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THE CANADIAN GROCER

& GENERAL STOREKEEPER

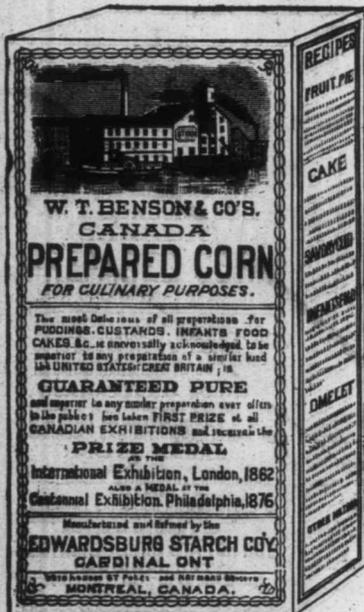
PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, FEBRUARY 13, 1891.

No. 7

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS
MANUFACTURERS

AND
Wholesale Dealers

—IN—
BROOMS
AND
WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E. HJO (7 SIZES).

EL PADRE AND CABLE.

ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

THE CANADIAN GROCER

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, Kingston, Ont.

Your Attention

Is called to our Specialties,
Tooth-Picks, Berry Baskets,
Fruit-Tree Tags.
Tarbox Self-Wringing Mop.
Pinless Clothes Line.
Woodenware, etc., etc.

We are pushing for new goods all the
time. Wait for our travellers—or write us
for terms and circulars.

TARBOX BROS.,

73 Adelaide St. W.,

TORONTO.

EDWARDS, CATCHPOLE & COY

Stove Polish,
Inks and Mucilage.

33 Wellington East, Toronto.



:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of
B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the
finest quality of PURE SUGAR SYRUP, not adulterated
with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS



THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 13, 1891.

No. 7

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

TRADE HOATHOUSES

There are many dealers who feel that the local demand does not turn auspiciously toward their stores, and that if they trust to its uninfluenced action their trade will vegetate too slowly. They are right, the demand has to be wooed. The gentle dew from heaven does not deposit its distilled drops indiscriminately, and neither does the demand which creates trade go blindly hither and thither. True it is, often capricious, but there is method in its caprice. There are certain definite conditions necessary to give the demand a steady drift towards any one point. There must be people to buy, the store must be inviting, the stock must be all it is claimed to be, weight and measure must be full, the service must be efficient and courteous, and the business must be advertised.

But traders dissatisfied with their business do not always look into their situation to see if all these conditions are to be found in it. If trade is dull, or if custom steadily holds its face towards other shops, there is a very general proneness on the part of the neglected traders to use a little artificial stimulus. They will let down prices in some one or more leading lines, and either take away custom from their competitors, or make

the latter forego a portion of their profits. They will make trade by the hothouse method, and the trade they thus develop will be as delicate and sickly a product as the plant reared within the high temperature of its glazed environment. The only way to keep such a trade in existence is to keep it in the hot-house. Prices must be kept unnaturally low or the trade will dwindle away.

There are traders doing business of whom it might be said that the hot-house principle is the first law of their commercial being. Their profits are in inverse proportion to their custom. The greater the custom the smaller the profits necessary to run business, is their motto. If this is true, then it ought also to be true, that the less the custom the larger the profits required to run a business. The hothouse men, then having a body of custom that makes low profits suffice, their opponents must have a body of custom so much the smaller that proportionately higher prices must be asked, and thus the competition becomes a one-sided affair. And when the trade of a locality thus loses its equilibrium, when the heavy part of it gets concentrated on the weak point, there is nothing to be looked for but loss, and perhaps a general collapse. One big establishment run on the principle of diminishing profits with increasing trade has been known to make a financial wreck of its locality. It will run its rivals into failure, and when a few of these go to pieces, they pull into the vortex other traders in the same town who are their creditors, and thus wide ruin ensues. The strife for trade ought to be regulated for the good of trade, otherwise the mere disturbers of trade will be the rulers of it. There are two regulating agencies at work: association and wholesale combination. Which will ultimately quench the hothouse furnace?

CAUSES OF FAILURE.

In a young country, so vast as this in its resources, the extent of which are almost unknown, and are only at the beginning of their development, there is room and to spare for every class of men who are willing to work for a living. There is no need for any business or profession to be overcrowded, if in making their choice the young men would select the occupation best suited for them. Unfortunately our youths have to make a start in life at such an early age that they are not properly qualified to judge for themselves, and their parents in many cases through not having the advantage of as good an education as their children, do not understand how to choose for them, so that too many drift into a path of life they are not fit to travel in. We see no remedy at present for this evil, in so far as the business prosperity of the country is concerned, unless our leading merchants, more especially our wholesale merchants, take the matter in hand and use their influence, in the form of combinations or otherwise to stop the overcrowding of commercial centres, small and large, with ambitious, but incompetent young men, and put out of business all who have had a fair chance and failed to prove a success.

The various schemes that have been suggested for the distribution of bankrupt stocks in such a way that they will not hurt the legitimate trader are impracticable. Combinations seem to be the order of the day, and no doubt have worked a certain amount of good to some of our manufacturers, by preventing their goods from being sold at unremunerative prices. Would it not be possible to organize and work a combination that would insure to the legitimate retail merchants a living profit? The retail merchants cannot form one that will work successfully,

because they cannot stop men of straw from coming in among them, with goods which they obtain somehow on credit, and which they will sell at any price they can get in order to raise the wind. It is just possible though that the wholesale merchants might be able to form a combination to prevent goods being given on credit to those who are not likely to pay 100 cents on the dollar. There is ample room for a full discussion of this very important and intricate question, and we invite the expression of the opinions of practical business men upon it.

THE TEA POSITION.

The position of tea in the principal markets of the world is at present striking and unaccustomed. Hitherto it has been the habit to say that we could never be short of China teas. The powers of production were so great that any sudden demand could be met by the natives deciding to pick more leaf. Now, however, we are at a point where a very large shortage in China teas is an actual and established fact, and the season is so far advanced that no further leaf can be picked, unless it be some insignificant quantity in the southern district, i.e., in the Canton province.

Hitherto, the rule has been that the supply exceeded the demand, and in Canada this has been as much the rule as elsewhere. Now, however, tea is in a different position entirely. It is admitted by those interested, that the shortage from China will reach at least 21,000,000 lbs. To this must be added the increased consumption of 11,500,000 lbs, which has been induced by the reduction of duty in the old country, and by various other causes. Against this large deficit we are promised 15,000,000 lbs. additional from Ceylon, and 3,000,000 lbs. additional from India. This still leaves the immense shortage of 14,500,000 lbs.; and this position, now fully recognized, has led to a most remarkable and rapid advance in China common Congous during the past few weeks. Teas, such as were sold on the London market a few months ago as low as 4½d per lb., have advanced by leaps and bounds until they are now worth 7½d per lb., an advance of nearly 67 per cent. For similar teas to be delivered in March even more money is being paid, shewing an advance of fully 85 per cent. from the lowest point. It is, without doubt that speculation has had a good deal to do with the rapidity of this advance, but on the other hand it can surely be said that the buyers have on this occasion a solid foundation to work on. It must be remembered that China is the only exporter of cheap and common black teas. While China blacks have been selling at all prices down to 4½d, the great bulk of Ceylons have fetched from 11d upwards, Indians from 9d upwards, and Javas from 7d upwards. It must also be observed that, al-

though all teas must participate in the advance, it is only common blacks which have experienced its full extent. Ceylons and Indians have advanced 1d to 2d per lb., and we are inclined to think that these figures should fairly represent the minimum advance on all grades. It appears to be the opinion of those in the trade that it will be a long time, years perhaps, before common teas get so low-priced again as they did last fall. It is evident that the era of blacks being retailed at 25c. per lb. must soon close, and the sooner grocers realize this fact the better for themselves. With decreased imports and increased consumption, the market appears to have all requisites necessary for strength, and it seems altogether improbable that any important retrograde movement can take place during the present season. It is expected that the stock of teas left in London by the end of June will be in smaller compass than for many years past. Other teas appear equally strongly placed. Greens are in short supply, especially the lower grades, which are 25 to 40 per cent. higher than last year. Japans are firm, and as the imports for the season have practically closed, it is expected that nearly all present stocks will be absorbed before new teas can arrive.

SELF-COLLECTING.

"Harlem" in the National Grocer touches in the following words, a matter that is of both timely and local pertinence here: Some time ago I happened across the prospectus of a Collecting Agency, with headquarters in Illinois, and at first thought that I had happened on the constitution, and by-laws of some retail merchants' association, so nearly alike in wording were they, and so absolutely alike in statements. This company proposes to form local branches in all towns, which shall pay a per capita tax of \$15 per year for each member and four two-cent postage stamps for each claim sent to the home association, besides making the local members sign the by laws and agree to pay a fine of \$20 for each time that any clause is broken by a member. In return they get the privilege of immunity from lawsuits and the results of such efforts as may be made for the collection of bills presented. Just imagine any self-organized association of retailers submitting themselves to such expense. I confess that I can't imagine it. Let me illustrate: Suppose the local association contains 100 members; that means \$1,500 to begin with. Then give the members an average of twenty claims presented for collection, or 2,000 in all. This means four two-cent stamps for each claim, or eight cents, which for 2,000 claims would be \$160. This will give us outside of all other expenses the sum of \$1,660, that 100 retailers would pay for one year's work in collecting bills. While under the system furnished by voluntary organizations (all of which should be incorporated, by the way,) members at

the most would pay \$400 per year, and retain the balance of \$1,260 themselves. I hear that the Illinois company has succeeded in establishing its local agencies in several towns. I hope that retailers will be mindful of their own interests in these matters and pay the profits to themselves. This new campaign may however, have a most excellent effect in the stirring up of many slow places. I hope it will.

TEA INDIRECTLY IMPORTED TO THE U. S.

A matter that is agitating the grocery trade of the United States just now is an attempt to have a duty of 10 per cent. levied on all teas imported from points west of the Cape of Good Hope. The jobbers and importers are said to favor the passage of that measure, though it was dropped out of the McKinley Bill. Their reason is that most of the tea which lies within the prohibitive intent of the proposed measure comes from England. They aim to shut this out and get a hold of the market for stock which is brought directly from the country of growth, which of course comes through their hands. The bulk of the traders hold that 80 per cent. of all the tea sold comes from England, and to raise the price 10 per cent. would check trade. If this 10 per cent. duty should be imposed, the effect would be to discourage the distribution of tea from Montreal and other points on the C. P. R. to the United States. This distributive trade has otherwise very good promise of being important.

JOHN PETERS & CO.

John Peters & Co., manufacturers' agents and commission merchants, Halifax, N. S., are, in their two-fold character as exporters and importers, doing a large and increasing trade. They do a brokerage business extending over the three maritime provinces, and handle grocers' and hardware sundries. They have excellent frost-proof warehouse accommodation at Halifax, and have exceptional facilities for representing any house in the interior provinces that handles flour, peas, beans, general produce, etc. They aim to add more business to that they are now doing. We recommend them with pleasure and confidence. A branch of their business has lately been opened at Kingston, Jamaica, and the resident manager is the junior member of the firm, Mr. E. B. Richardson. There they will handle, with the exception of liquors, all sorts of products, and will have the most protective storage buildings. The Jamaica addition to their business will make the firm a serviceable medium of trade in many lines that the opening West Indian intercourse will create new customers for.

The Commercial Travellers Mutual Benefit Society has moved into its new offices in the commercial travellers building, 51 Yonge street, Toronto.

ASSOCIATION DOINGS.

The Pittsburg, Pa., Association has decided to issue a monthly delinquent list.

The grocers of Leeds, England, are talking of combining in a limited company.

The delinquent system has been adopted by the Newark (N. J.) Retail Grocers' Association.

The Pittsburg, Pa., Association desires the reappointment of a sealer for weights and measures for that city.

The merchants of Vancouver, B.C., are endeavoring to form a protective and collecting association. Mr. S. James is secretary pro tem.

The New York Retail Grocers' Union has passed a resolution authorizing the appointment of a committee to visit grocers not in the Union, for the purpose of persuading them to enter it.

A largely attended meeting of the Montreal Grocers' Association, was held on the evening of the 5th inst., in the Mechanics' Institute to discuss the licensing question. The matter was talked over for a long time, but the meeting adjourned without any decision being arrived at.

The annual report of the Hudson County (N.J.) Merchants' Protective Associat'n, shows that its delinquent list foots up \$27,374.43 of bad debts, and that \$930.38 has been collected by means of this list. At the same meeting one member formally brought a charge against another of giving credit to a man known to be listed.

The Newark, (N.J.) Retail Grocers' Association appears to be a strong body. The representatives of foreign life insurance companies have attempted arrangements with the Underwriters' Association to raise rates, but the organized body of the retail grocery trade thwarted the attempt. The Newark Association had burst a former insurance combination.

The Retail Grocers' Association of Philadelphia, Pa., has issued a circular to members of the local trade not belonging to it in which is set forth in brief paragraphs the cause and time of its institution, the condition in which it is at present as to membership and finance, its advantages, place and time of meeting, etc. This is an excellent means of extending its membership, and ought to be imitated.

A new retail grocers' association has been formed in Manchester, England. Some of the objects which led to its formation are: The suppression of the trade in packet tea by dealers who are not grocers; the fixing of prices; the abolition of cutting; defence; early-closing; plate-glass insurance. The annual fee is 10s. Its inception is somewhat hampered by the opposition of an established but apparently rather languid body in the same town, viz, the Lancashire Grocers' Defence and Supply Company. The latter is a limited company, whose funds are used in trade, and since its membership includes none but grocers, it is strictly a co-operative trading concern. The new association claims that it supplements the other one, and does not oppose it.

