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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. VI.

TORONTO, NOVEMBER 18, 1892.

No. 47

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To Her Majesty
by Special Warrant
THE QUEEN




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& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
 \$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
 and General Storekeepers.

Vol. VI.

TORONTO, NOVEMBER 18, 1892.

No. 47

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
 FINE MAGAZINE PRINTERS
 AND
 TRADE JOURNAL PUBLISHERS.

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Advertisers and Subscribers may have their correspondence addressed to the care of any of our offices and they are invited to use them at any time. At the Head office, Toronto, a place is set apart where they can see all the latest newspapers and the latest issues of trade papers from all parts of the world, where they can do their correspondence or obtain any information. Parcels may also be directed to the Head office.

Chemical experiments in the Government laboratory at Ottawa have nipped in the bud a new source of demand for sugar. Some of the brewers of the country had been led to use sugar instead of malt, on account of the remission of the duty on the former and the increase of the duty on the latter above a year ago. But specimens of the beer proved to be tell-tale under the strong scientific search-light thrown upon it in the laboratory, and now every brewer using sugar must, on peril of the seizure of his works, enter on his books the quantity used, and pay the excise of 10c. a gallon on malted liquor made in whole or in part from any other substance than malt. This is worse than paying a customs duty of 15c. a bushel on the malt, and the consumption of sugar in breweries is apt to prove short-lived.

* * *

The disuse of barrels by the Sugar Trust of the United States may possibly be the beginning of the end, and bags may eventually displace barrels everywhere as sugar-packages. Economy is supposed to be the motive of the substitution in the Trust's re-

fineries, and economy is the supreme consideration in commerce nowadays. It may be that the barrel makers were getting their industry into the same consolidated shape as the Trust has brought sugar refining into, and that this strong position has determined the change in favor of bags. But the comparative cost of bags and barrels does not represent the whole question between them. The bag may be the cheaper and yet be the less economical package. If it costs less and requires no more labor in the handling, and affords equally good protection to its contents, the argument is certainly in its favor, and it should be adopted. It certainly has superior claims over the barrel on the ground of freight, as the latter packages in a carload of sugar will represent a greater proportion of the cost of carriage than the former. Further, the space gained by the use of bags gives them the preference. But the structure of the barrel is convenient for the greater part of the handling necessary in the movement of sugar. It can be rolled over levels, while the bag will have to be carried or dragged by the porter. Then the barrel keeps out the rain, moisture and dust, and is probably less liable to damage in transit, and will probably hold its contents on the average better than the bag. For the handling and keeping of various other classes of merchandise, such as flour, meal, salt, apples, etc., the barrel is clearly the better package, and unless the raw material of bags is very cheap, it would seem that barrels should have the preference. It is said that the use of bags by the Trust is very unsatisfactory to the grocers of the United States, who object chiefly on the ground of loss through evaporation, damage through moisture and awkwardness for handling.

* * *

We are now close enough to Christmas to think about it. The grocer has not more than enough time left before buying to scan

the range of this patronage, and on the basis of that survey figure out the extent and character of the supplies he should lay in against the local Christmas demand. If people do not have a good Christmas dinner there is usually but one reason, and that is that they cannot afford it. Many other luxuries and special enjoyments may be dispensed with on various grounds, but there is no variety in the grounds on which people leave out the extras in their Christmas dinner. Consequently, if crops have been good, if work is plentiful, if people are healthy, the conditions are favorable to a liberal expenditure upon the table, and the grocer will need to have a goodly supply of special Christmas lines. The Christmas trade done in the same neighborhood varies with the general prosperity. We know some grocers whose records of Christmas trade with the same customers for a series of years differ very widely and irregularly, sometimes showing twice the trade done for one Christmas of that done for another. Every depression in this record of Christmas trade was found to have been in a bad year in that neighborhood. If this lesson can be learned after the fact, it can be more or less clearly apprehended before it. Where production has been restricted there is seldom much need to lay in a large stock of Christmas supplies. But where people are prosperous and contented it is reasonably certain they will spend a merry Christmas and the grocer may anticipate a liberal demand. Where he has apparent reason for counting on a good trade he might begin early enough to provide for it. The coming Christmas, ought to be generally a good one in Canada and retailers will be likely to buy freely. Those who put off buying till just on the eve of need may have to pay fuller prices.

* * *

It would be an easy matter for two competing grocers to do business in the same dis-

trict if the customers of each formed a solid column in his support. In the same way it would be easy for the two leaders of the great parties in the British House of Commons to proceed along a bold course of action or opposition, if each had a strongly united following at his back. It is the people who are not distinctly on either side that make the trouble, cause the hesitation and force the concessions that embarrass the best managers and hinder success. A grocer may have a hundred families that he can regard as his customers, and his competitor may have an equally good support. It is possible that among these customers there may be none who provoke to the cutting of prices. But let it be supposed there are a dozen families not classifiable on the list of either of the grocers in question, but given to trading with both, and let it further be supposed that these play off the prices of the one grocer against the other; it is certain that this shifting volume of custom can exert an immense downward influence upon prices, and can probably turn what would certainly be a thriving trade for both grocers into one that is unprofitable for either. If this dozen of mischief-making families were out of the neighborhood, both traders would probably make money, and each would have no ill-will to the other. But the floating minority menaces both sides, and paying prices have to be abandoned. This mobile, trouble-making element does more harm than the dead beat fraternity, and if traders can come together to put the latter on a black list, why cannot traders be mutually confiding with reference to the flotsam who destroy profits by their busy go-between dealings? These people are in the minority, and it would often pay competing merchants to enter into an agreement not to sell to the well-known inter-price-cutting people, and thus force the latter to buy outside of the neighborhood or else deal on a respectable basis.

* * *

If a man should open a shop and hang out a sign announcing that his sole business was to make change for people, and desiring passers-by who wanted small denominations for large or large denominations for small to step that way and be accommodated without discount, he would be voted rather eccentric and would likely be insane. His trade might be large, but it would afford him no income to pay for his time, his rent and

interest upon his money. His capital would have to bear all these charges, and it would diminish by leaps and bounds. If another man doing a grocery business made it a drawing feature of that business to pay a dollar in cash for every ninety-eight cents presented by his customers, he would appear to be somewhat more foolish and would be out of place anywhere but on the inside of an asylum. Yet there are grocers whose methods of trading are little more rational. Those who sell sugar at or below cost probably lose more than if they gave one per cent. premium on all the money that was brought to them for exchange, for people would not bother exchanging money for the sake of one cent on every dollar, but people will buy sugar, and buy it the more freely the more the price tends to impoverish the seller. Sugar is not the only grocery non-profit-bearing line. There are several specialties, which are supposed to pay the trade well, that are cut down to the very cost. The man who cuts prices in this way must be a poor class of trader. His very cutting is an acknowledgment that he is incapable of obtaining custom by the ordinary methods of business. Surely he knows that consumers must satisfy their necessary wants, and in their necessity there is a guarantee for fair profits to the trader. But of course the price-cutter also sees that trade gravitates to stores whose proprietors have won the confidence and respect of consumers, and it is hard to detach patronage so held without making a sally upon the competing trader's custom.

* * *

Country merchants must have made some money on butter this fall. Of course if prices were good for them they were also good for their customers, but there was no loss suffered through holding, and butter which was paid for in goods was immediately convertible into cash at an advance on the barter price. Some merchants found the butter trade of the last four months very satisfactory, and can credit it with a larger return of profit than any other branch of their business. That experience indicates a revolution in the condition of the butter trade. To the country trader butter has always been almost synonymous with loss. The sharp competition of neighboring traders forced prices up for it, as much as the same competition forced selling prices down. To get the farmers' trade prices were often paid for butter that the current market would not warrant, and then the stock was held in the hope of

an advance. Holding depreciated it, and it was usually sold at a price considerably below what it cost. The change this year is due to more than one cause. In the first place the remarkable growth of our cheese production, owing to the favor which our cheese finds in England, has every year taken away more and more of the raw material that was formerly made into butter. Then the creameries take a large quantity of the milk and make it into good butter. Thus there is a diminishing proportion of domestic dairy produced, and it seems a fact that the worst home butter makers are letting their milk go the cheese factory and the creamery. Finally, the English demand this year is exceptionally good.

* * *

The grocery and general store trade in this province must keep in mind the Act passed in the last session of the Ontario Legislature to prevent the sale of tobacco to minors. The following is the wording of the Act:

1. Any person who either directly or indirectly sells or gives or furnishes to a minor, under eighteen years of age cigarettes, cigars or tobacco in any form, shall on summary conviction thereof before a justice of the peace be subject to a penalty of not less than \$10, or more than \$50, with or without costs of prosecution, or to imprisonment, with or without hard labor, for any term not exceeding 30 days, or to both fine with or without costs and imprisonment to the said amount and for the said term, in the discretion of the convicting magistrate. And in case of a fine, or a fine and costs being awarded, and of the same not being upon conviction forthwith paid, the justice may commit the offender to the common gaol, there to be imprisoned for any term not exceeding thirty days, unless the fine and costs are sooner paid.

2. This Act shall not apply to a sale to the minor for his parent or guardian under a written request or order of the parent or guardian.

3. A person who shall appear to the magistrate to be under 18 years of age, shall be presumed to be under that age unless it is shown by evidence that he is in fact over that age.

4. This Act shall go into effect on the 1st day of July, 1892.

Strathroy banks have refused to accept United States silver dollars except at a discount of 25 per cent.

MONTREAL SHORTS ON VALENCIAS.

Last week our Montreal correspondent referred to the fact that there were some importers in Montreal who were disappointed in not receiving supplies of dried Valencia raisins on the Escalona, the last direct steamer from Spain. Since then some more facts have come out which make matters interesting all round, and now there are Montreal importers who anxiously await news of purchases that they made in Spain. These purchases were made it is understood, on a pretty low basis, viz. : 12s., or a little over 4c. Montreal. Such a purchase was naturally considered a bargain, the present position of the dried fruit market considered, and several people in Montreal closed with the offers, the aggregate quantity of fruit involved being considerable. This was all very well as far as it went, but it is understood that some dealers here placed sales ahead for delivery previous to the holidays on the expectation of getting their fruit in time. Now they are guessing whether they will get it all, owing to certain circumstances which have arisen. These were the peculiar advices which some of the buyers had received from Spain. First, the fruit had been shipped; then again, it had not; but would be sent via New York; lastly, to mix up matters a little more, it was advised as coming via Liverpool. The effect of all this conflicting news, coupled with the position of the primary market in Spain, was to create the impression that the sellers had not been able to get the fruit at the prices they sold at, and that they simply will not send it. Spain is a long way off, and it is an expensive thing to force deliveries of this kind. It is different in the case of sellers in Montreal, however. It is no case of a "far cry to Loch Awe" in the latter connection, so that if the fruit does not come they will very likely be compelled to fill their sales. This being a possibility, the firm position of raisins here is interesting, as no seconds can be had under 5c. and better. Any sales made under that, therefore, if the supplies are not forthcoming, will mean a tidy loss to the seller.

The following circular has been sent by the Commissioner of Inland Revenue to all collectors of inland revenue: I beg to inform you that the department has for some weeks past been making an analysis of malt liquors produced by the licensed brewers throughout Canada, and that such analysis has clearly indicated that at several of such breweries sugar or other saccharine matter is being used contrary to the existing law, without being stated in the returns of the brewers. It is the intention of the department to continue this work and to take prompt measures with respect to such establishments as may be found in future to be offending in the way pointed out. In order that they may be made aware of the serious view taken by the department of the attempt to defraud the revenue, you are instructed to place in the hands of every licensed brewer (and each of his sureties) within your inland revenue division a copy of this circular, and to send to the department a list of the parties to whom such circular has been delivered.

**TORONTO
RETAIL GROCERS' ASSOCIATION.**

At the November meeting of the Toronto Retail Grocers' Association, held on Monday evening in Richmond Hall, the following members were present: President Booth (in the chair) Messrs. Gibson, Mills, Barron, White, Lindsay, Johnson, McEvoy, Doyle, Hambly, Sykes, Williamson, Saunders, Clark, McCleary, Thompson. It was expected that a larger attendance would have been ensured by the notice in the summons to this meeting, that apportionments to charitable bodies would probably be made from the special fund.

The minutes of last meeting were read and adopted.

EXECUTIVE'S REPORT.

The report of the Executive Committee was read. It recommended that \$200 of the special fund be divided equally among the following four charitable societies, \$50 to each, if the Association approved: St. George's Society, House of Providence, Irish Protestant Benevolent Society, St. Andrew's Society. The accounts referred to the Executive were ordered to be paid. It was recommended that no action be taken on Mr. Clark's motion with reference to a dinner, on account of the closeness of the At Home.

The report was received and afterwards discussed and adopted.

THE SPECIAL FUND.

Mr. Barron said that he had received the money in the special fund four years ago, and had asked again and again to have others associated with him in the custody of it. He had asked Mr. Gibson to act with him. It was well known to the Association that he wished to have his responsibility for the keeping of this money divided with others. He considered that, according to minutes of last meeting and the report in THE GROCER, doubt had been thrown upon the security of the money in his hands. The publication of such a report tended to do him harm in the country, where he had several customers who might conclude from this part of the proceedings that his affairs were in a bad way. Since last meeting he had been notified by the Secretary to call a meeting of the trustees of this fund, but deeming the President the proper officer to do this he had not called the meeting. He meant to hand the money over to the Association, and had a check with him for the full amount, not drawn in favor of anybody, but left blank in that particular, that the Association might direct to whom it should be paid. The fund amounted to \$526.68 at the beginning of the year. Interest up to the 30th May was \$10.50. On 11th Oct. \$70 was added. Interest up to date was \$9.29. Total \$616.47. For this amount (\$616.47) Mr. Barron handed his check to the President, with the remark that he now resigned both his trustee-

ship of the special fund and his membership of the Association.

President Booth explained to Mr. Barron that the course taken with reference to the special fund last meeting was in accordance with the rules of the Association. Mr. Berwick had been Mr. Barron's former associate in the trusteeship of this fund, and when Mr. Berwick left he was succeeded by Mr. Gibson and Mr. Butcher. No lack of confidence in Mr. Barron was shown or implied, but life was uncertain with him as with others, and it was only a matter of good business to provide for such uncertainty, by seeing that Mr. Barron's associates assumed their share of the responsibility.

Mr. Gibson denied that he had been asked by Mr. Barron to act along with the latter. At the last meeting he had said nothing to cast the least doubt upon Mr. Barron's integrity or financial soundness, but on the contrary had rated them high. He had simply sought to get the trusteeship of the special fund put on a business footing.

Mr. Barron then left the meeting.

Mr. Williamson moved the acceptance of Mr. Barron's resignation as trustee. Mr. Johnson seconded, and the motion was carried.

Upon the motion of Mr. Gibson, seconded by Mr. Williamson, Mr. Mills was elected trustee of the special fund in the stead of Mr. Barron.

SURPRISE SOAP.

A letter was received from Wright & Copp in answer to the inquiry as to the retail price of Surprise Soap. In this it was stated that they fixed the price at 7c. or 4 bars for 25c., but that the majority of Toronto grocers want to sell at 6c. straight. In advertising, Wright & Copp always say 4 cakes for 25c. The letter expressed the utmost desire to cooperate with the Association to uphold the price.

The letter was received and filed.

THE DONATIONS.

Mr. Mills moved the adoption of that portion of the Executive Committee's report recommending the charitable disposition of \$200 of the special fund. The special fund was doing nothing for any one's benefit, and a part of it could not be put to better use than that suggested by the Executive. This winter would witness a large amount of distress within the charity of the societies to which the \$200 is proposed to be apportioned, and the Executive's idea of dividing and placing the money enabled it to reach all classes and denominations of the needy. Those who had so generously given to the Association in the past would see that the surplus was applied to good objects, and would not begrudge future help to get up an excursion or an at-home.

Mr. Williamson seconded the motion, and that clause of the Executive's report was carried.

It was at first proposed to appoint a committee to wait on the charitable institutions

benefited, but on Mr. White's objection that this would have the tendency to unfairly advertise the persons on such a committee, that idea was at once given up.

Mr. Gibson moved, seconded by Mr. Saunders, that Mr. Mills and the Secretary draft a letter to accompany the donation to each institution.—Carried.

THE DINNER.

The Executive Committee's report as to Mr. Clark's suggestion of a dinner was adopted.

TOBACCO TO MINORS.

The President called attention to cards which had been received last week from the License Inspector, warning traders of the Provincial law relating to the sale of tobacco to persons under 18 years of age.

It was generally agreed that if a youth represented himself to be 18, the trader would be legally justified in taking his word.

(We publish the whole Act in another column.)

Mr. Gibson said it was hard on the trader to have to refuse tobacco to the child of respectable parents, when it was a moral certainty that the tobacco was for the parents. If a bad boy wants tobacco he can easily find some man to get it for him. The law was therefore useless.

