

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

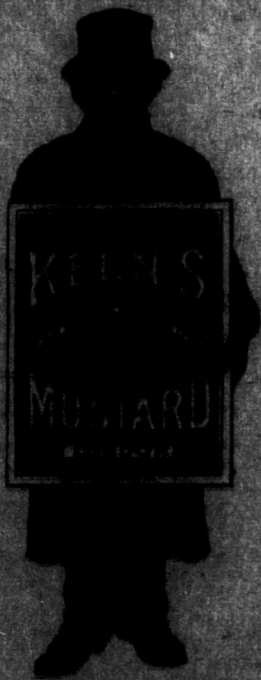
THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Provision and
Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, FEBRUARY 10, 1905.

NO. 8.



The Blueing of the clothes in the Laundry
is always associated with the words

Keen's Oxford Blue

the selling of Blue by the grocers of the
world is always profitable.

Sold Everywhere in One Ounce Squares—FULL WEIGHT.

Fastidious Customers

Like biscuits which possess a subtle flavor.

Petit Chocolat, the new hard sweet biscuit, with its inside
layer of chocolate, possesses this quality. It will therefore
sell well. Send for a trial order.

Christie, Brown & Co., Limited
Toronto and Montreal

Advertisement List in Supplement on Page 18.

It's Hustle

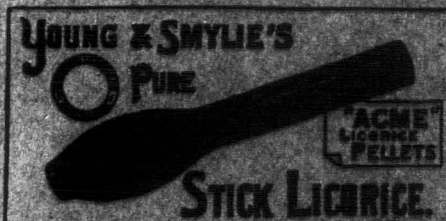
that has put us where we are in the paper trade.

Our hobby is and has been to get the very best lines made—we want nothing poorer. There are enough retailers throughout the country wanting **Wrapping Paper, Twines, Paper Bags,** and such things of the better sort to keep us busy—but we can always do more. We would esteem your orders.

WE ARE LIGHTNING SHIPPERS

DOUGLAS & RATCLIFF
 PAPER MERCHANTS Limited
 30 W. Market St., Toronto

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE, Acme Licorice Pellets, M. & R. Wafers** in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.
 Illustrated Catalogue on request.

Every Grocer

finds it to his advantage to sell

Mathieu's Syrup

of Tar and Cod Liver Oil

If a person once buys it, he and his friends are sure customers whenever they have colds.

J. L. MATHIEU CO., LIMITED
 PROPRIETORS, 225 CHURCH ST. MONTREAL, P.Q.

Mathieu's Nervine Powders will cure the worst case of headache or sleeplessness, and yield a nice profit. Retail 18 for 25c.

They contain no opiate.



When in Need of Cans, Serve Your Best Interests and Consult Us.

Acme Can Works

We are the only makers in Canada of **KEY-OPENING MEAT CANS, POULTRY CANS.** They are our specialties. Manufacturers for Canada of _____

Jewett's Self-Heating Can.

We solicit inquiries for prices on **Baking Powder, Oil, Syrup, Lys, Paint, Varnish, Condensed Milk, Poultry, Fruit, Vegetable** Cans **Lard, Syrup, Butter** Pails

ACME CAN WORKS
 Ontario Street East, MONTREAL, P.Q.

67% Pure Oil!

Seven per cent. more of pure oil than you'll get in ordinary Castile Soap—*Seven per cent.*! It seems a trifling matter, perhaps, yet it may make or mar your success in holding a customer's permanent trade.

The "Shell" Brand of Castile Soap is packed only by Couret Frere, of Marseilles, France. Highest quality always, in one pound bars and upwards.

Pressed cakes in boxes also. Sixty-seven per cent. of Pure Oil in the "Shell" Brand.

"Shell" Brand Castile Soap

Sold by Leading Wholesalers.

"Thistle" Brand

Maple Syrup that makes the mouth water for "more." The real syrup of your boyhood days—the "Thistle" Brand.

You best preserve your customers' interests by selling what they expect and want and yet so seldom get — palate-tickling maple syrup—the "Thistle" Brand.

Maple Syrup

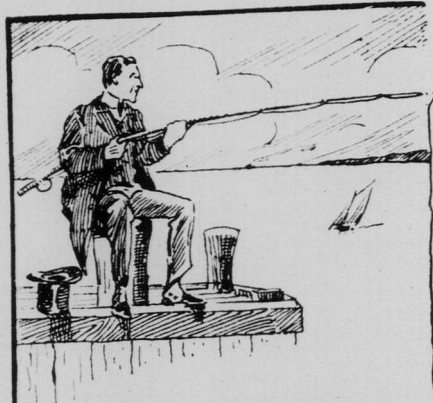
Sold by Leading Wholesalers.

ARTHUR P TIPPET & CO.,

AGENTS,

8 Place Royale, Montreal,
20 1/2 Front St., Toronto.

MANUFACTURERS' AGENTS AND BROKERS.



Just like fishing

Building up trade is just like fishing.

If you use the right kind of bait and cast your line where the kind of fish you want are most plentiful, you'll quite likely get a number of bites.

Then if you go about it right you are pretty sure to land most of them.

Apply the illustration to business.

If you want to catch the grocery trade, cast your line where all the good grocers in Canada congregate every week—looking for bait to build up their businesses with—in THE CANADIAN GROCER. But

Suppose results don't come at fust
What be yew goin' tur dew?
Take out yewr ad, and kick yewrself,
An' go ter feelin' blew?
Uv course yew hain't; yew're goin' tew fish,
An' bait an' bait agin';
Bimeby some nibbles 'n bites 'll come,
Then yew 'll pull 'em in.

Our Department of Advertising Service is now providing good bait for a number of our advertisers—and stands ready to help a few more in this connection.

Drop us a line about it.

The Canadian Grocer

10 Front St. E.
Toronto.

232 McGill St.
Montreal



Department of Advertising Service

TORONTO.

W. G. A. LAMBE & CO.
TORONTO.
Grocery Brokers and Agents.

Established 1885

W. H. Millman & Sons

Grocery Brokers
TORONTO.

You are getting low on
Canadian Tomatoes.
Let us quote you Americans

CALGARY.

**Start the New Year
Right**

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON,

Wholesale Commission Merchants and Brokers

CALGARY, ALTA.

Head Office: NICHOLSON & BAIN, WINNIPEG.

VANCOUVER

THE
GROCERY
Write or
Wise
CHAS. MILNE
BROKER

VANCOUVER, B.C.

WANTED

The name and address of every grocer who does not sell

Chaser Soap

The Duncan Company
of Montreal

P. O. Box 292.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
COMMISSION BROKERS.

Excellent Storage Accommodation.
Consign Your Cars to Us.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER

UNION BANK BUILDING

Correspondence
Solicited

WINNIPEG, MAN.

**EASTERN MANUFACTURERS
-AND-
SHIPPERS.**

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.

INCREASE YOUR TRADE. WRITE US.

NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

BRANDON.

WE ARE HERE

To store, to ship, and if you wish, to sell,
WE CAN DO IT. Consign your cars to us.

WILSON COMMISSION CO., Limited

Wholesale Commission Brokers,
BRANDON, MAN.

FINKLE & ACKERMAN
BOWMANVILLE, ONT.

Mfr's choice grades

Evaporated Apples

To Manufacturers' Agents

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, BUSINESS MANAGER,

CANADIAN GROCER,

Montreal and Toronto.



CEREBOS TABLE SALT

Used like Common Salt,
but contains
the Vital Phosphates
of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Montreal:
D. H. Rennoldson.

Toronto:
W. G. Patrick & Co.

Winnipeg:
Kenneth Mackenzie & Co.

Victoria:
R. P. Rithet & Co., Limited.

Vancouver:
Kelly, Douglas & Co.



CAPSTAN BRAND MINCE MEAT

Package Mince Meat
Put up in ¼ gross cases

2-lb. Pails, 2 doz. in Crate.
¼ " ½ " " "
25-lb. Pails. 75-lb. Tubs.
½-Barrels and Barrels.

The Capstan Mfg. Company, Toronto, Ont., Can.

THE AUER LAMP
GASOLENE

200 CANDLE POWER OF CLEAR, STEADY LIGHT.
The best and cheapest light for STORES, CHURCHES and HOMES.
Gives more light than a dozen oil lamps for half the cost.
Makes its own gas without smell, smoke, wicks or grease.
Satisfaction Guaranteed. Send for Catalog.
AUER LIGHT CO. MONTREAL

"Sterling" Brand Pickles
never give anxiety to cus-
tomer or storekeeper. Both
are pleased.

There's a something in the way
these famous pickles are made
that suits the most fastidious and
whimsical of people.

MADE IN CANADA BY

THE T. A. LYTTLE CO., LIMITED
124-128 Richmond St. W.
TORONTO, CAN.

Two
Lines
That
Lead.

A Vinegar with Advantages.

You want a brand absolutely pure. One which will keep a long time without deteriorating. One known for its delicate aroma and its excellent flavour. **Hill, Evans & Co.** (Worcester, Eng.), produce the one. A Malt Vinegar which is unapproached by any other for these essential properties. A Vinegar you may always rely upon.

Quinine Wine with a Reputation.

Robert Waters' Quinine Wine enjoys a 50-year reputation as the finest tonic known.

Export Agents—**ROBT. CROOKS & CO.**, Botolph House, Eastcheap
London, England.

“Is it Reasonable?”

Britain uses CEYLON and INDIAN teas, **not** because they are better than the teas of Japan, but because “trade follows the flag.” English investors must be protected.

Canada is NOT repeating England's experience. Canadians buy the BEST, wherever grown, and in the tea line

JAPAN

TEA

will always hold the interest of the buyer and consumer using green tea. There is no PURER, HEALTHIER, CLEANER made than

JAPAN TEA

Be a
Quality
Grocer

Once a grocer has established himself as a quality man he has an asset which will pay him rich and lasting returns.

Customers who want cheap things regardless of quality are swept away from him by every bargain-sale wind that blows.

You don't want that kind of trade. You can't bank on it. It will never make you independent.

A HEINZ DEPARTMENT

is a Gibraltar.

Build one up.

Build upon it.

H. J.
HEINZ
Company



Pittsburgh
U. S. A

57 VARIETIES.

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited

HALIFAX

NOVA SCOTIA.

Agents

GEO. MUSSON & CO.,
JOHN W. BICKLE & GREENING,
GEO. H. GILLESPIE,
JOSEPH CARMAN,

TORONTO
HAMILTON
LONDON
WINNIPEG

D. RATTRAY & SONS

General Commission Merchants

QUEBEC

Montreal

OTTAWA

REPRESENTING :

ARMOUR & CO., Chicago, Ill.
ARMOUR, LIMITED, Toronto, Ont.
ARMOUR SOAP WORKS, Chicago, Ill.
A. T. ZINI, Patras, Greece : Currants.
JUAN LLOPIS, Spain: Tarragona Almonds.
JOSE RIERA Spain : Valencia Raisins.
AG. RUSSO & FILS, Sicily : Filberts.

ROSENBERG BROS., California Dried Fruits.
JOHN WALKER & CO, Glasgow : Scotch Refined Sugars.
DA COSTA & CO., Barbadoes : Sugars and Molasses.
SOUTHERN COTTON OIL CO.: Salad Oils.
ALBERT DICKENSON CO., Chicago : Grass Seeds.

DEALERS IN :

Pickled Fish, Fish Oils, Balsam, Maple Sugar, Linseed Oils, Etc., Etc., Etc.

A GRIEVANCE

of the average grocer is that he has to carry such a heavy tea stock. What with Japans, Chinas, Indians and Ceylons, he certainly has a grievance. But— there's a way out. Encourage all your customers to use

Ceylon Teas

You can do it, and ought to do it. You simply can't get your customers to use any other country's teas, so it is no use trying ; but you swing everybody into line on Ceylon Teas, which come in both blacks and greens.

HAVE YOU SEEN
THE NORTHERN LIGHT

THE ONLY
NOISELESS PARLOR

MATCH

MADE IN CANADA

SAFE
URE
ILENT

NO **N**OISE
FLYING
DANGER

WILL NOT MAR CLOTHES OR WALL PAPER
WHEN USED

MANUFACTURED EXCLUSIVELY BY

THE WALKERVILLE MATCH CO.

LIMITED

WALKERVILLE, ONT.

TEA.

AGENTS REQUIRED in Canada and United States to sell and obtain wholesale orders for Ceylon Black and Green Teas on commission. Apply "COMMISSIONER,"

CANADIAN GROCER,
88 Fleet Street E.C. London, Eng.



If you have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribbles, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is a follows:

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.

C. O. BEAUCHEMIN & FILS, MONTREAL.

ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

G. F. Sutton,
Sons & Co.

King's Cross
London, Eng.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and
Flint Cloths and Papers, etc.
Wellington Mills, London, England

Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL.

REFRIGERATORS



WE GUARANTEE THE "EUREKA"

TO DO THE WORK for you every time. PERFECT CIRCULATION, PERFECTLY DRY AIR—PURE and COLD in hottest weather.

Write us for descriptive Catalogue, list of Testimonials, and see our Guarantee.

Eureka
Refrigerator Co.
Limited
54 and 56 Noble St.,
TORONTO - - CANADA

Our Grocery Cabinet

with 30 drawers, holding 10 pounds each, as shown at the Exhibition, is in great demand. Mouse, damp and dust proof. Price in oak, \$27.00; in ash, \$24.00, less 5 per cent. for cash. Cabinets made any size to suit your present shelving. Send us a trial order.

THE BENNETT MFG. CO.,
PICKERING, ONT.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.



THE
MOP
THAT
THE
SUN
NEVER
SETS
ON

OLD RAGS.

are not to be compared for cleansing quality with the specially woven cotton cloth in a

TARBOX SELF WRINGING MOP

It is the perfection of a Tarbox Mop that makes it sell in preference to any other.

YOUR JOBBER SUPPLIES THEM

TARBOX BROS.,

Toronto.

"Nectar"
Black Tea, in lead packets and
fancy tins only.

MADAM HUOT'S COFFEE

"Condor"
CEYLON BLACK
In lead packets.



In appearance the different sorts of Coffees have many points of resemblance and it is only in the cup that you can judge them. A coffee may look well and drink poorly. Good blends are the most satisfactory, and **MADAM HUOT'S Coffee is an harmonious combination of the choicest kinds.**

1-lb. tins, - 31c.
2-lb. tins, - 60c.

It is pure, rich, delicious.

I have taken stock and I have none but Teas at the very lowest market value, besides many great bargains.

For instance :

- 1,000 Boxes Sound Liquoring Gunpowder Teas at **9½c.**
- 750 Boxes Sound Liquoring Ping Suey Young Hyson at **9½c.**
- 500 Hlf. Chests Sound Liquoring Japan Teas at **11½c.**

Just think of it! You generally pay 14c. to 15c. for the same goods.

If there has been a time when one should advise you to buy, I am sure it is now. My stock in all classes of teas is large, and my assortment the most varied. *I can suit your requirements.*

ASK FOR SAMPLES. IT PAYS!

Specialty of High-Class Goods in
Teas, Coffees, Spices and Vinegars.

E. D. MARCEAU,

281-285 St. Paul St., - - MONTREAL

"Old Crow"
Baking Powder, Mustard,
Vinegar, Black Tea.

"QME"
Baking Powder, Vinegar,
Spices, Coffee



HAY CASTLE BRAND
 (HIGHEST SELECTED CURRANTS)

CAREFULLY SELECTED
 BY THE GROWERS.
 BY APPOINTMENT - W. H. GILLARD & Co., - SOLE AGENTS.
 HAMILTON, ONT. FOR CANADA.

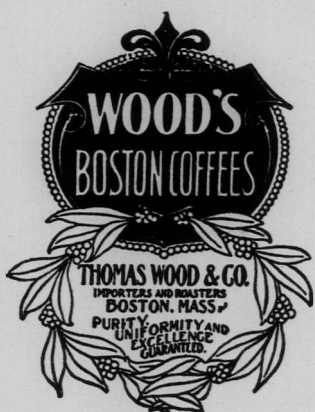
FINEST GROWN IN GREECE.
 approved by the Greek Government as being of superior quality and handsome appearance.



PARADISE BRAND
 SELECTED CURRANTS.

CAREFULLY SELECTED
 BY THE GROWERS.
 BY APPOINTMENT - W. H. GILLARD & Co., - SOLE AGENTS.
 HAMILTON, ONT. FOR CANADA.

Packed solely for
W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.



“Poor and Impoverished”

A phrase applied to certain conditions of the blood by physicians.

Poor and impoverished berries, used in blending Coffees, produce poor and impoverished results.

Absolutely pure, well developed berries, grown on rich soil, such as are used in **WOOD'S COFFEES**, produce the rich round flavor and delicious aroma that make the beverage so fascinating.

Good Coffee, properly treated, never misrepresents itself.

CANADIAN FACTORY AND SALESROOM,

No. 428 St. Paul St.,

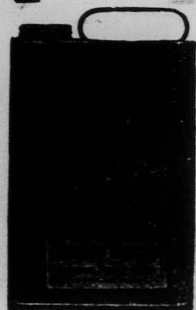
MONTREAL.

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

“IMPERIAL BRAND” MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME,

AGENTS,
 MONTREAL.

HERE
 THEY
 ARE



**THEY SELL
 THEMSELVES**

ROSE & LAFLAMME,
 AGENTS,
 MONTREAL.

Should Meat, Fish and Fruit be Exposed

FOLLOWING last week's announcement of Dr. Sheard's proposed by-law to regulate and restrict the exposure of meat, fruit, fish, milk, and other goods upon public streets in the city of Toronto, unless protected and covered so as to avoid contact with dust and other objectional matter, the Canadian Grocer has pleasure in reproducing in this week's issue, interviews with a number of representative wholesale and retail grocers, fruit and provision dealers. These may be said to express the consensus of opinion of the Toronto trade in regard to the new by-law, which will be the leading order of business at the coming meetings of the Toronto Retail Grocers' and Merchants' Associations, and is already a live topic on the street.

H. D. Kelly, 90 Queen street East.

"There can be little doubt that a whole lot of people would appreciate the restrictions proposed by Dr. Sheard. At the same time it is too severe to meet with the approval of the grocery trade generally.

"As far as butchers and provisioners are concerned, it ought not to be a serious obstacle. Nearly all butchers have tarpaulins or other suitable coverings for their meat while it is in transit between slaughter house and retail store. In their display, however, the trade might be seriously handicapped, and it is a question, whether outdoor displays of meat are objectional in cold weather, except on windy and dusty days. The grocer, himself, makes a specialty of poultry displays at holiday time, and would have to cut out this trade altogether if he were not allowed to display it outside his store front, not only because poultry has to be displayed to sell, but because it will not stand the indoor temperature of the average store. The latter remark applies equally to fish.

"If the by-law goes into force, it will unquestionably interfere with the sale of small fruits, and put an end to the speculative buying of such fruit by the retail trade. It is no secret that a grocer can sell twice as much fruit when he buys in quantity as when he pur-

chases in small lots. People get to look for certain varieties of fruit, cheap at certain seasons, and only require to have their memories jogged by seeing a big display in a grocery store front. If the grocer could not expose this fruit it would mean much reduced sales for him, smaller profits for the retailer, and a much smaller volume of business for the wholesale trade.

"I believe the exposure of fruit is necessary if it is to be sold, especially in down town districts, where the trade is transient. A passer-by may not have any notion of buying, but may be attracted by something that catches his eye. A workman going home at night, sees an attractive display of fruit, and if it is not too much trouble, jumps off his wheel or the street car, and carries away a box or two of berries.

"It would be impracticable for the average grocer to display fish inside his store, on account of lack of space and the difficulty of regulating the temperature. In the Summer time, there can be little complaint, as the grocer handles nothing but smoked and dried fish, and when he stocks fresh fish, he keeps it in an ice box. In the interior of provision or butcher shop, the temperature is usually regulated for such displays.

"The by-law would help the grocers in a modified form, in putting a stop to the huckster trade, it would render the grocers a distinct service. One difficulty which would undoubtedly arise is in regard to the down town fruit market, where it is absolutely impossible to exclude dust. The wholesale fruit men would have something to say here."

Mr. Park, of Park & Thompson, King street E.

"The by-law is all right along general lines, but too severe to meet with the approval of the provision trade. Were it to go through, I should be unable to display even a few turkeys at Christmas time, a serious matter when it is remembered what a feature provisioners make of their outdoor displays.

"Discrimination should be made, between fresh meat such as beef, where a fresh cut leaves the meat exposed and cured meat and poultry, which dust cannot get at so easily. The former class

of meat should not be exposed, except in clear cold weather, and never when it is liable to become contaminated from dust, etc. Lard, cooked meats, etc., should never be exposed. The average butcher has perhaps still a few lessons to learn in cleanliness, at the same time such a sweeping by-law is almost sure to arouse opposition, and the desired end be thus defeated. The butchers' section of the Retail Merchants' Association will in all probability deal with the by-law officially."

J. S. Bond, 220 Gerrard street.

"It looks like another opening for officials of whom we are afflicted with too many already. As for the by-law, it will never meet with the approval of the trade in its present form.

"The clause to restrict the exposure of meat is all right. The dust that accumulates on meat in front of our butcher shops is anything but conducive to the health of the consumer. Butchers will tell you that dust can be washed off, such a process, however, does not improve the quality of meat. The practice of some butchers in exposing meat until it is positively black, is to be condemned unequivocally. More care might also be exercised in conveying meat from slaughter house to meat and provision stores.

"It would go hard with the grocer, were he to be prohibited from making an outside display of fruit. As a matter of fact, only a small percentage of his fruit supply ever sees the store front; at the same time, he has no other way of showing fruit, and unless fruit can be displayed it sells slowly at best. The by-law might have one good effect in teaching grocers to exercise greater care in buying fruit. As far as improper exposure of fruit is concerned, I think this has been considerably exaggerated. If fruit becomes contaminated with dust and foreign matter, much of this is gathered while the fruit is on its way from the country to the market, and while it is exposed in the wholesale fruit market. The grocer is, or ought to be, careful to have his outdoor display of fruit well shaded, and covered with netting, and if these simple details are looked after, there need be

RISING SUN
IN
CAKES
WELL KNOWN AND RELIABLE

STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **TINS**
GUARANTEED TO THE TRADE

DURABLE
3000 TONS SOLD YEARLY

STOVE POLISH.
DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

little anxiety on the part of the public, as fruit is never exposed long enough to cause deterioration."

A. Snuggs, Gerrard and Mutual streets.

"Dr. Sheard's new by-law is undoubtedly along right lines. It is my firm conviction that there is altogether too much fruit exposed in front of our grocery and fruit stores, and I have no hesitation in expressing myself in favor of any law or by-law prohibiting the outdoor display of foodstuffs. Even in door displays should be protected as far as possible from dust and foreign matter, which goes to make them unfit for consumption. As far as I am personally concerned, I never expose fruit in Summer, considering that I have a responsibility towards my customers; and there can be little doubt that the dirt and dust of a city street during warm weather is highly injurious to fruit displayed in front of groceries and fruit stores.

"Of course, the down town grocer immediately raises the objection that it is absolutely necessary for him to display fruit thus to sell it, and I will admit that the prohibition of outdoor displays would not effect my business, situated as it is in a residential section, nearly so much as it would the down town man. At the same time, I take the stand that the grocer ought to have some consideration for the public good as well as for his own immediate profits, and I believe that the volume of business on the whole would not be curtailed to any great extent, even by the passage of as stringent a by-law as Dr. Sheard's, while at the same time a distinct service would be rendered the public. It is true enough that outdoor displays of fruit are among the most effective silent salesmen known to the grocery and fruit trades at the present

time. On the other hand, every grocer knows that much exposed fruit is unfit to eat, and it would not take very long to educate the consumer to the importance of this fact.

"In regard to fish, the same rule holds. I do not think fish should be exposed even in winter time; both retailer and consumer would be better off, if all such goods were confined to the inside of a store. People must have foodstuffs, and will buy them whether they are displayed outdoors or indoors.

"While I am speaking of by-laws, there are a couple of suggestions that I should like to bring before readers of The Canadian Grocer. First, in connection with the weighing of bread, an inspector comes around and possibly finds one loaf an ounce or two light, he carries it off, and reports, but never says a word about the loaf that is an ounce overweight. Second, in buying prints of butter, the consumer seldom gets a round weight. The grocer is simply in the position of a middleman, his profits are the same whether the print weighs 14 or 16 ounces. The gainer is the manufacturer, and the loser the consumer. Something ought to be done to remove this grievance."

R. Barron, 728 Yonge street.

"Dr. Sheard's new by-law meets with my entire approval. There is altogether too much fruit, fish and provisions, carelessly exposed on our streets and thoroughfares. Personally, I have avoided outdoor displays of fruit, etc., for some years. There can be little question that articles of food become contaminated from exposure on a city street, especially one where there is much city traffic. Dust, even in the interior of a store, often becomes a serious problem for the grocer. Two years ago, I had a semi-open front put in my fish depart-

ment, but some months ago, did away with it on the ground that exposure of fish to the open air was not advisable.

"It is a mistake for the grocer to say fruit, meat, etc., has to be exposed to sell. People must have the necessities of life, and it is only a matter of educating them to look for what they want in the interior, instead of the exterior of a shop. I do not think that trade would suffer in the least during the revolutionary period if one might use such an expression.

"Take soft drinks, in which the grocer does a more or less thriving business. In passing a store, you often notice three or four ginger beer bottles lying on a shelf display of fruit. As a rule, the bottle has a substantial coating of dust; a child carries off the bottle, taps it on the spot, drinks dust and all, and yet some grocers say that the consumer has no grievance. This sort of thing should be absolutely prohibited."

F. W. Johnston, 82 Davenport Road.

"The idea embodied in the proposed by-law is to be commended, the grievance, however, is not sufficiently great to warrant the passing of a by-law that would undoubtedly hinder business. Take for instance, the clause which prohibits the outdoor exposure of fruits, etc., on a Summer evening, I keep a man outside selling bananas. If I were compelled to keep bananas inside my store, the bulk of them would remain unsold. People have got to see fruit, if it is to be sold readily. Further, people won't go out of their way to see it. This item is a comparatively big one where a grocer's trade is largely transient.

"There may be something in the contention that exposure to dust doesn't improve the quality of fruit. It cannot be said of the average grocer that he

MAPLE SYRUP—in Pts., Qts., $\frac{1}{2}$ -gals., gals., 5-gals., Kegs and Barrels
(also Glass Qts.)

MAPLE SUGAR—in Buttons, Squares and $\frac{3}{4}$ -lb. Blocks.

MAPLE CREAM—in Hearts and $\frac{3}{4}$ -lb. Blocks.

Our EMPIRE BRANDS of above are strictly first class.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton.**

SALMON

Before buying Salmon, get our prices: we have a large stock of "Sockeye," also "Cohoes."

LOBSTERS

Our stock is complete, both in halves and pounds at exceptionally low figures.

JAMES TURNER & CO., - Hamilton.

OUR travellers are with you once more with their annual bargains in all grades of

TEAS

See their samples before purchasing.

BALFOUR & CO., Wholesale Grocers HAMILTON

Thomas Kinnear & Co.

Wholesale
Manufacturing and Importing Grocers
TORONTO, Canada

THREE LEADERS

MacLaren's Imperial Cheese

Canada's most famous brand. Packed in opal jars and does not get dry or hard. In selling it you are sure of repeat orders.

Canada Cream Cheese

(Packed 1 doz. in a carton.)

Best selling package cheese on the market. Don't forget the trade mark — "Indian paddling canoe."

MacLaren's Roquefort Cheese

Packed, like the Imperial, in opal jars. Better than bulk Roquefort, there being no bad odor or waste.

A. F. MACLAREN IMPERIAL CHEESE CO.
 LIMITED
 MANUFACTURERS AND AGENTS
 TORONTO, ONT.



is liable to the charge of undue exposure of fruit and produce; he gets half a dozen crates of berries for the day's trade, opens and displays one after another of them, and is usually sold out by noon. Further, the small grocer seldom has room to store fruit indoors.

"The by-law, as it stands, will, if passed, mean a direct loss to the grocery trade, and on this account cannot help meeting with general opposition. As a matter of fact, there has been little if any grievance in connection with the exposure of meat, or of fruit, for that matter, and it is manifestly unjust to legislate with the knife against the trade in general, in order to bring one or two offenders to time. The by-law might be more acceptable if it were not so strict.

"It will be hard on the hucksters, and in this particular to be commended by grocers and fruit dealers generally. Finally, I am opposed to giving the city medical health officers any more power than they now have.

"A matter which has been irritating us grocers and which might profitably be taken up by the public authorities, is in connection with the selling of potatoes by hucksters. They deliver to the consumers at the rate of 75c. per bag, presumably 90 lbs. although if you ask them whether they are selling 90 lbs. they get round the difficulty by claiming to sell simply a bag of potatoes. A grocer cannot sell the regulation bag of potatoes cheaper than 90c. except at a loss."

H. Swan, 162 and 164 King street E.

"In as far as any such by-law interferes with business, it will not meet with the approval of the grocery trade. My own business is of such a nature that it would not be appreciably affected; speaking generally I doubt whether the public have such a grievance as to

Send along your order for

Pure Cod, in 1-lb, 2-lb. and
3-lb. Bricks

Boneless Fish

Scaled Herring

FISH

Labrador Herring

Shredded Codfish

Skinned Cod, 100-lb. cases

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

warrant the passing of such a severe by-law. The butchers and fruit men look after the carting of their goods pretty well at the present time. The average grocer must display his fruit in order to sell it, and it would be a mistake to tie him down hand and foot when there is no particular point at issue.

"The by-law is unnecessary, it is too stringent, and impracticable, especially in the down town fruit and meat markets."

Fruit Men Express Their Opinion.

Mr. Dawson, of Dawson Bros., Mr. Everist, of McWilliam and Everest and Mr. Clemes, of Clemes Bros., as well as several other prominent Toronto wholesale fruit men unite in condemning Dr. Sheard's proposed by-law on the ground that "it will seriously curtail business, and be impracticable as far as the Toronto wholesale fruit market is concerned. Fruit must be exposed there, and what is more, dust cannot be altogether excluded. There is this to be remembered, however, that fruit is never stationary for any length of time. Considerable dust and dirt will also be gathered by the fruit in transit from the country.

"The grocers are justified in contending that fruit has to be displayed to sell readily, and any such by-law would hinder more than it would help. Hucksters sell approximately one-half of the fruit sold in Toronto, and naturally the wholesale fruit men are not anxious to see this section of the retail fruit trade blocked, which the proposed by-law would undoubtedly do."

PERMANENT INJUNCTION ISSUED.

On Feb. 2, 1905, Justice Archibald, in the Superior Court, Montreal, issued

a permanent injunction enjoining Miss Juliette Lepage (The Colonial Specialty Co.) from manufacturing table jelly under the name of "Krouah." The injunction was sought for by Sutcliffe & Bingham, Manchester, Eng., on the ground that "Krouah" in both name and package was an imitation of "K Kovah jellies. Mr. Jas R. Greig, of Montreal, is Canadian representative for the K Kovah goods, and expresses much gratification at the judgment rendered.

AMERICAN GROCERS CONVENE.

THE eighth annual convention of the National Retail Grocers' Association of the United States held in Cincinnati on Jan. 24, 25 and 26, was the most important in the history of the Association. Among the vital questions discussed by this representative organization were the "Premium Exchange System," the "Pure Food Bill," "Trading Stamps," and "Parcel Post." The successful work of the association in endeavoring to put a stop to the Premium Exchange System in the United States is to be especially commended, going as it does to show the power such an organization may be in removing trade evils.

The election of officers for 1905 resulted as follows: President, John A. Green, Cleveland; vice-president, Lorenz F. Padberg, St. Louis; secretary, Fred Mason, St. Paul; treasurer, H. W. Schwab, Milwaukee; director, Charles J. Kramer, Little Rock.

The next convention will be held at Niagara Falls, N.Y. The Natural Food Co. have invited the association to become its guests on that occasion, and have donated \$12,500 to further the cause of organization, believing that the interests of manufacturers and distributors are so closely allied that whatever affects the one affects the other.



If you want
Pure Jams,
Jellies or
Marmalades

ask for

Upton's

Home-made Brand

Made-in-Canada from
good fresh fruits and
granulated sugar.

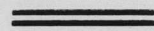
You should be interested in "**HALIFAX**" and "**ACADIA**" Brands of Prepared Codfish, because people are interested in their meals.

That interest guarantees your sale of the fish.

You simply couldn't offer your customers any food they would like better.

Of course, we don't need to say what bearing this has on your business.

Nothing but the best Atlantic Codfish used in making "**HALIFAX**" and "**ACADIA**" Brands.



BLACK BROS. & CO., LIMITED
HALIFAX and LAHAVE, N.S.

A. H. BRITTAIN & CO., Agents,	Board of Trade Building, MONTREAL
REGINALD LAWSON, Agent,	WINNIPEG, Man.
CHARLES MILNE, Agent,	VANCOUVER, B.C.

FRESH AND CURED FISH

New Salmon Canneries.

CONSTRUCTION will be shortly begun on the big cannery to be erected by the Capital City Canning & Packing Co., on Esquimalt Harbor, Vancouver Island. It is the purpose of the company to have the establishment ready to handle the run of sockeyes which occurs in July. The cannery will be built to have a capacity of 1,500 cases a day, and the building will be so arranged that machinery to double the output can be installed without enlarging.

As a preliminary undertaking three salmon traps will be erected on sites secured by the company on the southwest coast of Vancouver Island in the vicinity of Sherringham and Otter points. This being the first shore touched by the vast schools of sockeyes that annually pass through the straits of Juan de Fuca, on their way to the Fraser river, it possesses peculiar advantages in a commercial point of view.

As the signs are that Victoria will become the centre of supply for the salmon fishing industry, under the new conditions inaugurated, the undertaking of this enterprise at Esquimalt may be regarded as one of the first important stages in a transition of great advantage to Victoria. It means a distribution of money there for labor, boxes, cans and supplies of various kinds, which will, of course, result in increased advantage as operations develop and the industry seeks its most profitable centre, in which connection it may be pointed out that Vancouver Island is much better situated commercially for the prosecution of the industry than Alaska for instance, where the freightage on material back and forth amounts to 30 cents per case, and the transportation of labor amounts to 3 cents per case, a very considerable item.