TORONTO RETAIL GROCERS' ASSOCIATION.

On Monday evening the monthly meeting of this association was held in Richmond Hall. The number present included: President Barron (in the chair), Messrs. Thackray, Gibson, Mills, Roberts, Tolchard, Booth, Calhoun, A. E. Saunders, White, Williamson, F. Britton, A. F. Britton, Hodgins, Morrish, Binnie, Sinclair, Jones, Clarke, Westren, Donald.

The minutes of last meeting were read and confirmed.

ACCOUNTS.

The secretary presented an account for notices concerning Christmas presents \$5, and one for incidental expenses \$4.94, which at his request were referred to the executive committee.

COMBINE ARTICLES.

The Montreal Grocers' Association sent the following list of articles under combine prices; (Grocers are requested to find substitutes for the combine articles.) Brandy, Hennessy; Brandy, Bisquit Dubouche; Blacking, Jacquot; Blue, Rickitt's; Corn, Aylmer; Corn, Douglas; Nestle's Milk Food; Gin, DeKuyper's in cases; Highwines Rye and Alcohol; Rye, Walker's Imperial; Rye, Walker's Club; Lard, Anchor; Lard, Fairbanks; Molasses, Barbadoes in punch-ions and barrels; Matches, Eddy's Telephone and Telegraph; All Eddy's Goods; Pickles, Cross & Blackwell's; Pickles, Morton's; Cooks Friend Baking Powder; Rice A and B; Starch, Berger's Rice; Starch Berger's Satin; All Canadian Starch; Tobacco, McDonald's; Tobacco, Tuckett's; Coffee, Chase & Sanborn; Victoria Washing Crystals; Diamond Dyes; Brodie & Harvie's self-raising Flour; Coal Oil, American; Babbitt's Powder; Pearlina; Queen's Washboard; All white Sugars; Savage's Soaps.

The Secretary reported that he had replied noting the receipt of this list, and had pointed out that there was one combine article not named in it, viz., James' Dome Blacklead. The correction had been acknowledged by the Montreal Secretary in a second letter.

Some desultory discussion followed the reading of the list, and a distinction between combine prices which the manufacturers uphold and combine prices that are in the interests of the wholesalers was drawn by Mr. Mills. Other members made references to Macdonald's tobacco as a commodity upon which the manufacturer was obdurate, and several stated that tobacco was getting into the hands of traders who are not grocers, so that it would be a comparatively small sacrifice to give up Macdonald's tobacco, if the manufacturer would not make concessions for large purchases.

The Montreal list was referred to the executive committee.

WHOLESALE HOUSES AND HOTELS.

A letter was next read from the Halifax Association, asking how the trade regarded the supplying of hotels by the wholesale gro-

cers. On that question the Halifax Association was divided, some of its members holding that wholesalers should not supply hotels, others that they should not be hindered doing so, as hotel men might be driven to buy from the manufacturer or import if the wholesale houses were closed to them, and this would not benefit the retailers.

With reference to this letter Mr. Gibson said that hotel-keepers and boarding-house keepers who do business on the smallest scale, can go to a wholesale house, in this city, and buy in quantities smaller than many customers of retail grocers habitually buy, in both wet and dry groceries.

Mr. Mills moved, seconded by Mr. Roberts, that the question of wholesalers selling to so-called hotels, etc., be referred to the executive committee.

OTHER COMMUNICATIONS.

The following other communications were received: From W. F. Hunter, Hamilton, asking date and programme of AtHome; from W. J. Mason, Peterborough, asking if the Association undertook to collect from residents debts due to outside grocers, and indicating the amounts owed by and addresses of two Toronto debtors of his; from the Sarnia Association giving names of officers elected; from the same association asking for copy of local pedlars' by-law; from Henry Wilson, Oakville, asking for rules of procedure, as the Oakville trade talks of union; from the Hamilton Association, acknowledging receipt of circular offering membership; from Mrs. Berwick, thanking Association for complimentary At-Home ticket, and regretting inability to go on account of her husband's absence; from the London Association requesting forms for collecting accounts.

THE AT HOME PROCEEDS.

Mr. Gibson, the treasurer of the At Home committee, reported the total receipts to be \$386.40, and disbursements \$296.40, leaving a balance of \$90, for which he presented his cheque.

Mr. Mills moved the acceptance of the report and a vote of thanks to the treasurer. This was seconded by Mr. Saunders, and carried unanimously.

Mr. Roberts, seconded by Mr. Mills, moved that this \$90 be charged to the special fund. Carried.

The name of Mr. Morrish was added to the At Home account committee as auditor.

WHOLESALE TERMS FOR WHOLESALE PURCHASES.

Mr. Hodgins asked the attention of the meeting to the details of an experience he had with the Sunlight Soap Company. He had been assiduously canvassed by a representative of that company, and to escape further importunity rather than to lay in a needed stock, he had at last given an order for 25 cases, on which he was to have a dis-

count of 5 per cent. in 30 days off the price, \$3.40 per case. Instead of the soap he received the following letter:

TORONTO, Jan. 15, 1891.

MESSRS. CALDWELL & HODGINS,

250 Queen Street West.

DEAR SIRS,—Our Mr. Bennett booked you for 25 cases "Sunlight" Soap to-day, and made the order subject to 5 per cent. 30 days. We have a hard and fast rule applicable from the Atlantic to the Pacific, \$3.40 per case, net cash 30 days, in one case lots, or 100, and therefore we very much regret not being able to fill your order upon Mr. Bennett's terms.

We think a uniform price, making friends of all but favorites of none, a sound business principle, and one which benefits the retail trade as much as ourselves, inasmuch as it prevents cutting of prices, and does not compel the trade to load up their stock.

We shall be pleased to execute your order from 1 case to 25, at the fixed price of 3.40 net 30 days.

Yours respectfully,

Per pro. LEVER BROS. Ltd., Alfred Robinson.

Mr. Hodgins called upon Mr. Robinson to urge the filling of the order as the traveller had contracted, but was answered with curtness and bad temper. Mr. Hodgins said he brought this matter before the Association, because he deemed it concerned all the members of that body to know that such treatment would be dealt out to a retailer by the Sunlight Soap Company. If he bought in jobbers' quantities, he had a right to jobbers' discount, and he had a right by contract as well. He did not care for the 5 per cent., but he valued very highly the principle that the Sunlight Soap Company violated. He felt that that company looked upon retailers as not ranking high enough to do business directly with.

Mr. Gibson thought this was one of the most ungrateful firms he had ever heard of. It was indebted to the retail grocers very greatly. The Toronto grocers had boomed Sunlight soap from the outset, and treated the local representatives as brothers. In their cordial support of the introduction of this soap Toronto retail grocers had done what was hardly just and fair to older friends. They had been the advertising agents of Sunlight soap when the wholesale trade gave it no encouragement. He now advised that

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

henceforth the retail trade give this company the cold shoulder. He found it was always thus. When the efforts of retailers had got a market among consumers for a new thing, the manufacturers were liable to become arrogant. Henceforth all new candidates for the retail grocers' favor should be obliged to sign a contract to give and maintain certain terms.

Mr. Mills said the company should favor the retail trade, as wholesalers would scarcely touch the soap.

It was moved by Mr. Saunders, seconded by Mr. F. Britton, that the Secretary write to the local manager, informing him that the Association had been advised of his action in the case of Caldwell & Hodgins' order for a 25 case lot; and that unless the usual trade discount were conceded for lots of this and greater volume the Association would withdraw its trade. Carried.

CONDOLENCE.

A resolution was passed naming the Secretary and Mr. Mills a committee to prepare letters to be sent to Mrs. John Young and to Messrs. Perkins, Ince & Co., expressing the sympathy of the Association in their common bereavement in the death of Mr. John Young.

A SOLDIER'S EXPERIENCE.

Mr. Booth, after much persuasion, was induced to give his experiences as a soldier in the American War. It was truly a hard experience.

The meeting then adjourned.

LONDON RETAIL GROCERS' ASSOCIATION.

The Retail Grocers' Association of London held their regular meeting on the 4th inst. with a good attendance. Several matters of interest were taken up for discussion, among others the putting up of syrup in 2 lb. tins and lump sugar in 50c. packages, and the manufacturers setting the retail price. This was considered a step too far in the direction of manufacturers determining what the profit of the retailer shall be. It was also considered that the packages were not a desirable size to handle. A 25c. and 50c. package would be preferable. Other subjects of local interest were discussed, the best of harmony prevailing. Communication from Montreal, Hamilton and Toronto Retail Grocers' Associations, also from The Canada Sugar Refining Co., were read and discussed and disposed of by a motion that they be received and filed for reference. Five applications for membership were received and the applicants duly elected members of the association. The association is in good working order under the management of the following officers:

A. McCormick, President.

W. H. Ferguson, Vice-President.

R. W. Sharpe, Treasurer.

Messrs. Wilson, W. H. McCutcheon, and C. J. Wall, Finance Committee. Messrs. P. J. Watt, Jno. Lawson, Jno. Fitzgerald, and Chas. Ellicott, Directors. E. Sutton, Secretary and Collector.

A PLEA FOR ASSOCIATIONS.

We clip from the Grocery News the following, and commend it to our readers as containing good sound common sense:— "This is an age of combination and association, and the man who fails to associate himself with his fellows in the effort to better the conditions of the trade in which he is engaged, and to keep himself abreast of the times in 'their work, fails to measure up to the standard of the progressive, enterprising merchant. There are some men who are like the Miller of Mansfield, of whom it is said that 'he cares for nobody, no not he, and nobody cares for him,' and claim that they are well able to paddle their own canoe, and warn everybody to give them a wide berth. Such men are blind to their own interests, and stand in the way of their own success, as there are many evils in the trade that can only be met and cured by the influence of a large association.

It is a well known fact that the meanest man in the trade makes the law for the trade, and sometimes the great problem to solve is to find some way to control this meanest man, and to save him from the effects of his own folly. If these men could be induced to associate themselves with their fellow merchants engaged in the same line of business, it would broaden their views, enlarge their range of vision, and enable them to see that their prosperity and success was bound up in the great bundle of life with that of their fellow tradesmen.

RECIPROCITY BETWEEN TRADE AND LABOR.

The much talked of agreement between the Retail Grocers' Association of Pittsburg and labor organizations of that city has been consummated, and it is therefore no longer a question as to whether the scheme under which reciprocal advantages are offered will be placed in operation. The agreement will become active within a few weeks. Under the agreement members of the labor organizations will be given credit by the grocers during strikes, the unions assuming responsibility for the goods if the members fail to pay them. Every bill contracted with any grocer in the association must be paid promptly for the member to have good standing in the union. A member having employment and failing to pay his bill will be dropped from the union, and can join no other. Under the agreement, therefore, the grocer is positively given guarantee of the payment of every bill contracted by members of the unions represented in the agreement. He is also given protection from competition from non-union made goods, as no grocer can sell any goods but those having the union mark. On the other hand, should the broom makers for example refuse to go into the agreement, the grocers could sell non-union made brooms, and the broom makers be without remedy.— Chicago Grocer.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Good goods" build up your trade. We have always held this opinion. A trial order will convince you that we practice what we preach.

"Try" the following lines "Diamond Crystal" salt, 100 3's, 60 5's, 35 8's, 20 14's, 56 lb. bags and 3 lb. packets. "Custard Powder" requiring no eggs "Walter Baker's" celebrated chocolate and cocoa. "Nimpkish River" salmon, selected as the representative brand for Jamaica Exhibition. L. P. & Co.'s pure Coffees, Extracts and Spices.

Full line of goods for Lenten Season.

T. KINNEAR & CO.,

Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LENTEN SEASON.

We offer very superior quality of Fish during lenten season; namely:—

Brls. and 1-2 brls., No 1, Labrador Herrings,
Brls. and 1-2 brls., No. 1, Shore Herrings,
Brls., No. 1, Green Codfish,
Hlf.-brls, Lake Trout,
" " B. C. Salmon,
" " N. S. Salmon,
Bundels Gaspe Codfish.
Box's Boneless Codfish.

WRITE US AT ONCE.

TURNER, ROSE & CO.,
MONTREAL.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St. **MONTREAL.**

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





VERDICT ON TOBACCO.

Every mail brings new assurances of the standing of our goods with the trade.

They fill the bill with
RETAILERS



and are very popular with the consumer.

"Quality" is our watchword.

Send for
Price List.

**Empire Tobacco Co.,
Montreal,**



A. Cummings & Co. are opening in the grocery line on Portage Avenue, Winnipeg, Man., with a new stock.

Messrs. Turner, Rose & Co., Montreal, are offering New Orleans molasses this week which is of excellent quality.

Mr. Walter V. H. Stanford, general merchant, of Renfrew was married to Miss M. Whelan, of Brockville, last week.

The Ottawa Canning Company has contracted for supplies for next season. Fifteen acres will be devoted to the cultivation of tomatoes.

Lockerby Bros. have full line of Japans and Congous which they will be pleased to send samples of to any grocer dropping them a card at their address, Montreal.

McNaughton, Walker & Co., of Detroit and Chatham, who gave up the egg business in Canada, owing to the McKinley Bill, have determined to go extensively into the business in this province again.

Mr. Wm. Armstrong, employed at D. S. Perrin & Co's., London, who was married a few days ago, was made the recipient of a magnificent hanging lamp and set of pickle cruets, accompanied by an address from the boys of the shop.

