27 pounds.

P. Mulqueen: Let Mr. Johnston lay his information before Inspector Awde and we will stand by him.

J. S. Bond: I know of a retail grocer in Queen street who only gave 28 pounds where he was advertising 30 pounds.

Secretary Corrie said he did not think the grocers in question were members of association.

The matter then dropped.

Two names for membership were submitted by Secretary Corrie. They were: W. M. Miller, Carlton and Sackville streets, and J. Barber, Wellesley street. The names were entered on the membership roll.

The association adjourned at 10:30 p. m.

SALT MEN MEET AGAIN.

The salt manufacturers have not yet finally settled the troublesome question of prices which has been engaging their attention for some time past. On Monday last an adjourned meeting was held at the Tecumseh House, London, Ont., at which were present these representatives of western interests: Rev. Dr. Armstrong, Moore; John Ransford, Clinton; E. C. Cole, Seaforth; Wm. Gray, Seaforth; J. Carter, Sarnia, and others. A standard price was not fixed, but a committee was appointed to wait on the Ontario Salt Co., of Kincardine, and the Windsor Salt Co., to tell them that their demands for allotments are excessive. Until a better understanding is arrived at, which is expected in a few days, prices remain as they were. Meantime, large quantities of salt are moving, buyers, and especially creamery and cheese factory men, seeking to get in their supplies before the threatened jump in prices materializes.

APPLYING FOR INCORPORATION.

The Samuel Rogers Oil Company, of Ottawa, is to be changed into a joint stock company. An application has been made by Samuel Rogers, Albert Stephen Rogers and Joseph Pearson Rogers, of Toronto, and Wm. Dowler Morris and Mary Ann Morris, of Ottawa, for incorporation by Dominion letters patent as "Rogers & Morris, Limited," with a capital stock of \$70,000. The purposes for which incorporation is sought are the purchase, manufacture, sale and dealing in mineral, vegetable and animal oils, and their compounds and products, and railway and mill supplies. This change in the Ottawa company does not affect the Toronto concern. The capital city establishment still remains a branch of the Queen City head office.

WAS A CANADIAN GROCER.

It is learned that the Mr. Ballantyne referred to in recent despatches as having received "an exclusive eternal franchise for an electric railroad in Honolulu" for the good services he rendered in the battle with the rebels in Hawaii, is C. G. Ballantyne, formerly a grocer at Brampton, Ont. He was for a number of years in the civil service at Ottawa, and seven years ago went out to the Pacific Coast, where he embarked in the real estate business.

Six months ago he went to Honolulu for the express purpose of obtaining a franchise for an electric railway, and from all accounts seems to have obtained it in a manner that would gladden the heart of an Everett beyond description.

Mr. Ballantyne is the last man in the world his friends would expect to see engaged in a conflict. He was of an exceedingly quiet disposition, and was never "looking for trouble," as the saying is. Like all boys born in Peel's county town he became enamored with the lacrosse stick and rubber ball at an early age and developed remarkable proficiency—so much so in fact that he secured a position on the senior town team, which, like its successor, the great Excelsiors, was the star team within an extensive radius. He ran a grocery store in the town, and after traveling for a wholesale firm went into the civil service at Ottawa. He is in the neighborhood of 50 years of age. His wife is living in Vancouver, B. C.

TEA PRICES.

Lightbound, Ralston & Co., of Montreal, have kindly furnished THE GROCER with the following comparative prices of Indian and Ceylon teas in London:

	1895.	1894.
Indian Pek. Soug., useful liquor.....	8½d.	6¼d.
Do. Pekoe " "	9¼	7¾
Do. Pek. Soug., inferior liquor... ..	7¼	5¼
Do. Pekoe " "	7¾	6
Ceylon Pek. Soug., fair liquor.....	8¼	6¼
Do. Pekoe " "	9½	8

Established 1860

HERE IS A "WINNER"

the Yankee traveller calls it, because every dealer buys it.

OUR

No. 15030 Pattern Glassware

In Assorted Packages. Price, \$20.70.

The most complete assortment, the choicest pattern, the best quality of glass, and the quickest seller in the market. Send for cuts and price lists.

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

OUR TEA TRADE

Is a large one

It compels us to carry a varied stock.

Buyers will always find a big assortment to select from.

INSPECT OUR SAMPLES BEFORE BUYING

LUCAS, STEELE & BRISTOL - Selling Agents - HAMILTON

THE INSPECTION OF TEAS . . .

THE Government is taking very strong means to prevent importation of trashy Teas, but we can advise a still better preventive—

BUY ONLY RAM LAL'S PURE INDIAN TEAS,

and be in a position to guarantee to your customers the quality and superior flavor of these Teas. Always the same, packed in pound and half-pound leaden air-tight packages; also five and ten-pound tins, three qualities—gold, lavender, and green labels.

JAMES TURNER & CO.

WHOLESALE



.. AGENTS ..

HAMILTON, - ONT.

REMEMBER

That which is Imitated
must be the

BEST . . .



Snider's Catsup

Snider's Tomato Soup



Canned Goods

Now is the time to buy. We have a well-selected stock in all lines of the above goods, including some of the best brands in the market, bought at the right time, which we are offering at a very low figure. It will pay you to write us for quotations before buying.

H. P. Eckardt & Co.

WHOLESALE GROCERS.

.....TORONTO, ONT.

MONEY AND STOCKS.

C. P.R. stock still rules weak on the London market. Two reasons may be assigned as the probable cause. The first is the general weakness in Canadian securities consequent mainly upon the unsatisfactory condition of the Grand Trunk, while the decreased earnings of the C.P.R. itself naturally tends to depress its shares on the market.

Commercial Cable is still advancing, selling up to 146 Tuesday. Although it fell off a little later, yet the stock was strong at the close.

Toronto Street Railway is again lower, being quoted at the close Tuesday at 74 asked and 73 $\frac{3}{4}$ bid. The possibility of the boodle investigation is considered to be the primary cause of the decline.

Western Assurance Co.'s statement was issued this week. It was not altogether satisfactory. On account of the smallness of the profits it was only possible to add about \$10,000 to the rest account. "Since the first of the year, however," said a financial man, "the company has done well, its losses in the United States having been much lighter than usual. This, together with the fact that cheap money is having a good effect on insurance stocks generally,

has given Western Assurance a steadiness that might not otherwise have been experienced."

President Cleveland has informed Congress that he has negotiated a loan for sixty-two millions of the 4 per cent. bonds of 1875. The terms of the sale provide a premium on the bonds which makes the net rate of interest 3 $\frac{3}{4}$ per cent. The issue has been taken by a foreign syndicate. The announcement of the loan had a depressing rather than stimulating effect on the stock market, because the interest basis is much higher than expected. The gold reserve is now down to about 41,000,000. The new loan will therefore bring it up to the stipulated \$100,000,000 mark. ARGUROS.

STOCKS IN MONTREAL.

The past week has been a dull one in the stock market, and up to the time of writing it has not given much indications of opening out. Trading is narrow, and there is little change in the disposition of the active list as compared with the previous week.

At a special meeting of the Bell Telephone Company this week the directors were authorized to issue \$600,000 of 5 per cent. bonds, \$500,000 of which will replace a similar amount of 6 per cent. bonds now outstanding. The annual interest charge of

\$30,000 of the company will not be increased therefore, while it will have the use of \$100,000 more money. The issue, however, has been discounted, as it was known some time ago, and has had little influence on the standing of the stock.

There was some expectation that the Canada Pacific might make a declaration in regard to its dividend this week. Sir William had returned, and a meeting of directors was held, but the expectant ones were disappointed, as the matter was postponed until the next quarterly meeting.

The investment demand for Royal Electric that we noted last week has been continued, and a fair lot of quiet buying has been done, which has maintained the price of the security.

The annual statement of the Richeieu & Ontario Navigation Co. was made public for the first time this week. It shows a percentage of net earnings on capital of 11.47, against 0.54 in the year 1893. The gross earnings show an increase of \$77,446 over 1893, or 11.26 per cent., while the operating expenses have been decreased by \$100,000 odd. The net earnings therefore are \$147,000 greater than they were in 1893. Two dividends, amounting to \$81,000, have been paid, and \$43,280 carried to surplus.

A new cheese factory will be erected at Stoco in the spring.

Tubs

AND...

Pails

We are selling agents for the
Celebrated "Globe" Brand

Manufactured in Michigan, and are enabled to

GUARANTEE PRICES TO BE AS LOW AS ANY

Place your Orders for this Brand.
 You will have the . . .

BEST GOODS AND SAVE MONEY BESIDES

H. A. NELSON & SONS - Toronto

Davidson & Hay

Wholesale Grocers and Importers

.. TORONTO

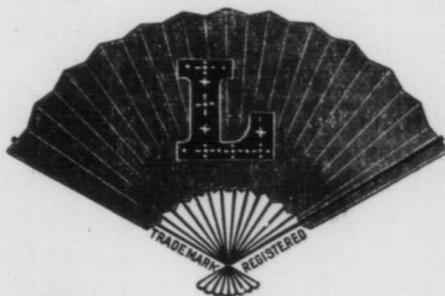
WHOLESALE AGENTS FOR

KURMA TEA

MAIL ORDERS GIVEN OUR BEST ATTENTION

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

Arctic Cough Drops

**THERE ARE
NO BETTER
COUGH DROPS
MADE.**

The demand has been large and continuous
for the last five years.

Packed in

Elegant Glass Jars, 4 lbs. each.
Handsome Tins, 5 lbs. each.
And in 5c. Packages.

G. J. HAMILTON & SONS - - Pictou, N. S.

Your Trade is Maintained and Increased by the Satisfaction
Your Goods Give Your Customers.

If you handle imported Salt
and your competitor sells the
"Windsor," a better salt, for
less money,

**WHO
GETS
THE
TRADE?**

If you handle a low grade Salt,
it is off color, the crystals are
of all sizes, and it gets as hard
as a rock, and your competitor
sells the "Windsor," that
does not get hard, is perfectly
granulated and is easily worked
into the butter,

**WHO
GETS
THE
TRADE?**

WINDSOR SALT

Our Packages

Extra Fine Table

In 3 and 5 lb. handsome cardboard
boxes.

Fine Table

In 3, 5, 7 and 10 lb. fine cotton
sacks, and 10 and 20 lb. wooden
boxes.

Dairy

In 20 lb. fine cotton sacks.
In 50 and 200 lb. white duck sacks.
In 280 lb. paper-lined barrels. (Free
from splinters and all taint of the
wood.)

Special Cheese Salt

In 50 and 200 lb. white duck sacks.
In 280 lb. paper-lined barrels. (Free
from splinters and all taint of the
wood.)

**Assorted car loads, any
quantity of each grade
or package, for your
Spring Trade.**

WINDSOR SALT WORKS

WINDSOR, ONTARIO

Prices can be obtained and orders promptly filled by addressing your
WHOLESALE GROCER, or the following agents:

TORONTO SALT WORKS, Toronto
MORROW & EWING, Montreal
SMITH & TILTON, St. John, N.B.
A HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London
THE RATHBUN Co., Deseronto
D. M. MACPHERSON, Lancaster
C. H. SLAWSON & Co., Ingersoll

THOS. BALLANTYNE & SON, Stratford
THOS. LONG & BROS., Collingwood
WM. BROWN, Owen Sound

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John Cameron, General Subscription Agent.

PROPOSED CANNED GOODS DEAL.

WHEN the Canadian Packers' Association a year ago inaugurated the scheme of selling the pack of its different members through a committee, it was asserted that the scheme was by no means considered as complete.

The year's experience was before the members, and what it taught them would probably be profited by when the next annual meeting came around.

The annual meeting, it will be remembered, came around last week; and, although it was decided to continue the selling committee until at least the present pack was disposed of, it was discerned that something further must be done to give permanency to the scheme inaugurated a year ago.

As a result of this revelation, it was proposed that the association obtain control of both the independent factories outside the association and the branch factories owned by the organization.

This is the greatest undertaking the association has yet relegated to itself. The scheme to sell through a committee was probably the most intricate, but in point of responsibility and importance it is overshadowed by the proposal to acquire the branch and independent factories.

President Boulter and Messrs. Marshall and Montague are now in the west negotiating for the securing of the desideratum.

The factories outside the association number between eight and ten. Some of these have already signified their willingness to sell out; and it is understood that the association expect to secure half or more of the independent concerns. But whether less or more will be acquired will not, of course, be known until the negotiators have completed their rounds. The number of canned goods factories in the country is about twenty-five.

If the Canadian Packers' Association succeeds in its present undertaking its position

will be stronger than ever; if it fails it will be weaker than ever; that is, of course, granted that the present scheme continues to obtain in its present form. The experience of the past year has demonstrated this, notwithstanding that the selling through a committee has enabled both packers and wholesalers to get better prices than they otherwise would. But this scheme was at best a make-shift, and, as far as THE GROCER is aware, its promoters never considered it anything else. The present idea may therefore be considered as an evolution from last year's scheme of selling through a committee, and consequently an improvement.

CANADA WILL GET HER MEDALS.

When THE GROCER last week announced that, according to information received from Chicago, there was to be a big cut in the number of medals awarded by the judges at the World's Fair for cheese, fruit, etc., Mr. MacLaren, the well-known Canadian cheese expert, and who was one of the judges of cheese at the Fair in question, wrote to Chicago for information regarding the matter.

He has received a reply; and THE GROCER is gratified to know that it does not sustain the charges made against the Committee on Awards.

The purport of the information received by Mr. MacLaren was that no alarm need be felt by those who had won medals on cheese.

"There was no cut made in that department from the finding of the judges," the informant in question goes on to say, "and in fact no cut whatever was made on anything from abroad, including Canada, except in the case of wines."

Why wines have been singled out in this particular THE GROCER does not know.

SHOULD BE GIVEN THE POWER.

ANOTHER attempt is to be made by the Corporation of Toronto to secure a charter from the Provincial Legislature.

This is one of the many attempts that have been made to secure the desideratum, and it is to be hoped that the present movement will bear fruit.

Toronto needs a charter. There are matters concerning her government which it is only right she should be given the power to deal with without being compelled periodically to trot off to the Legislature to get the consent of that institution before a move can be made in the premises.

One of the questions which the corporation needs a free hand to grapple with is that relating to pedlars.

Toronto has the power to regulate those pedlars who reside within her boundaries; but there her power ceases. Farmers and

market gardeners, as long as they do not come within the prescribed few hundred feet of the three public markets, can peddle at their own sweet will, none daring molest them. Even if they want to come within the confines of the markets, the payment of a few cents will open the way.