The officers of the company are: President, Duncan E. Campbell; vice-president, Capt. J. Graham Cox; secretary-treasurer, Richard Hall, M.P.P.; directors, Capt. Wm. Grant, John Taylor, Thomas Walker and Wm. Turpul.

J. H. Todd & Sons and W. Munsie have also commenced the construction work on their new cannery, which is to be erected at Esquimalt. It is expected that the cannery will be completed by

April 1. The pack prepared for will be from thirty to forty thousand cases, and in the height of the fishing season their industry will give employment to about 250 men.

Alaska Salmon Pack Diminishing.

One of the strongest features in the salmon situation, says the New York Journal of Commerce, is the heavy reduction in the number of Alaska canneries that will be operating this season, compared with those worked in previous years.

In 1902, fish were packed in seventy-two factories in Alaska. The next year the number was sixty-three, in 1904, it was fifty-three, and this year, but thirty-seven canneries are expected to pack. It is understood that the A. P. A. will close down this season eight of their plants, which in 1904 season packed 425,000 cases reds, and 60,000 cases pinks. It is not expected that any of the P. P. & N. Co. plants will operate this year, although they did run five plants in 1904, packing 250,000 cases, mostly all reds. Other independent plants are closed down, many of whom have failed.

The reason why some packers are shutting down and others have failed, are according to the Kelley-Clarke Company of Seattle, the losses caused by excessive labor exactions, expensive marine operations and equipments, higher costs of tin plate, boxes, solder, etc., expensive offices, high salaried officials and poor marketing.

White Fish From Slave Lake.

IT is a fact not generally known that Lakes Winnipeg and Manitoba are becoming depleted of their white fish, which are justly celebrated throughout Canada. Last week the first shipment arrived in Winnipeg of winter-caught white fish from the Lesser Slave Lake. It has been found necessary to turn to the far northern lakes for supplies which formerly were to be had in abundance in Lake Winnipeg. The Lesser Slave Lake is the nearest of these lakes to a line of river, but the fish have to be teamed for many miles to Edmonton.

With the extension of the railway facilities of that country the large lakes farther north will, no doubt, be exploited, and Winnipeg fish men are interested

for this reason, among others, in the possible routes of the G.T.P. Of course, the Slave Lake fish are necessarily more expensive than those obtained in Lake Winnipeg, but the Winnipeg Fish Company who brought the first car load to Winnipeg state that the quality is superior and the fish are meeting with a good reception from trade and public.

Salmon Statistics.

The following statistics of the 1904 salmon pack on the Pacific coast have been published by the Pacific Fisherman:

	Cases.
Sacramento River	19,698
Columbia River	423,073
Outside Rivers	164,971
British Columbia	465,894
Alaska	1,952,144
Puget Sound	276,920
	<hr/>
	3,302,700

There also are complete statistics of the salmon hatcheries on the coast, from which we extract the following for British Columbia:

Chinook fry	4,495,000
Sockeye	22,554,000
Cohoe	6,204,000
	<hr/>
	33,253,000

By hatcheries the result was as follows:

Seton Lake hatchery	4,989,000
Lakelse	4,120,000
Nimkish	3,050,000
Shuswap	3,395,000
Bon Accord	11,699,000
Harrison Lake	6,000,000
	<hr/>
	33,253,000

On the United States side of the line the following fry were hatched and liberated:

Alaska hatcheries	112,510,000
Puget Sound hatcheries	32,785,776
Columbia River hatcheries	19,477,740
Miscellaneous hatcheries	124,621,307
	<hr/>
	289,394,823

Fish News.

Four American fishing vessels laden with frozen herring are reported to be frozen up in Bay of Islands.

Owing to stocks of dry cod being very low, it is rumored that the LaHave fleet will be off to the Banks about March 1,—a month ahead of last year's sailings.

The lobster industry for the Winter season between Halifax and Yarmouth opened on Dec. 15. Between Shelburne and Yarmouth so far the fishermen have not done well, but from Shelburne to Halifax they have had good success. Factories for Winter packing have been kept pretty well supplied in the eastern

FISH and OYSTERS
WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.



259 PORTAGE AVE.

Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791, WINNIPEG, Man.

section, but in the western some canning shops have found it necessary to close down for the present.

Exports of canned salmon from the United States for 1904 gained considerably over the previous year, the figures for eleven months of 1903 and 1904 being \$3,370,764 and \$3,995,599 respectively.

The B. C. Packers' Association contemplates the construction of three traps on the southern shores of Vancouver Island, near Otter Point, and will commence operations as soon as weather permits.

According to advice received from the Pacific coast, the demand for canned salmon from the far East has fallen off to some extent, and of late more mess beef has been shipped to the Orient. B. C. packers are preparing for a big catch this year, it being the fourth in the cycle since the immense pack of 1901.

DAWSON CITY WHOLESALE GROCER IN MONTREAL.

Mr. H. B. Palmer, of Palmer Bros., wholesale grocers, Dawson City, Y.T., is a visitor to Montreal. The Grocer had the pleasure of an interview with Mr. Palmer in Lockerby Bros.' sample-room. Business is reported as not having been as active nor as heavy during 1904 as in previous years, attributable to the fact that the discoveries of new gold fields are drawing the population away from the commercial centre of the Yukon. The late rush to the new fields just across the American line took away about 4,000 miners in a short time; this naturally means a reduced local trade. There are four large jobbing and supply houses in Dawson, besides quite a number of smaller jobbing and wholesale grocery houses.

Canadian canned goods are much in favor, although a singular feature is that Canadian canned meats are not popular. It is thought that in time, when the existing prejudice in favor of United States pack of goods has worn off and the quality of Canadian goods is properly demonstrated, the latter will get a better reception. The demand for canned meats has fallen off very much since fresh-killed meats began to come in and cold storage facilities were established on proper basis.

Mr. Palmer is East on a purchasing trip; incidentally he is renewing old friendships.



All Grocers Should Stock
THE STAVANGER PRESERVING CO.'S

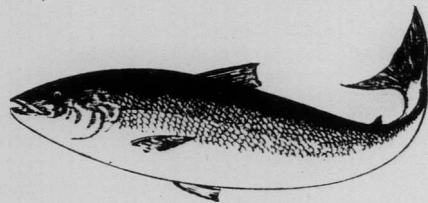
Crossed Fish Brand
Norwegian
Smoked Sardines

Selected Fish—Pure Olive Oil—Patent Decorated Tins

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British Manfrs. Agency Co., Vancouver, B.C.

SOCKEYE SALMON



"Sovereign" and "Lynx"
Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.

1904 NEW PACK



"Horse Shoe"
SALMON

NOW IN STORE

SUPPLIES ARE LIMITED OWING TO SHORT CATCH

ORDERS SHOULD BE PLACED EARLY TO
AVOID DISAPPOINTMENT.

1-LB. FLAT TINS ARE PERFECTION AND CAN
BE CONFIDENTLY RECOMMENDED.

THE STANDARD OF QUALITY FOR BRITISH
AND CANADIAN TRADE.

LABRADOR SALT HERRINGS

In Barrels and
Half Barrels

We have the
Genuine Article

ALL KINDS SMOKED AND FROZEN **FISH**

WRITE FOR PRICE LISTS

MAIL ORDERS A SPECIALTY

LEONARD BROS., 20, 22, 24 & 26 Youville Square, **MONTREAL**

CANNED SALMON

Golden Net Brand, - \$1.15 dozen.

F. O. B. Kingston. Terms, 30 days.

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Ready-made Advertisements.

Buy Them!

We have a Book—

**100 Good Ads
for a Grocery Store**

which is useful—valuable—to every Grocer in the Dominion. We send this book for your inspection on request. If you like it, remit its price—\$1.00. If you don't like it, send it back.

THE CANADIAN GROCER,
10 Front E., - - TORONTO.

GROCEER REFRIGERATORS

The Best Finished and Most Up-to-Date Grocer Refrigerator on the Market.



FOR SALE BY ALL DEALERS WHO HANDLE BRANIFUKU REFRIGERATORS, OR BY THE MAKERS
Write for descriptive circular.

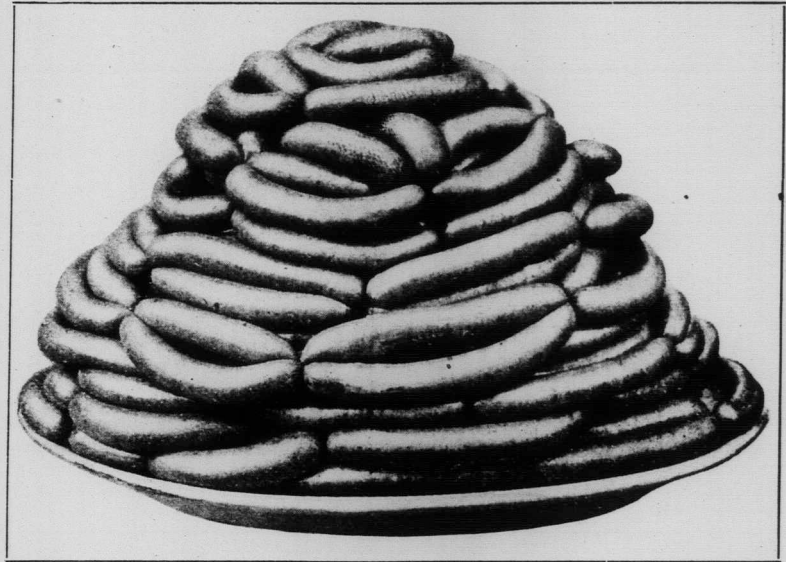
HAM & NOTT CO., LIMITED, Brantford, Ont.

Saturday "Special"

Nothing better on your counter than a nice fresh platter of

"Matthews" Sausages

Wholesomely made—no coloring used.
Special price on weekly orders.



The George Matthews Co., Limited

ESTABLISHED 1868.

PETERBORO

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BRANTFORD

OUR SAUSAGES

Are made from fresh killed pork of choicest quality.

Always the same uniform good quality and delicious flavor.

Our sausage room is fitted with all the latest appliances, we use the best of spices and enforce the greatest cleanliness in making the sausage. They will please you, they will give satisfaction to your customers.

Now is the time to sell them. Let us have your orders.

F. W. FEARMAN COMPANY,
Pork Packers, Limited,
HAMILTON, ONT.

PURE LARD

We manufacture that very Desirable Quality that pleases your Customers,
ABSOLUTELY PURE

OUR TEN-POUND WOODEN PAILS ARE
GOOD SELLERS AND TRADE-WINNERS.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED
TORONTO, ONT.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

The Bacon Situation.

DURING the week under review there has been an advance in the price of live hogs to 5½c. per pound, owing to temporary shortage in the Danish market, and a falling off in shipments from Canada, which resulted in an advance on select Wiltshire sides in the English market to from 53 to 54 shillings, other less desirable lines being quoted at 50 shillings. Canadian buyers failed to see that this was an abnormal condition of the market and went to extremes, advancing prices directly to 5½c., although leading Canadian packers hold that this advance was altogether unwarranted. Their contention, moreover, has since been verified, as the market dropped no less than from 4 to 5 shillings on Feb. 7. Authorities say that although the price of hogs has not yet dropped to a lower level, the market at the present time will not warrant 5½c. In regard to the claim that packers have been under-supplied with hogs during the last few weeks, it would seem that they have been over-supplied, and that the recent advance was entirely due to abnormal conditions arising in the British market.

For domestic consumption, trade in cured meats is satisfactory for this time of year, although the volume of business transacted is never so large as at a later date. Fresh meats are in seasonable demand with supplies coming freely and little or no fluctuation in prices during the last few days.

Cheese and Butter Trade.

The cheese market is practically lifeless, as cheese available for sale is run down to very small compass. Prices consequently are nominally 10½c. to 11c. and holders in most cases are not anxious to push sales owing to the smallness of stocks. The bulk of stocks held here are the property of United Kingdom merchants, and as they are being ordered forward weekly they are also much less than they were a year ago. British markets also display no great strength and little activity; but as holders over there are convinced of the statistical soundness of the situation, prices are firmly maintained at about 52s to 54s Liverpool, 53s to 55s London, 53s to 55s Bristol, with an odd shilling or so

higher for the North of England and Scotch markets.

A brisk demand for butter continued locally at slightly higher prices, and if scarcity of supplies continue, there may be an advance in this article before long.

Canadian Produce in Britain.

Following are the amount and values of imports from Canada into Great Britain for the month of January:

	Amount.	Value.
Cattle	7,628	£127,066
Sheep	3,876	6,277
Wheat, cwts	254,400	93,684
Wheat, flour, cwts.	71,400	36,872
Peas, cwts	20,650	7,118
Bacon, cwts	63,250	129,283
Hams, cwts	10,786	23,091
Butter, cwts	1,472	6,337
Cheese, cwts	93,736	231,873
Eggs gt. hundreds	19,338	7,350
Horses	13	520

Lard Statistics.

THE CANADIAN GROCER is indebted to the N. K. Fairbank Company, Chicago, for the accompanying table giving comparative estimates of stocks of lard held in America and afloat on Feb. 1, 1905:

	1905. Feb. 1.	1905. Jan. 1.	1904. Feb. 1.	1903. Feb. 1.	1902. Feb. 1.	1901. Feb. 1.
Liverpool and Manchester	24,500	16,000	15,000	11,500	9,500	8,500
Other British ports	15,000	10,000	2,200	3,500	5,000	5,500
Hamburg	28,000	18,000	16,000	20,000	12,500	7,000
Bremen	2,000	1,500	1,000	1,000	1,500	3,000
Berlin	4,000	5,000	2,500	1,000	1,500	2,000
Baltic ports	15,000	15,000	9,500	9,500	8,000	6,000
Amsterdam }	3,000	1,500	500	2,500	2,500	1,000
Rotterdam						
Mannheim						
Antwerp	4,500	2,500	3,000	4,000	2,000	2,000
French ports	1,200	1,100	1,800	250	2,000	4,000
Italian and Spanish ports	500	500	500	500	1,000	1,000
Total in Europe	97,700	71,100	52,000	53,750	45,500	40,000
Afloat for Europe	68,000	68,000	65,000	55,000	51,000	72,000
Total in Europe and Afloat	165,700	139,100	117,000	108,750	96,500	112,000

Canadian Export Egg Trade.

THE following letter on the export egg trade of Canada has been received by the Extension of Markets Division, Department of Agriculture, Ottawa, from Watson, Fraser & Co., Glasgow, the largest egg-importing firm in Glasgow. Their remarks re frail egg cases from Canada are endorsed by the chief of the Markets Division, who states that he has received more complaints of this nature during the

past season than in any previous year. Canadian exporters should take the hint and stop using cases that are too weak to protect their contents during transportation:

Dear Sirs,—On the whole, we regret to report that the Canadian egg trade has been a disastrous one this year, both for the exporter and importer. The chief reason for this was that the markets in Canada in the Spring of 1904 were far too high, and this made the price of preserved eggs much dearer than they had ever been before. Fewer contracts were placed, and those who made them had practically to sell out at cost. Even at present there are fairly large stocks lying over both in Liverpool and Glasgow, and it is not at all likely that importers on this side will take the risk of paying such extreme prices another season for preserved eggs.

Prices kept up throughout the whole season, and the result was that fresh and cold-stored eggs were from 20 to 24 cents per hundred dearer than they were the previous year. This had a great effect on our markets. If there were no other eggs but Canadian coming into the British market it would be all right,

but shippers in Canada must bear in mind that Russia is creeping up on them every year, both as regards quality and the average they ship to our markets.

The quality of the Russian egg this season has been very fine, and has given buyers every satisfaction. Some of our customers, in fact, who generally go on to Canadians, have worked entirely with Russians, and left Canadians severely alone. It is to be hoped, therefore, that the market this Spring will not be rush-

How is Your Coffee Trade?

Good, Eh!!

Then you must sell our famous

CLUB COFFEE

— Put up in 1-lb. and 2-lb. Tins. —

A POPULAR BLEND.

Manufactured only by

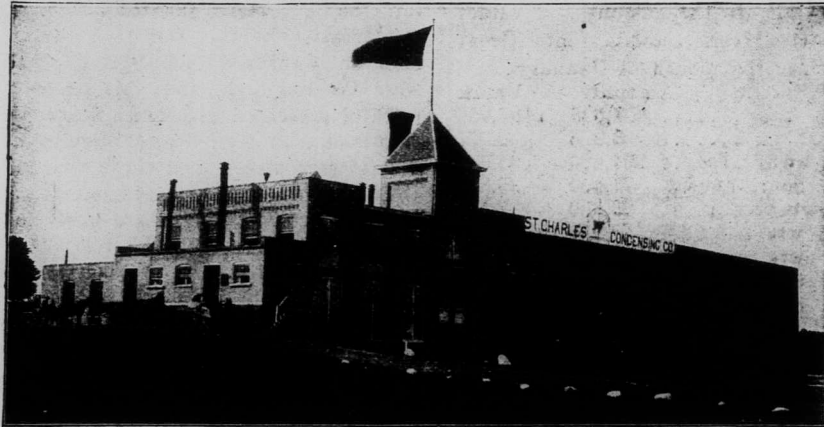
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AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best, and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St Charles Condensing Co.



MAKES YOUR **CAKES** LIGHT.
MAKES YOUR **BISCUITS** LIGHT.
MAKES YOUR **BUNS** LIGHT.
MAKES YOUR **LABOR** LIGHT.
MAKES YOUR **EXPENSES** LIGHT.

Order from your Grocer.

E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St. Louis, Mo., 1904.

We are buyers of

Poultry, Butter AND Eggs.

The best facilities for handling consignments. Up to-date Cold Storage.

The J. A. McLean Produce Co., Limited

73-75-77 Colborne Street

Telephone Main 2491.

Toronto.

ed up, but will come down to more on a level with two or three years ago, and thus assist importers on this side to keep the Canadian eggs well to the front. As already mentioned, Canadians must not forget that other countries are sending eggs into the Scotch and English markets, such as Denmark; the price of these has been practically the same as the preceding years, and it has been with great difficulty that importers on this side have managed to get a profit out of the Canadians this season.

Another matter we would like to call attention to is the style of case that has been arriving from Canada. They are much too slim for carrying eggs in, with the result that one shipping company could not get them out of the hold without putting them into cheese tubs. This gives you a fair idea of the state of the cases when the shipping company had to resort to this means of getting the eggs discharged.

(Signed) Watson, Fraser & Co.
Glasgow, Jan. 17, 1905.

PROVISION AND DAIRY MARKETS.

Toronto.

Provisions—Bacon and cured meats are slightly firmer this week on account of the advance in the price of hogs, due it is said, to a temporary shortage in supplies of the latter, and because packers haven't been able to obtain sufficient supplies to keep them going. In certain quarters, higher prices are predicted: in others, the contention is that the present advance is unwarrantable. Hogs are now quoted at \$7.00 to \$7.50 for ear lots, and \$7.50 to \$7.75 for street lots. We quote the following prices:

Long clear bacon, per lb.	0 08 1/2	0 08 1/2
Smoked breakfast bacon, per lb.	0 12 1/2	0 13
Half bacon, per lb.	0 09 1/2	0 10
Small hams, per lb.	0 12 1/2	0 13
Medium hams, per lb.	0 12	0 12 1/2
Large hams, per lb.	0 11	0 11 1/2
Shoulder hams, per lb.	0 09	0 09
Bacon, per lb.	0 14	0 15
Heavy moss pork, per bbl.	15 00	15 50
Short out, per bbl.	17 50	18 00
Shoulder moss pork, per bbl.	14 40	14 80
Lard, tierces, per lb.	0 07 1/2	0 08
tubs	0 08 1/2	0 08 1/2
pails	0 08 1/2	0 08 1/2
compounds, per lb.	0 06 1/2	0 07
Plate beef, per 20-lb. bbl.	11 00	11 50
Beef, hind quarters	6 00	6 00
front quarters	4 50	5 00
choice carcasses	7 00	7 25
medium	5 50	6 50
common	5 00	6 00
Mutton	6 00	8 00
Lamb, spring	9 00	11 00
Veal	8 00	9 00
Hogs, light, carlots	7 00	7 50
streetlots	7 50	7 75

Butter—Dairy butter is scarce, with more creamery offering than a week ago. An active demand is noted for best grades of dairy butter, and supplies are barely sufficient to keep the market going.

The situation in dairy has firmed somewhat on account of peculiar conditions prevailing in England. There is only a difference of from 4 to 5s between the price of ordinary dairy and choicest creamery, whereas, the difference is usually from 15 to 20s. The high price of creamery has had the effect of inducing comparatively free buying of dairy butter, which has firmed in price accordingly. Times have been hard in the old country, and as the demand is for shilling butter in consequence, the Canadian market is kept pretty well cleaned up of dairy butter on account of the export trade. We quote the following:

Creamery prints	Per lb.
solids, fresh	0 24 0 25
Dairy prints	0 22 0 23
in tubs	0 19 0 21
large rolls	0 16 0 13
	0 18 0 19

Cheese—The cheese trade continues

dull but steady, as is natural for the time of year. A fair amount of business reported on export account. The price quoted last week, namely, 55s. for export were not c.i.f. prices, but "out of store." The c.i.f. price at present is 53-54s. for choicest, which means that Canadian cheese is netting shippers for export about 10 3-4c. Our quotations are as follows:

Cheese, large	Per lb.
twins	0 11
	0 11 1/2

Poultry—Receipts of poultry have been extraordinarily light during the week under review, but there is a ready demand for all supplies available. Geese are out of the market, and the same might also be said of ducks. We quote the following:

Chickens, spring, dry plucked	0 10	0 11
Hens	0 07	0 08
Turkeys	0 15	0 16
Ducks	0 12	0 13

For Montreal Provision Markets, see after General Markets.

Winnipeg.

Butter—Prices continue steady, and supplies are better than before. We quote:

Dairy, assorted pkgs., selected	0 21
round lots	0 17
(separator), 1-lb. bricks	0 26
Finest fresh creamery, in 56-lb. boxes	0 25
in 28-lb. boxes	0 26
in 14-lb. boxes	0 27
in 1-lb. bricks	0 27

Cheese—No change in prices. We quote:

Finest Manitoba, large	0 11
Ontario	0 11 1/2
twins	0 12
Square cheese	0 12 1/2

Lard—There has been an advance of 3-4 cent per pound in pure lard in barrels, and corresponding advances in the price of smaller packages. The new prices are:

Lard, 50-lb. pails, per pail	4 90
20-lb.	2 00
3-lb. tins, per case 60 lbs.	6 30
5-lb.	6 15
10-lb.	6 00
Pure lard in bbls, per lb.	0 09

Cured Meats—Sugar cured hams have been advanced 1-2 cent per lb. Dry salt bacon has advanced 1-4 cent per lb. We quote:

SMOKED MEATS.

Hams, sugar cured, assorted sizes	0 13
heavy 20 to 30	0 12 1/2
assorted sizes	0 08 1/2
Shoulders	0 08 1/2

You can unhesitatingly recommend

BROCK'S BIRD SEED

You can't others.

NICHOLSON & BROCK, TORONTO

REMEMBER

our guarantee on

EAGLE BAKING POWDER

is satisfaction or

MONEY BACK.

J. H. MAIDEN

MONTREAL.



QUALITY

Our Mince Meat is made from first quality fruits, meats, etc.

PEACOCK BRAND CONDENSED MINCE MEAT

is trustworthy. Order from your wholesaler.

THE BATES PEACOCK CO., Hamilton, Ontario

Butter Tubs

BEST WHITE SPRUCE

50-30-20 lb.

ORDER NOW

WALTER WOODS & CO.

Hamilton and Winnipeg.

ACME TABLE SALT.
 Ask your wholesale grocer for it. Put up in 24 3-lb. cartons in a case, and in 50-lb. box.
TORONTO SALT WORKS, - Toronto, Ont.

Established 1870. 7 Gold and Silver Medals.
MAPLE SYRUP
 Small's Brand is Standard
 Government certificate of analysis on every package. That's all! Product of the Canada Maple Exchange, Montreal.
 For sale through the wholesale trade only.


COMMON SENSE
KILLS { Roaches and Bed-Bugs
 { Rats and Mice
 All Dealers and 381 Queen St. W
TORONTO, ONT.
 Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.
 Write for prices.

EGGS
 We will buy your eggs F.O.B. all year.
 CORRESPONDENCE SOLICITED.
The WM. RYAN CO., Limited
 70 and 72 Front St. E., Toronto,

BUTTER and EGGS
 — WE ARE —
BUYERS and SELLERS
 Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**
Rutherford, Marshall & Co.
 Wholesale Produce Merchants,
TORONTO.

THE PEOPLE OF JAMAICA
 are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the
KINGSTON "GLENER"
 might bring inquiries. Better write for rates to
I. C. STEWART, Halifax.

Bacon, " breakfast bellies,.....	0 12½
" " breakfast backs.....	0 10½
" " Wiltshire sides.....	0 15
" " spiced rolls, long.....	0 09½
Manitoba butts " skinned.....	0 09½
" " boneless and rolled.....	0 10
" " rolls, boneless.....	0 11

DRY SALT MEATS.

Bacon, dry salt long clear.....	0 08½
" " smoked.....	0 09½
" " boneless backs.....	0 09½
Shoulders " ".....	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl.....	18 00
" " " per ½ bbl.....	10 50
Standard mess pork, per bbl.....	16 00
" " " per ½ bbl.....	9 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet.....	5 50	3 00	1 60	1 25
Pig's tongues.....	14 50	7 50	4 00	3 00
Boneless hocks.....	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.....	0 04			
hocks,.....	0 04			

Preservation of Butter.
 The French National Society of Agriculture has recently received from one of its members an interesting communication on the preservation of butter by fluoride of sodium. The writer says this substance is not hurtful unless administered in doses of 463 grains a day for animals weighing 125 pounds. From 4 to 15 grains suffices for 2 pounds of butter, which it will preserve indefinitely. It is stated that the strength of the fluoride, so far as effect upon the health is concerned, is diminished one-half by mixing. If, however, it retains its full strength, no inconvenience can result, as many physicians prescribe as much as 6 grains every twenty-four hours in order to regulate indigestion.

It is further stated that the fluoride can be used only in infinitesimal quantities, as more than 7 grains to a pound of butter renders it unpalatable, but that instead of making the butter indigestible and less nutritive, the fluoride, when used properly, is considered an aid to digestion.

Utilizing By-Products.
 "One of the greatest secrets of business success lies in avoiding waste," remarked a successful business man the other day. "In this single fact," says the New York Commercial, "lies the principal reason for the great success of the Armours, the Swifts, the Standard Oil Company, the American Sugar Refining Company and practically every other successful industry.

"Take the packing industry as an example. Nothing is allowed to go to waste. The buttons that you wear on your coat are made out of the blood of the cattle, hogs and sheep. Instead of allowing this blood to go to waste it is gathered up, congealed and manufactured into buttons. The hoofs of the cattle are manufactured into combs and brushes. Glue, vaseline and

dozens of other by-products are manufactured out of the entrails and other portions that at one time were allowed to go to waste. At the present time these by-products furnish one of the principal sources of revenue to the beef-packing companies.

Beef Trust Unlawful.
 The Supreme Court of the United States has arrived at the unanimous decision, that unless the corporations constituting the alleged "Beef Trust" shall heed the injunction recently made permanent by the decision of the Supreme Court of the United States, the Government will institute proceedings against the individual members of the corporations to enforce the decision of the court. The injunction referred to prohibits the continuance of a combination to suppress competition in the purchase of cattle for slaughter; forbids combinations to maintain uniform prices in selling meats; forbids combination between parties to obtain discriminatory rates from the railroad companies.

World's Cold Storage Capacity.
 During 1904, Australia, with 27 freezing works, having a total freezing capacity of 62,900 56 lb. carcasses per day, shipped 11,942 tons to the British market, and 17,498 tons to other countries. The 23 works in New Zealand, with daily capacity of 65,200 56 lb. carcasses, shipped 91,624 tons of frozen meat to the British market, and 1,631 tons to South Africa.

The Argentine Republic, with 7 works, with daily freezing capacity of 54,300 carcasses, shipped 154,537 tons (frozen and chilled) to the United Kingdom, and 29,512 tons (frozen) to other destinations—principally the Cape.

Dairy and Provision News.
 A successful meeting of the shareholders of the Petrolea Packing Co., Petrolea, Ont., was held last week. At the recent annual dinner of the Bristol District Grocers' and Provision Dealers' Association, at Bristol, Eng., the president made the significant statement that imports of Canadian butter into Great Britain now stood third on the list as a direct result of organized effort on the part of Canada to cultivate this trade. At the district of Bedford Dairy-men's Association, on Feb. 3 and 4, at Cowansville, Que., the following directors were elected for the ensuing year: H. S. Foster, Knowlton, president. Directors—Brome, G. H. Boright, J. C. Draper, and the president; Mississquoi, N. Roy, E. E. Spencer and Hy. Beattie, and Shefford, J. A. Hayes, Z. S. Lawrence and Gardiner Stevens.

Stop!—READ OVER THIS LIST—but don't delay sending in your orders as we quote subject to being in stock.

FIRST COME, FIRST SERVED—Use the phone at our expense.

JAM—SIMCOB BRAND
Just one carload—
5, 7 & 30 lb. pails
Special figures—f.o.b. here or delivered at
your station

SUGAR—MUSCAVADO RAW
Fine grocery sample—bags only. At
the high prices of refined sugars, this
is like found money.

TROUT—FRESH WATER
A special lot—quality guaranteed
A1 Fall Caught— **5⁵⁰** per keg
f.o.b.
Midland

APPLES—GALLONS. Have been advanced
by the Canners. While they last— **\$1.70** per doz.

BLUEBERRIES—SOLID PACK.
Quality extra fine—gallons, **2.90** “ “

CATSUP—A SNAP. Quality extra fine—
2-lb. tins— **57½c.** “ “

PEACHES—3-lb. tins.
Away below Canners' prices. Yours for **2.40** “ “
Gallon tins, unpeeled— **3.40** “ “

PEARS—2-lb. tins. Just a few left— **1.00** “ “

PLUMS—GREEN GAGES—2-lb. tins.
Whole fruit, clear syrup— **1.00** “ “

SALMON—Well-known brands.
SOCKEYE— **1.50** “ “
RED COHOE— **1.30** “ “

THE **EBY, BLAIN CO.,** LIMITED WHOLESALE GROCERS,
TORONTO.

PERSONAL MENTION.

Mr. J. H. Ginge, manager of the Canadian Packing Co., London, is dead. J. L. Bradshaw, crockery and china merchant, Stratford, has gone on his annual buying trip to England.

The name of Mr. C. N. Kittson has been proposed as successor to Mr. Jardine, the late Canadian Trade Commissioner to South Africa.

Mr. W. B. Innes, president, and Mr. W. H. Ferguson, vice-president of the Canners' Consolidated Limited, were in Montreal during the past week interviewing the trade.

Mr. D. W. Douglas, of S. H. Ewing & Sons, Montreal, is reported as doing a good trade on the North shore of the St. Lawrence, between Montreal and Quebec city.

Mr. W. M. Harrison, representing Salada Tea, between Ottawa and the Gaspé coast, dropped into the Montreal office of The Grocer this week. He reports business most satisfactory, and on the increase.

Mr. Archibald Hutchinson, of the St. Lawrence Starch Co., Mr. J. H. Ruddy, of the Brantford Starch Co., and Dr. Reid, M.P.A., of the Imperial Starch

Co., Prescott, were visitors to Montreal this week.

Mr. Chas. Gyde, manufacturers' agent for Rowntree's cocoa, McIntosh's toffee, etc., is on a business trip to the lower provinces in the interests of the above-mentioned firms. Mr. Gyde is expected to return about Feb. 18.

R. J. McCrea, son of J. A. McCrea, of Guelph, was a recent caller at the Toronto offices of The Canadian Grocer. Mr. McCrea has recently been admitted as partner to his father's business. This means more than paternal favor; it is a tribute to young Mr. McCrea's ability and fitness.

Mr. Geo. W. Baines, of the Preston Metal Shingle & Siding Co., Preston, who is making his first trip of this year through the larger business centres of Eastern Ontario and Quebec, favored the Montreal offices of The Grocer with a call this week.

Mr. J. Ernest Clark, representative in Montreal of the Harry Webb Co., Toronto, was a caller at the Montreal offices of The Grocer this week. Mr. Clark is enthusiastic in pushing the merits of Webb's goods to the front, and as he is an energetic and experienced salesman, the combination of a good

firm, good goods, and good salesmanship, should secure a share of the trade in the Province of Quebec.

Mr. Jos. F. Eby, Mr. H. C. Beckett and Mr. Gardiner, members of the Dominion Wholesale Grocers' Price Committee, were in Montreal during the past week in consultation with the Montreal members. Some interesting discussions were held, and matters of vital importance to the trade arranged, particulars of which will appear later.

Mr. J. Bromley, of John Bromley & Sons, extractors and refiners, Bloomsbury Works, Leeds, Eng., who is also president of the Leeds Road Club, was recently presented with a gold medal at the annual dinner of the club, as a token of esteem for services rendered the club during the two years he has filled the presidential chair.

HINTS TO BUYERS.

Lenz patent, wax butter boxes are in stock with The Eby, Blain Co., Toronto, who are quoting low figures on all sizes.

Muscovado raw sugar, fine, grainy sample, is offered by the Eby, Blain Co., Toronto; prices right.

The Package Tea seems to be destined to replace the bulk article. At first glance the grocer might think that his profits were being reduced, but a longer look, a little reflection, will show the contrary to be the case.

In package teas sell . . .

**Blue Ribbon
Ceylon Tea**

THE JOHN L. **CASSIDY** CO. LIMITED
MONTREAL.

TO HAVE AND TO HOLD
HOTEL TRADE
SUPPLY ALWAYS
BOOTE'S ROLLED RIM WARE

IT IS
BOOTE'S
HAS THE
ROLLED RIM
IS THE
BEST

EVERYTHING IN
CROCKERY
CHINA EARTHENWARE
GLASS SILVERWARE
LAMPS CUTLERY

WE TAKE A
PRIDE IN



PROMPT DELIVERIES

AND OUR FACTORIES BACK US UP

READ THE FOLLOWING, JUST RECEIVED FROM
ONE OF THEM,— HAVING REFERENCE TO A LITTLE ORDER
FOR SEVEN CRATES :—

"We thank you for the order for 7 crates, received on Monday, 6 crates of which we packed the same day, and they are on this week's shipment. The remaining crate will follow very shortly. Is this prompt enough?"

MORAL—

WHEN IN A HURRY

ORDER YOUR **CROCKERY** FROM
BARNARD & HOLLAND CO.