Mr. John Hamilton, a former prominent merchant of Walkerton, who for the past year has been doing business in Petrolea, is said to be negotiating for a store to remove his stock back to Walkerton and open up business there again.

From John S. Pearce & Co., London, Ont., we have received two handsome trade pamphlets, which the retailers of the country would do well to look into carefully before they lay in new supplies of goods that this firm trades in. The first of these pamphlets is a price-list of dairy supplies. It will open the eyes of most people to learn that there are so many dairy articles as this list enumerates and classifies. The second pamphlet is a catalogue of garden and flower seeds. It is a very exhaustive and lucid presentment of the information that dealers want.

Says the Montreal Gazette: The sign "New maple sugar," the first advance sign of spring, has made its appearance in front of the groceries. The first sale of "new sugar" is generally made before the farmers have begun thinking of getting ready for the season.

If you want the Best Canned Salmon take Horseshoe Brand only.

ESSENTIAL EXTRACTS.

The California Fruit Growers' urges eastern dealers to keep a record of the shippers from that state, who have sent inferior fruit with but a superficial layer of choice fruit in the packages.

There are, according to the Commercial, eleven general stores in Prince Albert, Sask., two of them being Hudson's Bay Company stores. There is only one grocery store that is not also a general store.

The Manchester (Eng.) Tea Merchants' Association is considering the advisability of preparing a statement as to the effects of very low-grade teas, with the aim of discouraging the consumption of 1s. and 1s 2d. rubbish.

The productiveness of the oyster beds of Chesapeake Bay is dependent on the precarious possibility that the leasing of the beds on the plan of Connecticut will be adopted. Political jobbery will probably thwart this and keep the industry depressed.

Several wholesale grocery houses in New York are said to be considering the advisability of re-organizing upon a joint stock basis, with the object of getting retail grocers throughout the country to buy shares. The example of the Thurber, Whyland Company since it became a limited stock concern is given as the cause of this.

Steps are being taken for the formation of a butter and cheese association among Montreal shippers and commission men who handle dairy products. It is proposed to make it a section of the Board of Trade. This should be a useful agency for the improvement of butter and the butter trade.

Mr. A. Gifford, of Lindencourt, in a letter to the Meaford Monitor, says the Patrons of Industry in West Middlesex have just brought the salt combine to terms. They opened a subscription list with the intention of sinking a well of their own, whereupon the 'coon hurriedly descended the tree and agreed to let them have their salt at 50 cents per barrel, "just one-third," says Mr. Gifford, "of what we unfortunates in North Grey are paying."

Apropos of the excessive duty collected on imported pickles, a London, Ont., importer writes as follows to a Montreal house:—We bought 50 cases of Stephens' pickles (British Government pints) and entered them as Imperial pints in the London, Ont., customs house. The appraiser there refused to pass them, and said they must be entered as quarts, although the measurement was hardly over a pint, a space being left vacant in the neck of the bottle for expansion and cork. We paid the double duty and put in a claim for a refund, which was refused on the ground that the bottles were over pints and must pay duty as quarts.

The Winnipeg Commercial says there is a good opening in the thriving town of Prince Albert, Saskatchewan, for a packing

house, a creamery and a cheese factory. The amount annually paid out for cured meats consumed in that district is estimated to be \$300,000. Long clear bacon is now worth 18c. per lb. there, and smoked meats 20c. Pork, the Commercial says, can be grown on the spot at a cost of 2c. per lb. There ought to be money in a packing house. The advantages are also represented to be favorable for the support of a cheese factory and creamery. Rich natural grasses, healthy climate and pure water are conditions that make the production of raw material an easy matter.

A Manchester (Eng.) firm, writing to the Montreal Trade Bulletin on Canadian butter in England, says that the butter, to find a market, must be either such as will retail there at 6d. or 8d., and be sufficiently palatable to displace margarine, or it must be of extra choice quality to get a foothold against the fine Scandinavian and Irish butter. The former quality appears to be the most likely to find a wide margin, as margarine is waning in popularity. The correspondents say a different package must be used for Canadian butter, as that now used, if once opened to sample cannot be nicely closed up again and soon gets shabby and dirty-looking. On distinct brands the English house also places great stress.

Rivalry, open, fair, good natured and enterprising, is the life of business.

SEND TRIAL ORDER TO
MELDRUM DAVIDSON'S
 Roller Mills,
PETERBORO', - ONT.
 MANUFACTURERS OF
 Choice Winter Wheat and Manitoba Flours.
BRANDS:
 Mikado. Delight.
 White Lilly. Manitoba.
 Mixed cars a Specialty.
 HALIFAX AGENT. J. P. Cox.

:- SAPOLIO :-

SEND FOR
 1891
PRICE LIST.
 JUST OUT.
EMIL POLIWKA & CO.,
 36 Front Street, Toronto, Ont.
 DOMINION AGENTS.

**MUNN'S PURE
 BONELESS
 CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
 ECONOMICAL
 DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
 MONTREAL.**

**MUNN'S
 Labrador Herrings**

Quality very choice. Apply early as quantity is very limited.
STEWART MUNN & CO. - Montreal

**GIBSON & GIBSON
 COCOA & CHOCOLATE
 MANUFACTURERS.**
 33 & 35 WELLINGTON ST. EAST
TORONTO.

**FEARMAN'S STAR BRAND
 HAMS AND BACON.**
 Hamilton, Ont.



**HUCKINS
 SOUPS**

Require only to be heated. Prepared with great care from the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
 Sole Manufacturers, Boston, Mass.

Tomato, Mock Turtle,
 Ox Tail, Green Turtle,
 Pea, Julienne,
 Beef, Vermicelli,
 Chicken, Terrapin,
 Macaroni, Consommé,
 Okra or Gumbo,
 Soup and Bouilli,
 Mullagatwny.
**RICH AND
 PERFECTLY SEASONED.**

SOLD BY ALL LEADING GROCERS.
LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

James Turner & Co, - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

BENSORP'S COCOA.

BATGER'S JAMS AND JELLIES.

BATGER'S COMPRESSED JELLIES.

CRARY'S AMMONIA.

COURET BROS. SHELL CASTILE.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

Made from the Bean, no filling. 1/4 lb. tin goes as far as one pound of loaded Cocoa.

Made from the fruit as branded, with only granulated sugar.

Lovely flavors, handy, inexpensive, quick workers.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

MATCHES ARE UP.

Our quotations in "Prices Current" this week show an advance in matches. Telephone matches are now \$3.80 to \$4.05, which is from 25 to 30c. dearer than they were. Telegraph matches are \$4 to \$4.30, or from 10 to 30c. dearer than they were. French matches—which include the Star, Dominion and Carnival brands.—are \$3.60 to \$3.65, or from 30 to 35c. dearer than they were. The reason assigned is the greater dearness of the chemicals used in the composition of the combustible with which the wood is tipped. Brimstone, like all heavy chemicals, advanced when the winter freights were put on. For phosphorus there is always a high special freight. Both elements are also now firm. The rumor that an English syndicate is in process of formation to get control of the total heavy chemical production may have something to do with this.

SUCCESSFUL COLLECTIONS.

In making collections be courteous, firm and persistent. The sale of goods is a dead loss unless the pay for them is collected. Don't get angry with the debtor, as this affords him the opportunity to delay payment, which his inclination may sufficiently prompt him to do, but press the point until successful. A stylish youth once owed a merchant a small bill which he was always promising to pay, but never did. One day while conversing with several friends, the merchant approached him in a friendly way to lend him a sum, just the amount of the bill saying, "I'm so much short, and want to raise some money." The young fellow hesitated, but had not the courage to allow his friends to believe he had no money, so the change was produced. Of course he saw the point, but never asked repayment of the loan.—Mixed Stocks.

SEASONABLE PRECAUTIONS.

Is your insurance all right? If not, this is just as good a time of year as any other, or perhaps better, to make it right. Not only is this the season dedicated by common consent to the making of good resolutions and commencing to put them in practice, but this is the period at which the danger of fire is greatest. Of course every man has a right to decide whether he should carry any insurance on his property or not. But the circumstances which could be held sufficient to justify a business man in dispensing with insurance on his stock are exceptional indeed; and what ever may be these circumstances, the owner of an uninsured establishment must expect to have a very limited credit, if any, extended to him. Therefore, we say to all our readers, look carefully after the heating and lighting apparatus and stoves, and see that stove and stovepipes and gas light are a proper distance from combustible goods and fixtures; handle

lamps and lanterns with caution; take all possible means to minimize the risk of fire, but also, and in addition carry insurance on your property.—Ex.

FOUND IT INSTRUCTIVE.

With their remittance for another year's subscription, Messrs. Saunders & McKinnon, Deloraine, Man., write: "We have found THE CANADIAN GROCER instructive and interesting. We would not like to do without it."

CO-WORKERS DINE TOGETHER

On Friday evening last the employes of Mr. J. E. Baillie, wholesale commission and provision merchant, Front street, Toronto, held their first annual dinner. About thirty sat down, with Mr. W. S. Coltart at the head of the board. An excellent menu was the first item on the programme. That disposed of, speech making, interspersed with music, was the order of the evening. The toasts elicited strong expressions of good feeling between the staff and its head, in whose absence Mr. Coltart responded to the toast enthusiastically drunk to Mr. Baillie's health. The unalloyed enjoyment of the gathering indicates a very happy harmony among the employes, as men who are associated together every day of the year must have the spirit of fellowship well ingrained to enjoy each other's society as fully as Mr. Baillie's staff did on Friday night. Mr. Coltart presided with tact.

SOAP GREASE.

A few days ago a deputation of soap manufacturers interviewed the Minister of Customs in reference to the duty on soap grease. By the tariff "grease rough, the refuse of animal fat," was admitted free for soap manufacture exclusively. This definition the manufacturers claim is not clear enough and they advance good reasons why a better definition should be made. Accordingly, under the authority of the Customs Act, item 974 of the tariff is defined as follows: "Grease, rough, the refuse of animal fat, such as is fit only for use in the manufacture of soap, although the same may have passed through a process of deodorization, provided that the same shall be admitted free of duty except when imported by soap manufacturers for the manufacture of soap only in their own factories." In all cases of importation, and on entry of such grease, the importer, when he claims the exemption from duty, must subscribe to a special affidavit setting forth that it is for soap making solely, and specifying the factory where it is to be made.

MR. J. E. BAILLIE'S LATEST PURCHASE.

Mr. James E. Baillie, wholesale commission and provision merchant, 66 Front St. E., Toronto, has bought out the stock of his next door neighbors, Davison, Scott & Co., 64 Front St. The latter firm are retiring from business, and bespeak for their successor a continuance of the patronage they enjoyed. Mr. Baillie will do business in both warehouses.

Mr. Elliott, Campbell's Cross, was in the city, this week. He believes in frequent visits to the wholesale centres, as he can do better than through travellers or mail orders.

Some months ago the merchants of Port Hope made an effort to organize a Plate Glass Insurance company similar to the one in operation in this town, but have evidently failed to succeed, as on Saturday last, Mr. R. B. Williamson, of that place, was enrolled as a full fledged member of the Cobourg association, and is now entitled to all the rights and privileges bestowed by that organization. There is a prospect of several more from the same town joining hands with our merchants in their mutual association.—Cobourg Post.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—Understands the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St. 8

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

TRAVELLERS CALLING ON GROCERS and confectioners wishing side-line please address this office.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for **The E. B. EDDY MFG CO.,**
HULL, P. Q.

We are open to accept one or two more Agencies of first class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & CO.
Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in
Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.
—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes,

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE :

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{2}$, $\frac{1}{4}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Feb. 12, 1891.

GROCERIES.

Trade still droops, though some animation is now seasonable. So far February trade is more backward, compared with the movement of other Februaries, than was that of January, compared with the average of other Januaries. The revival which begins usually to be very perceptible at the beginning of this month is not faintly perceptible now near the middle of it. The election excitement is chargeable for a part of this dulness, and variable weather for another part of it. The weather could scarcely have been more adverse to trade, as none of its vagaries during the past week was otherwise than unpropitious. The fine days were ruinous to the sleighing. There is no particular event or tendency to make note of. Money is not plentiful, but engagements are usually met with promptness.

CANNED GOODS.

Steadfastness on the part of holders and lukewarmness on the part of retailers are the essential features of the market. Buying goes on as it did a week ago, but that is not as much as the prospects a week ago led every one to expect. The trade should have developed more momentum than it has, and it undoubtedly would if the disturbing effects of the election campaign and foul weather had not interfered. Everything is unchanged in firmness, and the market looks more than ever as if it were upon the eve of an advance.

W. Boulter & Sons, Picton, have sold 1,000 cases gallon apples for export to Germany. This is a new market for the product of the Canadian canned goods industry.

COFFEE.

Rios are $\frac{1}{2}$ to $\frac{3}{4}$ c. higher outside, and show an advancing tendency that may reach this market shortly. Fine grades of Rio are also very scarce here, as are all choice coffees. The cold weather that has prevailed in Europe is assigned as the cause of increased consumption of coffee.

DRIED FRUIT.

The quiet spell is felt very decidedly in the dried fruit department. At the present time of year trade in this line is never strong, but it is usually very much better than it is now. The feeling among jobbers, however, is not one of anxiety, as the stock on hand is not excessive, and the requirements for the harvest trade are as exacting, so far as quantity is concerned, as are those for the Christmas trade. Prunes are in still smaller compass, and the market has got itself almost bare of stock in an exceedingly short time. Valencias here are quiet, but their prospects brighten as the stock in New York diminishes. The trade upon that market made a vast reduction in the stock of Valencias in the month of January. Currants are quiet but growing firmer.

