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Trade Review and Insurance Chronicle of Canada

VOLUME 58 No. 13 TORONTO, MARCH 30, 1917

ESTABLISHED 1867

> 43 8 8

War Loan is Oversubscribed by \$100,000,000

Subscriptions total at least \$250,000,000, including the Banks' contingent allotment, says Sir Thomas White.—Applications from 40,000 investors.

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St. Lawrence Route and Marine Insurance

DOMINIONS Royal Commission Think Efforts Should be Made to Impress Underwriters with Justification for Lower Rates, Otherwise the Canadian Government Should Consider Question of Undertaking Liability for Extra Insurance Charges Now Imposed.

HAT a difficulty in the way of the more extended use of Canadian Eastern ports lies in the heavy insurance rates now charged, was one of the representations made to the Dominions Royal Commission during its recent tour in Canada. These charges are: (a) On cargoes carried to and from Canadian Eastern ports; (b) on the hulls of vessels using them. In the fifth interim report of the Commission, just published, the following comment is made on this matter:—

"We were told that these rates are unduly high in comparison with those in force at the Atlantic ports of the United States, and in particular (1) that underwriters charge an extra premium on hulls of tramp steamers for one or more voyages to the St. Lawrence during the summer season; and (2) that this extra premium is further increased for voyages during the last two months before the close of navigation.

"Our witnesses admitted that the navigation of the St. Lawrence presents somewhat greater difficulties than navigation to and from ports bordering on the Atlantic. But it is urged that the improvements made in recent years in the buoying and lighting of the St. Lawrence and by the construction of the new ship channel (which improvements have certainly been considerable) have not led to an adequate reduction in the underwriters' rates.

"A scheme has been suggested whereby the Dominion government should itself assume responsibility on account of the St. Lawrence risks for a period, say, of five years. It is contended that in the course of this period the government would ascertain exactly the extent of the additional risk involved, and that in the meantime extra shipping would be attracted to the St. Lawrence ports.

"We do not propose definitely to recommend such a scheme, as we are of opinion that in the first instance further efforts should be made to impress upon the underwriters the conditions which justify lower rates for cargoes and hulls to and from Canadian Eastern ports. We notice that amendment or alteration in the present 'British North America' warranty has been urged, not only by merchants, but also by one representative at least of the underwriters.

"If, however, these efforts fail we think that the Dominion government would be well advised seriously to consider the question of itself undertaking liability for the extra insurance charges now imposed."

The depth of the St. Lawrence Ship Canal up to Montreal is at present 30 feet only though measures are now in progress to increase this depth to 35 feet. In regard to the necessity for deepening the ship canal the report of the Dominions Royal Commission says:—

"It is pointed out to us that even the depth of 30 feet is not available at all times of the year, with the result that sometimes (particularly in the autumn season when cargo is most plentiful) ships have to leave Montreal with cargo space unfilled. Figures were also given to us showing that some of the principal vessels trading to Montreal are so constructed that the difference of one inch in submersion means an average difference in cargo of 53 tons. In view of these figures it is clearly urgent that plans for a permanent increase of the depth of the St. Lawrence ship channel should be framed and carried out as speedily as possible,

"We learnt in the course of our enquiries at Montreal that the problem involved is not merely one of deepening. It involves, in particular, close examination as to the effect of dredging and other works on the water level of the St. Lawrence. This question is one of much complexity and has already engaged the attention, not only of special commissions appointed by the Dominion government, but of at least five expert engineers who have reported to the Shipping Federation of Canada."

Discussing the possible alternative routes for the shipment of Canadian produce and particularly of grain, the report says:—

"Great expectations have been built up as to the results likely to accrue to Canada, and particularly to the development of the West coast, as the result of the opening of the Panama Canal, but so far these expectations have been by no means realized.

"No doubt the abnormal conditions arising out of the war have contributed largely to this disappointment, but it was reported to us in Victoria and Vancouver that one cause lay in the fact that no goods from Eastern Canada which are shipped via United States railways to eastern United States ports, for shipment thence by vessel through the Panama Canal, can proceed in bond. Cargo has to be broken and transhipped at the United States port, and would, therefore, be subject to duty. This matter is, of course, entirely one for settlement by the Dominion government, and we express no opinion as to the representations made to us.

"We may say, however, that the evidence which we received satisfied us that the development of the export trade from the western coast is of even greater importance than the stimulation of the import trade. Before the war,

we were told, ships calling at Canadian western ports left for Europe with a large amount of empty space. This condition of affairs forms a contrast to that generally prevailing in the United States and Eastern Canada where the ratio of the outward to the inward load of cargo is usually as two to one. The remedy appears to lie mainly in the development of the export trade in grain and lumber."

LIVE STOCK LOANS IN ALBERTA

An outline of the live stock encouragement act of Alberta was published in these columns last week. In a statement to The Monetary Times this week, Hon. Duncan Marshall, minister of agriculture, said: "The great thing about this bill is that under it we have been able to secure money at 6 per cent. We simply insisted that we must have the money at 6 per cent. and would consider no other rate, and I must give the Merchants Bank credit for agreeing promptly. The farmer is to get his whole \$500; no discounts of any kind and interest payable just once a year. The everlasting worry of renewing notes every three months and having to go to the bank and arrange for the continuation of the loan, and then to be called in some day and be peremptorily told that he must pay at once, has been the thing that has made a bank not very useful to the farmer. The value of this loan will be the low rate of interest and the length of time it will enable the homesteader who has not much money to stay on his land. It will make it possible for a great many farmers to continue their operations after the war. My opinion is that only the man who is now engaged in the live stock business will make anything out of farming."

DOMINION FIRE INSURANCE COMPANY

The balance sheet of the Dominion Fire Insurance Company, Toronto, shows that last year, as in the preceding year, the company improved its position. Assets were increased \$93,052, and the excess of cash assets over liabilities was \$213,076 as compared with \$203,229 in 1915. The principal figures for the past three years are as follow:—

Assets.

	1914.	1915.	1916.
Cash	\$ 96,010	\$ 60,867	\$ 54,120
Call loans	5,050	5,050	16,150
Bonds	150,036	172,865	172,625
War loans			33,967
Stocks	31,527	31,527	31,527
Mortgages		13,000	13,000
Accrued interest	1,746	3,296	2,734
Agents' balances	39,414	26,962	30,225
Sundry debtors Office furniture and Goad's	4,627	7,279	3,779
plans	9,000	9,000	9,000
Total assets	\$337,413	\$329,849	\$422,901
Liabi	lities.		
Net losses unadjusted Reinsurance companies' de-	\$ 27,124	\$ 9,911	\$ 9,387
posit account	50,738	44,366	50,094
Reserve for taxes	3,000	3,000	3,000
Reinsurance reserve	155,288	131,263	144,885
Sundry creditors		1,758	2,457
Excess assets over liabilities.	101,261	139,549	157,306
Total liabilities	\$337,413	\$329,849	\$422,901

Among the assets call loans have increased. A holding of war bonds to the extent of \$33,967 is a new item. The liabilities show a decrease in net losses unadjusted; the reinsurance reserve is increased, as also is the reinsurance companies' deposit account.

This company operates in eastern Canada in connection with the Northwestern National and the National Ben Franklin insurance companies. The Dominion Fire Insurance Company is making good strides and has materially improved its position in recent years.

BANKS HELP THE WAR LOAN

A tribute was paid by Sir Thomas White in a statement issued this week to the chartered banks in connection with the war loan. Their managers at over 3,000 offices throughout Canada, he said, used their best endeavors to make the issue a success.

BRITISH OFFER FOR OUR WHEAT CROP

The Canadian council of agriculture's decision regarding the proposed purchase by Great Britain of the Canadian wheat crop is embodied in the following statement, which was wired to Sir George Foster, minister of trade and commerce:—

"Respecting the matter of fixing or guaranteeing a price for the surplus crop of Canadian wheat, for the year 1917, discussed with you at your request in Ottawa on March 3rd, by representatives of the Canadian council of agriculture, your suggestion that a price be fixed about \$1.30 per bushel, basis I Northern, Fort William, for the entire crop, was considered by the full meeting of the council here to-day, and, after full deliberation upon the matter, the council, having in view the present high cost of production, believe that to ensure maximum production of wheat for the coming year it is advisable to fix a minimum price covering all of this year's crop, and this council, therefore, recommends that a minimum price at Fort William of \$1.50 per bushel, basis I Northern grade, be guaranteed, and that a maximum price of \$1.90, basis I Northern, Fort William, be fixed. Spreads in price on grades lower than I Northern to be fixed on the actual difference in value between such grades, as determined by milling and baking tests, or, if a flat price be decided upon, such price should be \$1.70 per bushel, basis I Northern, Fort William, this being less than the average price of I Northern at Fort William during the last six months."

Commenting on this, the Grain Growers' Guide says: "It will be noted that the council expressed a preference for a minimum and a maximum price, but in deference to the government's request they also recommended a fixed price if the government prefers that course. Immediately the report reached Ottawa and was published the government press announced that there was a strong feeling that the western farmers were trying to hold up the British government. This view cannot be justified by an examination of the facts. The western farmers did not ask the government for any protection on their wheat prices and they have never done so in the past. They are willing to accept a minimum of \$1.50 per bushel and take their chances on the market, with a maximum of \$1.90, or they are willing to accept a fixed price of \$1.70. The grain growers have never had any power or influence in fixing the price of their grain. It has always been dumped on the open market with the wheat from other parts of the world, and the price before the war was ruinously low."

The Ottawa Evening Journal says: "The impression is growing in official circles in Ottawa that the last has almost been heard of the offer from Britain to take over the entire surplus of Canadian 1917 wheat. The expectation here is that Great Britain will go elsewhere for wheat, and if Russia is able this year to send her huge stock of wheat through the Dardanelles, which is confidently expected, a sharp decline in prices may be expected in Canada.

"There may be time yet for western wheat farmers to reconsider their attitude. The transportation of wheat across the Atlantic is entirely in the hands of the British authorities."

NO MORE WAR LOANS TILL FALL

Next Issue is Likely to be Short Dated-Notes of Some of the Subscriptions

In June some short-date financing may be done by the Dominion government either in New York or Chicago, but no further war loan issues are to be looked for until next fall, says an Ottawa dispatch. If the war then appears to be well towards conclusion, the issue may be of short-date securities

It seems unlikely that the Dominion government will ever again make so attractive long-date issues as those which have been offered to the Canadian public during the past two years. One great advantage of placing the loans in Canada is the saving of expense in issue charges. If the minister had floated the present war loan in New York he would have been obliged to pay underwriting and other commissions, aggregating 2½ to 3 per cent., or a total commission and other expenditure of about \$4,000,000. It is believed that the present issue will cost not more than three-quarters of I per cent.

Life Companies' Subscriptions.

One of the largest subscriptions from Western Canada was that of the Great-West Life Assurance Company, Winnipeg, of which Mr. C. C. Ferguson is general manager and The amount was for \$1,500,000 and included \$300,ooo of debenture stock, which was bought a few months ago to temporarily employ the company's funds pending the issue

The Sun Life's \$10,000,000 subscription included \$1,-

The Sun Life's \$10,000,000 subscription included \$1,300,000 of debenture stock converted (not \$2,000,000 as previously stated), so Mr. A. A. Macnutt, the company's treasurer, informs The Monetary Times.

The McIntyre Porcupine Mines, Limited, with its \$100,000 subscription, was one of the new subscribers to Canadian war loans, as was also the Maple Leaf Milling Company, Townto for a similar manufacture of the same stock of ronto, for a similar amount.

Thirty-two Registered Bonds.

The subscription of the Fairview Cemetery Company, Limited, Halifax, was one of \$32,000 in registered bonds of \$1,000 each. This is the company's first subscription to war loans. Mr. Edmund P. Allison, K.C., is secretary of the

The Royal Trust Company, of Montreal, invested clients'

funds to the extent of \$2,168,000 in the war loan.

The \$7,000 application of the township of Esquimalt, , was for seven \$1,000-bonds. The township also subscribed \$10,000 to the first war loan.

The sinking fund of the city of Portage la Prairie, Manitoba, took \$50,000 of the loan. The National Trust Com-

The city of Westmount, Quebec, subscribed for \$60,000 of the loan, to be paid entirely by cash. Lieut.-Colonel Strange, officer commanding 58th Westmount Rifles, and Mr. Arthur F. Bell, secretary-treasurer of Westmount municipality, in trust, subscribed for \$10,000 of the loan to be paid in cash. Mr. Bell also subscribed for \$2,000, to be paid in cash by the Police and Firemen's Sinking Fund Commission of the city of Westmount.

Some of the Personal Subscriptions.

Mr. J. N. Greenshields, K.C., was one of several individual subscribers of \$100,000 to the war loan. To the first offering, his subscription was \$50,000. He is partner in the Montreal legal firm of Greenshields, Greenshields, Languedoc and Parkins.

Senator Curry, president of the Canadian Car and Foundry Company, Montreal, was a subscriber to the second and third war loans, \$25,000 in each case.

Mr. S. H. Ewing subscribed for \$50,000 of the loan. was also a subscriber of \$25,000 to the second loan. Mr. Ewing is head of S. H. Ewing and Sons, Montreal, wellknown wholesale and general commission merchants, hand-

ling principally coffees, spices, corks and teas.

Another interesting individual subscription was that of Mr. John McE. Bowman, of New York, who applied through A. E. Ames and Company for \$50,000 of the loan. Mr. Bowman is manager of the Biltmore Hotel in New York, and is associated with Major Dinnick in the promotion of the large new Hotel Devonshire at Toronto.

According to advices to The Monetary Times from Mr. W. G. Ptolemy, deputy provincial treasurer of Manitoba, that province did not make any subscription to the recent war loan, but one of the municipalities of the province, through the provincial treasurer, applied for \$18,500, as investment of sinking funds. It was previously reported that Manitoba had subscribed \$600,000.

The Shedden Forwarding Company, Limited, of Montreal, subscribed \$25,000 to the loan and a similar amount to the first and second issues. Mr. Hugh Paton, president of the company, which was established in 1860, also subscribed \$25,000 to each of the three loans. The company are contractors, warehousemen, general forwarders and carriers.

The subscription from the province of British Columbia was placed through the Victoria branch of the Canadian Bank of Commerce, and that of \$250,000 from the city of Victoria through the local branch of the Bank of British North America.

NEW BRUNSWICK'S NEW PREMIER

When the old government of New Brunswick hands over the reins of office, the Lieutenant-Governor, according to custom, will call upon the leader of the opposition to form a cabinet. The leader is Walter Edward Foster, chosen by



HON. W. E. FOSTER, Premier of New Brunswick.

the Liberal party as such in 1916. At the New Brunswick general election, held on February 24th, 1917, the government was defeated, but, according to Ottawa despatches, it has not yet abdicated. Unless a prompt resignation now comes, steps will be taken to influence the Lieutenant-Governor to dismiss the present premier and his colleagues, and if this does not prove effective a formal appeal will be laid with the federal government, according to Ottawa reports.

Hon. Walter Edward Foster, as he will be known when Hon. Walter Edward Foster, as he will be known with premier of New Brunswick, is vice-president and managing director of Vassie and Company. Limited, wholesale dry goods merchants, St. John, N.B. He is also president of the St. Martin's Railway Company, and was the incorporator of the New Brunswick Hydro-Electric Power Company and the Dominion Dry Dock Company. Born at St. Martins, N.B., he celebrates his forty-third birthday on April oth. After being in the service of the Bank of New Brunswick for ten years, in 1899, he became a member of his present firm.

Mr. Foster has taken an active interest in public affairs, and was vice-president of the St. John board of trade in 1907, becoming president in 1908. When differences arose in 1913 and again in 1915 between the longshoremen of the port of St. John and the shipping companies, he was chosen to act as arbitrator and chairman of the conciliation board granted by the federal labor department. The differences were adjusted and a two-years' agreement signed.

CONVERSION OF OLD LOAN

Reports to The Monetary Times Indicate Comparatively Slight Use of Privilege

The conversion privilege of the 1925 loan and of the debenture stock has not been very freely exercised, judging by further returns received by The Monetary Times in regard to a number of subscriptions. The present loan is for \$150,000,000, exclusive of old war loan conversions. Any debenture stock converted is being included as new money. In other words, it is part of the current loan of \$150,000,000. Last week, we printed details of 19 of the many subscriptions reported to The Monetary Times. These 19 subscriptions represent actual new cash subscribed of \$22,760,000, including \$3,485,000 debenture stock converted. In addition, \$2,052,000 of 1925 war loan was converted. If these subscriptions are a fair reflection of general results, the full subscription of \$150,000,000 of the current loan, including debenture stock, would have brought with it in addition, approximately \$13,500,000 of converted loan. The finance department may announce at a later date the exact figures in regard to conversion.

Last week were printed in these columns reports respecting conversion in regard to 112 subscriptions. The following are details of 39 additional subscriptions:—

e details of 39 additional subscr	riptions:-	
		Amount of fir
	Subscription	loan or de-
		debenture stoo
Subscriber.	present loan.	converted.
S. H. Ewing	\$ 50,000	None
Brandon school board	12,000	None
Fort Garry	20,000	None
Fairview Cemetery Compan		
Limited		None
British Mortgage Loan Compa		\$ 60,000
Canada National Fire	55,000	None
Maple Leaf Milling Company	100,000	None
Westmount city	60,000	None
Travelers Insurance Compar	ıy	
J. N. Greenshields, K.C.	. 500,000	200,000
	.,	1
Montreal	100,000	None
Senator Curry, Montreal Robert Gray, Chatham		None
Police & Firemen's Sinkin	50,000	None
Fund, Westmount	ıg	.,
LtCol. Strange and A. F. Be.	2,000	None
Westmount, in trust	и,	NT
La Sauvegarde Life Assurance	10,000	None
Company		N
Mason & Hickey, Winnipeg		None
British Columbia government	50,000	None
Senator Beique, Montreal	400,000	None
Provincial Paper Company	50,000	None
Galt, Ont.		None
Robert Hampson, Montreal .	100,000	None
Esquimalt, B.C.	100,000	None
Guelph & Ontario Investment	7,000	None
Savings Society	~	None
Victoria, B.C.	50,000	None
D. M. Sanson, Guelph	250,000	None
Swift Canadian Company	25,000	None None
Halifax, N.S.	50,000	None
Shedden Forwarding Company	60,400	None
Montreal	25 000	None
Montreal	25,000	None
Oak Bay, B.C.	25,000	None
John McE. Bowman, New Yor	50,000	None
Saanich, B.C.	k. 50,000	None
Kingston, Ont.	6,500	
Canadian Steel Foundries .	50,000	None None
Guelph Light & Heat Commis	250,000	None
sion		None
H. C. Speer & Company		None
Chicago	100 000	None
British Columbia Life	100,000	None
Senator J. M. Wilson, Montre		None
Yarrows, Limited	25,000	None
ranows, Dimited	25,000	rone

In only two of these, the British Mortgage Loan Company and the Travelers Insurance Company of Hartford, was

the conversion privilege used. In each case, 1925 loan was converted.

Of the \$34,562,000 of the bonds placed by Wood, Gundy & Company, Toronto, \$33,250,000 or more than 96 per cent. was new money.

BOND HOUSES PLACED \$115,000,000 WAR LOAN

Notable Record of Canadian Bond Brokers' Association— Tribute of Finance Minister

Through the 39 bond houses, included in the membership of the Bond Dealers' Association of Canada, no less than \$115,000,000 of the recent war loan was marketed, a very creditable achievement. The association has 21 members in Toronto, 15 in Montreal, and one each in Halifax, St. John and Quebec.

The bond houses placed \$30,000,000 of the first war loan, \$80,000,000 of the second issue, and \$115,000,000 of the loan just raised.

Tribute of Finance Minister.

Without the hearty co-operation and work which the bond dealers have so freely given, especially to the latest loan, probably it would not have met with half of the success which has been attained. What has been accomplished by the efforts of the bond dealers cannot be commended too strongly. In each succeeding loan they have taken a more important and effective part.

Acknowledging their assistance, Sir Thomas White stated this week that they had "rendered magnificent service, employing their most efficient organizations, both in Canada and the United States, and making lavish expenditures of money in public advertising and upon private propaganda reaching all sections of the community."

Some Individual Results.

The total subscriptions received by Messrs. Wood, Gundy and Company, Toronto, aggregated \$34,502,500, represented by 2,513 applications. This compares with \$22,000,000 of the second loan and \$7,000,000 of the first loan handled by this house. The following is an analysis of these three totals:—

Subscriptions for amounts from \$ 100 to \$ 24,000 25,000 to 49,000 50,000 to 99,000 100,000 to 999,000 500,000 to 999,000	 First loan. 598 15 9 9 2 2	Second loan. 1,200 36 37 17 6	Third loan. 2,366 61 42 29 5	
1,000,000 and up	 635	1,301	2,513	

Messrs. W. L. McKinnon and Company, Toronto, obtained 373 subscriptions to the loan, totalling \$1,640,800. Over 90 per cent, of this business was obtained in Canada.

per cent. of this business was obtained in Canada.

Messrs. A. E. Ames and Company, Toronto, have supplied *The Monetary Times* with the following information regarding subscriptions to Dominion war loans placed by their firm:—

	N	o. of	subscriptions.	Amount.
ist loan			1,025	\$ 3,419,600
and loan			975	6,734,000
3rd loan			1,909	13,576,100

This amount does not include the firm's own subscriptions nor their interest in any subscriptions.

Mr. Lachlan MacNeill has been named as the chief commissioner of the Manitoba Farm Loans Association. For the past 12 years he has been in the mortgage department of Osler, Hammond and Nanton.

Mr. Charles M. Thompson has been appointed general manager of the Brantford Roofing Company, Limited, Brantford, Ont., succeeding Mr. Fred Chalcraft, resigned. Mr. Thompson was formerly with the roofing company as accountant for about three and a half years. For some time past he has been secretary-treasurer of the Brandon Shoe Company, Limited. Mr. Chalcraft is well known to the roofing trade, having been secretary and manager of the Brantford Roofing Company for the past 11 years.

Monetary Times

Trade Review and Insurance Chronicle

of Canada

Address: Corner Church and Court Streets, Toronto, Ontario, Canada. Telephone: Main 7404, Branch Exchange connecting all departments. Cable Address: "Montimes, Toronto."

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The Monetary Times was established in 1867, the year of Confederation. It absorbed in 1869 The Intercolonial Journal of Commerce, of Montreal; in 1870, The Trade Review, of Montreal; and the Toronto Journal of

in 1870, The Trade Review, of Commerce.

The Monetary Times does not necessarily endorse the statements and opinions of its correspondents, nor does it hold itself responsible therefor.

The Monetary Times invites information from its readers to aid in excluding from its columns fraudulent and objectionable advertisements.

All information will be treated confidentially.

SUBSCRIBERS PLEASE NOTE:

When changing your mailing instructions, be sure to state fully both your old and your new address.

All mailed papers are sent direct to Friday evening trains. Any subscriber who receives his paper late will confer a favor by complaining to the circulation department.

THE WAR LOAN

Since November, 1915, Canadians have been asked by their government to advance war loans aggregating \$300,000,000. These issues were subscribed to the extent of \$555,000,000, an oversubscription of \$255,000,000. The first loan of \$50,000,000 (which was later doubled on account of its oversubscription), leaves a net amount of \$205,000,000 oversubscribed on the three loans. These figures include the banks' contingent subscriptions.

The receipt of applications amounting to \$250,000,000 for the third Canadian war loan of \$150,000,000 is a further indication of the place Canada has acquired in the realms of international finance. One of the most important effects of the remarkable success of our war financing—capably carried on by Sir Thomas White, the finance minister—is the strength which these achievements give to Canadian credit in the world's money markets. Considered in conjunction with the need for capital during the next 20 years for the development of natural resources, the value of this enhanced credit cannot be overestimated.

To the first war loan there were 24,862 subscribers; to the second, 34,526; and to the latest loan, more than 40,000. "If the people of Canada will continue to save money," said Sir Thomas White in a statement this week, "we shall finish the war with the greatest part of our debt held by Canadians." A few years ago a relatively small proportion of the national debt was held in Canada. At the end of February, \$316,000,000 of the debt was held here compared with \$362,000,000 in London and \$75,000,000 in New York. With the recent loan the amount held in this country will exceed one-half of the total debt. If our share of the war cost, after victory is obtained, has been mainly borne by Canada itself or does not too largely represent money borrowed elsewhere, the burden can be borne. The debt will largely consist of the transference of money from Canadians as taxpayers to Canadians as bondholders. Sir Edmund Walker has pointed out that however hard that may be on the taxpayer, the country cannot be ruined by the mere readjustment of a debt which it owes to its citizens. Taxation, so long as it is not really oppressive, may be met by increased energy and increased economy and in a wasteful country, such as Canada has always been, there is a large margin on which to draw.

The banks agreed to subscribe \$60,000,000 to the recent loan, if necessary. The oversubscription of the issue relieves them to that extent. They will be able, therefore, to establish here a further credit, probably \$50,000,000, for the British government for the purchase of munitions and general supplies produced in Canada. The Canadian government and the banks to date have advanced \$270,000,000 in this way. War orders placed here to the end of 1916 have an estimated value of \$1,092,000,000. If, to a substantial extent, we can finance them, orders will be placed in Canada by the British and Allied governments this year to a value of approximately \$500,000,000.

