

**PAGES
MISSING**

THE CANADIAN GROCER

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity
Ask him about QUALITY

When he talks merit to you
Ask him about QUALITY

That's the _____
STRONG POINT
 in
Colman's Mustard

BENSON'S ENAMEL STARCH

A COLD WATER STARCH

MADE and GUARANTEED by the

EDWARDSBURG STARCH CO., LIMITED.

SEE OUR PRICE LIST.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

ESTABLISHED 1858.

Montreal, Que.

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p> <p>Always reliable and as represented.</p>
<p>STANDARD BRANDS</p>		
<p>"GEM" "WIRE" "SNOW" "OORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>	<p>WHISKS</p> <p>HISKS</p> <p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>	
		<p>Corn Whisks</p>



NEITHER
PAINS
NOR
EXPENSE

is spared by us to turn out the very best cheese, and the increasing and steady demand proves that our efforts are meeting

with the greatest success. Everyone who tries it appreciates the excellent quality of

Millar's Paragon Cheese

and all successful grocers should handle it.

The T. D. MILLAR PARAGON CHEESE CO.,
INGERSOLL, ONTARIO.

Agents—Frank Magor & Co., Montreal. A. E. Richards & Co., Hamilton.
Joseph Carman, Winnipeg

COLEMAN'S

Established 1868.

SALT

"Educate your customers in regard to quality."

This is especially true with regard to Salt. You want your customers to buy Salt that will bring them in a good return—by producing the finest butter and cheese. You likewise desire to sell Salt to housekeepers that will not set hard in the salt cellar or dredger, and that possesses the pure, sparkling, white color that first-class Salt alone can have.

Educate them thoroughly by advising them to buy Coleman's or Rice's Salt, and the results will give them confidence in your judgment forever after. **These Salts are pure—they do not cake—certain to please,**

RICE'S

Address :

R. & J. RANSFORD
Clinton, Ont.

SALT

“As a Twig is Bent So Grows the Tree.”

Plant a seed—bend the first tiny shoot that comes up and **as it is bent so it will grow.** Plant another seed and give it tender care—what does your earnest help produce? Read the answer in the tall, straight, vigorous growth that surely comes.

Sell nameless goods and—**watch your competitor forge ahead** Sell goods that bear a standard name and watch your business grow. Hustle, bustle, activity everywhere—money flowing in. Start right because “as a twig is bent so grows the tree.”

Standard Goods.

Stower's Lime Juice.

It draws trade, there's no question about it. 20 per cent. stronger than any Lime Juice made—economical—no musty flavor—keeps perfectly in any climate, even after the cork is drawn. And the Lime Juice Cordial and the Lemon Squash that Stower makes are also “Standard Goods.”

“Thistle” Brand Finnan Haddies.

We have sold them for seventeen years. They are cured, cleaned and packed right at the water side in one of the most perfectly equipped and cleanest factories of the kind on the Atlantic Coast. **Real Haddock** without a particle of dirt or slime, and, too, the rich, delicate flavor is retained in all its natural freshness.

Stephens' Malt Vinegar.

Genuine English Malt Vinegar of the highest quality there is or can be. Stephens' Brewery (John Stephens & Co., Limited) is one of the largest in all England and the oldest. No adulteration—nothing but **absolutely pure vinegar.** Sold in bulk or in bottles—they are standard goods and “standard goods are best to handle.”

**ARTHUR P. TIPPET & CO., AGENTS,
8 Place Royale, Montreal.**

“What’s in a Name?”



A **ROSE** by any other name would smell as sweet,”
but there is only **ONE NAME** for the original and best

LIME JUICE

—AND THAT IS—

ROSE’S.

ROSE’S LIME JUICE is supplied to H.M. Government for the use of the Troops in South Africa, H.M. Navy, the United States Government, the Hospitals, and the Red Cross Societies, etc.

L. Rose & Co., Limited
Finsbury, London; Leith, Scotland; and West Indies.

Sole Agents for Canada: Messrs. Law, Young & Co., Montreal.

If You Keep In Touch

with our price lists, which are perforce changed from time to time, you can often take advantage of lowered prices. For instance, our circular “C,” sent out May 28th, showed a saving to you of 20 cents per barrel and 10 cents per sack on Pan-Dried Rolled Oats over our circular prices of March 19th—it pays to keep closely in touch with us.

We give you the advantages of our advantages in the prices of the raw material. If you haven’t our last circular, let us send it to you. “If you keep in touch” with us, we can often save you money that you might spend elsewhere.

The Tillson Company, Limited
Tilsonburg, Ont.

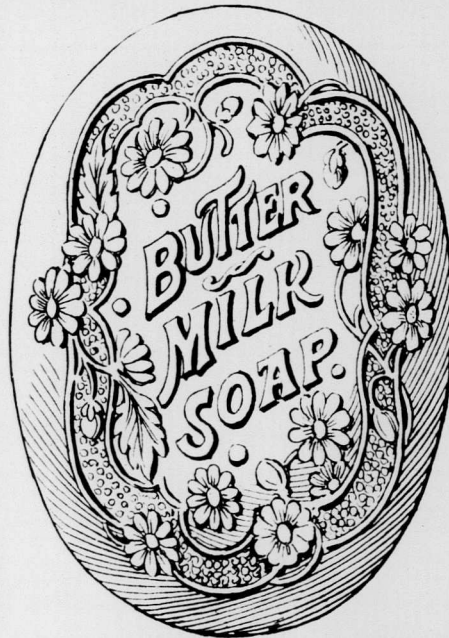
Am I Proud?

The increase in my orders for Payne's Cigars during the past month convinces me that I am entitled to throw a few bouquets at myself, but I am going to keep pegging away for more business just the same and let somebody else do the complimenting.

Not in a single case that I know of has that "trial order" of an assortment of a thousand or more of my Cigars failed to satisfy—and in nine cases out of ten the "trial order" has brought a RE ORDER, which was larger than the original "trial order." I am proud of this record and am not going to hesitate to say so. Have you sent in for that "trial order" yet? Don't forget that I prepay the freight charges on it—you can return it in six months and get your money back if dissatisfied.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

YARDLEY'S PURE BUTTERMILK SOAP



"For a Skin like velvet."

A PURE WHITE SOAP

which always gives satisfaction alike to the retailer and user.

ATTRACTIVELY BOXED IN DOZENS.

YARDLEY & CO., Limited, London and Paris.
AGENTS IN CANADA, GREIG MFG., CO., Montreal.

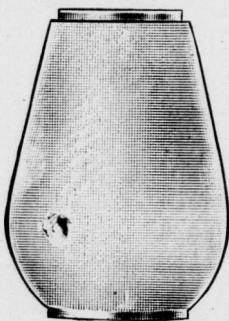
DON'T FORGET

Silver Dust Soap Powder.

THE BEST PROFIT QUANTITY QUALITY

Silver Dust Mfg. Co., Hamilton

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

Pickles

for the Picnic Party.

Marmalades

for the Picnic Party.

Let the grocer give his customer "Sterling" brand pickles or marmalades and he will have found a customer who will return again for these Peerless Canadian-made goods.



T. A. Lytle & Co.,

124-128
Richmond St., W.,
TORONTO.

5c. Per Dozen ^{Extra For} Aylmer Goods

is not much to pay, considering the superior quality and uniform excellence of the "CANADA FIRST" Brand.

We are booking orders for Fall delivery—not many left. Don't delay ordering, if you want the best. We have cheaper goods, but not as good in quality.

First-class quality in Canned Goods means a large trade to dealers—ordinary quality is treated with indifference by consumers.

BUY THE BEST AND DO THE LARGEST TRADE.

W. H. GILLARD & CO., Wholesale Grocers and Tea Importers, **Hamilton, Ont.**



"CLOVER LEAF" SALMON

Choicest Quality

Most Attractive Package.

**DELAFIELD, MCGOVERN & CO.
NEW YORK.**

AYE READY!

JATERSONS'

"CAMP" COFFEE
IS THE BEST.

PRODUCING A CUP OF DELICIOUS COFFEE AT A MOMENTS NOTICE.

ASK YOUR WHOLESALE GROCER FOR IT



Batty & Co.

ESTABLISHED 1824

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED
EVERY
FRIDAY

THE
CANADIAN GROCER
AND
GENERAL
STOREKEEPER

CIRCULATES
IN EVERY
PROVINCE

VOL. XIV

TORONTO AND MONTREAL, JUNE 8, 1900

NO. 23

CAUSE OF THE LACK OF GOOD CLERKS.

(The Views of Employers.)

IN Canada, as in the United States, the difficulty of obtaining good clerks for grocery stores is becoming great, greater, according to some grocers, every year. Why this is so can only be conjectured, but many grocers are firm enough in their convictions as to the cause of it to allow them to be voiced by **THE CANADIAN GROCER**. There are different opinions as to the numbers of young men willing to take positions in the grocery line, but all agree that the quality of these men as assistants could be very much improved.

The Englishmen who come here from stores in the Old Country are

FAR BETTER CLERKS

than Canadians, if we are to believe Mr. Reeve, manager of Michie & Co.'s store, near the corner of King and Yonge streets, Toronto. He is an Englishman himself, but does not think he is prejudiced.

"I would rather have a Canadian," said he, "but the trouble is to get one that knows his business. Canadians don't learn their trade. I put in a five years' apprenticeship in England without a cent of wages at first, and think I learned the grocery trade. Most of our clerks are from the Old Country, taken on for that reason. Young men here think they can enter upon a clerk's duties with no experience whatever, and in a couple of weeks be of as good service to the firm as any one in the place. They will not spend the time as an apprentice. I have not seen three out of any ten clerks here who know how to

TIE UP A PARCEL DECENTLY.

To get good clerks a man must first get

good chore boys; and if they can be got to stay and work their way up they will make the right kind of salesmen. But it is difficult even to get boys. The pay is not enough to tempt them into the grocery business, nor are their parents, in most cases, willing to take them from school and put them into an apprenticeship at an early age, where there appears nothing for the future but a life of hard work, in whatever capacity they may be; though, if a business career is their intention, they should be put at it as young as possible. This lack of clerks who have started in as boys at the bottom will explain the presence of the

NUMEROUS BUNGLERS

found behind grocers' counters. So far as I can judge from this store, there are not as many young men looking toward the grocery business as there used to be. I suppose this is to be accounted for by the fact that the business is not so profitable as it was before the department stores came on the scene; at least that applies to the city. Besides, there are so many other kinds of business in which a young man can get better wages during his first years at it, that he is led to adopt one of them in preference to groceries."

There are a number of grocers in the city who have found it hard to get not only clerks, but, like Mr. Reeve, even young boys. Others

DO NOT CONSIDER IT WISE

to take boys into their employ. Among these latter is Mr. T. Guay, 318 Queen street west, who thinks that boys intended for business careers should be kept at school

until they are old enough to go into business.

"It is impossible to get a young boy to take a business-like interest in any store," said he. "As to good clerks, I have to make my own. They never know very much about the business when I take them on, but, if they stay here for two or three years, as that one," he explained, pointing to a young man serving a customer, "has done, and take pains to learn things they turn out good men. But, there are very few who will stay on in one place. Most of the young fellows that come here to clerk

DO NOT INTEND TO STAY.

at the business, but only take it as a means to earn money until they see a place where the wages are higher, it makes no difference in what business it is. Those who have never been in the grocery business do not think there is anything to learn in it, and, consequently, when a young man comes to clerk, with no previous training at all, he expects fairly good wages. He considers that he is doing the same work as a man who has been at it for years, and expects the same money, forgetting that there is a vast difference in the way he does the work and in the sales. To get a good class of clerks in the country there

SHOULD BE A RECOGNIZED APPRENTICESHIP

of a certain number of years, and with certain wages. This is the only way to teach would be grocers that there is something for them to learn in the grocery trade before opening up their own store."

The grocery department of The Robt. Simpson Co., Limited, has no lack of applicants for clerkships, but, although many young men and boys are attracted there in preference to a smaller store, the

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** WELL KNOWN AND RELIABLE. **IN TINS** GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

same class of men have to be taken, for want of a better. "The

GREATEST DIFFICULTY

we have," said Mr. Hooper, the manager of the grocery department, "is to get a man who is a good stockkeeper and salesman combined. Of course, we do not really need so thorough a clerk as the ordinary store, as each man has his own counter to look after, and does not need to know anything about the others. We have not many clerks who intend to be grocers, or, if we have, they have a poor chance to learn anything beyond their own counters. The lack of good clerks, that is, clerks with a training in the grocery business, is just as noticeable here as in any other store, only we don't suffer from a clerk's ignorance of the business as much as other grocers do; because, as I said, each one in the department has nothing to attend to but a certain class of groceries. Groceries are

A HARD STOCK TO KEEP PROPERLY, anyway, and a man in a grocery store has to know a good deal more about his business in order to be successful than, probably, in any other line of goods. There are so many little things in this business that one has to look after, that it takes some time for a man to become proficient in this line. There are men in this store who have gone from one department to another, and have done the work in all lines well until they struck the groceries. Then most of them turned out miserable bunglers. In dry goods a clerk has only one kind of parcel to make up; in groceries he has 50. A dry goods clerk

CAN LEARN HIS TRADE

in one-quarter of the time that a grocery clerk can master his. We have a number who have not had much experience in the business, but they do fairly well. I impress on the clerks the idea of cleanliness about the store and stock above everything. Attention to customers, of course, is another maxim of the trade."

The manager of the grocery department

of The T. Eaton Co., Limited, Mr. W. T. Wolfe, tells about the same story as regards the quantity and quality of applicants for his department. "The lack of good men is, of course, to be accounted for by the lack of any form of apprenticeship in this country. Fellows in the business for a few months think they have the trade completely mastered. We had an applicant a short time ago who said he had learned the grocery trade, and would like to come into this department. He was taken on, and we found him

TO KNOW NEXT TO NOTHING

about the business. I asked him how long he had been at it before, and he said "six months." In that time he thought he had learned all there was to know about the grocery trade. And that is the opinion of the majority of applicants. They are not willing to spend the time at an apprenticeship for the wages that are paid.

IF A YOUNG BOY

can be got to stick to business he is a more profitable employe than many a young man. But not many boys are willing to start at the bottom, or to work for the wages that are usually paid. Then, too, the grocery business is not looked upon in the light of a trade, where there are years of apprentice work at small wages. A young fellow will take his place behind a grocer's counter merely for something to do for the time-being, and with the greatest confidence that he can run a grocery store

AS WELL AS HE CAN SAW WOOD, without studying the trade before. At least, that's my experience. Those who come on here need to be told a great deal before they are very competent. We teach them to show their goods as a first principle, to keep pushing the goods out under people's eyes, and try to sell them other articles besides those for which they have come. There is always something else a customer will buy if shown to him, and our clerks are taught to place this something so he can see it."

Mr. G. H. Cooper, who succeeded the firm of Caldwell & Hodgins, at 250 Queen street west, has two clerks who have been in the business for some time, and he tries to keep them with him. By paying them well he thinks he makes money. "If grocers would

PAY BETTER WAGES

they would get better men. I think my clerks take an interest in the store, that makes up for any extra wages they get over other clerks. Some men make drudges of their clerks, and that's all they see in the business. It is a good plan to start a boy at work, and when he has had experience to raise him to the salesman's work. The only difficulty is, it is so hard to get a young boy

TO LOOK TO THE FUTURE.

He will take whatever he gets the most wages for now, without thinking whether he is ever to do better or not in the future. A boy I had some time ago left me for 50c. a week more to peddle fish. He is peddling fish yet, and had he stayed here he would now be getting a good deal more. I don't think there are as many young men going into the business now. At least, I have not had the same number of applicants for situations as formerly. I let the clerks I have do what they please. They know their business and I can

TRUST THEM.

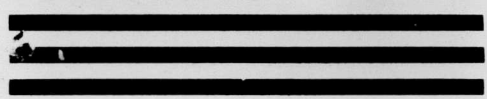
When a new one comes on I point him out the methods of those who have been here for an example."

Like other grocers, Mr. W. J. Sykes, whose store is at 346 College street, is of the opinion that most people who are not in the business think there is nothing to learn in groceries. "A young man going into groceries," said Mr. Sykes, "would, if he had the money, start in business for himself, and not bother learning the trade from any one. He knows that

PEOPLE HAVE TO EAT,

and, therefore, they have to buy, and that's all he sees in it. When I get a clerk I try to keep him, if he is at all satisfactory. It

HANDS OFF



It's a good Idea—sometimes—to call the attention of opponents to the fact that **EMPIRE** is our "Trade Mark" (registered) for Teas, Coffees, Spices, Baking Powders, etc.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS Hamilton, Ont

RIO COFFEE BOOMING UP.

A lovely lot just in from Rio ex "Buffon" via New York of flinty

GREEN RIOS, Types Four, Five, Six and Seven.

New York coffee market has made a daily advance during the last 10 days. Roasters advanced half cent on Saturday all their Rios.

WE ARE SELLERS, dip in before invoice is closed out.

James Turner & Co., Hamilton.

BLENDERS OF MECCA COFFEE.
WHOLESALE AGENTS FOR RAM LAL'S TEA.



THE DOMINION BREWERY CO., LIMITED
Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

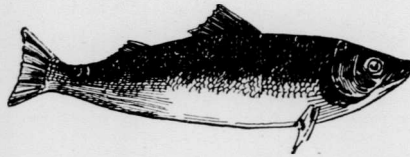
WM. ROSS, Manager.



SALMON

We have a large stock of the best grades.

CLOVER LEAF, Flats.
 CLOVER LEAF, Talls.
 MAPLE LEAF, Talls.
 HORSE SHOE, Flats.
 HORSE SHOE, Talls.



LOWE INLET, Talls.
 O-WEE-KAY-NO, Talls.
 NIMPKISH, Talls.
 GOLDEN NET, Talls.
 SUNFLOWER, Talls.

THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

is the only way to get a good one—to make him good yourself. There is a great deal, too, in knowing the customers and in having the customers know the clerk." Mr. Sykes, by the way, is of the opinion that

A GIRL MAKES A BETTER GROCERY CLERK than a young man. "I would rather have a good, smart girl," he said "than any boy I know. A girl is quicker and more intelligent about groceries, I have found, and the customers would rather deal with her."

Another grocer thought that the lack of good clerks was due to their going to the United States as soon as they had had a little training in the business here. They could get better wages there generally, and had

A BETTER CHANCE TO WORK UP.

All seem to think, however, that ignorance of the trade is the cause of so many incompetent clerks, young men taking positions who had never had the least experience in the business. Strict attention to all customers was usually the idea that grocers first impressed on their clerks. One man always tells his clerks, when they are asked prices, to quote in large quantities. This has a tendency, he thinks, to make the customer purchase in greater quantities than he would

have if the salesman had quoted the price of a smaller amount.

TOURIST ATTRACTIONS IN NOVA SCOTIA.

