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EDC BACKS SALES BY G&B AUTOMATED TO CHINA

OTTAWA -- International Trade Minister John C. Crosbie announced today that the Export Development Corporation (EDC) is providing financing of up to \$9.98 million to support two sales by G&B Automated Equipment Limited to China.

G&B Automated has sold grinding wheel manufacturing equipment to the China Machine Building International Corporation (formerly the China National Machinery and Equipment Import and Export Company) to update the capability of the First Grinding Wheel Factory of China, located in Shenyang, Liaoning province, and the Third Grinding Wheel Factory of China, located in Guiyang, Guizhou province.

In making the announcement, Minister Crosbie said "This is an excellent example of how Canadian government and industry can work together to compete and win on world markets. G&B clearly offer the technology China needs for its ambitious industrial development goals, and the highly competitive financing EDC offers helped keep the focus on Canada's technological edge. That's a winning combination".

Financing for the sales falls under EDC's \$2 billion General Financing Protocol established with the Bank of China. Under this Protocol, EDC lends funds to the Bank of China which in turn lends to Chinese buyers of Canadian goods and services.

G&B Automated, based in Downsview, Ontario, is a world leader in the technology of grinding wheel manufacturing, and won the contracts over stiff competition from European and Japanese suppliers on the strength of their product and competitive financing from EDC.

The China Machine Building International Corporation is a state-owned agency that coordinates purchases and sales by companies under the Ministry of Machine Building.

Minister for
International
Trade

Ministre du
Commerce
extérieur

Export Development Corporation (EDC) is Canada's official export credit agency, responsible for providing export credit insurance, loans, guarantees, and other financial services to promote Canadian export trade.

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