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Reserve Fund.....£205,000 "

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R. E. Grindley, General Manager. R. Stanger, Inspector.

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**The Western Canada Loan & Savings Co**

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Notice is hereby given that a dividend of Four per cent and a bonus of one per cent, upon the capital stock has been declared for the current half year, and that the same will be payable at the Bank and its branches on and after

**Monday the 1st day of June next.**

The Transfer Books will be closed from the 15th to the 31st May, both days inclusive.

The annual general meeting of the shareholders will be held at the Bank on Wednesday, the 17th day of June next. The chair to be taken at noon.

By order of the Board.

D. R. WILKIE, Cashier.

Toronto, 23rd April, 1891.

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Address all communications to the Toronto, Ontario, Office. This is the only Association that settles accounts and advances money to the creditor if desired.

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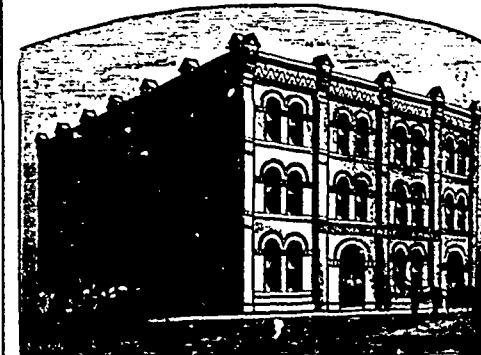
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# The Commercial

A Journal of Commerce, Industry and Finance, especially devoted to the interests of Western Canada, including that portion of Ontario west of Lake Superior, the Provinces of Manitoba and British Columbia and the Territories.

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WINNIPEG, MAY 11, 1891.

## Manitoba.

Carberry is experiencing a building "boom." W. M. Boyd, of Neepawa, will open a branch drug store at Carberry.

A. Lallemand, has purchased a half interest in the Minnedosa brewery.

Additions to cost \$20 000 are to be made to the Winnipeg General hospital.

Simpson has purchased a bake shop at Emerson and will be ready for business soon.

John Cobb, who formerly kept a hotel at Virdeu, intends opening a boardinghouse at Melita.

Reid & Gerhardt have opened the branch general store at Aiden, as successors to G. H. Rodgers & Co.

The municipality of Souris intend to construct an iron traffic bridge over the Souris river at the town of Souris.

Ivey has bought Aylmer Morden's store, at McGregor, and Mrs. Ivey has opened a millinery and fancy store.

Saunders & McKinnon, general store, Deloraine, are dissolving partnership; McKinnon will continue the business.

A Portage merchant has been fined for keeping his store open after the hour fixed by the by-law under the early closing act.

Wallace, a young man who started in tailoring at McGregor about a month ago, has skipped out, leaving a few mourners.

McCulla, of Carleton county, Ont., is building a general store at Austin, and W. H. Duncan is erecting an implement warehouse and office.

Brand n & Thompson, who represent Massey & Co., at Souris, secured the first prize of \$150 offered by the company to the agents doing the best business for the season of 1890.

The stocks in trade of E. S. White & Co., general merchants of Carberry and Medicine Hat, will be sold separately at a rate on the dollar, by public auction, on the 19th of May.

Beginning with May 1st, rates on express matter will be reduced by the Dominion Express company 25 per cent. per 100 pounds. The reduction applies to Winnipeg and all points in Manitoba.

C. C. Chipman, private secretary to C. H. Tupper, Minister of Marine, has been appointed Hudson Bay commissioner at Winnipeg, vice Mr. Wrigly, who resigned some time ago on account of ill-health.

A general meeting of the shareholders of the Winnipeg Industrial Exhibition Association will be held on Thursday, May 14, in the board of trade rooms, Winnipeg, at 8 o'clock p.m., for the purpose of considering by laws, electing directors and such other business as may be laid before the meeting.

According to the records kept by government agents at Winnipeg, the number of bona fide settlers who have arrived here during the first four months of this year amounts to about 7,000. The greater percentage of that number were Europeans. For the corresponding period of last year the number of settlers who arrived here was 3,926.

The tow factory at Plum Coulee narrowly escaped destruction by fire recently. A quantity of tow which had been placed on the platform to dry caught fire in some manner unknown, and instantly the south side of the building was in flames. Luckily there was plenty of water near by and numerous willing hands to work, and the building and contents—about \$3 000 worth—were saved. Loss about \$150. A new factory will be built at a safe distance from town and steam power put in.

Waghorn's Guide for May is more than usually valuable in publishing information relative to important changes and additions to travel and business tables. It indicates the running of an extra local passenger train between Winnipeg and Brandon about the 10th inst., and gives the service on the opening of navigation by the Lakes via Ft. William and Owen Sound. It embodies the changes in Municipal boundaries in accordance with recent amendments to the Act. It gives the new Game laws; new Post Offices opened and Mail stage changes; new Dominion Land Districts; the sailings of Atlantic Mail Steamers, besides the general business tables, revised to date.

Carberry News: The best lot of fat cattle we have seen yet, was brought in on Monday by Thos. McGregor and Peter Robertson, of Wellwood, whose five head average 1,500 lbs. These cattle got nothing through the summer but the grass they picked, and the trouble or expense in winter was very little, hence the profit was large. About 160 head of such cattle have already been purchased here for shipment. Harry Mitchell, of H. Bannack & Co., Winnipeg, bought six carloads, and P. Gallagher & Sons, two carloads, the average of the string was 1,190 lbs., and the price paid was \$3.75 per cwt., or \$41.00 per head. This leaves the farmers here the snug sum of \$7,000 at a time when money is most welcome."

The case regarding the sale of the Empire Brewery, Winnipeg, was again heard before the full court last week. The Union Bank, a large creditor of the brewery, moved absolute the rule nisi obtained, which called upon the parties interested to show cause why the order made by Mr. Bain for the sale of the brewery to Mr. Drewry should not be set aside. The affidavits filed charged that there was collusion between Clougher, a large shareholder in the brewery, and Drewry, whereby the price paid was much lower than the actual value. Mr. Drewry denied the charge of collusion and on his behalf it was urged that the order for the sale should be carried out at once, as there was a large quantity of beer in stock and it would be damaged if not sold at once. At the conclusion of the argument the court discharged the rule, so that the sale will be proceeded with.

## Assiniboia.

J. Jackson, Butcher, Regina, sold out to L. Munson.

The Medicine Hat agricultural society has decided to purchase permanent exhibition grounds.

Up to April 14 over sixty settlers have arrived at the Whitewood agency and secured land in the district.

The first spring show of stallions and bulls for the Broadview district took place last week and was well attended.

David Graham has succeeded G. B. Wallace in the butchering business at Broadview. Wallace will move to Moose Jaw.

T. L. Bray, general merchant, Wolseley, has taken into partnership, Robt. S. Banbury, who has been employed with him for some time.

S. Marling, who has been associated during the past four years with J. D. Sioball & Co., Regina, has bought out the Craven branch of that firm's business.

The Regina town council has passed a by-law to raise by way of loan the sum of 20 000 for drainage purposes, which will be submitted to the ratepayers for approval or rejection on the 22nd of May. The plan of drainage intended is that recommended by H. N. Ruttan, Winnipeg city engineer, viz., sewers connected on streets with box openings. The drain will empty into the Wascana below the reserve.

## North West Ontario.

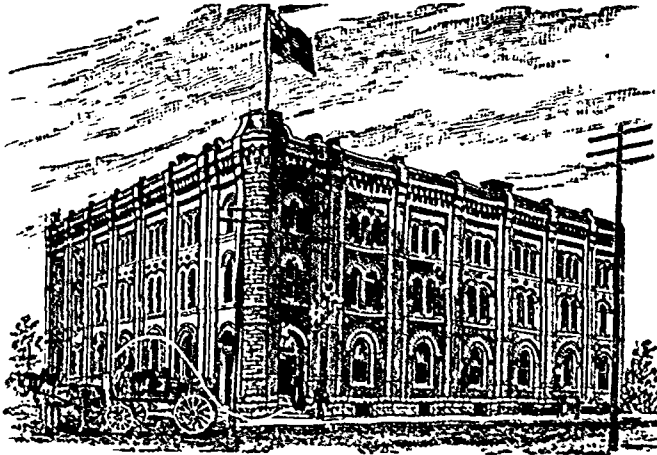
Dr. Jones, of Toronto, has located at Fort William.

The steamer Hiram R. Dixon, from Duluth, was the first boat to arrive at Port Arthur this season, the date being May 1.

The Port Arthur Duluth & Western Railway Co., has resumed construction operations on the road.

Mr. Saul has the contract for building the Hudson's Bay Co.'s store at Fort William. The block is to be 31x70 in size; the basement to be built of stone and the remaining two stories of brick.

A Fort William Journal reporter was shown plans of the block which John MacLaurin intends erecting at that place this summer. It is to be a two storey brick building, 39x70 in size with stone basement, and when completed will cost about six thousand dollars.

GOODS SOLD TO THE  
TRADE ONLY.GOODS SOLD TO THE  
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## G. F. & J. GALT,

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### Fancy Dairy and Creamery Butter, Eggs, Apples, AND DRESSED POULTRY.

### GENERAL COMMISSION MERCHANTS.

175 Main Street, Cauchon Block,  
Telephone 620.

## Winnipeg, Man.

REFERENCES: Imperial Bank of Canada, Winnipeg, Man. and Parkhill Banking Co., Parkhill, Ont.

### Nothing Like Leather.

Last summer E. F. Hutchings purchased the Ross property, on the corner of Main and Market streets, with the intention of making it the permanent home of his large harness, saddlery and leather business. The location is an excellent one for business, being very central, and facing on the city hall. From the upper windows a fine view can be had of Main street, the City Hall, Market, and Haymarket squares and Princess street. The location is therefore about as desirable a one as could be secured in the city. As soon as Mr. Hutchings secured possession of the property, he set to work improving the building and preparing it for his business. The building was a solid brick structure, three stories and basement, the dimensions being 25 feet on Main and 160 feet on Market street. The first move was to add another story on top, the full size of the building, making it four stories high. A passage was dug the full width of the sidewalk on Main and Market streets, and walled in with stone, which is lighted by glass grating, thus adding a large space to the basement, for rough storage or other purposes. The internal arrangement of the building has also been overhauled and altered, the improvements in all costing about \$5,000.

Mr. Hutchings has always prided himself upon having a fine establishment, and now that

he has secured premises of his own, it may readily be imagined that he will have everything fitted up in fine style. The internal improvements are not fully completed yet, but they are so far advanced that the building has now been occupied. Entering on the ground floor on Main street, is the retail department. This is handsomely furnished. This floor is divided by an archway, into two divisions, the front part for fine goods, and the rear for heavier goods. The floor is covered with linoleum, and the lighting is excellent, there being windows on both the front and Market street side. A handsome walnut show case extends the full length of the front division, on one side, and another fine case in the rear. There are two rows of drawers under the cases. Another smaller case is filled with the finest English racing appointments, in silk, white cord riding gear, plated goods, ladies round bridles, etc. The other cases contain single and double harness, fine lap rugs, elegantly embroidered moccasin dusters, turf goods in great variety, English, Mexican and home makes, while the drawers are filled with smaller articles of the trade. The window display is fine, one window exhibiting a large number of valises, of which a very large stock is carried, from the finest kid and alligator to the commonest articles. The Main St. window is rendered attractive by a handsome Shetland pony, while a fine dapple grey occupies a position on the

## BOOTS and SHOES.

Having purchased the stock of Nixon & Co., of Winnipeg, comprising goods manufactured by Thompson & Co. - Montreal.

— AND —

Seguin, Lalime & Co., St. Hyacinthe.

we will clear these lines out at 25% less than any other house in the trade.

SEND IN YOUR ORDERS.

## G. H. MAHON & CO.,

WINNIPEG, - MAN.

## HUTCHISON, DIGNUM & NISBET,

Manufacturers' Agents and Merchants,  
LINENS, IMPORTED WOOLLENS and TAILORS'  
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R. Pringle & Son, Hawick, - Scotch Underwear  
David Mosely & Son, Manchester, - Rubber Goods  
J. S. Manton & Co., Birmingham, - Buttons

Stock of Linens, Tweeds and Trimmings  
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Late Mills & Hutchison

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P. A. NISBET

floor inside, and does service for exhibition purposes. In the retail department everything in the horse line can be obtained, from the finest to the commonest, in home and imported goods. There are some relics on exhibition in this department, including an artillery saddle, brought out by Lord Selkirk, an old raw hide harness, of the kind made and used by the Red River settlers; also a pack saddle, a large number of which were made during the construction of the C.P.R. through the mountains, but which are now seldom called for. At the rear of the ground floor is an elevator platform, where goods are received or shipped via the lane at the back of the building. The elevator reaches all the floors, and affords great convenience for loading or unloading direct from wagons. In the centre of the building is a small parcel elevator, by which light packages can readily be passed from one floor to another. There is also a stairway from the ground floor to the top, in the rear. This is closed in and the walls hung with bundles of whips all the way up.

The basement is filled with trunks, horse blankets, hames, stirrups, saddle trees, whip lashes, brushes, harness oils and dressings, leather, etc.

The first floor above is taken up with the saddlery hardware department. This floor is divided into two rooms, and about six hands are kept busy receiving and packing goods. On the front portion of this floor are located Mr. Hutchings' private office and the business office and sample room, the latter being arranged to afford every convenience for displaying goods. These rooms were not completed yet, but they will be fitted up to match the rest of the building.

Going up to the next floor, we find it packed with leather goods. A collar rack in the centre contains 2,500 collars, and then it does



not accommodate all the collar stock carried. Harness, bridles, saddles, valises, etc., are in great quantity and variety. In one place there are bins sufficient to contain 1,000 sets of heavy team harness. The stock of saddles is large, and includes home makes and fine English goods.

The top flat is really the most important department of the business, as it is the one which gives employment to by far the largest number of hands, and makes up one of the most extensive industries in the city. Here from 40 to 50 men are employed manufacturing harness, saddles, collars, turf goods, etc. John M. Campbell, who is foreman of the harness department, has been connected with the establishment for eleven years, and Geo. Riley, foreman of the collar department, has been the same time in charge of this line. Both these men are therefore fully educated to the requirements of the western trade. Harness are made in great variety, in all styles, double and single and light and heavy. A gold lined, white ivorine trimmed harness, for light driving, is now the popular thing and is having a large sale. For heavy harness, Hutchings' patent hame tug is a great improvement, as it saves punching the tugs and thereby weakening them at the very place where strength is required. It is also a great convenience in adjusting the hames. Another line which Mr. Hutchings prides himself on, is his manufactures of fine turf goods, which he claims are the finest made in Canada, and cannot be made better anywhere.