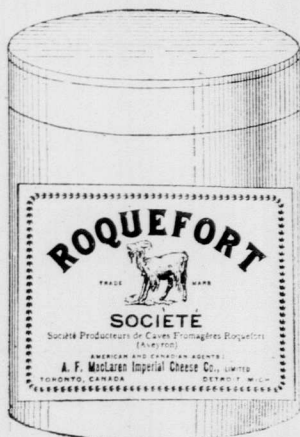
A Wolfville, N.S., paper says: "The summer season is fast approaching us, and the time for the tourists will soon be here. Recently, the council of the board of trade met in A. V. Pineo's office for the consideration of the tourist attractions in and about the town. It will be remembered that last year the leasing of the Bowser lot, which contains the old well and cemetery, etc., was discussed. This matter was brought up at the meeting and the committee which was appointed to look into the matter reported that a lease could be had. It was decided to lease it. This year the places of interest will be designated for the convenience of the visitors. Another place of interest which attracts the attention of the tourist is the old church at Grand Pre. The church is out of repair and if something is not done it will soon tumble down. It is the object of the board to get the consent of those interested to allow them to fix it up. In all probability a fund will be raised to put it in a safe condition.

"The committee on steamboats was pre-

sent. The committee is composed of several men who are interested in securing a small steamer to carry visitors from the town to Blomidon and other places on Minas Basin. It was finally decided to correspond with those who had steamers and see what arrangements could be made."

WHOLESALE GROCERS OF BRITISH COLUMBIA.

The Wholesale Grocers' Association, of Victoria and Vancouver, held their annual dinner at Mount Baker hotel, Oak Bay, on May 23, the following being in attendance: Messrs. F. M. Black, H. T. Lockyer, W. H. Malkin, S. Oppenheimer and H. G. Wilson being the guests, and Messrs. James Thompson, C. F. Todd, P. Wollaston, S. Leiser, R. Seabrook, S. J. Pitts, J. H. Rickaby and F. Elworthy. After the various courses, James Thompson proposed "The Health of the Queen," which was drunk with honors. S. J. Pitts proposed a toast to the "Army and Navy," which was pleasantly responded to by F. M. Black. Thomas Earle proposed the health of the guests, which was responded to by H. T. Lockyer. The association was proposed by R. Seabrook, and the "Ladies" by C. F. Todd, S. Oppenheimer and H. G. Wilson responding.



IMPERIAL

AND "GOAT" BRAND

ROQUEFORT

MUST BE

Kept in a **Cool** Dry Place.



GALLON APPLES.

CHOICEST EXPORT PACK.

THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

SHORT VALENCIA ORANGE CROP.

THE United States consul at Valencia, Spain, reports as follows under date of April 7: "A shortage in the orange crop of Valencia this year, and the certainty, since the frosts of early March in this district, of a still shorter crop next year, offers an opportunity for our producers to take advantage of the demand and of the greatly increased price in England and Germany. The total export of oranges from this district last season amounted to 4,000,000 cases (average of 556 oranges in case, weighing about 150 lb. net). Shipments to date this year have reached 2,600,000 cases, and are estimated at 300,000,000 cases for the entire season, which is not expected to last more than another month. A number of the oranges remaining have been secured by speculators to forward overland to Paris, where high prices are expected during the Exposition.

"The visible scarcity has already produced an advance in prices all around. A good case of oranges cannot be obtained here at present under 24 pesetas (\$4.43) free on board, while prices in England, which last season averaged 10 to 12s. (\$2.44 to \$2.92), have now advanced to 15 to 18s. (\$3.65 to \$4.38) per case, and will undoubtedly be very much higher.

"I would also point out to our exporters

who wish to compete with Valencia shippers of oranges that the Valencia orange case of to-day is not the slovenly got-up package it used to be, but a work of art, skilled labor having been employed in the selection and packing of the fruit."

INQUIRIES FOR CANADIAN PRODUCTS.

The following were among the inquiries relating to Canadian trade recently received at the Canadian Government offices in London:

1. Inquiry has been received from Copenhagen (Denmark) for names of likely parties in Canada to take up a new process for making cement pipes for sewers, etc., to supersede glazed earthenware pipes.

2. A Glasgow firm asks for names of Canadian firms manufacturing wood dowels.

3. Inquiry is made for a list of the principal pulp-making firms by a gentleman who contemplates starting an agency for the sale of Canadian wood pulp.

[The names of the firms making the above inquiries can be furnished on application to the editor of THE CANADIAN GROCER.]

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute is in receipt of the following inquiries:

1. A manufacturer's agent proceeding to South America would be pleased to hear from Canadian

manufacturers and shippers who may wish to introduce their goods to these markets.

2. A Liverpool house asks for names of Canadian exporters of tallow and grease.

3. A French correspondent calls attention to the trade being done in "pomme amiral" (chopped apple), and is prepared to hear from Canadian exporters who may desire to follow the matter up.

4. A house in Malta wishes to correspond with Canadian exporters of hams, bacon, cheese and other produce.

5. Another inquiry has been received for addresses of Canadian shippers of fir pitwood. The material is becoming scarce in France, the present chief source of supply.

EARLY CLOSING IN PETERBORO'.

E. Brown & Co., F. J. R. Mitchell, E. Mason & Co., P. Connal & Son, D. H. Kerneghan, W. H. Hamilton, Ellis & White, G. O'Brien, Waller & Co., and Henry & Co., grocers, Peterboro', Ont., have agreed to close their stores at seven o'clock every night except Fridays and Saturdays from Monday this week till September 1.

David Vaughan, Mrs. E. J. Vaughan, Wm. Smith and S. V. Skillen, general merchants, and Michael Kelly, grocer, St. Martin's, N.B., have been burned out. S. V. Skillen carried \$2,000 and Wm. Smith \$1,000 insurance.



**PUTS MONEY
INTO YOUR TILL**

Upton's Marmalade, Jams and Jellies

WILL DO IT.

They are Pure Fruit and Sugar—that's all—properly boiled.
All live grocers in Canada sell them.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, Toronto, Canadian Selling Agents.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

PRIVATE mail advices received in New York from Bordeaux, France, confirm the previous report by cable concerning the outlook for a small pack of peas this season. Goods of the new pack to arrive are, it is stated, held subject to quality at higher figures than was the case last season.

There is an active demand for Alaska pink salmon and prices have shown a sharp advance within a few days. Sales have been made of several hundred cases at 87½c. net, but it is doubtful if less than 95c. would buy, as the stock is in one or two hands and reduced to small proportions, not exceeding a couple of thousand cases according to some reports.—New York Journal of Commerce.

THE CURED APRICOT CROP.

A San Francisco mail report of May 26 says: "As the situation develops it is evident that the apricot crop will be large enough to expect 1,000 cars of the cured product. Peaches indicate a plentiful supply in most districts. Southern California is doubtful as to supplies of either peaches or apricots, with indications for a lighter yield than the two years past."

TRANSACTIONS IN JERSEY TOMATOES.

It was reported by a New York paper that one Jersey packer had closed contracts aggregating about 15,000 cases future tomatoes, packer's label. The prices were not made public, but were said to be "a nice advance over last year." A bid of 80c. on 10,000 cases, it is reported, was declined. It is also stated that a block of some 6,000 or 8,000 cases spot Jersey was sold this morning on private terms.

CALIFORNIAN HONEY SEASON.

San Francisco mail advices to May 25 say that the honey season has opened with the receipt of small quantities of extracted light amber in 5 gal. tins, quotable at 6½c. The rains in the south have improved the outlook for a better yield than was possible some months back.

NEW YORK TEA AUCTION.

The feature of the day was the special auction sale, and the prices realized showed a fairly good undertone. Greens and Formosas sold at slightly better prices, and other kinds were unchanged. The street market for the day was dull, demand for lines being of a small hand-to-mouth character, and there was no trading in invoices. Prices held steady, as there was no pressure to sell, importers, as a rule,

showing more confidence in the market. Samples of the second cargo of new crop Japan tea were received to-day, and small sales of choice were made at 34 to 35c. duty paid—New York Journal of Commerce, May 29.

CURRANTS IN GREECE.

Writing from Patras on May 7, Mr. D. Pasqua says: "An active and well sustained demand for currants has prevailed during April, and the shipments of the month, nearly all sold ahead, have been above the average. The stocks in Greece are now limited to about 10,000 tons. Exports for the crop year to date have been 114,619 tons, against 122,830 tons for the corresponding period last year. Of the above quantities 16,354 tons were shipped to the United States this year and 13,950 tons last year. We have had warm and fine weather for the last fortnight, but the 'peranosporos' is officially reported as having made its appearance in many districts, menacing to invade the whole country. The vines bear abundant fruit, and were it to be gathered under satisfactory conditions, we would witness the richest crop on record. However, it is yet too early to express an opinion as to possible emergencies."

THE CALIFORNIAN PRUNE CROP.

The Los Angeles Fruit World says in its issue of May 26: "There has been considerable trading in prunes, and much interest evinced. The spring trade has been good for prunes, the low cost of the large, desirable sizes acting as a stimulus to the demand. Most of the larger blocks of prunes are being bought up by eastern and export houses. The prune crop promises to be of fair size, and under those circumstances the larger sizes are not always so plentiful, and it is figured that these larger sizes at the low cost may be used to advantage in making up the average of sizes on the growing crop. This situation is purely speculative but has been advantageous to holders at this end, who were desirous to unload. The incoming of fresh fruits and vegetables will practically end the demand from consumers during the next fortnight."

CANNED SALMON IN LONDON.

The cold weather experienced during the past week has had the effect of checking business, and actual sales on the spot have been quite of a hand-to-mouth character. At the same time there is a good inquiry for parcels of salmon afloat, and prices both on the spot and to arrive are very firm. Stocks are much reduced, and it only requires an ordinary demand to cause

a further upward movement in values.—Produce Markets' Review.

CANNED PINEAPPLE IN BALTIMORE.

Pineapples have experienced more change during the past week than any other line of goods, and in general have lost somewhat in the shake up. The quotations now are: 2 lb. standard, eyeless and coreless, \$1.12½; 2 lb. extra standard ditto, \$1.35; 2 lb. extra preserved sliced, \$1.80 to \$1.90; the same grated, \$1.80 to \$1.90; 2 lb. seconds sliced, 70c.; 3 lb. pie grated, 65 to 70c.; and gallon pie grated at \$1.80. The new pack is said to be of fine quality.—The Trade, Baltimore.

JAFFA ORANGES.

An English trade paper recently had the following: "Oranges, which are now the staple commodity of Jaffa, and are exported almost exclusively to the United Kingdom, have caused a brisk trade to spring up in that place during the winter months, but it appears from the report of our consul in Palestine that, as compared with the previous year, there is a falling off in the export of the fruit both in quantity and value, 310,000 boxes of the value of £77,000 having been shipped in 1899, compared with 330,000 boxes of the value of £82,500 in 1898. Growers and shippers of the fruit, however, do not seem to be discouraged, and new orange gardens are spreading in every direction inland from Jaffa, so much so that in the course of a few years the greater part of the plain around that town will be devoted to the cultivation of the orange. Attempts have been made to export oranges from Sidon and Tripoli to the United Kingdom, the quality of the fruit being very superior, but the production appears to be limited, and the keeping properties during a long voyage less to be depended upon than those of the Jaffa orange."

NON-EXPLOSIVE EGGS.

There is a grocer in Gairbraid street possessed of quite a pretty wit. In his window are eggs, lots of eggs, ticketed thus: "Not explosive," "Every one is a hen's hard day's work," "Look at them." The first assurance must carry conviction to the heart of the most sceptical housewife, for the egg, which would be absolutely of no service in warring with the wily Boer, is just the sort wanted in the highly respectable (and very dull) streets and brand new drives of Maryhill. As for the second statement, I am bound to take it on trust, for I was quite unaware whether a hen laid one egg or 14 per day.—Scottish Trader, Glasgow.

Camping and Picnic Supplies.

Our stock of these seasonable necessaries is the largest and most varied in the trade. All the handy helps to outdoor comfort in our line, imported and domestic, are represented—at figures ensuring popular selling prices.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE IMPORTING AND
MANUFACTURING GROCERS.

— **TORONTO, CANADA.**

A STRONG SALMON MARKET.

THE canned salmon situation in the United States promises to be a strong one during the ensuing season.

On the Columbia river, a serious shortage is threatened.

Up to June 1, the pack was 50 per cent. below that at the corresponding date of last year. Some of the packers are intimating to their customers that it would not be safe for them to count on having more than 50 per cent of their orders delivered.

The figure at which some of the packers have quoted the opening price is \$1.60 per dozen, but it is expected that an appreciation of 5 to 10c. per dozen will take place in a few days.

Except it be a little spring salmon, canning operations do not begin in Canada for some weeks yet. As to what the pack in this country, therefore, is likely to be is mere conjecture. It is, however, expected to be light. At any rate, a firm market is anticipated, for, it must be remembered, canneries on the Fraser are this year controlled by a syndicate, while the chief consuming market—Great Britain—is in a decidedly strong position.

ELECTRIC CARS IN ST. JOHN'S.

The United States consul writes as follows under date of May 1: "Electric cars are now in operation on the principal streets of St. John's, Newfoundland, and hundreds of people from the outports have come to enjoy, with the inhabitants of the city, the strange sensation of being whirled along by such peculiar motive power. The street railway is operated by the trolley system, and will run 20 cars over seven miles of track; as the traffic increases the line will be extended to all the suburbs.

"The current which provides the power, as well as that for lighting, is generated nine miles from St. John's. The physical characteristics of the region lend themselves admirably to the success of this enterprise.

There is a chain of four connecting lakes, and from the outlet of the last runs a flume, which is built along a steep hillside for 3,300 feet, until it disappears into a tunnel cut 350 feet through a bluff of solid rock. At the end of the tunnel is erected a huge sluice-box of timber, to the bottom of which is fixed a steel tube 6 feet in diameter. Through this the water drops 185 feet on a large water wheel in the power-house, which sets the machinery in motion. The largest of the lakes supplying the water has a superficial area of 31,000,000 square feet; the next, 15,000,000; the third, 9,000,000; the fourth, 1,000,000, this being used as a regulating pond. The capacity of the plant is 1,600 horse-power, but the flume is of sufficient capacity to drive another plant of like size.

"The electricity is concentrated at the power-house and transmitted to the substation in St. John's at a voltage of 15,000. To day, every portion of the apparatus was in circuit and every wire charged, the whole running as smoothly as if it had been going for years. The water-wheel and other machinery was built by The Stillwell, Bearce & Smith Vail Co., of Dayton, Ohio, and the electric plant by The Westinghouse Co., of Pittsburg, Pa.

"The street railway is a subsidiary enterprise associated with the railway contract between the Government of Newfoundland and Robert G. Reed, of Montreal."

SPRING SALMON.

A Vancouver despatch to The Victoria Times says: "A new cannery is to be erected near the Point Atkinson lighthouse, a company having been incorporated under the name of The Great Northern Canning Co., one of the principal shareholders being E. Spillman, of this city. The fish are running better on the Fraser and at the traps at Point Roberts than they have for several days, and the canneries which are handling spring salmon will have a better pack than was at first expected."

DEATH OF MR. JAMES LOBB.

A GENTLEMAN well known to the wholesale grocery trade of Toronto, in the person of Mr. James Lobb, died on Thursday last. Deceased had been suffering for some time from dropsy and a weak heart, and, although his condition was known to be serious, death came rather unexpectedly.

The late Mr. Lobb was a native of Plymouth, Eng., and came to Canada 45 years ago. He first settled in Oshawa, where he entered into business with his brothers-in-law, the late Hon. T. M. Gibbs and Mr. W. H. Gibbs. Twenty-eight years ago he came to Toronto, where he for some years was prominent in the grocery brokerage business. He also represented Lloyds. From 1880 to 1885, he was one of the aldermen in the "Queen City," and was subsequently chairman of the high school board.

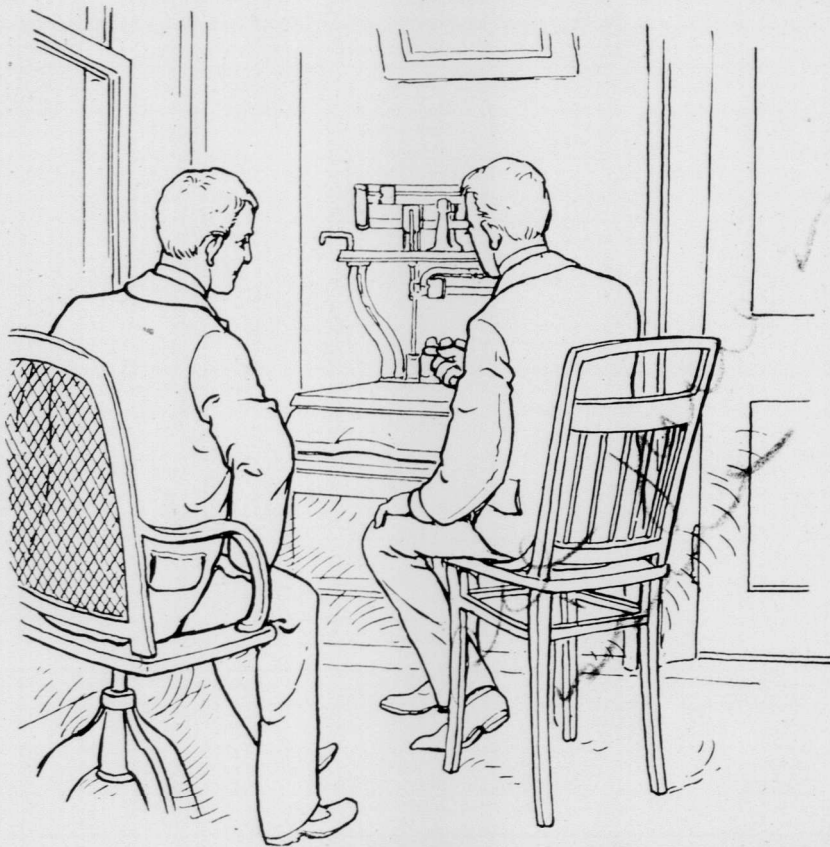
Deceased leaves a widow, three sons and three daughters. The sons are Arthur, Sydney and T. Melville, of Toronto, and the daughters, Mrs. Richardson, of Albany, N.Y.; Mrs. Tait, of Norfolk, Va., and Miss Lobb, of Clifton Springs, N.Y. The last-named son is with W. G. A. Lambe & Co.

SIR GEORGE WHITE A GROCER.

Honors are falling thick on Sir George White. He is shortly to reach the dignity of a free and independent grocer. Next Tuesday the Grocers' Company are to admit him to the honorary freedom of their Guild, and the defender of Ladysmith will afterwards be a guest at their banquet.—Grocers' Journal, May 26.

BEET SUGAR IN MANITOBA.

At a recent meeting of the Winnipeg Board of Trade a report regarding the beet root sugar industry was presented by Mr. J. Russell. He said that the Government had promised to experiment on the matter and ascertain the adaptability of Manitoba for the raising of the beet.



