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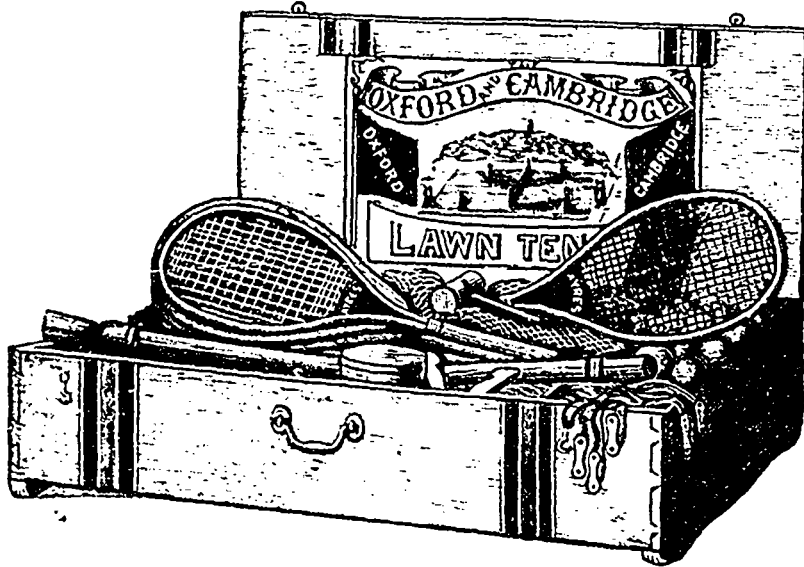
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BOOKS and NOTIONS

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VOLUME II }
No. 11. }

TORONTO, JUNE, 1886.

{ ANNUAL SUBSCRIPTION
FIFTY CENTS.

THE CENTURY DICTIONARY.

For the past five years The Century Co. has been engaged in preparing a dictionary of the English language, of which Professor William D. Whitney, of Yale College, is editor-in-chief—the purpose being to make a more comprehensive work than has yet appeared in popular form, to include, in addition to a very full collection of individual words in all departments of the language, all technical phrases, not self-explaining, in law, the mechanical arts, the sciences, etc. Indeed, it is designed to make this dictionary so complete in its definitions of all branches of science and art that the specialist will need nothing further. The number of “new” words in many of these departments is said to be surprisingly great. The dictionary will have also a remarkably complete system of cross-references, and will embody in itself a dictionary of synonyms which will add greatly to its value.

A prominent feature of the new work will be its encyclopedic character. Its definitions will be fuller and more complete than is customary in works of this kind; it will go further into the various uses and meanings of words, and in many cases will give full explanations and descriptions of matters historical, scientific, legal, mechanical, etc. Quite an army of persons have been at work for several years reading standard American and English books in search of quotations, of which an immense number will be used. American writers, such as Emerson, Lowell, Hawthorne, Irving, Whittier, Longfellow, Holmes, and our distinguished scientists, are receiving special attention.

The publishers are taking great pains with the illustrations, of which there will be about 5000. They are employing the same class of artists and engravers that contribute to their magazines, and they mean to make the result something hitherto unknown in the world of dictionaries. Each picture as it is drawn, and again after it is engraved, is submitted to the specialist to whose department it belongs, that its scientific accuracy may be guaranteed. Of these specialists there are about thirty, working at their homes in New York, Baltimore, Washington, New Haven, Cambridge, and elsewhere, each being individually responsible for all the

definitions in his department, and all under the general supervision of Professor Whitney, who will himself have special charge of the definitions in the department of philology, in which he is famous, and of the spelling and pronunciation. It is understood that he will not adopt a phonetic method of spelling, though on theoretical grounds he is known to favour it. Professor Whitney is not only recognized as the most eminent American philologist, but the London *Saturday Review* has recently pronounced him the foremost English-speaking scholar in his department. In addition to the specialists, a force of about fifty assistants has been busy collecting material and preparing copy for the printer, the final work on which is done with type-writing machines at The Century Co.'s Office.

The inception of this scheme was a desire to improve and Americanize the “Imperial Dictionary” of Great Britain, brought out in this country by the Century Co. five years ago. As the work of altering it advanced, it became apparent that a better plan was to begin *de novo*, and so the far greater work of making a new dictionary of the English language was begun. Two or three years must still elapse before it will appear, and in the meantime opportunity is offered by the publishers to those interested in helping on so useful a work to contribute material and suggestions to it. Much valuable matter has been received in this way from many scholars and practical men all over the world.

It is estimated that upwards of a quarter of a million of dollars will be spent upon the Century Dictionary before it is ready for publication. The work of type-setting and printing will be done by the De Vinne Press, in the new building into which they have recently removed.

MISCELLANEOUS.

WHILE ON the subject of the mechanical production of books, I should like to protest against the use of wire in bookbinding. It is inelastic, and if at all irregular, so as to deviate inward, the attempt to open the book leads frequently to a rent. It is also glaringly conspicuous, and in the present uncertain composition of some so-called papers may possibly be liable to set up chemical action.—*Exchange*.

RAILWAY BOOKSTALLS.—Almost at the same time as the recent debates in Parliament was taking place whether Messrs. W. H. Smith & Son were to enjoy the liberty of managing their own business as they thought proper, the French Tribunal of Commerce were engaged in trying a similar question. Messrs. Hachotte et Cie., who have the railway bookstalls in France, considered themselves at liberty to refuse to sell certain books. The grounds for their objection seem to us outside the question, although we believe they thought it necessary to state reasons in their pleadings. The Tribunal affirmed the right which they claimed, nor do we see how it could have done otherwise. That booksellers, whether in a large or small way of business, should be debarred the right enjoyed by other traders of deciding for themselves what goods they will deal in, would be infamous if it were not absurd.—*The Bookseller*.