Mr. Mills said that it would be found that a certain class of people would take advantage of this law to challenge your account, if it happened to contain entries of tobacco bought through children.

Mr. White asked if the grocers were the legislators would they have deemed it better to keep children from using tobacco? And if so, would they have been able to devise any different means from this Act for doing so?

Mr. Clark said the moral considerations were not those to be dealt with by a trade association. He did not use tobacco himself, but did not approve of trade in tobacco being made so troublesome that you could not regard a boy as the messenger of his father.

Mr. Williamson had similar views.

WEEKLY PAYMENTS AND GARNISHEE LAW.

Mr. Clark referred to the action of the Hamilton Grocers' Association in declaring for weekly payment of wages to employes. This should be supported, and the Toronto Association should let the Provincial Secretary hear its views on the same subject. The Garnishee Act should also be considered in the same connection, and he would move, seconded by Mr. Sykes, that the Association signify to the Provincial Secretary that it is in favor of the Garnishee Act being so amended that \$5 be the limit instead of \$25.—Carried.

Mr. White would favor a law being passed making it impossible to collect debts. Then there might be a stop put to credit-giving.

Mr. Saunders, seconded by Mr. Gibson, moved that the Secretary write to the Pro-

vincial Secretary, making it known that the Association is strongly favorable to the passing of an Act to establish the paying of wages weekly to all employes.

Mr. Sykes asked what penalty was expected to attach to a violation of such a law. That ought to be thought of. Some men could not possibly observe such a law, as builders frequently had to raise money by liens to get the means to pay wages.

Mr. Williamson asked if weekly payments had been enforced by law, would the building interests of this city not have been in a sounder condition to-day. Instead of costly interest—consuming and empty buildings there would have been but the bare land in many cases, and the owners would have been the better of it.

THE AT HOME.

Mr. Clark moved, seconded by Mr. Saunders, that there be an at-home similar to those of former years.—Carried.

Mr. Gibson moved, seconded by Mr. Clark, that the following be a committee to take into consideration plans for an At Home: Messrs. Saunders, Williamson, White, Johnson, McEvoy, Mills, Clark, Westren, Doyle, Gibson, Sinclair, Manson, Booth, McCulloch.—Carried.

LONG HOURS.

The meeting appeared to be almost unanimous in its approval of closing early, and it was shown that the practice was growing that way more and more in several parts of the city.

Mr. White said the employer could slip out during the day for exercise or air, but his help could not, and that shorter hours should be kept. The Association should take the matter up and lend its influence to the extension of early closing.

Mr. Mills had closed at 8.30 since the 10th of October and had lost nothing. When a man adopts early closing he soon overcomes all jealousy of the trade others are getting in the late hours. The benefit he gets overbalances all the trifling loss he suffers. The use of individual members' influence rather than of formal declaration by the Association would do a great amount of good in bringing about reform.

Mr. Williamson considered that early closing grocers were apt to exaggerate the trade done after reasonable hours. Because some one went to a rival's store after 9 o'clock it was suspected he was enriching the trader, whereas he wanted perhaps but a loaf of bread. A man could make a living in the grocery trade by working 12 hours a day.

PUBLISHING NOTICE OF MEETINGS.

Mr. Clark thought it desirable that the meetings be freely attended, and suggested that the announcement of each meeting should be published in THE GROCER.

Mr. Williamson, seconded by Mr. White, moved that the executive committee take this proposal into consideration.

The meeting then adjourned.

A PRODUCE PROJECT.

Wm. Howard Barnes and Browne W. Webb, of London, Eng., and John H. Ginge, of Denmark, were in London, Ont., last week. Mr. Barnes is a son of Francis E. Barnes, head of the great produce establishment bearing his name, which has headquarters in London and branches on the continent. The purpose of these gentlemen is to establish, if circumstances are favorable, a branch of their business in Ontario. They appear to be favorably impressed with London. They have made inquiries about the London and Port Stanley Railroad, as railroad facilities mean a great deal to them wherever they locate. The industry which they propose establishing is that of pork-packing, and the handling of lard, butter, cheese and other dairy produce, for export to foreign markets. They desire to encourage hog-raising as a feeder for their business, which it is surmised from their statements will be of large proportions. If the branch is located in London it means the addition of a Danish colony of 100 families or more to London's population, as skilled foreign workmen will be imported from their European houses.

THE CANADIAN ALMANAC.

The Canadian Almanac for 1893 has just been issued. It is as faithful and authoritative a record as ever of the domestic history and current state of Canadian affairs. The people of Canada almost consider they have now a prescriptive right to the Almanac after being accustomed to its guidance for forty-five years. It is hard to say what would happen if the Copp, Clark Co. should discontinue its publication. Among the changes made in this edition of the worthy and reliable old Almanac are the following: By special permission of the Law Society, a list of barristers and solicitors in Ontario has been prepared and incorporated with the Almanac. In connection with this is a list of practising notaries in the Province of Quebec. The clergy list has been enlarged, and now includes all denominations in the Dominion. The astronomical information has been extended to Quebec and Winnipeg, and a tide table giving the times of high water at Quebec for 1893 has been prepared. The regular departments have been carefully revised and corrected to the latest possible date, and a list of the changes occurring since going to press is given on the last page of the book.

India's government has decided to accredit and give financial assistance to the India Tea Association at Calcutta in order to exhibit at the World's Fair. S. J. Tellery & Co., at Calcutta, will be aided also in the construction of a tea-room and for the suitable collection of Indian art ware and fabrics.

NEW FRUITS

We are doing our best to send goods forward without delay but regret that deliveries of goods sold to arrive have been delayed owing to the long passages of Atlantic steamers. These things we cannot prevent. Prices of all kinds of dried fruits must we think remain firm or advance. In a few days our stock will be full in every line including the finer grades of currants, figs and raisins. Orders for such for the holiday trade should be placed at once. We delivered our first lot new dates last Saturday.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS,

73 McNab St. North, Hamilton, Ont.

LIVE MERCHANTS

Not yet handling any of the following teas will study their interests by asking for samples of
RUSSIAN BLEND CONGOU, IMPERIAL BREAKFAST CONGOU,
and DALU KOLA CONGOU.

NOTE :- These are bulk, not package teas, and since their introduction, merchants have made better profits and largely increased their black tea trade.

W. H. Gillard & Co., Hamilton.

SOLE AGENTS FOR CANADA.

An immense business is being done in these teas.

ALEXANDER TURNER.

LLOYD T. MEWBURN.

ALEX. G. OSBORNE.

JAMES TURNER & CO., HAMILTON,
Something New.

ITALIAN EVAPORATED BLACK CHERRIES--This is large black Fruit, requiring little Sugar. A SURE SELLER.

FRESH LOCH FINE HERRINGS--Packed pound tins similar to Salmon, tasty and bound to be a quick seller.

IN STORE--Finest Layer Dates. California Fig Pudding. 7 Crown Figs, Whittall's packing.

"MONSOON" PURE INDIAN TEA. Always reliable, never changes. In cases of 60 1-lb. caddies, or 120 halves.

WE HAVE JUST RECEIVED NUMEROUS LINES OF INDIAN AND CEYLON TEAS,
IN CHESTS AND HALF CHESTS.

STANDARD BLENDED TEAS.

OUR BLENDING DEPARTMENT IS NOW OPEN, UNIFORMITY CAN BE RELIED ON. WE HAVE THE FIRST CHOICE OF THE MARKET AND THE BEST ESTATES AT OUR DISPOSAL, AND GUARANTEE EXCELLENT VALUE. WRITE FOR PARTICULARS.

STEEL, HAYTER & CO,

11 AND 13 FRONT ST. EAST.

Growers' and Importers, Toronto.

A PREVENTIVE OF DRY ROT IN DEBTS.

When a merchant has an account on his books that he cannot collect, he calls it a "bad debt." If he called it a "bad credit" the name would be just as good, and would be a constant reminder to him of his own responsibility for the existence of such accounts. A very large proportion of the worthless store accounts opened every year are as great a reproach to the creditors as they are to the debtors. If the latter are too dishonest or too indigent to pay, the former are open to censure for admitting customers to credit on an unknown basis. There should be no risk taken in the matter of credit-giving. The customer's character and standing should be known before he is allowed on a credit footing. Knowledge, not faith in human nature, is the groundwork to build up a credit business upon. The weakest point in the retail trade of this country is its credit system. A merchant may be an excellent salesman, a fine stock-keeper, a close buyer, a maintainer of prices, and may be all that is necessary for the doing of a successful business, but may lose a great deal through worthless book debts. Every other interest of his business is administered upon lines that are distinct and clearly defined. He keeps his books well because he has followed authorities in method, he buys well because he keeps himself posted upon the market, he sells at a profitable price because he has clearly before his mind the expenses of doing business, and so on in his practice in other matters. But in his credit giving he goes a little haphazard. He takes a man's worth for granted, and often misjudges. For the weakness on this side of his business management he can truly enough plead the want of a trustworthy guide. If he had some means of protecting himself from artful dead-beats he would as willingly bring such means

ROYAL
Crown Soap

ROYAL SOAP CO.,

WINNIPEG, MAN.

SP

into the service of his business as he does the most approved methods of book-keeping.

Such a means is the Merchants' Retail Commercial Agency. This we believe to be a valuable auxiliary to the retail trade of Canada. There is a large amount of credit given from which no returns are expected. It is given in the extremity of competition, as prices are cut in the same exigency. Some customer who pays cash for four-fifths of his purchases asks for credit, and he gets it for fear he will transfer his trade to a rival. Yet it may be foreseen that he will never pay for anything he gets trusted for. This Agency is operated on a principle which specially aims at the suppression of this enforced credit-giving. It works by means of local organizations, such as was proposed in the Toronto Retail Grocers' Association, bringing the traders of each county into a branch agency, and forming a list of the class of persons in that district who are ineligible for credit. An edition of this list, revised by the addition of the latest accessions to the local deadbeat class, is issued every sixty days. Thus the local branch is provided with a complete deadbeat directory. Every member of the local body is under an obligation not to open an account with any delinquent debtor whose name is on this list, and any breach of that obligation is punishable by a fine of \$20. Thus the Agency puts an end to competitive credit-giving.

Heretofore THE GROCER has not assumed the responsibility of recommending agencies formed for the collection of accounts, as it doubted that money collected by some of these bodies would be as hard to recover from them as from the original debtors. But after carefully looking into the record and standing of the Merchants' Retail Commercial Agency, we have no hesitation in introducing it to the grocers, provision dealers and general merchants of the country as a thoroughly reliable and useful body. It differs from nearly all other organization of this sort in that its aim is to have the money paid direct to the creditor and not to the agency. It has a very largely ramifying connection in the United States, and shows numberless testimonials to the great service it has rendered. The Agency will collect accounts as well, but it proceeds upon the maxim that an ounce of prevention is worth a pound of cure. The head-quarters of the Agency in Canada are at its office at No. 27 in the Canadian Bank of Commerce building in this city. C. J. Tisdale is the superintendent of agencies in this country. Any inquiry sent to Mr. Tisdale at the above address will receive the promptest and fullest reply. The head office of the Company is 53 Dearborn St., Chicago, Ill. It has been in existence seven years, planting branches all over the United States within that time. Its Toronto office was opened on the 5th of last January. The solicitors of this Company are now forming organizations in various parts of the Dominion and expect to have an organization in every county, thereby making one general system throughout America.

THE DOMINION TRAVELLERS' ASSOCIATION.

The Dominion Commercial Travellers Association held a very important gathering on Saturday evening in their rooms, St. James St., Montreal, preparatory to the annual meeting a few weeks hence. Fred Hughes, the president, occupied the chair, and H. W. Wadsworth acted as secretary. Before calling for the nomination of candidates to fill the offices for the coming year the president made a few remarks. The membership had increased 100 during the past year, and though the sum paid out for benefits had been the largest in the history of the Association they would have still a surplus of \$10,000. (Cheers). Names were then called for the presidency. Lawrence A. Wilson, of the firm of Lawrence A. Wilson & Co., wine merchants, Hospital street, was nominated by A. W. Morris, M.L.A.; J. T. Dwyer, John R. Wright, Wallace Stroud, Col. O. Patton, Ald. Rolland and others; while George L. Cains, of the wholesale dry goods firm of S. Greenshields, Son & Co., Victoria square, was proposed by George Sumner, Fred Hughes, R. C. Simpson, Fred Birks, Gustave Piche, James Croil and others. George Forbes, insurance agent, and Joseph H. Morin, of the firm of R. C. Jamieson & Co., were nominated for the vice-presidency. Fred Burks, was re-elected treasurer by acclamation amid hearty cheers. The board of management also embraces five directors, and there were 14 names put in nomination, as follows: William Brewster, J. T. Dwyer, M. E. Davis, F. X. de Grandpre, James Cranston, E. D. Marseau, W. D. McLaren, E. H. Copland, E. W. Farwell, W. Gosling, Frank Gormley, D. Watson, Max Murdoch and J. Armstrong. It was decided to hold the annual meeting on Saturday evening, December 10, the balloting for office-bearers to close the day previous at 5 o'clock p.m. Fred Brewster and C. P. O'Connor were appointed to see that the ballots were all mailed to the members in time to get a full and fair vote. Some 1,500 or more votes will have to be counted, and the president told the scrutineers that he hoped there would be no rumors on the street previous to the annual meeting as to who the successful candidates might be, for he regretted to say that such was the case last year. A lively discussion followed as to whether the association should have a ball or a dinner. Messrs. Cains and Wilson, the rival candidates for the presidency, were in favor of a ball, while Messrs. Galbraith and Cote championed the dinner, the former remarking that in the old days the speech of the president of the Dominion Commercial Travellers' Association upon such an occasion was looked forward to with almost the same interest as the budget of Canada's Finance Minister, and every one remembered that the speech of the late Hon. Thomas White at the annual dinners was read with interest from one end of Canada to the other. This settled the matter, and it was decided to leave the time and place to a committee. During the meeting Mr. Hughes announced that the portrait of the late Andrew Robertson, their first president, had been presented to the association, and the same was formally received in a neat speech by the Nestor of the D.C.T.A., George Forbes.

J. F. EBY.

HUGH BLAIN.

SYNONYMOUS

*With good quality is the name of BATGER & Co.
(London, Eng.)*

LOOK AT THESE :==

NONPAREIL TABLE JELLIES, all Flavors.
½ Pts., Pts. and Quarts

UNIVERSITY MARMALADE, 1 lb, glass jars
Unquestionably The Finest on the market.

JAMS AND JELLIES, all kinds:— deliciously packed

CANDIED PEELS, Lemon, Orange, Citron
unequalled in quality

EBY, BLAIN & CO., (Agents)

Wholesale Grocers. TORONTO, ONT.

You can lose more than we do
by not subscribing for this paper.

CHRISTMAS WINDOW DRESSING A HOLIDAY PREMIUM OFFER.

For \$2.25 I will mail post-paid The "300 Ways,"
a book of 250 pages and 150 illustrations, devoted
to trimming windows and adapted to all lines of
business. Price, \$1.50.

HARMAN'S CHRISTMAS PAMPHLET. De-
voted to displays for that special occasion.
Price, 75 cents, and the new improved window
dressing Hammer. Price, 50 cents.
(Each mailed separate if desired.)

Purchasers of the entire outfit receive FREE
my pamphlet of Catchy Ideas.
HARRY HARMAN, Window-Dressing Supplies,
Room 1204, The Temple, Chicago, Ill.

Grocers!

Tell your customers who make fine butter
to write us for sample and prices of our
parchment paper for wrapping butter, also
Carver's Butter mould and other dairy appli-
ances. It will pay you to either handle these
goods yourself or have your customers write
us and get these goods. Also

"ALEXANDRA" CREAM SEPARATORS.

BEST IN THE WORLD. ADDRESS

JOHN S. PEARCE & CO., London, Ontario.
CORRESPONDENCE INVITED.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured
extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

CHAS. SOUTHWELL & Co., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made,"
"Perfection,"
"Lemon Jelly Marmalade,"
"Lime Fruit Marmalade,"

Made from
Seville Oranges,
Messina Lemons,
West India Limes.

PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior
Packet Concentrated Jellies, etc., etc. All goods having
their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The creameries are closing down for the season.

Seaforth's two cooperages turned out over 40,000 apple barrels this season.

Robert W. Elliott's store in Essex was entered by burglars the other morning and \$150 worth of goods taken.

The new building of the Winnipeg board of trade and grain exchange was formally dedicated on Saturday afternoon.

David Bee has started in the premises formerly occupied by R. Wellington, on the corner of Gerrard and Ontario streets, city.

C. W. Browne, who started in C. Noble's store, on the corner of St. Mary and Yonge streets, Toronto, has succumbed to the quiet times.

The Keelersville (Ont.) cheese factory was burned to the ground on the 9th inst. Most of the cheese, some 80 or 90 boxes, was saved.