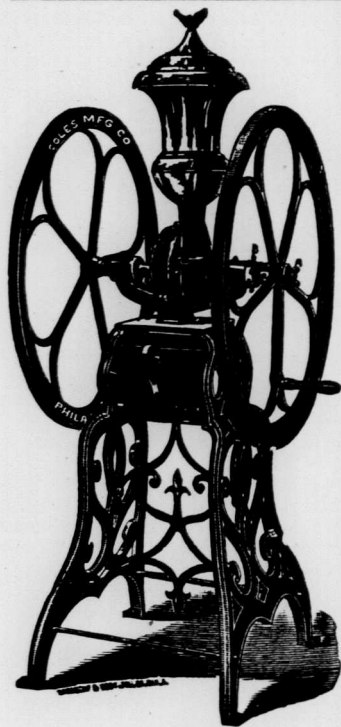
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If you haven't, don't tell our salesman that you know all about it, for if you haven't it on your counter he won't believe you, and he is justified in his belief that you don't know all about it, for if you did you would be a user.

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when they grind coffee. It
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and is recommended earnestly.

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High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

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ELECT COCOA

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breakfast cups can be filled from
a 1-lb. tin.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

THE VALUE OF A CUSTOMER.

THE value of a customer is not to be measured by the quantity of goods she purchases. A housekeeper's purchases may reach \$15 or \$20 a week and the sum total of the profit on her trade be very small, while another housekeeper who buys only \$6 or \$8 worth of goods each week may be one of the most valuable customers her grocer has.

The grocer who wins the confidence and friendship of his customers increases, by so doing, their value to him, and, while their purchases may be comparatively small, their loyalty to him makes them an advertising medium beyond compare.

One down-town Toronto grocer has thus won the friendship of many of his customers. When he hears that any friend of one of these customers has moved into the district he serves, he asks the customer to recommend him to her friend. He states that in no case has he met with refusal, but in almost every case the customer has succeeded in bringing her friend to his store. The customers he has won in this

way have always been worth securing. They come impressed with confidence in the grocer, and, as he knows his business well, he retains that confidence. The customers whose assistance he secures to thus extend his trade never fail to become permanent buyers, for having recommended him to others seems to bind them the closer to him.

These customers, too, are valuable in a sense that many are not. They, having confidence in their grocer, know they will get value for their money and are not always on the alert to get a bargain, a discount, or a free gift.

Every customer may be worth something, but the value of some is more than counter-balanced by the bother or loss to which they put their grocer. Possibly the only class who could really be called a source of loss is the "dead-beat" class—those who by extravagant living are unable to pay, or by a desire to "beat" the grocer are unwilling to pay, their accounts.

A number of grocers were talking together a few days ago, and one told of a housekeeper who was able to pay, but would not pay her account with him. He stated that he felt that if he sued her, or in any way forced her to pay up, she would do her worst to persuade her friends to stop dealing with him.

The experience of the others around was, however, that the influence of one of the true "dead-beat" class was so little that no grocer should be afraid of it.

They agreed that the customer who will not pay up fairly should be considered as not worth keeping, and that it is good policy to get rid of such as soon as possible.

A feature of the majority of large and successful business houses is the care with which the profit and loss in each department is gauged. In some manner a grocer should study his customer, with the aim of accounting the net value of each to his business, indirectly as well as directly.

ADVANCE IN CURRANTS.

The Grecian currant market continues to advance, a cable received from Patras, on Tuesday, reporting an appreciation in values equal to ½c. per lb. The cause of the advance is damage to the growing crop by continued rains.

WHOLESALE AND BAD SALMON.

IN the interviews with the retail trade, and in a letter published in the last issue of THE CANADIAN GROCER, it was contended with some emphasis that the power to keep bad and inferior quality canned salmon off the market was largely reposed in the wholesale merchants.

There is no question regarding the reasonableness of that contention. Of course, it is desirable that such steps shall be taken as shall prevent bad quality salmon being put up. But, after all, the wholesale trade is the sieve upon which the most reliance can be placed for keeping out the bad and allowing the good to pass on to the retail trade.

The wholesale merchant is the medium of distribution, and he must, therefore, of necessity be the chief safeguard in preventing bad quality canned salmon, or, in fact, bad quality foods of any kind, from going into consumption.

He is probably the one to suffer least from the results of bad quality goods going into consumption, but that does not prevent responsibility resting upon him more heavily than upon anyone else standing between the canner and the consumer.

The wholesale merchant does not buy canned salmon without examining it any more than he buys tea without testing it. Bad quality salmon cannot well, therefore, get through to the retail trade or to the consumer if he does his duty. Of course, there have been instances where the wholesaler has been deceived. It has been known, for example, for some unprincipled man to put the label of a brand of inferior fish which he desired to sell on to a tin of good quality fish. But it is exceptions, we are told, that establish the rule.

It is to be hoped the wholesale merchants, one and all, will take up the question of bad quality canned salmon with a determination to put a stop to it.

As we pointed out in the first of the series of articles we published on this question, the wholesalers, at a recent gathering, had concluded that the falling off in their sales of canned salmon was due to the inferior quality of much of the goods on the market. It is, therefore, to their own interest that they should lay a heavy hand on the evil.

COMMERCIAL EDUCATION AS A FACTOR IN TRADE.

DURING the delivery of a recent speech, the Right Hon. Joseph Chamberlain, Secretary of State for the Colonies, urged that more attention should be paid by the universities in Great Britain to commercial education, and held up the United States and Canada as examples.

The question of commercial education is attracting growing interest in Great Britain. Although as a commercial nation Great Britain still leads the world, observing and unprejudiced men recognize that some of her competitors, notably the United States and Germany, are gaining upon her with alarming rapidity. And the Secretary of State for the Colonies was only voicing what a good many have already expressed in regard to the question.

At the recent annual meeting of the Birmingham Chamber of Commerce, a resolution was carried by a large majority expressing the opinion that it was "highly desirable that an application be made to Her Majesty's Government, asking that equally liberal Government grants may be given to commercial subjects as are at present given to the science subjects in all schools to which such grants are voted." The question also came in for some consideration at the annual meeting of the Derby Chamber of Commerce, when a resolution was unanimously adopted urging "that the needs of commercial education be recognized by the direct representation of chambers of commerce upon boards of education."

All this agitation for greater attention to commercial education by the State is, of course, due to the belief that the British manufacturers will thereby be better able to compete in the foreign market.

In the British salesman and the British mechanic there is, doubtless, just as good raw material as is to be found in salesmen and mechanics of other nationalities; but it has not been as well developed.

The commerce done by all nations is estimated at \$18,000,000,000. Based on that valuation, England's share is 18.3 per cent., Germany's 10.8 per cent., and that of the United States 9.7 per cent.

In a United States consular report of June 2 is a document from the consul at Annaberg, Germany, dealing with England, Germany and the United States in the world's markets.

"Germany," it says, "has built up her commerce at England's expense; and the United States, which is just entering the field, is building up a great foreign trade at the expense of both."

One of the causes he assigns for the development of the trade of Germany is the better technical knowledge of the branches of trade by the German traveling salesmen. "They are," says the consul, "familiar with more languages than agents of other countries. They are active, resourceful, and gifted with tact, three essential things in selling goods in a foreign country."

Although Canada has been held up by the Right Hon. Joseph Chamberlain as an example in the way of commercial education, we, in this country, know how little claim we can set up as an example in this respect. The nucleus of technical education has been planted, but its development has been slow. Business men, as represented by the Board of Trade and the Manufacturers' Association, are taking a livelier interest, and the Government is more disposed to tender its patronage, but we are about as far from Germany, in regard to technical education, as the moon is from the earth, while, under our ordinary educational system, we are taught by implication, if not by practice, that foreign languages are only to be acquired by those who are destined for law, the church, or for medicine.

The educational system may be an improvement on that in vogue at the time of our forefathers, but it is still far from perfect, and in no particular more so than in the fitting of the youth of the country for a commercial career.

Canada aims to be numbered among the leading commercial nations of the world. The sooner due attention is given to the question of commercial education the sooner will the aim be realized. We cannot afford to point the finger at Great Britain and sit idly by ourselves.

THE BANANA MARKET IS FIRM.

THE situation in bananas continues exceedingly firm in New York, according to the Journal of Commerce, as the demand, notwithstanding the increasing receipts of small fruits, readily takes care of all cargoes as quickly as they arrive at the present schedule of prices. So far as can be learned there is no immediate prospect for relief, as the quantity of fruit to reach that market during the next 10 days is no larger than that arriving in the last two weeks.

The strength of the market in New York is reflected in the high prices in Canada. It was anticipated that the arrival of small fruits would force a reduction in bananas, but, instead of this, dealers are now paying 5 to 10c. per bunch higher than they were a fortnight ago. Though this will not likely result in an advance here, it is bound to defer the expected decline in values. There is no likelihood of a shortage, as the dealers all state that they can procure ample supplies at the advance mentioned.

It is expected that with the arrival of Californian and Southern peaches and other early fruit in the Atlantic Coast States and in Canada a decline may be looked for in both markets. But, for the next few weeks, prices will, in all probability, remain at the present high basis.

COMMON GLASS LAMPS HIGHER.

THE price of such goods as common stand glass lamps and glass founts for the fall trade will rule in the neighborhood of 50 per cent. above the figures of last fall. And it is contended that if the manufacturers in Canada and the United States are compelled to submit to the demands of their employes there will be a still further appreciation in values.

It is claimed on behalf of the makers that there is no class of mechanics paid better rates of wages than the glassblowers, and the employers state they cannot further increase them.

On account of the difficulty of working during the hot weather, the factories usually close down in July and August, so that the crisis in the situation may not come until operations begin in the fall.

ADULTERATED BAKING POWDER.

A BULLETIN has just been issued by the Inland Revenue Department at Ottawa, which at any rate should create a great deal of attention in the grocery trade. It deals with the question of baking powder, and is based on an analysis of 156 samples purchased throughout Canada.

Of the samples analyzed only 44, or less than 28 per cent. of the whole, were free from alum.

Besides dealing with the analysis of the 156 samples, a large part of the bulletin is devoted to the study of the question as to the injurious properties of alum in baking powder, and the conclusions arrived at are as follows: "The question of the harmlessness of hydrate of alumina has, however, not been proven, and the most that can be said for it is that the case is still unsettled. The health of a nation is too serious a matter to be imperilled lightly, and, if it be impossible to secure prohibitory legislation against alum baking powders, it is all the more desirable that manufacturers of these powders should be required to state their composition on the package, so that consumers may know what they buy and use. Until it is demonstrated that hydrate of alumina and (in the case of alum-phosphate powders) phosphate of alumina are harmless substances in food, the use of alum baking powders is attended with a very serious risk; while not even the proving of these substances harmless would establish the safety of these powders, since, for reasons already mentioned, it is quite uncertain that the reaction is completed in the bread."

From what THE CANADIAN GROCER can gather from conversation with those best qualified to judge, alum enters into the manufacture of 75 per cent. of the baking powder used in Canada. In view of this, together with the uncertainty as to the effect of alum upon the human stomach, it is only reasonable to demand that the baking powder which contains alum should have it specifically set forth in plain letters on the label.

In Great Britain, the new Food and Drugs Act specifically prohibits the use of alum in the making of baking powder. A

couple of weeks ago, the first case for the infringement of the Act was brought before the Bristol Police Court. The medical health officer who analyzed the baking powder which was alleged to be adulterated stated that it contained 20 per cent. of alum. The defendant, a woman, pleaded she had been selling the baking powder for years, and did not know she was doing wrong. She was fined 10s. and costs, the penalty being made light on account of the case being the first under the Act. The baking powder in question, it may be interesting to note, was marked "Canadian Baking Powder."

The reason alum, instead of cream of tartar, is used as a constituent of baking powder is, of course, to satisfy the craving for cheapness which is so pronounced in trade to-day, the former, of course, being a great deal cheaper than the latter. Baking powder into the manufacture of which alum enters usually sells at from 12½ to 15c. per lb., while particularly low grade stuff has sold as low as 10c. per lb. Pure cream of tartar baking powder, on the other hand, retails at 50 to 60c. per lb.

The analysts of the Inland Revenue Department evidently lean to the belief that alum is without doubt a dangerous substance in baking powder. The prosecutor in the Bristol case cited above emphatically declared it to be injurious to the public health. Until, however, the question has been solved beyond peradventure, provision should be made to compel makers of baking powder to have it plainly stated on the labels of packages when alum was used, and also in the proportion to which it was used.

In the meantime, however, retail grocers would be doing wisely were they to encourage their customers to use none but pure cream of tartar baking powder.

AN EXPLANATION.

An article, "The Management of Employees in Large Stores," which appeared on page 5 of THE CANADIAN GROCER of May 25, should have been credited to The Grocery World, Philadelphia. It was entirely through an error that the name of our contemporary was omitted.

THE SUGAR WAR OVER.

A TURN has been made in the sugar war in the United States which promises to practically bring the conflict to a close.

It will be remembered that the participants in the war were The American Sugar Refining Co., and The Mallenhauer, Doscher, National and Arbuckle refineries. The Mallenhauer, National and Doscher refineries have now consolidated with a capital of \$20,000,000, divided equally between preferred and common stock. Incorporation was granted this week under the laws of New Jersey. A feature about this new organization is that it will work in harmony with The American Sugar Refining Co., commonly known as the Sugar Trust. It is asserted in some quarters that Mr. Havemeyer of Sugar Trust fame will hold stock in the new consolidation, but nothing positive is yet known.

The Arbuckles, the most active participants in the war, will continue as an independent concern, although it is asserted that it will not be as aggressive as in the past.

The capacity of the Arbuckle refinery is 4,000 to 4,500 bbls. per day. The capacity of the Trust is 40,000 bbls. per day, and that of the new consolidation about one-fourth that of the latter.

The turn which matters have taken has naturally tended to strengthen the price of sugar, to say nothing of the influence of the higher market for raws.

In New York last week refined sugars advanced 20c. per 100 lb., making the total appreciation from the recent lowest point 45c. per 100 lb. Prices advanced 10c. per 100 lb. in Canada on Thursday of last week; but the total net advance here from the recent lowest point is only 15c. per 100 lb.

In the United States, the difference between the price of refined and raw sugar is now about 74c. per 100 lb., whereas, at one time, it was only 34c. When examined before the Industrial Commission, Mr. Havemeyer stated that the cost of refining sugar was at least 50c. per 100 lb., so it is evident sugar refining in the United States is again on a paying basis.

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BLACK OR GREEN

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Scaled Lead Packets Only, Black, Mixed, Natural Leaf, Uncolored Green.

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Hygienic **Cocoa**

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Walter Woods & Co.
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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, June 7, 1900.

GROCERIES.

ARATHER better business is, on the whole, being done this week. Sugar, which advanced another 10c. on Thursday last after we had gone to press, is in increased demand and a fairly good trade is being done in this line, while the future of the market is strong with the possibility of another advance in Canada. There is not much change in the situation in regard to canned goods. In tomatoes, corn, and peas the demand is fairly good for small sorting-up lots from stock, but business is almost at a standstill in regard to futures. The coffee market is quiet with local quotations unchanged. There is a little demand for baking molasses but there is scarcely anything doing in syrups. Business is just moderate in spices with prices ruling steady. The tea market has been attracting a little more attention during the past week, a little better demand having been experienced by the representatives of shipping firms. Indian and Ceylon teas are slightly easier in London. Currants are the most interesting feature in dried fruits, cables from the primary market showing an advance equal to ½c. per lb. Valencia raisins are still scarce locally, with the demand fairly good for this time of the year. A little more attention is being given to Sultana raisins although trade in this line is not active. The general report in regard to payments is that they are just moderate.

CANNED GOODS.

No strikingly new features have developed in the canned goods trade during the past week. There is a little doing in tomatoes, corn and peas from stock, but the orders are only for small sorting-up lots. Prices are 85c. for tomatoes, \$1.10 for corn, and 75c. up 10c. peas. There is very little indeed doing in canned vegetables for future delivery, nominal quotations for which are 85 to 87c. for tomatoes, and 80c. for corn and peas. The general disposition on the part of both wholesalers and retailers is still to

defer purchases until something more definite is known in regard to the pack. There is a little being done in canned salmon for future delivery, but in this line also the little business that is being done is nearly altogether confined to standard brands which every wholesaler feels he must carry in stock. In canned salmon from stock, a fairly good trade is to be noted at \$1.52½ to \$1.55 for five cases and lesser quantities respectively of Fraser river sockeye. Northern river fish still rule at \$1.35 per dozen. Canned fruits, as is natural at this time of the year, are not meeting with as good a demand as they were a few weeks ago.

COFFEES.

There has been no change in the coffee market locally. The volume of business is still decidedly small, but prices are unchanged at 9½c. upwards for green Rio coffees.

SUGARS.

On Thursday last, after we had gone to press, a further change was made in the price of sugar, an advance of 10c. per 100

See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

lb. having taken place; this places the price of granulated in Toronto at \$4.88 and of yellows at \$4.11 per 100 lb. upwards. The advance from the recent lowest point is 15c. per 100 lb., while in the United States the advance from the lowest point is 45c. Since the rise in price the demand has improved quite perceptibly, and the report from both the representatives of the refineries and the wholesale trade is to the effect that a fairly good trade is now being done. With the market outside strong, as it is at the moment, grocers would do well to keep their stocks of sugar well assorted, as a further advance locally at no distant date is probable. Of course, the desire to keep out American sugar is tending to keep prices down here.

SYRUPS AND MOLASSES.

There is a fair demand for molasses suitable for baking purposes, and prices are firm. In syrups, there is little or nothing doing, although the price rules steady.

SPICES.

Although cloves dropped about 2c. per lb. a short time ago in the primary markets,

there has been no further change, and prices are fairly steady at the decline. In pepper, the market is fairly steady, and, although deliveries from the primary market have been more liberal, it is claimed that the shipments were forced, and that a further advance in present prices is not improbable. The spice market generally is fairly steady. Locally, the demand is just fair.

RICE AND TAPIOCA.

Shipments of tapioca are near at hand, and prices rule steady at 4¾c. per lb. A steady business is being done in rice at unchanged prices.

JAMS AND MARMALADE.

A good business is being done in jams and in marmalade. A decidedly active trade is to be noted.

NUTS.

New filberts have undergone some fluctuation in price in the primary market during the past week owing to strong winds prevailing in Sicily. At one time the excitement was sufficiently strong to induce the growers to go on the market as buyers, but the position has calmed down lately, and new crop October shipment is now nearly about 1s. dearer than at the time of our last issue.

TEAS.

The market in London is easier on both Indian and Ceylon teas. The quality of Indian teas coming forward to the auction there was unattractive, consisting largely of red-leaf kinds with poor liquors. Medium broken Pekoes were depressed, and declined nearly ¼d., and all low-priced teas were a fraction easier. The Japan tea market appears to keep firm. Local buyers are not disposed to place orders until samples of the new teas are on the market, evidently being less disposed than usual to buy from standards. There is a little being done in spot teas, but it does not amount to much. The local demand for spot teas of Indian and Ceylon growth is a little better than it was a week ago, and there have been a few transactions, principally in teas at from 14 to 18c. per lb. There appears to have been more inquiry during the last 10 days than for the previous three or four weeks. A cable despatch received from Calcutta this week reports that the outlook for Indian teas is not good just now, and that the output promises to be only about one-half the quantity of that of last year.