In fairness to the grocers and provision dealers, in fairness to the resident pedlars, these outsiders should be compelled to pay something for the privileges they enjoy. They help cut up the streets with their wagons, and, in a word, enjoy all the advantages of citizenship, and yet take the bread and butter out of the mouths of the storekeepers who have contributed of their means towards providing the well-paved and well-lighted streets which the suburban pedlar uses, but which he neither helped to build nor assists in maintaining.

THE GROCER does not believe in a prohibitory tax, but it does believe that every pedlar, whether he be non-resident or resident, should be compelled to pay a fair license fee. This, under the municipality's present power cannot be done.

FRENCH VS. TURKISH PRUNES.

THE relative merits of Turkish and French prunes is this season occupying more attention in the Toronto market than, probably, ever before.

The source of this attention is probably traceable to the fact that the French article has had a freer field this year on account of the lateness with which the Turkish product arrived on the market.

As to whether the French is crowding out the Turkish prune is a question upon which there is some difference of opinion.

The consumption of French prunes has undoubtedly been larger this season than usual, but it does not follow that the Turkish prune has suffered in consequence. Some assert it has; others declaim with equal certainty that it has not. Of "Sphinx" brand prunes, for instance, it is understood that last year's sales in Canada were 5,000 cases, or over a quarter million pounds, in excess of those of 1893.

The French article is the first on the market. Then it is cheaper than the Turkish prune. Consequently it is the first to sell, while it naturally supplies a certain demand. Wholesalers on the Toronto market assert, however, that at the same price the preference is given to the Turkish prune.

There is, of course, a high grade French prune that is probably unequalled by Turkish, or any other prune, but it is too expensive for the general trade, and therefore cannot be counted a factor in the discussion, which deals only with prunes which enter into ordinary consumption.

In process of development, it will probably be found, judging from present ap-

pearances, that Turkish and French prunes will have their respective fields, with the latter encroaching, it may be, on the lower grades of the former, while true enough in a general sense may still be the claim of some who assert that French prunes will not be used as a substitute for the Turkish kind.

The treaty between Canada and France concedes prunes from that country an advantage of one-third of a cent per pound over other growths. This, it is claimed, however, by some of the wholesale houses, will not materially assist in increasing the importation of French prunes into Canada; but this fact must be remembered: The influence of the treaty will not be in the direction of a curtailment of the consumption of French prunes in Canada.

The treaty in question has been ratified by the parliaments of the respective countries, but it does not go into force in Canada until the Governor-General has issued his proclamation decreeing so.

PUSH DRIED APRICOTS.

A COMMODITY that is attracting more attention on the Toronto market than it hitherto has is California dried apricots.

The direct cause of this increased attention is the price.

A year ago the wholesale price was 17½ to 18, and two years ago 18 to 20c. were the ruling figures. Now the quotations range from 12 to 14c., the retail price being from 2 to 3c. lower than the wholesale figures of a year ago.

Cheap as they are, however, it is strange that the consumption of apricots is not larger than it is. The probable explanation of this fact is that the consuming public is not as well acquainted with the fruit as it might be. In a word, the fruit has not been advertised enough.

The dried apricot is a delicious fruit. It has a rich subtle flavor, with just enough acidity in it to create an appetite.

The present is opportune for the retailer to push the sale of this fruit. Most housewives and housekeepers are driven almost to their wits' end to provide dishes of fruit for dessert. Retailers, therefore, should experience no difficulty in selling dried apricots, which make an excellent and inviting dish when stewed; and in pies they are by no means to be ignored.

In order to disseminate information and induce sales, grocers might have some of the fruit stewed and served out in small quantities to their customers. Previous to being cooked the apricots should be soaked over night in water, as probably most grocers know. And this fact should be impressed upon the customers when they are making purchases of the fruit.

OLD EMPLOYEES FRATERNIZE.

There was a merry gathering at the St. Charles Restaurant, Toronto, Friday night, although the cause of its being was regrettable. It was what the menu card called "The first and last annual dinner of the Sloan & Crowther Old Boys' Association." The company comprised past and present employes of the wholesale grocery house of Sloan & Crowther now in process of liquidation, and was drawn together by a desire to fraternize before the several employes finally separated. Among those present were the following: J. Hargraft, W. B. Maclean, W. B. Dack, T. A. Weldon, J. Owen, T. L. Morrison, T. W. Anglin, L. C. Macklem, A. Irving, F. Sloan, F. Scott, T. R. Mullin, C. Russell, W. R. Reynolds, A. Carwardine, W. A. Mills, G. Shelby, F. Pierson, W. S. Burton, J. McMillan, A. W. Taylor, A. Macdonald, George Sloan. Charles Parsons presided. W. B. Smith, A. Hill, J. Hayden, J. Ross and A. H. Lawson, travelers, were snowed up, and consequently they were unavoidably absent. It was 2 o'clock before the last toast had been drunk and the last song sung, when the night's fun was brought to a close with sundry hand shakings and good wishes for each other's prosperity.

FROST AND FRUIT.

Recent telegraphic reports from Florida orange orchards are to the effect that the unwonted cold weather continues. Not only has the greater part of this year's crop been destroyed, but, according to these despatches, the outlook for next year's harvest is ruined, and the crop of 1896 will total only 100,000 boxes, as against 5,000,000 boxes for 1894.

McWilliam & Everist, of Toronto, however, have just received advice from their Florida agents that the situation is not so bad as it has been represented.

Meantime, a report comes from New York that the entire crop of Valencia oranges has been destroyed by the recent cold snap in Spain. This, however, has not been confirmed, and the rumor is not credited, as the Liverpool market is not any firmer than it was a week ago. Toronto dealers look upon the report as circulated by some Spanish shipper, who is just putting a big shipment on the American market.

Florida oranges are now practically out of the Canadian market. Valencias and California navels, the latter of which are just beginning to come in, are taking the place of the finer fruit. If the report regarding Valencias should prove true, the situation will be one almost unparalleled in the history of the trade.

A recent Jacksonville, Florida, despatch stated that the frosts had destroyed the early vegetable crop, the entire strawberry crop and four-fifths of the pineapple crop, at an aggregate loss of \$10,000,000. This

will, however, not affect the Canadian market. We get no vegetables from Florida, our first early strawberries come from Maryland, and our pineapples from Cuba.

TORONTO TELEPHONE SYSTEM.

The Toronto telephone system is in miserable shape, and instead of being a comfort it is a nuisance.

To make a test a representative of THE GROCER tried three different telephones the other day. With the first one he rang once and waited one minute and a half before the central office answered; with the second he had better luck, having to wait only ten seconds. He rang three times on the third telephone, allowing a minute between each ring, before he got an answer. While speaking to the person whom he rang up, the 'phone was switched off without warning, and it took fully five minutes before he got communication again.

The above is not the experience of business men in other places. The management, thinking it has a monopoly, is probably inclined to say: "The public be darned." If any of our readers are dissatisfied with the service they are getting, let us hear from them.

THE SITUATION IN EGGS.

A Minnesota man claims to have cornered the American egg market. He boasts that eggs are now 35 cents a dozen in New York, and that he'll yet make the people pay 40 cents or compel them to eat "Canadian limed eggs that were laid before the McKinley bill became a law."

Reports from other United States centres say that the extreme cold weather has had the effect of stopping the supply, and rendering the market very strong.

A leading Toronto produce merchant stated to THE GROCER his opinion of the present situation. "Canada," he said, "is practically cleared out of eggs. None of the big Toronto dealers have any, and Montreal has been emptied by New York. All this of course makes the local market healthier. Three years ago a somewhat similar situation existed and eggs then brought 30 cents here."

The dealer went on to explain that the reason of the strengthening of the market was the falling off of the supply due to the prolonged cold weather. Points in the United States that were generally free producers at this time of the year were not sending out any eggs at all. The prospect now was that not till the middle of next month would the supply again equal the demand.

Those remarks of course referred particularly to new laid eggs, but the effect of the situation has been to raise the price of the limed article.

IT IS QUITE A RELIEF IN THESE DAYS

of **Package Teas** to find

ONE



that is thoroughly reliable, thoroughly **pure**, thoroughly **HONEST**, thoroughly satisfactory to dealer and consumer. Parodying the fanatical cry of the Mohammedan, we justly exclaim: "There is but **ONE** Package Tea, and 'Orient' is its name."

This Trade Mark is protected by letters patent. Infringers will be prosecuted.

Put up in 1/2 and 1-lb. leaded packages and 5-lb. tins.

Write for Sample

CHASE & SANBORN'S
Coffees

Stand at the head of
ALL Coffees . . .

If you want the
BEST
Coffees

Write for
C. & S. "Seal" Brand
Coffees.



THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

TORONTO - - ONTARIO

"A Constant Dropping Wears Away a Stone."
 That is the reason why we are constantly reminding you of that delightful article,

DESICCATED ROLLED WHEAT

IT PAYS We believe by calling your attention to it often enough we can convince you that to handle a little better Breakfast Food at a little higher price, for your good customers. Write to us, and our agent will call or we will quote you prices, with samples, on all varieties of Breakfast Foods.

The IRELAND
 National Food Co., Ltd.

TORONTO

A LITTLE POTATO FAMINE.

A feature of the produce market during the past week has been the scarcity of potatoes. The cold weather and heavy snowstorms blocked the country roads and railways, and altogether stopped the supply for some days, and it looked as if Toronto was to have a potato famine. "Murphies" jumped away up out of the store for a day or two, and would have brought a big price on the track had any been offered. On Monday and Tuesday of this week the largest dealer in town bought a quantity of potatoes to tide him over from a man to whom he had sold last fall, paying 60c. a bushel. These he sold at 65c. Had some lucky individual brought in a few carloads about that time he could have made a small fortune. Now, however, the danger is over, and Ireland is safe, for the railways are open again, and potatoes are down to 47c. on the track, and 57 to 60c. out of the store.

THAT SYRUP DUTY.

"Your article in last week's issue regarding the duty on syrups," said a gentleman who handles large quantities of this commodity to THE GROCER, "was very much to the point, but still it did not tell the whole truth. Over and above what you have named as the percentage of the duty, namely, 75 to 85 per cent., is the duty on the

package, to which you did not refer at all. Upon my word, I do not know what the Government is thinking about. Is not the enormous duty charged enough? Does it want the earth, I think it is a shameful piece of business. Here the very people who use these dark syrups are the poor people. Then look at the large quantities the lumber men use. Surely the duty of 7 cents per gallon should be sufficient without taxing the barrel, which means something like an additional cost of $\frac{1}{3}$ cent per gallon on the cost. And for what reason do they make this heavy impost? The Canadian refiners do not make this dark syrup. Why, if it was for the purpose of raising a revenue, the object would be much better accomplished if the duty was fixed at 5 cents per gallon, for the present duty is almost prohibitory. O, I think it is scandalous," concluded the dealer, as he irritably buttoned his coat.

DAIRYING IN NEW BRUNSWICK.

THE Speech from the Throne at the opening of the New Brunswick Legislature contains the following passage:

"The liberal provision which the Legislature has made in the past few years for the encouragement of the dairy interests of the province, and the cordial co-operation of the Dominion authorities with my government in this important work, have produced very gratifying results. Three years

only have elapsed since the province was obliged to depend very largely upon outside production for its cheese supply. So rapid has been the growth of this industry in New Brunswick that last year not only was the home demand fully supplied by the home production, but there remained a considerable surplus for export, which found ready sale in markets abroad. The capabilities of New Brunswick as a dairying country having been thus completely demonstrated, we may reasonably hope for a more rapid and pronounced development in this direction in the future than in the past. My government will invite you to consider whether, in addition to the continuance of fiscal aid to this industry upon lines similar to those which have hitherto obtained, it may not be well to invest the executive government with the necessary power to enable it to co-operate with the other provinces of Canada in devising a system of inspection of dairy products intended for export with a view to maintaining these products in European markets in their present high standard of excellence."

This is gratifying information, for there is no reason in the world why the hills and valleys of the Maritime Provinces, which are in many respects especially fitted for grazing purposes, should not turn out as large, or nearly as large, an output of dairy produce as its more western sisters.

There is a large market of forty millions of cheese consumers to supply across the water, and why shouldn't our seaside brethren have a slice of it as well as anyone else?

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MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Feb. 14, 1895.

GROCERIES.

TRADER has not yet recovered from the blow struck at it by the storms of the latter part of last week. Some of the travelers were a couple of days late in starting out this week, while the progress of those who are on their respective routes is still more or less impeded. During the last day or so, however, business has begun to assume its normal condition. Except in the respects noted, there are no particular features to note in local business. Sugars are being cut as of yore, but there is not much doing. Teas are firmer in London, England, but this market, while strong, is neglected. There is a fair trade doing in canned goods. Payments are fair.

CANNED GOODS.

Some good orders have been booked by the packers during the last few days for staple lines at the advanced prices. Orders have been received for carload lots of corn as high as 87½c. The advances noted last week were on those packs, sales of which have come up to a certain percentage. No change has yet been made in the wholesale price of canned goods. The packers are said to be sold out of preserved strawberries. Demand is moderate for salmon, and lobster is dull. We quote as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.10 to \$1.25; canned mackerel, \$1

to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

COFFEES.

Nothing new has developed during the week. In the primary markets there appear to be some doubts regarding the future. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

No change to note. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

SPICES.

Business continues to be of a moderate character at unchanged prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is little or no movement. We quote as before: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Demand continues to fall off, as it is expected to do at this season. Refiners' prices are steady and unchanged. A goodly proportion of the granulated sugar going out is the cheap kinds, the demand for which has

been induced by the cutting that is going on in the retail trade at the moment. And all the cutting is not being done by the retail trade either. There is little or no German granulated sugar on the local market just now, but there is more arriving. It is not likely to show good value, for the wholesaler at any rate. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2½ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

SYRUPS.

The demand for syrup is light. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a good demand for low grade molasses at about 30 to 32c. per gallon. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The London tea market is higher than ever on low grade Indian and Ceylon teas. The finest grades are, however, obtainable at easier prices. In fact, there is a decided tendency in the price of common teas, and that of the fine grades, to get in close proximity to each other. No clean-leaved tea can be got for this market in London under 9d. Japan teas are still developing strength. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

DRIED FRUIT.

Demand for Valencia raisins is still light at firm and unchanged prices. We quote

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

THE BERLIN BRUSH CO.

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin

Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

And the Great Solid Brush Back Company of the Dominion.



BERLIN, - ONT.