THE LONDON OF TO-DAY.—We speak of the rapid changes in our American cities, but nothing like the changes of London can exist with us. Growth is not a change of this kind. Paris alone, in certain respects, can show such meta-morphoses as London. But on the whole, Paris, as I saw it at this first visit to the Old World, was more like the Paris one sees now than was London of 1850 like the London of to-day. The mere question of growth is a minor matter. London was not the metropolis of the world in 1850, and now it is. Then it was only a huge provincial town, The Londoner in general measured nothing but himself, and nobody came to London for anything but hardware, good walking-boots, saddles, etc.; now it is the *entrepot* of the civilized world. The World's Fair of 1851 and succeeding similar displays of what cosmopolite industry can do, the common arrival of ocean steamers, rare at the time I am writing of, have changed the entire character of London life and business and the tone of its society. It is not merely in the fact that 48,000 houses were built in the capital in the last year, or that you find colonies of French, Italians, Russians, Greeks in it, but that the houses are no longer what they were, inside or out, and thus the foreigner is an assimilated ingredient in its philosophy. All this has come since 1850.—*W. J. Stillman in May Atlantic*.

SCRAP BOOKS.—The pleasure afforded by the miscellaneous page of reading matter in a well-appointed newspaper, ought to induce more people to prepare careful scrap-books for delectation in leisure hours. A really good scrap-book is a treasure. It is not always one wishes to attack a book, and there are times when the collection of odds and ends of curious and interesting matter, ranging from gay to grave, from lively to severe, exactly meets the craving of the mind. A skillfully prepared scrap-book of the best poems floating around in the papers and magazines has long been a desideratum, and it would be possible to have one with two departments; one solely devoted to choice poetry. In this way one may make a literary collection to suit one's individual taste, and preserve a fine fund of varied writing, that would otherwise disappear in the great ocean of print. How constantly we regret the loss of some poem or prose article that on our first acquaintance with it gave signal pleasure or the precise information we

desired to have. Young persons ought to be encouraged to make scrap-books, and old persons should find them alike entertaining and useful. Managing housewives do endeavour to collect recipes of all kinds, but there are other printed utterances as well worth preserving as the art of pickling or the science of removing stains from domestic goods.—*British and Colonial Printer & Stationer*.

BOOK NOTES.

HIDDEN DEPTHS: A TALE FOR THE TIMES, by F. M. E. SKENE, with an introduction by W. SHEPHERD ALLAN, M. P. Toronto, S. R. BRIGGS.

A powerful tale of a noble woman who, grievously disappointed in the man to whom she was engaged, and learning too of her own brother's base conduct in the treatment of one who trusted him, devoted her life to those poor deluded ones who suffered from men's treachery. The tale is vouched for as being only a too true leaf from nature's book. Of the book the *Literary World* says: "The author writes with rare delicacy and tenderness, and the fact of her moderation will enhance the value of her earnest Christian appeal on behalf of the erring. The story is admirably planned, and the style refined, yet rigorous." The book has had a very large sale in England, and the Canadian publisher had to cable the other day for another supply.

The same publisher will shortly issue a cheap edition of Canon Wilberforce's "The Trinity of Evil," with an Introduction by Hon. S. H. Blake. Also, "Recent Events and a Clue to their Solution," by the Right Hon. Robert Montague, whose name has of late been brought prominently before the people by the publishing of letters that passed between him and a high dignitary of the Roman Catholic Church.

FATHER CHINIQUY'S FIFTY YEARS IN THE CHURCH OF ROME, formerly announced, is now ready.

PUBLIC SCHOOL HISTORY OF ENGLAND AND CANADA. Edited by G. Mercer Adam and W. J. Robertson, B.A., LL.B. Toronto, THE COPP, CLARK CO.

A carefully prepared work, well fitted for the introduction to youth of our nation's history. The compactness of the book does not detract from its literary excellence, while its simple language makes it easily comprehensible.

Houghton, Mifflin & Co., Boston.—Announce the Riverside Paper Series, for Summer reading, comprising such authors as Elizabeth Stuart Phelps, Scudder, Mrs. Whitney, Holmes, Aldrich, and Howells. Last season's issue was so successful as to warrant the continuance, now announced.

IN PRIMROSE TIME; A NEW IRISH GARLAND. A new book of Poems, by Mrs. S. M. B. Pratt.

THE WIND OF DESTINY, by Professor Hardy, author of "But Yet a Woman," is issued by the same house. They also publish "The Transfiguration of Christ," by Rev. F. W. Gannaus, "a book of positive value and freshness on this topic."

' The Quaker poet's latest volume, "St. Gregory's Guest" has met with a very cordial reception.

T. Y. CROWELL & Co. will publish at once a work of importance on the labour question in America, by Prof. Ely, of Johns Hopkins University, who is recognized as an authority on the subject. Messrs. Crowell have in preparation a work of fiction which touches this subject from a Russian point of view, entitled "A Vital Question, or, What is to be Done?" by Nikolai Garrilovitch Tchernuishovsky, translated from the Russian by Nathan Haskell Dole. The author of this work, a noted Russian liberalist, was banished to Siberia for his liberalistic ideas, and his book has been forbidden in Russia. It is secretly circulated, however, and is immensely popular there as well as in Germany.

