

# THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, APRIL 10, 1896.

No. 15

Manufacturers by Special Warrant  
To Her Majesty THE QUEEN




## COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**  
**TWO GOLD MEDALS**  
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862      Only Silver Medal Paris 1875  
Only Medal Dublin 1865      Grand Gold Medal Moscow 1872 &c




HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

## Kippered Herrings

The recognized leading Brand in all the markets of the world.



- Fresh Herrings
- Herrings in Tomato Sauce
  - Herrings in Shrimp Sauce
  - Herrings in Anchovy Sauce
  - Herrings a-la-Sardine
  - Preserved Bloaters, etc.

**SALT HERRINGS IN KECS. "CROWN" BRAND.**

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

### MARSHALL & CO.

Spring Garden Works, ABERDEEN, SCOTLAND.

### Walter R. Wonham & Sons

Sole Agents for Canada, MONTREAL.

VARSIY CIGAR 5c. THE BEST IN THE MARKET

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

## OX TONGUES

We think we know how to put Ox Tongues in cans just a little better than anybody else in the business. There is an art about it; the delicious juices have to be retained, and yet the tongue must be cooked sufficiently, so it will keep. Home cooking is very good; some housekeepers excel in this line. But we are safe in the assertion that no housekeeper on this continent can cook a tongue so it will have the delicate, delightful flavor that ours have. We don't sell our tongues cheap, but they are worth all the money we ask. The yellow label and the Helmet Brand on each can will serve to distinguish our brand.

Manufacturers' Agents,  
**JAMES HAYWOOD**  
 Toronto  
**J. L. WATT & SCOTT**  
 Montreal  
**J. HUNTER WHITE**  
 St. John, N.B.

**Armour  
 Packing  
 Co. . .**

Kansas City,  
 U.S.A.



**You Like the Shine  
 And so do I.**

It is the very best I ever got; look at my belt and feel how soft it is.

**That Polish does not crack or rub off, and once done it will last a week.**

All I do when dust or mud gets on them is brush it off and the shine is as good as ever. It keeps my boots soft and they seem to set to the shape of my feet better since I commenced to use

## YUCAN OIL BLACKING

A new pair of shoes in a day feel like as if I had worn them a month. I would not be without YUCAN for twice its price. Every man on the force is using it with the same satisfaction.

For sale by all wholesalers, or

**The F. F. DALLEY CO., Ltd.**  
 Hamilton

## TANGLEFOOT

### Sealed Sticky Fly Paper

PRICES FOR 1896	REGULAR.		"LITTLE."	
	One Box	45 Cents	One Box	18 Cents
One Case	\$4.00	One Case	\$2.10	
Five Cases	3.75			
	10 Boxes in a Case.		15 Boxes in a Case.	

## THE DIFFERENCE

- TANGLEFOOT Does Not Leak at the Edges
- TANGLEFOOT Does Not Soak Through the Paper
- TANGLEFOOT Does Not Spoil Over Winter
- TANGLEFOOT Does Not Allow Flies to Escape
- TANGLEFOOT Has the Only Serviceable Holder

**Holdings** Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.



# Standard Goods THE Best to Handle

FOR  
**PURITY**

## Bi-Carbonate of Soda

FOR  
**STRENGTH**



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**  
"New Process" Soda, finest on the market.



# Pure Castile Soap

## RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Lion Rouge;" quality never varies.

# Fry's

## 100 PRIZE MEDALS

HIGHEST HONORS AT CHICAGO

Always Reliable.



Purveyors of Chocolate to Her Majesty the Queen by Royal Appointment.

It pays to sell them.



Agents for the Maritime Provinces, Ontario and the Northwest.

**A. P. TIPPET & CO.**  
MONTREAL and TORONTO

**F. H. TIPPET & CO.**  
ST. JOHN, N.B.

# The St. Lawrence Sugar Refining Co.

LIMITED

## MONTREAL

Laboratory of Inland Revenue,  
Office of Official Analyst,

MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

**99**<sup>99</sup>/<sub>100</sub> to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.

Prof. of Chemistry and Pub. Analyst,

MONTREAL.

## The only Magic . .

necessary to make your Crockery Department a success is an assortment of the right goods, that is to say, of our goods. They are right in quality, shape, finish, and price. They hold their own against all competition, either home or foreign.

Send for Our List.

**Brantford Stoneware Mfg. Co.**

BRANTFORD,  
ONT.

OTHER SPECIALTIES.  
NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA



MEDALS AND DIPLOMAS.  
PARIS  
SYDNEY  
MELBOURNE

CANADIAN SPECIALTY CO., Toronto.

ROSE & LAFLAMME, Montreal.

WORKS : LONDON, W.C.

# SILVER DUST WASHING POWDER

Is silvery in more ways than one. It has many "sterling" qualities and can put more silver in your pocket in a week than you think. Do you know how much profit there is on a package? If you don't you ought to lose no time making enquiries.

**SILVER DUST MFG. CO. - HAMILTON, ONT.**

Packed in beautiful **White Opal Jars**

FOR  
COTTAGE  
AND  
PALACE



FOR  
CRUISE  
AND  
CAMP

Fresh Stock  
Just to Hand

THE HUDSON'S BAY CO., Winnipeg

## A Great Trio



Agents **ROSE & LAFLAMME**

400 St. Paul St., MONTREAL

# Canada for Canadians

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Apart from the sentiment involved, there is no need of going to Great Britain or foreign countries for goods which can be just as well supplied by the home manufacturer.

## EDDY'S SAFETY MATCHES AND WAX VESTAS

are made by skilled workmen from the very best material. Special care is taken to produce a perfect match not affected by our severe climatic changes.

We claim that Eddy's Matches are the best in the world, and therefore the best for use in Canada.

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The **E. B. EDDY Co.** Ltd.  
HULL

318 St. James St. - MONTREAL  
38 Front St. West - TORONTO

AGENTS: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;  
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;  
James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.,  
Sydney and Melbourne, Australia.

# We have made a study

of Ham Curing for years, and we offer goods that are worthy of your confidence—Hams that are well ripened and mellow. No "porky" flavor about them—that is the exclusive property of "just as good" brands.

The **GEORGE MATTHEWS CO., Ltd.** Ham and Bacon Curers Ottawa and Peterborough  
 Letter Orders Filled Promptly.

CRESCENT BRAND

**BRUNNER, MOND & CO., Ltd,**

NORTHWICH, ENGLAND

MANUFACTURERS OF



**BICARBONATE of SODA**

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

**SODA CRYSTALS**

Of the Finest Quality.  
 In Barrels and Drums.  
 Orders for direct importation from  
 the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL  
 SOLE AGENTS FOR THE DOMINION OF CANADA

# On its own merits



**SELLS  
 WELL**

**BUY IN SMALL LOTS AND OFTEN.**



## You Want the Best

But you don't want to pay exorbitant prices. When a good thing is brought directly before you it appeals to your business tact and judgment. When you see a bargain you know it—or ought to know it—and then is the time to buy.

**Our Idea** this week is to remind you of the splendid values we are offering in all grades of High Quality Teas—teas that have been purchased at the lowest rock-bottom point of the market, and with an eye to the special requirements of Canadian consumers. We have bought the teas right and offer them at prices that show a good margin to the retailer and bring expressions of delight from his customers—that's what you want.

## Ceylons, Assams, China Blacks And Indians

In these we offer unexcelled advantages to the buyer, and all we ask is that you give us an opportunity of showing what we can do. We have a fine line of **Young Hysons and Japans** to retail at a quarter, and please every time.

**W. H. GILLARD & CO.** Wholesalers Only **Hamilton, Ont.**

*In Spring  
and Summer*

Mince  
Pies  
Made  
From



## WETHEY'S CONDENSED MINCE MEAT

are just as tempting and delicious as in  
Fall and Winter.

**J. H. WETHEY** - St. Catharines, Ont.

**Not CHEAP, but GOOD!**



As a proof that the quality of our goods is recognized by the trade, we would mention that we have sold all our vegetables and have only a few fruits left.

**W. BOULTER & SONS** Picton  
Toronto  
Demorestville



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, APRIL 10, 1896

(\$2.00 per Year) No. 15

## DROPS FROM THE EDITOR'S PEN.

Vacillation does not facilitate trade.

Careless habits cost money and remorse.

The clerk is usually what the merchant makes him.

Bad weather and bad politicians are Canada's bane just now.

Industry reaps its own reward, and, not infrequently, honors besides.

Every merchant should be a molder—a molder of his customers' tastes.

If half the intentions were put into action business would be in a millennium.

The grocer who has sand in his backbone is not likely to put sand in his sugar.

Intermittent advertising, like intermittent fever, is not a thing to be encouraged.

A well-dressed window is a standing invitation for people to come in and buy.

The successful merchant may not necessarily be a pugilist, but he must be a fighter.

The office of the house organ is to play tunes that will suit its maker the live-long day.

The wide-awake merchant is he who aims to educate his customers as well as his salesmen.

The versifying young man is not usually good for business, but the versatile young man is.

Without bookkeeping the merchant cannot enter into that rest which comes of successful business.

Even were he to lie in a vat of lye the lying advertiser could not avoid getting "played out."

Manitoba has got rid of its big crop of ice and snow, and is beginning to talk of big

crops of cereals. Those Manitobians are great people for big things.

Business properly selected and properly conducted is not a lottery: it is an ensured success.

What this country needs is more legislation in the interest of trade and less in the interest of party.

The fool is not content to let cash slip away from him, but precipitates its going by throwing it away.

As much politeness should be shown in asking the wants of customers as in asking for a lady's hand.

Business pirates cannot always sail under false colors, for the colors under which they sail are not fast.

Persistent pushing builds up dislike in the breasts of penurious competitors as well as success in business.

Cancelling orders without good and sufficient reason is to court the cancellation of your name for honesty.

Because failure is met on one tack it is no reason why the business ship should be allowed to drift on the rocks.

If thought were generated by the action of the tongue what brilliant thinkers the country would have at Ottawa!

Honorable success can no more be won by dishonorable methods than can turnips be raised by planting carrot seed.

The window may not be a reflection of the store, but where there is a dirty window people will look for a dirty store also.

The Retail Grocers' Association of Paterson, N.J., is offering a reward of \$500 for the apprehension of a murderer. Would it not be well to offer a similar sum for the discovery

of those who are murdering prices? It would be more compatible with the office of a grocery association, anyhow.

A merchant, clerk, or anybody else who cannot stand teaching will never be able to stand before the world as a type of success.

A bargain is a bargain only when you can sell it or require it. A dollar article is dear at ten cents unless it has utility for you.

Persons who jump into positions they are not qualified to fill usually have to jump down again. Men, like water, find their level.

Fire insurance does not prevent a man's business being licked up by the flames, but it prevents the flames kicking him out of business.

Merchants cannot afford to spend much time or money on horse racing. The race for business demands all their time and all their money.

One does not require to be a clairvoyant to see that many of the politicians now in Parliament will be political bankrupts after the next general election.

The country store is an ancient institution, but it promises to be flourishing like a green bay tree while the city store is withering in the blast of the department store wind.

The ranks of the world's famous people would soon be swelled if fame could be reached by flying and not by climbing. But he who would succeed must climb, and that pretty hard too as a rule.

It is said that the department stores are at the back of the movement which is agitating the United States for a one-cent letter postage. It is quite possible. A one-cent rate would mean a reduction of 50 per cent. in the cost of postage, quite an item to the department stores, who use the mails extensively.

### HOW HE KEPT BOOKS.

"TALKING about bookkeeping," said Milt Brisbane to a reporter, "there used to be a man in Yankton whose system of bookkeeping accounts was wonderfully efficient. He kept a hotel, and he could neither read nor write. He did not know how to spell his own name, but he did a thriving business, and collected every dollar of his accounts. Once, years ago, when I first came to this country, I went to his hotel, and stopped there two weeks. When I left he presented me with a statement of what I owed him, and it was a curiosity. He had copied it from his ledger.

"At the top of the sheet there was a rude picture of a soldier on the march, and after it three straight marks. Then there was a scene, showing a man at a table, eating. Then appeared a bed with a man in it. In the amount column there was a picture of a doll, and after it the two letters RS. After the picture of the man eating there were 42 marks. After the view of the man in bed there were 14 marks. I looked at the account, then at the proprietor, and told him it would take me a week to answer that conundrum. I was completely stumped, and when the hotelman deciphered the account for me, it was this:

"The picture of the soldier meant March, and the three marks supplied the date, March 3, when I began boarding. The man at table, with 42 marks after it, indicated that I had eaten 42 meals. The man in bed, with 14 marks, showed that I had slept in the bed 14 night. The doll with the RS after it meant 'dollars,' and in the figure column appeared the figure 14, which was the amount I owed him. And it was a true bill."—Michigan Merchant.

### A HINT TO MERCHANTS.

EDITOR GROCER,—This week's issue of THE GROCER is just to hand, and, like all other numbers, I find it full of valuable information such as every dealer requires, and which is impossible to get except through a live journal like THE GROCER. The trade have good reasons to be proud of their organ. And so they are. I have just written after samples of a special line I saw advertised in this issue. I mentioned THE GROCER. I would suggest to other merchants to do likewise when ordering goods or samples when indebted to this valuable journal for the information. I believe that it is pleasing to advertisers to have evidence that a well displayed advertisement in a trade paper like THE GROCER always brings good results. In this way merchants can help to make THE GROCER still more popular, if that is possible, as a trade journal.

Yours, etc.,

A. BRAND.

Embros, April 3, 1896.

REMARKS: THE CANADIAN GROCER thanks Mr. Brand for his unsolicited testi-

monial. We will try to merit his good opinion. Regarding his suggestion that merchants should mention this journal when ordering goods because of an advertisement or notice in THE GROCER is timely. A great many already make it a practice of doing so, but we fancy there are a great many who do not.

THE EDITOR.

### THE BEST GROCER'S BOY.

I saw the best grocer's boy last week that I ever saw and ever expect to see, says a writer in The Grocery World. He was employed by a grocer way out in the wilds of central Pennsylvania, and practically ran the store. That's right. I happened to be in this store on business, and the first thing that impressed me was this boy. The grocer was sick, had paralysis, and couldn't even hobble around. The boy waited on customers, charged the accounts in the book, wrapped up the packages, and then delivered them while the grocer's wife tended store. His business-like aspect impressed me so that I wanted to talk to him.

"Here, stop a minute, I want to talk to you," I said, as he passed me.

"Ain't got time," was his laconic reply, and I didn't get any conversation after all.

While the boy was gone on one of his delivery trips I questioned the grocer's wife about him.

"I don't know what on earth we would have done without Jim," she said. "My husband was taken down, and I didn't know much about the business. But Jim took right hold, and has really run the whole store ever since. He does everything in the store, and even makes out the bills and collects them. Jim gets the money, too," she added, which is worth mentioning.

"Has the boy been able to hold all your husband's trade?" I asked.

"Why, Jim has really gotten new trade himself," she said. "He's only fifteen, but Jim's got the making of a splendid business man in him."

How many Jims are there in the world? Hard to get, aren't they? My chief reason for publishing this is the hope that it will somehow get before some other store boy or clerk and stick in his noddle.

### CHARITY BEGINS AT HOME.

But in some cases it steps abroad, for we see by the report of the trustees of the Berlin and Waterloo Hospital Trust an acknowledgement to the E. B. Eddy Co., of Hull, of a substantial donation of indurated fibre-ware. If we thought the Eddy Company would take it as a joke, and not, as appears to be the fashion just now, institute a libel suit against us, we might suggest that, perhaps, evidently they think that as "charity covers a multitude of sins" it's a good plan for them in this cold spring weather not to go about naked.

### EUROPEAN SUGAR IMPORT DUTIES.

FRANCE—On foreign raw sugar yield more than 98 per cent. the duty is 72 francs per 100 kilos, which is 6.31c. per lb. Refined sugar minimum duty 6c. per lb., while other grades pay 7.88c. per lb. and 7.45c. per lb. Molasses from the French Colonies for distilling purposes is free. Best syrups from other countries for distilling are taxed 009½c. per degree of saccharine.

GERMANY—Sugar and molasses, syrup, etc. from foreign countries pay 3.90c. per lb. duty, with certain authority by the administration to reduce this to 2c. per lb. when the foreign sugar is forwarded under its supervision to sugar factories to be worked there (new rate as proposed 4¼c. per lb.)

AUSTRIA AND HUNGARY—Raw sugar inferior to No. 17 D.S., 3.09c. per lb., raw sugar No. 17 and above, 4.11c. per lb.; refined sugar, 4.11c. per lb.; sugar solutions, etc., 3.09c. per lb.; syrups and molasses, glucose, etc., 1.25c. per lb.

BELGIUM—Duty on Indian and beet sugar, 3.94c. per lb.; candy, first class, 5.30c. per lb.; second class, 4.80c. per lb. Refined in loaves, granulated, etc., below No. 18 D.S., 4.36c.; syrups, etc., containing less than 50 per cent. sugar, 1¼c. per lb.

HOLLAND—Sugar produced from foreign cane is taxed with 4.80c. per lb. duty.

RUSSIA—Duty on raws, 6.64c. per lb.; refined, 8.88c. per lb.

ITALY—Duty sugar, second class, under No. 20 D.S., 7.07c. per lb., if polarising not over 98 degrees first class, 8.35c. per lb.; Indian, first class, 5.70c. per lb.; second class, 2.25c. per lb.

SPAIN—Duty on foreign sugar, 4½c. per lb.; Spanish colonial sugar, 2.94c. per lb.; Peninsular sugar, 1.75c. per lb. — Sugar Trade Journal.

### TROUT FISHING REGULATIONS.

An order-in-Council has been issued at Ottawa rescinding the various clauses of the general fishery regulations, fixing the close seasons for trout and land-locked salmon in Nova Scotia, New Brunswick and Prince Edward Island, and substituting the following clause: "In the provinces of Nova Scotia, New Brunswick and Prince Edward Island no one shall fish for, catch, kill, buy, sell or possess any speckled trout, salmon trout, grey trout, white trout, lake trout, winanish, toag, land-locked salmon, or any other kind of trout from the 1st day of October to the 31st day of March in each year, both days inclusive."

Another clause is added, applying to the same provinces, permitting trout fishing through the ice for domestic purposes for ten days after the expiration of the close season.

# We Want Your Attention.

Why do you allow your Tea and Coffee customers to get away from you? They can all be **saved** by your handling our goods. We want merchants to send to us for samples and prices. You can then find out whether you are doing as well as you should.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.  
WHOLESALE GROCERS

## HAVE YOU TRIED American Flaked Oats?

Put up in cases containing 36 packages, each 2-lbs.  
Pays the retailer well, and is a quick seller.

ASK OUR TRAVELLERS ABOUT IT OR WRITE US DIRECT.

JAMES TURNER & CO. Hamilton

## We Are Offering

Extra Quality Cleaned Currants  
Fine Quality Case Prunes  
Choice Quality Pulled Figs  
Seal Brand Salmon

Extra Quality Selected Valencias  
Choice Quality Dried Peaches  
Nimpkish River Salmon

LOWEST PRICES FOR THE BEST GOODS.

BALFOUR & CO. HAMILTON.

# Currants

JUST ARRIVED

PRICES LOW

## FINE FILIATRAS

In barrels, half barrels, cases  
and half cases.

## CASALINA PATRAS

In half cases.

## JUPITER VOSTIZZA

In half cases.

## AMBROSIA

In cases and half cases.

**H. P. ECKARDT & CO.**

 Wholesale  
Grocers,

**TORONTO**

### IRISH AND DANISH BACON.

THE "manifesto" of the Bacon Curers' Defence (Irish) Association has been issued and does not bristle with those wild amenities so familiar in the Irish press. It is usual in some of the newspapers in that country to refer to a party with whom they don't agree as "ruffians," or something of that sort. They might do well to take a leaf out of the book of the B. C. D. A. *suaviter in modo, fortiter in re*. The manifesto is a mild, gentlemanly epistle, and perhaps for that reason has not attracted that attention it deserves. Nominally the writer is W. B. Bennett, of Waterford, the secretary to the association, and he successively discusses the subjects of (1) the recent correspondence in the newspapers accusing the Irish packers of responsibility for the existing depression; (2) the assistance given by the association to Irish farmers; (3) competition; (4) the co-operative factory idea; (5) the inferiority of the Irish pigs to Danish, which are cutting out Irish cure in the English markets; (6) the question of maintaining fairs and markets. The letter winds up thus:

"The point of special interest to Ireland at the present moment is whether she can compete with Denmark in raising pigs, and in this connection I may mention that the average price paid by Danish co-operative bacon factories in 1895 was 4s. to 5s. less

than the average price paid for pigs in Ireland in the same year."