PROFIT SHARING

A significant fact ascertained during a recent study of profit sharing in the United States is that in many cases the plan did not satisfy employees. As long as the profits warranted a substantial return to labor, the schemes were fairly satisfactory but in off years, when they did not yield as much, they caused so much dissatisfaction that the plans were abandoned. This was the experience, for example, of a paper company which deducted 6 per cent. on the capital employed, considering the balance profits on the business operation, part of which were set aside as a labor dividend. In other cases men went out on strike as a result of profit-sharing schemes, and in others increases in pay were preferred. In some instances, the plan did not increase interest or efficiency of employees; it benefited undeserving employees; or it did not tend to increase the stability of the force.

A recent study of this matter has been made by Mr. Boris Emmet for the United States Bureau of Labor Statistics. Of the employers he interviewed, only three stated that the main object of their respective plans was to furnish "an equitable distribution of the profits of the undertaking, as a matter of justice, irrespective altogether of hopes for increased efficiency." Most employers who established profit-sharing plans did so either (1) to stimulate the elimination of waste and to foster economy; (2) to increase efficiency; (3) to stabilize the working force, and (4) to improve relations between the management and its employees. The present investigation gave an almost unanimous opinion that the plan had a very decided tendency to improve relations between employer and employee. Profit sharing also tended to reduce the percentage turnover of the working organization. There is considerable disagreement among employers as to the results achieved with reference to increasing the individual or collective efficiency of the participating employees. This perhaps is not a surprising fact, as increased efficiency does not necessarily result from a participation in profits. The results of the inquiry generally seem to indicate that profit-sharing schemes must be formulated for particular industries with a view to obtaining an improvement in the labor force in a particular direction. This contention is admirably summarized by the vice-president of the Executives' Club of Detroit, who says:-

"Considered merely as a stimulus to increased production and greater net gain, profit sharing is of particular value in plants where (1) individual efficiency cannot yet be exactly measured, or where (2) much work is done far away from supervision, or where (3) longevity of service is necessary to preserve the quality of the product or to guard trade secrets, or where (4) a supplement to the wage system promoting individual efficiency is needed to minimize plant waste. In other cases, where the motives are merely practical, better results are obtained by improvements in working conditions, by increases in wages, and by the payment of these increases upon the basis of individual efficiency."

TRADE AND LOANS

At least a large part of the money from the United Kingdom which has been invested in Canada actually reached the Dominion itself in the shape of foreign goods. The figures of trade between Canada and the United States show, too, that the excess of imports from the latter has been far greater than the estimated investments of American capital in the Dominion. This position was given considerable attention by the Dominions Royal Commission during their recent tour in Canada. They report that they cannot regard it with complacency and urge the Imperial government, the Dominion government and the local authorities concerned, that in the case of all public loans raised in the Mother Country for public works in Canada, measures should be taken to encourage, as far as possible, the expenditure of such capital in the purchase of British goods.

Public authorities, however, are not alone to blame in this matter. British financial houses have made little or no effort to ensure that sums lent to the Dominion should benefit the British manufacturer. On the other hand, the bankers and manufacturers of the United States have in many instances combined efforts so that when the banker has arranged a loan to a Canadian borrower, there is an excellent prospect, or even a definite arrangement, that United States manufacturers shall benefit from purchases made later with the funds raised.

The Dominions Royal Commission regard as urgent that this condition of affairs should be altered. "We think," say the commissioners in their fifth interim report, "that the British trade bank which, we understand, is now about to be established in accordance with the recommendations of the committee in the United Kingdom on financial facilities for trade, should make the promotion of a new policy in this respect one of its first and most serious duties. Not only should this bank stipulate that orders in connection with any new undertakings which it may finance in Canada and other dominions should be placed as far as possible with British manufacturers, but it should exert its influence to induce other financial establishments in the United Kingdom to follow its own example."

German trade has been encouraged by notable cooperation between bankers and manufacturers. Certain dangers might arise were the machinery of British banking used to encourage trade to any great extent, following the example of Germany. The proposed British trade bank, however, should overcome any such difficulties. Steps have already been taken to establish an organization, to be called the British Trade Corporation, which will be given a charter, and whose principal object will be to facilitate and establish a trade and credit bank, to be connected with existing banks, for the purpose of developing British trade abroad.

GUARANTEE INSURANCE AND A PRINCIPLE

To protect the Canadian government from loss on a contract, a \$500,000 bond has been signed, guaranteeing completion of the work by the contractors. The bond has been executed by a United States guarantee company. There are two features in this transaction which appear to be unfair to Canadian guarantee companies: First, the treasury department of the United States government will not accept the bond of Canadian guarantee companies, or of any foreign company. It will accept only three such companies on reinsurance, and restricted to a limitation of \$50,000. Canadian or foreign companies are required to file quarterly with the treasury department an affidavit that they are not carrying any risks in the United States in excess of \$50,000 without reinsurance.

Second, while the Canadian government favor Canadian companies with the fidelity bonds on government employees, yet there are certain departments that accept the bonds of United States companies. The Canadian companies have never been able to get the Dominion government to accept their bonds in lieu of certified cheques required to be deposited by contractors for government work. The practice of accepting marked cheques in this way is not a good one. It hampers the contractor in his financing and may even induce the very condition which it is desired to prevent.

Here is the government accepting the bond of a foreign company (whose deposit with the department at Ottawa is many times less than the assets of several Canadian companies) for a \$500,000 bond in a Department that will not accept the bond of a Canadian company. If the Canadian government had stipulated that the bond must be that of a Canadian or British guarantee company, it could have been readily obtained by any responsible contractors. However, the guarantee companies here are not so much interested in this feature as the government's apparent disposition to make an exception in this case and possibly establish a precedent for the competition of

United States companies with Canadian companies for government business.

In this instance, the United States company had at least some qualification to do the business. In another case, the government has accepted in connection with a contract, the bond of a United States company which is not licensed to do business in Canada nor has it any assets here. This is obviously unfair to Canadian companies.

ENEMY PROPERTY IN CANADA

Sir Thomas White, minister of finance, has been appointed public custodian of enemy property in Canada. To obtain full information with regard to this, returns are required from all British subjects, firms or corporations resident or carrying on business in Canada who are, directly or indirectly, interested in any matters coming within the classes of subjects following:—

1. Enemy property, real or personal, in Canadian territory. 2. Debts, including bank deposits and bank balances.
3. Property, real or personal, in enemy territory. 4. Claims

against enemy governments.

The Labor Stores, Limited, with Alberta charter, has changed its name to Bellevue Mercantile Company, Limited; Van Allen and Company, with Alberta charter, to A. M. Anderson, Limited; M. and H., Limited, with Dominion charter, to Torcan Fancy Goods, Limited; Webb-Klar Display Limited, with Manitoba charter, to Hartley Outdoor Advertising Company, Limited.

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THE MANAGER, BOND DEPARTMENT, **TORONTO** 62

TO ACT ON NICKEL REPORT

Suggestions of Ontario Commission Will Be Basis for Provincial Legislation

That nickel refineries can be successfully operated in Ontario, and that a tax should be made on the net profits of the producing companies, are important suggestions contained in the report of the Ontario Nickel Commission, made after

eighteen months' research.

The legislation to be based on the commission's report will provide for taxes on all Ontario mines the annual profits of which exceed \$10,000, which are to be raised from three per cent. per annum to five per cent. per annum upon the annual profits in excess of \$10,000 and up to \$5,000,000. On all annual profits over \$5,000,000 and up to \$10,000,000, the tax will be six per cent. per annum; on all annual profits over \$10,000,000 and up to \$15,000,000 the annual tax will be seven per cent.; and on the annual profits in excess of \$15,000,000 a percentage increasing with each additional \$5,000,000 in the same proportion as in the case of the second and third five millions of dollars.

On nickel and nickel-copper mines the new taxation is

effective as from the 1st January, 1915.

What Nickel Company Pays.

The International Nickel Corporation (Canada Copper Company) has paid an annual tax of \$40,000 to the province of Ontario. Under the new system of taxation it is estimated that the International Nickel Corporation will have to pay \$1,000,000 a year in taxes, as the net profits of the corporation for 1916 are said to be in the neighborhood of \$16,000,-

Upon the question of nickel refining the commissioners state that nickel can be refined economically in Ontario, and that the deposits are of such a character that this province can compete successfully as a nickel producer with any other

country.

Any of the processes now in use for refining nickel they state could be successfully worked in Ontario, and conditions and facilities are at least as good in this province as in any other part of Canada.

Electrolytic Method of Refining.

In view of the fact that practically no chemicals are required, that there is a much more complete saving of the precious metals, especially platinum and palladium, and that electric power is cheap and abundant, the most satisfactory method of refining in Ontario is suggested will be the electrolytic.

The refining of nickel in Ontario will not only benefit the nickel industry, but will promote the welfare of existing branches of the chemical and metallurgical industries, and

lead to the introduction of others.

Experiments have been undertaken by the commission in the production of nickel-copper-steel direct from Sudbury ore, and also in the electrolytic refining of nickel. improvements in the latter process have been made the subject of application, on behalf of the government of Ontario, for patents in Canada, the United States and Great Britain.

CONDITIONS UNDER WHICH LOAN WAS ISSUED

When the Dominion government issued its third war loan the investment market in Canada was dull and there was practically no market in the United States on account of disturbed conditions there. It therefore required considerable courage on the part of Sir Thomas White, finance minister, to float a war loan for \$150,000,000 at such an uninviting period. If, as Sir Thomas stated on Monday, the government had not the greatest confidence in the Canadian people, they would never have reached the determination to launch the loan at a time when the most powerful interests in New York hesitated to bring out the most attractive governmental issue which had long been awaiting flotation. "We relied first upon the patriotism of the Canadian people," said the finance minister, "without which the issue could have been only a partial or fragmentary success. We relied, secondly, upon the intrinsic merit of the securities and the attractiveness of the rate at which they were offered." At the same time, great credit is due to Sir Thomas White's splendid judgment and the hard work which he and his capable staff have done in connection with this and the previous war loans.

RECENT FIRES

The Monetary Times' Weekly Register of Fire Losses and Insurance

Aylmer, Ont.-March 21-Mr. A. W. Pierce's feed store. Loss, \$20,000. Insured.

Edmonton, Alta.—March 24—Canadian Northern Railway's sandhouse. Loss, \$500; Mr. R. McBayne's residence, Namayo Avenue; Mrs. Weld's residence, 111th Avenue and Sist Street. Loss, \$100.

Fort William, Ont.-March 19-Mr. W. Zaroski's grocery store, 909 Gore Street.

Louisburg, N.S.-March 24-Mr. J. McLean's residence. Loss \$4,000.

Marysville, N.B.—March 18—Mr. Hansor's residence.

Marmora, Ont.—March 23—Peace Company's sawmill. Loss, \$25,000. No insurance.

Montreal, Que.-March 20-Ingersoll Packing Plant, St. Paul Street, and premises occupied by Continental Bag Company, Vaillancourt & Company, George McGarry, A. A. Ayer & Company, and Z. Limoges. Loss, \$200,000.

March 26—Messrs. W. J. Walker & Company, wool and

waste storehouse. Cause, spontaneous combustion.

New Clasgow, N.S.—March 15—Munro Wire Works. Loss, \$25,000; partially insured.

Stouffville, Ont.-March 20-Public school. Loss, \$15, 000. Insurance, \$8,000.

Toronto, Ont.—March 28—Factories 35-41 Lombard Street. Loss, \$10,000. Occupants: Style Hat and Frame Company, Smith Printing Company, Limited, Nolan and Strachan, Canadian Linotype Company, Messrs. Toon and Company, A. J. Cherry, Acme Printing Company and the Art Box and Novelty Company, Limited.

Victoria, B.C.-March 18-M. & K. Store, Foul Bay Beach. Loss, \$100.

CANADA'S BANK CLEARINGS

The following are the returns of Canada's bank clearing houses for the weeks ended March 22nd, 1917, and March 23rd, 1916, with changes:-

		Week ended		
	Mar. 22, '17.	Mar. 23, '16.		Changes.
Montreal	\$ 76,007,257	\$ 66,156,951	+	\$ 9,850,306
Toronto	52,931,628	43,127,277	+	9,804,351
Winnipeg	39,503,095	28,848,306	+	10,654,789
Vancouver	7,046,050	5,759,717	+	1,286,333
Ottawa	4,937,935	3,692,200	+	1,245,735
Calgary	5,389,065	3,778,595	+	1,610,470
Hamilton	4,409,414	3,483,438	+	925,976
Quebec	3,835,033	2,928,144	+	906,889
Edmonton	2,597,559	1,907,619	+	089,940
Halifax	2,427,174	2,121,566	+	305,608
London	2,041,401	2,046,042	-	4,641
Regina	2,767,291	1,529,900	+	1,237,391
St. John	1,774,053	1,586,700	+	, 187,353
Victoria	1,272,276	1,298,000	-	25,724
Saskatoon	1,776,324	898,318	+	878,006
Moose Jaw	949,591	814,753	+	134,838
Brandon	507,636	472,521	+	35,115
Brantford		588,597	+	221,079
Fort William	431,576	351,070	+	80,506
Lethbridge		464,722	+	208,204
Medicine Hat		368,638	+	165,341
New Westminster	272,700	213,959	+	58,741
Peterboro	512,079	380,362	+	131,717
Sherbrooke	731,300	523,019	+	208,281
Totals	\$214,137,018	\$172 240 414	1	\$10 706 6
		Ψ1/3,340,414		\$40,796,604
Kitchener	513,338			

The following Saskatchewan school district bonds have been awarded to Messrs. W. L. McKinnon and Company, Toronto: Assiniboia, \$9,000; Valley Centre, \$10,000; Wisteton, \$20,500; Bench, \$10,000; and Biggar Cochery, \$19,800, and the following rural telephone companies' bonds: Pambram, \$21,500; Prairie Rose, \$9,000.

The Bank of British North America

INCORPORATED BY ROYAL CHARTER

The Court of Directors hereby give notice that a dividend of 40 shillings per share, less Income Tax, will be paid on the 6th April next to the Proprietors of shares registered in the Dominion of Canada, being at the rate of 7 per cent. per annum for the year ending 30th November last.

The dividend will be paid at the rate of exchange current on the 6th day of April next, to be fixed by the Managers.

No transfers can be made between the 23rd instant inclusive and the 5th proximo, inclusive, as the books must be closed during that period.

By order of the Court of Directors.

JACKSON DODDS.

Secretary.

5 Gracechurch Street, London. 6th March, 1917.

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Delhi Smith's Falls
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Exeter | Forest St. Thomas
Formosa East End
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Chicoutimi
Cowansyille
Drummondville
Foster
Fraserville
Wontreal—Cont.
"Market & Harbor
"St. Henri
Maisonneuve
Cote so Reiges
"St. Lawrence
Boulevard
"Cote St. Paul
Park & Bernard
"Montreal—Cont.
"Market & Harbor
"Cote so Neiges
"Tetreaultville
Pierreville
Quebec
"Upper Town
Richmond
Roberval Foster
Fraserville
and Riviere du
Sorel
Loup Station
Knowlton
Lachine
Matane
Mont Joli
Montreal
"St. James St. Victoriaville
"St. Catherine Ville St. Pierre
St.

Waterloo

AGENTS IN GREAT BRITAIN AND COLONIES—London and Liverpool—Parr's Bank, Limited. Ireland—Munster & Leinster Bank, Limited. Australia and New Zealand—The Union Bank of Australia, Limited. South Africa—The Standard Bank of South Africa, Limited. FOREIGN AGENTS—Prance—Societe Generale. Belgium—Antwerp—La Banque d'Anvers. China and Japan—Hong Kong and Shanghai Banking Corporation. Cuba—Banco Nacional de Cuba.

AGENTS IN UNITED STATES—Agents and Correspondents in all the principal cities.

Collections made in all Parts of the Dominion, and returns promptly remitted at lowest rates of exchange. Commercial parts of the world.



THE BANK OF **NOVA SCOTIA**

Capital paid-up - \$ 6.500,000 Reserve Fund -12,000,000 **Total Assets** 110,000,000

HEAD OFFICE

HALIFAX, N.S.

BOARD OF DIRECTORS

JOHN Y. PAYZANT, President CHARLES ARCHIBALD, Vice-President

G. S. CAMPBELL HECTOR MCINNES JAMES MANCHESTER S. J. MOORE

J. WALTER ALLISON HON N. CURRY W. W. WHITE, M.D. W. D. ROSS

HON. M. C. GRANT

General Manager's Office, Toronto, Ont.

H. A. RICHARDSON, General Manager. J. A. McLEOD, Asst. General Manager.

BRANCHES IN CANADA

30 in Nova Scotia in Prince Edward Island 67 in Ontario

33 in New Brunswick 10 in Quebec 14 in Western Provinces

IN NEWFOUNDLAND

Bay Roberts Bell Island Bonavista Bonne Bay

Brigus Burgeo Burin Carbonear

Catalina Channel Fogo Grand Bank Wesleyville

Harbor Grace St. John's East End Twillingate

IN WEST INDIES

Havana, Cuba San Juan, Porto Rico. Jamaica—Black River, Kingston, Mandeville, Montego Bay, Morant Bay, Port Antonio, Port Maria, St. Ann's Bay, Savanna-la-Mar.

IN UNITED STATES

BOSTON

CHICAGO

NEW YORK (AGENCY)

CORRESPONDENTS

Great Britain-London Joint Stock Bank Ltd.; Royal Bank of Scotland.

France-Credit Lyonnais.

United States—Bank of New York, N.B.A., New York;
Merchants National Bank, Boston; First National Bank,
Chicago; Fourth Street National Bank, Philadelphia Citizens National Bank, Baltimore; Canadian Bank of Commerce, San Francisco; First and Security National Bank, Minneapolis; First National Bank, Seattle.

WAR LOAN OVERSUBSCRIPTION, \$100,000,000

Notable Success of Third Offering-How the Results Compare

The third Canadian war loan of \$150,000,000 was oversubscribed by \$100,000,000, the number of applicants for the loan being more than 40,000. The three war loan issues compare as follow:—

pare as ronow.	First war loan Novem- ber, 1915.		loan March,
Amount of loan	*50,000,000	100,000,000	150,000,000
Public subscriptions	78,729,500	151,444,800	190,000,000
Banks' subscription	25,000,000	50,000,000	60,000,000
Total oversubscription. Oversubscription by pub-	53,729,500	101,444,800	100,000,000
lic		51,444,880 No.	40,000,000 No.
Subscribers	24,862	34,526	40,000

^{*}Ultimately increased to \$100,000,000.

Small Subscriptions Increased.

In a statement issued on Monday, Sir Thomas White, finance minister, said:—

"While it will be some days before all applications in the mails and now on their way from all parts of Canada will come to hand, we are able to announce officially that the loan has been over-subscribed by \$100,000,000. This means that the banks will receive no part of their \$60,000,000 oof subscriptions, and that the other large subscriptions will be substantially scaled down on allotment. This will make for a very strong financial and market situation, as Canadian liquid bank funds will be conserved for the general purposes of the community and the unsatisfied demand for the loan should more than maintain the issue price. Applications will aggregate over 40,000, and it is particularly gratifying to note the increased number of small subscriptions.

Self-Contained Financially.

"One thing it has demonstrated and that is Canada, if she chooses, can do her own war financing among her own people. That is to say, it is within our power to be self-contained financially. If the people of Canada will continue to save money, we shall finish the war with the greatest part of our debt held by Canadians. This would constitute a very strong position which we should strive to our utmost to attain.

"If the government had not the greatest confidence in the Canadian people we should never have reached the determination to launch the loan at a time when the most powerful interests in New York hesitated to bring out the most attractive governmental issues which had long been awaiting flotation. We relied first upon the patriotism of the Canadian people without which the issue could have been only a partial or fragmentary success. We relied secondly upon the intrinsic merit of the securities and the attractiveness of the rate at which they were offered. No one participating in this issue will ever have cause to regret his action."

Establish Credits for Britain.

Sir Thomas White states that "out of the proceeds of the present war loan the government will be able to assist the British government in its Canadian financing for munitions and supplies to be purchased in Canada to the amount of at least \$50,000,000. This will be of the greatest assistance to the imperial treasury, as the problem of finding dollar credits on this side of the Atlantic is one of the most difficult with which it is now grappling. As a set-off to this assistance to them in Canada the British government is finding money for Canada's war expenditure in Great Britain and on the continent. This arrangement is working out to the greatest advantage to the finances of both Canada and the Mother Country."

The Dutton Wall Lumber Company, Limited, with Manitoba charter, has increased its capital stock from \$100.000 to \$500.000: W. N. McEachren and Sons, Limited, with Ontario charter, from \$40,000 to \$125,000.

UNITED STATES SUBSCRIPTIONS TO WAR LOAN

They are Estimated at About \$30,000,000—Winnipeg and British Columbia Cities' Good Records

In a statement issued on Tuesday, Sir Thomas White, finance minister, stated that it is impossible yet to estimate the amount of United States subscriptions to the war loan, but the impression appears to be that they will run to \$25,000,000 or \$30,000,000. This means that Canada itself oversubscribed the loan and that the United States subscriptions form a valuable surplus which will give stability to the issue. The finance minister is much pleased at the friendly interest of citizens of the United States in the issue.

The Monetary Times and the Wall Street Journal both

The Monetary Times and the Wall Street Journal both estimated the United States subscriptions at about \$30,000,000. This compares with a similar amount in the second loan and \$25,000,000 in the first loan.

Vancouver, Victoria, New Westminster.

Subscriptions to the loan from Vancouver were \$2,021,500, as against \$2,445,400 for the second, and \$1,820,000 for the first loan. The most interesting feature of the latest issue is the number of small subscribers which make up the total,

Subscriptions from the three cities of Vancouver, Victoria and New Westminster, as given out by Mr. H. Lockwood, manager of the Vancouver clearing house, total \$3,844,200, as against \$3,672,300 for the second loan, and \$3,355,600 subscribed for the first issue.

Winnipeg's Good Record.

An official statement of the sums contributed by the city of Winnipeg through the banks to the loan makes the amount about \$10,000,000. The various branch banks received applications for \$6,000,000, and the banks having their head offices here increased the total to \$10,000,000. In addition to this total, applications were received by local brokerage firms for a further \$2,000,000, making a grand total for Winnipeg, of about \$12,000,000.

The reported total number of subscribers in Halifax to the loan is 1,207, the total amount subscribed being \$2,913,300. There are other subscriptions that are yet to be reported, when the total for Halifax will be upwards of \$3,000,000.

Subscribers in the city of Lethbridge, Alta., contributed \$75,000 to the loan.

DOMINION TRUST DIRECTORS OFFER TO SETTLE

At a recent meeting in Vancouver the creditors of the Dominion Trust Company voted almost unanimously to accept the offers of the seven directors whose proposals had been recommended for acceptance by the liquidator and the inspectors, and also of the other five resident directors. The fact that the last five were included was probably one good reason for the offers being accepted, as some of the creditors at a previous meeting, where the first seven offers were refused, had opposed it because the litigation would still have to be carried on against the others.

As matters now stand, if a definite agreement is finally signed, accepting the offers and releasing the directors from all claims, the liquidator will not have to carry on the misfeasance proceedings against the directors, and will have about \$30,000 added to the assets, of which \$12,000 will be

about \$30,000 added to the assets, of which \$12,000 will be in cash. The directors and their offers are:—

W. H. P. Clubb, \$7,000; Dr. George E. Drew, \$2,500; William Henderson, \$1,500; E. W. Keenleyside, \$2,000; T. R. Pearson, \$500; R. L. Reid, \$5,500 to Dominion Trust Company and \$1,000 to British Columbia Securities, a subsidiary concern, about 97 per cent, of whose assets are payable to the Dominion Trust; Dr. W. D. Brydone-Jack, his own costs; James Stark and E. P. Miller, their own costs; James Ramsay, \$5,000 and release claims on \$3,974 on deposit at the time the company went into liquidation; Dr. H. W. Riggs, \$2,500; F. R. Stewart, \$2,500 cash, his own costs and indemnity against preferred claims.

The following companies have been authorized to transact business in Ontario: J. and T. Hurley, Incorporated, \$20,000, with Oscar Ernest Fleming, barrister, of Windsor, as attorney; McLaurin Mining Company, \$50,000, with Hugh Keefer, of Port Arthur as attorney.

The Dominion Bank

HEAD OFFICE

TORONTO

Sir EDMUND B. OSLER, M.P., President

W. D. MATTHEWS, Vice-President

C. A. BOGERT, GENERAL MANAGER

The London, England, Branch

Of the Dominion Bank at 73 Cornhill, E.C.

Conducts a General Banking and Foreign Exchange Business, and has ample facilities for handling collections and remittances from Canada.

The Standard Bank of Canada

Quarterly Dividend Notice No. 106

Notice is hereby given that a Dividend at the rate of THIRTEEN PER CENT. PER ANNUM upon the Capital Stock of this Bank has this day been declared for the quarter ending April 30th, 1917, and that the same will be payable at the Head Office in this City and its Branches on and after TUESDAY, the 1st day of May, 1917, to Shareholders of record of the 21st of April, 1917.

By order of the Board,

J. S. LOUDON,

Assistant General Manager

Toronto, March 22nd, 1917.

- THE -

Royal Bank of Canada

Capital Authorized\$ 25,000,000 Capital Paid-up...... 12,900,000 Reserve and Undivided Profits.... 14,300,000 Total Assets 270,000,000

HEAD OFFICE, MONTREAL

Sir H. S. HOLT, Pres. E. L. PEASE, V. Pres. and Man. Dir. C. E. Neill, General Manager.

360 Branches in Canada and Newfoundland. Thirty-three Branches in Cuba, Porto Rico, Dominican Republic, Costa Rica and Venezuela.