NUTS.

The sales are few and scattered. There seems to have been a surplus from Christmas stock left in the hands of retailers that keeps them off the market now.

RICE AND SPICES.

The mills are sold out of everything but the most common of yellow rice, which sells at $3\frac{1}{2}$ c. at the mills. The prices of fine grade stock are stiff, but it makes little difference what the price is when stock is so scarce. In spices there is a steady trade going on.

SUGAR.

The market is being lifted to a better position by outside influences rather than by greater activity in the local trade. There is no greater activity in the latter. It is very dull, buying being yet a matter of mere necessity. The speculative spirit is not strong in grocers upon the basis of sugar-movements. Prices may go down but they are very charily taken advantage of any more. Yellows are now very scarce in the dark grades, the lowest being firm at $5\frac{3}{4}$ c. They are becoming as dear as brights. Raws are advancing in the big markets on both sides of the water. Private advices on Tuesday indicate a still larger advance. On Wednesday all whites advanced $\frac{1}{8}$ c. Granulated is therefore $6\frac{7}{8}$ to 7 c. The advance followed strong developments in New York.

SYRUPS AND MOLASSES.

Molasses is firm, and the demand is fair. Good samples of West Indian are offering at 38 to 40c., in barrels. Low grade syrups, like dark sugars, are becoming scarce. In syrups the trade is quite up to its usual rate.

TEAS.

The strong position which we announced a week ago is as strong as ever, and could not well be weakened at once, when it is considered that the demand must now improve and that the supply has no source of replenishment, as it would have in the outset of the market of a new crop. Low grade blacks are in strongest request and are in lightest supply. Greens are rather quiet, but partake in the increased firmness of other kinds. Low and medium grade Japans have received a big share of the attention.

The Bulletin says of the New York tea auction: All supplies continue well in hand, some of the best lots out of sight, the valuation kept right up to former full limit and the idea of any weakness on value is in the majority of cases instantly and scornfully repudiated. Blacks are somewhat to the front still in point of firmness, but all grades benefit through reflection, and operators are more confident since the verification of the prediction that England would have to come here for stock, as shown in the recent sales of Congous to London. Since our last the only new business made public is about 500 Formosa. At the auction sale to day there was evidently some little irregularity shown, judging from the more or less contradictory statements, but on the average the result was satisfactory and detracts nothing from general tone of the market.

The Montgomery Auction and Commission Company sold to-day 7,000 pkgs teas, as follows: Moyune—272 hyson, $12\frac{1}{2}$ to 24c.; 913 young hyson, $13\frac{1}{2}$ to $38\frac{1}{2}$ c.; 297 imperial, 14 to 25c.; 242 gunpowder, $12\frac{1}{2}$ to 38c. Ping Suey—143 young hyson, $13\frac{1}{2}$ to 16c.; 1,543 gunpowder, $13\frac{1}{2}$ to $30\frac{1}{2}$ c. Japan—375 pan-fired, 15 1-2 to 19c.; 261 basket do., 12 1-2 to 20c.; 11 ni's 10c.; 957 Congou, 12 to 28c.; 172 India and O. Pekoe, 15 to 20c. Oolong—50 Foochow, 18 1-2c.; 319 Amoy, 15 1-2 to 16 1-2c.; 1,445 Formosa, 22 1-2 to 30c.

PETROLEUM.

As the daylight lengthens the oil trade shrinks. There is therefore a lighter business now being done. The only other change is an easing of the price of Canadian, which now quotes $15\frac{1}{2}$ to 16c.



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.⁸⁰ per lb.,

For one or more barrels, subject to change with the market, but always $17\frac{1}{2}$ c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, $5\frac{1}{4}$ c.; send for Sample. My Discounts are $1\frac{1}{2}$ per cent. off Sugars.

I carry a full line

**Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries**

JAPAN TEA.

I have a line of 203 Half Chests Japan Tea to arrive this week which is exceptionally good value at 21c. Send for Sample.

RED HERRINGS or DIGBY CHICKENS.

1000 boxes which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK
 Full assortment of canned goods, including the following choice brands:—
 "Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c.

Sloan & Crowther
 WHOLESALE GROCERS,
 TORONTO.

TEAS.
 WRITE FOR SAMPLES.

H. P. ECKARDT AND CO
 Wholesale Grocers,
 3 FRONT ST. EAST, TORONTO.

STUART,
HARVEY & Co.
 Importers and

WHOLESALE GROCERS
 A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

RIO COFFEES,
 ex S. S. Plato.
 SPECIAL VALUE.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, ONT.

EDWARD
ADAMS & CO.
 ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
 IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY
 WHOLESALE GROCERS.

The following new fruits in stock :
MALAGA RAISINS.
PRUNES
 IN CASES.
FIGS
 ALL SIZE BOXES.
CURRENTS
 BRLS., HFS. and CASES.

SMITH & KEIGHLEY,
 9 Front St. E., Toronto

STEEL, HAYTER & CO
 IMPORTERS OF

INDIAN TEAS
 Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolong in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION.

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 Calcutta and London Firm: Octavius Steel & Co
 Telephone 2354.

J. W. Lang & Co.
 Wholesale Grocers,
TORONTO.

Special values in

Canned Goods
 during February.

TOMATOES, CORN, PEAS,
 PEACHES, PLUMS, PEARS.

33 Front St. East.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS
CURRENTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,
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J. F. EBY. **HUGH BLAIN.**

CANNED GOODS
 OF ALL DESCRIPTIONS.

APPLES, PEAS, RASPBERRIES,
 BEANS, PEARS, STRAWBERRIES,
 CORN, PEACHES, PLUMS,
 LOBSTERS, MACKEREL, SALMON.

Eby, Blain & Co.,
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 FRONT AND SCOTT STS. **TORONTO.**

WHY

Can't you handle
"Surprise soap" to your
own profit and to the
advantage of your cus-
tomers ?

YOU CAN.

Write us.

The St. Croix Soap Mfg. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

DRUGS AND CHEMICALS.

There is nothing to draw the attention of the trade to in this department. It has a quiet trade at unchanged prices.

BUTTER AND CHEESE.

The butter market is very good, the demand being as usual open for better stock than is to be had. The scarcity of choice tub is a special feature of the week. The grades that now are designated fine are so only by comparison with other stock at present moving. The finest now of tub is what was rated seconds a month or two ago. While there has been a shrinkage from the highest point of excellence, there has also been a sinking below the lowest point. The low grades are poorer than they were a while ago, the reason being that the pick of the stock was taken off by exporters, and the poorest might have been taken off also, but that holders were made tenacious by the buying operations of these exporters. A half carload of August butter was cleared out on Friday last at 5 1-2c. A car of late creamery was sold on Tuesday for shipment to British Columbia. Choice dairy tubs at 24c.

are 16 to 18c., medium 10 to 15c., pound rolls 17 to 19c., large rolls 14 to 17c. Low grades are 6 to 10c., and are now accumulating.

Cheese is unchanged and in light local request, at 10 to 10½c. for September, 7 to 8c. for half creams, and 7½c. for early summer.

COUNTRY PRODUCE.

APPLES—Are received quite as fast as the demand warrants for the maintenance of prices. Good choice fruit is \$3.50 to \$4, but there is common stock for \$2.75 to \$3.

BEANS—Are unchanged for medium. Hand-picked are up somewhat. The former are \$1.40, and the latter \$1.65 in car lots.

DRIED APPLES—Are coming into the market at firmer prices, 7½ to 8c. being now generally paid. The spring demand is opening.

EVAPORATED APPLES—Are higher and firmer. Good stock is now wanted at 13 to 14c.

EGGS—Are fast getting down to ordinary prices. The old prices have been swept away by the large supplies that have lately come on the market from both this country and the United States. The past week's receipts have been almost exclusively of Canadian stock, and that is becoming amply adequate for the demand. They are now 21 to 22c.

HAY—Is down to \$7.50 and \$8 per ton for timothy. Receipts are very liberal.

HIDES—Are still dull, but rather better than last week. They quote at 5 to 5½c. for green, and 6c. for cured.

HONEY—Is as dull as ever, strained being 6 to 10c., and sections 14 to 16c.

HOPS—Are steady at 35 to 40c. for '90 and 15 to 18c. for '89.

OATS—Are 45 to 46c.

ONIONS—Are still farther up the scale of prices. Reds are \$3, and whites \$3.50.

POULTRY—Is nearly done. Chickens are firm at 50 to 70c., ducks 60c. to \$1; geese 7c. to 8c., and turkeys 10 to 11c.

POTATOES—The demand is now ahead of the supply, though the last few days have been favorable to delivery. Prices on track are 80 to 85c., and out of store 95c. to \$1.05.

SEEDS—The prices have been practically unaffected, so light has the trade been. Alsike is \$4.50 to \$9, red clover \$4.25 to \$4.75, and timothy \$1.10 to \$1.65.

SKINS—Are \$1 to \$1.40, and the supply is limited.

STRAW—Brings \$6 to \$6.50, and the demand is easy.

TALLOW—Is 2c. for rough, and 5½ to 6c. for refined.

WOOL—Is nominal at 20c.

FISH.

The fish trade of the country has evidently been good so far, as distributors on this market find certain lines hard to keep filled. Sea herring and British Columbia salmon can scarcely be got. A very good business in both frozen and dried fish is now being done. The more liberal supply of Finnan haddie has brought the price down to 8½ and 9c.

Smelts are also very much cheaper, selling now at 3 to 4c. The trade in frozen fish though good could be better, if the weather were colder.

GREEN FRUIT.

The market is still dull. Valencia oranges are easier, selling at \$4.50 the top price. Floridas are \$3.50 to \$4.25, and not specially firm. Messina lemons are \$3.25 to \$4. Palermos \$3.25 to \$3.50. Malaga grapes are very scarce, and are worth \$11 to \$14.

CRANBERRIES.

Cape Cod berries are \$11 to \$13.50, and Killarneys \$7 to \$8. They are getting into small compass.

PROVISIONS.

The market is dull. Products are not in strong demand. Dressed hogs are very plentiful, but the political campaign comes on at a time to do temporary injury to the market for them. Packers are afraid to buy because of the uncertainties of the election. No matter which party gets in, negotiations for mutual trade between Canada and the United States, are promised. Therefore, the present duty on foreign hogs and products may not be continued long. In such an event nobody wants to be loaded up with stock for which the raw material was bought up at high prices.

BACON—Long clear is 7½ to 8c., bellies 9 to 10½c.; backs 10 to 10½c., and rolls 9 to 9½c. These prices are fairly firm.

DRESSED HOGS—Are offering very plentifully. Car lots are seldom taken, but small lots change hands at \$5.50 to \$5.75.

HAMS—Are easier at 11 to 11½c.

LARD—There has been a fair demand at 9c., and pails are 9½c.

MESS PORK—U. S. stock is \$14.50; Canadian \$15, and short cut \$16.

SALT.

Trade, except for family use, is now at a standstill. The last sales were 1 car of barrels at \$1.42, and a car of sacks at 72c.

DRY GOODS.

The travellers have got pretty well through the strictly spring trade canvass, and are now pursuing a sorting up business and a filling in of the after-thoughts of their first trips. All orders taken now are therefore no longer for future but for immediate delivery. Trade is fairly active, but payments are reported rather slow.

RAW FURS.

Trade is getting dull as the weather continues moderate and the winter approaches its close. The prices have been steady though for raw furs. They quote at: Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1866.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

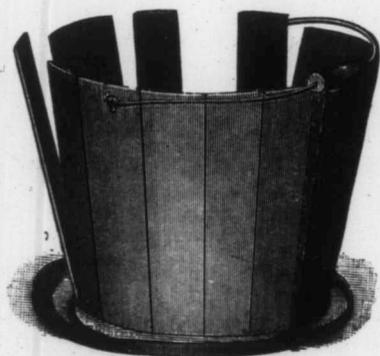
THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

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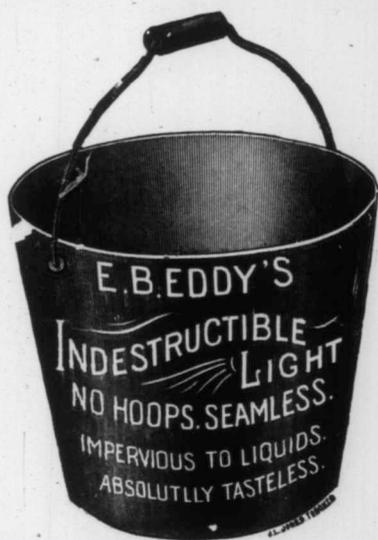
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OUR GRANULATED.

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The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water-soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

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ADAMS & SONS,
23 Church St. Toronto, Ont.

Tutti-Frutti Chewing Gum

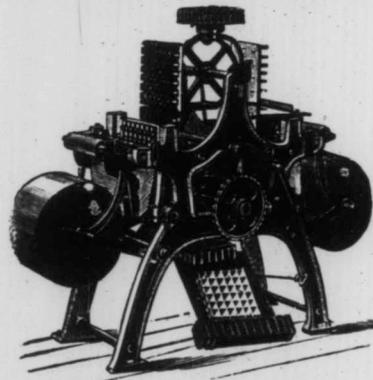
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Send for circulars and elegant lithographs, free. See our price list page 21.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MONTREAL

MONTREAL MARKETS.

MONTREAL, Feb. 12, 1891.
GROCERIES.