Doubtless the Irish trade is passing through the worst crisis in its history at the present moment, and the position of affairs is not likely to be improved by the amalgamation of the pig jobbers and pork butchers with the avowed intention of "fighting" the merchants. Such a policy seems suicidal, inasmuch as while all this disturbance is going on the Danish cures are landing ever increasing quantities of bacon in England.

Common report, however, has it that this is only accomplished at enormous loss, and if this be true, the Irish packer may in time be able to drive the Dane from England, and thereby emulate Brian Boru, who performed a similar feat in the days of yore when the Dane tried to own the Emerald Isle.

Our Hibernian friends must not imagine that they alone are affected by this extraordinary and unlooked for competition. American exporters extend them a cordial handshake and beg to assure them of the fact that they are "in the same boat."

On this side we regard the competition as serious for the moment, but are not pessimistic as to the future.—National Provisioner, New York.

Wisdom is it for a young man to aim to be a great merchant, but foolishness is it for him to aim to be a great monopolist, with all the trade of the community his alone.

### A PRETTY DEAR TEA.

A sample of tea grown in Summerville, S. C., was shown to-day by Messrs. Williamson & Dutton, who obtained it from the grower, a gentleman of means who is making tea growing in the United States a hobby, and who is said to have the only tea garden in this country. He produced 300 pounds last year at an average cost of \$4 per pound, but expects eventually to get the cost down to a figure that will admit of competition with the imported article.—N.Y. Journal of Commerce.

### HE GOT EVEN.

"This bill," protested the grocer at the gas-office window, "calls for \$2.64 for gas burned in June, and there wasn't anybody in the house during the entire month to my certain knowledge."

"The meter tells a different story, sir," replied the cashier at the gas company's office, "and we have to go by the meter; \$2.64 is right."

"Well, I'll pay it," said the grocer, taking out his pocketbook with great apparent reluctance. "Your name, I think, is Ruggles. Here is your grocery bill for last month amounting to \$2.96. We have called your attention to it several times, but you have always refused to pay it on the ground that you did not know any groceries were furnished you by us during that month. It wasn't our fault if you didn't know it. The books show that the groceries were ordered, and we have to go by our books. The difference is 32 cents, and if you will just hand over the amount—"—Grocery World.

## No Sulphur Match on Earth

.. CAN BEAT OUR ..

**SOVEREIGN BRAND**

We guarantee them to be A1.  
Freight charges allowed on 5-case lots.

**H. A. NELSON & SONS**
**TORONTO**

# Young Hysons

We desire this week to draw your attention more particularly to these Teas in the lower grades. Our travellers will be pleased to show you the values we are offering. Nothing equal to them on the market.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

## JUST ONE

In every line of business there is always one best. There never can be two. We have the facilities for turning out the best **Mixed Cars** of cereal goods to be purchased anywhere.

Our Flours, Rolled Oats, Cornmeal and Split Peas are **THE BEST . . . .**

THE TILLSON COMPANY, Ltd., - Tilsonburg, Ont.

## When a Man . . .

Comes to you and asks for a brand of Canned Salmon that you can recommend, you are always safe in handing over

### **FLAG-SHIP SALMON**

Backed by the Packers' Guarantee and your own knowledge of the goods you have nothing to fear. There are no better goods than ours.

ROBERT WARD & CO., Ltd.  
Sole Agents  
VICTORIA, B.C.

## Canadian Pacific Packing Co.

LULU ISLAND, B.C.

## HINTS TO BUYERS.

**S**MITH & KEIGHLEY have a shipment of fine Cassalina Patras currants, in half cases, arriving. The fruit is expected here in about a week, and a large quantity of it has already been sold to arrive.

H. P. Eckardt & Co.'s package tea "Ludella" is making a big hit.

"W. H. G." blend coffee, sold by W. H. Gillard & Co., is having a ready sale.

H. P. Eckardt & Co. have a splendid line of Ceylon teas just arrived.

"Golden" Thistle haddie (flat tins) is in stock with the Eby, Blain Co., Ltd.

H. P. Eckardt & Co. are making a special drive in 3-lb. tins Burford apples.

A. E. Richards & Co. of Hamilton, report large sales of the new East India pickles.

An excellent quality of Unicorn prunes is being offered for sale by W. H. Gillard & Co.

T. B. Escott & Co., of London, are receiving from California direct a car of evaporated peaches.

Balfour & Co. report an increasing demand for their "Viking" blend black tea, to retail for 25c.

The Eby, Blain Co., Ltd., have a good line of syrup in barrels and half-barrels, at a low figure, just arriving.

John Sloan & Co. are in receipt of a shipment of "Extra Faultless" canned goods, consisting of beans and corn.

Several invoices of Ceylon and Assam teas are just to hand with Lucas, Steele & Bristol at prices ranging 17 to 19c.

Balfour & Co. expect to fill their back orders for "Barracherra" very soon, a consignment being on the way.

Corned beef is advancing, and Lucas, Steele & Bristol advise their friends to purchase at present low figures they are offering.

T. B. Escott & Co. have arriving in a few days a carload of proof spirit vinegar from one of the largest factories in Canada.

Dawson & Co. received a carload of Valencia oranges on Tuesday and they expect another on Saturday.

McWilliam & Everist have arriving daily shipments of Louisiana strawberries, and asparagus and cucumbers.

Hugh Walker & Son, of Guelph, this week received a car each of fine bananas and fancy lemons, and a shipment of Valencia oranges.

The Windsor Salt Co. are putting a new label on their table, dairy, and cheese salt barrels. It is round, and is handsomely lithographed.

The non-sulphurous parlor matches made by the E. B. Eddy Co., of Hull, have had several improvements added to them of

late. They will not extinguish so readily owing to a solution the stick is dipped in. They will light easily and the sticks are of a perfectly uniform size.

T. B. Escott & Co. are receiving from New York a carload of bicarb. soda, "Pearl White," which they will offer at about the same price as ordinary grades.

The Eby, Blain Co., Ltd., have received a second shipment of Meyer's (London, Eng.) potted meats, 5c. retailers.

The "East India" pickles offering by Lucas, Steele & Bristol, packed 1 doz. in a case by Williams Bros. & Charbonneau, are meeting with good sale.

Geo. Watt & Sons, Brantford, have just received another consignment of "Golden" finnan haddies. Their customers prefer them to any other brand.

W. H. Gillard & Co. are in receipt of a large shipment of currants, comprising Filicatra, Patras, Paradise and Haycastle, in cases. The fruit is fine in quality.

Ewing, Herron & Co. want agents for their high-grade "Club" coffee in all large cities and towns in the country. Here is a chance for a live dealer to handle a good line of goods.

Laporte, Martin & Cie., Montreal, are commencing their regular spring clearance of canned goods of many leading brands. Buyers will be quoted on request on some bargain lines.

A carload of blue sounds big, but this is really the quantity of Keen's Oxford blue which Frank Magor & Co. received recently in order to meet the spring enquiry for this genuine favorite.

The sale of Knox's gelatine is increasing, say A. E. Richards & Co. These gelatines furnish the merchant good profit and are the best values offered. These goods cannot help but become popular.

Frank Magor & Co. report another shipment of Southwell's new season's orange marmalade, both for Montreal and Toronto. These goods are meeting with greater favor all the time.

F. Choat, representing Joseph Tetley & Co., will be on his way to the Lower Provinces in the course of a few days. Keep your orders until he shows some of his bargains in blended teas.

W. H. Dunn, Montreal, says that he has a line of goods worth the attention of confectioners and grocers in "Seely's Fruit Juices" for flavoring. He is making a drive on them at present.

T. A. Lytle & Co. have just received a large consignment of Eastern Townships maple syrup. They have the reputation of handling nothing but the purest. If you want any write them at once.

T. Kinnear & Co. report the receipt of California dried peaches, bright in color, which, they state, they are selling as low as

the dark article. They have also a shipment of California prunes, which they are offering at low figures.

T. B. Escott & Co. have arriving from England a large fruit cleaning machine, to be run by steam power, capable of cleaning two tons of fruit per day. "As soon as this machinery is in," they write, "our customers may depend upon getting from us fruits properly cleaned."

W. Ryan, produce and commission merchant, Toronto, is agent this season for several well-known creameries. His daily receipts of creamery pound prints are running about 600 pounds, and these will increase as the roads improve. With the roads in good condition his receipts will run about 1,800 pounds daily.

## PERSONAL MENTION.

Mr. Henry A. Ernst, formerly with H. P. Eckardt & Co., covering the Grand Trunk main line west, and Goderich branch, has joined the traveling staff of the Eby, Blain Co., Ltd., of Toronto.

Mr. E. McCoy, one of Lucas, Steele & Bristol's travelers, is off the road this week. Some strange rumors are about concerning Mac's doings.

Mr. W. F. Morley, formerly one of Smith & Keighley's city travelers, has been appointed manager of the Toronto branch of Lightbound, Ralston & Co., Montreal.

Mr. Alex. Jardine, of the Pure Gold Manufacturing Co., returned on Saturday from a three months' visit to the West India Islands, in search of health. His friends will be pleased to learn that he found it, and brought it back with him.

## QUIT WORRY AT BED TIME.

Many years ago, the story is told, that a certain Board of Directors in discussing their need of a manager for their bank, came to the conclusion that the man they wanted was one who would "take the bank to bed with him." If such a man was secured it is not too much to assert that he did not survive the added strain long enough to be of the service that was expected, and the community lost a unit of value not so easily replaced. It is this taking one's business to bed with him that hurts the average busy man. The hours that should be given to lighter matters are cumbered with the shackles of business cares, and the longer they are worn the greater difficulty will be experienced in freeing oneself from their weighty embrace.—Maritime Merchant.

## WHAT INCREASED WAGES WILL DO

Grocer (to clerk)—If I should give you the increase of salary you desire, do you suppose so many of your relatives would die, compelling you to attend their funerals, just as soon as warm weather arrives?

Clerk: "Oh, no, indeed, sir! With the additional funds I could purchase many little delicacies that I am sure would prolong their lives indefinitely!"

# SOMETHING FOR NOTHING

Isn't business and never will be. Good goods demand good prices but good goods insure good trade—It works both ways. You pay a little more but you make a great deal more. Our goods are the best—have a large sale—are staple—well known—largely advertised—right in price.

## Carr & Co.'s Biscuits

This firm was the first to be appointed Biscuit Manufacturers to H. M. the Queen by special warrant, dated May 8th, 1841.

This firm was the first to manufacture fancy biscuits by machinery.

This firm is first in creating such an increased demand for their goods during the single year just passed. Try pushing the "Cafe Noir." It pays.

OUR OWN . . . .

### Flavoring Extracts

We make them in forty different flavors—from the natural fruits and spices—put up in from 1-oz. bottles to demi-johs. The

#### **CROWN BRAND**

These extracts are strong in their purity. We know—we make them.

### Hubbard's Rusks

Brought out by Lord Aberdeen before he resided here officially. Were soon placed on the market—were soon very popular—are soon sold when once introduced. A single trial order by trade or consumer will prove their superior quality.

Sole Agents for Canada

# ROBERT GREIG & Co.

MONTREAL

# Fancy Groceries

We have an exceptionally fine stock of these goods, direct importation, comprising

- |                        |                         |
|------------------------|-------------------------|
| French Peas            | Olive Oil               |
| French Mushrooms       | Spanish Queen Olives    |
| Nonpareil Capers       | Genuine French Sardines |
| Genuine French Mustard |                         |

The above in all sizes and all grades. The very best obtainable at the different range of prices.



Turner,  
Mackeand  
& Co.

Wholesale Grocers,  
WINNIPEG



## ALWAYS UNIFORM

THOROUGHLY TESTED IN EVERY WAY

# Snow Drift Baking Powder

No one ever complains if you sell them this perfectly pure Baking Powder.

**The Snow Drift Co., Brantford, Ont.**



OFFICE AND WORKS: **Wallaceburg, Ont.**

## The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

# FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint. Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Fersse, Winnipeg.**  
British Columbia, **Martin & Robertson, Vancouver and Victoria.**





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### THE TRADE OUTLOOK.

IT is a fact that cannot be denied: the trade of the country has not made that progress towards recovery which it was six or eight months ago anticipated it would. A great deal of disappointment finds expression in nearly all branches of trade in consequence.

If, however, instead of concentrating our vision altogether on the present, as too many are doing, we were to cast our eyes about us we would see that the cloud after all has a pronounced silver lining.

Although in an organic sense Canada and the United States are separate and distinct nations, financially and commercially they are one. Therefore, what affects the commercial interests of the one naturally affects those of the other.

During the last eight months the United States has suffered a re-action: prices have fallen, failures have multiplied, works have been closed, and business has been unsettled generally.

Trade in Canada has sympathized with the conditions obtaining on the other side. And, being in point of commercial importance and in population smaller than the United States, the Dominion naturally felt the influence of the adverse trade relatively more than would have the United States if the depression had originated in this country instead of where it did.

Now that the business tide in the United States is again rising, that in Canada may be expected to follow. In fact, business has already begun to improve in this country.

The evidence of this is seen in the increased railway earnings, the expansion of our foreign trade, and the improvement of the clearing house returns.

The slowness of payments is no doubt due partly to two things. One is the large quantities of grain which are locked up in the elevators awaiting the opening of

navigation. The other is the dulness of the lumber trade.

A well-known lumberman asserted to THE CANADIAN GROCER that the greater part of last season's make of lath and shingles and three-fourths of the lumber cut were unsold. Besides this, it must be remembered that a great deal of the lumber cut of 1894 was in the yards when the mills started up in 1895.

The condition of the lumber trade is largely due to the unsatisfactory state of affairs in the United States, that country being our chief customer in this respect.

Our total exports of manufactured wood to the States last year were valued at \$12,479,219. Great Britain came next with \$10,096,630. Compared with the previous year this was a decrease of \$803,036 in the one instance and \$1,443,470 in the other. These figures are for the fiscal year ending June 31 last.

The demand from the United States is just now practically nil, and some of the best houses over there that have been purchasing Canadian lumber have been unable to meet their paper for the same when it fell due. The senior partner of one American house who has been in the lumber trade all his life, a few weeks ago, when writing asking a Canadian mill man for a brief extension, declared that he had never, in all his experience, seen the lumber trade of the United States in such a deplorable condition.

This state of affairs must naturally reflect upon Canada. But it is reasonable to expect that in the general trade recovery that is going on in the United States, the lumber business will not be unaffected. And when the lumber trade does improve we may look for a better demand from the other side for Canadian lumber.

While Canadians can do little or nothing to hasten along the improvement in business in the United States, even were they disposed to try, it is different with their own country. By displaying a little more energy and a little more confidence they can do much to bring about increased activity in trade. And if they will look around them they will find that there is not a scarcity of material for utilizing as a basis for the creation of this confidence.

### DIRECT FRUIT STEAMERS.

There are now on the way to Montreal some 95,000 boxes of Mediterranean oranges and lemons via the steamers Fremona and Flambro. Definite details of the Messina consignments have been received. The former steamer has a cargo of 5,800 packages oranges and 42,000 lemons from Messina. She will possibly gather in 10,000 more at Palermo and other ports. The latter steamer has 10,000 packages Messina oranges and 17,500 packages of lemons, and may also be expected to collect possibly 10,000 more. There are two other steamers beside these.

### THE POTATO SITUATION.

THE potato market exhibits a more interesting condition than it has for some time. Nearly all the winter the market ruled dull, and prices about as low as they well could. Now, however, the market shows some improvement, and prices in Toronto are three or four cents per bushel higher than they were.

During the last few days deliveries have, however, been more liberal, and as a result a slight re-action is looked for.

Potatoes, however, ought to be rather good property at present prices.

These prices are first of all unusually low. On track this week there have been transactions at 22c., while this time last year the idea as to price was 65c. per bag, over 66 per cent. dearer.

Then although the crop was large last year it must not be forgotten that feed in most country districts has been scarce, with the result that potatoes have been fed to the stock in many instances.

The quantity of potatoes that have been consumed in this way no one of course can even approximately estimate. It is no doubt large. And the fact that potatoes have during the season sold as low as eight cents per bag f. o. b. cars would of itself induce farmers to feed them to stock, whether ordinary fodder was scarce or not.

When, too, potatoes rule at the price they have this winter, not as much care would be taken in looking after them, and a decrease in stocks might be counted on from this source.

At the prices ruling to-day an ordinary load of potatoes would only net the farmer from two to three dollars. Within a few days now spring ploughing will be in full operation. To coax a farmer away from his plough is no easy task, and it is safe venturing that with the price where it is to-day it is not likely that he will be induced to do so in order to bring potatoes to market at a couple of dollars per load.

It must not, however, be forgotten that deliveries from some potato points have been so far very small. But whether the farmers have many potatoes to come forward is a question the answering of which depends on a knowledge of the extent to which the stock has been fed on tubers during the winter. Then, one thing seems certain, deliveries for some weeks can scarcely be other than light, and the longer deliveries are deferred the lighter are they likely to become through continued consumption by stock and loss from decay, and mortality among potatoes that have been carelessly kept is usually large.

We still assert that potatoes look like a purchase, judging from present conditions. Between now and the incoming of the new crop is several months, and those who are inclined to speculate should exercise caution.

### BREAK IN CANNED CORN.

IT is a long time since corn occupied as much attention on the Toronto market as it does at the moment.

Ever since last season's pack came upon the market it has been about as hard to get corn to move as to persuade a baulky horse to pull. As a result of this stocks have accumulated, and to such an extent that the market has within the last week broken from sheer weight of stock and a fear that, in view of the big pack, holders would not be able to unload before the next season's goods come on the market.

When the season of 1895-6 opened, the price wholesalers paid for corn ranged from 70 to 75c. per dozen. To-day plenty of similar quality corn can be obtained from the wholesale houses at 60c., while wholesalers themselves are buying at 50c. and even less. We hear of one transaction at 45c., but this lacks confirmation. As there has been some very old stock offering it is possible that figure may have related to such goods. A large retail grocer in Toronto was last week offering corn at four cents per tin, but it had an ancient appearance, while travelers tell us that five-cent corn is quite common with the country retailers.

Every wholesaler is making corn a leader, and the result of the unusually low prices ruling is a largely increased consumption.

The total pack of corn last year is estimated at 149,000 cases. This was much larger than the previous season, and the largest on record, it is believed. But with prices so phenomenally low as they are to-day, it is difficult to say what may be the condition of the market by the end of the present season.

The figures now obtaining must necessarily induce consumption, and in fact it already has. The question, therefore, is, will the consumption develop to such an extent as to cause stocks to diminish to a point where they will cause an appreciation in values? Such is quite possible.

### CALIFORNIA FRUIT PRICES CONFLICTING.

DESPITE large receipts of cheap, inferior California fruit in Montreal, which resulted in conflicting quotations, sales agents for prime brands both of raisins and prunes found a ready sale for all they had to offer. One agent sold his cars before they arrived at the depot, and at this writing is cleaned entirely out.

Advices from the Coast cite an advance of  $\frac{1}{4}$ c. on leading brands of raisins, and the expectation is that what little remains will go into the market at even higher prices.

It is not anticipated that the receipts of inferior stock which came to hand last week will seriously affect the position of first-class 3 and 4-crown loose muscatels. The stock of both in jobbers' hands is small, and one

leading sales agent has only 50 boxes of 4-crown in stock, which is about all he can depend on, so there is little to come forward. The same remarks can be applied to high-grade Pacific Coast prunes from the Golden state.

Buyers should be wary of low offers on these, for there have been considerable receipts lately of inferior non-graded stock, which was repacked at St. Louis and Chicago.

The quality of these goods even at the lower prices makes them a dear bargain compared with the standard reliable marks offered at higher prices. One is apt to lie on the shelves, while the other will have a quick turnover.

This business in California dried and evaporated fruit, it may be remarked, is constantly increasing, two or three of the leading agents having turned over this year four times the quantity of goods that they did last.

### CANADIAN FLOUR FOR AUSTRALIA

AN order for a considerable quantity of Canadian flour has been placed with W. W. Ogilvie, the well-known miller, for shipment to Australia.