"SALADA"

CEYLON TEA

Most Satisfactory to Handle,
Finest Tea,
Largest Sale.

Most Profitable for the Retailer
of any Tea in Canada.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East. TORONTO

MARKETS.—Continued

good fruit as before: Off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are quiet and firm at 6 to 7½c. per lb.

Prunes are still in light demand at unchanged prices. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants maintain their advance in the primary markets, and the fruit is relatively cheaper on the Toronto market than in Patras. There is not much doing on the Toronto market. We quote: Filiatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizis, 6½ to 7c. in cases and half cases; Panartes, 8 to 8½c.

Figs are dull and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; tups, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is fairly good for California dried apricots at 12 to 14c.

BUTTER AND CHEESE.

There is a scarcity of really good butter, and the market is overloaded with poorer lines. We quote: Dairy—Medium to good, 10 to 15c.; low grade, 8 to 10c.; fresh pound rolls, 16 to 17c.; large rolls, 12 to 14c. Creamery—Tubs, 21 to 22c.; pound prints, 21 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Sultons are quoted at 12 to 12½c.

GREEN FRUIT.

Apples are firmer, and Florida oranges out of the market. We quote: Lemons—Florida, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$2.25 to \$3.50. Oranges—Valencias, \$4 to \$4.25; California navels, \$3.50 to \$4; mandarins, \$2.50 to \$2.75 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.50 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Are quiet at \$1.50 for choice hand-picked, and \$1.15 to \$1.40 for medium.

DRIED APPLES—A little better demand has arisen, and prices are slightly higher out of sympathy with the change in price of the green fruit. We quote jobbers' prices at 5 to 6c.

EVAPORATED APPLES—Quoted at 7c. in 50 lb. boxes.

ONIONS—Still dull. We quote: Domestic, 60 to 65c. per bag; Spanish, 75 to 85c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Dull. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Firmer. Prices are quoted at 47c. on the track, 57 to 60c. out of store.

POULTRY—Scarce. Demand especially for chickens is good. We quote: Turkeys, 8 to 10c.; geese, 7c.; chickens, 30 to 50c.; ducks, 50 to 90c.

EGGS—Fresh are not to be had, and therefore limed eggs are firmer and higher. Held stock is quoted at 15 to 18c.; cold storage at 10 to 12c.; strictly fresh new-laid at 25c., and pickled at 12c.

FISH AND OYSTERS.

Oysters are still higher notwithstanding the report that exportation to England from American beds has been stopped. The reason for the maintained prices is the cold weather at the fisheries. They will go down again shortly. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.50 per gallon for standards and \$1.75 for selects.

PROVISIONS AND DRESSED HOGS.

No change in the situation is reported since last week.

BACON—Long clear, 6¾c. for carload lots, 7 to 7¼c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75

to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

SALT.

Salt is moving freely in large lots. The producers have not yet agreed on a standard raised price. We quote: Barrels, 90c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.50; rock, \$9.

FLOUR AND FEED.

WHEAT—A little firmer than last week, prices having advanced slightly. We quote: White wheat, 64½c.; red wheat, 61 to 62c.; goose, 60c.

OATS—Scarce. We quote: 34½c.

BARLEY—Quiet. We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer owing to the scarcity and higher prices of oats. Prices have advanced a little. We quote: Standard oatmeal, \$3.85, and granulated, \$3.85; rolled oats, \$3.80 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

SEEDS.

Continued cold weather has about put a stop to anything of a home trade in clover and timothy. Canadian red clover remains about unchanged at \$6 to \$6.25 per bushel for choice lots, lower grades bringing \$5.50 to \$6.

Alsike continues very dull and depressed, only choice qualities now being salable at anything over \$4.80. Really fancy if offered would probably command \$5, lower grades \$4 to \$4.50.

Timothy is practically unchanged, although United States markets are somewhat easier. We quote present values: Choice machine threshed, \$2 to \$2.75; fair to good qualities, \$1.75 to \$2.40; fancy flail threshed, \$3 per bushel.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Easy. Local dealers quote 5 to 5¼c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

SHEEPSKINS—Prices are advancing, and stand at 80 cents for best fresh green stock. Calfskins, nominally, 6c. for No. 1, and 4c. for No. 2.

TALLOW—Remains low, being quoted at 5 to 5¼c.

WOOL—Canadian fleece all cleared out. For round lots of desirable wool 19 to 19½c. is obtainable. Pulled wools are rising. Best supers are quoted at 20 to 21, and extras at 21 to 22c.

PETROLEUM.

Canadian oils of all kinds and American oils have again advanced at the wells from ½ to ¾c. on prices asked last week. This change is the result of the scarcity of crude oil. Toronto prices remain unaltered at

CASH
PAID FOR **DRIED** AND **EVAPORATED** **APPLES**
W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence
Solicited.

HULL, CANADA.

WHITE & CO.,

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.SEA HERRING,
HADDIES,
WHITE FISH,
TROUT.

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street TORONTO

Buy NowFancy Florida Oranges
Fancy Messina Lemons
Fancy Grape Fruit
Fancy Mandarines

CLEMES BROS. - TORONTO

present, but they most go up in sympathy. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12½c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

MARKET NOTES.

Aikenhead & Sloan have a lot of fresh lake trout, not rusty, but No. 1.

Lucas, Steele & Bristol are offering their customers "Golden" finnan haddies.

Several thousand pounds of "Lion" baking powder are understood to have been sold by T. B. Escott & Co., of London.

The Pure Gold Manufacturing Co. are contemplating an addition to their baking powder department.

The Ireland National Food Co. report a steadily increasing demand for their self-raising buckwheat flour. Sales so far this season are much in advance of last.

D. Gunn, Flavell & Co. report the sales of barreled pork this year much in excess of the sales at the same date last year. They also report an active trade in smoked meats.

W. H. Gillard & Co. are in receipt of a couple of carloads of fine Filiatra currants; also a large consignment of "Unicorn" brand of prunes. Both lines are said to show excellent value.

The Pure Gold Manufacturing Co., who instituted the early closing movement last summer, have decided to make it permanent, and will shut down at 5 all the year round.

The Toronto Salt Works have within the past few days shipped away two carloads of coarse sack salt at 58c., two carloads of barrels at 90c., and one carload of dairy salt at \$1.50.

"The retail grocery trade is beginning to realize the fact that in handling a good package tea there is no loss or shrinkage," write T. B. Escott & Co., "and we are having good sales of our 'Grand Mogul' tea."

Laporte, Martin & Cie. have completed their assortment of fish for Lent trade. The trade is advised to pay a visit to the firm's warehouse, or write for quotations, as special prices are understood to be offered.

McWilliam & Everist have just received two cars of Valencia oranges, and two cars of California Washington navels are expected this week. These latter will be the first of the kind to be put on the market this season.

"Eureka" crushed coffee, put up in gallon milk pails, is a new line placed upon the market on Monday last by the Pure Gold Manufacturing Co. Their thirteen travelers are said to be sending in large orders for them.

The vinegar works on Stuart street, Hamilton, Ont., owned by William and Michael Doran, were bought by Mr. Fred. H. Yapp, druggist, on Tuesday, for \$12,000. Messrs. Doran have retired from the business, which will be managed by Mr. Yapp.

W. H. Gillard & Co. are this week offering a farm for sale. This is somewhat of a new departure for the grocery business, but if their farm represents as good value as their special lines of teas it would be a good investment for someone desiring to settle in the Northwest and make money.

"Nothing like giving the public a change of food," said the manager of the Ireland National Food Co. "It's only a few years since we first introduced our rolled wheat to the trade, selling in very limited quantities.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S
OCOAS
OFFEES
CHOCOLATES
AND ICINGS**

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.470 King St. West,
Toronto, Canada.**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

SOUND THE LOUD TIMBREL

Through Canada's Fair Land.

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen,—We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch "process." Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles, Sauces, Ketchups.

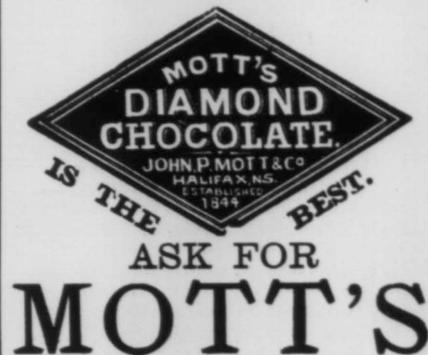
Correspondence solicited.

JAS. H. FALCONER

126 and 128 Fort Street,

Telephone 473 VICTORIA, B.C.

Largest works of the kind in British Columbia.



MARKETS—Continued

To-day nearly every customer handles it, and frequently write us that many people now ask for it in preference to oatmeal."

Saltpetre has advanced $\frac{1}{2}$ c. per pound.

The Berlin Brush Co.'s factory is running overtime. A good sign.

Wm. Paterson & Son report a brisk demand for their soda biscuits.

A direct shipment of fancy Japan rice is nearly to hand with Davidson & Hay.

Smith & Keighley have to hand a shipment of Labrador herrings in barrels and half-barrels.

Perkins, Ince & Co., have a carload of Arguimbau's off-stalk and selected Valencia raisins arriving.

Smith & Keighley have a carload of Arguimbau's selected Valencia raisins to hand this week.

Wm. Paterson & Son have introduced a new line of biscuits called "Sponge Drops." Samples will be sent anywhere on application.

James A. Skinner & Co. have got a "winner" in their No. 15030 pattern glassware. It is said the factory is kept hustling to fill their orders.

The "Nice" is the name of a new biscuit that Huntley & Palmers, of Reading and London, are placing on the Canadian market. It is all that its name implies.

Davidson & Hay have in stock a shipment of Kerr's evaporated vegetables for making soups; also "Oyster Bay" asparagus in square tins, with key openers.

J. W. Lang & Co., have in stock a full line of fish, suitable for the Lenten season. "Our prices," said the manager, "particularly in sea fish, are unprecedentedly low."

Davidson & Hay are in receipt of a shipment of "Bay of Fundy" brand finnan haddie in flat tins; also a shipment of Redpath's "Honey" and "Imperial" syrups, in half-barrels.

No grocer's stock is complete if he does not carry a full assortment of Marshall & Co.'s Scotch fish delicacies, which are now so popular. These goods are nicely put up, and sell well, besides leaving a good profit to the retailer.

THE GROCER is in receipt of a pamphlet publication, being a descriptive account of Southwark and Bermondsey, issued by Chas. Southwell & Co., wholesale and export manufacturers of jams, jellies, marmalades, candied peels, etc., of London, Eng. The booklet is handsomely illustrated with reproductions of Old Country scenes.

A sample lot of prepared Bosnia pitted prunes, "Anchor" brand, are being shown on the market this week by J. L. Watt & Scott. This is the first time this kind of fruit has been shown on this market, although they have been on the New York market for some time. These prunes are only shipped in large-sized fruit.

Wm. Clark, of Montreal, is putting a new line of potted meats on the market. The package is the handsomest of the kind THE GROCER remembers seeing. "And the quality of the goods is on a par with the package," remarks R. S. McIndoe, the Toronto representative. Mr. McIndoe is showing the goods to the wholesale trade, and is taking orders for future delivery. The goods can be retailed at 10c. per can.

MONTREAL MARKETS.

MONTREAL, Feb. 14, 1895.
GROCERIES.

THE storm of the three closing days of last week seriously interfered with communications, and the result this week is a somewhat diminished volume of business in groceries. There are few special features to note. Sugar has ruled steady, and there is still a disposition to place orders for future supplies at the low prices. Coffees have ruled firm, especially Maracaibo, which is 1c. higher. Holders of molasses and syrups are firm and buyers have to pay up for them. Tea rules much the same, and the same remark describes the position in dried fruit, canned goods, fish, etc.

SUGAR.

The sugar market has well maintained the steady feeling noted last week. Demand was good, both on local and country account, until the storm interfered with communications, but since that it has been rather quieter. Buyers still show a disposition to anticipate future wants, the temptation of the low prices being too great, and we hear of further round lots of stock leaving the refineries at $3\frac{1}{2}$ c. for standard granulated and $3\frac{1}{4}$ to 3 5-16c. for No. 2, with yellows $2\frac{3}{8}$ to $3\frac{3}{8}$ c., as to grade. In a jobbing way prices remain the same also. We quote as follows: Standard granulated, $3\frac{3}{4}$ c.; No. 2, $3\frac{1}{2}$ c.; yellows, $2\frac{3}{4}$ to $3\frac{3}{8}$ c. as to quality. German sugar is not moving very freely at present, and jobbers are asking $3\frac{1}{2}$ c. for extra granulated, while No. 2 Berthier is being jobbed out at $3\frac{1}{4}$ c.

SYRUPS.

In a large way there has been rather more activity in domestic syrups during the week, but the jobbing movement has been under more than over the ordinary. The tone of the market is very steady, as shown by sales of round lots at $1\frac{1}{2}$ c to $2\frac{1}{4}$ c per lb. at the factory. We do not hear of anything doing in American, but quote it at 20c and 22c in barrels. For jobbing trade we quote bright domestic $2\frac{1}{2}$ c, and dark $1\frac{3}{4}$ c.

MOLASSES.

The firm tone of the molasses market is maintained, and to secure any fresh supplies buyers if anything have to meet sellers. We do not hear of any large quantity of business, but note the sale of some round lots of Barbadoes at $32\frac{1}{2}$ c and 33c, and there have been some transactions in Porto Rico at 28c and Trinidad at 27c. In a jobbing way prices on Barbadoes are firm at $32\frac{1}{2}$ c and 33c in hogsheads and 36c in barrels and half barrels.

RICE.

There has been a fair business passing in rice, and prices are unchanged. At the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5; and Carolina \$6.50 to \$7.50.

SPICES.

The very cold weather has led to a good local jobbing movement in spices, on which prices rule steady. We quote: Penang black pepper, 6 to $7\frac{1}{2}$ c.; white pepper, 10 to $12\frac{1}{2}$ c.; cloves, $7\frac{1}{2}$ to 9c.; cassia, $8\frac{1}{2}$ to $9\frac{1}{2}$ c.; nutmegs, 60 to 90c.; and Jamaica ginger, $15\frac{1}{2}$ to $18\frac{1}{2}$ c.

COFFEES.

The scarcity we noted last week and a good enquiry have led to rather firmer values on Maracaibo coffee, which we quote 1c. higher. Jamaica and Rio have changed hands at last week's quotations. We quote: Maracaibo, 22c.; Rio, $18\frac{1}{2}$ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

TEA.