FOREIGN DRIED FRUITS.

CURRENTS—There has been a steady advance in currants during the past week, and a cable received on Tuesday reported that prices were up about $\frac{1}{2}$ c. per lb. The cause of the advance is damage by continuous rains.

VALENCIA RAISINS—There is not a great deal doing, but business is fairly good for this time of the year, particularly when the high prices are taken into consideration. No. 1 selected layers are quoted at $8\frac{1}{4}$ to $8\frac{1}{2}$ c., and there are some raisins of lower grades to be had at $7\frac{1}{2}$ to $7\frac{3}{4}$ c. per lb.

SULTANA RAISINS—The high price and scarcity of Valencia raisins has caused another increase in the demand for Sultana raisins. At the same time, however, business in this line is not as large as it was anticipated it would be on account of the price of Valencia raisins.

GREEN FRUITS.

The warm days this week have greatly improved the demand for lemons. With a limited supply and an increased demand the market is very firm, showing an advance of 25 to 50c. this week, which makes the price of Messinas here \$3.50 to \$4.25. Even at these figures the local market is fully 50c. below the basis of the present quotations in New York. Some Catania or oval lemons are selling at \$2 per half-box. There is a good sale of Valencia and Sorrento oranges. Valencias have advanced 50c. per box. Some half-boxes of Messinas are selling well at \$2. There is a good movement of bananas, and, though more are offering, prices are well maintained. Reports have been received of a light supply and a firm feeling in New York, but dealers here have been able to place orders for all they need at an advance of 5 or 10c. a bunch, and it is not likely that any material change will be noted here. There is a good trade in coconuts at steady prices. About a car of imported strawberries is arriving every day. The price rules from 11 to 14c. per quart box. A few Canadian berries have come in. They brought 12 to $12\frac{1}{2}$ c. per box. Pineapples are in fair demand, and as the supply is limited prices are firm at last week's figures. Californian apricots and peaches are arriving in moderate quantity but in good condition at \$2.25 to \$2.50 per box. Tomatoes are \$1 lower, as the supply has considerably increased. The few cherries offering are firm at \$2.50.

COUNTRY PRODUCE.

EGGS—There has been a considerable falling off in the consumption, but picklers are taking all surplus stocks and thus preventing the possibility of a break in prices, which keep firm at 12 to $12\frac{1}{2}$ c.

POTATOES—There is no change. Prices for carlots are easy at 36 to 37c. per bag,

f.o.b., track, Toronto. The demand out of store is fair at 45 to 50c.

BEANS—There is not much doing. Prices are steady at \$1.70 to \$1.75 for hand-picked and \$1.50 to \$1.60 for mixed.

DRIED AND EVAPORATED APPLES—There is no change. Stocks are light and prices are nominally unchanged at $6\frac{1}{2}$ to 7c. per lb. in a jobbing way for evaporated and $5\frac{1}{2}$ to 6c. for dried.

MAPLE PRODUCT—There is little doing now, and dealers are putting their stock into storage till the demand opens up again. It is likely that when these are taken out an advance of 5 to 10c. per gallon will be asked. We, therefore, quote nominally: Wine gallons, 95c. to \$1; imperial gallon tins, \$1.20 to \$1.25; and bulk quantities, \$1.15 to \$1.20. Maple sugar continues to sell quietly at 11c.

HONEY—There is little doing. Prices are unchanged at $8\frac{1}{2}$ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is easy at \$1.50 to \$2.25.

VEGETABLES—Rhubarb, spinach, asparagus, and cabbage are becoming more plentiful, and are consequently lower in price. Stocks of carrots and parsnips are becoming reduced. We quote as follows: Rhubarb, 15 to 25c. per dozen bunches; green onions, 5 to 10c. per doz.; green mint, 20 to 25c. per doz. bunches; spinach, 30 to 40c. per bushel; asparagus, 50 to 60c. per doz. bunches; parsley, 15 to 20c.; radishes, 15 to 25c. per doz. bunches; lettuce, 20 to 30c. per doz.; new Canadian cabbage, 75c. to \$1 per doz.; imported, \$2.50 to \$3 per crate; imported cucumbers, \$4 to \$4.25 per crate; imported butter beans, \$3 to \$3.50 per basket; imported potatoes, \$5 to \$6 per bbl.; turnips, 40 to 50c. per bag; carrots, 75c. to \$1 per bag; parsnips, 75c. to \$1 per bag; onions, \$1 to \$1.25 per bag; Bermuda onions, \$2 a case; Egyptian onions, \$2.75 to \$3 per sack.

BUTTER AND CHEESE.

BUTTER—As the first arrivals of grass dairy butter come on a market well cleaned of fodder dairy, the feeling has strengthened, and an advance of $\frac{1}{2}$ c. is noted. But it is claimed by wholesale dealers that prices have to be materially reduced before a good export business can be done, as present prices are above an export basis. For some days to come, however, the $\frac{1}{2}$ c. advance is likely to hold. Creamery is firm at the top figures quoted last week, 18c. for tubs and boxes and 19c. for rolls and squares. We quote: Dairy, large rolls 12 to 13c.; prints, 13 to $13\frac{1}{2}$ c.; tubs, 13c.; creamery, prints, 18 to 19c.; boxes, 17 to 18c.

CHEESE—The market, both locally and outside keeps steady. The salesmen at country boards are taking full advantage of the strong market and are insisting on getting $9\frac{3}{4}$ to $9\frac{1}{2}$ c. per lb. The jobbing trade is steady at 10 to $10\frac{1}{2}$ c.

FISH AND OYSTERS.

Fresh mackerel is in this week, and is quoted at 15c. per lb. Trout and whitefish are offered in just about sufficient supply to meet the demand. Prices are firm. We quote: Trout, 7c.; whitefish, $7\frac{1}{2}$ to 8c.; perch, 3c.; blue pike, 3c.; grass pike, $4\frac{1}{2}$ c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c.; haddock, 5c.; white halibut, 10c.; fresh salmon, 12c.; sea salmon, 20c.; red snappers, 11c.; fresh mackerel, 15c. per lb.; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, $4\frac{1}{2}$ to 5c.; quail-on-toast, $4\frac{1}{2}$ to 5c.; pure cod, $5\frac{1}{2}$ c.; shredded cod, \$1.80 per box.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The Ontario wheat market is quiet at 65 to 66c. on track outside for both red and white. There is a good movement of Manitoba wheat at 77c. Toronto and 78c. grinding in transit. The local street market is dull. No peas or rye are offering. The following prices are being paid: Wheat, white and red, 68 to 69c.; goose, 70 to 71c.; peas, 60 to 63c.; oats, 33c.; barley, 44 to 45c.;

FLOUR—There is a fair movement, without any change in price. We quote: Manitoba patents, \$3.90; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—Instead of an advance of 10c. last week in oatmeal and rolled oats, we should have reported a decline of that amount. These prices are corrected this week. Rolled wheat has also declined 10c. We quote as follows: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.40 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—The market is easier, showing a drop of $\frac{1}{4}$ c. this week. We quote: Cow-hides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c. Steer hides are worth $\frac{1}{2}$ c. more. Cured hides are quoted at $8\frac{3}{4}$ c.

SKINS—Veal skins are 1c. lower. Lambskins are 10c. apiece higher. We quote: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring and lambskins, 25 to 30c. each.

WOOL—The market continues dull. We quote combing fleece 15c. and unwashed $9\frac{1}{2}$ c. per lb.

SEEDS.

There is no change. We quote as follows: \$5 to \$5.75 for red clover, and \$4.80 to \$7.50 for alsike. Timothy is firm at \$1.50 to \$2 per bushel of 48 lb. Common millet and Hungarian keep steady at 75 to 90c., while German or golden millet is firm at \$1.15 to \$1.25 per bushel of 48 lb.

MARKET NOTES.

Currants are cabled 25c. per cwt. higher. Sugars are in better demand at the advance.

Dairy and creamery butter are both $\frac{1}{2}$ to 1c. per lb. lower than last week.

Valencia oranges and Messina lemons are 25 to 50c. per box higher than a week ago. Tomatoes are \$1 per crate lower.

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Note—We are giving special bargains in Evaporated
Apples, Peaches and Apricots.

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51 Front East, **TORONTO.**

QUEBEC MARKETS.

MONTREAL, June 7, 1900.

GROCERIES.

A SIDE from the interest displayed in refined sugar, the wholesale grocery market here has been an extremely quiet one. Sugar values have had two separate and distinct advances in New York, and on Friday last there was an advance of 10c. locally. Syrups share in the tone of sugar, but business is light. Molasses is dull, with importers still backward buyers. Canned goods were largely featureless, and there was no change in rice, spices, or coffee. Teas were dull, also.

SUGAR.

As a consequence of the upward tendency on outside markets demand for refined sugar has been most active at the refineries, and prices are 10c. higher, there having been an advance of 10c. on Friday last. We quote \$4.70 for granulated and \$3.95 to \$4.60 for yellows as to quality. In London, beet has continued very firm, and the same can be said of cane.

SYRUPS.

In sympathy with the strength in sugar the tone of this market is strong, but prices show no change. Demand is most active and we quote 1½ to 2c. per lb. as to quality.

MOLASSES.

Since the decline in first cost at the Islands to 17c. there has been no new feature in molasses. Agents complain that buyers, since the decline, are more backward than they were before, despite the fact that there are only 8,000 puncheons of the crop now available. On the other hand some purchases have been made by other importers for both local and Quebec account. On spot values are unchanged at 39c. for single puncheons and at 38c. for carload lots.

CANNED GOODS.

Business in canned goods has been less active of late. Stocks in second hands of certain brands of corn and tomatoes are almost exhausted, and the feeling is very firm. Corn in a jobbing way is selling at \$1.10 to \$1.12½ per doz., and tomatoes at 90 to 95c. per doz. Some brands of peas are also becoming scarce, and values are firmly held at 85 to 90c. per doz. Beans are quiet and steady at 85c. Since the late advance in pack salmon was established the demand has fallen off to some extent, and sales have been rather slow. "Clover Leaf" is quoted at \$5.10 for talls, and at \$5.60 for flats, f.o.b. Coast, and Fraser River firsts at \$5, and seconds at \$4.50.

RICE.

A fairly active trade is noted in rice, and

GOLDEN CROWN LOBSTER, flats and talls
GOLDEN KEY LOBSTER, flats only.
GOLDEN CROWN CANNED CLAMS, 1-lb. talls
GOLDEN DIAMOND BLUE BERRIES, 2's size.

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prices show no change from \$3.30 to \$3.40 base.

SPICES.

These have ruled quieter, but the firm tone is fully maintained. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 9c.

COFFEES.

Demand for coffee has been slow, and the market is without any new feature. We quote the bean in 25 to 50-bag lots: Maracaibo, 10½ to 13c.; Mocha, 19 to 21c.; Rio, 9½ to 14c., and Mexicans, 10½ to 15c.

TEAS.

Business in tea has been extremely quiet during the past week. A few lots of old Japans changed hands at 10½ to 13c., as to quality, and some small parcels of greens were sold at 14½ to 16½c. for pea leaf and 11 to 13c. for Imperials. Ceylon blacks are offering at 15 to 18c., but there has been little or no business to report in them.

GREEN FRUITS.

There has been a good trade in all kinds of green fruits during the week. Apples were steady at \$4 to \$5, with few offerings, and a good trade was done in oranges at \$3 to \$3.50 for Messinas, \$3.25 to \$4 for Sorrentos, and \$2.75 to \$3 per box for bloods. Lemons remain as last quoted, namely, \$2.75 to \$3.25 per box. There has been a very good demand for bananas this week at \$2.25 to \$2.50 for fancy Jumbos, \$1.50 to \$1.75 for eight hands, and \$1 to \$1.25 for seconds. Tomatoes have been in light receipt this week, owing to the limited supplies arriving in the New York markets, the scarcity causing prices to jump up to \$4 and \$4.50 per crate. There is a good demand for Canadian asparagus, but receipts have been limited, as packers in the West have been buying heavily for canning purposes; this has caused a firmer feeling in this market, and has sent up prices about 25c. per basket to \$1.25 and \$1.50. The receipts of strawberries this week have been on an average of two cars per day, nearly all of which were placed under the auctioneer's hammer at 8 to 14c. per box. Pineapples have been in liberal supply, but under a good demand stocks have not accumulated. Prices range between 18 and 20c. each, as to size and quality. There is a very good demand for Southern cabbage at \$3 per crate. Beans, both wax and green, are in good demand at \$2.50 to \$2.75 per bushel basket. Cucumbers are selling at \$3.50 to \$4.50 per basket. Bermuda onions command \$2.50 to \$2.75 per crate. Golden dates are selling at 4½c. per lb. Malaga figs in matting command 4½c. per lb., and in boxes are selling at 11 to 14c. per lb., as to grade.

COUNTRY PRODUCE.

EGGS—There was no important change in the market to note. A fair trade continues to be done in a jobbing way, and prices rule steady at 11½ to 13c. for good to choice stock, and at 9½ to 10c. for culls per doz.

MAPLE PRODUCT—The demand for maple product is limited, and values are unchanged: Maple syrup, 85c. per large tin; 75c. per wine gallon tin, and at 6½ to 7½c. per lb. in wood. Pure sugar, 9½ to 10c.

HONEY—Business in honey continues quiet, but the feeling is steady. White clover in comb is quoted at 14 to 15c.; white extracted in large tins, 9 to 9½c.; and in small tins, at 10 to 10½c., and buckwheat extracted at 8 to 9c.

BEANS—The market for beans is quiet, and holders would probably shade present prices for a fair-sized lot. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

POTATOES—A fair jobbing trade was done in potatoes and the market is moderately active at steady prices. Carlots on track, 35c. per bag, and small quantities at 5 to 10c. per bag advance, according to the size of lot.

ASHES—There is no change in ashes. The demand is slow, and offerings small. We quote: First pots, \$4.55; second, \$4.20, and first pearls, \$5.25 per 100 lb.

PROVISIONS.

The demand for smoked meats and lard continues good, in consequence, a fairly active trade is doing in these lines and prices are maintained. The trade in pork is quiet, but, as the offerings are not large, prices rule about steady. We quote as follows: Heavy Canadian short cut mess pork, \$18; short cut back pork, \$17; selected heavy short cut mess pork, boneless special quality, \$19, and heavy mess pork, long cut, \$17; pure Canadian lard, 9 to 10c. per lb., and compound refined, 7¾ to 8¾c. per lb. Hams, 11 to 13c., and bacon, 10 to 12c. per lb.

FLOUR AND GRAIN.

FLOUR—The trade in Ontario grades of flour is purely of a jobbing nature, the demand being only for small lots to fill actual wants. In Manitoba brands, business is moderately active, and millers report a fair number of orders coming forward from both local and country buyers. We quote: Winter patents, \$3.50 to \$3.85; straight rollers, \$3.20 to \$3.25; in bags, \$1.52½ to \$1.55; Manitoba patents, \$3.75 to \$4, and strong bakers', \$3.40 to \$3.60.

GRAIN—There was a moderate demand for Manitoba wheat in the Winnipeg market from local shippers, and several fair-sized lots of No. 1 hard were purchased at 68½c. afloat Fort William. The spot

market for coarse grains continues quiet and prices show no important change, but the feeling in oats is easy. For No. 3 oats the best bid obtainable was 30c. afloat. We quote prices afloat as follows: Ontario spring wheat, 70 to 70½c.; peas, 66½ to 67c.; rye, 61½ to 62c.; buckwheat, 57½c.; No. 1 barley, 50c.; No. 2 do, 48½c.; oats, 31c.

FEED—The tone of the market for feed continues weak, and prices have scored another decline of \$1 per ton, owing chiefly to the increased offerings. We quote: Manitoba bran, in bags, \$14 to \$14.50; shorts, \$15 to \$15.50; mouille, \$17 to \$22; Ontario bran in bulk, \$15, and shorts, \$16 per ton.

OATMEAL—A moderate amount of business was done in rolled oats, and prices are easy at \$3.30 per barrel, and at \$1.60 per bag.

HAY—There was no change in the situation of the baled hay market. The demand for good to choice grades is fully up to the average, but common moves slow. We quote as follows: No. 1, \$9.50 to \$10; No. 2, \$7.50 to \$8.50, and clover, \$6 to \$7 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—There has been a steadier feeling in this produce since last report, the sagging tendency of values having been checked. Western finest have ruled steady at 9¾c., and Eastern at 9½c.

BUTTER—The upward tendency of butter noted last week has continued in a marked degree during the present one, and the 19c. market intimated as probable for June creamery has actually been established, as the price named is now the ruling one on spot. This is an advance of 1c. per lb.

MONTREAL NOTES.

Refined sugars are quoted 10c. higher.

There has been an advance of a full cent in the price of finest creamery since last week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., June 7, 1900.

BUSINESS continues good. In markets, values as a rule hold quite firm. Flour is, however, still low, and prices have even been shaded during the week. Evaporated apples also show lower figures than at any time during the season. There has been considerable inquiry for gallon apples, and stocks are quite reduced. The few fine days, we regret to say, resulted in quite serious bush fires near the city, and considerable damage was done. St. Martin's, a town quite near, suffered the worst, the fire entering the town and burning a large part of it. There

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S. H. EWING & SONS, Montreal.

96 KING STREET.

is to be a steamer from this out once in two weeks for the West Indies, in place of once a month as has been the case. The subsidy from the British Government is the reason of the change.

OIL—There are rather quieter times in this line. In lubricating the shipments have been particularly large, the difficulty being to get supplies. The big end of the business is, however, over. Seal oil has taken quite an advance. Other lines are firm. In cod oil, there is more coming to hand. Burning oil shows no further change in price. A steady movement is reported.

SALT—In Liverpool coarse salt there have been no further arrivals for some little time. There are fair stocks held, but tendency is to rather higher figures. Further arrivals are expected. There is quite a steady sale. In factory filled there is but light movement. In fine salt, barreled goods are more freely used, and these in all cases are Canadian. We quote: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—In domestic canned fish, such as haddies, herring and sardines, there have been free sales. Haddies and herring are getting cleaned up. These goods are shipped west. The outlook for

new goods is that higher prices will rule. Domestic sardines in glass are now offered, and, as the stock is extra, it will no doubt, meet with a good demand. Gallon apples are moving much more freely; in fact, stocks are quite well cleaned up, and prices are held firmer. Peaches for future have been quite freely bought during the week, quite low figures being named. There is a new line offering, namely, American canned beets. Many vegetables besides the regular lines are canned in the United States, and some Canadian factories intend this season to increase their variety. Strawberries are quite scarce. Meats tend higher, but the local market is rather behind packers' figures. The outlook for American pineapple is for higher figures, particularly in grated. Some packers have already withdrawn prices. Regular lines of vegetables show no change.

GREEN FRUITS—There is good business. Strawberries, while still supplied from Boston, are lower and more largely sold. In vegetables, cucumbers and tomatoes are quite freely sold. Rhubarb is now very plentiful, and very cheap. There is a large sale. Bananas are active. The firmer figures which rule are only noticed in the best fruit. Oranges are still sold freely, largely half boxes. Prices are quite firm. Lemons keep low, and are good sellers. At this season the waste in fruit is a large factor, and dealers, particularly retailers, have to watch carefully or they lose money. Local berries will soon begin to come in, which will increase business. The export

of wild berries, particularly raspberries and blueberries, is a business in itself. These goods are not handled here, but shipped direct from outside points of the Province.