A MARTYR, OR, A VICTIM OF THE DIVORCE LAW. Adolphe D'Ennery. Translated from the French by Aristide Filiatreault. Toronto, Rose Publishing Co.

EASTWARD WORSHIP THE PRIMITIVE PROTESTANTISM. Toronto, Rowell & Hutchinson. An ably reasoned argument to show that Eastward Worship is not borrowed from the idolatrous worship of the sun—that in fact being a westward devotion—but is derived from the practice of the form in the earliest days of christianity.

The latest issues from the press of the Methodist Book & Publishing Co., W. Briggs, are :—

Methodism and the Missionary Problem, the annual lecture delivered before the theological mission of Victoria University, 1886. Rev. C. S. Eby, D.D.

When will Christ Come? an essay on the Second Advent. Rev. R. N. Burns B.A.

"Anglo-Israelism not necessary to the fulfilment of Scripture Promises." A sermon by Rev. Jasper Wilson, M.A.

"Elements necessary to the formation of Business Character, by the well-known Toronto Merchant John Macdonald.

ENCYCLOPEDIA BRITANNICA.—Subscribers to this work will be glad to find by a note contained in Vol. XX., just published, that the completion of the ninth edition is now within measurable distance. It is expected that the entire remainder of the alphabet of subjects will be contained within four more volumes, followed by a volume containing a general index. The newly published volume carries the alphabet from Pru. to Ros. As the work nears completion the extraordinary assemblage of distinguished men who are amongst its contributors becomes more and more conspicuous. Hardly a man of note in any department of science, literature, or the arts but has contributed to enrich its pages. Cost has not been counted by the publishers, and whatever may have been the merits of former editions, they are quite eclipsed by the thoroughness with which every subject is treated, and by the paramount authority of its different contributors.

Books and Bookmen, by Andrew Lang, is a charming collection of papers to delight the soul of the bibliographer, the bibliophile, and the bibliomaniac. Mr. Lang professes to have abandoned book hunting, but leaves these memorials for the rising generation. He treats of Literary Forgeries, Parish Registers, Bookmen at Rome, Bibliomania in France, Binding and Binders, Elzevirs, those snares of inexperience, Japanese Bojio Books, ending with the terrible tale Mr. Blinton in the Bookman's Purgatory. Two ballads grace the volume, one of which we reprint, and a delicate dedication to Brander Matthews. The book has fourteen illustrations, is beautifully printed on good paper with uncut edges, an excellent piece of bookmaking. On page twenty-one, "Aglaophamus" is printed for "Aglaophamus."—George J. Coombes.

The Pleasures of a Bookworm, by J. Rogers Rees, is another of the little volumes *de luxe* which every bibliophile will covet. It treats of books, and lovers of books, of home and books, the romance and reality of dedications—a very amusing chapter; of a book-lover's study, and the pursuit of literature at odd moments. Mr. Rees gives a good number of literary anecdotes, and has produced an amusing volume. The publisher must be congratulated on the manufacture; the paper is good, the margins ample, the type large and clear, and the cover tasteful and neat.—George J. Coombes.

PENNY LIBRARY OF FICTION.—The venerable Society for Promoting Christian Knowledge is resolved to keep pace with the times. Cheap literature being the order of the day, it has commenced the issue of a series of short, complete stories by popular authors to be sold at one penny each. The first, a tale by Mr. B. L. Farjeon, entitled "Three Times Tried," has just been published. It extends to thirty-two pages demy octavo, and has an illustrated wrapper printed in colours. At this rate of progress, we may in time expect penny song books and comic reciters to be issued by the Society.

Mr. James Russell Lowell has recently given the history of that dainty masterpiece, *The Courtin'*. A vacancy once occurred in some periodical or other publication, and he was asked to write a poem to fill it. He accordingly wrote *The Courtin'*. The printer, however, taking it literally as a piece to be used for "filling," cut it off in order exactly to fill the vacant space. For years afterwards the author was in receipt of letters asking about the conclusion, until finally he felt compelled to give the poem entire in some collections of his works.

Dr. Macauley, editor of the *Leisure Hour*, an experienced veteran in popular literature, and whose personal recollections cover the whole of the Victorian epoch, is preparing a volume, which, along with an outline of the life of the Queen, will give a retrospect of historical events, and of the national progress, during the half century of her reign. The illustration of this volume will be directed by Mr. Ed. Whymper. In such hands this ought to be one of the best books in connection with the jubilee.

A recent article on "Shilling Dreadfuls," in the *Daily Telegraph*, contains much truth and a great

deal of nonsense. That a taste for higher literature is rapidly developing, we have already maintained in our columns; that few of the incriminated novels will be remembered ten years hence, is perfectly true, but the vapidness and trashiness of some is no argument against the sterling merit of others; and taken as a whole, the books in question are neither better nor worse than the bulk of the three volume novels that pour from the press, or the fiction found in our monthly periodicals. A shilling tale read and thrown aside is hardly to be taken *au grand sérieux*.

DENMARK'S BOOK PRODUCTION IN 1885.—According to the "Aarsberetninger og Meddelelser fra det Store Kgl. Bibliothek," there were published last year in Denmark 1,913 volumes, 891 pamphlets, and 243 periodicals and journals. Of the former, 178 were translations, 107 of which were issued in the department of belles-lettres—viz., 31 from the German, 31 from the English, 22 from the French, 13 from the Swedish, and 10 from other languages. During 1885 seventeen persons established themselves in Copenhagen and five elsewhere as printers. Altogether there were 220 printing establishments in Denmark.