Until the storm knocked out the railways there was a good country distributive demand for tea, chiefly medium and low grade Japans. Some round lots of Congous have also changed hands at about 10c. We quote: Japans, low grades, $12\frac{1}{2}$ to 14c.; medium, $15\frac{1}{2}$ to 17c.; fine, $18\frac{1}{2}$ to 24c.; and choice, 25 to 31c.

DRIED FRUIT.

There is no change in the raisin market, which rules quiet and steady, only a small jobbing demand being noted. Prices are un-

This
time
it
is
Goaticook!

Another big fire has occurred and COATICOOK, Que., has suffered severely. MR. S. BACHAND, one of the unfortunate sufferers, was so well pleased with the manner in which his safe preserved its contents, that he has given us his order for another and larger one.

If you want
to be SURE,
get a

Taylor
Safe

Ready for
No Soaking

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and Co

Consign

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CITIZEN

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F.

Pork

FOAM

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
AGENTS: (W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

Dawson & Co.
FRUIT
PRODUCE
and **COMMISSION MERCHANTS**

32 WEST MARKET STREET

Consignments
Solicited

TORONTO.

GEORGE McWILLIAM.

FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL... **FRUIT**
Commission Merchants

**25 and 27 Church street,
TORONTO, ONT.**

Consignments of **FRUIT and PRODUCE SOLI-**
CITED. Ample Storage.

All orders will receive our best attention.

Short Rolls

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

F. W. FEARMAN

Pork Packer

HAMILTON



\$1.00 PER BOX OF 36 PACKAGES

FOAM YEAST CO., Ltd.

79 Esplanade East, Toronto.

changed on all kinds. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; Sultanias, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Advices from primary markets are firmer on currants, but the fact is not apt to have an appreciable effect on spot values as supplies are ample. In a jobbing way we quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

Prunes meet a steady jobbing demand at unchanged prices. Bosnias, 4½ to 5c., and Bordeaux, 4c.

Figs are quiet and steady at 5 to 6c., in bags, and 10 to 16c., in boxes.

Dates are as last quoted, and demand is small at 4 to 5c., as to grade.

NUTS.

There is a moderate jobbing trade in nuts, and prices are unchanged. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; Bordeaux ditto, 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

CANNED GOODS.

There is rather more enquiry from jobbers in regard to supplies of canned goods, but the actual movement is small, as retail dealers are only supplying local wants. Round lots of tomatoes, it is claimed, have been offered at 80c., but they were not leading brands. Corn has moved at 90c., and marrowfat peas at the same figure. We quote: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.10 to \$1.40 per doz.; tomatoes, 85 to 90c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 90c. per doz.

FISH.

The cold weather has led to a fairly active demand for fish in a small way, but the large supplies on spot still weigh upon the market, both in fresh and pickled fish. Choice brands of No. 1 Nova Scotia herrings have sold at \$4 to \$4.50, and a few small lots of No. 1 Labrador herrings have been placed at \$4.50; No. 2 B. C. salmon have changed hands at \$11 to \$11.50, and No. 2 Labrador at \$13 to \$13.50; No. 2 mackerel have sold at \$12.50; Red sea trout at \$9 to \$10; No. 1 green cod at \$4.25 to \$4.50; No. 2 at \$3, and No. 1 green haddock at \$3. Fresh herrings are in fair supply and selling at 85c. to \$1 per 100 for good medium sized fish. Fresh arrivals of tommycods have sold at \$1 to \$1.25 per bbl.; No. 1 smelts at 5c. per lb.; fresh mackerel at 10c., white fish at 5c., pike at 4c., halibut at 8 to 9c., haddies at 6c., smoked herrings at 10 to 12c. per box, and bloaters at 90c. to \$1.20.

GREEN FRUIT.

APPLES—There has not been much change in apples, though a rather better demand is to note. We quote: A 1 \$3 to \$4 per bbl., and inferior, \$1 to \$2.

DRIED APPLES—There has been rather

Grocers and General Dealers should not be without

Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

On spot Carload **LAKE MANITOBA**

WHITE FISH

In kegs. Also

Labrador Herrings in barrels and half barrels.
Fresh Water Herrings in half barrels.
Salmon Trout in kegs.

WRITE FOR PRICES

W. RYAN

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

**76 COLBORNE ST.,
TORONTO, ONT.**

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

BUY MAPLE LEAF BRAND

Hams, Backs, Rolls,
Breakfast Bacon, Shoulders.

..PURE LARD..

Low Prices.

Satisfaction Guaranteed.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,

76-80 Front St. E.

TORONTO.

R. C. LEVESCONTE

Late of

Millar, Riddell & LeVesconte

**BARRISTER, SOLICITOR, NOTARY,
Etc.**

The Janes Buildings

75 YONGE ST., TORONTO

MONTREAL MARKETS.—Continued.

more enquiry for these and prices are steady at 5 to 5½c.

EVAPORATED APPLES—Sales of these have transpired at 6¼c. in round lots.

ORANGES—Meet a good demand at steady prices. We quote: Floridas, \$4 to \$4.50; Valencias, \$3.75 to \$4.50; Messinas, \$2 to \$2.50.

LEMONS—Are quiet and unchanged at \$2 to \$3 per box.

PINEAPPLES—Small demand but steady at 15 to 25c. each.

CRANBERRIES—Steady and unchanged under a quiet demand. American, \$15 to \$16. per bbl., and Canadian, \$9 to \$10.

GRAPES—Almeria grapes continue scarce and firm at \$6 to \$7 per bbl.

SPANISH ONIONS—Unchanged at \$1 per crate.

COUNTRY PRODUCE.

Eggs—Eggs opened the week stronger and fresh receipts have been well cleaned up, while prices are ½c. higher. We quote: Montreal limed at 13 to 14c.; cold storage at 12 to 13c., and some small lots of strictly new laid sold at 25 to 26c. per doz.

POULTRY—The receipts of poultry have been very light of late, and as the bulk of the stock in commission houses has been cleaned up with little prospect of much more coming forward, and latest advices from the country indicate that supplies have been well shipped out, the season here is considered about over.

HONEY—There is no change in this line, business ruling quiet. We quote 4½ to 5½c. for old extracted, and 7 to 9c. per lb. for new, in tins, and comb honey, 10 to 13c.

BEANS—Quiet and unchanged. Choice hand picked, \$1.30 to \$1.45, and fair to medium, 1.10 to \$1.20 per bag.

HOPS—Dull and prices the same at 6 to 8c., as to grade.

DRESSED HOGS—There is a fair demand for dressed hogs, and prices are unchanged. Car lots change hands at \$5.25, and we quote \$5.50 to \$5.75 in a jobbing way.

POTATOES—The potato market is about steady. Round lots have changed hands at 63c., and we quote 65c. in a jobbing way.

ONIONS—The stock of onions is chiefly controlled by one firm, who are holding for \$2 per bbl. in a jobbing way.

PROVISIONS.

There was no important change in the provision market, business being quiet and principally of a jobbing character at steady prices. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., \$9 to \$10½; lard, Canadian, in pails, \$9 to \$10; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

FLOUR AND MEAL.

There is some export inquiry for Manitoba flour, and sales are reported of 1,000 sacks on London account for shipment via Boston. On local account a fair trade was done in a small way, but the market, on the whole, was quiet and values showed no change. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The market for feed was active, and a large volume of business was done at firm prices. We quote: Bran, \$16; shorts, \$17; mouillie, \$23 to \$24.

In oatmeal business was slow, and the market rules quiet and steady. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

CHEESE AND BUTTER

The cheese market furnishes no distinct evidences of any improvement. In a small way, we understand, some lots of eastern goods have been put through at 9½ to 9¾c., so that this is a fair range, while holders of finest western fall makes want 10c. For summer makes prices shade down from 9¼ to 8¾c. according to quality.

Butter continues precisely the same. The demand is solely restricted to local wants and in this connection only fresh late made butter is wanted. Jobbing parcels of late made creamery sold at 20½c. Monday and western rolls at 14c. Held goods are purely nominal, but prospects on them grow worse every day. In fact, it is doubtful if 15c. could be made on held creamery in a wholesale way, while western dairy is not wanted at all, even at 12c.

ASHES.

Business in ashes continues quiet on account of very light offerings. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

MONTREAL TRADE NOTES.

Advices from Patras to brokers in Montreal note an advance of 3d. per cwt. in the price of currants.

Large shipments of eggs across the lines have led to a sharp advance in the price of from 1½ to 2c. per dozen.

Advices from California to A. P. Tippet & Co. cite continued steadiness on California dried fruits of all kinds.

American buyers have taken over five carloads of Canadian onions off this market since our last at \$1.75 to \$1.80.

Western buyers took about 1,000 odd packages of low grade Congou teas off this market during the past eight days.

English advices state that low grade gunpowder teas are advancing on that market, and are now 1½ to 2c. per lb. higher.

There is little or no Maracaibo coffee to be had from first hands, and prices are 1c. per lb. higher, round lots selling at 23c.

A neat and useful advertisement is that sent out by W. R. Wonham & Sons to their patrons this week, consisting of a nice little box of tooth picks.

Large supplies of all staple lines of fish for the Lenten trade are a feature with Laporte, Martin & Co. They call attention to their ad. in this respect.

Sales agents here state that Canadian cannery are booking considerable orders in England for Canadian canned apples and lobsters. Canned lobsters in that market have advanced equivalent to 30c. per dozen.

The first samples of Batger's new Seville orange marmalade were received this week by Rose & Lafamme. Buyers should not fail to read up their ad. on these goods in this week's GROCER.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 13, 1895.

THIS has been a rather quiet week, the great snowstorm at the beginning having something to do with it. It was by far the heaviest of the season. Travelers report a fair business doing on

the road. The grocery business is showing a better standing of the quiet season than some other lines, particularly the book stores, there having been four failures within a short time among the largest dealers. In wholesale grocery houses we have been very clear of financial trouble for some time. There is little change in markets. Tea and coffee are firm. Cream of tartar continues low. Ginger is high and steady. The late advance in oil still holds, and the feeling is strong, particularly in American.

CANNED GOODS—At present the demand is light and prices show no change. Dealers are beginning to ask for prices from brokers, expecting when demand opens, as it soon will, they will in many cases have to buy, and consequently they wish to know what it would cost to replace. We quote: Peas, 90 to 95c.; corn, 95c. to \$1; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3-lb. tins, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

SALT—There is a fair stock held here; prices show no change, there being light demand, and will be till spring. We quote: Coarse, small quantities, 58 to 60c.; factory filled, fine, 90c. to \$1; Canadian, 10 lb. bags, \$2.80 per bbl.; 5 lb. bags, \$3 per bbl.; wood boxes, 20 lbs. 20c. each; 10 lbs., 12c. each.

DRIED FRUIT—At this season the demand is nil. Currants are firm and rather higher. Evaporated apples continue low, though prices are firmer, and goods held cannot be replaced at same price as paid for them. Dried apples, owing to car of Nova Scotia fruit being bought for export, are rather firmer. Holders in Nova Scotia, owing to a demand from both St. John and Halifax, are holding at higher prices. Demand for local trade is light. Prices are: Sultana raisins, 6 to 6½c.; Valencia, new, 4¼ to 4½c.; do, old, 60c. per box; Valencia layers, new, 5¼ to 5½c.; London layers, \$2.25; California loose muscatels, 5½ to 6c.; currants, bbls., 3½ to 3¾c.; cases, 3¼ to 4c.; 1-lb. cartons, 6¼ to 7c.; apples, evaporated, 8 to 8½c.; dried, 5½ to 5¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.; cleaned currants, bulk, 6c.

GREEN FRUIT—Apples are light sale and prices continue low. A few are coming forward. Weather keeps too cold for much business. Nuts are quiet; the low price of peanuts causes some demand. We quote: Florida oranges, \$4.50 to \$5; Valencias, \$4 to \$4.50; West Indies, \$4 per bbl.; lemons, \$3 to \$4; Malaga grapes, \$5 to \$6.50 per keg; apples, \$1.75 to \$2.50; pineapples, 20 to 22c. each.

DAIRY PRODUCTS—There is some slight demand for cheese, but buyers are offering but low prices, and movements are light. Stocks are small, but with the dull feeling west and small local demand, buyers do not feel justified in paying holders' prices. The butter feeling is even worse, and sales are hard to make at any price except for extra quality. Even it will not bring full price. Canadian held here is finding little or no sale. A salesman for a local creamery who was here with some two and a half tons extra butter found buyers backward. There is perhaps a little better feeling in eggs, though case eggs continue slow, buyers being afraid of quality. Creamery butter,

Lent Trade - Fish! Our stock of Fish and Canned Goods IS NOW COMPLETE.

GREEN COD, of every grade,
HERRINGS, "Labrador" in bbl. and half-bbl.,
HERRINGS, "Cape Breton," bbl. and half-bbl.,
TROUT, Salmon, Etc., Etc.

- ALSO -
Lobsters, Mackerel, Sardines, Salmon, of best known brands. QUALITY GUARANTEED.

Write for prices before you order elsewhere. It will pay you.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

If You Want Genuine

LABRADOR HERRING

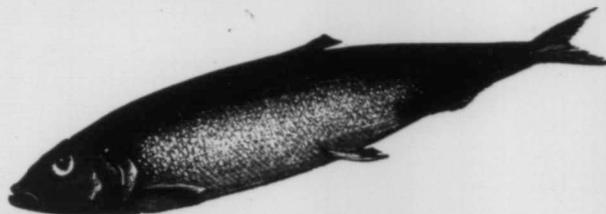
Large, Fat, and Bright, send to

STEWART MUNN & CO.

J. F. RAMSAY
Toronto Agent

Board of Trade Building, MONTREAL

Munn, Baine, Johnstone and Rorke
Brands Just Arrived.



MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

The Reason

Why

Our spice trade was over one hundred per cent. larger in '94 than in '93.

The trade is finding out that we are giving the best value in Canada. Not being an exclusively spice house, we are not compelled to get a large profit from spices.

THAT'S THE WHOLE SECRET

The F. F. Dalley Co., Ltd.,
HAMILTON

We want you to try our brands.

Wines

Write us for Prices.

The Ontario Grape Growing and Wine Mfg. Co.

Box 72. ST. CATHARINES, ONT.

Embros Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

You'd look a long time

And a long way off to find a more complete and well milled variety of Cereal Foods than we can show you.

Wheat Farina

Is now becoming a large factor in our shipments. It certainly is a delicious breakfast porridge.

E. D. Tilson

Tilsonburg, Ont.

ST. JOHN MARKETS—Continued.