DRIED FRUITS—Onions are, perhaps, of chief interest. There are Egyptian, Spanish and Bermudas. The first named are chiefly handled. So far the demand has been large and supply not always to hand. The receipts of Bermudas are not large. Price is quite high, but stock is much liked. Quite a quantity arriving have been shipped through to the West. Currants are low and a fair sale. Business is quiet. In Malaga fruit there is no sale. Loose muscatels are quite scarce. Stocks of prunes here are small. Price is still low. New York dealers are free sellers. No apricots or peaches are held in a wholesale way. Dates have but fair sale at even figures, while in figs there is no business. Evaporated apples are dull. Figures from the West continue to fall off. Dried are dull. There is limited quantity held here. Peels are in but limited supply here and rule firm. In nuts there is nothing new to report.

PRODUCE—In butter, no large stock is held, and price is easier. Shipments move off, where quality is good, quite freely. Cheese is in better supply, and, while price is held quite high, there is a strong tendency to rather lower values. Local-made now supplies the trade. There is likely to be quite a large output. Eggs are quite low, but are not a large stock. There is a good demand, shipments moving off quickly.

SUGAR—There has been considerable

*The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto*

The Following Brands
Manufactured by
The American Tobacco Co.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO
...
OLD OHUM.
SEAL OF NORTH CAROLINA
OLD GOLD
CIGARETTES
...
RICHMOND STRAIGHT OUT.
SWEET CAPORAL.
ATHLETE, DERBY

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ENGLISH AND CANADIAN MANUFACTURERS
desiring to place their goods on the Market
of Western Canada, should communicate
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Wholesale Commission Merchants and Brokers,
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LIMITED.

**IMPORTERS OF FOREIGN AND DOMESTIC
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WINNIPEG, MAN. BRANDON, MAN.

PERSONS addressing advertisers
will kindly mention having
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BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication
with British manufacturers or merchants, or who
wish to buy British goods on the best possible
terms, or who are willing to become agents for
British manufacturers, are invited to send particu-
lars of their requirements for

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in "Commercial Intelligence," to the Editor
"SELL'S COMMERCIAL INTELLIGENCE,"
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"Commercial Intelligence" circulates all over
the United Kingdom amongst the best firms. Firms
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N.B.—A free specimen copy will be sent on re-
ceipt of a post card.

strength developed during the past week,
and prices have been advanced. Local
refinery is inclined to follow rather than
lead. Fair stocks are held, and good move-
ment is reported. The West Indian steamer
landed considerable sugar in bags during
the week; some of good value.

MOLASSES—Market is rather more quiet,
though prices cannot be said to be lower.
This condition is chiefly the result of late
free arrivals, which have been promptly
shipped to the outside dealers, so that, for a
time, their wants are supplied. This is
more noticed as, in the early season, the
market was quite bare. In West India

Clark's Potted Meats

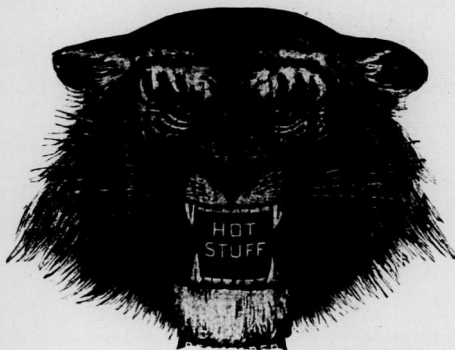
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Clark's Devilled Meats

are known everywhere.

They do not depreciate in value, and are as
good as money on your shelves.

WHERE to get **Try Us.**
GOOD PRINTING
We are careful that all our work shall be neat, artistic and up-to-date,
and the price is very reasonable. Let us hear from you to-day. We can do
your work quickly.
THE MacLEAN PUB. CO., Limited,
26 Front Street West, Board of Trade Bldg.,
TORONTO. MONTREAL.



MADE BY

GEO. A. BAYLE,

FOR SALE BY Wholesale and Retail Grocers
throughout the United States and Canada.

At Last !!

I have found something
hotter than I am!

BAYLE'S TABASCO

PEPPER SAUCE.

ST. LOUIS, U.S.A.

molasses little of the outside grades are
being received; in fact, except Porto Rico
and Barbadoes, it might be said that none
of the Islands are represented. There is
fair sale for New Orleans.

FISH—The week has been a good one for
the harbor fishermen. In shad the run was
large, making season's catch an average one.
Fish ran large. The spring run are not
liked for pickling. Season is about over.
In gaspereaux the catch was very large, so
that the prospect for season's trade is much
better. Prices have gone quite low, so that
large quantities of them are being packed
as alewives. In dry fish there is light sale.

Little is now done in boneless fish. Smoked
herring hold their own. Some kippered are
offered, but little is being done in bloaters.
Haddies sell quite freely in a local way.
Pickled herring are not yet coming in. The
market is fair with demand light. Salmon
is still quite scarce, and high. They are
our fancy fish. Some nice mackerel are
seen. They come from Nova Scotia. We
quote: Large and medium dry cod, \$3.50 to
\$3.75; small, \$2.25 to \$2.50; pickled shad,
\$4.50 to \$5, as to quality; haddies, 4½
to 5c. per lb.; smoked herring, 8 to
9c.; fresh haddock and cod, 2½c.; bone-
less fish, 4 to 5c.; pollock, \$2.25 to

\$2.35 per 100; pickled herring, \$2.20 to \$2.25 per half bbl.; bloaters, 70c.; kippers, \$1; Shelburne, \$4.50 to \$5; halibut, 7 to 9c.; gaspereaux, 50 to 65c.; shad, \$7 to \$8 per 100; salmon, 20 to 23c.

PROVISIONS—Barrelled goods are a very light sale. While price is firm, there is quite a range in figures. Smoked meats are high, but the heat affects business. In lard, rather lower prices are quoted West, but outlooks hardly favors much lower figures.

FLOUR, FEED AND MEAL—In flour, prices in both Manitoba and Ontario grades seem easier. In the former there is quite a range in price. Feed is more freely offered, and the past five weeks show quite a change in figures. Oatmeal is easy, but no change in price on this market. Cornmeal is unsteady, the competition affecting values. Oats have but light business. In beans there is but limited business. Local and western figures are about the same. Split peas and barley share a range in values. We quote: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.40 to \$3.55; oatmeal, \$3.70 to \$3.80; cornmeal, \$2.15 to \$2.20; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40; clover seed, 9½ to 10½c.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

ST. JOHN NOTES.

"Bee" starch is being pushed here by F. H. Tippet & Co. A good trade is reported.

C. & E. Macmichael have just received a shipment of both Machonochie's and White's English pickles.

Pigs' feet are not generally handled here, but A. L. Goodwin, wholesale fruit dealer, has a large trade.

Domestic sardines in glass is something new on our market. The trade is being supplied through Geo. S. de Forest & Sons.

Dealers received shipments of Barbadoes molasses during the week. The high price of Porto Rico increased the demand for this grade.

Domestic canned fish are firm, and the outlook is for higher figures. John Sealy made quite large shipments to the west this week of kippered herring.

W. Frank Hatheway landed some choice and fancy New Orleans molasses this week. These goods, because of the price, quality and the convenient package, are popular.

TRADE CHAT.

E. G. HOBEN, grocer, Fredericton, N.B., who has the general agency for "Mazawattee" tea in his district, is putting on the road a wagon for advertising and distributing that tea.

George Parker has opened a grocery in Sydney, N.S.

Donald McCuish has started a grocery at Salem Road, N.S.

M. O'Toole has opened a general store in Harbor Main, Nfld.

Peter Kearns, grocer, Barrie, Ont., is building an addition to his store.

D. Bourgeois has opened a general store at St. Andre Avelin, Que.

The Great Northern Canning Co., Vancouver, have been incorporated.

A. A. Ayer & Co., Limited, produce exporters, Montreal, have been incorporated.

D. A. McLeod & Co. have opened as fruiterers and confectioners in Sydney, N.S.

Roy Cowen, general merchant and postmaster, Langdon, N.W.T., is doubling the capacity of his store.

Six lobster packers of Pubnico Head, N.S., were fined a total of \$140 for violations of the lobster regulations last week.

Mr. Sanford, of Aylesford, N.S., has hired the Cornwallis creamery at Canning, N.S., and started operations this week.

Herbert & Perron, general merchants, St. Albert, N.W.T., have altered and greatly improved the interior of their store.

Wm. Morris has been elected president and W. W. Baker, secretary-treasurer of the Lennoxville Creamery, Sherbrooke, Ont.

The Beaver flour mills, Newmarket, Ont., are advertised for sale by tender up to July 3 by C. & H. V. Denne, executors of the estate of V. Denne.

The clerks of Main street, Galt, Ont., are agitating for a half holiday each week during July and August, which was granted them some years ago.

The grocers and hardware dealers of Brantford, Ont., have agreed to close their stores every Wednesday afternoon during June, July and August.

W. J. Courtneage, grocer, Hagersville, Ont., is suffering from a felon on his hand. The pain is so intense that he is unable to personally attend to his store.

Scroggie Bros., grocers, Guelph, Ont., suffered damage and interruption to their business by fire on Thursday last week. They have since resumed business.

Smith Bros., produce dealers, Fort William, Ont., have occupied new offices on Simpson street, and now supply all their

trade direct from that point. This firm have worked up a good business since starting in Fort William.

W. A. Anderson, late manager of the Anderson Produce Co. at Vancouver, has arrived in Rat Portage and become manager of the Rat Portage Cold Storage & Produce Co.

The Dunlop Bros. Co., Limited, grocers and hardware dealers, Amherst, N.S., have installed a plate glass front, which change has greatly improved the appearance of their store.

W. E. H. Massey, A. E. Ames, J. Caruthers, S. J. Moore, A. E. Kemp, J. L. Spink and J. F. McLaughlin, Toronto, have applied for incorporation under the style of The City Dairy Co., Limited, with a capital of \$950,000, to buy out most of the Toronto milk dealers and to continue their business.

A Tilsonburg, Ont., correspondent writes that Jonas Graves, of the firm of Graves, Bean & Co., of that place, owing to his health being somewhat broken, intends disposing of his outside interests and carrying on the Tilsonburg business alone. Mr. Bean, his partner, it is expected, will go out of the business in Tilsonburg and take over the Otterville, Ont., store.

THE SUPPLY OF CEYLON GREENS.

On asking The "Salada" Tea Co. about Ceylon green teas they stated that the only difficulty is to get enough of them. The teas are all spoken for before the shipments arrive. They have had to cut down innumerable orders to one-fifth of the quantity required. In nine cases out of ten, where there has been a little lot of the green tea put out, repeat orders are received; and the only cases where repeat orders do not come in are where the grocer does not get anybody to try the tea.

"We feel sure," said a member of the firm, "that these Ceylon green teas will displace Japan teas entirely in Canada and in the United States in a few years, so it behooves every up-to-date grocer to keep in the lead by stocking up with them."

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

PARTNER WANTED.

WANTED—FIRST-CLASS MAN WITH \$15,000 to purchase half interest and take management of a profitable and growing business in Winnipeg. Present manager wishes to retire. Address, "G. H., P. O. Box 492, Winnipeg, Man." (23)

WANTED.

BY A TRAVELER WITH GOOD CONNECTION, Grocers', Druggists', and Confectioners' Specialties, side line. Box 43. THE CANADIAN GROCER, Toronto. (24)

CURRENT MARKET QUOTATIONS

June 7, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS

	Montreal, Quebec	Toronto, Hamilton	St. John, Halifax	Manitoba
Dairy, choice, large rolls, per lb.	13 1/2	14 1/2	16	18
" " pound blocks	14	16	19	20
" " tubs, best	13 1/2	14 1/2	17	18
" " tubs, second grade			16	17
Creamery, tubs and boxes		18	20	22
" " prints and squares		19	21	22
Cheese, new, per lb.	10	10 1/2	11	12
Eggs, new laid, per doz.	12	12 1/2	9	10

CANNED GOODS

	Montreal, Quebec	Toronto, Hamilton	St. John, Halifax	Manitoba
Apples, 3's	\$0 90	\$0 90	\$0 95	\$1 00
gallons	2 25	2 20	2 25	2 25
Asparagus	2 20	2 25	2 40	
Beets	1 00	1 00		
Blackberries, 2's		1 40	1 70	1 50
Blueberries, 2's	85	75	85	80
Beans, 2's	90	95	95	95
Corn, 2's	1 15	1 20	1 10	1 25
Cherries, red, pitted, 2's	2 00	1 90	2 00	2 30
" white	2 00	1 90	2 00	2 40
Peas, 2's	85	90	75	90
" sifted	1 10	90	1 00	1 10
" extra sifted	1 20	1 00	1 25	1 25
Pears, Bartlett, 2's	1 60	1 25	1 50	1 75
" " 3's	2 10	2 00	2 40	2 25
Pineapple, 2's	2 15	2 40	2 25	2 50
" 3's	2 40	2 60	2 50	2 50
Peaches, 2's	1 60	1 75	1 75	1 90
" 3's	2 00	2 90	2 50	2 60
Plums, green gages, 2's	1 25	1 35	1 10	1 25
" Lombard	1 20	1 25	1 00	1 30
" Damson, blue		1 00	1 10	1 30
Pumpkins, 3's			85	1 00
gallon	85	2 10	2 25	2 10
Raspberries, 2's	1 60	1 60	1 70	1 75
Strawberries, 2's	1 75	1 60	1 75	1 95
Succotash, 2's	1 25	1 25	1 15	1 10
Tomatoes, 3's	90	1 00	85	1 05
Lobster, tails	2 75	2 85	2 95	2 75
" 1-lb. flats	3 15	3 20	3 00	3 25
" 1/2-lb. flats	1 70	1 75	1 75	1 80
Mackerel	1 25	1 30	1 35	1 25
Salmon, sockeye, tails	1 30	1 50	1 35	1 40
" flats	1 45	1 65	1 50	1 60
" Horseshoe	1 35	1 55	1 52 1/2	1 65
" 1 to 4 cases	1 10	1 10	1 15	1 15
" Clover Leaf, tails	1 10	1 25	1 47 1/2	1 60
" " 10 " 25 "	1 10	1 25	1 47 1/2	1 60
" Clover Leaf, flats	1 10	1 25	1 47 1/2	1 60
" " 10 " 25 "	1 10	1 25	1 47 1/2	1 60
" Cohoes	1 10	1 10	1 15	1 15
Sardines, Albert, 1/2's	11 1/2	12	12 1/2	13
" " 1/2's	20	21	20	21
" Sportsman, 1/2's	11	12	12 1/2	12
" " 1/2's	20	21	20	21
" key opener, 1/2's	8 1/2	11	10 1/2	11
" " 1/2's	18	18 1/2	23	10
" P. & C., 1/2's		23	25	25
" " 1/2's		33	36	36
" Domestic, 1/2's		4	4 1/2	3 3/4
" " 1/2's		9	11	4
" Mustard, 1/2 size, cases				
50 tins, per 100	9 50	11 00	8 50	10 00
Haddies	90	1 00	1 15	90
Klipped Herrings	1 40	1 50	1 00	1 60
Herring in Tomato Sauce	1 30	1 50	1 55	1 60

CANDIED PEELS

Lemon, per lb	11	11 1/2	11	12
Orange, "	11 1/2	12	12	13
Citron, "	14 1/2	15	15 1/2	17

GREEN FRUITS

Oranges, Washington Navels, bx	4 75	5 00	3 75	4 00
" Valencia, ord. 420's		7 50	5 50	6 50
" " large 420's			9 00	7 00
" Sorrentos, per box	4 00	4 50		
" Messinas, per half box		2 00	3 50	4 00
Lemons, Messina, per box		3 50	4 25	3 50
Bananas, per bunch		2 00	2 50	1 50
Winter Apples, per bbl	3 00	3 50	2 50	2 00
Cocoanuts, per sack		3 75		3 00
Pineapples, each		10	18	20
Strawberries, per quart		11	14	16
Cherries, California, per case		2 50		
Tomatoes, per crate	4 00	4 50		

SUGAR

Granulated	\$4 70	\$4 88	4 65	4 75
Granulated, American			4 60	
Prize Lump, bbls. and 100-lb. bxs	5 70	5 68	5 1/2	6
" " in 50-lb. boxes	5 40	5 78		
Extra Ground Icing, bbls	5 30	5 78		
Powdered, bbls	5 05	5 60	5 1/2	6
Phonix	4 60	4 78		
Cream	4 60	4 78		
Extra bright	4 50	4 63	3 1/2	4
Bright coffee	4 40	4 53	3 1/2	3 1/2
Bright yellow	4 25	4 53		
No. 3 yellow	4 10	5 28	3 1/2	3 1/2
No. 2 yellow	4 05	4 24		
No. 1 yellow	3 95	4 11		

HARDWARE, PAINTS AND OILS

	Montreal, Quebec	Toronto, Hamilton	St. John, Halifax	Manitoba
Wire nails, base	\$3 20	\$3 20		3 20
Cut nails, base	2 85	2 85		2 85
Barbed wire, per 100-lb.	3 35	3 35	3 50	3 75
Smooth Steel Wire (oiled and annealed, etc.), base	3 20	3 20		
White lead, Pure	6 75	6 87 1/2		6 80
Linseed oil, 1 to 4 bbls., raw	7 1/2	7 1/2		80
" " boiled	7 6	7 6		83
Turpentine, single bbls	7 7	7 3		80

SYRUPS AND MOLLASSES

Syrups—				
Dark	1 3/4			
Medium	2	30	32	
Bright	2 1/4	35	37	34
Corn Syrup, barrel, per lb	2 3/4		2 7/8	36
" " 1/2 bbls.	2 5/8		3	38
" " kegs	3		3 1/2	
" " 3 gal. pails, each	1 40		1 50	
" " 2 gal.	1 10		1 20	
Honey			40	
" 25-lb. pails			1 00	
" 38-lb. pails			1 40	
Mollasses—				
New Orleans	25	35	23	29
Barbadoes, new		43		37
Porto Rico	40	43	38	42
Antigua		35		34
St. Croix				36

CANNED MEATS

Comp. corn beef, 1-lb. cans	1 65	\$1 75	\$1 60	\$1 60	\$1 70
" " 2-lb. cans	2 80	3 10	2 85	2 60	2 75
" " 6-lb. cans		8 25	8 25	8 75	9 25
" " 14-lb. cans	21 00	22 00	19 50	20 00	21 00
Minced callops, 2-lb. can		2 75	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	4 15	3 00	3 00	3 25
" 2-lb. can	6 00	8 00	7 00	5 80	6 00
English brawn, 2-lb. can		2 75	2 45	2 75	2 80
Camp sausage, 1-lb. can			2 50	2 50	
" 2-lb. can			4 00	4 00	
Soups, assorted, 1-lb. can		1 50	1 50	1 40	1 50
" 2-lb. can		2 45	2 20	2 25	2 30
Soups and Boull, 2-lb. can		2 50	1 80	1 75	1 80
" " 6-lb. can		5 85	4 50	4 25	4 50
Sliced smoked beef, 1/2's	1 70	1 65	1 70	2 00	
" " 1's	2 75	2 80	2 95		3 25