Including the barrels and packing it is estimated that the apple crop along the Georgian Bay will leave between \$300,000 and \$400,000 in the district.

W. R. Kindree has started business in Mitchell & Co.'s old stand, at the corner of Ontario and Wellesley streets, city. He used to be with James Lumbers.

T. J. Foster of Foster & Co., Richard's Landing, Algoma, called on THE GROCER this week. He was in the city buying goods before the winter months are upon us and navigation is closed.

W. G. Nixey, who is stated to be the largest manufacturer of black lead in the world, has been appointed by Special Royal Warrant black lead manufacturer to Her Majesty. The firm's address is Soho-square, London, W.

At Shelbina, Missouri, on the 30th ult., Arthur W. Mayell, of the firm of I. M. Mayell & Co., spice manufacturers, London, Ont., was married to Miss E. Peters, an estimable and talented young lady of the above named city.

Martin F. Eagar, importers' and manufacturers' agent was in the city the latter part of last week and Monday of this week. His place of business is at Halifax, N. S., where he has a good connection among the trade of the Lower Provinces for the several good agencies he has.

John Duck, Lindsay, Ont., has removed his stock of groceries, to which large additions have been made, from his former place of business to his own premises two doors east. His new store gives ample room for the requirements of his business.

The Patrons of Industry of Malden visited Lewis Wigle's store, Leamington, and laid in their winter's supply of goods to the amount of \$300. They were given one and one-third fare on the railroads and secured dinner at the hotels for 15 cents. The

Patrons have been buying their coal oil by the car load and as a result oil is sold at Harrow for 13 cents and at Amherstburg for 15 cents.

On Friday afternoon the United States special agent seized at the Eastern railroad depot in Boston a consignment of six barrels and 2 cases of eggs, shipped by R. J. Melanson, a general merchant at St. Mary's, N.B. In the barrels and boxes were found 300 pairs of men's knit socks, which had not been entered with the eggs.

Guelph's merchants and others interested seem to be somewhat jealous of the proposed electric railway between Hamilton and Guelph. They have an idea that it will divert the trade which naturally comes to Guelph now to Hamilton, and that such a railway would be an injury to the city unless it was extended northwards. The matter will be considered before the board of trade.

Edward Valpy, the Canadian and United States representative of Huntly & Palmers, the famous biscuit manufacturers, of Reading, England, favored THE GROCER with a call this week. This is his first visit to Canada. He reports business good along the line. We look forward with pleasure to Mr. Valpy's promised call when again in Toronto.

Ten thousand copies of a handsome new art souvenir of Hamilton will be issued in December. The volume is bound in white and gold, is illustrated with photogravures on plate paper, and each copy is valued at \$2.50. Secretary Smith, of the Board of Trade, is arranging with the leading manufacturing firms and wholesale houses to take portions of the edition for distribution among their customers.

The British Columbia correspondent of the Winnipeg Commercial says: Cured meats are declining in that province, there being the usual rush of goods from the east. The market is likely to be glutted until spring opens again. Fresh meats have shown as yet no signs of weakening, owing to threatened competition in the butcher trade. Eggs are advancing rapidly and butter is much firmer, although the price of creamery has not advanced.

At a dinner given to the Oxford Dairymen's Association at Woodstock, last week Thos. Ballantyne said—Canadian bacon was only second in demand in England to Irish and Danish bacon. He was agreeably surprised to find two Canadian brands so well known in the Old Country. It was a healthy sign. The hog industry was only in its infancy in Canada. It was a trade capable of great development, and he believed that it would pay to feed frozen wheat.

In the Montreal Board of Trade's new building, the whole of the ground floor has been let, with the exception of one of the small offices in the front. The Grand Trunk Railway company has taken the eastern wing; the Canadian Pacific half of the western wing, together with the office on the right of the main entrance, and the Lake of the Woods Mining company the other half of the western wing, all at full rentals. Several offices in the other parts of the building have also been rented.

The British barque Glengarry, 802 tons, Capt. Davidson, has left with a cargo of canned salmon from the Fraser River. She is under charter to Bell-Irving & Patterson, the agents of the Anglo-British Columbia Packing Company, Limited, and her destination is Liverpool, Eng. Her cargo consists of 37,352 cases and is made up as follows: 33,137 cases of tall cans, 2,808 cases of flats,

and 1,407 of half-tall cans. Robt. Ward & Co., Ltd., of Victoria, have shipped 3,900 cases by this vessel. The cargo is valued at \$186,760. The Glengary is the second of the season's British Columbia salmon fleet.

W. Boulter, of the Bay of Quinte Canning Factory, was in the city this week. He says this season's trade has been very satisfactory, 14 cars having been shipped from his canneries to Victoria, B. C. alone. The rest of pack, he says, is about all disposed of. Three weeks ago he was thrown out of his carriage and severely cut on the head. Mr. Boulter says he has already received wonderful results from our fall number, and that it was a credit to us.

Graham's evaporating concern at Belleville, Ont., is said to be the largest in the Dominion. It employs 85 men, 100 women and 15 boys, and the product is shipped to France, to Germany and all parts of this continent. Over 1,000 bushels of apples are used daily. Mr. Graham paid out for apples and labor during the month of September, \$19,867.21; in October, \$22,236.84; thus far in November, \$3,930.80. He has also expended on buildings this year \$6,000, and proposes building a vinegar warehouse, the estimated cost of which is \$2,000.

In conversation with Mr. Beaumont, president of the company which manufactures Tuxedo Jelly, he said "We never used more raw material than we are doing at present, and find our trade increasing each year. Table jelly, such as we prepare only from the best stock that can be bought for money, and flavored with essential oils of the highest price and quality, has brought our production to the front. The trade appreciate a good article that is clean to handle and affords a good profit. Your Canadian grocers are handling a good deal of our jelly. Wright & Copp are the Dominion agents, and trade is increasing up your way steadily." Mr. Beaumont is an agreeable man to talk to, and the success his company's business is due largely to his untiring efforts in talking up their manufacture.

The Commissioner of the Customs department has acknowledged receipt of the Montreal Board of Trade's letter of the 31st ult. asking to be advised in reference to the petition sent by the merchants and manufacturers of Montreal, praying for greater uniformity in the interpretation of the customs tariff, etc. The letter stated that in the absence of the Minister of Customs, who appeared to have had the matter personally under consideration, the writer was unable to reply to the question, but upon the return of the minister the communication would be placed before him.



"CAIRN'S" HOME MADE MARMALADE

We are now taking fall orders for October shipment. Please order early as our stock is limited.

BLAIKLOCK BROS, MONTREAL.

General Agents for Canada

TORONTO AGENTS:

WRIGHT & COPP,

40 Wellington St. East, Toronto

NEW FRUITS:-

We have a large stock of MALAGA FRUITS,

Eleme and Natural Figs,
Hallowee Dates,
Sultana Raisins,

Valencia Shelled Almonds,
Provincial, Patras and Vostizza Currants,
Selected Layer Valencias, &c., &c.

It will pay you to get our quotations on the above before placing your order.

H. P. ECKARDT & Co.,

WHOLESALE GROCERS, TORONTO.

**FOOD
FOR
INVALIDS.**



STERILIZED.

Doctors recommend it for the sick as it is

**Easily
Digested.
A PERFECT FOOD.**

DELAFIELD, MCGOVERN & CO.,

81 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO.,

Hamilton, Ont.

HUDON, HEBERT & CIE.,

Wholesale Grocers

—AND—

Wine Importers,

304, 306 St. Paul St.,
148, 145 Commissioners St.

MONTREAL, CANADA.

We offer to the trade ex S. S. "Escalona."

BEVAN'S Extra Loose Muscatels, BEVAN'S Connoisseurs Clusters,
BEVAN'S Imperial London Layers, BEVAN'S Fine Dehesa Clusters,
BEVIN'S Imperial Cabinets, BEVAN'S Finest Dehesa Clusters,
BEVAN'S Extra Dessert Clusters.

FINE PROVINCIAL CURRANS, in barrels and half barrels,
do FILIATRA do in barrels and half barrels,
FINEST VOSTIZZA CURRANTS, in half cases.

L. CHAPUT, FILS & CIE.

Wholesale Grocers, Montreal.

Caverhill, Rose, Hughes & Co.

WHOLESALE GROCERS,

MONTREAL, P.Q.

WE OFFER THIS WEEK

McLAREN'S IMPERIAL CHEESE, 1/2 LBS.
" " " 1 LB.
" " " 3 LBS.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.



DID
IT
EVER

Strike you that you can
save money by buying
direct from us.

We can give you the
best goods at lowest
prices. Send for a
sample caddy or two.

Empire Tobacco Co.,

MONTREAL.

DRY GOODS.

The past week's trade has been eminently satisfactory to the wholesalers. There has been an increased demand for all lines and classes of goods. Quite a number of buyers have run into the city, and odds and ends have been picked up very rapidly, but of course at shaved prices. This pushing of broken lots and remnants is due to preparation for stock-taking. Stocks of all kinds are getting low; and every head of a department is desirous that the stock shall be as low as possible by December first. That is the day when the business of the year will be summed up and profit or loss reported.

With retailers, trade has been slightly improved, but clear cold weather is much needed. Nevertheless the demand is fairly good, but rural dealers complain of the scarcity of cash.

Spring orders are quite satisfactory and no one is complaining.

A strong demand is being experienced for men's and boys' heavy gloves of all kinds, and most of the houses have been compelled to re-order during the past week.

The carpet trade has shown extra activity this week. The demand seems to be for better class goods. This tendency is also borne out by the aspect of the spring orders. Consumers are getting tired of cheap trash.

Fancy dry goods of all kinds are selling extra well. It is not all the houses that make a specialty of this class of business, and this makes it much more profitable for the few who do engage in it. It is a somewhat risky trade, but a profitable one; and which requires attention only at a slack season. This latter remark will apply to both retailer and wholesaler, as both may push fancy lines with considerable profit, just at this season of the year. The lines of fancy goods shown are really excellent in many cases; that is, the goods are both artistically fancy and eminently useful.

NOTES.

Alexander & Anderson report having a capital season in dress goods, and are now closing out some specially cheap lines to end up the season. They have just received navy estimanes and diagonal serges. These are repeats of these goods rendered necessary by the great demand for them; they have now in stock a full range of these goods at the different prices. In mantlings they have also received repeat orders, and have now in stock all the leading lines, such as beavers, cheviots, serges, diagonals, astrachans and sealettes.

Gordon, Mackay & Co. are making a specialty of several lines of fancy handkerchiefs, suitable for the holiday trade. Japanese handkerchiefs are shown in huge variety, while all other classes of fancies are in abundance.

Two special ranges of Turkey chintzes have just been opened up by Gordon, Mackay & Co. These are scarce goods, and they claim to be selling them at low prices.

Wyld, Grasett & Darling are showing two special lines of blankets and are creating quite a movement for them. One is a special line of all-wool, and the other a special line of union, in all weights. In some lines of Campbellford flannels they are offering special inducements to buyers. Their stock is full and well assorted by recent repeats.

Foreign rattan goods are just being

opened up by John Macdonald & Co.: the shipments contain such goods as letter baskets, work baskets, scrap baskets, lunch baskets, and music racks. These are really beautiful goods. A large shipment of several cases of silk handkerchiefs is to hand, and placed orders will now be filled. Repeat orders for men's heavy wool half-hose have just been received. Vases in great variety and in different kinds of ware are shown. Their stock of lined kid gloves has just been replenished by new shipments.

LONDON

RETAIL GROCERS' ASSOCIATION.

The London Retail Grocers' Association held their regular monthly meeting in Sherwood Hall on November 9. The president, W. H. Ferguson, occupied the chair. The attendance of members was not up to the usual number, the evening being wet and it also being the evening before thanksgiving day. There were, however, some very good discussions on questions of interest to the trade, principally in connection with the local trade. The report of the committee on forming a collecting agency was by motion laid over until next meeting, as it was thought desirable that a larger representation of the members should be present when this question was discussed.

Two applications for membership in the association were received and the applicants admitted as members.

The meeting adjourned at 9:45 p.m. The next regular meeting will be held on December 14th. Communications from other associations will receive due attention. This Association think that a closer relationship of the different associations of Ontario would be beneficial to the trade generally.

MONTREAL TRADE NOTES.

Hugh McLennan, grain exporter, left for England last week.

Good breakfast bacon is not plentiful here, but the C. M. P. brand is on the market for all buyers.

A round lot of 1,700 boxes of ordinary Japan tea has been turned over here at 17 to 20c.

Lightbound, Ralston & Co. are offering special lines of currants, figs, raisins and shelled almonds; also some standard brands of canned salmon. The market on the latter is pointing higher.

Thursday evening of last week the grocery store of Mr. Jubinville, on Dorchester street, was entered by burglars, and goods and liquors to the value of \$500 was stolen. This is the second time the store has been robbed.

Alderman James McBride has bought out the interest of Jas. W. Tester, of the wholesale confectionery firm of Jas. W. Tester & Co., and will carry on the business under the same name with Mr. Montgomery, Mr. Tester's old partner.

A very quiet but interesting event took place on Wednesday, the 26th ult., at the residence of John Braden, Bobcaygeon, being the marriage of his eldest daughter, Minnie, to Alex. Fisher, grocer, Lindsay, Ont. The ceremony was performed by Rev. Wm. Anderson, M.A.

NEW MALAGA FRUITS.

London Layers,
Loose Muscatels,
Connoisseur Clusters,
Extra Dessert do
Malaga Figs, 25 lb boxes,

Tarragona S. S. Almonds,
Bags, Natural Figs,
Black Basket Raisins,
Blue do do
Malaga Figs, Mats.

DAVIDSON & HAY,

36 YONGE ST.

TORONTO.

EPPS'S COCOA

1/2 lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

MUNN'S Famous Boneless Codfish

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs.,
20-lbs., and 40-lbs., containing 1 and 2 lb.
Bricks, also

MUNN'S Skinless Codfish

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.
Stewart, Munn & Co.,
MONTREAL.

"JERSEY BRAND" CONDENSED MILK.



It is guaranteed Pure and Unskimmed.
An excellent food for Infants.
We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.
STANWAY & BAYLEY, Agents, Toronto.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.



The Housekeeper's Delight!

The Baby's Friend!

No more trouble about perfect milk or cream in any season or place, on land or sea!

Highland Brand Evaporated Cream

Yields an excellent quality of milk if mixed with 3 times its volume of water (hot or cold), or cream if mixed with 2 times its volume of water.

DELICIOUS, WHOLESOME AND CONVENIENT.

FOR SALE BY ALL WHOLESALE GROCERS. PREPARED BY

HELVETIA MILK CONDENSING CO.,
HIGHLAND, ILL., U. S. A.

WRIGHT & COPP, Ontario Agents.
Toronto

L. H. DOBBIN, Montreal,
Quebec Agents.



TORONTO MARKETS.

TORONTO, Nov. 17, 1892.
GROCERIES.

The scarcest thing in the Toronto grocery market is news. Old news is rather a paradoxical term but it describes the kind that is most in supply for this report. The trade is still satisfactory, though carried on with no demonstrativeness. Tendencies are favorable to holders. Of course last fall or any part of last year is a bad time to make a standard of comparison, as not for many years had trade been so depressed as in 1891. This fall's trade is far ahead of last fall's in all respects. The volume is larger, prices, except on sugar, and canned goods, are better, payments are better. Prices are on the upward turn or steady in all lines. The feeling in the trade is hopeful. Probably if there were frosty weather in the place of that we are having, the amount of business done would be much greater, but that would not make a material difference in the aggregate between now and Christmas. There is some dissatisfaction expressed as to the trade in certain lines, from which the cutting mischief has not yet been expelled. Sugar yields no profit, Valencia raisins, though advancing in the primary market and at all distributive points, are being sold at low prices. Somebody who has bought a certain line before an advance wants to "give it" to somebody who has bought after the advance. There is not much of this, but enough to mingle a little alloy with the general cheerfulness.

COFFEES.

The coffee market has not lost any of its firmness, but appears rather stronger than it was last week, and quite as strong as it was the week before. In New York the control of the speculators is reported to be assured for the time being. Rios are not over plentiful on spot, buying by importers not being free, while the market is in so favorable a position to exporters. The finer grades are quite scarce here. The range of quotation continues to be 19½ to 21c.

DRIED FRUIT.

There are no skeptics as to the position of Valencia raisins. All agree that the position of this fruit is decidedly strong, and time seems to confirm its strength. Notwithstanding that every body admits the intrinsic firmness of the market for Valencias, there are not wanting low quotations. Some houses are selling at 5c. and might even do a shade better for a likely customer on a round lot. The range generally quoted, however, is 5¼ to 6¼c. for off-stalk. The second shipment of Malaga fruit is just to hand, but prices have not been made up by the receivers. It is known that the prices will be much lower than those quoted for the early shipments. Sultana raisins are steady at from 7¼c. Currants are not in especial demand but are firmly held at from 5½c. in barrels. Eleme figs are 11c. Malaga figs in mats and bags are quoted at 4¼ to 5c. Prunes are reported firm in Bosnia. Soft shelled almonds are in and quoting at 16 to 17c. The trade in dried fruit needs sharp

frosty weather. Though Christmas is still five weeks in the future, its approach is beginning to be felt in the demand for this class of groceries.