20 to 22c.; dairy, 16 to 18c.; cheese, small quantities, 10½c.; eggs, 17 to 18c.

MOLASSES—Some nice Porto Rico in 40-gallon barrels is being offered in this market, and it finds steady sale. Stocks are light, and price continues firm with higher tendency. A better demand is expected late in the month. Barbadoes, 32c.; Porto Rico, 30 to 31c.; barrels, 32 to 35c.; fancy Porto Rico, 43 to 44c.; Antigua, 30c.; syrups, 30 to 35c.

SUGAR—Local demand from retailers is not large. Wholesale dealers are buying freely, both for present and future delivery, at the low prices. Some are expecting a duty will be placed on sugar, which is somewhat of a factor in the market. Prices are rather firmer. As before noted, the demand for German granulated has fallen off. The condition in which a number of lots arrived did not give satisfaction. Granulated standard, \$3.60 to \$3.75; German, \$3.50 to \$3.60; yellow bright, 3¼ to 3½c.; dark, 3 to 3½c.; powdered, 5¼ to 6c.; pulverized, 5¼ to 6c.

FISH—Dry fish, particularly cod, are firm, and stocks are not large. Very few frozen herrings arrived during the week. Demand fair; prices show no change. One or two cars of large Newfoundland herring arrived via Halifax by rail. They are about 20c. higher than bay herring, but are much better fish. Frozen cod, smelt and pollock are in good supply. Pickled fish are quiet, but prices are firm. Smoked show no change. Medium codfish, \$3.75 to \$3.85; small, \$3.35; large \$3.95 to \$4; pollock and haddock, \$1.75; shad, half-bbls., \$5 to \$5.50; Shelburne, No. 1 bbls., \$4 to \$4.15; half-bbls., \$2.40 to \$2.50; Canso, bbls., \$5.25; frozen cod, 2¼c.; pollock, 2c.; herring, 60 to 65c.; smoked herring, 7½ to 8c.

PROVISIONS—Local packers are doing fair trade. Prices are easy, and but small quantities moving. We quote: Clear pork, \$18 to \$18.50; mess, \$15.50 to \$16; plate beef, \$13 to \$14; lard, pure, 9½ to 10c.; compound, 18 to 19c.

FLOUR AND FEED.

Demand is light. Wheat, hard to get. Bran and middlings are higher on account of a number of mills being shut down. Oats are higher. Seed oats are hard to get. Beans are firm and high, but local prices are no higher than in Ontario. Hay is light movement and low. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$4 to \$4.10; cornmeal, \$2.85 to \$2.95; middlings, on track, \$22 to \$22.50; bran, \$20 to \$21; oats, Ontario, 41 to 43; N.B., 37 to 38c.; beans, hand picked, \$1.60 to \$1.65; prime, \$1.50 to \$1.55; hay, on track, \$9.50 to \$10.

ST. JOHN TRADE NOTES.

The following statement comparing exports and imports of January, 1895, with January, 1894, is pleasing. Total imports, 1894, \$189,912, for 1895, \$262,280. Dutiable, 1894, \$100,459; for 1895, \$131,643. Free, 1894, \$89,454; for 1895, \$130,637. Duty collected, 1894, \$45,108; in 1895, \$52,196. Value of exports, 1894, \$118,479; in 1895, \$162,610.

Said a retailer to THE GROCER the other day: "I find your paper improving from week to week. Not the least attractive part of the paper is the advertisements, which, on account of the taste displayed in their make-up, are sure to be read." He made

particular mention of E. D. Tillson. "I read particularly those ads. which, by being changed from time to time, show that the advertiser is alive."

C. & E. Macmichael have received a shipment of F. S. Cleaver's toilet soap, which they are said to be offering low to the trade.

Jardine & Co., finding their wholesale business increasing to such an extent, have decided to retire from the retail business May 1st. They will be much missed from the ranks of our first-class retailers, they having been fifty-seven years in business.

At the last meeting of the Board of Trade, Ald. Waring drew the attention of the Board to the opportunities of increased trade with the West Indies, particularly referring to St. Kitts, which, he said, with better communication, would yield a large and profitable trade.

Canned finnan haddies are a luxury about which a great many do not know, but they are selling. Northrup & Co., agents for the brand of "Golden" finnan, haddie report an increasing demand.

Canned clams, clam chowder and scallops, which are also products of these Lower Provinces, are growing in popularity. Theo. H. Estabrooks is agent for Connor Bros.' brands of these goods.

A retailer said to THE GROCER the other day that a daily paper should not give wholesale prices. This, he said, was information which should not go to the consumer, and the retailer should take a trade paper. He thought the Board of Trade should take action in this matter.

Thos. L. Bourke, wholesale liquor dealer, having purchased the building at present occupied by Schofield Bros., wholesale dealers in paper and bags, will move there on May 1.

F. L. Hodgson & Co. intend starting a wholesale business in Woodstock.

A creamery is to be built at Bass River by the Kent Dairy Co.

Northrup & Co. are offering their customers a special tea called "O. K." blend. It is said to be pronounced by judges what the name implies, "O. K."

PERSONAL MENTION.

A. Hutcheson, of the St. Lawrence Starch Co., spent the week in Montreal, calling on the trade with Mr. Thomson, his local representative.

J. Cameron, representing the J. B. McLean Publishing Co., Toronto, was in town on Monday and paid The Journal a call.—Journal, Gananoque.

Major J. D. Hay, of Davidson & Hay, was snowed up for four days last week in a train near Oswego, N.Y. The passengers were without food for 30 hours.

Wm. Jameson, who for a number of years has been connected with D. Gunn, Flavell & Co., Toronto, is about to take charge of a large packing house in Winnipeg. On Thursday last he was presented with a handsome gold watch and chain by his fellow employees.

Mr. C. E. Marquis, formerly of Dickey & Marquis, Pickering, was in Toronto Wednesday. He was on his way to Ripley, where, with his brother W. J., he will in future carry on business as a general merchant

under the style of Marquis Bros. On Thursday night Mr. Marquis and his wife were presented by some of the citizens of Pickering with a nice chair each. The business in Pickering will, as THE GROCER has already stated, be carried on by Mr. Dickie under the style of J. Dickie & Co.

Manager Massie, of J. W. Lang & Co.'s sample room, saw a robin on Friday last, the day of the big blizzard. The bird was perched on an ash box in St. Patrick street, and, judging from the manner in which it was doubling itself up, evidently regretted that it had left its southern home.

**Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubleloon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

Fish Fish Fish

Retailers can with confidence
handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

GROCERS

Are you selling

**Golden . . .
Finnan Haddies ?**

IF NOT, WHY NOT ?

Your wholesaler can supply you.

NORTHROP & CO.

AGENTS

ST. JOHN, N. B.

THE ...
**STRATHROY CANNING
 AND PRESERVING CO.**

(LIMITED.)
 Packers of all kinds of

**Fruits ...
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:
STRATHROY, ONTARIO.

We Have Received

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning
 & Pickling Co.**
 CHATHAM, ONT.

We Are In It,

And, better still, we set the pace. Your wholesale grocer will acknowledge this, and the consumer realize it.

**BOULTERS' LION BRAND
 CANNED GOODS**

Have Come to Stay

EVERY CAN
 Fully Guaranteed or Money Refunded

FACTORIES
 Picton, Toronto and Demorestville.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada. Prices very low. Send for quotations to

THE DOVER VINEGAR WORKS
 PORT DOVER, ONT.

Ask Your Wholesaler



Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

Joliette Tobacco Co.

JOLIETTE, P.Q.

JAMS AND JELLIES

Raspberry,
 Strawberry,
 Peach,
 Plum,
 Gooseberry,
 Apricot,
 Red Currant,
 Black Currant.

Red Currant,
 Pineapple,
 Peach,
 Raspberry,
 Strawberry,
 Plum,
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

GARDEN CITY CANNING CO.
 ST. CATHARINES, ONT.



Here It Is

**EPICURE
 TOMATO
 CATSUP**

Sold by all wholesalers,
 and manufactured by

**Delhi
 Canning
 Co.** DELHI, ONT.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Feb. 14, 1895

THE heavy snowstorm of the past few days has completely paralyzed business all over Nova Scotia. There is virtually little or nothing doing outside the city. Some orders in groceries remain unfilled, as dealers decline to run the risk of sending out goods to run the gauntlet of the storms. A distributing feature of the week is the suspension of the wholesale commission house of Lawson, Harrington & Co. The firm is one of the oldest in the city and their suspension is learned with deep regret in commercial circles generally. They report considerable losses recently in flour, etc., and were creditors of L. & E. Hart, of Guysboro', who assigned a few days ago to the extent of nearly \$7,000. The assignment has not yet been placed on record, but the liabilities are believed to be about \$50,000.

BREADSTUFFS—We hear of no further decline in the price of breadstuffs at any point, although a cut of 100 is reported by one miller. He evidently cut the price too low, and his favored brand of flour soon became oversold, wheat being scarce, unless millers are willing to pay an advance. There is no further change to note in cornmeal or oatmeal, in fact, no noticeable change in anything in this line. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.60; Manitoba strong bakers', \$4.40 to \$4.50; Canadian pastry, \$3.60 to \$3.70; 75 per cent. rolled patent, \$3.55 to \$3.65; 80 per cent. \$3.40 to \$3.50; 90 per cent. \$3.25 to \$3.35; straights, \$3.10 to \$3.20; superior extra patent, \$3 to \$3.10; cornmeal, American KD, \$3.20 to \$3.30; Halifax ground, do. \$3.10 to \$3.20; oatmeal, standard, \$4 to \$4.10; pot barley, \$3.90 to \$4.10.

SUGAR—The sugar market remains quiet, with quotations remaining at: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3½c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½c. to 3c.

MOLASSES—Two small lots of Barbadoes and Demerara molasses have been received, but prices remain unchanged. We quote: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

BUTTER AND CHEESE—Up to the time of the financial crash in Newfoundland a good market was found there for butter. That market we do not enjoy now, and that adds greatly to the general dullness in this line. A further decline of ½c. is announced. Good Canadian rolls are offered here at 15c. There are large stocks and no demand. Good creamery is worth 19 to 21½c. Cheese remains quiet at: September, 11½c.; early, 10½ to 11c.

PROVISIONS—The last lot of Canadian beef received turned out very well. Two more carloads are on the way here. Fair Canadian is offered at \$6.75 and good at \$7. Mutton is scarce, frozen stock bringing 7c. There is very little lamb or veal offering. Frozen stocks of the latter are worth 6c. The market is well supplied with Canadian and native turkeys, which sell from 12 to 13c. Dressed hogs are quoted at 5½c.

FISH STUFFS—The steamer Baracoa is due from New York to load fish for Port au Prince, shipped by Mr. Butler. She will take a cargo valued at \$23,000. Apart from

this the market is featureless, and quotations remain unchanged. Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.10; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

GREEN FRUIT—Owing to the severity of the weather only stocks enough to supply the city trade are being handled. Valencia oranges are quoted at \$4 and \$6. Some nice Jamaicas have been received. Apples are plentiful and very cheap. Lemons are worth \$3.

EGGS—The egg market is dull. Good fresh stock is selling for 18c. There is an abundance of store stock for which there is no demand.

HALIFAX MARKET NOTES.

Mr. Fred. Ward has been admitted a member of the firm of J. P. Mott & Co., dealers in soaps, spices, etc.

Advices received from the Controller of Customs are to the effect that the obnoxious Customs regulation in reference to the publication of imports and exports has been rescinded. The old rule is again in force.

The goods, furniture, etc., in the warehouses and offices of P. M. Jenkins & Co., commission merchants, have been sold at auction under a warrant of distress for rent. Nearly 200 cases of canned goods went very low. Jenkins is in Boston.

The annual meeting of the shareholders of the People's Bank of Halifax was held on Tuesday. The net profits for the year amounted to \$70,029.21, to which has to be added the balance of \$15,821.82 brought forward from January, making in all \$85,851.03.

THE QUESTION OF HELP.

As there are two sides to a question, so are there two ways of doing one's duty, and although there is room for argument regarding the former, there can be none regarding the latter, says an exchange. The only way to do one's duty is to do it rightly.

The great trouble with the notion clerks to-day, and too frequently with many a buyer and manager also, is that instead of doing their work—work that they are hired to do—in a pleasant and willing manner, they are all trying to see how little they can do. "Do with your might what your hands find to do," would be a good motto to be placed so that every employe would be constantly reminded of it; but the great trouble lies in the fact that salespeople are wilfully careless, wasting most valuable time that is or should be money to their employer.

It is strange with what an unwilling spirit the majority of salespeople wait on customers, especially in the larger stores—stores where every convenience is provided for their benefit through the kindness of their employers. This thoughtfulness for their welfare they repay by neglecting their employer's interests, a neglect that in many instances is fatal with a customer, who frequently judges a store by the treatment she receives from the individual clerk.

This entire trouble with the employes seems to originate in a sort of a don't-care feeling that has become a disease in many stores—a disease which has become epidemic, spreading with alarming rapidity throughout the large retail centres. That it has reached its present proportions is to a great extent the fault of the managers, who,

disliking to make changes and perhaps fearing to jump from the frying pan into the fire, have been wilfully blind to the carelessness with which salespeople wait upon trade.

In recent conversations on this important point man several managers acknowledged the existence of the evil and the results that must necessarily follow. Yet they appear to be indifferent and allow customers to stand patiently or impatiently waiting to be served, while the clerks talk with each other, rather than call them, for when called they come in such a reluctant manner as often disgusts a customer and causes her to mentally vow that she will never go into that store again.

This trouble exists to a greater or less extent in all dry goods stores, and as there is no disease without a remedy, if it can only be found, so there must be some way to remedy this. Many a manager will say, "I know that this trouble exists, but the salespeople are all alike, and if I discharge all my help the next lot will be just as bad, or rather worse, for in addition, they will be green and have to be broken in."

There is a great deal of truth in this, and it is a good excuse for one who believes in the adage, "of two evils choose the least." For the live manager, however, who says, "of two evils choose neither, but rather seek the good," there must be a better solution of the question. In order to cure a disease an experienced physician always strives to get at the root of the evil, and this whole trouble has its foundation in a distaste for work, from which springs that don't-care, drifting sort of disposition whose only thought is to get through the day with the least work possible.

There is hardly a notion department but what has at least one good clerk who can always be depended upon, whose section always look clean and inviting and who is always a favorite with customers. This kind of clerk is far too scarce, and many a manager often says, "If they were only all like that, what a difference it would make in the department!" It would indeed, and it should be the aim of every manager to strive to have them "all like that." The reason why such a clerk raises himself above the others is because she loves the work. That is the great secret of success in any field.