The grocery market rules about the same, and there have been few new features to note of such a nature as would have any effect on the general position. Business as a rule is on the dull side, but the general feeling is firm, while there has been some little movement in particular lines, such as tea, sugar, fish and molasses. The most activity has been displayed by fish, which is exceedingly scarce and correspondingly firm, the supply of green cod, as well as staple lines of fresh, being almost out and Lent at hand. Prices, therefore are generally higher, especially on green cod. Sugar works firmer, and the unsteadiness noted a week or so ago has almost disappeared, while refiners are talking up prices on their products. Molasses is also picking up a little in the way of demand, but there is still an element of uncertainty to the position in the presence of large holdings in bond here for the American syndicate. Tea is in the upward way, and the speculative move in Japans to which we have already referred has netted fair returns to the firm that went in, their holdings passing steadily into consumption. In other lines, as well as in produce, etc., there is nothing special to note except that lower grades of butter are in large supply, while there is no demand to speak of. Consequently they are unsettled, with an easy tendency. There has been some export enquiry lately for flour, which has led to some movement, but as a general thing bids are not up to holders' ideas, and they will have to be advanced if any business of consequence is to result.

SUGAR, SYRUPS, ETC.

The sugar market has shown little actual change in the way of business, but the unsteady feeling noticeable some time ago has entirely disappeared. The business done has therefore been at firmer values, and the refiners who have been talking up prices all along in consequence of the firmness of raw stock decided to-day to follow the lead of their American confreres, and advanced prices on yellows to-day 1-16 to 1-8c. We quote prices therefore 5 1-16 to 6c. for yellows, and granulated unchanged at 6 $\frac{3}{4}$ c., but it is likely to advance, and no large lot will be sold at this figure.

Syrups move out slowly, and refiners complain that trade is somewhat backward, but they anticipate an improvement in the near future. The idea still is 3 $\frac{1}{4}$ to 4c.

MOLASSES.

The easiness apparent on this article a week or so ago has to a certain extent disappeared as the demand has been picking up within the week, and some lots have been broken into to a considerable extent, and we know of several hundred puncheon parcels changing hands within the past few days at 34 to 35c. which we still quote as a range. In fact if the large holdings of the American syndicate were only removed the market would stiffen right away. At present it constitutes the easy factor of the situation.

COFFEES.

There has been considerable doing in coffees during the past week, several good sized lots of Rios having been turned over from first hands at 21 to 23c. which is a strict

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND
ORCHARD PRODUCE as well as
DAIRY.

Write for Quotations for this market or
Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

wholesale price. In fact the market is decidedly firm, and there is no Jamaica on the market in first hands.

TEAS.

The position of this market remains quite satisfactory, and the tone rules stronger if anything, in fact prices are fractionally firmer than they were on low grade Japans. The deal in them to which we referred to in previous letters is turning out a profitable one to the firm who went in as the stock is moving into consumption with gratifying steadiness at 16 to 16 $\frac{1}{2}$ c. Netting fair returns. Advices on blacks from Great Britain are quite firm, and instructions to agents here are not to urge any sales just at present, but let the market take its course as they feel no anxiety about the future. Prices on all grades of Chica teas are a shade higher than they were at the same date last year. Black leaf Congou being 1 $\frac{3}{4}$ to 4d. higher, and red leaf 1d to 6d.

RICE.

There is only a light movement in rice, and the market is without noteworthy feature. We quote prices unchanged. Japans \$4.10 to \$4.25; Patna \$5.50, and common \$3.50.

FRUIT.

Business in fruit has not been of sufficient importance during the week under review to develop any change of a material nature. The movement has only been of a jobbing kind both in dried and green fruit, consequently no alteration in prices has occurred. In dried fruit the tone continues firm, and values on raisins and currents are maintained as before. Some jobbing lots of ordinary Valencias have changed hands at 6c., but no prime off stalk can be moved under 6 1-4 to 6 1-2c., while currents are firm at 5 7-8 to 6 1-4c. Recent advices from primary cen-

tres though show some change and appear to be more in buyers favor than formerly, recent cables quoting Provincials lower, some going at 17s. 6d. c and f while others name 17s. 9d. Green fruit is entirely unchanged and there is only a small jobbing business.

NUTS

Are somewhat lower, and an easier feeling in New York has induced freer offerings to dealers here, who have bought at a concession and some have turned over their purchases netting a fair profit. A carload of stock changed hands the other day on a lower basis, and Grenoble walnuts may be quoted $\frac{1}{2}$ c. down at 14 1-2 to 16c.

FISH.

The better demand that we noted last week in connection with fish has been continued. Green cod has been especially active, and although no large lots were turned over, it was simply owing to the fact that stocks were so light that holders were not urging matters at all. Sufficient business has been done, however, to establish an advance on green cod of from 50 to 75c., on which basis business has been done for some time. No. 1 is now moving at \$6 and No. 2 \$5 to \$5.50, while No 1 large and large drafts are proportionately higher; in fact there are little or none on the market, so that any figure given is more or less nominal. However we quote No. 1 large at \$7 and large drafts at \$7 to \$7.25. The same scarcity in various descriptions of fresh fish that we have noted still prevails, and the supply at present on spot is of very limited dimensions. B. C. salmon is practically off the market, as there are none here beyond a few small lots, which are firmly held at \$12 in barrels and \$6.50 in half barrels. The same remarks apply more or less to whitefish and other descriptions of stock. Advices from primary markets at the coast are of the same firm tenor. In fact offers of green cod are at still higher figures than last week, and this has shut off the securing of fresh supplies for the moment, as dealers think the figures a little bit too high as yet. On the whole, therefore, the market is in a very firm position, and prices are likely to go higher if anything.

CANNED GOODS.

There is no improvement in this market with no business doing except a small sorting up trade. Retailers still claim to have a sufficient supply on hand of all staple lines and are consequently not in a buying humor.

PROVISIONS.

There is the same quiet jobbing movement in provisions to note with prices unchanged, the demand running principally to Canada short cut and lard, but the volume of business is small. We quote:—Canadian short cut, per brl \$15.50 to \$16.00; mess pork, western, per brl \$15.50 to \$16.00; short cut, western, per brl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11 $\frac{1}{2}$ c.; lard, Canadian, in pails 8 $\frac{1}{4}$ to 8 1-2c.; bacon, per pound, 9 to 10 $\frac{1}{2}$ c.; lard, com., refined, per lb, 7 $\frac{1}{4}$ to 7 $\frac{3}{4}$ c.

DRESSED HOGS.

This market has a somewhat firmer tendency and holders talk more independently, but prices are as previously reported. Stocks though are admitted to be small in consumers hands. We quote:—\$6 to \$6.10 for car lots and \$6.25 to \$6.40 for smaller lots.

EGGS.

As we intimated at the time of our last report the conditions were shaping for some alteration to this market and it has come within the week. In the first place with more liberal receipts of fresh stock prices

**Cowan's Hygienic
Cocoa, Fine
Chocolates**

—BY—
The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

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Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

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Head Office, PICTON. Branch, DEMORESTVILLE.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

**W. H. STOREY & SON,
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Buy direct from the Mills.

**MANITOBA
FLOUR.**

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

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1, 2, 3 bushel graft and root baskets.
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1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

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CAR LOTS or BROKEN LOTS

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Rye Flour, or anything in the Flour, Feed or
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STANDARD AND GRANULATED OATMEAL.
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DEALERS IN
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D. R. ROSS, - - - EMBRO, ONT.

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Roller, Standard and Granulated

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

MONTREAL MARKETS.—Continued.

have fallen off substantially, and in the second there is no limed stock offering now. Southern fresh stock is 4 to 5c. easier than it was a week ago at 20 to 20c. and Canadian 3c. at 23 to 24c. and the market rules easy at these figures under a quiet demand.

BUTTER.

There has been no material alteration to this market since our last report except it be in the direction of greater uncertainty and uneasiness regarding the position of grades of stocks under finest. We mentioned in our last that some outlet was expected in the Maritime Provinces, but it does not materialize, while the supply is large here, and holders are naturally becoming more anxious as time passes. Some of them secured control of large lines of Western dairy in the anticipation of an export enquiry as well as business with the provinces down by the sea. There was some call on the former account some three weeks ago owing to the exceptionally cold weather, and those lots which happened to hit the British markets at the right time did exceptionally well, some of them to our personal knowledge netting 17c. in Montreal. Now, however, the warm spell has rather knocked the market off, and later receipts will not be so lucky. Consequently medium grades of dairy butter are in an uncertain position just now, with only a small call on local account to mention. Finer table descriptions of butter are as firm as ever, the supply being limited, while the local demand is good, and prices are held firm. Finest creamery, 23 to 24c.; Fine creamery, 21 to 22c.; Choice dairy 21 to 22c.; Morrisburg and Brockville, 16 to 17c.; Western dairy, 14½ to 15c.

CHEESE.

The steady movement that has been in progress all along has materially reduced stocks here and now they are in very handy compass. In fact holders are not urging sales at all, while the steady consumptive movement goes on all the time at full figures and within the week some 16,000 boxes in the aggregate have been moved from here, while advices from the country are of the same gratifying tenor. They state that the available supply west of Toronto open to business cannot be over 17,000 to 18,000 boxes, while the Brockville district holdings have been reduced to a mere bagatelle, some 1,000 boxes or so. It is natural, therefore, that there is a disposition to "sit on" stocks; in fact, we know that several fancy lines on spot are held for extreme figures, while for all intents and purposes 10 to 12c. is the very best that a buyer can do here, and if he had a respectable order to fill we doubt very much if he could do so on this basis. The public cable is unchanged at 52s., but it is a well-known fact that business has been done in Liverpool for some time on a 54s. basis. Finest late made, 10 to 12c., fine stock, 10 to 10 1-4c., medium, 9 3-4 to 9 7/8c. Cable, 52s.

FLOUR AND GRAIN.

The firmness in the west has induced some alteration in this market since our last, and wheat and oats are somewhat higher than they were a week ago. We quote No 2 hard Manitoba, at \$1. to \$1.02; No. 3 do., 90c. to 92c.; No. 2 Northern, 91c. to 93c.; feed do., 60c. to 61c.; peas 75c. per 66 pounds in store; oats, 45c. to 45 1/2c. for L. C. and 48c. to 48 1-2c. for Ontario stock. The stocks in store, compared with those of a week ago, show an increase of 31,136 bushels of wheat, 2,036 bushels of peas, 4,229 bushels of oats and 2,306 bushels of barley. Compared with the same date last year there is an increase of 137,691 bushels of wheat, 50,485 bushels of

oats, and a decrease of 13,080 bushels of corn 172,049 bushels of oats 46,108 bushels of barley, and 11,396 bushels of rye.

Flour is working firmer the stiffer feeling at western centres having due effect. There is a fair local business doing but no change in prices is noted. Some export enquiry has been had and business aggregating some 3000 odd sacks has transpired but as a general rule bids are beneath holders views, and we quote: Patent spring, \$5.20 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

SUGAR ADVANCES.

On Wednesday the refiners made an advance of 1/8c. upon the prices of both yellow and white, and were followed by the wholesale grocers. Granulated is now 6 7/8c. in lots of 15 barrels and over, and 7c. in smaller lots. Yellow has been getting stiffer for some time. Granulated likewise showed a tendency to advance before it did so, as the price in New York is now, and for some time has been 1/8c. higher than it is here. The tendency culminated in the addition of 1/8c. when New York added an other sixteenth on Wednesday morning. The sugar market has improved not as a consequence of improved trade here, but because of the advance in raws. The holders of raw anticipate higher prices and will not release stock till they get them. The lowest price of yellows is 5 3/8c.

THE AT HOME.

We cannot take leave of the T. R. G. A. "At Home" for 1891 without a measure of praise to the committee who had charge of the arrangements. That they worked hard and successfully is proved by their report to the Association less than a week after the event. In less than 48 hours after the entertainment closed the ticket money had been collected, the accounts against the committee had been gathered in, and the Treasurer authorised to pay the same. We question if many associations or societies can show such a record, and it speaks volumes for the executive officers of the committee.

Saml. Hodgins, Dresden, has sold out his grocery business.

Messrs. Waddell Bros., Dresden, have sold out their grocer business to Mr. Andrew Waddell, of Goderich.

The United Purchasers' Discount Company is the name of a body of cranks in Pittsburgh, who propose to wipe out all but 400 grocery stores in that city and then to control those.

The Kent Canning Co., Chatham, report their stock of canned goods all sold. They are now bottling their special brands of mixed pickles, the sale of which is increasing daily. Mr. Hugh Malcolmson, the proprietor, expects to increase his output the coming year, as he will be able to give more of

his personal attention to it. Mr. Malcolmson has served the town of Chatham two years in the Council and two years as Mayor, and the fine town and county buildings and other public works commenced and completed within his term of office are monuments to one of Chatham's most public-spirited citizens.

Mr. Geo. Glasgow, grocer, London, has moved from Burwell street, to new premises owned by himself, corner Richmond and Oxford streets, where he has very bright prospects for business, and a pleasant location for a home.

Mr. Wm. Potter, grocer, Chatham, has been elected to the council of that town, and he is expected to use and will use his influence to pass a by-law that will abate the nuisance of street pedlars and Cheap John hawkers in that town.

A fruit dealer, who has about 7,000 barrels of apples stored at Owen Sound, shipped five car loads of re-packed fruit to the Liverpool market recently. The consignment made 719 barrels, and five tons of hay was used to pack the cars to prevent freezing.