RICE, SPICES, ETC.

The demand for rice is not notable. Prices have no apparent tendency to take a move either way. Common continues steady at 3¾ to 4c.

In spices there has been a general hardening in the London market, but in cloves and pepper its effect is most perceptible. Pepper is quoted at from 11 to 14c., according to quantity, and cloves at 11 to 14c. Tapioca is 3s. a hundredweight higher in London than it was in August.

SUGAR.

The sales of sugar continue limited, but there is no sign that prices will be lower. Granulated at 4¾ to 4¾c. is not a paying line to the wholesalers, unless they can buy to better advantage than they have been doing for some time. It is said that the refiners hold firmly to the prices that ruled a fortnight ago. The sugar market in England has weakened in consequence of a feeling that the beet crop would be better than it promised. In New York trade goes on with no variation from the course it pursued last week. The boat that left Montreal on Wednesday is probably the last of the season, so that any further shipments of sugar will have to pay the new freight rate adopted by the railways on Monday. This in car lots is 15c. per cwt. from Montreal, with 1c. per cwt. for cartage, which is equal to the old rate of 16c. per cwt. An active business has been done between the wholesalers and the refiners, the former aiming to get in supplies before this advance in freight.

SYRUPS AND MOLASSES.

Syrups are almost unobtainable at the refineries. There is a moderately good retailers' demand. The price continues low for dark grades, of which the supply in jobbers' hands is for the most part limited to imported stock. Brights are quoted at from 2¼c. up, darks from a basis of 1¼c.

Molasses calls for rather more attention in wholesale circles as the holiday season approaches. The strike at New Orleans is causing a firmness in the primary market for New Orleans makes, but here quotations continue at from 26c. upwards. West Indies molasses in barrels is steady at 35c. upwards.

TEAS.

A lull in the tea trade is reported. The demand continues good, but it is not so good as it was. Prices take no backward turn, however. The condition of the supply here is favorable to sellers. Some important deals between wholesalers are reported. Mail advices from London, England, of 5th inst., report the tea market strong. Low Ceylons continue high and scarce, other descriptions very firm, with the exception of medium grade Assams, which may be quoted somewhat easier. Javas are now showing good value.

J. Lewenz & Hauser Bros., London, under date the 28th Oct., say, "At auction all the interest centred in Indian and Ceylon teas, of which the finer grades were hardly so well supported as before, while common teas obtained almost extreme rates. These latter mark an advance, since the period of depression in August, of 2¼d. in the case of common Indian Pekoe Scuchong and more still in the case of corresponding grades of Ceylon." The same firm's letter of the 4th inst. confirms the report of increas-

ing strength on low grade Indian and Ceylon teas.

McMeekin & Co.'s notes on Indian and Ceylon teas for October, are as follows:

Indian.—The offerings were 178,900 packages, against 167,000 packages in the same month of 1891. During the first week the public auctions were the heaviest on record, but the trade absorbed the large quantities readily, and each week's sales during the month showed some advance in price on the preceding one. The advance, especially upon all the lower grades, was very marked, and the lowest prices quoted for whole leaf teas were at the close of the month 2d. to 3d. over the level current in May of this year. The quality generally was of a useful character.

(Continued on page 16.)

CANNED GOODS.

TORONTO.

The canned goods trade remains in statu quo. Nobody has the courage to load up freely at present prices, though nobody ever had the chance before to buy at equally low prices at this time of year. Buyers look for more than a weak market; they anticipate a general demoralization, and want to be in a position to benefit by the spoliation of the packers. The packers look farther than the jobbers for customers, and it is believed that wherever they can place a lot with retailers they do not miss the opportunity. Thus neither side is working for the interests of the other. The price is steady at 85c. to \$1 for staple vegetables. In fruits there is no change. Salmon is firm at from \$1.45 upwards. The market is almost bare of ½ sardines. A supply is on the way.

NEW FIGS

14 oz.
10 lb.
18 lb.
7 Crown.
Natural 3's

NEW DATES.

Almeria Grapes.

Lemons Malaga.
Messina.

Oranges. Jamaica.
Florida.

CLEMES BROS.

Phone 1766.

TORONTO, ONT.



DANIEL G. TRENCH & CO.,
CHICAGO, ILL.

CANNING FACTORY OUTFITTERS.

GENERAL AGENTS FOR

SPRAGUE MFG. CO., FARNHAM, N. Y.

CANNING MACHINERY OF ALL KINDS.

HENDERSON & LIDDELL,
3 Eastcheap, London, Eng.

DEALERS IN
Sugar, Dried and Green Fruit,
Rice and Canned Goods

Are prepared to enter into correspondence regarding purchase or consignments of all Canned Goods, Green Fruit, &c.

H. & L. have been in business over 40 years and have Travellers all over England. Highest References. SP

Always Reliable!
The "Kent" brand
of Canned Goods.

No Swells,
No Defaced Cans,
No loss to Retailers.

That is worth something. It will pay you to buy and push these goods. Your customers will appreciate your efforts to give them a first-class article.

THE KENT CANNING & PICKLING CO.,
CHATHAM, ONT.

THE "Lion Brand"
is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte
Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

VERY LOW PRICES
THIS WEEK ON
MOLASSES.

Write for figures to
S.P. Leonard H. Dobbis, Montreal.

It always pays to
BUY THE BEST

Goods. Fresh Fruits and Vegetables can be had every day, by using the Lakeport Preserving Co's Canned Goods. All goods guaranteed. Try them once and you will use no other.

Lakeport Preserving Co.,
Lakeport, Ont.
Factories at Lakeport and Trenton.

RED RASPBERRY JAM.

The Largest and Finest Stock
IN THE DOMINION OF CANADA.

APPLY TO
THE SIMCOE CANNING CO.,
SIMCOE, ONT.

MAPLE PRODUCTS.

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn



DAILEY'S

Please try them.
His boys eat them.
Prepared by the
Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



BUYERS!

OUR interests are identical. It has paid us to pack a superior quality of Canned Goods. It will pay you to sell them. Our sales for 1892 have doubled 1891.

You may double yours by securing now, while the price is right and stock fresh and complete, a full assortment of our leading lines.

All of which is guaranteed strictly A1.

Delhi Fruit and Vegetable Canning Co.,
FACTORIES : Delhi, Ont., and Niagara on the Lake.

MARKETS—Continued

ter, and the proportion of undesirable teas small. The average of public sale prices for the month was about 11½d. per lb., against 9½d. per lb. for the corresponding month last year. The imports were 16,146,000 lbs. and the deliveries 10,096,000 lbs., leaving in stock on 31st Oct. 33,393,000 lbs. So far, the advance in prices appears to have had little effect upon the deliveries for home consumption, which, although lower for the month than they were in October, 1891, show a considerable increase over the five months from 1st June. In regard to the crop of 1892 there is now scarcely any ground for expecting that the amount to be shipped to the United Kingdom will equal the quantity for 1891.

Ceylon.—The offerings were 49,000 packages, against 61,000 packages in the same month of 1891. The market throughout was very animated, and the quality generally desirable. The tendency of prices was steadily upwards from the beginning to the close of the month, and a very marked advance was established upon all the lower grades. The average of public sale prices for the month was about 10¾d. per lb. against 9¾d. per lb. for the corresponding month last year. The imports were 3,482,000 lbs., and the deliveries 6,183,000 lbs., leaving in stock on 31st October, 13,777,000 lbs. At the present rate of consumption only two months' supply is on hand, and the shipments from Colombo during October are reported to have been only 4,200,000 lbs.

Of Java tea about 5,000 packages were sold by public auction during the month, which, in sympathy with Indian and Ceylon teas, went with good spirit and improved rates. For China teas there was more demand, and now practically nothing under 6d. per lb. can be obtained from first hands. The exports from China are up to date about 6,000,000 lbs. behind those at same date last year.

MARKET NOTES.

[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A lot of 50 bags of pepper was turned over on the street the other day at 2c. advance without taking the goods off the side walk.

Our Prices Current show an advance in Walter Baker & Co.'s various brands of grocers' and confectioners' chocolates.

P. C. Larkin & Co. sold a lot of 90 chests of low grade Ceylon tea to another wholesale house at a price 2c. advance on cost, and yet 3c. under present London prices for the same grades.

Mediterranean fruit is now quoted as follows: Loose Muscatels, \$2.25 to \$2.40; London layers, \$3 to \$3.25; black baskets, \$4.25 to \$4.50; do. ¼ boxes, \$1.30 to \$1.40; blue baskets, \$4.75 to \$5; ¼ boxes, \$1.50 to \$1.60; white Malaga figs, 6½ to 7c. in 25-lb.

SURPRISE SOAP

The St. Croix Soap Mf'g Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington st. east.

WINNIPEG: E. W. Ashley.

boxes; natural do. in bags, 5c.; mats do., 5c.

Perkins, Ince & Co. have a shipment of new Grenoble walnuts on the way. They will be in stock by Saturday.

Caverhill, Rose, Hughes & Co., Montreal, are again to the front with Atmore & Son's mince meat and plum pudding. They have a stock of these goods at Montreal.

James Turner & Co., Hamilton, have placed with Wright & Copp, agents, a large order for Batty & Co.'s (London, Eng.) pickles and sauce. They will be here in time for the Christmas trade.

The New York Commercial Bulletin says that later cable advices from Aden tend to confirm the previous intimations of a strengthening position on Mocha coffee, and prices appear to be advancing.

Davidson & Hay have received a shipment of new soft-shelled almonds, and are offering Malaga figs in mats and bags. Their stock of Malaga raisins has also been recruited by supplies ex the Escalona.

The rapidity with which the St. Lawrence Co's starches are growing in favor in this market is very gratifying to the manufacturers. There are but few of the better class of retail stores in this province that do not handle these goods, and with much satisfaction to their trade.

The offer of Stanway & Bayley of 4¼c. f. o. b. for dried apples, holds for one week from the date in their advertisement, which appears on another page. Within that time this price may be taken for granted by the shipper, who upon the strength of it may forward lots not exceeding ten barrels without advice. For larger quantities the firm must be communicated with before shipping. This

way of putting dried apples on the market enables the retailer to realize without waiting till he has accumulated a big stock.

Lucas, Steele & Bristol, of Hamilton, have determined to offer the best brands of currants and Valencia raisins obtainable, being of the opinion that such goods, while they require little cleaning for the holiday trade, prove the most satisfactory in the long run. Barff's and Demschis currants, Arquimbau and Beva Valencias are among the superior brands they have to offer. Whittall's figs have been their stand-by for years, and always prove satisfactory. This firm have on hand a full supply of every seasonable fruit. Ask them for quotations.

BUTTER AND CHEESE.

The conditions of the week are those of the season, which are remarkably constant. The supply of butter fails to overtake the demand. Dairy tub of prime quality is 19 to 20c., but grades counted good are scaled down to as low as 17c. Store packed butter stands at about 16c. for the bulk of the offerings. Some, for bakers' purposes, quotes as low as 12c. Creamery tub does not figure to any great extent in the supply. It quotes at 22 to 24c.

Cheese is firm at 11c. The English market is strong.

COUNTRY PRODUCE.

BEANS.—A moderate jobbing business is reported at \$1.20 to \$1.25.

DRIED APPLES—Buyers are offering 4¼c. in moderate sized lots. Re-selling is done at prices ranging from 4½ to 5c.

EVAPORATED APPLES—The price offered is 6 to 6¼c. outside for December shipment. There is a good supply for current trade and offerings are reported liberal for delivery

TORONTO, Nov. 18, '92.

WE—PAYING—ARE

4¼c.

FOR
BRIGHT--DRY--SOUND
NEW CROP
DRIED APPLES.

WE BUYING ARE

NEW

- DRIED APPLES -

ADDRESS

STANWAY & BAYLEY,

49 FRONT ST., EAST, TORONTO.

--TERMS--

PRICE—Good for one week from date, for not exceeding 10 Barrels from any one shipper. Larger lots subject to confirmation before shipment.

SIGHT DRAFT—Or local pay-orders honored, 10 days after shipment made. All others can be made without advice, but subject terms stated.

QUALITY—Bright, dry, and sound new-crop stock.

**John Jamieson & Co's
LOCHFYNE
HERRINGS**

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

**DRESSED
POULTRY**

We are now booking orders for shipment on or about December the fourth next, to points in British Columbia, delivery in time for Xmas trade. Poultry will be thoroughly frozen and packed in either close or open cases, weighing two hundred pounds each. We offer special prices on large lots.

**PARSONS PRODUCE CO.,
WINNIPEG, . . . MANITOBA.**

**W. F. BUCHANAN,
BROKER, COMMISSION MERCHANT
AND
GENERAL PURCHASING AGENT,
WINNIPEG.**

REPRESENTING:
ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City Mo.
THE B. C. SUGAR REFINING CO., Ltd., Vancouver, B. C.
BUCHANAN & CO., Saltcoats, N. W. T.
HIRAM WALKER & SONS, Ltd., Walkerville, Ont.
THOS. DEWAR & SONS, Tullmyet Distillery, Perth, N. B.
PERIN & ET FILS, Reims.

**Warehouses on C. P. R. Track.
EXCISE CUSTOMS AND FREE,
AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.**

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 85c, either ground or whole roasted
" 2 at 80c, " " "
" 3 at 80c, " " "

Their Flavoring Extracts are of the choicest quality.

**REINHARDT & CO.,
SALVADOR LAGER
IS THE VERY BEST.
TORONTO.**

LAURENCE GIBB

Provision Merchant,
89 COLBORNE STREET, - TORONTO
All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Megloughlin, Marshall & Co.,
Wholesale Provision Merchants,
3 and 4 Corn Exchange,
**Manchester,
England.**

Also at
Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

W. GIBBINS & CO.,
Commission and
Manufacturers' Agent,
WINNIPEG, MAN.

We are open for Consignments of Dried
and Evaporated Apples, Beans, Peas, &c.,
or will take orders for packers and others.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

J. F. YOUNG & CO.
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

PARK, BLACKWELL & CO.
(Limited.)
— SUCCESSORS TO —
**JAS. PARK & SON,
TORONTO.**

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

**PUT
TEXAS BALSAM
IN STOCK**

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.50. Express prepaid. Cash with order.
C. F. SEWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

T. A. LYTLE & CO.,
Vinegar Manufacturers,
TORONTO.

Have reduced the price of
their Celebrated

**BEAVER BRAND
PICKLES**

Send for Quotations.

GEORGE McWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST
General Commission Merchants,
25 and 27 Church street,
TORONTO, ONT.

Consignments of Fruit and Produce Soli-
cited. Ample Storage.

J. Cleghorn & Son,
94 Yonge St., TORONTO.

Fruits, Etc., in Season, at the Lowest
Market Prices.

Grapes, Crawford Peaches, Plums,
Pears, Lemons,
Jamaica Oranges, Sweet Potatoes.

FISH:—
Finnan Haddie, Oysters.

**WILLIAM RYAN,
PORK PACKER**

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.**

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.

MARKETS.—Continued

next month. It is expected that stock will accumulate after the close of navigation.

EGGS—Fresh are 17 to 18c., limes 15 to 16c.

HONEY—Is dull at 8 to 10c. for extracted and 13 to 15c. for combs.

HOPS—The price continues at 16 to 18c., with little business.

ONIONS—Are quiet at \$2 to \$2.50 per barrel.

POTATOES—The price for car lots is 60 to 65c., out of store lots 70c.

DRESSED POULTRY—Chickens are 35 to 45c. per pair, geese are 6 to 6½c., turkeys 10 to 11c., ducks 50 to 75c.

HOGS AND PROVISIONS.

There is a scarcity in hogs, which the easier prices of last week are in part accountable for. Colder weather is wanted to bring freer delivery. Packers are offering \$6.50 for medium weights. Products are unchanged and tolerably active.

BACON—Long clear is 8 to 8½c. Smoked backs are 11½ to 12c., bellies 12½c., rolls 9 to 9½c.

HAMS—Are 11½c. to 12c.

LARD—Pure Canadian is 9c. in tubs, and 9½c. in pails. Compound is 7¾ to 9c.

BARREL PORK—U.S. heaviness is \$14.50 to \$15.50. Canadian short cut is \$16 to \$17.

DRESSED MEATS—Beef forees are 3 to 4c. hindquarters 5 to 7c., veal 6½ to 8½c., mutton 5 to 6c., lamb 6 to 8c.

GREEN FRUIT.