Too few, alas! are there who have this love of work born in them. It is possible, however, to cultivate this love, easy, in fact, with those, unfortunately far too few, who have a conscientious sense of duty.

The fact is, too few managers take interest enough in this question to strive to cultivate a love of work. Too many only scold because a thing is not done, or if done, done in such a way as to meet with their disapproval, instead of striving to establish a system of doing work and creating a spirit in the performance of the same that will cause everything to be properly done through a love of the doing.

The majority of salespeople to-day are not naturally cross and discourteous, but, to use a plain term, and one that they will probably resent, simply lazy, which is something far worse. Much tact and patience on the part of the manager is required to handle such help, and still more tact and patience to get them out of the old ruts into which they have fallen. Precept is good, but example is far better, and it is only by the hardest kind of work that a lazy, careless set of clerks can be transformed into a brisk, business-like and model staff of co-workers.

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize wherever exhibited.
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL
IS NOT BROKEN.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

Manufactured by

Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before
you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

Bee Brand Teas

Are grown on the

Finest Virgin Soil.

Prepared, Packed, and Shipped

Direct from the Gardens

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

SOAPS

Supreme 12 oz. pressed cake,
100 in box.

Wonderful 12 oz. pressed cake,
100 in box.

Our Own Electric 8 oz. cake,
100 in box.

Sunflower 8 oz. cake,
100 in box.

The Leading Lines on the Market

Manufactured by

P. M. LAWRASON, LONDON
Ont.

And for sale by all leading wholesalers. The trade will
find it to their advantage to get our prices.

SPECIAL OFFER.

We will ship during balance of February
100 lbs. of "Your Own Special Blended
Tea," for \$20 cash, remitted with order. We
guarantee this blend to be worth \$25, and
as good as usually sold at \$30. Try it—
Money refunded, if it does not please, on
receipt of tea. Freight paid.

LUMSDEN BROS.

HAMILTON, ONT.

Hold your trade by selling Jersey Cream Baking
Powder—best in Canada.

Lytle's

JAMS

JELLIES

SAUCES

CATSUPS

ETC.

Best goods in the market.
Write for quotations.



T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

McAlpin..

Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

J. W. Lang & Co.

WHOLESALE GROCERS

TEAS.

Ceylon,

Assam,

Congou,

Hyson,

Japan.

59, 61, 63 Front
Street East Toronto.

Valencia Raisins

ARGUIMBAU

A shipment of selected and off-stalk
now in store.

PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

Ceylon AND Indian Teas

From 15c. and Upwards

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special
Appointment to

H. M. THE QUEEN

Empress of India.



Purveyors by Special
Appointment to

**H. R. H. THE
PRINCE OF WALES**

K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England

The Largest Preservers of Fish in the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,
Bloaters, Scotch Findon Haddocks,
Herrings in Shrimp Sauce,
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN.)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,
Camp Pies, Potted Meats, Bloater Paste,
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.
Messrs. Seeton & Mitchell, Halifax, N.S.

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“LOOK
HERE”

Sumekka
JAVA AND
MOCHA
Crushed
Coffee

Put up in Gallon Milk Pails.

Our Travelers are Showing Samples.
Drop a Card to us if you don't see them.

PURE GOLD MFG. CO.
TORONTO

THE ADVANCES IN WOOL.

FOR some time past large quantities of Canadian fleece wool have been disposed of in the American market, and as the supply has rapidly diminished, just so rapidly has the price paid increased. Now, the Canadian market is reported entirely cleared of Canadian fleece, and with this report has come a further jump of from $1\frac{1}{2}$ to $2\frac{1}{2}$ cents in the market price.

A review of the course of the wool trade during the past year has been, strange to say, in favor both of Canadian growers and Canadian manufacturers. This, at first sight, may seem to be a contradiction in terms, but an explanation is easy. It is simply this: Fleece combing wools have gone up in price, and pulled wools have gone down. Fleece combing wools are grown in Canada and exported; pulled wools are imported for the manufacture of domestic knitted goods, etc.

Fleece combing wools have gone up in price on the Canadian market on account of free entry into the United States, and because the worsted manufacturers of that country find that Canada's long clipped wool just suits them. They use this wool for the manufacture of yarn, braid, serges, dress goods etc. Some Canadian manufacturers have sold large stocks of Canadian fleece during the past six months, and bought United States pulled wool with the proceeds, the exchange being profitable,

and the pulled wool more suitable for certain classes of manufacturing.

A glance at the course of the markets during the past few months is interesting. On Jan. 18 the prices stood:

Fleece, combing...	17 to 18	cts. per lb.
“ clothing...	20 to 20	“ “ “
Pulled combing...	17 to 18	“ “ “
“ super.....	20 to 22	“ “ “
“ extra.....	24 to 26	$\frac{1}{2}$ “ “ “

Prices were about average, and fleece and pulled combing, the two classes we have been discussing, were about the same price.

On May 31, 1894 prices were as follows:

Fleece, combing...	15 to 16	cts. per lb.
“ clothing...	18 to 20	“ “ “
Pulled combing...	16 to 17	“ “ “
“ super.....	17 to 19	“ “ “
“ extra.....	21 to 22	“ “ “

Here it will be noticed that pulled combing was even higher than fleece, as the change in the United States tariff was not definitely settled. This change took place in August, and the result was not fully apparent until late in the year.

Now look at the prices on Dec. 6, 1894:

Fleece, combing...	17 to 18	cts. per lb.
“ clothing...	18 to 20	“ “ “
Pulled combing...	15 to 16	“ “ “
“ super.....	17 to 19	“ “ “
“ extra.....	21 to 22	“ “ “

Here the price of pulled combing is two cents lower than fleece combing.

Since the last-named date, prices have gone up all round from $1\frac{1}{2}$ to $2\frac{1}{2}$ c., but Canadian fleece still maintains the advantage over American pulled combing.

CREDIT IN BUSINESS.

C. E. C., Dorchester, writes: “How many retailers in the Dominion have failed in the last 10 years, resulting directly or indirectly from the credit system?”

Remarks: It is impossible to fully answer this question. In the first place the commercial rating agencies, from whom alone any such information is obtainable, in recording the causes of failures, have not separated the disasters in the retail from those in the wholesale world. In the second place, even these records extend back only ten years. According to Bradstreet's, in 1891 the percentage of failures in Canada due directly to injudicious credit was 1.7 per cent.; in 1892—.8 per cent.; in 1893—1 per cent., and 1894—.7 per cent. In these four years respectively the total number of failures in Canada was 1,846, 1,682, 1,781 and 1,873. The number of failures due directly to injudicious credit was therefore 31 in 1891; 13 in 1892; 18 in 1893, and 13 in 1894. As the question as to how many failures result “indirectly” from the credit system covers so wide a ground, it is impossible to even approximately answer it.

EDITOR GROCER.



**SURPRISE
SOAP**

is a high grade laundry soap, made of the best selected material, without adulteration.

It is scientifically combined and every process carefully gone through with.

Our claim that it is the best soap on the market is shown to be true by its universal sale throughout Canada—by far exceeding the sale of any other soap.

THE ST. CROIX SOAP MFG. CO.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

ST. STEPHEN, N.B.

RAISE THE BUTTER INDUSTRY.

THE statement made by Professor Robertson at Toronto the other day that the Dominion Government had under consideration a proposition to advance 20c. per lb. on late winter-made creamery butter from the 1st of January to the 31st of March was corroborated by the Minister of Agriculture himself in Montreal this week.

Addressing a gathering of creamery men, the Hon. Mr. Angers said that the Government had made up its mind on the point provided that the proposition was acceptable to the factorymen.

It may be possible that this proposition of the Government to advance 20c. per lb. on all fine fresh winter creamery, delivered at certain points for export, will tend to relieve the congestion of the market, but we doubt it.

The weight that is now pressing upon the market is not the late made winter creamery, but the stock of summer goods that has been carried on speculation in cold store.

There is neither any local nor export demand for the latter stock. The local demand is all for late made winter creamery, which at present is jobbing out at 20½c., and if the Government offers 20c. per lb. it is quite likely that local jobbers at the large markets in Canada will offer more and get this late

made butter, for it is the only kind they can sell. The usefulness and practicability of the advance, therefore, are doubtful.

The secret of our depressed butter market this year can be traced to different sources. First, the holding of our butter for three months on speculation, and then the fact that a large quantity of old butter had been carried over in England in previous seasons, and was weighing on the market.

The only way to secure an increased consumption of Canadian butter in England is to show the English consumer that we can make fresh butter by shipping it to him in that condition. THE GROCER has taken this stand before and is pleased to note that the butter makers are coming around to its view of the case.

During the past fortnight there have been several conventions held in Quebec of butter makers, who unanimously decided that something had to be done to revive our butter industry. To do this they admitted that it was urgently necessary to get the butter before the English consumer fresh. To do this, it is proposed that the Provincial Governments in Ontario and Quebec shall each vote a bonus of \$20,000, or about 1 cent per lb., to the creamery industry, to be paid to such factorymen as will agree to ship butter either weekly or fortnightly to the English market.

The Quebec Government officials have taken a favorable view of the proposition,

and the Federal Government, through the Minister of Agriculture, have promised that if there is butter to ship they will see that there is cold storage for it here and in transport, both on the railways and steamships, and on the other side, so that it will reach the English consumer fresh.

If this can be done, and the fact proved to the Britisher that our butter is fully the equal of any other when fresh, there is no reason why Canada should not have a slice of the market of £13,000,000, of which little Denmark supplies £6,000,000 worth, against our miserable £190,000 worth.

A TURN IN THE EGG MARKET.

The price of eggs had a sharp advance in Montreal on Tuesday last, jumping over 1½ to 2c. to 25 to 26c. per dozen on fresh, and 13½ to 14½c. on limed stock.

Considering the tendency of the market during the past eight days, the surprise is not that this advance should have taken place, but that it should not have come sooner.

During the past eight or ten days a large quantity of held eggs have been taken off the Montreal market to the United States. Western men who held large lines of consigned stock in warehouse there instructed their agents to forward them to New York or Boston, as the case might be, where they

ST. LAWRENCE

Corn Starch

Increases in Sales DAILY

WORTHILY

struck a rising market, and did remarkably well.

The result is that the market has been almost cleaned up of eggs, and at the date of writing sellers will not dispose of any large line of stock, as they fear that they may lose something by doing so.

This turn in the egg market was badly needed, for what with depression in cheese, butter and eggs, the produce dealer's lot has not been a very happy one this season.

REPLY FROM PROF. ROBERTSON.

Editor GROCER,—I need not remark that I have no taste for writing letters to the press merely for the sake of having the last word, or unless there be some good end to serve by what I have to say.

The article in THE CANADIAN GROCER of Feb. 8th. is wholly in error when it says: "What we do assert, and what the Professor's letter in The Gazette bears out, is that he advises manufacturers to store and hold their butter until the fall." If any such a meaning has been taken from my language or from my course of action, then, I have been misunderstood. I have stated the fact that the creamery butter made in Canada during June and July is nearly always held by somebody until August, or later. My advice to the manufacturers of butter and the handlers of it has been, that if butter is to be

held, cold storage accommodation should be provided, where it may be held so that the quality will not be injured. The cold storage accommodation and facilities which it is proposed to provide will be equally available and beneficial to the farmers, the manufacturers and the butter buyers.

The great point to be sought by Canadian manufacturers and shippers of butter is to put the Canadian butter on the English market in such a condition as to its quality that it will command the highest price which is being paid for any butter at the time when it reaches the market there for consumption.

The falling off in the price and value of creamery butter, which was purchased during the summer of 1894 at from 19 to 20c. per pound, has not been owing to a depreciation in the general price for fine butter as much as to deterioration in the quality of butter from the want of the cold storage accommodation for which I have been agitating.

The statement about the price for Danish and Irish butter in THE GROCER is inaccurate. Instead of the season of production being past its flush, with a decreasing output from July and August onwards, the opposite is the case, as the Danish farmers have studied to produce their butter in largest quantity from September onwards, when the weather is cool for shipment and the

general market price in Great Britain is higher than during the hot weather of summer.

J. W. ROBERTSON,
Dairy Commissioner.

Ottawa. Feb. 11, 1895.

W. C. Robson, of Lindsay, was in Toronto Wednesday on his usual purchasing trip.

Wm. Laidlaw, general merchant and Mayor of Durham, was in Toronto Wednesday.

A meeting of the business men of Port Hope was held Monday night, in response to a call from the Mayor, to consider the Trinity College School fire. Resolutions offering assistance were passed, and the Council was recommended to make a grant of \$1,000 towards the rent of a temporary building for school purposes.

ESTABLISHED 1850.

OUR STOCKS OF SEEDS are now complete for the Spring trade, and we shall be pleased to quote prices to dealers and furnish samples when required.

CLOVER SEEDS

Medium Red, Mammoth Red, Alsike, Lucerne, White, Scarlet, and Yellow.

GRASS SEEDS

Timothy, Orchard, Blue, Red Top, Lawn, Hungarian, and Millet.

SEED CORN

Red and White Cob, Compton's and Longfellow, and all the leading varieties for fodder and ensilage.

Full assortments of agricultural and garden Seeds for the trade. Write for our Catalogue.

JOHN A. BRUCE & CO.

WHOLESALE SEED MERCHANTS,
HAMILTON, ONT.

**Beware
of
Imitations**

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

**GOLD MEDAL
BAKING POWDER**

In 5 and 10 cent packages.

G. F. Marter & Son

Phoenix
Mills

TORONTO

GOOD ROADS ASSOCIATION.

ABOUT 150 delegates were present when the second annual convention of the Good Roads Association was opened in Toronto on Thursday last, with President Andrew Patullo, of Woodstock, in the chair.

In his opening address Mr. Patullo noted that though the association was only a year old, during the last few months the objects of the organization had been brought before the people of the province by the distribution of 20,000 pamphlets bearing on the subject, and by means of addresses of speakers sent out to the various meetings of the Farmers' Institutes.

Lieutenant-Governor Kirkpatrick and Hon. Mr. Dryden, Minister of Agriculture, addressed the convention briefly. Both dwelt on the unsatisfactory results obtained from the present system of statute labor, and expressed themselves as in favor of the appointment of permanent and properly qualified overseers for the improvement of roads in the various districts.