BRITISH WEST INDIES

ANTIGUA-St. John's; BAHAMAS-Nassau BARBADOS-Bridgetown; DOMINICA-Roseau; GRENADA-St. George's; JAMAICA-Kingston; ST. KITTS-Basseterre

TRINIDAD-Port of Spain and San Fernando. BRITISH HONDURAS-Belize.

BRITISH GUIANA-Georgetown, New Amsterdam, and Rose Hall (Corentyne).

LONDON, ENGLAND Bank Bldgs., Princes Street, E.C.

NEW YORK CITY Cor. William and Cedar Streets.

Business Accounts carried upon favorable terms. Savings Department at all Branches.

AUSTRALIA and NEW ZEALAND

PAID UP CAPITAL -

RESERVE FUND -

RESERVE LIABILITY OF PROPRIETORS

(ESTABLISHED 1817)



\$ 18,526,600.00 13,625,000.00

18,526,600.00

\$ 50,678,200.00

\$277,488,871.00

AGGREGATE ASSETS 30th SEPT., 1916

J. RUSSELL PRENCH, General Manager

338 BRANCHES and AGENCIES in the Australian States, New Zealand, Fiji, Papua (New Guinea), and London. The Bank transacts every description of Australian Banking Business. Wool and other Produce Credits arranged. HEAD OFFICE: CEORCE STREET, SYDNEY. LONDON OFFICE: 29 THREADNEEDLE STREET, E.C.

AGENTS: BANK OF MONTRBAL, ROYAL BANK OF CANADA

Corporation Bonds

We own and offer Mortgage Securities of the following corporations at prices to yield the investor 6% per annum and over:

Riordon Pulp & Paper Co. Ames Holden McCready, Limited

Brompton Pulp & Paper Co.
Nova Scotia Steel & Coal Co. Canadian Cottons, Limited Price Brothers & Co. Canada Co. Wayagamack Pulp & Paper Co. Canada Cement Co.

Prices and full barticulars on request.

Royal Securities Corporation, Limited

164 St. James Street MONTREAL

12 King Street East TORONTO

____ THE -

Weyburn Security Bank

Chartered by Act of The Dominion Parliament

HEAD OFFICE, WEYBURN, SASKATCHEWAN

BRANCHES IN SASKATCHEWAN AT

Yellow Grass, McTaggart, Halbrite, Midale, Griffin, Colgate, Pangman, Radville, Assiniboia, Benson, Verwood, Readlyn, Tribune, Expanse, Mossbank, Vantage, Goodwater, and Osage.

A GENERAL BANKING BUSINESS TRANSACTED

H. O. POWELL, General Manager

NEW INCORPORATIONS

Forty-seven New Charters Granted-Toronto, Montreal, Winnipeg and Calgary Favored as Headquarters

Canada's new companies incorporated this week number The head offices of these companies are located in four provinces. The total capitalization amounts to \$6,073,000.

The largest companies are:-

The Canadian Wood Molybdenite Company,

..... \$1,000,000 The Collier Oil Company, Limited 2,000,000

Grouping the new concerns according to provinces in which the head offices are situated, we have the following results :-

Provinc	e.									C		o. of panies.	Capitalization.
Ontario													\$5,036,000
Quebec												9	259,000
Manitoba												4	160,000
Alberta				*	*		*	*	A.	*		14	618,000
												47	\$6,073,000

The following is a list of charters granted during the past week in Canada. The head office of the company is situated in the town or city mentioned at the beginning of each paragraph. The persons named are provisional direc-

Travers, Alta.—Purcells, Limited, \$20,000.

Drumheller, Alta. -Atlas Coal Company, Limited, \$45,-

Vermillion, Alta.-Hunt Brothers and Company, Limited, \$35,000.

Macleod, Alta.-Southern Alberta Creamery, Limited,

Camrose, Alta. F. Adam Tractor and Truck Company, Limited, \$20,000.

Hamilton, Ont.—Brennens, Limited, \$600,000. J. S. Lovell, W. Bain, C. D. Magee.

Peterborough, Ont.—R. Neill, Limited, \$300,000. L. J. Phelan, W. Field, Lily Harwood.

Crystal Beach, Ont.—Bison Company, Limited, \$40,000. R. P. Hoen, R. A. Toms, E. Stengel.

Three Rivers, Que.—J. N. Beaudoin, Limited, \$20,000. J. N. Beaudoin, T. Desy, H. Beaudoin.

Windsor, Ont .- The Velvet Mining Company, Limited, \$40,000. J. Harris, J. Essig, F. H. Warren.

Douglas, Ont.—The Bromley Telephone Association, Limited, \$6,000. D. Watt, A. Spence, R. Angus.

Fraserville, Que.—Commercial Company of Riviere-du-Loup, \$10,000. L. P. Proulx, I. Gendron, T. Berubé.

Nipissing, Ont.—T. C. 177 Mining Company, Limited, \$40,000. F. C. Hunt, D. J. Murphy, T. W. Blakeman.

Kingston, Ont.—A. C. Waggoner, Limited, \$5,000. Jennie A. McLellan Waggoner, W. W. Waggoner, C. F. Prud-

Harriston, Ont .- Royal Hotel Company of Harrisburg, Limited, \$40,000. W. A. Glenney, E. W. Lambert, J. B. Bingham.

Alta.-Northern Creameries, Limited, \$40,-000; the Vermillion Land and Ranching Company, Limited, \$300,000; the Edmonton Hide and Fur Company, Limited, \$25,000.

Ottawa, Ont.—The Canadian Wood Molybdenite Company, Limited, \$1,000,000. O. E. Wood, H. Fitzimons, G. D. Kelley; the Brick and Tile Supply Company, Limited, \$5,000. V. Rogers, A. Ellis, A. W. E. Hellyer; J. R. Cameron, Limited, \$50,000. J. R. Cameron, R. E. Byrne, J. S. Nich-London. olson.

Calgary, Alta.—The Staude Mak-a-Tractor Sales Company, Limited, \$18,000; Colonial Agencies, Limited, \$20,000; Canadian Hide and Fur Company, Limited. \$10,000; A. C. Russell and Company, Limited, \$20,000; the Carbon Farm Company, Limited, \$25,000; the G. S. Wolverton Investment Company, Limited, \$20,000.

Winnipeg, Man.—Canada Lock Joint Pipe, Limited, \$40,000. A. Smith, W. Carrie, H. Spencer; the Circle S. Land and Cattle Company, Limited, \$50,000. J. W. Brown, J. C. W. Agnew, R. W. Craig; Ruthenian Booksellers and Publishers, Limited, \$60,000. A. Salak, Rosa Dojacek, F. Dojacek; Western Waste Paper, Limited, \$10,000. E. T. Wilbard P. Hilling A. M. Largh band, R. Hillier, A. M. Lamb.

Montreal, Que.—Wholesale Butchers, Limited, \$20,000. L. Millman, A. Millman, M. Getz; the London Raincoat and L. Millman, A. Millman, M. Getz; the London Raincoat and Cloak Manufacturing Company, Limited, \$20,000. L. W. Jacob, J. Miller, B. Florin; A. Charlebois, Racine and Company, Limited, \$20,000. A. Charlebois, A. Racine, P. O. Colombe; Motor Vehicles Company of Montreal, Limited, \$20,000. O. Legrand, G. Demers, L. E. Beauregard; the Paper and Hardware Products, Limited, \$49,000. W. A. Lyons, H. Larin, P. A. Donnelly; Dodd-Simpson Press, Limited, \$50,000. G. A. Coughlin, G. R. Drennan, W. Jackson; James Patterson, Limited, \$50,000. L. Joron, U. Joron, J. Patterson Patterson.

Toronto, Ont.—Temple Theatre Corporation, Limited, \$525,000. C. F. Ritchie, W. Field, Lily Harwood; Yonge Street Garage, Limited, \$40,000. J. J. Frawley, R. G. Mc-Clelland, H. W. Shapley; Bagoda Manufacturing Company, W. A. MacFerlana, Saphia Tuttu Sanial Manufacturing Company, Tuttu Sanial Manufacturing Company, Saphia Tuttu Sanial Manufacturing Company, Saphia Tuttu Sanial Manufacturing Company, Saphia Tuttu Sanial Manufacturing Company, Sanial Manuf Limited, \$115,000. W. A. MacFarlane, Sophia Tutty, Susie Ross; the Hadley Manufacturing Company, Limited, \$40,000. A. Hadley, B. Goldstein, W. K. Colin; Down Town Properties, Limited, \$40,000. A. Hadley, B. Goldstein, W. K. Colin; Down Town Properties, Limited, \$40,000. J. P. Walsh, A. J. Kiely, C. J. McLaughlin; the Canadian Symphonola Company, Limited, \$50,000. J. W. Dyer, A. Long, R. E. Laidlaw; George W. Cole, Limited, \$50,000. G. W. Cole, L. B. Campbell, J. L. Ross; Dominion Art Company, Limited, \$50,000. J. S. Lovell, W. Bain, C. D. Magee; the Collier Oil Company, Limited, \$2,000,000. H. P. O. Savary, L. H. Fenerty, H. A. Chadwick Chadwick.

MANITOBA SELLS \$2,000,000 BONDS

The province of Manitoba has sold to Messrs. Wood, Gundy & Company, Toronto, and the National City Bank of New York, \$2,000,000 of five per cent. five-year gold bonds, payable in New York and Canada. The price which the province received is 98 and interest, less an underwriting commission.

CANADIAN PACIFIC SECURITIES AS COLLATERAL

In connection with the French government's loan of \$100,000,000 51/2 per cent. 2-year notes in the United States. securities of the Canadian Pacific Railway are included as part of the collateral. The notes are offered to yield 6 per

COBALT ORE SHIPMENTS

The following are the shipments of ore, in pounds, from Cobalt Station for the week ended March 23rd, 1917:-

Buffalo Mines, 57,198; La Rose Mines, 80,947; Beaver Consolidated Mines, 66,884; Dominion Reduction Company, 171,000. Total, 386,029 pounds, or 193 tons.

The total shipments since January 1st, 1917, now amount to 5,226,971 pounds, or 2,613.4 tons.

NOVA SCOTIA TO RAISE \$2,000,000

Two million dollars will be raised, on the credit of the province of Nova Scotia, "for the encouragement of shipunder a government bill introduced by Premier building," under a government bill introduced by Premier Murray. The bill proposes to place in the hands of the governor-in-council power to appoint a shipbuilding commission, consisting of five commissioners and a secretary, whose duty it shall be to investigate the facilities existing within the province for the building of ships. The commission will be empowered to employ technical or expert assistance, or to enter into any arrangement or agreement with any department or commission having the authority of any other province or of the Dominion in such works.



CHARTER 1854

Branches and Connections throughout Canada

Head Office and Nine Branches in Toronto

8-10 King Street West, Head Office and Toronto Branch 78 Church Street Cor. Queen West and Bathurst Cor. Queen Bast and Ontario 1220 Yonge Street Subway, Cor. Alcorn Ave.

Cor. Bloor West and Bathurst 236 Broadview, Cor. Wilton Ave. 1871 Dundas St., Cor. High Park Ave. Exhibition Camp, Exhibition Par

The National Bank of Scotland

Incorporated by Royal Charter and Act of Parliament. ESTABLISHED 1825

Capital Subscribed..... £5,000,000 \$25,000,000 1,000,000 5,000,000 4,000,000 20,000,000 Reserve Fund 700,000 3,500,000

EDINBURCH

J. S. COCKBURN, General Manager. GEORGE A. HUNTER, Secretary. LONDON OFFICE-87 NICHOLAS LANE, LOMBARD ST., E.C.

DUGALD SMITH, Assistant Manager.

The agency of Colonial and Foreign Banks is undertaken, and the Acceptances of Customers residing in the Colonies domiciled in London, are retired on terms which will be furnished on application.

THE BANK OF OTTAWA

ESTABLISHED 1874

Capital Paid Up, \$4,000,000. Rest and Undivided Profits, \$4,868,179. Total Assets over \$55,000,000.

Head Office

OTTAWA, Canada

Board of Directors

HON. GEORGE BRYSON, President; JOHN B. FRASER, Vice-Pres. ALEXANDER MACLAREN DENIS MURPHY HON. SIR GEORGE H. PERLEY GEORGE BURN SIR HENRY N. BATE RUSSELL BLACKBURN SIR HENRY K. EGAN E. C. WHITNEY D. M. FINNIE, General Manager, W. DUTHIB, Chief Inspector.

H, V. CANN, Assistant General Manager.

Interest-bearing Deposits received at all of the Bank's 97 Branches.

THE STERLING BANK

OF CANADA

Business houses learn to appreciate Sterling Bank Service as highly as we appreciate their accounts.

Head Office

King and Bay Streets, Toronto

ESTABLISHED 1865

Union Bank of Canada

Head Office

WINNIPEG

Paid-up Capital 5,000,000 3,400,000 Reserve -Total Assets (Over) 109,000,000

BOARD OF DIRECTORS

Hon. Pres., SIR WILLIAM PRICE President, JOHN GALT, Esq. Vice-Presidents, R. T. RILEY, Esq.; G. H. THOMSON, Esq.

W. R. Allan, Esq. G. H. Balfour, Esq. Hume Blake, Esq. M. Bull, Esq.

Major-General John W. J. S. Hough, Esq., K.C.
Carson, C.B.
B. B. Cronyn, Esq.
E. L. Drewry, Esq.
S. Haas, Esq.
Wm, Shaw. Esq.

H. B. SHAW, Gen. Manager J. W. HAMILTON, Assistant General Manager

Attention is particularly drawn to the advantages offered by the Foreign Exchange Department of our London, England, Office, and Merchants and Manufacturers are invited to avail themselves of the Commercial Information Bureau established at that Branch.

London, Eng., Branches, 6 Princes Street, E.C., and West End Branch, Haymarket, S.W.

The Bank, having over 305 Branches in Canada, extending from Halifax to Prince Rupert, offers excellent facilities for the transaction of every description of Banking business. It has Correspondents in all Cities of importance throughout Canada, the United States, the United Kingdom, the Continent of Europe, and the British Colonies.

Collections made in all parts of the Dominion and returns promptly remitted at lowest rates of exchange. Letters of Credit and Travellers' Cheques issued available in all parts of the world.

BANK OF HAMILTON

HEAD OFFICE, HAMILTON

CAPITAL PAID UP 3,000,000 Surplus 3,500,000

DIRECTORS SIR JOHN HENDRIE, K.C.M.G., President. CYRUS A. BIRGE, Vice-President.

C. C. Dalton Robert Hobson

W. E. Phin I. Pitblado

W. A. Wood J. Turnbull

J. P. BELL, General Manager.

BRANCHES

ONTARIO Mitchell Moorfield

Ancaster Atwood Beamsville Grimsby Hagersville Blyth Brantford "East End Burlington Chesley Delhi

Aberdeen

Abernethy Battleford

Brownlee

Carievale

Calgary Cayley Champion

Granum

Brant

Dundalk Dundas Dunnville Fordwich Ft. William Georgetown Gorrie

ALBERTA

Hamilton
"Barton St.
"Deering
"East End
"North End
"West End Jarvis Kitchener Listowel Lucknow Midland Milton Milverton

Neustadt New Hamburg New Hamburg Niagara Falls, S. Oakville Orangeville Owen Sound Palmerston Paris Arthur Port Arthur Port Rowan Princeton Selkirk Simcoe Southampton Teeswater Toronto Queen &

Spadina
College &
Ossington
Yonge &
Gould
West Toronto Wingham Wroxeter

Swan Lake

Treherne

Winkler

MANITOBA

Princeton

Minnedosa Morden Pilot Mound Bradwardine Gladstone Brandon Hamiota Carberry Carman Dunrea Elm Creek Kenton Killarney Manitou Miami Foxwarren

> Caron Dundurn Estevan Francis

Loreburn

Nanton Stavely Taber Vulcan

Roland Snowflake Stonewall SASKATCHEWAN

Mawer Melfort Meota Moose Jaw Mortlach

Redvers Rouleau Saskatoon Stoney Beach Tuxford

BRITISH Armstrong Kamloops Port Hammond COLUMBIA

Winnipeg
"Norwood
"Princess St.

Vancouver B. N. Vancouver S. Vancouver Salmon Arm Vancouver (Cedar Cottage P.O.)

INSURANCE BENEFITS IN BUSINESS

How Insurance Protects, Sustains Credit and Strengthens Monetary Resources

The primary object in applying life assurance to commercial purposes is to give to business institutions the same protection against contingencies that until a few years ago was considered to be confined to the family circle. But the process of adapting life assurance to the varied needs and circumstances in different firms and corporations requires much greater skill than is necessary in connection with personal insurance. Canadian life insurance companies issue policies which cover business requirements. Mr. Clifford Elvins, advertising manager of The Imperial Life Assurance Company, addressing the Toronto Life Underwriters' Association on this important subject last week, said:—

By reason of the nature and history of life assurance the public is prone to consider its benefits as confined largely to counteracting the monetary loss incident to the death of the assured. But this is by no means its only function, especially when applied to a business enterprise. Some of the services it is capable of rendering in the market-place may be enumerated as follows:—

(1) To convert the interest of a principal into cash immediately at his death, and at the same time, if desired, provide additional working capital for the benefit of the surviving partners or stockholders.

This is, perhaps, the most common application of business assurance, and the one which has the widest appeal to business men, especially to those trading in partnership. According to Bradstreet's reports, 30 per cent. of the failures in the United States among co-partnerships are due to deaths for which no money provision has been made.

Offset Shock to Business.

(2) To offset the shock to a business which would re-

sult from the death of one of its members.

A few years ago the manager of a department in one of our big stores held a partnership in a manufacturing business which sold a considerable amount of its product to the store in which he was employed. This manufacturing business applied for an overdraft to one of the chartered banks and the banker demanded life assurance to the amount of the credit as collateral security.

The banker in this case realized that the best customer of the manufacturing company probably was such a good customer because of the influence of the partner upon whom he required the assurance. And he foresaw that the death of that man might be a serious shock to the business to which he was extending credit, because it might close to that business the biggest single outlet for its products.

It is an interesting case, because it shows that even ten years ago some of our bankers were alive to the value of life

assurance in connection with credits.

As luck would have it the assured in this case passed a good medical examination, but died of diptheria within the first year.

To Strengthen Credit.

(3) To strengthen the credit of a commercial enterprise by protecting bankers and other creditors from loss through the death of a partner or executive official.

Many of the federal reserve banks in the United States, as well as some of the Canadian chartered banks, now embody in their application for credit blanks, questions to bring out information as to the amount of business life assurance carried by customer firms applying for credit extensions.

A circular letter recently received by life assurance companies said in part: "You will no doubt be interested to know that the Canadian Credit Men's Trust Association is about to issue to the retail merchants throughout Western Canada an insurance pamphlet measuring nine inches by six inches and containing about thirty-two pages of heart to heart talks on the necessity of carrying sufficient fire and life assurance, not only for their own protection, but for the protection of those who are extending credit to them. In fact, the members of our association who are at the present time extending to many of these merchants a line of credit will insist that they carry sufficient fire and life assurance to protect their credit."

(4) To provide a readily available source from which money can be borrowed quickly, without publicity and at

a moderate rate of interest during times of financial stress, or sudden opportunity.

There are many cases in which the loan privilege of the modern life assurance policy is a boon, providing an easy means of securing money at a time of imperative need, when no other source is available. Especially is this the case with business men who experience no difficulty in getting necessary credit from bankers or others during normal times, but who find these regular channels absolutely closed in times of financial stress. When their needs for credit are thus intensified an extraordinary means of raising a loan, as by a mortgage which would have to be registered, and would be reported in commercial reports of Dun's or Bradstreet's, would probably prove embarrassing. Business men can see the advantage of being able at such times to borrow under a life policy without publicity, and at a moderate rate of interest definitely fixed in advance and unaffected by the conditions of the money market at the time the loan is required.

Value of Policy Loans.

It is stated that during the financial depression of 1907 over 400 millions of dollars in policy loans were effected in the United States. How much of this was for business purposes we do not know but it is certain a large amount was so used. Insurance men in Canada know of many instances where the policy loan privilege was used by business men during the tight-money period following the outbreak of the war to meet pressing obligations when the money for this purpose could not have been procured from any other source.

But the value of the loan privilege under business life assurance is not confined to times of pressing need. To every business comes sooner or later the sudden opportunity. Then though neither credit through regular channels nor cash is available the life assurance provides a means of procuring ready money.

- (5) To create a sinking fund with which to retire at maturity mortgages, bonds or stocks, or to pay off at a given time, or at the death of the assured, bank overdrafts or other financial obligations.
- (6) To add to the attractiveness, as an investment, of the stock or other securities of a limited liability company by protecting that company from financial loss due to the premature death of the man or men who are in the meantime essential to that company's success.
- (7) To create a fund with which to pay off the interests of a retiring principal.
- (8) To create an endowment, or mortgage redemption fund for colleges, universities, hospitals, Y.M.C.A.'s, or other community enterprises.
- (9) To compensate a business for losses which may arise through the death of a valued employee or official.

An Interesting Example.

An interesting example of this use of life assurance was. that of a very prominent Canadian retail and wholesale produce firm. Some years ago this firm extended its wholesale business to the British market and was successful in securing as its representative in England a capable man-a man whose big connection was of the greatest value in assuring the success of the firm's efforts to break into a difficult field. Those at the head of this then comparatively small, but rapidly developing concern, recognized the fact that the loss of this man's service through death before his branch of the business was firmly established, would prove a serious matter. Accordingly, they placed a large policy of 15-year endowment assurance on his life. As it happened he did not die and the prompt payment of the policy on its maturity, during the period of tight money immediately following the outbreak of the European war was the subject of much comment and created a very favorable impression as to the solidity and reliability of life assurance, and its value for husiness purposes.

(10) To establish and build up a pension fund for employees.

The Merchants Bank of Canada has opened a branch at Sydney, N.S., under the management of Mr. McConnell.

Mr. Charles P. Archibald, formerly of the Montreal staff of the Royal Securities Corporation, is now a member of the Toronto staff. The Toronto office of the Royal Securities Corporation is in the Dinnick Building, 12 King Street E.

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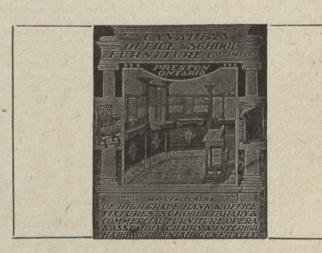
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CANADA'S ORDERS FROM FOREIGN COUNTRIES

Blankets for France, Flour for South Africa, Shirts and Blankets for Italy

Large purchases have been made by the Canadian department of trade and commerce for some of the allied governments, according to the annual report of the department, just issued. The French government late in October, 1914, expressed a desire to purchase blankets in Canada for the French soldiers. The minister of trade and commerce, Ottawa, acting for the purchasing committee of the cabinet, made the necessary arrangements to purchase the blankets. The department of militia and defence supervised the inspection of the blankets, and the department of trade and commerce made payment therefor on presentation of the necessary certificate of inspection. The order from the French government was for 400,000 blankets to be delivered at the earliest possible date. Much difficulty was encountered in placing so large an order in Canada, as the Canadian factories were working at full capacity. Canadian factories were given orders to the limit of their capacity, but a portion of the order allotted to Canada had to be filled in the United States. Considerable trouble was experienced in obtaining sufficient ocean transportation from St. John, the port of shipment, but shipments were made as promptly as possible. Orders were placed for over 457,000 blankets, but the mills supplied 406,716 blankets of a value of \$1,631,000.

Flour for South Africa.

The South African government early in March, 1915, cabled that they desired to purchase 35,000 bags of flour. The department of trade and commerce was charged with the matter, and on March 6 called for tenders from the principal flour mill companies in Canada. A contract was entered into with one of the principal companies for the delivery of flour in New York for shipment to South Africa. The department also arranged for the inspection of the flour at the mill. The shipments were made from New York on March 30 and April The total expenses in connection therewith amounted to \$120,663.

Shirts and Blankets for Italy.

In July, 1915, the attention of the government was directed to the condition of the knit goods industry of Canada. It was pointed out that the mills producing underwear, sweater coats and socks were practically idle and the assistance of the government was asked in securing orders from the allied governments for a portion of their military require-The minister of trade and commerce took the matter up promptly and effectively. Orders were secured from the Italian purchasing commission for 600,000 undershirts and 100,000 blankets. The department undertook the inspection of the shirts and blankets which were sent from the mills to the Italian government via New York. The department made payment to the mills on receipt of invoices covering the shirts and blankets, supported by certificates of inspectors and certificate of arrival in New York. Up to February 15, 1017, 101,974 blankets were shipped to Italy at a cost of \$335,618, and up to the same date 1,909,624 shirts had also been sent to Italy at a cost of \$1,946,492, a total of \$2,282,110.

EQUITY LIFE ASSURANCE COMPANY

The Equity Life Assurance Company's annual return for 1916 shows that the company has 1,942 policies in force for

\$2,609,035, an increase of 51 policies for \$106,252. Death claims amounted to \$11,000. The company's income was as follows: premiums, \$71,216; interest, \$22,735.

Assets, not including subscribed and uncalled capital, amount to \$465,321, and consist of mortgages \$299,193, municipal bonds \$75,644, interest \$7,590, loans on policies \$66,597, premiums outstanding \$9,230, and other assets \$2,-390. The liabilities are as follow: Policy reserves \$422,939, advance premiums \$1,254, all other liabilities \$5,346. The capital stock subscribed but uncalled totals \$318,600. Mr. H. Sutherland is president and general manager of the company, which continues to make good progress on conservative

INSURANCE COMPANIES' STATEMENTS

Points for Canadian Companies Who Do Business Outside of Canada

> BY W. H. GILLILAND & A. N. MCTAVISH (Of the Department of Insurance, Ottawa).