Large arrivals of Almeria grapes are to hand this week. Prices are firm, owing to shortage in the crop and to the bad condition of a great part of the stock. Heavy weights are \$8. For light weights the price is \$7. Buyers are awaiting supplies of sweet Florida oranges, the stock now on the market being rather sour. The price is \$4 to \$4.50 per box. Jamaicas in boxes are also \$4 to \$4.50. Lemons are easier, Malagas being \$4.75 to \$5.25, Messinas \$5.75 to \$6.25 in boxes. Cranberries are \$8 to \$8.50. Apples are \$2 to \$2.25 for good hard stock.

FISH AND OYSTERS.

The fish trade is of moderate volume. Salmon trout and white fish are 7½c., sea cod is 4½c., haddock 5c., British Columbia salmon is 16c., Labrador herring \$6, shore herring \$5 to \$5.50, and Digby 11 to 12½c., boneless cod 7 to 8c., boneless fish 4c. Oysters are \$1.25.

HIDES, SKINS, WOOL, TALLOW.

HIDES.—No. 1 green cows' are still quoted at 4½c. Cured are moving out at 5c. in car lots.

SKINS—Sheepskins are 85c. Calfskins are quiet at 5 to 7c.

WOOL—Cumbering fleeces are 17c., clothing fleeces 19 to 20c. The market is very dull. In pulled wool prices remain at 22c. for super and 26c. for extra.

TALLOW—Is quiet at 5¾c. for rendered and 2c. for rough.

MONTREAL MARKETS.

MONTREAL, Nov. 17, 1892.
GROCERIES.

Business during the past week has fallen off considerably in volume, but this is due to the fact, the buyers and sellers generally have rushed matters in anticipation of the advance in freights which took place on the 14th instant. In this connection the railways have inaugurated a new departure regarding

cartage changes which is occasioning considerable dissatisfaction. The entire subject is discussed specially elsewhere in this issue. As to the regular trade features there is nothing very new to mention. Sugar is quiet and unchanged, tea is firm and still pointing higher, while dried fruit are quiet at the moment, but there is every prospect of lively times once the holiday demand sets in and jobbers commence to look around in earnest for supplies. The market is very bare of stock and what supplies there are are held very firmly in few hands. Other lines are unchanged with nothing notable.

SUGAR.

The local sugar market is unchanged and business during the week has been of anything smaller than usual as both the refiners and the jobbing houses rushed forward everything they could previous to the 14th to escape the advance in freights which set in then. The result has been a quiet week. We quote granulated 4½c., yellows, low grades, 3.7-16c. and bright stock 4c. at the refineries.

SYRUPS AND MOLASSES.

There has been a fair trade in syrups, but the movement has fallen off lately. American stock in 50 barrel lots has been moved at 23 to 24c., while Canadian rules at 1¾ to 2¼c. according to quality. Barbadoes molasses are quiet on the basis of 31½ to 32c.

TEAS.

The firm tendency of values on all kinds of tea is fully maintained, while advices from abroad enhance the stiffness if anything. For instance a booker went to work with some samples of black stock, booked some orders, but before they could be forwarded he was advised over the cable that all the lot had been cleaned up. This is only one instance of several that has been noted. Consequently all lines of tea are very firm and there is little prospect of any of the slaughtering which took place last year.

COFFEES.

The market is only lightly supplied, but the situation on outside markets is becoming more settled and dealers here are commencing to push with more freedom for supplies. Values have a softer feeling also, and we quote Rio nominally at 18c. to 19c., with Santos 19 to 20c.

RICE.

The movement in rice has been of smaller dimensions during the week, under the same cause that applied in other lines. We quote: Standard, \$4 to \$4.20; Japans, \$4.50 to \$5; Patna, \$5 to \$5.50; Carolina \$7 to \$8.

DRIED FRUITS.

With the reception of two round lots of stock, practically all the arrivals of Valencia raisins have been absorbed, and business has been rather quiet on the whole, during the week. The tendency of values is firm, as supplies are light and if the primary markets maintain their firm tone there is every prospect of a lively market once the demand on holiday account sets in. Reference is specially made elsewhere in this issue to the non-arrival of some expected supplies, and if they fail to materialize the scarcity will be accentuated. Even if they move, however, the market will be very bare of supplies. In consequence of all, the values are very firm, and no seconds could be moved under 5c., while firsts are held at 5¼ to 5½c. These figures are for purely wholesale business.

Currants are firmer in tone with a quiet trade doing at 5½c. for good Provincials.

(Continued on page 20.)

FLOUR AND FEED.

TORONTO.

The price of flour has weakened, while the shipping demand has declined. It is believed that the lowest price at which straight roller ever changed hands was touched this week, namely, \$3.05, Toronto freights. The quotations, however, are given for the most part on last week's basis. Feed is also easier, bran having come down 50c. from last week's minimum price.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.70; strong bakers', \$4.40; white wheat patents, \$4.60; straight roller, \$3.80; low grades, per bag, \$1.25 to \$1.50.

Car prices are: Toronto freights—Manitoba patents, \$4.35 to \$4.45; Manitoba strong bakers' \$3.90 to \$4.10; Ontario patents, \$3.40 to \$3.50; straight roller, \$3.20 to \$3.40; extra, \$2.85 to \$2.90; low grades, per bag, \$1.00 to \$1.50.

MEAL.—Oatmeal is \$3.80. Cornmeal is \$3.50.

FEED—Bran is \$11.00 to \$12, shorts \$12.50 to \$13 mixed feed \$22, feeding corn 60 to 62c, oats 31 to 32c.

HAY—New baled timothy is \$9.

STRAW—Is steady at \$5.50 to \$6.

MONTREAL.

A fair business has been to note in flour during the week at about former prices, but concessions have been made in the case of some round lots. Most of the business has been in straight rollers, etc., as there is little enquiry for extras as buyers do not want them while they can get the better grades at such low prices. We quote as follows:—Patent, winter \$4.25 to \$4.50; patent, spring \$4.50 to \$5.00; straight rollers \$3.85 to \$4; extra \$3.20 to \$3.25; superfine \$3.00 to \$3.15; city strong bakers \$4.10 to 4.20; strong bakers \$4.00 to \$4.10; oatmeal \$2.05 to \$2.10 bran \$14; shorts \$15; mouille \$23 to \$24.

ST. JOHN, N.B.

There is a steady demand for breadstuffs at prices which are said to be the lowest ever known here, viz. Manitoba \$5.15 to \$5.25, Ontario high grade \$4.40 to \$4.50, Medium patents \$4.15 to \$4.30.

Corn Meal—Is sagging in sympathy with flour, and quotations are \$2.75 to \$2.85.

Oatmeal—Is in fair demand with prices steady, \$4.15 to \$4.20.

Feed—Has been scarce for some time and sells readily at \$19 to \$20 per ton.

Buchwheat Flour—Can hardly be bought at any price.

SITUATION WANTED.

WANTED—A SITUATION AS TRAVELLER for Provisions or Groceries, also side lines. Apply care 15-93 B., this office.

KEMBLE & CO.,
Calcutta, India,

Growers and Direct Exporters
of Pure Indian Tea.

A trial order solicited.

A. DAVIDSON, Canadian Representative.
48 Front St. East, Toronto.

**COWAN'S
COCOAS AND
CHOCOLATES**

Are Standard, and sold by
all grocers.

To the Trade :

GENTLEMEN :—

We have exhausted the twelve tons of Pepper that we had at stock taking last January, and have placed our order for 200 sacks, about 14 tons, of the finest Tillicherry. You will see that we will be able to fill your orders with the finest goods at the lowest prices for some months to come. Asking you for a continuation of your valued patronage. We remain,

Yours,

THE SNOW DRIFT CO.,

BRANTFORD

3 lb. SODAS

IN

Red Boxes

Wm. Paterson & Son

BRANTFORD.

Best Value Made.

Ocean Wave

Baking Powder

Sold only in Cans.

FOREIGN CORRESPONDENCE.

Letters translated from or written in any foreign language.

J. H. CAMERON, 10 Front St. E.

**The Western Milling Company
(Limited.)**

REGINA, ASSA.

Manufacturers of all kinds of

**High Grade Flours,
Hungarian Patent,
and Strong Bakers.**

We also handle Hard Wheat, Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

**Embro
Oatmeal
Mills**

D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

B. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS.

Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Dessicated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

**Dominion Mills,
LONDON.**

**Excelsior Mills,
MITCHELL.**

Write or wire for Thomson's Brands
ROLLED OATS, PINHEAD & STANDARD MEALS.
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots.

WALTER THOMSON, London and Mitchell.

**BRANDON ROLLER MILLS,
Brandon, Man.**

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

-- FLOUR --

Also Oatmeal, Rolled Oats, Rolled Oatmeal Granulated and Standard.

Dealers in all kinds of grain and feed.

ALEXANDER, KELLY & CO'Y,

PROPRIETORS.

**N. WENGER & BROS.,
AYTON, ONT.**

-- MILLERS --

(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.



MONTREAL Markets continued

NUTS.

The demand is beginning to show the usual symptoms of picking up previous to the holiday movement, and values have a firmer tendency. We quote: Pecans 10c. to 12½c., Terragona almonds 14 to 15c., Grenoble walnuts 13½ to 14c., filberts 9 to 10c., Ivica 12½ to 13c., Bordrons 9 to 10c.; peanuts, No. 1 roasted, 9½c.; Brazil, 11 to 12½c.; and Marbots, 11½c. per lb.

FISH.

The market for fish is quiet but values rule firm and holders of staple lines do not seem anxious about the future. Herring is firm, and a large cargo lot of Labrador was turned over on Friday last at \$5.25 to \$5.50, a considerable portion of it going west. Large French shore herring have moved at \$4.50, and ordinary shore stock \$4 to \$4.25. More interest has been displayed in green cod and values are somewhat firmer, and it is said that nothing can now be had under \$4.25 for No. 1, with large \$4.50. Dry cod is quiet and steady at \$4.50 to \$4.75 per quintal.

FRUIT.

In general lines of fruit business has been of a fair jobbing character, but with nothing very special in any line. Receipts of grapes have been fair during the week and the demand good. Concord, Rogers and Niagaras are out of season and there is none offering. Malaga stock is moving at \$4.50 to \$6.50 with some special lots at \$7.00.

Offerings of dates are light and as the demand was good, prices ruled steady at 5 to 5½c. per lb.

Figs meet with a fair demand at 11 to 13c. Crystallized stock is meeting with fair enquiry also 5 pound boxes selling at \$1.00.

Lemons and Oranges are steady under a fair demand. We quote lemons Messina \$5.50 to \$6.00 Malaga chests \$7.50 to \$9.00 boxes \$3.50 to \$4.50; oranges \$6.50 to \$7.00 per bbl. and \$3.50 to \$4.00 per box.

Pears are offering in a small way at \$5.00 to 700 per barrel.

There is no change in Quinces which are quoted at 30 to 35c. per basket, Cranberries are steady and unchanged at \$7.50 to \$8.00 per barrel.

Occasional lots of bananas are brought in by express and sell at \$3.00 to \$3.25 per bunch.

There is a steady demand for Spanish onions, crates selling at 85 to 90c. Red and yellow onions in barrels rule from \$2 to \$2.25.

Dried apples, peaches, etc., are fairly steady. We quote dried apples 5 to 5½c., evaporated 6 to 7c., dried peaches 14 to 15c., apricots 14 to 15c.

Cocoanuts in bags of 100 move in a quiet way at \$4 to \$4.50.

There are ample supplies of sweet potatoes, while the demand is fair. Fresh stock is selling at \$3 to \$3.50, while held stock is rather slow at \$2 to \$2.50.

PROVISIONS.

Provisions have been fairly active and values steady on a good week's business. New packed Canada short cut mess has met a good demand at from \$17 to \$17.50 per bbl., while American mess is still quoted at \$16.25 to \$16.50, but could not be held down at less than a bare cost of \$16.20. Lard is in fair demand and steady, while the small receipts of dressed hogs helps in smoked meats materially. Canadian short cut, per bbl. \$16.75 to \$17.25; Mess pork, Western, new, per bbl. \$16 to \$16.50;

Hams, city cured, per lb. 11 to 12c.; Lard, Canadian, in pails 9 to 9½c.; Bacon, per lb., 12c.; Lard, com, refined, per lb. 7 to 8c.

DRESSED HOGS.

The receipts of dressed hogs continue light and the market is still small and unimportant. We quote \$6.50 to \$6.75 per 100 lbs.

DRESSED POULTRY.

Receipts were somewhat better during the few cold days of last week, but the warm weather has again caused a falling off. Demand is good, and prices are firm, turkeys selling at 9 to 10c. per lb., in cases; chickens 6½ to 8c.

GAME.

There is no change in game, and only a few partridges are offering.

POTATOES.

The potatoe market is steady, and sales of car lots of good Early rose are reported at 70 to 75c per bag; poorer 50 to 60c.

HOPS.

The market is quiet with values steady as holders are firm as ever while offerings here are not large. Yearlings have sold at 16 to 18c. but choice new Canadian could not be moved under 20 to 21c.

BEANS.

There is no change in beans which rule firm under a steady demand. We quote hand picked \$1.40, common \$1.20 to \$1.25.

HONEY.

There are ample supplies and values are somewhat easier, sales of extracted have been made at 7½c. We quote comb 10 to 13½c according to quality, and extracted 7 to 8c.

HAY.

The good export demand that we have experienced has kept prices steady. We quote car lots No. 1, \$10 to \$10.50; No. 2, \$9 to \$9.50.

EGGS.

There has been a good local and export demand for eggs, and prices are steady. We quote values at 18 to 20c. for held fresh, 15 to 16c. for western limed.

BUTTER AND CHEESE.

There has been little to note in butter during the week for business aside from a small jobbing demand has been extremely dull. The high prices of creamery, has, however, helped dairy stock. Late made fall creamery 23 to 23½c; Earlier makes 22c; Townships 20 to 21c; Morrisburg and Brockville 18 to 19c.; Western dairy 17 to 18c.

Cheese has been quiet during the week, but holders are as firm as ever. We quote export values in a round way. We quote Finest Ontario Septembers 10½ to 10¾c.; Finest Eastern September 10¾c.; Medium grades 10¼c.

GRAIN.

There is little to say regarding wheat on this market. Peas are held firm while oats are quiet and fairly steady. Barley and other lines do not furnish anything special. We quote as follows:—No. 2 hard Manitoba 81 to 82c.; No. 3 do., 70 to 72c.; peas, 73 to 78½c. per 66 pounds; oats, 33 to 33½c. per 34 pounds; corn, 00 to 65c. duty paid; barley, feed, 40 to 42c.; barley, malting 52 to 55c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Nov. 16, 1892.

GROCERIES.

Trade is quite equal to other years in some respects, though there is a noticeable dragging in payments.

Raisins—Are showing signs of an upward turn.

Sugars—Are very firm at regular prices.

Canned Goods—Have started and should be in demand for a few weeks.

Eggs, Butter and Potatoes—Are all quoted higher.

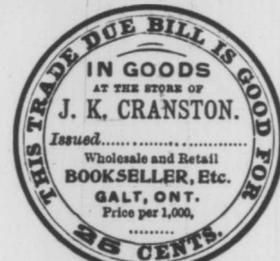
Flour—Is lower than ever known here, with a fair demand.

Fish—The market is fairly well supplied with all kinds. Large cod are selling at \$4.75 to \$5; medium cod, \$4.25 to \$4.50; pollock have been scarce and prices are firm at \$2.25 to \$2.50.

Pickled Fish—Canso herring, bbls., \$6 to \$6.25; half-bbls., \$5.25 to \$3.40; Shelburn, bbls., \$4.40 to \$4.60; half-bbls., \$2.50 to \$2.75; quoddy, half-bbls., \$3.25 to \$3.50; shad, bbls., \$10; half-bbls., mess, \$5.25 to \$5.50; No. 1 shad, \$4.50 to \$5; smoked herring, 8½ to 9½c.; smoked haddies, 4½ to 5c. per lb.

To the Helvetia Milk Condensing Co., of Highland, Ill., belongs the credit of having first perfected a process for the preparation of pure, unsweetened, concentrated milk, which is so favorably known as their Highland brand of "Evaporated Cream." The name of "Evaporated Cream" was adopted in order to distinguish the article from the condensed milks, which are preserved with sugar and further, because the name is quite appropriate, as it is suggestive of the appearance and consistency of the preparation. Established since 1885, the company has reached such scientific precision in the preparation of the article that their entire productions are absolutely uniform, and excelling in rich consistency yet perfect fluidity. The texture of the product is smooth and glossy, and no fatty separation or gritty coagulations are perceptible therein, such as will occur in imitations. In fact, Highland Evaporated Cream is simply perfect in every respect and well deserves its flattering reputation.—Grocers' Monthly.

Great Boons to Active, Busy, Wide-awake Merchants and Clerks are offered by the J. K. Cranston Store Office Supply Co., Galt, Ont. Here they are! Two of them! More to follow!



The Granston Trade Due Bills In 1c., 5c., 10c., 25c., 50c., and \$1.00

Each amount printed on Fine quality, different colored, Bristol Card Board.