Prof. Robertson, of the Dominion Experimental Farm, spoke of the necessity of good roads in connection with the dairy industry, and Mr. A. W. Campbell, city engineer of St. Thomas, Ont., read an interesting paper on the question.

A. F. Wood, ex-M.P.P., Hastings, read one of the best papers given before the association. In the county of Hastings there are three hundred miles of first-class roads. The cost per mile he put at \$2,000, with maintenance at \$40 per mile per annum. The cost to the county is \$12,000 per annum, and the roads are free. The work is done under a road superintendent and gangs of expert roadmakers. A committee of the County Council superintends the work. The expense is saved twice over annually to the farmers owing to the lessening of the cost of marketing produce.

At Friday's session the thanks of the association were tendered to the Hon. Mr. Dryden, Minister of Agriculture, for the service rendered the Good Roads Association in having 20,000 copies of reports printed last year, and requesting him to have printed an increased number of this year's proceedings.

The directors for the year were instructed to send out circulars to the various municipal councils of the province, to the agricultural associations of various kinds, the boards of trade and other representative bodies, to local Good Roads associations, and for submission to public meetings of ratepayers, to ascertain what public opinion is on the subject of road improvement and the laws relating thereto.

These officers were elected for the ensuing year: President, A. Patullo, Woodstock; first vice-president, J. F. Bear, Black Creek; second vice-president, A. W. Camp-

bell, St. Thomas; sec.-treas., K. W. McKay, St. Thomas; executive committee—A. Mahon, Aberfoyle; J. Sheppard, Queenston; Alan Macdougall, C.E., Toronto; J. C. Judd, Morton; M. Kennedy (Mayor) Owen Sound; W. F. Campbell, Brantford; J. H. Wooley, Simcoe; Robt. Jelly, Jellyby, E. Kidd, and N. Gower.

SITUATION VACANT.

THE SUBSCRIBER HAVING SOME GOOD agencies, wants a pushing man to join him in the commission and manufacturers' agency business; traveling grocery salesman preferred. Must have \$1,500 to \$2,000 capital. Correspondence strictly private. Address Agent, P. O. Box, 1014, Winnipeg, Man.

**ROYAL DANDELION COFFEE**

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. **THE ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager,
468 King st. West. Telephone 1610.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

NEW YEAR! NEW YEAR!!

NOW READY AND FOR SALE

**Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .**

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound



**British
Columbia
Salmon**

"INVERNESS" BRAND

**Turner, Beeton & Co.
VICTORIA, B.G.**

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

Molasses

Barbados Cuba
Porto Rico English Island

Large stocks constantly on hand.

New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

American Syrups

AT VERY LOW PRICES.

Make your application for prices to the wholesale trade.

N. W. Taussig & Co.

Atlantic Sugar House,
Atlantic Docks,

BROOKLYN, N. Y.

No. 96 Wall Street

New York.

CANADIAN AGENTS

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbins, Montreal.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

RICHARD PEARCE, groceries and provisions, Hamilton, Ont., has assigned to David Blackley.

A. W. Larder, grocer, Halifax, N.S., has assigned.

Thos. A. Langlois, grocer, Montreal, has assigned.

Hubert Paradis, matchmaker, Levis, Que., has assigned.

L. P. Marchand, general store, St. Tite, Que., has assigned.

B. Leclair & Co., general store, Napierville, Que., have assigned.

Carlin & Lake, general store, Golden, B.C., have obtained on extension.

Z. Guimond, sr., general store, Cap St. Ignace, Que., is asking an extension.

The creditors of R. Dunsheath, grocer, Beaverton, have been called together.

B. G. Evans, general store, Woodville, Ont., has assigned to Jas. W. Woods

W. E. Vanvelsor, general store, Calton, Ont., has assigned to Wm. Warwick.

T. Johnston, crockery, Picton, Ont., has assigned to E. R. C. Clarkson, Toronto.

Jno. Fraser, general store, Lefroy, Ont., has assigned to W. A. Campbell, Toronto.

James R. Nicholls, general store, Millbank, Ont., has assigned to W. B. Freeborn.

Lawson, Harrington & Co., flour, Halifax, N.S., have suspended. Liabilities \$50,000.

John Allard, grocer, etc., North Bay, Ont., is offering to compromise at 50c. on the dollar.

A. B. Prieur, general store, Coteau Landing, Que., has compromised at 35c. on the dollar.

There is a demand of assignment in the case of Octave F. Poitras, wholesale flour, Quebec, Que.

Hoover Bros., general store, Hamilton, Ont., have assigned to W. S. Duffield, Hamilton.

Edouard Morin, grocer, St. Hyacinthe, Que., is offering to compromise at 70c. on the dollar.

J. McD. Hains has been appointed curator of the general store of G. F. Lawrence, Buckingham, Que.

C. W. Ross & Co., general store, Harbor Grace, Newfoundland, have compromised at 50 cents on the dollar.

John Munn & Co., general store, etc, Harbor Grace, Newfoundland, are offering to compromise at 40 cents on the dollar.

Bilodeau & Renaud have been appointed curators of the estate of J. B. Lavallee, general store, St. Germain de Grantham, Que.

PARTNERSHIPS FORMED AND DISSOLVED.

P. Nace & Sons, grocers, St. John, N. B., have dissolved.

E. & C. L. Robicheau, fish, Shipegau, N. B., have dissolved.

Boulangier & Co., hay and grain, Louisville, Que., have dissolved.

The Standard Oil and Gas Company, of Essex, (Ltd.), has obtained a charter.

Rogers & Morris, oil manufacturers, Ottawa, are asking for incorporation.

Charette & Cheney, have started a general store and sawmill at South Indian, Ont.

Nadeau & Fils, hay, grain, etc., Ste. Marie de Monnoir, Que., have dissolved partnership.

H. C. Dickens & Son, confectionery, etc., Belleville, Ont., have dissolved. Ed. F. Dickens continues.

The Hupwell Primary Battery Co., of Ontario, has been incorporated with a capital stock of \$45,000.

Wm. H. Hayward has been admitted as a partner in the firm of L. White & Co., produce, Victoria, B.C.

The Henderson Cycle and Manufacturing Co., of Brantford, has been incorporated with a capital of \$24,000.

Gilbert & Euclide Martin have been registered proprietors of Martin, Gilbert & Co., general agents, Montreal, Que.

A co-partnership has been registered between Arthur M. and Rupert W. Boutilier as A. M. Boutilier & Co., grocers, Halifax, N. S.

J. B. Peloquin & Co., general store, Sault au Recollet, Que., have dissolved. Antoine Peloquin has been registered proprietor of A. Peloquin & Co.

An application for a charter by letters patent is being made by Mr. Geo. Alexander, of Calgary, barrister, Mr. Henry Bruen Alexander, of Calgary, and Mr. Alfred George Renshaw, Sir John Charles Ready Colomb, K.C.M.G., and Mr. George Blundell Longstaff, all of London, England, who, with a capital stock of \$32,000, propose to embark upon a general ranching, real estate, mining, steamboat, telephone, and hotel business.

SALES MADE AND PENDING.

The grocery stock of Octave Vezina has been sold.

The stock of S. Beauchamp, crockery, Montreal, is to be sold.

The effects of T. C. Goderre, grocer, Montreal, have been sold.

The grocery stock of J. H. Price, St. Thomas, Ont., has been sold.

The general stock of Durno & Co., Acton, Ont., is to be sold at auction.

Agnes Schumacher, grocer, etc., Paisley, has sold out to Mrs. Willets.

The tea stock of A. Guerette, Levis, Que., has been advertised for sale.

Barker & Yerxa, grocers, Fredericton, N.B., have sold out to W. A. Gibson.

G. H. Cattle & Co., general store, Wye-combe, Ont., have sold out to J. Pickersgill.

The stock of Stuebing Bros., grocers, etc., Berlin, Ont., is advertised for sale by tender.

The grocery stock of W. R. Watson, Woodstock, has been advertised for sale by auction.

The fruit stock of Jos. F. Desjardins, Montreal, was last week advertised for sale by tender.

The general stock of Job Dufour, Chicoutimi, Que., is to be sold by auction on Feb. 20.

The grocery stock of John W. McKeen, Montreal, is to be sold by the bailiff on Feb. 18.

The estate of E. E. Hallahan, grocer, Spring Hill, N.S., is advertised for sale by tender.

The grocery stock of David Perry, Canning, N.S., has been sold to W. R. & A. Potter.

The crockery and fancy goods stock of J. W. Cartwright & Co., Leamington, Ont., has been sold.

The estate of A. C. McKinnon, general store, Spring Hill, N.S., is advertised for sale by tender.

The assets of F. R. Cole & Co., coal oil and lamps, Montreal, are to be sold by auction on Feb. 18.

The wholesale and retail stock of L. G. Thoun, grocer, Montreal, has been sold at 70 cents on the dollar.

The offer of O. Fadette, general store, St. Narcisse, Que., to compromise, has been refused. The estate is to be sold.

The stocks, etc., of Powell & Co., bankrupt stock dealers, Barrie and Elmvalle, Ont., have been advertised to be sold by auction.

CHANGES.

W. Nash is starting a general store at Morrisburg, Ont.

Jas. C. Holland is starting a grocery and crockery business at Montreal.

C. H. Keith, general store, Petitcodiac, N.B., has been succeeded by Murray B. Keith.

Azelie Choquet, wife of Louis G. Thoun, has been registered proprietress of the wholesale and retail grocery business of L. G. Thoun.

DEATHS.

Thomas Reed, grocer, Toronto, is dead. James Brophy, grocer, Fairville, N.B., is dead.

FIRES.

James Wigle, grocer, Kingsville, Ont., has been burned out.

The wholesale tea stock of Kearney Bros., Montreal, has been injured by smoke. Insured.

The wholesale smallwares stock of R. K. Holland & Co., Montreal, has been damaged by water and smoke. Insured.

“SILICO”

THE UP-TO-DATE
CLEANING SOAP.

Cleans quickly and . . .

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.

THE SUCCESSFUL GROCER.

Do you want to be a "two-for-five" grocer? asks Artemus Ward in The American Grocer. It is not thought to be the most honorable kind of business. "Two-for-five" buyers, from the woman who wants two seats for five cents in the street cars and will not move up to accommodate others, on to the "two for-five" cakes of soap, are not first-class, substantial customers. The successful grocer is the one who supplies good goods at fair prices, and who conducts his business independently.

Now, I know full well that the majority of the readers of this paper know more about some of these points than I do, but that leads me to another class, substantial customers. The successful class feel that they know all about the business themselves, that they do not need the advice of the trade paper, that it is no benefit to them to have the greenhorns of the business educated. These are great fallacies. The discussing of subjects on which they are fully informed keeps their minds active in the work. The professor of mathematics in the great college does not scorn the practice which comes to him in talking about or teaching the lesser arithmetic to the junior classes. The fencer finds practice even with half-trained opponents. When the successful grocer thinks he has no interest in the elevation of the lower half of the trade, he errs more than ever. The elevation of an entire class elevates every member of it; commercial life is made more honorable, or more secure, or more successful as a whole; it is not only the weak ones who gain the benefit—the strong ones gain still more strength.

THE GREAT SOAP CASE.

(From the Bowmanville News.)

This case which excited a good deal of interest at the trial was decided in favor of the defendants, as set forth in the judgment of Judge Ketchum, which we published in full in last week's issue.

It would appear Lawrason, the plaintiff, is a Soap Manufacturer in London, Ont., and his agent sold Cawker & Tait, of this place, 50 boxes of soap at a low price and represented it to be equal in quality to the Ivory Bar Soap, manufactured by the Brantford Soap Works Co., Ltd., Brantford, Ont. The defendants found the soap they had purchased would not take the place of "Ivory Bar" which had always given the best of satisfaction, and refused payment, as they had ceased to offer the soap for sale. Hence the action on the part of Lawrason to recover. Evidence was taken at the trial which showed that the soap was inferior to "Ivory Bar," and the trial judge gave a decision in favor of the defendants. R. K. Loscombe, barrister, Bowmanville, for the defendants.—Advt.



A Glass Jar Free

WITH Adams' Pepsin Tutti Frutti.

Ask your jobber for it. Advertising matter to decorate your store sent on application.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

GONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

**R
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ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

TORONTO, ONT.



RESCUED!

Many have been from the

HORRORS OF DYSPEPSIA

By taking a food that the weakest stomach could digest and thereby gain strength.

SUCH A FOOD IS

JOHNSTON'S FLUID BEEF

CHAS. SOUTHWELL & CO.'S

High-Class **Jams**
Jellies
Marmalades



These goods have come to stay and orders are being repeated throughout the Dominion.

Are you carrying **SOUTHWELL'S** in stock?

Superior to Tablet Jellies

NELSON'S CONCENTRATED JELLIES

Do not mould or become rancid.

Always Steady Sellers

Cadbury's Mexican Chocolate
Cadbury's Cocoa Essence

Full stock of Southwell's, Nelson's, and Cadbury's Goods.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL, Agents

CURRENT MARKET QUOTATIONS

TORONTO, Feb. 14, 1895

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

doz in case.....	1 90	1 1/2 lb jelly jars, 2 doz in case...	2 25	People's Mixed Soda, 3 lb pks 18	18
4 oz. cans, 4 and 6 doz in case...	1 25	1/4 lb. " " " " " " " "	1 25	Pilot Family... 5	Sultana..... 10
5 lb. cans, 1 doz in case, per doz	16 25	1/2 lb. fancy enameled tins, 2 doz	2 75	Queen's..... 12	Tea..... 10
4 " " " " " " " "	13 32	1 lb. tins, 2 doz. in case.....	2 00	Reception..... 14	Variety..... 12
4 " " " " " " " "	8 45	1 lb. " " " " " " " "	1 80	School Cake... 11	Village..... 7
16 oz. 1, 2, 4 " " " "	3 50	1 lb. " " " " " " " "	0 75	Soda..... 5 1/2	Wine..... 6
12 " " " " " " " "	2 63	Gold Medal per lb.			
8 " " " " " " " "	1 75	1 lb. paper package, 10 lb in box.	0 12		
6 " " " " " " " "	1 35	1 lb. " " " " " " " "	0 12		
4 " " " " " " " "	90	1 lb. " " " " " " " "	0 12		
3 " " " " " " " "	80				
Dunn's No. 1, in tins.....	2 00	W. H. GILLARD & CO., PROPRIETORS			
Cook's Friend—		Diamond—			
Size 1, in 2 and 4 doz boxes...	\$2 40	1/2 lb. tins, 4 doz. cases.....	0 67 1/2		
" " 10, in 4 doz boxes.....	2 10	1 lb. tins, 3 doz. cases.....	1 17		
" " 2, in 6 " " " " " "	80	1 lb. tins, 2 doz. cases.....	1 98		
" " 12, in 6 " " " " " "	70				
3, in 4 " " " " " "	45				
Pound tins, 3 doz in case.....	3 00				
12 oz tins, 3 doz in case.....	2 40				
9 oz tins, 4 " " " " " "	1 10				
5 lb tins, 1 doz in case.....	14 00				
Ocean Wave—					
No 10—doz cases.....	\$0 75				
1 lb. 3 doz cases.....	1 20				
No 1 (14 oz) 2 doz cases.....	1 80				
1 lb. 2 doz in case.....	2 00				
3 lb. 1/2 doz in case.....	5 75				
5 lb. 1/2 " " " " " "	9 00				
5 lb. 1/2 " " " " " "	9 60				
G. F. MARTER & SON.					
Barton's Baking Powder— p. doz:					
1 lb. sealer jars, 2 doz in case..	2 25				



is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

McLAREN'S

Prices O
Reckit Each
z: 1/2 g
Silver Match
MAT
No. 1...
" 2...
" 3...
1 lb p
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Silver Gloss STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch



Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED
CARDINAL, ONT.