VII.

From Canadian companies who do business outside of Canada a supplementary statement of their foreign business is required. There are a few points to be noted in connection with this statement. Some companies have confused the term "Assets outside of Canada" with foreign securities, and have included in the statement of assets all their foreign securities. Other companies have only shown, in the assets outside of Canada, the deposits made for the protection of their foreign policyholders. We think it is the intention that "Assets outside of Canada" should include all assets held outside of Canada. Section 60 of the insurance act provides that every company shall at all times retain in Canada under its own control assets of a market value at least equal to the amount of its total liabilities to policyholders in Canada, and of such assets an amount at least equal to two-thirds of its said total liabilities in Canada shall consist of investments in or loans upon Canadian securities. "Policyholders in Canada" is defined by the insurance act to be any person upon whose life any company licensed to transact the business of life insurance has, while such person was resident in Canada, issued a policy. The residence of a policyholder at the date of issue of his policy determines, therefore, whether he is a Canadian or foreign policyholder. Where the assured, under a policy issued in Canada, moves outside of Canada, it is, therefore, improper to transfer the policy to the "Outside of Canada'' section. The company's liability under such a policy should still be regarded as a Canadian liability. This point is of great importance to foreign companies especially, and should be borne in mind in the preparation of their Canadian statements.

So far we have dealt chiefly with the annual statement of Canadian life companies, but many of our remarks apply to the statements of other companies. In the case of companies transacting business other than life insurance the items in the statements which have been found to present most difficulty are those which refer (1) to claims and losses and (2) to the reserve of unearned premiums.

Claims and Losses.

The amount of outstanding claims and losses is a very important item in the statement of liabilities of all companies transacting fire and miscellaneous classes of insurance, and we think that too much care cannot be exercised in arriving at adequate reserves to cover this item. In some classes of insurance the problem of estimating the liability for outstanding claims and losses is a most difficult one. Take liability insurance, for example, here we have a class of insurance under which it sometimes happens that a company has claims dating back four and five years or even longer. In the case of liability insurance a great deal of attention has been directed to the formation of some effective means of calculating the reserve for unpaid claims, but we do not know of any scheme or plan which is considered entirely satisfactory. The experience of past years is perhaps the best indication of what may be expected to happen in the future. The practical operations of insurance companies are possible only if the law of averages apply to the business transacted. It is very important, therefore, that a company maintain its records in such a way that it will have reliable information in regard to its experience of past years; this information will be of material assistance in determining its position at any date. For this purpose the record of all claims and losses paid should be kept according to the years in which they were actually incurred, and by the date incurred we mean the date of the claim or loss, and not the date upon which notice was received by the company.

In the fire and miscellaneous blanks there is a distinct division made of all claims and losses, that division being be-

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tween the claims and losses of the current year and those of previous years. We would like to take this opportunity of emphasizing this division and of suggesting that it be kept in mind in maintaining the records of claims and losses. There is no extra work involved in maintaining the records in this manner, and it will be found to be of material assistance in the preparation of the statement. The blanks call for the amount paid for claims and losses to be divided according to the year incurred. In the preparation of the statement the error is often made of making the division according to the year in which notice is received. Apart altogether from the government statement, it seems to us that a definite knowledge of a company's earnings in any year cannot be reached without this information. We, of course, realize that in certain classes of insurance difficulties arise in making a definite division of claims and losses and, that those in charge of this work will be called upon to choose a proper basis for making the division.

An idea, which is more or less prevalent, is that reserves. required for claims and losses not notified at December 31st. are in the nature of a penalty prescribed by the department. This is a wrong idea, and there does not seem to be much justification for it We feel that, apart from the requirements of the department, it should be the aim of the management of every insurance company to maintain adequate reserves for all claims and losses occurring prior to the close of the year.

Reserve of Unearned Premiums

In the computation of the unearned premiums the first essential, usually, regardless of the class of business transacted, is a classification of the gross business written according to year of expiry. A classification, according to year of expiry and term, is necessary of the business cancelled, and it is to be noted that a classification of the original premiums on cancellations will be required. To facilitate the work of a company at the end of the year it is desirable that these classifications be made monthly or periodically, as the gross premiums and return premiums are posted to the premium accounts in the general ledger. Business reinsured should, of course, be classified in precisely the same manner as the company's total gross business. If a company follows the above instructions little difficulty will be experienced in computing the reserve. As an example we shall consider the business of a fire company. The same principles, however, should govern companies transacting other classes of business. We shall presume first that the company's gross business in force at December 31st, 1915, was made up as follows:-

(1)	Annual and short term ex-	No. of risks.	Amount insured.	Original premiums thereon.
(2)	3-year business expiring in	2,000	\$ 4,000,000	\$ 75,000
(3)	- Jour business expiring in	2,500	2,500,000	30,000
(4)	3-year business written in	20	20,000	200
(5)		3,000	3,500,000	37,000
(6)	1915 expiring in 1917 3-year business written in	25	22,000	175
	1915 expiring in 1918	3,500	3,000,000	35,000
		11,045	\$13,042,000	\$177,375
		CONTRACTOR OF		

We shall next assume that the gross premiums written during 1916 as shown in the company's general ledger were \$130,000, and the return premiums \$25,000, and that the following classification has been made of the business written and cancelled.

Annual and short term expiring	· 1	Amount insured.	Original premiums thereon. \$ 3,000
3-year business expiring in	2,500	5,000,000	87,000
1919	4,000	4,000,000	40,000
	6,600	\$ 9,150,000	\$130,000

(2) Business cancelled. Annual and short term expir-	No. of risks.	Amount insured.	Original premiums thereon.
3-year business expiring in	200	\$ 350,000	\$ 7,500
3-year business expiring in	50	60,000	700
3-year business expiring in	The state of the s	80,000	1,000
Annual and short term expiring	150	150,000	2,000
3-year business expiring in	350	650,000	14,000
1919		450,000	7,000
	1,225	\$ 1,740,000	\$ 32,200
			A CONTRACTOR OF THE PARTY OF TH

To arrive at a classification of the business in force at December 31st, 1916, we therefore disregard all classes expiring before that date. The classification may then be made in the following manner:—

in the following manner:—			
(1) 1914-17 business in force	risks.	Amount insured.	Original premiums thereon.
December 31st, 1915 Less cancellations	3,000	\$3,500,000	\$37,000
Business in force	2,925	\$3,420,000	\$36,000
(2) 1915-17 business in force December 31st, 1915 Less cancelled	25 Nil	\$ 22,000 Nil	\$ 175 Nil
In force December 31st, 1916	25	\$ 22,000	\$ 175
(3) 1915-18 business in force December 31st, 1915	3,500	\$3,000,000	\$35,000
In force December 31st, 1916	3,350	\$2,850,000	\$33,000
(4) 1916-17 business written during 1916	2,500	\$5,000,000	\$87,000
	2,150	\$4,350,000	\$73,000
(5) 1916-19 business written during 1916	4,000	\$4,000,000	\$40,000
	3,600	\$3,550,000	\$33,000
A summation of the above five	classe	s will give	1

A summation of the above five classes will give the number of policies, amount of insurance, and gross premiums thereon in force at December 31st, 1916. On the assumption that risks expiring during the year will be uniformly distributed over that year the unearned premiums at December 31st, 1916, will be as follows:—

(1)	1914-17	business	1/6	× 36,000 =	\$ 6,000
(3)	1915-18	business	14	X 33,000 =	16,500
(4)	1916-17	business	5/6	X 73,000 =	36,500
, , ,			remiums Dece		27,500

Total unearned premiums December 31st, 1916 \$86,544

(To be Continued.)

The following companies have changed their names: The St. Lawrence Realty Company, Limited, with Quebec charter, to DeBleury Realties, Limited; G. S. C. Commercial Corporation of Canada, Limited with Dominion charter, to Guaranty Plan, Limited; British Manufacturers' Association, of Kitchener, with Ontario charter, to Kitchener Manufacturers' Association.

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Notice is hereby given that a Dividend of Three per cent. for the quarter ending March 31st, 1917, being at the rate of TWELVE PER CENT. PER ANNUM upon the Paid up Capital Stock of this Corporation, has been declared, and will be payable at the Corporation's office in this City on and after Monday, April 2nd, 1917, to shareholders of record at the close of business on March 15th, 1917.

By Order of the Board.

M. AYLSWORTH,

London, Canada, Feb. 27th, 1917.

Secretary

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BRANCHES: SASKATOON, REGINA, EDMONTON, CALGARY, VANCOUVER AND VICTORIA

Absolute Security

OVER 200 Corporations, Societies, Trustees and Individuals have found our Debentures an attractive investment. Terms one to

The Empire Loan Company

WINNIPEG. Man.

The Ontario Loan and Debenture Co.

Dividend No. 119.

Notice is hereby given that a QUARTERLY DIVIDEND of 2½ PER CENT. for the three months ending 31st March, 1917, (BEING AT THE RATE OF 9 PER CENT. PER ANNUM) has been declared on the paid up capital stock of this Company, and will be payable at the Company's Office, London, Ontario, on and after the 2nd April next, to Shareholders of record of 15th March.

By order of the Board.

A. M. SMART,

Manager

London, Canada, February 27th, 1917.

THE DOMINION SAVINGS AND INVESTMENT SOCIETY

Masonic Temple Building, London. Canada Interest at 4 per cent. payable half-yearly on Debentures T. H. PURDOM, K.C., President NATHANIBL MILLS, Manager

THE TORONTO MORTGAGE COMPANY

Quarterly Dividend

Notice is hereby given that a Dividend of Two per cent., being at the rate of Eight per cent. per annum, upon the paid-up Capital Stock of this Company, has been declared for the current Quarter, and that the same will be payable on and after 1st April, 1917, to shareholders of record on the books of the Company at the close of business on 15th inst.

By Order of the Board.

March 1st, 1917.

WALTER GILLESPIE, Manager

Dational Trust Company

DIVIDEND NOTICE.

Notice is hereby given that a Dividend for the three months ending March 31st at the rate of

TEN PER CENT. PER ANNUM,

has been declared upon the Capital Stock of the Company, nd that same will be made payable on and after April 2nd,

1917.
The Transfer Books will be closed from the 21st to the 31st March, both days inclusive.
By order of the Board,
W. F. RUNDLE,

W. E. RUNDLE,

Torouto, March 7th, 1917.

General Manager

INVESTMENTS AND THE MARKET

News and Notes of Active Companies—Their Financing, Operations, Developments, Extensions, Dividends and Future Plans

As noted in *The Monetary Times* last week, dividend payments on the preferred stock of the Eastern Car Company, Limited, subsidiary of the Nova Scotia Steel and Coal Company, have been discontinued owing to the unfavorable results of last year's business. These were due entirely to the experience in connection with some cars built for the French railways. The amount of work involved and the character of the material insisted upon by the inspectors, and which differed so greatly from the standard car construction in this country, coupled with the limited daily output which the car company was able to maintain while on these contracts, resulted in a very considerable loss on that work.

This refers to the first order for French cars which were completed some little time ago. Later orders from France were at much higher prices and will show a profit. This experience was probably that of every other car company in Canada or the United States which undertook to build cars

for France.

Dominion Steel Corporation .- On April 16th, holders of the common stock will receive a dividend of 1 per cent. for the quarter ended March 31st. Commenting on this distribu-tion, the first for three years, Mr. Mark Workman, president of the company, said:-

"The prospects are encouraging, with unfilled orders the largest in the corporation's history. The financial position has improved materially, and is improving every day. The conservative action of the board in resuming dividends at the rate of 4 per cent., speaks for itself as to the hopes of being

able to maintain payments."

A. Macdonald Company, Limited.—The annual statement states that no dividends will be paid this year to holders of the preferred stock. The directors intimate that in another year a distribution on this stock may be expected, depending on the state of business. The statement indicates that the directors will make no further effort at the present time to secure a reduction in the amount of common stock. Earnings of the company were about \$65,000 in excess of those of the previous year, amounting to \$219,015. The bank loans of the company show the large increase of \$1,503,000. There is, however, a much larger increase in the corresponding in ventory account.

Goodwin's, Limited.—The company's annual statement for the year ended January 31st shows gross profits for the year of \$253,710, and after providing for bond interest, \$55,-170; interest on loans and mortgages, \$46,384; reserve for depreciation of plant and equipment, \$24,000, and reserve for doubtful accounts, \$3,080, a balance of \$125,074 was carried forward to the last surplus of \$244,741, making the total surplus \$369,815.

Current assets show a gain of \$320,120, the largest increase under this head being inventories at \$942,095, compared with \$766,997. Current liabilities increased \$164,815 to The depreciation reserve account is increased by \$753,136. \$24,000 to \$49,000.

During the year the company retired \$50,000 of its out-

standing bonds.

Mr. J. W. McConnell, the president, in the annual report states that in view of the company's rather large borrowings and the uncertainty as to business conditions after the war, the directors having regard for the best interests of the business, deem it inadvisable to resume the payment of deferred dividends for the present.

Montreal Tramways & Power Company.—The company has completed arrangements through Messrs. Potter, Choate & Prentice, New York bankers, for the taking up of the \$7,-000,000 two-year 6 per cent. collateral notes of the company which mature on Monday. A new two-year 6 per cent. note issue to a par value of \$5,350,000, dating from the expiration of the issue, is being made. This will provide for the bulk of the refinancing, the balance to be met by a cash payment. Holders of the outstanding notes will be given the option of

having their notes redeemed in cash or by an exchange into notes of the new issue. As the new notes are offered to the note holders at 98, it is thought that a large proportion of the holders will prefer the exchange option to their redemption right at par in cash.

Gross earnings for the six months to December 31st, 1916, showed an increase of about 13 per cent., and surplus after charges an increase of more than 20 per cent. Earnings for

the two six months' periods are as follows:-

	1916.	1915.
Gross earnings	\$3,705,219	\$3,264,581
Operating expenses	2,099,629	1,778,160
Net earnings	1,605,589	1,486,420
Total charges	1,045,090	1,021,175
Surplus	560,499	465,245

RAILWAY REPORT IS COMING SOON

According to Ottawa despatches, the majority report of the commission recently appointed to make a survey of the railway situation, the country is faced with two alternatives in connection with the Canadian Northern and Grand Trunk Railway systems,—either to continue for several years more the system of subsidies and loans in vogue for the past few years, or to nationalize the roads.

The report will be placed in the hands of the government

Ottawa despatches state that the report favors nationaliza-tion. A minority report favors the retention of the roads under corporation control.

The majority report is said to find that while more than \$36,000,000 has been declared in dividends to Grand Trunk shareholders, little provision has been made for depreciation and sinking fund.

The life of a car is only 20 years, and as a result of the lack of provision for depreciation the Grand Trunk is said to be running only one car for every seven run by the

Canadian Pacific.

The majority report is of the opinion that an expenditure of \$51,000,000 would be required to put the road on an economic earning basis. This would include the Grand Trunk Pacific. The amount estimated as necessary to put the Canadian Northern on a running basis is \$50,000,000.

MORTCACE AND INVESTMENTS ASSOCIATION

Representatives of twenty-six of the leading loan, trust and life insurance companies and of four provincial mort-gage associations attended the first annual meeting of the Dominion Mortgage and Investments Association at Toronto Dominion Mortgage and Investments Association at Toronto on Monday. The membership of the association represent assets of approximately \$615,000,000. Briefly, the objects of the organization are, by association, to maintain and create confidence between lending corporations and the borrowing public. There is need of this not only in western, but in eastern Canada. It is probably because of recent legislation in the West, especially in connection with the administration of the seed grain advances and rural credits, that particular attention has centred upon developments. that particular attention has centred upon developments there. As pointed out at the meeting by Mr. A. D. Langmuir, president of the asociation, there will arise in the East occasions, in the future as there have been in the past, when an association such as this can be extremely useful in maintaining and creating that confidence which it is extremely desirable should exist between lenders and borrowers.

The officers of the association are: President, A. D. Langmuir, general manager the Toronto General Trusts Corporation; first vice-president, Hume Cronyn, general manager the Huron and Erie Mortgage Corporation; second vice-president, E. M. Saunders, treasurer Canada Life Assur-

ance Company.

ance Company.

Executive Committee.—Life insurance—Mr. J. K. Macdonald, Confederation Life Assurance Company; Mr. J. F. Weston, Imperial Life Assurance Company; Mr. J. B. Mc-Kechnie, Manufacturers Life Assurance Company. Trust companies—Mr. A. E. Holt, the Royal Trust Company; Mr. J. C. Breckenridge, the National Trust Company; Mr. J. M. McWhinney, the Union Trust Company. Loan companies—Colonel Edye, Trust and Loan Company of Canada; Mr. G. A. Morrow, Central Canada Loan and Savings Company; Mr. W. E. Long, Crédit Foncier Franco-Canadien. Secretary-treasurer, John Appleton.

The Dominion Fire Insurance Company HEAD OFFICE TORONTO

ASSETS.

	lanuary	1st,	1917
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Bonds at Cost.	
City of Belleville\$ 4,862.50 "Brantford 7,000.00	
" Calgary 5,000.00	
" Edmonton 10,298.00	
" Fernie 5,000.00	
" Galt 4,893.30	
" Kamloops 4,975.00	
" London 6,475.70	
" Moose Jaw 5,032.69	
" Nanaimo 5,000.00	
" Port Arthur 18,487.03	
" Regina 10,139.96	
" Revelstoke 5,000.00	
" St. Thomas 8,000.00	
" Toronto 8,902.10	
" Vancouver 13,837.00	
" Waterloo 6,360.62	
" Winnipeg 4,954.50	
Town of Amherstburg 4,945.73	
" Goderich 8,470.98	
" North Bay 5,389.84	
" Walkerville 7,591.80	
Village of Tweed 3,586.07	
District of Burnaby 3,469.66	
Canadian Northern Railway	
Equipment Bonds 4,953.00	
\$172,625.48	
Stocks.	
Consumers' Gas Company of	
Toronto\$ 4,872.80	
Dominion Bank 10,880.00	
Bank of Toronto 5,075.00	
Imperial Bank 10,700.00	
31,527.80	
War Loan Bonds.	
Dominion of Canada\$29,180.13	
Anglo-French 4,787.50	
——————————————————————————————————————	
Mortgages	
Accrued Interest	
Plans and Furniture (cost \$22,600.51). 9,000.00	
Agents' Balances (net) 30,225.62	
Sundry Debtors 3,779-52	
Cash in Banks and on hand 54,120.52	
Cash Assets\$367,131.33	
Uncalled Capital 55,770.00)
\$422,901.3	5

LIABILITIES.
Net Losses unadjusted, December 31st,
1916\$ 9,387.82
Reinsuring Companies' Deposit Ac-
count 50,094.04
Reserve for Taxes accruing 3,000.00
Reserve for unpaid accounts 2,457.83
Reinsurance Reserve 144,885.01
SURPLUS TO POLICYHOLDERS—
Excess of Cash Assets
over Liabilities\$157,306.63
Unpaid Stock 55,770.00
213,076.63

\$422,901.33

OFFICERS

PRESIDENT ROBERT F. MASSIE

Paid-up Stock, \$209,630.00.

SECRETARY **NEIL W. RENWICK**

VICE-PRESIDENT PHILIP POCOCK

> ASSISTANT SECRETARY J. J. BELL

MUNICIPAL BOND MARKET

The Monetary Times' Weekly Register of Municipal Activities and Financing

Redcliffe, Alta.—The taxpayers are to vote on a by-law to borrow \$30,000 for waterworks.

Preston, Ont.—The by-law to loan the Preston Car & Coach Company \$75,000 has been carried.

Truro, N.S.—Ratepayers have voted upon a proposal to secure provincial authority to issue \$16,500 bonds.

Pictou, N.S.—The town council are applying to the provincial legislature for authority to grant a bonus of \$50,000 to assist a shipbuilding industry.

Maisonneuve, Que.—Authority has been granted for the issuance of \$700,000 20-year bonds. A temporary loan will be issued if unfavorable market conditions make it necessary.

New Westminster, B.C.—The Canadian Financiers Trust Company, Vancouver, asked for a conference with the city's finance committee regarding the sale of the treasury certificates that may be issued against tax arrears.

North Vancouver, B.C.—An option for one day was granted to the Canadian Financiers Trust Company on behalf of Messrs. W. L. Slayton & Company, Toledo, Ohio, of 95.14 per cent. on \$47,440 30-year bonds, and 78.20 per cent. on \$73,000 50-year bonds. As an alternative to the latter offer the council agreed on a relative price to that given on the \$47,440 in the event of the \$73,000 being changed from a 50 to a 30 years issue.

Ontario.—Hon T. W. McGarry has introduced legislation to increase the borrowing powers of municipalities for tile drainage work and the loaning power of the government upon municipal debentures for such undertakings. The municipalities under this bill will be able to issue debentures up to \$100,000 instead of \$50,000, and the provincial government will be able to loan sums up to \$1,000,000 instead of \$500,000 as at present. The legislation was introduced largely in response to an appeal from Essex and Kent counties, where the existing limit on expenditures made it difficult for the municipalities to carry on the drainage work needed.

Victoria, B.C.—The city's balance sheet for 1916, issued by City Comptroller Raymur, shows the city's assets exceed the liabilities by \$3,722,964. The total indebtedness of the city amounts to \$23,073,711.

The bonded indebtedness is \$18,789,094, including \$10,703,470 for general purposes and \$8,085,624 for local improvement, \$1,497,979 of which is the city's share, and \$6,587,644 the people's share. There are also short loans amounting to \$2,610,263.

Tax arrears amount to \$1,430,990, of which \$520,692 is for 1916, and \$493,474 for 1915. The amount owing for 1913 and previous to that year, is \$67,257. Water rates arrears are \$11,806, trade licenses, \$2,000, and sundry tax arrears as \$1,453,290.

Local improvement assessments in arrears amount to \$901,387, of which \$413,418 is for 1916, and \$291,948 for 1915. The amount owing previously to the end of 1913 is \$39,842. Municipal assets total \$26,796,676.

Calgary, Alta.—The city's indebtedness due in five-year period 1917 to 1921, is as follows:—1917, \$1,882,861; 1918, \$1,843,240; 1919, \$1,060,687; 1920, \$1,060,687; 1921, \$1,060,687; totalling \$6,909,165.

These figures of indebtedness, prepared by the city treasurer, are for debenture interest and sinking fund charges in these years. The year 1917 includes also \$904,000 in treasury bills and interest, and the year 1918 \$799,600 for the same.

In addition there is to be added to the grand total \$800,-544, an odd amount short provided in sinking fund. December 31st, 1916, bringing the grand total of indebtedness for the five years up to \$7,717,709.32.

The statement of general and public utility debentures ouptstanding on which the foregoing interest charges, exclusive of the floating treasury note issues, are based, is as follows:—General only, \$5,980,603; city's share local improvements, \$1,781,314; property, \$1,366,315; Electric light and power, \$2,285,495; street railway, \$2,365,174; waterworks, \$3,391,542; market and weigh scales, \$116,000; pav-

ing, \$100,000. Add treasury bills due 1918, \$2,000,000; local improvements unsold, \$156,971.

Saskatchewan.—The following is a list of bonds reported sold:—

School Districts.—Big Stick, \$1,700. W. L. McKinnon & Company, Toronto; Weetslade, \$1,600. Western School Supply Company, Regina; Buccleugh, \$1,200. W. L. McKinnon & Company, Toronto; Brookland, \$1,200. W. L. McKinnon & Company, Toronto; Palmersville, \$1,500. Nay & James, Regina; Jordan River, \$1,100. Western School Supply, Regina; Sletten, \$1,650. Western School Supply, Regina; Borden, \$5,000. Great West Life Assurance Company, Winnipeg; Lunnville, \$1,500. Great West Life Assurance Company, Winnipeg.

Rural Telephone Companies.—Surbiton, \$4,200. H. O'Hara & Company, Toronto; North Prairie, \$3,200. H. O'Hara & Company, Toronto; Great Bend, \$6,000. Wood, Gundy & Company, Toronto; Eagle Lake, \$4,000. J. A. Thompson, Winnipeg; Three Rivers, \$16,300. H. O'Hara & Company, Toronto; Mossbank, \$26,000. Goldman & Company, Toronto; Fishing Lake, \$725. Union Bank of Canada, Souris; Meyronne Southern, \$25,500; Flacombe North, \$3,000; Macrorie, \$26,000. W. L. McKinnon & Company, Toronto.

Rural Municipality.—Bright Sand, \$5,000. Kerr, Flemming & Company, Toronto.

Saskatchewan.—The following is a list of bond applications granted by the local government board:—

School Districts.—Wergeland, \$1,900, 10-years, not ex. 8 per cent. annuities. Secretary-treasurer, M. I. Berg, Buchanan; St. Elio, \$1,700, 10-years, not ex. 8 per cent. annuities. L. M. Tindall, Kindersley; Learig, \$1,700, 10-years, not ex. 8 per cent. instalments. H. B. Polkinghome, Marsden; Frobisher, \$2,500, 20-years, not ex. 8 per cent. instalments. C. S. Chappell, Frobisher; White Eagle, \$1,200, 10-years, not ex. 8 per cent. instalments. Jos. Spitza, Fort Pitt; Langholm, \$1,700, 10-years, not ex. 8 per cent. annuities. Secretary-treasurer, J. Bowman, Empress; Free Soil, \$4,500, not ex. 8 per cent. annuities. A. Duncan, Liberty; Maple Slope, \$1,500, 10-years, not ex. 8 per cent. annuities. E. H. Homes, Truax; Whitewood, \$1,000, 10-years, 6 per cent. annuities. L. Robertson, Whitewood; Pelletier Hill, \$1,700, 10-years, not ex. 8 per cent. annuities. P. S. Godal, Admiral.