DENOMINATIONS.

Used the same as money. \$5.00 per M. Will last 5 years. EACH BILL CAN BE USED and reused till worn out.

The Happy Thought Counter Check Book. No Carbon paper required. Send for Sample and Price Lists to J. K. Cranston, Galt.

J. K. C., GALT. Dear Sir.—The Happy Thought Check Books are the best we ever used, and would not be without them. KAISER & JARRETT, Oct. 22, '92. Fine Groce.

Soap and water are cheap, but soil on good is expensive.

Every Grocer should have the Salada Tea Co's Teas in stock.

In pound and half pound lead packages. They are guaranteed to give satisfaction or you can return them any time. Send us a small order.

P. C. LARKIN & Co.,
WHOLESALE GROCERS,
25 Front St. E.,
TORONTO.

ESTABLISHED 1851.

We offer to the Trade :

2,500 Cases TOMATOES,

"De Salaberry" brand, equal to any in the Market, at 85c. per doz.

Ordinary Terms.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.
WRITE FOR OTHER PRICES.

BALFOUR & CO.,
IMPORTERS OF TEAS

—AND—
**WHOLESALE GROCERS,
HAMILTON.**

WESTERN ONTARIO AGENTS FOR THE
Irish Mustard.

Cherry's DUBLIN Mustard is guaranteed absolutely PURE, and sold cheaper than the compound for Prices.

J. W. LANG & CO.,
WHOLESALE GROCERS,

HAVE

**Horseshoe Salmon Now
In Store.**

59, 61, 63 FRONT STREET EAST,
TORONTO.

NEW TEAS

We expect one thousand packages Pakling this week, direct from China, ex s.s. "Glengyle." Also, ex "Glenarm," four hundred half chests Panyong Congou. Both lines were purchased before the recent advance and are well worth attention of shrewd buyers.

Full lines of Ceylons, Assams, Japans, Young Hysons, Orange Pekoes and Gunpowders in stock. Splendid assortment of General Groceries.

Sloan & Crowther
WHOLESALE GROCERS,
19 Front St. E., Toronto.

SYRUPS--

Full Assortment, barrels and half barrels.

Our medium grade best value in market.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

ARRIVED

New Sultanas.

SPECIAL LOT OF BAY FIGS
DATES AND PRUNES. *

SMITH & KEIGHLEY
Wholesale Grocers,
9 Front St. E., Toronto

= FIGS =

Finest of Season,
"SEVEN CROWNS"
Choice Eleme in 10 lb. Boxes.
" " " 14 oz. "

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.
Lord Byron's "Beppo," VIII.

EDWARD ADAMS
& CO.

Importers of Teas

—AND—
Wholesale Grocers
LONDON, ONT.

SPECIAL BRAND TEA.
LOOK OUT FOR
GOAT

JAPAN TEA.
Nothing equal to it at the price.
See our travellers.
Write for samples and prices.

Thos. KINNEAR & Co
Wholesale Grocers,
49 Front Street East,
TORONTO.

Elliott, Marr & Co.,

Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

M. MASURET

& CO'Y,
London,
Ont.,

WHOLESAL
GROCERS

- - XMAS FRUITS - -

Raisins
Currants
Figs
Nuts
CANDIED PEEL

Dehesas, Cabinets, Layers,
Select Layers and Ordinary Valencias.

Vostizza, Patras, Provincial,
Cases, Barrels, Half Barrels.

Crowns, Eleme and Naturals, In Boxes.
Malagas, In Matts.

Almonds, Filberts,
Waltuts, Brazils.

DATES

English, French, and Domestic.

COUGH DROPS.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

SHINE

WITH **YOUR BOOTS**



MANUFACTURED BY
PURE GOLD MFG. CO.
TORONTO.

COROPPO ENGRAVING CO.
55 KING STREET W. ENTRANCE ON BAY ST.
BEST CLASS WORK AT MODERATE PRICES
CUTS FOR ALL ILLUSTRATIVE PURPOSES.
OUR PROCESSES:
WOOD ENGRAVING
PHOTO ENGRAVING
ZINC ENGRAVING
HALF TONE
WAX ENGRAVING
DESIGNING
T. BRIDEN 1898

A New Idea

Which makes a big attraction in your store window and draws a bevy of purchasers to your store. You ask in astonishment what will do that? Why, Adams' New Automatic Tutti Frutti Girl Sign Box does it.

Don't ask for a half dozen at once, but get one or two from your jobber to place in a prominent position in your window and watch the result.

It is a positive and enduring hit as an advertisement for the Retailers' show window, and the retailer is lucky who gets one while they last. They are quite strong and durable and will draw trade to your store day after day.

If you are doing a large business you don't need it, but should you want one to put in your window if things get a little dull at Xmas, get it now while they are going.

We have some photographic views of this box which we are mailing post-paid to those who apply at present.

ADAMS & SONS CO.,

11 and 13 Jarvis Street, TORONTO, ONT.



Tea Caddies all Sizes

SPICE, BAKING POWDER AND TOBACCO TINS,
AND TIN SIGNS,
LITHOGRAPHED OR JAPANNED.

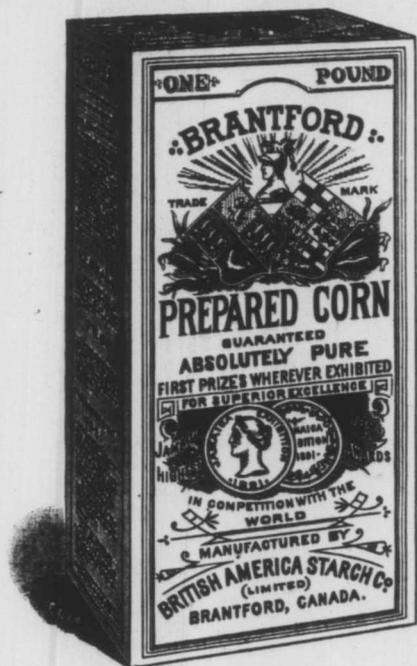
Write our nearest house for Catalogue and Prices

THE McCLARY M'FG COMPANY,

LONDON, TORONTO, MONTREAL, WINNIPEG.



USE **SPANISH BLACKING**
THE KING OF BLACKINGS
F. F. DALLEY & CO., - - HAMILTON, ONT.



RETAIL GROCERS

WILL FIND IT

To their Interest

TO BUY

BRANTFORD
STARCHES

The Purest and Best
in the Market.

BRITISH AMERICA
STARCH CO.,
LIMITED,
Brantford, Ontario.



Crosse &
Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, ORE.

E. BROWN & SON'S

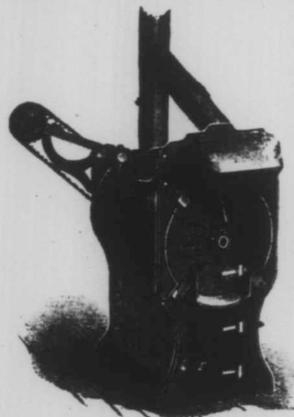
7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

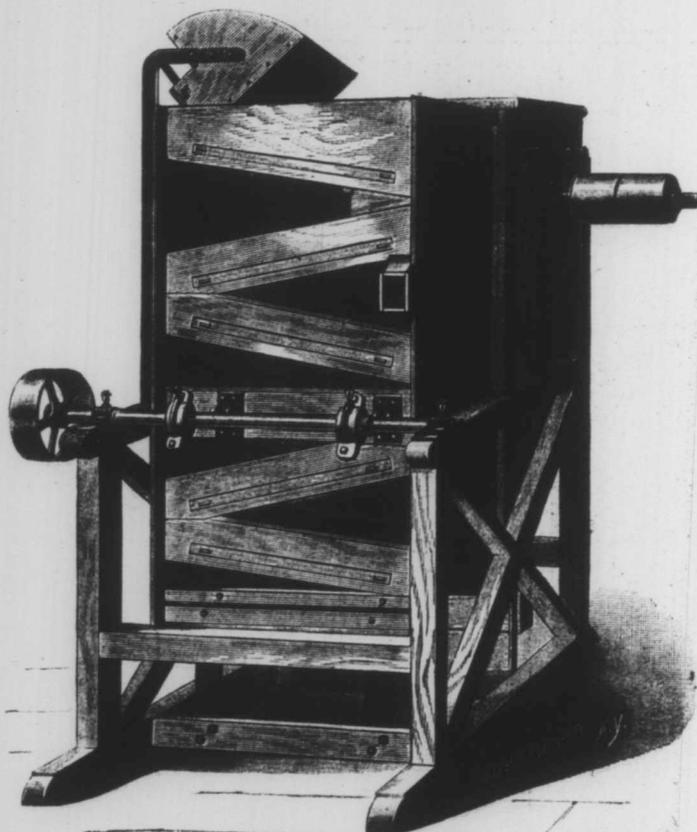
ROAST YOUR OWN COFFEE.

There are a number of merchants in Canada who roast their own coffee and do their own grinding. These and others interested have their attention called herein to the latest retailers' coffee roaster on the market. It is made by the Hungerford Co., 67 Pearl



street, New York. The cut gives a very good idea of the appearance of the machine. Its dimensions are 3 feet high, 27 inches long and 20 inches wide. It is called the Portable XI. Roaster, and will roast coffee, peanuts, cocoa, etc., and has just the capacity for a

retail store, as it will roast from 1 to 50 lbs. It occupies very little room, and could be placed in the window of a store, which would be a striking advertisement. The price is reasonable and the roaster can be used by hand, or power from gas, coke or coal. Already a number of these machines have been put in by grocers throughout the United States, and the manufacturers have received many flattering letters regarding their machine. In addition to this, they manufacture larger machines of the same style, and also all the requisites used in roasting coffee. They have also put on the market a coffee cleaner and separator, which the accompanying cut represents. It is of interest to all spice manufacturers. The shaking part of the machine is built so that five screens can be used at one time, and they are all interchangeable. With each machine is furnished one set of nine perforated metal screens. Two sizes of these machines are made by the Hungerford Co. No. 1, which can be run by a three horse-power drive, has a capacity of cleaning and grading 70 to 100 bags of coffee a day. THE GROCER'S representative saw one in motion at their factory a few weeks ago, and says it works to perfection. The manner in which the coffee is graded and cleaned is a saving that would surprise many of our spice manufacturers. Merchants will be mailed a copy of the company's illustrated catalogue on application to The Hungerford Co., 67 Pearl street, New York.

**CLAM BOUILLON.**

There are many merchants who have never seen a clam and don't know what a clam looks like or tastes like. Our representative had the pleasure of visiting one of the largest clam packers in New-York city a few weeks ago, and extended his knowledge of this shell fish, which is a strong rival of the oyster. There are several different kinds of clams, but the commercial clam, which is taken along the Atlantic coast, is named Venus Mercenaria, or is probably better known by its Indian name Quahog, which is pronounced kwa-hog. Clams are shipped to all parts of the United States, but are rarely to be had in the interior parts of Canada, except in the larger cities. The E. S. Burnham Company, 120 Gansvoort street, New York, put up in bottles what is known as Clam Bouillon, which is winning its way into every household. This clam juice, which is extracted from the clam, is pronounced by many superior to the oyster in flavor. It is frequently recommended by the medical profession for stomach troubles—such as dyspepsia and gastric irregularities, in addition to its excellence as a food product. It is not often that a new food product is offered to the public, and it is with pleasure that the opportunity is taken to call the attention of the Canadian trade to this article. No more dainty dish can be served than that made from Burnham's Clam Bouillon. Some of the larger retail grocers have these goods on sale and find a good demand for them. James Turner & Co., Hamilton, Ont., are selling Clam Bouillon.

On being invited to look through the factory by the President, E. S. Burnham, I had a chance to note the intricate processes in preparing their specialties in food products. They occupy a six-storey building, with a floor area of 20,000 square feet. In the basement the clams are received in their fresh state from the vessels direct from the beds, and are opened by a large number of men. A boiler and engine room is also in the basement. On the first floor are their spacious offices, and in the rear their store room. The second floor is the stock room, where filled cases ready for shipment are piled. On the third floor the boxes and cases are manufactured, and as well the attractive advertising signs and printed matter are stored there. The fourth floor is used as a laboratory and general work room; here goods are labelled and packed for market. The fifth floor is the cooking department. Long lines of kettles and vats, heated by steam, and other vessels and machinery are in motion turning out the Clam Bouillon. Upwards of a hundred hands are employed by the company. The large staff of travellers they keep on the road cover the United States completely, and some one of them will shortly visit Canada. The firm has only been established five years, which speaks well for the merits of their products. Under E. S. Burnham's personal superintendence the trade can rely on the standard of the quality of the goods being kept up.

It Pays to
keep a
Stock of

PERRIN'S COUGH DROPS

Write for quotations to
D. S. PERRIN & CO.,
LONDON, CANADA.

**BURNHAM'S
CLAM
BOUILLON.**

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water.

Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.**, or write E. S. Burnham Company, "Manufacturers," 120 Gansevort St., New York, U.S.A.

BATTY & CO'S PICKLES AND SAUCES



Are of the Finest Quality and Guaranteed Pure.

**Batty & Co's
NABOB SAUCE**

Is the Sauce of Sauces, and the most delicious for Fish, Hashes, Steaks, Stews, &c.

**Batty & Co's
NABOB PICKLE**

Is universally admitted to be the finest and most enjoyable Pickle in the World.

**Batty & Co's
JAMS, JELLIES, &
MARMALADES**

Are prepared of Ripe, Sound Fruits only and Refined Sugar.

THEIR CALF'S FOOT JELLIES

Are unsurpassed for quality and flavor.

Proprietors of the well-known
DR. KITCHENER'S SALAD CREAM.



123 and 125 FINSBURY PAVEMENT, LONDON.

WRIGHT & COPP, Agents, TORONTO.

S.A. Van Dam & Co

37 Old Corn Exchange, Manchester,
— and —

23 Mathew Street, Liverpool, England.

Solicit Consignments of

**Bacon, Butter, Lard, Eggs, Cheese,
and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

"REFERENCES"—Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

**FAMOUS
"STAR"
Sugar Cured Meats**
Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

to
CO.
NADA:



PARTNERSHIPS FORMED AND DISSOLVED.

Massey & Glass, grocers, Toronto, have dissolved, S I. J. Massey, continuing.

Cowan & Wilson, wholesale grocers, Victoria, B. C., are succeeded by Wilson Bros.

W. Ricknor & Co., fruit dealers, Montreal, have dissolved, Dame Melinda David, wife of William Reckner, now being registered proprietress, and the business being carried on under the same name.

REMOVALS AND DEATHS.

William Anderson, grocer, Wallaceburg, Ont., is dead.

W. B. M. Hilton, fish dealer, Yarmouth, N. S., is retiring from business.

McCrthur, Stevenson & McIvor, general merchants, Kamloops, B. C., are out of business.

LOSS BY FIRE OR BURGLARY.

John Marlatt, pork packer, Aylmer, Ont., is burnt out.

The store of W. E. Jones, grocer, Victoria, B. C., has been burglarized.

W. J. Goth, grocer, Carlton Place, Ont., had his stock badly damaged by fire on the 10th inst.

BUSINESS IN WIFE'S NAME.

Consent has been registered for Mary McCormack, the wife of David McCormack, merchant, Leitchs Creek, N. S., to do business in her own name.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Thomas McKercher, general merchant, Kars, Ont., has assigned to P. Larmouth, Ottawa.

Henry W. Anderson, general merchant, Kemptville, Ont., has assigned to Joel Hallworth, jr., Toronto.

A meeting of the creditors of F. J. Charlton, grocer, etc., Woodstock, Ont., has been called.

E. Y. Messenger, general merchant, Wilmot, N.S. has assigned.

The French Syndicate, general merchants, Northfield, B. C., have assigned.

MOST PERFECT MADE.

It contains neither Ammonia, Alum, or any other injurious ingredients.

It is the lightest and fluffiest of all powders.

DR. PRICE'S
Cream Baking Powder.

**E. LAZENBY & SON,**

18 Trinity St., London, S.E.

EVERY ARTICLE prepared by us is ENTIRELY UN-ADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

Our goods can be obtained from leading houses everywhere.

Agents for Canada:

A. P. TIPPET & CO.,

43 1/2 Wellington St. E., TORONTO.

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

SALESMAN WANTED—A GOOD GROCERY hand; one who is acquainted with general trade; must be sober and well recommended; no other need apply. Address C. Moore, Orillia.

WANTED—BY NOV. 1ST—ENERGETIC, EXPERIENCED salesman for general store; well up in dry goods; not afraid of work; state salary; must have A1 references. Address Rox 342, Woodstock, Ont.