This is a new departure in the Canadian export trade as far as Australia is concerned. That is, unless a barrel of flour valued at seven dollars sent in 1892 and 1893 can constitute it an old departure. We have looked back over the Trade and Navigation Returns for several years and the only exports of flour to the Australian colonies that we have discovered are those of the two barrels to which we have just referred.

The Canadian commercial agent in Australia, Mr. J. S. Larke, in his last published report under date of Sydney, N. S. W., December 18 last, says: "Four months ago a British Columbia firm sent a few cases of wheat flakes made from the Northwest wheat. Some I distributed among consumers, and the balance was sold to grocers at the highest price paid for any breakfast foods. It was proved to be the finest looking article that had come into the market and its flavor was excellent. The firm has since sent some tons to a leading commission house to put regularly on the market. The superior character of the Canadian article and the remission of the duties, may, I trust, enable the Canadian maker to continue the trade."

It is to be hoped that the flour which is being sent from this country to Australia will turn out as promising as have the wheat flakes referred to in Mr. Larke's report.

Although Australia ranks as one of the wheat-growing sections of the world, two of the colonies import considerable quantities of flour. New South Wales, for instance, in 1894 imported \$1,042,697 worth of flour, and that year the imports were smaller than usual. The latest figures we have for Queens-

land are those for 1893, when that colony imported \$1,497,853 worth.

If there has been any time, of recent years at any rate, when an opportunity has been afforded for doing business with Australia, in not only flour, but cereal foods generally, it is now. The drought has created a necessity for these things. Even wheat is wanted. And if Canada does not supply the demand other countries will. Our fast direct line gives us an advantage over the United States, and we ought to be wide enough awake to take advantage of it. We do not know what we can do until we try. The trouble with us, as Canadians, is that we do not try enough.

### PORTO RICO VERSUS BARBADOES MOLASSES.

THE comparative firmness of offers on Porto Rico molasses this spring as compared with Barbadoes is attracting some attention in Montreal.

Since the first offers were made some time ago at primary markets the former has not varied to any material extent, whereas the latter, which opened strong, has declined over 3c. since the first quotation.

It is possible that the Barbadoes goods are not coming up to expectations regarding quality. It may be noted in this connection that Porto Rico has all along been quoted higher on the New York market than Barbadoes, standing to-day at 28 to 38c. there as to grade for large lots, against 26 to 29c. for Barbadoes. The reverse is the case here, the latter all along being quoted 2 to 3c. above Porto Rico.

Some dealers claim that the difference in price is unfair and misleading. To be plain, they assert that in many cases the goods which are being jobbed as Barbadoes at the scale ruling on the latter are really Porto Rico. They agree that when the Montreal Wholesale Guild arranged the scale last fall there was a difference in the quality sufficient to warrant a premium on Barbadoes.

The early importations of Porto during last summer and fall were, they admit, very dark inferior stock, but these goods have been worked off. Since then the recent importations exhibited a considerable improvement in quality, and these latter receipts have been selling for Barbadoes when they were in reality Porto Rico.

With regard to import contracts only one or two lots of Barbadoes have been booked on the basis of 12 to 13c., first cost, or 29 to 30c. laid down Montreal.

### THE DAVIDSON & HAY CO., LTD.

A re-organization of the firm of Davidson & Hay, wholesale grocers, Toronto, is in process. The firm is doing what a great many other firms are doing. It is forming a joint stock company. The firm will be known as the Davidson & Hay Co., Ltd. The old partners, the trade will be pleased

to know, will continue in the new concern, which will have ample new capital and will carry on the wholesale grocery trade on even more extensive lines than the present firm.

The new firm will devote its energies exclusively to the wholesale grocery trade.

### TOWNS IN THE KOOTENAY.

W. J. Massie, of J. W. Lang & Co., Toronto, returned on Saturday from a three months' business trip to the Coast and the Kootenay and Cariboo sections of the country. His trip was successful. It is four months since he made his last trip, and he told THE CANADIAN GROCER that marked changes had been made during that time in some parts of the country. Where, for instance, four months ago he was compelled to travel on horseback, he could now take the railway train. Then there was marked growth in some of the mining towns. In Trail Creek, for example, where, on his last trip, there was but one hotel, now there were ten, seven or eight stores, a newspaper, a smelter, and as Mr. Massie put it, "many other things."

### OLD-TIME SUGAR-MAKING.

ROLAND E. ROBINSON contributes a delightful sketch of old New England to the April Atlantic. He tells of the discovery of maple sugar:

It does not appear that any record was made of aboriginal methods of tapping the maple and converting its sap into sugar, nor is the oldest maple old enough to tell us, though it had the gift of speech or sign-making intelligible to us. We can only guess that the primitive Algonquin laboriously inflicted a barbarous wound with his stone hatchet, and with a stone gouge cut a place for a spout, so far setting the fashion which was long followed by whitemen, with only the difference that better tools made possible. Or we may guess that the Indian, taking a hint from his little red brother, Niquasese, the squirrel, who taps the smooth-barked branches, broke these off and caught the sap in suspended vessels of birch bark, than which no cleaner and sweeter receptacle could be imagined. Doubtless the boiling was done in the earthen kokhs, or pots, some of which had a capacity of several gallons. According to Indian myths, it was taught by a Heaven-sent instructor. The true story of the discovery of maple sugar making is in the legend of Woksis, the mighty hunter. Going forth one morning to the chase, he bade Moqua, the squaw of his bosom, have a choice cut of moose meat boiled for him when he should return; and that she might be reminded of the time, he stuck a stake in the snow and made a straight mark out from it in the place where its shadow would then fall. She promised strict compliance,

and, as he departed, she hewed off the desired tid-bit with her sharpest stone knife, and filling her best kokh with clean snow for melting, hung it over the fire. Then she sat down on a bearskin, and began embroidering a pair of moccasins with variously dyed porcupine quills. This was a labor of love, for the moccasins, of the finest deerskins, were for her lord. She became so absorbed in the work that the kokh was forgotten, till the bark cord that suspended it was burned off, and it spilled its contents on the fire with a startling, quenching, scattering explosion that filled the wigwam with steam and smoke. She lifted the over-turned vessel from the embers and ashes by a stick thrust into its four-cornered mouth; and when it was cool enough to handle she repaired it with a new bail of bark, and the kokh was ready for service again. But the shadow of the stake had swung so far toward the mark that she knew there was not time to melt the snow to boil the dinner.

Happily, she bethought her of the great maple behind the wigwam, tapped merely for the provision of a pleasant drink, but the sweet water might serve a better purpose now. So she filled the kokh with sap and hung it over the mended fire. In spite of impatient watching, it presently began to boil, whereupon she popped the ample ration of moose meat into it, and set a cake of pounded corn to bake on a tilted slab before the fire. Then she resumed her embroidery, in which the sharp point of each thread supplied its own needle.

The work grew more and more interesting. The central figure, her husband's totem of the bear, was becoming so lifelike that it could easily be distinguished from the wolves, eagles and turtles of the other tribal clans. In imagination she already beheld the moccasins on the feet of her noble Woksis; now stealing in awful silence along the war-path; now on the neck of the fallen foe; now returning jubilant with triumph, or fleeing homeward from defeat, to ease the shame of failure by kicking her, in which case she felt herself bearing, as ever, her useful part. So she dreamed and worked stitch by stitch, while the hours passed unheeded, the shadow crept past the mark, the kokh boiled low, and the cake gave forth a smell of burning. Becoming aware of this obvious odor, she sprang to the fire. Alas, the cake was a blackened crisp, and lo, the once juicy piece of meat was a shriveled morsel in the midst of a gummy dark brown substance!

She snatched kokh and cake from the fire, and then, hearing her husband coming, she ran and hid herself in the nearest thicket of evergreens; for she knew that when he found not wherewith to appease the rage of hunger, he would be seized with a more terrible one against her. Listening awhile with a quaking heart, and catching no alarming

sound, but aware instead of an unaccountable silence, she ventured forth and peeped into the wigwam. Woksis sat by the fire eating with his fingers from the kokh, while his face shone with an expression of supreme content and enjoyment. With wonder she watched him devour the last morsel, but her wonder was greater when she saw him deliberately break the earthen pot and lick the last vestige of spoiled cookery from the shards. She could not restrain a surprised cry, and discovering her he addressed her:

"O woman of women! didst thou conceive this marvel of cookery, or has Klosekur-beh been thy instructor?"

Being a woman, she had the wit to withhold the exact truth, but permitted him to believe whatever he would.

"Let me embrace thee!" he cried, and upon his lips she tasted the first maple sugar.

The discovery was made public, and kokhs of sap were presently boiling in every wigwam. All were so anxious to get every atom of the precious sweet that they broke the kokhs and scraped the pieces, just as Woksis, the first sugar-eater, had done. And that is why there are so many fragments of broken pottery, and so few whole vessels to be found.

### CONCERNING THE DRUMMER.

Look out for the drummer, he is like a drum with a hole in it—hard to beat.

One of our noted drummers came back from a three weeks' trip through the interior towns. You know how it is, boys, to be waiting for a train at a depot or saloon an hour or two, waiting only to get out, and he was asked by a young lady, who was also waiting, what was his line of goods. He simply replied "hardware," but as dumb luck struck the poor fellow, his valise fell and all the goods scattered around the platform.

At the time he carried only a poor, cheap line of ladies' and gents' underwear.

The lady blushed and the train pulled out. On the front platform of a train stood a drummer. His shirt bosom was all covered with smoke and soot from the train.

The first store he struck the clerk sized him up and asked "How long do you wear your shirts?"

He replied, "down to my knees." Poor fellow, he didn't know the difference, but he got in a good bill all the same.

A warning to young ladies. Don't smile at a drummer when business is bad, he is liable to forget all about the good times to come. He is like milk in warm weather—might sour on you.

A young drummer walked into a country store and tried to sell a young lady clerk suspenders.

She complained of hard times, and he told her to lay in a supply of suspenders and keep up courage.

I don't blame him, do you?—Grocer and Country Merchant.



# Now is the Time

That consumers want fruit more especially than at other seasons—and they want it good, usually, or not at all. What we have is good—good enough for anybody, and at prices that enable the retailer to sell low consistent with quality, and leave a snug margin for himself. WE HAVE

Moorepark Choice Apricots	.	.	25-lb. boxes
California Fancy Peaches	.	.	25-lb. "
California No. 1 Choice Peaches	.	.	Bags
" No. 2 "	.	.	"
" Extra "	.	.	"
Unicorn Prunes 105/10	.	.	56-lb. boxes
Imperial Plums	.	.	25-lb. "
Hallowie Persian Layer Dates.	Very fine, extremely low.		

**JUST ARRIVED** Shipment of Currants, comprising :

Filiatra	:	:	:	:	In cases	Paradise	:	:	:	In cases
Patras	:	:	:	:	" "	Haycastle	:	:	:	" "

**W. H. Gillard & Co.** Wholesalers only **Hamilton.**

# The Demand — Proves the Quality

People will never ask a second time for an inferior article if they can get better at the same price. Inferior goods, especially if they are liquors, are always expensive in the end—they are injurious, unpleasant. These two articles are always asked for the second time. That proves their superior quality. **Try Them.**

**MITCHELL'S**  
**Scotch Whiskey**

Not the kind that bites, stings and sickens,  
but smooth, pleasant, old.

**P. RICHARD'S**  
**Brandy**

Not impure or inferior, but proven pure by  
analysis—the very best brandy.

**SOLE AGENTS**  
**FOR CANADA**

**Laporte, Martin & Cie.**

72 St. Peter  
Street

**Montreal**

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

### GROCERIES.

THE volume of business is not much larger than it was a week ago, but the rustle, as it were, of a more active trade is to be heard in the mulberry trees. The improvement this week is not so much in actual business as in feeling; and the feeling is decidedly better. The low price at which corn is offering is one of the chief features of trade at the moment. Gallon apples are attracting a little more attention. Sugars still rule firm, and while trade is a little better than it was, the demand is by no means active. A fairly good demand is to be noted for bright syrups. Teas do not display much life yet. In dried fruits, those of California production still absorb the most attraction. Payments are not yet showing much improvement.

### CANNED GOODS.

Corn is away down in price this week, quotations running all the way from 60 to 80c. Around 60c. appears to be the price at which most of the corn is going out. The low prices have stimulated the demand, but other kinds of canned vegetables are quiet. An increased movement in gallon apples has developed during the week. Jam, in 7 and 14-lb. pails, is also beginning to receive more attention. We quote: Tomatoes, 80 to 90c.; corn, 60 to 70c.; peas, 95c. to \$1 for ordinary; sifted select, \$1.10; extra sifted, \$1.45 to \$1.50; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to 2.25; salmon, "Horseshoe," \$1.40 to \$1.45; "Maple Leaf," \$1.35; "Lion," \$1.35 to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1.10 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, 7.50 to \$8; 14's, \$15 to \$16.50.

### COFFEE.

The conditions are much as they were a week ago, both with regard to prices and business. We quote green in bags: Rio, 18c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

### SYRUPS.

A good movement in bright syrups at from 38 to 40c. is to be noted, but in general the syrup market is quiet. Corn syrups at from 3 to 3½c. per lb. are in fair request. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3½c. per lb.

### MOLASSES.

There is a fairly good trade passing in baking syrups, but business on the whole has fallen off lately. We quote: New Orleans, barrels, 28 to 35c.; half-barrels, 30 to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 35c.

### SUGAR.

The market continues strong, but business is not much better than it was a week ago, although a few more carloads are moving. Refined advanced 1 16c. per lb. on Tuesday. Wholesalers' quotations are: Granulated, 4¾ to 4¾c.; yellows, 3¾c. up.

### SPICES.

The market for cream of tartar appears to have settled down to a steadier feeling. Spices generally are quiet and unchanged. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 14 to 18c.

### RISE.

A larger proportion of the higher grades of rice, particularly Japans at about 5½c. per lb., have been going out lately. The ruling idea as to price is 5½c. for Japan and 3½ to 3¾c. for ordinary.

### NUTS.

Business continues quiet and prices unchanged. We quote: Brazil nuts, 14 to 15c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

### TEAS.

The wholesale trade report a good many Young Hysons moving this month. Stocks of cheap Young Hysons, ranging from 10 to 15c., are getting pretty well reduced in wholesalers' hands. There has been a good demand for Ceylons ranging from 17 to 19c., and a steady movement in Japans at from 16 to 18c. Ceylon teas both in London and Colombo are higher. This applies particularly to low grades. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

### DRIED FRUITS.

Currants are going out nicely for the season, and the market is steady as to price. We quote as follows: Provincials, 3¾ to 4c. in bbls.; fine Filatras, in bbls., 4¾ to 4¾c.; do, half-bbls., 4¾ to 4¾c.; ditto, half-cases, 4¾ to 5c.; Casalinas, cases, 5 to 5½c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto, extra fine, 6¾ to 7¾c.; ditto, half-cases, 7¾ to 7¾c.; Panaretas, in cases, 9c.

Valencia raisins are in moderate demand only. We quote: Off-stalk 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6 to 6¾c., and layers, 6¾c.

Stocks of good quality 3-crown loose muscatel raisins are about cleaned out on the

Coast. On the local market there is still a fair demand to be noticed for California dried and evaporated fruit. We quote: Apricots, 8 to 14c.; peaches, 6½ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted, and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.; loose muscatels, 4½ to 6½c. per lb.

In prunes the demand for California keeps steady, and those of other growths remain quiet. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c., "U," 102 to lb., 6½ to 6¾c.; California prunes, 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¾ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Sultana raisins are without special feature. The ruling price is still 5½ to 6c. per pound.

Eleme figs are quiet and unchanged. We quote: Eleme, 14 oz., 9 to 10½c.; 10 lb., 9½ to 12½c.; 12 lb., 12½c.; 28 lb., 15c.

Dates still rule quiet at 4½ to 5½c.

### GREEN FRUIT.

The mild weather has induced an increased consumption of both oranges and lemons, and the wholesale houses note a better enquiry in consequence. There has been no material change in the price of either oranges or lemons. Bananas are, if anything, a little firmer. There is a good enquiry for pineapples, but there are none on the market. Spanish onions are about out of the market. We quote as follows: Lemons—Messina, \$2.25 to \$3.25 for 360's and 300's per box. Oranges—California navels, \$4 to \$4.75, according to size; ditto seedlings, \$3 to \$3.50; Valencias, 420's, \$5.50 to \$6; Jumbo's, 420's, \$6.75 to \$7; ditto, 714's, \$6.75 to \$7; Sevilles, \$2.50 to \$2.75 per box; Messinas, half-boxes, \$2 to \$2.25; ditto, boxes, \$3.75 to \$4. Bananas, \$1.25 to \$2; cocoanuts, \$3.50 to \$4 a sack; apples, Spies, \$3.50 to \$4, Baldwins, \$2.50 to \$2.75, greenings, \$2.25 to \$2.50 a barrel; Russets, \$1.75 to \$3; domestic onions, 75c. per

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BRANCHES—

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TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

bag; Spanish onions, 75c. per small crate; pineapples, 25 to 35c.; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$5 to \$8 per bbl., and \$2.50 to \$3 per case, according to quality.

**BUTTER AND CHEESE.**

**BUTTER**—Receipts of dairy butter are a little more liberal this week, but all arriving is quickly picked up, and the supply of good butter is still short of the demand, and prices rule steady at quotations. There is, if anything, a little weaker feeling in creamery butter on account of more liberal receipts, but there is no quotable change in prices yet. If this continues the price of dairy butter will naturally be affected. Dealers do not, however, look for any material change in prices until grass butter comes in. We quote: Early summer dairy store packed, 8 to 10c.; good to choice fresh packed, 16 to 17c.; large rolls, fresh, 17 to 18c.; dairy pound prints, 18 to 19c. Fresh creamery—Tubs, 21 to 22c.; do., pound prints, 22 to 23c.

**CHEESE**—The demand locally is moderate at 8½ to 9c. for late makes and 8 to 8¼c. for early make.

**COUNTRY PRODUCE.**

**BEANS**—Trade continues quiet, at from 90c. to \$1.

**DRIED APPLES**—Market is still quiet, with the jobbing price unchanged at 3¼ to 4c.

**EVAPORATED APPLES**—Are neglected with prices easy at 6 to 6½c. per lb.

**EGGS**—Receipts continue to increase, and the tendency of values is still downward. The demand is good. The idea as to price is now 13c.

**HONEY**—Trade is quiet and prices unchanged. We quote: Strained, clover, 9 to

10c.; dark, 4½ to 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

**POULTRY**—Receipts are nearly nil, and quotations are nominal. We quote: Turkeys, 9 to 12c.; geese, 7 to 8c.; chickens, 40 to 60c.; ducks, 60 to 90c.

**POTATOES**—Deliveries are freer, and some improvement is to be noted in the demand. There have been sales on track at 22c.; out of store jobbing lots are quoted at 25 to 30c.

**MAPLE SYRUP**—A few small lots of new season's maple syrup have arrived on the Toronto market the past week, and some orders have been booked for case lots at \$1 to \$1.10 per gallon. Lower prices may be expected within the next few days.

**PROVISIONS AND DRESSED HOGS.**

The demand is good for smoked bacon, rolls and hams. Lard continues fairly active. The market for dressed hogs is about demoralized. The packers have, as a rule, stopped operations, and there are more light hogs coming forward than the butchers can handle. Prices range from \$4.30 to \$4.75.

**DRY SALTED MEATS**—Long clear bacon, 5¼ to 6c. for carload lots, and 6¼c. for small lots; backs, 7¼ to 7½c.

**SMOKED MEATS**—Breakfast bacon, 10c.; rolls, 7 to 7¼c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 9½ to 10c.; small hams, 10c.; backs, 9 to 9½c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¼c.

**BARREL PORK**—Canadian heavy mess, \$14.00; Canadian short-cut, \$14 to \$14.50; clear shoulder mess, \$12; shoulder mess, \$11.50.

**FISH AND OYSTERS.**

Trade continues dull, with prices unchanged. We quote oysters: Standards at \$1.30 to \$1.35, and selects \$1.70. Fish are quoted as follows: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 4c.; pike, 6 to 7c. per lb.; flitched cod, 5c.; finnan haddies, 7c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 14 to 15c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c.; white fish, 7c.; salmon trout, 7c.; Lake Superior whitefish, 7½c.; Lake Winnipeg whitefish, 7 to 7½c.