Rural Telephone Companies.—Three Rivers, \$16,300, 15-years, not ex. 8 per cent. annuities. Chas. Cook, Gravelbourg; Glengarry, \$1.500, 15-years, not ex. 8 per cent. annuities. J. M. McAllister, Eyebrow; Bethune S.W., \$2,300, 12-years, not ex. 8 per cent. annuities. N. P. Fogerty, Bethune; North Springside, \$3,300, 15-years, not ex. 7 per cent. annuities. F. Alf, Springside.

Villages.—Young, \$2,000, 10-years, not ex. 8 per cent. instalment. W. B. Hartie, Young; Imperial, \$5,000, 5-years, not ex. 8 per cent. instalment. E. P. St. John, Imperial.

Town.—Wolseley, \$9.000, interest at 6½ per cent., 15-years annuitites. A. Hill, Wolseley.

ONTARIO'S WORKMEN'S COMPENSATION

The net total assessments collected by the Ontario workmen's compensation board during 1916 were \$1,767,479, and the amount of compensation awarded was \$1.550.759. This is exclusive of Schedule 2 industries, in which the compensation amounted approximately to \$450,000, bringing the total compensation awarded during the year to \$2,009,759, or an average of about \$6,700 each working day.

The total number of accidents reported in Schedule 1 industries during the year was 21,264, in Schedule 2, 4,828, making a total of 26,092.

At the close of the year only 312 of the Schedule I cases in which reports were complete remained undisposed of, and about the same proportion in Schedule 2. The average length of time elapsing after receipt of the necessary reports and information before issue of the first cheque was six days (including Sundays). Subsequent payments were usually made upon the day they fell due, or the following day if reports or information warranted it. The records show that the workmen's own reports are the slowest in reaching the board, the average time being 23 days after the accident.

New Issue

\$2,000,000

Province of Manitoba

Canada

5% Gold Bonds

Dated 1st April, 1917

Due 1st April, 1922

Interest and Principal payable in gold in New York. Legal opinion J. B. Clarke, K.C. Denomination \$1,000.

These bonds are a direct and primary obligation of the Province of Manitoba, and are payable from its general revenue.

FINANCIAL STATEMENT.

Price: 97.84 and Interest Yielding 51/2%

Wood, Gundy & Company

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Montreal

Saskatoon

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W. GRAHAM BROWNE & CO.
222 St. James Street ... MONTREAL

Dominion of Canada New War Loan

These bonds rank the highest of any Canadian security, and the public have again an opportunity of securing a good interest return on this exceptional and Patriotic Investment. We solicit your application, will send you official prospectus on request and attend to all details without charge.

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Æmilius Jarvis & Co.

MEMBERS TORONTO STOCK EXCHANGE

INVESTMENT BANKERS

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TORONTO, ONT.

\$100,000 DOMINION OF CANADA

5% BONDS

REPAYABLE 1 MARCH, 1937.

INTEREST PAYABLE 1 MARCH AND SEPTEMBER.

PRINCIPAL AND INTEREST PAY-ABLE AT THE PRINCIPAL CITIES IN CANADA AND AT THE BANK OF MONTREAL, NEW YORK.

PRICE UPON APPLICATION.

NEW YORK LONDON, ENG. DETROIT

CANADA'S ASBESTOS RESOURCES

Dominion Monopolizes the Raw Material But Does Little to Make the Finished Products

BY WILLIAM LEWIS EDMONDS.

Manufacturers in Great Britain are being greatly handicapped through a scarcity in asbestos. According to a British trade journal efforts have been made to obtain supplies in Canada, but "have so far yielded no result. If," it adds, "the Canadians would send large quantities of marketable asbestos here, they would render the makers and users of machinery a real service."

In view of the fact that Canada is practically the world's source of supply for asbestos the above statement regarding her inability to supply the urgent needs of British manufacturers of machinery must seem peculiar to a great many people. But the seat of the trouble is to be found in the fact that while Canada monopolizes the world's output of the raw material, she does little or nothing in the way of turning it into the various finished marketable products. She is in much the same position in regard to asbestos as she is in regard to nickel. She produces the raw material and other countries turn out the finished product.

In Quebec Province.

Asbestos was discovered in the Eastern Townships, Quebec, in 1878, seven years before nickel was discovered in Ontario, and active mining operations began two years later. The area in which it is found runs for a distance of 23 miles through the Serpentine range, and nine different companies are engaged in the working of the various mines in operation. The output last year was the largest on record, being 136,000 tons valued at \$5,133,000. The first season the mines were operated the output was but fifty tons. At that time, however, the work of separating the fibre from the rock was done by hand. Now large mills are in operation and the work is carried on mechanically, and a variety of grades from the long-fibred, crude asbestos, which is valued at \$300 a ton, down to the shortest mill fibre, valued at \$2 to \$3 a ton and asbestic sand at 75 cents to a \$1.50 a ton, are being turned out.

Exports of Asbestos.

From 1903 to 1914 of the total shipments of asbestos from the mines of Canada over 86 per cent. were exported. During the fiscal year 1916 the quantity of unmanufactured asbestos exported was 88,833 tons, valued at \$2,962,000. Of this, 63,538 tons, valued at \$2,007,994, were exported to the United States; 18,461, valued at \$642,865, to Great Britain. Italy, our third best customer, took 3,583 tons, valued at \$139,186. Of the description known as asbestic sand, 26,000 tons, valued at \$170,000, were exported, making the total of unmanufactured asbestos shipped out of the country in 1916, 114,833 tons, valued at \$3,132,000.

The asbestos classified as manufactured which was exported during 1916 had an aggregate value of but \$118,287. Of this \$95,518 worth went to Great Britain, \$9,637 worth to Australia, \$4,226 worth to the United States and \$3,383 worth to British India.

Deficiency in Manufacture.

Further evidence of Canada's deficiency in the manufacture of asbestos is to be found in the relation of the import figures as compared with those dealing with the exports. These show that under the classification of asbestos manufactured we imported \$191,886 worth, an amount greater in value by \$73,599 than we exported, in spite of the fact that Canada is the world's source of supply for the raw material. Of this amount \$151,000 worth came from the United States. As the output of asbestos in that country during the last few years has averaged less than twelve hundred tons, valued at between \$11,100 and \$18,965, it follows that the manufactured article we import is produced from the raw material we export. The same can be said of the \$41,000 worth of manufactured asbestos we import from Great Britain. During the calendar year 1916 the exports of asbestos in manufactured form from the United States had an aggregate value of \$1,-This, too, was of course produced from raw material obtained from the mines of Canada.

Just now we are giving a great deal of attention to the consideration of ways and means of increasing production in

Canada. It is quite obvious that the possibility of developing the manufacture of the more finished asbestos products is well worthy of serious attention. The uses to which asbestos are being put are already legion in number, and they are steadily increasing. There is, therefore, no lack of possibilities. The question is: Are we able to seize the opportunity? Possibly the Royal Commission on Industrial Research may be able to assist in bringing about the desired development.

ONTARIO'S FARM LOAN SCHEME

The Ontario government will place its treasury at the disposal of the rural municipalities of the province to enable them to finance farm loans for the extension of agricultural industry. The necessary legislation has been brought down in the provincial house.

The bill practically adopts the system used in connection with municipal drainage loans. A municipality will accept responsibility for the size and character of a loan and the nature of the security offered for it. The money will come out of the provincial treasury, the government taking in return for each amount paid out a covering debenture of the municipality. The loans are to be made for the erection of buildings and machinery, fencing, draining, clearing and other permanent improvements, having for their object the increase of production. Loans are not to exceed in amount 60 per cent. of the assessed value of the land.

PUBLICATIONS RECEIVED

Yorkton, Sask.—Statement of assets and liabilities, revenue accounts, etc., for 1916. F. J. Pilkington, town clerk.

Steamboat Inspection.—The annual return of Canada's steamboat inspection service. Price, 10 cents. Issued by Department of Marine and Fisheries.

Agricultural Credits.—First annual report of the British Columbia Agricultural Credit Commission. Issued by British Columbia Government, Victoria.

Conditions in New England.—Letter dealing with general conditions, cotton, American merchant marine, wool, etc. Issued by First National Bank of Boston.

Mexico.—A review and a forecast, prepared by Mr. John Barrett to meet the demand for data regarding Mexico. Issued by the Pan-American Union, Washington, D.C.

Abstract of Ontario Insurance Report.—Tabulation of

Abstract of Ontario Insurance Report.—Tabulation of statements for 1916 made by insurance companies doing business in Ontario. Issued by Superintendent of Insurance, Parliament Buildings, Toronto.

Tax Laws.—A summary of tax laws affecting individuals and corporations in Rhode Island. Prepared by Percy W. Gardner. Published by Union Trust Company, Providence, R.I., U.S.A.

Report of Royal Bank of Canada.—The bank's annual return in booklet form. Contains also the honor roll of the staff and Canada's principal statistics in handy form. Issued by Royal Bank of Canada, Montreal.

War Loans and the United States.—Issued by the Guaranty Trust Company of New York, 140 Broadway, New York City. The pamphlet deals with the subject historically in this connection and with the present war.

Episodes of History.—A monograph, in which stories of the United States and the Insurance Company of North America are related. Issued on the occasion of the 125th anniversary of the oldest United States stock insurance company, the Insurance Company of North America, Philadelphia, Pa.

Trade and Commerce.—Annual report, Part I.—Imports into and exports from Canada. Comprehensive report of Mr. F. C. T. O'Hara, deputy minister of trade and commerce. Price, 70 cents. Annual report, Part III.—Trade with British and foreign countries, except France, Germany, United Kingdom and United States. Price, 20 cents. Issued by the Department of Trade and Commerce, Ottawa.

Public Ownership and the Hydro-Electric Commission of Ontario.—A reprint of a series of articles in the Financial Post of Canada, Toronto, written by James Mavor, Ph.D., Professor of Political Economy in the University of Toronto, together with leading and other articles on the same subject published at various dates also in the Financial Post. Issued by the Maclean Publishing Company, Limited, Toronto.

NEW WAR LOAN

If you have not obtained as much of the new War Loan as you desire it will be advisable for you to place your order as soon as possible. We shall be glad to fill it at the lowest market price.

R. A. DALY & Co. BANK OF NOVA SCOTIA BUILDING TORONTO, ONT.

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For a limited time we will issue debentures bearing 5% interest payable half-yearly.

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12 King Street West, Toronto F. McPHILLIPS, President

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Six per cent. Debentures

Interest payable half yearly at par at any bank in Canada.

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The Price is just the same as other grades. Why not buy the Best?

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The Great West Permanent Loan Company

WINNIPEG, TORONTO, REGINA, CALGARY. EDMONTON, SASKATOON, VANCOUVER, VICTORIA. LONDON, ENG. EDINBURGH, SCOT.

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COMMANDEERED WHEAT WAS FOR ITALY

Over 11,381,000 Bushels Were Shipped to the Italian Government

The large quantity of Canadian wheat commandeered by the Dominion government late in the autumn of 1915, was required by the Italian government, and was shipped to Italy. The commandeering method originated with the Dominion government. These facts are revealed in the annual report of the department of trade and commerce, Ottawa, just published. It became evident early in the autumn of 1915 that Canada, in common with Australia and the United States, would have a large surplus of wheat for export. Representations were made to the British government with a view of interesting the allied governments in the purchase of Canadian wheat to supplement the large quantities they would require. These representations were successful and on November 23 the Canadian government was requested to purchase a large quantity of wheat for shipment to the Italian government. It was decided to purchase the wheat by way of commandeering, and accordingly instructions were issued on the evening of November 27 to hold at the disposition of the government all wheat, grades Nos. 1, 2 and 3 Northern, in the elevators at the head of the lakes, and in the elevators east of the lakes. The prices at which the wheat was commandeered were the prices which ruled at the close of the market in Winnipeg on the said date—viz.: No. 1, \$1.04¾; No. 2, \$1.03½; No. 3, 98¾ cents. The quantity of wheat commandeered was 13,621,822 bushels, 10,300,364 bushels being in the elevators at the head of the lakes, and 3,321,458 bushels in the elevators east of the lakes.

Needs of Flour Millers.

The department of trade and commerce had to make all the necessary arrangements for the purchase and delivery of the wheat commandeered. Many difficulties were encountered in carrying out the original plan of purchase. The immediate needs of the flour millers of the country had to be considered as well as the fulfilling of contracts of exporters for immediate delivery. In order to meet these various needs wheat was released for grinding and for export with the distinct understanding that the same would be returned to the elevators later. Very considerable labor was entailed not only with regard to the amount of wheat released but also in respect to the transportation from Canada to Italy.

The disposition of the wheat commandeered, in bushels, was as follows: released to millers, 1,736,313; released to exporters, 350,375; sold for Belgian relief, 118,649; rail and lake shortages, 35,085; shipped overseas, 11,381,400; gross quantity commandeered, 13,621,822.

How it Was Shipped.

This wheat, given in bushels, was shipped from the following ports: New York, 3,154,406; Boston, 789,849; Baltimore, 294,545; Halifax, 371,335; West St. John, 1,831,954; Portland, 3,629,618; Montreal, 1,309,693; total, 11,381,400.

This wheat was forwarded in 60 shiploads, and the transportation of the wheat to the seaboard and the loading of these ships entailed an enormous amount of labor, and even though at a time of great seaboard congestion, demurrage was paid on only two cargoes. The rapid despatch of the wheat prompted a congratulatory cable to the department at Ottawa from the Italian commission in London.

REVENUE RETURNS ARE COOD

Canada's revenue for the fiscal year ended March 31st will probably be about \$230,000,000, or \$50,000,000 in excess of any previous year. The large revenue for last year has been derived principally from customs and excise duties, but special war taxation has contributed large sums. Under the special war taxation act the chartered banks contribute a million dollars annually, and the loan, trust and insurance companies substantial further sums. The additional taxation and the stamp tax upon cheques and drafts are also yielding returns beyond the estimates. The excess profits tax is anticipated to produce \$14,000,000 for the first year of war and up to \$25,000,000 for the last fiscal year.

BRITISH COLUMBIA FARMERS WANTED \$2,500,000

Applications for loans aggregating nearly \$2,500,000 were made by British Columbia farmers to the provincial agricultural credit commission during the last seven months of 1916. In the first report of the commission Mr. W. Manson, superintendent, gives detailed data of the transactions. The following summary has been made by The Monetary Times:—

342 applications for loans	75,775 638,665 471,680 546,915	Average amount. \$2,067 1,894 2,210 2,911 1,585
1,178 applications for	Ф2,440,045	\$2,071
Loans granted. 5 3-year straight loans 65 5-year " " 3 7-year amortizable loans 3 8-year " " 1 9-year " " 94 10-year " " 91 20-year " " 36 30-year " "	Total amount. \$ 3,250 75,000 2,250 3,450 800 99,450 219,730 81,770	Average amount. \$ 650 1,154 750 1,150 800 1,058 2,415 2,271
44 36½-year " " "	137,850	3,133
	. 157,050	3,*33
342 loans granted totalling	72,605	\$1,823 6,053

The revenue for the period, June 1st to December 31st, 1916, totalled \$46,480 from the following sources: Interest on bond sales, \$3,820; interest on deposits, \$17,036; appraisal fees, \$5,040; accrued interest on loans to December 31st, 1916, \$872; balance (being excess of expenditure over revenue, carried to balance sheet), \$19,015. The expenditure was as follows: Salaries—Office, \$1,534; appraisers, \$2,117; commissioners, \$2,450. Travelling expenses—Office, \$20; appraisers, \$2,883; commissioners, \$1,179; telephone and telegraph account, \$49; insurance, legal, and trustees' fees, \$1,019; commission and exchange, \$34; printing and stationery, \$1,116; half-yearly interest on debentures to November 1st, 1916, \$22,500; accrued interest on bonds, November and December, 1916, \$7,500; amount written off discount on bonds, \$4,074.

The commissions assets are valued at \$1,010,565, and consist of cash at Canadian Bank of Commerce, Victoria, \$769,306; advances on mortgage, \$72,605; equipment account, \$40; accrued interest on loans to December 31st, 1916, \$872. Deferred assets—Discount on debentures (1/25 to be written off annually), \$148,725; revenue and expenditure account (being excess of expenditure over revenue), \$19,015. And the liabilities are: Bonds—Date of issue, May 1st, 1916; term, 25 years; Nos. 1-1,000; denomination, \$1,000, \$1,000,000; appraisal fees unearned, \$2,165; unpaid coupons due November 1st, 1916, \$900; accrued interest on debentures,

The funds of the commission were obtained from a loan of \$1,000,000 negotiated by the British Columbia government, and the bonds of the commission were issued for that amount, guaranteed by the province. The bonds bear interest at the rate of 4½ per cent. per annum and are for 25 years, dated May 1st, 1916, maturing May 1st, 1941.

The bonds were sold at 84.72 per cent., netting the commission \$847,200 which amount was denosited in the Commission \$847,200 which amount was den

The bonds were sold at 84.72 per cent, netting the commission \$847,200, which amount was deposited in the Canadian Bank of Commerce, Victoria, B.C., to the credit of an account called "The Agricultural Credit Commission's Account." The money cost 5.63 per cent, and is being issued at the rate of 6½ per cent, per annum.

The Royal Bank has opened a branch at La Hove, N.S.

The Metropolitan Fire Insurance Company and the Monarch Fire Insurance Company, two Ontario companies, are amalgamating under the latter name as a cash-mutual and stock company. The two companies have been under the same management for the past few years.

Service for Women

N the management of property and the investment of money, women often find themselves handicapped by inexperience. Mistrusting their own judgment, they appeal to friends for financial guidance. Such a course is not safe nor businesslike.

Insure your property against mismanagement, and relieve yourself of worry by enlisting the services of this company. You will receive the benefit of experience gained in the management of many estates, both large and small.

Our office will be glad to explain—by letter or interview—about the making of your will or any matters regarding a trust or banking business.

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The London Mutual Fire Insurance Company

Assets \$784,426.31 Surplus to Policyholders -\$404,046.07



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Earnings applicable to interest charges over six times requirements.

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The Company's dividend record is one of the best in the United States, dividends having been maintained for sixty-three years.

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Price to yield almost 5%

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SUN LIFE ON J. P. MORGAN RISK

One of the companies selected to participate in the \$2,-500,000 insurance policy on the life of J. Pierpont Morgan was the Sun Life Assurance Company of Canada for the full amount which the Sun Life would carry, namely, \$50,000.

MOBILIZE SECURITIES HELD IN CANADA

Should not the Dominion government undertake the conversion of the holdings by Canadians of various municipal and other securities into Dominion war bonds similar to the mobilization of securities by the British government? This question is raised in a letter to The Monetary Times by a correspondent, who says:-

"Throughout Canada there are many holders of municipal and other securities which could be turned into cash at a slight loss and the proceeds invested in Canadian war bonds. No doubt holders are reluctant to face even a trifling loss. If the government could market these securities, even at the cost of bearing some portion, if not all, of the shrinkage, paying for these securities in war bonds, there would seem to be a distinct gain to the nation. The money could be got, say, in New York, without materially affecting the credit or status of the Dominion as a borrower there. It will be a distinct gain in every way to have the bonds of the Dominion widely held by our own people. In fact, the greater distribution of these securities, the easier it will be to market further issues of the same security.
"Some surprise has been expressed that no progress has

been made by the minister of finance with this particular measure. It must have been under consideration. The experience of the British government is available. It is generally believed that Great Britain was very well satisfied with the results of the mobilization plan. If unexpected difficulties occurred, it would be interesting to know what they were."

FIRE PREVENTION IN COBALT

The town of Cobalt, Ont., has recently had a census made of the amount of premiums paid within the limits of the town and the losses incurred by fire, also the amounts paid by the fire insurance companies. The period is over the past five years, during which time the worst fires in the town's history occurred, and the result shows an example of the benefit of increased fire protection and better constructed buildings.

In 1913, the town installed pumps which increased the total capacity from 2,145,000 gallons to 5,034,000 gallons per twenty-four hours, which gives a normal pressure on the mains of 140 pounds. They have, in addition, a separate source of supply to the down town section, which gives a fire pressure of approximately 200 pounds. Since the large fires of 1912 and 1913 the frame buildings burned have all been replaced by solid brick or cement structures, and, with an efficient inspection made by the fire chief, the amount of loss during the past three years has been materially reduced. If a small town like Cobalt can reduce the fire waste by making the fire-fighting equipment efficient and by rigid inspection to compel storekeepers to keep cellars and stores clean, a correspondent intimates to The Monetary Times that there is no reason why the larger centres should not do the same, and try and get the per capita fire loss of Canada down to a reasonable figure. The figures for Cobalt are as follows:

Year.	Premiums.	Losses.	Paid by insurance companies.
1912	\$68,500	\$117,000	\$48,000
1913	61,000	55,853	17,000
1914	59,800	10,950	7,400
1915	57,000	12,060	8,900
1916	. 57,490	4,010	3,500

Prior to the above years, the premiums were approximately \$70,000, and the total insurance paid by the companies in any year did not exceed 40 per cent., even in the conflagration of 1908.

Fire Chief Brady, of Brockville, has been appointed as

Cobalt's new fire chief.

LARCE HYDRO DEVELOPMENTS IN ONTARIO

Expenditure of \$7,000,000 is proposed by the Ontario Hydro-Electric Commission. Some of the developments are: Niagara power development, \$1,000,000; Central Ontario system extensions, \$1,605,000; Niagara system steel tower lines, \$985,001; Niagara transformer stations, \$2,364,791; Niagara distributing stations and low-tension transmission lines, \$344,495; Severn system extensions, \$121,238; St. Lawrence system extensions, \$52,880; Eugenia system extensions, \$217,897; Port Arthur system extensions, \$6,185; Muskoka system extensions, \$17,208; miscellaneous expenditures, \$112,000; office building, \$12,000. Included in the items in the provincial supplementary estimates are capital expenditures by Temiskaming and Northern Ontario Railway, \$876,-593 and other proposals requiring \$1,500,000.

RAILWAY EARNINGS

The following are the weekly earnings of Canada's trans-continental lines during March:—

Canadian Pacific Railway.

March	14		2,670,000	1916. \$2,198,000 2,258,000 2,281,000	Inc. or dec. + \$244,000 + 412,000 + 367,000
		Ci	rand Trunk	Railway.	
March	14		1,068,837	\$ 992,026 957,542 967,233	+ \$ 71,164 + 111,295 + 87,406
		Cana	dian Norther	n Railway.	
March	14		738,200	\$ 540,200 538,000 549,000	+ \$128,900 + 200,200 + 170,100

CANADA'S CROWING TRADE

Current trade returns show that the volume of the external trade of Canada is now greater by far than at any previous period in the history of the Dominion. For the fiscal year ended March 31st, 1916, the grand total of the imports for consumption and exports of Canadian produce—taking no account of the extraordinary movement of coin and bullion occasioned by the war-amounted to \$1,249,427,797, imports amounting to \$507,817,159 and exports to \$741,610,638. Compared with 1915, the imports of merchandise increase of \$52,370,847, or about 11 per cent., while the exports of Canadian produce under the stimulus of war demands, show an increase of \$332,191,802, or about 81 per cent., a net increase in the total trade of Canada for the year of \$384,562,649. Statistics for the months of April to December show that this rate of increase is being well main-

For the twelve months ended December 31st, 1916, the total of the imports for consumption and exports of Canadian produce—omitting coin and bullion—was \$1,858,433,294, improduce—omitting coin and bullion—was \$1,858,433,294, imports totalling \$766,726,891 and exports \$1,091,706,403. In the last twelve months before the war the total for the same trade was \$995,152,685. The increase during the twenty-nine months of war is thus \$863,280,609, or more than the whole trade for the fiscal year of 1912. During this period the imports show an increase of \$203,548,207, and the exports an increase of \$659,732,402. These interesting figures are culled from the annual report of Mr. F. C. T. O'Hara, deputy minister of trade and commerce. deputy minister of trade and commerce.

The Northern Crown Bank has opened a branch at Kenaston, Sask.

Regent Theatres Company, Limited, with Ontario charter, has increased its capital stock from \$350,000 to \$450,000; Disappearing Propeller Boat Company, Limited, with Ontario charter, from \$45,000 to \$100,000; the House of Hobberlin, Limited, with Ontario charter, from \$200,000 to \$300,000.



The Excelsior Life Insurance Company

A STRONG CANADIAN COMPANY

Assets for Policyholders, \$4.500,000. Assurances, \$21,600,000

HEAD OFFICE, TORONTO, CANADA

Orders for the new issue of H. M. P. Eckardt's

Manual of Canadian Banking

are now being received - \$2.50

The Monetary Times Printing Company, Toronto, Ont.

Baldwin, Dow & Bowman

Chartered Accountants

OFFICES AT

Edmonton, Alberta.

Toronto, Ont.

8% NET **FARM MORTGAGES**

We want \$1,000 on each of thirty-two quarter sections of first-class land. Principal re-payable in five years; interest payable the First of January and the First of July. All expenses paid by the Mortgagors. Titles examined by MacDonald, Craig, Tarr & Ross.

& COY.

TRIBUNE BLDG.

WINNIPEG, Man.