It is said that the California fruit canners have, with one exception, entered into a huge combination, with a capital of \$5,000,000, the compact to be binding for 50 years. All the canneries are to be purchased for two-thirds cash. The name of the concern is The California Fruit Canneries.

A movement is on foot for a grocers' association in Chatham, and our representative in interviewing the trade found every man favorable to it. The prospect promises that a very unanimous trade association will soon be formed. It is much needed, and the local grocers all know it. A working secretary is all that is wanted, and it will pay some one to take it in hand.

On Saturday night a man entered David Ring's grocery store, San Francisco, and presenting two pistols told Ring to throw up his hands. Ring grabbed a heavy scale weight and felled the robber to the floor. Ring then took the pistols away, and beat the robber over the head until he surrendered. Ring gave his captive up to the police, and it was found the robber's skull had been fractured in seven places. He is in a very critical condition. The police think the robber is the man who has recently robbed half a dozen grocery stores in the city.

The Canadian Trade Review says: As the result of a movement inaugurated by members of the grocery trade in Montreal it has been decided that commencing on Monday, February 2, all the grocery stores from Sherbrooke street on the south, Prince Arthur street on the north, St. Lawrence Main on the west, and Cadieux street on the east, will close at 8 o'clock each evening of the week excepting Saturday night. Taking all together, there are nearly a dozen grocery stores in this district. This comparatively early closing, it is hoped, will have more or less influence in inducing others in the trade in other parts of the city to follow the example of their fellow tradesmen in St. Louis Ward.

HE KNOWS HIS SUBJECT.

Mr. Thos. Elliott, general merchant, Cooks-town, writes: "It is with pleasure I beg to mention that the writer of 'Causes of Failure,' so far as I am competent to judge, appears to have entered into the real facts of the case. In reading it from week to week a person would almost think the writer had been there."



All kinds of produce handled. Consignments solicited. Liberal advances made. Carriers supplied

WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
— DEALER IN —

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,
70 Colborne St., Toronto.

Fresh and Smoked Fish.

J. CLECHORN & SON, 94 YONGE ST.

FINNAN HADDIES.
SMOKED SALMON.
YARMOUTH BLOATERS.
FRESH COD.
HADDOCK.
SALMON TROUT.
WHITE FISH.

Orders promptly filled.

J.F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard
AT REDUCED PRICES.

39 & 40 Central Market.

W. McCUSKER,
General Produce Dealer,
SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,
Commission Agent.

AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

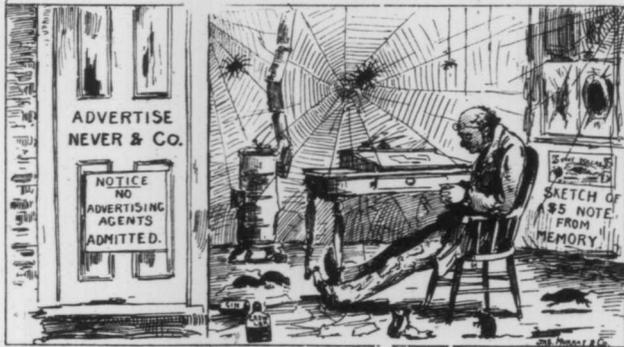
McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

Look on this Picture and on that.



Signs of Ruin,
Boss asleep,
Rats and mice
Play Bo-peep.
"Poor old man,"
Each one cries,
Cause he won't
Advertise.

it is absolutely necessary for the merchant to advertise and it stands to reason that the journal which appeals directly to the trade is the proper medium. To advertise in a number of papers, which cater to an indiscriminate mass of readers, so as to reach the Grocery and allied trades, means a considerable outlay. THE CANADIAN GROCER reaches every retailer, which is more than can be claimed by all the other papers combined. Is it not therefore much cheaper and better to place an advertisement in its columns? Try it and be convinced

President Davidson, of the Toronto Board of Trade, in his annual address said: "The advertising system has grown to enormous proportions. No merchant can hope to build up or maintain a successful business who does not advertise liberally, and we can form some idea of what that means by a glance at the well-filled columns of our daily journals and trade papers."

Write us for sample copy and card of advertising rates.

We present with this number of THE GROCER a picture which is worth its weight in gold as it teaches the grand commercial lesson "always advertise." While this old man dozes in his office chair amidst a scene of desolation and ruin, waiting, Micawber-like for something to turn up, his rivals who are liberal advertisers, are alert and active and happy in the knowledge that business is booming.

Seriously speaking in view of the great competition of the present day



Signs of Wealth,
Boss alert,
Clerks at work,
None inert.
Lesson take,
Every man
Advertise
All you can,

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

Good cheer. Solid comfort. Good Health.

ARE LARGELY CONTRIBUTED TO BY



A stimulating and palatable beverage. Strengthening and satisfying.

Unequaled as a HOT DRINK for the winter season.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL
DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



OUR travellers are now starting out with a full line of Samples.

Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

A. A. McDougall, general merchant, Selinah, N.S., has sold out.

C. E. Murray, New Glasgow, N.S., advertises his grocery business for sale.

F. Lapointe, grocer, Ottawa, Ont., advertises his stock, etc., for sale by tender.

W. H. Guild, general merchant and founder, Shubenacadie, N.S., has sold out.

Allan Bros., general merchants, Essex Centre, Ont., advertise their business for sale.

W. A. Broddy, general merchant, Uxbridge, Ont., advertises his stock for sale by auction.

The general store of F. S. Moule & Co., Killarney, Man., has been sold to James Thompson.

The general stock of John G. Pepler, Bloomingdale, Ont., is to be sold by auction on the 18th inst.

The stock of G. A. Weese, general jobber, Toronto, is advertised to be sold by auction on the 17th inst.

D. W. Dulmage, Kirkton, Ont., has sold out his general store to Robt. McGowan, who takes possession on the first of next month.

Ezra Smith, of White Oak, Ont., has bought the store owned by C. Howell, of Glanworth, for \$1,100. Mr. Howell intends studying veterinary surgery.

W. D. Atwell, Norman, has bought the grocery portion of A. Carmichael's general branch store of the same place. Mr. Atwell has moved the stock to his own stand.

PARTNERSHIPS FORMED AND DISSOLVED.

J. M. Anderson & Co., grocers, Lunenburg, N. S., have dissolved.

John Tobin & Co., wholesale grocers, Halifax, N. S., have dissolved.

Ellis & Cox, general merchants, Brookfield, N. S., have registered co-partnership.

Fink & Co., North Bend, B. C., have dissolved, and are succeeded by Mrs. J. Webb & Co.

D. McNeil, general merchant, Margaree, N. S., has admitted W. S. Lawrence, as partner.

Balcolm & Parker, general merchants, Nictaux Falls, N. S., have registered a co-partnership.

FIRES.

S. S. Noyes, grocer, Stanstead, Que., is burnt out. No insurance.

N. H. Dubois, general merchant, Acton, Que., is burnt out. Insured.

Jas. McPharland & Bro., grocers, Gananoque, Ont., have had their stock partially damaged by fire.

The grocery stock of A. B. Carnegie, Gananoque, was badly damaged on Friday morning, by water and accidents of removal from the burning block in which the store was. The loss is said to be covered by insurance.

J. B. Turner, grocer and boot and shoe trader, Gananoque, suffered heavy loss in the fire last Friday. He lost about \$10,000 on stock and \$15,000 on buildings, against which there was an insurance of \$17,000.

REMOVALS AND DEATHS.

F. X. Guertin, general merchant, Ottawa, Ont., is dead.

Neil Chisholm, grocer and liquor dealer, Port Hastings, N.S., is dead.

Reuben Harlow, general merchant, Liverpool, N.S., has removed to Shubenacadie.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. Fontain, tea-merchant, Montreal, has assigned.

Hamel & Thierault, grocers, Montreal, have assigned.

L. Abinovitch, merchant, Montreal, has compromised.

M. D. Lafond, St. Hermas, Que., is offering to compromise.

H. Dickson, general merchant, Sackville, N. S., has assigned.

T. A. Christin, general merchant, St. Jovite, Que., has assigned.

W. H. Ireland, grocer, Trenton, Ont., has assigned to J. A. Stuart.

E. Montgomery, general merchant, Cookshire, Que., has assigned.

David Pettigrew, general merchant, Isle Verte, Que., has assigned.

Louis Bruneau, crockery dealer, Quebec, P. Q., is offering to compromise.

Jeffrey & McDonald, general merchants, Midland, Ont., have called a meeting of their creditors.

A. R. Sutherland, general merchant, Strathclair Station, Man., has assigned.

Wilson & McGinnis, general merchants, Athelstane, Que., have assigned.

Oliver Desmarias, general merchant, St. Francois du Lac, Que., has assigned.

Mrs. W. G. Livingstone, general merchant, Glenboro', Man., has assigned.

Mrs. W. A. Russell, general merchant and inn-keeper, Morris, Man., has assigned.

Arthur Robidoux, general merchant, Pike River, Que., has called a meeting of his creditors.

Taylor, Son & Co., hygienic foods and commission dealers, Montreal, have assigned.

Meredith Grass, general merchant, Ridgetown, Ont., has assigned to R. H. Greene, Hamilton, Ont.

F. M. Northwood, general merchant, Blenheim, Ont., has assigned to Henry Barber & Co., Toronto.

John Hunt & Co., dry goods and grocery dealers, Aurora, Ont., have assigned to John Ferguson, Toronto.

McGinnis Bros., cheese box manufacturers, Athelstane, Que., and Parkhill, Ont., have called a meeting of their creditors for the 16th inst.

HOW TO IDENTIFY A DRUMMER.

"There is no source of annoyance to a travelling man so great," remarked one of the fraternity the other evening, "as the necessity to which we are frequently put of securing men to identify us when we desire to cash drafts or money orders. We are, all of us, annoyed and embarrassed at such time, and I never saw any scheme to do way with the difficulty until one day last week in Des Moines, Iowa.

"After dinner a friend of mine said to me, 'come down to the bank a minute. Want to show you something.'

"We went down, and he remarked to the paying teller:

"Draft here for me?" "Yes, sir," responded the banker.

"Photograph accompanying it?" "Yes sir."

"Please look at it and see if I am the man."

"The clerk did so. He was the man, and a moment later he had his money, and had been subjected to no trouble or mortification at all.

"He told me, as he went out, that he immediately returns the photograph to his house. They always inclose it with drafts. It's the cleverest scheme I ever saw."—Boston Journal of Commerce.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.

R. CARRIE,
27 Front St. E. Toronto.

eow

STORAGE

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 12, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations in this department are under the direct control of the Editor, and are not paid for or dictated by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" 2, in tins		75
Cook's Gem, in 1 lb pkgs	\$1 75	
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb		12
Empire, 5 dozen 4 oz c s	Per doz	80 75
" " 8 " "		1 15
" " 16 " "		2 00
" " 5 lb cans		9 00
" " bulk, per lb		15
COOK'S FRIEND.		
(In Paper Packages.) Per doz		
Size 1, in 2 and 4 doz boxes		\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 " "		80
" 12, in 6 " "		70
" 3, in 4 " "		45
Pound tins, 3 oz in case		3 04
12 oz tins, 3 oz in case		2 40
5 oz tins, 4 " "		1 10
5 lb tins, 1/2 " "	14 00	
Ocean Wave, 1/2 lb, 4 doz cases		75
" " 1/2 lb, 4 " "		1 30
" " No. 1, 2 " "		1 90
" " 1 lb, 2 " "		2 20
" " 5 lb, 1/2 " "		9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts		11 1/2
New York Fruit		14 1/2
People's Mixed		10 1/2
Pilot Family		6 1/2
Snowflake		11
Niagara		15
Soda		6
Soda, 1 lb packages	7 1/2	
" 3 lb		20
Sultana		12 1/2
Oyster crackers		7
Milk biscuit		10
Butter crackers		9 1/2
Tea		11 1/2
Wine		9 1/2
Wine, sweet		9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHEPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHEPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" No. 2	4 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	13 to 14c
BROOMS.	
Per doz.	
Carpet, 4 strings	2 90
X Parlor, 2 " "	2 65
Louise 3 " "	2 65
1 Gem 4 " "	3 25
2 " 3 " "	2 65
3 " 2 " "	2 60
4 " 2 " "	1 95
O Hurl, 4 " "	2 65
2 " 3 " "	1 70
3 " 3 " "	2 05
2 " 3 " "	1 70
OK " 2 " "	1 35
Hvy Mill 4 " "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.	
per doz	
X Carpet, 4 strings, net	\$3 20
2 " 4 " "	2 90
1 " 3 " "	2 65
XXX Hurl, 4 " "	2 60
1 X " 4 " "	2 40
2 X Parlor, 4 " "	2 25
2 " 3 " "	1 95
3 " 3 " "	1 70
4 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

Per doz	
Apples, 3's	\$1 10 \$1 20
" gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" 1/2's " "	15, 18
" Martiny, 1/2's " "	10, 10 1/2
" 1/2's " "	18, 19
" Other brands, 9's, 11, 16, 19	
" P & C, 1/2's tins	23, 25
" 1/2's " "	33, 36
" Amer, 1/2's " "	64, 8
" 1/2's " "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2.35
" " White 1 lb.	2.25
" " 2 " "	4.15
" " Stone 7 " "	13.20
Scotch, White 1 " "	2.10