**SALT.**

Trade locally continues good, and an active demand for carload lots of coarse salt has developed during the week. Prices are steady and unchanged. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.50 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

**WHEAT, FLOUR, FEED, ETC.**

**WHEAT**—Prices are higher. White sold on the street at 78 to 80c. per bushel. One hundred bushels of goose wheat sold at 58 to 60c.

**PEAS**—Sales at 52 to 55c.

**OATS**—Sales at 28c.

# The Toronto Cold Storage Co.

are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

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**THE TORONTO COLD STORAGE CO.,**  
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" **PIKE**  
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" **SMELTS**  
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Also full line pure Boneless Cod, Finnan Haddies, etc. Write us for prices.

**LEONARD BROTHERS**  
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## Fresh Arrivals

FANCY NAVAL ORANGES  
FANCY MESSINA ORANGES

**SPECIAL**

We can suit you in

**Bananas**

**CLEMES BROS., TORONTO**

**FLOUR**—The demand is active and prices from 15 to 25c. per barrel dearer. We quote: Straight roller, \$3.75, carload lots, Toronto freights, and \$3.90 to \$4.05 in job lots; Manitoba patents, \$4.10 to \$4.25 per bbl.; Ontario patents, \$3.95 to \$4.05 per bbl.; Manitoba strong bakers', \$3.85 to \$4.

**BREAKFAST FOODS**—A further decline in prices is to be noted with business moderate. We quote: Standard oatmeal and rolled oats, \$2.95 to \$3; rolled wheat, \$2.25 to \$2.30 in 100-lb. barrels; cornmeal, \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

**BALED HAY**—Prices are firmer. For car lots on the track here we quote: No. 1, \$14.50; No. 2, \$12.

**BALED STRAW**—The market is unchanged. Car lots are quoted at \$8.50 to \$8.75.

### PETROLEUM.

Trade continues fairly good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16½c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 21c.; Pratt's astral, 22c.

### MARKET NOTES.

Low-grade Ceylon teas are dearer in London and Colombo.

Private mail advices from Liverpool say: "Valencia oranges are of such unsatisfactory character from frosts that we cannot quote, as all are more or less touched."

Pineapples are scarce on the Toronto market.

Refined sugars have advanced another 1-16c. per lb. in New York.

The Pure Gold Manufacturing Co. this week received a nice order from the Transvaal for baking powder, flavoring extracts and catsups, shipment to be made via Capetown.

Shipments of new season's maple syrup arrived on the Toronto market this week.

Louisiana strawberries at 20c. per pint, asparagus at \$2.40 per dozen bunches and cucumbers at \$1.50 per dozen are on the Toronto market this week.

A couple of transactions in off stalk Valencia raisins, aggregating 700 boxes, took place in Toronto this week. Smith & Keighley were the sellers.

## The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

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## Graham, McLean & Co.

Produce Commission Merchants

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**McLAUCHLAN'S SODAS**

PUT UP IN A NEW AND VERY ATTRACTIVE  
ONE POUND PACKAGE.

**JAS. McLAUCHLAN & SONS** Biscuit Manufacturers **OWEN SOUND**

**QUEBEC MARKETS.**

MONTREAL, April 9, 1896.

**GROCERIES.**

THE grocery market presents no striking change, but the decline in freights has developed a greater movement. Sugar, for instance, has been more freely enquired for at the refineries by jobbers, while it rules very firm in price. Syrups are strong but dull, while still lower offers have been made on Barbadoes molasses from the islands without inducing any large contracts. Coffees and spices are without feature. In teas some fair-sized lots of low grade to medium Japans and blacks have changed hands between the trade. The strength in dried fruit already noted is maintained, for, despite the receipt of a lot of low grade California raisins, there is a steady enquiry for prime 3 and 4 crown fruit at stiff prices. French prunes are also firmer under decreasing stocks, and in some lines of canned fish values are a shade firmer for the inside figure.

**SUGAR.**

The past eight days have developed an improved demand for refined sugar on spot, and refineries have been much busier. In fact, increased activity is looked for now that enquiry has commenced. Jobbing prices here are firmly held, and the same is the case at the factory. In round lots granulated sold at  $4\frac{1}{2}$  to  $4\frac{3}{4}$  c., and yellows,  $3\frac{3}{4}$  c., but the jobbing range is the same as it was,  $4\frac{1}{2}$  c. for granulated and  $3\frac{3}{4}$  to  $4\frac{1}{4}$  c. for yellows, as to grade. Outside news continues firm, but there has been no special feature to note in this respect.

**SYRUP.**

The syrup market continues slow, but the tone is firm. Receipts of maple stock will affect the demand for these goods for some time. We quote as before:  $2\frac{1}{4}$  to 3c. for bright and  $1\frac{3}{4}$  c. for dark grades.

**MOLASSES.**

Molasses has undergone no striking change, and aside from a small distributing trade from jobbers' hands there is no business to note. Some very low offers have been made to importers on Barbadoes. As low as 12c. at the islands has been cited, but the impression seems to be that no large quantity of goods could be contracted at the price, which is made more for the purpose of inducing demand than anything else. If so they have had no effect, for the contract-

ing put through so far has been a bagatelle. For the regular jobbing trade the range of values is unchanged. We quote: Barbadoes, 36 to 37c.; Porto Rico, 34 to 35c.

**RICE.**

There is no change of importance to note in the rice market, which furnishes a limited trade. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina, \$6.50 to \$7.50.

**SPICES.**

The market rules steady, and the feeling is the same; prices are maintained, except in allspice, which is slightly lower for the inside figure. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.

**COFFEE.**

There is a rather firmer feeling in coffee, but values are unchanged, demand being restricted to small lots for actual requirements. We quote: Maracaibo, 19 to 21c.; Rio,  $16\frac{1}{2}$  to 20c.; Java, 28c.; and Mocha, 29 to 32c.

**TEAS.**

The tea market has again ruled rather quiet during the past week. A fair sorting up trade is passing, but jobbers are not enquiring as much in regard to spring shipment as eight days ago. A few lots of medium Japans at 15c., some blacks at 15 to  $18\frac{1}{2}$  c., and green at  $9\frac{1}{2}$  c. were the only transactions in a large way. We quote: Young Hysons 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45 for high grades; China Congous,  $11\frac{1}{2}$  to 18c. for mediums, and 25 to 55c. for high grades; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 65c. for high grades.

**DRIED FRUIT.**

Receipts of low-grade California raisins have weakened prices of the lower grades, but the price on the prime article is maintained. Demand has been good at  $6\frac{1}{2}$  to 7c. for 4-crown;  $5\frac{1}{2}$  for 3-crown, and  $4\frac{1}{4}$  for 2-crown.

The Valencia raisin market continues firm, and there have been further fair sized sales between traders. We quote: Ordinary, 4 to  $4\frac{1}{4}$  c.; fine,  $4\frac{1}{2}$  to 5c., and selected,  $5\frac{1}{4}$  to 6c., and layers 6c.

High-grade Sultanas are held firm up to  $8\frac{1}{2}$  c. for Corabournos, but prices range down to  $5\frac{1}{2}$  c., according to brand.

The currant market is firm and unchanged. Primary markets rule strong, and the small stock here is well held. We quote: Barrels, 4 to  $4\frac{1}{4}$  c.; half-barrels,  $4\frac{1}{2}$  to 5c., and cases,  $4\frac{1}{2}$  to  $5\frac{1}{2}$  c., as to grade.

The prune market is strong, with stocks light and firmly held. Jobbers who ran out of medium to low grade French prunes this week had to pay an advance of  $\frac{1}{2}$  c. to secure fresh supplies, and  $4\frac{1}{2}$  c. was the inside figure on these goods. California and Bosnias are strong also, though not quotably changed. We quote: French,  $4\frac{1}{2}$  to  $5\frac{1}{2}$  c.; Bosnia, 6 to  $6\frac{1}{2}$  c., and California, 7 to 12c.

The fig market is firm, and one jobber paid  $\frac{1}{4}$  c. advance for bags the other day. We quote: Bags,  $4\frac{1}{4}$  c.; ordinary  $8\frac{1}{2}$  to 9c., and fancy, 12 to 17c., as to brand.

Dates continue in light supply, with prices firmly held at  $4\frac{1}{2}$  to 5c.

**CANNED GOODS.**

The canned goods market is not specially active, but jobbers have been doing a little more purchasing. No canned mackerel are available now under \$1.20, an advance of 10c., and though lower figures have been quoted, the best price for prime lobsters is \$2.25. We quote as follows: Tomatoes, 80 to 85c.; corn, 75 to 85c.; peas, 95c. to \$1 for ordinary; sifted select, \$1.10; extra sifted, \$1.45 to \$1.50; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$2 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.25; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.05 to \$1.15; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.35 to \$1.45; 2's, \$2.25 to \$2.35; 6's, \$7.50 to \$8; 14's, \$15 to \$16.50.

**NUTS.**

The market remains quiet and unchanged. We quote: Grenoble walnuts,  $11\frac{1}{2}$  to  $12\frac{1}{2}$  c.; filberts,  $7\frac{1}{2}$  to 8c.; Tarragona almonds,  $11\frac{1}{2}$  to 12c.; pecans, 8 to 12c., and shelled walnuts, 15 to 19c.

**GREEN FRUIT.**

A good enquiry and advanced prices on Valencia oranges were the main features of the green fruit market here during the week, prices for small lots being fully 50 to 75c. per box higher. Evaporated apples are firmer also, while bananas are easier under increased receipts at \$1 to \$2 per bunch. Cranberries are almost off the market. We

**"STRATHROY"**  
**CANNED GOODS**





# The Three Leading

## "KOLONA"

**CEYLON  
TEA...**

Black or Mixed.  
1-lb. and 1/2-lb. lead packages.  
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of...  
Canada*

## The "ORIENT" Tea

The Perfection of  
English Breakfast Tea

Retails 50c. only. 1-lb. and 1/2-lb. lead packages.



Retails 40, 50, 60c. 1 lb. and 1-2 lb. Lead Packages.

**We are Wholesale  
Agents for them**

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

**TORONTO - - ONTARIO**

quote : Oranges—California navels, \$3.50 to \$4.50; Valencias, 420's, \$4.75 to \$5.50, and 714's, \$6 to \$6.50. Lemons, \$2 to \$3. Grapes, \$5 to \$6 per keg. Apples, \$2 to \$4 per barrel. Dried do. 3½c. Evaporated do., 5¼ to 6½c. Spanish onions, 30 to 40c. per crate. Pineapples, 25 to 40c. as to size; bananas, \$1 to \$2.

**FISH.**

The fish market has furnished a very moderate business. Prices generally not quotably changed. We quote: Fresh haddock, 2½c. per lb.; fresh frozen B.C. salmon, 7 to 8c.; Manitoba whitefish, 7c.; dore, 7c.; trout, 7c.; tommycods, 50 to 75c. Choice pickled Labrador herrings, \$5.25; No. 1 N.S., \$3 to \$4; No. 1 green cod, \$3.50 to \$4; No. 2, \$1.75 to \$2; No. 1 haddock, \$3; No. 1 large codfish, \$6; No. 1 lake trout, \$4 to \$4.25; B.C. salmon, \$10.50; No. 2 Labrador salmon, \$13; No. 1 mackerel, \$18.50; Loch Fyne herrings, 85c. per keg, and \$11 per bbl.; No. 1 sardines, \$4.50; No. 1 dried cod, \$4 to \$4.25; boneless cod, 6c. per lb.; boneless fish, 3¼c.; boneless haddock, 5c.; shredded, 11c.; haddies, 6½ to 7½c. per lb.; bloaters, 90c. per box, and smoked herrings, 8 to 9c. per lb.

**PROVISIONS.**

There has been little change in the provision market, business ruling quiet, a fair jobbing trade in hams and bacon being the chief feature. Prices are slightly easier on both. We quote: Canadian short cut, clear, \$13.50 to \$14; Canadian short cut, mess, \$14 to \$14.50; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6¼c.

**COUNTRY PRODUCE.**

**EGGS**—The market took an advance on Thursday last to 15 to 16c., but it was not maintained, and prices to-day are almost back to their old level at 15c. for fresh laid.

**BEANS**—Business continues quiet and prices unchanged. We quote: Carlots at \$1 to \$1.05, and small quantities, \$1.10 to \$1.20.

**POTATOES**—The market is moderately active and steady. We quote: Car lots, on track, 30 to 32c. per bag, and, in small quantities, 35 to 40c.

**MAPLE SYRUP**—A few small lots of new maple syrup have been received, for which demand is fair at 70 to 75c. per gallon tin. Small quantities of new sugar have sold at 8 to 9c.

**HOPS**—Dull and unchanged at 6 to 8c. for good to choice and 5c. for fair.

**HONEY**—Dull but steady at 7 to 8c. for extracted and 12 to 14c. for fine comb stock, dark selling 1 to 2c. less.

**ONIONS**—There is no change in the onion market, yellow ranging from \$1.60 to \$2 per bbl. and red \$2.50 per bbl.

**TALLOW**—Quiet, with a few sales passing at 5 to 5½c., as to size and quality of lot.

**HAY.**

The market unchanged, baled hay selling quietly at \$13 for No. 1 and \$12.50 for No. 2

**FLOUR, FEED AND MEAL.**

The chief feature since last report was a general decline of 10 to 15c. in all grades of Ontario flour. Manitobas continue unchanged, while enquiry on the whole is fair. We quote: Winter wheat, \$4.25 to \$4.30; spring wheat, patents, \$4.25; straight roller, \$35 to \$3.90; straight roller, bags, \$1.85 to \$1.90; extra, bags, \$1.65 to \$1.75; Manitoba strong bakers', \$4.

There was no change in the oatmeal market, business being slow and prices unchanged. We quote: Standard, barrels, \$3 to \$3.10; granulated, barrels, \$3.10 to \$3.20; rolled oats, barrels, \$2.90 to \$3; rolled wheat, per 100 lbs., \$2.40 to \$2.50.

The demand for feed was fair and the market is moderately active and steady. We quote: Bran, \$14 to \$15; shorts, \$15 to \$16; mouillie, \$19 to \$20.

**CHEESE AND BUTTER.**

The cheese market was without striking feature to-day. There is still considerable controversy regarding the quantity remaining here. Despite the heavy weekly shipments, it is held that there is still over 15,000 cheese on spot, and that offers from the district west of Toronto indicate that there is still a considerable quantity up there to move. Prices on spot to-day were purely nominal at 8¼c. for finest fall makes.

A fair jobbing demand continues for butter, sufficient to prevent any accumulation. Late made fresh creamery sells at 22c., while held goods range from 19 to 20c., as to grade. Selections of Townships dairy sold at 19 to 20c.

**ASHES.**

The market is quiet and steady. We quote: First pots, \$3.75; seconds, \$3.50, and pearls, \$5.

**MONTREAL NOTES.**

Cables from the islands on Barbadoes molasses on Monday offered 12c., first cost. This is about equivalent to 29c. laid down in Montreal.

The price of hams and bacon declined about 1c. during the past week.

First offers of new maple syrup and molasses were made this week. The opening prices given elsewhere are on a par with those of last year.

The two first fruit steamers have sailed. Their cargoes consist of about 95,000 packages of green fruit.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., April 9, 1896.

**B**USINESS during Easter week was very good in such lines as lighter groceries, but the week has not been a particularly active one, though the regular spring trade is well under way. A very large trade is done with the Annapolis Valley by St. John merchants, a large proportion of the goods being shipped in schooners, which make regular trips. In the same way trade is carried on with all Bay ports. These packets do not run in the winter, but have now begun another season's work. The river is not yet open, but the river steamers have all been got in shape for that event. In markets there have been no great changes in price, but what there have been have been to the advantage of the buyer. The winter port business, which has proved so successful, is about over. Everything points towards a much larger business next winter, there being one or two other lines talking of using St. John.

**OIL**—Our merchants dealing in lubricating oil are very active looking after business.

**A. T. CLEGHORN**

General  
Commission Agent

Correspondence  
solicited.

LONDON, CAN.

**Teas**

FROM

JAPAN  
INDIA  
CHINA  
CEYLON



It is hard to beat us in Teas.  
The largest importers in Western Canada.

**AIR-TIGHT PACKAGES TEAS****Grand Mogul**

30, 40, 50 and 60 cents.  
Black or Mixed.

**BULK BLENDS TEAS**

In Metal Chests.

Ceylo-China. Aberdeen  
Royal English Breakfast  
Grand Sultan.

**PROOF VINEGAR.** Made from pure spirit under Government supervision. Highest quality and prices very low.

**T. B. ESCOTT & CO.**

Wholesale  
Grocers London, Ont.

**BADGEROW, SCOTT & CO.**

**PURE  
VINEGARS**

79, 81 Jarvis  
Street

TORONTO

**TRADE MARK**  
**BEARDSLEY'S SHREDDED CODFISH**

Ready for the table in 10 minutes.  
 No Soaking. No Boiling. No Odor.

SELLING { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg  
 AGENTS: { W. M. P. McLaughlin, St. John, N.B.; WM. BREWSTER, Palmer House, Toronto, Canadian Selling Agent.

**J. W. BEARDSLEY'S SONS, New York, U.S.A.**

What one Grocer says



in a letter received this week:

"I have customers whose three-year-old birds never sung till fed Cottams Bird Seed, when they began to sing at once."

"BIRD BREAD" and Patent Holder (see cut) in every 1-lb. packet. WE GUARANTEE C.B.S. MORE THAN DOUBLE THE VALUE OF ANY OTHER SEED. Prices as usual.

Sold by all wholesalers.

**Dawson & Co.**

**FRUIT PRODUCE**  
 and **COMMISSION MERCHANTS**

**32 WEST MARKET STREET**

Consignments Solicited **TORONTO.**

GEORGE MCWILLIAM. FRANK EVERIST.  
**TELEPHONE 645.**

**MCWILLIAM & EVERIST**  
 GENERAL... **FRUIT**  
**Commission Merchants**  
 25 and 27 Church street,  
**TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

**Easter Meats**

Send in your order now. Do not leave it off till the last moment.

**HAMS, BACON, LARD.**

**F. W. FEARMAN**  
 HAMILTON

This is the opening of their season and the mill men get but little peace. In burning oil the market continues unchanged, with but light movement. We quote: Burning oil, American, 23 1/4 c.; best Canadian, 21 1/2 c.; prime, 19c.; no charge for barrel.

**SALT**—There is an improved demand. The last steamer to bring salt direct is now on the way. As these steamers came weekly it tended to keep prices low. There are three cargoes by sailers now afloat for here; these, with present stocks, will fully supply demand. For cheese and butter-making Canadian salt is being very largely used. We quote: Coarse, 48 to 50c.; fine factory-filled, 95c. to \$1.10; (while landing in large quantities these prices are shaded) 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per case; dairy, bulk, \$2.80 per bbl.; cheese, bulk, \$2.70 per bbl.

**CANNED GOODS**—A good steady demand is noted. In lobsters, prices tend higher. Hoegg's season's pack for future delivery is reported all sold at prices rather higher than last season. This brand brings a much higher price in our market than any other. A car of salmon was received this week, but no change in prices was noted. Although season is yet early, some of our merchants have bought their corned beef. Canadian goods have the advantage. Prices show no change during the week. Peas are being held firmer, but on corn and tomatoes market is well stocked. We quote as follows: Corn, 80 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.40 to \$2.65; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.45 to \$2.90; 2's, \$1.90; lobsters, \$1.75 to \$2; haddies, \$1.30; salmon, \$1.40 to \$1.50; flat, \$1.75; clams, \$5 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2 to \$2.35; kippered herring, \$1.10.

**GREEN FRUIT**—There is an improved trade noticed. California oranges find but very indifferent demand, those arriving this season being reported not as good as usual. In Valencias, prices tend higher, and the season is getting late. Lemons tend higher with a good demand. In bananas, large quantities continue to arrive, and quality also shows improvement. In apples, extra quality will bring extra price; stock is light and medium quality shows but fair demand. In pineapples but few are seen. Quite a quantity of cranberries are moving; they come in boxes. We quote as follows: Valencia oranges, \$5.50 to \$6; lemons, \$2.75 to \$3.50; pippins and winter fruit, \$2 to \$3.50; Cape Cod cranberries, \$3.25 per box; California oranges, \$3.50 to \$4.50; pineapples, 20 to 25c. each; bananas, \$2 to \$2.50 per bunch.

**DRIED FRUIT**—A quantity of Bosnia

Consignments of

**BUTTER, EGGS and all kinds of Produce**

handled to the best advantage

Prompt returns.