WE CARRY STOCK AT
MONTREAL ALSO

MONTREAL

MONTREAL RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held on Thursday, Feb. 2, at 8 o'clock p.m., at Monument National. There was a large attendance of grocers, both members and non-members, as the result of a special circular sent out by the secretary inviting discussion and action on that bugaboo of the trade, the pernicious trading stamp.

President Daoust occupied the chair. After the minutes of the previous meeting had been read by Secretary Laran-deau, the serious question of trading stamps was taken up. The committee appointed some time ago to visit the retail grocers of the city, reported that over 500 grocers had signed the agreement not to give trading stamps after February 1. Only 12 out of all the grocers called upon had declined discontinuing the giving of stamps, and this number was thought too small to stop the cessation movement.

The petitions circulated were addressed to the honorable Senators and members of the House of Commons of Canada, and read as follows:

"We, the undersigned retail merchants, respectfully petition you. In view of the evils without number caused to the retail trade of the petitioners by the distribution of trading stamps, known also as cash receipts;

"To amend the Criminal Code in such a manner as to declare illegal the issuing, the sale and the distribution of said trading stamps or cash receipts, etc., etc."

An animated discussion followed, in the course of which many valuable suggestions were thrown out to counteract the evil. It is to be regretted that there were so few English-speaking grocers present. On inquiry as to the reason of this by The Grocer representative, he was informed that it was solely due to the fact of the discussions being entirely or almost entirely in the French language, which made it impossible for an only English-speaking member to take an intelligent part in the society's affairs. It had been made a rule of the association that the discussion should be in both languages and to President Daoust's credit be it said, he endeavors to guide the members along the lines of the resolution adopted some time ago. It is to be regretted that the French members, who predominate and are all able to understand and speak English, do not placate their English fellow grocers,—it certainly would strengthen the entire association and make for good for all the trade. As long as matters continue in their present state the association cannot properly be designated as the Montreal Retail Grocers' Associa-

tion, and there can only be one outcome, and that is the formation of an English-speaking grocers' association. In fact, such a proposition has been mooted, but it is to be hoped that the parent association will not further debar, possibly not intentionally so, the English members from a proper participation in the affairs of the association. The old legend "Unity is strength," should be the association motto, and where the interests of all grocers, English and French, are identical, it is folly not to act along the easy lines above indicated.

It was announced that an interview had been arranged for Friday noon, Feb. 3, with the Hon. J. C. McCorkill, Provincial Treasurer of Quebec, to petition the Legislature to enact a law separating the liquor from the grocery business similar to the law in force in Ontario, and a committee was appointed to wait upon the Hon. the Provincial Treasurer.

The report of this committee will be presented at the next meeting of the association in March.

GROCER BROKERS LEAD THE LEAGUE.

	Won	Lost
Grocery Brokers	4	1
T. Kinnear & Co.	3	2
Canada Grocers	2	3
H. P. Eckardt Co.	1	4

H. P. Eckardt vs. Grocery Brokers.

The brokers succeeded in adding another victory to their list on Thursday evening, Feb. 2, at the Queen City Rink, Toronto, when they defeated H. P. Eckardt & Co., the score being 7 to 2. This win for the Brokers, and a loss to Kinnear's, which took place on the same evening, changes the leaders of the league. With the exception of some good work by Brown and McLaughlin for the losers, and P. Millman and Webber for the winners, the game was featureless. Eckardts arrived on the ice minus two men, and it looked at first as if they would have to default the game. A member of the club, however, McLennan by name, was put in goal, Robinson was moved to point, Tickell to cover, and Brown went up with the forwards. Still they were one man short, and to even up the Brokers took off Donaldson. The Brokers had the best of the game from start to finish, and the score would doubtless have been larger had it not been for the poor condition of the light, and the large amount of snow on the ice. Frank Morrison officiated as referee, and was inclined to allow rough play. The line up was as follows:

H. P. Eckardt & Co.—Goal, McLennan; point, Robinson; cover-point, Tickell; forwards, McLaughlin, Chapman and Brown.

Grocery Brokers — Goal, Guthries,

point, P. Millman; cover-point, Banks; forwards, Webber, May and A. Millman.

Canada Grocers vs. T. Kinnear & Co.

There was a general surprise at the Victoria College Rink, Toronto on Thursday evening, February 2, when the Canada Grocers succeeded in defeating T. Kinnear & Co., the score being 4 to 3. During the first half the Grocers had slightly the best of it, scoring two goals to their opponents' nil. Kinnears started in strong at the last half, and almost succeeded in tying the score. The class of hockey put up by the Grocers in this game was greatly superior to that played by them in their last game with Eckardt's. Notwithstanding the vast improvement that has been made in the combination of the forward line, the defence is still very weak. Howard in goal played an excellent game, stopping scores of shots which looked like sure winners. Stewart, as cover, was the star of the evening, although his speed made it rather difficult for the others to play combination.

The losers put up a good game, but, as the saying is—"luck was against them." The defence did not appear to be as strong, and several times the forwards of the winners succeeded in getting past what is generally concluded by other teams to be almost impregnable. The line up was as follows:

T. Kinnear & Co. — Goal, Holden; point, Walkinshaw; cover-point, Humphrey; forwards, Minett, C. Rennie, Kinnear and McGregor.

Canada Grocers—Goal, Howard; point, Wylie; cover-point, Barnhouse; forwards, Stewart, Hortopp, Warren and Smith.

Grocery Brokers vs. Canada Grocers.

One of the most interesting games of the league was played off at the Aura Ice Rink, Toronto, on Saturday afternoon, February 4, between the Grocery Brokers and the Canada Grocers. The play on the whole was clean, only one man being sent off the ice.

Stewart, Hortopp and Howard played star game for the Grocers and Banks, May and Aidran Millman for the Brokers. Fred Donaldson shot no less than 4 of the Brokers' goals. At the end of the first half the score stood 2 to 0 in favor of the Canada Grocers.

Later in the game, the Grocers shot 2 goals, after which the Brokers caught up, and at the end of the time they were 5 all. Five minutes play each way was allowed, the Grocers shooting one which was offside. Another five minutes was played, during which the Brokers shot one, and won the game. The line up was as follows:

Brokers—Goal, Jack Guthrie; point, Percy Millman; cover-point, R. W. Banks; rover, Tom Webber; centre, Aidran Millman; right wing, W. May; left wing, Fred Donaldson.

Canada Grocers—Goal, Harry Howard; point, Frank Barnhouse; cover, Sidney Wyley; cover, Jack Stewart; centre, Geo. Hortopp; right wing, Alfred Smith; left wing, Dall Warren.

FOREST CITY CATSUP

Why take chances of losing trade by handling a cheap, adulterated line of Catsup when you know the quality of the "Forest City" brand.

Contains no apple or turnip pulp, canning factory offal or cull tomatoes, like common cheap brands.

Better try a sample order and tab results.

We are now booking orders for Spring shipment and would like to have yours.

GORMAN, ECKERT & CO.
LIMITED

London, Ont.

Winnipeg, Man.
108 Princess St.

THE

"If you don't see what you want ask for it"

METHOD

of introducing your goods loses customers every day, and keeps the back shelves filled with stock which, if properly displayed, would meet with ready demand.

Goods well displayed are half sold

and goods displayed in

"Walker Bins"

always look fresh and inviting.

The Bins are great room savers, too.



THE WALKER PIVOTED BIN & STORE FIXTURE CO.



Write
for
Booklet



You want the **best**

Maple Syrup

for your trade.

You can get it from
us absolutely **PURE**.

We are now booking
orders for **new** syrup.

Get our prices.

Write.

The Grimm Mfg. Co.

Manufacturers of Champion Maple Syrup
Evaporator and Maple Sugar Makers' Supplies,

MONTREAL

Ammonia.
Gorman, Eckert & Co., London, Ont.

Baking Powder.
Maiden, J. H., Montreal.
Gillett, E. W., Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Greig, Robt., Co., Toronto.
Lumsden Bros., Hamilton.
McLaren's, W. D., Montreal.
Royal Baking Powder Co., New York.

Baskets.
Oakville Basket Co., Oakville, Ont.

Bird Seed.
Nicholson & Brock, Toronto.

Biscuits, Confectionery, Etc.
Canadian Swiss Trading Co., Montreal.
Christie, Brown & Co., Toronto.
Cowan Co., Toronto.
Lamont, Corliss & Co., Montreal.
McGregor-Harris Co., Toronto.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
Stewart, A. J., Toronto.

Blue and Black Lead.
Oakley, John, & Sons, London, Eng.

Canned Goods.
Balfour & Co., Hamilton, Ont.
Gillard, W. H., & Co., Hamilton.

Cans.
Acme Can Works, Montreal.

Business Brokers.
The Locators, Winnipeg, Man.

Cigars, Tobaccos, Etc.
American Tobacco Co., Montreal.
Canadian Cigar Co., London, Ont.
Empire Tobacco Co., Montreal.
Fortier, J. M., Montreal.
McAlpin Consumers Tobacco Co., Toronto
McDougall, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.

Cocoa-nut.
Greig, Robt., Co., Toronto.
Lumsden Bros., Hamilton.

Cocoas and Chocolates.
Canadian Swiss Trading Co., Montreal.
Cowan Co., Toronto.
Dutch Chemical Works, Amsterdam, Holland.
Epps, James, Co., London, Eng.
Lamont, Corliss & Co., Montreal.
MacLaren, A. F., Imperial Cheese Co., Toronto.
Mott, John P., & Co., Halifax, N.S.
VanHouten's—J. L. Watt & Scott, Toronto

Concentrated Lye.
Gillett, E. W., Co., Toronto.

Condensed Milk and Cream.
Borden's—Wm. H. Dunn, Montreal and Toronto.
Colson, C. E. & Son, Montreal.
St. Charles Condensing Co., Ingersoll.

Corks.
Ewing, S. H., & Sons, Montreal.

Crockery, Glassware and Pottery.
Barnard & Holland, Montreal.
Cassidy, John L., Co., Montreal.
Gowans, Kent & Co., Toronto.

Dairy Produce and Provisions.
Clark, Wm., Montreal.
Fearman, F. W., Co., Hamilton.
Matthews, Geo. Co., Brantford, Hull, Peterboro.

MacLaren, A. F., Imperial Cheese Co., Toronto.
McLean, J. A., Produce Co., Toronto.
Park, Blackwell Co., Toronto.
Ryan, Wm., & Co., Toronto.
Rutherford, Marshall & Co., Toronto.

Financial Institutions & Insurance.
Bradstreet Co.
British America Ass. Co., Toronto.
Canadian Bank of Commerce, Toronto.
Confederation Life, Toronto.
Metropolitan Bank, Toronto.
Western Assurance Co., Toronto.

Fish.
Black Bros. & Co., Halifax.
James, F. T., Co., Toronto.
Leonard Bros., Montreal.
Sovereign & Lynx Brands.
Stavanger Preserving Co., Toronto and Vancouver.
Todd, J. H., & Son, Victoria, B.C.
Turner, James, & Co., Hamilton.
Winnipeg Fish Co., Winnipeg, Man.

Foreign Importers.
Biermann, E., & Co., Cardiff, Wales.
Boyd, Thos., & Co., Liverpool, Eng.
Duffus, Alex. S., London, Eng.
Griffin & Culverwell, Bristol, Eng.
Hall, R. C., & Co., London, Eng.
Lethem, John, & Sons, Leith, Scotland.
Marshall, James, Aberdeen, Scotland.
Little, Geo., Manchester, Eng.
Scott, David, & Co., Liverpool, Eng.
Stokes Bros., Exeter, Eng.
Whiteley, Muir & Co., Liverpool, Eng.
Wickes, Hamilton, & Co., London, Eng.

Fruits—Dried, Greens, and Nuts.
Adamson, J. T., & Co., Montreal.
Finkle & Ackerman, Bowmanville, Ont.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton.
Goodwillie's—Rose & Laflamme, Montreal.
Husband Bros. & Co., Toronto.
McWilliam & Everist, Toronto.
Ratray, D., & Sons, Montreal.
Robinson, O. E., & Co., Ingersoll.
Stringer, W. B., & Co., Toronto.
Walker, Hugh, & Son, Guelph.
White & Co., Toronto.

Gelatine.
Tippet, A. P., & Co., Montreal.

Grain, Flours and Cereals.
Frontenac Cereal Co., Kingston.
Greig, Robt., Toronto.
Lake Huron & Manitoba Milling Co., Goderich.
McCann, Wm., & Co., Toronto.
Ogilvie Milling Co., Montreal.

Grocers—Wholesale.
Chaput, L., Fils & Cie., Montreal.
Davidson & Hay, Toronto.
Eby, Blain Co., Toronto.
Eckardt, H. P., & Co., Toronto.
Gorman, Eckert & Co., London, Ont.
Hudson, Hebert & Co., Montreal.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
"Ozo" Co., Montreal.
Turner, James, & Co., Hamilton.
Sloan, John & Co., Toronto.

Grocers' Grinding and Packing Machinery.
Adamson, J. T., & Co., Montreal.
Coles Mfg. Co., Philadelphia, Pa.

Hides.
Page, C. S., Hyde Park, Vt.

House Insect Destroyer.
Common Sense Mfg. Co., Toronto.

Infants' Foods.
Keen, Robinson & Co., London, Eng.

Interior Store Fixtures, Trucks, Etc.
Auer Light Co., Montreal.
Walker Pivoted Bin and Store Fixture Co., Toronto.

Jams, Jellies, Etc.
Barger's—Rose & Laflamme, Montreal.
Colson, C. E. & Son, Montreal.
Crosse & Blackwell's—C. E. Colson & Son, Montreal.
"Ozo" Co., Montreal.
Smith, E. D., Winona, Ont.
Upton, Thos., & Co., Hamilton.

Macaroni.
Tippet, A. P., & Co., Montreal.

Manufacturers' Agents, Brokers and Commission Merchants.
Adamson, J. T., Montreal.
Dawson Commission Co., Toronto.
Dingle & Stewart, Winnipeg.
Dunn, Wm. H., Montreal and Toronto.
Lambe, W. G. A., & Co., Toronto.
Lawson, Reginald, Winnipeg.
Millman, W. H., & Sons, Toronto.
Milne, Chas., Vancouver, B.C.
Nicholson & Bain, Winnipeg.
Nicholson, Bain & Johnston, Calgary.
Ratray, D., & Sons, Montreal.
Ryan, Wm., Co., Toronto.
Tippet, A. P., & Co., Montreal.
Rutherford, Marshall & Co., Toronto.
Watt, J. L., & Scott, Toronto.
Wilson Commission Co., Brandon, Man.

Matches.
Walkerville Match Co., Walkerville, Ont.

Mince Meat.
Bates, Peacock Co., Hamilton.
Capstan Mfg. Co., Toronto.
Fearman, F. W. Co., Hamilton, Ont.
Lytle, T. A., Co., Toronto.
Wetley, J. H., St. Catharines.

Mops.
Tarbox Bros., Toronto.

Oils.
Queen City Oil Co., Toronto.

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Allison Coupon Co., Indianapolis, Ind.

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Mathieu, J. L. Co., Sherbrooke, Que.

Patent Solicitor.
Cullen, Orlan Clyde, Washington, D.C.

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Colson, C. E., & Son, Montreal.
Greig, Robt. Co., Toronto.

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Capstan Mfg. Co., Toronto.
Colson, C. E., & Son, Montreal.
Fletch's—Rose & Laflamme, Montreal.
Gorman, Eckert & Co., London, Ont.
Heinz, H. J., Pittsburg, Pa.
Lytle, T. A., Co., Toronto.
"Ozo" Co., Montreal.
Paterson's—Rose & Laflamme, Montreal.
Sutton, G. F., Sons & Co., London, Eng.

Polishes—Metal.
Oakley, John, & Sons, Montreal.

Polishes—Stove.
Morse Bros., Canton, Mass.
Prescott's—W. H. Dunn, Montreal

Poultry and Cattle Food.
Greig, Robert, Co., Toronto.

Refined Cider.
Wilson, W. H. Co., Tilsburg, Ont.

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Eureka Refrigerator Co., Toronto.
Ham & Nott Co., Brantford, Ont.

Rice.
Orme & Sutton Rice Co., New York.

Salt.
Canadian Salt Co., Windsor, Ont.
Cerebos Salt.
Dominion Salt Agency, London, Ont.
Toronto Salt Works, Toronto.

Shelf Boxes.
Beaumont Mfg. Co., Pickering, Ont.

Signs.
Martell-Stewart & Co., Montreal.

Soap.
Duncan Company, Montreal.

Starch.
Brantford Starch Works, Brantford.
Edwardsburg Starch Co., Cardinal, Ont.

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Metallic Roofing Co., Toronto.

Store Lighting.
Auer Light Co., Montreal.

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Canada Maple Exchange, Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Grimm Mfg. Co., Montreal.
Imperial Maple Syrup—Rose & Laflamme Montreal.
Ontario Sugar Co., Berlin, Ont.
"Sugars" Limited, Montreal.

Teas, Coffees, and Spices.
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Braid, Wm., & Co., Vancouver, B.C.
Ceylon Tea Traders' Ass'n.
Chase & Sanborn, Montreal.
"Commissioner" Tea, London, England.
Dutch Chemical Works, Amsterdam, Holland.
Eby, Blain Co., Toronto.
Ewing, S. H., & A. S., Montreal.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Gorman, Eckert & Co., London, Ont.
Greig, Robert, Co., Toronto.
Japan Tea Traders' Ass'n.
Kinnear, T., & Co., Toronto.
Lumsden Bros., Hamilton.
Marceau, E. D., Montreal.
"Ozo" Co., Montreal.
Rutherford, Jas. & Co., Montreal.
Salada Tea Co., Montreal and Toronto.
Sloan, John, & Co., Toronto.
Todhunter, Mitchell & Co., Toronto.
Wood, Thos., & Co., Montreal.

Vinegars.
Hill, Evans & Co., Worcester, Eng.
"Ozo" Co., Montreal.
Wilson, W. H., Co., Tilsburg, B.C.

Wall Paper.
Stauntons Limited, Toronto.

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Keen's—Frank Magor & Co., Montreal.
Winn & Holland, Montreal

Woodenware.
United Factories, Toronto.
Woods, Walter, & Co., Hamilton.

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Canada Paper Co., Toronto.
Douglas & Ratcliff, Toronto.

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Salt Sense

The ordinary Salt of ordinary trade must not be confounded with Windsor Salt, which is sifted, not ground. Think of the goodness that slips away from the Salt crystal that is mangled, bruised, ground—think of the impurities that must creep in. Windsor Salt contains nothing but pure, white, dry, whole Salt crystals—no matter that they are fine and small crystals, they are whole crystals all the time.

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Dollars
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Cents

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NEW ADVERTISEMENTS.

Ham & Nott Co., Brantford.

UNION LABEL AGAIN.

NO session of Parliament can very well pass without the introduction of a union label bill. With indefatigable persistency, Mr. Ralph Smith, M.P., has again brought forward his pet measure, and its provisions are once more before the legislators of this country.

We admit that the adoption of this measure, aiming as it does to give a legal recognition to the trademark of union labor, would be a fine thing for the unions. It would immensely strengthen their hand in their apparently ceaseless conflict with capital.

But viewing the matter from the standpoint of the public, the question naturally arises, what advantage will we gain from having the union label legalized? Will it be any more than it is

now, a guarantee of quality? If so, by all means let us have a legalized label.

But the measure does not make any reference to this point: In fact it accepts the label in its present significance as merely the indication that a piece of work has been done by a union workman. It does not make any provision that a standard will be set and legally enforced by a legally-constituted body.

We come to the conclusion, then, that Mr. Smith's measure is but another of the countless moves and countermoves in the struggle between capital and labor and that, as it does not seem to be of any particular advantage to the long-suffering public and will not tend to smooth out industrial difficulties, it need not call for our support.

WESTERN GROCERS' CHANCES

A LETTER in this paper two weeks ago inquiring into the chances of a grocer commencing business in Western Canada and some editorial comments thereon have brought us the following letters from western grocers:

Editor Canadian Grocer,
Winnipeg, Man.:

In reference to the letter in your issue of January 27, from a Toronto correspondent asking as to business conditions in the West, I might say that in my opinion they are on the whole more favorable. After a business experience in a Western Ontario village I came to a small place in Assiniboia and started with a capital of about \$3,000. In Ontario my business was straight groceries and provisions, but here I found it necessary to carry certain lines of hardware and to handle some staple dry goods. In proportion to the capital invested, my turnover has been about a third larger than in the east. I don't think there is very much difference in the percentage of profit, but what difference there is is in favor of the west. The only drawback I have found has been that there is too much credit asked. I haven't suffered much from bad debts, but it isn't convenient always to wait for one's money. But perhaps this is more than offset by the increasing value of my property.

(Signed) WESTERN READER.
Editor Canadian Grocer,

Winnipeg:

In reply to your Toronto correspondent who asks about Western chances in the grocery trade I would like to make

a few remarks. An Ontario merchant would be apt to succeed out here, but I don't know enough about Belfast, Ireland, to know how a merchant from that place would prosper in the west of Canada. Conditions are quite different.

I don't think that when everything is considered there is much difference between the West and the East as a field for the grocer. Profits are perhaps a little better out here, but in the country at least we have to wait so long for our money that we are not much better off. There are not many bad debts, as crops have been good for several years. A crop failure, however, would hit us merchants very hard as we would have to carry our customers over.

Just now we are having our troubles getting in our money. Out here it is little trouble to sell goods but it's not so easy to get the money. I hope some other Western merchants will write you, as I would like to know if their experience is the same as mine.

(Signed) MANITOBA GROCER.

GOOD BUSINESS PROPOSITION.

THAT Canada is at last to have a mint of her own, where her gold can be converted into bright coins, is matter for favorable comment. When we have the necessary production of the precious metal, it seems a shame that we should have to market it in the United States and bring in our currency from England.

Though Sir Wilfrid Laurier remarked in the debate on an appropriation for the mint, that he did not think as a commercial venture there was any money in it, we are inclined to think that in time there will be a revenue from its operations. The seigniorage which is levied by the mint on its output is a constant source of revenue.

There is also another consideration. At present the gold of the Yukon, whence the bulk of the Canadian production of the precious metal comes, is almost entirely marketed in the United States. In fact, two-thirds of the output is controlled by United States interests. The progress of the city of Seattle is directly attributable to Yukon gold. In view of these facts it is evident that the marketing of the gold in future in Canada will prove highly beneficial to Canadian trade and commerce. The stream of trade will then set in towards our own Canadian cities instead of going to build up Seattle and other American cities.

THE DRAWBACK ON FLOUR.

THE announcement from Washington that Attorney-General Moody has at last handed Secretary Shaw his opinion stating that it is legal to grant a refund of 99 per cent. of the duty paid on foreign wheat when mixed with the native wheat and the product exported, is the most important piece of news of the week, affecting, as it will, not only the milling industry in the United States, but also in this country.

It will give a larger market for the wheat of Manitoba and the Northwest Territories, which may prove of great importance in the near future, when these great wheat-growing provinces double or treble their present output, and the United States does not grow enough wheat to feed her own people, owing to the great increase in population and the exhaustion of her wheat fields.

That the speculators in Manitoba expected the decision to cause an immediate advance in the price of wheat was shown by the May option in Winnipeg opening Friday morning at \$1.06½ an advance of 1c. a bushel over the previous night's close, but the U.S. buyers not coming into the market, as expected, the price dropped back to \$1.05½ before the market closed.

While U.S. millers are delighted with the favorable decision of Attorney-General Moody, granting them the same privilege which other manufacturers have enjoyed, they are not going to rush into the market and buy wheat recklessly without knowing exactly what the regulations are, which Secretary Shaw will issue for their direction in handling this particular business. The wording of the Attorney-General's decision is such that caution is necessary in acting upon it. He says in part: "Drawbacks may be allowed on flour produced in part from imported wheat provided the custom officials can identify the foreign material and can ascertain to their satisfaction by the books of account or otherwise the quantity or measure of the foreign material actually present in the completed article." He also says: "It is to be presumed that having in view the danger of mistakes or the substitution of material, suitable regulations would be framed which will require clear

proof of identity and quantity of measure of the imported material actually present in the completed article offered for export." As it would be absolutely impossible if Manitoba wheat were mixed with the hard Spring wheats of Minnesota and Dakota to identify the product of the Manitoba wheat in the flour made from the mixed material by any commercial method, it is easy to see that great difficulties may arise in putting the decision of the Attorney-General into force. The benefit of that decision to the U. S. millers depends very largely on Secretary Shaw making the regulations of such a flexible character, that while insuring the export of all the product of the Manitoba wheat on which the drawback is claimed, they will at the same time not hamper the mills so as to make the business unprofitable. The margin of profit at any time on export flour is so narrow that a comparatively small additional expense would eat it up and make the favorable decision of no value to the millers.

This is where Winnipeg speculators made their mistake in looking for a sharp advance in the price of wheat, because the better grades of Manitoba wheat were above an export basis before this decision was made, and when wheat is too high for export, flour made from that wheat cannot be profitably exported. While the decision will give the Manitoba grain dealers and farmers a larger market for their wheat, the price cannot advance unless there is an advance in the price of flour in foreign markets or the product of Manitoba wheat goes into consumption in the U. S. without paying the duty and the drawback is secured by exporting the equivalent amount of flour made from native U. S. wheat. This is the danger which the Secretary of the Treasury has to provide against in his regulations, and one which, if it was permitted, would work great harm to the milling trade of the U. S. and also prove injurious to the U. S. farmer. On the other hand, if the identical flour made from Manitoba wheat is exported, the mixing will be a benefit to the U. S. farmer, as it will enable the U. S. miller to utilize much of the low-grade wheat which is of too poor a quality, if

ground alone, to make flour, even for export; he will thus get a better price for it than if he had to use it for feed, as he has frequently had to do.

The granting of this privilege will undoubtedly take away from the Canadian mills a certain amount of trade which they at present enjoy, but the Canadian mills will have no right to complain as long as the U. S. mills are compelled to export the actual flour made from Manitoba wheat, unless they pay the duty on it, as the competition will be fair, and thus the Canadian mills are not afraid of.

TRADE DISCOUNTS AND TERMS.

FROM time to time the retail grocery trade is stirred up by the action of the Dominion Wholesale Grocers' Guild, some prominent manufacturer of a well-established proprietary article, or some package-tea man, by a circular changing the established trade or cash discounts and reducing the time limit for payments. All such changes are looked upon by the grocers as so many more steps towards making trade conditions extremely hard, vaguely arousing the suspicion in their minds that the Guild, the jobber, or the manufacturer is endeavoring to get all the profits, or the best of a business deal.

That this idea is an erroneous one will, on reflection, strike every thoughtful business man. Who, of all the merchants in business for the past 15 or 20 years, would want to go back to the long credits, the uncertain term-payment period of the past? What has tended to place trade on practically a cash basis and the certainty of knowing where the merchant stands financially, but the reduction to a common-sense basis of payments? The conditions of modern trade, the keen competition and the necessity of carrying larger stocks and a more varied and changeable class of goods, makes it absolutely imperative for the manufacturer and jobber to get as close to quick payment and reasonable living discounts as possible.

In some quarters it is believed, and there are individuals in the trade who take pains to foster this impression, that the jobber or manufacturer is too avaricious, too ready to squeeze everything he can out of the retailer. This idea is readily seen to be absolutely without ground,—the jobber must de-

pend upon, and encourage the retailer in every possible way to do business on paying lines, else the losses will fall upon him;—if the retailer cannot make money to pay the jobber the latter certainly cannot exist; therefore, it may be assumed that any changes in time terms or discounts introduced by the jobbers are carefully thought out on the hard lines of business experience, and made with the rational view of not killing the "bird that lays the golden egg," but of causing it to lay more and larger eggs. The Grocer cannot help thinking that the nearer business is done on short terms and reasonable discounts, the closer we shall come to a cash basis. It also appears that the reason a bad impression of changes made by the Guild or other bodies exists, is due to the methods employed in many cases by those empowered to alter trade conditions; they savor too much of "Star Chamber" or "Family Compact" character, and it would seem to us that the hands of the trade would be greatly strengthened if, before any radical changes are made, such matters were first brought to the notice of, and then discussed by, the larger Retail Grocers' Associations of the country. A conference of all interested through the various committees, would remove the most serious friction and secure the adoption of such methods as can be shown to be for the betterment of the trade. To attempt "to drive things down the throat of the trade," as a prominent retailer expressed it, can only antagonize interests that should work harmoniously.

BOARD OF TRADE MEETINGS. Halifax.

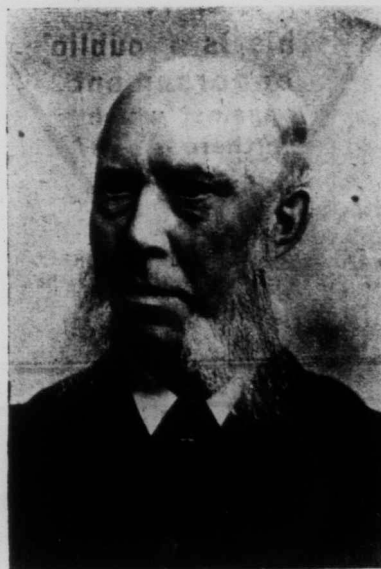
ONE of the most pleasant features in connection with the recent meeting of the Halifax Board of Trade was the presentation to Charles M. Creed, the retiring secretary of the board, of a check for \$460 as a slight token of the esteem in which he is held by his business colleagues and in recognition of forty-three years of long and faithful service to the board. Mr. Creed also holds the position of secretary of the Maritime Board of Trade.

This year's annual meeting was probably the largest gathering of business men that ever assembled in Halifax, and by far the largest meeting in the history

of the board. The executive for the ensuing year is as follows: President, James Hall; first vice-president, A. M. Ball; second vice-president, G. E. Faulkner; council, G. C. Campbell, W. J. Clayton, L. J. Mylius, O. E. Smith, I. C. Stewart, J. E. DeWolf, A. McKinlay, J. P. Cox, H. L. Chipman; auditors, W. A. Major and L. S. Poyzant. Seven additional members of the council have still to be elected.

Lindsay Board of Trade.

At a large meeting of Lindsay business men last week, the Board of Trade, which has been in a state of suspended animation for nearly three years, was reorganized with a membership of 46. The following officers were elected:



C. M. CREED,

Retiring Secretary of the Halifax Board of Trade

President, Robert Kennedy; vice-president, Alexander Fisher; secretary-treasurer, J. P. Donald; council, N. Hockin, John Carew, H. J. Lytle, E. Gregory, Joseph Staples, Richard Sylvester, R. Bryans, W. McWalters, Thomas Brady, W. F. Sutcliffe, R. M. Beal and Lorne Campbell.

CANADA GROCERS AT HOCKEY.

The first of a series of hockey games between the Hamilton and Toronto branches of the Canada Grocers, Limited, was played off in Hamilton on Feb. 6, at the Thistle Rink, the resulting score being 6-3, in favor of Toronto.

The following games have been arranged: Feb. 14, Victoria Rink, Toronto; Feb. 18, Thistle Rink, Hamilton; Feb. 21, Victoria Rink, Toronto.

SUCCESSFUL AT-HOME.

ON Wednesday evening the president, officers and members of The Toronto Retail Grocers' Association were at home to their friends in the spacious assembly rooms of the Temple Building. Over 300 guests accepted the hospitality of the grocers, including large numbers of the fair sex and many traveling representatives of the wholesale houses. That everybody had a good time goes without saying, and the 1905 At Home passes into history as by far "the best yet." Every care was taken of the guests by President Kelly, Secretary Panter and their able committee, who were one and all indefatigable in their efforts to see that everybody enjoyed themselves.

Dancing began soon after nine o'clock and was kept up, with a short intermission, for supper, until well on into the morning. D'Alesandro provided excellent music and old and young kept at it right up to the finish. Of course a good many of the men, notably the travelers, spent their time around the card tables which were placed conveniently through the corridors. The supper was served from eleven o'clock and was in Lloyd's best style.

Among the drummers present were noted: E. Huskwitt and J. M. Wright, Maclaren's Imperial Cheese Co.; A. McBride, McBride Bros. & Co.; H. Scully and W. Booth, Canada Biscuit Co.; S. Richardson, The T. A. Lytle Co.; J. W. Bates, Bates, Peacock & Co., Hamilton; J. Litzter, W. Spittal and Frank Crowley, Pure Gold Co.; J. N. Rawn, Andrew Wilson & Co.; J. F. Smythe, United Factories; D. Casey, J. A. Taylor and J. A. Montgomery, The Eby, Blain Co.; R. J. McNicholl, Blue Ribbon Tea; D. G. Beaton, Nicholson & Brock; W. O. Orr, J. J. Fee; J. Murphy, Rutherford, Marshall & Co.; H. A. Morton, A. A. Garland Merchant Produce Co.; W. J. Kempthorn, Meakins & Son; John Anderson, Ogilvie Milling Co.; C. Shields, Davidson & Hay; W. H. Craig, R. Simpson Co.; C. Rupert, Taylor, Scott & Co.; F. Rupert, Howland & Everitt; E. Raymond and F. Knight, Lever Bros.; J. Singleton, W. McClery, K. Chambers, C. Smythe and A. Warren, Salada Tea Co.; A. G. Donohue, R. Greig Co.; J. Wright, J. J. McLaughlin; — Borthwick, Borthwick Baking Co.; V. W. Rinker, Warren Bros. & Co.; E. Cooke, Red Rose Tea; J. Mortimer, Christie, Brown Co.; J. J. McLaughlin, J. B. Wright & Co.; — Dawson, Dawson Fruit Co.; — Thorpe, McWilliam & Everist.

A few of the other guests were: Mr. and Mrs. J. Burns, Mr. and Mrs. A. R. Williamson, C. Summers, J. Butcher, F. Giles, Mr. and the Misses Flannagan, H. C. Tomlin, G. J. Calgey, G. B. Stevenson, A. Stevenson, Mr., Mrs. and Miss Hay, Mr. R. Barron and the Misses Barron, Mr. and Mrs. Gee, Miss Flewelling.

"SALADA"

The increase in sales for the first four weeks of 1905, as against the corresponding 4 weeks of 1904, is in excess of

40
TONS

This is a public endorsement against which there is no appeal.