It is in saddles, however, that the establishment particularly excels. Winnipeg is the largest saddle market in Canada, as saddles are more largely used in the west. A study has been made of the manufacture of saddles suitable for the western trade. Cow boy and mounted police saddles, are turned out in large number, made from the most approved Mexican and California patterns. Five years ago these saddles were largely imported from the states. Now scarcely a saddle is brought into the country. This shows what can be done in manufacturing in Winnipeg, where energy and perseverance are directed by proper business methods. Another specialty in the saddle line is the "Cow Girl", a ladies' saddle, made on

the same principle of the famous cow boy saddles. This is one of the finest saddles ever produced, and sales of this article of Winnipeg make have been made to riding schools in the east. Altogether, this is a most important department. Mr. Hutchings claims to be the largest manufacturer of saddles in the Dominion. A large order for the mounted police is now in hand.

The collar department keeps a number of men busy. A solid wall has been built up from the ground, as a firm floor is required for stuffing collars. The manufacturing department contains all late improvements in machines, blocks, embossing wheels, presses, etc. An electric motor will be put in for operating the sewing machines, straw cutters, etc., and this will also be used for running the elevator. Like the other floors, this one is well lighted from windows on the front and side.

This will give some idea of the building and the important business carried on therein. His retail establishment, Mr. Hutchings claims, is the finest in Canada, while his wholesale trade in harness goods, leather, etc., extends from the great lakes to the Pacific coast. What is most pleasing is, that a large portion of this trade is in goods manufactured in the establishment. In fact the industry is one in which Winnipeg can take pride as proving that manufacturing can be carried on here, on a large and profitable scale, for this business has been gradually built up, and has proved profitable, and is far beyond the experimental scale. As Mr. Hutchings handles all classes of raw material wholesale, he procures his own requirements at the closest prices. The total staff employed in all departments runs from 50 to 60, but it is confidently expected that business will soon increase to require 75 to 100 hands. A system of electric lighting will be put in the building, and for next winter furnace heating will be provided. There are now water, speaking tubes and closets on each floor.

Mr. Hutchings carries on branch establishments at Portage la Prairie and Neepawa, in Manitoba. At the latter place a fine brick building has been erected, and a brick building will be built for the Portage business this summer. Besides this he has agents or sells direct to the trade throughout the Territories and British Columbia and no doubt does the largest saddlery trade in the Dominion.

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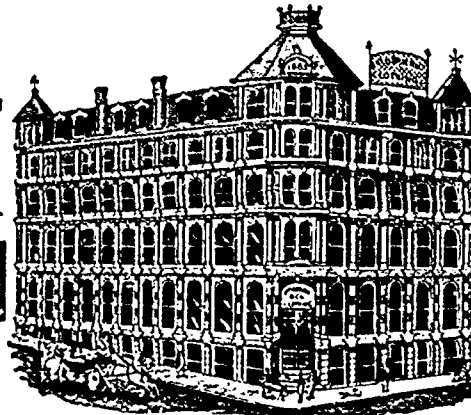
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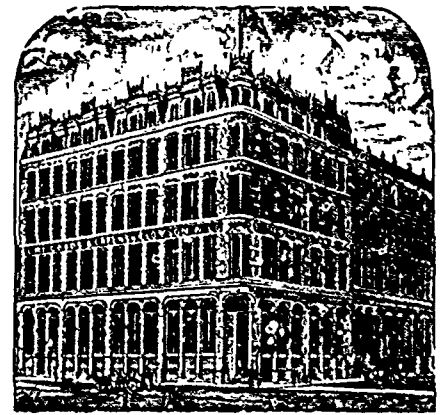
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**Montreal Brass Works**

# The Commercial

WINNIPEG, MAY 11, 1891.

## A WONDERFUL RECORD.

The greatest railway work ever carried through is the Canadian Pacific railway. It may be worth while recalling the fact, that the first of May of the present year was the time originally set for the completion of the work, but this gigantic enterprise has been completed and in operation for a number of years. It is a rare thing for a great work to be completed ahead of time. Such undertakings invariably require a much longer time than is generally given them at the commencement. In the case of the Canadian Pacific, it was almost the general belief that the road could not be built within the time specified. The political opposition to the government which chartered the road, loudly declared the absurdity of fixing the time of completion so early as May 1st, 1891. But the company has surpassed all previous records, and surprised the world by completing the great transcontinental road across North America five years ahead of the specified time, or in about half the time given it for the construction of the work. Commencing work in 1881, the company carried its line through thousands of miles of rough forest and level prairie country, and through hundreds of miles of dense and ragged mountain regions, and had its line in regular operation for freight and passenger traffic to the shores of the Pacific, in 1887. For several years a large stream of traffic has been passing across the continent, over this line, and thence across the broad Pacific to the land of the Orientals.

The month of the year which was originally set for the completion of the railway, has witnessed the inauguration of a new and important enterprise of the Canadian Pacific Railway Company. We refer to the establishment of a new line of steamers of the company, to ply between Canada and Asiatic ports, in connection with the railway. Not content with reaching the Pacific, the company soon arranged for a line of steamers to connect its Pacific terminal with China and Japan. With a view of further increasing the efficiency of the Pacific steamship route, the company later decided upon having several new and first-class steamships constructed for this route. Orders were given for the construction of three Clyde-built steamships, and the first one of these, the *Empress of India*, arrived at Vancouver on April 28 last. The new steamships, under the company's own management, will replace the line previously crossing the Pacific in connection with the Canadian Pacific. The new steamships are of as high a class as can be made, and will number among the finest afloat, in point of speed, safety, elegance, etc. In her first trip, the *Empress of India* has already reduced the record, by making the fastest trip ever recorded, across the Pacific, and this we are informed, under unfavorable weather conditions. This speaks volumes for the future of the new line.

An important point in connection with the Canadian Pacific railway and its steamship line to Asia, is that of time between Europe and Japan. With a fast Atlantic service, the Canadian Pacific railway across the continent, and the new line across the Pacific, the time from London to Japan may be reduced to about twenty two days. British and northwest Europe mails may now reach Japan by the Canadian route, in less time than via old routes. This has already been recognized, and the Canadian Pacific has become a mail route between Europe and the Orient.

## Leipzig Fur Fair.

The Eastern Fair opened on the 6th April Russian visitors brought forward some rather large parcels of Persians and Astrakhans, gray krinmer, ermine, and white moullons. Russian customers bought silver, cross, and blue fox-skins from London sales; they rather passed by European foxes, which were quite dear; in the last day or so they have purchased some lots at an average of about 5½ marks. Stone marten has advanced, and now brings \$4 to 8; marks, and Russians buy willingly. Pine marten is in good demand, and dearer than stone marten. Land otter continues to sell at high values, to be plucked for England and France. Fitch sells slowly; some parcels of large skins taken by German wholesale furriers; the general request not brisk. German badger has met with but little favor, the Russian skins selling best because cheaper. Hungarians have taken mottled cats; blue skins also sold well at high prices; black skins taken chiefly for France and Italy at prices about 25 per cent higher than one year ago. The supplies of all sorts of natural lamb skins seem to be large, owing partly to the fact that the past severe winter caused the death of many lambs; prices are a little high, and in consequence buyers are in no hurry to secure skins.

Mink tails are offered in several large parcels, and prices tend to decline. From 80 to 82 marks per timber are asked for stone-marten tails; 120 to 125 marks for pine-marten tails. Dyed French and Belgium rabbits, especially sheared skins, are advancing in price; customers for American and Russian furs were numerous, but to date sales have not been satisfactory.

Good supplies of dyed Persians have been purchased for France, and the usual sorts have been taken for Hungary; half Persians have also sold freely; raw Ukrainian and Krimmer lambskins have been taken for Canada; important orders have been received from America for Astrakhans; stocks were small, and Italian and Norwegian buyers have experienced difficulty in securing their customary supplies. Very few transactions in white hares. White moullons are in good demand for America; small lots of blue skins were taken by German furriers, and a large parcel by a London house. Superior Thibet lambskins are in good request, and are scarce; coats and crosses are offered in large quantity; the German and French buyers showed considerable interest in these articles, but all the stocks were not sold. Susliki sacs have advanced about 10 per cent; some parcels taken for England. German dressed squirrels taken for France, and some for home consumption; Russian sacs for England and France; backs are preferred,

and are comparatively dear. Russian marmot has been taken to some extent for dyeing.

In American furs, skunks at a good demand, retailers preferring black or half-striped skins; wholesale manufacturers took parcels of striped skins. French and Italian customers bought only a few lots, as they had secured supplies at London. New York shippers who were here sold parcels to Leipzig and London firms. Trade in raccoon limited; small lots shown; black dyed skins neglected.

Furriers purchased a number of lots of raw and dressed natural musquash; seal colored skins have sold nearly as well as usual. American opossum is in moderate demand; dark brown skins, dyed skunk shade, come in as a new article; some large black dyed skins have been sold. Mink sold moderately well, best and lowest sorts being taken; red fox, on account of price, sold slowly at first, but now there is a better demand, best grades being taken; dark American otter taken as usual for Germany; pile American badger skins sell rapidly. Australian opossum largely purchased for Russia and Galicia.

Japanese foxes are now dyed here in colors blue, dark brown, skunk and beaver imitations some of the articles are mere painted stuff, and sell only because many people deal in furs who do not know anything about them. Another article, Japanese marten, yellow like kolinsky, is of good quality but so irregular in color that it is difficult to make good linings of it.

Several London and Paris houses have consigned stocks of seal-skins to Leipzig dealers, hoping to unload somewhere; buyers are very careful, as "the price is no inducement." Tiger and wolf skins with mounted heads have sold better than usual. Correspondent *Fur Trade Review*.

## French Trade and the New Tariff.

The *London Pall Mall Gazette* says that "in view of the new tariff which the French Parliament are about to enact more than usual interest attaches to the report on the trade of France in 1890 which Sir Joseph Crowe has prepared. In drawing up his report Sir Joseph has examined the effect which the customs acts of the last thirty years have had upon French trade, and what results are likely to accrue from the changes which are now proposed. The conclusion is certainly not promising either for France or the countries which trade with her. At the time of the Cobden treaty of 1860 the value of the imports and exports combined was £166,760,000, whereas in 1880 it was £340,000,000. Dissatisfied with this result the French government denounced the Cobden treaties and other conventions and started afresh with a higher tariff. The effect has been to check the current of trade, and the value of the merchandise exchanged between France and all other countries fell from £337,000,000 in 1881 to £294,120,000 in 1888. A partial recovery was brought about by the great exhibition, and last year the special commerce of France was valued at £325,720,000, but the level of 1880 was not reached by £14,280,000. While shutting out the imports the protectionists could not even point to an increase in the exports, for the volume diminished immediately after the establishment of the tariff of 1881, and continued to diminish till 1888.



### A Retail Hardware Man Talks.

In buying rope and twine great care has to be taken as to the purity of the material. They mix up, for instance, Manila with a cheaper material called "New Zealand." The same is done in the manufacture of twine, where, instead of the pure hemp and flax, they mix in jute and similar stuffs and can of course give such products cheaper; therefore be careful what you are getting for your money.

Retail dealers themselves are in some way to blame for the deterioration in the quality of some goods, as they expect them to be cheaper every time they buy, and thereby induce the manufacturers to try all means to satisfy the craving for cheap goods.

A retail store should always be as well stocked as possible, for as soon as you are out of an article everybody asks for it. If you happen to be out of stock of some kind for even a short time, then most certainly your best customer inquires for it and wants immediate delivery. If such things happen several times you get the reputation of being a run down concern.

Most wholesale houses which deliver such goods as woodenware or tinware have much trouble with their drivers. Taken as a class they are generally a rough and ready set of men, and think nothing of scratching, denting or otherwise injuring goods trusted to their care, so long as they need not pay for them. If you are expecting large or unwieldy goods, you must always tremble for their safe delivery. In retail stores the customers examine everything so carefully, that not the least fault escapes their notice, but the retailer himself is always sure to find slightly damaged goods among his purchases, though they are in many cases delivered perfect to the drivers. One excuse for the drivers is the long distance they have to carry goods and the heavy loads they are usually obliged to carry, but still they should be more careful and not strive for the glory of the railroad baggage-smashers.

Rubber ink erasers take away rust spots from polished cutlery without injuring the same.

The salesman who knows how to create a demand for his goods in the minds of customers, is the one who will succeed in making a sale if it is at all possible.

The practice of several cutlery manufacturers of putting shears and large scissors into paper bags is quite a good one, and makes an impression on the buyer.

"Equalization of price lists" means always a new attempt on the part of the manufacturers to get more money out of the pockets of the consumers.

Be liberal with your prices in good times, and you will not have to complain about an excess of dull times. A wise dealer tries to get along with a small profit and never sacrifices quality for greater gain.

If you are buying from a party heretofore unknown to you, look at the "quality" and at the price of the goods, and not at low prices only.

It is not advisable to desert an old, well-tried manufacturer without being sure that you really do better. A rival concern will often offer some goods cheaper than what they ought to be, merely to catch your trade, and after a while you find yourself in the same condition as before, if not worse.

If you, with your knowledge of the wholesale costs, would be willing to pay a price cheerfully, in case of need for your own use, that price is about the right one to ask from your customer. Very often you are requested to sell this or that article cheaper to a purchaser with the remark, "to make it up on someone else's purchase, or to charge a rich man something more." Rich or poor should all be alike to a dealer. He must take no more than the fair market value, and has no right to charge a rich man more than to do it to anybody else.

### Toronto Hardware Prices

Copper is a shade easier Tin is 1/2 higher. Lead firmer. Antimony is lower. Tin plates are cabled 61 lower, and 17s for prompt shipment, but orders for fall delivery are being booked at fully 25 per cent less. Local markets are very firm and prices may go higher before the decline comes. Nails are weak and unsettled at \$2.40 to \$2.45. A new list on wrought iron pipe has been issued, which increases the price of 1 1/2 inch to 21c and 1 1/4 inch to 30c.