Beware of Imitations

Every package bears our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1
z. 1/2 gro., 2 oz., or 1/2 gro., 4 oz.
Per gross 9 01
Silver Star Stove Paste 24 00
Matchless silver polish 24 00

MATCHLESS STOVE PASTE POLISH

No. 1 9 00
" 2 7 20
" 3 4 80

BLUE.

KERN'S OXFORD. per lb

1 lb packets 0 17
1 lb 0 17
Reckitt's Square Blue, 12-lb.
box 0 17
Reckitt's Square Blue, 5 box
lots 0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

Carpet Brooms— net.
" Imperial," ex. fine, 8, 4 strings. \$3 65
Do. do. 7, 4 strings. 3 45
Do. do. 6, 3 strings. 3 25
" Victoria," fine, No. 8, 4 strings. 3 30
Do. do. 7, 4 strings. 3 10
Do. do. 6, 3 strings. 2 90
" Standard," select, 8, 4 strings. 2 90
Do. do. 7, 4 strings. 2 75
Do. do. 6, 3 strings. 2 60
Do. do. 5, 3 strings. 2 40

CANNED GOODS.

Per doz
Apples, 3's \$1 00 \$1 10
" gallons 2 65 2 80
Blackberries, 2 1 75 2 00
Blueberries, 2 1 00 1 10

Beans, 2 0 85 0 95
Corn, 2's 0 85 1 25
Cherries, red pitted, 2's 2 00 2 25
Peas, 2's 0 85 0 95
" Sifted select 1 45
Pears, Bartlett, 2's 1 75
" Sugar, 2's 1 50
Pineapple, 2's 1 75 2 00
" 3's 2 40 2 50
Peaches, 2's 1 55 2 00
" 3's 2 80
Plums, Gr Gages, 2's 1 85 2 00
" Lombard 1 50 1 60
" Damson Blue 1 50 1 60
Pumpkins, 3's 0 85 0 95
" gallons 2 10 2 25
Raspberries, 2's 1 75 1 85
Strawberries, choice 2's 1 90 2 10
Succotash, 2's 1 40
Tomatoes, 2's 0 85 0 40
" Golden" Finnan Haddies 1 30 1 40
" Thistle" Finnan Haddies 1 30 1 40
" Lobster, tails 1 75 2 00
" flats 2 30 2 35
" apr'l Crown Hat 2 40
Mackerel 1 00 1 10
Salmon, sockeye, tails 1 30 1 85
" flats 1 85
" choes 1 10 1 20

HERRINGS IN ANCHOVY SAUCE 2 00
HERRINGS A LA SARDINE 2 40
PRESERVED BLOASTERS 1 85 1 90
REAL FINNAN HADDOCK 1 85 1 90

CANNED MEATS.

(CANADIAN)
Comp Corn Beef 1lb cans \$1 50 \$1 60
" 2 " " 2 61 2 65
" 4 " " 4 80 5 10
" 6 " " 7 50 7 75
" 14 " " 17 25 17 50
Minced Collops, 2 " " 2 60
Lunch Tongue 1 " " 3 40 3 50
English Brawn 2 " " 6 00
Camb Sausage 1 " " 2 75 2 80
Soups, assorted 1 " " 1 50
" 2 " " 2 25
Soups and Boull 2 " " 1 80
" 6 " " 4 50

CHEWING GUM.

ADAMS & SONS CO.

To Retailers
Tutti Frutti, 36 c bars \$1 20
Pepsin Tutti Frutti, 23 5c p'k'ts 0 75
Nerve Food Tablet, 95 5c bars. 1 20
Orange Blossom 1 50 piece 1 00
Each box contains a bottle of high
class perfume. Guaranteed first
class)
Flirtation Gum (11 1/2 pieces) 0 65
Monte Cristo (180 pieces) 1 30
(with brilliant stone ring)
Mexican Fruit, 36 5c bars 1 20
Sappota 150 pieces 0 90
Sweet Fern 930 " 0 75
Black Jack 115 " 0 75
Red Rose 115 " 0 75
Magic Trick 115 " 0 75
Oolah 115 " 0 75
Puzzle Gum 115 " 0 75
Bo-Kay 150 " 0 90
Red Spruce Chico 200 " 1 00
Automatic
Tutti Frutti Girl } 800 pieces 6 00
Sign Box (new) }
Tutti Frutti cash box 800 " 6 00
Glass Jar with Pepsin Tutti
Frutti, 115-5c pkgs, per jar.... 3 70

CHOCOLATES & COCOAS

CADBURY'S.

Per doz
Cocoa essence, 3 oz. pkgs. \$1 55
Mexican chocolate 1 1/2 lb pkgs 0 40
Rock chocolate, loose 0 37 1/2
" 1-lb tins 0 40
Cocoa nibs, 11 lb tins 0 30

TODHUNTER, MITCHELL & CO'S

Per lb
Chocolate—
French, 1/2's 6 and 12 lbs .. 0 30
Caracass, 1/2's 0 35
Premium, 1/2's 0 30
Sante, 1/2's 0 25
Diamond, 1/2's 0 22
Sticks, gross boxes, each



ACME SLICED BEEF.

No. 1 tins,
key, 2 doz.
per doz., \$3.00



BEARDSLEY'S SHREDDED CODFISH.

2 doz. pkgs.
per doz., 90c.

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.



A Quiet Reminder

Of a salable and seasonable article, which should be found on the shelf and counter of every grocer in Canada.

Toronto Biscuit & Confectionery Co.
TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

DAY & MARTIN'S

Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.
Japanese Waterproof Blacking
Brunswick and Berlin Black, for stoves.
Universal Harness Composition, in tins.
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).
Patent Leather Polish (two sizes)
Polishing Cream (two sizes).
Brass Burnishing Paste (four sizes).
Furniture Polish (four sizes).
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior
Quality

.....London and Liverpool.

M
HENRY
Prices of
Cocoa,
" "
" "
Royal C
Coco
Case of
Small
(A
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Vanill
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" Fry's
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Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade, per doz.	\$1 50
Fancy Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry	2 10
Apricot	1 90
Black Currant	1 90
Other Jams	1 55 to 1 85
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLYE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Waters, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks	1 45
" " " 100 " "	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" " " "	0 27 1/2
" 4 lb. jars, per jar	0 75
" " " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb
D.S.F., 1 lb. tins	\$0 40
" " " "	0 42
" " " "	0 45
Round tins—	
F.D., 1 lb. tins	0 25
" " " "	0 27 1/2
" 4 lb. jars, per jar	0 75
" " " "	0 25

RICE, ETC.

Rice, Aracan	3 1/2
" Patna	4 1/2
" Japan	5
" Imperial Secta	5 1/2
" extra Burmah	3 1/2
" Java extra	6 1/2
" Genuine Carolina	9 1/2
Grand Duke	6 1/2
Sago	4 1/2
Tapioca	4 1/2
Goathead (finest imported)	6 1/2

SPICES.

GROUND	Per lb.
Pepper, black, pure	\$0 12 00 14
Pepper, white, pure	20 28
" fine to superior	10 15
Ginger, Jamaica, pure	25 27
" African	16 18
Jassia, fine to pure	20 25
Cloves	18 45
Allspice, choice to pure	12 15
Cayenne	30 35
Nutmegs	75 1 20
Mace	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	15 29

STARCH.

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch	7 1/2
Durham corn starch	6 3/4
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " " Bbls	4 1/2
" " " Kegs	4 1/2
Canada Laundry	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb cartons	7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons	5 1/2
Canada Laundry	4
Silver Gloss, 6-lb. draw-tid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrono package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared	7 1/2
Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	4
Edwardsburg No. 1 White or Blue, 4-lb. lumps	5 1/2



KINGSFORD'S OSWEGO STARCH.	
SILVER GLOSS	40-lb. bxs., 1-lb. pkgs., new wrappers 8 1/2
	6-lb. bxs., sliding covers (12 bxs. each crate) 9
PURE	36-lb. bxs., 12 1/2-lb. bxs. 7 1/2
OSWEGO	40-lb. bxs., 1-lb. CORN STARCH pkgs. 8
	For puddings, custards, etc.
ONTARIO	36-lb. to 45-lb. bxs., STARCH 6 bundles 6 1/2
STARCH IN	Silver Gloss 8
BARRELS	Pure 7

SUGAR.

Granulated	3 1/2
German	3 40 3 50
Paris Lump, bbls and 100 lb. bxs	4 1/2 5 1/2
Extra Ground, bbls	5 1/2
Powdered, bbls	4 1/2 5 1/2
Extra bright refined	3 20 3 30
Bright Yellow	3 3 1/2
Medium	2 1/2 3
Dark yellow	2 1/2 3
Raw Demarara	2 1/2 2 1/2

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon
	bbls. & bbls
Dark	25 30
Medium	30 35
Bright	35 40
Very Bright	50 60
Redpath's Honey	40
" " 2 gal. pails	1 25
" " 3 " "	1 50
MOLASSES.	Per gal
Trinidad, in puncheons	0 32 0 35
" " bbls	0 36 0 37
" " 1/2 bbls	0 40 0 40
New Orleans, in bbls	0 35 0 30
Porto Rico, hdds.	0 38 0 40
" " barrels	0 42 0 44
" " 1/2 barrels	0 44 0 46

SOAP.



SURPRISE SOAP,	
1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



RICHARDS' SOAPS.	Per Box.
Richards' Pure Soap, 100 bars	\$5 00
Telephone, 100 bars	4 00
White Star, 20 bars, 3 lbs	3 30
Gold Dust, 20 bars, 3 lbs	2 70
Jubilee, 12 bars, 5 lbs	2 4 1/2
Family, 25 bars, 2 1/2 lbs	2 25
Russian Electric, 60 bars	2 00
1892 Electric, 60 bars	1 20

BRANTFORD SOAP WORKS CO.



Ivory Bar— per box
 2 1/2-lb. oz. and 3 lb. bar, 60 lb. \$3 30
 1 1/2 lb and 1 lb bar, 60 lb 3 60
 12 oz cakes, 100 cakes in box 4 13
 16 oz cakes, 100 cakes in box 3 75

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kind of soaps furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz. p box	4 00
Royal City, 3 lb. bar, per lb.	0 05
Peerless, 2 1/2 lb. bar, "	0 4 1/2
Genuine Electric, 72 bars, per bx	2 50

TEAS.

CONGOU—	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50
INDIAN.	
Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30
CEYLON.	
Broken Pekoes	33 42
Pekoes	30 40
Pekoe Souchong	17 35

CHINA GREENS.

Gunpowder—	per lb.
Cases, extra firsts	42 50
Half Chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half Chests, ordinary firsts	22 38
do seconds	17 19
do thirds	15 17
do common	13 14

PING SUEY'S

Half Chests, firsts	28 32
do seconds	16 19
Half Boxes, firsts	28 32
do seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
do do Oolong	14 15
do do Gunpowder	16 19
do do Sittings	7 1/2 11

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold	
Bar, 8's	59 00
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" " in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Mrtle Cut Smoking, 1 lb tins	70
1/2 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts	68
Prince George, 3 1/2 lb caddies	47
Teemusch, 3 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.	60
3rds	50

Sunny South, 6s and 7s, 18 lb caddies

Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobacco, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-8ths, 5 lb boxes	70
Cut Cavendish, 1-8ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 percent	
CIGARS—S. DAVIS & SONS Montreal.	
Sines	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 65
Hvde Park	10 50

CUT TOBACCO'S.

Puritan, tenths, 5 lb boxes	70
Old Chum, ninths, 5 lb box	75
Old Virgin, 1-10 lbpg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " chew 7s. R. & R. 14 1/2	68
" " " 7s. Solace 14 1/2	58
" " " 8s. B. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE.

Pails, 2 hoop, clear	No. 1... \$1 50
" " " "	No. 2... 1 00
Pails, shoops, clear	No. 1... 1 40
" " " "	No. 2... 1 60
" " " "	1 60
Tubs, No. 0	8 50
" " " "	7 00
" " " "	6 00
" " " "	5 00

On sales amounting in value as above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60 1/2
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Battler	1 30

Matches, 5 cases lots, single case

Parlor	1 70
Telephone	3 30
Telegraph	3 70
Safety	4 00
French	8 00
Steamship (10 gro. in case)	
Single case and under 5cs.	\$10
5 cases, freight allowed	\$10
Mops and Handles, comb	1 25
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates sat'd	\$ 60

THE CANADIAN GROCER

THE
Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crochery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

WALTER BAKER & Co.



The Largest Manufacturers of
PURE, HIGH GRADE
Cocoas and Chocolates
on this continent, have received
HIGHEST AWARDS

from the great
INDUSTRIAL and FOOD
EXPOSITIONS
In Europe and America.

Unlike the Dutch Process,
no Alkalies or other chemicals or Dyes are used
in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.



"**BUILD TO-DAY THEN,**
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE,"
— Longfellow.
DO YOU?
WISH THIS TO BUILD
an
advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
orders from the
best contractors.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas
for the retail hardware merchant.

PRICE, 50 CENTS (Half Price).

Buying, Handling and Selling of Tea

Being the experience of the most
prominent and successful merchants.

PRICE, 30 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays
full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
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1881.

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EVERY CAN WARRANTED.

We are also packers of the well and favorably known
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