Jams.	
Gooseberry	1 lb. white pots, 4 doz. assorted, per doz. \$2.50
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.85
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.	
Comp. Corn Beef 1 lb cans	\$1 60
" " 2 " "	2 65
" " 4 " "	5 00 5 15
" " 6 " "	7 75 8 00
" " 14 " "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue	4 50
Lunch Tongue	3 00 3 10
" "	5 25 5 75
English Brawn	2 50 2 60
Camb. Sausage	2 50
" "	4 00
Soups, assorted	1 35
" "	2 25
Soups & Bouilli	1 80
" "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Deville Tongue or Ham, 1/2 lb cans	1 35
Deville Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S-TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S-ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new) 150 pieces	1 00
Sappota, 150 " "	1 15
Magic Trick, 115 " "	0 85
Black Jack, 115 " "	0 85
Red Rose, 115 " "	0 85
Sweet Fern, 230 " "	0 85
Adams' N. Y. Gum, 200 " "	0 50
Caramel Tolu, 72 " "	0 40
New Fruit Ass't., 115 " new	0 75
Puzzle Gum, 115 " "	0 75
Colah " 115 " "	0 75

ALWAYS ORDER RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.
 Chocolate— Per lb.
 French, 1/4's, 6 and 12 lbs. 0 30
 Caracas, 1/4's, 6 and 12 lbs. 0 35
 Premium, 1/4's, 6 and 12 lbs. 0 30
 Sante, 1/4's, 6 and 12 lbs. 0 26
 Diamond, 1/4's, 6 and 12 lbs. 0 24
 Sticks, gross boxes, each. 1 00
 Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs 30
 Pearl " 25
 " London Pearl 12 & 18 " 22
 " Rock " 30
 " Bulk, in bxs. 18

JOHN P. MOTT & CO'S
 R. S. McIndoe, Agent, Toronto.)
 Mott's Broma..... per lb \$0 30
 Mott's Prepared Cocoa..... 28
 Mott's Homeopat'c Cocoa(1/4's) 32
 Mott's Breakfast Cocoa..... 45
 Mott's Breakf. Cocoa(in tins) 45
 Mott's No. 1 Chocolate..... 30
 Mott's Breakfast Chocolate..... 28
 Mott's Caracas Chocolate..... 40
 Mott's Diamond Chocolate..... 20
 Mott's French-Can. Chocolate 20
 Mott's Navy or Cooking Choc. 26
 Mott's Cocoa Nibs..... 30
 Mott's Cocoa Shells..... 5
 Mott's Vanilla Chocolatestick 24
 Mott's Vanilla Chocolatestick 22
 Mott's Pure Confec. Chocolate22c 35
 Mott's Sweet Confec Choc.21c 28

J. W. COWAN & CO'S.
 Cocosas—
 Hygienic, 1, 1/2, 1 lb. boxes 70, 75
 Iceland Moss 1/2 lb in 12 lb boxes 35
 London Pearl, " 30
 Soluble (bulk) 15 & 30 lb bxs 18, 20
 Soluble (tins) 6 lb and 12 lb 20
 Cocoa Nibs, any quantity 30, 35
 Cocoa Shells, any quantity 05
 Cocoa Essence..... per doz 1 40
 Chocolates—
 Mexican, 1/4, 1/2 in 10 lb bxs 30
 Queen's Dessert, " 40
 Vanilla " 35
 Sweet Caracas 32
 Chocolate Powder, 15, 30 lb bxs 25
 Chocolate Sticks, per gross... 00
 Pure Caracas (plain) 1/4, 1/2 lbs 40
 Royal Navy (sweet) 30
 Confectioners', in 10 lb cakes 30
 Chocolate Creams, in 3 lb bxs 30
 Chocolate Parisien, in 6 lb bxs 30



GIBSON & GIBSON'S.
 Sydney Gibson's Cocoa, 1/4's per lb 0 30
 Soluble Cocoa, bulks in boxes ... 0 18
 Prepared do " 0 22
 Sydney Gibson's Chocolate, 1/4's, and 1/2's 0 30
 Gibson's Rocks do 1/4's 0 30
 and 1/2's 0 30
 Dr. Clark's do 1/4's 0 40

Confectioner's Pure Chocolate
 10 lb. blocks 0 30
 Vanilla choice sticks, per gross. 1 00
 Gibson's Icina, 1/4's, 4 doz. in case. 1 35
 " 1 lb 2 " 2 40

COFFEE.

GREEN
 c. per lb.
 Mocha..... 32, 35
 Old Government Java..... 30, 33
 Rio..... 23, 26
 Plantation Ceylon..... 29, 31
 Porto Rico..... 23, 24
 Guatemala..... 24, 26
 Jamaica..... 23, 24
 Maracaibo..... 24, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.
 c. per lb
 Java..... 33, 34
 Java and Mocha..... 34, 36
 Plantation Ceylon..... 35
 Arabian Mocha..... 37
 Santos..... 28, 28
 English Breakfast..... 16, 24
 Royal Dandelion in 1 lb tins... 26

TODHUNTER, MITCHELL & CO'S
 Excelsior Blend..... 33
 Our Own "..... 31
 Laguayra "..... 29
 Mocha and Java..... 32, 33
 Java, Standard..... 33
 " Old Government..... 30, 32
 Arabian Mocha..... 36
 Santos..... 28

J. W. COWAN & CO.
 Standard Java in sealed tins, 25 and 50 lbs. 30
 Standard Imperial in sealed tins, 25 and 50 lbs. 32
 Standard Blend in sealed tins, 25 and 50 lbs. 33
 Ground, in tins, 5, 10, 15 and 25 lbs. 20, 30
 Say's Parisien, in 1/2 and 1 lb tins 30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz. \$0 75
 " " " " 1, 1 1/2 oz. 1 25
 " " " " 2, 2 oz. 1 75
 " " " " 3, 3 oz. 2 00

FLOUR AND MEAL.

per bbl.
 Flour, Family..... \$4 40 4 75
 " Manitoba Patent..... 5 30
 " white wheat patent 5 30
 " Strong bakers'..... 4 80
 Oatmeal, standard, bbls 4 75
 " granulated, " 4 85
 " rolled " 4 95
 Rolled Oats..... 4 95
 Bran, per ton..... 18 00
 Shorts..... 19 00
 Cornmeal..... 3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.
 Cases, No. 1, 2 oz tins..... per doz. \$2 75 \$3 00
 " No. 2, 4 oz tins..... 4 50 5 00
 " No. 3, 8 oz tins..... 8 00 8 75
 " No. 4, 1 lb tins..... 12 60 14 25
 " No. 5, 2 lb tins..... 25 00 27 00

FRUITS.

FOREIGN. c. per lb.
 Currants, Provincial, bbls... 6 1/2, 6 3/4
 " " " cases... 6 1/2, 6 3/4
 " Filiatras, bbls... 6 1/2, 6 3/4
 " " " cases... 6 1/2, 6 3/4
 " Patras, bbls... 6 1/2, 7
 " " " cases... 7, 7 1/2
 " " " cases... 7 1/2, 7 3/4
 " Vostizzas, cases. 7 1/2, 8 1/2
 " " " cases 7 1/2, 8
 " 5-crown Excelsior (cases)..... 9 1/2, 9 1/2
 " " " case..... 9 1/2, 9 1/2
 Dates, Persian, boxes, 6 1/2, 6 3/4
 Figs, Elemes, 14 oz., per box 12
 " 10 and 20 " 13 14
 " Seven-Crown " 18
 Prunes, Bosnia, hlds 7 1/2, 8
 " " cases, new 8 1/2, 10
 Raisins, Valencia, off stalk, Selected 7 1/2, 8
 Layers 8, 8 1/2
 Raisins, Sultanas..... 17, 18
 " " Eleme..... 7 1/2, 8
 " Malaga:
 London layers 3 00 3 25
 Loose muscatels 2 35 2 75
 Imperial cabinets 3 25 3 50
 " qrs., flat. 1 00
 Connoisseur clusters 4 00 4 25
 Extra dessert " qrs. 4 75 5 00
 " " " qrs. 1 50
 Royal clusters 6 00 6 50
 Fancy Vega cartoons 2 75
 Black baskets 4 00 4 25
 Blue " qrs 4 75 5 00
 " " qrs 1 50 1 60
 Fine Dehesas 7 00 7 25
 " " qrs 2 00 2 25
 Lemons, Malaga.....
 " Palermos 3 25 3 50
 " Messina..... 3 25 4 00
 Oranges, Floridas 3 50 4 25
 " Jamaicas 6 00 6 50
 " Valencias 4 50

DOMESTIC.
 Apples, Dried, per lb..... 0 07 1/2 0 08
 do Evaporated..... 0 13 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.
 Lamp Chimneys, O..... 32
 " " A..... 35
 " " B..... 45

GRAIN.

Wheat, Fall, No. 2..... 0 99
 " Red Winter, No. 2 0 98 0 99
 " Spring, No. 2..... 0 93
 " Man. Hard, No. 1.....
 " No. 2..... 0 97 0 98

Oats, No. 2, per 34 lbs..... 0 45 46
 Barley, No. 2, per 48 lbs..... 58
 " No. 3, extra..... 50
 " No. 3..... 53 1/2
 Rye..... 64 65
 Peas..... 66 68
 Corn..... 65

HAY & STRAW.

Hay, Pressed, "on track" 00 9 00
 Straw Pressed, " 6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.
 In Butter Tubs..... 0 08 1/2
 Fancy "..... 0 09 1/2
 3-shoop pails..... 0 09 0 09
 60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb 0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts
 Durham, Fine, in 1 and 1/2 lb tins 25
 " Fine, in 1 lb jars..... 22
 " Fine, in 4 lb jars..... 70
 " Ex. Sup., in bulk, per lb. 30
 " Superior, in bulk, per lb 20
 " Fine, " 15
 COLMAN'S AND KEEN'S
 In 4 lb jars..... 75
 In 1 lb jars..... 25
 D. S. F., in tins, per lb 41
 " in 1/2 lb tins, per lb..... 42
 " in 1/4 lb tins, per lb..... 44
 D. F. in 1/2 lb tins, per lb 26
 " " 28

NUTS.

per lb.
 Almonds, Ivica 14 15
 " Tarragona..... 16 17
 " Formigetta.....
 Almonds, Shelled Valencias 34, 36
 " Jordon. 45, 55
 Brazil.....
 Cocoanuts.....
 Filberts, Sicily..... 11
 Filberts, Oblong 14 15
 Peanuts, roasted 13, 13 1/2
 " green 11 1/2
 Walnuts, Grenoble 18
 " Bordeaux..... 12, 13
 " Naples, cases
 " Marbots..... 13 1/2
 " Chilis 12 18

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S, TORONTO
 PICKLES.
 John Bull, mixed, in bulk \$0 60
 " Chow Pic'le, in b'lk 65
 " Mixed & Chow-Chow pts 2 15
 " Mixed & Chow-Chow pts 3 25
 " " 16 g. 1 90
 Horse Radish, bottles, per doz 2 25
 SAUCES.
 John Bull, kegs, per gal..... \$1 25
 " 1/2 pt. bottles, per doz (according to quantity) 90c to 1 00
 Devonshire Relish, kegs p. gal 1 75
 " " 1/2 pt. bottles, per doz 1 25

JAMS
 AND
JELLIES
 SUPERIOR
 IN
 QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✦ ADMITTED BY ALL ✦

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,
 DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	30
Citron, "	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S, per doz.	3 75
Worcester Sauce, 1/2 pts.	\$3 60
" 1 pints	\$3 75
" 6 25	6 50

PRODUCE.

DAIRY.		Per lb
Butter, creamery, rolls	\$0 00	\$0 00
" tub...	0 16	0 18
" dairy, tubs, choice	0 10	0 15
" medium	0 17	0 19
Butter, pound rolls	0 14	0 17
" large rolls	0 14	0 17
" store crocks	0 10	0 11
Cheese	0 21	0 22

COUNTRY

Eggs, fresh, per doz.	0 21	0 22
" limes	1 45	1 55
Beans	3 00	3 50
Onions, per bbl.	0 80	0 85
Potatoes, per bag on trk	0 15	0 18
Hops, 1889 crop	0 35	0 38
" 1890	0 08	0 10
Honey, extracted	0 14	0 16
" section		

PROVISIONS.

Bacon, long clear, p lb.	0 07	0 08
Pork, mess, p. bbl.	14 50	16 00
Hams, smoked, per lb.	0 11	0 11
" pickled	0 09	0 10
Bellies	0 09	0 09
Balls	0 10	0 10
Backs	0 09	0 09
Lard, Canadian, per lb.	0 09	0 09
Hogs	5 50	5 75
Tallow, refined, per lb.	0 05	0 06
" rough,	0 02	0 02

RICE, ETC.

Rice, Aracan	3 4	4c
" Patna	43 5	
" Japan	43 5	
" extra Burmah	3 4	
Grand Duke	6 7	
Sago	43 5	
Tapioca	5 6	

SPICES.

GROUND.		Per lb.
Pepper, black, pure	\$0 20	\$0 23
" fine to superior	12 18	
" white, pure	32 35	
" fine to choice	25 30	
Ginger, Jamaica, pure	25 27	
" African,	18 18	
Cassia, fine to pure	18 25	
Cloves,	25 40	
Allspice, choice to pure	12 15	
Cayenne,	30 35	
Nutmegs,	75 1 20	
Mace,	1 00	1 25
Mixed Spice, choice to pure	30 35	
Cream of Tartar, fine to pure	25 37	

STARCH.