**H. F. PRICE** 102 Foundling Street  
**MONTREAL**

**RETAILERS**

It will pay you good money to investigate the merits of



**Brock's Bird Seed**

for it is up-to-date and excelled by none in the market, consequently it is the seed for you to push. Lose no time. Ask your wholesaler for it and make it your leader.

**NICHOLSON & BROCK - TORONTO**

**FIRST OF SEASON**

**NEW**

**MAPLE SYRUP**

GALLONS AND FIVES

**WM. RYAN**

70 and 72 Front St., East,  
**TORONTO**

**S. K. MOYER,**

**COMMISSION MERCHANT**

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,**  
**TORONTO, ONT.**

Order Now

**Fine Cheese**  
**Evaporated Apples**  
 PRICES RIGHT

**D. Gunn, Flavelle & Co.**

Pork Packers and Commission Merchants Toronto

Fancy California Washington Navel and Seedling

**ORANGES**

Choice and Strictly Fancy Lemons **PRICES**  
 Finest Bananas **RIGHT**

Arriving Weekly

**HUGH WALKER & SON, Guelph, Ont.**

prunes arrived this week and find good demand at firm figures. Californias continue to arrive in fair quantities. Some, thinking they are prepared the same as the foreign prunes, are not pleased with them. The trouble is in the preparing, not in the prune. Attention should be given to this. The grey color which some, particularly the cheaper grades, have is not (as many think) a sign they are old. It is the way they are cured and does not detract from the quality, if it does from the appearance. Cleaned currants tend to be dearer on account of the American duty. Our own tariff appears rather at fault here, as it charges the same duty on cleaned as on the regular fruit, while it takes a quarter to a third more of the regular to make an equal quantity of the cleaned. Dried and evaporated apples are dull. We quote: Valencias,  $4\frac{1}{2}$  to 5c.; figs, 10 to 12c.; 4-crown Cal. L. M. raisins, 6 to 7c.; 3-crown Cal. L. M. raisins, 5 to 6c.; keg prunes, 4c.; boxes,  $4\frac{3}{4}$  to 6c.; Cal. L. L. raisins, \$1.50 to \$1.75; currants, bbls., 4 to  $4\frac{1}{2}$ c.; half-cases,  $4\frac{1}{4}$  to  $4\frac{3}{4}$ c.; evaporated apples,  $6\frac{1}{2}$  to 7c.; dried apples, 5 to 6c.; dates,  $4\frac{1}{2}$  to 5c.; California evaporated peaches, 8 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; California prunes,  $6\frac{1}{2}$  to 10c.; clean currants, bulk  $5\frac{1}{2}$  to  $6\frac{1}{2}$ c.; 1-lb. cartoons, 7 to  $7\frac{1}{2}$ c.; onions, \$2.25 to \$2.50 per bbl.; cocoanuts, \$4 to \$4.50 per 100.; Valencia layers,  $5\frac{1}{2}$  to 6c.

**DAIRY PRODUCE**—A rather better demand is noted for cheese, though there is no change in price. A new cheese is having a good sale; it is in about half-pound packages and retails for 12c. It is very nicely put up; it is called "Meadow Sweet" cheese. In eggs, demand has been very active, while stocks have been light. A schooner coming in on the 2nd with a thousand dozen sold to one retailer at 14c. On the 3rd the wholesale price was 15c., and even 16c. could have been got. They were retailed at the same price. In butter, good continues scarce, but the quality of poor in the market keeps the price down. We quote: Cheese, 9 to  $9\frac{1}{2}$ c.; butter, 16 to 18c.; eggs, 15 to 16c.; fresh creamery prints, 22 to 24c.; tubs, 20 to 22c.

**MOLASSES**—A small quantity of new Porto Rico is to hand—only about 80 casks. It is held firm, a large part of it being sold to arrive. It is but about one-third the importer expected but another small cargo is due. Barbadoes is off another cent at the island, being over a cent lower than it opened, so prices are easy here. It is thought that to arrive will be better quality than that now here. In New Orleans, buyers can have any quantity. Some very choice has been received; also some cheaper grades are to hand this week. Best quality is held very firm. There is some Antigua of fair quality in small packages now on the market. We quote: Barbadoes, 33 to 35c.; St. Croix, 27 to 28c.; Porto Rico, 34 to 36c.; syrup, 35 to 38c.; New Orleans, bbls., 33 to 36c.; Antigua, small package, 28 to 30c.

**SUGAR**—There is nothing new to report. Stocks are still ample, and though market continues firm the expected advance is not yet to hand. We quote: Granulated,  $4\frac{3}{4}$  to  $4\frac{7}{8}$ c.; yellow, 4 to  $4\frac{1}{4}$ c.; Paris lump,  $5\frac{1}{4}$  to  $5\frac{1}{2}$ c.; powdered,  $5\frac{1}{4}$  to  $5\frac{1}{2}$ c.

**FISH**—Gaspereaux begin to demand attention, but so far the catch is light, and those caught are picked up at good price by the retail fish trade. In boneless fish the demand is less active. In smoked, a rather firmer feeling is noted, stocks becoming smaller, and the fishermen being slow to bring them in at present prices. Fresh had-

dock are still scarce and continue to be brought from Boston to be smoked. Not being as fresh they do not give equal satisfaction with our own fish. Pickled and dry show no change and only a fair business is doing. Small lobsters are plentiful, but large scarce and high. We quote as follows: Bloaters, 60c.; haddies,  $5\frac{1}{2}$ c.; Medium cod, \$3.45 to \$3.50; large, \$3.60 to \$3.75; small, \$2.35 to \$2.50; pollock, \$1.45 to \$1.50; bay herring, \$1.35 to \$1.50; Grand Manan, \$1.35 to \$1.50; rippings, \$1.65 to \$1.70; Quoddy River, \$2.75 to \$3; smoked, 5 to  $5\frac{1}{2}$ c.; shad, half-bbl., pickled, \$4.50 to \$5; Canso, \$4; halves, \$2.25; Shelburne, \$2.75 to \$3 per bbl.; do. No. 2, \$2 35.

**PROVISIONS**—Pork continues to disappoint holders. and demand is quiet. No immediate change for the better is looked for. Beef is as last week. There is a fair demand for smoked meats, but no change in prices. Lard is held firm. Stocks held here are fairly large. We quote: Domestic mess pork, \$14 to \$14.25; American, \$14 to \$14.50; clear pork, \$15 to \$16; beef, \$13 to \$14; pure lard, 9 to  $9\frac{1}{4}$ c.; compound lard, 8c.; rolls, 8 to  $8\frac{1}{2}$ c.; hams, 10 to 12c.

**FLOUR AND MEAL**—Flour tends to easier prices, with but a quiet movement. Millers' agents report very dull business. Oatmeal and oats are easy, with rather lower prices ruling. Seed oats begin to be enquired for. Bean market is very unsatisfactory, stocks in many cases being large, and some dealers selling well below what others paid for their stock. Cornmeal is selling freely at a very low price. Hay shows no change in this market. Quite a quantity is being shipped by steamer to England. In seed the movement is becoming more active, but prices are easy. Feed shows but light demand. Prince Edward Island oats are being offered. We quote: Manitoba, \$4.65 to \$4.70; best Ontario, \$4.60 to \$4.65; medium, \$4.40 to \$4.50; oatmeal, \$3.25 to \$3.40; cornmeal, \$2.10 to \$2.15; hand-picked beans, \$1.10 to \$1.15; prime, \$1; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$12 to \$13; oats, 34 to 35c.; middlings, \$19 to \$20 on track; bran, \$18; buckwheat meal, domestic, \$1.25 to \$1.30; western, \$1.25 to \$2; yellow-eye beans, \$1.75 to \$1.85.

#### ST. JOHN NOTES.

The Dominion Dairy School at Sussex is now in operation. It is being largely attended. The high standing of New Brunswick cheese is largely owing to the careful instructions given at the Government schools.

A. L. Goodwin, fruit merchant, is making many improvements at his place of business, and is also extending his quarters, which will enable him to even better than ever look after his rapidly increasing business.

Str. St. John City, arriving last week, brought \$129,000 in silver and copper coins from London for use through Canada.

Mr. John Torrance, Jr., of the Dominion Line steamers, was in the city during the week. It is hoped that his line will use our port next winter.

Sperry L. Shea, traveler for the H. P. Baird Co., Woodstock, was drowned during the past week, a team he was driving breaking through the ice.

Canong Bros., the makers of the popular "G. B." chocolates, expect to put better

## DILLON & CO.'S Baking Soda

"BELL BRAND" In 1-lb. packages, packed  $\frac{1}{2}$  gross boxes. Ask your wholesaler for it.

**Butter and Eggs.** Scarce and in good demand for Easter Trade. We give special attention to consignments, and guarantee highest prices, and prompt returns. A trial shipment convincing. Correspondence solicited. References—Bradstreet's Mercantile Agency.

**H. P. Gould & Co.**  
80 Colborne St., TORONTO

## ALBERT PAIN . . .

36 Merrick St.,  
HAMILTON, ONT.

**PRODUCE AND COMMISSION MERCHANT**

Wholesale dealer in

Apples a Specialty . . . Domestic Fruits and Vegetables  
TELEPHONE 1211.

## E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

## EPPS'S COCOA

1-4 lb. Packets, 14 lb. Boxes  
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

## THE FISH QUESTION

HAVE YOU USED

Golden Finnan Haddies

The most

DELICATE DELICIOUS DELIGHTFUL

Canned Fish on the market. Let us send you a case in your next order.

**GEO. WATT & SONS**  
BRANTFORD.



50 Casks  
Best  
Imported  
Chicory

**EWING, HERRON & CO.**

Coffee and Spices

. . . MONTREAL

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



**Ebonite Blacking**  
(WATERPROOF.)  
FOR BOOTS AND SHOES.

Does not  
Injure the  
Leather



Trade Mark.

Requires  
No . .  
Brushing

..ASK FOR IT..



SOLD EVERYWHERE.

MANUFACTORY: LONDON, E., ENGLAND.



Something New

East  
India  
Pickles

GOOD SELLER  
GOOD PROFIT



Put up in handsome wide neck bottles with glass stopper.  
The finest goods ever offered in this country.

A. E. Richards & Co. Agents Hamilton

"There Are Others" —

Of course there are!! But is there any other like this??



FRESH EGGS  
THE  
YEAR 'ROUND!

KNOX'S EGG PRESERVER

Harmless. Does not discolor the shells. Costs less than 1/2 cent per dozen to preserve the eggs. Requires no looking after. Anyone can use it. We offer a fitting guarantee to every user. We have tried the "PRESERVER." We made a 13 months' test, and competent judges declared the eggs to be fresh when broken. That's why we guarantee

After you have used it once you will always use it. You can sell it to many of your customers, to whom it will come as a great boon. It will make money for them and for you. Order from all wholesale houses.

A. E. Richards & Co., Agents for Canada, Hamilton, Ont.

Also Agents for KNOX'S SPARKLING CALVES FOOT GELATINE.

goods upon the market this season than ever. In former seasons the hot weather here often interfered, but this summer this is to be overcome by a cold storage plant they are putting in.

The cornmeal mills here are very busy at present. Twenty-two cars of corn arrived here for them on one day last week.

Robert Jardine has been appointed agent here for D. Gunn, Flavelle & Co., of Toronto.

The winter port business is about over. The last steamers are now on their way here. Among the goods arriving for export during the week were 23 cars lard from Chicago for Hamburg.

THE GROCER'S attention was called to a large photograph hanging in the office of Smith & Tilton, brokers, of this city, showing a solid train of 29 cars laden with Colman's mustard. The photograph was sent them by the Messrs. Colman, of London, (whose advertisement adorns the front page of THE GROCER) with the explanation that the train was one of four sent off the same day to supply their customers in English towns. The picture not only gives an idea of the vast extent of Messrs. Colman's business, but is in itself an excellent piece of art, showing every detail clearly. Smith & Tilton represent the firm in the Maritime Provinces.

At the Central Creamery, Charlottetown, P.E.I., on Monday last, 12,655 lbs. of milk was received.

Hall & Co. and S. L. Morrison, grocers, in Fredericton, have formed a co-partnership.

C. D. Trueman, of the South Wharf, has this spring rented the store adjoining that which he has been occupying, thus giving him twice the room.

Take the bull by the horns is always a good rule. And the St. Croix Soap Co., in making a cut of eighty cents per box in Surprise, rather than coming down more gradually, have been able to continue masters of the situation.

#### A PUBLIC BENEFACTOR.

Here, then, says G. B. Shaw, is the simple formula for the public benefactor: Never give the people anything they want; give them something they ought to want and don't. Thus we find at the end of it all, ap-positely enough, that the great work of the millionaire, whose tragedy is that he has not needs enough for his means, is to create needs. The man who makes the luxury of yesterday the need of to-morrow is as great a benefactor as the man who makes two ears of wheat grow where one grew before.

Your most fastidious trade will thank you for offering

## "LA DELICATESSE"

The New "Confection in Cheese."

"La Delicatesse" is warranted to be absolutely pure cheese. It is made in the heart of "Herkimer County," New York, the great cheese county of the world,

#### HALIFAX TRADE GOSSIP.

GOOD Friday made a break in the week's business which otherwise was fairly good.

Flour remains at former quotations, although all the dealers here predict a rise in the near future.

Cornmeal is firm, and it is expected local millers will soon raise the price.

Oatmeals are low. Transactions have been made at \$3, though the current value is \$3.10, with an advance of 20 and 30 cents on that for jobbers.

Oats are low. Wholesale quotations are 32c. and jobbing 34 and 35c.

Hay is quiet, but firm. Shipments are being made to England, and also to the Boston market, which keep the demand good.

There has been considerable activity in sugar during the past week. Buyers who have been holding back have bought quite freely. Prices remain unchanged.

The market is well supplied with green fruit, such as oranges, lemons, and bananas. The latter are arriving quite freely, and are of excellent quality. American strawberries sell at 60c. per quart. The market is bare of good apples. Lemons sell at the low price of \$3 and \$3.50. Pine-apples are in limited supply at from \$2.25 to \$2.50 per dozen. American silver-skin onions sell at 2 to 2¼c. per lb.

Dried fruits remain steady.

Canned goods are unchanged.

The provision market was very dull during Easter, in fact Easter beef sold \$1 per 100 lbs. less than it did last year, and the demand was very poor. Native sold at from \$8 to \$9 and Ontario at from \$7 to \$7.50 in bodies. Some Ontario spring lambs sold at from \$4 to \$5, but dealers are carrying stocks which they should have disposed of at Easter. Fresh killed mutton is worth 5½c. and veal 5c.

The poultry market is weak. Fresh killed turkeys sell at 18c., and fowls at 75c. per pair. There is some demand for the latter.

Eggs are low, selling at 12 to 13c. The market is well supplied, as stocks are coming in freely from outports.

Produce is low. Potatoes sell at 20c., which is equal to 15c. last fall.

Cheese remains unchanged. The market is well stocked.

There is a scarcity of good butter, and prices are higher. Fancy dairy cannot be had. The Central Creamery at Charlottetown is unable to fill orders. Good dairy is

worth 20c., and good creamery 22c. Rolls are out of the market.

There is a fairly good demand for molasses. Porto Rico, lately landed, sold at 32½c., and some fancy Demerara a shade higher.

There is no change in the fish market. Some heavy shipments have been made to West India and United States ports.

Boutlier & Morehouse, Centreville, Digby County, are making a specialty of canned haddies. Last year they put up nearly 60,000 one-pound tins.

#### INSOLVENCY LEGISLATION.

A VERY important matter was brought up at the quarterly meeting of the Montreal Board of Trade this week by J. D. Rolland, of the Rolland Paper Co. It was the question of a uniform insolvency law for the whole Dominion, in which connection he submitted the following resolution:

"That this Board desires to express its dissatisfaction at the lack of an insolvency law for the whole Dominion, and strongly urges upon the president and succeeding Councils to spare no effort to procure the enactment by the Federal Parliament of an insolvency law uniform in its administration throughout the Dominion."

This was seconded by B. J. Coughlin, who urged that the question be pressed upon the Federal Parliament, for it was important that we should have an insolvency law that was applicable to the whole country, and that would do away once for all with those anomalies of preferential settlements



YOU DESIRE TO INCREASE YOUR TRADE . . .

The most certain way to do so is to handle

**J. F. ROGERS**

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from

**LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

**J. F. ROGERS**

16, 18 and 20 FRANCIS STREET

TORONTO

**A. E. RICHARDS & COMPANY**

122 King St. East

Agents for Canada.

HAMILTON

“Just Like . . .  
What Mother  
Used to Make”

TRY IT YOURSELF



**PURE GOLD M'F'G. CO.** 31 & 33 FRONT ST. EAST.  
TORONTO.

and arrangements that existed in one place or another.

John McKergow and J. A. Cantlie, members of the Insolvency Committee, reported what that committee had done in the matter. Mr. McKergow regretted that they could not report anything substantial in the line of insolvency legislation, but it was not for the want of trying. Last year everything was done to have the bill before Parliament amended and presented, but the session died without any results. This year it was useless to try. A bill had been before Parliament, but it had been side-tracked, and nothing would probably be done until after the elections. The committee was watching the matter, and would do all it could to have a bill introduced which would meet the views of the merchants as far as possible.

J. A. Cantlie complained of the opposition from the Bankers' Association, there being a difference of opinion between bankers and merchants as to how the ranking should take place on the notes discounted. The House of Commons as a whole was also opposed to the bill, for what reason he could not say for the life of him see. As they were on the eve of a general election, they would do well to keep the matter before the business public, and also send a copy to the Minister of Justice, showing that gentleman that the Board of Trade was looking after its interests, and determined to have them recognized, if at all possible.

The motion was adopted unanimously.

J. A. Cantlie also moved: That the Council is hereby requested to urge the Provincial Government to so amend the provincial law that it shall be compulsory on all curators, assignees or liquidators of insolvent estates to give satisfactory security for the amount of the assets of all and every estate they administer.

Speaking to the motion he said that millions were passing into the hands of irresponsible liquidators and under the present law all they had to do was to say: "There is nothing for you, and you can stay at home and 'grin and bear it.'" He hoped that the Council would take the matter up.

The motion was seconded by Mr. Frank J. Hart, who was perfectly satisfied, that if the matter were only properly represented to the Provincial Government, immediate satisfaction would be obtained.

Mr. J. M. M. Duff considered that the adoption of the motion would be a move in the right direction. It was a wonder to him that the provision contained in the statute was not availed of, as if the directors only asked for security to be given, a person could not get the position of curator until such security was put up.

The motion was carried unanimously.

The Wellandport roller flour mill, owned by Heslop Bros., was burned on the 4th inst.

#### THE PISTACHIO NUT.

The pistachio, *pistachio vera*, explains an exchange, is a native of western Asia, and cultivated generally in southern Europe. The tree is from twenty to thirty feet high, the seeds are an irregular oval shape, about an inch long, of a reddish green externally and a bright green within, exceedingly pleasant to taste, and in the countries where they grow are largely eaten as a luxury. Comparatively very few of the nuts find their way into commerce, but the consumption in Turkey, Greece and other places in Southern Europe is very large. They are candied or coated with sugar like almonds, which they resemble in flavor. In this country the use is confined to confectioners, ice cream manufacturers and cooks, who find in the kernel a harmless green coloring matter more pleasant than spinach juice and of fine flavor.

The tree is hardy in England in sheltered locations and in favorable parts of France, and would doubtless succeed in our Southern States.

There are five other species of pistachio, one of which, *P. lentis-cus*, produces rosin mastic; another, *P. terebinthus*, yields Ohio turpentine and curious galls.

Pistachio formed part of the presents which Joseph's brethren took with them from Canaan, and in Egypt is still often placed among sweetmeats and the like in presents of courtesy.

# Buckwheat Pancakes with Maple Syrup

They go together. Now that New Maple Syrup is on the market you can easily increase your sales (and profits) by giving special attention to our

## SELF-RISING BUCKWHEAT FLOUR

It is a perfect article, and makes most delicious pancakes, flap-jacks, etc. Very neatly boxed, is well known and sells freely.

IRELAND NATIONAL FOOD CO., Ltd.

**OPERATING** The Largest and Most Complete Breakfast  
Cereal Food Mills in the Dominion.

Toronto, Canada.