Provident Savings Bank and Trust Co. and Breed Elliott & Harrison Cincinnati

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Dealers in High Grade CANADIAN MUNICIPAL AND GOVERNMENT BONDS

WE BUY AND SELL

W. JENNINGS O'NEILL, Agent, Electric Railway Chambers, Winnipeg, Man.

Municipal Bond Sales For 1916

Compiled, Revised and Tabulated from Official Reports

¶ A list of original purchasers, price and income basis of the Municipal Bonds sold in 1916, showing purpose, amount, interest rate and maturity of each issue. The names of the borrowing States, Counties, Cities, etc., are arranged alphabetically, by States.

PRICE \$5.00 PER COPY

THE BOND BUYER

The Authority on Municipal Bonds 25 West Broadway

New York, N.Y.

DIFFERENCE PAY ENVELOPE

The book-keeper who gets down at 7 a.m. and gets through at 6 p.m., draws a great deal less pay than the accountant who works half the hours. It's not what you bo that you get paid for—IT'S WHAT YOU KNOW. But you must REALLY know. It does not do to THINK you know or to PRETEND you know. Some one is sure to "call a bluff" of this sort. Now, our business is the training of accountants—the making of expert accountants and auditors. We can make an expert accountant and auditor of YOU. We can help YOU to double your salary and at the same time cut your work in half. Look across the road or around the corner and you can pick out a man who is doing just what I say above—drawing a salary on account of what he KNOWS. Is he any brighter or more capable than YOU except for his training? Are YOU capable of doing what HE can do? If you have the ability we will do the rest. Unless you are ambitious—unless you aspire to better things—our plan will not appeal to you, but if you ARK ambitious—if you believe yourself CAPABLE—we can help you to climb. Our plan covers a thorough training for expert accounting, C. A. Examinations, cost accounting and auditing work. Deny yourself a few cents a day and the sum saved will pay all we charge you. You will make a BIG MISTAKE if you do not investigate at least. Ask to be told about our successful members and about our plan for making you more successful. I want to climb higher. Kindly send me full particulars of subjects underlined:

(1) HIGHER ACCOUNTING.

(2) MANUFACTURING or COST ACCOUNTING.

(3) CHARTERED ACCOUNTANCY (C.A. degree).

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NOTICES DIVIDENDS AND

PROVINCIAL PAPER MILLS COMPANY, LIMITED

Notice is hereby given that Dividends of one and threequarters (134%) per cent. on Preferred Stock, and one (1%) per cent. on Common Stock of this Company, have been declared for the current quarter, both payable April 2nd, March 15th, 1917.

By Order of the Board,

S. F. DUNCAN,

Secretary-Treasurer.

Dated Toronto, March 5th, 1917.

DOMINION TEXTILE COMPANY, LIMITED

NOTICE OF DIVIDEND

A dividend of one and one-half per cent. (1½%) on the Common Stock of the DOMINION TEXTILE COMPANY, LIMITED, has been declared for the quarter ending 31st March, 1917, payable April 2nd, 1917, to shareholders of record March 15th, 1917.

By order of the Board,

JAS. H. WEBB,

Secretary-Treasurer.

Montreal, 27th February, 1917.

THE CANADIAN CROCKER-WHEELER COMPANY, LIMITED

DIVIDEND NOTICE

The Directors of The Canadian Crocker-Wheeler Company, Limited, have declared a One and Three-quarters per Cent. (13/8) dividend on the Preferred Stock of the Company for the three months ending March 31st, 1917, to Shareholders of record March 20th, 1917.

The Stock Books will be closed from the 20th to the 31st

of March.

Cheques will be mailed to Shareholders on March 31st, 1917.

By order of the Board,

L. R. GRIMSHAW,

Secretary-Treasurer.

St. Catharines, Ontario, March 14th, 1917.

ABITIBI POWER & PAPER COMPANY, LIMITED DIVIDEND NOTICE

Notice is hereby given that a quarterly dividend of one and three-quarters (134) per cent. has been declared on the Preferred Stock of Abitibi Power & Paper Company, Limited, payable Monday the 2nd day of April, 1917, to Shareholders of record at the close of business Tuesday, the 20th day of March, 1917.

7. By order of the Board, WM. H. SMITH,

Treasurer.

SALE OF LANDS IN THE CITY OF EDMONTON FOR ARREARS OF TAXES

Notice is hereby given that certain lands in the City of Edmonton will be offered for sale for arrears of taxes, on Thursday, the 12th day of April, 1917, at 10 o'clock in the forenoon, at the Albion Hall, in the City of Edmonton.

Full information, with list of lands, can be had by

applying to

F. BARNHOUSE, Treasurer of the City of Edmonton.

Central Canada Loan & Savings Co. **OUARTERLY DIVIDEND**

Notice is hereby given that a Dividend of TWO AND ONE-HALF PER CENT. (2½%) for the three months ending March 31st, 1917, at the rate of TEN PER CENT. per annum, has been declared upon the Capital Stock of this Institution, and the same will be payable at the Office of the Company Toronto, on and after Monday. the Office of the Company, Toronto, on and after Monday, the 2nd of April, 1917. The Transfer Books will be closed from the 20th to the 31st March, both days inclusive.

By order of the Board,

E. R. WOOD, President.

THE CANADIAN CROCKER-WHEELER COMPANY, LIMITED

DIVIDEND NOTICE

The Directors of the Canadian Crocker-Wheeler Company, Limited, have declared a One and Three-Quarters Per Cent. (134%) dividend on the Common Stock of the Company for the three months ending March 31st, 1917, payable April 5th, 1917, to shareholders of record March 31st, 1917. By order of the Board,

L. R. GRIMSHAW,

Secretary-Treasurer.

St. Catharines, March 23rd, 1917.

SMART-WOODS, LIMITED

DIVIDEND NOTICE

A Dividend of one and three-quarters per cent. (134%) on the Preferred Stock of SMART-WOODS, LIMITED, has been declared for the Quarter ending March 31st, 1917, payable April 2nd, 1917, to Shareholders of record March 29th,

By order of the Board,

JOHN T. F. KEENE,

Secretary-Treasurer.

Montreal, March 20th, 1917.

ILLINOIS TRACTION COMPANY NOTICE OF DIVIDEND NO. 49

The regular dividend of one and one-half per cent. (1 1/2 %) on the preferred stock of the Illinois Traction Company will be paid April 1st, 1917, for the quarter ending March 31st, 1917, to shareholders of record March 15th, 1917.

By order of the Board,

GEO. M. MATTIS,

Treasurer.

Champaign, Ill.

NOVA SCOTIA STEEL & COAL COMPANY, LIMITED

DIVIDEND NOTICE

A Dividend of two per cent. on the Preferred Shares of the Company, for the quarter ending March 31st, 1917, has been declared, payable on April 14th, 1917, to shareholders of record of March 31st, 1917.

By order of the Directors,

THOMAS GREEN, Cashier.

New Glasgow, Nova Scotia, March 22nd, 1917.

DIVIDENDS AND NOTICES

CANADA CEMENT COMPANY, LIMITED. COMMON SHAREHOLDERS.

DIVIDEND. NO. 4.

NOTICE IS HEREBY GIVEN THAT a dividend of 11/2 % for the three months ending March 31st, 1917, being at the rate of 6% per annum on the paid up Ordinary Stock of this Company, has been declared, and that the same will be paid on the 16th day of April next, to Ordinary Shareholders of record at the close of business March 31st, 1917.

The Transfer Books of the Company will be closed from

April 1st to 10th, both days inclusive.

By order of the Board of Directors,

H. L. DOBLE, Secretary.

DEBENTURES FOR SALE

CITY OF SASKATOON, SASKATCHEWAN. DEBENTURE INTEREST DUE APRIL 1st, 1917

Holders of City of Saskatoon Debentures payable at the Union Bank of Canada in Toronto and Montreal are requested to present their interest coupons due April 1st, 1917, for payment at the Bank of Montreal in either of the above mentioned cities.

J. C. OLIVER, City Treasurer.

Saskatoon, Sask., 6th March, 1917.

"Positions Wanted," 2c. per word; "Positions Vacant," "Agents or Agencies Wanted," 3c. per word; other condensed advertisements, 3c. per word. Minimum charge for any condensed advertisement, 50c. per insertion. All condensed advertisements must conform to usual style. Condensed advertisements, on account of the very low rates charged for them, are payable in advance.

MOOSE JAW RENTAL ACENTS.—The Ralph Manley Agency, Limited, Walter Scott Block, Moose Jaw, handle the renting of Moose Jaw Improved City Property. Their facilities permit them to rent and re-rent property as well as locking after collections and any necessary repairs. Established 1908. Correspondence solicited.

THE STORY OF A YOUNG FINANCIAL MAN'S SUCCESS.—A financial man, thirty-three years of age, came to our office four years ago to take up a new line of business—a line against which he had been prejudiced, but which he knew carried great rewards for the successful. Have a few year will be over \$5,000.00, and he has built up a future income of over \$3,000.00 a year on business already written. We are enlarging our organization to prepare for an enormous expansion of business during the next few years. We have positions for two good men with successful records. This offer will be open during the next week. Only applicants of unquestioned integrity and with the highest references will be considered. W. A. Peace, Manager Toronto Branch, Imperial Life Assurance Company, 20 Victoria Street, Toronto.

EXPERIENCED ACCOUNTANT desires similar position with Toronto firm—manufacturing or otherwise—or as office manager, or any position of trust. Young man, with fifteen years' experience, at present with manufacturing firm outside Toronto. Would be satisfied with moderate to start. Apply Box 55, Monetary Times, Toronto.

To City, Town and Village Dwellers in Ontario

A Vegetable Garden for Every Home



N this year of supreme effort Britain and her armies must have ample supplies of food, and Canada is the great source upon which they rely. Everyone with a few square feet of ground can contribute to victory by growing vegetables.

Four Patriotic Reasons for Growing Vegetables

- 1. It saves money that you would otherwise spend for vegetables.
- 2. It helps to lower the "High cost of living."
- 3. It helps to enlarge the urgently needed surplus of produce for export.
- 4. Growing your own vegetables saves labor of others whose effort is needed for other vital war work.

The Department of Agriculture will help you

The Ontario Department of Agriculture appeals to Horticultural Societies to devote at least one evening meeting to the subject of vegetable growing; manufacturers, labor unions, lodges, school boards, etc., are invited to actively encourage home gardening. Let the slogan for 1917 be, "A vegetable garden for every home."

Organizations are requested to arrange for instructive talks by practical gardeners on the subject of vegetable growing. In cases where it is impossible to secure suitable local speakers, the Department of Agriculture will, on request, send a suitable man.

The demand for speakers will be great. The number of available experts being limited, the Department urgently requests that arrangements for meetings be made at once; if local speakers cannot be secured, send applications promptly.

The Department sugges s the formation of local organizations to stimulate the work by offering prizes for best vegetable gardens. It is prepared to assist in any possible way any organization that may be conducting a campaign for vegetable production on vacant lots. It will do so by sending speakers, or by supplying expert advice in the field.

To any one interested, the Department of Agriculture will send literature giving instructions about implements necessary and methods of preparing the ground and cultivating the crop. A plan of a vegetable garden indicating suitable crops to grow, best varieties and their arrangement in the garden, will be sent free of charge to any address.

Write for Poultry Bulletin

Hens are inexpensive to keep, and you will be highly repaid in fresh eggs. Write for free bulletin which tells how to keep hens. Address letters to "Vegetable Campaign," Department of Agriculture, Parliament Buildings, Toronto.

Ontario Department of Agriculture

W. H. Hearst, Minister of Agriculture

Parliament Buildings

Toronto

THE MONETARY TIMES WEEKLY STATISTICAL RECORD

DOMINION SAVINGS BANKS POST OFFICE SAVINGS BANKS

1	Deposits	Total		Balance on	Dr.	JANUARY, 19	17	CR.
BANK	for Feb. 1917 Deposits als for Feb. 1917	28th Feb. 1917.	BALANCE in hands of the M of Finance on 31st Dec			\$ cts. 989,514.64		
Manitoba:— Winnipeg	\$ cts. 4,100.00	\$ cts. 571,618.88	\$ cts. 1,180.53	570,438.35	DEPOSITS in the Post Off ings Bank during mont			
British Columbia:— Victoria	17,669,50	1,185,115.30	19,560,90	1,165,554.40	TRANSFERS from Domini ernment Savings Bank month:—			
Prince Edward Island:— Charlottetown	30.069.00	1,986,801.17	18,387.85	1,968,413.32	PRINCIPAL INTEREST ACCTUED			
New Brunswick: Newcastle St. John	m296.00 50.689.42	268,663,89 5,373,967,41		265,711.66 5,325,849,75	from 1st April to date of transfer			
Nova Scotia Amherst Barrington Guysboro'. Halifax. Kentville Lunenburg. Pictou	1,368,24 1,638.00 23,411,33 2,081,00 7,751.00	120,034,63 2,532,988.92 241,987.74 428,609.36	110,00 21,349,19 1,796,43 1,832,03	119,924.63 2.511,639.73 240,191.31	DEPOSITS transferred fr Post Office Savings Ba United Kingdom to t Office Savings Bank of INTEREST accrued on De accounts and made r on 31st March, 1916 (ea	nk of the he Post Canada 3,262,49		
Port Hood	2,010,6 ⁰ 373,00 330.00	86,237.08 226,656.68 100,068.14 136,472.03	1,104,16 2,613,89 708,00 166,00	85,132,92 9 224,042,79 99,360,14 136,306.03	INTEREST allowed to De on accounts closed month	positors during	BALANCE at the credit of Depositors' ac- counts on 31st Jany, 1917	
Totals	142,787.09	13,379.218.16	122,416.55	5 13,256,801.61		42,711.892.28		42,711,892,28

GOVERNMENT FINANCE

PUBLIC DEBT	1917		1917	REVENUE AND EXPENDITURE ON		EXPENDITURE ON CAPITAL	
LIABILITIES-		Assets-	13,621,527 30	ACCOUNT OF CONSOLIDATED FD.	Feby., 1917	ACCOUNT, ETC.	Feb., 1917
Payable in New York		vestments—Sinking Fds.	145,079,888 77			CONTRACTOR OF THE PARTY OF THE	100 March 1970
Payable in Canada	316,049,840 32 Ot	ovince Accounts	2,296,327 90	REVENUE-	& cts.	War	217.590.67011
Payable in England	210 800 808 02 88	iscel and Bkg. Accounts		Customs	118,956,682 81		211,550,01011
Bank Circul'n Redemp. Fd.		iscer and Bag. Accounts	000,200,201 02	Bxcise	22,372,658 35	and Canals	21.251.957 38
Dominion Notes	182,732,291 29	Total Assets	511,253,005 29	Post Office	17,481,627 71	Della Cabaldian	754.381 04
Savings Banks	54,672,492 28		THE RESERVE OF THE PARTY OF THE				102,000
Trust Funds	10,201,519 81 To	tal Net Debt 28th Feb	765,061,893 63	Miscellaneous	22,925,144 96		
Province Accounts		otal Net Debt 31st Jany.	745,938,869 75		205 448 000 00		
Miscel, and Bkg. Accounts.	37 031,592 34				205,417,039 07		
Debt	1276,314,898 92 In	crease of Debt	19,123,023 88	EXPENDITURE	113, 161, 357 69	Total	239,597,00853

CHARTERED BANKS' LATEST STATEMENT, JANUARY, 1917

ASSETS		Liability of Customers	\$9,377,150
Current Coin in Canada	844.231,952	Other Assets	3,792,319
Current Coin elsewhere	24.889.495	Total Assets	
Dominion Notes in Canada	143,476,516	LIABILITIES	
Dominion Notes elsewhere	22,737		\$183,866,660
Deposits for Security of Note Circulation	6,864,046	Capital Subscribed	
Deposits Central Gold Reserve	32,050,000	Capital Paid Up	111,545,87
	14,354,638	Reserve Fund	113,337,878
Notes of other Banks	63.918.116	Notes in Circulation	133,358,187
Cheques on other Banks		Balance due Dominion Government	33,090,499
Loans to other Banks in Canada	4,720,765	Balance due Dominion Government	
Balance due from other Banks in Canada			21,951,49
Balance due from Banks in United Kingdom	30,238,719	Deposits on Demand	427 308,520
Due from elsewhere	51,669,106	Deposits after Notice	864,163,34 159,494,04
Dominion & Provincial Government Securities	63,697,347	Deposits elsewhere.	A STATE OF THE PARTY OF THE PAR
Canadian Municipal Security	163,299,724	Loans from other Banks in Canada	
Bonds, Debentures, and Stocks	61,304,541	Balance due Banks in Canada	6,740,55
Call and Short Loans in Canada	79,737,064	Balance due Banks in United Kingdom	1,717,65
Call and Short Loans, elsewhere	155,747,476	Balance due Banks elsewhere	19,332,96
Current Loans in Canada	806,479.147	Bills payable	9,159,52
Current Loans elsewhere	85.989,511	Acceptance under Letters of Credit	9,377,15
Loans to the Government of Canada		Other Liabilities	5,343,16
Loans to Provincial Governments	867,538	Balances due to the Imperial Government	********
Loans to Municipalities	24,487.273	Total Liabilities \$1,691,037,174	
Overdue Debts	5,377,353	Loans to Directors	8,073,660
Real Estate other than Bank Premises	5.819,381	Average Coin held	64,964,528
Mortgages on Real Estate	1,786,626	Average Dominion Notes held	
Bank Premises	49,317,635	Greatest Amount in Circulation	149,425,86

UNLISTED SECURITIES

· · · · · · · · · · · · · · · · · · ·	Bid	Ask		Bid	Ask	建筑建设区域的地域设设区域	Bid	Ask		Bid	Ask
Abitibi Power com.	67	73	Carter Crume pref.		70	Inter. Millingpref.	87	93	MacDonaldcom.	14.75	15.75
	89	\$100 PM	Chapman Ball Bearings.	25	45	Loews Theatrecom.	82		"pref.	82	
Alberta Pac. Grainpref.	92	98	Continental Life	20	25	"pref.	85	92	Standard Reliance Loan	45	
	12	15	Cockshutt Plow Co. pref.		68	London Loan & Savings.	95	114	Steel & Radiationcom.		29
Atlantic Sugarcom.		10	Dom. Po'er & Trans com.		65	Linderman S. & Mac. Co.	4	4.80	" pref.		65
pref.	28.50	40	pref.	93	98.50	MaritimeCoal & Rly.com.	7	12	" bonds		68
				The book of the state of the	19	Morrew Screw 6% bds	88		Trust & Guarantee	86	89
Belding Paulcom.	16	20	Dom. Explosives	69	73	National Brick Bonds	33	40	" 20% pd.	80	88
Canada Furniturepref.		40	Dom. Permanent Loan	82		Northern Crown Bank.		95	Toronto Paper, 6% bonds	84	
Canada Machinery, 6's	70	80	Dom. Glass pref.	93	97.50	North American Pulp	5.50	6.25	Tough Oaks	2.30	2.70
" pref.	40		Dunlop Tire pref.	178	182	Ont. Pulp Bonds	85	90	United Cigar Stores	1.10	1.35
anada Papercom.	86	95	Dom. Steel & F'dry.com.	92		People's Loan & Savings	85	91	Univ. Steel & Tool com.		41
Canadian Marconi	1.50	3	. pref.	88		Prudential Trust		70	Volcanic Oil	120	1
Canadian Mortgage	85	94	Dom. Sugarcom.		100	Provincial Papercom,	49	53	Wabbaso Cottoncom.	28	32
Canadian Oilcom.	38	, 41	Can. Tube & Iron	01.00	ESTREE STATE	Russian Govt. 52% bds.	27	28	Crown Trust Co		95
pref.	77		Home Bank	64.50	3.25	Russian Govt. 52 % bus.	44	20	Carriage Factorycom.	13	15
Canadian Westinghouse.	117	125	Imper. Steel & Wire. pref.	1.75	3.25				Nova Scotia St. 6% deb		98
Carter Crumecom.	12	****	com.			***************************************	****	US REAL	THOUR GESTIN SET SIN GESTI		The second State
			******************		****						***
CONTRACTOR DESCRIPTION OF THE PARTY OF THE P	STATE DAYS					*********	100000000000000000000000000000000000000	The second second			100000000000000000000000000000000000000

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Everywhere-Why?

FINEST QUALITY

You often see a smoker change from a certain cigarette to MURADS, but seldom from MURADS to another. Why?

Because no other cigarette ever came to you with such a record, such a reputation and such a recommendation.

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LEGAL NOTICE

THE CREAT DOMINION FILTER COMPANY, LIMITED

PUBLIC Notice is hereby given that under the First Part of chapter 79 of the Revised Statutes of Canada, 1906, known as "The Companies Act," letters patent have been issued under the Seal of the Secretary of State of Canada, bearing date the 16th day of February, 1917, incorporating George William Davey, journalist; Elizabeth Helen Baldwin, married woman; Ernest Chase Sydney, accountant; Frederick Pole, clerk; George Edmund Newman, barrister-at-law, and Murray Ross, broker, all of the City of Toronto, in the Province of Ontario, for the following purposes, viz.:—(a) To manufacture, buy, sell, exchange and deal in goods, wares and merchandise of all kinds; (b) To apply for, purchase or otherwise acquire any patents, brevets d'invention, grants, leases, licenses, concessions and the like, and especially the rights covered by patent for the Dominion of Canada 136342 and all improvements thereof and partially or absolutely to control the same, and to pay for the same in cash, shares or other securities of the company, and to use, exercise, develop or otherwise turn to account the property rights or information so acquired; (c) To draw, make, accept, endorse and issue promissory notes, bills of exchange, bills of lading, warrants, and other negotiable or transferable instruments; (d) To sell, dispose of, let or otherwise deal with the undertaking or assets of the company may see fit; (e) With the approval of the shareholders to remunerate any person for services to the company, more particularly by the issue and allotment of shares of the company wholly or partly paid up; (f) To pay out of the funds or in shares of the company all expenses of or incidental to the formation, registration, promotion and advertising of the company. The operations of the company to be carried on throughout the Dominion of Canada and elsewhere by the name of "The Great Dominion

Filter Company, Limited," with a capital stock of one hundred thousand dollars, divided into 1,000 shares of one hundred dollars each, and the chief place of business of the said company to be at the City of Toronto, in the Province of Ontario. Dated at the office of the Secretary of State of Canada, this 19th day of February, 1917.

THOMAS MULVEY, Under-Secretary of State.

35-2

FEBRUARY BANK STATEMENT

The February statement of the chartered banks shows the following changes as compared with the January statement:—

	Feb., 1917.		Changes.
After notice deposits	\$ 880,456,637	+ 5	\$ 16,293,293
Demand deposits	430,331,801	+	3,023,275
Deposits outside Canada	156,498,668		2,995,380
Reserve fund	113,351,648	+	13,773
Note circulation	138,257,295	+	4,899,108
Current coin	67,133,736	_	1,987,714
Dominion notes	142,272,399		1,226,854
Deposits gold reserve	30,050,000	_	2,000,000
Call loans in Canada	78,786,535		1,049,461
Call loans outside	162,344,556	+	6,597,080
Current loans in Canada	813,302,717	+	6,823,570
Current loans outside	86,944,450	+	594,989
Total liabilities	1,741,168,465	_	149,868,700
Total assets	1,986,497,317	+	52,980,970

The Monetary Times' analysis of the bank statement will appear next week.

The Bank of Montreal has opened a branch at Graham, Ont., and also an additional branch at Vancouver, B.C., to be known as Hastings Street branch.

CANADIAN SECURITIES IN LONDON The following record of transactions on the London Stock Exchange in Canadian securities during the week ended March 1st, is compiled by the Canadian Gazette from the Official Lists, and consists of the first and last "markings" and the highest and lowest intervening "markings" unless there is a repetition. The asterisk implies the last recorded transaction where no business has taken place during the week.