EDWARDSBURGH STARCH MFG. CO.		
MONTREAL.		
BRITISH AMERICA STARCH CO.		
BRANTFORD.		
	c. per lb.	
No. 1 Laundry, 4 lb cartons	5 10	
Canada Laundry	4 1/2	
Silver Gloss, crates	6 1/2	
Lily White, crates	6 1/2	
Silver Gloss, 1 lb chromos.	6 1/2	
Lily White, 1 lb chromos.	6 1/2	
Satin, Starch 1 lb chromos	7 1/2	
Brantford Gloss, 1 lb chromos.	7 1/2	
No 1 Laundry, barrels & halves	4 1/2	
No 1 Prepared Corn	7 1/2	
Canada Corn	6 1/2	
Challenge Corn	6 1/2	
Rice Starch, 1 lb	9	
Cube, 1 lb	7 1/2	

KINGSFORDS OSWEGO STARCH.

Pure Starch—		
40-lb boxes, 1, 2, and 4 lb. pack'g's	8 1/2	
36-lb boxes, 3 lb. packages	8 1/2	
12-lb "	8 1/2	
38 to 45-lb boxes	8	
Silver Gloss Starch—		
36-lb boxes, 1 lb packages	9	
40-lb " 1, 2 and 4 lb packages.	9 1/2	
40-lb " 1/2 lb package	10	
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2	
6-lb " sliding covers	9 1/2	
38 to 45 lb boxes	9	
Oswego Corn Starch—for Puddings,		
Custards, etc.—		
40 lb boxes, 1 lb packages	9	
20 " "	9 1/2	

SUGAR.

Granulated, 15 bbls or over	6 1/2
" less than 15 bbls	7
Paris Lump, bbls	7 1/2
" " " "	7 1/2
" " less than a bbl	7 1/2
Extra Ground, bbls	8 1/2
" less than a bbl	8 1/2
Powdered, bbls	7
" less than a bbl	7 3-16
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5 1/2
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
Redpath's "D"	3 1/2	3 1/2
" "M"	3 1/2	3 1/2
Redpath's "B"	3 1/2	3 1/2
" "VB"	4	4
" Extra	4 1/2	4 1/2
" Ex. Sup.	4 1/2	4 1/2
" XXX Sup.	4 1/2	4 1/2
Corn Syrup	4 1/2	4 1/2

MOLASSES.

Per gal.	
Trinidad, in puncheons	38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.

GREENS.		Per lb
Gunpowder—		
Cases, extra firsts	42, 50c	
Half chests, ordinary firsts	22, 38	
Cases, sifted, extra firsts	42, 50	
Cases, small leaf, firsts	35, 40	
Young Hyson—Moyunes		
Half chests, ordinary firsts	22, 38	
" " seconds	20, 22	
" " common	18, 20	
PING SUEYS.		
Half chests, firsts	28, 32	
" " seconds	20, 22	
Half Boxes, firsts	28, 32	
" " seconds	20, 22	

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	23, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paking and now makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22 1/2
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
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TOBACCO AND CIGARS.

British Consols, 4's; brighttwist,	
5's; Twin Gold Bar, 8's	62c
Laurel, 3's	59
Brier, 7's	52
Index, 7's	50
Honeysuckle, 7's	45
Napoleon, 8's	53
Royal Arms, 12's	49
Victoria, 12's	50
Brunette and Lovely, 12's	48
Prince of Wales, in caddies	45 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mvrtle Cut Smoking, 1 lb tins	65
1/2 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.	
Gold Flake, 1-5, 6 lb boxes	Per lb 65c
" " 1-0, 5 "	65c
" " 1-0, 5 "	75c
" " 1 fancy tins	65c

KINGSFORD'S

OSWEGO

STARCH



PURE AND SILVER-GLOSS CORN STARCH

FOR THE LAUNDRY | FOR THE TABLE

THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON,

OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.
 DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.
 ALL WOOL BLACK CASHMERES, 37½c.
 In GENTS FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 1-5, 6 lb boxes	60c
" " 1, 6 " " " "	62c
" " 1 fancy tins	62c
GRANULATED SMOKING TOBACCO.	
Per lb.	
Uncle Tom, 1-5, 6 lb boxes	40c
" " 1-10, 6 lb " "	40c
LONG CUT SMOKING TOBACCO.	
Per lb.	
Wig Wag, ¼, 6 lb boxes	35c
" " 1-5, 6 lb " "	38c
" " 1-10, 6 lb " "	40c
FINE CUT CHEWING TOBACCO.	
Per lb.	
Golden Thread, 5 & 10 lb pails	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Globe Fine Cut, foil, per gross	\$9 00
Solace Fine Cut, " " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.		
Sizes.	Per M	
Madre E' Hijo, Lord Landsdowne	\$60 00	
" " Panetelas	60 00	
" " Bouquet	60 00	
" " Perfectos	65 00	
" " Longfellow	65 00	
" " Reina Victoria	60 00	
" " Pins	65 00	
El Padre, Reina Victoria	65 00	
" " Reina Vict., Especial	60 00	
" " Conchas de Regalia	60 00	
" " Bouquet	65 00	
" " Pins	60 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
Queens	29 00	
Cigarettes, all Tobacco—		
Cable	7 00	
El Padre	11 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.		Per M.
Athlete		\$7 50
Puritan		6 25
Sultana		5 75
Derby		4 00
B. C. No. 1		4 00
Sweet Sixteen		3 50

CUT TOBACCOS.		per lb
Puritan, ½ lb pkg., 5 lb boxes		65
Old Chum, ½ lb pkg 5 lb box		57
Old Virgin, 1-10 lb pkg., 10 lb boxes		65
Gold Block, ½ lb pkg., 5 lb boxes		65

CIGARETTE TOBACCO.		
B. C. N. 1, 1-10, 5 lb boxes		78
Puritan, 1-10, 5 lb boxes		80
Athlete, per lb.		1 10

SOAP.		
Ivory Bar, 1 lb. bars	per lb	5½
Do. 2, 6-16 and 3 lb bars	" "	5
Primrose, 5 lb bars, wax W	" "	4½
" " 1	" "	4½
John A. cake, wax W. per doz		42
Mayflower, cake,		42
Gem, 13oz. 1, 2 and 3 lb bars per lb		3½
Queen's Laundry, per bar		5½
Pride of Kitchen, per box		2 75
Sapallo, ½ gross boxes		3 25
" " per gross, net cash		12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.		per doz.
Baby's Own,	½ doz boxes	\$1 25
Our Boys,	" "	1 25
Sea Foam,	" "	75
London Bouquet,	" "	60
Oatmeal,	" "	85
" " "	" "	60
Paris Assorted,	½ doz boxes	0 75
Albert Oatmeal bar, 2 doz boxes	" "	0 75
" " White Castile bar, 2 doz boxes.	" "	0 75
Fatherland,	½ doz boxes	5 00

WOODENWARE.

Pails, 2 hoop, clear	No. 1.	\$1 70
" " 3 " "	" "	1 90
Pails, 2 hoops, clear	No. 2.	\$1 60
" " 3 " "	" "	1 80
" " 3 " painted	" "	1 80
Tubs, No. 0.		9 50
" " 1.		8 00
" " 2.		7 00
" " 3.		6 00
Washboards, Globe		\$1 90
" " Water Witch		1 40
" " Northern Queen		2 25
" " Planet		1 70
" " Waverly		1 60
" " X X		1 50
" " X		1 30
" " Single Crescent		1 85
" " Double		2 75
" " Jubilee		2 25
Matches, Parlor		per case.
" " Telephone		3 80 4 05
" " Telegraph		4 00 4 30
" " French		3 60 3 65
Mops and Handles, comb.		1 25
Butter tubs		\$1 60 \$3 20
Butter Bowls, crates ast'd		3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS.

per box	
5 gross, single and ten box lots.	0 75 0 80
Star, 4 doz. in package	0 85
" " 6 " "	1 25
" " 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	per box
Royal Yeast Cakes, 3 doz 10c.	2 00
packages in case, per case	\$1 95
Royal Yeast Cakes, 3 doz 5c.	per case
packages in case	per case 1 00

OUR NATIONAL FOODS.

Desiccated Wheat	4 lb.	\$2 30
" " Rolled Oats	4 " "	2 25
Snow Flake Barley	4 " "	2 40
Roll'd Wheat Flakes	4 " "	2 25
Buckwheat Flour, S. R.	4 " "	2 00
Prepared Pea Flour	2½ " "	1 80
Baravena Milk Food	1 " "	3 00
Patent Prepared Barley	1 " "	1 80
Patent Prepared Groats	1 " "	1 50
Beef and Barley Extracts	6 oz	2 85
Gluten Flour	4 oz	2 85

HARDWARE.

ZINC: Sheet	net.	0 06½
IRON WIRE:		
Galv., annealed and oiled and bright		
20 p.c. advance on list		
Barbed wire	net.	0 00
Coil chain, 5-16 in.	net.	0 05½
" " ½ in.	" "	0 05
" " ¾ in.	" "	0 04½
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy.		2 65 0 00
8 dy. and 9 dy.		2 90 0 00
6 dy. and 7 dy.		3 15 0 00
4 dy. and 5 dy.		3 40 0 00
3 dy.	C.P.	3 75 0 00
3 dy.	A.P.	4 25 0 00

HORSE SHOES:

From Toronto, per keg	3 75	4 00
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WINDUP GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF.	" "	4 75	0 00
" " FFF	" "	5 00	0 00
Canada rifle	" "	7 25	0 00
Sporting FF., (in ½ lb. tins) per doz.		2 40	0 00
ROPE: Manila		0 14½	0 16
Sisal		0 13	0 00

AXES:

Peerless & Keen Cutter	7 50	0 00
Leader	7 25	0 00
Lance	7 75	0 00
Queen City	9 25	0 00
Honor Bright, all steel	11 00	0 00
Shot: Canadian	0 05½	0 00
HINGES: Heavy T and strap.	0 65½	0 00
" " Screw, hook & strap.	0 3½	0 4½

TIN PLATES:

1c. 4x20 coke, per box	4 50	4 75
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PETROLEUM.

F. O. B. Toronto.	Imp. gal.	
Canadian	0 15½	\$0 16
Carbon Safety		0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 24
" " Water White	0 25	0 00
Photogene	0 27	0 00

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 02½	0 03
Borax		0 13	0 14
Camphor		0 75	0 80
Carbolic Acid		0 50	0 55
Castor Oil		0 13	0 14
Cream Tartar		0 30	0 31
Epsom Salts		0 01½	0 02½
Paris Green		0 18	0 22
Extract Logwood, bulk		0 13	0 14
" " boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 20	0 21
Hellebore		0 16	0 17
Iodine		5 00	5 50
Insect Powder		0 40	0 50
Salpêtre		0 08½	0 09
Soda Bicarb, per keg		2 56	2 75
Sal Soda		1 00	1 25
Madder		0 12½

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal.	0 34
Tarragona	" "	0 32
Triple	" "	0 30
Fruit Vinegar	" "	0 27
Pickling	" "	0 28
XXX	" "	0 25
Extra XX	" "	0 22
XX	" "	0 20
X	" "	0 16
Cider Vinegar	0 16 to 0 25	
Honey Vinegar	0 50 to 0 25	
Eng. Malt Vinegar	0 50 to 0 60	
Bottled Malt Vinegar, qts.	2 00	
Methylated Spirits	2 00 to 2 25	

FISH.

Frozen Fish:	
Trout	per lb 0 06½ 0 07½
Whitefish	do 0 06½ 0 07
" Manitoba do	0 07
British Columbia salmon	per lb 0 16
Lake herring	per 100 2 50 3 00
Pickarel	per lb 0 05 0 06
Pike	do 0 05 0 04½
Smelts	do 0 03 0 04
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring	" 5 00 6 00
Salmon trout, per ¼ bbl	4 50
Whitefish	" 5 50
Lake herring split	" 2 50 3 00
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06½ 0 08½
Smoked Fish:	
Finnan Haddies	per lb 0 08½ 0 09
Bloaters	per box 1 00 1 10
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05½ 0 06
Cod	" 0 07½ 0 08
Spring salmon	" 0 20 0 25
Flounders	" 0 05
Halibut	" 0 20

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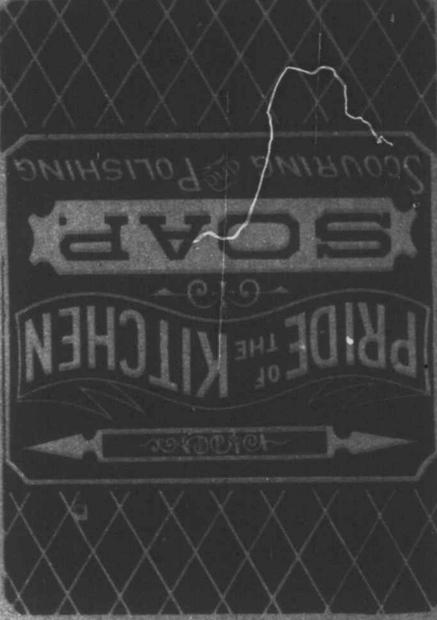
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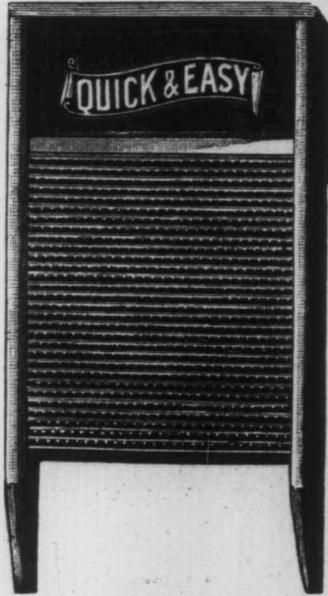
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