At a recent sale of Burns manuscripts and editions in Edinburgh, his two MS. commonplace books brought £325 and £284. First and early editions, mostly accompanied by autograph productions of the poet, fetched from £18 to £84.

GEYER'S STATIONERS' INTERVIEWS CONDENSED.

PAPER.—"How is the paper trade? Well, it certainly might be a good deal better, to say the least. To put the whole thing in a nutshell, there is plenty of demand for good goods at just about cost. There seems to be just as much paper used as ever, for paper has become one of the necessities of modern life, but the trouble is, you can't get anything for it, and for my part, I don't see any prospect of improvement."

MUCILAGE. "You see most of the gum arabic of commerce comes from the Soudan, and since the Soudanese rebelled and drove the Egyptian army out of the country, there has been little or no trade with that part of the world. Yet, strange as it may seem, the price of mucilage has not advanced much to the consumer, although it is almost impossible now to get the genuine gum arabic, the price of which has gone up nearly 400 per cent. in three years."

"Many use dextrine, or potato starch, and fish glue is also employed. When mucilage is thus made it will ferment, and the corks will be forced out, or the bottle itself will burst. There was much complaint in the trade last summer about these explosions, but there will be still more trouble when the warm spell comes, this year, for there has been still more of it made of late."

"What is to be done about this stato of affairs?"

"The way we have solved the question is by the use of an East India gum for our second quality. It does not make such a clear, transparent mucilage as the gum arabic, but it is really just as good, and cheaper. In fact it makes, if anything, a thicker, denser mucilage than the Soudanese gum."

BOOKSELLERS' IDIOSYNCRASIES.—In Brampton our trade leaves alone the wall paper business—one of the most profitable lines—to be done by the grocer and the hardware man. To make up for it in a measure, three of the six sell Berlin wool.

Silverware originally bought only for Christmas trade is now being regularly kept in stock by some in Toronto, and a good many elsewhere.

ALL ROUND THE SQUARE.—Brantford has five book stores,—all in the immediate neighbourhood of the market, say within a stone's throw of each other—and do they throw stones? Well, they are not loving each other quite like brothers.

McAINSH'S PATENT.—A novel fixture in the P. O. book store window in the shape of the letter A—is the plan partly an affection for his old school-teaching days?—gives a better exhibition than can be otherwise attained. On the two sides and end of the A are lateral strips, on which no less than 500 books are shown, exhibiting plainly the titles of each and the name of the author.

Another feature in the changes in McAinsh & Ellis's store is a new mode of keeping their letter paper, envelopes, etc. Back of the counter on the ledge under the shelves, in sight of every customer, they have, covered with sliding glass doors, smaller shelves on which the stationery is placed. The advantages of economy, of room, freedom of push, and exhibition of goods are all gained by this plan.

LATEST PUBLICATIONS.

Elements necessary to the Formation of Business Character. By John Macdonald, Esq. of Toronto. 12 mo., cloth extra. Price, 35 cents.

Shall We, or Shall We not? A series of five Discourses preached in the Pavilion Music Hall, Toronto. By the Rev. Hugh Johnston, M.A., B.D. Paper, 160 pages, 25 cents.

Methodism and the Missionary Problem. The Annual Lecture delivered before the Theological Union of Victoria University, Cobourg, 1886. By the Rev. C. S. Eby, D.D. Price, 20 cents net.

The Ambassador for Christ. The Annual Lecture on Preaching, delivered under the auspices of Theological Union of Victoria University, Cobourg, March, 1886. By the Rev. E. B. Ryckman, D.D. Paper, 204 pages, 40 cents net.

When will Christ Come? An Essay on the Second Advent, Post- and not Pre-Millennial. By the Rev. R. N. Burns, B.A. Introduction by Rev. E. A. Stafford, M. A., LL.B. Price 15 cents.

Anglo-Israelism not necessary to the fulfilment of Scripture Promises and Prophecies. A Sermon by the Rev. Jasper Wilson, B.A., London Conference. Price, 10 cents.

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42 Yonge Street, Toronto.

Books and Notions,
 A MONTHLY JOURNAL,
 DEVOTED TO THE INTERESTS OF THE
Book, Stationery and Fancy Goods Trades
 OF CANADA.
 PUBLISHED THE FIFTEENTH OF EVERY MONTH
 OFFICE:—
 20 WELLINGTON ST. EAST, TORONTO.

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Subscribers will oblige by informing us at once of any irregularities in delivery.

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If you want to buy or sell a Book, Stationery or Drug business, or if you want a competent Assistant advertise in BOOKS AND NOTIONS.

If you want a situation in any of the above lines, remember that BOOKS AND NOTIONS is the only paper that will be likely to aid you. A specially low rate, write for it.

WHY DON'T YOU WRITE?

From time to time we have called the attention of subscribers to the propriety of writing occasionally on matters relating to their locality, or on some broader subject of trade interest. But few have responded. We again tell them that our columns are open, and we will insert anything of real interest. Having strong views on various matters of trade questions it is strange we hear of little or no dissent from opinions expressed. We like a good, honest combatant, one who will hit hard in one's own paper, and not talk behind one's back about what, perhaps, he is grievously mistaken. Let communications be brief and to the point. No place is of too little interest to write of. No dealer of so little importance that cannot give at least one thought that is worth publishing.

We hope we will not have to ask again.

ONE MORE.

A new history primer has just been issued with the imprint of the Copp, Clark Co. as publishers.