FRUITS

Foreign—					
Currants, Provincials, bbl.	4	4 1/2		4 1/2	5
" " 1/2 bbls.	4 1/2	4 1/2		5	5 1/2
" " 1/4 bbls.	4 1/2	4 1/2		5 1/2	5 1/2
" " cases	4 1/2	4 1/2	5 1/2	5 1/2	5 1/2
" " 1/2 cases	4 1/2	4 1/2	5 1/2	5 1/2	5 1/2
Patras, bbls				6	7
" " 1/2 bbls.				6	7
" " cases		5	5 1/2	6	7 1/2
" " 1/2 cases		3 1/2	3 1/2	6 1/2	6 1/2
Vostizzas, cases	3 1/2	4	6	7	8
Dates, new, boxes		4 1/2	4 1/2	6	6 1/2
Figs, 10-lb. boxes, per lb.	1 00	1 20	12 1/2	14	14
" 20 & 28-lb. boxes, per lb.			14	18	
" Mats, per lb.			13		
" Naturals, per lb.			13		
" 1-lb. glove boxes			13		
Prunes, California, 30's		11	10	10	12
" " 40's		10	8	8 1/2	9
" " 50's		8 1/2	7 1/2	7 1/2	8 1/2
" " 60's		8	7	7 1/2	8
" " 70's		7 1/2	6 1/2	7	7 1/2
" " 80's		6 1/2	6 1/4	6 1/4	7
" " 90's		7	6	6	6 1/2
" Bosnia, A's			8 1/2	9	
" " B's			7 1/2	8	
" " U's			6 1/2	7	
Raisins, Fine off stalk		5 1/4	6 1/2	8	
" Selected		7 1/2	8	6	7
" " in layers			8 1/2	6 1/2	7
Layers		8		7	7 1/2
" Malaga, 3-crown		8		7	
" Sultanas	10	12	10	15	10
" California, 3-crown	7 1/2	8	8 1/2	9	7 1/2
" " 4-crown		9	9 1/2	10	8 1/2
" " seeded, 3-cr.				11 1/2	10
" Malaga, Lon. layers	1 50	1 60	1 75	1 65	1 75
" Black baskets		1 90	2 00	1 80	1 90
" Blue baskets		2 00	2 25	1 90	2 25
" Dehesa clusters		3 00	3 25	2 75	3 00
" Royal clusters		3 00	4 00	3 50	4 00
" 1/2 flats black baskets		90		75	
" 1/2 flats blue baskets				85	
" 1/2 flats Dehesa				1 00	

Dry Salted Meats—

Long clear bacon		8 1/2	8 1/2	
Smoked meats				
Breakfast bacon		13	11	11 1/2
Rolls		9	10	9
Hams	12	14	12	13
Shoulder hams		10	9 1/2	8
Backs		12	13	
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	17 00	18 50	16 00	16 50
" " short cut	17 00	20 00	17 00	16 00
Clear shoulder mess		14 00	14 00	14 50
Plate beef	13 50	18 00	12 00	14 50
Lard, tierces, per lb.		9	8 1/2	9
Tubs		9 1/2	8 1/2	9 1/2
Pails		9 1/2	9	9 1/2

PROVISIONS

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

CANADA'S CANNED FISH

- Sardines, all grades
- Oval Kippered Herring
- Oval Kippered Haddies
- Scallops
- Clams
- Clam Chowder

Every Tin Guaranteed

Order from your wholesale grocer.

JOHN SEALY, St. John, N. B.

Just Arrived

Full assortment of

Crosse & Blackwell's Goods.

WARREN BROS. & CO.

Wholesale Grocers. TORONTO.



MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 88 Grey Nun St., Montreal

COFFEE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
Green—				
Mocha	24	25	25	30
Old Government Java	27	22	25	30
Rio	10	9 1/2	12 1/2	13
Santos		10 1/2	15	
Plantation Ceylon	29	26	30	31
Porto Rico		22	25	24
Gautemala		22	25	24
Jamaica	18	15	20	18
Maracaibo	18	13	18	15

NUTS

Brazil		13	8 1/2	9
Valencia shelled almonds	25	30	22	25
Tarragona almonds	13	14	13	15
Formegetta almonds		13		
Jordan almonds	27	35	40	
Peanuts (roasted)	6 1/2	8	9	10
" (green)	5 1/2	7	7	9
Cocoanuts, per sack	3 00	3 75	3 50	4 00
" per doz.		60	60	70
Grenoble walnuts	13	14	14	9
Marbot walnuts	10	11	10 1/2	9
Bordeaux walnuts			9	9
Sicily filberts	10	11	10	10
Naples filberts			10	11
Pecans	12	15	10	11
Shelled Walnuts	17 1/2	14 1/2	23	25

SODA

Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 85	2 00
Sal soda, per bbl.	70	75	80	90	85	90
Sal Soda, per keg	95	1 00		1 00	95	1 00
Granulated Sal Soda, per lb.				1		

SPICES

Pepper, black, ground, in kegs, pails, boxes	16	18		18	14	15
" " " in 5-lb. cans	14	17		19	15	18
" " " whole	15	17		19	12	18
Pepper, white, ground, in kegs, pails, boxes	26	27	22	25	24	26
" " " in 5-lb. cans	25	26	22	26	20	22
" " " whole	28	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	25	24	25	20	22	20
" " best	28	26	30	25	30	28
Allspice	10	15	18	18	16	18

WOODENWARE

Pails, No. 1, 2-hoop	1 90			1 90		1 90
" " " 3-hoop	2 05			2 05		2 05
" " " half, grained	1 75			1 75		1 75
" " " quarter, jam and covers	1 45	1 20	1 45		1 45	
" " " candy, and covers	2 70	3 20	2 70	3 20		3 20
Tubs, No. 0	11 00		11 00		11 00	
" " " 1	9 00		9 00		9 00	
" " " 2	8 00		8 00		8 00	
" " " 3	7 00		7 00		7 00	

PETROLEUM

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba and B.C.
Canadian	18	19 1/2		
Sarnia water white		19 1/2	17 1/2	
Sarnia prime white			16 1/2	
American water white	21 1/2		18 1/2	21
Pratt's Astral (barrels extra)			18 1/2	

TEAS

Congou—Half-chests Kalsow, Morning, Paking	18	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17 1/2	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted extra firsts	42	50	42	50		
Cases, small leaf, firsts	35	40	35	40		
Half-chests, ordinary firsts	22	33	22	33		
Half-chests, seconds	17	19	17	19		
" " thirds	15	17	15	17		
" " common	13	14	13	14		
Pinganeys—						
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40
" " seconds	16	19	16	19		
Half-boxes, firsts	28	32	28	32		
" " seconds	16	19	16	19		
Japan—						
1/2-chests, finest May pickings	38	40	38	40		
Choice	32	36	32	36		
Finest	28	30	28	30		
Fine	25	27	25	27		
Good Medium	22	24	22	24		
Medium	19	20	19	20		
Good common	16	18	16	18		
Common	13	15	13 1/2	15		
Nagasaki, 1/2-chests Pekoe	16	22	16	22		
" " Oolong	14	15	14	15		
" " Gunpowder	16	19	16	19		
" " Siftings	7 1/2	11	7 1/2	11		

RISE, SAGO, TAPIOCA, MACARONI

Rice—Standard B.	\$ 25	\$ 40		\$ 25	\$ 40
Patna, per lb.	4 1/2	5	4 1/2	5	6
Japan	4 1/2	5	5 1/2	6	6
Imperial Seta	4 1/2	5	4 1/2	5	6
Extra Burmah			4 1/2	4 1/2	5
Java, extra		5 1/2	6	6 1/2	7
Sago	3 1/2	4	4	4 1/2	5
Tapioca	5 1/2	5 1/2	4 1/2	5	6
Macaroni, dom'ic, per lb, bulk	5	5	5	5 1/2	6
" " imp'd, 1-lb. pkg., French	8	12	8	10	
" " " Italian	8	10	11	13 1/2	

FIRE FIRE FIRE

All goods **damaged** or supposed to be damaged by the fire opposite our stores on Sunday morning, the 27th May, have been delivered to the Insurance Companies to be sold for their account.

Our customers and the trade may rest **assured** that they will not be exposed to get any damaged goods from us.

L. CHAPUT, FILS & CIE.,

Wholesale Grocers and
Tea Importers.

— MONTREAL.

A GOOD PROGRAMME OF SPORTS.

THE programme prepared by the sports committee of the Toronto Retail Grocers' Association for the association's annual picnic at Cobourg, Ont., on July 21, is a good one, notwithstanding the fact that there will not be, as in former years, a baseball match.

Provision has been made for a quit match and a tug-of-war between representatives of the wholesale and the retail trades; a two mile bicycle race on the Cobourg track between teams from the city travelers' association and the grocers' association; an obstacle race (for which there is a specially good field in the Cobourg grounds); a greasy pig chase, if the necessary porker can be secured; a sack race; a despatch race, to be run by teams of five or six men stationed at intervals around the race track and the usual running races for men, boys and girls. It has been decided not to have ladies' races this year. The ladies' guessing contest, however, which excited so much interest last year, will again be a feature this summer.

The reason why it has been decided not to have the baseball match is the lack of time. The programme of sports as arranged will probably fill in the day pretty well. The ball match will be played at the Island some Wednesday afternoon for prizes donated from the picnic funds. This will probably be more satisfactory to the ball players, as they will thus be able to play a full nine-innings game.

LOANS BY BANKS TO MERCHANTS

The members of the Canadian Manufacturers' Association have been watching the banking bill which is now under consideration by Parliament. This is evident from the improvements they would like to see made in it.

At a meeting of a committee of the association on Tuesday a recommendation to Parliament was drawn up to the effect that banks should be compelled to register loans advanced to business men on the strength of goods held in stock. Because this is not now done, much money has been lost to manufacturers and wholesalers.

SALMON CANNING INDUSTRY.

A report by Mr. W. W. Stumbles, British Columbia agent of the Marine Department, who made a full and exhaustive inquiry into the salmon canning industry at the request of Sir Louis Davies, was laid upon the table of the House on Monday. Mr. Stumbles makes a number of recommendations, based upon the investigations which he made, having reference to the

conditions upon which fishermen's licenses should be issued and relating to the close season for salmon. The report contains some interesting information about the salmon canning industry. In 1899, the American canners, not including Alaska, put up about 871,500 cases of different kinds of salmon, and over 500,000 cases of sockeyes.

The British Columbia canners last year packed about 364 000 cases of sockeyes on the Fraser river. Some of the white men in the canneries received salaries, but most of the work of packing the fish is done under contract with several large Chinese firms, who make these contracts, employing largely Chinese labor and Indian women to clean the fish. Mr. Stumbles recommends a liberal expenditure in connection with fostering and extending the salmon industry.

CODFISH CURING.

THERE is an agitation going on in the fish trade for dry salting instead of pickling fish intended for foreign markets. From the latter had come complaints regarding the cure of fish. The St. John's, Newfoundland, exporters have given the matter consideration and have issued the following in a circular intended to reach every fisherman on the Island, and signed by Baird, Gordon & Co., Bowring Bros., Baine, Johnstone & Co., Bishop & Monroe, Job Bros. & Co., Charles W. H. Tessier, A. Goodridge & Sons, James Ryan and Harvey & Co.:

"Year by year our codfish is confronted with most keen competition by the carefully-handled produce of France, Norway and Iceland, and, while it is admitted that in point of quality as food nothing comes up to Newfoundland codfish, on the other hand it is true that as regards cleanliness and care in handling some of our produce has not kept pace with the improved cure of other countries.

"Washing, splitting and proper salting are essential, but, in addition to this, the trade believe that many objections and claims are made on account of an extensive system of pickling (as distinguished from salt-bulking) fish, which is practised in several of our fishing centres.

"It may be argued that to the eye pickled fish is equal to salt bulk fish, but no one will contend that as an article of food it can compare with the other.

The trade, therefore, in drawing attention to this serious state of affairs, is compelled to give notice that pickled fish will not be hereafter received as merchantable. All fish to pass as merchantable must be split to the tail, and round tails are not merchantable fish."

COFFEE MARKET STRONG.

CONTRARY to the belief of the majority of the trade the tendency of prices for coffee latterly has been towards a higher basis, and with this advance has come a gradual improvement in business, as the interior trade, which has been holding off for several months, has largely depleted its stocks and is beginning to show more of a disposition to buy.

The fact that the market is on the eve of the new Brazil crop coming on offer is having its influence with many of the trade, making them sceptical of an advance at this season of the year being permanent, they being of the opinion that as the crop begins to arrive freely at Rio and Santos, which should be within the next 30 days, prices will react. Believers in the market, however, appear to have several sound theories to advance showing why the tendency of prices for the present should be gradually upward.

It is quite generally admitted that the trade has been holding off awaiting for the marketing of the coming crop to obtain coffee at what they believed would be lower prices, and the fact that the United States visible supply has dropped to 850,000 bags can be taken as proof of this statement. The argument is, consequently, advanced that when the new crop coffee does arrive at Rio and Santos, there will be sufficient competition in the demand resulting from the policy of procrastination that has been shown by buyers to absorb offerings on a steady basis of values.

The yield of the coming Brazil crop is also a factor that will have an important bearing on the future course of prices, and the impression has appeared to be growing latterly that the coming crop will prove to be a smaller one than the present crop, which will barely reach 9,000,000 bags, or, 1,500,000 to 2,000,000 bags less than the maximum estimates given out last August and September. Another fact that is having its influence in favor of higher prices is the advancing tendency to the rate of sterling exchange in Rio, and advices received from Rio say that the indications are that the advance will be permanent.

As the rate of sterling exchange advances the milreis prices decline; consequently, should the present prices for coffee in the consuming markets be maintained, say, in the neighborhood of 8c. for Rio No. 7, the Brazil planter will receive very little more milreis price than last year, when Rio No. 7 sold in the neighborhood of 6c. in the New York market; this is due to the fact that the rate of sterling exchange in Rio last year was around 8 to 8 1/4 d., whereas now it is above 9d. and advancing.—New York Journal of Commerce, June 2.

James Turner & Co. are in receipt of an invoice of "Shell" brand castile soap in boxes. Every box is paper lined, and the quality of the soap is exceedingly fine.

IMITATION NUTMEGS.

GENUINE nutmegs are now being mixed with artificial ones.* These are such good imitations that the most experienced grocer may be deceived by them. They are prepared by compressing a mixture of nutmeg powder and earthy matter in a mould, the nutmegs employed being damaged or of inferior quality. The false nutmegs may be recognized by the following characters:

1. By cutting or scraping the nut the absence of all vegetable structure is at once noticeable.
2. Treated with boiling water for three minutes, the false nuts become softened and fall into powder on pressure.
3. The false nuts contain from 11 per cent. to 18 per cent. of total mineral matter (ash). Genuine nutmegs contain only from 2 to 3 per cent. of ash.
4. The false nutmegs are, as a rule, heavier than the genuine ones.

The dimensions and the shape of the false

nutmegs are closely similar to those of the genuine ones. The same marks and depressions are observable on each. A whitish powder which is rubbed into the hollows formed by the marks and depressions brings out these characters, and further contributes to giving to the false nutmegs a genuine appearance. An imperfection in the shape is, however, clearly noticeable in the false nutmegs. A slight ridge surrounds the nutmegs, and clearly shows the joint of the two parts of the mould which has been used to make them.—British Food Journal.

AUCTION FRUIT SALES.

The fruit season is now fairly-well opened, and, with continued warm weather, trade will no doubt increase. The feature of the trade this week at Montreal was the arrival of the first two cars of Californian fruit this year, of which one was consigned to John T. McBride & Co. and one to The Montreal Fruit Exchange. These two cars were offered for sale on Tuesday afternoon at

The Montreal Fruit Auction Co.'s rooms. The attendance of buyers was large, and, it being the first Californian fruit, bidding was keen and good prices were realized. Apricots sold at from 80c. to \$1.40 per box; peaches, \$1.65 to \$2.10, and plums, \$2.05 to \$3.05. A round lot of pineapples sold at from 4 to 7 3/4 c. each. One half-car of cabbages brought \$1.60 to \$1.85 per crate; beans sold at \$1.60 to \$1.65 per basket; cucumbers at \$2.80 to \$2.85 per crate; beets in a wasty condition sold at \$1.10 per crate, and tomatoes at \$3.60 to \$3.80 per crate.

On Monday morning, three cars of berries were sold at the depot at prices ranging from 10 to 13c. per quart.

BUSINESS TRIP TO THE COAST.

Mr. Robert Greig, Toronto, left on Monday last for an extended business trip to the Coast, visiting the principal trade centres en route. He expects to be absent about four months.



**CARR & CO'S
BISCUITS**

You want a line of Imported Biscuits to complete your stock.

We will bring you out assorted cases.

Dominion Agents:

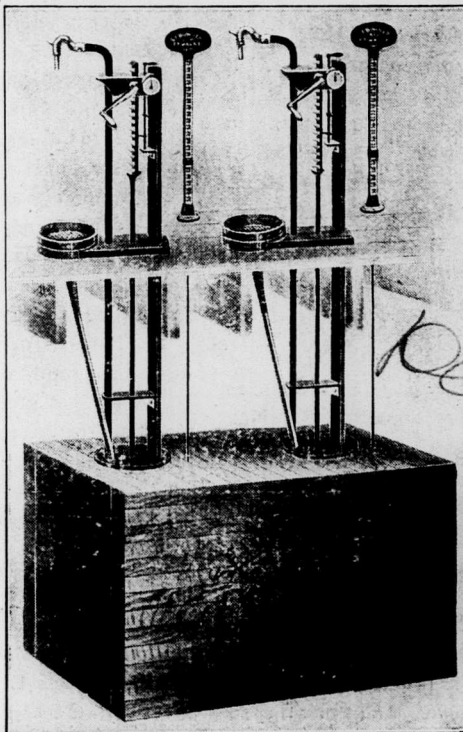
Frank Magor & Co.,
16 St. John St., Montreal.

For British Columbia:

C. E. JARVIS & CO.,
Vancouver, B.C.

A Grand Manan, N B., correspondent writes that no herring are reported in the waters of that district, whereas years ago they were supposed to be in inexhaustible numbers, pursuing their food, the shrimp, in common with the pollock. For some unexplained reason, up to the present time the off-shore herring has been for a number of years a failure, both off this island and the Nova Scotian coast. Fishermen attribute this failure to various causes, but the most probable is the immense consumption of small herrings in the sardine industry.

WHAT'S IN A NAME?



Well, that depends upon whose name it is, and in what connection it is used. If the name is

"BOWSER"

and it is used in connection with

Self-Measuring Oil Tanks

it stands for everything that is best and up-to-date in that line. Let your eyes rest upon the accompanying picture. It shows a triumph of inventive genius and mechanical art. It represents years of patient toil and laborious experiment.