**BLACK
MIXED, GREEN
SEALED LEAD
PACKETS
ONLY**

**AWARDED
GOLD MEDAL
ST. LOUIS
EXPOSITION
1904**

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

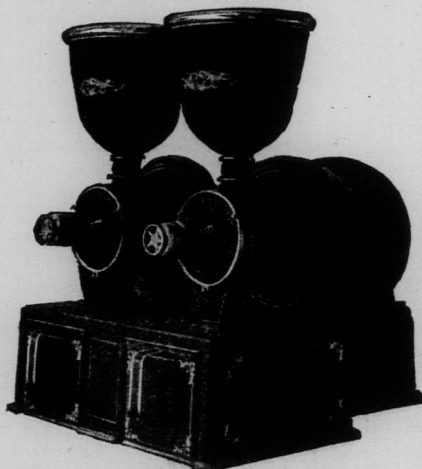
Single and Double Grinders

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.
GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.
We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

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Dearborn & Co., St. John, N.B.

AGENTS:
Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.



This is another of the dainty packages in which we put up

LILY WHITE GLOSS STARCH

Good starch in attractive packages makes good business.

Trunks—6 lbs. starch, 8 trunks in a case.

Drums—6 lbs. starch, 8 drums in a case.

A pair of drum sticks with each drum.

**THE BRANTFORD STARCH WORKS,
LIMITED,
BRANTFORD, CANADA.**

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Groceries.

Toronto, Feb. 9, 1905.

The grocery trade is reported as fair to good for the week. Sugar continues in an excited state with local trade only fair. Canned goods are moving actively, especially canned fruits and meats. The trade are evincing considerable interest in the war on at the present time, between the tomato growers and canners, and vegetable canners, which may have the effect of advancing the price of canned tomatoes for the next pack.

New crop New Orleans molasses medium grade has arrived on this market, and is proving very acceptable to the trade. New Barbadoes is also here, the opening price being 5c. above that of last year, and the market showing a higher tendency. An interesting item in connection with the Barbadoes molasses market is the shipment of some very fine goods to Canada by the Barbadoes Government. This molasses is thought to be too high class for ordinary trade, but has readily sold to the local wholesale trade.

There has been an advance in Ceylons all round, of 1c. per lb., in primary markets, and reports are of diminished supplies and firmer prices. Coffee is moving well, the speculative market being easier than last week by some 15 points. Increased enquiries are noted in Valencia raisins, as well as Sultanas, and prunes continue in active request. Evaporated apples continue to move in comparatively small volume, the same being true of dried apples. The egg market shows signs of breaking, and already prices have been considerably reduced. Beans are firmer than they were last week, hand picked and No. 1 primes having each advanced 5c. The recent cold weather has seriously interfered with the green fruit trade. Over-supplies of Valencias are noted on the local market, and prices have declined as a result. On account of the frost in Florida last week, Florida grape fruit is higher in price. New tomatoes and cauliflowers from Southern points have arrived on the market, and are quoted this week for the first time.

The grain markets are quiet, seeds being weaker, and Manitoba wheat slightly firmer than last week. Oats continue to advance, as well as the price of Canadian oatmeal products.

CANNED GOODS.

The canned goods trade, although much cannot be said of it ordinarily at this time of the year, has been unusually brisk during the past week. Not only in vegetables, but in canned fruits and canned meats.

The trade are inclined to the opinion

that tomatoes may be high in price during the next Spring, if the tomato growers hold out successfully in their contention for higher prices. Our quotations are as follows:

Tomatoes, 3's.....	1 25
Corn, 2's.....	1 15
Peas, 2's.....	0 85
Sliced beets, 2's.....	0 85
" " 2's.....	0 85
Pumpkin, 3's.....	0 75
" gal.....	2 50
Squash.....	1 00
Asparagus tips, 2's.....	2 50
Golden waxed beans, 2's.....	0 85
Refugee or Valentine beans, 2's.....	0 85
Crystal waxed beans, 2's.....	0 92 1/2
Spinach, 2's.....	1 40
" 3's.....	1 80
Baked beans, plain, 1's.....	0 45
" " 2's.....	0 72
" " 3's.....	0 90
Tomato sauce, 1's.....	0 50
" " 2's.....	0 72
" " 3's.....	1 00
Chill sauce same as tomato sauce.....	0 75
Catsups, tins, 2's.....	4 50
" " gal.....	7 75
" jugs.....	2 00
Apples, standard, 3's.....	1 85
" preserved, 3's.....	1 47 1/2
" standard, gal.....	1 85
Pears, Flemish Beauty, 2's.....	1 52 1/2
" " 3's.....	2 00
" Bartlett, 2's.....	1 87 1/2
" " 3's.....	2 32 1/2
" whites, 2's.....	1 72 1/2
" " 3's.....	2 67 1/2
Peaches, pie, 3's.....	1 25
Cherries, red, pitted, 2's.....	2 30
" " not pitted, 2's.....	1 75
" " English black, pitted, 2's.....	2 30
" " not pitted, 2's.....	1 75
" " white wax, pitted, 2's.....	2 42
" " not pitted, 2's.....	1 00
Lawtonberries, heavy syrup, 2's.....	1 00
" preserved, 2's.....	1 75
" standard gal.....	4 97 1/2
Plums, Damson, light syrup, 2's.....	1 00
" " heavy syrup, 2's.....	1 30
" " 3's.....	1 85
" Lombards, light syrup, 2's.....	1 05
" " heavy syrup, 2's.....	1 35
" " 3's.....	1 90
" green gage, light syrup, 2's.....	1 15
" " heavy syrup, 2's.....	1 47 1/2
" " 3's.....	2 00
" egg, heavy syrup, 2's.....	1 52 1/2
" " 3's.....	2 10
Pineapple, sliced, standard, 2's.....	2 35
" " extra " 2's.....	2 47 1/2
" " grated.....	2 52 1/2
Raspberries, red, heavy syrup, 2's.....	1 60
" " preserved, 2's.....	1 35
" " black, heavy syrup, 2's.....	1 50
" " preserved, 2's.....	1 50
Rhubarb, preserved, 2's.....	1 15
" " 3's.....	1 90
" " gal.....	3 52 1/2
Strawberries heavy, syrup, 2's.....	1 60
" " preserved, 2's.....	1 75
Lobster, tins.....	3 50
" 1-lb. tins.....	3 75
" 1-lb. tins.....	3 00
Mackerel.....	1 00
Salmon, Fraser River, "Horseshoe" and "Maple Leaf".....	1 25
" 1-lb. tins, 5 cases and over.....	1 77 1/2
" 1-lb. tins, less than 5 cases.....	1 80
" 1-lb. tins, 5 cases and over.....	1 90
" 1-lb. tins, less than 5 cases.....	1 92 1/2
" 1-lb. tins, 5 cases and over.....	1 17
" 1-lb. tins, less than 5 cases.....	1 20
Salmon, "Clover Leaf".....	1 80
" 1-lb. tins, 1 to 4 cases.....	1 57 1/2
" 1-lb. tins, 5 to 9 cases and over.....	1 77 1/2
Chums.....	0 95
Sardines, Sportsman "s.....	1 00 1/2
" " ".....	0 14
" " ".....	0 23
" " ".....	0 10
" " ".....	0 25
" " ".....	0 35
" " ".....	0 32
" " ".....	0 03 1/2
" " ".....	0 09
" " ".....	0 11 1/2
" " ".....	8 00
Haddies, per doz.....	1 00
" " per case.....	4 00
Kipperd herrings, domestic.....	1 00
" " imported.....	1 40
Herrings in tomato sauce, domestic.....	1 00
" " imported.....	1 40
California ripe olives, tins, per doz.....	4 75
Corned beef, 1s, per doz.....	1 50
" " 2s.....	2 70
" " 3s.....	8 00
" " 14s.....	10 00
Lunch tongues, per doz.....	3 00
Potted meats, 1s.....	8 50
" " 2s.....	1 00

SUGAR.

The sugar market has been dull and dragging during the week, and there has been a decided lack of confidence all round. The market in Europe has been pronouncedly weak which has had rather a depressing effect upon dealers on this side of the water. United States refiners have shown a market indifference to all offerings of Cuban sugars, and for the time being have met with the same attitude on the part of holders who have continued to ask 37-8c e. and f. for basis 96 on which parity a small lot of 7,300 bags in port was offered. It was at one time the intention of holders to store rather than accept less. We have since heard, however, that a cargo has been placed with refiners at 33-4c e. and f. which is equal to 51-8c duty paid, thus establishing 1-8 decline in raw cane sugar at this point for offerings of sugar afloat and for early shipment from Cuba while for March-April shipment 1-16 more is asked. Refiners' purchases for February-March shipment were so heavy that they are naturally indifferent as to offerings, and the course of the market will depend largely upon the ability or disposition of planters to hold such February-March sugar as still remains unmarketed. There would be no difficulty about this were it not for the weakness in Europe which shows no sign of recovery, and after several fluctuations the market is to-day 21-4c lower than a week ago, 88 per cent. beet for February-March shipment being quoted at 15s 71-2d f.o.b. Hamburg, which is equal to parity of 5.34c duty paid New York for 96 test centrifugals. The differential in favor of cane sugar is now 21 1-2c per 100 lbs.

Present indications are full of uncertainty and a better market need hardly be expected before the end of the present month. We find we were in error in last week's report, in naming the lowest recent price touched by beets at 15s 33-4d, whereas it should have been 15s 81-4d, so that to-day's quotations mark the lowest figure so far this year.

The depression in raws has appreciably affected the demand for refined, buyers being without inducement to anticipate wants, and we hear to-day that New York prices have declined 10c per 100 lbs. without, however, affecting Canadian quotations, which remain as quoted below.

Receipts at United States Atlantic ports for the week ending February 1 were 33,961 tons, with meltings 30,000 tons, the same as last week. Total stock in all hands was 88,318 tons, combined stocks of United States and Cuba were 176,818 tons, against 189,555 tons last year, the deficiency being 12,737 tons. Total stocks of Europe and America at latest uneven dates were 2,770,818 tons,

or 919,737 tons less than for the corresponding period last year.

Latest cables from Europe advise no change in the crop situation. In Cuba there are 174 central factories in operation, an increase of 10 for the week, and 19 over the same period a year ago. Previous estimates of the Cuban crop continue unchanged—namely, 1,200,000 tons, all of which will be required by American refiners.

Just as we go to press word is received that sugar has declined 10c. all round, the drop being effective Feb. 9, at 10 o'clock a.m.

Paris lumps, in 50-lb. boxes	6 38
" " in 100-lb.	6 28
St. Lawrence granulated	5 73
Redpath's granulated	5 73
Acadia granulated	5 73
Berlin granulated	5 68
Phoenix	5 58
Bright coffee	5 58
Bright yellow	5 48
No. 3 yellow	5 48
No. 2	5 33
No. 1	5 23
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

SYRUPS AND MOLASSES.

A seasonable trade in syrup and molasses is reported for the week under review. Samples of Barbadoes molasses received during the last few days show excellent quality. A comparison of opening prices is interesting, viz., 12 and 17c., an increase for new crop molasses of 5c. over last year. This is easily accounted for, when it is considered that this year's crop is estimated at 28,000 to 30,000 puncheons, whereas last year the crop was 45,749 puncheons. Barbadoes planters were disappointed at the opening prices, expecting at least 18c. and refused to accept orders for delivery on this basis, except for three weeks ahead. Their expectations, however, have since been realized, and at the close, new Barbadoes molasses is being quoted at 20c. This represents prime cost on the Island, including package, making c.i.f. goods approximately 32c. An item to be considered in connection with the high opening price of Barbadoes molasses is the abnormal firmness in the sugar market, in view of which it is not a difficult matter to forecast high prices in Barbadoes molasses during the coming season.

Syrups—	
Dark	0 30 0 32
Medium	0 35 0 37
Bright	0 35 0 37
Corn syrup, bbl, per lb.	0 02 1/2
" " " " " " " "	0 02 1/2
" " " " " " " "	0 03
" " " " " " " "	1 30
" " " " " " " "	0 90
" " " " " " " "	1 90
" " " " " " " "	2 35
" " " " " " " "	2 25
" " " " " " " "	2 10
Molasses—	
New Orleans, medium	0 25 0 30
" " " " " " " "	0 27 0 32
" " " " " " " "	0 45 0 50
Barbadoes	0 45 0 50
Porto Rico	0 35 0 40
West Indian	0 32 0 35
Maple syrup—	
Imperial qts	0 27 1/2
1-gal cans	0 95 1 00
5-gal cans, per gal	1 00
Barrels, per gal	0 75
5-gal Imp. brand, per can	4 50
1-gal " " " " " " " "	5 10
1-gal " " " " " " " "	5 60
Qts. " " " " " " " "	6 00

COFFEES.

The coffee market is somewhat easier this week than last, speculative price of Rios having declined from 15 to 20 points. Wholesale trade reports a very fair movement of coffees generally. Mild

coffees continue to hold their former firm position. We quote the following prices:

Green Rios, No. 7	0 10 0 10 1/2
" " No. 6	0 11 1/2
" " No. 5	0 12
" " No. 4	0 12 1/2
" " No. 3	0 12 1/2
Mocha	0 21 0 23
Java	0 22 0 35
Santos	0 11 0 13
Plantation Ceylon	0 26 0 35
Porto Rico	0 22 0 25
Green, Guatemala	0 22 0 25
" Jamaica	0 15 0 20
" Maracaibo	0 16 0 23

TEAS.

January is reported by the wholesale grocers to have been a very satisfactory month indeed, for tea sales, Ceylons having gone into retailers' hands in gratifying quantities, especially Ceylon blacks. As was predicted some weeks ago in these columns, there has been an advance of 1c. per pound on Ceylons all round in the primary markets. The quality is improving, supplies are diminishing, and higher prices are looked for. According to cable reports, the competition has been particularly brisk in the Indian market, where the crop is practically known, the grades receiving particular attention being medium teas over 7c. per pound, which show a distinct recovery from the depression of last month.

The English trade is much interested at the present time over the effect of the additional tea duty in curtailing the consumption of tea during the past year, as well as the disturbance caused in duty payments by Budget influences seen by the variation in clearances each year before and after the end of April. We quote the following prices:

Congou—half-chests, Kaisow, Monging	0 12 0 35
" " " " " " " "	0 19 0 40
Indian—Darjeelings, Pekoe souchongs	0 20 0 22
" " " " " " " "	0 25 0 30
" " " " " " " "	0 35 0 45
Indian—Darjeelings	0 35 0 45
" " " " " " " "	0 18 0 22
Assam Pekoe Souchongs	0 16 0 18
Ceylon—Broken Orange Pekoes	0 22 0 24
" " " " " " " "	0 22 0 29
" " " " " " " "	0 18 0 24
" " " " " " " "	0 14 0 16
China Greens—Gumpowder, cases, extra first	0 35 0 42 1/2
" " " " " " " "	0 22 0 28 1/2
" " " " " " " "	0 37 1/2 0 47
" " " " " " " "	0 30 0 37 1/2
" " " " " " " "	0 22 0 32
" " " " " " " "	0 22 0 24 1/2
" " " " " " " "	0 15 0 17
" " " " " " " "	0 14
Pingsueya—Young Hyson, 1-chests, firsts	0 25 0 30
" " " " " " " "	0 16 0 18
" " " " " " " "	0 25 0 30
" " " " " " " "	0 24 0 38
Japan—1 chest, finest May pickings	0 31 0 36
" " " " " " " "	0 27 0 29
" " " " " " " "	0 24 0 27
" " " " " " " "	0 19 0 21
" " " " " " " "	0 17 0 19
" " " " " " " "	0 18 0 19
" " " " " " " "	0 13 0 14

SPICES.

An easy market and slow sales of spices are reported during the week, at unchanged quotations. Our quotations are as follows:

Peppers, blk.	0 18 0 19	Cloves, whole	0 25 0 35
" white	0 23 0 27	Cream of tartar	0 25 0 30
Ginger	0 18 0 25	Allspice	0 14 0 17
Cassia	0 21 0 25	Mace	0 80 0 90
Nutmeg	0 45 0 75		

RICE AND TAPIOCA.

The rice and tapioca market is without special feature this week. Along with Standard B rice, we quote: Choice Rangoon at 3 5-8c. to 3 3-4c. New Orleans rice is making a successful bid for this market, and considerable quantities have already been sold on account

of the price being favorable to buyers. This is owing to the extraordinarily large supplies of rice this year in the Southern States, which must be worked off even at reduced price. The quality of the American market is reported to be first class.

Latest reports advise decreasing supplies of rice in the Southern States, and that the market is firming on account of increase demand in Cuba, Porto Rico, as well as a recent shipment of 5,000 packets to Liverpool. Our quotations are as follows:

Rice, stand. B.	0 03 1/2 0 03 3/4	Tapioca, staple	0 03 1/2 0 03 3/4
Rangoon	0 03 1/2 0 03 3/4	" double goat	0 04
Patna	0 05 0 05 1/2	" Carolina rice	0 08
Japan	0 06 0 07		
Sago	0 03 1/2 0 04		

Foreign Dried Fruits.

The trade in Valencia raisins has evidently taken a new lease of life, and active enquiries are reported for the week under review, which is rather unusual so soon after the holiday season, considering that there is usually a lull in the Valencia raisin trade. There are also frequent enquiries for Sultanias, stocks of which on the spot are not abundant.

Prunes are moving well, 100-110's being particularly scarce. Fresh shipments of prunes are expected from the coast during the next few days. Latest cable reports say that the situation in currants is unchanged and firm, as last advised. The following are our quotations:

100-110s	Per lb. 0 04	60-70s	Per lb. 0 06 0 06 1/2
90-100s	0 04 0 04 1/2	50-60s	0 06 1/2 0 06 1/2
80-90s	0 05	40-50s	0 08
70-80s	0 05 1/2 0 05 1/2	30-40s	0 00 0 09

CANDIED PEELS.

Lemon	Per lb. 0 09 0 10	Citron	Per lb. 0 15 0 17
Orange	0 10 0 11		

FIGS

Tapnets	Per lb. 0 03 1/2 0 04	Elemes	Per lb. 0 08 0 13
Naturals	0 06 1/2 0 07 1/2		

APRICOTS.

Californian evaporated	Per lb. 0 12 1/2 0 14
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PEACHES.

Californian evaporated	Per lb. 0 11 0 14
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PEARS.

California evaporated, per lb.	0 14
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CURRANTS.

Fine Filiatras	Per lb. 0 04 1/2 up	Vostizzas	Per lb. 0 07 0 08
Patras	0 06 0 06 1/2		

RAISINS.

New selects	Per lb. 0 05 1/2 0 05 3/4
Fine off stalk	0 05 1/2 0 05 3/4
Sultana	0 06 1/2 0 10
Californian seeded, 12-oz. Muscatals	0 06 1/2 0 07
" " " " " " " "	0 07 0 08 1/2
" " " " " " " "	0 07 1/2 0 08 1/2
" " " " " " " "	0 07 0 08

DATES.

Hallowees	Per lb. 0 04 1/2 0 05	Fards new choice	0 08 0 10 1/2
Sairs	0 04 1/2 0 04 1/2	" new choice	0 09 1/2

FOREIGN NUTS.

There is little or nothing new to report in foreign nuts this week. Trade is quiet, but steady, and prices continue unchanged. Our quotations are as follows:

(The following quotations on peanuts are for sack lots, green.)

Selected Spanish	0 08
A 1's, banners and suns	0 08
Japanese Jumbo's	0 09
Virginia	0 10
For sack lots roasted add 1c. to above quotations. For small, 2c	
Almonds, Tarragona, per lb.	0 12 0 12
Walnuts, Grenoble,	0 12
" " " " " "	0 09 0 10
" " " " " "	0 10 0 11
Filberts, per lb.	0 13 0 15
Pecans, per lb.	0 16 0 16
Brazils	4 50
Cocoanuts, Jamaica, per sack	0 16
Italian Chestnuts, per lb.	0 10

DRIED FISH.

Trade in dried fish continues steady, with demand seasonable. Cod is reported to be moving fairly well. The dried fish business will undoubtedly pick up soon, as Lent is only a little over a month away. Last week's prices continue unchanged. We quote the following:

Boneless fish, per lb.	0 04
Cod fish, 1-lb. bricks	0 06
Pure cod, per lb.	0 10
Quail-on-toast, per lb.	0 05 0 06
Flitched cod fish, in cases of 100 lbs., per lb.	0 06 0 06
Labrador herring, per bbl.	6 00 6 50
" " " " " "	3 25 3 40
Scaled herring	0 14
Salmon trout, per keg	6 00

BIRD SEED.

The trade report a satisfactory volume of business in bird seed, during the month of January, and say that prospects are favorable for first-class business during February. We quote the following prices:

Canary seed, per lb.	0 06
Hemp	0 05
Cottam's	0 08
Brock's	0 07

EVAPORATED APPLES.

Evaporated apples continue firm at 6 1-2c. with trade only fair. Dried apples are slow and featureless, with quotations nominally at 3 to 4c.

Country Produce.

EGGS.

The egg trade continues dull, and a break in the market may be confidently expected within the next few days. It is known that there are a number of large holders of stocks of pickled eggs, and as supplies of new laid eggs will shortly be arriving on the market in better volume, these interests will want to dispose of their stocks.

There is considerable diversity of opinion among the trade as to the price that ought to be quoted this week, the range of prices for strictly new laid eggs varying from 24 to 28c. Some dealers say that there has been a drop of from 3 to 4c., others, that the drop in the market may be easily covered by a margin of less than 3c. The same remarks may apply to cold storage eggs, prices ranging from 17 to 22c., the lowest quotations are 17 to 19c., and the highest 10 to 22c. Pickled eggs according to lowest quotations are from 2 to 3c. cheaper than last week, while other dealers say that 1c will cover the drop in price. Reports from New York say, that the cold weather has checked the supply of eggs arriving there, and that in consequence, the market has firmed considerably, the result being enquiries for Canadian eggs. We quote the following prices:

Eggs, strictly new laid	0 24 0 28
Cold storage fresh	0 17 0 22
" " " " " "	0 16 0 18

BEANS.

The bean market has firmed appreciably during the week under review, owing to increased enquiry generally. The demand from lumbering and mining districts is brisk, and liberal shipments to outlying points are reported. Hand picked beans and No. 1 primes have each advanced 5c. We quote the following prices:

Beans, handpicked, per bush	1 55 1 65
" " " " " "	1 45 1 55
" " " " " "	1 25 1 35
" " " " " "	0 07 0 07

HONEY.

The honey trade is without special feature during the week under review, and the price of extracted clover honey has dropped 1c. We quote the following prices:

Honey, extracted clover, per lb.	0 08 0 08
" " " " " "	1 90 2 25
" " " " " "	1 65

SEEDS.

There is more disposition among the trade to take lower prices for seed, and as a matter of fact, Alsike is quoted this week from 40 to 50c. below last week's prices. Several reasons are responsible for this situation, namely, a falling off in the export demand, and the fact that receipts of seed continue large. Growers of Alsike are familiar with the fact that after the export demand is over, there is usually a tumble in prices, which condition prevails at the moment. We quote the following prices:

Alsike clover, per bush	3 10 5 00
Red clover	5 00 6 75
Mammoth clover, per bush	6 00 7 25
Timothy	1 00 1 35

Green Fruits.

The recent cold spell has seriously interfered with the distribution of fruit through the country. Prices are low, and there is a considerably over supply of fruit, particularly of oranges, in the larger city markets. The recent severe frost in Florida which destroyed five million boxes of oranges, will not effect the orange trade in this market, as wholesale fruit men had practically come to the conclusion that Florida oranges were not a profitable article to sell. The consumptive demand, however, which has been already created, will hardly be met next season as the orange trees are known to have been severely damaged although not killed outright, and this will undoubtedly curtail next season's crop. Florida grape fruit has advanced in price 25c on account of the frost, and the market is considerably stronger. Prices in New York have advanced \$1.00 per box, during the last ten days.

Mexican oranges are practically out of the market. California navels have dropped 25c. and the market is reported to be in poor condition, with considerable over supply, and prices so low, that they are not profitable for shippers. Valencias are from 25 to 50c. dearer than last week, and scarce. Large 420's are out of the market.

Bananas are in liberal supply. Pines and tomatoes are beginning to come from Southern points, tomatoes being quoted this week for the first time. The lemon market is firmer, an active de-

mand being reported during the last few days of cold weather. Bitter oranges have arrived on this market, and are already selling well. In reference to supplies of bitter oranges in the Canadian fruit market, it is interesting to know that New York dealers frequently have orders filled for them by Canadian wholesale fruit men. We quote the following prices:

Florida oranges, per box	2 50 3 75
Florida grape fruit, per box	4 50 4 75
Florida tangerines (half straps)	2 25 2 50
Florida pineapple, per case	4 50 5 00
Marmalade Oranges, per box	2 50
Mexican oranges, per box	1 75 2 00
California navel oranges, per box	2 50 3 00
Valencias ordinary, 420's	3 50 3 75
" " " " " "	5 00
New messina lemons, 300's, per box	2 25 2 75
" " " " " "	2 25 2 50
Bananas, large bunches, crated	1 50 2 00
Bananas, 8's, per bunch, crated	1 00 1 25
Apples, Winter varieties	1 50 2 00
Sweet potatoes, kiln dried, per bbl.	5 50
Almeria grapes, per bbl. fancy	7 00 8 00
Cranberries, Budd's long keepers	9 50 10 00
Howes	9 50 10 00
Smyrna figs, Eleme, four crowns	0 07
" " " " " "	0 08
" " " " " "	0 09
" " " " " "	0 13
" " " " " "	0 07 0 08
" " " " " "	0 09 0 10
" " " " " "	0 12 0 13
Comadre figs	0 05 0 05

W. B. Stringer & Co., Toronto, have received the following cable from J. C. Houghton & Co., Liverpool, dated February 8: "13,000 bbls selling. Baldwins, xxx, 10s 6d to 14s; Baldwins, xx, 7s 6d to 8s; Golden Russets, xxx, 17s to 20s; Golden Russets, xx, 12s 6d to 14s 6d."

Eben James, Toronto, has received the following cables from Woodall & Co., Liverpool, and M. Isaacs & Sons, London, respectively, both dated February 8: "19,000 bbls selling. Market remains steady at former quotations." "Colored, 8s to 10s; demand slow."

APPLE SHIPMENTS.

Total apple shipments for week ending February 4, 1905:

	To Liver- pool.	Lon- don.	Glas- gow.	Vari- ous.	Total.
From Boston	12,503	478	3,014	.....	15,994
New York	3,148	3,723	477	3,234*	10,582
Portland, Me.	14,385	796	2,670	.....	17,851
Halifax	505	13,352	.....	.....	13,857
St. John, N.B.	525	.....	.....	.....	1,401

Total for week	31,065	18,349	6,161	4,110	59,685
Same time 1904	39,703	32,244	4,747	13,198	89,892
*(\$3,234) various, made up as follows: Hamburg, 936; Bremen, 198; Manchester, 2,976.					

Vegetables.

Fair trade is reported in vegetables, especially in domestic stock. Cabbages, which have been scarce in this market for some weeks, are now being supplied from the United States, and an easier feeling is noted. Imported tomatoes arrived on the market this week, and are quoted for the first time this season at \$4.50 to \$5.00 per case. California cauliflowers are also another novelty, being quoted at \$3.25 per case. Beets are 10c. higher than they were last week, and butter squash has been crossed from the list. Artichokes are 25c. dearer they were last week.

The recent heavy frost in Florida will have the effect of delaying the vegetable crop three or four weeks, which means that the bulk of supplies of early vegetables will be somewhat later in reaching this market than usual. We quote the following prices:

Greenhouse lettuce	0 35
Greenhouse radishes, per doz. bunches	0 50

Dry Mint, per doz bunches	0 20
Paraley " "	0 20
Sage, per doz	0 20
Savory, per doz	0 15
Carrots, per bag	0 60
Beets, per bu	0 60
Beets, per bag	2 00
Dry Onions, per bag	1 90
Dry Onions, per basket	0 50
Spanish onions, per case	4 00
Green house water cress, per doz	0 25
Canadian celery, per doz	0 35
Potatoes, per bag	0 90
Parsnips, per bu	0 60
Parsnips, per bag	0 75
Cabbage, per head	0 05
per doz	1 00
Turnips, per bag	0 30
California celery, per case	5 00
Hot-house cucumbers, per doz	1 50
Artichokes, per bu	0 75
Oyster plant, per bu	1 25
Greenhouse rhubarb, per doz	0 15
onions	1 00
Florida head lettuce, per doz	4 25
Tomatoes, per case	5 00
California cauliflower, per case	3 25

Fish and Oysters.

There is nothing of special interest to record in the fresh fish and oyster market this week, except a healthy demand and at quotation prices for nearly all lines quoted below. There are no new arrivals on the market to record, and last week's prices continue unchanged. Our quotations are as follows:

Frozen halibut	0 10	0 11
British Columbia salmon	0 10	0 11
Whitefish, frozen, per lb	0 07	0 07
Halibut " per lb	0 05	0 05
Cod, steak " "	0 07	0 07
Trout, lake, per lb	0 07	0 07
Pike, per lb	0 05	0 05
Finnan haddie, per lb	0 07	0 07
Oysters, Long Island natives, per imp. gal	1 70	
" " " " "	1 40	
" " " " "	4 80	
Ciscoos, per basket	1 25	1 40
Bloaters, per box of 100	1 00	1 25
Labrador herring, 1/2 bbl	3 25	3 25
large bbl	6 00	6 00
Shrimps, per gal	1 25	1 25
Sea herring	2 00	2 00
Smelts, No. 1	0 12	0 12
" " " " "	0 07	0 07
" " " " "	0 15	0 15
Frozen fresh water herring	0 04	0 04

Grain, Flour and Breakfast Foods.

GRAIN.

Owing to a temporary falling off in supplies of Manitoba wheat, prices have advanced during the week as follows: Manitoba Northern, No. 1, 1 1-2c. No. 2 and No. 3, Northern, each 1-2c. Red and white wheat have each advanced 1c.

The market in oats continues very firm, an advance of 1-2c. being noted during the week. This advance is not due to increased demand, as there is very little oats moving. Oats are scarce, however, and at ruling prices are being undersold by American oats. We quote the following prices:

All on track Toronto		
Manitoba wheat, Northern No. 1 new	1 13	1 13
" " " " " No. 2	1 08	1 09
" " " " " No. 3	1 03	1 03
Red, per bushel, new	1 10	1 11
White " " "	1 10	1 11
Barley " " "	0 48	0 52
Oats " " "	0 41	0 41
Peas " " "	0 73	0 74
Buckwheat " " "	0 58	0 58
Rye, per bushel, " "	0 83	0 84

FLOUR.

The sales of flour have improved somewhat during the week, although trade as yet cannot be said to be brisk. An easing off on the export demand is noticed. Local prices continue unchanged last week. We quote the following prices:

Manitoba wheat patents, per bbl. in bags	5 40	5 60
Strong bakers " " "	5 20	5 40
Ontario wheat patents " " "	4 90	5 00
Straight roller " " "	4 85	4 95

BREAKFAST FOODS.

Owing to the scarcity of oatmeal, which is quoted 12c. per bushel higher than the same product from the United States, there has been an advance in

oatmeal breakfast foods of 25c. covering the list of oatmeal, standard and granulated, which is now quoted at \$4.70 per barrel. Rolled oats in bags now quoted at \$4.15 per barrel, in wood, \$4.40 per barrel and broken lots, \$4.55 per barrel.

The American cereal companies are competing successfully for the Canadian breakfast food trade, especially in the larger cities and domestic manufacturers are out of it for the present, on account of prices being favorable to the former. Our quotations are as follows:

Oatmeal, standard and granulated, carlots, on track, per bbl	4 70
Rolled wheat in boxes, 100 lbs	2 90
" " " " " 50 lbs	1 80
Rolled oats, standard, carlots, per bbl, in bags	4 15
" " " " " in wood	4 40
" " " " " for broken lots	4 45
Rolled wheat, per 100-lb. bbl	3 00
Cornmeal	3 35
Split peas	5 00
Pot barley, in bags	4 90
" " " " " in wood	4 25

Hides, Tallow, Skins and Wool.

The hides and wool market continues dull and featureless, although prices are remarkably steady. A certain amount of trading is reported, the volume, however, being comparatively small. The only change to note is an advance of 1c. in fleece wool, new clip. Our quotations are as follows:

HIDES.

No. 1 green steers, per lb	0 09
" " " " "	0 08
No. 1 green, per lb	0 09
" " " " "	0 08

CALFSKINS.

Veal skins, No. 1, 6 to 12 sp. inclusive	0 11
" " " " "	0 09
" " " " " 15 to 20 lb	0 10
" " " " "	0 08
Sheep skins	1 25

TALLOW.

Rendered tallow, per lb	0 04	0 04
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WOOL.

Unwashed wool, per lb	0 13	0 14
Fleece wool, new clip, per lb	0 22	0 23
"Rejections" " " "	0 16	0 17
Pulled wools, super, per lb	0 23	0 25
extra	0 24	0 26

QUEBEC MARKETS.

Montreal, Feb. 9, 1905.
Groceries.

THE jobbers report a fair week for business, inquiries and orders all coming in very well. Sugar holds at the same price, and the tendency is firm. Sales are reported as light. Teas are quiet and unchanged. India and Ceylon greens are reported as selling fairly well. No large transactions are noted in Japans, but inquiries are coming in as to expectations. Prices are the same, with an upward rather than downward tendency. Recent quotations on spices have shown a slight decline in the price of cloves and nutmegs, which, however, is said to be caused by some holders being willing to dispose of surplus stock. Molasses is very firm, and Barbadoes has advanced to 20c. at Barbadoes, including puncheons, which would cost from 32 to 33c. here. Stocks held in first hands here have been advanced to 30c. and over. The prices of canned goods are unchanged and sales are light. Cannery have advanced gal. apples 10c. on account of the high price of evaporated apples. Dried fruits are firm and stocks sold up. Holders are looking for higher prices. Apricots and peaches are scarce and stocks held in primary markets very light. Fish sales are improv-

ing. Frozen herring are scarce and higher. Malpecque oysters are out of the market. Green fruits are selling lightly. Celery is in good demand selling freely at \$5.00 per crate. An advance is looked for this week. California navels dropped from 25 to 50c. per crate, in sympathy with New York. Pineapples are arriving in frozen condition. Cranberries advanced from \$1.00 to \$2.00 per bbl., on account of light stocks held in New York. Rice, firm with upward tendency. Crops reported as being light. Nuts practically unchanged. Flour is in good demand, and prices firm. Seed is firm. Ontario bran has advanced. Rolled oats have advanced 25c. per bbl. Hay is unchanged. Local provision market unchanged, with business fair. Butter is firm. Eggs are scarce, and high. Potatoes firmer and some fair sales reported. Beans are firm. Evaporated apples unchanged from last week. Stocks very short. Maple products have fair demand, especially for buckwheat honey. Hops are unchanged.