The book is a cheap one, considering its style and size. We say nothing of the contents; it is only of the book as an article of merchandise in which the trade is really interested. After the completion of the book the Minister insisted on a reduction of price to that now fixed—35 cents—and so of course reduced the profits. Notwithstanding this the firm determined on making the discount 25 per cent. We note this particularly, inasmuch as this same firm is one of the iron-clad-combination—no penetration of the self-constituted bond of small discount—and now places on record the fact that 20 per cent. is not sufficient discount on school books. Such being the fact it makes the smaller allowance all the more indefensible, though this house by their action show an inclination to meet the just demands of the retail dealer.

The discount of 25 per cent. is sufficient for authorized school books that must be used, and we are satisfied that it is on the whole better than a larger one, for the inclination of some of the trade is so much to give away the advantages they get, that some slaughterer would be sure to try and make a "leader" of this line to the disarrangement of the whole trade.

A KINDRED ORGANIZATION.

There are so many druggists who are much interested in the book business (witness the presence of Niblett, (Dundas), Bosworth, (Stratford), and Michener, (Listowel,) at the meetings of the association), that anything pertaining to the apothecaries' welfare should find record in this journal.

Following the example of Hamilton, London, Kingston, and Brantford, the druggists of Toronto, wholesale and retail, met last month under the chairmanship of R. W. Elliot (Elliot & Co.), to form an association whose objects would be to shorten the hours of business—nine o'clock would be "early closing" for a Toronto druggist—maintain a uniform scale of prices and regulate other matters of internal economy. Those with whom we have conversed speak hopefully of success, although there are a couple of leading dealers who at the present time are objecting. We wish the new body every success.

No better selection could have been made than Alex. Mathieson and Henry Hutchinson as Presidents respectively of the Huron and Toronto District associations. Men whom all respect, the associations respected themselves in making them their first Presidents.

TAKE CARE!

More than one of our trade have had to pay pretty dearly lately for selling music—mainly from the

Mikado—United States reprints of English copyright pieces. The Anglo-Canadian Music Publishing Co. will not allow any one to infringe on what are their rights, and any infringement of copyright will, we understand, be looked sharply after. Dealers should be very careful in this matter as their probable forfeiture would be many times the profit made.

—o—

PERIODICAL LIST.

The much delayed list of periodicals and annuals has been materially corrected since the issue of the specimen.

The principal changes made are where an error crept in in yearly price of shilling magazines, the proper price being \$4 instead of \$3.50. Other changes, almost all tending to better prices, have been made.

The whole list has been thoroughly revised by experienced newsmen of Toronto, so that there is no danger of any error in prices.

A good deal of trouble was incurred in its preparation, the constant requests from the Trade for a uniform price list is now met, and those who have not yet ordered will please do so without delay. It will be impossible to procure them at as reasonable a rate again, as the large edition materially reduces prices.

As stated on specimen, the lowest price at which the greatly enlarged lists can be placed will be \$4 per thousand, \$2.25, for 500, and \$1.25 for 250.

The lists will be printed on much better paper than the specimen. Orders to be sent to the publisher of this journal.

—o—

THE TORONTO BOOKSELLERS' ASSOCIATION.

—o—

REPORTED FOR "BOOKS AND NOTIONS" BY D. T. McAINSH, SECRETARY.

Following the suggestion of the Ontario Association, the booksellers, stationers and newsdealers of Toronto, after several preliminary meetings, met on the 17th ult. at the store of Jas. Bain & Son, for the purpose of organizing.

The retail trade of the city was well represented and the feeling was unanimous in favour of forming an association. After receiving the report of the committee which had been appointed to draft by-laws, the following officers were elected: President, Henry Hutchison, of Rowsell & Hutchison; Vice-President, Donald Bain, of Jas. Bain & Son; Sec.-Treas., D. T. McAinsh, of McAinsh & Ellis; Executive Committee, Joseph Fletcher, E. Clare, S. Wallace, and R. W. Douglas.

As set forth in the by-laws, the objects of the association are, "to promote the common interests of the trade by removing as far as possible trade grievances, and by periodical friendly meetings to establish good feeling among the members." Regular meetings will be held on the 3rd Monday in each month for the

transaction of business. At the next meeting the subjects for discussion are, "early closing," and "Uniform prices for newspapers and magazines."

After regular business had been disposed of, the vice-president took the chair, when the president moved, seconded by J. T. Hornibrook, that a vote of thanks be tendered to J. J. Dyas, Secretary of the Ontario Association for his untiring efforts in securing the successful organization of the association. It was also resolved that *BOOKS & NOTIONS* be the recognized organ of the association.

Besides the fifteen who became members at the first meeting many more have signified their willingness to join, so that before long the Toronto booksellers will have an association second only in Canada to the Ontario Union, and possessing an influence that will make itself felt throughout the Dominion.

There were present at the preliminary meetings and the one to complete the organization: Donald Bain, Alex. Brown, W. B. Cooke, D. O. Ellis, Joseph Fletcher, Henry Hutchinson, S. R. Hart, J. T. Hornibrook, D. T. McAinsh, J. P. McKenna, J. S. Plaskett, M. Shewan, jr., A. G. Watson, and Samuel Wallace; by proxy, S. R. Briggs and A. Jones. There was also present the secretary of the Ontario Association.

PERSONALS.

H. R. Blackwood, who bought out B. H. Rothwell's Brantford business early last winter, sold the business back to the former owner a little while ago, at much less than he paid for it. Creditors are grumbling very much at the transaction, particularly as they stand to lose a very large percentage of their claims. An assignment has been made.