It is the

BOWSER DOUBLE BASEMENT OIL TANK

Designed to handle two grades of oil. The Pumps measure gallons, half-gallons and quarts. The Anti-Drip Nozzles prevent all drip and spatter. The Dial Discharge Registers register each quantity pumped. Tanks of galvanized steel, cased in strong, substantial cabinets. The best that money and skill can produce. These are some things the name "BOWSER" stands for. Our catalogue tells more. It is yours for the asking.

S. F. BOWSER & CO., P.O. Box 561
TORONTO, ONT.
Factory: Fort Wayne, Ind.

PROFITS AND HOW THEY ARE MADE.

THE following, prepared from data compiled by a retail grocer, recently appeared in an English trade journal:

1. Tea pays 16 per cent. Stock turned over eight times annually. (No proprietary tea.)

2. Coffee and cocoa together (the cocoas, of course, are chiefly proprietary), 21 per cent. Stock turned over twice to three times.

3. Sugar, 22 per cent. Stock turned over 10 to 12 times. Sugar with us is very much more profitable than tea; we sell much more at 2½d. per lb. than at 2d.

4. Biscuits, 11 per cent. Stock turned over seven times. According to the price we sell at we ought to get 15 to 17 per cent. If I did not know better, I should believe I was getting that.

5. Jam, 25 per cent. Stock turned over twice only.

6. Fruit, dried and in tins, 15 per cent. Stock turned over about three times. We do a large trade in tinned fruits, of which we find it necessary to hold large stocks.

7. Green fruit, 14 per cent. Stock turned over about 20 times. Green fruit is a very small department with us. I have never made such a high percentage before. It usually runs at 10 to 12 per cent. in the winter six months, and only 4 per cent. in the summer six months. Yet, we sell at prices showing from 20 to 25 per cent. Practically, green fruit is not a very profitable trade because of the great waste, particularly in the summer. Few grocers realize this.

8. Soap and candles, 21 per cent. Stock turned over three or four times.

9. Grocery sundries (i.e., all small articles not included in above departments which are eatable), 30 per cent. Stock turned over about twice.

10. Household sundries (all small articles not eatable), the same as No. 9.

This concludes the "grocery side." The average of the grocery side is 19 per cent. profit, and stock turned over as a whole seven times per annum.

Now we come to the provision side:

11. Bacon, 11 per cent., and stock turned over every fortnight (i.e., we hold a fortnight's stock), or, say, 26 times in the year. This is an unusually good percentage. It has been as low as 7 per cent., and is usually 9 per cent. Although our working expenses are 10 per cent. on our whole turnover, I am of opinion that bacon pays at 9 per cent. We turn over our stock as a whole eight times in the year. Bacon is turned over 26 times—nearly four times as often. Then working expenses are only

about 3 to 3½ per cent. on the turnover of bacon. So that a profit of 9 per cent. on the turnover pays very well.

12. Hams, 13 per cent. Stock turned over five or six times only. Not so profitable as bacon at 9 per cent.

13. Cheese, 7 per cent. only. Stock turned over eight or ten times. This is very bad. Cheese has been the most unprofitable article on the provision side during the last six months. It is usually about 10 per cent., and occasionally as much as 15 per cent.

14. Salt butter, 10 per cent. Stock turned over twelve times. This is not quite so good as usual.

15. Fresh butter, 8 per cent. Stock turned over every week. This is not so good as usual. We get 2d. a pound on fresh butter, which ought to show 13 per cent.

16. Provision sundries, 17 per cent., and stock turned over nearly twenty times. It is usually 20 per cent., but lard has been dear lately.

17. Tinned meat and fish, 26 per cent. Stock turned over barely twice in the year. No better in practice than fresh butter at 8 per cent.

18. Sauce and pickles (including vinegar), 28 per cent. Stock turned over twice.

19. Wine and spirits, 20 per cent. Stock turned over nearly three times.

Average of provision side, 14 per cent., and stock turned over nine times in the year. This is as profitable as groceries at 19 per cent., and stock turned over only seven times.

20. Paper. An "expense," and allowed for in calculating above percentages.

Average of grocery and provision sides together, 16 per cent., and stock, as a whole, turned over eight times in the year.

THIS IS NOT A JOKE.

Many a man has made a fortune through judicious advertising. Take two men starting in business at the same time. One uses all the money he makes in living well, and sometimes even extravagantly. The other invests all the surplus cash that he can lay his hands on in advertising here, there, and everywhere that he thinks will attract public notice. What is the result? The man who advertises has crowds flocking to his shop to see the beauties of the advertised goods, and as the public begin to run, so will they continue from sheer force of habit. The first shopkeeper will, in the meantime, be sitting, unthought of and uncared for, aghast at the crowds which daily throng the counters of his competitor, and bitterly

bemoaning the bad luck which has followed his own venture into trade. Yet he has no one to blame but himself.—Chauncey M. Depew in New York Journal.

ANTIQUITY OF THE GAELIC LANGUAGE.

THE following has gone the round of the press in the Old Country seeking an author. Perhaps some reader of this paper can supply the name:

Before Apollo had a flute,
More than a hundred year,
Macgregor played his ain bagpipes,
His Heelant clans to cheer.
He had a boat, too, of his naime,
Made oot o' Heelant wud,
Which saved the Macgregor's freens
Frae droonin' at the flood.

For you must know the Gaelic tongue
Was spoken in Glen Eden,
And Adam wrote his Heelant sangs
The time his sheep were feedin',
And Mrs. Adam's name was Grant,
She came from Abergeldy;
She was a poetess, and wrote
"The Brisks o' Abergeldy."

Moreover, too, old Tubal Cain—
His name was Dougal Dhu,
But was misprinted in the book
When the printer had g'it fou—
He was a blacksmith till his trade,
And made the first claymore;
He also made the coat o' mail
That Noah's father wore.

And furthermore, 'tis gospel truth,
He did invent the bell,
Because, you see, he sold a dram,
And needed it himsel'.
Young Donald Vulcan served his time
With this same Dougal Dhu—
Five years he shoed Macgregor's horse,
And Dougal's bellows blew.

Now, "Noah" is a Grecian word
In Gaelic it's "Macpherson";
He instituted Heelant games
Just for his naime diversion.
MacCallum Mohr, his son-in-law,
Was Lord, Duke of Argyll;
His mother's name was Janet Gunn,
A sister of King-Coil.

And Samson, too—that's more of Greek—
His name was Gilderoy;
He felled a bullock with his neive
When he was just a boy
They took him off to Stirling gaol,
They little kent his might,
He walked off with the gates and all
At the dead hour of night.

And furthermore, our Heelant chiefs
Have all got pagan names,
Such as Achilles—bless my soul—
The more's the burning shame.
Fingal was Ajax, or the like,
Ossian they made a Spartan;
Macgregor was—who can tell what—
'Twas something about tartan.

There's no use talking about Greek,
It's just a kind of gabble,
A portion of the Gaelic tongue
Spoiled at the 'Toor o' Babel.
The Greeks, yo' see, were not a clan,
Although of the same bone;
But just a sort of laboring men
That carried bricks and stone.

For instance there's the "Illad" noo,
It's ruined altogether;
'Twas first wrote in the Gaelic tongue
By Homer in Balquhner,
The Greeks they got it at the last,
And spoiled it as you see,
Then swore that Homer was a Greek—
A most tremendous lee.

And no doubt you would like to know
Where fair Glen Eden stood;
Och hone, it was the bonnie place
Before the awful flood.
Awell, 'twas just in Inverness,
Some say 'twas in Argyll;
There's no use fetchin' 'boot a word—
'Twas the Heelands all the while.

CEYLON AND INDIAN
BLACK AND GREEN
TEAS.

RICH
PURE
STRONG

The three strongest selling points attainable.

Absolutely no adulteration, coloring matter or impurities of any kind.

The same to-day, tomorrow and every day.

Experts and connoisseurs pronounce them the acme of perfection.

BUY THEM.

SELL THEM.

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

WM. RIVINGTON, general merchant, Carp, Ont., has assigned to Wm. A. Cole, Ottawa. The creditors meet at Mr. Cole's office to-day (Friday).

Dickson, Wright & Co., general merchants, Truro, N.S., have suspended.

Lamarche & Benoit have been appointed curators of E. Wodon, general merchant, Kildore, Que.

James T. Blair, baker and confectioner, Alexander, Man., has assigned to Fred J. Nixon, Winnipeg.

A meeting of the creditors of Abbe J. Cassidy, general merchant, St. Antoine, Que., will be held on June 9.

Wm. T. Harbottle, grocer, Cardinal, Ont., has assigned to George A. Dana. The creditors meet to-day (Friday).

A meeting of the creditors of F. H. Yemen & Co., general merchants, Honeywood, Ont., will be held to-day (Friday).

PARTNERSHIPS FORMED AND DISSOLVED.

Bergeron & Martel, grocers, Etchemin, Que., have dissolved.

Morrison & McInnis have registered partnership as general merchants in Sydney, N.S.

Provost & McDuff have registered partnership as grocers at St. Henri de Montreal, Que.

Eden & Strachan, bakers and confectioners, Aylmer, Ont., have dissolved; John Strachan continuing.

Wood & McBeath, general merchants, Sydney, N.S., have registered a new co-partnership.

Aaron F. Campbell and G. Barton Nixon have registered partnership under the style

of Campbell & Nixon, general merchants, Hartland, N.B.

Sophie Paquit has registered as proprietress of Daniel Beaucage & Co., general merchants, St. Alban, Que.

Girard & Labonte, commission flour dealers, Montreal, have dissolved, and Joseph A. Labonte has registered as sole proprietor.

Wm. S. and A. H. B. Macgowan have registered as proprietors of W. S. Macgowan & Co., general merchants, New Westminster, B.C.

Layton Bros. & Co., general merchants, Great Village, N.S., have dissolved, and a new partnership has been registered by Fulton & Layton.

SALES MADE AND PENDING.

J. G. Davidson, general merchant, Kilmaurs, Ont., has sold out.

T. A. Foster, general merchant, Bridgetown, N.S., is selling out.

The stock of James Downs, baker, etc., Hamilton, Ont., has been sold by the sheriff.

The business of Oxner & Duff, general merchants, Bridgewater, N.S. is advertised for sale.

The stock of the estate of T. F. Robinson & Co., general merchants, West Lorne, Ont., has been sold.

The stock of George G. Rebagliati, general merchant, Lytton, B.C., is advertised for sale by tender.

Mrs. Joseph Verville, general merchant, St. Jean des Chaillons, Que., has sold her stock and book debts at 59c. on the dollar.

CHANGES.

Hartman & Co., produce dealers, Victoria, have retired from business.

Roger, Alain & Co. have registered as grocers in Quebec.

H. L. Salmon, tobacconist, Vancouver, has closed his Hastings street store.

C. S. Stewart, general merchant, Harrow-smith, Ont., is retiring from business.

Endacot & Co., general merchants, Corbetton, Ont., have sold out to Thomas Pizer.

John Dillworth, grain and commission dealer, High Bluff, Man., has retired from business.

Mrs. Labelle has registered as proprietress of R. Labelle, general merchant, Farnham, Que.

L. Fox, provision dealer, Swan River, Man., have been succeeded by Fox Bros., who are adding groceries.

Alice Andotte has registered as proprietress of Boulanger & Cie., general merchants, Chaudiere Junction, Que.

Mrs. Joseph Pare has registered as proprietress of Joseph Pare & Co., flour and grain dealers, St. Louis de Mile End, Que.

FIRES.

A. W. Brown, grocer and baker, St. Martin's, N.B., has been burned out.

The storehouse of R. F. Lattimore, grain dealer, Dunnville, Ont., has been burned; insured.

The sawmill of H. Bartholomew, general merchant and miller, Vanessa, Ont., has been burned.

Tennent & Burke, grain dealers, etc., Chatham, Ont., have been partially burned out; insured.

DEATHS.

Isidore Charbonneau, cigar and fruit dealer, St. Henri de Montreal, Que., is dead.

—THE DEMAND FOR—

REGISTERED
Bow Park
BRAND
HAMS

is rapidly increasing, and grocers will find them "easy sellers."

They are largely advertised and are giving perfect satisfaction.

WRITE US FOR PRICE LIST.

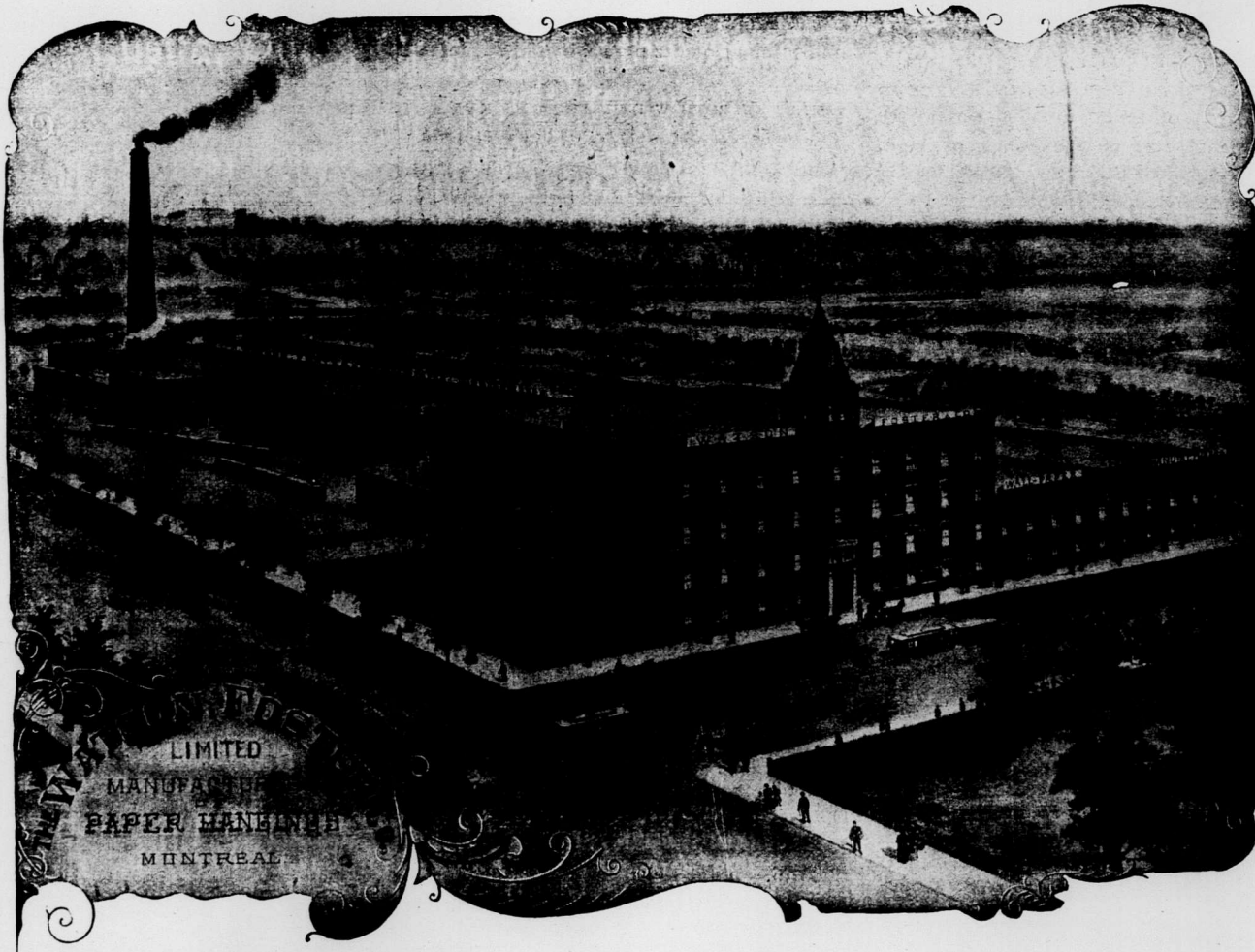
THE BRANTFORD PACKING CO., Limited,

REGISTERED
Bow Park
BRAND
BACON

BRANTFORD, ONT.

Wall Paper Works

.... OF



THE **WATSON, FOSTER CO., LIMITED**

MONTREAL, CANADA,

WHO, WITH A CAPACITY OF 70,000 ROLLS PER DAY,
UNEXCELLED EQUIPMENT AND RESOURCES, PRODUCE
THE LARGEST LINE IN THE WORLD OF ORIGINAL
AND EXCLUSIVE DESIGNS—ARTISTICALLY COLORED.

SEE OUR PARIS EXHIBIT

CANADIAN BUILDING
FACING MAIN ENTRANCE.

FOREIGN CORRESPONDENCE INVITED.

GOLDFIELDS OF NEW ONTARIO.

THE result of recent developments in the New Ontario goldfields is something phenomenal, and, as soon as the inevitable European capital commences to flow in this direction for their development, cannot fail to have an important effect on the world's gold supply.

A prominent South African, who has lately reported upon them for the Central Canada Chamber of Mines, has stated without reservation that they are destined to become the most productive in the world, covering such an immense territory, some 350 by 150 miles in area, and the phenomenal size of the bodies of high-grade ore.

No known goldfield is so

EASY OF ACCESS,

and in so close proximity to the European centres of population and capital, and in comparing them with the enormously-productive African mines from \$9 ores extracted from 10-foot reefs bodies, by shafts averaging 3,000 feet in depth, the advantage is greatly in favor of Canadian ores, which are infinitely higher grade, and will undoubtedly lead to surprising results in the near future.

There is no doubt whatever that the mines of Central Canada are

GREATLY SUPERIOR

to any yet known in South Africa as regards extent, size of ore body, and grade of ore. The conditions and facilities for economical working are also greatly in their favor owing to low cost of labor, abundance of water power, cheapness of provisions, accessibility through regular railway communication in all directions, and the important fact that the reefs are payable from the surface with appliances requiring not more than one-tenth the cost required for equipping the deep mines of South Africa, superior results can, without doubt, be achieved.

THE CAPITALISTS OF EUROPE

are now beginning to turn their attention in this direction, brought about by the phenomenal extraction of a few mines with no equipment that can in any way compare with the modern appliances in vogue elsewhere; in fact, the only comparison which could adequately convey a correct idea of the primitive appliances hitherto in use in New Ontario is to compare a steam dredge excavator to a barn door fowl scratching in a farmyard. The conditions for economical working cannot be equalled in any known gold field in the world.

The quartz lodes being in the primary rocks, are unique, for never before in any part of the world has it been possible to mine in such

ANCIENT GEOLOGICAL FORMATION
as the Eozoon Canadina (Dawn of Life) so

close to the original matrix of the precious metal, which, had it not been for the violent glacial erosion of prehistoric ages, would now, as elsewhere, be some thousands of feet under the present surface. This erosion can be clearly traced by the chain of lakes extending from the northwest through the continent and ending in the great lakes of Superior and the St. Lawrence, commencing with the gold fields of Klondyke and Alaska, the whole path of which has been channelled out to the Laurentian rocks and primary quartz matrix by these colossal glaciers.