SUGAR.

No changes in sugar prices of any kind. Sales are light. Foreign beet market fairly steady, though slightly easier in tone. Business locally has been none too active; country merchants apparently being well supplied for present requirements.

Just as we go to press word is received of a reduction of 10 cents in refined, effective on February 9 at 10 o'clock a.m.

Granulated, bbls	\$5 65
" " " " "	5 80
" " " " "	5 60
Paris lump, boxes and bbls	6 15
" " " " "	6 25
Extra ground, bbls	6 00
" " " " "	6 20
" " " " "	6 10
Powdered, bbls	5 80
" " " " "	6 00
Phoenix " " "	5 60
Bright coffee " " "	5 50
" " " " "	5 45
No. 3 yellow " " "	5 40
No. 2 " " "	5 25
No. 1 " " "	5 10
No. 1 " bags " " "	5 10
Raw Trinidad " " "	4 50
Trinidad crystals " " "	4 85

TEA.

Market practically unchanged. Fair sales reported in Indian and Ceylon greens. No large transactions reported in Japans, but orders and enquiries are coming in as to expectations. Dealers say prices can't go any lower, and have rather an upward tendency. No cable advices from Colombo to indicate any changes. We quote:

Japans—Fine	0 26	0 26
Medium " " "	0 20	0 24
Good common " " "	0 18	0 18
Common " " "	0 12	0 15
Ceylon—Broken Pekoe	0 25	0 38
Pekoes " " "	0 17	0 20
Pekoe Souchongs " " "	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons " " "	0 14	0 15
Gunpowders " " "	0 13	0 14
China greens—Pingsuey gunpowders	0 12	0 12
Congous—Kaisows " " "	0 12	0 12
Packing boxes " " "	0 12	0 14

SYRUPS AND MOLASSES.

Molasses is very firm. Barbadoes has advanced to 20c. at the Island, including puncheons, which brings it to about 32c. landed here. Stocks already in first hands here have been advanced to over 30c. Holders are hanging back. We quote:



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Page 8
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THE MODERN CLEANER

A MATCHLESS ARTICLE for all SURFACE CLEANING and for POLISHING METALS. It does THE COMBINED WORK OF ALL OTHER PREPARATIONS, works QUICK, contains NO GRIT and WILL NOT SCRATCH. Contains NO ACID and will NOT injure the hands nor any article to which it may be applied.

BON AMI rapidly cleans WINDOWS, MIRRORS, SHOW CASES and all articles of GLASS, BRASS, NICKEL, COPPER, TIN, ZINC, MARBLE, OIL CLOTH, WOODWORK and ALL PAINTED and UNPAINTED SURFACES, also JEWELLERY, FILIGREE WORK and CELLULOID. REMOVES DIRT, TAR, PAINT, INK STAINS, ETC., FROM THE HANDS.

For sale by almost every Wholesale Grocer, Druggist or Hardware Merchant in Canada :

CASES OF 3 DOZ.

\$1.19 per doz. or \$14.28 per gross

F.O.B. WHOLESALER'S SHIPPING POINT

Lots of 5 gross \$13.40 per gross

Delivered to any Railway Station in Ontario, Quebec and Maritime Provinces

TERMS : NET 30 DAYS OR 1% 10 DAYS

SOLE AGENTS IN CANADA:

HUDON, HERBERT & C^{IE}.
MONTREAL

THE MOST LIBERALLY MANAGED FIRM IN CANADA

Fish.

Frozen herring scarce, and higher. Business is pickin' up, and prospects are brighter. Malpeque oysters are out of the market now. The demand for frozen fish of all kinds keeps up well, the seasonable cold weather allowing dealers to stock up. We quote:

(Sea herring, large Newfoundland, cases, 600 fish per 100)	1 85
" " bbls. 300 fish	1 90
" " less than bbls	2 00
" " small, per 100	0 90
Standard bulk oysters, per gal.	1 49
Selects	1 60
Shell oysters, bbl.	3 00
Fancy Malpeques	8 00
Dressed bullheads	0 09
Haddies	0 06
Bloaters in boxes, 100 fish	1 00
Smoked herring, per box, new	0 11
Frozen haddock, per lb.	0 03
Pike, " round winter caught	0 05
Hallbut, per lb.	0 08
Gaspé salmon, fresh frozen	0 15
B. C. Salmon, frozen	0 08
Frozen steak cod	0 05
Market cod	0 04
Whitefish	0 06
Dore	0 07
Fresh frozen Smelts	0 06
No. 1 Labrador herring in 20-lb. pails	0 80
No. 1 Herring, Labrador, per bbl.	5 00
" half bbl.	2 75
No. 1 Holland herring, per half bbl.	6 50
No. 1 Scotch herring, per keg	6 80
Holland herring, per keg	0 65
No. 1 Salt mackerel, pail of 20 lbs.	2 00
Boneless cod, 1 and 2-lb. blocks, per lb.	0 06
" fish	0 05
" loose, in 25 lb. boxes	0 04
Skinless cod, cases 100 lb. (new)	5 00
Green Codfish, (200-lbs.) No. 2	5 50
" No. 1	7 00
Large	7 40
Green pollock	5 00
Green pollock	9 00
Labrador Salmon, half bbl.	16 00
" (200 lbs.) bbls.	24 00
" Large (300 lbs.)	14 00
B. C. salt salmon, bbl.	7 50
" bbl	4 75
Lake trout, salt, 100 lbs.	9 50
Sea Trout in bbls. 200 lbs.	5 50
" half bbls.	1 40
Marshall's kippered herring, per doz.	1 00
Canadian kippered, per doz.	3 75
Canadian sardines, per 100.	1 30
Canned oysters, No. 1 size, per doz.	2 25
Canned oysters, No. 2 size, per doz.	2 25

Country Produce.

BEANS.

Beans are firmer and in fair demand. Prices are steady at \$1.50 for H. P. prime in car lots, and \$1.65 for smaller quantities. We quote:

EVAPORATED APPLES.

Evaporated apples are unchanged. Prices very firm at 7c. and hardly any to be had.

MAPLE PRODUCTS.

Maple products are unchanged. Sales are small, but regular. Maple sugar is selling better than last week.

Maple syrup, in wood, per lb.	0 05	0 05
Maple syrup, in large tins	0 50	0 60
Pure sugar, per lb.	0 07	0 07
Pure Beans, county, per lb.	0 08	0 09

HONEY.

Honey sales in this are quiet. There is a fair demand for buckwheat honey at from 6 1-2 to 7c.

White clover, extracted, tins	0 08	0 08
" kegs	0 07	0 08
" comb	0 12	0 13
Buckwheat	0 06	0 07

HOPS.

Hops are unchanged.

Choice	0 32	0 35
Fair to good	0 28	0 31

Flour and Feed.

FLOUR.

Flour firm, and demand good. Feed is firmer. Ontario bran has advanced to \$19.00. Spring patents are quoted at \$5.80. Rolled oats have advanced

25c. per bbl., and are firm at that. We quote:

Manitoba spring wheat patents	5 60	5 80
" strong bakers	5 30	5 80
Winter wheat patents	5 50	5 75
Straight rollers	5 20	5 35
Extra	4 55	4 60
Straight rollers, bags, 90 per cent.	3 55	3 65

FEED.

Moullie	25 00	28 00
Ontario bran, in bulk	18 00	19 00
" shorts	20 00	20 00
Manitoba bran, in bags	16 50	17 50
" shorts	19 00	20 00

ROLLED OATS.

Fine oatmeal, bags	2 60
Standard oatmeal, bags	2 60
Granulated "	3 50
Rolled oats,	2 30
" bbls.	5 10

HAY.

The undertone of the market is still easy. Consignments from the country holders are still arriving. Stocks are fairly heavy here, while the Maritime Provinces reports a scarcity in some places, owing to the stoppage of the rebate allowed by the railways to shippers. We quote:

No. 1 timothy	9 00	9 50
" 2 " choice	8 00	8 50
" 2 " ordinary	7 00	7 25
Clover	6 50	7 00
Clover mixed	7 00	7 50

LAST MINUTE PROVISION MARKET.

Montreal, Thursday, Feb. 9, 12.30 p.m.

CHEESE—Little business doing. Prices ranging from 10¢ to 11c.
BUTTER—Local demand holds good. American buyers making inquiries which may live up to trade more. Finest creamery, 21¢ to 22¢; fine, 21 to 21½¢; fine western dairy, 17½ to 17¾¢; fair to good, 16½ to 17¢; under grades, 14½ to 15c.
EGGS—No change. Good cold storage, 19 to 19½¢; lower grades, 16½ to 18c.; selected, fresh, 23 to 24c.; strictly fresh, 30c.; Montreal limed, 19 to 19½c.
PROVISIONS—Prices 25 to 50c. higher for dressed hogs. Demand in jobbing way good. Fresh abattoir kill d, \$8 to \$8.25; country dressed, \$6.50 to \$7.50. Advance due to strong market for live hogs.

Provisions.

Export market shows an improvement being about 1-2c. stronger in both Liverpool and London. Local market for hogs is stronger, owing no doubt to the strong foreign market on bacon. Select hogs sold at \$6.00 to \$6.50. Live hogs are stronger, and will affect dressed lines.

Canadian short cut mess pork	\$16 50	\$17 50
American short cut clear	17 00	17 50
American fat back	0 07	0 13
Bacon, per lb.	0 11	0 13
Hams	0 11	0 13
Extra plate beef, per bbl.	11 50	12 00
" Boar's Head " brand, tierces, per lb.	0 06	0 06
" " tierces, per lb.	0 06	0 06
" " 50-lb. fancy tubs	0 06	0 07
Cases, 20 3-lb. tins, per lb.	0 07	0 07
" 12 5-lb. tins	0 07	0 07
" 6 10-lb. tins	1 43	1 43
20-lb. wood pails, each	1 33	1 33
20-lb. tin pails, each	1 33	1 33
Wood net, tin gross weight—		
Pure lard, pails	1 57	1 70
" tubs	0 07	0 08
" cases (6 10-lb. tins)	0 08	0 09
" cases (12 5-lb. tins)	0 08	0 09
" cases (24 3-lb. tins)	0 08	0 09

Eggs, first of new laid eggs are coming in fairly as well as last year. Some are coming in with mixed eggs from the country, as is usually the case with first arrivals. Strictly new laid sold at 35c. a dozen, though 30c. is about the regular price, though 28c. was paid for

few lots. Montreal limed selling at 19 to 20c.

Butter shows an improvement this week, and demand is good. Choice creamery sold up to 22 1-2c. and stronger prices are looked for by some dealers. Dairy rolls are scarce, and this has strengthened price in creamery. 19 to 20c. for tubs being paid. Receipts are light.

Finest creamery	0 21	0 22
Fine	0 21	0 21
Medium	0 20	0 20
Fine western dairy	0 17	0 17
Fair to good western	0 16	0 17
Undergrades	0 14	0 15

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Warren Bros. & Co., Toronto, have received a car of 1904 crop New Orleans molasses, which they are offering to the trade at attractive prices.

White & Co., of Toronto, have received a mixed car of California celery and California cauliflowers this week.

Grocer—Editorial

Heinz tomato soup is a good line to handle at this season of the year.

Buyers of canned fruits will do well to communicate with H. P. Eckardt & Co., Toronto.

H. P. Eckardt & Co., Toronto, are offering special value in brooms.

The Eby, Blain Co., Toronto, offer a snap in fresh water trout, guaranteed A 1, Fall caught, for shipment from Midland.

S. H. Ewing & Sons, Montreal, are quoting sage, savory, thyme, mint, and marjoram at prices which are attracting the trade.

Smoked finnan haddie are now meeting with ready sale. Leonard Bros., Montreal, have large quantities of fresh-cured stock in 15-lb and 30-lb boxes arriving weekly.

Leonard Bros., Montreal, report demand for frozen fish of all kinds very active now as dealers are procuring their supplies during the present cold and seasonable weather.

E. D. Marceau, Montreal, has just finished stock-taking and is offering special values to the grocery trade.

The attention of the trade is called to "Kkovah" goods, for which J. R. Greig, Montreal, is Canadian representative. "Kkovah" table jellies, custard powders, blanc mange powder, plum puddings, mince meat, cordials, health salts, etc., are all well known to the trade. A new "Kkovah" commodity is being introduced to the Canadian trade in the form of "Kkovah jelly powder." Mr. Greig reports a large shipment of these goods now on hand with more on the way, as orders already received will practically clean up the first shipment.

To all Buyers of Salt:

Acting as Sales Agents for the principal Canadian Salt Manufacturers, we beg to notify you that we have opened an office in London, Ont., considering that locality to be most favorably situated for the prompt receipt and despatch of mails. You are respectfully invited to correspond with us and obtain our prices before ordering elsewhere. We sell all grades of Salt-- finest Vacuum, medium fine Grainer, Table, Dairy, Packers, Tanners, Land or Refuse. Handling the output of various works, our facilities are unexcelled, and we can ship promptly by any line of railroad, and by water during navigation.

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COMPETITION IS KEEN

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But Take Advantage of This Opportunity.

EDWARDSBURG STARCH

"Canada Laundry,"	.	.	3 1/4c. lb.
"Canada Corn,"	.	.	4 1/4c. lb.
"Benson Corn,"	.	.	5 3/4c. lb.

1% 10 days; freight paid on 10 box lots all over Quebec and Ontario east of North Bay.

Have Your Eyes Open on Syrup, "CROWN"

L. CHAPUT, FILS & CIE.,

Wholesale Grocers and Importers of
Teas, Coffees, Wines and Liquors,

Montreal.

TALK WITH AN OLIVE MAN.

THE CANADIAN GROCER ran across an olive traveler at the Windsor in Montreal last week.

While Canadians are consumers of olives and the consumption of this fruit is becoming more general as people become appreciative, on trial of this appetizing American institution, there are not many travelers covering the country whose sole aim, talk and breathing says "Olives!" and it was a treat to run across such an energetic, enthusiastic missionary as was found in the person of Mr. Anson B. Leo. Mr. Leo represents the well-known (at least to the United States side of the boundary) olive house of Alart & McGuire, 66 Madison street, New York, and has been calling upon the jobbing trade of Montreal during the week.

Mr. Leo knows olives—and some other things,—and The Grocer found him as full of information as a Baedeker. In the course of his travels he has exploited the merits of his wares in Porto Rico, Cuba, Central America, Mexico, the United States and Canada. Knowing that he represents one of the largest olive houses, if not the largest in the United States, The Grocer asked him for a sketch of his firm and business, which Mr. Leo kindly furnished.

About twenty-five years ago there was a concern in New York City, the old-established house of Alart & Rossiter, doing a business of about \$75,000 per annum. This was previous to the present Mr. McGuire becoming a member of the firm; on his entry into the concern the name was changed to Alart & McGuire. The business grew very rapidly, and from the one salting and pickling house in West Chester County, N. Y., they now have thirty-five factories, owned, controlled and operated by the firm. These factories and salting establishments are located throughout the United States, touching practically all the large centres in the East, Middle West and as far west as the Missouri River, and south to New Orleans. Their manufacturing capacity of vinegar alone is given as 150,000 barrels annually, that is, 100 grain test vinegar, which is the highest strength vinegar now manufactured by the process of distillation. This full-strength vinegar is usually shipped in carload lots to the smaller packers, who reduce it to the respective grades required for their trade. Their capacity for pickles averages annually between four and five thousand cars.

A number of years ago Alart & McGuire started importing olives; to-day they claim to be the largest olive importing house in the United States, and the New York custom house returns are given as proof of their claim to this exalted distinction. Their bottling de-

partment is located at 299-305 Water street, New York, and is said to be the largest in the world, being an eight-storey building, and possessing every modern appliance tending to the cleanly, proper, prompt and careful packing of olives. This department is under the control and management of one of the ablest gentlemen in the business, Mr. Colin D. Mawer, formerly connected with Francis H. Leggett & Co., one of the largest wholesale grocery houses in the United States, and who thoroughly understands olives and their preparation.

Alart & McGuire, in conjunction with other large United States olive packers, have been making strenuous efforts to secure the entire olive trade of Canada, and though no one house can lay claim to having control of the trade, they are all developing and encouraging the demand for olives. As an indication of how this business has grown, it may be stated that during the past ten years the Canadian trade has increased over five hundred per cent. Jobbers, who some years ago purchased only small quantities and had difficulty in disposing of their stock, are now buying in carload lots. Mr. Leo expressed pleasure to the writer in stating that he had found Canadian jobbers, in comparison with those of many other countries visited, more up-to-date and progressive and alive to the great possibilities of their business. Notably in Montreal, he found several houses, that in the amount of business done, and in the methods employed, need not "take a back seat" after even the mammoth grocery houses of the United States and Great Britain. It was seldom that such cleanly and bright and well-equipped offices and sample rooms were met with in his country. The courteous manner in which American salesmen were received by buyers in Montreal was also especially noticeable.

Mr. Leo is now in the West spreading the "gospel of olives according to St. Leo." While in Montreal, Mr. Leo's commercial headquarters were made at Mr. W. H. Dunn's offices, St. Paul street, who is resident representative for Alart & McGuire. Mr. Leo complimented The Canadian Grocer as "about the best grocery paper he has seen, and I see them all."

TO STOP TEA FROM CANADA.

RE-ENACTMENT of the law which provided for a duty on tea brought into the United States from Canada, and was repealed by Congress some time ago, was strongly advocated by President Thomas A. Phelan at the annual meeting of the National Tea Association, held in New York on February 4.

"We have discovered that our Canadian friends have been seeking trade along the States bordering on the dividing line and underselling our market," said President Phelan. "While they have a special duty against all goods coming from the States to Canada of ten per cent. over the above all other duties which they impose from other countries, and which effectually forbids our seeking the markets of Canada, we have no such protection. Through a mistaken idea of expected reciprocity, Congress repealed the law which existed for our protection. We find that the re-enactment of this law is absolutely necessary to put us on an equality with our Canadian friends."

This is a phase of the tea trade in which manufacturer, wholesaler and retailer are vitally interested and The Canadian Grocer will be glad to have an expression of opinion from members of the trade through its reading columns.

DROP IN STARCH

A meeting of starch interests was held in Toronto on February 8, and as a result prices have dropped 1c per pound on all grades except Canada Laundry Starch, which is down 11-4c. The change took effect on February 8.

PERSONAL MENTION.

Mr. C. H. Colson, of C. E. Colson & Son, Canadian representative of Crosse & Blackwell, London, returned to Montreal last week from a six weeks' trip to England. Mr. Colson reports that a very good business was done during 1904 and that despite a certain restriction to general trade throughout England he returns with a complete re-arranged plan and schedule for handling the increasing Canadian business and Crosse & Blackwell's goods, as well as the other English lines carried by Colson & Son will receive the closest possible attention and expansion. Indications for Spring trade of 1905 are very promising, large orders being already on hand, for first Spring arrivals. These orders are from all over the Dominion, from Vancouver to Halifax.

Mr. Albert N. Reay, Toronto, Canadian manager Force Food Co., was a caller on the Montreal trade this week, and paid a visit to The Canadian Grocer offices.

Leonard Bros., Montreal, have new arrivals of Labrador herrings in bbls. and half-bbls.; prices will interest the trade.

GOOD STOREKEEPING

When you hand out Royal Baking Powder to a customer

You know that customer will be satisfied with his or her purchase;

You know that your reputation for selling reliable goods is maintained; and

You know that customer will come again to buy Royal Baking Powder and make other purchases.

It is good storekeeping to sell only goods which you know to be reliable and to keep only such goods on your shelves.

MANITOBA MARKETS.

Special Report from the Winnipeg Office of THE CANADIAN GROCER.
 Quotations corrected by telegraph up to 12 a.m. Thursday, February 9th, 1905.

BUSINESS continues fairly active, and the volume of sales is considered satisfactory for the season. Collections show some improvement, but there are still many complaints in this matter. For the present, sugar seems to have reached the highest mark, but there are not many wholesale men who are prepared to hazard many guesses as to the future course of the market. The decline of 30 cents on all grades for points between Dunmore and the British Columbia boundary, noted in our last issue, is not taken here, as indicating the future course of the market. One refinery controls the market in that territory, and owing to the absence of competition, the price in that district was higher than that charged by the same refinery for delivery farther East. The price had advanced to a point where it interfered with the consumption, and the reduction was made for this reason. Coffee continues easy in the New York market, but the local price is unaffected as yet. Some advances have been made in dried fruits, as has been predicted in these columns for several weeks. Peaches and pears have been advanced this week, and apricots are sure to follow suit very soon. California dried fruits now cost the wholesale houses more when laid down in Winnipeg, than they are charging the trade, and it is only the presence of large local stocks that prevented an advance being made about the first week in January. Evaporated apples are advancing as predicted last week. The advance noted below is likely to be followed by another very soon, if the Eastern market continues to develop further strength.

Sugar.

At time of writing, the sugar market has been quiet for several days. The reduction of thirty cents noted in these columns last week, as having been made by the British Columbia refinery on all grades of refined sugars for points between Dunmore and the British Columbia boundary, is not interpreted here as necessarily indicating the long expected turn of the market. Owing to the absence of competition, prices in that district had been advanced to a point out of proportion to values further East, and it was found that the high price was checking consumption. We again quote:

Montreal granulated, in bbls.	6 40
" " in sacks	6 35
" yellow, in bbls.	5 90
" " in sacks	5 85
Wallaceburg, in bbls.	6 30
" " in sacks	6 25
Iciug sugar, in bbls.	7 00
" " in boxes	7 20
" " in small quantities	7 45
Powdered sugar, in bbls.	6 80
" " in boxes	7 00
" " in small quantities	7 25
Lump, hard, in bbls.	7 10
" " in 1/2 bbls.	7 20
" " in 100-lb cases	7 10

Canned Goods.

No changes in price are noted this

week. Business is of average proportions for the season. We quote:

Apples, 3's, 2 doz. cases, per case	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 40	
Currants, red, 2 doz. cases, per case	3 35	
" black, " " "	3 75	
Gooseberries, " " "	3 50	
Lawtonberries, 2's, " " "	3 35	
Pears (Bartletts), " " "	3 50	
Peaches, 2's, " " "	3 75	
" 3's, " " "	3 75	
Raspberries, red, " " "	2 90	
" black, " " "	3 00	
Strawberries, " " "	3 50	
Plums, Lombard, 2 doz. per case	2 35	
" green gages, 2 doz. case, per case	2 50	

Tomatoes, 3's, per 2 doz. cases	2 85	3 00
Corn, 2's " " "	2 60	
Peas, 2's " " "	1 90	
Beans, 2's " " "	1 90	1 95
Salmon, finest sockeye, per case	7 00	
" humpback, " " "	3 75	
" cohoes, " " "	5 25	
Boneless chicken, lb. tins, per doz.	3 25	
" turkey " " "	3 25	
" ducks " " "	3 25	


Cocoa and Chocolate.

Bakers' cocoa and chocolate have been reduced this week 3 cents per lb. The 1-4 and 1-2 lb. packages of cocoa are sold now at 42c. and the 1-2 lb. packages of chocolate at 37c. per lb.

Baking Powder.

A reduction of about 10 per cent. has

**Make two blades of grass
grow where one
grew before**




By buying lines that are well known and have a steadily repeating sale; stock is worked off in half the time it takes for "the have to be pushed" goods, giving you the original amount of your purchase to invest again, and a good profit to bank. The right lines will make one dollar turn the profit of two in the same length of time. Michel Lefebvre Vinegar Works' products are standard goods. They got their quality reputation years ago. They make sales easily and fast. People will buy them when nothing else will do. They stand for business increases.

The two lines quoted
are good examples.

BENGAL, 4-oz. Bottle, 3 doz. to case **\$2.40** doz.
 LION (small stock), 3 doz. to case - **2.00** "

THE OZO CO., Limited,
MONTREAL.

N.B.—We have an illustrated Price Current of our products that is certainly worth the post card that will bring it.



been made this week in Price's baking powder. The new quotations are as follows:

Price's baking powder, 6 oz. size.....	1 90
" " " 12 oz. size.....	3 75
" " " 2 1/2 lb. size.....	11 40
" " " 4 lb. size.....	17 25
" " " 5 lb. size.....	21 50

Jam.

Upton's jam has been advanced to 50 cents per pail—an advance of 2 1-2 cents. The Brandon price is 52 cents, the price in Calgary and Lethbridge 57 cents, and the Edmonton price 60 cents.

Spices.

Spices are quiet and firm in price. We again quote:

Pepper, black, per lb.....	0 18
" white, ".....	0 25
Cayenne, ".....	0 21
Cloves, ground.....	0 25
Cassia, ".....	0 16
Allspice, ".....	0 14
Ginger, ".....	0 15
Cloves, whole.....	0 25

Rice, Tapioca, Etc.

We quote unchanged prices as follows:

Rangoon rice, per lb.....	0 04
Patna.....	0 04 1/2
Tapioca, per lb.....	0 03 1/2
Sago.....	0 03 1/2

Syrups and Molasses.

Prices are firm and unchanged. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case.....	2 40
" " " 5-lb tins, per 1 ".....	2 70
" " " 10-lb tins, per 1 ".....	2 50
" " " 20-lb tins, per 1 ".....	2 40
" " " 1/2 barrel, per lb.....	0 03 1/2
" " " Sugar syrup, per lb.....	0 03 1/2
Barbadoes molasses in 1/2-bbls, per lb.....	0 04
New Orleans molasses in 1/2-bbls, per lb.....	0 02 1/2
" " " in barrels.....	0 02 1/2
Porto Rico molasses in 1/2-bbls, per bbl.....	0 04 1/2

Coffee.

The New York market for Rios is still easy, but local prices have not been affected. Prices are still as follows:

Green Rio, per lb.....	0 11 1/2
Roasted, per lb.....	0 14

Nuts.

We quote.

Almonds, per lb.....	0 12 1/2
" (shelled), per lb.....	0 28
Filberts.....	0 11
Peanuts, extra choice.....	0 11 1/2
Jumbos.....	0 14
Walnut, per lb.....	0 12
" (shelled).....	0 25
Pecans, per lb.....	0 15 1/2
Brazils, per lb.....	0 16

Foreign Dried Fruits.

There is a strong demand for prunes, owing to the prevailing low prices, and the certainty that in view of the bareness of the California market, local advances can not be long delayed. The prices below are for Santa Clara prunes, the Northern prunes being quoted 1-4 cent lower. Peaches and pears have already been advanced as predicted in these columns since the first of the year, and apricots are sure to follow very soon. We quote as follows:

Valencia raisins, Trenor's, per case f.o.s.....	2 00
" " " selecta.....	2 20
" " " layers.....	2 25
California raisins, muscatels, 3 crown, per lb.....	0 06 1/2
" " " choice seeded in 1/2-lb packages per package.....	0 07 1/2
" " " choice seeded in 1-lb packages per package.....	0 06 1/2
" " " fancy seeded, 1-lb. packages, per package.....	0 08 1/2
" " " per package.....	0 09 1/2
Prunes, 90-100 per lb.....	0 04 1/2
" " 80-90 ".....	0 05 1/2
" " 70-80 ".....	0 05 1/2
" " 60-70 ".....	0 05 1/2
" " 50-60 ".....	0 06 1/2
" " 40-50 ".....	0 07 1/2
" " silver.....	0 07 1/2

Clark's Meats Have Been Tested

And Found Satisfactory

Every Live Grocer prefers to buy goods that are advertised, that have been tested, that have a reputation and hold the confidence of the consumer. **He Knows** he has everything to lose and nothing to gain by buying untried products.

60 Varieties to Choose From 60

COCOANUT.

WE HAVE NOW THE

LARGEST AND BEST EQUIPPED PLANT IN CANADA

Our new process is the best known, and by it the natural flavor of the meat is retained. That is why "**WHITE DOVE**" has such an enormous sale. Put up in Barrels, Pails, Boxes and Packages.

Prices quoted with pleasure.

W. P. DOWNEY, 26 St. Peter St., MONTREAL

EPPS'S GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS COCOA

Agency Offer

—Very important and up-to-date manufacturers of

FINEST PROVENCE EDIBLE OLIVE OILS

desire sole selling agents to offer to Wholesale Buyers in Toronto or Montreal, also agents or New York, Chicago, and other centres in U.S. Highest references given and required.

Reply immediately to A.D., 9 and 10 St. Mary-at-Hill,

LONDON, E.O., ENGLAND

Currants, uncleaned, loose pack, per lb.....	0 05 1/2
" " " dry cleaned, Filletras, per lb.....	0 06 1/2
" " " wet cleaned, per lb.....	0 06 1/2
" " " Filletras in 1-lb pkg. dry cleaned, per lb.....	0 06 1/2
" " " Vostizas, uncleaned.....	0 06 1/2
Dates, new per lb.....	0 05
Figs, cooking in bags, per lb.....	0 04 1/2
Apricots, choice, in 25-lb. boxes, per lb.....	0 13 1/2
" " " standard, ".....	0 12 1/2
Peaches, choice, ".....	0 13 1/2
" " " standard ".....	0 13 1/2
Pears, (choice halves) ".....	0 13 1/2
Nectarines, choice.....	0 11
Plums, choice (dark pitted) per lb.....	0 10 1/2
Candied Peel—Lemon peel, per lb.....	0 09
" " " Orange ".....	0 09 1/2
" " " Citron ".....	0 14

Even at this advance, local prices are too low to allow any profit in bringing in Eastern apples. We quote:

Evaporated apples (new), 50-lb. cases.....	0 07
" " " 25-lb. cases.....	0 07 1/2

Flour.

The flour market is very firm in sympathy with a strong wheat market. We quote:

No. 1, patent.....	2 95
" " 2.....	2 75
" " 3.....	2 00
" " 4.....	1 50

Evaporated Apples.

Owing to the rising market in the East, local prices are advanced this week.



Corrugated Iron
For Sidings, Roofings, Ceilings, Etc.

Absolutely free from defects—made from very finest sheets. Each sheet is accurately squared, and the corrugations pressed one at a time—not rolled—giving an exact fit without waste.

Any desired size or gauge—galvanized or painted—straight or curved. Send us your specifications.

The Metallic Roofing Co.
WHOLESALE MANFRS. LIMITED
TORONTO, CANADA.

Butchers, Merchants and Hide Buyers

Should write to CARROLL S. PAGE, Hyde Park, Vt., U.S.A., who wishes to purchase their Hides, Calfskins, Sheep Pelts, Tallow and Bones. He pays spot cash. He pays the freights. He pays full market values. He wishes to arrange with some one in every village, where he has no agent, to sell Poultry Supplies and to pick up for him Hides, Calfskins, Sheep Pelts, and Bones. He furnishes money with which to buy and he keeps his agents thoroughly posted at all times as to market values; write him for full particulars.

Gold Raised Letter Signs

All that are desirable for a Store Sign, rich in appearance and easily read. They are made by us in such a variety of designs that it does not pay you to go without a Sign. Cannot we submit you sketches and name you prices for a proper Sign? Your Store Front is the best Advertisement. Make it talk to the passer-by.

The Martel-Stewart Co.
681-683-685 Craig St., - Montreal

Fish and Oysters.

A shipment of Winter caught white fish is now on the Winnipeg market. These fish are the first brought to Winnipeg from the Lesser Slave Lake. The quality is claimed to be superior to that of the Lake Winnipeg variety, and the price is slightly higher, viz. 7 1-2 cents. We quote:

Lake Winnipeg whitefish.....	per lb.	0 06
Slave Lake whitefish.....	"	0 07 1/2
Yellow pike (pickarel).....	"	0 05
Lake Superior trout.....	"	0 08 1/2
Lake Superior loose frozen herring.....	"	0 04
Tubbees.....	"	0 03
Gold eyes.....	"	0 18
Blue fish.....	"	0 15
Mackerel.....	"	0 15
Red snapper.....	"	0 09 1/2
B.C. salmon (case lots 9c.).....	"	0 08 1/2
Halibut.....	"	0 03 1/2
Jack fish.....	"	0 05
Tomicods.....	"	0 07
Hake.....	"	0 04 1/2
Perch.....	"	0 08
Eels.....	"	0 08
Cod, market size.....	"	0 07
Flounders.....	"	0 05
Haddock.....	"	0 08
Brook trout.....	"	0 22
Atlantic smelts, extra, 20-lb. boxes.....	"	0 12
No. 1.....	"	0 08 1/2
No. 2.....	"	0 07 1/2
"Halifax" branched salt cod, fish cakes 24-1's.....	"	0 11
"Acadia" " " " " 20-1's.....	"	0 09
"Bluenose" " " " " 20-1's.....	"	0 07
"Acadia" " " " " 2-lb. boxes.....	"	0 09
" " " " 4-lb. " " " ".....	"	0 09
" " " " shredded, 24 cartons, per bx.....	"	2 00
" " " " bulk, in 15-lb. boxes.....	"	0 08
Large Labrador and Nfld. salt herrings per 100 lb.....	"	5 00
per 20-lb. pail.....	"	1 20
Salt mackerel, in 20 or 30-lb. pails.....	"	0 12 1/2
Finnan haddie, in 15 or 30-lb. boxes.....	"	0 08 1/2
Smoked halibut strips.....	"	0 11
Kipperd gold eyes, per doz.....	"	0 50
Yarmouth boaters, 60 in box, per box.....	"	1 75
Lobsters, fresh boiled, per lb.....	"	0 25
Shrimps, large size, per quart.....	"	0 60
Caviar, extra, small jars, per jar.....	"	0 40
Frog legs, 6 doz. in box, per doz.....	"	0 40
Oysters, standard, per gallon.....	"	2 00
select.....	"	2 15 2 25

Green Vegetables.

Native onions have been advanced another 1-2 cent per lb. and are now quoted at 4 cents.

Native onions, per lb.....	0 04
Spanish onions, per case.....	1 75
Carrots, per bush.....	0 40
Beets.....	0 70
Turnips.....	0 40
Potatoes.....	0 70 0 80
Celery per case (7 to 9 doz).....	6 50
(doz.).....	1 00

WANTED.