J. L. Gauvreau, Quebec, has failed. Indebtedness mainly to Montreal houses.

Business changes of late are J. Blizard & Co. (Marshall's old stand) Toronto, sold to F. Qua & Co., formerly with P. C. Allen. Mrs. R. Glover has bought out W. C. Holland's business in Bothwell, and J. Cummings, Strathroy, being in ill-health, has sold out to J. Wilton & Son.

OVER THE OCEAN.—Among Torontonians attending the Intercolonial Exhibition, or on their way thither, are, Richard Brown, H. H. Fudger, James Bain, J. Y. Reid, R. W. Douglas, and T. G. Wilson, foreman Warrick's bindery.

Six months in Bermuda, has apparently given P. C. Allen, the King st., Toronto, news man, a new lease of life. In poor health, a change was absolutely necessary. He came back invigorated and well. From what he says we should judge that unlimited banana was the medicine he most used.

The latest name for "The Drummer"—Ambassador of commerce.

Within a short time we have had the pleasure of meeting in Toronto Robert Anderson (Oliphant, Anderson & Ferrier, Edinburgh), Reid, of Geo. Rutledge & Co.'s New York house and P. C. Leadbeather, Frederick Warne's & Co's. New York agent.

We were in error last month in saying that the *Montreal News Co.* alone suffered by the late flood in that city. Unfortunately J. T. Redmond met with a heavy loss—some \$500 worth of damage. We can only offer him sympathy, but he has it from us galore.

O. W. Brewer, representative of Chas. Scribner's, Sons has been enjoying a month's holiday's in Toronto.

W. H. Murch, St. Thomas, will start about the end of this week for a trip to Europe.

We are sorry to learn that the Paris bookseller, W. Duncan, is still very ill. He has been a long time confined to the house.

G. A. Odell, Woodstock, has suffered a severe monetary loss. A burglar entered his residence and stole \$300 besides valuables belonging to himself and niece.

CATALOGUES.

A revised and enlarged catalogue of the Toronto Willard Tract Depository, containing the names of their own publications, such books as they are agents for in Canada, with many others, is to hand. It is methodically arranged, giving where there are a number of books on certain subjects, such as Christian Erring or the Anti-Infidel Library, the description of books, treating on them. As a catalogue of religious books it is complete.

Robert Clarke & Co., of Cincinnati, have forwarded us that portion of their American Catalogue, embracing a list of Books and Pamphlets of the Rebellion and some Confederate publications. Of many of these they have but one copy—and the one copy is always a precious morsel for the book buyer.

The Rose Publishing Co., of Toronto, furnish us with a new catalogue, not only of their own publications, but also miscellaneous books of various publishers.

Trade Catalogues of great expense are sent out by some United States houses, particularly manufactories of silverware. As an instance it may be mentioned that one New York firm paid \$100,000 for an edition of 7,000. The 7,000 catalogues were of folio size, and contained 400 pages. They contained about 4,000 words and steel engravings and photographic and lithographic sketches. Each book weighed about fourteen pounds. The big edition consumed forty five tons of the finest and heaviest calendered paper, made expressly for the purpose, and of a higher grade than used in any other work of the bookmaker's art; twelve tons of card board and 3,000 yards of the finest silk cloth for the covers. The presswork alone for the 7,000 copies cost \$3,000, and 210,000 sheets of gold leaf and 49,000 sheets of silver leaf were used.

TRADE NOTICES.

Rolph, Smith & Co., engravers and lithographers, are having erected a fine new building, offices and workshops, on Wellington street, west of Bay, To-

TO THE TRADE.

A good Publication to Handle.

Next month, the **Knights of Pythias** of the United States and Canada, will hold their great Annual Demonstration and Meeting of the Supreme Lodge, in the City of Toronto. It is expected that Fifty Thousand visiting members of the Order will be present.

In celebration of the event, the **Grip Printing and Publishing Company** will publish a magnificent

ILLUSTRATED JOURNAL,

in which the principal scenes of the Demonstration will be described in pictures and letter-press.

The paper will be in demand by all friends of the Order. It will comprise 20 pages, and will be sold to the Trade at prices which will give a good margin of profit.

Orders filled by first mail after publication. Send for terms to

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AUTHORIZED AGENTS

—FOR—

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Sporting Goods.

33 & 35 Scott Street,

TORONTO.

ronte. They expect to be in it in September at the latest.

Great grumbling among the newsdealers of Toronto this year on account of the demoralized state of the trade in base ball goods, formerly a profitable part of the early summer business. What with presents from clothing-houses (poor clothing that requires such a bait), and rumours and facts of cutting that which formerly brought a sure income is robbed of it in great part.

The *Mail Printing Co.* have suffered lately from the third fire within two years. A calamity which onlists the sympathy of all who admire the enterprise and push of the management that has made the *Mail* of world-wide fame. Fortunately the damage, though large, did not prevent the regular issue of the paper.

Two firms occupying portions of the building, Southam & Carey, *Mail Job Department*, and Alexander & Cable, suffered heavily. The loss of the former over insurance was, we regret to learn, considerable, Alexander & Cable were insured for about the amount of loss, but will not get it all owing to the fact that the proportion on some lines was not sufficient. For instance in lithography stones in process of working, their loss was \$4,000, insurance only \$1,500.

C. W. Papst, Seaforth, writes us: Trade in May very good in wall paper, other lines quiet, collections slow.

H. Fred Sharpe says: Wall paper trade excellent. Better this year than ever. Other lines as usual.

In reply to enquiry we learn the following:
INGERSOLL, June 2nd, 1886.

DEAR SIR,—Yours of 31st to hand. I have disposed of my Bothwell business, having taken unto myself a wife, thinking that one store and one woman would be all that I could manage properly.