### HOW TO PRESERVE EGGS.

**B**OTH in England and Germany experiments have been made to preserve eggs by drying them, and to supply the market with this article as a substitute for fresh eggs. Inasmuch as the product is somewhat cheaper than fresh eggs at certain seasons of the year, while its nourishing value is said to be almost the same, the proceeding deserves some attention. In the factory which has recently begun operations at Passau, Bavaria, the process is as follows: The eggs are first candled in order to examine their quality. All good eggs are thrown into a very large, rapidly rotating vat, in which the centrifugal force separates the egg shells from the yolk and the white. The mixed fluid is taken out of this vat and dried by a process in which combined currents of air and heat are used. After its being thoroughly dried the product is packed in barrels, the finished article appearing like brown sugar. Experi-

ments made with preserved eggs, which had been shipped twice across the equator, showed that omelettes and other dishes could be prepared tasting exactly as if made of fresh eggs. The Passau factory during the height of the season preserves from 8,000 to 10,000 dozen eggs per day. Several poultry farms have been started in the neighborhood, but even these are not sufficient to supply the necessary quantity of fresh eggs for the factory, and agents sent out by them buy up all the eggs for miles around. The product of this factory has recently appeared in the German markets, and although the general public viewed with some distrust the offers of this substitute for fresh eggs, the excellent quality of the preserves has already made many converts.

### HOW TO DETECT OLEO.

Lard, oleomargarine, butterine, etc., placed between two pieces of window glass and held up to the light, disclose white, opaque spots,

which are crystals of fat, says an exchange. Pure butter does not show these specks. Examining lard in this way is an excellent means of cultivating the eye and qualifying one to readily determine, when testing butter, to distinguish the imitation from the genuine. This is a simple and practical rule and a sure one.

### RELIGION AND BUSINESS.

We don't hear so much now-a-days of the preposterous query: Can a man be a successful grocer and a Christian? as in former years, when some esteemed contemporary would run short of reading matter. Yet it does not follow because a packer or a dealer is prominent in a church that he will always give good weight and measure. As they would say in Wall Street, some dealers are "long" on religion, but "short" on honesty. —Merchants' Review.



## There's a tendency . .

to sacrifice quality for price these days, and alleged "pure goods" are frequently offered at prices which ought to show anyone, with half an eye, that there is something wrong.

Maple Leaf goods are all branded and guaranteed. They sell at the right price and you can't go wrong in buying them.

Delhi Canning Co., Delhi, Ont.



# Siamese Twins



are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

**MANUFACTURERS' LIFE INSURANCE COMPANY**

HEAD OFFICE, Toronto, Can.

Every up-to-date Grocer should keep

**COWAN'S**  
HYGIENIC COCOA  
ROYAL NAVY CHOCOLATE  
and FAMOUS BLEND COFFEE

Send your orders to

**THE COWAN CO., Ltd.**  
470 King St. West, Toronto

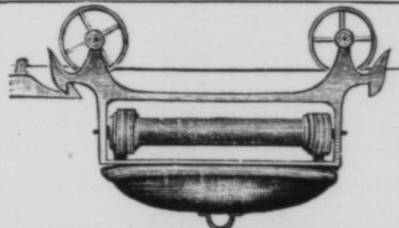
**Union Mutual Life Insurance Co.**  
OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

**MAINE NON-FORFEITURE LAW**

**WALTER I. JOSEPH, Manager**

Room 2, 162 St. James Street, Montreal



**CHAMPION CASH RAILWAYS**

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

# DELICIOUS

That's the only way to rightly describe the

# Ram-Say Tea

It's the finest of Indian - Ceylon teas — done up in lead-lined packets — absolutely air-tight.

In pound or half pound packets, 40, 50, 60c. pound.

**J. F. RAMSAY & CO.,**  
Toronto, Sole Agents  
for Canada and United States.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

# DAY & MARTIN'S

## Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- |   |  |
|---|--|
| Kid Renovating Polish.                  | Kid Reviver, in tins (three sizes).        |
| Japanese Waterproof Blacking            | Patent Leather Polish (two sizes)          |
| Brunswick and Berlin Black, for stoves. | Pollishing Cream (two sizes).              |
| Universal Harness Composition, in tins. | Brass Burnishing Paste (four sizes).       |
| Harness Oil, in bottles and in bulk.    | Furniture Polish (four sizes).             |
|   | Russet Cream for Brown Boots (four sizes). |

DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

.....London and Liverpool.

CHAS. GYDE, Montreal, for Ontario and Quebec.  
TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

MARTIN & ROBERTSON, Victoria and Vancouver, for British Columbia.

**A LOAFER EXTERMINATOR.**

A COUNTRY store is the scene of many curious happenings, remarks an exchange. One of these occurred in a small village. The clerk was a bright, smart, active country lad, who was equal to emergencies. He found that a certain denizen of the place named "Jake Brown" always found a convenient sitting on the counter in the farther part of the store near the cracker barrel, and that when the clerk's eyes were not upon him the old man's position allowed him to pilfer a number of biscuits. The clerk soon grew tired of this, and he arranged a good-sized needle with a spring in a hole in the counter under the oil-cloth covering, with a long string, which could be pulled at any point in the store.

One extremely hot day in June the old man entered the store and took his position as usual on top of the counter near the cracker barrel. The clerk was apparently engaged with a customer, but had his eye on "old Jake," and when he was reaching for the crackers the string was pulled. "Jake" went up in the air, landing on his feet in the middle of the store. He felt for the object of his attack, he wearing only overalls. Not being rewarded in his search, he mounted the counter the second time, and was about to make another attempt at cracker raising when he felt another thrust, which lifted him in the air again. He started for the attic above the store.

His prolonged absence caused the clerk to go up to the attic (where he found it as hot as an oven), to see what was going on. He found the old man distracted and nearly disrobed in the middle of the floor, shaking his overalls furiously. The sight was laughable. The clerk asked him what was the matter. He replied:

"This morning while mowing in the meadow I struck a hornets' nest, and one of the pesky things has crawled up the leg of my overalls and has struck me twice, and I'm hunting for it."

The clerk wore a smile.

**FROST IN THE CITRUS BELT.**

Recent weather conditions in the southern California citrus belt have been adverse to some of the young orchards, and regarding the prospect of the coming crop The Riverside Press says: "There can be no doubt that the cold spell preceding the recent storm has the effect to blast much of the new growth on many of the smaller orange trees, and that the next crop of navels may be somewhat reduced in consequence, though possibly the increased area of bearing groves may bring up the total to a normal figure."

The extraordinary demand for J. F. Rogers' breakfast bacon and lard continues. They work day and night to keep level with orders.

**"SANITAS"**  
**NATURE'S**  
**GREAT DISINFECTANT.**  
*Non-Poisonous.*  
*Does not Stain Linen.*  
**FLUID, OIL, POWDER, &c.**

HOW TO DISINFECT A valuable Copyright Book giving simple directions in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

HOW TO DISINFECT THE SANITAS Co., Limited, BETHNAL GREEN, LONDON, ENGLAND.

**A pushing Agent wanted in each Canadian City.**

**Central Business College**

TORONTO AND STRATFORD.

Two great business schools under one management. Students admitted at any time. Free circulars.

SHAW & ELLIOTT, Principals.



**DON'T BUY A refrigerator until you have seen the**

**EUREKA**

It is built on scientific principles, and of best materials.

A catalogue will give you all details.

ADDRESS:

Eureka Refrigerator Co. 54 Noble Street, TORONTO.

**Stearns Bicycles**

Are handsome, light, durable. Such grace of design as is embodied in this "fast, easy-running, much-talked-about" mount can only be secured by the most approved methods, finest material and skilled workmanship. The '06 Stearns will be the best bicycle it is possible to produce. Finished at your option in orange or black. Address now for beautiful new catalogue. "The Yellow Fellow"

**AMERICAN RATTAN CO., TORONTO, ONT.**  
 CANADIAN SELLING AGENTS

**The "GENUINE"**

Is a Chimney full of quality  
 See our Registered Trade Mark on each one.

Heat will not break it

Full Lead Flint-Wrapped and Labelled

Do not buy any so-called Flint Chimney, but insist on having the GENUINE

**GOWANS, KENT & CO., Toronto**



# IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry—and this is a very general complaint with the trade—the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER.** Pure and Sure.

**Lumsden Bros., Hamilton, Ontario**

## Our Reputation

For always manufacturing and selling the best goods makes the sale of

**"KENT"**

canned goods easy and safe. They never fail in quality.

THE . . .

**"KENT" CANNING AND PICKLING CO.**  
CHATHAM, ONT.

## Maple Syrup . .

FRESH FROM THE EASTERN TOWNSHIPS

In Glass, Half-Gallon, Gallon, 5-Gallon and Half-Barrel Lots.

Write for quotations.

**T. A. Lytle & Co.**

Vinegar Manufacturers,  
TORONTO

## Little Chief

EXTRA FAULTLESS

Cream Corn, . . .	Tall
Refugee Beans, . . .	Flat
Baked Beans, . . .	"
Golden Wax Beans, . . .	"

FANCY GOLD AND WHITE LABEL

**JOHN SLOAN & CO.**

Wholesale Grocers TORONTO

## CEYLONS

SPECIAL VALUE IN MEDIUM GRADES

**Warren Bros. & Boomer**

WHOLESALE GROCERS

35 and 37 Front St. East, Toronto.

## CLARK'S CANNED MEATS

GUARANTEED "THE BEST"

COMPRESSED CORNED BEEF  
LUNCH TONGUES  
PARAGON OX TONGUE  
PIGS' FEET  
YORKSHIRE ENGLISH BRAWN  
ENGLISH MINCE MEAT

W. CLARK - Montreal

## California Fruit

Apricots, 25-lb. Boxes  
Silver Prunes, 25-lb. Boxes  
Peaches, 25-lb. Boxes  
Peaches, Bags about 70-lb.  
French Prunes, 40-50, 50 60, 60 70

AT ROCK BOTTOM PRICES

**T. KINNEAR & CO.**

Wholesale Grocers

49 Front St. E., TORONTO.

## Sphinx Prunes

"B" and "U"

A Shipment now in store.

**PERKINS, INCE & Co.**

TORONTO.

## NOW IN STOCK

Boneless Fish, Boxes 25 pounds.  
Boneless Fish, Boxes 40 pounds.  
Sealey's Cod Steak, 1-lb. Blocks, 24 pounds.  
Beardsley's Shredded Codfish, 1-lb. Blocks, 2 dozen.  
Herrings in Half-Barrels.  
New Scaled Herrings.

**J. W. Lang & Co.**

59, 61 and 63 Front Street East Toronto.

WE ARE OFFERING . . THIS WEEK

A special lot of very fine

**Blue Mountain Jamaica Coffee**

**SMITH & KEIGHLEY**

9 Front St. E. TORONTO.

## Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.  
SOLD IN LEAD PACKETS

*Spring Picked !!!*  
*Skilfully Blended !!*  
*Attractively Packed !*



You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE  
THEM  
ON**

and they will make a

**TRADE  
FOR  
YOU!!**

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.  
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

PUREST & BEST

## Windsor Fine Salt

In Barrels, 200lb. Sacks and 50lb. Sacks is shipped in car lots

to all parts of Canada. The Salt is the finest made and the best for general farm use. Our barrels are machinery made and one end carries a neat paper label. The sacks are made of superior bleached Jute, and will stand more handling than the ordinary salt sacks. A glance at the cut will convince you that the appearance of our barrels and sacks is a great help in selling the salt. Write us or our agents for prices or samples.



The WINDSOR SALT WORKS, WINDSOR, ONT.

# Ceylon ... Tea



HOSTESS—"Go! We now use CEYLON Tea exclusively, because of its purity. It has no equal. We say: 'PURE Teas or none.'"

# Have you tried . . .

## JOHN DEWAR & SONS'

(Purveyors by appointment to Her Majesty Queen Victoria)

# . . . SCOTCH WHISKY?

**J. M. DOUGLAS & CO., MONTREAL, AGENTS.**

### BELOW COST OF PRODUCTION.

**U**NDER the old rule, based upon averages for twenty years ending four years ago, the cost of pork per barrel, with hogs at 4c., as now in Chicago, would be \$11.37; of ribs, \$5.21 per 100 lbs.; of lard, \$6.47. These averages have been somewhat reduced in the past four years, but we have not the figures at hand, and the above will show approximately the point we wish to make, namely, that products are now selling in the speculative markets far below the cost of production, even at the reduced basis. May pork, with a month's more carrying charges added to its cash value, upon which the above figures were made, sold in Chicago on Thursday at \$9.10, ribs at \$4.87½, lard at \$5.27½, or \$2.27½ on pork, 33½c. on ribs and \$1.20 on lard under cost, upon the above basis. Nor is this the only result of this protracted bear campaign of the packers, who have unnecessarily and persistently depressed values beyond anything warranted in the situation. Last December the lowest prices on this crop were touched on the combined liquidation of longs on last crop and enormous receipts of fat hogs on this, with a big corn crop ahead. These prices ruled, however, but a short time, as the trade bought freely, on the belief that they could not long remain at the lowest level on record with few exceptions, even though hogs were then be-

low 4c. in Chicago, and cost of production less than now. Yet prices of products are now in many cases as low as then, and in some lower.

This is especially true of lard, which sold on Thursday in Chicago for May at \$5.27½, against \$5.37½, the lowest last December, although there are two and a half months less carrying charges on it now. The previous low record was in December, 1879, when it sold for that month in Chicago at \$5.35 and last December at \$5.07½, which is the record. But cash lard is offered relatively lower now in New York from outside Western points than from Chicago, though 7½ to 10c. above the lowest last December, or \$5.50 in tierces and \$5.20 in tanks, against \$5.42½ and \$5.10 last December.

Yet, notwithstanding, the trade and outsiders bought freely last December, with larger receipts and lower hogs than now, and made big money by it. In spite of the opposition of the packers, they are now letting the packers get all this still cheaper stuff, which the longs are throwing away, or the shorts putting out, at or near the bottom, as the packers did last fall and got left. History repeats itself, and so will these markets soon, and the packers will be on top this time.

While pork and ribs are now higher than lard, on the above comparison with last December, yet they are not relatively any

dearer than lard on the new basis, established since the general competition of cotton oil with the latter. The old-time relative difference recognized roughly in the trade was pork per barrel twice the price of ribs per 100 lbs., and lard 1c. over the price of ribs. On this basis ribs would now be the highest and lard the cheapest things on the list, and the Cudahys are reported to have thrown over the former.—National Provisioner.

### ANTIQUITY OF SOAP.

Soap is not a modern invention, remarks an exchange. It is twice mentioned in the Bible, first in Jeremiah and again in Malachi. History tells us more than 2,000 years ago the Gauls manufactured it by combining beech tree ashes with goats' fat. A few years ago a soap boiler's shop was discovered in Pompeii, having been buried beneath the terrible rain of ashes that fell upon the city in 79 A.D. The soap found in the shop had not lost all of its efficacy, although it had been buried 1,800 years. At the time that Pompeii was destroyed the soap-making business was carried on in several of the Italian cities. Pliny the Elder speaks of soap, and says that because its price was so high many substitutes were used, among them a kind of glutinous earth and fine sand mixed in the juice of certain plants that make lather. As early as 700 A.D. there were many soap factories in both Italy and Spain, and about 700 A.D. the Phœnicians introduced the business into France, the first factories being established at Marseilles.

# TETLEY

Although the above name is always associated with packet tea, we carry a large stock of Standard Blends of India and Ceylon in 60 and 100-lb. boxes at prices to suit all classes. Write for samples.

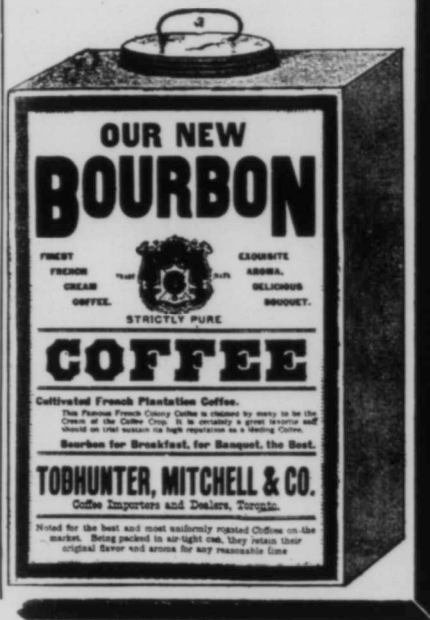
### ADDRESSES:

14 Lemoine Street, MONTREAL

128 Richmond Street West, TORONTO  
Hudson Bay Co., WINNIPEG

# Ordinary Coffee

MAY BE GOOD ENOUGH UNTIL YOU HAVE TRIED



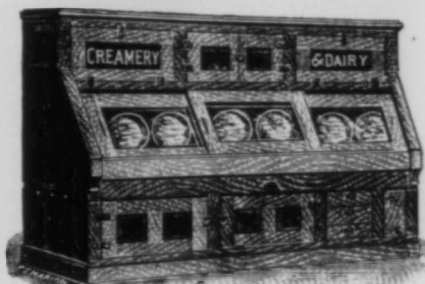
Write us for Prices . .

FOR YOUR SPRING SUPPLY OF . .

# SALT

VERRET, STEWART & CO.  
QUEBEC AND MONTREAL

## Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

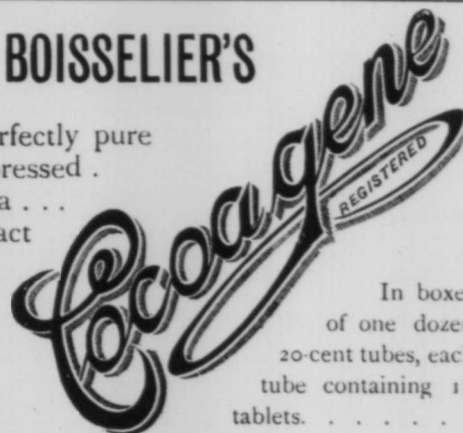
Send for Catalogue and Price List.

C. P. FABIEN 367-371, Notre Dame St. MONTREAL



## BOISSELIER'S

A perfectly pure compressed Cocoa . . . Extract



In boxes of one dozen 20-cent tubes, each tube containing 18 tablets. . . . .

One Tablet makes an excellent Cup of Cocoa.

ALL LEADING GROCERS KEEP IT.

# Grocers

Who study to please their customers keep our . . .

# Table Salt

A pure, nutty flavored Salt. Gives taste to everything.

The Canada Salt Association

CLINTON, ONTARIO

# Brushes, Brooms . . . .

# Woodenware

We are headquarters for the above lines of goods, and guarantee every article we send out to be strictly as represented. Our Price List for 1896 is now ready and we will be pleased to mail you a copy on application.

Chas. Boeckh & Sons Manufacturers 80 York Street Toronto

MONTREAL BRANCH: - 301 St. Paul Street.

Every Hotel and Restaurant needs

# JOHNSTON'S Fluid Beef Cordial

IN 20-oz. BOTTLES

Have you got some to supply the demand?

MAKES THE BEST BEEF TEA. . . . ALWAYS SATISFIES.

THE JOHNSTON FLUID BEEF CO. MONTREAL.

## BUSINESS CHANGES.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES

**T**HE liabilities of James Milne & Son, general merchants, Stirling, are \$7,000 and assets \$10,000.

The premises of G. R. Rainville & Co., grocers, Montreal, are closed.

J. E. Marcil, general merchant, Acton, has compromised at 40c. on the dollar.

James Monteith, general merchant, of Waverley, has assigned to M. Moses.

George Smith, general merchant, Lachine, has assigned and a meeting of creditors will be held 11th inst.

Charles Lamb & Co., general merchants, Perce, Que., are offering to compromise at 35c. on the dollar.

N. Batchelder, general merchant, Stanbridge East, Que., is offering to compromise at 50c. on the dollar cash.

A meeting of the creditors of S. Hetherington & Co., general merchants, Ayer's Flats, Que., has been called for the 17th inst.

Relyea & Co., general storekeepers, of Cornwall, have assigned to James P. Langlev, Toronto. A composition offer of 60c. on the dollar was put through some time ago, but owing to a difficulty in connection with the sale of the stock, the firm decided to make an assignment.

In our issue of March 20 appeared an item stating that "H. Charron, Hull, had compromised." It should have read D. Charron. Some of the trade thought it had reference to P. H. Charron, of the same place, but Mr. P. H. Charron is in the happy position of being able to pay 100c. on the dollar.