EXPERIENCED Salesmen with satisfactory references to take orders on liberal commission for high grade specialty for which there is an unlimited market. Apply with reference to Box 215, CANADIAN GROCER, Toronto, Ont. (6)

SITUATION WANTED.

WANTED—Position in wholesale, by young man, seven years in general store. Good references. Box 218 CANADIAN GROCER, Toronto. (8)

FIRST-CLASS Salesman with large connection, traveling regularly between Port Arthur and Pacific Coast, is open for good side line. P.O. Box 502, Toronto. (6 eow)

COMMISSION AGENT.

COMMISSION AGENT, acquainted with nearly all good wholesale buyers and largest retailers in the grocers and allied trades of the United Kingdom, and with personal connection amongst the majority of them, is open for sole agency for Canadian firm. Would be satisfied with comparatively small commission with view to securing large turnover. Advertiser is decided Christian, with first-class business and personal references. Mr. Dring, 50 Church Lane, Hornsey, London, England. (7)

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, ac. a word first insertion; rc. a word each subsequent insertion. Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittance to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months.....	17 00
" " " " 3 months.....	10 00
50 " " " " 1 year.....	17 00
" " " " 6 months.....	10 00
25 " " " " 1 year.....	10 00

FOR SALE.

OLD established combined grocery, meat and liquor business, Hamilton; large and paying trade, and first class location. Splendid opportunity for a good man; satisfactory reason for retiring; the premises also for sale. Address P.O. Box 374, Hamilton. (9)

BUSINESS CHANCES.

THE LOCATORS—W. B. Herbert, General Manager. The largest and oldest exclusive business brokers in the West. Address The Locators, 63 Merchants' Bank Building, Winnipeg.

GROCERY—On Winnipeg Main Street, sixteen hundred dollar stock at ninety cents; half cash, rent thirty dollars. This is the cheapest business in Winnipeg to-day, clearing fifteen hundred a year. The Locators.

GROCERY—In Winnipeg, established twenty years, doing thirty thousand. Stock four thousand, half cash. This is no speculation, but a profit-making business. The Locators.

GROCERIES, Clothing and Shoes—Forty-five hundred stock at ninety-five cents, in good Manitoba town of 350. Five elevators. Turnover can be greatly extended by good, live man. The Locators.

GROCERIES, Crockery and Shoes—Twenty-five thousand dollar stock, doing one hundred thousand yearly; in thickly settled country. Excellent opportunity. Will make good terms to responsible man. Owner has got rich out of it, wants to retire. The Locators.

GROCERIES and Confectionery—Stock of twelve hundred; about hundred miles from Winnipeg. Turnover nine thousand, clearing twelve hundred a year. The Locators.

GROCERIES and Hardware—Ninety miles from Winnipeg. Eight thousand dollar stock; brick block, town site, three cottages, farm, cattle, horses and implements, all for twenty-five thousand. Ten thousand cash. If you want a good general investment you can't beat this. Write now. The Locators.

GROCERIES, Toys and Crockery—Stock three thousand; seventy miles from Winnipeg, doing twelve thousand, and can be doubled. Will take real estate in exchange. Submit yours. The Locators.

OUR new book of Business Opportunities is now in the printer's hands, and if you desire a copy send in your name at once. Address The Locators, 63 Merchants' Bank Building, Winnipeg.

Successful Advertising—How to Accomplish It

By J. ANGUS MACDONALD—a volume of 400 pages packed full of good stuff for advertisers. Price \$2 00.

Sent postpaid upon receipt of price. TECHNICAL BOOK DEPARTMENT, MACLEAN PUBLISHING CO., LIMITED, TORONTO.

Window and Interior Displays

Timely Hints
and Suggestions

Window Dressing for Provisioners.

FOR a window display in a provision or butcher store, an ice effect is one that may be utilized to excellent advantage at this season of the year.

The ice must, of course, be the foundation. There are three ways of producing an ice effect. One is by simply laying sheets of ground glass, rough side up, being careful to have them match as evenly as possible. If there should be any cracks or corners these should be filled in with salt, darkened sufficiently to match the color of the glass. Another way of making window ice is to take thin cakes of paraffine, lay them together, filling in the cracks and corners with some of the same substance, melted. The third possibility is to stitch a clean, smooth sheet of parchment paper tightly over boards. Having the ice, we must consider what to put on it. A flag with a red ball in the centre, is an excellent idea. The flag should be fairly high up, say put above the level of the eye, and should be kept fluttering by means of an electric fan in the side of the window, but hidden from view. This same electric fan, by the way, is a good thing to keep frost off the windows.

Having the ice and the flag, a simple scheme would be to have a number of people skating for a prize, which would, of course, be a handsome turkey or chicken. The window should also contain a show card, which should be bright, snappy and appropriate, and neither too large nor too small.

The border of the ice pond should be made sloping, like the banks of a real lake. On these banks may be placed upright a number of those canvas-covered dummy hams, painting on the smooth side the eyes, nose and mouth of a man, to make them look like people watching the race. Further, a couple of small colored flags with the words "Smith's Hams," or "Smith's Market" may be stuck in the ground. The background of the window may be arranged as a wood scene, with pigeons looking down from the trees and rabbits watching the race from the ground, which could be made to look like snow or not, as desired. The effect would be considerably enhanced if the scene were to be lit by moonlight. Take a small round box, about the size of a five pound butter box would do.

Knock out the bottom and leave off the cover. Over one end of this cylinder paste two or three thicknesses of white tissue paper, put your light inside the box, and you have a good enough moon for anybody.

This Week's Illustrations.

The window shown in this week's illustration was arranged by E. Dore for S. E. Cornell, of Sarnia. It is especially to be commended as a first-class meat and provision window. The display consists of spiced roll bacon, select English breakfast bacon, mild cured ham, boiled ham, tenderloin, spare ribs, fresh pork

ment is required to bear a certificate stating that the molasses therein described has been produced in the process of manufacture of cane sugar from the juice of the cane, without any admixture with any other ingredient, and is in the original packages in which it was placed at the point of production and not afterwards subjected to any process of mixing or treating. Molasses produced in Louisiana shall be consigned direct by vessel or railway from a port or place in Louisiana to a port in Canada. Molasses produced at Porto Rico shall be consigned direct from a port in Porto



Meat window of S. E. Cornell, Sarnia, dressed by E. Dore.

sausages, weiner wursts, bologna, head-cheese, jellied hocks, jellied tongue, besides canned roast beef and other canned goods, fresh eggs, fruit, olives, etc. The whole is garnished with sprigs of parsley and celery, tasty bits of the printers' and lithographers' art being also used to good effect.

NEW MOLASSES REGULATION.

The Department of Customs has issued new regulation respecting the direct importation of molasses from other than British countries. The invoice of ship-

Rico to a port in Canada (without transshipment). Molasses produced in Cuba shall be consigned direct from a port in Cuba to a port in Canada, but may be transhipped in any intermediate country, under customs supervision, without change of original destination in Canada.

The Eby, Blain Co., Toronto, have a snap in a carload of "Simcoe" jams, 5s, 7s, and 30-lb. pails, which they offer at prices below to-day's market quotations.

**INTERVIEWED PROVINCIAL
TREASURER.**

The committee appointed by the Retail Grocers' Association of Montreal to act with members of the wholesale grocery trade on the proposed amendment to the Provincial License Law, met the Hon. J. C. McCorkill, provincial treasurer, at 12 o'clock noon, Friday, Feb. 3, in the Provincial Government Buildings, Montreal. The committee, which was introduced to the Honorable Minister by Ald. C. B. Carter, M.L.A., consisted of His Worship Mayor Laporte, Prest. P. Daoust, Ald. N. Lapointe, Ricard, Lariviere, John Robertson, Geo. Graham, L. E. Geoffrion (of L. Chaput, Fils & Cie.), L. J. Demers, of Demers, Fletcher & Cie.; John Scanlon, A. de Repentigny, J. Cochran, M.L.A., J. B. Deschamps, P. Brunneau (treasurer M. R. Grocers' Assoc.), J. P. Dixon, D. C. Brosseau, J. A. Menard, and others.

After the deputation was introduced, Mr. McCorkill explained to them the proposal to reduce the number of shop licenses to 400, and asked the Grocers' Association to support him in that position.

Mr. John Robertson said he spoke for himself alone, but he was strongly opposed to limitation. He believed it would mean a vast amount of traffick-ing in licenses. In the old country and in parts of the United States limitation of licenses had led to the most deplorable state of affairs. There nearly all the saloons were in the hands of capitalists and brewers. If the liquor-selling business was legitimate at all, let everyman go into it who paid the license fee and satisfied the commissioners, and leave the task of keeping the business decent to the law and those who had to

enforce it. It was said that restriction of licenses would put out of business a lot of low class dives and "shebeens," but if the law were enforced and the revenue officers did their duty such of these places that were improper would be put out of business anyhow. The fault is any lay in the administration of the law.

Mayor Laporte complained that in view of the proximity of the surrounding suburbs the price of liquor licenses in Montreal was altogether too high. He thought that the object sought by limitation of the number of licenses could be secured more effectually by a more careful examination into the qualifications of license applicants, not only on the moral side, but on the pecuniary, to require that they should have sufficient financial strength to carry on a legitimate and bona fide grocery business, and the suggestion appeared to please the treasurer. Other grocers supported this contention, and claimed that in Griffintown and other similar districts there were scores of "grocers" who did not carry \$25 worth of groceries, and made their living by selling liquor for consumption on the premises in violation of their license. The business was strictly local and it was very hard for the revenue officers to secure convictions.

Mr. Brittain of A. H. Brittain & Co., Montreal, selling agents for Black Bros. & Co., Halifax and La Have, was a visitor to the Toronto offices of The Canadian Grocer this week. Mr. Brittain reports satisfactory sales of "Acadia" and "Halifax" brands of cod fish in this market, and says his firm have only one complaint to make, namely, a shortage of supplies.

A Good Name

The success we have enjoyed has been due to the quality of our products — Jams, Preserves, Marmalade and Confectionery—to which is given the name

McGREGOR

Always Order McGregor Goods.

McGregor - Harris Co.

Limited

33 Pearl St., - TORONTO.

Orlan Clyde Cullen, C.E.L.L.M.

Counsellor at Law U.S. Supreme Court.
Registered Attorney U.S. Patent Office.

U S. and Foreign Patents, Caveats, Copy rights and Trade Marks. Military and Naval Inventions a specialty. Address,

Box 264, Station G., Washington, D. C.

GUN SHOP and MODEL SHOP,
Warren White Sulphur Springs,
Totten P. O. Virginia

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

EXPORT TRADE DEPARTMENT.

FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. R. C. HALL & CO., 28 MARTIN'S LANE, CANNON STREET, LONDON, ENG.

JOHN LATHAM & SONS,
LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiterers; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL,
ABERDEEN, - SCOTLAND.
Cables, Halcyon. Codes, A. B. C. 5th ed., Scattergood. Consignee for all kinds of Canadian produce. Personal attention and prompt returns guaranteed.

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England

We handle consignments of **CANADIAN MEATS, CHEESE AND BUTTER.**

We sell cost, freight and insurance. Western Union Code.
LONDON, LIVERPOOL, GLASGOW.

DAVID SCOTT & CO.,
Est. 1878. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of **CANNED GOODS.**
T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL,
Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US.
139 REDCLIFFE ST., BRISTOL, ENG.

This space \$15.00 per year.

GEORGE LITTLE LIMITED
Canadian Produce Importers,
MANCHESTER.
BUTTER, CHEESE, EGGS, BACON, APPLES, APPLES, POULTRY.

E. BIERMANN & CO.,
FRUIT AND PRODUCE BROKERS,
5th Ed. A. B. C. Code,
CARDIFF, WALES.
APPLES AND ALL KINDS OF FRUIT AND PRODUCE.

This space \$15.00 per year.

STOKES BROTHERS,
GENERAL MERCHANTS,
EXETER, ENGLAND,
Dealers in Eggs, Apples, Bananas, Potatoes and Fruits of all kinds.
Correspondence solicited.

HAMILTON WICKES & CO.,
Canned Goods Brokers, EASTCHEAP, LONDON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

I want to secure **Sole Agency for Britain** for Canadian manufacturers of **Wooden Ware** or similar lines. References **A1.** Splendid connections.
A. S. DUFFUS, JR.,
9-10 St. Mary-at-Hill, LONDON, E. C.

THOS. BOYD & CO.,
28 KING ST., - LIVERPOOL,
are open to receive all kinds of **CANADIAN PRODUCE.** Highest references. Wide connections. A. B. C. 4th and 5th ed., Western Union and Lieber's Codes. T. A. "Boyd."

This space \$15.00 per year.

“DEFIANCE” MAPLE SYRUP

If you specify “Defiance” brand when ordering maple syrup, you get a syrup that you can truthfully recommend. Our guarantee goes with every package.

TORONTO JOHN SLOAN & CO. BELLEVILLE

COFFEE

TO SUIT YOUR
CUSTOMERS' TASTE.

Excelsior - Mocha and Java - Our Own Blends.

TODHUNTER, MITCHELL & CO.'S

ESTABLISHED BLENDS.

The thoughtful grocer will not waste time in selling inferior and unknown goods. They kill trade and lose customers.

CHASE & SANBORN'S coffees have a reputation back of them and the public know it.

CHASE & SANBORN

The Importers, Montreal

CANADA: No better Country

MOTT'S: No better Chocolate

MOTT'S
 "Diamond" Brand
 and
 "Elite"
 Chocolates

have done more than any other brands on the market to build up the chocolate consumption in Canada.
 REASON—They are Pure and the Best.

John P. Mott & Co.
 HALIFAX, N.S.

SELLING AGENTS:
 J. A. TAYLOR, MONTREAL R. S. MCINDOE, TORONTO JOS. E. HUXLEY, WINNIPEG.

STEWART'S
F I N E
CHOCOLATES

A. J. Stewart, Limited
 MAKERS
 TORONTO

\$10,000

\$10,000

Ten Thousand Dollars in Gold will be spent by us during the year 1905 for advertising our different lines. We intend first to offer it to the Grocers of Canada.

Ask our Travellers how you can get your share.

LUMSDEN BROS.,

Wholesale Grocers
and Manufacturers,

- - Hamilton, Ont.

Business Changes

ONTARIO.

H. E. Teasdale, general merchant, Temperanceville, has assigned to N. L. Martin; meeting of creditors held on Feb. 9.

William Mooney, grocer, Ottawa, assets have been sold.

Dodd Bros., grocers, Toronto, have assigned to N. L. Martin.

John Calvert, confectioner, Windsor, has sustained loss by fire.

G. W. King, grocer, Ottawa, has been succeeded by R. Goldberg.

The assets of W. Mooney, grocer, Ottawa, are advertised for sale.

Hugh Ferguson, general merchant, Dundalk, is offering 50c. on the dollar.

Jas. McCue, grain merchant, Melancton, has sold out to G. T. Somers & Co.

The J. M. Lavoie Co., Ottawa, cigar merchants, have been succeeded by J. M. Lavoie.

Ault & Co., general merchants, Finch, are holding a meeting of creditors on Feb. 11.

McKichen & Clothier, grocers, Ailsa Craig, have been succeeded by McKichen & McKichen.

D. Gillanders, general merchant, Wellington, has advertised his stock for sale by auction on Feb. 8.

QUEBEC.

P. Therrien & Co., general merchants, St. Remi, have assigned.

The assets of Frederic Gaudreau, grocer, Montreal, are to be sold.

The assets of Joseph Paiement, grocer, Montreal, are to be sold.

The assets of J. A. Blais, general merchant, St. Tite, have been sold.

The assets of Joseph Simard, general merchant, Causapscal, have been sold.

The movable assets of Moise Cote, general merchant, St. Agathe, are to be sold.

The assets of G. G. DeVarennes, grocer, Quebec, were advertised to be sold Feb. 3.

Kent & Turcotte have been appointed curators to Frederick Gaudreau, grocer, Montreal.

C. Dignard & Co., biscuit manufacturers, Montreal, have applied for winding-up order.

E. E. Legendre, general merchant, St. Martine De Courcelles, is offering to compromise.

J. B. Desautels, general merchant, St. Cesaire, is to hold a meeting of creditors Feb. 11.

C. E. Sanborn, of Chase & Sanborn, wholesale tea and coffee merchants, Montreal, is dead.

Albert Desparois, general merchant, Pointe Claire, has assigned; meeting of creditors to be held Feb. 6.

Napoleon Martel and Onesime Champagne have registered under style of Martel & Champagne, grocers, Montreal.

Zola Pellerin and Magloire Pellerin have registered under style of Pellerin & Frere, general merchants, Bromptonville.

Joseph Dumont and Sylvia Dumont have registered under style of Dumont & Frere, grocers and liquor merchants, Montreal.

BRITISH COLUMBIA.

Chas. E. Magnuson, grocer, St. John, is opening up in the clothing line.

S. S. DeForest, wholesale grocer, St. John, is selling off his stock by auction.

Chas. W. Newcomb, grocer, Hopewell Cape, has admitted his son to partnership. The style of the firm will now be C. W. Newcomb & Son.

MANITOBA AND N.W.T.

R. J. Lund, miller, Selkirk W., has been burnt out.

H. T. Irwin & Son, general merchants, have sold to J. Down.

W. T. Howard, grocer, Winnipeg, has sold to Calhoun & Calhoun.

W. J. Foster, confectioner, Strathclair, has sold to David Bryce.

Geo. J. Jupp, general merchant, Fleming, is asking for an extension.

J. J. Smith, general merchant, Yorkton, is asking for an extension.

Anderson Bros., general merchants, Milestone, have dissolved partnership.

The premises of C. Weichman, miller, Treherne, have been destroyed by fire.

Chisholm & Smith, grocers, Airdrie, have been succeeded by Chisholm & Son.

Rosier & Trester, general merchants, Plum Coulee, have dissolved partnership.

Postill & Co., general merchants, Red Deer, have admitted H. Wallace to partnership.

Goldstein & Schatzky, general merchants, Rosenfeld, have dissolved partnership.

Andrew Barber, general merchant, Winnipeg, has been burned out; partial insurance.

Edwin Catford, tea merchant, Winnipeg, has sold out to the City Tea and Coffee Co.

McIntyre Bros., general merchants, Duck Lake, have been succeeded by J. A. McIntyre.

J. B. Krivel & Son, general merchants, Dominion City, have assigned to C. H. Newton.

Greenaway & Blackeston, general merchants, Oak River, have sold to Lundy & Shannon.

Robert Fleming, confectioner, Winnipeg, has been burned out; loss partially covered by insurance.

Smith & Gaetz, general merchants, Red Deer, will be succeeded by R. C. Brumpton on March 1.

The stock of J. H. Saunders, general merchant, Wawanesa, was advertised for sale by auction Feb. 3.

Ouimette & Wallace, general merchants, Red Deer, have been succeeded by Ouimette, Wright & Co.

The estate of C. Dozois, general merchant, St. Jean Baptiste, advertised stock for sale by auction Feb. 7.

Van Meter & Blades, general merchants, Millet, have assigned to J. H. Byers, Wetaskiwin; meeting of creditors called for the 2nd prox.

BRITISH COLUMBIA.

G. Melhuish, fruit commission agent, Vancouver, is dead.

B. Shearing, tobacco dealer, Nanaimo, has been succeeded by W. W. Gray.

Kurtz & Co., cigar manufacturers, Vancouver, have sustained loss by fire.

H. A. Lacey & Co., grocers, Vancouver, have been succeeded by D. B. Gold & Co.

Chattel mortgagee is in possession of the stock of F. H. Young, tobacco dealer, Vancouver.

Dissolution of the partnership of Wm. Tufts & Son, commission merchants, Vancouver, has been registered.

J. B. Timmins, of Timmins & Godfrey, grocers, Dawson, has retired; S. L. Godfrey will continue in business.

Chattel mortgagee has taken possession of the stock of C. Lund, tobacco dealer, Vancouver; sold to A. Fletcher.

NEW COMMISSION MERCHANT.

MR. A. J. HUGHES, who has for some years been representing the Ozo Co., Montreal, has severed his connection with that company the first of the year, opening up on his own account a commission, import and brokerage business at 1483 Notre Dame street, Montreal. Mr. Hughes, who is well known to the wholesale and retail trade from Ottawa to Sydney, and has enjoyed the confidence of the trade to a large extent, has secured a number of good agencies, among which may be mentioned, The Ocean Mills (Chinese Starch), and the Crown Vinegar & Pickle Co. As an energetic and hustling salesman, Mr. Hughes has established a reputation, and The Canadian Grocer wishes him every success in his new venture. It might be stated, that Mr. Hughes is open for a few more agencies, both foreign and domestic, of goods sold to the grocery trade.

And Candy

—Chocolates, Bon-Bons, Butter-cups, Taffies—and everything.

We do our work in every direction RIGHT. This is why

Perfection Cream Sodas

have taken such a hold on the public taste.

Avon Chocolates

are STAMPED—a pledge of quality and value.

We want your Candy business as well as your biscuit trade.

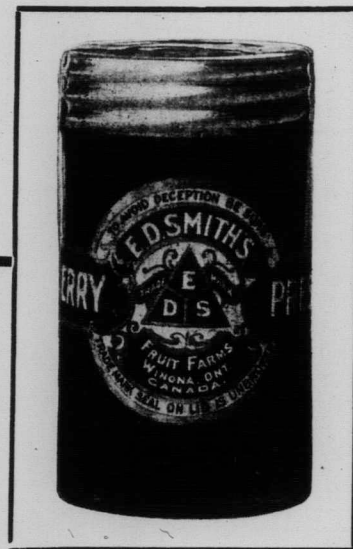
Write if it doesn't suit you to wait for our travelers.

**THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, - Canada.**

EASTER NOVELTIES.

AMONG the novelties in confectionery offered to the trade for Easter this year is a design in the form of a cross with elaborate floral decoration. Another seasonable line in chocolate is the wish-bone shown in assorted sizes. There is no end to elaborate fancy packages ranging from the comparatively cheap 25c box to the most extravagant creation in hand-painted silk. One very pretty box particularly suggestive of Easter is in gold with decoration of sweet peas. The usual lines of Easter eggs, chocolate roosters, figures, rabbits and chicks are to be seen in great variety. The tendency seems to be more and more in the direction of high-class, fancy confectionery, and it is particularly gratifying to be able to state that no confectioner need now go outside of Canada for even the choicest lines. In the larger centres Canadian confectionery is slowly but surely taking the place of imported goods; at the present time many of the largest hotels feature nothing but candy made in Canada.

The grocer and confectioner ought never to be behind hand at holiday seasons with something seasonable to tempt customers. Regular trade needs rejuvenating from time to time in confectionery perhaps more than in any other department of the grocery business. For instance the up-to-date retailer will put in a few extra lines of confectionery for Easter week. For St. Patrick's Day he will stock some boxes of confectionery with shamrock decoration. One of the most striking candy packages for March 17 is in the form of a top hat with pipes crossed and a bit of old Ireland thrown in. Such lines sell easily and well, if only a little care is taken to educate the consuming public.



E. D. S.

Jams, Jellies and Sealed Fruits

(IN GLASS)

mark a new era in domestic-made goods.

They are made equal to British high-grades, but are sold cheaper because made cheaper.

Our 630-acre fruit farm, with its complete equipment, gives us unique advantages.

**E. D. SMITH'S
FRUIT FARMS
WINONA, - - ONT.**

COWAN'S COCOA Maple Leaf Label Our Trade Mark

**COWAN'S CHOCOLATE, CAKE ICINGS,
CREAM BARS,
and COWAN'S famous MILK CHOCOLATE
are absolutely pure goods.**

THE COWAN CO., LIMITED, TORONTO

THE GROCER WHO DOES NOT SELL

VAN HOUTEN'S COCOA

DOES NOT SELL THE BEST COCOA

THE CONSUMER WANTS THE BEST COCOA

The grocer who recommends always Van Houten's will not impair his reputation for good judgment.

Van Houten's is the highest priced Cocoa on the market, but the *cheapest in use.*

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACRE MONTREAL

"Irresistibly
Delicious!"



One taste
will make a
Peter eater!

MADE IN VEVEY, SWITZERLAND—FOR EATING ONLY.

A Quick, Steady and Profitable account for any dealer.

Send for a Sample.

LAMONT, CORLISS & CO., Agents, 27 Common St., Montreal

old
reputation

Attention!

old
reputation

The BEST
of

Swiss Milk Chocolates

KLAUS'S CHOCOLATES

are now introduced in the Canadian Market.

(Klaus's Chocolates were awarded the Gold Medal
at the Glasgow Exhibition.)

Wholesale Depot for Canada:

Canadian Swiss Trading Co.

17 ST. JOHN ST.,
MONTREAL.

There Must be Certainly Great
Merit in



Borden's



"Eagle" brand Condensed Milk and
"Peerless" brand Evaporated Cream

when the Highest Awards are obtained
at ALL Exhibitions and Test Shows.

Borden's brands are the Very Best in respect to
richness, purity, quality and flavor.

Handle them for your best trade.

WILLIAM H. DUNN, - MONTREAL

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,
Halifax, N.S.

SCOTT, BATHGATE & CO.,
Winnipeg, Man.

W. S. CLAWSON & CO.
St. John, N.B.

SHALLCROSS, MACAULAY & CO.,
Victoria and Vancouver, B.C.

RIGHT GOODS at RIGHT PRICES

**California Washington
Navels.**

**Florida Oranges,
Marmalade Oranges,
Lemons. Grapes,
California Celery,
Pine Apples, Etc.**

**McWILLIAM
Mc. AND E.
EVERIST**

TORONTO, - - ONTARIO

Send in your orders.
You will get good satisfaction.

The
**DAWSON Commission
Co., Limited**
**FRUIT, PRODUCE AND
COMMISSION MERCHANTS.**

Cor. Market and
Colborne Streets. **TORONTO**

DRIED APPLES

We pay highest market prices for bright
dry quarters and make prompt remittance.

The W. A. GIBB CO.

Packers and Exporters
5 and 7 Market St., **HAMILTON**

Marmalade Oranges

Our first shipment of Marmalade
Oranges will arrive this week.

Sizes—160s, 200s and 240s.

Get your order in early.

Send for Samples of our Navels.

**HUSBAND Bros. &
Co.**

Wholesale Fruit and Commission Merchants.
82 Colborne St., **TORONTO.**

GREEN FRUITS

Standard Apple Barrels.

THE adoption of a standard apple barrel for all Canada and the better enforcement of the Fruit Marks Act are matters which are occupying the attention of the department of agriculture just now, and in the near future some definite action will be taken in both directions to the certain benefit of the Canadian fruit trade.

Under present conditions two distinct sizes of barrel are used. One, the Ontario, or, as it is called in England, the Canadian barrel, being the maximum size prescribed by law and containing 112 quarts, and the other, used in the Maritime Provinces, containing 96 quarts, the minimum. The result is confusing and, as A. McNeill, chief of the fruit division of the department of agriculture, points out, on the whole, prejudicial to the interests of those exporters who persist in using the smaller barrel. In getting apples to the English market some half dozen charges are encountered—railway and steamship freights, dockage, drayage, etc.—all of which are per package, so that the Ontario shipper gets his 112 quarts of apples in the English market for the same money paid by the Nova Scotian for his 96 quarts. The prices received on the other side are about proportionate to the size of the barrel, the Ontario man getting an average of about two shillings more.

Mr. McNeill says those two shillings are paid for 16 quarts of fruits upon which—compared with his Nova Scotian competitor—the Ontario exporter pays no freight. As the average cost of a barrel of apples to the grower is about \$1, this means that, for every barrel the Ontario exporter sends across the water, he ships free of freight charges—compared with his competitor—16 quarts of apples, which cost him about 16 cents, for which he receives about 40 cents, or a clear profit of 24 cents a barrel more than is received by the Nova Scotian exporter. The advantage is so obvious that it is a mystery why the lower provinces adhere to the smaller and less profitable size.

Suggestions to Apple Shippers.

GEO. R. MEEKER & CO., receivers of Canadian and American fruits, Covent Gardens, London, Eng., write concerning the British apple market that the great thing is to get apples

over there packed as tightly as possible and protected absolutely from frost. At the present time the market is in a state of collapse owing to the dullness of trade generally and the fact that large quantities of apples have been placed in cold storage at Southampton.

Hon. Sydney Fisher has given notice of a resolution to amend the act respecting the packing and sale of certain commodities so as to provide as follows:—"When apples are packed in Canada for export for sale by the box they shall be packed in good and strong boxes of seasoned wood, the inside dimensions of which shall not be less than ten inches in depth, eleven inches in width and twenty inches in length, representing as far as possible 2,200 cubic inches. Every person who offers or exposes for sale, or who packs for export, apples by the box otherwise than in accordance with the foregoing provisions of this section shall be liable, on summary conviction, to a penalty of 25 cents for each box of apples so offered or exposed for sale or packed."

STRUCK BY PARALYSIS.

MR. W. H. FERGUSON, vice-president of the Consolidated Cannery Limited, was stricken by paralysis on Thursday, Feb. 2, at the Windsor Hotel, Montreal. Mr. Ferguson, who was attending a meeting of Price Committee of the Dominion Guild, had retired to his room Wednesday evening in perfect health and spirits. As he did not put in an appearance next day, at the meeting, his absence was commented upon, but the other members of the committee presumed he had been detained by some special business at the hotel. The housemaid endeavored several times to enter the room, but it appears that Mr. Ferguson had bolted the door. Becoming alarmed at last, the maid advised the office, and the door was broken in. Mr. Ferguson was found lying near the door in his night dress, with a gash on the back of the head, received no doubt in falling as he was trying to press the call button. Medical attendance was at once called in, when it was found that he had received a paralytic stroke, and was unable to speak. After careful attention had been given him, Mr. Ferguson was removed to the Homoeopathic Hospital, where he now lies in a critical condition. Messrs.

Innes, Eby and Beckett, who were staying at the hotel arranged for his comfort and telegraphed for members of his family.

The shock is a serious one, and is the second one that has befallen Mr. Ferguson, he having had a slight stroke some eighteen months ago. It will be some weeks before he can be removed to his home at Delhi, Ont., and the permanent results of the shock cannot now be ascertained. Mr. Ferguson is well and favorably known to the grocery trade of Canada, and is one of the leading spirits in the Consolidated Cannery Limited.

TRADE NEWS FROM TRINIDAD.

In their commercial review of Jan. 12, 1905, Gordon, Grant & Co., Port of Spain, Trinidad, state that all grades of flour are in light supply, with demand fair, especially for superfines, and the position gradually improving. Pork heads, ribs, loins, and other sundries command a ready sale at full rates. Canadian split peas are in request. Newfoundland cure codfish should shortly command higher rates.

Sugar grinding will be general in February, the phenomenal advance having created a demand for export. All old crop mallases has been cleared out, and no more will be available for some time to come. The cocoa crop proper will not start until about March, and quite moderate supplies are expected until then. The light showers being experienced are of great benefit to the young fruit, but with the dry season at hand, planters are still somewhat concerned about the crop. Prices have advanced, and are expected to go higher. Most plantations have contracted for this year's output of cocoanuts at the equivalent of \$20.00 per 1,000 f.o.b. for large selected peeled, in bags. Crop reports from Venezuela are still very discouraging, the cocoa trees there having suffered from unseasonable weather.

ST. JOHN GROCERS' ASSOCIATION.

At the annual meeting of the St. John, N.B., Retail Grocers' Association Feb. 1, the following officers were elected: R. R. Patchell, president; F. E. Williams, 1st vice; G. L. P. Swetka, 2nd vice; T. W. Morrison, secretary; A. S. Sprague, treasurer; John McMulkin and Benjamin Robertson, audit committee; D. J. Purdy, M.P.P., W. Day, R. McAfee, C. McConnell and B. Folkins, executive; B. Robertson, T. W. Morrison and Wellington Green, room committee; G. L. P. Swetka, John McMulkin and B. Folkins, arbitration committee; R. McAfee, T. J. McPherson and D. J. Purdy, petitions and appeals; F. E. Williams, A. S. Sprague and William Day, to solicit new members.

The report showed the association in excellent condition. A committee was appointed to make arrangements for a supper in the near future.

FISHING **BOTH PLEASURE AND PROFIT COMBINED...**

Just cast your line at us and you are sure to **hook** just what you want. It is a very convenient pond we keep—**well stocked—no hard luck days here.** Our Price List describes more fully. Send for one.

Manitoba White Fish, pan and single frozen
Georgian Bay Trout
British Columbia Salmon and Halibut
Smelts, Extras, No. 1s and No. 2s
Bloaters and Ciscoes

FROZEN SEA HERRINGS FROZEN LAKE HERRINGS
BARRELED SALTED AND SMOKED FISH IN ENDLESS VARIETY

WHITE & CO., Toronto

ROWE'S LONG ISLAND NATIVE OYSTERS LEAD THEM ALL

W. B. Stringer **J. J. McCabe**

HOW ABOUT

FRESH CUT LEMONS?—"St. Nicholas"—"Kicking"

Only 3 weeks until "Prinz Oscar" sails. Kindly let us have your order promptly.
 You have our prices.

Fruit Brokers W. B. STRINGER & CO. 61 Front St. E. TORONTO

IT Saves Time and Worry By Ordering From us
What you need in

FANCY ORANGES, LEMONS, ETC. Knowing You will get Quick Service and

HUGH WALKER & SON, GUELPH, ONT. QUALITY AND PRICES RIGHT.

DIAMOND BRAND MAPLE SYRUP
 Not the lowest price, but the highest quality.

SUGARS LIMITED
MONTERAL.

TRADE MARK

Heavy Red-Brown Wrapping
 FOR EXPRESS PARCELS. **STRONG, TOUGH AND STIFF**

SAMPLES AND PRICES GLADLY SENT.

CANADA PAPER Co.
 Toronto LIMITED Montreal

This design a guarantee of quality.

DRIED APPLES
 BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.
 INGERSOLL
 Established - - 1886

There is a Difference

BATH BRICKS

made by us are the best in the world. Specify them in your order

D. McDUGALL & CO., Glasgow, Scot.

J. T. ADAMSON & CO.

Customs Brokers
 and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778. Bond 28.



Try the New Flour.

Sturgeon Falls,
January 19th, 1905.

MESSRS. THE OGILVIE FLOUR MILLS CO.
Winnipeg, Man.