Tin Lamb and flag, 56 and 23-lb ingots, per lb, 23 to 24c; Straits, 100 lb ingots, 23 to 23 1/2c; strip, 25 to 27c. Copper Ingot, 13 1/2 to 15c, sheet, 19 to 21c. Lead—Bar, 4 1/2 to 4 1/2c; pig, 3 1/2 to 4c; sheet, per roll, \$1.75 to \$5.25; shot. Can. dis. 7 1/2 per cent. Zinc—Sheet, 6 1/2 to 7 1/2c; zinc spelter, 4 1/2 to 5c; solder, hf and hf. 19 1/2 to 21c. Brass—Sheet, 21 to 20c. Iron—Bar, ordinary, \$2.10 to \$2.20; bar refined, \$2.60 to \$2.65; Swedes, 1 in. or over, \$4 to \$4.50; Low-moor, 5 1/2 to 6c; hoops, coopers' \$2.65 to \$2.80; do, band, \$2.60 to \$2.75; tank plates, \$2 to \$2.25; boiler rivets, best, \$1.50 to \$5; sheet, 11 to 21 gauge \$2.75 to \$3; 22 to 24, do, \$2.75 to \$3; 26 do, \$3 to \$3.25; 28 do, \$3.50 to \$3.75; Russia, sheet, per lb 10 to 12c. Galvanized iron 16 to 24 gauge, 5 1/2 to 6c; 26 do, 5 1/2 to 6 1/2c; 28 do, 5 1/2 to 6c. Iron wire—Market bright and annealed, Nos. 1 to 16, net list from stock; 7 1/2 per cent. discount from factory; market, tinned, per lb, 4 1/2 to 8c; galvanized fence, 5 per cent. advance on list; barbed wire, 4 1/2 to 5c; coil chain, 1/2 in. 4 1/2 to 4 1/2c; 7-16 in. 5 1/2 to 5 1/2c; iron pipe, off list, 55 p.c.; do, galv., off list, 31 p.c.; boiler tubes, 2 in, 13c; do, 3 in, 18 1/2c. Steel—Cast, 13 to 14c; boiler plate, 1/2 in, \$2.75; 5-16 do, \$2.60; 3/4 do, \$2.50; sleigh shoes, \$2.50 to \$2.75. Nails—2 in and upwards, \$2.40 to \$2.45; brads and mouldings, disc. 70 to 70c and 5 p.c.; wire, 70c and 5 p.c. dis. Horse nails, Can. dis. 50 to 60 p.c. Horse shoes—Per keg, \$3.60. Canada plates—Blain, \$3.20 to \$3.25. Tin plates—IC coke, \$4.75 to \$5; IC charcoal, \$5.50 to \$5.75; IX charcoal, \$6.50 to \$6.75; IXX charcoal, \$7.50 to \$7.75; DC charcoal, \$5. Gunpowder—Can blasting; per keg, \$3.25 to \$3.50; can sporting, FF, \$5; can sporting, FFF, \$5.25; can rifle, \$5.25. Rope—Manila, 15 to 16c; sisal, 12 to 12 1/2c. Axes—Per box, \$7 to \$12. Twine—Binder, blue ribbon, 14c; red cap, 12c; crown 11c; composite, 9c. Glass—Fourth quality star, 1st break, \$1.40 to \$1.50; 2nd do, \$1.50 to \$1.60; 3rd do, \$3.65 to \$3.75; 4th do, \$3.95 to \$4; 5th do, \$4.25 to \$4.30.

The Toronto Mill Stock and Metal Company quote dealers paying prices as follows: No. 1 heavy scrap, 65 to 70c per 100 lbs; stove cast scrap, 50c; No. 1 wrought scrap, 65 to 70c; No. 2, including sheet iron, hoop iron and mixed steel, 20 to 25c; new scrap copper, 10 to 10 1/2c;

heavy scrap copper, 10 1/2c; old copper bottoms, 8 1/2c; light scrap brass, 5 1/2c; heavy yellow scrap brass, 7 1/2c; heavy red scrap brass, 9 to 9 1/2c; scrap lead, 2 1/2 to 2 3/4c; scrap zinc, 2 1/2 to 3c; scrap rubber, 2 1/2 to 2 3/4c; country mixed rags, \$1 to \$1.10 per 100 lbs; clean dry bones, 60c per 100 lbs. —*Empire*, May 1.

### Montreal Grocery Market.

Teas.—Black teas are experiencing a decline on the market and we hear of sales made during the past week at 7 1/2 cent and freight that would have cost \$1 a short time ago. Japans have received some attention on spot, and prices are quoted at 11c to 18 1/2c for common to good medium qualities and at 20c to 25c for good to choice. Cable advices received from Yokohama, Japan, say:—Market opened. Quality better than last year. Standard choice cost 25 1/2c, choice 24c, finest 22 1/2c, fine 21c. Freight per steamer and Canadian Pacific Railway, 3c per lb. Succeeding steamer 2 1/2 per lb.

Coffee.—The local market is quiet but steady, the only sale reported to us being a lot of 100 bags of Rio at 20 1/2c. Maracaibo is asked for and prices are firm at 21 1/2c to 22 1/2c as to quality.

Sugar The market is very quiet. Prices are unchanged at 6 1/2c for granulated less 2 1/2 per cent. Yellows are quoted at 5c to 5 1/2c.

Syrups and Molasses.—The market continues rather quiet, but the demand for syrup in this is increasing. Lard prices are maintained at about former figures which are quoted at 31c to 3 1/2c per lb. In Barbadoes molasses there is little doing, and we hear of no large transactions. We quote 33c to 35c as to quantity.

Dried fruits.—Currants are very firm with a decidedly upward tendency in value, but it is expected the scarcity will be relieved after the arrival of the Mediterranean fleet. Sales have been made during the week at 5 1/2c to 6c for Provincials in barrels. Business in Valencia raisins is very quiet the few sales reported of common off brands being at 5 1/2c, but good to choice qualities are quoted at 5 1/2c to 5 3/4c. There is a considerable quantity of poor stuff offering and holders of the better descriptions say they are not desirous of selling until the rubbish now offering is worked off. Still those who want choice fruit will have them even at the higher rates.—*Trade Bulletin*, May 1.

### Cattle Space Taken.

All the cattle space on the regular line boats for May, it is understood, has been contracted for during the past few days, and the steamship companies are happy. The large cattle dealers, who had bought of cattle in the West, which they thought they could resell to the American syndicate, finding they were mistaken started the ball rolling by taking considerable space, freight brokers being practically forced into line and compelled to do business or run the risk of getting badly left. The British markets have shown a steady improvement during the past few weeks, and this fact, no doubt, also accounts in a measure for their action, the opinion being expressed that the improvement will continue. The rate paid is understood to be 50 shillings uninsured on all lines, so that the steamship companies have carried their point. The space is in few hands, and shippers on the outside will, no doubt, have to submit to a certain amount of "squeezing" during the month, if cattle come forward freely.—*Montreal Gazette*, May 1.



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Manufactured Solely under the Supervision of the  
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### Mixed Pickles, Jams, Jellies & Preserves

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### BOOT MANUFACTURERS.

Sole, Harness and Upper Leathers.

### BOOTS, SHOES AND BOOT TOPS.

HIDES TANNED FOR ROBES, ETC.

Highest Cash Price Paid for Hides and Skins

171 and 173 KING STREET,  
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## DICK, BANNING & CO

MANUFACTURERS OF

### Lumber, Shingles and Lath,

DOORS AND SASH.

MILLS AT KERWATIN. OFFICE: OPPOSITE C.P.B.  
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## Pure Highland Scotch Whiskies.

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### LAGAVULIN DISTILLERY, ISLAND OF ISLAY, SCOTLAND.

The Lagavulin Whisky is famous for its fine quality, being made from pure Scotch Malt Only, and has long been the favorite beverage of Sportsmen.

It contains no grain spirit, or other Whiskies one knows nothing of, and the most eminent Physicians of the day prescribe it where a stimulant is required.

ASK FOR THE LAGAVULIN.

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### PURE OLD BLEND 10 YEARS OLD.

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Ours is the only wire manufactured in the Dominion of  
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A personal inspection will convince you of this fact. Quality  
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Every pound guaranteed.

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Carry a Large Stock in each Department the year round  
They also control the output of

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And Solicit Orders by Letter or Otherwise  
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Highest Cash Prices. Send for Price List  
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**BURNS AND LEWIS**

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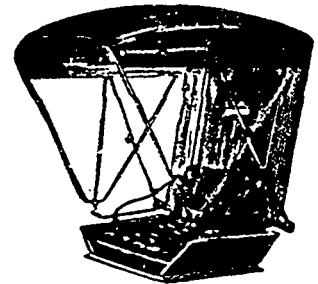
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Pocket and Office Baires  
Leather Goods Binders Materials  
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**WINNIPEG MONEY MARKET.**

There is no new feature to note in collections. Some wholesalers who have looked up their books since our last article making the statement that a good deal of the grumbling about slow collections was probably due to expectations in advance of results, rather than to an unusually close time, have verified our remarks. They have found collections much better than last year, though not as much better as they had looked for. Discount rates are steady at 7 to 8 percent. Mortgage loans are usually held pretty firm at 8 per cent., and only specially favorable conditions will bring a loan at 7 per cent.

**WINNIPEG WHOLESALE TRADE.**

**DRUGS.**

Prices remain as follows. Howard's quinine, 55 to 60c; German quinine, 45 to 50c; morphia, \$2.30 to \$2.60; iodide of potassium, \$4.25 to \$4.75; bromide potassium, 55 to 65c; English camphor, 80 to 90c; glycerine, 25 to 35c; bleaching powder, per keg, \$6 to \$8; bicarb soda, \$3.50 to \$4.25; sal soda, \$2.50 to \$3; chlorate of potash, 25 to 30c; alum, \$4 to \$5; copperas, \$3 to \$3.25; sulphur flour, \$4.50 to \$5; sulphur roll, \$4.50 to \$5; American blue vitrol, 7½ to 8½c. Insect powder, pure, 40c.

**DRIED FRUITS.**

Prices are quotable as follows: California London layer raisins, \$3.50 per box; quarter boxes, \$1; Valencia raisins, \$2.10 to \$2.25; Valencia layers, \$2.75; currants, 7½c; figs, cooking, in bags, 6½c; in boxes, 7c; choice do., 13c, do in 10 lb. boxes, 14 to 15c; fancy Eleme figs in layers, 16 to 17c; dried apples, 11½c; evaporated apples, 16c; Golden dates, 7½c per pound; choice new golden dates, 10c per pound; California evaporated fruit—Apricots, 22 to 24c; peeled peaches, 35c; pitted plums, 22c; raspberries, 35c; prunes, 8½c to 12½c, the higher figure being for choice of fine varieties. Malaga raisins—London layers, \$3.50; black baskets, \$4.50; Tahitis, \$5.

**FISH.**

The supply of fish is still limited in variety and quantity. Lake Winnipeg whitefish, in frozen storage, are held at 6c. Fresh caught white are expected in a few days, and will sell at about 7c. B. C. salmon is jobbing at 14c. Finen haddie is still obtainable at 12½c.

**GREEN FRUITS.**

Business is good. There is not much new in the varieties obtainable. A few strawberries have been received, but not sufficient to be quotable in a jobbing way. From advices received from the south, it is expected that strawberries will be coming forward freely in a few days. Pineapples are now in stock. Hardly any demand for apples, on account of the high price. Apples held at \$7 to \$8 per barrel. Lemons \$6.50 to \$7 a box. California oranges \$3.25 to \$4 per box. Bananas are quoted \$3 to \$3.50 per bunch. Pineapples, \$3.50 dozen. Comb honey, 23c a lb; maple sugar, 12 to 13c per lb; maple syrup \$1 to \$1.25 per gallon, as to quality.

**GROCERIES.**

All over Canada sugars have been taken only in a hand to mouth way, in expectation of some change in the duties. This makes the country almost bare of sugars, and when buying starts,

it may be in excess of the ability to supply the commodity. Advices from the east indicated a steadier tone, and less disposition to cut prices. Quotations here are: Sugars—Yellow, 6 to 6½c; granulated, 7½c. Coffees, green, Rio, from 24 to 25c; Java, 27 to 29c; Old Government, 29 to 32c; Mochas, 33 to 35c. Teas—Japan, 23 to 46c; Congous, 22 to 60c; Indian teas, 35 to 60c; young hyson, 26 to 50c; T. & B. tobacco, 56c per pound; lilly, 7s, 52c; diamond solace, 12s, 48c; P. of W. butts, 47c; P. of W., caddies, 47½c; Honeysuckle, 7s, 55c; Brier, 7s, 53c; Laurel Bright Navy, 3s, 56c; Index d thick Solace, 6s, 48c; Brunette Solace, 12s, 48c. McAlpine Tobacco Co's plug tobacco: Old Crown, 46c; Woodcock, 52c; Beaver, 63c; Jubilee, 60c; Anchor, 59c; cut tobacco: Silver Ash, 65c; Cut Cavendish, 70c; Senator, 80c; Standard Kentucky, light, 85c; do., dark, 80c. Special brands of cigars are quoted: Reliance, \$50; Gen. Arthur, \$50; Mikado, \$40; Terrier, \$30 per 1,000. Mauricio, \$42.50; Soudan Whips, \$40; Turkish Caps, \$35; Commercial Traveller, \$25. Special selects, \$55; Selects, \$45; Columbia, \$45; Carucks, \$40; Derby, \$36c; Sports, \$30. Mixed pickles, in kegs, are quoted: Three gallons, \$2.25 to \$2.50; do., 5 gallons, \$3 to \$3.50; do., 10 gallon kegs, \$6 to \$6.50.

**LIQUORS.**

Prices are: Whiskies—Canadian rye in barrels, \$1.35 per gallon; do., five year old, \$2.40; do., seven year old, \$2.80; Club, in cases, \$9; Mackie's pure Scotch whiskies, Islay Blend, in cases of 12 bottles, \$9.50; do., Rare Old Special, \$11; do., pure Lagavulin, 10 year old, \$11.50; brandies—Cognac, in bulk, \$4 per gallon; in cases, \$9; do., Martel and Hennessy, in cases, \$14; do., V. O., \$20. Port wine, \$2.50 and upwards; Jamaica rum, \$1 to \$1.50; DeKuyper red gin, \$12 per case; DeKuyper green gin, \$7 per case; Tom gin, \$9 to \$10.