GOVERNMENT SECURITIES.	MUNICIPAL (Continued)	St. Lawrence & Ottawa Temiscouata, 5% prior
Dominion	Vancouver, 1932, 4%	Do., 5% committee ce
Canada, 1909-34, 3½%	Do., 1926-47, 4% 693* Do., 1947-49, 4% 69½*	Toronto, Grey & Bruce, White Pass & Yukon, 50
D- 1000 00/	Do., 1950-1-2, 4%	Do., 6% deb. stock
Do., 1936, 3%. Do., 1947, 2½%. Do., Can. Pac. L.G. stock, 3½%. 738, ½ 608, 70, 608, 30, 30, 30, 30, 30, 30, 30, 30, 30, 30	Do., 1953, 4½%	Wisconsin Central, 4%
Do., 1914-19, 3\(\frac{2}{3}\). \(\text{Stock}, \(\frac{3}{2}\) \(\text{So}, \(\text{So}, \\ \te	Do 1990-60 4%	MISCI
Do., 1920-5, 4½%	Do., 1962, 4½%. 74¾* Westmount, 1954, 4%. 796 Westmount, 1954, 4%. 1954	Ames-Holden-McCread Asbestos Corporation, 5
Provincial	Winningd 1091-96 4% 917, 004	Belding Paul & Corticel
Alberta, 1938, 4%	Do., 1940, 4%. 83* Do., 1940-60, 4%	Bell Telephone, 5% bond
Do. 1943, 4½% 81½ Do. 1943, 4½% 96½* Do. 1924, 4½% 96½* British Columbia, 1941, 3% 61½ 62½	Do., 1943-63, 4½%83, ½	British Columbia Brew British Columbia Electr
Do., 1924, 4½%	CANADIAN BANKS	Do., 5% pref. ord, stoo
Do., 1941, 4½%	Bank of British North America (£50)	Do., def. ord. stock Do., 4½% debs
British Columbia, 1941, 3% 622 Do., 1941, 4½% 984* Do., 1917, 4½% 984* Manitoba, 1923, 5% 934*	1 av t to of Connedo	Do., 4½% Vancouver d
Manitoba, 1923, 5%	Molsons	Do., 5% pref. stock British Columbia Telepi
Do., 1928, 4%	RAILWAYS Alberta & Gt. Waterways, 5% 1st mort	Do., 4½% deb. stock Calgary Brewing, 5% bo
Do. 1947, 4%. 76±* Do. 1949, 4%. 76±* Do. 1950 stock, 4%	Algoma Cent. 5% bonds	Calgary Power, 5% bon
Do. 1950 stock, 4 % 842* Do. 1953, 4½%	Algoma Cent. 5% bonds	Do., ord
Do. 1953, 43%. 743, 54 New Brunswick, 1949, 4%. 743, 54 Nova Scotia, 1942, 32%. 503		Camp Bird
Nova Scotia, 1942, 31 6 601, 1 Do., 1949, 36 671		Do., 7% pref. stock
Do., 1949, 3%. Do., 1954, 3½%. Do., 1934-64, 4½%. Ontario, 1946, 3½%. 00147. 0014	Do., 2nd mort. 5½% bonds. 98* Do., ord. shares. 40′ dab stock 71½*	Do., 6% 1st mort. bor Canada Iron, 6% 1st mo
Ontario, 1946, 3½%	Calgary & Edmonton, 4% deb. stock	Canada Steamship, 5%
DO:, 1947, 4 /0		Do., 7% pref Do., ord. (voting trus
Quebec, 1919, 41%	Canadian Northern, 4% (Mair) guar bonds	Canadian Collieries, 5% Canadian Car and Four
Do., 1928, 4%		Do., 7% pref. stock
Do. 1934, 4%	Do., 4% Land Grant bonds	Do., 6% 1st mort. bon Canadian Cotton, 5% 1s
Saskatchewan, 1949, 4%		Canadian Explosives, 7
Do., 1923, 470	Do., 5% Land mort, deb., stock	Do., 7% pref. stock
Do., 1919, 4½%		Canadian Marconi
Do., 1954, 4½%83*		Canadian Mining Canadian Min. Rubber,
Municipal	Do., Manitoba. 4% deb. stock	Canadian Pacific Lumb
Burnaby, 1950 4½%	Do., 1919, 5%	Canadian Steel Foundr Canadian Vickers, 6% 1
Burnaby, 1950 42 %		Canadian Western Lun
Do. 1933-44, 570	Do., 3½% deb. stock, 1936	Do., 5% income stoc Canadian Wes. Natura
Bdmonton, 1917-48, 5% 82½* Do., 1917-49, 4½% 82½* Do., 1918-51, 4½% 86 Do., 1932-52, 4½% 78* Do., 1923-33, 5% 91½ Do., 1923-82, 6% 83*		Cascade Water, 4½% 1s
Do., 1918-51, 42%	Canadian Northern Pacific, 4% deb. stock	Casey Cobalt
Do., 1932-32, 43 /6		Cockshutt Plow, 7% pr
DO., 1929 80/	Canadian Nthn. Westn., 42% deb. stock	Columbia Wes. Lumber Dominion Canners, 6%
		Dominion Glass, 7% pre
The state of the s	Do., 4% deb. stock	Do., ord
Hamilton, 1930-40, 4% 81, 2 Lethbridge, 1942-3 4½% 95*	Do., 6% notes	Dominion Steel, ordina
Maisonneuve, 1952-3, 5%	Detroit Grand Horsen equip 6% honds 104*	Do., 6% pref Do., 6% notes,
## - 4 a a Li a + 1024 54 50 50 50 50 50 50 50 50 50 50 50 50 50		Dominion Textile, pref.
Moncton, 1925, 4% 82\$* Montreal, 3% 54\$	Dominion Atlantic 4% 1st deb. stock	Electrical Develop. of Forest Mills of B. Colum
	Duluth Winningd 4% deb. STOCK	Imperial Tobacco Do., 6% pref
Do. 1932, 4%	Edmon. Dunvegan & B.C., 4% deb. stock698, 9 Grand Trunk Pacific, 3% guar. bonds603, 14, 1	Kaministiquia Power.
Do (St. Louis), 1949, 4½%	Do. 4% bonds (Prairie) A	Do., 5% gold bonds Lake Superior Paper, 6
Do 1951-2-3, 4½%	Do 19/ dob stock	Lake Superior, commo
Do. 1951-3, 5%	Do., 4% bonds (B Mountain)	Do., 5% gold bonds Do., 5% income bond
New Westminster, 1931-62, 43 %	Do Branch Lines 1939, 4% bonds 762, 7, 52, 7	Le Roi, No. 2
Do., 1943-63, 5%	Do., do., 1932-42, 4% bonds	Manchester Liners Moline Plow, 7% pref.
North Vancouver, 1963, 5%	Do 5% deh stock	Mond Nickel, 7% pref.
Ottawa, 1932-53 4½%	Do., 4% deb. stock	Do., 7% non. cum. pr
Do., 1926-46,476	Do Great Western 5% deh stock	Do., 5% deb. stock
DO., 1953-02, 5 /0	Do. Wellington, Grey & Bruce, 7% bonds 103* Do., 5% notes 953	Do., 6% deb. stock Montreal Cotton, 5% d
Port Arthur, 1930-41, 42 % 854 854 Prince Albert, 1953, 42 % 911*		Montreal Light, &c., or Do., 4½% 1st mort. bo
Prince Albert, 1953, 4½%	Do., 65 % notes, 1918. 94½ Do., do., 1920. 94½ Do., 4% guar. stock. 58, ½, ⅓ ⅓ ⅓ ⅓	Montreal Street Railw
Ouched 1923 4%	Do., 5% 1st pref. stock	Do., (1908)
Do., 1958, 4% 713 Do., 1918, 4½ 997		Nova Scotia Steel, 5%
5 1000 010/	Do., ord. stock	Do., 6% deb. stock Ogilvie Flour Mills
Do., 1962, 37 723* Do., 1961, 4% 723* Do., 1963, 4½ 82*		Do., 6% 1st mort. bo
	Do., do., dollar bonds. 73, ½, 4½, ¾ Manitoba South-Western, 5% bonds. 100½* Manitoba South-Western, 5% bonds. 1008*	Penman's 5% gold bon Price Bros., 5% bonds
Regina, 1943-53, 5%		Riordon Pulp, 7% pref
Do., 1943-53, 5%. Do., 1923-38, 5%. St. Catharines, 1926, 4½%. 24.	Do., 1st cons. mort. 4% bonds 853*	Do., 6% 1st. mort. de Do., ordinary
		Robert Simpson Co., 6
St. John, N.B., 1934, 4%. 73* Do., 1946-51, 4%. 73* Saskatoon, 1938, 5%. 9,3*	Do., common, \$100	Do., 5% 1st mort. bo Shawinigan Power, \$1
Do., 1940, 41%	Do., 4% Leased Line stock 97 Nakusp & Slocan, 4% bonds 97 New Brunswick, 5% 1st mort. bonds 91 71*	Do., 5% bonds Do., 4½% deb. stock
Do., 1941-61, 5%	New Brunswick, 5% 1st mort, bonds	Spanish River Pulp, 65
Sherbrooke, 1933, 4½%	New Brunswick, 5% 1st mort, 501us. 71* Do., 4% deb. stock. 71* Ontario & Quebec, 5% deb. stock. 89\$, 90, 89\$, 113\$	Do., 7% pref
Do., 1961, 4%	Ontario & Quebec, 5% deb. stock	Steel of Canada, 6% b
Toronto, 1919-20, 5%	Pacific Gt. Eastern, 4½% deb. stock. 60* Qu'Appelle and Long Lake, 4% deb. stock. 60* Quebec & Lake St. John, 4% stock. 54*	Do., 7% pref Toronto Power, 4½% de
Do., 1919-21, 4%	Quebec & Lake St. John, 4% stock	Do. 45% cons. stock
Do., 1929, 32%	Quebec Central, 4° deb. stock. 62½ Do., 3½ 2nd deb. stock. 82½ Do., 5% 3rd mort. bonds. 85*	Toronto Railway, 41% Vancouver Power 41%
Do., 1944-8, 4%	Do., 5% 3rd mort. bonds	West Canadian Collier West Kootenay Power
South Vancouver, 1962, 5%. 78*	Do., stock St. John & Quebec, 4% deb. stock	West Addichay Power

St. Lawrence & Ottawa, 4% bonds71*
Temiscouata, 5% prior lien bonds941*
Do., 5% committee certificates20*
Toronto, Grey & Bruce, 4% bonds71
White Pass & Yukon, 5% deb. stock,43*
Do., 6% deb. stock
Wisconsin Central, 4% refunding bonds803*
Do., ord
MISCELLANEOUS

3	Do., ord532	*
	MISCELLANEOUS	
	Ames-Holden-McCready, 6% 1st mort. bonds95	, 4
	Asbestos Corporation, 5% 1st mort. bonds748,	ON STO
	Bell Telephone, 5% bonds101	2
	British Columbia Breweries, 6% bonds	20
	Do., 5% pref. ord, stock	2
	Do., def. ord. stock	8 *
	Do., 4½% Vancouver debs	
	Do., 5% pref. stock	1
	Do., 4½% deb. stock	
	Calgary Brewing, 5% bonds	*
	Do., ord	*
	Camp Bird	A
	Do., 7% pref. stock	
	Canada Iron, 6% 1st mort, bonds	4
	Canada Steamship, 5% deb. stock	101
	Do., ord. (voting trust certs.)	10
	Canadian Collieries, 5% 1st. mort, bonds21, 20	7247
	Do., 7% pref. stock	*
	Do., 6% 1st mort, bonds	
	Canadian Explosives, 7% pref	*
	Do., 7% pref. stock	4 74
	Canadian Marconi	-
	Canadian Mining 158, 9d., 6d., 168, 6d., 158, 102d	1
	Canadian Pacific Lumber, 6% 1st mort. bds 30	2
	Canadian Vickers, 6% 1st mort. debs	*
	Canadian Western Lumber, 5% deb. stock., 43	1
	Canadian Wes. Natural Gas, 5% deb. stock732,	470
	Casev Cobalt	ì
	Cedar Rapids, 5% bonds	4
	Columbia Wes. Lumber, 6½% pref11s. 1½d.	
	Dominion Canners, 6% 1st mort. bonds873	3
	Do., ord	E
	Dominion Iron & Steel, 5% cons. bonds	KON
	Do., 6% pref	1
	Dominion Textile, pref	2
	Electrical Develop. of Ontario, 5% debs972 Forest Mills of B. Columbia, 5% deb. stock80s.	7 7
	Imperial Tobacco	Į.
	Do., 6% prei	73
	Do., 5% gold bonds	Traffe
	Lake Superior, common,	40.00
	Do., 5% gold bonds	400
	Le Roi, No. 29s. 6c	i.
	Moline Plow, 7% pref	2
	Mond Nickel, 7% pref	3.
	### MISCELLANEOUS Ames-Holden-McCready, 6% 1st mort. bonds	-
	Do., 5% deb. stock	
	Montreal Cotton, 5% debs	
	Do., 4½% 1st mort. bonds	1
	Montreal Light, &c., ord. 244 Do., 4½% 1st mort. bonds. 975 Montreal Street Railway, 4½% debs. 95 Do., (1908) 92½, 2, Montreal Watez, &c., 4½% prior lien. 78½, 9, 8½, Nova Scotia Steel, 5% bonds. 863	33
	Montreal Water, &c., 4½% prior lien78½, 9, 8½,	
	Do., 6% deb. stock	2:
	Ogilvie Flour Mills	3
	Do., 6% deb. stock Sy.	The same
	Price Bros., 5% bonds	1
	Do., 6% 1st. mort. debs	Photo
	Robert Simpson Co., 6% pref	*
	Do., 5% 1st mort, bonds	3
	Do., 6% 1st. mort. debs.	3
	Do., 4½% deb. stock	of the same
	Do., Collins	0
	Steel of Canada, 6% bonds,	7
	Do., 7% pref	3
	Do. 7% pref.	7
	Vancouver Power 4½% deb. stock	Call Call
	West Canadian Collieries, 6% 1st mort,	240

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Up-to-date business methods, backed by an unbroken record of fair-dealing with its policyholders, have achieved for the Sun Life of Canada a phenomenal growth.

To-day, the Company operates actively in forty-two countries and upon five continents.

In the past six years its assurances in force have nearly doubled; in the past eleven years they have more than trebled.

More than 166,000 of its policies are now in force for assurances totalling over \$265,000,000 -much the largest amount carried by any Canadian life company.

SUN LIFE ASSURANCE COMPANY OF CANADA HEAD OFFICE-MONTREAL

WESTERN MONEY-WESTERN ENTERPRISE WESTERN ENERGY

The Western Empire Life Assurance Company

Head Office: 701 Somerset Bldg., Winnipeg, Canada.

POLICIES SECOND TO NONE. PLAIN BUSINESS CONTRACTS FOR BUSINESS MEN.

Vacancies for proven producers as District Managers. If you want to increase your earnings, see our latest Agency Contracts. Apply-

WILLIAM SMITH, Managing Director

WESTERN ASSURANCE COMPANY

INCORPORATED 1851. Fire, Explosion, Ocean Marine and Inland Marine

Head Office: TORONTO, Ont.

W. R. BROCK, President

W. B. MEIKLE, Vice-President and General Manager C. C. FOSTER. Secretary

(FIRE) BRITISH **ASSURANCE** CROWN Corporation, Limited OF GLASGOW, SCOTLAND

The Right Hon. J. Parker Smith, Pres. D. W. Maclennan, Gen. Mgr. Head Office Canadian Branch—TRADERS BANK BLDG., TORONTO Liberal Contracts to Agents in Unrepresented Districts

ALWAYS A PLACE FOR DEPENDABLE AGENTS

Those who can not only write applications but deliver policies, and are energetic in their methods. Good positions are ready for such men.

Union Mutual Life Insurance Co. Portland, Maine

ARTHUR L. BATES, PRESIDENT. HENRI E. MORIN, SUPERVISOR For Agencies in the Western Division, Province of Quebec and Bastern Ontario, apply to WALTER I. JOSEPH, Manager, 502 McGill Building, Montreal.

For Agencies in Western Ontario, apply to B. J. ATKINSON, Manager, 107 Manning Chambers, 72 Queen St. West, Toronto

CALEDONIAN INSURANCE COMPANY

The Oldest Scottish Fire Office Head Office for Canada MONTREAL J. G. BORTHWICK, Manager

MUNTZ & BEATTY, Resident Agents

Temple Bldg., Bay St., TORONTO

Telephone Main 66 & 67

The Northern Assurance Company, Ltd. of London, Eng.

Accumulated Funds, 1914 \$41,615,000 B. P. PEARSON, District Agent, Toronto, Ont.

Head Office for Canada, 88 Notre Dame Street West, Montreal G. E. MOBERLY, Manager

BUILDING PERMITS COMPARED

RETURNS FOR THIRTY-FIVE CITIES.

OF LABOUR	December 1916	January 1917	January 1916	Jan., 1917, o with Jan Increase+	
FIGURES				Amount	Per Cent.
CITIES	8	\$	\$	8	
NOVA SCOTIA	61,020	22,805	27,880	-5,075	-18.20
Halifax	52,820	20,005	24,880	- 4.857	- 19.59
Sydney	8,200	2,800	3,000	- 200	- 6 67
New BRUNSWICK	18,100	3,500	3,300	+200	+ 6.06
Moncton	16,100	3,500	3,300	+ 200	+ 6.06
St. John	2,000				
	487,384	608,448	262,675	+ 345,773	+131.64
Maisonneuve	407,004	120,000		+120,000	
Montreal	298,000	249,895	174,100	+ 75,795	+ 43.54
	89 069	117,938	61,545	+ 56,393	+ 91.62
Quebec	88,500	4,000	16,780	- 12,780	-760.79
Sherbrooke	3,750	112,000	9,250	+102,750	+1.110.80
Three Rivers	8,065	4,615	1,000	+ 3,615	+ 36.15
	3.817.600	592,499	379.972	+212.527	+ 55.93
ONTARIO		2,000	0,0,012	+ 2,000	. 00.10
Brantford	5,375	50		+ 50	
Fort William	43,750	1,000		+ 1,000	
Guelph	112,445	53,925	43,320	+ 10,605	+ 24.48
Hamilton	2.870	4,340	2,700	+ 1,640	+ 53.33
Kingston	13.825	260	5,000	- 4.740	- 94.80
Kitchener	18,705	14.435	19,230	- 4,795	- 24 93
London	41,125	54,650	44,225	+ 10,425	+ 23.57
Ottawa	1,025	11,625	44,220	+ 11.625	
Peterborough	6,272	21,276	704	+ 20.572	+ 2,922.17
Port Arthur	115	1,780	3,530	- 1,750	- 49.57
Stratford	36,145	4,428	17,073	- 12,645	- 74.06
St. Catharines	4,700	5,200	300	+ 4.900	+1,633.33
St. Thomas	3,428,848	394,880	199,590	+ 195,290	+ 98.35
Toronto	87,400	22,650	44.300	- 21,650	- 48.87
	00 000	79,175	35,500	+43,675	+123.03
MANITOBA	29,025	10.725	16,000	- 5,275	- 32.97
Brandon Winnipeg	125 28,900	68,450	19.500	+ 48,950	+251.03
			0.405	+52,150	+ 2,150.52
SASKATCHEWAN	18,380	54.575	2.425 425	+ 50,575	+11900.00
Moose Jaw	125	51,000	1,650	+ 550	+ 33.33
Regina	2,655	2,200 1,375	350	+ 1,025	+292.86
Saskatoon	15,600	1,375	330	T 1,020	
ALBERTA	29,700	4.000	6,850	-2,850	-41.60
Calgary	9,200	3,500	2,000	+ 1,500	+ 75.00 - 89.69
Edmonton	20,500	500	4,850	- 4,350	- 89.09
BRITISH COLUMBIA.	311,940	34,165	11,765	+22,400	+190.39
New Westminst's		1,300	1,600	- 300	- 18.75
Vancouver		29,045	8,315	+ 20,730	+249.31
Vancouver Victoria		3,820	1,850	+ 1,970	+106.48
	THE RESERVE TO SERVE THE PARTY OF THE PARTY	District Control of the last o	AND DESCRIPTION OF THE PERSON NAMED IN	_	-

MONEY MARKETS

Messrs. Glazebrook and Cronyn, exchange and bond brokers, Toronto, report exchange rates as follows:—

N.Y. funds		Sellers. 17-32 pm par	Counter 5/8 1/8 to 1/4
Sterling-			
Demand	. \$4.77.60	\$4.77.90	
Cable transfers		\$4.78.85	THE RESERVE TO SHARE THE PARTY OF THE PARTY
Sterling demand in Ne	w York, \$4.	75½ to \$4.7	5 9-16.
Pople of England rate	rid ner cer	nt	

INDEX NUMBERS OF COMMODITIES

(DEPARTMENT OF LABOUR		INDEX NUMBERS			
FIGURES)	No. of Commod- ities	Jan. 1917	Dec. 1916	Jan. 1916	
I. Grains and Fodders: Grains, Ontario	6	270.1	276.2	188.	
Grains, Ontario	4 5	258.6 193.1	241.1	174.4	
FodderAll	15	228.7	239.2	180.	
II. Animals and Meats: Cattle and beef	6	247.5	229.6	198.	
	6 3	253.6 223.5	230.8 213.5	182.	
Poultry	17	280.2 249.2	264.1 231.3	238. 199.	
III. DAIRY PRODUCTS	9	233.3	245.7	186.	
Prepared fish	6 3	186.4 178.7	181.1	151.	
All		183.8	180.3	155	
V. OTHER FOODS: (A) Fruits and vegetables	1	229.8	220.6	83	
Fresh fruits, native	3	104.5	114.5	102	
Dried fruits Fresh vegetables Canned vegetables	5	200.4 373.7	195.4 346.2	149. 258.	
Canned vegetables	16	181.7 234.9	178.3 227.0	103. 168.	
(p) Miscellaneous graceries and provisions		200.9	194.4	148.	
Breadstuffs Tea, coffee, etc. Sugar, etc.	6	138.7	134.2	121. 152.	
Condiments All	5 25	153.5	149.1 172.6	136. 143.	
VI. TRXTILES:	1	242.0		178.	
Woollens	4	187.8	238.9 182.3 115.8	141.	
SilksJutes	2	385.1	381.4 243.3	207.	
Jutes	2	243.3 139.8	139.8	198. 195	
VII. Hides, Leather, Boots and Shoes:	20	216.4	214.3	173.	
Hides and tallow	4	351.9 191.3	433.8 232.7	230 176	
Leather. Boots and shoes.	3	221.1 257.8	220.7 302.5	166 193	
VIII. METALS AND IMPLEMENTS: Iron and steel		186.9	171.7	126.	
Other metals	. 12	232.9 156.5	220.7 150.9	270 115	
A11.		194.4	189.3	175	
IX. FUEL AND LIGHTING:	. 6	201.6 96.9	191.4 93.3	139	
LightingAil	· Reference	159.7	152.2	94 121	
X. Building Materials:		185.8	185.3	178	
Miscellaneous materials	20	179.6 213.0	180.4 210.8	132 182	
Paints, oils and glass	. 48	191.1	190.7	160	
Privaltura	. 6	177.5 209.0	177.0	145 170	
Crockery and glassware.	. 2	90.1 155.4	90.1	87 129	
All	16	168.9	166.8 230.1	140 243	
XII. DRUGS AND CHEMICALS	. 16		350.9		
Raw Furs		399.5 167.2	185.9	279 134	
Sundries		155.5 216.4	153.6 244.6	133	
A11				1-	

^{*} Nine commodities off the market, fruits, vegetables, etc. One line of spelter was dropped in 1915.

MONTREAL STOCK EXCHANGE—UNLISTED SECURITIES

WEEK ENDED MARCH TH, 1917

Mines	Par Value	Sellers	Buyers	Sales	Miscellaneous (Continued)	Par Value	Sellers	Buyers	Sale
	\$					8			
rcupine Crown Mines, Ltd	1				Frontenac Breweries Co	100			
					" " pref bonds	100		1	***
Miscellaneous					Howard Smith Paper Mills, Ltd			i i	5
	100				Laurentide	100			
itish Can. Canners, Ltdbonds	100 500	****			"bonds	100			
			7 1 1		Mexican Northern Power	100			
omptoncom.	100				bonds	100			
	100				Mexican Mahogany & Rubber Corpbonds				
n. Light & Power	100			****	Mont. Tramway & Power Co	100	37	26	4
··· bonds	100		7		National Brickcom.	100			
n. Coal & Coke	100				bonus	100			
nadian Pacific Notesbonds	20				Sherbrooke Railway & Power Co	100 500			
minion Glass Co., Ltd	100				bondsbonds	300	****	****	
minion Glass Co., Ltdpref.	100			5					
bonds	100			****					

BRITISH AMERICA

ASSURANCE COMPANY

(Fire, Hail, Ocean Marine and Inland Marine Insurance) Incorporated 1833

497-409 PARIS BUILDING (259 Portage Avenue), WINNIPEG

BOARD OF DIRECTORS:

W. R. BROCK, President W. B. MEIKLE, Vice-President W. R. BROCK, President
JOHN AIRD
ROBT. BICKERDIKE, M.P.
ALFRBD COOPER (London, Eng.)
H. C. COX
D. B. HANNA
JOHN HOSKIN, K.C., LL.D.

W. B. MEIKLE, VICE-President
Z. A. LASH, K.C., LL.D.
GEO. A. MORROW
LT.-COL. FREDERIC NICHOLLS
COL. SIR HENRY PELLATT,
C.V.O.

W. B. MEIKLE, Managing Director E. F. GARROW, Secretary
Assets, Over \$2,500,000.00

Losses paid since organization over \$33,000,000,00

Fidelity (Fire) Underwriters

OF NEW YORK

Policies assumed half by the Fidelity-Phenix Fire Insurance Company and half by the Continental Insurance Company.

COMBINED ASSETS EXCEED

FIFTY THREE MILLION DOLLARS

"The Best on the Continent"

HEAD OFFICE FOR CANADA AND NEWFOUNDLAND:

17 St. John Street,

W. E. BALDWIN Manager.

MONTREAL

JOS. ROWAT.
Asst. Manager

British Northwestern Fire Insurance Company

Head Office

WINNIPEG, Can.

Subscribed Capital \$594,400

Capital Paid-up \$242,000

Security for Policyholders \$677,000

BDWARD BROWN, President

B. B. HALL. Vice-President

F. K. FOSTER, Managing Director

ATLAS Assurance Company, Limited OF LONDON, ENGLAND

The Company commenced business in the REIGN OF GEORGE III. and the following figures show its record:—

Funds At the Accession of Income KING GEORGE IV.
KING WILLIAM IV.
QUBBN VICTORIA
KING EDWARD VII
KING GEORGE V. \$ 387,065 657,115 789,865 3,500,670 6,846,895 \$ 800,605 3,038,980 4,575,410

and at
31st DECEMBER, 1915 ... 7,757,140 ... 19,953,150
In addition the Company has a Subscribed Capital of Eleven Million
Dollars (of which \$1,820,000 is paid up).

Agents wanted in unrepresented districts.
Head Office for Canada, 260 St. James St., MONTREAL MATTHEW C. HINSHAW, Branch Manager

THE DOMINION OF CANADA GUARANTEE & ACCIDENT INS. CO.