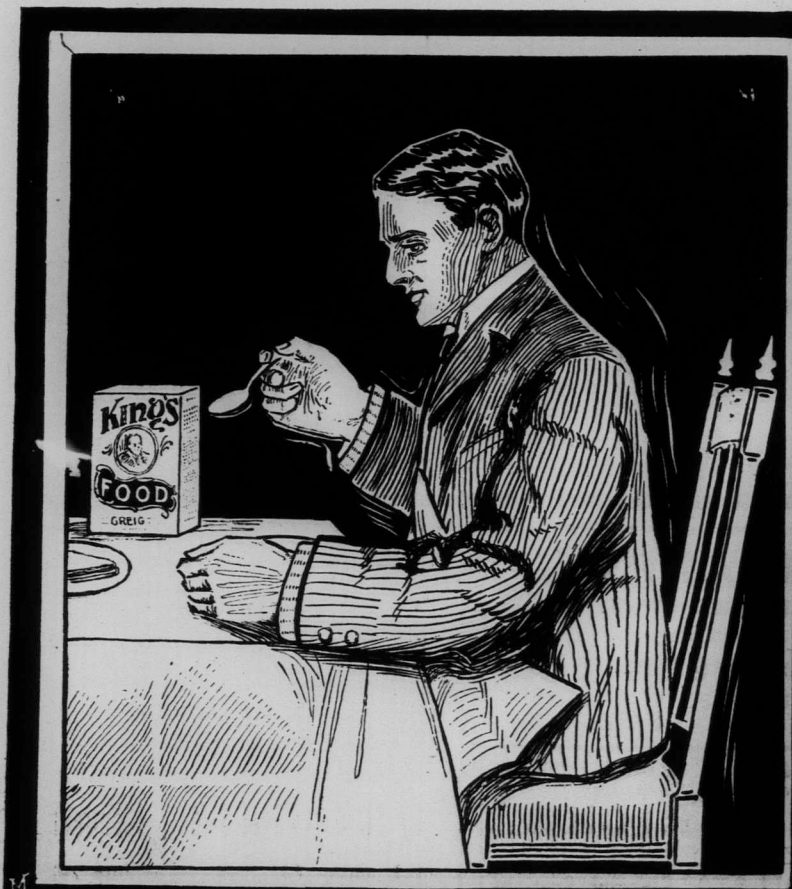
DEAR SIRS :

Just a word about your Royal Household flour. My customers are highly pleased with it, say, as long as the flour keeps as good as it is at present, they will use no other. I have sent out several small lots for a trial and it always brings me a sale of more.

Yours truly,

(Signed) S. G. W. HOLDITCH.

THE OGILVIE FLOUR MILLS COMPANY, Limited
MONTREAL, WINNIPEG



IT CROWNS THEM ALL

The King's Food

An Ideal Breakfast Dish

AWARDED THE GOLD MEDAL
AT ST. LOUIS

Contains all the life-giving
elements of the finest Canadian
wheat, offered in the flakiest
and most tempting form.

A handsome glass dish in every
package.

THIS IS A GREAT SELLER

2 DOZ. PACKAGES IN A CASE

THE ROBERT GREIG COMPANY LIMITED
White Swan Mills - TORONTO

FLOUR AND CEREAL FOODS

Export Duty on Wheat.

THE speech of Robert Meighen, president of the Lake of the Woods Milling Co., at the annual meeting of the Montreal Board of Trade, last week, seems to have created a vast amount of interest among wheat dealers and millers, and some very forcible and argumentative language has been used by the daily press during the past few days. Mr. Meighen's forcible and logical statements seem to have provoked wheat exporters to an extent bordering on frenzy. It is natural to assume that wheat exporters would oppose any such contemplated move as the placing of an export duty on wheat, but it would seem logical enough, and a wise move to encourage domestic milling industries to the fullest extent, and as pointed out by Mr. Meighen, new mills will spring up throughout the country, particularly in the Northwest. Mr. Jas. Carruthers and Mr. Alexander McFee fear that the imposition of an export duty on wheat by Canada would have a disastrous effect upon our trade with England, where Canada enters into competition with Russia, Australia, the United States, and other countries, and that if Canada should impose the duty, the English miller would buy of other countries. The question of cheap mill by-products on extensive farming is one of great moment, and, as Mr. Meighen states, the effect on the dairy industry of Canada would be supremely beneficial with by-products attainable at reasonable prices. Such by-products are easier to get when the milling is done in Canada. This view is strongly concurred in by R. M. Ballantyne, of the Lovell & Christmas Co., and second vice-president of the Montreal Board of Trade. As a conclusive argument of the wisdom of imposing such a duty. Then Mr. Ballantyne refers to the approval of the export duty on logs and pulp-wood. "If any export duty is good for the country in the case of logs and pulp-wood, how much greater would be the benefit of the milling of Canadian wheat, were all

done in Canada, giving employment to an increased number of mills, keeping the transportation in Canadian channels, giving labor to manufacturers of barrels and leaving the most valuable stock food obtainable for the Canadian farmer to convert into live stock and dairy produce." We publish the views of Messrs. Meighen, Ballantyne, Carruthers and McFee, as set forth in interviews during the past few days. Mr. Meighen advocates an export duty on the ground that such a duty would cause the milling industries of the West to increase and the farmer to reap a direct benefit.

"My proposition is that by putting an export duty on wheat bought by the American miller, to be ground in bond and exported to Great Britain, will be diverted from Minneapolis, Duluth and American cities, and the American miller be compelled to establish his mills in Manitoba and our Northwest Territories, at our farmers' door, and greatly to the advantage of the wheat producer, but, greatly against the interests of the wheat exporter, as the latter will have to compete in the market purchasing his wheat with the largely increased number of mills in Manitoba and our Northwest Territories."

Jas. Carruthers expresses himself strongly against the proposed tax.

"Just talk that to the farmers of the Northwest and you'll have a revolution. It is to the interests of the farming community to have as wide a market for their grain as is possible, and any curtailing of it would be a direct blow at them. I think the proposal of Mr. Meighen, to benefit some few people, would mean to tax the whole farming community.

"Wheat and grain is not like other raw products. We compete in England with Russia, Australia, the United States and numerous other countries. Just as soon as we raise the price of our wheat there, the English miller is going to buy the other countries' products. Where will we be?"

Mr. McFee says an export duty on Canadian wheat is absurd.

"It is nothing more than an admission by Mr. Meighen that the Canadian millers cannot export their flour as cheaply as those of the United States can. We have been doing all we can for them in the way of cheapening railway and other forwarding facilities, but when they ask that we shall tax ourselves to put money in their pocket they are asking too much.

"The wider the market Canada has the better it will be for her. The Canadian market has been little better than a close preserve for the English miller. The new trade with the United States gives the farmer another string to his bow and should not be restricted. No Government dare put an export tax on wheat."

Mr. Meighen, replying to Messrs. Carruthers and McFee, speaks "not as a miller, but as a Canadian on this question.

"I make bold to say that the farmer would not have received the price for his wheat that he has for the last fourteen years if it had not been for the competition given the wheat exporter by the millers.

"If the Americans will give us a new market, open up their market for Canadian wheat, and allow the product ground from Canadian wheat, to be distributed and sold for home consumption in their own market, I believe it would be suicidal policy to put an export duty on wheat. However, as they decline to do this, and will only purchase our wheat to be ground in bond, to be exported to Great Britain—a market which we already have as free as free air,—where does the new market come in?

"Speaking of the absurdity of the proposal to put an export duty on wheat to be ground in the United States by American mills, my proposition is to bring the Minneapolis mills to the Canadian farmer's door, and increase the competition against the wheat exporter. In fact, do away with the middle-man, and have the miller purchase his wheat direct from the farmer, thus saving the middle-man's profit. I again make the assertion that by putting an export duty on Canadian wheat, bought by American millers from wheat exporters in our Northwest, to be ground in bond in Am-



A CAKE-WALK

The man with bad digestion isn't likely to enjoy the active pleasures of life. Bad digestion disappears if a man diets himself on

Orange Meat

Fact. Orange Meat is a pre-digested ready-for-serving breakfast food of highest quality and pleasing flavor. With cream, it is a food for the gods. With milk, it is all that most men want. Surely you all sell it, grocery men?

The Frontenac Cereal Co.

Limited.

KINGSTON, ONTARIO.

erican mills at Minneapolis and Duluth, the product to be shipped to Great Britain, this will be decidedly in the interest of the Canadian farmer from the Atlantic to the Pacific. It will increase the competition in wheat buying to the Manitoba and Territorial farmer; it will establish the mills practically at his door; it will give him the benefit of the by-product to enable him to increase his mixed farming. The West will not develop as it ought to, until large and small milling industries are carried on in its midst.

"Few people properly appreciate the influence of cheap mill by-products on extensive farming, as one is scarcely possible without the other. Dairying only becomes a leading industry, and in a prosperous state when the milling of by-products at reasonable prices becomes available. Bran and shorts enter largely into successful poultry raising, swine husbandry, cattle and sheep feeding and dairying. I do not think I am putting the case too strongly when I assert that Canada's greatest need to-day is cheap feed. I include Canada from the Atlantic to the Pacific.

"The more mills established in Canada, the keener the competition the present miller will have in the domestic market for the sale of the product of his mill. The home market will also have much keener competition from the new large milling industries that will be started, in the purchasing of his wheat, than it is possible for him to have from the exporter."

R. M. Ballantyne's views, as expressed in an interview, bear directly on the effect of such a duty on the dairy industry of Canada. As one thoroughly conversant with and closely identified with Canada's great industry, his opinion is worthy of close consideration:

"To such an extent has the wheat-growing of the West been brought to the attention of the public generally, by the expenditure of large sums of money for transportation systems, elevators, etc., that the other branches of agriculture seem to have been forgotten, whereas live stock and the products of the dairy are so overwhelmingly greater that it is difficult to understand how they could be overlooked.

"The annual value of dairy products exported is upwards of \$25,000,000,—to which must be added the Canadian consumption of milk, butter and cheese, amounting probably to another \$25,000,000,—or \$50,000,000 in all. The value of bacon exported is in the neighborhood of \$15,000,000 per annum, and the value of hog products consumed in Canada must be equal to the value of the exports, making a total of \$30,000,000 for hog products.

"Then there is the value of cattle and

sheep exported and consumed in Canada annually, which, added to the value of the foregoing, makes a grand total far exceeding the value of wheat. For the production of all this wealth, feed must be obtained. But if the milling of the Canadian wheat is not done in Canada, the most valuable feed that the farmer can procure is lost to the farmers of this country; for not one pound of the shorts and bran obtained when grinding the wheat is ever returned to the country, whereas, if the milling were done in Canada, every pound of it would be fed to stock in this country, and Canada would be richer to the extent of the value of the stock and their products produced thereby. It should be remembered in this connection that about one-quarter of the wheat consists of the by-products, bran and shorts."

The Grain Drawback.

Winnipeg grain men were reticent when asked their opinion as to the probable effect on the price of Canadian wheat of the final decision with regard to the grain drawback. It had been predicted that, in case the final decision were in favor of the legality of the drawback, there would be an immediate sensational advance on the Winnipeg Grain Exchange and a morning paper on the day the announcement was made predicted an immediate advance of perhaps 10 cents. These predictions did not come true and there was in point of fact very little excitement on the Exchange. Grain men evidently were waiting in something like bewilderment to see what would be the result. There were so many things to be considered that very few had any definite opinions as to the probable result.

There can be no doubt, though, that there will be a much increased demand from Dakota, Minnesota, and Wisconsin mills for Canadian wheat. Formerly only the larger concerns which could afford to put in bond an entire mill for the purpose could import the Canadian wheat, but under the new state of affairs created by the drawback decision, the smaller mills can also import.

Electric Treatment of Flour Successful.

In an article on "The Bleaching of Flour," M. Fleurent, one of the leading chemists of France, expresses himself as being favorable to the process for accomplishing by electrical means the same chemical change that is otherwise done by the slow process of time.

This process is being extensively adopted in Britain, the United States, and other countries, and Canadian practice has proven that the method is not only beneficial to the flour, but adds to its selling value, and the purifying and sterilizing of flour by electricity is now regarded as one of the greatest revolutions in the history of milling as a result of experiments which have been extensively carried on for over a year.

The Great Western Cereal Co., discontinued the use of part-cash coupons on Feb. 1, 1905.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

IN RICE THE BEST THING IS

Pocket Rice



In 100-lb. Bales—(100, 1s; 33, 3s.)

In 1-lb. and 2½-lb. pockets

ORME & SUTTON RICE CO.,

MILLS: NEW ORLEANS.

104 WALL STREET
NEW YORK

BRANCH OFFICES: (Philadelphia, Bourse Bldg.
Toronto, J. S. Donaldson
& Co., 50 Front St. E.

Order a bale from any of the following Distributers:

TORONTO	HAMILTON
Eby Blain Co., Limited	Balfour & Co.
Davidson & Hay, Limited	W. H. Gillard & Co.
Warren Bros. & Co.	Lucas, Steele & Bristol.
James Lumbers	
LONDON	
A. M. Smith & Co.	E. Adams & Co.
Elliott, Marr & Co.	Lind, Kerrigan & Co.



In 1-lb. and 3-lb. pockets

We

beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods:

Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr.
Oatmeal



Pot and Pearl
Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds
of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US
FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED OAR LOTS
OR OTHERWISE.

LETTER ORDERS
A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS
FOOT JARVIS STREET Toronto

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Tobacco Crop of Cuba.

THE Cuban tobacco crop in the past year was good in both quality and quantity, and may be safely valued at over \$30,000,000. The exports during 1903 were valued at \$26,046,431, against \$25,400,000 in the previous year. The exports of leaf tobacco in 1904 exceeded those of the previous year by \$600,000. The total exports of leaf tobacco amounted to 40,977,946 pounds, valued at \$13,245,187, 24,128,430 pounds of which, valued at \$9,931,802, went to the United States, and 10,306,574 pounds, valued at \$1,921,079, to Germany, the next largest purchaser.

Tobacco stems, which are used in the manufacture of snuff, etc., were exported to the amount of 598,178 pounds, valued at \$9,959, principally to the United States, Argentina, and Germany.

Cigars exported numbered 205,244,298, valued at \$12,302,969, of which 45,769,422, valued at \$2,888,111, went to the United States; 28,388,074, valued at \$1,968,395, to Germany, and 92,559,817, valued at \$5,197,785, to England. Of cigarettes, 14,662,209 packages (each package containing about 14), valued at \$404,173, were exported during the year. Of these 287,767 packages, valued at \$7,055, went to the United States; 16,693,372 packages, valued at \$49,070, to Dutch possessions; 1,323,127 packages, valued at \$40,926, to British Islands; 7,259,354 packages, valued at \$191,854, to Colombia, and 586,002 packages, valued at \$17,632, to Germany. Much of the remainder went to the Canary Islands. The export of cut tobacco amounted to 226,648 pounds, valued at \$81,031, of which the United States received 75,205 pounds, valued at \$23,583, and Colombia 57,283 pounds, valued at \$21,201.

Tobacco seed to the value of \$3,112 was exported to the United States.

The principal shippers of leaf and manufactured tobacco in Habana are as follows: Habana Tobacco Company, Cuban Land and Leaf Tobacco Company, G. Arostegui, Jose Suarez & Co., Luis Marx, Calixto Lopez & Co., H. Upmann & Co., G. Solomon & Co., Bridat Montros & Co., Federico Bauriedel & Co., Leslie Pantin, S. L. Goldberg & Son, Leob-Creagh Habana Company, B. Baustista & Co., Garcia & Co., Antonio Suarez & Co., Loeb-Nunez & Co., E. A.

Kline & Co., H. J. Bernheim, Cuban-American Company, J. F. Berndes, Mark A. Pollock, Mendelsohn, Bornemann & Co., Sidney Rothschild, J. G. Prendes.

Indian Tobacco Industry.

THE Island of Sumatra exported in 1903 tobacco to the amount of 254,000 bales, valued at £3,118,000, the profits of some of the best concerns ranging between 50 and 100 per cent.—a gratifying showing when it is remembered that the industry is only forty years old. This success has not been wholly due to soil and climate, but is the result of a sympathetic alliance between labor and capital, in which the laborer has had a direct pecuniary interest in the quality of his work, thorough efficiency, and the application of science to every stage of the cultivation and manufacture.

In India, on the other hand, the industry is on the downward grade; the native cultivation is unsupervised by European experts—an absolutely essential factor to ensure success; and the methods employed in nearly all the so-called factories of Southern India have fallen far short of the perfection attained in Sumatra. Moreover, the native cultivator works by rule of thumb, as

his ancestors did before him; and Indian-grown tobacco is almost a byword in the trade. There is, a priori, no reason why European capital, employed under European supervision, should not do for India what it has effected in Sumatra. In the case of Indian tobacco, the import duty in the United Kingdom would amount to at least 1,000 per cent., thus effectually preventing any importation of Indian tobacco, or of Indian cigar manufacture in the United Kingdom. Owing to the greater thickness of the leaf, Indian cigars are 25 per cent. heavier than all others. It is proposed, therefore, to allow importers of these goods a proportionate rebate of duty. Unlike the rest of the civilized world, India admits foreign-grown leaf free and imposes on manufactured tobacco a nominal ad valorem duty of 5 per cent. Thus while in England India tobacco pays a far heavier impost than any other grade, within India itself a struggling native industry competes with foreign products on most unfair conditions. The proper balance would be readjusted by a return to the 20 per cent. ad valorem duties levied on foreign tobacco imported into India between 1860 and 1862, only this should be restricted to manufactured tobacco, while at the same time the raw leaf should be admitted free as at pres-

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

The Enterprising Grocer

nowadays puts in a small show case for Cigars, stocks it with **Pharaoh** and **Pebble**, and they bring him in a nice little "pot boiler" monthly. He need keep no other lines. If at the end of 3 months the pot doesn't boil, he gets his money back from Payne of Granby. So far all the "pots" are boiling that use the above fuel, and Payne has kept his money.

J. BRUCE PAYNE, LIMITED
MANUFACTURERS
GRANBY - - QUEBEC

Feb. 10, 1905

*You cannot dream your-
self into a character,
you must forge yourself
into one.*

A TRUE SAYING

T & B Smoking Tobacco is MADE right. Its long, long history is proof of that. It is the realization of effort, of purpose. Its character is the outcome of the forging process.

GEO. E. TUCKETT & SON CO., Limited, Hamilton, Ont.

ent, owing to the large admixture of foreign tobacco used as a blend in an Indian cigar.

System for Selling Cigarettes.

Writing of the application of system to large businesses, Atherton Brownell says in the December World's Work 'Systems have been devised, by which, with the aid of a single clerk, a more minute and accurate record can be kept of a great business house than could be kept by a large force of accountants. A good example of a perfect system is the one used by a firm of cigarette makers who have a private trade, for they make their goods to order for individual cus-

tomers. The characteristic feature of their business is that they mix the tobacco to suit each individual customer's taste. They must have direct communication with their patrons, and these patrons buy as few as 500 cigarettes at a time. To get their trade is easy; to hold it is more difficult. On their files, they carry a memorandum of the tastes of perhaps 2,000 smokers and the formula of the mixture which suits every one best, together with a design of his crest or monogram, which he desires stamped on his wrappers. Every customer's daily consumption is noted and by the automatic operation of their system, his name comes to the front a week before he may be reasonably expected to

have exhausted his last order. So nicely has this system been adjusted, that recently, during a spell of extremely humid weather, when orders could not be filled, every customer found his wants supplied, during this period of waiting, from a stock kept on hand for the purpose.

Notes of the Trade.

The Tuckett cigar factory, Montreal, was damaged by fire on Feb. 3, to the extent of \$60,000.

The Ontario Cigar and Tobacco Co., of Kingsville, Ont., has been organized with capital stock of \$40,000.

A free movement of Canadian leaf tobacco from Leamington, Ont., to Granby, Que., is reported for the month of January.

Royal Egyptian Cigarettes

Rich in Flavor
Copious in Value
Great Sellers

All First-class Grocers should have them

J. M. Fortier, Limited, Manufacturer, Montreal

Do They Satisfy?

Yes. The enormous increase in their consumption has established the fact that McAlpin's Tobaccos Satisfy.

Smoking

TONKA
SOLID COMFORT
PINCHIN'S
HAND-MADE

Are They Known?

McALPIN'S

No Tobaccos are better known. We have spent big sums in advertising them. McAlpin's Tobaccos are Known.

TOBACCOS!

Chewing

BRITISH NAVY
KING'S NAVY
BEAVER
APRICOT

What About Profits?

No other Tobaccos in Canada are so profitable as McAlpin's Tobaccos. They are Profitable.

Freights And Charters

A CONTINUED improvement has been noticed in freights during the week under review. Although there is still room for improvement, freight men generally are optimistic and look forward to February and March as months in which they may pull up on the deficiencies of the December and January just passed.

Grain is going forward in immense quantities, and provisions also form a major portion of cargoes from all the

keep their advertised sailing dates, have been compelled to leave over some of their booked cargo for the next scheduled steamer.

Charters for early spring are now being reported, and some new boats will be seen in the St. Lawrence trade this coming season. The Allan Line has gone so far as to publish their sailing list between Montreal and Liverpool, and this stroke of enterprise enables shippers to pick their steamers during a season and arrange

SWEET CAPORAL



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

BERTH QUOTATIONS--St. John, Halifax and Portland

The under-noted rates from West St. John are subjected to 5 per cent. primage additional.

Description.	Liverpool.	London.	Bristol.	Glasgow.	Manchester.	Dublin and Belfast.	Capetown and Port Elizabeth.	Leith.	Aberdeen.	Cardiff.	Hamburg.	Havre.
Oil Cake.....	* 5/	† 5c	† 9c	† 6c	* 5/	*11/6	*12/6					
Sack flour.....	* 5/	† 5c	† 9c	† 7c	* 5/	*12/	*12/6					
Canned meats, fish.....	* 7/6	*12/6	*15/	*12/6	*10/	*15/	*15/					
Provisions.....	* 5/	*12/6	*15/	*12/6	* 5/	*17/6	*15/					
Tierces lard.....	* 5/	*12/6	*15/	*12/6	* 5/	*17/6	*15/					
Pail lard.....	* 7/6	*17/6	*20/	*17/6	* 7/6	*20/	*20/					
Butter.....	*15/	*25/	*25/	*30/	*15/		*80/c.s.					
Cheese.....	*10/	*20/	*20/	*25/	*10/		*80/c.s.					
Eggs in c. s. (meas't).....	*10/	*15/	*15/	*15/	*10/		*40/c.s.mt.					
Clover seed.....	*10/	*10/		*15/	*10/	*15/	*15/					
Cotton.....	†15c				†15c							
Apples, per bbl.....	2/	2/	2/6	2/6	2/	31/	10/c.s.					
Meas't goods.....	†Fine20/		†Fine20/	†Fine20/	†Fine20/							
Leather sole.....	*20/	*25/	*25/	*30/	*20/	†12/6	†15/					
Leather finish.....	*15/	*20/	*20/	*20/	*15/	*17/6	*20/					
Lumber, hard.....	* 8/	†10½c	*12/6	*14c	* 8/	*15/	*15 m't					
Lumber, soft.....	* 9/	†12c	*15/	†16c	* 9/		*17/6 m't.					

* Per ton 2,240 lbs.

† Per ton of 40 cubic feet.

‡ Cents per 100 lbs. without primage.

The above is for general information only. These rates liable to change without notice and are therefore **Subject to Confirmation**. When ocean charges are collectable at port of destination, rates exchange on basis of \$4.80 to £1 sterling. When ocean charges are prepaid, rates exchanged on basis of \$4.86 to £1 sterling.

If freight is offered other than specified above, on which steamship connections are accustomed to quote a weight or measurement rate at their option prompt advice will be facilitated by informing us of the relative weight and measurement of the mdse. when applying for rate. It is also necessary to know shipping point and on whose account engagement is to be made. All contracts subject to confirmation.

winter terminals. Liverpool and London still seem to attract the heaviest shipments, and it is quite notable to see so many apples going forward at this time of year. Portland and St. John still bear no comparison that is favorable to the Canadian port. The Allan line, in fact all the lines except the C.P.R., are not very jubilant over the cargoes available at St. John, N.B. The weather has been bitterly cold, and ships have been delayed by storms on the Atlantic, while freight trains all over Canada have been irregular. Thus, some boats, which are compelled to

suitable cargoes for the most profitable steamers at the best possible period.

The Dominion Line have carried out their promise made in November, when it was stated by Mr. Torrance that if the trade to Portland warranted, extra steamers would be put on. In fact, the Dominion Line boats seem to be getting an excellent share of the outward freight, and the same may be said of the Thomson boats from Portland. The Thomson Line have kept their sailing rigidly so far with reliability.

DO NOT EXPOSE PICKLES.

Pickles (especially the mustard ones) and curry powder in bottles (says The Australasian Grocer) should never be exposed in windows, as the contents are affected by the daylight. Care should be taken in selecting both bags and paper for wrapping purposes. Very often both are highly charged with soda, which affects goods placed in them. This is very noticeable in some kinds of butter paper. The ink used in printing tea bags affects the tea when the latter is packed in them and placed in canisters or bins.

FINANCE AND INSURANCE

CANADIAN failures for 1904, according to R. G. Dun & Co.'s report, totalled 1,246, as compared with 978 in 1903 and 1,101 in 1902. Liabilities amounted to \$11,394,117, as compared with \$7,552,724 in 1903 and \$10,934,777 in 1902. The bulk of the failures were of general stores, numbering 261, with liabilities of \$1,893,250. Dry goods houses failed to the number of 83, with liabilities of \$1,208,032; groceries, 175, with liabilities of \$903,120; clothing stores, 68, with liabilities of \$374,624; shoe stores, 40, with liabilities of \$197,487; furniture stores, 21, with liabilities of \$235,654; stove dealers, 30, with liabilities of \$325,974, etc. Out of fourteen manufacturing classes analyzed, only four reported smaller losses in 1904 than in 1903. In trading classes every one with the exception of books and stationery, showed greater losses. The largest adverse exhibits appeared in general stores, groceries, dry goods and liquors.

* * *

THE annual meetings of a good many Canadian banks have been held during the past month, and all have shown satisfactory progress. The Canadian Bank of Commerce showed net earnings of \$1,124,973, or nearly 13 per cent. Out of the net profits \$500,000 have been added to the rest account. Other allotments amounted to \$596,247, and \$28,726 was carried to the credit of profit and loss for the current year. The Bank of Hamilton presented a report at its annual meeting covering a period of six months. The net earnings for the half year were \$182,824, or nearly 8 per cent. for the period. The amount carried to the reserve fund was \$100,000, bringing the fund up to \$2,100,000. The net profits of the Dominion Bank amounted to \$459,670, equal to 15.22 per cent. on the total paid-up capital of \$3,000,000. Half a million dollars was carried to reserve fund and \$134,572 to profit and loss. The Bank of Nova Scotia showed profits for the past year of \$401,560, a fraction over 20 per cent. on its capital. A new issue of stock will be made of \$500,000. The Royal Bank of Canada showed net profits for the year of \$135,038.36. After paying dividends and reducing liabilities on bank premises, etc., the sum of \$302,743.72 was carried forward. The Bank of New Brunswick showed net profits of \$92,389.96. Of this, \$60,000 had been paid out in dividends, \$25,000 had been transferred to rest account, and the balance carried forward. The Bank of Toronto showed net profits of \$190,995.91. An addition of \$145,570 was made to the rest account, which is more than \$300,000 greater than the capital of the bank.

* * *

THE number of depositors in the savings banks of the United States has doubled in the last seventeen years. The total amount of their deposits has increased from \$1,235,247,371, in 1887, to \$2,935,204,845, during the year 1903. The official statistics, for 1903, show 7,305,228 individual depositors. About one-half of the amount deposited represents the savings of the wage-earning class. The figures here given not only show an

increasing prosperity among those of small incomes, but they also indicate an increasing frugality. Of the total deposits of the entire country not less than 38.5 per cent. are in the state of New York. The part of this grand total of deposits which is credited to the wage-earning class does not represent all of the savings of that group. The building and loan associations, with total assets of more than five hundred million dollars, are a favorite form of investment for many. Then personal hoarding, life insurance, and even modest investment in stocks and bonds, are other means of accumulation. Many wage earners in country towns and small cities own their homes.

NOTES.

It is rumored that the Bank of New Brunswick may go into business in Porto Rico.

The Sovereign Bank will shortly establish a branch in London. A branch was recently opened in Tweed.

The Bank of Hamilton will erect a branch at the corner of College street and Ossington avenue, Toronto.

The Bank of Hamilton has added Battleford, N.W.T., to its list of agencies. This brings up the total to sixty-two.

Mr. E. P. Heaton has been appointed manager of the insurance department of the Canadian Manufacturers' Association.

Mr. F. H. Mathewson, manager of the Montreal Branch of the Canadian Bank of Commerce, has been elected vice-president of the Montreal Board of Trade.

It is authoritatively announced that a branch of the Bank of Toronto will be established in Brantford in the premises lately vacated by the Bank of Hamilton.

Another branch of the Canadian Bank of Commerce has been opened at Melfort, Saskatchewan, with Mr. E. R. Jarvis as acting manager. This makes the 107th branch of this bank in Canada.

The announcement is made of the appointment of Mr. W. G. Parker, lately inspector and assistant manager of the Traders' Fire Insurance Company, to the position of general manager of that company.

It is understood that the negotiations for the amalgamation of the Merchants' Bank with the Royal Bank have been suspended until the retirement of Mr. Thomas Fysche, general manager of the Merchants' Bank, in June.

At the organization meeting of the Penny Bank of Toronto, Mr. Hamilton Cassells was elected president, with Messrs. Duncan Coulson, J. W. Flavelle, John B. Kay, Z. A. Lash, E. B. Osler, W. D. Ross and B. E. Walker, vice-presidents.

The Canadian Bank of Commerce has recently purchased property in the city of Toronto with a view of opening three new branches. The locations are: Queen street west, Parkdale; the corner of College street and Dovercourt road, and the corner of Bloor street and Lansdowne avenue. It is expected that building operations will be commenced in the Spring.

JANUARY PRICE CHANGES.

(New York Times.)

During the closing days of January Wall Street began to feel that it was moving in an out-and-out bull market. The rapid advances in Omaha and some other stocks of its class enlivened the list to such an extent that many were found who were ready to compare the market's performances with those of 1901 when the whole list was moving up day by day on tremendous activity. But in 1901 practically every stock in the list was advancing so that no judgment was necessary in picking out stock; all one had to do then was to buy and wait, and not very long, either.

THE CANADIAN BANK OF COMMERCE

Paid-up Capital, \$8,700,000
Rest, \$3,500,000

HEAD OFFICE: TORONTO, CANADA.

HON. GEO. A. COX, President. B. E. WALKER, General Manager

The offices of this Bank number 113, distributed as follows:

LONDON, ENG., 60 Lombard St., E.C. S. Cameron Alexander, Manager.
NEW YORK, N.Y., 16 Exchange Place. Wm. Gray and H. B. Walker, Agents

107 Branches throughout Canada, including the following:

MONTREAL, F. H. Mathewson, Manager.
HALIFAX, H. N. Wallace, Manager.
WINNIPEG, John Aird, Manager.
ST. JOHN, N.B., J. G. Taylor, Manager.
DAWSON, D. A. Cameron, Manager.
TORONTO, John C. Kemp, Manager.
VANCOUVER, Wm. Murray, Manager.
OTTAWA, Robert Gill, Manager.
VICTORIA, Geo. Gillespie, Manager.
HAMILTON, D. B. Dewar, Manager.

5 Branches in the United States, including the principal cities of the Pacific Coast:

SAN FRANCISCO, CAL., Arch. Kains, Manager.
SKAGWAY, ALASKA, H. M. Lay, Manager.
SEATTLE, WASHINGTON, G. V. Holt, Manager.
PORTLAND, OREGON, E. A. Wyld, Manager.

**A General Banking Business Transacted.
Foreign Exchange Bought and Sold.**

The distribution of its Canadian branches covering all the principal cities and towns throughout the Dominion, its own offices in England and the United States, and its correspondents in all parts of the world, enable The Canadian Bank of Commerce to offer unexcelled facilities to merchants, manufacturers and exporters for the transaction of their business.

CAPITAL PAID UP, - - \$1,000,000.
RESERVE FUND, - - 1,000,000

THE METROPOLITAN BANK.

DIRECTORS

R. H. WARDEN, D.D., President S. J. MOORE, Esq., Vice-President
D. E. THOMSON, Esq., K.C. His Honor W. MORTIMER CLARK, K.C.
THOS. BRADSHAW, Esq. JOHN FIRSBROOK, Esq.

HEAD OFFICE, - TORONTO.
W. D. ROSS, GENERAL MANAGER.

GENERAL BANKING BUSINESS TRANSACTED

SAVINGS DEPARTMENT
at all Branches.

ACCOUNTS SOLICITED
**Drafts Bought and Sold.
Letters of Credit Issued.**

BRITISH AMERICA ASSURANCE COMP'Y

FIRE AND MARINE.

Incorporated 1833

CASH CAPITAL, \$1,000,000.00.
TOTAL ASSETS, \$2,024,096.02.
LOSSES PAID SINCE ORGANIZATION, \$23,886,005.32.

**HEAD OFFICE, - BRITISH AMERICA BUILDING,
Cor. Front and Scott Sts., Toronto.**

HON. GEO. A. COX, President. J. J. KENNY, Vice-President
P. H. SIMS, Secretary. and Managing Director

Money

CAN BE SAVED BY MEANS OF AN ENDOWMENT POLICY.

YOU CAN ONLY SECURE SUCH A POLICY WHILE YOU ARE IN GOOD HEALTH.

Pamphlets and Full Particulars regarding the New Accumulation Endowment Policy sent on application.

Confederation Life ASSOCIATION.

W. H. BEATTY, PRESIDENT.
W. O. MACDONALD, ACTUARY. J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO, CANADA.

WESTERN ASSURANCE COMPANY.

Incorporated 1851

FIRE AND MARINE

Head Office Capital - \$2,000,000.00
Toronto, Assets, over - 3,546,000.00
Ont. Annual Income - 3,678,000.00

HON. GEO. A. COX, President.