**LEATHER, LEATHER GOODS AND FINDINGS.**

In this market there has been a very brisk trade in harness goods, and a fair call for leather, slow payment being the only ground for complaints. Quotation here are: Spanish sole 26 to 30c; slaughter sole, \$1.50; Canadian calf, 75c to \$1; French kip, \$1 to \$1.10; B. Z. kip, 85c; Bourdon kip, 70c; slaughter kip, 55 to 65c; No. 1 wax upper, 40 to 45c; grain upper, 50c; harness leather, 26 to 30c for plump stock English oak butts, 60c; buffle, 17 to 21c a foot; cordovan, 17 to 21c; pebble, 21c; colored linings, 12c; shoe uppers, from \$1.25 to \$2.75. Horse collars—Short straw, \$22 per doz.; long straw, \$33 per doz.; long straw bodies, \$22; Boston team (thong), \$25 per doz.; do., wool face, \$27.

**RAW FURS.**

There is no further change in this line. All furs coming in find ready buyers. Badger, from 5 to 80c; bear, black, 50c to \$35; do., brown, 50c to \$32; do., grizzly, \$1 to \$20; beaver, 50c to \$8.25; beaver castor, \$2.50 to \$4 per pound; ermines, 1 to 2c; fisher, \$1.50 to \$7.75; fox, cross, 75c to \$7.25; fox, kit, 10 to 45c; fox, red, 25c to \$1.70; fox, silver, \$5 to \$90; lynx, 25c to \$3.70; marten, 75c to \$1.85; mink, 5c to \$1.20; musquash, 3c to 18½c; otter, \$1.50 to \$10.15; raccoon, 50c to \$6c; skunk, 5c to 95c; wolf, large, \$1.50 to \$1.90; wolf, small, 25 to 65c; wolverine, \$2 to \$3.25.

**WHOLESALE PRODUCE MARKETS.**

**WINNIPEG.**

**WHEAT**

Wheat was weak and nervous in leading markets during the week, and prices averaged considerably lower. There was a wide range in prices, and some sudden declines. Duluth and Chicago declined heavily on Monday and Tuesday. Duluth recovered considerably on Wednesday, and held steady the two following days. Chicago continued to range widely. Since April 20, wheat prices at Chicago have declined fully 14 cents per bushel, up to the close of the market on Friday, May 8.

Locally there is nothing doing in wheat to make reliable quotations. Farmers are still busy with their spring work, and are not delivering any wheat, and there is no business doing on call to speak of in the Winnipeg exchange.

**FLOUR.**

Prices are weak and lower on some grades, and further reductions are likely at any moment, so that the quotations below may be reduced before this paper is circulated. Local prices as follows per 100 lbs: Patents, \$2.90; strong bakers', \$2.70; Imperial, \$2.25; second bakers', \$2.10; XXXX, \$1.75; superfine, \$1.30.

**MILLSTUEFS.**

There was a big drop in prices. Bran is now held at \$12 and shorts at \$14 per ton, a decline from last week of \$3 per ton.

**MEALS, OIL CAKE, ETC.**

Quotations are: Oil cake, in bags, \$21 a ton; oil cake meal in ton lots, sacked, \$26 to \$27; in bulk \$25; Oatmeal, standard \$3.15; granulated, \$3.25 per 100 pounds; rolled oats, \$3.25 per sack of 50 pounds; cornmeal is held at \$2.25 per 100 lbs. Pot barley, \$3.00 per 100 lbs. Pearl barley, \$3.25; fine, do., in 50 lb. sacks, \$3 per sack.

**GROUND FEED.**

The old price of \$27 to \$28 per ton holds good for pure feed.

**OATS.**

There was a lower tendency in oats, but little doing. Dealers were selling jobbing lots at about 51c, and were paying 45 to 47c per 34 pounds to farmers, for the few offering.

**BARLEY.**

Worth locally about 45c per bushel for feed quality.

**BUTTER.**

The scarcity has not been relieved, and prices continue high, with offerings of good to choice quickly absorbed. City retail dealers are paying 25 to 30c to customers for fair to choice new butter, while 18 to 22c is about the value of ordinary dairy, selling in a jobbing way.

**EGGS.**

Dealers were selling in small case lots at 13c per dozen, and in some instances at 13½c. Large lots taken at about 11½ to 12c.

**CURED MEATS.**

Quotations are: Dry salt bacon, 9c; smoked long clear, 10½c; spiced rolls, 10½ to 11c; breakfast bacon, 12 to 12½c; smoked hams, 13c; mess pork, \$17 per barrel. Sausage are quoted: Fresh pork sausage, 10c per pound; Bologna, do., 9c per pound; German, do., 9c per pound.

**LARD.**

Pure lard held at \$2.20 for 20 pound pails; compound, \$1.90.

**POULTRY AND GAME.**

Chickens are still scarce and sell readily at 60 to 80c per pair; turkeys, 17c per pound.

UIDES.

No. 1 cows are quoted here at 4½c, inspected, and No. 1 steers at 5c per pound; calfskins, 4 to 5½c per pound, the highest price for best quality for local tanning; sheep pelts are worth from 50c to \$1 each, but only one skin among many is worth the top price; 60 to 80c is about the average for lots.

VEGETABLES.

Potatoes are lower. Some stock which was loaded at country points to ship to the States, was offered here, on account of the drop in prices south, and this weakened the market. Offerings were light on the market, as farm rs are busy, and from wagons prices were from 27 to 35c, with a lower tendency. Turnips, 25 to 30c per bushel; parsnips, 2 to 2½c per pound; carrots, about \$1 per bushel; beets, 40 to 50c per bushel; cabbage, 75c to \$1 per dozen, as to quality; Spanish onions, \$1.40 to \$1.50 per crate of 30 pounds nett; common onions, \$6 per 100 pounds; lettuce, 40c per dozen bunches; green onions, 20 to 25c per dozen bunches; asparagus, \$1.50 per dozen; radishes, 50c per dozen; rhubarb, \$2.50 per 50 pound box; cucumbers, \$2 per dozen.

DRESSED MEATS.

Veal continues remarkably scarce, 10c is the common price, and higher has been paid for choice; mutton holds firm at 14c for choice city dressed; beef is plentiful at 6 to 7c per pound for good to choicest city dressed; country dressed, 5 to 6c; pork, 7 to 7½c, with city dressed held at 8c.

WOOL.

Nothing doing to speak of yet. The prospect for prices this season remains as last reported, and prices are certain to rule lower than last year. Dealers are talking 10c per pound for ordinary, and 12c for pure downs. Last year prices were advanced through local competition to beyond fair paying values.

SENACA ROOT.

Scarcely anything coming in yet, and very low prices offered. The markets in the States are said to be loaded with old stock yet. Dealers here are offering 10 to 13c for green root.

HAY.

There has been a better demand for baled hay from contractors. Good hay is scarce, as a great deal was damaged from wet last fall. Baled is quoted at \$8 to \$10, and loose hay on the market at about \$8 per ton.

Dairy Matters.

W. Herbison, buttermaker, of the Fort Qu'Appelle creamery, has returned from a trip, and will commence operating the creamery.

The plant for the new Pilot Mound cheese factory has arrived, and Mr. Robinson, the proprietor, expects to begin operations about the 10th of May.

The Jolys creamery is now in operation. Mr. Colby, from near Neepawa, is taking a practical course of dairying at the creamery under the guidance of S. M. Barre.

S. H. Caswell has started operations at his creamery at Qu'Appelle station. He has been promised more than double the amount of cream this year he received the first year.

Good butter is very scarce in Manitoba this spring, and prices reaching from 20 to 35 cents per pound have been paid by dealers and storekeepers, often for poor quality at that.

An enterprise of not a little importance to the district, writes a correspondent at White-wood, Assa., is the establishing of a cheese factory by Jennet and Count de Seyssel. These gentlemen are erecting the necessary buildings for the purpose of manufacturing a grade of

cheese called "gruyere." The projectors have already secured a herd of milch cows and will obtain material support from the different settlers in the immediate vicinity.

A meeting was held recently at Mountain, southern Manitoba, to consider the advisability of establishing a cheese factory. After discussion, and explanations of the working of the cheese factory had been given by Mr. Rockett, the meeting came to the conclusion to initiate the movement. A cheese making plant is to be brought in by Mr. Rockett, a suitable building has been offered rent free by R. Brown, and 150 cows have been guaranteed to make a start. 2c. per lb. is to be given for manufacturing the article and the patrons have undertaken to deliver the milk to the factory.

A Big Implement Deal.

Public announcement has been made of a move which has been known to a few parties for some time back. A new company to be known as Massey & Harris, limited, will take over the manufactories of the Massey Manufacturing Co., of Toronto, and A. Harris, Son & Co., of Brantford, Ont., on October 1st next. The business of Massey & Co., Winnipeg, will also be taken over. The new company will thus take the place of the three concerns now in existence. The two manufacturing plants are the largest in Canada, and the move is therefore a very important one.

It has been apparent for some time that the implement business in Canada has been overdone. The new move will effect a great saving both in the cost of manufacture and selling goods. One great expense is keeping up so many agencies at all points throughout the country. Thus in Manitoba, at points where Massey & Co. and A. Harris, Son & Co., each have agencies, one will be closed, thus making a great saving in expenses. It is stated that L. M. Jones, formerly manager for A. Harris Son & Co. at Winnipeg, will be manager of the new company, with headquarters at Toronto. There will be no change until October 1 in the business as carried on by the respective companies.

The officers of the new Massey & Harris Company (limited), in Toronto, will be H. A. Massey, president; J. K. Osborne, vice-president; L. M. Jones, general manager; W. E. H. Massey, assistant manager; J. H. Shenstone, secretary; C. D. Massey, treasurer. The directors will be H. A. Massey, W. E. H. Massey, C. D. Massey, T. J. McFride, J. H. Shenstone, L. M. Jones and J. K. Osborne. The winding up of the business of Massey & Company, (limited), A. Harris, Son & Company, (limited), in Manitoba, the territories and British Columbia, and management of the new company, Massey & Harris (limited), will be under the direction of the present officers of the old companies, all of whom will be largely interested as stockholders in the new company.

Alberta.

Hutchings & Reilly, harness, Calgary, have opened a branch at Edmonton.

I. G. Baker & Co., have shipped 200 head of Alberta beef cattle to British Columbia.

The work of clearing the ground in order to begin the excavation of the foundation of the

new warehouse of the Calgary Hardware Company has commenced.

Calgary stock buyers are ranging the country as far north as Edmonton for fat cattle. The construction of the Calgary & Edmonton railway will give the northern settlers a fine market this year for their surplus products.

The second spring exhibition of the Calgary Agricultural Society, was held recently. There were a large number of exhibits, says the Calgary *Tribune*, some of them being exceedingly fine. There were 38 stallions in all shown, representing the four classes for which prizes are offered, viz, Heavy Stallion imported; Heavy Stallion (Canadian bred); Roadster (any age or breed); and Thoroughbred (any age). The prizes in each case is \$20 for 1st and \$10 for 2nd. In bulls the display is not so good, up to 12 o'clock to-day there being only three entries. Prizes in bulls are offered for the following:—Shorthorn, Hereford, Polled Angus, and Holstein, all pedigreed.

Manitoba Cattle for Britain.

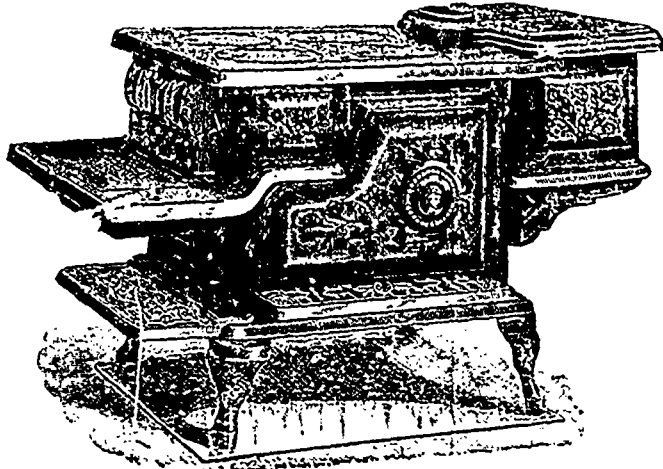
Last year, says the Manitoba *Mercury* R Ironside, our local cattle dealer, tried the experiment of shipping a consignment of cattle direct through to English markets. Owing to the fact that amongst the consignment were a number of store cattle, the speculation did not prove as remunerative as was expected. The experience gained was valuable, however, and on Tuesday next a shipment of 300 head of cattle from Pilot Mound, and 350 from Manitou will be made. The C. P. R. has provided a number of palace stock cars for the consignment, space has been secured on the ocean steamer, and several competent and experienced stockmen have been engaged to accompany the animals to their destination in the old country. The cattle have all been stall fed, are in prime condition, and represent a cash outlay of about 35,000. In addition to these, Mr. Elker who has been in this neighborhood for some days past buying cattle for an eastern syndicate, has succeeded in securing about 150 head. This will place the number of fat cattle taken out of the Manitou district this spring at 500 head, and will give some idea of the importance which our progressive farmers give to stock raising. We sincerely hope the speculation will prove remunerative to the enterprising buyers this time, and thus give an additional impetus to an industry which is one of the most important resources of the country.

The Cattle Market.

A Liverpool cable of Monday last, to the Montreal *Gazette*, says: "The cattle market here shows some fractional recession from the basis prevailing a week ago, but it is due to the offerings of middling cattle which are much lower and have had considerable effect upon the market in general. To day the price for average mixed shipments was ½d easier than last Monday at 6½d." At Montreal, on the same day, one shipper bought two loads, paying 5c for steers and 4½ to 4¾c for bulls. The syndicate buyers offered 5c for a load, but could not get them, refusing to take them at ½c higher. Some choice butchers' cattle sold at 5½c but good cattle were selling at 5c, common dry cows and half-fatted steers sold at 3½ to 4c and inferior animals at 2½ to 3½c.

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MANUFACTURERS AND DEALERS IN ALL KINDS OF

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Hot Water Boilers and Radiators,  
Hot Air Furnaces and Registers and  
Gurney's Standard Scales.

DEALERS IN ALL KINDS

Tin Goods, Pressed and Pieced  
GRANITE GOODS.

Estimates Given for Heating all Classes of Private Dwelling  
and Public Buildings.

FOUNDRIES HAMILTON AND TORONTO.  
JAMES BURRIDGE, Manager.

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HEAD OFFICE, NEW YORK LIFE BUILDING, MONTREAL.

MANUFACTURERS OF

*Manila, Sisal, Russian*  
AND *Jute Cordage, Twines,*

ETC., ETC.