MILES IN BOTH WIDTH AND THICKNESS, and inconceivable weight. They are, therefore, of the most permanent character, and will prove far more important to Canada than any alluvial field no matter how productive it may be for the short period of its existence.

Astonishing assay returns are general, ranging from \$50 to as high as \$2,000 to the ton, mostly from surface prospects. The reefs are exceedingly wide, ranging up to 200 feet on the outcrop, but, at present, excepting in a few instances, nothing more than mere surface prospecting has been done.

A year ago, the Government reported only some 2,000 men working on the goldfields; now, there are over 10,000, and, as an indication that the field is likely to prove

PERMANENT AND PROFITABLE,

to those interested, it may be observed that the output from the only four mines actually working, and these with most primitive appliances, are as follows: The Mikado \$286,680; the Sultana, \$413,000; the Olive, \$63,000, and the Regina, \$86,000

The indications clearly justify the opinion that this goldfield will, in the near future, become one of the most important industries of the Dominion of Canada and a great factor in her future prosperity.

TO CONCENTRATE DEBTS.

It has always been our opinion that a business man should, so far as he possibly can, concentrate his debts.

It is far better to owe two men \$1,000 each than 1,000 men \$2 each. Much discomfort, annoyance, and, at times, even disaster, has been brought about by scattering too much what one owes. It is far from pleasant and comfortable to have a dozen debtors hounding you all the time for funds and looking up your commercial standing to ascertain how you stand.

Better owe one man all you owe, and keep that man thoroughly posted on your condition. All others will then believe that, as you are asking no credit, you are in good financial shape.—American Investments.

SMOKING**TOBACCO**

POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

EMPIRE
TOBACCO
CO., Limited

Granby, Que.



Summer Weather brings a demand for Summer goods.

KEEN'S Oxford BLUE

is used largely in Summer.

Your customers want the OXFORD and not that other kind.

Current Market Quotations for Proprietary Articles

June 7, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	75
" 3, in 4 "	40
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 3 doz. in case	per doz 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
JERSEY CREAM BAKING POWDER	
size, 5 doz. in case	40
size, 4 doz. in case	75
" 3 "	1 25
" 1 "	2 25
OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 30
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only 1/2 and 1 doz. cases	9 00



BLACKING

P. G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 "	4 50
" 8, 3/4 "	7 50
" 10, 1 "	8 25
" 10, Jet Enamel.	8 25

CARR & SONS.

per gross	
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

SHOE POLISH.

HENRI JONAS & CO. Per gross	
Jonas'	\$9 00
Frontoms	24 00
Military dressing	29 00

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box.	0 17
Reckitt's Square Blue, 5 box lots.	0 16

BLACK LEAD.

Reckitt's, per box.	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

OORN BROOMS

BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings	0 10
" " B, 4 strings	0 10
" " C, 3 strings	0 10
" " D, 3 strings	0 10
" " F, 3 strings	0 10
" " G, 3 strings	0 10
" " I, 3 strings	0 10

BISCUITS.

PEEK, FRENCH & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.

Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.	
Mushrooms, Rionel	\$14 75
1st choice Duthell	17 50
1st choice Lenoir	18 50
extra Lenoir	20 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S.

HENRI JONAS & CO.	
Moyen's No. 2	\$9 00
" No. 1	10 50
1/2 Fins.	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & CO.	
1/4 Trefavennes	\$9 00
1/4 Rolland	9 50
1/4 Delory	10 50
1/4 Club Alpsins	11 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities.	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35 1/2
TODD HUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/4's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	1 40

Chocolate—	
FRY'S.	per lb
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24

Cocoa—	
Concentrated, 1/4's, 1 doz. in box.	2 40
" 1/2's	4 50
" 1 lbs.	8 25
Homeopathic, 1/4's, 14 lb. boxes	0 30
" 1/2 lbs. 12 lb. boxes	0 30

JOHN P. MOTT & CO.'S.	
R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 25
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes	0 25
Royal Navy Chocolate, 12 lb. boxes	0 30
Mexican Vanilla Chocolate, 12 lb. bxs	35

CHEESE.	
Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Paragon—Large size, per doz.	8 25
Medium size	4 50
Small size	2 40
Individual size	1 00

COFFEE.	
JAMES TURNER & CO.	per lb.
Mecca	0 34
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2



BOSTON Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,
LIMITED
HAMILTON.

The Auer Gasoline LAMP 100 Candle Power.

SATISFACTION GUARANTEED
OR MONEY REFUNDED.

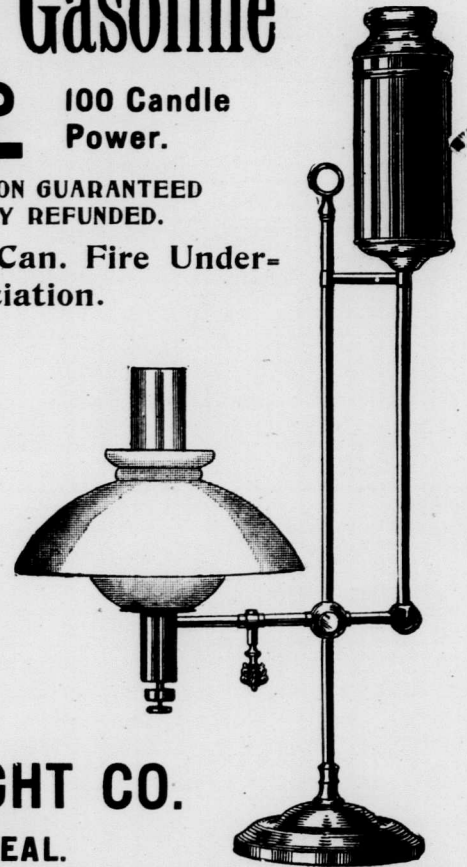
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writers' Association.

SEND
FOR
CATALOGUE.

No. 1 \$7.50

5 STYLES

AUER LIGHT CO.
MONTREAL.



DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

TODHUNTER MITCHELL & CO.'S	
Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

CLOTHES PINS.

BOECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 75
4 doz. packages (12 to a case)	0 90
6 doz. packages (12 to a case)	1 20

EXTRACTS.

P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.	\$6 00
4 oz. "	4 00
8 oz. Plain bottles	5 00
4 oz. "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. "	1 20
Per gallon	7 00
Per pound	1 00

HENRI JONAS & CO.	
1 oz. London Extracts	Per gross. 36 00
1 oz. " (no corkscrews)	5 50
2 oz. "	9 00
1 oz. Spruce essence	6 00
2 oz. "	9 00
2 oz. Anchor extracts	12 00
4 oz. "	21 00
8 oz. "	36 00
1 lb. "	70 00
1 oz. Flat	9 00



2 oz. Flat, Anchor extracts	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. "	72 00
Per doz.	
4 oz. " glass stop extracts	3 50
8 oz. "	7 00
2 1/2 oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

per doz.	
Robinson's Patent Barley, 1/2 lb. tins	1 25
" 1 lb. tins	2 25
" Groat, 1/2 lb. tins	1 25
" 1 lb. tins	2 25

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75



P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.
Chocolate, 2 doz. cases \$1.25 per doz.
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.	
Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 06 1/2
7-lb. wood pails, 6 "	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb. " "	0 06 1/2

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" 5 lb. cans	1 50
" Purity " Licorice, 200 sticks	1 45
" 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., 1/4 lb. tins, per doz.	\$1 40
" 1/2 lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham, 4 lb. jars, per jar	0 75
1 lb. "	0 25
P. D., 1/4 lb. tins, per doz	0 85
" 1/2 lb. tins	1 45

BAYLE'S PREPARED MUSTARDS.

Horserradish	1/2-lb. jars	1-lb. jars
English Sandwich	per doz., \$1 20	\$1 75
Mustard (with fine herbs)	" 1 20	1 75
Packed in our self-sealing half and one-pound jars, two dozen in a case.	" 1 50	1 75

English Sandwich Mustard, Mustard (with fine herbs)—				
Bbbs.	Half	10-gal.	5-gal.	1-gal.
50c.	Bbl.	Kegs.	Kegs.	Jugs.
	55c.	60c.	65c.	70c.

JONAS' FRENCH MUSTARDS.

HENRI JONAS & Co. Per gross.	
Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	21 00

MINCE MEAT.

Wetley's Condensed, per gross, net	\$11 00
per case of 3 doz., net	2 75

ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz	1 30

PICKLES—STEPHENS'

A. F. TIPPET & Co., AGENTS.	
Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 50

SODA.—COW BRAND

Case of 1 lbs. (containing 60 pkgs.) per box	\$3.00
Case of 1/2 lbs. (containing 120 pkgs.) per box	\$3.00
Case of lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb. packages) per box	\$3.00
Case of 5c. pkgs (containing 96 pkgs.) per box	\$3.00.



RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
GUELPH, ONT.



Clothes Pins

SELECTED AND FULL COUNT.
CORRECT PRICES.

BOECKH BROS. & COMPANY,

80 York Street,
TORONTO.

Manufactured by
THE WM. CANE & SONS MFG. CO.,
OF NEWMARKET, LIMITED.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

SEYLER, SANDERSON & CO.
28 Wellington St. West, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

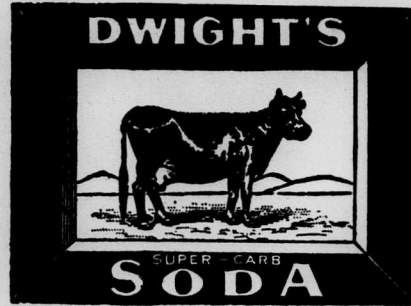
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AN ARTISTIC WINDOW



can readily be arranged with a Dwight's Cow Brand Soda Show Card, and a tasty arrangement of Cow Brand Boxes.

We will send a quantity of our Cook Books for free distribution to help the window.

WRITE

John Dwight & Co., 34 Yonge St., Toronto.
Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.
St. John's, Nfld.

OUR SPECIALTIES!

◆ ◆ ◆
AT RIGHT PRICES.

FANCY BANANAS.

" **LEMONS and ORANGES.**
" **PINEAPPLES.**

HUGH WALKER & SON

Wholesale Fruits,

GUELPH, ONT.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor

CORNWALL, ONT.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange.
Correspondence and Agencies Solicited.

How are you fixed for . . .

BASKETS?

Are you in need of any of the following kinds :

**GRAIN AND ROOT BASKETS
CLOTHES BASKETS
FRUIT BASKETS
AND BUTCHER BASKETS?**

If so, we can supply you.

THE . . .

OAKVILLE BASKET CO.,
Oakville, Ont.,

CALIFORNIA ORANGES

Messina Lemons, Fruits and Nuts of all kinds. An excellent assortment of only the best grades always on hand and we can supply you at lowest market prices.

Bananas. The fruit is arriving in first class condition. Port Limon stock is exceptionally fine.

Fruit Auction Sales. These auction sales are held every Wednesday and we will be pleased to give you any information required.

McWILLIAM & EVERIST

Wholesale Commission Merchants.

25 and 27 Church St., TORONTO, Can
Telephone 645.

Are you handling

RED CROSS

BONELESS COD

1-lb. blocks, and skinless? If not, better order now.

Guaranteed strictly pure.

J. & R. McLEA

MONTREAL

Importers

GILLARD'S PICKLE

A delicious relish. 12 gold medals awarded for superior excellence. Used in the Royal Household, on the British Men-of-War, and in over 5,000 of the principal hotels and restaurants throughout Great Britain.

5-Case lots and over, \$3.20 per doz.
Less quantity - \$3.30 "

GILLARD'S SAUCE

Piquant, appetizing. There's none better for gravies, soups, etc.

5-Doz. lots and over, \$1.40 per doz.
Less quantity - \$1.50 "

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., - The Vintry Works, Walthamstow, London, Eng.
SOLE MANUFACTURERS.

SOAP



1 box and less than 5 boxes and upward 4 00
Freight prepaid on 5 box lots

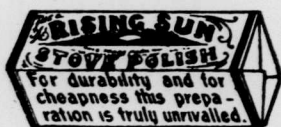
MAYPOLE SOAP
WASHES & DYES

A. F. TIPPET & CO., AGENTS

Maypole Soap, colors per gross, \$10.20
Maypole Soap, black, per gross, \$15.30
Ortolo Soap, per gross, \$10.20

Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STOVE POLISH.



For durability and for cheapness this preparation is truly unrivalled.

Per gross

Rising Sun, 6-oz. cakes, 1/2 gross boxes \$ 8 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1/4 gross boxes 10 00
Sun Paste, 5c. size, 1/4 gross boxes 5 00



ENAMELINE

No. 4-3 dozen in case, per gross \$ 80
6-3 dozen in case \$ 840

STARCH.
EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.

No. 1 White or Blue, 4-lb. cartons 0 05 1/2
No. 1 3-lb. 0 05 1/2
Canada Laundry 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07
Silver Gloss, 6-lb. tin canisters 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons 0 07 1/2
No. 1 White, bbls. and kegs 0 04 1/2
Benson's Enamel, per box 3 00

Culinary Starch—

Benson & Co.'s Prep. Corn 0 06
Canada Pure Corn 0 04 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps 0 07 1/2



KINGSFORD'S OSWEGO STARCH

SILVER (40-lb. boxes, 1-lb. pkgs., 0 08
GLOSS (12-lb. boxes, sliding covers) 0 08 1/2
(12-lb. boxes each crate)

PURE (40-lb. boxes 1-lb. pack 0 07
48-lb. 16 3-lb. boxes 0 07
For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages 0 07 1/2
CORN STARCH }
ONTARIO } 38-lb. to 45-lb. boxes, 0 06
STARCH } 6 bundles
STARCH IN } Silver Gloss 0 07 1/2
BARRELS } Pure 0 06 1/2



SALADA CEYLON.

Wholesale. Retail

Brown Label, 1's 0 20 0 25
" 1/2's 0 21 0 26
Green Label, 1's and 1/2's 0 22 0 30
Blue Label, 1's, 1/2's and 1/4's 0 30 0 40
Red Label, 1's and 1/2's 0 36 0 50
Gold Label, 1/2's 0 44 0 60



KOLONA PURE CEYLON TEA

Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c 0 19
" 1/2-lb. " " 0 20
Blue Label, retail at 30c 0 22
Green Label " 40c 0 28
Red Label " 50c 0 35
Orange Label, retail at 60c 0 42
Gold Label, " 80c 0 55

CROWN BRAND

Wholesale Retail

Red Label, 1-lb. and 1/2's 0 35 0 50
Blue Label, 1-lb. and 1/2's 0 28 0 40
Green Label, 1-lb. 0 19 0 25
Green Label, 1/2's 0 20 0 25
Japan, 1's 0 19 0 25



RAM LAL'S PURE INDIAN TEA

Cases, each 60 1-lbs 0 35
" " 60 1/2-lbs. } 0 35
" " 30 1-lbs. }
" " 120 1/2-lbs 0 36



LUDELLA CEYLON, 1'S AND 1/2'S PKGS.

Blue Label, 1's 0 18 1/2 0 25
Blue Label, 1/2's 0 19 0 25
Orange Label, 1's and 1/2's 0 21 0 30
Brown Label, 1's and 1/2's 0 28 0 40
Brown Label, 1/4's 0 30 0 40
Green Label, 1's and 1/2's 0 35 0 50
Red Label, 1/2's 0 40 0 60

TOBACCOS

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3s, 4 1/2s and 9s 0 36
Royal Oak, 2 x 3, Solace, 8s 0 52
Something Good, 7s 0 53
Chewing—Currency, 13 1/4 oz. bars, spaced 9s 0 39
Currency, 6s and 10s 0 39
Old Fox, Narrow 10s 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44
Snowshoe, pound bars, spaced 6s 0 44
Snowshoe, 2 1/4, 6s 0 44

WOODENWARE

THE E. B. EDDY CO. per doz

Washboards, X 1 70
" XX 1 90
" Waverly 2 10
" Planet 2 00
" Special Globe 2 10
" Solid Back Globe 2 20
" Electric Duplex 3 00

Matches—

5-Case Single Lots. Case

Telegraph \$3 70 \$3 90
Telephone 3 55 3 75
Tiger 3 45 3 65
Telephone (1/2 gross) 3 70 3 90
Empire, (slide box) 2 50 2 60
Safety, Capital 3 00 3 10
Parlor, Eagle, 200 s. 1 50 1 60
" 100 s. 1 70 1 81
" Victoria 2 75 2 85
" Little Comet 2 00 2 10
Flamers 2 60 2 70
" (wax stems) 3 70 3 80

BOECKH BROS. & COMPANY.

Washboards Leader Globe 1 15
" Improved Globe 1 70
" Standard Globe 1 80
" Solid Back Globe 1 90
" Jubilee (perforated) 2 45
" Crown 1 50
F.o.b. Toronto

Matches, Kodak, per case (10 gross in case) 3 50

LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLYABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/2 lb. boxes. Write for illustrated catalogue.

OUR LATEST NOVELTY—
BLOW PIPES, 300 TO BOX
Styled, TRIPLETS.

YOUNG & SMYLLIE
Established 1845. BROOKLYN, N.Y.



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100 Front St. E., Toronto

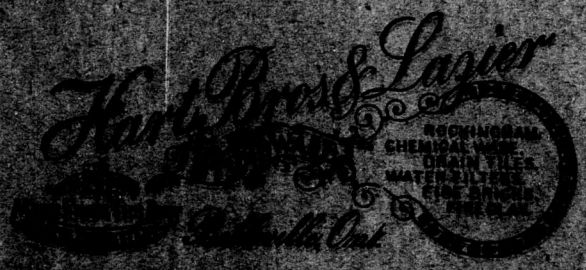
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Trustworthy

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WHITTE'S GRATEFUL.
COMFORTING.
IN LARGER TINS. 16-LB. BOXES.
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THE MOST NUTRITIOUS **COCOA**

STRAWBERRIES
We are supplying our line regularly. Baltimore will start this week. Car loads
sent by A.M. when received.
SPECIALS—Regular supplies.
All orders sent by special train at lowest rates with the best at the lowest figures.
WHITTE & CO., 64 Front St. E., TORONTO.



Illustrated Catalogue and Prices Furnished.

WALTON'S HEALTH is the only medicine to be had that has the
power to cure all the ailments of the human system.
HIRE'S ROOTER is a tool as well
as a medicine.



Grocers make
of Keeping It
In Stock.

THE BRADSTREET COMPANY

BRADSTREET COMPANY
147-B, SOUTH BROAD ST., PHILADELPHIA, PA.

Capital and Surplus, \$1,500,000.

BRADSTREET

CHAS. F. CLARK, President.

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LEMON ORANGE

Candied and Dried

New Season's

Crosse & Blackwell

Gowans, Kent & Co.

TORONTO AND WINNIPEG

In fact everything in the glass line that suggests coolness. Write for prices.

- BERRY SETS
- LEMONADE SETS
- WATER SETS
- BERRY BOWLS
- ICE CREAM NAPPIES
- SODA WATER TUMBLERS
- MINERAL WATER TUMBLERS
- BEER MUGS
- LAGER TUMBLERS

THE CANNED