There is no business news in town that I know of of any interest to the trade. Things in our line are still stationa(e)ry. Yours, W. C. HOLLAND.

Oliver C. Watson, formerly with D. McMaster, has commenced business in Sarnia in our line.

W. H. Parsons, Port Hope, has sold out to A. Robinson, of Belleville, who also carries on business in Ingersoll. A. Robinson jr. will manage the Port Hope business.

The late proprietor continues to deal in pianos and organs in the old store.

"Eastern Man" writes us that he found out when he bought his business from his predecessors that they had been in the habit of, as a bait, cutting on the prices of weekly Canadian papers. Thus, two one dollar papers for \$1.65. Others have got into the habit, so it is hard to increase the price. The argument used by the dealer was that more business would be done. But then, says our correspondent, so many papers (sold

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BOOK, NEWS, AND COLORED PAPERS.
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at a bare margin) so occupy the purchasers' time that there is no leisure for book reading, consequently no books purchased.

Well, some people as long as they do a large volume of business are content; profits of no moment.

The Education Department orders that Creghton's *Epoch Primer of English History*, authorized in 1879, Edith Thompson's *History of England*, authorized in 1877, and Collier's *History of the British Empire*, authorized 1867, be removed from the list of authorized books on and after the 1st day of July 1887.—*The Educational Weekly*.

This should be ample time to dispose of these books.

In the United States there is a decided boom in lawn tennis, and being the latest craze is in a measure displacing, at least for the present, other out-door sports in which ladies join. Contrary to the general idea orders for croquet continue to be large.

After ten years' trial playing cards are still used largely in the United States for advertising business. brewers and tobacconists are the chief users. Each card has the advertiser's name and business on the back.

MOVE WITH THE TIMES.—We are pleased to notice that J. H. Gallagher, book and notion dealer, is one of our most progressive young merchants. He believes in "moving with the times." The new plate glass front just completed in his store in the Rennie block is an evidence of his progressive qualities. Mr. Gallagher opened with a small stock in July, 1885, and since then has had to have his store enlarged to meet the demands of his steady increasing business. The great secret of his bargains and success in business is that he sells for cash, and asks only small profits on his goods.—*Napanee Beaver*.

"Yes," said the bookseller; we have a great deal of fun in our line of business; but I presume a great many of the things that seem funny to us would not strike the ordinary observer as specially amusing. For instance, a person came in, the other day, and wanted to know the price of a set of Mr. Waverley's novels. Another asked for a list of David Copperfield's works in paper bindings. A lady, looking for something to read, was recommended by one of my clerks to try something of George Eliot's. 'He is a good writer,' said she; 'I have read a number of his works, and like them very much.'—*Exchange*.

NOT THAT KIND OF A HEN.—The Rev. Dr. Hayden of our city (Cincinnati) published a book on "Lay Effort." This book being called for in one of our large city bookstores, the clerk informed the customer they were out of that book, but could give him something on the same subject, at the same time bringing him a book on "Poultry."—*W. A. Ingham*.

A NEW STYLE OF PEN.—Iverson, Blakeman, Taylor & Co., 703 Broadway, are introducing a novelty in the way of pens that will please many people. The peculiarity in these pens, for which an application for patent is now pending, is the manner in which

READY.

Fall and Christmas Samples

OF

FANCY GOODS,

TOYS, DOLLS, GAMES,

China Ware and Novelties

OF ALL KINDS,

Now ready for inspection of the Trade.

TRAVELLERS ON THE ROAD.

The Trade visiting Toronto will kindly call and see the immense assortment.

NEWS DEPARTMENT

now in running order. A share of your orders would be promptly attended to.

WILLIAM BRYCE,

31 Front Street West,

TORONTO.

Branch at London.

the point is finished up. The point is not exactly a stub, nor yet is it sharp, but it is rather a cross between the two styles. It is in fact rounded, the peculiarity of the point being due to grinding. In the process of grinding also the edges are ground away for nearly eighth of an inch from the extreme point, making the end of the nib narrower, and preventing the ink from flowing clear to the point and dropping off, except when the pen is put to the paper. This style has been christened the "Iridium point," and is intended for mercantile use and rapid writing.—*Exchange.*

On the 1st of May, A. L. Bancroft & Co's handsome five-story brick structure at No. 721 Market street and the entire stock were destroyed by fire. This firm was the most extensive manufacturing wholesale and retail stationer and bookseller on the Pacific Coast. The loss of Bancroft & Co. by the fire amounts to considerably over half a million of dollars, and the insurance upon the building and stock was about \$200,000. By the prudence and foresight of H. H. Bancroft, senior member of the firm, in recently erecting a fireproof building at 1538 Valencia street, and removing his library thereto, the latter is yet safe. This loss of this collection of book and manuscripts, many of them of great age and value, would have been irreparable.

Referring to this *The Publishers' Weekly* says:—The fire which recently destroyed the printing establishment of Mr. H. H. Bancroft, the Pacific Coast historian, we are glad to learn, will fortunately result in no interruption in the work of the historical department. The loss, which was a heavy one, fell almost entirely upon Mr. Bancroft, and the first volume of the "History of Oregon," the plates of which were destroyed, cannot be issued as soon as was hoped. The plates of seven other volumes were destroyed, and also an entire edition of a biography of Porfirio Diaz, by Mr. Bancroft. The next volume in the historical series will now be "California," Volume V.

A book store in good location in Toronto will have nothing over a 50-cent book in the place. They say "people don't come here for high-priced books."