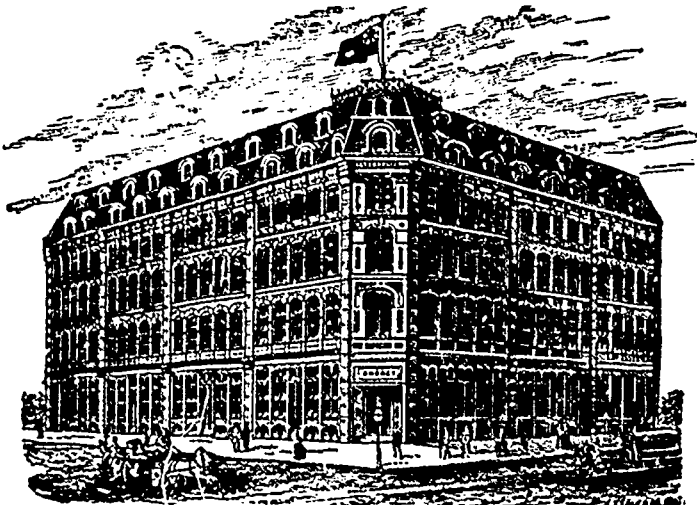
Also the following Celebrated Brands of Binder Twine:

Silver Composite, Crown, Redcap and Blue Ribbon.

**BAG DEPARTMENT** Jute and Cotton Bags of every Description  
for all Purposes.

Northwestern Agents: MERRICK, ANDERSON & CO., Winnipeg, Man.

MEN'S BOYS' AND YOUTHS' CLOTHING  
CHILDREN'S CLOTHING A SPECIALTY.



Our Travellers with Samples for the Autumn and Winter Season, 1891-1892 are now on the Road.

**H. SHOREY and CO., WHOLESALE CLOTHIERS,**

1866, 1863 and 1870 Notre Dame and 36, 38, 40 and 42 St. Henry St., MONTREAL.



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Our Brands: { Reliance Terrier, Mikado and General Arthur.

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**PACKERS and CURERS.**  
CHOICEST SMOKED HAMS, AND BREAKFAST  
BACON, BONELESS HAM, PURE LARD,  
At Lowest Prices.

**TEES, WILSON & CO.**

70 ST. PETER STREET, MONTREAL  
A FULL ASSORTMENT OF  
INDIAN, CEYLON, CHINA AND JAPAN  
**TEAS.**

We make a specialty of CEYLON and INDIAN Teas, and carry the largest assortment of any House in the Dominion.  
Represented in Manitoba, Northwest Territories and British Columbia, by  
**D. C. MCGREGOR, - MOUNTYRE BLOCK WINNIPEG**

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Wholesale Dealers in Provisions.

Our Stock of Cured Meats and all kinds of Heavy Provisions is now complete. Close Prices to the Trade.

**EGGS WANTED.**  
Highest Market price paid for any Quantity Fresh Eggs.

Agents for the McCormick Manufacturing Co., London, Ont., Lisuits, Confectionery, Jams and Jellies.  
Orders by Wire and Letter receive Special Attention.  
Orders and Correspondence Solicited.

**J. S. CARVETH & CO., PORK PACKERS**

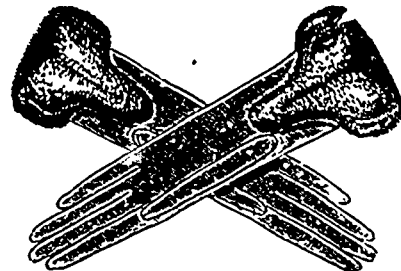
Sugar-Cured Hams, Breakfast Bacon, Spleed Roll, Pure Pork Sausage, Long Clear Bacon, Bologna Sausage, German Sausage, Ham, Tongue and Chicken Sausage.  
Pigs Feet, Bologna and Sausage Casings.  
**PACKERS AND COMMISSION MERCHANTS.**  
23 Jemima St., WINNIPEG.

**SAMUEL HOOPER, DEALER IN MONUMENTS, HEAD Stones, Mantle Pieces, Grates, Etc.** Special designs furnished on application. Corner Bannatyne and Albert streets, Winnipeg

**RICHARD & CO,**  
Importers and Wholesale Dealers in  
**Wines, Spirits and Cigars**

365 MAIN STREET,  
WINNIPEG.

**JAMES HALL & CO.**  
—MANUFACTURERS OF—  
Gloves, Mitts, Snowshoes, Indian Moccasins



Our specialties are all styles of GLOVES, MITTS AND GAUNTLETS  
In fine Buck and Antelope universally acknowledged the best  
**BROCKVILLE, - ONT.**

**Winnipeg Brass Works**

86 ALBERT STREET.

Manufacturer of all Classes of Brass Goods, Brass and Iron Railings, Etc., Etc.

ELECTRIC BELLS KEPT IN STOCK.

**ANDREW SCHMIDT, - Winnipeg.**

**MUNROE & CO.,**  
Wholesale Dealers

**Wines, Liquors and Cigars**  
OF THE BEST BRANDS  
9th STREET, - BRANDON

**Robertson, Linton & Co**  
CORNER OF ST. HELEN AND LEMOINE STS  
MONTREAL

Importers of British and Foreign Dry Goods, Canadian Tweeds, Cottons, Etc.  
Complete set of Samples with J. N. ADAMS, Rooms 14 and 15, Rowan Block, Winnipeg. (Opposite Queen's Hotel.)



\$6000.00 a year is being made by John R. Goodwin, Troy, N.Y. at work for us. If you may not make as much, but we can teach you quickly how to earn from \$5 to \$10 a day at the start, and more as you go on. Both sexes, all ages. In any part of America, you can commence at home, giving all your time or spare moments only to the work. All is new. Great pay \$100 for every worker. We start you, furnishing everything. EASILY, SPEEDILY LEARNED. PARTICULARS FREE. Address at once, BRIDGES & CO., PORTLAND, ME.

**ROYAL CROWN SOAP**  
THE BEST.

**Chicago Board of Trade Prices.**

There was a heavy decline in prices on Monday, May 4, the close being 3½ to 4c under Saturday's closing prices. Closing prices were:

	May.	June.	July.	Sept.
Wheat.....	\$1.01½	\$1.01	\$1.00½	---
Corn.....	63½	61½	61	---
Oats.....	51½	51	49½	---
Pork.....	12 40	---	12 65	13 02½
Lard.....	6.62½	---	6.82½	7.10
Short Ribs.....	6.12½	---	6.37½	6 07½

On Tuesday there was free buying, on the belief that it was time for a reaction in prices, from the broak of yesterday. Prices advanced 2c, but later the market became very nervous and declined heavily, with rapid fluctuations. Closing prices were:

	May.	June.	July.	Sept.
Wheat.....	99	93½	97½	---
Corn.....	63	60½	59½	---
Oats.....	50½	50	48½	---
Pork.....	11.00	---	12.05	12.30
Lard.....	6.55	---	6.72½	7.00
Short Ribs.....	6.00	---	6.20	6.50

On Wednesday wheat advanced on the report that the French duty had been lowered. *Bradstreet's* reported a large decrease in available supply. Closing prices were:

	May.	June.	July.	Sept.
Wheat.....	\$1.01½	---	\$1.00½	97
Corn.....	60½	---	61½	59½
Oats.....	52	---	47½	35
Pork.....	12.00	---	12.22½	12.52½
Lard.....	6.65	---	6.85	7.12½
Short Ribs.....	6.17½	---	6.37½	6.67½

On Thursday wheat was strong on reports of crop damage at the outset, but after a sharp advance, declined and closed lower. Closing prices were:

	May.	June.	July.	Sept.
Wheat.....	\$1.02	---	\$0.91	97
Corn.....	63½	---	61½	---
Oats.....	51½	---	46½	34½
Pork.....	11.95	---	6.80	7.07½
Lard.....	---	---	---	---
Short Ribs.....	6.15	---	6.32½	6 03

Wheat was active and steady on Friday. July declined to 97½, owing to bearish news from Europe, rallied and closed at 98½c. Closing prices were:

	May.	June.	July.	Sept.
Wheat.....	\$1.01½	---	93½	93½
Corn.....	64	---	59½	34½
Oats.....	50½	---	46	34½
Pork.....	11.87½	---	12 12½	12.37½
Lard.....	6.52½	---	6.75	7.02½
Short Ribs.....	6.02½	---	6.22½	6.52½

At noon on Saturday, May 9, regular No. 2 wheat stood at \$1.03½ for May and 98½c for July options. These are not closing prices for the day. A week ago May closed at \$1.05 and July \$1.04½.

**Minneapolis Market.**

Following were closing wheat quotations on Thursday, April 30:—

	May.	June.	July.	On track.
No. 1 hard.....	1.03	---	1.03½	1.03½-4
No. 1 northern.....	1.01	1.02	1.02½	1.01½-7
No. 2 northern.....	99	---	99½	99½-1 00

Flour—Quoted at \$5.30 to \$5.60 for first patents; \$5.10 to \$5.25 for second patents; \$1.25 to \$5.00 for fancy and export bakers; \$2.00 to \$2.50 for low grades, in bags, including red dog.

Bran and shorts—Quoted at \$11.00 to \$11.50 for bran, \$14.00 to \$15.00 for shorts and \$15.50 to \$16.50 for middlings.

**Duluth Wheat Market.**

At Duluth wheat was lower on Monday, July closing at \$1.08½, and declined to \$1.05 at

**GOLDIE & McCULLOCH,  
GALT SAFE WORKS.**

These Celebrated Safes and Vault Doors are held in Stock. For prices and terms apply to

WM. HESPELER, Sole Agent,  
389 MAIN STREET, WINNIPEG.

LIVE GROCERS SELL

**BOURBON COFFEE**

The New Mocha and Java Blend of French Cream Coffee. In one and two pound Cans.  
IT SURPASSES ALL OTHERS

Todhunter, Mitchell & Co.  
SOLE IMPORTERS, TORONTO CANADA.

**ROBERTSON, THOMPSON & CO.,**

WHOLESALE

**GRAIN, FLOUR, PRODUCE,**

And General Commission Merchants,

No. 185 Notre Dame Street East, - Winnipeg.

ADVANCES MADE ON CONSIGNMENTS.

P.O. BOX 615.

the close on Tuesday. Wednesday there was a recovery to \$1.08, closing price for July, and the close was the same on Thursday and Friday. On Saturday, May 9, No. 1 hard wheat at Duluth closed as follows: Cash, \$1.07½; May, \$1.05½; June, \$1.06½; July, \$1.07. A week ago Cash closed at \$1.09½, May at \$1.10 and July at \$1.12.

**Minneapolis Closing Price Wheat.**

At Minneapolis on Saturday, May 9, No. 1 northern wheat closed as follows: May option, \$1.02½ per bushel; June, \$1.03; July, \$1.03½. A week ago May closed at \$1.06, June at \$1.07½ and July at \$1.07½.

**Montreal Stock Market**

Reported by Osler, Hammond & Nanton,  
May, 9, 1891:—

	Sellers.	Buyer.
<b>Banks.</b>		
Bank of Montreal.....	225	222½
Ontario.....	120	116½
Molson's.....	---	---
Toronto.....	---	---
Merchants.....	148	147
Union.....	---	---
Commerce.....	129½	128½
<b>Miscellaneous.</b>		
Montreal Tel.....	104	103½
Rich. & Ont. Nav.....	59	58½
City Pass. Ry.....	193	188
Montreal Gas.....	202½	201
Canada N. W. Land Co.....	77½	75
C. P. R. (Montreal).....	75½	75
C. P. R. (London).....	---	80
Money—Time.....	7	---
Money—On Call.....	3½	---
Sterling 60 Days, N. Y. Posted Rate.....	189	---
" Demand.....	489	---
" 60 Days Montreal Rate Between Banks.....	91	9
" Demand Montreal Rate Between Banks.....	9 15 16 9-13-16	---
New York Exchange Montreal Rate Between Banks.....	1-10	par.

**Paints and Oils at Toronto.**

Paints and oils show no change. Demand is light and the feeling fairly steady. We quote on large lots only: Pure white lead, ground in

oil, association guarantee, 5½c. Prepared paints (½, ½ and gal. tins)—Pure, per gal., \$1.05 to \$1.10; second qualities, per gal., 85 to 90c. Colors in oil (25 lb tins, standard quality)—Venetian red, per lb, 5c; chrome yellow, per lb, 9c; chrome green, per lb, 8c; French imperial green, 14c. Colors, dry—Yellow ochre (J. C.) in bbls, per lb., 1½c; Venetian red, (R. O. 2), per bbl, 1½c; English oxides, in bbls., per lb., 3½c; American, in bbls., per lb., 2½c; Paris green, per lb., 15½ to 16c; burnt umber, per lb., 6c; chrome yellows, per lb., 12c; chrome greens, per lb., 12c. Linseed oil, in bbls.—Raw per gal., 64c; boiled, per gal., 67c. Turpentine, in bbls.—Selected packages, per gal., 64 to 65c. Glue—Common broken, in bbls., 10 to 11c; French medal, 12 to 13c; cabinetmakers', 17 to 18c; white, 16 to 17c. Castor oil, per lb., 10 to 12c.—*Empire, May 1*

**Western Trade and News Items.**

The total wheat shipments this season from Morden, Man., says the *Monitor*, have now reached 400,000 bushels, and fix 100,000 bushels.

L. Arnett, of Brandon, formerly in the dry goods trade at Winnipeg, died on Thursday last, at the general hospital in this city, of pneumonia. Mr. Arnett came to Winnipeg about eleven years ago from Kerwood, Ont.

A fire broke out in the oil house owned by Wm. Johnston, situated near the C. P. R. freight shed, last Thursday afternoon, completely destroying the building and contents of about 150 barrels of oil. Wm. Johnston loses all the property, valued at about \$2,000. No insurance.

Robertson, Thompson & Co., is the name of a new firm which has opened an office and warehouse at No. 185 Notre Dame street, east. They purpose handling grain, produce, etc., on commission and as dealers. T. G. Thompson, of the new firm, has been handling flour, etc., in the city for some time back, while Wm. Robertson, his partner, is a new resident of the city.



PAINTS. COLORS. VARNISHES.

**WILLIAM JOHNSON COMPANY.**

OUR SPECIALTIES ARE,

- Johnson's Decorators Pure White Lead
- " Pure Liquid Paints.
- " Pure Colors in Oil.
- " Superfine Coach Colors in Japan.
- " Magnetic Iron Paint.
- " Sun Varnish for Universal Use.

WORKS: - MONTREAL.

**Toronto Hide & Wool Co**

Wholesale Dealers in

**HIDES!**

SHEEPSKINS AND WOOL

**JOHN HALLAM**

88 Princess St., WINNIPEG

83 and 85 Front Street East, TORONTO.  
PROPRIETOR

We will be in the market this season as usual for all classes of Wool, and are prepared to pay the highest market prices.