Burglary Insurance Automobile Insurance

Accident Insurance Sickness Insurance Plate Glass Insurance Guarantee Bonds The Oldest and Strongest Canadian Accident Insurance Company

Toronto

Montreal

Winnipeg

Calgary

Waterloo Mutual Fire Insurance Company

ESTABLISHED IN 1863

Head Office, Waterloo, Ont.

Total Assets 31st December, 1915......\$908,244.00 Policies in force in Western Ontario, over30,000.00 GEORGE DIEBEL, President.

ALLAN BOWMAN, Vice-President. BYRON E. BECHTEL, Inspector.

UNION ASSURANCE SOCIETY

(FIRE INSURANCE SINCE A.D. 1714)

Canada Branch

Montreal

T. L. MORRISEY, Resident Manager

North-West Branch

Winnipeg

THOS. BRUCE, Branch Manager

MARTIN N. MERRY, Genera! Agent .

TORONTO

Agencies throughout the Dominion

THE LAW UNION & ROCK INSURANCE CO., Limited

OF LONDON Founded in 1806
Assets exceed \$48,000,000.00 Over \$12.500,000.00 invested in Canada FIRE and ACCIDENT RISKS Accepted Canadian Head Office: 57 Beaver Hall, Montreal Agents wanted in unrepresented towns in Canada.

W. D. Aiken, Superintendent

Accident Department J. E. E. DICKSON,

Canadian-Manager

FOUNDED A.D. 1710

THE OLDEST INSURANCE CO. IN THE WORLD

Canadian Branch

Toronto

LYMAN ROOT, Manager

Economical Mutual Fire Ins. Co. of Berlin BERLIN, ONTARIO HEAD OFFICE

CASH AND MUTUAL SYSTEMS TOTAL ASSETS, \$725,000 AMOUNT OF RISK, \$27,000,000 GOVERNMENT DEPOSIT, \$50,000

JOHN FENNELL, GEO. G. H. LANG, W. H. SCHMALZ, President Vice-President Mgr.-Secretary

The LONDON ASSURANCE

Head Office, Canada Branch, MONTREAL ... \$20,000,000 Total Funds

Bstablished A.D. 1720.

FIRE RISKS accepted at current rates

Toronto Agents ..

S. Bruce Harman, 19 Wellington St. Bast

TRADE OF CANADA BY COUNTRIES (Figures of the Department of Trade and Commerce, Ottawa.)

			November	(4)				IDING NOVEMBER 1916		
Countries.		15	191			Danauta	Imports	Exports		
	Imports	Exports	Imports.	Exports	Imports	Exports	R	R		
British Empire.	7.534.624	59.730.040	8,466,830	71,471,815	47,670,043	243,006.834	85,749,672	470, 464, 328		
United Kingdom	2,377,805	1,012,477	77,340	394.521	3,040,325	4.747,135	451,704	4,397,502		
Australia	18,351	54,135	100	56 632	25,889	269.366	5,897	359,667		
British Africa:—		9.040		3,325	3.252	54.122	68	15,290		
East	681	322,376	27,706	133 855	36,574	4,040 918	150 415	2,476,916		
South		3,774		5,209	50	90,423	4,570.811	249,177 680,709		
British East Indies	574,131	151,855	450,315 840,821	72,780 136,022	4,774.787 2,885 518	627,643 671,214	2,709,724	1,012,552		
" Guiana	489,154	107,480	85,766	5	294.012	1,348	750,556	1,217		
" Honduras	212,823	402,672	641,170	378,525	4.850.341	2,420,171	11,869,049	3,107,863 83,949		
" Fiji	292,104	9,842 20,566	220,762	13,377 5,610	1,065,813	129,672 418,945	401,141	2,802,414		
Bibraltar	38,041	81,343	51,642	17.251	632,788	342 276	677,994	290,014		
Hong Kong			83	5,001	344	29,679	907	12,280		
Malta	322,916	934,634	365,447	929,362 308,610	1,276.949 2,880.723	3,600.254 2,088,410	1.529,468 1.740,550	4,924,796 2,235,989		
New Zealand	231,567	457,438 1,030	140,660 2,737	385	1,931	19,929	6,801	12,928		
Other British Empire	10 000 000		11,371,379	73,932,225	69,439,339	262,558,369	110,614,757	493,127,591		
Totals, British Empire	12,092,200	63,298,898	11,3/1,3/9	10,002,220	00,100,000	202,000,000	110,012,101	100,121,001		
Foreign Countries.	483,525	208.898	202,793	97,965	2,344,655	1,380,466	867.441	1,109,609		
Argentine Republic	400,020	200,000	18		2,401		1,303			
Austria-Hungary Azores and Madeira Is	1,242		632		2,992	17,835	11,367 12,371	31,521		
Belgium	2,381	13,950	192 78,045	49,975	35,391 499,035	267,405 617,609	641,649	355,621 463,306		
Brazil	84,383 7,729	226,762 4,016	7,435	7,462	74,618	35.083	318.448	55,539		
Central American States	103.111	39,219	42,690	3,839	514,023	390,002	673,972	158,579		
Chile		8,305	3,271	144,286	40,003	57.651	673,972 64,712 111,532	454,293		
Colombia	13,271	2,813	43,614	2,075 341.488	81,466 1,140,576	23,121 726,312	360,342	38,472 1,389,689		
Cuba	295,430 1,402	178,309 20,070	2,501	11.869	13,101	74,722	21,924	35,082		
DenmarkDan. W. Indies		838		641	115	5,107	23	12,870		
Dutch E. Indies	6,725	28,376	89,948	29,615 5,109	134,331	143,117	566,546 4,549	181,058 35,470		
Dutch Guiana	13,809	2,564	1.050	692	157,462	30,455 17,992	2,118	5.187		
Bcuador	272	691 9,608	1,629	18,125	3,992	34,581	8,320	36,565		
BgyptFrance	644,198	2,510,799	502.596	5.628,200	3,919,720	22,617,285	4,335,996	41.049,790		
French Africa		116		15,138	334	547 56,286	140	4,714 71,158		
French West Indies	4,045	10.993	396	10,100	74.355	30,200	10,079	71,150		
Germany	82.233	2,729	38,548		215,187	215,143	147,472	12,569		
Greece Hawaii	2,523	955	3,292	20,706 769	11,211	16,096 1,556	14,708	152,632		
Hayti		2,313,557	101,920	877,316	573,486	9,214,241	788,005	5,782 9,881,631		
Italy	93,077 400,785	29,158	729,599	40.054	2.352,067	407,813	5,622,059	768.838		
Japan Korea	2001,000					605		106,820		
Mexico	65,745	21,736	31,709	6,368 20,196	482,815 3,598	69,173 120,683	413,585	27.746 123.510		
Miquelon and St. Pierre	239 92,188	29,269 361,110	110,922	138,013	715.621	2,342,346	3,846 817,424	1,294,270		
Netherlands	23,289	3,553	87,471	144,590	203,871	83,026	175,463	810,210		
Panama		17,306	100.005	5.314	150 000	109,350		236,902		
Peru	100,193	23,881	100,605 10,120	4.428 1,050	458,328 12,061	43,494	1,335,004	210,981 7,582		
Philippine Islands	293	41.980	3,408	87.378		7,300 379,675	25,712 4,216	417.237		
Porto Rico	21,374	6,043	24,791	117	144,391	34,057	134,691	191,143		
Portugese Africa		4,899				50,883		5,374		
Roumania	242	1.467,851		228,808	123 444	3,177,105	9,671	2,467,933		
RussiaSan Domingo	230,606	2,620	62,624	2,740	3.052 264	6,918	3,243,343	31,362		
Siam	798	1.202	4,223	750	30,232	10,538	7,857 466,084	15,734		
Spain	140,779	242,758	102,325 2,582	35,022	391,679 118 428	375,668 40,003	466,084	281,439		
Sweden	4.944 277,185	1,152	312,710	141	2.117.909	974.913	56 906 3,037,120	17,432 651,257		
Switzerland Turkey	144				41,562		81			
United States	34,546.615	33,129.145	60,015,643	29,955,721	219,005 587	247,907,061	422,140,900	384,999,493		
Alaska	22,379	27,215		58,069 3,416	23,847 64,265	223,341 23,6 ⁷ 8	9,045	375,162 28,533		
Uruguay	8,335	556 5,365	5,645	43 350	72,495	37,190	107,364	185,586		
VenezuelaOther foreign countries	C,000	2,075	5,838	1,062	9,971	39,20	17,052	94,473		
Totals, foreign countries	37,831,292	41,003,091	62,730,890	38,031,857	239,265,978	292,406,663	416,620,440	448,893,154		
Control of the contro	49,923,492	104,301,989	74,102,269	111,964,082	308,705,317	554,965,032	557,235,197	942,020,745		
Grand Totals'										
	\$154,29	5.481	\$186,	066,351	1863,6	711,349	\$1,49	\$1,499,255,942		

PRELIMINARY STATEMENT OF THE TRADE OF CANADA FOR FEBRUARY

The second secon	Month of February			Twelve Months ending February			
	1915	1916	1917	1915	1916	1917	
IMPORTS FOR CONSUMPTION. Putiable Goods	\$ 21,956,997 13,955,913	\$ 29,097,441 22,557,527	\$ 36.490,288 31,540,181	\$ 290,910,628 177,160,463	\$ 278,303,387 207.856,753	\$ 441,917,609 363,112,013	
Total imports (mdse.)	35,912,910 288,916	51,654,968 2,109,968	68.030,469 525,469	468.071,091 132,955 322	486,160,140 34,175,614	805,029,622 26,979,553	
Total imports	36,201,826	53,764,936	69,555,938	601,026,413	520,335.754	832,009,175	
Duty Collected	6,919,560	10,489,586	11,409,494	79,963.407	100,315,295	142,722,151	
Exports. Canadian Produce—The mine. The fisheries. The forest. Animal produce. Agricultural produce. Manufactures.	3,274,626 1,800,710 2,342,590 4,816,610 7,616,411 8,982,639 47,691	4,896,026 1,782,071 2,595,420 5,492,339 13,898,856 28,606,680 659,776	5,074,172 1,655,615 2,459,024 7,652,860 11,449,080 39,504,694 428,938	52,313,343 19,091,778 41,904,728 72,116,554 128,820,451 76,178,001 576,050	64,582,028 22,389,048 51,464,650 99,731,844 244,246,913 210,622,022 5,278,817	83,641,039 24,570,488 55,540,515 121,612,208 369,303,875 455,173 956 7,532,612	
Miscellaneous Total Canadian produce Foreign produce	28,881,277 1,240,624	57,931.168 831,865	68,224,383 3,254,865	391,000,905 50,314,760	698.315.322 39.293.938	1.117,374,693 24,891,544	
Total exports (mdse)	30,121,901 2,530,088	58,763.033 116,288	71.479,248 127,514	441,315,665 18,177,217	737,609,260 125,173,639	1,142,266,237 196,510,395	
Total exports	32.651.989	58,879,321	71,606,762	459,492,882	862,782,899	1,338,776.632	
AGGREGATE TRADE. Merchandise	66.034.811 2.819,004	110,418,001 2,226,256	139,509,717 652,983	909,386.756 151,132,539	1,223,769,400 159,349.253	1.947,295,859 223,489,948	
Total trade	68,853,815	112,644,257	140,162,700	1.060,519,295	1.383,118,653	2,170.785,807	

^{*}Note.—It will be noted that the figures relating to the imports and exports of coin and bullion for the twelve months ending Feb., 1917, were: imports 1915, \$132,955,322; 1916. \$34,175,614; 1917, \$26,979,553; and exports 1915, \$18,177,217; 1916, \$125,173,639; 1917, \$196,510,395. Although it has been customary to include these figures in trade returns, the total trade figures are seriously disturbed by them in this instance and they should not be taken as an indication of the trade of Canada.

SOME OF THE WAR LOAN SUBSCRIPTIONS

Total of \$125,934,400 Recorded by The Monetary Times, Inclusive of the Banks' \$60,000,000

The total of the subscriptions to the war loan reported to *The Monetary Times* is \$125,934,400, including additional reports received last week. This sum includes the chartered banks' contingent subscription of \$60,000,000. These subscriptions are those only of subscribers who have authorized an announcement of their investment. The following is a summary:—

Banks Life insurance companies Loan, mortgage and trust companies Municipalities Industrial and other companies Individual subscriptions Fire and accident insurance companies Investment houses Fraternal organizations Provincial governments Miscellaneous	
Estates	337,000

\$125,934,400

\$ 1,395,000

\$ 7,231,900

\$ 1,171,000

The following are details of subscriptions reported to The Monetary Times, supplementing the list published in our issue last week:—

Miscellaneous.

Previously reported	\$ 217,000
mount	2,000
Timothy Eaton Memorial Church, Toronto	3,000
Mond Nickel Company's employees	110,000
Toronto Teachers' Superannuation Fund	5,000
	\$ 337,000
Provincial Covernments.	
Previously reported	\$ 400,000
ment reserve	100,000

Fire and Accident Insurance Companies.

Previously reported	\$ 1,38	5,000
Perth Mutual		0,000
		*

Life Insurance Companies

Previously							\$26,505,000
	Life		 	 			1,000,000
La Sauveg	arde, Montr	eal	 	 			50,000

\$27,555,000

Estates.

Previously reported\$ LieutCol. Strange and Arthur F. Bell,	217,000
Westmount, in trust	10,000 25,000
8	252,000

Loan, Mortgage and Trust Companies.

Previously reported	\$	6,838,900
Detroit Trust Company		125,000
Royal Trust (additional)		268,000
	-	

Fratarnal Organizations

Fraternal Organizations.	
Previously reported	\$ 1,160,000
Royal Templars of Temperance Sons of England (Lodge Middlesex), To-	
ronto	1,000

Municipalities.

Previously reported \$	2,823,500
Longueuil, Que	10,000
Kingston, Ont.	50,000
Portage-la-Prairie	50,000
Winnipeg School Board	75,000
Port Arthur	50,000
Owen Sound	40,000

\$ 3,098,500

Industrial and Other Companies.

Previously reported \$	12,990,000
Swift Canadian	50,000
Provincial Paper, Truro	75,000
Dominion Steel Corporation	1,000,000
John Bertram and Sons, Limited	800,000

\$14,915,000

Investment and Banking Houses.

Previously reported	3,148,000
W. L. McKinnon and Company, Toronto	100,000
Sidney Spitzer and Company, Toledo	100,000
Greenshields and Company, Montreal	200,000
H. M. Connolly and Company	200,000
Royal Securities Corporation, Montreal	500,000
H. C. Speer and Sons Company, Chicago	100,000
Lee, Higginson and Company, New York	100,000
Dominick and Dominick, New York	100,000
J. E. Aldred and Company, New York.	100,000
Shearson, Hammill and Company, Chicago	200,000

\$ 4,848,000

Individual Subscriptions.

Individual Subscription	
Previously reported	\$ 2,701,000
Harry Rosenthal, Toronto	10,000
John E. Bowman, New York	50,000
E. S. Jacques, Montreal	25,000
Senator Beique, Montreal	50,000
Norman L. C. Mather, Montreal	100,000
Senator J. M. Wilson, Montreal	50,000
John McMartin, Cornwall	50,000
I. W. Pyke, Montreal	25,000
W. Lyall, Montreal	20,000
Elliott T. Galt, Montreal	50,000

^{\$ 3,131,000}

CANADA'S PACEANT IN AUSTRALIA

Arranged with the idea of concentrating attention upon the vital necessity for men coming forward to fill the gaps in the Australian divisions at the front, a striking "Win-the-War" procession recently paraded the streets of Melbourne. Canada took a prominent part in the parade. The Canadian government's tableau was one of the most elaborate and attractive features in the procession. The marshal was in the uniform of the Royal North-West Mounted Police, and on each of a team of six grey horses was a Canadian Indian in full warpaint. The color scheme was in purple and gold, with festoons of maple leaves and garlands of wheat. On the extended platform on the float, facing the horses, sat Britannia—the centre figure—on her right stood Justice, while on Britannia's left, Canada was depicted by a young lady in white and gold, with a crown of maple leaves, proffering a basket filled with the fruits of the land. Looking towards the rear of the float was John Bull seated at a table, in the character of a recruiting sergeant, and coming towards him were typical Canadian recruits, represented by a farmer, fisherman, trapper, hunter, lumberman, sportsman, etc., each in appropriate costume. Slung at the sides of the float were two Canadian canoes, in each of which were two Indian maidens, who wielded their paddles almost as gracefully as if they were on the river. The coat-of-arms of the Dominion, with the symbolical decorations and drapings, were displayed most effectively. The designing, mounting and dressing of the Canadian pageant was carried out by the Melbourne Theatre Royal staff of Messrs. J. C. Williamson, Limited, in conjunction with Mr. D. H. Ross, Canada's capable and energetic trade commissioner in Australia.

Montreal and Toronto Stock Transactions
Stock Prices for Week ended Mar. 28th, 1917, and Sales.
Montreal figures supplied to The Monetary Times by Messrs. Burnett & Co., St. Sacrament St., Montreal. Toronto quotations "and interest."

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Canadian Con. Rubber	97 90	97 91	90	6000
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Montreal Bonds (Continued)		Asked	Bid	Sales
PenmansQuebec Railway, Light and Power	84½ 67	65	841	7000
Riordan	941	97		
First Dominion War Loan.	981 981 95	96	953	11900 41900
Winnipeg Street Railway	81		87	3200
Toronto Stocks		Asked	Bid	Sales
Ames-Holden pref. American Cynamid pref.		27 54	26 52 1	
Barcelona		12½ 47	124 42	431
Brazilian. Canada Bread. pref.	1	123 17 84	42 ¹ 16 82	2607
Canadian Car & Foundry				25 25
Canadian Cannerspref. Canadian General Electriccum. div. pref.		iii	1101	75 155
Canada Landed & National Investment		157	1561	76
Canadian Locomotivepref.		60	57 89	102
Canadian Pacific Railway		167½ 172½	166 170½	58
Canadian Salt		135 591 841	130 39 84	1331 94
		643	641	180
Colonial Loan		93	92 75 320	34
Coniagas Consumers Gas		400 166	350 164	
Crow's Nest Pass		71		
Detroit rights Dome rights		117	116	5
Dominion Canners Dominion Steel Company Duluth Sup. pref.	5	21 65½	20 65	1560
Duluth Sup. pref.		51 81½	50	25
F. N. Burt pref.		93	90	16 2
Huron & BrieLa Rose		209½ 54	207½ 46	
Landed B. & L London & Canadian Mackay Companies	::::	130	146 129 86}	138
Mackay Companies pref.		651	65	55 2330
Maple Leaf Milling pref. Monarch pref. Nat. S. Car. com.	::::	951	943 40 80	25
		14 46	12½ 41	10
National Trust		212 830 100½	790	
Nova Scotia Steel. Pacific Burt	::::	41	99 39½ 80	25 44 5
Petroleum pref.		15	141	1255
Quebec Light & Power		40 26 118	39 25 116	40 50
Riordon		721	881	33
Russell Motor pref. Sawyer-Massey pref.	:.::	119	85	110 213
Shredded Wheat pref.	AND THE PROPERTY OF	21 60 137	18 55 134	
Spanish River		17½ 58	17 54	160
Smelters. pref. Steel Company of Canada.		31¾ 66½ 95	31 66 1	104 4900 156
Toronto General Trustpref. Toronto Mortgage		83	138	25
Toronto Paper		89	81 873	25 22 2000
Trethewey Tucketts	****	20 81	19	2000
Winnipeg Electric Twin City		72 93	92	35
Bank of Commerce Rank of Ottawa Bank of Hamilton		202	156	85
Bank of Montreal Bank of Nova Scotia		257		17
Bank of Toronto		190	207	18 26
Merchants Bank		/ · · · ·	213	
Standard Bank			213 211 138½	8
Union Bank	Last Sale	IN THE PROPERTY AND ADDRESS OF	931	
Canada Cement	921		861	
Penmans	84	83		
Steel Company of Canada	96½ 98	971	971	1100
Second War Loan	983	201		, 19100



LONDON GUARANTEE AND ACCIDENT COY.

Limited

Head Office for Canada:

Employer's Liability
Elevator
Contract

Personal Accident
Fidelity Guarantee
Internal Revenue

Sickness
Court Bonds
Teams and Automobile

AND FIRE INSURANCE

You Look for Security

Whether with the intention of taking out insurance or associating yourself with some Company, you look for security.

The latest figures emphasize the unexcelled financial position of this Company.

 Business in Force over
 \$59,600,000

 Assets over
 16,400,000

 Net Surplus
 2,600,000

These are reasons why the Company is known as

"SOLID AS THE CONTINENT"

North American Life Assurance Co.

LIBERAL DIVIDENDS MAKE LOW LIFE PREMIUMS

A LOW EXPENSE RATIO: A HIGH INTEREST RATE:
PERMANENT BUSINESS: SAFE INVESTMENTS: FAVORABLE MORTALITY—THESE ARE THE FEATURES IN THE
EXPERIENCE OF A COMPANY THAT MAKE FOR BIG
DIVIDENDS, NO ONE FACTOR ALONE WILL PRODUCE
LARGE PROFITS, BUT THE MUTUAL LIFE OF CANADA
HAS ALL THE COMBINED PROFIT-EARNING FEATURES
ENUMERATED ABOVE, SO THAT THERE IS NO COMPENSATING LOSS. IT FOLLOWS THAT A PROSPECTIVE
POLICYHOLDER WHO KNOWS THE MUTUAL OF CANADA
WILL CHOOSE THAT COMPANY AND A PROSPECTIVE
LIFE INSURANCE AGENT, IF HE IS WISE, WILL SEEK
AN ENGAGEMENT WITH THE SAME COMPANY.

The Mutual Life Assurance Co. of Canada

Assurances, \$109,645,581. Assets, \$29,361,963. Surplus, \$4,595,151.

Over \$133,000,000 of Insurance

is held in force by The Great-West Life Assurance Company at the close of 1916.

This large Business—written in twenty-four years—shows that the insuring public have not been slow to recognize the advantages offered by a Company in which strict economy of management, conjoined with exceptional facilities for the investment of funds to advantage, have effected remarkable results for the Policyholders.

Those contemplating Life Insurance will do well to investigate the Policies of

The Great-West Life Assurance Co.

DEPT. "F"

HEAD OFFICE

WINNIPEG

The Imperial Guarantee and Accident Insurance Company of Canada

Head Office: 46 King St. W., TORONTO, ONT.
IMPERIAL PROTECTION

Guarantee Insurance, Accident Insurance, Sickness Insurance, Automobile Insurance, Plate Glass Insurance. A STRONG CANADIAN COMPANY

Paid up Capital - - \$200,000.00.
Authorized Capital - - \$1,000,000.00.
Subscribed Capital - \$1,000,000.00.
Government Deposits - \$111,000.

Guardian Assurance Company Limited - Established 1821.

Assets exceed Thirty-Five Million Dollars

Head Office for Canada, Guardian Bldg.,

Montreal

H. M. LAMBERT Manager. B. B. HARDS, Assistant Manager.

ARMSTRONG & DeWITT, General Agents,
6 Wellington Street East Toronto

ACCOUNT BOOKS LOOSE LEAF LEDGERS

BINDERS, SHEETS AND SPECIALTIES

Full Stock or Special Patterns made to order PAPER, STATIONERY, OFFICE SUPPLIES

All Kinds, Size and Quality, Real Value

BROWN BROS., LTD. Simcoe and Pearl Streets - TORONTO

Merchants Casualty Co

Head Office: Winnipeg, Man.

The most progressive company in Canada. Operating under the supervision of the Dominion and Provincial Insurance Departments. Embracing the entire Dominion of Canada.

SALESMEN NOTE

Our accident and health policy is the most liberal protection ever offered for a premium of \$1.00 per month.

Covers over 2,500 different diseases. Pays for six months for sickness and two years for accident. Liberal indemnities for accidental death, total disability, quarantine, operations, death of beneficiary and children of the insured.

Good Openings for Live Agents

Bastern Head Office...1 Adelaide St. B., Toronto Home Office Electric Railway Chambers, Winnipeg, Man.

The Standard Life Assurance Co. of Edinburgh

Bstablished 1825. Head Office for Canada: MONTREAL, Que, D. M. McGOUN, Mgr. F. W. DORAN, Chief Agent, Ont,

A Pension for Life for Yourself and Wife

Under a Life Rate Endowment Policy of the

London Life Insurance Co.

POLICIES "GOOD AS GOLD."

Insurance Company, Limited, of PARIS,

INSPECTOR FOR EASTERN ONTARIO And District Managers Wanted

For the Counties of Perth, Wellington, Grey, Bruce and Essex. Liberal contracts to good business-getters. Apply giving full particulars to H. A. KENTY, Superintendent of Agencies.

THE CONTINENTAL LIFE INSURANCE COMPANY, TORONTO

LIFE INSURANCE

THE BRITISH COLUMBIA LIFE ASSURANCE COMPANY (VANCOUVER, B.C.)

has an opening for a District Manager in Alberta. Particulars on application to the Head Office.

L. W. SHATFORD.

President and Managing Director.

W. F. CURELL, Secretary. First British Insurance Company established in Canada, A.D. 1804

Phoenix Assurance Company, Limited

of London, England Founded 1792 \$ 90,000,000

Total resources over. 425,000,000

Fire losses paid

Deposit with Federal Government and Investment in Canada for security of Canadian policy holders only exceed..... 2,500,000

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