A leading Hamilton house has given up Christmas cards. Too little room and more time needed to show other holiday goods.

A disastrous fire occurred in the large brick and stone structure at the corner of Congress and Wabash avenue, Chicago, May 26th. The loss will approximate \$1,000,000. The building was filled with material of the most inflammable description. The occupants were, Belford, Clark & Co., publishers, whose loss will be \$300,000; Van Antwerp, Bragg & Co., in the same business; Donohue & Henneberry, bookbinders; R. H. Teal & Co., lithographers, and the Central Lithographing Co.

A. D. F. RANDOLPH & Co., as already noted in brief, have removed to a larger and more commodious store on the south side of West 23rd Street, at number 38. The interior arrangement of the new premises has been modelled on the plan of the old store so endeared to the hearts of scholars, clergymen, teachers, and literary connoisseurs for upward of ten years.

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These Pens have a national reputation for uniform excellence comprising the essential qualities of ELASTICITY, DURABILITY and EVENNESS OF POINT. They are unsurpassed for correspondence and business purposes. A sample card of the Special numbers, 4 PENS, will be sent for trial on application to

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BUNTIN, REID & CO., or BROWN BROS., TORONTO.

The greatest attraction of that well-stocked bookstore was always the genial, scholarly head, and it goes without saying that, under his direction, the new quarters will soon assume the inviting, home-like look always mentioned by those fortunate enough to spend some of their choicest hours in the companionship of Mr. Randolph and his carefully selected treasures. And yet we think that for some time to come the "old corner" will be referred to with a sigh of regret for its pleasant memories and happy associations.—*Publishers' Weekly.*

The firm of George W. Carleton & Co. has been for several years composed of himself and Mr. George W. Dillingham, who was for a long time his head clerk, and who learned the business with Crosby, Nichols & Co., Boston. The retirement of Mr. Carleton leaves Mr. Dillingham at the head of the firm, which is now changed to G. W. Dillingham & Co. *Publishers' Weekly.*

B. C. S. & P. Co.—The book and stationery establishments of Messrs. T. R. Pearson & Co., New Westminster and Vancouver; J. B. Ferguson & Co., Victoria; and the printing and publishing concern of D. Robson & Co, have been formed into a joint stock company, with a paid up capital of \$50,000, under the name of the British Columbia Stationery & Printing Company (Ld). The head office of the company is New Westminster, and at the first meeting of shareholders the following officers were elected: President, D. Robson; secretary, T. R. Pearson; general manager, J. B. Ferguson; deputy-managers, J. A. Hart and T. R. Pearson. It is the intention of the company to continue the establishments at New Westminster, Victoria and Vancouver as heretofore, and with forces united it is anticipated that the facilities for business will be greatly simplified and increased. Speaking of this new company the *Victoria Colonist* says; "All the gentlemen are practical stationers and full of energy, and we predict for the new organization a bright and very prosperous future." The *Times* says: "The new company will be a very strong organization, and with the management above named should be successful."—*The British Columbian.*

Nowadays a moderately handsome bronze inkstand can be had for \$75. Nothing gaudy, you know, but just neat and nice, suitable for an office-boy's desk. As a suitable accompaniment for it a Japanese leather writing tablet can be secured for \$30, while as a small article to be near at hand a bronze pen-rack may be purchased for \$14.

Seals can now be had of clear cut glass, the initial being engraved in the glass as in metal, or with handles of tiger's eye, or fancy stone.

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The Metis Spy of the late N.-W. Rebellion.

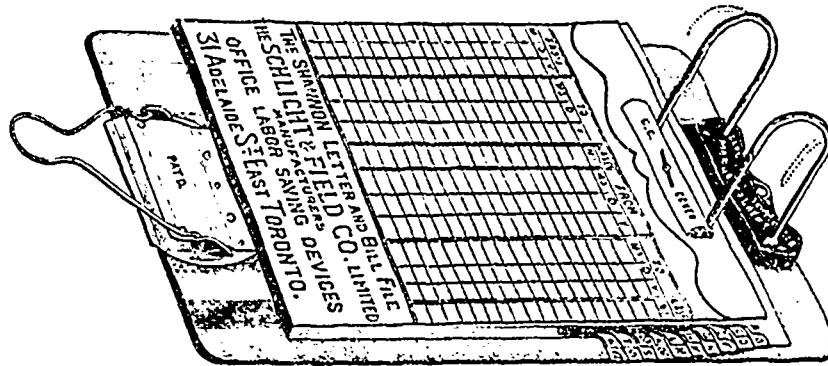
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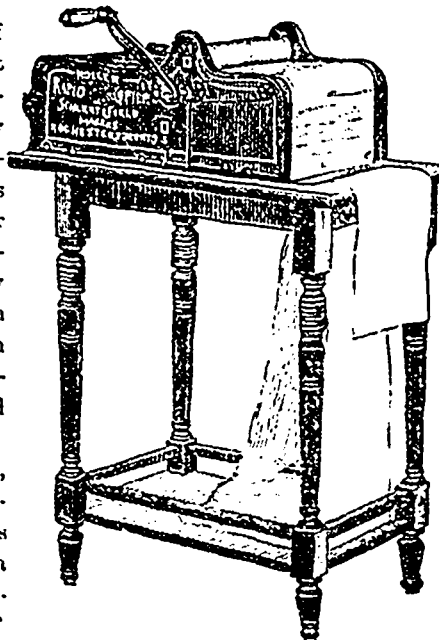
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| A Comprises Board, Arch, Index, Perforator, and Compression Cover..... | \$2 25 | \$2 40 |
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