**LAKE OF THE WOODS MILLING CO.**

LIMITED.

The most perfect Flouring Mill in Canada. CAPACITY 2,000 BARRELS A DAY.

Barrel Factory at the Mill and Grain Storage Capacity of 550,000 bushels in addition to which we have a system of handling Elevators throughout the Northwest.

All Grades of HARD WHEAT FLOUR in Barrels and Bags.

Offices at: MONTREAL. KEEWATIN. WINNIPEG.

**E. A. Small & Co.,**

—MANUFACTURERS AND WHOLESALERS OF—

**Men's, Boys' and Children's Clothing.**

Our representatives are now on the road with Fall and Winter Goods.  
Reserve your orders until you see their Samples.

**Albert Buildings, Victoria Square,  
MONTREAL.**

**Redwood Brewery**

Fine Ales, Extra Porter and Premium Lager.

Most Extensive Establishment of the kind in Western Canada.

**ED. L. DREWRY,**

PROPRIETOR,  
WINNIPEG, MANITOBA

Highest cash price paid for good Malting Barley.



PATRONS OF

**JOHNSTON'S FLUID BEEF.**

THEY LOOK IT!

**ROBINSON & CO.,**

MANUFACTURERS OF

SPRUCE AND TAMARAC

**LUMBER.**

MILLS AT SELKIRK, MAN.

DIMENSIONS ALL SIZED.

Andrew Allan, President. John McLechnie, Superintendent.  
F. E. Brydges, Vice-President. H. B. Williams, Sec.-Treas.

**THE VULCAN IRON COMPANY,**

OF MANITOBA, (LIMITED),

**BRASS & IRON FOUNDERS,**

Light and Heavy Forgings, Engine and Boiler Works  
Millwrighting,

**GENERAL BLACKSMITHING.**

All kinds of Machinery.

POINT DOUGLAS AV., WINNIPEG

**The Saskatchewan.**

Published at Prince Albert, Saskatchewan and devoted to the interests of the great and fertile Saskatchewan Valley.

THE LEADING NEWSPAPER OF THE DISTRICT.

Subscribe for it: \$1.50 per annum in advance.

ADVERTISE IN IT RATES MODERATE

Robert Jardine, D. Sc., Manager and Editor.

**Standard OIL Company**

(UNITED STATES)

Eldorado Castor, the best Oil in the world for Farm Machinery.

Eldorado Engine and Atlantic Red for Threshers.

ALL PRODUCTS OF PETROLEUM IN STOCK.

D. WEST, Agent, Office: Western Canada Loan Building

Room 8, Corner Portage Avenue and Main Street,

WINNIPEG.

# The Mutual Life Insurance Company of New York.

RICHARD A. McCURDY, President.

## Statement for the year ending December 31st, 1890.

Assets. - - - \$147,154,961 20

Reserve on Policies at 4	\$136,668,368 00
Liabilities other than Reserve	505,359 82
Surplus	9,981,233 38
Receipts from all sources	31,978,778 69
Payments to Policy holders	16,973,200 05
Risks assumed	160,985,985 58
Risks in force	638,226,865 21

### THE ASSETS ARE INVESTED AS FOLLOWS:

Real Estate and Bonds and Mortgage Loans	\$76,529,231 72
United States Bonds and other Securities	51,311,631 51
Loans on Collateral Securities	8,624,400 00
Cash in Banks and Trust Companies at interest	3,556,441 59
Interest accrued, Premiums deferred, etc.	7,133,256 35
	\$147,154,961 20

I have carefully examined the foregoing statement and find the same to be correct  
A. N. WATERHOUSE, Auditor.

From the Surplus above stated a dividend will be apportioned as usual.

The business for 1890 shows INCREASE over that of 1889, as follows:

In Assets	\$10,753,633 18
In Reserve on Policies and Surplus	10,554,091 94
In Receipts	3,859,759 07
In Payments to Policy-holders	1,772,591 67
In Risks assumed	9,383,502 21
In Risks in force	72,276,931 32

Year	Risks Assumed.	Risks Out-standing.	Payments to Policy-Holders.	Receipts	Assets
1884	\$34,681,420	\$351,789,285	\$13,923,062 19	\$19,095,318 41	\$103,876,178 51
1885	46,507,139	363,981,441	14,402,049 90	20,714,954 23	108,908,967 51
1886	56,832,719	393,809,203	13,129,103 74	21,137,376 67	114,181,963 24
1887	69,457,408	427,624,933	14,123,423 60	23,119,922 43	118,806,851 88
1888	103,214,261	492,125,184	14,727,550 22	26,215,932 52	126,092,153 56
1889	151,602,483	565,949,934	15,200,608 38	31,119,019 62	136,401,328 02
1890	169,985,986	638,226,865	16,973,270 05	34,978,778 69	147,154,961 20

New York, January 28th, 1891.

### PHENOMENAL GROWTH

The advance made by The Mutual Life Insurance Company during the past seven years is phenomenal when compared with the progress of any or all of its would-be competitors. The growth of its assets: in 1884 its total assets amounted to \$103,876,178 51; in 1890 its total assets amounted to \$147,154,961 20; a gain of more than \$43,000,000.00. Its marvellous increase in business: in 1884 the new risks amounted to \$34,681,420 00; in 1890 the new risks amounted to \$169,985,986 00; gain in 1890 over 1884, \$135,304,566 00. Annual income nearly doubled: the total income in 1884 was \$19,095,318 41; the total income in 1890 was \$34,978,778 69; gain in 1890 over 1884, \$15,883,460 28. The total insurance in force: in 1884 the total insurance in force was \$351,789,285 00; in 1890 the total insurance in force was \$638,226,865 00; gain of insurance in force, \$286,437,580 00. The Mutual Life in growth, solid assets, and all that goes to make a progressive policy-holders' company is without a peer. It has more insurance in force upon the lives of citizens of the United States than any other company, thus showing its reputation in its own country. Over three hundred millions paid to the policy holders. The assets of the Mutual Life Insurance Company are often referred to as "The Great Family Fund" held by the trustees of the company for its policy holders.

"When is it going to be divided?" ask the ignorant promoters of assessment societies. There is a perpetual "division" taking place: these trust funds are put out at interest and are returned with accumulations as the policies mature or terminate. During the year just ended the Mutual Life Insurance Company paid to its policy-holders from this fund the enormous sum of \$16,973,200 05, the largest amount paid in any one year by any life insurance company in the world. The total sum paid to the insured since the formation of the Mutual Life in 1843 exceeds three hundred millions of dollars, the exact sum being 304,655,147.17. The mind can scarcely grasp the immensity of this sum of money or realize the immeasurable benefits accomplished by its distribution. It has relieved the wants of the needy, has carried comfort to sorrowing widows and orphans and has saved from destitution and poverty the hoary head of age.

**T. C. LIVINGSTON,**

General Manager for Northwest Canada,

Rowan Block, WINNIPEG.

Agents Wanted at all Places where the Company is not Represented.

### Dominion Parliament.

Parliament opened on April 30th. In the Governor's address the following paragraphs occur:

My advisers, availing themselves of opportunities which were presented in the closing months of last year, caused the administration of the United States to be reminded of the willingness of the government of Canada to join in making efforts for the extension and development of the trade between the Republic and the Dominion, as well as for the friendly adjustment of those matters of an international character which remain unsettled. I am pleased to say that these representations have resulted in an assurance that in October next the government of the United States will be prepared to consider the best means of arriving at a practical solution of these important questions. The papers relating to this subject will be laid before you. Under these circumstances and in the hope that the proposed conference may result in arrangements beneficial to both countries, you will be called upon to consider the expediency of extending for the present season the principal provisions of the protocol annexed to the Washington treaty of 1888 known as the "modus vivendi."

A disposition having been manifested in the United Kingdom to impose on sea going ships engaged in the cattle trade increased safeguards for and greater restrictions against improper treatment, a careful enquiry has been made as to the incidents of that trade in so far as this country is concerned. The evidence elicited on this enquiry shall be laid before you. While I am glad to learn that our shipping is free from reproach in that regard, your attention will be invited to a measure which will remove all reasonable apprehensions of abuses arising in the future in connection with so important a branch of our commerce.

### FURS.

The trade is opening much earlier than usual, and the prospects are gratifying in the extreme. Leading cloak manufacturers are manifesting considerable interest in furs, which is a favorable circumstance for the business, as the cloak trade will be certain to require large supplies of furs to satisfy the demand of their business. The articles most largely in request thus far are Astrakhan, mink and skunk; some other furs are taken in smaller lots. Seals sell very well, the request being general. Receipts of raw furs have fallen off considerably, and no large lots are offered in the market; the raw fur season, so far as this market is concerned, has been satisfactory; at present, however, there is no demand, as the immediate needs of the trade have been met. We expect renewed activity later on, and believe that most American furs, in the natural state, will enter into general consumption this season.—New York Fur Trade Review.

The Standard Sewing Machine company, of Cleveland, will acquire the Wanzer Sewing Machine manufactory, at Hamilton, Ont. Several Canadian capitalists are interested in the project.

In the British House of Commons recently, Sir James Ferguson stated that henceforth, no treaty of commerce would be renewed, that precluded preferential arrangements between Britain and the colonies regarding their respective products.

## Eastern Business Changes.

## ONTARIO.

J. E. Smith, hotel, Cannington, is dead.  
 Mrs. Vanderlip, hotel, Cathcart, is dead.  
 Jas. Young, teas, Hamilton, has assigned.  
 H. W. Hobson, drugs, Welland, has sold out.  
 Wm. Harmer, hotel, Comber, was burned out.  
 Robt. Hopkin, shoes, Hamilton, has sold out.  
 J. N. McCrea, physician, Warkworth, is dead.  
 Jas. Turville, grocer, Amherstburg, has assigned.  
 B. Learn, general store, Arkona, has assigned.  
 G. A. Hyndman, grocer, Exeter, has assigned.  
 Chas. Hogarth, harness, Fordwich, has assigned.  
 H. C. Dixon, saddler, Glencoe, has assigned.  
 Hillyard & Co., dry goods, Oshawa, has assigned.  
 G. T. Haber, grocer, Stratford, has assigned.  
 John Hillman, baker, Tilsonburg, has assigned.  
 W. C. Johnston, shoes, Toronto, has assigned.  
 W. G. Brown, hotel, Woodham, has assigned.  
 H. J. Gaiger, jeweler, Hamilton, has assigned.  
 Mrs. Jessie M. Starr, shoes, Toronto, has assigned.  
 D. W. Watson, fancy goods, Beeton, has sold out.  
 Shantz Bolton Manufacturing Co., Berlin, has sold out.  
 J. D. Webster, grocer, etc., Preston, has sold out.  
 Robt. Cooper, flour and feed, Welland, has sold out.  
 Wm. Hepburn, furniture, etc., Stratford, has sold out.  
 Mary E. Stokes, fancy goods, Toronto, has assigned.  
 S. B. Head, merchant, Trenton, has assigned.  
 John Cowan, general store, South River, has assigned.  
 F. W. Nye & Co., books, etc., Toronto, has assigned.  
 Burgar & Douglas, drugs, Welland, have dissolved.  
 Scott & Rainsford, grocers, Ottawa, have dissolved.  
 Bickle & Featherstone, liquors, Cobourg, in difficulty.  
 John McLean, harness, Strathroy, baliff in possession.  
 John Edgar & Son, crockery, Toronto, is out of business.  
 David Hopper, general store, Ellengowan, has sold out.  
 Fred. Judson, commission agent, Toronto, reported away.  
 Sutherland Bros., general store, Newmarket, has assigned.  
 A. H. McDonald & Bros., hardware, Wallaceburg, has assigned.  
 J. T. Bethune & Co., general store, Fort William, has assigned.  
 Geo. Moore & Co., manufacturers bricks, Waterloo, have sold out.

Duncan & Duncan, dry goods, Seaforth, have gone into voluntary liquidation.  
 J. T. B. Lindsay, of the firm of Lindsay, Francis & Co., Thornhill, is dead.  
 Frank Rowlin, fertilizing factory, Hamilton, was burned out; partially insured.  
 Hand & Teale, manufacturers fireworks, Hamilton, factory damaged by fire.  
 London Machine Tool Company, London, have dissolved, and L. Gibson has retired.  
 Gillespie, Ansley & Martin, wholesale hats, and caps, Toronto, style now Ansley & Dixon.

## QUEBEC.

J. A. Dugal, tanner, Quebec, has assigned.  
 Edmond Latour, watchmaker, Montreal, has assigned.  
 G. E. Jacobs, general store, St. Genevieve, has assigned.  
 Duchesneau & Barbeau, grocers, Montreal, have dissolved.  
 Wm. Hunter, grocer, Montreal, meeting of creditors called.  
 J. D. Anderson, manufacturer clothing, Montreal has assigned.  
 Lane & Boissonneault, manufacturers shoes, Quebec, has assigned.  
 Fergarty & Murphy, commission and produce, Montreal, have dissolved.  
 McLaren Manufacturing Co., woodenware, Montreal, were burned out.  
 L. & N. Chandonnet, general store, St. Pierre les Beequets, has assigned.  
 J. R. Barclay & Co., stock brokers, Montreal, demand of assignment made.  
 J. C. Marchand, of the firm of J. C. Marchand & Co., wholesale grocers, Montreal, is dead.

## NOVA SCOTIA.

A. McPherson, foundry, Oxford, has assigned.  
 Walker & Hanson, hardware, Truro, have dissolved.  
 West & Harris, shoes, Halifax, have dissolved, and out of business.  
 Frank Powers, tinware, etc., Lunenburg & Bridgewater, have sold out their Bridgewater business.  
 C. A. Gaudet, general store, Margaree, has admitted Johnathan White under style Gaudet & White.

James McKean, general store, La Have Ferry, consent registered for wife, Margt. McKean, to carry on business.

## NEW BRUNSWICK.

M. S. Ryan, lumber and mills, Millville, is dead.  
 Samuel McGirr, grocer, St. Johns, reported away.  
 W. W. Black, furniture, Moncton, has assigned.  
 T. B. Babin, grocer, Moncton, has assigned.  
 Bisset & McLoon, grocer, St. Johns, has assigned.  
 S. R. Fair, drugs, Fairville, has moved to Montana.  
 C. E. Gilmore & Co., furniture, St. Stephen, has assigned.  
 A. B. Wetmore, dry goods, St. Johns, compromised at 60c on the dollar.  
 Dudne Breze, wholesale liquors and grocers, St. Johns, estate re conveyed to him.