## CHANGES.

P. J. Harrington is starting a general store at Killaloe.

H. McMorrow has started a grocery store at Montreal.

J. A. Collette has opened a grocery store at Montreal.

A. E. Burke has opened a grocery store at Hartford, Ont.

Casson & Co., grocers, Truro, N.S., have been succeeded by Linton Bros.

Duncanson & Smith, grocers, Amherstburg, has sold out to Edward P. Healey.

A. E. Hamsworth, general merchant, Marquette, has been succeeded by McPherson & Co.

H. F. Honsberger, general merchant, Ethel, has been succeeded by W. Beattie & Co.

Graham & Co., groceries and liquors, Lindsay, have been succeeded in the liquor business by J. Dobson.

G. A. Bigelow, grocer, Nelson, B.C., has been succeeded by Steen & Co.; he has also given up his business at Rossland.

## PARTNERSHIPS FORMED AND DISSOLVED,

A partnership has been registered by H. C. and C. H. Black, to carry on business in

Pugwash, N.S., as general merchants and lumber dealers, under the style of Black & Co.

Coulter & Perrin, general merchants, Pontypool, have dissolved.

Bradford Bros. & Payne, general merchants, Granby, Que., have dissolved.

## SALES MADE AND PENDING.

The property of the estate of L. and E. Hart, general merchants and fish dealers, Guysboro, N.S., is advertised for sale.

The book debts of A. A. Decelles, groceries, and of Langler & Decelles, liquors, St. John's, Que., have been sold.

The stock of Blair Bros., teas, etc., Galt, is advertised for sale 10th inst.

The assets of F. P. Carey, general merchant, New Glasgow, Que., have been sold.

The assets of B. Lalonde, general merchant, Vaudreuil, are to be sold by auction 15th inst.

## FIRES.

L. P. Churchill & Co., general merchants, Lockport, N.S., have been burned out; insured. F. Payzant, lobster packer and tinsmith of the same place, has also been burned out.

Maria E. Oakes, groceries and hotel, Weymouth, N.S., has been burned out.

The premises of Mark Faulkland, grocer, Ottawa, have been damaged by fire.

## DEATHS.

J. R. Hill, grocer, Toronto, is dead. His death was sudden.

C. G. Bertrand, of Chas. Bertrand & Co., general merchants, Isle Verte, Que., is dead.

## INDIA'S 1895 TEA CROP.

The actual crop of Indian tea for season 1895 amounted to 135,500,000 pounds, or about 5,000,000 pounds less than originally estimated and 8,250,000 in excess of the crop of the previous season. Exports to the United Kingdom for the season will reach about 121,000,000 pounds. Latterly good rain has fallen and materially improved prospects for the opening of the new season.

## GETTING INTO SMALL COMPASS.

Regarding the raisin situation on the Pacific Coast, The California Fruit Grower says: "Aside from the efforts being made to regulate the packing and handling of this season's crop, there is but little to report at this time. The market is unchanged. The shipments overland for month of February were 2,718,000 lbs., or 114 cars of 12 tons each. The overland movement for January was 164 cars of 12 tons, making a total of 278 cars this year to March 1st. The movement for March is estimated at 85 cars. This reduces the holdings on this coast, which are mostly of low grade, to small proportions. In regard to the season of 1896, the leading packers have met and formulated a plan which has been submitted to the growers and is now being considered.

Without going into details at this time, we will say that the plan suggested is not unlike that governing the Alaska Packers' Association. We await developments."

## FULL OF PUSH.

The firm of Colwill & Irvine, who have carried on a general store in Arthur for a number of years, have dissolved. Mr. H. J. Colwill will continue to carry on the business. Mr. Colwill, though a young man in the prime of life, has had many years' experience and is full of energy and push. This, together with one of the best assorted stocks and his fine store, should ensure for him success in his venture. He will carry a large and up-to-date stock of dry goods, groceries, boots and shoes.

## Consignments Stored in Bond

And shipped when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

## BLAIKLOCK BROTHERS, MONTREAL

"NEVER TURN A WHEEL" WITHOUT IT

CAN'T YOU SELL?

PEERLESS

**MACHINE OIL**

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO.

Sole proprietors, Toronto, Ont.



## TENDERS

INDIAN SUPPLIES

SEALED TENDERS addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 21st April, 1896, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1897, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,

Deputy Superintendent-General of Indian Affairs.

Department of Indian Affairs,  
Ottawa, March, 1896.

"BUILD TO-DAY THEN,  
STRONG AND SURE,  
WITH A FIRM AND  
AMPLE BASE."  
— Longfellow.

**DO YOU?**  
WISH THUS TO BUILD  
an advertisement  
in the  
**CONTRACT-  
RECORD**  
TORONTO  
will bring you  
tenders from the  
best contractors.



**A NEW DEPARTURE** of much importance to the . . . **GROCERY TRADE**



The **LAING PACKING AND PROVISION CO., Ltd.**  
.. OF MONTREAL ..

Have added a **Canned Meat Department** to their General Packing Business, and will in future have a full line of Canned Meat Goods, Soups and Sundries of the very finest quality, every can being guaranteed. These **Anchor Brand Goods** are put up in all the convenient sizes and newest shapes, with **patent key-openers**, and are not surpassed by any other goods on the market.

WRITE FOR PRICE LIST

**MOTT'S DIAMOND CHOCOLATE.**  
JOHN P. MOTT & CO.  
HALIFAX, N.S.  
ESTABLISHED 1844

IS THE BEST.

ASK FOR  
**MOTT'S**

THE **"SCIENTIFIC"**  
STOVE ENAMEL

IS THE BEST ON THE MARKET.

WILL NOT CAKE OR EAT THROUGH THE TIN



Do you handle it? If not, send us \$2 and we will forward you a sample box (3 doz.), or you can order through any **Wholesale House** here.

**SCIENTIFIC VARNISH MFG. CO.**

Telephone 2095. 103 Queen East, TORONTO.

"We could name them"

Is what an M.P. said, and **WE** say that hundreds of ladies who are now using "Instantaneous Tapioca," to its wholesomeness, purity, and convenience can testify, and

**Howe, McIntyre Co.**  
MONTREAL  
Agents

"We could name them"

**There's Money in Salt**

If you know just what size to handle and the season for it. Take, for instance, the summer camping trade. That needs a strong package to stand the careless handling and one not easily upset.

For this purpose you can order, from any wholesale grocer in Toronto, "WINDSOR" Table Salt put up in 4-lb. round lithographed packages, 24 per case. Made of heavy cardboard, price \$2.00 per case; sell at 15 cents per package. Profit on case, \$1.60. You see it pays to sell them—why not do it?

**Toronto Salt Works**

128 Adelaide Street East  
TORONTO, ONT.

City Agents for the **Windsor Salt Works**

**Fine Fruit Tablets**



**ENGLISH FORMULA TABLETS**

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

**G. J. HAMILTON & SONS**

PICTOU, N.S.



is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

# Chas. Southwell & Co.'s

High-Class  
Jams, Jellies  
and Marmalades



What's in a Name?

EVERYTHING

WHEN THE NAME IS

# SOUTHWELL'S



FRANK MAGOR & CO.

16 St. John Street, MONTREAL

## CURRENT MARKET QUOTATIONS

TORONTO, April 9, 1896.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

### BAKING POWDER.

Snow Drift—		
1/4 lb. tins, 4 doz. in case	per doz.	\$0 75
1/2 " " 3 " "	"	2 00
3 " " 1 " "	"	6 50
5 " " 1/2 " "	"	10 00
10 lb. boxes	per lb.	16
30 lb. pails		16
Dominion—		
1/4 lb. tins, 4 doz. in case	per doz.	1 00
1/2 " " 3 " "	"	1 75
1 " " 2 " "	"	3 00
10 lb. boxes	per lb.	20
30 lb. pails		20
PURE GOLD. per doz.		
5 lb. cans, 1 doz. in case		19 80
4 lb. cans, doz. in case		16 00
2 1/2 lb. cans, 1 and 2 doz. in case		10 50
16 oz. cans, 1, 2 and 4 doz. in case		4 60
12 oz. cans, 2 and 4 doz. in case		3 60
8 oz. cans, 2 and 4 doz. in case		2 40
6 oz. cans, 2 and 4 doz. in case		1 80
4 oz. cans, 4 and 6 doz. in case		1 25
10 cent can		0 90



Cook's Friend—		
Size 1, in 2 and 4 doz. boxes		\$ 2 40
" 10, in 4 doz. boxes		2 10
" 2, in 6 " "		80
" 12, in 6 doz. boxes		70
" 3, in 4 " "		45
Pound tins, 3 doz. in case		3 00
oz. tins, 3 doz. in case		2 40
oz. tins, 4 " "		1 10
lb. tins, 1/2 doz. in case		14 00

W. H. GILLARD & CO., PROPRIETORS.		
Diamond—		
1/4 lb. tins, 4 oz. cases		0 67 1/2
1/2 lb. tins, 3 doz. cases		1 17
1 lb. tins, 2 doz. cases		1 98

LUMSDEN BROS.		
Boston Baking Powder, 1-lb. tins		\$1 25
Standard Baking Powder, 1-lb. tins		1 50
Jersey Cream Bk'g Powder, 1/2-lbs.		1 25
" " " " 1-lbs.		2 25

### BLACKING

DAY & MARTIN'S BLACKING.

Paste. (Boxes of 3 doz. each. per gross.		
No. 1 size (4 gross to a case)		\$ 2 40
No. 2 size 3 " "		3 30
No. 3 size 3 " "		5 00
No. 4 size 2 " "		6 55
No. 5 size 2 " "		9 00
Emboss'd 97 4 " "		6 00
Liquid. per doz.		
Pints, A (6 doz. per bbl)		\$ 3 30
" " B 9 " "		2 25
" " C 15 " "		1 25
Russet Paste. (3 doz. in box) per gross.		
No. 1. In tins		\$ 3 75
" 2. " "		5 65
" 3. " "		7 85
Russet Cream. (1 gross cases) per doz.		
No. 1. In bottles		\$ 0 80
2. " "		1 60
3. " "		1 90
4. " "		2 60

Polishing Paste. (3 doz. in box) per gross.		
No. 1. In bottles		\$3 75
" 2. " "		5 65
" 3. " "		7 85

Polishing Cream. (1 gross cases) per doz.		
No. 1. In bottles		\$0 50
" 2. " "		1 35
" 3. " "		2 25
In Metal Tubes		1 90
Ivoryine. per doz.		
Small. In patent stoppered bottles, sponge attached		\$0 80
No. 1. " "		1 35
" 2. " "		25 00

P. G. FRENCH BLACKING. per gross.		
1/4 No. 4		\$4 00
1/2 No. 6		4 50
1/2 No. 8		7 25
1/2 No. 10		8 25
P. G. FRENCH DRESSING. per doz.		
No. 7, 1 or 2 doz. in box		\$2 00
No. 4, 1 or 2 doz. in box		1 25
CROWN PARISIAN DRESSING. per gross.		
		9 00

### BLACK LEAD.

Reckitt's Black Lead, per box		\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz. or 1/4 gro. 4 oz.		
Silver Star Stove Paste per gross.		
		\$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz		7 20

### SCIENTIFIC STOVE ENAMEL.

Gross		\$7 50
1/2 gross		2 00
Dozen		0 75

### BLUE.

KEEN'S OXFORD. per lb.		
1 lb. packets		\$0 17
1/4 lb.		0 17
Reckitt's Square Blue, 12-lb. box		0 17
Reckitt's Square Blue, 5 box lots		0 16

### CORN BROOMS

CHAS. BOECKH & SONS. per doz. net.		
Carpet Brooms—		
" Imperial," extra fine, 8, 4 strings		\$3 65
" " " " 7, 4 strings		3 45
" " " " 6, 3 strin		3 25

" Victoria," fine, No. 8, 4 strings		3 30
" " " " 7, 4 strings		3 10
" " " " 6, 3 strings		2 90
" Standard," select, 8, 4 strings		2 75
" Standard," select 7, 4 strings		2 60
" " " " 6, 3 strings		2 40
" " " " 5, 3 strings		2 40

### CANNED GOODS.

per doz.		
Apples, 3s		\$0 80
" " " " 3s		2 00
Blackberries, 2		1 75
Blueberries, 2		0 90
Beans, 2		0 75
Corn, 2s		0 60
Cherries, red pitted, 2s		2 00
Peas, 2s		0 95
" Sifted select		1 45
" Extra sifted		1 50
Pears, Bartlett, 2s		1 65
" " " " 3s		2 40
Pineapple, 2s		1 75
" " " " 3s		2 40
Peaches, 2s		1 90
" " " " 3s		2 50
Plums, Green Gages, 2s		1 85
" Lombard		1 60
" Damson Blue		1 60
Pumpkins, 3s		0 80
" " " " 3s		2 10
Raspberries, 2s		1 40
Strawberries, choice, 2s		1 90
Succotash, 2s		1 15
Tomatoes, 3s		0 80
Lobster, tails		1 85
" " " " flats		2 50
Mackerel		2 10
Salmon, Sockeye, 1/2's		1 35
" " " " flats		1 55
" Cohoes		1 10
Sardines, Albert, 1/2's tins		0 15
" " " " 1/2's tins		0 20
" Sportsmen, 1/2's genuine French high grade, key opener		0 12 1/2
Sardines, key opener, 1/2's		0 10 1/2
" " " " 1/2's		0 18 1/2
Sardines, other brands 9 1/2 11		0 16
" P. & C., 1/2's tins		0 23
" " " " 1/2's		0 35

# Out of every Ten Grocers

Who have tried **Edwardsburg Starch**,  
ten have been completely satisfied with it.  
Have you tried it?

## EDWARDSBURG STARCH CO. Cardinal, Ont.

Sardines, Amer., 1/2 s	0 04 1/2	0 09
" Mustard, 1/2 size	0 09	0 11
30 tins, per 100	10 00	11 00
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 65	1 90
Herrings in Tomato Sauce	1 70	1 90
Herrings in Shrimp Sauce	2 00	2 00
Herrings in Anchovy Sauce	2 00	2 00
Herrings a la Sardine	2 40	2 40
Preserved Bloaters	1 85	1 90
Real Fimdon Haddock	1 85	1 90

**CANNED MEATS.**

(CANADIAN.)		
Camp Corn Beef, 1-lb. cans	\$1 40	\$1 50
" " " 2	2 40	2 55
" " " 4	4 80	5 10
" " " 6	7 75	8 25
" " " 14	16 00	18 00
Mixed Callops	2 60	2 65
Launch Tongue	3 40	3 50
English Brawn	2 80	3 00
Chamb Sausage	2 75	2 50
Soups, assorted	1 40	1 50
Soups and Boull.	2 25	2 25
" " " 2	1 80	1 80
" " " 6	4 50	4 50



**Acme Sliced Beef.**  
No. 1 tins, key, 2 doz., per doz. \$2.50.



**Beardley's Boneless Herring.** 2 doz. per doz. \$1.40.



**Codfish.** Beardley's Shredded, 2 doz. pkgs. per doz. 0 90

**CHEWING GUM.**

ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 81
Horehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 390 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	0 65
Flirtation Gum, 150 1c pieces	1 30
Monte Cristo, 180 1c pieces	1 20
Mexican Fruit, 36 5c bars	0 90
Sappota, 150 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

**CHOCOLATES & COCOAS.**

CADBURY'S. per doz.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" " 1-lb. tins	0 40
Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO'S.	
Chocolate—	per lb.
French, 1/4 s—6 and 12 lbs.	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35
Premium, 1/2 s—6 and 12 lbs.	0 30
Sante, 1/4 s—6 and 12 lbs.	0 25
Diamond, 1/4 s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	per doz.
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock " " " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	1 40
EPPS'. per lb.	
Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

**FRY'S. (A. P. Tippet & Co., Agents.)**

Chocolate—	per lb.
Caracas, 1/4 s, 6-lb. boxes	0 42
Vanilla, 1/4 s	0 42
" " Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unweetened, 1/4 s, 6 lb. bxs.	0 42
Fry's " Diamond, 1/4 s, 6 lb. bxs.	0 24
Fry's " Monogram, 1/4 s, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4 s, 1 doz. in box	2 40
" " " " " " " "	1 15
Homeopathic, 1/4 s, 14 lb. boxes	0 33
" " " " " " " "	1/2 lbs. 12 lb. boxes 0 33
JOHN P. MOTT & CO'S. (R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4 s)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French-Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liqueurs	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

WALTER BAKER & CO'S.	
Chocolate—	per lb.
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 37
Caracas Sweet, in boxes, 6 lbs. each	0 30
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate	0 25
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	per lb.
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	per lb.
n bxs, nd 12 lbs. each, 1/2 lb. tins.	0 49

**COFFEE.**

Green.	
Mocha	per lb. 0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracibo	0 21
TODHUNTER, MITCHELL & CO'S.	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 35
Maracibo	0 28
Santos	0 25

**DRUGS AND CHEMICALS.**

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	5 00
" " " "	3 40	4 40
" " " "	4 10	5 10
" " " "	1/2 pint " " "	12 00
Olive Oil, 1/2 pts., 2 doz. to case, per case	1 25	2 50
" " " " " " " "	2 50	4 00
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " " " " " "	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb. per keg	2 75	2 90
Sul Soda	1 00	1 25
Madder	0 12 1/2	0 15

**EXTRACTS.**

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " " " " "	1 25
" " " " " " " "	1 75
" " " " " " " "	2 00

# RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

**BUY LIPTON'S TEAS**

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR  
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO  
THE QUEEN OF ENGLAND.



Over 1,000,000 Packages sold weekly

**LIPTON'S Delicious Teas**

possess that most delicate flavor and exquisite aroma peculiar to the choicest growths of Ceylon and India.

They are put up in one-pound and half-pound airtight packages, and retailed at 30, 40, and 50c. per pound. Reasons why you should sell Lipton's Teas: Because everybody likes them. They have the largest sale in the world. They will increase your trade. You can buy from the following wholesale agents:

Caverhill, Hughes Co., Montreal  
H. H. Brennan & Co., - Ottawa  
W. G. Craig & Co., - Kingston  
Balfour & Co., - Hamilton  
A. M. Smith & Co., - London  
T. Kenny & Co., - Sarnia

**LIPTON TEA PLANTER CEYLON**

Chief Offices: City Road, London England.  
United States Offices: 80 Front New York.

**Batty's**



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

**J. A. GORDON & CO.**

... Montreal

**MARINE INSURANCE**

**The Mannheim Insurance Company**

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

**JAMES J. RILEY & SONS**  
Managers for Canada Montreal

**Notice**

TO THE WHOLESALE TRADE ONLY . . .

You Can Buy **plug tobaccos duty paid.**  
Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

**CIGARETTES**

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

**CIGARS**

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

**J. M. FORTIER**

MANUFACTURER

141 to 151 St. Maurice Street **Montreal**

**The Gulf of Georgia Cannery**

**MALCOLM & WINDSOR, Ltd.**

Sole Proprietors, and Agents for

**"Ice Castle Brand" Canned Salmon**

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



A GLASS PITCHER

... **Free**

with Adams'

**TUTTI FRUTTI**

ASK YOUR WHOLESALER FOR IT

**ADAMS & SONS CO.**

11 & 13 Jarvis St., Toronto, Ont.

# STRAWBERRY DROPS

**OUR NEW BISCUIT** Very Showy. Sells on Sight. Retail at a Low Price.

SAMPLES ON APPLICATION

Bear in mind "Cream Sodas." No other Sodas like them. If they are not the very best you ever had return them.