J. J. KENNY, Vice-President and Man. Director.

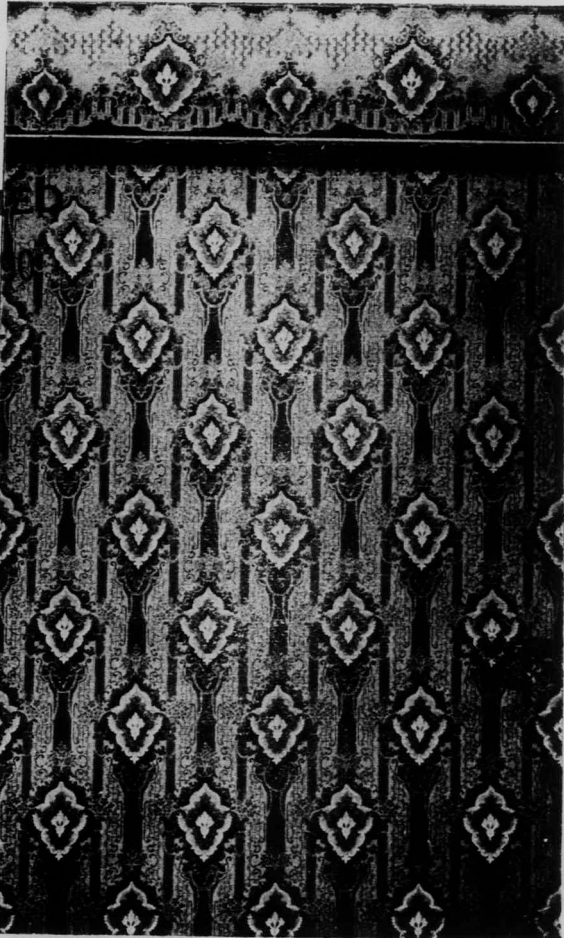
C. C. FOSTER, Secretary.

WALL PAPER.

QUAINT WALL PAPER.

THE oldest landscape wall paper I ever saw, writes Frank D. Sanborn, was in the parlor of President Wean, of Hampton Falls, a simple hunting scene with three compartments; a deer above, a dog below, and a hunter with his horn below that. It was put on in 1737, when the house was built, and I think is there still. Colonel Whiting's house, built about 1815, had a more elaborate and extensive scene, what the French called "Montagnes Russes," artificial hills in a park, for sliding down toboggan-fashion, and a score of people using them or looking on. The oldest papers were patterned first after old tapestry.

Portsmouth, New Hampshire, can boast of several antique papers. One house has its walls papered with an illustration of "The Lady of the Lake." The papers in the homes of former professors of Dartmouth College are carefully preserved and will probably always be allowed to remain. One depicts the Bay of Naples and Mount Vesuvius; the other the seasons. The Bay of Naples theme seems to have been most admired a hundred years ago. Rev. Wallace Nutting, of Providence, R.I., whose



Wall Paper Design for 1904. Manufactured by Stauntons Limited, Toronto.

fame as an artistic photographer is widespread, sent me a picture of a parlor in St. Johnsbury, Vt., where he found this paper. Three women dressed in old-fashioned style, even to the arrangement of their hair, are seated at table, enjoying a cup of tea. An old tabby is napping cosily in a soft-cushioned chair. And above, on the right, Vesuvius is pouring forth the usual volumes of smoke. A fine old mahogany sideboard, at the foot of the volcano, decorated with decanters and glasses large and small, presents an inviting picture.

RETURN
FEB 13 1905
To Owner
H. Hook 90
Page 13
S

**ARE YOU READY
FOR THE
WALL PAPER
SEASON?**

IF NOT
WRITE US TO SEND (PREPAID)
SAMPLES OF OUR BEST
SELLING LINES FOR
1905.

**STAUNTONS
LIMITED
MANUFACTURERS
TORONTO**

Brunner Mond & Co.'s
**WASHING
SODA**

Drums,	336 lbs.	Barrel,	336 lbs.
"	224 "	Bags,	224 "
"	112 "	"	112 "
"	100 "	"	100 "

Concentrated Sal Soda

Casks, 560 lbs.

**Winn & Holland
Montreal**

SOLE AGENTS FOR CANADA.

WM. BRAID & CO. COFFEE IMPORTERS

How is your Coffee Trade?

BRAID'S BEST COFFEE is increasing in popularity every day because consumers appreciate its merit.

ARE YOU SWIMMING WITH THE TIDE?

*If not, now is the time to change.
Don't let your neighbor outstrip you, as he surely will unless you carry a good stock of Braid's Best Coffees.
Bucking the current has carried down many a strong swimmer.*

BRAID'S BLENDED COFFEES are the best for grocers to buy—

FIRST—Because they yield him a satisfactory profit.
SECOND—Because the quality never varies.
THIRD—Because they give the public better satisfaction than any other coffee sold.

These Coffees are a triumph of the expert coffee man's art. An order will make you a permanent customer of ours, and every sale a steady patron for you.

**Write us for
Samples**

WM. BRAID & CO.,
Importers of Teas, Coffees, Spices, etc., VANCOUVER, B. C.

Quotations for Proprietary Articles.

Quotations on staple articles prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

February 9, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—
"Bee" brand, 48 5c. pkgs., per case... \$1 75
" " " 27 10c. pkgs. " " " 2 00
" " " 10 25c. pkgs. " " " 1 75

Coak's Friend— Per doz.
Size 1, in 2 and 4 doz. boxes..... \$2 40
" 10, in 4 doz. boxes..... 2 10
" 2, in 6 " " " " " 0 80
" 12, in 6 " " " " " 0 70
" 3, in 4 " " " " " 0 45
Found tins, 2 doz. in case..... 3 00
12-oz. tins, 3 " " " " " 2 40
5-lb. " " " " " 14 00

W. H. GILLARD & CO.
Diamond—
1-lb. tins, 2 doz. in case..... \$2 00
" 1-lb. tins, 3 " " " " " 1 25
" 1-lb. tins, 4 " " " " " 0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	4-oz.	1 30
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
2 doz.	12-oz.	3 45
3 doz.	12-oz.	3 40
3 doz.	16-oz.	4 45
3 doz.	18-oz.	4 35
1 doz.	2 1/2 lb.	10 40
1 doz.	5 lb.	19 50

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case.	Per doz.
" 1 " " "	\$0 40
" 2 " " "	0 75
" 3 " " "	1 25
" 4 " " "	2 25

OCEAN MILLS. Per doz.

Ocean Baking Powder, 1 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1-lb. packages, 4 doz.	40
Ocean Cornstarch, 40 pkts. in a case.	75

Freight paid, 5 p.c. 30 days.



MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	6 " "	0 75
4 " "	8 " "	0 95
4 " "	12 " "	1 40
2 " "	12 " "	1 45
2 " "	16 " "	1 65
1 " "	2 1/2 lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	Per case
1 " "	12 " "	\$4 55
1 " "	16 " "	



EAGLE BAKING POWDER.

Cases of 48-5c. tins	Per doz.
48-5c. tins	\$0 45
48-10c. tins	0 75
24-25c. tins	2 25
48-25c. tins	2 25



JAMES DOME LEAD.

Size.	Per gross
5a size	\$3 45
2a size	2 50

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" 1 lb.	1 60
" 6 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 50
" 1 lb.	5 75
" 3 lb.	15 50
" 5 lb.	25 50

CLEVELAND'S—Dime. Per Doz.

1 lb.	\$1 00
6 oz.	1 50
1 lb.	2 20
1 lb.	2 80
12 oz.	4 25
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins.	\$3 50
" " " 36 10 " "	4 00
" " " 24 16 " "	4 50
"Beaver" brand, 24-16 pkgs.	4 80

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	3 00
Nixey's "Cervus," in squares, per lb.	0 14
" " " in bags, per gross	1 25
" " " in pepper boxes,	
according to size.	0 02 0 10

Borax.

"Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " " 10 oz., cases, 48 " "	3 25
" " " 16 oz., cases, 48 " "	4 25

EAGLE BORAX. Per doz.

Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c. " "	0 90

Boeckh's Brooms.

Bamboo Handles, A, 4 strings	\$4 50
" " " B, 4 " "	4 20
" " " C, 4 strings	3 95
" " " D, 4 " "	3 70
" " " F, 4 " "	3 40
" " " G, 3 " "	3 10
" " " I, 3 " "	2 70

Cereals.

Wheat Oat, 2-lb. pkgs., per pkg.	0 05
" 7-lb. cotton bags, per bag.	0 15

Chocolates and Cocoas.

THE COWAN CO., LIMITED.

Cocoas—

Hygienic, 1-lb. tins	per doz. \$6 75
" 1-lb. tins	" " 3 50
" 1-lb. tins	" " 2 00
" fancy tins	" " 0 85
5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.	2 40
Cocoa Essence, sweet, 1-lb. tins, doz.	3 55



Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size:	
1 gross, 2 oz., or 1 gross, 4 oz.	

IN YE OLDEN DAYS OF KING GEORGE II.

**BATGER
AND CO.**

MADE JAMS FOR THE
PEOPLE OF ENGLAND

IN 1905

THEY ARE STILL MAKING
THEM — BUT FOR THE
"BRITISH EMPIRE."

SEND IN A TRIAL ORDER
FOR NEW STYLE JAR—
STRAWBERRY JAM.

ROSE & LAFLAMME,
MONTREAL.




"A Coffee Essence with an
idea—the right idea—back
of it."

**GOOD
VALUE**

is the idea that has been
carried out in the making of

**PATERSON'S CAMP
COFFEE ESSENCE.**

ROSE & LAFLAMME,
Agents, Montreal,

Chocolate—	per lb.	
Queen's Dessert, 1/2's and 1/4's	\$0 40	
6's	0 42	
Mexican Vanilla, 1/2's and 1/4's	3 35	
Royal Navy Rock	0 30	
Diamond,	0 25	
8's	0 28	
Coings for cake—	Per doz.	
Chocolate, pink, lemon color, lbs.	\$1.75	
Orange, white and almond, 1/2-lbs.	1 00	
Confections—	Per doz.	
Cream bars, large boxes	\$2.25	
small	1 35	
Chocolate ginger, lbs.	3 75	
1/2-lbs.	2 25	
wafers, 1/2-lb. boxes	2 25	
1/2-lb. boxes	1 30	
FRY'S		
Chocolate—	per lb.	
Caracas, 1/2's, 6-lb. boxes	\$0 42	
Vanilla, 1/2's	0 42	
"Gold Medal," sweet, 1/2's, 6-lb. boxes	0 23	
Pure, unsweetened, 1/2's, 6-lb. boxes	0 42	
Fry's "Diamond," 1/2's, 14-lb. boxes	0 24	
Fry's "Monogram," 1/2's, 14-lb. boxes	0 24	
Cocoa—	Per doz.	
Concentrated, 1/2's, 1 doz. in box	2 40	
1/2's	4 50	
1-lbs.	8 25	
Homeopathic, 1/2's, 14-lb. boxes	0 25	
1/2's, 12-lb. boxes	0 25	
Epps's Cocoa, case of 14 lb., per lb.	0 35	
Smaller quantities	0 37 1/2	
BENSCHER'S COCOA		
A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto.		
1/2 lb tins, 4 doz. to case, per doz., \$	90	
1/2 " " 2 " " " " " "	2 40	
1 " " 4 " " " " " "	4 75	
1 " " 1 " " " " " "	9 00	
JOHN P. MOTT & CO.'S		
R. S. McIndoe, Agent, Toronto.		
		
Mott's Bromo	Per lb.	\$0 30

Mott's Prepared Cocoa, 1/2's and 1/4's boxes	0 28
Mott's Breakfast Cocoa, 1/2's in boxes	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's Navy Chocolate, 1/2's in boxes	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	1 00
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 20
0 36	
WALTER BAKER & CO., LIMITED.	
Per lb.	
Premium No. 1 chocolate, 12-lb. boxes	\$0 35
Vanilla chocolate, 6-lb. boxes	0 47
German sweet, 6-lb. boxes	0 26
Breakfast cocoa, 1/2, 1 and 5-lb. tins	0 40
Cracked cocoa, 1/2-lb. pkgs., 12-lb. boxes	0 33
Caracas sweet chocolate, 6-lb. boxes	0 37
Caracas tablets, 100 bundles, tied 5's,	
per box	3 00
Soluble chocolate (hot or cold soda)	
1-lb. cans	0 42
Vanilla chocolate wafers, 48 to box,	
per box	1 58
The above quotations are f.o.b. Montreal.	
WALTER M. LOWNY CO.	
Canadian Branch 530 St. Paul St. Montreal.	
Breakfast cocoa—	
Per lb.	
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	40c.
12-lb. boxes, 6 boxes in case, 1-lb. tins	40c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	42c.
6-lb. boxes, 12 boxes in case, 1-5-lb. tins	44
Sweet chocolate powder—	
6-lb. boxes, 12 boxes in case, 1-lb. tins	32c.
6-lb. boxes, 12 boxes in case, 1/2-lb. tins	34c.
Premium chocolate—	
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	33c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	33c.
6-lb. bxs., 12 bxs. in case, 1/2-lb. pkgs.	35c.
12-lb. bxs., 6 bxs. in case, 1/2-lb. pkgs.	35c.
Medallion sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	44c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	44c.
Milk chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	35c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	35c.
Vanilla sweet chocolate—	
3-lb. bxs., 24 bxs. in case, 1-lb. pkgs.	32c.
6-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	32c.
Tid-Bit chocolate—	
1-lb. bxs., 12 bxs. in case, 1-lb. pkgs.	30c.
12-lb. bxs., 6 bxs. in case, 1-lb. pkgs.	30c.

Diamond sweet chocolate—	
6-lb. boxes, 12 bxs. in case, 1-lb. pkgs.	23c.
12-lb. boxes, 6 boxes in case, 1-lb. pkgs.	23c.
Condensed Milk.	
Anchor " brand, cases 4 doz., per case	\$5 00
evap. cream, op. 4d.	4 65
	
	
Borden's Condensed Milk Co.	
Eagle " brand	\$1 50
Gold Seal " brand	1 30
Peeries " brand evaporated cream	1 20
	
	
TRURO CONDENSED MILK & CANNING CO., LIMITED.	
"Jersey" brand evaporated cream,	
per case (4 doz.)	\$4 65
"Reindeer" brand per case (4 doz.)	5 60
Coffee.	
"Bee" brand, 1 lb. tins, cases, 30 tins	9 00
" " 2 lb. dms. cases, 15 tins	8 70
"Beaver" coffee, 24-1 lb. pkgs.	4 80
"Sun" brand, 25 and 50 lb. tins—	
Gem, roasted or ground	0 30
Extra	0 26
Fine	0 22
Fancy	0 18
"Beaver" (ground only compound)	0 15

THE EBY, BLAIN CO., LIMITED.	
In bulk—	Per lb.
Club House	0 39
Royal Java	0 31
Royal Java and Mocha	0 31
Nectar	0 30
Empress	0 28
Duchess	0 26
Ambrosia	0 25
Fancy Bourbon	0 20
High Grade package goods—	
Gold Medal, 2-lb. tins	0 30
Gold Medal, 1-lb. tins	0 30
Kim Hee, 1-lb. tins	0 30
Cafe Des Gourmets, ground only, 1-lb. glass jars	0 30
English Breakfast, ground only 1-lb. tins	0 17
JAMES TURNER & CO.	Per lb.
Mocha	\$0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 13 1/2
E. D. MARCEAU, Montreal.	Per lb.
"Old Crow" Java	\$0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30
100 lb. delivered in Ontario and Quebec.	
Rio No. 1	0 15
Condor I, 40-lb. boxes	45c.
" II, 40-lb. boxes	43c.
" III, 80-lb. boxes	37c.
" IV, 80-lb. boxes	35c.
S. H. & A. S. EWING'S	Per lb.
Mocha and Java coffee, in 1-lb. tins, 30-lb. cases	32
Mocha and Java coffee, in 3-lb. tins, 30-lb. cases	29
Cheese.	
Imperial—Large size jars	per doz. \$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial holder—Large size	15 00
Medium size	12 00
Small size	1 00
Roquefort—Large size	2 40
Small size	1 40

RECKITT'S BLUE and ZEBRA PASTE

Always give your
Customers Satisfaction.

If you have paid any attention to the growth of the demand for Table Syrup on the part of your customers, it must have struck you that the principal factor was the quality of

"Crown"



brand Table Syrup

Put up in Tins—

2-lb. tins—cases	2 doz.	Also in Brls., 1/2-Brls.,
5 "	" 1 "	Kegs and Pails.
10 "	" 1/2 "	
20 "	" 1/4 "	

Freight paid on 5 cases and over to all railway stations East of North Bay.

—Your competitor sells it, all
—up-to-date grocers sell it—
—every jobber sells it,—because they
—all WANT THE BEST.

"ASK FOR CROWN BRAND"

EDWARDSBURG STARCH CO'Y, Limited

ESTABLISHED 1858

63 Front St. East,
TORONTO, ONT.

Works:
CARDINAL, ONT.

164 St. James St.,
MONTREAL, P.Q.

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

	Un- num bered.	Covers and num Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books	3c.	4c.
100 to 1,000 books	3c.	3c.

Allison's Coupon Pass Book.

\$1 00 to 3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
50 00 "	12 "

Cane's Clothes Pins.
UNITED FACTORIES, LIMITED.
Clothes pins (full count), 5 gross in case, per case..... \$9 63
doz. packages (12 to a case)..... 0 75
doz. packages (12 to a case)..... 0 95

Cleaner.

Per doz.	
4-oz. cans	\$ 0.90
8-oz. "	1.35
10-oz. "	1.85
Quart "	3.75
Gallon "	10.00

Wholesale Agent
The Davidson & Hay, Limited, Toronto

Food.

Robinson's patent barley	1-lb. tins	\$1 25
" "	1-lb. tins	2 25
" "	groats	1 25
" "	1-lb. tins	2 25
" "	5 doz., at	\$ 1 40
" "	1 doz., at	1 45

Jams and Jellies.
SOUTHWELL'S GOODS. Per doz

Frank Magor & Co., Agents.	
Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry "	2 00
Apricot "	1 75
Black currant "	1 55
Other jams	\$1 55
Red currant jelly	2 75

T. UPTON & CO.

Pure Fruit Jams—
12-oz. glass jars, 2 doz. in case, per doz. \$1 01
2-lb. tins, 2 doz. in case..... per lb. 0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate..... per lb. 0 06
7 and 14-lb. wood pails..... per lb. 0 06
30-lb. wood pails..... 0 06

Pure Fruit Jellies—
12-oz. glass jars, 2 doz. in case, per doz. 0 95
2-lb. tins, 2 doz. in case..... 1 60
7 and 14-lb. wood pails, 6 pails in crate..... per lb. 0 06
30-lb. wood pails..... 0 06

Home Made Jams—
1-lb. glass jars (16-oz. gem) 2 doz. in case..... per doz. 1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate..... per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate..... per lb. 0 09

Licorice.
NATIONAL LICORICE CO.

5-lb. boxes, wood or paper	per lb. \$0 40
Fancy boxes (36 or 50 sticks)	per box 1 25
"Ringed" 5-lb. boxes	per lb. 0 40
"Acme" pellets, 5-lb. cans	per can 2 00
"Acme" pellets, 5-lb. cans	(fancy boxes 40) per box 1 50
Tar licorice and Tolu wafers, 5-lb. cans	per can 2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
"Purity" licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	.....

Lye (Concentrated).
GILLET'S PERFUMED. Per case.

1 case of 4 doz.	\$3 60
3 cases	3 50
5 cases or more	3 40

Matches.
UNITED FACTORIES, LIMITED. Per case.

Surelight (Parlor)	\$3 50
Flashlight (Parlor)	5 75
Kodak (Sulphur)	3 30

WALKERVILLE MATCH CO.

Parlor—	1 case.	5 cases.
Imperial	\$5 75	\$5 50
Best	3 75	3 50
Crown	1 70	1 60
Maple Leaf	1 90	1 80
Knight	4 75	4 50
Sulphur		
Club	3 90	3 70

Mince Meat.
Wetley's condensed, per gross net..... \$12 00
per case of doz. net..... 3 00

Mustard.
COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins	per doz. \$1 40
" 1-lb. tins	3 50
" 1-lb. tins	5 00
Durham 4-lb. jar	per jar. 0 75
" 1-lb. jar	0 25
F. D., 1-lb. tins	per doz. 0 35
" 1-lb. tins	1 45

E. D. MARCKAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins	per lb. \$0 35
1-lb. tins	0 35
1-lb. tins	0 32
4-lb. jars	per jar 1 20
1-lb. jars	0 35

Old Crow," 12-lb. boxes—

1-lb. tins	per lb. 0 25
1-lb. tins	0 33
1-lb. tins	0 22
4-lb. jars	per jar 0 70
1-lb. jars	0 25

Orange Meat.

Cases, 36 15c. packages	\$4.50
5 case lots	4.40
(Freight paid.)	
Cases, 20 25c. packages	4.00
5 case lots	4.00
(Freight paid.)	

Orange Marmalade.
THE EBY, BLAIN CO., LIMITED.

"Anchor" brand 1-lb. glass jars..... \$1 50
quart gem jars..... 3 40

T. UPTON & CO.

1-lb. glass jars, 2 doz. case	per doz. \$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 02

Pickles.
SERPENS'.

A. F. Tippet & Co., Agents.
Cement stoppers (pints)..... per doz. \$ 2 30
Oetked "..... 1 90

Soda.
COW BRAND.

DWIGHT'S BAKING SODA

Case of 1-lb. containing 60 pkgs., per box, \$3 00.
Case of 1-lb. (containing 120 pkgs. per box, \$3 00.
Case of 1-lb. and 1-lb. (containing 30 1-lb. and 60 1-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND.

No. 1, cases, 60 1-lb. packages	Per case. \$ 2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
" 60 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

Soap and Soap Powders.
A. F. TIPPETT & CO., Agents.

Maypole soap, colors	per gross \$18 30
" " black	18 30
Oricle soap	18 30
Gloriola soap	18 00
Straw hat polish	18 30

RABBITT'S.

Babbitt's "1776" 6-oz. pkgs. \$2.50 per box. 5 boxes a freight paid and half box free.
Babbitt's "Best" soap, 100 bars \$4 10 per box.
Potash or Lye, base each doz., \$2 per box.
W. H. DUNN AGENT.

CHASER SOAP
Does the Work

QUALITY AND MERIT

are the features of

S. H. & A. S. EWING'S

DELICIOUS HIGH-GRADE

COFFEES and SPICES

ON THE MARKET SINCE 1845, THE PERFECTED PRODUCTS OF THE OLD RELIABLE FIRM.

CHASER SOAP.
1 case \$2 40
Special quotations for quantities.

Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb.
No. 1 White or blue, 4-lb. cartons \$ 0 05 1/2
No. 1 " " 3-lb. " 0 05 1/2
Canada laundry " " " 0 07 1/2
Silver gloss, 6-lb. draw-lid boxes. 0 07 1/2
Silver gloss, 6-lb. tin canisters. 0 07 1/2
Edward's silver gloss, 1-lb. pkg. 0 06 1/2
Kegs silver gloss, large crystal. 0 06 1/2
Benson's satin, 1-lb. cartons. 0 07 1/2
No. 1 white, bbls. and kegs. 0 06
Canada White Gloss, 1-lb. pkgs. 0 05 1/2
Benson's enamel. per box 1 25 to 2 50

Culinary Starch—
Benson & Co.'s Prepared Corn. 0 06 1/2
Canada Pure Corn. 0 05 1/2

Rice Starch—
Edwardsburg No. 1 white, 1-lb. car. 0 10
Edwardsburg No. 1 white or blue, 4-lb. lumps. 0 08 1/2

Bee brand starch—
laundry, 64-12 oz. pkg. per case \$5 00
" " 32-12 " " " 2 50
" corn starch 40-16 oz. pkg. 3 00
" Sun " borated starch, 40-16 oz. pk. per case 3 00
" borated starch, 50 box 100 lb. keg 0 06 1/2
" laundry 50 " " 0 05 1/2
" Gem " 100 & 200 lb. kegs 0 05 1/2

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

Laundry Starches—
Canada Laundry, boxes of 40-lb. \$0 05 1/2
Acme Gloss Starch—
1-lb. cartons, boxes of 40 lb. 0 05 1/2
Finest Quality White Laundry—
3-lb. Canisters, cases of 48 lb. 0 06 1/2
Barrels, 200 lb. 0 05 1/2
Kegs, 100 lb. 0 05 1/2

Lily White Gloss—
1-lb. fancy cartons, cases 30 lb. 0 07 1/2
6-lb. toy trunks, 3 in case. 0 07 1/2
6-lb. enameled tin canisters, 8 in case. 0 07 1/2
Kegs, ex. crystals, 100 lb. 0 06 1/2

Brantford Gloss—
1-lb. fancy boxes, cases 36 lb. \$0 07 1/2
Canadian Electric Starch—
Boxes of 40 fancy pkgs., per case 2 50
Celluloid Starch—
Boxes of 45 cartons, per case. 3 50

Culinary Starches—
Challenge Prepared Corn—
1-lb. packages, boxes 40 lb. 0 05 1/2
No. 1 Brantford Prepared Corn—
1-lb. packages, boxes 40 lb. 0 07
Crystal Malt Corn Starch—
1-lb. packages, boxes 40 lb. 0 07

ST. LAWRENCE STARCH CO., LIMITED.
Ontario and Quebec.

Culinary Starches—
St. Lawrence corn starch, 40 lb. \$ 0 07
Durham corn starch, 40 lb. 0 05 1/2

Laundry Starches—
No. 1 White, 4-lb. cartons, 48 lb. 0 05 1/2
" 3-lb. cartons, 36 lb. 0 05 1/2
" 30-lb. bbl. 0 05 1/2
" 100-lb. kegs. 0 05 1/2
Canada Laundry, 40 to 46 lb. 0 05 1/2
Ivory Gloss, 2-4 family pkgs., 48 lb. 0 07 1/2
" 1-lb. fancy, 30 lb. 0 07 1/2
" large lumps, 100-lb. kegs 0 05 1/2
Patent starch, 1-lb. fancy, 36 lb. 0 07 1/2
Alron Gloss, 1-lb. packages, 40-lb. 0 05 1/2



OCEAN MILLS.
Chinese starch, per case of 4 doz., \$4, less 5 per cent.

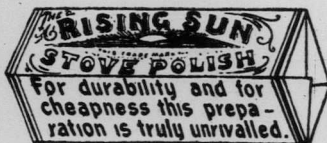


Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 35c. \$0 19
" 1/2-lb. " " " 0 20
Blue Label, retail at 30c. 0 22
Green Label. " 40c. 0 25
Red Label. " 50c. 0 35
Orange Label, " 60c. 0 42
Gold Label, " 80c. 0 55

SAN TOY STARCH.
10c. pkgs, cases 5 doz., per case. 4 75

Stove Polish.



Rising Sun, 6-oz. cakes, 1-gross boxes \$5 50
Rising Sun, 3-oz. cakes, gross boxes 4 50
Sun Paste, 10c. size, 1-gross boxes. 10 00
Sun Paste, 5c. size, 1-gross boxes. 5 00



Cases, each 60 1-lb. \$0 35
" " 60 1/2-lb. " 0 35
" " 30 1-lb. " 0 35
" " 120 1/2-lb. " 0 35



DUNN, AGENT.

Enameline No. 4, bxs., ea. 3 doz. 0 38
Enameline No. 5, bxs., ea. 3 doz. 0 65
Enameline Liquid, bxs., ea. 3 doz. 0 80
Blackens, 5-lb. cans, per lb. 0 10
Enameline stove dressing, per doz. 0 70

Syrup.
"CROWN" BRAND PERFECTION SYRUP.
Enamelined tins, 3 doz. in case \$2 40
Plain tins, with label—
2 lb. tins, 3 doz. in case. 1 90
5 " " " " " 2 35
10 " " " " " 2 25
20 " " " " " 2 10
(10 and 20 lb. tins have wire handles.)

"BEAVER" BRAND. Per case.
1 gal. tins, square, 6 in case \$4 40
1/2 gal. tins, round, 12 in case 4 50
1/2 gal. tins, round, 24 in case 4 90
SMALL'S BRAND—Standard. Per case.
1 gal. tins, square, 6 in case \$4 70
1/2 gal. tins, round, 12 in case 4 90
1/2 gal. tins, round, 24 in case 5 30



TEAS.
SALADA CEYLON.

Wholesale. Retail.
Brown Label, 1-lb. \$0 20 \$0 25
" " 1/2-lb. " 0 21 0 25
Green Label, 1-lb. 0 22 0 25
Blue Label, 1-lb. 1/2's and 1/4's 0 20 0 40
Red Label, 1-lb. and 1/2-lb. 0 25 0 50
Gold Label, 1/2-lb. 0 44 0 80

LUDELLA CEYLON, 1's AND 1/2's PKGS.

Blue Label, 1-lb. \$0 18 \$0 25
Blue Label, 1/2-lb. " 0 19 0 25
Orange Label, 1-lb. and 1/2-lb. 0 21 0 30
Brown Label, 1-lb. and 1/2-lb. 0 28 0 40
Brown Label, 1-lb. 0 30 0 40
Green Label, 1-lb. and 1/2-lb. 0 35 0 50
Red Label, 1-lb. 0 40 0 60

"CROWN" BRAND.

Wholesale. Retail.
Red Label, 1-lb. and 1/2-lb. \$0 25 \$0 50
Blue Label, 1-lb. and 1/2-lb. 0 22 0 40
Green Label, 1-lb. 0 19 0 25
Green Label, 1/2-lb. 0 20 0 25
Japan, 1-lb. 0 19 0 25

E. D. MARCHEAU, Montreal.

Japan Teas—
"Condor" I 40-lb. boxes. \$0 42 1/2
" " II 40-lb. boxes. 0 40
" " III 80-lb. boxes. 0 36 1/2
EMD AAA Japan, 40 lb. " at. 0 32 1/2
" AA " " " 0 30
Blue Jay, basket fired Japan, 70 lbs., " " " 0 27 1/2
"Condor" IV 80-lb. " " " 0 32 1/2
" " V 80-lb. " " " 0 27 1/2
" " XXXX 80-lb. boxes. 0 23 1/2
" " XXXX 30-lb. " " " 0 24 1/2
" " XXX 80-lb. " " " 0 21
" " XXX 30-lb. " " " 0 22
" " XX 80-lb. " " " 0 19
" " XX 30-lb. " " " 0 20
" " LX 60-lb. per case, lead packets (25 1's and 70 1/2's) 37 1/2

Green Label, 1/2, 1/4 and 1-lb. 60-lb. cases retail 0 25 at 0 30
Grey Label, 1/2, 1/4 and 1-lb. 60-lb. cases retail 0 30 at 0 35
Yellow Label, 1/2 and 1-lb. 60-lb. cases retail 0 25 at 0 30
Blue Label, 1/2, 1/4 and 1-lb. 60-lb. cases retail 0 40 at 0 50
Red Label, 1/2, 1/4 and 1-lb. 60-lb. cases retail 0 50 at 0 64
White Label, 1/2, 1/4 and 1-lb. 60-lb. cases retail 0 at 0 40

Black Teas—"Old Crow" blend—
Bronzed tins of 10, 25, 50 and 80-lb.
No. 1 per lb. 0 25
No. 2 " 0 20
No. 3 " 0 25
No. 4 " 0 20
No. 5 " 0 17 1/2

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3/4, 5/8 and 10/16 \$0 20
" Amber, 3/4 and 5/8 0 20
Chewing—Stag, bars, 10/16 0 40
" Boba, 5/8 and 1 1/16 0 44
" 10/16 or bars, 5/8 0 44
" Currency, 1 1/2 or bars, 1 1/16 0 47
" Old Fox, narrow, 1 1/16 0 47
" Snowflake, 1 1/2 or bars, sp'd'd 0 41
" Fay Roll, 7/8 and 5/8 0 40
" Fair Play, 5/8 and 1 1/16 0 40

Vinegars.

E. D. MARCHEAU, Montreal. Per gal.

EMD, pure distilled, highest quality. \$0 30
Condor, pure distilled. 0 25
Old Crow. 0 20
Special prices to buyers of large quantities.

GRIMBLE'S MALT.

Bulk, 1/2-casks, 25 gals. \$5 45 \$10 35
" casks, 60 " " 10 25 20 40
Bottles, cases, 3 doz. 3 25 4 00

Washing Powder.

FAIRBANK'S GOLD DUST.

Five cases assorted—
24 25c. packages. \$4 65
100 10c. " " 1 00
100 5c. " " 0 50
1 case 50 c. packages free with 5-case lots
Freight prepaid.

Cans' Woodenware.

UNITED FACTORIES, LIMITED.

Per doz.
Washboards, Victor \$1 25
" Crown. " " 1 25
" Improved Globe. " " 1 50
" Standard Globe. " " 1 50
" Original Solid Globe. " " 1 50
" Superior Std. Bk. Globe. " " 1 50
" Jubilee. " " 1 50
" Peay. " " 0 50
Diamond King (glass). " " 2 50
Tubs, No. 1. " " 11 25
" " 2. " " 0 50
" " 3. " " 0 50
Pails, No. 1, 3 hoops. " " 1 25
" No. 3. " " 2 00

Yeast.

Royal yeast, 3 doz. 5c. pkgs. in case. \$1 65
Gillet's cream yeast, 3 doz. 1 05
Jersey cream yeast cake, 3 doz. 5c. 1 00
Victoria " " 3 doz. 5c. 1 00
" " " 3 doz. 1 1/2 1 00

Try a barrel of

WILSON'S PURE REFINED CIDER

If you want the best.
Ask for it. Take no other.

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Dutch Chemical Works AMSTERDAM.

EXCEPTIONAL VALUE FOR THE GROCERY TRADE
SPECIAL OFFERS
Recommend Themselves.

WE OFFER OUR MARRIOTT

"Butterfly Brands"

COFFEE and CHICORY	1/4 lb.	1/4 lb.	1 lb.
per doz. tin.	3/3	4/-	7/-
PURE DUTCH COCOA			
per doz. tin.	4/3	8/-	15/-

Goods delivered, freight paid, to any Canadian port, duty not included. Terms: Cash with order.

The COFFEE and CHICORY is packed in cases of one cwt., while the COCOA is supplied in cases of 56 lbs.

SAMPLES FREE ON APPLICATION.

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BY JOHN H. BLAKE, TEA EXPERT
If you aspire to a greater knowledge on the subject of Tea, a knowledge that will make you an authority—buy this book. The chapter on Tea-Blending is alone worth the price of the book.
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- Clothes Baskets,
- Butcher Baskets,

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and the finest

Preserved Provisions

CROSSE & BLACKWELL, Limited

C. E. COLEMAN & SONS, MONTREAL, Agents.