## PRINCE EDWARD ISLAND.

E. P. Ford, physician and druggist, Souris, burned out; insurance \$800.  
 McLean, Huriz & Co., general store, Souris,

burned out; insured for \$8,000.

B. & M. Rattenburg, pork, etc., Charlotte town, admitted Nelson Rattenburg under style N., B. & M. Rattenburg.

## Lumber Cuttings.

At a meeting at Medicine Hat, Alta., recently, the following motion was carried: "That the secretary correspond with Louis Sands, re the moving of his saw mill here, from the Cypress Hills, instead of taking it east as is his present intention." In the discussion of this resolution it was learned that logs could be floated from the Kootenay country to Medicine Hat.

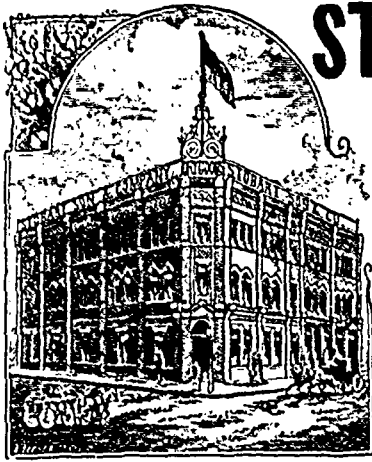
The final arrangements of the sale of the Moodyville Mill were executed yesterday, says the *Vancouver News*. The sale was made to some European capitalists, and includes the mill, the timber limits and all the property belonging to the late company, with the exception of the vessel, Etta White. The amount paid was about a million dollars. The mill will shortly be greatly improved and enlarged.

The managing director of the Canadian Pacific Lumber Company James Corcoran, of Stratford, Ont., has been in Westminster, B. C., for the purpose of selecting a site for the company's mill, which will be a large one, and employ many men. There is some difficulty in getting a suitable site at a reasonable price, says the *Columbian*. Sites are plentiful, but exorbitant prices are asked, and Mr. Corcoran does not see his way clear to close with any of them. He went over to Vancouver to day, by invitation, to inspect some property there, but his wish is to build on the Fraser if the necessary land can be got at a reasonable figure.

The *Times*, Prince Albert, Saskatchewan territory, says: "The timber to the north of the river which has for years been held by the Government at an extravagant price, is again at the mercy of numerous fires, and the dry wood which the settlers are denied the privilege of cutting for speculation purposes is daily adding fuel to the flames. The rain of last week has stopped for a time the serious work, but has not entirely subdued it. Forest rangers are capital institutions for collecting the hard earned dollar from the settler in need of a little firewood, but when a forest fire is raging his abilities fail to shine in any great degree. Time and again the attention of the Government has been called to the importance of allowing the dry wood to be cleared out. When this is done the forest ranger can make himself useful in clearing up brush, etc.; then the risk of fires will be reduced to a minimum. In the meantime, we suggest to the department the wisdom of sending out a competent man to report on the value of the people's demand, that they be allowed to use dead wood free of charge, and that no obstacles be thrown in the way of its being shipped to other parts within the territories."

ARCHIBALD BLUE, the present Deputy Minister of Agriculture, has been appointed director of the bureau of mines, for Ontario, formed under the new mining act.

THE movement to consolidate the manufacture of cotton duck in the United States under one management is said to have received a new lease of life, and it is predicted that the movement will be successful within sixty days.



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262	Electric Pen, fine point	60c.
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44 BAY STREET, TORONTO.

Samples at McIntyre's Block, Winnipeg. REPRESENTATIVES: J. A. W. Lasher & W. W. Armstrong

Prices at Montreal.

Flour—The market has been characterized by decidedly less strength during the week. There is a demand from Newfoundland for extra and superfine, but as stocks are very limited holders do not feel like accepting buyers' offers which are 25c under present quotations.

Barley.—Feed barley is easier at 65c. The break in the price of corn at Liverpool appears to have stopped the export demand for barley.

Oats. White Ontario oats are quoted at 53c and Manitoba mixed are quoted at 55 to 56c per 34 lbs. The market here has an easy tone.

Butter.—Prices have further declined from 14 to 2c on the week. Buyers are now paying 20c in the townships, which is a decline of 5 to 6c from top prices. Sales of new Eastern Townships have been made at 22 to 24c and a straight lot of 25c packages was placed at 22c. New creamery has arrived on this market sales of which have been made at 25 to 26c. In rolls a good demand has been experienced during the week with sales of Western at 17 to 19c, and good choice Morrisburg rolls at 20 to 21c. Old goods are quoted all the way from 6 to 14c.

Eggs—Receipts are now very heavy and, though the consumptive demand has increased most astonishingly under the stimulus of low prices, it takes all that dealers can do to keep the market steady. A large quantity is now being lined and put away for winter use. Prices appear now to have reached a point at which export is pretty safe and we hear that consignments are going to England by first boats.

Maple Products—The market continues very slow and quiet, the demand for syrup having fallen greatly below the average of former years. Sugar is in slightly better demand but falls far short of expectations. Quotations are 4½ to 5c per pound for syrup in wood, 60c in tin, and 6 to 7½c for sugar.

Apples—The demand continues good for evaporated apples, and choice lots are selling at from 13 to 15c. In dried apples the market has been rather quiet during the week under smaller demand, quotations are unchanged at 14 to 9c. For gallon apples the market continues firm with fair enquiry and sales in a jibbing way at \$3 25 per doz. tins.

Leather—We quote sole leather at 18½ to 20½c for choice selected, 15½ to 17c for No. 2 manufacturers sole, and 17 to 18c for No. 1 do. In waxed upper there is no change, common 24 to 25c, best qualities 27½ to 28c; grain upper 28 to 29c, for choice and 25c for common. Pebbled 9 to 12c; buff 9½ to 13c, and 11 to 20c for split.

Hides—The prices of green hides to dealers is 6, 5 and 4c for No. 1, 2 and 3.

Wool—The mills are beginning to come on the market for stock and there is now a better inquiry than for some time past. Cape is quoted here at 15 to 16c for ordinary qualities. Natal 18 to 18½c laid down here. Scoured wools firm with a range as to quality of from 33 to 40c per pound. —Trade Bulletin, May 1.

Prices at Toronto.

Bran Easy with sellers at \$17.50 for cars on track.

Wheat—Firm, but demand light. No. 2 white sold on the Midland at \$1.12 and there was also a sale on the Northern at that figure. A car of gross sold on the C. P. R. east at \$1.

Spring, steady; No. 2 sold at \$1.05 for 1 car on the Midland and 2 on the Northern, and a car of choice 67 lb sold on the Northern at \$1.07. Manitoba wheat, quiet. Fo. 3 hard sold at \$1.11.

Barley Quiet and feeling easier. One car of good feed sold west at 56c.

Oats—Were dull and lower. On call 2 cars white offered west at 48c, with 47c bid, and 1 car white offered on track at 52c, with 50c bid. Two cars Manitoba feed sold North Bay at 53c.

Dairy products—The supply of butter to day was light and under a very active demand. Prices were 1c higher, choice rolls going up to 21c and medium to good 17c to 19c. Low and common grades dull and easy. Cheese Quiet but steady, with a fair amount of new offering to arrive at 10½c. Quotations are: Butter—Large rolls, good to choice western, 17c to 21c; dairy, medium, 14 to 16c; common and store packed tubs, 5 to 10c; pound rolls, 29 to 25c.

Cheese—New and late fall makes, 11½ to 12c; summer, 10 to 21c; skins, 8 to 9c.

Provisions—Prices are well maintained. Long clear is held firmly at 8c. Quotations are: Mess pork, Canadian, \$15 50 to \$17, bacon, long clear, per lb, 8c; lard, Canada, tubs and pails, 9½ to 10c; smoked meats—hams, per lb, 11 to 11½c; bellies, per lb, 11c; rolls, per lb, 8½ to 9c; backs, per lb, 10½c.

Eggs were scarce and firm at 12c and in a few instances 12½c. Old sales were made in 5 to 10 case lots. Potatoes were dull and easier at \$1 bid for cars on track. Quotations are: Beans, \$1 35 to \$1.65; potatoes, per bag, \$1.15 to \$1.25; do, on track, \$1 00 to \$1.05; hops, 189) crop, 8 to 10c; dried apples, 5½ to 9½c; evaporated do, 12½ to 14c; sheepskins, \$1 to \$1.50; calfskins, 6 to 8c; hides, green, No. 1, 5 to 5½c; wool, 18 to 19c; onions, per bbl, \$4 50, to \$5; maple syrup, per gal, \$5 to 9c; maple sugar, 7½ to 9c. —Empire, May 2nd.

Grain and Milling.

There has been a large acreage of wheat sown in this district, writes a correspondent at Morris, Man., and the farmers are hopeful.

The Millers' National Association of the United States will hold its next annual meeting in New York, in May, on the 11th, 12th and 13th.

According to the Canadian Miller there are sixty-three millers on the membership roll of the Toronto board of trade, representing an invested capital of over five million dollars.

Hon. W. Clifford has purchased the mill at Austin, Man., from Dr. Groves and has shut it down to make improvements. He intends to increase the power of the engine so as to be able to turn out 200 barrels per day; also to erect an elevator of 30,000 bushels. A C.P.R. engineer has surveyed for a spur to the mill.

New regulations have been approved by the Dominion Government respecting the grinding of foreign wheat, maize and other grain in bond. The regulations provide for the issue of licenses constituting mills of license into bonding warehouses, and requiring the product of such establishments to be ex warehoused before it can be taken out either for home consumption or exportation.

Notice is given of application for a charter of incorporation for the Neepewa Farmers' Elevator Company (limited), Nepeewa, Man.

The capital stock of the company is \$15,000, in three hundred shares of \$50 each. The names of each of the applicants is as follows: Robert Campbell and Duncan Fletcher, Bridge Creek; Henry Honeyman, Elen; Wm. Young, Richard Halpeny, Wm. Connell, Jos. Montgomery, James Drysdale, and Jas. Gowanlock, Neepawa, Man; all farmers.

C. L. Hutchinson (old Hutch) the veteran Chicago speculator, has reached the end of his rope. He has speculated very wildly of late, and his great fortune has nearly been dissipated. An effort was made by his friends a short time ago to restrain him from further speculation, but it failed. His failure is now announced, though there are said to be funds enough to cover accounts and leave a small balance to the good. The old man is considered unsound in mind.

The Ontario mining bill as finally amended provides that the price of all the mining lands in the district of Algoma, Thunder Bay, Nipissing and Mattawa river, where the same is within twelve miles of any railway shall be \$4 50 per acre. All the other mining lands will be \$3 per acre. For mining lands lying south of the Algonquin Lakes and rivers within twelve miles of any railway the price shall be three dollars per acre; when situated elsewhere two dollars per acre. These conditions do not apply to bona fide applications for grants made to the Department of Crown Lands prior to April 24th, 1891. To ensure speedy development, it is provided that the royalty shall not be imposed upon silver or copper ores mined until after seven years from the date of the patent or lease and for nickel ore four years is allowed before the royalty shall be imposed.

Howard Lockwood & Co., publishers of the American Bookmaker have forwarded to this office Part 1 of the American Dictionary of Printing and Bookmaking. This is a publication to which every intelligent printer and publisher in America should lend his support. The Dictionary will contain, when completed, a definition of every word and phrase peculiar to the printing and bookmaking trades and also a biography of all the noted craftsmen from the earliest days of the art up to the present time. It is expected that it will take no less than 600 pages to contain the matter and these will be all profusely illustrated. It will be issued quarterly and is presented without cost to all subscribers of the American Bookmaker. The work will be completed in three years. It will not be amiss to say a few words about the Bookmaker at the same time, since the two are so closely connected. This journal is now in its twelfth year of publication and during those twelve years had done good service in the cause of "the art preservative." Its appearance alone is sufficient guarantee of this, as the workmanship on it is perfect. The Bookmaker itself is something which every progressive printer and publisher would find of great value and when such a premium as the Dictionary is given with it we might almost say, you cannot do without it. We hope that this new venture will meet with the unreserved support of everyone interested in the callings mentioned. The subscription price of the Bookmaker is \$2.00 a year and it can be obtained only from the publishers, Howard Lockwood & Co., 126 and 128 Duane Street, New York.

## British Columbia Trade Letter

(SPECIAL CORRESPONDENCE.)

VANCOUVER, May 4.—The great event of the week in British Columbia, has been the arrival of the Empress of India, the first of the new C. P. R. steamships. Her arrival was celebrated by all the *clat*, which such an event could reasonably call forth three days of celebration being accorded it. A tremendous crowd had assembled on the wharf on Tuesday at noon when she was sighted on English Bay, and as she came through the narrows at low tide and afterwards swung gracefully to at the dock, there were manifestations of delight and a sprightly welcome by the city band. On the track drawn up was a special train ready to take the passengers on board, and the cargo of silk and the mails. An address was presented on board to President Van Horne by Mayor Oppenheimer on behalf of the citizens, which was appropriately responded to. The trip from Yokohama was made in 10½ days, which, as the New York *Sun* says, was a marvellous record. The last special train left the same evening and reached Montreal in less than four days, all that was claimed for the new route being fully and successfully demonstrated. Lacrosse matches and the opening of the new C. P. R. opera house marked the first day; Lacrosse matches and canoe races and a ball in the Hotel Vancouver, the second; and the laying of the new women's and children's hospital, and a Board of Trade banquet the third. A feature of the banquet was the speech of Hon. Ed. Blake, the *gravamen* of which was an apology for his past political record in regard to British Columbia, crystallized in his celebrated descriptive phrase "a sea of mountains." It is needless to say that the living fact of a completed and successful transcontinental railway system was not to be gainsayed and that Hon. Ed. Blake should be the guest of a festive occasion to celebrate the forging of the last link is very much like the wing of fate, and the late leader of the Opposition caught its spirit with beautiful effect. His speech was able and characteristically phrased; but it was a significant withdrawal from his old-time position. The Empress of India had a freight and passenger list and leaves for the Orient again this week.

Business during the past week was affected somewhat by the celebration and also by an unexpected spell of wet weather. It is now fine again with the usual salutary effect. The influx of immigrants continues large, the greater number remaining in British Columbia, instead of going down the Sound, as was the rule heretofore. The Washington Territory boom has subsided. Real estate continues active and the townsites of Vernon and Mission are being principally advertised. Building operations are active all over the province, and especially in Nelson, where mining prospects are decidedly bullish. There is a marked briskness in shipping circles and fleets everywhere are fully employed, and shipbuilding, as an industry to supply the demand for medium sized crafts, is assuming more than modest proportions. Two of Vancouver's new sealers have left for the north and another goes in a day or two.