## The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

**Crown Brand (Greig & Co.)—**

1 oz. London	gross	6 00
2 " Anchor	"	12 00
1 " Flat Crown	"	10 80
2 " " "	"	18 00
2 " Square	"	21 00
2 1/2 " Round	"	24 00
4 oz. Glass Stopper	doz.	3 50
8 " " "	"	7 00
Parisian Essence	gross	21 00
Ketchup, Fluted Bottles	gross	12 00
Screw Top	"	21 00
S. & L. "High Grade"	"	3 50
Pepper Sauce, per doz	gross	15 00

**FLUID BEEF.**

JOHNSTON'S, MONTREAL.		
Fluid Beef—No. 1, 2 oz. tins	gross	\$ 3 00
No. 2, 4 oz. tins	"	5 00
No. 3, 8 oz. tins	"	8 75
No. 4, 1 lb. tins	"	14 25
No. 5, 2 lb. tins	"	27 00
Staminal—2 oz. bottles	gross	3 00
4 oz. " "	"	6 00
8 oz. " "	"	9 00
16 oz. " "	"	12 75
Fluid Beef Cordial—20 oz. bottles	gross	15 00
Milk Granules, in cases, 4 doz.	gross	6 00
Milk Granules with Cereals, in cases, 4 doz.	gross	5 00

**FRUITS.**

**FOREIGN.**

Currants—Provincials, bbls	per lb.	0 04
" " "	"	0 04 1/2
" Filiatras, bbls	"	0 04 1/2
" " "	"	0 04 1/2
" Patras, bbls	"	0 04 1/2
" " "	"	0 05 1/2
" " "	"	0 05 1/2
" Vostizza, cases	"	0 06 1/2
Panarete, cases	"	0 08 1/2
Dates, Persian, boxes	"	0 04 1/2
Figs—Elme, 14 oz.	"	0 09 1/2
" " "	"	0 09 1/2
" " "	"	0 13 1/2
" " "	"	0 16 1/2
" " "	"	0 03 1/2
Prunes—Bosnia, cases	"	0 06 1/2
" Bordeaux	"	0 04 1/2
Rubins—Valencia, off stalk	"	0 04 1/2
" " "	"	0 04 1/2
" Selected	"	0 06 1/2
" Layers	"	0 06 1/2
" Sultanas	"	0 05 1/2
Cal. Loose Muscates 50 lb. boxes	per box	0 05 1/2
Malaga	"	2 00
London Layers	"	2 75
Black Baskets	"	3 25
Blue Baskets	"	4 25
Dehesa Clusters	"	2 50
Lemons—Messina, boxes	"	3 50
Oranges—Jamaica	"	5 50
" Valencia	"	3 00
Cal. Navels, in boxes	"	2 75
Sevilles	"	0 03 1/2

**DOMESTIC.**

Apples, dried, per lb.	gross	0 03 1/2
evaporated	"	0 06 1/2

**FOOD.**

Split Peas	per brl.	3 25
Put Barley	"	3 50
Powd Barley, XXX, 49-lb. pkt.	"	2 00

**ROBINSON'S BARLEY AND GROATS.**

Patent Barley, 1/2 lb. tins	per doz.	1 25
" " "	"	2 25
" " "	"	1 25
" Groats, 1/2 lb. tins	"	1 25
" " "	"	2 25

**HARDWARE, PAINTS AND OILS.**

CUT NAILS—From Toronto—		
50 to 60 dy basis	gross	2 60
40 dy	"	2 65
0 dy	"	2 70

20 16 and 12 dy	gross	2 75
10 dy	"	2 80
8 and 9 dy	"	2 85
6 and 7 dy	"	3 00
5 dy	"	3 20
4 dy A P	"	3 20
3 dy A P	"	3 60
4 dy C P	"	3 10
3 dy C P	"	4 20

**HORSE NAILS—**  
Canadian, dis. 55 per cent.

**HORSE SHOES—**  
From Toronto, per keg. 3 60

**SCREWS—WOOD—**  
Flat-head iron, 80 p. c. dis.  
Round-head iron, 75 p. c. dis.  
Flat-head brass, 77 1/2 p. c. dis.  
Round-head brass, 72 1/2 p. c. dis.

**WINDOW GLASS.** [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]

1st break (25 in. and under)	gross	1 30
2nd " (20 to 40 inches)	"	1 45
3rd " (15 to 20 inches)	"	3 10
4th " (11 to 15 inches)	"	3 40
5th " (6 to 10 inches)	"	3 80

**ROPE—**  
Manilla 0 09 0 09 1/2  
Sisal 0 06 1/2 0 07 1/2

**AXES—**  
Per box 6 00 12 00

**SHOT—**  
Canadian, dis. 17 1/2 per cent.

**HINGES—**  
Heavy T and strap 0 04 1/2 0 05  
Screw, hook and strap 0 03 1/2 0 04

**WHITE LEAD—**Pure Association guarantee, ground in oil.

25 lb. irons	gross	0 04 1/2
No. 1	"	0 04 1/2
No. 2	"	0 04 1/2
No. 3	"	0 04

**TURPENTINE—** Selected packages, per gal. 0 45 0 46

**LINSEED OIL—**  
Raw, per gal 0 54 0 55  
Boiled, " 0 57 0 58

**GLUE—**  
Common per lb 0 07 1/2 0 08

**INDURATED FIBRE WARE.**

THE K. B. EDDY CO.

1/2 pail, 6 qt.	gross	\$3 35
Star Standard, 12 qt.	"	3 80
Milk, 14 qt.	"	4 75
Round-bottomed fire pail, 14 qt.	"	4 75
Tubs, No. 1	"	13 30
" " 2	"	11 40
" " 3	"	9 50
Fibre Butter Tubs (30 lbs.)	"	3 80
Nests of 3	"	2 85
Keelers No. 4	"	8 00
" " 5	"	7 00
" " 7	"	6 00
Milk Pans	"	2 65
Wash Basins, flat bottoms	"	2 65
" " round bottoms	"	2 50
Handy Dish	"	2 25
Water Closet Tanks	"	17 00
Dish Pan, No. 1	"	7 60
" " 2	"	6 20
Barrel Covers and Trays	"	4 75
Railroad or Factory Pails	"	4 75

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS.

Orange Marmalade	per doz.	1 60
Clear Jelly Marmalade	"	2 00
Raspberry W. F. Jam	"	2 30
Raspberry " "	"	2 20
Apricot " "	"	2 00
Black Currant " "	"	2 00
Other Jams " "	"	1 55
Red Currant Jelly	"	3 10

(All the above in 1 lb. clear glass pots.)

**KNOX'S GELATINE.**

Sparkling calves foot	gross	1 20
Crystallized Fruit, flavored	"	1 65
Acidulated " "	"	1 50

(Sold by all wholesale grocers.)

**LICORICE.**

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	gross	\$0 40
Fancy boxes (36 or 50 sticks) per box	"	1 25
" Ringed" 5 lb. boxes, per lb.	"	0 40
"Acme" Pellets, 5 lb. cans, per can.	"	2 00
"Acme" Pellets, fancy boxes (40) per box	"	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	"	2 00
Licorice Lozenges, 5 lb. glass jars	"	1 75
" " " 5 lb. cans	"	1 50
" " " Licorice, 200 sticks	"	1 45
" " " 100 sticks	"	0 75
Dulce, large cent sticks, 100 in box	"	0 75

**MINCE MEAT.**

Wetley's Condensed, per gross, net	gross	\$12 00
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**MUSTARD.**

COLMAN'S OR KEEN'S.

Square Tins	per lb.	
D. S. F., 1 lb. tins	gross	\$0 40
" " " 1/2 lb. tins	"	0 42
" " " 1/4 lb. tins	"	0 45

Round Tins—  
F. D., 1/2 lb. tins 0 25  
" " " 1 lb. tins 0 27 1/2  
" " " 4 lb. jars, per jar 0 75  
" " " 1 lb. " " 0 25  
" " " 4 lb. tins, decorated, p.t. 0 80

**FRENCH MUSTARD.**

Crown Brand—(Greig & Co.)

Pony size, per gross	gross	9 00
Small Med.	"	7 80
Medium	"	10 80
Large	"	12 00
Spoon	"	18 00
Mug	"	16 20
Tumbler	"	12 00
Cream Jug	"	21 00

**RICE, ETC.**

Rice—	per lb.	per lb.
Standard " B "	0 03 1/2	0 03 1/2
Patna	0 04 1/2	0 04 1/2
Japan	0 05	0 05
Imperial Seta	0 03 1/2	0 03 1/2
Extra Burma	0 03 1/2	0 04
Java Extra	0 06 1/2	0 06 1/2
Genuine Carolina	0 09 1/2	0 10
Grand Duke	0 06 1/2	0 06 1/2
Sago	0 03 1/2	0 05
Tapioca	0 03 1/2	0 05 1/2
Goathead (finest imported)	"	0 06 1/2

**STARCH.**

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—  
No. 1 White or Blue, cartoons 0 05 1/2  
Canada Laundry 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes and fancy packages 0 07  
Silver Gloss, 6-lb. tin canisters 0 07  
Edwardsburg Silver Gloss, 1-lb. chromo package 0 07  
Silver Gloss, large crystals 0 06 1/2  
No. 1 White, bbls and kegs 0 04 1/2  
Benson's Enamel, per box 3 00

Culinary Starch—  
W. T. Benson & Co.'s Prepared Corn 0 07 1/2  
Canada Pure Corn 0 06 1/2

Rice Starch—  
Edwardsburg No. 1 White, 1-lb. cartoons 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps 0 07 1/2

**THE BRANTFORD STARCH CO., LTD.**

Laundry Starches—  
Canada Laundry, boxes of 40 lbs. 0 04 1/2  
Finest Quality White Laundry—  
3 lb. cartoons, cases 36 lbs. 0 05 1/2  
Bbls., 175 lbs. draw-lid boxes 0 04 1/2  
Kegs, 100 lbs. 0 04 1/2

Lily White Gloss—  
Kegs, extra large crystals, 100 lbs. 0 06 1/2  
1 lb. fancy cartoons, cases 36 lbs. 0 07  
6 lb. draw-lid boxes, 8 in crate 48 lbs. 0 07  
6 lb. tin enamelled canisters, 8 in crate 48 lbs. 0 07

Brantford Gloss—  
1 lb. fancy boxes, cases 36 lbs. 0 07 1/2  
Brantford Cold Water Rice Starch—  
1 lb. fancy boxes, cases 36 lbs. 0 09  
Canadian Electric Starch—  
40 packages in case 3 00

Culinary Starch—  
Challenge Prepared Corn—  
1 lb. pkgs., boxes 40 lbs. 0 06 1/2  
No. 1 Pure Prepared Corn—  
1 lb. pkgs., boxes 40 lbs. 0 06 1/2



KINGSFORD'S OSWEGO STARCH.

40-lb. boxes, 1-lb. pkgs.	gross	0 08
SILVER 6-lb. boxes, sliding covers	"	0 08 1/2
GLOSS (12-lb. boxes each crate)	"	0 07
PURE 16-lb. boxes	"	0 07 1/2
OSWEGO 40-lb. boxes, 1-lb. packages	"	0 07 1/2
CORN STARCH 6-lb. bundles	"	0 06
For puddings, custards, etc.	"	
ONTARIO 38-lb. to 45-lb. boxes	"	0 07 1/2
STARCH IN Silver Gloss	"	0 06 1/2
BARRELS Pure	"	0 06 1/2
BROWN & POLSON'S CORNFLOUR	"	
1-lb. packages	"	0 07
40-lb. boxes	"	2 80

**SUGAR.**

Granulated	c. per lb.	0 04 1/2
Paris Lump bbls. and 100 lb. boxes	"	0 05 1/2
in 50-lb. boxes	"	0 05 1/2
Extra Ground, bbls. Icing	"	0 05 1/2
Powdered, bbls.	"	0 05 1/2
Very bright refined	"	0 04 1/2
Bright Yellow	"	0 04 1/2
Dark Yellow	"	0 03 1/2

**SYRUPS AND MOLASSES.**

SYRUPS, per gallon.

Dark	bbls.	0 30
Medium	"	0 33
Bright	"	0 38
Redpath's Honey	"	0 40
" 2 gal. pails	"	1 10
" 3 gal. pails	"	1 45

MOLASSES, per box.

Barrels	gross	0 28
Half-barrels	"	0 30

**SOAP.**

Babbitt's "1776" Soap Powder \$3 5



1 Box Lot	gross	4 20
5 Box Lot	"	4 10

Freight prepaid on 5 box lots.

**P. M. LAWRIE'S SOAPS.**

Wonderful, 100 bars	per box	\$4 00
Supreme, 100 bars	"	3 60
Our Own Electric, 100 bars	"	2 00
Sunflower, 100 bars	"	2 00

**BRANTFORD SOAP WORKS CO.**

IVORY BAR SOAP.

Ivory Bar—	per box	
3 lbs. and 2 6-16 lbs., 60 bars in box	gross	\$3 30
13 1/2 oz. and 1 lb., 60 bars in box	"	3 30
12 oz. cakes, 100 cakes in box	"	4 00

# DROP IN PRICES!

# Brantford Starch

SEE PRICES CURRENT

10 oz. cakes, 100 cakes in box . . . . 3 60  
Twin cake, 11 1/4 oz., 100 cakes in box . . . . 3 85  
All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

**TEAS.**

**BLACK.**

Congou—	per lb.	per lb.
Half Chests Kaisow, Moning, Pakling, Kaisow	0 12	0 60
Caddies, Pakling, Kaisow	0 18	0 50

**INDIAN.**

Darjeelings	0 35	0 55
Aasam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

**CEYLON.**

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

**CHINA GREENS.**

Gunpowder—	per lb.	per lb.
Cases, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
Half Chests, thirds	0 15	0 17
Half Chests, common	0 13	0 14

**PING SUEYS.**

Young Hyson—	per lb.	per lb.
Half Chests, firsts	0 28	0 32
Half Chests, seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
Half Boxes, seconds	0 16	0 19

**JAPAN.**

Half Chests—	per lb.	per lb.
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11

**TETLEY'S TEAS.**

No. 1. Retail 70c.; cost 50c.
No. 2. " 50c.; " 35c.
Mixed. " 40c.; " 30c.

**"SALADA" CEYLON.**



per lb.

Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red label, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

**"KOLONA"**

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.

Blue Label	0 22
Green Label	0 28
Red Label	0 35
Orange Label	0 42
Gold Label	0 58

**TOBACCO AND CIGARS.**

British Consols, 4s: Twin Gold

Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" in 40-lb. boxes	0 48

**CANADIAN TOBACCO CO., MONTREAL.**

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Quesnel Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" 1 lb. tin	0 47

Cigarettes—

Sonadora Havana	per 1,000 \$10 00
Royal Turkish Egyptian	10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)

Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	0 43
Span roll chewing, boxes	0 55

Plug smoking (with or without tags)—

Black Crown smoking, in caddies	per lb. 0 35
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Crown Rouge smoking	0 38
Leaf tobacco, in bales	0 08 0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50 20 00

**AMERICAN TOBACCO CO. OF CANADA, LTD.**

Cigarettes—

Richmond Straight Cut No. 1, in cardboard boxes of 10	10 50
Hyle Park, cardboard boxes of 10 and 20	10 50
Sweet Caporal, slide boxes of 10	7 20
Athlete, foil-wrapped boxes of 10	7 20
Old Judge, slide boxes of 10	7 50
Derby, packages of 10	3 80
Prince and Gloria, slide boxes of 10	3 80
Sweet Sixteen, slide boxes or packages of 10	3 30
White Caps, slide boxes of 10	3 30
Old Virginia, slide boxes of 10	3 30
Parisienne, slide boxes of 10, (mouth-pieces)	3 60
Holder, packages of 10	3 30
Sultana, slide boxes of 10	3 30
Majestic, slide boxes of 20	6 60

Plug Cut—

Old Chum, 1-9, 5-lb. boxes	0 70
Old Virginia, 1-10, 5-lb. boxes	0 60
Seal of North Carolina, 1-10	0 80
" " 1-6 pouches	0 90
Old Gold, 1-10s and 1/4s	0 80

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Athlete	1 10
Old Judge	1 20

Plug Smoking—

Derby, 3s, 7s and 12s, solace	0 51 1/2
Old Virginia, 3s, twist or solace	0 58

Plug Chewing—

Old Chum, 3-lb. boxes, thick or thin	0 58
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**Cigars.**

S. DAVIS & SONS, MONTREAL.

Madre E Hijo, Lord Lansdowne	per M \$60 00
Panetelas	60 00

Madre E Hijo, Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

**WOODENWARE.**

Pails, 2 hoop, clear, No. 1	per doz. \$1 45
" 3 " " " 2	1 60
" 3 " " " 2	1 40
" 3 " " " 2	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Washboards, Globe	1 90
" Water Witch	1 40
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25
" Globe Improved	1 90
" Quick and Easy	1 75
" World	1 30
" Rattler	1 30
Butter Tubs	1 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 40

**THE E. B. EDDY CO.**

Washboards, Planet	1 40
" Waverly	1 50
" XX	1 40
" X	1 25
" Electric Duplex	2 25
" Special Globe	1 50

Per Case.

5-Case Lots	Single Case
Telephone	\$3 30 \$3 50
Tiger	3 10 3 30
Parlor	2 60 2 80
Red Parlor	1 70 1 75
Safety	4 00 4 20
Favorite	2 25 2 35
Flamers	2 25 2 35

## Licorice Goods

SOME OF OUR LEADERS ARE:



**YOUNG & SMYLIE'S**  
PURE Spanish  
**ACME LICORICE PELLETS**  
**STICK LICORICE**

Pure Calabria "Y & S" Licorice  
Acme Licorice Pellets  
Tar Licorice and Tolu Wafers  
Licorice Lozenges  
"Purity" Penny Licorice

YOUNG & SMYLIE,

Brooklyn, N.Y.

For . . . . .

**25 cents**

We will mail you a valuable little book on

**BUYING  
SELLING AND  
HANDLING OF TEA**

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.  
26 Front St. West, Toronto.

**DURABLE PAILS AND TUBS.**



TRY THEM

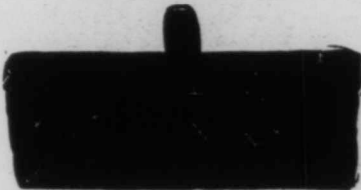
The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by  
Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.

**THE  
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

**Oakville, Ont.**

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

**.. ODART'S SPECIALTIES ..**

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

**ODART'S PICKLE - AND - ODART'S SAUCE**

**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.**

*The Dry Goods Review*



**CLUBBING RATES**

The Dry Goods Review and  
The Canadian Grocer

**\$3.00**

Send for Samples.

**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

**THE DRY GOODS REVIEW**

TORONTO . . . .

. . . . MONTREAL



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

**EVERY CAN WARRANTED.**

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

**ALL LIVE GROCERS KEEP THEM.**

**J. H. TODD & SON,**

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,  
Agent for Ontario.  
" W. S. Goodhugh & Co., Montreal.  
" Tees & Perse Winnipeg.

Established 1780.  
**WALTER BAKER & CO., LIMITED,**

Dorchester, Mass., U. S. A.

The Oldest and  
Largest Manufacturers of

**PURE, HIGH GRADE**

**COCOAS**

AND

**CHOCOLATES**



on this Continent. No Chemicals are used in their manufactures. Their **Breakfast Cocoa** is absolutely pure, delicious, nutritious, and costs less than one cent a cup. Their **Premium No. 1 Chocolate** is the best plain chocolate in the market for family use. Their **German Sweet Chocolate** is good to eat and good to drink. It is palatable, nutritious and healthful; a great favorite with children.

Consumers should ask for and be sure that they get the genuine

**Walter Baker & Co.'s**

goods, made at

Dorchester, Mass., U. S. A.

**CANADIAN HOUSE,**

6 Hospital Street, - - Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCO

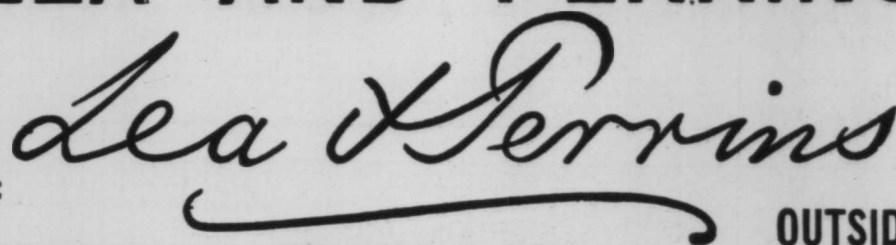
# B. F. P. Cough Drops

Have you got them? If not,  
write

**TORONTO BISCUIT & CONFECTIONERY Co.**  
TORONTO

## LEA AND PERRINS'

Observe  
that the  
SIGNATURE



Is now printed  
in blue ink  
diagonally  
across the

**OUTSIDE WRAPPER**

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;  
Grosse & Blackwell, Limited, London;  
and Export Oilmen generally.

**RETAIL EVERYWHERE.**

ORIGINAL . . .

WORCESTERSHIRE

# SAUCE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK. EDW. F. RANDOLPH  
PRESIDENT. TREASURER  
ESTABLISHED 1849.

### THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.  
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
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