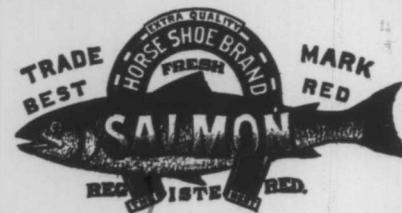
BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

CANADIAN AGENTS WANTED, FOR FOREIGN manufacturers of Vinegar and Mustard. Apply with references, C. & Co., care CANADIAN GROCER.

SITUATION WANTED.

WANTED—SITUATION BY YOUNG MAN in grocery or general store, 4 years experience and best of references. B. W. T., Hartford, Ont.



N. B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.
" Tees & Fersse, Winnipeg.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALTIES OF STERLING VALUE.

(CLEANLINESS)
Nixey's
Black NO DUST
Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.

Always Bright & Beautiful. In Large Packets 1d. & 2d. each.

Use only for Laundry Purposes, producing the best results.

NIXEY'S
"SOHO SQUARE" BLUE
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY REQUIRED.
Eight 1-oz. squares in Box for 6d.

Of all Grocers and Oilmen; or write to 19, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others.

6d. and 1s. Tins.
NIXEY'S
"INVICTA" KNIFE POLISH.

OF ALL STORES EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:

Mr. W. Matthews, 7 Richmond St. East, Toronto.

Mr. Charles Gyde, 33 St. Nicholas St., Montreal.

ENGLISH BISCUITS

All Grocers should keep a supply of genuine ENGLISH BISCUITS

—MANUFACTURED BY—

HUNTLEY & PALMERS

BISCUIT

MANUFACTURERS



TO HER MAJESTY

THE QUEEN, ETC.

READING AND LONDON, ENGLAND,

For which there is an ever increasing demand.

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award:

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

FOR PRICE LIST AND TERMS APPLY TO

Or to their representative,

MR. EDWARD VALPY,

28 READE STREET,

NEW YORK.

HUNTLEY & PALMERS,

READING

and 162 Fenchurch Street,

LONDON, E. C., ENGLAND.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 17, 1892.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
" " " "	1 lb. cans, 1 doz. in case	16 00
" " " "	4 lb. cans, 1 and 2 doz in case	10 50
" " " "	6 oz. cans, 2 and 4 doz. in case	4 80
" " " "	12 oz. cans, 2 and 4 doz. in case	3 70
" " " "	4 oz. cans, 2 and 4 doz. in case	2 40
" " " "	6 oz. cans, 2 and 4 doz in case	1 90
" " " "	4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	per doz	2 00
" " " "	" " " "	75
Cook's Gem, in 1 lb pkgs	7 oz pkgs	\$1 75
" " " "	2 oz	85
" " " "	5 lb tins	40
" " " "	bulk, per lb	85
Empire, 5 dozen 4 oz cans	Per doz	\$0 75
" " " "	" " " "	1 15
" " " "	" " " "	2 00
" " " "	" " " "	9 00
" " " "	bulk, per lb	15

Arrowroot	per doz	\$0 11
Butter	" " "	0 6
" " "	3 lbs	0 20
Cabin	" " "	0 74
Cottage	" " "	0 84

COOK'S FRIEND.

(In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/4 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" " No. 1, 2 "	1 30
" " 1 lb, 2 "	1 90
" " 5 lb, 1/4 "	2 20
" " " "	9 80
WHITE STAR, per doz	
4oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " "	9 00
6oz glass jars, 2 1/2 doz in case	1 10
10 oz glass jars, 2 doz in case	3 00
Bulk, per lb	0 15



Dime cans, 4	per doz	\$1 00
4 oz " "	" " "	1 50
6 " " "	" " "	2 25
8 " " "	" " "	3 00
2 " " "	1 to 4	4 25
16 " " "	1 to 3	5 75
2 1/2 lbs " "	or 1	12 00
4 " " "	or 1	18 25
5 " " "	or 1	22 75
10 " " "	" "	44 00

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	per doz	84
Arrowroot	" " "	\$0 11
Butter	" " "	0 6
" " "	3 lbs	0 20
Cabin	" " "	0 74
Cottage	" " "	0 84

Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 10
Lemon	0 08
Milk	0 10
Nio Nac	0 09
Oyster	0 12
People's Mixed	0 08
Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " "	2 10
" " " "	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 00
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
1-gross Cabinets, asst	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH DRESSING (LADIES.) For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	per doz	\$2 00
No. 4	" " "	1 25

P. G. FRENCH BLACKING.

No. 4	per gross	\$1 00
No. 6	" " "	4 50
No. 8	" " "	7 25
No. 10	" " "	25

BLACK LEAD.

W. G. NIXEY'S "JUBILEE"	
Package of 12 boxes of 12 round	
1 oz. blocks	2 25
Package of 12 boxes of 6 round	
2 oz. blocks	2 25
CATCHPOLE'S	
Stove Polish, No. 1, per gross	9 00
" " No. 2	4 80
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross	9 00
Packed in fancy wood boxes, each box contains 3 doz.		

BLUE.

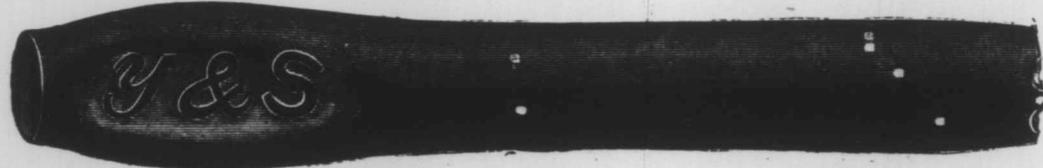
Reckitt's Pure Blue, per gross	2 10
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CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 80
" " " "	3 20
" " " "	2
XXX Hurl	2 90
1X " "	2 65
2X Parlor	2 50
" " " "	2 25
" " " "	1 85
" " " "	1 50
Warehoused	3 25
Ship	4 00
1 Cable 2 wire bands, net	3 25
" " 3	4 00

CANNED GOODS.

Apples, 3's	Per doz	\$0 85
" " " "	gallons	1 75
Blackberries, 2's	" " "	2 00
Blueberries, 2's	" " "	1 10
Beans, 2's	" " "	0 90
Corn, 2's	" " "	0 90
" " " "	Special Brands	1 30
Cherries, red pitted, 2's	" " "	2 10
Peas, 2's	" " "	0 90
Pears, Bartlett, 2's	" " "	1 75
" " Sugar, 2's	" " "	1 50
Pineapple, 2's	" " "	2 75



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured
Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Peaches, 2's	2 00	2 25
" 3's	3 25	3 25
" Pie, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 65
" Lombard	1 50	1 90
" Dawson Blue	3 00	3 25
Pumpkins, 3's	0 90	1 00
" gallons	2 00	2 40
Raspberries, 2's	2 00	2 40
Strawberries, choice 2's	2 00	2 40
Succotash, 2's	1 50	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	1 50	1 50
Lobster, Clover Leaf	2 75	2 75
" Crown flat	2 75	2 75
" tall	2 10	2 10
" Other brands	1 90	2 10
Mackerel	1 60	1 10
Salmon, talls	1 50	1 60
" Hats	1 70	1 70
Sardines Albert, 1/2's tins	12 1/2	12 1/2
" 1/4's	20	20
Martiny, 1/2's	10 10 1/2	10 10 1/2
" 1/4's	16 17	16 17
" Other brands, 9 1/2	11 16 17	11 16 17
" P & C, 1/2's tins	23 25	23 25
" 1/4's	33 36	33 36
Sardines Amer, 1/2's	6 1/2	8
" 1/4's	9 11	9 11

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 60	\$1 75
" 2	2 65	2 80
" 4	4 80	5 00
" 6	8 00	8 25
" 14	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" 2	2 60	2 75
" 4	4 75	4 75
Par Ox Tongue, 2 1/2	8 00	8 25
Ox Tongue	7 85	8 00
Lurek Tongue	3 25	3 25
" 2	6 00	6 25
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
" 2	4 00	4 00
Soups, assorted	1 35	1 35
" 2	2 25	2 25
Soups & Bouilli	1 80	1 80
" 6	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 75	1 75

CHEWING GUM.

ADAMS & SONS.		
To Retailer:		
Tutti Frutti, 36 5c bars	\$1 20	\$1 20
Pepsin Tutti Frutti, 25 5c packets	0 75	0 75
Orange Blossom (new) 150 pieces	1 00	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)		

Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Sappota, 150 pieces	1 00
Sweet Fern, 230	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115	0 75
Golsh, 115	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150	1 00
Mexican Fruit, 36 5c bars	1 20
Flirtation Gum (new) (115 pieces)	0 85

C. T. HEISEL.

To retailers per box		
Red Jacket, 115 pieces	0 75	
Royal Fruit, 36 5c pkgs.	1 20	
Digestive, 120 pieces	0 80	
Largest Heart, 150	1 00	
Globe picture, 150	1 00	

C. R. SOMERVILLE.		
Mexican Fruit, 36-5c. Bars	1 20	
Pepsin (Dyspepsia), 20-5c. Bars	0 70	
Sweet Sugar Cane, 150 pieces	1 00	
Celery, 100	0 70	
Lalla Rookh (all flavors) 100	0 70	
Jingle Bell, 150	1 00	
Cracker, 144	1 00	
O-Dont-O, 144	1 00	
Little Jap, 100	1 00	
Dude Prize, 144	1 00	
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy' clock guaranteed.)	3 75	

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S		
Chocolate—	Per lb	
French, 1/4's	6 and 12 lbs.	0 30
Caracas, 1/4's	6 and 12 lbs.	0 35
Premium, 1/4's	6 and 12 lbs.	0 30
Santa, 1/4's	6 and 12 lbs.	0 28
Diamond, 1/4's	6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00	
Cocoa, Homopatic, 1/4's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18	22	
" Bock	30	
" Bulk, in bxs	18	
EPP'S.		
Cocoa—	per lb	
Case of 112 lbs each	0 35	
Smaller quantities	0 37 1/2	

BENSCHER'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz	\$2 40
1/4 " " " "	4 50
1/8 " " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)		
Chocolate—	per lb	
Carracas, 1/2's, 6 lb. boxes	0 40	
Vanilla, 1/2's	0 40	
"Gold Medal" Sweet, 6 lb bxs.	0 30	
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40	
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26	
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26	
Cocoa—	per doz	
Concentrated, 1/2's, 1 doz in box	2 40	
" 1/2's	4 50	
" 1/2's	8 75	
Homopatic, 1/2's, 14 lb boxes	0 34	
" 1/2's, 12 lb boxes	0 34	

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa	28	
Mott's Homopatic Cocoa (1/2)	32	
Mott's Breakfast Cocoa	35	
Mott's Breakf. Cocoa (in tins)	40	
Mott's No. 1 Chocolate	30	
Mott's Breakfast Chocolate	22	
Mott's Caracas Chocolate	40	
Mott's Diamond Chocolate	20	
Mott's French-Can Chocolate	20	
Mott's Navy or Cooking Choc	26	
Mott's Cocoa Nibbs	30	
Mott's Cocoa Shells	5	
Mott's Vanilla Chocolate stick	22 & 24	
Mott's Confec Chocolate	32c-40	
Mott's Sweet Choc. Liquors	21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic, 1, 1/2, 1/4 lb. boxes	70 75	
Iceland Moss 1/2 lb in 12 lb boxes	35	
Soluble (bulk) 15 & 30 lb bxs	18 20	
Soluble (tins) 6 lb and 12 lb	20	
Cocoa Nibs, any quantity	30 35	
Cocoa Shells, any quantity	05	
Cocoa Essence	per doz 1 40	

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	36
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	00
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners' in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—		
Pre'm No. 1, bxs 12 & 25 lbs each	42	
Baker's Vanilla in bxs 12 lbs each	55	
Caracas Sweet bxs 6 lbs each, 12 bxs in case	36	
Eagle, sweet & spiced, bxs 12 lbs each	35	
Vanilla Tablets, 416 in box, 24 bxs in case, per box	75	
Spanish Tablets, 100 in box, 12 bxs in case	25	

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	28	
Grocers' Style, in cases 24 boxes, 6 lbs each	28	
48 Fingers to the lb., in cases 12 bxs 12 lbs each	28	
48 Fingers to the lb., in cases 24 bxs 6 lbs each	28	
Cocoa—		
Pure Prepared boxes, 12 lbs each	95	
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	95	

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 & 25 lbs each	30
Cocoa and shells, 12s and 25s	30

Breakfast Cocoa—		
12 bxs 6 & 12 lbs., each, 1/2 lb. tins	50	
In boxes, 12 lbs., each, 1 lb tins, decorated canisters	50	

Broma—		
In boxes, 12 lbs., each, 1/2 lb. tins	45	



"Highland Brand" Evaporated Cream, per case 25
4 doz. 1 lb tin

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BECKH & SONS, per box

5 gross, single & 10 box lots	0 75
Star, 4 doz. in package	0 85
" 8 " " "	1 25
" 4 " " cotton bags	0 90

COFFEE.

GREEN c. per lb		
Mocha	28, 33	
Old Government Java	25, 35	
Rio	19 1/2	
Plantation Ceylon	29, 31	
Porto Rico	24, 28	
Guatemala	24, 26	
Jamaica	22, 23	
Maracaibo	24, 26	

WHOLE OASTED OR PURE GROUND

ELLIS & KEIGHLEY'S

c. per lb		
Java	33, 37	
Java and Mocha	34, 36	
Plantation Ceylon	35	
Arabian Mocha	37	
Santos	28, 28	
English Breakfast	16, 24	
Royal Dandelion in 1 lb tins	26	

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 3/2
Arabian Mocha	35
Maracaibo	30
Santos	27 28

Prices current, continued.

NUTS.		per lb
Almonds, Ivica	13	14
" Tarragona	15	15
" Fornigetta	13	14
Almonds, Shelled Valencias	28	32
" " Jordan	40	45
" " Canary	23	30
Brazil	10	12 1/2
Cocanuts	5	6
Filberts, Sicily	10 1/2	11
Pecans	11	15
Peanuts, roasted	10	12
" green	9	10
Walnuts, Grenoble	15	15
" Bordeaux	10	11
" Naples, cases	12	13
" Marbots	12	13
" Chilis	12	13

PETROLEUM.		
to 10 bbl lots, Toronto	Imp. gal.	
Canadian	0 14	\$0 15
Caroon Safety	0 17	0 18
Canadian Water White	0 20	0 22
Amer'n Prime White	0 23	0 23
" Water White	0 24	0 25
Photogene	0 27	0 00
(For prices at Petrolia, see Market Report.)		

PICKLES & SAUCES.		
THE T. A. SNIDER PRESERVE CO., CINCINNATI.		
(Wright & Copp, Toronto, Agents.)		
Home Made Tomato Catsup	per doz	6 00
" " "	pts	3 50
" " "	1/4 pts	2 00
Chili Sauce	pts	4 50
" "	1/4 pts	3 25
SOUPS (in 3 lb. cans).		
Tomato		3 50
Fancy—Chicken, Mock Turtle, Cream of Corn Pea, Celery, Asparagus		4 50
Fancy—Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable		4 25

LEA & PERRIN'S.		per doz.
Worcester Sauce, 1/2 pts.	\$2 60	\$2 75
" " pints	6 25	6 50
LAZENBY & SONS Per doz		
Pickles, all kinds, pints	3 25	3 25
" " quarts	6 00	6 00
Harvey Sauce-genuine—hlf. pts	3 25	3 25
Mushroom Catsup	3 25	3 25
Anchovy Sauce	3 25	3 25

PRODUCE.		
DAIRY.		
Butter, creamery, tubs	\$0 21	\$0 23
" dairy, tubs, choice	0 16	0 20
" " medium	0 14	0 16
" low grades to com	0 12	0 13
Butter, pound rolls	0 21	0 23
" large rolls	0 14	0 16
" store crocks	0 14	0 16
Cheese	0 10 1/2	0 11

COUNTRY		
Eggs, fresh, per doz	0 18	0 18
" limed	1 25	1 30
Beans	1 75	2 25
Onions, per bbl	60	70
Potatoes, per bag	0 13	0 15
Hops, 1891 crop	0 16	0 18 1/2
" 1892	0 05	0 07
Honey, extracted	0 12	0 14
" section	0 12	0 14

PROVISIONS.		
Bacon, long clear, p lb.	0 08	0 08
Pork, mess, p. bbl.	14 50	15 50
" short cut	16 00	17 00
Hams, smoked, per lb.	0 11 1/2	0 12
" pickled	0 11	0 11
Bellies	0 12 1/2	0 13
Rolls	0 09 1/2	0 09 1/2
Backs	0 11 1/2	0 12
Lard, Canadian, per lb	0 09	0 09 1/2
Compound	0 08	0 09 1/2
Tallow, refined, per lb.	0 05	0 05 1/2
" rough	0 02	0 02

RICE, ETC.		Per lb
Rice, Aracan	3 1/2	4
" Patna	4 1/2	5 1/2
" Japan	5	6
" extra Burmah	3 1/2	4
" Java extra	6 1/2	7
" Genuine Old Carolina	9 1/2	10