The British Columbia sugar refinery is working successfully, and owing to a rise in prices on the other side of the line, has made some shipments to Portland. Granulated is quoted at 7½ cents and yellow at 6½. Cube sugar will be placed on the market shortly.

Flour in sympathy with advances in the east has gone up. California butter, the principal dairy article on the market, sells at from 26 to 29c. Provisions generally have risen. Vegetables are coming in freely, and fish retail all round at about 10 cents per pound, and is fairly plentiful. Fresh eastern eggs are expected to arrive shortly.

Two large deals have now been fully and finally consummated, both of which have been referred to in THE COMMERCIAL. One is the transfer of seven or eight Fraser river canneries

to an English syndicate, represented by Bell, Irving & Paterson. The consideration is understood to have been about \$100,000. All the canneries with the exception of A. A. Ewen's, are now under the control of two syndicates, one at Victoria and one here. The other deal is the purchase of the Moodyville saw mill, timber limits and all other property for a round million. The prospectus for a woollen mill has been issued, the industry to be located at Vancouver. The import and manufacture of Australian wools are contemplated. Prices are as follows:—

Flour and Grain—Manitoba patents, \$7; Manitoba bakers, \$6 60; Oregon flour, \$6 to \$6 50; oatmeal, \$3.75 to \$4; corn meal, \$3 to \$3.75; rolled oats, \$1 25; oil cake, \$40 per ton; shorts, \$27; bran, \$25; wheat, \$36 to \$40; oats, \$40 to \$43; hay, \$17 to \$18.

Vegetables—Potatoes, \$22 to \$30 per ton. Some Manitoba potatoes have been received and are fetching good prices. California cabbage, 2 to 2½c per pound.

Eggs—Oregon fresh eggs, 23c per dozen; fresh ranch eggs, 27 to 28c.

Fruits—Oranges, Nava's, \$4.75 to \$5; River side seedling, \$2.50 to \$3; Sicilian lemons, \$7 \$7.50 per box, and California, \$4.50 to \$4.75; Bananas, \$4.50 per bunch.

Meats—Dry salt, 11½c; roll bacon, 11½c; breakfast bacon, 13½c; backs, 13c; hams, 14½c; pickled pork bellies, 11½c; mess pork, 12½c; lard, in tubs, 12c; in pails, 12½c; in tins, 13c; compound, 12c.

## British Columbia.

J. Ordine, general dealer, Lillooet, is dead.

J. Williams, hotel, Vancouver, is out of business.

An electric coal cutter will be put in the Un-Mines.

D. Morello, grocer, &c., Nanaimo Out of business.

Collett & Hunter are starting a sawmill at Nicola.

R. T. Mizoney, hotel, Vancouver, now Mizoney & Rose.

J. T. Stewart, plumber, has opened business at Victoria.

W. R. Puckett, saloon, Arkercroft, has succeeded K. T. Nesbitt.

Robertson Bros., stoves, &c., Vancouver, adding hardware.

D. & A. McLennan, hotel Vancouver; succeeded P. Gorman.

J. S. Schubert, hotel, Vernon, contemplates adding wholesale liquors.

Rose & Marshall, stoves, &c., Vancouver, have dissolved; now M. S. Rose.

Odell & Squire, of Victoria, has opened a merchant tailoring establishment at Nelson.

Smith & Burton, produce, &c., Vancouver, are closing out their Vancouver branch.

S. J. Martin, clothing, &c., Victoria. Damaged by fire, no insurance; loss considerable.

G. F. Welch & Son, house painters and decorators, have opened business at New Westminster.

William Middler, of Vancouver, has established a black smithing, and carriage shop at Steveston.

The British Columbia Dental Association will hold its first annual meeting on the 17th and 18th of July.

Wm. Kirkup & Co., dealers in stoves, tinware, Revelstoke, intend opening a branch store at Nelson.

Bourne Bros' new store at Revelstoke, in which they have recently moved, is one of the finest in the interior.

Another Nova Scotia schooner, the Annie E. Paint, has made the trip around Cape Horn to Victoria, and will engage in sealing in Pacific waters.

Heisterman & Co., Victoria, have received the appointment of general agents for British Columbia, for the Mutual Life Insurance Co., of New York.

J. O. Johnston, who went to Japan three months ago as purchasing agent for J. F. Galbraith, dealer in Japanese goods, Vancouver, returned on the Empress of India.

Tracklaying on the Mission Branch of the Canadian Pacific Railway has been completed to the boundary and a junction made with the road in Washington. Regular traffic will be commenced shortly between the C. P. R. and Piget Sound points.

Customs collections at Victoria during April, were \$103,166.81, of which \$93,415.02 was from duties, and \$4,721.79 from miscellaneous sources. This shows a considerable increase over the corresponding month last year when the receipts were \$73,441.81, an increase of \$24,722.

Victoria Times: Wm. Jenson, who since 1887 has successfully run the Occidental hotel, at the corner of Wharf and Johnson streets, has disposed of the business to H. R. Berryman and C. Andrews. The former has for years had charge of the bar, and the latter the office, so they are both thoroughly acquainted with the way the Occidental should be run. All Mr. Jenson's time will be occupied at his new hotel on Dallas Road which is now nearing completion.

Mr. Van Horne met the Victoria Board of Trade on his recent trip west at the invitation of that body. The President of the Board and other members explained to Mr. Van Horne the proposals now before the citizens for the construction of railway ferries. Mr. Van Horne in replying pointed out that the railway ferries, now in operation, with scarcely an exception were financially unprofitable and were only operated from necessity as connecting links on long lines of railways. But these were across rivers while any ferry to connect Victoria with the mainland must cross the sea, the shortest being at least 13 miles. Freight could only be carried at a higher cost by them than by the present steamers.

Columbian: The deal by which a company of English capitalists, known as the Anglo-British Columbian Canning Co., secured control of seven Fraser River canneries and two on the Skeena, was finally closed yesterday. Following are the canneries included in the deal, and prices paid: Phoenix Cannery, \$15,000; D. Drysdale, \$40,000; Duncan & Batchelor, \$10,000; Garry Point Canning Co., \$40,000; E. A. Wadhams, \$10,000; B. Young, \$15,000; R. Young (Skeena), \$40,000; B. C. Packing Co., \$15,000; North Pacific Canning Co., Skeena, \$10,000. Several of the former owners take shares in the new company, and the management of the various canneries will be practically unchanged.

J. Bethune, general store, Fort William, assigned in trust to Donald Frazer, Winnipeg.

**The Mutual Life.**

The magnitude of the business done by the great life insurance companies, is certainly one of the wonders of the nineteenth century. When it takes nine figures to express the new business done in a single year, the amount is practically beyond comprehension. The new risks assumed by the Mutual Life Insurance Co., of New York, in 1890, amounted to over \$160,000,000! This vast sum can only be imagined by comparison. Compare it with the revenue of the Dominion of Canada! It is several times larger than the annual customs revenue of our Dominion, which amounts to about \$25,600,000. It is nearly double the entire exports of the Dominion for 1890. And this is but the new business done by this company in a single year. When we come to total business in force, the figures are astounding; \$638,226,865 is the amount of insurance this company has in effect. It is useless to attempt to convey an idea of the vastness of this sum to the individual mind. Another notable feature of the Mutual Life, is the wonderful expansion of the business of the company, which has nearly doubled since 1884. Nations are used to speak of millions in matters concerning their revenue and expenditures, trade returns, etc., but the Mutual Life will soon at this rate have to talk in billions. The income of the company last year was about ten millions greater than the custom revenue of Canada. It paid out last year about \$17,000,000, and has paid to its policy holders, since the company was organized in 1843, the vast sum of \$301,655,147. These are astounding statements, and fit subject for profound thought. The business of the great commercial and industrial corporations of the world and even the financial and commercial statistics of nations, pale before the enormous business of the Mutual Life.

T. C. Livingstone, a veteran insurance man, is general manager for the company in Manitoba and the Territories, with headquarters at Winnipeg. The *Weekly Statement*, published at New York by the company which he represents, speaks of him as follows in its last issue: "T. C. Livingstone, the company's general manager for Northwest Canada, is a Canadian by birth, and by profession a Dominion land surveyor. His first insurance experience was as agent for the Royal Insurance company of Liverpool; then for several years he acted as inspector and adjuster for the Commercial Union Assurance Company of London, Eng. Subsequently he was offered the general agency for Canada of the National Life of the U. S. of A. Upon the retirement of the latter company from active business Mr. Livingstone gave his attention to the adjusting of losses in the United States and Canada for various British and Canadian companies, until 1886, when he was offered the general agency of the Mutual Life for western Canada. His large experience in insurance matters eminently qualifies him for his present position, which he has held to the entire satisfaction of the company."

Ald. Wilson has purchased the grocery stock of Jeffers & Co., Winnipeg, at 42½ cents on the dollar, and the book debts at ten cents.

The Winnipeg & Duluth railway has failed to get its land grant from the Minnesota Legislature and the completion of the road may be delayed thereby.

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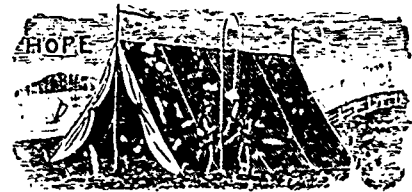
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**The Nail Combination.**

The value of trade combinations even to the members who compose them has repeatedly been proved to be worthless, the latest instance of alleged treachery on the part of a combine firm having been developed in connection with the cut nail combination of this city, which was inaugurated some time ago under the most favorable auspices. A number of differences had been adjusted between our principal nail manufacturers and all sores were healed; there was also a general hand-shaking, and a profusion of congratulations all round. Rules and regulations were drawn up and adopted and all the members swore fidelity to the new cause, and promised to act on the square, so help their maker. For a time a short time things progressed favorably, until a well known firm of the new commercial knight-hood saw an opportunity of stealing a march upon the other members of the combine, and throwing overboard this bond of agreement and all conscientious scruples made a bold dash for securing the bulk of orders, by offering to fill them at a big cut below the combination price. The result was that the "kicker" scooped in orders for about 3,000 or 4,000 kegs that should have been placed with other firms. As soon as this gross breach of faith was discovered the combine was smashed into smithereens, and a war of cutting between its members is being continued at a frightful rate. One rich manufacturing concern which has been imposed upon by the "kicker" above referred to vows vengeance and now offers to sell at such low rates that a number of orders taken by the "kicker" have already been cancelled, so that the erring knight of the nail combine, may yet have to pay for his rashness, as he may be compelled to fill all his orders at a loss or relinquish them to his arch competitor. — *Montreal Trade Bulletin.*

**Two New Crops for Minnesota.**

"Flax and Hemp in Minnesota" is the title of a pamphlet of seventy pages, just issued, the same being the report of the House committee appointed in January to investigate the practicability of flax and hemp culture in that state. This report, says the *Minneapolis Tribune*, is one that should be placed in the hands of every farmer in that state, for it points out in the estimable value of a hitherto neglected source of wealth. Flax is now cultivated in the west for its seed alone. For this purpose, 1,000,000 acres are sown annually in the states of Ohio, Indiana, Illinois, Wisconsin, Minnesota, Kansas and Nebraska. The aggregate acreage under flax in Europe, says this report, is about 3,114,300 acres, producing annually about 457,675 tons of fiber. It is therefore estimated that the states named would, with proper care in cultivation, produce 160,000 tons of fiber worth \$300 per ton, making the total value of the product \$48,000,000. If successful in Minnesota, why not in Manitoba?

**The Loss in Farming.**

A dispatch from Lansing, Mich., says "The farm statistics soon to be issued from the office of the secretary of state will show that the three great crops, wheat, corn and oats, were produced last year at an actual loss. The total cost of the wheat crop was \$18,200,000. Its total value \$16,700,000. The total cost of

the corn crop was \$12,250,000. Its total value \$7,250,000. The total cost of the oat crop was \$10,130,000. The total value \$7,300,000. This includes into cost on the farms, and, boiled down, means that the farmers of the state lost on their three principal crops all interest on their lands and a considerable outlay of cash besides."

This is ominently unfair. The value of the lands in the southern part of the state is figured at \$50 per acre, and at \$31 per acre further north. It allows nothing for the support of the family, nothing for gardens, and apparently nothing for pasturage and small crops, of which almost every farmer plants more or less. It figures the rate of interest at 7 per cent., while the average productiveness of land the country through is less than 5 per cent.

And what of it? How can any man in any business be guaranteed a profit? — *American Elevator and Grain Trade.*

**Furs in England.**

The London correspondent of the *New York Fur Trade Review*, says — "Skunk is in as great demand as at the sales, and our opinion of this article has not altered, but we believe it will have a very large sale. Persians are certainly not the favorites that they were last season, but we quite anticipate they will be in better demand about August and September. Sable, notwithstanding the fact that prices in the Hudson's Bay Company's sale were lower, there seems to be a growing feeling, particularly in the West End for this article, and surely it has been in the low water long enough, and we should not be at all surprised to see the article advance in price at the next spring sales. Mink, on account of the high price obtained at the last sales this article is selling very slowly, but should there be a decline in Lampson's May sale mink will go well there; but at present prices our manufacturers cannot handle it."

The recent order in council granting a rebate of canal tolls on grain passing through the St. Lawrence canals does not cover grain passing through after having been stored at Ogdensburg for the convenience of the Montreal grain men. Those who are interested in the Ogdensburg route have ordered the shipment of a couple of cargoes of grain from Chicago via Ogdensburg with the intention of entering a test case in the Canadian courts for the purpose of compelling the Government to grant the rebate.

The Canadian Pacific special, consisting of seven cars with the steamship *Empress of India's* passengers and mails, reached Montreal at 5:40 in the afternoon of May 2, having made the run in 90 hours, the last run of 123 miles from Smith's Falls being made in two hours and five minutes. Passengers and mails left Yokohama on the evening of April 17th. This time across the Pacific ocean and continent verifies the prophecy made some years ago by President Van Horne that the journey from Japan to London could be made inside of twenty-two days. The Imperial Government has recognized the shortness of this route by ordering their mails for Japan to be sent via the C. P. R., the first batch consisting of mail bags from Paris, London, Dublin and other cities, having gone west from Montreal on May 1, to catch the *Empress of India* on her outward trip to Japan.



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