Grand Duke	6 1/2	7 1/2
Sago	4 1/2	5 1/2
Tapioca	5	5 1/2

ROOT BEER.		
Hire's (Liquid) per doz	\$2 00	\$2 00

SPICES.		Per lb.
GROUND		
Pepper, black, pure	\$0 12 1/2	\$0 15
" fine to superior	10	18
" white, pure	20	28
" fine to choice	20	25
Ginger, Jamaica, pure	25	27
" African	18	18
Cassia, fine to pure	18	25
Cloves	14	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.		
BRITISH AMERICA STARCH CO BRANTFORD.		
1st quality white, in kegs and brls	4 1/2	4 1/2
1st quality white, 3 lb. cartons	6 1/2	6 1/2
Lily White gloss, crates	6 1/2	6 1/2
Brantford gloss, 1 lb.	6 1/2	6 1/2
Lily White gloss, 1 lb chromo	6 1/2	6 1/2
Canada Laundry, Boxes	3 1/2	3 1/2
Pure Prepared corn	7	7
Challenge Corn	6 1/2	6 1/2
Rice Starch, fancy cartons	6 1/2	6 1/2
" cubes	7 1/2	7 1/2

KINGSFORDS OSWEGO STARCH.		
Pure Starch—		
40-lb boxes, 1, 2 and 4 lb pack'g's	8	8
38-lb " 3 lb. packages	8	8
38 to 45-lb boxes	6	6
Silver Gloss Starch—		
40-lb boxes, 1, 2 and 4 lb. pack'g's	9	9
40-lb " 1/2 lb. package	9 1/2	9 1/2
40-lb " 1 lb.	10	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2	9 1/2
6-lb " sliding covers	9 1/2	9 1/2
38 to 45 lb boxes	9	9

Oswego Corn Starch—for Puddings, Custards, etc.—		
40-lb boxes, 1 lb packages	8 1/2	8 1/2
20-lb	8 1/2	8 1/2

ST. LAWRENCE STARCH CO'S		
Culinary Starches—		
St. Lawrence corn starch	7	7
Durham corn starch	6 1/2	6 1/2

Laundry Starches—		
No. 1, White, 4 lb. Cartons	4 1/2	4 1/2
" " Bbls	4 1/2	4 1/2
" " Kegs	4 1/2	4 1/2
Canada Laundry	3 1/2	3 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers	6 1/2	6 1/2
Ivory Gloss, fancy picture, 1 lb packs	6 1/2	6 1/2
Patent Starch, fancy picture, 1 lb. cartons	6 1/2	6 1/2
Ivoryine Starch in cases of 40 packages	8 1/2	8 1/2

SUGAR.		c. per lb
Granulated	4 1/2	4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2	5 1/2
" " 50 lb. boxes	5 1/2	5 1/2
Extra Ground, bbls	5 1/2	5 1/2
" " less than a bbl	5 1/2	5 1/2
Powdered, bbls	5 1/2	5 1/2
" " less than a bbl	5 1/2	5 1/2
Extra bright refined	4 1/2	4 1/2
Bright Yellow	3 1/2	4
Medium	3 1/2	3 1/2
Brown	3 1/2	3 1/2

SALT.		
Bbl salt, car lots	1 20	1 20
Coarse, car lots, F.O.B.	0 85	0 90
" small lots	1 25	1 25
Dairy, car lots, F.O.B.	1 50	1 50
" quarter-sacks	0 45	0 50
Common, fine car lots	0 80	0 80
" small lots	0 95	1 00
Rock salt, per ton	15 00	15 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.		
SYRUPS.		
	Per lb.	
D	1 1/2	2
M	2	2 1/2
B	2 1/2	2 1/2

W. G. A. LAMBE & CO.,
Grocery Brokers,
TORONTO.

AGENTS FOR
The St. Lawrence Sugar Ref'g Co., Montreal.



A FOOD I
A DRINK-I
A MEDICINE I
JOHNSTON'S FLUID BEEF
Has threefold usefulness
As Beef Tea,
As a Stimulating Tonic,
As a perfect Substitute for Meat.

It contains the vital principles of Prime Beef.

Kingsford's Oswego
STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

"Silver Gloss" Kingsford's
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING
JOBBER'S IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

Price
V.B.
E.V.
E. St
XX
XXX
Grown
Trin
New
Port
Ivo
D
Prit
Joh
Ma
Ger
Que
Pric
Sur
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ST. LAWRENCE

**CORN STARCH
IVORY GLOSS
IVORINE**

New Process.

The Leading Retail Grocer in Ontario says:

"So long as St. Lawrence maintains the same high Standard, we cannot offer any others to our Customers."

Prices current, continued—

V.B.	2 1/2	2 1/2
E.V.B.	2 1/2	2 1/2
E. Superior	2 1/2	2 1/2
XX	2 1/2	2 1/2
XXX	2 1/2	2 1/2
Crown	3	3 1/2

MOLASSES.		Per gal
Trinidad, in puncheons...	0 35	0 37
" " bbls	0 38	0 46
" " bbls	0 40	0 40
New Orleans, in bbls	0 30	0 52
Porto Rico, hdds.	0 38	0 40
" " barrels	0 42	0 44
" " barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	"	5
Primrose, 4 1/2 lb bars, wax W	"	4 1/2
John A. cake, wax W. per doz		42
Mayflower, cake,	"	42
Gem, 3 1/2 bars per lb.		3 1/2
" 13 oz. 1 and 2 lb. bars		3 1/2
Queen's Laundry, per bar		5 1/2
Pride of Kitchen, per box		2 7/8
Sunshine, boxes, 100 tablets		6 50
" 50		8 40

MORSE'S SOAPS.

	Per lb
Mikado (wrapped)	0 04 1/2
Eclipse	0 04
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto, 12 oz.	Per doz 0 50
Ruby, 10 oz.	" 0 30
Monster, 8 oz.	" 0 24
Detroit, 14 oz.	" 0 48
Lily White	" 0 90
Everyday	" 0 80
Queen City, 14 oz.	" 0 72

Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20

TEAS.

CHINA GREENS		per lb
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	23	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	11	14

PING SUYU.

Young Hyson—		
Half chests, firsts	26	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Choicest	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	12 1/2	15
Nagasaki, 1/2 chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	5	9

INDIAN.		Per lb
Congou—		
Half Chests, Kaisow, Mon-		
ing, Pakling	12	60
Caddies, Pakling, Kaisow	18	50
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30
CEYLON.		Per lb
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	67c	
Ingots, rough and ready, 8's.	64	
Laurel, 3's.	57	
Brier, 7's.	55	
Index, 7's.	50	
Honeysuckle, 7's.	58	
Napoleon, 8's.	54	
Royal Arms, 12's.	55	
Victoria, 12's.	53	
Brunette, 12's.	50 1/2	
Prince of Wales, in caddies	51 1/2	
" " in 40 lb boxes	51	
Bright Smoking Plug Myrtle, T &		
B, 3's	60	
Lily, 7's	55	
Diamond Solace, 12's.	50	
Myrtle Cut Smoking, 1 lb tins	70	
1 lb pg, 5 lb boxes	70	
os pg, 5 lb boxes	70	

EMPIRE TOBACCO COMPANY.

CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5		
lbs.	45	
Uncle Ned, 2 oz. pkg, box 5 lbs	60	
Gem, 2 oz. packages, 5 lb boxes	61	
Gem, 2 oz tins in 5 lb cases	70	

PLUG SMOKING.

Golden Plug	56
Uncle John, 3 x 6, 3s. caddies	54
16 1/2 lbs	54
Gem. 3 x 6, 3s. caddies 16 1/2 lbs	53
St. Lawrence, 2 x 3, 7s. caddies	51
about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about	48
17 lbs.	48
Sterling, 2 x 3, 7s. caddies about	46
17 lbs.	46
Louise, Solace, 12s. caddies about	46
16 lbs.	46
Florence, Solace, 12s. caddies	42
about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING.

Good Luck, spun roll, 16 boxes		
4 lbs.		65
Empire, 3 x 6, 4s. spaced 8s. bxs		61
4 lbs.		61
Top, 16 oz. spaced 8s. boxes 4 lbs		60
Joy, 3 x 12s., 1 1/2 oz. Spaced 6s.		52
Rough and ready. Butts 25 lbs		52
Judge, 2 x 3, 8s. Flat. Caddies		50
about 20 1/2 lbs.		50
Currency, 3 x 3, 7s. Rough and		49
ready. Caddies about 21 lbs.		49
Kentucky, 1 1/2 x 3, 13s. Caddies		50
about 21 lbs.		50
Kentucky, 1 1/2 x 3, 7s. Caddies		49
about 21 1/2 lbs.		49

BLACK SWEET CHEWING.

Star, Narrow, 12s. Butts about		
23 lbs.		47
Morning Star, 12s. Butts about		43 1/2
22 1/2 lbs.		43 1/2
Montreal Twist, 12s. Caddies		44
about 23 lbs.		44
Anchor Twist, 12s. Caddies about		42 1/2
23 lbs.		42 1/2

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTEAL.

CIGARETTES.		Per M.
Athlete		\$7 50
Puritan		6 25
Sultana		5 75
Derby		4 00
B. C. No. 1		4 00
Sweet Sixteen		3 50
The Holder		3 25
Hyde Park		10 50

CUT TOBACCOS.

	per lb
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg, 10 lb boxes	69
Gold Block, ninths, 5 lb boxes	78

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

VINEGAR.

A. HAAZ & CO		
XX, W.W.		0 8c
XXX, W.W.		0 5
Honey Dew		0 30
Pickling		0 30
Malting		0 45

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" " " "	"	1 90
Pails, 2 hoops, clear	No. 2	1 60
" " " "	"	1 80
" " " painted	"	1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe	\$1 90	2 00
" " Water Witch		1 40
" " Northern Queen		2 25
" " Planet		1 70
" " Waverly		1 60
" " X X		1 50
" " X		1 30
" " Single Crescent		1 85
" " Double		2 75
" " Jubilee		3 25
" " Glob. Improved		1 90
" " Quick and Easy		1 80
" " World		1 75
" " Rattler		1 80

Matches, 5 case lots, single cases		
Parlor	1 60	\$1 65
Telephone	3 60	3 70
Telegraph	3 80	3 90
Safety	4 20	4 30
French	3 60	3 75

Railroad (10 gro. in case)		
Single case and under 5 ca.		\$3 70
5 cases and under 10 cases		3 60
Steamship (10 gro. in case)		
Single case and under 5 ca.		3 50
5 cases and under 10 cases		3 40

Mops and Handles, comb.

Butter tubs	\$1 60	\$3 20
Butter Bowls, crates as'd		3 60

WASHING COMPOUND.

Housekeeper's Quick-Washing Compound		
Washing per case.		
5c pkgs 100 in case		3 50
10c " 60 in case		4 00

PEERLESS WASHING COMPOUND.

		per case
1/2 lb packages, 12 doz in case		\$1 50
1 lb " 6		3 90
1 lb " 3		3 80
5 cts " 100		3 50

YEAST.

BARM MFG. CO.		per box
1 box containing 2 doz. 5c. pkgs.		0 50
" " 2 doz. 10c. "		1 00

BREADMAKER'S

		per box
5c packages 36 in box		1 00
" " 45 in box		0 50



— THE —
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

: NO BLUEING :

Material whatsoever is used in the manufacture of
OUR GRANULATED.

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL,

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made.
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

J. EDWARDS. J. E. INSLEY.
LELAND HOTEL
 Corner Hastings and Granville Streets, one block
 from Railway Station and Steamship Dock.
Vancouver, B.C.
 INSLEY & EDWARDS,
 Proprietors

The Alberta Hotel -
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commerce.
 Men. Large sample rooms.
H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
 house along the line of C. P. R.
LOUIS HILLIARD, Prop.

THE LELAND HOUSE,
Portage La Prairie, Man.

Best sample rooms west of Winnipeg. Strictly
 first-class.
WM. NEVINS, Prop.

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

Jas. O'Connell, Prop. Fred. Senado, Mgr.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms
 convenient to stores, provided for commercial
 men.
E. SMITH, Proprietor.

The Hotel Wilson,
NANAIMO, B. C.

The largest and best Hotel in the city.
JOS. RICHARDS,
 Proprietor.



Branches at J. S. HAMILTON & COY.,
 BRANTFORD, ONT.
 Sole Agents for Canada.

PURE CONFECTIONERY,
FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
 OWEN SOUND, ONT.

BUY THE BEST. SEELY'S



**Celebrated
 Flavoring
 Extracts.**

VANILLA, LEMON,
 and Assorted Flavors.
 Standard Goods of America
 (established in
 1862). Once tried, al-
 ways used.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Wholesalers And Manufacturers

Should advertise their
 Specialties for (Xmas)
 trade now.

EXTRA SPACE

Should be desirable.
 Get the benefit of the
 doubt in your mind (if
 any) by booming some
 one or two lines you are
 trying to push.

Non-Advertisers!

Give our columns a trial for
 balance of this year.

IT MEANS MONEY FOR YOU!

THE HIPANS TABLETS regulate the stomach,
 liver and bowels, purify the blood, are pleas-
 ant to take, safe and always effective. A reliable
 remedy for Biliousness, Flatulence on the Stomach,
 Sciatica, Rheumatism, Catarrh, Colic, Constipation,
 Chronic Diarrhoea, Chronic Liver Trouble, Dis-
 tention, Disordered Stomach, Dyspepsia, Dysentery,
 Dropsy, Gout, Gravel, Headache, Pains, Ob-
 scuration, Poor Health, Indigestion, Irritation, Liver
 Jaundice, Kidney Complaints, Liver Troubles,
 Loss of Appetite, Mental Depression, Nausea,
 Nettle Rash, Pimples, Rheumatism, Stomach
 to the Head, Stomach, Salt
 Liver, Rheu-
 matic, Salt Dis-
 tention, Stomach, Irriti-
 Liver, Ulcers,
 and every ob-
 or disease that
 impure blood or a failure in the proper perform-
 ance of their functions by the stomach, liver and
 intestines. Persons given to over-eating are ben-
 efitted by taking one tablet after each meal. A
 continued use of the Hipans Tablets is the surest
 cure for chronic constipation. They contain
 nothing that can be injurious to the most deli-
 cate. 1 gross \$2. 12 gross \$1.25. 12 gross 75c.
 1-24 gross 12 cents. Sent by mail postage paid.
 Address THE HIPANS CEREAL CO.,
 P. O. BOX 678, NEW YORK.



THE Oakville Basket Co.,



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

DURABLE PAILS AND TUBS.



TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
 OF NEWMARKET, ONT.,

The goods are hoops with Corrugated Steel
 Hoops sunk in grooves in the staves and cannot
 possibly fall off. The hoops expand and contract
 with the wood. BEST GOODS MADE.

Represented by
 Chas. Boeckh & Sons, Toronto,
 H. A. Nelson & Sons, Montreal.



OLD CHUM

THE CANADIAN GROCER

PLUG AND CUT

FINNAN HADDIES

Fresh Smoked.

ORDERS SENT TO

H. W. NORTHRUP & Co.

St. John, N. B.

WILL RECEIVE PROMPT ATTENTION, ALSO

Dry Codfish, Smoked

Herring, &c., &c.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Agencies. Mfg Co., Hull, P.Q.
The Mercantile Agencies.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Canning, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt

DAWSON & CO.,

32 WEST MARKET ST.,
TORONTO.

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

We handle Bananas, Oranges, Lemons, Peaches, Pears, Plums, Grapes, Apples, Melons and all kinds of fruits and vegetables and nuts.

Butter, eggs and general Farm Produce. Orders and consignments solicited.
Telephone No. 1471. Scattergood's code.

FAC SIMILE OF PACKAGE.



The Whitehall Review writes:—"It is absolutely pure. The most pleasant water to drink either alone or mixed with wines or spirits. In every respect admirable."

JAMES LOBB

Agent for Canada,
30 Wellington St. E., TORONTO.



FLOUR High Patents, Bakers and Low Grades.
Split Peas, Pot Barley and Corn Meal.
Feed of all kinds.
E. D. TILSON, TILSONBURG, ONT.

The Estimate that the number of

"PITTSBURG" LAMPS

Made in the last three years

WOULD LIGHT THE ENTIRE GLOBE

Is a speculation wholly in the air and not authorized by us. But

WE DO KNOW

— THAT OUR —

MAMMOTH "PITTSBURG"

Will light a room 40 FEET SQUARE more
brilliantly than any other Lamp in the market.

All good dealers keep them.

GOWANS, KENT & CO.,

Sole Wholesale Agents for Canada. Toronto and Winnipeg.

DO NOT



WELLINGTON

HYDE PARK, ATHLETE, PURITAN, DERBY. SWEET SIXTEEN CIGARETTES.

SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

FINE GOODS OUR SPECIALTY.

WONGO CIGARS. EXCEPTIONALLY FINE.

